

Medallion Financial is a publicly traded finance company (NASDAQ: MFIN) with leading positions in various industries, including consumer lending, commercial lending and medallion lending.

**Recreational Vehicles** 



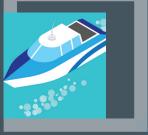
2017 was a year of transformation and recharging as the Company continues to focus on our growing consumer and mezzanine businesses while taking the necessary steps to mitigate our exposure to our medallion lending business.

The Consumer Lending Division continues to prosper as Medallion Bank originated over \$430 million in consumer loans during the year and is up an annualized 23%, or 32% when including consumer loan portfolio sales, since 2011.

Home Improvements



Marine Craft



Commercial Lending



Our Minneapolis-based Medallion Capital subsidiary, which manages our mezzanine lending segment, recorded its most profitable year to date through diligent underwriting and strategic divestitures noting a 30% return on equity.



At the end of 2017, our medallion portfolio comprised 28% of our total managed net investment portfolio, compared to 56% just five years ago. We continue to reduce our medallion exposure during these challenging times and are confident in our ability to manage the delinquencies and collections efforts while focusing on the more profitable consumer and mezzanine loans businesses.

Medallion Lending

# Dear Shareholders

2017

was a year of transformation and new beginnings for Medallion Financial. We are confident that the progress and steps we took throughout the year will result in our success over the long term. From an operational perspective, our sharp focus on our lucrative

consumer and mezzanine divisions led to record results at both segments. Additionally, we continued throughout the year to reduce our exposure to our legacy medallion lending business, and our performance in our consumer and mezzanine businesses helped us manage through the challenged medallion segment to still make it a profitable year.

Perhaps more importantly, from a structural standpoint, our Board reached the momentous decision in 2017 after careful deliberation to authorize the withdrawal of the Company's business development company ("BDC") election. We thank you for your overwhelming support of the withdrawal at our recent Special Meeting, and on April 2, we officially completed the withdrawal and are now operating as a non-investment company.

We believe functioning as a traditional operating company provides several significant positives for Medallion and our shareholders by allowing us to:

- Simplify our financial statements going forward by consolidating our non-investment subsidiaries, including Medallion Bank.
- Increase transparency, as we will now be reporting our entire operating results on one income statement, which could help reduce any complexity discount we may currently be receiving.
- Be eligible for inclusion as a component in certain stock market indexes for the first time since indexes dropped BDCs from inclusion a few years ago.
- Most importantly, harness our Bank's earnings power through reinvesting earnings to further grow our consumer portfolio.

We are excited to bring our entire operations under the banner of "One Medallion" while we continue to execute on the strategy we laid out in early 2017.

Operationally in 2017, Medallion Bank's consumer finance segment produced record levels of originations and pre-tax profits. Medallion Bank originated over \$430 million in consumer loans during 2017, and our team's consistent and prudent underwriting was the key factor in generating overall net investment income before taxes of \$71.5 million at the Bank.

During the year, the Bank also capitalized on demand and sold over \$221 million of our performing consumer loans at a premium, generating additional liquidity and gains on sale for our Bank. While the sales reduced the size of our portfolio to \$683.5 million of net receivables at the end of 2017, when



Alvin Murstein Chairman and Chief Executive Officer



Andrew M. Murstein President and Chief Operating Officer

Medallion Financial Assets Under Management at year end 2017

\$1,590,000,000

The Medallion Board authorized the withdrawl of the Company's election as a business development company ("BDC")

Medallion Bank originated over \$431,000,000

in consumer loans during 2017

including the sales, we had once again grown our consumer portfolio by 29% from the prior year. Our consumer team at Medallion Bank continues to shine and we're proud of their hard work and ensuing results.

At Medallion Capital, our mezzanine lending portfolio generated another year of strong results with a 46% net increase in net assets resulting from operations to \$11.8 million, providing us with a return on equity of 30%. We are placing more emphasis toward growing our assets in this segment, as we continue to see ample opportunities to be able to lend to middle-market businesses.

The success of our consumer and mezzanine portfolios allowed us to capably manage the ongoing challenges with respect to our medallion portfolio. Importantly, we continue to make progress in reducing our exposure and risk profile as medallion loans now make up only 28% of our total managed net investment portfolio, compared to 56% just five years ago and 68% at the time of our IPO. We also took further steps to increase our medallion reserves. We will continue to actively and vigorously pursue recoveries, and expect to gradually achieve them over the longer term.

We remain optimistic about our prospects for 2018 and beyond. We are staying the course in terms of our focus on growing our profitable consumer and mezzanine segments, and as the medallion portfolio continues to contract, we expect the earnings power of those two segments will become more and more apparent. At the same time, functioning as a traditional operating company allows us to present ourselves as a more streamlined and straightforward company, and enables us to reinvest in our success. We are always remaining mindful of our operating expenses to ensure we are positioned to expand margins and enhance our bottom line.

We thank our shareholders for your continued support of Medallion Financial and we will continue our efforts to generate long-term value for you. We always welcome hearing your thoughts and answering any questions that you may have. We believe that the more you know about us, the more confident you will also be in our bright future. We look forward to hearing from you or seeing you at our annual shareholder meeting.

Sincerely yours,

Alvin Murstein Chairman and

Chief Executive Officer

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Andrew M. Murstein President and

Chief Operating Officer

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

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**△ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the Fiscal Year Ended December 31, 2017

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission file number 814-00188

### MEDALLION FINANCIAL CORP.

(Exact name of registrant as specified in its charter)

DELAWARE (State of Incorporation) 04-3291176 (IRS Employer Identification No.)

437 MADISON AVENUE, 38<sup>th</sup> Floor, NEW YORK, NEW YORK 10022 (Address of principal executive offices) (Zip Code)

(212) 328-2100

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act

Common Stock, par value \$0.01 per share

(Title of class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES  $\square$  NO  $\boxtimes$ 

Indicated by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act: YES $\square$ NO $\boxtimes$	
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES $\boxtimes$ NO $\square$	
Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or such shorter period that the Registrant was required to submit and post such files). YES $\square$ NO $\square$	e
Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K $\square$	1
Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company", and "emerging growth company" in Rule 12b-2 of the Exchange Act. (check one):	
Large Accelerated Filer □	]
Emerging Growth Company	
If an emerging growth company, indicate by checkmark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act $\Box$	r
Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) YES $\square$ NO $\boxtimes$	
The aggregate market value of the voting common equity held by non-affiliates of the registrant, computed by reference to the last reported price at which the stock was sold on June 30, 2017 was \$48,849,597.	
The number of outstanding shares of registrant's Common Stock, par value \$0.01, as of March 13, 2018 was 24,439,957.	_

### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's Definitive Proxy Statement for its 2018 Annual Meeting of Shareholders, which Definitive Proxy Statement will be filed with the Securities and Exchange Commission not later than 120 days after the registrant's fiscal year-end of December 31, 2017, are incorporated by reference into Part III of this form 10-K

### MEDALLION FINANCIAL CORP.

### 2017 FORM 10-K ANNUAL REPORT

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The following discussion should be read in conjunction with our financial statements and the notes to those statements and other financial information appearing elsewhere in this report.

This report contains forward-looking statements relating to future events and future performance applicable to us within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including, without limitation, statements regarding our expectations, beliefs, intentions, or future strategies that are signified by the words expects, anticipates, intends, believes, or similar language. Actual results could differ materially from those anticipated in such forward-looking statements. All forward-looking statements included in this document are based on information available to us on the date hereof, and we assume no obligation to update any forward-looking statements. We caution investors that our business and financial performance are subject to substantial risks and uncertainties.

### PART I

### ITEM 1. OUR BUSINESS

We, Medallion Financial Corp. or the Company, are a closed-end, non-diversified management investment company organized as a Delaware corporation. We have elected to be treated as a business development company, or BDC, under the Investment Company Act of 1940, as amended, or the 1940 Act, although as described below, expect to withdraw from this status on or about April 1, 2018. We are a specialty finance company that has historically had a leading position in originating, acquiring, and servicing loans that finance taxicab medallions and various types of commercial businesses. Recently, our strategic growth has been through a wholly-owned portfolio company of ours, Medallion Bank, which originates consumer loans for the purchase of recreational vehicles, boats, and trailers and to finance small-scale home improvements. Since Medallion Bank acquired a consumer loan portfolio and began originating consumer loans in 2004, it has increased its consumer loan portfolio at a compound annual growth rate of 16%. Since 1996, the year in which we became a public company, we have increased our taxicab medallion loan portfolio at a compound annual growth rate of 2%, and our commercial loan portfolio at a compound annual growth rate of 4% (5% and 4% on a managed basis when combined with Medallion Bank). In January 2017, we announced our plans to transform our overall strategy. We are transitioning away from medallion lending and placing our strategic focus on our growing consumer finance portfolio. Total assets under our management and the management of our unconsolidated wholly-owned subsidiaries, which includes our managed net investment portfolio, as well as assets serviced for third party investors, were \$1,593,000,000 as of December 31, 2017, and \$1,632,000,000 as of December 31, 2016, and have grown at a compound annual growth rate of 10% from \$215,000,000 at the end of 1996. Since our initial public offering in 1996, we have paid distributions in excess of \$263,060,000 or \$14.66 per share.

We conduct our business through various wholly-owned investment company subsidiaries including:

- Medallion Funding LLC, or Medallion Funding, a Small Business Investment Company, or SBIC, our primary taxicab medallion lending company;
- Medallion Capital, Inc., or Medallion Capital, an SBIC and a regulated investment company, or RIC, which conducts a
  mezzanine financing business; and
- Freshstart Venture Capital Corp., or Freshstart, an SBIC and a RIC, which originates and services taxicab medallion and commercial loans.

We formed a wholly-owned portfolio company, Medallion Servicing Corporation, or MSC, to provide loan services to Medallion Bank, also a portfolio company wholly-owned by us. We have assigned all of our loan servicing rights for Medallion Bank, which consists of servicing taxi medallion loans originated by Medallion Bank, to MSC, which bills and collects the related service fee income from Medallion Bank, and is allocated and charged by us for MSC's share of these servicing costs.

In addition, we conduct business through a wholly-owned portfolio company, Medallion Bank, a bank regulated by the FDIC and the Utah Department of Financial Institutions which originates consumer loans, raises deposits, and conducts other banking activities. Medallion Bank generally provides us with our lowest cost of funds which it raises through bank certificates of deposit. To take advantage of this low cost of funds, historically we have referred a portion of our taxicab medallion loans to Medallion Bank, which then originated these loans and are serviced by MSC. As a non-investment company, Medallion Bank is not currently consolidated with the Company, which is an investment company under the 1940 Act. We would be permitted to consolidate Medallion Bank with the Company to the extent we withdraw our election to be treated as a BDC under the 1940 Act as discussed in further detail below.

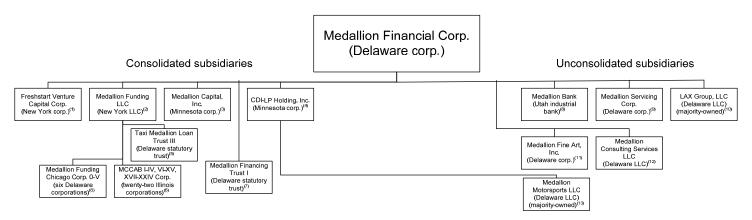
Our diversified investments in other controlled subsidiaries are comprised of Medallion Fine Art, Inc., Medallion Motorsports, LLC, and LAX Group, LLC. In addition, we made both marketable and nonmarketable equity investments.

We are a closed-end, non-diversified management investment company, organized as a Delaware corporation, under the 1940 Act. We have elected to be treated as a BDC under the 1940 Act. On March 7, 2018, a majority of the Company's shareholders authorized the Company's Board of Directors to withdraw the Company's election to be regulated as a BDC under the 1940 Act and our Board of Directors approved the filing of the Company's withdrawal form with the SEC to be made on or about April 1, 2018. At that point, we would no longer be a BDC or be subject to the provisions of the 1940 Act applicable to BDCs.

During our tax years ended December 31, 2017 and 2016, we did not qualify as a RIC under Subchapter M of the Internal Revenue Code of 1986, as amended, or the Code, and therefore we became subject to taxation as a corporation under Subchapter C of the Code. We had in previous years qualified and elected to be treated for federal income tax purposes as a RIC. As a RIC, we generally did not have to pay corporate-level federal income taxes on any net ordinary income or capital gains that we distributed to our shareholders as dividends, if we met certain source-of-income and asset diversification requirements. Medallion Bank is not a RIC and must pay corporate-level US federal and state income taxes. If the Company withdraws its election to be regulated as a BDC under the 1940 Act, the Company would remain ineligible to file as a RIC under the Code and would be treated as a C corporation for tax purposes. See Note 5 for more information.

We are managed by our executive officers under the supervision of our Board of Directors. As a result, we do not pay investment advisory fees, but instead we incur the operating costs associated with employing investment and portfolio management professionals. Alvin Murstein, our chairman and chief executive officer, has over 60 years of experience in the ownership, management, and financing of taxicab medallions and other commercial businesses. Andrew M. Murstein, our president, has over 30 years of experience and is the third generation in his family to participate in the business.

Below is our organizational structure reflecting our consolidated and unconsolidated subsidiaries.



- (1) An SBIC and a RIC which originates and services taxicab medallion and commercial loans.
- (2) An SBIC which is our primary taxicab medallion lending company.
- (3) An SBIC and a RIC which conducts a mezzanine financing business.
- (4) Formed for the purpose of holding and managing equity investments in a racing team, an equipment manufacturing business, and an airport and food retail business.
- (5) Formed for the purpose of owning medallion loans originated by Medallion Funding.
- (6) Formed for purpose of owning and leasing repossessed Chicago taxicab medallions.
- (7) Formed for the purpose of issuing unsecured preferred securities to investors.
- (8) A Utah industrial bank regulated by the FDIC and the Utah Department of Financial Institutions which originates taxicab medallion, commercial, and consumer loans, raises deposits, and conducts other banking activities.
- (9) Formed for the purpose of conducting loan servicing activities.
- (10) Formed for the purpose of holding an equity investment in a professional lacrosse team.
- (11) Formed for the purpose of engaging in art dealing.
- (12) Formed for the purpose of engaging in general consulting services.
- (13) Formed for the purpose of holding an equity investment in a racing team.

### Our Market

We provide loans to individuals and small to mid-size businesses, both directly through our investment company subsidiaries and also through Medallion Bank, in three primary markets:

- loans that finance taxicab medallions;
- loans that finance commercial businesses; and
- loans that finance consumer purchases of recreational vehicles, boats, motorcycles, and trailers, and to finance small scale home improvements.

The following chart shows the components of our \$1,380,054,000 managed net investment portfolio as of December 31, 2017.

(Dollars in thousands)	On-Balance Sheet	Off-Balance Sheet(1)	Total Managed Investments
Medallion loans	\$ 208,279	\$ 179,722	\$ 388,001
Commercial loans	90,188	1,595	91,783
Consumer loans		683,502	683,502
Investments in Medallion Bank and			
other controlled subsidiaries	302,147	(138,378)	163,769
Investment securities		43,478	43,478
Equity investments	9,521		9,521

(Dollars in thousands)		On-Balance Sheet		Off-Balance Sheet (1)		<b>Total Managed Investments</b>		
Net investment portfolio	\$	610,135	\$	769,919	\$	1,380,054		

(1) Off-balance sheet investments are those owned by our wholly-owned unconsolidated portfolio companies, primarily Medallion Bank

### Medallion Loans

Taxi medallion loans of \$208,279,000 comprised 34% of our \$610,135,000 net investment portfolio as of December 31, 2017, compared to \$266,816,000 or 41% of our \$652,278,000 net investment portfolio as of December 31, 2016. Managed taxi medallion loans of \$388,001,000 comprised 28% of our \$1,380,054,000 managed net investment portfolio as of December 31, 2017, compared to \$528,643,000 or 35% of our \$1,517,592,000 managed net investment portfolio as of December 31, 2016. Including loans to unaffiliated investors, the total amount of medallion loans under our management was \$414,350,000 as of December 31, 2017, compared to \$553,439,000 as of December 31, 2016. Since 1979, we and Medallion Bank have originated, on a combined basis, approximately \$3,630,000,000 in medallion loans in New York City, Chicago, Boston, Newark, Cambridge, and other cities within the United States. In addition, our management has a long history of owning, managing, and financing taxicab fleets, taxicab medallions, and corporate car services, dating back to 1956.

Medallion loans collateralized by New York City taxicab medallions and related assets comprised 73% and 69% of the value of the medallion loan portfolio as of December 31, 2017 and 2016, and were 81% and 76% on a managed basis. Based on taxi medallion values published by the New York City Taxi and Limousine Commission, or TLC, and our cash flow analysis, we estimate that the total value of all of New York City taxicab medallions and related assets such as the vehicle, taximeter, and roof lights exceeded \$4.6 billion as of December 31, 2017. We estimate that the total value of all taxicab medallions and related assets in our major US markets exceeded \$5.7 billion as of December 31, 2017.

While medallion loans do become delinquent or in default, all of our medallion loans are secured by the medallion and enhanced with personal guarantees of the shareholders and owners. When a borrower defaults on a loan, we have the ability to restructure the underlying loan or repossess the medallion collateralizing that loan and sell it in the market or through a foreclosure auction and pursue the personal guarantees. Given the current market conditions we have taken significant realized and unrealized losses against non-performing loans to mitigate potential future losses.

The following table displays information on managed medallion loans outstanding (other than those managed for third party investors) in each of our major markets at December 31, 2017. For a presentation of only the consolidated on-balance sheet medallion loans, see the Consolidated Summary Schedule of Investments in the consolidated financial statements on page F-39.

(Dollars in thousands)	# of Loans	% of Medallion Loan Portfolio (1)	Average Interest Rate (2)	Principal Balance
Managed medallion loans				
New York	659	81%	4.23%	\$ 366,266
Chicago	158	8	4.69	35,833
Newark	136	6	5.36	28,021
Boston	61	4	4.52	18,887
Cambridge	14	1	4.59	820
Other	17		7.08	842
Total managed medallion loans	1,045	100%	4.36	450,669
Deferred loan acquisition costs				55
Unrealized depreciation on loans				(62,723)
Net managed medallion loans				\$ 388,001

- (1) Based on principal balance outstanding at December 31, 2017.
- (2) Based on the contractual rates of the portfolios at December 31, 2017.

The New York City Market. A New York City taxicab medallion is the only permitted license to operate a taxicab and accept street hails in New York City, except as discussed below. As reported by the TLC, individual (owner-driver) medallions and corporate medallions sold for a wide variety of prices during the year. Our analysis of transaction activity combined with cash flow analysis of owners and operators supported our estimated value of \$315,000, net of liquidation costs, as of December 31, 2017. The number of taxicab medallions is limited by law to 13,630 medallions outstanding as of December 31, 2017. The New York State legislature enacted a law on December 21, 2011 which was amended on February 17, 2012 to permit cars for hire to pick up street hails in the boroughs outside Manhattan. Pursuant to the law, the TLC began issuing Street Hail Livery licenses in June 2013.

A prospective medallion owner must qualify under the medallion ownership standards set and enforced by the TLC. These standards prohibit individuals with criminal records from owning medallions, require that the funds used to purchase medallions be derived from legitimate sources, and mandate that taxicab vehicles and meters meet TLC specifications. In addition, before the TLC will approve a medallion transfer, the TLC requires a letter from the seller's insurer stating that there are no outstanding claims for personal injuries in excess of insurance coverage. After the transfer is approved, the owner's taxicab is subject to quarterly TLC inspections.

Most New York City medallion transfers are handled through approximately 20 medallion brokers licensed by the TLC. In addition to brokering medallions, these brokers also arrange for TLC documentation insurance, vehicles, meters, and financing. We have excellent relations with many of the most active brokers, and regularly receive referrals from them. Brokers generated 5% of the loans originated during 2017, and 26% for 2016. However, we receive most of our referrals from a small number of brokers.

*The Chicago Market.* We estimate that Chicago medallions sold for approximately \$47,000, net, as of December 31, 2017. Pursuant to a municipal ordinance, the number of outstanding medallions is capped at 6,995 as of December 31, 2017. We estimate that the total value of all Chicago medallions and related assets is over \$373,908,000 as of December 31, 2017.

The Boston Market. We estimate that Boston medallions sold for approximately \$274,400, net, as of December 31, 2017. The number of Boston medallions is capped at 1,825 as of December 31, 2017. We estimate that the total value of all Boston medallions and related assets is over \$522,242,000 as of December 31, 2017.

*The Newark Market.* We estimate that Newark medallions sold for approximately \$196,000, net, as of December 31, 2017. The number of Newark medallions has been limited to 600 since 1950 by local law. We estimate that the total value of all Newark medallions and related assets is over \$121,800,000 as of December 31, 2017.

*The Cambridge Market.* We estimate that Cambridge medallions sold for approximately \$49,000, net, as of December 31, 2017. The number of Cambridge medallions is 257 as of December 31, 2017. We estimate that the total value of all Cambridge medallions and related assets is over \$14,225,000 as of December 31, 2017.

### Commercial Loans

Commercial loans finance either the purchase of the equipment and related assets necessary to open a new business or the purchase or improvement of an existing business. From the inception of the commercial loan business in 1987 through December 31, 2017, we and Medallion Bank have originated more than \$955,837,000 of commercial loans. Commercial loans of \$90,188,000 comprised 15% of our \$610,135,000 net investment portfolio as of December 31, 2017, compared to \$83,634,000 or 13% of our \$652,278,000 net investment portfolio as of December 31, 2016. Managed commercial loans of \$91,783,000 comprised 7% of our \$1,380,054,000 net investment portfolio as of December 31, 2017, compared to \$86,200,000 or 6% of our \$1,517,592,000 managed net investment portfolio as of December 31, 2016. We have worked to increase our commercial loan activity in recent years, primarily because of the attractive higher yielding nature of most of this business. The outstanding balances of managed commercial loans have grown at a compound annual rate of 4% since 1996. The increase since 1996 has been primarily driven by internal growth through the origination of additional commercial loans. We focus our marketing efforts on the manufacturing, professional, scientific, and technical services and other services. The majority of our commercial borrowers are located in the New York metropolitan area and the Midwest. We plan to continue expanding our commercial loan activities by developing a more diverse borrower base, a wider geographic area of coverage, and by expanding targeted industries.

Commercial loans are generally secured by equipment, accounts receivable, real estate, or other assets, and have interest rates averaging 735 basis points over the prevailing prime rate at year end, down from 901 basis points over prime at the end of 2016. As with medallion loans, the vast majority of the principals of borrowers personally guarantee commercial loans. The aggregate realized loss of principal on managed commercial loans has averaged less than 2.0% per annum for the last five years.

The following table displays information on managed commercial loans outstanding (other than those managed for third party investors) in each of our major markets at December 31, 2017. For a presentation of only the consolidated on-balance sheet commercial loans, see the Consolidated Summary Schedule of Investments in the consolidated financial statements on F-39.

(Dollars in thousands)	# of Loans	% of Commercial Loan Portfolio <sup>(1)</sup>	Average Interest Rate (2)	Principal Balance	
Managed commercial loans Secured mezzanine	33	96%	12.09%	\$	88,334
Other secured commercial	16	4	6.61		4,075
Total managed commercial loans	49	100%	11.85%		92,409
Deferred loan acquisition income					(110) (516)
Net managed commercial loans				\$	91,783

- (1) Based on principal balance outstanding at December 31, 2017.
- (2) Based on the contractual rates of the portfolios at December 31, 2017.

Secured Mezzanine Loans. Through our subsidiary Medallion Capital, we originate both senior and subordinated loans nationwide to businesses in a variety of industries, including manufacturing and various service providers, more than 53% of which are located in the Midwest and Northeast regions, with the rest scattered across the country. These mezzanine loans are primarily secured by a second position on all assets of the businesses and generally range in amount from \$1,000,000 to \$5,000,000 at origination, and represent approximately 96% of our managed commercial loan portfolio as of December 31, 2017, and were 87% as of December 31, 2016. Frequently, we also receive warrants to purchase an equity interest in the borrowers of secured mezzanine loans.

Other Secured Commercial Loans. We originate other commercial loans to a variety of businesses nationwide, including retail trade and various service providers. These commercial loans are generally secured by all of the assets of the businesses and are generally personally guaranteed by the principals. Frequently, we receive assignments of lease from our borrowers. The loans generally range in size from under \$100,000 to approximately \$1,000,000. These loans represented approximately 4% of the managed commercial loan portfolio as of December 31, 2017 and were 13% of as December 31, 2016. Historically, most of the portfolio has consisted of fixed-rate loans.

Consumer Loans. Consumer loans are originated by Medallion Bank, a wholly-owned, unconsolidated portfolio company. Consumer loans of \$683,502,000 comprised 49% of our \$1,380,054,000 managed net investment portfolio as of December 31, 2017, compared to \$700,685,000 or 46% of our \$1,517,592,000 managed net investment portfolio as of December 31, 2016, and represent our largest lending segment. The loans are collateralized by recreational vehicles, boats, trailers, and home improvements, located in all 50 states. The portfolio is serviced by a large third party servicer. We believe that Medallion Bank's consumer loan portfolio is of acceptable credit quality given the high interest rates earned on the loans, which compensate for the higher degree of credit risk in the portfolio.

*Other*. We also provide debt, mezzanine, and equity investment capital to companies in a variety of industries. These investments may be venture capital style investments which may not be fully collateralized. This is a small, but growing portion of our business.

### **Our Strategy**

Our core philosophy has been "In niches there are riches." We try to identify markets that are profitable and where we can be an industry leader. Key elements of our strategy include:

Capitalize on our relationships with brokers and dealers. We are committed to establishing, building, and maintaining our relationships with our brokers and dealers. Our marketing efforts are focused on building relationships with dealers in the consumer market and contractors and suppliers in the home improvement sector. We believe that our relationships with dealers and brokers provide us with, in addition to potential investment opportunities, other significant benefits, including an additional layer of due diligence and additional monitoring capabilities. We have assembled a management team that has developed an extensive network of dealer and broker relationships in our target markets over the last 50 years. We believe that our management team's relationships with these dealers and brokers have and will continue to provide us with significant investment opportunities. In 2017, 100% of our consumer loans were generated by brokers and dealers, and there were few originations in the medallion or commercial lending space.

Employ disciplined underwriting policies and maintain rigorous portfolio monitoring. We have an extensive investment underwriting and monitoring process. We conduct a thorough analysis of each potential investment and its prospects, competitive position, financial performance, and industry dynamics. We stress the importance of credit and risk analysis in our underwriting process. We believe that our continued adherence to this disciplined process will permit us to continue to generate a stable, diversified and increasing revenue stream of current income from our debt investments to enable us to make distributions to our shareholders.

Leverage the skills of our experienced management team. Our management team is led by our Chief Executive Officer, Mr. Alvin Murstein, and our President, Mr. Andrew M. Murstein. Alvin Murstein has over 60 years of experience in the ownership, management, and financing of taxicab medallions and other commercial businesses, and Andrew M. Murstein is the third generation in his family to participate in the business and has over 30 years of experience in the ownership, management, and financing of taxicab medallions and other commercial businesses. The other members of our management team have broad investment backgrounds, with prior experience at specialty finance companies, middle market commercial banks, and other financial services companies. We believe that the experience and contacts of our management team will continue to allow us to effectively implement the key aspects of our business strategy.

Perform Strategic Acquisitions. In addition to increasing market share in existing lending markets and identifying new niches, we seek to acquire medallion financing businesses and related portfolios and specialty finance companies that make secured loans to small businesses which have experienced historically low loan losses similar to our own. Since our initial public offering in May 1996, eight specialty finance companies, five loan portfolios, and three taxicab rooftop advertising companies have been acquired.

### **Investment Activity**

The following table sets forth the components of investment activity in the managed investment portfolio for the years indicated.

	Year ended December 31,					
(Dollars in thousands)		2017		2016		2015
Net investments at beginning of year	\$	1,517,592	\$	1,501,555	\$	1,310,685
Investments originated (1)		475,465		738,238		492,127
Repayments of investments (1)		(270,133)		(655,071)		(288,783)
Consumer loans sold to third parties		(221,447)		(97,511)		
Net realized losses on investments (2)		(79,264)		(34,888)		(3,902)
Net increase in unrealized appreciation (depreciation) (3)		6,390		79,650		3,286
Transfers to other assets/liabilities, net		(44,968)		(10,941)		(8,553)
Amortization of origination costs		(3,581)		(3,440)		(3,305)
Net increase (decrease) in investments		(137,538)		16,037		190,870
Net investments at end of year	\$	1,380,054	\$	1,517,592	\$	1,501,555

- (1) Includes refinancings.
- (2) Excludes net realized losses of \$7,736, \$5,875 and \$0 for the years ended December 31, 2017, 2016, and 2015 related to investments other than securities and other assets.
- (3) Excludes net unrealized depreciation of \$2,076, \$28,372, and \$10,839 for the years ended December 31, 2017, 2016, and 2015 related to investments other than securities and other assets.

### **Investment Characteristics**

Medallion Loans. Our medallion loan portfolio consists of mostly fixed-rate loans, collateralized by first security interests in taxicab medallions and related assets (vehicles, meters, and the like). We estimate that the weighted average loan-to-value ratio of all of the medallion loans was 131% as of December 31, 2017, compared to 129% as of December 31, 2016, reflecting the conservative values we have placed on all medallion loans, including the vast majority which are performing as agreed. These ratios also do not factor in the managed unrealized depreciation on these loans of \$62,723,000 and \$63,252,000 as of December 31, 2017 and 2016. In addition, we have recourse against a vast majority of the owners of the taxicab medallions and related assets through personal guarantees.

Medallion loans generally require equal monthly payments covering accrued interest and amortization of principal over a five to twenty-five year schedule, subject to a balloon payment of all outstanding principal at maturity. Historically, we have originated loans with one-to-five year maturities where interest rates are adjusted and a new maturity period set. In most cases, borrowers may prepay medallion loans upon payment of a fee of approximately 1% to 2%.

Historically, we generally retain the medallion loans we originate; however, from time to time, we participate or sell shares of some loans or portfolios to interested third party financial institutions. In these cases, we retain the borrower relationships and service the sold loans.

Mezzanine and Commercial Loans. We have typically originated mezzanine and commercial loans in principal amounts generally ranging from under \$1,000,000 to \$5,000,000, and occasionally, have originated loans in excess of that amount. These loans are generally retained and typically have maturities ranging from three to ten years and require monthly payments ranging from full amortization over the loan term to fully deferred interest and principal at maturity, with multiple payment options in between. Substantially all loans may be prepaid, and in the first five years, a fee will be owed to us. The term of, and interest rate charged on, certain of our outstanding loans are subject to the regulations of the Small Business Administration, or the SBA. Under SBA regulations, the maximum rate of interest permitted on loans originated by us is 19%, however, terms and interest rates are subject to market competition for all loans. Unlike medallion loans, for which competition and market conditions precludes us from charging the maximum rate of interest permitted under SBA regulations, we are able to charge the maximum rate on certain commercial loans.

Consumer Loans. Consumer loans generally require equal monthly payments covering accrued interest and amortization of principal over a negotiated term, generally around ten years. Interest rates offered are fixed. Borrowers may prepay consumer loans without any prepayment penalty. In general, Medallion Bank has established relationships with dealers and contractors in the industry, who are the sources for most of the customers of Medallion Bank.

### Marketing, Origination, and Loan Approval Process

We employ 38 personnel to originate, manage, service and collect on the medallion, commercial, and consumer loans. Each loan application is individually reviewed through analysis of a number of factors, including loan-to-value ratios, a review of the borrower's credit history, public records, personal interviews, trade references, personal inspection of the premises, and approval from the TLC, SBA, or other regulatory body, if applicable. Each medallion and commercial loan applicant is required to provide personal or corporate tax returns, premises leases, and/or property deeds. Senior management establishes loan origination criteria. Loans that conform to such criteria may be processed by a loan officer with the proper credit authority, and non-conforming loans must be approved by the chief executive officer and/or the chief credit officer. Both medallion and commercial loans are sourced from brokers with extensive networks of applicants, and commercial loans are also referred by contacts with banks, attorneys, and accounting firms. Consumer loans are primarily sourced through relationships which have been established with recreational vehicle and boat dealers, and home improvement contractors throughout our market area.

### **Sources of Funds**

We have historically funded our lending operations primarily through credit facilities with bank syndicates and, to a lesser degree, through equity or debt offerings or private placements, and fixed-rate, senior secured notes and long-term subordinated debentures issued to or guaranteed by the SBA. Since the inception of Medallion Bank, substantially all of Medallion Bank's funding has been provided by FDIC insured brokered certificates of deposit. The determination of funding sources is established by our management, based upon an analysis of the respective financial and other costs and burdens associated with funding sources. Our funding strategy and interest rate risk management strategy is to have the proper structuring of debt to minimize both rate and maturity risk, while maximizing returns with the lowest cost of funding over an intermediate period of time.

The table below summarizes our sources of available funds and amounts outstanding under credit facilities and their respective end of period weighted average interest rates at December 31, 2017. See Note 4 to the consolidated financial statements for additional information about each credit facility.

(Dollars in thousands)	Total
Cash and cash equivalents	\$ 12,690
Bank loans	81,450
Average interest rate	3.94%
Maturity	10/16-11/18
Preferred securities	33,000
Average interest rate	3.63%
Maturity	9/37
Retail notes	33,625
Average interest rate	9.00%
Maturity	4/21
DZ loan	99,984
Average interest rate	3.02%
Maturity	3/18
SBA debentures and other borrowings	85,064
Amounts undisbursed	5,500
Amounts outstanding	79,564
Average interest rate	3.39%
Maturity	2/20-3/27
Total debt outstanding	\$ 327,623
Medallion Bank	
Cash and cash equivalents	\$ 110,233
Deposits and other borrowings	906,748
Average interest rate	1.51%
Maturity	1/18-10/22
Total cash and cash equivalents, including Medallion Bank	 122,923
Total debt outstanding, including Medallion Bank	\$ 1,234,371

We fund our fixed-rate loans with variable-rate credit lines and bank debt, and with fixed-rate SBA debentures and other borrowings. The mismatch between maturities and interest-rate sensitivities of these balance sheet items results in interest rate risk. We seek to manage our exposure to increases in market rates of interest to an acceptable level by:

- Originating adjustable rate loans;
- Incurring fixed-rate debt; and
- Purchasing interest rate caps to hedge a portion of variable-rate debt against increases in interest rates.

Nevertheless, we accept varying degrees of interest rate risk depending on market conditions. For additional discussion of our funding sources and asset liability management strategy, see Asset/Liability Management on page 53.

### Competition

Banks, credit unions, and finance companies, some of which are SBICs, compete with us in originating medallion, commercial, and consumer loans. Many of these competitors have greater resources than we do and certain competitors are subject to less restrictive regulations than us. As a result, we cannot assure you that we will be able to identify and complete the financing transactions that will permit us to compete successfully.

### **Employees**

As of December 31, 2017 we employed 138 persons, including 69 at our Medallion Bank subsidiary. We believe that relations with all of our employees are good.

### MATERIAL US FEDERAL INCOME TAX CONSIDERATIONS

### **Taxation as a Corporation**

For our tax years ended December 31, 2017 and 2016, we did not qualify for RIC status and as a result our status changed from a RIC subject to Subchapter M of the Code to a corporation subject to taxation under Subchapter C of the Code. As a result of such change for the taxable periods ended December 31, 2017 and 2016, we have been taxed as a corporation and must pay corporate-level federal and state income taxes on our taxable income. Through December 31, 2015, we qualified and elected to be treated as a RIC under Subchapter M of the Code. As a result of our status as a RIC in prior years, we generally were not subject to federal income tax on the portion of our taxable income and capital gains we distributed to our shareholders, but we were also not permitted to carry forward net operating losses from year to year. Because we were taxed as a corporation under Subchapter C of the Code for the tax year ended December 31, 2016, we are able to carry forward any net operating losses historically incurred to succeeding years, which we would not be permitted to do if we were subject to taxation as a RIC under Subchapter M of the Code. However, because we did not qualify for RIC status for the tax years ended December 31, 2017 and 2016, distributions will generally be taxable to our shareholders to the extent of our current and accumulated earnings and profits for U.S. federal tax purposes. Distributions in excess of our current and accumulated earnings and profits would be treated first as a return of capital to the extent of a shareholder's tax basis. and any remaining distributions would be treated as a capital gain. Subject to certain limitations under the Code, corporate distributees would be eligible for the dividends received deduction. Qualification as a RIC is made on an annual basis and, although we and some of our subsidiaries have qualified in the past, we cannot assure you that we will qualify for such treatment in the future. If the Company withdraws its election to be regulated as a BDC under the 1940 Act, the Company would remain ineligible to file as a RIC under the Code and would be treated as a C corporation for tax purposes.

On December 22, 2017, the U.S. Government signed into law the "Tax Cuts and Jobs Act," which makes significant changes to the U.S. income tax rules applicable to both individuals and entities, including corporations. The Tax Cuts and Jobs Act includes provisions that, among other things, reduce the U.S. corporate tax rate, introduce a capital investment deduction, limit the interest deduction, limit the use of net operating losses to offset future taxable income and make extensive changes to the U.S. international tax system. The Tax Cuts and Jobs Act is complex and far-reaching, and we cannot predict the impact its enactment will have on us, our subsidiaries, our portfolio companies and our shareholders.

### Taxation as a RIC

If and to the extent that the Company remains a BDC under the 1940 Act and we satisfy the requirements to be treated as a RIC in a future taxable year, the following discussion is a general summary of the material U.S. federal income tax considerations that would be applicable to us and to an investment in shares of our common stock in such tax year. This summary does not purport to be a complete description of the income tax considerations applicable to such an investment in a year in which we satisfy the requirements to be treated as a RIC. For example, we have not described tax consequences that we assume to be generally known by investors or certain considerations that may be relevant to certain types of holders subject to special treatment under U.S. federal income tax laws, including shareholders subject to the alternative minimum tax, tax-exempt organizations, insurance companies, dealers in securities, pension plans and trusts, and financial institutions. This summary assumes that investors will hold our common stock in such a taxable year as capital assets (within the meaning of the Code). The discussion is based upon the Code, Treasury regulations, and administrative and judicial interpretations, each as of the date of this annual report and all of which are subject to change, possibly retroactively, which could affect the continuing validity of this discussion. We have not sought and will not seek any ruling from the Internal Revenue Service, or the IRS, regarding an investment in our common stock for a year in which we satisfy the requirements to be treated as a RIC. This summary does not discuss any aspects of the Medicare Contribution tax, U.S. estate or gift tax, or foreign, state, or local tax. It does not discuss the special treatment under US federal income tax laws that could result if we invested in tax-exempt securities or certain other investment assets.

As used herein, a "US person" is a person that is for US federal income tax purposes:

- a citizen or individual resident of the United States;
- a corporation, or other entity treated as a corporation for US federal income tax purposes, created or organized in or under the laws of the US or any state thereof or the District of Columbia; or
- a trust or an estate, the income of which is subject to US federal income taxation regardless of its source.

A "US shareholder" is a beneficial owner of shares of our common stock that is a US person.

A "non-US shareholder" is a beneficial owner of shares of our common stock that is not a US shareholder and is not a partnership for US federal income tax purposes.

If a partnership (including an entity treated as a partnership for US federal income tax purposes) holds shares of our common stock, the tax treatment of a partner in the partnership will generally depend upon the status of the partner and the activities of the partnership. A prospective shareholder that is a partner of a partnership holding shares of our common stock should consult its tax advisors with respect to the purchase, ownership, and disposition of shares of our common stock.

Tax matters are very complicated and the tax consequences to an investor of an investment in our shares will depend on the facts of his, her, or its particular situation. We encourage investors to consult their own tax advisors regarding the specific consequences of such an investment, including tax reporting requirements, the applicability of federal, state, local, and foreign tax laws, eligibility for the benefits of any applicable tax treaty and the effect of any possible changes in the tax laws.

In the event we meet the requirements to be treated as a RIC in a taxable year, in such tax year we generally would not have to pay corporate-level US federal income taxes on any ordinary income or capital gains that we distribute to our shareholders as dividends for such taxable year. To qualify as a RIC in a taxable year, we must, among other things, meet certain source-of-income and asset diversification requirements (as described below). In addition, to obtain RIC tax treatment in a taxable year we would be required to distribute to our shareholders, for each such taxable year, at least 90% of our "investment company taxable income," which is generally our ordinary income plus the excess of realized net short-term capital gains over realized net long-term capital losses. We refer to this distribution requirement as the Annual Distribution Requirement.

If we, in a taxable year:

- qualify as a RIC; and
- satisfy the Annual Distribution Requirement;

then we would not be subject to US federal income tax for such tax year on the portion of our investment company taxable income and net capital gain (i.e., net long-term capital gains in excess of net short-term capital losses) we distribute to shareholders. We will be subject to US federal income tax at the regular corporate rates in such tax year on any income or capital gain not distributed (or deemed distributed) to our shareholders.

As a RIC we would be subject to a 4% nondeductible US federal excise tax on certain undistributed income of RICs unless we distribute in a timely manner an amount at least equal to the sum of (1) 98% of our ordinary income for each calendar year, (2) 98.2% of our capital gain net income for the one-year period ending October 31 in that calendar year, and (3) any income realized, but not distributed, in preceding years. We refer to this distribution requirement as the Excise Tax Avoidance Requirement.

In order to qualify as a RIC for US federal income tax purposes in a tax year, we must, among other things:

- qualify to be treated as a business development company under the 1940 Act at all times during each such taxable year;
- derive in each such taxable year at least 90% of our gross income from dividends, interest, payments with respect to certain securities loans, gains from the sale of stock or other securities, or foreign currencies, or other income derived with respect to our business of investing in such stock or securities or currencies, and net income derived from interests in "qualified publicly traded partnerships" (i.e., partnerships that are traded on an established securities market or tradable on a secondary market, other than partnerships that derive 90% of their income from interest, dividends, capital gains, and other traditionally permitted mutual fund income described in this paragraph) or the 90% Income Test; and
- diversify our holdings so that at the end of each quarter of each such taxable year:
  - at least 50% of the value of our assets consists of cash, cash equivalents, US Government securities, securities of other RICs, and other securities if such other securities of any one issuer do not represent more than 5% of the value of our assets or more than 10% of the outstanding voting securities of the issuer; and
  - no more than 25% of the value of our assets is invested in the securities, other than US Government securities or securities of other RICs, of one issuer or of two or more issuers that are controlled, as determined under applicable tax rules, by us and that are engaged in the same or similar or related trades or businesses or in the securities of one or more qualified publicly traded partnerships. We refer to these two requirements as the Diversification Tests.

In such taxable year in which we meet the RIC qualification requirements, we may be required to recognize taxable income in circumstances in which we do not receive cash. For example, if we hold debt obligations that are treated under applicable tax rules as having original issue discount (such as debt instruments with payment-in-kind interest or, in certain cases, increasing interest rates or issued with warrants), we must include in income in such taxable year a portion of the original issue discount that accrues over the life of the obligation, regardless of whether cash representing such income is received by us in the same taxable year. Because any original issue discount accrued will be included in our investment company taxable income for the year of accrual, we may be required to

make a distribution to our shareholders in such taxable year in which we are treated as a RIC in order to satisfy the Annual Distribution Requirement, even though we would not have received any corresponding cash amount.

In the taxable years we met the requirements to be treated as a RIC, we were authorized to borrow funds and to sell assets in order to satisfy distribution requirements. However, under the 1940 Act, we were not permitted to make distributions to our shareholders while our debt obligations and other senior securities were outstanding unless certain "asset coverage" tests were met. See "Regulation—Senior Securities." In any tax year that we qualify as a RIC, our ability to dispose of assets to meet the distribution requirements in such year may be limited by (1) the illiquid nature of our portfolio and/or (2) other requirements relating to our status as a RIC, including the Diversification Tests. If we were to dispose of assets in order to meet the Annual Distribution Requirement or the Excise Tax Avoidance Requirement in such tax year, we may have to make such dispositions at times that, from an investment standpoint, are not advantageous.

#### GOVERNMENT REGULATION

### Regulation by the SBA

Medallion Funding, Medallion Capital, and Freshstart are each licensed by the SBA to operate as SBICs, under the Small Business Investment Act of 1958, as amended, or the SBIA. The SBIA authorizes the organization of SBICs as vehicles for providing equity capital, long term financing, and management assistance to small business concerns. Under the regulations promulgated by the SBA a "small business concern" is defined as a business that is independently owned and operated, which does not dominate its field of operation, and which (i) has a tangible net worth, together with any affiliates, of \$19.5 million or less and average annual net income after US federal income taxes for the preceding two fiscal years of \$6.5 million or less (average annual net income is computed without the benefit of any carryover loss), or (ii) satisfies alternative criteria under the Federal government's North American Classification System, or the NAICS, that assigns codes to the industry in which a small business is engaged and provides a small business size standard based either on the number of persons employed by the business or its gross revenues. In addition, at the end of each fiscal year, at least 25% of the total amount of loans made (after April 25, 1994) must be made in "smaller businesses" that have a net worth of \$6.0 million or less, and average net income after federal income taxes for the preceding two years of \$2.0 million or less. A business that meets the NAICS size standards also qualifies as a "smaller business" for purposes of meeting SBA's size standard regulations.

Investments by SBICs must be in active, primarily domestic businesses. SBIC regulations preclude investment in the following types of businesses: (1) financial companies whose principal business activity is as a relender or reinvestor (that is, directly or indirectly, providing funds to others, purchasing debt obligations, factoring, or long term leasing of equipment with no provision for maintenance or repair); (2) many kinds of real estate projects; (3) single purpose projects that are not continuing businesses; (4) companies located outside the U. S. intending to use the proceeds of the investment outside of the U.S. or companies that are located in the U.S. that have more than 50% of their employees located outside of the U.S.; (5) businesses that are passive and do not carry on an active trade or business; (6) businesses that use 50% or more of the funds to buy goods or services from an associated supplier; and (7) certain "sin businesses" such as gambling and the like. Nonetheless, the regulations provide an exception to (1) above for an SBIC that provides Venture Capital Financing investments (represented by common or preferred stock, a limited partnership interest or a similar partnership interest) to a Disadvantaged Business that is a relender or reinvestor), so long as, without SBA prior approval, total outstanding financings do not exceed the SBICs regulatory capital at the end of its fiscal year.

Under current SBA regulations, the maximum rate of interest that Medallion Funding, Medallion Capital and Freshstart may charge may not exceed the higher of (i) 19% or (ii) the sum of (a) the higher of (i) that company's weighted average cost of qualified borrowings, as determined under SBA regulations, or (ii) the current SBA debenture rate, plus (b) 11%, rounded to the next lower eighth of one percent. As of December 31, 2017, the maximum rate of interest permitted on loans originated by Medallion Funding, Medallion Capital, and Freshstart was 19%. As of December 31, 2017, our outstanding medallion loans had a weighted average rate of interest 4.41% and our outstanding commercial loans had a weighted average rate of interest of 12.02%. Current SBA regulations also require that each loan originated by an SBIC has a term between one and 20 years.

In addition, SBICs are subject to periodic examination by the SBA, for which the SBA charges examination fees. SBICs are required to maintain certain minimum levels of capital and must maintain certain records and make them available for SBA examination. SBICs also are required to prepare valuations of their portfolio investments in accordance with prescribed valuation guidelines, to maintain certain minimum levels of capital, to file annual reports containing financial, management and other information and to file notices of certain material changes in their ownership and operations. We are examined by the SBA annually for compliance with applicable SBA regulations.

SBICs are precluded from making investments in a small business if it would give rise to a conflict of interest. Generally, a conflict of interest may arise if an associate of the SBIC has or makes an investment in the small business the SBIC is financing or serves as one of its officers or would otherwise benefit from the financing. A conflict of interest would also occur if an SBIC were to

lend money to any of its officers, directors, and employees, or invest in any affiliates thereof. Joint investing with an associate (such as another fund controlled by affiliates of the General Partner) may be made on identical terms or on terms that are fair to the SBIC. The SBA also prohibits, without prior SBA approval, a "change of control" or transfers which would result in any person (or group of persons acting in concert) owning 10% or more of any class of capital stock of an SBIC. A "change of control" is any event which would result in the transfer of the power, direct or indirect, to direct the management and policies of an SBIC, whether through ownership, contractual arrangements, or otherwise.

Under SBA regulations, without prior SBA approval, loans by licensees with outstanding SBA leverage to any single small business concern may not exceed 30% of an SBIC's regulatory capital, as defined in the SBIA.

SBICs must invest idle funds that are not being used to make loans in investments permitted under SBA regulations. These permitted investments include direct obligations of, or obligations guaranteed as to principal and interest by, the government of the US with a term of 15 months or less and deposits maturing in one year or less issued by an institution insured by the FDIC. These permitted investments must be maintained in (i) direct obligations of, or obligations guaranteed as to principal and interest by, the US, which mature within 15 months from the date of the investment; (ii) repurchase agreements with federally insured institutions with a maturity of seven days or less if the securities underlying the repurchase agreements are direct obligations of, or obligations guaranteed as to principal and interest by the US, and such securities must be maintained in a custodial account in a federally insured institution; (iii) mutual funds, securities, or other instruments that exclusively consist of, or represent pooled assets of, investments described in (i) or (ii) above; (iv) certificates of deposit with a maturity of one year or less, issued by a federally insured institution; (v) a deposit account in a federally insured institution, subject to withdrawal restriction of one year or less; (vi) a checking account in a federally insured institution; or (vii) a reasonable petty cash fund.

SBICs may purchase voting securities of small business concerns in accordance with SBA regulations. Although prior regulations prohibited an SBIC from controlling a small business concern except in limited circumstances, regulations adopted by the SBA on October 22, 2002 (pursuant to Public Law 106-554) allow an SBIC to exercise control over a small business for a period of seven years from the date on which the SBIC initially acquires its control position. This control period may be extended for an additional period of time with the SBA's prior written approval.

If an SBIC defaults in its payment obligations to SBA under its outstanding debentures, fails to comply with any terms of its securities, or violates any law or regulation applicable to it, the SBA has the right to accelerate the maturity of all amounts due under its debentures. Additionally, the SBA can bring suit for the appointment of a receiver for the SBIC and for its liquidation in the event a default on payment of a SBIC's debentures or for serious regulatory violations.

### Regulation of Medallion Bank as an Industrial Bank

In May 2002, we formed Medallion Bank, which received approval from the FDIC for federal deposit insurance in October 2003. Medallion Bank, a Utah-chartered industrial bank, is a depository institution subject to regulatory oversight and examination for safety and soundness by both the FDIC and the Utah Department of Financial Institutions. Medallion Bank is examined annually by the FDIC and the Utah Department of Financial Institutions. Numerous other federal and state laws and regulations govern almost all aspects of Medallion Bank's operations and, to some degree, our operations and those of our non-bank subsidiaries as institution-affiliated parties. Under its banking charter, Medallion Bank is empowered to make consumer and commercial loans, and may accept all FDIC-insured deposits other than demand deposits (checking accounts). Medallion Bank provides stable and low-cost bank deposit funding for our key lending business activities conducted through Medallion Bank.

In addition, the FDIC has regulatory authority to prohibit Medallion Bank from engaging in any unsafe or unsound practice in conducting its business.

Medallion Bank is subject to risk-based and leverage capital standards issued by the federal banking regulators. These standards are designed to make regulatory capital requirements more sensitive to differences in risk profiles among banking organizations, to account for off-balance sheet exposure, to minimize disincentives for holding liquid assets, and to achieve greater consistency in evaluating the capital adequacy of major banks throughout the world. Under the risk-based capital standards, assets and off-balance sheet items are assigned to broad risk categories, each with designated weights, and the resulting capital ratios represent capital as a percentage of total risk-weighted assets and off-balance sheet items.

In July 2013, the Federal Reserve, the FDIC, and the Office of the Comptroller of the Currency adopted the U.S. Basel III capital rules, which implement many aspects of the Basel Committee on Banking Supervision's Basel III capital framework and are aimed at increasing both the quantity and quality of regulatory capital. The requirements in the U.S. Basel III capital rules began to phase in on January 1, 2015, for many covered banking organizations, including Medallion Bank. Most requirements in the U.S. Basel III capital rules will be fully phased in by January 1, 2019. Because Medallion Bank was already subject to a capital maintenance

agreement with the FDIC that required it to hold capital in excess of the then applicable capital requirements, we do not believe that the U.S. Basel III capital rules will have a material impact on Medallion Bank's business.

Under the U.S. Basel III capital rules, Medallion Bank is subject to the following minimum capital ratios:

- a new Common Equity Tier 1 risk-based capital ratio of 4.5%;
- a Tier 1 risk-based capital ratio of 6%;
- a Total risk-based capital ratio of 8%; and
- a Tier 1 leverage ratio of 4%.

In addition, Medallion Bank is subject to a Common Equity Tier 1 capital conservation buffer on top of the minimum risk-based capital ratios. The implementation of the capital conservation buffer began on January 1, 2016 at the 0.625% level and will increase by 0.625% each subsequent January 1 until January 1, 2019. Including the buffer, by January 1, 2019, Medallion Bank will be required to maintain the following minimum capital ratios: a Common Equity Tier 1 risk-based capital ratio of greater than 7.0%, a Tier 1 risk-based capital ratio of greater than 8.5% and a total risk-based capital ratio of greater than 10.5%. The new and highest form of capital, Common Equity Tier 1 capital, consists solely of common stock (plus related surplus), retained earnings, accumulated other comprehensive income, and limited amounts of qualifying minority interests that are in the form of common stock.

The U.S. Basel III capital rules retain or modify certain deductions from and adjustments to regulatory capital and also provide for new ones. In addition, the U.S. Basel III capital rules provide for limited recognition in Common Equity Tier 1 capital, and deduction from Common Equity Tier 1 capital above certain thresholds, of three categories of assets: (i) deferred tax assets arising from temporary differences that cannot be realized through net operating loss carrybacks (net of related valuation allowances and of deferred tax liabilities), (ii) mortgage servicing assets (net of associated deferred tax liabilities) and (iii) investments in more than 10% of the issued and outstanding common stock of unconsolidated financial institutions (net of associated deferred tax liabilities).

For purposes of calculating the denominator of the three risk-based capital ratios, the assets of covered banking organizations are given risk weights that, under the U.S. Basel III capital rules, range from 0% to 1,250%, depending on the nature of the asset. Direct obligations of the U.S. Treasury or obligations unconditionally guaranteed by the U.S. government have a 0% risk weight, while general obligation claims on states or other political subdivisions of the United States are assigned a 20% risk weight, except for municipal or state revenue bonds, which have a 50% risk weight. Most first-lien residential mortgage exposures that are prudently underwritten and performing according to their original terms carry a 50% risk weight, with a 100% risk weight for other residential mortgage exposures. In addition, certain off-balance sheet items are assigned credit conversion factors to convert them to asset equivalent amounts to which an appropriate risk weight is applied. For example, the unused portion of unconditionally cancellable commitments is assigned a 0% conversion factor, while self-liquidating, transaction-related contingent items with an original maturity of one year or less that is not unconditionally cancellable by the covered banking organization are converted at 20%. Transaction-related contingencies such as bid bonds and standby letters of credit backing nonfinancial obligations, as well as the amount of a commitment with an original maturity of more than one year that is not unconditionally cancellable, have a 50% conversion factor. General guarantees and standby letters of credit backing financial obligations are given a 100% conversion factor.

In addition, pursuant to provisions of the FDIC Improvement Act of 1991, or FDICIA, and related regulations with respect to prompt corrective action, FDIC-insured institutions such as Medallion Bank may only accept brokered deposits without FDIC permission if they meet specified capital standards, and are subject to restrictions with respect to the interest they may pay on deposits unless they are well capitalized. The U.S. Basel III capital rules revised the capital threshold to be well capitalized. Effective January 1, 2015, in order to qualify as well capitalized, an insured depository institution must maintain a Common Equity Tier 1 risk-based capital ratio of at least 6.5%, a Tier 1 risk-based capital ratio of at least 5.0%, and the bank must not be under any order or directive from the appropriate regulatory agency to meet and maintain a specific capital level.

Pursuant to a capital maintenance agreement with the FDIC, we and Medallion Bank have agreed that the capital levels of Medallion Bank will at all times meet or exceed the levels required for Medallion Bank to be considered well-capitalized under the FDIC rules and regulations, that Medallion Bank's Tier 1 capital to total assets leverage ratio will be maintained at not less than 15%, and that Medallion Bank will maintain an adequate allowance for loan and lease losses.

Medallion Bank is also subject to certain federal laws that restrict and control its ability to extend credit and provide or receive services between affiliates. Sections 23A and 23B of the Federal Reserve Act and Regulation W promulgated thereunder limit the transfer of funds by a depository institution to certain of its affiliates, including us, in the form of loans, extensions of credit, investments, or purchases of assets. Sections 23A and 23B and Regulation W also require generally that the depository institution's transactions with its affiliates be on terms no less favorable to Medallion Bank than comparable transactions with unrelated third parties.

The USA Patriot Act and the International Money Laundering Abatement and Anti-Terrorist Financing Act of 2001, or the Patriot Act, was enacted on October 26, 2001, and is intended to detect and prosecute terrorism and international money laundering. The Patriot Act establishes new standards for verifying customer identification incidental to the opening of new accounts. Medallion Bank has undertaken appropriate measures to comply with the Patriot Act and associated regulations. Other provisions of the Patriot Act provide for special information sharing procedures governing communications with the government and other financial institutions with respect to suspected terrorists and money laundering activity, and enhancements to suspicious activity reporting, including electronic filing of suspicious activity reports over a secure filing network. The compliance programs required by the Patriot Act are intended to supplement pre-existing compliance requirements that apply to financial institutions under the Bank Secrecy Act and the Office of Foreign Assets Control, or OFAC, regulations to which Medallion Bank is also subject. The Bank Secrecy Act requires all financial institutions, including banks, to, among other things, establish a risk-based system of internal controls reasonably designed to prevent money laundering and the financing of terrorism. The Bank Secrecy Act includes a variety of record-keeping and reporting requirements (such as cash and suspicious activity reporting), as well as due diligence/know-your-customer documentation requirements. Medallion Bank has in place policies, procedures and internal controls in order to comply with Bank Secrecy Act and OFAC laws and regulations. Bank regulators routinely examine institutions for compliance with these obligations and are required to consider compliance in connection with the regulatory review of applications.

Federal and state banking agencies require Medallion Bank to prepare annual reports on financial condition and to conduct an annual audit of financial affairs in compliance with minimum standards and procedures. Medallion Bank must undergo regular on-site examinations by the appropriate banking agency, which will examine for adherence to a range of legal and regulatory compliance responsibilities. A bank regulator conducting an examination has complete access to the books and records of the examined institution. The results of the examination are confidential. The cost of examinations may be assessed against the examined institution as the agency deems necessary or appropriate.

### Regulation by the SEC and under the 1940 Act

We are a closed-end, management investment company that has elected to be treated as a business development company (BDC) under the 1940 Act. We conduct our business through various wholly-owned investment company subsidiaries including Medallion Funding LLC, a closed end investment company, Medallion Capital, Inc., a BDC, and Freshstart Venture Capital Corp., a BDC. Pursuant to various exemptive orders, we operate and are regulated as a single BDC. The 1940 Act contains prohibitions and restrictions relating to transactions between BDCs and their affiliates (including any investment advisers or sub-advisers), principal underwriters and affiliates of those affiliates or underwriters, and requires that a majority of the directors be persons other than "interested persons," as that term is defined in the 1940 Act. In addition, the 1940 Act provides that we may not change the nature of our business so as to cease to be, or to withdraw our election as, a BDC unless approved by a majority of our outstanding voting securities voting as a class.

On March 7, 2018, a majority of the Company's shareholders authorized the Company's Board of Directors to withdraw the Company's election to be regulated as a BDC under the 1940 Act and our Board of Directors approved the filing of the Company's withdrawal form with the SEC to be made on or about April 1, 2018. At that point, we would no longer be a BDC or be subject to the provisions of the 1940 Act applicable to BDCs. For a discussion of the shareholder protections of the 1940 Act that would no longer apply if the Company ceases to operate as a BDC, see "Risk Factors — Risks Relating to Our Business and Structure – Our shareholders would no longer have the protections of the 1940 Act upon the withdrawal of the Company's election to be regulated as a BDC."

The remainder of the discussion in this subsection currently applies to our operations as a BDC and would continue to apply in the future only if the Company remains a BDC under the 1940 Act.

We may invest up to 100% of our assets in securities acquired directly from issuers in privately negotiated transactions. With respect to such securities, we may, for the purpose of public resale, be deemed an "underwriter" as that term is defined in the Securities Act of 1933. Similarly, in connection with an acquisition, we may acquire rights to require the issuers of acquired securities or their affiliates to repurchase them under certain circumstances. We also do not intend to acquire securities issued by any investment company that exceed the limits imposed by the 1940 Act. Under these limits, we generally cannot acquire more than 3% of the voting stock of any registered investment company, invest more than 5% of the value of our total assets in the securities of one investment company or invest more than 10% of the value of our total assets in the securities of more than one investment company. Certain of these limits are not applicable to our investments in our wholly-owned SBIC subsidiaries. With regard to that portion of our portfolio invested in securities issued by investment companies, it should be noted that such investments might subject our stockholders to additional expenses. None of our policies are fundamental, and each may be changed without stockholder approval.

### Qualifying Assets

Under the 1940 Act, a BDC may not acquire any asset other than assets of the type listed in Section 55(a) of the 1940 Act, which are referred to as qualifying assets, unless, at the time the acquisition is made, qualifying assets represent at least 70% of the company's total assets. The principal categories of qualifying assets relevant to our business are the following:

- (1) Securities purchased in transactions not involving any public offering from the issuer of such securities, which issuer (subject to certain limited exceptions) is an eligible portfolio company, or from any person who is, or has been during the preceding 13 months, an affiliated person of an eligible portfolio company, or from any other person, subject to such rules as may be prescribed by the SEC. An eligible portfolio company is generally defined in the 1940 Act as any issuer which:
  - (a) is organized under the laws of, and has its principal place of business in, any state in the US;
  - (b) is not an investment company (other than a small business investment company wholly owned by the BDC) or a company that would be an investment company but for certain exclusions under the 1940 Act; and
  - (c) satisfies any of the following:
    - does not have any class of securities listed on a national securities exchange, or has a class of securities
      listed on a national securities exchange, but has an aggregate market value of outstanding voting and nonvoting common equity of less than \$250 million;
    - is controlled by a BDC or a group of companies including a BDC, and the BDC in fact exercises a controlling influence on the management or policies of such eligible portfolio company and, as a result of such control, has an affiliated person who is a director of the eligible portfolio company; or
    - is a company having total assets of not more than \$4 million and capital and surplus of not less than \$2 million.
- (2) Securities of any eligible portfolio company which we control.
- (3) Securities purchased in transactions not involving any public offering from a US issuer that is not an investment company or from an affiliated person of the issuer, or in transactions incident thereto, if the issuer is in bankruptcy and subject to reorganization or if the issuer, immediately prior to the purchase of its securities was unable to meet its obligations as they came due without material assistance other than conventional lending or financing arrangements.
- (4) Securities of an eligible portfolio company purchased from any person in a private transaction if there is no ready market for such securities and we already own at least 60% of the outstanding equity of the eligible portfolio company.
- (5) Securities received in exchange for or distributed on or with respect to securities described in (1) through (4) above, or pursuant to the exercise of warrants or rights relating to such securities.
- (6) Cash, cash equivalents, US Government securities or high-quality debt securities maturing in one year or less from the time of investment.
- (7) Subject to certain conditions, securities issued by a company that met the definition of eligible portfolio company at the time of our initial investment but subsequently does not meet the definition because the company no longer meets the definition set forth above.

### Managerial Assistance to Portfolio Companies

In addition, a BDC must have been organized and have its principal place of business in the US and must be operated for the purpose of making investments in the types of securities described in (1), (2), or (3) above. However, in order to count portfolio securities as qualifying assets for the purpose of the 70% test, the BDC must either control the issuer of the securities or must offer to make available to the issuer of the securities (other than certain companies described above) significant managerial assistance; except that, where the BDC purchases such securities in conjunction with one or more other persons acting together, one of the other persons in the group may make available such managerial assistance. Making available managerial assistance means, among other things, any arrangement whereby the BDC, through its directors, officers, or employees, offers to provide, and, if accepted, does so provide, significant guidance and counsel concerning the management, operations, or business objectives and policies of a portfolio company.

### Temporary Investments

Pending investment in other types of "qualifying assets," as described above, our investments may consist of cash equivalents, US government securities, or high-quality debt securities maturing in one year or less from the time of investment, which we refer to, collectively, as temporary investments, so that 70% of our assets are qualifying assets. Typically, we will invest in US Treasury bills or in repurchase agreements, provided that such agreements are fully collateralized by cash or securities issued by the US government

or its agencies. A repurchase agreement involves the purchase by an investor, such as us, of a specified security and the simultaneous agreement by the seller to repurchase it at an agreed-upon future date and at a price which is greater than the purchase price by an amount that reflects an agreed-upon interest rate. There is no percentage restriction on the proportion of our assets that may be invested in such repurchase agreements.

#### Senior Securities

We are permitted, under specified conditions, to issue multiple classes of indebtedness and one class of stock senior to our common stock if our asset coverage, as defined in the 1940 Act, is at least equal to 200% immediately after each such issuance. In addition, while any senior securities remain outstanding, we must make provisions to prohibit any distribution to our shareholders or the repurchase of such securities or shares unless we meet the applicable asset coverage ratios at the time of the distribution or repurchase. We may also borrow amounts up to 5% of the value of our total assets for temporary purposes without regard to full asset coverage requirements. In addition to the 1940 Act, we are subject to two exemptive orders which govern how we calculate our senior securities and under which we have agreed that we will meet the applicable asset coverage ratios both individually and on a consolidated basis. For a discussion of the risks associated with leverage, see "Risk Factors—Risks Relating to Our Operations as a BDC—Regulations governing our operation as a BDC will affect our ability to, and the way in which we raise additional capital."

### Other considerations under the 1940 Act

We may also be prohibited under the 1940 Act from knowingly participating in certain transactions with our affiliates without the prior approval of our Board of Directors who are not interested persons and, in some cases, prior approval by the SEC.

We are periodically examined by the SEC for compliance with the 1940 Act.

We are required to provide and maintain a bond issued by a reputable fidelity insurance company to protect us against larceny and embezzlement. Furthermore, as a BDC, we are prohibited from protecting any director or officer against any liability to us or our shareholders arising from willful misfeasance, bad faith, gross negligence, or reckless disregard of the duties involved in the conduct of such person's office.

We have adopted and implemented written policies and procedures reasonably designed to prevent violation of the federal securities laws, and intend to review these policies and procedures annually for their adequacy and the effectiveness of their implementation. We have designated a chief compliance officer to be responsible for administering our policies and procedures. If the Company withdraws its election to be regulated as a BDC under the 1940 Act, we anticipate modifying these policies and procedures to reflect our status as a non-BDC.

### Other

Because Medallion Bank is an "insured depository institution" within the meaning of the Federal Deposit Insurance Act and the Change in Bank Control Act and we are a "financial institution holding company" within the meaning of the Utah Financial Institutions Act, federal and Utah law and regulations prohibit any person or company from acquiring control of us and, indirectly, Medallion Bank, without, in most cases, prior written approval of the FDIC or the Commissioner of Utah Department of Financial Institutions, as applicable. Under the Change in Bank Control Act, control is conclusively presumed if, among other things, a person or company acquires 25% or more of any class of our voting stock. A rebuttable presumption of control arises if a person or company acquires 10% or more of any class of voting stock and is subject to a number of specified "control factors" as set forth in the applicable regulations. Although Medallion Bank is an "insured depository institution" within the meaning of the Federal Deposit Insurance Act and the Change in Bank Control Act, your investment in Medallion Financial Corp. is not insured or guaranteed by the FDIC, or any other agency, and is subject to loss. Under the Utah Financial Institutions Act, control is defined as the power to vote 20% or more of any class of our voting securities by an individual or to vote more than 10% of any class of our voting securities by a person other than an individual. Investors are responsible for ensuring that they do not, directly or indirectly, acquire shares of our common stock in excess of the amount which can be acquired without regulatory approval.

In addition to the regulations detailed above, our operations are subject to supervision and regulation by other federal, state, and local laws and regulations. Additionally, our operations may be subject to various laws and judicial and administrative decisions. This oversight may serve to:

- regulate credit granting activities, including establishing licensing requirements, if any, in various jurisdictions;
- establish maximum interest rates, finance charges and other charges;
- require disclosures to customers;
- govern secured transactions;

- set collection, foreclosure, repossession and claims handling procedures and other trade practices;
- prohibit discrimination in the extension of credit and administration of loans; and
- regulate the use and reporting of information related to a borrower's credit experience and other data collection.

Changes to laws of states in which we do business could affect the operating environment in substantial and unpredictable ways. We cannot accurately predict whether such changes will occur or, if they occur, the ultimate effect they would have upon our financial condition or results of operations.

Compliance with the Sarbanes-Oxley Act of 2002 and NASDAQ Corporate Governance Regulations

The Sarbanes-Oxley Act of 2002, or the Sarbanes-Oxley Act, imposes a wide variety of regulatory requirements on publicly-held companies and their insiders. Many of these requirements affect us. The Sarbanes-Oxley Act has required us to review our policies and procedures to determine whether we comply with the Sarbanes-Oxley Act and the regulations promulgated thereunder. We will continue to monitor our compliance with all future regulations that are adopted under the Sarbanes-Oxley Act and will take actions necessary to ensure that we are in compliance therewith.

In addition, NASDAQ has adopted corporate governance listing standards. We believe we are in compliance with such corporate governance listing standards. We will continue to monitor our compliance with all future listing standards and will take actions necessary to ensure that we are in compliance therewith.

#### AVAILABLE INFORMATION

Our corporate website is located at <a href="www.medallion.com">www.medallion.com</a>. We make copies of our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and any amendments to those reports filed with or furnished to the SEC pursuant to Section 13(a) or 15(d) of the Exchange Act available to investors on or through our website free of charge as soon as reasonably practicable after we electronically file them with or furnish them to the SEC. Our SEC filings can be found in the For Investors section of our website, the address of which is <a href="http://www.medallion.com/investors.html">http://www.medallion.com/investors.html</a>. Our Code of Ethical Conduct and Insider Trading Policy can be located in the Corporate Governance section of our website at <a href="http://www.medallion.com/investors\_corporate\_governance.html">http://www.medallion.com/investors\_corporate\_governance.html</a>. These documents, as well as our SEC filings are available in print free of charge to any stockholder who requests a copy from our Secretary.

### ITEM 1A. RISK FACTORS

### Risks Relating to Our Business and Structure

Changes in the taxicab and for-hire vehicle industries have resulted in increased competition and have had a material adverse effect on our business, financial condition, and operations.

There have been recent changes in the taxicab and for-hire vehicle industries that have resulted in increased competition in all of our taxi medallion markets. Ridesharing applications, or ridesharing apps, utilized by for-hire vehicles were introduced in New York City in 2011 and continue to expand domestically and globally. Many of these for-hire vehicle operators operate outside of the regulatory regime with which we and our borrowers operate, which poses an increased risk of competition because such operators are able to pass the cost savings of not having to comply with certain regulations to its passengers. According to the TLC, between January 2017 and January 2018 approximately 16,000 new for-hire vehicle licenses were issued, increasing the total number of for-hire vehicles to approximately 105,100 as of January 31, 2018, an 18% increase from January 2017.

In addition, the New York State legislature enacted a law on December 21, 2011, which was amended on February 17, 2012, to permit cars for-hire to pickup street hails in boroughs outside of Manhattan. Pursuant to this law the TLC has issued approximately 8,300 Street Hail Livery licenses since June 2013, of which approximately 3,800 are active.

TLC annualized data through December 2017 has shown a 13.9% reduction in total New York City taxicab fares, compared to the same period in 2016, and a 13.5% reduction in the total number of New York City taxicab trips. Such reductions in fare totals and taxicab trips are likely the result of a combination of ridesharing apps, Street Hail Livery licenses, and other forms of public transportation.

As of December 31, 2017, 15.9% of our managed medallion loan portfolio and 26.1% of our on-balance sheet loan portfolios were 90 days or more past due, compared to 18.8% and 24.4% at December 31, 2016. As discussed in further detail below, there have also been recent decreases in the values of our medallion loan collateral and our Chicago medallions purchased out of foreclosure.

Increased competition from ridesharing apps and Street Hail Livery licenses has reduced our market share, the overall market for taxicab services, the supply of taxicab drivers, income from operating medallions, and the value of taxicab medallions. If these trends continue and intensify, there would be a further material increase to our loan to value ratios, loan delinquencies, and loan defaults resulting in a material adverse effect on our business, financial condition, and results of operations.

### Decreases in the value of our medallion loan collateral and our Chicago medallions purchased out of foreclosure have had a material adverse effect on our business.

A significant portion of our loan revenue is derived from loans collateralized by New York City taxicab medallions. According to TLC data, over the past 20 years New York City taxicab medallions had appreciated in value from under \$200,000 to \$1,320,000 for corporate medallions and \$1,050,000 for individual medallions in 2014. As reported by the TLC, individual (owner-driver) medallions and corporate medallions sold for a wide range of prices during 2017. Like many other financial institutions, we evaluate the transactions and cash flows underlying borrower performance and determined that a market value of \$324,000, \$315,000 net of liquidation costs, was appropriate, reflecting a blend of transactional activity and values supported by borrower cash flows. In March 2017, the New York City Council made changes to the medallion classes, eliminating the distinction between individual and corporate medallions. Until the market fully stabilizes we will not be able to determine the ultimate impact of this change, however, we believe it will allow for greater economic investment as these rules were a significant barrier of entry into the industry.

We own 159 Chicago taxicab medallions that were purchased out of foreclosure in 2003. Additionally, a portion of our loan revenue is derived from loans collateralized by Chicago taxicab medallions. The Chicago medallions had appreciated in value from \$50,000 in 2003 to approximately \$370,000 in 2013. Since that time, however, there has been a decline in the value of Chicago taxicab medallions to approximately \$48,000, \$47,000 net of liquidation costs, at the end of 2017.

Decreases in the value of our medallion loan collateral has resulted in an increase in the loan-to-value ratios of our medallion loans. We estimate that the weighted average loan-to-value ratio of our managed medallion loans was approximately 131% as of December 31, 2017 and 129% as of December 31, 2016. If taxicab medallion values continue to decline, there could be an increase in medallion loan delinquencies, foreclosures, and borrower bankruptcies. Our ability to recover on defaulted medallion loans by foreclosing on and selling the medallion collateral would be diminished, which would result in material losses on defaulted medallion loans which would have a material adverse effect on our business. A substantial decrease in the value of our Chicago medallions purchased out of foreclosure would adversely affect our ability to dispose of such medallions at times when it may be advantageous for us to do so. If we are required to liquidate all or a portion of our medallions quickly, we would realize less than the value at which we had previously recorded such medallions.

# We borrow money, which magnifies the potential for gain or loss on amounts invested, and may increase the risk of investing in us.

Borrowings, also known as leverage, magnify the potential for gain or loss on amounts invested, and therefore increase the risk associated with investing in us. We borrow from and issue senior debt securities to banks and other lenders, and through long-term subordinated SBA debentures. These creditors have fixed dollar claims on our assets that are superior to the claims of our shareholders. If the value of our assets increases, then leveraging would cause the net asset value to increase more sharply than it would have had we not leveraged. Conversely, if the value of our assets decreases, leveraging would cause net asset value to decline more sharply than it otherwise would have had we not leveraged. Similarly, any increase in our income in excess of interest payable on the borrowed funds would cause our net income to increase more than it would without the leverage, while any decrease in our income would cause net income to decline more sharply than it would have had we not borrowed. Such a decline could reduce the amount available for distribution payments.

As of December 31, 2017, we had \$327,623,000 of outstanding indebtedness, which had a weighted average borrowing cost of 4.01% at December 31, 2017, and our wholly-owned unconsolidated portfolio companies, primarily Medallion Bank, had \$906,748,000 of outstanding indebtedness at a weighted average borrowing cost of 1.51%.

Most of our borrowing relationships have maturity dates during 2018. We have been in active and ongoing discussions with each of these lenders and have extended each of the facilities as they matured except as set forth in the following risk factor. Certain lenders have worked with us to extend and change the terms of the borrowing agreements. See Note 4 for a discussion of the current and new lending arrangements to date.

## Failure to obtain an extension of our existing credit facilities or failure to obtain additional revolving credit facilities could have a material adverse effect on our results of operations and financial position.

We utilize secured revolving credit facilities and other facilities to fund our investments. We cannot guarantee that our credit facilities will continue to be available beyond their current maturity dates on reasonable terms or at all or that we will be able to otherwise obtain funds by selling assets or raising equity to make required payments on maturing indebtedness. Our revolving credit facilities have converted to term loans. Obtaining additional revolving credit facilities or other alternative sources of financing may be difficult and we cannot guarantee that we will be able to do so on terms favorable to us or at all. The availability of revolving credit facilities depends, in part, on factors outside of our control, including regulatory capital treatment for unfunded bank lines of credit, the financial strength and strategic objectives of the banks that participate in our credit facilities and the availability of bank liquidity in general. If the credit facilities are not renewed or extended by our lenders by their maturity dates, we will not be able to make further borrowings under the facilities after they mature and the outstanding principal balances under such facilities will be due and payable at maturity. If we are unable to refinance our indebtedness at maturity or meet our payment obligations, our financial condition would be adversely affected and our lenders may foreclose on the property securing such indebtedness. If we are unable to extend or replace these facilities or arrange new credit facilities or other types of interim financing, we may need to curtail or suspend loan origination and funding activities which could have a material adverse effect on our results of operations and financial position.

We and our subsidiaries obtain financing under lending facilities extended by various banks and other financial institutions, some of which are secured by loans, taxi medallions and other assets. Where these facilities are extended to our subsidiaries, we and others of our subsidiaries may guarantee the obligations of the relevant borrower. Five of our smallest subsidiaries are borrowers under promissory notes extended to them by a bank that total \$8.8 million that came due on October 17, 2016. These loans are secured by Chicago taxi medallions owned by our subsidiaries. These notes are guaranteed by Medallion Funding, not by Medallion Financial Corp. These subsidiaries have not repaid the amounts due under the notes and the bank has filed a suit seeking payment of these amounts. This failure to pay would constitute an event of default under certain loan agreements which we or our subsidiaries are borrowers, but the lenders under those agreements have waived the default. If judgment is entered against us in the suit brought by the bank or entered and not satisfied within specified periods of time, these outcomes may constitute an additional event of default under these other agreements. If waivers are required and not granted for this additional event of default, it would lead to events of default under other of our financing arrangements.

# We are subject to certain financial covenants and other restrictions under our loan and credit arrangements, which could affect our ability to finance future operations or capital needs or to engage in other business activities.

Our loan and credit agreements contain financial covenants and other restrictions relating to borrowing base eligibility, tangible net worth, net income, leverage ratios, shareholders' equity, and collateral values. Our ability to meet these financial covenants and restrictions could be affected by events beyond our control, such as a substantial decline in collateral values or a rise in borrower delinquencies. A breach of these covenants could result in an event of default under the applicable debt instrument. Such a default, if not cured or waived, may allow the creditors to accelerate the related debt and may result in the acceleration of any other debt that is subject to an applicable cross-acceleration or cross-default provision. Certain other events can constitute an event of default. Furthermore, if we were unable to repay the amounts due and payable under our credit facilities, those lenders could proceed against the collateral granted to them to secure that indebtedness. In the event our lenders or holders of the related notes accelerate the repayment of our borrowings, we and our subsidiaries may not have sufficient assets to repay that indebtedness. Based on the foregoing factors, the operating and financial restrictions and covenants in our current credit agreements and any future financing agreements could adversely affect our ability to finance future operations or capital needs or to engage in other business activities.

# The issuance of debt securities or preferred stock and our borrowing money from banks or other financial institutions may affect holders of our common stock.

Our business may periodically require capital. We may issue debt securities or preferred stock, and/or borrow money from banks or other financial institutions, which we refer to collectively as senior securities. Any amounts that we use to service our debt or make payments on preferred stock will not be available for distributions to our common shareholders. It is likely that any senior securities we issue will be governed by an indenture or other instrument containing covenants restricting our operating flexibility. Additionally, some of these securities or other indebtedness may be rated by rating agencies, and in obtaining a rating for such securities and other indebtedness, we may be required to abide by operating and investment guidelines that further restrict operating and financial flexibility. We and, indirectly, our shareholders will bear the cost of issuing and servicing such securities and other indebtedness. Preferred stock or any convertible or exchangeable securities that we issue in the future may have rights, preferences, and privileges more favorable than those of our common stock, including separate voting rights, and could delay or prevent a transaction or a change in control to the detriment of the holders of our common stock.

If we raise additional funds by issuing more common stock or senior securities convertible into, or exchangeable for, our common stock, the percentage ownership of our shareholders at that time would decrease and they may experience dilution. Moreover, we can offer no assurance that we will be able to issue and sell additional equity securities in the future, on favorable terms or at all.

# Consumer lending by Medallion Bank carries a higher risk of loss and could be adversely affected by an economic downturn.

By its nature, lending to consumers carries with it a higher risk of loss than commercial lending. Although the net interest margins should be higher to compensate Medallion Bank for this increased risk, an economic downturn could result in higher loss rates and lower returns than expected, and could affect the profitability of Medallion Bank's consumer loan portfolio.

### We are dependent upon our key investment personnel for our future success.

We depend on the diligence, skill, and network of business contacts of the investment professionals we employ for sourcing, evaluating, negotiating, structuring, and monitoring our investments. Our future success will also depend, to a significant extent, on the continued service and coordination of our senior management team, particularly, Alvin Murstein, our Chairman and Chief Executive Officer, Andrew M. Murstein, our President, and Larry D. Hall, our Chief Financial Officer. The departure of Messrs. Murstein or Mr. Hall, or any member of our senior management team, could have a material adverse effect on our ability to achieve our investment objective.

Changes in taxicab industry regulations that result in the issuance of additional medallions or increases in the expenses involved in operating a medallion would lead to a decrease in the value of our medallion loan collateral and our Chicago medallions purchased out of foreclosure.

Every city in which we originate medallion loans, and most other major cities in the United States, limits the supply of taxicab medallions. This regulation results in supply restrictions that support the value of medallions. Actions that loosen these restrictions and result in the issuance of additional medallions into a market could decrease the value of medallions in that market. If this were to occur, the value of the collateral securing our then outstanding medallion loans in that market would be adversely affected. We are unable to forecast with any degree of certainty whether any other potential increases in the supply of medallions will occur.

In New York City, Chicago, Boston, and other markets where we originate medallion loans, taxicab fares are generally set by government agencies. Expenses associated with operating taxicabs are largely unregulated. As a result, the ability of taxicab operators to recoup increases in expenses is limited in the short term. Escalating expenses, such as rising gas prices and an increase in interest rates, can render taxicab operations less profitable, could cause borrowers to default on loans from us and would adversely affect the value of our collateral.

# We operate in a highly regulated environment, and if we are found to be in violation of any of the federal, state, or local laws or regulations applicable to us, our business could suffer.

The Dodd-Frank Wall Street Reform and Consumer Protection Act, or the Dodd-Frank Act, was enacted in 2010. The Dodd-Frank Act significantly changed federal financial services regulation and affects, among other things, the lending, deposit, investment, trading, and operating activities of financial institutions and their holding companies. In addition to the statutory requirements under the Dodd-Frank Act, the legislation also delegated authority to US banking, securities and derivatives regulators to impose additional restrictions through required rulemaking. The Dodd-Frank Act requires a company that owns an industrial bank to serve as a "source of strength" to the institution. We believe that we have historically served, and will serve in the future, as a source of strength to our industrial bank subsidiary, Medallion Bank. We do not believe that the codification of this requirement under the Dodd-Frank Act materially impacts our obligations. A company that owns an industrial bank is also subject to the Dodd-Frank Act "Volcker Rule." We do not believe that the "Volcker Rule" materially impacts our operations as presently conducted.

For so long as we remain a BDC, the 1940 Act imposes numerous constraints on our operations. For a discussion of those constraints, see "Government Regulation—Regulation by the SEC and under the 1940 Act." Any failure to comply with the requirements imposed on BDCs by the 1940 Act, if applicable, could have material adverse consequences to us or our investors, including possible enforcement action by the SEC. See "Risk Factors—Risks Associated with Our Operations as a BDC."

Other changes in the laws or regulations applicable to us more generally, may negatively impact the profitability of our business activities, require us to change certain of our business practices, materially affect our business model, limit the activities in which we may engage, affect retention of key personnel, require us to raise additional regulatory capital, increase the amount of liquid assets that we hold, otherwise affect our funding profile or expose us to additional costs (including increased compliance costs). Any such

changes may also require us to invest significant management attention and resources to make any necessary changes and may adversely affect our ability to conduct our business as previously conducted or our results of operations or financial condition.

We are also subject to a wide range of federal, state, and local laws and regulations, such as local licensing requirements, and retail financing, debt collection, consumer protection, environmental, health and safety, creditor, wage-hour, anti-discrimination, whistleblower and other employment practices laws and regulations and we expect these costs to increase going forward. The violation of these or future requirements or laws and regulations could result in administrative, civil, or criminal sanctions against us, which may include fines, a cease and desist order against the subject operations or even revocation or suspension of our license to operate the subject business. As a result, we have incurred and will continue to incur capital and operating expenditures and other costs to comply with these requirements and laws and regulations.

### Changes in laws, regulations, or policies may adversely affect our business.

The post-financial crisis era has been marked by an increase in regulation, regulatory intensity, and enforcement. We are unable to predict all of the ways in which this change in the regulatory environment could impact our business models or objectives. The laws and regulations governing our lending, servicing, and debt collection activities or the regulatory or enforcement environment at the federal level or in any of the states in which we operate may change at any time which may have an adverse effect on our business.

We expect, however, to see an increase over time in regulatory scrutiny and enforcement in the area of consumer financial products regulation, as a result of the establishment of the Consumer Financial Protection Bureau, or the CFPB, by the Dodd-Frank Act. The CFPB is responsible for interpreting and enforcing a broad range of consumer protection laws that govern the provision of deposit accounts and the making of loans, including the regulation of mortgage lending and servicing and automobile finance. While Medallion Bank's size currently falls below the threshold that would give the CFPB direct authority over it, Medallion Bank's existing bank supervisors may pursue similar policies and make similar information requests to those of the CFPB with respect to consumer financial products and other matters within the scope of the CFPB's authority. We believe that the CFPB's regulatory reforms, together with other provisions of the Dodd-Frank Act, and increased regulatory supervision, may increase our cost of doing business, impose new restrictions on the way in which we conduct our business, or add significant operational constraints that might impair our profitability.

We are unable to predict how these or any other future legislative proposals or programs will be administered or implemented or in what form, or whether any additional or similar changes to statutes or regulations, including the interpretation or implementation thereof, will occur in the future. Any such action could affect us in substantial and unpredictable ways and could have an adverse effect on our results of operations and financial condition.

Our inability to remain in compliance with regulatory requirements in a particular jurisdiction could have a material adverse effect on our operations in that market and on our reputation generally. No assurance can be given that applicable laws or regulations will not be amended or construed differently or that new laws and regulations will not be adopted, either of which could materially adversely affect our business, financial condition, or results of operations.

# Federal and state law may discourage certain acquisitions of our common stock which could have a material adverse effect on our shareholders.

Because Medallion Bank is an "insured depository institution" within the meaning of the Federal Deposit Insurance Act and the Change in Bank Control Act and we are a "financial institution holding company" within the meaning of the Utah Financial Institutions Act, federal and Utah law and regulations prohibit any person or company from acquiring control of us and, indirectly Medallion Bank, without, in most cases, prior written approval of the FDIC or the Commissioner of the Utah Department of Financial Institutions, as applicable. Under the Change in Bank Control Act, control is conclusively presumed if, among other things, a person or company acquires 25% or more of any class of our voting stock. A rebuttable presumption of control arises if a person or company acquires 10% or more of any class of voting stock and is subject to a number of specified "control factors" as set forth in the applicable regulations. Under the Utah Financial Institutions Act, control is defined as the power to vote 20% or more of any class of our voting securities by an individual or to vote more than 10% of any class of our voting securities by a person other than an individual. Investors are responsible for ensuring that they do not, directly or indirectly, acquire shares of our common stock in excess of the amount which can be acquired without regulatory approval. These provisions could delay or prevent a third party from acquiring us, despite the possible benefit to our shareholders, or otherwise adversely affect the market price of our common stock. Although Medallion Bank is an "insured depository institution" within the meaning of the Federal Deposit Insurance Act and the Change in Bank Control Act, your investment in Medallion Financial Corp. is not insured or guaranteed by the FDIC, or any other agency, and is subject to loss.

### Change in the Company's Tax Classification.

RIC qualification rules require that at the end of each quarter of our taxable year, (i) at least 50% of the market value of our assets must be represented by cash, securities of other RICs, US government securities, and other securities, with such other securities limited, in respect of any one issuer, to an amount not greater than 5% of our assets and not greater than 10% of the outstanding voting securities of such issuer and (ii) not more than 25% of the value of our assets may be invested in the securities (other than US government securities or securities of other RICs) of any one issuer, any two or more issuers of which 20% or more of the voting stock is held by us and that are determined to be engaged in the same or similar trades or businesses or related trades or businesses or in the securities of one or more qualified publicly traded partnerships. We monitor our compliance with these asset tests and any other investment concentrations in conjunction with the diversification tests. As of December 31, 2017 our largest investment subject to this test was our investment in Medallion Bank, representing 52.9% of our RIC assets, and no other investments were more than 5% of our RIC assets. As a result of our failure of the 25% asset diversification test, we were not eligible to file our tax returns as a RIC for 2017.

Because we did not meet the qualifications for RIC tax treatment for the tax years ended December 31, 2017 and 2016, and now we are subject to corporate income tax, the resulting corporate taxes could substantially reduce our net assets, the amount of income available for distribution and the amount of our distributions. Qualification as a RIC is made on an annual basis and, although we and some of our subsidiaries have qualified in the past, we cannot assure you that we will qualify for such treatment in the future.

If we do not qualify as a RIC for more than two consecutive years, and then seek to requalify and elect RIC status, we would be required to recognize gain to the extent of any unrealized appreciation on our assets unless we make a special election to pay corporate-level tax on any such unrealized appreciation recognized during the succeeding 10-year period.

To obtain and maintain RIC tax treatment under the Code in any future taxable year, we must meet the following annual distribution, income source, and asset diversification requirements.

- The annual distribution requirement for a RIC will be satisfied if we distribute to our shareholders on an annual basis at least 90% of our net ordinary income and realized net short-term capital gains in excess of realized net long-term capital losses, if any, and at least 90% of our net tax-exempt income. Because we use debt financing, we are subject to certain asset coverage ratio requirements under the 1940 Act and financial covenants under loan and credit agreements that could, under certain circumstances, restrict us from making distributions necessary to satisfy the distribution requirement. If we are unable to obtain cash from other sources, we could fail to qualify for RIC tax treatment and thus become subject to corporate-level income tax.
- The income source requirement will be satisfied if we obtain at least 90% of our income for each year from dividends, interest, gains from the sale of stock or securities, or similar sources.
- The asset diversification requirement will be satisfied if we meet certain asset diversification requirements at the end of each quarter of our taxable year. Failure to meet those requirements may result in our having to dispose of certain investments quickly in order to prevent the loss of RIC status. Because most of our investments will be in private companies, and therefore will be relatively illiquid, any such dispositions could be made at disadvantageous prices and could result in substantial losses.

If we meet the requirements to be treated as a RIC in a future tax year, for US federal income tax purposes, we would have to include in taxable income certain amounts that we would not have yet received in cash, such as original issue discount, which may arise if we received warrants in connection with the origination of a loan or possibly in other circumstances, or contractual payment-in-kind interest, which represents contractual interest added to the loan balance and due at the end of the loan term. Such original issue discount or increases in loan balances as a result of payment-in-kind interest will be included in income before we receive any corresponding cash payments. We also may be required to include in income certain other amounts that we will not receive in cash.

Since, in certain cases, we may recognize income before or without receiving cash representing such income, we may have difficulty meeting the annual distribution requirement necessary to achieve and maintain RIC tax treatment under the Code. Accordingly, we may have to sell some of our investments at times and/or at prices we would not consider advantageous, raise additional debt or equity capital, or reduce new investment originations for this purpose. If we are not able to obtain cash from other sources, we may subsequently fail to qualify for RIC tax treatment and thus become subject to corporate-level income tax. If the Company withdraws its election to be regulated as a BDC under the 1940 Act, the Company would remain ineligible to file as a RIC under the Code and would be treated as a C corporation for tax purposes. See Note 5 for more information.

# Our SBIC subsidiaries may be unable to meet the investment company requirements, which could result in the imposition of an entity-level tax.

Some of our subsidiaries are subject to the SBIA. Our SBIC subsidiaries that are RICs may be prohibited by the SBIA from making the distributions necessary to qualify as a RIC. The SBA has agreed that our SBIC subsidiaries can make these distributions provided we reinvest the distributions in our SBIC subsidiaries as undistributed net realized earnings. We cannot assure you that this will continue to be the SBA's policy or that our subsidiaries will have adequate capital to make the required adjustments. If our subsidiaries are unable to obtain a waiver, compliance with the SBA regulations may result in loss of RIC status and a consequent imposition of an entity-level tax at the subsidiary level. In the event we are granted a waiver, we will be required to reinvest the distribution into the SBIC as capital. This may result in us recognizing taxable income without receiving a corresponding amount of cash to pay the distribution. Any failure to pay the distribution could cause a loss of RIC status and the imposition of entity level tax. If the Company withdraws its election to be regulated as a BDC under the 1940 Act, the SBIC subsidiaries would be ineligible to file as a RIC under the Code.

### Our SBIC subsidiaries are licensed by the SBA, and are therefore subject to SBA regulations.

Our SBIC subsidiaries are licensed to operate as SBICs and are regulated by the SBA. The SBA also places certain limitations on the financing terms of investments by SBICs in portfolio companies and prohibits SBICs from providing funds for certain purposes or to businesses in a few prohibited industries. Compliance with SBA requirements may cause the SBIC subsidiaries to forego attractive investment opportunities that are not permitted under SBA regulations.

Further, SBA regulations require that a licensed SBIC be periodically examined and audited by the SBA to determine its compliance with the relevant SBA regulations. The SBA prohibits, without prior SBA approval, a "change of control" of an SBIC or transfers that would result in any person (or a group of persons acting in concert) owning 10% or more of a class of capital stock of an SBIC. If the SBIC subsidiaries fail to comply with applicable SBIC regulations, the SBA could, depending on the severity of the violation, limit or prohibit their use of debentures, declare outstanding debentures immediately due and payable, and/or limit them from making new investments. In addition, the SBA could revoke or suspend an SBIC license or bring a suit for the appointment of a receiver for the SBIC and for its liquidation for willful or repeated violation of, or willful or repeated failure to observe, any provision of the SBIA or any rule or regulation promulgated thereunder. Such actions by the SBA would, in turn, negatively affect us.

# We anticipate withdrawing the Company's election to be regulated as a BDC and may in the future materially change our corporate structure and the nature of our business.

On March 7, 2018, a majority of the Company's shareholders authorized the Company's Board of Directors to withdraw the Company's election to be regulated as a BDC under the 1940 Act and our Board of Directors approved the filing of the Company's withdrawal form with the SEC to be made on or about April 1, 2018. At that point, we would no longer be a BDC or be subject to the provisions of the 1940 Act applicable to BDCs.

# The withdrawal of the Company's election to be regulated as a BDC would result in a significant change in our accounting and financial reporting requirements.

If the Company withdraws its election to be regulated as a BDC, as expected, commencing with the second quarter of 2018, the Company would no longer be subject to FASB Accounting Standards Codification Topic 946, Financial Services – Investment Companies, which would result in a significant change in our accounting and financial reporting requirements. Our financial statements are currently presented and accounted for under the specialized method of accounting applicable to investment companies, which requires us to recognize our investments, including controlled investments, at fair value. As a BDC, we are currently precluded from consolidating any entity other than another investment company that acts as an extension of our investment operations and facilitates the execution of our investment strategy or an investment in a controlled operating company that provides substantially all of its services to us. Our financial statements currently consolidate the accounts of the Company and its wholly-owned investment company subsidiaries, except for Medallion Bank and other portfolio investments. Our financial statements reflect our investment in Medallion Bank and other portfolio investments at fair value, as determined in good faith by our Board of Directors. Medallion Bank's financial statements are separately provided as a significant unconsolidated wholly-owned subsidiary. If the Company withdraws its election to be regulated as a BDC, the Company will consolidate the financial statements of Medallion Bank and controlled or majority-owned portfolio investments together with those of the Company, which would be a significant change in our accounting and financial reporting requirements.

Our shareholders would no longer have the protections of the 1940 Act upon the withdrawal of the Company's election to be regulated as a BDC.

If the Company ceases to operate as a BDC, our shareholders would no longer have the following protections of the 1940 Act:

- we would no longer be subject to the requirement under the 1940 Act that we maintain a ratio of assets to senior securities of at least 200%;
- we would no longer be subject to provisions of the 1940 Act prohibiting us from protecting any director or officer against any liability to the Company or our shareholders arising from willful malfeasance, bad faith, gross negligence, or reckless disregard of the duties involved in the conduct of that person's office;
- we would no longer be required to provide and maintain an investment company blanket bond issued by a reputable fidelity insurance company to protect us against larceny and embezzlement;
- while the majority of our directors would still be required to be "independent" under applicable NASDAQ regulations, we would no longer be required to ensure that a majority of our directors are persons who are not "interested persons," as defined in the 1940 Act, and certain persons who would be prevented from serving on our Board of Directors if we were a BDC would be able to serve on our Board of Directors;
- we would no longer be subject to provisions of the 1940 Act regulating transactions between BDCs and certain affiliates;
- we would no longer be subject to provisions of the 1940 Act restricting our ability to issue shares below net asset value or in exchange for services or to issue warrants and options;
- we would no longer be required to disclose the Company's net asset value per share in our financial statements;
- we would no longer be subject to provisions of the 1940 Act restricting our ability to change the nature of our business or fundamental investment policies without having to obtain the approval of our shareholders;
- we would no longer be subject to the provisions of the 1940 Act limiting our ability to grant stock based compensation to officers, directors and employees or to provide a profit sharing program for them; and
- we would no longer be subject to the other protective provisions set out in the 1940 Act and the rules and regulations promulgated under the 1940 Act.

In addition, we are very much affected by the legal, regulatory, tax and accounting regimes under which we operate. We periodically evaluate whether those regimes and our existing corporate structure are the optimum means for the operation and capitalization of our business. As a result of these evaluations, we may decide to proceed with structural and organizational changes (certain of which may require the approval of our shareholders), which could result in material dispositions of various assets, changes in our corporate form or other fundamental changes. We may incur certain costs in completing these evaluations and may receive no benefit from these expenditures, particularly if we do not proceed with any changes.

If we withdraw our election to be regulated as a BDC, maintaining an exception from registration under the 1940 Act could limit our ability to take advantage of attractive investment opportunities, and the failure to maintain that exception would have material adverse consequences on our business.

A company that meets the definition of an "investment company" under the 1940 Act, in the absence of an exception or exemption, must either register with the SEC as an investment company or elect BDC status. Historically, the composition of the Company's assets caused us to meet the definition of an "investment company," and the Company made a corresponding election to be treated as a BDC. If the Company were to de-elect BDC status, as expected, we would either have to operate so as to fall outside the definition of an "investment company" or within an applicable exception. To the extent the Company withdraws its election to be regulated as a BDC, the Company expects to fall within the exception from the definition of an "investment company" provided under Section 3(c)(6) of the 1940 Act as a company primarily engaged, directly or through majority-owned subsidiaries, in the business of, among other things, (i) banking, (ii) purchasing and otherwise acquiring notes, drafts, acceptances, open accounts receivable, and other obligations representing part or all of the sales price of merchandise, insurance and services, and (iii) making loans to manufacturers, wholesalers, and retailers of, and to prospective purchasers of, specified merchandise, insurance, and services. The Company would be required to monitor our continued compliance with this exception, which would limit our ability to take advantage of attractive investment opportunities that would cause us to be out of compliance with its limitations and could have a material adverse effect on our business. For example, we could be limited in growing Medallion Capital, Inc., which is currently engaged in a business that generally does not qualify for the exception.

If the SEC or a court were to find that we were required, but failed, to register as an investment company in violation of the 1940 Act, we may have to cease business activities, we would breach representations and warranties and/or be in default as to certain of our contracts and obligations, civil or criminal actions could be brought against us, our contracts would be unenforceable unless a court were to require enforcement and a court could appoint a receiver to take control of us and liquidate our business, any or all of which could have a material adverse effect on our business.

### We operate in a highly competitive market for investment opportunities.

We compete for investments with other business development companies and other investment funds as well as traditional financial services companies such as commercial banks and credit unions. Many of our competitors are substantially larger and have considerably greater financial, technical, and marketing resources than we do. For example, some competitors may have a lower cost of funds and access to funding sources that are not available to us. In addition, some of our competitors may have higher risk tolerances or different risk assessments. These characteristics could allow our competitors to consider a wider variety of investments, establish more relationships, and offer better pricing and more flexible structuring than us. We may be unwilling to match our competitors' pricing, terms, and structure of certain loans and investments opportunities due to potential risks, which may result in us earning less income than our competitors. If we are forced to match our competitors' pricing, terms, and structure, we may not be able to achieve acceptable returns on our investments or may bear substantial risk of capital loss. Furthermore, many of our competitors are not subject to the regulatory restrictions that the 1940 Act imposes on us for so long as we remain a BDC.

We cannot assure you that the competitive pressures we face will not have a material adverse effect on our business, financial condition, and results of operations. Also, as a result of this competition, we may not be able to take advantage of attractive investment opportunities from time to time.

### Changes in interest rates may affect our cost of capital and net investment income.

Because we borrow to fund our investments, a portion of our income is dependent upon the difference between the interest rate at which we borrow funds and the interest rate at which we invest these funds. A portion of our investments, such as taxi medallion loans, will have fixed interest rates, while a portion of our borrowings will likely have floating interest rates. As a result, a significant change in market interest rates could have a material adverse effect on our net investment income. In periods of rising interest rates, our cost of funds could increase, which would reduce our net investment income. We may hedge against interest rate fluctuations by using standard hedging instruments, subject to applicable legal requirements. These activities may limit our ability to participate in the benefits of lower interest rates with respect to the hedged portfolio. Adverse developments resulting from changes in interest rates or hedging transactions could have a material adverse effect on our business, financial condition, and results of operations. Also, we will have to rely on our counterparties to perform their obligations under such hedges.

### A decrease in prevailing interest rates may lead to more loan prepayments, which could adversely affect our business.

Our borrowers generally have the right to prepay their loans upon payment of a fee ranging from 1% to 2% for standard commodity loans, and for higher amounts, as negotiated, for larger more custom loan arrangements. A borrower is likely to exercise prepayment rights at a time when the interest rate payable on the borrower's loan is high relative to prevailing interest rates. In a lower interest rate environment, we will have difficulty re-lending prepaid funds at comparable rates, which may reduce the net interest income that we receive. When this occurs, we will generally reinvest these proceeds in temporary investments, pending their future investment in new portfolio companies. These temporary investments will typically have substantially lower yields than the debt being prepaid, and we could experience significant delays in reinvesting these amounts. Any future investment in a new portfolio company may also be at lower yields than the debt that was repaid. As a result, our results of operations could be materially adversely affected if a substantial number of our portfolio companies elect to prepay amounts owed to us and we are not able to reinvest the proceeds for comparable yields in a timely fashion. Additionally, prepayments could negatively impact our return on equity, which could result in a decline in the market price of our common stock.

### An increase in prevailing interest rates could adversely affect our business.

The majority of our loan portfolio is comprised of fixed-rate loans. An abrupt increase in market rates of interest may have an adverse impact on our earnings until we are able to originate new loans at higher prevailing interest rates.

### We depend on cash flow from our subsidiaries to make distribution payments to our shareholders.

We are primarily a holding company, and we derive most of our operating income and cash flow from our subsidiaries. As a result, we rely heavily upon distributions from our subsidiaries to generate the funds necessary to make distribution payments to our shareholders. Funds are provided to us by our subsidiaries through dividends and payments on intercompany indebtedness, but we

cannot assure you that our subsidiaries will be in a position to continue to make these dividend or debt payments. The Utah Department of Financial Institutions and FDIC have the authority to prohibit or to limit the payment of dividends by Medallion Bank. In addition, as a condition to receipt of FDIC insurance, Medallion Bank entered into a capital maintenance agreement with the FDIC requiring it to maintain a 15% leverage ratio (Tier 1 capital to average assets). As of December 31, 2017 Medallion Bank's leverage ratio was 14.5% and Medallion Bank may be restricted from declaring and paying dividends as a result of the leverage ratio being below 15%.

### Medallion Bank's use of brokered deposit sources for its deposit-gathering activities may not be available when needed.

Medallion Bank relies on the established brokered deposit market to originate deposits to fund its operations. Medallion Bank's brokered deposits consist of deposits raised through the brokered deposit market rather than through retail branches. While Medallion Bank has developed contractual relationships with a diversified group of investment brokers, and the brokered deposit market is well developed and utilized by many banking institutions, conditions could change that might affect the availability of deposits. Applicable statutes and regulations restrict the use of brokered deposits and the interest rates paid on such deposits for institutions that are less than "well capitalized". If the capital levels at Medallion Bank fall below the "well-capitalized" level as defined by the FDIC or the capital level currently required by the FDIC pursuant to its capital maintenance agreement, or if Medallion Bank experiences a period of sustained operating losses, the cost of attracting deposits from the brokered deposit market could increase significantly, and the ability of Medallion Bank to raise deposits from this source could be impaired. Brokered deposits may also not be as stable as other types of deposits. Medallion Bank's ability to manage its growth to stay within the "well-capitalized" level, and the capital level currently required by the FDIC pursuant to its capital maintenance agreement, which is also considerably higher than the level required to be classified as "well-capitalized", is critical to Medallion Bank's retaining open access to this funding source.

### Uncertainty relating to the reporting of collateral values for our loans may adversely affect the value of our portfolio.

Medallion loans are primarily collateral-based lending, whereby the collateral value exceeds the amount of the loan, providing sufficient excess collateral to protect us against losses. Despite our reliance on collateral values, medallions are income producing assets that generate cash flow which is utilized to repay our loans. We rely on the integrity of the collateral value benchmarks obtained by the applicable regulatory agencies and other third parties. If these benchmarks are artificially influenced by market participants we could suffer losses. We have experienced a significant downward movement in medallion collateral values which may continue, and has caused a negative impact on our valuation analysis and could result in further significant lower fair market value measurements of our portfolio.

We require an objective benchmark in determining the fair value of our portfolio. If the benchmarks that we currently use are deemed to be unreliable, we will need to use other intrinsic factors in determining the collateral values for our loans.

### The lack of liquidity in our investments may adversely affect our business.

We generally make investments in private companies. Substantially all of these securities are subject to legal and other restrictions on resale or are otherwise less liquid than publicly traded securities. The illiquidity of our investments may make it difficult for us to sell such investments if the need arises. In addition, if we are required to liquidate all or a portion of our portfolio quickly, we may realize significantly less than the value at which we had previously recorded our investments. We may also face other restrictions on our ability to liquidate an investment in a portfolio company to the extent that we have material non-public information regarding such portfolio company.

In addition, the illiquidity of our loan portfolio and investments may adversely affect our ability to dispose of loans at times when it may be advantageous for us to liquidate such portfolio or investments. In addition, if we were required to liquidate some or all of the investments in the portfolio, the proceeds of such liquidation may be significantly less than the current value of such investments. Because we borrow money to make loans and investments, our net operating income is dependent upon the difference between the rate at which we borrow funds and the rate at which we invest these funds. As a result, there can be no assurance that a significant change in market interest rates will not have a material adverse effect on our interest income. In periods of sharply rising interest rates, our cost of funds would increase, which would reduce our net operating income before net realized and unrealized gains. We use a combination of long-term and short-term borrowings and equity capital to finance our investing activities. Our long-term fixed-rate investments are financed primarily with short-term floating-rate debt, and to a lesser extent by term fixed-rate debt. We may use interest rate risk management techniques in an effort to limit our exposure to interest rate fluctuations. Such techniques may include various interest rate hedging activities to the extent permitted by the 1940 Act. We have analyzed the potential impact of changes in interest rates on net interest income. Assuming that the balance sheet were to remain constant and no actions were taken to alter the existing interest rate sensitivity, and including the impact on Medallion Bank, a hypothetical immediate 1% increase in interest rates would result in an increase to the line item "net increase in net assets resulting from operations" as of December 31, 2016, and the

impact of such an immediate increase of 1% over a one year period would have been approximately (\$984,000) at December 31, 2017, compared to (\$792,000) at December 31, 2016. Although management believes that this measure is indicative of our sensitivity to interest rate changes, it does not adjust for potential changes in credit quality, size, and composition of the assets on the balance sheet, and other business developments that could affect net increase in net assets resulting from operations in a particular quarter or for the year taken as a whole. Accordingly, no assurances can be given that actual results would not differ materially from the potential outcome simulated by these estimates.

### We may experience fluctuations in our quarterly results.

We could experience fluctuations in our quarterly operating results due to a number of factors, including our ability to make investments in companies that meet our investment criteria, the interest rate payable on the debt securities we acquire, the level of our expenses, variations in and the timing of the recognition of realized and unrealized gains or losses, the degree to which we encounter competition in our markets, and general economic conditions. As a result of these factors, results for any period should not be relied upon as being indicative of performance in future periods.

## Security breaches and other disruptions could compromise our information and expose us to liability, which would cause our business and reputation to suffer.

In the ordinary course of our business, we collect and store sensitive data, including our proprietary business information and that of our customers and personally identifiable information of our customers and employees, in our data centers, and on our networks. The secure processing, maintenance, and transmission of this information is critical to our operations. Despite our security measures, our information technology and infrastructure may be vulnerable to attacks by hackers or breached due to employee error, malfeasance or other disruptions. Any such breach could compromise our networks and the information stored there could be accessed, publicly disclosed, lost or stolen. Any such access, disclosure or other loss of information could result in legal claims or proceedings, liability under laws that protect the privacy of personal information and regulatory penalties, disrupt our operations and damage our reputation, which could adversely affect our business.

# Terrorist attacks, other acts of violence or war, and natural disasters may affect any market for our securities, impact the businesses in which we invest, and harm our operations and profitability.

Terrorist attacks and natural disasters may harm our results of operations and your investment. We cannot assure you that there will not be further terrorist attacks against the US or US businesses or major natural disasters hitting the United States. Such attacks or natural disasters in the US or elsewhere may impact the businesses in which we directly or indirectly invest by undermining economic conditions in the United States. In addition, a substantial portion of our business is focused in the New York City metropolitan area, which suffered a terrorist attack in 2001. Another terrorist attack in New York City or elsewhere could severely impact our results of operations. Losses resulting from terrorist attacks are generally uninsurable.

### Our financial condition and results of operations will depend on our ability to manage growth effectively.

Our ability to achieve our investment objective will depend on our ability to grow, which will depend, in turn, on our management team's ability to identify, evaluate, and monitor, and our ability to finance and invest in, companies that meet our investment criteria.

Accomplishing this result on a cost-effective basis will be largely a function of our management team's handling of the investment process, its ability to provide competent, attentive, and efficient services, and our access to financing on acceptable terms. In addition to monitoring the performance of our existing investments, members of our management team and our investment professionals may also be called upon to provide managerial assistance to our portfolio companies. These demands on their time may distract them or slow the rate of investment. In order to grow, we will need to hire, train, supervise, and manage new employees. However, we cannot assure you that any such employees will contribute to the success of our business. Any failure to manage our future growth effectively could have a material adverse effect on our business, financial condition, and results of operations.

### Our ability to enter into transactions with our affiliates is restricted.

The SBA restricts the ability of SBICs to lend money to any of their officers, directors, and employees, or invest in any affiliates thereof.

Medallion Bank is subject to certain federal laws that restrict and control its ability to engage in transactions with its affiliates. Sections 23A and 23B of the Federal Reserve Act and applicable regulations restrict the transfer of funds by Medallion Bank to certain of its affiliates, including us, in the form of loans, extensions of credit, investments, or purchases of assets and restrict its

ability to provide services to, or receive services from, its affiliates. Sections 23A and 23B also require generally that Medallion Bank's transactions with its affiliates be on terms no less favorable to Medallion Bank than comparable transactions with unrelated third parties.

If and to the extent that the Company remains a BDC under the 1940 Act, our ability to enter into certain transactions with our affiliates is restricted. See "Risks Associated with Our Operations as a BDC— The 1940 Act restricts our ability to enter into transactions with our affiliates."

# Our Board of Directors may change our operating policies and strategies without prior notice or shareholder approval, the effects of which may be adverse.

Our Board of Directors has the authority to modify or waive our current operating policies and strategies without prior notice and without shareholder approval. We cannot predict the effect any changes to our current operating policies and strategies would have on our business, operating results, and value of our stock. However, the effects might be adverse, which could negatively impact our ability to pay you distributions and cause you to lose all or part of your investment.

### Risks Associated with Our Operations as a BDC

On March 7, 2018, a majority of the Company's shareholders authorized the Company's Board of Directors to withdraw the Company's election to be regulated as a BDC under the 1940 Act and our Board of Directors approved the filing of the Company's withdrawal form with the SEC to be made on or about April 1, 2018. At that point, we would no longer be a BDC or be subject to the provisions of the 1940 Act applicable to BDCs.

If and to the extent that the Company remains a BDC under the 1940 Act, the following discussion is a summary of the material risks associated with our operations as a BDC.

# We operate in a highly regulated environment, and if we are found to be in violation of any of the 1940 Act, our business could suffer.

The 1940 Act imposes numerous constraints on the operations of BDC's. For example, BDC's are required to invest at least 70% of their total assets in qualifying assets, primarily securities of "eligible portfolio companies" (as defined under the 1940 Act), cash, cash equivalents, US government securities, and other high quality debt investments that mature in one year or less. Our regulatory requirements may hinder our ability to take advantage of attractive investment opportunities and, as a result, achieve our investment objective. In addition, we rely upon several exemptive orders from the SEC permitting us to consolidate our financial reporting and operate our business as presently conducted. Our failure to satisfy the conditions set forth in those exemptive orders could result in our inability to rely upon such orders or to cause the SEC to revoke the orders which could result in material changes in our financial reporting or the way in which we conduct our business. Furthermore, any failure to comply with the requirements imposed on BDC's by the 1940 Act could have material adverse consequences to us or our investors, including possible enforcement action by the SEC.

### Regulations governing our operation as a BDC may affect our ability to, and the way in which, we raise additional capital.

Senior Securities and Other Indebtedness. We may issue debt securities or preferred stock, and/or borrow money from banks or other financial institutions, which we refer to collectively as senior securities, up to the maximum amount permitted by the 1940 Act. If we issue senior securities, including debt or preferred stock, we will be exposed to additional risks, including the following:

• Under the provisions of the 1940 Act, we are permitted, as a BDC, to issue senior securities only in amounts such that our asset coverage, as defined in the 1940 Act, equals at least 200% after each issuance of senior securities. If the value of our assets declines, we may be unable to satisfy this test. If that happens, we may be restricted from issuing additional debt, may be limited in making distributions on our stock, and may be required to sell a portion of our investments and, depending on the nature of our leverage, to repay a portion of our debt at a time when such sales and/or repayments may be disadvantageous. In addition to the 1940 Act, we are subject to two exemptive orders which govern how we calculate our senior securities and under which we have agreed that we will meet the applicable asset coverage ratios both individually and on a consolidated basis. As of December 31, 2017, our asset coverage was approximately 306%, calculated on a consolidated basis, and 296% calculated on an unconsolidated basis.

Additional Common Stock. We are not generally able to issue and sell our common stock at a price below net asset value (less any distributing commission or discount) per share. We may, however, sell our common stock, warrants, options, or rights to acquire our common stock, at a price below the current net asset value of the common stock if our Board of Directors determines that such sale is in our best interests and that of our shareholders, and our shareholders approve such sale. In any such case, the price at which our securities are to be issued and sold may not be less than a price which, in the determination of our Board of Directors, closely approximates the market value of such securities (less any distributing commission or discount). We may also make rights offerings to our shareholders at prices per share less than the net asset value per share, subject to applicable requirements of the 1940 Act.

Since our investments in assets that are not "qualifying assets" exceeded 30% of our total assets as of December 31, 2017, we are precluded from making any follow-on investments in Medallion Bank and our City of Chicago taxicab medallions purchased out of foreclosure, and could be precluded from investing in what we believe are attractive investments, which could have a material adverse effect on our business.

As a business development company, we are not permitted to acquire any assets other than "qualifying assets" unless, at the time of such acquisition, at least 70% of our total assets are qualifying assets. Our investment in Medallion Bank and City of Chicago taxicab medallions purchased out of foreclosure, which are carried in investments other than securities on the consolidated balance sheet, are non-qualifying assets. As of December 31, 2017, the percentage of our total assets that were invested in non-qualifying assets were up to 58.7% on an unconsolidated basis and up to 47.6% on a consolidated basis. We did not satisfy the requirement that no more than 30% of our total assets be comprised of non-qualifying assets, and are currently not permitted to acquire any non-qualifying assets. We are therefore unable to make any investments in non-qualifying assets, including follow-on investments in Medallion Bank and our City of Chicago taxicab medallions purchased out of foreclosure. As a result of such failure, we could also be precluded from investing in what we believe are attractive investments or could be required to dispose of non-qualifying assets at times or on terms that may be disadvantageous to us. We would also not be able to support Medallion Bank's capital requirements, if any, and Medallion Bank may also not be able to grow as quickly because we are precluded from providing additional funding to Medallion Bank. Any of the foregoing consequences could have a material adverse effect on us. If we purchase a non-qualifying asset after failing to satisfy the requirement that no more than 30% of our total assets be comprised of non-qualifying assets, then we would be deemed to be in violation of the 1940 Act and the violation could also result in an event of default on our debt obligations.

Our investment portfolio is, and will continue to be, recorded at fair value as determined in good faith by our Board of Directors and, as a result, there is, and will continue to be, uncertainty as to the value of our portfolio investments which could adversely affect our net asset value.

Under the 1940 Act, we are required to carry our portfolio investments at market value or, if there is no readily available market value, at fair value as determined by our Board of Directors. Unlike other lending institutions, we are not permitted to establish reserves for loan losses. Instead, we are required by the 1940 Act to specifically value each individual investment and record an unrealized gain or loss for any asset we believe has increased or decreased in value. Typically, there is not a public market for most of the investments in which we have invested and will generally continue to invest. As a result, our Board of Directors values our investments on a quarterly basis based on a determination of their fair value made in good faith and in accordance with the written guidelines approved by our Board of Directors. Our Board of Directors regularly review the appropriateness and accuracy of the method used in valuing our investments, and makes any necessary adjustments. The types of factors that may be considered in determining the fair value pricing of our investments include the nature and realizable value of any collateral, the portfolio company's earnings and its ability to make payments on its indebtedness, the markets in which the portfolio company does business, market conditions for loans (e.g., values used by other lenders and any active bid/ask market), comparison to publicly traded companies, discounted cash flow, comparable sales and valuations of companies similar to the portfolio company, regulatory factors that may limit the value of the portfolio company, and other relevant factors. Because such valuations, and particularly valuations of private securities and private companies, are inherently uncertain, the valuations may fluctuate over short periods of time and may be based on estimates. As a result, our determinations of fair value may differ materially from the values that would have been used if a ready market for these investments existed, and may cause our net asset value on a given date to materially understate or overstate the value that we may ultimately realize upon the sale or disposition of one or more of our investments. Investors purchasing our securities in connection with an offering based on an overstated net asset value would pay a higher price than the value of our investments might warrant, and investors purchasing our securities in connection with an offering based on an understated net asset value would pay a lower price than the value of our investments might warrant. Our net asset value could be adversely affected if our determinations regarding the fair value of our investments were materially higher than the values that we ultimately realize upon the disposal of such securities. Considering these factors, we have determined that the fair value of our portfolio is above its cost basis. As of December 31, 2017, our net unrealized appreciation on investments was \$141,190,000 or 30% of our investment portfolio at cost, and the depreciation on our investments other than securities and other assets was \$1,490,000 or 16% of our investments other than securities and other assets at cost.

# The 1940 Act restricts our ability to enter into transactions with our affiliates.

The 1940 Act restricts our ability to knowingly participate in certain transactions with our affiliates. These restrictions limit our ability to buy or sell any security from or to our affiliates, or engage in "joint" transactions with our affiliates, which could include investments in the same portfolio company (whether at the same or different times). With respect to controlling or certain closely affiliated persons, we will generally be prohibited from engaging in such transactions absent the prior approval of the SEC. With respect to other affiliated persons, we may engage in such transactions only with the prior approval of our independent directors.

## **Risks Relating to Our Investments**

# Lending to small businesses involves a high degree of risk and is highly speculative.

Lending to small businesses involves a high degree of business and financial risk, which can result in substantial losses and should be considered speculative. Our borrower base consists primarily of small business owners that may have limited resources and that are generally unable to obtain financing from traditional sources. There is generally no publicly available information about these small business owners, and we must rely on the diligence of our employees and agents to obtain information in connection with our credit decisions. In addition, these small businesses often do not have audited financial statements. Some smaller businesses have narrower product lines and market shares than their competition. Therefore, they may be more vulnerable to customer preferences, market conditions, or economic downturns, which may adversely affect the return on, or the recovery of, our investment in these businesses.

Our portfolio is and may continue to be concentrated in a limited number of portfolio companies, and industries and sectors, which will subject us to a risk of significant loss if any of these companies defaults on its obligations to us or by a downturn in the particular industry or sector.

Our portfolio is and may continue to be concentrated in a limited number of portfolio companies, and industries and sectors. In addition, taxicab companies that constitute separate issuers may have related management or guarantors and constitute larger business relationships to us. As of December 31, 2017, investments in New York City taxi medallion loans represented approximately 81% of our managed taxi medallion loans, which in turn represented 28% of our managed net investment portfolio. We do not have fixed guidelines for diversification, and while we are not targeting any specific industries, our investments are, and could continue to be, concentrated in relatively few industries. As a result, the aggregate returns we realize may be adversely affected if a small number of investments perform poorly or if we need to write down the value of any one investment. If our larger borrowers were to significantly reduce their relationships with us and seek financing elsewhere, the size of our loan portfolio and operating results could decrease. In addition, larger business relationships may also impede our ability to immediately foreclose on a particular defaulted portfolio company as we may not want to impair an overall business relationship with either the portfolio company management or any related funding source. Additionally, a downturn in any particular industry or sector in which we are invested could also negatively impact the aggregate returns we realize.

# If we are unable to continue to diversify geographically, our business may be further adversely affected if the New York City taxicab industry experiences a sustained economic downturn.

A significant portion of our loan revenue is derived from medallion loans collateralized by New York City taxicab medallions. An economic downturn in the New York City taxicab industry could lead to an additional increase in defaults on our medallion loans. We cannot assure you that we will be able to sufficiently diversify our operations geographically.

An economic downturn could result in additional commercial and consumer loan customers experiencing declines in business activities and/or personal resources, which could lead to difficulties in their servicing of their loans with us, and increasing the level of delinquencies, defaults, and loan losses in our commercial and consumer loan portfolios.

# Laws and regulations implemented in response to climate change could result in increased operating costs for our portfolio companies.

Congress and other governmental authorities have either considered or implemented various laws and regulations in response to climate change and the reduction of greenhouse gases. Existing environmental regulations could be revised or reinterpreted, new laws and regulations could be adopted, and future changes in environmental laws and regulations could occur, which could impose additional costs on the operation of our portfolio companies. For example, regulations to cut gasoline use and control greenhouse gas emissions from new cars could adversely affect our medallion portfolio companies. Our portfolio companies may have to make significant capital and other expenditures to comply with these laws and regulations. Changes in, or new, environmental restrictions may force our portfolio companies to incur significant expenses or expenses that may exceed their estimates. There can be no

assurance that such companies would be able to recover all or any increased environmental costs from their customers or that their business, financial condition or results of operations would not be materially and adversely affected by such expenditures or any changes in environmental laws and regulations, in which case the value of these companies could be adversely affected.

# Our portfolio companies may incur debt that ranks equally with, or senior to, our investments in such companies.

We invest in our portfolio companies primarily through senior secured loans, junior secured loans, and subordinated debt issued by small- to mid-sized companies. Our portfolio companies may have, or may be permitted to incur, other debt that ranks equally with, or senior to, the debt in which we invest. By their terms, such debt instruments may entitle the holders to receive payment of interest or principal on or before the dates on which we are entitled to receive payments with respect to the debt instruments in which we invest. Also, in the event of insolvency, liquidation, dissolution, reorganization, or bankruptcy of a portfolio company, holders of debt instruments ranking senior to our investment in that portfolio company would typically be entitled to receive payment in full before we receive any distribution. After repaying such senior creditors, such portfolio company may not have any remaining assets to use for repaying its obligation to us. In the case of debt ranking equally with debt instruments in which we invest, we would have to share on an equal basis any distributions with other creditors holding such debt in the event of an insolvency, liquidation, dissolution, reorganization, or bankruptcy of the relevant portfolio company.

A third party finance company sold various participations in asset based loans to Medallion Business Credit and Medallion Bank. In April 2013, the aggregate balance of the participations was approximately \$13.8 million, \$12.9 million of which were held by Medallion Bank. That amount was divided between seven separate borrowers operating in a variety of industries. In April 2013, the third party finance company became the subject of an involuntary bankruptcy petition filed by its bank lenders. Among other things, the bank lenders alleged that the third party finance company fraudulently misrepresented its borrowing availability under its credit facility with the bank lenders and are seeking the third party finance company's liquidation. In May 2013, the bankruptcy court presiding over the third party finance company's case entered an order converting the involuntary Chapter 7 case to a Chapter 11 case. On May 31, 2013, we commenced an adverse proceeding against the third party finance company and the bank lenders seeking declaratory judgment that our loan participations are true participations and not subject to the bankruptcy estate or to the bank lender's security interest in the third party finance company's assets. The third party finance company and bank lenders are contesting our position. In April 2014, we received a decision from the court granting summary judgment in our favor with respect to the issue of whether our loan participations are true participations. In March 2015, we and Medallion Bank received a decision from the court finding that the bank lenders generally held a first lien on our and Medallion Bank's loan participations subject to, among other things, defenses still pending prosecution by the parties and adjudication by the court. We and Medallion Bank are appealing the decision. The remaining issues are still being litigated. Although we believe the claims raised by the third party finance company and the senior lenders are without merit and will vigorously defend against them, we cannot at this time predict the outcome of this litigation or determine our potential exposure. If we are incorrect in our assessments our results of operations could be materially adversely affected. At December 31, 2017, five of the seven secured borrowers had refinanced their loans in full with third parties, and the related proceeds are held in escrow pending resolution of the bankruptcy proceedings. In September 2015, one loan was sold at a discount to a third party, and the related proceeds are held in escrow pending resolution of the bankruptcy proceedings. One loan was charged off in September 2014. See page 43 for additional information regarding this matter.

# There may be circumstances where our debt investments could be subordinated to claims of other creditors or we could be subject to lender liability claims.

Even though we may have structured most of our investments as senior loans, if one of our portfolio companies were to go bankrupt, depending on the facts and circumstances, including the extent to which we actually provided managerial assistance to that portfolio company, a bankruptcy court might recharacterize our debt investment and subordinate all or a portion of our claim to that of other creditors. We may also be subject to lender liability claims for actions taken by us with respect to a borrower's business or instances where we exercise control over the borrower. It is possible that we could become subject to a lender's liability claim, including as a result of actions taken in rendering significant managerial assistance.

# We may not control many of our portfolio companies.

We may not control many of our portfolio companies, even though we may have board representation or board observation rights, and our debt agreements may contain certain restrictive covenants. As a result, we are subject to the risk that a portfolio company in which we invest may make business decisions with which we disagree, and the management of such company may take risks or otherwise act in ways that do not serve our interests as debt investors.

## We may not realize gains from our equity investments.

Certain investments that we have made in the past and may make in the future include warrants or other equity securities. In addition, we may from time to time make non-control, equity co-investments in companies in conjunction with private equity sponsors. Our goal is ultimately to realize gains upon our disposition of such equity interests. However, the equity interests we receive may not appreciate in value and, in fact, may decline in value. Accordingly, we may not be able to realize gains from our equity interests, and any gains that we do realize on the disposition of any equity interests may not be sufficient to offset any other losses we experience. We also may be unable to realize any value if a portfolio company does not have a liquidity event, such as a sale of the business, recapitalization, or public offering, which would allow us to sell the underlying equity interests.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

## ITEM 2. PROPERTIES

We lease approximately 19,000 square feet of office space in New York City for our corporate headquarters under a lease expiring in April 2027, and lease a facility in Long Island City, New York, of approximately 6,000 square feet for certain corporate back-office operations. We also lease office space for loan origination offices and subsidiary operations in Boston, MA, Chicago, IL, and Minneapolis, MN. Medallion Bank leases space in Salt Lake City, UT, and Seattle, WA. We do not own any real property, other than foreclosed properties obtained as a result of lending relationships. We believe that our leased properties, taken as a whole, are in good operating condition and are suitable for our current business operations.

#### ITEM 3. LEGAL PROCEEDINGS

We and our subsidiaries are currently involved in various legal proceedings incident to the ordinary course of our business, including collection matters with respect to certain loans. We intend to vigorously defend any outstanding claims and pursue our legal rights. In the opinion of our management and based upon the advice of legal counsel, other than as set forth in the following paragraph there is no proceeding pending, or to the knowledge of management threatened, which in the event of an adverse decision could result in a material adverse effect on our results of operations or financial condition.

We and our subsidiaries obtain financing under lending facilities extended by various banks and other financial institutions, some of which are secured by loans, taxi medallions and other assets. Where these facilities are extended to our subsidiaries, we and others of our subsidiaries may guarantee the obligations of the relevant borrower. Five of our smallest subsidiaries are borrowers under promissory notes extended to them by a bank that total \$8.8 million that came due on October 17, 2016. These loans are secured by Chicago taxi medallions owned by our subsidiaries. These notes are guaranteed by Medallion Funding, not by Medallion Financial Corp. These subsidiaries have not repaid the amounts due under the notes and the bank has filed a suit seeking payment of these amounts. This failure to pay would constitute an event of default under certain loan agreements which we or our subsidiaries are borrowers, but the lenders under those agreements have waived the default. If judgment is entered against us in the suit brought by the bank or entered and not satisfied within specified periods of time, these outcomes may constitute an additional event of default under these other agreements. If waivers are required and not granted for this additional event of default, it would lead to events of default under other of our financing arrangements.

On December 20, 2017, a stockholder derivative action was filed in the Supreme Court of the State of New York, County of New York (*Shields v. Murstein, et al.*). The complaint names us as a nominal defendant and purports to assert claims derivatively on our behalf against certain of our current directors, one of our former directors, and a former independent contractor for one of our subsidiaries. The complaint alleges that the director defendants breached their fiduciary duties with respect to certain alleged misconduct by the former independent contractor involving postings about us under an alleged pseudonym. On January 25, 2018, we and the director defendants filed a motion to dismiss the action. Plaintiff filed his opposition to the motion on March 1, 2018. We and the director defendants have until March 22, 2018 to file reply papers in further support of the motion. We believe the case is without merit and intend to defend it vigorously.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

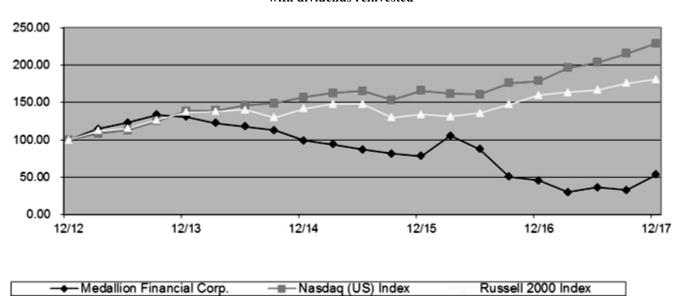
#### PART II

# ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

#### STOCK PERFORMANCE GRAPH

The following graph commences as of December 31, 2012 and compares the Company's Common Stock with the cumulative total return for the NASDAQ Composite Index and the Russell 2000 Index. Furthermore, the following graph assumes the investment of \$100 on December 31, 2012 in each of the Company's Common Stock, the stocks comprising the NASDAQ Composite Index and the Russell 2000 Index and assumes dividends are reinvested.

# Cumulative Total Return Based on Initial Investment of \$100 on December 31, 2012 with dividends reinvested



Our common stock is quoted on NASDAQ under the symbol "MFIN." Our common stock commenced trading on May 23, 1996. As of March 13, 2018, there were approximately 349 holders of record of our common stock.

On March 13, 2018, the last reported sale price of our common stock was \$4.65 per share. Since our initial public offering, our common stock has traded at a premium to net asset value per share more frequently than at a discount to net asset value per share, but there can be no assurance that our stock will trade at a premium in the future.

The following table sets forth, for the periods indicated, the range of high and low closing prices for our common stock on the Nasdaq Global Select Market.

2017	DISTRIBUTIONS DECLARED		E	IIGH	1	LOW
Fourth Quarter	\$ 0.0	0	\$	4.09	\$	2.12
Third Quarter	0.0	0		2.64		2.10
Second Quarter	0.0	0		2.93		1.84
First Quarter	0.0	0		3.33		1.68
2016						
Fourth Quarter	\$ 0.0	0	\$	4.59	\$	2.95
Third Quarter	0.0	5		8.12		3.95
Second Quarter	0.0	5		9.42		7.00
First Quarter	0.2	5		9.90		6.11

We are subject to federal and applicable state corporate income taxes on our taxable ordinary income and capital gains beginning with our tax year ended December 31, 2016, and are not subject to the annual distribution requirements under Subchapter M of the Code. Thus, there can be no assurance that we will pay any cash distributions as we may retain our earnings in certain circumstances to facilitate the growth of our business, to finance our investments, to provide liquidity or for other corporate purposes.

We have adopted a dividend reinvestment plan pursuant to which shareholders may elect to have distributions reinvested in additional shares of common stock. When we declare a distribution, all participants will have credited to their plan accounts the number of full and fractional shares (computed to three decimal places) that could be obtained with the cash, net of any applicable withholding taxes that would have been paid to them if they were not participants. The number of full and fractional shares is computed at the weighted average price of all shares of common stock purchased for plan participants within the 30 days after the distribution is declared plus brokerage commissions. The automatic reinvestment of distributions will not release plan participants of any income tax that may be payable on the distribution. Shareholders may terminate their participation in the dividend reinvestment plan by providing written notice to the Plan Agent at least 10 days before any given distribution payment date. Upon termination, we will issue to a shareholder both a certificate for the number of full shares of common stock owned and a check for any fractional shares, valued at the then current market price, less any applicable brokerage commissions and any other costs of sale. There are no additional fees or expenses for participation in the dividend reinvestment plan. Shareholders may obtain additional information about the dividend reinvestment plan by contacting the American Stock Transfer & Trust Company, LLC at 6201 15th Avenue, Brooklyn, NY, 11219.

## ISSUER PURCHASES OF EQUITY SECURITIES (1)

Period	Total Number of Shares Purchased	verage Price iid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares (or Approximate Dollar Value) that May Yet Be Purchased Under the Plans or Programs	
November 5 through					
December 31, 2003	10,816	\$ 9.20	10,816	\$ 9,900,492	2
January 1 through					
December 31, 2004	952,517	9.00	952,517	11,329,294	4
January 1 through					
December 31, 2005	389,900	9.26	389,900	7,720,523	3
January 1 through					
December 31, 2006	_	_	_	7,720,523	3
January 1 through					
December 31, 2007	33,200	9.84	33,200	7,393,708	8
January 1 through					
December 31, 2008	7,691	9.66	7,691	7,319,397	7
January 1 through					
December 31, 2009	_		_	7,319,397	7
January 1 through					
December 31, 2010	177,844	6.82	177,844	6,106,354	4
January 1 through					
December 31, 2011	8,647	9.06	8,647	6,028,027	7
January 1 through					
December 31, 2012	<del></del>			6,028,027	7
January 1 through					
December 31, 2013	_		_	6,028,027	7
January 1 through					_
December 31, 2014	576,143	10.21	576,143	14,120,043	3
January 1 through	44.2.4.0.2		442.402		_
December 31, 2015	413,193	7.77	413,193	24,398,115	5
January 1 through	241-1		24.4-4		_
December 31, 2016	361,174	4.22	361,174	22,874,509	9
January 1 through				22.07.1.70	^
December 31, 2017				22,874,509	9
Total	2,931,125	 8.39	2,931,125		

(1) We publicly announced our Stock Repurchase Program in a press release dated November 5, 2003, after the Board of Directors approved the repurchase of up to \$10,000,000 of our outstanding common stock, which was increased by an additional \$10,000,000 authorization on November 3, 2004, which was further increased to a total of \$20,000,000 in July 2014, and which was further increased to a total of \$26,000,000 in July 2015. The stock repurchase program expires 180 days after the commencement of the purchases. If we have not repurchased the common stock remaining in the repurchase authorization by the end of such period, we are permitted to extend the stock repurchase program for additional 180-day periods until we have repurchased the total amount authorized. In October 2017, we extended the terms of the Stock Repurchase Program. Purchases were to commence no earlier than November 2017 and conclude 180 days after the commencement of the purchases.

#### ITEM 6. SELECTED FINANCIAL DATA

## **Summary Consolidated Financial Data**

You should read the consolidated financial information below with the Consolidated Financial Statements and Notes thereto for the years ended December 31, 2017, 2016, 2015, 2014, and 2013.

	Year ended December 31,									
(Dollars in thousands, except per share data)		2017		2016		2015		2014		2013
Statement of operations										
Investment income	. \$	19,624	\$	25,088	\$	42,653	\$	41,068	\$	34,929
Interest expense		13,770		12,638		9,422		8,543		8,361
Net interest income		5,854		12,450		33,231		32,525		26,568
Noninterest income		107		408		319		509		1,282
Operating expenses		13,810		22,786		16,724		17,889		15,661
Net investment income (loss) before income taxes		(7,849)		(9,928)		16,826		15,145		12,189
Income tax benefit		728		10,047						
Net investment income (loss) after income taxes		(7,121)		119		16,826		15,145		12,189
Net realized gains (losses) on investments		(43,744)		457		7,636		(5,607)		692
Net change in unrealized appreciation on Medallion Bank and										
other controlled subsidiaries (1)		9,483		130,121		16,830		15,643		5,060
Net change in unrealized appreciation (depreciation) on		0.222		(22.0(2)		(2.205)		( 410		1.020
investments (1)		8,222		(22,863)		(2,295)		6,412		1,020
investments other than securities		(2,060)		(28,372)		(9,621)		(2,901)		6,815
Income tax (provision) benefit		35,498		(26,372) $(55,947)$		(9,021)		(2,901)		0,613
Net increase in net assets resulting from operations	_	278	\$	23,515	\$	29,376	\$	28,692	\$	25,776
Per share data										
Net investment income (loss)	(\$	0.33)	(\$	0.41)	\$	0.69	\$	0.60	\$	0.55
Income tax (provision) benefit		1.51	(4	(1.90)			Ψ	_	4	
Net realized gains (losses) on investments		(1.82)		0.02		0.31		(0.22)		0.03
Net change in unrealized appreciation on investments (1)		0.65		3.26		0.2		0.76		0.58
Net increase in net assets resulting from operations	. \$	0.01	\$	0.97	\$	1.20	\$	1.14	\$	1.16
Distributions declared per share	. \$	0.00	\$	0.35	\$	1.00	\$	0.96	\$	0.90
Weighted average common shares outstanding	-									
Basic	. 23	3,919,994	24	1,123,888	2	4,315,427	2	4,850,496	2	1,850,415
Diluted	24	4,053,307	24	1,173,020	2	4,391,959	2	5,073,323	2	2,225,783
Balance sheet data										
Net investments	. \$	610,135	\$	652,278	\$	606,959	\$	527,601	\$	473,157
Total assets		635,522		689,377		689,050		632,287		595,053
Total funds borrowed		327,623		349,073		404,540		348,795		314,958
Total liabilities		348,363		403,281		410,962		357,617		321,558
Total shareholders' equity	·	287,159		286,096		278,088		274,670		273,495
Managed balance sheet data (2)										
Net investments				1,517,592		1,501,555		1,310,685		1,144,596
Total assets		1,565,889		1,605,435		1,631,118		1,469,751		1,305,809
Total funds borrowed		1,234,371		1,257,515		1,313,436		1,156,735		997,295
Total liabilities		1,278,730		1,319,340		1,353,030		1,195,081		1,032,314

_		Year en	ded December 31	1,	
_	2017	2016	2015	2014	2013
Selected financial ratios and other data Return on average assets (ROA) (3)					
Net investment income (loss) after taxes	(1.07)%	0.02%	2.59%	2.51%	2.19%
Net increase in net assets resulting from operations	0.04	3.48	4.53	4.75	4.64
Return on average equity (ROE) (4)					
Net investment income (loss) after taxes	(2.49)	0.04	6.08	5.48	5.40
Net increase in net assets resulting from operations	0.10	8.49	10.61	10.39	11.42
Weighted average yield	3.12%	4.17%	7.74%	8.25%	7.60%
Weighted average cost of funds	2.19	2.10	1.71	1.71	1.82
Net interest margin (5)	0.93	2.07	6.03	6.54	5.78
Noninterest income ratio (6)	0.02	0.07	0.06	0.10	0.28
Total expense ratio (7)	(1.37)	13.5	4.75	5.31	5.23
Operating expense ratio (8)	2.20	3.78	3.04	3.60	3.41
As a percentage of net investment portfolio					
Medallion loans	34%	41%	51%	59%	63%
Commercial loans	15	13	14	14	13
Investment in Medallion Bank and other controlled	49	45	26	26	23
subsidiaries		43		20	23
Equity investments	2	1	1	1	1
Investment securities.			8		
Investments to assets (9)	96%	95%	88%	83%	80%
Equity to assets (10)	45	42	40	43	46
Debt to equity (11)	114	122	145	127	115

- (1) Unrealized appreciation (depreciation) on investments represents the increase (decrease) for the year in the fair value of our investments, including the results of operations for Medallion Bank and other controlled subsidiaries, where applicable.
- (2) Includes the balances of wholly-owned, unconsolidated portfolio companies, primarily Medallion Bank.
- ROA represents the net investment income after taxes or net increase in net assets resulting from operations, divided by average total assets, and includes the goodwill impairment of \$5,099 in 2016. Excluding the impairment writeoff, the ratio was 0.77% in 2016.
- (4) ROE represents the net investment income after taxes or net increase in net assets resulting from operations, divided by average shareholders' equity, and includes the goodwill impairment of \$5,099 in 2016. Excluding the impairment writeoff, the ratio was 1.88% in 2016.
- (5) Net interest margin represents net interest income for the year divided by average interest earning assets, and included interest recoveries and bonuses of \$0 in 2017, \$0 in 2016, \$817 in 2015, \$4,160 in 2014, and \$2,326 in 2013, and also included dividends from Medallion Bank and other controlled subsidiaries of \$1,278 in 2017, \$3,000 in 2016, \$18,889 in 2015, \$15,000 in 2014, and \$12,000 in 2013. On a managed basis, combined with Medallion Bank, the net interest margin was 6.99%, 6.77%, 6.98%, 7.09%, and 6.66% for 2017, 2016, 2015, 2014, and 2013.
- (6) Noninterest income ratio represents noninterest income divided by average interest earning assets.
- (7) Total expense ratio represents total expenses (interest expense, operating expenses, and income taxes) divided by average interest earning assets, and includes the goodwill impairment of \$5,099 in 2016. Excluding the impairment writeoff, the ratio was 12.65% in 2016.
- (8) Operating expense ratio represents operating expenses divided by average interest earning assets, and includes the goodwill impairment of \$5,099 in 2016. Excluding the impairment writeoff, the ratio was 2.94% in 2016.
- (9) Represents net investments divided by total assets as of December 31.
- (10) Represents total shareholders' equity divided by total assets as of December 31.
- (11) Represents total funds borrowed divided by total shareholders' equity as of December 31.

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information contained in this section should be read in conjunction with the Consolidated Financial Statements and Notes thereto for the years ended December 31, 2017, 2016, and 2015. In addition, this section contains forward-looking statements. These forward-looking statements are subject to the inherent uncertainties in predicting future results and conditions. Certain factors that could cause actual results and conditions to differ materially from those projected in these forward-looking statements are described in the Risk Factors section on page 19. Additionally, more information about our business activities can be found in "Business".

# CRITICAL ACCOUNTING POLICIES

The SEC has issued cautionary advice regarding disclosure about critical accounting policies. The SEC defines critical accounting policies as those that are both most important to the portrayal of a company's financial condition and results, and that require management's most difficult, subjective, or complex judgments, often as a result of the need to make estimates about matters that are inherently uncertain and may change materially in subsequent periods. The preparation of our consolidated financial statements requires estimates and assumptions that affect amounts reported and disclosed in the financial statements and related notes. Significant estimates made by us include valuation of loans, equity investments, and investments in subsidiaries, evaluation of the recoverability of accounts receivable and income tax assets, and the assessment of litigation and other contingencies. The matters that give rise to such provisions are inherently uncertain and may require complex and subjective judgments. Although we believe that estimates and assumptions used in determining the recorded amounts of net assets and liabilities at December 31, 2017 are reasonable, actual results could differ materially from the estimated amounts recorded in our financial statements.

#### **GENERAL**

We are a specialty finance company that has historically had a leading position in originating, acquiring, and servicing loans that finance taxicab medallions and various types of commercial businesses. Recently, our strategic growth has been through a whollyowned portfolio company of ours, Medallion Bank, which originates consumer loans for the purchase of recreational vehicles, boats, motorcycles, and trailers, and to finance small-scale home improvements.

Since Medallion Bank acquired a consumer loan portfolio and began originating consumer loans in 2004, it has increased its consumer loan portfolio at a compound annual growth rate of 16%. Since 1996, the year in which we became a public company, we have increased our taxicab medallion loan portfolio at a compound annual growth rate of 2%, and our commercial loan portfolio at a compound annual growth rate of 4% (5% and 4% on a managed basis when combined with Medallion Bank). In January 2017, we announced our plans to transform our overall strategy. We are transitioning away from medallion lending and placing our strategic focus on our growing consumer finance portfolio. Total assets under our management and the management of our unconsolidated wholly-owned subsidiaries, which includes our managed net investment portfolio, as well as assets serviced for third party investors, were \$1,593,000,000 as of December 31, 2017 and \$1,632,000,000 as of December 31, 2016 and have grown at a compound annual growth rate of 10% from \$215,000,000 at the end of 1996.

Our loan-related earnings depend primarily on our level of net interest income. Net interest income is the difference between the total yield on our loan portfolio and the average cost of borrowed funds. We fund our operations through a wide variety of interest-bearing sources, such as revolving bank facilities, bank certificates of deposit issued to customers, debentures issued to and guaranteed by the SBA, and bank term debt. Net interest income fluctuates with changes in the yield on our loan portfolio and changes in the cost of borrowed funds, as well as changes in the amount of interest-bearing assets and interest-bearing liabilities held by us. Net interest income is also affected by economic, regulatory, and competitive factors that influence interest rates, loan demand, and the availability of funding to finance our lending activities. We, like other financial institutions, are subject to interest rate risk to the degree that our interest-earning assets reprice on a different basis than our interest-bearing liabilities.

We also provide debt, mezzanine, and equity investment capital to companies in a variety of industries, consistent with our investment objectives. These investments may be venture capital style investments which may not be fully collateralized. Medallion Capital's investments are typically in the form of secured debt instruments with fixed interest rates accompanied by an equity stake or warrants to purchase an equity interest for a nominal exercise price (such warrants are included in equity investments on the consolidated balance sheets). Interest income is earned on the debt instruments.

We are a closed-end, non-diversified management investment company, organized as a Delaware corporation, under the 1940 Act. We have elected to be treated as a BDC, under the 1940 Act. On March 7, 2018, a majority of the Company's shareholders authorized the Company's Board of Directors to withdraw the Company's election to be regulated as a BDC under the 1940 Act and our Board of Directors approved the filing of the Company's withdrawal form with the SEC to be made on or about April 1, 2018. At that point, we would no longer be a BDC or be subject to the provisions of the 1940 Act applicable to BDCs.

For our tax years ended December 31, 2017 and 2016, we did not qualify as a RIC under Subchapter M of the Internal Revenue Code of 1986, as amended, or the Code, and therefore we became subject to taxation as a corporation under Subchapter C of the Code. We had in previous years qualified and elected to be treated for federal income tax purposes as a RIC. As a RIC, we generally did not have to pay corporate-level federal income taxes on any net ordinary income or capital gains that we distributed to our shareholders as dividends, if we met certain source-of-income and asset diversification requirements. Medallion Bank is not a RIC and must pay corporate-level US federal and state income taxes. See Note 5 for more information.

Our wholly-owned portfolio company, Medallion Bank, is a bank regulated by the FDIC and the Utah Department of Financial Institutions which originates consumer loans, raises deposits, and conducts other banking activities. Medallion Bank generally provides us with our lowest cost of funds which it raises through bank certificates of deposit. To take advantage of this low cost of funds, historically we have referred a portion of our taxicab medallion and commercial loans to Medallion Bank, who originated these loans, and have been serviced by MSC. However, at this time Medallion Bank is not originating any new taxi medallion loans and is working with MSC to service its existing portfolio. The FDIC restricts the amount of taxicab medallion loans that Medallion Bank may finance to three times Tier 1 capital, or \$491,391,000 as of December 31, 2017. MSC earns referral and servicing fees for these activities. As a non-investment company, Medallion Bank is not consolidated with the Company.

If the Company withdraws its election to be regulated as a BDC, as expected, commencing with the second quarter of 2018, the Company would no longer be subject to FASB Accounting Standards Codification Topic 946, Financial Services – Investment Companies, which would result in a significant change in our accounting and financial reporting requirements. Our financial statements are currently presented and accounted for under the specialized method of accounting applicable to investment companies, which requires us to recognize our investments, including controlled investments, at fair value. As a BDC, we are currently precluded from consolidating any entity other than another investment company that acts as an extension of our investment operations and facilitates the execution of our investment strategy or an investment in a controlled operating company that provides substantially all of its services to us. Our financial statements currently consolidate the accounts of the Company and its wholly-owned investment company subsidiaries, except for Medallion Bank and other portfolio investments. Our financial statements reflect our investment in Medallion Bank and other portfolio investments at fair value, as determined in good faith by our Board of Directors. Medallion Bank's financial statements are separately provided as a significant unconsolidated wholly-owned subsidiary. If the Company withdraws its election to be regulated as a BDC, the Company will consolidate the financial statements of Medallion Bank and controlled or majority-owned portfolio investments together with those of the Company.

Realized gains or losses on investments are recognized when the investments are sold or written off. The realized gains or losses represent the difference between the proceeds received from the disposition of portfolio assets, if any, and the cost of such portfolio assets. In addition, changes in unrealized appreciation or depreciation on investments are recorded and represent the net change in the estimated fair values of the portfolio assets at the end of the period as compared with their estimated fair values at the beginning of the period. Generally, realized gains (losses) on investments and changes in unrealized appreciation (depreciation) on investments are inversely related. When an appreciated asset is sold to realize a gain, a decrease in the previously recorded unrealized appreciation occurs. Conversely, when a loss previously recorded as unrealized depreciation is realized by the sale or other disposition of a depreciated portfolio asset, the reclassification of the loss from unrealized to realized causes a decrease in net unrealized depreciation and an increase in realized loss.

Our investment in Medallion Bank, as a wholly owned portfolio investment, is also subject to quarterly assessments of fair value. We conduct a thorough valuation analysis as discussed previously, and determine whether any factors give rise to a valuation different than recorded book value, including various regulatory restrictions that were established at Medallion Bank's inception, by the FDIC and State of Utah, and also by additional marketplace restrictions, such as the ability to transfer industrial bank charters. Because of these restrictions and other factors, our Board of Directors had previously determined that Medallion Bank had little value beyond its recorded book value. As a result of this valuation process, we had previously used Medallion Bank's actual results of operations as the best estimate of changes in fair value, and recorded the results as a component of unrealized appreciation (depreciation) on investments. In the second quarter of 2015, we first became aware of external interest in Medallion Bank and its portfolio assets at values in excess of their book value. Expression of interest in Medallion Bank from both investment bankers and interested parties has continued through 2016 and 2017. We incorporated these new factors in the Medallion Bank fair value analysis, and the Board of Directors determined that Medallion Bank had a fair value in excess of book value. In addition, in the third quarter of 2016 there was a court ruling involving a marketplace lender that the Company believes heightens the interest of marketplace lenders to acquire or merge with Utah industrial banks. We also engaged a valuation specialist to assist the Board of Directors in its determination of Medallion Bank's fair value, and this appreciation of \$15,500,000 was thereby recorded in 2015, and additional appreciation of \$128,918,000 was recorded in 2016 and \$7,849,000 was recorded in 2017. See Note 3 for additional information about Medallion Bank.

# **Trends in Investment Portfolio**

Our investment income is driven by the principal amount of and yields on our investment portfolio. To identify trends in the balances and yields, the following table illustrates our investments at fair value, grouped by medallion loans, commercial loans, equity investments, and investment securities, and also presents the portfolio information for Medallion Bank, at the dates indicated.

	December 31, 2017		December 31, 2016			December 31, 2015			
(Dollars in thousands)	Interest Rate (1)	I	Investment	Interest Rate (1)		Investment	Interest Rate (1)		Investment
Medallion loans	Kate (1)		Balances	Kate		Balances	Kate		Balances
New York	4.23%	\$	167,226	3.67%	\$	202,469	3.72%	\$	213,356
Newark	5.34	4	21,935	5.27	Ψ	23,267	5.26	Ψ	24,585
Chicago	4.74		19,436	4.54		38,091	4.87		39,406
Boston	4.51		18,564	4.52		25,857	4.63		26,436
Cambridge	4.55		773	4.47		4,401	4.64		6,607
Other	7.95	_	482	7.26		965	7.27		1,043
Total medallion loans	4.41		228,416	4.01		295,050	4.09		311,433
Deferred loan acquisition costs			201			289			413
Unrealized depreciation on loans			(20,338)			(28,523)			(3,438)
Net medallion loans		\$	208,279		\$	266,816		\$	308,408
Commercial loans									
Secured mezzanine	12.09%	\$	88,334	13.47%	\$	76,469	13.59%	\$	67,849
Asset based						- 0.657	5.82		3,750
Other secured commercial	9.39		2,477	9.33	_	8,657	10.68		12,622
Total commercial loans	12.02		90,811	13.05		85,126	12.80		84,221
Deferred loan acquisition income			(110)			(114)			(87)
Unrealized depreciation on loans			(513)			(1,378)			(2,239)
Net commercial loans		\$	90,188		\$	83,634		\$	81,895
Investment in Medallion Bank and other controlled subsidiaries	0.83%	\$	143,227	2.13%	\$	140,610	12.74%	\$	141,273
Unrealized appreciation on subsidiary investments			158,920			152,750			18,640
Investment in Medallion Bank and other controlled subsidiaries		\$	302,147		\$	293,360		\$	159,913
Equity investments	0.00%	\$	6,400	0.00%	\$	4,534	0.72%	\$	4,277
Unrealized appreciation on equities			3,121			3,934			2,582
Net equity investments		\$	9,521		\$	8,468		\$	6,859
Investment securities	%	\$		%	\$		0.35%	\$	49,902
Unrealized depreciation on investment securities									(18)
Net investment securities		\$			\$			\$	49,884
Investments at cost (2)	4.73%	\$	468,854	4.94%	\$	525,320	7.06%	\$	591,106
Deferred loan acquisition costs			91			175			326
investment securities			162,041			156,684			21,204
Unrealized depreciation on loans		_	(20,851)			(29,901)			(5,677)
Net investments		\$	610,135		\$	652,278		\$	606,959
Medallion Bank investments			_			_			_
Consumer loans	15.02%	\$	693,289	14.27%	\$	708,524	14.06%	\$	626,132
Medallion loans	4.30		222,252	3.75		296,436	3.84		338,285
Commercial loans	2.28		1,598	3.40		2,567	5.23		44,634

<u>-</u>	Decemb	r 31, 2017 December 31, 2016		ber 31, 2016	Decen	nber 31, 2015
(Dollars in thousands)	Interest Rate (1)	Investment Balances	Interest Rate (1)	Investment Balances	Interest Rate (1)	Investment Balances
Investment securities	2.40	43,582	2.27	37,420	2.30	35,713
Medallion Bank investments at cost (2)	11.94	960,721	10.83	1,044,947	9.97	1,044,764
Deferred loan acquisition costs		11,097		12,371		11,400
Unrealized depreciation on investment securities		(368)		(797)		(501)
Premiums paid on purchased securities		265		238		311
Unrealized depreciation on loans		(63,417)		(54,819)		(24,081)
Medallion Bank net investments		\$ 908,298		\$ 1,001,940		\$ 1,031,893

- (1) Represents the weighted average interest or dividend rate of the respective portfolio as of the date indicated.
- (2) The weighted average interest rate for the entire managed loan portfolio (medallion, commercial, and consumer loans) was 10.89%, 9.74%, and 9.03% at December 31, 2017, 2016, and 2015.

## PORTFOLIO SUMMARY

## **Total Portfolio Yield**

The weighted average yield (which is calculated by dividing the aggregate yield of each investment in the portfolio by the aggregate portfolio balance and does not include expenses and sales load for any offering) of the total portfolio at December 31, 2017 was 4.73% (6.58% for the loan portfolio), a decrease of 24 basis points from 4.97% at December 31, 2016, which was a decrease of 209 basis points from 7.06% at December 31, 2015. The decreased yield from 2015 was primarily attributable to the decreased yield in our investment in Medallion Bank and other controlled subsidiaries. The weighted average yield of the total managed portfolio at December 31, 2017 was 10.61% (10.89% for the loan portfolio), an increase of 111 basis points from 9.50% at December 31, 2016, which was an increase of 97 basis points from 8.53% at December 31, 2015. The increased yield of the total managed portfolio was mainly due to the higher yield of the total managed commercial portfolio, driven by our exit from the asset-based lending business which had a lower average yield in comparison to our mezzanine and other secured commercial loans, and the higher yield of our consumer loans.

#### **Medallion Loan Portfolio**

Our medallion loans comprised 34% of the net portfolio of \$610,135,000 at December 31, 2017, compared to 41% of the net portfolio of \$652,278,000 at December 31, 2016, and 51% of \$606,959,000 at December 31, 2015. Our managed medallion loans of \$388,001,000 comprised 28% of the net managed portfolio of \$1,380,054,000 at December 31, 2017, compared to 35% the net managed portfolio of \$1,517,592,000 at December 31, 2016, and 43% of \$1,501,555,000 at December 31, 2015. The medallion loan portfolio decreased by \$58,537,000 or 22% in 2017 (and decreased by \$140,642,000 or 27% on a managed basis). The decreases in outstandings were primarily concentrated in the New York and Chicago markets, although all markets declined, and reflected increased realized and unrealized losses and net amortization of loan principal. Total medallion loans serviced for third parties were \$26,349,000, \$24,796,000, and \$26,959,000 at December 31, 2017, 2016, and 2015.

The weighted average yield of the medallion loan portfolio at December 31, 2017 was 4.41%, an increase of 40 basis points from 4.01% at December 31, 2016, which was a decrease of 8 basis points from 4.09% at December 31, 2015. The weighted average yield of the managed medallion loan portfolio at December 31, 2017 was 4.36%, an increase of 48 basis points from 3.88% at December 31, 2016, which was a decrease of 8 basis points from 3.96% at December 31, 2015. The fluctuation in yield primarily reflected the repricing of the existing portfolio to current market interest rates. At December 31, 2017, 27% of the medallion loan portfolio represented loans outside New York, compared to 31% at year-end 2016 and 2015. At December 31, 2017, 19% of the managed medallion loan portfolio represented loans outside New York, compared to 24% and 26% at year-end 2016 and 2015.

# **Commercial Loan Portfolio**

Our commercial loans represented 15% of the net investment portfolio as of December 31, 2017, compared to 13% and 14% at December 31, 2016 and 2015, and were 7%, 6%, and 8% on a managed basis. Commercial loans increased by \$6,554,000 or 8% during 2017 (increased by \$5,583,000 or 6% on a managed basis), primarily reflecting the growth in the mezzanine loan portfolio. Net commercial loans serviced for third parties were \$747,000 at December 31, 2017 and \$1,644,000 at December 31, 2016, and serviced by third parties were \$3,419,000 at December 31, 2015.

The weighted average yield of the commercial loan portfolio at December 31, 2017 was 12.02%, a decrease of 103 basis points from 13.05% at December 31, 2016, which was an increase of 25 basis points from 12.80% at December 31, 2015. The weighted average yield of the managed commercial loan portfolio at December 31, 2017 was 11.85%, a decrease of 91 basis points from 12.76% at December 31, 2016, which was an increase of 258 basis points from 10.18% at December 31, 2015. The decreases primarily reflected the recent lower rates on certain of the mezzanine loans. At December 31, 2017, variable-rate loans represented 0% of the commercial portfolio, compared to 7% and 9% at December 31, 2016 and 2015, and were 0%, 7%, and 38% on a managed basis.

## **Consumer Loan Portfolio**

Our managed consumer loans, all of which are held in the portfolio managed by Medallion Bank, represented 49% of the managed net investment portfolio as of December 31, 2017, compared to 46% and 41% at December 31, 2016 and 2015. Medallion Bank originates fixed rate consumer loans secured by recreational vehicles, boats, trailers, and home improvements located in all 50 states. The portfolio is serviced by a third party subsidiary.

The consumer loans declined by \$17,183,000 or 2% during 2017, reflecting the sale of \$221,000,000 of consumer loans to a third party investor in 2017, partially offset by strong origination growth during the year.

The weighted average gross yield of the managed consumer loan portfolio was 15.02% at December 31, 2017, compared to 14.27% and 14.06% at December 31, 2016 and 2015. The increase in yield primarily reflected the sales in 2017 of \$221,000,000 of mostly lower-yielding home improvement loans. Adjustable rate loans represented 7% of the managed consumer portfolio at December 31, 2017, compared to 12% and 20% at December 31, 2016 and 2015, reflecting Medallion Bank no longer offering variable rate recreation loans since January 2014.

# **Delinquency and Loan Loss Experience**

We generally follow a practice of discontinuing the accrual of interest income on our loans that are in arrears as to payments for a period of 90 days or more. We deliver a default notice and begin foreclosure and liquidation proceedings when management determines that pursuit of these remedies is the most appropriate course of action under the circumstances. A loan is considered to be delinquent if the borrower fails to make a payment on time; however, during the course of discussion on delinquent status, we may agree to modify the payment terms of the loan with a borrower that cannot make payments in accordance with the original loan agreement. For loan modifications, the loan will only be returned to accrual status if all past due interest and principal payments are brought fully current. For credit that is collateral based, we evaluate the anticipated net residual value we would receive upon foreclosure of such loans, if necessary. There can be no assurance, however, that the collateral securing these loans will be adequate in the event of foreclosure. For credit that is cash flow-based, we assess our collateral position, and evaluate most of these relationships as ongoing businesses, expecting to locate and install a new operator to run the business and reduce the debt.

For the consumer loan portfolio, the process to repossess the collateral is started at 60 days past due. If the collateral is not located and the account reaches 120 days delinquent, the account is charged off to realized losses. If the collateral is repossessed, a realized loss is recorded to write the collateral down to its net realizable value, and the collateral is sent to auction. When the collateral is sold, the net auction proceeds are applied to the account, and any remaining balance is written off as a realized loss, and any excess proceeds are recorded as a realized gain. Proceeds collected on charged off accounts are recorded as realized gains. All collection, repossession, and recovery efforts are handled on behalf of Medallion Bank by the servicer.

The following table shows the trend in loans 90 days or more past due as of December 31.

	2017			2016				2015		
(Dollars in thousands)	Amount		ount %(1)		Amount	<b>%</b> (1)	Amount		<b>0</b> / <b>0</b> <sup>(1)</sup>	
Medallion loans	\$	59,701	18.7%	\$	71,976	18.9%	\$	11,880	3.0%	
Commercial loans			0.0		1.390	0.4		1.390	0.4	
Secured mezzanine Other secured commercial		— 749	0.0 0.2		734	0.4 0.2		945	0.4 0.2	
Total commercial loans		749	0.2		2,124	0.6		2,335	0.6	
Total loans 90 days or more past due	\$	60,450	18.9%	\$	74,100	19.5%	\$	14,215	3.6%	
Total Medallion Bank loans	\$	16,115	1.8%	\$	42,269	4.2%	\$	17,154	1.7%	
Total managed loans 90 days or more past due	\$	76,565	6.2%	\$	116,369	8.4%	\$	31,369	2.2%	

# (1) Percentages are calculated against the total or managed loan portfolio, as appropriate.

A third party finance company sold various participations in asset based loans to Medallion Business Credit and Medallion Bank. In April 2013, the aggregate balance of the participations was approximately \$13.8 million, \$12.9 million of which were held by Medallion Bank. That amount was divided between seven separate borrowers operating in a variety of industries. In April 2013, the third party finance company became the subject of an involuntary bankruptcy petition filed by its bank lenders. Among other things, the bank lenders alleged that the third party finance company fraudulently misrepresented its borrowing availability under its credit facility with the bank lenders and are seeking the third party finance company's liquidation. In May 2013, the bankruptcy court presiding over the third party finance company's case entered an order converting the involuntary chapter 7 case to a chapter 11 case. We and Medallion Bank have placed these loans on nonaccrual, and reversed interest income. In addition, we have established valuation allowances against the outstanding balances. On May 31, 2013, we commenced an adverse proceeding against the third party finance company and the bank lenders seeking declaratory judgment that our loan participations are true participations and not subject to the bankruptcy estate or to the bank lender's security interest in the third party finance company's assets. The third party finance company and bank lenders are contesting our position. In April 2014, we and Medallion Bank received a decision from the court granting summary judgment in our favor with respect to the issue of whether our loan participations are true participations. In March 2015, we and Medallion Bank received a decision from the court finding that the bank lenders generally held a first lien on our and Medallion Bank's loan participations subject to, among other things, defenses still pending prosecution by the parties and adjudication by the court. We and Medallion Bank are appealing the decision. The remaining issues are still being litigated. Although we believe the claims raised by the third party finance company and the bank lenders are without merit and will vigorously defend against them, we cannot at this time predict the outcome of this litigation or determine our potential exposure. At December 31, 2017, five of the seven secured borrowers had refinanced their loans in full with third parties, and the related proceeds are held in escrow pending resolution of the bankruptcy proceedings. In September 2015, one loan was sold at a discount to a third party, and the related proceeds are held in escrow pending resolution of the bankruptcy proceedings. One loan was charged off in September 2014. The balances related to the paid off loans have been reclassified to other assets on the consolidated balance sheet. The table below summarizes these receivables and their status with the Company and Medallion Bank.

(Dollars in thousands)	The Company	<b>Medallion Bank</b>	Total
Loans outstanding	\$ 258	\$ 1,953 \$	2,211
Loans charged off (1)	(258)	(1,953)	(2,211)
Valuation allowance			_
Net loans outstanding			_
Other receivables	590	11,062	11,652
Valuation allowance	(251)	(5,901)	(6,152)
Net other receivables	339	5,161	5,500
Total net outstanding	339	5,161	5,500
Income foregone in 2017	_	_	_
Total income foregone	\$ 74	\$ 108 \$	182

# (1) The income foregone on the charged off loan was \$99 for the Company and \$213 for Medallion Bank.

The recent increases in medallion delinquencies reflected our borrowers experiencing declining cash flows due to competitive internet ride hailing services and decreases in medallion values putting stress on certain of our borrowers, all of whom we continue to work with. We have vigorously pursued strategies to offset these declines which have included adding personnel to the collection staff, receiving principal reductions as loans renew, and requiring additional collateral so as to offer temporary solutions until cash flows improve. Additionally, we have had some success in assisting delinquent customers in selling their medallions to new owners putting a reasonable amount of cash equity into the sale so as to reduce our exposure on the collateral. This in turn has improved the overall cash flow to debt service ratio. Medallion Bank delinquencies have declined during 2017 due to an increase in medallion loan charge-offs during the year.

We monitor delinquent loans for possible exposure to loss by analyzing various factors, including the value of the collateral securing the loan and the borrower's prior payment history. Under the 1940 Act, our loan portfolio must be recorded at fair value or "marked-to-market." Unlike other lending institutions, we are not permitted to establish reserves for loan losses. Instead, the valuation of our portfolio is adjusted quarterly to reflect our estimate of the current realizable value of our loan portfolio. Since no ready market exists for this portfolio, fair value is subject to the good faith determination of our Board of Directors. Because of the subjectivity of these estimates, there can be no assurance that in the event of a foreclosure or the sale of portfolio loans we would be able to recover the amounts reflected on our balance sheet.

In determining the value of our portfolio, the Board of Directors may take into consideration various factors such as the financial condition of the borrower and the adequacy of the collateral. For example, in a period of sustained increases in market interest rates, the Board of Directors could decrease its valuation of the portfolio if the portfolio consists primarily of long-term, fixed-rate loans. Our valuation procedures are designed to generate values that approximate that which would have been established by market forces, and are therefore subject to uncertainties and variations from reported results. Based upon these factors, net unrealized appreciation or depreciation on investments is determined, based on the fluctuations of our estimate of the current realizable value of our portfolio from our cost basis.

The following table sets forth the pretax changes in our unrealized appreciation (depreciation) on investments, for the years ended December 31, 2017, 2016, and 2015.

(Dollars in thousands)	Medallion Loans	Commercial Loans	Investments in Subsidiaries	Equity Investments	Investment Securities	Investments Other Than Securities	Total
Balance December 31, 2014	<u> </u>	(\$ 2,949)	\$ 5,698	\$ 1,608	\$ —	\$ 38,645	\$ 43,002
Net change in unrealized							
Appreciation on investments		_	18,132	1,141		(9,621)	9,652
Depreciation on investments	(3,568)	(176)	586	(1,426)	(18)	(68)	(4,670)
Reversal of unrealized							
appreciation							
(depreciation) related to realized							
Gains on investments			(4,809)	(9)			(4,818)
Losses on investments	130	886	_	301		_	1,317
Other (1)			(967)	967			
Balance December 31, 2015	(3,438)	(2,239)	18,640	2,582	(18)	28,956	44,483
Net change in unrealized					, ,		
Appreciation on investments		_	133,805	2,979	7	(28,372)	108,419
Depreciation on investments	(28,028)	318	305		5		(27,400)
Reversal of unrealized appreciation (depreciation) related to realized							
Gains on investments				(1,627)			(1,627)
Losses on investments	2,943	543			12		3,498
Other					(6)		(6)
Balance December 31, 2016	(28,523)	(1,378)	152,750	3,934		584	127,367
Net change in unrealized Appreciation on investments			6,170	2,060		(821)	7,409
	(37 335)	(410)	0,170	,	_	` /	· · · · · · · · · · · · · · · · · · ·
Depreciation on investments  Reversal of unrealized	(37,335)	(410)	_	(277)	_	(1,253)	(39,275)
appreciation (depreciation) related to realized							
Gains on investments	_	_	_	(3,082)			(3,082)
Losses on investments	45,520	1,275	_	486	_		47,281
Other	_	_	_	_			_
Balance December 31, 2017	(\$ 20,338)	(\$ 513)	\$ 158,920	\$ 3,121	<u> </u>	(\$ 1,490)	\$ 139,700

<sup>(1)</sup> Reclassification of Medallion Motorsports from equity investments to controlled subsidiaries.

The following table presents credit-related information for the investment portfolios as of December 31.

(Dollars in thousands)		2017	2017			2015		
Total loans  Medallion loans  Commercial loans		208,279 90,188	\$	266,816 83,634	\$	308,408 81,895		
Total loans		298,467		350,450		390,303		
Investments in Medallion Bank and other controlled subsidiaries		302,147 9,521		293,360 8,468 —		159,913 6,859 49,884		
Net investments	\$	610,135	\$	652,278	\$	606,959		
Net investments at Medallion Bank and other controlled subsidiaries		908,297 1,380,054	\$ \$	1,001,940 1,517,592	\$ \$	1,031,893 1,501,555		
Unrealized appreciation (depreciation) on investments  Medallion loans		20,338) (513)	(\$	28,523) (1,378)	(\$	3,438) (2,239)		
Total loans		(20,851)		(29,901)		(5,677)		
Investments in Medallion Bank and other controlled subsidiaries		158,920 3,121 —		152,750 3,934 —		18,640 2,582 (18)		
Total unrealized appreciation (depreciation) on investments	\$	141,190	\$	126,783	\$	15,527		
Net unrealized depreciation on investments at Medallion Bank and other controlled subsidiaries	_	63,785) 77,405	(\$	55,616) 71,167	(\$	24,582) 9,055)		
Unrealized appreciation (depreciation) as a %								
of balances outstanding (2)  Medallion loans		(8.90%) (0.57) (6.53)		(9.67%) (1.62) (7.87)		(1.10%) (2.66) (1.43)		
controlled subsidiaries Equity investments		110.96 48.77		108.63 86.77		13.19 60.39		
Investment securities				24.13		2.63		
Net investments at Medallion Bank and other controlled subsidiaries  Managed net investments		(6.64%) 5.99%		(5.32%) 4.96%		(2.35%) (0.60%)		

<sup>(1)</sup> Represents common stock, warrants, preferred stocks, and limited partnership interests held as investments.

<sup>(2)</sup> Unlike other lending institutions, we are not permitted to establish reserves for loan losses. Instead, the valuation of our portfolio is adjusted quarterly to reflect estimates of the current realizable value of the investment portfolio. These percentages represent the discount or premium that investments are carried on the books at, relative to their par or gross value.

The following table presents the gain/loss experience on the investment portfolio for the years ended December 31, 2017, 2016, and 2015.

(Dollars in thousands)		2017		2016	2015		
Realized gains (losses) on loans and equity investments  Medallion loans		49,609) (1,412)	(\$	2,938) 1,284	(\$	140) (946)	
Total loans		(51,021)		(1,654)		(1,086)	
Investments in Medallion Bank and other controlled subsidiaries		7,277		214 1,884 13		8,108 614 —	
Total realized gains (losses) on loans and equity investments	. (\$	43,744)	\$	457	\$	7,636	
Net realized losses on investments at	•	(43,256)		(35,341)		(10,388)	
Total managed realized gains (losses) on loans and equity investments	. <u>(</u> \$	87,000)	(\$	34,884)	(\$	2,752)	
Realized gains (losses) as a % of average balances outstanding Medallion loans Commercial loans Total loans Investments in Medallion Bank and other controlled subsidiaries Equity investments Investment securities	· ·	(17.76%) (1.71) (14.10) — 119.20 —		(0.97%) 1.49 (0.42) 0.14 41.15 0.01		(0.04%) (1.23) (0.28) 6.07 10.87	
Net investments		(8.50)		0.08		1.40	
Net investments at Medallion Bank and other controlled subsidiaries		(4.19%) (6.19%)		(3.33%) (2.34%)		(1.06%) (0.20%)	

<sup>(1)</sup> Includes \$2,056 of gain recognized on the sale of the asset based lending portfolio in 2016.

The table below summarizes pre-tax components of unrealized and realized gains and losses in the investment portfolio for the years ended December 31, 2017, 2016, and 2015.

(Dollars in thousands)	2017		2016		2015	
Net change in unrealized appreciation (depreciation) on						
investments						
Unrealized appreciation	\$	2,060	\$	2,986	\$ 288	
Unrealized depreciation		(38,022)		(27,705)	(3,822)	
Net unrealized appreciation on investments in Medallion Bank and						
other controlled subsidiaries		9,483		130,121	21,638	
Realized gains		(3,082)		(1,627)	(4,818)	
Realized losses		47,281		3,498	1,317	
Net unrealized losses on investments other than securities and		,			,	
other assets		(2,075)		(28,387)	(9,689)	
Total	\$	15,645	\$	78,886	\$ 4,914	
Net realized gains (losses) on investments						
Realized gains	\$	3,082	\$		\$ 4,818	
Realized losses		(47,281)		(3,486)	(1,317)	
Other gains		4,684		4,140	4,261	
Direct chargeoffs		(4,229)		(197)	(126)	
Total	(\$	43,744)	\$	457	\$ 7,636	

#### **Investment in Medallion Bank and Other Controlled Subsidiaries**

Investment in Medallion Bank and other controlled subsidiaries were 49%, 45%, and 26% of our total portfolio at December 31, 2017, 2016, and 2015. The portfolio company investments primarily represent the wholly-owned unconsolidated subsidiaries of ours, substantially all of which is represented by our investment in Medallion Bank. In addition, to facilitate maintenance of Medallion Bank's capital ratio requirement and to provide the necessary capital for continued growth, we periodically make capital contributions to Medallion Bank, including \$3,000,000 in 2016 and \$8,000,000 in 2015. Separately, Medallion Bank declared dividends to us of \$3,000,000 in 2016 and \$18,000,000 in 2015. See Note 3 of the consolidated financial statements for additional information about these investments.

# **Equity Investments**

Equity investments were 2% of our total portfolio at December 31, 2017, and were 1% as of December 31, 2016 and 2015. Equity investments were 1%, 1%, and less than 1% of our total managed portfolio at December 31, 2017, 2016, and 2015. Equity investments are comprised of common stock, warrants, preferred stock, and limited partnership interests.

#### **Investment Securities**

Investment securities were 0%, 0%, and 8% of our total portfolio at December 31, 2017, 2016, and 2015. Investment securities were 3%, 2%, and 6% of our total managed portfolio at December 31, 2017, 2016, and 2015. The investment securities are primarily U.S. Treasury bills and adjustable-rate mortgage-backed securities purchased by us and Medallion Bank to better utilize required cash liquidity.

# **Trend in Interest Expense**

Our interest expense is driven by the interest rates payable on our short-term credit facilities with banks, bank certificates of deposit, fixed-rate, long-term debentures issued to the SBA, and other short-term notes payable. We established a medallion lending relationship with DZ Bank in December 2008 that provided for growth in the portfolio at generally lower rates than under prior facilities. In addition, Medallion Bank began raising brokered bank certificates of deposit during 2004, which were at our lowest borrowing costs. As a result of Medallion Bank raising funds through certificates of deposit as previously noted, we were able to transfer certain of our medallion loans and related assets to Medallion Bank allowing us and our subsidiaries to use cash generated through these transactions to retire debt with higher interest rates. In addition, Medallion Bank is able to bid on these deposits at a wide variety of maturity levels which allows for improved interest rate management strategies.

Our cost of funds is primarily driven by the rates paid on our various debt instruments and their relative mix, and changes in the levels of average borrowings outstanding. See Note 4 to the consolidated financial statements for details on the terms of all outstanding debt. Our debentures issued to the SBA typically have terms of ten years.

We measure our borrowing costs as our aggregate interest expense for all of our interest-bearing liabilities divided by the average amount of such liabilities outstanding during the period. The following table shows the average borrowings and related borrowing costs for the years ended December 31, 2017, 2016, and 2015. Our average balances decreased during the year reflecting the fluctuations in the investment portfolio and Medallions Bank's average decreased, mainly reflecting the sale of \$221,000,000 of consumer loans to a third party, offset by strong growth in the consumer loan portfolio. The increase in borrowing costs reflected the increase of interest rates and changes in our borrowing mix, and Medallion Bank's lengthening of the maturity profile of its certificates of deposit.

(Dollars in thousands)	Interest Expense		Average Balance	Average Borrowing Costs
December 31, 2017	 		_	_
DZ loan	\$ 2,892	\$	102,894	2.81%
Notes payable to banks	3,164		84,219	3.76
SBA debentures and borrowings	3,099		80,284	3.86
Preferred securities	1,111		33,000	3.37
Retail notes	 3,504		33,625	10.42
Total	\$ 13,770	\$	334,022	4.12
Medallion Bank borrowings	13,869		913,072	1.52
Total managed borrowings	\$ 27,639	\$	1,247,094	2.22
December 31, 2016	 <del></del>	-		
DZ loan	\$ 2,670	\$	119,492	2.23%
Notes payable to banks	3,119		105,893	2.95
SBA debentures	3,134		79,175	3.96
Preferred securities	945		33,000	2.87
Retail notes	2,501		23,748	10.53
Margin loans	 269		18,997	1.42
Total	\$ 12,638	\$	380,305	3.32
Medallion Bank borrowings	 11,762		924,235	1.27
Total managed borrowings	\$ 24,400	\$	1,304,540	1.87
December 31, 2015				
Revolving lines of credit.	\$ 2,413	\$	122,482	1.97%
Notes payable to banks	3,247		124,666	2.60
SBA debentures	2,776		68,018	4.08
Preferred securities	812		33,000	2.46
Margin loans	 174		13,572	1.28
Total	\$ 9,422	\$	361,738	2.60
Medallion Bank borrowings	 9,205		851,474	1.08
Total managed borrowings	\$ 18,627	\$	1,213,212	1.54

We will continue to seek SBA funding through Medallion Capital to the extent it offers attractive rates. SBA financing subjects its recipients to limits on the amount of secured bank debt they may incur. We use SBA funding to fund loans that qualify under the SBIA and SBA regulations. We believe that financing operations primarily with short-term floating rate secured bank debt has generally decreased our interest expense, but has also increased our exposure to the risk of increases in market interest rates, which we mitigate with certain interest rate strategies. At December 31, 2017, 2016, and 2015, short-term adjustable rate debt constituted 55%, 59%, and 75% of total debt, and was 15%, 16%, and 23% on a fully managed basis including the borrowings of Medallion Bank.

#### **Factors Affecting Net Assets**

Factors that affect our net assets include net realized gain or loss on investments and change in net unrealized appreciation or depreciation on investments. Net realized gain or loss on investments is the difference between the proceeds derived upon sale or foreclosure of a loan or an equity investment and the cost basis of such loan or equity investment. Change in net unrealized appreciation or depreciation on investments is the amount, if any, by which our estimate of the fair value of our investment portfolio is above or below the previously established fair value or the cost basis of the portfolio. Under the 1940 Act, our loan portfolio and other investments must be recorded at fair value.

Unlike certain lending institutions, we are not permitted to establish reserves for loan losses, but adjust quarterly the valuation of the investment portfolio to reflect our estimate of the current value of the total investment portfolio. Since no ready market exists for our investments, fair value is subject to our Board of Directors' good faith determination. In determining such fair value, our Board of Directors considers factors such as the financial condition of our borrowers and the adequacy of their collateral. Any change in the fair value of portfolio investments or other investments as determined by our Board of Directors is reflected in net unrealized depreciation or appreciation on investments and affects net increase in net assets resulting from operations, but has no impact on net investment income or distributable income.

Our investment in Medallion Bank, as a wholly-owned portfolio investment, is also subject to quarterly assessments of fair value. We conduct a thorough valuation analysis as described previously, and also receive an opinion regarding the valuation from an independent third party to assist the Board of Directors in its determination of the fair value of Medallion Bank on at least an annual basis. Our analysis includes factors such as various regulatory restrictions that were established at Medallion Bank's inception, by the FDIC and State of Utah, and also by additional regulatory restrictions, such as the prior moratorium imposed by the Dodd-Frank Act on the acquisition of control of an industrial bank by a "commercial firm" (a company whose gross revenues are primarily derived from nonfinancial activities) which expired in July 2013 and the lack of any new charter issuances since the moratorium's expiration. Because of these restrictions and other factors, our Board of Directors had previously determined that Medallion Bank had little value beyond its recorded book value. As a result of this valuation process, we had previously used Medallion Bank's actual results of operations as the best estimate of changes in fair value, and recorded the results as a component of unrealized appreciation (depreciation) on investments. In the 2015 second quarter we first became aware of external interest in Medallion Bank and its portfolio assets at values in excess of their book value. Expression of interest in Medallion Bank from both investment bankers and interested parties has continued through 2016 and 2017. We incorporated these new factors in the Medallion Bank's fair value analysis and Board of Directors determined that Medallion Bank had a fair value in excess of book value. In addition, in the 2016 third quarter there was a court ruling involving a marketplace lender that we believe heightens the interest of marketplace lenders to acquire or merge with Utah industrial banks. We also engaged a valuation specialist to assist the Board of Directors in its determination of Medallion Bank's fair value, and this appreciation of \$15,500,000 was thereby recorded in 2015, and additional appreciation of \$128,918,000 was recorded in 2016 and \$7,849,000 was recorded in 2017. See Note 3 for additional information about Medallion Bank.

# **Consolidated Results of Operations**

# For the Years Ended December 31, 2017 and 2016

Net increase in net assets resulting from operations was \$278,000 or \$0.01 per diluted common share in 2017, down \$23,237,000 or 99% from \$23,515,000 or \$0.97 per share in 2016, primarily reflecting an increase in net realized/unrealized losses on the investment portfolio and lower net interest income, partially offset by an increased income tax benefit and lower operating expenses. Net investment loss after income taxes was \$7,121,000 or \$0.30 per share in 2017, down \$7,240,000 from income of \$119,000 or less than \$0.01 in 2016.

Investment income was \$19,624,000 in 2017, down \$5,464,000 or 22% from \$25,088,000 a year ago, and included in 2017 and 2016 were \$1,278,000 and \$3,000,000 in dividends from Medallion Bank and other controlled subsidiaries. The decrease was also due to \$5,514,000 of interest forgone in 2017, compared to \$2,634,000 in 2016. The yield on the investment portfolio was 3.12% in 2017, down 25% from was 4.17% in 2016. Excluding the dividends, the 2017 yield was down 20% to 2.92% from 3.67% in 2016, reflecting the above. Average investments outstanding were \$629,089,000 in 2017, up 4% from \$602,349,000 in the prior year primarily reflecting growth in the commercial portfolio and subsidiary investments.

Medallion loans were \$208,279,000 at year end, down \$58,537,000 or 22% from \$266,816,000 a year ago, representing 34% of the investment portfolio, compared to 41% a year ago, and were yielding 4.41% compared to 4.01% a year ago. The decrease in outstandings was primarily concentrated in the New York and Chicago markets, although all markets declined, and was primarily attributable to realized losses recognized and net amortization of loan principal. The managed medallion portfolio, which includes loans at Medallion Bank and those serviced for third parties, was \$414,350,000 at year end, down \$139,089,000 or 25% from \$553,439,000 a year ago, reflecting the above, and realized losses taken and principal amortization at Medallion Bank. The commercial loan portfolio was \$90,188,000 at year end, compared to \$83,634,000 a year ago, an increase of \$6,554,000 or 8%, and represented 15% of the investment portfolio compared to 13% a year ago. The increase was primarily attributable to increases in the secured mezzanine portfolio, partially offset by decreases in other secured commercial loans. Commercial loans yielded 12.02% at year end, down 8% from 13.05% a year ago, reflecting lower yields on certain recent loans. The net managed commercial loan portfolio, which includes loans at Medallion Bank and those serviced for or by third parties, was \$92,530,000 at year end, up \$4,686,000 or 5% from \$87,844,000 a year ago, reflecting the above. Investments in Medallion Bank and other controlled subsidiaries were \$302,147,000 at year end, up \$8,787,000 or 3% from \$293,360,000 a year ago, primarily reflecting the appreciation and equity in the earnings of Medallion Bank other portfolio company investments, capital contributions made, dividends paid, portfolio sales, and the net valuation adjustment, and which represented 49% of the investment portfolio at the end of 2017 and 45% in the prior year, and

which yielded 0.83% at year end, compared to 2.13% a year ago, primarily reflecting reduced dividends from Medallion Bank. See Notes 3 and 11 of the consolidated financial statements for additional information about Medallion Bank and the other controlled subsidiaries. Equity investments were \$9,521,000 at year end, up \$1,053,000 or 12% from \$8,468,000 a year ago, primarily reflecting increase in investments held, and which represented 2% of the investment portfolio at the end of 2017 and 1% in the prior year, and had a dividend yield of 0% in both years.

Interest expense was \$13,770,000 in 2017, up \$1,132,000 or 9% from \$12,638,000 in 2016. The increase in interest expense was primarily due to increased borrowing costs on floating rate borrowings. The cost of borrowed funds was 4.12% in 2017, compared to 3.32% a year ago, an increase of 24%, reflecting the recent increases in market interest rates. Average debt outstanding was \$334,022,000 in 2017, compared to \$380,305,000 a year ago, down 12%, primarily reflecting decreased borrowings required to fund the contracting medallion loan portfolio. See page 48 for a table that shows average balances and cost of funds for our funding sources.

Net interest income was \$5,854,000 and the net interest margin was 0.93% in 2017, down \$6,596,000 or 53% from \$12,450,000 a year ago, which represented a net interest margin of 2.07%, all reflecting the items discussed above.

Noninterest income, which is comprised of prepayment fees, management fees, servicing fee income, late charges, and other miscellaneous income was \$107,000 in 2017, down \$301,000 or 74% from \$408,000 a year ago, primarily reflecting lower management and other fees generated from the portfolios.

Operating expenses were \$13,810,000 in 2017, down \$8,976,000 or 39% from \$22,786,000 in 2016 which included a \$5,099,000 goodwill write off. Salaries and benefits expense was \$7,508,000 in the year, down \$4,262,000 or 36% from \$11,770,000 in 2016 primarily due to a reduction in bonus costs recorded in the current period and lower salary expenses due to the sale of its asset-based lending division in the prior year. Professional fees were \$2,619,000 in 2017, up \$272,000 or 12% from \$2,347,000 a year ago, primarily reflecting higher legal and other professional fee expenses for a variety of corporate and investment-related matters. Occupancy expense was \$1,069,000 in 2017, up \$103,000 or 11% from \$966,000 in 2016, primarily reflecting annual increases in rent expense at various locations. Other operating expenses of \$2,614,000 in 2017 were down \$10,000 from \$2,604,000 a year ago reflecting decreased travel and entertainment expenses, directors' fees, miscellaneous taxes and reduced expense reimbursements, partially offset by increases in collection and other expenses.

Total income tax benefit was \$36,226,000 in 2017 compared to income tax expense of \$45,900,000 in 2016, a change of \$82,126,000. Total taxes were comprised of three components, a \$728,000 benefit related net investment loss compared to \$10,047,000 in 2016, benefits related to realized losses and unrealized appreciation on investments of \$15,955,000 and \$19,543,000, compared to provisions of \$384,000 and \$55,563,000 in 2016. The tax benefit recorded in 2017 reflected the \$17,279,000 for adjustment to implement the change in US tax law rates on the net tax liabilities. See Note 5 for more information.

Net change in unrealized appreciation on investments was \$15,645,000 in 2017, compared to \$78,886,000 in 2016, a decrease in appreciation of \$63,241,000. Net change in unrealized appreciation other than the portion related to Medallion Bank and the other controlled subsidiaries, was appreciation of \$6,162,000 in 2017 compared to a depreciation of \$51,235,000 in 2016, resulting in increased appreciation of \$57,397,000 in 2017. Unrealized appreciation (depreciation) arises when we make valuation adjustments to the investment portfolio. When investments are sold or written off, any resulting realized gain (loss) is grossed up to reflect previously recorded unrealized components. As a result, movement between periods can appear distorted. The 2017 activity resulted from a net appreciation on Medallion Bank and other controlled subsidiaries of \$9,483,000, reversals of unrealized depreciation associated with charged off loans of \$46,795,000, partially offset by unrealized depreciation on loans of \$37,745,000, the reversal of unrealized appreciation on investments that were exited with a realized gain of \$3,082,000, unrealized depreciation on investments other than securities and other assets of \$2,075,000, and net unrealized appreciation on equity investments of \$2,269,000. The 2016 activity resulted from net appreciation on Medallion Bank and other controlled subsidiaries of \$130,121,000 and by reversals of unrealized depreciation associated with charged off loans of \$3,486,000, partially offset by unrealized depreciation on loans of \$27,710,000, investments other than securities of \$28,372,000, and net unrealized appreciation on investment securities of \$1,367,000. The net appreciation on Medallion Bank and other controlled subsidiaries described above is net of the dividends declared by them to us of \$1,278,000 in 2017 and \$3,000,000 in 2016.

Our net realized losses on investments were \$43,744,000 in 2017 compared to gains of \$457,000 in 2016, an increase in realized losses of \$44,201,000 in 2017. The 2017 activity reflected the reversals described in the unrealized paragraph above, other gain on the liquidation of other investment securities of \$4,684,000, and net loan chargeoffs of \$4,715,000, inclusive of losses on equity investments. The 2016 activity reflected the reversals described in the unrealized paragraph above, and other net loan chargeoffs of \$224,000, partially offset by gains of \$2,111,000 from the sale of investment securities and \$2,057,000 from the sale of the asset-based lending portfolio.

Our net realized/unrealized gains on investments were \$7,399,000 in 2017, compared to \$23,396,000 in 2016, a decrease of \$15,997,000 or 68% of net gains in the year, reflecting the above.

#### For the Years Ended December 31, 2016 and 2015

Net increase in net assets resulting from operations was \$23,515,000 or \$0.97 per diluted common share in 2016, down \$5,861,000 or 20% from \$29,376,000 or \$1.20 per share in 2015, primarily reflecting an initial income tax provision that resulted from our not qualifying to elect RIC status for 2016, lower net interest income, and higher operating expenses, partially offset by higher net realized/unrealized gains and noninterest income. Net investment income after income taxes was \$119,000 or \$0.00 per share in 2016, down \$16,707,000 or 99% from \$16,826,000 or \$0.69 in 2015.

Investment income was \$25,088,000 in 2016, down \$17,565,000 or 41% from \$42,653,000 a year ago, and included in 2016 and 2015 were \$3,000,000 and \$18,889,000 in dividends from Medallion Bank and other controlled subsidiaries. Excluding those items, investment income decreased \$1,676,000 or 7%, primarily reflecting a \$1,317,000 increase in foregone interest income on nonaccrual loans, and a \$851,000 reduction in lease revenue from our owned Chicago medallions, in both cases, reflecting the poor performance of a number of our borrowers and lessees as business conditions have worsened. The yield on the investment portfolio was 4.17% in 2016, down 46% from 7.74% in 2015. Excluding the dividends, the 2016 yield was down 6% to 3.67% from 4.31% in 2015, reflecting the above. Average investments outstanding were \$602,349,000 in 2016, up 9% from \$550,763,000 a year ago, primarily reflecting the appreciation on Medallion Bank, partially offset by increased reserves and paydowns in the medallion portfolio.

Medallion loans were \$266.816.000 at year end, down \$41.592.000 or 13% from \$308.408.000 a year ago, representing 41% of the investment portfolio, compared to 51% a year ago, and were yielding 4.01% compared to 4.09% a year ago. The decrease in outstandings was primarily concentrated in the New York market, although all markets declined, and reflected increased realized and unrealized losses and net amortization of loan principal. The managed medallion portfolio, which includes loans at Medallion Bank and those serviced for third parties, was \$553,439,000 at year end, down \$114,582,000 or 17% from \$667,863,000 a year ago, reflecting the above. The commercial loan portfolio was \$83,634,000 at year end, compared to \$81,895,000 a year ago, an increase of \$1,739,000 or 2%, and represented 13% of the investment portfolio compared to 14% a year ago. The increase primarily reflected growth in the high-yield mezzanine portfolio, partially offset by a decrease in the other secured commercial loan portfolio and the sale of the asset-based portfolio. Commercial loans yielded 13.05% at year end, up 2% from 12.80% a year ago, reflecting the change in portfolio mix and higher yields on the mezzanine portfolio. The net managed commercial loan portfolio, which includes loans at Medallion Bank and those serviced for or by third parties, was \$87,844,000 at year end, down \$34,619,000 or 28% from \$122,463,000 a year ago, primarily reflecting the sale of the asset-based portfolio as well as the changes described above. Approximately \$11,652,000 of managed asset-based loans (\$6,991,000 after valuation adjustments) has been reclassified to other assets awaiting the outcome of legal proceedings as described further on page 43. Investments in Medallion Bank and other controlled subsidiaries were \$293,360,000 at year end, up \$133,447,000 or 83% from \$159,913,000 a year ago, primarily reflecting the appreciation and our equity in the earnings of Medallion Bank's other portfolio company investments, capital contributions made, dividends paid, portfolio sales, and the net valuation adjustments, and which represented 45% of the investment portfolio at the end of 2016 and 26% in the prior year, and which yielded 2.13% at year end, compared to 12.74% a year ago, primarily reflecting reduced dividends from Medallion Bank. See Notes 3 and 10 of the consolidated financial statements for additional information about Medallion Bank and the other controlled subsidiaries. Equity investments were \$8,468,000 at year end, up \$1,609,000 or 23% from \$6,859,000 a year ago, primarily reflecting increased net appreciation on investment, and which represented 1% of the investment portfolio at both year ends, and had a dividend yield of 0%, compared to 0.72% a year ago.

Interest expense was \$12,638,000 in 2016, up \$3,216,000 or 34% from \$9,422,000 in 2015. The increase in interest expense was primarily due to increased borrowing costs and higher borrowing levels. The cost of borrowed funds was 3.32% in 2016, compared to 2.60% a year ago, an increase of 28%, reflecting increases of interest rates and changes in our borrowing mix. Average debt outstanding was \$380,305,000 in 2016, compared to \$361,738,000 a year ago, up 5%, primarily reflecting increased borrowings required to fund operating and investment activity. See page 48 for a table that shows average balances and cost of funds for our funding sources.

Net interest income was \$12,450,000 and the net interest margin was 2.07% in 2016, down \$20,781,000 or 63% from \$33,231,000 a year ago, which represented a net interest margin of 6.03%, all reflecting the items discussed above.

Noninterest income, which is comprised of management fees, prepayment fees, servicing fee income, late charges, and other miscellaneous income was \$408,000 in 2016, up \$89,000 or 28% from \$319,000 a year ago, primarily reflecting higher servicing and other fees generated from the subsidiaries of Medallion Financial Corp.

Operating expenses were \$22,786,000 in 2016, up \$6,062,000 or 36% from \$16,724,000 in 2015, and which included a \$5,099,000 goodwill impairment writeoff in 2016. Excluding the goodwill writedown, operating expenses increased 6%. Salaries and benefits expense was \$11,770,000 in the year, up \$126,000 or 1% from \$11,644,000 in 2015, reflecting higher executive bonuses and executive salary expenses in the current year, partially offset by lower salaries related to the exiting of the asset-based lending business in late 2016. Professional fees were \$2,347,000 in 2016, up \$861,000 or 58% from \$1,486,000 a year ago, primarily reflecting higher legal expenses for a variety of corporate and investment-related matters. Occupancy expense was \$966,000 in 2016, up \$89,000 or 10% from \$877,000 in 2015. Other operating expenses of \$2,604,000 in 2016 were down \$113,000 or 4% from \$2,717,000 a year ago, primarily reflecting lower advertising expense.

Total income tax expense was \$45,900,000 in 2016 compared to \$0 in 2015, and was comprised of three components, a \$10,047,000 benefit related net investment loss, and provisions of \$384,000 and \$55,563,000 related to realized and unrealized gains on investments. These provisions included amounts relevant to prior years' unrealized gains and losses, and were recorded in 2016 as a result of our failure to qualify for RIC tax treatment. See note 5 for more information.

Net change in unrealized appreciation on investments before taxes was \$78,886,000 in 2016, compared to \$4,914,000 in 2015, an increase in appreciation of \$73,972,000. Net change in unrealized appreciation other than the portion related to Medallion Bank and the other controlled subsidiaries, was depreciation of \$51,235,000 in 2016 compared to \$11,916,000 in 2015, resulting in increased depreciation of \$39,319,000 in 2016. Unrealized appreciation (depreciation) arises when we make valuation adjustments to the investment portfolio. When investments are sold or written off, any resulting realized gain (loss) is grossed up to reflect previously recorded unrealized components. As a result, movement between periods can appear distorted. The 2016 activity resulted from net appreciation on Medallion Bank and other controlled subsidiaries of \$130,121,000 and by reversals of unrealized depreciation associated with fully depreciated loans which were charged off of \$3,486,000, partially offset by unrealized depreciation on loans of \$27,710,000, investments other than securities of \$28,372,000, and net unrealized appreciation on investment securities of \$1,367,000. The 2015 activity resulted from net appreciation on Medallion Bank and other controlled subsidiaries of \$16,830,000 reversals of unrealized depreciation associated with fully depreciated loans which were charged off of \$1,015,000, net reversals of unrealized depreciation associated with equity investments which were sold of \$292,000 and net unrealized appreciation on other investments of \$209,000, partially offset by net depreciation on investments other than securities of \$9,621,000, net unrealized depreciation on loans of \$3,743,000, net depreciation on other assets of \$68,000. The net appreciation on Medallion Bank and other controlled subsidiaries described above is net of the dividends declared by them to us of \$3,000,000 in 2016 and \$18,889,000 in 2015.

Our net realized gains on investments before taxes were \$457,000 in 2016, compared to gains of \$7,636,000 in 2015, a decrease in realized gains of \$7,179,000 in 2016. The 2016 activity reflected the reversals described in the unrealized paragraph above, and other net loan chargeoffs of \$224,000, partially offset by gains of \$2,111,000 from the sale of investment securities and \$2,057,000 from the sale of the asset-based lending portfolio. The 2015 activity reflected the reversals described in the unrealized paragraph above, and reversals of \$4,809,000 of unrealized appreciation related to sales of other controlled subsidiaries, \$3,296,000 of other gains from the other controlled subsidiaries sales, and other gains on equity investments of \$913,000, partially offset by net direct chargeoffs of loans and equity investments of \$75,000.

Our net realized/unrealized gains on investments were \$23,396,000 in 2016, compared to \$12,550,000 in 2015, an increase of \$10,846,000 or 86% of net gains in the year, reflecting the above.

#### ASSET/LIABILITY MANAGEMENT

## **Interest Rate Sensitivity**

We, like other financial institutions, are subject to interest rate risk to the extent that our interest-earning assets (consisting of medallion, commercial, and consumer loans; and investment securities) reprice on a different basis over time in comparison to our interest-bearing liabilities (consisting primarily of credit facilities with banks and other lenders, bank certificates of deposit, and SBA debentures).

Having interest-bearing liabilities that mature or reprice more frequently on average than assets may be beneficial in times of declining interest rates, although such an asset/liability structure may result in declining net earnings during periods of rising interest rates. Abrupt increases in market rates of interest may have an adverse impact on our earnings until we are able to originate new loans at the higher prevailing interest rates. Conversely, having interest-earning assets that mature or reprice more frequently on average than liabilities may be beneficial in times of rising interest rates, although this asset/liability structure may result in declining net earnings during periods of falling interest rates. This mismatch between maturities and interest rate sensitivities of our interest-earning assets and interest-bearing liabilities results in interest rate risk.

The effect of changes in interest rates is mitigated by regular turnover of the portfolio. Based on past experience, we anticipate that approximately 40% of the taxicab medallion portfolio will mature or be prepaid each year. We believe that the average life of our loan portfolio varies to some extent as a function of changes in interest rates. Borrowers are more likely to exercise prepayment rights in a decreasing interest rate environment because the interest rate payable on the borrower's loan is high relative to prevailing interest rates. Conversely, borrowers are less likely to prepay in a rising interest rate environment. However, borrowers may prepay for a variety of other reasons, such as to monetize increases in the underlying collateral values, particularly in the medallion loan portfolio.

In addition, we manage our exposure to increases in market rates of interest by incurring fixed-rate indebtedness, such as ten year subordinated SBA debentures, and by setting repricing intervals on certificates of deposit, for terms of up to five years. We had outstanding SBA debentures of \$79,564,000 with a weighted average interest rate of 3.39%, constituting 24% of our total indebtedness, and retail notes of \$33,625,000, with a weighted average interest rate of 9.00%, constituting 10% of total indebtedness as of December 31, 2017. Also, as of December 31, 2017, certain of the certificates of deposit were for terms of up to 57 months, further mitigating the immediate impact of changes in market interest rates.

A relative measure of interest rate risk can be derived from our interest rate sensitivity gap. The interest rate sensitivity gap represents the difference between interest-earning assets and interest-bearing liabilities, which mature and/or reprice within specified intervals of time. The gap is considered to be positive when repriceable assets exceed repriceable liabilities, and negative when repriceable liabilities exceed repriceable assets. A relative measure of interest rate sensitivity is provided by the cumulative difference between interest sensitive assets and interest sensitive liabilities for a given time interval expressed as a percentage of total assets.

The following table presents our interest rate sensitivity gap at December 31, 2017, compared to the respective positions at the end of 2016 and 2015. The principal amounts of interest earning assets are assigned to the time frames in which such principal amounts are contractually obligated to be repriced. We have not reflected an assumed annual prepayment rate for such assets in this table.

	December 31, 2017 Cumulative Rate Gap (1)															
(Dollars in thousands)		ss Than Year	More Than 1 and Less Than 2 Years		More Than 2 and Less Than 3 Years		More Than 3 and Less Than 4 Years		-	Aore Than 4 and Less Than 5 Years	More Than 5 and Less Than 6 Years		Thereafter			Total
Earning assets Floating-rate Adjustable rate Fixed-rate Cash		25,728 61,928 12,690	\$	38,013	\$	36,387	\$	 15,189 	\$	21,585	\$	9,775 —	\$	10,623	\$	25,728 293,500 12,690
Total earning assets	\$ 2	200,346	\$	38,013	\$	36,387	\$	15,189	\$	21,585	\$	9,775	\$	10,623	\$	331,918
Interest bearing liabilities DZ loan Notes payable to banks SBA debentures and borrowings Retail notes Preferred securities		99,984 81,450 — — 33,000	\$	_ _ _ 	\$	31,064 — —	\$	8,500 33,625	\$	_ _ _ 	\$	5,000 —	\$	35,000 —	\$	99,984 81,450 79,564 33,625 33,000
Total liabilities	\$ 2	214,434	\$		\$	31,064	\$	42,125	\$		\$	5,000	\$	35,000	\$	327,623
Interest rate gap	(\$	14,088)	\$	38,013	\$	5,323	(\$	26,936)	\$	21,585	\$	4,775	(\$	24,377)	\$	4,295
Cumulative interest rate gap (2)	(\$	14,088)	\$	23,925	\$	29,248	\$	2,312	\$	23,897	\$	28,672	\$	4,295		
December 31, 2016 (2)	(\$ (\$1	4,542) 14,848)	\$ \$	89,283 19,834	\$ \$	111,777 86,273	\$ \$	130,757 102,726	\$ \$	99,275 125,935	\$ \$	102,533 114,139	\$ \$	52,065 71,928		

<sup>(1)</sup> The ratio of the cumulative one year gap to total interest rate sensitive assets was (4%), (1%), and (24%), as of December 31, 2017, 2016, and 2015, and was (12%), (11%), and (14%) on a combined basis with Medallion Bank.

Our interest rate sensitive assets were \$331,918,000 and interest rate sensitive liabilities were \$327,623,000 at December 31, 2017. The one-year cumulative interest rate gap was a negative \$14,088,000 or 4% of interest rate sensitive assets, compared to a negative \$4,542,000 or 1% at December 31, 2016 and \$114,848,000 or 24% at December 31, 2015. However, using our estimated 40% prepayment/refinancing rate for medallion loans to adjust the interest rate gap resulted in a positive gap of \$5,303,000 or 2% at December 31, 2017. We seek to manage interest rate risk by originating adjustable-rate loans, by incurring fixed-rate indebtedness, by evaluating appropriate derivatives, pursuing securitization opportunities, and by other options consistent with managing interest rate risk.

<sup>(2)</sup> Adjusted for the medallion loan 40% prepayment assumption results in a cumulative one year positive interest rate gap and related ratio of \$5,303 or 2% at December 31, 2017, compared to a positive interest rate gap of \$36,392 or 9% and a negative interest rate gap of \$43,838) or (9%) for December 31, 2016 and 2015, and was (\$125,265) or (9%), (\$86,349) or (6%), and (\$77,488) or (5%) on a combined basis with Medallion Bank.

On a combined basis with Medallion Bank, our interest rate sensitive assets were \$1,402,872,000 and interest rate sensitive liabilities were \$1,234,371,000 at December 31, 2017. The one-year cumulative interest rate gap was a negative \$172,208,000 or 12% of interest rate sensitive assets, compared to a negative \$160,931,000 or 11% and \$220,686,000 or 14% at December 31, 2016 and 2015. Using our estimated 40% prepayment/refinancing rate for medallion loans to adjust the interest rate gap resulted in a negative gap of \$125,265,000 or 9% at December 31, 2017.

# **Interest Rate Cap Agreements**

We manage our exposure to increases in market rates of interest by periodically purchasing interest rate caps to lock in the cost of funds of our variable-rate debt in the event of a rapid run up in interest rates. We entered into contracts to purchase interest rate caps on \$70,000,000 of notional value of principal from various multinational banks, with termination dates ranging to December 2018. The caps provide for payments to us if various LIBOR thresholds are exceeded during the cap terms. Total cap purchases were generally fully expensed when paid, including \$19,000, \$20,000, and \$81,000 in 2017, 2016, and 2015, and all are carried at \$0 on the balance sheet at December 31, 2017.

# **Liquidity and Capital Resources**

Our sources of liquidity are with a variety of local and regional banking institutions, unfunded commitments to sell debentures to the SBA, loan amortization and prepayments, private issuances of debt securities, participations or sales of loans to third parties, the disposition of other assets of the Company, and dividends from Medallion Bank and Medallion Capital. As a RIC, we were required to distribute at least 90% of our investment company taxable income; consequently, we primarily relied upon external sources of funds to finance growth. However, as of December 31, 2016 and subsequent quarters, we did not qualify for the RIC election, and therefore became subject to taxation as a corporation under Subchapter C of the Code. Additionally, there were \$5,500,000 of unfunded commitments from the SBA.

Additionally, Medallion Bank, our wholly-owned, unconsolidated portfolio company has access to independent sources of funds for our business originated there, primarily through brokered certificates of deposit. Medallion Bank has \$25,000,000 available under Fed Funds lines with several commercial banks. In addition, Medallion Bank is allowed to retain all earnings in the business to fund future growth.

The components of our debt were as follows at December 31, 2017. See Note 4 to the consolidated financial statements on page F-19 for details of the contractual terms of our borrowings.

(Dollars in thousands)	Balance	Percentage	Rate (1)
DZ loan	\$ 99,984	31%	3.02%
Notes payable to banks	81,450	25	3.94
SBA debentures and borrowings	79,564	24	3.39
Retail notes	33,625	10	9.00
Preferred securities	33,000	10	3.63
Total outstanding debt	\$ 327,623	100%	4.01%
Deposits and other borrowings at Medallion Bank	906,748	_	1.51
Total outstanding debt, including Medallion Bank	\$ 1,234,371		2.18%

(1) Weighted average contractual rate as of December 31, 2017.

Our contractual obligations expire on or mature at various dates through September 2037. The following table shows all contractual obligations at December 31, 2017.

	Payments due by period														
(Dollars in thousands)	Less	than 1 year	_1	-2 years	2	2 – 3 years	3 years 3 – 4 years		4	-5 years	More than 5 years			Total	
DZ loan	\$	99,984	\$	_	\$	_	\$	_	\$	_	\$		\$	99,984	
Notes payable to banks		81,450								_		_		81,450	
borrowings		1,655		3,044		26,365		8,500		_		40,000		79,564	
Retail notes		_		_		_		33,625						33,625	
Preferred securities												33,000		33,000	
Total	\$	183,089	\$	3,044	\$	26,365	\$	42,125	\$	_	\$	73,000	\$	327,623	
Deposits and other borrowings at Medallion Bank		424,115		260,872		91,136		76,884		53,741		_		906,748	
Total, including Medallion Bank	\$	607,204	\$	263,916	\$	117,501	\$	119,009	\$	53,741	\$	73,000	\$	1,234,371	

Most of our borrowing relationships have maturity dates during 2018. We have been in active and ongoing discussions with each of these lenders and have extended each of the facilities as they matured except as set forth in the following paragraph. The lenders have worked with us to extend and change the terms of the borrowing agreements. We have arranged for changes to the terms of the notes and payment and borrowing base calculations which we anticipate will facilitate our operations for the foreseeable future.

We and our subsidiaries obtain financing under lending facilities extended by various banks and other financial institutions, some of which are secured by loans, taxi medallions and other assets. Where these facilities are extended to our subsidiaries, we and others of our subsidiaries may guarantee the obligations of the relevant borrower. Five of our smallest subsidiaries are borrowers under promissory notes extended to them by a bank that total \$8.8 million that came due on October 17, 2016. These loans are secured by Chicago taxi medallions owned by our subsidiaries. These notes are guaranteed by Medallion Funding, not by Medallion Financial Corp. These subsidiaries have not repaid the amounts due under the notes and the bank has filed a suit seeking payment of these amounts. This failure to pay would constitute an event of default under certain loan agreements under which we or our subsidiaries are borrowers, but the lenders under those agreements have waived the default. If judgment is entered against us in the suit brought by the bank or entered and not satisfied within specified periods of time, these outcomes may constitute an additional event of default under these other agreements. If waivers are required and not granted for this additional event of default, it would lead to events of default under other of our financing arrangements.

We value our portfolio at fair value as determined in good faith by the Board of Directors in accordance with our valuation policy. Unlike certain lending institutions, we are not permitted to establish reserves for loan losses. Instead, we must value each individual investment and portfolio loan on a quarterly basis. We record unrealized depreciation on investments and loans when we believe that an asset has been impaired and full collection is unlikely. We record unrealized appreciation on equities if we have a clear indication that the underlying portfolio company has appreciated in value and, therefore, our equity investment has also appreciated in value. Without a readily ascertainable market value, the estimated value of our portfolio of investments and loans may differ significantly from the values that would be placed on the portfolio if there existed a ready market for the investments. We adjust the valuation of the portfolio quarterly to reflect our Board of Directors' estimate of the current fair value of each investment in the portfolio. Any changes in estimated fair value are recorded in our statement of operations as net unrealized appreciation (depreciation) on investments. Our investment in Medallion Bank, as a wholly-owned portfolio investment, is also subject to quarterly assessments of its fair value. We conduct a thorough valuation analysis, and also receive an opinion regarding the valuation from an independent third party to assist the Board of Directors in its determination of the fair value of Medallion Bank. We determine whether any factors give rise to valuation different than recorded book value. As a result of this valuation process, we had previously used Medallion Bank's actual results of operations as the best estimate of changes in fair value, and recorded the results as a component of unrealized appreciation (depreciation) on investments. In the 2015 second quarter, we first became aware of external interest in Medallion Bank and its portfolio assets at values in excess of their book value. Expression of interest in Medallion Bank from both investment bankers and interested parties has continued through 2016 and 2017. We incorporated these new factors in the Medallion Bank's fair value analysis and the Board of Directors determined that Medallion Bank had a fair value in excess of book value. In addition, in the 2016 third quarter there was a court ruling involving a marketplace lender that we believe heightens the interest of marketplace lenders to acquire or merge with Utah industrial banks. We also engaged a valuation specialist to assist the Board of Directors in its determination of Medallion Bank's fair value, and this appreciation of \$15,500,000 was thereby recorded in 2015, and additional

appreciation of \$128,918,000 and \$7,849,000 was recorded in 2016 and 2017. See Note 3 for additional information about Medallion Bank. For more information, see "Risk Factors – Risks Relating to Our Business and Structure – Our investment portfolio is, and will continue to be, recorded at fair value as determined in good faith by our Board of Directors and, as a result, there is, and will continue to be, uncertainty as to the value of our portfolio investments which could adversely affect our net asset value."

In addition, the illiquidity of our loan portfolio and investments may adversely affect our ability to dispose of loans at times when it may be advantageous for us to liquidate such portfolio or investments. In addition, if we were required to liquidate some or all of the investments in the portfolio, the proceeds of such liquidation may be significantly less than the current value of such investments. Because we borrow money to make loans and investments, our net operating income is dependent upon the difference between the rate at which we borrow funds and the rate at which we invest these funds. As a result, there can be no assurance that a significant change in market interest rates will not have a material adverse effect on our interest income. In periods of sharply rising interest rates, our cost of funds would increase, which would reduce our net operating income before net realized and unrealized gains. We use a combination of long-term and short-term borrowings and equity capital to finance our investing activities. Our long-term fixed-rate investments are financed primarily with short-term floating-rate debt, and to a lesser extent by term fixed-rate debt. We may use interest rate risk management techniques in an effort to limit our exposure to interest rate fluctuations. Such techniques may include various interest rate hedging activities to the extent permitted by the 1940 Act. We have analyzed the potential impact of changes in interest rates on net interest income. Assuming that the balance sheet were to remain constant and no actions were taken to alter the existing interest rate sensitivity, and including the impact on Medallion Bank, a hypothetical immediate 1% increase in interest rates would result in an increase to the line item "net increase in net assets resulting from operations" as of December 31, 2017 by \$1,778,000 on an annualized basis, compared to a positive impact of \$1,100,000 at December 31, 2016, and the impact of such an immediate increase of 1% over a one year period would have been (\$984,000) at December 31, 2017, compared to (\$792,000) at December 31, 2016. Although management believes that this measure is indicative of our sensitivity to interest rate changes, it does not adjust for potential changes in credit quality, size, and composition of the assets on the balance sheet, and other business developments that could affect net increase in net assets resulting from operations in a particular quarter or for the year taken as a whole. Accordingly, no assurances can be given that actual results would not differ materially from the potential outcome simulated by these estimates.

We continue to work with investment banking firms and other financial intermediaries to investigate the viability of a number of other financing options which include, among others, the sale or spinoff of certain assets or divisions, the development of a securitization conduit program, and other independent financing for certain subsidiaries or asset classes. These financing options would also provide additional sources of funds for both external expansion and continuation of internal growth.

The following table illustrates sources of available funds for us and each of our subsidiaries, and amounts outstanding under credit facilities and their respective end of period weighted average interest rates at December 31, 2017. See Note 4 to the consolidated financial statements for additional information about each credit facility.

Cash         \$ 1,483         \$ 1,460         \$ 8,013         \$ 1,734         \$ —         \$ 12,690         \$ 20,902           Bank loans         \$9,360         \$22,090         —         —         —         \$1,450         \$4,219           Average interest rate         4,171%         10/16-6/18         —         —         —         3,349         3,229           Preferred securities         33,000         —         —         —         —         33,000         33,000           Average interest rate         3,635         —         —         —         —         33,600         33,000           Average interest rate         3,625         —         —         —         —         9,037         9,937           Retail notes         33,625         —         —         —         —         9,037         9,937           Retail notes         33,625         —         —         —         —         9,037         9,937           Retail notes         33,625         —         —         —         —         —         9,037           Maturity         4/21         4/21         —         —         —         —         9,0984         10,24	(Dollars in thousands)	T	he Company	MFC		MCI		FSVC			MB	12/31/2017			12/31/2016
Average interest rate         4.17%         3.34%         —         —         —         3.94%         3.22%           Maturity         1/18-11/18*11         10/16-6/18         —         —         10/16-11/18         10/16-12/20           Preferred securities         33,000         —         —         —         10/16-11/18         10/16-12/20           Average interest rate         3.63%         —         —         —         33,000         33,000           Average interest rate         9/37         —         —         —         9/37         9/37           Retail notes         33,625         —         —         —         9,00%         9/37           Average interest rate         9,00%         —         —         —         90,00%         9,00%           Maturity         4/21         —         —         —         90,00%         90,00%           Maturity         4/21         —         —         —         99,984         —         —         99,984         106,244           Average interest rate         —         3,02%         —         —         3,186         6/17           SBA debentures and borrowings         —         5,500         31,064	Cash	\$	1,483	\$	1,460	\$	8,013	\$ 1,73	4	\$		\$	12,690	\$	20,962
Maturity         1/18-11/18(1)         10/16-6/18         —         —         10/16-11/18         10/16-12/20           Preferred securities         33,000         —         —         —         —         10/16-11/18         10/16-12/20           Average interest rate         3.63%         —         —         —         —         9/37         9/37           Retail notes         33,625         —         —         —         —         99,09*         900%           Maturity         4/21         —         —         —         99,00%         9,00%           Maturity         4/21         —         —         —         99,00%         9,00%           Maturity         4/21         —         —         —         99,984         —         —         —         99,984         —         —         —         99,984         —         —         —         99,984         —         —         —         99,984         —         —         —         99,984         —         —         —         3,162         2.36%           Maturity         —         —         3,182         —         —         3,18         6/17         85         6         1	Bank loans		59,360		22,090		_		-		_		81,450		94,219
Preferred securities         33,000         —         —         —         —         33,000         33,000           Average interest rate         3.63%         —         —         —         9.3363%         3.07%           Maturity         9/37         —         —         —         9/37         9/37           Retail notes         33,625         —         —         —         99,00%         9,00%           Average interest rate         9,00%         —         —         9,00%         9,00%           Maturity         4/21         —         —         99,984         —         —         99,984         106,244           Average interest rate         —         3,18(2)         —         —         99,984         106,244           Average interest rate         —         3,18(2)         —         —         3,18         106,244           Average interest rate         —         3,18(2)         —         —         3,18         6/17           SBA debentures and borrowings         —         —         5,500         —         —         5,500         5,500         —         5,500         5,500         —         5,500         5,500         —         3,39%	Average interest rate		4.17%		3.34%		_		-		_		3.94%		3.22%
Average interest rate         3.63%         —         —         —         —         9/37         3.07%           Maturity         9/37         —         —         —         —         9/37         9/37           Retail notes         33,625         —         —         —         —         9/37         9/37           Average interest rate         9.00%         —         —         —         9.00%         9.00%           Maturity         4/21         —         —         —         99,984         106,244           Average interest rate         —         99,984         —         —         —         99,984         106,244           Average interest rate         —         3,1820         —         —         —         99,984         106,244           SBA debentures and borrowings         —         —         54,000         31,064         —         85,064         87,485           Amounts undisbursed         —         —         5,500         —         —         5,500         5,500           Average interest rate         —         —         3,48%         3,25%         —         3,39%         3,63%           Including Medallion Bank         —	Maturity	1	/18-11/18 <sup>(1)</sup>	10	0/16-6/18		_		-			1	0/16-11/18	1	0/16-12/20
Maturity         9/37         —         —         —         —         9/37         9/37           Retail notes         33,625         —         —         —         —         9/37         33,625         4000         9,00%         421<	Preferred securities		33,000				_		-				33,000		33,000
Retail notes         33,625         —         —         —         —         33,625         33,625           Average interest rate         9.00%         —         9.00%         9.00%         9.00%           Maturity         4/21         —         —         99,984         —         —         99,984         106,244           Average interest rate         —         3.02%         —         —         99,984         106,244           Average interest rate         —         3/18 <sup>22</sup> —         —         —         30.02%         2.36%           Maturity         —         3/18 <sup>22</sup> —         —         —         3/18         6/17           SBA debentures and borrowings         —         —         55,000         —         —         85,064         87,485           Amounts undisbursed         —         —         5,500         —         —         55,500         5,500           Average interest rate         —         —         3.248%         3.25%         —         3.39%         3.63%           Maturity         —         —         3/21-3/27         2/20         —         \$2/20-3/27         3/19-3/27           Total debt outstanding <td>Average interest rate</td> <td></td> <td>3.63%</td> <td></td> <td></td> <td></td> <td>_</td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td>3.63%</td> <td></td> <td>3.07%</td>	Average interest rate		3.63%				_		-				3.63%		3.07%
Average interest rate         9.00%         4/21         4/2	Maturity		9/37				_		-		_		9/37		9/37
Maturity         4/21         99,984         —         —         4/21         99,984         —         —         99,984         —         —         99,984         —         106,244           Average interest rate         —         3.02%         —         —         —         3.02%         2.36%           Maturity         —         3/18°         —         —         —         3/18         6/17           SBA debentures and borrowings         —         —         5,4000         31,064         —         —         85,064         87,485           Amounts undisbursed         —         —         5,500         —         —         5,500         5,500           Amounts unitstanding         —         —         48,500         31,064         —         79,564         81,985           Average interest rate         —         —         3,48%         3,25%         —         3,39%         3,63%           Maturity         —         —         3,21-3/27         2/20         —         2/20-3/27         3/19-3/27           Total debt outstanding         § 125,985         \$ 122,074         \$ 48,500         \$110,233         \$ 110,233         \$ 30,881           Deposits a	Retail notes		33,625		_		_		-		_		33,625		33,625
DZ loan         —         99,984         —         —         —         99,984         106,244           Average interest rate         —         3.02%         —         —         —         3.02%         2.36%           Maturity         —         3/18 <sup>(2)</sup> —         —         —         3/18         6/17           SBA debentures and borrowings         —         —         54,000         31,064         —         85,064         87,485           Amounts undisbursed         —         —         5,500         —         —         5,500         5,500           Amounts outstanding         —         —         48,500         31,064         —         79,564         81,985           Average interest rate         —         —         3/21-3/27         2/20         —         3.39%         3.63%           Maturity         —         —         3/21-3/27         2/20         —         327,623         349,073           Including Medallion Bank           Cash         —         —         —         \$110,233         \$110,233         \$30,881           Deposits and other borrowings         —         —         —         906,748         906,74	Average interest rate		9.00%										9.00%		9.00%
Average interest rate	Maturity		4/21										4/21		4/21
Maturity         —         3/18 <sup>(2)</sup> —         —         3/18         6/17           SBA debentures and borrowings         —         —         54,000         31,064         —         85,064         87,485           Amounts undisbursed         —         —         5,500         —         —         5,500         5,500           Amounts outstanding         —         —         48,500         31,064         —         79,564         81,985           Average interest rate         —         —         3/21-3/27         2/20         —         3.39%         3.63%           Maturity         —         —         3/21-3/27         2/20         —         2/20-3/27         3/19-3/27           Total debt outstanding         125,985         122,074         \$48,500         \$31,064         \$         327,623         349,073           Including Medallion Bank         Bank         —         —         —         \$110,233         \$110,233         \$30,881           Deposits and other borrowings         —         —         —         906,748         906,748         908,442           Average interest rate         —         —         —         1,51%         1,51%         1,22%	DZ loan				99,984		_		-		_		99,984		106,244
SBA debentures and borrowings	Average interest rate				3.02%		_		-		_		3.02%		2.36%
borrowings         —         —         54,000         31,064         —         85,064         87,485           Amounts undisbursed         —         —         5,500         —         —         5,500         5,500           Amounts outstanding         —         —         48,500         31,064         —         79,564         81,985           Average interest rate         —         —         3/21-3/27         2/20         —         2/20-3/27         3/19-3/27           Total debt outstanding         \$ 125,985         \$ 122,074         \$ 48,500         \$31,064         \$         \$ 327,623         \$ 349,073           Including Medallion Bank         —         —         —         —         \$ 110,233         \$ 110,233         \$ 30,881           Deposits and other borrowings         —         —         —         —         906,748         906,748         908,442           Average interest rate         —         —         —         —         1.51%         1.51%         1.22%           Maturity         —         —         —         —         1/18-10/22         1/18-10/22         1/17-12/21           Total cash         \$ 1,483         \$ 1,460         \$ 8,013         \$ 1,734	Maturity				$3/18^{(2)}$		—		-				3/18		6/17
Amounts undisbursed         —         —         5,500         —         —         5,500         5,500           Amounts outstanding         —         —         48,500         31,064         —         79,564         81,985           Average interest rate         —         —         3,48%         3,25%         —         3,39%         3,63%           Maturity         —         —         3/21-3/27         2/20         —         2/20-3/27         3/19-3/27           Total debt outstanding         \$ 125,985         \$ 122,074         \$ 48,500         \$31,064         \$         —         \$ 327,623         \$ 349,073           Including Medallion Bank Cash         —         —         —         \$ 110,233         \$ 110,233         \$ 30,881           Deposits and other borrowings         —         —         —         906,748         906,748         908,442           Average interest rate         —         —         —         —         1.51%         1.51%         1.22%           Maturity         —         —         —         —         1/18-10/22         1/18-10/22         1/17-12/21           Total cash         \$ 1,483         \$ 1,460         \$ 8,013         \$ 1,734 </td <td>SBA debentures and</td> <td></td>	SBA debentures and														
Amounts outstanding       —       48,500       31,064       —       79,564       81,985         Average interest rate       —       —       3.48%       3.25%       —       3.39%       3.63%         Maturity								31,06	64						
Average interest rate       —       —       3.48%       3.25%       —       3.39%       3.63%         Maturity       —       —       3/21-3/27       2/20       —       2/20-3/27       3/19-3/27         Total debt outstanding       \$ 125,985       \$ 122,074       \$ 48,500       \$31,064       \$ —       \$ 327,623       \$ 349,073         Including Medallion Bank         Cash       —       —       —       \$ 110,233       \$ 110,233       \$ 30,881         Deposits and other borrowings       —       —       —       906,748       906,748       908,442         Average interest rate       —       —       —       1,51%       1,51%       1,22%         Maturity       —       —       —       1/18-10/22       1/18-10/22       1/17-12/21         Total cash       \$ 1,483       \$ 1,460       \$ 8,013       \$ 1,734       \$ 110,233       \$ 122,923       \$ 51,843									-						
Maturity         —         —         3/21-3/27         2/20         —         2/20-3/27         3/19-3/27           Total debt outstanding         \$ 125,985         \$ 122,074         \$ 48,500         \$31,064         —         \$ 327,623         \$ 349,073           Including Medallion Bank         —         —         —         —         —         \$ 110,233         \$ 110,233         \$ 30,881           Deposits and other borrowings         —         —         —         —         906,748         906,748         908,442           Average interest rate         —         —         —         —         1.51%         1.51%         1.22%           Maturity         —         —         —         —         1/18-10/22         1/18-10/22         1/17-12/21           Total cash         \$ 1,483         \$ 1,460         \$ 8,013         \$ 1,734         \$ 110,233         \$ 122,923         \$ 51,843	Amounts outstanding							-							
Total debt outstanding         \$ 125,985         \$ 122,074         \$ 48,500         \$31,064         \$ —         \$ 327,623         \$ 349,073           Including Medallion Bank         Cash	<u> </u>										_				
Including Medallion Bank           Cash	Maturity					3	/21-3/27	2/2	20				2/20-3/27		3/19-3/27
Bank           Cash         —         —         —         \$110,233         \$10,233         \$30,881           Deposits and other borrowings         —         —         —         —         906,748         906,748         908,442           Average interest rate         —         —         —         —         1.51%         1.51%         1.22%           Maturity         —         —         —         1/18-10/22         1/18-10/22         1/17-12/21           Total cash         \$ 1,483         \$ 1,460         \$ 8,013         \$ 1,734         \$ 110,233         \$ 122,923         \$ 51,843	Total debt outstanding	\$	125,985	\$	122,074	\$	48,500	\$31,06	54	\$		\$	327,623	\$	349,073
Deposits and other borrowings       —       —       —       —       —       906,748       906,748       908,442         Average interest rate       —       —       —       —       1.51%       1.51%       1.22%         Maturity       —       —       —       —       1/18-10/22       1/18-10/22       1/18-10/22       1/17-12/21         Total cash       \$ 1,483       \$ 1,460       \$ 8,013       \$ 1,734       \$ 110,233       \$ 122,923       \$ 51,843															
borrowings         —         —         —         —         906,748         906,748         908,442           Average interest rate         —         —         —         —         1.51%         1.51%         1.22%           Maturity         —         —         —         —         1/18-10/22         1/18-10/22         1/17-12/21           Total cash         \$ 1,483         \$ 1,460         \$ 8,013         \$ 1,734         \$ 110,233         \$ 122,923         \$ 51,843	Cash								-	\$	110,233	\$	110,233	\$	30,881
Average interest rate       —       —       —       —       —       1.51%       1.51%       1.22%         Maturity       —       —       —       —       1/18-10/22       1/18-10/22       1/18-10/22       1/17-12/21         Total cash       \$ 1,483       \$ 1,460       \$ 8,013       \$ 1,734       \$ 110,233       \$ 122,923       \$ 51,843	Deposits and other														
Maturity         —         —         —         —         1/18-10/22         1/18-10/22         1/17-12/21           Total cash         \$ 1,483         \$ 1,460         \$ 8,013         \$ 1,734         \$ 110,233         \$ 122,923         \$ 51,843	•				_		_		-				,		
Total cash         \$ 1,483         \$ 1,460         \$ 8,013         \$ 1,734         \$ 110,233         \$ 122,923         \$ 51,843	•		_		_		—		-						
	Maturity									1/	18-10/22		1/18-10/22		1/17-12/21
Total debt outstanding         \$ 125,985         \$ 122,074         \$ 48,500         \$31,064         \$ 906,748         \$ 1,234,371         \$ 1,257,515	Total cash	\$	1,483	\$	1,460	\$	8,013	\$ 1,73	4	\$	110,233	\$	122,923	\$	51,843
	Total debt outstanding	\$	125,985	\$	122,074	\$	48,500	\$31,06	54	\$	906,748	\$	1,234,371	\$	1,257,515

- (1) On January 31, 2018, a credit facility with a maturity date of January 31, 2018 was extended to July 31, 2019
- (2) On March 13, 2018, the DZ loan was extended until December 15, 2018.

Loan amortization, prepayments, and sales also provide a source of funding for us. Prepayments on loans are influenced significantly by general interest rates, medallion loan market values, economic conditions, and competition.

We also generate liquidity through deposits generated at Medallion Bank, borrowing arrangements with other banks, and through the issuance of SBA debentures, as well as from cash flow from operations. In addition, we may choose to participate a greater portion of our loan portfolio to third parties. We are actively seeking additional sources of liquidity, however, given current market conditions, we cannot assure you that we will be able to secure additional liquidity on terms favorable to us or at all. If that occurs, we may decline to underwrite lower yielding loans in order to conserve capital until credit conditions in the market become more favorable; or we may be required to dispose of assets when we would not otherwise do so, and at prices which may be below the net book value of such assets in order for us to repay indebtedness on a timely basis. Also, Medallion Bank is not a RIC, and therefore is able to retain earnings to finance growth.

# **Recently Issued Accounting Standards**

In May 2017, the Financial Accounting Standard Board (FASB) issued Accounting Standards Update (ASU) 2017-09, Compensation – Stock Compensation (Topic 718): Scope of Modification Accounting. The objective of this update is to provide clarity and reduce both diversity in practice and cost and complexity when applying the guidance of Topic 718. The amendments in this update are effective for annual periods beginning after December 15, 2017, and interim periods within those fiscal years. Early

adoption is permitted. We have assessed the impact of the update and have determined that it will not have a material effect on our financial condition and results of operations.

In January 2017, the FASB issued ASU 2017-04, "Intangibles – Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment." The objective of this update is to simplify the subsequent measurement of goodwill, by eliminating step 2 from the goodwill impairment test. The amendments in this update are effective for annual periods beginning after December 15, 2019, and interim periods within those fiscal years. We do not believe this update will have a material impact on our financial condition.

In August 2016, the FASB issued ASU 2016-15, "Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments." The update clarifies how entities should classify certain cash receipts and cash payments on the statement of cash flows with the objective of reducing the existing diversity in practice related to eight specific cash flow issues. The amendments in this update are effective for annual periods beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted. We have assessed the impact of the update and have determined that it will not have a material effect on our financial condition and results of operations.

In February 2016, the FASB issued ASU 2016-02, "Leases (Topic 842)". ASU 2016-02 requires the recognition of lease assets and lease liabilities by lessees for leases classified as operating under current GAAP. ASU 2016-02 applies to all entities and is effective for fiscal years beginning after December 15, 2018 for public entities, with early adoption permitted. We are assessing the impact the update will have on our financial condition and results of operations.

In January 2016, the FASB issued ASU 2016-01, "Financial Instruments – Overall (Topic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities." The main objective of this Update is to enhance the reporting model for financial instruments and provide users of financial statements with more decision-useful information. ASU 2016-01 requires equity investments to be measured at fair value, simplifies the impairment assessment of equity investment without readily determinable fair value, eliminates the requirements to disclose the fair value of financial instruments measured at amortized cost, and requires public business entities to use the exit price notion when measuring the fair value of financial instruments. The update, as amended, is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2017. We have assessed the impact of the update and have determined that it will not have a material effect on our financial condition and results of operations.

#### ITEM 7A. OUANTITATIVE AND OUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our business activities contain elements of risk. We consider the principal types of risk to be fluctuations in interest rates and portfolio valuations. We consider the management of risk essential to conducting our businesses. Accordingly, our risk management systems and procedures are designed to identify and analyze our risks, to set appropriate policies and limits, and to continually monitor these risks and limits by means of reliable administrative and information systems and other policies and programs.

We value our portfolio at fair value as determined in good faith by the Board of Directors in accordance with our valuation policy. Unlike certain lending institutions, we are not permitted to establish reserves for loan losses. Instead, we must value each individual investment and portfolio loan on a quarterly basis. We record unrealized depreciation on investments and loans when we believe that an asset has been impaired and full collection is unlikely. We record unrealized appreciation on equities if we have a clear indication that the underlying portfolio company has appreciated in value and, therefore, our equity investment has also appreciated in value. Without a readily ascertainable market value, the estimated value of our portfolio of investments and loans may differ significantly from the values that would be placed on the portfolio if there existed a ready market for the investments. We adjust the valuation of the portfolio quarterly to reflect our Board of Directors' estimate of the current fair value of each investment in the portfolio. Any changes in estimated fair value are recorded in our statement of operations as net unrealized appreciation (depreciation) on investments. Our investment in Medallion Bank, as a wholly-owned portfolio investment, is also subject to quarterly assessments of its fair value. We conduct a thorough valuation analysis, and also receive an opinion regarding the valuation from an independent third party to assist the Board of Directors in its determination of the fair value of Medallion Bank. We determine whether any factors give rise to valuation different than recorded book value. As a result of this valuation process, we had previously used Medallion Bank's actual results of operations as the best estimate of changes in fair value, and recorded the results as a component of unrealized appreciation (depreciation) on investments. In the 2015 second quarter, we first became aware of external interest in Medallion Bank and its portfolio assets at values in excess of their book value. Expression of interest in Medallion Bank from both investment bankers and interested parties has continued through 2016 and 2017. We incorporated these new factors in the Medallion Bank's fair value analysis and the Board of Directors determined that Medallion Bank had a fair value in excess of book value. In addition, in the 2016 third quarter there was a court ruling involving a marketplace lender that the Company believes heightens the interest of marketplace lenders to acquire or merge with Utah industrial banks. We also engaged a valuation specialist to assist the Board of Directors in their determination of Medallion Bank's fair value, and this appreciation of \$15,500,000 was thereby recorded in 2015, and additional appreciation of \$128,918,000 was recorded in 2016 and \$7,849,000 was recorded in 2017. For more information, see "Risk Factors -

Risks Relating to Our Business and Structure – Our investment portfolio is, and will continue to be, recorded at fair value as determined in good faith by our Board of Directors and, as a result, there is, and will continue to be, uncertainty as to the value of our portfolio investments which could adversely affect our net asset value."

In addition, the illiquidity of our loan portfolio and investments may adversely affect our ability to dispose of loans at times when it may be advantageous for us to liquidate such portfolio or investments. In addition, if we were required to liquidate some or all of the investments in the portfolio, the proceeds of such liquidation may be significantly less than the current value of such investments. Because we borrow money to make loans and investments, our net operating income is dependent upon the difference between the rate at which we borrow funds and the rate at which we invest these funds. As a result, there can be no assurance that a significant change in market interest rates will not have a material adverse effect on our interest income. In periods of sharply rising interest rates, our cost of funds would increase, which would reduce our net operating income before net realized and unrealized gains. We use a combination of long-term and short-term borrowings and equity capital to finance our investing activities. Our long-term fixed-rate investments are financed primarily with short-term floating-rate debt, and to a lesser extent by term fixed-rate debt. We may use interest rate risk management techniques in an effort to limit our exposure to interest rate fluctuations. Such techniques may include various interest rate hedging activities to the extent permitted by the 1940 Act. We have analyzed the potential impact of changes in interest rates on net interest income. Assuming that the balance sheet were to remain constant and no actions were taken to alter the existing interest rate sensitivity, and including the impact on Medallion Bank, a hypothetical immediate 1% increase in interest rates would result in an increase to the line item "net increase in net assets resulting from operations" as of December 31, 2017 by \$1,778,000 on an annualized basis, compared to a positive impact of \$1,100,000 at December 31, 2016, and the impact of such an immediate increase of 1% over a one year period would have been (\$984,000) at December 31, 2017, compared to (\$792,000) at December 31, 2016. Although management believes that this measure is indicative of our sensitivity to interest rate changes, it does not adjust for potential changes in credit quality, size, and composition of the assets on the balance sheet, and other business developments that could affect net increase in net assets resulting from operations in a particular quarter or for the year taken as a whole. Accordingly, no assurances can be given that actual results would not differ materially from the potential outcome simulated by these estimates.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Reference is made to the financial statements set forth under Item 15 (A) (1) in this Annual Report on Form 10-K, which financial statements are incorporated herein by reference in response to this Item 8.

# ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

# ITEM 9A. CONTROLS AND PROCEDURES

#### **Disclosure Controls and Procedures**

As required by Rule 13a-15(b) under the Exchange Act, our management, including our Chief Executive Officer and Chief Financial Officer, have evaluated the effectiveness of our disclosure controls and procedures as of the end of the fiscal year covered by this annual report. As a result of this evaluation, we have concluded that our disclosure controls and procedures were effective as of December 31, 2017.

# **Changes in Internal Control over Financial Reporting**

As required by Rule 13a-15(d) under the Exchange Act, our management, including our Chief Executive Officer and Chief Financial Officer, have evaluated our internal control over financial reporting to determine whether any changes occurred during the 2017 fourth quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting, and have concluded that there have been no changes that occurred during the 2017 fourth quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# Management's Annual Report on Internal Control over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is defined in Rule 13a-15(f) and 15d-15(f) promulgated under the Exchange Act as a process designed by, or under the supervision of, our principal executive and principal financial officers and effected by our Board of Directors, management, and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles, and includes those policies and procedures that:

- Pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of our assets;
- Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in
  accordance with generally accepted accounting principles, and that our receipts and expenditures are being made only in
  accordance with authorizations of our management and directors; and
- Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of our assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Our management assessed the effectiveness of our internal control over financial reporting as of December 31, 2017. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in Internal Control-Integrated Framework (2013). Based on its assessment and those criteria, management believes that we maintained effective internal control over financial reporting as of December 31, 2017.

We believe that the consolidated financial statements included in this report fairly represent our consolidated financial position and consolidated results of operations for all periods presented.

Our Independent Registered Public Accounting Firm, Mazars USA LLP, has audited and issued a report on management's assessment of our internal control over financial reporting. The report of Mazars USA LLP appears below.

# Report of Independent Registered Public Accounting Firm

To the Shareholders and Board of Directors of Medallion Financial Corp.

# **Opinion on Internal Control over Financial Reporting**

We have audited Medallion Financial Corp. and subsidiaries' (the "Company") internal control over financial reporting as of December 31, 2017, based on criteria established in Internal Control – Integrated Framework: (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2017, based on criteria established in Internal Control – Integrated Framework: (2013) issued by COSO.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) ("PCAOB"), the consolidated balance sheets of the Company including the consolidated summary schedule of investments, as of December 31, 2017 and 2016, and the related consolidated statements of operations, changes in net assets, and cash flows for each of the three years in the three-year period ended December 31, 2017, and the related notes and schedules listed in the index to the financial statements and in Item 15(A)3 as Exhibit 99.1, and the selected financial ratios and other data for each of the five years in the five-year period ended December 31, 2017 of the Company, and our report dated March 14, 2018 expressed an unqualified opinion.

# **Basis for Opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

# **Definition and Limitations of Internal Control over Financial Reporting**

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies and procedures may deteriorate.

/s/ Mazars USA LLP New York, New York March 14, 2018

#### ITEM 9B. OTHER INFORMATION

None.

#### **PART III**

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

Incorporated by reference from our Definitive Proxy Statement expected to be filed by April 30, 2018 for our fiscal year 2018 Annual Meeting of Shareholders under the captions "Our Directors and Executive Officers" and "Corporate Governance."

#### ITEM 11. EXECUTIVE COMPENSATION

Incorporated by reference from our Definitive Proxy Statement expected to be filed by April 30, 2018 for our fiscal year 2018 Annual Meeting of Shareholders under the caption "Executive Compensation."

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Incorporated by reference from our Definitive Proxy Statement expected to be filed by April 30, 2018 for our fiscal year 2018 Annual Meeting of Shareholders under the captions "Stock Ownership of Certain Beneficial Owners and Management" and "Equity Compensation Plan Information."

# ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

Incorporated by reference from our Definitive Proxy Statement expected to be filed by April 30, 2018 for our fiscal year 2018 Annual Meeting of Shareholders under the captions "Certain Relationships and Related Party Transactions", "Our Directors and Executive Officers," and "Corporate Governance."

#### ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

Incorporated by reference from our Definitive Proxy Statement expected to be filed by April 30, 2018 for our fiscal year 2018 Annual Meeting of Shareholders under the caption "Principal Accountant Fees and Services."

#### PART IV

#### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

## (A) 1. FINANCIAL STATEMENTS

The consolidated financial statements of Medallion Financial Corp. and the Report of Independent Public Accountants thereon are included as set forth on the Index to Financial Statements on F-1.

# 2. FINANCIAL STATEMENT SCHEDULES

See Index to Financial Statements on F-1.

## 3. EXHIBITS

Number Description Restated Medallion Financial Corp. Certificate of Incorporation. Filed as Exhibit 2(a) to the Company's Registration 3.1(a)Statement on Form N-2 (File No. 333-1670) and incorporated by reference herein. Amendment to Restated Certificate of Incorporation, Filed as Exhibit 3.1.1 to the Ouarterly Report on Form 10-O for the 3.1(b)quarterly period ended June 30, 1998 (File No. 814-00188) and incorporated by reference herein. 3.2 Restated By-Laws. Filed as Exhibit (b) to the Company's Registration Statement on Form N-2 (File No. 333-1670) and incorporated by reference herein. 4.1 Fixed/Floating Rate Junior Subordinated Note, dated June 7, 2007, by Medallion Financial Corp., in favor of Medallion Financing Trust I. Filed as Exhibit 4.1 to the Current Report on Form 8-K filed on June 11, 2007 (File No. 814-00188) and incorporated by reference herein. 4.2 Indenture, dated April 15, 2016, between Medallion Financial Corp. and Wilmington Trust, National Association. Filed as Exhibit d.6 to the Registration Statement on Form N-2 filed on April 15, 2016 (File No. 333-206692) and incorporated by reference herein. 4.3 First Supplemental Indenture, dated April 15, 2016, between Medallion Financial Corp. and Wilmington Trust, National Association, Filed as Exhibit d.7 to the Registration Statement on Form N-2 filed on April 15, 2016 (File No. 333-206692) and incorporated by reference herein. Note, effective March 1, 2017, by Freshstart Venture Capital Corp., in favor of Small Business Administration. Filed as 4.4 Exhibit 4.1 to the Current Report on Form 8-K filed on January 31, 2017 (File No. 814-00188) and incorporated by reference herein. Amendment No. 1 to Note, dated and effective as of January 31, 2018, by and between U.S. Small Business 4.5 Administration and Freshstart Venture Capital Corp. Filed as Exhibit 4.1 to the Current Report on Form 8-K filed on February 5, 2018 (File No. 814-00188) and incorporated by reference herein. 10.1 First Amended and Restated Employment Agreement, between Medallion Financial Corp. and Alvin Murstein dated May 29, 1998. Filed as Exhibit 10.19 to the Annual Report on Form 10-K for the fiscal year ended December 31, 1998 (File No. 814-00188) and incorporated by reference herein.\* 10.2 Amendment No. 1 to First Amended and Restated Employment Agreement, dated and effective as of April 27, 2017, by and between Medallion Financial Corp. and Alvin Murstein. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on May 3, 2017 (File No. 814-00188) and incorporated by reference herein.\* 10.3 Amendment No. 2 to First Amended and Restated Employment Agreement, dated and effective as of December 22, 2017, by and between Medallion Financial Corp. and Alvin Murstein. Filed herewith.\* First Amended and Restated Employment Agreement, between Medallion Financial Corp. and Andrew Murstein dated 10.4 May 29, 1998. Filed as Exhibit 10.20 to the Annual Report on Form 10-K for the fiscal year ended December 31, 1998 (File No. 814-00188) and incorporated by reference herein.\* 10.5 Amendment No. 1 to First Amended and Restated Employment Agreement, dated and effective as of April 27, 2017, by and between Medallion Financial Corp. and Andrew Murstein. Filed as Exhibit 10.2 to the Current Report on Form 8-K filed on May 3, 2017 (File No. 814-00188) and incorporated by reference herein.\* 10.6 Amendment No. 2 to First Amended and Restated Employment Agreement, dated and effective as of December 22, 2017. by and between Medallion Financial Corp. and Andrew Murstein. Filed herewith.\* 10.7 Employment Agreement, dated June 27, 2016, between Donald Poulton, Medallion Financial Corp. and Medallion Bank. Filed as Exhibit 10.2 to the Current Report on Form 8-K filed on June 30, 2016 (File No. 814-00188) and incorporated by reference herein.\* Letter Agreement, dated March 7, 2017, by and between Medallion Financial Corp. and Larry D. Hall, Filed herewith.\* 10.8 10.9 Medallion Financial Corp. Amended and Restated 1996 Stock Option Plan. Filed as Exhibit 10.1 to the Quarterly Report on Form 10-O for the quarterly period ended June 30, 2002 (File No. 814-00188) and incorporated by reference herein.\* 2006 Employee Stock Option Plan. Filed as Exhibit II to our definitive proxy statement for our 2006 Annual Meeting of 10.10 Shareholders filed on April 28, 2006 (File No. 814-00188) and incorporated by reference herein.\*

- 10.11 First Amended and Restated 2006 Non-Employee Director Stock Option Plan. Filed as Exhibit B to Amendment No. 3 to Form 40-APP filed on June 18, 2012 (File No. 812-13666) and incorporated by reference herein.\*
- 10.12 <u>2009 Employee Restricted Stock Plan. Filed as Exhibit I to our definitive proxy statement for our 2010 Annual Meeting of Shareholders filed on April 29, 2010 (File No. 814-00188) and incorporated by reference herein.\*</u>
- 10.13 <u>2015 Employee Restricted Stock Plan. Filed as Exhibit B to Amendment No. 1 to Form 40-APP filed on December 11, 2015 (File No. 812-14433) and incorporated by reference herein.\*</u>
- 10.14 <u>2015 Non-Employee Director Stock Option Plan. Filed as Exhibit B to Amendment No. 2 to Form 40-APP filed on January 14, 2016 (File No. 812-14458) and incorporated by reference herein.\*</u>
- 10.15 Non-Employee Director Compensation Summary Sheet. Filed herewith.\*
- 10.16 Indenture of Lease, dated October 31, 1997, by and between Sage Realty Corporation, as Agent and Landlord, and Medallion Financial Corp., as Tenant. Filed as Exhibit 10.64 to the Annual Report on Form 10-K for the fiscal year ended December 31, 1997 (File No. 814-00188) and incorporated by reference herein.
- 10.17 <u>First Amendment of Lease, dated September 6, 2005, by and between Medallion Financial Corp. and Sage Realty Corporation. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on September 12, 2005 (File No. 814-00188) and incorporated by reference herein.</u>
- 10.18 Second Amendment of Lease, dated August 5, 2015, by and between Sage Realty Corporation and Medallion Financial Corp. Filed as Exhibit 10.1 to the Current Report on form 8-K filed on August 7, 2015 (File No. 814-00188) and incorporated by reference herein.
- 10.19 Amended and Restated Loan and Security Agreement, dated as of March 28, 2011, by and among Medallion Financial Corp., Medallion Funding LLC and Sterling National Bank. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on April 1, 2011 (File No. 814-00188) and incorporated by reference herein.
- 10.20 First Amendment to Amended and Restated Loan and Security Agreement, dated September 1, 2011, by and among Medallion Financial Corp., Medallion Funding LLC and Sterling National Bank. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on September 7, 2011 (File No. 814-00188) and incorporated by reference herein.
- 10.21 Second Amendment to Amended and Restated Loan and Security Agreement, dated January 8, 2013, by and among Medallion Financial Corp., Medallion Funding LLC and Sterling National Bank. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on January 11, 2013 (File No. 814-00188) and incorporated by reference herein.
- 10.22 Third Amendment to Amended and Restated Loan and Security Agreement, dated October 23, 2013, by and among Medallion Financial Corp., Medallion Funding LLC and Sterling National Bank. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on November 5, 2013 (File No. 814-00188) and incorporated by reference herein.
- 10.23 Fourth Amendment to Amended and Restated Loan and Security Agreement, dated August 11, 2014, by and among Medallion Financial Corp., Medallion Funding LLC and Sterling National Bank. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on August 14, 2014 (File No. 814-00188) and incorporated by reference herein.
- 10.24 Sixth Amendment to Amended and Restated Loan and Security Agreement, dated June 29, 2016, by and among Medallion Financial Corp., Medallion Funding LLC and Sterling National Bank. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on June 30, 2016 (File No. 814-00188) and incorporated by reference herein.
- 10.25 Eighth Amendment to Amended and Restated Loan and Security Agreement, dated July 29, 2016, by and among Medallion Financial Corp., Medallion Funding LLC and Sterling National Bank. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on August 4, 2016 (File No. 814-00188) and incorporated by reference herein.
- 10.26 Ninth Amendment to Amended and Restated Loan and Security Agreement, dated August 11, 2016, by and among Medallion Financial Corp., Medallion Funding LLC and Sterling National Bank. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on August 15, 2016 (File No. 814-00188) and incorporated by reference herein.
- 10.27 Amended and Restated Unlimited Guaranty, dated March 28, 2011, by Medallion Funding LLC, in favor of Sterling National Bank. Filed as Exhibit 10.2 to the Current Report on Form 8-K filed on April 1, 2011 (File No. 814-00188) and incorporated by reference herein.
- 10.28 Commitment Letter, dated March 1, 2006, by the Small Business Administration to Medallion Capital, Inc., accepted and agreed to by Medallion Capital, Inc. on March 8, 2006. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on March 9, 2006 (File No. 814-00188) and incorporated by reference herein.

- 10.29 Commitment Letter, dated September 1, 2010, by the Small Business Administration to Medallion Capital, Inc., accepted and agreed to by Medallion Capital, Inc. on September 7, 2010. Filed as Exhibit 10.2 to the Current Report on Form 8-K filed on September 13, 2010 (File No. 814-00188) and incorporated by reference herein.
- 10.30 Commitment Letter, dated January 25, 2013, by the Small Business Administration to Medallion Capital, Inc., accepted and agreed to by Medallion Capital, Inc. on January 28, 2013. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on January 30, 2013 (File No. 814-00188) and incorporated by reference herein.
- 10.31 Commitment Letter, dated September 2, 2014, by the Small Business Administration to Medallion Capital, Inc., accepted and agreed to by Medallion Capital, Inc. on September 2, 2014. Filed as Exhibit 10.1 to the Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2014 (File No. 814.00188) and incorporated by reference herein.
- 10.32 Commitment Letter, dated April 15, 2015, by the Small Business Administration to Medallion Capital, Inc., accepted and agreed to by Medallion Capital, Inc. on April 20, 2015. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on April 21, 2015 (File No. 814-00188) and incorporated by reference herein.
- 10.33 Commitment Letter, dated October 27, 2015, by the Small Business Administration to Medallion Capital, Inc., accepted and agreed to by Medallion Capital, Inc. on November 2, 2015. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on November 3, 2015 (filed No. 814-00188) and incorporated by reference herein.
- 10.34 Commitment Letter, dated March 30, 2016, by the Small Business Administration to Medallion Capital, Inc., accepted and agreed to by Medallion Capital, Inc. on April 7, 2016. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on April 7, 2016 (filed No. 814-00188) and incorporated by reference herein.
- 10.35 <u>Junior Subordinated Indenture, dated as of June 7, 2007, between Medallion Financing Trust I and Wilmington Trust</u>

  <u>Company as trustee. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on June 11, 2007 (File No. 814-00188) and incorporated by reference herein.</u>
- 10.36 Purchase Agreement, dated as of June 7, 2007, among Medallion Financial Corp., Medallion Financing Trust I, and Merrill Lynch International. Filed as Exhibit 10.3 to the Current Report on Form 8-K filed on June 11, 2007 (File No. 814-00188) and incorporated by reference herein.
- 10.37 <u>Servicing Agreement, dated as of December 12, 2008, by and among Taxi Medallion Loan Trust III, Medallion Funding Corp., and DZ Bank AG Deutsche Zentral-Genossenschaftsbank, Frankfurt am Main. Filed as Exhibit 10.2 to the Current Report on Form 8-K filed on December 16, 2008 (File No. 814-00188) and incorporated by reference herein.</u>
- 10.38 Loan Sale and Contribution Agreement, dated December 12, 2008, by and between Medallion Funding Corp. and Taxi Medallion Loan Trust III. Filed as Exhibit 10.3 to the Current Report on Form 8-K filed on December 16, 2008 (File No. 814-00188) and incorporated by reference herein.
- 10.39 <u>Limited Recourse Guaranty, dated as of December 12, 2008, by Medallion Funding Corp., in favor of Autobahn Funding Company LLC, as Lender, and DZ Bank AG Deutsche Zentral-Genossenschaftsbank, Frankfurt am Main, as Agent. Filed as Exhibit 10.5 to the Current Report on Form 8-K filed on December 16, 2008 (File No. 814-00188) and incorporated by reference herein.</u>
- 10.40 Performance Guaranty, dated as of December 12, 2008, by Medallion Financial Corp., in favor of Taxi Medallion Loan Trust III, Autobahn Funding Company LLC, as Lender, and DZ Bank AG Deutsche Zentral-Genossenschaftsbank, Frankfurt am Main, as Agent. Filed as Exhibit 10.6 to the Current Report on Form 8-K filed on December 16, 2008 (File No. 814-00188) and incorporated by reference herein.
- 10.41 Reaffirmation Agreement, dated as of February 26, 2010, by and among Medallion Funding LLC, Taxi Medallion Loan Trust III, DZ Bank AG Deutsche Zentral-Genossenschaftsbank, Frankfurt am Main, in its capacity as Agent, and Wells Fargo Bank, National Association. Filed as Exhibit 10.2 to the Current Report on Form 8-K filed on March 5, 2010 (File No. 814-00188) and incorporated by reference herein.
- 10.42 Custodial Agreement, dated as of December 12, 2008, among DZ Bank AG Deutsche Zentral-Genossenschaftsbank,
  Frankfurt am Main, Taxi Medallion Loan Trust III, Wells Fargo Bank, National Association, and Medallion Funding Corp.
  Filed as Exhibit j.2 to the Registration Statement on Form N-2 filed on December 20, 2011 (File No. 333-178644) and incorporated by reference herein.
- 10.43 Second Amended and Restated Trust Agreement, dated as of December 12, 2013, by and between Medallion Funding
  LLC and US Bank Trust, N.A. Filed as Exhibit 10.2 to the Current Report on Form 8-K filed on December 16, 2013 (File
  No. 814-00188) and incorporated by reference herein.

- 10.44 Amended and Restated Loan and Security Agreement, dated as of December 12, 2016, among Taxi Medallion Loan Trust III, Autobahn Funding Company LLC, and DZ Bank AG Deutsche Zentral Genossenschaftsbank, Frankfurt am Main.

  Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on December 13, 2016 (File No. 814-00188) and incorporated by reference herein.
- 10.45 Amendment No. 1 to Second Amended and Restated Trust Agreement, dated as of December 12, 2016, by and among Medallion Funding LLC, U.S. Bank Trust, N.A. and DZ Bank AG Deutsche Zentral Genossenschaftsbank, Frankfurt am Main. Filed as Exhibit 10.2 to the Current Report on Form 8-K filed on December 13, 2016 (File No. 814-00188) and incorporated by reference herein.
- 10.46 Omnibus Amendment No. 1, dated as of February 15, 2017, by and among Taxi Medallion Loan Trust III, Medallion Funding LLC, Medallion Financial Corp., Medallion Capital, Inc., Freshstart Venture Capital Corp., Autobahn Funding Company LLC, and DZ Bank AG Deutsche Zentral Genossenschaftsbank, Frankfurt am Main. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on February 17, 2017 (File No. 814-00188) and incorporated by reference herein.
- Amendment No. 2 to Amended and Restated Loan and Security Agreement, dated as of June 7, 2017, by and among Taxi Medallion Loan Trust III, Medallion Funding LLC, Medallion Financial Corp., Medallion Capital, Inc., Freshstart Venture Capital Corp., Autobahn Funding Company LLC, and DZ Bank AG Deutsche Zentral-Genossenschaftsbank, Frankfurt am Main. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on June 8, 2017 (File No. 814-00188) and incorporated by reference herein.
- 10.48 Amendment No. 3 to Amended and Restated Loan and Security Agreement, dated as of June 30, 2017, by and among Taxi Medallion Loan Trust III, Medallion Funding LLC, Medallion Financial Corp., Medallion Capital, Inc., Freshstart Venture Capital Corp., Autobahn Funding Company LLC, and DZ Bank AG Deutsche Zentral-Genossenschaftsbank, Frankfurt am Main. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on July 6, 2017 (File No. 814-00188) and incorporated by reference herein.
- Amendment No. 4 to Amended and Restated Loan and Security Agreement, dated as of July 14, 2017, by and among Taxi Medallion Loan Trust III, Medallion Funding LLC, Medallion Financial Corp., Medallion Capital, Inc., Freshstart Venture Capital Corp., Autobahn Funding Company LLC, and DZ Bank AG Deutsche Zentral-Genossenschaftsbank, Frankfurt am Main. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on July 18, 2017 (File No. 814-00188) and incorporated by reference herein.
- 10.50 Amendment No. 5 to Amended and Restated Loan and Security Agreement, dated as of November 9, 2017, by and among Taxi Medallion Loan Trust III, Medallion Funding LLC, Medallion Financial Corp., Medallion Capital, Inc., Freshstart Venture Capital Corp., Autobahn Funding Company LLC, and DZ Bank AG Deutsche Zentral-Genossenschaftsbank, Frankfurt am Main. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on November 9, 2017 (File No. 814-00188) and incorporated by reference herein.
- 10.51 Omnibus Amendment No. 2, dated as of March 13, 2018, by and among Taxi Medallion Loan Trust III, Medallion
  Funding LLC, Medallion Financial Corp., Medallion Capital, Inc., Freshstart Venture Capital Corp., Autobahn Funding
  Company LLC, and DZ Bank AG Deutsche Zentral-Genossenschaftsbank, Frankfurt am Main. Filed as Exhibit 10.1 to the
  Current Report on Form 8-K filed on March 14, 2018 (File No. 814-00188) and incorporated by reference herein.
- 10.52 Custodian Agreement, effective July 23, 2003, among Wells Fargo Bank Minnesota, National Association, as custodian, and Medallion Financial Corp., Medallion Funding Corp. and Freshstart Venture Capital Corp. Filed as Exhibit j.1 to the Registration Statement on Form N-2 filed on December 20, 2011 (File No. 333-178644) and incorporated by reference herein.
- 10.53 <u>Loan Agreement, effective as of January 25, 2017, by and among U.S. Small Business Administration, Freshstart Venture Capital Corp. and Medallion Financial Corp. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on January 31, 2017 (File No. 814-00188) and incorporated by reference herein.</u>
- 10.54 Amendment No. 1 to Loan Agreement, dated as of October 20, 2017, by and between U.S. Small Business Administration and Freshstart Venture Capital Corp. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on October 26, 2017 (File No. 814-00188) and incorporated by reference herein.
- 10.55 Amendment No. 2 to Loan Agreement, dated and effective as of January 31, 2018, by and between U.S. Small Business Administration and Freshstart Venture Capital Corp. Filed as Exhibit 10.1 to the Current Report on Form 8-K filed on February 5, 2018 (File No. 814-00188) and incorporated by reference herein.
- 12.1 Computation of ratio of debt to equity. Filed herewith.
- 21.1 <u>List of Subsidiaries of Medallion Financial Corp. Filed herewith.</u>

- 23.1 <u>Consent of Mazars USA LLP, independent registered public accounting firm, related to reports on financial statements of Medallion Financial Corp. and Medallion Bank. Filed herewith.</u>
- 31.1 <u>Certification of Alvin Murstein pursuant to Rule 13a-14(a) and 15d-14(a) as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002. Filed herewith.</u>
- 31.2 <u>Certification of Larry D. Hall pursuant to Rule 13a-14(a) and 15d-14(a) as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002. Filed herewith.</u>
- 32.1 <u>Certification of Alvin Murstein pursuant to 18 USC. Section 1350, as adopted, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u> Filed herewith.
- 32.2 <u>Certification of Larry D. Hall pursuant to 18 USC. Section 1350, as adopted, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Filed herewith.</u>
- 99.1 <u>Consolidated Schedule of Investments for the years ended December 31, 2017 and 2016. Filed herewith.</u>
- \* Compensatory plan or arrangement required to be identified pursuant to Item 15(a)(3) of this Annual Report on Form 10-K.

#### ITEM 16. FORM 10-K SUMMARY

Not applicable.

#### IMPORTANT INFORMATION RELATING TO FORWARD-LOOKING STATEMENTS

The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements so long as those statements are identified as forward-looking and are accompanied by meaningful cautionary statements identifying important factors that could cause actual results to differ materially from those projected in such statements. In connection with certain forward-looking statements contained in this Form 10-K and those that may be made in the future by or on behalf of the Company, the Company notes that there are various factors that could cause actual results to differ materially from those set forth in any such forward-looking statements. The forward-looking statements contained in this Form 10-K were prepared by management and are qualified by, and subject to, significant business, economic, competitive, regulatory, and other uncertainties and contingencies, all of which are difficult or impossible to predict, and many of which are beyond control of the Company. Accordingly, there can be no assurance that the forward-looking statements contained in this Form 10-K will be realized or that actual results will not be significantly higher or lower. The statements have not been audited by, examined by, compiled by, or subjected to agreed-upon procedures by independent accountants, and no third-party has independently verified or reviewed such statements. Readers of this Form 10-K should consider these facts in evaluating the information contained herein. In addition, the business and operations of the Company are subject to substantial risks which increase the uncertainty inherent in the forward-looking statements contained in this Form 10-K. The inclusion of the forward-looking statements contained in this Form 10-K should not be regarded as a representation by the Company or any other person that the forward-looking statements contained in this Form 10-K will be achieved. In light of the foregoing, readers of this Form 10-K are cautioned not to place undue reliance on the forward-looking statements contained herein. These risks and others that are detailed in this Form 10-K and other documents that the Company files from time to time with the Securities and Exchange Commission, including quarterly reports on Form 10-Q and any current reports on Form 8-K, must be considered by any investor or potential investor in the Company.

# **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange of Act of 1934, registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# MEDALLION FINANCIAL CORP.

Date: March 14, 2018

By: /s/ Alvin Murstein

Alvin Murstein

Chairman and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Signatures	Title	Date					
	Chairman of the Board of Directors and Chief Executive Officer						
/s/ Alvin Murstein	(Principal Executive Officer)	March 14, 2018					
Alvin Murstein							
	Senior Vice President and Chief Financial Officer						
/s/ Larry D. Hall	(Principal Financial and Accounting Officer)	March 14, 2018					
Larry D. Hall							
/s/ Andrew M. Murstein	President and Director	March 14, 2018					
Andrew M. Murstein							
/s/ Henry L. Aaron	Director	March 14, 2018					
Henry L. Aaron							
/s/ John Everets	Director	March 14, 2018					
John Everets							
/s/ Frederick A. Menowitz	Director	March 14, 2018					
Frederick A. Menowitz							
/s/ David L. Rudnick.	Director	March 14, 2018					
David L. Rudnick							
/s/ Allan J. Tanenbaum	Director	March 14, 2018					
Allan J. Tanenbaum							
/s/ Lowell P. Weicker, Jr.	Director	March 14, 2018					
Lowell P. Weicker, Jr.							

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#### Report of Independent Registered Public Accounting Firm

To the Shareholders and Board of Directors of Medallion Financial Corp.

#### Opinion on the Consolidated Financial Statements and Selected Financial Ratios and Other Data

We have audited the accompanying consolidated balance sheets of Medallion Financial Corp. and subsidiaries (the "Company"), including the consolidated summary schedule of investments, as of December 31, 2017 and 2016, the related consolidated statements of operations, changes in net assets, and cash flows for each of the three years in the three-year period ended December 31, 2017, and the related notes and schedules listed in the index to the financial statements and in Item 15(A)3 as Exhibit 99.1, and selected financial ratios and other data (see note 14) for each of the five years in the five-year period ended December 31, 2017 (collectively referred to as the "consolidated financial statements and selected financial ratios and other data"). In our opinion, the consolidated financial statements and selected financial ratios and other data present fairly, in all material respects, the financial position of the Company as of December 31, 2017 and 2016, and the results of its operations, changes in net assets, and cash flows for each of the three years in the three-year period ended December 31, 2017, and the selected financial ratios and other data for each of the five years in the five-year period ended December 31, 2017, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) ("PCAOB"), the Company's internal control over financial reporting as of December 31, 2017, based on the criteria established in Internal Control-Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated March 14, 2018 expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

# **Basis for Opinion**

These consolidated financial statements and selected financial ratios and other data are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's consolidated financial statements and selected financial ratios and other data based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchanges Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements and selected financial ratios and other data are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements and selected financial ratios and other data, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements and selected financial ratios and other data. Our procedures included physical inspection or confirmation of securities owned as of December 31, 2017 and 2016, or by other appropriate auditing procedures where replies were not received. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements and selected financial ratios and other data. We believe that our audits provide a reasonable basis for our opinion.

/s/ Mazars USA LLP

We have served as the Company's auditor since 2005.

New York, New York March 14, 2018

# MEDALLION FINANCIAL CORP. CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in thousands, except per share data)	 2017	 2016	2015
Interest income on investments	\$ 14,564	\$ 17,654	\$ 19,638
Dividend income from controlled subsidiaries	1,278	3,000	18,889
Interest income from affiliated investments	2,541	3,018	1,748
Medallion lease income	198	538	1,388
Interest income from controlled subsidiaries	165	596	944
Dividend income from affiliated investments	_	201	
Dividends and interest income on short-term investments	 878	 81	 46
Total investment income (1)	19,624	 25,088	42,653
Total interest expense <sup>(2)</sup>	 13,770	 12,638	9,422
Net interest income	 5,854	 12,450	33,231
Total noninterest income	 107	408	319
Salaries and benefits	7,508	11,770	11,644
Professional fees	2,619	2,347	1,486
Occupancy expense	1,069	966	877
Goodwill impairment	_	5,099	
Other operating expenses (3)	2,614	2,604	 2,717
Total operating expenses	 13,810	 22,786	16,724
Net investment income (loss) before income taxes (4)	(7,849)	(9,928)	16,826
Income tax benefit	 728	 10,047	
Net investment income (loss) after income taxes	 (7,121)	 119	16,826
Net realized gains (losses) on investments <sup>(5)</sup>	(43,744)	457	7,636
Income tax benefit (provision)	15,955	(384)	_
Total net realized gains (losses) on investments <sup>(5)</sup>	(27,789)	73	7,636
Net change in unrealized appreciation on Medallion Bank and other controlled	 _	 	 _
subsidiaries	9,483	130,121	16,830
Net change in unrealized depreciation on investments other than securities	(2,060)	(28,372)	(9,621)
Net change in unrealized appreciation (depreciation) on investments	8,222	(22,863)	(2,295)
Income tax benefit (provision)	19,543	 (55,563)	
Net unrealized appreciation on investments	 35,188	 23,323	 4,914
Net realized/unrealized gains on investments	 7,399	 23,396	12,550
Net increase in net assets resulting from operations	\$ 278	\$ 23,515	\$ 29,376
Net increase in net assets resulting from operations per common share			
Basic	0.01	\$ 0.97	\$ 1.21
Diluted	\$ 0.01	\$ 0.97	\$ 1.20
Distributions declared per share	\$ 	\$ 0.35	\$ 1.00
Weighted average common shares outstanding			
Basic	23,919,994	24,123,888	24,315,427
Diluted	 24,053,307	 24,173,020	24,391,959

- (1) Investment income includes \$2,268, \$2,580, and \$2,189 of paid in kind interest for the years ended December 31, 2017, 2016, and 2015.
- (2) Average borrowings outstanding were \$334,022, \$380,305, and \$361,738, and the related average borrowing costs were 4.12%, 3.32%, and 2.60% for the years ended December 31, 2017, 2016, and 2015.
- (3) See Note 13 for the components of other operating expenses.
- (4) Includes \$870, \$1,235, and \$951 of net revenues received from Medallion Bank for the years ended December 31, 2017, 2016, and 2015, primarily for expense reimbursements. See Notes 3 and 11 for additional information.
- (5) There were no net losses on investment securities of affiliated issuers for the years ended December 31, 2017, 2016, and 2015.

# MEDALLION FINANCIAL CORP. CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except per share data)	De	cember 31, 2017	December 31, 2016		
Assets					
Medallion loans, at fair value		) -	\$	266,816	
Commercial loans, at fair value		53,737		53,120	
Commercial loans to affiliated entities, at fair value		35,452		27,355	
Commercial loans to controlled subsidiaries, at fair value		999		3,159	
Investment in Medallion Bank and other controlled subsidiaries, at fair value		302,147		293,360	
Equity investments, at fair value		5,213		4,891	
Equity investments in affiliated entities, at fair value		4,308		3,577	
Net investments (\$183,529 at December 31, 2017 and \$231,494 at December 31, 2016 pledged as collateral under borrowing arrangements)		610,135		652,278	
Cash and cash equivalents (\$0 at December 31, 2017 and \$7,840 at		10 (00		20.062	
December 31, 2016 restricted as to use by lender (1)		12,690		20,962	
Accrued interest receivable		547		769	
Fixed assets, net		235		267	
Investments other than securities (2)		7,450		9,510	
Other assets, net		4,465		5,591	
Total assets	\$	635,522	\$	689,377	
Liabilities					
Accounts payable and accrued expenses.	\$	4,373	\$	5,425	
Accrued interest payable		3,831		2,883	
Deferred and other tax liabilities, net <sup>(3)</sup>		12,536		45,900	
Funds borrowed		327,623		349,073	
Total liabilities		348,363		403,281	
Commitments and contingencies (4)					
Shareholders' equity (net assets)					
Preferred stock (1,000,000 shares of \$0.01 par value stock authorized – none outstanding)					
Common stock (50,000,000 shares of \$0.01 par value stock authorized – 27,294,327 shares		2=2		270	
at December 31, 2017 and 26,976,064 shares at December 31, 2016 issued)		273		270	
Treasury stock at cost (2,951,243 shares at December 31, 2017 and 2016)		(24,919)		(24,919)	
Capital in excess of par value		273,716		272,934	
Accumulated undistributed net investment loss		(65,592)		(33,993)	
Accumulated undistributed net realized gains on investments					
Net unrealized appreciation on investments, net of tax		103,681		71,804	
Total shareholders' equity (net assets)		287,159		286,096	
Total liabilities and shareholders' equity	\$	635,522	\$	689,377	
Number of common shares outstanding		24,343,084		24,024,821	
Net asset value per share	\$	11.80	\$	11.91	

<sup>(1)</sup> See Note 2 for additional information.

<sup>(2)</sup> See Note 18 for additional information.

<sup>(3)</sup> See Note 5 for additional information.

<sup>(4)</sup> See Note 10 for additional information.

# MEDALLION FINANCIAL CORP. CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS

		Ye			
(Dollars in thousands, except per share data)		2017	2016		2015
Net investment income (loss) after income taxes	(\$	7,121)	\$ 119	\$	16,826
Net realized gains (losses) on investments, net of tax		(27,789)	73		7,636
Net unrealized appreciation on investments, net of tax		35,188	23,323		4,914
Net increase in net assets resulting from operations		278	23,515		29,376
Investment income, net			(14,570)		(20,042)
Return of capital					(4,330)
Distributions to shareholders (1)			(14,570)		(24,372)
Stock – based compensation expense		785	568		1,294
Exercise of stock options		_	19		281
Treasury stock acquired			(1,524)		(3,212)
Capital share transactions		785	(937)		(1,637)
Other, distributions not paid on forfeited restricted stock grants					51
Total increase in net assets		1,063	8,008		3,418
Net assets at the beginning of the year		286,096	278,088		274,670
Net assets at the end of the year <sup>(2)</sup>	\$	287,159	\$ 286,096	\$	278,088
Capital share activity					
Common stock issued, beginning of year		26,976,064	26,936,762		26,797,499
Exercise of stock options			2,100		30,449
Issuance of restricted stock, net		318,263	 37,202		108,814
Common stock issued, end of year	2	27,294,327	 26,976,064		26,936,762
Treasury stock, beginning of year		(2,951,243)	(2,590,069)		(2,176,876)
Treasury stock acquired			(361,174)		(413,193)
Treasury stock, end of year		(2,951,243)	(2,951,243)		(2,590,069)
Common stock outstanding	2	24,343,084	 24,024,821		24,346,693

<sup>(1)</sup> Distributions declared were \$0.00, \$0.35, and \$1.00 per share for the years ended December 31, 2017, 2016, and 2015.

<sup>(2)</sup> Includes \$0, \$0, and \$0 of undistributed net investment income and \$0, \$0, and \$0 of undistributed net realized gains on investments, and \$0, \$0, and \$1,447 of capital loss carryforwards at December 31, 2017, 2016, and 2015.

# MEDALLION FINANCIAL CORP. CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year ended December 31,						
(Dollars in thousands)		2017		2016		2015	
CASH FLOWS FROM OPERATING ACTIVITIES							
Net increase in net assets resulting from operations	\$	278	\$	23,515	\$	29,376	
Adjustments to reconcile net increase in net assets resulting from operations to net cash							
provided by (used for) operating activities:		(00.404)		(224.752)		(117.540)	
Investments originated <sup>(1)</sup>		(29,131)		(324,753)		(117,540)	
Proceeds from principal receipts, sales, and maturities of investments <sup>(1)</sup>		46,755		393,104		59,215	
Paid-in-kind interest		(2,268)		(2,580)		(2,189)	
(Investment in) capital returned by Medallion Bank and other controlled subsidiaries, net		696		(3,326)		(8,525)	
Net cash received on disposition of other controlled subsidiaries		_				11,969	
Depreciation and amortization		1,019		485		415	
Increase (decrease) in deferred and other tax liability, net		(33,364)		45,900		_	
Amortization (accretion) of origination fees, net		68		(49)		(49)	
Net change in unrealized (appreciation) depreciation on investments		(8,222)		22,863		2,295	
Net change in unrealized depreciation on investments other than securities		2,060		28,372		9,621	
Increase in unrealized appreciation on Medallion Bank and other controlled		(0.400)		(120.121)		(1 ( 020)	
subsidiaries		(9,483)		(130,121)		(16,830)	
Net realized (gains) losses on investments		43,744		(457)		(7,636)	
Goodwill impairment		— =0.5		5,099		1 20 4	
Stock-based compensation expense.		785		568		1,294	
(Increase) decrease in accrued interest receivable		222		234		(15)	
(Increase) decrease in other assets, net		122		804		(3,664)	
Increase (decrease) in accounts payable and accrued expenses		(907) 949		353		(1,481)	
Increase (decrease) in accrued interest payable		949	_	1,580	_	(869)	
Net cash provided by (used for) operating activities	_	13,323	_	61,591	_	(44,613)	
CASH FLOWS FROM FINANCING ACTIVITIES							
Proceeds from funds borrowed		_		294,650		111,742	
Repayments of funds borrowed		(21,450)		(350,116)		(55,997)	
Proceeds from exercise of stock options		_		19		281	
Purchase of treasury stock at cost		_		(1,524)		(3,212)	
Payments of declared distributions		(145)		(14,570)		(24,372)	
Net cash provided by (used for) financing activities	_	(21,595)		(71,541)		28,442	
NET DECREASE IN CASH AND CASH EQUIVALENTS		(8,272)		(9,950)		(16,171)	
Cash and cash equivalents, beginning of year		20,962		30,912		47,083	
Cash and cash equivalents, end of year	\$	12,690	\$	20,962	\$	30,912	
SUPPLEMENTAL INFORMATION							
Cash paid during the year for interest	\$	11,897	\$	10,682	\$	10,015	
Cash paid during the year for income taxes	\$	62	\$		\$		

<sup>(1) \$0, \$280,563,</sup> and \$49,884 of originated investments, and \$0, \$330,466, and \$0 of maturities or proceeds from sales related to the investment securities portfolio for the years ended December 31, 2017, 2016, and 2015.

# MEDALLION FINANCIAL CORP. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2017

# (1) ORGANIZATION OF MEDALLION FINANCIAL CORP. AND ITS SUBSIDIARIES

Medallion Financial Corp. (the Company) is a closed-end management investment company organized as a Delaware corporation. The Company has elected to be regulated as a business development company (BDC) under the Investment Company Act of 1940, as amended (the 1940 Act). The Company conducts its business through various wholly-owned subsidiaries including its primary operating company, Medallion Funding LLC (MFC), a Small Business Investment Company (SBIC) which originates and services taxicab medallion and commercial loans.

A wholly-owned portfolio investment, Medallion Bank, a Federal Deposit Insurance Corporation (FDIC) insured industrial bank, originates consumer loans, raises deposits, and conducts other banking activities (see Note 3). Medallion Bank is subject to competition from other financial institutions and to the regulations of certain federal and state agencies, and undergoes examinations by those agencies. Medallion Bank is not an investment company, and therefore, is not consolidated with the Company, but instead is treated as a portfolio investment. It was initially formed for the primary purpose of originating commercial loans in three categories: 1) loans to finance the purchase of taxicab medallions, 2) asset-based commercial loans, and 3) SBA 7(a) loans. The loans are marketed and serviced by Medallion Bank's affiliates who have extensive prior experience in these asset groups. Subsequent to its formation, Medallion Bank began originating consumer loans to finance the purchases of RVs, boats, and other related items, and to finance small scale home improvements.

The Company formed a wholly-owned portfolio company, Medallion Servicing Corporation (MSC), to provide loan services to Medallion Bank, also a portfolio company wholly-owned by the Company. The Company has assigned all of its loan servicing rights for Medallion Bank, which consists of servicing taxi medallion and commercial loans originated by Medallion Bank, to MSC, who bills and collects the related service fee income from Medallion Bank, and is allocated and charged by the Company for MSC's share of these servicing costs.

The Company also conducts business through Medallion Capital, Inc. (MCI), an SBIC which conducts a mezzanine financing business, and Freshstart Venture Capital Corp. (FSVC), an SBIC which originates and services taxicab medallion and commercial loans. MFC, MCI, and FSVC, as SBICs, are regulated by the Small Business Administration (SBA). MCI and FSVC are financed in part by the SBA.

MFC established a wholly-owned subsidiary, Taxi Medallion Loan Trust III (Trust III), for the purpose of owning medallion loans originated by MFC or others. Trust III is a separate legal and corporate entity with its own creditors who, in any liquidation of Trust III, will be entitled to be satisfied out of Trust III's assets prior to any value in Trust III becoming available to Trust III's equity holders. The assets of Trust III, aggregating \$97,252,000 at December 31, 2017, are not available to pay obligations of its affiliates or any other party, and the assets of affiliates or any other party are not available to pay obligations of Trust III. Trust III's loans are serviced by MFC.

The Company established a wholly-owned subsidiary, Medallion Financing Trust I (Fin Trust) for the purpose of issuing unsecured preferred securities to investors. Fin Trust is a separate legal and corporate entity with its own creditors who, in any liquidation of Fin Trust, will be entitled to be satisfied out of Fin Trust's assets prior to any value in Fin Trust becoming available to Fin Trust's equity holders. The assets of Fin Trust, aggregating \$36,144,000 at December 31, 2017, are not available to pay obligations of its affiliates or any other party, and the assets of affiliates or any other party are not available to pay obligations of Fin Trust.

MFC through several wholly-owned subsidiaries (together, Medallion Chicago), purchased \$8,689,000 of City of Chicago taxicab medallions out of foreclosure, which are leased to fleet operators while being held for sale. The 159 medallions are carried at a fair value of \$7,450,000 on the consolidated balance sheet at December 31, 2017, compared to \$9,510,000 a year ago, and are considered non-qualifying assets under the 1940 Act.

# (2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Use of Estimates**

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the US requires management to make estimates that affect the amounts reported in the consolidated financial statements and the accompanying notes. Accounting estimates and assumptions are those that management considers to be the most critical to an understanding of the consolidated financial statements because they inherently involve significant judgments and uncertainties. All of

these estimates reflect management's best judgment about current economic and market conditions and their effects based on information available as of the date of these consolidated financial statements. If such conditions change, it is reasonably possible that the judgments and estimates could change, which may result in future impairments of loans and other receivables, investments other than securities, loans held for sale, and investments, among other effects.

# **Principles of Consolidation**

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries, except for Medallion Bank and other portfolio investments. All significant intercompany transactions, balances, and profits have been eliminated in consolidation. As a non-investment company, Medallion Bank is not consolidated with the Company, which is an investment company under the 1940 Act. See Note 3 for the presentation of financial information for Medallion Bank and other controlled subsidiaries. As discussed in Note 19, the Company expects to withdraw its election to be regulated as a BDC under the 1940 Act on or about April 1, 2018 and commencing with the second quarter of 2018, the Company would consolidate the financial statements of Medallion Bank and controlled or majority-owned portfolio investments together with those of the Company.

# **Cash and Cash Equivalents**

The Company considers all highly liquid instruments with an original purchased maturity of three months or less to be cash equivalents. Cash balances are generally held in accounts at large national or regional banking organizations in amounts that exceed the federally insured limits, and includes \$0 and \$500,000 related to compensating balance requirements of regional banking institutions, and \$0 and \$7,840,000 pledged to a lender of an affiliate as of December 31, 2017 and 2016. The reduction in the pledged balances reflects the conversion of the deposit into a loan to the affiliate, and payment in full to the affiliates lender.

#### Fair Value of Assets and Liabilities

The Company follows FASB Accounting Standards Codification Topic 820, Fair Value Measurements and Disclosures, (FASB ASC 820), which defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. FASB ASC 820 defines fair value as an exit price (i.e. a price that would be received to sell, as opposed to acquire, an asset or transfer a liability), and emphasizes that fair value is a market-based measurement. It establishes a fair value hierarchy that distinguishes between assumptions developed based on market data obtained from independent external sources and the reporting entity's own assumptions. Further, it specifies that fair value measurement should consider adjustment for risk, such as the risk inherent in the valuation technique or its inputs. See also Notes 2, 16, and 17 to the consolidated financial statements.

### **Investment Valuation**

The Company's loans, net of participations and any unearned discount, are considered investment securities under the 1940 Act and are recorded at fair value. As part of the fair value methodology, loans are valued at cost adjusted for any unrealized appreciation (depreciation). Since no ready market exists for these loans, the fair value is determined in good faith by the Board of Directors. In determining the fair value, the Board of Directors considers factors such as the financial condition of the borrower, the adequacy of the collateral, individual credit risks, cash flows of the borrower, market conditions for loans (e.g., values used by other lenders and any active bid/ask market), historical loss experience, and the relationships between current and projected market rates and portfolio rates of interest and maturities. Investments other than securities, which represent collateral received from defaulted borrowers, are valued similarly.

Equity investments (common stock and stock warrants, including certain controlled subsidiary portfolio investments) and investment securities (US Treasuries and mortgage backed bonds), in total representing 51% and 46% of the investment portfolio at December 31, 2017 and 2016, are recorded at fair value, represented at cost, plus or minus unrealized appreciation or depreciation. The fair value of investments that have no ready market are determined in good faith by the Board of Directors, based upon the financial condition and operating performance of the underlying investee companies as well as general market trends for businesses in the same industry. Included in equity investments were marketable securities of \$0 and \$537,000 at December 31, 2017 and 2016, and non-marketable securities of \$9,521,000 and \$7,931,000 in the comparable periods. The \$302,147,000 and \$293,360,000 related to portfolio investments in controlled subsidiaries at December 31, 2017 and 2016 were all non-marketable in each period. Because of the inherent uncertainty of valuations, the Board of Directors' estimates of the values of the investments may differ significantly from the values that would have been used had a ready market for the investments existed, and the differences could be material.

The Company's investment in Medallion Bank, as a wholly owned portfolio investment, is also subject to quarterly assessments of fair value. The Company conducts a thorough valuation analysis as described previously, and also receives an opinion regarding the valuation from an independent third party to assist the Board of Directors in its determination of the fair value of Medallion Bank on at least an annual basis. The Company's analysis includes factors such as various regulatory restrictions that were established at

Medallion Bank's inception, by the FDIC and State of Utah, and also by additional regulatory restrictions, such as the prior moratorium imposed by the Dodd-Frank Act on the acquisition of control of an industrial bank by a "commercial firm" (a company whose gross revenues are primarily derived from non-financial activities) which expired in July 2013 and the lack of any new charter issuances since the moratorium's expiration. Because of these restrictions and other factors, the Company's Board of Directors had previously determined that Medallion Bank had little value beyond its recorded book value. As a result of this valuation process, the Company had previously used Medallion Bank's actual results of operations as the best estimate of changes in fair value, and recorded the results as a component of unrealized appreciation (depreciation) on investments. In the 2015 second quarter, the Company first became aware of external interest in Medallion Bank and its portfolio assets at values in excess of their book value. Expression of interest in Medallion Bank from both investment bankers and interested parties has continued through 2016 and 2017. The Company incorporated these new factors in the Medallion Bank's fair value analysis and the Board of Directors determined that Medallion Bank had a fair value in excess of book value. In addition, in the 2016 third quarter there was a court ruling involving a marketplace lender that the Company believes heightens the interest of marketplace lenders to acquire or merge with Utah industrial banks. The Company also engaged a valuation specialist to assist the Board of Directors in their determination of Medallion Bank's fair value, and this appreciation of \$15,500,000 was thereby recorded in 2015, and additional appreciation of \$128,918,000 was recorded in 2016 and \$7,849,000 was recorded in 2017. See Note 3 for additional information about Medallion Bank.

A majority of the Company's investments consist of long-term loans to persons defined by SBA regulations as small business concerns. Approximately 34% and 41% of the Company's investment portfolio at December 31, 2017 and 2016 had arisen in connection with the financing of taxicab medallions, taxicabs, and related assets, of which 73% and 69% were in New York City at December 31, 2017 and 2016. These loans are secured by the medallions, taxicabs, and related assets, and are personally guaranteed by the borrowers, or in the case of corporations, are generally guaranteed personally by the owners. A portion of the Company's portfolio (15% and 13% at December 31, 2017 and 2016) represents loans to various commercial enterprises in a wide variety of industries, including manufacturing, retail trade, information services, and other services. Approximately 4% of these loans are made primarily in the metropolitan New York City area, 43% in the Midwest, and the balance is widely scattered across the United States. Investments in controlled unconsolidated subsidiaries, equity investments, and investment securities were 49%, 2%, and 0% at December 31, 2016.

On a managed basis, which includes the investments of Medallion Bank after eliminating the Company's investment in Medallion Bank, medallion loans were 28% and 35% at December 31, 2017 and 2016 (81% and 76% in New York City), commercial loans were 7% and 6%, and 49% and 46% were consumer loans in all 50 states collateralized by recreational vehicles, boats, motorcycles, trailers, and home improvements. Investment securities were 3% and 2% at December 31, 2017 and 2016, and equity investments (including investments in controlled subsidiaries) were 13% and 11% at December 31, 2017 and 2016.

#### **Investment Transactions and Income Recognition**

Loan origination fees and certain direct origination costs are deferred and recognized as an adjustment to the yield of the related loans. At December 31, 2017 and 2016, net loan origination costs were \$90,000 and \$175,000. Net amortization expense (income accretion) for the years ended December 31, 2017, 2016, and 2015 was \$68,000, (\$49,000), and (\$49,000).

Investment securities are purchased from time-to-time in the open market at prices that are greater or lesser than the par value of the investment. The resulting premium or discount is deferred and recognized as an adjustment to the yield of the related investment. At December 31, 2017 and 2016, there were no premiums or discounts on investment securities, and their related income accretion or amortization was immaterial for 2017, 2016, and 2015.

Interest income is recorded on the accrual basis. Taxicab medallion and commercial loans are placed on nonaccrual status, and all uncollected accrued interest is reversed, when there is doubt as to the collectability of interest or principal, or if loans are 90 days or more past due, unless management has determined that they are both well-secured and in the process of collection. Interest income on nonaccrual loans is generally recognized when cash is received, unless a determination has been made to apply all cash receipts to principal. At December 31, 2017, 2016, and 2015, total non-accrual loans were \$98,494,000, \$77,161,000, and \$16,873,000, and represented 31%, 20%, and 4% of the gross medallion and commercial loan portfolio at each year end, and were primarily concentrated in the medallion portfolio. The amount of interest income on nonaccrual loans that would have been recognized if the loans had been paying in accordance with their original terms was \$12,485,000 (\$3,495,000 of which had been applied to principal), \$10,658,000, and \$8,306,000 as of December 31, 2017, 2016, and 2015, of which \$5,514,000 (\$1,978,000 of which had been applied to principal), \$2,634,000, and \$1,315,000 would have been recognized in the years ended December 31, 2017, 2016, and 2015. The fluctuations in nonaccrual interest foregone and increase in principal balances reflected the increase in past due loans and market conditions during the affected periods.

#### Loan Sales and Servicing Fee Receivable

The Company accounts for its sales of loans in accordance with FASB Accounting Standards Codification Topic 860, Transfers and Servicing (FASB ASC 860) which provides accounting and reporting standards for transfers and servicing of financial assets and extinguishments of liabilities. In accordance with FASB ASC 860, we have elected the fair value measurement method for our servicing assets and liabilities. The principal portion of loans serviced for others by the Company and its affiliates was \$338,867,000 and \$352,191,000 at December 31, 2017 and 2016, and included \$311,988,000 and \$325,751,000 of loans serviced for Medallion Bank. The Company has evaluated the servicing aspect of its business in accordance with FASB ASC 860, most of which relates to servicing assets held by Medallion Bank, and determined that no material servicing asset or liability exists as of December 31, 2017 and 2016. The Company has assigned its servicing rights to the Medallion Bank portfolio to MSC, a wholly-owned unconsolidated portfolio investment. The costs of servicing are allocated to MSC by the Company, and the servicing fee income is billed to and collected from Medallion Bank by MSC. During 2016, the Company exited the asset based lending business and sold the entire portfolio of \$45,023,000, including \$42,919,000 on the books of Medallion Bank to a third party bank for a gain of \$2,701,000, before deductions for closing costs.

# Unrealized Appreciation (Depreciation) and Realized Gains (Losses) on Investments

Unrealized appreciation (depreciation) on investments is the amount by which the fair value estimated by the Company is greater (less) than the cost basis of the investment portfolio. Realized gains or losses on investments are generated through sales of investments, foreclosure on specific collateral, and writeoffs of loans or assets acquired in satisfaction of loans, net of recoveries. Unrealized appreciation on net investments was \$139,700,000, \$127,367,000, and \$44,483,000 as of December 31, 2017, 2016, and 2015. The Company's investment in Medallion Bank, a wholly owned portfolio investment, is also subject to quarterly assessments of fair value. The Company conducts a thorough valuation analysis as described previously, and determines whether any factors give rise to a valuation different than recorded book value, including various regulatory restrictions that were established at Medallion Bank's inception, by the FDIC and State of Utah, and also by additional marketplace restrictions, such as the ability to transfer industrial bank charters. Because of these restrictions and other factors, the Company's Board of Directors had previously determined that Medallion Bank had little value beyond its recorded book value. As a result of this valuation process, the Company had previously used Medallion Bank's actual results of operations as the best estimate of changes in fair value, and recorded the results as a component of unrealized appreciation (depreciation) on investments. In the 2015 second quarter, the Company first became aware of external interest in Medallion Bank and its portfolio assets at values in excess of their book value. Expression of interest in Medallion Bank from both investment bankers and interested parties has continued through 2016 and 2017. The Company incorporated these new factors in the Medallion Bank's fair value analysis and the Board of Directors determined that Medallion Bank had a fair value in excess of book value. In addition, in the 2016 third quarter there was a court ruling involving a marketplace lender that the Company believes heightens the interest of marketplace lenders to acquire or merge with Utah industrial banks. The Company also engaged a valuation specialist to assist the Board of Directors in their determination of Medallion Bank's fair value, and this appreciation of \$15,500,000 was thereby recorded in 2015, and additional appreciation of \$128,918,000 was recorded in 2016, and \$7,849,000 was recorded in 2017. See Note 3 for additional information about Medallion Bank.

The following table sets forth the pretax changes in our unrealized appreciation (depreciation) on investments for the years ended December 31, 2017, 2016, and 2015.

(Dollars in thousands)	Medallion Loans	Commercial Loans	Investments in Subsidiaries	Equity Investments	Investment Securities	Investments Other Than Securities	Total
Balance December 31, 2014	<u> </u>	(\$ 2,949)	\$ 5,698	\$ 1,608	\$ —	\$ 38,645	\$ 43,002
Net change in unrealized		(, , ,	,	,		,	,
Appreciation on investments			18,132	1,141		(9,621)	9,652
Depreciation on investments	(3,568)	(176)	586	(1,426)	(18)	(68)	(4,670)
Reversal of unrealized							
appreciation (depreciation) related to realized							
Gains on investments			(4,809)	(9)		_	(4,818)
Losses on investments	130	886	_	301		_	1,317
Other (1)			(967)	967			
Balance December 31, 2015	(3,438)	(2,239)	18,640	2,582	(18)	28,956	44,483
Net change in unrealized							
Appreciation on investments	_	_	133,805	2,979	7	(28,372)	108,419
Depreciation on investments	(28,028)	318	305	_	5		(27,400)
Reversal of unrealized appreciation (depreciation) related to realized				44.42			
Gains on investments				(1,627)			(1,627)
Losses on investments	2,943	543			12		3,498
Other					(6)		(6)
Balance December 31, 2016	(28,523)	(1,378)	152,750	3,934	_	584	127,367
Net change in unrealized			< 4 <b>=</b> 0	• 0.60		(004)	<b>-</b> 400
Appreciation on investments	<u> </u>	(410)	6,170	2,060	_	(821)	7,409
Depreciation on investments  Reversal of unrealized appreciation (depreciation) related to realized	(37,335)	(410)	_	(277)	_	(1,253)	(39,275)
Gains on investments			_	(3,082)	_		(3,082)
Losses on investments	45,520	1,275	_	486	_	_	47,281
Other	_		_	_	_	_	
Balance December 31, 2017	(\$ 20,338)	(\$ 513)	\$ 158,920	\$ 3,121	<b>\$</b> —	(\$ 1,490)	\$ 139,700

<sup>(1)</sup> Reclassification of Medallion Motorsports from equity investments to controlled subsidiaries.

The table below summarizes pretax components of unrealized and realized gains and losses in the investment portfolio for the years ended December 31, 2017, 2016, and 2015.

(Dollars in thousands)		2017		2016	2015		
Net change in unrealized appreciation (depreciation) on investments							
Unrealized appreciation	\$	2,060	\$	2,986	\$	288	
Unrealized depreciation		(38,022)		(27,705)		(3,822)	
Net unrealized appreciation on investments in Medallion Bank and other controlled subsidiaries		9,483		130,121		21,638	
Realized gains		(3,082)		(1,627)		(4,818)	
Realized losses		47,281		3,498		1,317	
Net unrealized losses on investments other than securities and other assets		(2,075)		(28,387)		(9,689)	
Total	\$	15,645	\$	78,886	\$	4,914	
Net realized gains (losses) on investments			-				
Realized gains	\$	3,082	\$	_	\$	4,818	
Realized losses		(47,281)		(3,486)		(1,317)	
Other gains		4,684		4,140		4,261	
Direct chargeoffs		(4,229)		(197)		(126)	
Total	(\$	43,744)	\$	457	\$	7,636	

The following table provides additional information on attributes of the nonperforming loan portfolio as of December 31, 2017 and 2016.

(Dollars in thousands)	-	Recorded estment (1) (2)	I	Unpaid Principal Balance	Average Recorded Investment		
December 31, 2017 Medallion (3)	\$	79,871	\$	82,612	\$	128,671	
Commercial (3)  December 31, 2016		18,623		20,491		18,792	
Medallion (3)	\$	73,192 3,969	\$	74,078 11,118	\$	87,999 4,695	

- (1) As of December 31, 2017 and 2016, \$20,851 and \$29,901 of unrealized depreciation had been recorded as a valuation allowance on these loans.
- (2) Interest income of \$1,729 and \$1,919 was recognized on these loans for the years ended December 31, 2017 and 2016.
- (3) Included in the unpaid principal balance is unearned and paid-in-kind interest on nonaccrual loans of \$4,609 and \$8,035, which is included in the nonaccrual disclosures in the section titled "Investment Transactions and Income Recognition" on page F-9, as of December 31, 2017 and 2016.

The following tables show the aging of medallion and commercial loans as of December 31, 2017 and 2016.

December 31, 2017		Da	ys Past Due	,								R	ecorded Investment >						
(Dollars in thousands)	 31 – 60		61 – 90		91 +		91 +		Total		Total		Current	Total		rent Total		9	0 Days and Accruing
Medallion loans	\$ 16,049	\$	12,387	\$	59,701	\$	88,137	\$	140,279	\$	228,416	\$	265						
Commercial loans  Secured mezzanine  Other secured	_		_		_		_		88,334		88,334		_						
commercial	 				749		749		1,728		2,477								
<b>Total commercial loans</b>	_				749		749		90,062		90,811								
Total	\$ 16,049	\$	12,387	\$	60,450	\$	88,886	\$	230,341	\$	319,227	\$	265						

December 31, 2016		Day	ys Past Due	;							Re	corded Investment >								
(Dollars in thousands)	31 – 60		61 – 90		91 +		91 +		91 +		Total	Current			Total		Total		90 Days and Accruing	
Medallion loans	\$ 12,350	\$	13,064	\$	71,976	\$	97,390	\$	197,660	\$	295,050	\$	4,665							
Commercial loans Secured mezzanine Other secured	_		_		1,390		1,390		75,079		76,469		_							
commercial	69		472		734		1,275		7,382		8,657									
Total commercial loans	69		472		2,124		2,665		82,461		85,126									
Total	\$ 12,419	\$	13,536	\$	74,100	\$	100,055	\$	280,121	\$	380,176	\$	4,665							

A third party finance company sold various participations in asset based loans to Medallion Business Credit and Medallion Bank. In April 2013 the aggregate balance of the participations was approximately \$13.8 million, \$12.9 million of which were held by Medallion Bank. That amount was divided between seven separate borrowers operating in a variety of industries. In April 2013, the third party finance company became the subject of an involuntary bankruptcy petition filed by its bank lenders. Among other things, the bank lenders alleged that the third party finance company fraudulently misrepresented its borrowing availability under its credit facility with the bank lenders and are seeking the third party finance company's liquidation. In May 2013, the bankruptcy court presiding over the third party finance company's case entered an order converting the involuntary chapter 7 case to a chapter 11 case. The Company and Medallion Bank have placed these loans on nonaccrual, and reversed interest income. In addition, the Company and Medallion Bank have established valuation allowances against the outstanding balances. On May 31, 2013, the Company and Medallion Bank commenced an adverse proceeding against the third party finance company and the bank lenders seeking declaratory judgment that the Company's and Medallion Bank's loan participations are true participations and not subject to the bankruptcy estate or to the bank lender's security interest in the third party finance company's assets. The third party finance company and bank lenders are contesting the Company's and Medallion Bank's position. In April 2014, the Company and Medallion Bank received a decision from the court granting summary judgment in their favor with respect to the issue of whether the Company's and Medallion Bank's loan participations are true participations. In March 2015, the Company and Medallion Bank received a decision from the court finding that the bank lenders generally held a first lien on the Company's and Medallion Bank's loan participations subject to, among other things, defenses still pending prosecution by the parties and adjudication by the court. The Company and Medallion Bank are appealing the decision. The remaining issues are still being litigated. Although the Company and Medallion Bank believe the claims raised by the third party finance company and the bank lenders are without merit and will vigorously defend against them, the Company and Medallion Bank cannot at this time predict the outcome of this litigation or determine their potential exposure. At December 31, 2017, five of the seven secured borrowers had refinanced their loans in full with third parties, and the related proceeds are held in escrow pending resolution of the bankruptcy proceedings. In September 2015, one loan was sold at a discount to a third party, and the related proceeds are held in escrow pending resolution of the bankruptcy proceeding. One loan was charged off in September 2014. The balances related to the paid off loans have been reclassified to other assets on the consolidated balance sheet. The table below summarizes these receivables and their status with the Company and Medallion Bank as of December 31, 2017.

(Dollars in thousands)	The Company	Medallion Bank	Total
Loans outstanding	\$ 258	\$ 1,953	\$ 2,211
Loans charged off (1)	(258)	(1,953)	(2,211)
Valuation allowance			
Net loans outstanding		_	
Other receivables	590	11,062	11,652
Valuation allowance	(251)	(5,901)	(6,152)
Net other receivables	339	5,161	5,500
Total net outstanding	339	5,161	5,500
Income foregone in 2017	_		
Total income foregone	\$ 74	\$ 108	\$ 182

<sup>(1)</sup> The income foregone on the charged off loan was \$99 for the Company and \$213 for Medallion Bank.

The following table shows troubled debt restructurings which the Company entered into during the year ended December 31, 2017.

(Dollars in thousands)	Number of Loans	 Modification nvestment	-Modification nvestment
Medallion loans	63	\$ 39,898	\$ 39,824
Commercial loans	2	 6,547	6,547
Total	65	\$ 46,445	\$ 46,371

During the twelve months ended December 31, 2017, sixteen loans modified as troubled debt restructurings were in default and had an investment value of \$4,248,000 as of December 31, 2017, net of \$1,956,000 of unrealized depreciation.

The following table shows troubled debt restructurings which the Company entered into during the year ended December 31, 2016.

(Dollars in thousands)	Number of Loans	 Pre-Modification Investment	 Post-Modification Investment
Medallion loans	7	\$ 3,639	\$ 3,670
Commercial loans			
Total	7	\$ 3,639	\$ 3,670

During the twelve months ended December 31, 2016, one loan modified as troubled debt restructurings was in default and had an investment value of \$394,000 as of December 31, 2016, net of \$335,000 of unrealized depreciation.

#### **Fixed Assets**

Fixed assets are carried at cost less accumulated depreciation and amortization, and are depreciated on a straight-line basis over their estimated useful lives of 3 to 10 years. Leasehold improvements are amortized on a straight-line basis over the shorter of the lease term or the estimated economic useful life of the improvement. Depreciation and amortization expense was \$94,000, \$110,000, and \$140,000 for the years ended December 31, 2017, 2016, and 2015.

#### **Deferred Costs**

Deferred financing costs, included in other assets, represents costs associated with obtaining the Company's borrowing facilities, and is amortized on a straight line basis over the lives of the related financing agreements. Amortization expense was \$925,000, \$722,000, and \$276,000 for the years ended December 31, 2017, 2016, and 2015, recorded as interest expense on the Consolidated Statements of Operations. In addition, the Company capitalizes certain costs for transactions in the process of completion (other than business combinations), including those for potential investments, and the sourcing of other financing alternatives. Upon completion or termination of the transaction, any accumulated amounts will be amortized against income over an appropriate period, or written off. The amounts on the balance sheet for all of these purposes were \$3,070,000 and \$4,003,000 at December 31, 2017 and 2016.

#### **Income Taxes**

Income taxes are accounted for using the asset and liability approach in accordance with FASB ASC Topic 740, Income Taxes ("ASC 740"). Deferred tax assets and liabilities reflect the impact of temporary differences between the carrying amount of assets and liabilities and their tax basis and are stated at tax rates expected to be in effect when taxes are actually paid or recovered. Deferred tax assets are also recorded for net operating losses, capital losses and any tax credit carryforwards. A valuation allowance is provided against a deferred tax asset when it is more likely than not that some or all of the deferred tax assets will not be realized. All available evidence, both positive and negative, is considered to determine whether a valuation allowance for deferred tax assets is needed. Items considered in determining our valuation allowance include expectations of future earnings of the appropriate tax character, recent historical financial results, tax planning strategies, the length of statutory carryforward periods and the expected timing of the reversal of temporary differences. Under ASC 740, forming a conclusion that a valuation allowance is not needed is difficult when there is negative evidence, such as cumulative losses in recent years. The Company recognizes tax benefits of uncertain tax positions only when the position is more likely than not to be sustained assuming examination by tax authorities. The Company records income tax related interest and penalties, if applicable, within current income tax expense. Through December 31, 2015 the

Company qualified to be taxed as a RIC under the Code. Generally, a RIC is entitled to deduct dividends it pays to its shareholders from its income to determine taxable income.

# Net Increase in Net Assets Resulting from Operations per Share (EPS)

Basic earnings per share are computed by dividing net increase in net assets resulting from operations available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted earnings per share reflect the potential dilution that could occur if option contracts to issue common stock were exercised, or if restricted stock vests, and has been computed after giving consideration to the weighted average dilutive effect of the Company's stock options and restricted stock. The Company uses the treasury stock method to calculate diluted EPS, which is a method of recognizing the use of proceeds that could be obtained upon exercise of options and warrants, including unvested compensation expense related to the shares, in computing diluted EPS. It assumes that any proceeds would be used to purchase common stock at the average market price during the period.

The table below shows the calculation of basic and diluted EPS.

(Dollars in thousands)		2017	 2016	2015		
Net increase in net assets resulting from operations available to common shareholders	\$	278	\$ 23,515	\$	29,376	
Weighted average common shares outstanding applicable to basic EPS		23,919,994 439 132,874	24,123,888 230 48,902		24,315,427 10,378 66,154	
Adjusted weighted average common shares outstanding applicable to diluted EPS		24,053,307	24,173,020		24,391,959	
Basic earnings per share	\$	0.01 0.01	\$ 0.97 0.97	\$	1.21 1.20	

Potentially dilutive common shares excluded from the above calculations aggregated 366,245, 346,232, and 435,254 shares as of December 31, 2017, 2016, and 2015.

# **Stock Compensation**

The Company follows FASB Accounting Standard Codification Topic 718 (ASC 718), Compensation – Stock Compensation, for its stock option and restricted stock plans, and accordingly, the Company recognizes the expense of these grants as required. Stock-based employee compensation costs pertaining to stock options is reflected in net increase in net assets resulting from operations for any new grants using the fair values established by usage of the Black-Scholes option pricing model, expensed over the vesting period of the underlying option. Stock-based employee compensation costs pertaining to restricted stock are reflected in net increase in net assets resulting from operations for any new grants using the grant date fair value of the shares granted, expensed over the vesting period of the underlying stock.

During 2017, 2016, and 2015, the Company issued 327,251, 48,527, and 162,576 restricted shares of stock-based compensation awards, and issued 29,666, 12,000, and 27,000 shares of other stock-based compensation awards, and recognized \$785,000, \$568,000, and \$1,294,000, or \$0.03, \$0.02, and \$0.05 per diluted common share for each respective year, of non-cash stock-based compensation expense related to the grants. As of December 31, 2017, the total remaining unrecognized compensation cost related to unvested stock options and restricted stock was \$396,000, which is expected to be recognized over the next 11 quarters (see Note 6).

#### **Distributions to Shareholders**

The table below shows the tax character of distributions for tax reporting purposes.

	 Year	's Ended	December .	31,	
(Dollars in thousands)	 2017		2016		2015
Distributions paid from					
Investment income, net	\$ _	\$	14,570	\$	20,042
Return of capital	_				4,330
Realized gains from investment transactions, net	 _				
Total distributions	\$ 	\$	14,570	\$	24,372

Our ability to make distributions is restricted by SBA regulations and under the terms of the SBA debentures. As of December 31, 2017, the Company had no undistributed net investment income or realized gains.

#### **Derivatives**

The Company manages its exposure to increases in market rates of interest by periodically purchasing interest rate caps to lock in the cost of funds of its variable-rate debt in the event of a rapid run up in interest rates. The Company entered into contracts to purchase interest rate caps on \$70,000,000 of notional value of principal from various multinational banks, with termination dates ranging to December 2018. The caps provide for payments to the Company if various LIBOR thresholds are exceeded during the cap terms. Total cap purchases were generally fully expensed when paid, including \$19,000, \$20,000, and \$81,000 in 2017, 2016, and 2015, and all are carried at \$0 on the balance sheet at December 31, 2017.

#### Reclassifications

Certain reclassifications have been made to prior year balances to conform with the current year presentation. These reclassifications have no effect on the previously reported results of operations.

#### (3) INVESTMENTS IN MEDALLION BANK AND OTHER CONTROLLED SUBSIDIARIES

The following table presents information derived from Medallion Bank's statement of comprehensive income and other valuation adjustments on other controlled subsidiaries for the years ended December 31, 2017, 2016, and 2015.

(Dollars in thousands)	2017		2016	2015
Statement of comprehensive income Investment income Interest expense	,	-	103,454 11,762	\$ 91,021 9,205
Net interest income	97,412 121 26,032		91,692 308 24,281	81,816 291 21,621
Net investment income before income taxes  Income tax provision (benefit)	71,501 15,093		67,719 (326)	60,486 18,974
Net investment income after income taxes	56,408 (51,696		68,045 (66,328)	 41,512 (18,275)
Net increase in net assets resulting from operations of Medallion Bank Unrealized appreciation (depreciation) on Medallion Bank (2) Net realized/unrealized gains (losses) on controlled subsidiaries other than Medallion Bank	4,712 5,482 (711		1,717 123,667 4,737	23,237 (2,763) (3,644)
Net increase in net assets resulting from operations of Medallion Bank and other controlled subsidiaries	\$ 9,483	<u> </u>	130,121	\$ 16,830

- (1) Excluded from operating expenses and included in net realized/unrealized losses of Medallion Bank were \$1,476, \$0 and \$1,150 of unrealized losses on other assets for 2017, 2016, and 2015.
- (2) Unrealized appreciation (depreciation) on Medallion Bank reflects the adjustment to the investment carrying amount to reflect the dividends declared to the Company and the US Treasury, and the fair value adjustments to the carrying amount of Medallion Bank.

The following table presents Medallion Bank's balance sheets and the net investments in other controlled subsidiaries as of December 31, 2017 and 2016.

(Dollars in thousands)	2017	2016
Loans	\$ 864,819	\$ 965,082
Investment securities, at fair value	43,478	36,861
Net investments (1)	908,297	1,001,943
Cash	110,233	30,881
Other assets, net	 58,827	43,134
Total assets	\$ 1,077,357	\$ 1,075,958
Other liabilities	\$ 3,836	\$ 3,453
Due to affiliates	1,055	1,084
Deposits and other borrowings, including accrued interest payable $\ldots$	908,236	909,536
Total liabilities	913,127	914,073
Medallion Bank equity (2)	164,230	161,885
Total liabilities and equity	\$ 1,077,357	\$ 1,075,958
Investment in other controlled subsidiaries	\$ 11,449	\$ 12,771
Total investment in Medallion Bank and other controlled subsidiaries (3)	\$ 302,147	\$ 293,360

- (1) Included in Medallion Bank's net investments is \$0 and \$4 for purchased loan premium at December 31, 2017 and 2016.
- (2) Includes \$26,303 of preferred stock issued to the US Treasury under the Small Business Lending Fund Program (SBLF).
- (3) Includes \$152,267 and \$144,418 of unrealized appreciation on Medallion Bank in excess of Medallion Bank's book value as of December 31, 2017 and 2016.

The following paragraphs summarize the accounting and reporting policies of Medallion Bank, and provide additional information relating to the tables presented above.

Investment securities are purchased from time-to-time in the open market at prices that are greater or lesser than the par value of the investment. The resulting premium or discount is deferred and recognized on a level yield basis as an adjustment to the yield of the related investment. At December 31, 2017 and 2016, the net premium on investment securities totaled \$265,000 and \$238,000, and \$81,000, \$82,000, and \$83,000 was amortized to interest income for the years ended December 31, 2017, 2016, and 2015.

Loan origination fees and certain direct origination costs are deferred and recognized as an adjustment to the yield of the related loans. At December 31, 2017 and 2016, net loan origination costs were \$11,097,000 and \$12,371,000. Net amortization expense for the years ended December 31, 2017, 2016, and 2015 was \$3,513,000, \$3,489,000, and \$3,354,000.

Medallion Bank's policies regarding nonaccrual of medallion and commercial loans are similar to those of the Company. The consumer portfolio has different characteristics compared to commercial loans, typified by a larger number of lower dollar loans that have similar characteristics. These loans are placed on nonaccrual, when they become 90 days past due, or earlier if they enter bankruptcy, and are charged off in their entirety when deemed uncollectible, or when they become 120 days past due, whichever occurs first, at which time appropriate collection and recovery efforts against both the borrower and the underlying collateral are initiated. At December 31, 2017, \$5,366,000 or 1% of consumer loans, no commercial loans, and \$27,332,000 or 12% of medallion loans were on nonaccrual, compared to \$4,179,000 or 1% of consumer loans, no commercial loans, and \$47,841,000 or 16% of medallion loans on nonaccrual at December 31, 2016, and \$3,381,000 or 1% of consumer loans, no commercial loans, and \$21,722,000 or 6% of medallion loans on nonaccrual at December 31, 2015. The amount of interest income on nonaccrual loans that would have been recognized if the loans had been paying in accordance with their original terms was \$1,487,000 (\$1,221,000 of which had been applied to principal), \$514,000, and \$233,000 as of December 31, 2017, 2016, and 2015. See also the paragraph and table on page F-13 following the delinquency table for a discussion of other past due amounts.

Medallion Bank's loan and investment portfolios are assessed for collectability on a monthly basis, and a loan loss allowance is established for any realizability concerns on specific investments, and general reserves have also been established for any unknown factors. Adjustments to the value of this portfolio are based on the Company's own historical loan loss data developed since 2004, adjusted for changes in delinquency trends and other factors as described previously in Note 2.

Medallion Bank raises deposits to fund loan originations. The deposits were raised through the use of investment brokerage firms who package deposits qualifying for FDIC insurance into pools that are sold to Medallion Bank. The rates paid on the deposits are highly competitive with market rates paid by other financial institutions, and include a brokerage fee, depending on the maturity of the deposit, which averages less than 0.15% and, which is capitalized and amortized to interest expense over the life of the respective pool. The total amount capitalized at December 31, 2017 and 2016 was \$1,941,000 and \$1,996,000, and \$1,330,000, \$1,369,000, and \$1,314,000 was amortized to interest expense during 2017, 2016, and 2015. Interest on the deposits is accrued daily and paid monthly, quarterly, semiannually, or at maturity.

The outstanding balances of fixed rate borrowings were as follows:

		Payments Du	e for the Yea	r Ending D	ecember 31,		December 31.	December 31.	Interest
(Dollars in thousands)	2018	2019	2020	2021	2022	Thereafter	2017	2016	Rate (1)
Deposits and other borrowings	\$424,115	\$260,872	\$91,136	\$76,884	\$53,741	\$ —	\$ 906,748	\$ 908,442	1.51%

## (1) Weighted average contractual rate as of December 31, 2017.

Medallion Bank is subject to various regulatory capital requirements administered by the FDIC and State of Utah Department of Financial Institutions. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional disciplinary actions by regulators that, if undertaken, could have a direct material effect on Medallion Bank's and the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, Medallion Bank must meet specific capital guidelines that involve quantitative measures of Medallion Bank's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. Medallion Bank's capital amounts and classification are also subject to qualitative judgments by Medallion Bank regulators about components, risk weightings, and other factors.

FDIC-insured banks, including Medallion Bank, are subject to certain federal laws, which impose various legal limitations on the extent to which banks may finance or otherwise supply funds to certain of their affiliates. In particular, Medallion Bank is subject to certain restrictions on any extensions of credit to, or other covered transactions, such as certain purchases of assets, with the Company or its affiliates.

Quantitative measures established by regulation to ensure capital adequacy require Medallion Bank to maintain minimum amounts and ratios as defined in the regulations (set forth in the table below). Additionally, as conditions of granting Medallion Bank's application for federal deposit insurance, the FDIC ordered that the leverage ratio (Tier 1 capital to average assets) be not less than 15%, and that an adequate allowance for loan losses be maintained. As a result, to facilitate maintenance of the capital ratio requirement and to provide the necessary capital for continued growth, the Company periodically makes capital contributions to Medallion Bank, including \$0 in 2017, \$3,000,000 in 2016, and \$8,000,000 in 2015. Separately, Medallion Bank declared dividends to the Company of \$0 in 2017, \$3,000,000 in 2016, and \$18,000,000 in 2015.

On February 27, 2009 and December 22, 2009, Medallion Bank issued, and the US Treasury purchased under the TARP Capital Purchase Program (the CPP) Medallion Bank's fixed rate non-cumulative Perpetual Preferred Stock, Series A, B, C, and D for an aggregate purchase price of \$21,498,000 in cash. On July 21, 2011, Medallion Bank issued, and the US Treasury purchased 26,303 shares of Senior Non-Cumulative Perpetual Preferred Stock, Series E (Series E) for an aggregate purchase price of \$26,303,000 under the Small Business Lending Fund Program (SBLF). The SBLF is a voluntary program intended to encourage small business lending by providing capital to qualified smaller banks at favorable rates. In connection with the issuance of the Series E, Medallion Bank exited the CPP by redeeming the Series A, B, C, and D; and received approximately \$4,000,000, net of dividends due on the repaid securities. Medallion Bank previously paid a dividend rate of 1% on the Series E, which increased to 9% in the 2016 first quarter.

The following table represents Medallion Bank's actual capital amounts and related ratios as of December 31, 2017 and 2016, compared to required regulatory minimum capital ratios and the ratios required to be considered well capitalized. As of December 31, 2017, Medallion Bank meets all regulatory capital adequacy requirements to which it is subject, and is well-capitalized.

			Regulatory			i	
(Dollars in Thousands)	Minimum	W	ell-capitalized	Decer	nber 31, 2017	De	cember 31, 2016
Common equity tier 1 capital	\$ —	\$		\$	137,494	\$	130,158
Tier 1 capital			_		163,797		156,461
Total capital			_		176,876		170,385
Average assets			_		1,127,087		1,081,522
Risk-weighted assets			_		995,145		1,067,103
Leverage ratio (1)	4%	<b>o</b>	5%		14.5%		14.5%
Common equity tier 1 capital ratio <sup>(2)</sup>	5		7		13.8		12.2
Tier 1 capital ratio (3)	6		8		16.5		14.7
Total capital ratio (3)	8		10		17.8		16.0

- (1) Calculated by dividing Tier 1 capital by average assets.
- (2) Calculated by subtracting preferred stock or non-controlling interests from Tier 1 capital and dividing by risk-weighted assets.
- (3) Calculated by dividing Tier 1 or total capital by risk-weighted assets.

#### (4) FUNDS BORROWED

The outstanding balances of funds borrowed were as follows:

		Pa	ayments D	ue fo	or the Yea	r Ei	nding Dece	mber	31,		I	December 31.		December 31,	Interest
(Dollars in thousands)	2018		2019		2020		2021	2	022	Thereafter	_	2017	_	2016	Rate (1)
DZ loan  Notes payable to	\$ 99,984	\$	_	\$	_	\$	_	\$	—	\$ _	\$	99,984	\$	106,244	3.02%
banksSBA debentures and	81,450				_				_	_		81,450		94,219	3.94
borrowings	1,655		3,044		26,365		8,500		_	40,000		79,564		81,985	3.39
Retail notes							33,625		_			33,625		33,625	9.00
Preferred securities									_	33,000		33,000		33,000	3.63
Total	\$ 183,089	\$	3,044	\$ 1	26,365	\$	42,125	\$	_	\$ 73,000	\$	327,623	\$	349,073	4.01

(1) Weighted average contractual rate as of December 31, 2017.

#### (A) DZ LOAN

In December 2008, Trust III entered into the DZ loan agreement with DZ Bank, to provide up to \$200,000,000 of financing through a commercial paper conduit to acquire medallion loans from MFC (DZ loan), which was extended in December 2013 until December 2016 through an amended and restated credit agreement, which has been further extended several times and currently terminates in March 2018. The line was reduced to \$150,000,000, and which was further reduced in stages lowering to \$125,000,000 on July 1, 2016, and remains as an amortizing facility; and of which \$99,984,000 was outstanding at December 31, 2017. During 2016 and 2017, the DZ loan was amended several times, for the most part to improve Trust III's flexibility under the credit facility.

Borrowings under Trust III's DZ loan are collateralized by Trust III's assets. MFC is the servicer of the loans owned by Trust III. The DZ loan includes a borrowing base covenant and rapid amortization in certain circumstances. In addition, if certain financial tests are not met, MFC can be replaced as the servicer. The interest rate with the 2013 extension is a pooled short-term commercial paper rate which approximates LIBOR (30 day LIBOR was 1.56% at December 31, 2017) plus 1.65%.

#### (B) SBA DEBENTURES AND BORROWINGS

In 2016, the SBA approved \$10,000,000 of commitments for MCI for a four and a half year term and a 1% fee, which was paid. In 2015, the SBA approved \$15,500,000 of commitments for MCI for a four year term and a 1% fee, which was paid. In 2014, the SBA approved \$10,000,000 of commitments for MCI for a four year term and a 1% fee, which was paid. In 2013, the SBA approved \$23,000,000 and \$5,000,000 of commitments for FSVC and MCI, respectively, for a four year term and a 1% fee, which was paid, and of which FSVC issued \$23,000,000 of debentures, \$18,150,000 of which was used to repay maturing debentures, and MCI issued

\$2,500,000 of debentures. During 2017, the SBA restructured FSVC's debentures with SBA totaling \$33,485,000 in principal into a new loan by the SBA to Freshstart in the principal amount of \$34,024,756 (the "SBA Loan"). In connection with the SBA loan, FSVC executed a Note (the "SBA Note"), with an effective date of March 1, 2017, in favor of SBA, in the principal amount of \$34,024,756. The SBA Loan bears interest at a rate of 3.25% per annum and requires a minimum of \$5,500,000 of principal and interest to be paid on or before February 1, 2018, a minimum of \$9,500,000 of principal and interest to be paid on or before February 1, 2019, and all remaining unpaid principal and interest on or before February 1, 2020, the final maturity date of the SBA Loan. The SBA Loan agreement contains covenants and events of defaults, including, without limitation, payment defaults, breaches of representations, and warranties and covenants defaults. As of December 31, 2017, \$169,985,000 of commitments had been fully utilized, there were \$5,500,000 of commitments available, and \$79,564,000 was outstanding, including \$31,064,000 under the SBA Note.

#### (C) NOTES PAYABLE TO BANKS

The Company and its subsidiaries have entered into note agreements with a variety of local and regional banking institutions over the years. The notes are typically secured by various assets of the underlying borrower.

The table below summarizes the key attributes of the Company's various borrowing arrangements with these lenders as of December 31, 2017.

(Dollars in thousands)

Borrower	# of Lenders/ Notes	Note Dates	Maturity Dates	Туре		Note Amounts	Balance Outstanding at December 31, 2017	Monthly Payment	Average Interest Rate at December 31, 2017	Interest Rate Index <sup>(1)</sup>
The Company	6/6	4/11 - 8/14	1/18 - 11/18	Term loans and demand notes secured by pledged loans (2)	\$	59,360(2)	\$ 59,360	Interest only <sup>(3)</sup>	4.17%	Various <sup>(3)</sup>
Medallion Chicago		11/11 -	10/16 -	Term loans secured by owned Chicago	Ť	,		\$135 principal & interest		
	3/28	12/11	06/18	medallions <sup>(4)</sup>		25,708	 22,090		3.34%	N/A
					\$	85,068	\$ 81,450			

- (1) At December 31, 2017, 30 day LIBOR was 1.56%, 360 day LIBOR was 2.11%, and the prime rate was 4.50%.
- (2) One note has an interest rate of Prime, one note has an interest rate of Prime plus 0.50%, and the other interest rates on these borrowings are LIBOR plus 2%.
- (3) Various agreements call for remittance of all principal received on pledged loans subject to minimum monthly payments ranging from \$0 to \$70.
- (4) \$13,267 guaranteed by the Company.

#### (D) PREFERRED SECURITIES

In June 2007, the Company issued and sold \$36,083,000 aggregate principal amount of unsecured junior subordinated notes to Fin Trust which, in turn, sold \$35,000,000 of preferred securities to Merrill Lynch International and issued 1,083 shares of common stock to the Company. The notes bear a variable rate of interest of 90 day LIBOR (1.69% at December 31, 2017) plus 2.13%. The notes mature in September 2037 and are prepayable at par. Interest is payable quarterly in arrears. The terms of the preferred securities and the notes are substantially identical. In December 2007, \$2,000,000 of the preferred securities were repurchased from a third party investor. At December 31, 2017, \$33,000,000 was outstanding on the preferred securities.

## (E) MARGIN LOAN

In June 2015, the Company entered into a margin loan agreement with Morgan Stanley. The margin loan is secured by the pledge of short-term, high-quality investment securities held by the Company, and is initially available at 90% of the current fair market value of the securities. The margin loan bears interest at 30-day LIBOR (1.56% at December 31, 2017) plus 1.00%. As of December 31, 2017, there were no outstandings under this margin loan.

#### (F) RETAIL NOTES

In April 2016, the Company issued a total of \$33,625,000 aggregate principal amount of 9.00% unsecured notes due 2021, with interest payable quarterly in arrears. The Company used the net proceeds from the offering of approximately \$31,786,000 to make loans and other investments in portfolio companies and for general corporate purposes, including repaying borrowings under its DZ loan in the ordinary course of business.

### (G) COVENANT COMPLIANCE

Certain of our debt agreements contain restrictions that require the Company and its subsidiaries to maintain certain financial ratios, including debt to equity and minimum net worth. The Company is in compliance with such restrictions as of December 31, 2017 and 2016.

#### (5) INCOME TAXES

Through December 31, 2015, the Company qualified to be taxed as a RIC under Subchapter M of the Code. A RIC is not subject to federal income tax on the portion of its taxable ordinary income and net long-term capital gains that are distributed to its shareholders. For the tax year ended December 31, 2015, the Company had an ordinary loss for tax purposes.

During 2016, the Company's assets did not meet the quarterly investment diversification requirements to qualify as a RIC, primarily due to the increase in Medallion Bank's fair value. Therefore, for the year ended December 31, 2016, the Company became subject to taxation as a regular corporation under Subchapter C of the Code. This change in tax status does not affect the Company's status as a BDC under the 1940 Act or its compliance with the portfolio composition requirements of that statute.

As a result of being taxed as a corporation under Subchapter C, the Company is subject to federal and applicable state corporate income taxes on its taxable ordinary income and capital gains.

As a corporation taxed under Subchapter C, the Company is able, and intends, to file a consolidated federal income tax return with corporate subsidiaries, including portfolio companies such as Medallion Bank, in which it holds 80 percent or more of the outstanding equity interest measured by both vote and fair value.

The following table sets forth the significant components of our deferred and other tax assets and liabilities as of December 31, 2017 and 2016.

(Dollars in thousands)		2017		2016	2015
Unrealized gain on investment in Medallion Bank	(\$	35,297)	(\$	58,512)	\$ _
Unrealized losses on loans and nonaccrual interest		10,071		16,382	_
Net operating loss carryforwards (1)		615		732	
Unrealized gains on investments in other controlled subsidiaries		(3,617)		(5,610)	_
Unrealized gains on investments other than securities		(1,395)		(3,206)	
Accrued expenses, compensation		782		1,263	
Unrealized gains on other investments		(542)		(299)	 
Total deferred tax liability		(29,383)		(49,250)	_
Valuation allowance		(39)		(30)	 
Deferred tax liability, net		(29,422)		(49,280)	 _
Taxes receivable (payable)		16,886		3,380	
Net deferred and other tax liabilities	(\$	12,536)	(\$	45,900)	\$ 

(1) As of December 31, 2017, Medallion Chicago collectively had \$1,712 of net operating loss carryforwards that expire at various dates between December 31, 2026 and December 31, 2035. Additionally, the Company anticipates having a net operating loss of \$18,290 for the year ended December 31, 2017.

The components of our tax provision (benefit) for the years ended December 31, 2017, 2016, and 2015 were as follows.

(Dollars in thousands)		2017	2016	2015
Current				
Federal	(\$	15,613)	\$ (2,690)	\$ 
State		(756)	(689)	_
Deferred				
Federal		4,169	39,028	
Federal income tax rate change.		(17,279)		
State		(6,747)	 10,251	
Net provision (benefit) for income taxes	(\$	36,226)	\$ 45,900	\$ _

The following table presents a reconciliation of statutory federal income tax (benefit) expense to consolidated actual income tax (benefit) expense reported in net increase in net assets for the years ended December 31, 2017, 2016, and 2015.

(Dollars in thousands)		2017	2016	 2015
Statutory Federal Income tax at 35%	(\$	12,582)	\$ 24,295	\$ 
State and local income taxes, net of federal income tax benefit		(645)	3,829	_
Federal income tax rate change.		(17,279)		
Change in effective state income tax rate		(3,232)		
Utilization of carry forwards		(2,284)	_	
Appreciation of Medallion Bank		(1,050)		
Conversion to a taxable corporation		_	16,630	
Book impairment of goodwill		_	2,065	
Other		846	 (919)	 
Total income tax (benefit) expense	(\$	36,226)	\$ 45,900	\$ _

On December 22, 2017, the U.S. Government signed into law the "Tax Cuts and Jobs Act" which, starting in 2018, reduces the Company's corporate statutory income tax rate from 35% to 21%, but eliminates or increases certain permanent differences. As of the date of enactment, the Company has adjusted its deferred tax assets and liabilities for the new statutory rate, which resulted in a \$17.3 million income tax benefit for the year ended December 31, 2017.

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which temporary differences become deductible pursuant to ASC 740. The Company considers the reversal of deferred tax liabilities, projected future taxable income, and tax planning strategies in making this assessment. The Company's evaluation of the realizability of deferred tax assets must consider both positive and negative evidence. The weight given to the potential effects of positive and negative evidence is based on the extent to which it can be objectively verified. It is based upon these considerations by which the Company has determined the valuation allowance deemed necessary as of December 31, 2017.

The Company has filed tax returns in many states. Federal, New York State, and New York City tax filings of the Company for the tax years 2014 through the present are the more significant filings that are open for examination.

# (6) STOCK OPTIONS AND RESTRICTED STOCK

The Company has a stock option plan (2006 Stock Option Plan) available to grant both incentive and nonqualified stock options to employees. The 2006 Stock Option Plan, which was approved by the Board of Directors on February 15, 2006 and shareholders on June 16, 2006, provided for the issuance of a maximum of 800,000 shares of common stock of the Company. No additional shares are available for issuance under the 2006 Stock Option Plan. The 2006 Stock Option Plan is administered by the Compensation Committee of the Board of Directors. The option price per share may not be less than the current market value of the Company's common stock on the date the option is granted. The term and vesting periods of the options are determined by the Compensation Committee, provided that the maximum term of an option may not exceed a period of ten years.

The Company's Board of Directors approved the 2015 Employee Restricted Stock Plan (2015 Restricted Stock Plan) on February 13, 2015 and which was approved by the Company's shareholders on June 5, 2015. The 2015 Restricted Stock Plan became effective upon the Company's receipt of exemptive relief from the SEC on March 1, 2016. The terms of 2015 Restricted Stock Plan provide for grants of restricted stock awards to the Company's employees. A grant of restricted stock is a grant of shares of the Company's common stock which, at the time of issuance, is subject to certain forfeiture provisions, and thus is restricted as to transferability until such forfeiture restrictions have lapsed. A total of 700,000 shares of the Company's common stock are issuable under the 2015 Restricted Stock Plan, and 332,796 remained issuable as of December 31, 2017. Awards under the 2015 Restricted Stock Plan are subject to certain limitations as set forth in the 2015 Restricted Stock Plan. The 2015 Restricted Stock Plan will terminate when all shares of common stock authorized for delivery under the 2015 Restricted Stock Plan have been delivered and the forfeiture restrictions on all awards have lapsed, or by action of the Board of Directors pursuant to the 2015 Restricted Stock Plan, whichever first occurs.

The Company's Board of Directors approved the 2009 Employee Restricted Stock Plan (the Employee Restricted Stock Plan) on April 16, 2009. The Employee Restricted Stock Plan became effective upon the Company's receipt of exemptive relief from the SEC and approval of the Employee Restricted Stock Option Plan by the Company's shareholders on June 11, 2010. No additional shares are available for issuance under the Employee Restricted Stock Plan. The terms of the Employee Restricted Stock Plan provided for grants of restricted stock awards to the Company's employees. A grant of restricted stock is a grant of shares of the Company's common stock which, at the time of issuance, is subject to certain forfeiture provisions, and thus is restricted as to transferability until such forfeiture restrictions have lapsed. A total of 800,000 shares of the Company's common stock were issuable under the Employee Restricted Stock Plan, and as of December 31, 2017, none of the Company's common stock remained available for future grants. Awards under the 2009 Employee Plan are subject to certain limitations as set forth in the Employee Restricted Stock Plan will terminate when all shares of common stock authorized for delivery under the Employee Restricted Stock Plan have been delivered and the forfeiture restrictions on all awards have lapsed, or by action of the Board of Directors pursuant to the Employee Restricted Stock Plan, whichever first occurs.

The Company's Board of Directors approved the 2015 Non-Employee Director Stock Option Plan (2015 Director Plan) on March 12, 2015, which was approved by the Company's shareholders on June 5, 2015, and on which exemptive relief to implement the 2015 Director Plan was received from the SEC on February 29, 2016. A total of 300,000 shares of the Company's common stock are issuable under the 2015 Director Plan, and 258,334 remained issuable as of December 31, 2017. Under the 2015 Director Plan, unless otherwise determined by a committee of the Board of Directors comprised of directors who are not eligible for grants under the 2015 Director Plan, the Company will grant options to purchase 12,000 shares of the Company's common stock to a non-employee director upon election to the Board of Directors, with an adjustment for directors who are elected to serve less than a full term. The option price per share may not be less than the current market value of the Company's common stock on the date the option is granted. Options granted under the 2015 Director Plan are exercisable annually, as defined in the 2015 Director Plan. The term of the options may not exceed ten years.

The Company's Board of Directors approved the First Amended and Restated 2006 Director Plan (the Amended Director Plan) on April 16, 2009, which was approved by the Company's shareholders on June 5, 2009, and on which exemptive relief to implement the Amended Director Plan was received from the SEC on July 17, 2012. A total of 200,000 shares of the Company's common stock were issuable under the Amended Director Plan. No additional shares are available for issuance under the Amended Director Plan. Under the Amended Director Plan, unless otherwise determined by a committee of the Board of Directors comprised of directors who were not eligible for grants under the Amended Director Plan, the Company granted options to purchase 9,000 shares of the Company's common stock to an Eligible Director upon election to the Board of Directors, with an adjustment for directors who are elected to serve less than a full term. The option price per share was not less than the current market value of the Company's common stock on the date the option was granted. Options granted under the Amended Director Plan are exercisable annually, as defined in the Amended Director Plan. The term of the options may not exceed ten years.

No additional shares are available for future issuance under the Employee Restricted Stock Plan and the Amended Director Plan. At December 31, 2017, 320,626 options on the Company's common stock were outstanding under the 2006 and 2015 plans, of which 273,960 options were exercisable, and there were 408,582 unvested shares of the Company's common stock outstanding under the Employee Restricted Stock Plan.

The fair value of each restricted stock grant is determined on the date of grant by the closing market price of the Company's common stock on the grant date. The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model. The weighted average fair value of options granted was \$0.28, \$0.53, and \$0.90 per share for the years ended December 31, 2017, 2016, and 2015. The following assumption categories are used to determine the value of any option grants.

_	Year	31,	
<u>-</u>	2017	2015	
Risk free interest rate	1.84%	1.22%	1.87%
Expected dividend yield	7.39	10.13	8.90
Expected life of option in years (1)	6.00	6.00	6.00
Expected volatility (2)	30.00%	30.00%	30.00%

- (1) Expected life is calculated using the simplified method.
- (2) We determine our expected volatility based on our historical volatility.

The following table presents the activity for the stock option programs for the years ended December 31, 2017, 2016, and 2015.

	Number of Options	Exercise Price Per Share	Weighted Average ercise Price
Outstanding at December 31, 2014	461,821	\$ 7.49-13.84	\$ 10.38
Granted	27,000	9.38	9.38
Cancelled	(12,118)	9.22-13.06	11.07
Exercised (1)	(30,449)	9.22	9.22
Outstanding at December 31, 2015	446,254	7.49-13.84	 10.38
Granted	12,000	7.10	7.10
Cancelled	(110,636)	9.22-13.84	12.25
Exercised (1)	(2,100)	9.22	 9.22
Outstanding at December 31, 2016	345,518	 7.10-13.84	 9.67
Granted	29,666	2.14-2.61	2.35
Cancelled	(54,558)	10.76-11.21	10.94
Exercised (1)	_		_
Outstanding at December 31, 2017 (2)	320,626	\$ 2.14-13.84	\$ 8.78
Options exercisable at			 
December 31, 2015	391,921	7.49-13.84	10.27
December 31, 2016	312,518	7.49-13.84	9.75
December 31, 2017 (2)	273,960	 7.10-13.84	 9.50

- (1) The aggregate intrinsic value, which represents the difference between the price of the Company's common stock at the exercise date and the related exercise price of the underlying options, was \$0, \$0, and \$0 for 2017, 2016, and 2015.
- (2) The aggregate intrinsic value, which represents the difference between the price of the Company's common stock at December 31, 2017 and the related exercise price of the underlying options, was \$35,000 for outstanding options and \$0 for exercisable options as of December 31, 2017. The remaining contractual life was 2.49 years for outstanding options and 1.39 years for exercisable options at December 31, 2017.

The following table presents the activity for the restricted stock programs for the years ended December 31, 2017, 2016, and 2015.

_	Number of Shares	Grant Price Per Share	Weighted Average rant Price
Outstanding at December 31, 2014	209,365	\$ 10.08-15.61	\$ 12.47
Granted	162,576	9.08-10.38	9.89
Cancelled	(53,761)	9.92-15.61	11.16
Vested (1)	(109,140)	 10.08-15.61	12.16
Outstanding at December 31, 2015	209,040	 9.08-15.61	 10.96
Granted	48,527	3.95-7.98	4.47
Cancelled	(11,325)	9.92-15.61	11.17
Vested (1)	(78,539)	 9.08-15.61	11.38
Outstanding at December 31, 2016	167,703	 3.95-13.46	 8.88
Granted	327,251	2.06-3.93	2.48
Cancelled	(8,988)	2.14-10.08	3.07
Vested (1)	(77,384)	9.08-13.46	11.09
Outstanding at December 31, 2017 (2)	408,582	\$ 2.06-10.38	\$ 3.45

- (1) The aggregate fair value of the restricted stock vested was \$169,000, \$722,000, and \$916,000 for 2017, 2016, and 2015.
- (2) The aggregate fair value of the restricted stock was \$1,422,000 as of December 31, 2017. The remaining vesting period was 1.80 years at December 31, 2017.

The following table presents the activity for the unvested options outstanding under the plans for the year ended December 31, 2017.

	Number of Options	Exercise Price Per Share	1	Weighted Average Exercise Price
Outstanding at December 31, 2016	33,000	\$ 7.10-13.53	\$	8.93
Granted	29,666	2.14-2.61		2.35
Cancelled		_		_
Vested	(16,000)	7.10-13.53		9.59
Outstanding at December 31, 2017	46,666	\$ 2.14-9.38	\$	4.52

The intrinsic value of the options vested was \$0, \$0, and \$0 in 2017, 2016, and 2015.

#### (7) QUARTERLY RESULTS OF OPERATIONS (UNAUDITED)

The following table presents the Company's quarterly results of operations for the years ended December 31, 2017, 2016, and 2015.

2017 Quarter Ended   Investment income (loss) after income taxes.   (435)   (1,293)   (2,490)   (2,903)   (2,903)   (2,903)   (2,903)   (1,293)   (1,293)   (2,490)   (2,903)   (2,903)   (2,903)   (2,903)   (1,293)   (1,293)   (1,293)   (1,293)   (2,490)   (2,903)   (2,903)   (2,903)   (1,293)	(Dollars in thousands, except per share data)	N	March 31	June 30		June 30		June 30		June 30		June 30		June 30		June 30		June 30		June 30		June 30		June 30		June 30		June 30		June 30		June 30		June 30		June 30		Se	eptember 30	D	ecember 31
Net increase (decrease) in net assets resulting from operations	-	\$	4,250	\$	3,787	\$	5,567	\$	6,020																																
operations         1,111         (4,797)         619         3,345           Net increase (decrease) in net assets resulting from operations per common share         \$ 0.05         \$ (0.20)         \$ 0.03         \$ 0.14           Basic         \$ 0.05         (0.20)         \$ 0.03         \$ 0.14           Diluted         0.05         (0.20)         0.03         \$ 0.14           2016 Quarter Ended         1nvestment income         \$ 8,986         \$ 5,836         \$ 5,269         \$ 4,997           Net investment income (loss) after income taxes         2,039         (1,402)         (2,606)         2,088           Net increase in net assets resulting from operations per common share         6,848         4,568         5,043         7,056           Net increase in net assets resulting from operations per common share         \$ 0.28         0.19         0.21         0.29           2015 Quarter Ended         1nvestment income         \$ 11,831         \$ 10,838         \$ 10,665         \$ 9,319           Net increase in net assets resulting from operations.         7,068         8,086         7,312         6,911           Net increase in net assets resulting from operations per common share         8         0.29         0.33         0.30         0.29	Net investment income (loss) after income taxes		(435)		(1,293)		(2,490)		(2,903)																																
operations per common share           Basic         \$ 0.05         (0.20)         0.03         0.14           Diluted         0.05         (0.20)         0.03         0.14           2016 Quarter Ended         Investment income (loss) after income taxes         2,039         (1,402)         (2,606)         2,088           Net increase in net assets resulting from operations per common share         6,848         4,568         5,043         7,056           Net increase in net assets resulting from operations per common share         \$ 0.28         0.19         0.21         0.29           Diluted         0.28         0.19         0.21         0.29           2015 Quarter Ended         Investment income after income taxes         4,904         4,330         4,236         3,356           Net increase in net assets resulting from operations         7,068         8,086         7,312         6,911           Net increase in net assets resulting from operations per common share         8,029         0.33         0.30         0.29	operations		1,111		(4,797)		619		3,345																																
Basic         \$ 0.05         (0.20)         0.03         0.14           2016 Quarter Ended           Investment income         \$ 8,986         \$ 5,836         \$ 5,269         \$ 4,997           Net investment income (loss) after income taxes         2,039         (1,402)         (2,606)         2,088           Net increase in net assets resulting from operations per common share         6,848         4,568         5,043         7,056           Net increase in net assets resulting from operations per common share         \$ 0.28         0.19         \$ 0.21         0.29           Diluted         0.28         0.19         \$ 0.21         0.29           2015 Quarter Ended         11,831         \$ 10,838         \$ 10,665         \$ 9,319           Net investment income after income taxes         4,904         4,330         4,236         3,356           Net increase in net assets resulting from operations per common share         7,068         8,086         7,312         6,911           Net increase in net assets resulting from operations per common share         \$ 0.29         \$ 0.33         \$ 0.30         \$ 0.29																																									
Diluted         0.05         (0.20)         0.03         0.14           2016 Quarter Ended         Investment income (loss) after income taxes         \$8,986         \$5,836         \$5,269         \$4,997           Net investment income (loss) after income taxes         2,039         (1,402)         (2,606)         2,088           Net increase in net assets resulting from operations per common share         6,848         4,568         5,043         7,056           Net increase in net assets resulting from operations per common share         \$0.28         \$0.19         \$0.21         \$0.29           Diluted         \$0.28         \$0.19         \$0.21         \$0.29           2015 Quarter Ended         Investment income after income taxes         \$11,831         \$10,838         \$10,665         \$9,319           Net investment income after income taxes         4,904         4,330         4,236         3,356           Net increase in net assets resulting from operations per common share         7,068         8,086         7,312         6,911           Net increase in net assets resulting from operations per common share         \$0.29         \$0.33         \$0.30         \$0.29		2	0.05	2	(0.20)	2	0.03	2	0 14																																
Net investment income (loss) after income taxes   2,039   (1,402)   (2,606)   2,088				Ψ		Ψ		Ψ																																	
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Net investment income (loss) after income taxes       2,039       (1,402)       (2,606)       2,088         Net increase in net assets resulting from operations       6,848       4,568       5,043       7,056         Net increase in net assets resulting from operations per common share       \$ 0.28       0.19       0.21       0.29         Basic       \$ 0.28       0.19       0.21       0.29         2015 Quarter Ended       11,831       10,838       10,665       9,319         Net investment income       \$ 11,831       10,838       10,665       9,319         Net investment income after income taxes       4,904       4,330       4,236       3,356         Net increase in net assets resulting from operations       7,068       8,086       7,312       6,911         Net increase in net assets resulting from operations per common share       \$ 0.29       0.33       0.30       0.30       0.29		\$	8,986	\$	5,836	\$	5,269	\$	4,997																																
Net increase in net assets resulting from operations       6,848       4,568       5,043       7,056         Net increase in net assets resulting from operations per common share       \$ 0.28 \$ 0.19 \$ 0.21 \$ 0.29         Basic       0.28 0.19 \$ 0.21 \$ 0.29         Diluted       0.28 0.19 \$ 0.21 \$ 0.29         2015 Quarter Ended       11,831 \$ 10,838 \$ 10,665 \$ 9,319         Net investment income after income taxes       4,904 4,330 4,236 3,356         Net increase in net assets resulting from operations       7,068 8,086 7,312 6,911         Net increase in net assets resulting from operations per common share       \$ 0.29 \$ 0.33 \$ 0.30 \$ 0.29	Net investment income (loss) after income taxes		2,039		(1,402)				2,088																																
Net increase in net assets resulting from operations per common share         Basic       \$ 0.28       \$ 0.19       \$ 0.21       \$ 0.29         Diluted       0.28       0.19       0.21       0.29         2015 Quarter Ended       Investment income       \$ 11,831       \$ 10,838       \$ 10,665       \$ 9,319         Net investment income after income taxes       4,904       4,330       4,236       3,356         Net increase in net assets resulting from operations       7,068       8,086       7,312       6,911         Net increase in net assets resulting from operations per common share       Basic       \$ 0.29       \$ 0.33       \$ 0.30       \$ 0.29			6,848		4,568																																				
common share         Basic       \$ 0.28       \$ 0.19       \$ 0.21       \$ 0.29         Diluted       0.28       0.19       0.21       0.29         2015 Quarter Ended         Investment income       \$ 11,831       \$ 10,838       \$ 10,665       \$ 9,319         Net investment income after income taxes       4,904       4,330       4,236       3,356         Net increase in net assets resulting from operations       7,068       8,086       7,312       6,911         Net increase in net assets resulting from operations per common share       \$ 0.29       \$ 0.33       \$ 0.30       \$ 0.29	•																																								
Diluted       0.28       0.19       0.21       0.29         2015 Quarter Ended         Investment income       \$ 11,831       \$ 10,838       \$ 10,665       \$ 9,319         Net investment income after income taxes       4,904       4,330       4,236       3,356         Net increase in net assets resulting from operations       7,068       8,086       7,312       6,911         Net increase in net assets resulting from operations per common share       \$ 0.29       \$ 0.33       \$ 0.30       \$ 0.29	• • • • • • • • • • • • • • • • • • • •																																								
2015 Quarter Ended         Investment income       \$ 11,831       \$ 10,838       \$ 10,665       \$ 9,319         Net investment income after income taxes       4,904       4,330       4,236       3,356         Net increase in net assets resulting from operations       7,068       8,086       7,312       6,911         Net increase in net assets resulting from operations per common share       \$ 0.29       \$ 0.33       \$ 0.30       \$ 0.29	Basic	\$	0.28	\$	0.19	\$	0.21	\$	0.29																																
Investment income       \$ 11,831       \$ 10,838       \$ 10,665       \$ 9,319         Net investment income after income taxes       4,904       4,330       4,236       3,356         Net increase in net assets resulting from operations per common share       7,068       8,086       7,312       6,911         Net increase in net assets resulting from operations per common share       \$ 0.29       \$ 0.33       \$ 0.30       \$ 0.29	Diluted		0.28		0.19		0.21		0.29																																
Net investment income after income taxes	2015 Quarter Ended																																								
Net increase in net assets resulting from operations	Investment income	\$	11,831	\$	10,838	\$	10,665	\$	9,319																																
Net increase in net assets resulting from operations per common share  Basic	Net investment income after income taxes		4,904		4,330		4,236		3,356																																
Net increase in net assets resulting from operations per common share  Basic	Net increase in net assets resulting from operations		7,068		8,086		7,312		6,911																																
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Diluted	Basic	\$	0.29	\$	0.33	\$	0.30	\$	0.29																																
	Diluted		0.29		0.33		0.30		0.29																																

#### (8) RECENTLY ISSUED ACCOUNTING STANDARDS

In May 2017, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2017-09, Compensation – Stock Compensation (Topic 718): Scope of Modification Accounting. The objective of this update is to provide clarity and reduce both diversity in practice and cost and complexity when applying the guidance of Topic 718. The amendments in this update are effective for annual periods beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted. The Company has assessed the impact of the update and has determined that it will not have a material effect on its financial condition and results of operations.

In January 2017, the FASB issued ASU 2017-04, Intangibles – Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment. The objective of this update is to simplify the subsequent measurement of goodwill, by eliminating step 2 from the goodwill impairment test. The amendments in this update are effective for annual periods beginning after December 15, 2019, and interim periods within those fiscal years. The Company does not believe this update will have a material impact on its financial condition.

In August 2016, the FASB issued ASU 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments. The update clarifies how entities should classify certain cash receipts and cash payments on the statement of cash flows with the objective of reducing the existing diversity in practice related to eight specific cash flow issues. The amendments in this update are effective for annual periods beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted. The Company has assessed the impact of the update and has determined that it will not have a material effect on its financial condition and results of operations.

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). ASU 2016-02 requires the recognition of lease assets and lease liabilities by lessees for leases classified as operating under current GAAP. ASU 2016-02 applies to all entities and is effective for fiscal years beginning after December 15, 2018 for public entities, with early adoption permitted. The Company is assessing the impact the update will have on its financial condition and results of operations.

In January 2016, the FASB issued ASU 2016-01, Financial Instruments—Overall (Topic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities. The main objective of this Update is to enhance the reporting model for financial instruments and provide users of financial statements with more decision-useful information. ASU 2016-01 requires equity investments to be measured at fair value, simplifies the impairment assessment of equity investment without readily determinable fair value, eliminates the requirements to disclose the fair value of financial instruments measured at amortized cost, and requires public business entities to use the exit price notion when measuring the fair value of financial instruments. The update, as amended, is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2017. The Company has assessed the impact of the update and has determined that it will not have a material effect on its financial condition and results of operations.

# (9) SEGMENT REPORTING

The Company has one business segment, our lending and investing operations. This segment originates and services medallion, secured commercial, and consumer loans, and invests in both marketable and nonmarketable securities.

## (10) COMMITMENTS AND CONTINGENCIES

#### (a) Employment Agreements

The Company has employment agreements with certain key officers for either a two or five-year term. Annually, the contracts with a five-year term will renew for new five-year terms unless prior to the end of the first year, either the Company or the executive provides notice to the other party of its intention not to extend the employment period beyond the current five-year term. Annually, the contracts with a two-year term will renew for new two-year terms unless prior to the term either the Company or the executive provides notice to the other party of its intention not to extend the employment period beyond the current one-year term. In the event of a change in control, as defined, during the employment period, the agreements provide for severance compensation to the executive in an amount equal to the balance of the salary, bonus, and value of fringe benefits which the executive would be entitled to receive for the remainder of the employment period.

Employment agreements expire at various dates through 2022. At December 31, 2017, minimum payments under employment agreements are as follows:

(Dollars in thousands)	
2018	\$ 2,460
2019	1,068
2020	660
2021	660
2022	275
Thereafter	
Total	\$ 5,123

#### (b) Other Commitments

The Company had \$1,375,000 commitments outstanding at December 31, 2017. Generally, commitments are on the same terms as loans to or investments in existing borrowers or investees, and generally have fixed expiration dates. Since some commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

Commitments for leased premises expire at various dates through April 30, 2027. At December 31, 2017, minimum rental commitments for non-cancelable leases are as follows:

(Dollars in thousands)	
2018	\$ 1,679
2019	1,940
2020	1,950
2021	1,846
2022	1,812
Thereafter	 7,861
Total	\$ 17,088

Occupancy expense was \$1,069,000, \$966,000, and \$877,000 for the years ended December 31, 2017, 2016, and 2015.

# (c) Litigation

The Company and its subsidiaries become defendants to various legal proceedings arising from the normal course of business. In the opinion of management, based on the advice of legal counsel, other than as set forth in the following paragraph there is no proceeding pending, or to the knowledge of management threatened, which in the event of an adverse decision could result in a material adverse impact on the financial condition or results of operations of the Company.

The Company and its subsidiaries obtain financing under lending facilities extended by various banks and other financial institutions, some of which are secured by loans, taxi medallions and other assets. Where these facilities are extended to its subsidiaries, the Company and others of its subsidiaries may guarantee the obligations of the relevant borrower. Five of the Company's smallest subsidiaries are borrowers under promissory notes extended to them by a bank that total \$8.8 million that came due on October 17, 2016. These loans are secured by Chicago taxi medallions owned by its subsidiaries. These notes are guaranteed by Medallion Funding, not by Medallion Financial Corp. These subsidiaries have not repaid the amounts due under the notes and the bank has filed a suit seeking payment of these amounts. This failure to pay would constitute an event of default under certain loan agreements which the Company or its subsidiaries are borrowers, but the lenders under those agreements have waived the default. If judgment is entered against the Company in the suit brought by the bank or entered and not satisfied within specified periods of time, these outcomes may constitute an additional event of default under these other agreements. If waivers are required and not granted for this additional event of default, it would lead to events of default under other of its financing arrangements.

On December 20, 2017, a stockholder derivative action was filed in the Supreme Court of the State of New York, County of New York (*Shields v. Murstein, et al.*). The complaint names the Company as a nominal defendant and purports to assert claims derivatively on behalf of the Company against certain of the Company's current directors, one of the Company's former directors, and a former independent contractor for one of the Company's subsidiaries. The complaint alleges that the director defendants breached their fiduciary duties with respect to certain alleged misconduct by the former independent contractor involving postings about the Company under an alleged pseudonym. On January 25, 2018, the Company and the director defendants filed a motion to dismiss the action. Plaintiff filed his opposition to the motion on March 1, 2018. The Company and the director defendants have until March 22, 2018 to file reply papers in further support of the motion. The Company believes the case is without merit and intends to defend it vigorously.

#### (d) Regulatory

In the ordinary course of business, the Company and its subsidiaries are subject to inquiries from certain regulators. During 2014, FSVC was examined by the SBA. The foregoing regulatory examination was resolved in January 2017 as a result of Freshstart's transfer to liquidation status and the restructure of the Freshstart loan described in Note 4.

#### (11) RELATED PARTY TRANSACTIONS

Certain directors, officers, and shareholders of the Company are also directors and officers of its wholly-owned subsidiaries, MFC, MCI, FSVC, and Medallion Bank, as well as of certain portfolio investment companies. Officer salaries are set by the Board of Directors of the Company.

Jeffrey Rudnick, the son of one of the Company's directors, is an officer of LAX Group, LLC (LAX), one of the Company's portfolio companies. Mr. Rudnick receives a salary from LAX of \$170,000 per year, and certain equity from LAX consisting of 10% ownership in LAX Class B stock, vesting at 3.34% per year; 5% of any new equity raised from outside investors at a valuation of \$1,500,000 or higher; and 10% of LAX's profits as a year end bonus. In addition, Mr. Rudnick provides consulting services to the Company directly for a monthly retainer of \$4,200.

At December 31, 2017, 2016, and 2015, the Company and MSC serviced \$311,988,000, \$325,751,000, and \$382,919,000 of loans for Medallion Bank. Included in net investment income were amounts as described in the table below that were received from Medallion Bank for services rendered in originating and servicing loans, and also for reimbursement of certain expenses incurred on their behalf

The Company has assigned its servicing rights to the Medallion Bank portfolio to MSC, a wholly-owned unconsolidated portfolio investment. The costs of servicing are allocated to MSC by the Company, and the servicing fee income is billed and collected from Medallion Bank by MSC. As a result, \$5,272,000, \$5,421,000, and \$5,658,000 of servicing fee income was earned by MSC in the years ended December 31, 2017, 2016, and 2015.

The following table summarizes the net revenues received from Medallion Bank.

	Year ended December 31,						
(Dollars in thousands)		2017		2016	2015		
Reimbursement of operating expenses	\$	\$ 865		1,006	\$	775	
Loan origination and servicing fees				229		176	
Total other income	\$ 870		\$	1,235	\$	951	

The Company had a loan to Medallion Fine Art, Inc. in the amount of \$999,000 and \$3,159,000 as of December 31, 2017 and 2016. The loan bears interest at a rate of 12%, all of which is paid in kind. During 2017 and 2016, the Company advanced \$0 and \$300,000 and was repaid \$2,365,000 and \$6,111,000 with respect to this loan. Additionally, the Company recognized \$165,000, \$596,000, and \$944,000 of interest income in 2017, 2016, and 2015.

The Company and MCI had loans to RPAC Racing, LLC, an affiliate of Medallion Motorsports LLC which totaled \$16,472,000 and \$8,589,000 as of December 31, 2017 and 2016, and which were placed on nonaccrual during 2017. The loans bear interest at 2%, inclusive of cash and paid in kind interest. During 2017, 2016, and 2015, the Company and MCI recognized \$56,000, \$626,000, and \$547,000 of interest income with respect to these loans.

#### (12) SHAREHOLDERS' EQUITY

In November 2003, the Company announced a stock repurchase program which authorized the repurchase of up to \$10,000,000 of common stock during the following six months, with an option for the Board of Directors to extend the time frame for completing the purchases, which expires in May 2018. In November 2004, the repurchase program was increased by an additional \$10,000,000, which was further increased to a total of \$20,000,000 in July 2014, and which was further increased to a total of \$26,000,000 in July 2015. As of December 31, 2017, a total of 2,931,125 shares had been repurchased for \$24,587,000. There were no purchases in 2017, and purchases were 361,174 shares for \$1,524,000 in 2016 and were 413,193 shares for \$3,212,000 in 2015.

#### (13) NONINTEREST INCOME AND OTHER OPERATING EXPENSES

The major components of noninterest income were as follows.

	Year ended December 31,							
(Dollars in thousands)		2017	2	2016		2015		
Prepayment fees	\$	50	\$	89	\$	65		
Late charges		8		47		49		
Servicing fees		8		36		51		
Management fees		_		75		75		
Partnership income		_		35		_		
Other		41		126		79		
Total noninterest income	<b>\$ 107 \$</b> 408 <b>\$</b>		\$ 319					

The major components of other operating expenses were as follows.

	Year ended December 31,							
(Dollars in thousands)		2017		2016		2015		
Travel, meals, and entertainment	\$	750	\$	964	\$	940		
Directors' fees		319		387		396		
Loan collection expense		316		94		113		
Miscellaneous taxes		258		328		213		
Computer expense		244		257		315		
Office expense		204		200		216		
Insurance		180		205		173		
Printing and stationary		108		150		148		
Other expenses		235		19		203		
Total other operating expenses	\$	2,614	\$	2,604	\$	2,717		

#### (14) SELECTED FINANCIAL RATIOS AND OTHER DATA

The following table provides selected financial ratios and other data:

	Year ended December 31,									
(Dollars in thousands, except per share data)	<b>2017</b> 2016			2016	2015			2014		2013
Net share data										
Net asset value at the beginning of the year	\$	11.91	\$	11.42	\$	11.16	\$	10.95	\$	9.99
Net investment income (loss)		(0.33)		(0.41)		0.69		0.60		0.55
Income tax provision.		1.51		(1.90)		0.00		0.00		0.00
Net realized gains (losses) on investments		(1.82)		0.02		0.31		(0.22)		0.03
Net change in unrealized appreciation on investments		0.65		3.26		0.20		0.76		0.58
Net increase in net assets resulting from operations		0.01		0.97		1.20		1.14		1.16
Issuance of common stock		(0.12)						(0.01)		0.67
Repurchase of common stock		_		0.12		0.06		0.03		_
Distribution of net investment income		_		(0.60)		(0.81)		(0.60)		(0.48)
Return of capital		_				(0.18)		(0.35)		(0.41)
Distribution of net realized gains on investments										
Total distributions				(0.60)		(0.99)		(0.95)		(0.89)
Other						(0.01)				0.02
Total increase (decrease) in net asset value		(0.11)		0.49		0.26		0.21		0.96

	Year ended December 31,											
(Dollars in thousands, except per share data)	2017		2016		2015		2014			2013		
Net asset value at the end of the year (1)	\$	11.80	\$	11.91	\$	11.42	\$	11.16	\$	10.95		
Per share market value at beginning of year  Per share market value at end of year		3.02 3.53	\$	7.04 3.02	\$	10.01 7.04	\$	14.35 10.01	\$	11.74 14.35		
Total return (2)	17%		(54%)		(22%)		(25%)		29%			
Ratios/supplemental data												
Total shareholders' equity (net assets)	\$	287,159	\$	286,096	\$	278,088	\$	274,670	\$	273,495		
Average net assets		285,704		276,978		276,745		276,254		225,653		
Total expense ratio (3) (4) (5)		(3.03%)		29.36%		9.45%		9.57%		11%		
Operating expenses to average net assets (4) (5)		4.83		8.23		6.04		6.48		6.94		
Net investment income (loss) after income taxes to average net assets (4)(5)		(2.49)		0.04		6.08		5.48		5.40		

- (1) Includes \$0.00 of undistributed net investment income per share as of December 31, 2017, 2016, 2015, 2014, and 2013, and \$0.00 of undistributed net realized gains per share for all years presented.
- (2) Total return is calculated by dividing the change in market value of a share of common stock during the year, assuming the reinvestment of distributions on the payment date, by the per share market value at the beginning of the year.
- (3) Total expense ratio represents total expenses (interest expense, operating expenses, and income taxes) divided by average net assets.
- (4) MSC has assumed certain of the Company's servicing obligations, and as a result, servicing fee income of \$5,272, \$5,421, \$5,658, \$5,946, and \$5,920, and operating expenses of \$4,211, \$5,249, \$6,044, \$6,005, and \$5,841 which formerly were the Company's, were now MSC's for the years ended December 31, 2017, 2016, 2015, 2014, and 2013. Excluding the impact of the MSC amounts, the total expense ratio, operating expense ratio, and net investment income (loss) ratio would have been (1.37%), 6.31%, and (2.49%) in 2017, 29.42%, 8.28%, and 1.95% in 2016, 11.63%, 8.23%, and 5.94% in 2015, 11.74%, 8.65%, and 5.46% in 2014, 13.23%, 9.53%, and 5.39% in 2013.
- (5) These ratios include the goodwill impairment writeoff of \$5,099 in 2016. Excluding the writeoff the total expense, operating expense, and net investment income ratios were 27.52%, 6.39%, and 1.88% in 2016.

#### (15) EMPLOYEE BENEFIT PLANS

The Company has a 401(k) Investment Plan (the 401(k) Plan) which covers all full-time and part-time employees of the Company who have attained the age of 21 and have a minimum of one year of service, including the employees of Medallion Bank. Under the 401(k) Plan, an employee may elect to defer not less than 1% and no more than 15% of the total annual compensation that would otherwise be paid to the employee, provided, however, that employee's contributions may not exceed certain maximum amounts determined under the Internal Revenue Code. Employee contributions are invested in various mutual funds according to the directions of the employee. The Company matches employee contributions to the 401(k) Plan in an amount per employee up to one-third of such employee's contribution but in no event greater than 2% of the portion of such employee's annual salary eligible for 401(k) Plan benefits. The Company's 401(k) plan expense, including amounts for the employees of Medallion Bank and other unconsolidated, wholly-owned portfolio companies, was approximately \$185,000, \$187,000, and \$185,000 for the years ended December 31, 2017, 2016, and 2015.

#### (16) FAIR VALUE OF FINANCIAL INSTRUMENTS

FASB ASC Topic 825, "Financial Instruments," requires disclosure of fair value information about certain financial instruments, whether assets, liabilities, or off-balance-sheet commitments, if practicable. The following methods and assumptions were used to estimate the fair value of each class of financial instrument. Fair value estimates that were derived from broker quotes cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate settlement of the instrument.

- (a) Investments—The Company's investments are recorded at the estimated fair value of such investments.
- (b) Floating rate borrowings—Due to the short-term nature of these instruments, the carrying amount approximates fair value.
- (c) Commitments to extend credit—The fair value of commitments to extend credit is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and present creditworthiness of the counter parties. For fixed rate loan commitments, fair value also includes a consideration of the difference between the current levels of interest rates and the committed rates. At December 31, 2017 and 2016, the estimated fair value of these off-balance-sheet instruments was not material.
- **(d) Fixed rate borrowings**—The fair value of the debentures payable to the SBA is estimated based on current market interest rates for similar debt.

		December 31	1, 201	7	December 31, 2016				
(Dollars in thousands)		rying Amount	F	air Value	Ca	rrying Amount	Fair Value		
Financial assets									
Investments	\$	610,135	\$	610,135	\$	652,278	\$	652,278	
Cash (1)		12,690		12,690		20,962		20,962	
Accrued interest receivable (2)		547		547		769		769	
Financial liabilities									
Funds borrowed <sup>(2)(3)</sup>		327,623		330,084		349,073		340,290	
Accrued interest payable <sup>(2)</sup>		3,831		3,831		2,883		2,883	

- (1) Categorized as level 1 within the fair value hierarchy.
- (2) Categorized as level 3 within the fair value hierarchy.
- (3) As of December 31, 2017 and 2016, publicly traded unsecured notes traded at a premium (discount) to par of \$2,461 and (\$8,783).

#### (17) FAIR VALUE OF ASSETS AND LIABILITIES

The Company follows the provisions of FASB ASC 820, which defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value, and enhances disclosure requirements for fair value measurements. The Company accounts for substantially all of its financial instruments at fair value or considers fair value in its measurement, in accordance with the accounting guidance for investment companies. See Note 2 sections "Fair Value of Assets and Liabilities" and "Investment Valuation" for a description of our valuation methodology which is unchanged during 2017.

In accordance with FASB ASC 820, the Company has categorized its assets and liabilities measured at fair value, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3). Our assessment and classification of an investment within a level can change over time based upon maturity or liquidity of the investment and would be reflected at the beginning of the quarter in which the change occurred.

As required by FASB ASC 820, when the inputs used to measure fair value fall within different levels of the hierarchy, the level within which the fair value measurement is categorized is based on the lowest level input that is significant to the fair value measurement in its entirety. For example, a level 3 fair value measurement may include inputs that are observable (level 1 and 2) and unobservable (level 3). Therefore gains and losses for such assets and liabilities categorized within the level 3 table below may include changes in fair value that are attributable to both observable inputs (level 1 and 2) and unobservable inputs (level 3).

Assets and liabilities measured at fair value, recorded on the consolidated balance sheets, are categorized based on the inputs to the valuation techniques as follows:

- **Level 1.** Assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that the Company has the ability to access (examples include active exchange-traded equity securities, exchange-traded derivatives, most US Government and agency securities, and certain other sovereign government obligations).
- **Level 2.** Assets and liabilities whose values are based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the asset or liability. Level 2 inputs include the following:
  - A) Quoted prices for similar assets or liabilities in active markets (for example, restricted stock);
  - B) Quoted price for identical or similar assets or liabilities in non-active markets (for example, corporate and municipal bonds, which trade infrequently);
  - C) Pricing models whose inputs are observable for substantially the full term of the asset or liability (examples include most over-the-counter derivatives, including interest rate and currency swaps); and
  - D) Pricing models whose inputs are derived principally from or corroborated by observable market data through correlation or other means for substantially the full term of the asset or liability (examples include certain residential and commercial mortgage-related assets, including loans, securities, and derivatives).
- **Level 3.** Assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect management's own assumptions about the assumptions a market participant would use in pricing the assets or liability (examples include certain private equity investments, and certain residential and commercial mortgage-related assets, including loans, securities, and derivatives).

A review of fair value hierarchy classification is conducted on a quarterly basis. Changes in the observability of valuation inputs may result in a reclassification for certain assets or liabilities. Reclassifications impacting level 3 of the fair value hierarchy are reported as transfers in/out of the level 3 category as of the beginning of the quarter in which the reclassifications occur. The following paragraphs describe the sensitivity of the various level 3 valuations to the factors that are relevant in their valuation analysis.

Medallion loans are primarily collateral-based lending, whereby the collateral value exceeds the amount of the loan, providing sufficient excess collateral to protect against losses to the Company. As a result, the initial valuation assessment is that as long as the loan is current and performing, its fair value approximates the par value of the loan. To the extent a loan becomes nonperforming, the collateral value has been adequate to result in a complete recovery. In a case where the collateral value was inadequate, an unrealized loss would be recorded to reflect any shortfall. Collateral values for medallion loans are typically obtained from transfer prices reported by the regulatory agency in a particular local market (e.g. New York City Taxi and Limousine Commission). Recently, as transfer price activity and the collateral value of medallion loans has declined, and greater weight has been placed on the operating cash flows of the borrowers and the values of their personal guarantees in determining whether or not a valuation adjustment is necessary. Those portfolios had historically been at very low loan to collateral value ratios, and as a result, historically have not been highly sensitive to changes in collateral values. Over the last few years, as medallion collateral values have declined, the impact on the Company's valuation analysis has become more significant, which could result in a significantly lower fair value measurement.

The mezzanine and other secured commercial portions of the commercial loan portfolio are a combination of cash flow and collateral based lending. The initial valuation assessment is that as long as the loan is current and performing, its fair value approximates the par value of the loan. If a loan becomes nonperforming, an evaluation is performed which considers and analyzes a variety of factors which may include the financial condition and operating performance of the borrower, the adequacy of the collateral, individual credit risks, historical loss experience, the relationships between current and projected market rates and portfolio rates of interest and maturities, as well as general market trends for businesses in the same industry. Since each individual nonperforming loan

has its own unique attributes, the factors analyzed, and their relative importance to each valuation analysis, differ between each asset, and may differ from period to period for a particular asset. The valuation is highly sensitive to changes in the assumptions used. To the extent that any assumption in the analysis changes significantly from one period to another, that change could result in a significantly lower or higher fair market value measurement. For example, if a borrower's valuation was determined primarily on the cash flow generated from their business, then if that cash flow deteriorated significantly from a prior period valuation, that could have a material impact on the valuation in the current period.

The investment in Medallion Bank is subject to a thorough valuation analysis as described previously, and on at least an annual basis, the Company also receives an opinion regarding the valuation from an independent third party to assist the Board of Directors in its determination of the fair value. The Company determines whether any factors give rise to a valuation different than recorded book value, including various regulatory restrictions that were established at Medallion Bank's inception, by the FDIC and State of Utah, and also by additional regulatory restrictions, such as the prior moratorium imposed by the Dodd-Frank Act on the acquisition of control of an industrial bank by a "commercial firm" (a company whose gross revenues are primarily derived from non-financial activities) which expired in July 2013, and the lack of any new charter issuances since the moratorium's expiration. Because of these restrictions and other factors, the Company's Board of Directors had previously determined that Medallion Bank had little value beyond its recorded book value. As a result of this valuation process, the Company had previously used Medallion Bank's actual results of operations as the best estimate of changes in fair value, and recorded the results as a component of unrealized appreciation (depreciation) on investments. In the 2015 second quarter, the Company first became aware of external interest in Medallion Bank and its portfolio assets at values in excess of their book value. The Company incorporated these new factors in the Medallion Bank's fair value analysis and the Board of Directors determined that Medallion Bank had a fair value in excess of book value. Expression of interest in Medallion Bank from both investment bankers and interested parties has continued through 2016 and 2017. The Company incorporated these new factors in the Medallion Bank's fair value analysis and the Board of Directors determined that Medallion Bank had a fair value in excess of book value. In addition, in the 2016 third quarter there was a court ruling involving a marketplace lender that the Company believes heightens the interest of marketplace lenders to acquire or merge with Utah industrial banks. The Company also engaged a valuation specialist to assist the Board of Directors in their determination of Medallion Bank's fair value, and this appreciation of \$15,500,000 was thereby recorded in 2015, additional appreciation of \$128,918,000 was recorded in 2016 and \$7,849,000 was recorded in 2017. See Note 3 for additional information about Medallion Bank.

Investments in controlled subsidiaries, other than Medallion Bank, equity investments, and investments other than securities are valued similarly, while also considering available current market data, including relevant and applicable market trading and transaction comparables, the nature and realizable value of any collateral, applicable interest rates and market yields, the portfolio company's ability to make payments, its earnings and cash flows, the markets in which the portfolio company does business, and borrower financial analysis, among other factors. As a result of this valuation process, the Company uses the actual results of operations of the controlled subsidiaries as the best estimate of changes in fair value, in most cases, and records the results as a component of unrealized appreciation (depreciation) on investments. For the balance of controlled subsidiary investments, equity investments, and investments other than securities positions, the result of the analysis results in changes to the value of the position if there is clear evidence that it's value has either decreased or increased in light of the specific facts considered for each investment. The valuation is highly sensitive to changes in the assumptions used. To the extent that any assumption in the analysis changes significantly from one period to another, that change could result in a significantly lower or higher fair market value measurement. For example, if an investee's valuation was determined primarily on the cash flow generated from their business, then if that cash flow deteriorated significantly from a prior period valuation, that could have a material impact on the valuation in the current period.

The following tables present the Company's fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of December 31, 2017 and 2016.

(Dollars in thousands)		Level 1		Level 2		Level 3		Total
2017 Assets								
Medallion loans	\$		\$		\$	208,279	\$	208,279
Commercial loans						90,188		90,188
Investments in Medallion Bank and other controlled subsidiaries						302,147		302,147
Equity investments						9,521		9,521
Investments other than securities.						7,450		7,450
Other assets						339		339
2016 Assets								
Medallion loans	\$		\$		\$	266,816	\$	266,816
Commercial loans						83,634		83,634
Investments in Medallion Bank and other controlled subsidiaries						293,360		293,360
Equity investments		61				8,407		8,468
Investments other than securities.						9,510		9,510
Other assets						354		354

Included in level 3 investments in Medallion Bank and other controlled subsidiaries is primarily the investment in Medallion Bank, as well as other consolidated subsidiaries such as MSC, and other investments detailed in the consolidated summary schedule of investments following these footnotes. Included in level 3 equity investments are unregistered shares of common stock in a publicly-held company, as well as certain private equity positions in non-marketable securities.

The following tables provide a summary of changes in fair value of the Company's level 3 assets and liabilities for the years ended December 31, 2017 and 2016.

T..... 4... ... 4... ... ...

(Dollars in thousands)	Medallion Loans	C	ommercial Loans	]	Investments in Medallion Bank & Other Controlled Subs	In	Equity evestments	O	vestments ther Than ecurities		Other Assets
December 31, 2016	266,816	\$	83,634	\$	293,360	\$	8,407	\$	9,510	\$	354
Gains (losses) included in earnings	(41,555)		(491)		10,761		4,727		(2,060)		(15)
Purchases, investments, and issuances Sales, maturities, settlements, and	1,953		25,517		441		1,660		_		_
distributions	(18,935)		(18,472)		(2,415)		(5,273)				
December 31, 2017	\$ 208,279	\$	90,188	\$	302,147	\$	9,521	\$	7,450	\$	339
Amounts related to held assets(1)	\$ 37,335	(\$	410)	\$	10,756	\$	1,941	(\$	2,060)	<b>(\$</b>	15)

(1) Total unrealized gains (losses) included in income for the year which relate to assets held as of December 31, 2017.

(Dollars in thousands)	N	Medallion Loans	C	ommercial Loans	 Investments in Medallion Bank & Other Controlled Subs	_I	Equity nvestments	0	vestments ther Than Securities	Other Assets
December 31, 2015	\$	308,408	\$	81,895	\$ 159,913	\$	6,797	\$	37,882	\$ 354
Gains (losses) included in earnings		(28,223)		2,394	133,121		3,383		(28,372)	
Purchases, investments, and issuances		19,996		22,544	5,061		1,851			
Sales, maturities, settlements, and distributions		(33,365)		(23,423) 224	(4,735)		(3,400) (224)		_ 	<u> </u>
December 31, 2016	\$	266,816	\$	83,634	\$ 293,360	\$	8,407	\$	9,510	\$ 354
Amounts related to held assets <sup>(2)</sup>	(\$	28,028)	(\$	261)	\$ 133,121	\$	2,481	(\$	28,372)	

<sup>(1)</sup> During 2016, the equity interest in WRWP LLC was exchanged for a loan and has resulted in the transfer from equity investments to commercial loans.

### **Significant Unobservable Inputs**

ASC Topic 820 requires disclosure of quantitative information about the significant unobservable inputs used in the valuation of assets and liabilities classified as Level 3 within the fair value hierarchy. The tables below are not intended to be all-inclusive, but rather to provide information on significant unobservable inputs and valuation techniques used by the Company.

<sup>(2)</sup> Total unrealized gains (losses) included in income for the year which relate to assets held as of December 31, 2016.

The valuation techniques and significant unobservable inputs used in recurring Level 3 fair value measurements of assets and liabilities as of December 31, 2017 and 2016 were as follows.

(Dollars in thousands)	air Value t 12/31/17	Valuation Techniques	Unobservable Inputs	Range (Weighted Average)
Medallion Loans	\$ 208,279	Precedent market transactions	Adequacy of collateral (loan to value)	1% - 420% (131%)
Commercial Loans – Mezzanine and Other	90,188		Financial condition and operating performance of the borrower	N/A
			Portfolio yields	2% -19.00% (12.02%)
Investment in Medallion Bank	290,548	Precedent M&A transactions	Price / Book Value multiples Price / Earnings	2.1x to 2.5x
		Discounted cash	multiples	8.7x to 10.6x
		flow	Discount rate	17.50%
			Terminal value	\$470,964 to \$623,007
Investment in Other Controlled Subsidiaries	4,623	Investee financial analysis	Financial condition and operating performance Enterprise value	N/A \$37,500 - 41,500
	3,878	Investee book value adjusted for asset appreciation	Equity value Financial condition and operating performance of the investee	\$2,000 - \$5,000 N/A
		11	Third party valuation/ offer to purchase asset	N/A
	3,001	Investee book value adjusted for market appreciation	Financial condition and operating performance of the investee	N/A
		appreciation	Third party offer to	N/A
	97	Investee book value and equity pickup	purchase investment Financial condition and operating performance of the investee	N/A
<b>Equity Investments</b>	5,417	Investee financial analysis	Financial condition and operating performance of the borrower	N/A
	2,193	Investee financial analysis	Collateral support Equity value	N/A \$2,000 - \$5,000
		anary 515	Preferred equity yield	12%
	1,455	Precedent Market transaction	Offering price	\$8.73 / share
	456	Investee book value	Valuation indicated by investee filings	N/A
Investments Other Than Securities	7,450	Precedent market transaction	Transfer prices of Chicago medallions	N/A
			Discount rate in cash flow analysis	6%
Other Assets	339	Borrower collateral analysis	Adequacy of collateral (loan to value)	0%

(Dollars in thousands)		ir Value 12/31/16	Valuation Techniques	Unobservable Inputs	Range (Weighted Average)
Medallion Loans	\$ 2	266,816	Precedent market transactions	Adequacy of collateral (loan to value)	0% - 379% (135%)
Commercial Loans – Mezzanine and Other		83,634	Borrower financial analysis	Financial condition and operating performance of the borrower	N/A
				Portfolio yields	3% -19.00% (13.05%)
Investment in Medallion Bank	2	280,589	Publicly traded comparables	Price / Tangible Book Value multiples	1.4x to 1.6x
			1	Price / Earnings multiples	10.5x to 12.5x
				Weight of the valuation method	40%
			Precedent M&A transactions	Price / Tangible Book Value multiples	1.5x to 1.7x
			transactions	Price / Earnings multiples	12.0x to 14.0x
				Weight of the valuation method	40%
			Discounted cash flow	Risk-free rate	2.40%
				Discount rate	11.74%
				Terminal value	\$468,700
				Weight of the	20%
				valuation method	
<b>Investment in Other Controlled</b>		6,980	Investee financial	Financial condition and	N/A
Subsidiaries			analysis	operating performance	
				Implied value of	\$30,000
				individual franchises	
				Equity value	\$3,000 - \$5,000
		3,647	Investee book	Financial condition and	N/A
			value adjusted for	operating performance	
			asset appreciation	of the investee	
				Third party valuation/	N/A
				offer to purchase asset	
		1,690	Investee book	Financial condition and	N/A
			value adjusted for	operating performance	
			market appreciation		
		454	Investee book	Financial condition and	N/A
			value and equity pickup	operating performance of the investee	
<b>Equity Investments</b>		5,480	Investee financial	Financial condition and	N/A
			analysis	operating performance	
				of the borrower	37/4
		1 251	T . C . 1	Collateral support	N/A
		1,351	Investee financial analysis	Equity value	\$3,000 - \$5,000
				Preferred equity yield	12%
		1,101	Investee book	Valuation indicated by	N/A
		455	value	investee filings	100//100/
		475	Market	Discount for lack of	10% (10%)
Investments Other Than Securities		0.510	comparables  Procedent market	marketability Transfer prices of	N/A
investments Other 1 nan Securities		9,510	Precedent market transaction	Transfer prices of	IN/A
			Cash flow analysis	Chicago medallions Discount rate in cash	6%
			J 3	flow analysis	0,0
Other Assets		354	Borrower	Adequacy of collateral	0%

### (18) INVESTMENTS OTHER THAN SECURITIES

The following table presents the Company's investments other than securities as of December 31, 2017 and 2016.

Investment Type (Dollars in thousands)	Number of Investments	In	vestment Cost	 Value as of 12/31/17	 /alue as of 12/31/16
City of Chicago Taxicab Medallions	154 <sup>(1)</sup> 5 <sup>(1)</sup>	\$	8,411 278	\$ 7,238 <sup>(2)</sup> 212 <sup>(3)</sup>	\$ 9,240 <sup>(2)</sup> 270 <sup>(3)</sup>
Total Investments Other Than Securities		\$	8,689	\$ 7,450	\$ 9,510

- (1) Investment is not readily marketable, is considered income producing, is not subject to option, and is a non-qualifying asset under the 1940 Act.
- (2) Gross unrealized appreciation, gross unrealized depreciation, and net unrealized appreciation for Federal income tax purposes was \$5,846, \$0, and \$5,846 as of December 31, 2017 and was \$7,287, \$0, and \$7,287 as of December 31, 2016. The aggregate cost for Federal income tax purposes was \$1,392 at December 31, 2017 and \$1,953 at December 31, 2016.
- (3) Gross unrealized appreciation, gross unrealized depreciation, and net unrealized appreciation for Federal income tax purposes was \$172, \$0, and \$172 as of December 31, 2017 and is \$212, \$0, and \$212 as of December 31, 2016. The aggregate cost for Federal income tax purposes was \$40 at December 31, 2017 and \$58 at December 31, 2016.

### (19) SUBSEQUENT EVENTS

We have evaluated subsequent events that have occurred through the date of financial statement issuance.

On January 31, 2018, a credit facility with a maturity date of January 31, 2018 was extended to July 31, 2019.

On January 31, 2018, the SBA Note was amended to change the required minimum principal and interest to be paid on or before February 1, 2018 to \$5,000,000 and the minimum principal and interest to be paid on or before February 1, 2019 to \$10,000,000.

On March 7, 2018, a majority of the Company's shareholders authorized the Company's Board of Directors to withdraw the Company's election to be regulated as a BDC under the 1940 Act and our Board of Directors approved the filing of the Company's withdrawal form with the SEC to be made on or about April 1, 2018. At that point, the Company would no longer be a BDC or be subject to the provisions of the 1940 Act applicable to BDCs. Assuming such withdrawal from BDC status occurs, commencing with the second quarter of 2018, Medallion Bank would no longer be reported as an investment at fair value and instead its financial results would be consolidated with those of the Company.

On March 13, 2018, the DZ loan was extended until December 15, 2018.

Security

(Dollars in thousands) Medallion Loans New York

Obligor Name/Interest Rate Ranoe	Type (all restricted unless otherwise noted)	Acquisition Date	Maturity Date	No. of Invest	% of Net Assets	Interest Rate (1)	Original Cost of 2017 Acquisitions (5)	nal 2017 ons (5)	Principal Outstanding	pal dino	S	Cost (4)	F.	Fair Value
				350	53%	4.23%	<b>€</b>	10.898		168.710	9	167.226	\$ 151	\$ 151.309
Sean Cab Corn ##	Term Loan	12/09/11	11/23/18		1%	4.63%			. 50	3,159		3,159	5	3,159
Real Cab Corp ##	Term Loan	07/20/07	12/20/17	I	1%	2.81%				2,545	· 89.	2,545		2,545
Real Cab Corp ##	Term Loan	07/20/07	12/20/17	I	*	2.81%				350	S	350		350
Slo Cab Corp ##	Term Loan	07/20/07	12/20/17	I	%1	2.81%			8	1,527	s,	1,527	,	1,527
Slo Cab Corp ##	Term Loan	07/20/07	12/20/17	I	*	2.81%			S	210	S	210	S	210
Junaid Trans Corp ## &														
{Annually-Frime pius 1 00%}	Term Loan	04/30/13	04/29/19	I	*	5.00%			59	1.379	S	1.379	89	1.379
Avi Taxi Corporation ##	Term Loan	04/11/14	12/10/17	I	*	3.25%			S	1,329	. 85	1,329	,	1,329
Hi Taxi Corp ##	Term Loan	04/11/14	12/10/17	I	*	3.25%			8	1,329	s,	1,329	S	1,329
Anniversary Taxi Corp ##	Term Loan	04/11/14	12/10/17	I	*	3.25%			8	1,329	S	1,329		1,329
Kby Taxi Inc ##	Term Loan	04/11/14	12/10/17	I	*	3.25%			83	1,329	S	1,329	S	1,329
Apple Cab Corp ##	Term Loan	04/11/14	12/10/17	I	*	3.25%			S	1,329	S	1,329	,	1,329
Penegali Taxi LLC ##	Term Loan	12/11/14	12/10/17	I	*	3.75%				1,294	S	1,294		1,294
Uddin Taxi Corp ## &	Term Loan	11/05/15	11/05/18	I	*	4.75%				1,284	S	1,284	,	1,284
Waylon Transit LLC ##	Term Loan	09/27/17	09/27/22	I	*	0.00%	S	1,275	8	1,275	S	1,275	S	1,277
Sonu-Seema Corp ##														
(interest rate includes	T	(1/20/11	01/06/61	•	*	/000 3				376 1	6	376 1	6	376 1
deferred interest of \$.30%) (deferred interest of \$34 per	тегт соап	12/0//12	12/20/10	Ţ		5.00%			9	1,2/2	9	1,2,1		1,2/2
footnote 2) $P_{\text{cont.}} = P_{\text{cont.}} = P_{\text{cont.}}$														
bunty & Jyou inc ## finterest rate includes														
deferred interest of 2.50%)	Term Loan	03/13/13	12/13/18	I	*	5.00%			S	1,259	S	1,259	S	1,259
(deferred interest of \$35 per														
footnote 2)														
Perem Hacking Corp ## &														
{Annuany-rume pius 25%}	Term Loan	02/01/16	05/01/21	I	*	4.25%			59	1.223	ses.	1.223	649	1.225
S600 Service Co Inc ## &										<u> </u>		î		
{Annually-Prime plus														
.25%}	Term Loan	05/01/16	05/01/21	I	*	4.25%				1,223	S	1,223		1,225
Ela Papou LLC ##	Term Loan	06/27/14	12/15/17	I	*	4.00%			ss.	1,213	ss,	1,213		1,213
Earie Hacking LLC ##	Term Loan	12/28/15	12/28/20	I	*	3.60%				1,173	S	1,173		1,174
Amme Taxi Inc ##	Term Loan	10/21/13	10/21/18	I	*	3.70%			S	1,162	s,	1,162	,	1,162
Yosi Transit Inc ##	Term Loan	07/20/07	12/20/17	I	*	2.81%			S	1,018	S	1,018	·	1,018
Yosi Transit Inc ##	Term Loan	07/20/07	12/20/17	I	*	2.81%			S	140	S	140	S	140

Various New York	0.00% to 18.38% (interest	E	03/23/01	05/28/16								
αα ##	<ul> <li>rate includes deferred interest 1.00% to 9.19%)</li> </ul>	Loan	12/22/17	12/21/26	327	42%	4.36% \$	9,623 \$	139,356	\$ 137,872		\$ 121,948
	(deferred interest of \$1,281) per footnote 2)											
Chicago					107	2%	4.74% \$	<b>\$</b>	20,172	\$ 19,436		\$ 15,602
	Sweetgrass Peach &Chadwick Cap ##											
	(interest rate includes deferred interest of 1.00%)	Term Loan	08/28/12	02/24/18	I	*	%00.9	S	1,374	\$ 1,3	1,374 \$	1,374
	(deferred interest of \$20 per footnote 2)											
Various Chicago	0.00% to 7.00% (interest		01/22/10	03/12/16								
&& ##	rate includes deferred	Term I oan	to 08/08/16	to 12/22/20	901	%5	8 %5%	9	18 798	29081		8 14 228
	(deferred interest of \$207							•				
Newark && ##	per journoie 2)				110	%8	5.34% \$	1,047 \$	21,999	\$ 21.5	35 \$	21,684
	Viergella Inc ##	Term Loan	02/20/14	02/20/18	I	*	4.75%	S	1,278	\$ 1,278	\$ 82	1,278
Various Newark	4.50% to 7.00% (interest		04/09/10	10/17/17								
&& ##	rate includes deferred		to	to								
	interest 1.50%)	Term Loan	10/12/17	05/14/25	601	2%	5.38% \$	1,047 \$	20,721	\$ 20,657		\$ 20,406
	(deferred interest of \$2 per footnote 2)											
Boston && ##			06/12/07	12/07/15								
	2.75% to 6.15%	Term Loan	to 10/04/17	to 11/06/25	8	%9	4.51% \$	633 \$	18,907	\$ 18.564		\$ 18,504
Cambridge && ##			05/06/11	03/29/16					`			
	/000 b/03E 6	Town Loan	ot 21/21/21	ot 00/30/10	2	700	9 /620/	6	2	6	£ 52.1	203
Varions Other && ##	5.75% (0.5.50%)	Term Loan	04/28/08	01/28/28	3			<del>9</del>	<b>1</b>			
			to	to								
	4.75% to 9.00%	Term Loan	07/30/15	09/01/23	6	%0	7.95% \$	\$ 0	200	\$	482 \$	487
Total medallion loans (\$ borrowing arrangement	Total medallion loans (\$183,529 pledged as collateral under horrowing arrangements)	ıder			648	73%	4.41% \$	12,578 \$	231,112	\$ 228,416		\$ 208,279
Commercial Loans							•	•			-	

4,980

\$ 4,179

(Dollars in thousands)

Obligor Name/Interest Rate Range	Security Type (all restricted unless otherwise noted)	Acquisition Date	Maturity Date	No. of Invest.	% of Net Assets	Interest Rate (1)	Original Cost of 2017 Acquisitions (6)		Principal Outstanding		(£		Fair Value
AA Plush Holdings, LLC (interest rate includes PIK interest of 6.00%) (capitalized interest of \$397 per	Term Loan	08/15/14	08/15/19	I	1%	14.00%		∞,	3,397	89	3,397	89	3,393
foomote 2) Pinnacle Products International, Inc. (interest rate includes PIK interest of 3.00%) (capitalized interest of \$449 per	Term Loan	10/09/15	10/09/20	I	1%	15.00%		89	3,249	89	3,249	8	3,249
toontote 21 Liberty Paper Products Acquisition, LLC (interest rate includes PIK interest of 2.00%) (capitalized interest of \$101 per	Term Loan	91/60/90	12/60/90	I	1%	14.00%		69.	3,096	89	3,096	8	3,096
foomote 2) EMI Porta Opco, LLC (interest rate includes PIK interest of 1.00%) (capitalized interest of \$2 per	Term Loan	12/11/17	03/11/23	I	1%	13.00%	3,000	8	3,002	8	3,002	89	3,002
Doomove 2) BB Opco, LLC d/b/a BreathableBaby, LLC (interest rate includes PIK interest of 3.00%) (capitalized interest of \$218 per	Term Loan	08/01/14	08/01/19	I	1%	15.00%		8	2,718	89	2,718	8	2,718
toonine 21 EGC Operating Company, LLC (interest rate includes PIK interest of 1.00%) (capitalized interest of \$49 per	Term Loan	09/30/14	09/30/19	I	1%	13.00%		69	1,959	89	1,959	83	1,959
foomote 2) American Cylinder, Inc. d/b/a All Safe (interest rate includes PIK interest of 7.00%) (capitalized interest of \$282 per	Term Loan	07/03/13	09/30/18	I	1%	19.00%		S	1,782	6%	1,782	85	1,782
ate	Term Loan Term Loan	06/15/17	06/15/22 03/31/10	1	* *	14.00% 13.00%	\$ 1,500	रू रू	1,500 1,390	89 89	<i>I,500</i> <i>I,390</i>	89 89	1,500 1,390
	Term Loan Term Loan	05/05/17 03/28/17	05/05/22 03/28/22	I	* *	<i>14.00%</i> <i>10.00%</i>	\$ 1,250 \$ 200	જ જ	1,250 200	<i>७</i> ५ ७५	1,250 200	8 8	1,250 200
RPAC Racing LLC & (interest rate includes PIK interest of 2.00%) (capitalized interest of \$15 per foomote 2 <u>)</u>	Term Loan	11/27/17	03/31/20	I	3%	2.00%	\$ 7,827	85	7,827	89.	7,827	83	7,827

	RPAC Racing LLC & (interest rate includes PIK interest of 2.00%) (capitalized interest of \$2.78 per	Term Loan	06/22/16	03/31/20	I	1%	2.00%	89	2,034 \$	2,034	\$ 2,034	4
	foonote 2) RPAC Racing LLC & (interest rate includes PIK interest of 2.00%) (capitalized interest of \$120 per	Term Loan	09/14/16	03/31/20	I	*	2.00%	S	1,000 \$	1,000	\$ 1,000	0
	foomote 2) RPAC Racing LLC & (interest rate includes PIK interest of 2.00%) (capitalized interest of \$2.572 per footset)	Term Loan	01/61/11	03/30/20	1	2%	2.00%	89	5,611 \$	5,611	\$ 5,611	I
Professional, Scientific, and Technical Services (18% of the total)	Weather Decision Technologies, Inc. (interest rate includes PIK interest of 9.00%) (capitalized interest of \$721 per	Term Loan	12/11/15	12/11/20	I	1%	18.00%	89	4,221 \$	4,221	\$ 4,214	4
	Neather Decision Technologies, Inc. (interest rate includes PIK interest of 7.00%) [capitalized interest of §2 per	Term Loan	11/08/17	06/30/18	I	*	14.00% \$	325 \$	327 \$	327	\$ 327	7
	Joonhote 2) ADSCO Opco, LLC (interest rate includes PIK interest of 2.00%) [capitalized interest of \$87 per	Term Loan	10/25/16	10/25/21	I	1%	13.00%	643	3,687 \$	3,687	\$ 3,677	۲.
	joontole 21 Northern Technologies, LLC (interest rate includes PIK interest of 1.00%) [capitalized interest of \$70 per	Term Loan	01/29/16	01/29/23	I	1%	13.00%	89	3,670 \$	3,670	\$ 3,670	0.
	Joinoile 2)  DPIS Engineering, LLC  Portu-Sunberg Marketing LLC	Term Loan Term Loan	12/01/14	06/30/20	1	%I *	<i>12.00%</i> <i>12.00%</i>	જ જ	2,000 \$ 1,250 \$	2,000 1,250	\$ 1,998 \$ 1,245	8 S
	Various Other 14,00% [capitalized interest of \$11] per footnote 2]	Term Loan	05/21/15	05/21/22	I	*	14.00%	643.	1,156 \$	1,156	\$ 1,156	9
Information (9% of the total)	US Internet Corp. US Internet Corp. (interest rate includes PIK interest of 17.00%)	Term Loan Term Loan	03/14/17	03/14/22	I	* 1%	14.50% \$ 19.00% \$	5,650 \$ 1,000 \$	4,075 \$ 1,147 \$	4,075	\$ 4,062 \$ 1,147	7 7
Wholesale Trade (6% of the total)	feature from the cast of strate for for for for for former from the fro	Term Loan Term Loan	08/30/13 01/08/16	08/30/18 04/30/23	I	1% 1%	14.00% 12.00%	ક્ક ક્ક	2,500 \$ 2,880 \$	2,500	\$ 2,497 \$ 2,880	70

(Dollars in thousands)	Obligor Name/Interest Rate Range	Security Type (all restricted unless otherwise noted)	Acquisition Date	Maturity Date	No. of Invest.	% of Net Assets	Interest Rate (1)	Original Cost of 2017 Acquisitions (5)	Principal Outstanding		Cost (+)		Fair Value
	Harrell's Car Wash Systems, Inc. (interest rate includes PIK interest of 3.00%)	Term Loan	07/03/17	09/03/22	-	%1	15.00%	\$ 2,000	\$ 2,5	2	2,532	85	2,529
Mining, Quarrying, and Oil and Gas Extraction (5% of the total)	(capitalized interest of \$32 per footnote 2) Green Diamond Performance Materials, Inc. (interest rate includes PIK interest of 4,50%) (capitalized interest of \$\$57 per	Term Loan	21/80/60	09/08/24	I	1%	16.50%	\$ 4,000	\$ 4,0	4,057 \$	4,057	€9.	4,057
Transportation and Warehousing (4% of the total)	tootnine 2) LLL Transport, Inc. (interest rate includes PIK interest of 3.00%) (capitalized interest of \$410 per	Term Loan	10/23/15	04/23/21	I	1%	15.00%		8,9	3,914 \$	3,914	89,	3,912
Construction (2% of the total)	footnote 2) Highland Crossing-M, LLC (interest rate includes PIK interest of 11.50%)	Term Loan	01/02/15	02/01/25	I	1%	11.50%		8 1,4	1,445 \$	1,445	8	1,444
Accommodation and Food Services (0% of the total).	Various Other 9.23%	Term Loan	11/05/10	11/05/20	I	*	9.25%		\$	241 8	241	S	241
Total secured mezzanine (2)	(e <sup>(2)</sup>				33	31%	12.09%	\$31,752	\$ 88,334	34 \$	88,334	€	88,226
Other secured commerc	Other secured commercial (51% New York, 42% New Jersey and 7% all other states)	and 7% all other states)								! 		] -	
Ketall 1 rade (81% of the total)	Medatiton Fine Art inc (interest rate includes PIK interest of 12%)	Term Loan	12/17/12 10/28/08	03/17/18 05/09/18	I	*	12.00%		6	\$ 666	666	S	666
Accommodation and Food	Various Other && 4.75% to 10.50%	Term Loan	to 12/23/15 11/29/05	to 03/03/20 04/18/17	3	*	7.74%		∞	835 \$	795	8	604
Services (12% of the total)	Various Other && 6.75% to 9.00%	Term Loan	to 06/06/14	ot 61/90/60	æ	*	8.26%		8	644 \$	544	8	228
Fansportation and   Warehousing (4% of the total)   Walehousing (4% of the total)   Walehous	Various Other && 4.25%	Term Loan	03/17/15	81/01/60	I	*	4.25%		S	75 \$	74	8	75
Leasing (3% of the total).	Various Other && 5.00%	Term Loan	03/31/15	03/31/20	I	*	5.00%		S	\$ 69	65	S	56
Total Other Commercial Loans (2)	al Loans (2)				=	1%	9.39%		\$ 2,622	22 \$	2,477	€	1,962
Total commercial loans (2)					44	31%	12.02%	\$31,752	\$ 90,956	•	\$ 90,811	99	90,188
Investment in Medallion Bank Commercial Banking NASCAR Race Team	Investment in Medallion Bank and other controlled subsidiaries Commercial Banking	100% of common stock 75% of LLC units	05/16/02 11/24/10	None None	I	101% 2%	0.00%			8	\$138,282 \$ 2,820		\$ 290,548 \$ 4,623

Art Dealer		100% of common										
	Medallion Fine Art, Inc.	stock	12/03/12	None	I	1%	0.00%		S	\$ 1,777 \$ 3,878	8 3,8	878
Loan Servicing		100% of common stock	11/02/10	None	I	*	0.00%		89	97	S	97
Professional Sports Team	LAX~Group~LLC	44.97% of membership interests	05/23/12	None	1	%]	0.00%		65	251	3.0	3.001
Media	Medallion Taxi Media, Inc.	100% of common stock	01/01/17	None	I	*	%00.0		. 83	0	s s	0
Investment in Medallion Bank	Investment in Medallion Bank and other controlled subsidiaries, net	net			9	105%	0.83% \$ 0	9-	0 \$	\$143,227	\$ 302,147	147
Equity investments Commercial Finance	Convergent Capital, Ltd **	7% of limited										
		partnership interest	07/20/07	None	I	*	%00.0		89	733	& 4	456
NASCAR Race Team	Rpac Racing LLC	1,000 shares of Series D	08/25/15	None	I	%1	0.00%		83	0	\$ 2,1	2,193
Loan Servicing	Upgrade, Inc.	666,668 shares of Seri es A-1 preferred stock	09/30/16	None	I	1%	0.00%		S	250	8 1,4	1,455
Stuffed Toy Manufacturer	AA Plush Holdings, LLC d/b/a Animal Adventures	I.6% Common Units	08/15/14	None	I	*	%00.0		89	300	& &	300
Advertising Services		7.9% Class A Series A -2 Units	10/25/16	None	I	*	0.00%		8	400	8	400

		Security Type (all restricted											
(Dollars in thousands)	Obligor Name/Interest Rate Range	unless otherwise noted)	Acquisition Date	Maturity Date	No. of Invest.	% of Net Assets	Interest Rate (1)	Original Cost of 2017 Acquisitions (5)	Principal Outstanding	Cost (4)	t (4)	Fair Value	ir Iue
Baby Sleep Products	BB Opco, LLC d/b/a BreathableBaby, LLC	3.6% Units	08/01/14	None	I	*	0.00%			S	250	S	250
IT Services		7.23% of common stock, 3.88% of											
Wholesole Hobberiete?	Centare Holdings, Inc.	preferred stock	08/30/13	None	I	*	0.00%			ss.	103	ss.	103
Wholesale Hobbyists Supplies	Classic Brands, LLC	warrant Jor 300,000 Class A units	91/08/10	01/08/26	I	*	0.00%			S	0	S	0
Engineering Design Services				5th anniversarv									
	DPIS Engineering LLC	Warrant for 180,000 Class Cunits	12/01/14	of note paid in full	I	*	0.00%			8	0	S	0
Elevator Parts Manufacturer	EMI Porta HoldCo, LLC	3.56% of Series A-2 Preferred Units	12/11/17	$\tilde{N}$	I	*	0.00%	\$ 500		ss.	500	89	500
Industrial Filters		7.14% of Common											
Maliulacturer	Filter Holdings, Inc.	Preferred Stock	05/05/17	None	2	*	0.00%	\$ 207		ss.	207	89	207
Specialty Sand Products	Green Diamona Perjormance4.20% of Series A Materials, Inc.	ce 4.20% of Series A Preferred Stock	21/80/60	None	I	*	0.00%	\$ 200		S	200	S	200
Car Wash Equipment	Harrell's Car Wash Systems, 0.89% of Common	s, 0.89% of Common	1	ř	•	,	900			6		6	3
Manufacturer	Inc.	Stock	0//03/1/	None	I	ŧ	0.00%	\$ 104		×s	104	×3	104
Manufacturer	SWDP Acquisition Co., LLC 9.9875% of LLC Units	9.9875% of LLC Units	04/06/17	None	I	*	0.00%	\$ 400		S	400	S	400
Paper Tapes Manufacturer	Liberty Paper Products	100% of Series A Preferred Units—12%											
	Acquisition, LLC	TOTAL	91/60/90	None	I	*	0.00%			S	350	ss,	350
Environmental Consulting Services			01/29/2016, 12/5/16 &										
	Northern Technologies, LLC 8.27% of LLC units	2 8.27% of LLC units	6/12/17	None	3	*	0.00%	\$ 58		S	408	ss.	408
Space Heater Manufacturer	Pinnacle Products International Inc	0.5% common stock	10/09/15	None	I	*	0.00%			S	135	8	135
Marketing Services	Portu-Sunberg Marketing												
	TTC	0.86% LLC units	91/61/01	None	/	*	0.00%			ss.	20	ss.	20
	Portu-Sunberg Marketing LLC	Warrant for 2.85% of the outstanding stock	12/31/12	07/24/20	I	*	0.00%			S	0	S	0
Hand Tool Manufacturer	Stride Tool Holdings, LLC	7.14% of LLC units	04/05/16	None	I	*	0.00%			S	200	S	200
Forensic Supplies		4.91% of Common Stock; 4.61% of											
Worthern Foresting	Tri-Tech Forensics, Inc.	Preferred Stock	06/15/17	None	3	*	0.00%	\$ 192		S	192	S	192
Weather Forecasting Services	weamer Decision Technologies, Inc.	2.2% preferred stock	12/11/15	None	I	*	0.00%			S	200	S	200
Various Other #	* * +	* Various	08/04/08 to 12/12/14	None to 2/5/23	S	*	0.00%			8	818	8	818

Equity investments, net	32	3%	0.00%	\$ 1,661	<b>∽</b>	0	\$ 6,400	8	9,521
Investment securities									
Investment securities,									
net	0	%0	0.00%	0 \$	<b>s</b>	0	8	8	0
Net Investments (\$183,529 pledged as collateral under borrowing arrangements)									
	730	212%	4.73%	\$45,991	\$	322,068	\$468,854	<b>-</b> •	610,135

- Represents the actual or weighted average interest or dividend rate of the respective security or portfolio as of the date indicated. Investments without an interest rate or with a rate of 0.00% are considered non-income producing.
  - Included in secured mezzanine commercial loans and other commercial loans was \$6,237 of interest income capitalized into the outstanding investment balances, and \$1,579 of deferred interest income, in accordance with the terms of the investment contract. 3
- The ratio of restricted securities fair value to net assets is 212%.  $\odot$   $\odot$
- Gross unrealized appreciation, gross unrealized depreciation and net appreciation for federal income tax purposes totaled \$220,597, \$21,306 and \$199,291, respectively. The tax cost of investments was \$410,844.
  - For revolving lines of credit the amount shown is the cost at December 31, 2017. £ (5)
    - Less than 1.0%
- Not an eligible portfolio company as such term is defined in Section 2(a)(46) of the 1940 Act. The percentage value of all non-eligible portfolio companies to totaled assets assets, unless at the time such acquisition is made, qualifying assets, which include securities of eligible portfolio companies, represent at least 70% of our total assets. The of Medallion Financial on an unconsolidated basis was up to 59% and up to 48% on a consolidated basis. Under the 1940 Act, we may not acquire any non-qualifying status of these assets under the 1940 Act are subject to change. We monitor the status of these assets on an ongoing basis.
  - Loan is on nonaccrual status, or past due on contractual payments, and is therefore considered non-income producing.
    - Some or all of the securities are non-income producing as per & above. &&
- Publicly traded but sales subject to applicable Rule 144 limitations.
  - Pledged as collateral under borrowing arrangements. # +
- Includes various warrants, all of which have a cost and fair value of zero at December 31, 2017.

Exchange Commission ("SEC"). Footnotes above may apply to securities that are included in "Various Other". For further detail, the complete schedule of portfolio holdings is The Summary Schedule of Investments does not reflect the Company's complete portfolio holdings. It includes the Company's 50 largest holdings and each investment of any available (i) without charge, upon request, by calling (877) MEDALLION; and (ii) on the SEC's website at http://www.sec.gov. Filed as Exhibit 99.1 to the Annual Report on issuer that exceeds 1% of the Company's net assets. "Various Other" represents all issues not required to be disclosed under the rules adopted by the U.S. Securities and Form 10-K for the fiscal year ended December 31, 2017, filed on March 14, 2018 (File No. 814-00188)

CONSOLIDATED SCHEDULE OF INVESTMENTS IN AND ADVANCES TO AFFIILIATES As of and for the year ended December 31, 2017 Medallion Financial Corp

	Number of shares	Equity and (los	Equity in net profit and (loss) and change	Amount of dividends	ridends	ŕ	Value as of
Name of issuer and title of issue	(all restricted unless otherwise noted)	 	in fair value	or interest <sup>(1)</sup>	t(1)		12/31/17
(Dollars in thousands)							
Medallion Bank - common stock	1,000,000 shares -100% of common stock	S	10,193	S	0	S	290,548
Medallion Motorsports, LLC - membership							
interest (2)	75% of membership interest		(2,357)		1,201		4,623
Medallion Fine Art, Inc common stock (3)	1,000 shares -100% of common stock		231		0		3,878
LAX Group LLC - membership interest	45% of membership interest		870		0		3,001
Medallion Servicing Corp common stock	1,000 shares -100% of common stock		546		0		26
Medallion Taxi Media, Inc common stock	1,000 shares -100% of common stock		0		77		0
Total investments in Medallion Bank and other controlled subsidiaries			9,483		1,278		302,147
RPAC Racing LLC (2)	100% of Series D units		0		0		2,193
Stride Tool Holdings LLC (4) membership interest. Northern Technologies LLC - membership	7.14% of membership interest		0		0		200
interest (3)	8.3% of membership interest		0		0		408
ADSCO Holdco LLC - membership interest (6)	7.7% of Class A Series A-2 LLC units		0		0		400
SWDP Acquisition Co LLC.	10% of membership interest		0		0		400
Appliance Recycling Centers of America Inc							
common stock	0% of common stock		0		0		0
Filter Holdings INC. (8)	7.14% of common & preferred stock		0		0		207
Third Century JRT, Inc. (9)	13% of common stock		0		0		200
Total equity investments in affiliates		8	0	8	0	S	4,308

Investments with an amount of \$0 are considered non-income producing.

The Company and a controlled subsidiary of the Company have 4 loans due from RPAC Racing LLC, an affiliate of Medallion Motorsports, LLC in the amount of \$16,472 9

as of December 31, 2017, and on which \$56 of interest income was earned during the year ended December 31, 2017 as the loans are on non-accrual status. The Company has a loan due from Medallion Fine Art, Inc. in the amount of \$999 as of December 31, 2017, and on which \$165 of interest income was earned during the year ended December 31, 2017. 3

- The Company has a loan due from Stride Tool Holding LLC in the amount of \$4,217 as of December 31, 2017, and on which \$631 of interest income was earned during the year ended December 31, 2017. 4
  - The Company has a loan due from Northern Technologies LLC in the amount of \$3,670 as of December 31, 2017, on which \$477 of interest income was earned during the year ended December 31, 2017. (5)
    - The Company has a loan due from ADSCO Holdco LLC in the amount of \$3,687 as of December 31, 2017, and on which \$475 of interest income was earned during the year ended December 31, 2017. 9
      - The Company has a loan due from Innovative Metal Inc., an affiliate of SWDP Acquisition Co LLC in the amount of \$5,000 as of December 31, 2017, on which \$523 of interest income was earned during the year ended December 31, 2017. 6
- The Company has a loan due from Filter Holdings Inc in the amount of \$1,250 as of December 31, 2017, on which \$117 of interest income was earned during the year ended December 31, 2017. 8
- The Company has a loan due from JR Thompson Company LLC, an affiliate of Third Century JRT, Inc., in the amount of \$1,156 as of December 31, 2017, on which \$204 of interest income was earned during the year ended December 31, 2017. 6

The table below provides a recap of the changes in the investment in the respective issuers for the year ended December 31, 2017.

SWDP ACUQSITION Co LLC®	Membership Interest		400	I	I	400
S ACUC Co	Mem In	<del>\$</del>	4	1	1	
$\begin{array}{c} \textbf{Filter} \\ \textbf{Holdings} \\ \textbf{Inc.}^{\varnothing} \end{array}$	Common & Preferred Stock	   	207		I	\$ 207 \$
ADSCO Holdco RPAC Racing LLC®	Membership Interest	\$ 1,351		I	842	\$ 2,193
ADSCO Holded LLC®	Membership Interest	\$ 400		I	I	\$ 400
Stride Tool Holding LLC (5)	Membership Interest	\$ 500		I	I	\$ 200 \$
Northern Technologies, LLC <sup>(4)</sup>	Membership Membership Interest Interest	\$ 351	57	I	I	\$ 408
Third Century JRT, Inc. ®	Common Stock	\$ 200		I	I	\$ 200
Medallion Taxi Media, Inc.	Common Stock	- -		(77)	77	<b>\$</b>
LAX Group, LLC	Membership Interest	\$ 1,690	441	I	870	\$ 3,001
Medallion Servicing Corp.	Common Stock	\$ 454		(903)	546	8 97
Appliance Recycling Centers of America, Inc.	Common Stock	\$ 475 \$		(351)	(124)	<del>⊗</del>
Medallion Motorsports, LLC®	Common Membership Common Stock Interest Stock	086'9 \$		(1,201)	231 (1,156)	\$ 4,623
Medallion Fine Art, I	Common Stock	\$ 3,647		I	231	\$ 3,878
Medallion Medallion Fine Art, Bank Inc. <sup>(1)</sup>	Common Stock	\$ 280.589 \$ 3.647 \$ 6.980	. 1	. (234)	10,193	\$ 290,548 \$ 3,878 \$ 4,623
Name of Issuer	Title of Issue	(Dollars in thousands) Value as of	Gross additions / investments	Gross reductions / distributions	Net equity in profit and loss, and unrealized appreciation and (depreciation)	Value as of 12/31/17

- The Company has a loan due from Medallion Fine Art, Inc. in the amount of \$999 as of December 31, 2017, \$0 of which was advanced during 2017, and for which \$2,325
- In addition to the equity ownership, the Company and a controlled subsidiary of the Company have four loans due from RPAC Racing LLC, an affiliate of Medallion Motorsports, LLC, in the amount of \$16,472, \$7,883 of which was advanced during 2017 2
- The Company has a loan due from J. R. Thompson Company, LLC, an affiliate of Third Century JRT, Inc in the amount of \$1,156 as of December 31, 2017, \$469 of which was repaid during 2017. 3
  - The Company has a loan due from Northern Technologies LLC in the amount of \$3,670 as of December 31, 2017, \$137 of which was advanced during 2017. The Company has a loan due from Stride Tool Holdings LLC in the amount of \$4,217 as of December 31, 2017, \$126 of which was advanced during 2017.
    - The Company has a loan due from ADSCO Holdco LLC in the amount of \$3,687 as of December 31, 2017, \$74 of which was advanced during 2017.
- The Company has a loan due from Filter Holdings Inc. in the amount of \$1,250 as of December 31, 2017, all of which was advanced during 2017 40000
- The Company has a loan due from Innovative Metals, Inc., an affiliate of SWDP Acquisition Co LLC in the amount of \$5,000 as of December 31, 2017, all of which was advanced during 2017.

		Security Type (all restricted											
(Dollars in thousands)	Obligor Name/Interest Rate Range	unless otherwise noted)	Acquisition Date	Maturity Date	No. of Invest.	% of Net Assets	Interest Rate (1)	Original Cost of 2016 Acquisitions (5)	Principal Outstanding	pal iding	Cost (4)	Fair Value	ir Iue
Medallion Loans New York					380	· %99	3.67%	\$ 15.068	\$ 20	202.845 \$	202.469	\$ 189.571	.571
	Sean Cab Corp ##	Term Loan	12/09/11	11/23/18	I	1%	4.63%		í		3,270	& &	3,270
	Real Cab Corp ##	Term Loan	07/20/07	07/20/17	I	%1	2.81%		8		2,545		2,545
	Real Cab Corp ##	Term Loan	07/20/07	07/20/17	I	*	2.81%		8		350		350
	Real Cab Corp	Term Loan	08/19/14	07/20/17	I	*	3.31%		8	338 \$			338
	Slo Cab Corp ##	Term Loan	07/20/07	07/20/17	I	%I	2.81%		S	1,527 \$	1,527	,	1,527
	Slo Cab Corp ##	Term Loan	07/20/07	07/20/17	I	*	2.81%		S	210 \$	210		210
	Slo Cab Corp ##	Term Loan	08/19/14	07/20/17	I	*	3.31%		S	203 \$	203	S	203
	Esg Hacking Corp ##	Term Loan	03/12/14	03/12/17	I	%1	3.50%		S	1,713 \$	1,713		1,714
	Whispers Taxi Inc ## &	Term Loan	05/28/13	05/28/16	I	%/	3.35%			2,026 \$	2,014	-	,531
	Christian Cab Corp &	Term Loan	11/27/12	11/27/18	I	%1	3.75%		S	1,489 \$	1,489	s I,	1,493
	Junaid Trans Corp ## {Annually-	Town Loan	04/20/13	01/00/10	-	*	7005 1		9	3 007 1	1 400	9	007
	Frime plus $1.00\%$	Torm Loan	12/20/13	91/02/61	, ,	*	4.30%		9 8				1,409
	Ocean nacking Corp ## Incal Hacking Corn ##	Term Loan	12/20/13	12/20/16	, /	*	3.50%		g 64		,	, ~	1,379
	Avi Taxi Corporation ##	Term Loan	04/11/14	04/11/17	Ī	*	3.25%		. 59		1.366	, ,	1.366
	Apple Cab Corp ##	Term Loan	04/11/14	04/11/17	I	*	3.25%		. 89		1,366	,	1,366
	Anniversary Taxi Corp ##	Term Loan	04/11/14	04/11/17	I	*	3.25%		S		,	s 1,	1,366
	Hj Taxi Corp ##	Term Loan	04/11/14	04/11/17	I	*	3.25%		83		,	\$ I,	1,366
	Kby Taxi Inc ##	Term Loan	04/11/14	04/11/17	I	*	3.25%		S				1,366
	Bunty & Jyoti Inc ##	Term Loan	03/13/13	12/13/18	I	*	2.50%		S	1,336 \$	1,336	s I,	1,336
	Penegali Taxi LLC ##	Term Loan	12/11/14	12/10/17	I	*	3.75%		S			,	1,332
	Sonu-Seema Corp ##	Term Loan	12/07/12	12/20/18	I	*	2.50%		S		1,313	,	1,313
	Uddin Taxi Corp ##	Term Loan	11/05/15	11/05/18	I	*	4.75%		S			·	1,298
	Yosi Transit Inc ##	Term Loan	07/20/07	07/20/17	I	*	2.81%		S		I,		1,018
	Yosi Transit Inc ##	Term Loan	07/20/07	07/20/17	I	*	2.81%		S				140
	Yosi Transit Inc ##	Term Loan	08/19/14	07/20/17	I	*	3.31%		S	135 \$	135	S	135
Various New York			03/23/01	05/28/16									
ά¢ #	0 00% to 8 08%	Term Loan	to 12/27/16	to 12/21/26	355	56%	3.71%	\$ 15.068	8 17	171.606 \$	171.244	\$ 158.821	.821
Chicago					111	10%	4.54%			38,320 \$		\$ 28,	28,850
	Sweetgrass Peach &Chadwick Cap	Town Loan	61/86/80	81/82/20	1	%01	%000 \$			2 1511	1.454		1311
	## D 22 C 24 ##	Torm Loan	08/20/13	01/12/20	, ,	*	\$ 000%		, s	1322 8	1,737	, -	1,327
Various Chicago	Regal Cab Company Et At ##	Tel III Loui	01/22/10	03/12/16	7		0.00.0				1,720,1		440,
&& ##	;		to	to									
	0.00% to 7.00%	Term Loan	91/80/80	12/29/20	109	%6	4.50%				35,315		26,074
Newark && ##					111	<b>%</b> 8	5.27%	\$ 314	\$		23,267		23,157
	Viergella Inc ##	Term Loan	02/20/14	02/20/18	I	*	4.75%			1,312 \$	1,312	s I,	1,313

21,955 \$ 21,844	25,857 \$ 21,818	4,401 \$ 2,649	965 \$ 771	295,050 \$ 266,816	4,091 \$ 4,041
\$ 21	\$ 25	æ 4	<del>\$</del>	\$ 295	& & 4 & &
21,979	26,061	4,441	826	295,936	4,091
&	& &	<del>≶</del>	<del>\$</del>	<b>∞</b>	s s
314	1,214			16,705	4,000
<i>\$</i> 3	<b>∻</b>	<b>,</b> o	<b>,</b> o	<b>\$</b>	ss /o
5.30%	4.52%	4.47%	7.26%	4.01%	15.00% 12.00%
%8	%8	1%	%0	93%	1%
110	09	13	6	684	1
12/12/16 to 05/14/25	12/07/13 to 11/06/25 03/29/16	to 01/26/20 01/03/17	to 09/01/23		04/05/21
04/09/10 to 04/14/16	00/12/0/ to 12/09/16 05/06/11	to 12/15/15 04/28/08	to 07/30/15		04/05/16
Term Loan	Term Loan	Term Loan	Term Loan	owing	, 8% Texas, 7% , 5% North tates) (2) Term Loan
Various Newark && ##	Boston && ## 0.00% to 6.15% Cambridge && ##	3.75% to 5.50% Various Other && ##	4.75% to 9.00%	Total medallion loans (\$231,494 pledged as collateral under borrowing arrangements)	Commercial Loans  Secured mezzanine (22% Minnesota, 12% Ohio, 10% Oklahoma, 8% Texas, 7%  Delaware, 7% Pennsylvania, 7% North Carolina, 5% Kansas, 5% North Dakota, 4% Massachusetts, 4% Colorado, and 9% all other states) (2)  Manufacturing (44% of Stride Tool Holdings, LLC (interest the total)

Medallion Financial Corp.
Consolidated Summary Schedule of Investments
December 31, 2016

Fair Value	\$ 3,190	\$ 3,034	\$ 2,907	\$ 2,413	\$ 252	\$ 2,640	\$ 2,613	\$ 2,430	\$ 1,692	ss.	\$ 1,390	9	\$ 245	\$ 3,844	\$ 3,601
Cost (4)	3,197	3,034	2,907	2,407	252	2,637	2,635	2,424	1,693	1,500	1,390	1,500	369	3,854	3,613
•	89.	85.	S	8	ss.	89	S	S	S		es e	9	S	85	85
Principal Outstanding	3,197	3,034	2,907	2,407	252	2,637	2,635	2,424	1,693	1,500	1,390	1,300	369	3,854	3,613
	∞3	8	89	8	85	89	S	89.	85	S	es e	9	85	89	8
Original Cost of 2016 Acquisitions <sup>(3)</sup>		3,000													\$ 3,600
Interest Rate (1)	14.00%	14.00%	15.00%	17.00%	9.00%	14.00%	15.00%	15.00%	19.00%	12.00%	13.00%	17.00%	13.56%	18.00%	13.00%
% of Net Assets	1%	1%	1%	1%	*	1%	1%	1%	1%	%1	* *		*	1%	1%
No. of Invest.	I	I	I	I	I	I	I	I	I	I	I	I	2	I	I
Maturity Date	08/15/19	06/09/21	10/09/20	12/30/19	01/01/24	61/10/80	12/12/19	09/30/19	01/03/18	04/25/17	03/31/10	03/28/1/	to 03/06/19	12/11/20	10/25/21
Acquisition Date	08/15/14	91/60/90	10/09/15	12/30/14	01/01/15	08/01/14	12/12/14	09/30/14	07/03/13	04/25/12	03/10/99	03/31/06	to 03/06/14	12/11/15	10/25/16
Security Type (all restricted unless otherwise noted)	Term Loan	Term Loan	Term Loan	Term Loan	Term Loan	Term Loan	Term Loan	Term Loan	Term Loan	Term Loan	Term Loan	тетт гоап	Term Loan	Term Loan	Term Loan
Obligor Name/Interest Rate Range	AA Plush Holdings, LLC (interest rate includes PIK interest of 6.00%) (capitalized interest of \$197 per foomote 2) Liberty Paper Products Acquisition LLC	(interest rate includes PIK interest of 2.00%) (capitalized interest of \$34 per footnote 2) Pimacle Products International, Inc.	(interest rate includes PIK interest of 3.00%) (capitalized interest of \$107 per footnote 2)	WRWP, LLC (interest rate includes PIK interest of 5.00%) (capitalized interest of \$165 per footnote 2)	WRWP, LLC (interest rate includes PIK interest of 6.00%) (capitalized interest of \$28 per footnote 2) BB Opco, LLC d/b/a BreathableBaby, LLC	(interest rate includes PIK interest of 3.00%)	(capitalized interest of \$137 per foomote 2) Tech Cast Holdings, LLC	EGC Operating Company, LLC (interest rate includes PIK interest of 3.00%) (capitalized interest of 814 per footnote 2)	American Cylinder, Inc. a/o/a All Safe (interest rate includes PIK interest of 7.00%)	capitalized interest of \$195 per footnote 2).  Respiratory Technologies, Inc.	Orchard Holdings, Inc. &	Guaker bakery brands, inc. + Various Other && 12.00% to 14.00%		Weather Decision Technologies, Inc. {One-time on 1/1/18 to 15%} (interest rate includes PIK interest of 9.00%)	ADSCO Opco, LLC (interest rate includes PIK interest of 2,00%) (capitalized interest of \$13 per footnote 2)
(Dollars in thousands)										+		+		Professional, Scientific, and Technical Services (21% of the total)	

	Northern Technologies, LLC (interest rate	E	71/06/10	60,00,10		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	6 / 000 / 1	6					,
	includes PIK interest of 1.00%)	I erm Loan	01/67/10	01/29/23	I	0%	15.00% \$	3,500 \$	5,555 \$	-	3,233 \$	3,332	7
	(capitalized interest of \$33 per footnote 2)												
T	+ DPIS Engineering, LLC	Term Loan	12/01/14	06/30/20	I	%1	12.00%	83	2,000 \$	,	2,000 \$	1,998	∞
	J. R. Thompson Company LLC (interest												
	rate includes PIK interest of 2.00%)	Term Loan	05/21/15	05/21/22	Ι	%/	14.00%	89	1,625 \$	,	1,625 \$	1,625	5
	(capitalized interest of \$14 per footnote 2)												
	Portu-Sunberg Marketing LLC	Term Loan	10/21/16	03/21/22	I	*	12.00% \$	1,250 \$	1,250 \$	1,2	1,250 \$	1,244	4
Information (12% of the													
total)	US Internet Corp.	Term Loan	06/12/13	09/18/20	Ι	%/	14.50%	S	3,000 \$	3,0	s 00		0
	US Internet Corp.	Term Loan	02/05/16	02/11/23	I	%/	14.50% \$	1,900 \$	1,900 \$	1,9		1,890	0
	US Internet Corp.	Term Loan	03/18/15	09/18/20	Ι	%1	14.50%	8	1,750 \$	1,7	1,750 \$		3
	Centare Holdings, Inc. (interest rate	Term Loan	08/30/13	08/30/18	1	%/	14 00%	64	2 500 8		2 500 8	2 494	4
Arts, Entertainment, and	RPAC Racing, LLC (interest rate includes				•			•					
Recreation (7% of the	PIK interest of 10.00%)												
total)		Term Loan	01/61/11	01/15/17	I	7%	10.00%	89	5,555 \$		5,555 8	5,555	5
	(capitalized interest of \$2,516 per footnote 2)												
Administrative and Support	!												
Services (5% of the total).	Staff One, Inc.	Term Loan	80/08/90	03/31/18	I	%1	3.00%	\$	2,776 \$		2,776 \$	2,776	9.
	Staff One, Inc. (interest rate includes PIK												
	interest of 7.00%)	Term Loan	12/28/16	03/31/18	Ι	*	19.00%	643 \$	557 \$		557 \$	557	7
	Staff One, Inc.	Term Loan	11/51/60	03/31/18	I	*	3.00%	55	347 \$	ω,			7

(Dollars in thousands)	Obligor Name/Interest Rate Range	Security Type (all restricted unless otherwise noted)	Acquisition Date	Maturity Date	No. of Invest.	% of Net Assets	Interest Rate <sup>(1)</sup>	Original Cost of 2016 Acquisitions <sup>(3)</sup>		Principal Outstanding	Cost (4)	4)	Fair Value
Transportation and Warehousing (5% of the total)	LLL Transport, Inc. (interest rate includes PIK interest of 3.00%) (capitalized interest of \$122 per footnote 2)	Term Loan	10/23/15	04/23/21	I	1%	15.00%		69	3,622	\$ 3,622	22 &	
Wholesale Trade (4% of the + total)	Classic Brands, LLC	Term Loan	01/08/16	04/30/23	I	1%	12.00%	\$ 2,880	89	2,880	\$ 2,880	80 8	2,880
Construction (2% of the total) Accommodation and Food	Highland Crossing-M, LLC Various Other && 9.25% to 10.00%	Term Loan	01/07/15 06/30/00	02/01/25	I	1%	11.50%		ss.	1,450	\$ 1,450	50 \$	
Services (0% of the total) Retail Trade (0% of the total)	Various Other && 10 00%	Term Loan	01/02/10 01/02/10 00/30/00	11/05/20 09/30/17	8 -	* *	9.77%	00	જ જ	1,108	\$ 1,108	\$ 80 8 8	455
Total secured mezzanine (2)			) ) ) )		37	26%	13.47%	77,03	. se	76,469	\$ 76,469		75,5
Other secured commercial (4 Retail Trade (54% of the total)	Other secured commercial (46% New York, 38% North Carolina, 14% New Jersey and 2% all other states)  Trade (54% of the total) Medallion Fine Art Inc (interest rate includes PIK interest of 12%) Term Loan 12/17/12 12/11  [capitalized interest of \$2,695 per footnote 2)	14% New Jers Term Loan	ey and 2% all ott 12/17/12	ner states) 12/17/17	1	1%	12.00%		83	3,159	\$ 3,159	59 \$	3,159
	%09	Term Loan	10/28/08 to 05/03/16	05/09/18 to 05/03/21		*	7.92%	\$ 175	85	1,570	\$ 1,546	46 \$	1,254
Arts, Entertainment, and Recreation (38% of the total).	RPAC Racing LLC (interest rate includes PIK interest of 8%) (capitalized interest of \$34 per footnote 2) RPAC Region ITC (interest rate	Term Loan	06/22/16	12/31/16	I	1%	8.00%	\$ 2,000	69	2,034	\$ 2,034	34 &	2,034
Accommodation and Food Services (6% of the total)	includes PIK interest of 8%)	Term Loan	09/14/16 11/29/05 06/06/14	12/31/16 04/18/17 09/06/19	I	*	8.00%	\$ 1,000	S	1,000	\$ 1,000	8 00	I,
Transportation and Warehousing (1% of the total)	Various Other && 6.75% to 9.00% Various Other && 4.00% to 4.25%	Term Loan Term Loan	09/19/14 03/17/15	03/31/17 09/10/18	w 0	* *	8.29%	0 0	es, es	690	es es	597 <i>s</i> 252 <i>s</i>	459
Real Estate and Rental and Leasing (1% of the total)	Various Other && 5.00%	Term Loan	03/31/15	03/31/20	I	*	5.00%	0 8	8	72			
Total Other Commercial Loans (2)  Total commercial loans (3)	ans <sup>(2)</sup>				53	3%	9.33%	\$ 3,175	<b>&amp;</b> &	8,785	\$ 8,657 \$ 85,126	8   8 8   8	83,634
Investment in Medallion Bank and other controlled subsidiaries Commercial Banking	other controlled subsidiaries Medallion Bank **	100% of com mon stock	05/16/02	None		%86	2.20%				\$136,171		\$ 280,590

NASCAR Race Team		75% of LLC u											
	Medallion MotorSports, LLC	nits	11/24/10	None	I	7%	0.00%				\$ 2,820 \$		086'9
Art Dealer		100% of com	13,603,613	14		701	\000 O				6	6	777
	Medallion Fine Art, Inc.	mon stock	12/03/12	None	I	1%	0.00%				\$ /24	B	3,040
Loan Servicing	Medallion Servicing Corp.	100% of $com$											
		mon stock	11/05/10	None	I	*	0.00%				\$ 455	S	454
Professional Sports Team	$LAX\ Group\ LLC$	45.74% of											
		membership											
		interests	05/23/12	None	I	1%	0.00%				\$ 440		\$ 1,690
Investment in Medallion Bank and	Investment in Medallion Bank and other controlled subsidiaries, net				2	103%	2.13%	0 \$	<del>99</del>	0	\$140,610	\$ 29	\$ 293,360
Equity investments				I									
Commercial Finance	Convergent Capital, Ltd **	7% of limited											
		partnership i											
		nterest	07/20/07	None	I	*	0.00%				\$ (794) \$		1,100
NASCAR Race Team	RPAC Racing LLC	I,000											
		shares of											
		Series D	08/25/15	None	I	*	0.00%				8	S	1,351
Employee Leasing Services	Staff One, Inc.	46.4%											
		preferred											
		stock	80/08/90	None	7	*	0.00%				\$ 472	S	1,172

Medallion Financial Corp.
Consolidated Summary Schedule of Investments
December 31, 2016

	Ohlinor	Security Type (all restricted unless				<b>,</b> 6		Original	_					
(Dollars in thousands)	Name/Interest Rate Range	otherwise noted)	Acquisition Date	Maturity Date	No. of Invest.	Net Assets	Interest Rate (1)	Cost of 2016 Acquisitions (5)		Principal Outstanding	Cost (4)	<del>.</del> <del>(</del>	Fa Va	Fair Value
Weather Forecasting	Weather Decision													
Services	Technologies, Inc.	2.2% preferred stock	12/11/15	None	I	*	0.00%				S	200	S	200
Hand Tool Manufacturer	Stride Tool Holdings, LLC	7.14% of Series A-2 LLC units	04/05/16	None	I	*	0.00%	\$ 500			S	500	S	500
Services related to	ò	7.9% of LLC units of		;		÷	6							9
advertising	ADSCO Opco, LLC	Class A Series A-2	10/25/16	None	1	<b>%</b>	0.00%	\$ 400			ss.	400	ss.	400
Services	Northern Technologies.		01/29/2010 and											
	LLC	7.98% of LLC units	12/5/16	None	7	*	0.00%	\$ 350			S	350	S	351
Paper Tapes	, , , , , , , , , , , , , , , , , , ,	100% of Series A												
Manulacturer	Liberty Faper Froaucis Acauisition, LLC	prejerred LLC units - 12% total	91/60/90	None	I	*	0.00%	\$ 350			S	350	S	350
Stuffed Tov Manufacturer	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1.6% LLC common												
•	AA Plush Holdings, LLC	units	08/15/14	None	I	*	0.00%				S	300	S	300
Investment Castings	Tech Cast Holdings LLC	4.14% LLC units	12/12/14	12/12/19	I	*	0.00%				S	300	S	300
Machine Shop	MicroGroup, Inc.	5.5% common stock	06/29/15	None	I	*	0.00%				S	300	S	300
Baby Sleep Products	BB Opco, LLC d/b/a Breathable Raby, LLC	3 6% LLC units	08/01/14	None	1	*	0.00%				89	250	5<	250
Manufacture Space	Pinnacle Products				1									
Heaters, etc.	International, Inc.	0.5% common stock	10/09/15	None	I	*	0.00%				ss.	135	S	135
IT Services		7.23% of common												
	Centare Holdings, Inc.	stock, 3.00% oy preferred stock	08/30/13	None	I	*	0.00%				S	104	S	104
Hobbyists' Supplies Merch. Wholesale	Classic Brand, LLC	Warrant for 300,000 Class A units	01/08/16	01/08/26	I	*	0.00%	0			S	0	S	0
Various Other #			86/01/60	None to	;	;						Š		
+	*	* Various	to 7/24/15	2/5/23	15	N-	2.27%	\$ 300			<i>S I</i> ,	1,366	8	1,355
Equity investments, net					32	3%	0.00%	\$ 1,900	€	0	& 4	4,533	<b>%</b>	8,468
Investment securities					ĺ									
Investment securities, net					0	%0					S	0	<del>\$</del>	0
Net Investments (\$231,494 pledged as collateral under borrowing arrangements)	edged as collateral under bo	rrowing arrangements) (3)												
					774	228%	4.94%	\$42,553	se	381,190	\$525,319	,319	\$ 652,278	,278

Represents the actual or weighted average interest or dividend rate of the respective security or portfolio as of the date indicated. Investments without an interest rate or with a rate of 0.00% are considered non-income producing.  $\equiv$ 

Included in secured mezzanine commercial loans and other commercial loans was \$6,791 of interest income capitalized into the outstanding investment balances, in accordance with the terms of the investment contract. 5

(3) The ratio of restricted securities fair value to net assets is 228%.

- Gross unrealized appreciation, gross unrealized depreciation and net appreciation for federal income tax purposes totaled \$210,510, \$31,028 and \$179,482, respectively. The tax cost of investments was \$472,796. 4
- For revolving lines of credit the amount shown is the cost at December 31, 2016. £ \* 5
- Not an eligible portfolio company as such term is defined in Section 2(a)(46) of the 1940 Act. The percentage value of all non-eligible portfolio companies to totaled assets assets, unless at the time such acquisition is made, qualifying assets, which include securities of eligible portfolio companies, represent at least 70% of our total assets. The of Medallion Financial on an unconsolidated basis was up to 52% and up to 43% on a consolidated basis. Under the 1940 Act, we may not acquire any non-qualifying status of these assets under the 1940 Act are subject to change. We monitor the status of these assets on an ongoing basis.
  - Loan is on nonaccrual status, or past due on contractual payments, and is therefore considered non-income producing.
    - Some or all of the securities are non-income producing as per & above.
- Publicly traded but sales subject to applicable Rule 144 limitations.
  - Pledged as collateral under borrowing arrangements.
- Includes various warrants, all of which have a cost and fair value of zero at December 31, 2016.

The Summary Schedule of Investments does not reflect the Company's complete portfolio holdings. It includes the Company's 50 largest holdings and each investment of and Exchange Commission ("SEC"). Footnotes above may apply to securities that are included in "Various Other". For further detail, the complete schedule of portfolio holdings is available (i) without charge, upon request, by calling (877) MEDALLION; and (ii) on the SEC's website at http://www.sec.gov. Filed as Exhibit 99.1 to the any issuer that exceeds 1% of the Company's net assets. "Various Other" represents all issues not required to be disclosed under the rules adopted by the U.S. Securities Annual Report on Form 10-K for the fiscal year ended December 31, 2016, filed on March 14, 2017 (File No. 814-00188)

CONSOLIDATED SCHEDULE OF INVESTMENTS IN AND ADVANCES TO AFFILIATES 4s of and for the year ended December 31, 2016 Medallion Financial Corp

351 300 200 6.980 1,690 3,647 475 400 280,589 454 293,360 1,351 500 Value as of 12/31/16 69 0 0 3,000 0 0 Amount of dividends 0 0 0 0 or interest<sup>(1)</sup> (587) 4,465 700 Equity in net profit 158 0 0 0 0 0 0 0 128,385 133,121 1,000,000 shares —100% of common stock (all restricted unless otherwise noted) 7.14% of Series A membership interest 1,000 shares—100% of common stock 1,000 shares—100% of common stock Number of shares 45.1% of membership interest 0.00% of membership interest 5.65% of membership interest 7.9% of membership interest 7.7% of membership interest 75% of membership interest 8.86% of common stock 5.50% of common stock 100% of Series D units 13% of common stock Medallion Fine Art, Inc.—common stock (2) ...... LAX Group LLC—membership interest...... Medallion Servicing Corp.—common stock...... Micro Group, Inc. (7) controlled subsidiaries ..... **Fotal investments in Medallion Bank and other** Appliance Recycling Centers of America Inc.-Medallion Motorsports, LLC—membership Stride Tool Holdings LLC (4)—membership Northern Technologies LLC-membership Production Services Associates LLC (10) . WRWP, LLC—membership interest (9) Total equity investments in affiliates Medallion Bank—common stock..... Fhird Century JRT, Inc. (8)... Name of issuer and title of issue ADSCO Holdco LLC (5). common stock..... RPAC Racing LLC (3). interest (3) ...... interest (6) interest Dollars in thousands)

(1) Investments with an amount of \$0 are considered non-income producing. (2) The Company also has a loan due from Medallion Fine Art, Inc. in the am

The Company also has a loan due from Medallion Fine Art, Inc. in the amount of \$3,159 as of December 31, 2016, on which \$596 of interest income was earned during

The Company and a controlled subsidiary of the Company have 3 loans due from RPAC Racing LLC, an affiliate of Medallion Motorsports, LLC in the amount of \$8,589 as of December 31, 2016, on which \$626 of interest income was earned during 2016.  $\mathfrak{D}$ 

The Company had a loan due from Production Services Associates LLC during 2016, \$0 of which was outstanding at December 31, 2016, on which \$356 of interest income was earned during 2016. 4

- The Company has a loan due from Micro Group, Inc. in the amount of \$3,244 as of December 31, 2016, on which \$410 of interest income was earned during 2016.
- The Company has loans due from WRWP, LLC in the amount of \$2,659 as of December 31, 2016, on which \$404 of interest income was earned during 2016. 995
- The Company has a loan due from JR Thompson Company LLC, or affiliate of Third Century JRT, Inc., in the amount of \$1,625 as of December 31, 2016, on which \$255 of interest income was earned during 2016.
  - The Company has loan from Northern Technologies LLC in the amount of \$3,533 as of December 31, 2016, on which \$426 of interest income was earned during 2016.
    - The Company has a loan from Stride Tool Holding LLC in the amount of \$4,091 as of December 31, 2016, on which \$455 of interest income was earned during 2016. The Company has a loan to ADSCO Holdco LLC in the amount of \$3,613 as of December 31, 2016, on which \$87 of interest income was earned during 2016.

The table below provides a recap of the changes in the investment in the respective issuers for the year ended December 31, 2016.

	Medallion	Medallion Fine Art,	Medallion Medallion Fine Art, Motorsports,	Appliance Recycling Centers of America,	Medallion Servicing	LAX	Production Services Associates,	Micro Group,	WRWP,	Third Century JRT,	Northern Technologies,	Stride Tool Holding	ADSCO Hold	ADSCO Holdco RPAC Racing
Name of Issuer	Bank	Inc.	$\Gamma\Gamma C^{(2)}$	Inc.	Corp.	Group, TTC	$\Gamma\Gamma C_{(3)}$	Inc. (4)	$\Gamma\Gamma$	Inc. (6)	$\mathbf{\Gamma}\mathbf{\Gamma}\mathbf{C}_{(\bar{\omega})}$	$\Gamma\Gamma C^{(8)}$	$\Gamma\Gamma\Gamma$	$\Gamma\Gamma C$
Title of Issue	Common Stock	Common Stock <sup>(1)</sup>	Common Membership Common Stock <sup>(i)</sup> Interest Stock Stock	Common Stock	Common Stock	Membership Interest	Membership Interest	Common Stock	Common Membership Stock Interest <sup>(5)</sup>	Common Stock	Membership Interest	Membership Interest	Membership Interest	Membership Interest
(Dollars in thousands)														
Value as of	\$152 166	4 234	765 6 4 234 8 2 527	500	\$ 631	355	\$ 1179	300	200	200	-  -	<i>\</i>	- -	-  -
Gross additions /	61,100	÷ ;	1	<u> </u>	)	) )	), i, i	) )	1	9	<del>)</del>	<del>)</del>	<del>)</del>	<del>)</del>
investments	4,265				160	635		1			351	200	400	
Gross reductions /														
distributions	(4,272)		(13)		(495)		(1,082)		(224)					I
Net equity in profit and														
loss, and unrealized														
appreciation and	128 385	(287)	7 165	(34)	158	002	(20)							1 351
(depleciation)		(100)		(FC)										1,7,1
Other adjustments														
Value as of 12/31/16	\$280,589	\$ 3,647	\$280,589 \$ 3,647 \$ 6,980 \$	\$ 475	\$ 454	\$ 1,690	-	\$ 300	-	\$ 200	\$ 351	\$ 500	\$ 400	\$ 1,351
(1) The Company has a loan due from Medallion Fine Art, Inc. in the amount of \$3,159 as of December 31, 2016, \$300 of which was advanced during 2016, and for which	has a loan	due from N	<b>Jedallion</b> Fi	ne Art, Ind	c. in the a	mount of \$3	,159 as of De	cember 3	1, 2016, \$3	300 of wh	iich was adv	anced durin	ng 2016, and	for which

The Company has a loan due from Medallion Fine Art, Inc. in the amount of \$3,159 as of December 31, 2016, \$300 of which was advanced during 2016, and for which

In addition to the equity ownership, the Company and a controlled subsidiary of the Company have three loans due from RPAC Racing LLC, an affiliate of Medallion

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- Motorsports, LLC in the amount of \$8,589 as of December 31, 2016, \$3,626 of which was advanced during 2016.
  - The Company had a loan due from Production Services Associates LLC, during 2016, \$0 of which of outstanding at December 31, 2016.
- The Company has a loan due from Micro Group, Inc. in the amount of \$3,244 as of December 31, 2016, \$11 of which was advanced during 2016.
- The Company has a loan due from WRWP LLC in the amount of \$2,659 as of December 31, 2016, \$348 of which was advanced during 2016, \$224 of which was an exchange of the equity interest.  $\odot \oplus \odot$
- The Company has a loan due from J. R. Thompson Company, LLC, an affiliate of Third Century JRT, INC in the amount of \$1,625 as of December 31, 2016, \$29 of which was advanced during 2016, and for which \$677 was repaid 9
  - The Company has a loan due from Northern Technologies LLC in the amount of \$3,533 as of December 31, 2016, all of which was advanced during 2016.
  - The Company has a loan due from Stride Tool Holdings LLC in the amount of \$4,091 as of December 31, 2016, all of which was advanced during 2016. €
    - The Company has a loan due from ADSCO Holdco LLC in the amount of \$3,613 as of December 31, 2016, all of which was advanced during 2016.

Medallion Bank (A wholly owned subsidiary of Medallion Financial Corp.)

Financial Statements for the years ended December 31, 2017, 2016, and 2015

### Report of Independent Registered Public Accounting Firm

To the Shareholder and the Board of Directors of Medallion Bank

### **Opinion on the Financial Statements**

We have audited the accompanying balance sheets of Medallion Bank (the "Bank") (a wholly owned subsidiary of Medallion Financial Corp.) as of December 31, 2017 and 2016, and the related statements of comprehensive income, changes in shareholder's equity, and cash flows for each of the three years in the three-year period ended December 31, 2017, and the related notes (collectively the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Bank as of December 31, 2017 and 2016, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2017, in conformity with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on the Bank's financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Bank in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchanges Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ Mazars USA LLP

We have served as the Bank's auditor since 2005.

New York, New York March 14, 2018

## **Medallion Bank**

## **Statements of Comprehensive Income**

## For the years ended December 31,

(Dollars in thousands)		2017	2016	2015
Interest income				
Investments		1,288	\$ 973	\$ 793
Loan interest including fees	·	109,993	102,481	 90,228
Total interest income		111,281	103,454	91,021
Interest expense		13,869	11,762	9,205
Net interest income		97,412	91,692	81,816
Provision for loan losses		51,282	 69,466	 16,701
Net interest income after provision for loan losses		46,130	 22,226	65,115
Noninterest income		121	308	291
Writedown of loan collateral in process of foreclosure		(6,259)	(3)	(2)
Gain/(loss) on sale of loans		7,163	3,386	
Gain on sale of investment securities			 	 31
Total noninterest income	. –	1,025	3,691	320
Noninterest expense				
Loan servicing.		9,833	9,324	9,072
Salaries and benefits		6,575	5,784	5,299
Professional fees		1,469	2,006	2,594
Computer expense		491	494	155
Collection costs		2,437	2,123	1,362
Regulatory fees		2,410	1,287	877
Affiliate services		531	544	500
Occupancy and equipment		405	340	274
Insurance		254	212	201
Credit reports		296	239	204
Director's fees		230	216	174
Dues and subscriptions		222	98	68
Provision for losses on other assets		1,476	_	1,150
Other	·	880	1,614	 841
Total noninterest expense		27,509	24,281	22,771
Income before income taxes		19,646	1,636	42,664
Provision (benefit) for income taxes	·	15,093	 (326)	18,974
Net income		4,553	1,962	23,690
Other comprehensive income, net of tax				
Net change in unrealized gains (losses) on investment securities		159	 (245)	 (453)
Total comprehensive income	. \$	4,712	\$ 1,717	\$ 23,237

## **Medallion Bank**

## **Balance Sheets**

## December 31,

(Dollars in thousands)	 2017	2016
Assets		
Cash and cash equivalents, substantially all of which are federal funds sold	\$ 110,233	\$ 30,881
Investment securities, available-for-sale	43,478	36,861
Loans, inclusive of net deferred loan acquisition costs	928,232	1,019,901
Allowance for loan losses	(63,416)	 (54,819)
Loans, net	864,816	965,082
Loan collateral in process of foreclosure	27,706	1,197
Fixed assets, net	314	234
Deferred and other tax assets, net	10,181	23,333
Accrued interest receivable and other assets	20,626	18,370
Total assets	\$ 1,077,354	\$ 1,075,958
Liabilities and shareholder's equity		
Liabilities		
Funds borrowed	906,748	\$ 908,442
Accrued interest payable	1,488	1,094
Other liabilities	3,833	3,453
Due to affiliates	 1,055	 1,084
Total liabilities	 913,124	914,073
Commitments and contingencies (Note 9)		
Shareholder's equity		
Preferred stock, \$1.00 par value, 26,303 shares at December 31, 2017 and 2016 authorized, issued,	26 202	26.202
and outstanding	26,303	26,303
Common stock, \$1 par value, 7,000,000 shares authorized, 1,000,000 issued and outstanding	1,000	1,000
Additional paid in capital	77,500	77,500
Accumulated other comprehensive income/(loss), net of tax	(382)	(541)
Retained earnings	 59,809	 57,623
Total shareholder's equity	 164,230	 161,885
Total liabilities and shareholder's equity	\$ 1,077,354	\$ 1,075,958

Medallion Bank
Statements of Changes in Shareholder's Equity
For the years ended December 31, 2017, 2016, and 2015

(Dollars in thousands)	ousands) Preferred Stock Common Stock		ck					
	Shares Outstanding	Amount	Shares Outstanding	Amount	Additional Paid in Capital	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Total Shareholder's Equity
Balance at December 31,								
2014	26,303	\$ 26,303	1,000,000	\$ 1,000	\$ 66,500	\$ 157	\$ 55,484	\$ 149,444
Capital contributions					8,000			8,000
Net income							23,690	23,690
Dividends declared to							(10.000)	(10.000)
parent							(18,000)	(18,000)
Dividends declared to US							(2(2)	(2(2)
Treasury	_	_	_			_	(263)	(263)
Net change in unrealized								
losses on investment securities, net of tax						(453)		(453)
						(433)		(433)
Balance at December 31,	26 202	26 202	1,000,000	1 000	74.500	(206)	60.011	162 419
Comital contributions	26,303	26,303	1,000,000	1,000	74,500	(296)	60,911	162,418
Capital contributions	_	_	_		3,000	_	1.062	3,000
Net income							1,962	1,962
Dividends declared to							(3,000)	(3,000)
parent	<del></del>	<del>_</del>	_	_			(3,000)	(3,000)
							(2,250)	(2,250)
Treasury  Net change in unrealized	_	<del></del>					(2,230)	(2,230)
losses on investment								
securities, net of tax	_	_	_	_	_	(245)		(245)
Balance at						(= 10)		(= 10)
December 31,2016	26,303	26,303	1,000,000	1,000	77,500	(541)	57,623	161,885
Net income	20,303	20,505	1,000,000	1,000	77,500	(311)	4,553	4,553
Dividends declared to US							4,555	4,555
Treasury							(2,367)	(2,367)
Net change in unrealized							(2,007)	(=,007)
losses on investment								
securities, net of tax				_	_	159		159
Balance at December 31,								
2017	26,303	\$ 26,303	1,000,000	\$ 1,000	\$ 77,500	(\$ 382)	\$ 59,809	\$ 164,230
#U11		<del>0,000</del>		,000	, 500	(# 00=)	# 27,007	

## **Medallion Bank**

## **Statements of Cash Flow**

## For the years ended December 31,

(Dollars in thousands)	 2017		2016	 2015
Cash flows from operating activities				
Net income from operations.	\$ 4,553	\$	1,962	\$ 23,690
Adjustments to reconcile net income to net cash flows provided by operating activities:				
Depreciation and amortization	5,065		5,056	4,816
Deferred tax benefit	4,731		(11,889)	(2,623)
Provision for loan losses.	51,282		69,466	16,701
Provision for losses on other assets	1,476		_	1,150
Writedown of loan collateral in process of foreclosure and other assets, net	6,261		_	(1)
Gain from sale of loans, net	(7,163)		(3,386)	
Changes in operating assets and liabilities:	(500)		(107)	(1.171)
Interest receivable	(582)		(197)	(1,171)
Other tax assets	8,236		(6,210)	3,233
Other assets	(4,564)		(960)	(1,926)
Interest payable	394		82	317
Other liabilities	 380		347	 175
Net cash provided by operating activities	 70,069		54,271	 44,361
Cash flows from investing activities				
Increase in loans, net	(218,279)		(188,826)	(139,720)
Proceeds from sale of loans	231,906		144,818	_
Purchase of investments.	(12,722)		(6,496)	(15,046)
Proceeds from maturity/sale of investments	6,452		4,781	6,587
Proceeds from sale of repossessed loan collateral	6,234		5,510	4,514
Purchase of fixed assets	(218)	_	(263)	 (22)
Net cash provided by (used in) investing activities	13,373		(40,476)	(143,687)
Cash flows from financing activities				
Issuance of time deposits and other borrowed funds	549,542		494,350	475,926
Repayments of funds borrowed	(551,236)		(494,805)	(374,970)
Federal funds purchased	28,000		42,000	35,043
Repayments of federal funds purchased	(28,000)		(42,000)	(35,043)
Change in due to affiliates	(29)		(303)	(1,645)
Additional paid-in capital contributed by parent	_		3,000	8,000
Dividends paid to parent			(6,000)	(15,000)
Dividends paid to US Treasury	 (2,367)		(2,250)	 (263)
Net cash provided (used for) by financing activities	 (4,090)		(6,008)	92,048
Net change in cash and cash equivalents	79,352		7,787	(7,278)
Cash and cash equivalents, beginning of the year	30,881		23,094	30,372
Cash and cash equivalents, end of the year	\$ 110,233	\$	30,881	\$ 23,094
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION				 
Cash paid for interest	\$ 12,145	\$	10,311	\$ 7,575
Cash paid for income taxes	4,762		17,773	18,364
Non-cash investing activities - loans transferred to loan collateral in process of				
foreclosure	44,968		10,941	8,523
Non-cash investing activities - loans transferred to other assets				338
Non-cash financing activity - dividends payable to parent			_	3,000

### 1. Organization and summary of significant accounting policies

**Description of business** – Medallion Bank (the Bank) is a limited service industrial bank headquartered in Salt Lake City, Utah. The Bank was formed in May 2002 for the purpose of obtaining an industrial bank (IB) charter pursuant to the laws of the State of Utah. The Bank is a wholly owned subsidiary of Medallion Financial Corp. (Medallion). The Bank originates consumer loans on a national basis for the purchase of recreational vehicles ("RVs"), boats and trailers and to finance home improvements such as replacement windows and roofs. Prior to 2014 the Bank originated medallion commercial loans to finance the purchase of taxi medallions, of which are serviced by the Bank's affiliates who have extensive experience in this asset group. The loans are financed primarily with time certificates of deposits which are originated nationally through a variety of brokered deposit relationships.

**Basis of presentation** – The Bank's financial statements are presented in accordance with accounting principles generally accepted in the US and prevailing industry practices, which require management to make estimates that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities. Estimates, by their nature, are based upon judgment and available information. Actual results could differ materially from those estimates.

Cash and cash equivalents – The Bank considers all highly liquid instruments with an original purchased maturity of three months or less to be cash equivalents. A non-interest bearing compensating balance of \$100,000 is maintained at a correspondent bank. Cash balances are generally held in accounts at large national or regional banking organizations in amounts that frequently exceed the federally insured limits.

Investment securities – FASB ASC Topic 320, "Investments – Debt and Equity Securities," requires that all applicable investments be classified as trading securities, available-for-sale securities, or held-to-maturity securities. Investment securities are purchased from time-to-time in the open market at prices that are greater or lesser than the par value of the investment. The resulting premium or discount is deferred and recognized on a level yield basis as an adjustment to the yield of the related investment. At December 31, 2017 and 2016, the net premium on investment securities totaled \$265,000 and \$238,000, and \$81,000, \$82,000, and \$83,000 was amortized to interest income for the years ended December 31, 2017, 2016, and 2015. The Bank had \$43,478,000 and \$36,861,000 of available-for-sale securities at fair value as of December 31, 2017 and 2016. The Topic further requires that held-to-maturity securities be reported at amortized cost and available-for-sale securities be reported at fair value, with unrealized gains and losses excluded from earnings at the date of the financial statements, and reported in accumulated other comprehensive income (loss) as a separate component of shareholder's equity, net of the effect of income taxes, until they are sold. The Bank had \$369,000 and \$797,000 of pretax net unrealized loss on available-for-sale securities as of December 31, 2017 and 2016. At the time of sale, any gains or losses, calculated by the specific identification method, will be recognized as a component of operating results and any amounts previously included in shareholder's equity, which were recorded net of the income tax effect, will be reversed.

**Loans** – Loans are reported at the principal amount outstanding, inclusive of deferred loan acquisition costs, which primarily includes deferred fees paid to loan originators, and which is amortized to interest income over the life of the loan.

Loan origination fees and certain direct origination costs are deferred and recognized as an adjustment to the yield of the related loans. At December 31, 2017 and 2016, net loan origination costs were \$11,093,000 and \$12,371,000. Net amortization expense for the years ended December 31, 2017, 2016, and 2015 was \$3,513,000, \$3,489,000, and \$3,354,000.

Interest income is recognized on an accrual basis. Taxicab medallion and commercial loans are placed on nonaccrual status, and all uncollected accrued interest is reversed, when there is doubt as to the collectability of interest or principal, or if loans are 90 days or more past due, unless management has determined that they are both well-secured and in the process of collection. Interest income on nonaccrual loans is generally recognized when cash is received, unless a determination has been made to apply all cash receipts to principal. In 2017, the Bank adopted a policy to charge-off all taxicab medallion loans which reached 120 days past due down to their net realizable value and then generally moves the remaining balances to repossessed loan collateral on the balance sheet. The consumer portfolio has different characteristics compared to commercial loans, typified by a larger number of lower dollar loans that have similar characteristics. A loan is considered to be impaired, or nonperforming, when based on current information and events, it is likely the Bank will be unable to collect all amounts due according to the contractual terms of the original loan agreement. Management considers loans that are in bankruptcy status, but have not been charged-off, to be impaired. These loans are placed on nonaccrual, when they become 90 days past due, or earlier if they enter bankruptcy, and are charged off in their entirety when deemed uncollectible, or when they become 120 days past due (loans in bankruptcy are not charged-off at 120 days), whichever occurs first, at which time appropriate collection and recovery efforts against both the borrower and the underlying collateral are initiated. Other loans are charged off when management determines that a loss has occurred. All interest accrued but not collected for loans that are

charged off is reversed against interest income. For the recreational consumer loan portfolio, the process to repossess the collateral is started at 60 days past due. If the collateral is not located and the account reaches 120 days delinquent, the account is charged off. If the collateral is repossessed, a loss is recorded to write the collateral down to its fair value less selling costs, and the collateral is sent to auction. When the collateral is sold, the net auction proceeds are applied to the account, and any remaining balance is written off. Proceeds collected on charged off accounts are recorded as a recovery. Total loans more than 90 days past due were \$16,115,000, \$42,269,000, and \$17,153,000 at December 31, 2017, 2016, and 2015, or 1.8%, 4.2%, and 1.7% of the total loan portfolio.

At December 31, 2017, \$5,367,000 or 1% of consumer loans, no commercial loans, and \$27,332,000 or 12% of medallion loans were on nonaccrual, compared to \$4,179,000 or 1% of consumer loans, no commercial loans, and \$47,841,000 or 16% medallion loans on nonaccrual at December 31, 2016, and \$3,381,000 or 1% of consumer loans, no commercial loans, and \$21,722,000 or 6% medallion loans on nonaccrual at December 31, 2015. The amount of interest income on nonaccrual loans that would have been recognized if the loans had been paying in accordance with their original terms was \$1,487,000 (\$1,221,000 of which had been applied to principal), \$106,000, and \$183,000 as of December 31, 2017, 2016, and 2015.

Commercial loans are reserved down to fair value and placed on nonaccrual status. Fair value is determined based upon comparable market prices for substantially similar collateral plus management's estimate of disposal costs. All interest accrued but not collected for loans that are placed on nonaccrual is reversed against interest income. The interest on these loans is accounted for on the cash basis and applied to principal until qualifying for return to accrual status. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Troubled Debt Restructurings (TDRs) – In situations where, for economic or legal reasons related to a borrower's financial difficulties, the Bank grants a concession for other than an insignificant period of time to the borrower that the Bank would not otherwise consider, the related loan is classified as a TDR. The Bank strives to identify borrowers in financial difficulty early and work with them to modify their loan to more affordable terms before it reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, term extensions, payment forbearance and other actions intended to minimize the economic loss to the Bank and to avoid foreclosure or repossession of the collateral. For modifications where the Bank forgives principal, the entire amount of such principal forgiveness is immediately charged off. Loans classified as TDRs are considered impaired loans.

When the Bank identifies a loan as impaired, the Bank measures the impairment based on the present value of expected future cash flows, discounted at the loan's effective interest rate. When collateral is the sole source of repayment for the loan, the Bank may measure impairment based on the fair value of the collateral. If foreclosure is probable, the Bank uses the current fair value of the collateral less selling costs, instead of discounted cash flows.

If the Bank determines that the value of an impaired loan is less than the recorded investment in the loan (net of previous chargeoffs, deferred loan fees or costs and unamortized premium or discount), the Bank recognizes impairment. When the value of an impaired loan is calculated by discounting expected cash flows, interest income is recognized using the loan's effective interest rate over the remaining life of the loan.

Allowance for loan losses – In analyzing the adequacy of the allowance for loan losses, the Bank uses historical delinquency and actual loss rates with a three year lookback period for medallion loans and a one year lookback period for consumer loans. The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, prevailing economic conditions, and excess concentration risks. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revision as more information becomes available. Credit losses are deducted from the allowance and subsequent recoveries are added back to the allowance.

*Fixed assets* – Fixed assets are stated at cost less accumulated depreciation and amortization. Maintenance and repairs are charged to expense while significant improvements are capitalized. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the related assets. Capitalized leasehold improvements are amortized over the lesser of the estimated useful life of the asset or the remaining lease term.

*Income taxes* – The Bank uses the asset and liability method in providing income taxes on all transactions that have been recognized in the financial statements. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their existing tax bases. The Bank files its tax returns on a consolidated company basis with Medallion.

*Other comprehensive income (loss)* – The Bank had \$159,000, \$(245,000), and \$(453,000) of net unrealized gains/(loss) due to the change in fair value of available-for-sale securities for the years ended December 31, 2017, 2016, and 2015.

**Restrictions on dividends, loans, and advances** – Banking regulations place certain restrictions on dividends paid and loans or advances made by the Bank to Medallion. The total amount of dividends that may be paid at any date is generally limited to the retained earnings of the Bank. However, dividends paid by the Bank would be prohibited if the effect thereof would cause the Bank's capital to be reduced below applicable minimum standards.

*Financial instruments* – FASB ASC Topic 825, "Financial Instruments," requires disclosure of fair value information about certain financial instruments, whether assets, liabilities, or off-balance-sheet commitments, if practicable.

Fair value of assets and liabilities – The Bank follows FASB ASC Topic 820, "Fair Value Measurements and Disclosures," (FASB ASC 820), which defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. FASB ASC 820 defines fair value as an exit price (i.e. a price that would be received to sell, as opposed to acquire, an asset or transfer a liability), and emphasizes that fair value is a market-based measurement. It establishes a fair value hierarchy that distinguishes between assumptions developed based on market data obtained from independent external sources and the reporting entities own assumptions. Further, it specifies that fair value measurement should consider adjustment for risk, such as the risk inherent in the valuation technique or its inputs. See also Note 12 to the financial statements.

**Reclassifications** – Certain reclassifications have been made to prior year balances to conform with the current year presentation. These reclassifications have no effect on the previously reported results of operations.

Recently issued accounting standards — In February 2018, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2018-02, Income Statement- Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income. The objective of this update is to allow a reclassification from accumulated income to retained earnings for stranded tax effects resulting from the Tax Cuts and Jobs Acts and will update certain disclosures about stranded tax effects. Early adoption is permitted. The Bank has assessed the impact of the update and has determined it will not have a material effect on its financial condition and results of operations.

In May 2017, the FASB issued Accounting Standards Update (ASU) 2017-09, Compensation – Stock Compensation (Topic 718): Scope of Modification Accounting. The objective of this update is to provide clarity and reduce both diversity in practice and cost and complexity when applying the guidance of Topic 718. The amendments in this update are effective for annual periods beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted. The Bank has assessed the impact of the update and has determined it will not have a material effect on its financial condition and results of operations.

In January 2017, the FASB issued Accounting Standards Update (ASU) 2017-04, "Intangibles – Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment." The objective of this update is to simplify the subsequent measurement of goodwill, by eliminating step 2 from the goodwill impairment test. The amendments in this update are effective for annual periods beginning after December 15, 2019, and interim periods within those fiscal years. The Bank does not believe this update will have a material impact on its financial condition.

In August 2016, the FASB issued Accounting Standards Update (ASU) 2016-15, "Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments." The update clarifies how entities should classify certain cash receipts and cash payments on the statement of cash flows with the objective of reducing the existing diversity in practice related to eight specific cash flow issues. The amendments in this update are effective for annual periods beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted. The Bank has assessed the impact of the update and has determined it will not have a material effect on its financial condition and results of operations.

In June 2016, the FASB issued ASU 2016-13, "Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments." The main objective of this new standard is to provide financial statement users with more decision-useful information about the expected credit losses on financial assets and other commitments to extend credit held by a reporting entity at each reporting date. Effective dates vary according to business entity type, and early adoption is permitted for all entities. The aftermath of the global economic crisis and the delayed recognition of credit losses associated with loans (and other financial instruments) was identified as a weakness in the application of existing accounting standards. Specifically, because the existing "incurred" loss model delays recognition until it is probable a credit loss was incurred, the FASB explored alternatives that would use more forward-looking information. Under the FASB's new standard, the concepts used by entities to account for credit losses on financial instruments will fundamentally change. The existing "probable" and "incurred" loss recognition threshold is removed. Loss estimates are based upon lifetime "expected" credit losses. The use of past and current events must now be supplemented with "reasonable and supportable" expectations about the future to determine the amount of credit loss. The collective changes to the recognition and measurement accounting standards for financial instruments and their anticipated impact on the allowance for credit losses modeling have been universally referred to as the CECL (current expected credit loss) model. ASU 2016-13 applies to all entities and is effective for fiscal years beginning after December 15, 2019 for public entities and is effective for fiscal years beginning

after December 15, 2020 for all other entities, with early adoption permitted. The Bank is assessing the impact the update will have on its financial statement, but expects the update to have a significant impact on how the Bank expects to account for estimated credit losses on its loans.

In February 2016, the FASB issued Accounting Standards Update (ASU) 2016-02, "Leases (Topic 842)". ASU 2016-02 requires the recognition of lease assets and lease liabilities by lessees for leases classified as operating under current GAAP. ASU 2016-02 applies to all entities and is effective for fiscal years beginning after December 15, 2018 for public entities and is effective for fiscal years beginning after December 15, 2019 for all other entities, with early adoption permitted. The Bank is assessing the impact the update will have on its financial condition.

In January 2016, the FASB issued ASU 2016-01, "Financial Instruments—Overall (Topic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities." The main objective of this Update is to enhance the reporting model for financial instruments and provide users of financial statements with more decision-useful information. ASU 2016-01 requires equity investments to be measured at fair value, simplifies the impairment assessment of equity investment without readily determinable fair value, eliminates the requirements to disclose the fair value of financial instruments measured at amortized cost, and requires public business entities to use the exit price notion when measuring the fair value of financial instruments. The update, as amended, is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2017. The Bank has assessed the impact of the update and has determined it will not have a material effect on its financial condition and results of operations.

### 2. Investment securities

Fixed maturity securities available-for-sale at December 31 consisted of the following.

(Dollars in thousands)		Amortized Cost		Gross Unrealized Gains		Gross Unrealized Losses		Fair Value	
2017 Mortgage-backed securities, principally obligations of US federal agencies		32,749 11,098	\$	47 52	\$	354 114	\$	32,442 11,036	
Total	\$	43,847	\$	99	\$	468	\$	43,478	
2016 Mortgage-backed securities, principally obligations of US federal agencies	\$	27,619 10,039 37,658		90 9 99	\$	540 356 896	\$	27,169 9,692 36,861	

The amortized cost and estimated market value of investment securities as of December 31, 2017 by contractual maturity are shown below. Actual maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

(Dollars in thousands)	Amortized Cost		Market Value		
Due in one year or less	\$	_	\$	_	
Due after one year through five years		7,602		7,541	
Due after five years through ten years		15,134		15,038	
Due after ten years		21,111		20,899	
Total	\$	43,847	\$	43,478	

Information pertaining to securities with gross unrealized losses at December 31, aggregated by investment category and length of time that individual securities have been in a continuous loss position follows.

	Le	ss than Twelv	ve M	onths	Twelve Months and Over					
(Dollars in thousands)		Gross Unrealized Losses			Gros	s Unrealized Losses	F	air Value		
2017 Mortgage-backed securities, principally obligations of US federal agencies		192	\$	19,432	\$	162	\$	7,068		
State and municipalities		16		3,445		98		4,234		
Total	\$	208	\$	22,877	\$	260	\$	11,302		
2016 Mortgage-backed securities, principally obligations of US federal agencies	\$	540 310	\$	24,292 8,573	\$	<u> </u>	\$	— 757		
Total	•	850	•	32.865	•	46	•	757		
10tal	Ф	830	Φ	32,803	Ф	40	Ф	131		

Unrealized losses on securities have not been recognized into income because the issuers' bonds are of high credit quality, and the Bank has the intent and ability to hold the securities for the foreseeable future. The fair value is expected to recover as the bonds approach the maturity date.

## 3. Loans and allowance for loan losses

Loans are summarized as follows at December 31,

Loans (Dollars in thousands)	2017	2016
Consumer (1)	\$ 693,289	\$ 708,527
Medallion (2)	222,252	296,436
Other commercial (2)	1,598	2,567
Deferred loan acquisition costs, net	11,093	 12,371
Total loans	\$ 928,232	\$ 1,019,901

- (1) Collectively evaluated for impairment
- (2) Individually evaluated for impairment

Changes in the allowance for loan losses are summarized as follows.

(Dollars in thousands)	M	ledallion (1)	 Asset-based and commercial (1)	<u>C</u>	onsumer (2)	 Total
Balance at 12/31/14	\$	1,841	\$ 1,296	\$	14,662	\$ 17,799
Provision for loan losses		4,295	335		12,071	16,701
Loan charge-offs		_	(1,013)		(12,667)	(13,680)
Recoveries					3,261	3,261
Balance at 12/31/15		6,136	618		17,327	24,081
Provision for loan losses		56,239	(612)		13,841	69,466
Loan charge-offs		(27,646)			(15,749)	(43,395)
Recoveries					4,667	4,667
Balance at 12/31/16		34,729	 4		20,086	 54,819
Provision for loan losses		36,491	(1)		14,792	51,282
Loan charge-offs		(30,121)			(19,608)	(49,729)
Recoveries		1,285			5,759	7,044
Balance at 12/31/17	\$	42,384	\$ 3	\$	21,029	\$ 63,416

- (1) Individually evaluated for impairment
- (2) Collectively evaluated for impairment

There were no loans acquired with deteriorated credit quality.

See Note 1 to the financial statements which describes the nature of the portfolios, their collection and income recognition processes, and the methodology used to assess the adequacy of the allowance.

Other commercial or construction loans are infrequent, and made on a case by case basis, after performing thorough borrower review, credit, and collateral checks. The risk associated with these types of loans is individual to that particular credit, and they are monitored and tracked closely.

The consumer loan portfolio is primarily customer driven, whereby borrowers are assessed a score based on income level, home ownership, FICO score, and other factors weighted in a credit scoring model that determines whether a borrower is qualified. Loan losses in this portfolio fluctuate with economic conditions, and can range widely over time. The consumer loan portfolio is analyzed and evaluated in the aggregate, as a pool of loans.

Allocations for the allowance for credit losses may be made for specific loans, but the allowance is general in nature and is available to absorb losses from any loan type.

The following table provides a summary of the loan portfolio by its performance status and by type.

	 Perfo	rmiı	ng	Nonper	forr	ning				
(Dollars in thousands)	2017		2016	2017		2016		2017		2016
Medallion	\$ 175,527	\$	240,616	\$ 46,725	\$	55,820	\$	222,252	\$	296,436
Asset-based and commercial	1,598		2,567			_		1,598		2,567
Consumer	687,800		704,120	 5,489		4,408		693,289		708,527
Total	\$ 864,925	\$	947,303	\$ 52,214	\$	60,228	\$	917,139	\$	1,007,530

The following tables provide additional information on attributes of the nonperforming loan portfolio.

(Dollars in thousands) December 31, 2017	corded estment	Ur	paid Principal Balance	Related Average Recorded Allowance Investment		0	Iı	nterest Income Recognized
With no related allowance recorded								
Medallion	\$ 	\$		\$ _	\$		\$	
Asset-based and commercial	_			_		_		_
Consumer						_		
With an allowance recorded								
Medallion	46,725		46,725	23,164		37,983		1,221
Asset-based and commercial						_		_
Consumer	 5,489		5,489	170		4,200		320
Total	 		_			_		
Medallion	46,725		46,725	23,164		37,983		1,221
Asset-based and commercial								
Consumer	\$ 5,489	\$	5,489	\$ 170	\$	4,200	\$	320

(Dollars in thousands) December 31, 2016	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized
With no related allowance recorded					
Medallion	\$ —	\$ —	\$ —	\$ —	\$ —
Asset-based and commercial	_			_	_
Consumer	_			_	_
With an allowance recorded					
Medallion	55,820	55,820	22,576	39,142	520
Asset-based and commercial				_	_
Consumer	4,408	4,408	136	3,292	264
Total					
Medallion	55,820	55,820	22,576	39,142	520
Asset –based and commercial					_
Consumer	\$ 4,408	\$ 4,408	\$ 136	\$ 3,292	\$ 264

The table below shows the aging of all loan types as of December 31,

(Dollars in thousands)	_		Day	s Pa	st Due				I	Recorded nvestment >90
2017		31-60	 61-90		91 +	 Total Past Due	 Current	 Total		Days and Accruing
Medallion	\$	13,859	\$ 11,167	\$	12,170	\$ 37,196	\$ 185,056	\$ 222,252	\$	_
commercial					_		1,598	1,598		
Consumer		16,252	 5,021		3,945	 25,218	 668,071	693,289		
Total	\$	30,111	\$ 16,188	\$	16,115	\$ 62,414	\$ 854,725	\$ 917,139	\$	_

(Dollars in thousands)			Day	s Pa	st Due							I	Recorded nvestment >90 Days and
2016	31-60		61-90		91 +	91 + Total Past Due Current			Current Total				Accruing
Medallion	\$	7,910	\$ 21,929	\$	38,973	\$	68,812	\$	227,624	\$	296,436	\$	
Asset-based and commercial					218		218		2,349		2,567		
Consumer		13,517	4,546		3,078		21,141		687,386		708,527		
Total	\$	21,427	\$ 26,475	\$	42,269	\$	90,171	\$	917,359	\$	1,007,530	\$	

#### Other assets

A third party finance company sold various participations in asset based loans to Medallion Business Credit and Medallion Bank. In April 2013, the aggregate balance of the participations was approximately \$13.8 million, \$12.9 million of which were held by Medallion Bank. That amount was divided between seven separate borrowers operating in a variety of industries. In April 2013, the third party finance company became the subject of an involuntary bankruptcy petition filed by its bank lenders. Among other things, the bank lenders alleged that the third party finance company fraudulently misrepresented its borrowing availability under its credit facility with the bank lenders and are seeking the third party finance company's liquidation. In May 2013, the bankruptcy court presiding over the third party finance company's case entered an order converting the involuntary chapter 7 case to a chapter 11 case. The Bank has placed these loans on nonaccrual, and reversed interest income. In addition, the Bank has established valuation allowances against the outstanding balances. On May 31, 2013, the Bank commenced an adverse proceeding against the third party finance company and the bank lenders seeking declaratory judgment that our loan participations are true participations and not subject to the bankruptcy estate or to the bank lender's security interest in the third party finance company's assets. The third party finance company and bank lenders are contesting the Bank's position. In April 2014, the Bank received a decision from the court granting summary judgment in the Bank's favor with respect to the issue of whether the Bank's loan participations are true participations. In March 2015, the Bank received a decision from the court finding that the bank lenders generally held a first lien on the Bank's loan participations subject to, among other things, defenses still pending prosecution by the parties and adjudication by the court. The Bank is appealing the decision. The remaining issues are still being litigated. Although the Bank believes the claims raised by the third party finance company and the bank lenders are without merit and will vigorously defend against them, the Bank cannot at this time predict the outcome of this litigation or determine our potential exposure. At December 31, 2017, five of the seven secured borrowers had

refinanced their loans in full with third parties, and the related proceeds are held in escrow pending resolution of the bankruptcy proceedings. One loan was charged off in September 2014. In September 2015, one loan was sold at a discount to a third party, and the related proceeds are held in escrow pending resolution of the bankruptcy proceedings. The balances related to the paid off loans have been reclassified to other assets on the balance sheet. The table below summarizes these receivables and their status with the Bank as of December 31, 2017.

(Dollars in thousands)	Meda	allion Bank
Loans outstanding	\$	1,953
Loans charged off (1)		(1,953)
Valuation allowance		
Net loans outstanding		
Other receivables		11,062
Valuation allowance		(5,901)
Net other receivables		5,161
Total net outstanding		5,161
Income foregone in 2017		_
Total income foregone	\$	108

(1) The income foregone on the charged off loan was \$213 for the Bank.

The table below shows loans that were modified during 2017 and 2016.

(Dollars in thousands)	Т	rout	oled Debt Rest	ruct	uring	Troubled Debt Restructuring that Subsequently Defaulted					
	Pre- Modification Post-Modification Outstanding Outstanding Number of Recorded Recorded Loans Investments Investments					Number of Loans	Recorded Investments				
2017											
Troubled debt restructuring											
Medallion	41	\$	29,190	\$	29,186	8	\$	4,563			
Commercial					_	_		_			
Consumer					<u> </u>	_					
2016 Troubled debt restructuring											
Medallion	21	\$	14,384	\$	14,396		\$				
Commercial			_								
Consumer	_				_						

# 4. Fixed assets

Fixed assets and their related useful lives at December 31 were as follows:

(Dollars in thousands)	Useful lives	2017	2016
Computer software	3 years	\$ 431	\$ 259
Equipment	5 years	25	61
Furniture and fixtures	5-10 years	81	87
Leasehold improvements	3-5 years	9	13
Telephone equipment	3 years	25	33
Deposit system	3 years		14
		571	467
Less accumulated depreciation and amortization		(257)	 (233)
Net fixed assets		\$ 314	\$ 234

Depreciation expense was \$138,000, \$115,000, and \$56,000 for the years ended December 31, 2017, 2016, and 2015.

## 5. Deposits and other borrowings

At December 31, 2017, the scheduled maturities of all borrowed funds, which were primarily composed of brokered certificates of time deposit as follows.

(Dollars in thousands)	
2018	\$ 424,115
2019	260,872
2020	91,136
2021	76,884
2022	53,741
Total	\$ 906,748

All time deposits are in denominations of less than \$250,000 and have been originated through Certificate of Deposit Broker relationships. The weighted average interest rate of deposits outstanding at December 31, 2017 was 1.51%.

Deposits are raised through the use of investment brokerage firms who package deposits qualifying for FDIC insurance into pools that are sold to Medallion Bank. The rates paid on the deposits are highly competitive with market rates paid by other financial institutions. Additionally, a brokerage fee is paid, depending on the maturity of the deposits, which averages less than 0.15%, and which is capitalized and amortized to interest expense over the life of the respective pool. The total amount capitalized at December 31, 2017 and 2016 was \$1,941,000 and \$1,996,000, and \$1,330,000, \$1,369,000, and \$1,314,000 was amortized to interest expense during 2017, 2016, and 2015. Interest on the deposits is accrued daily and paid monthly, quarterly, semiannually, or at maturity.

At December 31, 2017, the Bank had unsecured and undrawn Federal Funds lines with correspondent banks of \$25,000,000.

#### 6. Income taxes

The components of the provisions for income taxes were as follows for the years ended December 31,

(Dollars in thousands)	 2017	 2016	2015		
Current					
Federal	\$ 10,145	\$ 8,772	\$	15,997	
State	218	2,791		5,600	
Deferred					
Federal	(2,255)	(9,021)		(1,849)	
Change in federal tax rate	7,396				
State	 (411)	 (2,868)		(774)	
Net provision for income taxes	\$ 15,093	\$ (326)	\$	18,974	

The following table reconciles the provision for income taxes to the US federal statutory income tax rate for the years ended December 31, 2017, 2016, and 2015.

	2017	 2016	 2015
Statutory Federal Income tax at 35%	\$ 6,876	\$ 573	\$ 14,932
State and local income taxes, net of federal income tax			
benefit	766	64	1,664
Change in state tax nexus		(770)	1,579
Change in federal tax rate	7,396		
Other	55	(193)	799
Total	\$ 15,093	\$ (326)	\$ 18,974

On December 22, 2017, the U.S. Government signed into law the "Tax Cuts and Jobs Act" which, starting in 2018, reduces the Company's corporate statutory income tax rate from 35% to 21%, but eliminates or increases certain permanent differences. As of the date of enactment, the Company has adjusted its deferred tax assets and liabilities for the new statutory rate which resulted in a \$7.4 million income tax benefit for the year ended December 31, 2017.

Historically, the Bank filed its 2015 tax returns on a separate company basis, however Medallion did not qualify for RIC status for 2016 and 2017, and therefore filed consolidated 2016 tax returns with the Bank and expects to do the same for 2017.

Deferred tax and other asset balances reflected in the balance sheet were as follows as of December 31,

(Dollars in thousands)	2017	2016
Provision for loan losses	\$ 16,962	\$ 23,408
Deferred loan acquisition costs	(2,899)	(4,812)
Unrealized gains on investments	141	327
Other	403	 600
Net deferred tax asset	14,607	19,523
Prepaid (accrued) taxes	(4,426)	 3,810
Net deferred tax and other assets	\$ 10,181	\$ 23,333

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which temporary differences become deductible pursuant to ASC Topic 740, "Income Taxes." Management considers the reversal of deferred tax liabilities, projected future taxable income, and tax planning strategies in making this assessment. Management's evaluation of the realizability of deferred tax assets must consider both positive and negative evidence. The weight given to the potential effects of positive and negative evidence is based on the extent to which it can be objectively verified. Based on these considerations, no valuation allowance was deemed necessary as of December 31, 2017 and 2016.

The Bank has filed US Federal tax returns as well as tax returns with various states. Generally, tax years 2014 through the present are open for examination. Currently the Bank is undergoing a state tax examination covering the years 2009 to 2011 and 2013 to 2015. In 2017, the Bank's state tax accruals have decreased due to changes in the state nexus rules in a state and locality where the Bank conducts business. In addition, the Bank began accruing additional state income tax due to a change in their determination regarding nexus in certain other states where the Bank conducts business.

#### 7. Other transactions with affiliates

The Bank's taxi medallion, and commercial loans aggregated \$223,000,000 and \$298,293,000 at December 31, 2017 and 2016. These loans are sourced and serviced by its affiliates. The Bank paid \$2,000, \$2,000, and \$8,000 for loan servicing fees to Medallion for 2017, 2016, and 2015, and also in 2017, 2016, and 2015, paid \$5,272,000, \$5,421,000, and \$5,658,000 to another Medallion affiliate. Origination fees of \$0, \$110,000, and \$198,000 were paid to Medallion for 2017, 2016, and 2015. Amortization costs were \$92,000, \$99,000, and \$367,000 for 2017, 2016, and 2015.

At December 31, 2017 and 2016, the Bank owed \$1,055,000 and \$1,084,000 to affiliates for origination fees, monthly servicing fees on loans, charges for corporate overhead, and legal and business development expenses due to the affiliates, partially offset by payments due the Bank from collection of loan payments by affiliates. The Bank reimbursed the parent for expenses incurred on its behalf of \$865,000, \$1,006,000, and \$775,000 for 2017, 2016, and 2015.

# 8. 401(k) plan

The Bank participates in the 401(k) plan offered by Medallion. The 401(k) Plan covers all full and part-time employees of the Bank who have attained the age of 21 and have a minimum of one year of service. Under the 401(k) Plan, an employee may elect to defer not less than 1% and no more than 15% of the total annual compensation that would otherwise be paid to the employee, provided however, that employees' contributions may not exceed certain maximum amounts determined under the Internal Revenue Code. Employee contributions are invested in various mutual funds according to the directions of the employee. At the discretion of Medallion's Board of Directors, the Bank can provide for employer matching contributions. Medallion has elected to match employee contributions up to one-third of the employee's contribution, but not greater than 2% of the portion of the employee's annual salary eligible for 401(k) benefits. For the years ended December 31, 2017, 2016, and 2015, the Bank provided \$70,000, \$55,000, and

\$55,000 in employer matching, which amount is included in salaries and benefits expense in the accompanying statement of comprehensive income.

# 9. Commitments and contingencies

*Loans* – At December 31, 2017, the Bank had commitments to extend credit of \$720,000 to taxi medallion customers for unfunded amounts.

*Leases* – The Bank leases office space under two non-cancelable operating leases that expire in August 2021 and November 2022. Rental expense related to the leases was \$267,000, \$225,000, and \$217,000 for the years ended December 31, 2017, 2016, and 2015.

Future minimum lease payments under these operating leases as of December 31, 2017 were as follows:

	 (Dollars in thousands)
2018	\$ 298
2019	326
2020	336
2021	346
2022	324
Total	\$ 1,630

# 10. Capital requirements

The Bank is subject to various regulatory capital requirements administered by the Federal Deposit Insurance Corporation (FDIC) and the Utah Department of Financial Institutions. Failure to meet minimum capital requirements can initiate certain mandatory and possible additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classifications are also subject to qualitative judgments by the bank regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios as defined in the regulations (set forth in the table below). Additionally, as conditions of granting the Bank's application for federal deposit insurance, the FDIC ordered that the Tier 1 leverage capital to total assets ratio, as defined, be not less than 15%, and that an adequate allowance for loan losses be maintained. As of December 31, 2017, the Bank's Tier 1 leverage capital ratio was 14.5%. The Bank's actual capital amounts and ratios as of December 31, 2017 and 2016, and the regulatory minimum ratios are presented in the following tables.

(Dollars in thousands)	As of Decemb	er 31, 2017	As of December	er 31, 2016	Minimum Ratio for	Minimum Ratio To be Well
	Amount	Ratio	Amount	Ratio	Capital Adequacy Purposes	Capitalized Under Prompt Corrective Action Provisions
Tier 1 Capital (to average assets)	\$ 163,797	14.5%	\$ 156,461	14.5%	4.0%	5.0%
(to risk-weighted assets) Tier 1 Capital	137,494	13.8	130,158	12.2	4.5	6.5
(to risk-weighted assets)	163,797	16.5	156,461	14.7	6.0	8.0
Total Capital (to risk- weighted assets)	176,876	17.8	170,385	16.0	8.0	10.0

In addition, the Bank is subject to a Common Equity Tier 1 capital conservation buffer on top of the minimum risk-based capital ratios. The implementation of the capital conservation buffer began on January 1, 2016 at the 0.625% level and will increase by 0.625% each subsequent January 1 until January 1, 2019. Including the buffer, by January 1, 2019, the Bank will be required to maintain the following minimum capital ratios: a Common Equity Tier 1 risk-based capital ratio of greater than 7.0%, a Tier 1 risk-based capital ratio of greater than 8.5% and a total risk-based capital ratio of greater than 10.5%.

#### 11. Fair value of financial instruments

FASB ASC Topic 825, "Financial Instruments," requires disclosure of fair value information about certain financial instruments, whether assets, liabilities, or off-balance-sheet commitments, if practicable. The following methods and assumptions were used to estimate the fair value of each class of financial instrument. Fair value estimates that were derived from broker quotes cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate settlement of the instrument.

- (a) Loans Current fair value most closely approximates book value.
- **(b) Investments**—The Bank's investments are recorded at the estimated fair value of such investments.
- (c) Cash and cash equivalents Book value equals market value.
- (d) Floating rate borrowings—Due to the short-term nature of these instruments, the carrying amount approximates fair value.
- **(e)** Commitments to extend credit—The fair value of commitments to extend credit is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and present creditworthiness of the counter parties. For fixed rate loan commitments, fair value also includes a consideration of the difference between the current levels of interest rates and the committed rates. At December 31, 2017 and 2016, the estimated fair value of these off-balance-sheet instruments was not material.
- (f) Fixed rate borrowings Due to the short-term nature of these instruments, the carrying amount approximates fair value.

		December 3	1, 201	7	December 31, 2016					
(Dollars in thousands)		ying Amount	I	air Value	Caı	rying Amount	1	Fair Value		
Financial Assets										
Loans	\$	864,816	\$	864,816	\$	965,082	\$	965,082		
Investment securities		43,478		43,478		36,861		36,861		
Cash		110,233		110,233		30,881		30,881		
Accrued interest receivable		6,740		6,740		6,160		6,160		
Financial Liabilities										
Funds borrowed		906,748		906,748		908,442		908,442		
Accrued interest payable		1,488		1,488		1,094		1,094		

#### 12. Fair value of assets and liabilities

The Bank follows the provisions of FASB ASC 820, which defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value, and enhances disclosure requirements for fair value measurements.

In accordance with FASB ASC 820, the Bank has categorized its assets and liabilities measured at fair value, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3).

As required by FASB ASC 820, when the inputs used to measure fair value fall within different levels of the hierarchy, the level within which the fair value measurement is categorized is based on the lowest level input that is significant to the fair value measurement in its entirety. For example, a level 3 fair value measurement may include inputs that are observable (level 1 and 2) and unobservable (level 3). Therefore gains and losses for such assets and liabilities categorized within the level 3 table below may include changes in fair value that are attributable to both observable inputs (level 1 and 2) and unobservable inputs (level 3).

Assets and liabilities measured at fair value, recorded on the balance sheets are categorized based on the inputs to the valuation techniques as follows:

**Level 1.** Assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that the Bank has the ability to access (examples include active exchange-traded equity securities, exchange-traded derivatives, most US Government and agency securities, and certain other sovereign government obligations).

**Level 2.** Assets and liabilities whose values are based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the asset or liability. Level 2 inputs include the following:

- A) Quoted prices for similar assets or liabilities in active markets (for example, restricted stock);
- B) Quoted price for identical or similar assets or liabilities in non-active markets (for example, corporate and municipal bonds, which trade infrequently);
- C) Pricing models whose inputs are observable for substantially the full term of the asset or liability (examples include most over-the-counter derivatives, including interest rate and currency swaps); and
- D) Pricing models whose inputs are derived principally from or corroborated by observable market data through correlation or other means for substantially the full term of the asset or liability (examples include certain residential and commercial mortgage-related assets, including loans, securities, and derivatives).

**Level 3.** Assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect management's own assumptions about the assumptions a market participant would use in pricing the assets or liability (examples include certain private equity investments, and certain residential and commercial mortgage-related assets, (including loans, securities, and derivatives).

Changes in the observability of valuation inputs may result in a reclassification for certain assets or liabilities.

Reclassifications impacting level 3 of the fair value hierarchy are reported as transfers in/out of the level 3 category.

The following tables present the Bank's fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of December 31, 2017 and 2016.

2017 (Dollars in thousands)	Level 1		Level 2	Le	evel 3	Total		
Assets								
Available-for-sale investment securities (1)	\$		\$ 43,478	\$		\$	43,478	

(1) Total unrealized loss of \$159, net of tax was included in accumulated other comprehensive income (loss) for 2017 related to these assets.

2016 (Dollars in thousands)	L	evel 1	 Level 2	L	evel 3	Total
Assets						
Available-for-sale investment securities (1)	\$		\$ 36,861	\$	_	\$ 36,861

(1) Total unrealized loss of \$245, net of tax was included in accumulated other comprehensive income (loss) for 2016 related to these assets.

The following tables present the Bank's fair value hierarchy for those assets and liabilities measured at fair value on a non-recurring basis as of December 31, 2017 and 2016.

2017 (Dollars in thousands)	L	Level 1 Level 2			 Level 3	Total
Assets (1) Impaired loans	\$	_	\$	_	\$ 19,356	\$ 19,356
Loan collateral in process of foreclosure					27,706	27,706
Other receivables					 5,161	 5,161
Total	\$	_	\$	_	\$ 52,223	\$ 52,223

(1) Total unrealized losses of \$13,465 for impaired loans, \$0 for repossessed loan collateral, and \$1,476 for other receivables were included in income for 2017 related to these assets.

2016 (Dollars in thousands)	Level 1 Level 2			 Level 3	Total		
Assets (1)							
Impaired loans	\$		\$		\$ 31,247	\$	31,247
Loan collateral in process of foreclosure					1,197		1,197
Other receivables					6,637		6,637
Total	\$		\$		\$ 39,081	\$	39,081

(1) Total unrealized losses of \$21,002 for impaired loans, \$0 for repossessed loan collateral, and \$0 for other receivables were included in income for 2016 related to these assets.

# 13. Small Business Lending Fund Program (SBLF) and Troubled Assets Relief Program (TARP)

On February 27, 2009 and December 22, 2009, Medallion Bank issued, and the US Treasury purchased under the TARP Capital Purchase Program (the CPP) Medallion Bank's fixed rate non-cumulative Perpetual Preferred Stock, Series A, B, C, and D for an aggregate purchase price of \$21,498,000 in cash. On July 21, 2011, Medallion Bank issued, and the US Treasury purchased 26,303 shares of Senior Non-Cumulative Perpetual Preferred Stock, Series E (Series E) for an aggregate purchase price of \$26,303,000 under the SBLF. The SBLF is a voluntary program intended to encourage small business lending by providing capital to qualified smaller banks at favorable rates. In connection with the issuance of the Series E, the Bank exited the CPP by redeeming the Series A, B, C, and D; and received approximately \$4,000,000, net of dividends due on the repaid securities. The Bank previously paid a dividend rate of 1% on the Series E, which increased to 9% in first quarter of 2016.

#### 14. Subsequent Events

We have evaluated subsequent events that have occurred through March 14, 2018, the date of financial statement issuance.

# AMENDMENT NO. 2 TO FIRST AMENDED AND RESTATED EMPLOYMENT AGREEMENT

AMENDMENT NO. 2 TO FIRST AMENDED AND RESTATED EMPLOYMENT AGREEMENT (the "Amendment") is dated and effective as of December 22, 2017, by and between Medallion Financial Corp. (the "Company") and Alvin Murstein (the "Executive").

WHEREAS, the Company and the Executive are parties to that certain First Amended and Restated Employment Agreement, dated May 29, 1998 (as amended, the "Existing Agreement"); and

WHEREAS, the Company and the Executive have agreed, subject to the terms and conditions of this Amendment, that the Existing Agreement be amended to reflect certain agreed upon revisions to the terms of the Existing Agreement.

**NOW THEREFORE**, in consideration of the foregoing and for other good and valuable consideration and with the intention of hereby being legally bound, the parties hereby agree as follows:

- 1. <u>Defined Terms</u>. Except as otherwise indicated herein, all words and terms defined in the Existing Agreement shall have the same meanings when used herein.
  - 2. <u>Amendment</u>. The following subsection Section 5.5 is hereby inserted at the end of Section 5 of the Existing Agreement:

"Any payments to be made under this Agreement upon the termination of the Executive's employment with the Company will only be made upon a "separation from service" within the meaning of Section 409A of the Internal Revenue Code ("Section 409A"), and any such payments that may be excluded from Section 409A either as separation pay due to an involuntary "separation from service" or as a short-term deferral will be excluded from Section 409A to the maximum extent possible. Notwithstanding any other provision of this Agreement, if any payment provided to the Executive in connection with the termination of the Executive's employment with the Company is determined to constitute "nonqualified deferred compensation" within the meaning of Section 409A and the Executive is determined to be a "specified employee" as defined in Section 409A(a)(2)(b)(i), then such payment will not be paid until the first payroll date to occur following the later of (i) the six-month anniversary of the Date of Termination or (ii) the 18-month anniversary of the date of this Amendment (the "Specified Employee Payment Date"). The aggregate of any payments that would otherwise have been paid before the Specified Employee Payment Date will be paid to the Executive in a lump sum on the Specified Employee Payment Date. For purposes of Section 409A, each installment payment provided under this Agreement will be treated as a separate payment."

- 3. <u>Limited Effect</u>. Except as expressly amended and modified by this Amendment, the Existing Agreement shall continue to be, and shall remain, in full force and effect in accordance with its terms.
  - 4. Governing Law. This Amendment shall be governed by and construed in accordance with the laws of the State of Delaware.

[Signature Page Follows.]

IN WITNESS WHEREOF, the parties hereto have executed this Amendment as of the day and year set forth above.

# MEDALLION FINANCIAL CORP.

By: /s/Larry D. Hall

Name: Larry D. Hall

Title: Chief Financial Officer

# ALVIN MURSTEIN

/s/Alvin Murstein

# AMENDMENT NO. 2 TO FIRST AMENDED AND RESTATED EMPLOYMENT AGREEMENT

AMENDMENT NO. 2 TO FIRST AMENDED AND RESTATED EMPLOYMENT AGREEMENT (the "Amendment") is dated and effective as of December 22, 2017, by and between Medallion Financial Corp. (the "Company") and Andrew Murstein (the "Executive").

WHEREAS, the Company and the Executive are parties to that certain First Amended and Restated Employment Agreement, dated May 29, 1998 (as amended, the "Existing Agreement"); and

WHEREAS, the Company and the Executive have agreed, subject to the terms and conditions of this Amendment, that the Existing Agreement be amended to reflect certain agreed upon revisions to the terms of the Existing Agreement.

**NOW THEREFORE**, in consideration of the foregoing and for other good and valuable consideration and with the intention of hereby being legally bound, the parties hereby agree as follows:

- 1. <u>Defined Terms</u>. Except as otherwise indicated herein, all words and terms defined in the Existing Agreement shall have the same meanings when used herein.
  - 2. <u>Amendment</u>. The following subsection Section 5.5 is hereby inserted at the end of Section 5 of the Existing Agreement:

"Any payments to be made under this Agreement upon the termination of the Executive's employment with the Company will only be made upon a "separation from service" within the meaning of Section 409A of the Internal Revenue Code ("Section 409A"), and any such payments that may be excluded from Section 409A either as separation pay due to an involuntary "separation from service" or as a short-term deferral will be excluded from Section 409A to the maximum extent possible. Notwithstanding any other provision of this Agreement, if any payment provided to the Executive in connection with the termination of the Executive's employment with the Company is determined to constitute "nonqualified deferred compensation" within the meaning of Section 409A and the Executive is determined to be a "specified employee" as defined in Section 409A(a)(2)(b)(i), then such payment will not be paid until the first payroll date to occur following the later of (i) the six-month anniversary of the Date of Termination or (ii) the 18-month anniversary of the date of this Amendment (the "Specified Employee Payment Date"). The aggregate of any payments that would otherwise have been paid before the Specified Employee Payment Date will be paid to the Executive in a lump sum on the Specified Employee Payment Date. For purposes of Section 409A, each installment payment provided under this Agreement will be treated as a separate payment."

- 3. <u>Limited Effect</u>. Except as expressly amended and modified by this Amendment, the Existing Agreement shall continue to be, and shall remain, in full force and effect in accordance with its terms.
  - 4. Governing Law. This Amendment shall be governed by and construed in accordance with the laws of the State of Delaware.

[Signature Page Follows.]

IN WITNESS WHEREOF, the parties hereto have executed this Amendment as of the day and year set forth above.

# MEDALLION FINANCIAL CORP.

By: <u>/s/ Larry D. Hall</u>
Name: <u>Larry D. Hall</u>

Title: Chief Financial Officer

# ANDREW MURSTEIN

/s/ Andrew Murstein

## Medallion Financial Corp. 437 Madison Avenue New York, New York 10022

March 7, 2017

Larry D. Hall

Dear Larry:

On February 15, 2017, the Compensation Committee of the Board of Directors (the "Board") of Medallion Financial Corp. (the "Company") approved management's recommendation to provide you with the benefit described below.

In the event (a) of a Change in Control (as defined below) and you are not offered an equivalent position with the Company (in respect of pay or responsibilities), or (b) you are terminated without Cause (as defined below), the Company shall promptly pay you a lump sum equal to your total compensation for the prior fiscal year.

"Change in Control" shall be deemed to have taken place if (i) any "Person" (as such term is defined in Section 3(a)(9) of the Securities Exchange Act of 1934 (the "Exchange Act") and as used in Sections 13(d)(3) and 14(d)(2) of the Exchange Act) other than Alvin Murstein or Andrew Murstein, or any of their affiliates, is or becomes a "beneficial owner" (as defined in Rule 13d-3 under the Exchange Act), directly or indirectly, of securities of the Company representing 50% or more of the combined voting power of the Company's then outstanding securities eligible to vote for the election of the Board.

"Cause" shall mean the (i) defalcation, fraud or personal dishonesty in the performance of your duties hereunder, (ii) willful acts of gross misconduct or gross negligence by you in the performance of your duties hereunder, (iii) an intentional breach of this Agreement by you or any willful or intentional act by you that is materially injurious to the Company, (iv) substantial and continued failure by you to perform his duties hereunder; provided that the Company's economic performance or failure to meet any specific projection shall not, in and of itself, constitute "Cause", (v) willful failure by you to follow the lawful directions of the Board or its designee, (vi) your illegal use of drugs (including narcotics) which is, or could reasonably be expected to become, materially injurious to the reputation or business of the Company or which impairs, or could reasonably be expected to impair, the performance of your duties hereunder, (vii) your conviction by a court of competent jurisdiction of, or pleading "guilty" or "no contest" to, (x) a felony, or (y) any other criminal charge which has or could reasonably be expected to have a material adverse impact on the Company's reputation and standing in the community.

On behalf of the Medallion family, thank you for all of your hard work and dedication. Please sign and date this letter in the space provided below.

Very truly yours,

/s/ Andrew Murstein Andrew Murstein President

Accepted and Agreed:

/s/ Larry D. Hall 3/8/17 Larry D. Hall Date

# Non-Employee Director Compensation Summary Sheet

Annual Retainer	\$ 39,655				
Type of Meeting	 Amount Paid per Meeting				
Board Meeting	\$ 3,965				
Special Meeting	\$ 3,965				
Telephonic Board Meeting	1,130				
Compensation & Nominating Committee Meeting	\$ 1,700				
Audit Committee Meeting	\$ 3,400				
Executive Committee Meeting	\$ 3,965				
Additional Fee for Chairperson (except Audit)	\$ 1,700				
Additional Fee for Audit Committee Chairperson	\$ 2,265				
Type of Meeting	Amount Paid per Hour				
Investment Oversight Committee - In Person Meeting	\$ 1,000				
Investment Oversight Committee - Telephonic Meeting	750				

# **Computation of Ratio of Debt to Equity**

	Year ended December 31,											
Dollars in thousands	2017	2016		2015		2014		2013				
Debt	\$327,623 \$	349,073	\$	404,540	\$	348,795	\$	314,958				
Equity	287,159	286,096		278,088		274,670		273,495				
Debt to equity	1.14	1.22		1.45		1.27		1.15				

# LIST OF SUBSIDIARIES OF MEDALLION FINANCIAL CORP.

Name	Jurisdiction of Incorporation or Formation
Medallion Funding LLC	New York
Medallion Capital, Inc.	Minnesota
Freshstart Venture Capital Corp.	New York
Medallion Bank	
Taxi Medallion Loan Trust III	Delaware
Medallion Servicing Corp.	Delaware
Medallion Fine Art, Inc.	Delaware

#### **Consent Of Independent Registered Public Accounting Firm**

We hereby consent to the incorporation by reference in the Registration Statements on Form S-8 (File Nos. 333-211788, 333-211790, 333-186533, 333-169926, and 333-136316) of our reports dated March 14, 2018 on (i) the consolidated financial statements of Medallion Financial Corp. and subsidiaries as of December 31, 2017 and 2016 and for each of the three years in the three-year period ended December 31, 2017 and the consolidated schedules of investments in and advances to affiliates as of and for the years ended December 31, 2017 and 2016; (ii) the effectiveness of internal control over financial reporting as of December 31, 2017; (iii) the financial statements of Medallion Bank as of December 31, 2017 and 2016 and for each of the three years in the three-year period ended December 31, 2017; and (iv) the consolidated schedules of investments as of December 31, 2017 and 2016, all of which appear in the Annual Report on Form 10-K of Medallion Financial Corp. for the year ended December 31, 2017.

New York, New York March 14, 2018

# **CERTIFICATIONS Certification of Alvin Murstein**

## I, Alvin Murstein, certify that:

- 1. I have reviewed this annual report on Form 10-K of Medallion Financial Corp.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations, and cash flows of the registrant as of, and for, the periods presented in this annual report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize, and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 14, 2018 By: /s/ Alvin Murstein

Alvin Murstein Chairman and Chief Executive Officer

#### Certification of Larry D. Hall

## I, Larry D. Hall, certify that:

- 1. I have reviewed this annual report on Form 10-K of Medallion Financial Corp.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations, and cash flows of the registrant as of, and for, the periods presented in this annual report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in registrant's internal control over financial reporting that occurred during the registrant's most recent quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize, and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 14, 2018 By: /s/ Larry D. Hall

Larry D. Hall Senior Vice President and Chief Financial Officer

# CERTIFICATION PURSUANT TO 18 USC SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report on Form 10-K of Medallion Financial Corp. (the "Company") for the year ended December 31, 2017 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned hereby certifies, pursuant to 18 USC Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, based on my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of the dates and for the periods expressed in the Report.

By: <u>/s/ Alvin Murstein</u> Chairman and Chief Executive Officer

Date: March 14, 2018

# CERTIFICATION PURSUANT TO 18 USC SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report on Form 10-K of Medallion Financial Corp. (the "Company") for the year ended December 31, 2017 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned hereby certifies, pursuant to 18 USC Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, based on my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of the dates and for the periods expressed in the Report.

By: /s/ Larry D. Hall
Senior Vice President and
Chief Financial Officer

Date: March 14, 2018



# **Directors and Officers**

#### **Board of Directors**

#### Alvin Murstein

Chairman and Chief Executive Officer Elected 1995

#### Andrew M. Murstein

President and Chief Operating Officer Elected 1997

#### Henry L. "Hank" Aaron

Senior Vice President Atlanta National League Baseball Club, Inc. Recipient of the Presidential Medal of Freedom Elected 2004

#### John Everets

Partner at Arcturus Capital Boston Elected 2017

#### Frederick A. Menowitz

Private Real Estate Investor Elected 2003

#### David L. Rudnick

Chief Executive Officer Century Associates Group Real Estate Elected 1996

## Allan J. Tanenbaum

Of Counsel at Taylor English Elected 2017

#### Lowell P. Weicker, Jr.

Former Governor and United States Senator Elected 2003

# Executive Officers and Senior Management

#### **Alvin Murstein**

Chairman and Chief Executive Officer

#### Andrew M. Murstein

President and Chief Operating Officer

#### Larry D. Hall

Senior Vice President and Chief Financial Officer

#### Marisa T. Silverman

Chief Compliance Officer and General Counsel

#### Marie Russo

Senior Vice President and Secretary

#### Thomas J. Munson

Executive Vice President and Chief Credit Officer

#### Anthony N. Cutrone

Assistant Controller

#### **Donald S. Poulton**

Chief Executive Officer Medallion Bank

#### **Sherrie Rees**

Chief Financial Officer Medallion Bank

# Justin Haley

Chief Operating Officer Medallion Bank

#### Steven Hannay

Chief Lending Officer Medallion Bank

#### **Clifford Pedersen**

Chief Compliance Officer Medallion Bank

#### Dean R. Pickerell

Acting President Medallion Capital, Inc.

#### Stephen A. Lewis

Senior Vice President Medallion Capital, Inc.

# Corporate Information

#### Corporate Headquarters

437 Madison Avenue 38th floor New York, NY 10022 212.328.2100

Toll Free: 877 MEDALLION

www.medallion.com

# Additional Office

Long Island City, NY Boston, MA Chicago, IL Minneapolis, MN Newark, NJ Salt Lake City, UT Seattle, WA

#### Stock Market Information

The Common Stock of Medallion Financial Corp. began trading publicly on the Nasdaq Global Select Market on May 23, 1996. It currently trades under the symbol "MFIN".

# Stock Transfer Agen and Registrar

American Stock Transfer & Trust Company, LLC 6201 15th Avenue Brooklyn, NY 11219 800.937.5449

The Transfer Agent is responsible for handling shareholder questions regarding lost stock certificates, address changes and changes of ownership or name in which shares are held.

#### Independent Auditors

Mazars USA LLP 135 West 50th Street New York, NY 10020

#### Dividend Policy

Shareholders can enroll at no charge in Medallion Financial's Dividend Reinvestment Plan.



# MEDALLION FINANCIAL CORP.

#### Corporate Headquarters

437 Madison Avenue 38th floor New York, NY 10022 212.328.2100

Toll Free: 877 MEDALLION www.medallion.com