# FIRST BANCORP /PR/ 

## FORM 10-K

(Annual Report)

## Filed 3/31/2003 For Period Ending 12/31/2002

| Address | 1519 PONCE DE LEON AVE SANTUREE <br>  <br> SAN JUAN, 00908 |
| :--- | :--- |
| Telephone | $787-729-8200$ |
| CIK | 0001057706 |
| Industry | Regional Banks |
| Sector | Financial |
| Fiscal Year | $12 / 31$ |

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15 (D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Fiscal Year Ended December 31, 2002
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (D) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File No. 001-14793

First BanCorp.
(Exact name of registrant as specified in its charter)

| Puerto Rico | $\mathbf{6 6 - 0 5 6 1 8 8 2}$ |  |
| :---: | :---: | :---: |
| (State or other jurisdiction of <br> incorporation or organization) |  | (I.R.S. Employer <br> Identification No.) |
| $\mathbf{1 5 1 9}$ Ponce de León Avenue, Stop 23 |  |  |
| Santurce, Puerto Rico |  |  |$\cdots$| $\mathbf{0 0 9 0 8}$ |  |
| :---: | :---: |
| (Address of principal office) |  |

Registrant's telephone number, including area code:
(787) 729-8200

Securities registered under Section 12(b) of the Act:

## Common Stock (\$1.00 par value)

7.125\% Noncumulative Perpetual Monthly Income

Preferred Stock, Series A (Liquidation Preference $\$ 25$ per share)
$\mathbf{8 . 3 5 \%}$ Noncumulative Perpetual Monthly Income
Preferred Stock, Series B (Liquidation Preference $\$ 25$ per share)
$\mathbf{7 . 4 0 \%}$ Noncumulative Perpetual Monthly Income
Preferred Stock, Series C (Liquidation Preference $\$ 25$ per share)
7.25\% Noncumulative Perpetual Monthly Income

Preferred Stock, Series D (Liquidation Preference \$25 per share)

Securities registered under Section 12(g) of the Act:

## Not applicable

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]

Indicate by check mark if disclosure of delinquent filer pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definite proxy or information statements incorporated by reference in Part III of this Form $10-\mathrm{K}$ or any amendment to this Form $10-\mathrm{K}$. [X]

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule $12 \mathrm{~b}-2$ of the Act). Yes [X]
No [ ]

State the aggregate market value of the voting common stock held by nonaffiliates of the Corporation: Approximately $\$ 895,105,000$ (based on the closing sales price of $\$ 25.133$ at June 28, 2002 for such shares). Number of shares of Common Stock outstanding as of March 18, 2003:

39,955,285

## Documents Incorporated by Reference

(1) Portions of the Annual Report to security holders for the fiscal year ended December 31, 2002 are incorporated by reference in Part I, II and IV; and (2) Portions of the definite proxy statement filed on/or about March 28, 2003 are incorporated by reference in Part III.

## Forward Looking Statements

When used in this Form 10-K or future filings by First BanCorp (First BanCorp or the "Corporation") with the Securities and Exchange Commission, in the Corporation's press releases or other public or shareholder communication, or in oral statements made with the approval of an authorized executive officer, the words or phrases "would be", "will allow", "intends to", "will likely result", "are expected to", "will continue", "is anticipated", "estimated", "project", "believe", or similar expressions are intended to identify "forward looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995.

The future results of the Corporation could be affected by subsequent events and could differ materially from those expressed in forwardlooking statements. If future events and actual performance differ from the Corporation's assumptions, the actual results could vary significantly from the performance projected in the forward-looking statements.

The Corporation wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made, and to advise readers that various factors, including regional and national conditions, substantial changes in levels of market interest rates, credit and other risks of lending and investment activities, competitive and regulatory factors and legislative changes, could affect the Corporation's financial performance and could cause the Corporation's actual results for future periods to differ materially from those anticipated or projected. The Corporation does not undertake, and specifically disclaims any obligation, to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

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## PART I

## Item 1. Business

## GENERAL

First BanCorp is a publicly owned financial holding company offering a full range of financial services through its wholly owned subsidiaries, FirstBank Puerto Rico (FirstBank) and FirstBank Insurance Agency. First BanCorp is subject to the Federal Bank Holding Company Act and to the regulations, supervision, and examination of the Federal Reserve Board. Its insurance subsidiary, FirstBank Insurance Agency, is subject to the supervision, examination and regulation of the Commissioner of Insurance of Puerto Rico.

Based on total assets, the Corporation is the second largest bank holding company headquartered in the Commonwealth of Puerto Rico and the second depository institution in Puerto Rico. The Corporation had total assets of $\$ 9.644$ billion, total deposits of $\$ 5.483$ billion and total stockholders' equity of $\$ 798.4$ million at December 31, 2002.

The Corporation's wholly owned bank subsidiary, FirstBank, chartered in 1948, was the first savings and loan association established in Puerto Rico. It has been a stockholder-owned institution since January 1987. Effective at the close of business on October 31, 1994, FirstBank converted to a Puerto Rico chartered commercial bank. The Bank is subject to supervision, examination and regulation by the Office of the Commissioner of Financial Institutions of Puerto Rico (the Commissioner) and the Federal Deposit Insurance Corporation (FDIC), which insures its deposits through the Savings Association Insurance Fund (SAIF). FirstBank conducts its business through its main office located in San Juan, Puerto Rico, 43 full-service branches in Puerto Rico and 11 full-service branches in the U.S. and British Virgin Islands. The Bank also has nine loan origination offices focusing on mortgage loans, and two loan origination offices focusing on auto loans. The Bank offers brokerage services in selected branches through an alliance with a national brokerage house in Puerto Rico. FirstBank has four subsidiaries, First Leasing and Rental Corporation, a vehicle and daily rental company with six offices, First Federal Finance Corp. D/B/A Money Express "La Financiera", a small loan company with 27 offices, FirstBank Insurance Agency V.I., Inc., with one office selling insurance in the U.S. Virgin Islands and First Trade Inc., a trade financing subsidiary with one office in the Virgin Islands and one office in Barbados. The Virgin Islands operations of FirstBank are regulated by the Virgin Islands Banking Board (for the USVI) and by the British Virgin Islands Financial Services Commission (for the BVI).

In October 2002, the Corporation acquired JPMorgan Chase's Eastern Caribbean Region business in the U.S. Virgin Islands, British Virgin Islands and Barbados. In addition to branches acquired, this transaction included the acquisition of the assets of the former Chase Trade, Inc., now the aforementioned First Trade, Inc., and of all outstanding shares of the former Chase Agency Services, Inc., now the aforementioned FirstBank Insurance Agency V.I., Inc.

First BanCorp has distinguished itself by providing innovative marketing strategies and novel products to attract clients. Besides its branches and specialized lending offices, the Corporation has offered a telephone information service called "Telebanco" since 1983. This was the first telebanking service offered in Puerto Rico. First BanCorp clients have access to an extensive ATM network with access all over the world. The Corporation was also the first in Puerto Rico to open on weekends and the first to offer in-store branches to its clients. First BanCorp was also the first banking institution in

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Puerto Rico with a presence on the internet. The Corporation now offers a wide menu of internet banking services to its clients.

First BanCorp is committed to providing the most efficient and cost effective banking services possible. Management's goal is to make the Corporation the premier financial institution in Puerto Rico and the Virgin Islands, recognized for consistently exceeding the expectations of its clients, employees and stockholders.

The information under the caption "President's Letter" on pages 15 to 17 and the information under Note 30 - Segment Information on pages 78 to 80 of the Corporation's annual report to security holders for the year ended December 31, 2002 are incorporated herein by reference.

## WEBSITE ACCESS TO REPORTS

We made our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports, filed or furnished pursuant to section 13(a) or 15(d) of the Securities Exchange Act of 1934 available free of charge on or through our internet website www.firstbankpr.com, (First BanCorp section, Company Filings link), as soon as reasonably practicable after we electronically file such material with, or furnish it to , the SEC.

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## SUPERVISION AND REGULATION

Bank Holding Company Activities and Other Limitations. The Corporation is subject to ongoing regulation, supervision, and examination by the Federal Reserve Board, and is required to file with the Federal Reserve Board periodic and annual reports and other information concerning its own business operations and those of its subsidiaries. In addition, under the provisions of the Bank Holding Company Act, a bank holding company must obtain Federal Reserve Board approval before it acquires directly or indirectly ownership or control of more than $5 \%$ of the voting shares of a second bank. Furthermore, Federal Reserve Board approval must also be obtained before such a company acquires all or substantially all of the assets of a second bank or merges or consolidates with another bank holding company. The Federal Reserve Board also has authority to issue cease and desist orders against holding companies and their non-bank subsidiaries.

Under the Federal Reserve Board policy, a bank holding company such as the Corporation is expected to act as a source of financial strength to its main banking subsidiaries and to also commit support to them. This support may be required at times when, absent such policy, the bank holding company might not otherwise provide such support. In the event of a bank holding company's bankruptcy, any commitment by the bank holding company to the federal bank regulatory agency to maintain capital of a subsidiary bank will be assumed by the bankruptcy trustee and be entitled to a priority of payment. In addition, any capital loans by a bank holding company to any of its subsidiary banks must be subordinated in right of payment to deposits and to certain other indebtedness of such subsidiary bank. FirstBank is currently the only depository institution subsidiary of the Corporation.

The Gramm-Leach-Bliley Act, revised and expanded the provisions of the Bank Holding Company Act by including a section that permits a bank holding company to elect to become a financial holding company to engage in a full range of financial activities. In 2000, the Corporation elected this option and is currently a financial holding company. The qualification requirements and the process for a bank holding company that elects to be treated as a financial holding company requires that all the subsidiary banks controlled by the bank holding company at the time of election to become a financial holding company must be and remain at all times well capitalized and well managed.

The financial holding companies may engage, directly or indirectly, in any activity that is determined to be (i) financial in nature, (ii) incidental to such financial activity, or (iii) complementary to a financial activity and does not pose a substantial risk to the safety and soundness of depository institutions or the financial system generally. The Gramm-Leach-Bliley Act, specifically provides that the following activities have been determined to be "financial in nature": (a) Lending, trust and other banking activities; (b) Insurance activities; (c) Financial or economic advice or services; (d) Pooled investments; (e) Securities underwriting and dealing; (f) Existing bank holding company domestic activities; (g) Existing bank holding company foreign activities; and (h) Merchant banking activities. The Corporation offers insurance agency services through its wholly-owned subsidiary, FirstBank Insurance Agency, Inc. and through FirstBank Insurance Agency V. I., Inc., a subsidiary of FirstBank Puerto Rico.

In addition, the Gramm-Leach-Bliley Act specifically gives the Federal Reserve Board the authority, by regulation or order, to expand the list of "financial" or "incidental" activities, but requires consultation with the U.S. Treasury, and gives the Federal Reserve Board authority to allow a financial holding company to engage in any activity that is "complementary" to a financial activity and does not "pose a substantial risk to the safety and soundness of depository institutions or the financial system generally."

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State Chartered Non-Member Bank. FirstBank is subject to extensive regulation and examination by the Commissioner and the FDIC, and subject to certain requirements established by the Federal Reserve Board. The federal and state laws and regulations which are applicable to banks regulate, among other things, the scope of their business, their investments, their reserves against deposits, the timing and availability of deposited funds and the nature and amount of and collateral for certain loans. In addition to the impact of regulations, commercial banks are affected significantly by the actions of the Federal Reserve Board as it attempts to control the money supply and credit availability in order to influence the economy.

Dividend Restrictions. The Corporation is subject to certain restrictions generally imposed on Puerto Rico corporations (i.e., that dividends may be paid out only from the Corporation's net assets in excess of capital or in the absence of such excess, from the Corporation's net earnings for such fiscal year and/or the preceding fiscal year). The Federal Reserve Board has also issued a policy statement that provides that bank holding companies should generally pay dividends only out of current operating earnings.

At present, the principal source of funds for the Corporation is earnings from FirstBank. The ability of FirsBank to pay dividends on its common stock is restricted by the Banking Law (as defined herein), the Federal Deposit Insurance Act and FDIC regulations. In general terms, the Puerto Rico Banking Law provides that when the expenditures of a bank are greater than receipts, the excess of expenditures over receipts shall be charged against undistributed profits of the bank and the balance, if any, shall be charged against the required reserve fund of the bank. If there is no sufficient reserve fund to cover such balance in whole or in part, the outstanding amount shall be charged against the bank's capital account. The Puerto Rico Banking Law provides that until said capital has been restored to its original amount and the reserve fund to $20 \%$ of the original capital, the bank may not declare any dividends.

In general terms, the Federal Deposit Insurance Act and the FDIC regulations restrict the payment of dividend when a bank is undercapitalized, when a bank has failed to pay insurance assessments, or when there are safety and soundness concerns regarding such bank.

Limitations on Transactions with Affiliates. Transactions between financial institutions such as the Bank and any affiliate are governed by Sections 23A and 23B of the Federal Reserve Act and by Regulation W, which becomes effective on April 1, 2003. An affiliate of a financial institution is any company or entity, which controls, is controlled by or is under common control with the financial institution. In a holding company context, the parent bank holding company and any companies which are controlled by such parent holding company are affiliates of the financial institution. Generally, Sections 23A and 23B of the Federal Reserve Act (i) limit the extent to which the financial institution or its subsidiaries may engage in "covered transactions" with any one affiliate to an amount equal to $10 \%$ of such institution's capital stock and surplus, and contain an aggregate limit on all such transactions with all affiliates to an amount equal to $20 \%$ of such capital stock and surplus and (ii) require that all such transactions be on terms substantially the same, or at least as favorable, to the institution or subsidiary, as those provided to a non-affiliate. The term "covered transaction" includes the making of loans, purchase of assets, issuance of a guarantee and other similar transactions.

The Gramm-Leach-Bliley Act provides that financial subsidiaries of banks be treated as affiliates for purposes of sections 23A and 23B of the Federal Reserve Act, but provides that (i) the $10 \%$ capital limit on transactions between the bank and such financial subsidiary as an affiliate is not applicable, and (ii) the investment by the bank in the financial subsidiary does not include retained

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earnings in the financial subsidiary. Certain anti-evasion provisions have been included that relate to the relationship between any financial subsidiary of a bank and sister companies of the bank: (1) any purchase of, or investment in, the securities of a financial subsidiary by any affiliate of the parent bank is considered a purchase or investment by the bank; or (2) if the Federal Reserve Board determines that such treatment is necessary, any loan made by an affiliate of the parent bank to the financial subsidiary is to be considered a loan made by the parent bank.

In addition, Sections 22(h) and (g) of the Federal Reserve Act, implemented through Regulation "O", place restrictions on loans to executive officers, directors and principal stockholders. Under Section 22(h) of the Federal Reserve Act loans to a director, an executive officer and to a greater than $10 \%$ stockholder of a financial institution, and certain affiliated interests of these, may not exceed, together with all other outstanding loans to such person and affiliated interests, the financial institution's loans to one borrower limit, generally equal to $15 \%$ of the institution's unimpaired capital and surplus. Section 22(h) of the Federal Reserve Act also requires that loans to directors, executive officers and principal stockholders be made on terms substantially the same as offered in comparable transactions to other persons and also requires prior board approval for certain loans. In addition, the aggregate amount of extensions of credit by a financial institution to insiders cannot exceed the institution's unimpaired capital and surplus. Furthermore, Section 22(g) of the Federal Reserve Act places additional restrictions on loans to executive officers.

Capital Requirements. The Federal Reserve Board has adopted capital adequacy guidelines pursuant to which it assesses the adequacy of capital in examining and supervising a bank holding company and in analyzing applications to it under the Bank Holding Company Act. The Federal Reserve Board capital adequacy guidelines generally require bank holding companies to maintain total capital equal to $8 \%$ of total riskadjusted assets, with at least one-half of that amount consisting of Tier I or core capital and up to one-half of that amount consisting of Tier II or supplementary capital. Tier I capital for bank holding companies generally consists of the sum of common stockholders' equity and perpetual preferred stock, subject in the case of the latter to limitations on the kind and amount of such stocks which may be included as Tier I capital, less goodwill and, with certain exceptions, other intangibles. Tier II capital generally consists of hybrid capital instruments, perpetual preferred stock which is not eligible to be included as Tier I capital; term subordinated debt and intermediate-term preferred stock; and, subject to limitations, generally allowances for loan losses. Assets are adjusted under the risk-based guidelines to take into account different risk characteristics, with the categories ranging from $0 \%$ (requiring no additional capital) for assets such as cash to $100 \%$ for the bulk of assets which are typically held by a bank holding company, including multi-family residential and commercial real estate loans, commercial business loans and commercial loans. Off-balance sheet items also are adjusted to take into account certain risk characteristics.

In addition to the risk-based capital requirements, the Federal Reserve Board requires bank holding companies to maintain a minimum leverage capital ratio of Tier I capital to total assets of $3.0 \%$. Total assets for this purpose does not include goodwill and any other intangible assets and investments that the Federal Reserve Board determines should be deducted from Tier I capital. The Federal Reserve Board has announced that the $3.0 \%$ Tier I leverage capital ratio requirement is the minimum for the top-rated bank holding companies without a supervisory, financial or operational weaknesses or deficiencies or those which are not experiencing or anticipating significant growth. Other bank holding companies will be expected to maintain Tier I leverage capital ratios of at least $4.0 \%$ or more, depending on their overall condition.

FDIC Capital Requirements . The FDIC has promulgated regulations and adopted a statement of policy regarding the capital adequacy of state-chartered non-member banks like the Bank. These

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requirements are substantially similar to those adopted by the Federal Reserve Board regarding bank holding companies, as described above.

The FDIC also requires that banks meet a risk-based capital standard. The risk-based capital standard for banks requires the maintenance of total capital (which is defined as Tier I capital and supplementary (Tier 2) capital) to risk weighted assets of $8 \%$. In determining the amount of risk-weighted assets of $0 \%$ to $100 \%$, weights used are based on the risks the FDIC believes are inherent in the type of asset or item. The components of Tier I capital are equivalent to those discussed above under the $3 \%$ leverage capital standard. The components of supplementary capital include certain perpetual preferred stock, certain mandatory convertible securities, certain subordinated debt and intermediate preferred stock and generally allowances for loan and lease losses. Allowance for loan and lease losses includable in supplementary capital is limited to a maximum of $1.25 \%$ of risk-weighted assets. Overall, the amount of capital counted toward supplementary capital cannot exceed $100 \%$ of core capital.

The FDIC's capital regulations establish a minimum 3.0\% Tier I capital to total assets requirement for the most highly-rated state-chartered, non-member banks, with an additional cushion of at least 100 to 200 basis points for all other state-chartered, non-member banks, which effectively will increase the minimum Tier I leverage ratio for such other banks to $4.0 \%$ to $5.0 \%$ or more. Under the FDIC's regulation, the highest-rated banks are those that the FDIC determines are not anticipating or experiencing significant growth and have well diversified risk, including no undue interest rate risk exposure, excellent asset quality, high liquidity, good earnings and, in general, which are considered a strong banking organization and are rated composite I under the Uniform Financial Institutions Rating System. Leverage or core capital is defined as the sum of common stockholders' equity including retained earnings, noncumulative perpetual preferred stock and related surplus, and minority interests in consolidated subsidiaries, minus all intangible assets other than certain qualifying supervisory goodwill and certain purchased mortgage servicing rights. At December 31, 2002, the most recent notification from FDIC, categorized the Bank as a wellcapitalized institution under the regulatory framework for prompt corrective action.

Activities and Investments. The activities and equity investments of FDIC-insured, state-chartered banks such as the Bank are generally limited to those that are permissible for national banks. Under regulations dealing with equity investments, an insured state bank generally may not directly or indirectly acquire or retain any equity investments of a type, or in an amount, that is not permissible for a national bank. An insured state bank is not prohibited from, among other things, (i) acquiring or retaining a majority interest in a subsidiary, (ii) investing as a limited partner in a partnership the sole purpose of which is direct or indirect investment in the acquisition, rehabilitation or new construction of a qualified housing project, provided that such limited partnership investments may not exceed $2 \%$ of the bank's total assets, (iii) acquiring up to $10 \%$ of the voting stock of a company that solely provides or reinsures directors', trustees' and officers' liability insurance coverage or bankers' blanket bond group insurance coverage for insured depository institutions, and (iv) acquiring or retaining the voting shares of a depository institution if certain requirements are met. In addition, an insured state-chartered bank may not, directly, or indirectly through a subsidiary, engage as "principal" in any activity that is not permissible for a national bank unless the FDIC has determined that such activity would pose no risk to the insurance fund of which it is a member and the bank is in compliance with applicable regulatory capital requirements. Any insured state-chartered bank directly or indirectly engaged in any activity that is not permitted for a national bank must cease the impermissible activity.

Puerto Rico Banking Law. As a commercial bank organized under the laws of Commonwealth, FirstBank is subject to supervision, examination and regulation by the Commissioner

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pursuant to the Puerto Rico Banking Law of 1933, as amended (the Banking Law). The Banking Law contains provisions governing the incorporation and organization, rights and responsibilities of directors, officers and stockholders as well as the corporate powers, lending limitations, capital requirements, investment requirements and other aspects of the Bank and its affairs. In addition, the Commissioner is given extensive rule making power and administrative discretion under the Banking Law.

The Banking Law authorizes Puerto Rico commercial banks to conduct certain financial and related activities directly or through subsidiaries, including finance leasing of personal property and operating a small loan company.

The Banking Law requires every bank to maintain a legal reserve which shall not be less than twenty percent ( $20 \%$ ) of its demand liabilities, except government deposits (federal, state and municipal) which are secured by actual collateral. The reserve is required to be composed of any of the following securities or combination thereof: (1) legal tender of the United States; (2) checks on banks or trust companies located in any part of Puerto Rico, to be presented for collection during the day following that on which they are received, and (3) money deposited in other banks provided said deposits are authorized by the Commissioner, subject to immediate collection.

The Banking Law permits Puerto Rico commercial banks to make loans to any one person, firm, partnership or corporation, up to an aggregate amount of fifteen percent ( $15 \%$ ) of paid-in capital and reserve fund of the commercial bank. If such loans are secured by collateral worth at least twenty-five percent ( $25 \%$ ) more than the amount of the loan, the aggregate maximum amount may reach one third of the paid-in capital of the commercial bank, plus its reserve fund. There are no restrictions under the Banking Law on the amount of loans which are wholly secured by bonds, securities and other evidences of indebtedness of the Government of the United States, of the Commonwealth of Puerto Rico, or by bonds, not in default, of municipalities or instrumentalities of the Commonwealth of Puerto Rico.

The Banking Law prohibits Puerto Rico commercial banks from making loans secured by their own stock, and from purchasing their own stock, unless such purchase is made pursuant to a stock repurchase program approved by the Commissioner or is necessary to prevent losses because of a debt previously contracted in good faith. The stock so purchased by the Puerto Rico commercial bank must be sold by the bank in a public or private sale within one year from the date of purchase.

The Banking Law provides that no officers, directors, agents or employees of a Puerto Rico commercial bank may serve or discharge a position of officer, director, agent or employee of another Puerto Rico commercial bank, financial company, savings and loan association, trust company, company engaged in granting mortgage loans or any other institution engaged in the money lending business in Puerto Rico. This prohibition is not applicable to the subsidiaries of a Puerto Rico commercial bank.

The Banking Law requires that Puerto Rico commercial banks strike each year a general balance of their operations, and to submit such balance for approval to a regular general meeting of stockholders, together with an explanatory report thereon. The Banking Law also requires that at least ten percent ( $10 \%$ ) of the yearly net income of a Puerto Rico commercial bank be credited annually, to a reserve fund. This apportionment is required to be done every year until such reserve fund shall be equal to the total paid in capital of the bank.

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The Banking Law also provides that when the expenditures of a Puerto Rico commercial bank are greater than receipts, the excess of the expenditures over receipts shall be charged against the undistributed profits of the bank, and the balance, if any, shall be charged against the reserve fund, as a reduction thereof. If there is no reserve fund sufficient to cover such balance in whole or in part, the outstanding amount shall be charged against the capital account and no dividend shall be declared until said capital has been restored to its original amount and the reserve fund to twenty percent ( $20 \%$ ) of the original capital.

The Finance Board, which is composed of the Commissioner, the Secretary of the Treasury, the Secretary of Commerce, the Secretary of Consumer Affairs, the President of the Economic Development Bank, the President of the Government Development Bank, and the President of the Planning Board, has the authority to regulate the maximum interest rates and finance charges that may be charged on loans to individuals and unincorporated businesses in Puerto Rico. The current regulations of the Finance Board provide that the applicable interest rate on loans to individuals and unincorporated businesses, including real estate development loans but excluding certain other personal and commercial loans secured by mortgages on real estate properties, is to be determined by free competition. Regulations adopted by the Finance Board deregulated the maximum finance charges on retail installment sales contracts, and for credit card purchases. These regulations do not set a maximum rate for charges on retail installment sales contracts and for credit card purchases and set aside previous regulations which regulated these maximum finance charges. Furthermore, there is no maximum rate set for installment sales contracts involving motor vehicles, commercial, agricultural and industrial equipment, commercial electric appliances and insurance premiums.

International Banking Act of Puerto Rico (IBE Act). The business and operations of the First BanCorp and FirstBank IBE's are subject to supervision and regulation by the Commissioner. Under the IBE Act, certain sales, encumbrances, assignments, mergers, exchange or transfer of shares, interest or participation in the capital of an international banking entity (an "IBE") may not be initiated without the prior approval of the Commissioner. The IBE Act and the regulations issued thereunder by the Commissioner (the "IBE Regulations") limit the business activities that may be carried out by an IBE. Such activities are limited in part to persons and assets located outside of Puerto Rico.

Pursuant to the IBE Act and the IBE Regulations, the First BanCorp and FirstBank IBE's must maintain books and records of all its transactions in the ordinary course of business. The First BanCorp and FirstBank are also required thereunder to submit to the Commissioner quarterly and annual reports of its financial condition and results of operations, including annual audited financial statements.

The IBE Act empowers the Commissioner to revoke or suspend, after notice and hearing, a license issued thereunder if, among other things, the IBE fails to comply with the IBE Act, the IBE Regulations or the terms of its license, or if the Commissioner finds that the business or affairs of the IBE are conducted in a manner that is not consistent with the public interest.

Insurance Operations Regulation. FirstBank Insurance Agency, Inc. is registered as an insurance agency with the Commissioner of Insurance of Puerto Rico. FirstBank Insurance Agency, Inc. is subject to regulations issued by the Commissioner of Insurance of Puerto Rico and FDIC relating to, among other things, licensing of employees, sales, solicitation and advertising practices, and consumer protections.

Community Reinvestment. Under the Community Reinvestment Act ("CRA"), federally insured banks have a continuing and affirmative obligation to meet the credit needs of their entire community, including low and moderate-income residents, consistent with its safe and sound

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operation. The CRA does not establish specific lending requirements or programs for financial institutions nor does it limit and institution's discretion to develop the type of products and services that it believes are best suited to its particular community, consistent with the CRA. The CRA requires the federal supervisory agencies, as part of the general examination of supervised banks, to assess the bank's record of meeting the credit needs of its community, assign a performance rating, and to take such record and rating into account in its evaluation of certain applications by such bank. The CRA also requires all institutions to make public disclosure of their CRA ratings. FirstBank received a "satisfactory" CRA rating in its most recent examination.

Recent Legislation. The Sarbanes-Oxley Act of 2002 ("Sarbanes-Oxley Act"), which became law on July 30, 2002, added new legal requirements for public companies affecting corporate governance, accounting and corporate reporting.

The Sarbanes-Oxley Act provides for, among other things:

- a prohibition on personal loans made or arranged by the issuer to its directors and executive officers (except for loans made by a bank subject to Regulation O);
- independence requirements for audit committee members;
- independence requirements for company auditors;
- certification of financial statements on Forms $10-\mathrm{K}$ and $10-\mathrm{Q}$ reports by the chief executive officer and the chief financial officer;
- the forfeiture by the chief executive officer and the chief financial officer of bonuses or other incentive-based compensation and profits from the sale of an issuer's securities by such officers in the twelve month period following initial publication of any financial statements that later require restatement due to corporate misconduct;
- disclosure of off-balance sheet transactions;
- two-business day filing requirements for insiders filing Form 4 s ;
- disclosure of a code of ethics for financial officers and filing a Form 8-K for a change in or waiver of such code;
- the reporting of securities violations "up the ladder" by both in-house and outside attorneys;
- restrictions on the use of non-GAAP financial measures in press releases and SEC filings;
- the formation of a public accounting oversight board; and
- various increased criminal penalties for violations of securities laws.

The Sarbanes-Oxley Act contains provisions which became effective upon enactment on July 30, 2002 and provisions which will become effective from within 30 days to one year from enactment.

The SEC has been delegated the task of enacting rules to implement various provisions. In addition, each of the national stock exchanges has proposed new corporate governance rules, including

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rules strengthening director independence requirements for boards, the adoption of corporate governance codes and charters for the nominating, corporate governance and audit committees.

As part of the USA Patriot Act, signed into law on October 26, 2001, Congress adopted the International Money Laundering Abatement and Financial Anti-Terrorism Act of 2001 (the "Act"). The Act authorizes the Secretary of the Treasury, in consultation with the heads of other government agencies, to adopt special measures applicable to financial institutions such as banks, bank holding companies, broker-dealers and insurance companies. Among its other provisions, the Act requires each financial institution: (i) to establish an anti-money laundering program; (ii) to establish due diligence policies, procedures and controls that are reasonably designed to detect and report instances of money laundering in United States private banking accounts and correspondent accounts maintained for non-United States persons or their representatives; and (iii) to avoid establishing, maintaining, administering, or managing correspondent accounts in the United States for, or on behalf of, a foreign shell bank that does not have a physical presence in any country. In addition, the Act expands the circumstances under which funds in a bank account may be forfeited and requires covered financial institutions to respond under certain circumstances to requests for information from federal banking agencies within 120 hours.

## MARKET AREA AND COMPETITION

Puerto Rico, where the banking market is highly competitive, is the main geographic service area of the Corporation. According to the latest industry statistics published by the Commissioner, Puerto Rico has 17 banking institutions with approximately $\$ 67$ billion in assets. The Corporation ranked second based on total assets. The largest bank in order of size was Banco Popular de Puerto Rico. Puerto Rico banks are subject to the same federal laws, regulations and supervision that apply to similar institutions on the United States mainland.

In addition, the Corporation competes with brokerage firms with retail operations, credit unions, cooperatives, small loan companies and mortgage banks in Puerto Rico.

The Corporation encounters intense competition in attracting and retaining deposits and in its consumer and commercial lending activities. The Corporation competes for loans with other financial institutions, some of which are larger and have available resources greater than those of the Corporation.

Management believes that the Corporation has been able to compete effectively for deposits and loans by offering a variety of transaction account products and loans with competitive features, by pricing its products at competitive interest rates and by offering convenient branch locations and emphasizing the quality of its service. The Corporation's ability to originate loans depends primarily on the rates and fees charged and the service it provides to its borrowers in making prompt credit decisions. There can be no assurance that in the future the Corporation will be able to continue to increase its deposit base or originate loans in the manner or on the terms on which it has done so in the past.

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## FINANCIAL CONDITION

The Corporation's total assets at December 31, 2002 amounted to $\$ 9,644$ million, $\$ 1,446$ million over the $\$ 8,198$ million at December 31, 2001.

The following table sets forth the maturity distribution of earning assets at December 31, 2002:

|  | As of December 31, 2002Maturities |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | After one year through five years |  | After five years |  |  | Total |
|  | One year or less | Fixed interest rates | Variable interest rates | Fixed interest rates |  | Variable interest rates |  |
|  | (In thousands) |  |  |  |  |  |  |
| Money market securities | \$ 273,660 |  |  |  |  |  | \$ 273,660 |
| Investment securities(1) | 103,328 | \$ 63,138 | \$ 59,432 | \$3,218,492 | \$ | 10,619 | 3,455,009 |
| Loans(2): |  |  |  |  |  |  |  |
| Residential real estate | 61,627 | 87,219 | 99,472 | 817,825 |  | 787,925 | 1,854,068 |
| Construction | 27,268 | 2,126 |  | 2,803 |  | 226,856 | 259,053 |
| Commercial and commercial real estate | 423,580 | 58,368 | 267,497 | 163,349 |  | 1,319,511 | 2,232,305 |
| Lease financing | 3,717 | 108,539 |  | 31,156 |  |  | 143,412 |
| Consumer | 429,289 | 649,459 | 3,081 | 52,941 |  | 14,242 | 1,149,012 |
| Total Loans | 945,481 | 905,711 | 370,050 | 1,068,074 |  | 2,348,534 | 5,637,850 |
| Total | \$1,322,469 | \$968,849 | \$429,482 | \$4,286,566 |  | 2,359,153 | \$9,366,519 |

(1) Equity securities and FHLB stock were included under the "one year or less category".
(2) Non-accruing loans were included under the "one year or less category".

## LENDING ACTIVITIES

At December 31, 2002 First BanCorp's lending activities include total commercial loans of $\$ 2,491$ million (44\% of total loans), total consumer loans of $\$ 1,149$ million ( $20 \%$ of total loans), and total residential mortgage loans of $\$ 1,854$ million ( $33 \%$ of total loans). The Corporation's portfolio of commercial loans is composed in its majority of asset based financing and commercial real estate loans. Total commercial loans include $\$ 814$ million in commercial real estate loans and $\$ 259$ million in construction loans. The consumer loan portfolio consists principally of auto loans, personal loans and credit cards. The portfolio of finance leases of $\$ 143$ million ( $3 \%$ of total loans), is mostly composed of loans to individuals to finance the acquisition of an auto.

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The following table sets forth the composition of First BanCorp's total loans at the dates indicated.


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The following table sets forth the composition of First BanCorp's total loan portfolio before the allowance for loan losses and the estimated weighted average taxable equivalent interest rates of loans in each category at December 31, 2002.

|  | December 31, 2002 |  |
| :---: | :---: | :---: |
|  | (In thousands) | Weighted average rate |
| Residential real estate loans | \$1,854,068 | 5.43\% |
| Construction loans | 259,053 | 5.13\% |
| Commercial and commercial real estate loans | 2,232,305 | 5.03\% |
| Finance leases | 143,412 | 10.14\% |
| Consumer loans: |  |  |
| Auto | 550,697 | 10.69\% |
| Personal | 377,303 | 16.47\% |
| Credit card | 164,172 | 14.98\% |
| Boat | 52,274 | 8.53\% |
| Home equity reserve loans | 4,566 | 7.45\% |
| Total consumer and other loans | 1,149,012 | 13.13\% |
| Total | \$5,637,850 | 6.95\% |

## Loan Activity

The following table sets forth certain additional data related to the Corporation's loan portfolio net of the allowance for loan losses for the dates indicated:

|  | For the year ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2000 | 1999 | 1998 |
|  | (Dollars in thousands) |  |  |  |  |
| Beginning balance | \$4,217,719 | \$3,421,279 | \$2,673,584 | \$2,052,200 | \$1,901,590 |
| Residential real estate loans originated and purchased | 1,045,268 | 613,698 | 416,077 | 216,713 | 93,552 |
| Commercial loans originated and purchased | 581,654 | 798,038 | 555,530 | 623,590 | 307,009 |
| Finance leases originated | 54,750 | 45,094 | 65,646 | 51,618 | 34,427 |
| Consumer loans originated | 431,588 | 363,582 | 423,411 | 515,348 | 371,333 |
| Total loans originated ${ }^{(1)}$ | 2,113,260 | 1,820,412 | 1,460,664 | 1,407,269 | 806,321 |
| Sales and securitizations of loans | $(80,446)$ | $(41,060)$ |  | $(1,267)$ |  |
| Repayments and prepayments | $(635,765)$ | $(897,832)$ | $(646,581)$ | $(719,964)$ | $(559,727)$ |
| Other decreases ${ }^{(2)}$ | $(88,829)$ | $(85,080)$ | $(66,388)$ | $(64,654)$ | $(95,984)$ |
| Net increase | 1,308,220 | 796,440 | 747,695 | 621,384 | 150,610 |
| Ending balance | \$5,525,939 | \$4,217,719 | \$3,421,279 | \$2,673,584 | \$2,052,200 |
| Percentage increase | 31.02\% | 23.28\% | 27.97\% | 30.28\% | 7.92\% |

(1) Loan origination includes $\$ 435$ million acquired from JP Morgan Chase VI operations together with the assumption of $\$ 557$ million in deposits.
(2) Includes the change in the allowance for loan losses and cancellation of loans due to the repossession of the collateral.

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## INVESTMENT ACTIVITIES

The Corporation's investments are managed by the Treasury and Investment Division, under the supervision of the Senior Vice President, Treasury and Investments, who reports to the Corporation's Senior Executive Vice President and Chief Financial Officer. Investment policy for the holding company is set by the Corporation's Investment Committee, which includes the President and Chief Executive Officer, the Senior Executive Vice President and Chief Financial Officer, the Executive Vice President for Retail and Mortgage Banking, the Senior Vice President for Treasury and Investments, and the Economist. Significant investment transactions are reported to the Investment Committee.

Investment policy for FirstBank, the principal subsidiary of First BanCorp, is set by the Bank's Asset Liability Management and Investment Committee (ALCO), which has the same members of the Corporation's Investment Committee. The ALCO sets investment policies, monitors liquidity trends, and conducts quarterly reviews of the Bank's interest rate risk exposure. Significant investment transactions are reported to the ALCO.

The Corporation's investment policies are designed primarily to provide a portfolio of high credit quality while seeking high levels of net interest income within acceptable limits of interest rate risk, credit risk, capital and liquidity. Under the Corporation's current policy, the Treasury and Investments Division is authorized to purchase and sell federal funds, certificates of deposit in other banks, bankers' acceptances of commercial banks that are members of the FDIC, mortgage backed securities, United States and Puerto Rico obligations, corporate debt and stocks and other investments. In addition, the Treasury and Investments Division is authorized to invest in securities purchased under agreements to resell. As part of the Corporation's asset and liability management, the Treasury and Investments Division also engages in hedging activities as approved by the Board of Directors and as set forth in the Corporation's hedging policy monitored by the Investment Committee.

## SOURCES OF FUNDS

First BanCorp's principal funding sources are branch-based deposits, retail brokered deposits, institutional deposits, federal funds purchased and securities sold under agreements to repurchase, and FHLB advances. Through its branch banking system First BanCorp offers individual non-interest bearing checking accounts, savings accounts, personal interest-bearing checking accounts, certificates of deposit, IRA accounts and commercial non-interest bearing checking accounts.

## Deposit Accounts

Deposits represent First BanCorp's largest source of funding. The Corporation's deposit accounts are insured up to applicable limits by the SAIF. Management makes retail deposit pricing decisions periodically through the ALCO, which adjusts the rates paid on retail deposits in response to general market conditions and local competition. Pricing decisions take into account the rates being offered by other local banks, LIBOR and mainland United States interest rates. The following table presents the amount and weighted average interest rates of deposit accounts as of each date indicated in the categories set forth below, including the percentage of total assets represented by those deposits.

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|  | $\begin{gathered} \text { Weighted } \\ \text { average } \\ \text { rates at } \\ \text { December } 31, \end{gathered}$ | December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2002 | 2001 | 2000 |
|  |  | (Dollars in thousands) |  |  |
| Non-interest bearing checking accounts |  | \$ 447,076 | \$ 239,851 | \$ 232,164 |
| Saving accounts | 1.82\% | 921,103 | 469,452 | 430,298 |
| Interest bearing checking accounts | 1.70\% | 230,743 | 205,760 | 170,631 |
| Certificate accounts | 2.83\% | 3,883,996 | 3,183,491 | 2,512,891 |
| Total |  | \$5,482,918 | \$4,098,554 | \$3,345,984 |
| Weighted average rate on interest bearing deposits | 2.58\% |  |  |  |
| Total deposits as a percentage of total assets |  | 56.85\% | 50.00\% | 56.52\% |

Certificate accounts include institutional deposits which consist mainly of brokered certificate of deposits, and certificates issued to agencies of the Government of Puerto Rico. Under FDIC regulations, a bank cannot accept, roll over or renew brokered deposits, which term is defined also to include any deposit with an interest rate more than 75 basis points above prevailing rates, unless (i) it is well capitalized or (ii) it is adequately capitalized and receives a waiver from the FDIC. The Bank has no such restrictions since it is a well capitalized institution.

The following table presents a maturity summary of certificates of deposits with balances of \$100,000 or more at December 31, 2002.

## (In thousands)

| Three months or less | $\$ 514,811$ |
| :--- | ---: |
| Over three months to six months | 169,814 |
| Over six months to one year | 70,902 |
| Over one year | $2,624,222$ |
| $\quad$ | $\$ 3,379,749$ |

## Borrowings

The following table presents the amount and weighted average interest rates of borrowings as of each date indicated in the categories set forth below.

|  | Weighted average rates at December 31, | December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2002 | 2001 | 2000 |
|  |  | (Dollars in thousands) |  |  |
| Borrowings: |  |  |  |  |
| Federal funds purchased and securities sold under agreements to repurchase | 3.82\% | \$2,793,540 | \$2,997,174 | \$1,856,436 |
| FHLB advances | 4.34\% | 373,000 | 343,700 | 67,000 |
| Subordinated notes | 8.04\% | 82,815 | 84,362 | 90,548 |
| Notes payable |  |  |  | 55,500 |
| Total | 3.98\% | \$3,249,355 | \$3,425,236 | \$2,069,484 |
| Total borrowed funds as a percentage of total assets |  | 33.69\% | 41.65\% | 34.87\% |
| Weighted average interest rate during the period: |  |  |  |  |
| Securities sold under agreements to repurchase |  | 4.21\% | 4.90\% | 6.23\% |

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## CAPITAL

At December 31, 2002, total stockholders' equity for the Corporation amounted to $\$ 798$ million, an increase of $\$ 195$ million as compared to $\$ 603$ million at December 31, 2001. During 2002 First BanCorp issued $\$ 92$ million of preferred stock.

## Employees

At December 31, 2002, the Corporation employed 1,973 persons. None of its employees are represented by a collective bargaining group. The Corporation considers its employees' relations to be good.

## Item 2. Properties

At December 31, 2002, First BanCorp owned the following three main offices located in Puerto Rico:

Main offices:

1. Headquarters Offices - Located at First Federal Building, 1519 Ponce de León Avenue, Santurce, Puerto Rico, a 16 story office building. Approximately $61 \%$ of the building and an underground three levels parking lot are owned by the Corporation.
2. EDP \& Operations Center - A five story structure located at 1506 Ponce de León Avenue, Santurce, Puerto Rico. These facilities are fully occupied by the Corporation.
3. Consumer Lending Center - A three story building with a three levels parking lot located at 876 Muñoz Rivera Avenue, corner Jesús T. Piñero Avenue, Hato Rey, Puerto Rico. These facilities are fully occupied by the Corporation.

In addition, the Corporation owned 14 branch and office premises and an auto lot. The Corporation leased 40 branch premises, 28 loan and office centers and six other facilities. All these premises are located in Puerto Rico and in the Eastern Caribbean Region. Management believes that the Corporation's properties are well maintained and are suitable for the Corporation's business as presently conducted.

## Item 3. Legal Proceedings

The information required herein is incorporated by reference from page 80 of the annual report to security holders for the year ended December 31, 2002 (see Exhibit 13 to this Form 10-K).

## Item 4. Submission of Matters to a Vote of Security Holders

No matters were voted upon during the fourth quarter of 2002.

## PART II

## Item 5. Market for Registrant's Common Stock and Related Stockholder Matters

## a) Market Information

The information required herein is incorporated by reference from page 47 of the annual report to security holders for the year ended December 31, 2002.

## b) Holders

The information required herein is incorporated by reference from page 47 of the annual report to security holders for the year ended December 31, 2002.

## c) Dividends

The Corporation has a policy providing for the payment of quarterly cash dividends on its outstanding shares of common stock. Accordingly, the Corporation declared a cash dividend of $\$ 0.10$ per share for each quarter of 2002, $\$ 0.09$ per share for each quarter of 2001 and $\$ 0.07$ per share for each quarter of 2000.

The Puerto Rico Internal Revenue Code requires the withholding of income tax from dividends income derived by resident U.S. citizens, special partnerships, trusts and estates and by non-resident U.S. citizens, custodians, partnerships, and corporations from sources within Puerto Rico.

## Resident U.S. Citizens

A special tax of $10 \%$ is imposed on eligible dividends paid to individuals, special partnerships, trusts and estates to be applied to all distributions unless the taxpayer specifically elects otherwise. Once this election is made it is irrevocable. However, the taxpayer can elect to include in gross income the eligible distributions received and take a credit for the amount of tax withheld. If he does not make this election in his tax return, then he can exclude from his gross income the distributions received and reported without claiming the credit for the tax withheld.

## Nonresident U.S. Citizens

Have the right to certain exemptions when a Withholding Tax Exemption Certificate (Form 2732) is properly filled-in and filed with the Corporation. The Corporation as withholding agent is authorized to withhold a tax of $10 \%$ only from the excess of the income paid over the applicable tax-exempt amount.

## U.S. Corporations and Partnerships

Corporations or partnerships not organized under Puerto Rico laws that have not engaged in business or trade in Puerto Rico during the taxable year in which the dividend is paid are subject to the $10 \%$ dividend tax withholding.

Corporations or partnerships not organized under the laws of Puerto Rico that have engaged in trade or business in Puerto Rico corporations or partnerships are not subject to the $10 \%$ withholding, but they must declare the dividend as gross income in their Puerto Rico income tax return.

## Item 6. Selected Financial Data

The information required herein is incorporated by reference from page 8 through 9 of the annual report to security holders for the year ended December 31, 2002.

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The information required herein is incorporated by reference from page 28 through 47 of the annual report to security holders for the year ended December 31, 2002.

## Item 7A. Quantitative and Qualitative Disclosures About Market Risk

The information required herein is incorporated by reference from page 44 through 45 of the annual report to security holders for the year ended December 31, 2002.

## Item 8. Financial Statements and Supplementary Data

The information required herein is incorporated by reference from page 49 through 82 of the annual report to security holders for the year ended December 31, 2002.

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure
None

## PART III

## Item 10. Directors, Executive Officers and Control Persons of the Registrant

The information required herein is incorporated by reference to the information under the captions "Information with respect to nominees for directors of the Company, directors whose terms continue and executive officers of the Company" and "Section 16(a) Compliance" in the Corporation's definite proxy statement filed on/or about March 28, 2003.

## Item 11. Executive Compensation

The information required herein is incorporated by reference to the information under the captions "Compensation of Directors", "Compensation of Executive Officers", "Stock Options Plans", "Options/Grants in Last Fiscal Year", "Aggregate Options/SAR Exercises in Last Fiscal Year and Fiscal Year-End Options Values", "Employment Agreements", "Defined Contributions Retirement Plan", "Report of the Compensation Committee", "Compensation Committee Interlocks and Insider Participation", "Other Employment Benefits", "Deferred Compensation Plan" and "Performance of Common Stock" in the definite proxy statement filed on/or about March 28, 2003.

## Item 12. Security Ownership of Certain Beneficial Owners and Management

The information required herein is incorporated by reference to the information under the caption "Beneficial Ownership of Securities" in the Corporation's definite proxy statement filed on/or about March 28, 2003.

## Item 13. Certain Relationships and Related Transactions

The information required herein is incorporated by reference to the information under the caption "Business Transactions Between the Company and its Subsidiaries and Executive Officers and Directors" in the Corporation's definite proxy statement filed on or about March 28, 2003.

## Item 14. Controls and Procedures

Within the 90-day period prior to the filing of this Annual Report on Form 10-K, an evaluation was carried out under the supervision and with the participation of First BanCorp Management, including its Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-14 (c) under the Securities Exchange Act of 1934). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures were effective. No significant changes were made in our internal controls or in other factors that could significantly affect these controls subsequent to the date of their evaluation.

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## PART IV

## Item 15. Exhibits, Financial Statement Schedules, and Reports on Form 8-K

(a) (1) The following financial statements are included in Item 8 thereof:

- Report of Independent Accountants
- Consolidated Statements of Financial Condition at December 31, 2002 and 2001.
- Consolidated Statements of Income for Each of the Three Years in the Period Ended December 31, 2002.
- Consolidated Statements of Changes in Stockholders' Equity for Each of the Three Years in the Period Ended December 31, 2002.
- Consolidated Statements of Comprehensive Income for each of the Three Years in the Period Ended December 31, 2002.
- Consolidated Statements of Cash Flows for Each of the Three Years in the Period Ended December 31, 2002.
- Notes to Consolidated Financial Statements.
(2) Financial statement schedules.

None
(3) Exhibits

The exhibits listed on the Exhibits Index on section (c) below are filed herewith or are incorporated herein by reference.
(b) Reports on Form 8-K.

On January 17, 2003, the Corporation filed a Form 8-K.
(c) See Index to Exhibits on page 24 for the exhibits filed as a part of this Form 10-K.
(d) Financial data schedules

Schedules are omitted because they are not applicable

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## Index to Exhibits

| No. | Exhibit |  |
| :---: | :---: | :---: |
| 3.1 | Certificate of Incorporation | (1) |
| 3.2 | By-Laws | (1) |
| 4.0 | Form of Common Stock Certificate | (1) |
| 10.1 | FirstBank's 1987 Stock Option Plan | (2) |
| 10.2 | FirstBank's 1997 Stock Option Plan | (2) |
| 10.3 | Employment Agreements | (2) |
| 11.0 | Statement Report to Shareholders for fiscal year ended December 31, 2002. | (3) |
| 13.0 | Annual Report to shareholders for fiscal year ended | - |
|  | December 31, 2002. |  |
| 21.0 | List of subsidiaries (direct and indirect) | - |
| 99.1 | Certification pursuant to 18 U.S.C. section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002. | - |
| 99.2 | Certification pursuant to 18 U.S.C. section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002. | - |

(1) Incorporated by reference from Registration statement on Form-S-4 filed by the Corporation on April 15, 1998.
(2) Incorporated by reference from the Form 10-K for the year ended December 31, 1998 filed by the Corporation on March 26, 1999.
(3) Information is included on page 63 of the Corporation's annual report to security holders and is incorporated by reference herein (See Exhibit 13.0).

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## SIGNATURES

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934 the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## FIRST BANCORP

By: /s/ Angel Alvarez-Pérez
Date: 03/25/03
Angel Alvarez-Pérez, Esq
Chairman
President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| /s/ Angel Alvarez-Pérez | Date: 03/25/03 |
| :---: | :---: |
| Angel Alvarez-Pérez, Esq. <br> Chairman <br> President and Chief Executive Officer |  |
| /s/ Annie Astor-Carbonell | Date: 03/25/03 |
| Annie Astor-Carbonell, Director Senior Executive Vice President and Chief Financial Officer |  |
| /s/ José Julián Alvarez-Bracero | Date: 03/25/03 |
| José Julián Alvarez-Bracero, Director |  |
| /s/ Rafael Bouet-Souffront | Date: 03/25/03 |
| Rafael Bouet-Souffront, Director |  |
| /s/ Jorge L. Díaz | Date: 03/25/03 |


| /s/ Héctor M. Nevares | Date: 03/25/03 |
| :---: | :---: |
| Héctor M. Nevares, Director |  |
| /s/ Juan Acosta-Reboyras | Date: 03/25/03 |
| Juan Acosta-Reboyras, Director |  |
| /s/ José Teixidor | Date: 03/25/03 |
| José Teixidor, Director |  |
| /s/ José L. Ferrer-Canals | Date: 03/25/03 |
| José L. Ferrer-Canals, Director |  |
| /s/ Laura Villarino-Tur | Date: 03/25/03 |
| Laura Villarino-Tur Senior Vice President and Controller |  |

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## CERTIFICATIONS

## I, Angel Alvarez-Pérez, certify that:

1. I have reviewed this Annual Report on Form 10-K of First BanCorp;
2. Based on my knowledge, this Annual Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Annual Report;
3. Based on my knowledge, the financial statements, and other financial information included in this Annual Report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this Annual Report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
a) Designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Annual Report is being prepared;
b) Evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this Annual Report (the "Evaluation Date"); and
c) Presented in this Annual Report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
a) All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this Annual Report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

## Date: 03/25/03

By: /s/ Angel Alvarez-Pérez
Angel Alvarez-Pérez, Esq.
Chairman, President and
Chief Executive Officer

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## CERTIFICATIONS

I, Annie Astor-Carbonell, certify that:

1. I have reviewed this Annual Report on Form 10-K of First BanCorp;
2. Based on my knowledge, this Annual Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Annual Report;
3. Based on my knowledge, the financial statements, and other financial information included in this Annual Report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this Annual Report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
a) Designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Annual Report is being prepared;
b) Evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this Annual Report (the "Evaluation Date"); and
c) Presented in this Annual Report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
a) All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this Annual Report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: 03/25/03

By: /s/ Annie Astor-Carbonell

Annie Astor-Carbonell<br>Senior Executive Vice President and Chief Financial Officer

## EXHIBIT 13.0

## [PHOTO]

[First BanCorp LOGO]

## 2002 ANNUAL REPORT

## LEADERSHIP

Leadership is Power. Vision.
And setting standards. It provides us with the opportunity to open new markets, develop new products and set the groundwork toward the future.

Experience is knowledge.
Skill. And Wisdom. It gives us the ability to influence, achieve our goals and face new challenges.

At First BanCorp we are, and have been, a leading institution in the banking industry for over 54 years. Experience is what has taken us, and continues to guide us, to higher levels of quality, growth and value.

## EXPERIENCE

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## FINANCIAL HIGHLIGHTS

| In thousands (except for per share results) |  | 2002 |  |  | 2001 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating results: |  |  |  |  |  |  |
| Net interest income |  | \$ | 2 | , 850 | \$ | 236,055 |
| Provision for loan losses |  |  |  | , 302 |  | 61,030 |
| Other income |  |  |  | , 492 |  | 52,980 |
| Other operating expenses |  |  |  | , 756 |  | 120,855 |
| Income tax provision |  |  |  | , 327 |  | 20,134 |
| Cumulative effect of accounting | nge |  |  |  |  | $(1,015)$ |
| Net income |  |  |  | , 956 |  | 86,001 |
| Per common share: |  |  |  |  |  |  |
| Net income - basic |  | \$ |  | 2.04 | \$ | 1.74 |
| Net income - diluted |  |  |  | 2.01 |  | 1.73 |
| Weighted average common shares: |  |  |  |  |  |  |
| Basic |  |  |  | , 901 |  | 39,851 |
| Diluted |  |  |  | , 553 |  | 40,144 |
| At year end: |  |  |  |  |  |  |
| Assets |  |  | 9,6 | , 852 |  | 197,518 |
| Loans |  |  | 5,6 | , 851 |  | 308,780 |
| Allowance for loan losses |  |  |  | , 911 |  | 91,060 |
| Investments |  |  | 3,7 | , 669 |  | 715,999 |
| Deposits |  |  | 5,481 | , 918 |  | 098,554 |
| Borrowings |  |  | 3,2 | , 355 |  | 425,235 |
| Capital |  |  |  | , 424 |  | 602,919 |
|  | 1998 |  | 999 | 2000 | 2001 | 2002 |
| Return on common equity (percentage) | 20.54 |  | 4.68 | 27.81 | 22.13 | 21.90 |
| Net interest income (In millions) | \$166.2 | \$18 | 85.7 | \$190.8 | \$236.1 | \$266.9 |
| Common stockholders' equity (In millions) | \$270.4 | \$20 | 04.9 | \$269.5 | \$334.4 | \$437.9 |

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## HIGHLIGHTS OF GROWTH

This history begins in 1991, shortly after a new Management team headed by Angel Alvarez Perez took over the operations of the oldest Savings and Loan institution in Puerto Rico. At that time the Bank had less than $\$ 2$ billion in total assets and approximately 900 employees, compared with $\$ 9.6$ billion in assets and 2,000 employees today.

In the 1991 Annual Report, Mr. Alvarez stated:
"Net income for $\{1991\}$ was $\$ 10.1$ million or $\$ 1.77$ per share $\{$ the equivalent of $\$ 0.15$ per share today after allowing for subsequent stock splits \}. This . . is the most clear and tangible indication that First Federal \{the Bank's name at that time\} is on the road to a healthy recovery."

The accompanying table shows the course of this "healthy recovery" over the following eleven years. Over that period the Corporation has reported consistent growth in assets and earnings without earnings restatements. Asset size increased more than five times from $\$ 1.9$ billion to $\$ 9.6$ billion. Net income grew more than ten times from $\$ 10.1$ million to $\$ 108$ million and earnings per common share diluted increased more than 13 times from $\$ 0.15$ to $\$ 2.01$.

A milestone along this road came in 1994, with the conversion to a Commercial Bank charter. In that year's Annual Report, Mr. Alvarez said:
"Our previous thrift charter contained significant limitations on lending which could have sidelined management's strategy of emphasizing growth in non-mortgage areas. With a commercial charter we are free to pursue our preferred business strategy."

During the next few years Management laid the groundwork for later growth of the consumer side of the Bank's business. Mr. Alvarez described two important advances in the 1995 Annual Report:
"In May we opened our small loan subsidiary, Money Express. Small loans are an important source of consumer credit in Puerto Rico, where many creditworthy families do not have the financial resources or the credit history required to obtain loans through regular banking channels . . .Starting in January \{of 1996$\}$ we will be combining our auto leasing area with the car and truck rental operations of our existing subsidiary . . . under the name of First Leasing and Rental Corp."

The accompanying table shows that FirstBank increased its branch network from 32 to 48 in the five years between 1994 and 1999. The new facilities included a modern "Superbranch" in Hato Rey with ample parking and drive through facilities. The consumer banking operations were centralized in this facility in 1996. In 1999 FirstBank acquired the Puerto Rico operations of the Royal Bank of Canada together with four Citibank branches in Puerto Rico and the U.S. Virgin Islands. Mr. Alvarez summarized the guiding philosophy of this consumer banking expansion as follows in the 1996 Annual Report:
"FirstBank's Management has long recognized the importance of new data processing technologies that are revolutionizing the Banking industry. We strongly believe that face-to-face communication is at the heart of our customer relationships. Our goal is to find the appropriate balance between these two approaches to meet the needs of our clients in a cost-effective manner. Locally based management gives FirstBank a strong competitive advantage in doing this."

Although the Bank grew rapidly, Management never lost sight of the need to maintain strict cost controls. The accompanying table shows the efficiency ratio improved dramatically from $63.69 \%$ to $40.81 \%$ over the period covered in the accompanying table. In the 1998 Annual Report Mr. Alvarez reiterated Management's commitment to cost control as follows:
"In 1998 Management began a comprehensive re-design plan to streamline all corporate operations. The Corporation named the project `The Next Fifty' because Management launched it in the Corporation's fiftieth anniversary year as a way to initiate the second fifty years of growth. Management has invested most of the savings from this project in new technology."

In the late 1990's the Bank began moving to diversify operations and strengthen its management team as it expanded more into commercial and mortgage lending. In 1998 the Corporation converted to a bank holding company structure. In that year's Annual Report Mr. Alvarez reported:
". . .we have enhanced our management team by bringing in senior executives with extensive experience in consumer, mortgage and commercial lending. We have also initiated active lending programs in construction lending and auto leasing, led by talented and experienced executives whom we have recently recruited. Over the next few years we expect our strengthened management team to improve efficiency and contribute new ideas that will help us to increase our market share."

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The Bank also began introducing more sophisticated products to grow in
a highly competitive market with increasingly sophisticated clients.
Besides adding state of the art business services such as cash
management accounts, the Bank also added sophisticated deposit
products. In 1999 it introduced the "Bonus Account", which rewards
clients who have additional relationships with FirstBank. Deposits in
this account have since grown to $173.7 million.
The Bank was also expanding in other areas. In the Annual Report for
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2000 Mr . Alvarez summarized recent developments as follows:
"Management has been taking steps to diversify the Corporation's revenues by moving toward fee based activities in some areas. In 2000 FirstBank began offering brokerage services in selected branches through a new alliance \{with a major international brokerage firm\}. . . . Early in 2000 Management entered an agreement \{with another large firm\} to participate in bond issues by the Government Development Bank of Puerto Rico. Finally, First BanCorp reorganized as a financial holding company in 2000, opening the way for the Corporation to enter new lines of business permitted by the Gramm Leach Bliley Act."

In 2001 First BanCorp followed up on this change by organizing an insurance subsidiary, the FirstBank Insurance Agency, which sells insurance in FirstBank branches. Also in 2001 Management embarked on a three-year project to improve service quality and efficiency in all of the Corporation's operations.

To summarize our story, the table shows the broad outlines of how our institution has transformed itself from First Federal Savings Bank, a small Savings and Loan Institution, into First BanCorp, a diversified financial services organization. This transformation has increased net income tenfold over the 1991-2002 period, and has benefited shareholders, employees and clients of the Corporation.

## [PHOTO]

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## SELECTED FINANCIAL DATA

| (In thousands except for per share results) |  | 2002 |  | 2001 |  | 2000 |  | 1999 |  | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CONDENSED INCOME STATEMENTS: YEAR ENDED |  |  |  |  |  |  |  |  |  |  |
| Total interest income | \$ | 540,033 | \$ | 516,256 | \$ | 463,388 | \$ | 369,063 | \$ | 321,298 |
| Total interest expense |  | 273,184 |  | 280,201 |  | 272,615 |  | 183,330 |  | 155,130 |
| Net interest income |  | 266,850 |  | 236,055 |  | 190,773 |  | 185,733 |  | 166,168 |
| Provision for loan losses |  | 62,302 |  | 61,030 |  | 45,719 |  | 47,961 |  | 76,000 |
| Other income |  | 58,492 |  | 52,980 |  | 50,032 |  | 32,862 |  | 58,240 |
| Other operating expenses |  | 132,756 |  | 120,855 |  | 113,049 |  | 101,271 |  | 91,798 |
| Unusual item - SAIF assessment |  |  |  |  |  |  |  |  |  |  |
| Income before income tax provision, extraordinary |  |  |  |  |  |  |  |  |  |  |
| Provision for income tax |  | 22,327 |  | 20,134 |  | 14,761 |  | 7,288 |  | 4,798 |
| Income before extraordinary item and |  |  |  |  |  |  |  |  |  |  |
| Extraordinary item |  |  |  |  |  |  |  |  |  |  |
| Cumulative effect of accounting change |  |  |  | $(1,015)$ |  |  |  |  |  |  |
| Net income |  | 107,956 |  | 86,001 |  | 67,276 |  | 62,075 |  | 51,812 |
| PER COMMON SHARE RESULTS (1) : YEAR ENDED |  |  |  |  |  |  |  |  |  |  |
| Income before extraordinary item and cumulative effect of accounting change diluted |  | \$ 2.01 |  | \$ 1.76 |  | \$ 1.47 |  | \$ 1.32 |  | \$ 1.16 |
| Extraordinary item |  |  |  |  |  |  |  |  |  |  |
| Cumulative effect of accounting change |  |  |  | (0.03) |  |  |  |  |  |  |
| Net income per common share diluted |  | \$ 2.01 |  | \$ 1.73 |  | \$ 1.47 |  | \$ 1.32 |  | \$ 1.16 |
| Net income per common share basic |  | \$ 2.04 |  | \$ 1.74 |  | \$ 1.48 |  | \$ 1.33 |  | \$ 1.17 |
| Cash dividends declared |  | \$ 0.40 |  | \$ 0.35 |  | \$ 0.29 |  | \$ 0.24 |  | 0.20 |
| Average shares outstanding |  | 39,901 |  | 39,851 |  | 40,415 |  | 43,412 |  | 44,379 |
| Average shares outstanding diluted |  | 40,553 |  | 40,144 |  | 40,718 |  | 43,799 |  | 44,787 |
| BALANCE SHEET DATA: END OF YEAR |  |  |  |  |  |  |  |  |  |  |
| Loans and loans held for sale |  | ,637,851 |  | ,308,780 |  | 498,198 |  | 745,368 |  | 120,054 |
| Allowance for possible loan losses |  | 111,911 |  | 91,060 |  | 76,919 |  | 71,784 |  | 67,854 |
| Investments |  | ,728,669 |  | 715,999 |  | 233,216 |  | 811,164 |  | 800,489 |
| Total assets |  | ,643,852 |  | 197,518 |  | ,919,657 |  | 721,568 |  | 017,352 |
| Deposits |  | ,482,918 |  | ,098,554 |  | 345,984 |  | 565,422 |  | 775,045 |
| Borrowings |  | ,249,355 |  | ,425,236 |  | 069,484 |  | 803,729 |  | 930,488 |
| Total common equity |  | 437,924 |  | 334,419 |  | 269,461 |  | 204,902 |  | 270,368 |
| Total equity |  | 798,424 |  | 602,919 |  | 434,461 |  | 294,902 |  | 270,368 |
| Book value per common share (1) |  | 10.96 |  | 8.39 |  | 6.80 |  | 4.87 |  | 6.11 |
| REGULATORY CAPITAL RATIOS (IN PERCENT) : END OF YEAR |  |  |  |  |  |  |  |  |  |  |
| Total capital to risk weighted assets |  | 13.75 |  | 14.50 |  | 14.43 |  | 16.16 |  | 17.39 |
| Tier 1 capital to risk weighted assets |  | 11.90 |  | 12.16 |  | 11.23 |  | 11.64 |  | 11.55 |
| Tier 1 capital to average assets |  | 7.35 |  | 7.49 |  | 7.28 |  | 7.47 |  | 6.59 |
| SELECTED FINANCIAL RATIOS (IN PERCENT) : YEAR ENDED |  |  |  |  |  |  |  |  |  |  |
| Net income to average total assets |  | 1.23 |  | 1.28 |  | 1.28 |  | 1.49 |  | 1.48 |
| Interest rate spread (2) |  | 3.20 |  | 3.64 |  | 3.38 |  | 4.29 |  | 4.76 |
| Net interest income to average earning assets (2) |  | 3.56 |  | 4.08 |  | 3.91 |  | 4.85 |  | 5.27 |
| Yield on average earning assets(2) |  | 6.77 |  | 8.42 |  | 9.21 |  | 9.29 |  | 9.83 |
| Cost on average interest bearing liabilities |  | 3.57 |  | 4.78 |  | 5.83 |  | 5.00 |  | 5.07 |
| Net income to average total equity |  | 14.90 |  | 16.20 |  | 21.21 |  | 21.06 |  | 20.54 |
| Net income to average common equity |  | 21.90 |  | 22.13 |  | 27.81 |  | 24.68 |  | 20.54 |
| Average total equity to average total assets |  | 8.28 |  | 7.92 |  | 6.05 |  | 7.07 |  | 7.22 |
| Dividend payout ratio |  | 19.58 |  | 19.91 |  | 19.72 |  | 17.96 |  | 17.12 |
| Efficiency ratio (3) |  | 40.81 |  | 41.81 |  | 46.95 |  | 46.33 |  | 40.91 |
| OFFICES: |  |  |  |  |  |  |  |  |  |  |
| Number of full service branches |  | 54 |  | 48 |  | 48 |  | 48 |  | 40 |
| Loan origination offices |  | 44 |  | 43 |  | 38 |  | 41 |  | 45 |

1- Amounts presented were recalculated, when applicable, to retroactively consider the effect of common stock splits.

2- Ratios for 1993 and thereafter were computed on a taxable equivalent basis.

3- Other operating expenses to the sum of net interest income and other income.

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| 1993 |  | 1992 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 159,433 | \$ | 158,993 | \$ | 171,789 |
|  | 72,413 |  | 85,986 |  | 109,942 |
|  | 87,020 |  | 73,007 |  | 61,847 |
|  | 18,669 |  | 13,596 |  | 16,444 |
|  | 17,123 |  | 13,563 |  | 18,895 |
|  | 56,994 |  | 54,745 |  | 51,423 |
|  | 28,480 |  | 18,229 |  | 12,875 |
|  | 6,525 |  | 2,879 |  | 1,420 |
|  | 21,955 |  | 15,350 |  | 11,455 |
|  | 6,840 |  | (870) |  | $(1,400)$ |
|  | 28,795 |  | 14,480 |  | 10,055 |



## Offices

## PUERTO RICO

1. Aguada
2. Aguadilla
3. Isabela
4. San Sebastian
5. Arecibo
6. Manati
7. Vega Baja
8. Dorado
9. Toa Baja
10. Bayamon
11. Guaynabo
12. San Juan
13. Carolina
14. Rio Grande
15. Fajardo
16. Humacao
17. Caguas
18. Aguas Buenas
19. Cidra
20. Guayama
21. Cayey
22. Barranquitas
23. Ponce
24. Yauco
25. Cabo Rojo
26. Mayaguez

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## U.S., BRITISH VIRGIN ISLANDS \& BARBADOS

St Croix
St Thomas
St John
Tortola
Barbados

## 112002 First BanCorp

122002 First BanCorp

## Business Profile

First BanCorp ("the Corporation"), incorporated in Puerto Rico, is the financial holding company for FirstBank ("the Bank"), the second largest commercial bank in Puerto Rico. First BanCorp also owns an insurance subsidiary, FirstBank Insurance Agency. First BanCorp had total assets of $\$ 9.6$ billion as of December 31, 2002. The Corporation operates in the Puerto Rico and Virgin Islands banking markets, offering a wide selection of financial services to a growing number of consumer and commercial customers. Commercial, consumer and mortgage loans and investment securities are the most important areas of its business.

The Corporation has a $\$ 2.5$ billion portfolio of commercial loans, commercial mortgages, construction loans and other related commercial products. Its commercial clients include businesses of all sizes covering a wide range of economic activities. First BanCorp has a $\$ 1.8$ billion portfolio of residential mortgages. The institution also has $\$ 1.3$ billion in consumer loans concentrated in auto loans and leases, personal loans and credit cards. Its $\$ 3.7$ billion investment portfolio consists mostly of U.S. Treasury and agency securities and mortgage-backed securities. A strategic alliance with a major international firm allows FirstBank to offer brokerage services in its largest branches. Approximately 2,000 professionals and a sophisticated computer system support the business activities of the Corporation.

First chartered in 1948, First BanCorp was the first savings bank established in Puerto Rico, under the name of "First Federal Savings and Loan Association". It has been a stockholder owned institution since 1987. In October, 1994 it became a Puerto Rico chartered commercial bank and assumed the name of "FirstBank Puerto Rico". Effective October 1, 1998 the Bank reorganized, making FirstBank Puerto Rico a subsidiary of the holding company First BanCorp.

FirstBank, which is a well-capitalized institution under federal standards, operates 54 full-service branches including 11 offices in the U.S. and British Virgin Islands. In addition, the FirstBank Insurance Agency operates six sales offices within FirstBank branches. A subsidiary of FirstBank, Money Express, operates 27 small loan offices throughout Puerto Rico. FirstBank also operates First Leasing and Rental Corp., a subsidiary which rents and leases motor vehicles from six offices in Puerto Rico. Another FirstBank subsidiary, FirstBank Insurance Agency V.I., Inc., operates one office which sells insurance in the US Virgin Islands. Finally, FirstBank owns a trade financing subsidiary, First Trade Inc., which operates two offices: one in the U.S. Virgin Islands and one in Barbados.

First BanCorp has distinguished itself by providing innovative marketing strategies and novel products to attract clients. Besides its branches and specialized lending offices, the Corporation has offered a telephone information service called "Telebanco" since 1983. This was the first telebanking service offered in Puerto Rico. First BanCorp clients have access to an extensive ATM network with access all over the world. The Corporation was also the first
in Puerto Rico to open on weekends and the first to offer in-store branches to its clients. First BanCorp was also the first banking institution in Puerto Rico with a presence on the internet. The Corporation now offers a wide menu of internet banking services to its clients.

First BanCorp and its subsidiaries are subject to supervision, examination and regulation by the Federal Reserve Board, the Federal Deposit Insurance Corporation and the Commissioner of Financial Institutions of Puerto Rico. The FirstBank Insurance Agency is regulated by the Puerto Rico Insurance Commissioner. The Virgin Islands operations of FirstBank are regulated by the Virgin Islands Banking Board (for the USVI) and by the British Virgin Islands Financial Services Commission (for the BVI).

First BanCorp is committed to providing the most efficient and cost effective banking services possible. Management's goal is to make the Corporation the premier financial institution in Puerto Rico and the Virgin Islands, recognized for consistently exceeding the expectations of its clients, employees and stockholders.

## [PHOTO]

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## President's Letter

## TO OUR STOCKHOLDERS:

On behalf of the Board of Directors and Officers of First BanCorp I am pleased to submit our annual report for 2002, another excellent year. In 2002 First BanCorp earned $\$ 108$ million, representing $\$ 2.04$ per common share (basic) or $\$ 2.01$ per common share (diluted). Earnings increased $25.5 \%$ compared with 2001, when the Corporation earned $\$ 86$ million, equivalent to $\$ 1.74$ per common share (basic) or $\$ 1.73$ per common share (diluted). Net interest income was a key factor in this outstanding performance, expanding by $13 \%$ or $\$ 30.8$ million to $\$ 266.8$ million during 2002. These results are outstanding when we consider the difficult economic and financial environment which prevailed last year.

## GROWTH IN 2002

First BanCorp grew substantially in spite of last year's economic slowdown, which affected Puerto Rico as well as the rest of the U.S. Assets rose $17 \%$ from $\$ 8.2$ billion at year-end 2001 to $\$ 9.6$ billion at the end of 2002 . Net loans increased $31 \%$ to $\$ 5.5$ billion, mostly due to increases of $\$ 345$ million in commercial loans and $\$ 842$ million in residential real estate loans. Consumer loans and finance leases grew by $\$ 142$ million. Deposits increased $34 \%$ to $\$ 5.5$ billion. During 2002 First BanCorp consolidated its position as the second largest commercial bank in Puerto Rico.

FirstBank also expanded outside Puerto Rico. In October 2002, the Bank completed the acquisition of the operations of JP Morgan Chase Eastern Caribbean Region business in the Virgin Islands with $\$ 590$ million in total assets. The purchase included several branch offices, a trade finance operation and an insurance agency. FirstBank is now one of the largest commercial banks in the U.S. and British Virgin Islands. Cassan Pancham, a seasoned executive with over 22 years of experience in Chase's Caribbean operations, heads up these operations. Our expanded presence in the Virgin Islands will increase geographic diversification and allow us to better serve our clients in that part of the Caribbean.

## KEY COMPETITIVE ADVANTAGES

Our branch network has been one important factor in our successful growth. FirstBank has 43 branch offices in Puerto Rico, including 20 with drive up services, 16 in shopping centers and 7 in supermarkets. We are working to diversify our larger branches to give our clients superior service. A major international brokerage firm maintains offices in 13 FirstBank branches, while nine branches have specialized mortgage offices and six have offices of the FirstBank Insurance Agency.

We are constantly improving the banking facilities. During 2002 we relocated the branch in Rexville Plaza, Bayamon and upgraded facilities in three other branches. Our purchase of the Chase operation in the Virgin Islands also strengthened our branch network in that region. FirstBank now has 11 branches on four islands in the U.S. and British Virgin Islands.

Another key to our success is careful, prudent control of costs. For several years we have been investing in state of the art technology to improve service to our clients and increase efficiency. Operating expenses rose relatively little, from $\$ 120.9$ million in 2001 to $\$ 132.8$ million in 2002, in spite of the expansion we experienced. During 2002 the Corporation's efficiency ratio improved by one percent to $40.81 \%$.

The quality of our loan portfolio was another factor which contributed importantly to the Corporation's record profits last year. Starting in 1998 we have been improving loan underwriting, introducing tighter approval procedures and improving computer systems. These efforts have brought hard-won gains in asset quality.

The year 2002 provided a severe test for these enhanced processes, and they have been performing well. In spite of large increases in the loan portfolio and a deteriorating economy, charge offs did not increase. During 2002 First BanCorp's loans net charge offs amounted to $\$ 41.5$ million of loans on a net basis, compared with $\$ 46.9$ million in 2001, $\$ 42.0$ million in 2000, and $\$ 44.6$ million in 1999.

We have also increased reserves in line with the loan portfolio, which more than doubled from $\$ 2.7$ billion at the end of 1999 to $\$ 5.6$ billion at year-end 2002. The Bank provided $\$ 62$ million for losses in 2002, $\$ 61$ million in $2001, \$ 46$ million in 2000, and $\$ 48$ million in 1999 . This has allowed loan loss reserves to reach $\$ 111.9$ million at the end of 2002 compared with $\$ 91.1$ million for 2001, $\$ 76.9$ million for 2000 , and $\$ 71.8$ million for 1999.

As a result, asset quality has remained constant or improved. The reserve coverage ratio (allowance for loan losses as a percentage of nonperforming loans) has remained above $100 \%$ for the last five years. At the end of 2002 the ratio of non-performing loans to total loans had fallen to $1.63 \%$, compared with $1.69 \%$ at the end of $2001,1.94 \%$ at the end of $2000,1.96 \%$ at the end of 1999 and $2.69 \%$ at year-end 1998 . Maintaining good asset quality has been one of the most important ingredients of our success during the recent economic slowdown.

Finally, we rely heavily on our employees and the quality of service they provide to our clients. We are in the middle of a three-year effort to improve service quality in all areas of our operations. Quality teams composed of bank officers and employees are evaluating, redesigning and improving procedures throughout the organization. The goal of this project is to satisfy fully the banking needs of our consumer and corporate clients.

## COMMUNITY SERVICE AND CORPORATE IMAGE

First BanCorp began operations in 1948 as "First Federal Savings Bank" and for many years was the leading Savings and Loan institution on the Island. Even after converting to a commercial bank in 1994 the Bank specialized in consumer lending for many years and still maintains strong ties with the Puerto Rican community, helping a number of charitable organizations.

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In response to the recent economic slowdown on the Island, we have been running a publicity campaign with the slogan "Puerto Rico stays ahead." The campaign encourages Puerto Ricans to think positively and improve their quality of life. Management is also encouraging employees to get involved in community activities. In addition, FirstBank has begun providing special benefits for senior citizens, including coupons in participating businesses and discounts on some of our services.

FirstBank also made a $\$ 70$ million loan for the construction of a medical office building in the southern city of Ponce. This project will include 93 medical offices, a 32,472 square foot shopping area and parking space for 600 cars. Finally, we are participating in a massive urban renewal project in Santurce, where our home offices are located. Bank officials have taken a leading role in organizing this project, which involves five local banks supported by a $\$ 50$ million credit line from the Puerto Rico Housing Finance Authority.

## ENHANCING SHAREHOLDER VALUE

The efforts of Management and employees have paid off in strong earnings growth in 2002. The Corporation experienced a return on common equity of $21.90 \%$ compared with $22.13 \%$ in the previous year. The return on assets was $1.23 \%$, not very different from the $1.28 \%$ of 2001 . Our stock price has reflected these strong results, and our shareholders experienced a return of $21.05 \%$ on their investment during 2002. Investors who held First BanCorp stock over the ten year period from year-end 1992 to year-end 2002 received a cumulative total return of $1,549 \%$, equivalent to an annualized return of $32.33 \%$. On September 30, 2002 the Bank also distributed a three for two stock split.

The Corporation has traditionally followed a conservative dividend policy, in the belief that we can better serve our shareholders by reinvesting most of our profits in our growing business. In 2002 the dividend payout ratio was $19.58 \%$. Officers and directors of First BanCorp own approximately eleven percent of its shares. This shows their confidence in First BanCorp's future and their commitment to keep its fundamentals sound.

As First BanCorp begins another year of growth and service to Puerto Rico and the Virgin Islands, we are confident that our Corporation is stronger and better positioned than ever. We have a truly outstanding group of employees, officers and directors. I am confident that we can meet the challenges ahead, and that we will provide better service than ever to our clients, while benefiting employees and stockholders in the years to come.

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/s/ Angel Alvarez-Perez
Chairman
President
Chief Executive Officer
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## ECONOMY

The island of Puerto Rico is a U.S. Commonwealth with a population of 3.8 million, located in the Caribbean approximately 1,600 miles southwest of New York. Puerto Rico grew moderately over most of the 1990's but its growth has paused recently due to the U.S. recission. Real BNP fell by $0.2 \%$ in the 2002 fiscal year according to the Puerto Rico Planning Board.

Puerto Rico's economic performance is a natural result of its increasing integration into the U.S. economy. Puerto Ricans are U.S. citizens and serve in the United States armed forces, and the island has several large U.S. military bases. The island uses U.S. currency and forms part of the U.S. financial system. Federal courts enforce U.S. laws here. Since Puerto Rico falls within the U.S. for purposes of customs and migration, there is full mobility of funds people and goods between Puerto Rico and the U.S. mainland. Puerto Rico banks are subject to the same Federal laws, regulations and supervision as other financial institutions in the rest of the U.S. The Federal Deposit Insurance Corporation insures the deposits of Puerto Rico chartered commercial banks, including FirstBank, the banking subsidiary of First BanCorp.

Manufacturing is the backbone of Puerto Rico's economy, and many multinational corporations have substantial operations here. The island's pharmaceutical industry is especially strong. In recent years, however, a reduction of tax incentives combined with intense wage competition from other areas and the U.S. recession have been reducing island manufacturing employment. Still, Puerto Rico is becoming somewhat less dependent on manufacturing than it was in the early postwar period, as its economy has been diversifying with substantial investments in tourism, retail trade, services banking and transportation.

During the recent slowdown construction, manufacturing and consumption have weakened somewhat. Tourism has been affected along with the rest of the Caribbean region, though new hotels and some economic recovery have mitigated this effect, island economists project real GNP growth in the $1 \%$ to $2 \%$ range during fiscal 2003, which is currently in progress.

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[PHOTO]
*Juan Acosta-Reboyras [PHOTO]

Jorge L. Diaz [PHOTO]

## Rafael Bouet-Souffront

 [PHOTO]Jose L. Ferrer-Canals [PHOTO]

Hector M. Nevares [PHOTO]

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Fernando L. Batlle, Luis M. Beauchamp, Aurelio Aleman, Annie Astor-Carbonell, Angel Alvarez-Perez
[PHOTO]

Randolfo Rivera, Josianne M. Rossello, Miquel Mejias, Carmen G. Szendrey-Ramos, Cassan Pancham

## 222002 First BanCorp

Aida M. Garcia, Luis M. Cabrera, Laura Villarino, Dacio A. Pasarell

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Chief Financial Officer
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Wholesale Banking Executive and
Chief Lending Officer
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Caribbean Region
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Finance and Risk Manager Eastern Caribbean Region
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MARCELO LOPEZ
Regional Manager Sales & Distribution
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Mortgage Banking
JOHN MCDONALD
Commercial Department Eastern Caribbean Region
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Auto Lot
RICARDO NEGRON
Mortgage Banking
JOSE NEVAREZ
Information Systems
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AUTO Wholesale
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Marine Finance
ROBERTO SANCHEZ
Consumer Loans Credit Risk
JOSE J. SANTIAGO
Commercial Wholesale
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RAMON SANTIAGO
MIGUEL SANTIN
Structured Finance
CARMEN TORRES
Branch Manager
RALPH TORRES
Regional Manager Sales \& Distribution
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DBA MONEY EXPRESS 'LA FINANCIERA"
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CARLOS POWER
Senior Vice President and General Manager
FIRST LEASING AND RENTAL CORPORATION
ANGEL ALVAREZ-PEREZ
Chief Executive Officer
AURELIO ALEMAN
President and Chief Operating Officer
AGUSTIN DAVILA
General Manager
FIRSTBANK INSURANCE AGENCY, INC.
ANGEL ALVAREZ-PEREZ
Chief Executive Officer
AURELIO ALEMAN
President and Chief Operating Officer
VICTOR SANTIAGO
Vice President and General Manager
FIRSTBANK INSURANCE AGENCY V.I., INC.
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Chief Executive Officer
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President and Chief Operating Officer
WALTER HAUCK
Vice President and General Manager
CASSAN A. PANCHAM
First Senior Vice President
FIRST TRADE INC.

# ANGEL ALVAREZ-PEREZ 

Chief Executive Officer

FERNANDO L. BATLLE
President and Chief Operating Officer
PAMELA CLARKE
Manager

CASSAN A. PANCHAM
First Senior Vice President

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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This discussion and analysis relates to the accompanying consolidated financial statements of First BanCorp (the Corporation) and should be read in conjunction with the financial statements and the notes thereto. Information in the notes referred to in this discussion and analysis is hereby incorporated by reference herein. The use of terms such as "see", "refer to", "included in" or "explained in" shall be deemed to incorporate by reference into this discussion and analysis the information to which reference is made.

## FORWARD LOOKING STATEMENTS

When used in this report and in other filings by First BanCorp with the Securities and Exchange Commission, in the Corporation's press releases or other public or shareholder communication, or in oral statements made with the approval of an authorized executive officer, the words or phrases "would be", "will be", "will determine", "will allow", "intends to", "will likely result", "are expected to", "will continue", "is anticipated", "estimated", "project", "believe", or similar expressions are intended to identify "forward looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995.

The future results of the Corporation could be affected by subsequent events and could differ materially from those expressed in forwardlooking statements. If future events and actual performance differ from the Corporation's assumptions, the actual results could vary significantly from the performance projected in the forward-looking statements.

The Corporation wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made, and to advise readers that various factors, including regional and national conditions, substantial changes in levels of market interest rates, credit and other risks of lending and investment activities, competitive and regulatory factors and legislative changes, could affect the Corporation's financial performance and could cause the Corporation's actual results for future periods to differ materially from those anticipated or projected. The Corporation does not undertake, and specifically disclaims any obligation, to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

## OVERVIEW

The year 2002 was a challenging year for all business sectors. It followed a year, 2001, where the Federal Reserve Bank cut interest rates by a total of 475 basis points in an effort to stimulate the economy. The Fed monetary policy resulted in an additional cut of 50 basis points during 2002 to $1.25 \%$, the lowest level in more than 40 years. During the economic slowdown, construction, manufacturing and consumption have weakened somewhat.

First BanCorp grew substantially and improved its financial performance last year in spite of the economic slowdown. For the year 2002, First BanCorp recorded earnings of $\$ 107,956,351$ or $\$ 2.04$ per common share basic and $\$ 2.01$ per common share diluted, compared to $\$ 86,001,444$ or $\$ 1.74$ per common share basic and $\$ 1.73$ per common share diluted for 2001, and $\$ 67,275,609$ or $\$ 1.48$ per common share basic and $\$ 1.47$ per common share diluted for 2000 . For 2002 as compared to 2001 , net income increased by $\$ 21,954,907$ or $\$ 0.28$ per common share diluted, and for 2001 as compared to 2000 , by $\$ 18,725,835$ or $\$ 0.26$ per common share diluted.

The increase in the Corporation's earnings is mainly attributed to the net interest income earned on the growing portfolio of average earning assets and other income, net of increases in operating expenses. Assets rose $17 \%$ from $\$ 8.2$ billion at year-end 2001 to $\$ 9.6$ billion at the end of 2002. Deposits increased $34 \%$ to $\$ 5.5$ billion. Net loans increased $31 \%$ to $\$ 5.5$ billion, mostly due to increases of $\$ 345$ million in commercial loans and $\$ 842$ million in residential real estate loans. Consumer loans and finance leases grew by $\$ 142$ million. In spite of increases in the loan portfolio and a deteriorating economy, charge offs have not been increasing, mainly attributed to prior years efforts that improved loan underwriting and implemented tighter approval procedures. During 2002, the Corporation restructured its portfolio of mortgage backed securities in order to shorten its duration and reduce its prepayment risk under current economic environment; this restructuring resulted in gains of approximately $\$ 40.1$ million. Total gains on sales of $\$ 48.9$ million were partially offset by impairment losses of $\$ 36.9$ million recognized during the year.

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Another important factor in the Corporation's strategy is prudent control of costs. For several years the Corporation has been investing in state of the art technology to improve service to its clients and increase efficiency. Operating expenses rose relatively little, from $\$ 120.9$ million in 2001 to $\$ 132.8$ million in 2002. During 2002 the Corporation's efficiency ratio improved by one percent to $40.81 \%$.

Return on average assets was $1.23 \%$ for 2002 , and $1.28 \%$ for 2001 and 2000 . Return on average equity was $14.90 \%$ for $2002,16.20 \%$ for 2001 and $21.22 \%$ for 2000 . Return on average common equity was $21.90 \%$ for $2002,22.13 \%$ for 2001 and $27.81 \%$ for 2000 .

First BanCorp has also been expanding outside Puerto Rico. In October 2002 the Corporation completed a $\$ 590$ million acquisition of the operations of JP Morgan Chase in the Virgin Islands. The expanded presence in the Virgin Islands will give the Corporation the opportunity to better serve its clients in that part of the 2002 Caribbean and provides with certain geographic diversification.

## CRITICAL ACCOUNTING POLICIES AND PRACTICES

The accounting and reporting policies of the Corporation and its subsidiaries conform with accounting principles generally accepted in the United States of America. A summary of accounting policies and recently issued accounting pronouncements is included in Note 2 of the Corporation's financial statements. The reported amounts are based on judgments, estimates and assumptions made by Management that affect the recorded assets and liabilities and contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates, if different assumptions or conditions prevail.

## INVESTMENTS

The Corporation classifies its investments in debt and equity securities into trading, held to maturity and available for sale securities. The available for sale securities are carried at fair value, with unrealized holding gains and losses, net of deferred tax effects, reported in other comprehensive income as a separate component of stockholders' equity. The fair values of these securities were calculated based on quoted market prices and dealer quotes. Changes in the assumptions used in calculating the fair values, could affect the reported valuations.

## EVALUATION FOR OTHER-THAN-TEMPORARY IMPAIRMENTS ON AVAILABLE FOR SALE AND HELD TO MATURITY SECURITIES

The Corporation evaluates its investment's securities for impairment. An impairment charge in the Consolidated Statements of Income is recognized when the decline in the fair value of investments below their cost basis is judged to be other-than-temporary. The Corporation considers various factors in determining whether it should recognize an impairment charge, including, but no limited to the length of time and extent to which the fair value has been less than its cost basis, and the Corporation's intent and ability to hold the investment for a period of time sufficient to allow for any anticipated recovery in market value. For debt securities, the Corporation also considers, among other factors, the investees repayment ability on its bond obligations and its cash and capital generation's ability. At December 31, 2002 the Corporation did not hold any investment securities with significant unrealized losses sustained for more than one year. The Corporation's accounting policy for other-than-temporary impairments is included in Note 2 of the Corporation's financial statements. During 2002, the Corporation experienced significant volatility in the market prices of its publicly traded equity investments and in addition two bonds in the Corporation's portfolio were downgraded to non investment grade quality by two credit rating agencies. See Note 10 of the Corporation's financial statements, which gives details as to impairments charges recognized during 2002.

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## ALLOWANCE FOR LOAN LOSSES

The Corporation maintains the allowance for loan losses at a level that Management considers adequate to absorb losses inherent in the loan portfolio. The adequacy of the allowance for loan losses is reviewed on a quarterly basis as part of the continuing evaluation of the quality of the assets. Groups of small balance, homogeneous loans are collectively evaluated for impairment. The portfolios of consumer loans, auto loans and finance leases are considered homogeneous and are evaluated collectively for impairment. In determining probable losses for each category of homogeneous pools of loans. Management uses historical information about loan losses over several periods of time that reflect varying economic conditions and adjusts such historical data based on the current conditions, considering information and trends on charge offs, nonaccrual loans and delinquencies. The Corporation measures impairment individually for those commercial and real estate loans with a principal balance exceeding $\$ 1$ million. An allowance is established based on the present value of expected future cash flows or the fair value of the collateral, if the loan is collateral dependent. Accordingly, the measurement of impairment for loans evaluated individually involves assumptions by Management as to the amount and timing of cash flows to be recovered and of appropriate discount rates. Where the loans are collateral dependent. Management generally obtains an independent appraisal. Those appraisals also involve estimates of future cash flows and appropriate discount rates or adjustments to comparable properties in determining fair values.

The Corporation's primary lending area is Puerto Rico. At December 31, 2002, there is no significant concentration of credit risk in any specific industry.

## INCOME TAXES

The Corporation is routinely subject to examinations from governmental taxing authorities. Such examinations may result in challenges to the tax return treatment applied by the Corporation to specific transactions. Management believes that the assumptions and judgment used to record tax-related assets or liabilities have been appropriate. Should tax laws change or the tax authorities determine that Management's assumptions were inappropriate, the result and adjustments required could have a material effect on the Corporation's results of operation. Information regarding income taxes is included in Note 25 of the Corporation's financial statements.

## IMPACT OF RECENT ACCOUNTING PRONOUNCEMENTS

During 2002, the Financial Accounting Standards Board (FASB) issued several accounting pronouncements, namely SFAS (Statement of Financial Accounting Standard) No. 145, Rescission of FASB Statements No. 4, 44 and 64, Amendment of SFAS No. 13, and Technical Corrections, SFAS No. 146, Accounting for Costs Associated with Exit or Disposal Activities, SFAS No. 147, Acquisitions of Certain Financial Institutions, SFAS No. 148, Accounting for Stock-Based Compensation, and FASB Interpretation No. 45, Guarantor's Accounting and Disclosure Requirements for Guarantees. Management estimated that the adoption of these pronouncements did not have or will not have, as applicable depending on adoption date, a significant impact on the Corporation's financial statements. Refer to Note 2 of the Corporation's financial statements for a summary of the major provisions of these pronouncements.

## RESULTS OF OPERATIONS

The Corporation's results of operations depend primarily on its net interest income, which is the difference between the interest income earned on interest earning assets, including investment securities and loans, and the interest expense on interest bearing liabilities, including deposits and borrowings. Also, the results of operations depend on the provision for loan losses, operating expenses (such as personnel, occupancy and other costs), other income (mainly service charges and fees on loans), gains on sale of investments and income taxes.

## NET INTEREST INCOME

Net interest income increased to $\$ 267$ million for 2002 from $\$ 236$ million in 2001 and $\$ 191$ million in 2000. The increase in net interest income for the year 2002 is the result of volume increases of $\$ 2,052$ million in the Corporation's average loan and investment portfolios.

The following table includes a detailed analysis of net interest income. Part I presents average volumes and rates on a tax equivalent basis and Part II presents the extent to which changes in interest rates and changes in volume of interest related assets and liabilities have affected the Corporation's net interest income. For each category of earning assets and interest bearing liabilities, information is provided on changes attributable to changes in volume (changes in volume multiplied by old rates), and changes in rate (changes in rate multiplied by old volumes). Rate-volume variances (changes in rate multiplied by changes in volume) have been allocated to the changes in volume and changes in rate based upon their respective percentage of the combined totals.

| Part I | Average volume |  |  | Interest income <br> (1) /expense |  |  | Average rate |  | (1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year ended December 31, | 2002 | 2001 | 2000 | 2002 | 2001 | 2000 | 2002 | 2001 | 2000 |
|  |  |  | (Do | ars in t | usands) |  |  |  |  |
| Earning assets: |  |  |  |  |  |  |  |  |  |
| Money market instruments | \$ 60,522 | \$ 46,517 | \$ 9,293 | \$ 999 | \$ 1,476 | \$ 527 | 1.65\% | 3.17\% | 5.67\% |
| Government obligations | 1,236,281 | 588,932 | 528,903 | 56,130 | 35,955 | 36,043 | 4.54\% | 6.11\% | 6.81\% |
| Mortgage backed securities | 2,144,236 | 1,711,980 | 1,457,044 | 147,779 | 126,098 | 100,415 | 6.89\% | 7.37\% | 6.89\% |
| Corporate bonds | 259,840 | 247,094 | 51,508 | 15,493 | 21,230 | 4,366 | 5.96\% | 8.59\% | 8.48\% |
| FHLB stock | 32,586 | 21,841 | 18,008 | 1,635 | 1,289 | 1,249 | 5.02\% | 5.90\% | 6.94\% |
| Total investments | 3,733,465 | 2,616,364 | 2,064,756 | 222,036 | 186,048 | 142,600 | 5.95\% | 7.11\% | $6.91 \%$ |
| Consumer loans | 1,048,283 | 1,036,637 | 1,026,044 | 142,612 | 140,050 | 140,635 | 13.60\% | 13.51\% | 13.71\% |
| Residential real |  |  |  |  |  |  |  |  |  |
| Construction loans | 223,627 | 219,890 | 169,257 | 11,726 | 17,323 | 18,251 | 5.24\% | 7.88\% | 10.78\% |
| Commercial loans | 2,080,892 | 1,584,910 | 1,210,783 | 110,315 | 119,867 | 110,808 | 5.30\% | 7.56\% | 9.15\% |
| Finance leases | 136,851 | 127,872 | 103,114 | 14,659 | 14,661 | 12,499 | 10.71\% | 11.47\% | 12.12\% |
| Total loans (2) | 4,773,363 | 3,838,683 | 3,083,064 | 353,723 | 357,397 | 331,308 | 7.41\% | 9.31\% | 10.75\% |
| Total earning assets | \$8,506,828 | \$6,455,047 | \$5,147,820 | \$575,759 | \$543,445 | \$473,908 | 6.77\% | 8.42\% | 9.21\% |
| Interest bearing liabilities: |  |  |  |  |  |  |  |  |  |
| Interest bearing checking accounts | \$ 215,462 | \$ 186,111 | \$ 162,456 | \$ 5,146 | \$ 5,926 | \$ 5,546 | 2.39\% | 3.18\% | 3.41\% |
| Savings accounts | 609,324 | 436,595 | 433,937 | 14,603 | 12,954 | 12,792 | 2.40\% | 2.97\% | 2.94\% |
| Certificate accounts | 3,622,918 | 2,859,181 | 2,173,244 | 113,486 | 141,878 | 134,945 | 3.13\% | 4.96\% | 6.20\% |
| Interest bearing deposits | 4,447,704 | 3,481,887 | 2,769,637 | 133,235 | 160,758 | 153,283 | 3.00\% | 4.62\% | 5.53\% |
| Other borrowed funds | 2,868,212 | 2,125,022 | 1,851,524 | 123,925 | 106,858 | 116,130 | 4.32\% | 5.03\% | 6.27\% |
| FHLB advances | 339,477 | 256,354 | 51,053 | 16,024 | 12,585 | 3,201 | 4.72\% | 4.91\% | 6.27\% |
| Total interest bearing liabilities | \$7,655,393 | \$5,863,263 | \$4,672, 214 | \$273,184 | \$280,201 | \$272,614 | 3.57\% | 4.78\% | 5.83\% |
| Net interest income |  |  |  | \$302,575 | \$263,244 | \$201,294 |  |  |  |
| Interest rate spread |  |  |  |  |  |  | 3.20\% | 3.64\% | 3.38\% |
| Net interest margin |  |  |  |  |  |  | 3.56\% | 4.08\% | 3.91\% |

(1) On a tax equivalent basis. The tax equivalent yield was computed dividing the interest rate spread on exempt assets by (1-statutory tax rate of $39 \%$ ) and adding to it the cost of interest bearing liabilities. When adjusted to a tax equivalent basis, yields on taxable and exempt assets are comparative.
(2) Non-accruing loans are included in the average balances.

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## Part II

|  | 2002 compared to 2001 <br> Increase (decrease) |  |  |  |  |  | 2001 compared to 2000 Increase (decrease) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | Rate |  |  |  | Volume |  | Rate |  | Total |  |
|  | (In thousands) |  |  |  |  |  |  |  |  |  |  |  |
| Earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Money market instruments | \$ | 338 | \$ | (815) | \$ | (477) | \$ | 1,646 | \$ | (697) | \$ | 949 |
| Government obligations |  | 34,457 |  | $(14,282)$ |  | 20,175 |  | 3,878 |  | $(3,966)$ |  | (88) |
| Mortgage backed securities |  | 30,815 |  | $(9,134)$ |  | 21,681 |  | 18,437 |  | 7,246 |  | 25,683 |
| Corporate bonds |  | 928 |  | $(6,665)$ |  | $(5,737)$ |  | 16,803 |  | 61 |  | 16,864 |
| FHLB stock |  | 587 |  | (241) |  | 346 |  | 246 |  | (206) |  | 40 |
| Total investments |  | 67,125 |  | $(31,137)$ |  | 35,988 |  | 41,010 |  | 2,438 |  | 43,448 |
| Consumer loans |  | 1,580 |  | 982 |  | 2,562 |  | 1,505 |  | $(2,090)$ |  | (585) |
| Residential real estate loans |  | 27,616 |  | $(18,701)$ |  | 8,915 |  | 23,778 |  | $(7,397)$ |  | 16,381 |
| Construction loans |  | 245 |  | $(5,842)$ |  | $(5,597)$ |  | 4,729 |  | $(5,657)$ |  | (928) |
| Commercial loans |  | 31,903 |  | $(41,455)$ |  | $(9,552)$ |  | 30,796 |  | $(21,737)$ |  | 9,059 |
| Finance leases |  | 993 |  | (995) |  | (2) |  | 2,920 |  | (758) |  | 2,162 |
| Total loans |  | 62,337 |  | $(66,011)$ |  | $(3,674)$ |  | 63,728 |  | $(37,639)$ |  | 26,089 |
| Total interest income |  | 129,462 |  | $(97,148)$ |  | 32,314 |  | 104,738 |  | $(35,201)$ |  | 69,537 |
| Interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 36,762 |  | $(64,285)$ |  | $(27,523)$ |  | 36,152 |  | $(28,677)$ |  | 7,475 |
| Other borrowed funds |  | 34,742 |  | $(17,675)$ |  | 17,067 |  | 15,454 |  | $(24,726)$ |  | $(9,272)$ |
| FHLB advances |  | 4,002 |  | (563) |  | 3,439 |  | 11,476 |  | $(2,092)$ |  | 9,384 |
| Total interest expense |  | 75,506 |  | $(82,523)$ |  | $(7,017)$ |  | 63,082 |  | $(55,495)$ |  | 7,587 |
| Change in net interest income |  | 53,956 |  | $(14,625)$ |  | 39,331 |  | 41,656 |  | 20,294 | \$ | 61,950 |

Total interest income includes tax equivalent adjustments of $\$ 36$ million, $\$ 27$ million and $\$ 11$ million for 2002, 2001, and 2000, respectively. On a tax equivalent basis, net interest income increased to $\$ 303$ million for 2002 from $\$ 263$ million for 2001, and $\$ 201$ million for 2000 . The interest rate spread and net interest margin amounted to $3.20 \%$ and $3.56 \%$, respectively, for 2002 , as compared to $3.64 \%$ and $4.08 \%$, respectively, for 2001 and to $3.38 \%$ and $3.91 \%$, respectively, for 2000.

## 2002 COMPARED TO 2001

On a tax equivalent basis interest income increased by $\$ 32$ million for 2002 as compared to 2001. On a tax equivalent basis the yield on earning assets was $6.77 \%$ for 2002 as compared to $8.42 \%$ for 2001 . The increase in interest income resulted from the growth in the average volume of interest earning assets of $\$ 2,052$ million in 2002, partially offset by lower yields due to lower market rates. The current economic slowdown has led the Federal Reserve Bank to cut the federal funds rate several times during the last two years to $1.25 \%$, which has resulted in a lower average cost of fund ( $3.57 \%$ for the year ended 2002 versus $4.78 \%$ for the year ended 2001 ). On a rate/volume basis, the increase of $\$ 39$ million in net interest income (on a tax equivalent basis) is the result of a positive volume variance of $\$ 54$ million, net of a negative rate variance of $\$ 15$ million. The negative rate variance was mainly due to the high level of variable rate assets, and the acceleration of prepayments on the Corporation's mortgage backed securities.

As shown in Part I, the Corporation continued to experience growth in its loan portfolio during 2002. Total loans average volume increased by $\$ 935$ million as compared to 2001. Residential real estate loans and commercial loans, accounted for the largest growth in the portfolio, with average volumes rising $\$ 414$ million and $\$ 496$ million, respectively. The growth in the commercial and residential real estate portfolios resulted mainly from the Corporation's ongoing strategy of maintaining a diversified asset base. For the loan portfolio, the growth in average volume represented an increase of $\$ 62$ million in interest income due to volume. The $\$ 66$ million decrease in interest income due to rate is mainly attributed to the floating rate characteristics of a portion of the Corporation's portfolio and to the origination of new loans in a lower rate environment. At December 31, 2002, approximately $75 \%$ of the commercial, $49 \%$ of the residential mortgage and $88 \%$ of the construction portfolios have floating rates.

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Average investment securities increased by $\$ 1,117$ million. The average yield on investment securities was $5.95 \%$ in 2002 and $7.11 \%$ in 2001 , on a tax equivalent basis. The portfolio of investment securities contributed $\$ 67$ million on the interest income increase due to volume partially offset by a decrease of $\$ 31$ million in interest income due to rate. The yield on government obligations had a negative variance of 157 basis points declining from $6.11 \%$ in 2001 to $4.54 \%$ in 2002. The yield on mortgage backed securities also had a negative variance as it decreased 48 basis points from $7.37 \%$ in 2001 to $6.89 \%$ in 2002.

Interest expense decreased by $\$ 7$ million for 2002 as compared to 2001 . This was the result of the decrease in the average rates of interest bearing liabilities which generated a positive rate variance of $\$ 83$ million, that was partially offset by increases in the average volume of liabilities to support the Corporation's growth.

## 2001 COMPARED TO 2000

On a tax equivalent basis interest income increased by $\$ 70$ million for 2001 as compared to 2000 . On a tax equivalent basis the yield on earning assets was $8.42 \%$ for 2001 as compared to $9.21 \%$ for 2000 . The increase in interest income results from the growth in the average volume of interest earning assets of $\$ 1,307$ million in 2001, partially offset by a lower yield due to lower market rates. On a rate/volume basis, the increase of $\$ 62$ million in net interest income (on a tax equivalent basis) is the result of a positive volume variance of $\$ 42$ million, plus a positive rate variance of $\$ 20$ million. During the year 2001, the Federal Reserve Bank cut short term rates by a total of 475 basis points to $1.75 \%$. Long term rates fell by less than 50 basis points, increasing the spread between short and long yields and increasing the Corporation's interest rate spread and net interest margin.

For the loan portfolio, the growth in 2001 of $\$ 374$ million in the average volume of commercial loans (including commercial real estate loans) represented an increase of $\$ 31$ million in interest income due to volume, and a decrease of $\$ 22$ million in interest income due to rate. The average portfolio of construction loans increased by $\$ 51$ million for 2001 , representing a positive volume variance of $\$ 5$ million and a negative rate variance of $\$ 6$ million. Management has been pursuing a consistent strategy of shifting the lending portfolio towards commercial lending without sacrificing the consumer area. The average portfolio of residential mortgage loans increased by $\$ 296$ million for 2001, representing a positive volume variance of $\$ 24$ million and a negative rate variance of $\$ 7$ million. The average finance lease portfolio (mostly composed of consumer loans) increased by $\$ 25$ million in 2001, representing a positive volume variance of $\$ 3$ million. The increase of $\$ 11$ million in the average volume of consumer loans in 2001, represented a positive variance in interest income due to volume of $\$ 2$ million and a negative rate variance of $\$ 2$ million.

For the investment portfolio, the average volume of mortgage backed securities increased by $\$ 255$ million in 2001. The tax equivalent yield on mortgage backed securities was $7.37 \%$ in 2001 and $6.89 \%$ in 2000 . The portfolio of mortgage backed securities contributed $\$ 18$ million in interest income due to volume and $\$ 7$ million in interest income due to rate. The average volume of corporate bonds increased by $\$ 196$ million for 2001 as compared to 2000 , causing an increase in interest income of $\$ 17$ million totally due to volume.

Interest expense increased by $\$ 8$ million for 2001 as compared to 2000 . This was the result of the increase in the average volume of interest bearing liabilities of $\$ 1,191$ million for 2001 as compared to 2000 which generated a negative volume variance of $\$ 63$ million, partially offset by the decrease in the cost of interest bearing liabilities due to lower market rates, causing a positive rate variance of $\$ 55$ million. The cost of interest bearing liabilities decreased from $5.83 \%$ for 2000 to $4.78 \%$ for 2001.

## PROVISION FOR LOAN LOSSES

During 2002, the Corporation provided $\$ 62$ million for loan losses, as compared to $\$ 61$ million in 2001 and $\$ 46$ million in 2000. Charge offs were stable despite weakened economic conditions. Net charge offs for 2002 amounted to $\$ 41.5$ million, as compared to net charge offs for 2001 of $\$ 46.9$ million, and of $\$ 42.0$ million for 2000 . Net charge offs to average loans outstanding has improved to $0.87 \%$ as compared to $1.22 \%$ and $1.36 \%$ for 2001 and 2000, respectively.

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The allowance activity for 2002, and previous four years was as follows:

| Year ended December 31, | 2002 |  | 2001 |  | 2000 |  | 1999 |  | 1998 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | S | thousa |  |  |  |  |
| Allowance for loan losses, beginning of year | \$ | 91,060 | \$ | 76,919 | \$ | 71,784 | \$ | 67,854 | \$ | 57,712 |
| Provision for loan losses |  | 62,302 |  | 61,030 |  | 45,719 |  | 47,960 |  | 76,000 |
| Loans charged off: |  |  |  |  |  |  |  |  |  |  |
| Residential real state |  | (555) |  | (192) |  |  |  |  |  |  |
| Commercial |  | $(4,643)$ |  | $(9,523)$ |  | $(3,463)$ |  | (825) |  | (880) |
| Finance leases |  | $(2,532)$ |  | $(2,316)$ |  | $(2,145)$ |  | (793) |  | $(3,438)$ |
| Consumer |  | $(41,261)$ |  | $(42,349)$ |  | $(46,223)$ |  | $(52,047)$ |  | $(67,906)$ |
| Recoveries |  | 7,540 |  | 7,391 |  | 9,807 |  | 9,048 |  | 6,034 |
| Net charge offs |  | $(41,451)$ |  | $(46,989)$ |  | $(42,024)$ |  | $(44,617)$ |  | $(66,190)$ |
| Other adjustments (1) |  |  |  | 100 |  | 1,440 |  | 587 |  | 332 |
| Allowance for loan losses, end of year | \$ | 111,911 | \$ | 91,060 | \$ | 76,919 | \$ | 71,784 | \$ | 67,854 |
| Allowance for loan losses to year end |  |  |  |  |  |  |  |  |  |  |
| Net charge offs to average loans outstanding during the period |  | 0.87\% |  | 1.22\% |  | 1.36\% |  | 1.90\% |  | 3.31\% |

(1) Other adjustments mainly consist of the carrying allowance of the loan portfolios acquired each year.

The Corporation maintains the allowance for loan losses at a level that Management considers adequate to absorb losses inherent in the loan portfolio. The adequacy of the allowance for loan losses is reviewed on a quarterly basis as part of the continuing evaluation of the quality of the assets. This evaluation is based upon a number of factors, including the following:
historical loan loss experience, projected loan losses, loan portfolio composition, current economic conditions, fair value of the underlying collateral, financial condition of the borrowers, and, as such, includes amounts based on judgments and estimates made by Management.

The allowance for loan losses on commercial and real estate loans over $\$ 1$ million is determined based on the present value of expected future cash flows or the fair value of the collateral, if the loan is collateral dependent.

The following table presents the composition of other income: Year ended December 31,

| Year ended December 31, |  | 2002 |  | 2001 |  | 2000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |  |  |
| Other fees on loans | \$ | 21,441 | \$ | 19,632 | \$ | 19,913 |
| Service charges on deposit accounts |  | 9,200 |  | 9,213 |  | 8,898 |
| Mortgage banking activities |  | 3,540 |  | 1,562 |  | 409 |
| Rental income |  | 2,285 |  | 2,293 |  | 2,434 |
| Other commissions |  | 1,081 |  | 1,511 |  | 1,340 |
| Insurance income |  | 2,269 |  | 700 |  |  |
| Dividend on equity securities |  | 705 |  | 669 |  | 698 |
| Other operating income |  | 10,032 |  | 7,794 |  | 8,071 |
| Other income before net gain on sale of investments, derivatives loss and trading income |  | 50,553 |  | 43,374 |  | 41,763 |
| Net gain on sale of investments |  | 48,873 |  | 9,606 |  | 7,850 |
| Impairment on investments |  | $(36,872)$ |  |  |  |  |
| Net gain on sale of investments, and impairment |  | 12,001 |  | 9,606 |  | 7,850 |
| Derivatives loss |  | (4, 062 ) |  |  |  |  |
| Trading income |  |  |  |  |  | 419 |
| Total |  | 58,492 |  | 52,980 | \$ | 50,032 |

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Other income primarily consists of fees on loans, service charges on deposit accounts, commissions derived from various banking activities, securities and insurance activities, and the net gain of investments, net of derivatives losses. Other fees on loans consist mainly of credit card fees and late charges collected on loans.

Service charges on deposit accounts represent an important and stable source of other income for the Corporation.

Mortgage banking activities income includes gain on sale of loans and the servicing fees on residential mortgage loans originated by the Corporation and subsequently securitized or sold. Gains on sale of loans amounted to approximately $\$ 3.4$ million in 2002 (2001- $\$ 1.2$ million). No sales were made in 2000.

The Corporation's subsidiary. First Leasing and Rental Corporation, generates income on the rental of various types of motor vehicles. This source of income has averaged approximately $\$ 2$ million in the past three years.

Insurance income consists of commissions earned by the new subsidiary FirstBank Insurance Agency, Inc., which started operations in May 2001.

Other commissions income is the result of an agreement with Goldman, Sachs \& Co. to participate in bond issues by the Government Development Bank of Puerto Rico, and an agreement with a national brokerage house in Puerto Rico to offer brokerage services in selected branches.

The other operating income category is composed of miscellaneous fees such as check fees and rental of safe deposit boxes. Other operating income also includes earned discounts on tax credits purchased and utilized against income tax payments, and other fees generated on the portfolio of commercial loans.

The gain on sale of investment securities reflects gains that resulted from sales that are in consonance to the Corporation's investment policies. A substantial portion earned in 2002 represents gains of $\$ 40.1$ million on the sale of mortgage backed securities, realized as part of the restructuring of the investment portfolio, as explained in the Corporation's financial statements, see Note 10. In addition, during the year ended on December 31, 2002 losses of $\$ 37$ million on other-than-temporary impairment of certain securities were recognized, as explained in the Corporation's financial statements, refer to Notes 2 and 10.

As explained in Note 29 of the Corporation's financial statements, the derivatives loss consists mainly of an unrealized loss of $\$ 4.5$ million due to the valuation to fair value of a portfolio of swaps that does not qualify for hedge accounting.

## OTHER OPERATING EXPENSE

Other operating expenses amounted to $\$ 133$ million for 2002 as compared to $\$ 121$ million for 2001 and $\$ 113$ million for 2000. The following table presents the components of other operating expenses:

| Year ended December 31, |  | 2002 |  | 2001 |  | 2000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |  |  |
| Salaries and benefits | \$ | 59,432 | \$ | 54,703 | \$ | 50,014 |
| Occupancy and equipment |  | 29,015 |  | 24,992 |  | 22,792 |
| Deposit insurance premium |  | 746 |  | 645 |  | 547 |
| Other taxes and insurance |  | 8,915 |  | 7,804 |  | 6,355 |
| Professional and service fees |  | 7,685 |  | 7,931 |  | 8,740 |
| Business promotion |  | 9,304 |  | 7,506 |  | 8,468 |
| Communications |  | 5,865 |  | 5,395 |  | 5,573 |
| Expense of rental equipment |  | 1,588 |  | 1,578 |  | 1,525 |
| Other |  | 10,206 |  | 10,300 |  | 9,036 |
| Total |  | 32,756 |  | 20,854 |  | 13,050 |

Management's goal is to limit expenditures to those that directly contribute to increase the efficiency, service quality and profitability of the Corporation. This control over other operating expenses has been an important factor contributing to the increase in earnings in recent years. The Corporation's efficiency ratio, which is the ratio of other operating expenses to the sum of net interest income and other income, improved to $40.81 \%$ for 2002 as compared to $41.81 \%$ and $46.95 \%$ for 2001 and 2000 , respectively. The Corporation has maintained a better than average efficiency ratio, while it has provided the latest in delivery channels for its commercial and consumer financial products and services.

The increase in operating expenses for 2002 is mainly the result of the Corporation's continuous investment in technology to provide the latest in delivery channels to its commercial and consumer lending business and to the general growth in the subsidiary Bank's operations. Operating expenses have also increased due to higher expenditures on advertising campaigns, which support the Corporation's growth and image.

The salary and benefits category was affected by annual increases in salary and fringe benefits and an increase in the number of employees to support the Corporation's growth.

## INCOME TAX EXPENSE

The provision for income tax amounted to $\$ 22$ million (or $17 \%$ of pre-tax earnings) for 2002 as compared to $\$ 20$ million (or $19 \%$ of pre-tax earnings) in 2001, and $\$ 15$ million (or $18 \%$ of pre-tax earnings) in 2000. The Corporation has maintained an effective tax rate lower than the statutory rate of $39 \%$ mainly by investing in government obligations and mortgage backed securities exempt from U.S. and Puerto Rico income tax combined with gains on sale of investments held by the international banking division of the Corporation and the Bank. These divisions were created under the International Banking Entity Act of P. R., which provides for total P. R. tax exemption on its interest income, other income and gain on sale of investments. The decrease in the effective tax rate is mainly due to an increase in the portfolio of exempt investments and investments held in the Corporation's international banking divisions. For additional information relating to income taxes, see Note 25 of the Corporation's financial statements.

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## FINANCIAL CONDITION

The following table presents an average balance sheet for the following years:

(1) Net of the allowance for loan losses and the valuation on investments securities available for sale.

## ASSETS

The Corporation's total assets at December 31, 2002 amounted to $\$ 9,644$ million, $\$ 1,446$ million over the $\$ 8,198$ million at December 31, 2001, mainly due to the growth in the loan portfolio.

The following table presents the composition of the loan portfolio at year-end for each of the last five years:


Total loans receivable increased by $\$ 1,329$ million in 2002 when compared with 2001 . During 2002 the Corporation continued its strategy of diversifying its loan portfolio composition through the origination and purchase of commercial loans and residential real estate loans, while maintaining its investment in consumer loans. In addition, the Corporation acquired a banking operation in the U.S. and British Virgin Islands with $\$ 291$ million in residential real estate loans, $\$ 40$ million in commercial loans and $\$ 105$ million in consumer loans. This acquisition provides the Corporation with a geographic diversification. The Corporation's strategy and the acquisition resulted in a significant increase of $\$ 345$ million in the commercial loan portfolio and of $\$ 842$ million in residential real estate loans. Finance leases, which are mostly composed of loans to individuals to finance the acquisition of an auto, increased by $\$ 15$ million, and consumer loans increased by $\$ 127$ million in 2002.

The Corporation's investment portfolio at December 31, 2002 amounted to $\$ 3,729$ million, an increase of $\$ 13$ million when compared with the investment portfolio of $\$ 3,716$ million at December 31, 2001. Mortgage backed securities represent a substantial balance of the Corporation's portfolio. These securities are subject to prepayment risk. As described in Note 10 of the Corporation's financial statements, during 2002, the Corporation restructured its portfolio to shorten maturities and reduce the existing prepayment risk under current interest rate scenario. Government obligations included approximately $\$ 644$ million and $\$ 1.3$ million in zero coupon bonds and government agency securities, respectively, that are callable. At December 31, 2002 money market instruments included approximately $\$ 237$ million of FHLB discount notes maturing in less than ninety days, which collateralized repurchase agreements. Management of the Corporation will determine during 2003 how prepayments on the mortgage backed securities and repayments on the callable securities will be reinvested, considering, among other factors, the interest rate outlook.

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The composition and estimated tax equivalent weighted average interest and dividend yields of the Corporation's earning assets at December 31, 2002 were as follows:
$\left.\begin{array}{lrr} & \begin{array}{c}\text { Tax } \\ \text { Equivalent } \\ \text { Weighted }\end{array} \\ \text { Amount }\end{array}\right)$
(1) Excludes the reserve for loan losses.

## NON-PERFORMING ASSETS

Total non-performing assets are the sum of non-accruing loans and investments, other real estate owned and other repossessed properties. Nonaccruing loans and investments are loans and investments as to which interest is no longer being recognized. When loans and investments fall into non-accruing status, all previously accrued and uncollected interest is charged against interest income.

At December 31, 2002, total non-performing assets amounted to $\$ 105$ million ( $1.09 \%$ of total assets) as compared to $\$ 79$ million ( $0.96 \%$ of total assets) at December 31, 2001 and $\$ 74$ million ( $1.25 \%$ of total assets) at December 31, 2000. Approximately $\$ 9.1$ million of the increase in non-performing assets when compared to the amount at December 31, 2001 is attributed to a construction loan fully secured with finished homes, where the Corporation stopped accruing interest due to a slow down in the selling process of the homes. More than half of the project houses have been either sold or optioned and are in the process of closing. The remaining increase in non performing assets is attributed to a corporate bond of approximately $\$ 3.8$ million, which was reclassified to non-accruing status during 2002, to non-performing assets acquired in the Virgin Islands and to the general growth in the Corporation's commercial loan portfolio. The Corporation's allowance for loan losses to non-performing loans was $121.95 \%$ at December 31, 2002 as compared to $124.74 \%$ and $113.59 \%$ at December 31, 2001 and 2000, respectively.

The following table presents non-performing assets at the dates indicated:


## NON-ACCRUING LOANS

RESIDENTIAL REAL ESTATE LOANS - The Corporation classifies all real estate loans delinquent 90 days or more in non-accruing status. Even though these loans are in non-accruing status, Management considers, based on the value of the underlying collateral, the loan to value ratios and historical experience, that no material losses will be incurred in this portfolio. Non-accruing real estate loans amounted to $\$ 23$ million ( $1.24 \%$ of total residential real estate loans) at December 31, 2002, as compared to $\$ 19$ million ( $1.83 \%$ of total residential real estate loans) and $\$ 16$ million ( $2.14 \%$ of total residential real estate loans) at December 31, 2001 and 2000, respectively. The increase as compared to 2001 is mainly attributed to non performing loans of approximately $\$ 4$ million acquired in the Virgin Islands.

COMMERCIAL LOANS - The Corporation places commercial loans (including commercial real estate and construction loans) 90 days delinquent as to principal and interest in non-accruing status. The risk exposure of this portfolio is diversified. Non-accruing commercial loans amounted to $\$ 48$ million ( $1.91 \%$ of total commercial loans) at December 31, 2002 as compared to $\$ 29$ million ( $1.37 \%$ of total commercial loans) and $\$ 32$ million ( $2.01 \%$ of total commercial loans) at December 31, 2001 and 2000, respectively. At December 31, 2002 there were five non-accruing commercial loans of over $\$ 1$ million, for a total of $\$ 17.7$ million including the afore mentioned non-accruing construction loan of $\$ 9.1$ million.

FINANCE LEASES - Finance leases are classified as non-accruing when they are delinquent 90 days or more. Non-accruing finance leases amounted to approximately $\$ 2$ million at December 31, 2002, 2001 and 2000, representing $1.43 \%, 1.93 \%$ and $1.65 \%$, respectively, of total finance leases.

CONSUMER LOANS - Consumer loans are classified as non-accruing when they are delinquent 90 days in auto, boat and home equity reserve loans, 120 days in personal loans (including small loans) and 180 days in credit cards and personal lines of credit.

Non-accruing consumer loans amounted to $\$ 19$ million ( $1.65 \%$ of the total consumer loan portfolio) at December 31, 2002, $\$ 23$ million (or $2.21 \%$ of the total consumer loan portfolio) at December 31, 2001 and $\$ 18$ million (or $1.71 \%$ of the total consumer loan portfolio) at December 31, 2000.

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## OTHER REAL ESTATE OWNED

Other real estate owned acquired in settlement of loans is carried at the lower of cost (carrying value of the loan) or fair value less estimated cost to sell the real estate at the date of acquisition.

## OTHER REPOSSESSED PROPERTY

The other repossessed property category includes repossessed boats and autos acquired in settlement of loans. Repossessed boats are recorded at the lower of cost or estimated fair value. Repossessed autos are recorded at the principal balance of the loans less an estimated loss on the disposition.

## INVESTMENT SECURITIES

This category presents the carrying amount of $\$ 3.8$ million of the Corporation's investment in WorldCom Corporation bonds, which was reclassified to non-accruing status during the year, as more fully explained in Note 10 of the Corporation's financial statements. Management's impairment analysis on the investment in WorldCom Corporation bonds concluded that an other-than-temporary impairment of approximately $\$ 11.7$ million had occurred. As aforementioned, the remaining $\$ 3.8$ million were reclassified to non-accruing status.

## PAST DUE LOANS

Past due loans are accruing commercial and consumer loans, which are contractually delinquent 90 days or more. Past due commercial loans are current as to interest but delinquent in the payment of principal. Past due consumer loans include personal lines of credit and credit card loans delinquent 90 days up to 179 days and personal loans (including small loans) delinquent 90 days up to 119 days.

## SOURCES OF FUNDS

The Corporation's principal funding sources are branch-based deposits, retail brokered deposits, institutional deposit, federal funds purchased, securities sold under agreements to repurchase, and FHLB advances.

## DEPOSITS

Total deposits amounted to $\$ 5,483$ million at December 31, 2002, as compared to $\$ 4,099$ million and $\$ 3,346$ million at December 31, 2001 and 2000, respectively.

The following table presents the composition of total deposits:


Total deposits are composed of branch-based deposits, brokered deposits and to a lesser extent of institutional deposits. Institutional deposits include certificates issued to agencies of the Government of Puerto Rico and to Governments in the Virgin Islands.

Total deposits increased by approximately $\$ 1,384$ million at December 31, 2002 when compared to December 31, 2001. This fluctuation was mainly due to: (1) an increase in branch-based deposits of $\$ 813$ million and to (2) an increase of $\$ 456$ million in brokered certificates of deposit. The increase in branch-based deposits reflects the acquisition of approximately $\$ 557$ million in deposits in the Virgin Islands.

Retail brokered certificates of deposits, which are certificates sold through brokers, represent a large portion of the Corporation's deposits. The total U.S. market for this source of funding approximates $\$ 280,000$ million.

At December 31, 2002, approximately $73 \%$ of retail brokered certificates of deposit held by the Corporation are callable, but only at Corporation's option. At December 31, 2002, the average life of callable and fixed term brokered certificates approximated 12 years and 2.54 years, respectively.

As more fully explained in Note 29 to the Corporation's financial statements, the Corporation enters into interest rate swap agreements where it agrees to pay variable-rates of interest as a hedge against changes in the fair value of fixed-rate brokered certificates of deposit. The effect of this agreements is that interest expense of retail brokered certificates of deposits is generally variable interest rate. The interest rate swap agreements are not callable.

## BORROWINGS

At December 31, 2002 total borrowings amounted to $\$ 3,249$ million as compared to $\$ 3,425$ million and $\$ 2,069$ million at December 31, 2001 and 2000 , respectively.

|  | 2002 | $\begin{gathered} \text { December 31, } \\ 2001 \end{gathered}$ | 2000 |
| :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |
| Federal funds purchased and securities sold under agreements to repurchase | \$2,793,540 | \$2,997,174 | \$1,856,436 |
| Advances from FHLB | 373,000 | 343,700 | 67,000 |
| Subordinated notes | 82,815 | 84,362 | 90,548 |
| Notes payable |  |  | 55,500 |
| Total | \$3,249,355 | \$3,425,236 | \$2,069,484 |
| Weighted average rate during the period | $4.36 \%$ | 5.02\% | 6.27\% |

The Corporation uses federal funds purchased, repurchase agreements, advances from FHLB and notes payable as additional funding sources. The borrowings of the Corporation consist primarily of federal funds purchased and securities sold under agreements to repurchase (repurchase agreements) which at December 31, 2002 amounted to $\$ 2,794$ million or $86 \%$ of total borrowings. Repurchase agreements had a total weighted average cost of $3.82 \%$ during the year ended December 31, 2002. For more information on borrowings please refer to Notes 18 through 21 of the Corporation's financial statements.

The composition and estimated weighted average interest rates of interest bearing liabilities at December 31, 2001, were as follows:

|  | Amount <br> (In thousands) | Weighted <br> Average Rate |
| :--- | :---: | :---: |
| Interest bearing deposits | ------------ | $--0.58 \%$ |
| Borrowed funds | $\$ 5,035,842$ | $3.98 \%$ |
|  | $3,249,355$ | $3.13 \%$ |

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## CONTRACTUAL OBLIGATIONS AND COMMITMENTS

The following table presents a detail of the maturities of contractual debt obligations, operational leases and commitments to extend credit:


The Corporation has obligations and commitments to make future payments under contracts, such as debt and lease agreements, and under other commitments to extend credit. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Since certain commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements. In the case of credit cards and personal lines of credit, the Corporation can at any time and without cause, cancel the unused credit facility.

## CAPITAL

During 2002, the Corporation increased its total capital from $\$ 603$ million at December 31, 2001 to $\$ 798$ million at December 31, 2002. Total capital increased by $\$ 195$ million mainly due to earnings of $\$ 108$ million, the issuance of $3,680,000$ shares of preferred stock with a net proceed of $\$ 89$ million, the issuance of 96,750 (as adjusted for 2002 stock split) shares of common stock through the exercise of stock options with proceeds of $\$ 1.3$ million, a positive fluctuation in the valuation of securities available for sale, net of a negative valuation of fair value hedges of $\$ 40$ million, and cash dividends of $\$ 42$ million.

The Corporation's objective is to maintain a solid capital position above the "well capitalized" classification under the federal banking regulations. The Corporation continues to exceed the well capitalized guidelines. To be in a "well capitalized" position, an institution should have: (i) a leverage ratio of $5 \%$ or greater; (ii) a total risk based capital ratio of $10 \%$ or greater; and (iii) a Tier 1 risk-based capital ratio of $6 \%$ or greater. At December 31, 2002 the Corporation had a leverage ratio of $7.35 \%$; a total risk based capital ratio of $13.75 \%$; and a Tier 1 risk-based capital ratio of $11.90 \%$.

## DIVIDENDS

In 2002, 2001 and 2000 the Corporation declared four quarterly cash dividends of $\$ 0.10, \$ 0.09$ and $\$ 0.07$ per common share, respectively, for an annual dividend of $\$ 0.40, \$ 0.35$ and $\$ 0.29$, respectively. Total cash dividends paid on common shares amounted to $\$ 16$ million for 2002 (or a $19.58 \%$ dividend payout ratio), $\$ 14$ million for 2001 (or a $19.91 \%$ dividend payout ratio) and $\$ 12$ million for 2000 (or a $19.72 \%$ dividend payout ratio). Dividends declared on preferred stock amounted to $\$ 26$ million in 2002, $\$ 17$ million in 2001, and $\$ 7$ million in 2000. Increase in dividends on preferred stocks resulted from the issuance of preferred stock of $\$ 92$ million in 2002, $\$ 103.5$ million in 2001 and $\$ 75$ million in 2000.

## QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

First BanCorp manages its asset/liability position in order to limit the effects of changes in interest rates on net interest income, subject to other goals of Management and within guidelines set forth by the Board of Directors.

The day-to-day management of interest rate risk, as well as liquidity management and other related matters, is assigned to the Asset Liability Management and Investment Committee of FirstBank (ALCO). The ALCO is composed of the following officers: President and CEO, the Senior Executive Vice President and Chief Financial Officer, the Executive Vice President for Retail and Mortgage Banking, the Senior Vice President of Treasury and Investments and the Economist. The ALCO meets on a weekly basis. The Economist also acts as secretary, keeping minutes of all meetings. An Investment Committee for First BanCorp also monitors the investment portfolio of the Holding Company, including a stock portfolio which amounted to $\$ 42$ million at December 31, 2002. This Committee meets weekly and has the same membership as the ALCO Committee described previously.

Committee meetings focus on, among other things, current and expected conditions in world financial markets, competition and prevailing rates in the local deposit market, reviews of liquidity, unrealized gains and losses in securities, recent or proposed changes to the investment portfolio, alternative funding sources and their costs, hedging and the possible purchase of derivatives such as swaps and caps, and any tax or regulatory issues which may be pertinent to these areas. The ALCO approves funding decisions in light of the Corporation's overall growth strategies and objectives. On a quarterly basis the ALCO performs a comprehensive asset/liability review, examining the measures of interest rate risk described below together with other matters such as liquidity and capital.

The Corporation uses simulations to measure the effects of changing interest rates on net interest income. These measures are carried out over a one year time horizon, assuming gradual upward and downward interest rate movements of 200 basis points. Simulations are carried out in two ways:
(1) using a balance sheet which is assumed to be at the same levels existing on the simulation date, and (2) using a balance sheet which has growth patterns and strategies similar to those which have occurred in the recent past.

These simulations assume gradual upward or downward movements of interest rates over the year of projection, with the change totaling 200 basis points at the end of the twelve month period. The balance sheet is divided into groups of similar assets and liabilities in order to simplify the process of carrying out these projections. As interest rates rise or fall, these simulations incorporate expected future lending rates, current and expected future funding sources and cost, the possible exercise of options, changes in prepayment rates, and other factors which may be important in determining the future growth of net interest income. All computations are done on a tax equivalent basis, including the effects of the changing cost of funds on the tax-exempt spreads of certain investments. The projections are carried out for First BanCorp on a fully consolidated basis.

These simulations are highly complex, and they use many simplifying assumptions that are intended to reflect the general behavior of the Corporation over the period in question, but there can be no assurance that actual events will parallel these assumptions in all cases. For this reason, the results of these simulations are only approximations of the true sensitivity of net interest income to changes in market interest rates.

Assuming a no growth balance sheet as of December 31, 2002, tax equivalent net interest income projected for 2003, would rise by $\$ 27.8$ million $(8.23 \%)$ under a rising rate scenario and would decrease by $\$ 1.5$ million ( $0.5 \%$ ) under falling rates.

The same simulations were also carried out assuming that the Corporation would grow. As of December 31, 2002 the growing balance sheet simulations indicate that tax equivalent net interest income projected for 2003, would rise by $\$ 27.0$ million ( $7.70 \%$ ) under a rising rate scenario and would decrease by $\$ 0.8$ million ( $0.2 \%$ ) with falling rates.

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The simulation for the year 2002 assuming a no growth balance sheet as of December 31, 2001, concluded that under a rising rate scenario net interest income would have declined by $\$ 6.2$ million ( $1.7 \%$ ) and that under a falling rate scenario would have increased by $\$ 1.9$ million ( $0.5 \%$ ).

The same simulations were also carried assuming that Corporation was going to grow. As of December 31, 2001, the growing balance sheet simulation indicated that the tax equivalent net interest income for 2002 would have fallen by $\$ 8.8$ million ( $2.4 \%$ ) under a rising interest rate scenario and increased by $\$ 3.8$ million ( $1.0 \%$ ) with falling rates.

The Corporation compared 2002 projections with actual results. In the growth scenario, which is more realistic, the Bank projected taxable equivalent net interest income of $\$ 369.7$ million under flat rates and $\$ 373.5$ million under falling rates for 2002. In reality, taxable equivalent net interest income was $\$ 302.6$ million. The most important reason for this difference was that FirstBank restructured its investment portfolio to reduce the Bank's exposure to rising rates. Some corporate bonds were sold and most 30 year MBS were replaced with 15 year securities at lower tax equivalent spreads. While these changes were going on, the Bank also had substantial investments in discount notes for short periods of time. These changes all led to smaller spreads than anticipated in the initial projection. Partially offsetting the effect of smaller spreads was a more rapid growth of the balance sheet. The consolidated balance sheet actually reached $\$ 9.64$ billion at the end of 2002, compared with a projected figure of $\$ 8.68$ billion in the baseline scenario. Part of this growth was due to the unanticipated purchase of a $\$ 590$ million banking operation in the Virgin Islands, which closed in October, 2002. Substantial unanticipated growth also occurred in average commercial loans, which reached $\$ 2.30$ billion by the end of 2002, compared with a projected figure of $\$ 2.00$ billion in the baseline scenario.

## LIQUIDITY

Liquidity refers to the level of cash and eligible investments to meet loan and investment commitments, potential deposit outflows and debt repayments. The Asset Liability Management and Investment Committee, using measures of liquidity developed by Management, reviews the Corporation's liquidity position on a weekly basis.

The principal sources of short-term funds are loan repayments, deposits, securities sold under agreements to repurchase, and lines of credit with the FHLB and other financial institutions. The Investment Committee reviews credit availability on a regular basis. In the past, the Corporation has securitized and sold auto and mortgage loans as supplementary sources of funding. Commercial paper had also provided additional funding. The Corporation has obtained long-term funding through the issuance of notes and long-term institutional certificates of deposit. The Corporation's principal uses of funds are the origination of loans and the repayment of maturing deposit accounts and borrowings.

A large portion of the Corporation's funding represent retail brokered certificates of deposit. In the event that the Corporation falls under the ratios of a well-capitalized institution, it faces the risk of not being able to replace this source of funding. It is Management's believe that this possibility is remote. In addition, the average life of the retail brokered certificates of deposit was 9.54 years at December 31, 2002. Approximately $73 \%$ of these certificates are callable, but only at the Corporation's option.

The Corporation's liquidity plan contemplates alternative sources of funding that could provide significant amounts of funding at reasonable cost. The alternative sources of funding include, among others, FHLB advances, lines of credits from other banks, sale of commercial loans participations, securitization of auto loans and commercial paper.

## IMPACT OF INFLATION AND CHANGING PRICES

The financial statements and related data presented herein have been prepared in conformity with generally accepted accounting principles, which require the measurement of financial position and operating results in terms of historical dollars without considering changes in the relative purchasing power of money over time due to inflation.

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Unlike most industrial companies, substantially all of the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates have a greater impact on a financial institution's performance than the effects of general levels of inflation. Interest rate movements are not necessarily correlated with changes in the prices of goods and services.

## CONCENTRATION RISK

The Corporation conducts its operations in a geographically concentrated area, as its main market is Puerto Rico. However, the Corporation continues diversifying its geographical risk as evidenced by recent acquisitions in the Virgin Islands. Puerto Rico's economy is generally similar to U.S. economy and its economic performance is a natural result of its increasing integration into the U.S. economy. At December 31, 2002, there is no significant concentration of credit risk in any specific industry.

## SELECTED QUARTERLY FINANCIAL DATA

Financial data showing results of the 2002 and 2001 quarters is presented below. In the opinion of Management, all adjustments necessary for a fair presentation have been included:

|  | 2002 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31 |  | June 30 |  | Sept. 30 |  | Dec. 31 |  |
|  | (In thousands, except for per share results) |  |  |  |  |  |  |  |
| Interest income |  | , 716 |  | , 348 |  | 9,606 |  | 7,364 |
| Net interest income |  | ,271 |  | , 523 |  | , 338 |  | ,717 |
| Provision for loan losses |  | , 801 |  | 4,501 |  | 4,000 |  | , 001 |
| Net income |  | , 650 |  | ,979 |  | 7,357 |  | ,.971 |
| Earnings per common share-basic | \$ | 0.49 | \$ | 0.51 | \$ | 0.52 | \$ | 0.53 |
| Earnings per common share-diluted | \$ | 0.49 | \$ | 0.50 | \$ | 0.51 | \$ | 0.52 |
|  | 2001 |  |  |  |  |  |  |  |
|  |  | h 31 |  | 30 |  | t. 30 |  | . 31 |
|  | (In thousands, except for per share results) |  |  |  |  |  |  |  |
| Interest income |  | , 750 |  | 6,178 |  | 7,527 |  | 3, 801 |
| Net interest income |  | ,474 |  | ,101 |  | 1,989 |  | 3,491 |
| Provision for loan losses |  | , 000 |  | 7,800 |  | 2,790 |  | 5,440 |
| Net income |  | ,786 |  | , 172 |  | ,019 |  | , 024 |
| Earnings per common share-basic | \$ | 0.39 | \$ | 0.43 | \$ | 0.45 | \$ | 0.47 |
| Earnings per common share-diluted | \$ | 0.39 | \$ | 0.43 | \$ | 0.45 | \$ | 0.47 |

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## MARKET PRICES AND STOCK DATA

The Corporation's common stock is traded in the New York Stock Exchange (NYSE) under the symbol FBP. On December 31, 2002, there were 640 holders of record of the Corporation's common stock.

The following table sets forth the high and low prices of the Corporation's common stock for the periods indicated as reported by the NYSE.

| Quarter ended |  | High |  | Low |  | Last |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2002: |  |  |  |  |  |  |
| December | \$ | 26.38 | \$ | 22.08 | \$ | 22.60 |
| September |  | 27.61 |  | 22.82 |  | 25.41 |
| June |  | 25.13 |  | 19.13 |  | 25.13 |
| March |  | 19.80 |  | 18.43 |  | 19.27 |
| 2001: |  |  |  |  |  |  |
| December | \$ | 20.00 | \$ | 17.07 | \$ | 19.00 |
| September |  | 20.00 |  | 16.00 |  | 17.24 |
| June |  | 17.99 |  | 15.32 |  | 17.99 |
| March |  | 17.42 |  | 13.00 |  | 17.27 |
| 2000: |  |  |  |  |  |  |
| December | \$ | 16.46 | \$ | 13.67 | \$ | 15.75 |
| September |  | 16.33 |  | 12.00 |  | 16.29 |
| June |  | 12.50 |  | 11.13 |  | 12.37 |
| March |  | 14.00 |  | 10.83 |  | 11.75 |

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## FINANCIAL STATEMENTS

[PHOTO]

## REPORT OF INDEPENDENT ACCOUNTANTS

## To the Board of Directors and Stockholders of First BanCorp.

In our opinion, the accompanying consolidated statements of financial condition and the related consolidated statements of income, comprehensive income, changes in stockholders' equity, and cash flows present fairly, in all material respects, the financial position of First BanCorp. and its subsidiaries at December 31, 2002 and 2001, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2002 in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Notes 2, 9 and 29 to the accompanying consolidated financial statements, in 2001 the Company adopted the Statement of Financial Accounting Standards No. 133, "Accounting for Certain Derivative Instruments and Certain Hedging Activities," as amended, which effect was accounted for as a cumulative effect of a change in accounting principle.
/S/ PRICEWATERHOUSECOOPERS

March 7, 2003

## CERTIFIED PUBLIC ACCOUNTANTS

## (OF PUERTO RICO)

License No. 216 Expires Dec. 1, 2004
Stamp 1838396 of the P.R. Society of
Certified Public Accountants has been
affixed to the file copy of this report

## CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

ASSETS
Cash and due from banks

Money market instruments

Investment securities available for sale, at market:
Securities pledged that can be repledged
Other investment securities
Total investment securities available for sale
Investment securities held to maturity, at cost:
Securities pledged that can be repledged
Other investment securities
Total investment securities held to maturity
Federal Home Loan Bank (FHLB) stock
Loans, net of allowance for loan losses of $\$ 111,911,470$
(2001 - \$91,060,307)
Loans held for sale, at lower of cost or market

Total loans
Other real estate owned
Premises and equipment, net
Accrued interest receivable
Due from customers on acceptances
Other assets

Total assets

LIABILITIES AND STOCKHOLDERS' EQUITY
Liabilities:
Non-interest bearing deposits
Interest bearing deposits
Federal funds purchased and securities sold under agreements to repurchase
Advances from FHLB
Bank acceptances outstanding
Accounts payable and other liabilities

Subordinated notes

Stockholders' equity:
Preferred stock, authorized $50,000,000$ shares; issued and outstanding $14,420,000$ shares at $\$ 25$ liquidation value per share (2001 - 10,740,000)

Common stock, $\$ 1$ par value, authorized $250,000,000$ shares; issued 44,875,435 shares, including 14,958,383 shares issued on September 30, 2002 from a stock split (2001-29,852,552)
Less: Treasury stock, including $1,640,300$ shares issued on September 30, 2002 from a stock split (at par value)

Common stock outstanding
Additional paid-in capital
Capital reserve
Legal surplus
Retained earnings
Accumulated other comprehensive income (loss), net of tax of $\$ 11,127,054$ (2001-\$2,097,785)

Contingencies and commitments
Total liabilities and stockholders' equity

|  | 2002 |
| :---: | :---: |
| \$ | 108,305,943 |
|  | 273,659,553 |
|  | $\begin{array}{r} 2,379,786,252 \\ 336,987,292 \end{array}$ |
|  |  |
|  | 2,716,773,544 |

541,047,654
161,558,730
--------------
$702,606,384$
35,629,500

5,515,185,610
10,753,585

5,525,939,195
2,938,249
87,595,569
39,282,010
304,346
150,818,003
\$ 9,643,852,296
\$ 8,197,517,788

| $5,035,841,381$ |  |
| :---: | :---: |
|  |  |
|  | 2,793,539,832 |
| 373,000,000 |  |
| 304,346 |  |
|  | 112,851,285 |
|  | 8,762,613,19 |

$82,815,105$
\$ $\quad 239,850,816$
3,858,703,322

2,997,173,944
343,700,000
262,153
70,547,126
7,510,237,361
$\qquad$
$84,361,525$
----------------

268,500,000
------_--_-_---

29,852,552
$(3,280,600)$

---------------
14,214,877
60,000,000
136,792,514
103,132,913
$(6,293,354)$
602,918,902
\$ 8,197,517,788

The accompanying notes are an integral part of these statements.

## 502002 First BanCorp

## CONSOLIDATED STATEMENTS OF INCOME



The accompanying notes are an integral part of these statements

## 512002 First BanCorp

# CONSOLIDATED STATEMENTS 

OF CASH FLOWS

CASH FLOWS FROM OPERATING ACTIVITIES: Net income

Adjustments to reconcile net income to net cash provided by operating activities:
Depreciation
Core deposit intangible amortization
Provision for loan losses
Deferred income tax benefit
Gain on sale of investments, net
Derivative loss
Net gain on sale of loans
Increase (decrease) in accrued income tax payable
Increase in accrued interest receivable
(Decrease) increase in accrued interest payable
Amortization of deferred loan (fees) costs
Net origination of loans held for sale Decrease in other assets
Increase (decrease) in other liabilities
Total adjustments

Net cash provided by operating activities
CASH FLOWS FOR INVESTING ACTIVITIES:
Principal collected on loans
Loans originated
Purchase of loans
Proceeds from sales of loans
Proceeds from sales of investment securities
Purchase of securities held to maturity
Purchase of securities available for sale
Principal repayments and maturities
of securities held to maturity
Principal repayments of securities available for sale Additions to premises and equipment
Net liabilities assumed on acquisition of business Purchase of FHLB stock

Net cash used in investing activities
CASH FLOWS FROM FINANCING ACTIVITIES
Net increase in deposits
Net (decrease) increase in federal funds purchased
and securities sold under agreements to repurchase Decrease in other short-term borrowings
FHLB advances taken
Payments of notes payable
Dividends
Issuance of preferred stock
Treasury stock acquired
Exercise of stock options
Net cash provided by financing activities

Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year

Cash and cash equivalents at end of year
Cash and cash equivalents include:
Cash and due from banks
Money market instruments
2002
-------------1
\$ $107,956,351$
$11,710,016$
$1,165,488$
$62,301,996$
$(8,610,812)$
$(12,000,487)$
$4,522,925$
$(3,416,222)$
$3,434,149$
$(141,451)$
$(1,364,672)$
$(1,544,375)$
$(40,264,215)$
$39,671,318$
$27,974,273$
----------------------1
$83,437,931$
$191,394,282$

635,765,469
$(903,166,444)$
$(734,531,121)$ 83, 862,533
2,242,654,071
$(17,031,372,741)$
$(10,336,516,102)$
$16,613,061,948$
8,816,493,581 $(14,412,317)$
$73,357,625$ $(12,738,900)$

| $(567,542,398)$ |
| :---: |

790,122,398
$(202,096,134)$
29,300,000
$(1,550,000)$
$(42,372,613)$
88, 906, 000
$1,340,843$

| 663,650,494 |  |
| :---: | :---: |
|  | 287,502,378 |
|  | 94,463,118 |
| \$ | 381,965,496 |
| \$ | 108,305,943 |
|  | 273,659,553 |
| \$ | 381,965,496 |


|  | $2001$ |  | 2000 |
| :---: | :---: | :---: | :---: |
|  | \$ 86,001,444 | \$ | 67,275,609 |
|  | 9,844,282 |  | 9,014,068 |
|  | 919,261 |  | 866,330 |
|  | 61,030,000 |  | 45,718,500 |
|  | $(5,402,000)$ |  | $(4,356,000)$ |
|  | $(9,606,314)$ |  | $(7,850,472)$ |
|  | $(1,282,845)$ |  |  |
|  | 11,306,695 |  | $(19,474,679)$ |
|  | $(9,661,332)$ |  | $(10,052,025)$ |
|  | 4,841,187 |  | 11,677,924 |
|  | 522,685 |  | $(144,768)$ |
|  | $(4,629,562)$ |  |  |
|  | 22,893,906 |  | 4,657,136 |
|  | $(9,395,151)$ |  | 20,740,407 |
|  | 71,380,812 |  | 50,796,421 |
|  | 157,382,256 |  | 118,072,030 |
|  | 897,831,839 |  | 646,581,300 |
|  | $(1,334,581,873)$ |  | 222,590,263) |
|  | $(481,200,701)$ |  | 238,055,000) |
|  | 42,343,060 |  |  |
|  | 847,716,293 |  | 58,452,236 |
|  | $(254,818,754)$ |  | $(6,949,462)$ |
|  | $(12,462,323,482)$ |  | 125,184, 351) |
|  | 74,529,997 |  |  |
|  | 10,377,705,993 |  | 692,427,578 |
|  | $(13,912,556)$ |  | $(19,153,597)$ |
|  | $(4,354,100)$ |  | (710,000) |
|  | $(2,311,064,284)$ |  | 215,181,559) |
|  | 764,012,251 |  | 780,840,486 |
|  | 1,134,888,478 |  | $\begin{aligned} & 403,553,556 \\ & (152,484,084) \end{aligned}$ |
|  | 276,700,000 |  | 17,000,000 |
|  | $(62,000,000)$ |  | $(3,125,000)$ |
|  | $(30,343,298)$ |  | $(19,212,141)$ |
|  | 100,069,250 |  | 72,437,500 |
|  | $(1,929,685)$ |  | $(30,086,592)$ |
|  | $1,355,211$ |  | 93,750 |
|  | 2,182,752,207 |  | 069,017,475 |
|  | 29,070,179 |  | $(28,092,054)$ |
|  | 65,392,939 |  | 93,484,993 |
|  | \$ 94,463,118 | \$ | 65,392,939 |
|  | \$ 59,898,550 | \$ | 63,372,591 |
|  | 34,564,568 |  | 2,020,348 |
|  | \$ 94,463,118 | \$ | 65,392,939 |

The accompanying notes are integral part of these statements.

## 522002 First BanCorp

# CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY 

|  | $\begin{aligned} & \text { Preferred } \\ & \text { stock } \end{aligned}$ | Common stock | Additional paid-in capital | Capital reserve | $\begin{aligned} & \text { Legal } \\ & \text { surplus } \end{aligned}$ | Retained earnings | ```Accumulated other comprehensive income (loss)``` |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 1999 | \$ 90,000,000 | \$28,060,552 | \$19,863,466 | \$40,000,000 | \$126,792,514 | \$58,834,676 | \$ $(68,648,959)$ |
| Net income |  |  |  |  |  | 67,275,609 |  |
| Other comprehensive income |  |  |  |  |  |  | 49,050,174 |
| Issuance of preferred stock | 75,000,000 |  | $(2,562,500)$ |  |  |  |  |
| Addition to capital reserve |  |  |  | 10,000,000 |  | $(10,000,000)$ |  |
| Treasury stock acquired |  | $(1,642,400)$ | (821,200) |  |  | $(27,622,992)$ |  |
| Stock options exercised |  | 6,000 | 87,750 |  |  |  |  |
| Cash dividends: |  |  |  |  |  |  |  |
| Common stock |  |  |  |  |  | $(11,804,599)$ |  |
| Preferred stock |  |  |  |  |  | $(7,407,542)$ |  |
| DECEMBER 31, 2000 | 165,000,000 | 26,424,152 | 16,567,516 | 50,000,000 | 126,792,514 | 69,275,152 | $(19,598,785)$ |
| Net income |  |  |  |  |  | 86,001,444 |  |
| Other comprehensive income |  |  |  |  |  |  | 13,305,431 |
| Issuance of preferred stock | 103,500,000 |  | $(3,430,750)$ |  |  |  |  |
| Addition to legal surplus |  |  |  |  | 10,000,000 | $(10,000,000)$ |  |
| Addition to capital reserve |  |  |  | 10,000,000 |  | $(10,000,000)$ |  |
| Treasury stock acquired |  | $(86,200)$ | $(43,100)$ |  |  | $(1,800,385)$ |  |
| Stock options exercised |  | 234,000 | 1,121,211 |  |  |  |  |
| Cash dividends: |  |  |  |  |  |  |  |
| Common stock |  |  |  |  |  | $(13,835,100)$ |  |
| Preferred stock |  |  |  |  |  | $(16,508,198)$ |  |
| DECEMBER 31, 2001 | 268,500,000 | 26,571,952 | 14,214,877 | 60,000,000 | 136,792,514 | 103,132,913 | $(6,293,354)$ |
| Net income |  |  |  |  |  | 107,956,351 |  |
| Other comprehensive income |  |  |  |  |  |  | 39,674,517 |
| Issuance of preferred stock | 92,000,000 |  | (3,094,000) |  |  |  |  |
| Addition to legal surplus |  |  |  |  | 12,552,664 | $(12,552,664)$ |  |
| Addition to capital reserve |  |  |  | 10,000,000 |  | $(10,000,000)$ |  |
| Stock options exercised |  | 64,500 | 1,276,343 |  |  |  |  |
| Common stock split on September 30, 2002 |  | 13,318,083 | $(12,397,220)$ |  |  | $(920,863)$ |  |
| Cash dividends: |  |  |  |  |  |  |  |
| Common stock |  |  |  |  |  | $(15,966,339)$ |  |
| Preferred stock |  |  |  |  |  | $(26,406,274)$ |  |
| DECEMBER 31, 2002 | \$360,500,000 | \$39,954,535 | \$ | \$70,000,000 | \$149,345,178 | \$145,243,124 | \$ 33,381,163 |

The accompanying notes are an integral part of these statements.

|  | 2002 |  | $2001$ |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NET INCOME |  | 107,956,351 |  | 86,001,444 | \$ | 67,275,609 |
| Other comprehensive income, net of tax: |  |  |  |  |  |  |
| Unrealized gains on securities: |  |  |  |  |  |  |
| Unrealized holding gains <br> arising during the period, net of tax of |  |  |  |  |  |  |
| $\begin{aligned} & \$ 16,289,254(2001-\$ 6,820,246 ; \\ & 2000-\$ 18,312,676) \end{aligned}$ |  | 48,867,763 |  | 20,460,738 |  | 54,938,028 |
| Less: Reclassification adjustment for gains included in net income, net of tax of $\$ 3,000,122$ $(2001-\$ 2,401,578 ; 2000-\$ 1,962,618)$ |  | (9,000,365) |  | $(7,204,736)$ |  | $(5,887,854)$ |
| Cumulative effect of accounting change, net of tax benefit of $\$ 331,500$ 994,500 |  |  |  |  |  |  |
| Unrealized gains on securities |  | 39,867,398 |  | 14,250,502 |  | 49,050,174 |
| Unrealized loss on fair value hedge attributable to credit risk, net of tax |  |  |  |  |  |  |
| of \$64,294 (2001-\$315,024) |  | $(192,881)$ |  | $(945,071)$ |  |  |
| Total other comprehensive income |  | 39,674,517 |  | 13,305,431 |  | 49,050,174 |
| COMPREHENSIVE INCOME |  | 147,630,868 |  | 99,306,875 | \$ | 116,325,783 |

The accompanying notes are an integral part of these statements.

## 542002 First BanCorp

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1 - NATURE OF BUSINESS

First BanCorp (the Corporation) is a financial holding company offering a full range of financial services. First BanCorp also offers insurance services through its wholly-owned insurance subsidiary, the FirstBank Insurance Agency. First BanCorp is subject to the Federal Bank Holding Company Act and its insurance subsidiary is subject to the supervision, examination and regulation of the Commissioner of Insurance of Puerto Rico.

FirstBank Puerto Rico (FirstBank or the Bank), the Corporation's wholly-owned bank subsidiary, is a commercial bank chartered under the laws of the Commonwealth of Puerto Rico. Its main office is located in San Juan, Puerto Rico, and it has 43 full-service banking branches in Puerto Rico and 11 in the U.S. and British Virgin Islands. It has 11 loan origination offices in Puerto Rico focusing on consumer loans and residential mortgage loans. The Bank, through wholly-owned subsidiaries, operates 33 offices in Puerto Rico specializing in small personal loans, finance leases, and vehicle rental. The Bank offers brokerage services in selected branches through an alliance with a national brokerage house in Puerto Rico. The Bank is subject to the supervision, examination and regulation of the Office of the Commissioner of Financial Institutions of Puerto Rico and the Federal Deposit Insurance Corporation (FDIC), which insures its deposits through the Savings Association Insurance Fund (SAIF).

In October 2002, the Corporation acquired JPMorgan Chase's Eastern Caribbean Region business in the U.S. Virgin Islands, British Virgin Islands and Barbados. In addition to branches acquired, this transaction included the acquisition of the assets of the former Chase Trade, Inc., now First Trade, Inc., and of all outstanding shares of the former Chase Agency Services, Inc., now FirstBank Insurance Agency V.I., Inc. Total assets acquired in this transaction amounted to approximately $\$ 590$ million, including approximately $\$ 435$ million in loans receivable, and total deposits amounted to approximately $\$ 557$ million.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting and reporting policies of the Corporation and its subsidiaries conform with accounting principles generally accepted in the United States of America, and, as such, include amounts based on judgments, estimates and assumptions made by Management that affect the reported amounts of assets and liabilities and contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

Following is a description of the more significant accounting policies followed by the Corporation:

## PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of the Corporation and its subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

## STATEMENTS OF CASH FLOWS

For purposes of reporting cash flows, cash and cash equivalents include cash on hand, amounts due from banks and short-term money market instruments with original maturities of 90 days or less.

## INVESTMENT SECURITIES

The Corporation classifies its investments in debt and equity securities into one of three categories:

Held to maturity - Securities which the entity has the positive intent and ability to hold to maturity. These securities are carried at amortized cost.

Trading - Securities that are bought and held principally for the purpose of selling them in the near term. These securities are carried at fair value, with unrealized gains and losses reported in earnings.

Available for sale - Securities not classified as trading or as held to maturity. These securities are carried at fair value, with unrealized holding gains and losses, net of deferred tax effects, reported in other comprehensive income as a separate component of stockholders' equity.

Premiums and discounts are amortized as an adjustment to interest income over the life of the related securities using a method that approximates the interest method. Realized gains or losses on securities are reported in earnings. When computing realized gains or losses, the cost of securities is determined on the specific identification method.

## OTHER-THAN-TEMPORARY IMPAIRMENTS

The Corporation evaluates for impairment its debt and equity securities when their market value has remained below cost for six months or more or earlier if other factors indicative of potential impairment exist. Investments are considered to be impaired when a decline in fair value is judged to be other-than-temporary. The Corporation employs a systematic methodology that considers available evidence in evaluating potential impairment of its investments.

The impairment analysis on the fixed income investments is done placing special emphasis on the analysis of the cash position of the company, its cash and capital generation capacity, which could increase or diminish the company's ability to repay its bond obligations. The Corporation also considers its intent and ability to hold the fixed income securities. If Management believes, based on the analysis, that the company will not be able to service its debt and pay its obligations on a timely manner, the security is written down to Management's estimate of net realizable value.

The equity securities impairment analyses are performed and reviewed quarterly based on the latest financial information and any supporting research report made by a major brokerage house. These analyses are very subjective and based, among other things, on relevant financial data such as capitalization, cash flow, liquidity, systematic risk, and debt outstanding. Management also considers the industry trends, the historical performance of the stock, as well as the Corporation's intent to hold the security for an extended period. If Management believes there is a low probability of achieving book value in a reasonable time frame, then an impairment will be recorded by writing the security down to market value.

## LOANS HELD FOR SALE

Loans held for sale are stated at the lower of cost or market. The amount by which cost exceeds market value in the aggregate portfolio of loans held for sale, if any, is accounted for as a valuation allowance with changes included in the determination of net income.

## LOANS AND ALLOWANCE FOR LOAN LOSSES

Loans are stated at their outstanding balance less unearned interest and net deferred loan origination fees and costs. Unearned interest on installment loans (i.e., personal and auto) is recognized as income under a method, which approximates the interest method.

Loans on which the recognition of interest income has been discontinued are designated as non-accruing. When loans are placed on nonaccruing status, any accrued but uncollected interest income is reversed and charged against interest income. Consumer loans are classified as non-accruing when they are delinquent:
90 days or more for auto, boat and home equity reserve loans; 120 days or more for personal loans; and 180 days or more for credit cards and personal lines of credit. Commercial and mortgage loans are classified as non-accruing when they are delinquent 90 days or more. This policy is also applied to all impaired loans based upon an evaluation of the risk characteristics of said loans, loss experience, economic conditions and other pertinent factors. Loan losses are charged and recoveries are credited to the allowance for loan losses.

The Corporation has defined impaired loans as loans with interest and/or principal past due 90 days or more and other specific loans for which, based on current information and events, it is probable that the debtor will be unable to pay all amounts due according to the contractual terms of the loan agreement. The Corporation measures impairment individually for those commercial and real estate loans with a principal balance exceeding $\$ 1$ million. Groups of small balance, homogeneous loans are collectively evaluated for impairment. The portfolios of residential mortgage loans, consumer loans, auto loans and finance leases are considered homogeneous and are evaluated collectively for impairment. An allowance is established based on the present value of expected future cash flows or the fair value of the collateral, if the loan is collateral dependent.

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## LOAN FEES AND COSTS

Loan fees and costs incurred in the origination of loans are deferred and amortized using the interest method or under a method that approximates the interest method over the life of the loans as an adjustment to interest income. When a loan is paid off or sold, any unamortized net deferred fee (cost) is credited (charged) to income.

## SERVICING ASSETS

The Corporation recognizes as separate assets the rights to service loans for others, whether those servicing assets are originated or purchased. The total cost of the loans to be sold with servicing assets retained is allocated to the servicing assets and the loans (without the servicing asset), based on their relative fair values. Servicing assets are amortized in proportion to and over the period of estimated net servicing income. Loan servicing fees, which are based on a percentage of the principal balances of the loans serviced, are credited to income as loan payments are collected.

To estimate the fair value of servicing assets the Corporation considers the present value of expected future cash flows associated with the servicing assets. For purposes of measuring impairment of servicing assets, the Corporation stratifies such assets based on predominant risk characteristics of underlying loans. The amount of impairment recognized, if any, is the amount by which the servicing asset exceeds its estimated fair value. Impairment, if any, is charged against servicing income.

## OTHER REAL ESTATE OWNED

Other real estate owned, acquired in settlement of loans, is recorded at the lower of cost (carrying value of the loan) or fair value minus estimated cost to sell the real estate. Gains or losses resulting from the sale of these properties and losses recognized on the periodic reevaluations of these properties are credited or charged to net cost (gain) of operations and disposition of other real estate owned. The cost of maintaining and operating these properties is expensed as incurred.

## PREMISES AND EQUIPMENT

Premises and equipment are carried at cost less accumulated depreciation. Depreciation is provided on the straight-line method over the estimated useful lives of the individual assets. Depreciation of leasehold improvements is computed on the straight-line method over the terms of the leases or estimated useful lives of the improvements, whichever is shorter. Costs of maintenance and repairs, which do not improve or extend the life of the respective assets are expensed as incurred. Costs of renewals and betterments are capitalized. When assets are sold or disposed of, their cost and related accumulated depreciation are removed from the accounts and any gain or loss is reflected in earnings.

## SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

The Corporation sells securities under agreements to repurchase the same or similar securities. Generally, similar securities are securities from the same issuer, with identical form and type, similar maturity, identical contractual interest rates, similar assets as collateral and the same aggregate unpaid principal amount. The Corporation retains control over the securities sold under these agreements, accordingly, these agreements are considered financing transactions and the securities underlying the agreements remain in the asset accounts. The counter party to certain agreements may have the right to repledge the collateral by contract or custom. Such assets are presented separately in the statements of financial condition as securities pledged to creditors that can be repledged.

## ACCOUNTING FOR INCOME TAXES

Deferred taxes arise because certain transactions affect the determination of income for financial reporting purposes in periods different from the period in which the transactions affect taxable income. Deferred taxes have been recorded based upon the Puerto Rico enacted tax rates. Current tax expense has been provided based upon the estimated tax liability incurred for tax return purposes. Valuation allowances are established, when necessary, to reduce deferred tax assets to the amount expected to be realized.

## TREASURY STOCK

The Corporation accounts for treasury stock at par value. Under this method, the treasury stock account is increased by the par value of each share of common stock reacquired. Any excess paid per share over the par value is debited to additional paid-in capital for the amount per share that it was originally credited. Any remaining excess is charged to retained earnings.

## STOCK OPTION PLAN

The Corporation has a stock-based employee compensation plan, which is described more fully in Note 5. The Corporation accounts for the plan under the recognition and measurement principles of Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees, and related Interpretations. No stock based employee compensation cost is reflected in net income, as all options granted under the plan had an exercise price equal to the market value of the underlying common stock on the date of the grant. The table below illustrates the effect on net income and earnings per share if the Corporation had applied the fair value recognition provisions of Financial Accounting Standards Board (FASB) Statement No. 123, Accounting for Stock Based Compensation, to stock-based employee compensation granted in year 2002 and 2000 (no options were granted during 2001).

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Pro forma information
Employees' compensation and benefits
Net income-available to common stockholders
Earnings per common share-basic
Earnings per common share-diluted
```



## EARNINGS PER COMMON SHARE

Earnings per share-basic is calculated by dividing income available to common stockholders by the weighted average number of outstanding common shares. The computation of earnings per share-diluted is similar to the computation of earnings per share-basic except that the weighted average common shares are increased to include the number of additional common shares that would have been outstanding if the dilutive potential common shares had been issued. Stock options outstanding under the Corporation's stock option plan are considered in the earnings per share-diluted by application of the treasury stock method, which assumes that proceeds for the exercise of options are used to repurchase common stock in the open market. Any stock splits or stock dividends are retroactively recognized in all periods presented in financial statements.

## COMPREHENSIVE INCOME

Comprehensive income includes net income and several other items that current accounting standards require to be recognized outside of net income, primarily the unrealized gain (loss) on securities available for sale and the change in fair value attributable to credit risk on securities hedged with interest rate swaps, net of estimated tax effect.

## DERIVATIVE INSTRUMENTS

On January 1, 2001, the Corporation adopted the Statement of Financial Accounting Standards (SFAS) No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended. All derivatives are recognized in the statement of financial position at fair value. Changes in the fair value of derivative instruments are accounted for as current income or other comprehensive income, depending on their intended use and designation. For transactions that qualify for hedge accounting, SFAS No. 133 provides for a matching of the timing of gain or loss recognition on the hedging instrument with the recognition in earnings of (a) the changes in the fair value of the hedged asset or liability, that are attributable to the hedged risk (fair value hedges) or (b) the effect of the exposure to the variability of cash flows from the hedged asset or liability (cash flows hedges). Note 29 describes in more detail the hedging transactions entered into by the Corporation.

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## ACQUISITION OF BUSINESS

Business combinations are accounted using the purchase method of accounting, as required by SFAS No. 141, Business Combinations. Assets acquired and liabilities assumed are recorded at estimated fair values at the date of acquisition. After initial recognition, any resulting intangible assets are accounted under the provisions of SFAS No. 142, Goodwill and Other Intangible Assets.

## RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

SFAS No. 145, Rescission of FASB Statements No. 4, 44 and 64, Amendment of SFAS No. 13, and Technical Corrections - In April 2002, the FASB issued SFAS No. 145, which rescinds SFAS No. 4 and amends SFAS No. 13. This amendment became effective for transactions occurring after May 15, 2002. The adoption of this statement did not have a significant impact on the Corporation's financial statements.

SFAS No. 146, Accounting for Costs Associated with Exit or Disposal Activities - In June 2002, the FASB issued SFAS No. 146, which requires that a liability for a cost associated with an exit or disposal activity be recognized when the liability is incurred. The provisions of this statement are effective for exit or disposal activities that are initiated after December 31, 2002. Management expects that the adoption of this statement will not have a significant impact on the Corporation's financial statements.

SFAS No. 147, Acquisitions of Certain Financial Institutions - In October 2002, effective immediately, the FASB issued SFAS No. 147, which requires financial acquisitions of financial institutions to be accounted for in accordance with FASB Statements No. 141, Business Combinations, and No. 142, Goodwill and Other Intangible Assets. In addition, SFAS No. 147 amends FASB Statement No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, to include in its scope long-term customer-relationship intangible assets of financial institutions such as depositor and borrower relationship intangible assets and credit cardholder intangible assets. The adoption of SFAS No. 147 did not have an impact on the Corporation's financial statements.

SFAS No. 148, Accounting for Stock-Based Compensation- Transition and Disclosure an amendment of FASB Statement No. 123- In December 2002, the FASB issued SFAS No. 148, which provides alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation. All required disclosures under SFAS No. 123, as amended by SFAS No. 148, are included in these financial statements. The Corporation has not adopted the fair value method for recognition of stock based compensation.

FASB Interpretation No. 45, Guarantor's Accounting and Disclosure Requirements for Guarantees - In November 2002, the FASB issued this interpretation, which requires a guarantor of certain types of guarantees to recognize, at the inception of guarantee, a liability for the fair value of the obligation undertaken in issuing the guarantee. These provisions for initial recognition are effective for guarantees that are issued or modified after December 31, 2002. In the case of the Corporation, these provisions apply for the standby letters of credit. See Note 29 for details of the letters of credit outstanding as of December 31, 2002. The adoption of this interpretation will not have a significant effect in the Corporation's financial statements.

## NOTE 3 - STOCKHOLDERS' EQUITY

## COMMON STOCK

On August 27, 2002, the Corporation declared a three for two (or $50 \%$ ) stock split on its $26,636,452$ outstanding shares of common stock at September 13, 2002. As a result, a total of $14,958,383$ additional shares of common stock were issued on September 30, 2002, of which $1,640,300$ shares were recorded as treasury stock. All per share amounts have been adjusted for the effect of the stock split in the third quarter of 2002.

## STOCK REPURCHASE PLAN AND TREASURY STOCK

The Corporation has a stock repurchase program under which from time to time it repurchases shares of common stock in the open market and hold them as treasury stock. Under this program, the Corporation repurchased a total of 86,200 shares of common stock at a cost of $\$ 1,929,685$ during 2001, and $1,642,400$ shares of common stock at a cost of $\$ 30,086,592$ during 2000 . No shares of common stock were repurchased during 2002. From the total amount of common stock repurchased, 4,920,900 shares, as adjusted for September 30, 2002 stock split, were held as treasury stock at December 31, 2002 (2001-3,280,600 shares) and were available for general corporate purposes.

## PREFERRED STOCK

The Corporation has $50,000,000$ shares of authorized non-cumulative and non-convertible preferred stock with a par value of $\$ 1$, redeemable at the Corporation's option subject to certain terms. This stock may be issued in series and the shares of each series shall have such rights and preferences as shall be fixed by the Board of Directors when authorizing the issuance of that particular series. During 2002, the Corporation issued 3,680,000 shares of preferred stock (2001-4,140,000 shares; 2000-3,000,000 shares; 1999-3,600,000 shares). The liquidation value per share is $\$ 25$. Annual dividends of $\$ 1.8125$ per share (issuance of 2002), $\$ 1.85$ per share (issuance of 2001), $\$ 2.0875$ per share (issuance of 2000) and of $\$ 1.78125$ per share (issuance of 1999), are payable monthly, if declared by the Board of Directors. During the year, dividends declared on preferred stock amounted to $\$ 26,406,274$ (2001-\$16,508, 198; $2000-\$ 7,407,542$ ).

## CAPITAL RESERVE

The capital reserve account was established to comply with certain regulatory requirements of the Office of the Commissioner of Financial Institutions of Puerto Rico related to the issuance of subordinated notes by FirstBank in 1995. An amount equal to $10 \%$ of the principal of the notes is set aside each year from retained earnings until the reserve equals the total principal amount. At the notes repayment date the balance in capital reserve is to be transferred to the legal surplus account or retained earnings after the approval of the Commissioner of Financial Institutions of Puerto Rico.

## LEGAL SURPLUS

The Banking Act of the Commonwealth of Puerto Rico requires that a minimum of $10 \%$ of FirstBank's net income for the year be transferred to legal surplus, until such surplus equals the total of paid in capital on common and preferred stock. Amounts transferred to the legal surplus account from the retained earnings account are not available for distribution to the stockholders.

## NOTE 4 - REGULATORY CAPITAL REQUIREMENTS

The Corporation is subject to various regulatory capital requirements imposed by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Corporation's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Corporation must meet specific capital guidelines that involve quantitative measures of the Corporation's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Corporation's capital amounts and classification are also subject to qualitative judgment by the regulators about components, risk weightings and other factors.

Capital standards established by regulations require the Corporation to maintain minimum amounts and ratios of Tier 1 capital to total average assets (leverage ratio) and ratios of Tier 1 and total capital to risk-weighted assets, as defined in the regulations. The total amount of riskweighted assets is computed by applying risk-weighting factors to the Corporation's assets and certain off-balance sheet items, which vary from $0 \%$ to $100 \%$ depending on the nature of the asset.

At December 31, 2002 and 2001, the most recent notification from FDIC, categorized the Corporation as a well-capitalized institution under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Corporation must maintain minimum total risk based, Tier 1 risk based and Tier 1 leverage ratios as set forth in the following table. Management believes that there are no conditions or events since that date that have changed that classification.

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The Corporation's and its banking subsidiary's regulatory capital positions were as follows:

|  | Actual |  | Regulatory Requirements For capital adequacy purposes |  | To be well capitalized |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
|  | (Dollars in thousands) |  |  |  |  |  |
| At December 31, 2002 |  |  |  |  |  |  |
| Total Capital (to Risk-Weighted |  |  |  |  |  |  |
| Assets) : |  |  |  |  |  |  |
| First BanCorp | \$816,946 | 13.75\% | \$475,155 | 8\% | \$593,944 | 10\% |
| FirstBank | 739,996 | 12.50\% | 473,617 | 8\% | 592,022 | 10\% |
| Tier I Capital <br> (to Risk-Weighted Assets): |  |  |  |  |  |  |
| First BanCorp | \$707,083 | 11.90\% | \$237,578 | 4\% | \$356,366 | 6\% |
| FirstBank | 632,487 | 10.68\% | 236,809 | 4\% | 355,213 | 6\% |
| Tier I Capital <br> (to Average Assets): |  |  |  |  |  |  |
| First BanCorp | \$707,083 | 7.35\% | \$288,628 | 3\% | \$481,046 | 5\% |
| FirstBank | 632,487 | 6.62\% | 286,801 | 3\% | 478,002 | 5\% |
| At December 31, 2001 |  |  |  |  |  |  |
| Total Capital <br> (to Risk-Weighted Assets): |  |  |  |  |  |  |
| First BanCorp | \$678,679 | 14.50\% | \$374,498 | 8\% | \$468,123 | 10\% |
| FirstBank | 590,652 | 12.75\% | 370,472 | 8\% | 463,090 | 10\% |
| Tier I Capital <br> (to Risk-Weighted Assets): |  |  |  |  |  |  |
| First BanCorp | \$569,255 | 12.16\% | \$187,249 | 4\% | \$280,874 | 6\% |
| FirstBank | 481,850 | 10.41\% | 185,236 | 4\% | 277,854 | 6\% |
| Tier I Capital <br> (to Average Assets): |  |  |  |  |  |  |
| First BanCorp | \$569,255 | 7.49\% | \$228,074 | 3\% | \$380,124 | 5\% |
| FirstBank | 481,850 | 6.40\% | 225,738 | 3\% | 376,231 | 5\% |

## NOTE 5 - STOCK OPTION PLAN

The Corporation has a stock option plan covering certain employees. The options granted under the plan cannot exceed $20 \%$ of the number of common shares outstanding. Each option provides for the purchase of one share of common stock at a price not less than the fair market value of the stock on the date the option is granted. Stock options are fully vested upon issuance. The maximum term to exercise the options is ten years. The stock option plan provides for a proportionate adjustment in the exercise price and the number of shares that can be purchased in the event of a stock dividend, stock split, reclassification of stock, merger or reorganization and certain other issuance and distributions.

Management uses the Black-Scholes option pricing model for the computation of the estimated fair value of each option granted to buy shares of the Corporation's common stock (refer to Note 2 for accounting policy). The fair value of each option granted during 2002 and 2000 (no options were granted during 2001) was estimated using the following assumptions: weighted dividend growth of $20 \%$ (2002) and $0 \%$ ( 2000 ); expected life of 3.29 years (2002) and 3.11 years (2000); weighted expected volatility of $31.76 \%$ (2002) and $31.74 \%$ (2000); and weighted riskfree interest rate of $3.66 \%$ (2002) and $5.36 \%$ (2000). The weighted estimated fair value of the options granted was $\$ 4.08$ (2002) and $\$ 3.67$ (2000) per option, as adjusted for the September 2002 stock split.

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Following is a summary of the activity related to stock options, adjusted to reflect the stock split of September 30, 2002:

|  | Number of Options | Weighted Average |  |
| :---: | :---: | :---: | :---: |
| At December 31, 1999 | 1,449,750 | \$ | 11.38 |
| Granted | 477,000 | \$ | 14.87 |
| Exercised | $(9,000)$ | \$ | 10.42 |
| Canceled | $(10,500)$ | \$ | 17.33 |
| At December 31, 2000 | 1,907,250 | \$ | 12.24 |
| Exercised | (351,000) | \$ | 3.86 |
| Canceled | $(3,000)$ | \$ | 18.92 |
| At December 31, 2001 | 1,553,250 | \$ | 14.12 |
| Granted | 542,750 | \$ | 18.96 |
| Exercised | $(96,750)$ | \$ | 13.86 |
| At December 31, 2002 | 1,999,250 | \$ | 15.44 |

The exercise price of the options outstanding at December 31, 2002, as adjusted for September 2002 stock split, ranges from $\$ 10.42$ to $\$ 25.99$ and the weighted average remaining contractual life is approximately seven years.

Following is additional information concerning the stock options outstanding at December 31, 2002.

| Number of Options | Exercise Price per Option | Contractual Maturity |  |
| :---: | :---: | :---: | :---: |
| 300,000 | \$10.42 | November | 2007 |
| 75,000 | \$12.79 | February | 2008 |
| 60,000 | \$18.06 | May | 2008 |
| 18,000 | \$17.71 | June | 2008 |
| 261,000 | \$17.33 | November | 2008 |
| 3,000 | \$17.29 | February | 2009 |
| 5,250 | \$17.63 | April | 2009 |
| 270,750 | \$13.08 | November | 2009 |
| 465,000 | \$14.88 | December | 2010 |
| 521,250 | \$18.69 | February | 2012 |
| 20,000 | \$25.99 | October | 2012 |
| 1,999,250 |  |  |  |

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## NOTE 6 - EARNINGS PER COMMON SHARE

The calculations of earnings per common share for the years ended December 31, 2002, 2001 and 2000 follow:

|  |  | Year ended December 31, |
| :--- | :--- | :--- |

The earnings per share for prior years have been restated to reflect the effect of the stock split in the third quarter of 2002. The 2001 earnings per common share basic and diluted are net of cumulative effect of change in accounting principle.

Stock options outstanding, under the Corporation's stock option plan for officers, are common stock equivalents and, therefore, considered in the computation of earnings per common share diluted. Common stock equivalents were computed using the treasury stock method. In 2002, 20,000 stock options (2001-10,500, 2000-858,750) were not included in the computation of outstanding shares because they were antidilutive. These amounts have been adjusted for 2002 stock split.

## NOTE 7 - CASH AND DUE FROM BANKS

The Corporation is required by law to maintain minimum average reserve balances. The amount of those average reserve balances was approximately $\$ 93,263,632$ at December 31, 2002 (2001-\$46,078,200).

## NOTE 8 - INVESTMENT SECURITIES HELD FOR TRADING

At December 31, 2002 and 2001, there were no securities held for trading purposes or options on such securities.

All trading instruments are subject to market risk, the risk that future changes in market conditions, such as fluctuations in market prices or interest rates, may make an instrument less valuable or more onerous. The instruments are accounted for at market value, and their changes are reported directly in earnings. The Corporation may write options on trading securities as part of its trading activities. Also the Corporation may enter in transactions of securities sold not yet purchased for trading purposes. These transactions are carried at market value. Net gains and losses resulting from these transactions are recorded in the trading income or loss account. The net gain from the sale of trading securities amounted to $\$ 419,367$ for the year ended December 31, 2000, and was included in earnings as trading income. No trading activities were recorded during 2002 and 2001.

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## NOTE 9 - INVESTMENT SECURITIES HELD TO MATURITY

The amortized cost, gross unrealized gains and losses, approximate market value, weighted average yield and final maturities of investment securities held to maturity at December 31, 2002 and 2001 were as follows:


Expected maturities of investments might differ from contractual maturities because they may be subject to prepayments and / or call options. At January 1, 2001, in connection with the adoption of SFAS No. 133, the Corporation transferred a portfolio of $\$ 207$ million of GNMA certificates held to maturity into the available for sale category. The unrealized gain of $\$ 994,500$, net of taxes, was reflected in other comprehensive income as a cumulative effect of the change in accounting principle.

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## Note 10 - Investment Securities Available For Sale

The amortized cost, gross unrealized gains and losses, approximate market value, weighted average yield and final maturities of investment securities available for sale at December 31, 2002 and 2001 were as follows:


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Maturities for mortgage backed securities are based upon contractual terms assuming no repayments. The weighted average yield on investment securities held for sale is based on amortized cost; therefore, it does not give effect to changes in fair value.

During 2002, the Corporation's bank subsidiary restructured its portfolio of mortgage backed securities available for sale in order to shorten its duration and reduce its prepayment risk. As a result, in late June and early July of 2002, approximately $\$ 1$ billion of 30-year mortgage backed securities were sold. The sales derived a gain of $\$ 14$ million. The securities sold were substantially substituted with $\$ 900$ million of 15 -year mortgage backed securities, which have a lower average life and yield, and which value is less sensitive to increases in interest rates. In addition, in September and October, the Corporation sold its 7\% GNMA portfolio of approximately $\$ 964$ million to substitute with lower coupons. The sales derived a gain of $\$ 26.1$ million. These securities were substituted in November with $\$ 1$ billion FNMA's 15 years.

It is the Corporation's policy to invest in corporate bonds, which at the time of the purchase, are of an investment grade quality. The total carrying amount of the corporate bonds portfolio is $\$ 198$ million, or approximately $5 \%$ of total investments of the Corporation as of December 31, 2002. In 2002, two of the bonds in FirstBank's portfolio were downgraded, to non-investment grade quality by two credit rating agencies. These were, WorldCom Corporation, $\$ 15.5$ million outstanding at the time of the downgrade and Nortel Networks Corporation, $\$ 23.5$ million outstanding at the time of the downgrade. Management's impairment analysis on these securities concluded that an other-than-temporary impairment of approximately $\$ 11.7$ million had occurred in the case of the WorldCom Corporation bonds. The estimated impairment amount of this security was recognized as a loss in the statement of income. In addition, Management reclassified to non-accruing status the remaining carrying amount of $\$ 3.8$ million. Management's impairment analysis concluded that no other-than-temporary impairment existed on Nortel's bonds. The unrealized loss of the Nortel's bonds at December 31, 2002 approximated $\$ 8.5$ million.

At December 31, 2002, the Corporation's equity securities portfolio carrying amount is $\$ 41.7$ million, and its adjusted cost is $\$ 37$ million. The Corporation's current policy guidelines limit investments in equity securities to $\$ 60$ million, which is $1.6 \%$ of the Corporation's total investments as of December 31, 2002. The Corporation invests in equity securities that have long-term appreciation prospects. During the year ended on December 31, 2002, the Corporation recognized a loss of $\$ 25.2$ million for other-than-temporary impairment on equity securities. At December 31, 2002, these securities have not been sold.

Management determined that except for the impairments on the bonds and stocks mentioned above, there are no other-than-temporary impairments on the rest of the bonds and equity securities portfolio. Management will continue its ongoing monitoring of the Corporation's investment on individual corporate bonds and equity securities to identify any other-than-temporary impairment.

At December 31, 2002, the net unrealized gain of $\$ 34,519,114$ (2001 - net unrealized loss of $\$ 5,348,283$ ) on securities available for sale, net of the deferred income tax of $\$ 11,506,371$ (2001- $\$ 1,782,761$ ), was reported as part of accumulated other comprehensive income. For 2002 , the change in the net unrealized holding gain on the available for sale securities amounted to $\$ 53,156,531$ (2001-a gain of $\$ 19,000,669$ ) before deferred income taxes.

For 2002, proceeds from the sale of securities amounted to $\$ 2,243$ million (2001

- $\$ 847.7$ million, 2000 - $\$ 58.5$ million) resulting in gross realized gains of $\$ 49.7$ million (2001-\$13.6 million, $2000-\$ 7.9$ million), and gross realized losses on sale of investments and impairments of $\$ 37.7$ million (2001-\$4 million). No losses were realized during 2000.


## NOTE 11 - FEDERAL HOME LOAN BANK (FHLB) STOCK

At December 31, 2002 and 2001, there were investments in FHLB stock with book value of $\$ 35,629,500$ and $\$ 22,890,600$ respectively. The estimated market value of such investments is its redemption value.

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## NOTE 12 - INTEREST AND DIVIDEND ON INVESTMENTS

A detail of interest and dividend income on investments follows:

|  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2000 |
|  | (In thousands) |  |  |
| Mortgage Backed Securities: |  |  |  |
| Taxable | \$ 3,765 | \$ 2,666 | \$ 3,325 |
| Exempt | 117,338 | 106,571 | 91,416 |
|  | \$121,103 | \$109,237 | \$ 94,741 |
| Other Investment Securities: |  |  |  |
| Taxable | \$ 3,079 | \$ 2,639 | \$ 1,577 |
| Exempt | 64,013 | 50,602 | 38,060 |
|  | \$ 67,092 | \$ 53,241 | \$ 39,637 |

## NOTE 13 - LOANS RECEIVABLE

The following is a detail of the loan portfolio:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 |  | 2001 |  |
|  | (In thousands) |  |  |  |
| Secured by first mortgages: |  |  |  |  |
|  |  |  |  |  |
| Conventional |  | 1,778,046 | \$ | 955,573 |
| Insured by government agencies: |  |  |  |  |
| Federal Housing Administration and Veterans |  |  |  |  |
| Administration |  | 41,805 |  | 25,211 |
| Puerto Rico Housing Bank and Finance Agency |  | 19,060 |  | 23,513 |
| Secured by second mortgages |  | 7,650 |  | 8,088 |
|  |  | 1,846,561 |  | 1,012,385 |
| Deferred net loan fees |  | $(3,247)$ |  | $(5,107)$ |
| Residential real estate loans |  | 1,843,314 |  | 1,007,278 |
| Commercial loans: |  |  |  |  |
| Construction loans |  | 259,053 |  | 219,396 |
| Commercial loans |  | 1,418,792 |  | 1,238,173 |
| Commercial mortgage |  | 813,513 |  | 688,922 |
| Commercial loans |  | 2,491,358 |  | 2,146,491 |
| Finance leases |  | 143,412 |  | 127,935 |
| Consumer and other loans: |  |  |  |  |
| Personal |  | 413,931 |  | 362,490 |
| Personal lines of credit |  | 10,401 |  | 11,216 |
| Auto |  | 565,478 |  | 502,902 |
| Boat |  | 53,017 |  | 39,570 |
| Credit card |  | 164,172 |  | 176,226 |
| Home equity reserve loans |  | 4,566 |  | 1,851 |
| Unearned interest |  | $(62,553)$ |  | $(71,810)$ |
| Consumer and other loans |  | 1,149,012 |  | 1,022,445 |
| Loans receivable |  | 5,627,096 |  | 4,304,149 |
| Allowance for loan losses |  | $(111,911)$ |  | (91,060) |
| Loans receivable, net |  | 5,515,185 |  | 4,213,089 |
| Loans held for sale |  | 10,754 |  | 4,630 |
| Total loans | \$ | 5,525,939 |  | 4,217,719 |

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The Corporation's primary lending area is Puerto Rico. At December 31, 2002 and 2001 there is no significant concentration of credit risk in any specific industry on the loan portfolio.

At December 31, 2002, loans in which the accrual of interest income had been discontinued amounted to $\$ 91,765,000(2001-\$ 72,998,000$; $2000-\$ 67,716,000)$. If these loans had been accruing interest, the additional interest income realized would have been approximately $\$ 5,833,000$ (2001-\$5,735,000; 2000-\$5,937,000). There are no material commitments to lend additional funds to borrowers whose loans were in non-accruing status at these dates.

At December 31, 2002 mortgage loans held for sale amounted to $\$ 10.8$ million (2001- $\$ 4.6$ million).

At December 31, 2002, the Corporation was servicing residential mortgage loans owned by others aggregating approximately $\$ 196,748,000$ (2001-\$160,583,000; 2000 - \$144,805,000).

Various loans secured by first mortgages were assigned as collateral for term notes, certificates of deposit, advances from the Federal Home Loan Bank, and unused lines of credit. The mortgage loans pledged as collateral amounted to \$778,829,294 and \$195,267,091 at December 31, 2002 and 2001, respectively.

## NOTE 14 - ALLOWANCE FOR LOAN LOSSES

The changes in the allowance for loan losses were as follows:

|  | Year ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 |  | 2001 |  | 2000 |  |
|  |  |  | (In | thousands) |  |  |
| Balance at beginning of period | \$ | 91,060 | \$ | 76,919 | \$ | 71,784 |
| Provision charged to income |  | 62,302 |  | 61,030 |  | 45,719 |
| Losses charged against the allowance |  | $(48,991)$ |  | $(54,380)$ |  | $(51,831)$ |
| Recoveries credited to the allowance |  | 7,540 |  | 7,391 |  | 9,807 |
| Other adjustments |  |  |  | 100 |  | 1,440 |
| Balance at end of period | \$ | 111,911 | \$ | 91,060 | \$ | 76,919 |

At December 31, 2002, $\$ 27$ million ( $\$ 10.7$ million at December 31, 2001) in commercial and real estate loans over $\$ 1,000,000$ were considered impaired with an allowance of $\$ 5.9$ million ( $\$ 3.7$ million at December 31, 2001), which was established based on the fair value of the collateral. For 2001, $\$ 2$ million of the allowance on impaired loans was established based on the fair value of the collateral and $\$ 1.7$ million was established based on the present value of expected future cash flows. The average recorded investment in impaired loans amounted to $\$ 18.9$ million for 2002 (2001-\$11.9 million). Interest income in the amount of approximately $\$ 803,000$ was recognized on impaired loans in 2002 (2001-\$377,000; 2000-\$227,000).

## NOTE 15 - RELATED PARTY TRANSACTIONS

The Corporation granted loans to its directors, executive officers and to certain related individuals or entities in the ordinary course of business. The movement and balance of these loans were as follows:
Amount
Balance at December 31, 2000
New loans
Payments
Balance at December 31, 2001
New loans
Payments

Balance at | (Inousands) |
| :--- |

## NOTE 16 - PREMISES AND EQUIPMENT

Premises and equipment are stated at cost less accumulated depreciation as follows:

|  | Useful life in years | $\begin{aligned} & \text { December } 31 \text {, } \\ & 2002 \end{aligned}$ | $\begin{gathered} \text { December } 31, \\ 2001 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | (In thousands) |  |  |
| Land |  | \$ 8,203 | \$ | 7,357 |
| Buildings and improvements | 10-40 | 41,918 |  | 39,809 |
| Leasehold improvements | 1-15 | 20,436 |  | 14,753 |
| Furniture and equipment | 3-10 | 94,675 |  | 62,466 |
| Accumulated depreciation |  | $\begin{aligned} & 165,232 \\ & (87,083) \end{aligned}$ |  | $\begin{aligned} & 124,385 \\ & (55,001) \end{aligned}$ |
|  |  | 78,149 |  | 69,384 |
| Projects in progress |  | 9,447 |  | 6,772 |
| Total premises and equipment, net |  | \$ 87,596 | \$ | 76,156 |

## NOTE 17 - INTANGIBLE ASSETS

At December 31, 2002, the Corporation has a core deposit intangible with a carrying amount of $\$ 20,807,539(2001-\$ 7,199,439)$ included in the Other Assets category. Increase in this category represents the recognition of an intangible asset as part of the acquisition of the JP Morgan Chase's Eastern Caribbean Region business. The straight-line amortization expense for the year ended December 31, 2002 amounted to approximately $\$ 1,165,000$. The estimated aggregate amortization expense for each of the five succeeding fiscal years will be approximately $\$ 2,400,000$. Management has reviewed the core deposits intangible assets concluding that no impairment is necessary and that the useful life of ten years used to amortize them is the best estimate of the economic benefit period.

## NOTE 18 - DEPOSITS AND RELATED INTEREST

Deposits and related interest consist of the following:


The weighted average interest rate on total deposits at December 31, 2002 and 2001 was $2.58 \%$ and $3.82 \%$, respectively.

At December 31, 2002, the aggregate amount of overdraft in demand deposits that were reclassified as loans amounted to $\$ 7,281,895$ (2001$\$ 7,807,724$ ).

The following table presents a summary of certificates of deposits with remaining term of more than one year at December 31, 2002:
Total
(In thousands)
$\$ \quad 258,698$
162,066
341,276
199,752
$1,814,983$
$-=-=-=---$
$\$ 2,776,775$
$==========$

| Over one year to two years | \$ 258,698 |
| :---: | :---: |
| Over two years to three years | 162,066 |
| Over three years to four years | 341,276 |
| Over four years to five years | 199,752 |
| Over five years | 1,814,983 |
| Total | \$2,776,775 |

At December 31, 2002 certificates of deposit (CD's) in denominations of $\$ 100,000$ or higher amounted to $\$ 3,379,748,775$ (2001-
$\$ 2,669,536,603$ ) including brokered certificates of deposit of $\$ 2,645,909,222(2001-\$ 2,189,687,222)$ at a weighted average rate of $2.64 \%$, after hedging (2001-4.0\%). See Note 29 for a description of the program used to hedge the fair value of the brokered certificates of deposit.

At December 31, 2002, deposit accounts issued to government agencies with a carrying value of $\$ 220,869,357(2001-\$ 63,639,152)$ were collateralized by securities with a carrying value of $\$ 259,433,606(2001-\$ 75,126,925)$ and estimated market value of $\$ 263,467,485(2001-$ $\$ 71,979,923$ ), by specific mortgage loans with a carrying value of $\$ 2,416,677$ (2001 - $\$ 2,895,723$ ) and estimated market value of $\$ 3,010,938$ (2001-\$3,370,043) and by municipal obligations with a carrying value and estimated market value of $\$ 27,810,000$.

A table showing interest expense on deposits follows:

|  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2000 |
|  | (In thousands) |  |  |
| Savings | \$ 15,096 | \$ 12,954 | \$ 12,792 |
| Interest bearing checking accounts | 4,763 | 5,296 | 5,546 |
| Certificates of deposit | 113,376 | 142,508 | 134,945 |
| Total | \$133,235 | \$160,758 | \$153,283 |

## NOTE 19 - FEDERAL FUNDS PURCHASED AND SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

Federal funds purchased and securities sold under agreements to repurchase (repurchase agreements) consist of the following:

| December 31, |  |
| :---: | :---: |
| 2002 | 2001 |
| (In thousands) |  |
|  | \$ 10,000 |
| \$2,784,078 | 2,976,174 |
| 9,462 | 11,000 |
| \$2,793,540 | \$2,997,174 |

The weighted average interest rates of federal funds purchased and repurchase agreements at December 31, 2002 and 2001 was $3.82 \%$ and $4.05 \%$, respectively.

Federal funds purchased and repurchase agreements mature as follows:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 |  | 2001 |  |
|  | (In thousands) |  |  |  |
| One to thirty days | \$ | 708,924 | \$ | 723,010 |
| Over thirty to ninety days |  | 194 |  | 14,062 |
| Over ninety days to one year |  |  |  | 274,142 |
| Over one year |  | 074,960 |  | 1,974,960 |
| Total |  | 784,078 |  | 2,986,174 |

The following securities were sold under agreements to repurchase:


The maximum aggregate balance outstanding at any month-end during 2002 was $\$ 3,342,284,753$ (2001-\$2,986,174,065). The average balance during 2002 was approximately $\$ 2,784,701,323$ (2001-\$1,997,705,000).

At December 31, 2002 and 2001, the securities underlying such agreements were delivered to, and are being held by the dealers with which the repurchase agreements were transacted, except for transactions where the Corporation has agreed to repurchase similar but not identical securities.

## NOTE 20 - ADVANCES FROM THE FEDERAL HOME LOAN BANK (FHLB)

Following is a detail of the advances from the FHLB:

| Maturity | Interest rate | $\begin{aligned} & \text { December } 31 \text {, } \\ & 2002 \end{aligned}$ | 2001 |
| :---: | :---: | :---: | :---: |
|  |  | (In thousands) |  |
| January 2, 2002 | 1.85\% |  | \$ 20,700 |
| January 13, 2003 | 1.44\% | \$ 50,000 |  |
| August 16, 2005 | 6.30\% | 50,000 | 50,000 |
| October 9, 2008 | 5.10\% | 14,000 | 14,000 |
| October 16, 2008 | 5.09\% | 15,000 | 15,000 |
| February 28, 2011 | 4.50\% | 79,000 | 79,000 |
| March 21, 2011 | 4.42\% | 165,000 | 165,000 |
|  |  | \$373,000 | \$343,700 |
|  |  |  | 71 First |

Advances are received from the FHLB under an Advances, Collateral Pledge and Security Agreement (the Collateral Agreement). Under the Collateral Agreement, the Corporation is required to maintain a minimum amount of qualifying mortgage collateral with a market value at least $110 \%$ of the outstanding advances. At December 31, 2002, specific mortgage loans with an estimated value of $\$ 553,144,554$ (2001 $\$ 197,506,039$ ), as computed by Federal Home Loan Bank for collateral purposes, were pledged to the FHLB as part of the Collateral Agreement. The carrying value of such loans at December 31, 2002 amounted to $\$ 776,412,617$ (2001-\$192,371,368). In addition, securities with an approximated market value of $\$ 26,587,830(2001-\$ 145,140,574)$ and a carrying value of $\$ 29,149,623(2001-\$ 158,117,351)$ were pledged to the FHLB.

## NOTE 21 - SUBORDINATED NOTES

On December 20, 1995, the Corporation issued $7.63 \%$ subordinated capital notes in the amount of $\$ 100,000,000$ maturing in 2005. The notes were issued at a discount. At December 31, 2002 the outstanding balance net of the unamortized discount and notes repurchased was $\$ 82,815,105$ (2001-\$84,361,525). Interest on the notes is payable semiannually and at maturity. The notes represent unsecured obligations of the Corporation ranking subordinate in right of payment to all existing and future senior debt including the claims of depositors and other general creditors. The notes may not be redeemed prior to their maturity. At December 31, 2002, the Corporation has transferred to capital reserves from the retained earnings account $\$ 70,000,000$ as a result of the requirement explained in Note 3 - "Stockholders' Equity."

## NOTE 22 - UNUSED LINES OF CREDIT

The Corporation maintains unsecured standby lines of credit with other banks. At December 31, 2002 and 2001, the Corporation's total unused lines of credit with these banks amounted to approximately $\$ 180,000,000$. At December 31, 2002, the Corporation has an available line of credit with the FHLB guaranteed with excess collateral, in the amount of \$206,732,384.

## NOTE 23 - EMPLOYEES' BENEFIT PLAN

FirstBank provides contributory retirement plans pursuant to Section 1165(e) of the Puerto Rico Internal Revenue Code for Puerto Rico employees and Section $401(\mathrm{~K})$ of the U.S. Internal Revenue Code for U.S.V.I. employees. All employees are eligible to participate in the Plan after one year of service. Under the provisions of the Plan, the Bank contributes a quarter of the first $4 \%$ of each participant's compensation. Participants are permitted to contribute up to $10 \%$ of their annual compensation, limited to $\$ 8,000$ per year ( $\$ 11,000$ for U.S.V.I. employees). Additional contributions to the Plan are voluntarily made by the Bank as determined by its Board of Directors. The Bank made a total contribution of $\$ 861,478, \$ 845,227$ and $\$ 699,060$ during 2002, 2001 and 2000 respectively, to the Plan.

## NOTE 24 - OTHER EXPENSES

A detail of other expenses follows:

|  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2000 |
|  | (In thousands) |  |  |
| Professional and service fees | \$ 7,685 | \$ 7,461 | \$ 8,406 |
| Communications | 5,865 | 5,395 | 5,573 |
| Revenue earning equipment | 1,588 | 1,578 | 1,525 |
| Supplies and printing | 1,963 | 1,282 | 1,214 |
| Other | 8,243 | 9,489 | 8,155 |
| Total | \$25,344 | \$25,205 | \$24,873 |

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## NOTE 25 - INCOME TAXES

The Corporation is subject to Puerto Rico income tax on its income from all sources. For United States income tax purposes, the Corporation is treated as a foreign corporation. Accordingly, it is generally subject to United States income tax only on its income from sources within the United States or income effectively connected with the conduct of a trade or business within the United States. Any United States income tax paid by the Corporation is creditable, within certain conditions and limitations, as a foreign tax credit against its Puerto Rico tax liability.

The provision for income taxes was as follows:

Year ended December 31,


Income tax expense applicable to income before provision for income tax differs from the amount computed by applying the Puerto Rico statutory rate of $39 \%$ as follows:

|  | $\begin{gathered} 2002 \\ \% \text { of } \\ \text { pre-tax } \end{gathered}$ |  | $\begin{gathered} 2001 \\ \text { \% of } \\ \text { pre-tax } \end{gathered}$ |  | $\begin{aligned} & 2000 \\ & \% \text { of } \\ & \text { pre-tax } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Income | Amount | Income | Amount | Income |
|  | (Dollars in thousands) |  |  |  |  |  |
| Computed income tax |  |  |  |  |  |  |
| at statutory rate | \$ 50,811 | 39 | \$ 41,789 | 39 | \$ 31,994 | 39 |
| Benefit of net exempt income | $(31,819)$ | (24) | $(24,442)$ | (23) | $(12,707)$ | (15) |
| Other-net | 3,335 | 2 | 2,787 | 3 | $(4,526)$ | (6) |
| Total income tax provision | \$ 22,327 | 17 | \$ 20,134 | 19 | \$ 14,761 | 18 |

The components of the deferred tax asset and liability were as follows:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 |  | 2001 |  |
|  | (In thousands) |  |  |  |
| Deferred tax asset: |  |  |  |  |
| Allowance for loan losses |  | \$ 43,645 | \$ | 34,732 |
| Unrealized loss on available for sale securities |  |  |  | 1,783 |
| Unrealized loss on fair value hedges attributable to credit risk |  | 379 |  | 315 |
| Other |  | 6,584 |  | 7,110 |
| Deferred tax asset |  | \$ 50,608 |  | 43,940 |
| Deferred tax liability: |  |  |  |  |
| Unrealized gain on available for sale securities |  | \$ (11,506) |  |  |
| Other |  | (98) | \$ | (322) |
| Deferred tax liability |  | ( 11,604 ) | \$ | (322) |

No valuation allowance was considered necessary for the deferred tax asset.

The tax effect of the unrealized holding gain or loss for securities available for sale was computed based on a $25 \%$ capital gain tax rate, and is included in accumulated other comprehensive income as a part of stockholders' equity.

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The Puerto Rico Treasury Department is conducting an investigation of the Bank's income tax returns for the years 1995, 1997, 1998 and 1999. Management has prepared these tax returns in accordance with the Puerto Rico Internal Revenue Code and its regulations. Therefore, Management believes that a deficiency, if any, resulting from this investigation, will not have a material effect on the Corporation's financial statements.

## NOTE 26-COMMITMENTS

At December 31, 2002 certain premises are leased with terms expiring through the year 2022. The Corporation has the option to renew or extend certain leases from two to ten years beyond the original term. Some of these leases require the payment of insurance, increases in property taxes and other incidental costs. At December 31, 2002, the obligation under various leases follows:

| Year | Amount |  |
| :---: | :---: | :---: |
| (In thousands) |  |  |
| 2003 | \$ | 4,894 |
| 2004 |  | 4,079 |
| 2005 |  | 2,826 |
| 2006 |  | 2,039 |
| 2007 |  | 1,726 |
| 2008 and later years |  | 7,333 |
| Total |  | 2,897 |

Rental expense included in occupancy and equipment expense was $\$ 4,509,798$ in 2002 (2001 - $\$ 4,240,437 ; 2000-\$ 4,042,069)$.

## NOTE 27 - FAIR VALUE OF FINANCIAL INSTRUMENTS

The information about the estimated fair values of financial instruments as required by accounting principles generally accepted in the United States of America, is presented hereunder. The disclosure requirements exclude certain financial instruments and all non - financial instruments. Accordingly, the aggregate fair value amounts presented do not represent Management's estimate of the underlying value of the Corporation. A summary table of estimated fair values and carrying values of financial instruments at December 31, 2002 and 2001 follows:

|  | 2002 Dec |  | 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2001 |  |
|  | Estimated fair value | $\begin{gathered} \text { Carrying } \\ \text { value } \end{gathered}$ | Estimated <br> fair value | Carrying value |
|  | (In thousands) |  |  |  |
| Assets: |  |  |  |  |
| Cash and due from banks and |  |  |  |  |
| money market instruments | \$ 381,965 | \$ 381,965 | \$ 94,463 | \$ 94,463 |
| Investment securities | 3,422,718 | 3,419,380 | 3,652,031 | 3,658,544 |
| FHLB stock | 35,630 | 35,630 | 22,891 | 22,891 |
| Loans receivable, including loans |  |  |  |  |
| held for sale - net | 5,527,122 | 5,525,939 | 4,226,033 | 4,217,719 |
| Interest rate swaps | 27,022 | 27,022 |  |  |
| Liabilities: |  |  |  |  |
| Deposits | 5,499,998 | 5,482,918 | 4,121,145 | 4,098,554 |
| Federal funds, securities sold |  |  |  |  |
| under agreements to repurchase | 2,966,580 | 2,793,540 | 3,005,466 | 2,997,174 |
| Advances from FHLB | 399,941 | 373,000 | 348,733 | 343,700 |
| Subordinated notes | 89,084 | 82,815 | 83,729 | 84,362 |
| Interest rate swaps | 9,739 | 9,739 | 15,053 | 15,053 |

The estimated fair values are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in the underlying assumptions used in calculating the fair values could significantly affect the results. In addition, the fair value estimates are based on outstanding balances without attempting to estimate the value of anticipated future business. Therefore, the estimated fair values may materially differ from the values that could actually be realized on a sale.

The estimated fair values were calculated using certain facts and assumptions, which vary depending on the specific financial instrument, as follows:

## CASH AND DUE FROM BANKS AND MONEY MARKET INSTRUMENTS

The carrying amounts of cash and due from banks and money market instruments are reasonable estimates of their fair values.

## INVESTMENT SECURITIES

The fair values of investment securities are the market values based on quoted market prices and dealer quotes.

## FHLB STOCK

Investments in FHLB stock are valued at their redemption values.

## LOANS RECEIVABLE, INCLUDING LOANS HELD FOR SALE - NET

The fair value of all loans was estimated by the discounted present values of loans with similar financial characteristics. Loans were classified by type such as commercial, residential mortgage, credit card and automobile. These asset categories were further segmented into fixed and adjustable rate categories and by accruing and non-accruing groups. Performing floating rate loans were valued at book if they reprice at least once every three months, as were performing credit lines. The fair value of fixed rate performing loans was calculated by discounting expected cash flows through the estimated maturity date. Recent prepayment experience was assumed to continue for mortgage loans, auto loans and personal loans. Other loans assumed little or no prepayment. Prepayment estimates were based on the Corporation's historical data for similar loans. Discount rates were based on the Treasury Yield Curve at the date of the analysis, with an adjustment, which reflects the risk and other costs inherent in the loan category.

Non-accruing loans covered by a specific loan loss allowance were viewed as immediate losses and were valued at zero. Other non-accruing loans were arbitrarily assumed to be repaid after one year. Presumably this would occur either because loan is repaid, collateral has been sold to satisfy the loan or because general reserves are applied to it. The principal of non-accruing loans not covered by specific reserves was discounted for one year at the going rate for similar new loans.

## DEPOSITS

The estimated fair values of demand deposits and savings accounts, which are the deposits with no defined maturities, equal the amount payable on demand at the reporting date. For deposits with stated maturities, but that reprice at least quarterly, the fair values are also estimated to be the amount payable at the reporting date.

The fair values of fixed rate deposits with stated maturities, are based on the present value of the future cash flows expected to be paid on deposits. The cash flows are based on contractual maturities; no early repayments are assumed. Discount rates are based on the LIBOR yield curve. The estimated fair values of total deposits exclude the fair value of core deposits intangible, which represent the value of the customer relationship measured by the values of demand deposits and savings deposits that bear a low or zero rate of interest and do not fluctuate in response to changes in interest rates.

Substantially all swaps currently held by the Corporation form part of structured broker CD's. In these instruments a fixed rate CD is matched with a swap of the same rate and maturity, thereby converting the fixed rate broker CD to a floating rate instrument which reprices quarterly based on a fixed differential to three month LIBOR. The swaps are recorded at fair value with a corresponding adjustment to CD's, therefore, for purposes of fair value analysis, these structured broker CD's are valued at book.

## FEDERAL FUNDS AND SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

Federal funds purchased and some repurchase agreements reprice at least quarterly, and their outstanding balances are estimated to be their fair values. Where longer commitments are involved, fair values are estimated in the same way as fixed term deposits.

## ADVANCES FROM FHLB AND SUBORDINATED NOTES

The fair value of advances from FHLB with fixed maturities was determined using discounted cash flow analysis over the full term of the borrowings. The cash flows assumed no early repayment of the borrowings. Discount rates were based on the LIBOR yield curve. The fair value of subordinated notes was based on indications of market prices.

## INTEREST RATE SWAPS

The fair values of the interest rate swaps were provided by the counter party.

## NOTE 28 - SUPPLEMENTAL CASH FLOW INFORMATION

Supplemental cash flow information follows:

Supplemental cash flow information follows:


## NOTE 29 - FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK, COMMITMENTS TO EXTEND CREDIT AND STANDBY LETTERS OF CREDIT

## THE FOLLOWING TABLE PRESENTS A DETAIL OF COMMITMENTS TO EXTEND CREDIT AND STANDBY LETTERS OF CREDIT:

The following table presents a detail of commitments to extend credit and standby letters of credit:


The Corporation's exposure to credit loss in the event of nonperformance by the other party to the financial instrument on commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. Management uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. These commitments generally expire within one year. Since certain commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements. In the case of credit cards and personal lines of credit, the Corporation can at any time

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and without cause, cancel the unused credit facility. The amount of collateral, obtained if deemed necessary by the Corporation upon extension of credit, is based on Management's credit evaluation of the borrower. Rates charged on the loans that are finally disbursed is the rate being offered at the time the loans are closed, therefore, no fee is charged on these commitments. The fee is the amount which is used as the estimate of the fair value of commitments.

In general, commercial and standby letters of credit are issued to facilitate foreign and domestic trade transactions. Normally, commercial and standby letters of credit are short-term commitments used to finance commercial contracts for the shipment of goods. The collateral for these letters of credit include cash or available commercial lines of credit. The fair value of commercial and standby letters of credit is based on the fees currently charged for such agreements, which at December 31, 2002 is not significant.

## INTEREST RATE RISK MANAGEMENT

The operations of the Corporation are subject to interest rate fluctuations to the extent that interest-earning assets and interest-bearing liabilities mature or reprice at different times or in different amounts. As part of the interest rate risk management, the Corporation has entered into a series of interest rate swap agreements. Under the interest rate swaps, the Corporation agrees with other parties to exchange, at specified intervals, the difference between fixed-rate and floating-rate interest amounts calculated by reference to an agreed notional principal amount. Net interest settlements on interest rate swaps are recorded as an adjustment to interest expense on deposit accounts or interest income on investment accounts.

The following table indicates the types of swaps used:

|  | Notional amount |
| :---: | :---: |
|  | (In thousands) |
| Pay-fixed and receive-variable swaps: |  |
| Balance at December 31, 2000 | \$ -- |
| New Contracts | 58,165 |
| Balance at December 31, 2001 | 58,165 |
| New contracts | 20,000 |
| Balance at December 31,2002 | \$ 78,165 |
| Receive-fixed and pay variable swaps: |  |
| Balance at December 31, 2000 | \$ 1,151,000 |
| Expired contracts | $(1,116,000)$ |
| New contracts | 1,460,000 |
| Balance at December 31, 2001 | \$ 1,495,000 |
| Expired contracts | $(1,193,681)$ |
| New contracts | 1,656,590 |
| Balance at December 31, 2002 | \$ 1,957,909 |

Interest rate swap agreements under which the Corporation agrees to pay variable-rates of interest are considered to be a hedge against changes in the fair value of the Corporation fixed-rate brokered certificates of deposit. The interest rate swap agreements are reflected at fair value in the Corporation's consolidated statement of financial condition and the related portion of fixed-rate debt being hedged is reflected at an amount equal to the sum of its carrying value plus an adjustment representing the change in fair value of the debt obligations attributable to the interest rate risk being hedged. The hedge relationship is estimated to be 100 percent effective; therefore, there is no impact on the statement of income nor on comprehensive income, because the gain or loss on the swap agreements will completely offset the loss or gain on the certificates of deposit. The Corporation, in order to achieve $100 \%$ effectiveness, incorporates in the hedge of fixed-rate brokered CD's the right to lower the notional amount for a stated period of time, in the case of cancellations prior to maturity. The net effect of this accounting is that the interest expense on the hedged certificates of deposit generally reflects variable interest rates.

Interest rate swap agreements under which the Corporation agrees to pay fixed-rates of interest are considered to be a hedge against changes in the fair value attributable to market interest rates of fixed rate available for sale corporate bonds. Accordingly, the interest rate swap agreements and the securities being hedged are reflected at

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fair value in the Corporation's consolidated statement of financial condition. The adjustment of the hedged item's carrying amount attributable to the hedged risk is recorded in earnings in order to offset the gain or loss on the hedging instrument. The change in the fair value of the security attributable to credit risk is recorded in other comprehensive income. The hedge relationship is estimated to be 100 percent effective; therefore, there is no impact on the statement of income, because the gain or loss on the interest rate swap reflects the full amount of the gain or loss on the hedged item attributable to the hedged risk. The net effect of this accounting is that the interest of the fixed-rate securities being hedged generally reflects variable interest rates. During the year ended on December 31, 2002, the Corporation sold certain corporate bonds to which interest rate swap agreements with an aggregate notional principal balance of $\$ 53.2$ million were attributable. Therefore, these swaps no longer qualify for hedge accounting, and an unrealized loss of $\$ 4.5$ million was recorded to reflect changes in the fair value of these derivatives as part of derivative loss in the Other Income section of the statement of income.

Interest rate swaps with an aggregate notional principal balance of $\$ 25$ million had an unrealized loss of $\$ 1,517,268$ (2001-\$1,260,094 unrealized loss), attributable to credit risk, which was recorded in accumulated comprehensive income net of income tax.

Pay-fixed swaps at December 31, 2002 had a fixed weighted average rate payment of $6.53 \%$ (2001-7.14\%) and a floating weighted average rate receiving of $3.53 \%$ (2001-4.20\%). Receive-fixed swaps at December 31, 2002, have a floating weighted average rate payment of $1.58 \%$ (2001-2.16\%) and a fixed weighted average rate receiving of $5.60 \%$ ( $2001-6.32 \%$ ). Floating rates on pay fixed swaps range from 175 to 240 basis points over LIBOR and from minus 25 basis points to 7 over LIBOR rate on receive fixed swaps.

For swap transactions, the amounts potentially subject to credit loss are the net streams of payments under the agreements and not the notional principal amounts used to express the volume of the swaps. At December 31, 2002, the Corporation had total net receivable of $\$ 12,147,354$ (2001-\$12,755,949) related to the swap transactions. The Corporation controls the credit risk of its interest rate swap agreements through approvals, limits, and monitoring procedures. The Corporation does not anticipate non-performance by the counter parties. The Corporation has a policy of diversifying swap counter parties to reduce the risk that any counter party will fail. As part of the swap transactions, the Corporation is required to pledge collateral in the form of deposits in banks or securities. The book value and aggregate market value of securities pledged as collateral for interest rate swaps at December 31, 2002 was approximately $\$ 42.1$ million and $\$ 42.9$ million, respectively (2001-\$48.1 million and $\$ 47.9$ million, respectively). The final maturity of the swaps at December 31, 2002 ranged from one month through nineteen years (2001 - from one year through twenty years).

Interest rate swaps with an aggregate notional principal balance of $\$ 2,036,074,000$ had a gross unrealized gain of approximately $\$ 27,021,907$ and gross unrealized loss of $\$ 9,738,638$ at December 31, 2002, which are included in the Other Assets category and Other Liabilities category, respectively.

## INTEREST RATE PROTECTION AGREEMENTS (CAPS)

From time to time the Corporation also uses interest rate protection agreements
(Caps) to limit its exposure to rising interest rates on its deposits. Under these agreements, the Corporation pays an up front premium or fee for the right to receive cash flow payments in excess of the predetermined cap rate; thus, effectively capping its interest rate cost for the duration of the agreement. There were no caps agreements outstanding at December 31,2002

On January 1, 2001 a loss of approximately $\$ 1.3$ million was recognized in the statement of income as a cumulative effect of the adoption of SFAS No. 133, as a result of unamortized premium paid for caps of $\$ 1.5$ million less an estimated fair market value of $\$ 200,000$. Prior to the implementation of SFAS No. 133, the premium was amortized as an adjustment to interest expense on borrowings.

## NOTE 30 - SEGMENT INFORMATION

The Corporation has three reportable segments: Retail business. Treasury and Investments, and Commercial Corporate business. Management determined the reportable segments based on the internal reporting used to evaluate performance and to assess where to allocate resources. Other factors such as the Corporation's organizational chart, nature of the products, distribution channels and the economic characteristics of the products were also considered in the determination of the reportable segments.

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The Retail business segment is composed of the Corporation's branches and loan centers together with the retail products of deposits and consumer loans. Consumer loans include loans such as personal, residential real estate, auto, credit card and small loans. Finance leases are also included in Retail business. The Commercial Corporate segment is composed of commercial loans including commercial real estate and construction loans. The Treasury and Investment segment is responsible for the Corporation investment portfolio and treasury functions. The Other Income segment is mainly composed of insurance and other commission's income.

The accounting policies of the segments are the same as those described in Note
2 - "Summary of Significant Accounting Policies."

The Corporation evaluates the performance of the segments based on net interest income after the estimated provision for loan losses, other income and direct operating expenses. The segments are also evaluated based on the average volume of its earning assets less the allowance for loan losses.

The only intersegment transaction is the net transfer of funds by the Treasury and Investment segment and other segments. The Treasury and Investment segment sells funds to the Retail and Commercial Corporate segments to finance their lending activities and purchases funds gathered by those segments. The interest rates charged or credited by Investment and Treasury is based on market rates.

The following table presents information about the reportable segments:

|  | Retail |  | Treasury and Investments |  | Commercial Corporate |  | Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | (In | thousands) |  |  |  |  |
| For the year ended |  |  |  |  |  |  |  |  |  |  |
| December 31, 2002: |  |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 230,141 | \$ | 188,194 |  | 121,698 |  |  | \$ | 540,033 |
| Net (charge) credit |  |  |  |  |  |  |  |  |  |  |
| for transfer of funds |  | $(46,552)$ |  | 97,360 |  | $(50,808)$ |  |  |  |  |
| Interest expense |  | $(58,835)$ |  | $(214,349)$ |  |  |  |  |  | $(273,184)$ |
| Net interest income |  | 124,754 |  | 71,205 |  | 70,890 |  |  |  | 266,850 |
| Provision for loan losses |  | $(43,090)$ |  |  |  | $(19,212)$ |  |  |  | $(62,302)$ |
| Other income |  | 39,352 |  | 8,643 |  | 5,080 | \$ | 5,417 |  | 58,492 |
| Direct Operating Expenses |  | $(74,357)$ |  | $(2,227)$ |  | $(6,439)$ |  | (697) |  | $(83,721)$ |
| Segment income |  | 46,659 |  | 77,621 |  | 50,319 |  | 4,720 |  | 179,319 |
| Average earning assets | \$ | 2,410,548 | \$ | 3,746,245 |  | 2,258,025 |  |  | \$ | 8,414,818 |
| For the year ended |  |  |  |  |  |  |  |  |  |  |
| December 31, 2001: |  |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 217,021 | \$ | 162,478 | \$ | 136,757 |  |  | \$ | 516,256 |
| Net (charge) credit |  |  |  |  |  |  |  |  |  |  |
| for transfer of funds |  | $(21,043)$ |  | 102,123 |  | (81,081) |  |  |  |  |
| Interest expense |  | $(71,410)$ |  | $(208,791)$ |  |  |  |  |  | $(280,201)$ |
| Net interest income |  | 124,568 |  | 55,810 |  | 55,676 |  |  |  | 236,055 |
| Provision for loan losses |  | $(44,541)$ |  |  |  | $(16,489)$ |  |  |  | $(61,030)$ |
| Other income |  | 35,384 |  | 10,211 |  | 4,440 | \$ | 2,945 |  | 52,980 |
| Direct Operating Expenses |  | $(69,198)$ |  | $(1,844)$ |  | $(5,664)$ |  | (362) |  | $(77,069)$ |
| Segment income |  | 46,213 |  | 64,177 |  | 37,963 |  | 2,583 |  | 150,936 |
| Average earning assets | \$ | 1,970,768 | \$ | 2,627,205 |  | 1,781,314 |  |  | \$ | 6,379,287 |
| For the year ended |  |  |  |  |  |  |  |  |  |  |
| December 31, 2000: |  |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 222,950 | \$ | 134,328 | \$ | 106,110 |  |  | \$ | 463,388 |
| Net (charge) credit |  |  |  |  |  |  |  |  |  |  |
| for transfer of funds |  | $(12,582)$ |  | 85,013 |  | $(72,431)$ |  |  |  |  |
| Interest expense |  | $(74,093)$ |  | $(198,522)$ |  |  |  |  |  | $(272,615)$ |
| Net interest income |  | 136,275 |  | 20,819 |  | 33,679 |  |  |  | 190,773 |
| Provision for loan losses |  | $(28,084)$ |  |  |  | $(17,635)$ |  |  |  | $(45,719)$ |
| Other income |  | 34,556 |  | 8,968 |  | 4,221 | \$ | 2,287 |  | 50,032 |
| Direct Operating Expenses |  | $(69,369)$ |  | $(1,922)$ |  | $(5,010)$ |  | (318) |  | $(76,619)$ |
| Segment income |  | 73,378 |  | 27,865 |  | 15,255 |  | 1,969 |  | 118,467 |
| Average earning assets | \$ | 1,893,699 | \$ | 1,985,580 |  | 1,110,608 |  |  | \$ | 4,989,887 |

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The following table presents a reconciliation of the reportable segment financial information to the consolidated totals:


## NOTE 31 - LITIGATION

The Corporation is a defendant in a number of legal proceedings arising in the normal course of business. Management believes, based on the opinion of legal counsel, that the final disposition of these matters will not have a material adverse effect on the Corporation's financial position or results of operations.

## NOTE 32 - FIRST BANCORP (HOLDING COMPANY ONLY) FINANCIAL INFORMATION

The following condensed financial information presents the financial position of the Holding Company only at December 31, 2002 and 2001, and the results of its operations and its cash flows for the years ended on December 31,2002,2001 and 2000.

## STATEMENTS OF FINANCIAL CONDITION

Insurance Agency, at equity Other assets Total assets

Liabilities and Stockholders' Equity: Accounts payable and other liabilities Stockholders' equity Contingencies and commitments Total liabilities and stockholders' equity


## STATEMENTS OF INCOME

|  | 2002 |  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income: |  |  |  |  |  |  |
| Interest income on investment securities | \$ | 351 | \$ | 658 | \$ | 776 |
| Interest income on other investments |  | 248 |  | 250 |  | 289 |
| Interest income on loans |  | 5,269 |  | 306 |  |  |
| Dividend from FirstBank |  | 28,000 |  | 24,000 |  | 24,000 |
| Other income |  | 705 |  | 668 |  | 1,117 |
|  |  | 34,573 |  | 25,882 |  | 26,182 |
| Expenses: |  | 2 |  |  |  | 25 |
| Interest expense |  | 709 |  | 559 |  | 487 |
| Other operating expenses |  | 711 |  | 559 |  | 512 |
| Gain (loss) on sale of investments, net |  | $(22,321)$ |  | 1,093 |  | 7,134 |
| Income before income taxes and equity |  |  |  |  |  |  |
| in undistributed earnings of subsidiaries |  | 11,541 |  | 26,416 |  | 32,804 |
| Income taxes |  | 2,250 |  | 170 |  | 209 |
| Equity in undistributed earnings of subsidiaries |  | 98,665 |  | 59,755 |  | 34,681 |
| Net income |  | 107,956 |  | 86,001 |  | 67,276 |
| Other comprehensive income, net of tax |  | 39,675 |  | 13,306 |  | 49,050 |
| Comprehensive income | \$ | 147,631 |  | 99,307 |  | 16,326 |

The principal source of income for the Holding Company consists of the earnings of FirstBank.
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## STATEMENT OF CASH FLOWS

|  | 2002 |  |  | $\begin{aligned} & \text { Decembe } \\ & 2001 \end{aligned}$ | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |  |  |  |
| Net income | \$ | 107,956 | \$ | 86,001 |  | 67,276 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |  |  |
| Equity in undistributed earnings |  |  |  |  |  |  |
| of subsidiaries |  | $(98,662)$ |  | $(59,755)$ |  | $(34,681)$ |
| Net loss (gain) on sale of |  |  |  |  |  |  |
| investments securities |  | 22,321 |  | $(1,093)$ |  | $(7,134)$ |
| Net (increase) decrease in other assets |  | (175) |  | (75) |  | 120 |
| Net increase (decrease) in other liabilities |  | 2,069 |  | (186) |  | (527) |
| Total adjustments |  | $(74,447)$ |  | $(61,109)$ |  | $(42,222)$ |
| Net cash provided by operating activities |  | 33,509 |  | 24,892 |  | 25,054 |
| Cash flows from investing activities: |  |  |  |  |  |  |
| Capital contribution to subsidiaries |  | $(88,000)$ |  | $(80,305)$ |  | $(40,000)$ |
| Loans originated |  | $(88,000)$ |  | $(5,682)$ |  |  |
| Purchases of securities available for sale |  | 235,145) |  | $(24,203)$ |  | $(50,119)$ |
| Sales and maturity of securities held to maturity and available for sale |  | 240,079 |  | 10,227 |  | 44,807 |
| Other investing activities |  | 98,537 |  | 6,316 |  | 278 |
| Net cash used in investing activities |  | $(72,529)$ |  | $(93,647)$ |  | $(45,034)$ |
| Cash flows from financing activities: |  |  |  |  |  |  |
| Net decrease in other borrowings |  |  |  |  |  | (865) |
| Proceeds from issuance on preferred stock |  | 88,906 |  | 100,069 |  | 72,438 |
| Exercise of stock options |  | 1,341 |  | 1,355 |  | 94 |
| Cash dividends paid |  | $(42,373)$ |  | $(30,343)$ |  | $(19,212)$ |
| Treasury stock acquired |  |  |  | $(1,930)$ |  | $(30,087$ |
| Net cash provided by financing activities |  | 47,874 |  | 69,151 |  | 22,368 |
| Net increase in cash |  | 8,854 |  | 396 |  | 2,388 |
| Cash and cash equivalents at the beginning of the year |  | 17,722 |  | 17,326 |  | 14,938 |
| Cash and cash equivalents |  |  |  |  |  |  |
| Cash and cash equivalents include: |  |  |  |  |  |  |
| Cash and due from banks | \$ | 26,276 | \$ | 17,422 |  | 17,026 |
| Money market instruments |  | 300 |  | 300 |  | 300 |
|  | \$ | 26,576 | \$ | 17,722 |  | 17,326 |

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## ANNUAL MEETING:

The annual meeting of stockholder will be held on April 29, 2003, at 2:00 p.m., at the main office of the Corporation located at 1519 Ponce de Leon Avenue, Santurce, Puerto Rico.

Telephone (787) 729-8200
Internet http://www.firstbankpr.com

ADDITIONAL INFORMATION AND FORM 10-K: Additional financial information about First BanCorp may be required to Mrs. Laura Villarino, Senior Vice President and Controller, PO Box 9146, Santurce, Puerto Rico 00908. First BanCorp's filings with the Securities and Exchange Commission (SEC) may be accessed in the web site maintained by the SEC at http://www.sec.gov and at out web site http://firstbankpr.com, First BanCorp section, Company Filings link.

## TRANSFER AGENT AND REGISTRAR:

The Bank of New York
1-800-524-4458

## ADDRESS SHAREHOLDER INQUIRIES TO:

Shareholder Relations DepartmenT
PO Box 11258
Church Street Station
New York, NY 10286

E-MAIL ADDRESS
shareowner-svcs@bankofny.com

## THE BANK OF NEW YORK'S STOCK TRANSFER WEB SITE:

http://www.stockbny.com

SEND CERTIFICATES FOR TRANSFER AND ADDRESS CHANGES TO:
Receive and Deliver Department
PO Box 11002
Church Street Station
New York, NY 10286

## EXHIBIT 21.0

## List of Subsidiaries

(Direct and Indirect)

Direct

1. FirstBank Puerto Rico
2. FirstBank Insurance Agency, Inc.

Indirect

1. First Leasing and Rental Corporation
2. First Federal Finance Corp. D/B/A Money Express "La Financiera"
3. First Trade Inc.
4. FirstBank Insurance Agency VI, Inc.

## CERTIFICATION

Pursuant to 18 U.S.C. sec. 1350, the undersigned officer of First BanCorp. (the "Company") hereby certifies, to such officer's knowledge, that the Annual Report on Form 10-K for the year ended December 31, 2002 (the "Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: 03/25 /03
/s/ Angel Alvarez-Pérez
Angel Alvarez-Pérez, Esq.
Chairman, President and
Chief Executive Officer

## CERTIFICATION

Pursuant to 18 U.S.C. sec.1350, the undersigned officer of First BanCorp. (the "Company") hereby certifies, to such officer's knowledge, that the Annual Report on Form 10-K for the year ended December 31, 2002 (the "Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

## End of Filing

