## 



2019 Annual Report

## 2019

 HIGHLIGHTS
## \$3.34 <br> AFFO ${ }^{1}$

${ }^{1}$ Full year AFFO per diluted share, excluding AM termination fee and the Haggen settlement, as outlined on page 46 of our 2019 10-K.

## $4.9 x$

## Leverage ${ }^{2}$

${ }^{2}$ Calculated as adjusted debt to annualized adjusted EBITDAre.


Occupied


Lost Rent

## Dear Spirit Shareholders,

While my annual letter to our shareholders is normally a time to reflect on Spirit's accomplishments over the past year, the evolving COVID-19 pandemic has propelled the world into uncertain times, creating fear and turbulence around the globe and upending the financial markets. As the situation continues to evolve, our foremost concern is the health and safety of our employees, tenants, and business partners, and we owe a debt of gratitude to all of the first responders helping to keep our communities safe.

Despite these challenging times, I am confident that Spirit is well-positioned to endure over the past three years, our team has reshaped our real estate portfolio, enhanced our balance sheet and liquidity reserves, and put into place numerous enhanced operational and technological processes to help us weather these uncertain economic pressures.

First, I want to remind everyone who we are and what we do. For those of you who attended or watched our Investor Day presentation, you may remember our introduction video where we highlighted the mission of our company. I encourage everyone to go to our website and watch that video again, as the message is more important now than ever before. The video link can be accessed in the Investor Relations section of our website and is titled "Welcome to Spirit". The video ends with the core message that "We provide businesses the capital they need to expand and evolve, creating economic growth that benefits communities across the country." Despite the temporary disruption caused by COVID-19, our mission has not changed, and we take our mission and our relationships with our tenants seriously. We have a portfolio of relevant, successful businesses, that despite current challenges, will thrive again. We will work with our tenants to ensure their success, and in turn, success for our shareholders. Spirit will play an important role in putting the economy back on track and we welcome that responsibility.

Second, in this uncertain environment, investors have turned their focus to companies' balance sheets and liquidity. Financial conservatism has been a cornerstone of our strategy since the management changes in 2017. Over the past three years, we have thoughtfully created a fortress balance sheet. We ended 2019 with Adjusted Debt to Adjusted EBITDAre of 4.9x, Fixed Charge Coverage of 4.6x and liquidity of \$698 million, with no debt maturities in 2020. We also focused on building free cash flow through accretive acquisitions, selling assets with landlord responsibilities such as multi-tenanted shopping centers, and reducing our dividend payout as a percentage of AFFO per share. Spirit entered this pandemic in a position of financial strength that will enable us to be offensive and capitalize on opportunities at the appropriate time.

Third, we have a battle tested team, born out of an asset management mindset. Many of you remember the turmoil that beset Spirit in early 2017. We had a highly levered balance sheet and major tenant issues, including the workout of our largest tenant, Shopko. The entire organization had to change, top to bottom, and new processes, technology tools and systems had to be created to turn Spirit into the company it is today. The volume and complexity of issues, and the sheer workload resolving those issues demanded, forged an organization and culture that is ideally suited to handle anything COVID-19 can throw at us.

To date, we have had a minority subset of our tenant base request rent deferrals. At this point, tenants whose businesses have been impacted by COVID-19 are focused on their customers and their employees, as one would expect. While we know investors are eager to understand how this will play out over the coming months, all we can do is assure you that we have the best team in place to provide the best possible outcome.

Finally, I believe in this unprecedented stress test, portfolio composition will matter. As previously mentioned, we have used our intensive underwriting, industry research and analytics tools to create a high quality, diversified portfolio, with a focus on larger credits and public companies. At the end of 2019, $43.7 \%$ of our rents were derived from investment grade or investment grade equivalent tenants and $48.8 \%$ of our tenants were publicly owned. Approximately $60 \%$ of our rents are derived from tenants with at least $\$ 1$ billion in sales and $89 \%$ from tenants with at least $\$ 50$ million in sales. We continue to believe that larger tenants, especially those publicly owned, have a greater ability to weather financial shocks. Our portfolio is also highly diversified. Our top 10 tenants account for only $22 \%$ of our total annual rents with our largest tenant only accounting for $2.9 \%$. Our tenants span 28 different retail industries, with no industry accounting for more than 9\% of total rents. In addition, approximately 17\% of our rents are derived from industrial, office and other assets, most of which are mission critical facilities for those tenants.

We will ensure that we focus on operations and work with our tenants to improve our overall real estate portfolio. Given our strong balance sheet and liquidity position, we feel privileged and will weather the upcoming economic and health storms as they persist throughout the year. I am confident in our real estate portfolio, the people in our organization, and the opportunity to move more offensively once the environment around us begins to show signs of stabilization.


Jackson Hsieh

President and
Chief Executive Officer

## Executive Officers

## Jackson Hsieh

President
Chief Executive Officer

## Ken Heimlich

Executive Vice President
Head of Asset Management

Michael Hughes
Executive Vice President
Chief Financial Officer

## Jay Young

Executive Vice President
General Counsel

## Board of Directors

## Richard Gilchrist

Chairman
Compensation Committee

## Thomas Senkbeil

Director
Audit Committee
Nominating \& Corporate
Governance Committee

Nicholas Shepherd
Director
Compensation Committee
Nominating \& Corporate
Governance Committee (Chair)

## Jackson Hsieh

Director
President \& Chief Executive Officer

## Todd Dunn

Director
Audit Committee
Nominating \& Corporate
Governance Committee

## Kevin Charlton

Director
Compensation Committee (Chair)

## Diana Laing

Director
Audit Committee (Chair)

## Elizabeth Frank

Director
Audit Committee
Nominating \& Corporate
Governance Committee

## Sheli Rosenberg

Director
Compensation Committee


# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

## FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the fiscal year ended December 31, 2019
Commission File Number
Spirit Realty Capital, Inc. 001-36004 Spirit Realty, L.P. 333-216815-01

# SPIRIT REALTY CAPITAL, INC. SPIRIT REALTY, L.P. <br> (Exact name of registrant as specified in its charter) 

## Spirit Realty Capital, Inc.

 Spirit Realty, L.P.| Maryland | $20-1676382$ |
| :---: | :---: |
| Delaware | $20-1127940$ |
| (State or other jurisdiction of |  |
| incorporation or organization) | (I.R.S. Employer |
| 2727 North | Identification Number) |

2727 North Harwood Street, Suite 300, Dallas, Texas
75201
(972) 476-1900
(Address of principal executive offices; zip code) (Registrant's telephone number, including area code)
Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol(s) | Name of exchange on which registered |
| :---: | :---: | :---: |
| Common Stock, \$0.05 par value per share | SRC | New York Stock Exchange |
| 6.000\% Series A Cumulative Redeemable <br> Preferred Stock, $\$ 0.01$ par value per <br> share | SRC-A | New York Stock Exchange |

Securities registered pursuant to Section 12(g) of the Act:
Spirit Realty Capital, Inc. None
Spirit Realty, L.P
None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.
Spirit Realty Capital, Inc. Yes $\boxtimes$ No $\square$ Spirit Realty, L.P. Yes $\square$ No $\boxtimes$

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Spirit Realty Capital, Inc. Yes $\square$ No $\boxtimes$ Spirit Realty, L.P. Yes $\boxtimes$ No
 shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days
Spirit Realty Capital, Inc. Yes $\boxtimes$ No $\square$ Spirit Realty, L.P. Yes $\square$ No $\boxtimes$
 during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Spirit Realty Capital, Inc. Yes $\boxtimes$ No $\square$ Spirit Realty, L.P. Yes $\boxtimes$ No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule $12 \mathrm{~b}-2$ of the Exchange Act.
Spirit Realty Capital, Inc.
Large accelerated filer . $\quad \square \quad \square \quad$ Accelerated filer $\quad \square \quad$ Non-accelerated filer $\quad \square$
Emerging growth company
Spirit Realty, L.P.
Large accelerated filer
Emerging growth company
Accelerated filer
$\square \quad$ Non-accelerated filer
$\boxtimes$ Smaller reporting company
 provided pursuant to Section 13(a) of the Exchange Act.

$$
\text { Spirit Realty Capital, Inc. } \quad \square \quad \text { Spirit Realty, L.P. }
$$

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Spirit Realty Capital, Inc. Yes $\square$ No $\boxtimes$ Spirit Realty, L.P. Yes $\square$ No $\boxtimes$
 $\$ 0.05$ par value, held by non-affiliates of the Registrant, was $\$ 3.8$ billion based on the last reported sale price of $\$ 42.66$ per share on the New York Stock Exchange on June 28 , 2019.
 held by non-affiliates of Spirit Realty, L.P. cannot be determined.

The number of outstanding shares of Spirit Realty Capital, Inc.'s common stock, $\$ 0.05$ par value, as of February 21, 2020, was 102,522,792 shares.

## Documents Incorporated by Reference


 part of this Annual Report on Form 10-K.

## EXPLANATORY NOTE

This report combines the annual reports on Form 10-K for the year ended December 31, 2019 of Spirit Realty Capital, Inc., a Maryland corporation, and Spirit Realty, L.P., a Delaware limited partnership. Unless otherwise indicated or unless the context requires otherwise, all references in this report to "we," "us," "our," or the "Company" refer to Spirit Realty Capital, Inc. together with its consolidated subsidiaries, including Spirit Realty, L.P. Unless otherwise indicated or unless the context requires otherwise, all references to the "Operating Partnership" refer to Spirit Realty, L.P. together with its consolidated subsidiaries.

Spirit General OP Holdings, LLC ("OP Holdings") is the sole general partner of the Operating Partnership. The Company is a real estate investment trust ("REIT") and the sole member of OP Holdings, as well as the special limited partner of the Operating Partnership. As sole member of the general partner of our Operating Partnership, our Company has the full, exclusive and complete responsibility for our Operating Partnership's day-to-day management and control.

We believe combining the annual reports on Form 10-K of our Company and Operating Partnership into a single report results in the following benefits:

- enhancing investors' understanding of our Company and Operating Partnership by enabling investors to view the business as a whole, reflective of how management views and operates the business;
- eliminating duplicative disclosure and providing a streamlined presentation as a substantial portion of the disclosures apply to both our Company and Operating Partnership; and
- creating time and cost efficiencies by preparing one combined report in lieu of two separate reports.

There are a few differences between our Company and Operating Partnership, which are reflected in the disclosures in this report. We believe it is important to understand these differences in the context of how we operate as an interrelated, consolidated company. Our Company is a REIT, the only material assets of which are the partnership interests in our Operating Partnership. As a result, our Company does not conduct business itself, other than acting as the sole member of the general partner of our Operating Partnership, issuing equity from time to time and guaranteeing certain debt of our Operating Partnership. Our Operating Partnership holds substantially all the assets of our Company. Our Company issued convertible notes and guarantees some of the debt of our Operating Partnership, see Note 4 to the consolidated financial statements herein for further discussion. Our Operating Partnership conducts the operations of the business and is structured as a partnership with no publicly traded equity. Except for net proceeds from issuance of convertible notes and equity issuances by our Company, which are generally contributed to our Operating Partnership in exchange for partnership units of our Operating Partnership, our Operating Partnership generates the capital required by our Company's business through our Operating Partnership's operations or our Operating Partnership's incurrence of indebtedness.

The presentation of stockholders' equity and partners' capital are the main areas of difference between the consolidated financial statements of our Company and those of our Operating Partnership. The partnership units in our Operating Partnership are accounted for as partners' capital in our Operating Partnership's consolidated financial statements. There are no non-controlling interests in the Company or the Operating Partnership.

To help investors understand the significant differences between our Company and our Operating Partnership, this report presents the consolidated financial statements separately for our Company and our Operating Partnership. All other sections of this report, including "Selected Financial Data," "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Quantitative and Qualitative Disclosures About Market Risk," are presented together for our Company and our Operating Partnership.

In order to establish that the Chief Executive Officer and the Chief Financial Officer of each entity have made the requisite certifications and that our Company and Operating Partnership are compliant with Rule 13a-15 or Rule 15d15 of the Securities Exchange Act of 1934, or the Exchange Act, and 18 U.S.C. §1350, this report also includes separate "Item 9A. Controls and Procedures" sections and separate Exhibit 31 and 32 certifications for each of our Company and our Operating Partnership.

## GLOSSARY

| 1031 Exchange | Tax-deferred like-kind exchange of properties held for business or investment purposes, pursuant to Section 1031 of the Code |
| :---: | :---: |
| 2015 Credit Agreement | Revolving credit facility agreement between the Operating Partnership and certain lenders dated March 31, 2015, as amended or otherwise modified from time to time |
| 2015 Credit Facility | \$800.0 million unsecured credit facility pursuant to the 2015 Credit Agreement |
| 2015 Term Loan | $\$ 420.0$ million senior unsecured term facility pursuant to the 2015 Term Loan Agreement |
| 2015 Term Loan Agreement | Term loan agreement between the Operating Partnership and certain lenders dated November 3, 2015, as amended or otherwise modified from time to time |
| 2017 Tax Legislation | Tax Cuts and Jobs Act of 2017 |
| 2019 Credit Facility | $\$ 800.0$ million unsecured revolving credit facility pursuant to the 2019 Revolving Credit and Term Loan Agreement |
| 2019 Facilities Agreements | 2019 Revolving Credit and Term Loan Agreement and A-2 Term Loan |
| 2019 Notes | \$402.5 million convertible notes of the Corporation due in 2019 |
| 2019 Revolving Credit and Term Loan Agreement | Revolving credit and term loan agreement between the Operating Partnership and certain lenders dated January 14, 2019, as amended or otherwise modified from time to time |
| 2021 Notes | \$345.0 million convertible notes of the Corporation due in 2021 |
| 2026 Senior Unsecured Notes | \$300.0 million aggregate principal amount of senior notes issued in August 2016 |
| 2027 Senior Unsecured Notes | $\$ 300.0$ million aggregate principal amount of senior notes issued in September 2019 |
| 2029 Senior Unsecured Notes | \$400.0 million aggregate principal amount of senior notes issued in June 2019 |
| 2030 Senior Unsecured Notes | $\$ 500.0$ million aggregate principal amount of senior notes issued in September 2019 |
| 401(k) Plan | Defined contribution retirement savings plan qualified under Section 401(k) of the Code |
| A-1 Term Loans | $\$ 420.0$ million unsecured term loan facility pursuant to the 2019 Revolving Credit and Term Loan Agreement |
| A-2 Term Loans | $\$ 400.0$ million unsecured term loan facility pursuant to a term loan agreement between the Operating Partnership and certain lenders dated January 14, 2019, as amended or otherwise modified from time to time |
| ABS | Asset Backed Securities |
| ACM | Asbestos-Containing Materials |
| ADA | Americans with Disabilities Act |
| Adjusted Debt | Adjusted Debt is a non-GAAP financial measure. See definition in Item 6. Selected Financial Data. |
| Adjusted EBITDAre | Adjusted EBITDAre is a non-GAAP financial measure. See definition in Item 6. Selected Financial Data. |
| AFFO | Adjusted Funds From Operations. See definition in Item 6. Selected Financial Data. |
| Amended Incentive Award Plan | Amended and Restated Spirit Realty Capital, Inc. and Spirit Realty, L.P. 2012 Incentive Award Plan, as amended |
| AOCL | Accumulated Other Comprehensive Loss |
| ASC | Accounting Standards Codification |


| Asset Management Agreement | Asset Management Agreement between Spirit Realty, L.P. and Spirit MTA REIT <br> dated May 31, 2018 and subsequently assigned by Spirit Realty, L.P. to Spirit <br> Realty AM Corporation on April 1, 2019 |
| :--- | :--- |
| ASU | Accounting Standards Update |
| ATM Program | At the Market equity distribution program, pursuant to which the Corporation may <br> offer and sell registered shares of common stock from time to time |
| CMBS | Commercial Mortgage-Backed Securities |
| Internal Revenue Code of 1986, as amended |  |
| Code | The Corporation and its consolidated subsidiaries |
| Company | Monthly contractual cash rent and earned income from direct financing leases, <br> excluding percentage rents, from our properties owned fee-simple or ground <br> Contractual Rent <br>  <br> leased, recognized during the final month of the reporting period, adjusted to <br> exclude amounts received from properties sold during that period and adjusted to <br> include a full month of contractual rent for properties acquired during that period. |
|  | We use Contractual Rent when calculating certain metrics that are useful to <br> evaluate portfolio credit, asset type, industry, and geographic diversity and to <br> manage risk. |
|  | The 2019 Notes and 2021 Notes, together |


| Master Trust Exchange Costs | Legal, accounting and financial advisory services costs incurred in connection with <br> the May 2014 exchange of the outstanding principal balance of three series of <br> existing net-lease mortgage notes for three series of newly issued 2014 Notes |
| :--- | :--- |
| Master Trust Notes | Master Trust 2013 and Master Trust 2014, together |
| Master Trust Release | Proceeds from the sale of assets securing the Master Trust Notes held in restricted <br> accounts until a qualifying substitution is made or until used for principal reduction |
| MGCL | Maryland General Corporation Law |
| Moody's | Moody's Investor Services |


| Total Debt | Principal debt outstanding before discounts, premiums or deferred financing costs |
| :--- | :--- |
| TRS | Taxable REIT subsidiary, which is a corporation, other than a REIT, in which a <br> REIT directly or indirectly holds stock and that has made a joint election with such |
|  | REIT to be treated as a taxable REIT subsidiary and meets certain other <br> requirements |
| TSR | Total Shareholder Return |
| U.S. | United States |
| Vacant | Owned properties which are not economically yielding |

Unless otherwise indicated or unless the context requires otherwise, all references to the "registrant," the "Company," "Spirit Realty Capital," "we," "us" or "our" refer to the Corporation and its consolidated subsidiaries, including the Operating Partnership. Unless otherwise indicated or unless the context requires otherwise, all references to the "Operating Partnership" refer to Spirit Realty, L.P. and its consolidated subsidiaries.p

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## PART I

The following discussion relates to our consolidated financial statements and should be read in conjunction with the consolidated financial statements and notes thereto appearing elsewhere in this Annual Report on Form 10-K. Statements contained in Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations" that are not historical facts may be forward-looking statements. Such statements are subject to certain risks and uncertainties, which could cause actual results to differ materially from those projected. Some of the information presented is forward-looking in nature, including information concerning projected future occupancy rates, rental rate increases, property development timing and investment amounts. Although the information is based on our current expectations, actual results could vary from expectations stated in this report. Numerous factors will affect our actual results, some of which are beyond our control. These include the breadth and duration of the current economic environment and its impact on our tenants, the strength of commercial and industrial real estate markets, market conditions affecting tenants, competitive market conditions, interest rate levels, volatility in our stock price and capital market conditions. You are cautioned not to place undue reliance on this information, which speaks only as of the date of this report. We assume no obligation to update publicly any forward-looking information, whether as a result of new information, future events, or otherwise, except to the extent we are required to do so in connection with our ongoing requirements under federal securities laws to disclose material information. For a discussion of important risks related to our business, and related to investing in our securities, including risks that could cause actual results and events to differ materially from results and events referred to in the forward-looking information, see Item 1A. "Risk Factors - Special Note Regarding Forward-Looking Statements." In light of these risks, uncertainties and assumptions, the forward-looking events discussed in this Annual Report on Form 10-K might not occur.

## Available Information

The Corporation's principal executive offices are located at 2727 North Harwood Street, Suite 300, Dallas, Texas 75201. Our telephone number at that location is 972-476-1900. We maintain a website at www.spiritrealty.com. On the Investor Relations page of our website, we post the following filings as soon as reasonably practicable after they are electronically filed with or furnished to the SEC: our Annual Report on Form 10-K, our Quarterly Reports on Form 10-Q, our Current Reports on Form 8-K, and the Section 16 filings of our directors and officers, as well as any amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act. All such filings on our Investor Relations page of our website are available to be viewed free of charge. Also available on our website, free of charge, are our corporate governance guidelines, the charters of the nominating and corporate governance, audit and compensation committees of our Board of Directors and our code of business conduct and ethics (which applies to all directors and employees, including our principal executive officer, principal financial officer and principal accounting officer).

Information contained on or hyperlinked from our website is not incorporated by reference into and should not be considered part of this Annual Report on Form 10-K or our other filings with the SEC. A copy of this Annual Report on Form 10-K is available without charge upon written request to: Investor Relations, Spirit Realty Capital, Inc., 2727 North Harwood Street, Suite 300, Dallas, Texas 75201. All reports we file with the SEC are available free of charge on the SEC's website at www.sec.gov. Shares of our common stock are traded on the NYSE under the symbol "SRC."

## Item 1. Business

## THE COMPANY

We are a self-administered and self-managed REIT with in-house capabilities including acquisition, credit research, asset management, portfolio management, real estate research, legal, finance and accounting functions. We primarily invest in single-tenant real estate assets throughout the U.S., which are generally acquired through sale-leaseback transactions and subsequently leased on a long-term, triple-net basis to high quality tenants with business operations within retail, industrial, office and other industries.

We began operations through a predecessor legal entity in 2003. On September 25, 2012, we completed our initial public offering and on July 17, 2013, we completed the acquisition of Cole Credit Property Trust II, Inc. The surviving entity, which was renamed Spirit Realty Capital, Inc., began trading on the NYSE under the symbol "SRC."

On May 31, 2018, we completed a Spin-Off of all our interests in the assets that collateralized Master Trust 2014, our properties leased to Shopko, and certain other assets into an independent, publicly traded REIT, SMTA. In conjunction with the Spin-Off, we entered into the Asset Management Agreement with SMTA, pursuant to which the Company acted as external asset manager for SMTA for an annual management fee of $\$ 20.0$ million. In September 2019, SMTA sold the assets held in Master Trust 2014 and approved a plan of liquidation. The Asset Management Agreement was terminated, and the Interim Management Agreement with SMTA became effective. Pursuant to the Interim Management Agreement, we are entitled to receive $\$ 1$ million during the initial one-year term and $\$ 4$ million for any renewal one-year term, plus certain cost reimbursements, to manage and liquidate the remaining SMTA assets.

As of December 31, 2019, Spirit owned of 1,752 properties with gross investment in real estate and loans totaling approximately $\$ 6.17$ billion. Of this amount, $\$ 6.14$ billion consisted of our gross investment in real estate, representing ownership of 1,752 properties, with in-place annualized Contractual Rent of $\$ 461.0$ million. The remaining $\$ 33.7$ million consisted primarily of commercial mortgage loans receivable secured by 43 real properties. See Item 2. "Properties - Our Real Estate Investment Portfolio" for further information on our properties and tenants.

Our operations are carried out through the Operating Partnership. OP Holdings, one of our wholly-owned subsidiaries, is the sole general partner and owns approximately $1 \%$ of the Operating Partnership. We and one of our whollyowned subsidiaries are the only limited partners and together own the remaining $99 \%$ of the Operating Partnership.

Although the Operating Partnership is wholly-owned by us, in the future, we may issue partnership interests in the Operating Partnership to third parties in exchange for assets owned by such third parties. In general, any partnership interests of the Operating Partnership issued to third parties would be exchangeable for cash or, at our election, shares of our common stock at specified ratios set when partnership interests in the Operating Partnership are issued.

As of December 31, 2019, we had 85 employees, as compared to 89 employees as of December 31, 2018. None of these employees are represented by a labor union.

## BUSINESS AND GROWTH STRATEGIES

Our objective is to maximize stockholder value by providing a growing stream of earnings and dividends generated by high quality, diversified commercial real estate. We seek to accomplish this objective by utilizing our proprietary tools and underwriting expertise to invest in and manage a portfolio of single tenant, operationally essential real estate throughout the U.S. with tenants we believe possess attractive credit characteristics and operate in stable or growing industries. We generate revenue primarily by leasing our properties to our tenants under a triple-net lease; however, in support of our primary business of owning and leasing real estate, we have, and will, strategically originate or acquire commercial mortgage loans, construction financing and other loans. See Item 2. "Properties" for property information and Item 6. "Selected Financial Data" for additional financial and asset information.

Single-tenant, operationally essential real estate consists of properties that are generally free-standing, commercial real estate facilities where our tenants conduct activities essential to the generation of their sales and profits. Under a triple-net lease, the tenant is typically responsible for all improvements and is contractually obligated to pay all property operating expenses, such as real estate taxes, insurance premiums and repair and maintenance costs.

## Enhanced Portfolio Management Using Proprietary Tools

We selectively make acquisitions that we believe will contribute to our business objectives. We believe there will be ample acquisition opportunities in the single-tenant market fitting our underwriting and acquisition criteria. In order to minimize risk and maximize returns for our stockholders, Spirit has developed several propriety tools that inform our portfolio management decisions.
o Spirit Property Ranking Model. The Spirit Property Ranking Model is a core tool developed internally by Spirit that ranks every owned and acquired property across twelve criteria, with a higher weighting allocated to real estate characteristics. The criteria include: (i) replacement rent, assuming the property becomes vacant, (ii) real estate score based on the site's location, access, visibility and overall desirability, (iii) 5-mile population, (iv) remaining lease term, (v) 5-mile house-hold income,(vi) pre-overhead unit coverage, (vii) pre-overhead master lease coverage, (viii) corporate coverage, (ix) U.S. State ranking, (x) rent escalation characteristics,
(xi) lease structure and (xii) tenant industry ranking. We believe that the higher the overall score assigned to a property, the lower the risk of a residual loss given a tenant default. Through acquisitions, dispositions, lease renewals and re-lets, we seek to continually improve the weighted-average property ranking of our portfolio.
o The Spirit Heat Map. The Spirit Heat Map is used to analyze tenant industries across Porter's Five Forces and for potential causes of technological disruption. The data is then used to predict the long-term future performance of those industries. The Spirit Heat Map is updated regularly to incorporate changes in business and market conditions, changes in technology and other trends. Using this tool, coupled with our intensive credit and real estate analysis, lease structuring and ongoing portfolio management, we seek to achieve superior risk-adjusted returns by focusing our investments within industries that we believe will be healthy and viable prospectively and disposing of properties within industries that have less favorable outlooks.
o Spirit Business Intelligence Tools. Our business intelligence tools capture and bring together critical information across Spirit's databases, including Property Ranking data, industry data and tenant credit data, allowing the information to be efficiently analyzed. Spirit uses these tools to compare potential acquisitions and dispositions to the existing portfolio and quantify improvements in key metrics including industry concentration, tenant concentration, weighted-average lease term, weighted-average Spirit Property Ranking and credit metrics.

## Credit Underwriting

We believe extensive credit underwriting is important to minimizing tenant financial risk and protecting stockholder value. Our Credit department, which is independent from our Acquisitions department, underwrites all acquisition, disposition and capital investment opportunities, as well as monitors the financial health of our existing portfolio. We use our underwriting capabilities to identify tenants with attractive credit characteristics and stable operating histories and to dispose of tenants with weakening characteristics.

As part of our acquisition strategy, we target tenants that are publicly listed, as we believe those tenants possess certain attractive characteristics, including continual access to capital, generally lower leverage, audited financial statements and governance scrutiny. Our portfolio is well diversified between investment and non-investment grade rated tenants with approximately $50 \%$ of our properties leased to public issuers.

## Portfolio Diversification

We believe that portfolio diversification is a cornerstone to managing the inherent risk associated with investing in real estate. See Item 1A. "Risk Factors." Our strategy emphasizes a portfolio that (i) derives no more than $5.0 \%$ of its annual rent from any single tenant and no more than $2.0 \%$ of its annual rent from any single property, (ii) is leased to tenants operating in various industries aligned with our Spirit Heat Map and (iii) is located across the U.S. without significant geographic concentration. As of December 31, 2019, our largest single tenant exposure equaled $2.9 \%$, our largest geographic concentration equaled $11.3 \%$ and our largest industry concentration equaled $8.6 \%$ of Contractual Rent, while no single property rent exceeded $2.0 \%$. While we consider the foregoing when making investments, we have made, and may make investments in the future that do not meet one or more of these criteria, and we may make additional investments that do not meet one or more of these criteria if we believe the opportunity is sufficiently attractive. Since our inception, our Occupancy has never fallen below $96.1 \%$, despite the economic downturn of 2008 through 2010.

## Execute Leases with Optimal Structures

We seek to maintain the stability of our rental revenue and the long-term return on our investments by entering into leases with structures we deem to be aligned with our business and growth strategies:
o Leases for Operationally Essential Real Estate. We seek to own properties that are operationally essential to our tenants, thereby reducing the risk that the tenant would choose not to renew an expiring lease or reject a lease in bankruptcy.
o Enhance Our Portfolio through Contractual Rental Growth. Approximately 88.8\% of our owned properties (based on Contractual Rent) contain contractual provisions that increase the rental revenue over the term of the lease. Generally, our rent escalators increase rent at specified dates by: (i) a fixed amount; or (ii) the lesser of (a) 1 to 2 times any increase in the CPI over a specified period, (b) a fixed percentage, or (c) a fixed schedule.
o Leases with Relatively Long Terms. We seek to enter into leases with relatively long terms, typically with noncancellable initial terms of 15 to 20 years and tenant renewal options for additional terms with attractive rent escalation provisions.
o Leases with a Master Lease Structure. Where appropriate, we seek to enter into master leases whereby we lease multiple properties to a single tenant on an "all or none" basis. In a master lease structure, a tenant is responsible for a single lease payment relating to the entire portfolio of leased properties, as opposed to separate lease payments relating to each individually leased property. The master lease structure hinders a tenant's ability to "cherry pick" locations, where it unilaterally gives up underperforming properties while maintaining its leasehold interest in well-performing properties.

## FINANCING STRATEGY

Our long-term financing strategy is to maintain a leverage profile that creates operational flexibility and generates superior risk-adjusted returns for our stockholders. We finance our operations and investments using a variety of methods, including available unrestricted cash balances, property operating revenue, proceeds from property dispositions, available borrowings under our credit facilities, common and preferred stock issuances, and debt securities issuances, including mortgage indebtedness and senior unsecured debt. We determine the amount of equity and debt financing to be used when acquiring an asset by evaluating our cost of equity capital, terms available in the credit markets (such as interest rate, repayment provisions and maturity) and our assessment of the particular asset's risk.

We may issue common stock when we believe that our share price is at a level that allows the offering proceeds to be accretively invested into additional properties, to permanently finance properties that were financed by our credit facilities, or to repay outstanding debt at or before maturity.

In September 2017, we filed a shelf registration statement with the SEC, which became immediately effective upon filing and will remain effective for a term of three years with an expiration in September 2020. Under this shelf registration statement, we may offer shares of our common or preferred stock or debt securities from time to time in amounts, at prices and on terms to be announced when and if such shares are offered. The specifics of any future offerings, along with the use of proceeds from any such offerings, will be described in detail in a prospectus supplement or other offering materials at the time of such offerings.

We have issued senior unsecured debt securities and have obtained other senior unsecured debt at the Operating Partnership level. In addition, our debt historically has also consisted of long-term borrowings secured by specific real estate assets or, more typically, pools of real estate assets. To the extent practicable, we expect to maintain a wellbalanced debt profile with manageable and balanced maturities.

We expect to fund our operating expenses and other short-term liquidity requirements, including property acquisitions, payment of principal and interest on our outstanding indebtedness, property improvements, re-leasing costs, and cash distributions to common and preferred stockholders, primarily through cash provided by operating activities, borrowings under our available credit facilities and periodically through issuances of public securities.

We anticipate that we will continue to use a number of different sources to finance our acquisitions and operations going forward; however, we cannot assure you that we will have access to the capital and credit markets at times and at terms that are acceptable to us.

## REAL ESTATE PORTFOLIO ACTIVITIES

## Concentration

During the month ended December 31, 2019, no tenant exceeded 5.0\% of our Contractual Rent, and no one single property contributed more than $2.0 \%$ of our Contractual Rent. See Item 2. "Properties - Our Real Estate Investment Portfolio" for further information on our ten largest tenants and the composition of our tenant base.

## Acquisitions and Dispositions

During the year ended December 31, 2019, we purchased 334 properties, representing an aggregate gross investment of $\$ 1.29$ billion, and invested $\$ 45.0$ million in revenue producing capital expenditures to fund
improvements on properties the Company already owned. During the same period, we sold 44 properties with an undepreciated gross investment of $\$ 239.2$ million. See Note 3 to our consolidated financial statements included in this Annual Report on Form 10-K for additional discussion of our investments.

## COMPETITION

We face competition for acquisitions from investors, including traded and non-traded public REITs, private equity funds and institutional investment funds, some of which have greater financial resources than we do, a greater ability to borrow funds to acquire properties and the ability to accept more risk than we can prudently manage. This competition may increase the demand for the types of properties in which we typically invest and, therefore, reduce the number of suitable acquisition opportunities available to us and increase the prices paid for such. This competition will increase if investments in real estate become more attractive relative to other forms of investment.

As a landlord, we compete in the multi-billion dollar commercial real estate market with numerous developers and owners of properties, many of which own properties similar to ours in the same markets in which our properties are located. In operating and managing our portfolio, we compete for tenants based on a number of factors, including location, rental rates and flexibility. Some of our competitors have greater economies of scale, have lower cost of capital, have access to more resources and have greater name recognition than we do. If our competitors offer space at rental rates below current market rates or below the rental rates we currently charge our tenants, we may lose our tenants or prospective tenants and we may be pressured to reduce our rental rates or to offer substantial rent abatements, tenant improvement allowances, early termination rights or below-market renewal options in order to retain tenants when our leases expire.

## REGULATION

## General

Our properties are subject to various covenants, laws, ordinances and regulations, including regulations relating to common areas and fire and safety requirements. We believe that each of our properties has the necessary permits and approvals.

## Americans With Disabilities Act

Pursuant to the ADA, our properties are required to meet federal requirements related to access and use by persons with disabilities. Compliance with the ADA, as well as a number of additional federal, state and local laws and regulations, may require modifications to properties we currently own and any properties we purchase, or may restrict renovations of those properties. Noncompliance with these laws or regulations could result in the imposition of fines or an award of damages to private litigants, as well as the incurrence of the costs of making modifications to attain compliance, and future legislation could impose additional financial obligations or restrictions on our properties. Although our tenants are generally responsible for all maintenance and repair costs pursuant to triple-net leases, including compliance with the ADA and other similar laws or regulations, we could be held liable as the owner of the property for a failure of one of our tenants to comply with such laws or regulations.

## Environmental Matters

Federal, state and local environmental laws and regulations regulate, and impose liability for, releases of hazardous or toxic substances into the environment. Under certain of these laws and regulations, a current or previous owner, operator or tenant of real estate may be required to investigate and clean up hazardous or toxic substances, hazardous wastes or petroleum product releases or threats of releases at the property, and may be held liable to a government entity or to third parties for property damage and for investigation, clean-up and monitoring costs incurred by those parties in connection with actual or threatened contamination. These laws typically impose clean-up responsibility and liability without regard to fault, or whether or not the owner, operator or tenant knew of or caused the presence of the contamination. The liability under these laws may be joint and several for the full amount of the investigation, clean-up and monitoring costs incurred or to be incurred or actions to be undertaken, although a party held jointly and severally liable may seek contributions from other identified, solvent, responsible parties for their fair share toward these costs. These costs may be substantial and can exceed the value of the property. The presence of
contamination, or the failure to properly remediate contamination, on a property may adversely affect the ability of the owner, operator or tenant to sell or rent that property or to borrow using the property as collateral and may adversely impact our investment in that property.

Some of our properties contain, have contained, or are adjacent to or near other properties that have contained or currently contain storage tanks for the storage of petroleum products or other hazardous or toxic substances. Similarly, some of our properties are or were used for commercial or industrial purposes that involve or involved the use of petroleum products or other hazardous or toxic substances or are adjacent to or near properties that have been or are used for similar commercial or industrial purposes. These operations create a potential for the release of petroleum products or other hazardous or toxic substances, and we could potentially be required to pay to clean up any contamination. In addition, strict environmental laws regulate a variety of activities that can occur on a property, including the storage of petroleum products or other hazardous or toxic substances, air emissions and water discharges. Such laws may impose fines or penalties for violations. As a result of the foregoing, we could be materially and adversely affected.

Environmental laws also govern the presence, maintenance and removal of ACM. Federal regulations require building owners and those exercising control over a building's management to identify and warn, through signs and labels, of potential hazards posed by workplace exposure to installed ACM in their building. The regulations also have employee training, record keeping and due diligence requirements pertaining to ACM. Significant fines can be assessed for violation of these regulations. As a result of these regulations, building owners and those exercising control over a building's management may be subject to an increased risk of personal injury lawsuits by workers and others exposed to ACM. The regulations may affect the value of a building containing ACM in which we have invested. Federal, state and local laws and regulations also govern the removal, encapsulation, disturbance, handling and/or disposal of ACM when those materials are in poor condition or in the event of construction, remodeling, renovation or demolition of a building. These laws may impose liability for improper handling or a release into the environment of ACM and may provide for fines to, and for third parties to seek recovery from, owners or operators of real properties for personal injury or improper work exposure associated with ACM.

When excessive moisture accumulates in buildings or on building materials, mold growth may occur, particularly if the moisture problem remains undiscovered or is not addressed over a period of time. Some molds may produce airborne toxins or irritants. Indoor air quality issues can also stem from inadequate ventilation, chemical contamination from indoor or outdoor sources, and other biological contaminants such as pollen, viruses and bacteria. Indoor exposure to airborne toxins or irritants above certain levels can be alleged to cause a variety of adverse health effects and symptoms, including allergic or other reactions. As a result, the presence of significant mold or other airborne contaminants at any of our properties could require us to undertake a costly remediation program to contain or remove the mold or other airborne contaminants from the affected property or increase indoor ventilation. In addition, the presence of significant mold or other airborne contaminants could expose us to liability from our tenants, employees of our tenants or others if property damage or personal injury occurs. We are not presently aware of any material adverse indoor air quality issues at our properties that have not been previously addressed or remediated by us.

Before completing any property acquisition, we obtain environmental assessments in order to identify potential environmental concerns at the property. These assessments are carried out in accordance with the Standard Practice for Environmental Site Assessments (ASTM Practice E 1527-05) as set by ASTM International, formerly known as the American Society for Testing and Materials, and generally include a physical site inspection, a review of relevant federal, state and local environmental and health agency database records, one or more interviews with appropriate site-related personnel, review of the property's chain of title and review of historical aerial photographs and other information on past uses of the property. These assessments are limited in scope, however, if recommended in the initial assessments, we may undertake additional assessments such as soil and/or groundwater samplings or other limited subsurface investigations and ACM or mold surveys to test for substances of concern. A prior owner or operator of a property or historic operations at our properties may have created a material environmental condition that is not known to us or the independent consultants preparing the site assessments. Material environmental conditions may have arisen after the review was completed or may arise in the future, and future laws, ordinances or regulations may impose material additional environmental liability. If environmental concerns are not satisfactorily resolved in any initial or additional assessments, we may obtain environment insurance policies to insure against potential environmental risk or loss depending on the type of property, the availability and cost of the insurance and
various other factors we deem relevant (i.e., an environmental occurrence affects one of our properties where our lessee may not have the financial capability to honor its indemnification obligations to us).

Generally, our leases provide that the lessee will indemnify us for any loss or expense we incur as a result of the presence, use or release of hazardous materials on our property. However, our ultimate liability for environmental conditions may exceed the policy limits on any environmental insurance policies we obtain, if any. If we are unable to enforce the indemnification obligations of our lessees or if the amount of environmental insurance we carry is inadequate, our results of operations would be adversely affected.

## INSURANCE

Our tenants are generally required to maintain liability and property insurance coverage for the properties they lease from us pursuant to triple-net leases. Under such leases, our tenants are generally required to name us (and any of our lenders that have a mortgage on the property leased by the tenant) as additional insureds on their liability policies and additional insured and/or loss payee (or mortgagee, in the case of our lenders) on their property policies. Tenants are required to maintain casualty coverage and most carry limits at $100 \%$ of replacement cost. Depending on the location of the property, losses of a catastrophic nature, such as those caused by earthquakes and floods, may be covered by insurance policies that are held by our tenant with limitations such as large deductibles or co-payments that a tenant may not be able to meet. In addition, losses of a catastrophic nature, such as those caused by wind/hail, hurricanes, terrorism or acts of war, may be uninsurable or not economically insurable. In the event there is damage to our properties that is not covered by insurance and such properties are subject to recourse indebtedness, we will continue to be liable for the indebtedness, even if these properties are irreparably damaged. See Item 1A. "Risk Factors - Risks Related to Our Business and Properties - Insurance on our properties may not adequately cover all losses, which could materially and adversely affect us."

In addition to being generally named as additional insureds on our tenants' liability policies, we separately maintain commercial general liability coverage with limits of $\$ 1.0$ million for each occurrence and $\$ 2.0$ million general aggregate and excess liability coverage with limits of $\$ 50.0$ million. We also maintain primary property coverage on (i) all unleased properties, (ii) all properties for which such coverage is not required to be carried by a tenant and (iii) all properties for which we obtain such coverage but the costs of which are reimbursed by tenants. In addition, we maintain excess property coverage on all remaining properties and other property coverage as may be required by our lenders.

## Item 1A. Risk Factors

## SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS


#### Abstract

This Annual Report on Form 10-K contains forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. When used in this Annual Report on Form 10-K, the words "estimate," "anticipate," "expect," "believe," "intend," "may," "will," "should," "seek," "approximately" or "plan," or the negative of these words or similar words or phrases that are predictions of or indicate future events or trends and which do not relate solely to historical matters are intended to identify forward-looking statements. You can also identify forward-looking statements by discussions of strategy, plans or intentions of management.


Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods which may be incorrect or imprecise and we may not be able to realize them. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all).

The following risks and uncertainties, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements:

- industry and economic conditions;
- volatility and uncertainty in the financial markets, including potential fluctuations in the CPI;
- our success in implementing our business strategy and our ability to identify, underwrite, finance, consummate, integrate and manage diversifying acquisitions or investments;
- the financial performance of our retail tenants and the demand for retail space, particularly with respect to challenges being experienced by general merchandise retailers;
- our ability to diversify our tenant base;
- the nature and extent of future competition;
- increases in our costs of borrowing as a result of changes in interest rates and other factors;
- our ability to access debt and equity capital markets;
- our ability to pay down, refinance, restructure and/or extend our indebtedness as it becomes due;
- our ability and willingness to renew our leases upon expiration and to reposition our properties on the same or better terms upon expiration in the event such properties are not renewed by tenants or we exercise our rights to replace existing tenants upon default;
- the impact of any financial, accounting, legal or regulatory issues or litigation that may affect us or our major tenants;
- our ability to manage our expanded operations;
- our ability and willingness to maintain our qualification as a REIT;
- our ability to manage and liquidate the remaining SMTA assets; and
- other risks inherent in the real estate business, including tenant defaults, potential liability relating to environmental matters, illiquidity of real estate investments and potential damages from natural disasters.

You are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date of this Annual Report on Form 10-K. While forward-looking statements reflect our good faith beliefs, they are not guarantees of future performance. We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, new information, data or methods, future events or other changes, except as required by law.

Set forth below are some (but not all) of the risk factors that could adversely affect our business and financial performance. Because we operate in a highly competitive and rapidly changing environment, new risk factors emerge from time to time, and it is not possible for management to predict all such risk factors, nor can management assess the impact of all such risk factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results.

## RISKS RELATED TO OUR BUSINESS AND PROPERTIES

## Risks related to commercial real estate ownership could reduce the value of our properties.

Our core business is the ownership of real estate that is leased to retail, service and distribution companies on a triple-net basis. Accordingly, our performance is subject to risks inherent to the ownership of commercial real estate, including:

- inability to collect rent from tenants due to financial hardship, including bankruptcy;
- changes in local real estate markets resulting in the lack of availability or demand for single-tenant retail space;
- changes in consumer trends and preferences that reduce the demand for products/services of our tenants;
- inability to lease or sell properties upon expiration or termination of existing leases;
- environmental risks related to the presence of hazardous or toxic substances or materials on our properties;
- subjectivity of real estate valuations and changes in such valuations over time;
- illiquid nature of real estate compared to most other financial assets;
- changes in laws and regulations, including those governing real estate usage and zoning;
- changes in interest rates and the availability of financing; and
- changes in the general economic and business climate.

The occurrence of any of the risks described above may cause the value of our real estate to decline, which could materially and adversely affect us.

## Credit and capital market conditions may adversely affect our access to andlor the cost of capital.

Periods of volatility in the credit and capital markets negatively affect the amounts, sources and cost of capital available to us. We primarily use external financing to fund acquisitions and to refinance indebtedness as it matures. If sufficient sources of external financing are not available to us on cost effective terms, we could be forced to limit our acquisition activity and/or to take other actions to fund our business activities and repayment of debt, such as selling assets. To the extent that we access capital at a higher cost (reflected in higher interest rates for debt financing or lower stock price for equity financing), our acquisition yields, earnings per share and cash flow could be adversely affected.

We may be unable to identify and complete acquisitions of suitable properties, which may impede our growth, or our future acquisitions may not yield the returns we expect.

Our ability to expand through acquisitions requires us to identify and complete acquisitions or investment opportunities that are compatible with our growth strategy and to successfully integrate newly acquired properties into our portfolio. We continually evaluate investment opportunities and may acquire properties when strategic opportunities exist. Our ability to acquire properties on favorable terms and successfully operate them may be constrained by the following significant risks:

- we face competition from other real estate investors with significant capital, including REITs and institutional investment funds, which may be able to accept more risk than we can prudently manage, including risks associated with paying higher acquisition prices;
- we face competition from other potential acquirers across our acquisition sourcing channels (including brokers, existing tenant relationships, prospective tenant relationships, etc.) that may significantly reduce our acquisition volume or increase the purchase price for a property we acquire, which could reduce our growth prospects;
- we may incur significant costs and divert management attention in connection with evaluating and negotiating potential acquisitions, including ones that we are subsequently unable to complete;
- we may acquire properties that are not accretive to our results upon acquisition, and we may be unsuccessful in managing and leasing such properties in accordance with our expectations;
- our cash flow from an acquired property may be insufficient to meet our required principal and interest payments with respect to debt used to finance the acquisition of such property;
- we may discover unexpected items, such as unknown liabilities, during our due diligence investigation of a potential acquisition or other customary closing conditions may not be satisfied, causing us to abandon an acquisition opportunity after incurring expenses related thereto;
- we may fail to obtain financing for an acquisition on favorable terms or at all;
- we may spend more than budgeted amounts to make necessary improvements or renovations to acquired properties;
- market conditions may result in higher than expected vacancy rates and lower than expected rental rates; or
- we may acquire properties subject to liabilities and without any recourse, or with only limited recourse, with respect to unknown liabilities such as liabilities for clean-up of undisclosed environmental contamination, claims by tenants, vendors or other persons dealing with the former owners of the properties, liabilities incurred in the ordinary course of business and claims for indemnification by general partners, directors, officers and others indemnified by the former owners of the properties.

If any of these risks are realized, we may be materially and adversely affected.

Our tenants may fail to successfully operate their businesses, which could adversely affect us.
The success of our investments is materially dependent on the financial stability of our tenants' financial condition and leasing practices. Adverse economic conditions such as high unemployment levels, interest rates, tax rates and fuel and energy costs may have an impact on the results of operations and financial condition of our tenants and result in a decline in rent or an increased incidence of default under existing leases. Such adverse economic conditions may also reduce overall demand for rental space, which could adversely affect our ability to maintain our current tenants and attract new tenants.

At any given time, our tenants may experience a downturn in their business that may weaken the operating results and financial condition of individual properties or of their business as whole. As a result, a tenant may delay lease commencement, decline to extend a lease upon its expiration, fail to make rental payments when due, become insolvent or declare bankruptcy. We depend on our tenants to operate the properties we own in a manner which generates revenues sufficient to allow them to meet their obligations to us, including their obligations to pay rent, maintain certain insurance coverage and pay real estate taxes and maintain the properties in a manner so as not to jeopardize their operating licenses or regulatory status. The ability of our tenants to fulfill their obligations under our leases may depend, in part, upon the overall profitability of their operations. Cash flow generated by certain tenant businesses may not be sufficient for a tenant to meet its obligations to us. Although our occupied properties are generally operationally essential to our tenants, meaning the property is essential to the tenant's generation of sales and profits, this does not guarantee that a tenant's operations at a particular property will be successful or that the tenant will be able to meet all of its obligations to us. Our tenants' failure to successfully operate their businesses could materially and adversely affect us.

## Single-tenant leases involve particular and significant risks related to tenant default.

Our strategy focuses primarily on investing in single-tenant triple-net leased properties throughout the U.S. The financial failure of, or default in payment by, a single tenant under its lease is likely to cause a significant reduction in, or elimination of, our rental revenue from that property and a reduction in the value of the property. We may also experience difficulty or a significant delay in re-leasing or selling such property. This risk is magnified in situations where we lease multiple properties to a single tenant under a master lease. The failure or default of a tenant under a master lease could reduce or eliminate rental revenue from multiple properties and reduce the value of such properties. Although the master lease structure may be beneficial to us because it restricts the ability of tenants to individually remove underperforming properties from the portfolio of properties leased from us, there is no guarantee that a tenant will not default in its obligations to us or decline to renew its master lease upon expiration. The default of a tenant that leases multiple properties from us could materially and adversely affect us.

A substantial portion of our properties are leased to unrated tenants and the tools we use to measure the credit quality of such tenants may not be accurate.

A substantial portion our properties are leased to unrated tenants whom we determine, through our internal underwriting and credit analysis, to be credit worthy. Many of our tenants are required to provide financial information, which includes balance sheet, income statement and cash flow statement data, on a quarterly and/or annual basis, and, as of December 31, 2019, approximately $51.1 \%$ of our lease investment portfolio required the tenant to provide property-level performance information, which includes income statement data on a quarterly and/or annual basis. To assist in our determination of a tenant's credit quality, we license a product from Moody's Analytics that provides an EDF and a "shadow rating," and we evaluate a lease's property-level rent coverage ratio. An EDF is only an estimate of default probability based, in part, on assumptions incorporated into the product. A shadow rating does not constitute a published credit rating and lacks the extensive company participation that is typically involved when a rating agency publishes a rating; accordingly, a shadow rating may not be as indicative of creditworthiness as a rating published by Moody's, S\&P, or another nationally recognized statistical rating organization. Our calculations of EDFs, shadow ratings and rent coverage ratios are based on financial information provided to us by our tenants and prospective tenants without independent verification on our part, and we must assume the appropriateness of estimates and judgments that were made by the party preparing the financial information. If our measurement of credit quality proves to be inaccurate, we may be subject to defaults, and investors may view our cash flows as less stable.

Decrease in demand for traditional retail and restaurant space may materially and adversely affect us.
As of December 31, 2019, leases representing approximately $29.8 \%$ and $13.4 \%$ of our Contractual Rent were with tenants in traditional retail and restaurant industries, respectively, and we may acquire additional properties in the future leased to traditional retail and restaurant tenants. Accordingly, decreases in the demand for traditional retail and/or restaurant spaces adversely impact us. The market for traditional retail and restaurant space has previously been, and could continue to be, adversely affected by weakness in the national, regional and local economies, the adverse financial condition of some large retail and restaurant companies, the ongoing consolidation in the traditional retail and restaurant industries, the excess amount of traditional retail and restaurant space in a number of markets and, in the case of the traditional retail industry, increasing consumer purchases over the Internet. To the extent that these conditions continue, they are likely to negatively affect market rents for traditional retail and restaurant space, which could materially and adversely affect us.

High geographic concentration of our properties could magnify the effects of adverse economic or regulatory developments in such geographic areas on our operations and financial condition.

As of December 31, 2019, 11.3\% of our portfolio (as a percentage of Contractual Rent) was located in Texas, representing the highest concentration of our assets. Geographic concentration exposes us to greater economic or regulatory risks than if we owned a more geographically diverse portfolio. We are susceptible to adverse developments in the economic or regulatory environments of the geographic areas in which we concentrate (or in which we may develop a substantial concentration of assets in the future), such as business layoffs or downsizing, industry slowdowns, relocations of businesses, increases in real estate and other taxes or costs of complying with governmental regulations.

We may be unable to renew leases, lease vacant space or re-lease space as leases expire on favorable terms or at all.

Our results of operations depend on our ability to strategically lease space in our properties (by renewing or re-leasing expiring leases and leasing vacant space), optimize our tenant mix or lease properties on more economically favorable terms. As of December 31, 2019, leases representing approximately $1.5 \%$ of our rental revenue will expire during 2020. As of December 31, 2019, five of our properties, representing approximately $0.3 \%$ of our total owned properties, were Vacant. Current tenants may decline, or may not have the financial resources available, to renew current leases and we cannot guarantee that leases that are renewed will have terms that are as economically favorable to us as the expiring lease terms. If tenants do not renew the leases as they expire, we will have to find new tenants to lease our properties and there is no guarantee that we will be able to find new tenants or that our properties will be re-leased at rental rates equal to or above the current average rental rates or that substantial rent abatements, tenant improvement allowances, early termination rights, below-market renewal options or other lease incentive payments will not be offered to attract new tenants. We may experience significant costs in connection with renewing, leasing or re-leasing a significant number of our properties, which could materially and adversely affect us.

## Our ability to realize future rent increases will vary depending on changes in the CPI.

Most of our leases contain rent escalators, or provisions that periodically increase the base rent payable by the tenant under the lease. Although $69.5 \%$ of our Contractual Rent is subject to rent escalators, which increase rent at a fixed amount on fixed dates, as of December 31, 2019, approximately $19.3 \%$ of our Contractual Rent is subject to rent escalators which increase rent by a multiple of any increases in the CPI or the lesser of the lesser of (a) 1 to 2 times any increase in the CPI over a specified period, (b) a fixed percentage, or (c) a fixed schedule. If the product of any increase in the CPI multiplied by the applicable factor is less than the fixed percentage, the increased rent we are entitled to receive will be less than what we otherwise would have been entitled to receive if the rent escalator was based solely on a fixed percentage. Therefore, during periods of low inflation or deflation, small increases or decreases in the CPI will subject us to the risk of receiving lower rental revenue than we otherwise would have been entitled to receive if our rent escalators were based solely on fixed percentages or amounts. Conversely, if the product of any increase in the CPI multiplied by the applicable factor is more than the fixed percentage, the increased rent we are entitled to receive will be less than what we otherwise would have been entitled to receive if the rent escalator was based solely on an increase in CPI. Therefore, periods of high inflation will subject us to the risk of receiving lower rental revenue than we otherwise would have been entitled to receive if our rent escalators were based solely on CPI increases.

The bankruptcy or insolvency of any of our tenants could result in the termination of such tenant's lease and material losses to us.

The occurrence of a tenant bankruptcy or insolvency could diminish the income we receive from that tenant's lease or leases. In particular, the traditional retail industry is facing continued reductions in sales revenues and increased bankruptcies throughout the United States, and revenues generated from traditional retail tenants represented approximately $29.8 \%$ of our Contractual Rent for the month ended December 31, 2019. If a tenant becomes bankrupt or insolvent, federal law may prohibit us from evicting such tenant based solely upon such bankruptcy or insolvency. In addition, a bankrupt or insolvent tenant may be authorized to reject and terminate its lease or leases with us. Any claims against such bankrupt tenant for unpaid future rent would be subject to statutory limitations that would likely result in our receipt of rental revenues that are substantially less than the contractually specified rent we are owed under the lease or leases. In addition, any claim we have for unpaid past rent, if any, may not be paid in full. We may also be unable to re-lease a terminated or rejected space or to re-lease it on comparable or more favorable terms.

Moreover, tenants who are considering filing for bankruptcy protection may request that we agree to amendments of their master leases to remove certain of the properties they lease from us under such master leases. We cannot guarantee that we will be able to sell or re-lease such properties or that lease termination fees, if any, received in exchange for such releases will be sufficient to make up for the rental revenues lost as a result of such lease amendments. As a result, tenant bankruptcies may materially and adversely affect us.

Property vacancies could result in significant capital expenditures and illiquidity.
The loss of a tenant, either through lease expiration or tenant bankruptcy or insolvency, may require us to spend significant amounts of capital to renovate the property before it is suitable for a new tenant. Many of the leases we enter into or acquire are for properties that are specially suited to the particular business of our tenants. Because these properties have been designed or physically modified for a particular tenant, if the current lease is terminated or not renewed, we may be required to renovate the property at substantial costs, decrease the rent we charge or provide other concessions in order to lease the property to another tenant. In the event we are required to sell the property, we may have difficulty selling it to a party other than the tenant due to the special purpose for which the property may have been designed or modified. This potential illiquidity may limit our ability to quickly modify our portfolio in response to changes in economic or other conditions, including tenant demand. These limitations may materially and adversely affect us.

Our future results will suffer if we do not effectively manage our expanded operations.
We may continue to expand our operations through additional acquisitions and other strategic transactions, and modernize our information technology and management systems through new systems implementations, some of which may involve complex challenges. Our future success will depend, in part, upon our ability to manage our expansion opportunities, integrate new operations into our existing business in an efficient and timely manner, successfully monitor our operations, costs and regulatory compliance, and develop and maintain other necessary systems, processes and internal controls. We cannot guarantee that our expansion or acquisition opportunities will be successful or that we will realize their expected operating efficiencies, cost savings, revenue enhancements, synergies or other benefits.

We may be vulnerable to security breaches or cyber-attacks which could disrupt our operations and have a material adverse effect on our financial performance and operating results.

Security breaches, cyber-attacks, or disruption, of our or our third-party service providers' physical or information technology infrastructure, networks and related management systems could result in, among other things, a breach of our networks and information technology infrastructure, the misappropriation of our or our tenants' proprietary or confidential information, interruptions or malfunctions in our or our tenants' operations, delays or interruptions to our ability to meet tenant needs, breach of our legal, regulatory or contractual obligations, inability to access or rely upon critical business records, unauthorized access to our facilities or other disruptions in our operations. Numerous sources can cause these types of incidents, including: physical or electronic security breaches; viruses, ransomware or other malware; hardware vulnerabilities such as Meltdown and Spectre; accident or human error by our own personnel or third parties; criminal activity or malfeasance (including by our own personnel); fraud or impersonation
scams perpetrated against us or our partners or tenants; or security events impacting our third-party service providers or our partners or tenants. Our exposure to cybersecurity threats and negative consequences of cybersecurity breaches will likely increase as we store increasing amount of tenant data.

We recognize the increasing volume of cyber-attacks and employ commercially practical efforts to provide reasonable assurance such attacks are appropriately mitigated. We may be required to expend significant financial resources to protect against or respond to such breaches. Cyber criminals are increasingly using powerful new tactics including evasive applications, proxies, tunneling, encryption techniques, vulnerability exploits, buffer overflows, distributed denial of service attacks, or distributed denial-of-service or DDoS attacks, botnets and port scans. Techniques used to breach security change frequently, and are generally not recognized until launched against a target, so we may not be able to promptly detect that a security breach or unauthorized access has occurred. We also may not be able to implement security measures in a timely manner or, if and when implemented, we may not be able to determine the extent to which these measures could be circumvented. As we provide assurances to our tenants that we provide a high level of security, if an actual or perceived security breach occurs, the market's perception of our security measures could be harmed and we could lose current and potential tenants, and such a breach could be harmful to our brand and reputation. Any breaches that may occur could expose us to increased risk of lawsuits, material monetary damages, potential violations of applicable privacy and other laws, penalties and fines, harm to our reputation and increases in our security and insurance costs, which could have a material adverse effect on our business, financial condition and results of operations. In the event of a breach resulting in loss of data, such as personally identifiable information or other such data protected by data privacy or other laws, we may be liable for damages, fines and penalties for such losses under applicable regulatory frameworks despite not handling the data. We cannot guarantee that any backup systems, regular data backups, security protocols, network protection mechanisms and other procedures currently in place, or that may be in place in the future, will be adequate to prevent network and service interruption, system failure, damage to one or more of our systems or data loss in the event of a security breach or attack.

In addition, the regulatory framework around data custody, data privacy and breaches varies by jurisdiction and is an evolving area of law with increasingly complex and rigorous regulatory standards enacted to protect business and personal data in the United States. We may not be able to limit our liability or damages in the event of such a loss. Data protection legislation is becoming increasingly common in the United States at both the federal and state level and may require us to further modify our data processing practices and policies. For example, the state of California recently adopted the California Consumer Privacy Act of 2018, which is currently set to take effect on January 1, 2020 and expected to provide California residents with increased privacy rights and protections with respect to their personal information. Compliance with existing, proposed and recently enacted laws and regulations can be costly; any failure to comply with these regulatory standards could subject us to legal and reputational risks. Misuse of or failure to secure personal information could also result in violation of data privacy laws and regulations, proceedings against the Company by governmental entities or others, fines and penalties, damage to our reputation and credibility and could have a negative impact on our business and results of operations.

Illiquidity of real estate investments could significantly impede our ability to respond to adverse changes in the performance of our properties and harm our financial condition.

The real estate investments made, and expected to be made, by us are relatively difficult to sell quickly. As a result, our ability to promptly sell one or more properties in our portfolio in response to changing economic, financial or investment conditions is limited. Return of capital and realization of gains, if any, from an investment generally will occur upon disposition or refinancing of the underlying property. We may be unable to realize our investment objective by sale, other disposition or refinancing at attractive prices within any given period of time or may otherwise be unable to complete any exit strategy. In particular, these risks could arise from weakness in or even the lack of an established market for a property, changes in the financial condition or prospects of prospective purchasers, changes in national or international economic conditions and changes in laws, regulations or fiscal policies of the jurisdiction in which a property is located.

In addition, the Code imposes restrictions on a REIT's ability to dispose of properties that are not applicable to other types of real estate companies. In particular, the tax laws applicable to REITs effectively require that we hold our properties for investment, rather than primarily for sale in the ordinary course of business, which may cause us to forgo or defer sales of properties that otherwise would be in our best interest. Therefore, we may not be able to vary
our portfolio in response to economic or other conditions promptly or on favorable terms, which may materially and adversely affect us.

We face significant competition for tenants, which may decrease or prevent increases of the occupancy and rental rates of our properties.

We compete with numerous developers, owners and operators of properties, many of which own properties similar to ours in the same markets in which our properties are located. If our competitors offer space at rental rates below current market rates or below the rental rates we currently charge our tenants, we may lose existing or potential tenants and we may be pressured to reduce our rental rates or to offer more substantial rent abatements, tenant improvements, early termination rights, below-market renewal options or other lease incentive payments in order to retain tenants when our leases expire. Competition for tenants could decrease or prevent increases of the occupancy and rental rates of our properties, which could materially and adversely affect us.

## Inflation may materially and adversely affect us and our tenants.

Increased inflation could have a negative impact on variable-rate debt we currently have or that we may incur in the future. Our leases typically contain provisions designed to mitigate the adverse impact of inflation on our results of operations. Because tenants are typically required to pay all property operating expenses, increases in property-level expenses at our leased properties generally do not affect us. However, increased operating expenses at vacant properties and the limited number of properties that are not subject to full triple-net leases could cause us to incur additional operating expenses, which could increase our exposure to inflation. Additionally, the increases in rent provided by many of our leases may not keep up with the rate of inflation. Increased costs may also have an adverse impact on our tenants if increases in their operating expenses exceed increases in revenue, which may adversely affect the tenants' ability to pay rent owed to us.

## Changes in market interest rates may adversely impact the value of our common stock.

The market price of shares of our common stock will generally be influenced by the distribution yield on shares of our common stock (as a percentage of the price of shares of our common stock) relative to market interest rates. Further increases in market interest rates, which are currently at low levels relative to historical rates, may lead prospective purchasers of shares of our common stock to expect a higher distribution yield. In addition, higher market interest rates would likely increase our borrowing costs and potentially decrease funds available for distribution. Thus, higher market interest rates could cause the market price of shares of our common stock to decrease.

In addition, the interest rate under our 2019 Credit Facility is calculated using LIBOR. In 2017, the United Kingdom's Financial Conduct Authority, which regulates LIBOR, announced that it intends to stop persuading or compelling banks to submit rates for the calculation of LIBOR after 2021 and it is unclear whether new methods of calculating LIBOR will be established. The U.S. Federal Reserve, in conjunction with the Alternative Reference Rates Committee, is considering replacing U.S. dollar LIBOR with a newly created index, calculated based on repurchase agreements backed by treasury securities. It is not possible to predict the effect of these changes, other reforms or the establishment of alternative reference rates in the United Kingdom, the United States or elsewhere. If LIBOR ceases to exist after 2021, a comparable or successor reference rate as approved under the 2019 Revolving Credit and Term Loan Agreement will apply or such other reference rate as may be agreed by the Company and the lenders under the 2019 Revolving Credit and Term Loan Agreement will apply. To the extent these interest rates increase, our interest expense will increase, which could adversely affect our financial condition, operating results and cash flows.

## The market price and trading volume of shares of our common stock may fluctuate or decline.

The market price and trading volume of our common stock may fluctuate widely due to various factors, including:

- actual or anticipated variations in our or our competitors' quarterly operating results or distributions;
- publication of research reports about us, our competitors or the real estate industry;
- adverse market reaction to any additional indebtedness we incur or debt or equity securities we or the Operating Partnership issue in the future;
- additions or departures of key management personnel;
- changes in our credit ratings;
- the financial condition, performance and prospects of our tenants; and
- the realization of any of the other risk factors presented in this Annual Report on Form 10-K.

We may issue shares of our common stock or other securities without stockholder approval, including shares issued to satisfy REIT distribution requirements. The Operating Partnership may issue partnership interests to third parties, and such partnership interests would be exchangeable for cash or, at our election, shares of our common stock at specified ratios set when partnership interests in the Operating Partnership are issued. Our existing stockholders have no preemptive rights to acquire any of these securities, and any issuance of equity securities by us or the Operating Partnership may dilute stockholder investment.

## Broad market fluctuations could negatively impact the market price of shares of our common stock.

The stock market has experienced extreme price and volume fluctuations that have affected the market price of the common equity of many companies in industries similar or related to ours and that have been unrelated to these companies' operating performances. These broad market fluctuations could reduce the market price of shares of our common stock. Furthermore, our operating results and prospects may be below the expectations of public market analysts and investors or may be lower than those of companies with comparable market capitalizations. Either of these factors could lead to a material decline in the market price of our common stock.

If we fail to maintain effective internal controls over financial reporting, we may not be able to accurately and timely report our financial results.

Effective internal controls over financial reporting are necessary for us to provide reliable financial reports, effectively prevent fraud and operate successfully as a public company. If we cannot provide reliable financial reports or prevent fraud, our reputation and operating results would be harmed. We are required to perform system and process evaluation and testing of our internal control over financial reporting to allow management to report on, and our independent registered public accounting firm to attest to, the effectiveness of our internal control over financial reporting, as required by Section 404 of the Sarbanes-Oxley Act of 2002.

As a result of material weaknesses or significant deficiencies that may be identified in our internal control over financial reporting in the future, we may also identify certain deficiencies in some of our disclosure controls and procedures that we believe require remediation. If we or our independent registered public accounting firm discover any such weaknesses or deficiencies, we will make efforts to further improve our internal control over financial reporting controls. However, there is no assurance that we will be successful. Any failure to maintain effective controls or timely effect any necessary improvement of our internal control over financial reporting controls could harm operating results or cause us to fail to meet our reporting obligations, which could affect the listing of our common stock on the NYSE. Ineffective internal control over financial reporting and disclosure controls could also cause investors to lose confidence in our reported financial information, which would likely have a negative effect on the per share trading price of our common stock.

## Our growth depends on external sources of capital that are outside of our control and may not be available to

 us on commercially reasonable terms or at all.In order to maintain our qualification as a REIT, we are required under the Code to distribute annually at least $90 \%$ of our REIT taxable income, determined without regard to the dividends paid deduction and excluding any net capital gain. In addition, we will be subject to federal corporate income tax to the extent that we distribute less than $100 \%$ of our REIT taxable income, determined without regard to the dividends paid deduction and including any net capital gain. Because of these distribution requirements, we may not be able to fund future capital needs, including any necessary acquisition financing, from operating cash flow. Consequently, we may rely on third-party sources to fund our capital needs. We may not be able to obtain the financing on favorable terms or at all. Any additional debt we incur will increase our leverage and likelihood of default. Our access to third-party sources of capital depends, in part, on:

- general market conditions;
- the market's perception of our growth potential;
- our current debt levels;
- our current and expected future earnings;
- our cash flow and cash distributions; and
- the market price per share of our common stock.

If we cannot obtain capital from third-party sources, we may not be able to acquire properties when strategic opportunities exist, meet the capital and operating needs of our existing properties, satisfy our debt service obligations or make the cash distributions to our stockholders necessary to maintain our qualification as a REIT.

Historically, we have raised a significant amount of debt capital secured by our real estate assets. We have generally used the proceeds from these financings to repay debt and fund real estate acquisitions. As of December 31, 2019, we had CMBS loans with an aggregate outstanding principal balance of $\$ 218.3$ million and 3.8 weighted average remaining years to maturity years as of December 31, 2019. Our obligations under these loans are generally secured by liens on certain of our properties. No assurance can be given that the CMBS market will be available to us in the future, whether to refinance existing debt or to raise additional debt capital. Additionally, no assurance can be given that financing facilities offering similar flexibility to our previous asset-backed securitization program will be available to us in the future.

## Dispositions of real estate assets could change the holding period assumption in our valuation analyses, which could result in material impairment losses and adversely affect our financial results.

We evaluate real estate assets for impairment based on the projected cash flow of the asset over our anticipated holding period. If we change our intended holding period due to our intention to sell or otherwise dispose of an asset, we must reevaluate whether that asset is impaired under GAAP. Depending on the carrying value of the property at the time we change our intention and the amount that we estimate we would receive on disposal, we may record an impairment loss that would adversely affect our financial results. This loss could be material to our assets in the period that it is recognized.

## Loss of our key personnel with long-standing business relationships could materially impair our ability to operate successfully.

Our continued success and our ability to manage anticipated future growth depend, in large part, upon the efforts of key personnel, particularly our President and Chief Executive Officer, Jackson Hsieh, who has extensive market knowledge and relationships and exercises substantial influence over our operational, financing, acquisition and disposition activity.

Many of our other key executive personnel, particularly our executive and senior vice presidents, also have extensive experience and strong reputations in the real estate industry and have been instrumental in setting our strategic direction, operating our business, identifying, recruiting and training key personnel and arranging necessary financing. In particular, the extent and nature of the relationships that these individuals have developed with financial institutions and existing and prospective tenants is critically important to the success of our business. The loss of services of one or more members of our senior management team, or our inability to attract and retain highly qualified personnel, could adversely affect our business, diminish our investment opportunities and weaken our relationships with lenders, business partners, existing and prospective tenants and industry personnel, which could materially and adversely affect us.

## We may become subject to litigation, which could materially and adversely affect us.

In the ordinary course of business, we may become subject to litigation, including claims relating to our operations, security offerings and otherwise. Some of these claims may result in significant defense costs and potentially significant judgments against us, some of which are not, or cannot be, insured against. We generally intend to vigorously defend ourselves. However, we cannot be certain of the ultimate outcomes of any claims that may arise in the future. Resolution of these types of matters against us may result in our having to pay significant fines, judgments, or settlements, which, if uninsured, or if the fines, judgments, and settlements exceed insured levels, could adversely impact our earnings and cash flows, thereby materially and adversely affecting us. Certain litigation or the resolution
of certain litigation may affect the availability or cost of some of our insurance coverage, which could materially and adversely impact us, expose us to increased risks that would be uninsured, and materially and adversely impact our ability to attract directors and officers.

## Costs of compliance with, or liabilities related to, environmental laws may materially and adversely affect us.

The properties we own or have owned in the past may subject us to known and unknown environmental liabilities. Under various federal, state and local laws and regulations relating to the environment, as a current or former owner or operator of real property, we may be liable for costs and damages resulting from the presence or discharge of hazardous or toxic substances, waste or petroleum products at, on, in, under or migrating from such property, including costs to investigate, clean up such contamination and liability for harm to natural resources. We may face liability regardless of:

- our knowledge of the contamination;
- the timing of the contamination;
- the cause of the contamination; or
- the party responsible for the contamination of the property.

There may be environmental liabilities associated with our properties of which we are unaware. We obtain Phase I environmental site assessments on all properties we finance or acquire. The Phase I environmental site assessments are limited in scope and therefore may not reveal all environmental conditions affecting a property. Therefore, there could be undiscovered environmental liabilities on the properties we own. Some of our properties use, or may have used in the past, underground tanks for the storage of petroleum-based products or waste products that could create a potential for release of hazardous substances or penalties if tanks do not comply with legal standards. If environmental contamination exists on our properties, we could be subject to strict, joint and/or several liability for the contamination by virtue of our ownership interest. Some of our properties may contain ACM. Strict environmental laws govern the presence, maintenance and removal of ACM and such laws may impose fines and penalties for failure to comply with these requirements or expose us to third-party liability (e.g., liability for personal injury associated with exposure to asbestos). Strict environmental laws also apply to other activities that can occur on a property, such as air emissions and water discharges, and such laws may impose fines and penalties for violations.

The presence of hazardous substances on a property may adversely affect our ability to sell, lease or improve the property or to borrow using the property as collateral. In addition, environmental laws may create liens on contaminated properties in favor of the government for damages and costs it incurs to address such contamination. Moreover, if contamination is discovered on our properties, environmental laws may impose restrictions on the manner in which they may be used or businesses may be operated, and these restrictions may require substantial expenditures.

In addition, although our leases generally require our tenants to operate in compliance with all applicable laws and to indemnify us against any environmental liabilities arising from a tenant's activities on the property, we could be subject to strict liability by virtue of our ownership interest. We cannot be sure that our tenants will, or will be able to, satisfy their indemnification obligations, if any, under our leases. Furthermore, the discovery of environmental liabilities on any of our properties could lead to significant remediation costs or to other liabilities or obligations attributable to the tenant of that property, which may affect such tenant's ability to make payments to us, including rental payments and, where applicable, indemnification payments.

Our environmental liabilities may include property damage, personal injury, investigation and clean-up costs. These costs could be substantial. Although we may obtain insurance for environmental liability for certain properties that are deemed to warrant coverage, our insurance may be insufficient to address any particular environmental situation and we may be unable to continue to obtain insurance for environmental matters, at a reasonable cost or at all, in the future. If our environmental liability insurance is inadequate, we may become subject to material losses for environmental liabilities. Our ability to receive the benefits of any environmental liability insurance policy will depend on the financial stability of our insurance company and the position it takes with respect to our insurance policies. If we were to become subject to significant environmental liabilities, we could be materially and adversely affected.

Most of the environmental risks discussed above refer to properties that we own or may acquire in the future. However, each of the risks identified also applies to the owners (and potentially, the lessees) of the properties that
secure each of the loans we have made and any loans we may acquire or make in the future. Therefore, the existence of environmental conditions could diminish the value of each of the loans and the abilities of the borrowers to repay the loans and could materially and adversely affect us.

Our properties may contain or develop harmful mold, which could lead to liability for adverse health effects and costs of remediation.

When excessive moisture accumulates in buildings or on building materials, mold growth may occur, particularly if the moisture problem remains undiscovered or is not addressed over a period of time. Some molds may produce airborne toxins or irritants. Concern about indoor exposure to mold has been increasing, as exposure to mold may cause a variety of adverse health effects and symptoms, including allergic or other reactions. As a result, should our tenants or their employees or customers be exposed to mold at any of our properties we could be required to undertake a costly remediation program to contain or remove the mold from the affected property. In addition, exposure to mold by our tenants or others could subject us to liability if property damage or health concerns arise. If we were to become subject to significant mold-related liabilities, we could be materially and adversely affected.

Insurance on our properties may not adequately cover all losses, which could materially and adversely affect us.

Our tenants are required to maintain liability and property insurance coverage for the properties they lease from us pursuant to triple-net leases. Pursuant to such leases, our tenants are generally required to name us (and any of our lenders that have a mortgage on the property leased by the tenant) as additional insureds on their liability policies and additional insured and/or loss payee (or mortgagee, in the case of our lenders) on their property policies. All tenants are required to maintain casualty coverage and most carry limits at $100 \%$ of replacement cost. Depending on the location of the property, losses of a catastrophic nature, such as those caused by earthquakes and floods, may be covered by insurance policies that are held by our tenant with limitations such as large deductibles or co-payments that a tenant may not be able to meet. In addition, losses of a catastrophic nature, such as those caused by wind/hail, hurricanes, terrorism or acts of war, may be uninsurable or not economically insurable. In the event there is damage to our properties that is not covered by insurance and such properties are subject to recourse indebtedness, we will continue to be liable for the indebtedness, even if these properties are irreparably damaged.

Inflation, changes in building codes and ordinances, environmental considerations, and other factors, including terrorism or acts of war, may make any insurance proceeds we receive insufficient to repair or replace a property if it is damaged or destroyed. In that situation, the insurance proceeds received may not be adequate to restore our economic position with respect to the affected real property. Furthermore, in the event we experience a substantial or comprehensive loss of one of our properties, we may not be able to rebuild such property to its existing specifications without significant capital expenditures which may exceed any amounts received pursuant to insurance policies, as reconstruction or improvement of such a property would likely require significant upgrades to meet zoning and building code requirements. The loss of our capital investment in or anticipated future returns from our properties due to material uninsured losses could materially and adversely affect us.

Compliance with the ADA and fire, safety and other regulations may require us to make unanticipated expenditures that materially and adversely affect us.

Our properties are subject to the ADA. Under the ADA, all public accommodations must meet federal requirements related to access and use by disabled persons. Compliance with the ADA requirements could require removal of access barriers and non-compliance could result in imposition of fines by the U.S. government or an award of damages to private litigants, or both. While our tenants are obligated by law to comply with the ADA and typically obligated under our leases and financing agreements to cover costs associated with compliance, if required changes involve greater expenditures than anticipated or if the changes must be made on a more accelerated basis than anticipated, our tenants' ability to cover the costs could be adversely affected. We may be required to expend our own funds to comply with the provisions of the ADA, which could materially and adversely affect us.

In addition, we are required to operate our properties in compliance with fire and safety regulations, building codes and other land use regulations, as they may be adopted by governmental agencies and bodies and become applicable to our properties. We may be required to make substantial capital expenditures to comply with those
requirements and may be required to obtain approvals from various authorities with respect to our properties, including prior to acquiring a property or when undertaking renovations of any of our existing properties. There can be no assurance that existing laws and regulatory policies will not adversely affect us or the timing or cost of any future acquisitions or renovations, or that additional regulations will not be adopted that increase such delays or result in additional costs. Additionally, failure to comply with any of these requirements could result in the imposition of fines by governmental authorities or awards of damages to private litigants. While we intend to only acquire properties that we believe are currently in substantial compliance with all regulatory requirements, these requirements may change and new requirements may be imposed which would require significant unanticipated expenditures by us and could materially and adversely affect us.

## Changes in accounting standards may materially and adversely affect us.

From time to time the FASB, and the SEC, who create and interpret appropriate accounting standards, may change the financial accounting and reporting standards or their interpretation and application of these standards that will govern the preparation of our financial statements. These changes could materially and adversely affect our reported financial condition and results of operations. In some cases, we could be required to apply a new or revised standard retroactively, resulting in restating prior period financial statements. Similarly, these changes could materially and adversely affect our tenants' reported financial condition or results of operations and affect their preferences regarding leasing real estate.

The SEC is currently considering whether issuers in the U.S. should be required to prepare financial statements in accordance with IFRS instead of GAAP. IFRS is a comprehensive set of accounting standards promulgated by the IASB, which are rapidly gaining worldwide acceptance. The SEC currently has not finalized the time frame it expects that U.S. issuers would first report under the new standards. If IFRS is adopted, the potential changes associated with the adoption or convergence with IFRS, may materially and adversely affect us.

Additionally, the FASB is considering various changes to GAAP, some of which may be significant, as part of a joint effort with the IASB to converge accounting standards. In particular, FASB issued a new accounting standard that requires companies to capitalize all leases on their balance sheets by recognizing a lessee's rights and obligations. For public companies, this new standard became effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Many companies that account for certain leases on an "off balance sheet" basis will now be required to account for such leases "on balance sheet" upon adoption of this rule. This change removes many of the differences in the way companies account for owned property and leased property and could have a material effect on various aspects of our tenants' businesses, including their credit quality and the factors they consider in deciding whether to own or lease properties. Additionally, it could cause companies that lease properties to prefer shorter lease terms in an effort to reduce the leasing liability required to be recorded on the balance sheet. This new standard could also make lease renewal options less attractive, because, under certain circumstances, the rule would require a tenant to assume that a renewal right will be exercised and accrue a liability relating to the longer lease term.

In the future, we may choose to acquire properties or portfolios of properties through tax deferred contribution transactions, which could result in stockholder dilution and limit our ability to sell such assets.

In the future we may acquire properties or portfolios of properties through tax deferred contribution transactions in exchange for partnership interests in the Operating Partnership, which may result in stockholder dilution. This acquisition structure may have the effect of, among other things, reducing the amount of tax depreciation we could deduct over the tax life of the acquired properties, and may require that we agree to protect the contributors' ability to defer recognition of taxable gain through restrictions on our ability to dispose of the acquired properties and/or the allocation of partnership debt to the contributors to maintain their tax bases. These restrictions could limit our ability to sell an asset at a time, or on terms, that would be favorable absent such restrictions.

## RISKS RELATED TO OUR RELATIONSHIP WITH SMTA

We have no history operating as an external manager to another entity in connection with a liquidation, and our inability to do so successfully could impact our business and reputation.

We have entered into an Interim Management Agreement with SMTA, under which we have agreed to manage and liquidate the remaining SMTA assets in connection with its plan of voluntary liquidation and dissolution process. We
have no history operating as an external manager to another entity in liquidation. SMTA has no employees and is completely reliant on us for the effective operation of its business. The officer and other individuals who perform services for SMTA are our employees, including certain of our key employees. Such employees may dedicate substantial time to and become distracted by financial or operational developments related to SMTA, including in connection with the liquidation of SMTA, and we may experience difficulties in appropriately allocating resources between us and SMTA, which could materially and adversely affect our business and our ability to achieve our objectives. Additionally, the base management fee that we receive under the Interim Management Agreement is fixed, and such fee may not reflect our actual expenses or time spent externally managing SMTA.

Any potentially negative matters concerning SMTA could harm our reputation and business and materially and adversely affect the trading price of our common stock.

Under the Interim Management Agreement, SMTA has a license to use the name "Spirit." Because news coverage of events often fail to appropriately distinguish between legal entities with similar names, investors may impute to us any unfavorable information about SMTA while it executes its plan of voluntary liquidation and dissolution process, including in connection with the management and sale of its remaining assets, the payment of its liabilities and other obligations, the winding up of its operations and the timing and amount of distributions to its unitholders that are unrelated to our economic relationship with and interest in SMTA, that could harm our reputation and business and materially and adversely affect the trading price of our common stock.

## There are conflicts of interest in our relationship with SMTA.

Pursuant to the Interim Management Agreement, we are required, to the full extent lawful, to reimburse, indemnify and hold SMTA, its unitholders, trustees, officers and employees and each other person, if any, controlling SMTA, harmless of and from any and all expenses, losses, damages, liabilities, demands, charges and claims of any nature whatsoever (including attorneys' fees) in respect of or arising from any of our acts or omissions of constituting bad faith, willful misconduct or gross negligence. SMTA must, to the full extent lawful, reimburse, indemnify and hold harmless us, our affiliates, members, managers, officers and employees, sub-advisers and each other person, if any, controlling us, from any and all expenses, losses, damages, liabilities, demands, charges and claims of any nature whatsoever (including attorneys' fees) in respect of or arising from any acts or omissions of such indemnified party made in good faith in the performance of our duties under the Interim Management Agreement and not constituting such indemnified party's bad faith, willful misconduct or gross negligence. Additionally, SMTA is required to reimburse us for certain expenses incurred in connection with the performance of our duties under the Interim Management Agreement. However, SMTA may not have the resources or cash available to satisfy such indemnification and reimbursement obligations.

In addition, we may engage (subject to our investment manual and conflicts of interest policy) in material transactions with SMTA, which may present an actual, potential or perceived conflict of interest. It is possible that actual, potential or perceived conflicts of interest could give rise to investor dissatisfaction, litigation or regulatory enforcement actions. Appropriately dealing with conflicts of interest is complex and difficult, and our reputation could be damaged if we fail, or appear to fail, to deal appropriately with one or more potential, actual or perceived conflicts of interest. Regulatory scrutiny of, or litigation in connection with, conflicts of interest could have a material adverse effect on our reputation, which could materially adversely affect our business in a number of ways, including difficulty in raising additional funds, a reluctance of counterparties to do business with us, a decrease in the prices of our equity securities and a resulting risk of litigation and regulatory enforcement actions.

## RISKS RELATED TO OUR INDEBTEDNESS

We have approximately $\$ 2.18$ billion principal balance of indebtedness outstanding, which may expose us to the risk of default under our debt obligations, limit our ability to obtain additional financing or affect the market price of our common stock or debt securities.

As of December 31, 2019, the total principal balance outstanding on our indebtedness was approximately $\$ 2.18$ billion, of which the $\$ 116.5$ million outstanding under the 2019 Credit Facility incurs interest at a variable rate. We may also incur significant additional debt to finance future investment activities. Payments of principal and interest on borrowings may leave us with insufficient cash resources to meet our cash needs or make the distributions to our
common stockholders necessary to maintain our REIT qualification. Our level of debt and the limitations imposed on us by our debt agreements could have significant adverse consequences, including the following:

- our cash flow may be insufficient to meet our required principal and interest payments;
- cash interest expense and financial covenants relating to our indebtedness may limit or eliminate our ability to make distributions to our common stockholders;
- we may be unable to borrow additional funds as needed or on favorable terms, which could, among other things, adversely affect our ability to capitalize upon acquisition opportunities or meet operational needs;
- we may be unable to refinance our indebtedness at maturity or the refinancing terms may be less favorable than the terms of our original indebtedness;
- increases in interest rates could increase our interest expense for our variable interest rate debt;
- we may be unable to hedge floating rate debt, counterparties may fail to honor their obligations under any hedge agreements we enter into, such agreements may not effectively hedge interest rate fluctuation risk, and, upon the expiration of any hedge agreements we enter into, we would be exposed to then-existing market rates of interest and future interest rate volatility;
- we may be forced to dispose of properties, possibly on unfavorable terms or in violation of certain covenants to which we may be subject;
- we may default on our obligations and the lenders or mortgagees may foreclose on our properties or our interests in the entities that own the properties that secure their loans and receive an assignment of rents and leases;
- we may be restricted from accessing some of our excess cash flow after debt service if certain of our tenants fail to meet certain financial performance metric thresholds;
- we may violate restrictive covenants in our loan documents, which would entitle the lenders to accelerate our debt obligations; and
- our default under any loan with cross-default provisions could result in a default on other indebtedness.

Changes in our leverage ratios may also negatively impact the market price of our equity or debt securities. Furthermore, foreclosures could create taxable income without accompanying cash proceeds, which could hinder our ability to meet the REIT distribution requirements imposed by the Code.

Current market conditions could adversely affect our ability to refinance existing indebtedness or obtain additional financing for growth on acceptable terms or at all.

The credit markets can experience significant price volatility, displacement and liquidity disruptions, including the bankruptcy, insolvency or restructuring of certain financial institutions. These circumstances could materially impact liquidity in the financial markets, making financing terms for borrowers less attractive, and in certain cases, result in the unavailability of various types of debt financing. As a result, we may be unable to obtain debt financing on favorable terms or at all or fully refinance maturing indebtedness with new indebtedness. Reductions in our available borrowing capacity or inability to obtain credit when required or when business conditions warrant could materially and adversely affect us.

Furthermore, if prevailing interest rates or other factors at the time of refinancing result in higher interest rates upon refinancing, then the interest expense relating to that refinanced indebtedness would increase. Higher interest rates on newly incurred debt may negatively impact us as well. If interest rates increase, our interest costs and overall costs of capital will increase, which could materially and adversely affect us. Total debt service, including scheduled principal maturities and interest, for 2020 and 2021 is $\$ 88.0$ million and $\$ 424.7$ million, respectively. Debt service for 2021 includes the final balloon repayment of the 2021 Notes of $\$ 345.0$ million.

## Some of our financing arrangements involve balloon payment obligations.

Some of our financings require us to make a lump-sum or "balloon" payment at maturity. Our ability to make any balloon payment is uncertain and may depend on our ability to obtain additional financing or our ability to sell our
properties. At the time the balloon payment is due, we may or may not be able to refinance the balloon payment on terms as favorable as the original loan or sell our properties at a price sufficient to make the balloon payment, if at all. If the balloon payment is refinanced at a higher rate, it will reduce or eliminate any income from our properties. Our inability to meet a balloon payment obligation, through refinancing or sale proceeds, or refinancing on less attractive terms could materially and adversely affect us. We have no balloon maturities in 2020 and have balloon maturities of $\$ 345.0$ million in 2021. If we are unable to refinance these maturities or otherwise retire the indebtedness by that time, we could be materially adversely affected, and could be forced to relinquish the related collateral.

The agreements governing our indebtedness contain restrictions and covenants which may limit our ability to enter into or obtain funding for certain transactions, operate our business or make distributions to our preferred and common stockholders.

The agreements governing our indebtedness contain restrictions and covenants that limit or will limit our ability to operate our business. These covenants, as well as any additional covenants to which we may be subject in the future because of additional indebtedness, could cause us to forgo investment opportunities, reduce or eliminate distributions to our preferred and common stockholders or obtain financing that is more expensive than financing we could obtain if we were not subject to the covenants. In addition, the agreements may have cross-default provisions, which provide that a default under one of our financing agreements would lead to a default on some or all of our debt financing agreements.

If an event of default occurs under certain of our CMBS loans, if the master tenants at the properties that secure the CMBS loans fail to maintain certain EBITDAR ratios or if an uncured monetary default exists under the master leases, then a portion of or all of the cash which would otherwise be distributed to us may be restricted by the lenders and unavailable to us until the terms are cured or the debt refinanced. Such cash sweep triggering events have occurred previously and may be ongoing from time to time. The occurrence of these events limit the amount of cash available to us for use in our business and could limit or eliminate our ability to make distributions to our common stockholders.

The covenants and other restrictions under our debt agreements affect, among other things, our ability to:

- incur indebtedness;
- create liens on assets;
- sell or substitute assets;
- modify certain terms of our leases;
- prepay debt with higher interest rates;
- manage our cash flows; and
- make distributions to equity holders.

Additionally, these restrictions may adversely affect our operating and financial flexibility and may limit our ability to respond to changes in our business or competitive environment, all of which may materially and adversely affect us.

## RISKS RELATED TO OUR ORGANIZATIONAL STRUCTURE

Our charter and bylaws and Maryland law contain provisions that may delay, defer or prevent a change of control transaction, even if such a change in control may be in the interest of our stockholders.

Our charter contains certain restrictions on ownership and transfer of our stock. Our charter contains various provisions that are intended to preserve our qualification as a REIT and, subject to certain exceptions, authorize our directors to take such actions as are necessary or appropriate to preserve our qualification as a REIT. For example, our charter prohibits the actual, beneficial or constructive ownership by any person of more than $9.8 \%$ in value or number of shares, whichever is more restrictive, of the outstanding shares of our common stock or more than $9.8 \%$ in value of the aggregate of the outstanding shares of all classes and series of our stock. Our Board of Directors, in its sole and absolute discretion, may exempt a person, prospectively or retroactively, from these ownership limits if certain conditions are satisfied. The restrictions on ownership and transfer of our stock may:

- discourage a tender offer or other transactions or a change in management or of control that might involve a premium price for our common stock or that our stockholders otherwise believe to be in their best interests; or
- result in the transfer of shares acquired in excess of the restrictions to a trust for the benefit of a charitable beneficiary and, as a result, the forfeiture by the acquirer of the benefits of owning the additional shares.

We could increase the number of authorized shares of stock, classify and reclassify un-issued stock and issue stock without stockholder approval. Our Board of Directors, without stockholder approval, has the power under our charter to amend our charter to increase the aggregate number of shares of stock or the number of shares of stock of any class or series that we are authorized to issue, to authorize us to issue authorized but un-issued shares of our common stock or preferred stock and to classify or reclassify any un-issued shares of our common stock or preferred stock into one or more classes or series of stock and to set the terms of such newly classified or reclassified shares. As a result, we may issue one or more series or classes of common stock or preferred stock with preferences, dividends, powers and rights, voting or otherwise, that are senior to, or otherwise conflict with, the rights of our common stockholders. Although our Board of Directors has no such intention at the present time, it could establish a class or series of common stock or preferred stock that could, depending on the terms of such series, delay, defer or prevent a transaction or a change of control that might involve a premium price for our common stock or otherwise be in the best interest of our stockholders.

Certain provisions of Maryland law could inhibit changes in control, which may discourage third parties from conducting a tender offer or seeking other change of control transactions that could involve a premium price for our common stock or that our stockholders otherwise believe to be in their best interest. Certain provisions of the MGCL may have the effect of inhibiting a third party from making a proposal to acquire us or of impeding a change of control under circumstances that otherwise could provide our common stockholders with the opportunity to realize a premium over the then-prevailing market price of such shares, including:

- "business combination" provisions that, subject to certain limitations, prohibit certain business combinations between us and an "interested stockholder" (defined generally as any person who beneficially owns 10\% or more of the voting power of our shares or of an affiliate of ours or an affiliate or associate of ours who was the beneficial owner, directly or indirectly, of $10 \%$ or more of the voting power of our then outstanding voting stock at any time within a two-year period immediately prior to the date in question) or any affiliate of an interested stockholder for five years after the most recent date on which the stockholder becomes an interested stockholder, and thereafter impose fair price and/or super-majority and stockholder voting requirements on these combinations; and
- "control share" provisions that provide that a holder of "control shares" of our Company (defined as shares that, when aggregated with other shares controlled by the stockholder, entitle the stockholder to exercise one of three increasing ranges of voting power in electing directors) acquired in a "control share acquisition" (defined as the direct or indirect acquisition of ownership or control of outstanding "control shares") has no voting rights with respect to those shares except to the extent approved by our stockholders by the affirmative vote of at least two-thirds of all the votes entitled to be cast on the matter, excluding all interested shares.

As permitted by the MGCL, we have elected, by resolution of our Board of Directors, to opt out of the business combination provisions of the MGCL and, pursuant to a provision in our bylaws, to exempt any acquisition of our stock from the control share provisions of the MGCL. However, our Board of Directors may by resolution elect to repeal the exemption from the business combination provisions of the MGCL and may by amendment to our bylaws opt into the control share provisions of the MGCL at any time in the future, whether before or after an acquisition of control shares.

Certain provisions of the MGCL set forth in Title 3, Subtitle 8 of the MGCL ("Subtitle 8") permit our Board of Directors, without stockholder approval and regardless of what is currently provided in our charter or bylaws, to implement certain corporate governance provisions, some of which (for example, a classified board) are not currently applicable to us. These provisions may have the effect of limiting or precluding a third party from making an unsolicited acquisition proposal for us or of delaying, deferring or preventing a change in control of us under circumstances that otherwise could be in the best interests of our stockholders. Our charter contains a provision whereby we have elected, at such time as we became eligible to do so, to be subject to the provisions of Subtitle 8 relating to the filling of vacancies on our Board of Directors only by the remaining directors. Our Board of Directors has adopted a resolution prohibiting us from electing to be subject to the provisions of Subtitle 8 relating to a classified board unless such election is first approved by our stockholders by the affirmative vote of a majority of all the votes entitled to be cast on the matter.

Termination of the employment agreements with certain members of our senior management team could be costly and prevent a change in control of our company.

The employment agreements with certain members of our senior management team provide that if their employment with us terminates under certain circumstances (including in connection with a change in control of our company), we may be required to pay them significant amounts of severance compensation, thereby making it costly to terminate their employment. Furthermore, these provisions could delay or prevent a transaction or a change in control of our Company that might involve a premium paid for shares of our common stock or otherwise be in the best interests of our stockholders.

Our Board of Directors may change our investment and financing policies without stockholder approval and we may become more highly leveraged, which may increase our risk of default under our debt obligations.

Our investment and financing policies are exclusively determined by our Board of Directors. Accordingly, our stockholders do not control these policies. Further, our organizational documents do not limit the amount or percentage of indebtedness, funded or otherwise, that we may incur. Our Board of Directors may alter or eliminate our current policy on borrowing at any time without stockholder approval. If this policy changed, we could become more highly leveraged, which could result in an increase in our debt service. Higher leverage also increases the risk of default on our obligations. In addition, a change in our investment policies, including the manner in which we allocate our resources across our portfolio or the types of assets in which we seek to invest, may increase our exposure to interest rate risk, real estate market fluctuations and liquidity risk. Changes to our policies with regards to the foregoing could materially and adversely affect us.

## Our rights and the rights of our stockholders to take action against our directors and officers are limited.

As permitted by Maryland law, our charter limits the liability of our directors and officers to us and our stockholders for money damages, except for liability resulting from:

- actual receipt of an improper benefit or profit in money, property or services; or
- active and deliberate dishonesty by the director or officer that was established by a final judgment as being material to the cause of action adjudicated.

As a result, we and our stockholders have rights against our directors and officers that are more limited than might otherwise exist. Accordingly, in the event that actions taken by any of our directors or officers impede the performance of our company, our stockholders' and our ability to recover damages from such director or officer may be limited. In addition, our charter authorizes us to obligate our company, and our bylaws require us, to indemnify our directors and officers for actions taken by them in those and certain other capacities to the maximum extent permitted by Maryland law.

We are a holding company with no direct operations and will rely on funds received from the Operating Partnership to pay liabilities.

We are a holding company and conduct substantially all of our operations through the Operating Partnership. We do not have, apart from an interest in the Operating Partnership, any independent operations. As a result, we rely on distributions from the Operating Partnership to pay any dividends we might declare on shares of our common stock. We also rely on distributions from the Operating Partnership to meet any of our obligations, including any tax liability on taxable income allocated to us from the Operating Partnership. In addition, because we are a holding company, stockholder claims will be structurally subordinated to all existing and future liabilities and obligations (whether or not for borrowed money) of the Operating Partnership and its subsidiaries. Therefore, in the event of our bankruptcy, liquidation or reorganization, our assets and those of the Operating Partnership and its subsidiaries will be able to satisfy the claims of our stockholders only after all of our and the Operating Partnership's and its subsidiaries' liabilities and obligations have been paid in full.

We own directly or indirectly $100 \%$ of the interests in the Operating Partnership. However, in connection with our future acquisition of properties or otherwise, we may issue partnership interests of the Operating Partnership to third parties. Such issuances would reduce our ownership in the Operating Partnership. Because our stockholders will not directly own partnership interests of the Operating Partnership, they will not have any voting rights with respect to any such issuances or other partnership level activities of the Operating Partnership.

Conflicts of interest could arise in the future between the interests of our stockholders and the interests of holders of partnership interests in the Operating Partnership, which may impede business decisions that could benefit our stockholders.

Conflicts of interest could arise in the future as a result of the relationships between us and our affiliates, on the one hand, and the Operating Partnership or any future partner thereof, on the other. Our directors and officers have duties to our company under applicable Maryland law in connection with the management of our company. At the same time, one of our wholly-owned subsidiaries, OP Holdings, as the general partner of the Operating Partnership, has fiduciary duties and obligations to the Operating Partnership and its future limited partners under Delaware law and the partnership agreement of the Operating Partnership in connection with the management of the Operating Partnership. The fiduciary duties and obligations of OP Holdings, as general partner of the Operating Partnership, and its future partners may come into conflict with the duties of the directors and officers of our company.

Under the terms of the partnership agreement of the Operating Partnership, if there is a conflict between the interests of our stockholders on one hand and any future limited partners on the other, we will endeavor in good faith to resolve the conflict in a manner not adverse to either our stockholders or any future limited partners; provided, however, that for so long as we own a controlling interest in the Operating Partnership, any conflict that cannot be resolved in a manner not adverse to either our stockholders or any future limited partners shall be resolved in favor of our stockholders.

The partnership agreement also provides that the general partner will not be liable to the Operating Partnership, its partners or any other person bound by the partnership agreement for monetary damages for losses sustained, liabilities incurred or benefits not derived by the Operating Partnership or any future limited partner, except for liability for the general partner's intentional harm or gross negligence. Moreover, the partnership agreement provides that the Operating Partnership is required to indemnify the general partner and its members, managers, managing members, officers, employees, agents and designees from and against any and all claims that relate to the operations of the Operating Partnership, except (1) if the act or omission of the person was material to the matter giving rise to the action and either was committed in bad faith or was the result of active or deliberate dishonesty, (2) for any transaction for which the indemnified party received an improper personal benefit, in money, property or services or otherwise in violation or breach of any provision of the partnership agreement or (3) in the case of a criminal proceeding, if the indemnified person had reasonable cause to believe that the act or omission was unlawful.

## RISKS RELATED TO TAXES AND OUR STATUS AS A REIT

## Failure to qualify as a REIT would materially and adversely affect us and the value of our common stock.

We believe that we have been organized and have operated in a manner that has allowed us to qualify as a REIT for U.S. federal income tax purposes commencing with our taxable year ended December 31, 2005 and we intend to continue operating in such a manner. We have not requested and do not plan to request a ruling from the IRS that we qualify as a REIT and the statements in this Annual Report on Form 10-K are not binding on the IRS or any court. Therefore, we cannot guarantee that we have qualified as a REIT or that we will remain qualified as such in the future. If we lose our REIT status, we will face significant tax consequences that would substantially reduce our cash available for distribution to our stockholders for each of the years involved because:

- we would not be allowed a deduction for distributions to stockholders in computing our taxable income and would be subject to regular U.S. federal corporate income tax;
- we could be subject to the federal alternative minimum tax for tax years prior to 2018 and increased state and local taxes; and
- unless we are entitled to relief under applicable statutory provisions, we could not elect to be taxed as a REIT for four taxable years following the year during which we were disqualified.

Any such corporate tax liability could be substantial and would reduce our cash available for, among other things, our operations and distributions to stockholders. In addition, if we fail to qualify as a REIT, we will not be required to make distributions to our stockholders. As a result of all these factors, our failure to qualify as a REIT also could impair our ability to expand our business and raise capital, and could materially and adversely affect the trading price of our common stock.

Qualification as a REIT involves the application of highly technical and complex Code provisions for which there are only limited judicial and administrative interpretations. The determination of various factual matters and circumstances not entirely within our control may affect our ability to qualify as a REIT. In order to qualify as a REIT, we must satisfy a number of requirements, including requirements regarding the ownership of our stock, requirements regarding the composition of our assets and requirements regarding the sources of our income. Also, we must make distributions to stockholders aggregating annually at least $90 \%$ of our REIT taxable income, determined without regard to the dividends paid deduction and excluding any net capital gains.

In addition, legislation, new regulations, administrative interpretations or court decisions may materially and adversely affect our investors, our ability to qualify as a REIT for federal income tax purposes or the desirability of an investment in a REIT relative to other investments.

Even if we qualify as a REIT for federal income tax purposes, we may be subject to some federal, state and local income, property and excise taxes on our income or property and, in certain cases, a $100 \%$ penalty tax, in the event we sell property as a dealer. In addition, our TRSs will be subject to income tax as regular corporations in the jurisdictions in which they operate.

If SMTA failed to qualify as a REIT, we could cease to qualify as a REIT and suffer other adverse consequences.

If SMTA failed to qualify as a REIT for any taxable year, such failure to qualify as a REIT could adversely affect our ability to qualify as a REIT. If SMTA failed to qualify as a REIT during the year of the Spin-Off, the income recognized by us in connection with the Spin-Off would not have constituted qualifying income for purposes of the $75 \%$ gross income test, which could have adversely affected our ability to qualify as a REIT for such year. In addition, if SMTA failed to qualify as a REIT for any period, the SMTA Preferred Stock would not have qualified as a real estate asset for purposes of the REIT asset tests or produced qualifying income for purposes of the REIT 75\% gross income test for such period. In such case, our ownership of the SMTA Preferred Stock during such period could adversely affect our ability to qualify as a REIT, unless we are entitled to relief under an applicable cure provision.

If the Operating Partnership fails to qualify as a partnership for federal income tax purposes, we would cease to qualify as a REIT and suffer other adverse consequences.

We believe the Operating Partnership is currently treated as a partnership for federal income tax purposes. As a partnership, the Operating Partnership is not subject to federal income tax on its income. Instead, each of its partners, including us, is allocated, and may be required to pay tax with respect to, such partner's share of its income. We cannot assure you that the IRS will not challenge the status of the Operating Partnership or any other subsidiary partnership or limited liability company in which we own an interest as a disregarded entity or partnership for federal income tax purposes, or that a court would not sustain such a challenge. If the IRS were successful in treating the Operating Partnership or any such other subsidiary partnership or limited liability company as an entity taxable as a corporation for federal income tax purposes, we would fail to meet the gross income tests and certain of the asset tests applicable to REITs and, accordingly, we would likely cease to qualify as a REIT. Also, the failure of the Operating Partnership or any subsidiary partnerships or limited liability company to qualify as a disregarded entity or partnership for applicable income tax purposes could cause it to become subject to federal and state corporate income tax, which would reduce significantly the amount of cash available for debt service and for distribution to its partners or members, including us.

Our ownership of TRSs is subject to certain restrictions, and we will be required to pay a $100 \%$ penalty tax on certain income or deductions if our transactions with our TRSs are not conducted on arm's-length terms.

We own securities in TRSs and may acquire securities in additional TRSs in the future. If a TRS owns more than 35\% of the total voting power or value of the outstanding securities of another corporation, such other corporation will also be treated as a TRS. Other than some activities relating to lodging and health care facilities, a TRS may generally engage in any business, including the provision of customary or non-customary services to tenants of its parent REIT. A TRS is subject to federal income tax as a regular C corporation. In addition, a $100 \%$ excise tax will be imposed on certain transactions between a TRS and its parent REIT that are not conducted on an arm's-length basis.

A REIT's ownership of securities of a TRS is not subject to the $5 \%$ or $10 \%$ asset tests applicable to REITs. Not more than $25 \%$ of the value of our total assets may be represented by securities (including securities of TRSs), other than
those securities includable in the $75 \%$ asset test, and not more than $20 \%$ of the value of our total assets may be represented by securities of TRSs. We anticipate that the aggregate value of the stock and securities of any TRS and other nonqualifying assets that we own will be less than $25 \%$ (or $20 \%$, as applicable) of the value of our total assets, and we will monitor the value of these investments to ensure compliance with applicable ownership limitations. In addition, we intend to structure our transactions with any TRSs that we own to ensure that they are entered into on arm's-length terms to avoid incurring the $100 \%$ excise tax described above. There can be no assurance, however, that we will be able to comply with the above limitations or to avoid application of the $100 \%$ excise tax discussed above.

We may be forced to borrow funds to maintain our REIT status, and the unavailability of such capital on favorable terms at the desired times, or at all, may cause us to curtail our investment activities andlor to dispose of assets at inopportune times, which could materially and adversely affect us.

To qualify as a REIT, we generally must distribute to our stockholders at least $90 \%$ of our REIT taxable income each year, determined without regard to the dividends paid deduction and excluding any net capital gains, and we will be subject to regular corporate income taxes on our undistributed taxable income to the extent that we distribute less than $100 \%$ of our REIT taxable income, determined without regard to the dividends paid deduction and including any net capital gains, each year. In addition, we will be subject to a $4 \%$ nondeductible excise tax on the amount, if any, by which distributions paid by us in any calendar year are less than the sum of $85 \%$ of our ordinary income, $95 \%$ of our capital gain net income and $100 \%$ of our undistributed income from prior years. In order to maintain our REIT status and avoid the payment of income and excise taxes, we may need to borrow funds to meet the REIT distribution requirements even if the then prevailing market conditions are not favorable for these borrowings. These borrowing needs could result from, among other things, differences in timing between the actual receipt of cash and recognition of income for federal income tax purposes, or the effect of non-deductible capital expenditures, the creation of reserves or required debt or amortization payments. These sources, however, may not be available on favorable terms or at all. Our access to third-party sources of capital depends on a number of factors, including the market's perception of our growth potential, our current debt levels, the market price of our common stock, and our current and potential future earnings. We cannot assure you that we will have access to such capital on favorable terms at the desired times, or at all, which may cause us to curtail our investment activities and/or to dispose of assets at inopportune times, and could materially and adversely affect our financial condition, results of operations, cash flow, cash available for distributions to our stockholders, and per share trading price of our common stock.

The IRS may treat sale-leaseback transactions as loans, which could jeopardize our REIT status or require us to make an unexpected distribution.

The IRS may take the position that specific sale-leaseback transactions that we treat as leases are not true leases for federal income tax purposes but are, instead, financing arrangements or loans. If a sale-leaseback transaction were so re-characterized, we might fail to satisfy the REIT asset tests, the income tests or distribution requirements and consequently lose our REIT status effective with the year of re-characterization unless we elect to make an additional distribution to maintain our REIT status. The primary risk relates to our loss of previously incurred depreciation expenses, which could affect the calculation of our REIT taxable income and could cause us to fail the REIT distribution test that requires a REIT to distribute at least $90 \%$ of its REIT taxable income, determined without regard to the dividends paid deduction and excluding any net capital gain. In this circumstance, we may elect to distribute an additional dividend of the increased taxable income so as not to fail the REIT distribution test. This distribution would be paid to all stockholders at the time of declaration rather than the stockholders existing in the taxable year affected by the re-characterization.

Dividends payable by REITs generally do not qualify for the reduced tax rates available for some dividends, which may negatively affect the value of our shares.

Dividends treated as "qualified dividend income" payable to U.S. stockholders that are individuals, trusts and estates are generally subject to tax at preferential rates, currently at a maximum federal rate of $20 \%$. Dividends payable by REITs, however, generally are not eligible for the preferential tax rates applicable to qualified dividend income. Under the 2017 Tax Legislation, however, U.S. stockholders that are individuals, trusts and estates generally may deduct up to $20 \%$ of the ordinary dividends (e.g., dividends not designated as capital gain dividends or qualified dividend income) received from a REIT for taxable years beginning after December 31, 2017 and before January 1, 2026.

Although this deduction reduces the effective tax rate applicable to certain dividends paid by REITs (generally to $29.6 \%$ assuming the shareholder is subject to the $37 \%$ maximum rate), such tax rate is still higher than the tax rate applicable to corporate dividends that constitute qualified dividend income. Accordingly, investors who are individuals, trusts and estates may perceive investments in REITs to be relatively less attractive than investments in the stocks of non-REIT corporations that pay dividends, which could materially and adversely affect the value of the shares of REITs, including the per share trading price of our common stock.

The tax imposed on REITs engaging in "prohibited transactions" may limit our ability to engage in transactions which would be treated as sales for federal income tax purposes.

A REIT's net income from prohibited transactions is subject to a $100 \%$ penalty tax. In general, prohibited transactions are sales or other dispositions of property, other than foreclosure property, held primarily for sale to customers in the ordinary course of business. Although we do not intend to hold any properties that would be characterized as held for sale to customers in the ordinary course of our business, unless a sale or disposition qualifies under certain statutory safe harbors, such characterization is a factual determination and no guarantee can be given that the IRS would agree with our characterization of our properties or that we will always be able to make use of the available safe harbors.

Complying with REIT requirements may affect our profitability and may force us to liquidate or forgo otherwise attractive investments.

To qualify as a REIT, we must continually satisfy tests concerning, among other things, the nature and diversification of our assets, the sources of our income and the amounts we distribute to our stockholders. We may be required to liquidate or forgo otherwise attractive investments in order to satisfy the asset and income tests or to qualify under certain statutory relief provisions. We also may be required to make distributions to stockholders at disadvantageous times or when we do not have funds readily available for distribution. As a result, having to comply with the distribution requirement could cause us to: (1) sell assets in adverse market conditions; (2) borrow on unfavorable terms; or (3) distribute amounts that would otherwise be invested in future acquisitions, capital expenditures or repayment of debt. Accordingly, satisfying the REIT requirements could materially and adversely affect us. Moreover, if we are compelled to liquidate our investments to meet any of these asset, income or distribution tests, or to repay obligations to our lenders, we may be unable to comply with one or more of the requirements applicable to REITs or may be subject to a $100 \%$ tax on any resulting gain if such sales constitute prohibited transactions.

As a result of acquiring C corporations in carry-over basis transactions, we may inherit material tax liabilities and other tax attributes from such acquired corporations, and we may be required to distribute earnings and profits.

From time to time, we have and may continue to acquire C corporations in transactions in which the basis of the corporations' assets in our hands is determined by reference to the basis of the assets in the hands of the acquired corporations, or carry-over basis transactions.

If we acquire any asset from a corporation that is or has been a C corporation in a carry-over basis transaction, and we subsequently recognize gain on the disposition of the asset during the five-year period beginning on the date on which we acquired the asset, then we will be required to pay tax at the regular corporate tax rate on this gain to the extent of the excess of (1) the fair market value of the asset over (2) our adjusted basis in the asset, in each case determined as of the date on which we acquired the asset. Any taxes we pay as a result of such gain would reduce the amount available for distribution to our stockholders. The imposition of such tax may require us to forgo an otherwise attractive disposition of any assets we acquire from a C corporation in a carry-over basis transaction, and as a result may reduce the liquidity of our portfolio of investments. In addition, in such a carry-over basis transaction, we will succeed to any tax liabilities and earnings and profits of the acquired C corporation. To qualify as a REIT, we must distribute any non-REIT earnings and profits by the close of the taxable year in which such transaction occurs. Any adjustments to the acquired corporation's income for taxable years ending on or before the date of the transaction, including as a result of an examination of the corporation's tax returns by the IRS, could affect the calculation of the corporation's earnings and profits. If the IRS were to determine that we acquired non-REIT earnings and profits from a corporation that we failed to distribute prior to the end of the taxable year in which the carry-over basis transaction occurred, we could avoid disqualification as a REIT by paying a "deficiency dividend." Under these
procedures, we generally would be required to distribute any such non-REIT earnings and profits to our stockholders within 90 days of the determination and pay a statutory interest charge at a specified rate to the IRS. Such a distribution would be in addition to the distribution of REIT taxable income necessary to satisfy the REIT distribution requirement and may require that we borrow funds to make the distribution even if the then-prevailing market conditions are not favorable for borrowings. In addition, payment of the statutory interest charge could materially and adversely affect us.

## Legislative or other actions affecting REITs could have a negative effect on us.

The rules dealing with federal income taxation are constantly under review by persons involved in the legislative process and by the IRS and the U.S. Department of the Treasury. Changes to the tax laws, with or without retroactive application, could materially and adversely affect our investors or us. We cannot predict how changes in the tax laws might affect our investors or us. New legislation, Treasury Regulations, administrative interpretations or court decisions could significantly and negatively affect our ability to qualify as a REIT or the federal income tax consequences of such qualification, or the federal income tax consequences of an investment in us. Also, the law relating to the tax treatment of other entities, or an investment in other entities, could change, making an investment in such other entities more attractive relative to an investment in a REIT.

The 2017 Tax Legislation significantly changed the U.S. federal income taxation of U.S. businesses and their owners, including REITs and their stockholders.

The legislation remains unclear in many respects and has been and may continue to be subject to potential amendments and technical corrections, as well as interpretations and implementing regulations by the Treasury and IRS, any of which could lessen or increase the impact of the legislation.

## Item 1B. Unresolved Staff Comments

None.

## Item 2. Properties

PROPERTY PORTFOLIO DIVERSIFICATION

1,752
Owned Properties

Occupancy

48
States


Tenants

28
Retail Industries

## Diversification By Tenant

Tenant concentration represents the tenant's contribution to Contractual Rent of our owned real estate properties as of December 31, 2019:

| Tenant (1) | Number of Properties | Total Square Feet (in thousands) | Percent of Contractual Rent |
| :---: | :---: | :---: | :---: |
| Cajun Global LLC | 170 | 243 | 2.9\% |
| Walgreen Co. | 36 | 517 | 2.4\% |
| The Home Depot, Inc. | 7 | 821 | 2.4\% |
| Alimentation Couche-Tard, Inc. | 77 | 232 | 2.4\% |
| GPM Investments, LLC | 114 | 311 | 2.2\% |
| At Home Group, Inc. | 12 | 1,487 | 2.1\% |
| Dollar Tree, Inc. | 106 | 927 | 2.1\% |
| CVS Caremark Corporation | 34 | 422 | 2.0\% |
| Life Time Fitness, Inc. | 5 | 588 | 1.9\% |
| Party City Holdings Inc. | 3 | 1,090 | 1.8\% |
| Other | 1,183 | 27,104 | 77.8\% |
| Vacant | 5 | 335 | - |
| Total | 1,752 | 34,077 | 100.0\% |

(1) Tenants represent legal entities ultimately responsible for obligations under the lease agreements or affiliated entities. Other tenants may operate the same or similar business concepts or brands as those set forth above.

## Lease Expirations

The following table sets forth a summary schedule of expiration dates for leases in place as of December 31, 2019. As of December 31, 2019, the weighted average remaining non-cancellable initial term of our leases (based on Contractual Rent) was 9.8 years. The information set forth in the table assumes that tenants do not exercise renewal options or any early termination rights:

| Leases Expiring In: | Number of Properties | Contractual Rent <br> Annualized <br> (in thousands) (1) |  | Total Square Feet (in thousands) | Percent of Contractual Rent |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2020 | 20 | \$ | 7,198 | 684 | 1.5\% |
| 2021 | 80 |  | 26,990 | 2,115 | 5.9\% |
| 2022 | 48 |  | 19,813 | 1,824 | 4.3\% |
| 2023 | 117 |  | 34,646 | 3,092 | 7.5\% |
| 2024 | 51 |  | 20,820 | 1,829 | 4.5\% |
| 2025 | 46 |  | 19,099 | 1,472 | 4.1\% |
| 2026 | 91 |  | 26,649 | 2,056 | 5.8\% |
| 2027 | 125 |  | 37,132 | 2,473 | 8.1\% |
| 2028 | 102 |  | 29,813 | 1,688 | 6.5\% |
| 2029 | 326 |  | 41,984 | 2,755 | 9.1\% |
| Thereafter | 741 |  | 196,893 | 13,754 | 42.7\% |
| Vacant | 5 |  | - | 335 | - |
| Total owned properties | 1,752 | \$ | 461,037 | 34,077 | 100\% |

[^0]
## Diversification By Asset Type and Tenant Industry

Asset type and tenant industry concentration represents the type of asset's contribution to Contractual Rent of our owned real estate properties and, for retail asset types, the tenant industry's contribution to Contractual Rent of our owned properties as of December 31, 2019:

| Asset Type | Tenant Industry | Number of Properties | Total Square Feet (in thousands) | Percent of Contractual Rent |
| :---: | :---: | :---: | :---: | :---: |
| Retail |  | 1,659 | 25,169 | 82.8\% |
|  | Convenience Stores | 334 | 1,055 | 8.6\% |
|  | Health and Fitness | 45 | 2,308 | 7.3\% |
|  | Movie Theaters | 37 | 1,953 | 7.1\% |
|  | Restaurants - Quick Service | 375 | 813 | 7.1\% |
|  | Restaurants - Casual Dining | 137 | 972 | 6.4\% |
|  | Drug Stores / Pharmacies | 81 | 1,045 | 5.1\% |
|  | Grocery | 39 | 1,792 | 3.8\% |
|  | Entertainment | 25 | 1,087 | 3.5\% |
|  | Car Washes | 62 | 297 | 3.3\% |
|  | Home Improvement | 15 | 1,577 | 3.2\% |
|  | Dollar Stores | 162 | 1,481 | 3.2\% |
|  | Automotive Dealers | 18 | 690 | 2.8\% |
|  | Home Décor | 15 | 2,049 | 2.7\% |
|  | Specialty Retail | 53 | 1,142 | 2.5\% |
|  | Automotive Services | 70 | 592 | 2.3\% |
|  | Warehouse Club and Supercenters | 11 | 1,209 | 2.3\% |
|  | Home Furnishings | 19 | 987 | 2.1\% |
|  | Department Stores | 14 | 1,281 | 2.1\% |
|  | Education | 36 | 427 | 1.7\% |
|  | Sporting Goods | 14 | 739 | 1.6\% |
|  | Automotive Parts | 55 | 389 | 1.2\% |
|  | Office Supplies | 16 | 351 | 0.8\% |
|  | Other | 8 | 251 | 0.7\% |
|  | Medical Office | 5 | 65 | 0.6\% |
|  | Pet Supplies and Services | 4 | 133 | 0.5\% |
|  | Apparel | 5 | 153 | 0.3\% |
|  | Vacant | 4 | 331 | 0.0\% |
| Industrial |  | 51 | 6,941 | 9.5\% |
| Office and Other |  | 42 | 1,967 | 7.7\% |
| Total |  | 1,752 | 34,077 | 100.0\% |

## Diversification By Geography

Geographic concentration represents the geographic region's contribution to Contractual Rent of our owned real estate properties as of December 31, 2019:


| Location | Number of Properties | Total Square Feet (in thousands) | Percent of Contractual Rent | Location | Number of Properties | $\begin{aligned} & \text { Total Square } \\ & \text { Feet } \\ & \text { (in thousands) } \end{aligned}$ | Percent of Contractual Rent |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Texas | 256 | 4,078 | 11.3\% | Pennsylvania | 20 | 488 | 1.4\% |
| Florida | 113 | 1,438 | 6.8\% | Louisiana | 22 | 280 | 1.3\% |
| Georgia | 123 | 1,823 | 6.5\% | Utah | 18 | 333 | 1.2\% |
| Ohio | 86 | 1,933 | 5.1\% | Alaska | 9 | 319 | 1.1\% |
| California | 24 | 1,236 | 4.9\% | New Hampshire | 16 | 640 | 1.1\% |
| Tennessee | 102 | 1,603 | 4.1\% | Idaho | 16 | 273 | 1.0\% |
| Illinois | 48 | 1,258 | 3.9\% | Kansas | 18 | 345 | 0.9\% |
| Michigan | 84 | 1,357 | 3.9\% | Connecticut | 5 | 686 | 0.8\% |
| New York | 30 | 1,895 | 3.7\% | Iowa | 12 | 194 | 0.7\% |
| Arizona | 46 | 834 | 3.1\% | Washington | 8 | 185 | 0.7\% |
| South Carolina | 42 | 677 | 2.8\% | North Dakota | 4 | 227 | 0.6\% |
| Missouri | 65 | 966 | 2.8\% | Wisconsin | 9 | 255 | 0.5\% |
| Virginia | 44 | 1,335 | 2.7\% | Maine | 26 | 76 | 0.5\% |
| Alabama | 93 | 619 | 2.6\% | West Virginia | 13 | 202 | 0.4\% |
| Maryland | 9 | 714 | 2.5\% | Oregon | 4 | 144 | 0.4\% |
| Minnesota | 25 | 936 | 2.4\% | Montana | 3 | 152 | 0.4\% |
| Colorado | 25 | 978 | 2.3\% | Massachusetts | 2 | 131 | 0.4\% |
| North Carolina | 55 | 944 | 2.3\% | Nebraska | 8 | 210 | 0.3\% |
| Indiana | 40 | 830 | 2.3\% | Rhode Island | 3 | 95 | 0.3\% |
| New Mexico | 28 | 583 | 1.7\% | Wyoming | 1 | 35 | 0.1\% |
| Oklahoma | 51 | 448 | 1.7\% | U.S. Virgin Islands | 1 | 38 | 0.1\% |
| Mississippi | 50 | 421 | 1.6\% | South Dakota | 1 | 20 | 0.1\% |
| Kentucky | 37 | 482 | 1.6\% | Delaware | 1 | 5 | 0.1\% |
| Arkansas | 42 | 637 | 1.5\% | Vermont | 1 | 2 | 0.0\% |
| New Jersey | 13 | 717 | 1.5\% |  |  |  |  |

## Item 3. Legal Proceedings

From time-to-time, we may be subject to certain claims and lawsuits in the ordinary course of business, the outcome of which cannot be determined at this time. In the opinion of management, any liability we might incur upon the resolution of these claims and lawsuits will not, in the aggregate, have a material adverse effect on our consolidated financial position or results of operations.

## Item 4. Mine Safety Disclosure

None.

## PART II

## Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

## MARKET INFORMATION FOR COMMON STOCK, HOLDERS OF RECORD AND DIVIDEND POLICY

Spirit Realty Capital, Inc.
Our common stock is traded on the NYSE under the symbol "SRC." As of February 21, 2020, there were approximately 2,208 stockholders of record of our common stock. Because many of our shares of common stock are held by brokers and other institutions on behalf of stockholders, we are unable to estimate the total number of stockholders represented by these record holders.

We intend to pay regular quarterly dividends to our stockholders, although all future distributions will be declared and paid at the discretion of the Board of Directors and will depend upon cash generated by operating activities, our financial condition, capital requirements, annual distribution requirements under the REIT provisions of the Code and such other factors as the Board of Directors deems relevant.

Spirit Realty, L.P.
Spirit Realty Capital, Inc. directly or indirectly owns all of Spirit Realty, L.P.'s partnership units. Therefore, there is no established trading market for Spirit Realty, L.P.'s partnership units.

## RECENT SALES OF UNREGISTERED SECURITIES; USE OF PROCEEDS FROM REGISTERED SECURITIES

Spirit Realty Capital, Inc.
No sales of unregistered securities. Gross proceeds of $\$ 140.6$ million from sales of registered securities during the fourth quarter of 2019 were used for funding acquisitions, operating expenses and payment of interest and principal on current debt financings.

Spirit Realty, L.P.
None.

## ISSUER PURCHASES OF EQUITY SECURITIES

Spirit Realty Capital, Inc.
During the fourth quarter of 2019, the following shares of stock were withheld for state and federal payroll taxes on the vesting of employee stock awards, as permitted under the Amended Incentive Award Plan:

- none in October 2019;
- 49 shares of stock, at a weighted average price of $\$ 49.74$, in November 2019; and
- none in December 2019.

Spirit Realty, L.P.
None.

## EQUITY COMPENSATION PLAN INFORMATION

Our equity compensation plan information required by this item will be included in the Proxy Statement to be filed relating to our 2020 Annual Meeting of Stockholders and is incorporated herein by reference.

## PERFORMANCE GRAPH

The information below shall not be deemed to be "soliciting material" or to be "filed" with the SEC or subject to Regulation 14A or 14C, other than as provided in Item 201 of Regulation S-K, or to the liabilities of Section 18 of the Exchange Act, except to the extent we specifically request that such information be treated as soliciting material or specifically incorporate it by reference into a filing under the Securities Act or the Exchange Act.

The following graph shows our cumulative total stockholder return for the five most recent fiscal years, with stock prices retroactively adjusted for the Spin-Off of SMTA. The graph assumes a $\$ 100$ investment in each of the indices on December 31, 2014 and the reinvestment of all cash dividends. Our stock price performance shown in the following graph is not indicative of future stock price performance.


| Period Ended |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Index: | 12/31/2014 |  | 12/31/2015 |  | 12/31/2016 |  | 12/31/2017 |  | 12/31/2018 |  | 12/31/2019 |  |
| Spirit Realty Capital, Inc. | \$ | 100.00 | \$ | 89.69 | \$ | 103.88 | \$ | 90.10 | \$ | 89.53 | \$ | 132.14 |
| S\&P 500 | \$ | 100.00 | \$ | 99.31 | \$ | 108.78 | \$ | 129.90 | \$ | 121.80 | \$ | 156.97 |
| NAREIT US Equity REIT Index | \$ | 100.00 | \$ | 96.71 | \$ | 104.95 | \$ | 110.43 | \$ | 105.33 | \$ | 132.71 |

## Item 6. Selected Financial Data

The following tables set forth, on a historical basis, selected financial and operating data for the Company. The following data should be read in conjunction with our financial statements and notes thereto and Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in this Annual Report on Form 10-K.

| (Dollars in thousands, except share and per share data) | Years Ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2019 |  | 2018 |  | 2017 |  | 2016 |  | 2015 |
| Revenues: |  |  |  |  |  |  |  |  |  |  |
| Rental income | \$ | 438,691 | \$ | 402,321 | \$ | 424,260 | \$ | 420,003 | \$ | 395,169 |
| Interest income on loans receivable |  | 3,240 |  | 3,447 |  | 3,346 |  | 3,399 |  | 3,647 |
| Earned income from direct financing leases |  | 1,239 |  | 1,814 |  | 2,078 |  | 2,742 |  | 3,024 |
| Related party fee income |  | 69,218 |  | 15,838 |  | - |  | - |  | - |
| Other income |  | 4,039 |  | 21,705 |  | 1,574 |  | 9,196 |  | 866 |
| Total revenues |  | 516,427 |  | 445,125 |  | 431,258 |  | 435,340 |  | 402,706 |
| Expenses: |  |  |  |  |  |  |  |  |  |  |
| General and administrative |  | 52,424 |  | 52,993 |  | 54,998 |  | 48,651 |  | 45,535 |
| Restructuring charges |  | - |  | - |  | - |  | 6,341 |  | 7,056 |
| Termination of interest rate swaps |  | 12,461 |  | - |  | - |  | - |  | - |
| Property costs (including reimbursable) |  | 18,637 |  | 21,066 |  | 28,487 |  | 26,045 |  | 21,507 |
| Deal pursuit costs |  | 844 |  | 210 |  | 1,434 |  | 2,904 |  | 2,352 |
| Interest |  | 101,060 |  | 97,548 |  | 113,394 |  | 118,690 |  | 139,183 |
| Depreciation and amortization |  | 175,465 |  | 162,452 |  | 173,686 |  | 173,036 |  | 166,478 |
| Impairments |  | 24,091 |  | 6,725 |  | 61,597 |  | 61,395 |  | 50,381 |
| Total expenses |  | 384,982 |  | 340,994 |  | 433,596 |  | 437,062 |  | 432,492 |
| Other income (loss): |  |  |  |  |  |  |  |  |  |  |
| (Loss) gain on debt extinguishment |  | $(14,330)$ |  | 27,092 |  | 579 |  | 1,605 |  | $(2,375)$ |
| Gain (loss) on disposition of assets |  | 58,850 |  | 14,629 |  | 42,698 |  | 29,623 |  | (61) |
| Preferred dividend income from SMTA |  | 10,802 |  | 8,750 |  | - |  | - |  | - |
| Other expense |  | - |  | $(5,319)$ |  | - |  | - |  | - |
| Total other income (loss) |  | 55,322 |  | 45,152 |  | 43,277 |  | 31,228 |  | $(2,436)$ |
| Income (loss) from continuing operations before income tax expense |  | 186,767 |  | 149,283 |  | 40,939 |  | 29,506 |  | $(32,222)$ |
| Income tax expense |  | $(11,501)$ |  | (792) |  | (511) |  | (868) |  | (479) |
| Income (loss) from continuing operations |  | 175,266 |  | 148,491 |  | 40,428 |  | 28,638 |  | $(32,701)$ |
| (Loss) income from discontinued operations ${ }^{(1)}$ |  | - |  | $(16,439)$ |  | 36,720 |  | 68,808 |  | 125,913 |
| Net income |  | 175,266 |  | 132,052 |  | 77,148 |  | 97,446 |  | 93,212 |
| Less: preferred dividends |  | $(10,350)$ |  | $(10,352)$ |  | $(2,530)$ |  | - |  | - |
| Net income attributable to common stockholders | \$ | 164,916 | \$ | 121,700 | \$ | 74,618 | \$ | 97,446 | \$ | 93,212 |
| Net income per share of common stock-basic: |  |  |  |  |  |  |  |  |  |  |
| Continuing operations | \$ | 1.81 | \$ | 1.59 | \$ | 0.40 | \$ | 0.30 | \$ | (0.39) |
| Discontinued operations |  | - |  | (0.19) |  | 0.39 |  | 0.73 |  | 1.46 |
| Net income per share attributable to common stockholdersbasic | \$ | 1.81 | \$ | 1.40 | \$ | 0.79 | \$ | 1.03 | \$ | 1.07 |
| Net income per share of common stock-diluted: |  |  |  |  |  |  |  |  |  |  |
| Continuing operations | \$ | 1.81 | \$ | 1.58 | \$ | 0.40 | \$ | 0.30 | \$ | (0.39) |
| Discontinued operations |  | - |  | (0.19) |  | 0.39 |  | 0.73 |  | 1.46 |
| Net income per share attributable to common stockholdersdiluted | \$ | 1.81 | \$ | 1.39 | \$ | 0.79 | \$ | 1.03 | \$ | 1.07 |
| Weighted average shares of common stock outstanding: |  |  |  |  |  |  |  |  |  |  |
| Basic common shares ${ }^{(2)}$ |  | ,621,808 |  | 6,321,268 |  | ,586,991 |  | ,843,552 |  | ,444,333 |
| Diluted common shares ${ }^{(2)}$ |  | ,869,312 |  | 6,476,449 |  | ,588,560 |  | ,849,250 |  | 6,444,333 |
| Dividends declared per common share issued ${ }^{(3)}$ | \$ | 2.50 | \$ | 3.05 | \$ | 3.60 | \$ | 3.53 | \$ | 3.43 |

${ }^{(1)}$ Includes gains, losses and results of operations of SMTA as a result of the Spin-Off completed on May 31, 2018.
${ }^{(2)}$ Historical weighted average shares of common stock outstanding (basic and diluted) have been adjusted for the reverse stock split effected in 2018.
${ }^{(3)}$ Dividends declared per common share issued for the years ended December 31, 2017, 2016 and 2015 have been adjusted for the reverse stock split effected in 2018.

Balance Sheet Data (end of period):

| Gross investments, including related lease |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| intangibles | $\$ 6,175,703$ | $\$ 5,123,631$ | $\$ 7,903,025$ | $\$ 8,247,654$ | $\$ 8,302,688$ |
| Net investments, including related lease | $5,341,228$ | $4,396,098$ | $6,614,025$ | $7,090,335$ | $7,231,816$ |
| intangibles | 14,492 | 14,493 | 8,798 | 10,059 | 21,790 |
| Cash and cash equivalents | $5,832,661$ | $5,096,316$ | $7,263,511$ | $7,677,971$ | $7,891,039$ |
| Total assets | $2,153,017$ | $2,054,637$ | $3,639,680$ | $3,664,628$ | $4,092,787$ |
| Total debt, net | $2,419,412$ | $2,294,567$ | $3,943,902$ | $3,995,863$ | $4,429,165$ |
| Total liabilities | $3,413,249$ | $2,801,749$ | $3,319,609$ | $3,682,108$ | $3,461,874$ |

## Other Data:

| FFO ${ }^{(2)}$ | \$ | 305,052 | \$ | 322,359 | \$ | 367,296 | \$ | 394,952 | \$ | 354,686 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AFFO (2) | \$ | 341,731 | \$ | 346,323 | \$ | 398,148 | \$ | 412,999 | \$ | 378,050 |
| Number of properties in investment portfolio |  | 1,795 |  | 1,514 |  | 2,480 |  | 2,615 |  | 2,629 |
| Owned properties occupancy at period end (based on number of properties) |  | 99.7\% |  | 99.7\% |  | 99.2\% |  | 98.2\% |  | 98.6\% |

${ }^{(1)}$ Balances include assets and liabilities of both continuing operations and discontinued operations. Reference Note 12 to the accompanying consolidated financial statements for additional information.
${ }^{(2)}$ See the definition of FFO and AFFO below.

## Non-GAAP Financial Measures

## FFO AND AFFO

We calculate FFO in accordance with the standards established by NAREIT. FFO represents net income (loss) attributable to common stockholders (computed in accordance with GAAP), excluding real estate-related depreciation and amortization, impairment charges and net (gains) losses from property dispositions. FFO is a supplemental non-GAAP financial measure. We use FFO as a supplemental performance measure because we believe that FFO is beneficial to investors as a starting point in measuring our operational performance. Specifically, in excluding real estate-related depreciation and amortization, gains and losses from property dispositions and impairment charges, which do not relate to or are not indicative of operating performance, FFO provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. We also believe that, as a widely recognized measure of the performance of equity REITs, FFO will be used by investors as a basis to compare our operating performance with that of other equity REITs. However, because FFO excludes depreciation and amortization and does not capture the changes in the value of our properties that result from use or market conditions, all of which have real economic effects and could materially impact our results from operations, the utility of FFO as a measure of our performance is limited.

AFFO is a non-GAAP financial measure of operating performance used by many companies in the REIT industry. We adjust FFO to eliminate the impact of certain items that we believe are not indicative of our core operating performance, such as transactions costs associated with our Spin-Off, default interest and fees on non-recourse mortgage indebtedness, debt extinguishment gains (losses), costs associated with termination of interest rate swaps, costs associated with performing on a guarantee of a former tenant's debt, and certain non-cash items. These certain non-cash items include non-cash revenues (comprised of straight-line rents net of bad debt expense, amortization of lease intangibles, and amortization of net premium/discount on loans receivable), non-cash interest expense (comprised of amortization of deferred financing costs and amortization of net debt discount/premium) and non-cash compensation expense.

Other equity REITs may not calculate FFO and AFFO as we do, and, accordingly, our FFO and AFFO may not be comparable to such other equity REITs' FFO and AFFO. FFO and AFFO do not represent cash generated from operating activities determined in accordance with GAAP, are not necessarily indicative of cash available to fund cash needs and should only be considered a supplement, and not an alternative, to net income (loss) attributable to common stockholders (computed in accordance with GAAP) as a performance measure.

## Adjusted Debt

Adjusted Debt represents interest bearing debt (reported in accordance with GAAP) adjusted to exclude unamortized debt discount/premium, deferred financing costs, and reduced by cash and cash equivalents and cash reserves on deposit with lenders as additional security. By excluding these amounts, the result provides an estimate of the contractual amount of borrowed capital to be repaid, net of cash available to repay it. We believe this calculation constitutes a beneficial supplemental non-GAAP financial disclosure to investors in understanding our financial condition.

## EBITDAre, Adjusted EBITDAre and Annualized Adjusted EBITDAre

EBITDAre is a non-GAAP financial measure and is computed in accordance with standards established by NAREIT. EBITDAre is computed as net income (loss) (computed in accordance with GAAP), plus interest expense, plus income tax expense (if any), plus depreciation and amortization, plus (minus) losses and gains on the disposition of depreciated property, plus impairments of depreciated property.
Adjusted EBITDAre represents EBITDAre as adjusted for revenue producing acquisitions and dispositions for the quarter as if such acquisitions and dispositions had occurred as of the beginning of the quarter and for certain items that we believe are not indicative of our core operating performance, such as transactions costs associated with our Spin-Off, debt extinguishment gains (losses), and costs associated with performing on a guarantee of a former tenant's debt. We focus our business plans to enable us to sustain increasing shareholder value. Accordingly, we believe that excluding these items, which are not key drivers of our investment decisions and may cause short-term fluctuations in net income, provides a useful supplemental measure to investors and analysts in assessing the net earnings contribution of our real estate portfolio. Because these measures do not represent net income (loss) that is computed in accordance with GAAP, they should only be considered a supplement, and not an alternative, to net income (loss) (computed in accordance with GAAP) as a performance measure.

Annualized Adjusted EBITDAre is calculated as Adjusted EBITDAre for the quarter, adjusted for items where annualization would not be appropriate, multiplied by four. Our computation of Adjusted EBITDAre and Annualized Adjusted EBITDAre may differ from the methodology used by other equity REITs to calculate these measures and, therefore, may not be comparable to such other REITs.

## Adjusted Debt to Annualized Adjusted EBITDAre

Adjusted Debt to Annualized Adjusted EBITDAre is a supplemental non-GAAP financial measure we use to evaluate the level of borrowed capital being used to increase the potential return of our real estate investments, and a proxy for a measure we believe is used by many lenders and ratings agencies to evaluate our ability to repay and service our debt obligations over time. We believe the ratio is a beneficial disclosure to investors as a supplemental means of evaluating our ability to meet obligations senior to those of our equity holders. Our computation of this ratio may differ from the methodology used by other equity REITs, and, therefore, may not be comparable to such other REITs. A reconciliation of interest-bearing debt (computed in accordance with GAAP) to Adjusted Debt is included in the financial information accompanying this report.

## FFO and AFFO

| (Dollars in thousands) | 2019 |  |  | Years Ended December 31, |  |  |  |  | 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2018 |  | 2017 |  | 2016 |  |  |
| Net income attributable to common stockholders ${ }^{(1)}$ | \$ | 164,916 | \$ | 121,700 | \$ | 74,618 | \$ | 97,446 | \$ | 93,212 |
| Add/(less): |  |  |  |  |  |  |  |  |  |  |
| Portfolio depreciation and amortization |  | 174,895 |  | 197,346 |  | 255,454 |  | 261,799 |  | 260,257 |
| Portfolio impairments |  | 24,091 |  | 17,668 |  | 102,330 |  | 88,072 |  | 70,231 |
| Gain on disposition of assets |  | $(58,850)$ |  | $(14,355)$ |  | $(65,106)$ |  | $(52,365)$ |  | $(69,014)$ |
| FFO attributable to common stockholders | \$ | 305,052 | \$ | 322,359 | \$ | 367,296 | \$ | 394,952 | \$ | 354,686 |
| Add/(less): |  |  |  |  |  |  |  |  |  |  |
| Loss (gain) on debt extinguishment |  | 14,330 |  | $(26,729)$ |  | 1,645 |  | (233) |  | 3,162 |
| Restructuring charges |  | - |  | - |  | - |  | 6,341 |  | 7,056 |
| Other costs in G\&A associated with headquarter relocation |  | - |  | - |  | - |  | 3,629 |  | - |
| Deal pursuit costs |  | 844 |  | 549 |  | 1,356 |  | 3,229 |  | 2,739 |
| Transaction costs |  | - |  | 21,391 |  | 6,361 |  | - |  | - |
| Non-cash interest expense |  | 14,175 |  | 22,866 |  | 23,469 |  | 15,380 |  | 10,367 |
| Accrued interest and fees on defaulted loans |  | 285 |  | 1,429 |  | 4,201 |  | 4,740 |  | 7,649 |
| Straight-line rent, net of related bad debt expense |  | $(16,924)$ |  | $(15,382)$ |  | $(19,474)$ |  | $(23,496)$ |  | $(19,291)$ |
| Other amortization and non-cash charges |  | $(2,769)$ |  | $(2,434)$ |  | $(3,266)$ |  | $(2,837)$ |  | $(1,639)$ |
| Swap termination costs ${ }^{(2)}$ |  | 12,461 |  | - |  | - |  | 1,724 |  | - |
| Non-cash compensation expense |  | 14,277 |  | 15,114 |  | 16,560 |  | 9,570 |  | 13,321 |
| Other G\&A costs associated with Spin-Off |  | - |  | 1,841 |  | - |  | - |  | - |
| Other expense |  | - |  | 5,319 |  | - |  | - |  | - |
| AFFO attributable to common stockholders | \$ | 341,731 | \$ | 346,323 | \$ | 398,148 | \$ | 412,999 | \$ | 378,050 |
| FFO per share of common stock - diluted (3) | \$ | 3.34 | \$ | 3.71 | \$ | 3.91 | \$ | 4.20 | \$ | 4.09 |
|  |  |  |  |  |  |  |  |  |  |  |
| AFFO per share of common stock - diluted ${ }^{(3)}$ | \$ | 3.75 | \$ | 3.99 | \$ | 4.24 | \$ | 4.39 | \$ | 4.36 |
|  |  |  |  |  |  |  |  |  |  |  |
| AFFO per share of common stock, excluding AM termination fee and Haggen settlement (4) | \$ | 3.34 |  | 3.78 |  | 4.24 |  | 4.38 |  | 4.36 |
| Weighted average shares of common stock outstanding: |  |  |  |  |  |  |  |  |  |  |
| Diluted |  | 0,869,312 |  | 86,476,449 |  | 93,588,560 |  | 93,849,250 |  | 86,444,333 |

${ }^{(1)}$ Amount is net of distributions paid to preferred stockholders for the years ended December 31, 2019, 2018 and 2017.
(2) Amount for the year ended December 31, 2016 is included in general and administrative expenses.
${ }^{(3)}$ Assumes the issuance of potentially issuable shares unless the result would be anti-dilutive.
${ }^{(4)}$ AFFO attributable to common stockholders for the year ended December 31, 2019, excluding $\$ 48.2$ million of termination fee income, net of $\$ 11.3$ million in income tax expense. The termination fee was received in conjunction with SMTA's sale of Master Trust 2014 in September 2019 and termination of the Asset Management Agreement on September 20, 2019. AFFO attributable to common stockholders has not been adjusted to exclude the following amounts for the year ended December 31, 2019: (i) asset management fees of $\$ 14.7$ million; (ii) property management and servicing fees of $\$ 5.4$ million; (iii) preferred dividend income from SMTA $\$ 10.8$ million; (iv) interest income on related party notes receivable of $\$ 1.1$ million and an early repayment premium of $\$ 0.9$ million; and (v) interest expense on related party loans payable of $\$ 0.2$ million.
AFFO attributable to common stockholders for the year ended December 31, 2018 and 2016 excludes proceeds from the Haggen settlement of $\$ 19.1$ million and $\$ 1.8$ million, respectively.

Adjusted Debt, Adjusted EBITDA and Annualized Adjusted EBITDA

| (Dollars in thousands) | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $2019$ |  | 2018 |  |
| Revolving credit facilities | \$ | 116,500 | \$ | 146,300 |
| Term loans |  | - |  | 419,560 |
| Senior Unsecured Notes, net |  | 1,484,066 |  | 295,767 |
| Mortgages and notes payable, net |  | 216,049 |  | 463,196 |
| Convertible Notes, net |  | 336,402 |  | 729,814 |
| Total debt, net |  | 2,153,017 |  | 2,054,637 |
| Add / (less): |  |  |  |  |
| Unamortized debt discount, net |  | 9,272 |  | 14,733 |
| Unamortized deferred financing costs |  | 17,549 |  | 14,932 |
| Cash and cash equivalents |  | $(14,492)$ |  | $(14,493)$ |
| Restricted cash balances held for the benefit of lenders |  | $(11,531)$ |  | $(62,928)$ |
| Adjusted Debt | \$ | 2,153,815 | \$ | 2,006,881 |
|  |  | Three Months Ended December 31 |  |  |
| (Dollars in thousands) |  | 2019 |  | 2018 |
| Net income | \$ | 4,657 | \$ | 54,114 |
| Add / (less): |  |  |  |  |
| Interest |  | 24,598 |  | 26,163 |
| Depreciation and amortization |  | 48,867 |  | 41,437 |
| Income tax (benefit) expense |  | (229) |  | 317 |
| Realized loss (gains) on sales of real estate assets |  | 11,910 |  | $(13,802)$ |
| Impairments on real estate assets |  | 10,860 |  | 471 |
| EBITDAre | \$ | 100,663 | \$ | 108,700 |
| Add / (less): |  |  |  |  |
| Adjustments to revenue producing acquisitions and dispositions |  | 6,881 |  | (168) |
| Transaction costs |  | - |  | 460 |
| Deal pursuit costs |  | 270 |  | 67 |
| Loss on debt extinguishment |  | 2,857 |  | - |
| Other G\&A costs associated with Spin-off |  | - |  | 1,841 |
| Other expense |  | - |  | 5,319 |
| Adjusted EBITDAre | \$ | 110,671 | \$ | 116,219 |
| Other adjustments for Annualized Adjusted EBITDAre ${ }^{(1)}$ |  | 58 | \$ | $(17,944)$ |
| Annualized Adjusted EBITDAre | \$ | 442,916 | \$ | 393,100 |
| Adjusted Debt / Annualized Adjusted EBITDAre |  | 4.9 |  | 5.1 |

[^1]
# Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations 

## OVERVIEW


#### Abstract

Spirit Realty Capital, Inc. is a New York Stock Exchange listed company under the ticker symbol "SRC." We are a self-administered and self-managed REIT with in-house capabilities including acquisition, portfolio management, asset management, credit research, real estate research, legal, finance and accounting and capital markets. We primarily invest in single-tenant, operationally essential real estate assets throughout the U.S., which are generally acquired through strategic sale-leaseback transactions and subsequently leased on a long-term, triple-net basis to high quality tenants with business operations within retail, industrial, office and other property types. Single tenant, operationally essential real estate consists of properties that are generally free-standing, commercial real estate facilities where our tenants conduct activities that are essential to the generation of their sales and profits. In support of our primary business of owning and leasing real estate, we have also strategically originated or acquired long-term, commercial mortgages and other loans to provide a range of financing solutions to our tenants.


As of December 31, 2019, our owned real estate represented investments in 1,752 properties. Our properties are leased to 291 tenants across 48 states and 28 retail industries. As of December 31, 2019, our owned properties were approximately $99.7 \%$ occupied (based on number of economically yielding properties). In addition, our investment in real estate includes commercial mortgage and other loans primarily secured by 43 real estate properties or other related assets.

Our operations are carried out through the Operating Partnership. OP Holdings, one of our wholly-owned subsidiaries, is the sole general partner and owns approximately $1 \%$ of the Operating Partnership. We and one of our whollyowned subsidiaries are the only limited partners, and together own the remaining 99\% of the Operating Partnership. Although the Operating Partnership is wholly-owned by us, in the future, we may issue partnership interests in the Operating Partnership to third parties in exchange for property owned by such third parties. In general, any partnership interests in the Operating Partnership issued to third parties would be exchangeable for cash or, at our election, shares of our common stock at specified ratios set when such partnership interests in the Operating Partnership are issued.

We have elected to be taxed as a REIT for federal income tax purposes commencing with our taxable year ended December 31, 2005. We believe that we have been organized and have operated in a manner that has allowed us to qualify as a REIT for federal income tax purposes commencing with such taxable year, and we intend to continue operating in such a manner.

On May 31, 2018, we completed a Spin-Off of all of our interests in the assets that collateralize Master Trust 2014, our properties leased to Shopko, and certain other assets into an independent, publicly traded REIT, SMTA. Upon completion of the Spin-Off, our stockholders received a distribution of common shares of beneficial interest in SMTA, which was treated as a taxable distribution to them. For periods prior to the Spin-Off, the historical financial results of SMTA are reflected in our consolidated financial statements as discontinued operations. See Note 12 to the accompanying consolidated financial statements for further discussion.

In September 2019, SMTA sold the assets held in Master Trust 2014. In conjunction with this sale, the following occurred:

- Terminated our previous Asset Management Agreement and received a termination fee of approximately $\$ 48.2$ million ( $\$ 36.9$ million net of tax);
- Received $\$ 150.0$ million for the repurchase of our preferred equity investment in SMTA;
- Redeemed the Investment in Master Trust 2014 notes (with an outstanding principal balance of $\$ 33.5$ million);
- Terminated the Property Management and Servicing Agreement for Master Trust 2014 in connection with the redemption of the Master Trust 2014 notes;
- Sold the fee interest in three of our properties to a subsidiary of SMTA and extinguished the related party mortgage loans payable; and
- Entered into an Interim Management Agreement with SMTA whereby:
- we are entitled to receive $\$ 1$ million during the initial one-year term and $\$ 4$ million for any renewal oneyear term, plus certain cost reimbursements, to manage and liquidate the remaining SMTA assets;
- SMTA may terminate the agreement at any time and Spirit may terminate the agreement at any time after the initial one-year term, in each case without a termination fee.


## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Our accounting policies are determined in accordance with GAAP. The preparation of our financial statements requires us to make estimates and assumptions that are subjective in nature and, as a result, our actual results could differ materially from our estimates. Estimates and assumptions include, among other things, subjective judgments regarding the fair values and useful lives of our properties for depreciation and lease classification purposes, the collectability of receivables and asset impairment analysis. Set forth below are the more critical accounting policies that require management judgment and estimates in the preparation of our consolidated financial statements. See Notes 2 and 8 to the consolidated financial statements for further details.

## Purchase Accounting and Acquisition of Real Estate; Lease Intangibles

We evaluate a number of factors in estimating fair value of real estate acquisitions, including building age, building location, building condition, rent comparables from similar properties, and terms of in-place leases, if any. Lease intangibles, if any, acquired in conjunction with the purchase of real estate represent the value of in-place leases and above or below-market leases. In-place lease intangibles are valued based on our estimates of costs related to tenant acquisition and the carrying costs that would be incurred during the time it would take to locate a tenant if the property were vacant, considering current market conditions and costs to execute similar leases at the time of the acquisition. We then allocate the purchase price (including acquisition and closing costs) to land, building, improvements and equipment based on their relative fair values. For properties acquired with in-place leases, we allocate the purchase price of real estate to the tangible and intangible assets and liabilities acquired based on their estimated fair values. Above and below-market lease intangibles are recorded based on the present value of the difference between the contractual amounts to be paid pursuant to the leases at the time of acquisition of the real estate and our estimate of current market lease rates for the property, measured over a period equal to the remaining initial term of the lease and, in certain instances, over the renewal period.

## Impairment

We review our real estate investments and related lease intangibles periodically for indicators of impairment including, but not limited to: the asset being held for sale, vacant or non-operating, tenant bankruptcy or delinquency, and leases expiring in 60 days or less. For assets with indicators of impairment, we then evaluate if its carrying amount may not be recoverable. We consider factors such as expected future undiscounted cash flows, estimated residual value, market trends (such as the effects of leasing demand and competition) and other factors in making this assessment. An asset is considered impaired if its carrying value exceeds its estimated undiscounted cash flows.

Impairment is calculated as the amount by which the carrying value exceeds the estimated fair value, or for assets held for sale, the amount by which the carrying value exceeds fair value less costs to sell. Estimating future cash flows and fair values is highly subjective and such estimates could differ materially from actual results. The fair values of impaired real estate and intangible assets are determined using the following information, depending on availability, in order of preference: signed purchase and sale agreements or letters of intent; broker opinions of value; market prices for comparable properties; estimates of residual values, which consider contractual and forecasted rental revenues, leasing assumptions, expenses based upon market conditions and capitalization rates; and expectations for the use of the real estate.

## REIT Status

We elected to be taxed as a REIT for federal income tax purposes commencing with our taxable year ended December 31, 2005. We believe that we have been organized and have operated in a manner that has allowed us to qualify as a REIT commencing with such taxable year, and we intend to continue operating in such a manner. To maintain our REIT status, we are required to annually distribute to our stockholders at least $90 \%$ of our REIT taxable income, determined without regard to the dividends paid deduction and excluding any net capital gain, and meet the various other requirements imposed by the Code relating to such matters as operating results, asset holdings, distribution levels and diversity of stock ownership. Provided that we qualify for taxation as a REIT, we are generally
not subject to corporate level federal income tax on the earnings distributed to our stockholders that we derive from our REIT qualifying activities. We are still subject to state and local income and franchise taxes and to federal income and excise tax on our undistributed income. If we fail to qualify as a REIT in any taxable year and are unable to avail ourselves of certain savings provisions set forth in the Code, all of our taxable income would be subject to federal corporate tax, including any applicable alternative minimum tax for taxable years beginning before January 1, 2018. Unless entitled to relief under specific statutory provisions, we would be ineligible to elect to be treated as a REIT for the four taxable years following the year for which we lose our qualification. It is not possible to state whether in all circumstances we would be entitled to this statutory relief.

## RESULTS OF OPERATIONS

In this section, we discuss the results of our operations for the year ended December 31, 2019 compared to the year ended December 31, 2018. For a discussion of the year ended December 31, 2018 compared to the year ended December 31, 2017, please refer to Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the year ended December 31, 2018.

| (In Thousands) | Years Ended December 31, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | Change |  | \% Change |
| Revenues: |  |  |  |  |  |  |  |
| Rental income | \$ | 438,691 | \$ | 402,321 | \$ | 36,370 | 9.0\% |
| Interest income on loans receivable |  | 3,240 |  | 3,447 |  | (207) | (6.0)\% |
| Earned income from direct financing leases |  | 1,239 |  | 1,814 |  | (575) | (31.7)\% |
| Related party fee income |  | 69,218 |  | 15,838 |  | 53,380 | NM |
| Other income |  | 4,039 |  | 21,705 |  | $(17,666)$ | (81.4)\% |
| Total revenues |  | 516,427 |  | 445,125 |  | 71,302 | 16.0\% |
| Expenses: |  |  |  |  |  |  |  |
| General and administrative |  | 52,424 |  | 52,993 |  | (569) | (1.1)\% |
| Termination of interest rate swaps |  | 12,461 |  | - |  | 12,461 | 100.0\% |
| Property costs (including reimbursable) |  | 18,637 |  | 21,066 |  | $(2,429)$ | (11.5)\% |
| Deal pursuit costs |  | 844 |  | 210 |  | 634 | NM |
| Interest |  | 101,060 |  | 97,548 |  | 3,512 | 3.6\% |
| Depreciation and amortization |  | 175,465 |  | 162,452 |  | 13,013 | 8.0\% |
| Impairments |  | 24,091 |  | 6,725 |  | 17,366 | NM |
| Total expenses |  | 384,982 |  | 340,994 |  | 43,988 | 12.9\% |
| Other income: |  |  |  |  |  |  |  |
| (Loss) gain on debt extinguishment |  | $(14,330)$ |  | 27,092 |  | $(41,422)$ | NM |
| Gain on disposition of assets |  | 58,850 |  | 14,629 |  | 44,221 | NM |
| Preferred dividend income from SMTA |  | 10,802 |  | 8,750 |  | 2,052 | 23.5\% |
| Other expense |  | - |  | $(5,319)$ |  | 5,319 | (100.0)\% |
| Total other income |  | 55,322 |  | 45,152 |  | 10,170 | 22.5\% |
| Income from continuing operations before income tax expense |  | 186,767 |  | 149,283 |  | 37,484 | 25.1\% |
| Income tax expense |  | $(11,501)$ |  | (792) |  | $(10,709)$ | NM |
| Income from continuing operations | \$ | 175,266 | \$ | 148,491 | \$ | 26,775 | 18.0\% |
|  |  |  |  |  |  |  |  |
| Loss from discontinued operations | \$ | - | \$ | $(16,439)$ | \$ | 16,439 | (100.0)\% |

NM - Percentages over 100\% are not displayed.

## Revenues

## Rental income

We were a net acquirer of income producing real estate for the year ended December 31, 2019, resulting in an increase in our contractual cash rents of $9.7 \%$ year-over-year. Included in continuing operations for the year ended December 31, 2019 were acquisitions of 334 properties, with a Real Estate Investment Value of $\$ 1.29$ billion, and dispositions of 44 properties, with a Real Estate Investment Value of $\$ 239.2$ million.

Year-over-year, tenant credit issues and vacancies remained low, resulting in no significant changes in rental income. As of both December 31, 2019 and 2018, five of our properties in continuing operations were vacant and not generating rent, representing approximately $0.3 \%$ of our owned properties.

Also included in rental income are tenant reimbursements, where our tenants are obligated under the lease agreement to reimburse us for certain property costs we incur, and non-cash rental income. Tenant reimbursement income was $\$ 12.3$ million for both the years ended December 31, 2019 and 2018, respectively, and is driven by the tenant reimbursable property costs described below. These amounts represent approximately $2.8 \%$ and $3.1 \%$ of rental income for the years ended December 31, 2019 and 2018, respectively.

Non-cash rental income primarily consists of straight-line rental revenue and amortization of above- and below-market lease intangibles. Additionally, as a result of adopting ASC 842 on January 1, 2019, bad debt expense is included in rental income on a prospective basis. Non-cash rental income, net of bad debt expense, for the year ended December 31, 2019 was $\$ 21.2$ million, compared to non-cash rental income of $\$ 20.1$ million for the year ended December 31, 2018. These amounts represent approximately $4.8 \%$ and $5.0 \%$ of total rental revenue for the years ended December 31, 2019 and 2018, respectively.

## Interest income on loans receivable

In conjunction with the Master Trust 2014 Series 2017-1 notes issuance completed in December 2017, the Operating Partnership, as sponsor of the issuance, retained a 5.0\% economic interest in the Master Trust 2014 Series 2017-1 notes. Subsequent to the Spin-Off, this holding was reflected as Investment in Master Trust 2014 on the accompanying consolidated balance sheet. These notes were redeemed in the third quarter of 2019 in conjunction with SMTA's sale of Master Trust 2014. As a result of the acceleration of interest received with this redemption, the related interest income year-over-year increased by $\$ 0.2$ million.

That increase was offset by the repayment of six other loans receivable during the two years ended December 31, 2019, which resulted in a decrease in cash interest income on loans receivable of $\$ 0.8$ million year-over-year.

Additionally, there was a decrease in cash interest income on the remaining loans receivable of $\$ 0.5$ million year-over-year as a result of scheduled amortization of the loans. Finally, there was a year-over-year decrease to premium amortization of $\$ 0.9$ million, primarily as a result of the repayment of one mortgage loan collateralized by 26 properties in April 2018.

## Related party fee income

In conjunction with the Spin-Off, we entered into the Asset Management Agreement with SMTA pursuant to which we provided a management team responsible for implementing SMTA 's business strategy and performing certain services for SMTA. Under this agreement, we recognized $\$ 14.4$ million of revenues for the year ended December 31, 2019, compared to $\$ 11.7$ million in the comparative period. Additionally, under the terms of this agreement, we recognized $\$ 0.9$ million of stock compensation awarded by SMTA to an employee of Spirit for the year ended December 31, 2019, which was fully offset by $\$ 0.9$ million in general and administrative expenses. This agreement was terminated in conjunction with SMTA's sale of Master Trust 2014 on September 20, 2019, resulting in termination fee income of $\$ 48.2$ million. Also, in conjunction with the termination of the Asset Management Agreement, the Interim Management Agreement became effective. Pursuant to the Interim Management Agreement, we have agreed to manage and liquidate the remaining SMTA assets for an initial annual fee of $\$ 1.0$ million. Under this agreement, we recognized $\$ 0.3$ million of revenues for the year ended December 31, 2019.

Additionally, we provided property management services and special services for Master Trust 2014, which was contributed to SMTA as part of the Spin-Off. As a result, for the year ended December 31, 2019, we recognized $\$ 5.4$ million in income under the terms of the Property Management and Servicing Agreement, compared to $\$ 4.2$ million in the comparative period. This agreement was terminated in the third quarter of 2019 in conjunction with SMTA's sale of Master Trust 2014.

## Other income

The driver for the decrease in other income was the receipt of the final settlement of $\$ 19.7$ million in relation to the Company's claim from 20 properties leased to Haggen at the time of Haggen Operations Holdings, LLC's bankruptcy in 2015. As a result of this settlement, $\$ 19.1$ million of other income was recognized in the year ended December 31, 2018, and no comparable income was recognized during the year ended 2019. This decrease year-over-year was partially offset by the receipt of $\$ 0.9$ million in pre-payment income received in conjunction with SMTA's early redemption of the Master Trust 2014 notes.

## Expenses

## General and administrative

Year-over-year general and administrative expenses remained relatively flat. There was a decrease in compensation expenses of $\$ 2.0$ million, primarily due to severance costs following the departure of two executive officers recognized in the year ended December 31, 2018, and no comparable expense in the year ended December 31, 2019. This was partially offset by $\$ 0.9$ million in stock compensation awarded by SMTA to an employee of Spirit, which is fully offset in related party fee income.

The remaining decrease in compensation expense was mostly offset by an increase in professional fees year-overyear of $\$ 1.5$ million, primarily as a result of increased legal, audit and consulting fees, which primarily relate to the increase in acquisition activity, capital markets activity and services provided in conjunction with acting as SMTA's external manager.

## Termination of interest rate swaps

In September 2019, we repaid in full and terminated the A-1 Term Loans and A-2 Term Loans, which were repaid primarily with proceeds from the issuance of the 2027 Senior Unsecured Notes and 2030 Senior Unsecured Notes. In conjunction with the term loan payoff, we terminated the interest rate swaps, which were entered into as a hedge against our variable-rate debt and incurred a termination fee of $\$ 24.8$ million. As we still hold variable rate debt through the 2019 Credit Facility, only $\$ 12.5$ million of the termination fee was expensed at termination, with the remainder to be amortized over the remaining initial term of the interest rate swaps (see interest below).

## Property costs (including reimbursable)

For the year ended December 31, 2019, property costs were $\$ 18.6$ million (including $\$ 14.9$ million of tenant reimbursable expenses) compared to $\$ 20.4$ million, excluding bad debt expense of $\$ 0.7$ million (including $\$ 15.6$ million of tenant reimbursable expenses) for the year ended December 31, 2018. As a result of adopting ASC 842 on January 1, 2019, bad debt expense is included in rental income on a prospective basis. As such, reimbursable property costs decreased year-over-year, primarily due to a decrease in reimbursable property taxes. The nonreimbursable costs decreased year-over-year primarily as a result of reduced non-reimbursable insurance and legal expenses, a result of carrying fewer Vacant properties throughout the year ended December 31, 2019 compared to the prior year.

## Interest

The increase in interest expense was driven by the issuance of the 2027 Senior Unsecured Notes, 2029 Senior Unsecured Notes and 2030 Senior Unsecured Notes during 2019. Additionally, the 2015 Term Loan was undrawn for the first half of 2018, whereas the A-1 Term Loans were fully drawn in 2019 until their repayment and termination in September 2019, and the A-2 Term Loans were fully drawn from May 2019 until their repayment and termination in

September 2019. Further, we entered into interest rate swaps in December 2018 and subsequently terminated those positions in September 2019, resulting in interest expense and amortization of net losses being recognized for the year ended December 31, 2019.

These increases were partially offset by the following:

- the maturity and repayment of the $\$ 402.5$ million aggregate principal amount of $2.875 \%$ Convertible 2019 Notes on May 15, 2019,
- the early repayment of the Master Trust 2013 notes on June 20, 2019,
- the extinguishment of $\$ 10.4$ million aggregate principal amount of CMBS indebtedness on one defaulted loan in the first quarter of 2019, which had a default interest rate of $9.85 \%$,
- lower average borrowings outstanding under the 2019 Credit Facility in 2019 compared to the 2015 Credit Facility in the comparative period, and
- the reduction in the interest expense rate on the 2019 Credit Facility and A-1 Term Loans as a result of our ratings upgrade from S\&P in May 2019.

The following table summarizes our interest expense on related borrowings:

| (In Thousands) | Years Ended December 31, 20192018 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest expense - Revolving credit facilities ${ }^{(1)}$ | \$ | 5,201 | \$ | 8,220 |
| Interest expense - Term loans |  | 15,448 |  | 6,594 |
| Interest expense - mortgages and notes payable |  | 18,733 |  | 26,538 |
| Interest expense - Convertible Notes |  | 17,245 |  | 24,509 |
| Interest expense - Senior Unsecured Notes |  | 29,286 |  | 13,350 |
| Interest expense - interest rate swaps |  | 972 |  | - |
| Non-cash interest expense: |  |  |  |  |
| Amortization of deferred financing costs |  | 6,289 |  | 7,864 |
| Amortization of net losses related to interest rate swaps |  | 858 |  | - |
| Amortization of debt discount, net |  | 7,028 |  | 10,473 |
| Total interest expense | \$ | 101,060 | \$ | 97,548 |

${ }^{(1)}$ Includes facility fees of approximately $\$ 2.0$ million and $\$ 2.1$ million for the years ended December 31, 2019 and 2018, respectively.

## Depreciation and amortization

While we were a net acquirer during the year ended December 31, 2019 of $\$ 1.05$ billion of Real Estate Investment Value, depreciation and amortization increased to a lesser degree year-over-year as a result of timing of the acquisition/disposition activity, with most of the acquisitions closing in the second half of 2019. The following table summarizes our depreciation and amortization expense:

| (In Thousands) | Years Ended December 31, 20192018 |  |  |
| :---: | :---: | :---: | :---: |
| Depreciation of real estate assets | \$ | 145,104 \$ | 133,759 |
| Other depreciation |  | 570 | 567 |
| Amortization of lease intangibles |  | 29,791 | 28,126 |
| Total depreciation and amortization | \$ | 175,465 \$ | 162,452 |

## Impairment

Impairment charges for the year ended December 31, 2019 were $\$ 24.1$ million. $\$ 5.5$ million of the impairment was recorded on Vacant properties, comprised of $\$ 4.3$ million recorded on four Vacant held for use properties and $\$ 1.2$ million recorded on three Vacant held for sale properties. The remaining $\$ 18.6$ million of impairment was recorded on underperforming properties, comprised of $\$ 14.7$ million recorded on 17 underperforming held for use properties and $\$ 3.9$ million recorded on ten underperforming held for sale properties.

Impairment charges for the year ended December 31, 2018 were $\$ 6.7$ million. $\$ 1.9$ million of the impairment was recorded on Vacant properties, comprised of $\$ 1.3$ million recorded on three Vacant held for use properties and $\$ 0.6$ million recorded on one Vacant held for sale property. The remaining $\$ 4.8$ million of impairment was recorded on underperforming properties, comprised of $\$ 4.4$ million recorded on 17 underperforming held for use properties and $\$ 0.4$ million recorded on two underperforming held for sale properties.

## (Loss) gain on debt extinguishment

During the year ended December 31, 2019:

- We recorded a loss on debt extinguishment of $\$ 15.0$ million primarily as a result of early repayment penalties, when we retired the remaining Master Trust 2013 notes, which had $\$ 165.5$ million of aggregate principal outstanding and a stated interest rate of $5.27 \%$.
- We recorded a gain on debt extinguishment of $\$ 9.5$ million as a result of extinguishing $\$ 10.4$ million aggregate principal amount of CMBS indebtedness on one defaulted loan, which was secured by one property.
- We recorded a loss on debt extinguishment of $\$ 5.3$ million as a result of terminating the A-1 Term Loans and A2 Term Loans, which were repaid primarily with proceeds from the issuance of the 2027 Senior Unsecured Notes and 2030 Senior Unsecured Notes.
- We recorded a loss on debt extinguishment of $\$ 2.8$ million as a result of terminating $\$ 42.4$ million principal amount of CMBS indebtedness on one loan, which was secured by 12 properties.
- We recorded a loss on debt extinguishment of $\$ 0.7$ million as a result of the termination of the 2015 Credit Agreement and 2015 Term Loan Agreement in conjunction with entering into the 2019 Revolving Credit and Term Loan Agreement.

During the year ended December 31, 2018, we extinguished $\$ 195.8$ million of Master Trust 2013 notes and CMBS debt and recognized a gain on debt extinguishment of $\$ 27.1$ million. The gain was primarily attributable to the extinguishment of $\$ 56.2$ million of CMBS debt related to six defaulted loans on six underperforming properties, which was partially offset by a loss on the extinguishment of the Master Trust 2013 Series 2013-1 notes and make-whole penalties on early pre-payments of Master Trust 2013 Series 2013-2.

## Gain on disposition of assets

During the year ended December 31, 2019, we disposed of 44 properties and recorded net gains totaling $\$ 58.9$ million. There were $\$ 69.1$ million in net gains on the sale of 23 active properties and $\$ 1.5$ million in net gains on the sale of 18 Vacant properties. One property was returned to the lender in conjunction with CMBS debt extinguishment and two properties were leasehold interests that were surrendered to the lessors, which did not result in a gain or loss on disposition. Additionally, one building in a multi-tenant property was sold, resulting in a net loss of $\$ 11.7$ million, and the remaining stand-alone occupied building of this property was retained.

During the year ended December 31, 2018, we disposed of 29 properties and recorded gains totaling $\$ 14.6$ million. There were $\$ 15.5$ million in net gains on the sale of 19 active properties. These gains were partially offset by $\$ 0.7$ million in net losses on the sale of four Vacant properties and $\$ 0.2$ million in net other losses. There were no gains or losses recorded on the transfer of six properties to lenders.

## Preferred dividend income from SMTA

As part of the Spin-Off of SMTA, SMTA issued to us $10 \%$ Series A preferred shares with an aggregate liquidation preference of $\$ 150.0$ million. For the year ended December 31, 2019, we recognized preferred dividend income of $\$ 10.8$ million from these shares, compared to $\$ 8.8$ million for the year ended December 31, 2018. In September 2019, in conjunction with SMTA's sale of Master Trust 2014, SMTA repurchased the preferred shares at their aggregate liquidation preference.

## Other expense

We are contingently liable for $\$ 5.7$ million of debt owed by one of our former tenants. As a result of the former tenant filing for bankruptcy, we recognized $\$ 5.3$ million of debt guarantee expense in the year ended December 31, 2018 to fully reserve for the contingent liability. No payments have been made in relation to this contingent liability to date.

Taxable income earned by any of the Company's TRSs, including from non-REIT activities, is subject to federal, state, and local taxes. As such, income earned by a wholly-owned TRS of Spirit pursuant to the Asset Management Agreement was subject to federal and state income tax. There was an increase in income tax expense year-over-year of $\$ 10.7$ million, which was primarily a result of the taxable termination fee income of $\$ 48.2$ million recorded in the third quarter of 2019.

## Loss from discontinued operations

Discontinued operations represent the activity related to the assets that were included in the Spin-Off. As such, there is no activity related to discontinued operations for the year ended December 31, 2019.

## LIQUIDITY AND CAPITAL RESOURCES

## FORWARD EQUITY ISSUANCE

In May 2019, we entered into forward sale agreements with certain financial institutions acting as forward purchasers in connection with an offering of 11.5 million shares of common stock at an initial gross offering price of $\$ 41.00$ per share, before underwriting discounts and offering expenses. The forward purchasers borrowed and sold an aggregate of 11.5 million shares of common stock in the offering. The Company did not receive any proceeds from the sale of its shares of common stock by the forward purchasers at the time of the offering. The forward sale price that the Company received upon physical settlement of the agreements was subject to adjustment for (i) a floating interest rate factor equal to a specified daily rate less a spread, (ii) the forward purchasers' stock borrowing costs and (iii) scheduled dividends during the term of the forward sale agreements. As of December 31, 2019, we had settled all 11.5 million of these shares for net proceeds of $\$ 448.6$ million after giving effect to the adjustments noted above, underwriting discount of $\$ 18.9$ million and other fees.

## ATM PROGRAM

In November 2016, the Board of Directors approved a $\$ 500.0$ million ATM Program. In February 2019, we updated the ATM Program, pursuant to which we may from time to time offer and sell shares of our common stock having an aggregate gross sales price of up to $\$ 500.0$ million through the agents, as our sales agents or, if applicable, as forward sellers, or directly to the agents acting as principals. Sales of shares of our common stock under the ATM Program may be made in sales deemed to be "at the market offerings" as defined in Rule 415 under the Securities Act.

The ATM Program contemplates that, in addition to the issuance and sale by us of shares of our common stock to or through the agents, we may enter into separate forward sale agreements with one of the agents or one of their respective affiliates (in such capacity, each, a "forward purchaser" and, collectively, the "forward purchasers"). When we enter into a forward sale agreement with any forward purchaser, we expect that such forward purchaser will attempt to borrow from third parties and sell, through the relevant agent, acting as sales agent for such forward purchaser, shares of our common stock to hedge such forward purchaser's exposure under such forward sale agreement. We will not initially receive any proceeds from any sale of shares of our common stock borrowed by a forward purchaser and sold through a forward seller.

We currently expect to fully physically settle any forward sale agreement with the relevant forward purchaser on one or more dates specified by us on or prior to the maturity date of such forward sale agreement, in which case we expect to receive aggregate net cash proceeds at settlement equal to the number of shares specified in such forward sale agreement multiplied by the relevant forward price per share. However, subject to certain exceptions, we may also elect, in our sole discretion, to cash settle or net share settle all or any portion of our obligations under any forward sale agreement, in which case we may not receive any proceeds (in the case of cash settlement) or will not receive any proceeds (in the case of net share settlement), and we may owe cash (in the case of cash settlement) or shares of our common stock (in the case of net share settlement) to the relevant forward purchaser.

As of December 31, 2019, 5.2 million shares of our common stock have been sold under the ATM Program. 5.1 million of this activity occurred during the year ended December 31, 2019 for net proceeds of $\$ 228.8$ million after
giving effect to sales agent commissions of $\$ 2.9$ million and other issuance fees. 3.4 million of the sales were sold by forward purchasers through agents under the ATM Program and pursuant to forward sales agreements. The forward sale price that we received upon physical settlement of the agreements was subject to adjustment for (i) a floating interest rate factor equal to a specified daily rate less a spread, (ii) the forward purchasers' stock borrowing costs and (iii) scheduled dividends during the term of the forward sale agreements. As of December 31, 2019, we had settled these 3.4 million shares for net proceeds of $\$ 149.0$ million after giving effect to the adjustments noted above, sales agent commissions of $\$ 1.9$ million and other fees. There were no open forward contracts under the ATM Program as of December 31, 2019 and we had remaining capacity to sell common stock having an aggregate gross sales price of up to $\$ 264.2$ million under the program.

## STOCK REPURCHASE PROGRAM

On May 1, 2018, our Board of Directors approved a stock repurchase program, which authorized the repurchase of up to $\$ 250.0$ million of our common stock. These purchases could be made in the open market or through private transactions from time to time over the 18 -month time period following authorization. The stock repurchase program did not obligate us to repurchase any specific number of shares and could be suspended at any time at our discretion. The program expired on November 1, 2019 and no shares were repurchased under this program.

## SHORT-TERM LIQUIDITY AND CAPITAL RESOURCES

On a short-term basis, our principal demands for funds will be for operating expenses, acquisitions, distributions to stockholders and payment of interest and principal on current and any future debt financings. We expect to fund these demands primarily through cash provided by operating activities, borrowings under the 2019 Credit Facility, and, when market conditions warrant, issuances of equity securities, including shares of our common stock under our ATM program. As of December 31, 2019, available liquidity was comprised of $\$ 683.5$ million of borrowing capacity under the 2019 Credit Facility, $\$ 11.5$ million in restricted cash and restricted cash equivalents and $\$ 14.5$ million in cash and cash equivalents. We also had remaining capacity to sell common stock having an aggregate gross sales price of up to $\$ 264.2$ million under our ATM Program as of December 31, 2019.

## LONG-TERM LIQUIDITY AND CAPITAL RESOURCES

We plan to meet our long-term capital needs, including long-term financing of property acquisitions, by issuing registered debt or equity securities, by obtaining asset level financing and by issuing fixed-rate secured or unsecured notes and bonds. In the future, some of our property acquisitions could be made by issuing partnership interests of our Operating Partnership in exchange for property owned by third parties. These partnership interests would be exchangeable for cash or, at our election, shares of our common stock.

We continually evaluate financing alternatives and believe that we can obtain financing on reasonable terms. However, we cannot be sure that we will have access to the capital markets at times and on terms that are acceptable to us. We expect that our primary uses of capital will be for property and other asset acquisitions, the payment of tenant improvements, operating expenses, debt service payments and distributions to our stockholders.

## DESCRIPTION OF CERTAIN DEBT

The following descriptions of debt should be read in conjunction with Note 4 to the consolidated financial statements herein.

## 2019 Credit Facility

As of December 31, 2019, the aggregate gross commitment under the 2019 Credit Facility was $\$ 800.0$ million, which may be increased up to $\$ 1.2$ billion by exercising an accordion feature, subject to satisfying certain requirements and obtaining additional lender commitments. As of December 31, 2019, $\$ 116.5$ million of the available gross commitment was drawn. The 2019 Credit Facility has a maturity of March 31, 2023 and includes two six-month extensions that can be exercised at our option.

We may voluntarily prepay the 2019 Credit Facility, in whole or in part, at any time without premium or penalty. Payment of the 2019 Credit Facility is unconditionally guaranteed by the Company and material subsidiaries that meet certain conditions (as defined in the 2019 Facilities Agreements). As of December 31, 2019, there were no subsidiaries that met this requirement.

As of December 31, 2019, the 2019 Credit Facility bore interest at 1-Month LIBOR plus $0.90 \%$ and a ratings-based facility fee in the amount of $0.20 \%$ per annum. As of December 31, 2019, there were no letters of credit outstanding.

Amounts available for borrowing under the 2019 Credit Facility remained subject to compliance with certain customary restrictive covenants including:

- Maximum leverage ratio (defined as consolidated total indebtedness of the Company, net of certain cash and cash equivalents, to total asset value) of 0.60:1.00;
- Minimum fixed charge coverage ratio (defined as EBITDA of the Company, to fixed charges) of 1.50:1.00;
- Maximum secured indebtedness leverage ratio (defined as consolidated secured indebtedness of the Company, net of certain cash and cash equivalents, to total asset value) of 0.50:1:00;
- Minimum unsecured interest coverage ratio (defined as consolidated net operating income from unencumbered properties, to unsecured interest expense) of 1.75:1.00; and
- Maximum unencumbered leverage ratio (defined as consolidated unsecured indebtedness of the Company, net of certain cash and cash equivalents, to total unencumbered asset value) of 0.60:1:00.

In addition to these covenants, the 2019 Credit Agreement also included other customary affirmative and negative covenants, such as (i) limitation on liens and negative pledges; (ii) transactions with affiliates; (iii) limitation on mergers, consolidations and sales of all or substantially all assets; (iv) maintenance of status as a REIT and listing on any national securities exchange; and (v) material modifications to organizational documents. As of December 31, 2019, the Corporation and the Operating Partnership were in compliance with these covenants.

## A-1 Term Loans and A-2 Term Loans

The A-1 Term Loans had a borrowing capacity of $\$ 420.0$ million with a maturity date of March 31, 2024. The A-2 Term Loans had a borrowing capacity of $\$ 400.0$ million with a maturity date of March 31, 2022. The borrowing capacity of both the A-1 Term Loans and A-2 Term Loans included an accordion feature, up to $\$ 620.0$ million and $\$ 600.0$ million, respectively, both subject to obtaining additional lender commitments. Subsequent to the credit rating upgrade in May 2019, the A-1 Term Loans and A-2 Term Loans bore interest at a rate of LIBOR plus $1.00 \%$ per annum. On September 16, 2019, we used the proceeds from the issuance of the 2027 Senior Unsecured Notes and 2030 Senior Unsecured Notes described below to repay and terminate the A-1 Term Loans and A-2 Term Loans.

## Senior Unsecured Notes

The 2026 Senior Unsecured Notes of the Operating Partnership have an aggregate principal amount of $\$ 300.0$ million and are guaranteed by the Company. The 2026 Senior Unsecured Notes accrue interest at a rate of $4.45 \%$ per year, payable on March 15 and September 15 with a final maturity date of September 15, 2026.

In June 2019, the Operating Partnership issued $\$ 400$ million aggregate principal of 2029 Senior Unsecured Notes, which are guaranteed by the Company, resulting in net proceeds of $\$ 395.9$ million. The 2029 Senior Unsecured Notes accrue interest at a rate of $4.00 \%$ per year, payable on January 15 and July 15 of each year, with a final maturity date of July 15, 2029.

In September 2019, the Operating Partnership issued $\$ 800$ million aggregate principal of notes, comprised of the 2027 Senior Unsecured Notes and the 2030 Senior Unsecured Notes, which are guaranteed by the Company. The issuance of $\$ 300$ million aggregate principal amount of 2027 Senior Unsecured Notes resulted in net proceeds of $\$ 297.0$ million and the 2027 Senior Unsecured Notes accrue interest at a rate of $3.20 \%$ per annum, payable on January 15 and July 15 of each year, with a final maturity date of January 15, 2027. The issuance of $\$ 500$ million aggregate principal amount of 2030 Senior Unsecured Notes resulted in net proceeds of $\$ 494.2$ million and the 2030 Senior Unsecured Notes accrue interest at a rate of $3.40 \%$ per annum, payable on January 15 and July 15 of each year, and mature on January 15, 2030.

The Senior Unsecured Notes are redeemable in whole at any time or in part from time to time, at the Operating Partnership's option, at a redemption price equal to the sum of: an amount equal to $100 \%$ of the principal amount of the respective Senior Unsecured Notes to be redeemed plus accrued and unpaid interest and liquidated damages, if any, up to, but not including, the redemption date; and a make-whole premium calculated in accordance with the respective indenture. Notwithstanding the foregoing, if any of the Senior Unsecured Notes are redeemed three
months or less (or two months or less in the case of the 2027 Senior Unsecured Notes) prior to their respective maturity dates, the redemption price will not include a make-whole premium.

The indentures governing the Senior Unsecured Notes subject the Corporation and Operating Partnership to certain customary restrictive covenants that limit their ability to incur additional indebtedness, including:

- Maximum leverage ratio (defined as consolidated total indebtedness, to total consolidated undepreciated real estate assets plus the Company's other assets, excluding accounts receivable and non-real estate intangibles) of 0.60:1.00;
- Minimum unencumbered asset coverage ratio (defined as total consolidated undepreciated real estate assets plus the Company's other assets, excluding accounts receivable and non-real estate intangibles, to consolidated total unsecured indebtedness) of 1.50:1:00;
- Maximum secured indebtedness leverage ratio (defined as consolidated total secured indebtedness, to total consolidated undepreciated real estate assets plus the Company's other assets, excluding accounts receivable and non-real estate intangibles) of 0.40:1.00; and
- Minimum fixed charge coverage ratio (defined as consolidated income available for debt service, to the annual service charge) of 1.50:1.0.

The indentures governing the Senior Unsecured Notes also include other customary affirmative and negative covenants, including (i) maintenance of the Corporation's existence; (ii) payment of all taxes, assessments and governmental charges levied against the Corporation; (iii) reporting on financial information; and (iv) maintenance of properties and insurance. As of December 31, 2019, the Corporation and the Operating Partnership were in compliance with these covenants.

## Master Trust 2013

Master Trust 2013 was an asset-backed securitization platform through which we raised capital by issuing nonrecourse net lease mortgage notes collateralized by commercial real estate, net leases and mortgage loans. The commercial real estate was managed by the Company in our capacity as property manager. In June 2019, the Company retired the Master Trust 2013 notes, which had one series of notes outstanding, Series 2013-2 Class A, with a stated interest rate of $5.27 \%$. These notes were issued by a single indirect wholly-owned subsidiary of the Company which is a bankruptcy-remote, special purpose entity, and were secured by 267 owned and financed properties at time of repayment.

## CMBS

In general, the obligor of our asset level debt is a special purpose entity that holds the real estate and other collateral securing the indebtedness. Each special purpose entity is a bankruptcy remote separate legal entity and is the sole owner of its assets and solely responsible for its liabilities other than typical non-recurring covenants.

As of December 31, 2019, we had five fixed-rate CMBS loans with $\$ 218.3$ million of aggregate outstanding principal, a weighted-average contractual interest rate of $5.47 \%$ and a weighted-average maturity of 3.8 years. Approximately $87.2 \%$ of this debt is partially amortizing and requires a balloon payment at maturity. The following table shows the scheduled principal repayments, including amortization, of the CMBS fixed-rate loans as of December 31, 2019 (dollars in thousands):

| Year of Maturity | Number of Loans | Number of Properties | Stated Interest Rate Range | Weighted Average Stated Rate | Scheduled Principal |  | Balloon |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2020 | - | - | - | -\% | \$ | 4,100 | \$ | - | \$ | 4,100 |
| 2021 | - | - | - | - |  | 4,365 |  | - |  | 4,365 |
| 2022 | - | - | - | - |  | 4,617 |  | - |  | 4,617 |
| 2023 | 3 | 86 | 5.23\%-5.50\% | 5.46 |  | 3,074 |  | 197,912 |  | 200,986 |
| 2024 | - | - | - | - |  | 590 |  | - |  | 590 |
| Thereafter | 2 | 2 | 5.80\%-6.00\% | 5.83 |  | 3,610 |  | 70 |  | 3,680 |
| Total | 5 | 88 |  | 5.47\% | \$ | 20,356 | \$ | 197,982 | \$ | 218,338 |

Wholly-owned subsidiaries of Spirit were the borrower on four mortgage loans payable held by SMTA and secured by six single-tenant properties. In conjunction with SMTA's sale of Master Trust 2014 on September 20, 2019, we repaid the four mortgage loans in full, extinguishing the related party mortgage loans payable.

## Convertible Notes

The Convertible Notes were comprised of two series of notes: (i) $\$ 402.5$ million aggregate principal amount of $2.875 \%$ convertible notes which matured on May 15, 2019 and (ii) $\$ 345.0$ million aggregate principal amount of $3.75 \%$ convertible notes maturing on May 15, 2021. We retired the 2019 Notes at their contractual maturity in cash by drawing on the A-2 Term Loans. Interest on the 2021 Notes is payable semiannually in arrears on May 15 and November 15 of each year. As of December 31, 2019, the carrying amount of the 2021 Notes was $\$ 336.4$ million, net of discounts (primarily consisting of the value of the embedded conversion feature) and unamortized deferred financing costs.

Holders may convert the 2021 Notes prior to November 15, 2020 only under specific circumstances: (1) if the closing price of our common stock for each of at last 20 trading days (whether or not consecutive) during the last 30 consecutive trading days in the quarter is greater than or equal to $130 \%$ of the conversion price for the Convertible Notes; (2) during the five business day period after any 10 consecutive trading day period in which the trading price per $\$ 1,000$ principal amount of the Convertible Notes for each trading day of the measurement period was less than $98 \%$ of the product of the last closing price of our common stock and the conversion rate for the Convertible Notes; (3) if we call any or all of the Convertible Notes for redemption prior to the redemption date; or (4) upon the occurrence of specified corporate events as described in the Convertible Notes prospectus supplement. On or after November 15, 2020, until the close of business on the second scheduled trading day immediately preceding the maturity date of the 2021 Notes, holders may convert the 2021 Notes at any time, regardless of the foregoing circumstances. Upon conversion, we will pay or deliver cash, shares of common stock or a combination of cash and shares of common stock, at our election.

The conversion rate is subject to adjustment for some events, including dividends paid in excess of threshold amounts stipulated in the agreement, but will not be adjusted for any accrued and unpaid interest. As of December 31, 2019, the conversion rate was 17.4458 per $\$ 1,000$ principal note. If we undergo a fundamental change (as defined in the 2021 Notes' supplemental indenture), holders may require us to repurchase all or any portion of their notes at a repurchase price equal to $100 \%$ of the principal amount of such notes to be repurchased, plus accrued and unpaid interest.

## Debt Maturities

Future principal payments due on our various types of debt outstanding as of December 31, 2019 (in thousands):

|  | Total |  | 2020 |  | 2021 |  | 2022 |  | 2023 |  | 2024 |  | Thereafter |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2019 Credit Facility | \$ | 116,500 | \$ | - | \$ | \$ - | \$ | - | \$ | 116,500 | \$ |  | \$ | - |
| CMBS |  | 218,338 |  | 4,100 |  | 4,365 |  | 4,617 |  | 200,986 |  | 590 |  | 3,680 |
| Convertible Notes |  | 345,000 |  | - |  | 345,000 |  | - |  | - |  | - |  | - |
| Senior Unsecured Notes |  | 1,500,000 |  | - |  | - |  | - |  | - |  | - |  | 1,500,000 |
|  |  | 2,179,838 |  | 4,100 |  | \$ 349,365 |  | 4,617 | \$ | 317,486 |  | 590 |  | 1,503,680 |

## Contractual Obligations

The following table provides information with respect to our commitments, including acquisitions under contract, as of December 31, 2019 (in thousands):

| Contractual Obligations | Payment due by period |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Total | Less than $\mathbf{1}$ year | $\mathbf{1 - 3}$ years | $\mathbf{3 - 5}$ years | More than $\mathbf{5}$ years |  |
| Debt - Principal | $\$ 2,179,838$ | $\$ 4,100$ | $\$ 353,982$ | $\$ 318,076$ | $\$ 1,503,680$ |  |
| Debt - Interest ${ }^{(1)}$ | 550,856 | 83,895 | 145,575 | 119,995 | 201,391 |  |
| Acquisitions Under Contract (2) | 118,770 | 118,770 | - | - | - |  |
| Capital Improvements | 29,281 | 28,061 | 1,220 | - | - |  |
| Operating Lease Obligations | 8,963 | 1,262 | 2,480 | 2,409 | 2,812 |  |
| Total | $\mathbf{\$ 2 , 8 8 7 , 7 0 8}$ | $\mathbf{\$ 2 3 6 , 0 8 8}$ | $\mathbf{\$ 5 0 3 , 2 5 7}$ | $\mathbf{\$ 4 4 0 , 4 8 0}$ | $\mathbf{\$ 1 , 7 0 7 , 8 8 3}$ |  |

${ }^{(1)}$ Debt - Interest has been calculated based on outstanding balances as of December 31, 2019 through their respective maturity dates and excludes unamortized non-cash deferred financing costs of $\$ 17.5$ million and unamortized debt discount, net of $\$ 9.3$ million.
(2) Contracts contain standard cancellation clauses contingent on results of due diligence.

## Distribution Policy

Distributions from our current or accumulated earnings are generally classified as ordinary income, whereas distributions in excess of our current and accumulated earnings, to the extent of a stockholder's federal income tax basis in our common stock, are generally characterized as a return of capital. Under the 2017 Tax Legislation, U.S. stockholders that are individuals, trusts and estates generally may deduct up to $20 \%$ of the ordinary dividends (e.g., dividends not designated as capital gain dividends or qualified dividend income) received from a REIT for taxable years beginning after December 31, 2017 and before January 1, 2026. Distributions in excess of a stockholder's federal income tax basis in our common stock are generally characterized as capital gain.

We are required to distribute $90 \%$ of our taxable income (subject to certain adjustments and excluding net capital gains) on an annual basis to maintain qualification as a REIT for federal income tax purposes and are required to pay federal income tax at regular corporate rates to the extent we distribute less than $100 \%$ of our taxable income (including capital gains).

We intend to make distributions that will enable us to meet the distribution requirements applicable to REITs and to eliminate or minimize our obligation to pay corporate-level federal income and excise taxes.

Any distributions will be at the sole discretion of our Board of Directors, and their form, timing and amount, if any, will depend upon a number of factors, including our actual and projected results of operations, FFO, liquidity, cash flows and financial condition, the revenue we actually receive from our properties, our operating expenses, our debt service requirements, our capital expenditures, prohibitions and other limitations under our financing arrangements, our REIT taxable income, the annual REIT distribution requirements, applicable laws and such other factors as our Board of Directors deems relevant.

## CASH FLOWS

In this section, we discuss our cash flows for the year ended December 31, 2019 compared to the year ended December 31, 2018. For a discussion of the year ended December 31, 2018 compared to the year ended December 31, 2017, please refer to Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the year ended December 31, 2018.

The following table presents a summary of our cash flows for the years ended December 31, 2019 and 2018 (in thousands):

|  | Years Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | Change |  |
| Net cash provided by operating activities | \$ | 339,053 | \$ | 336,365 | \$ | 2,688 |
| Net cash used in investing activities |  | $(894,999)$ |  | $(220,462)$ |  | $(674,537)$ |
| Net cash provided by (used in) financing activities |  | 504,548 |  | $(153,189)$ |  | 657,737 |
| Net decrease in cash, cash equivalents and restricted cash | \$ | $(51,398)$ | \$ | $(37,286)$ |  | $(14,112)$ |

As of December 31, 2019, we had $\$ 26.0$ million of cash, cash equivalents, and restricted cash as compared to $\$ 77.4$ million as of December 31, 2018.

## Operating Activities

Our cash flows from operating activities are primarily dependent upon the occupancy level of our portfolio, the rental rates specified in our leases, the collectability of rent and the level of our operating expenses and other general and administrative costs.

The increase in net cash provided by operating activities was primarily attributable to:

- an increase in cash related party fee revenue received of $\$ 52.5$ million, which was primarily attributed to the $\$ 48.2$ million termination fee received in connection with the termination of the Asset Management Agreement as a result of the sale of Master Trust 2014,
- a decrease in cash interest paid of $\$ 44.8$ million,
- a decrease in transaction costs of $\$ 21.3$ million,
- an increase in preferred dividends received from SMTA of $\$ 9.6$ million and
- a decrease in property costs of $\$ 6.1$ million.

This increase was partially offset by:

- a net decrease in cash rental revenue and interest on loans receivable of $\$ 66.0$ million, which was primarily attributable to a decrease of $\$ 100.1$ million in cash rental revenue directly related to properties contributed to SMTA in conjunction with the Spin-Off included in prior period operating activities, partially offset by a $\$ 34.0$ million net increase in cash rental revenue due primarily to acquisitions,
- termination fee costs of $\$ 24.8$ million paid for termination of interest rate swaps,
- a decrease in other income of $\$ 19.7$ million related to the receipt of the final Haggen settlement during 2018, and
- an increase in cash taxes paid of $\$ 10.7$ million, driven primarily by federal income taxes paid on the $\$ 48.2$ million termination fee received in connection with the termination of the Asset Management Agreement as a result of SMTA's sale of Master Trust 2014.


## Investing Activities

Cash used in investing activities is generally used to fund property acquisitions, for investments in loans receivable and for capital expenditures. Cash provided by investing activities generally relates to the disposition of real estate and other assets.

Net cash used in investing activities during the year ended December 31, 2019 included $\$ 1.3$ billion for the acquisition of 334 properties and $\$ 47.7$ million of capitalized real estate expenditures. These outflows were partially offset by $\$ 253.6$ million in net proceeds from the disposition of 44 properties, $\$ 150.0$ million in proceeds from redemption of preferred equity investment in SMTA, $\$ 33.5$ million in collections of the Master Trust Notes and $\$ 11.0$ million in collections of principal on loans receivable and real estate assets under direct financing leases.

During the same period in 2018, net cash used in investing activities included funding the acquisition of 21 properties for $\$ 257.7$ million, capitalized real estate expenditures of $\$ 52.4$ million, and investment in notes receivable of $\$ 35.5$ million. These outflows were partially offset by net proceeds of $\$ 94.7$ million from the disposition of 33 properties and collections of principal on loans receivable and real estate assets under direct financing leases totaling $\$ 30.4$ million.

## Financing Activities

Generally, our net cash provided by or used in financing activities is impacted by our borrowings under our revolving credit facilities and term loans, issuances of net-lease mortgage notes, common stock and debt offerings and repurchases and dividend payments on our common and preferred stock.

Net cash provided by financing activities during 2019 was primarily attributable to borrowings of $\$ 1.2$ billion under senior unsecured notes and net proceeds from the issuance of common stock of $\$ 677.4$ million. These amounts were partially offset by net payments on the convertible notes, term loans, mortgages and notes payable, and revolving credit facilities of $\$ 402.5$ million, $\$ 420.0$ million, $\$ 242.0$ million, and $\$ 29.8$ million, respectively. Additionally, there were debt extinguishment costs of $\$ 15.3$ million and deferred financing costs of $\$ 22.1$ million during 2019. Payment of dividends to equity owners during 2019 was $\$ 236.9$ million, and the common stock share repurchase for employee tax withholdings totaled $\$ 2.5$ million.

Net cash used in financing activities during 2018 was primarily attributable to the payment of dividends to equity owners of $\$ 300.6$ million, repayments of $\$ 170.5$ million in mortgages and notes payable, the transfer of $\$ 73.1$ million in cash, cash equivalents and restricted cash to SMTA in conjunction with the Spin-Off, and the repurchase of $4,302,125$ shares of the Company's outstanding common stock for $\$ 170.6$ million, which were partially offset by drawing of the $\$ 420$ million 2015 Term Loan, mortgages and notes payable borrowings of $\$ 104.2$ million, and net borrowings of $\$ 34.3$ million on the 2015 Credit Facility.

## Item 7A. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to financial market risks, including interest rate risk. Interest rates and other factors, such as occupancy, rental rates and the financial condition of our tenants, influence our performance more so than does inflation. Changes in interest rates do not necessarily correlate with inflation rates or changes in inflation rates. As described above, we generally offer leases that provide for payments of base rent with scheduled increases and, to a lesser extent, contingent rent based on a percentage of the tenant's gross sales to help mitigate the effect of inflation. Because the properties in our portfolio are generally leased to tenants under triple-net leases, our exposure to rising property operating costs due to inflation is mitigated.

Interest rates are highly sensitive to many factors, including governmental monetary policies and domestic and global economic and political conditions, which are beyond our control. Our operating results depend heavily on the difference between the revenue from our assets and the interest expense incurred on our borrowings. We may incur additional variable rate debt in the future, including amounts that we may borrow under our 2019 Credit Facility. In addition, decreases in interest rates may lead to additional competition for the acquisition of real estate due to a reduction in desirable alternative income-producing investments, which may lead to a decrease in the yields on real estate we have targeted for acquisition. In such circumstances, if we are not able to offset the decrease in yields by obtaining lower interest costs on our borrowings, our results of operations will be adversely affected. Significant increases in interest rates may also have an adverse impact on our earnings if we are unable to acquire real estate with rental rates high enough to offset the increase in interest rates on our borrowings.

In the event interest rates rise significantly or there is an economic downturn, defaults may increase and result in credit losses, which may adversely affect our liquidity and operating results. In a decreasing interest rate environment, borrowers are generally more likely to prepay their loans in order to obtain financing at lower interest rates. However, the vast majority of our mortgage notes payable have prepayment clauses that make refinancing during a decreasing interest rate environment uneconomical. Investments in our mortgage loans receivable also have significant prepayment protection in the form of yield maintenance provisions, which provide us with substantial yield protection in a decreasing interest rate environment with respect to this portion of our investment portfolio.

The objective of our interest rate risk management policy is to match fixed-rate assets with fixed-rate liabilities. As of December 31, 2019, our assets were primarily long-term, fixed-rate leases (though most have scheduled rental increases during the terms of the leases). As of December 31, 2019, $\$ 2.1$ billion of our indebtedness outstanding was fixed-rate, consisting of our Senior Unsecured Notes, mortgages and notes payable and Convertible Notes, with a weighted average stated interest rate of $3.92 \%$, excluding amortization of deferred financing costs and debt discounts/premiums. As of December 31, 2019, $\$ 116.5$ million of our indebtedness was variable-rate, consisting of our 2019 Credit Facility, with a stated interest rate of $2.69 \%$. If one-month LIBOR as of December 31, 2019 increased by 12.5 basis points, or $0.125 \%$, the resulting increase in annual interest expense with respect to the $\$ 116.5$ million outstanding under the variable-rate obligations would impact our future earnings and cash flows by $\$ 146$ thousand.

The estimated fair values of our debt instruments have been derived based on market quotes for comparable instruments or discounted cash flow analysis using estimates of the amount and timing of future cash flows, market rates and credit spreads. The debt instrument balances as of December 31, 2019 are as follows (in thousands):

|  | Carrying <br> Value | Estimated <br> Fair Value |  |
| :--- | ---: | :--- | ---: |
| 2019 Credit Facility | \$ | 116,500 | $\$$ |
| Mortgages and notes payable, net ${ }^{(1)}$ |  | 216,049 | 235,253 |
| Convertible Notes, net ${ }^{(1)}$ | 336,402 | 356,602 |  |
| Senior Unsecured Notes, net ${ }^{(1)}$ | $1,484,066$ | $1,543,919$ |  |

${ }^{(1)}$ The carrying value of the debt instruments are net of unamortized deferred financing costs and certain debt discounts/premiums.

## Item 8. Financial Statements and Supplementary Data INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

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## Report of Independent Registered Public Accounting Firm

To the Stockholders and the Board of Directors of
Spirit Realty Capital, Inc.

## Opinion on Internal Control over Financial Reporting

We have audited Spirit Realty Capital, Inc.'s internal control over financial reporting as of December 31, 2019, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria). In our opinion, Spirit Realty Capital, Inc. (the Company) maintained, in all material respects, effective internal control over financial reporting as of December 31, 2019, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the 2019 consolidated financial statements of the Company and our report dated February 25, 2020 expressed an unqualified opinion thereon.

## Basis for Opinion

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects.

Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

## Definition and Limitations of Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.
/s/ Ernst \& Young LLP
Dallas, Texas
February 25, 2020

## Report of Independent Registered Public Accounting Firm

To the Stockholders and the Board of Directors of Spirit Realty Capital, Inc.

## Opinion on the Financial Statements

We have audited the accompanying consolidated balance sheets of Spirit Realty Capital, Inc. (the Company) as of December 31, 2019 and 2018, the related consolidated statements of operations, comprehensive income, stockholders' equity and cash flows for each of the three years in the period ended December 31, 2019, and the related notes and financial statement schedules listed in the Index at Item 15(a) (collectively referred to as the consolidated financial statements). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company at December 31, 2019 and 2018, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2019, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of December 31, 2019, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) and our report dated February 25, 2020 expressed an unqualified opinion thereon.

## Basis for Opinion

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

## Critical Audit Matters

The critical audit matters communicated below are matters arising from the current period audit of the financial statements that were communicated or required to be communicated to the audit committee and that: (1) relate to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matters below, providing separate opinions on the critical audit matters or on the accounts or disclosures to which they relate.

## Evaluation of Impairment on Real Estate Investments Held and Used

Description of the Matter

How We Addressed the Matter in Our Audit

At December 31, 2019, the Company's real estate investments (land, building, and improvements) held and used totaled $\$ 5.0$ billion. As discussed in Note 2 to the consolidated financial statements, the Company reviews its real estate investments held and used periodically for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The Company considers factors such as expected future undiscounted cash flows, estimated residual value, and market trends (such as the effects of leasing demand and competition) in assessing recoverability of these investments. Key assumptions used in estimating future cash flows and fair values include recently quoted bid or ask prices, sale prices of comparable investments, contractual and comparable market rents, leasing assumptions, capitalization rates, and expectations for the use of the asset. A real estate investment held and used is considered impaired if its carrying value exceeds its estimated undiscounted cash flows, and the impairment is calculated as the amount by which the carrying value of the asset exceeds its estimated fair value.

Auditing management's evaluation of impairment on real estate investments held and used is judgmental due to the estimation required in determining undiscounted cash flows that can be generated from the investment and determining estimated fair value when the investment is not deemed recoverable from those estimated future cash flows. In particular, the impairment evaluation is sensitive to the investment's estimated residual value that is derived from the key assumptions stated above, which can be affected by expectations about future market or economic conditions, demand, and competition.

We obtained an understanding, evaluated the design, and tested the operating effectiveness of controls over the Company's impairment evaluation process. This included controls over management's review of the key assumptions underlying the undiscounted cash flows and the fair value determination. To test the Company's evaluation of impairment of real estate investments, we performed audit procedures that included, among others, testing the key assumptions used by management in its recoverability analysis and in determining the fair value of investments that were impaired. We compared the key assumptions to observable market transaction information published by independent industry research sources to assess whether the assumptions were market supported. We involved a valuation specialist to assist in evaluating the key assumptions listed above. As part of our evaluation, we assessed the historical accuracy of management's estimates and performed sensitivity analyses of key assumptions to evaluate the changes in the valuation of certain properties that would result from changes in the assumptions or using alternative valuation techniques.

In addition, we performed procedures to evaluate the completeness and accuracy of the data utilized in management's impairment analysis. We also assessed information and events subsequent to the balance sheet date, if any, to corroborate certain of the key assumptions used by management.

## Purchase Accounting for Acquisitions of Real Estate Investments

Description of Matter

How We Addressed
the Matter in Our Audit

The Company recorded $\$ 1.3$ billion in acquisition value of real estate investments during 2019. As discussed in Note 2 to the consolidated financial statements, the Company allocates the purchase price of real estate acquisitions to land, building, improvements, equipment, and intangibles for properties acquired with an in-place lease, based on their relative fair values. The Company considers certain key assumptions to estimate the fair value of the components of the tangible property acquired including comparable market values for land, building, and improvements. The determination of the value of intangible assets and liabilities primarily relates to the contractual lease terms, estimates of the fair market rental rates, discount rates, and estimates of costs to carry and obtain a tenant.

Auditing management's purchase accounting for the Company's 2019 acquisitions of real estate investments is complex due to the judgmental nature of numerous assumptions made by management when determining the estimated fair value of the components of the tangible and intangible assets and liabilities acquired.

We obtained an understanding, evaluated the design, and tested the operating effectiveness of controls over the Company's real estate investments acquisitions process. This included controls over management's review of the key assumptions underlying the fair value estimates. To test the Company's purchase accounting for acquisitions of real estate investments, we performed audit procedures that included, among others, reading the purchase agreements, evaluating the key assumptions and methods used in developing the estimated fair value of real estate acquisitions, and testing the recording of the assets and liabilities acquired.

We evaluated, among other things, the key assumptions listed above, and the underlying data used by the Company in developing the tangible and intangible assets and liabilities. We compared the key assumptions to observable market transaction information published by independent industry research sources to assess whether the assumptions were market supported. We involved valuation specialists to assist in evaluating those assumptions to corroborate them with observable market information or other sources for selected acquisitions.
/s/ Ernst \& Young LLP
We have served as the Company's auditor since 2003.
Dallas, Texas
February 25, 2020

## Report of Independent Registered Public Accounting Firm

To the Partners of Spirit Realty, L.P. and the Board of Directors of Spirit Realty Capital, Inc.

## Opinion on the Financial Statements

We have audited the accompanying consolidated balance sheets of Spirit Realty, L.P. (the Operating Partnership) as of December 31, 2019 and 2018, the related consolidated statements of operations, comprehensive income, partners' capital and cash flows for each of the three years in the period ended December 31, 2019, and the related notes and financial statement schedules listed in the Index at Item 15(a) (collectively referred to as the consolidated financial statements). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Operating Partnership at December 31, 2019 and 2018, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2019, in conformity with U.S. generally accepted accounting principles.

## Basis for Opinion

These financial statements are the responsibility of the Operating Partnership's management. Our responsibility is to express an opinion on the Operating Partnership's financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Operating Partnership in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. The Operating Partnership is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audits we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Operating Partnership's internal control over financial reporting. Accordingly, we express no such opinion.

Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.
/s/ Ernst \& Young LLP
We have served as the Operating Partnership's auditor since 2016.
Dallas, Texas
February 25, 2020

## SPIRIT REALTY CAPITAL, INC. <br> Consolidated Balance Sheets <br> (In Thousands, Except Share and Per Share Data)

|  | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Investments: |  |  |  |  |
| Real estate investments: |  |  |  |  |
| Land and improvements | \$ | 1,910,287 | \$ | 1,632,664 |
| Buildings and improvements |  | 3,840,220 |  | 3,125,053 |
| Total real estate investments |  | 5,750,507 |  | 4,757,717 |
| Less: accumulated depreciation |  | $(717,097)$ |  | $(621,456)$ |
|  |  | 5,033,410 |  | 4,136,261 |
| Loans receivable, net |  | 34,465 |  | 47,044 |
| Intangible lease assets, net |  | 385,079 |  | 294,463 |
| Real estate assets under direct financing leases, net |  | 14,465 |  | 20,289 |
| Real estate assets held for sale, net |  | 1,144 |  | 18,203 |
| Net investments |  | 5,468,563 |  | 4,516,260 |
| Cash and cash equivalents |  | 14,492 |  | 14,493 |
| Deferred costs and other assets, net |  | 124,006 |  | 156,428 |
| Investment in Master Trust 2014 |  | - |  | 33,535 |
| Preferred equity investment in SMTA |  | - |  | 150,000 |
| Goodwill |  | 225,600 |  | 225,600 |
| Total assets | \$ | 5,832,661 | \$ | 5,096,316 |
| Liabilities and stockholders' equity |  |  |  |  |
| Liabilities: |  |  |  |  |
| Revolving credit facilities | \$ | 116,500 | \$ | 146,300 |
| Term loans, net |  | - |  | 419,560 |
| Senior Unsecured Notes, net |  | 1,484,066 |  | 295,767 |
| Mortgages and notes payable, net |  | 216,049 |  | 463,196 |
| Convertible Notes, net |  | 336,402 |  | 729,814 |
| Total debt, net |  | 2,153,017 |  | 2,054,637 |
| Intangible lease liabilities, net |  | 127,335 |  | 120,162 |
| Accounts payable, accrued expenses and other liabilities |  | 139,060 |  | 119,768 |
| Total liabilities |  | 2,419,412 |  | 2,294,567 |
| Commitments and contingencies (see Note 6) |  |  |  |  |
| Stockholders' equity: |  |  |  |  |
| Preferred stock and paid in capital, \$0.01 par value, 20,000,000 shares authorized: $6,900,000$ shares issued and outstanding at both December 31, 2019 and December 31, 2018, liquidation preference of $\$ 25.00$ per share |  | 166,177 |  | 166,177 |
| Common stock, $\$ 0.05$ par value, $175,000,000$ shares authorized: 102,476,152 and $85,787,355$ shares issued and outstanding at December 31, 2019 and December 31, 2018, respectively |  | 5,124 |  | 4,289 |
| Capital in excess of common stock par value |  | 5,686,247 |  | 4,995,697 |
| Accumulated deficit |  | $(2,432,838)$ |  | $(2,357,255)$ |
| Accumulated other comprehensive loss |  | $(11,461)$ |  | $(7,159)$ |
| Total stockholders' equity |  | 3,413,249 |  | 2,801,749 |
| Total liabilities and stockholders' equity | \$ | 5,832,661 | \$ | 5,096,316 |

See accompanying notes.

## SPIRIT REALTY CAPITAL, INC.

Consolidated Statements of Operations (In Thousands, Except Share and Per Share Data)

|  | For the Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  |
| Revenues: |  |  |  |  |  |  |
| Rental income | \$ | 438,691 | \$ | 402,321 | \$ | 424,260 |
| Interest income on loans receivable |  | 3,240 |  | 3,447 |  | 3,346 |
| Earned income from direct financing leases |  | 1,239 |  | 1,814 |  | 2,078 |
| Related party fee income |  | 69,218 |  | 15,838 |  | - |
| Other income |  | 4,039 |  | 21,705 |  | 1,574 |
| Total revenues |  | 516,427 |  | 445,125 |  | 431,258 |
| Expenses: |  |  |  |  |  |  |
| General and administrative |  | 52,424 |  | 52,993 |  | 54,998 |
| Termination of interest rate swaps |  | 12,461 |  | - |  | - |
| Property costs (including reimbursable) |  | 18,637 |  | 21,066 |  | 28,487 |
| Deal pursuit costs |  | 844 |  | 210 |  | 1,434 |
| Interest |  | 101,060 |  | 97,548 |  | 113,394 |
| Depreciation and amortization |  | 175,465 |  | 162,452 |  | 173,686 |
| Impairments |  | 24,091 |  | 6,725 |  | 61,597 |
| Total expenses |  | 384,982 |  | 340,994 |  | 433,596 |
| Other income: |  |  |  |  |  |  |
| (Loss) gain on debt extinguishment |  | $(14,330)$ |  | 27,092 |  | 579 |
| Gain on disposition of assets |  | 58,850 |  | 14,629 |  | 42,698 |
| Preferred dividend income from SMTA |  | 10,802 |  | 8,750 |  | - |
| Other expense |  | - |  | $(5,319)$ |  | - |
| Total other income |  | 55,322 |  | 45,152 |  | 43,277 |
| Income from continuing operations before income tax expense |  | 186,767 |  | 149,283 |  | 40,939 |
| Income tax expense |  | $(11,501)$ |  | (792) |  | (511) |
| Income from continuing operations |  | 175,266 |  | 148,491 |  | 40,428 |
| (Loss) income from discontinued operations |  | - |  | $(16,439)$ |  | 36,720 |
| Net Income |  | 175,266 |  | 132,052 |  | 77,148 |
| Dividends paid to preferred stockholders |  | $(10,350)$ |  | $(10,352)$ |  | $(2,530)$ |
| Net income attributable to common stockholders | \$ | 164,916 | \$ | 121,700 | \$ | 74,618 |
|  |  |  |  |  |  |  |
| Net income per share attributable to common stockholders - basic: |  |  |  |  |  |  |
| Continuing operations | \$ | 1.81 | \$ | 1.59 | \$ | 0.40 |
| Discontinued operations |  | - |  | (0.19) |  | 0.39 |
| Net income per share attributable to common stockholders - basic | \$ | 1.81 | \$ | 1.40 | \$ | 0.79 |
|  |  |  |  |  |  |  |
| Net income per share attributable to common stockholders - diluted: |  |  |  |  |  |  |
| Continuing operations | \$ | 1.81 | \$ | 1.58 | \$ | 0.40 |
| Discontinued operations |  | - |  | (0.19) |  | 0.39 |
| Net income per share attributable to common stockholders - diluted | \$ | 1.81 | \$ | 1.39 | \$ | 0.79 |
|  |  |  |  |  |  |  |
| Weighted average shares of common stock outstanding: |  |  |  |  |  |  |
| Basic |  | ,621,808 |  | ,321,268 |  | 586,991 |
| Diluted |  | ,869,312 |  | ,476,449 |  | 588,560 |

See accompanying notes.

## SPIRIT REALTY CAPITAL, INC.

Consolidated Statements of Comprehensive Income (In Thousands)

|  | For the Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  |
| Net income attributable to common stockholders | \$ | 164,916 | \$ | 121,700 | \$ | 74,618 |
| Other comprehensive loss: |  |  |  |  |  |  |
| Net reclassification of amounts to AOCL |  | $(4,302)$ |  | $(7,159)$ |  | - |
| Total comprehensive income | \$ | 160,614 | \$ | 114,541 | \$ | 74,618 |

See accompanying notes.

## SPIRIT REALTY CAPITAL, INC.

Consolidated Statements of Stockholders' Equity
(In Thousands, Except Share Data)

|  | Preferred Stock |  |  | Common Stock |  |  | Accumulated Deficit | AOCL | Total Stockholders' Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares |  | Par Value and Capital in Excess of Par Value | Shares | Par Value | Capital in Excess of Par Value |  |  |  |
| Balances, December 31, 2016 | - | \$ | - | 96,725,305 | \$4,836 | \$5,177,086 | \$(1,499,814) | \$ - | \$3,682,108 |
| Net income |  |  |  | - | - | - | 77,148 | - | 77,148 |
| Dividends declared on preferred stock |  |  | - | - | - | - | $(2,530)$ | - | $(2,530)$ |
| Net income available to common stockholders | - |  | - | - | - | - | 74,618 | - | 74,618 |
| Issuance of preferred stock | 6,900,000 |  | 166,193 | - | - | - | - | - | 166,193 |
| Dividends declared on common stock | - |  | - | - | - | - | $(332,402)$ | - | $(332,402)$ |
| Tax withholdings related to net stock settlements | - |  | - | $(88,062)$ | (4) | - | $(3,538)$ | - | $(3,542)$ |
| Repurchase of common shares |  |  |  | $(7,167,993)$ | (358) | - | $(282,731)$ |  | $(283,089)$ |
| Stock-based compensation, net |  |  | - | 304,885 | 15 | 16,545 | (837) | - - | 15,723 |
| Balances, December 31, 2017 | 6,900,000 |  | 166,193 | 89,774,135 | \$4,489 | \$5,193,631 | \$(2,044,704) | \$ | \$3,319,609 |
| Net income | - |  | - | - | - | - | 132,052 | - | 132,052 |
| Dividends declared on preferred stock | - |  | - | - | - | - | $(10,352)$ | - | $(10,352)$ |
| Net income available to common stockholders |  |  | - | - | - | - | 121,700 | - | 121,700 |
| Other comprehensive loss | - |  | - | - | - |  | - | $(7,159)$ | $(7,159)$ |
| Cost associated with preferred stock | - |  | (16) | - | - | - | - | - | (16) |
| Dividends declared on common stock | - |  |  |  | - |  | $(262,887)$ | - - | $(262,887)$ |
| Tax withholdings related to net stock settlements | - |  | - | $(57,679)$ | (3) | - | $(2,400)$ | - | $(2,403)$ |
| Issuance of shares of common stock, net | - |  | - | 92,458 | 5 | 2,967 | - | - | 2,972 |
| Repurchase of common shares | - |  | - | $(4,244,446)$ | (212) | - | $(167,953)$ | - | $(168,165)$ |
| SMTA dividend distribution | - |  | - | - | - | $(216,005)$ | ) - | - | $(216,005)$ |
| Stock-based compensation, net | 二 |  | - | 222,887 | 10 | 15,104 | $(1,011)$ |  | 14,103 |
| Balances, December 31, 2018 | 6,900,000 |  | 166,177 | 85,787,355 | \$4,289 | \$4,995,697 | \$(2,357,255) | \$ (7,159) | \$2,801,749 |
| Net income | - |  | - | - | - | - | 175,266 | - | 175,266 |
| Dividends declared on preferred stock | - |  | - | - | - | - | $(10,350)$ | - | $(10,350)$ |
| Net income available to common stockholders | - |  | - | - | - | - | 164,916 | - | 164,916 |
| Net reclassification of amounts from AOCL |  |  |  |  |  |  |  | $(4,302)$ | $(4,302)$ |
| Dividends declared on common stock | - |  | - | - | - | - | $(236,943)$ | ) - | $(236,943)$ |
| Tax withholdings related to net stock settlements | - |  | - | $(58,445)$ | (3) | - | $(2,539)$ | - - | $(2,542)$ |
| Issuance of shares of common stock, net | - |  | - | 16,578,423 | 829 | 676,361 | - | - | 677,190 |
| Stock-based compensation, net | - |  | - | 168,819 | 9 | 14,268 | $(1,017)$ | - - | 13,260 |
| Other | - |  | - | - | - | (79) | ) - | - | (79) |
| Balances, December 31, 2019 | $\underline{\underline{6,900,000}}$ |  | 166,177 | 102,476,152 | \$5,124 | \$5,686,247 | \$(2,432,838) | \$(11,461) | \$3,413,249 |

See accompanying notes.

## SPIRIT REALTY CAPITAL, INC.

## Consolidated Statements of Cash Flows <br> (In Thousands)

|  | For the Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  |
| Operating activities |  |  |  |  |  |  |
| Net income | \$ | 175,266 | \$ | 132,052 | \$ | 77,148 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |  |  |
| Depreciation and amortization |  | 175,465 |  | 197,913 |  | 256,019 |
| Impairments |  | 24,091 |  | 17,668 |  | 102,330 |
| Amortization of deferred financing costs |  | 6,289 |  | 9,306 |  | 9,896 |
| Amortization of debt discounts |  | 7,028 |  | 13,560 |  | 13,572 |
| Amortization of deferred losses on interest rate swaps |  | 858 |  | - |  | - |
| Loss on termination of interest rate swaps |  | 12,461 |  | - |  | - |
| Payment for termination of interest rate swaps |  | $(24,843)$ |  | - |  | - |
| Stock-based compensation expense |  | 14,277 |  | 15,114 |  | 16,560 |
| Loss (gain) on debt extinguishment |  | 14,330 |  | $(26,729)$ |  | 1,645 |
| Gain on dispositions of real estate and other assets |  | $(58,850)$ |  | $(14,355)$ |  | $(65,106)$ |
| Non-cash revenue |  | $(19,943)$ |  | $(18,878)$ |  | $(28,439)$ |
| Bad debt expense and other |  | 189 |  | 2,313 |  | 5,913 |
| Changes in operating assets and liabilities: |  |  |  |  |  |  |
| Deferred costs and other assets, net |  | 2,953 |  | $(1,396)$ |  | 2,866 |
| Accounts payable, accrued expenses and other liabilities |  | 9,482 |  | 9,797 |  | 1,578 |
| Net cash provided by operating activities |  | 339,053 |  | 336,365 |  | 393,982 |
| Investing activities |  |  |  |  |  |  |
| Acquisitions of real estate |  | $(1,295,545)$ |  | $(257,712)$ |  | $(279,934)$ |
| Capitalized real estate expenditures |  | $(47,652)$ |  | $(52,390)$ |  | $(46,100)$ |
| Investments in loans receivable |  | - |  | $(35,450)$ |  | $(4,995)$ |
| Proceeds from redemption of preferred equity investment |  | 150,000 |  | - |  | - |
| Collections from investment in Master Trust 2014 |  | 33,535 |  | - |  | - |
| Collections of principal on loans receivable and real estate assets under direct financing leases |  | 11,037 |  | 30,427 |  | 12,769 |
| Proceeds from dispositions of real estate and other assets, net |  | 253,626 |  | 94,663 |  | 472,496 |
| Net cash (used in) provided by investing activities |  | $(894,999)$ |  | $(220,462)$ |  | 154,236 |
| Financing activities |  |  |  |  |  |  |
| Borrowings under revolving credit facilities |  | 1,047,200 |  | 826,000 |  | 940,200 |
| Repayments under revolving credit facilities |  | $(1,077,000)$ |  | $(791,700)$ |  | $(914,200)$ |
| Borrowings under mortgages and notes payable |  | - |  | 104,247 |  | 618,603 |
| Repayments under mortgages and notes payable |  | $(242,049)$ |  | $(170,519)$ |  | $(221,310)$ |
| Borrowings under term loans |  | 820,000 |  | 420,000 |  | - |
| Repayments under term loans |  | $(1,240,000)$ |  | - |  | $(420,000)$ |
| Repayments under Convertible Notes |  | $(402,500)$ |  | - |  | - |
| Borrowings under Senior Unsecured Notes |  | 1,198,264 |  | - |  | - |
| Debt extinguishment costs |  | $(15,277)$ |  | $(2,968)$ |  | $(3,305)$ |
| Deferred financing costs |  | $(22,105)$ |  | $(1,981)$ |  | $(8,255)$ |
| Cash, cash equivalents and restricted cash held by SMTA at Spin-Off |  | - |  | $(73,081)$ |  | - |
| Sale of SubREIT preferred shares |  | - |  | 5,000 |  | - |
| Proceeds from issuance of common stock, net of offering costs |  | 677,428 |  | 2,972 |  | - |
| Proceeds from issuance of preferred stock, net of offering costs |  | - |  | (16) |  | 166,193 |
| Repurchase of shares of common stock, including tax withholdings related to net stock settlements |  | $(2,541)$ |  | $(170,568)$ |  | $(286,631)$ |
| Common stock dividends paid |  | $(226,522)$ |  | $(290,223)$ |  | $(339,174)$ |
| Preferred stock dividends paid |  | $(10,350)$ |  | $(10,352)$ |  | $(2,530)$ |
| Net cash provided by (used in) financing activities |  | 504,548 |  | $(153,189)$ |  | $(470,409)$ |
| Net (decrease) increase in cash, cash equivalents and restricted cash |  | $(51,398)$ |  | $(37,286)$ |  | 77,809 |
| Cash, cash equivalents and restricted cash, beginning of period |  | 77,421 |  | 114,707 |  | 36,898 |
| Cash, cash equivalents and restricted cash, end of period | \$ | 26,023 | \$ | 77,421 | \$ | 114,707 |

## SPIRIT REALTY CAPITAL, INC.

$$
\begin{aligned}
& \text { Consolidated Statements of Cash Flows-(continued) } \\
& \text { (In Thousands) }
\end{aligned}
$$

The following table presents the supplemental cash flow disclosures (in thousands):

| Supplemental Disclosures of Non-Cash Activities: | For the Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  |
| Distributions declared and unpaid | \$ | 64,049 | \$ | 53,617 | \$ | 80,792 |
| Relief of debt through sale or foreclosure of real estate properties |  | 10,368 |  | 56,119 |  | 39,141 |
| Net real estate and other collateral assets sold or surrendered to lender |  | 654 |  | 28,271 |  | 38,547 |
| Accrued interest capitalized to principal (1) |  | 251 |  | 1,967 |  | 3,839 |
| Accrued market-based award dividend rights |  | 1,017 |  | 1,011 |  | 817 |
| Accrued capitalized costs |  | 2,230 |  | 695 |  | - |
| Financing provided in connection with disposition of assets |  | - |  | 2,888 |  | 24,015 |
| Right-of-use lease assets |  | 6,143 |  | - |  | - |
| Lease liabilities |  | 6,143 |  | - |  | - |
| Reclass of residual value from direct financing lease to operating lease |  | 5,841 |  | 4,455 |  | 11,088 |
| Investment in preferred shares |  | - |  | 150,000 |  | - |
| Non-cash distribution to SMTA, net |  | - |  | 142,924 |  | - |
| Derivative changes in fair value |  | 18,593 |  | 7,159 |  | - |
| Supplemental Cash Flow Disclosures: |  |  |  |  |  |  |
| Cash paid for interest | \$ | 73,530 | \$ | 118,329 | \$ | 163,623 |
| Cash paid for taxes |  | 11,826 |  | 1,099 |  | 911 |

(1) Accrued and overdue interest on certain CMBS notes that have been intentionally placed in default.

See accompanying notes.

## SPIRIT REALTY, L.P. <br> Consolidated Balance Sheets (In Thousands, Except Unit and Per Unit Data)

|  | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Investments: |  |  |  |  |
| Real estate investments: |  |  |  |  |
| Land and improvements | \$ | 1,910,287 | \$ | 1,632,664 |
| Buildings and improvements |  | 3,840,220 |  | 3,125,053 |
| Total real estate investments |  | 5,750,507 |  | 4,757,717 |
| Less: accumulated depreciation |  | $(717,097)$ |  | $(621,456)$ |
|  |  | 5,033,410 |  | 4,136,261 |
| Loans receivable, net |  | 34,465 |  | 47,044 |
| Intangible lease assets, net |  | 385,079 |  | 294,463 |
| Real estate assets under direct financing leases, net |  | 14,465 |  | 20,289 |
| Real estate assets held for sale, net |  | 1,144 |  | 18,203 |
| Net investments |  | 5,468,563 |  | 4,516,260 |
| Cash and cash equivalents |  | 14,492 |  | 14,493 |
| Deferred costs and other assets, net |  | 124,006 |  | 156,428 |
| Investment in Master Trust 2014 |  | - |  | 33,535 |
| Preferred equity investment in SMTA |  | - |  | 150,000 |
| Goodwill |  | 225,600 |  | 225,600 |
| Total assets | \$ | 5,832,661 | \$ | 5,096,316 |

## Liabilities and partners' capital

| Liabilities: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Revolving credit facilities | \$ | 116,500 | \$ | 146,300 |
| Term loans, net |  | - |  | 419,560 |
| Senior Unsecured Notes, net |  | 1,484,066 |  | 295,767 |
| Mortgages and notes payable, net |  | 216,049 |  | 463,196 |
| Notes Payable to Spirit Realty Capital, Inc., net |  | 336,402 |  | 729,814 |
| Total debt, net |  | 2,153,017 |  | 2,054,637 |
| Intangible lease liabilities, net |  | 127,335 |  | 120,162 |
| Accounts payable, accrued expenses and other liabilities |  | 139,060 |  | 119,768 |
| Total liabilities |  | 2,419,412 |  | 2,294,567 |
| Commitments and contingencies (see Note 6) |  |  |  |  |
| Partners' Capital |  |  |  |  |
| General partner's common capital, 797,644 units issued and outstanding as of both December 31, 2019 and December 31, 2018 |  | 22,389 |  | 23,061 |
| Limited partners' preferred capital: 6,900,000 units issued and outstanding as of December 31, 2019 and December 31, 2018, respectively |  | 166,177 |  | 166,177 |
| Limited partners' common capital: 101,678,508 and 84,989,711 units issued and outstanding as of December 31, 2019 and December 31, 2018, respectively |  | 3,224,683 |  | 2,612,511 |
| Total partners' capital |  | 3,413,249 |  | 2,801,749 |
| Total liabilities and partners' capital | \$ | 5,832,661 | \$ | 5,096,316 |

See accompanying notes.

## SPIRIT REALTY, L.P.

Consolidated Statements of Operations (In Thousands, Except Share and Per Share Data)

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  |
| Revenues: |  |  |  |  |  |  |
| Rental income | \$ | 438,691 | \$ | 402,321 | \$ | 424,260 |
| Interest income on loans receivable |  | 3,240 |  | 3,447 |  | 3,346 |
| Earned income from direct financing leases |  | 1,239 |  | 1,814 |  | 2,078 |
| Related party fee income |  | 69,218 |  | 15,838 |  | - |
| Other income |  | 4,039 |  | 21,705 |  | 1,574 |
| Total revenues |  | 516,427 |  | 445,125 |  | 431,258 |
| Expenses: |  |  |  |  |  |  |
| General and administrative |  | 52,424 |  | 52,993 |  | 54,998 |
| Termination of interest rate swaps |  | 12,461 |  | - |  | - |
| Property costs (including reimbursable) |  | 18,637 |  | 21,066 |  | 28,487 |
| Deal pursuit costs |  | 844 |  | 210 |  | 1,434 |
| Interest |  | 101,060 |  | 97,548 |  | 113,394 |
| Depreciation and amortization |  | 175,465 |  | 162,452 |  | 173,686 |
| Impairments |  | 24,091 |  | 6,725 |  | 61,597 |
| Total expenses |  | 384,982 |  | 340,994 |  | 433,596 |
| Other income: |  |  |  |  |  |  |
| (Loss) gain on debt extinguishment |  | $(14,330)$ |  | 27,092 |  | 579 |
| Gain on disposition of assets |  | 58,850 |  | 14,629 |  | 42,698 |
| Preferred dividend income from SMTA |  | 10,802 |  | 8,750 |  | - |
| Other expense |  | - |  | $(5,319)$ |  | - |
| Total other income |  | 55,322 |  | 45,152 |  | 43,277 |
| Income from continuing operations before income tax expense |  | 186,767 |  | 149,283 |  | 40,939 |
| Income tax expense |  | $(11,501)$ |  | (792) |  | (511) |
| Income from continuing operations |  | 175,266 |  | 148,491 |  | 40,428 |
| (Loss) income from discontinued operations |  | - |  | $(16,439)$ |  | 36,720 |
| Net income |  | 175,266 |  | 132,052 |  | 77,148 |
| Preferred distributions |  | $(10,350)$ |  | $(10,352)$ |  | $(2,530)$ |
| Net income after preferred distributions | \$ | 164,916 | \$ | 121,700 | \$ | 74,618 |


| Net income attributable to the general partner: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Continuing operations | \$ | 1,450 | \$ | 1,270 | \$ | 353 |
| Discontinued operations |  | - |  | (151) |  | 304 |
| Net income attributable to the general partner | \$ | 1,450 | \$ | 1,119 | \$ | 657 |
| Net income attributable to the limited partners: |  |  |  |  |  |  |
| Continuing operations | \$ | 173,816 | \$ | 147,221 | \$ | 40,075 |
| Discontinued operations |  | - |  | $(16,288)$ |  | 36,416 |
| Net income attributable to the limited partners | \$ | 173,816 | \$ | 130,933 | \$ | 76,491 |

See accompanying notes.

## SPIRIT REALTY, L.P.

Consolidated Statements of Operations (In Thousands, Except Share and Per Share Data)

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  |
| Net income per partnership unit - basic: |  |  |  |  |  |  |
| Continuing operations | \$ | 1.81 | \$ | 1.59 | \$ | 0.40 |
| Discontinued operations |  | - |  | (0.19) |  | 0.39 |
| Net income per partnership unit - basic | \$ | 1.81 | \$ | 1.40 | \$ | 0.79 |
|  |  |  |  |  |  |  |
| Net income per partnership unit - diluted: |  |  |  |  |  |  |
| Continuing operations | \$ | 1.81 | \$ | 1.58 | \$ | 0.40 |
| Discontinued operations |  | - |  | (0.19) |  | 0.39 |
| Net income per partnership unit - diluted | \$ | 1.81 | \$ | 1.39 | \$ | 0.79 |
|  |  |  |  |  |  |  |
| Weighted average partnership units outstanding: |  |  |  |  |  |  |
| Basic |  | 90,621,808 |  | 86,321,268 |  | 93,586,991 |
| Diluted |  | 90,869,312 |  | 86,476,449 |  | 93,588,560 |

## SPIRIT REALTY, L.P.

Consolidated Statements of Comprehensive Income (In Thousands)

|  | For the Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  |
| Net income after preferred distributions | \$ | 164,916 | \$ | 121,700 | \$ | 74,618 |
| Other comprehensive loss: |  |  |  |  |  |  |
| Net reclassification of amounts to AOCL |  | $(4,302)$ |  | $(7,159)$ |  | - |
| Total comprehensive income | \$ | 160,614 | \$ | 114,541 | \$ | 74,618 |

See accompanying notes.

## SPIRIT REALTY, L.P.

## Consolidated Statements of Partners' Capital (In Thousands, Except Unit Data)

|  | Preferred Units |  |  | Common Units |  |  |  |  | Total <br> Partnership Capital |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Limited Part Units |  | $s^{\prime}$ Capital (2) Amount | General Pa Units |  | s Capital (1) Amount | Limited Partn Units | ers' Capital Amount |  |
| Balances, December 31, 2016 | - | \$ | - | 797,644 | \$ | 26,586 | 95,927,661 | \$3,655,522 | \$3,682,108 |
| Net income | - |  | - | - |  | 657 | - | 76,491 | 77,148 |
| Partnership distributions declared on preferred units | - |  | - | - |  | - | - | $(2,530)$ | $(2,530)$ |
| Net income after preferred distributions |  |  | - |  |  | 657 |  | 73,961 | 74,618 |
| Issuance of common units, net | 6,900,000 |  | 166,193 | - |  | - | - | - | 166,193 |
| Partnership distributions declared on common units | - |  | - | - |  | $(2,817)$ | - | $(329,585)$ | $(332,402)$ |
| Tax withholdings related to net settlement of common units | - |  | - | - |  | - | $(88,062)$ | $(3,542)$ | $(3,542)$ |
| Repurchase of common units | - |  | - | - |  | - | $(7,167,993)$ | $(283,089)$ | $(283,089)$ |
| Stock-based compensation, net | - |  | - | - |  | - | 304,885 | 15,723 | 15,723 |
| Balances, December 31, 2017 | 6,900,000 | \$ | 166,193 | 797,644 | \$ | 24,426 | 88,976,491 | \$3,128,990 | \$3,319,609 |
| Net income | - |  | - | - | \$ | 1,119 | - | \$ 130,933 | \$ 132,052 |
| Partnership distributions declared on preferred units | - |  | - | - |  | - | - | $(10,352)$ | $(10,352)$ |
| Net income after preferred distributions |  |  | - |  |  | 1,119 |  | 120,581 | 121,700 |
| Other comprehensive loss | - |  | - | - |  | (66) | - | $(7,093)$ | $(7,159)$ |
| Partnership distributions declared on common units | - |  | - | - |  | $(2,418)$ | - | $(260,469)$ | $(262,887)$ |
| Tax withholdings related to net settlement of common units | - |  | - | - |  | - | $(57,679)$ | $(2,403)$ | $(2,403)$ |
| Issuance of common units, net | - |  | (16) | - |  | - | 92,458 | 2,972 | 2,956 |
| Repurchase of common units | - |  | - | - |  | - | $(4,244,446)$ | $(168,165)$ | $(168,165)$ |
| SMTA dividend distribution | - |  | - | - |  | - | - | $(216,005)$ | $(216,005)$ |
| Stock-based compensation, net | - |  | - | - |  | - | 222,887 | 14,103 | 14,103 |
| Balances, December 31, 2018 | 6,900,000 | \$ | 166,177 | 797,644 | \$ | 23,061 | 84,989,711 | \$2,612,511 | \$2,801,749 |
| Net income | - |  | - | - |  | 1,450 | - | 173,816 | 175,266 |
| Partnership distributions declared on preferred units | - |  | - | - |  | - | - | $(10,350)$ | $(10,350)$ |
| Net income after preferred distributions |  |  | - |  |  | 1,450 |  | 163,466 | 164,916 |
| Net reclassification of amounts from AOCL | - |  | - | - |  | (38) | - | $(4,264)$ | $(4,302)$ |
| Partnership distributions declared on common units | - |  | - | - |  | $(2,083)$ | - | $(234,860)$ | $(236,943)$ |
| Tax withholdings related to net settlement of common units | - |  | - | - |  | - | $(58,445)$ | $(2,542)$ | $(2,542)$ |
| Issuance of common units, net | - |  | - | - |  | - | 16,578,423 | 677,190 | 677,190 |
| Stock-based compensation, net | - |  | - | - |  | - | 168,819 | 13,260 | 13,260 |
| Other | - |  | - | - |  | (1) | - | (78) | (79) |
| Balances, December 31, 2019 | 6,900,000 | \$ | 166,177 | 797,644 | \$ | 22,389 | 101,678,508 | \$3,224,683 | \$3,413,249 |

[^2]See accompanying notes.

## SPIRIT REALTY, L.P.

## Consolidated Statements of Cash Flows <br> (In Thousands)

|  | For the Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  |
| Operating activities |  |  |  |  |  |  |
| Net income | \$ | 175,266 | \$ | 132,052 | \$ | 77,148 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |  |  |
| Depreciation and amortization |  | 175,465 |  | 197,913 |  | 256,019 |
| Impairments |  | 24,091 |  | 17,668 |  | 102,330 |
| Amortization of deferred financing costs |  | 6,289 |  | 9,306 |  | 9,896 |
| Amortization of debt discounts |  | 7,028 |  | 13,560 |  | 13,572 |
| Amortization of deferred losses on interest rate swaps |  | 858 |  | - |  | - |
| Loss on termination of interest rate swaps |  | 12,461 |  | - |  | - |
| Payment for termination of interest rate swaps |  | $(24,843)$ |  | - |  | - |
| Stock-based compensation expense |  | 14,277 |  | 15,114 |  | 16,560 |
| Loss (gain) on debt extinguishment |  | 14,330 |  | $(26,729)$ |  | 1,645 |
| Gain on dispositions of real estate and other assets |  | $(58,850)$ |  | $(14,355)$ |  | $(65,106)$ |
| Non-cash revenue |  | $(19,943)$ |  | $(18,878)$ |  | $(28,439)$ |
| Bad debt expense and other |  | 189 |  | 2,313 |  | 5,913 |
| Changes in operating assets and liabilities: |  |  |  |  |  |  |
| Deferred costs and other assets, net |  | 2,953 |  | $(1,396)$ |  | 2,866 |
| Accounts payable, accrued expenses and other liabilities |  | 9,482 |  | 9,797 |  | 1,578 |
| Net cash provided by operating activities |  | 339,053 |  | 336,365 |  | 393,982 |
| Investing activities |  |  |  |  |  |  |
| Acquisitions of real estate |  | $(1,295,545)$ |  | $(257,712)$ |  | $(279,934)$ |
| Capitalized real estate expenditures |  | $(47,652)$ |  | $(52,390)$ |  | $(46,100)$ |
| Investments in loans receivable |  | - |  | $(35,450)$ |  | $(4,995)$ |
| Proceeds from redemption of preferred equity investment |  | 150,000 |  | - |  | - |
| Collections from investment in Master Trust 2014 |  | 33,535 |  | - |  | - |
| Collections of principal on loans receivable and real estate assets under direct financing leases |  | 11,037 |  | 30,427 |  | 12,769 |
| Proceeds from dispositions of real estate and other assets, net |  | 253,626 |  | 94,663 |  | 472,496 |
| Net cash (used in) provided by investing activities |  | $(894,999)$ |  | $(220,462)$ |  | 154,236 |
| Financing activities |  |  |  |  |  |  |
| Borrowings under revolving credit facilities |  | 1,047,200 |  | 826,000 |  | 940,200 |
| Repayments under revolving credit facilities |  | $(1,077,000)$ |  | $(791,700)$ |  | $(914,200)$ |
| Borrowings under mortgages and notes payable |  | - |  | 104,247 |  | 618,603 |
| Repayments under mortgages and notes payable |  | $(242,049)$ |  | $(170,519)$ |  | $(221,310)$ |
| Borrowings under term loans |  | 820,000 |  | 420,000 |  | - |
| Repayments under term loans |  | $(1,240,000)$ |  | - |  | $(420,000)$ |
| Repayments under Convertible Notes |  | $(402,500)$ |  | - |  | - |
| Borrowings under Senior Unsecured Notes |  | 1,198,264 |  | - |  | - |
| Debt extinguishment costs |  | $(15,277)$ |  | $(2,968)$ |  | $(3,305)$ |
| Deferred financing costs |  | $(22,105)$ |  | $(1,981)$ |  | $(8,255)$ |
| Cash, cash equivalents and restricted cash held by SMTA at Spin-Off |  | - |  | $(73,081)$ |  | - |
| Sale of SubREIT preferred shares |  | - |  | 5,000 |  | - |
| Proceeds from issuance of common stock, net of offering costs |  | 677,428 |  | 2,972 |  | - |
| Proceeds from issuance of preferred stock, net of offering costs |  | - |  | (16) |  | 166,193 |
| Repurchase of shares of common stock, including tax withholdings related to net stock settlements |  | $(2,541)$ |  | $(170,568)$ |  | $(286,631)$ |
| Common distributions paid |  | $(226,522)$ |  | $(290,223)$ |  | $(339,174)$ |
| Preferred distributions paid |  | $(10,350)$ |  | $(10,352)$ |  | $(2,530)$ |
| Net cash provided by (used in) financing activities |  | 504,548 |  | $(153,189)$ |  | $(470,409)$ |
| Net (decrease) increase in cash, cash equivalents and restricted cash |  | $(51,398)$ |  | $(37,286)$ |  | 77,809 |
| Cash, cash equivalents and restricted cash, beginning of period |  | 77,421 |  | 114,707 |  | 36,898 |
| Cash, cash equivalents and restricted cash, end of period | \$ | 26,023 | \$ | 77,421 | \$ | 114,707 |

## SPIRIT REALTY, L.P.

## Consolidated Statements of Cash Flows (In Thousands)

The following table presents the supplemental cash flow disclosures (in thousands):

| Supplemental Disclosures of Non-Cash Activities: | For the Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  |
| Distributions declared and unpaid | \$ | 64,049 | \$ | 53,617 | \$ | 80,792 |
| Relief of debt through sale or foreclosure of real estate properties |  | 10,368 |  | 56,119 |  | 39,141 |
| Net real estate and other collateral assets sold or surrendered to lender |  | 654 |  | 28,271 |  | 38,547 |
| Accrued interest capitalized to principal (1) |  | 251 |  | 1,967 |  | 3,839 |
| Accrued market-based award dividend rights |  | 1,017 |  | 1,011 |  | 817 |
| Accrued capitalized costs |  | 2,230 |  | 695 |  | - |
| Financing provided in connection with disposition of assets |  | - |  | 2,888 |  | 24,015 |
| Right-of-use lease assets |  | 6,143 |  | - |  | - |
| Lease liabilities |  | 6,143 |  | - |  | - |
| Reclass of residual value from direct financing lease to operating lease |  | 5,841 |  | 4,455 |  | 11,088 |
| Investment in preferred shares |  | - |  | 150,000 |  | - |
| Non-cash distribution to SMTA, net |  | - |  | 142,924 |  | - |
| Derivative changes in fair value |  | 18,593 |  | 7,159 |  | - |
| Supplemental Cash Flow Disclosures: |  |  |  |  |  |  |
| Cash paid for interest | \$ | 73,530 | \$ | 118,329 | \$ | 163,623 |
| Cash paid for taxes |  | 11,826 |  | 1,099 |  | 911 |

See accompanying notes.

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.<br>Notes to Consolidated Financial Statements<br>December 31, 2019

## NOTE 1. ORGANIZATION

## Organization and Operations

Spirit Realty Capital, Inc. (the "Corporation" or "Spirit" or, with its consolidated subsidiaries, the "Company") operates as a self-administered and self-managed REIT that seeks to generate and deliver sustainable and attractive returns for stockholders by primarily investing in and managing a portfolio of single-tenant, operationally essential real estate throughout the U.S. that is generally leased on a long-term, triple-net basis to tenants operating within retail, industrial, office and other property types. Single tenant, operationally essential real estate generally refers to free-standing, commercial real estate facilities where tenants conduct activities that are essential to the generation of their sales and profits.

The Company's operations are generally carried out through Spirit Realty, L.P. (the "Operating Partnership") and its subsidiaries. Spirit General OP Holdings, LLC, one of the Corporation's wholly-owned subsidiaries, is the sole general partner and owns approximately $1 \%$ of the Operating Partnership. The Corporation and a wholly-owned subsidiary (Spirit Notes Partner, LLC) are the only limited partners and together own the remaining 99\% of the Operating Partnership.

On May 31, 2018, the Company completed the spin-off (the "Spin-Off") of the assets that collateralized Master Trust 2014, properties leased to Shopko, and certain other assets into an independent, publicly traded REIT, Spirit MTA REIT ("SMTA"). For periods prior to the Spin-Off, the historical financial results of SMTA are reflected in our consolidated financial statements as discontinued operations.

The Company formed Spirit Realty AM Corporation ("SRAM"), a wholly-owned taxable REIT subsidiary on March 28, 2018. The rights and obligations of the Asset Management Agreement were transferred to SRAM on April 1, 2019. The Company allocates personnel and other general and administrative costs to SRAM for management services provided to SMTA.

## NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Basis of Accounting and Principles of Consolidation

The accompanying consolidated financial statements of the Company and the Operating Partnership have been prepared on the accrual basis of accounting, in accordance with GAAP. The consolidated financial statements of the Company include the accounts of the Corporation and its wholly-owned subsidiaries. In the opinion of management, the consolidated financial statements include the normal, recurring adjustments necessary for a fair statement of the information required to be set forth therein. The consolidated financial statements of the Operating Partnership include the accounts of the Operating Partnership and its wholly-owned subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

The Company also consolidates a variable interest entity ("VIE") when the Company is determined to be the primary beneficiary. Determination of the primary beneficiary of a VIE is based on whether an entity has (1) the power to direct activities that most significantly impact the economic performance of the VIE and (2) the obligation to absorb losses or the right to receive benefits of the VIE that could potentially be significant to the VIE. The Company's determination of the primary beneficiary of a VIE considers all relationships between the Company and the VIE, including management agreements and other contractual arrangements. The Company evaluated SMTA under ASC 810 Consolidation at the time of Spin-Off and quarterly thereafter until the third quarter of 2019. In the third quarter of 2019, the Company concluded that it no longer had variable interests in SMTA. Control of SMTA is therefore evaluated under the voting interest model and does not require consolidation by the Company.

All expenses incurred by the Company have been allocated to the Operating Partnership in accordance with the Operating Partnership's first amended and restated agreement of limited partnership, which management determined to be a reasonable method of allocation. Therefore, expenses incurred would not be materially different if the Operating Partnership had operated as an unaffiliated entity.

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. <br> Notes to Consolidated Financial Statements - (continued) <br> December 31, 2019

These consolidated financial statements include certain special purpose entities that were formed to acquire and hold real estate encumbered by indebtedness (see Note 4). Each special purpose entity is a separate legal entity and is the sole owner of its assets and responsible for its liabilities. The assets of these special purpose entities are not available to pay, or otherwise satisfy obligations to, the creditors of any affiliate or owner of another entity unless the special purpose entities have expressly agreed and are permitted under their governing documents. As of December 31, 2019 and 2018, net assets totaling $\$ 0.38$ billion and $\$ 0.90$ billion, respectively, were held, and net liabilities totaling $\$ 0.23$ billion and $\$ 0.48$ billion, respectively, were owed by these encumbered special purpose entities and are included in the accompanying consolidated balance sheets.

## Discontinued Operations

A discontinued operation represents: (i) a component of an entity or group of components that has been disposed of or is classified as held for sale in a single transaction and represents a strategic shift that has or will have a major effect on the Company's operations and financial results or (ii) an acquired business that is classified as held for sale on the date of acquisition. Examples of a strategic shift include disposing of: (i) a separate major line of business, (ii) a separate major geographic area of operations, or (iii) other major parts of the Company. The Company determined that the Spin-Off represented a strategic shift that had a major effect on the Company's results and, therefore, SMTA's operations qualify as discontinued operations. See Note 12 for further discussion of discontinued operations.

## Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although management believes its estimates are reasonable, actual results could differ from those estimates.

## Segment Reporting

The Company views its operations as one segment, which consists of net leasing operations. The Company has no other reportable segments.

## Real Estate Investments

## Purchase Accounting and Acquisition of Real Estate

When acquiring a property, the purchase price (including acquisition and closing costs) is allocated to land, building, improvements and equipment based on their relative fair values. The Company considers several assumptions to estimate the fair value of the components of the tangible property acquired including market assumptions for land, building and improvements. The determination of the intangible assets and liabilities primarily relate to the contractual lease terms, estimates of the fair market rental rates, discount rates, and estimates of costs to carry and obtain a tenant. For properties acquired with in-place leases, the purchase price of real estate is allocated to the tangible and intangible assets and liabilities acquired based on their relative fair values. In making estimates of fair values for this purpose, a number of sources are used, including independent appraisals and information obtained about each property as a result of pre-acquisition due diligence, marketing and leasing activities.

## Carrying Value of Real Estate Investments

The Company's real estate properties are recorded at cost and depreciated using the straight-line method over the estimated remaining useful lives of the properties, which generally range from 20 to 50 years for buildings and improvements and from 5 to 20 years for land improvements. Properties classified as held for sale are not depreciated. Properties classified as held for sale are recorded at the lower of their carrying value or their fair value, less anticipated selling costs.

Held for Sale
The Company is continually evaluating the portfolio of real estate assets and may elect to dispose of assets considering criteria including, but not limited to, tenant concentration, tenant credit quality, unit financial performance, local market conditions and lease rates, associated indebtedness, asset location, and tenant operation type (e.g., industry, sector, or concept/brand). Real estate assets held for sale are expected to be sold within twelve months.

## Lease Intangibles

Lease intangibles, if any, acquired in conjunction with the purchase of real estate represent the value of in-place leases and above- or below-market leases. For real estate acquired subject to existing lease agreements, in-place lease intangibles are valued based on the Company's estimate of costs related to acquiring a tenant and the carrying costs that would be incurred during the time it would take to locate a tenant if the property were vacant, considering current market conditions and costs to execute similar leases at the time of the acquisition. Above- and below-market lease intangibles are recorded based on the present value of the difference between the contractual amounts to be paid pursuant to the leases at the time of acquisition of the real estate and the Company's estimate of current market lease rates for the property, measured over a period equal to the remaining initial term of the lease and, in certain instances, over the renewal period.

## Direct Financing Leases

For real estate property leases classified as direct financing leases, the building portion of the lease is accounted for as a direct financing lease, while the land portion is accounted for as an operating lease when certain criteria are met. For direct financing leases, the Company records an asset which represents the net investment that is determined by using the aggregate of the total amount of future minimum lease payments, the estimated residual value of the leased property and deferred incremental direct costs less unearned income. Income is recognized over the life of the lease to approximate a level rate of return on the net investment. Residual values, which are reviewed annually, represent the estimated amount the Company expects to receive at lease termination from the disposition of the leased property. Actual residual values realized could differ from these estimates. The Company evaluates the collectability of future minimum lease payments on each direct financing lease primarily through the evaluation of payment history and the underlying creditworthiness of the tenant. There were no amounts past due as of December 31, 2019 and 2018. The Company's direct financing leases are evaluated individually for the purpose of determining if an allowance is needed. Any write-down of an estimated residual value is recognized as an impairment loss in the current period with earned income adjusted prospectively. There were no impairment losses on direct financing leases during the years ended December 31, 2019, 2018 or 2017.

## Impairments

The Company reviews its real estate investments and related lease intangibles periodically for indicators of impairment, including, but not limited to: the asset being held for sale, vacant or non-operating, tenant bankruptcy or delinquency, and leases expiring in 60 days or less. For assets with indicators of impairment, the Company then evaluates if its carrying amount may not be recoverable. The Company considers factors such as expected future undiscounted cash flows, estimated residual value, market trends (such as the effects of leasing demand and competition) and other factors in making this assessment. An asset is considered impaired if its carrying value exceeds its estimated undiscounted cash flows.

Impairment is then calculated as the amount by which the carrying value exceeds the estimated fair value, or for assets held for sale, as the amount by which the carrying value exceeds fair value less costs to sell. Estimating fair values is highly subjective and such estimates could differ materially from actual results. Key assumptions used in estimating fair values include, but are not limited to: signed purchase and sale agreements or letters of intent; recently quoted bid or ask prices, or market prices for comparable properties; estimates of residual values, which consider, among other things, contractual and forecasted rental revenues, leasing assumptions, expenses based upon market conditions and capitalization rates; and expectations for the use of the real estate.

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.<br>Notes to Consolidated Financial Statements - (continued)<br>December 31, 2019

Gain or Loss on Disposition of Assets
When real estate properties are disposed of, the related net book value of the properties is removed and a gain or loss on disposition is recognized in our consolidated statements of operations as the difference between the proceeds from the disposition, net of any costs to sell, and the net book value. As leasing is the Company's primary activity, the Company determined that its sales of real estate, which are nonfinancial assets, are sold to noncustomers and fall within the scope of ASC 610-20. The full gain or loss on the disposition of real estate properties is recognized at time of sale provided that the Company (i) has no controlling financial interest in the real estate and (ii) has no continuing interest or obligation with respect to the disposed real estate.

## Revenue Recognition

## Rental Income: Cash and Straight-line Rent

The Company primarily leases real estate to its tenants under long-term, triple-net leases that are classified as operating leases. To evaluate lease classification, the Company assesses the terms and conditions of the lease to determine the appropriate lease term. For the majority of our operating leases at December 31, 2019, the lease includes one or more options to extend, typically for a period of five to ten years per renewal option. Excluding Walgreen Co., less than 1\% of the Company's operating leases at December 31, 2019 include an option to terminate. Walgreen Co. leases are generally for fifty years or more with several five-year termination periods after an initial noncancellable term. For less than $8 \%$ of operating leases at December 31, 2019, the lease includes an option to purchase, where the purchase option is generally determined based on fair market value of the underlying property. The Company does not include any of these options in its evaluation for lease classification purposes or for recognizing rental income unless the Company is reasonably certain the tenant will exercise the option.

Another component of lease classification that requires judgment is the amount expected to be derived from the property at the end of the lease term. For acquisitions, the Company assumes a value that is equal to net book value of the property at the date of the assessment, as the Company generally expects fair value to be equal to or greater than net book value. Generally, for lease modifications, the Company uses sales comparables or a direct capitalization approach to determine fair value. The Company seeks to protect residual value through its underwriting of acquisitions, incorporating the proprietary Spirit Property Ranking Model which is real estate centric. Once a property is acquired, the lessee is responsible for maintenance of the property, including insurance protecting any damage to the property. To further protect residual value, the Company supplements the tenant insurance policy with a master policy covering all properties owned by the Company. As an active manager, the Company will occasionally invest in capital improvements on properties, re-lease properties to new tenants or extend lease terms to protect residual value.

Some of the Company's leases also provide for contingent rent based on a percentage of the tenant's gross sales. For contingent rentals that are based on a percentage of the tenant's gross sales, the Company recognizes contingent rental revenue when the change in the factor on which the contingent lease payment is based actually occurs.

The Company's leases generally provide for rent escalations throughout the lease terms. For leases that provide for fixed contractual escalations, rental revenue is recognized on a straight-line basis to produce a constant periodic rent over the term of the lease. Accordingly, accrued rental revenue, calculated as the aggregate difference between the rental revenue recognized on a straight-line basis and scheduled rents, represents unbilled rent receivables that the Company will receive only if the tenants make all rent payments required through the expiration of the initial term of the leases.

For leases that have contingent rent escalators indexed to future increases in the CPI, they may adjust over a one year period or over multiple-year periods. Typically, these CPI-based escalators increase rent at a multiple of any increase in the CPI over a specified period. Because of the volatility and uncertainty with respect to future changes in
the CPI and the Company's inability to determine the extent to which any specific future change in the CPI is probable at each rent adjustment date during the entire term of these leases, increases in rental revenue from leases with this type of escalator are recognized when the changes in the rental rates have occurred.

Rental income is subject to an evaluation for collectability, which includes management's estimates of amounts that will not be realized based on an assessment of the risks inherent in the portfolio, considering historical experience, as well as the tenant's payment history and financial condition. The Company records a provision for losses against rental income for amounts that are not probable of collection.

## Rental Income: Tenant Reimbursement Revenue

Under a triple-net lease, the tenant is typically responsible for all improvements and is contractually obligated to pay all property operating expenses, such as real estate taxes, insurance premiums and repair and maintenance costs. Certain leases contain additional amounts recoverable from tenants for common area maintenance expenses and certain other recoverable expenses, which are non-lease components. The Company has elected to combine all its non-lease components, which were determined to have the same pattern of transfer as the related operating lease component, into a single combined lease component. Tenant reimbursement revenue is variable and is recognized as revenue in the period in which the related expenses are incurred, with the related expenses included in property costs (including reimbursable) on the Company's consolidated statements of operations. Tenant reimbursements are recorded on a gross basis in instances when our tenants reimburse us for property costs which we incur. Tenant receivables are carried net of the allowances for amounts that are not probable of collection.

## Rental Income: Intangible Amortization

Initial direct costs associated with the origination of a lease are deferred and amortized over the related lease term as an adjustment to rental revenue. In-place lease intangibles are amortized on a straight-line basis over the remaining term of the related lease and included in depreciation and amortization expense. Above-market lease intangibles are amortized over the remaining term of the respective leases as a decrease in rental revenue and below-market lease intangibles are amortized as an increase to rental revenue over the remaining term of the respective leases. The remaining term includes the initial term of the lease, but may also include the renewal periods if the Company believes it is reasonably certain the tenant will exercise the renewal option. If the Company subsequently determines it is reasonably certain the tenant will not exercise the renewal option, the unamortized portion of any related lease intangible is accelerated over the remaining initial term of the lease. If the Company believes the intangible balance is no longer recoverable, the unamortized portion of any related lease intangible is immediately recognized in impairments in the Company's consolidated statements of operations.

## Other Income: Lease Termination Fees

Lease termination fees are included in other income on the Company's consolidated statements of operations and are recognized when there is a signed termination agreement and all of the conditions of the agreement have been met. The Company recorded lease termination fees of $\$ 0.4$ million, $\$ 0.3$ million and $\$ 5.0$ million during the years ended December 31, 2019, 2018 and 2017, respectively.

## Loans Receivable

Loans receivable consists of mortgage loans, net of premium, and notes receivables. Interest on loans receivable is recognized using the effective interest rate method.

Impairment and Allowance for Loan Losses
The Company periodically evaluates the collectability of its loans receivable, including accrued interest, by analyzing the underlying property-level economics and trends, collateral value and quality, and other relevant factors in

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. <br> Notes to Consolidated Financial Statements - (continued) <br> December 31, 2019

determining the adequacy of its allowance for loan losses. A loan is determined to be impaired when, in management's judgment based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Specific allowances for loan losses are provided for impaired loans on an individual loan basis in the amount by which the carrying value exceeds the estimated fair value of the underlying collateral less disposition costs. Delinquent loans receivable are written off against the allowance when all possible means of collection have been exhausted. There were no allowances for loan losses as of either December 31, 2019 or December 31, 2018.

A loan is placed on non-accrual status when the loan has become 60 days past due, or earlier if management determines that full recovery of the contractually specified payments of principal and interest is doubtful. While on non-accrual status, interest income is recognized only when received. No loans receivable were on non-accrual status as of either December 31, 2019 or December 31, 2018.

## Cash, Cash Equivalents and Restricted Cash

Cash and cash equivalents include cash and highly liquid investment securities with maturities at acquisition of three months or less. The Company invests cash primarily in money market funds of major financial institutions with fund investments consisting of highly-rated money market instruments and other short-term instruments. Restricted cash is classified within deferred costs and other assets, net in the accompanying consolidated balance sheets. Cash, cash equivalents and restricted cash consisted of the following (in thousands):

|  | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$ | 14,492 | \$ | 14,493 | \$ | 8,798 |
| Restricted cash: |  |  |  |  |  |  |
| Collateral deposits (1) |  | 347 |  | 351 |  | 1,751 |
| Tenant improvements, repairs, and leasing commissions (2) |  | 10,877 |  | 9,093 |  | 8,257 |
| Master Trust Release ${ }^{(3)}$ |  | - |  | 7,412 |  | 85,703 |
| Liquidity reserve ${ }^{(4)}$ |  | - |  | - |  | 5,503 |
| 1031 Exchange proceeds, net |  | - |  | 45,042 |  | - |
| Other ${ }^{(5)}$ |  | 307 |  | 1,030 |  | 4,695 |
| Total cash, cash equivalents and restricted cash | \$ | 26,023 | \$ | 77,421 | \$ | 114,707 |

${ }^{(1)}$ Funds held in lender-controlled accounts generally used to meet future debt service or certain property operating expenses.
${ }^{(2)}$ Deposits held as additional collateral support by lenders to fund improvements, repairs and leasing commissions incurred to secure a new tenant.
${ }^{(3)}$ Proceeds from the sale of assets pledged as collateral under either Master Trust 2013 or Master Trust 2014, which were held on deposit until a qualifying substitution was made or the funds were applied as prepayment of principal. The Master Trust 2014 notes were included in the SpinOff to SMTA. The Master Trust 2013 notes were extinguished in June 2019. See Note 4 for additional detail.
${ }^{(4)}$ Liquidity reserve cash was placed on deposit for Master Trust 2014 and held unless there was a cashflow shortfall or upon achieving certain performance criteria, as defined in the agreements governing Master Trust 2014, or a liquidation of Master Trust 2014 occurred. The Master Trust 2014 were included in the Spin-Off to SMTA.
${ }^{(5)}$ Funds held in lender-controlled accounts released after scheduled debt service requirements are met.

## Allowance for Doubtful Accounts

The Company reviews its rent and other tenant receivables for collectability on a regular basis, taking into consideration changes in factors such as the tenant's payment history, the financial condition of the tenant, business conditions in the industry in which the tenant operates, and economic conditions in the area in which the tenant operates. If the collectability of a receivable with respect to any tenant is in doubt, a provision for uncollectible amounts will be established or a direct write-off of the specific receivable will be made. The Company provided for

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. <br> Notes to Consolidated Financial Statements - (continued) <br> December 31, 2019

reserves for uncollectible amounts totaling $\$ 3.8$ million and $\$ 4.9$ million at December 31, 2019 and 2018, respectively, against accounts receivable balances of $\$ 11.4$ million and $\$ 12.4$ million, respectively. Receivables are recorded within deferred cost and other assets, net in the accompanying consolidated balance sheets. Receivables are written off against the reserves for uncollectible amounts when all possible means of collection have been exhausted.

For receivable balances related to the straight-line method of reporting rental revenue, the collectability is assessed in conjunction with the evaluation of rental income as described above. The Company has a reserve for losses of $\$ 0.4$ million and $\$ 1.1$ million at December 31, 2019 and 2018, respectively, against straight-line rent receivables of $\$ 84.0$ million and $\$ 69.4$ million, respectively. These receivables are recorded within deferred costs and other assets, net in the accompanying consolidated balance sheets.

## Preferred equity investment in SMTA

On September 20, 2019, in conjunction with SMTA's sale of Master Trust 2014, the SMTA Preferred Stock was repurchased by SMTA and all accrued but unpaid dividends were collected. Dividends from the preferred equity investment in SMTA were recognized when dividends were declared and reflected as preferred dividend income from SMTA in the consolidated statements of operations. See Note 11 for further discussion of the repurchase of the SMTA Preferred Stock.

## Goodwill

Goodwill arises from business combinations and represents the excess of the cost of an acquired entity over the net fair value amounts that were assigned to the identifiable assets acquired and the liabilities assumed. Goodwill is tested for impairment at the reporting unit level on an annual basis and between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of the reporting unit below its carrying value. No impairment was recorded for the periods presented.

The Company adopted ASU 2017-01, Business Combinations (Topic 805): Clarifying the Definition of a Business, on January 1, 2017 on a prospective basis. Under this guidance, dispositions of properties generally do not qualify as a disposition of a business and therefore no allocation of goodwill occurs when determining gain or loss on sale. The Spin-Off of SMTA during the year ended December 31, 2018 did qualify as a disposition of a business, resulting in a reduction in goodwill. See Note 12 for additional discussion.

The following table presents a reconciliation of the Company's goodwill (in thousands):

|  | Consolidated |  |
| :---: | :---: | :---: |
| Balance as of December 31, 2016 | \$ | 254,340 |
| Goodwill allocated to dispositions of a business |  | - |
| Balance as of December 31, 2017 |  | 254,340 |
| Goodwill allocated to dispositions of a business (Spin-Off of SMTA) |  | $(28,740)$ |
| Balance as of December 31, 2018 |  | 225,600 |
| Goodwill allocated to dispositions of a business |  | - |
| Balance as of December 31, 2019 | \$ | 225,600 |

## Accounting for Derivative Financial Instruments and Hedging Activities

The Company may utilize derivative instruments such as interest rate swaps and caps for purposes of hedging exposures to fluctuations in interest rates associated with certain of its financing transactions. At the inception of a hedge transaction, the Company enters into a contractual arrangement with the hedge counterparty and formally documents the relationship between the derivative instrument and the financing transaction being hedged, as well as

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. <br> Notes to Consolidated Financial Statements - (continued) <br> December 31, 2019

its risk management objective and strategy for undertaking the hedge transaction. The fair value of the derivative instrument is recorded on the balance sheet as either an asset or liability. At inception and at least quarterly thereafter, a formal assessment is performed to determine whether the derivative instrument has been highly effective in offsetting changes in cash flows of the related financing transaction and whether it is expected to be highly effective in the future. The Company recognizes the entire change in the fair value of cash flow hedges included in the assessment of hedge effectiveness in other comprehensive (loss) income. The amounts recorded in other comprehensive (loss) income will subsequently be reclassified to earnings when the hedged item affects earnings.

## Income Taxes

The Corporation has elected to be taxed as a REIT under the Code. As a REIT, the Corporation generally will not be subject to federal income tax provided it continues to satisfy certain tests concerning the Company's sources of income, the nature of the Company's assets, the amounts distributed to the Corporation's stockholders, and the ownership of Corporation stock. Management believes the Corporation has qualified and will continue to qualify as a REIT and, therefore, no provision has been made for federal income taxes in the accompanying consolidated financial statements. Even if the Corporation qualifies for taxation as a REIT, it may be subject to state and local income and franchise taxes, and to federal income tax and excise tax on its undistributed income.

Taxable income earned by any of the Company's taxable REIT subsidiaries, including from non-REIT activities, is subject to federal, state, and local taxes. The rights and obligations of the Asset Management Agreement were transferred to SRAM, a wholly-owned taxable REIT subsidiary of Spirit, on April 1, 2019. Accordingly, commencing from April 1, 2019, all of the asset management fees, including the termination fee income, were subject to income tax. See Note 13 for additional discussion.

The Operating Partnership is a partnership for federal income tax purposes. Partnerships are pass-through entities and are not subject to U.S. federal income taxes, therefore no provision has been made for federal income taxes in the accompanying financial statements. Although most states and cities where the Operating Partnership operates follow the U.S. federal income tax treatment, there are certain jurisdictions such as Texas, Tennessee and Ohio that impose income or franchise taxes on a partnership.

Franchise taxes are included in general and administrative expenses on the accompanying consolidated statements of operations.

## Earnings Per Share and Unit

The Company's unvested restricted common stock, which contains non-forfeitable rights to receive dividends, are considered participating securities requiring the two-class method of computing earnings per share and unit. Under the two class method, earnings attributable to unvested restricted shares are deducted from income from continuing operations in the computation of net income attributable to common stockholders. Under the two-class method, earnings per common share are computed by dividing the sum of distributed earnings to common stockholders and undistributed earnings allocated to common stockholders by the weighted average number of common shares outstanding for the period. In applying the two-class method, undistributed earnings are allocated to both common shares and participating securities based on their respective weighted average shares outstanding during the period. Under the terms of the Amended Incentive Award Plan and the related restricted stock awards (see Note 9), losses are not allocated to participating securities including undistributed losses as a result of dividends declared exceeding net income. The Company uses income or loss from continuing operations as the basis for determining whether potential common shares are dilutive or anti-dilutive and undistributed net income or loss as the basis for determining whether undistributed earnings are allocable to participating securities.

## Forward Equity Sale Agreements

The Company may enter into forward sale agreements for the sale and issuance of shares of our common stock, either through an underwritten public offering or through our ATM Program. Before any issuance of shares of our

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. <br> Notes to Consolidated Financial Statements - (continued) <br> December 31, 2019

common stock to physically settle a forward sale agreement, such forward sale agreement will be reflected in our diluted earnings per share calculations using the treasury stock method. Under this method, the number of shares of our common stock used in diluted earnings per share is deemed to be increased by the excess, if any, of the number of shares of our common stock that would be issued upon full physical settlement of such forward sale agreement over the number of shares of our common stock that could be purchased by us in the market (based on the average market price during the period) using the proceeds receivable upon full physical settlement (based on the adjusted forward sale price at the end of the reporting period). Consequently, prior to physical settlement or net share settlement of a forward sale agreement, there will be no dilutive effect on our earnings per share except during periods when the average market price of our common stock is above the per share forward sale price specified in the forward sale agreement. However, if we decide to physically settle or net share settle the forward sale agreement, delivery of our shares on any physical settlement or net share settlement of the forward sale agreement will result in dilution to our earnings per share.

## Unaudited Interim Information

The consolidated quarterly financial data in Note 14 is unaudited. In the opinion of management, this financial information reflects all adjustments necessary for a fair presentation of the respective interim periods. All such adjustments are of a normal recurring nature.

## New Accounting Pronouncements

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842), which supersedes the existing guidance for lease accounting, Leases (Topic 840). ASU 2016-02 requires lessees to recognize leases on their balance sheets, and leaves lessor accounting largely unchanged. Leases pursuant to which the Company is the lessee consist of its corporate office, ground leases and equipment leases. The amendments in this ASU are effective for the fiscal years beginning after December 15, 2018 and interim periods within those fiscal years, and as such, the Company adopted ASU 2016-02 effective January 1, 2019. ASU 2016-02 requires a modified retrospective approach for all leases existing at, or entered after, the date of initial application, with an option to elect to use certain transition relief as follows:

- The Company elected to use the package of practical expedients, which permits the Company to not reassess (1) whether any expired or existing contracts are or contain leases, (2) the lease classification for any expired or existing leases, and (3) any initial direct costs for any existing leases as of the effective date.
- The Company elected to use the comparative period expedient, which permits the Company to recognize any cumulative adjustments as of the date of initial application and not record adjustments to prior reported periods. As a result of this election, bad debt expense is being presented in rental income on a prospective basis, compared to property costs (including reimbursable) for periods prior to January 1, 2019. Bad debt expense was $\$ 0.3$ million for the year ended December 31, 2019. The adoption of the lease standard did not result in a cumulative catch-up adjustment to opening equity.
- The Company elected to use the land easements expedient, which permits the Company to not reassess land easements for potential lease classification.
- The Company elected to use the components expedient, which permits the Company to not separate nonlease components from lease components if timing and pattern of transfer is the same. The Company elected this expedient for all lessee and lessor operating leases, where certain leases contain non-lease components related to tenant reimbursement and concluded that the leasing component is the predominant component.
- The Company elected not to use the hindsight expedient, which would require the re-evaluation of the lease term on all leases using current facts and circumstances.

As a lessee, the Company recognized the right-of-use lease assets and lease liabilities for our operating leases of $\$ 6.4$ million and $\$ 8.6$ million, respectively, on January 1,2019 , which are included in deferred costs and other assets, net and accounts payable, accrued expenses and other liabilities, respectively, on the accompanying consolidated balance sheet. As a lessor, our recognition of rental income remained materially consistent with previous guidance,

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.

Notes to Consolidated Financial Statements - (continued)
December 31, 2019
apart from expanded disclosure requirements. As such, the Company concludes that the overall impact of the ASU had no material impact on the Company's reported revenues, results of operations or financial position.

In June 2016, the FASB issued ASU 2016-13, Measurement of Credit Losses on Financial Instruments, which requires more timely recognition of credit losses associated with financial assets. ASU 2016-13 requires financial assets (or a group of financial assets) measured at an amortized cost basis to be presented at the net amount expected to be collected. ASU 2016-13 is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Per the subsequently issued ASU 2018-19, receivables arising from operating leases are not within the scope of ASU 2016-13. As such, the Company does not expect its impact to be material to the Company's reported revenues, results of operations or financial position.

## NOTE 3. INVESTMENTS

## Real Estate Investments

As of December 31, 2019, the Company's gross investment in real estate properties and loans totaled approximately $\$ 6.2$ billion, representing investments in 1,795 properties, including 43 properties securing mortgage loans. The gross investment is comprised of land, buildings, lease intangible assets and lease intangible liabilities, as adjusted for any impairment, and the carrying amount of loans receivable, real estate assets held under direct financing leases and real estate assets held for sale. The portfolio is geographically dispersed throughout 48 states with Texas, at $11.5 \%$, as the only state with a Real Estate Investment Value greater than $10.0 \%$ of the Real Estate Investment Value of the Company's entire portfolio.

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.

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## Owned Properties

During the years ended December 31, 2019 and 2018, the Company had the following real estate activity, net of accumulated depreciation and amortization (dollars in thousands):

|  | Number of Properties |  |  | Dollar Amount of Investments |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Held in Use | Held for Sale | Total | Held in Use |  | Held for Sale | Total |
| Gross balance, December 31, 2017 | 2,377 | 15 | 2,392 | \$ 7,770,466 | \$ | 52,592 | \$ 7,823,058 |
| Acquisitions/improvements ${ }^{(1)}$ | 21 | - | 21 | 308,985 |  | - | 308,985 |
| Dispositions of real estate ${ }^{(2)}$ | (43) | (9) | (52) | $(87,753)$ |  | $(39,208)$ | $(126,961)$ |
| Transfers to Held for Sale | (9) | 9 | - | $(47,725)$ |  | 47,725 | - |
| Transfers from Held for Sale | 7 | (7) | - | 26,899 |  | $(26,899)$ | - |
| Impairments | - | - | - | $(16,679)$ |  | (989) | $(17,668)$ |
| Write-off of gross lease intangibles | - | - | - | $(54,820)$ |  | - | $(54,820)$ |
| Other | - | - | - | (955) |  | - | (955) |
| Spin-off to SMTA | (894) | (5) | (899) | $(2,843,895)$ |  | $(11,157)$ | $(2,855,052)$ |
| Gross balance, December 31, 2018 | 1,459 | 3 | 1,462 | 5,054,523 |  | 22,064 | 5,076,587 |
| Acquisitions/improvements (1) | 334 | - | 334 | 1,344,843 |  | - | 1,344,843 |
| Dispositions of real estate ${ }^{(2)(3)}$ | (16) | (28) | (44) | $(98,327)$ |  | $(140,909)$ | $(239,236)$ |
| Transfers to Held for Sale | (27) | 27 | - | $(128,396)$ |  | 128,396 | - |
| Transfers from Held for Sale | - | - | - | - |  | - | - |
| Impairments | - | - | - | $(18,974)$ |  | $(5,117)$ | $(24,091)$ |
| Write-off of gross lease intangibles | - | - | - | $(12,894)$ |  | $(3,211)$ | $(16,105)$ |
| Gross balance, December 31, 2019 | 1,750 | 2 | 1,752 | \$ 6,140,775 | \$ | 1,223 | \$ 6,141,998 |
| Accumulated depreciation and amortization |  |  |  | $(835,156)$ |  | (79) | $(835,235)$ |
| Net balance, December 31, 2019 (4) |  |  |  | \$ 5,305,619 |  | 1,144 | \$ 5,306,763 |

${ }^{(1)}$ Includes investments of $\$ 45.0$ million and $\$ 46.0$ million, respectively, in revenue producing capitalized expenditures, as well as $\$ 4.6$ million and $\$ 6.3$ million, respectively, of non-revenue producing capitalized expenditures for the years ended December 31, 2019 and 2018.
${ }^{(2)}$ The total gain on disposal of assets for properties held in use was $\$ 26.5$ million, $\$ 1.4$ million and $\$ 24.6$ million for the years ended December 31, 2019, 2018 and 2017, respectively. The total gain on disposal of assets for properties held for sale was $\$ 32.4$ million, $\$ 13.0$ million and $\$ 40.5$ million for the years ended December 31, 2019, 2018 and 2017, respectively.
${ }^{(3)}$ Includes one deed-in-lieu property with a real estate investment of $\$ 0.8$ million that was transferred to the lender during the year ended December 31, 2019.
${ }^{(4)}$ Reconciliation of total owned investments to the accompanying consolidating balance sheet at December 31, 2019 is as follows:

| Operating lease Held in Use land and buildings, net | 5,033,410 |
| :--- | ---: |
| Intangible lease assets, net | 385,079 |
| Real estate assets under direct financing leases, net | 14,465 |
| Real estate assets held for sale, net | 1,144 |
| Intangible lease liabilities, net | $(127,335)$ |
| Net balance | $\$ 5,306,763$ |

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.

Notes to Consolidated Financial Statements - (continued)
December 31, 2019

## Operating Leases

As of December 31, 2019, 2018, and 2017, the Company held 1,745, 1,453, and 2,368 properties under operating leases, respectively. The following table summarizes the components of rental income recognized on these operating leases in the accompanying consolidated statements of operations (in thousands):

|  | $\begin{gathered} \text { FC } \\ 2019 \end{gathered}$ |  | $\begin{aligned} & \text { Ended } \mathrm{D} \\ & 2018 \end{aligned}$ |  | $2017$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base cash rent | \$ | 404,720 | \$ | 466,658 | \$ | 605,000 |
| Variable cash rent (including reimbursables) |  | 12,737 |  | 14,931 |  | 20,166 |
| Straight-line rent, net of bad debt expense ${ }^{(1)}$ |  | 16,924 |  | 16,461 |  | 25,204 |
| Amortization of above- and below- market lease intangibles, net ${ }^{(2)}$ |  | 4,310 |  | 4,943 |  | 5,394 |
| Total rental income | \$ | 438,691 | \$ | 502,993 | \$ | 655,764 |

${ }^{(1)}$ As a result of the Company's adoption of ASU 2016-02 on January 1, 2019, the Company reclassified bad debt expense to rental income on a prospective basis. See Note 2 for additional detail.
${ }^{(2)}$ Excludes amortization of in-place leases of $\$ 29.8$ million, $\$ 32.6$ million, and $\$ 43.3$ million for the years ended December 31 , 2019, 2018 , and 2017, respectively, which is included in depreciation and amortization expense in the accompanying consolidated statements of operations.

Scheduled minimum future contractual rent to be received under the remaining non-cancellable term of these operating leases (including contractual fixed rent increases occurring on or after January 1, 2020) at December 31, 2019 are as follows (in thousands):

|  |  | December 31, <br> 2019 |
| :--- | ---: | ---: |
| 2020 | \$ | 457,876 |
| 2021 | 445,325 |  |
| 2022 | 426,962 |  |
| 2023 | 406,017 |  |
| 2024 | 381,531 |  |
| Thereafter | $2,801,519$ |  |
| Total future minimum rentals | $\$ 4,919,230$ |  |

Because lease renewal periods are exercisable at the lessees' options, the preceding table presents future minimum lease payments due during the initial lease term only. In addition, the future minimum rentals do not include any contingent rentals based on a percentage of the lessees' gross sales or lease escalations based on future changes in the CPI.

The following table details lease intangible assets and liabilities, net of accumulated amortization (in thousands):

|  | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| In-place leases | \$ | 457,616 | \$ | 381,143 |
| Above-market leases |  | 95,002 |  | 62,902 |
| Less: accumulated amortization |  | $(167,539)$ |  | $(149,582)$ |
| Intangible lease assets, net | \$ | 385,079 | \$ | 294,463 |
| Below-market leases | \$ | 176,816 | \$ | 167,527 |
| Less: accumulated amortization |  | $(49,481)$ |  | $(47,365)$ |
| Intangible lease liabilities, net | \$ | 127,335 | \$ | 120,162 |

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. <br> Notes to Consolidated Financial Statements - (continued) <br> December 31, 2019

The remaining weighted average amortization period for in-place leases, above-market leases, below-market leases and in total was 13.4 years, 10.9 years, 18.1 years and 14.2 years, respectively, as of December 31, 2019. The remaining weighted average amortization period for in-place leases, above-market leases, below-market leases and in total was 14.0 years, 10.1 years, 17.7 years and 10.6 years, respectively, as of December 31, 2018. During the year ended December 31, 2019, the Company acquired in-place lease intangible assets of $\$ 100.3$ million, abovemarket lease intangible assets of $\$ 33.3$ million and below-market lease intangible liabilities of $\$ 20.9$ million. During the year ended December 31, 2018, the Company acquired in-place lease intangible assets of $\$ 21.7$ million, abovemarket lease intangible assets of $\$ 3.5$ million and below-market lease intangible liabilities of $\$ 0.4$ million.

Based on the balance of intangible assets and liabilities at December 31, 2019, the net aggregate amortization expense for the next five years and thereafter is expected to be as follows (in thousands):

| 2020 | 32,916 |
| :--- | ---: | ---: |
| 2021 | 31,280 |
| 2022 | 28,999 |
| 2023 | 27,285 |
| 2024 | 25,244 |
| Thereafter | 112,020 |
| Total future minimum amortization | $\$$\$ |

## Direct Financing Leases

As of December 31, 2019 and 2018, the Company held two and four properties under direct financing leases, respectively, all of which were held in use. The components of real estate investments held under direct financing leases were as follows (in thousands):

|  | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Minimum lease payments receivable | \$ | 4,169 | \$ | 5,390 |
| Estimated residual value of leased assets |  | 14,256 |  | 20,097 |
| Unearned income |  | $(3,960)$ |  | $(5,198)$ |
| Real estate assets under direct financing leases, net | \$ | 14,465 | \$ | 20,289 |

Scheduled minimum future payments to be received under the remaining non-cancelable term of these direct financing leases at December 31, 2019 are as follows (in thousands):

| 2020 | 578 |
| :--- | ---: | ---: |
| 2021 | 527 |
| 2022 | 541 |
| 2023 | 554 |
| 2024 | 554 |
| Thereafter | 1,415 |
| Total future minimum rentals | $\$ \mathbf{\$ 1 , 1 6 9}$ |

## Loans Receivable

As of December 31, 2019 and 2018, the Company held a total of two and three, respectively, first-priority mortgage loans. The mortgage loans are secured by single-tenant commercial properties and generally have fixed interest rates

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.

Notes to Consolidated Financial Statements - (continued)
December 31, 2019
over the term of the loans. There are two other notes receivable as of both December 31, 2019 and 2018. One with principal outstanding of $\$ 37$ thousand and $\$ 0.1$ million as of December 31, 2019 and 2018, respectively, is secured by tenant assets and stock. The other with a balance of $\$ 1.9$ million and $\$ 2.0$ million as of December 31, 2019 and 2018 is unsecured. During the years ended December 31, 2019 and 2018, the Company had the following loan activity:

|  | Mortgage Loans |  |  | $\frac{\text { Other Notes }}{\text { Investment }}$ |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Properties | Investment |  |  |  |  | estment |
| Principal, December 31, 2017 | 88 | \$ | 69,575 | \$ | 5,644 | \$ | 75,219 |
| Acquisitions | 2 |  | 2,888 |  | 35,000 |  | 37,888 |
| Dispositions | (5) |  | - |  | - |  | - |
| Principal payments and payoffs | (31) |  | $(26,978)$ |  | $(3,562)$ |  | $(30,540)$ |
| Allowance for loan losses | - |  | 63 |  | - |  | 63 |
| Spin-off to SMTA | (2) |  | $(2,888)$ |  | $(35,000)$ |  | $(37,888)$ |
| Principal, December 31, 2018 | 52 |  | 42,660 |  | 2,082 |  | 44,742 |
| Acquisitions | - |  | - |  | - |  | - |
| Dispositions | - |  | - |  | - |  | - |
| Principal payments and payoffs | (9) |  | $(10,927)$ |  | (110) |  | $(11,037)$ |
| Allowance for loan losses | - |  | - |  | - |  | - |
| Principal, December 31, 2019 | 43 | \$ | 31,733 | \$ | 1,972 | \$ | 33,705 |

The following table details loans receivable, net of premiums, discounts and allowance for loan losses (in thousands):

|  | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Mortgage loans - principal | \$ | 31,733 | \$ | 42,660 |
| Mortgage loans - premium, net of amortization |  | 921 |  | 2,527 |
| Allowance for loan losses |  | - |  | - |
| Mortgage loans, net |  | 32,654 |  | 45,187 |
| Other note receivables - principal |  | 1,972 |  | 2,082 |
| Other note receivables - discount, net of amortization |  | (161) |  | (225) |
| Other note receivables, net |  | 1,811 |  | 1,857 |
| Total loans receivable, net | \$ | 34,465 | \$ | 47,044 |

## Impairments

The following table summarizes total impairments recognized in continuing and discontinued operations on the accompanying consolidated statements of operations (in thousands):

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  |
| Real estate and intangible asset impairment | \$ | 24,091 | \$ | 17,685 | \$ | 101,941 |
| Recovery of loans receivable, previously impaired |  | - |  | (17) |  | 389 |
| Total impairments | \$ | 24,091 | \$ | 17,668 | \$ | 102,330 |

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.<br>Notes to Consolidated Financial Statements - (continued)<br>December 31, 2019

## NOTE 4. DEBT

The debt of the Company and the Operating Partnership are the same, except for the presentation of the Convertible Notes, which were issued by the Company. Subsequently, an intercompany note between the Company and the Operating Partnership was executed with terms identical to those of the Convertible Notes. Therefore, in the consolidated balance sheet of the Operating Partnership, the amounts related to the Convertible Notes are reflected as notes payable to Spirit Realty Capital, Inc., net. The Company's debt is summarized below:

|  | 2019 <br> Weighted Average Effective Interest Rates ${ }^{(1)}$ | 2019 <br> Weighted Average Stated Rates ${ }^{(2)}$ | 2019 <br> Weighted Average Remaining Term ${ }^{(3)}$ | $\begin{gathered} \text { December 31, } \\ 2019 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2018 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (In Thousands) |  |
| Revolving credit facilities | 6.62\% | 2.69\% | 3.3 | \$ 116,500 | \$ 146,300 |
| Term loans | 3.72\% | - | - | - | 420,000 |
| Master Trust Notes | 5.16\% | - | - | - | 167,854 |
| CMBS | 5.65\% | 5.47\% | 3.8 | 218,338 | 274,758 |
| Related party notes payable | 0.95\% | - | - | - | 27,890 |
| Convertible Notes | 5.22\% | 3.75\% | 1.4 | 345,000 | 747,500 |
| Senior Unsecured Notes | 3.69\% | 3.73\% | 8.6 | 1,500,000 | 300,000 |
| Total debt | 4.53\% | 3.85\% | 6.7 | 2,179,838 | 2,084,302 |
| Debt discount, net |  |  |  | $(9,272)$ | $(14,733)$ |
| Deferred financing costs, net (4) |  |  |  | $(17,549)$ | $(14,932)$ |
| Total debt, net |  |  |  | \$ 2,153,017 | \$ 2,054,637 |

${ }^{(1)}$ The effective interest rates include amortization of debt discount/premium, amortization of deferred financing costs, facility fees, and nonutilization fees, where applicable, calculated for the year ended December 31, 2019 and based on the average principal balance outstanding during the period.
${ }^{(2)}$ Represents the weighted average stated interest rate based on the outstanding principal balance as of December 31, 2019.
${ }^{(3)}$ Represents the weighted average maturity based on the outstanding principal balance as of December 31, 2019.
${ }^{(4)}$ The Company records deferred financing costs for its revolving credit facilities in deferred costs and other assets, net on its consolidated balance sheets.

## Revolving Credit Facilities

The Operating Partnership had access to an unsecured credit facility, the 2015 Credit Facility, which had a borrowing capacity of $\$ 800.0$ million at December 31, 2018. On January 14, 2019, the Operating Partnership entered into a new 2019 Revolving Credit and Term Loan Agreement with JPMorgan Chase Bank, N.A., as administrative agent, and various lenders, comprised of the 2019 Credit Facility and the A-1 Term Loans. The 2019 Facilities Agreements replaced the existing 2015 Credit Agreement and 2015 Term Loan Agreement. The 2019 Credit Facility is comprised of $\$ 800.0$ million of aggregate revolving commitments with a maturity date of March 31, 2023 and includes two sixmonth extensions that can be exercised at the Company's option. The 2019 Revolving Credit and Term Loan Agreement includes an accordion feature providing for an additional $\$ 400.0$ million of revolving borrowing capacity, subject to satisfying certain requirements and obtaining additional lender commitments.

Borrowings may be repaid, in whole or in part, at any time, without premium or penalty, but subject to applicable LIBOR breakage fees, if any. Payment is unconditionally guaranteed by the Company and material subsidiaries that meet certain conditions (as defined in the 2019 Credit Agreement). The 2019 Credit Facility is full recourse to the Operating Partnership and the aforementioned guarantors.

As of December 31, 2019, the outstanding loans under the 2019 Credit Facility bore interest at LIBOR plus an applicable margin of $0.90 \%$ per annum and the aggregate revolving commitments incurred a facility fee of $0.20 \%$ per

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. <br> Notes to Consolidated Financial Statements - (continued) <br> December 31, 2019

annum, in each case, based on the Operating Partnership's credit rating, which was upgraded to BBB by S\&P in May 2019. Prior to the upgrade, the 2019 Credit Facility bore interest at LIBOR plus an applicable margin of $1.10 \%$ per annum and the aggregate revolving commitments incurred a facility fee of $0.25 \%$ per annum.

In connection with entering into the 2019 Credit Facility, the Company incurred costs of $\$ 4.8$ million. These deferred financing costs are being amortized to interest expense over the remaining initial term of the 2019 Credit Facility. The unamortized deferred financing costs relating to the 2019 Credit Facility were $\$ 3.7$ million as of December 31, 2019, compared to the $\$ 0.4$ million relating to the 2015 Credit Facility as of December 31, 2018, and are recorded in deferred costs and other assets, net on the accompanying consolidated balance sheets.

As of December 31, 2019, $\$ 116.5$ million was outstanding and $\$ 683.5$ million of borrowing capacity was available under the 2019 Credit Facility. No outstanding letters of credit existed under the agreement as of December 31, 2019. The Operating Partnership's ability to borrow under the 2019 Credit Facility is subject to ongoing compliance with a number of customary financial covenants and other customary affirmative and negative covenants. As of December 31, 2019, the Company and the Operating Partnership were in compliance with these financial covenants.

## Term Loans

The Operating Partnership had an unsecured term loan facility, the 2015 Term Loan, which had a facility size of $\$ 420.0$ million and unamortized deferred financing costs of $\$ 0.4$ million as of December 31, 2018. Unamortized deferred financing costs are recorded net against the principal balance of term loans, net on the accompanying consolidated balance sheets.

As discussed above, on January 14, 2019, the Operating Partnership entered into a new 2019 Revolving Credit and Term Loan Agreement, comprised of the 2019 Credit Facility and the A-1 Term Loans, which replaced the existing 2015 Credit Agreement and 2015 Term Loan Agreement. The A-1 Term Loans had an aggregate borrowing amount of $\$ 420.0$ million with a maturity date of March 31, 2024. The Revolving Credit and Term Loan Agreement included an accordion feature providing for an additional $\$ 200.0$ million of term loans, subject to satisfying certain requirements and obtaining additional lender commitments.

In addition, on January 14, 2019, the Operating Partnership entered into new A-2 Term Loans with Bank of America, N.A. as administrative agent and various lenders, comprised of $\$ 400.0$ million of delayed draw term loans with a maturity date of March 31, 2022. The A-2 Term Loans included an accordion feature providing for an additional $\$ 200.0$ million of term loans, subject to satisfying certain requirements and obtaining additional lender commitments. The Company drew on the A-2 Term Loans to retire the $2.875 \%$ Convertible Notes upon their maturity in May 2019.

Subsequent to the credit rating upgrade in May 2019, the A-1 Term Loans and A-2 Term Loans bore interest at LIBOR plus an applicable margin of $1.00 \%$ per annum based on the Operating Partnership's credit rating. Prior to the credit rating upgrade, they bore interest at LIBOR plus an applicable margin of $1.25 \%$. In addition, a ticking fee accrued on the unused portion of the commitments for the A-2 Term Loans at a rate of $0.20 \%$ until the earlier of July 12, 2019 and the termination of the commitments.

On September 16, 2019, in connection with the issuance of the 2027 Senior Unsecured Notes and 2030 Senior Unsecured Notes described below, the Company repaid the A-1 Term Loans and A-2 Term Loans in full and recognized a loss on debt extinguishment of $\$ 5.3$ million.

## Master Trust Notes

Master Trust 2013 was an asset-backed securitization platform through which the Company raised capital through the issuance of non-recourse net-lease mortgage notes collateralized by commercial real estate, net-leases and mortgage loans. On June 20, 2019, the Company elected to retire the Master Trust 2013 notes, which had one series of notes outstanding, Series 2013-2 Class A, with a stated interest rate of $5.27 \%$. These notes were issued by a single

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.<br>Notes to Consolidated Financial Statements - (continued)<br>December 31, 2019

indirect wholly-owned subsidiary of the Company which is a bankruptcy-remote, special purpose entity, and were secured by 267 owned and financed properties at time of repayment. As a result of the early repayment, the properties securing the notes became unencumbered and the Company recognized a loss on debt extinguishment of $\$ 15.0$ million.

## CMBS

As of December 31, 2019, indirect wholly-owned special purpose entity subsidiaries of the Company were borrowers under five fixed-rate non-recourse loans, which have been securitized into CMBS and are secured by the borrowers' respective leased properties and related assets. The stated interest rates as of December 31, 2019 for the loans ranged from $5.23 \%$ to $6.00 \%$, with a weighted average stated rate of $5.47 \%$. As of December 31, 2019, the nondefaulted loans were secured by 88 properties. As of December 31, 2019 and December 31, 2018, the unamortized deferred financing costs associated with the CMBS loans were $\$ 2.6$ million and $\$ 3.2$ million, respectively. As of December 31, 2019 and December 31, 2018, the unamortized net premium was $\$ 0.3$ million and $\$ 0.1$ million, respectively. Both the deferred financing costs and offering premium were recorded net against the principal balance of the mortgages and notes payable on the accompanying consolidated balance sheets and are being amortized to interest expense over the term of the respective loans.

## Related Party Notes Payable

Wholly-owned subsidiaries of the Company were the borrower on four mortgage loans payable to SMTA and secured by six single-tenant commercial properties. In total, these mortgage notes had outstanding principal of $\$ 27.9$ million at December 31, 2018, which is included in mortgages and notes payable, net on the consolidated balance sheet. These mortgage notes had a weighted average stated interest rate of $1.00 \%$ and were eligible for early repayment without penalty. In conjunction with SMTA's completed sale of Master Trust 2014 in September 2019, the Company repaid the four mortgage loans in full, extinguishing the related party mortgage loans payable with no gain or loss on debt extinguishment. Additionally, the Company sold three of the underlying properties for gross proceeds of $\$ 55.0$ million.

## Convertible Notes

In May 2014, the Company issued $\$ 402.5$ million aggregate principal amount of $2.875 \%$ convertible notes due in 2019 and $\$ 345.0$ million aggregate principal amount of $3.75 \%$ convertible notes due in 2021. Proceeds from the issuance were contributed to the Operating Partnership and are recorded as a note payable to Spirit Realty Capital, Inc. on the consolidated balance sheets of the Operating Partnership. The 2019 Notes matured on May 15, 2019 and were settled in cash. The 2021 Notes will mature on May 15, 2021 and interest is payable semi-annually in arrears on May 15 and November 15 of each year.

The 2021 Notes are convertible only during certain periods and, subject to certain circumstances, into cash, shares of the Company's common stock, or a combination thereof. The initial conversion rate was 15.2727 shares of common stock per $\$ 1,000$ principal note (equivalent to an initial conversion price of $\$ 65.48$ per share of common stock, representing a $22.5 \%$ premium above the public offering price of the common stock offered concurrently at the time the 2021 Notes were issued). The conversion rate is subject to adjustment for certain anti-dilution events, including special distributions and regular quarterly cash dividends exceeding a current threshold of $\$ 0.73026$ per share. As of December 31, 2019, the conversion rate was 17.4458 per $\$ 1,000$ principal note, which reflects the adjustment from the SMTA dividend distribution related to the Spin-Off, in addition to the other regular dividends declared during the life of the Convertible Notes. Earlier conversion may be triggered if shares of the Company's common stock trade higher than the established thresholds, if the 2021 Notes trade below established thresholds, or certain corporate events occur.

In connection with the issuance of the Convertible Notes, the Company recorded a discount of $\$ 56.7$ million, which represents the estimated value of the embedded conversion feature for each of the Convertible Notes. The discount is amortized to interest expense using the effective interest method over the term of each of the 2019 Notes and 2021

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. <br> Notes to Consolidated Financial Statements - (continued) <br> December 31, 2019

Notes, and, as such, the discount related to the 2019 Notes was fully amortized in May 2019. As of December 31, 2019 and 2018, the unamortized discount was $\$ 6.5$ million and $\$ 13.3$ million, respectively. The discount is shown net against the aggregate outstanding principal balance of the Convertible Notes on the accompanying consolidated balance sheets. The equity component of the conversion feature as of both December 31, 2019 and 2018 is $\$ 55.1$ million and is recorded in capital in excess of par value in the accompanying consolidated balance sheets, net of financing transaction costs.

In connection with the offering, the Company also incurred $\$ 19.6$ million in deferred financing costs. This amount has been allocated on a pro-rata basis to each of the Convertible Notes and is amortized to interest expense over the term of each note and, as such, the deferred financing costs related to the 2019 Notes were fully amortized in May 2019. As of December 31, 2019 and 2018, the unamortized deferred financing costs relating to the Convertible Notes was $\$ 2.1$ million and $\$ 4.3$ million, respectively, and recorded net against the Convertible Notes principal balance on the accompanying consolidated balance sheets.

## Senior Unsecured Notes

On August 18, 2016, the Operating Partnership issued $\$ 300.0$ million aggregate principal amount of 2026 Senior Unsecured Notes, which are guaranteed by the Company. The 2026 Senior Unsecured Notes were issued at $99.378 \%$ of their principal face amount, resulting in net proceeds of $\$ 296.2$ million, after deducting transaction fees and expenses. The 2026 Senior Unsecured Notes accrue interest at a rate of $4.45 \%$ per annum, payable on March 15 and September 15 of each year, and mature on September 15, 2026.

On June 27, 2019, the Operating Partnership issued $\$ 400.0$ million aggregate principal amount of 2029 Senior Unsecured Notes, which are guaranteed by the Company. The 2029 Senior Unsecured Notes were issued at $99.274 \%$ of their principal face amount, resulting in net proceeds of $\$ 395.9$ million, after deducting the debt discount and transaction fees and expenses. The 2029 Senior Unsecured Notes accrue interest at a rate of $4.00 \%$ per annum, payable on January 15 and July 15 of each year, and mature on July 15, 2029.

On September 16, 2019, the Operating Partnership issued $\$ 800.0$ million aggregate principal amount of senior notes, comprised of the 2027 Senior Unsecured notes and 2030 Unsecured Notes, which are guaranteed by the Company. The $\$ 300.0$ million aggregate principal amount of 2027 Senior Unsecured Notes were issued at $99.281 \%$ of their principal face amount, resulting in net proceeds of $\$ 297.0$ million, after deducting the debt discount and transaction fees and expenses. The 2027 Senior Unsecured Notes accrue interest at a rate of $3.20 \%$ per annum, payable on January 15 and July 15 of each year, and mature on January 15, 2027. The $\$ 500.0$ million aggregate principal amount of 2030 Senior Unsecured Notes were issued at $99.120 \%$ of their principal face amount, resulting in net proceeds of $\$ 494.2$ million, after deducting the debt discount and transaction fees and expenses. The 2030 Senior Unsecured Notes accrue interest at a rate of $3.40 \%$ per annum, payable on January 15 and July 15 of each year, and mature on January 15, 2030.

The Senior Unsecured Notes are redeemable in whole at any time or in part from time to time, at the Operating Partnership's option, at a redemption price equal to the sum of: an amount equal to $100 \%$ of the principal amount of the respective Senior Unsecured Notes to be redeemed plus accrued and unpaid interest and liquidated damages, if any, up to, but not including, the redemption date; and a make-whole premium calculated in accordance with the respective indenture. Notwithstanding the foregoing, if any of the Senior Unsecured Notes are redeemed three months or less (or two months or less in the case of the 2027 Senior Unsecured Notes) prior to their respective maturity dates, the redemption price will not include a make-whole premium.

In connection with the 2016 offering, the Operating Partnership incurred $\$ 3.4$ million in deferred financing costs and an offering discount of $\$ 1.9$ million. In connection with the June 2019 offering, the Operating Partnership incurred $\$ 3.8$ million in deferred financing costs and an offering discount of $\$ 0.3$ million. In connection with the September 2019 offering, the Operating Partnership incurred $\$ 7.3$ million in deferred financing costs and an offering discount of $\$ 1.5$ million. These amounts are being amortized to interest expense over the lives of the respective Senior Unsecured

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. <br> Notes to Consolidated Financial Statements - (continued) <br> December 31, 2019

Notes. As of December 31, 2019 and 2018, the unamortized deferred financing costs were $\$ 12.9$ million and $\$ 2.7$ million, respectively, and the unamortized discount was $\$ 3.0$ million and $\$ 1.5$ million, respectively. Both the deferred financing costs and offering discount are recorded net against the Senior Unsecured Notes principal balance on the accompanying consolidated balance sheets.

In connection with the issuance of the Senior Unsecured Notes, the Company and Operating Partnership are subject to ongoing compliance with a number of customary financial covenants and other customary affirmative and negative covenants. As of December 31, 2019, the Company and the Operating Partnership were in compliance with these financial covenants.

## Debt Extinguishment

During the year ended December 31, 2019, the Company extinguished a total of $\$ 2.0$ billion aggregate principal amount of indebtedness and recognized a total net loss on debt extinguishment of $\$ 14.3$ million, comprised of the following:

- repayment and termination of $\$ 820.0$ million of the A-1 Term Loans and A-2 Term Loans, resulting in a loss on debt extinguishment of $\$ 5.3$ million,
- termination of the 2015 Credit Agreement and 2015 Term Loan Agreement, with $\$ 606.7$ million of principal balance, resulting in loss on debt extinguishment of $\$ 0.7$ million,
- extinguishment upon maturity of the 2019 Notes of the $\$ 402.5$ million principal balance,
- retirement of the $\$ 165.5$ million principal balance of the Master Trust 2013 notes, resulting in a loss on debt extinguishment of $\$ 15.0$ million,
- extinguishment of $\$ 42.4$ million principal amount of CMBS indebtedness on one loan, which was secured by twelve properties and had a stated interest rate of $4.67 \%$, resulting in a loss on debt extinguishment of $\$ 2.8$ million, and
- extinguishment of $\$ 10.4$ million principal amount of CMBS indebtedness on one defaulted loan, which was secured by one property and had a default interest rate of $9.85 \%$, resulting in a gain on debt extinguishment of $\$ 9.5$ million.

During the year ended December 31, 2018, the Company extinguished a total of $\$ 202.1$ million aggregate principal amount of mortgages and notes payable indebtedness with a weighted average contractual interest rate of $5.47 \%$, and recognized a net gain on debt extinguishment during the year ended December 31, 2018 of approximately $\$ 26.7$ million. The gain was primarily attributable to the extinguishment of $\$ 56.2$ million of CMBS debt related to six defaulted loans on six underperforming properties, which was partially offset by a loss on the extinguishment of the Master Trust 2013 Series 2013-1 notes and make-whole penalties on early pre-payments of Master Trust 2013 Series 2013-2.

## Debt Maturities

As of December 31, 2019, scheduled debt maturities, including balloon payments, were as follows (in thousands):

|  | Scheduled <br> Principal |  | Balloon <br> Payment |  | Total |
| :--- | :--- | ---: | :--- | ---: | ---: | ---: | ---: |

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. <br> Notes to Consolidated Financial Statements - (continued) <br> December 31, 2019

## Interest Expense

The following table is a summary of the components of interest expense related to the Company's borrowings (in thousands):

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  |
| Interest expense - revolving credit facilities ${ }^{(1)}$ | \$ | 5,201 | \$ | 8,220 | \$ | 7,957 |
| Interest expense - term loans |  | 15,448 |  | 6,594 |  | 9,793 |
| Interest expense - mortgages and notes payable |  | 18,733 |  | 68,530 |  | 111,049 |
| Interest expense - Convertible Notes ${ }^{(2)}$ |  | 17,245 |  | 24,509 |  | 24,509 |
| Interest expense - Senior Unsecured Notes |  | 29,286 |  | 13,350 |  | 13,351 |
| Interest expense - interest rate swaps/other |  | 972 |  | - |  | - |
| Non-cash interest expense: |  |  |  |  |  |  |
| Amortization of deferred financing costs |  | 6,289 |  | 9,306 |  | 9,896 |
| Amortization of net losses related to interest rate swaps |  | 858 |  | - |  | - |
| Amortization of debt discount, net |  | 7,028 |  | 13,560 |  | 13,572 |
| Total interest expense | \$ | 101,060 | \$ | 144,069 | \$ | 190,127 |

${ }^{(1)}$ Includes facility fees of approximately $\$ 2.0$ million, $\$ 2.1$ million and $\$ 2.1$ million for the years ended December 31, 2019, 2018 and 2017, respectively.
${ }^{(2)}$ Included in interest expense on the Operating Partnership's consolidated statements of operations are amounts paid to the Company by the Operating Partnership related to the notes payable to Spirit Realty Capital, Inc.

## NOTE 5. STOCKHOLDERS' EQUITY AND PARTNERS' CAPITAL

## Issuance of Preferred Stock

On October 3, 2017, the Company completed an underwritten public offering of 6.9 million shares of $6.00 \%$ Series A Cumulative Redeemable Preferred Stock, including 0.9 million shares sold pursuant to the underwriter's option to purchase additional shares. Gross proceeds raised from the issuance were $\$ 172.5$ million and net proceeds were approximately $\$ 166.2$ million after deducting underwriter discounts and offering costs paid by the Company.

The Series A Preferred Stock pays cumulative cash dividends at the rate of $6.00 \%$ per annum on their liquidation preference of $\$ 25.00$ per share (equivalent to $\$ 0.375$ per share on a quarterly basis and $\$ 1.50$ per share on an annual basis). Dividends are payable quarterly in arrears on or about the last day of March, June, September and December of each year, beginning on December 31, 2017. The Series A Preferred Stock trades on the NYSE under the symbol "SRC-A."

The Company may not redeem the Series A Preferred Stock prior to October 3, 2022, except in limited circumstances to preserve the Corporation's status as a real estate investment trust, and pursuant to the special optional redemption provision described below. On and after October 3, 2022, the Company may, at its option, redeem the Series A Preferred Stock, in whole or in part, at any time or from time to time, for cash at a redemption price of $\$ 25.00$ per share, plus any accrued and unpaid dividends up to but excluding the redemption date. In addition, upon the occurrence of a change of control, the Company may, at its option, exercise the special optional redemption provision and redeem the Series A Preferred Stock, in whole or in part within 120 days after the first date on which such change of control occurred, by paying $\$ 25.00$ per share, plus any accrued and unpaid dividends up to, but not including, the date of redemption.

The preferred stock offering resulted in the Operating Partnership concurrently issuing 6.9 million Series A Preferred Units ("Limited Partner Series A Preferred Units") that have substantially the same terms as the Series A Preferred Stock.

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.<br>Notes to Consolidated Financial Statements - (continued)<br>December 31, 2019

## Issuance of Common Stock

During the year ended December 31, 2019, portions of awards of restricted common stock and market-based share awards granted to certain of the Company's officers and other employees vested. The vesting of these awards, granted pursuant to the Amended Incentive Award Plan, resulted in federal and state income tax liabilities for the recipients. As permitted by the terms of the Amended Incentive Award Plan and the award grants, certain executive officers and employees elected to surrender 58 thousand shares of common stock valued at $\$ 2.5$ million, solely to pay the associated statutory tax withholdings during the year ended December 31, 2019. The surrendered shares are included in repurchase of shares of common stock on the consolidated statements of cash flows.

In May 2019, the Company entered into forward sale agreements with certain financial institutions acting as forward purchasers in connection with an offering of 11.5 million shares of common stock at an initial gross offering price of $\$ 41.00$ per share, before underwriting discounts and offering expenses. The forward purchasers borrowed and sold an aggregate of 11.5 million shares of common stock in the offering. The Company did not receive any proceeds from the sale of its shares of common stock by the forward purchasers at the time of the offering. The forward sale price that the Company received upon physical settlement of the agreements was subject to adjustment for (i) a floating interest rate factor equal to a specified daily rate less a spread, (ii) the forward purchasers' stock borrowing costs and (iii) scheduled dividends during the term of the forward sale agreements. As of December 31, 2019, all 11.5 million of these shares had been settled, generating gross proceeds of $\$ 471.5$ million.

## ATM Program

In November 2016, the Board of Directors approved a $\$ 500.0$ million ATM Program and the Corporation terminated its prior program. The agreement provides for the offer and sale of shares of the Company's common stock, $\$ 0.05$ par value per share, having an aggregate gross sales price of up to $\$ 500.0$ million through the agents, as its sales agents or, if applicable, as forward sellers for forward purchasers, or directly to the agents acting as principals. The Company may sell shares in amounts and at times to be determined by the Company, but has no obligation to sell any of the shares in the ATM Program. Since inception of this ATM Program through December 31, 2019, 5.2 million shares of the Company's common stock have been sold, of which 5.1 million were sold during the year ended December 31, 2019 at a weighted average price per share of $\$ 45.69$, generating $\$ 232.0$ million in gross proceeds. 3.4 million of these sales were through forward sales agreements, all of which were physically settled in shares during 2019. Aggregate gross proceeds capacity of $\$ 264.2$ million remained available under the program as of December 31, 2019.

## Stock Repurchase Programs

On May 1, 2018, the Company's Board of Directors approved a stock repurchase program, which authorized the Company to repurchase up to $\$ 250.0$ million of the Company's common stock. These purchases could be made in the open market or through private transactions from time to time over the 18-month time period following authorization, depending on prevailing market conditions and applicable legal and regulatory requirements. No shares of the Company's common stock were repurchased under the program, and the full $\$ 250.0$ million in gross repurchase capacity expired unused on November 1, 2019.

In August 2017, the Company's Board of Directors approved a stock repurchase program, which authorized the repurchase of up to $\$ 250.0$ million of the Company's common stock. From August 2017 through April 2018, 6.1 million shares of the Company's common stock were repurchased in open market transactions under this stock repurchase program, at a weighted average price of $\$ 40.70$ per share, leaving no available capacity. All repurchases were completed prior to the Spin-Off in May 2018. Fees of $\$ 0.7$ million associated with these repurchases are included in retained earnings.

In February 2016, the Company's Board of Directors approved a stock repurchase program, which authorized the repurchase of up to $\$ 200.0$ million of the Company's common stock over the 18 -month time period following authorization. From February 2016 through June 2017, 5.3 million shares of the Company's common stock were

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.

Notes to Consolidated Financial Statements - (continued)
December 31, 2019
repurchased in open market transactions under this stock repurchase program, at a weighted average price of $\$ 37.97$ per share, leaving no available capacity. Fees of $\$ 0.5$ million associated with these repurchases are included in retained earnings.

## Dividends Declared

In fiscal years 2019 and 2018, the Company's Board of Directors declared the following preferred and common stock dividends:


The dividends declared in December 2019 were paid in January 2020, and are included in accounts payable, accrued expenses and other liabilities in the consolidated balance sheets.

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. <br> Notes to Consolidated Financial Statements - (continued) <br> December 31, 2019

## NOTE 6. COMMITMENTS AND CONTINGENCIES

The Company is periodically subject to claims or litigation in the ordinary course of business, including claims generated from business conducted by tenants on real estate owned by the Company. In these instances, the Company is typically indemnified by the tenant against any losses that might be suffered, and the Company and/or the tenant are insured against such claims.

In 2015, Haggen Holdings, LLC and a number of its affiliates, including Haggen Operations Holdings, LLC ("Haggen"), filed petitions for bankruptcy. At the time of the filing, Haggen leased 20 properties from a subsidiary of the Company under a master lease. The Company and Haggen restructured the master lease in an initial settlement agreement with approved claims of $\$ 21.0$ million. In 2016, the Company entered into an additional settlement agreement with Haggen and Albertsons, LLC for $\$ 3.4$ million and $\$ 3.0$ million, respectively. Prior to 2018, the Company collected $\$ 5.5$ million of the total claims from both settlement agreements. In December 2018, the Company received final settlement proceeds of $\$ 19.7$ million and no other claims related to the Haggen Settlement remain outstanding. \$0.6 million of the proceeds relieved accruals related to Haggen, and the remaining $\$ 19.1$ million of proceeds is reflected in other income on the accompanying consolidated statement of operations for the year ended December 31, 2018.

As of December 31, 2019, there were no outstanding claims against the Company that are expected to have a material adverse effect on the Company's financial position, results of operations or cash flows.

As of December 31, 2019, the Company had commitments totaling $\$ 148.1$ million, of which $\$ 118.8$ million relates to future acquisitions, with the remainder to fund improvements on properties the Company currently owns. Commitments related to acquisitions contain standard cancellation clauses contingent on the results of due diligence. $\$ 146.8$ million of these commitments is expected to be funded during fiscal year 2020, with the remainder to be funded by 2021.

In addition, the Company is contingently liable for $\$ 5.7$ million of debt owed by one of its former tenants until the maturity of the debt on March 15, 2022. The Company has accrued the full $\$ 5.7$ million liability in accounts payable, accrued expenses and other liabilities in the consolidated balance sheet as of both December 31, 2019 and December 31, 2018.

The Company estimates future costs for known environmental remediation requirements when it is probable that the Company has incurred a liability and the related costs can be reasonably estimated. The Company considers various factors when estimating its environmental liabilities, and adjustments are made when additional information becomes available that affects the estimated costs to study or remediate any environmental issues. When only a wide range of estimated amounts can be reasonably established and no other amount within the range is better than another, the low end of the range is recorded in the consolidated financial statements. As of December 31, 2019, no accruals have been made.

The Company leases its current corporate office space and certain office equipment, which are classified as operating leases. Total rental expense included in general and administrative expense amounted to $\$ 1.6$ million, $\$ 0.9$ million and $\$ 0.9$ million for the years ended December 31, 2019, 2018 and 2017, respectively. The Company's lease of its corporate office space has an initial term that expires on January 31, 2027 and is renewable at the Company's option for two additional periods of five years each after the initial term. The corporate office lease contains a variable lease cost related to the lease of parking spaces and a non-lease component related to the reimbursement of certain common area maintenance expenses, both of which are recognized as incurred.

The Company is also a lessee under four long-term, non-cancelable ground leases under which it is obligated to pay monthly rent as of December 31, 2019. Total rental expense included in property costs, including discontinued operations, amounted to $\$ 0.3$ million, $\$ 0.9$ million and $\$ 1.5$ million for each of the years ended December 31, 2019, 2018 and 2017, respectively. For all four of the ground leases, rental expenses are reimbursed by unrelated third parties, and the corresponding rental revenue is recorded in rental income on the accompanying consolidated statements of operations. All leases are classified as operating leases and have a weighted average remaining lease term of 7.7 years.

The Company's minimum aggregate rental commitments under all non-cancelable operating leases as of December 31, 2019 are as follows (in thousands):

|  | Ground Leases |  | Office Leases |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2020 | \$ | 253 | \$ | 1,009 | \$ | 1,262 |
| 2021 |  | 250 |  | 1,024 |  | 1,274 |
| 2022 |  | 166 |  | 1,040 |  | 1,206 |
| 2023 |  | 142 |  | 1,055 |  | 1,197 |
| 2024 |  | 142 |  | 1,070 |  | 1,212 |
| Thereafter |  | 533 |  | 2,279 |  | 2,812 |
| Total |  | 1,486 |  | 7,477 |  | 8,963 |
| Less: imputed interest |  | (276) |  | $(1,312)$ |  | $(1,588)$ |
| Total operating lease liabilities | \$ | 1,210 | \$ | 6,165 | \$ | 7,375 |

Imputed interest was calculated using a weighted-average discount rate of $4.26 \%$. The discount rate is based on our estimated incremental borrowing rate, calculated as the treasury rate for the same period as the underlying lease term, plus a spread determined using factors including the Company's credit rating and REIT industry performance. The evaluation of the Company's right-of-use lease asset associated with the corporate office included the unamortized portion of a $\$ 1.7$ million cash lease incentive paid at inception of the lease. As of December 31, 2019, the Company had a right-of-use lease asset balance of $\$ 5.4$ million for these lessee contracts.

## NOTE 7. DERIVATIVE AND HEDGING ACTIVITIES

The Company uses interest rate derivative contracts to manage its exposure to changes in interest rates on its variable rate debt. These derivatives are considered cash flow hedges and are recorded on a gross basis at fair value. Prior to the adoption of ASU 2017-12, assessments of hedge effectiveness were performed quarterly using regression analysis, and the measurement of hedge ineffectiveness was based on the hypothetical derivative method. The effective portion of changes in fair value were recorded in AOCL and subsequently reclassified to earnings when the hedged transactions affected earnings. The ineffective portion was recorded immediately in earnings in general and administrative expenses. Subsequent to the adoption of ASU 2017-12, assessments of hedge effectiveness are performed quarterly using either a qualitative or quantitative approach. The Company recognizes the entire change in the fair value in AOCL and the change is reflected as derivative changes in fair value in the supplemental disclosures of non-cash investing and financing activities in the consolidated statement of cash flows. Amounts will subsequently be reclassified to earnings when the hedged item affects earnings. The Company does not enter into derivative contracts for speculative or trading purposes. The Company does not have netting arrangements related to its derivatives.

The Company is exposed to credit risk in the event of non-performance by its derivative counterparties. The Company evaluates counterparty credit risk through monitoring the creditworthiness of counterparties, which includes review of debt ratings and financial performance. To mitigate credit risk, the Company enters into agreements with counterparties it considers credit-worthy, such as large financial institutions with favorable credit ratings.

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In December 2018, the Company entered into interest rate swap agreements. The following table summarizes the notional amount and fair value of these instruments, which are recorded in accounts payable, accrued expenses and other liabilities on the Company's consolidated balance sheets (dollars in thousands):

| Derivatives Designated as Hedging Instruments | Notional <br> Amount | Fixed Interest | Effective Date | Maturity Date | $\begin{gathered} \hline \text { December 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2018 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Rate Swap | \$200,000 | 2.8140\% | 02/01/19 | 02/01/24 | \$ | - | \$ | 3,559 |
| Interest Rate Swap | \$100,000 | 2.8174\% | 02/01/19 | 02/01/24 | \$ | - | \$ | 1,801 |
| Interest Rate Swap | \$100,000 | 2.8180\% | 02/01/19 | 02/01/24 | \$ | - | \$ | 1,799 |
|  |  |  |  |  | \$ | - | \$ | 7,159 |

In September 2019, the Company terminated its interest rate swaps and accelerated the reclassification of a loss of $\$ 12.5$ million from AOCL to termination of interest rate swaps on the accompanying consolidated statement of operations as a result of a portion of the hedged forecasted transactions becoming probable not to occur. There were no events of default related to the interest rate swaps prior to their termination. Given that a proportion of the hedged transactions remained probable to occur, $\$ 12.3$ million of the loss was deferred in other comprehensive loss and will be amortized over the remaining initial term of the interest rate swaps, which ends March 31, 2024. As of December 31, 2019, the unamortized portion of loss in AOCL related to terminated interest rate swaps $\$ 11.5$ million.

The following table provides information about the amounts recorded in AOCL, as well as the loss recorded in operations, when reclassified out of AOCL or recognized in earnings immediately, for the years ended December 31, 2019, 2018, and 2017, respectively (in thousands):

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  |
| Gross amount of loss recognized in AOCL on derivatives | \$ | $(18,593)$ | \$ | $(7,159)$ | \$ | - |
| Amount of loss reclassified from AOCL to termination of interest rate swaps |  | 12,461 |  | - |  | - |
| Amount of loss reclassified from AOCL to interest ${ }^{(1)}$ |  | 1,830 |  | - |  | - |
| Total | \$ | $(4,302)$ | \$ | $(7,159)$ | \$ | - |

${ }^{(1)}$ Interest expense was $\$ 101.1$ million, $\$ 144.1$ million and $\$ 190.1$ million for the year ended 2019, 2018, and 2017, respectively.
During the next 12 months, we estimated that approximately $\$ 2.8$ million will be reclassified as an increase to interest expense related to terminated hedges of existing floating-rate debt.

## NOTE 8. FAIR VALUE MEASUREMENTS

## Fair Value Measurements

The fair value measurement framework specifies a hierarchy of valuation inputs which was established to increase consistency, clarity and comparability in fair value measurements and related disclosures. The fair value hierarchy is based upon three levels of inputs that may be used to measure fair value, two of which are considered observable and one that is considered unobservable. The following describes the three levels:

- Level 1 - Valuation is based upon quoted prices in active markets for identical assets or liabilities.
- Level 2 - Valuation is based upon inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 - Inputs that are unobservable and significant to the overall fair value measurement of the assets or liabilities. These types of inputs include the Company's own assumptions.


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## Recurring Fair Value Measurements

The Company's liabilities that are required to be measured at fair value in the accompanying consolidated financial statements are summarized below. The following table sets forth the Company's financial liabilities that were accounted for at fair value on a recurring basis (in thousands):

| Description | Fair Value |  | Fair Value Hierarchy Level |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Level 1 |  | Level 2 |  | Level 3 |  |
| December 31, 2019 |  |  |  |  |  |  |  |  |
| Derivatives: Interest rate swap liabilities | \$ | - | \$ | - | \$ | - | \$ | - |
| December 31, 2018 |  |  |  |  |  |  |  |  |
| Derivatives: Interest rate swap liabilities | \$ | 7,159 | \$ | - | \$ | 7,159 | \$ | - |

The interest rate swaps are measured using a market approach, using prices obtained from a nationally recognized pricing service and pricing models with market observable inputs such as interest rates and volatilities. These measurements are classified as Level 2 of the fair value hierarchy.

SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.<br>Notes to Consolidated Financial Statements - (continued)<br>December 31, 2019

## Nonrecurring Fair Value Measurements

Fair value measurement of an asset on a nonrecurring basis occurs when events or changes in circumstances related to an asset indicate that the carrying amount of the asset is no longer recoverable. Real estate assets and their related intangible assets are evaluated for impairment based on certain indicators including, but not limited to: the asset being held for sale, vacant or non-operating, tenant bankruptcy or delinquency, and leases expiring in 60 days or less. The fair values of impaired real estate and intangible assets were determined by using the following information, depending on availability, in order of preference: signed purchase and sale agreements ("PSA") or letters of intent ("LOI"); broker opinion of value ("BOV"); recently quoted bid or ask prices, or market prices for comparable properties; estimates of discounted cash flows, which consider, among other things, contractual and forecasted rental revenues, leasing assumptions, expenses based upon market conditions and capitalization rates; and expectations for the use of the real estate. Based on these inputs, the Company determined that its valuation of the impaired real estate and intangible assets falls within Level 3 of the fair value hierarchy. The following table sets forth the Company's assets that were accounted for at fair value on a nonrecurring basis as of their respective measurement dates (in thousands):

| Description | Fair Value |  | Fair Value Hierarchy Level |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Level 1 |  | Level 2 |  | Level 3 |  |
| Assets held at December 31, 2019 |  |  |  |  |  |  |  |  |
| Impaired at June 30, 2019 | \$ | 1,893 | \$ | - | \$ | - | \$ | 1,893 |
| Impaired at September 30, 2019 | \$ | 1,093 | \$ | - | \$ | - | \$ | 1,093 |
| Impaired at December 31, 2019 | \$ | 11,594 | \$ | - | \$ | - | \$ | 11,594 |
|  |  |  |  |  |  |  |  |  |
| Assets held at December 31, 2018 |  |  |  |  |  |  |  |  |
| Impaired at March 31, 2018 | \$ | 1,333 | \$ | - | \$ | - | \$ | 1,333 |
| Impaired at September 30, 2018 | \$ | 19,878 | \$ | - | \$ | - | \$ | 19,878 |
| Impaired at December 31, 2018 | \$ | 1,350 | \$ | - | \$ | - | \$ | 1,350 |

As of December 31, 2019, the Company held 16 properties that were impaired during 2019. As of December 31, 2018, the Company held nine long-lived assets that were impaired during 2018. For one of the properties held at December 31, 2019, the Company estimated fair value using a capitalization rate of $9.62 \%$ based on comparative capitalization rates from market competitors. For three of the properties held at December 31, 2018, the buildings were fully impaired due to our non-payment on the related ground leases. For the remaining properties, the Company estimated property fair value using price per square foot of the inputs shown in the table below:

| Unobservable Input | Asset Type | Property Count | Price Per Square Foot Range | Weighted Average Price Per Square Foot | Square <br> Footage |
| :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2019 |  |  |  |  |  |
| Comparable Properties | Retail | 4 | \$34.45-\$740.74 | \$104.84 | 35,885 |
| PSA, LOI or BOV | Retail | 10 | \$24.78-\$323.00 | \$50.71 | 165,773 |
| PSA, LOI or BOV | Office | 1 | \$99.37 | \$99.37 | 4,310 |
| December 31, 2018 |  |  |  |  |  |
| PSA, LOI or BOV | Retail | 5 | \$126.73-\$638.72 | \$241.57 | 90,430 |
| PSA, LOI or BOV | Office | 1 | \$225.04 | \$225.04 | 5,999 |

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. <br> Notes to Consolidated Financial Statements - (continued) <br> December 31, 2019

## Estimated Fair Value of Financial Instruments

Financial assets and liabilities for which the carrying values approximate their fair values include cash and cash equivalents, restricted cash and escrow deposits, and accounts receivable and payable. Generally, these assets and liabilities are short-term in duration and are recorded at cost, which approximates fair value, on the accompanying consolidated balance sheets.

In addition to the disclosures for assets and liabilities required to be measured at fair value at the balance sheet date, companies are required to disclose the estimated fair values of all financial instruments, even if they are not carried at their fair values. The fair values of financial instruments are estimates based upon market conditions and perceived risks at December 31, 2019 and 2018. These estimates require management's judgment and may not be indicative of the future fair values of the assets and liabilities.

The estimated fair values of these financial instruments have been derived based on market quotes for identical or similar instruments in markets that are not active or discounted cash flow analyses using estimates of the amount and timing of future cash flows, market rates and credit spreads. These measurements are classified as Level 2 of the fair value hierarchy. The following table discloses fair value information for these financial instruments (in thousands):

|  | December 31, 2019 |  | December 31, 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying Value | Estimated Fair Value | Carrying Value | Estimated Fair Value |
| Loans receivable, net | \$ 34,465 | \$ 35,279 | \$ 47,044 | \$ 48,740 |
| Investment in Master Trust 2014 | - | - | 33,535 | 33,811 |
| Revolving credit facilities | 116,500 | 119,802 | 146,300 | 146,731 |
| Term loans, net ${ }^{(1)}$ | - | - | 419,560 | 424,670 |
| Senior Unsecured Notes ${ }^{(2)}$ | 1,484,066 | 1,543,919 | 295,767 | 291,696 |
| Convertible Notes, net ${ }^{(2)}$ | 336,402 | 356,602 | 729,814 | 740,330 |
| Mortgages and notes payable, net (2) | 216,049 | 235,253 | 463,196 | 487,548 |
| ${ }^{(1)}$ The carrying value of the debt instrume <br> ${ }^{(2)}$ The carrying value of the debt instrume | 8 is net of un deferred fina | ortized deferre <br> ing costs and | inancing co ain debt dis | /premium |

## NOTE 9. INCENTIVE AWARD PLAN AND EMPLOYEE BENEFIT PLAN

## Amended Incentive Award Plan

Under the Amended Incentive Award Plan, the Company may grant equity incentive awards to eligible employees, directors and other service providers. Awards under the Amended Incentive Award Plan may be in the form of stock options, restricted stock, dividend equivalents, restricted stock units, stock appreciation rights, performance awards, stock payment awards, market-based awards, Operating Partnership units and other incentive awards. If an award under the Amended Incentive Award Plan is forfeited, expires or is settled for cash, any shares subject to such award may, to the extent of such forfeiture, expiration or cash settlement, be used again for new grants under the Amended Incentive Award Plan. As of December 31, 2019, 2.7 million shares remained available for award under the Amended Incentive Award Plan.

During the years ended December 31, 2019, 2018 and 2017, portions of awards of restricted common stock granted to certain of the Company's officers and other employees vested. The vesting of these shares, granted pursuant to the Amended Incentive Award Plan, resulted in federal and state income tax liabilities for the recipients. As permitted by the terms of the Amended Incentive Award Plan and the award grants, certain executive officers and employees elected to surrender 58 thousand, 58 thousand and 88 thousand shares of common stock, respectively, valued at $\$ 2.5$ million, $\$ 2.4$ million and $\$ 3.5$ million, respectively, solely to pay the associated statutory tax withholdings, which do not exceed the maximum statutory rate, during the years ended December 31, 2019, 2018 and 2017. Common
shares repurchased are considered retired under Maryland law, and the cost of the stock repurchased is recorded as a reduction to common stock and accumulated deficit on the consolidated balance sheets.

## Restricted Shares of Common Stock

During the year ended December 31, 2019, the Company granted 0.2 million restricted shares under the Amended Incentive Award Plan to certain executive officers, employees and members of the Board of Directors. The fair value of the restricted stock grants was determined based on the Company's closing stock price on the date of grant. The Company recorded $\$ 6.6$ million in deferred compensation associated with these grants. Deferred compensation for restricted shares will be recognized in expense over the requisite service period, generally which is three years for employees and one year for members of the Board of Directors, with a remaining weighted average recognition period of 0.7 years for all grants under the Amended Incentive Award Plan. During the year ended December 31, 2019, 0.2 million restricted shares vested under the Amended Incentive Award Plan, with an aggregate fair value of $\$ 8.4$ million based on the Company's closing stock price on the date of vest.

In connection with the Spin-Off on May 31, 2018, holders of unvested restricted shares of Spirit common stock received unrestricted shares of SMTA common stock on a pro rata basis of one share of SMTA common stock for every ten shares of Spirit common stock. The distribution of unrestricted SMTA shares is considered an award modification that did not result in incremental fair value and, therefore, incremental compensation expense was not recognized. However, since the vesting period of the unrestricted SMTA shares was accelerated, $\$ 1.4$ million of unrecognized stock-based compensation expense was accelerated and is reflected within general and administrative expenses on the accompanying consolidated statements of operations and comprehensive income.

The following table summarizes restricted share activity under the Amended Incentive Award Plan:

|  | 2019 |  |  | 2018 |  |  | 2017 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Shares | Weighted Average Price (1) (per share) |  | Number of Shares | Weighted Average Price (1) (per share) |  | Number of Shares | Weighted Average Price (1) (per share) |  |
| Outstanding non-vested shares, beginning of year | 346,181 | \$ | 45.48 | 286,917 | \$ | 53.00 | 206,899 | \$ | 62.73 |
| Shares granted | 172,818 |  | 38.41 | 207,253 |  | 39.43 | 220,712 |  | 46.13 |
| Shares vested | $(193,373)$ |  | 47.33 | $(137,292)$ |  | 52.11 | $(131,534)$ |  | 56.49 |
| Shares forfeited | $(3,999)$ |  | 38.40 | $(10,697)$ |  | 45.02 | $(9,160)$ |  | 58.30 |
| Outstanding non-vested shares, end of year | 321,627 | \$ | 40.66 | 346,181 | \$ | 45.48 | 286,917 | \$ | 53.00 |

${ }^{(1)}$ Based on grant date fair values.
The Company adopted ASU 2016-09, Improvements to Employee Share-Based Payment Accounting, effective January 1, 2017 and made an accounting policy election to recognize stock-based compensation forfeitures as they occur.

## Market-Based Awards

Since August 2013, market-based awards have been granted to executive officers upon approval from the Board of Directors or committee thereof. These awards are granted at a target number of units and represent shares that are potentially issuable in the future. The market-based share awards vest based on the Company's stock price and dividend performance, TSR, at the end of, generally, three -year periods relative to a group of industry peers. Potential shares of the Corporation's common stock that each participant is eligible to receive is based on the initial target number of shares granted multiplied by a percentage range between $0 \%$ and $250 \%$. Grant date fair value of the market-based share awards was calculated using the Monte Carlo simulation model, which incorporated stock price

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. <br> Notes to Consolidated Financial Statements - (continued) <br> December 31, 2019

volatility, projected dividend yields and other variables over the time horizons matching the performance periods. Significant inputs for the calculation were expected volatility of the Company of $25.4 \%$ and expected volatility of the Company's peers, ranging from $15.3 \%$ to $30.8 \%$. Stock-based compensation expense associated with unvested market-based share awards is recognized on a straight-line basis over the minimum required service period, generally which is three years, with a remaining weighted average recognition period of 1.5 years as of December 31, 2019.

In addition, final shares issued under each market-based share award entitle its holder to a cash payment equal to the aggregate declared dividends with record dates during the performance period, beginning on the grant date and ending the day before the awards are released. The projected shares to be awarded are not considered issued under the Amended Incentive Award Plan until the performance period has ended and the actual number of shares to be released is determined. The market-based shares and dividend rights are subject to forfeiture in the event of a nonqualifying termination of a participant prior to the performance period end date. During the year ended December 31, 2019, 30.6 thousand shares vested related to market-based awards, with an aggregate fair value of $\$ 1.8$ million based on the Company's closing stock price on the date of vest.

The following table summarizes market-based award activity under the Amended Incentive Award Plan:

|  | 2019 |  |  | 2018 |  |  | 2017 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Target Shares | Weighted Average Fair Value (per share) |  | Number of Target Shares | Weighted Average Fair Value (per share) |  | Number of Target Shares |  | ghted ge Fair alue share) |
| Outstanding non-vested awards, beginning of year | 266,801 | \$ | 51.19 | 168,694 | \$ | 62.25 | 98,859 | \$ | 77.79 |
| Grants at target ${ }^{(1)}$ | 96,543 |  | 50.95 | 100,899 |  | 51.98 | 171,642 |  | 59.38 |
| Earned above performance target | - |  | - | - |  | - | - |  | - |
| Vested ${ }^{(2)}$ | $(30,597)$ |  | 69.54 | $(27,267)$ |  | 70.24 | $(93,333)$ |  | 72.38 |
| Forfeited | $(8,662)$ |  | 72.24 | $(2,168)$ |  | 80.32 | $(8,474)$ |  | 73.90 |
| Incremental Shares ${ }^{(3)}$ | $(4,354)$ |  | N/A | 26,643 |  | N/A | - |  | N/A |
| Outstanding non-vested awards, end of year | 319,731 | \$ | 49.49 | 266,801 | \$ | 51.19 | 168,694 | \$ | 62.25 |

${ }^{(1)}$ The performance period for the 2019 market-based awards is January 1, 2019 through December 31, 2021. The performance period for the 2018 market-based awards is January 1, 2018 through December 31, 2020. The performance period for the 2017 market-based awards was January 1, 2017 through December 31, 2019.
${ }^{(2)}$ The number of shares that vested in 2018 and 2017 includes 27,267 , and 93,333 shares, respectively, released at target in connection with qualifying terminations. Dividend rights of $\$ 0.1$ million and $\$ 0.5$ million associated with these terminations were paid in cash during 2018 and 2017, respectively.
${ }^{(3)}$ For the year ended December 31, 2018, in connection with the Spin-Off and in accordance with the rights granted per the Amended Incentive Award Plan, the Board of Directors made an equitable adjustment for all performance share awards outstanding, resulting in incremental shares. Because the fair value of the outstanding performance awards the day prior to and the day after the Spin-Off did not materially change, there was no change to unrecognized compensation expense and did not result in any incremental compensation expense. For the year ended December 31, 2019, 3.4 thousand of these incremental shares were earned and the remaining 1 thousand incremental shares were not earned.

Approximately $\$ 2.7$ million and $\$ 1.7$ million in dividend rights have been accrued as of December 31, 2019 and 2018, respectively. For outstanding non-vested awards at December 31, 2019, 0.7 million shares would have been released based on the Corporation's TSR relative to the specified peer groups through that date.

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.

Notes to Consolidated Financial Statements - (continued)
December 31, 2019

## Stock-based Compensation Expense

For the years ended December 31, 2019, 2018 and 2017, the Company recognized $\$ 14.3$ million, $\$ 15.1$ million and $\$ 16.6$ million, respectively, in stock-based compensation expense, which is included in general and administrative expenses in the accompanying consolidated statements of operations.

As of December 31, 2019, the remaining unamortized stock-based compensation expense totaled $\$ 12.6$ million, including $\$ 6.6$ million related to restricted stock awards and $\$ 6.0$ million related to market-based awards. Amortization is recognized on a straight-line basis over the service period of each applicable award.

401(k) Plan
The Company has a 401(k) Plan, which is available to full-time employees on the first month following their date of hire with the Company. Currently, the Company provides a matching contribution equal to $100 \%$ of elective deferrals up to $4 \%$ of compensation, which vests immediately.

## NOTE 10. INCOME PER SHARE AND PARTNERSHIP UNIT

Income per share and unit has been computed using the two-class method, which is computed by dividing the sum of distributed earnings to common stockholders and undistributed earnings allocated to common stockholders by the weighted average number of shares of common stock outstanding for the period. In applying the two-class method, undistributed earnings are allocated to both shares of common stock and participating securities based on the weighted average shares outstanding during the period. Classification of the Company's unvested restricted stock, which contain rights to receive nonforfeitable dividends, are deemed participating securities under the two-class method. Under the two-class method, earnings attributable to unvested restricted shares are deducted from income from continuing operations in the computation of net income attributable to common stockholders.

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SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.
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The table below is a reconciliation of the numerator and denominator used in the computation of basic and diluted net income per share and unit computed using the two-class method (dollars in thousands):

|  | Years Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  |
| Basic and diluted income: |  |  |  |  |  |  |
| Income from continuing operations | \$ | 175,266 | \$ | 148,491 | \$ | 40,428 |
| Less: dividends paid to preferred stockholders |  | $(10,350)$ |  | $(10,352)$ |  | $(2,530)$ |
| Less: dividends and income attributable to unvested restricted stock |  | (915) |  | $(1,149)$ |  | (940) |
| Income used in basic and diluted income per common share from continuing operations |  | 164,001 |  | 136,990 |  | 36,958 |
| (Loss) income used in basic and diluted income per share from discontinued operations |  | - |  | $(16,439)$ |  | 36,720 |
| Net income attributable to common stockholders used in basic and diluted income per share | \$ | 164,001 | \$ | 120,551 | \$ | 73,678 |


| Basic weighted average shares of common stock outstanding: |  |  |  |
| :---: | :---: | :---: | :---: |
| Weighted average shares of common stock outstanding | 91,005,932 | 86,682,015 | 93,842,510 |
| Less: unvested weighted average shares of restricted stock | $(384,124)$ | $(360,747)$ | $(255,519)$ |
| Weighted average number of common shares outstanding used in basic income per share | 90,621,808 | 86,321,268 | 93,586,991 |
| Net income per share attributable to common stockholders - basic |  |  |  |
| Continuing operations | \$ 1.81 | \$ 1.59 | \$ 0.40 |
| Discontinued operations | - | (0.19) | 0.39 |
| Net income per share attributable to common stockholders - basic | \$ 1.81 | \$ 1.40 | \$ 0.79 |

Dilutive weighted average shares of common stock (1)

| Unvested market-based awards | 247,504 |  | 155,181 |  | 1,569 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Weighted average shares of common stock used in diluted income per share | 90,869,312 |  | 86,476,449 |  | 93,588,560 |  |
| Net income per share attributable to common stockholders - diluted |  |  |  |  |  |  |
| Continuing operations | \$ | 1.81 | \$ | 1.58 | \$ | 0.40 |
| Discontinued operations |  | - |  | (0.19) |  | 0.39 |
| Net income per share attributable to common stockholders diluted | \$ | 1.81 | \$ | 1.39 | \$ | 0.79 |
| Potentially dilutive shares of common stock |  |  |  |  |  |  |
| Unvested shares of restricted stock, less shares assumed repurchased at market |  | 66,625 |  | 89,230 |  | 13,097 |

${ }^{(1)}$ Assumes the most dilutive issuance of potentially issuable shares between the two-class and treasury stock method unless the result would be anti-dilutive.

The Corporation intends to satisfy its exchange obligation for the principal amount of the 2021 Convertible Notes to the note holders entirely in cash; therefore, the "if-converted" method does not apply and the treasury stock method is being used. For the year ended December 31, 2019, the Corporation's average stock price was below the conversion price, resulting in zero potentially dilutive shares related to the conversion spread of the 2021 Convertible Notes.

## NOTE 11. RELATED PARTY TRANSACTIONS

## Cost Sharing Arrangements

In conjunction with the Spin-Off, the Company and SMTA entered into certain agreements, including the Separation and Distribution Agreement, Tax Matters Agreement, Registration Rights Agreement and Insurance Sharing Agreement. These agreements provide a framework for the relationship between the Company and SMTA after the Spin-Off, by which Spirit may incur certain expenses on behalf of SMTA that must be reimbursed in a timely manner. As part of the Separation and Distribution Agreement, Spirit contributed $\$ 3.0$ million of cash to SMTA at the time of the Spin-Off. Additionally, in relation to rental payments received by SMTA subsequent to the Spin-Off that relate to rents prior to the Spin-Off, SMTA was required to reimburse $\$ 2.0$ million to Spirit within 60 days of the Spin-Off. The full $\$ 2.0$ million was reimbursed to Spirit during the year ended December 31, 2018.

These agreements, except for the Tax Matters Agreement, were terminated in conjunction with the termination of the Asset Management Agreement. In conjunction with these arrangements, the Company did not have material accrued receivable and payable balances as of December 31, 2019. As of December 31, 2018, the Company had $\$ 0.1$ million accrued receivable balances and accrued payable balances of $\$ 1.8$ million in connection with these arrangements.

## Asset Management Agreement and Interim Management Agreement

In conjunction with the Spin-Off, the Company entered into the Asset Management Agreement pursuant to which the Operating Partnership will provide various services subject to the supervision of the SMTA's Board of Trustees, including, but not limited to: (i) performing all of SMTA's day-to-day functions, (ii) sourcing, analyzing and executing on investments and dispositions, (iii) determining investment criteria, (iv) performing investment and liability management duties, including financing and hedging, and (v) performing financial and accounting management.

On June 2, 2019, concurrently with SMTA's entry into an agreement to sell Master Trust 2014, the Company entered into a termination agreement of the Asset Management Agreement, which became effective on September 20, 2019. Pursuant to the termination agreement, SMTA paid the Company a termination fee of $\$ 48.2$ million and the Company waived its right to receive any promote as otherwise provided for under the Asset Management Agreement. On June 2, 2019, the Company and SMTA also entered into an Interim Management Agreement, which became effective September 20, 2019, and which provides that the Company is entitled to an annual management fee of $\$ 1$ million for the initial one-year term thereof and $\$ 4$ million per annum for any renewal term, in each case plus certain cost reimbursements. The Interim Management Agreement is terminable at any time by SMTA and may be terminated at any time after September 20, 2020 by the Company, in each case without payment of a termination fee. Asset management fees of $\$ 14.7$ million were earned during the year ended December 31, 2019, compared to $\$ 11.7$ million during the year ended December 31, 2018, and are included in related party fee income in the consolidated statements of operations. Also, under the terms of the Asset Management Agreement, the Company recognized related party fee income of $\$ 0.9$ million, which was fully offset by general and administrative expense, for other compensation awarded by SMTA to an employee of Spirit for the year ended December 31, 2019. As of December 31, 2019, the Company had accrued receivable balances of $\$ 0.1$ million related to the Interim Management Agreement, compared to accrued receivable balances of $\$ 1.7$ million as of December 31, 2018, related to the Asset Management Agreement.

## Property Management and Servicing Agreement

Prior to September 20, 2019, the Operating Partnership provided property management services and special services for Master Trust 2014. The property management fees accrued daily at $0.25 \%$ per annum of the collateral value of the Master Trust 2014 collateral pool less any specially serviced assets, and the special servicing fees accrued daily at $0.75 \%$ per annum of the collateral value of any assets deemed to be specially serviced per the terms of the Property Management and Servicing Agreement. Property management fees of $\$ 4.2$ million and special servicing fees of $\$ 1.2$ million were earned for the year ended December 31, 2019. Property management fees of $\$ 3.7$ million and special

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. <br> Notes to Consolidated Financial Statements - (continued) <br> December 31, 2019

services fees of $\$ 0.5$ million were earned for the year ended December 31, 2018. These fees are included in related party fee income in the consolidated statements of operations. As of December 31, 2018, the Company had an accrued receivable balance of $\$ 0.5$ million related to the Property Management and Servicing Agreement. In conjunction with SMTA's sale of Master Trust 2014 on September 20, 2019, the notes were retired, the Company's accrued receivable balance was paid in full and the Property Management and Servicing Agreement was terminated.

## Related Party Loans Payable

Prior to September 20, 2019, wholly-owned subsidiaries of the Company were the borrower on four mortgage loans payable to SMTA and secured by six single-tenant commercial properties owned by the Company. These mortgage notes had an outstanding principal balance of $\$ 27.9$ million at December 31, 2018, which was included in mortgages and notes payable, net on the consolidated balance sheet. The notes incurred interest expense of $\$ 0.2$ million for both the years ended December 31, 2019 and 2018, which is included in interest expense in the consolidated statements of operations. In conjunction with SMTA's sale of Master Trust 2014 on September 20, 2019, the Company repaid the related party loans in full.

## Related Party Notes Receivable

In conjunction with the Master Trust 2014 Series 2017-1 notes issuance completed in December 2017, the Operating Partnership, as sponsor of the issuance, retained a 5.0\% economic interest in the Master Trust 2014 Series 2017-1 notes as required by the risk retention rules issued under 17 CFR Part 246. The principal amount receivable under the notes was $\$ 33.5$ million at December 31, 2018 and is reflected as investment in Master Trust 2014 on the consolidated balance sheet. The notes generated interest income of $\$ 1.1$ million and $\$ 0.9$ million for the years ended December 31, 2019 and 2018, respectively, which is included in interest income on loans receivable in the consolidated statements of operations. In conjunction with SMTA's sale of Master Trust 2014 on September 20, 2019, the Master Trust 2014 notes were redeemed, resulting in the Company receiving the full outstanding principal balance of $\$ 33.5$ million, plus an early repayment premium of $\$ 0.9$ million.

## Investments in SMTA

In conjunction with the Spin-Off, SMTA issued to the Operating Partnership and one of its affiliates, both whollyowned subsidiaries of Spirit, a total of 6.0 million shares of Series A preferred stock with an aggregate liquidation preference of $\$ 150.0$ million (the "SMTA Preferred Stock"). The SMTA Preferred Stock paid cash dividends at the rate of $10.0 \%$ per annum on the liquidation preference of $\$ 25.00$ per share (equivalent to $\$ 0.625$ per share on a quarterly basis and $\$ 2.50$ per share on an annual basis). Spirit recognized $\$ 10.8$ million and $\$ 8.8$ million in dividends during the years ended December 31, 2019 and 2018, respectively, that are reflected as preferred dividend income from SMTA in the consolidated statements of operations. Preferred dividend income is recognized when dividends are declared. As of December 31, 2018, the Company had an accrued receivable balance of $\$ 3.8$ million related to the preferred dividends and a carry value of $\$ 150.0$ million, which is reflected in the consolidated balance sheet and accounted for at cost, less impairments, if any. On September 20, 2019, in conjunction with SMTA's sale of Master Trust 2014, the SMTA Preferred Stock was repurchased by SMTA and all accrued but unpaid dividends were collected.

## NOTE 12. DISCONTINUED OPERATIONS

Effective January 1, 2014, the Company adopted ASU No. 2014-08, Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity , under which only disposals representing a strategic shift in operations of the Company and that have (or will have) a major effect on the Company's operations and financial results are to be presented as discontinued operations. Previously, only properties that were reported as held for sale as of December 31, 2013, were presented in discontinued operations and net gains or losses from the disposition of these properties were reclassified to discontinued operations.

On May 31, 2018, the Company completed the Spin-Off of SMTA by means of a pro rata share distribution. The Company determined that the Spin-Off represented a strategic shift that had a major effect on the Company's results

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.

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December 31, 2019
and, therefore, SMTA's operations qualified as discontinued operations. Accordingly, for periods prior to the Spin-Off, the historical financial results of SMTA are reflected in our consolidated financial statements as discontinued operations for all periods presented. Accordingly, the operations of SMTA have been classified as (loss) income from discontinued operations on the consolidated statements of operations for the years ended December 31, 2018 and 2017. The consolidated statements of cash flows and all other notes herein include the results of both continuing operations and discontinued operations, as applicable.

Goodwill was allocated to SMTA based on the fair value of SMTA relative to the total fair value of the Company, resulting in a reduction in goodwill of the Company of $\$ 28.7$ million as a result of the Spin-Off. This reduction in the Company's goodwill is reflected in the SMTA dividend distribution in the accompanying consolidated statement of stockholders' equity and consolidated statement of partners' capital.

The table below provides information about income and expenses related to the Company's discontinued operations reported in its consolidated statements of operations:

| (in thousands) |  | Ended De | em | ber 31, |
| :---: | :---: | :---: | :---: | :---: |
|  | 2018 |  | 2017 |  |
| Revenues: |  |  |  |  |
| Rental income | \$ | 100,672 | \$ | 231,504 |
| Interest income on loans receivable |  | 1,495 |  | 445 |
| Other income |  | 776 |  | 5,748 |
| Total revenues |  | 102,943 |  | 237,697 |
| Expenses: |  |  |  |  |
| General and administrative |  | 264 |  | 820 |
| Transaction costs |  | 21,391 |  | 6,361 |
| Property costs (including reimbursable) |  | 3,711 |  | 14,376 |
| Deal pursuit costs |  | 339 |  | (78) |
| Interest |  | 46,521 |  | 76,733 |
| Depreciation and amortization |  | 35,461 |  | 82,333 |
| Impairments |  | 10,943 |  | 40,733 |
| Total expenses |  | 118,630 |  | 221,278 |
| Other (loss) income: |  |  |  |  |
| Loss on debt extinguishment |  | (363) |  | $(2,224)$ |
| (Loss) gain on disposition of assets |  | (274) |  | 22,408 |
| Total other (loss) income |  | (637) |  | 20,184 |
| (Loss) income from discontinued operations before income tax (expense) benefit |  | $(16,324)$ |  | 36,603 |
| Income tax (expense) benefit |  | (115) |  | 117 |
| (Loss) income from discontinued operations | \$ | $(16,439)$ | \$ | 36,720 |

There were no discontinued operations included in the consolidated statement of operations for the year ended December 31, 2019 or for the balance sheets presented herein as of December 31, 2019 and 2018.

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P. <br> Notes to Consolidated Financial Statements - (continued) <br> December 31, 2019

The table below provides information about operating and investing cash flows related to the Company's discontinued operations reported in its consolidated statements of cash flows:

|  | Year Ended December 31, |  |
| :--- | ---: | ---: |
| (in thousands) | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 7}$ |
| Net cash provided by operating activities | $\$$ | 35,163 |
| Net cash (used in) provided by investing activities | $(31,544)$ | 135,839 |
| Continuing Involvement |  |  |

Subsequent to the Spin-Off, the Company has continuing involvement with SMTA through related party agreements. See Note 11 for further detail. Subsequent to the Spin-Off, the Company had cash inflows from SMTA of $\$ 24.1$ million and cash outflows to SMTA of $\$ 49.8$ million for the year ended December 31, 2018. The Company had cash inflows from SMTA of $\$ 273.0$ million and cash outflows to SMTA of $\$ 49.9$ million for the year ended December 31, 2019.

## NOTE 13. INCOME TAXES

The Company's total income tax expense was as follows (in thousands):

|  | Years Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2017 |  |
| State income tax | \$ | 1,327 | \$ | 785 | \$ | 394 |
| Federal income tax |  | 10,174 |  | 122 |  | - |
| Total income tax expense | \$ | 11,501 | \$ | 907 | \$ | 394 |

The Operating Partnership transferred its rights and obligations under the Asset Management Agreement to SRAM, a wholly-owned taxable REIT subsidiary of Spirit, on April 1, 2019. Upon the termination of the Asset Management Agreement, the Interim Management Agreement between SRAM and SMTA became effective. Accordingly, commencing from April 1, 2019, all of the asset management fees, including the termination fee income, were subject to income tax. The Operating Partnership allocates personnel and other general and administrative costs to SRAM for management services provided to SMTA, including services provided in connection with SMTA's sale of Master Trust 2014 on September 20, 2019. The federal income tax related to SRAM for the twelve months ended December 31, 2019 is $\$ 10.2$ million and the state income tax for the twelve months ended December 31, 2019 is $\$ 0.7$ million. Total income tax expense for SRAM differs from the amounts computed by applying the U.S. statutory federal income tax rate of $21 \%$ to income before income taxes. The difference between the statutory rate and reported amount for SRAM is caused by non-deductible executive compensation totaling $\$ 0.6$ million (tax effected) and the impact of state income taxes, net of federal income tax benefit, totaling $\$ 0.6$ million. SRAM has no material deferred income tax assets or liabilities as of December 31, 2019.

The Operating Partnership is a partnership for federal income tax purposes. Partnerships are pass-through entities and are not subject to U.S. federal income taxes, and therefore, no provision has been made for federal income taxes in the accompanying consolidated financial statements. Although most states and cities where the Operating Partnership operates follow the U.S. federal income tax treatment, there are certain jurisdictions such as Texas, Tennessee and Ohio that impose income or franchise taxes on a partnership.

The Company's deferred income tax expense and its ending balance in deferred tax assets and liabilities, which are recorded within accounts payable, accrued expenses and other liabilities in the accompanying consolidated balance sheets, were immaterial at December 31, 2019, 2018 and 2017.

To the extent that the Company acquires property that has been owned by a C corporation in a transaction in which the tax basis of the property carries over, and the Company recognizes a gain on the disposition of such property during the subsequent recognition period, it will be required to pay tax at the regular corporate tax rate to the extent of such built-in gain. No properties subject to state built-in gain tax were sold during 2019 or 2018.

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.

Notes to Consolidated Financial Statements - (continued)
December 31, 2019
The Corporation has federal net operating loss carry-forwards for income tax purposes totaling $\$ 66.1$ million for each of the years ended December 31, 2019, 2018 and 2017. These losses, which begin to expire in 2027 through 2034, are available to reduce future taxable income or distribution requirements, subject to certain ownership change limitations. The Corporation intends to make annual distributions at least equal to its taxable income and thus does not expect to utilize its net operating loss carryforwards in the foreseeable future.

The Company files federal, state and local income tax returns. All federal tax returns for years prior to 2016 are no longer subject to examination. Additionally, state tax returns for years prior to 2015 are generally no longer subject to examination. The Company's policy is to recognize interest related to any underpayment of income taxes as interest expense and to recognize any penalties as operating expenses. There was no accrual for interest or penalties at December 31, 2019, 2018 and 2017. The Company believes that it has appropriate support for the income tax positions taken and to be taken on its tax returns and that its accruals for tax liabilities are adequate for all open years based on an assessment of many factors, including past experience and interpretations of tax law applied to the facts of each matter.

For the years ended December 31, 2019, 2018 and 2017, common stock dividends paid were characterized for tax as follows (per share):

|  | ears Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 (1) |  | 2017 |  |
| Ordinary income | \$ | 1.94 | \$ | 2.63 | \$ | 2.45 |
| Return of capital |  | 0.05 |  | 0.22 |  | 0.80 |
| Capital gain |  | 0.51 |  | 5.16 |  | 0.35 |
| Total | \$ | 2.50 | \$ | 8.01 | \$ | 3.60 |

[^3]
## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.

Notes to Consolidated Financial Statements - (continued)
December 31, 2019

## NOTE 14. CONSOLIDATED QUARTERLY FINANCIAL DATA

The following table sets forth certain unaudited consolidated financial information for each of the four quarters included in the years ended December 31, 2019 and 2018 (in thousands, except share and per share data):

| 2019 <br> (Unaudited) |  | First Quarter |  | Second Quarter |  | Third Quarter |  | Fourth Quarter |  | Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total revenues | \$ | 112,593 | \$ | 115,745 | \$ | 166,947 | \$ | 121,142 |  | \$ 516,427 |
| Depreciation and amortization |  | $(41,349)$ |  | $(41,342)$ |  | $(43,907)$ |  | $(48,867)$ |  | $(175,465)$ |
| Interest |  | $(26,611)$ |  | $(25,176)$ |  | $(24,675)$ |  | $(24,598)$ |  | $(101,060)$ |
| Other expenses |  | $(22,318)$ |  | $(22,340)$ |  | $(47,047)$ |  | $(28,253)$ |  | $(119,958)$ |
| Gain (loss) on debt extinguishment |  | 8,783 |  | $(14,676)$ |  | $(5,580)$ |  | $(2,857)$ |  | $(14,330)$ |
| Gain (loss) on disposition of assets |  | 8,730 |  | 29,776 |  | 32,254 |  | $(11,910)$ |  | 58,850 |
| Preferred dividend income from SMTA |  | 3,750 |  | 3,750 |  | 3,302 |  | - |  | 10,802 |
| Income from continuing operations |  | 43,578 |  | 45,737 |  | 81,294 |  | 4,657 |  | 175,266 |
| Dividends paid to preferred stockholders |  | $(2,588)$ |  | $(2,588)$ |  | $(2,587)$ |  | $(2,587)$ |  | $(10,350)$ |
| Net income attributable to common stockholders and partners | \$ | 40,990 | \$ | 43,149 | \$ | 78,707 | \$ | 2,070 |  | \$ 164,916 |
| Net income per share attributable to common stockholders and partners - basic | \$ | 0.48 | \$ | 0.49 | \$ | 0.87 | \$ | 0.02 |  | \$ 1.81 |
| Net income per share attributable to common stockholders and partners - diluted | \$ | 0.48 | \$ | 0.49 | \$ | 0.87 | \$ | 0.02 |  | \$ 1.81 |
| Dividends declared per common share and partnership unit | \$ | 0.6250 | \$ | 0.6250 | \$ | 0.6250 | \$ | 0.6250 |  | \$ 2.500 |

## SPIRIT REALTY CAPITAL, INC. and SPIRIT REALTY, L.P.

Notes to Consolidated Financial Statements - (continued)
December 31, 2019

| 2018 <br> (Unaudited) |  | First Quarter |  | Second Quarter |  | Third Quarter |  | Fourth Quarter |  | Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total revenues | \$ | 103,539 | \$ | 102,459 | \$ | 109,644 | \$ | 129,483 |  | \$445,125 |
| Depreciation and amortization |  | $(40,694)$ |  | $(39,942)$ |  | $(40,379)$ |  | $(41,437)$ |  | $(162,452)$ |
| Interest |  | $(23,053)$ |  | $(23,548)$ |  | $(24,784)$ |  | $(26,163)$ |  | $(97,548)$ |
| Other expenses |  | $(24,548)$ |  | $(20,051)$ |  | $(17,645)$ |  | $(19,542)$ |  | $(81,786)$ |
| Gain on debt extinguishment |  | 21,583 |  | 5,509 |  | - |  | - |  | 27,092 |
| Gain (loss) on disposition of assets |  | 1,251 |  | (860) |  | 436 |  | 13,802 |  | 14,629 |
| Preferred dividend income from SMTA |  | - |  | 1,250 |  | 3,750 |  | 3,750 |  | 8,750 |
| Other expense |  | - |  | - |  | - |  | $(5,319)$ |  | $(5,319)$ |
| Income from continuing operations |  | 38,078 |  | 24,817 |  | 31,022 |  | 54,574 |  | 148,491 |
| Loss from discontinued operations |  | $(7,360)$ |  | $(7,653)$ |  | (966) |  | (460) |  | $(16,439)$ |
| Dividends paid to preferred stockholders |  | $(2,588)$ |  | $(2,588)$ |  | $(2,588)$ |  | $(2,588)$ |  | $(10,352)$ |
| Net income attributable to common stockholders and partners | \$ | 28,130 | \$ | 14,576 | \$ | 27,468 | \$ | 51,526 |  | \$ 121,700 |
| Net income per share attributable to common stockholders and partners - basic: |  |  |  |  |  |  |  |  |  |  |
| Continuing operations | \$ | 0.39 | \$ | 0.26 | \$ | 0.33 | \$ | 0.61 |  | 1.59 |
| Discontinued operations |  | (0.08) |  | (0.09) |  | (0.01) |  | (0.01) |  | (0.19) |
| Net income per share attributable to common stockholders and partners - basic | \$ | 0.31 | \$ | 0.17 | \$ | 0.32 | \$ | 0.60 |  | 1.40 |
| Net income per share attributable to common stockholders and partners - diluted: |  |  |  |  |  |  |  |  |  |  |
| Continuing operations | \$ | 0.39 | \$ | 0.26 | \$ | 0.33 | \$ | 0.61 |  | 1.58 |
| Discontinued operations |  | (0.08) |  | (0.09) |  | (0.01) |  | (0.01) |  | (0.19) |
| Net income per share attributable to common stockholders and partners - diluted | \$ | 0.31 | \$ | 0.17 | \$ | 0.32 | \$ | 0.60 |  | \$ 1.39 |
| Dividends declared per common share and partnership unit | \$ | 0.900 | \$ | 0.900 | \$ | 0.625 | \$ | 0.625 |  | \$ 3.050 |

# Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure 

None.

## Item 9A. Controls and Procedures

SPIRIT REALTY CAPITAL, INC.

## Evaluation of Disclosure Controls and Procedures

An evaluation was performed under the supervision and with the participation of Spirit Realty Capital, Inc.'s management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness as of December 31, 2019 of the design and operation of Spirit Realty Capital, Inc.'s disclosure controls and procedures as defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded, as of December 31, 2019, that the design and operation of these disclosure controls and procedures were effective at the reasonable assurance level.

## Management's Report on Internal Control over Financial Reporting

Management, including the Chief Executive Officer and Chief Financial Officer, are responsible for establishing and maintaining adequate internal control over financial reporting for Spirit Realty Capital, Inc. Management used the criteria issued by the Committee of Sponsoring Organizations of the Treadway Commission in Internal Control - 2013 Integrated Framework to assess the effectiveness of Spirit Realty Capital, Inc.'s internal control over financial reporting. Based upon the assessments, the Chief Executive Officer and Chief Financial Officer have concluded that, as of December 31, 2019, internal control over financial reporting was effective at the reasonable assurance level.

Ernst \& Young LLP, Spirit Realty Capital, Inc.'s independent registered public accounting firm, audited Spirit Realty Capital, Inc.'s financial statements included in this Annual Report on Form 10-K and has issued an attestation report on Spirit Realty Capital, Inc.'s effectiveness of internal control over financial reporting, which appears in this Annual Report on Form 10-K.

## Changes in Internal Control over Financial Reporting

There were no changes to Spirit Realty Capital, Inc.'s internal control over financial reporting (as defined in Rule 13a15(e) and 15d-15(e) under the Exchange Act) that occurred during the quarter ended December 31, 2019 that have materially affected, or are reasonably likely to materially affect, Spirit Realty Capital, Inc.'s internal control over financial reporting.

## SPIRIT REALTY, L.P.

## Evaluation of Disclosure Controls and Procedures

An evaluation was performed under the supervision and with the participation of Spirit Realty, L.P.'s management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness as of December 31, 2019 of the design and operation of Spirit Realty, L.P.'s disclosure controls and procedures as defined in Rule 13a-15(e) and 15d15(e) under the Exchange Act. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded, as of December 31, 2019, that the design and operation of these disclosure controls and procedures were effective at the reasonable assurance level.

## Management's Report on Internal Control over Financial Reporting

Management, including the Chief Executive Officer and Chief Financial Officer, are responsible for establishing and maintaining adequate internal control over financial reporting for Spirit Realty, L.P. Management used the criteria issued by the Committee of Sponsoring Organizations of the Treadway Commission in Internal Control - 2013

Integrated Framework to assess the effectiveness of Spirit Realty, L.P.'s internal control over financial reporting. Based upon the assessments, the Chief Executive Officer and Chief Financial Officer have concluded that, as of December 31, 2019, internal control over financial reporting was effective at the reasonable assurance level.

## Changes in Internal Control over Financial Reporting

There were no changes to Spirit Realty, L.P.'s internal control over financial reporting (as defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act) that occurred during the quarter ended December 31, 2019 that have materially affected, or are reasonably likely to materially affect, Spirit Realty, L.P.'s internal control over financial reporting.

## INHERENT LIMITATIONS ON EFFECTIVENESS OF CONTROLS

Our management, including our Chief Executive Officer and Chief Financial Officer, believes that our disclosure controls and procedures and internal control over financial reporting are designed to provide reasonable assurance of achieving their objectives and are effective at the reasonable assurance level. However, our management does not expect that our disclosure controls and procedures or our internal controls over financial reporting will prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, have been detected. These inherent limitations include the realities that judgments in decision making can be faulty, and that breakdowns can occur because of a simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people or by management override of the controls. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

## Item 9B. Other Information

On February 22, 2020, the Board of Directors (the "Board") of Spirit Realty Capital, Inc. (the "Company") approved entering into an amended and restated employment agreement with the Jackson Hsieh, the Company's Chief Executive Officer and President (the "Agreement"). The Agreement amends and restates the employment agreement previously entered into between the Company and Mr. Hsieh.

The terms and conditions of the Agreement are the same as in the original employment agreement, except that:

- The Agreement is effective as of February 22, 2020 and expires on the third anniversary of the effective date, unless earlier terminated, and, like the original employment agreement, is subject to automatic one-year renewal terms unless either party gives timely written notice of termination.
- Under the Agreement, Mr. Hsieh's annual base salary is $\$ 875,000$ (decreased from $\$ 900,000$ ), subject to increase at the discretion of the Board (or a committee thereof), his annual cash target bonus is $150 \%$ (decreased from 175\%) of his annual base salary and his annual long-term incentive award target is $500 \%$ (decreased from $550 \%$ ) of his annual base salary.
- Long-term incentive awards granted to Mr. Hsieh are expected to be allocated $40 \%$ as time-vesting awards and $60 \%$ as performance-vesting awards (rather than 50/50).
- Upon a termination of Mr. Hsieh's employment without cause, for good reason or due to his death or disability, the equity and/or long-term incentive awards granted to Mr. Hsieh in 2020 or later will vest at the greater of "target" performance and actual performance of applicable performance goals through the termination date.

The foregoing description of the Agreement is not complete and is subject to and qualified in its entirety by the terms of the Agreement, a copy of which is filed as Exhibit 10.13.

## Item 10. Directors, Executive Officers and Corporate Governance

The information concerning our directors and executive officers required by Item 10 will be included in the Proxy Statement to be filed relating to our 2020 Annual Meeting of Stockholders and is incorporated herein by reference.

## Item 11. Executive Compensation

The information concerning our executive compensation required by Item 11 will be included in the Proxy Statement to be filed relating to our 2020 Annual Meeting of Stockholders and is incorporated herein by reference.

## Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information concerning our security ownership of certain beneficial owners and management and related stockholder matters (including equity compensation plan information) required by Item 12 will be included in the Proxy Statement to be filed relating to our 2020 Annual Meeting of Stockholders and is incorporated herein by reference.

## Item 13. Certain Relationships and Related Transactions, and Director Independence

The information concerning certain relationships, related transactions and director independence required by Item 13 will be included in the Proxy Statement to be filed relating to our 2020 Annual Meeting of Stockholders and is incorporated herein by reference.

## Item 14. Principal Accountant Fees and Services

The information concerning our principal accounting fees and services required by Item 14 will be included in the Proxy Statement to be filed relating to our 2020 Annual Meeting of Stockholders and is incorporated herein by reference.

## PART IV

## Item 15. Exhibits, Financial Statement Schedules

(a)(1) and (2)

Financial Statements and Schedules. The following documents are filed as a part of this report (see Item 8):
Reports of Independent Registered Public Accounting Firm.
Consolidated Balance Sheets as of December 31, 2019 and 2018.
Consolidated Statements of Operations for the Years Ended December 31, 2019, 2018 and 2017.
Consolidated Statements of Comprehensive Income for the Years Ended December 31, 2019, 2018 and 2017.
Consolidated Statements of Stockholders' Equity for the Years Ended December 31, 2019, 2018 and 2017.
Consolidated Statements of Cash Flows for the Years Ended December 31, 2019, 2018 and 2017.
Notes to Consolidated Financial Statements.
Schedule III - Real Estate and Accumulated Depreciation as of December 31, 2019.
Schedule IV - Mortgage Loans on Real Estate as of December 31, 2019.
All other schedules are omitted since the required information is not present in amounts sufficient to require submission of the schedule or because the information required is included in the financial statements and the notes thereto.
(b) Exhibits.

## Exhibit No.

2.1 Agreement and Plan of Merger by and among Spirit Realty Capital, Inc., Spirit Realty, L.P., Cole Credit Property Trust II, Inc., and Cole Operating Partnership II, LP, dated January 22, 2013, filed as Exhibit 2.1 to the Company's Current Report on Form 8-K on January 24, 2013 and incorporated herein by reference.
2.2 First Amendment to Agreement and Plan of Merger by and among Spirit Realty Capital, Inc., Spirit Realty, L.P., Cole Credit Property Trust II, Inc., and Cole Operating Partnership II, LP, dated May 8, 2013, filed as Exhibit 2.1 to the Company's Current Report on Form 8-K on May 9, 2013 and incorporated herein by reference.
2.3 Articles of Merger by and between Spirit Realty Capital, Inc. and Spirit Realty Capital, Inc. and the Amended and Restated Charter of Spirit Realty Capital, Inc. attached thereto as Exhibit A filed as Exhibit 3.1 to the Company's Current Report on Form 8-K on July 18, 2013 and incorporated herein by reference.
2.4 Separation and Distribution Agreement by and between Spirit Realty Capital, Inc. and Spirit MTA REIT, dated May 21, 2018, filed as Exhibit 2.1 to the Company's Current Report on Form 8-K on May 24, 2018 and incorporated herein by reference.
3.1 Articles of Restatement of Spirit Realty Capital, Inc. filed as Exhibit 3.1 to the Company's Registration Statement on Form S-3 on November 8, 2013 and incorporated herein by reference.
3.2 Articles of Amendment of Spirit Realty Capital, Inc. filed as Exhibit 3.1 to the Company's Form 8-K on May 13, 2014 and incorporated herein by reference.
3.3 Articles Supplementary of Spirit Realty Capital, Inc. filed as Exhibit 3.1 to the Company's Current Report on Form 8-K on March 3, 2017 and incorporated herein by reference.
3.4 Fifth Amended and Restated Bylaws of Spirit Realty Capital, Inc. filed as Exhibit 3.1 to the Company's Form 8-K on August 15, 2017 and incorporated herein by reference.
3.5 Second Amended and Restated Agreement of Limited Partnership of Spirit Realty, L.P. filed as Exhibit 3.1 to the Operating Partnership's Form 8-K on October 3, 2017 and incorporated herein by reference.
3.6 Articles Supplementary designating Spirit Realty Capital, Inc.'s 6.000\% Series A Cumulative Redeemable Preferred Stock filed as Exhibit 3.4 to the Company's Registration Statement on Form 8-A on October 2, 2017 and incorporated herein by reference.
3.7 Certificate of Limited Partnership of Spirit Realty, L.P. dated September 25, 2012, filed as Exhibit 4.5 to the Company's Form S-4 on March 20, 2017 and incorporated herein by reference.
3.8 Articles of Amendment of Spirit Realty Capital, Inc. filed as Exhibit 3.1 to the Company's Form 8-K on April 29, 2019 and incorporated herein by reference.
4.1 Form of Certificate for Common Stock of Spirit Realty Capital, Inc. filed as Exhibit 4.1 to the Company's Registration Statement on Form S-4/A on March 29, 2013 and incorporated herein by reference.
Form of Certificate for Spirit Realty Capital, Inc.'s 6.000\% Series A Cumulative Redeemable Preferred Stock filed as Exhibit 3.6 to the Company's Registration Statement on Form 8-A on October 2, 2017 and incorporated herein by reference.
4.3 Indenture between the Spirit Realty Capital, Inc. and Wilmington Trust, National Association, dated May 20, 2014, filed as Exhibit 4.1 to the Company's Current Report on Form 8-K on May 20, 2014 and incorporated herein by reference.

First Supplemental Indenture by and between Spirit Realty Capital, Inc. and Wilmington Trust, National Association (including the form of 2.875\% Convertible Senior Note due 2019), dated May 20, 2014, filed as Exhibit 4.2 to the Company's Current Report on Form 8-K on May 20, 2014 and incorporated herein by reference.

| Ex | Descriptio |
| :---: | :---: |
| 4.5 | Second Supplemental Indenture by and between Spirit Realty Capital, Inc. and Wilmington Trust, National Association (including the form of $3.75 \%$ Convertible Senior Note due 2021), dated May 20, 2014, filed as Exhibit 4.3 to the Company's Current Report on Form 8-K on May 20, 2014 and incorporated herein by reference. |
| 4.6 | Indenture among Spirit Realty, L.P. and U.S. Bank, National Association, dated as of August 18, 2016, filed as Exhibit 4.1 to the Company's Current Report on Form 8-K on August 19, 2016 and incorporated herein by reference. |
| 4.7 | First Supplemental Indenture among Spirit Realty, L.P., Spirit Realty Capital, Inc. and U.S. Bank, National Association, including the form of the Notes and the guarantee, dated as of August 18, 2016, filed as Exhibit 4.2 to the Company's Current Report on Form 8-K on August 19, 2016 and incorporated herein by reference. |
| 4.8 | Second Supplemental Indenture among Spirit Realty, L.P., as issuer, Spirit Realty Capital, Inc., as guarantor and U.S. Bank National Association, as trustee, including the form of the Notes and the guarantee, dated as of June 27, 2019, filed as Exhibit 4.2 to the Company's Current Report on Form 8-K on June 27, 2019 and incorporated herein by reference. |
| 4.9 | Third Supplemental Indenture among Spirit Realty, L.P., as issuer, Spirit Realty Capital, Inc., as guarantor and U.S. Bank National Association, as trustee, dated as of September 16, 2019, including the form of the Notes and the guarantee, filed as Exhibit 4.2 to the Company's Current Report on Form 8-K on September 16, 2019 and incorporated herein by reference. |
| 4.10 | Fourth Supplemental Indenture among Spirit Realty, L.P., as issuer, Spirit Realty Capital, Inc., as guarantor and U.S. Bank National Association, as trustee, dated as of September 16, 2019, including the form of the Notes and the guarantee, filed as Exhibit 4.3 to the Company's Current Report on Form 8-K on September 16, 2019 and incorporated herein by reference. |
| 4.11* | Description of Registrant's Securities Registered Pursuant to Section 12 of the Securities Exchange Act of 1934. |
| 10.1\# | Amended and Restated Spirit Realty Capital, Inc. and Spirit Realty, L.P. 2012 Incentive Award Plan filed as Appendix A within the Company's Definitive Proxy Statement on Schedule 14A on April 11, 2016 and incorporated herein by reference. |
| 10.2\# | Amendment to the Amended and Restated Spirit Realty Capital, Inc. and Spirit Realty, L.P. 2012 Incentive Award Plan, dated March 2, 2017, filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on March 3, 2017 and incorporated herein by reference. |
| 10.3 \#* | Second Amendment to the Amended and Restated Spirit Realty Capital, Inc. and Spirit Realty, L.P. 2012 Incentive Award Plan, dated March 2, 2017. |
| $10.4{ }^{\text {\#* }}$ | Third Amendment to the Amended and Restated Spirit Realty Capital, Inc. and Spirit Realty, L.P. 2012 Incentive Award Plan, dated May 20, 2019. |
| 10.5\# | Form of 2012 Incentive Award Plan Restricted Stock Award Grant Notice and Agreement filed as Exhibit 10.8 to the Company's Current Report on Form 8-K on July 18, 2013 and incorporated herein by reference. |
| 10.6\# | Form of Performance Share Award Agreement filed as Exhibit 99.1 to the Company's Current Report on Form 8-K on August 6, 2013 and incorporated herein by reference. |
| 10.7\# | Form of Indemnification Agreement of Spirit Realty Capital, Inc. filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on July 18, 2013 and incorporated herein by reference. |
| 10.8\# | Employment Agreement among Spirit Realty Capital, Inc. and Phillip D. Joseph, Jr., dated March 25, 2015, filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on March 27, 2015 and incorporated herein by reference. |
| 10.9\# | Employment Letter Agreement between Spirit Realty Capital, Inc. and Philip D. Joseph, Jr., dated October 14, 2015, filed as Exhibit 10.27 to the Company's Annual Report on Form 10-K on February 26, 2016 and incorporated herein by reference. |

## Exhibit No.

10.10\#
10.11\#
10.12\#
$10.13^{\text {\#* }}$
10.14\# Restricted Stock Award Agreement between Spirit Realty Capital, Inc. and Jackson Hsieh filed as Exhibit 10.2 to the Company's Current Report on Form 8-K on July 25, 2017 and incorporated herein by reference.
10.15\# Performance Share Award Agreement between Spirit Realty Capital, Inc. and Jackson Hsieh filed as Exhibit 10.3 to the Company's Current Report on Form 8-K on July 25, 2017 and incorporated herein by reference.
10.16\# Employment Agreement among Spirit Realty Capital, Inc. and Michael Hughes, dated March 20, 2018, filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on March 21, 2018 and incorporated herein by reference.
10.17\#* Restricted Stock Award Agreement between Spirit Realty Capital, Inc. and Michael Hughes dated March 29, 2018.
10.18\#* Performance Share Award Agreement between Spirit Realty Capital, Inc. and Michael Hughes dated March 29, 2018.
10.19\# Amended and Restated Employment Agreement among Spirit Realty Capital, Inc. and Jay Young, dated April 3, 2018, filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on April 6, 2018 and incorporated herein by reference.
10.20 Employment Agreement among Spirit Realty Capital, Inc. and Kenneth Heimlich dated April 3, 2018, filed as Exhibit 10.2 to the Company's Current Report on Form 8-K on April 6, 2018 and incorporated herein by reference.
10.21 Director Compensation Program of Spirit Realty Capital, Inc. dated August 16, 2018 filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on August 22, 2018 and incorporated herein by reference.
10.22 Revolving Credit and Term Loan Agreement among Spirit Realty L.P., JPMorgan Chase Bank, N.A., as administrative agent and the financial institutions party thereto as lenders from time to time, dated January 14, 2019, filed as Exhibit 10.1 to the Company's Current Report on Form 8-K on January 14, 2019 and incorporated herein by reference.
10.23 Guaranty between Spirit Realty Capital, Inc. and JPMorgan Chase Bank, N.A., and acknowledged by Spirit Realty L.P., dated January 14, 2019, filed as Exhibit 10.2 to the Company's Current Report on Form 8-K on January 14, 2019 and incorporated herein by reference.
10.24 Term Loan Agreement among Spirit Realty L.P., Bank of America, N.A., as administrative agent and the financial institutions party thereto as lenders from time to time, dated January 14, 2019, filed as Exhibit 10.3 to the Company's Current Report on Form 8-K on January 14, 2019 and incorporated herein by reference.
10.25 Guaranty between Spirit Realty Capital, Inc. and Bank of America, N.A, and acknowledged by Spirit Realty L.P., dated January 14, 2019, filed as Exhibit 10.4 to the Company's Current Report on Form 8-K on January 14, 2019 and incorporated herein by reference.
\(\left.\begin{array}{cl}Exhibit No. <br>

10.26\end{array} $$
\begin{array}{l}\text { Loan Agreement, between German Amerion Capital Corporation and Spirit SPE Loan Portfolio 2013-2, }\end{array}
$$\right\}\)| LLC, dated July 17, 2013, filed as Exhibit 10.5 to the Company's Current Report on Form 8-K on |
| :--- |
| July 18, 2013 and incorporated herein by reference. |

Pursuant to applicable securities laws and regulations, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act, are deemed not filed for purposes of section 18 of the Exchange Act and otherwise are not subject to liability under these sections.

Management contract or compensatory plan or arrangement.
SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and Accumulated Depreciation
(Amounts in thousands)

| Concept | City, State | Encumbrances (c) | Initial Cost to Company |  | Cost Capitalized Subsequent to Acquisition including impairment |  | Gross Amount at December 31, 2019 <br> (d) |  |  | Final Accumulated Depreciation | Date of Construction | Date <br> Acquired | Life in which depreciation in latest Statement of Operations is computed |
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|  |  |  | Land and Improvements | Buildings and Improvements | Land and Improvements | Buildings and Improvements | Land and Improvements | Buildings and Improvements | Total |  |  |  |  |
| 24 Hour Fitness | Aurora, CO | (b) | 1,452 | 24,413 | - | 252 | 1,452 | 4,665 | 6,117 | $(1,069)$ | 1995 | 7/17/2013 | 11 to 35 Years |
| 24 Hour Fitness | Lancaster, CA | (b) | 6,982 | 2 9,255 | - | - | 6,982 | 9,255 | 16,237 | $(1,956)$ | ) 1987 | 5/7/2015 | 9 to 30 Years |
| Aaron's | Okeechobee, FL | (b) | 409 | 1,298 | - | - | 409 | 1,298 | 1,707 | (253) | ) 2006 | 7/17/2013 | 10 to 47 Years |
| Aaron's | Navasota, TX | (b) | 322 | -868 | - | - | 322 | 868 | 1,190 | (213) | ) 2007 | 7/17/2013 | 10 to 44 Years |
| Aaron's | Essex, MD | (b) | 294 | 1,973 | - | - | 294 | 1,973 | 2,267 | (322) | ) 1998 | 7/17/2013 | 10 to 45 Years |
| Aaron's | Clanton, AL | (b) | 350 | ) 816 | - | - | 350 | 816 | 1,166 | (184) | 2007 | 7/17/2013 | 10 to 46 Years |
| Aaron's | Griffin, GA | (b) | 459 | 1,322 | - | - | 459 | 1,322 | 1,781 | (265) | 2007 | 7/17/2013 | 10 to 49 Years |
| Aaron's | Beeville, TX | (b) | 101 | 1,814 | - | - | 101 | 1,814 | 1,915 | (286) | 2004 | 7/17/2013 | 10 to 45 Years |
| Aaron's | Mineral Wells, TX | (b) | 448 | - 878 | - | - | 448 | 878 | 1,326 | (215) | 2008 | 7/17/2013 | 10 to 42 Years |
| Aaron's | Largo, FL | (b) | 758 | 31,025 | - | - | 758 | 1,025 | 1,783 | (235) | 1999 | 7/17/2013 | 9 to 36 Years |
| Aaron's | Mansfield, TX | (b) | 859 | - 599 | - | - | 859 | 599 | 1,458 | (200) | 2007 | 7/17/2013 | 10 to 34 Years |
| Aaron's | Charlotte, NC | (b) | 371 | 598 | - | - | 371 | 598 | 969 | (230) | 1957 | 7/17/2013 | 8 to 25 Years |
| Aaron's | Alamogordo, NM | (b) | 476 | - 560 | - | - | 476 | 560 | 1,036 | (208) | 2006 | 7/17/2013 | 8 to 40 Years |
| Aaron's | Wichita, KS | (b) | 236 | - 741 | - | - | 236 | 741 | 977 | (152) | 1990 | 7/17/2013 | 10 to 42 Years |
| Aaron's | Grovetown, GA | (b) | 425 | -933 | - | - | 425 | 933 | 1,358 | (217) | 2007 | 7/17/2013 | 10 to 45 Years |
| Aaron's | Calumet City, IL | (b) | 393 | 949 | - | - | 393 | 949 | 1,342 | (256) | 1977 | 7/17/2013 | 9 to 32 Years |
| Aaron's | Harrisonville, MO | (b) | 316 | 466 | - | - | 316 | 466 | 782 | (189) | 1996 | 7/17/2013 | 8 to 33 Years |
| Aaron's | Chiefland, FL | (b) | 376 | 1,206 | - | - | 376 | 1,206 | 1,582 | (265) | 2007 | 7/17/2013 | 10 to 47 Years |
| Aaron's | Sandersville, GA | (b) | 503 | 751 | - | - | 503 | 751 | 1,254 | (199) | 2006 | 7/17/2013 | 10 to 45 Years |
| Aaron's | Shreveport, LA | (b) | 374 | 490 | - | - | 374 | 490 | 864 | (233) | 2001 | 7/17/2013 | 10 to 31 Years |
| Aaron's | Baton Rouge, LA | (b) | 328 | 996 | - | - | 328 | 996 | 1,324 | (238) | 1999 | 7/17/2013 | 10 to 40 Years |
| Aaron's | Sweetwater, TX | (b) | 415 | 1,097 | - | - | 415 | 1,097 | 1,512 | (240) | 2006 | 7/17/2013 | 10 to 47 Years |
| Aaron's | Anderson, SC | (b) | 351 | 966 | - | - | 351 | 966 | 1,317 | (203) | 1992 | 7/17/2013 | 10 to 41 Years |
| Aaron's | Rome, NY | (b) | 436 | 699 | - | - | 436 | 699 | 1,135 | (238) | 1996 | 7/17/2013 | 10 to 28 Years |
| Aaron's | Hartsville, SC | (b) | 536 | 813 | - | - | 536 | 813 | 1,349 | (301) | 2007 | 7/17/2013 | 10 to 37 Years |
| Aaron's | Forrest City, AR | (b) | 331 | 860 | - | - | 331 | 860 | 1,191 | (178) | 2002 | 7/17/2013 | 10 to 45 Years |
| Aaron's | Wilton, NY | (b) | 1,348 | 2,165 | - | - | 1,348 | 2,165 | 3,513 | (995) | 2000 | 7/17/2013 | 8 to 27 Years |
| ABRA | Suwanee, GA | (b) | 442 | 1,612 | - | - | 442 | 1,612 | 2,054 | (18) | 1986 | 11/25/2019 | 4 to 8 Years |
| Academy Sports + Outdoors | Lufkin, TX | (a) | 1,922 | 2,735 | - | - | 1,922 | 2,735 | 4,657 | (905) | 2003 | 7/17/2013 | 9 to 30 Years |
| Academy Sports + Outdoors | North Richland Hills, TX | (b) | 1,950 | 5,451 | - | - | 1,950 | 5,451 | 7,401 | (651) | 1996 | 7/17/2013 | 30 to 30 Years |
| Academy Sports + Outdoors | Macon, GA | (b) | 1,921 | 4,890 | - | - | 1,921 | 4,890 | 6,811 | $(1,492)$ | 2005 | 7/17/2013 | 10 to 30 Years |
| Accel International | Meridian, CT | (b) | 1,766 | 7,848 | - | - | 1,766 | 7,848 | 9,614 | $(1,592)$ | 1997 | 12/17/2014 | 15 to 30 Years |
| Accel International | Avila, IN | (b) | 642 | 4,958 | - | - | 642 | 4,958 | 5,600 | (950) | 1990 | 12/17/2014 | 15 to 30 Years |
| Advance Auto Parts | Holland Charter Township, MI | (b) | 493 | 1,212 | - | - | 493 | 1,212 | 1,705 | (231) | 2005 | 7/17/2013 | 7 to 47 Years |

SPIRIT REALTY CAPITAL，INC． Schedule III Real Estate and
Accumulated Depreciation
（Amounts in thousands）
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| City，State |
| :--- |
| Holland，MI |
| Zeeland，MI |
| Columbia Heights，MN |
| Duluth，MN |
| Rainsville，AL |
| Grand Bay，AL |
| Hurley，MS |
| Ashland，KY |
| Jackson，OH |
| New Boston，OH |
| Maryland Heights，MO |
| Scottsburg，IN |
| Charlotte，NC |
| Irvington，NJ |
| Midwest City，OK |
| Penns Grove，NJ |
| St．Francis，WI |
| Willingboro，NJ |
| Dunellen，NJ |
| Natche，MS |
| Burlington，IA |
| Denmark，SC |
| Grifin，GA |
| Waynesboro，GA |
| Wiggins，MS |
| Blakeley，GA |
| Theodore，AL |
| Margate，FL |
| Atmore，AL |
| Clinton，MS |
| Richmond Hill，GA |
| Alton，IL |
| Kingsland，GA |
| Dayton，OH |
| Camilla，GA |
| St．Louis，MO |
| Covington，LA |

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SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)

| Concept | City, State | $\underset{\text { (c) }}{\text { Encumbrases }}$ | Initial Cost to Company |  | Cost Capitalized Subsequent to Acquisition including impairment |  | Gross Amount at December 31, 2019 <br> (d) |  |  | Final Accumulated Depreciation | Date of Construction | Date Acquired | Life in which depreciation in latest Statement of Operations is computed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Land and Improvements | Buildings and Improvements | Land and Improvements | Buildings and Improvements | Land and Improvements | Buildings and Improvements | Total |  |  |  |  |
| Advance Auto Parts | Columbus, GA | (b) | 628 | 769 | - | - | 628 | 769 | 1,397 | (115) | 1998 | 7/22/2016 | 7 to 40 Years |
| Advance Auto Parts | Newton, MS | (b) | 336 | 443 | - | - | 336 | 443 | 779 | (77) | 1998 | 7/22/2016 | 7 to 30 Years |
| Advance Auto Parts | Augusta, GA | (b) | 482 | 750 | - | - | 482 | 750 | 1,232 | (110) | 1998 | 7/22/2016 | 7 to 40 Years |
| Advance Auto Parts | Tampa, FL | (b) | 721 | 1,055 | - | - | 721 | 1,055 | 1,776 | (136) | 1997 | 7/22/2016 | 7 to 40 Years |
| Advance Auto Parts | New Smyrna Beach, FL | (b) | 774 | 818 | - | - | 774 | 818 | 1,592 | (110) | 1999 | 7/22/2016 | 7 to 40 Years |
| Advance Auto Parts | Fort Lauderdale, FL | (b) | 772 | 1,005 | - | - | 772 | 1,005 | 1,777 | (144) | 1996 | 7/22/2016 | 7 to 40 Years |
| Advance Auto Parts | Jackson, MS | (b) | 396 | 423 | - | - | 396 | 423 | 819 | (72) | 1998 | 7/22/2016 | 7 to 30 Years |
| Advance Auto Parts | Castle Shannon, PA | (b) | 620 | 732 | - | - | 620 | 732 | 1,352 | (129) | 1998 | 7/22/2016 | 7 to 30 Years |
| Advance Auto Parts | Savannah, GA | (b) | 688 | 492 | - | - | 688 | 492 | 1,180 | (94) | 1995 | 7/22/2016 | 7 to 40 Years |
| Advance Auto Parts | College Park, GA | (b) | 386 | 506 | - | - | 386 | 506 | 892 | (100) | 1998 | 7/22/2016 | 7 to 30 Years |
| Advance Auto Parts | Hattiesburg, MS | (b) | 452 | 821 | - | - | 452 | 821 | 1,273 | (94) | 1997 | 7/22/2016 | 7 to 40 Years |
| Advance Auto Parts | Gibsonton, FL | (b) | 526 | 448 | - | - | 526 | 448 | 974 | (109) | 1999 | 7/22/2016 | 7 to 30 Years |
| Advance Auto Parts | Hialeah, FL | (b) | 682 | 1,054 | - | - | 682 | 1,054 | 1,736 | (139) | 1998 | 7/22/2016 | 7 to 40 Years |
| Advance Auto Parts | Montgomery, AL | (b) | 435 | 494 | - | - | 435 | 494 | 929 | (123) | 1999 | 7/22/2016 | 7 to 30 Years |
| Advance Auto Parts | Greenfield, IN | (b) | 502 | 1,070 | - | - | 502 | 1,070 | 1,572 | (4) | 2003 | 11/25/2019 | 4 to 36 Years |
| Advance Auto Parts | Trenton, OH | (b) | 345 | 702 | - | - | 345 | 702 | 1,047 | (3) | 2003 | 11/25/2019 | 4 to 35 Years |
| Alabama Clinics | Dothan, AL | (b) | 695 | 1,707 | - | 20 | 695 | 1,727 | 2,422 | (328) | 2012 | 12/21/2016 | 1 to 40 Years |
| Alaska Club | Anchorage, AK | (b) | 1,054 | 4,756 | - | - | 1,054 | 4,756 | 5,810 | (242) | 2006 | 8/15/2018 | 10 to 38 Years |
| Alaska Club | Anchorage, AK | (b) | 2,864 | 8,258 | - | - | 2,864 | 8,258 | 11,122 | (476) | 1972 | 8/15/2018 | 11 to 43 Years |
| Alaska Club | Fairbanks, AK | (b) | 2,012 | 9,941 | - | - | 2,012 | 9,941 | 11,953 | (637) | 1976 | 8/15/2018 | 10 to 39 Years |
| Alaska Club | Wasilla, AK | (b) | 2,864 | 8,769 | - | - | 2,864 | 8,769 | 11,633 | (542) | 1984 | 8/15/2018 | 10 to 31 Years |
| Alaska Club | Anchorage, AK | (b) | 5,366 | 15,115 | - | - | 5,366 | 15,115 | 20,481 | (862) | 1977 | 8/15/2018 | 11 to 32 Years |
| Albertsons | Tigard, OR | (b) | 5,515 | 4,279 | - | - | 5,515 | 4,279 | 9,794 | (832) | 1998 | 4/1/2015 | 15 to 30 Years |
| Albertsons | Lake Oswego, OR | (b) | 4,257 | 5,891 | - | - | 4,257 | 5,891 | 10,148 | (812) | 1965 | 3/18/2015 | 15 to 40 Years |
| Albertsons | Walla Walla, WA | (b) | 1,964 | 8,420 | - | - | 1,964 | 8,420 | 10,384 | $(1,227)$ | 1972 | 3/2/2015 | 15 to 40 Years |
| Albertsons | Boise, ID | (b) | 1,470 | 2,280 | - | - | 1,470 | 2,280 | 3,750 | (837) | 1982 | 12/17/2013 | 4 to 20 Years |
| Albertsons | Las Cruces, NM | (b) | 1,132 | 2,765 | - | - | 1,132 | 2,765 | 3,897 | (738) | 1983 | 12/17/2013 | 5 to 30 Years |
| Albertsons | Midland, TX | (b) | 1,498 | 3,096 | - | - | 1,498 | 3,096 | 4,594 | $(1,130)$ | 1983 | 12/17/2013 | 5 to 20 Years |
| Aldi | Tupelo, MS | (b) | 1,131 | 1,176 | (372) | (435) | ) 759 | 741 | 1,500 | (143) | 1995 | 7/17/2013 | 4 to 22 Years |
| Allstate Insurance Company | Yuma, AZ | (a) | 2,583 | 5,221 | - | - | 2,583 | 5,221 | 7,804 | $(1,366)$ | 2007 | 7/17/2013 | 4 to 46 Years |
| AMC Theatres | Covina, CA | (b) | 5,566 | 26,922 | - | - | 5,566 | 26,922 | 32,488 | $(8,917)$ | 1997 | 6/23/2004 | 13 to 40 Years |
| AMC Theatres | Missoula, MT | (b) | 2,333 | 3,406 | - | - | 2,333 | 3,406 | 5,739 | $(1,561)$ | 1998 | 6/23/2004 | 15 to 40 Years |
| AMC Theatres | Johnston, IA | (a) | 3,046 | 10,213 | - | - | 3,046 | 10,213 | 13,259 | $(4,988)$ | 1998 | 6/23/2004 | 15 to 30 Years |
| AMC Theatres | Yukon, OK | (a) | 1,082 | 3,538 | - | 1,600 | 1,082 | 5,138 | 6,220 | (989) | 2007 | 7/17/2013 | 8 to 33 Years |
| American Lubefast | Moultrie, GA | (b) | 179 | 271 | - | - | 179 | 271 | 450 | (222) | 1983 | 9/7/2007 | 15 to 20 Years |
| American Lubefast | Spanish Fort, AL | (b) | 563 | 607 | - | - | 563 | 607 | 1,170 | (403) | 1993 | 9/7/2007 | 15 to 30 Years |

SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)

[^4]SPIRIT REALTY CAPITAL，INC． Schedule III Real Estate and
Accumulated Depreciation
（Amounts in thousands）

[^5]SPIRIT REALTY CAPITAL，INC． Schedule III Real Estate and
Accumulated Depreciation
（Amounts in thousands）







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 \begin{tabular}{l}
\multicolumn{1}{c}{ City，State } <br>
\hline Corpus Christi，TX <br>
\hline Jenison，MI <br>
Buford，GA <br>
\hline Broomfield，CO <br>
Lubbock，TX <br>
Whitehall，PA <br>
Plano，TX <br>
Frederick，MD <br>
Live Oak，TX <br>
\hline Mansfield，TX <br>
\hline Santa Clara，CA <br>
\hline Southaven，MS <br>
\hline Rio Grande，NJ <br>
\hline Kingman，AZ <br>
\hline Berkley，MI <br>
\hline Grand Rapids，MI <br>
\hline Delray Beach，FL <br>
Hunt Valley，MD <br>
\hline Winston－Salem，NC <br>
Grayson，KY <br>
\hline Wichita，KS <br>
\hline Fayetteville，NC <br>
\hline Evanston，IL <br>
\hline Las Cruces，NM <br>
\hline Whiteville，NC <br>
\hline South Point，OH <br>
\hline Parkersburg，WV <br>
Portsmouth，OH <br>
\hline Ashland，KY <br>
\hline Chillicothe，OH <br>
\hline Ashland，KY <br>
\hline Hurricane，WV <br>
\hline Hartsville，SC <br>
\hline Fort Lauderdale，FL <br>
Woodstock，GA <br>
\hline Haverhill，MA <br>
Tampa，FL <br>
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SPIRIT REALTY CAPITAL，INC． Schedule III Real Estate and Accumulated Depreciation
（Amounts in thousands）
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 $\begin{array}{r}17,672 \\ 1,893 \\ 2,568 \\ 4,314 \\ 2,867 \\ 630 \\ 872 \\ \hline 352 \\ 1,499 \\ 312 \\ 1,545 \\ 1,125 \\ 1,725 \\ 1,290 \\ 911 \\ \hline 614 \\ 1,800 \\ \hline 765 \\ 1,020 \\ \hline 472 \\ \hline 684 \\ \hline 298 \\ \hline 806 \\ \hline 614 \\ \hline 310 \\ \hline 739 \\ \hline 771 \\ \hline 468 \\ \hline- \\ \hline 682 \\ \hline 670 \\ \hline 515 \\ \hline 337 \\ \hline 2,306 \\ 2,332 \\ \hline 389 \\ \hline 5,133 \\ \hline\end{array}$


 City，State | Rickory，NC |
| :--- |
| Rapid City，SD |
| Voorhees，NJ |
| Cleveland，TX |
| Corrigan，TX |
| Diboll，TX |
| Lufkin，TX |
| Navasota，TX |
| Timpson，TX |
| Hallettsville，TX |
| Gaylord，MI |
| Wesley Chapel，FL |
| Birch Run，MI |
| Clinton Township，MI |
| Brandon，FL |
| Saint Ann，MO |
| Garner，NC |
| Fayetteville，NC |
| Springfield，IL |
| Louissille，KY |
| Buffalo，NY |
| Buffalo，NY |
| Springville，NY |
| Cheektowaga，NY |
| Fayetteville，NC |
| Lillington，NC |
| Decatur，IL |
| Durham，NC |
| Mebane，NC |
| Apopka，FL |
| Orlando，FL |
| Gilman，IL |
| Conroe，TX |
| Houston，TX |
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| Werzie，MO | Wentzville，MO

Concept

| BJ＇s Wholesale Club |
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SPIRIT REALTY CAPITAL，INC． Schedule III Real Estate and
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SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)
























| City, State |
| :---: |
| Pensacola, FL |
| Cuyahoga Falls, OH |
| Arington, TX |
| Oklahoma City, OK |
| Rochester, NY |
| Modesto, CA |
| Morisville, NC |
| Paris, TX |
| Tiliton, NH |
| Ogden, UT |
| Orem, UT |
| Lehi, UT |
| Ammon, ID |
| Park City, UT |
| Bountiful, UT |
| Boise, ID |
| Provo, UT |
| Draper, UT |
| St. George, UT |
| Muray, UT |
| Salt Lake City, UT |
| Logan, UT |
| Balch Springs, TX |
| Rio Grand City, TX |
| Fort Worth, TX |
| Midland, TX |
| Columbus, GA |
| Carrolton, TX |
| Phoenix, AZ |
| Tucson, AZ |
| Brownsville, TX |
| Abilene, TX |
| San Antonio, TX |
| San Antonio, TX |
| Montgomery, AL |
| Kansas City, M |
| Port Lavaca, TX |

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SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)
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SPIRIT REALTY CAPITAL，INC． Schedule III Real Estate and
Accumulated Depreciation
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SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
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SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)
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\multicolumn{1}{c}{ City, State } <br>
\hline Tucson, AZ <br>
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| Waco, TX |
| Bryan, TX |
| Austin, TX |
| Grand Prairie, TX |
| Talladega, AL |
| Laredo, TX |
| Birmingham, AL |
| Jackson, MS |
| La Feria, TX |
| Port Isabel, TX |
| Hidalgo, TX |
| Weslaco, TX |
| Universal City, TX |
| Montgomery, AL |
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| Laredo, TX |
| Griffin, GA |
| San Antonio, TX |
| Odessa, TX |
| Memphis, TN |
| San Antonio, TX |
| Dallas, TX |
| Harlingen, TX |
| Weslaco, TX |

SPIRIT REALTY CAPITAL，INC． Schedule III Real Estate and
Accumulated Depreciation
（Amounts in thousands）

[^6]SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)

SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)
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SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)




























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SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)

SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)

| Concept | Initial Cost to Company |  |  |  | Cost Capitalized Subsequent to Acquisition including impairment |  | $\begin{gathered} \text { Gross Amount at } \\ \text { December 31, } 2019 \\ \text { (d) } \\ \hline \end{gathered}$ |  |  | Date of Construction | $\begin{gathered} \text { Date } \\ \text { Acquired } \\ \hline \end{gathered}$ | Life in which depreciation in latest Statement ofOperations is computed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | City, State | $\begin{gathered} \text { Encumbrances } \\ \text { (c) } \end{gathered}$ | Land and Improvements | Buildings and Improvements | Land and Improvements | Buildings and Improvements | Land and Improvements | Buildings and Improvements Total | Final <br> Accumulated Depreciation |  |  |  |
| c-Store | Flemingsburg, KY | (b) | 1,073 | 1,212 | - | - | 1,073 | 1,212 2,285 | (289) | 1997 | 6/30/2015 | 15 to 30 Years |
| c-Store | Jackson, KY | (b) | 417 | 765 | - | - | 417 | 7651,182 | (159) | 1982 | 6/30/2015 | 15 to 30 Years |
| c-Store | Paris, KY | (b) | 129 | 636 | - | - | 129 | 636765 | (116) | 1988 | 6/30/2015 | 15 to 30 Years |
| c-Store | Carisle, KY | (b) | 298 | 874 | - | - | 298 | 874 1,172 | (182) | 2005 | 6/30/2015 | 15 to 30 Years |
| c-Store | Beattyville, KY | (b) | 278 | 795 | - | - | 278 | 7951,073 | (152) | 1981 | 6/30/2015 | 15 to 30 Years |
| C-Store | Harrodsburg, KY | (b) | 228 | 824 | - | - | 228 | 824 1,052 | (159) | 1973 | 6/30/2015 | 15 to 30 Years |
| c-Store | Moneta, VA | (b) | 437 | 934 | - | - | 437 | 934 1,371 | (212) | 1999 | 6/30/2015 | 15 to 30 Years |
| C-Store | South Boston, VA | (b) | 407 | 834 | - | - | 407 | 8341,241 | (161) | 1983 | 6/30/2015 | 15 to 30 Years |
| c-Store | Rustburg, VA | (b) | 526 | 775 | - | - | 526 | 7751,301 | (191) | 1990 | 6/30/2015 | 15 to 30 Years |
| C-Store | Roanoke, VA | (b) | 616 | 534 | - | - | 616 | 5341,150 | (137) | 1988 | 6/30/2015 | 15 to 30 Years |
| C-Store | South Boston, VA | (b) | 894 | 1,232 | - | - | 894 | 1,232 2,126 | (265) | 1997 | 6/30/2015 | 15 to 30 Years |
| C-Store | Lynchburg, VA | (b) | 467 | 1,391 | - | - | 467 | 1,391 1,858 | (256) | 2006 | 6/30/2015 | 15 to 30 Years |
| c-Store | Gretna, VA | (b) | 268 | 798 | - | - | 268 | 7981,066 | (167) | 1978 | 6/30/2015 | 15 to 30 Years |
| c-Store | Gretna, VA | (b) | 159 | 1,083 | - | - | 159 | 1,083 1,242 | (195) | 1996 | 6/30/2015 | 15 to 30 Years |
| c-Store | South Boston, VA | (b) | 368 | 517 | - | - | 368 | 517885 | (128) | 1997 | 6/30/2015 | 15 to 30 Years |
| C-Store | Roanoke, VA | (b) | 238 | 497 | - | - | 238 | 497735 | (95) | 1988 | 6/30/2015 | 15 to 30 Years |
| c-Store | Madison Heights, VA | (b) | 268 | 417 | - | - | 268 | 417685 | (92) | 1983 | 6/30/2015 | 15 to 30 Years |
| C-Store | Lynchburg, VA | (b) | 517 | 1,142 | - | - | 517 | 1,142 1,659 | (231) | 2000 | 6/30/2015 | 15 to 30 Years |
| c-Store | South Boston, VA | (b) | 377 | 705 | - | - | 377 | 7051,082 | (136) | 1988 | 6/30/2015 | 15 to 30 Years |
| c-Store | Blairs, VA | (b) | 318 | 636 | - | - | 318 | 636954 | (125) | 1987 | 6/30/2015 | 15 to 30 Years |
| c-Store | Daleville, VA | (b) | 467 | 616 | - | - | 467 | 6161,083 | (143) | 1989 | 6/30/2015 | 15 to 30 Years |
| c-Store | Hurt, VA | (b) | 685 | 1,023 | - | - | 685 | 1,023 1,708 | (240) | 1973 | 6/30/2015 | 15 to 30 Years |
| c-Store | Bedford, VA | (b) | 258 | 818 | - | - | 258 | 8181,076 | (159) | 1997 | 6/30/2015 | 15 to 30 Years |
| C-Store | Salem, VA | (b) | 209 | 576 | - | - | 209 | 576785 | (119) | 1970 | 6/30/2015 | 15 to 30 Years |
| c-Store | Roanoke, VA | (b) | 397 | 685 | - | - | 397 | 6851,082 | (148) | 1997 | 6/30/2015 | 15 to 30 Years |
| c-Store | Forest, VA | (b) | 248 | 834 | - | - | 248 | 8341,082 | 2 (161) | 1995 | 6/30/2015 | 15 to 30 Years |
| c-Store | Danville, VA | (b) | 348 | 477 | - | - | 348 | 477825 | (110) | 1989 | 6/30/2015 | 15 to 30 Years |
| c-Store | Altavista, VA | (b) | 358 | 1,401 | - | - | 358 | 1,401 1,759 | (252) | 1981 | 6/30/2015 | 15 to 30 Years |
| c-Store | Roanoke, VA | (b) | 397 | 785 | - | - | 397 | 7851,182 | (162) | 1986 | 6/30/2015 | 15 to 30 Years |
| C-Store | Salem, VA | (b) | 387 | 1,172 | - | - | 387 | 1,172 1,559 | (223) | 1973 | 6/30/2015 | 15 to 30 Years |
| c-Store | Salem, VA | (b) | 646 | 517 | - | - | 646 | 517 1,163 | (131) | 1987 | 6/30/2015 | 15 to 30 Years |
| c-Store | Altavista, VA | (b) | 467 | 745 | - | - | 467 | 7451,212 | 2 (162) | 1984 | 6/30/2015 | 15 to 30 Years |
| c-Store | Kissimmee, FL | (b) | 2,115 | 1,602 | $(1,980)$ | $(1,499)$ | 135 | 103238 |  | 2006 | 10/27/2015 | 10 to 40 Years |
| C-Store | Jacksonville, FL | (b) | 2,285 | 1,537 | - | - | 2,285 | 1,537 3,822 | (567) | 2010 | 10/28/2015 | 15 to 40 Years |
| c-Store | Apopka, FL | (b) | 1,357 | 748 | - | - | 1,357 | 7482,105 | - (353) | 1997 | 10/28/2015 | 15 to 30 Years |

SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)

SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands) Cost Capitalized Subsequent to
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SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
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SPIRIT REALTY CAPITAL，INC． Schedule III Real Estate and
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[^7]SPIRIT REALTY CAPITAL，INC． Schedule III Real Estate and
Accumulated Depreciation
（Amounts in thousands）

[^8]SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)

[^9]SPIRIT REALTY CAPITAL，INC． Schedule III Real Estate and
Accumulated Depreciation
（Amounts in thousands）

[^10]SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)

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| City, State |
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| Pineville, MO |
| Aztec, NM |
| Bentonia, MS |
| Ardmore, TN |
| Byng, OK |
| Maben, MS |
| Laurel, MS |
| Portsmouth, OH |
| Alliance, OH |
| Mesa, AZ |
| Kincheloe, MI |
| Mansfield, OH |
| Des Moines, IA |
| Otter Tail, MN |
| Evart, MI |
| Anderson, IN |
| Bulls Gap, TN |
| Duluth, MN |
| Lakewood, OH |
| Buena Vista, GA |
| Montgomery, AL |
| Clarksville, TN |
| Standish, ME |
| Prattville, AL |
| Southaven, MS |
| Prichard, AL |
| Marion, MS |
| Ridgeland, MS |
| Brownsville, TN |
| Big Sandy, TN |
| Brundidge, AL |
| Oakdale, LA |
| North Little Rock, AR |
| Quinlan, TX |
| Boling-lago, TX |
| Rising Star, TX |
| Lake Charles, LA |


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SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
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| City, State |
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| Marsing, ID |
| Calvert, TX |
| Hillsboro, TX |
| Monticello, UT |
| Bonifay, FL |
| Monticello, FL |
| Lakeland, FL |
| Sanford, NC |
| Lansing, MI |
| Laurens, SC |
| Chocowinity, NC |
| Hubert, NC |
| St. Petersburg, FL |
| Fort Mill, SC |
| Port St. Lucie, FL |
| Orlando, FL |
| Mobile, AL |
| Bossier City, LA |
| Lillian, AL |
| Alapaha, GA |
| Church Point, LA |
| Griffin, GA |
| Atlanta, GA |
| Abbeville, AL |
| Anniston, AL |
| Doerun, GA |
| Danville, VA |
| Nampa, ID |
| Hastings, NE |
| Detroit, MI |
| Rockford, IL |
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| Mohavere Valley, AZ |
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SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)

| Concept | City, State | Encumbrances(c) | Initial Cost to Company |  | Cost Capitalized Subsequent to Acquisition including impairment |  | Gross Amount at December 31, 2019 <br> (d) |  |  | Final Accumulated Depreciation | Date of Construction | Date Acquired | Life in which depreciation in latest Statement of Operations is computed |
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|  |  |  | Land and Improvements | Buildings and Improvements | Land and Improvements | Buildings and Improvements | Land and Improvements | Buildings and Improvements | Total |  |  |  |  |
| Dollar Tree / Family Dollar | Grenada, MS | (b) | 198 | 678 | - | - | 198 | 678 | 876 | (9) | 2013 | 9/19/2019 | 10 to 26 Years |
| Dollar Tree / Family Dollar | Union, MS | (b) | 196 | 6629 | - | - | 196 | 629 | 825 | (10) | 2013 | 9/19/2019 | 10 to 24 Years |
| Dollar Tree / Family Dollar | Mendenhall, MS | (b) | 239 | 986 | - | - | 239 | 686 | 925 | (11) | 2014 | 9/19/2019 | 10 to 25 Years |
| Dollar Tree / Family Dollar | Oklahoma City, OK | (b) | 221 | 1 1,332 | - | - | 221 | 1,332 | 1,553 | (16) | 1991 | 9/19/2019 | 10 to 25 Years |
| Dollar Tree / Family Dollar | Kansas City, MO | (b) | 148 | 1,007 | - | - | 148 | 1,007 | 1,155 | (21) | 2003 | 9/19/2019 | 7 to 14 Years |
| Dollar Tree / Family Dollar | Diamond Head, MS | (b) | 200 | 905 | - | - | 200 | 905 | 1,105 | (11) | 2013 | 9/19/2019 | 10 to 29 Years |
| Dollar Tree / Family Dollar | Columbus, MS | (b) | 139 | 410 | - | - | 139 | 410 | 549 | (10) | 1986 | 9/19/2019 | 6 to 15 Years |
| Dollar Tree / Family Dollar | Caledonia, MS | (b) | 252 | 463 | - | - | 252 | 463 | 715 | (9) | 2013 | 9/19/2019 | 10 to 24 Years |
| Dollar Tree / Family Dollar | Louisville, MS | (b) | 142 | 673 | - | - | 142 | 673 | 815 | (9) | 2014 | 9/19/2019 | 10 to 25 Years |
| Dollar Tree / Family Dollar | Madisonville, KY | (b) | 538 | 700 | - | - | 538 | 700 | 1,238 | (17) | 2013 | 6/28/2019 | 9 to 30 Years |
| Dollar Tree / Family Dollar | Fayetteville, NC | (b) | 245 | 471 | - | - | 245 | 471 | 716 | (13) | 1973 | 6/28/2019 | 10 to 28 Years |
| Dollar Tree / Family Dollar | Old Hickory, TN | (b) | 749 | 846 | - | - | 749 | 846 | 1,595 | (18) | 2013 | 6/28/2019 | 11 to 36 Years |
| Dollar Tree / Family Dollar | Haw River, NC | (b) | 431 | 569 | - | - | 431 | 569 | 1,000 | (18) | 2013 | 6/28/2019 | 10 to 26 Years |
| Dollar Tree / Family Dollar | Louisville, KY | (b) | 746 | 569 | - | - | 746 | 569 | 1,315 | (18) | 2013 | 6/28/2019 | 10 to 26 Years |
| Dollar Tree / Family Dollar | Memphis, TN | (b) | 197 | 368 | - | - | 197 | 368 | 565 | (18) | 2005 | 6/28/2019 | 10 to 17 Years |
| Dollar Tree / Family Dollar | Brandenburg, KY | (b) | 527 | 594 | - | - | 527 | 594 | 1,121 | (17) | 2013 | 6/28/2019 | 10 to 30 Years |
| Dollar Tree / Family Dollar | Knoxville, TN | (b) | 276 | 652 | - | - | 276 | 652 | 928 | (15) | 1986 | 6/28/2019 | 8 to 30 Years |
| Dollar Tree / Family Dollar | Memphis, TN | (b) | 551 | 624 | - | - | 551 | 624 | 1,175 | (15) | 2013 | 6/28/2019 | 12 to 31 Years |
| Dollar Tree / Family Dollar | Memphis, TN | (b) | 315 | 336 | - | - | 315 | 336 | 651 | (15) | 2003 | 6/28/2019 | 8 to 25 Years |
| Dollar Tree / Family Dollar | Aiken, SC | (b) | 335 | 808 | - | - | 335 | 808 | 1,143 | (18) | 2013 | 6/28/2019 | 11 to 36 Years |
| Dollar Tree / Family Dollar | Lancaster, SC | (b) | 620 | 571 | - | - | 620 | 571 | 1,191 | (18) | 2013 | 6/28/2019 | 11 to 26 Years |
| Dollar Tree / Family Dollar | Hardeeville, SC | (b) | 236 | 652 | - | - | 236 | 652 | 888 | (14) | 2013 | 6/28/2019 | 11 to 32 Years |
| Dollar Tree / Family Dollar | Williamston, SC | (b) | 373 | 581 | - | - | 373 | 581 | 954 | (17) | 2013 | 6/28/2019 | 10 to 27 Years |
| Dollar Tree / Family Dollar | N. Charleston, SC | (b) | 682 | 573 | - | - | 682 | 573 | 1,255 | (20) | 2013 | 6/28/2019 | 8 to 30 Years |
| Dollar Tree / Family Dollar | Greenwood, SC | (b) | 569 | 742 | - | - | 569 | 742 | 1,311 | (24) | 1975 | 6/28/2019 | 7 to 23 Years |
| Dollar Tree / Family Dollar | Columbia, SC | (b) | 551 | 534 | - | - | 551 | 534 | 1,085 | (17) | 2013 | 6/28/2019 | 11 to 25 Years |
| Dollar Tree / Family Dollar | Roebuck, SC | (b) | 494 | 418 | - | - | 494 | 418 | 912 | (17) | 2013 | 6/28/2019 | 10 to 25 Years |
| Dollar Tree / Family Dollar | Camden, SC | (b) | 222 | 745 | - | - | 222 | 745 | 967 | (16) | 2013 | 6/28/2019 | 11 to 36 Years |
| Dollar Tree /Family Dollar | N. Charleston, SC | (b) | 552 | 600 | - | - | 552 | 600 | 1,152 | (16) | 2013 | 6/28/2019 | 10 to 30 Years |
| Dollar Tree / Family Dollar | Tyler, TX | (b) | 416 | 609 | - | - | 416 | 609 | 1,025 | (18) | 2003 | 6/28/2019 | 10 to 26 Years |
| Dollar Tree / Family Dollar | La Feria, TX | (b) | 601 | 647 | - | - | 601 | 647 | 1,248 | (17) | 2001 | 6/28/2019 | 10 to 29 Years |
| Dollar Tree / Family Dollar | Falfurrias, TX | (b) | 117 | 916 | - | - | 117 | 916 | 1,033 | (28) | 1995 | 6/28/2019 | 7 to 22 Years |
| Dollar Tree / Family Dollar | Olmito, TX | (b) | 271 | 841 | - | - | 271 | 841 | 1,112 | (18) | 2013 | 6/28/2019 | 14 to 32 Years |
| Dollar Tree / Family Dollar | Fort Davis, TX | (b) | 202 | 785 | - | - | 202 | 785 | 987 | (18) | 2014 | 6/28/2019 | 12 to 33 Years |
| Dollar Tree / Family Dollar | Poteet, TX | (b) | 253 | 376 | - | - | 253 | 376 | 629 | (23) | 1995 | 6/28/2019 | 3 to 25 Years |
| Dollar Tree / Family Dollar | Camp Wood, TX | (b) | 207 | 781 | - | - | 207 | 781 | 988 | (17) | 2014 | 6/28/2019 | 15 to 33 Years |
| Dollar Tree / Family Dollar | Hallsville, TX | (b) | 154 | 334 | - | - | 154 | 334 | 488 | (14) | 2000 | 6/28/2019 | 7 to 25 Years |

SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)

| Concept | City, State | Encumbrances(c) | Initial Cost to Company |  | Cost Capitalized Subsequent to Acquisition including impairment |  | Gross Amount at December 31, 2019 <br> (d) |  |  | Final Accumulated Depreciation | Date of Construction | Date Acquired | Life in which depreciation in latest <br> Statement of Operations is computed |
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|  |  |  | Land and Improvements | Buildings and Improvements | Land and Improvements | Buildings and Improvements | Land and Improvements | Buildings and Improvements | Total |  |  |  |  |
| Dollar Tree / Family Dollar | San Angelo, TX | (b) | 116 | 621 | - | - | 116 | 621 | 737 | (18) | 2000 | 6/28/2019 | 8 to 25 Years |
| Dollar Tree / Family Dollar | Brownfield, TX | (b) | 205 | 613 | - | - | 205 | 613 | 818 | (17) | 2001 | 6/28/2019 | 10 to 26 Years |
| DOW Emergency | Livingston, TX | (b) | 1,505 | 7,616 | - | 1,032 | 1,505 | 8,648 | 10,153 | (827) | 2014 | 3/30/2016 | 16 to 40 Years |
| DOW Emergency | Garland, TX | (b) | 1,256 | 4,516 | - | - | 1,256 | 4,516 | 5,772 | (435) | 2016 | 3/30/2016 | 17 to 50 Years |
| DOW Emergency | Harlingen, TX | (b) | 1,734 | 520 | - | 5,616 | 1,734 | 6,136 | 7,870 | (369) | ) 2016 | 12/1/2016 | 49 to 50 Years |
| Drive Time | Independence, MO | (b) | 1,058 | 1,297 | - | - | 1,058 | 1,297 | 2,355 | (780) | 1968 | 11/25/2014 | 4 to 15 Years |
| Drive Time | Gladstone, MO | (b) | 1,100 | 774 | - | - | 1,100 | 774 | 1,874 | (240) | ) 2005 | 3/11/2015 | 4 to 40 Years |
| Duluth Trading Co. | Greensboro, NC | (a) | 2,776 | 3,990 | - | 367 | 2,776 | 4,357 | 7,133 | (836) | 2007 | 7/17/2013 | 10 to 47 Years |
| Eddie Merlot's | Burr Ridge, IL | (b) | 1,184 | 2,776 | - | - | 1,184 | 2,776 | 3,960 | (13) | 1997 | 11/25/2019 | 6 to 23 Years |
| El Chico | Tulsa, OK | (b) | 1,337 | 61 | - | - | 1,337 | 61 | 1,398 | (2) | 1976 | 11/25/2019 | 7 to 15 Years |
| Emagine Theaters | Lakeville, MN | (b) | 2,843 | 2,843 | (419) | 3,070 | 2,424 | 5,913 | 8,337 | (871) | 1998 | 7/29/2016 | 7 to 30 Years |
| Emagine Theaters | Rogers, MN | (b) | 2,337 | 2,384 | - | 1,983 | 2,337 | 4,367 | 6,704 | (767) | 2006 | 7/29/2016 | 5 to 30 Years |
| Emagine Theaters | White Bear Township, MN | (b) | 2,773 | 5,476 | - | 4,164 | 2,773 | 9,640 12 | 12,413 | $(1,506)$ | 1995 | 7/29/2016 | 5 to 20 Years |
| Emagine Theaters | Monticello, MN | (b) | 1,161 | 3,155 | - | 3,368 | 1,161 | 6,523 | 7,684 | (773) | 2004 | 7/29/2016 | 7 to 30 Years |
| Emagine Theaters | Plymouth, MN | (b) | 2,516 | 4,089 | - | 2,450 | 2,516 | 6,539 | 9,055 | (836) | ) 1988 | 7/29/2016 | 4 to 30 Years |
| Emagine Theaters | Waconia, MN | (b) | 249 | 1,464 | - | 1,731 | 249 | 3,195 | 3,444 | (329) | 1989 | 7/29/2016 | 6 to 20 Years |
| Emagine Theaters | East Bethel, MN | (b) | 545 | 1,768 | - | 2,445 | 545 | 4,213 | 4,758 | (568) | ) 1990 | 7/29/2016 | 5 to 20 Years |
| Emagine Theaters | Delano, MN | (b) | 397 | 1,052 | - | - | 397 | 1,052 | 1,449 | (281) | 1984 | 7/29/2016 | 3 to 20 Years |
| Emagine Theaters | Eagan, MN | (b) | 3,106 | 4,963 | - | 4,000 | 3,106 | 8,963 | 12,069 | (222) | 1998 | 5/1/2019 | 10 to 36 Years |
| Express Car Washes | Van Buren, AR | (b) | 370 | 1,537 | - | - | 370 | 1,537 | 1,907 | (13) | 2018 | 9/27/2019 | 14 to 38 Years |
| Express Car Washes | Oneonta, AL | (b) | 500 | 1,368 | - | - | 500 | 1,368 | 1,868 | (13) | 2013 | 9/27/2019 | 12 to 35 Years |
| Express Car Washes | Chillicothe, OH | (b) | 644 | 3,918 | - | - | 644 | 3,918 | 4,562 | (29) | 2017 | 9/27/2019 | 14 to 39 Years |
| Express Car Washes | Memphis, TN | (b) | 103 | 466 | - | - | 103 | 466 | 569 | (5) | 2014 | 9/27/2019 | 9 to 35 Years |
| Express Car Washes | Birmingham, AL | (b) | 776 | 3,031 | - | - | 776 | 3,031 | 3,807 | (28) | 2004 | 9/27/2019 | 11 to 32 Years |
| Express Car Washes | Hernando, MS | (b) | 892 | 3,073 | - | - | 892 | 3,073 | 3,965 | (25) | 2015 | 9/27/2019 | 14 to 38 Years |
| Express Car Washes | Fort Smith, AR | (b) | 431 | 2,014 | - | - | 431 | 2,014 | 2,445 | (18) | 2017 | 9/27/2019 | 11 to 34 Years |
| Express Car Washes | Boaz, AL | (b) | 155 | 781 | - | - | 155 | 781 | 936 | (8) | 2011 | 9/27/2019 | 10 to 32 Years |
| Express Car Washes | Corinth, MS | (b) | 402 | 4,509 | - | - | 402 | 4,509 | 4,911 | (35) | 2011 | 9/27/2019 | 14 to 35 Years |
| Express Car Washes | Madisonville, KY | (b) | 421 | 1,565 | - | - | 421 | 1,565 | 1,986 | (13) | 2018 | 9/27/2019 | 13 to 39 Years |
| Express Car Washes | Sylacauga, AL | (b) | 360 | 2,227 | - | - | 360 | 2,227 | 2,587 | (18) | 2017 | 9/27/2019 | 13 to 39 Years |
| Express Car Washes | Springfield, OH | (b) | 673 | 3,330 | - | - | 673 | 3,330 | 4,003 | (28) | 2014 | 9/27/2019 | 13 to 36 Years |
| Express Car Washes | Dothan, AL | (b) | 816 | 3,586 | - | - | 816 | 3,586 | 4,402 | (30) | 2008 | 9/27/2019 | 11 to 35 Years |
| Express Car Washes | Oakland, TN | (b) | 503 | 2,671 | - | - | 503 | 2,671 | 3,174 | (20) | 2017 | 9/27/2019 | 15 to 38 Years |
| Express Car Washes | Rainbow City, AL | (b) | 301 | 1,875 | - | - | 301 | 1,875 | 2,176 | (17) | 1998 | 9/27/2019 | 12 to 34 Years |
| Express Car Washes | Birmingham, AL | (b) | 458 | 2,319 | - | - | 458 | 2,319 | 2,777 | (22) | 2006 | 9/27/2019 | 12 to 33 Years |
| Express Car Washes | Rome, GA | (b) | 290 | 1,398 | - | - | 290 | 1,398 | 1,688 | (13) | ) 2007 | 9/27/2019 | 12 to 33 Years |

SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)




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 90t'9 | City, State |
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| Conway, AR |
| Warner Robins, GA |
| Douglas, GA |
| Olive Branch, MS |
| Orem, UT |
| Memphis, TN |
| Centre, AL |
| Omaha, NE |
| Jacksonville, FL |
| Middleburg, FL |
| Blue Springs, MO |
| Lees Summit, MO |
| Fort Wayne, IN |
| Peoria, IL |
| Madison, AL |
| Baton Rouge, LA |
| Oak Park, MI |
| Shallotte, NC |
| Salisbury, MD |
| Powhatan, VA |
| Ocala, FL |
| Front Royal, VA |
| Cohasset, MN |
| Auburn, AL |
| Fruita, CO |
| Fruita, CO |
| Dallas, TX |
| New Albany, IN |
| Blairsville, GA |
| Chattanooga, TN |
| Daytor, TN |
| Cherry Hill, NJ |
| Sedalia, MO |
| Elizabethton, TN |
| Fairlea, WV |
| Nashille, TN |
| Danville, VA | Concept Express Car Washes

Express Car Washes Express Car Washes Express Car Washes Express Car Washes market Family Fare Sup mand enter | $n$ |
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FHE Fire King 흥 Food City
Fox Rehabilitation Services Freddy's Frozen Custard Fresenius Medical Care Fresenius Medical Care Gardner School
SPIRIT REALTY CAPITAL，INC． Schedule III Real Estate and
Accumulated Depreciation
（Amounts in thousands）
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| Concept |
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| Golden Corral |
| Golden Corral |
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| Gold＇s Gym |
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| Gourmet Foods |
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SPIRIT REALTY CAPITAL，INC． Schedule III Real Estate and
Accumulated Depreciation
（Amounts in thousands）
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Havana Farm and Home Supply Health Point Family Medicine Hobby Lobby（1） HOM Furniture Home Depot Home Depot Home Depot Home Depot Home Depot Home Depot（1） Hy－Vee Food Store（1） Hy－Vee Food Store ${ }^{(f)}$ $\sum_{\text {＠}} \sum_{\text {＠}}$
SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)

SPIRIT REALTY CAPITAL，INC． Schedule III Real Estate and
Accumulated Depreciation
（Amounts in thousands） 9 to 35 Years
8 to 30 Years
5 to 24 Years
5 to 26 Years
6 to 25 Years
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SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)

| Concept | City, State | $\begin{gathered} \text { Encumbrances } \\ \text { (c) } \end{gathered}$ | Initial Cost to Company |  | Cost Capitalized Subsequent to Acquisition including impairment |  | Gross Amount at <br> (d) December 31, 2019 |  |  | $\qquad$ | $\begin{gathered} \text { Date of } \\ \text { Construction } \end{gathered}$ |  | Life in which depreciation in latest Statement ofOperations is computed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Land and | Buildings and Improvements | Land and Improvements | Buildings and Improvements | Land and Improvements | Buildings and Improvements | Total |  |  |  |  |
| Logan's Roadhouse | Johnson City, TN | (b) | 1,331 | 2,304 | - | - | 1,331 | 2,304 | 3,635 | (714) | 1996 | 7/17/2013 | 12 to 30 Years |
| Logan's Roadhouse | Trussville, AL | (a) | 1,222 | 1,770 | $(1,029)$ | $(1,499)$ | 193 | 271 | 464 | (38) | 2007 | 7/17/2013 | 9 to 34 Years |
| Long John Silver's / A\&W | Houston, TX | (b) | 1,329 | - - | - | - | 1,329 | - | 1,329 | - | (e) | 7/17/2013 | (e) |
| Lowe's | Midland, TX | (b) | 5,826 | 6,633 | - | 366 | 5,826 | 6,999 12 | 12,825 | $(2,239)$ | 1996 | 7/17/2013 | 2 to 35 Years |
| Lowe's | Lubbock, TX | (b) | 2,644 | 10,009 | - | 480 | 2,644 | 10,489 13 | 13,133 | $(2,866)$ | 1996 | 7/17/2013 | 2 to 36 Years |
| Lowe's | Cincinnati, OH | (b) | 6,086 | 10,984 | - | 250 | 6,086 | 11,234 17 | 17,320 | $(3,890)$ | 1998 | 7/17/2013 | 4 to 28 Years |
| Lowe's | Chester, NY | (b) | 6,432 | - | - | - | 6,432 |  | 6,432 | - | (e) | 7/17/2013 | (e) |
| Lowe's | Tilton, NH | (b) | 13,185 | - | - | - | 13,185 |  | 13,185 | - | (e) | 7/17/2013 | (e) |
| Lowe's (1) | Bridgeton, MO | (b) | 11,464 | 9,907 | - | 248 | 11,464 | 10,155 2 | 21,619 | $(4,716)$ | 1991 | 7/17/2013 | 7 to 25 Years |
| Lutheran Health Physicians | Warren, IN | (b) | 220 | 278 | 68 | - | 288 | 278 | 566 | (128) | 2007 | 8/18/2014 | 4 to 20 Years |
| MAACO | Phoenix, AZ | (b) | 834 | 1,206 | - | 87 | 834 | 1,293 | 2,127 | (172) | 1989 | 3/31/2017 | 10 to 30 Years |
| maAco | Houston, TX | (b) | 1,334 | 579 | (618) | (292) | 716 | 287 | 1,003 | - | 1950 | 3/31/2017 | 7 to 27 Years |
| MAACO | Tuscon, AZ | (b) | 333 | 1,030 | - | - | 333 | 1,030 | 1,363 | (135) | 1999 | 3/31/2017 | 10 to 30 Years |
| MAACO | Dallas, TX | (b) | 265 | 814 | (125) | (280) | 140 | 534 | 674 | - | 1987 | 3/31/2017 | 7 to 27 Years |
| Main Event | Fort Worth, TX | (b) | 2,468 | 5,418 | - | - | 2,468 | 5,418 | 7,886 | $(2,269)$ | 2003 | 9/30/2005 | 15 to 40 Years |
| Main Event | Conroe, TX | (b) | 2,886 | 5,763 | - | - | 2,886 | 5,763 | 8,649 | $(2,396)$ | 2004 | 9/30/2005 | 15 to 40 Years |
| Main Event | Austin, TX | (b) | 4,425 | 8,142 | - | - | 4,425 | 8,14212 | 12,567 | $(3,592)$ | 2005 | 9/30/2005 | 15 to 40 Years |
| Main Event | Lewisville, TX | (b) | 2,130 | 4,630 | - | - | 2,130 | 4,630 | 6,760 | $(1,967)$ | 1998 | 9/30/2005 | 15 to 40 Years |
| Main Event | Grapevine, TX | (b) | 2,554 | 5,377 | - | - | 2,554 | 5,377 | 7,931 | $(2,275)$ | 2000 | 9/30/2005 | 15 to 40 Years |
| Main Event | Plano, TX | (b) | 3,225 | 6,302 | - | - | 3,225 | 6,302 | 9,527 | $(2,597)$ | 2001 | 9/30/2005 | 15 to 40 Years |
| Main Event | Pittsburgh, PA | (b) | 3,099 | 5,285 | - | 2,002 | 3,099 | 7,287 10 | 10,386 | (632) | 2003 | 77/2017 | 10 to 40 Years |
| Main Event | Grand Prairie, TX | (b) | 1,712 | - | - | 6,921 | 1,712 | 6,921 | 8,633 | - | (e) | 3/11/2019 | (e) |
| Main Event | Lutz, FL | (b) | 2,919 | 289 | 183 | 3,889 | 3,102 | 4,178 | 7,280 | - | (e) | 7/18/2019 | (e) |
| Malibu Boats | Merced, CA | (b) | 3,456 | 9,007 | - | - | 3,456 | 9,00712 | 12,463 | $(4,086)$ | 1998 | 3/31/2008 | 15 to 30 Years |
| Malibu Boats | Loudon, TN | (b) | 1,188 | 4,904 | - | - | 1,188 | 4,904 | 6,092 | $(2,595)$ | 1992 | 3/31/2008 | 15 to 30 Years |
| Mattress Firm | Columbia, SC | (b) | 596 | 872 | - | 216 | 596 | 1,088 | 1,684 | (305) | 1998 | 7/17/2013 | 9 to 45 Years |
| Memphis Contract Packaging | Somerville, TN | (b) | 345 | 537 | - | 12 | 345 | 549 | 894 | (392) | 2000 | 5/31/2006 | 15 to 30 Years |
| Michael's () | Collierville, TN | (b) | 1,114 | 6,726 | - | - | 1,114 | 6,726 | 7,840 | $(1,892)$ | 2002 | 7/17/2013 | 9 to 49 Years |
| Milo's | Gardendale, AL | (b) | 438 | 841 | - | 55 | 438 | 896 | 1,334 | (272) | 1996 | 3/29/2013 | 8 to 29 Years |
| Milo's | Bessemer, AL | (b) | 622 | 983 | - | 62 | 622 | 1,045 | 1,667 | (319) | 2002 | 3/29/2013 | 8 to 29 Years |
| Milo's | Birmingham, AL | (b) | 512 | 983 | - | 63 | 512 | 1,046 | 1,558 | (320) | 2002 | 3/29/2013 | 8 to 29 Years |
| Milo's | Birmingham, AL | (b) | 321 | 740 | - | 48 | 321 | 788 | 1,109 | (237) | 1977 | 3/29/2013 | 8 to 29 Years |
| Milo's | Moody, AL | (b) | 518 | 800 | - | 56 | 518 | 856 | 1,374 | (272) | 1997 | 3/29/2013 | 8 to 29 Years |
| Milo's | Pelham, AL | (b) | 605 | 923 | - | 54 | 605 | 977 | 1,582 | (302) | 1998 | 3/29/2013 | 8 to 29 Years |
| Milo's | Trussville, AL | (b) | 909 | 892 | - | 55 | 909 | 947 | 1,856 | (331) | 2000 | 3/29/2013 | 8 to 29 Years |
| Milo's | Calera, AL | (b) | 560 | 912 | - | 82 | 560 | 994 |  | (327) | 2008 | 3/29/2013 | 8 to 29 Years |
| Milo's | Homewood, AL | (b) | 775 | - | - | - | 775 | - | 775 | - | (e) | 11/25/2019 | (e) |

SPIRIT REALTY CAPITAL，INC． Schedule III Real Estate and
Accumulated Depreciation
（Amounts in thousands）
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Cost Capitalized Subsequent to
Acquisition including
Initial Cost to Company $\begin{gathered}\text { Acquisition including } \\ \text { impairment }\end{gathered}$




| Concept | City，State |
| :--- | :--- |
| Missoula Fresh Market | Missoula，MT |
| Missoula Fresh Market | Missoula，MT |
| Mister Car Wash | Abilene，TX |
| Mister Car Wash | Casselberry，FL |
| Mister Car Wash | Ocoee，FL |
| Mister Car Wash | Orlando，FL |
| Mister Car Wash | Madison，FL |
| Mister Car Wash | Madison，WI |
| Mister Car Wash | Madison，WI |
| Mister Car Wash | Rockford，IL |
| Mister Car Wash | Saint Paul，MN |
| Mister Car Wash | Edgewater，MD |
| Mister Car Wash | Millersville，MD |
| Mister Car Wash | Nampa，ID |
| Mister Car Wash | Meridian，ID |
| Mister Car Wash | Boise，ID |
| Mister Car Wash | Boise，ID |
| Mister Car Wash | Round Rock，TX |
| Mister Car Wash | Houston，TX |
| Mister Car Wash | Leesburg，FL |
| Mojo Grill | Bryan，TX |
| Monterey＇s Tex Mex | Chandler，AZ |
| Mountainside Fitness | Lawrenceville，GA |
| Mr．Clean／Jiffy Lube | Canton，GA |
| Mr．Clean／／Jiffy Lube | Round Rock，TX |
| NextCare Urgent Care | Blaine，MN |
| Northem Tool \＆Equipment | Alcoa，TN |
| Office Depot（I） | Dayton，OH |
| Office Depot | Greenville，MS |
| Office Depot | Oxford，MS |
| Office Depot | Enterprise，AL |
| Office Depot | Benton，AR |
| Office Depot | Laurel，MS |
| Office Depot | Morrisville，NC |
| Office Depot | Balcones Heights， |
| Office Depot | Orangeburg，SC |
| OfficeMax |  |
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SPIRIT REALTY CAPITAL，INC． Accumulated Depreciation
（Amounts in thousands）


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Accumulated
Depreciation


##  <br> Cost Capitalized Subsequent to Acquisition including

Initial Cost to Company $\begin{gathered}\text { Acquisition including } \\ \text { impairment }\end{gathered}$

## Initial Cost to Company







 \begin{tabular}{l}
\multicolumn{1}{c}{ City，State } <br>
\hline Ogden，UT <br>
\hline EI Paso，TX <br>
\hline Fairview Heights，IL <br>
\hline Foley，AL <br>
\hline Murfreesboro，TN <br>
\hline Pea Ridge，AR <br>
Spartanburg，SC <br>
\hline Eden Prairie，MN <br>
\hline Los Lunas，NM <br>
\hline Chester，NY <br>
\hline Caldwell，ID <br>
\hline Spokane，WA <br>
\hline West Warwick，RI <br>
\hline Tamarac，FL <br>
\hline Lakeland，FL <br>
\hline EI Centro，CA <br>
\hline Frederick，MD <br>
\hline Clarksville，IN <br>
\hline Orem，UT <br>
\hline Pasadena，TX <br>
\hline Hampton，VA <br>
\hline Arlington Heights，IL <br>
\hline Albuquerque，NM <br>
\hline Colorado Springs，CO <br>
\hline Chattanooga，TN <br>
\hline Daytona Beach，FL <br>
\hline Fredericksburg，VA <br>
\hline Bradenton，FL <br>
\hline Mesquite，TX <br>
\hline Phoenix，AZ <br>
\hline Burnsville，MN <br>
\hline Bartlett，TN <br>
\hline Memphis，TN <br>
\hline Holly Springs，MS <br>
\hline Collierville，TN <br>
\hline Nashville，TN <br>
Horn Lake，MS <br>
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Concept <br>
\hline Ogden Clini
\end{tabular} Ojos Locos Sports Cantina Ojos Locos Sports Cantina

Old Time Pottery Old Time Pottery O＇Reilly Auto Parts Panera Party City Party City Pawn 1 Pawn I Pep Boys Pep Boys Pep Boys Pep Boys Pep Boys Pep Boys Pep Boys ep Pep Boys Pep Boys PetSmart PetSmart PetSit Pesort \＆Spa PetSuites Pet Resort \＆Spa
Planet Fitness Planet Fitness Popeye＇s Chicken \＆Biscuits
Popeye＇s Chicken \＆Biscuits
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SPIRIT REALTY CAPITAL，INC． Schedule III Real Estate and
Accumulated Depreciation
（Amounts in thousands）







ConceptPopeye＇s Chicken \＆BiscuitsPriMed Physicians
Progressive Medical
Rally＇sRaymour \＆Flanigan Furniture Raymour \＆Flanigan Furniture Red Lobster Red Lobster Red Lobster Red Lobster Red Lobster Red Lobster Red Lobster Red Lobster Red Lobster Red Lobster Red Lobster Red Lobster Red Lobster Red Lobster Red Lobster Red Lobster Red Lobster Red Lobster Red Lobster Red Lobster Red Lobster Red Lobster Red Lobster Red Lobster Red Mesa Grill Red Mesa Grill Red Mesa Grill Regal Cinemas Regal Cinemas Regal Cinemas Regal Cinemas
SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)

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SPIRIT REALTY CAPITAL，INC． Schedule III Real Estate and
Accumulated Depreciation
（Amounts in thousands）

Concept
Ryerson
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Saltgrass
Same Day Delivery
Serrano＇s Mexican Restaurant Serrano＇s Mexican Restaurant Service King Service King $\qquad$ Sheffield Pharmaceuticals Shooters World Shoote Skyline Chili Skyline Chili Slim Chickens Slim Chickens
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SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)






















 | City, State |
| :--- |
| Concord, NC |
| Creedmoor, NC |
| Zebulon, NC |
| Salisbury, NC |
| Concord, NC |
| Kannapolis, NC |
| Harrisburg, NC |
| Albermarle, NC |
| Siler City, NC |
| Raleigh, NC |
| Rolesville, NC |
| South Hill, VA |
| Rockwell, NC |
| Aberdeen, NC |
| D'lbervill, MS |
| Hattiesburg, MS |
| Laurel, MS |
| Bay Minette, AL |
| Flowood, MS |
| Knoxville, TN |
| Celina, TX |
| Gunter, TX |
| Keene, TX |
| Lavon, TX |
| Leonard, TX |
| Little EIm, TX |
| Melissa, TX |
| Pilot Point, TX |
| Prosper, TX |
| St. Paul, TX |
| Beaumont, TX |
| Port Arthur, TX |
| Beaumont, TX |
| Port Arthur, TX |
| Beaumont, TX |
| Orange, TX |
| Port Arthur, TX |

SPIRIT REALTY CAPITAL，INC． Schedule III Real Estate and
Accumulated Depreciation
（Amounts in thousands）

SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)

SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)

| Concept | City, State | Initial Cost to Company |  |  | Cost Capitalized Subsequent to Acquisition including impairment |  | Gross Amount at December 31, 2019 <br> (d) |  |  | Final Accumulated Depreciation | Date of Construction | Date Acquired | Life in which depreciation in latest <br> Statement of Operations is computed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Encumbrances (c) | Land and Improvements | Buildings and Improvements | Land and Improvements | Buildings and Improvements | Land and Improvements | Buildings and Improvements | Total |  |  |  |  |
| Taco Bueno | Lake Worth, TX | (b) | 427 | 872 | - | - | 427 | 872 | 1,299 | (130) | 1983 | 6/30/2016 | 5 to 30 Years |
| Taco Bueno | Grapevine, TX | (b) | 755 | 677 | - | - | 755 | 677 | 1,432 | (175) | 1999 | 6/30/2016 | 5 to 20 Years |
| Taco Bueno | Bedford, TX | (b) | 694 | 516 | - | - | 694 | 516 | 1,210 | (131) | 1977 | 6/30/2016 | 5 to 20 Years |
| Taco Bueno | Forest Hill, TX | (b) | 784 | 294 | - | - | 784 | 294 | 1,078 | (115) | 1999 | 6/30/2016 | 5 to 20 Years |
| Taco Bueno | McKinney, TX | (b) | 1,289 | 467 | - | - | 1,289 | 467 | 1,756 | (158) | 2000 | 6/30/2016 | 5 to 20 Years |
| Taco Bueno | Sapulpa, OK | (b) | 855 | 1,030 | - | - | 855 | 1,030 | 1,885 | (177) | 1987 | 6/30/2016 | 5 to 30 Years |
| Taco Bueno | Arlington, TX | (b) | 540 | 1,205 | - | - | 540 | 1,205 | 1,745 | (181) | 1981 | 6/30/2016 | 5 to 30 Years |
| Taco Bueno | Oklahoma City, OK | (b) | 474 | 516 | - | - | 474 | 516 | 990 | (130) | 1984 | 6/30/2016 | 5 to 20 Years |
| Taco Bueno | Oklahoma City, OK | (b) | 375 | 605 | (113) | (202) | ) 262 | 403 | 665 | (5) | 1986 | 6/30/2016 | 1 to 26 Years |
| Taco Bueno | Cedar Hill, TX | (b) | 655 | 708 | - | - | 655 | 708 | 1,363 | (4) | 2005 | 11/25/2019 | 8 to 20 Years |
| Taco Bueno | Tulsa, OK | (b) | - | - | - | - | - | - | - | - - | 1986 | 6/30/2016 | (e) |
| Ted's Cafe Escondido | Broken Arrow, OK | (b) | 1,390 | 2,169 | - | - | 1,390 | 2,169 | 3,559 | (12) | 2006 | 11/25/2019 | 7 to 20 Years |
| Ted's Cafe Escondido | Tulsa, OK | (b) | 1,578 | 2,385 | - | - | 1,578 | 2,385 | 3,963 | (12) | 2013 | 11/25/2019 | 7 to 20 Years |
| Terra Mulch Products | Hickory, NC | (b) | 1,356 | 5,406 | - | - | 1,356 | 5,406 | 6,762 | $(1,195)$ | 2006 | 5/11/2015 | 10 to 30 Years |
| Texas Corral | Shelbyville, IN | (b) | 549 | 752 | - | - | 549 | 752 | 1,301 | (344) | 2006 | 12/21/2007 | 15 to 50 Years |
| Texas Roadhouse | Memphis, TN | (b) | 1,214 | 1,412 | - | - | 1,214 | 1,412 | 2,626 | (6) | 2005 | 11/25/2019 | 5 to 33 Years |
| The Children's Courtyard | Frederick, CO | (b) | 334 | 2,146 | - | 12 | 334 | 2,158 | 2,492 | (209) | 2003 | 3/31/2017 | 15 to 30 Years |
| The Toledo Hospital | Monroe, MI | (b) | 728 | 3,440 | - | - | 728 | 3,440 | 4,168 | (917) | 2002 | 8/18/2014 | 9 to 30 Years |
| Tire Warehouse | Portland, ME | (b) | 695 | 944 | - | - | 695 | 944 | 1,639 | (5) | 1993 | 11/25/2019 | 5 to 22 Years |
| TJ Maxx (f) | Staunton, VA | (b) | 578 | 2,063 | - | 358 | 578 | 2,421 | 2,999 | $(1,046)$ | 1988 | 7/17/2013 | 5 to 20 Years |
| Topgolf | Baton Rouge, LA | (b) | 3,734 | 9,595 | 3,450 | 6,104 | 7,184 | 15,699 | 22,883 | (486) | 2018 | 12/10/2018 | 11 to 45 Years |
| Tractor Supply (f) | Bay City, TX | (b) | 1,192 | 3,249 | (691) | $(1,433)$ | ) 501 | 1,816 | 2,317 | - | 1990 | 7/17/2013 | 1 to 13 Years |
| Tractor Supply | Paw Paw, Ml | (b) | 1,517 | 1,619 | - | - | 1,517 | 1,619 | 3,136 | (684) | 2006 | 7/17/2013 | 8 to 33 Years |
| Tractor Supply | Navasota, TX | (b) | 1,013 | 1,772 | - | - | 1,013 | 1,772 | 2,785 | (626) | 2006 | 7/17/2013 | 8 to 41 Years |
| Tractor Supply | Baytown, TX | (b) | 1,440 | 1,712 | - | - | 1,440 | 1,712 | 3,152 | (550) | 2007 | 7/17/2013 | 9 to 39 Years |
| Tractor Supply | Fredericksburg, TX | (b) | 1,194 | 1,636 | - | - | 1,194 | 1,636 | 2,830 | (564) | 2007 | 7/17/2013 | 8 to 42 Years |
| Tractor Supply | Ashland, WI | (b) | 462 | 637 | - | - | 462 | 637 | 1,099 | (530) | 1975 | 11/13/2015 | 15 to 20 Years |
| Tractor Supply | Liberty, KY | (b) | 474 | 945 | - | - | 474 | 945 | 1,419 | (574) | 2000 | 11/13/2015 | 15 to 30 Years |
| Tractor Supply | La Grange, KY | (a) | 1,524 | 1,871 | - | - | 1,524 | 1,871 | 3,395 | (523) | 2008 | 7/17/2013 | 10 to 48 Years |
| Tractor Supply | Baldwinsville, NY | (a) | 1,105 | 2,008 | - | - | 1,105 | 2,008 | 3,113 | (765) | 2005 | 7/17/2013 | 11 to 37 Years |
| Tractor Supply | Carroll, OH | (b) | 1,144 | 4,557 | - | - | 1,144 | 4,557 | 5,701 | $(1,553)$ | 1976 | 7/17/2013 | 3 to 30 Years |
| Tractor Supply | Mount Sterling, KY | (b) | 1,785 | 1,051 | - | - | 1,785 | 1,051 | 2,836 | (549) | 2011 | 7/17/2013 | 12 to 38 Years |
| Tractor Supply | Ellettsville, IN | (a) | 894 | 1,872 | - | - | 894 | 1,872 | 2,766 | (568) | 2010 | 7/17/2013 | 11 to 47 Years |
| Tractor Supply | Lowville, NY | (a) | 791 | 1,659 | - | - | 791 | 1,659 | 2,450 | (480) | 2010 | 7/17/2013 | 12 to 42 Years |
| Tractor Supply | Malone, NY | (a) | 793 | 1,677 | - | - | 793 | 1,677 | 2,470 | (547) | 2010 | 7/17/2013 | 11 to 42 Years |
| Tractor Supply | Ankeny, IA | (b) | 687 | 2,162 | - | - | 687 | 2,162 | 2,849 | (542) | 2006 | 7/17/2013 | 8 to 43 Years |
| Tractor Supply | Marinette, WI | (b) | 1,236 | 1,611 | - | - | 1,236 | 1,611 | 2,847 | (577) | 2006 | 7/17/2013 | 8 to 38 Years |

SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)

| Concept | City, State | Initial Cost to Company |  |  | Cost Capitalized Subsequent to Acquisition including impairment |  | Gross Amount at December 31, 2019 (d) |  |  | Final Accumulated Depreciation | Date of Construction | Date Acquired | Life in which depreciation in latest Statement of Operations is computed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Encumbrances (c) | Land and Improvements | Buildings and Improvements | Land and Improvements | Buildings and Improvements | Land and Improvements | Buildings and Improvements | Total |  |  |  |  |
| Tractor Supply | Prior Lake, MN | (b) | 1,998 | 2,454 | - | - | 1,998 | 2,454 | 4,452 | (937) | ) 1991 | 7/17/2013 | 7 to 26 Years |
| Tractor Supply | Fainiew, TN | (b) | 975 | 2,274 | - | - | 975 | 2,274 | 3,249 | (597) | 2007 | 7/17/2013 | 8 to 47 Years |
| Tractor Supply | Rockford, MN | (b) | 1,298 | - 2,652 | - - | - | 1,298 | 2,652 | 3,950 | (759) | ) 2007 | 7/17/2013 | 9 to 43 Years |
| Tractor Supply | Rome, NY | (b) | 1,326 | - 1,110 | - | - | 1,326 | 1,110 | 2,436 | (491) | 2007 | 7/17/2013 | 9 to 34 Years |
| Tractor Supply | Parkersburg, WV | (b) | 966 | -1,843 | - | - | 966 | 1,843 | 2,809 | (598) | 2005 | 7/17/2013 | 7 to 37 Years |
| Trampoline Park ${ }^{(f)}$ | Louisville, KY | (b) | 2,205 | 3,551 | - | - | 2,205 | 3,551 | 5,756 | (996) | 1995 | 11/2/2015 | 9 to 20 Years |
| Tutor Time | Grand Rapids, MI | (b) | 393 | 1,363 | - | - | 393 | 1,363 | 1,756 | (290) | 2001 | 3/20/2015 | 5 to 30 Years |
| Tutor Time | Pittsburgh, PA | (b) | 457 | 693 | - | - | 457 | 693 | 1,150 | (397) | ) 1985 | 7/17/2013 | 5 to 15 Years |
| Twin Peaks | Little Rock, AR | (b) | 1,112 | - | - | - | 1,112 | - | 1,112 | - | (e) | 11/25/2019 | (e) |
| Twin Tiers Eye Care | Elmira, NY | (b) | 184 | 3,902 | - | - | 184 | 3,902 | 4,086 | (645) | ) 1985 | 4/30/2015 | 15 to 30 Years |
| Twin Tiers Eye Care | Binghamton, NY | (b) | 328 | 2,214 | - | - | 328 | 2,214 | 2,542 | (373) | 1985 | 4/30/2015 | 15 to 30 Years |
| Twin Tiers Eye Care | Bath, NY | (b) | 72 | 707 | - | - | 72 | 707 | 779 | (126) | 1970 | 4/30/2015 | 15 to 30 Years |
| Twin Tiers Eye Care | Corning, NY | (b) | 123 | 1,261 | - | - | 123 | 1,261 | 1,384 | (218) | ) 1999 | 4/30/2015 | 15 to 30 Years |
| Twin Tiers Eye Care | Endicott, NY | (b) | 92 | 348 | - | - | 92 | 348 | 440 | (77) | 2001 | 4/30/2015 | 15 to 30 Years |
| Twin Tiers Eye Care | Watkins Glen, NY | (b) | 113 | 318 | - | - | 113 | 318 | 431 | (75) | 2002 | 4/30/2015 | 15 to 30 Years |
| United Supermarkets | Childress, TX | (b) | 747 | 934 | - | - | 747 | 934 | 1,681 | (353) | 1997 | 5/23/2005 | 7 to 40 Years |
| United Supermarkets | Amarillo, TX | (b) | 3,559 | 4,575 | - | - | 3,559 | 4,575 | 8,134 | $(1,642)$ | 1999 | 5/23/2005 | 14 to 40 Years |
| United Supermarkets | Levelland, TX | (b) | 1,651 | 2,158 | - | - | 1,651 | 2,158 | 3,809 | (775) | 1997 | 5/23/2005 | 11 to 40 Years |
| United Supermarkets | Amarillo, TX | (b) | 1,828 | 1,292 | - | - | 1,828 | 1,292 | 3,120 | (600) | 1988 | 5/23/2005 | 9 to 30 Years |
| United Supermarkets | Snyder, TX | (b) | 2,062 | 2,963 | - | - | 2,062 | 2,963 | 5,025 | $(1,063)$ | 1999 | 5/23/2005 | 14 to 40 Years |
| United Supermarkets | Amarillo, TX | (b) | 1,573 | 1,586 | - | - | 1,573 | 1,586 | 3,159 | (734) | 1989 | 5/23/2005 | 9 to 30 Years |
| United Supermarkets | Wichita Falls, TX | (b) | - | 6,259 | - | - | - | 6,259 | 6,259 | $(4,058)$ | 1997 | 5/23/2005 | 13 to 20 Years |
| United Supermarkets | Plainview, TX | (b) | 620 | 5,415 | - | - | 620 | 5,415 | 6,035 | $(1,782)$ | 2000 | 8/25/2005 | 14 to 40 Years |
| United Supermarkets | Muleshoe, TX | (a) | 471 | 1,770 | - | - | 471 | 1,770 | 2,241 | (513) | 1999 | 8/29/2011 | 15 to 40 Years |
| Universal Tax Systems (t) | Kennesaw, GA | (b) | 3,560 | 23,583 | - | 33 | 3,560 | 23,616 | 27,176 | $(4,296)$ | 1996 | 7/17/2013 | 8 to 45 Years |
| Vacant | Overland Park, KS | (b) | 1,390 | 320 | (131) | (66) | 1,259 | 254 | 1,513 | (17) | 1967 | 3/11/2016 | 3 to 20 Years |
| Vacant | O'Fallon, IL | (b) | 2,243 | 5,002 | $(1,641)$ | $(3,664)$ | 602 | 1,338 | 1,940 | - | 2005 | 7/17/2013 | 3 to 30 Years |
| Vacant | Arlington, TX | (b) | 449 | 128 | (64) | (48) | 385 | 80 | 465 | - | 1978 | 6/30/2016 | 1 to 6 Years |
| Vacant | Oelwein, IA | (b) | 226 | 681 | (109) | (372) | 117 | 309 | 426 | (4) | 1995 | 8/18/2014 | 9 to 24 Years |
| Vacant | Grove City, OH | (a) | 2,050 | 3,288 | $(1,202)$ | $(1,981)$ | 848 | 1,307 | 2,155 | (152) | 2008 | 7/17/2013 | 6 to 34 Years |
| Valley Surgical Center | Steubenville, OH | (b) | 363 | 3,726 | - | - | 363 | 3,726 | 4,089 | (601) | 2009 | 8/18/2014 | 14 to 40 Years |
| VASA Fitness | Westminster, CO | (b) | 3,264 | 5,593 | - | 42 | 3,264 | 5,635 | 8,899 | (343) | 2000 | 11/15/2018 | 8 to 30 Years |
| VASA Fitness | Taylorsville, UT | (b) | 1,496 | 3,593 | - | - | 1,496 | 3,593 | 5,089 | (849) | 1988 | 11/20/2015 | 12 to 20 Years |
| Verizon | Covington, TN | (b) | 343 | 152 | - | - | 343 | 152 | 495 | (126) | 2007 | 7/17/2013 | 3 to 24 Years |
| Walgreens (t) | Collierville, TN | (b) | 2,217 | 14,205 | - | (295) | 2,217 | 13,910 | 16,127 | $(2,712)$ | 2002 | 7/17/2013 | 3 to 45 Years |
| Walgreens | Albany, GA | (b) | 961 | 3,314 | - | - | 961 | 3,314 | 4,275 | (643) | 2008 | 7/17/2013 | 12 to 43 Years |
| Walgreens | Columbus, MS | (b) | 769 | 3,475 | - | - | 769 | 3,475 | 4,244 | (644) | 2004 | 7/17/2013 | 11 to 41 Years |

SPIRIT REALTY CAPITAL, INC. Schedule III Real Estate and
Accumulated Depreciation
(Amounts in thousands)
$\qquad$






















$\qquad$
 $\begin{array}{cc}\stackrel{m}{c} & \stackrel{m}{2} \\ \stackrel{N}{N} \\ \stackrel{N}{N} \\ \stackrel{N}{N} \\ \end{array}$ $\stackrel{\stackrel{m}{N}}{\stackrel{N}{N}}$ $\begin{array}{cc}\stackrel{m}{N} & \stackrel{N}{N} \\ \stackrel{N}{N} \\ \stackrel{N}{N} \\ \vdots\end{array}$ $\stackrel{\text { N }}{\stackrel{N}{N}}$



 | d | $\begin{array}{c}\text { Land and } \\ \text { s } \\ \text { Improvements }\end{array}$ | $\begin{array}{c}\text { Buildings and } \\ \text { Improvements }\end{array}$ |
| :---: | ---: | ---: | Total -








SPIRIT REALTY CAPITAL，INC． Schedule III Real Estate and
Accumulated Depreciation
（Amounts in thousands） Cost Capitalized Subsequent to
Acquisition including







[^11]（b）
（c）
（d）
（e）
（f）

## SPIRIT REALTY CAPITAL, INC.

Schedule III Real Estate and Accumulated Depreciation (Amounts in thousands)

|  | 2019 |  | 2018 |  | 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land, buildings, and improvements |  |  |  |  |  |  |
| Balance at the beginning of the year | \$ | 4,757,717 | \$ | 7,281,307 | \$ | 7,479,231 |
| Additions: |  |  |  |  |  |  |
| Acquisitions, capital expenditures, and reclassifications from held for sale and deferred financing leases |  | 1,238,020 |  | 315,324 |  | 337,497 |
| Deductions: |  |  |  |  |  |  |
| Dispositions of land, buildings, and improvements |  | $(98,445)$ |  | $(112,430)$ |  | $(422,653)$ |
| Reclassifications to held for sale |  | $(119,449)$ |  | $(11,670)$ |  | $(34,813)$ |
| Impairments, basis reset due to impairment and other adjustments |  | $(27,336)$ |  | $(26,263)$ |  | $(77,955)$ |
| SMTA Spin-off |  | - |  | $(2,688,551)$ |  | - |
| Gross Real Estate Balance at close of the year | \$ | 5,750,507 | \$ | 4,757,717 | \$ | 7,281,307 |
|  |  |  |  |  |  |  |
| Accumulated depreciation and amortization |  |  |  |  |  |  |
| Balance at the beginning of the year | \$ | $(621,456)$ | \$ | $(1,075,643)$ | \$ | $(940,005)$ |
| Additions: |  |  |  |  |  |  |
| Depreciation expense and reclassifications from held for sale |  | $(145,104)$ |  | $(165,898)$ |  | $(219,803)$ |
| Deductions: |  |  |  |  |  |  |
| Dispositions of land, buildings, and improvements and other adjustments |  | 32,678 |  | 30,381 |  | 82,156 |
| Reclassifications to held for sale |  | 16,785 |  | 2,372 |  | 2,009 |
| SMTA Spin-off |  | - |  | 587,332 |  | - |
| Balance at close of the year | \$ | $(717,097)$ | \$ | $(621,456)$ | \$ | $(1,075,643)$ |
|  |  |  |  |  |  |  |
| Net Real Estate Investment | \$ | 5,033,410 | \$ | 4,136,261 | \$ | 6,205,664 |

SPIRIT REALTY CAPITAL, INC.
Mortgage Loans on Real Estate
As of December 31, 2019 (In thousands)
${ }^{(1)}$ Reflects current maturity of the investment and does not consider any options to extend beyond the current maturity (2) The aggregate tax basis of the mortgage loans outstanding on December 31, 2019 was $\$ 31.7$ million
${ }^{\text {(3) }}$ Balloon payment of $\$ 21.5$ million due at maturity.
(4) Balloon payment of $\$ 7.2$ million due at maturity.

## SPIRIT REALTY CAPITAL, INC.

Schedule IV
Mortgage Loans on Real Estate As of December 31, 2019
(In thousands)

|  | 2019 |  | 2018 |  | 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reconciliation of Mortgage Loans on Real Estate |  |  |  |  |  |  |
| Balance January 1, | \$ | 45,187 | \$ | 74,612 | \$ | 62,604 |
| Additions during period |  |  |  |  |  |  |
| New mortgage loans |  | - |  | 2,888 |  | 24,015 |
| Deductions during period |  |  |  |  |  |  |
| Collections of principal (inclusive of loans receivable exchanged for real estate acquired) |  | $(10,927)$ |  | $(26,978)$ |  | $(9,462)$ |
| Sales |  | - |  | - |  | - |
| Spin-Off to SMTA |  | - |  | $(2,888)$ |  | - |
| Amortization of premium |  | $(1,606)$ |  | $(2,510)$ |  | $(2,156)$ |
| Mortgage loans receivable December 31, |  | 32,654 |  | 45,124 |  | 75,001 |
| Mortgage loan loss provisions |  | - |  | 63 |  | (389) |
|  |  | 32,654 |  | 45,187 |  | 74,612 |
| Equipment and other loans receivable |  | 1,811 |  | 1,857 |  | 5,355 |
| Provision for other loan loss |  | - |  | - |  | - |
|  |  | 1,811 |  | 1,857 |  | 5,355 |
| Total loans receivable | \$ | 34,465 | \$ | 47,044 | \$ | 79,967 |

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SPIRIT REALTY CAPITAL, INC.
(Registrant)
By: /s/ Prakash J. Parag
Name: Prakash J. Parag
Title: Chief Accounting Officer and Senior Vice President (Principal Accounting Officer)

Date: February 25, 2020

## POWER OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below does hereby constitute and appoint Jackson Hsieh, Michael Hughes, Prakash J. Parag and Jay Young, and each of them singly, our true and lawful attorneys with full power to them, and each of them singly, to sign for us and in our names in the capacities indicated below, the Form 10-K filed herewith and any and all amendments to said Form 10-K, and generally to do all such things in our names and in our capacities as officers and directors to enable Spirit Realty Capital, Inc. to comply with the provisions of the Securities Exchange Act of 1934, as amended, and all requirements of the Securities and Exchange Commission in connection therewith, hereby ratifying and confirming our signatures as they may be signed by our said attorneys, or any of them, to said Form $10-\mathrm{K}$ and any and all amendments thereto.

Pursuant to the requirements of the Securities and Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| Name | Title | Date |
| :---: | :---: | :---: |
| /s/ Jackson Hsieh | President, Chief Executive Officer and Director (Principal Executive Officer) | February 25, 2020 |
| /s/ Michael Hughes | Chief Financial Officer and Executive Vice President (Principal Financial Officer) | February 25, 2020 |
| /s/ Prakash J. Parag | Chief Accounting Officer and Senior Vice President (Principal Accounting Officer) | February 25, 2020 |
| /s/ Kevin M. Charlton | Director | February 25, 2020 |
| /s/ Todd A. Dunn | Director | February 25, 2020 |
| /s/ Richard I. Gilchrist | Director | February 25, 2020 |
| /s/ Elizabeth Frank | Director | February 25, 2020 |
| /s/ Diana Laing | Director | February 25, 2020 |
| /s/ Sheli Z. Rosenberg | Director | February 25, 2020 |
| /s/ Thomas D. Senkbeil | Director | February 25, 2020 |
| /s/ Nicholas P. Shepherd | Director | February 25, 2020 |

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

```
SPIRIT REALTY, L.P.
(Registrant)
By: Spirit Realty Capital, Inc., in its capacity
        as sole member of Spirit General
        Holdings, LLC, as sole general partner
        and on behalf of Spirit Realty, L.P.
By: /s/Prakash J. Parag
Name: Prakash J. Parag
Title: Chief Accounting Officer and Senior
        Vice President (Principal Accounting
        Officer)
```

Date: February 25, 2020

## POWER OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below does hereby constitute and appoint Jackson Hsieh, Michael Hughes, Prakash J. Parag and Jay Young, and each of them singly, our true and lawful attorneys with full power to them, and each of them singly, to sign for us and in our names in the capacities indicated below, the Form 10-K filed herewith and any and all amendments to said Form 10-K, and generally to do all such things in our names and in our capacities as officers and directors to enable Spirit Realty Capital, Inc., in its capacity as sole member of Spirit General Holdings, LLC, as sole general partner and on behalf of Spirit Realty, L.P., to comply with the provisions of the Securities Exchange Act of 1934, as amended, and all requirements of the Securities and Exchange Commission in connection therewith, hereby ratifying and confirming our signatures as they may be signed by our said attorneys, or any of them, to said Form $10-\mathrm{K}$ and any and all amendments thereto.

Pursuant to the requirements of the Securities and Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| Name | Title | Date |
| :---: | :---: | :---: |
| /s/ Jackson Hsieh | President, Chief Executive Officer and Director (Principal Executive Officer) | February 25, 2020 |
| /s/ Michael Hughes | Chief Financial Officer and Executive Vice President (Principal Financial Officer) | February 25, 2020 |
| /s/ Prakash J. Parag | Chief Accounting Officer and Senior Vice President (Principal Accounting Officer) | February 25, 2020 |
| /s/ Kevin M. Charlton | Director | February 25, 2020 |
| /s/ Todd A. Dunn | Director | February 25, 2019 |
| /s/ Richard I. Gilchrist | Director | February 25, 2020 |
| /s/ Elizabeth Frank | Director | February 25, 2020 |


| Name |  | Title | Date |
| :---: | :---: | :---: | :---: |
| /s/ Diana Laing | Director |  | February 25, 2020 |
| /s/ Sheli Z. Rosenberg | Director |  | February 25, 2020 |
| /s/ Thomas D. Senkbeil | Director |  | February 25, 2020 |
| /s/ Nicholas P. Shepherd | Director |  | February 25, 2020 |

## NYSE LISTED: SRC

Dallas Headquarters
2727 N Harwood Street
Suite 300
Dallas, TX 75201

Phone: 866.557.7474

Transfer Agent \& Registrar
American Stock Transfer \& Trust
Company, LLC
6201 15th Avenue
3rd Floor
Brooklyn, NY 11219
Phone: 866.703.9065
Email: info@amstock.com

## Investor Inquiries

Shareholders, securities analysts and others seeking information about
the Company's business operations and financial performance are invited to contact the Company's Investor Relations Department at:

Phone: 972.476.1403
Email: InvestorRelations@spiritrealty.com


## OUR STORY

Spirit Realty Capital, Inc. (NYSE: SRC) is a premier net-lease real estate investment trust (REIT) that primarily invests in high-quality, operationally essential real estate, subject to long-term net leases. Over the past decade, Spirit has become an industry leader and owner of income-producing, strategically located retail, industrial and office properties providing superior risk-adjusted returns and steady dividend growth for our shareholders.

At Spirit, we have a long-term vision to consistently outperform the competition-and ourselves. We create thriving partnerships through successful investments based on a strategy of disciplined acquisitions, proactive portfolio management, and a strong balance sheet. Our expert team keeps the stakeholders' objectives at the center of each lease-structuring engagement, combining time-tested investment strategies with leading-edge data analysis to drive performance.

Our relentless commitment to deliver enduring value is evident in every investment we make. As of December 31, 2019, Spirit's diversified portfolio was comprised of 1,752 owned properties and 43 properties securing mortgage loans. Spirit's owned properties, with an aggregate gross leasable area of 34.1 million square feet, are leased to 291 tenants across 48 states and 28 retail industries. More information about Spirit Realty Capital can be found on the Investor Relations section of our website at www.spiritrealty.com


[^0]:    (1) Contractual Rent for the month ended December 31, 2019 for properties owned at December 31, 2019, multiplied by twelve.

[^1]:    ${ }^{(1)}$ Adjustments for which annualization would not be appropriate are composed of certain other income, write-off of intangibles and other compensation-related adjustments for the three months ended December 31, 2019 and the receipt of the Haggen settlement and write-offs related to certain uncollectible accounts receivable and straight-line rent receivables for the three months ended December 31, 2018.

[^2]:    (1) Consists of general partnership interests held by Spirit General OP Holdings, LLC.
    ${ }^{(2)}$ Consists of limited partnership interests held by Spirit Realty Capital, Inc. and Spirit Notes Partner, LLC.

[^3]:    ${ }^{(1)}$ Includes stock distribution related to the Spin-Off of SMTA of $\$ 4.68$ per share.

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    \hline Center Ridge，AR <br>
    \hline Lakeview，IA <br>
    \hline Pleasant Hope，MO <br>
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[^11]:    Represents land only properties with no depreciation and therefore date of construction and estimated life for depreciation not applicable
    Represents the anchor tenant by rent in a multi－tenant property．

