# FIRST BANCORP /PR/ 

FORM 10-K

(Annual Report)

## Filed 3/30/2000 For Period Ending 12/31/1999

| Address | 1519 PONCE DE LEON AVE SANTUREE <br>  <br> SAN JUAN, 00908 |
| :--- | :--- |
| Telephone | $787-729-8200$ |
| CIK | 0001057706 |
| Industry | Regional Banks |
| Sector | Financial |
| Fiscal Year | $12 / 31$ |


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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> FORM 10-K 

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Annual Report Pursuant to Section 13
of the Securities Exchange Act of 1934
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Puerto Rico
(State or other jurisdiction of incorporation or organization)

66-0561882
(I.R.S. Employer

Identification No.)

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For the fiscal year ended
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For the fiscal year ended
December 31, 1999
December 31, 1999
Commission File
Commission File
Commission File
001-14793
001-14793
First BanCorp.
First BanCorp.
(Exact name of Corporation as specified in its charter)
(Exact name of Corporation as specified in its charter)
1519 Ponce de Leon Avenue, Stop 23 Santurce, Puerto Rico 00908
(Address of principal office) (Zip Code)
Corporation's telephone number, including area code:
(787) 729-8200
Securities registered under Section 12(b)
of the Act:

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Common Stock (\$1.00 par value)

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Common Stock ($1.00 par value)
    New York Stock Exchange
    New York Stock Exchange
    Title of Class Name of exchange on which registered
    Title of Class Name of exchange on which registered
Preferred Stock ($25.00 liquidation
Preferred Stock ($25.00 liquidation
    preference per share) New York Stock Exchange
    preference per share) New York Stock Exchange
        Title of Class Name of exchange on which registered
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        Title of Class Name of exchange on which registered
    ```

Securities registered under Section 12(g) of the Act:

Not applicable
Indicate by check mark whether the Corporation (1) has filed all reports required to be filed by Section 13 of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Corporation was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No \(\qquad\)

Indicate by check mark if disclosure of delinquent filer pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the Corporation's knowledge, in definite proxy

State the aggregate market value of the voting common stock held by nonaffiliates of the Corporation: \(\$ 380,673,431\) (based on the closing sales price of \(\$ 17.25\) at March 21, 2000 for such shares). Number of shares of Common Stock outstanding as of March 15, 2000:

27,310,652

\section*{Documents Incorporated by Reference}
(1) Portions of the annual report to security holders for the fiscal year ended December 31, 1999 are incorporated by reference in Part I, II and IV; and (2) Portions of the definite proxy statement filed on March 21, 2000 are incorporated by reference in Part III.

\section*{FIRST BANCORP.}

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\section*{PART I}

\section*{Item 1. Business}

\section*{GENERAL}

First BanCorp. (the Corporation) is a publicly owned bank holding company, registered under the Bank Holding Company Act of 1956, as amended and, accordingly, subject to the supervision and regulation by the Federal Reserve Board. The Corporation was incorporated on March 17, 1998 under the laws of the Commonwealth of Puerto Rico to serve as the bank holding company for FirstBank Puerto Rico (FirstBank or the Bank). As a result of this reorganization consummated on October 1, 1998, each of the Bank's outstanding shares of common stock was converted into one share of common stock of the new bank holding company.

Based on total assets, the Corporation is the second largest locally owned bank holding company headquartered in the Commonwealth of Puerto Rico and the third largest depository institution in Puerto Rico. The Corporation had total assets of \(\$ 4.722\) billion, total deposits of \(\$ 2.565\) billion and total stockholders' equity of \(\$ 294.9\) million at December 31, 1999.

The Corporation's only subsidiary, FirstBank, conducts its business through its main office located in San Juan, Puerto Rico, 45 full-service branches in Puerto Rico and three branches in the U.S. Virgin Islands of St. Thomas and St. Croix. The Bank also has four loan origination offices focusing on mortgage loans, two loan origination offices focusing on personal loans and credit cards, and two loan origination offices focusing on auto loans. First chartered in 1948, FirstBank was the first savings and loan association established in Puerto Rico. It has been a stockholder-owned institution since January 1987. Effective at the close of business on October 31, 1994, FirstBank converted to a Puerto Rico chartered commercial bank. The Bank is subject to supervision, examination and regulation by the Office of the Commissioner of Financial Institutions of Puerto Rico (the Commissioner) and the Federal Deposit Insurance Corporation (FDIC), which insures its deposits through the Savings Association Insurance Fund (SAIF). FirstBank has two subsidiaries, First Leasing and Rental Corporation, a vehicle leasing and daily rental company with six offices, and First Federal Finance Corp. D/B/A Money Express "La Financiera," a small loan company with 27 offices.

The Corporation has distinguished itself by providing innovative marketing strategies and novel products to attract clients. Besides the branches and lending offices described above, the Corporation has offered a telephone information service called "Telebanco" since 1983. This was the first telebanking service offered in Puerto Rico. The Corporation's clients have access to an extensive ATM network all over the world. The Corporation was the first in Puerto Rico to open on weekends and the first to offer in-store branches to its clients. The Corporation was also the first banking institution in Puerto Rico with a presence on the Internet. During 2000, First BanCorp. will launch a new, interactive web site where clients will be able to perform all types of banking transactions. The Corporation is committed to continue providing the most efficient and cost effective banking services possible in selected products niches.

The information under the caption "Achievements in 1999" on pages 10 to 12 and the information under Note 33 - Segment Information on pages 71 to 72 of the Corporation's annual report to security holders for the year ended December 31, 1999 is incorporated herein by reference.

\section*{SUPERVISION AND REGULATION}

Bank Holding Company Activities and Other Limitations. The Corporation is subject to ongoing regulation, supervision, and examination by the Federal Reserve Board, and is required to file with the Federal Reserve Board periodic and annual reports and other information concerning its own business operations and those of its subsidiaries. In addition, under the provisions of the Bank Holding CompanyAct, a bank holding company must obtain Federal Reserve Board approval before it acquires directly or indirectly ownership or control of more than 5\% of the voting shares of a second bank. Furthermore, Federal Reserve Board approval must also be obtained before such a company acquires all or substantially all of the assets of a second bank or merges or consolidates with another bank holding company. The Federal Reserve Board also has authority to issue cease and desist orders against holding companies and their non-bank subsidiaries.

A bank holding company is prohibited under the Bank Holding Company Act, with limited exceptions, from engaging, directly or indirectly, in any business unrelated to the business of banking, managing or controlling corporations. One of the exceptions to these prohibitions permits ownership by a bank holding company of the shares of any company if the Federal Reserve Board, after due notice and opportunity for hearing, by regulation or order has determined that the activities of the company in question are so closely related to the business of banking or of managing or controlling banks as to be a proper incident thereto.

Under the Federal Reserve Board policy, a bank holding company such as the Corporation is expected to act as a source of financial strength to its main banking subsidiaries and to also commit support to them. This support may be required at times when, absent such policy, the bank holding company might not otherwise provide such support. In the event of a bank holding company's bankruptcy, any commitment by the bank holding company to the federal bank regulatory agency to maintain capital of a subsidiary bank will be assumed by the bankruptcy trustee and be entitled to a priority of payment. In addition, any capital loans by a bank holding company to any of its subsidiary banks must be subordinated in right of payment to deposits and to certain other indebtedness of such subsidiary bank. FirstBank is currently the only depository institution subsidiary of the Corporation.

The Gramm-Leach-Bliley Act, signed into law on November 12, 1999, revises and expands the existing provisions of the Bank Holding Company Act by including a new section that permits a bank holding company to elect to become a financial holding company to engage in a full range of financial activities. The qualification requirements and the process for a bank holding company that elects to be treated as a financial holding company requires that all the subsidiary banks controlled by the bank holding company at the time of election to become a financial holding company must be and remain at all times well capitalized and well managed.

The Gramm-Leach-Bliley Act further requires that in the event that the bank holding company elects to become a financial holding company, the election must be made by filing a written declaration with the appropriate Federal Reserve Bank and comply with the following: (i) state that the bank holding company elects to become a financial holding company; (ii) provide the name and head office address of bank holding company and each depository institution controlled by the bank holding company; (iii) certify that all depository institutions controlled by the bank holding company are well capitalized as of the date the bank holding company files for the election; (iv) provide the capital ratios for all relevant capital measures as of the close of the previous quarter for each depository institution controlled by the bank holding company; and (v) certify that all depository institutions controlled by the bank holding company are well managed as of the date the bank holding company files the
election. The bank holding company must have also achieved at least a rating of satisfactory record of meeting community credit needs under the Community Reinvestment Act during the institution's most recent examination.

The financial holding companies may engage, directly or indirectly, in any activity that is determined to be (i) financial in nature, (ii) incidental to such financial activity, or (iii) complementary to a financial activity and does not pose a substantial risk to the safety and soundness of depository institutions or the financial system generally. The Gramm-Leach-Bliley Act, specifically provides that the following activities have been determined to be "financial in nature": (a) Lending, trust and other banking activities; (b) Insurance activities; (c) Financial or economic advice or services; (d) Pooled investments; (e) Securities underwriting and dealing; (f) Existing bank holding company domestic activities; (g) Existing bank holding company foreign activities; and (h) Merchant banking activities.

In addition, the Gramm-Leach-Bliley Act specifically gives the Federal Reserve Board the authority, by regulation or order, to expand the list of "financial" or "incidental" activities, but requires consultation with the U.S. Treasury, and gives the Federal Reserve Board authority to allow a financial holding company to engage in any activity that is "complementary" to a financial activity and does not "pose a substantial risk to the safety and soundness of depository institutions or the financial system generally."

State Chartered Non-Member Bank. FirstBank is subject to extensive regulation and examination by the Commissioner and the FDIC, and subject to certain requirements established by the Federal Reserve Board. The federal and state laws and regulations which are applicable to banks regulate, among other things, the scope of their business, their investments, their reserves against deposits, the timing and availability of deposited funds and the nature and amount of and collateral for certain loans. In addition to the impact of regulations, commercial banks are affected significantly by the actions of the Federal Reserve Board as it attempts to control the money supply and credit availability in order to influence the economy.

Dividend Restrictions. The Corporation is subject to certain restrictions generally imposed on Puerto Rico corporations (i.e., that dividends may be paid out only from the Corporation's net assets in excess of capital or in the absence of such excess, from the Corporation's net earnings for such fiscal year and/or the preceding fiscal year). The Federal Reserve Board has also issued a policy statement that provides that bank holding companies should generally pay dividends only out of current operating earnings.

At present, the principal source of funds for the Corporation is earnings from FirstBank. The ability of FirsBank to pay dividends on its common stock is restricted by the Banking Law (as defined herein), the Federal Deposit Insurance Act and FDIC regulations. In general terms, the Puerto Rico Banking Law provides that when the expenditures of a bank are greater than receipts, the excess of expenditures over receipts shall be charged against undistributed profits of the bank and the balance, if any, shall be charged against the required reserve fund of the bank. If there is no sufficient reserve fund to cover such balance in whole or in part, the outstanding amount shall be charged against the bank's capital account. The Puerto Rico Banking Law provides that until said capital has been restored to its original amount and the reserve fund to \(20 \%\) of the original capital, the bank may not declare any dividends.

In general terms, the Federal Deposit Insurance Act and the FDIC regulations restrict the payment of dividend when a bank is undercapitalized, when a bank has failed to pay insurance assessments, or when there are safety and soundness concerns regarding such bank.

Limitations on Transactions with Affiliates. Transactions between financial institutions such as the Bank and any affiliate are governed by Sections 23A and 23B of the Federal Reserve Act. An affiliate of a financial institution is any company or entity, which controls, is controlled by or is under common control with the financial institution. In a holding company context, the parent bank holding company and any companies which are controlled by such parent holding company are affiliates of the financial institution. Generally, Sections 23A and 23B of the Federal Reserve Act (i) limit the extent to which the financial institution or its subsidiaries may engage in "covered transactions" with any one affiliate to an amount equal to \(10 \%\) of such institution's capital stock and surplus, and contain an aggregate limit on all such transactions with all affiliates to an amount equal to \(20 \%\) of such capital stock and surplus and (ii) require that all such transactions be on terms substantially the same, or at least as favorable, to the institution or subsidiary as those provided to a non-affiliate. The term "covered transaction" includes the making of loans, purchase of assets, issuance of a guarantee and other similar transactions.

The Gramm-Leach-Bliley Act amended several provisions of section 23A and 23B of the Federal Reserve Act. The amendments provide that financial subsidiaries of banks are treated as affiliates for purposes of sections 23A and 23B of the Federal Reserve Act, but the amendment provides that (i) the \(10 \%\) capital limit on transactions between the bank and such financial subsidiary as an affiliate is not applicable, and (ii) the investment by the bank in the financial subsidiary does not include retained earnings in the financial subsidiary. Certain anti-evasion provisions have been included that relate to the relationship between any financial subsidiary of a bank and sister companies of the bank: (1) any purchase of, or investment in, the securities of a financial subsidiary by any affiliate of the parent bank is considered a purchase or investment by the bank; or (2) if the Federal Reserve Board determines that such treatment is necessary, any loan made by an affiliate of the parent bank to the financial subsidiary is to be considered a loan made by the parent bank.

In addition, Sections 22(h) and (g) of the Federal Reserve Act place restrictions on loans to executive officers, directors and principal stockholders. Under Section 22(h) of the Federal Reserve Act loans to a director, an executive officer and to a greater than \(10 \%\) stockholder of a financial institution, and certain affiliated interests of these, may not exceed, together with all other outstanding loans to such person and affiliated interests, the financial institution's loans to one borrower limit, generally equal to \(15 \%\) of the institution's unimpaired capital and surplus. Section 22(h) of the Federal Reserve Act also requires that loans to directors, executive officers and principal stockholders be made on terms substantially the same as offered in comparable transactions to other persons and also requires prior board approval for certain loans. In addition, the aggregate amount of extensions of credit by a financial institution to insiders cannot exceed the institution's unimpaired capital and surplus. Furthermore, Section 22(g) of the Federal Reserve Act places additional restrictions on loans to executive officers.

Capital Requirements. The Federal Reserve Board has adopted capital adequacy guidelines pursuant to which it assesses the adequacy of capital in examining and supervising a bank holding company and in analyzing applications to it under the Bank Holding Company Act. The Federal Reserve Board capital adequacy guidelines generally require bank holding companies to maintain total capital equal to \(8 \%\) of total riskadjusted assets, with at least one-half of that amount consisting of Tier I or core capital and up to one-half of that amount consisting of Tier II or supplementary capital. Tier I capital for bank holding companies generally consists of the sum of common stockholders' equity and perpetual preferred stock, subject in the case of the latter to limitations on the kind and amount of such stocks which may be included as Tier I capital, less goodwill and, with certain exceptions, intangibles. Tier II capital generally consists of hybrid capital instruments, perpetual preferred stock which is not
eligible to be included as Tier I capital; term subordinated debt and intermediate-term preferred stock; and, subject to limitations, generally allowances for loan losses. Assets are adjusted under the risk-based guidelines to take into account different risk characteristics, with the categories ranging from \(0 \%\) (requiring no additional capital) for assets such as cash to \(100 \%\) for the bulk of assets which are typically held by a bank holding company, including multi-family residential and commercial real estate loans, commercial business loans and commercial loans. Off-balance sheet items also are adjusted to take into account certain risk characteristics.

In addition to the risk-based capital requirements, the Federal Reserve Board requires bank holding companies to maintain a minimum leverage capital ratio of Tier I capital to total assets of \(3.0 \%\). Total assets for this purpose does not include goodwill and any other intangible assets and investments that the Federal Reserve Board determines should be deducted from Tier I capital. The Federal Reserve Board has announced that the \(3.0 \%\) Tier I leverage capital ratio requirement is the minimum for the top-rated bank holding companies without a supervisory, financial or operational weaknesses or deficiencies or those which are not experiencing or anticipating significant growth. Other bank holding companies will be expected to maintain Tier I leverage capital ratios of at least \(4.0 \%\) or more, depending on their overall condition. At December 31, 1999, the Corporation exceeded each of its capital requirements and was a well-capitalized institution as defined in the Federal Reserve Board regulations.

FDIC Capital Requirements. The FDIC has promulgated regulations and adopted a statement of policy regarding the capital adequacy of statechartered non-member banks like the Bank. These requirements are substantially similar to those adopted by the Federal Reserve Board regarding bank holding companies, as described above.

The FDIC also requires that banks meet a risk-based capital standard. The risk-based capital standard for banks requires the maintenance of total capital (which is defined as Tier I capital and supplementary (Tier 2) capital) to risk weighted assets of \(8 \%\). In determining the amount of risk-weighted of \(0 \%\) to \(100 \%\), based on the risks the FDIC believes are inherent in the type of asset or item. The components of Tier I capital are equivalent to those discussed above under the \(3 \%\) leverage capital standard. The components of supplementary capital include certain perpetual preferred stock, certain mandatory convertible securities, certain subordinated debt and intermediate preferred stock and generally allowances for loan and lease losses. Allowance for loan and lease losses includable in supplementary capital is limited to a maximum of \(1.25 \%\) of risk-weighted assets. Overall, the amount of capital counted toward supplementary capital cannot exceed \(100 \%\) of core capital.

The FDIC's capital regulations establish a minimum 3.0\% Tier I capital to total assets requirement for the most highly-rated state-chartered, non-member banks, with an additional cushion of at least 100 to 200 basis points for all other state-chartered, non-member banks, which effectively will increase the minimum Tier I leverage ratio for such other banks to \(4.0 \%\) to \(5.0 \%\) or more. Under the FDIC's regulation, the highest-rated banks are those that the FDIC determines are not anticipating or experiencing significant growth and have well diversified risk, including no undue interest rate risk exposure, excellent asset quality, high liquidity, good earnings and, in general, which are considered a strong banking organization and are rated composite I under the Uniform Financial Institutions Rating System. Leverage or core capital is defined as the sum of common stockholders' equity including retained earnings, noncumulative perpetual preferred stock and related surplus, and minority interests in consolidated subsidiaries, minus all intangible assets other than certain qualifying supervisory goodwill and certain purchased mortgage servicing rights. At December 31, 1999, the Bank exceeded each of its capital requirements and was a well-capitalized institution as defined in the FDIC regulations.

Activities and Investments. The activities and equity investments of FDIC-insured, state-chartered banks such as the Bank are generally limited to those that are permissible for national banks. Under regulations dealing with equity investments, an insured state bank generally may not directly or indirectly acquire or retain any equity investments of a type, or in an amount, that is not permissible for a national bank. An insured state bank is not prohibited from, among other things, (i) acquiring or retaining a majority interest in a subsidiary, (ii) investing as a limited partner in a partnership the sole purpose of which is direct or indirect investment in the acquisition, rehabilitation or new construction of a qualified housing project, provided that such limited partnership investments may not exceed \(2 \%\) of the bank's total assets, (iii) acquiring up to \(10 \%\) of the voting stock of a company that solely provides or reinsures directors', trustees' and officers' liability insurance coverage or bankers' blanket bond group insurance coverage for insured depository institutions, and (iv) acquiring or retaining the voting shares of a depository institution if certain requirements are met. In addition, an insured state-chartered bank may not, directly, or indirectly through a subsidiary, engage as "principal" in any activity that is not permissible for a national bank unless the FDIC has determined that such activity would pose no risk to the insurance fund of which it is a member and the bank is in compliance with applicable regulatory capital requirements. Any insured state-chartered bank directly or indirectly engaged in any activity that is not permitted for a national bank must cease the impermissible activity.

Puerto Rico Banking Law. As a commercial bank organized under the laws of Commonwealth, FirstBank is subject to supervision, examination and regulation by the Commissioner pursuant to the Puerto Rico Banking Law of 1933, as amended (the Banking Law). The Banking Law contains provisions governing the incorporation and organization, rights and responsibilities of directors, officers and stockholders as well as the corporate powers, lending limitations, capital requirements, investment requirements and other aspects of the Bank and its affairs. In addition, the Commissioner is given extensive rule making power and administrative discretion under the Banking Law.

The Banking Law authorizes Puerto Rico commercial banks to conduct certain financial and related activities directly or through subsidiaries, including finance leasing of personal property and operating a small loan company.

The Banking Law requires every bank to maintain a legal reserve which shall not be less than twenty percent ( \(20 \%\) ) of its demand liabilities, except government deposits (federal, state and municipal) which are secured by actual collateral. The reserve is required to be composed of any of the following securities or combination thereof: (1) legal tender of the United States; (2) checks on banks or trust companies located in any part of Puerto Rico, to be presented for collection during the day following that on which they are received, and (3) money deposited in other banks provided said deposits are authorized by the Commissioner, subject to immediate collection.

The Banking Law permits Puerto Rico commercial banks to make loans to any one person, firm, partnership or corporation, up to an aggregate amount of fifteen percent ( \(15 \%\) ) of paid-in capital and reserve fund of the commercial bank. If such loans are secured by collateral worth at least twenty-five percent ( \(25 \%\) ) more than the amount of the loan, the aggregate maximum amount may reach one third of the paid-in capital of the commercial bank, plus its reserve fund. There are no restrictions under the Banking Law on the amount of loans which are wholly secured by bonds, securities and other evidences of indebtedness of the Government of the United States, of the Commonwealth of Puerto Rico, or by bonds, not in default, of municipalities or instrumentalities of the Commonwealth of Puerto Rico.

The Banking Law also prohibits Puerto Rico commercial banks from making loans secured by their own stock, and from purchasing their own stock, unless such purchase is made pursuant to a stock repurchase program approved by the Commissioner or is necessary to prevent losses because of a debt previously contracted in good faith. The stock so purchased by the Puerto Rico commercial bank must be sold by the bank in a public or private sale within one year from the date of purchase.

The Banking Law provides that no officers, directors, agents or employees of a Puerto Rico commercial bank may serve or discharge a position of officer, director, agent or employee of another Puerto Rico commercial bank, financial company, savings and loan association, trust company, company engaged in granting mortgage loans or any other institution engaged in the money lending business in Puerto Rico. This prohibition is not applicable to the subsidiaries of a Puerto Rico commercial bank.

The Banking Law requires that Puerto Rico commercial banks strike each year a general balance of their operations, and to submit such balance for approval to a regular general meeting of stockholders, together with an explanatory report thereon. The Banking Law also requires that at least ten percent ( \(10 \%\) ) of the yearly net income of a Puerto Rico commercial bank be credited annually, to a reserve fund. This apportionment is required to be done every year until such reserve fund shall be equal to the total paid in capital of the bank.

The Banking Law also provides that when the expenditures of a Puerto Rico commercial bank are greater than receipts, the excess of the expenditures over receipts shall be charged against the undistributed profits of the bank, and the balance, if any, shall be charged against the reserve fund, as a reduction thereof. If there is no reserve fund sufficient to cover such balance in whole or in part, the outstanding amount shall be charged against the capital account and no dividend shall be declared until said capital has been restored to its original amount and the reserve fund to twenty percent ( \(20 \%\) ) of the original capital.

The Finance Board, which is composed of the Commissioner, the Secretary of the Treasury, the Secretary of Commerce, the Secretary of Consumer Affairs, the President of the Housing Bank, the President of the Government Development Bank of Puerto Rico, and three public interest representatives, has the authority to regulate the maximum interest rates and finance charges that may be charged on loans to individuals and unincorporated businesses in Puerto Rico. The current regulations of the Finance Board provide that the applicable interest rate on loans to individuals and unincorporated businesses, including real estate development loans but excluding certain other personal and commercial loans secured by mortgages on real estate properties, is to be determined by free competition. Recent Regulations adopted by the Finance Board deregulated the maximum finance charges on retail installment sales contracts, and for credit card purchases. These regulations do not set a maximum rate for charges on retail installment sales contracts and for credit card purchases and set aside previous regulations which regulated these maximum finance charges. Furthermore, there is no maximum rate set for installment sales contracts involving motor vehicles, commercial, agricultural and industrial equipment, commercial electric appliances and insurance premiums.

\section*{MARKET AREA AND COMPETITION}

Puerto Rico, where the banking market is highly competitive, is the main geographic service area of the Corporation. At December 31, 1999, Puerto Rico had 17 banking institutions with a total of approximately \(\$ 49\) billion in assets according to industry statistics published by the Commissioner. The Corporation ranked third based on total assets at December 31, 1999. The other largest banks in order of size were Banco Popular de Puerto Rico and Banco Santander Puerto Rico. Puerto Rico banks are subject to the same federal laws, regulations and supervision that apply to similar institutions on the United States mainland.

In addition, the Corporation competes with brokerage firms with retail operations, credit unions, cooperatives, small loan companies and mortgage banks in Puerto Rico.

The Corporation encounters intense competition in attracting and retaining deposits and in its consumer and commercial lending activities. The Corporation competes for loans with other financial institutions, some of which are larger and have available resources greater than those of the Corporation. There can be no assurance that in the future the Corporation will be able to continue to increase its deposit base or originate loans in the manner or on the terms on which it has done so in the past.

Management believes that the Corporation has been able to compete effectively for deposits and loans by offering a variety of transaction account products and loans with competitive features, by pricing its products at competitive interest rates and by offering convenient branch locations and emphasizing the quality of its service. The Corporation's ability to originate loans depends primarily on the rates and fees charged and the service it provides to its borrowers in making prompt credit decisions.

\section*{FINANCIAL CONDITION}

The Corporation's total assets at December 31, 1999 amounted to \(\$ 4,721.6\) million, \(\$ 704.2\) million over the \(\$ 4,017.4\) million at December 31, 1998.

The following table sets forth the maturity distribution of earning assets at December 31, 1999:


\section*{LENDING ACTIVITIES}

At December 31, 1999 First BanCorp.'s lending activities include total commercial loans of \(\$ 1,159.1\) million ( \(42 \%\) of total loans), total consumer loans of \(\$ 1,112.7\) million ( \(41 \%\) of total loans), and total residential mortgage loans of \(\$ 473.6\) million ( \(17 \%\) of total loans). The Corporation's portfolio of commercial loans is composed in its majority of asset based financing and commercial mortgage loans. Total commercial loans include \(\$ 371.6\) million in commercial real estate loans and \(\$ 132.1\) million in construction loans. . The consumer loan portfolio consists principally of auto loans, personal loans and credit cards. Finance leases of \(\$ 85.7\) million, which are included in the total amount of consumer loans, are mostly composed of loans to individuals to finance the acquisition of an auto.

The following table sets forth the composition of First BanCorp.'s total loan at the dates indicated.


The following table sets forth the composition of First BanCorp.'s total loan portfolio before the allowance for loan losses and the weighted average taxable equivalent interest rates of loans in each category at December 31, 1999.
\begin{tabular}{|c|c|c|}
\hline & \multicolumn{2}{|c|}{December 31, 1999} \\
\hline Residential real estate loans & \(\begin{array}{rr}\text { (In thousands) } \\ \$ & 473,563\end{array}\) & Weighted average rate 8.94\% \\
\hline & ------------- & \\
\hline Construction loans & 132,068 & 8.88\% \\
\hline Commercial and commercial real estate loans & 1,027,060 & 8.15\% \\
\hline Finance leases & 85,692 & 12.41\% \\
\hline \multicolumn{3}{|l|}{Consumer and other loans} \\
\hline Auto & 430,798 & 12.65\% \\
\hline Personal & 391,330 & \(16.79 \%\) \\
\hline Credit card & 168,045 & 17.95\% \\
\hline Boat & 34,049 & 10.47\% \\
\hline Home equity reserve loans & 2,657 & 12.88\% \\
\hline Other & 106 & 8.15\% \\
\hline Total consumer and other loans & 1,026,985 & 15.02\% \\
\hline Total & \$ 2,745,368 & 11.02\% \\
\hline
\end{tabular}

\section*{Loan Activity}

The following table sets forth certain additional data related to the Corporation's loan portfolio net of the allowance for loan losses for the dates indicated:
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multicolumn{4}{|r|}{For the year ended December 31,} & \\
\hline & 1999 & 1998 & 1997 & 1996 & 1995 \\
\hline & \multicolumn{5}{|c|}{(Dollars in thousands)} \\
\hline Beginning balance & \$2,052,200 & \$1,901,590 & \$1,840,821 & \$1,501,597 & \$1,463,860 \\
\hline Residential real estate loans originated & 216,713 & 93,552 & 133,047 & 98,379 & 91,739 \\
\hline Commercial loans originated(1) & 623,590 & 307,009 & 124,121 & 79,308 & 82,944 \\
\hline Finance leases originated & 51,618 & 34,427 & 684 & 47,975 & 37,967 \\
\hline Consumer loans originated & 515,348 & 371,333 & 569,620 & 823,884 & 663,056 \\
\hline Total loans originated & 1,407,269 & 806,321 & 827,472 & 1,049,546 & 875,706 \\
\hline Sales of loans & \((1,267)\) & & \((1,250)\) & & \((360,428)\) \\
\hline Repayments and securitization of loans into mortgage backed securities & \((719,964)\) & \((559,727)\) & \((665,175)\) & \((654,450)\) & \((436,616)\) \\
\hline Other decreases(2) & \((64,654)\) & \((95,984)\) & \((100,278)\) & \((55,872)\) & \((40,925)\) \\
\hline Net increase & 621,384 & 150,610 & 60,769 & 339,224 & 37,737 \\
\hline Ending balance & \$2,673,584 & \$2,052,200 & \$1,901,590 & \$1,840,821 & \$1,501,597 \\
\hline Percentage increase & 30.28\% & 7.92\% & 3.30\% & 22.59\% & 2.58\% \\
\hline \multicolumn{6}{|l|}{(1) Includes commercial real estate and construction loans.} \\
\hline \multicolumn{6}{|l|}{(2) Includes the change in the allowance for loan losses and cancellation} \\
\hline
\end{tabular}

\section*{INVESTMENT ACTIVITIES}

The Corporation's investments are managed by the Treasury and Investment Division, under the supervision of the Senior Vice President, Treasury and Investments, who reports to the Corporation's Senior Executive Vice President and Chief Financial Officer. Investment policy is set by the Corporation's Asset Liability Management and Investment Committee (the ALCO), which includes the President and Chief Executive Officer, the Senior Executive Vice President and Chief Financial Officer, the Senior Executive Vice President and Chief Lending Officer, the Executive Vice President - Sales, Distribution and Mortgage Banking, the Senior Vice President - Treasury and Investments, and the Corporation's Economist. Significant investment transactions are reported to the ALCO.

The Corporation's investment policy is designed primarily to provide a portfolio of high credit quality while seeking high levels of net interest income within acceptable limits of interest rate risk, credit risk, capital and liquidity. Under the Corporation's current policy, the Treasury and Investments Division is authorized to purchase and sell federal funds, certificates of deposit in other banks, bankers' acceptances of commercial banks that are members of the FDIC, mortgage backed securities, U.S. and Puerto Rico obligations, stocks and other investments. In addition, the Treasury and Investments Division is authorized to invest in securities purchased under agreements to resell. As part of the Corporation's asset and liability management, the Treasury and Investments Division also engages in hedging activities as approved by the Board of Directors and as set forth in the Corporation's hedging policy monitored by the ALCO.

\section*{SOURCES OF FUNDS}

First BanCorp.'s principal funding sources are branch deposits, collateralized deposits, federal funds purchased and securities sold under agreements to repurchase, and notes. Through its branch banking system First BanCorp. offers individual non-interest bearing checking accounts, savings accounts, personal interest-bearing checking accounts, certificates of deposit, IRA accounts and commercial non-interest bearing checking accounts.

\section*{Deposit Accounts}

Deposits represent First BanCorp.'s largest source of funding. The Corporation's deposit accounts are insured up to applicable limits by the SAIF. Management makes retail deposit pricing decisions periodically through the ALCO, which adjusts the rates paid on retail deposits in response to general market conditions and local competition. Pricing decisions take into account the rates being offered by other local banks, LIBOR and mainland United States interest rates. The following table presents the amount and weighted average interest rates of deposit accounts as of each date indicated in the categories set forth below, including the percentage of total assets represented by those deposits.


Certificate accounts include institutional deposits which consist mainly of brokered certificate of deposits, and certificates issued to agencies of the Government of Puerto Rico. FDIC regulations adopted under FDICIA govern the receipt of brokered deposits. Under these regulations, a bank cannot accept, roll over or renew brokered deposits, which term is defined also to include any deposit with an interest rate more than 75 basis points above prevailing rates, unless (i) it is well capitalized or (ii) it is adequately capitalized and receives a waiver from the FDIC. The Bank has no such restrictions since it is a well capitalized institution.

The following table presents a maturity summary of certificates of deposits with balances of \(\$ 100,000\) or more at December 31, 1999 .
\begin{tabular}{|c|c|c|}
\hline & (In & thousands) \\
\hline Three months or less & \$ & \$ 439,795 \\
\hline Over three months to six months & & 237,927 \\
\hline Over six months to one year & & 246,672 \\
\hline Over one year & & 358,689 \\
\hline Total & & \$1,283,083 \\
\hline
\end{tabular}

\section*{Borrowings}

The following table presents the amount and weighted average interest rates of borrowings as of each date indicated in the categories set forth below.
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multicolumn{5}{|l|}{\begin{tabular}{l}
Weighted average \\
rates at December 31, \\
December 31,
\end{tabular}} \\
\hline & \multirow[t]{2}{*}{1999} & 1999 & \multicolumn{2}{|l|}{1998} & 1997 \\
\hline & & (Dollars in t & nds) & & \\
\hline \multicolumn{6}{|l|}{Borrowings:} \\
\hline \multicolumn{5}{|l|}{Federal funds purchased and} & \\
\hline agreements to repurchase & 5.38\% & \$1,447,732 & \$1,620,630 & \$ & 965,869 \\
\hline FHLB-N.Y. advances & 5.96\% & 50,000 & 2,600 & & 29,000 \\
\hline Notes payable & 5.59\% & 55,500 & 118,100 & & 132,350 \\
\hline Other short-term borrowings & 6.20\% & 152,484 & 86,595 & & 231,505 \\
\hline Subordinated notes & 7.72\% & 93,594 & 99,496 & & 99,423 \\
\hline Total & 5.60\% & \$1,799,310 & \$1,927,421 & & 458,147 \\
\hline Total borrowed funds as a percentage of total assets & & 38.11\% & 47.98\% & & 43.82\% \\
\hline
\end{tabular}

\section*{CAPITAL}

At December 31, 1999, total stockholders' equity for the Corporation amounted to \(\$ 294.9\) million, an increase of \(\$ 24.5\) million as compared to \(\$ 270.4\) million at December 31, 1998.

\section*{Employees}

At December 31, 1999 the Corporation employed 1,680 persons. None of its employees are represented by a collective bargaining group. The Corporation considers its employees' relations to be good.

\section*{Item 2. Properties}

At December 31, 1999 First BanCorp. owned three main offices premises, 13 branch and office premises, four loan centers and an auto lot. All these premises are located in Puerto Rico. In addition, at December 31, 1999, the Corporation leased in Puerto Rico 32 branch premises, 31 loan and office centers and seven other facilities. The Corporation leased three branch premises in the Virgin Islands. Management believes that the Corporation's properties are well maintained and are suitable for the Corporation's business as presently conducted.

Main offices:
1. Headquarters Offices - Located at First Federal Building, 1519 Ponce de Leon Avenue, Santurce, Puerto Rico, a 16 story office building. Approximately \(50 \%\) of the building and an underground three levels parking lot are owned by the Corporation.
2. EDP \& Operations Center - A five story structure located at 1506 Ponce de Leon Avenue, Santurce, Puerto Rico. These facilities are fully occupied by the Corporation.
3. Personal Lending and Branch Administration Center - A three story building with a three levels parking lot located at 876 Munoz Rivera Avenue, corner Jesus T. Pinero Avenue, Hato Rey, Puerto Rico. These facilities are fully occupied by the Corporation.

\section*{Item 3. Legal Proceedings}

The information required herein is incorporated by reference from page 73 of the annual report to security holders for the year ended December 31, 1999 (see Exhibit 13 to this Form 10-K).

\section*{Item 4. Submission of Matters to a Vote of Security Holders}

No matters were voted upon during the fourth quarter of 1999 .

\section*{PART II}

\section*{Item 5. Market for Corporation's Common Equity and Related Stockholder Matters}
a) Market Information

The information required herein is incorporated by reference from page 32 of the annual report to security holders for the year ended December 31, 1999.
b) Holders

The information required herein is incorporated by reference from page 32 of the annual report to security holders for the year ended December 31, 1999.
c) Dividends

The Corporation has a policy providing for the payment of quarterly cash dividends on its outstanding shares of common stock. Accordingly, the Corporation declared a cash dividend of \(\$ 0.06\) per share for each quarter of \(1997, \$ 0.075\) per share for each quarter of 1998 and \(\$ 0.09\) per share for each quarter of 1999.

The Puerto Rico Internal Revenue Code requires the withholding of income tax from dividends income derived by resident U.S. citizens, special partnerships, trusts and estates and by non-resident U.S. citizens, custodians, partnerships, and corporations from sources within Puerto Rico.

\section*{Resident U.S. Citizens}

A special tax of \(10 \%\) is imposed on eligible dividends paid to individuals, special partnerships, trusts and estates to be applied to all distributions unless the taxpayer specifically elects otherwise. Once this election is made it is irrevocable. However, the taxpayer can elect to include in gross income the eligible distributions received and take a credit for the amount of tax withheld. If he does not make this election in his tax return, then he can exclude from his gross income the distributions received and reported without claiming the credit for the tax withheld.

\section*{Nonresident U.S. Citizens}

Have the right to certain exemptions when a Withholding Tax Exemption Certificate (Form 2732) is properly filled-in and filed with the Corporation. The Corporation as withholding agent is authorized to withhold a tax of \(10 \%\) only from the excess of the income paid over the applicable tax-exempt amount.

\section*{U.S. Corporations and Partnerships}

Corporations or partnerships not organized under Puerto Rico laws that have not engaged in business or trade in Puerto Rico during the taxable year in which the dividend is paid are subject to the \(10 \%\) dividend tax withholding.

Corporations or partnerships not organized under the laws of Puerto Rico that have engaged in trade or business in Puerto Rico corporations or partnerships are not subject to the \(10 \%\) retention, but they must declare the dividend as gross income in their Puerto Rico income tax return.

\section*{Item 6. Selected Financial Data}

The information required herein is incorporated by reference from page 17 of the annual report to security holders for the year ended December 31, 1999.

\section*{Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations}

The information required herein is incorporated by reference from page 18 through 32 of the annual report to security holders for the year ended December 31, 1999.

\section*{Item 7A. Quantitative and Qualitative Disclosures About Market Risk}

The information required herein is incorporated by reference from page 33 of the annual report to security holders for the year ended December 31, 1999.

\section*{Item 8. Financial Statements and Supplementary Data}

The information required herein is incorporated by reference from page 35 through 75 of the annual report to security holders for the year ended December 31, 1999.

\section*{Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure}

None

\section*{PART III}

\section*{Item 10. Directors, Executive Officers and Control Persons of the Corporation}

The information required herein is incorporated by reference to the information under the captions "Information with respect to nominees for directors of the Company, directors whose terms continue and executive officers of the Company" and "Section 16(a) Compliance" in the Corporation's definite proxy statement filed on March 21, 2000.

\section*{Item 11. Executive Compensation}

The information required herein is incorporated by reference to the information under the captions "Compensation of Directors",
"Compensation of Executive Officers", "Stock Options Plans", "Options/Grants in Last Fiscal Year", "Aggregate Options/SAR Exercises in Last Fiscal Year and Fiscal Year-End Options/SAR Values", "Employment Agreements", "Defined Contributions Retirement Plan", "Report of the Compensation Committee", "Compensation Committee Interlocks and Insider Participation", "Other Employment Benefits" and "Performance of Common Stock" in the definite proxy statement filed on March 21, 2000.

\section*{Item 12. Security Ownership of Certain Beneficial Owners and Management}

The information required herein is incorporated by reference to the information under the caption "Benefical Ownership of Securities" in the Corporation's definite proxy statement filed on March 21, 2000.

\section*{Item 13. Certain Relationships and Related Transactions}

The information required herein is incorporated by reference to the information under the caption "Business Transactions Between the Company and its Subsidiaries and Executive Officers and Directors" in the Corporation's definite proxy statement filed on March 21, 2000.

\section*{PART IV}

\section*{Item 14. Exhibits, Financial Statement Schedules, and Reports on Form 8-K}
(a)(1) The following financial statements are included in Item 8 thereof:

Report of independent accountants
Consolidated Statements of Financial Condition at December 31, 1999 and 1998.

Consolidated Statements of Income for Each of the Three Years in the Period Ended December 31, 1999.
Consolidated Statements of Changes in Stockholders' Equity for Each of the Three Years in the Period Ended December 31, 1999.
Consolidated Statements of Comprehensive Income for each of the Three Years in the Period Ended December 31, 1999.
Consolidated Statements of Cash Flows for Each of the Three Years in the Period Ended December 31, 1999.

\section*{Notes to Consolidated Financial Statements.}
(2) Financial statement schedules.

Schedules are omitted because they are not applicable or because the required information is contained in the Consolidated Financial Statements described in (a)(1) above or in the Notes thereto.
(3) Exhibits

The exhibits listed on the Exhibits Index on section (c) below are filed herewith or are incorporated herein by reference.
(b) Reports on Form 8-K.

No reports on Form 8-K were filed during the quarter ended December 31, 1999.
(c) See Index to Exhibits on page 23 for the exhibits filed as a part of this Form 10-K.
(d) Financial data schedules

Schedules are omitted because they are not applicable.

\section*{Index to Exhibits}
\begin{tabular}{|c|c|c|}
\hline No. & Exhibit & Page No. \\
\hline 3.1 & Certificate of Incorporation & (1) \\
\hline 3.2 & By-Laws & (1) \\
\hline 4.0 & Form of Common Stock Certificate & (1) \\
\hline 10.1 & FirstBank's 1987 Stock Option Plan & (2) \\
\hline 10.2 & FirstBank's 1997 Stock Option Plan & (2) \\
\hline 10.3 & Employment Agreements & (2) \\
\hline 11.0 & Statement Report to Shareholders for fiscal year ended December 31, 1999. & (3) \\
\hline 13.0 & Annual Report to shareholders for fiscal year ended December 31, 1999. & - \\
\hline 21.0 & List of subsidiaries (direct and indirect) & (2) \\
\hline 27.0 & Financial Data Schedule & - \\
\hline
\end{tabular}
(1) Incorporated by reference from Registration statement on Form-S-4 filed by the Corporation on April 15, 1998.
2) Incorporated by reference from the Form 10-K for the year ended December 31, 1998 filed by the Corporation on March 26, 1999.
(3) Information is included on page 52 of the Corporation's annual report to security holders and is incorporated by reference herein (See Exhibit 13.0).

\section*{SIGNATURES}

Pursuant to the requirements of Section 13 of the Securities Exchange Act of 1934 the Corporation has duly caused this report to be signed by the undersigned, thereunto duly authorized.

\section*{FIRST BANCORP.}
```

By: /s/ Angel Alvarez-Perez
Date: 03/28/00
Angel Alvarez Perez,
Chairman
President and Chief Executive Officer

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Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons on behalf of the registrant and in the capacities and on the dates indicated.
\begin{tabular}{|c|c|c|}
\hline /s/ Angel Alvarez-Perez & Date: & 03/28/00 \\
\hline \multicolumn{3}{|l|}{\multirow[t]{3}{*}{Angel Alvarez-Perez, Chairman President and Chief Executive Officer}} \\
\hline & & \\
\hline & & \\
\hline /s/ Annie Astor de Carbonell & Date: & 03/28/00 \\
\hline \multicolumn{3}{|l|}{Annie Astor de Carbonell, Director Senior Executive Vice President and Chief Financial Officer} \\
\hline /s/ Jose Julian Alvarez & Date: & 03/28/00 \\
\hline \multicolumn{3}{|l|}{Jose Julian Alvarez, Director} \\
\hline /s/ Rafael Bouet & Date: & 03/28/00 \\
\hline \multicolumn{3}{|l|}{Rafael Bouet, Director} \\
\hline /s/ Jorge Diaz & Date: & 03/28/00 \\
\hline Jorge Diaz, Director & & \\
\hline
\end{tabular}
/s/ Armando Lopez Date: 03/28/00
Armando Lopez, Director
/s/ German Malaret, Date: 03/28/00 German Malaret, Director
/s/ Hector M. Nevares Date: 03/28/00 Hector M. Nevares, Director
/s/ Antonio Pavia Villamil Date: 03/28/00 Antonio Pavia Villamil, Director
/s/ Jose Teixidor Date: 03/28/00

Jose Teixidor, Director
/s/ Angel L. Umpierre
Date:
03/28/00
Angel L. Umpierre, Director
\begin{tabular}{ll} 
/s/ Luis M. Beauchamp & Date: 03/28/00 \\
Luis M. Beauchamp, & \\
Senior Executive Vice President and & \\
Chief Lending Officer &
\end{tabular}
/s/ Laura Villarino Tur
Date:
\(03 / 28 / 00\)
Laura Villarino Tur,
Senior Vice President and Controller

\section*{Annual Report 1999}

\section*{[PHOTO]}

Technology and Innovation:
our Challenge toward the New Century

\section*{[LOGO] FIRST BANCORP}

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Financial Highlights

In Thousands (Except for per share results)
1999
1998
Operating Results:
Net interest income
Provision for loan losses
Other income
Other operating expenses
Income tax provision
Net income
Per common share:
Net income - basic
Net income - diluted
\$185,733
47,960
32,862
101,272
7,288
62,075
2.00
1.98
\$166, 168
76, 000
58,240
91,798
4,798
51, 812
1.75
1.74

Weighted Average Shares:
\begin{tabular}{lrr} 
Basic & 28,941 & 29,586 \\
Diluted & 29,199
\end{tabular}

At Year End:
\begin{tabular}{lrr} 
Assets & \(\$ 4,721,568\) & \(\$ 4,017,352\) \\
Loans & \(2,120,054\) \\
Allowance for loan losses & \(2,745,368\) & 67,854 \\
Investments & 71,784 \\
Deposits & \(1,811,164\) \\
Borrowings & \(2,565,422\) & \(1,800,489\) \\
Capital & \(1,803,729\) & \(1,775,045\) \\
& 29,902
\end{tabular}

2

Branches - 48 Offices
\begin{tabular}{|c|c|}
\hline Aguada & 1 \\
\hline San Sebastian & 1 \\
\hline Arecibo & 1 \\
\hline Manati & 1 \\
\hline Vega Baja & 1 \\
\hline Dorado & 1 \\
\hline Bayamon & 5 \\
\hline Guaynabo & 1 \\
\hline San Juan & 12 \\
\hline Carolina & 5 \\
\hline Humacao & 1 \\
\hline Caguas & 4 \\
\hline Aguas Buenas & 1 \\
\hline Cidra & 1 \\
\hline Guayama & 1 \\
\hline Cayey & 1 \\
\hline Barranquitas & 1 \\
\hline Ponce & 2 \\
\hline Yauco & 1 \\
\hline Cabo Rojo & 1 \\
\hline Mayaguez & 2 \\
\hline Saint Thomas & 2 \\
\hline Saint Croix & 1 \\
\hline Money Express & - 27 Offices \\
\hline Aguada & 1 \\
\hline Aguadilla & 1 \\
\hline Isabela & 1 \\
\hline San Sebastian & 1 \\
\hline Arecibo & 1 \\
\hline Manati & 1 \\
\hline Vega Baja & 1 \\
\hline Toa Baja & 1 \\
\hline Bayamon & 3 \\
\hline San Juan & 3 \\
\hline Carolina & 1 \\
\hline Rio Grande & 1 \\
\hline Fajardo & 1 \\
\hline Humacao & 1 \\
\hline Yabucoa & 1 \\
\hline Caguas & 1 \\
\hline Guayama & 1 \\
\hline Cayey & 1 \\
\hline Ponce & 1 \\
\hline Barranquitas & 1 \\
\hline Utuado & 1 \\
\hline Yauco & 1 \\
\hline Mayaguez & 1 \\
\hline First Leasing & \& Rentals - 6 Offices \\
\hline Isabela & 1 \\
\hline Bayamon & 1 \\
\hline San Juan & 3 \\
\hline Caguas & 1 \\
\hline
\end{tabular}

Auto Loan Center-2 Offices
Caguas 1
Mayaguez 1

Loan Center - 2 Offices
Aguadilla 1
Fajardo 1

Mortgage Loan Center-4 Offices
\begin{tabular}{ll} 
Manati & 1 \\
San Juan & 2 \\
Carolina & 1
\end{tabular}

\section*{Total 89 Offices}

\section*{Business Profile}

First BanCorp (the Corporation), incorporated in Puerto Rico, is the holding company for FirstBank (the Bank), the second largest locally owned commercial bank in Puerto Rico. First BanCorp had total assets of \(\$ 4.722\) billion as of December 31, 1999. The Corporation operates primarily in the Puerto Rico banking market, offering a wide selection of financial services to a growing number of consumer and commercial customers. Commercial loans, consumer loans, mortgage loans and investment securities are the most important areas of business.

The Corporation has a \(\$ 1.2\) billion portfolio of commercial loans, commercial mortgages, construction loans and other related commercial products. Its commercial clients include businesses of all sizes covering a wide range of economic activities. First BanCorp has a \(\$ 474\) million portfolio of residential mortgages. The institution has \(\$ 1.1\) billion in consumer loans, concentrated in auto loans and leases, personal loans and credit cards. Its \(\$ 1.8\) billion investment portfolio consists mostly of U.S. government securities and mortgage backed securities. Through a strategic alliance with Paine Webber, the Corporation offers full brokerage services in selected branches. Approximately 1,700 full time professionals and a sophisticated computer system support the business activities of the Corporation.

First chartered in 1948, First BanCorp was the first savings bank established in Puerto Rico, under the name of "First Federal Savings Bank". It has been a stockholder owned institution since 1987. In October 1994 it became a Puerto Rico chartered commercial bank and was renamed "FirstBank". Effective October 1, 1998 the Bank reorganized, making FirstBank a subsidiary of the holding company First BanCorp.

First BanCorp, which is a well-capitalized institution under federal standards, operates 48 full service branches including three offices in the U.S. Virgin Islands. The Corporation also has two auto loan centers, two personal loan centers and four mortgage loan centers in Puerto Rico. A second tier subsidiary, Money Express, operates 27 offices dedicated to small loans throughout Puerto Rico. First BanCorp also has a second tier subsidiary known as First Leasing and Rental Corp., which rents and leases motor vehicles from its six offices in Puerto Rico.
[PHOTO]
(First BanCorp interactive web site)

First BanCorp has distinguished itself by providing innovative marketing strategies and novel products to attract clients. Besides its main branches and specialized lending offices, the Corporation has offered a telephone information service called "Telebanco" since 1983. This was the first telebanking service offered in Puerto Rico. First BanCorp clients have access to an extensive ATM network all over the world. The Corporation was the first in Puerto Rico to open on weekends and the first to offer in-store branches to its clients. First BanCorp was the first banking institution in Puerto Rico with a presence on the internet. During 2000, First BanCorp will launch a new, interactive web site where clients will be able to perform all types of banking transactions.

First BanCorp and its subsidiaries are subject to supervision, examination and regulation of the Federal Reserve Board, the Federal Deposit Insurance Corporation and the Commissioner of Financial Institutions of Puerto Rico.

First BanCorp is committed to provide the most efficient and cost effective banking services possible. Management's goal is to be the premier financial institution in financial products and services in Puerto Rico. First BanCorp's Management will work constantly to exceed the expectations of our stockholders, clients and employees.
[PHOTO]
(First BanCorp interactive web site)

\section*{[PHOTO]}
(First BanCorp interactive web site)

\section*{President's Letter}

\title{
[PHOTO]
}

Angel Alvarez-Perez
Chairman, President and Chief Financial Officer

To our stockholders:

On behalf of the Board of Directors and staff of First BanCorp I am pleased to submit our annual report for 1999, another record year. In 1999 First BanCorp earned \(\$ 62.1\) million, representing \(\$ 2.00\) per share (basic) or \(\$ 1.98\) per share (diluted). These earnings compared favorably with 1998, when the Corporation earned \(\$ 51.8\) million, which came to \(\$ 1.75\) per share (basic) or \(\$ 1.74\) per share (diluted). Net income increased 19.8 percent and diluted earnings per share rose 13.8 percent in 1999 . These achievements continue our record of consistent earnings growth.

During 1999 we concentrated on investing in new technology and diversifying our services. The pace of change in First BanCorp accelerated with a series of targeted purchases and strategic alliances that laid the foundation for future growth.

\section*{Growth and Diversification}

Last year we worked hard to increase commercial and construction lending. In consumer lending the Corporation continued to improve the quality of the portfolio through improved underwriting processes.

At midyear we acquired the Puerto Rico operations of Royal Bank of Canada. This acquisition added \(\$ 90\) million of high quality commercial loans, while giving us a well-located branch facility in the Hato Rey financial district. In August we acquired the \(\$ 42\) million private label credit card business of Western Auto in Puerto Rico. This acquisition substantially increased our important credit card business.

The largest acquisition occurred at year-end. We acquired four branches from Citibank's Caribbean operations. One of these branches in St. Thomas will strengthen our existing business in the U.S. Virgin Islands. The three Puerto Rico branches will add to our business in San Juan, Ponce and Mayaguez. This acquisition included \(\$ 83\) million in retail deposits.

Aside from all these acquisitions, we have moved quickly to take advantage of the Gramm-Leach-Bliley Act, passed by Congress in November 1999. This legislation removed the barriers separating the banking, insurance and brokerage industries. We expect the Puerto Rico legislature will quickly enact legislation to harmonize local and Federal banking laws in this area. We have recruited an Executive Vice President with many years of experience in local securities markets to oversee our entry into brokerage and investment banking business.

Through an agreement with Goldman, Sachs \& Co., First BanCorp now participates in bond issues by the

Government of Puerto Rico. The Corporation has also arranged a strategic alliance with Paine Webber of Puerto Rico, the largest brokerage firm in the Island with thirty five years of local experience. Early in the year 2000 Paine Webber opened offices in eleven of our branches. This arrangement gives the Corporation's clients the widest range of investment advice, brokerage services, and money management experience available in Puerto Rico, while our officers are also available to sell our products and services to Paine Webber's 32,000 clients in Puerto Rico.

\section*{New Investments in Technology, Facilities and Training}

First BanCorp has been investing heavily in technology, particularly in the area of commercial banking services. During the first half of 2000 we are upgrading the computer systems in our branches. These changes will allow greater efficiency, while helping our employees develop and strengthen relationships with our clients. Also internet banking will be available by the midyear 2000.

First BanCorp will provide an internet service while maintaining all existing banking services available to our clients. For this reason we are continuing our plans to expand First BanCorp's branch network. During 1999 we added three new branches while acquiring five more from other institutions. We plan to open more branches this year.

Our employees are the key to our success. We have reorganized our sales and distribution system, adding a newly recruited Senior Vice President with vast experience in marketing and sales to help make our branches more sales-oriented. In addition, the larger branches in the metropolitan area have two managers: one for regular clients and the other for commercial relationships. We have recruited a Senior Vice President with a long track record in commercial lending to administer this middle market strategy.

We have completely restructured our branch-based deposits, introducing a new product which pays bonuses for clients with multiple relationships. We have created a corporate professional image by providing uniforms to all our branch employees and offered extended branch hours. To facilitate these changes we are expanding employee training in all areas of the Corporation.

We have planned and coordinated these changes under a special project designed to simplify operations while making our services more efficient, responsive and convenient. We named the project "The Next Fifty" because we launched it in 1998, the Corporation's 50th anniversary year, as a way to initiate our second fifty years of growth. Forty five employees participated full time in the project, generating more than 500 ideas for improvement. We expect "The Next Fifty" to add \(\$ 12\) million in annualized earnings through cost reductions and revenue enhancements. We are reinvesting most of these earnings in new technology. "The Next Fifty" will continue through into 2001.

\section*{[PHOTO]}
(First BanCorp interactive web site)

We expect these initiatives to favor continued low operating costs. During the past year our efficiency ratio averaged \(46.6 \%\), almost the same as the \(46.5 \%\) of 1998 .

\section*{Enhancing Shareholder Value}

Our efforts have paid off in strong earnings growth for 1999, with a return on equity of \(21.06 \%\), compared with \(20.54 \%\) in 1998 . Our stock price has not reflected these strong results during 1999. Nevertheless, investors who held First BanCorp stock over the ten year period from year-end 1989 to year-end 1999 received a cumulative total return of \(1,661 \%\), for an average annual growth rate of \(33.2 \%\) on their investment.

The Corporation began a stock repurchase program four years ago. During 1999 we repurchased \(1,452,000\) shares. This brought total activity over the course of our share repurchase program to \(3,115,450\) shares, adjusted for splits, representing a total investment of \(\$ 54.3\) million. In addition, officers and directors of First BanCorp own approximately 19 percent of its shares. This shows their confidence in First BanCorp's future and their commitment to keep its fundamentals sound.

During 1999 the magazine U.S. Banker mentioned First BanCorp's outstanding performance in its annual survey of America's 100 largest banks. During 1998 First BanCorp ranked fourth among all U.S. banks in cost control and in return on equity First BanCorp ranked tenth. We are confident that in the course of time our stock price will reflect this outstanding performance.

As First BanCorp embarks on another year of growth and service to the Puerto Rican community, we are confident that our Corporation is stronger and better positioned than ever. We have a truly outstanding group of employees, officers and directors. I am confident that we can meet the challenges ahead, and that we will continue to provide outstanding service to our clients, while benefiting employees and stockholders in the years to come.
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/s/ Angel Alvarez-Perez
Chairman
President
Chief Executive Officer

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\section*{[PHOTO]}
(First BanCorp interactive web siteFirst Miles Credit Card)

\section*{Achievements in 1999}

Record profits made 1999 a very successful year for First BanCorp. The company made exceptional progress. Besides making heavy investments in new computer systems, improving employee training and expanding commercial and construction loans, the Corporation launched several important strategic alliances.

Profits continued their healthy growth as First BanCorp earned \(\$ 62.1\) million, which comes to \(\$ 2.00\) per share (basic) or \(\$ 1.98\) per share (diluted). In 1998 the Corporation earned \(\$ 51.8\) million, the equivalent of \(\$ 1.75\) (basic) or \(\$ 1.74\) (diluted) in per share terms. Net income increased by \(19.8 \%\), or \(13.8 \%\) per share on a diluted basis. Net interest income, the main source of the Corporation's earnings, grew by \(\$ 19.5\) million from \(\$ 166.2\) million in 1998 to \(\$ 185.7\) million in 1999 . Gains on sale of investments contributed \(\$ 1.4\) million to net income in 1999 , while in 1998 these sales contributed \(\$ 26.8\) million.

First BanCorp's assets grew by \(\$ 705\) million during 1999, ending the year at \(\$ 4.722\) billion. Loans increased by \(\$ 625\) million for the year, mainly from commercial loans growth of approximately \(\$ 400\) million. The Corporation successfully issued \(\$ 90\) million in preferred stock in April 1999.

First BanCorp made three important acquisitions last year. At midyear FirstBank, the Corporation's banking subsidiary, acquired the Puerto Rico operations of Royal Bank of Canada. This purchase included a \(\$ 90\) million portfolio of high quality commercial loans and an attractive branch in the Hato Rey financial district. In August, the Bank acquired the credit card business of Western Auto, the largest auto parts retailer in Puerto Rico with 38 stores. This transaction brought FirstBank a \(\$ 42\) million credit card portfolio distributed among roughly 100,000 clients.

At year-end FirstBank also acquired four offices from Citibank. One of these branches is located in St. Thomas, U.S. Virgin Islands, and the other three are located in Puerto Rico. Besides the facilities and deposits, the Bank acquired approximately \(\$ 30\) million in loans as a part of this transaction.

\section*{An Expanding Role for a Growing Branch Network}

During 1999 deposits grew from \(\$ 1.775\) billion to \(\$ 2.565\) billion, an increase of \(\$ 790\) million. Management worked intensively to lay the groundwork for future deposit growth by expanding the branch network and improving its products. Besides purchasing the five branches mentioned above, the Corporation also opened three new branches during the year. The Corporation plans to open more branches during the year 2000. As the Corporation moves increasingly toward relationship banking, Management is placing loan centers in selected branches to increase originations of mortgages and commercial loans.

Management restructured the Corporation's deposit products, introducing an innovative new product called the "Bonus Account". This account rewards clients who have multiple relationships
with FirstBank (e.g. a checking account, a mortgage and an auto loan). At the same time, Management is holding back or eliminating some older products which are less popular than they were in past years. These changes will complement the development of the branch network.

Management is also opening specialized offices in selected branches. Four branches now have mortgage loan centers, which will provide financing for new homes in the San Juan metropolitan area. In addition, several branches now include a commercial loan officer, aside from the traditional branch manager.

Early in the year 2000 First BanCorp began offering brokerage services in selected branches through a new alliance with Paine Webber. This arrangement will give the Corporation's clients the broadest range of brokerage and financial management services available in Puerto Rico. Previously First BanCorp formed an alliance with Goldman Sachs to participate in the underwriting of Puerto Rico government securities. During the year 2000, the Corporation will begin offering internet services for those clients who like the convenience of banking from their homes along with the security of having branch officers available.

\section*{Improvements in Efficiency}

In 1998 Management began a comprehensive re-design plan to streamline all corporate operations. The Corporation named the project "The Next Fifty" because Management launched it in the Corporation's 50th anniversary year as a way to initiate the second fifty years of growth. Management has invested most of the savings from this project in new technology. Largely because of this program First BanCorp was able to maintain an efficiency ratio of only \(46.6 \%\) during 1999, almost equal to the \(46.5 \%\) in 1998. Overall operating expenses were held to only \(\$ 101.3\) million for 1999 compared with \(\$ 91.8\) million in the previous year. Management achieved this in spite of significant increases in the size of the branch network and heavy investments in new computer systems. First BanCorp's efficiency ratio compares very favorably with that of other commercial banks throughout the U.S.

\section*{Improvements in the Balance Sheet}

Contributing to higher profits in 1999 was a significant improvement in asset quality. Two years ago Management substantially improved its system of underwriting consumer loans, introduced tighter underwriting procedures and improved the Corporation's computer systems. As a result, the quality of the loan portfolio has improved. During 1999 First BanCorp provided \(\$ 48\) million for loan losses as compared with \(\$ 76\) million in 1998. This represents a reduction of 37 percent.

Loan quality has improved according to other measures as well. On December 31, 1999 non-performing loans totaled \(\$ 53.8\) million, compared to \(\$ 57.0\) million on the same date in 1998 and \(\$ 52.9\) million on a smaller portfolio at the end of 1997 . By the end of 1999 , the ratio of nonperforming loans to total loans had fallen to \(1.96 \%\), compared with \(2.69 \%\) at the end of 1998 and

\section*{[PHOTO]}
(First BanCorp interactive web site)
\(2.70 \%\) at year-end 1997. The reserve coverage ratio (allowance for loan losses as a percentage of non-performing loans) reached \(133.3 \%\) by the end of 1999 , well above its earlier levels of \(119.1 \%\) at year-end 1998 and \(109.0 \%\) at the end of 1997 . Management is committed to continuing these improvements in loan quality in coming years.

During the early part of 1999 Management strengthened the capital structure of First BanCorp by issuing \(\$ 90\) million in preferred stock. This transaction will help the Corporation to maintain a solid capital structure. Although assets grew substantially during 1999, the Corporation's capital ratios remained strong. The core capital ratio was \(7.5 \%\) and the risk based capital ratio was \(16.2 \%\) as of December 31, 1999.

\section*{Increasing Shareholder Value}

The financial results continue a trend of earnings growth that has produced excellent value for shareholders. First BanCorp's return on average equity was \(21.06 \%\) in 1999, while average asset yield was \(1.49 \%\). Dividends increased in 1999, and reached a payout ratio of \(17.96 \%\) compared with \(17.12 \%\) in 1998. During 1999 the Corporation repurchased 1,452,000 common shares.

While the stock price has not reflected these strong results during 1999, investors who held First BanCorp stock over the ten year period from year-end 1989 to year-end 1999 received a cumulative total return of \(1,661 \%\). This is equivalent to an average annual growth rate of \(33.2 \%\) on the original investment.

Management is optimistic about the future of First BanCorp. The range of services it offers, its effective network of offices and branches supplemented by new sales methods, its dedicated staff and its quality reputation with clients will all contribute to future earnings growth. Management will continue its efforts to improve First BanCorp's excellent performance in 2000 and in the years to come.

\section*{[PHOTO]}
(First BanCorp interactive web site- Telepago FirstBank)

\section*{Puerto Rico Economy}

The island of Puerto Rico is a U.S. Commonwealth with a population of 3.8 million, located in the Caribbean approximately 1,600 miles southeast of New York. Puerto Rico has been enjoying solid economic growth over most of the 1990's. Real GNP grew by over \(4 \%\) in the 1999 fiscal year. Private economists are forecasting 2\% to 3\% real growth in the fiscal year 2000. Management expects recent growth patterns on the Island to continue, with some slowdown during the coming fiscal year.

Puerto Rico's economic performance is a natural result of its increasing integration into the U.S. economy. Puerto Ricans are U.S. citizens and serve in the United States armed forces. The Island uses U.S. currency and forms a part of the U.S. financial system. Federal courts enforce U.S. laws in Puerto Rico. Since Puerto Rico falls within the U.S. for purposes of customs and migration, there is full mobility of funds, people and goods between Puerto Rico and the U.S. mainland. Puerto Rico banks are subject to the same Federal laws, regulations and supervision as other financial institutions in the rest of the U.S. The Federal Deposit Insurance Corporation insures the deposits of Puerto Rico chartered commercial banks, including FirstBank, the banking subsidiary of First BanCorp.

Puerto Rico made a rapid transition from poverty in the immediate postwar period to prosperity today. Throughout this process the Island has attracted industry using tax exemption. Many multinational corporations have substantial operations here. During 1996 Congress repealed Section 936 of the Internal Revenue Code, which provided Federal tax exemption for companies operating in Puerto Rico. However, Congress also provided a ten year grandfather clause for companies already operating here. Because Puerto Rico has a fiscal system independent from that of the U.S., it can fashion local tax incentives to attract or retain industry. A new law broadening and strengthening local tax incentives went into effect on January 1, 1998.

Puerto Rico is becoming somewhat less dependent on manufacturing than it was in the early postwar period. Manufacturing attracted by tax exemption is still an important part of the Island's economy. Nevertheless, Puerto Rico has been diversifying its economic base to include tourism, business services and transportation. As part of these changes the Island has been receiving U.S. private investment in diverse areas such as hotels, financial services and large retail stores. During the past year a slowdown in manufacturing growth was balanced by strong construction activity, both private and public. Management is optimistic about Puerto Rico's economic future.

\section*{[PHOTO]}
(First BanCorp interactive web siteInternet Banking and Bonus Account)

\section*{[PHOTO]}

Angel Alvarez-Perez, Esq. Chairman
[PHOTO]
Annie Astor de Carbonell, C.P.A.
[PHOTO]
Angel L. Umpierre, C.P.A.
[PHOTO]
Jose Teixidor
[PHOTO]
German E. Malaret, M.D.
[PHOTO]
Antonio Pavia Villamil, M.D.
[PHOTO]
Francisco D. Fernandez, Eng.
[PHOTO]
Rafael Bouet, Eng.
[PHOTO]
Armando Lopez Ortiz, Eng.
[PHOTO]
Hector M. Nevares, Esq.
[PHOTO]
Jose Julian Alvarez
[PHOTO]
Jorge Diaz

\section*{FIRST BANCORP OFFICERS}

\section*{PRESIDENT}

\author{
Angel Alvarez-Perez \\ Chief Executive Officer \\ Chairman
}

\section*{SENIOR EXECUTIVE VICE PRESIDENTS}
\begin{tabular}{|c|c|}
\hline Annie Astor de Carbonell Chief Financial Officer & Luis M. Beauchamp Chief Lending Officer Wholesale Banking \\
\hline \multicolumn{2}{|l|}{EXECUTIVE VICE PRESIDENTS} \\
\hline Aurelio Aleman & Fernando L. Batlle \\
\hline Consumer Banking & Sales \& Distribution, Mortgage Banking \\
\hline Ricardo Ramos & Randolfo Rivera \\
\hline First Securities & Corporate Banking \\
\hline \multicolumn{2}{|r|}{[PHOTO]} \\
\hline \multicolumn{2}{|l|}{Standing from left to right: Aida Garcia, Francisco Cortes, Aurelio Aleman,} \\
\hline Seated from left to right: de Carbonell & champ, Angel Alvarez-Perez, Annie Astor \\
\hline Not present: Miguel Mejias & Ramos, Laura Villarino \\
\hline
\end{tabular}

SENIOR VICE PRESIDENTS
Miguel Babilonia
Consumer Credit Policy \& Portfolio
Management
Jose Cerame
Middle Market \& Community Banking
Fernando Iglesias
Special Loans \& Credit Administration
John Ortiz
Consumer Lending, Sales \& Services
Josianne M. Rosello
Marketing \& Public Relations
Denise Segarra
Sales \& Distribution
VICE PRESIDENTS
Luis Cabrera
Treasury \& Investments
Aida M. Garcia
Human Resources
Roger Lay
Internal Auditing
Haydee Rivera
Branch Banking Operations
Demetrio Santiago
Auto Wholesale Business
Laura Villarino
Controller

Eva Candelario Corporate Business Development
William Alvarez
Indirect Business Development
Juan E. Barnes
Branch Manager
Nelson Gonzalez
Corporate Business Development
Juanita Marrero
Mortgage Banking
Luis Orengo
Commercial Loans
Reynaldo Padilla
Auto Finance
Rolando Quevedo
Legal Counsel
Sandra Rivera
Auto Collection
Juanita Marrero
Project Manage
Project Manager
Eduardo Ortiz
Auto Wholesale
Miguel Pimentel
Corporate Business Development
Jorge Rendon
Operational Support
Belinda Rodriguez
Consumer Sales

Francisco Cortes Administrative Services
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Michael Garcia
Consumer Collection
Miguel Mejias
Information Systems
Julio Rivera
Construction Lending
Hector Santiago
Auto Business
Michael Garcia Consumer Collection
Miguel Mejias
Information Systems
Julio Rivera
Construction Lending
Hector Santiago
Auto Business

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Beverly Bachetti Private Banking

David Gonzalez
Corporate Business Development

Marcelo Lopez
Regional Sales Manager

Jose Negron
Auto Asset \& Disposition

Osvaldo Padilla
Corporate Business

Carlos Power
Next Fifty Project

Migdalia Rivera
Community Banking

Jose L. Rodriguez
Information Systems
\begin{tabular}{lll} 
Elizabeth Sanchez & Roberto Sanchez & Miguel Santin \\
Marine Financing & Credit Risk & Corporate Banking \\
Carmen Torres & Raphael Torres \\
Capacity Planning Manager & Regional Sales Manager
\end{tabular}

\title{
FIRST FEDERAL FINANCE CORPORATION \\ DBA MONEY EXPRESS 'LA FINANCIERA"
}

Angel Alvarez-Perez
Chief Executive Officer

Fernando L. Batlle
President and Chief Operating
Officer

Orlando Velez
Vice President and Operations
Manager

\section*{FIRST LEASING AND RENTAL CORPORATION}

Angel Alvarez-Perez
Chief Executive Officer

Aurelio Aleman
President and Chief Operating
Officer

William Velez
Vice President and General
Manager

\section*{[PHOTO]}
(First BanCorp interactive web siteP.R Geographical Map)

(1) Amounts presented were recalculated, when applicable, to retroactively consider the effect of common stock splits.
(2) Ratios were computed on a taxable equivalent basis.
(3) Other operating expenses to the sum of net interest income and other income (excluding gain on sale of investments).

\section*{OPERATIONS}

\section*{FINANCIAL REVIEW SUMMARY}

For the year 1999, First BanCorp (the Corporation) recorded earnings of \(\$ 62,074,949\) or \(\$ 2.00\) per common share (basic) and \(\$ 1.98\) per common share (diluted), compared to \(\$ 51,812,387\) or \(\$ 1.75\) per common share (basic) and \(\$ 1.74\) per common share (diluted) for 1998 , and \(\$ 47,527,552\) or \(\$ 1.58\) per common share (basic and diluted) for 1997.

The Corporation's earnings are attributed to the net interest income earned on the growing portfolio of earning assets, improvements in asset quality resulting in a lower provision for loan losses, and controls over operating expenses. For 1999 as compared to 1998, net income increased by \(\$ 10,262,562\) or \(\$ 0.24\) per common share (diluted), and for 1998 as compared to 1997 , by \(\$ 4,284,835\) or \(\$ 0.16\) per common share (diluted).

Return on average assets was \(1.49 \%\) for \(1999,1.48 \%\) for 1998 and \(1.63 \%\) for 1997 . Return on average equity was \(21.06 \%\) for \(1999,20.54 \%\) for 1998 and \(22.30 \%\) for 1997.

\section*{RESULTS OF OPERATIONS}

The Corporation's results of operations depend primarily on its net interest income, which is the difference between the interest income earned on interest earning assets, including investment securities and loans, and the interest expense paid on interest bearing liabilities, including deposits and borrowings. Also, the results of operations depend on the provision for loan losses, operating expenses (such as personnel, occupancy and other costs), other income (mainly service charges and fees on loans), and gains on sale of investments.

\section*{Net Interest Income}

Net interest income increased to \(\$ 185.7\) million for 1999 from \(\$ 166.2\) million in 1998 and \(\$ 154.7\) million in 1997. This improvement results from the continuous increase in the average volume of interest earning assets together with a higher available capital and non-interest bearing liabilities to fund those assets. This is reflected in an increase in the average volume of interest earning assets of \(\$ 721.2\) million for 1999 as compared to 1998 and of \(\$ 582.7\) million for 1998 as compared to 1997. Interest bearing liabilities increased by \(\$ 606\) million for 1999 as compared to 1998 and by \$528 million for 1998 as compared to 1997.

The following table includes a detailed analysis of net interest income. Part I presents average volumes and rates on a tax equivalent basis and Part II presents the extent to which changes in interest rates and changes in volume of interest related assets and liabilities have affected the Corporation's net interest income. For each category of earning assets and interest bearing liabilities, information is provided on changes attributable to changes in volume (changes in volume multiplied by old rates), and changes in rate (changes in rate multiplied by old volumes). Rate-volume variances (changes in rate multiplied by changes in volume) have been allocated to the changes in volume and changes in rate based upon their respective percentage of the combined totals.

(1) On a tax equivalent basis. The tax equivalent yield was computed dividing the interest rate spread on exempt assets by (1- statutory tax rate) and adding to it the cost of interest bearing liabilities. When adjusted to a tax equivalent basis, yields on taxable and exempt assets are comparative.
(2)Non-accruing loans are included in the average balances.
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{Part II} & \multicolumn{3}{|c|}{\begin{tabular}{l}
1999 compared to 1998 \\
Increase (decrease)
\end{tabular}} & \multicolumn{3}{|c|}{\multirow[t]{2}{*}{\begin{tabular}{l}
1998 compared to 1997 \\
Increase (decrease)
\end{tabular}}} \\
\hline & & Due to: & & & & \\
\hline & Volume & Rate & \begin{tabular}{l}
Total \\
(In
\end{tabular} & Volume usands) & Rate & Total \\
\hline \multicolumn{7}{|l|}{Earning assets:} \\
\hline \multicolumn{7}{|l|}{\begin{tabular}{l}
Deposits at banks and other \\
short-term investments \$ (521) \$(1,057) \$(1,578) \$(1,377) \$ (303) \$ (1,680)
\end{tabular}} \\
\hline Government obligations & 5,884 & (871) & 5,013 & \((5,375)\) & \((1,589)\) & \((6,964)\) \\
\hline Mortgage backed securities & 19,123 & \((4,429)\) & 14,694 & 47,250 & \((4,729)\) & 42,521 \\
\hline Other investment & 2,143 & (731) & 1,412 & 50 & 114 & 164 \\
\hline FHLB stock & 416 & (58) & 358 & 7 & 66 & 73 \\
\hline Total investments & 27,045 & \((7,146)\) & 19,899 & 40,555 & \((6,441)\) & 34,114 \\
\hline Consumer loans & \((2,565)\) & 1,386 & \((1,179)\) & \((7,861)\) & 70 & \((7,791)\) \\
\hline Residential real estate loans & 3,711 & \((3,765)\) & (54) & 711 & 612 & 1,323 \\
\hline Construction loans & 7,355 & 9 & 7,364 & 839 & 9 & 848 \\
\hline Commercial loans & 21,212 & \((1,572)\) & 19,640 & 13,096 & \((1,628)\) & 11,468 \\
\hline Finance leases & 3,465 & (406) & 3,059 & \((1,011)\) & 811 & (200) \\
\hline Total loans & 33,178 & \((4,348)\) & 28,830 & 5,774 & (126) & 5,648 \\
\hline Total interest income & 60,223 & \((11,494)\) & 48,729 & 46,329 & \((6,567)\) & 39,762 \\
\hline \multicolumn{7}{|l|}{Interest bearing liabilities:} \\
\hline Deposits & 20,368 & (297) & 20,071 & (403) & \((1,327)\) & \((1,730)\) \\
\hline Other borrowed funds & 9,091 & \((1,181)\) & 7,910 & 30,323 & \((3,282)\) & 27,041 \\
\hline FHLB advances & 219 & 0 & 219 & (594) & (18) & (612) \\
\hline Total interest expense & 29,678 & \((1,478)\) & 28,200 & 29,326 & \((4,627)\) & 24,699 \\
\hline Change in net interest income & \$30,545 & \$ \((10,016)\) & \$20,529 & \$17,003 & \$ (1,940) & \$15,063 \\
\hline
\end{tabular}

Total interest income includes tax equivalent adjustments of \(\$ 14.3\) million, \(\$ 13.3\) million and \(\$ 9.7\) million for 1999, 1998, and 1997, respectively. On a tax equivalent basis, net interest income increased to \(\$ 200\) million for 1999 from \(\$ 179.5\) million for 1998, and \(\$ 164.4\) million for 1997. The interest rate spread and net interest margin amounted to \(4.29 \%\) and \(4.85 \%\), respectively, for 1999 , as compared to \(4.76 \%\) and \(5.27 \%\), respectively, for 1998 and to \(5.30 \%\) and \(5.83 \%\), respectively, for 1997 . The reduction in the interest rate spread and net interest margin for 1999 is mainly due to the increase of \(\$ 367.5\) million in the average volume of total investments when compared to the average volume recorded for 1998. These investments have a lower spread than loans without considering the effects of credit risk. In addition, there was a reduction of \(\$ 18.9\) million in the average volume of consumer loans, which provide the highest spread, but have the highest credit risk in the portfolio.

1999 compared to 1998

On a tax equivalent basis interest income increased by \(\$ 48.6\) million for 1999 as compared to 1998 . On a tax equivalent basis the yield on earning assets was \(9.29 \%\) for 1999 as compared to \(9.83 \%\) for 1998 . The increase in interest income results from the growth in the average of interest earning assets of \(\$ 721.2\) million in 1999.

For the loan portfolio, the growth in 1999 of \(\$ 234.2\) million in the average volume of commercial loans (including commercial real estate loans) represented an increase of \(\$ 21.2\) million in income due to volume, partially offset by a reduction of \(\$ 1.6\) million in interest income due to rate. The average portfolio of construction loans increased by \(\$ 75.8\) million for 1999 , representing a positive volume variance of \(\$ 7.4\) million. The average portfolio of residential mortgage loans increased by \(\$ 37.1\) million for 1999 , representing a
positive volume variance of \(\$ 3.7\) million. The average finance lease portfolio (mostly composed of consumer loans) increased by \(\$ 25.5\) million in 1999 , representing a positive volume variance of \(\$ 3.5\) million. The decrease of \(\$ 18.9\) million in the average volume of consumer loans in 1999 caused a negative variance in interest income due to volume of \(\$ 2.6\) million. The increase in the commercial real estate, construction and commercial loans portfolio resulted from the Corporation's strategy to diversify its asset base, which was concentrated in consumer loans. The consumer loan portfolio decreased as a result of the tighter underwriting policies implemented during 1997.

For the investment portfolio, the average volume of mortgage backed securities increased by \(\$ 261.6\) million in 1999. The tax equivalent yield on mortgage backed securities was \(7.12 \%\) in 1999 and \(7.50 \%\) in 1998. The portfolio of mortgage backed securities contributed \(\$ 19.1\) million in interest income due to volume net of \(\$ 4.4\) million decrease in interest income due to rate. The average volume of government obligations increased by \(\$ 96\) million for 1999 as compared to 1998 , causing a total increase in interest income of \(\$ 5\) million.

Interest expense increased by \(\$ 28.2\) million for 1999 as compared to 1998 . This was the result of the increase in the average volume of interest bearing liabilities of \(\$ 606\) million for 1999 as compared to 1998 with a volume variance of \(\$ 29.7\) million. However, the negative variance was partially offset by a decrease in the cost of interest bearing liabilities from \(5.07 \%\) for 1998 to \(5.00 \%\) for 1999 causing a positive rate variance of \(\$ 1.5\) million for 1999 as compared to 1998.

1998 compared to 1997

On a tax equivalent basis interest income increased by \(\$ 39.8\) million for 1998 as compared to 1997 . On a tax equivalent basis the yield on earning assets was \(9.83 \%\) for 1998 as compared to \(10.45 \%\) for 1997 . The improvement in interest income was due to the increase in the average volume of interest earning assets of \(\$ 582.7\) million.

For the investment portfolio, the average volume of mortgage backed securities increased by \(\$ 603.8\) million in 1998. The tax equivalent yield on mortgage backed securities was \(7.50 \%\) in 1998 and \(8.15 \%\) in 1997. The portfolio of mortgage backed securities contributed \(\$ 47.3\) million in interest income due to volume net of a \(\$ 4.7\) million decrease in interest income due to rate. The average volume of government obligations decreased by \(\$ 84.7\) million for 1998 as compared to 1997 , resulting in a total decrease in interest income of \(\$ 7\) million.

For the loan portfolio, the growth in the average volume of commercial loans (including commercial real estate loans) of \(\$ 140.6\) million in 1998 represented an increase of \(\$ 13.1\) million in income due to volume, partially offset by a reduction of \(\$ 1.6\) million in interest income due to rate. In 1998 the average volume of residential real estate and construction loans increased by \(\$ 6.8\) million and \(\$ 8.7\) million, respectively, representing an increase in interest income of \(\$ 1.3\) million and \(\$ .8\) million, respectively. The decrease of \(\$ 58.3\) million in the average volume of consumer loans caused a negative variance in interest income due to volume of \(\$ 7.9\) million. The increase in the commercial real estate and commercial loans portfolio was the result of the Corporation's strategy of diversifying its asset base, which was concentrated in consumer loans. The consumer loan portfolio decreased as a result of the tighter underwriting policies implemented during 1997.

Interest expense increased by \(\$ 24.7\) million for 1998 as compared to 1997 . This results from the increase in the average volume of interest bearing liabilities of \(\$ 528\) million for 1998 as compared to 1997 with a volume variance of \(\$ 29.3\) million. However, interest expense was affected by a decrease of eight basis points in the cost of interest bearing liabilities from \(5.15 \%\) for 1997 to \(5.07 \%\) for 1998 causing a positive rate variance of \(\$ 4.6\) million for 1998 as compared to 1997.

\section*{Provision for Loan Losses}

During 1999, the Corporation provided \(\$ 48\) million for loan losses, a significant decrease compared to \(\$ 76\) million in 1998 and \(\$ 55.7\) million in 1997. The provision for loan losses recorded in 1999 reflects the improvements in the credit quality of the loan portfolio. Net charge offs for 1999 amounted to \(\$ 44\) million, a significant reduction compared to net charge offs for 1998 of \(\$ 65.9\) million and of \(\$ 53.2\) million for 1997 . Net charge offs to average loans outstanding has significantly improved to \(1.87 \%\) as compared to \(3.29 \%\) and \(2.79 \%\) for 1998 and 1997 , respectively.

The allowance activity for 1999, and previous four years was as follows:
Year ended December 31,
Allowance for loan losses, beginning of period
Provision for loan losses
Loans charged off:
Commercial real estate
Commercial
Finance leases
Consumer
Recoveries and other adjustments
Net charge offs
Allowance for loan losses, end of period
Allowance for loan losses to year end total
loans and loans held for sale
Net charge offs to average loans
outstanding during the period
\begin{tabular}{|c|c|c|c|c|}
\hline 1999 & 1998 & 1997 & 1996 & 1995 \\
\hline \multicolumn{5}{|c|}{(Dollars in thousands)} \\
\hline \$67,854 & \$57,712 & \$55,254 & \$55,009 & \$37,413 \\
\hline 47,960 & 76,000 & 55,675 & 31,582 & 30,894 \\
\hline (51) & (168) & (284) & (492) & (403) \\
\hline (774) & (712) & (597) & (781) & \((3,299)\) \\
\hline (793) & \((3,438)\) & \((1,399)\) & (161) & \\
\hline \((52,047)\) & \((67,906)\) & \((57,311)\) & \((33,295)\) & \((10,821)\) \\
\hline 9,634 & 6,366 & 6,374 & 3,392 & 1,225 \\
\hline \((44,031)\) & \((65,858)\) & \((53,217)\) & \((31,337)\) & \((13,298)\) \\
\hline \$71,784 & \$67,854 & \$57,712 & \$55,254 & \$55,009 \\
\hline 2.61\% & \(3.20 \%\) & 2.95\% & 2.91\% & 3.53\% \\
\hline 1.87\% & 3.29\% & \(2.79 \%\) & 1. \(80 \%\) & . \(93 \%\) \\
\hline
\end{tabular}

The Corporation maintains the allowance for loan losses at a level that Management considers adequate to absorb losses inherent in the loan portfolio. The adequacy of the allowance for loan losses is reviewed on a quarterly basis as part of the continuing evaluation of the quality of the assets. This evaluation is based upon a number of factors, including the followings:
historical loan loss experience, projected loan losses, loan portfolio composition, current economic conditions, fair value of the underlying collateral, financial condition of the borrowers, and, as such, includes amounts based on judgments and estimates made by Management.

\section*{Other Income}

The following table presents the composition of other income.
```

Year ended December 31,
Other fees on loans
Service charges on deposit accounts
Fees on loans serviced for others
Rental income
Other operating income
Other income before gain on
sale of investments and trading
Gain on sale of investments
Trading (loss) income
Total

```
\begin{tabular}{|c|}
\hline 1999 \\
\hline \$ 12,887 \\
\hline 8,540 \\
\hline 864 \\
\hline 2,610 \\
\hline 6,592 \\
\hline 31,493 \\
\hline 1,377 \\
\hline (8) \\
\hline \$32,862 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline 1998 & 1997 \\
\hline \multicolumn{2}{|l|}{(In thousands)} \\
\hline \$11,158 & \$10,899 \\
\hline 7,844 & 7,363 \\
\hline 1,617 & 2,670 \\
\hline 2,292 & 1,935 \\
\hline 5,137 & 4,866 \\
\hline 28,048 & 27,733 \\
\hline 26,827 & 11,388 \\
\hline 3,365 & 745 \\
\hline \$58,240 & \$39,866 \\
\hline
\end{tabular}

Other income primarily consists of service charges on deposit accounts, fees on loans, servicing income, commissions derived from various banking activities, the results of trading activities and gains on sale of investments.

Other fees on loans consist mainly of credit card fees and late charges collected on loans. The increase in this source of income to \(\$ 12.9\) million in 1999 from \(\$ 11.2\) million in 1998 and \(\$ 10.9\) million in 1997 was due to fees generated on the increased portfolio of commercial loans.

Service charges on deposit accounts represent an important and stable source of other income for the Corporation. This source of income increased to \(\$ 8.5\) million in 1999 from \$7.8 million in 1998 and \$7.4 million in 1997.

Fees on loans serviced for others primarily reflect the servicing fees for the auto loan securitizations closed in 1995. It also includes servicing fees on residential mortgage loans originated and subsequently securitized. The decrease in this account is due to the continued repayment of the auto loan portfolio.

The Corporation's second tier subsidiary, First Leasing and Rental Corporation, generates income on the rental of various types of motor vehicles. This source of income has averaged approximately \(\$ 2\) million in the past three years.

The other operating income category is composed of various types of service fee such as check fees and rental of safe deposit boxes. Other operating income also includes earned discounts on tax credits purchased and utilized against income tax payments.

Gains on sale of investment securities amounted to \(\$ 1.4\) million in 1999, \(\$ 26.8\) million in 1998 and \(\$ 11.4\) million in 1997. These gains reflect market opportunities that arose and that are in consonance to the Corporation's investment policies.

\section*{Other Operating Expense}

Other operating expenses amounted to \(\$ 101.3\) million for 1999 as compared to \(\$ 91.8\) million for 1998 and \(\$ 83.3\) million for 1997. The following table presents the components of other operating expenses.
\begin{tabular}{|c|c|c|c|c|}
\hline Year ended December 31, & & 1999 & \[
\begin{gathered}
1998 \\
\text { (In thousands) }
\end{gathered}
\] & 1997 \\
\hline Salaries and benefits & \$ & 48,546 & \$43,185 & \$38,644 \\
\hline Occupancy and equipment & & 20,137 & 18,155 & 16,101 \\
\hline Deposit insurance premium & & 1,096 & 971 & 1,040 \\
\hline Other taxes and insurance & & 5,683 & 5,607 & 5,536 \\
\hline Professional and service fees & & 6,672 & 5,820 & 4,883 \\
\hline Business promotion & & 5,896 & 5,922 & 4,993 \\
\hline Communications & & 4,667 & 4,330 & 4,364 \\
\hline Real estate owned operations & & (303) & 42 & (21) \\
\hline Amortization of debt issue costs & & 612 & 691 & 788 \\
\hline Expense of rental equipment & & 1,478 & 1,226 & 1,184 \\
\hline Other & & 6,789 & 5,849 & 5,756 \\
\hline Total & & 01,273 & \$91,798 & \$83,268 \\
\hline
\end{tabular}

Management's goal has been to make expenditures that directly contribute to increase the efficiency and profitability of the Corporation. This control over other operating expenses has been an important factor contributing to the increase in earnings in recent years. In 1999, the Corporation started the implementation of a cost restructuring project, which has transformed the operations and processes toward a more cost efficient institution. The savings generated by this effort have been invested mainly in new technology. The Corporation's efficiency ratio, which is the ratio of other operating expenses to the sum of net interest income and other recurring income, was \(46.62 \%\) for 1999 as compared to \(46.46 \%\) and \(45.45 \%\) for 1998 and 1997, respectively.

The increase in operating expenses for 1999 is mainly the result of the investments made in new technology, the expansion of the Corporation's branch network, the acquisition of new business and branches and the staffing of the commercial lending business to support the growth in the portfolio. During 1999 the Corporation opened a new full-service branch and two in-store branches. In July of 1999, the Corporation acquired the Royal Bank's operations in Puerto Rico including its full service branch in the financial district of Hato Rey. In August of 1999, the Corporation acquired the credit card portfolio of Western Auto. In December of 1999, the Corporation acquired four branches from CitiBank. To emphasize the commercial lending area, the Corporation recruited new officers for the origination of loans to the middle market throughout selected branches. The salary and benefits category was also affected by increases in salary and fringe benefits.

The occupancy and equipment category consists of expenses associated with premises, office and computer equipment, and other automated banking equipment. The increase in the past three years was the result of the enhancement of hardware and software through system conversions, which have enabled the Corporation to offer new products, and improve customer service and portfolio servicing. Expenses related to the year 2000 issue also affected this category (see Year 2000 section).

The increase in the professional and service fee category for 1999 is primarily attributed to the credit card processing and assessment fees resulting from the increase in the credit card portfolio and the increase in the number of accounts managed due to the acquisition of the Western Auto portfolio. The increase in credit card fee income exceeded the related processing costs.

Business promotion costs amounted to \(\$ 5.9\) million for 1999 as compared to \(\$ 5.9\) million in 1998, and \(\$ 5\) million for 1997. Business promotion expenses have been incurred to increase loan and deposit volumes. In addition, in 1999 the Corporation launched a distinct publicity campaign to promote its new "Bonus account" and a corporate image.

\section*{Income Tax Expense}

The provision for income tax amounted to \(\$ 7.3\) million (or \(11 \%\) of pre-tax earnings) for 1999 as compared to \(\$ 4.8\) million (or \(8 \%\) of pre-tax earnings) in 1998, and \(\$ 8.1\) million (or \(15 \%\) of pre-tax earnings) in 1997. The Corporation has maintained an effective tax rate lower than the statutory rate of \(39 \%\) mainly by investing in obligations and loans exempt from federal and Puerto Rico income tax. For additional information relating to taxes, see Note 28 of the Corporation's financial statements "Income Taxes."

\section*{FINANCIAL CONDITION}

The following table presents an average balance sheet as of the dates indicated:
\begin{tabular}{|c|c|c|c|c|c|}
\hline December 31, & 1999 & \multicolumn{2}{|r|}{\[
\begin{aligned}
& 1998 \\
& \text { (In thousands) }
\end{aligned}
\]} & \multicolumn{2}{|r|}{1997} \\
\hline \multicolumn{6}{|l|}{Assets} \\
\hline \multicolumn{6}{|l|}{Interest earning assets:} \\
\hline Deposits at banks and other short-term investments & \$ 27,344 & \$ & 40,766 & \$ & 67,969 \\
\hline Government obligations & 415,742 & & 319,777 & & 404,517 \\
\hline Mortgage backed securities & 1,294,195 & & 1,032,632 & & 428,804 \\
\hline Other investment & 18,646 & & 1,150 & & 519 \\
\hline FHLB stock & 16,170 & & 10,252 & & 10,150 \\
\hline Total investments & 1,772,097 & & 1,404,577 & & 911,959 \\
\hline Consumer loans & 1,013,782 & & 1,032,704 & & 1,090,991 \\
\hline Residential real estate loans & 327,700 & & 290,564 & & 283,799 \\
\hline Construction loans & 94,940 & & 19,169 & & 10,488 \\
\hline Commercial loans & 847,917 & & 613,697 & & 473,093 \\
\hline Finance leases & 68,577 & & 43,108 & & 50,823 \\
\hline Total loans & \(2,352,916\) & & 1,999,242 & & 1,909,194 \\
\hline Total interest earning assets (1) & 4,125,013 & & 3,403,819 & & 2,821,153 \\
\hline Total non-interest earning assets & 47,768 & & 89,717 & & 91,355 \\
\hline Total assets & \$4,172,781 & & \$3,493,536 & & \$2,912,508 \\
\hline \multicolumn{6}{|l|}{Liabilities and stockholders' equity} \\
\hline \multicolumn{6}{|l|}{Interest bearing liabilities:} \\
\hline \multicolumn{6}{|l|}{Interest bearing checking} \\
\hline Savings accounts & 413,662 & & 398,249 & & 400,998 \\
\hline Certificate accounts & 1,373,263 & & 972,433 & & 985,124 \\
\hline Interest bearing deposits & 1,927,615 & & 1,494,529 & & 1,502,974 \\
\hline Other borrowed funds & 1,728,913 & & 1,559,892 & & 1,012,757 \\
\hline FHLB advances & 8,451 & & 4,515 & & 15,157 \\
\hline Total interest bearing liabilities & 3,664,979 & & 3,058,936 & & 2,530,888 \\
\hline Total non-interest bearing liabilities & 212,993 & & 182,369 & & 168,515 \\
\hline Total liabilities & 3,877,972 & & 3,241,305 & & 2,699,403 \\
\hline Stockholders' equity & 294,809 & & 252,231 & & 213,105 \\
\hline Total liabilities and stockholders' equity & \$4,172,781 & & \$3,493,536 & & \$2,912,508 \\
\hline
\end{tabular}
(1) Net of the allowance for loan losses and the valuation on investments securities available for sale.

\section*{Assets}

The Corporation's total assets at December 31, 1999 amounted to \(\$ 4,722\) million, \(\$ 704\) million over the \(\$ 4,017\) million at December 31, 1998 . The increase in total assets results primarily from the growth in total loans receivable (net of the allowance for loan losses) of \(\$ 621\) million.

The following table presents the composition of the loan portfolio at year-end for each of the last five years.


During 1999 the Corporation continued its strategy of diversifying its loan portfolio composition through the origination and purchase of commercial loans. This resulted in a significant increase of \(\$ 395.4\) million in the commercial loan portfolio. This increase includes approximately \(\$ 90\) million in commercial loans purchased from Royal Bank of Puerto Rico. Residential real estate loans increased in 1999 by \(\$ 170.6\) million as a result of new resources added to this line of business. Finance leases, which are mostly composed of loans to individuals to finance the acquisition of an auto, increased by \(\$ 33.5\) million. Consumer loans increased by \(\$ 25.9\) million in 1999 as a result of the acquisition of a \(\$ 42\) million credit card portfolio from Western Auto, offset by a decrease in the rest of the portfolio of \(\$ 16.1\) million.

The Corporation's investment portfolio at December 31, 1999 amounted to \(\$ 1,811\) million, in line with the investment portfolio of \(\$ 1,801\) million at December 31, 1998.

The composition and tax equivalent weighted average interest rates of the Corporation's earning assets at December 31, 1999 were as follows:
\begin{tabular}{|c|c|c|c|}
\hline & \multicolumn{2}{|r|}{\begin{tabular}{l}
Amount \\
(In thousands)
\end{tabular}} & Weighted Average Rate \\
\hline Money market instruments & \$ & 35,217 & 4.64\% \\
\hline Government obligations & & 437,705 & 6.74\% \\
\hline Mortgage backed securities & & 1,223,873 & 7.20\% \\
\hline FHLB of N.Y. stock & & 17,827 & 6.81\% \\
\hline Other investment & & 96,541 & 7.33\% \\
\hline Total investments & & 1,811,163 & \(7.04 \%\) \\
\hline Consumer loans & & 1,026,985 & 15.02\% \\
\hline Residential real estate loans & & 473,563 & 8.94\% \\
\hline Construction loans & & 132,068 & 8.88\% \\
\hline Commercial and commercial real estate loans & & 1,027,060 & 8.15\% \\
\hline Finance leases & & 85,692 & 12.41\% \\
\hline Total loans(1) & & 2,745,368 & 11.02\% \\
\hline Total earning assets & & 4,556,531 & 9.44\% \\
\hline
\end{tabular}
(1) Excludes the reserve for loan losses. Generally, non-accruing loans were included in this analysis as if they were accruing interest.

\section*{Non-performing Assets}

Total non-performing assets are the sum of non-accruing loans, OREO's and other repossessed properties. Non-accruing loans are loans as to which interest is no longer being recognized. When loans fall into non-accruing status, all previously accrued and uncollected interest is charged against interest income.

At December 31, 1999, total non-performing assets amounted to \(\$ 57\) million ( \(1.22 \%\) of total assets) as compared to \(\$ 63\) million ( \(1.57 \%\) of total assets) at December 31, 1998 and \(\$ 63\) million ( \(1.89 \%\) of total assets) at December 31, 1997. The Corporation's reserve to non-performing loans was \(133.4 \%\) at December 31, 1999 as compared to \(119.1 \%\) and \(109.0 \%\) at December 31, 1998 and 1997, respectively.

Past due loans are loans delinquent 90 days or more as to principal and/or interest, and still accruing interest.

The following table presents non-performing assets at the dates indicated. The presentation of non-performing assets was changed for 1999 and previous four years to exclude past due and still accruing loans to conform it to the industry practice.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline December 31, & & 1999 & & 1998 & & \[
\begin{gathered}
1997 \\
\text { (Dolla }
\end{gathered}
\] & & 1996 & & 1995 \\
\hline \multicolumn{11}{|l|}{thousands)} \\
\hline \multicolumn{11}{|l|}{Non-accruing loans:} \\
\hline Residential real estate & \$ & 8,633 & \$ & 9,151 & \$ & 6,963 & \$ & 8,814 & \$ & 9,309 \\
\hline Commercial and commercial real estate & & 17,975 & & 19,355 & & 16,869 & & 11,568 & & 18,979 \\
\hline Finance leases & & 2,482 & & 1,716 & & 4,560 & & 5,125 & & 297 \\
\hline Consumer & & 24,726 & & 26,736 & & 24,547 & & 25,655 & & 26,085 \\
\hline & & 53,816 & & 56,958 & & 52,939 & & 51,162 & & 54,670 \\
\hline Other real estate owned (OREO) & & 517 & & 3,642 & & 1,132 & & 1,696 & & 2,991 \\
\hline Other repossessed property & & 3,112 & & 2,277 & & 8,702 & & 7,566 & & 3,132 \\
\hline Total non-performing assets & & \$57,445 & & \$62,877 & & \$62,773 & & \$60,424 & & \$60,793 \\
\hline Past due loans & & \$13,781 & & \$15,110 & & \$11,544 & \$ & 9,752 & \$ & 5,544 \\
\hline Non-performing assets to total assets & & 1. \(22 \%\) & & 1.57\% & & 1.89\% & & \(2.14 \%\) & & \(2.50 \%\) \\
\hline Non-performing loans to total loans & & 1.96\% & & 2.69\% & & \(2.70 \%\) & & 2.70\% & & 3.51\% \\
\hline Allowance for loan losses & & \$71,784 & & \$67,854 & & \$57,712 & & \$55,254 & & \$55,009 \\
\hline Allowance to total non-performing loans & & 133.39\% & & 119.13\% & & 109.02\% & & 108.00\% & & 100.62\% \\
\hline
\end{tabular}

\section*{Non-accruing Loans}

Residential Real Estate Loans - The Corporation classifies all real estate loans delinquent 90 days or more in non-accruing status. Even though these loans are in non-accruing status, Management considers based on the value of the underlying collateral and the loan to value ratios, that no material losses will be incurred in this portfolio. Management's understanding is based on the historical experience of the Corporation. Nonaccruing real estate loans amounted to \(\$ 8.6\) million ( \(1.82 \%\) of total residential real estate loans) at December 31, 1999, as compared to \(\$ 9.2\) million ( \(3.02 \%\) of total residential real estate loans) and \(\$ 7\) million ( \(2.38 \%\) of total residential real estate loans) at December 31, 1998 and 1997 , respectively.

Commercial Loans - The Corporation places all commercial loans (including commercial real estate and construction loans) 90 days delinquent as to principal and interest in non-accruing status. The risk exposure of this portfolio is diversified. Non-accruing commercial loans amounted to \(\$ 18.0\) million ( \(1.55 \%\) of total commercial loans) at December 31, 1999 as compared to \(\$ 19.4\) million ( \(2.53 \%\) of total commercial loans) and \(\$ 16.9\) million ( \(3.06 \%\) of total commercial loans) at December 31, 1998 and 1997, respectively. At December 31, 1999, there was only one nonaccruing commercial loan of over \(\$ 1\) million, which is a \(\$ 2.6\) million loan, partially secured by inventory, accounts receivable and real estate collateral.

Finance Leases - Finance leases are classified as non-accruing when they are delinquent 90 days or more. Non-accruing finance leases amounted to \(\$ 2.5\) million ( \(2.90 \%\) of total finance leases) at December 31, 1999, compared to \(\$ 1.7\) million ( \(3.29 \%\) of total finance leases) at December 31, 1998, and \(\$ 4.6\) million ( \(10.73 \%\) of total finance leases) at December 31, 1997.

Consumer Loans - Consumer loans are classified as non-accruing when they are delinquent 90 days in auto, boat and home equity reserve loans, 120 days in personal loans (including small loans) and 180 days in credit cards and personal lines of credit.

Non-accruing consumer loans amounted to \(\$ 24.7\) million ( \(2.41 \%\) of the total consumer loan portfolio) at December 31, 1999 , \(\$ 26.7\) million (or \(2.67 \%\) of the total consumer loan portfolio) at December 31, 1998 and \(\$ 24.5\) million (or \(2.29 \%\) of the total consumer loan portfolio) at December 31, 1997. The decrease in the ratio and amount of non-accruing loans was the result of the improvement on the credit quality of the portfolio. This improvement resulted in a decrease in charge off of consumer loans to \(\$ 52\) million in 1999 from \(\$ 67.9\) million in 1998, and \$57.3 million in 1997.

\section*{Other Real Estate Owned (OREO)}

OREO acquired in settlement of loans is carried at the lower of cost (carrying value of the loan) or fair value less estimated cost to sell off the real estate at the date of acquisition.

\section*{Repossessed Property}

The Repossessed Property category includes repossessed boats and autos acquired in settlement of loans. Repossessed boats are recorded at the lower of cost or estimated fair value. Repossessed autos are recorded at the principal balance of the loans less an estimated loss on the disposition of certain units.

\section*{Past Due Loans}

Past due loans are accruing commercial and consumer loans, which are contractually delinquent 90 days or more. Past due commercial loans are current as to interest but delinquent in the payment of principal. Past due consumer loans include personal lines of credit and credit card loans delinquent 90 days up to 179 days and personal loans (including small loans) delinquent 90 days up to 119 days.

\section*{Sources of Funds}

The Corporation's principal funding sources are branch-based deposits, institutional deposits, federal funds purchased, securities sold under agreements to repurchase, and notes.

\section*{Deposits}

Total deposits amounted to \(\$ 2,565\) million at December 31, 1999, as compared to \(\$ 1,775\) million and \(\$ 1,595\) million at December 31, 1998 and 1997, respectively.

The following table presents the composition of total deposits.
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{December 31,} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{1999}} & \multicolumn{4}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{rl}
1998 & 1997 \\
(Dollars in thousands)
\end{tabular}}} \\
\hline & & & & & & \\
\hline Savings accounts & \$ & 447,946 & \$ & 416,424 & \$ & 403,129 \\
\hline Interest bearing checking accounts & & 162,601 & & 130,883 & & 121,452 \\
\hline Certificates of deposit & & 1,742,978 & & 1,054,634 & & 929,955 \\
\hline Interest bearing deposits & & 2,353,525 & & 1,601,941 & & 1,454,536 \\
\hline Non-interest bearing deposits & & 211,896 & & 173,104 & & 140,099 \\
\hline Total & & \$2,565,421 & & \$1,775,045 & & \$1,594,635 \\
\hline \multicolumn{7}{|l|}{Weighted average rate during the} \\
\hline \multicolumn{7}{|l|}{Interest bearing deposits:} \\
\hline \multicolumn{7}{|l|}{Non-interest bearing deposits:} \\
\hline Average balance outstanding & & 179,478 & & 145,357 & & 127,256 \\
\hline
\end{tabular}

Total deposits are composed of branch-based deposits and institutional deposits. Institutional deposits include brokered certificates of deposits and certificates issued to agencies of the Government of Puerto Rico.

Total interest bearing deposits increased by \(\$ 751.6\) million at December 31, 1999 when compared to December 31, 1998. This fluctuation was mainly due to:
(1) an increase in branch-based deposits of \(\$ 206.7\) million; (2) an increase of \(\$ 560\) million in brokered certificates of deposits; net of (3) a decrease of \(\$ 10\) million in certificates issued to corporations operating under Internal Revenue Code Section 936; and (4) a decrease of \(\$ 5.0\) million in certificates issued to the agencies of the Government of Puerto Rico.

Non-interest bearing deposits increased by \(\$ 38.8\) million in 1999. The increase in total branch based deposits includes the deposits of the five branches acquired from other financial institutions.

\section*{Borrowings}

At December 31, 1999 total borrowings amounted to \(\$ 1,804\) million as compared to \(\$ 1,931\) million and \(\$ 1,458\) million at December 31, 1998 and 1997, respectively. The following table presents the composition of borrowings.
\begin{tabular}{|c|c|c|c|c|}
\hline December 31, & \multirow[t]{2}{*}{1999} & \multicolumn{2}{|l|}{1998} & \\
\hline & & (Dollars in thousands) & & \\
\hline Federal funds purchased and securities sold under agreements to repurchase & \$1,452,151 & \$1,623,698 & \$ & 965,869 \\
\hline Other short term borrowings & 152,484 & 86,595 & & 231,505 \\
\hline Advances from FHLB & 50,000 & 2,600 & & 29,000 \\
\hline Notes payable & 55,500 & 118,100 & & 132,350 \\
\hline Subordinated notes & 93,594 & 99,496 & & 99,423 \\
\hline Total & \$1,803,729 & \$1,930,489 & & 458,147 \\
\hline Weighted average rate during the period & 5.34\% & 5.41\% & & 5.67\% \\
\hline
\end{tabular}

The Corporation uses federal funds purchased, repurchase agreements, advances from FHLB and notes payable as additional funding sources. The borrowings of the Corporation consist primarily of federal funds purchased and securities sold under agreements to repurchase (repurchase agreements) which at December 31, 1999 amounted to \(\$ 1,452.2\) million or \(81 \%\) of total borrowings. Repurchase agreements had a total weighted average cost of \(5.07 \%\), during the year ended December 31, 1999. For more information on borrowings please refer to Notes 20 through 24 of the Corporation's financial statements.

The composition and weighted average interest rates of interest bearing liabilities at December 31, 1999, were as follows:
\begin{tabular}{lcc} 
& Amount & Weighted \\
Interest bearing deposits & (In thousands) & Average rate \\
Borrowed funds & \(\$ 2,353,525\) & \(4.94 \%\) \\
\hline & \(1,803,729\) & \(5.60 \%\)
\end{tabular}

\section*{Capital}

During 1999, the Corporation increased its total capital from \(\$ 270.4\) million at December 31, 1998 to \(\$ 294.9\) million at December 31, 1999. Total capital increased by \(\$ 24.5\) million due to earnings of \(\$ 62.1\) million, the issuance of \(3,600,000\) shares of preferred stock at \(\$ 86.9\) million, the issuance of 13,000 shares of common stock through the exercise of stock options at a cost of \(\$ 176,313\), reduced by the repurchased shares of common stock at a total cost of \(\$ 32.5\) million, an unrealized loss on investment securities available for sale of \(\$ 77.4\) million and cash dividends of \(\$ 14.7\) million.

The Corporation's objective is to maintain a solid capital position above the "well capitalized" classification under the federal banking regulations. The Corporation continues to exceed the well capitalized guidelines. To be in a "well capitalized" position, an institution should have:
(i) a leverage ratio of \(5 \%\) or greater; (ii) a total risk based capital ratio of \(10 \%\) or greater; and (iii) a Tier 1 risk-based capital ratio of \(6 \%\) or greater. At December 31, 1999 the Corporation had a leverage ratio of \(7.47 \%\); a total risk based capital ratio of \(16.16 \%\); and a Tier 1 risk-based capital ratio of \(11.64 \%\).

\section*{Dividends}

In 1999, 1998 and 1997 the Corporation declared four quarterly cash dividends of \(\$ 0.09, \$ 0.075\) and \(\$ 0.06\) per common share, respectively, for an annual dividend of \(\$ 0.36, \$ 0.30\) and \(\$ 0.24\), respectively. Total cash dividends paid on common shares amounted to \(\$ 10.4\) million for 1999 (or a \(17.96 \%\) dividend payout ratio), \(\$ 8.9\) million for 1998 (or a \(17.12 \%\) dividend payout ratio) and \(\$ 7.2\) million for 1997 (or a \(15.14 \%\) dividend payout ratio). Dividends declared on preferred stock amounted to \$4.3 million in 1999.

\section*{Year 2000}

The transition to the year 2000 occurred as expected without any significant problems on the Corporation's computer systems or any other date sensitive operating equipment. The expenses incurred to comply with the year 2000 date change amounted to approximately \(\$ 1.4\) million for the year 1999 and \$650,000 for the year 1998.

\section*{Asset/Liability Management}

The Corporation has a formal system of interest rate risk management. Management recognizes that it may sometimes be necessary to forego earning opportunities in order to maintain a stable stream of net interest income as interest rates rise and fall.

Management monitors the Corporation's interest rate risk position primarily through computer simulations of the effect of rising and falling interest rates on net interest income. Two sets of simulations are carried out, both of which cover a two year time horizon: one assuming a flat balance sheet with a constant asset/liability mix and another assuming a balance sheet which grows according to expected loan originations and funding. These simulations also incorporate expected changes in prepayment rates as interest rates rise or fall, repricing characteristics of variable rate assets and liabilities, current and expected lending rates, funding sources and costs. Other factors, which may be potentially important in determining the future growth of net interest income (i.e. planned securitizations and liquidity requirements), are considered in these simulations.

Management also uses one year GAP analysis as a secondary technique for evaluating interest rate risk. The Corporation's one year GAP fluctuated between a negative \(2 \%\) and a negative \(27 \%\) of assets during 1999. Management considers that the ranges of the GAP ratio achieved during 1999 are adequate, considering the Corporation's net interest margin and capital ratios.

The Corporation's interest rate risk position is measured on a quarterly basis and is evaluated by the Asset Liability Management and Investment Committee. This Committee is in charge, among other things, of informing Management as to the current levels of interest rate risk and, when necessary, managing the repricing of the Corporation's assets, liabilities and off balance sheet contracts to maintain that risk at reasonable and prudent levels.

\section*{Liquidity}

Liquidity refers to the level of cash and eligible investments to meet loan and investment commitments, potential deposit outflows and debt repayments. The Asset Liability Management and Investment Committee, using measures of liquidity developed by Management reviews the Corporation's liquidity position and liquidity targets on a weekly basis.

The principal sources of short-term funds are loan repayments, deposits, securities sold under agreements to repurchase, and lines of credit with the FHLB and other financial institutions. The Investment Committee reviews credit availability on a regular basis. In addition, the Corporation has securitized and sold auto and mortgage loans as supplementary sources of funding. Commercial paper has also provided additional funding The Corporation has obtained long-term funding through the issuance of notes and long-term institutional certificates of deposit. The Corporation's principal uses of funds are the origination of loans and the repayment of maturing deposit accounts and borrowings.

\section*{Impact of Inflation and Changing Prices}

The financial statements and related data presented herein have been prepared in conformity with generally accepted accounting principles, which require the measurement of financial position and operating results in terms of historical dollars without considering changes in the relative purchasing power of money over time due to inflation.

Unlike most industrial companies, substantially all of the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates have a greater impact on a financial institution's performance than the effects of general levels of inflation. Interest rate movements are not necessarily correlated with changes in the prices of goods and services.

\section*{Market Prices and Stock Data}

The Corporation's common stock is traded in the New York Stock Exchange (NYSE) under the symbol FBP. On December 31, 1999, there were 641 holders of record of the Corporation's common stock.

The following table sets forth the high and low prices of the Corporation's common stock for the periods indicated as reported by the NYSE Common stock prices were adjusted to give retroactive effect to the stock split declared in May 1998.
\begin{tabular}{lrr} 
Quarter ended & High & Low \\
1999: & & \\
December & \(\$ 22.81\) & \(\$ 19.25\) \\
September & 24.75 & 19.75 \\
June & 28.50 & 22.00 \\
March & 30.38 & 22.69 \\
& & \\
1998: & \(\$ 30.50\) & \(\$ 21.38\) \\
December & 29.50 & 23.63 \\
September & 29.63 & 22.72 \\
June & 23.88 & 16.50 \\
March & & \\
& \(\$ 18.82\) & \(\$ 15.13\) \\
1997: & 17.75 & 12.53 \\
December & 13.63 & 11.69 \\
September & 14.38 & 12.50
\end{tabular}

\section*{QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK}

First BanCorp manages its asset/liability position in order to limit the effects of changes in interest rates on net interest income, subject to other goals of Management and within guidelines set forth by the Board of Directors.

The day-to-day management of interest rate risk, as well as liquidity management and other related matters, is assigned to the Asset Liability Management and Investment Committee (ALCO). The ALCO is composed of the following officers: President and CEO, Senior Executive Vice President/Chief Financial Officer, Senior Executive Vice President/Chief Lending Officer, Executive Vice President and President of Money Express, Senior Vice President/Investments, and the Economist. The ALCO meets on a weekly basis. The Economist also acts as secretary, keeping minutes of all meetings.

Committee meetings focus on, among other things, current and expected conditions in world financial markets, competition and prevailing rates in the local deposit market, reviews of liquidity, unrealized gains and losses in securities, recent or proposed changes to the investment portfolio, alternative funding sources and their costs, hedging and the possible purchase of derivatives such as swaps and caps, and any tax or regulatory issues which may be pertinent to these areas. The ALCO approves pricing and funding decisions in the light of the Corporation's overall growth strategies and objectives. On a quarterly basis the ALCO performs a comprehensive asset/liability review, examining the measures of interest rate risk described below together with other matters such as liquidity and capital.

The Corporation uses simulations to measure the effects of changing interest rates on net interest income. These measures are carried out in two ways, assuming upward and downward interest rate movements of 200 basis points:
(1) using a balance sheet which is assumed to be flat at the levels existing on the simulation date, and
(2) using a balance sheet which has growth patterns and strategies similar to those which have occurred in the recent past.

Assuming a flat balance sheet, tax equivalent net interest income for the twelve months following December 31, 1999 and 1998 would be \(\$ 203.3\) million and \(\$ 207.1\) million, respectively, under flat rates, \(\$ 183.5\) million and \(\$ 185.4\) million, respectively, under rising rates, and \(\$ 222.3\) million and \(\$ 211.0\) million, respectively, under falling rates. Assuming a growing balance sheet, tax equivalent net interest income for 1999 would be \(\$ 213.5\) million under flat rates (1998-\$209.1 million), \(\$ 192.9\) million under rising rates ( \(1998-\$ 188.3\) million) and \(\$ 228.4\) million under falling rates (1998-\$212.5 million). These simulations do not represent what actual results would be, since interest rate risk management is dynamic, and can be adjusted depending on the committee's interest rate outlook.

These simulations assume gradual upward or downward movements of interest rates over one year, with the change totaling 200 basis points at the end of the twelve month period. The balance sheet is divided into groups of similar assets and liabilities in order to simplify the process of carrying out these projections. As interest rates rise or fall, these simulations incorporate expected future lending rates, current and expected future funding sources and cost, the possible exercise of options, liquidity requirements, and other factors which may be important in determining the future growth of net interest income. Only interest and fee income is included in these projections; profits on the sale of assets are excluded. All computations are done on a tax equivalent basis, including the effects of the changing cost of funds on the tax-exempt spreads of certain investments. The projections are carried out for First BanCorp on a fully consolidated basis.

These simulations are highly complex, and they use many simplifying assumptions which are intended to reflect the general behavior of the Corporation over the period in question, but there can be no assurance that actual events will parallel these assumptions in all cases. For this reason, the results of these simulations are only approximations of the true sensitivity of net interest income to changes in market interest rates.

\section*{PricewaterhouseCoopers}

PricewaterhouseCoopers LLP
PO Box 363566
San Juan PR 00936-3566
Telephone (787) 754-9090

\section*{Report of Independent Accountants}

\section*{To the Board of Directors and Stockholders of First BanCorp:}

In our opinion, the accompanying consolidated statements of financial condition and the related consolidated statements of income, comprehensive income, changes in stockholders' equity, and cash flows present fairly, in all material respects, the financial position of First BanCorp and its subsidiaries at December 31, 1999 and 1998, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 1999 in conformity with accounting principles generally accepted in the United States. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for the opinion expressed above.
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/s/ PricewaterhouseCoopers LLP
February 25, 2000
CERTIFIED PUBLIC ACCOUNTANTS
(OF PUERTO RICO)
License No. 216 Expires Dec. 1, 2001
Stamp 1603154 of the P.R. Society of
Certified Public Accountants has been
affixed to the file copy of this report

```
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{4}{|r|}{December 31,} \\
\hline & & 1999 & & \\
\hline \multicolumn{4}{|l|}{Assets} & \\
\hline Cash and due from banks & \$ & 58,267,929 & \$ & \\
\hline Money market instruments & & 35,217,064 & & \\
\hline \multicolumn{4}{|l|}{Investment securities available for sale, at market:} & \\
\hline United States and Puerto Rico Government obligations & & 340,356,015 & & \\
\hline Mortgage backed securities & & 1,017,176,782 & & \\
\hline Other investments & & 96,541,374 & & \\
\hline Total investment securities available for sale & & 1,454,074,171 & & \\
\hline \multicolumn{4}{|l|}{Investment securities held to maturity, at cost:} & \\
\hline United States and Puerto Rico Government obligations & & 97,349,381 & & \\
\hline Mortgage backed securities & & 206,696,658 & & \\
\hline Total investment securities held to maturity & & 304,046,039 & & \\
\hline Federal Home Loan Bank (FHLB) stock & & 17,826,500 & & \\
\hline Loans held for sale & & 37,794,078 & & \\
\hline Loans receivable & & 2,707,574,019 & & \\
\hline Total loans & & 2,745,368,097 & & \\
\hline Allowance for loan losses & & \((71,784,237)\) & & \\
\hline Total loans - net & & 2,673,583,860 & & \\
\hline Other real estate owned & & 517,405 & & \\
\hline Premises and equipment - net & & 61,947,817 & & \\
\hline Accrued interest receivable & & 17,917,526 & & \\
\hline Due from customers on acceptances & & 2,738,176 & & \\
\hline Other assets & & 95,431,678 & & \\
\hline Total assets & & 4,721,568,165 & & \\
\hline \multicolumn{4}{|l|}{Liabilities and Stockholders' Equity} & \\
\hline Liabilities: & & & & \\
\hline Non-interest bearing deposits & & \$ 211,896,459 & \$ & \\
\hline Interest bearing deposits & & 2,353,525,177 & & \\
\hline Federal funds purchased and securities sold under agreements to repurchase & & 1,452,151,222 & & \\
\hline Other short-term borrowings & & 152,484,084 & & \\
\hline Advances from FHLB & & 50,000,000 & & \\
\hline Notes payable & & 55,500,000 & & \\
\hline Bank acceptances outstanding & & 2,738,176 & & \\
\hline Accounts payable and other liabilities & & 54,776,718 & & \\
\hline & & 4,333,071,836 & & \\
\hline Subordinated notes & & 93,594,080 & & \\
\hline \multicolumn{4}{|l|}{Stockholders' equity:} & \\
\hline Preferred Stock, authorized 50,000,000 shares: issued and outstanding 3, 600,000 shares at \(\$ 25.00\) liquidation value per share & & 90,000,000 & & \\
\hline Common stock, \(\$ 1.00\) par value, authorized \(250,000,000\) shares; issued 29,612,552 shares & & 29,612,552 & & \\
\hline Less: Treasury Stock (at par value) & & \((1,552,000)\) & & \\
\hline Common stock outstanding & & 28,060,552 & & \\
\hline Additional paid-in capital & & 19,863,466 & & \\
\hline Capital reserve & & 40,000,000 & & \\
\hline Legal surplus & & 126,792,514 & & \\
\hline Retained earnings & & 58,834,676 & & \\
\hline Accumulated other comprehensive income - unrealized gain (loss) on securities available for sale, net of tax & & \((68,648,959)\) & & \\
\hline & & 294,902,249 & & \\
\hline Contingencies and commitments & & ------------- & & \\
\hline Total liabilities and stockholders' equity & & 4,721,568,165 & & \\
\hline
\end{tabular}

\title{
FIRST BANCORP \\ CONSOLIDATED STATEMENTS OF INCOME
}
\begin{tabular}{|c|c|c|c|}
\hline & 1999 Yea & \[
\begin{gathered}
\text { December 31, } \\
1998
\end{gathered}
\] & 1997 \\
\hline \multicolumn{4}{|l|}{Interest income:} \\
\hline Loans & \$260,741,177 & \$231,513,730 & \$225,524,452 \\
\hline Investment securities & 106,770,856 & 88,312,096 & 55, 310,691 \\
\hline Short-term investments & 450,248 & 729,417 & 3,654,806 \\
\hline Dividends on FHLB stock & 1,100,823 & 743,161 & 670,156 \\
\hline Total interest income & 369,063,104 & 321,298,404 & 285,160,105 \\
\hline \multicolumn{4}{|l|}{Interest expense:} \\
\hline Deposits & 90,489,121 & 70,418,359 & 72,147,084 \\
\hline Short-term borrowings & 79,455,499 & 69,494,151 & 39,460,518 \\
\hline Notes payable & 12,914,538 & 14,965,751 & 17,958,092 \\
\hline Advances from FHLB & 470,590 & 251,707 & 863,599 \\
\hline Total interest expense & 183,329,748 & 155,129,968 & 130,429,293 \\
\hline Net interest income & 185,733,356 & 166,168,436 & 154,730,812 \\
\hline Provision for loan losses & 47,960,500 & 76,000,000 & 55,675,500 \\
\hline Net interest income after provision for loan losses & 137,772,856 & 90,168,436 & 99,055,312 \\
\hline \multicolumn{4}{|l|}{Other income:} \\
\hline Other fees on loans & 12,886,541 & 11,157,852 & 10,898,586 \\
\hline Service charges on deposit accounts & 8,540,291 & 7,843,837 & 7,363,369 \\
\hline Trading (loss) income & \((7,946)\) & 3,364,843 & 744,789 \\
\hline Fees on loans serviced for others & 864,278 & 1,617,292 & 2,669,673 \\
\hline Gain on sale of investments & 1,376,672 & 26,827,417 & 11,388,137 \\
\hline Rental income & 2,609,657 & 2,291,814 & 1,935,169 \\
\hline Other operating income & 6,592,940 & 5,136,795 & 4,865,788 \\
\hline Total other income & 32,862,433 & 58,239,850 & 39,865,511 \\
\hline \multicolumn{4}{|l|}{Other operating expenses:} \\
\hline Employees' compensation and benefits & 48,545,839 & 43,185,324 & 38,644,042 \\
\hline Occupancy and equipment & 20,137,354 & 18,154,663 & 16,101,054 \\
\hline Taxes and insurance & 6,778,354 & 6,577,894 & 6,575,896 \\
\hline Net (gain) cost of operations and disposition of other real estate owned & \((303,359)\) & 42,359 & \((21,128)\) \\
\hline Amortization of debt issuance costs & 612,404 & 691,411 & 787,745 \\
\hline Other & 25,501,303 & 23,146,048 & 21,180,662 \\
\hline Total other operating expenses & 101,271,895 & 91,797,699 & 83,268,271 \\
\hline Income before income tax provision & 69,363,394 & 56,610,587 & 55,652,552 \\
\hline Income tax provision & 7,288,445 & 4,798,200 & 8,125,000 \\
\hline Net income & \$62,074,949 & \$ 51,812,387 & \$47,527,552 \\
\hline Earnings per common share - basic & \$2.00 & \$1.75 & \$1.58 \\
\hline Earnings per common share - diluted & \$1.98 & \$1.74 & \$1.58 \\
\hline
\end{tabular}

The accompanying notes are an integral part of these statements.

\section*{FIRST BANCORP \\ CONSOLIDATED STATEMENTS OF CASH FLOWS}

Cash flows from (for) operating activities: Net income

Adjustments to reconcile net income to net cash provided by operating activities:
Depreciation
Provision for loan losses
Increase in taxes payable
Increase in deferred tax asset
(Increase) decrease in accrued interest receivable
Increase (decrease) in accrued interest payable
Amortization of deferred loan fees (costs)
Net gain on sale of investments securities
Originations of loans held for sale
Proceeds from sale of loans
Decrease in other assets
Increase (decrease) in other liabilities
Total adjustments
Net cash provided by operating activities
Cash flows from (for) investing activities:
Principal collected on loans
Loans originated
Purchase of loans
Sales of investment securities
Purchase of securities held-to-maturity
Purchases of securities available-for-sale
Principal repayments and maturities of securities held-to-maturity
Principal repayments of securities available-for-sale
Additions to premises and equipment
Purchase of FHLB stock
Net cash used by investing activities
Cash flows from (for) financing activities:
Net increase (decrease) in deposits
Net increase (decrease) in federal funds purchased and securities sold under repurchase agreements
Net increase (decrease) in other short-term borrowings
FHLB-N.Y. advances taken/paid
Payments of notes payable
Decrease (increase) in debt securities issuance cost
Dividends
Repurchase of common stock
Issuance of preferred stock
Treasury stock acquired
Exercise of stock options
Net cash provided by financing activities
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of year
Cash and cash equivalents at end of year
Cash and cash equivalents include:
Cash and due from banks
Money market instruments


The accompanying notes are integral part of these statements.

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline & \[
\begin{aligned}
& \text { Preferred } \\
& \text { stock }
\end{aligned}
\] & & Common stock & & Additional paid-in capital & Capital reserve & Legal surplus & Retained earnings & Unrealized gain (loss)on securities available for sale \\
\hline December 31, 1996 & & \$ & 15,116,651 & \$ & 38,599,962 & \$10,000,000 & \$49,106,995 & \$77, 711, 586 & \$ 607,119 \\
\hline Net income & & & & & & & & 47,527,552 & \\
\hline Change in valuation of securities available for sale & & & & & & & & & 11,424,325 \\
\hline Addition to legal surplus & & & & & & & 4,347,474 & \((4,347,474)\) & \\
\hline Addition to capital reserve & & & & & & 10,000,000 & & \((10,000,000)\) & \\
\hline Repurchase of common stock & & & \((247,825)\) & & \((495,650)\) & & & \((6,156,347)\) & \\
\hline Stock option exercised & & & 33,000 & & 349,249 & & & & \\
\hline Cash dividends-common stock & & & & & & & & \((7,197,417)\) & \\
\hline December 31, 1997 & & & 14,901,826 & & 38,453,561 & 20,000,000 & 53,454,469 & 97,537,900 & 12,031,444 \\
\hline Net income & & & & & & & & 51,812,387 & \\
\hline Change in valuation of securities available for sale & & & & & & & & & \((3,281,513)\) \\
\hline Addition to capital reserve & & & & & & 10,000,000 & & \((10,000,000)\) & \\
\hline Repurchase of common stock & & & \((108,800)\) & & \((217,600)\) & & & \((3,330,024)\) & \\
\hline Treasury stock & & & \((100,000)\) & & \((50,000)\) & & & \((2,061,250)\) & \\
\hline Stock option exercised & & & 10,000 & & 186,501 & & & & \\
\hline Cash dividends-common stock & & & & & & & & \((8,870,832)\) & \\
\hline Common stock split on May 29, 1998 & & & 14,796,526 & & \((14,796,526)\) & & & & \\
\hline December 31, 1998 & & & 29,499,552 & & 23,575,936 & 30,000,000 & 53,454,469 & 125,088,180 & 8,749,931 \\
\hline Net income & & & & & & & & 62,074,949 & \\
\hline Change in valuation of securities available for sale & & & & & & & & & \((77,398,890)\) \\
\hline Issuance of preferred stock & 90,000,000 & & & & \((3,149,783)\) & & & & \\
\hline Addition to legal surplus & & & & & & & 73,338,045 & \((73,338,045)\) & \\
\hline Addition to capital reserve & & & & & & 10,000,000 & & \((10,000,000)\) & \\
\hline Treasury stock & & & \((1,452,000)\) & & \((726,000)\) & & & \((30,332,611)\) & \\
\hline Stock options exercised & & & 13,000 & & 163,313 & & & & \\
\hline Cash dividends: & & & & & & & & & \\
\hline Common stock & & & & & & & & \((10,382,797)\) & \\
\hline Preferred stock & - & & - & & - & - & - & \((4,275,000)\) & - \\
\hline December 31, 1999 & \$90,000,000 & & \$28,060,552 & & \$19,863,466 & \$40,000,000 & \$126,792,514 & \$ 58,834,676 & \$ \((68,648,959)\) \\
\hline
\end{tabular}

The accompanying notes are an integral part of these statements.
\begin{tabular}{|c|c|c|c|}
\hline & 1999 & ended Decembe
1998 & 1997 \\
\hline Net income & \$62,074,949 & \$51,812,387 & \$47,527,552 \\
\hline \multicolumn{4}{|l|}{\multirow[t]{2}{*}{Other comprehensive income net of tax: Unrealized (losses) gains on securities:}} \\
\hline & & & \\
\hline Unrealized holding (losses) gains arising during the period & \((76,501,672)\) & 8,102,283 & 12,081,362 \\
\hline Less: reclassification adjustment & & & \\
\hline for gains included in net income & 897,218 & 11,383,796 & 657,037 \\
\hline Total other comprehensive (loss) income & \((77,398,890)\) & \((3,281,513)\) & 11,424,325 \\
\hline Comprehensive (loss) income & \$ \((15,323,941)\) & \$48,530,874 & \$58,951, 877 \\
\hline
\end{tabular}

The accompanying notes are an integral part of these statements.

\section*{FIRST BANCORP}

\section*{NOTES TO CONSOLIDATED FINANCIAL STATEMENTS}

\section*{Note 1 - Nature of Business}

First BanCorp (the Corporation) was incorporated on October 1st, 1998 under the laws of the Commonwealth of Puerto Rico to serve as the bank holding company for FirstBank Puerto Rico (FirstBank or the Bank). As a result of this reorganization each of the Bank's outstanding shares of common stock was converted into one share of common stock of the new bank holding company. First BanCorp is subject to the Federal Bank Holding Company Act and to the regulations, supervision, and examination of the Federal Reserve Board.

FirstBank, the Corporation's subsidiary, is a commercial bank chartered under the laws of the Commonwealth of Puerto Rico. Its main office is located in San Juan, Puerto Rico, and has 45 full service banking branches in Puerto Rico and three in the U.S. Virgin Islands. It also has loan origination offices in Puerto Rico focusing on consumer loans and residential mortgage loans. In addition, through its wholly owned subsidiaries, FirstBank operates other offices in Puerto Rico specializing in small personal loans, finance leases and vehicle rental. The Bank is subject to the supervision, examination and regulation of the Office of the Commissioner of Financial Institutions of Puerto Rico and the Federal Deposit Insurance Corporation (FDIC), which insures its deposits through the Savings Association Insurance Fund (SAIF).

\section*{Note 2 - Summary of Significant Accounting Policies}

The accounting and reporting policies of the Corporation and its subsidiaries conform with generally accepted accounting principles, and, as such, include amounts based on judgments, estimates and assumptions made by Management that affect the reported amounts of assets and liabilities and contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates. Following is a description of the more significant accounting policies followed by the Corporation:

Principles of consolidation

The consolidated financial statements include the accounts of the Corporation and its subsidiaries, all of which are wholly owned. All significant intercompany balances and transactions have been eliminated in consolidation.

Statement of cash flows

For purposes of reporting cash flows, cash and cash equivalents include cash on hand, amounts due from banks and money market instruments.

Operating segments are components of the Corporation about which separate financial information is available based on which Management makes operating decisions and assesses performance.

\section*{Securities purchased under agreements to resell}

The Corporation enters into purchases of securities under agreements to resell the same securities. Amounts advanced under these agreements represent short-term loans and are reflected as assets in the statements of financial condition. The Corporation monitors the market value of the underlying securities as compared to the related receivable, including accrued interest, and requests additional collateral where deemed appropriate.

Investment securities

The Corporation classifies its investments in debt and equity securities into one of three categories:
Held to maturity - Securities for which the entity has the positive intent and ability to hold to maturity. These securities are carried at amortized cost.

Trading - Securities that are bought and held principally for the purpose of selling them in the near term. These securities are carried at fair value, with unrealized gains and losses reported in earnings.

Available for sale - Securities not classified as trading or as held to maturity. These securities are carried at fair value, with unrealized holding gains and losses net of estimated tax effect, excluded from earnings and reported in other comprehensive income as a separate component of stockholders' equity.

Premiums and discounts are amortized as an adjustment to interest income over the life of the related securities using a method that approximates the interest method. Realized gains or losses on securities are reported in earnings. When computing realized gains or losses, the cost of securities is determined on the specific identification method.

Loans are stated at their outstanding balance less unearned interest and net deferred loan origination fees and costs. Unearned interest on installment loans (i.e., personal and auto) is recognized as income under a method which approximates the interest method.

Loans on which the recognition of interest income has been discontinued are designated as non-accruing. When loans are placed on nonaccruing status, any accrued but uncollected interest income is reversed and charged against interest income.

Consumer loans are classified as non-accruing when they are delinquent:
90 days or more for auto, boat and home equity reserve loans, 120 days or more for personal loans, and 180 days or more for credit cards and personal lines of credit. Commercial and mortgage loans are classified as non-accruing when they are delinquent 90 days or more. This policy is also applied to all impaired loans.

The Corporation provides for estimated losses on mortgage, commercial and consumer loans upon an evaluation of the risk characteristics of said loans, loss experience, economic conditions and other pertinent factors. Loan losses are charged and recoveries are credited to the allowance for loan losses.

Loan origination fees and costs

Loan origination fees and costs incurred in the origination of loans are deferred and amortized using the interest method or under a method that approximates the interest method over the life of the loans as an adjustment to interest income. When a loan is paid off or sold, any unamortized net deferred fee (cost) balance is credited (charged) to income.

Other real estate owned

Other real estate owned, acquired in settlement of loans, is carried at the lower of cost (carrying value of the loan) or fair value minus estimated cost to sell of the real estate at the date of acquisition. Subsequent to foreclosure, gains or losses resulting from the sale of these properties and losses recognized on the periodic reevaluations of these properties are credited or charged to net cost (gain) of operations and disposition of other real estate owned. The cost of maintaining and operating these properties is expensed as incurred.

Premises and equipment are carried at cost less accumulated depreciation. Depreciation is provided on the straight-line method over the estimated useful lives of the individual assets without exceeding 40 years. Depreciation of leasehold improvements is computed on the straightline method over the terms of the leases or estimated useful lives of the improvements, whichever is shorter. Costs of maintenance and repairs which do not improve or extend the life of the respective assets are expensed as incurred. Costs of renewals and betterments are capitalized. When assets are sold or disposed of, their cost and related accumulated depreciation are removed from the accounts and any gain or loss is reflected in earnings.

Intangible assets

Intangible assets consist of core deposits values which are amortized using straight line method over ten years.

Securities sold under agreements to repurchase

The Corporation enters into sales of securities under agreements to repurchase the same or similar securities. Generally, similar securities are securities from the same issuer, with identical form and type, similar maturity, identical contractual interest rates, similar assets as collateral and the same aggregate unpaid principal amount. The securities underlying the agreements remain in the asset accounts.

Amortization of debt issuance costs

Costs related to the issuance of debt are amortized under a method which approximates the interest method.

\section*{Treasury stock}

The Corporation accounts for treasury stock at par value. Under this method, the treasury stock account is increased by the par value of each share of common stock reacquired. Any excess paid per share over the par value is debited to additional paid-in capital for the amount per share that it was originally credited. Any remaining excess is charged to retained earnings.

\section*{Stock option plan}

The cost associated with stock option plan under which certain employees receive options to buy shares of stock of the Corporation must be recognized either by the fair value based method or the intrinsic value based method. The Corporation uses the intrinsic value based method of accounting. Under the intrinsic value based method, compensation cost is the excess, if any, of the quoted market price of the stock at grant date or other measurement date over the amount an employee must pay to acquire the stock. If material, entities using the intrinsic value based method on awards granted to employees must make pro forma disclosures of net income and earnings per share, as if the fair value based method of accounting had been applied. Under the fair value based method, compensation cost is measured at the grant date based on the value of the award and is recognized over the service period, which is usually the vesting period.

\section*{Earnings per common share}

Earnings per share-basic is calculated by dividing income available to common stockholders by the weighted average number of outstanding common shares. The computation of earnings per share-diluted is similar to the computation of earnings per share-basic except that the weighted average common shares are increased to include the number of additional common shares that would have been outstanding if the dilutive potential common shares had been issued. Stock options outstanding under the Corporation's stock option plan are considered in the earnings per share-diluted by application of the treasury stock method. Any stock splits or stock dividends are retroactively recognized in all periods presented in financial statements.

Reporting comprehensive income

Comprehensive income includes net income and several other items that current accounting standards require to be recognized outside of net income. This statement was implemented in 1998 and affected only financial statements' presentation. Reclassification of financial statements for earlier periods was presented for comparative purposes.

\section*{Reclassifications}

Certain amounts in the 1998 and 1997 financial statements have been reclassified to conform with the 1999 presentation.

Accounting for derivative instruments and hedging activities

In June 1998, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 133 "Accounting for Derivative Instruments and Hedging Activities." This statement establishes accounting and reporting standards for derivative instruments, including derivative instruments that are embedded in other contracts, and for hedging activities. SFAS No. 133 standardizes accounting for derivative instruments, including those embedded in other contracts, by requiring the recognition of all derivatives (both assets and liabilities) in the statement of financial position at fair value. In accordance with SFAS No. 133, changes in the fair value of derivative instruments are generally accounted for as current income or other comprehensive income, depending on their designation.

SFAS No. 133 generally provides for the matching of the timing of gain or loss recognition on the hedging instruments with the recognition of either the changes in the fair value of the hedged asset or liability, or the earnings effect of the hedged forecasted transaction.

On July 7, 1999, the FASB issued SFAS No. 137, "Accounting for Derivative Instruments and Hedging Activities - Deferral of the Effective Date of FASB Statement No. 133". SFAS No. 137 delays the effective date of SFAS No. 133. SFAS No. 133 would be effective for all fiscal quarters of all fiscal years beginning after June 15, 2000. Based on current volumes, Management expects that the adoption of SFAS No. 133 will not have a significant impact on the Corporation's financial position and results of operations.

\section*{Note 3 - Stockholders' Equity}

Common stock

On April 30, 1998, the Corporation declared a two for one stock split on its then outstanding 14,796,526 shares of common stock. As a result, a total of \(14,796,526\) additional shares of common stock were issued on May 29, 1998. In addition, 10,000 and 13,000 shares of common stock were issued during 1998 and 1999 as part of the exercise of stock options under the Corporation's stock option plan.

The Corporation declared a cash dividend on its common stock of \(\$ 0.24\) per share in 1997, of \(\$ 0.30\) per share in 1998, and of \(\$ 0.36\) per share in 1999.

In 1996 a stock repurchase program was established (the 1996 Program) where the Corporation is authorized to repurchase in the open market, and retire from circulation or hold as treasury stock, up to ten percent of the 31,083,502 issued and outstanding shares of common stock at the time the program was approved by the stockholders. Under this program the Corporation repurchased a total of \(1,452,000\) shares of common stock at a cost of \(\$ 32,510,611\) during \(1999,317,600\) shares of common stock at a cost of \(\$ 5,867,674\) during 1998, and 495,650 shares of common stock at a cost of \(\$ 6,899,822\) during 1997. The number of shares were adjusted to recognize the May 1998 stock split. From the total amount of stocks repurchased, 1,552,000 shares were held as treasury stock at December 31, 1999 (1998-100,000 shares) and were available for general corporate purposes.

In 1997 an additional stock repurchase program was established whereby the Corporation may repurchase in the open market shares of common stock, which amount represents \(10 \%\) of the issued and outstanding shares after all shares authorized under the 1996 Program have been repurchased.

\section*{Preferred stock}

The Corporation has \(50,000,000\) shares of authorized non-cumulative and non-convertible preferred stock with a par value of \(\$ 1\). This stock may be issued in series and the shares of each series shall have such rights and preferences as shall be fixed by the Board of Directors when authorizing the issuance of that particular series. On April 30, 1999, the Corporation issued 3,600,000 shares of preferred stock. The liquidation value per share is \(\$ 25\). Annual dividends of \(\$ 1.78125\) per share, are payable monthly, if declared by the board of directors. At December 31, 1998, no shares of preferred stock were outstanding.

Capital reserve

The capital reserve account was established to comply with certain regulatory requirements of the Office of the Commissioner of Financial Institutions of Puerto Rico related to the issuance of subordinated notes by FirstBank in 1995. An amount equal to \(10 \%\) of the principal of the notes is set aside each year from retained earnings until the reserve equals the total principal amount. At the notes repayment date the balance in capital reserve is to be transferred to the legal surplus account or retained earnings after the approval of the Commissioner of Financial Institutions of Puerto Rico.

The Banking Act of the Commonwealth of Puerto Rico requires FirstBank that a minimum of \(10 \%\) of the net income for the year be transferred to legal surplus, until such surplus equals the total of paid in capital on common and preferred stock. Amounts transferred to the legal surplus account from the retained earnings account are not available for distribution to the stockholders.

\section*{Dividend restrictions}

The Corporation is subject to certain restrictions generally imposed on Puerto Rico corporations (i.e., that dividends may be paid out only from the Corporation's net assets in excess of capital or in the absence of such excess, from the Corporation's net earnings for such fiscal year and/or the preceding fiscal year). The Federal Reserve Board has also issued a policy statement that provides that bank holding companies should generally pay dividends only out of current operating earnings.

\section*{Note 4 - Regulatory Capital Requirement}

The Corporation is subject to various regulatory capital requirements imposed by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Corporation's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Corporation must meet specific capital guidelines that involve quantitative measures of the Corporation's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Corporation's capital amounts and classification are also subject to qualitative judgment by the regulators about components, risk weightings and other factors.

Capital standards established by regulations require the Corporation to 0maintain minimum amounts and ratios of Tier 1 capital to total average assets (leverage ratio) and ratios of Tier 1 and total capital to risk-weighted assets, as defined in the regulations. The total amount of riskweighted assets is computed by applying risk weighting factors to the Corporation's assets, which vary from \(0 \%\) to \(100 \%\) depending on the nature of the asset.

At December 31, 1999 and 1998, the Corporation exceeded the requirements for an adequately capitalized institution.
At December 31, 1999 and 1998, the Corporation also was a well capitalized institution under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Corporation must maintain minimum total risk based, Tier 1 risk based and Tier 1 leverage ratios as set forth in the following table. Management believes that there are no conditions or events that have changed that classification.

The Corporation's and its banking subsidiary's regulatory capital positions were as follows:
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{6}{|c|}{Regulatory requirements For capital} \\
\hline & Amount & Ratio & \multicolumn{2}{|l|}{adequacy purposes Amount Ratio} & \multicolumn{2}{|l|}{To be well capitalized Amount Ratio} \\
\hline \multicolumn{7}{|l|}{Total Capital (to Risk-Weighted Assets) :} \\
\hline First Bancorp & \$468,261 & 16.16\% & \$231,758 & 8\% & \$289,697 & 10\% \\
\hline FirstBank & 409,173 & 14.26\% & 229,608 & 8\% & 287,010 & 10\% \\
\hline \multicolumn{7}{|l|}{Tier I Capital (to Risk-Weighted Assets) :} \\
\hline First BanCorp & \$337,284 & 11.64\% & \$115,879 & 4\% & \$173,818 & 6\% \\
\hline FirstBank & 279,383 & 9.73\% & 114,804 & 4\% & 172,206 & 6\% \\
\hline \multicolumn{7}{|l|}{Tier I Capital (to Average Assets) :} \\
\hline First BanCorp & \$337,284 & 7.47\% & \$135,473 & 3\% & \$225,789 & 5\% \\
\hline FirstBank & 279,383 & 6.26\% & 133,953 & 3\% & 223,255 & 5\% \\
\hline & \multicolumn{6}{|c|}{\begin{tabular}{l}
Regulatory requirements \\
For capital
\end{tabular}} \\
\hline & \multicolumn{2}{|c|}{Actual} & adequacy pu & poses & \multicolumn{2}{|l|}{To be well capitalized} \\
\hline & Amount & Ratio & Amount & tio & Amount & Ratio \\
\hline At December 31, 1998 & & & \multicolumn{4}{|l|}{(Dollars in thousands)} \\
\hline \multicolumn{7}{|l|}{Total Capital (to Risk-Weighted Assets) :} \\
\hline First BanCorp & \$377,939 & 17.39\% & \$173,835 & 8\% & \$217,294 & 10\% \\
\hline FirstBank & 372,015 & 17.12\% & 173,817 & 8\% & 217,271 & 10\% \\
\hline \multicolumn{7}{|l|}{Tier I Capital (to Risk-Weighted Assets) :} \\
\hline First BanCorp & \$250,910 & 11.55\% & \$86,917 & 4\% & \$130,376 & 6\% \\
\hline FirstBank & 244,989 & 11.28\% & 86,909 & 4\% & 130,363 & 6\% \\
\hline \multicolumn{7}{|l|}{Tier I Capital (to Average Assets) :} \\
\hline First BanCorp & \$250,910 & 6.59\% & \$114,204 & 3\% & \$190,340 & 5\% \\
\hline FirstBank & 244,989 & 6.44\% & 114,204 & 3\% & 190,340 & 5\% \\
\hline
\end{tabular}

\section*{Note 5 - Stock Option Plan}

The Corporation has a stock option plan covering certain employees. The options granted under the plan cannot exceed \(20 \%\) of the number of common shares outstanding. Each option provides for the purchase of one share of common stock at a price not less than the fair market value of the stock on the date the option is granted. The maximum term to exercise the options is ten years. The stock option plan provides for a proportionate adjustment in the exercise price and the number of shares that can be purchased in the event of a stock dividend, stock split, reclassification of stock, merger or reorganization and certain other issuance and distributions.

Following is a summary of the activity related to stock options as adjusted retroactively for the May 1998 stock split:
\begin{tabular}{|c|c|c|}
\hline & Number of Options & Weighted Average Exercise Price per Option \\
\hline At December 31, 1996 & 325,714 & \$ 6.15 \\
\hline Granted & 240,000 & 15.45 \\
\hline Exercised & \((66,000)\) & 5.79 \\
\hline Expired or canceled & \((25,714)\) & 10.20 \\
\hline At December 31, 1997 & 474,000 & 10.68 \\
\hline Granted & 296,000 & 24.85 \\
\hline Exercised & \((13,500)\) & 14.56 \\
\hline At December 31, 1998 & 756,500 & 16.16 \\
\hline Granted & 223,000 & 19.99 \\
\hline Exercised & \((13,000)\) & 13.56 \\
\hline At December 31, 1999 & 966,500 & 17.07 \\
\hline
\end{tabular}

The options outstanding at December 31, 1999 have an original expiration term of ten years and all of them are exercisable. The exercise price of the options outstanding at December 31, 1999 ranges from \(\$ 5.79\) to \(\$ 28.38\) and the weighted average remaining contractual life is approximately eight years.

Following is additional information concerning the stock options outstanding at December 31, 1999. The data included herein have been adjusted to reflect the May 1998 stock split.
\begin{tabular}{|c|c|c|}
\hline Number of Options & Exercise Price per Option & Contractual Maturity \\
\hline 234,000 & \$ 5.79 & November 2004 \\
\hline 213,500 & 15.63 & November 2007 \\
\hline 60,000 & 19.19 & February 2008 \\
\hline 7,000 & 28.38 & April 2008 \\
\hline 40,000 & 27.09 & May 2008 \\
\hline 12,000 & 26.56 & June 2008 \\
\hline 177,000 & 26.00 & November 2008 \\
\hline 2,000 & 25.94 & February 2009 \\
\hline 3,500 & 26.44 & April 2009 \\
\hline 15,000 & 22.56 & August 2009 \\
\hline 202,500 & 19.63 & November 2009 \\
\hline 966,500 & & \\
\hline
\end{tabular}

\section*{Note 6 - Earnings Per Common Share}

The calculations of earnings per common share for the years ended December 31, 1999, 1998 and 1997 follow (in thousands, except per share data):
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline & & 1999 & nd & 1998 & & 1997 \\
\hline Net Income & & \$62,075 & & \$51, 812 & & \$47,528 \\
\hline Less: Preferred stock dividend & & \((4,275)\) & & & & \\
\hline Net income-attributable to common stockholders & & \$57,800 & & \$51,812 & & \$47,528 \\
\hline \multicolumn{7}{|l|}{Earnings per common share-basic:} \\
\hline Net income - available to common stockholders & & \$57,800 & & \$51,812 & & \$47,528 \\
\hline Weighted average common shares outstanding & & 28,941 & & 29,586 & & 30,036 \\
\hline Earnings per common share-basic & \$ & 2.00 & & 1.75 & & \$ 1.58 \\
\hline \multicolumn{7}{|l|}{Earnings per common share-diluted:} \\
\hline Net income - available to common stockholders & & \$57,800 & & \$51,812 & & \$47,528 \\
\hline \multicolumn{7}{|l|}{Weighted average common shares and share equivalents:} \\
\hline Average common shares outstanding & & 28,941 & & 29,586 & & 30,036 \\
\hline Common stock equivalents - Options & & 258 & & 272 & & 168 \\
\hline Total & & 29,199 & & 29,858 & & 30,204 \\
\hline Earnings per common share-diluted & \$ & 1.98 & \$ & 1.74 & \$ & 1.58 \\
\hline
\end{tabular}

Had compensation cost for the stock options granted been determined based on the fair value at the grant date (as a result of the requirement explained in Note 2 - Stock option plan), the Corporation's net income and earnings per common share would have been reduced to the pro forma amounts indicated, as follow (in thousands, except per share data):
\begin{tabular}{|c|c|c|c|}
\hline Pro forma earnings per common share: & \[
1999^{Y}
\] & \[
\begin{aligned}
& \text { December } \\
& 1998
\end{aligned}
\] & 1997 \\
\hline Net income-available to common stockholders & \$56,341 & \$48,592 & \$46,354 \\
\hline Earnings per common share-basic & \$1.95 & \$1.64 & \$1.55 \\
\hline Earnings per common share-diluted & \$1.93 & \$1.63 & \$1.54 \\
\hline
\end{tabular}

Management uses the binomial model for the computation of the fair value of each option granted to buy shares of the Corporation's common stock. The fair value of each option granted during 1999, 1998 and 1997 was estimated using the following assumptions: weighted dividend growth of \(22.38 \%\) (1999) and \(21.97 \%\) (1998); expected life of 10 years; weighted expected volatility of \(29.46 \%\)
(1999), \(36.08 \%\) (1998), and \(29.8 \%\) (1997), and weighted risk-free interest rate of \(6.04 \%\) (1999), \(5.10 \%\) (1998) and \(5.76 \%\) (1997). The weighted estimated fair value of the options granted was \(\$ 6.54\) (1999), \(\$ 10.95\) (1998) and \(\$ 4.89\) (1997) per option.

\section*{Note 7 - Cash and Due from Banks}

The Corporation is required by law to maintain average reserve balances. The amount of those reserve average balances was approximately \(\$ 40,975,700\) at December 31, 1999 (1998-\$34,867,200).

\section*{Note 8 - Securities Purchased Under Agreements To Resell}

At December 31, 1999 and 1998, there were no securities purchased under agreements to resell. The maximum aggregate balance outstanding at any month-end during 1999 was approximately \(\$ 17,421,000\) (1998-\$209,232,000). The average aggregate balance during 1999 was \(\$ 1,577,504\) (1998-\$15,009,052). The securities underlying these agreements are kept under the Corporation's control or held by the dealers through which the agreements were transacted. These securities are not recorded as assets of the Corporation.

\section*{Note 9 - Investment Securities Held For Trading}

At December 31, 1999 and 1998, there were no securities held for trading purposes or options on such securities.

All trading instruments are subject to market risk, the risk that future changes in market conditions, such as fluctuations in market prices or interest rates, may make an instrument less valuable or more onerous. The instruments are accounted for at market value, and their changes are reported directly in earnings. The Corporation may write options on trading securities as part of its trading activities. Also the Corporation may enter in securities sold not yet purchased transactions for trading purposes. These transactions are carried at market value. Net gains and losses resulting from these transactions are recorded in the trading income or loss account.

The net loss from the sale of trading securities amounted to \(\$ 7,946\) for the year ended December 31, 1999 (a gain of \(\$ 3,364,843\) for 1998 and a gain of \(\$ 744,789\) for 1997), and were included in earnings as trading income.

\section*{Note 10 - Investment Securities Held To Maturity}

The amortized cost, unrealized gains and losses, approximate market value, taxable equivalent weighted average yield and maturities of investment securities held to maturity at December 31, 1999 and 1998 were as follows (dollars in thousands):
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{5}{|c|}{December 31, 1999} & \multicolumn{5}{|c|}{December 31, 1998} \\
\hline & \[
\begin{aligned}
& \text { Amortized } \\
& \text { cost }
\end{aligned}
\] & \multicolumn{2}{|l|}{Unrealized gains (losses)} & Market value & Weighted average yield\% & Amortized cost & \multicolumn{2}{|l|}{Unrealized gains (losses)} & Market value & Weighted average yield\% \\
\hline \multicolumn{11}{|l|}{Obligations of U.S.} \\
\hline \multicolumn{11}{|l|}{Government Agencies:} \\
\hline Within 1 year & & & & & & \$ 500 & & \$(2) & \$ 498 & 3.37 \\
\hline After 5 to 10 years & \$10,000 & & \$ (166) & \$9,834 & 8.34 & & & & & \\
\hline After 10 years & 83,756 & & \((9,255)\) & 74,501 & 9.15 & 23,051 & \$569 & & 23,620 & 10.20 \\
\hline \multicolumn{11}{|l|}{Puerto Rico Government} \\
\hline Obligations: & & & & & & & & & & \\
\hline After 10 years & 3,593 & \$57 & & 3,650 & 7.46 & 3,371 & 204 & & 3,575 & 7.41 \\
\hline Total & \$97,349 & \$57 & \$ \((9,421)\) & \$87,985 & 9.00 & \$26,922 & \$ 773 & \$ (2) & \$27,693 & 9.73 \\
\hline \multicolumn{11}{|l|}{Mortgage backed securities:} \\
\hline \multicolumn{11}{|l|}{Government National} \\
\hline \multicolumn{11}{|l|}{Mortgage Association (GNMA) certificates} \\
\hline After 10 years & \$206,697 & & \$ 7 7, 851) & \$198,845 & 8.18 & & & & & \\
\hline
\end{tabular}

Expected maturities of mortgage backed securities and certain other securities might differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

\section*{Note 11 -Investment Securities Held For Sale}

The amortized cost, gross unrealized gains and losses, approximate market value, taxable equivalent weighted average yield and maturities of investment securities held for sale at December 31, 1999 and 1998 were as follows (dollars in thousands):


Maturities for mortgage backed securities are based upon contractual terms assuming no repayments. The weighted average yield on investment securities held for sale is based on amortized cost, therefore it does not give effect to changes in fair value.

At December 31, 1999, the net unrealized loss of \(\$ 68,648,959\) (1998 - net unrealized gain of \(\$ 8,749,931\) ) on securities available for sale after the estimated income tax of \(\$ 22,882,986(1998-\$ 2,916,644)\) was reported as a separate component of stockholders' equity. For 1999 the change in the net unrealized holding gain on the available for sale securities amounted to a loss of \(\$ 103,198,520\) (1998-a loss of \(\$ 4,375,351\) ) before estimated income taxes.

For 1999, proceeds from the sale of securities amounted to \(\$ 9.6\) million (1998-\$302.1 million, 1997-\$118.0 million) resulting in a realized gain of \(\$ 1.4\) million (1998-\$26.8 million, \(1997-\$ 11.4\) million). No losses were recognized on those sales.

\section*{Note 12 - Federal Home Loan Bank (FHLB) Stock}

At December 31, 1999 and 1998, there were investments in FHLB stock with book value of \(\$ 17,826,500\) and \(\$ 10,270,600\), respectively. The estimated market value of such investments is its redemption value.

\section*{Note 13 - Interest and Dividend on Investments}

A detail of interest and dividend income on investments follows (in thousands):


\section*{Note 14 - Loans Receivable}

The following is a detail of the loan portfolio:
\begin{tabular}{|c|c|c|}
\hline & \[
\begin{gathered}
\text { December } 31, \\
1999
\end{gathered}
\] & \[
\begin{gathered}
\text { December } 31, \\
1998
\end{gathered}
\] \\
\hline \multicolumn{3}{|l|}{Residential real estate loans:} \\
\hline Secured by first mortgages: & & \\
\hline Conventional & \$ 395,884,613 & \$ 237,560,711 \\
\hline \multicolumn{3}{|l|}{Insured by government agencies:} \\
\hline Federal Housing Administration and Veterans & & \\
\hline Administration & 6,543,487 & 8,185,232 \\
\hline Puerto Rico Housing Bank and Finance Agency & 32,928,102 & 38,515,744 \\
\hline Secured by second mortgages & 5,706,225 & 4,956,196 \\
\hline & 441,062,427 & 289,217,883 \\
\hline Deferred loan and commitment fees - net & \((5,293,370)\) & \((6,848,311)\) \\
\hline Residential real estate loans & 435,769,057 & 282,369,572 \\
\hline Construction, land acquisition and land improvements & 288,301,904 & 161,498,219 \\
\hline Undisbursed portion of loans in process & \((156,233,791)\) & \((98,535,025)\) \\
\hline Construction loans & 132,068,113 & 62,963,194 \\
\hline \multicolumn{3}{|l|}{Commercial loans:} \\
\hline Commercial loans & 655,417,037 & 368,548,532 \\
\hline Commercial mortgage & 371,642,698 & 332,219,186 \\
\hline Commercial loans & 1,027,059,735 & 700,767,718 \\
\hline Finance leases & 85,692,482 & 52,214,184 \\
\hline \multicolumn{3}{|l|}{Consumer and other loans:} \\
\hline Personal & 422,722,624 & 463,052,946 \\
\hline Personal lines of credit & 13,029,258 & 9,535,354 \\
\hline Auto & 532,242,160 & 512,116,471 \\
\hline Boat & 37,018,313 & 32,208,879 \\
\hline Credit card & 168,045,087 & 125,955,592 \\
\hline Home equity reserve loans & 2,656,713 & 3,385,220 \\
\hline Unearned interest & \((148,835,815)\) & \((145,284,440)\) \\
\hline & 1,026,878,340 & 1,000,970,022 \\
\hline Other & 106,292 & 128,066 \\
\hline Consumer and other loans & 1,026,984,632 & 1,001,098,088 \\
\hline Loans receivable & 2,707,574,019 & 2,099,412,756 \\
\hline Loans held for sale & 37,794,078 & 20,641,628 \\
\hline Total loans & 2,745,368,097 & 2,120,054,384 \\
\hline Allowance for loan losses & \((71,784,237)\) & \((67,854,066)\) \\
\hline Total loans-net & \$2,673,583,860 & \$2,052,200,318 \\
\hline
\end{tabular}

The Corporation's primary lending area is Puerto Rico. At December 31, 1999 and 1998 there is no significant concentration of credit risk in any specific industry on the loan portfolio.

At December 31, 1999, loans in which the accrual of interest income had been discontinued amounted to \(\$ 53,816,000\) (1998-\$56,958,000; \(1997-\$ 52,939,000)\). If these loans had been accruing interest, the additional interest income realized would have been approximately \(\$ 4,544,000(1998-\$ 4,970,000 ; 1997-\$ 5,246,000)\). There are no material commitments to lend additional funds to borrowers whose loans were in non-accruing status at these dates.

At December 31, 1999 and 1998 mortgage loans held for sale amounted to \(\$ 37,794,078\) and \(\$ 20,641,628\), respectively. All mortgage loans originated and sold during 1999 and 1998 were sold based on pre-established commitments or at market values, which in both situations were equal or exceeded the carrying value of the loans.

At December 31, 1999, the Corporation was servicing mortgage loans owned by others aggregating approximately \$134,348,000 (1998\(\$ 147,439,000 ; 1997-\$ 168,416,000\) ). As a result of the securitization of auto loans, at December 31, 1998 the Corporation was servicing auto loans aggregating approximately \(\$ 19,567,000\) (1997-\$59,049,000). During 1999 the auto loans securitized were paid off.

Various loans secured by first mortgages were assigned as collateral for term notes, certificates of deposit, advances from the Federal Home Loan Bank of New York, and unused lines of credit. The mortgage loans pledged as collateral amounted to \(\$ 157,612,921\) and \(\$ 222,732,275\) at December 31, 1999 and 1998, respectively. A portfolio of personal loans was assigned as collateral for short-term borrowings as explained in Note 21 - "Other Short-Term Borrowings." The personal loans pledged as collateral amounted to \(\$ 186,417,700\) and \(\$ 220,443,511\) at December 31, 1999 and 1998, respectively.

\section*{Note 15 - Allowance for Loan Losses}

The changes in the allowance for loan losses were as follows:
\begin{tabular}{|c|c|c|c|}
\hline & \multicolumn{3}{|c|}{Year ended December 31,} \\
\hline & 1999 & 1998 & 1997 \\
\hline Balance at beginning of period & \$67,854,066 & \$57,711,927 & \$55,253,546 \\
\hline Provision charged to income & 47,960,500 & 76,000,000 & 55,675,500 \\
\hline Losses charged against the allowance & \((53,664,742)\) & \((72,223,389)\) & \((59,590,916)\) \\
\hline Recoveries credited to the allowance & 9,047,548 & 6,033,922 & 6,373,797 \\
\hline Other adjustments & 586,865 & 331,606 & \\
\hline Balance at end of period & \$71,784,237 & \$67,854,066 & \$57,711,927 \\
\hline
\end{tabular}

At December 31, 1999, \(\$ 4.4\) million ( \(\$ 14.3\) million at December 31, 1998) in commercial and real estate loans over \(\$ 1,000,000\) was considered impaired with an allowance of \(\$ 1.3\) million ( \(\$ 3.8\) million at December 31, 1998). As of both periods, no increases in the provision for loan losses were necessary, since the allowance provided already covered the estimated impairment. There were no consumer loans over \(\$ 1,000,000\) considered impaired at December 31, 1999 and 1998. The average recorded investment in impaired loans amounted to \(\$ 9.4\) million for 1999 (1998-\$10.8 million). Interest income in the amount of approximately \$428,470 was recognized on impaired loans for 1999 (1998 - approximately \(\$ 736,000\) ). No interest income was recognized in 1997 on the portfolio of impaired loans during the period they were impaired.

\section*{Note 16 - Related Party Transactions}

The Corporation granted loans to its directors, executive officers and to certain related individuals or entities in the ordinary course of business. The movement and balance of these loans were as follows:
Balance at December 31, 1997
New loans
Payments
Balance at December 31, 1998
New loans
Payments
Balance at December 31, 1999

\footnotetext{
Amount
\$ 8,902,326
21,006,257
\((8,379,759)\)
21,528,824
2,105,812
\((541,851)\)
\(\$ 23,092,785\)
\(==========\)
}

\section*{Note 17 - Premises and Equipment}

Premises and equipment are stated at cost less accumulated depreciation as follows:
\begin{tabular}{|c|c|c|}
\hline & & 31, \\
\hline & 1999 & 1998 \\
\hline Land & \$ 6,853,249 & \$ 5,825,249 \\
\hline Buildings and improvements & 33,433,031 & 30,976,673 \\
\hline Leasehold improvements & 14,222,676 & 10,807,734 \\
\hline Furniture and equipment & 50,531,481 & 41,330,835 \\
\hline & 105,040,437 & 88,940,491 \\
\hline Accumulated depreciation & \((48,232,875)\) & \((42,167,391)\) \\
\hline & 56,807,562 & 46,773,100 \\
\hline Projects in progress & 5,140,255 & 4,764,092 \\
\hline Total premises and equipment - net & \$61,947,817 & \$51,537,192 \\
\hline
\end{tabular}

\section*{Note 18 - Other Assets}

Following is a detail of other assets:
\begin{tabular}{|c|c|c|}
\hline & & 31, \\
\hline & 1999 & 1998 \\
\hline Deferred tax asset & \$54,645,143 & \$22,142,665 \\
\hline Accounts receivable & 8,202,865 & 10,023,555 \\
\hline Prepaid expenses & 9,243,210 & 10,219,939 \\
\hline Revenue earning vehicles & 5,679,920 & 4,465,609 \\
\hline Other repossessed property & 2,709,258 & 2,276,766 \\
\hline Insurance claims & 1,618,037 & 1,778,133 \\
\hline Other & 13,333,245 & 6,030,746 \\
\hline Total & \$95,431,678 & \$56,937,413 \\
\hline
\end{tabular}

\section*{Note 19 - Deposits and Related Interest}

Deposits and related interest consist of the following:
\begin{tabular}{lll} 
& December 31, & 1999
\end{tabular}

The weighted average interest rate on total deposits at December 31, 1999 and 1998 was \(4.94 \%\) and \(4.57 \%\), respectively.

At December 31, 1999, the aggregate amount of demand deposits that were reclassified as loan amounted to \(\$ 6,939,685(1998-\$ 8,180,802)\).

The following table presents a summary of certificates of deposits with remaining term of more than one year at December 31, 1999 (in thousands):
\begin{tabular}{lr} 
& \multicolumn{1}{c}{ Total } \\
Over one year to two years & \(\$ 75,329\) \\
Over two years to three years & 58,647 \\
Over three years to four years & 94,766 \\
Over four years to five years & 50,702 \\
Over five years & 153,346 \\
Total & \(--=--=-\) \\
& \(\$ 432,790\) \\
& \(=======\)
\end{tabular}

At December 31, 1999 time deposits in denominations of \(\$ 100,000\) or higher amounted to \(\$ 1,283,083,091(1998-\$ 667,373,511)\) including brokered certificates of deposit of \(\$ 843,217,222(1998-\$ 283,249,222)\) at a weighted average rate of \(5.84 \%(1998-5.63 \%)\).

At December 31, 1999, certificates of deposits aggregating \(\$ 49,000,000(1998-\$ 59,000,000)\) were guaranteed by irrevocable standby letters of credit issued by the Federal Home Loan Bank of New York and other banks. At December 31, 1999 specific mortgage loans with a carrying value of \(\$ 71,165,714(1998-\$ 137,483,494)\) and estimated market value of \(\$ 58,992,705(1998-\$ 141,951,708)\) and securities with a book value of \(\$ 5,401,047(1998-\$ 6,877,563)\) and approximate market value of \(\$ 5,351,690(1998-\$ 7,041,301)\) were pledged to the Federal Home Loan Bank of New York as part of the agreements covering the letters of credit.

At December 31, 1999, deposit accounts issued to government agencies with a carrying value of \(\$ 62,378,476(1998-\$ 67,306,284)\) were collateralized by securities with a carrying value of \(\$ 78,782,695\) (1998-\$70,892,236) and estimated market value of \(\$ 75,677,459\) (1998\(\$ 72,177,444)\) and specific mortgage loans with a carrying value of \(\$ 3,947,207(1998-\$ 4,838,781)\) and estimated market value of \(\$ 3,758,925\) (1998-\$5,684,600).

A table showing interest expense on deposits follows:
```

Savings
Interest bearing checking accounts
Certificates
Total

```


\section*{Note 20 - Federal Funds Purchased and Securities Sold Under Agreements to Repurchase}

Federal funds purchased and securities sold under agreements to repurchase (repurchase agreements) consist of the following:


The following securities were sold under agreements to repurchase:


The weighted average interest rates of federal funds purchased and repurchase agreements at December 31, 1999 and 1998 was \(5.38 \%\) and \(5.03 \%\), respectively.

At December 31, 1999, the securities underlying such agreements were delivered to, and are being held by the dealers with which the repurchase agreements were transacted, except for transactions where the Corporation has agreed to repurchase similar but not identical securities. The maximum aggregate balance outstanding at any month-end during 1999 was \(\$ 1,631,913,357(1998-\$ 1,648,513,898)\). The average balance during 1999 was approximately \(\$ 1,441,486,000\) (1998-\$1,225,726,000).

\section*{Note 21 - Other Short-Term Borrowings}

On March 31, 1997, the Corporation entered into a \(\$ 250,000,000\) financing arrangement administered by Credit Suisse First Boston to be renewed annually within a term of three years. At December 31, 1999 borrowings through this arrangement amounted to \(\$ 152,484,084\) (1998\(\$ 86,594,710\) ). Interest periods under the financing agreement cannot exceed 100 days. The rate of interest for this type of financing, in which advances may be repaid or reborrowed at the option of the Corporation, is equivalent to \(\mathrm{A}-1+/ \mathrm{P}-1\) rated commercial paper. The weighted average maturity at December 31, 1999 was 36 days (1998-21 days).

The weighted average interest rate of these borrowings at December 31, 1999 and 1998 was \(6.20 \%\) and \(6.38 \%\), respectively. The maximum aggregate balance outstanding at any month-end was approximately \(\$ 152,484,084(1998-\$ 224,780,000)\). The average aggregate balance outstanding during the year was approximately \(\$ 97,373,301\) (1998-\$111,236,888).

Under this arrangement, the Corporation is required to maintain eligible collateral consisting of personal loans owned by the Corporation to secure this borrowing. The Corporation has to maintain at all times the aggregate outstanding balance of the borrowing at a maximum of \(85 \%\) of the aggregate book value of the personal loans placed as collateral. The aggregate book value of the loans pledged as collateral at December 31, 1999 amounted to \(\$ 186,417,700\) (1998-\$220,443,511).

\section*{Note 22 - Advances From The Federal Home Loan Bank of New York (FHLB-N.Y.)}

Following is a detail of the advances from the FHLB-NY:
\begin{tabular}{|c|c|c|c|}
\hline & & & December 31, \\
\hline Maturity & Interest rate & 1999 & 1998 \\
\hline February 3, 2000 & 5.86\% & \$20,000,000 & \\
\hline February 28, 2000 & 6.03\% & 30,000,000 & \\
\hline January 4, 1999 & 5.13\% & & \$2,600,000 \\
\hline Total & & \$50,000,000 & \$2,600,000 \\
\hline
\end{tabular}

Advances are received from the FHLB-N.Y. under an Advances, Collateral Pledge and Security Agreement (the Collateral Agreement). Under the Collateral Agreement, the Corporation is required to maintain a minimum amount of qualifying mortgage collateral with a market value at least \(110 \%\) of the outstanding advances. At December 31, 1999, specific mortgage loans with an estimated market value of \(\$ 56,303,500\) (1998 \(-\$ 3,155,152\) ) were pledged to the FHLB-N.Y. as part of the Collateral Agreement. The carrying value of such loans at December 31, 1999 amounted to \(\$ 55,000,000(1998-\$ 2,860,000)\).

\section*{Note 23 - Notes Payable}

Following is a detail of notes payable outstanding:
Issue date (footnote)
--
February 11,1994 (b)
May 13,1994 (b)
May 26,1994 (b)
September 7, 1994 (a)
September 29, 1994 (a)
September 12, 1996 (b)
September 20, 1996 (b)
September 20, 1996 (a)
Total
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Maturity} & \multirow[t]{2}{*}{December 31, 1999
Interest rate} & \multicolumn{3}{|c|}{December 31,} \\
\hline & & 1999 & & 1998 \\
\hline 1999 & 5.44\% & & \$ & 2,100,000 \\
\hline 1999 & 6.19\% & & & 10,000,000 \\
\hline 1999 & 6.09\% & & & 5,000,000 \\
\hline 1999 & 4.33\% & & & 15,500,000 \\
\hline 1999 & 6.40\% & & & 30,000,000 \\
\hline 2001 & 5.82\% & \$10,000,000 & & 10,000,000 \\
\hline 2001 & 5.61\% & 20,500,000 & & 20,500,000 \\
\hline 2001 & 5.49\% & 25,000,000 & & 25,000,000 \\
\hline & & \$55,500,000 & & \(18,100,000\) \\
\hline
\end{tabular}

\section*{Footnotes:}
a. These notes have the benefit of a firm commitment issued by the FHLB-N.Y. whereby it will make advances to pay the principal and interest on the notes as they become due if the Corporation fails to do so. The Corporation is required to maintain as collateral with the FHLB-N.Y. securities having an aggregate market value, determined monthly, equal to \(110 \%\) of the aggregate outstanding principal amount of the notes plus interest. The collateral securities may consist of a combination of all or some of the following: (i) home mortgage loans owned by the Corporation and secured by first mortgages on real properties in Puerto Rico; (ii) obligations of, or guaranteed by, the United States Government or certain agencies; (iii) fully-modified pass-through mortgage backed certificates guaranteed by GNMA; (iv) mortgage participation certificates issued by FHLMC; (v) guaranteed mortgage pass-through certificates issued by FNMA; and (vi) certain certificates of deposit issued by banks approved by the FHLB-N.Y.

At December 31, 1999, specific mortgage loans with a book value of \(\$ 27,500,000(1998-\$ 77,550,000)\) and an estimated market value of \(\$ 28,459,750(1998-\$ 88,887,810)\) were pledged to the FHLB-N.Y. as part of the agreement covering the above mentioned firm commitment. The estimated market value was computed based on parameters given by the Federal Home Loan Bank.
b. The Corporation is required to maintain with the holder of these notes, cash or securities with a market value of at least \(105 \%\) of the aggregate amount of the notes. The aggregate estimated market value and carrying value of the eligible collateral at December 31, 1999 amounted to \(\$ 30,152,980(1998-\$ 46,162,955)\) and \(\$ 29,793,954(1998-\$ 45,328,289)\), respectively.

\section*{Note 24 - Subordinated Notes}

On December 20, 1995, the Bank issued \(7.63 \%\) subordinated capital notes in the amount of \(\$ 100,000,000\) maturing in 2005 . The notes were issued at a discount. At December 31, 1999 the outstanding balance net of the unamortized discount and notes repurchased in 1999 was \(\$ 93,594,080\) (1998-\$99,495,830). Interest on the notes is payable semiannually and at maturity. The notes represent unsecured obligations of the Bank ranking subordinate in right of payment to all existing and future senior debt including the claims of depositors and other general creditors. The notes may not be redeemed prior to their maturity. At December 31, 1999, the Bank has transferred to capital reserves from the retained earnings account \(\$ 40,000,000\), as a result of the requirement explained in Note 3 - "Stockholders' Equity."

\section*{Note 25 - Unused Lines Of Credit}

The Corporation maintains unsecured standby lines of credit with other banks. At December 31, 1999, the Corporation's total unused lines of credit with these banks amounted to approximately \(\$ 123,500,000(1998-\$ 69,500,000)\). At December 31, 1999, the Corporation has an available line of credit with the FHLB guaranteed with excess collateral, in the amount of \(\$ 2,812,126(1998-\$ 20,808,133)\).

\section*{Note 26 - Employees' Benefit Plan}

FirstBank has a defined contribution retirement plan (the Plan) qualified under the provisions of the Puerto Rico Internal Revenue Code Section 1165(e). All employees (excluding the Bank's subsidiaries) are eligible to participate in the Plan after one year of service. Under the provisions of the Plan, the Bank is required to make a contribution of a quarter of the first \(4 \%\) of each participant's compensation. Participants are permitted to contribute up to \(10 \%\) of their annual compensation, limited to \(\$ 8,000\) per year. Additional contributions to the Plan are voluntarily made by the Bank as determined by its Board of Directors. The Bank made a total contribution of \$625,375, \$575,000 and \$540,000 during 1999, 1998 and 1997, respectively, to the Plan.

\section*{Note 27 - Other Expenses}

A detail of other expenses follows:
\begin{tabular}{|c|c|c|c|c|c|}
\hline & \multicolumn{4}{|c|}{Year ended December 31,} & 1997 \\
\hline Professional and service fees & \$6,672, 254 & \$ & 5,819,978 & \$ & 4,883,088 \\
\hline Advertising and business promotion & 5,896,265 & & 5,922,039 & & 4,993,392 \\
\hline Communications & 4,666,698 & & 4,330,023 & & 4,363,802 \\
\hline Revenue earning equipment & 1,478,492 & & 1,225,689 & & 1,183,557 \\
\hline Supplies and printing & 1,361,374 & & 1,314,131 & & 1,128,672 \\
\hline Other & 5,426,220 & & 4,534,188 & & 4,628,151 \\
\hline Total & \$25,501,303 & & 3,146,048 & & 1,180,662 \\
\hline
\end{tabular}

\section*{Note 28 - Income Taxes}

The Corporation is subject to Puerto Rico income tax on its income from all sources. For United States income tax purposes, the Corporation is treated as a foreign corporation. Accordingly, it is generally subject to United States income tax only on its income from sources within the United States or income effectively connected with the conduct of a trade or business within the United States. Any United States income tax paid by the Corporation is creditable, within certain conditions and limitations, as a foreign tax credit against its Puerto Rico tax liability.

The provision for income taxes was as follows (in thousands):
\begin{tabular}{lccr} 
& & Year ended December 31, \\
& & 1999 & 1998
\end{tabular}

Income tax expense applicable to income before provision for income tax differs from the amount computed by applying the Puerto Rico statutory rate of \(39 \%\) as follows (dollars in thousands):
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{5}{*}{} & \multicolumn{7}{|c|}{Year ended December 31,} \\
\hline & \multicolumn{2}{|c|}{1999} & \multicolumn{2}{|l|}{1998} & \multicolumn{3}{|c|}{1997} \\
\hline & & \% of & & \% of & & & \% of \\
\hline & & pre-tax & & pre-tax & & & pre-tax \\
\hline & Amount & income & Amount & income & & Amount & income \\
\hline Computed income tax at statutory rate & \$27,052 & 39 & \$22,078 & 39 & & \$21,705 & 39 \\
\hline Benefit of net exempt income & \((13,959)\) & (20) & \((22,078)\) & (39) & & \((13,137)\) & (24) \\
\hline Other-net & \((5,805)\) & (8) & 4,798 & 8 & & (443) & \\
\hline Total income tax provision & \$ 7,288 & 11 & \$ 4,798 & 8 & & 8,125 & 15 \\
\hline & \(=======\) & = & ======= & === & & ===== & == \\
\hline
\end{tabular}

Deferred taxes arise because certain transactions affect the determination of taxable income for financial reporting purposes in periods different from the period in which the transactions affect taxable income for tax return purposes. Deferred taxes have been recorded based upon the Puerto Rico enacted tax rate of \(39 \%\). Current tax expense has been provided based upon the estimated tax liability to be incurred for tax return purposes.

The components of the deferred tax asset and liability were as follows (in thousands):
\begin{tabular}{|c|c|c|}
\hline & \multicolumn{2}{|c|}{December 31,} \\
\hline & 1999 & 1998 \\
\hline \multicolumn{3}{|l|}{Deferred tax asset:} \\
\hline Adjustment to charge-off method & \$27,995 & \$25,460 \\
\hline Unrealized loss on available for sale securities & 22,883 & \\
\hline Other & 4,114 & 1,232 \\
\hline Deferred tax asset & \$54,992 & \$26,692 \\
\hline \multicolumn{3}{|l|}{Deferred tax liability:} \\
\hline Unrealized gain on available for sale securities & & \$ \((2,917)\) \\
\hline Other & \$ (347) & \((1,633)\) \\
\hline Deferred tax liability & \$ (347) & \$ (4,550) \\
\hline
\end{tabular}

Due to the above temporary differences, a net deferred tax asset resulted amounting to \(\$ 54.6\) million at December 31, 1999 (1998-\$22.1 million). The primary timing difference was the effect of future deductions under the charge-offs method for deducting bad debt losses. No valuation allowance was considered necessary.

The tax effect of the unrealized holding gain or loss for securities available for sale is included as a part of stockholders' equity in other comprehensive income.

\section*{Note 29 - Commitments}

At December 31, 1999 certain premises are leased with terms expiring through the year 2011. The Corporation has the option to renew or extend certain leases from two to ten years beyond the original term. Some of these leases require the payment of insurance, increases in property taxes and other incidental costs. At December 31, 1999, the obligation under various leases was follows:
\begin{tabular}{|c|c|}
\hline Year & Amount \\
\hline 2000 & \$3,012,850 \\
\hline 2001 & 2,403,792 \\
\hline 2002 & 1,964,048 \\
\hline 2003 & 1,176,557 \\
\hline 2004 and later years & 4,631,265 \\
\hline Total & \$13,188,512 \\
\hline
\end{tabular}

Rental expense included in occupancy and equipment expense was \(\$ 3,390,786\) in 1999 (1998-\$3,158,156; 1997-\$2,933,798).

\section*{Note 30 - Fair Value of Financial Instruments}

The information about the estimated fair values of financial instruments as required by generally accepted accounting principles, is presented hereunder including some items not recognized in the statement of financial condition. The disclosure requirements exclude certain financial instruments and all non financial instruments. Accordingly, the aggregate fair value amounts presented do not represent Management's estimation of the underlying value of the Corporation. A summary table of estimated fair values and carrying values of financial instruments at December 31, 1999 and 1998 follows (in thousands):
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multicolumn{7}{|c|}{December 31,} \\
\hline & \multicolumn{4}{|c|}{1999} & \multicolumn{3}{|c|}{1998} \\
\hline & \multicolumn{2}{|l|}{\begin{tabular}{l}
Estimated \\
fair value
\end{tabular}} & \multicolumn{2}{|r|}{\[
\begin{gathered}
\text { Carrying } \\
\text { value }
\end{gathered}
\]} & \begin{tabular}{l}
Estimated \\
fair value
\end{tabular} & \multicolumn{2}{|r|}{\[
\begin{gathered}
\text { Carrying } \\
\text { value }
\end{gathered}
\]} \\
\hline \multicolumn{8}{|l|}{Assets:} \\
\hline Money market instruments & \$ & 35,217 & \$ & 35,217 & \$ 526 & \$ & 526 \\
\hline Investment securities & & 1,740,905 & & , 758,120 & 1,790,463 & & 1,789,692 \\
\hline FHLB stock & & 17,827 & & 17,827 & 10,271 & & 10,271 \\
\hline Loans receivable - net & & 2,753,597 & & , 673,584 & 2,146,003 & & 2,052,200 \\
\hline \multicolumn{8}{|l|}{Liabilities:} \\
\hline Deposits & & 2,554,429 & & , 565,422 & 1,776,811 & & 1,775,045 \\
\hline Federal funds, securities sold under agreements to repurchase and other short-term borrowings & & 1,604,635 & & , 604,635 & 1,710,293 & & 710,293 \\
\hline Advances from FHLB & & 50,000 & & 50,000 & 2,600 & & 2,600 \\
\hline Debt security borrowings & & 145,994 & & 149,094 & 231,923 & & 217,596 \\
\hline
\end{tabular}

The estimated fair values were based on judgments regarding current and future economic conditions. The estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in the underlying assumptions used in calculating the fair values could significantly affect the results. In addition, the fair value estimates are based on outstanding balances without attempting to estimate the value of anticipated future business. Therefore, the estimated fair values may materially differ from the values that could actually be realized on a sale.

The estimated fair values were calculated using certain facts and assumptions which vary depending on the specific financial instrument, as follows:

\section*{Money market instruments}

The carrying amounts of money market instruments are reasonable estimates of their fair values.

Investment securities

The fair values of investment securities are the market values based on quoted market prices and dealer quotes.

\section*{FHLB stock}

Investments in FHLB stock are valued at their redemption values.

The fair value of all loans was estimated by discounting loans with similar financial characteristics. Loans were classified by type such as commercial, residential mortgage, credit card and automobile. These asset categories were further segmented into fixed and adjustable rate categories and by accruing and non-accruing groups. Performing floating rate loans were valued at book if they reprice at least once every three months. The fair value of fixed rate performing loans was calculated by discounting expected cash flows through the estimated maturity date. Recent prepayment experience was assumed to continue for mortgage loans, credit cards, auto loans and personal loans. Other loans assumed little or no prepayment. Prepayment estimates were based on the Corporation's historical data for similar loans. Discount rates were based on the Treasury Yield Curve at the date of the analysis, with an offset which reflects the risk and other costs inherent in the loan category. In certain cases, where recent experience was available regarding the sale of loans, this information was also incorporated into the fair value estimates.

Non-accruing loans covered by a specific loan loss reserve were viewed as immediate losses and were valued at zero. Other non-accruing loans were arbitrarily assumed to be repaid after one year. Presumably this would occur either because loan is repaid, collateral has been sold to satisfy the loan or because general reserves are applied to it. The value of non-accruing loans not covered by specific reserves was discounted for one year at the going rate for new loans.

\section*{Deposits}

The estimated fair values of demand deposits and savings accounts, which are the deposits with no defined maturities, are the amount payable on demand at the reporting date. For deposits with stated maturities, but that reprice at least quarterly, the fair values are estimated to be the amount payable at the reporting date.

The fair values of fixed rate deposits with stated maturities, are based on the discounted value of the future cash flows expected to be paid on deposits. The cash flows are based on contractual maturities; no early repayments are assumed. Discount rates are based on the broker certificate of deposit yield curve. The estimated fair values of total deposits exclude the fair value of core deposits intangible, which represent the value of the customer relationship measured by the values of demand deposits and savings deposits that bear a low or zero rate of interest and do not fluctuate in response to changes in interest rates.

Federal funds, securities sold under agreements to repurchase and other short-term borrowings

Federal funds purchased, repurchase agreements and other short-term borrowings are commitments to borrow funds which reprice at least quarterly. Therefore, their outstanding balances are estimated to be their fair values.

\section*{Advances from FHLB}

The fair value of advances was determined using book value due to its short time to maturity.
Debt security borrowings

The fair value of debt security borrowings with fixed maturities was determined using discounted cash flow analysis over the full term of the borrowings. The cash flows assumed no early repayment of the borrowings. Discount rates were based on the broker CD yield curve. Variable rate debt securities reprice at intervals of three months or less, therefore, their outstanding balances are estimated to be their fair values.

\section*{Note 31 - Supplemental Cash Flow Information}

Supplemental cash flow information follows (in thousands):
\begin{tabular}{|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{3}{|c|}{Year ended December 31,} \\
\hline & 1999 & 1998 & 1997 \\
\hline \multicolumn{4}{|l|}{Cash paid for:} \\
\hline Interest & \$173,273 & \$153,645 & \$132,801 \\
\hline Income tax & 6,271 & 1,494 & 1,089 \\
\hline \multicolumn{4}{|l|}{Non cash investing and financing activities:} \\
\hline Mortgage loans exchanged for mortgage backed securities & & & 4,046 \\
\hline Additions to other real estate owned & 639 & 2,975 & 541 \\
\hline
\end{tabular}

\section*{Note 32 - Financial Instruments With Off-Balance Sheet Risk, Commitments to Extend Credit and Standby Letters of Credit}

The following table presents a detail of commitments to extend credit and standby letters of credit (in thousands):
\begin{tabular}{|c|c|c|}
\hline & \multicolumn{2}{|c|}{December 31,} \\
\hline & 1999 & 1998 \\
\hline \multicolumn{3}{|l|}{Financial instruments whose contract amounts represent credit risk: Commitments to extend credit:} \\
\hline To originate loans & \$465,902 & \$245,257 \\
\hline Unused credit card lines & 253,463 & 132,867 \\
\hline Unused personal lines of credit & 10,362 & 10,536 \\
\hline Commercial lines of credit & 244,135 & 96,874 \\
\hline Commercial letters of credit & 12,345 & 19,101 \\
\hline Standby letters of credit & 13,754 & 1,575 \\
\hline
\end{tabular}

The Corporation's exposure to credit loss in the event of nonperformance by the other party to the financial instrument on commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. Management uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. These commitments generally expire within one year. Since certain commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements. In the case of credit cards and personal lines of credit, the Corporation can at any time and without cause, cancel the unused credit facility. The amount of collateral, obtained if deemed necessary by the Corporation upon extension of credit, is based on Management's credit evaluation of the borrower. Rates charged on the loans that are finally disbursed is the rate being offered at the time the loans are closed, therefore, no fee is charged on these commitments. The fee is the amount which is used as the estimate of the fair value of commitments.

In general, commercial and standby letters of credit are issued to facilitate foreign and domestic trade transactions. Normally, commercial and standby letters of credit are short-term commitments used to finance commercial contracts for the shipment of goods. The collateral for these letters of credit include cash or available commercial lines of credit. The fair value of commercial and standby letters of credit is based on the fees currently charged for such agreements, which at December 31, 1999 is not significant.

Interest rate risk management

The operations of the Corporation are subject to interest rate fluctuations to the extent that interest-earning assets and interest-bearing liabilities mature or reprice at different times or in different amounts. As part of the interest rate risk management, the Corporation has entered into a series of interest rate swap agreements. Under the interest rate swaps, the Corporation agrees with other parties to exchange, at specified intervals, the difference between fixed-rate and floating-rate interest amounts calculated by reference to an agreed notional principal amount. Net interest settlements on interest rate swaps are recorded as an adjustment to interest expense on deposit accounts.

The following table indicates the types of swaps used (in thousands):


Pay-fixed swaps at December 31, 1999, have a fixed weighted average rate payment of \(6.48 \%\) (1998-5.41\%) and a floating weighted average rate receiving of \(6.07 \%\) (1998-6.48\%). Receive-fixed swaps at December 31, 1999, have a floating weighted average rate payment of \(6.09 \%\) (1998-5.13\%) and a fixed weighted average rate receiving of \(7.05 \%\) (1998-7.15\%). Floating rates are based on an \(85 \%\) to \(100 \%\) of the average of the last three months LIBOR rate.

For swap transactions, the amounts potentially subject to credit loss are the net streams of payments under the agreements and not the notional principal amounts used to express the volume of the swaps. At December 31, 1999 the Corporation had total net receivable of \(\$ 1,286,445\) (1998-\$876,949) related to the swap transactions. The Corporation controls the credit risk of its interest rate swap agreements through approvals, limits, and monitoring procedures. The Corporation does not anticipate non-performance by the counterparties. As part of the swap transactions, the Corporation is required to pledge collateral in the form of deposits in banks or securities. The book value and aggregate market value of securities pledged as collateral for interest rate
swaps at December 31, 1999 was approximately \(\$ 6.6\) million and \(\$ 6.7\) million, respectively (1998-\$1.8 million and \(\$ 1.9\) million, respectively). The period to maturity of the swaps at December 31, 1999 ranged from five months through fifteen years (1998-from one year and four months through eight years and two months).

At December 31, 1999, the estimated fair value to liquidate the Corporation's interest rate swaps was approximately \$192,000 (1998\(\$ 2,760,000\) ).

\section*{Options}

From time to time the Corporation may enter into put and call options with the intention of enhancing the yield of its investment portfolio. The aggregate amount permitted to be outstanding under this program is limited by resolution of the Board of Directors. During 1999 and 1998 there was no activity under the program.

\section*{Interest Rate Protection Agreements (Caps)}

The Corporation also issues interest rate protection agreements (Caps) to limit its exposure to rising interest rates on its deposits. Under these agreements, the Corporation pays an up front premium or fee for the right to receive cash flow payments in excess of the predetermined cap rate; thus, effectively capping its interest rate cost for the duration of the agreement. The premium is amortized as an adjustment to interest expense on deposits. The following table indicates the agreements outstanding at December 31, 1999 (dollars in thousands):
\begin{tabular}{|c|c|c|c|}
\hline Cap agreements notional amount & Cap Rate & Current 90 day LIBOR & Maturity \\
\hline \$50,000 & 6.00\% & 6.00\% & March 27, 2000 \\
\hline 200,000 & 6.50\% & 6.00\% & June 4, 2000 \\
\hline 200,000 & 6.50\% & 6.00\% & October 2, 2000 \\
\hline
\end{tabular}

\section*{Note 33 - Segment Information}

In 1998, the Corporation implemented SFAS No. 131 "Disclosures about Segments of an Enterprise and Related Information". The Corporation has three reportable segments: Retail business, Treasury and Investments, and Commercial Corporate business. Management determined the reportable segments based on the internal reporting used to evaluate performance and to assess where to allocate resources. Other factors such as the Corporation's organizational chart, nature of the products, distribution channels and the economic characteristics of the products were also considered in the determination of the reportable segments.

The Retail business segment is composed of the Corporation's branches and loan centers together with the retail products of deposits and consumer loans. Certain small commercial loans originated by the branches are included in the Retail business. Consumer loans include loans such as personal, residential real estate, auto, credit card and small loans. Finance leases are also included in Retail business. The Commercial Corporate segment is composed of commercial loans and corporate services such as letters of credit and cash management. The Treasury and Investment segment is responsible for the Corporation investment portfolio and treasury functions.

The accounting policies of the segments are the same as those described in Note 2 - "Summary of Significant Accounting Policies."

The Corporation evaluates the performance of the segments based on net interest income after the estimated provision for loan losses. The segments are also evaluated based on the average volume of its earning assets less the allowance for loan losses.

The only intersegment transaction is the net transfer of funds between the segments and the Treasury and Investment segment. The Treasury and Investment segment sells funds to the Retail and Commercial Corporate segments to finance their lending activities and purchases funds gathered by those segments. The interest rates charge or credit by Investment and Treasury is based on market rates.

\section*{The following table presents information about the reportable segments (in thousands):}
\(\left.\begin{array}{lrr}\text { Commercial } \\
\text { Corporate }\end{array}\right]\)\begin{tabular}{c} 
Treasury and \\
Investments
\end{tabular}

The following table presents a reconciliation of the reportable segment financial information to the consolidated totals (in thousands):


\section*{Note 34 - Litigation}

The Corporation is a defendant in a number of legal proceedings arising in the normal course of business. Management believes, based on the opinion of legal counsel, that the final disposition of these matters will not have a material adverse effect on the Corporation's financial position or results of operations.

\section*{Note 35 - Selected Quarterly Financial Data (Unaudited)}

Financial data showing results of the 1999 and 1998 quarters is presented below. These results are unaudited. In the opinion of Management, all adjustments necessary for a fair presentation have been included:
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{4}{|c|}{1999} \\
\hline & March 31 & June 30 & Sept. 30 & Dec. 31 \\
\hline Interest income & \$87,142,829 & \$87,255,568 & \$94,475,146 & \$100,189,561 \\
\hline Net interest income & 44,597,465 & 46,340,663 & 46,789,092 & 48,006,136 \\
\hline Provision for loan losses & 13,800,000 & 12,949,500 & 11,016,500 & 10,194,500 \\
\hline Net income & 14,141,215 & 15,393,514 & 16,208,146 & 16,332,074 \\
\hline Earnings per common share-basic & \$0.48 & \$0.49 & \$0.50 & \$0.52 \\
\hline Earnings per common share-diluted & \$0.48 & \$0.49 & \$0.50 & \$0.51 \\
\hline & \multicolumn{4}{|c|}{1998} \\
\hline & March 31 & June 30 & Sept. 30 & Dec. 31 \\
\hline Interest income & \$77,397,641 & \$77,731,354 & \$79,846,911 & \$86,322,498 \\
\hline Net interest income & 40,607,988 & 41,193,889 & 39,812,331 & 44,554,228 \\
\hline Provision for loan losses & 21,738,000 & 13,929,000 & 21,420,000 & 18, 913,000 \\
\hline Net income & 12,360,681 & 12,700,723 & 13,064,618 & 13,686,365 \\
\hline Earnings per common share-basic & \$0.42 & \$0.43 & \$0.44 & \$0.46 \\
\hline Earnings per common share-diluted & \$0.42 & \$0.43 & \$0.43 & \$0.46 \\
\hline
\end{tabular}

\section*{Note 36 - First BanCorp (Holding Company Only) Financial Information}

The following condensed financial information presents the financial position of the Holding Company only at December 31, 1999 and 1998 and the results of its operations and its cash flows for the period ended on December 31, 1999 and from October 1st, 1998 through December 31, 1998.

\section*{Statements of Financial Condition}


\section*{Statements of Income}
\begin{tabular}{|c|c|c|}
\hline & \begin{tabular}{l}
Year ended \\
December 31, 1999
\end{tabular} & Period from October 1, 1998 through December 31, 1998 \\
\hline Income: & & \\
\hline Interest income on investment securities & \$ 1,536,930 & \\
\hline Interest income on other investments & 1,140,656 & \\
\hline Dividend from subsidiary & 10,000,000 & \$10,359,843 \\
\hline Other income & 61,161 & \\
\hline & 12,738,747 & 10,359,843 \\
\hline Expenses: & & \\
\hline Other operating expenses & 242,178 & 15,110 \\
\hline Income before income taxes and equity in undistributed earnings of subsidiary & 12,496,569 & 10,344,733 \\
\hline Income taxes & 374,245 & \\
\hline Equity in undistributed earnings of subsidiary & 49,952,625 & 3,341,632 \\
\hline Net income & 62,074,949 & 13,686,365 \\
\hline Other comprehensive (loss) income, net of tax & \((77,398,890)\) & 8,749,931 \\
\hline Comprehensive (loss) income & \$ (15, 323, 941) & \$22,436,296 \\
\hline
\end{tabular}

The principal source of income for the Holding Company consists of earnings from FirstBank.

\section*{Statement of Cash Flows}
\begin{tabular}{|c|c|c|}
\hline & \begin{tabular}{l}
Year ended \\
December 31, 1999
\end{tabular} & Period from October 1, 1998 through December 31, 1998 \\
\hline Cash flows from operating activities: & & \\
\hline Net income & \$62,074,949 & \$13,686,365 \\
\hline Adjustments to reconcile net income to net cash provided by operating activities: & & \\
\hline Equity in undistributed earnings of subsidiary & \((49,952,625)\) & \((3,341,632)\) \\
\hline Net increase in other assets & \((129,686)\) & \((218,654)\) \\
\hline Net increase in other liabilities & 883,201 & \\
\hline Total adjustments & \((49,199,110)\) & \((3,560,286)\) \\
\hline Net cash provided by operating activities & 12,875,839 & 10,126,079 \\
\hline Cash flows from investing activities: & & \\
\hline Purchases of securities available for sale & \((44,364,194)\) & \\
\hline Net cash used by investing activities & \((44,364,194)\) & \\
\hline Cash flows from financing activities: & & \\
\hline Proceeds from other borrowings & 865,360 & \\
\hline Proceeds from issuance on preferred stock & 86,850,217 & \\
\hline Exercise of stock options & 176,313 & \\
\hline Cash dividends paid & \((14,657,799)\) & \((2,212,467)\) \\
\hline Treasury stock acquired & \((32,510,611)\) & \((2,211,250)\) \\
\hline Net cash provided by financing activities & 40,723,480 & \((4,423,717)\) \\
\hline Net increase in cash & 9,235,125 & 5,702,362 \\
\hline Cash and cash equivalents the beginning of period & 5,702,362 & \\
\hline Cash and cash equivalents at the end of period & \$14,937,487 & \$5,702,362 \\
\hline Cash and cash equivalents include: & & \\
\hline Cash and due from banks & \$13,159,737 & \$5,702,362 \\
\hline Money market instruments & 1,777,750 & \\
\hline & \$14,937,487 & \$5,702,362 \\
\hline
\end{tabular}

\section*{Stockholders' Information}

Independent Certified Public Accountants PricewaterhouseCoopers LLP

Annual Meeting:
The annual meeting of stockholders will be held on April 27, 2000, at 2:00 p.m., at the main office of the Corporation located at 1519 Ponce de Leon Avenue, Santurce, Puerto Rico.

Telephone (787) 729-8200
Internet http://www.1bankpr.com

Additional Information and Form 10-K:
Additional financial information about First BanCorp may be requested to Mrs. Laura Villarino, Senior Vice President and Controller, PO Box 9146, Santurce, Puerto Rico 00908. Copies of First BanCorp's Form 10K filed with the SEC, will be provided to stockholders upon written request to Mrs. Laura Villarino at the same mailing address.

Transfer Agent and Registrar:
The Bank of New York, 101 Barclay Street 12W, New York, NY 10286

General Counsels:
Fiddler, Gonzalez \& Rodriguez, LLP
Latimer, Biaggi, Rachid \& Godreau
Melendez Perez, Moran \& Santiago

\section*{ARTICLE 9}
\begin{tabular}{|c|c|}
\hline PERIOD TYPE & YEAR \\
\hline FISCAL YEAR END & DEC 311999 \\
\hline PERIOD END & DEC 311999 \\
\hline CASH & 58,267,929 \\
\hline INT BEARING DEPOSITS & 35,217,064 \\
\hline FED FUNDS SOLD & 0 \\
\hline TRADING ASSETS & 0 \\
\hline INVESTMENTS HELD FOR SALE & 1,454,074,171 \\
\hline INVESTMENTS CARRYING & 304,046,039 \\
\hline INVESTMENTS MARKET & 286,830,718 \\
\hline LOANS & 2,745,368,097 \\
\hline ALLOWANCE & (71,784,237) \\
\hline TOTAL ASSETS & 4,721,568,165 \\
\hline DEPOSITS & 2,565,421,636 \\
\hline SHORT TERM & 1,654,635,306 \\
\hline LIABILITIES OTHER & 57,514,894 \\
\hline LONG TERM & 149,094,080 \\
\hline PREFERRED MANDATORY & 0 \\
\hline PREFERRED & 90,000,000 \\
\hline COMMON & 28,060,552 \\
\hline OTHER SE & 176,841,697 \\
\hline TOTAL LIABILITIES AND EQUITY & 4,721,568,165 \\
\hline INTEREST LOAN & 260,741,177 \\
\hline INTEREST INVEST & 107,221,104 \\
\hline INTEREST OTHER & 1,100,823 \\
\hline INTEREST TOTAL & 369,063,104 \\
\hline INTEREST DEPOSIT & 90,489,121 \\
\hline INTEREST EXPENSE & 183,329,748 \\
\hline INTEREST INCOME NET & 185,733,356 \\
\hline LOAN LOSSES & 47,960,500 \\
\hline SECURITIES GAINS & 1,376,672 \\
\hline EXPENSE OTHER & 101,271,895 \\
\hline INCOME PRETAX & 69,363,394 \\
\hline INCOME PRE EXTRAORDINARY & 69,363,394 \\
\hline EXTRAORDINARY & 0 \\
\hline CHANGES & 0 \\
\hline NET INCOME & 62,074,949 \\
\hline EPS BASIC & 2.00 \\
\hline EPS DILUTED & 1.98 \\
\hline YIELD ACTUAL & 4.85 \\
\hline LOANS NON & 53,816,000 \\
\hline LOANS PAST & 13,781,000 \\
\hline LOANS TROUBLED & 0 \\
\hline LOANS PROBLEM & 0 \\
\hline ALLOWANCE OPEN & 67,854,066 \\
\hline CHARGE OFFS & 53,664,742 \\
\hline RECOVERIES & 9,634,413 \\
\hline ALLOWANCE CLOSE & 71,784,237 \\
\hline ALLOWANCE DOMESTIC & 71,784,237 \\
\hline ALLOWANCE FOREIGN & 0 \\
\hline ALLOWANCE UNALLOCATED & 0 \\
\hline
\end{tabular}

\section*{End of Filing}```

