Our Toast To You …

A toast is a way of honoring a person or celebrating an occasion, usually with a drink in hand. At Constellation we have many brands to toast with, many reasons to celebrate, and what’s most important – many people who deserve our toast: our employees, shareholders, distributors and retailers, and the millions who enjoy our products every day. To all of you, Constellation wishes health, happiness and prosperity – and a continuing taste for life.

Financial Highlights

For the Years Ended February 28 and 29*

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<tbody>
<tr>
<td>Gross sales</td>
<td>$3,633,958</td>
<td>$3,154,294</td>
<td>$3,088,699</td>
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<td>$1,632,357</td>
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<tr>
<td>Net sales</td>
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<td>Diluted earnings per share</td>
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<td>Stockholders’ equity</td>
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* Included in each of the 2002 and 1999 Financial Highlights shown above are the impacts of an extraordinary item. Also, included in each of the 2000 and 1999 Highlights are the impacts of certain nonrecurring charges. Details can be found in the Company’s Annual Reports on Form 10-K for the fiscal years ended February 28, 2002 and 2001.

Note: Earnings per share have been retroactively adjusted to give effect to a two-for-one stock split distributed in the form of a stock dividend on May 13, 2002.

Constellation Brands, Inc., is a leading producer and marketer of beverage alcohol brands in North America and the United Kingdom. As the second largest supplier of wine, the second largest importer of beer and the third largest supplier of distilled spirits, Constellation is the largest single-source supplier of these products in the U.S. In the U.K., Constellation is the leading independent on-premise drinks wholesaler, a leading marketer of wine and the second largest producer and marketer of cider. With its broad product portfolio, the company is uniquely positioned to satisfy an array of consumer preferences across all beverage alcohol categories. Leading brands in Constellation’s portfolio include: Francisca Oakville Estate, Simi, Estancia, Ravenna, Corona Extra, Pacifico, Modelo Especial, St. Pauli Girl, Almaden, Arbor Mist, Vendange, Talus, Covey Run, Alice White, Black Velvet, Fleischmann’s, Shenley, Ten High, Stowells of Chelsea, QC, Blackthorn and K.
To Our Shareholders

Fiscal 2002 was a defining year for Constellation, one of which we can all be proud. Our accomplishments were many, our results impressive. We achieved record financial performance, delivered strong organic sales growth balanced by strategic acquisitions, and attained a record stock price. This strong performance resulted from the successful execution of our brand-based, consumer-focused strategy.

We are pleased that our efforts during the past year helped us achieve our primary goal of enhancing shareholder value. In Fiscal 2002, despite weakness in many sectors of the economy in the U.S. and globally, we proved once again that our strategy works, and is hard at work for you.

- Our share price rose over 70 percent, adding more than $1.2 billion in market capitalization
- Net sales grew 18 percent
- Acquisitions added over $220 million in net sales, while organic growth contributed a healthy 8.5 percent
- Earnings per share increased 20 percent
- We recorded our 16th consecutive quarter of double-digit earnings per share growth – performance unmatched by our peers

In just over ten years, Constellation has undergone a remarkable transformation, growing from a national company centered on regional brands into an industry leader. As we review the past year for you, we will focus on the strategies that enabled Constellation to deliver these strong results and also share our blueprint for ongoing growth.

Strategic Advantages Fuel Consistent Growth

Constellation’s size and the breadth of our product offerings have provided us with an increasingly important strategic advantage during a period of continuing industry consolidation.

Our high level of organic growth and growth through acquisition have strengthened our relationships with our valued business partners – distributors and retailers. Every day, we further solidify and expand these relationships through our strategy of maintaining operating units with individual sales, marketing and production groups. This approach allows us the flexibility to stay close to our customers and our markets, and was validated again during the past year as Constellation responded quickly to changing patterns of consumption during a slowing economy.

In Fiscal 2002, Constellation also demonstrated its skill at efficiently incorporating acquisitions into our portfolio, creating immediate benefits from greatly expanded distribution and enhanced marketing support. Ravenswood, the popular and well-respected California zinfandel acquired last year for the fine wine portfolio, saw its volume rise 23 percent in its first eight months with Constellation. Brands such as Vendange and Talus, added in the past year to the popular and premium portfolio, were integrated successfully, greatly improving the margins in our business. Pacific Wine Partners, the joint venture with BRL Hardy established in August 2001, acquired Blackstone, a popular California merlot that has seen 60 percent growth since joining the alliance. The key Australian brand of the partnership, Bannock Station, generated growth of more than 80 percent since last year. All of these actions during the past year continued to underscore Constellation’s sustainable competitive advantage in identifying and integrating strategic acquisitions.

In the coming year, Constellation expects continued growth, maintaining the innovative marketing approaches that have helped us expand in the past. We will also continue to look for strategic acquisitions that meet our strict financial guidelines and enhance our broad portfolio of beverage alcohol brands.

Strong Portfolio Yields Strong Results

Consumers rarely drink in just one beverage alcohol category. Consequently, our greatest strength is our portfolio of more than 200 brands. The breadth and depth of our portfolio enables us to provide millions with their beverage alcohol of choice across our primary categories of imported beer, wine and spirits.

At the center of Constellation’s portfolio are our growth drivers – imported beer, fine wines and U.K. wholesale – that more than lived up to their name last year. Together, their net sales grew 21 percent and at year-end represented 49 percent of sales. Specifically, imported beer saw 15 percent growth in net sales, primarily through Corona’s strong growth and position as the No. 1 imported beer in the U.S. With the addition of Ravenswood, our fine wine portfolio grew 53 percent. The U.K. wholesale business grew 23 percent in Fiscal 2002, driven by winning new accounts and strong shipments of the ready-to-drink category. Constellation is a leading distributor of that drink category in the U.K.

Our other major businesses, which accounted for 51 percent of net sales, contributed significant cash flow to fuel future growth. They also added greatly to our overall margin expansion. Our spirits division saw growth equal to or greater than industry averages in eight out of ten categories. Our popular and premium wine division – through the addition of strong brands to increase offerings in the $5 to $7 price point range – significantly strengthened its portfolio. Our U.K. branded business had a strong year with its wine portfolio. Stowells of Chelsea, the No. 1 wine brand in the U.K., grew 26 percent.

Constellation exceeded its overall sales and profit targets in Fiscal 2002 through our adherence to balanced growth, which was achieved organically and through acquisitions that expand and enhance our portfolio through higher-margin products.

Looking Ahead

Without acquisitions, we continue to adhere to our long-term target of six to eight percent net sales growth. We also anticipate continued margin expansion through synergies from our businesses, benefits from incremental growth and faster growing, high-margin businesses such as fine wines.

In Fiscal 2003, Constellation will enjoy the first full year of contribution from Ravenswood and Pacific Wine Partners. Additionally, in imported beer, price increases in the Mexican portfolio will allow for increased marketing and sales support designed to enhance future growth.

On the international side, U.K. prospects for the wholesale and wine business remain excellent. Constellation International, formed in March 2002 to coordinate the majority of our export activities, will give more consumers around the world greater access to our products. It will also provide us with improved market insights in a number of areas, including determining which of our brands have the greatest export potential and assessing the international acquisition landscape.

Constellation’s future is strong and sound. We are well positioned in an industry whose dynamics, when coupled with effective strategies and management, can result in impressive financial performance. Our stock’s 70 percent appreciation in Fiscal 2002 was a solid indicator of that performance. And because of our continuing confidence in the Company’s outlook, we announced our second stock split in a year for shareholders.

Over the past several years Constellation has grown significantly, yet our evolution has just begun. The best part of our history has yet to be written, thanks to 5,000 dedicated employees; a talented management team; investors who have shown increasingly strong support for our strategic initiatives; distributors and retailers who believe in the Constellation portfolio; and consumers loyal to our brands.

In the coming years, you will see that your continuing support will be rewarded through our unwavering commitment to enhancing shareholder value.

Richard Sands
Chairman, President and Chief Executive Officer

Chairman, President and Chief Executive Officer
A Proven Track Record

Constellation has come a long way since 1945, when we had one product, bulk wine, and just a handful of employees. Today Constellation is an industry leader, due in great part to a growth initiative begun ten years ago that focused on brand building and strategic acquisitions. During this period, we increased net sales from approximately $200 million in 1991 to nearly $3 billion in Fiscal 2002.

Consistent implementation of Constellation’s strategies has yielded a strong track record. Based on our overall performance of the past five years, it is clear we have established a pattern of success. Our net sales have grown 133 percent since Fiscal 1998, and our EBITDA (earnings before interest, taxes, depreciation and amortization) rose nearly 200 percent. During this time our diluted earnings per share grew 2.5 times, from $0.62 to $1.55.

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*Earnings before interest, taxes, depreciation and amortization.
Constellation is a premier beverage alcohol company. We have achieved this through continued implementation of five key operating strategies that have guided our growth and positioned us for continued success since 1991. While a focus on our growth drivers underlies much that we do, our overall success allows us to ensure appropriate levels of support for all of our businesses.

**Capitalizing on Diverse Consumer Preferences**
Our broad portfolio enables us to provide the beverage alcohol of choice to satisfy tastes for life, whatever the occasion.

**Building Powerful Consumer Brands**
We firmly believe Constellation’s success comes in large part from our significant commitment to each of the beverage alcohol segments – imported beer, wine and spirits. Our ability to build brands – through innovation, revitalization and acquisition – helps ensure our continued success. Veramonte, our leading Chilean wine, gained a new identity through distinctive labeling and it was selected as the premium house wine at all Hyatt hotels. Ravenswood, the leading premium zinfandel wine in the U.S., was successfully introduced into the U.K. and a major specialty retailer has already given Ravenswood a prominent position in its stores.

We also brought our U.K. cider brand “K” to the U.S. Positioned as a premium bottled cider, we sold over 600,000 cases in its first year in the U.S. We also introduced line extensions for several of our spirits brands. In prepared cocktails, Chi-Chi’s Long Island Iced Tea made its debut; and a line of flavored Fleischmann’s vodkas were added to our spirits portfolio.

In imported beers, the same marketing savvy that made Corona the No. 1 imported beer in the U.S. has been successfully applied to the rest of our Mexican beer portfolio including Corona Light, Pacifico, Modelo Especial and Negra Modelo; as well as our national portfolio including St. Pauli Girl, Peroni, Tsingtao and Tetley’s.

Arbor Mist introduced new single-serve plastic bottles, which now allows consumers to enjoy the product almost anywhere glass is not allowed – from stadiums to beaches to outdoor events. The new packaging will give Arbor Mist the momentum to maintain its No. 1 position in the wine-with-fruit category it created four years ago.

Whether we’re creating a new category as we did with Arbor Mist; reinvigorating a brand such as Paul Masson Grande Amber, which is now the No. 2 brandy in the U.S.; or making the product more convenient as we did with Almaden Bag-in-the-Box; we always have consumer preferences in mind.

**Achieving Critical Mass**
In order to be successful, we must get our brands in front of many consumers, and our size helps us achieve that goal. Today, in our relationships with our distributors and retailers, we are able to offer them access to some of the best known brands in imported beer, wine and spirits – all from a single source.
Excluding the major domestic beer companies, Constellation is the largest volume shipper of beverage alcohol products in the U.S., significantly larger than our closest competitors. In Fiscal 2002, our popular and premium portfolio added over six-and-a-half million cases through strategic acquisitions that included the California brands of Vendange and Talus; the Washington State brands of Covey Run and Columbia; and Australian import Alice White.

Today, through carefully planned growth and highly selective acquisitions, Constellation is one of the largest producers of fine wines in the U.S. The portfolio is also recognized as one of the most desirable by fine restaurants nationwide.

**Allocating Resources to the Faster Growing Segments**

We participate and invest in the faster growing segments of our industry. During the year, our imported beer portfolio continued its impressive growth, increasing 15 percent. The incredible growth of Corona, vaulting to the seventh most popular beer in the U.S., has been largely achieved with a consistent marketing campaign based on fun, sun and beach.

Along with adding Ravenswood to our fine wine portfolio, we have also made significant investments in our Estancia winery. In support of future demand, Constellation has purchased or leased additional acreage for planting new vineyards and made capital investments in this Monterey winemaking facility. Built from the vineyard up as a brand that combined superior quality at an accessible price, Estancia today sells nearly 500,000 cases and is growing rapidly.

In the U.K., where RTDs (ready-to-drink beverages) have grown substantially, Constellation has participated in this growth through the introduction of fcuk SPIRIT. Through its U.K. wholesale business, it is a leading distributor of RTDs to the on-premise market.

We also act on strategic opportunities that enable us to gain presence in high-growth segments outside our traditional offerings. Pacific Wine Partners, our joint venture with BRL Hardy, gives us greater participation in Australian wines—the fastest growing imported wine segment in the U.S. In addition, Pacific Wine Partners acquired the Blackstone brand in October 2001, bolstering our wine offerings in the premium wine segment.

**Staying Close to Our Customers**

Constellation believes its entrepreneurial approach to business is one of its greatest advantages and this is demonstrated most clearly in our operating divisions which have independent sales, marketing and production units. This approach enables us to better understand and more quickly respond to changing consumer preferences than we could with centralized sales and marketing.

Our results prove the benefits delivered are immeasurable in terms of the customer service provided and loyalty gained through this approach.

More specifically, our success in this area can be measured by how Constellation responded to the slowing economies in both the U.S. and U.K. Notwithstanding the turmoil, our businesses delivered strong results. This gave us the flexibility to quickly shift our focus during a slowing economy from on-premise to at-home consumption, and we saw less volatility during the year than many of our peer companies.
Here’s what other people are saying …

“With a substantive presence in and around the alcohol product universe, the company has something for almost everyone, and has almost everyone distributing something.”
Beverage World, February 2002

“Constellation’s breadth across categories also insulates it against market forces.”
The Wall Street Journal, June 28, 2001

“Constellation has engineered a flurry of deals that have made it a major force in the premium wine sector.”
Impact, March 1, 2002

“With growth rates above industry averages and deep pockets, Constellation is sure to play a major role in ongoing wine business consolidation …”
Wine Enthusiast, August 2001

“[Constellation] has after all established a business plan that has worked for the last 12 years and it has stuck to it in sectors and markets it knows well.”
Just-drinks.com, October 29, 2001

Offering Consumers Choice

Whether consumers want imported beer, wine or spirits, Constellation’s portfolio offers more than 200 ways to meet their preferences – whatever the drink, occasion, or price. And because of Constellation’s commitment to brands, the choices are well known and recognized by consumers for their quality and value.
Building Brands – Knowing the Consumer

Constitution’s business formula – consumer focus and the ability to build leading brands – has helped us achieve a commanding market share in both the U.S. and the U.K.

- We produce 20 of the top 100 wine brands in the U.S., including such high-volume popular and premium labels as Arbor Mist, Almaden, Cook’s, Inglenook, Paul Masson, Talus and Vendange.
- Our imported beer portfolio includes six of the top 25 imports in the U.S. with the No. 1 import Corona Extra, and leading brands like Negra Modelo and St. Pauli Girl.
- Our spirits portfolio features 15 of the top 100 brands in the U.S., including Black Velvet, Paul Masson Grand Amber brandy, SKOL, Fleischmann’s and Mr. Boston.
- The Stowells of Chelsea brand is the No. 1 wine in the U.K., and Blackthorn is the No. 2 cider.

Our commitment to building brands consumers enjoy is evident throughout Constellation – and we continue to look for ways to improve our brands, maintain consumer loyalty and reinforce our top market positions.

Constellation’s fine wine portfolio is a collection of seven distinct wineries. Each has its own “reason for being,” meaning it is focused on a class, appellation or varietal that makes it relevant in a crowded marketplace. Each winery is built on a foundation of a powerful vineyard base in some of the world’s most respected wine-growing regions, including Napa Valley, Sonoma County, Monterey, Paso Robles and Casablanca Valley in Chile. Each has a winemaker that is among the most respected in his/her field.

And each winery tells a story of rich history, charismatic personalities and groundbreaking innovations that have influenced the fine wine business in meaningful ways. Simi, one of the oldest wineries in California, was founded in 1876; Franciscan has been a leader in Napa Valley winemaking since 1973; and Mount Veeder was the first California winery to plant one vineyard with five Bordeaux varietals.

Constellation’s Stowells of Chelsea brand originated as a high-quality box wine for the U.K.’s on-premise market. Packaged for convenience and freshness, Stowells quickly developed a reputation for quality at affordable prices and for introducing consumers to wines from around the world. Today the line has 26 wine varieties from ten countries. Several years ago, the brand was made available to the off-premise retail market, and building on its quality image, was later introduced in glass bottles. It is the best-selling wine in the U.K., and the first wine brand to sell more than three million nine-liter cases annually.

Constellation also understands consumer preferences when it comes to packaging. Almaden Bag-in-the-Box is the second best-selling wine in its category, with the equivalent of six-and-a-half million nine-liter cases sold annually. By listening to our consumers, who wanted greater convenience and a product that stayed fresher longer, we realized we could do better. As a result, we’ve brought great innovations to this category, including our exclusive no-drip spout. Last year production managers at Constellation’s Mission Bell Winery were determined to make the wine even better. In one initiative, production of the foil packaging for the wine was brought in-house. Through this step, packaging consistency was improved, ensuring a high-quality product for consumers. As a bonus, production costs were reduced.
Constellation, careful cultivation of existing brands and strategic development of new ones is central to our success. As a result, while internal growth is the foundation of Constellation’s growth strategy, acquisitions also play a critical role in our long-term growth formula. Both approaches to growth are necessary for Constellation to continue to provide consumers with a broad selection of choices, to maintain successful partnerships with distributors and retailers, and to continue to enhance shareholder value.

When we determine the need to expand our portfolio, Constellation has a dedicated team that can identify and evaluate appropriate opportunities. With a decade’s worth of acquisition experience; Constellation’s ability to target, successfully close and efficiently integrate acquisitions has become a core competency.

Constellation’s portfolio is the heart of our business. In keeping the portfolio fresh and appealing through innovative approaches to existing brands and strategic expansion through acquisition, we strengthen our relationship with consumers by offering products they enjoy, time after time.
Distribution – a Key to Success

The U.S. beverage alcohol distribution system, in place since the repeal of Prohibition in 1933, is highly complex and regulated, with each state granted individual authority.

Consequently, Constellation’s strong relationships with its distributors and retailers are critical to its ongoing success. Constellation sells the equivalent of more than 100 million nine-liter cases annually, providing us with an enormous presence. Our size can present challenges to our network of more than 1,000 distributors and the tens of thousands of retailers they serve. That is why we work with them to make certain they have the sales and marketing tools to succeed – from wine tasting notes and product accolades to customizable point-of-sale promotional materials. Our strategy of assigning responsibility for sales and marketing by product category to our business segments ensures that our sales force and category managers can respond quickly to customer needs.

Flexibility, leveraging our resources, brands and a world-class distribution network make it possible for us to create and capitalize upon new opportunities. Constellation’s entrepreneurial, personalized approach is rare among companies our size, and is a primary competitive strength.

Helping Major Retailers Sell

Grocery stores, drug stores, mass merchandisers, club stores – the major chains in the retail category are becoming more dominant through industry consolidation and substantial internal growth. As they grow, they also become a larger part of our business. To strengthen these relationships, we have a number of initiatives in place to support the needs of our large retailers. For example, through the popular and premium wine division’s Category Management function, retailers are provided with impartial advice on appropriate assortment, shelving and promotion planning recommendations – actions designed to improve performance in their overall wine category and make their current customers more loyal.

Our national accounts groups present and help implement highly customized promotional concepts to these retailers. For a club store, this might mean gift baskets or multi-bottle packages; for convenience stores, it could be counter-top displays or bottle holders for cooler doors. These efforts are designed to enhance our appeal with major retailers by creating promotions directed to consumers.
As the No. 1 imported beer in the United States, Corona Extra has earned the enthusiastic loyalty of discriminating beer drinkers. Constellation is the exclusive importer of the brand in the western half of the country, where consumers in 25 states purchased more than 40 million cases of Corona Extra from Constellation last year.

Key to Corona’s success has been strong, consistent marketing. Corona’s first TV ad campaign was launched in 1988. Extensive consumer research by Constellation in the mid 80s drove the development of a brand personality symbolized by fun, sun and beach – a personality that still underlies and drives the success of the brand even today. A generation of new beer drinkers, as well as a growing Hispanic population, were attracted to Corona’s appealing taste and image. Corona’s personality is further enhanced by the unique tradition of being served with a lime.

Over the years, the enduring success and consistency of Corona’s marketing efforts have been remarkable. The campaigns – including radio, outdoor, print and point-of-sale promotions – have won numerous awards. Corona continues to leverage its 18-year partnership with music icon Jimmy Buffett, whose laid-back style reinforces the beer’s good-time image. In addition, Corona maintains a presence in a number of different venues, including sponsorship of selected auto and motorcycle racing, boxing and Hispanic music events.

During 2002, a new dual-branded print and outdoor advertising campaign for both Corona and Corona Light will roll out. Featuring the tagline Go Someplace Better, the ads demonstrate how Corona’s carefree attitude can be injected into a host of familiar settings.

Through its beer division, Constellation’s relationship with Corona producer Grupo Modelo of Mexico was established nearly 25 years ago. The success and longevity of the relationship between Constellation and Grupo Modelo is rooted in the companies’ mutual respect and commitment to quality products and giving consumers choice.
Market Trends

Beer
• Driven by a 9% increase in imports, overall U.S. beer consumption reached 2.83 billion cases in 2001, the sixth consecutive year of growth. Over the past five years, imported beer consumption has grown on average at double-digit rates, while domestic beer consumption has been flat.
• Corona Extra experienced a gain of 15% in the U.S. in 2001. It has been the best selling imported beer since 1997 and currently is the 7th best selling beer overall.
• Led by our Mexican portfolio, in Fiscal 2002, Constellation shipped more than 50 million cases of imported beer for the first time. The 15% increase over Fiscal 2001 volumes was the 8th consecutive year of double-digit growth. Constellation imports and markets Corona Extra, Corona Light, Modelo Especial, Negra Modelo and Pacifico primarily in the western half of the U.S. Constellation also is the nationwide importer of Germany’s St. Pauli Girl, Italy’s Peroni, China’s Tsingtao and England’s Tetley’s brands.

• Despite consolidation and in part due to diverse regional brand preferences, the U.S. spirits industry remains highly fragmented. As a result, today, six major and 20 regional spirits producers still market hundreds of products.
• In Fiscal 2002, led by brands like Fleischmann’s and Chi-Chi’s, Constellation equalled or exceeded industry-wide performance in eight of the ten spirits categories in which it participates. To refresh our offerings and continue to outperform the broad spirits category, we have introduced seven new products and 23 line extensions in the last six years.

Fine Wine
• Fine wine represents approximately 12% of U.S. wine consumption, but the category accounts for 32% of all retail dollars spent on wine.
• Fine wine consumption grew 12% in calendar 2001, the third straight year of double-digit growth. Maturing tastes, an aging population and greater disposable income are demographic trends that have driven recent growth.
• Like most fine wine producers, Constellation owns the majority of the vineyards producing grapes for our fine wine products. We have large vineyard holdings in the finest growing regions of California and Chile that help us consistently produce the highest quality wines. Led by Estancia, Simi and Veramonte, Constellation’s fine wine sales grew 17% without acquisitions last year and have grown an average of 17% annually over the last three years.

Popular and Premium Wine
• U.S. wine consumption has increased on an average of 2% per year since 1996, finishing calendar 2001 up 1%, despite a difficult economy. U.S. per capita consumption of wine, at 7.4 liters in 2000, still lags far behind other developed countries.
• Growth has been driven by table wines which accounts for almost 90% of all wine consumed. In the table wine segment, consumers continue to gravitate toward the premium and super premium categories comprising wines greater than $7.00 per bottle.
• With leading brands like Almaden, Inglenook, Arbor Mist and Cook’s, Constellation is the No. 2 wine producer in the U.S. – with an 18% share – up from 15% prior to its acquisitions of the Vendange, Talus, Columbia and Alice White brands last year.

Spirits
• U.S. spirits consumption grew modestly for the 4th consecutive year to more than 150 million nine-liter cases, led primarily by gains in rum, vodka and brandy. Vodka accounts for 25% of total U.S. spirits consumption, twice the consumption of the second-largest category, American whiskey.

• Per capita wine consumption in the U.K. was 14.5 liters in 2000. Since 1998, total wine consumption has increased on average 10% per year, at the expense of more traditional drinks such as beer and cider.
• In addition to selling the number one wine brand in the U.K., Stowells of Chelsea, Constellation sells a collection of its popular California wines in the U.K., like Paul Masson and Vendange.

U.K. Wholesale
• Beverage alcohol wholesalers in the U.K. service a total market of more than 130,000 pubs, clubs, hotels and restaurants. The number of chain accounts is increasing, while local, more traditional establishments are in decline.
• The wholesale industry is moving towards a regional and/or national servicing model. Constellation’s wholesale business achieves national reach through 11 regional depots and a 24-hour centralized call facility. Constellation’s wholesale business currently services more than 25% of the independent outlets in the U.K. and sales volume grew by 23% in Fiscal 2002.
### Selected Financial Data – Five Year Statements of Income

For the Years Ended February 28 and 29

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<td>Less-excise taxes</td>
<td>($313,456)</td>
<td>($757,609)</td>
<td>($748,230)</td>
<td>($487,458)</td>
<td>($419,569)</td>
</tr>
<tr>
<td>Net sales</td>
<td>$2,820,503</td>
<td>$2,396,685</td>
<td>$2,340,469</td>
<td>$1,497,343</td>
<td>$1,212,788</td>
</tr>
<tr>
<td>Cost of product sold</td>
<td>($1,901,462)</td>
<td>($1,639,230)</td>
<td>($1,618,009)</td>
<td>($1,049,309)</td>
<td>($869,038)</td>
</tr>
<tr>
<td>Gross profit</td>
<td>919,041</td>
<td>757,455</td>
<td>722,460</td>
<td>448,304</td>
<td>343,750</td>
</tr>
<tr>
<td>Selling, general and administrative expenses</td>
<td>($576,560)</td>
<td>($486,587)</td>
<td>($481,909)</td>
<td>($299,526)</td>
<td>($231,680)</td>
</tr>
<tr>
<td>Nonrecurring charges</td>
<td>–</td>
<td>–</td>
<td>(5,510)</td>
<td>(2,616)</td>
<td>–</td>
</tr>
<tr>
<td>Operating income</td>
<td>342,481</td>
<td>270,868</td>
<td>235,041</td>
<td>145,892</td>
<td>112,070</td>
</tr>
<tr>
<td>Equity in earnings of joint venture</td>
<td>1,567</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Interest expense, net</td>
<td>($114,189)</td>
<td>($108,631)</td>
<td>($106,082)</td>
<td>($41,462)</td>
<td>($32,189)</td>
</tr>
<tr>
<td>Income before income taxes and extraordinary item</td>
<td>229,905</td>
<td>162,237</td>
<td>128,959</td>
<td>104,430</td>
<td>79,081</td>
</tr>
<tr>
<td>Provision for income taxes</td>
<td>($91,964)</td>
<td>($64,895)</td>
<td>($51,584)</td>
<td>($42,521)</td>
<td>($32,751)</td>
</tr>
<tr>
<td>Income before extraordinary item</td>
<td>137,941</td>
<td>97,342</td>
<td>77,375</td>
<td>61,909</td>
<td>47,130</td>
</tr>
<tr>
<td>Extraordinary item, net of income taxes</td>
<td>($1,504)</td>
<td>–</td>
<td>–</td>
<td>(11,437)</td>
<td>–</td>
</tr>
<tr>
<td>Net income</td>
<td>$136,421</td>
<td>$97,342</td>
<td>$77,375</td>
<td>$50,472</td>
<td>$34,693</td>
</tr>
</tbody>
</table>

Earnings per common share:*

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<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>Basic:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Income before extraordinary item</td>
<td>$1.62</td>
<td>$1.33</td>
<td>$1.07</td>
<td>$0.85</td>
<td>$0.63</td>
</tr>
<tr>
<td>Extraordinary item, net of income taxes</td>
<td>($0.02)</td>
<td>–</td>
<td>–</td>
<td>($0.16)</td>
<td>–</td>
</tr>
<tr>
<td>Earnings per common share – basic</td>
<td>$1.60</td>
<td>$1.33</td>
<td>$1.07</td>
<td>$0.69</td>
<td>$0.63</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
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</tr>
</thead>
<tbody>
<tr>
<td>Diluted:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Income before extraordinary item</td>
<td>$1.57</td>
<td>$1.30</td>
<td>$1.05</td>
<td>$0.82</td>
<td>$0.62</td>
</tr>
<tr>
<td>Extraordinary item, net of income taxes</td>
<td>($0.02)</td>
<td>–</td>
<td>–</td>
<td>($0.15)</td>
<td>–</td>
</tr>
<tr>
<td>Earnings per common share – diluted</td>
<td>$1.55</td>
<td>$1.30</td>
<td>$1.05</td>
<td>$0.67</td>
<td>$0.62</td>
</tr>
</tbody>
</table>

* Earnings per share have been retroactively adjusted to give effect to a two-for-one stock split distributed in the form of a stock dividend on May 13, 2002.

### Directors, Officers and Facilities

**Board of Directors** (pictured left to right) Robert Sands, Richard Sands, Jeananne K. Hauswald, Thomas E. McDermott, Paul L. Smith, George Bresler, James A. Locke III

- **Directors**
  - Richard Sands: Chairman of the Board, President and Chief Executive Officer, Constellation Brands, Inc.
  - George Murray: Executive Vice President and Chief Human Resources Officer, Constellation Brands, Inc.
  - Thomas Summer: Executive Vice President and Chief Financial Officer, Constellation Brands, Inc.

- **Executive Officers**
  - Robert Sands: Group President, Constellation Brands, Inc.
  - Paul L. Smith: retired from Eastman Kodak Company
  - Thomas Summer: Executive Vice President and Chief Financial Officer, Constellation Brands, Inc.

### Facilities

- **Corporate Offices**
  - Constellation Brands, Inc.
  - 300 Willowbrook Office Park
  - Fishers, Indiana 46037

- **Bottled Water Facility**
  - Crofton, Maryland

- **Cider Processing Facility**
  - Shepton Mallet, England

- **Distilled Spirits Facilities**
  - Viking Distillery
  - Barton Brands of Georgia
  - Baton Rouge, Louisiana

- **Wine and Grape Processing Facilities**
  - Bovino Vineyards
  - Napa, California

- **Cider Processing Facility**
  - Shepton Mallet, England
The Company’s Class A and Class B Common Stock trade on the New York Stock Exchange (NYSE) under the ticker symbols STZ and STZ.B, respectively. As of May 15, 2002, there were 954 and 249 holders of record of Class A and Class B Common Stock, respectively.

DIVIDEND POLICY
The Company’s policy is to retain all of its earnings to finance the development and expansion of its business, and the Company has not paid any cash dividends since its initial public offering in 1973.

INFORMATION REGARDING FORWARD-LOOKING STATEMENTS
The statements set forth in this report, which are not historical facts, are forward-looking statements that involve risks and uncertainties that could cause actual results to differ materially from those set forth in, or implied by, the forward-looking statements. For risk factors associated with the Company and its business, please refer to the Company’s Annual Report on Form 10-K for the fiscal year ended February 28, 2002.

ANNUAL STOCKHOLDERS’ MEETING
The Annual Meeting will be held at 11:00 a.m. on Tuesday, July 23, 2002, at One HSBC Plaza, Rochester, New York.

This Annual Report together with the Company’s Form 10-K for the fiscal year ended February 28, 2002, which is located in the inside back pocket of this report, form the Annual Report to stockholders. Form 10-K includes important financial and business information regarding the Company. In particular, stockholders should refer to Form 10-K for the Company’s: audited financial statements and notes thereto; supplementary financial information; selected financial data; Management’s Discussion and Analysis of Financial Condition and Results of Operations; discussion about market risk; description of its industry segments and foreign and domestic operations; and discussion about the market price of and dividends on its common equity and related stockholder matters.

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The Annual Report on Form 10-K may be found inside the back pocket of this report or may be obtained by contacting the Constellation Brands, Inc. corporate headquarters at the address provided on this page, or from Constellation Brands’ Web site at www.cbrands.com, or by requesting it from the Securities and Exchange Commission (SEC).