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THE ANNUAL GENERAL MEETING

The Annual General Meeting of the Shareholders of Harvey Norman Holdings Limited will be held in the AAP Theatre, Cnr Jamieson & George Streets, Sydney on Tuesday, 21 November, 2000 at 11.00 am.

(For full details and Proxy Form see separate document enclosed.)

DIRECTORY

DIRECTORS:

G. Harvey - Chairman
K.L. Page
R.J. Skippen
A.B. Brew
M.J. Harvey
C.H. Brown
I.J. Norman

COMPANY SECRETARY

R.J. Skippen

REGISTERED OFFICE

A1 Richmond Road
Homebush West NSW 2140
Telephone: (02) 9201 6111
Facsimile: (02) 9201 6250

SHARE REGISTRY

Registries Limited
Level 2
28 Margaret Street
SYDNEY

BANKERS

Australia & New Zealand Banking Group Limited

AUDITORS

Arthur Andersen

SOLICITORS

Gillis Delaney Brown

STOCK EXCHANGE LISTING

Harvey Norman Holdings Limited shares are quoted on:

- the Australian Stock Exchange
- the New Zealand Stock Exchange.

HIGHLIGHTS

Consolidated Operating Profit before tax for the 12 months to 30 June 2000 was \$173.89 million, an increase of 27.1% on the previous year. There were no abnormals for the year ended 30 June 2000. Consolidated Operating Profit after tax was \$110.31 million after excluding outside equity interests in Pertamina Limited of \$0.95 million, an increase of 37.7% on the previous year.

Each share in the company was subdivided into 5 shares, by special resolution of the members on 31 August 1999. Directors have recommended payment of a final dividend of 2.0¢, fully franked on each subdivided share. The total dividend for the year will be equivalent to 3.5¢ in respect of each subdivided share. If the share subdivision had not occurred, the total dividend for the year would have been 17.5¢ per share, fully franked, compared to 15¢, fully franked for the previous year.

Basic earnings per share increased from 7.89 cents to 10.83 cents in respect of each subdivided share.

Return on shareholders' funds was 21.8%.

FINANCIAL SUMMARY

12 MONTHS TO 30 JUNE 2000

| | | 2000 | 1999 | % |
|---|---|----------------|----------------|---------------|
| | | \$000 | \$000 | Change |
| Operating Revenue | * | 521,566 | 339,988 | 53.4 |
| Operating Profit after abnormal items and Before Interest Expense and Income Tax | * | 191,611 | 141,994 | 34.9 |
| Interest Expense | * | 17,714 | 12,525 | 41.4 |
| Income Tax Expense | * | 62,626 | 49,344 | 26.9 |
| Operating Profit after Income Tax Attributable to Members | | 110,316 | 80,125 | 37.7 |
| Basic Earnings per share on issue at 30 June (cents) | | 10.83 | 7.89 | 37.3 |
| Dividends per share (cents) | | 3.5 | 3.0 | 16.6 |
| % Return on Shareholders' Funds | | 21.8 | 19.8 | - |
| Paid up Capital at 30 June | * | 187,792 | 142,869 | - |
| Net Tangible Assets per share at 30 June (\$) | | 0.49 | 0.40 | 22.5 |

*Including outside equity interests.

CHAIRMAN'S REPORT

I am delighted to announce that the company audited group consolidated operating profit before tax was \$173.89 million for the 12 months ended 30 June, 2000 compared to \$136.84 million (before abnormal) for the prior year.

There were no abnormals in the year ended 30 June 2000.

On 25 November 1999, the Company acquired a 30.12% interest in Pertama Limited, an electrical retailer, wholesaler and listed public company in Singapore, through a joint venture with Ossia Limited, another listed public company in Singapore. Sales for Pertama Limited for the period 25 November 1999 to 30 June 2000 were the Singapore currency equivalent of \$95.39 million.

Operating profit after tax attributable to members was \$110.31 million, after excluding outside equity interests in Pertama Limited of \$0.95 million, an increase of 37.7% on the previous year.

Sales for the year to 30 June, 2000 from the franchised "Harvey Norman" complexes, group stores in New Zealand and other trading operations (excluding Pertama Limited) totalled \$2.49 billion compared to \$1.96 billion for the prior year, an increase of 27.0%. A better than expected sales increase in the second half significantly improved the result for the year. New franchised store openings (including Domayne) should positively impact future sales growth.

Sales for the months of July and August 2000 from the franchised "Harvey Norman" complexes, group stores in New Zealand and other trading operations (excluding Pertama Limited) totalled \$395.31 million. However, when compared to sales for July and August 1999, excluding wholesale sales tax and comparing the same number of days sales for those two months, the increase was 18%.

Like for like sales for July and August 2000, when compared to the same period last year, excluding sales tax and comparing the same number of days sales, have increased by 12.2%.

Property

During the year, Directors have analysed and revalued the Group Property Portfolio resulting in an increase of \$26.06 million in the asset revaluation reserve.

The Group Property Portfolio at 30 June, 2000 (consolidated with Singapore) was valued at \$437.75 million compared to \$310.44 million at 30 June, 1999. The property portfolio excluding Singapore at 30 June 2000 was \$432.35 million.

Shareholders' Equity

Shareholders' funds at 30 June, 2000 (consolidated) were \$550.32 million compared to \$404.83 million at 30 June, 1999 - an increase of \$145.49 million (35.9%). Of the shareholders' funds of \$550.32 million, an amount of \$44.80 million is attributable to outside equity interests in the controlled Singapore entity, Pertama Limited.

Dividend

The recommended final dividend has been increased from 1.5¢ to 2.0¢ a share fully franked. The total dividend for the year will be 3.5¢ fully franked compared with 3.0¢ fully franked for the previous year.

Expansion

In the 12 months to 30 June 2000, new complexes have been opened as follows:

- ◆ NEW ZEALAND - Mt Wellington, Porirua
- ◆ NSW - Moss Vale
- ◆ WA - Joondalup
- ◆ SA - Enfield
- ◆ NT - Darwin
- ◆ QLD - Noosa, Everton Park, Indooroopilly
- ◆ TIMOR - Dili

Since the end of this financial year new complexes have been opened at:

- ◆ QLD - Broadway on the Mall

New complexes to be opened in the next 12 months:

- ◆ NSW - Penrith (Domayne), Warrawong (Domayne), Penrith (Lighting), Griffith, Nowra (replacement), Wagga Wagga (replacement)
- ◆ VIC - Ballarat (replacement), Cranbourne, Horsham
- ◆ QLD - Bundall (Domayne), Morayfield, Warwick, Loganholme, Maryborough
- ◆ SA - Mt Gambier, Whyalla, Berri, Munno Para, Noarlunga
- ◆ NEW ZEALAND - Dunedin, New Plymouth, Palmerston North, Invercargill, Tauranga
- ◆ SLOVENIA - Ljubljana

On 13 July 2000, contracts were signed to acquire 22 outlets previously trading under the “Vox” name, as follows:

- ◆ VIC - Swan Hill, Southland, Sale, Moe, Warragul, Wonthaggi, Knox, Hamilton, Wangaratta
- ◆ QLD - Ayr, Innisfail, Dalby, Browns Plains, Hervey Bay
- ◆ WA - Mandurah, Maddington, Warwick, Fremantle, Midland, Morley, Belmont, City West.

The takeover of the former Vox stores will be completed early October 2000. Harvey Norman franchisees will carry on business from these complexes.

The Company intends to continue to pursue a strategy of steady expansion.

I would like to thank my fellow Directors, Harvey Norman employees, franchisees and their staff for their continuing efforts and loyalty.

G HARVEY
CHAIRMAN

DIRECTORS' REPORT

The Board of Directors of Harvey Norman Holdings Limited has pleasure in submitting its report in respect of the financial year ended 30 June 2000.

DIRECTORS

The names and details of the directors in office during or since the end of the financial year are:

Gerald Harvey
Chairman

Mr. G. Harvey, aged 61, was the co-founder of Harvey Norman in 1982 with Mr. I. Norman. Mr. G. Harvey has overall executive responsibility for the relationship between the company and Harvey Norman franchisees, and the property investments of the company.

Kay Lesley Page
Managing Director

Miss Katie Page, aged 43, joined Harvey Norman in 1983. Miss Page was appointed a director of Harvey Norman Holdings Limited in 1987 when the company first became a listed public company.

Miss Page became Managing Director in February 1999.

John Skippen
Finance Director and Company Secretary

Mr. Skippen, aged 52, is a chartered accountant who was a principal in a city based accounting practice for 15 years. During his career he has acquired a vast knowledge in all aspects of finance and administration, including mergers and acquisitions, business restructuring and property based transactions. Mr. Skippen became a director of the company in September 1994. Mr. Skippen is a member of the Audit and Finance Committee.

Arthur Bayly Brew
Director

Mr. Brew, aged 50, joined the company in 1983 as chief accountant and is responsible for accounting and computer systems for the economic entity. Mr. Brew was appointed a director in September 1994. Mr. Brew is a member of the Audit and Finance Committee.

Michael John Harvey
Non-Executive Director

Mr. M. Harvey, aged 35, joined Harvey Norman in 1987, having completed a Bachelor of Commerce degree. Mr. M. Harvey gained extensive experience as a Harvey Norman franchisee from 1989 to 1994. Mr. M. Harvey became a director of the company in 1993 and was appointed Managing Director in July 1994. Mr. M. Harvey ceased to be an Executive Director on 30 June 1998. Mr. M. Harvey is a member of the Audit and Finance Committee.

Christopher Herbert Brown
Non-Executive Director

Mr. Brown, aged 50, holds the degree of Master of Laws from Sydney University. Mr. Brown is the senior partner in Gillis Delaney Brown, Lawyers. Gillis Delaney Brown has acted as lawyers for the Harvey Norman group since 1982. Mr. Brown was appointed a director in 1987, when the company became a listed public company. Mr. Brown is a member of the Audit and Finance Committee.

Ian John Norman
Non-Executive Director

Mr. Norman, aged 61, was co-founder of Harvey Norman with Mr. Gerald Harvey in 1982.

Unless otherwise indicated, all directors held their position as a director throughout the entire financial year and up to the date of this report.

DIRECTORS' MEETINGS

During the year the company held twelve (12) meetings of directors. The names of directors are outlined below. The attendances of the directors at meetings of the Board were as follows:

| | Meetings of the Board of Directors | |
|--------------|------------------------------------|-------------------------|
| | Attended | Number of Meetings Held |
| G. Harvey | 12 | 12 |
| K.L. Page | 12 | 12 |
| R.J. Skippen | 12 | 12 |
| A.B. Brew | 11 | 12 |
| M.J. Harvey | 11 | 12 |
| C.H. Brown | 12 | 12 |
| I.J. Norman | 10 | 12 |

In addition, the executive directors held regular meetings for the purpose of signing various documentation. A total of fifty four (54) such meetings were held during the year. As at the date of this report, the economic entity had an Audit & Finance Committee of the Board of Directors, which met five times during the year. The details of the functions and memberships of the Audit & Finance Committee of the Board of Directors are presented in the Statement of Corporate Governance Practices.

DIRECTORS' BENEFITS AND INTERESTS

At the date of this report, the relevant interest of each director in the shares, options or other instruments of the company and related bodies corporate is:

| | Harvey Norman Holdings Limited Ordinary Shares | Options |
|---------------------------|---|-----------|
| Gerald Harvey | 303,482,067 | 3,000,000 |
| Ian John Norman | 171,948,060 | --- |
| Kay Lesley Page | 18,302,710 | 3,000,000 |
| Michael John Harvey | 3,500,000 | --- |
| John Skippen | 1,650,000 | 3,000,000 |
| Arthur Bayly Brew | 1,132,910 | 1,500,000 |
| Christopher Herbert Brown | 284,010 | --- |

BENEFICIAL INTEREST

Included in the above shareholdings are the following:

Mr. G. Harvey has a beneficial interest in 143,235,397 shares held by G Harvey Nominees Pty Limited.

Mr. I. J. Norman has a beneficial interest in 171,948,060 shares held by Dimbulu Pty Limited.

Mr. C. H. Brown has a beneficial interest in 284,010 shares held by Lisaura Pty Limited, PWSD Pty Limited and Starmoro Pty Limited.

Mr. R J Skippen has a beneficial interest in 1,250,000 shares held by ANZ Nominees.

Mr. A B Brew has a beneficial interest in 605,000 shares held by ANZ Nominees.

PRINCIPAL ACTIVITIES

The principal activities of the economic entity continue to be that of:

- ◆ Franchisor
- ◆ Sale of homewares and electrical goods (New Zealand).
- ◆ Provision of finance.
- ◆ Property investment.
- ◆ Lessor of premises to Harvey Norman franchisees and other third parties.

RESULTS

The consolidated net profit of the economic entity for the financial year ended 30 June 2000 after income tax expense was \$110.31 million - this represents an increase of 37.7% on the net profit after tax for the year ended 30 June 1999.

PAYMENT OF RECOMMENDED DIVIDENDS

Directors recommend a fully franked dividend of 2.0 cents per share to be paid on 4 December 2000 (total dividend, fully franked - \$20,363,528). The recommended dividend is in respect of each share resulting from the subdivision of each ten cent (\$0.10) share into five (5) shares, pursuant to the Special Resolution of members of the company passed on 31 August 1999. Duly completed transfers received up to 5.00 pm on 17 November 2000 will be registered before dividend entitlements are determined. The following fully franked dividends of the parent entity have also been paid, declared or recommended since the end of the preceding financial year:

| | |
|--|--------------|
| 1999 final fully franked dividend recommended, (as disclosed in the 1999 Directors' Report) - paid 6 December 1999 | \$15,272,646 |
| 2000 interim fully franked dividend - paid 1 May 2000 | \$15,272,646 |

SHARE OPTIONS

Details of share options are set out in Note 19 of the financial statements and form part of this report.

REVIEW OF GROUP OPERATIONS

The net profit and reserves of the economic entity for the year ended 30 June 2000 increased over the previous financial year due to the following:

- ◆ Increased revenue from franchisees
- ◆ Increased number of franchisees and tenants
- ◆ Increased rental from tenants
- ◆ Revaluation of the group property portfolio
- ◆ Increased sales from company owned stores in New Zealand.

SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

There were no significant changes in the state of affairs of the economic entity that occurred during the financial year not otherwise disclosed in this report or the consolidated financial statements.

SIGNIFICANT EVENTS AFTER BALANCE DATE

There have been no material events subsequent to balance date.

LIKELY DEVELOPMENTS AND FUTURE RESULTS

The directors have excluded from this report any further information on the likely developments in the operations of the consolidated entity and the expected results of those operations in future financial years, as the directors believe that it would be likely to result in unreasonable prejudice to one or more entities in the consolidated entity.

ENVIRONMENTAL REGULATION PERFORMANCE

The consolidated entity's environmental obligations are regulated under both State and Federal law. All environmental performance obligations are monitored by the Board. The consolidated entity has a policy of at least complying, but in most cases exceeding its environmental performance obligations. No environmental breaches have been notified by any Government agency during the year ended 30 June 2000.

DIRECTORS' AND OFFICERS' REMUNERATION

Remuneration of senior officers is determined as part of an annual performance review, having regard to market factors, a performance evaluation process and independent remuneration advice. For executive directors and officers, remuneration packages generally comprise salary, superannuation and a fully maintained motor vehicle where appropriate.

Details of remuneration provided to directors, holding office during the financial year, and the five most highly remunerated officers are as follows:

| | Base Salary | Superannuation | Other | Total | Options granted No. (a) |
|------------------|--------------------|-----------------------|--------------|--------------|--------------------------------|
| Directors | | | | | |
| G Harvey | 234,050 | 5,950 | 10,400 | 250,400 | 3,000,000 |
| K L Page | 177,840 | 5,000 | 13,091 | 195,931 | 3,000,000 |
| J Skippen | 292,933 | 7,067 | - | 300,000 | 3,000,000 |
| A B Brew | 158,000 | 7,000 | 21,917 | 186,917 | 1,500,000 |
| M J Harvey | - | - | 25,741 | 25,741 | - |
| C H Brown | 19,048 | 1,321 | - | 20,369 | - |
| I J Norman | 19,048 | 1,321 | - | 20,369 | - |
| Officers | | | | | |
| G B Ross | 150,000 | 7,483 | 19,774 | 177,257 | - |
| J E Slack-Smith | 135,874 | 9,961 | 8,883 | 154,718 | - |
| R C D Champion | 120,000 | 8,400 | 15,689 | 144,089 | - |
| M L Anderson | 110,000 | 16,240 | 14,400 | 140,640 | - |
| R Xuereb-Smith | 105,000 | 7,350 | 9,394 | 121,744 | - |

(a) Details of the terms, conditions and value of options granted during the period are set out in Note 28 of the Financial Statements.

INDEMNIFICATION OF OFFICERS

During the financial year, insurance and indemnity arrangements were continued for officers of the economic entity.

An indemnity agreement was entered into between Harvey Norman Holdings Limited and each of the directors of the company named earlier in this report and with each full-time executive officer, director and secretary of all group entities. Under the agreement, the company has agreed to indemnify those officers against any claim or for any expenses or costs which may arise as a result of work performed in their respective capacities. There is a limit to the extent of this indemnity (\$10,000,000).

Harvey Norman Holdings Limited paid an insurance premium of \$14,000 in respect of a contract insuring each of the directors of the company named earlier in this report and each full-time executive officer, director and secretary of Australian group entities, against all liabilities and expenses arising as a result of work performed in their respective capacities, to the extent permitted by law.

ROUNDING OF AMOUNTS

The parent entity is a company of the kind specified in Australian Securities and Investment Commission class order 98/0100. In accordance with the class order, amounts in the financial statements and the Directors' Report have been rounded to the nearest thousand dollars unless specifically stated to be otherwise.

*Signed in accordance with a resolution of directors
of Harvey Norman Holdings Limited
Sydney
20 September 2000*

M. HARVEY
Director

J. SKIPPEN
Director

A.B. BREW
Director

STATEMENT OF CORPORATE GOVERNANCE PRACTICES

The Board of Directors

The Board of Directors is responsible for setting the strategic direction and establishing the policies of Harvey Norman Holdings Limited, for overseeing the financial position, and for monitoring the business and affairs on behalf of the shareholders, by whom the directors are elected and to whom they are accountable. Responsibility for day to day activities is delegated to the Chief Executive by the Board.

Corporate governance is a term used to describe the way a Board is structured and the way the directors act to ensure their oversight of a company is beyond reproach. The Board keeps its own processes under review.

The Board currently comprises seven directors, including four executive directors and three non-executive directors. All directors have shares or options or both in Harvey Norman Holdings Limited. Details of directors' interests are disclosed in the Directors' Report.

If a potential conflict of interest arises, involved Directors must withdraw from all deliberations concerning the matter and are not permitted to exercise any influence over other Board members or receive relevant Board papers. With the approval of the Chairman, any Director or committee of the Board can seek external professional advice as considered necessary, at the Company's expense. The Audit & Finance Committee is responsible for monitoring the independence and suitability of all professional advisers.

The Directors' Report contains details of the directors' skill, experience and age. The Board seeks to consist of directors with an appropriate range of experience, skill, knowledge and vision to enable it to operate the company's business with excellence. To maintain this, the company's policy is that one third of all directors resign each year and offer themselves for re-election and additionally every director must resign every three (3) years and, where appropriate, offer themselves for re-election.

The Board has adopted the policy that non-executive directors are elected on the basis that their range of skill, vision, knowledge and experience ensures that their contribution to the operation and direction of the company's business is appropriate.

The performance of the Board is reviewed continually and particularly the performance of executive directors is reviewed on a monthly basis. This monthly analysis includes, but is not limited to, analysing the company's business performance, achievement, long term and short term strategic objectives and the development of management and personnel. This evaluation is taken into account in determining the remuneration of executive directors.

Committee of the Board

The Board has an Audit and Finance Committee which has been established to consider issues and strategies, within common areas, in order to advise and guide the Board. Ad hoc committees are also established as the need arises. These committees comprise both executive and non-executive directors. Board committees that operated through the year (unless otherwise indicated) were:

Audit & Finance Committee

- | | |
|---------|--|
| Audit | <ul style="list-style-type: none">• Ensures compliance with statutory responsibilities relating to accounting policy and disclosure.• Liaises with, assesses the quality and reviews the scope of work and reports of the external auditors.• Assesses the adequacy of accounting, financial and operating controls. |
| Finance | <ul style="list-style-type: none">• Reviews broad financial issues and strategies and acts for the Board on financial matters as requested.• Reviews specific funding proposals. |

The membership and details of attendances of the Audit & Finance Committee of the Board are detailed below. The attendance of the meetings of the Board are detailed in the Directors' report, which precedes this statement.

| | | <i>Audit & Finance</i> | |
|--------------|---------------|----------------------------|---|
| | | A | B |
| R.J. Skippen | Executive | 5 | 5 |
| A.B. Brew | Executive | 5 | 5 |
| M.J. Harvey | Non-Executive | 5 | 5 |
| C.H. Brown | Non-Executive | 5 | 5 |

A - The number of meetings held during the period the Director was a member of the Committee.

B - The number of meetings attended by the Director.

Remuneration

The details of Directors' and Officers' Remuneration are provided in the Directors' Report, which precedes this statement.

Internal controls and risk management

Procedures have been established at the Board and executive management levels which are designed to safeguard the assets and interests of Harvey Norman Holdings Limited, and to ensure the integrity of reporting. These include accounting, financial reporting and internal control policies and procedures.

Ethical standards and performance

The Board acknowledges the need for and continued maintenance of the highest standards of corporate governance practice and ethical conduct by all directors and employees of Harvey Norman Holdings Limited.

The directors and management carry out their functions with a view to maximising financial performance of the economic entity. This concerns both propriety of decision making in conflict of interest situations and quality of decision making for the benefit of shareholders.

BALANCE SHEET AS AT 30 JUNE 2000

| | NOTE | CONSOLIDATED | | PARENT ENTITY | |
|--------------------------------------|------|------------------|---------------|----------------|---------------|
| | | 2000 \$000 | 1999 \$000 | 2000 \$000 | 1999 \$000 |
| Current Assets | | | | | |
| Cash | 30 | 37,385 | 3,147 | - | - |
| Receivables | 6 | 476,077 | 358,477 | 151,669 | 174,576 |
| Inventories | 7 | 61,001 | 24,599 | - | - |
| Other | 8 | 13,552 | 9,616 | 6 | - |
| Total current assets | | 588,015 | 395,839 | 151,675 | 174,576 |
| Non-Current Assets | | | | | |
| Receivables | 9 | 9,067 | 8,514 | - | - |
| Investments | 10 | 10,396 | 37,881 | 55,596 | 55,592 |
| Property, plant and equipment | 11 | 547,129 | 388,560 | - | - |
| Intangibles | 12 | 590 | - | - | - |
| Other | 13 | 2,567 | 3,747 | 1,131 | 950 |
| Total non-current assets | | 569,749 | 438,702 | 56,727 | 56,542 |
| Total Assets | | 1,157,764 | 834,541 | 208,402 | 231,118 |
| Current Liabilities | | | | | |
| Accounts payable | 14 | 312,124 | 216,373 | 77 | 64 |
| Borrowings | 15 | 33,591 | 12,401 | - | - |
| Provisions | 16 | 58,115 | 48,547 | 21,517 | 26,085 |
| Total current liabilities | | 403,830 | 277,321 | 21,594 | 26,149 |
| Non-Current Liabilities | | | | | |
| Borrowings | 17 | 203,220 | 152,151 | - | - |
| Provisions | 18 | 388 | 238 | - | - |
| Total non-current liabilities | | 203,608 | 152,389 | - | - |
| Total Liabilities | | 607,438 | 429,710 | 21,594 | 26,149 |
| NET ASSETS | | 550,326 | 404,831 | 186,808 | 204,969 |
| Shareholders' Equity | | | | | |
| Share capital (a) | 19 | 187,792 | 142,869 | 142,869 | 142,869 |
| Reserves (a) | 20 | 83,551 | 58,614 | - | - |
| Retained profits (a) | 21 | 278,983 | 203,348 | 43,939 | 62,100 |
| TOTAL SHAREHOLDERS' EQUITY | | 550,326 | 404,831 | 186,808 | 204,969 |

| | NOTE | MEMBERS OF THE PARENT | | OUTSIDE EQUITY INTERESTS | | CONSOLIDATED | |
|--|------|-----------------------|---------|--------------------------|-------|----------------|---------|
| | | 2000 | 1999 | 2000 | 1999 | 2000 | 1999 |
| | | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 |
| (a) Interest in the equity of the consolidated entity | | | | | | | |
| Share capital | 19 | 142,869 | 142,869 | 44,923 | - | 187,792 | 142,869 |
| Reserves | 20 | 84,626 | 58,614 | (1,075) | - | 83,551 | 58,614 |
| Retained profits | 21 | 278,028 | 203,348 | 955 | - | 278,983 | 203,348 |
| TOTAL INTEREST IN SHAREHOLDERS' EQUITY | | 505,523 | 404,831 | 44,803 | - | 550,326 | 404,831 |

The accompanying notes form an integral part of this Balance Sheet.

PROFIT AND LOSS STATEMENT FOR THE YEAR ENDED 30 JUNE 2000

| | NOTE | CONSOLIDATED | | PARENT | |
|--|------|----------------|---------------|---------------|---------------|
| | | 2000 \$000 | 1999 \$000 | 2000 \$000 | 1999 \$000 |
| Operating Profit before Abnormal item | | 173,897 | 136,843 | 28,881 | 52,635 |
| Abnormal item | 3 | - | 7,374 | - | - |
| Operating Profit before Income Tax | 3 | 173,897 | 129,469 | 28,881 | 52,635 |
| Income tax attributable to Operating Profit | 4 | 62,626 | 49,344 | 11,406 | 19,211 |
| Operating Profit after Income Tax (a) | | 111,271 | 80,125 | 17,475 | 33,424 |
| Retained profits at the beginning of the financial year | | 203,348 | 153,895 | 62,100 | 59,348 |
| Total Available for Appropriation | | 314,619 | 234,020 | 79,575 | 92,772 |
| Dividends provided for or paid | 21 | 35,636 | 30,672 | 35,636 | 30,672 |
| RETAINED PROFITS AT THE END OF THE FINANCIAL YEAR | | 278,983 | 203,348 | 43,939 | 62,100 |
| Basic earnings per share (cents per share) | 5 | 10.83 | 7.89 | - | - |

- (a) Interests in operating profit after tax of the consolidated entity

| | CONSOLIDATED | |
|--------------------------------|----------------|---------------|
| | 2000 \$000 | 1999 \$000 |
| Attributable to: | | |
| - Members of the parent entity | 110,316 | 80,125 |
| - Outside equity interests | 955 | - |
| | 111,271 | 80,125 |

The accompanying notes form an integral part of this Profit and Loss Statement.

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2000

| | NOTE | CONSOLIDATED | | PARENT | |
|--|-------|----------------|---------------|---------------|---------------|
| | | 2000 \$000 | 1999 \$000 | 2000 \$000 | 1999 \$000 |
| Inflows/(Outflows) | | | | | |
| Cashflows from operating activities | | | | | |
| Net receipts from franchisees | | 214,165 | 163,065 | - | - |
| Receipts from customers | | 231,740 | 110,871 | - | - |
| Payments to suppliers and employees | | (262,275) | (147,982) | (160) | (410) |
| Interest received | | 798 | 1,005 | - | - |
| Interest and other costs of finance paid | | (14,218) | (8,467) | - | - |
| Income taxes paid | | (57,701) | (39,869) | (21,245) | (19,995) |
| Dividends received | | 442 | 305 | - | - |
| Trust distributions received | | - | - | 28,920 | 53,068 |
| Loans to subsidiaries | | - | - | - | (18,455) |
| Loans repaid by subsidiaries | | - | - | 23,031 | - |
| | | 112,951 | 78,928 | 30,546 | 14,208 |
| Consumer finance related cash flows | | | | | |
| Consumer finance loans granted by Economic entity | | (24,585) | (99,915) | - | - |
| Proceeds from sale of consumer Finance loans to FAST No. 1 Trust | | 29,782 | 96,771 | - | - |
| Accommodation fees paid | | (3,496) | (4,058) | - | - |
| Trust distribution received | | 1,156 | 1,989 | - | - |
| Repayments received from consumers on consumer finance loans granted by economic entity and not sold to FAST No. 1 Trust | | 6,058 | 9,899 | - | - |
| | | 8,915 | 4,686 | - | - |
| Net Operating Cash Flows | 30(b) | 121,866 | 83,614 | 30,546 | 14,208 |

**STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 30 JUNE 2000 (continued)**

| | | CONSOLIDATED | | PARENT | |
|--|-------|--------------------|------------------|-----------------|-----------------|
| | NOTE | 2000 | 1999 | 2000 | 1999 |
| | | \$000 | \$000 | \$000 | \$000 |
| | | Inflows/(Outflows) | | | |
| Cash Flows from Investing Activities | | | | | |
| Payment for purchases of property, plant and equipment | | (138,707) | (112,826) | - | - |
| Proceeds from sale of property, plant and equipment | | 2,903 | 1,462 | - | - |
| Purchase of units in unit trusts | | - | (1,734) | - | (1) |
| Proceeds from sale of units in unit Trusts | | 14,158 | - | - | - |
| Payment for purchases of equity Investments | | (1,908) | (13,791) | - | - |
| Proceeds from sale of listed securities Investments | | 4,780 | - | - | - |
| Payment for purchase of listed securities | | (8,552) | - | - | - |
| Proceeds from repayment of loans to other persons and corporations | | - | 1,348 | - | - |
| Loans granted | | (10,438) | (3,570) | - | - |
| Payment for purchase of trademark | | - | (7,374) | - | - |
| Purchase of controlled entity | 30(c) | 13,868 | - | - | - |
| Net Investing Cash Flows | | (123,896) | (136,485) | - | (1) |
| Cash Flows from Financing Activities | | | | | |
| Proceeds from borrowings | | 66,814 | 69,022 | - | - |
| Dividends paid | | (30,546) | (25,379) | (30,546) | (25,379) |
| Proceeds from share issue | | - | 11,172 | - | 11,172 |
| Net Financing Cash Flows | | 36,268 | 54,815 | (30,546) | (14,207) |
| Net increase in cash held | | 34,238 | 1,944 | - | - |
| Cash at Beginning of Period | | 3,147 | 1,203 | - | - |
| Cash at End of Period | 30(a) | 37,385 | 3,147 | - | - |

The accompanying notes form an integral part of this Statement of Cash Flows.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2000

1. Statement of Significant Accounting Policies

(a) Basis of Accounting

The financial statements have been prepared as a general purpose financial report which complies with the requirements of the Corporations Law, Australian Accounting Standards and Urgent Issues Group Consensus Views.

The financial statements have been prepared in accordance with the historical cost convention using the accounting policies described below. These policies are consistent with those adopted in the previous year. Further they do not take account of changes in either the general purchasing power of the dollar or in the prices of specific assets, except for land and buildings, which are stated at directors' valuation, as described in Note 11.

(b) Principles of Consolidation

The consolidated financial statements include the financial statements of the parent entity, Harvey Norman Holdings Limited, and its controlled entities (refer Note 33) referred to collectively throughout these financial statements as the "economic entity". All intergroup transactions and balances have been eliminated. Franchisees are not controlled by the economic entity and have not been consolidated.

Financial statements of foreign controlled entities presented in accordance with overseas accounting principles are, for consolidation purposes, adjusted to comply with group policy and generally accepted accounting principles in Australia.

(c) Investments

With the exception of shares in Data Advantage Limited, shares in unlisted companies and units in unit trusts are included in investments and carried at the lower of cost or recoverable amount. Dividend income is brought to account when received. Trust income is brought to account when derived.

(d) Land and Buildings

It is the policy of the economic entity to review annually the values of land and buildings based on the use of the properties by the economic entity as a going concern. The directors are of the view that their valuations, as adopted, are not materially different from the current market values. The revaluations take no account of any potential capital gains tax as it is the intention of the economic entity to hold the properties as part of its ongoing operations.

(e) Depreciation and Amortisation of Property, Plant and Equipment

Properties in the ACT which are held under a 99 year ground crown land sublease from the Commonwealth Government, are not amortised over the remaining life of the lease, as the expectation is that these leases will be renewed at minimal cost once they expire. Buildings on these sites are depreciated over their useful lives using the straight line method. New assets are depreciated from the time of acquisition. Profits and losses on disposal of property, plant and equipment are taken into account in determining the profit for the year.

Note 1. Statement of Significant Accounting Policies (continued)

Property, plant and equipment, excluding freehold land and leasehold property, are depreciated over their useful economic lives using the straight line method as follows:

| | Life |
|---------------------------------|-------------|
| Buildings | 20-40 years |
| Owned Plant and Equipment | 3-20 years |
| Plant and Equipment Under Lease | 1-10 years |

(f) Leases

The economic entity has adopted the following accounting policies for leases:

Company as lessee

Operating leases

Operating leases are not capitalised and rental payments are charged against operating profit in equal instalments over the accounting periods covered by the lease term.

Company as lessor

Direct finance leases

The investment in the lease, comprising the present value of the minimum lease payments receivable plus the present value of any unguaranteed residual expected to accrue to the benefit of the company at the end of the lease term, is brought to account as a receivable at the beginning of the lease term. The discount rate used in determining the present value is the interest rate implicit in the lease. Lease payments are allocated between principal and interest components. Lease receivables are reduced by payments of principal whilst the interest component is credited to the profit and loss account.

(g) Income Tax

Income tax has been brought to account using a method of tax effect accounting whereby income tax expense for the period is calculated on the accounting profit after adjusting for items which, as a result of their treatment under income tax legislation, create permanent differences between that profit and the taxable income. The tax effect of timing differences which arise from the recognition of revenue and expense items in the accounts in periods different from those in which they are assessable or allowable for income tax purposes, are presented in the balance sheets as a "future income tax benefit" at current tax rates. A future income tax benefit relating to timing differences is only carried forward as an asset where realisation of the benefit can be regarded as being assured beyond reasonable doubt.

(h) Inventories

Inventories are valued at the lower of cost and net realisable value. Costs have been assigned to inventory quantities on hand at balance date using the specific identification method.

(i) Consumer Finance Loans

Repayments of Consumer Finance loans are allocated between principal and interest components. Interest on Consumer Finance loans is recognised as income as each repayment instalment comes due.

Note 1. Statement of Significant Accounting Policies (continued)

(j) Intangible Assets

- Trademarks

Costs associated with trademarks which provide a benefit for more than one financial year are deferred and amortised over the period of expected benefits. The unamortised balance is reviewed each balance date and charged to profit and loss to the extent that future benefits are no longer probable.

- Goodwill on Acquisition

On acquisition of a controlled entity, the difference between the purchase consideration plus incidental expenses and the fair value of identifiable net assets acquired is initially brought to account as goodwill or discount on acquisition.

In establishing the fair value of the identifiable net assets acquired, a liability for restructuring cost is only recognised at the date of acquisition where there is a demonstrable commitment and a detailed plan. The liability is only recognised where there is little or no discretion to avoid payments to other parties in settlement of costs of the restructuring and a reliable estimate of the amount of the liability as at the date of acquisition can be made.

Purchased goodwill is amortised on a straight line basis over the period during which the benefits are expected to arise, which is currently five years. The unamortised balance of goodwill is reviewed at each balance date and charged to profit and loss to the extent that applicable future benefits are no longer probable.

(k) Income Recognition and Unearned Income

- (i) Unearned revenue on Consumer Finance loans has been calculated using actuarial methods so that revenue earned over the term of the contract bears a constant relationship to funds employed.
- (ii) Income is brought to account on Consumer Finance loans only where it is being paid or where it is unpaid but recovery is certain.

(l) Employee Benefits

Provision has been made in the financial statements for benefits accruing to employees in relation to such matters as sick leave, annual leave, long service leave and workers' compensation in accordance with AASB1028.

(m) Comparative Figures

Where necessary, comparative figures have been adjusted to conform with changes in presentation in the current year.

(n) Provision for Doubtful Debts

The economic entity establishes a provision for any doubtful debts based on a review of all outstanding amounts at year end. Bad debts are written off when they are identified.

(o) Recoverable amounts of non-current assets

The carrying amounts of all non-current assets are reviewed at least annually to determine whether they exceed their recoverable amount. The recoverable amounts of all non-current assets, except the future income tax benefit, have been determined using net cash flows that have been discounted to their present value. The recoverable amount of the future income tax benefit is determined by reference to net cash flows which have not been discounted.

Note 1. Statement of Significant Accounting Policies (continued)

(p) Joint Ventures

An interest in a joint venture is brought to account by including in the respective financial statement categories:

- the economic entity's share in each of the individual assets employed in each joint venture;
- liabilities incurred by the economic entity in relation to each joint venture including the economic entity's share of any liabilities for which the economic entity is jointly and/or severally liable; and
- the economic entity's share of expenses of each joint venture.

The accounts for each joint venture are not shown as they are considered immaterial.

(q) Foreign Currency Transactions

Foreign currency items are translated to Australian currency on the following bases:

- Transactions are converted at exchange rates in effect at the date of each transaction; and
- Amounts payable and receivable are translated at the average of the buy and sell rates available on the close of business at balance date.
- The financial statements of all foreign operations are translated using the current rate method as they are considered self-sustaining.

Exchange differences relating to monetary items are included in the profit and loss account, as exchange gains and losses, in the period when exchange rates change except where the difference relates to hedging part of the net investment in a self-sustaining foreign operation, in which case the differences are transferred to the foreign currency translation reserve on consolidation.

(r) Financial Instruments included in Equity

Ordinary share capital bears no special terms or conditions affecting income or capital entitlements of the shareholders.

(s) Financial Instruments included in Assets and Liabilities

Trade debtors are initially recorded at the amount of contracted sales proceeds.

Bills payable are recognised when issued at the amount of the net proceeds received, with the discount on issue amortised over the period to maturity. Interest is recognised as an expense on an effective yield basis.

Interest rate swaps are recognised as a liability, measured by reference to amounts payable.

Forward currency exchange contracts and foreign currency options are initially recognised as either an asset or liability, at an amount equal to the option premium paid or received and the premium or discount on the forward currency exchange contracts. The assets and liabilities recognised are subsequently remeasured by reference to exchange rates at balance date. The gain or loss on remeasurement is brought to account in the profit and loss statement.

(t) Securities quoted on Prescribed Stock Exchange

With the exception of shares held in Data Advantage Limited (refer Note 32), shares in entities listed on the ASX are recorded at net realisable value as determined by reference to the market closing price at year end.

2. Segment Information

| Industry Segment | Revenue from customers outside the economic entity \$000 | Intersegment Revenue \$000 | Total Revenue \$000 | Segment Result \$000 | Segment Assets \$000 |
|---|---|-------------------------------|------------------------|-------------------------|-------------------------|
| 30 June 2000 | | | | | |
| Retailing | 244,729 | 5,540 | 250,269 | 6,940 | 133,174 |
| Advisory & Advertising Services and Corporate Items | 196,308 | 201 | 196,509 | 87,961 | 401,837 |
| Property Investments | 66,214 | - | 66,214 | 17,475 | 462,116 |
| Share Trading | 4,780 | - | 4,780 | (644) | 10,031 |
| Financial Services | 9,535 | - | 9,535 | (461) | 150,606 |
| Eliminations | - | (5,741) | (5,741) | - | - |
| Total Consolidated | 521,566 | - | 521,566 | 111,271 | 1,157,764 |

| | | | | | |
|---|----------------|----------|----------------|---------------|----------------|
| 30 June 1999 | | | | | |
| Retailing | 94,787 | 3,261 | 98,048 | 5,879 | 42,664 |
| Advisory & Advertising Services and Corporate Items | 176,737 | - | 176,737 | 58,823 | 295,978 |
| Property Investments | 52,227 | - | 52,227 | 14,042 | 348,513 |
| Share Trading | 4,641 | - | 4,641 | 428 | 6,789 |
| Financial Services | 11,596 | 1,598 | 13,194 | 4,063 | 140,597 |
| Eliminations | - | (4,859) | (4,859) | (3,110) | - |
| Total Consolidated | 339,988 | - | 339,988 | 80,125 | 834,541 |

Geographical Segments

| | | | | | |
|---------------------------|----------------|----------|----------------|----------------|------------------|
| 30 June 2000 | | | | | |
| Australia | 301,790 | 5,540 | 307,330 | 105,177 | 1,018,338 |
| New Zealand | 122,656 | - | 122,656 | 4,806 | 52,794 |
| Singapore | 97,120 | - | 97,120 | 1,288 | 85,986 |
| Slovenia | - | - | - | - | 646 |
| Eliminations | - | (5,540) | (5,540) | - | - |
| Total Consolidated | 521,566 | - | 521,566 | 111,271 | 1,157,764 |

| | | | | | |
|---------------------------|----------------|----------|----------------|---------------|----------------|
| 30 June 1999 | | | | | |
| Australia | 270,280 | 3,261 | 273,541 | 79,321 | 796,499 |
| New Zealand | 69,708 | - | 69,708 | 2,891 | 38,042 |
| Eliminations | - | (3,261) | (3,261) | (2,087) | - |
| Total Consolidated | 339,988 | - | 339,988 | 80,125 | 834,541 |

(a) The economic entity operates predominantly in four industries:

- retailing - this represents retail operations in Australia, New Zealand and the controlling interest in Singapore
- advisory and advertising services - this represents franchise fees and corporate items
- property investments - this represents property investments leased to franchisees and other third parties
- financial services - this represents credit provided to third parties.

(b) The sale of goods and services between segments is at cost of manufacture or the cost of a particular item.

| | | CONSOLIDATED | | PARENT | |
|----------------------------|------|----------------|---------|---------------|--------|
| | NOTE | 2000 | 1999 | 2000 | 1999 |
| | | \$000 | \$000 | \$000 | \$000 |
| 3. Operating Profit | | 173,897 | 129,469 | 28,881 | 52,635 |

Operating profit is after crediting the following Revenues:

| | | | | | |
|---|-----|----------------|---------|---------------|--------|
| Sales revenues | | 220,577 | 94,787 | - | - |
| Other operating revenues: | | | | | |
| Gross revenue from Franchisees (excluding rent and interest received) | | 199,984 | 165,396 | - | - |
| Rent received from franchisees and other third parties | | 66,214 | 52,227 | - | - |
| Trust distribution received from associated entities | | 1,156 | 1,989 | 28,920 | 53,068 |
| Interest received from: | | | | | |
| Franchisees | | 14,725 | 13,849 | - | - |
| Other | | 798 | 1,005 | - | - |
| Dividends from unrelated parties | | 442 | 305 | - | - |
| Other | | 9,003 | 4,823 | 128 | - |
| Proceeds from the disposal of non-current assets | (a) | 2,903 | 5,607 | - | - |
| Proceeds from the disposal of listed securities | | 4,780 | - | - | - |
| Net foreign exchange gains from: | | | | | |
| Other | | 984 | - | - | - |
| Total other operating revenues | | 300,989 | 245,201 | 29,048 | 53,068 |
| Total operating revenues | | 521,566 | 339,988 | 29,048 | 53,068 |

3. Operating Profit (continued)

| | CONSOLIDATED | | PARENT | |
|--|---------------|---------------|---------------|---------------|
| | 2000 \$000 | 1999 \$000 | 2000 \$000 | 1999 \$000 |
| Operating profit is after charging the following expenses: | | | | |
| Depreciation and amortisation: | | | | |
| Depreciation of | | | | |
| - Buildings | 4,140 | 2,586 | - | - |
| - Plant and equipment | 25,593 | 18,762 | - | - |
| Amortisation of: | | | | |
| - Goodwill | 76 | - | - | - |
| Total amortisation of goodwill, depreciation of property, plant and equipment | 29,809 | 21,348 | - | - |
| Interest paid or payable to | | | | |
| - other persons | 17,398 | 12,291 | - | - |
| - directors and director related entities | 316 | 234 | - | - |
| Total borrowing costs | 17,714 | 12,525 | - | - |
| Net bad debts | | | | |
| - written off | 1,611 | - | - | - |
| - net charge to provision for doubtful debts | (575) | 212 | - | - |
| Operating lease rentals | 32,198 | 26,154 | - | - |
| Provision for employee entitlements | 714 | 348 | - | - |
| (a) Loss on disposal of non-current assets | 53 | 697 | - | - |
| Abnormal items: | | | | |
| Write-off of trademark Before tax effect of nil | - | 7,374 | - | - |
| Total abnormal expense | - | 7,374 | - | - |

| | CONSOLIDATED | | PARENT | |
|--|--------------|-------|--------|-------|
| | 2000 | 1999 | 2000 | 1999 |
| | \$000 | \$000 | \$000 | \$000 |

4. Income Tax Expense

| | | | | |
|--|---------|---------|--------|--------|
| Operating profit before tax | 173,897 | 129,469 | 28,881 | 52,635 |
| Prima facie tax thereon at 36% | 62,603 | 46,609 | 10,397 | 18,948 |
| Tax effect of permanent differences: | | | | |
| Building depreciation | 123 | 130 | - | - |
| Legal Fees | - | 8 | - | 7 |
| Dividends | - | (55) | - | (55) |
| Write-off of trademark | - | 2,654 | - | - |
| Sundry items | 91 | (2) | 382 | 311 |
| Amounts (over)/under provided in prior years | 229 | - | 627 | - |
| Effect on lower rates of tax on overseas income | (420) | - | - | - |
| | 23 | 2,735 | 1,009 | 263 |
| Income tax attributable to operating profit. | 62,626 | 49,344 | 11,406 | 19,211 |

5. Earnings per share

| | | |
|---|---------------|---------------|
| Basic earnings per share (cents per share) | 10.83 | 7.89 |
| Diluted earnings per share has not been disclosed as it is not materially different to basic earnings per share. | | |
| (a) Weighted average number of ordinary shares used in calculation of basic earnings per share | 1,018,176,420 | 1,018,176,420 |
| (b) Potential ordinary shares not considered dilutive. All potential ordinary shares being options to acquire ordinary shares, are considered dilutive. | | |
| (c) Conversion, call, subscription or issue after 30 June 1999. There have been no conversions to, calls of or subscriptions for ordinary shares or issues of potential ordinary shares since 30 June 2000 and before completion of these financial statements. | | |

| | CONSOLIDATED | | PARENT | |
|---|----------------|---------|----------------|---------|
| | 2000 | 1999 | 2000 | 1999 |
| | \$000 | \$000 | \$000 | \$000 |
| 6. Receivables (Current) | | | | |
| Trade debtors | 445,195 | 331,556 | - | - |
| Consumer Finance loans | 1,630 | 10,644 | - | - |
| Unearned Interest | (2,511) | (5,550) | - | - |
| Provision for doubtful debts | (337) | (768) | - | - |
| | (1,218) | 4,326 | - | - |
| Amounts receivable in respect of finance leases, net (a) | 5,262 | 3,470 | - | - |
| Non-trade debts receivable from: | | | | |
| Wholly owned controlled entities | - | - | 151,669 | 174,576 |
| Other unrelated persons | 26,838 | 19,125 | - | - |
| | 26,838 | 19,125 | 151,669 | 174,576 |
| Total receivables (current) | 476,077 | 358,477 | 151,669 | 174,576 |
| (a) Finance lease receivables are reconciled to amounts receivable in respect of finance leases as follows: | | | | |
| Aggregate of minimum lease payments and guaranteed residual values: | | | | |
| Not later than one year | 5,884 | 3,876 | - | - |
| Later than one year but not later than five years | 10,599 | 5,976 | - | - |
| | 16,483 | 9,852 | - | - |
| Future finance revenue | | | | |
| - Not later than one year | (622) | (406) | - | - |
| - Later than one year but not later than five years | (1,126) | (754) | - | - |
| Net finance lease receivables | 14,735 | 8,692 | - | - |
| Reconciled to: | | | | |
| Receivables (Current) | 5,262 | 3,470 | - | - |
| Receivables (Non-Current) | 9,473 | 5,222 | - | - |
| | 14,735 | 8,692 | - | - |

The consolidated entity offers finance lease arrangements as part of its consumer finance business. Finance leases are offered in respect of motor vehicles, livestock and fixtures and fittings, with lease terms not exceeding 4 years. All finance leases are at fixed rates for the term of the lease.

| | CONSOLIDATED | | PARENT | |
|-----------------|---------------|--------|--------|-------|
| | 2000 | 1999 | 2000 | 1999 |
| | \$000 | \$000 | \$000 | \$000 |
| Finished goods: | | | | |
| At cost | 61,001 | 24,599 | - | - |

8. Other Current Assets

| | | | | |
|--|---------------|-------|----------|---|
| Prepayments | 3,521 | 2,827 | 6 | - |
| Securities quoted on prescribed Stock Exchange | 10,031 | 6,789 | - | - |
| Total other current assets | 13,552 | 9,616 | 6 | - |

9. Receivables (Non-Current)

| | | | | |
|--|--------------|---------|---|---|
| Consumer Finance loans | 271 | 5,676 | - | - |
| Unearned interest | (565) | (2,128) | - | - |
| Provision for doubtful debts | (112) | (256) | - | - |
| | (406) | 3,292 | - | - |
| Amounts receivable in respect of finance leases, net | 9,473 | 5,222 | - | - |
| Total receivables (non-current) | 9,067 | 8,514 | - | - |

10. Investments (Non-Current)

| | | | | |
|--|---------------|--------|---------------|--------|
| Securities not quoted on prescribed Stock Exchange - at cost (in wholly owned controlled entities - Note 33) | - | - | 46,826 | 46,826 |
| Units in unit trusts not quoted on prescribed Stock Exchange - at cost (Note 33) | 10,396 | 37,881 | 8,770 | 8,766 |
| Total investments (non-current) | 10,396 | 37,881 | 55,596 | 55,592 |

Units in Unit Trusts

Certain consumer finance receivables are sold, in accordance with an agreement, to a special purpose trust, "The Financial Assets Specialised Trust No. 1" (FAST). The economic entity may, but is not obliged to, sell receivables to FAST and FAST may, but is not obliged to, purchase some or all of consumer finance receivables. The receivables that have been sold to FAST, and which at balance date remain outstanding, total \$39.11 million (1999 \$96.85 million). The economic entity also holds monies on behalf of FAST relating to these receivables of \$5.716 million (1999 \$7.269 million) at balance date.

In these financial statements, the economic entity's interest in FAST is 18.2% of all issued equity units in FAST. These units are of variable amounts and are included in the consolidated financial statements in investments - \$7.966 million. Consumer finance receivables that have not been sold pursuant to this arrangement are included in consumer finance loans.

The economic entity, prior to selling the receivables, establishes a provision for doubtful debts, adequate to cover any bad or doubtful debts that may be sold back to the economic entity.

| | CONSOLIDATED | | PARENT | |
|--|-----------------|---------------|---------------|---------------|
| | 2000 \$000 | 1999 \$000 | 2000 \$000 | 1999 \$000 |
| Freehold land | | | | |
| At directors' valuation | 254,698 | 186,863 | - | - |
| | 254,698 | 186,863 | - | - |
| Leasehold property | | | | |
| At directors' valuation | 11,202 | 6,830 | - | - |
| | 11,202 | 6,830 | - | - |
| Buildings | | | | |
| At directors' valuation | 171,853 | 116,755 | - | - |
| Total freehold land, leasehold property And buildings | 437,753 | 310,448 | - | - |
| Plant and equipment - at cost | 198,430 | 140,996 | - | - |
| Provision for depreciation Of plant and equipment | (89,054) | (62,884) | - | - |
| Total plant and equipment, net | 109,376 | 78,112 | - | - |
| Total property, plant and Equipment | 636,183 | 451,444 | - | - |
| Provision for depreciation | (89,054) | (62,884) | - | - |
| Total property, plant and Equipment, net | 547,129 | 388,560 | - | - |

Valuations of land and buildings were made by directors of the parent entity as at 30 June 2000 on the basis of market value. The valuations used for 1999 comparatives were made by directors of the parent entity as at 30 June 1999 on the basis of market value. All properties are valued at market valuations which have been calculated using the capitalisation method of valuation. The capitalisation method involves capitalising the net income capable of being produced by the property on an existing use basis at an appropriate capitalisation rate.

Revaluations of land and buildings are made in accordance with the policy of revaluations as described in Note 1.

The capitalisation rate is selected to reflect such factors as the quality of accommodation, age of improvements and strength of the tenure.

The valuations were performed by Gerald Harvey and John Skippen and submitted to the Board of Directors for approval. The basis of valuation was an assumed sale and leaseback by the economic entity, at market rent, for a lease term of ten (10) years.

| | CONSOLIDATED | | PARENT | |
|---|---------------|---------------|---------------|---------------|
| | 2000 | 1999 | 2000 | 1999 |
| | \$000 | \$000 | \$000 | \$000 |
| 12. Intangibles | | | | |
| Trademark - at cost | - | 7,374 | - | - |
| Writedown of trademark | - | (7,374) | - | - |
| Trademark – net | - | - | - | - |
| Goodwill - at cost | 666 | - | - | - |
| Accumulated amortisation | (76) | - | - | - |
| Goodwill net | 590 | - | - | - |
| Total intangibles | 590 | - | - | - |
| 13. Other Assets (Non-Current) | | | | |
| Future income tax benefit attributable to timing differences: | | | | |
| Provision for employee entitlements | 933 | 614 | 736 | 613 |
| Provision for doubtful debts | 160 | 355 | - | - |
| Unearned interest on Consumer Finance loans | 1,112 | 2,771 | - | - |
| Prepayments | (148) | 81 | (147) | 81 |
| Other | 911 | 273 | 542 | 256 |
| Deferred income on lease receivables | (401) | (347) | - | - |
| Total other assets (non-current) | 2,567 | 3,747 | 1,131 | 950 |
| 14. Accounts Payable (Current) | | | | |
| Unsecured trade creditors: | 312,124 | 216,373 | 77 | 64 |
| 15. Borrowings (Current) | | | | |
| Unsecured: | | | | |
| Lease liabilities | 91 | 32 | - | - |
| Non trade amounts owing to: | | | | |
| Directors | 27,519 | 5,015 | - | - |
| Other persons | 265 | 85 | - | - |
| Secured: | | | | |
| Associated entities | 5,716 | 7,269 | - | - |
| Total borrowings (current) | 33,591 | 12,401 | - | - |
| 16. Provisions (Current) | | | | |
| Dividends | 20,363 | 15,273 | 20,363 | 15,273 |
| Taxation | 35,362 | 31,448 | 1,154 | 10,812 |
| Employee entitlements | 2,390 | 1,826 | - | - |
| Total provisions (current) | 58,115 | 48,547 | 21,517 | 26,085 |

| CONSOLIDATED | | PARENT | |
|--------------|-------|--------|-------|
| 2000 | 1999 | 2000 | 1999 |
| \$000 | \$000 | \$000 | \$000 |

17. Borrowings (Non-Current)

| | | | | |
|---------------|----------------|---------|---|---|
| Bills payable | 203,220 | 152,151 | - | - |
|---------------|----------------|---------|---|---|

1. Bills payable are secured by a first mortgage over freehold land and buildings and by deeds of charge and mortgage debentures over inventories, trade debtors, Consumer Finance loans and lease receivables.
2. Bills payable have been classified as non-current liabilities on the basis that no net principal reductions are intended to be made prior to 30 June 2001 pursuant to the existing bill facilities. The bank reserves the right to withdraw the facilities if in the opinion of the bank there have been material adverse changes in the financial condition or operation of the business. In addition certain financial ratios are to be maintained to the satisfaction of the bank.
3. These facilities are subject to annual review.

| CONSOLIDATED | | PARENT | |
|--------------|-------|--------|-------|
| 2000 | 1999 | 2000 | 1999 |
| \$000 | \$000 | \$000 | \$000 |

18. Provisions (Non-Current)

| | | | | |
|-----------------------|------------|-----|---|---|
| Employee entitlements | 388 | 238 | - | - |
|-----------------------|------------|-----|---|---|

19. Share Capital

| | | | | |
|-------------------------|----------------|---------|----------------|---------|
| Ordinary shares | 142,869 | 142,869 | 142,869 | 142,869 |
| Outside equity interest | 44,923 | - | - | - |
| Total share capital | 187,792 | 142,869 | 142,869 | 142,869 |

Number of Ordinary Shares

| | 2000 | 1999 |
|--|----------------------|-------------|
| Movements in issued shares for the year: | | |
| Opening number of shares | 203,635,284 | 199,317,952 |
| Five for one subdivision on 31 August 1999 | 814,541,136 | - |
| Ordinary shares issued pursuant to exercise of options | - | 4,317,332 |
| Closing number of shares | 1,018,176,420 | 203,635,284 |

On 31 August 1999, in accordance with a Special Resolution passed at a general meeting of members of the parent company, options to take up ordinary shares in the capital of the parent company at an issue price of \$3.212 per share were granted to the trustees of separate trusts for the benefit of each of Gerald Harvey and family (3,000,000 options), Kay Lesley Page and family (3,000,000 options), Raymond John Skippen and family (3,000,000 options) and Arthur Bayly Brew and family (1,500,000 options) (collectively the "August 1999 Options"). The August 1999 Options have not been exercised. Apart from the August 1999 Options, there were no unexercised options as at 30 June 2000.

19. Share Capital (continued)

Each of the August 1999 Options:

- (a) is not capable of being exercised prior to 1 July 2002; and
- (b) expires at midnight on 30 June 2004.

| | CONSOLIDATED | | PARENT | |
|--|----------------|----------------|---------------|---------------|
| | 2000 \$000 | 1999 \$000 | 2000 \$000 | 1999 \$000 |
| Foreign currency translation | (2,184) | (1,054) | - | - |
| Asset revaluation | 85,735 | 59,668 | - | - |
| Total reserves | 83,551 | 58,614 | - | - |
| Movement in reserves: | | | | |
| Asset revaluation | | | | |
| Opening balance | 59,668 | 49,572 | - | - |
| Revaluation of land and buildings during the year | 26,067 | 10,096 | - | - |
| Closing balance | 85,735 | 59,668 | - | - |
| Share premium | | | | |
| Opening balance | - | 111,768 | - | 111,768 |
| Transfer to share capital 1 July 1998 | - | (111,768) | - | (111,768) |
| Closing balance | - | - | - | - |
| Foreign currency translation: | | | | |
| Opening balance | (1,054) | (311) | - | - |
| Exchange fluctuations arising on overseas net assets | (55) | (743) | - | - |
| Outside equity interest | (1,075) | - | - | - |
| Closing balance | (2,184) | (1,054) | - | - |

21. Retained Profits and Dividends

Retained Profits:

| | | | | |
|---|---------------|---------------|---------------|---------------|
| Retained profits and reserves that could be distributed as fully franked dividends. | 266,054 | 203,348 | 43,939 | 62,100 |
| Dividends provided for or paid: | | | | |
| Dividends paid | 15,273 | 15,399 | 15,273 | 15,399 |
| Dividends provided for not yet paid | 20,363 | 15,273 | 20,363 | 15,273 |
| Total dividends provided for or paid | 35,636 | 30,672 | 35,636 | 30,672 |

21. Retained Profits and Dividends (continued)

| | CONSOLIDATED | | PARENT | |
|--|--------------|-------|--------|-------|
| | 2000 | 1999 | 2000 | 1999 |
| | \$000 | \$000 | \$000 | \$000 |

Dividend franking:

All dividends paid during the financial year ended 30 June 2000 were fully franked at the tax rate of 36%. Dividends provided for, but not yet paid, will be fully franked at the current tax rate of 34%.

22. Lease Commitments

Non-cancellable operating leases
With a term of more than one year
not provided for

Payable:

| | | | | |
|--|---------|---------|---|---|
| Not later than one year | 32,637 | 24,867 | - | - |
| Later than one year but not later than five years | 104,902 | 73,938 | - | - |
| Later than five years | 87,952 | 43,478 | - | - |
| Total lease commitments | 225,491 | 142,283 | - | - |

23. Commitments for Expenditure

(a) Capital expenditure
Contracted as at 30 June 2000
but not provided for:

| | | | | |
|-------------------------|--------|--------|---|---|
| Not later than one year | 70,971 | 59,987 | - | - |
|-------------------------|--------|--------|---|---|

(b) Capital expenditure commitments on
Behalf of joint ventures as at year end
are payable as follows

| | | | | |
|-------------------------|-------|-----|---|---|
| Not later than one year | 5,000 | 900 | - | - |
|-------------------------|-------|-----|---|---|

24. Contingent Liabilities

Bank performance guarantees
given to various councils
and other third parties on
behalf of the economic entity.

| | | | | |
|--|-------|-------|---|---|
| | 3,393 | 2,083 | - | - |
|--|-------|-------|---|---|

24. Contingent Liabilities (continued)

| | CONSOLIDATED | | PARENT | |
|--|--------------|-------|---------|---------|
| | 2000 | 1999 | 2000 | 1999 |
| | \$000 | \$000 | \$000 | \$000 |
| The parent entity has Guaranteed the performance of a number of controlled entities which have entered into leases with other parties. | - | - | 218,230 | 132,754 |
| Total contingent liabilities | 3,393 | 2,083 | 218,230 | 132,754 |

25. Retirement Benefits

The following prescribed benefits were given to a prescribed Superannuation fund in connection with the retirement of persons from prescribed offices in relation to a corporation in the economic entity during the financial year. Particulars have been summarised as the directors believe that Provision of full particulars would be unreasonable given the detail required.

| | | | | |
|--|----|----|---|---|
| | 27 | 27 | - | - |
|--|----|----|---|---|

26. Superannuation Commitments

The company makes contributions to complying superannuation funds for the purpose of provision of superannuation benefits for eligible employees of the company. The amount of contribution in respect of each eligible employee is not less than the prescribed minimum level of superannuation support in respect of that eligible employee. The complying superannuation funds are independent and not administered by the company.

27. Remuneration of Auditors

| | CONSOLIDATED | | PARENT | |
|--|--------------|-------|--------|-------|
| | 2000 | 1999 | 2000 | 1999 |
| | \$000 | \$000 | \$000 | \$000 |
| Total of remuneration received or due and receivable by the auditors in connection with: | | | | |
| Auditing the accounts | 365 | 190 | - | - |
| Other services | 31 | 203 | - | - |
| Total remuneration of auditors | 396 | 393 | - | - |

| CONSOLIDATED | | PARENT | |
|--------------|-------|--------|-------|
| 2000 | 1999 | 2000 | 1999 |
| \$000 | \$000 | \$000 | \$000 |

28. Directors' and Executives' Income

(a) Aggregate income received, or due and receivable, by directors 1,000 982

(b) Number of directors of the parent company whose total income falls within the following bands:

| | | | | | |
|-----------|------------|--|--|----------|---|
| \$20,000 | -\$29,999 | | | 3 | 2 |
| \$30,000 | -\$39,999 | | | - | 1 |
| \$170,000 | -\$179,999 | | | - | 2 |
| \$180,000 | -\$189,999 | | | 1 | - |
| \$190,000 | -\$199,999 | | | 1 | - |
| \$250,000 | -\$259,999 | | | 1 | 1 |
| \$300,000 | -\$309,999 | | | 1 | 1 |

The total of all remuneration received or due and receivable, directly or indirectly from the respective corporation of which they are director or any related corporate, by all the directors of each corporation in the economic entity was \$999,727 (1999 \$981,802).

The above table excludes the value of options issued to the directors during the year. Refer (c) overleaf.

| CONSOLIDATED | | PARENT | |
|--------------|------|--------|------|
| 2000 | 1999 | 2000 | 1999 |

The number of executive officers domiciled in Australia who received, or were due to receive, directly or indirectly from the company, or from any related body corporate, a total remuneration (excluding retirement benefits) in connection with the management of affairs of the company, or any related body corporate, whether as executive officers or otherwise were:

| | | | | | |
|-----------|------------|----------|---|---|---|
| \$100,000 | -\$109,999 | - | 1 | - | - |
| \$110,000 | -\$119,999 | - | 1 | - | - |
| \$120,000 | -\$129,999 | 1 | 1 | - | - |
| \$140,000 | -\$149,999 | 2 | - | - | - |
| \$150,000 | -\$159,999 | 1 | 1 | - | - |
| \$170,000 | -\$179,999 | 1 | 1 | - | - |

The aggregate remuneration of the executive officers referred to above was \$738,448 (1999 \$677,266)

28. Directors' and Executives' Income (continued)

The following persons held the position of director of the parent entity during both financial years:

G. Harvey
K. L. Page
J. Skippen
A. B. Brew
M. J. Harvey
C. H. Brown
I. J. Norman

(c) Options

The issue price of the options held by the directors, as set out in Note 19, was set at the market price of the shares sold on the Australian Stock Exchange at the exact time on the day when the options were granted. The options may be exercised 36 months after their being granted and expire 60 months after their being granted.

The eventual value of these options is indeterminable but will eventually depend upon the value the sharemarket places on the company's shares during the 24 months during which these options may be exercised. The sharemarket price will in turn depend upon the company's performance and, in part, on many other factors beyond the company's control such as general market conditions, interest rates, etc.

At 30 June 2000, the company's share price was \$3.76. At the date of the Directors' Report, 20 September 2000, the company's share price had moved to \$3.77. The value of the options to each of the directors at the above dates, if the options were capable of being exercised (which they were not), is shown below.

The following table reflects the value of the options at various share prices, should they occur during the 24 month period during which these options may be variously exercised.

| Share Price | | G. Harvey | K.L. Page | R.J. Skippen | A.B. Brew |
|-------------|-------------------|-------------------|-----------|--------------|-----------|
| | | Projected Benefit | | | |
| | | \$000 | \$000 | \$000 | \$000 |
| \$3.76 | 30 June 2000 | 1,644 | 1,644 | 1,644 | 822 |
| \$3.77 | 20 September 2000 | 1,674 | 1,674 | 1,674 | 837 |
| \$3.00 | Notional | - | - | - | - |
| \$4.00 | Notional | 2,364 | 2,364 | 2,364 | 1,182 |

| CONSOLIDATED | | PARENT | |
|--------------|-------|--------|-------|
| 2000 | 1999 | 2000 | 1999 |
| \$000 | \$000 | \$000 | \$000 |

29. Related Party Transactions

During the year the following transactions took place with related parties.

1. Various subsidiaries borrowed money from entities associated with I. J. Norman, R.J. Skippen, M. J. Harvey and G. Harvey. Interest is payable at normal commercial rates. These loans are unsecured and repayable at call.

Net amounts received from/(repaid to) entities associated with the abovementioned directors.

| | | | |
|---------------|-------|---|---|
| 22,504 | 1,398 | - | - |
|---------------|-------|---|---|

Interest paid/payable

| | | | |
|------------|-----|---|---|
| 316 | 234 | - | - |
|------------|-----|---|---|

2. Legal fees were paid to the firm of which Mr C.H. Brown is a partner for professional Services rendered to the group in the normal Course of business.

| | | | |
|------------|-----|---|---|
| 845 | 605 | - | - |
|------------|-----|---|---|

3. The economic entity leases business premises at Bundall, Queensland from Ruzden Pty Limited. Mr G. Harvey, Ms K.L. Page, Mr M.J. Harvey, Mr I.J. Norman and Mr A.B. Brew are interested in Ruzden Pty Limited. The lease arrangements were approved by shareholders in the General Meeting held 25 May, 1993, and in the General Meeting held 31 August 1999. The lease is subject to normal Commercial terms and conditions. Rent paid by the economic entity to Ruzden Pty Limited is as disclosed.

| | | | |
|--------------|-------|---|---|
| 1,449 | 1,384 | - | - |
|--------------|-------|---|---|

4. Certain franchises are operated by entities owned or controlled by relatives of directors under normal Franchisee terms and conditions. Aggregate net income derived by entities owned or controlled by relatives of directors.

| | | | |
|--------------|-------|---|---|
| 1,856 | 1,516 | - | - |
|--------------|-------|---|---|

.

29. Related Party Transactions (continued)

| | CONSOLIDATED | | PARENT | |
|--|---------------|---------------|---------------|---------------|
| | 2000 \$000 | 1999 \$000 | 2000 \$000 | 1999 \$000 |
| 5. Director's shareholdings | | | | |
| Shares and share options exercised During the year: | | | | |
| Ordinary share options | Nil | Nil | - | 21,585 |
| Shares and share options Disposed of during the year: | | | | |
| Ordinary shares | Nil | Nil | 12,323 | 11,230 |
| Shares and share options Held at the end of the year: | | | | |
| Ordinary shares | Nil | Nil | 514,233 | 526,555 |
| Ordinary share options | Nil | Nil | 10,500 | - |

30. Notes to the Statement of Cash Flows

(a) Reconciliation of Cash

For the purposes of the statement of Cash flows, cash includes cash on hand And in banks and deposits at call, net Of outstanding bank overdrafts. Cash at The end of the financial year as shown In the statement of cash flows is reconciled to the related items in the balance sheet as follows:

| | | | | |
|----------------------------------|--------|-------|---|---|
| Cash on hand | 1,218 | 3,147 | - | - |
| Short term money market deposits | 36,167 | - | - | - |
| Cash at end of period | 37,385 | 3,147 | - | - |

(b) Reconciliation of net cash

Provided by operating activities to
Operating profit after income tax:

| | | | | |
|---|---------|--------|--------|--------|
| Operating profit after income tax | 111,271 | 80,125 | 17,475 | 33,424 |
| Adjustments for non-cash income and expense items: | | | | |
| Bad and doubtful debts | 1,611 | 212 | - | - |
| Depreciation of property, plant and equipment | 29,733 | 21,348 | - | - |

30. Notes to the Statement of Cash Flows (continued)

| | CONSOLIDATED | | PARENT | |
|---|---------------|---------------|---------------|---------------|
| | 2000 \$000 | 1999 \$000 | 2000 \$000 | 1999 \$000 |
| Amortisation of goodwill | 76 | - | - | - |
| Write-off of trademark | - | 7,374 | - | - |
| Transfers of provisions: | | | | |
| Employee entitlements | 714 | 348 | - | - |
| Doubtful debts | (575) | - | - | - |
| (Profit)/loss on disposal of: | | | | |
| Property, plant and equipment, and listed securities | 1,490 | 697 | - | - |
| Increase/(decrease) in provision for: | | | | |
| Income tax payable | 3,542 | 9,332 | (9,658) | (276) |
| Adjustment for non-operating cashflows: | | | | |
| Conversion of non-trade amounts receivable from wholly owned controlled entities as consideration for purchase of investments | - | - | (4) | 7,329 |
| Changes in assets and liabilities net of effects from purchase and sale of controlled entities: | | | | |
| (Increase)/decrease in assets: | | | | |
| Accounts receivable | (92,244) | (100,691) | 22,902 | (18,454) |
| Inventory | (17,654) | 4,463 | - | - |
| Other current assets | (3,025) | (3,762) | - | - |
| Other non-current assets | 1,508 | 143 | (181) | (508) |
| Increase/(decrease) in liabilities: | | | | |
| Accounts payable | 86,972 | 64,666 | 13 | (7,307) |
| Non trade amounts owing to FAST No. 1 Trust | (1,553) | (641) | - | - |
| Net cash from operating activities | 121,866 | 83,614 | 30,546 | 14,208 |

30. Notes to the Statement of Cash Flows (continued)

(c) Controlled entities acquired:

The following controlled entity was acquired by the consolidated entity on 25 November 1999 and their operating results have been included in the profit and loss statement from the relevant date.

| Entity and consideration given | Date Acquired | Proportion of shares acquired | Consolidated | |
|--------------------------------|---------------|-------------------------------|---------------|---------------|
| | | | 2000 \$000 | 1999 \$000 |
| Pertama Holdings Limited | 25.11.99 | 30.12% | 18,469 | - |
| Total Consideration | | | 18,469 | - |

The amounts of assets and liabilities acquired by major class are:

| | | |
|---------------------------------|---------------|----------|
| - Cash | 32,337 | - |
| - Receivables | 17,049 | - |
| - Investments | 1,166 | - |
| - Inventories | 18,749 | - |
| - Property, plant and equipment | 8,828 | - |
| - Intangible assets | 666 | - |
| - Other assets | 204 | - |
| - Accounts payable | (12,071) | - |
| - Borrowings | (6,940) | - |
| - Provisions | (372) | - |
| - Outside equity interest | (41,147) | - |
| Total | 18,469 | - |

Outflow of cash to acquire the entity, net of cash acquired

| | | |
|-------------------------|-----------------|----------|
| - Cash consideration | 18,469 | - |
| - Cash balance acquired | (32,337) | - |
| Inflow of cash | (13,868) | - |

31. Financing Arrangements

Corporations in the economic entity had access to the following financing facilities with a financial institution:

| | 2000 CONSOLIDATED | | |
|------------------------------------|----------------------|-------------------|-----------------|
| | Accessible \$000 | Drawdown \$000 | Unused \$000 |
| Bank Bill standby arrangements (a) | 275,202 | 203,220 | 71,982 |
| Bank Overdraft | 550 | - | 550 |
| Total financing facilities | 275,752 | 203,220 | 72,532 |

| | 1999 CONSOLIDATED | | |
|------------------------------------|----------------------|-------------------|-----------------|
| | Accessible \$000 | Drawdown \$000 | Unused \$000 |
| Bank Bill standby arrangements (a) | 185,500 | 152,151 | 33,349 |
| Bank Overdraft | 600 | - | 600 |
| Total financing facilities | 186,100 | 152,151 | 33,949 |

- (a) The economic entity has \$50 million of the Bank Bill standby arrangement facility on a fixed interest rate swap which is due to expire on 8 May 2005. Interest is charged on the \$50 million, the subject of the fixed interest rate swap at a fixed rate of 5.97% per annum. The remaining facilities are subject to annual review and subject to cancellation at the election of the bank or the company upon any review date.

32. Financial Instruments

(a) Objectives for Holding Derivative Financial Instruments

The economic entity uses derivative financial instruments to manage specifically identified interest rate and foreign currency risks. The purposes for which specific derivative instruments are used are as follows:

Forward exchange contracts are purchased to hedge the Australian dollar value of purchases of products denominated in foreign currency.

Interest rate swap agreements are used to convert floating interest rate exposures on certain debt to fixed rates. These swaps entitle the economic entity to receive, or oblige it to pay, the amounts, if any, by which actual interest payments on nominated loan amounts exceed or fall below specified interest amounts.

32. Financial Instruments (continued)

(b) Interest Rate Risk Exposures

The economic entity is exposed to interest rate risk through primary financial assets and liabilities, modified through derivative financial instruments such as interest rate and cross currency swaps. The following table summarises interest rate risk for the economic entity, together with effective interest rates as at balance date.

| 2000 | Floating interest rate (a) \$000 | Fixed interest rate maturing in | | | Non-interest bearing \$000 | Total \$000 | Average interest rate | |
|-------------------------------------|-------------------------------------|---------------------------------|----------------------------|----------------------------|-------------------------------|----------------|-----------------------|-------|
| | | 1 year or less \$000 | Over 1 to 5 years \$000 | More than 5 years \$000 | | | Floating | fixed |
| Financial assets | | | | | | | | |
| Cash | 37,077 | - | - | - | 308 | 37,385 | 1.2-5.6% | - |
| Consumer Finance loans | - | (15) | (340) | - | (1,269) | (1,624) | - | 9% |
| Finance lease, receivables | 14,735 | - | - | - | - | 14,735 | 9-12% | - |
| Trade debtors | - | - | - | - | 445,195 | 445,195 | - | - |
| Other current assets-securities | - | - | - | - | 10,031 | 10,031 | - | - |
| Investment securities (non-current) | - | - | - | - | 10,396 | 10,396 | - | - |
| Non-trade debtors & loans | 10,158 | - | - | - | 16,680 | 26,838 | 6.5-9.5% | - |
| | <u>61,970</u> | <u>(15)</u> | <u>(340)</u> | <u>-</u> | <u>481,341</u> | <u>542,956</u> | | |
| Financial liabilities | | | | | | | | |
| Trade creditors | - | - | - | - | 312,124 | 312,124 | - | - |
| Bills payable | 153,220 | - | - | - | - | 153,220 | 6.28% | - |
| Interest rate swaps | - | - | 50,000 | - | - | 50,000 | - | 5.97% |
| Other loans | 27,519 | - | - | - | 6,072 | 33,591 | 5.6% | - |
| | <u>180,739</u> | <u>-</u> | <u>50,000</u> | <u>-</u> | <u>318,196</u> | <u>548,935</u> | | |

| 1999 | Floating interest rate (a) \$000 | Fixed interest rate maturing in | | | Non-interest bearing \$000 | Total \$000 | Average interest rate | |
|-----------------------------------|-------------------------------------|---------------------------------|----------------------------|----------------------------|-------------------------------|----------------|-----------------------|-------|
| | | 1 year or less \$000 | Over 1 to 5 years \$000 | More than 5 years \$000 | | | Floating | fixed |
| Financial assets | | | | | | | | |
| Cash | 3,147 | - | - | - | - | 3,147 | 4.90% | - |
| Consumer Finance loans | - | 168 | 2,191 | - | 10,809 | 13,168 | - | 9% |
| Finance lease, receivables | 8,692 | - | - | - | - | 8,692 | 9-12% | - |
| Trade debtors | - | - | - | - | 326,006 | 326,006 | - | - |
| Other current assets-securities | - | - | - | - | 6,789 | 6,789 | - | - |
| Investment securities non-current | - | - | - | - | 37,881 | 37,881 | - | - |
| Non-trade debtors & loans | 4,337 | - | - | - | 14,788 | 19,125 | 4.90-10% | - |
| | <u>16,176</u> | <u>168</u> | <u>2,191</u> | <u>-</u> | <u>396,273</u> | <u>414,808</u> | | |
| Financial liabilities | | | | | | | | |
| Trade creditors | - | - | - | - | 216,373 | 216,373 | - | - |
| Bills payable | 102,151 | - | - | - | - | 102,151 | 5.08% | - |
| Interest rate swaps | - | - | 50,000 | - | - | 50,000 | - | 6.16% |
| Other loans | 5,015 | - | - | - | 7,386 | 12,401 | 4.90% | - |
| | <u>107,166</u> | <u>-</u> | <u>50,000</u> | <u>-</u> | <u>223,759</u> | <u>380,925</u> | | |

(a) Floating interest rates represent the most recently determined rate applicable to the instrument at balance date.

32. Financial Instruments (continued)

(c) Foreign Exchange

The following table summarises by currency the Australian dollar value of forward foreign exchange agreements. Foreign currency amounts are translated at rates current at the reporting date. The 'buy' amounts represent the Australian dollar equivalent of commitments to purchase foreign currencies. Contracts to buy and sell foreign currency are entered into from time to time to offset purchase and sale obligations so as to maintain a properly hedged position.

| Currency | CONSOLIDATED | | | |
|---------------------|--------------|---------------|--------------|---------------|
| | 2000 | | 1999 | |
| | Buy \$000 | Sell \$000 | Buy \$000 | Sell \$000 |
| Italian Lira | | | | |
| 3 months or less | 4,393 | - | 4,990 | - |
| Total | 4,393 | - | 4,990 | - |

(d) Net fair value of financial assets and liabilities

The carrying amounts of trade receivables, trade creditors, bank loans, investment securities (current) and outstanding forward foreign exchange contracts approximate their fair values.

The carrying amounts and estimated net fair values of other financial assets (and financial liabilities) held at balance date are given below. Short term instruments where carrying amounts approximate net fair values, are omitted. The net fair value of a financial asset (or a financial liability) is the amount at which the asset could be exchanged, or liability settled in a current transaction between willing parties after allowing for transaction costs.

| | CONSOLIDATED | | | |
|--|--------------------------|----------------------------|-----------------------------|----------------------------|
| | 2000 | | 1999 | |
| | Carrying amount \$000 | Net Fair Value \$000 | Carrying amount \$000 | Net Fair Value \$000 |
| Financial assets: | | | | |
| Investment securities (non-current) | Nil | 4,213 | Nil | 3,515 |
| Financial liabilities: | | | | |
| Interest rate swap | 50,000 | 49,935 | 50,000 | 49,852 |

The carrying amounts shown in the table are included in the balance sheet under the indicated captions. Investment securities comprise shares held in Data Advantage Limited with a carrying value of \$1.00 and a net fair value of \$4,213,390.

The interest rate swap is recorded in the books at \$50,000,000 and its fair value, based on the market value at 30 June 2000, is \$49,934,905.

The following methods and assumptions were used to estimate the net fair value of each class of financial instrument:

Investment securities

The net fair values of listed investments are based on quoted market bid prices less estimated disposal costs which are expected to be minimal.

32. Financial Instruments (continued)

Interest rate swap

The net fair value is estimated by discounting the anticipated future cash flows to their present value, based on interest rates existing at the respective balance dates.

(e) Credit risk exposure

The consolidated entity's exposures to on balance sheet credit risk are as indicated by the carrying amounts of its financial assets. The consolidated entity does not have a significant exposure to any individual counterparty.

The consolidated entity minimises concentrations of credit risk by undertaking transactions with a large number of debtors in various countries and industries.

The major geographic concentration of credit risk arises from the location of the counterparties to the consolidated entity's financial assets as shown in the following table:

| Location of credit risk | Consolidated | |
|-------------------------|----------------|----------------|
| | 2000 \$000 | 1999 \$000 |
| New Zealand | 1,167 | 1,227 |
| Singapore | 17,619 | - |
| Australia | 524,170 | 413,581 |
| Total | 542,956 | 414,808 |

Credit risk on financial assets is spread over the financial services and retail industries.

33. Controlled Entities and Unit Trusts

Shares held by Harvey Norman Holdings Limited

The following companies are 100% owned by Harvey Norman Holdings Limited and incorporated in Australia unless marked otherwise:

Name

Achiever Computers Pty Ltd¹
Albany Stores Pty Limited^{1,7}
Aloku Pty Limited
Anwarah Pty Limited
Appcann Pty Limited^{1,7}
Arisit Pty Limited^{1,2,6}
Arlenu Pty Limited
Arpayo Pty Limited
Aspect Pty Limited^{1,6,7}
Aspleyburn Pty Limited^{1,6,7}
Aubdirect Pty Limited¹
Balwondu Pty Limited
Barrayork Pty Ltd¹
Bestest Pty Limited
Bossee Pty Limited^{1,2}
Bowes Pty Limited^{1,6,7}
Bradiz Pty Limited
Braxpine Pty Limited
Bundafurn Pty Limited^{1,6}
Bundallcom (QLD) Pty Limited^{1,7}
Busselton WA Pty Limited^{1,6,7}
Calardu Pty Limited
Calardu Alexandria DM Pty Limited^{1,6}
Calardu Alice Springs Pty Limited^{1,6}
Calardu Auburn Pty Limited¹
Calardu Ballarat Pty Limited¹
Calardu Ballina Pty Limited^{1,6}
Calardu Bathurst Pty Limited¹
Calardu Belrose DM Pty Limited¹
Calardu Berri (SA) Pty Limited^{1,6}
Calardu Berrimah Pty Limited¹
Calardu Bowral Pty Limited^{1,6}
Calardu Broadmeadow Pty Limited¹
Calardu Bunbury (WA) Pty Limited¹
Calardu Bundall Pty Limited^{1,6}
Calardu Campbelltown Pty Limited^{1,6}
Calardu Cannington Pty Limited
Calardu Caringbah Pty Limited¹
Calardu Caringbah (Taren Point) Pty Limited^{1,6}
Calardu Chatswood Pty Limited¹
Calardu Frankston Pty Limited^{1,6}
Calardu Fyshwick DM Pty Limited^{1,6}
Calardu Gordon Pty Limited¹
Calardu Guildford Pty Limited¹
Calardu Hobart Pty Limited¹
Calardu Hoppers Crossing Pty Limited¹
Calardu Horsham Pty Limited¹
Calardu Joondalup Pty Limited¹
Calardu Kalgoorlie Pty Limited¹
Calardu Launceston Pty Limited^{1,6}
Calardu Loganholme Pty Limited¹
Calardu Maribyrnong Pty Limited
Calardu Marion Pty Limited
Calardu Maryborough Pty Limited¹

Name

Calardu Melville Pty Limited¹
Calardu Milton Pty Limited^{1,6}
Calardu Morayfield Pty Limited¹
Calardu Mt Gambier Pty Limited^{1,6}
Calardu Munno Para Pty Limited^{1,6}
Calardu Noarlunga Pty Limited^{1,6}
Calardu Noosa Pty Limited¹
Calardu North Ryde Pty Limited¹
Calardu Nowra Pty Limited¹
Calardu Penrith Pty Limited
Calardu Port Macquarie Pty Limited
Calardu Preston Pty Limited
Calardu Queensland Pty Limited
Calardu Richmond Pty Limited
Calardu Rockingham Pty Limited
Calardu Roselands Pty Limited¹
Calardu South Australia Pty Limited
Calardu Taree Pty Limited¹
Calardu Tweed Heads Pty Limited
Calardu Vicfurn Pty Limited¹
Calardu Victoria Pty Limited
Calardu Warrawong Pty Limited¹
Calardu Warrnambool Pty Limited
Calardu West Gosford Pty Limited¹
Calardu Whyalla Pty Limited^{1,6}
Calardu Wivenhoe Pty Limited¹
Cannfurn WA Pty Limited^{1,6,7}
Carlando Pty Limited
Charmela Pty Limited
Clambruno Pty Limited
Commwin Pty Limited^{1,6,7}
Computawin Pty Limited^{1,6}
Cropp Pty Limited¹
D.M. Auburn Franchisor Pty Limited
D.M. Auburn Leasing Pty Limited¹
D.M. Kotara Franchisor Pty Limited
D.M. Kotara Leasing Pty Limited¹
D.M. Liverpool Franchisor Pty Limited
D.M. Liverpool Leasing Pty Limited¹
Daldere Pty Limited
Dandolena Pty Limited
Derni Pty Limited
Divonda Pty Limited
Domain Holdings Pty Limited¹
Domayne Holdings Limited^{1,9}
Domayne Pty Limited¹
Domayne Online.com Pty Limited^{1,6}
Durslee Pty Limited
Edbrook Pty Limited⁵
Edbrook Everton Park Pty Limited¹
Elcann Pty Limited^{1,6}
Electberg^{1,6,7}
Electbund Pty Limited¹
Electmac Pty Limited^{1,6,7}

33. Controlled Entities and Unit Trusts (continued)

Shares held by Harvey Norman Holdings Limited (continued)

| Name | Name |
|---|--|
| Farane Pty Limited | H.N. Darwin Franchisor Pty Limited ^{1,6} |
| Floorcom Pty Limited ^{1,7} | H.N. Darwin Leasing Pty Limited ^{1,6} |
| Flormonda Pty Limited | H.N. Dubbo Franchisor Pty Limited |
| Forgetful Pty Limited ^{1,6} | H.N. Dubbo Leasing Pty Limited ^{1,6} |
| Furnmak Qld Pty Limited ^{1,6,7} | H.N. Enfield Franchisor Pty Limited ⁶ |
| Furnwind Pty Limited ^{1,6,7} | H.N. Enfield Leasing Pty Limited ^{1,6} |
| Ganoru Pty Limited | H.N. Everton Park Franchisor Pty Limited ⁶ |
| Geraldton WA Pty Limited ¹ | H.N. Everton Park Leasing Pty Limited ^{1,6} |
| Gestco Pty Limited | H.N. Fairfield Franchisor Pty Limited ¹ |
| Gestco Greensborough Pty Limited ¹ | H.N. Fyshwick Franchisor Pty Limited |
| Gladstone Stores Pty Limited ^{1,6,7} | H.N. Fyshwick Leasing Pty Limited ¹ |
| Gravcomp Pty Limited ^{1,6,7} | H.N. Geelong Franchisor Pty Limited |
| H.N. Albany Franchisor Pty Limited | H.N. Geelong Leasing Pty Limited ¹ |
| H.N. Armidale Franchisor Pty Limited | H.N. Geraldton Leasing Pty Limited ¹ |
| H.N. Armidale Leasing Pty Limited ¹ | H.N. Geraldton WA Franchisor Pty Limited |
| H.N. Aspley Franchisor Pty Limited | H.N. Gladstone Franchisor Pty Limited ⁶ |
| H.N. Aspley Leasing Pty Limited ¹ | H.N. Gladstone Leasing Pty Limited ^{1,6} |
| H.N. Auburn Franchisor Pty Limited | H.N. Gordon Franchisor Pty Limited |
| H.N. Auburn Leasing Pty Limited ¹ | H.N. Gordon Leasing Pty Limited ¹ |
| H.N. Balgowlah Franchisor Pty Limited | H.N. Gosford Leasing Pty Limited ¹ |
| H.N. Balgowlah Leasing Pty Limited ¹ | H.N. Grafton Franchisor Pty Limited ⁶ |
| H.N. Ballarat Franchisor Pty Limited | H.N. Grafton Leasing Pty Limited ^{1,6} |
| H.N. Ballarat Leasing Pty Limited ¹ | H.N. Indooroopilly Franchisor Pty Limited ⁶ |
| H.N. Bathurst Franchisor Pty Limited ^{1,6} | H.N. Indooroopilly Leasing Pty Limited ^{1,6} |
| H.N. Bathurst Leasing Pty Limited ^{1,6} | H.N. Joondalup Franchisor Pty Limited |
| H.N. Bendigo Franchisor Pty Limited | H.N. Joondalup Leasing Pty Limited ¹ |
| H.N. Bendigo Leasing Pty Limited ¹ | H.N. Kalgoorlie Franchisor Pty Limited |
| H.N. Bernoth Leasing Pty Limited ¹ | H.N. Kalgoorlie Leasing Pty Limited ¹ |
| H.N. Bernoth Plant & Equipment Pty Limited ¹ | H.N. Karratha Franchisor Pty Limited ⁶ |
| H.N. Blacktown Franchisor Pty Limited | H.N. Karratha Leasing Pty Limited ^{1,6} |
| H.N. Blacktown Leasing Pty Limited ¹ | H.N. Kawana Waters Franchisor Pty Limited |
| H.N. Broadway on the Mall Leasing Pty Limited ^{1,6} | H.N. Kawana Waters Leasing Pty Limited ¹ |
| H.N. Broadway on the Mall Franchisor Pty Limited ^{1,6} | H.N. Lismore Franchisor Pty Limited |
| H.N. Bunbury Franchisor Pty Limited | H.N. Lismore Leasing Pty Limited ¹ |
| H.N. Bunbury Leasing Pty Limited ¹ | H.N. Liverpool Franchisor Pty Limited |
| H.N. Bundaberg Franchisor Pty Limited | H.N. Liverpool Leasing Pty Limited ¹ |
| H.N. Bundaberg Leasing Pty Limited ¹ | H.N. Loughran Contracting Pty Limited ¹ |
| H.N. Busselton Franchisor Pty Limited ^{1,6} | H.N. Mackay Franchisor Pty Limited |
| H.N. Busselton Leasing Pty Limited ^{1,6} | H.N. Mackay Leasing Pty Limited ¹ |
| H.N. Cairns Franchisor Pty Limited | H.N. Maitland Franchisor Pty Limited ⁶ |
| H.N. Cairns Leasing Pty Limited ¹ | H.N. Maitland Leasing Pty Limited ^{1,6} |
| H.N. Campbelltown Franchisor Pty Limited | H.N. Maribyrnong Franchisor Pty Limited |
| H.N. Campbelltown Leasing Pty Limited ¹ | H.N. Maribyrnong Leasing Pty Limited ¹ |
| H.N. Cannington W.A. Franchisor Pty Limited | H.N. Marion Franchisor Pty Limited |
| H.N. Cannington W.A. Leasing Pty Limited ¹ | H.N. Marion Leasing Pty Limited ¹ |
| H.N. Carindale Franchisor Pty Limited | H.N. Moorabbin Franchisor Pty Limited |
| H.N. Carindale Leasing Pty Limited ¹ | H.N. Moorabbin Leasing Pty Limited ¹ |
| H.N. Caringbah Franchisor Pty Limited | H.N. Moore Park Franchisor Pty Limited |
| H.N. Caringbah Leasing Pty Limited ¹ | H.N. Moore Park Leasing Pty Limited ¹ |
| H.N. Chatswood Franchisor Pty Limited ¹ | H.N. Moss Vale Franchisor Pty Limited ⁶ |
| H.N. Chatswood Leasing Pty Limited ¹ | H.N. Moss Vale Leasing Pty Limited ^{1,6} |
| H.N. Coffs Harbour Franchisor Pty Limited | H.N. Mt Gravatt Franchisor Pty Limited |
| H.N. Coffs Harbour Leasing Pty Limited ¹ | H.N. Mt Gravatt Leasing Pty Limited ¹ |
| H.N. Dandenong Franchisor Pty Limited | H.N. Newcastle Franchisor Pty Limited |
| H.N. Dandenong Leasing Pty Limited ¹ | H.N. Newcastle Leasing Pty Limited ¹ |

33. Controlled Entities and Unit Trusts (continued)

Shares held by Harvey Norman Holdings Limited (continued)

| Name | Name |
|--|---|
| H.N. Noosa Franchisor Pty Limited ⁶ | Hardly Normal Discounts Pty Limited |
| H.N. Noosa Leasing Pty Limited ^{1,6} | Hardly Normal Pty Limited |
| H.N. Nowra Franchisor Pty Limited | Hardly Normal Limited ^{1,8,9} |
| H.N. Nowra Leasing Pty Limited ¹ | Harmise Pty Limited ^{1,7} |
| H.N. Nunawading Franchisor Pty Limited | Harvey Cellars Pty Limited ¹ |
| H.N. Nunawading Leasing Pty Limited ¹ | Harvey Liquor Pty Limited ¹ |
| H.N. O'Connor Franchisor Pty Limited | Harvey Norman (ACT) Pty Limited |
| H.N. O'Connor Leasing Pty Limited ¹ | Harvey Norman Burnie Franchisor Pty Limited |
| H.N. Orange Franchisor Pty Limited ⁶ | Harvey Norman Burnie Leasing Pty Limited ¹ |
| H.N. Orange Leasing Pty Limited ^{1,6} | Harvey Norman Commercial Your Solution Provider Pty Limited ¹ |
| H.N. Oxley Franchisor Pty Limited ⁶ | Harvey Norman Computer Club Pty Limited ¹ |
| H.N. Oxley Leasing Pty Limited ^{1,6} | Harvey Norman Computer Training Pty Limited ¹ |
| H.N. Osborne Park Franchisor Pty Limited | Harvey Norman Devonport Franchisor Pty Limited |
| H.N. Osborne Park Leasing Pty Limited ¹ | Harvey Norman Devonport Leasing Pty Limited ¹ |
| H.N. Penrith Franchisor Pty Limited ⁶ | Harvey Norman Energy Pty Limited ⁶ |
| H.N. Penrith Leasing Pty Limited ^{1,6} | Harvey Norman Export Pty Limited ¹ |
| H.N. Port Hedland Franchisor Pty Limited | Harvey Norman Europe d.o.o. ^{1,6,11} |
| H.N. Port Hedland Leasing Pty Limited ¹ | Harvey Norman Financial Services (N.Z.) Limited ^{1,8,9} |
| H.N. Port Kennedy Franchisor Pty Limited | Harvey Norman Fitouts Pty Limited ¹ |
| H.N. Port Kennedy Leasing Pty Limited ¹ | Harvey Norman Gamezone Pty Limited ¹ |
| H.N. Port Macquarie Franchisor Pty Limited | Harvey Norman Glenorchy Franchisor Pty Limited |
| H.N. Port Macquarie Leasing Pty Limited ¹ | Harvey Norman Glenorchy Leasing Pty Limited ¹ |
| H.N. Preston Franchisor Pty Limited | Harvey Norman Hobart Franchisor Pty Limited |
| H.N. Preston Leasing Pty Limited ¹ | Harvey Norman Hobart Leasing Pty Limited ¹ |
| H.N. Riverwood Franchisor Pty Limited ¹ | Harvey Norman Home Cellars Pty Limited ¹ |
| H.N. Riverwood Leasing Pty Limited ¹ | Harvey Norman Launceston Franchisor Pty Limited |
| H.N. Rockhampton Franchisor Pty Limited ⁶ | Harvey Norman Launceston Leasing Pty Limited ¹ |
| H.N. Rockhampton Leasing Pty Limited ^{1,6} | Harvey Norman Leasing Pty Limited ^{1,6} |
| H.N. Shepparton Franchisor Pty Limited | Harvey Norman Leasing (N.Z.) Limited ^{1,8,9} |
| H.N. Shepparton Leasing Pty Limited ¹ | Harvey Norman Limited ^{1,9} |
| H.N. South Tweed Franchisor Pty Limited | Harvey Norman Loughran Plant & Equipment Pty Limited ¹ |
| H.N. South Tweed Leasing Pty Limited ¹ | Harvey Norman Music Pty Limited ^{1,6} |
| H.N. Tamworth Franchisor Pty Limited | Harvey Norman Net.Works Pty Limited |
| H.N. Tamworth Leasing Pty Limited ¹ | Harvey Norman (N.S.W.) Pty Limited ¹ |
| H.N. Toowoomba Franchisor Pty Limited | Harvey Norman Online.com Pty Limited ^{1,6} |
| H.N. Toowoomba Leasing Pty Limited ¹ | Harvey Norman Properties (N.Z.) Limited ^{1,8,9} |
| H.N. Townsville Franchisor Pty Limited | Harvey Norman (QLD) Pty Limited ⁵ |
| H.N. Traralgon Franchisor Pty Limited | Harvey Norman Rental Pty Limited ^{1,6} |
| H.N. Traralgon Leasing Pty Limited ¹ | Harvey Norman Retailing Pty Limited |
| H.N. Wagga Franchisor Pty Limited | Harvey Norman Rosney Franchisor Pty Limited |
| H.N. Wagga Leasing Pty Limited ¹ | Harvey Norman Rosney Leasing Pty Limited ¹ |
| H.N. Warrnambool Franchisor Pty Limited ⁶ | Harvey Norman Shopfitting Pty Limited ¹ |
| H.N. Warrnambool Leasing Pty Limited ^{1,6} | Harvey Norman Singapore Pte Limited ^{6,10} |
| H.N. Warrawong Franchisor Pty Limited | Harvey Norman Stores Pty Limited |
| H.N. Warrawong Leasing Pty Limited ¹ | Harvey Norman Stores (N.Z.) Pty Limited |
| H.N. West Gosford Franchisor Pty Limited | Harvey Norman Stores (W.A.) Pty Limited ¹ |
| H.N. Wiley Park Franchisor Pty Limited | Harvey Norman Tasmania Pty Limited ¹ |
| H.N. Wiley Park Leasing Pty Limited ¹ | Harvey Norman Technology Pty Limited |
| H.N. Windsor Franchisor Pty Limited | Harvey Norman Ulverstone Franchisor Pty Limited |
| H.N. Windsor Leasing Pty Limited ¹ | Harvey Norman Ulverstone Leasing Pty Limited ¹ |
| H.N. Woden Franchisor Pty Limited | |
| H.N. Woden Leasing Pty Limited ^{1,6} | |
| H.N. Young Franchisor Pty Limited | |
| H.N. Young Leasing Pty Limited ¹ | |

33. Controlled Entities and Unit Trusts (continued)

Shares held by Harvey Norman Holdings Limited (continued)

| Name | Name |
|---|--|
| Harvey Norman Victoria Pty Limited | Lesandu Tamworth Pty Limited ¹ |
| Havrex Pty Limited ⁵ | Lesandu Tasmania Pty Limited ¹ |
| HNL Pty Limited (formerly Harvey Norman Liquor Pty Limited) ¹ | Lesandu Tweed Heads Pty Limited ¹ |
| Hodberg Pty Limited ⁴ | Lesandu Underwood Pty Limited ^{1,6} |
| Hodvale Pty Limited ⁴ | Lesandu W.A. Pty Limited |
| Hoxco Pty Limited ⁵ | Lesandu Wagga Wagga Pty Limited ^{1,6} |
| Jartoso Pty Limited | Lesandu West Gosford DM Pty Limited ^{1,6} |
| J.M. Auburn Franchisor Pty Limited | Lexeri Pty Limited |
| J.M. Campbelltown Franchisor Pty Limited | Lightcorp Pty Limited ^{1,6} |
| J.M. Campbelltown Leasing Pty Limited ¹ | Lodare Pty Limited |
| J.M. Caringbah Franchisor Pty Limited | Loreste Pty Limited |
| J.M. Caringbah Leasing Pty Limited ^{1,6} | Malvis Pty Limited |
| J.M. Contracting Services Pty Limited | Manutu Pty Limited |
| J.M. Leasing Pty Limited ¹ | Maradoni Pty Limited |
| J.M. Marrickville Franchisor Pty Limited | Marinski Pty Limited |
| J.M. Marrickville Leasing Pty Limited ¹ | Misstar Pty Limited ^{1,2} |
| J.M. Newcastle Franchisor Pty Limited | Nedcroft Pty Limited |
| J.M. Plant & Equipment Hire Pty Limited ¹ | Network Consumer Finance Pty Limited |
| J.M. Share Investment Pty Limited ¹ | Nomadale Pty Limited ⁵ |
| J.M. West Gosford Franchisor Pty Limited | Norman Ross Pty Limited |
| J.M. West Gosford Leasing Pty Limited ¹ | Oldmist Pty Limited |
| Jondarlo Pty Limited | Oslek Developments Pty Limited ¹ |
| Joyce Mayne Home Cellars Pty Limited ¹ | Osraidi Pty Limited |
| Joyce Mayne Kotara Leasing Pty Limited ¹ | Oxleycom Pty Limited ^{1,6,7} |
| Joyce Mayne Liverpool Leasing Pty Limited ¹ | Oxcom Pty Limited ^{1,7} |
| Joyce Mayne Penrith Pty Limited ¹ | Plezero Pty Limited |
| Joyce Mayne Shopping Complex Pty Limited ¹ | R. Reynolds Nominees Pty Limited ¹ |
| Kalinya Development Pty Limited ¹ | Rosieway Pty Limited |
| Kambaldu Pty Limited | Sarsha Pty Limited |
| Karratha WA Pty Limited ^{1,6} | Setto Pty Limited ⁶ |
| Kita Pty Limited ¹ | Signature Computers Pty Limited ¹ |
| Koodero Pty Limited | Skyjump Pty Limited ^{1,7} |
| Korinti Pty Limited | Solaro Pty Limited |
| Lamino Pty Limited | Space Furniture Pty Limited ^{1,2} |
| Lesandu Pty Limited | Strathloro Pty Limited |
| Lesandu Balgowlah Pty Limited ^{1,6} | Stupendous Pty Limited |
| Lesandu Bathurst Pty Limited ¹ | Swaneto Pty Limited |
| Lesandu Brisbane City Pty Limited ^{1,6} | Swanpark Pty Limited ⁵ |
| Lesandu Busselton Pty Limited ^{1,6} | Tatroko Pty Limited |
| Lesandu Chatswood Pty Limited ¹ | Tisira Pty Limited ^{1,6} |
| Lesandu Cranbourne Pty Limited ^{1,6} | Toocom Pty Limited ^{1,6} |
| Lesandu Deniliquin Pty Limited ^{1,6} | Valrado Pty Limited ^{1,6,7} |
| Lesandu Griffith Pty Limited ^{1,6} | Ventama Pty Limited ³ |
| Lesandu Indooroopilly Pty Limited ⁶ | Wadins Pty Limited |
| Lesandu Marion Pty Limited ^{1,6} | Wanalti Pty Limited |
| Lesandu Mornington Pty Limited ^{1,6} | Waggafurn Pty Limited ¹ |
| Lesandu Moss Vale Pty Limited ^{1,6} | Warungi Pty Limited |
| Lesandu Noarlunga Pty Limited ^{1,6} | Waytango Pty Limited |
| Lesandu Noosa Pty Limited ^{1,6} | Webzone Pty Limited ¹ |
| Lesandu Nowra Pty Limited ^{1,6} | Wincomp Pty Limited ^{1,6,7} |
| Lesandu Orange Pty Limited ¹ | Windsorcom Pty Limited ¹ |
| Lesandu Richmond (Vic) Pty Limited ^{1,6} | Wytharra Pty Limited |
| Lesandu S.A. Pty Limited ¹ | Yoogalu Pty Limited |
| Lesandu Stanmore Pty Limited ¹ | Zabella Pty Limited |
| | Zavarte Pty Limited |

33. Controlled Entities and Unit Trusts (continued)

Shares held by Harvey Norman Holdings Limited (continued)

Name

Zirdano Pty Limited
Zirdanu Pty Limited

1. Company is not part of the class order described in Note 34
2. Harvey Norman Holdings Limited owns 50% of Shares in Misstar Pty Limited and Bossee Pty Limited, and 51% of the shares in Space Furniture Pty Limited and Arisit Pty Limited
3. Shares held by Sarsha Pty Limited
4. Shares held by Harvey Norman Retailing Pty Limited
5. Shares held by Harvey Norman Stores Pty Limited
6. These companies were acquired during the year
7. These companies were disposed of during the year
8. Shares held by Harvey Norman Limited
9. These companies are incorporated in New Zealand
10. This company is incorporated in Singapore
11. This company is incorporated in Slovenia

Units in Unit Trusts held by Harvey Norman Holdings Limited

Name

Albany Stores No 2 Trust
Aldrum No. 2 Trust
Anwarah No. 2 Trust
Appcann No 2 Trust
Artza No. 2 Trust
Aspelect No. 2 Trust**
Aspleybed No. 2 Trust
Aspleyburn No. 2 Trust**
Aubdirect No 2 Trust
Avocoe No. 2 Trust
Bagron No. 2 Trust
Bedmac No 2 Trust
Bena No. 2 Trust
Big Apple Trust
Bogardo No. 2 Trust
Bowes No. 2 Trust**
Bradiz No. 2 Trust
Bundafurn No. 2 Trust**
Bundallcom No. 2 Trust
Bundallcom (Qld) No 2 Trust
Busselton WA No. 2 Trust**
Calardu ACT Trust
Calardu Adderley Street Trust
Calardu Alexandria DM Trust**

Name

Calardu Alice Springs Trust**
Calardu Auburn No. 1 Trust
Calardu Auburn No. 2 Trust
Calardu Auburn No. 3 Trust
Calardu Auburn No. 4 Trust
Calardu Auburn No. 5 Trust
Calardu Auburn No. 6 Trust
Calardu Auburn No. 7 Trust
Calardu Auburn No. 8 Trust
Calardu Auburn No. 9 Trust
Calardu Aspley Trust
Calardu Ballarat Trust
Calardu Ballina Trust**
Calardu Bathurst Trust
Calardu Belrose DM Trust
Calardu Bennetts Green Trust
Calardu Bennetts Green Warehouse Trust
Calardu Berri Trust**
Calardu Berrimah Trust
Calardu Bowral Trust**
Calardu Broadmeadow No. 1 Trust
Calardu Broadmeadow No. 2 Trust
Calardu Brookvale Trust
Calardu Bunbury Trust

33. Controlled Entities and Unit Trusts (continued)

Units in Unit Trusts held by Harvey Norman Holdings Limited (continued)

| Name | Name |
|---|--|
| Calardu Bundaberg Trust | CBG Trust |
| Calardu Bundall Trust** | Charmela No. 2 Trust |
| Calardu Campbelltown Trust** | Claret No. 2 Trust |
| Calardu Cannington Trust | Combund No. 2 Trust |
| Calardu Caringbah Trust | Commac No 2 Trust |
| Calardu Caringbah (Taren Point) Trust** | Commount No. 2 Trust** |
| Calardu Fyshwick DM Trust** | Commwin No. 2 Trust** |
| Calardu Gordon Trust | Computawin No. 2 Trust** |
| Calardu Guildford Trust | Copee No. 2 Trust |
| Calardu Hobart Trust | Elcann No. 2 Trust** |
| Calardu Hoppers Crossing Trust | Electberg No. 2 Trust** |
| Calardu Horsham Trust | Electbund No 2 Trust |
| Calardu Joondalup Trust | Electmac No. 2 Trust** |
| Calardu Kalgoorlie Trust | Fillinde No. 2 Trust |
| Calardu Loganholme Trust | Floorchat No. 2 Trust** |
| Calardu Mackay Trust | Furnchat No. 2 Trust |
| Calardu Maribymong Trust | Furncon No. 2 Trust** |
| Calardu Maribymong 1995 Trust | Furnmac No. 2 Trust |
| Calardu Marion Trust | Furnmac QLD No. 2 Trust** |
| Calardu Maryborough Trust | Furnmil No. 2 Trust |
| Calardu Melville Trust | Furnwind No. 2 Trust** |
| Calardu Milton Trust** | Geevarne No. 2 Trust |
| Calardu Morayfield Trust | Geraldton WA No 1 Trust |
| Calardu Mt. Gambier Trust** | Geraldton WA No 2 Trust |
| Calardu Noarlunga Trust** | Gladstone Stores Trust** |
| Calardu Noosa Trust | Gravcomp No. 2 Trust** |
| Calardu North Ryde Trust | Glaydon No. 2 Trust |
| Calardu Nowra Trust | Gordinia No. 2 Trust |
| Calardu No. 1 Trust | Hangova No. 2 Trust |
| Calardu No. 2 Trust | Happee No. 2 Trust |
| Calardu No. 3 Trust | Harbund No. 2 Trust |
| Calardu Oxley Trust | Harmise No 2 Trust |
| Calardu Penrith Trust | Harvey Norman Burnie Franchisor Unit Trust |
| Calardu Port Macquarie Trust | Harvey Norman Devonport Franchisor Unit Trust |
| Calardu Preston Trust | Harvey Norman Discounts No. 1 Trust |
| Calardu Richmond Trust** | Harvey Norman Glenorchy Franchisor Unit Trust |
| Calardu Rockingham Trust | Harvey Norman Hobart Franchisor Unit Trust |
| Calardu Rockhampton Trust | Harvey Norman Launceston Franchisor Unit Trust |
| Calardu Rosebery Trust | Harvey Norman Lighting Asset Trust |
| Calardu Roselands Trust | Harvey Norman Lighting No. 1 Trust |
| Calardu Taree Trust | Harvey Norman Liquor Unit Trust |
| Calardu Thomastown Trust | Harvey Norman Rosney Franchisor Unit Trust |
| Calardu Toowoomba Trust | Harvey Norman Tasmania Agent Unit Trust |
| Calardu Tweed Heads Trust | Harvey Norman Ulverstone Franchisor Unit Trust |
| Calardu Vicfurn Trust | Harvey Norman No. 1 Trust |
| Calardu Warrawong Trust | Havoscu No. 2 Trust |
| Calardu Warrawong No 1 Trust | Hopcorp No. 2 Trust |
| Calardu Warrnambool Trust | Hoxgold No. 2 Trust |
| Calardu West Gosford Trust | Jamacar No. 2 Trust |
| Calardu Whyalla Trust** | Kaboola No. 2 Trust |
| Calardu Wivenhoe Trust | Kalinya Unit Trust |
| Cannbed No. 2 Trust** | Kanfare No. 2 Trust |
| Cannfurn No. 2 Trust** | Karratha WA No. 2 Trust** |
| Cannfurn WA No. 2 Trust** | Kazron No. 2 Trust |
| Carinfurn No. 2 Trust** | Keybare No. 2 Trust |

33. Controlled Entities and Unit Trusts (continued)

Units in Unit Trusts held by Harvey Norman Holdings Limited (continued)

| Name | Name |
|--------------------------------|------------------------------|
| Keyko No. 2 Trust | Rustona No. 2 Trust |
| Kilcarva No. 2 Trust | Sardonnu No. 2 Trust |
| Krimshaw No. 2 Trust | Saywarre No. 2 Trust |
| Kroomba No. 2 Trust | Skyjump No 2 Trust |
| Lamino Investments No. 1 Trust | Sungo No. 2 Trust |
| Lamino Investments No. 2 Trust | Swedon No. 2 Trust |
| Lamino Investments No. 3 Trust | Sydney No. 1 Trust |
| Lamino Investments No. 4 Trust | Tampar No. 2 Trust |
| Lamino Investments No. 5 Trust | Tandulu No. 2 Trust |
| Lamino Investments No. 6 Trust | Tarshellu No. 2 Trust |
| Lesandu Albury Trust | Tenalaw No. 2 Trust** |
| Lesandu Campbelltown Trust | Tifcon No. 2 Trust |
| Lesandu Fairfield Trust | Toocom No. 2 Trust** |
| Lesandu Gordon Trust | Torcarsa No. 2 Trust |
| Lesandu Gosford Trust | Tortah No. 2 Trust |
| Lesandu Miranda Trust | The Calardu Trust |
| Lesandu Newcastle Trust | Trialli No. 2 Trust |
| Lesandu No. 1 Trust | Trivea No. 2 Trust |
| Lesandu Penrith Trust | Truen No. 2 Trust |
| Lesandu Tamworth Trust | Uconu No. 1 Trust |
| Lesandu Warrawong Trust | Upoes No. 2 Trust |
| Lesandu Warringah Mall Trust | Valerinar No. 2 Trust |
| Liscom No 2 Trust | Valrado No. 2 Trust** |
| Lodare No. 2 Trust | Venusway No. 2 Trust |
| Luckyme No. 2 Trust** | Vidara No. 2 Trust |
| Macfurn (QLD) No. 2 Trust** | Wartonu No. 2 Trust |
| Makdon No. 2 Trust | Wincomp No. 2 Trust** |
| Makfindi No. 2 Trust | Windsorcom No 2 Trust |
| Malvis No. 2 Trust | Yoogalu Albury Trust |
| Marouli No. 2 Trust | Yoogalu Campbelltown Trust |
| Masorie No. 2 Trust | Yoogalu Fairfield Trust |
| Milblu No. 2 Trust | Yoogalu Gordon Trust |
| Millintar No. 2 Trust | Yoogalu Gosford Trust* |
| Moracroft No. 2 Trust | Yoogalu Lismore Trust* |
| Mozzplex No. 2 Trust | Yoogalu Miranda Trust |
| Nargista No. 2 Trust | Yoogalu Newcastle Trust |
| Natley No. 2 Trust | Yoogalu Warrawong Trust |
| Nekdil No. 2 Trust** | Yoogalu Warringah Mall Trust |
| Osbcmm No. 2 Trust** | Zoderme No. 2 Trust |
| Oslek Developments Trust | |
| Osraidi No. 2 Trust | |
| Oxcom No 2 Trust | |
| Oxleycom No. 2 Trust** | |
| Piatan No. 2 Trust | |
| Port Hedland WA No. 2 Trust** | |
| Posharnu No. 2 Trust | |
| Pulpy No. 2 Trust | |
| Quandallo No. 2 Trust | |
| Quinlea No. 2 Trust | |
| Rajola No. 2 Trust | |
| Ranano No. 2 Trust | |
| Resum No. 2 Trust | |
| Calardue Richmond Trust** | |
| Roowin No. 2 Trust | |
| Rozborn No. 2 Trust | |
| Rudari No. 2 Trust | |

*All the units in the Unit Trusts are held by Harvey Norman Holdings Limited.

**These trusts were acquired during the year

34. Deed of Cross Guarantee

A majority of controlled entities (refer Note 33) have entered into a deed of cross guarantee dated 26 June 2000 with Harvey Norman Holdings Limited which provides that all parties to the deed will guarantee to each creditor payment in full of any debt of each company participating in the deed on winding-up of that company. In addition, as a result of the Class Order issued by the Australian Securities and Investment Commission these companies are relieved from the requirement to prepare financial statements.

Controlled Entities (Refer Note 33) marked ¹ are not part of the Class Order.

The aggregate assets, liabilities and net profit after tax of the companies which are parties to the deed of cross guarantee are as follows:

| | 2000 | 1999 |
|----------------------|----------------|---------|
| | \$000 | \$000 |
| Assets | 949,362 | 603,423 |
| Liabilities | 585,844 | 403,561 |
| Net profit after tax | 93,796 | 46,701 |

35. Subsequent Events

There have been no material events subsequent to a balance date.

DIRECTORS' DECLARATION

The directors declare that:

- (a) the financial statements and associated notes comply with the accounting standards and Urgent Issues Group Consensus Views;
- (b) the financial statements and notes give a true and fair view of the financial position as at 30 June 2000 and performance of the economic entity for the year then ended;
- (c) in the directors' opinion;
 - (i) there are reasonable grounds to believe that the company will be able to pay its debts as when they become due and payable, and the companies and parent entity who are party to the deed described in Note 34, will as an economic entity be able to meet any obligations or liabilities to which they are, or may become subject by virtue of the deed of cross guarantee dated 26 June 2000; and
 - (ii) the financial statements and notes are in accordance with the Corporations Law, including sections 296 and 297.

This statement has been made in accordance with a resolution of directors

M. HARVEY
Director

J. SKIPPEN
Director

A.B. BREW
Director

Sydney
20 September 2000

INDEPENDENT AUDIT REPORT

To The Members of Harvey Norman Holdings Limited:

Scope

We have audited the financial report of Harvey Norman Holdings Limited for the financial year ended 30 June 2000 as set out on pages 10 to 49. The financial report includes the consolidated financial statements of the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year. The company's directors are responsible for the financial report. We have conducted an independent audit of the financial report in order to express an opinion on it to the members of the company.

Our audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance whether the financial report is free of material misstatement. Our procedures included examination, on a test basis, of evidence supporting the amounts and other disclosures in the financial report, and the evaluation of accounting policies and significant accounting estimates. These procedures have been undertaken to form an opinion whether, in all material respects, the financial report is presented fairly in accordance with Accounting Standards, other mandatory professional reporting requirements and statutory requirements, in Australia, so as to present a view which is consistent with our understanding of the company's and the consolidated entity's financial position, and performance as represented by the results of their operations and their cash flows.

The audit opinion expressed in this report has been formed on the above basis.

Audit Opinion

In our opinion, the financial report of Harvey Norman Holdings Limited is in accordance with:

- (a) the Corporations Law, including:
 - (i) giving a true and fair view of the company's and consolidated entity's financial position as at 30 June 2000 and of their performance for the year ended on that date; and
 - (ii) complying with Accounting Standards and the Corporations Regulations; and
- (b) other mandatory professional reporting requirements.

Arthur Andersen
Chartered Accountants

CRAIG M. JACKSON

Sydney
20 September 2000

SHAREHOLDER INFORMATION

Distribution of Shareholdings as at 11 September 2000

| Size of Holding | Ordinary Shareholders |
|------------------------------------|-----------------------|
| 1 - 1,000 | 3,369 |
| 1,001 - 5,000 | 3,490 |
| 5,001 - 10,000 | 522 |
| 10,001 - 100,000 | 977 |
| 100,001 and over | 216 |
| | 8,574 |
| <hr/> | |
| Number Shareholders | |
| With less than a marketable parcel | 69 |

Voting Rights

All ordinary shares issued by Harvey Norman Holdings Limited carry one vote per share restriction.

Twenty Largest Shareholders as at 11 September 2000

| Number of Ordinary Shares | Shareholder |
|---------------------------|-------------------------------|
| 160,246,670 | Mr. Gerald Harvey |
| 155,001,250 | Dimbulu Pty Limited |
| 143,235,397 | G Harvey Nominees Pty Limited |
| 48,687,340 | Ms Margaret Lynette Harvey |
| 36,169,566 | Permanent Trustee Australia |
| 28,558,845 | BT Custodial Services Pty Ltd |
| 27,374,449 | Permanent Trustee Australia |
| 25,201,602 | Permanent Trustee Australia |
| 25,086,632 | Chase Manhattan Nominees |
| 23,936,779 | Westpac Custodian Nominees |
| 22,338,364 | National Nominees Limited |
| 18,370,450 | Ms Kay Lesley Page |
| 18,118,200 | Enbecar Pty Limited |
| 16,946,810 | Dimbulu Pty Limited |
| 14,744,151 | Permanent Trustee Australia |
| 13,577,741 | Citicorp Nominees Pty limited |
| 10,561,929 | Queensland Investment |
| 10,009,294 | HSBC Custody Nominees |
| 9,396,587 | AMP Life Limited |
| 9,206,958 | ANZ Nominees Limited |
| 816,769,014 | |

Total held by twenty largest shareholders as a percentage 80.22%.

DIRECTORY OF "HARVEY NORMAN" SHOPPING COMPLEXES

AUSTRALIAN CAPITAL TERRITORY

FYSHWICK

Cnr Barrier & Ipswich Streets
Fyshwick 2609
Phone (02) 6280 4140

WODEN

Shop 5
Mezzanine Level
Woden Plaza
Woden 2606
Phone (02) 6282 2511

NEW SOUTH WALES

SYDNEY SUBURBAN

AUBURN

233-239 Parramatta Road
Auburn 2144
Phone (02) 9202 4888

250 Parramatta Road
Auburn 2144
Phone (02) 9202 4888

BALGOWLAH

176-190 Condamine Street
Balgowlah 2093
Phone (02) 9948 4511

BLACKTOWN

Unit C5
Cnr Blacktown
& Bungarribee Roads
Blacktown 2148
Phone (02) 9831 2155

CAMPBELLTOWN

4 Blaxland Road
Campbelltown 2560
Phone (02) 4628 4088

CARINGBAH

Level 1
Caringbah SupaCenta
220 Taren Point Road
Caringbah 2229
Phone (02) 9542 7088

CHATSWOOD (Electrical & Computers only)

Level 2
Chatswood Chase
Cnr Archer & Victoria Avenue
Chatswood 2067
Phone (02) 9419 1100

GORDON

1st Floor
802-808 Pacific Highway
Gordon 2072
Phone (02) 9498 1499

LIVERPOOL

Liverpool Mega Centre
Orangetown Road
Liverpool 2170
Phone (02) 9600 3333

MARRICKVILLE

Shop 5, Marrickville Metro Shopping Centre
Cnr Smidmore & Murray Street
Marrickville 2204
Phone (02) 9557 7344

MOORE PARK

Level 2, North SupaCenta
Cnr South Dowling Street
& Dacey Avenue
Moore Park 2021
Phone (02) 9313 6500

PENRITH

Cnr Mulgoa Rd
& Wolseley St
Penrith 2750
Phone (02) 4737 5111

WILEY PARK

1018 Canterbury Road
Wiley Park 2195
Phone (02) 9740 6055

DIRECTORY OF “HARVEY NORMAN” SHOPPING COMPLEXES

NEW SOUTH WALES COUNTRY

ALBURY

430 Wilson Street
Albury 2640
Phone (02) 6041 1944

ARMIDALE

Shop 8, Girraween Shopping Centre
Queen Elizabeth Drive
Armidale 2350
Phone: (02) 6771 3788

BATHURST

Sydney Road
Kelso 2795
Phone (02) 6332 3399

BENNETTS GREEN (NEWCASTLE)

7 Abdon Close
Bennetts Green 2290
Phone (02) 4948 4555

COFFS HARBOUR

252 Coffs Harbour Highway
Coffs Harbour 2450
Phone (02) 6651 9011

DENILIQVIN

Cnr. Hardinge &
Harfleur Streets
Deniliquin 2710
Phone (03) 5881 5499

DUBBO

195 Cobra Street
Dubbo 2830
Phone (02) 6884 4977

ERINA (GOSFORD)

Harvey Norman Shopping Complex
Karalta Lane
Erina 2250
Phone (02) 4367 6444

GRAFTON

76 Fitzroy Street
Grafton 2460
Phone (02) 6643 3266

INVERELL

Cnr Vivian &
Evans Streets
Inverell 2360
Phone (02) 6721 0811

LISMORE

17 Zadoc Street
Lismore 2480
Phone (02) 6621 8888

MAITLAND

557 High Street
Maitland 2320
Phone (02) 4934 2423

MOREE

321 Frome Street
Moree 2400
Phone (02) 6752 7531

MOSS VALE (Electrical)

Shop 4/274-276 Argyle Street
Moss Vale 2577
Phone: (02) 4868 1204

MOSS VALE (Computers)

Shop 1
10 Clarence Street
MOSS VALE 2577
Phone: (02) 4869 4561

MUDGEES

Cnr Oporto &
Lisbon Roads
South Mudgee 2850
Phone (02) 6372 6514

NEWCASTLE – (HOME STARTERS)

35-43 Lambton Road
Broadmeadow 2292.
Phone (02) 4962 1770

NOWRA

Cnr Central Avenue
& Princess Highway
Nowra 2541
Phone (02) 4421 5755

ORANGE

Cnr Lone Pine Ave &
Mitchell Highway
Orange 2800
Phone (02) 6393 2222

PARKES

Shop 1, Saleyards Road
Parkes 2870
Phone (02) 6862 2800

DIRECTORY OF "HARVEY NORMAN" SHOPPING COMPLEXES

PORT MACQUARIE

140 Lake Road
Port Macquarie 2444
Phone (02) 6581 0088

TAMWORTH

43 The Ringers Road
Tamworth 2340
Phone (02) 6765 1100

TAREE

9 Mill Close
Taree 2430
Phone (02) 6551 3699

TWEED HEADS

29-41 Greenway Drive
Tweed Heads 2486
Phone (02) 5524 0111

WAGGA

75 Morgan Street
Wagga 2650
Phone (02) 6921 7100

WARRAWONG

Cnr King Street &
Shellharbour Road
Warrawong 2502
Phone (02) 4275 2722

YOUNG

326 Boorowa Street
Young 2594
Phone (02) 6382 5744

NORTHERN TERRITORY

DARWIN

644 Stuart Highway
Darwin NT 0828
Phone: (08) 8922 4111

QUEENSLAND

BRISBANE SUBURBAN

ASPLEY

1411-1419 Gympie Road
Aspley 4034
Phone (07) 3834 1100

BRISBANE – BROADWAY ON THE MALL

Shop SF01
170 Queen Street
Brisbane 4000
Phone: (07) 3013 2800

BROWNS PLAINS

Unit 3
24-28 Browns Plains Road
Browns Plains 4118
Phone: (07) 3809 3277

CARINDALE

Homemaker Centre
Cnr Carindale Street and
Old Cleveland Road
Carindale 4152
Phone (07) 3843 1700

EVERTON PARK

429 Southpine Road
Everton Park 4053
Tel. (07) 3550 4444

INDOOROOPILLY

Shop 2044
Westfield Shoppingtown
Indooroopilly 4068
Phone: (07) 3327 1300

MT GRAVATT

Big Top Showrooms
1290 Logan Road
Mt Gravatt 4122
Phone: (08) 3849 4299

OXLEY

2098 Ipswich Road
Oxley 4075
Phone: (07) 3332 1100

QUEENSLAND COUNTRY

AYR

Cnr 101 Queen &
Edward Street
Ayr 4807
Phone: (07) 4783 3188

BUNDABERG

125 Takalvan Street
Bundaberg 4670
Phone (07) 4151 1570

DIRECTORY OF "HARVEY NORMAN" SHOPPING COMPLEXES

BUNDALL (GOLD COAST)

29-45 Ashmore Road
Bundall 4217
Phone (07) 5584 3111

CAIRNS

101 Spence Street
Portsmith 4870
Phone (07) 4051 8499

DALBY

40 Cunningham Street
Dalby 4405
Phone: (07)v4662 2429

GLADSTONE

60 Hanson Road
Gladstone 4680
Phone (07) 4972 9900

HERVEY BAY

Cnr Boat Harbour Drive
& O'Rourke Street
Hervey Bay 4655
Phone: (07) 4124 3870

INNISFAIL

74 Edith Street
Innisfail 4860
Phone: (07) 4061 1433

KAWANA WATERS (SUNSHINE COAST)

Lot 28 Nicklin Way
Minyama Gardens
Kawana Waters 4575
Phone (07) 5444 8277

MACKAY

Cnr Bruce Highway & Heath's Road
Glenella 4740
Phone (07) 4942 2688

NOOSA

7-9 Gibson Drive
Noosaville 4566
Phone (07) 5473 1911

ROCKHAMPTON

407 Yaamba Road
North Rockhampton 4701
Phone (07) 4926 2755

TOOWOOMBA

910-932 Ruthven Street
Toowoomba 4350
Phone: (07) 4636 7300

TOWNSVILLE

238-262 Woollock Street
Townsville 4810
Phone: (07) 4725 5561

WARWICK

Cnr Victoria St & Palmerin Sts
Warwick 4370
Phone: (07) 4661 1066

TASMANIA

BURNIE

64 Mount Street
Burnie 7320
Phone: (03) 6431 9133

DEVONPORT

Cnr Best Street
& Fenton Way
Devonport 7310
Phone: (03) 6424 5155

GLENORCHY

313 Main Road
Glenorchy 7010
Phone: (03) 6272 5555

HOBART CITY

171 Murray Street
Hobart 7000
Phone: (03) 6234 3361

LAUNCESTON

115 Wellington Street
Launceston 7250
Phone: (03) 6331 8588

LAUNCESTON (Bedding Specialist)

151 York Street
Launceston 7250
Phone: (03) 6334 6222

ROSNY

33 Bligh Street
Rosny 7018
Phone: (03) 6210 4444

ULVERSTONE

5-7 Reiby Street
Ulverstone 7315
Phone: (03) 6425 1944

DIRECTORY OF “HARVEY NORMAN” SHOPPING COMPLEXES

VICTORIA

MELBOURNE SUBURBAN

DANDENONG

Cnr Frankston-Dandenong & Green Roads
Dandenong 3175
Phone: (03) 9706 9992

GEELONG

420 Princess Highway
Corio 3214
Phone: (03) 5274 1077

GREENSBOROUGH

Shop 227
25 Main Street
Greensborough 3088
Phone: (03) 9433 5555

KNOX

Shop 4, Knox City Centre
Melbourne Street
Burwood 3125
Phone: (03) 9801 9333

MARIBYRNONG (Highpoint)

169 Rosamond Road
Maribyrnong 3032
Phone: (03) 9318 2700

MOORABBIN

420 South Road
Moorabbin 3189
Phone: (03) 9555 1222

NUNAWADING

396-408 Whitehorse Road
Nunawading 3131
Phone: (03) 9872 6366

PRESTON

121 Bell Street
Preston 3072
Phone (03) 9269 3300

SOUTHLAND (Cheltenham)

Shop M2 Westfield Southlands
Cnr Nepean & Bay Road
Southland 3196
Phone: (03) 9585 6500

VICTORIAN COUNTRY

BALLARAT

13 Grenville Street North
Ballarat 3350
Phone: (03) 5332 9344

BENDIGO

Cnr High & Ferness Streets
Kangaroo Flat 3555
Phone: (03) 5447 2333

CRANBOURNE

Unit 7
The Great Southern Home Centre
Cnr South Gippsland Highway &
Thompson Road
Cranbourne

HAMILTON

147 Gray Street
Hamilton 3300
Phone: (03) 5572 5333

MILDURA

Cnr Fifteenth Street & Etiwanda Ave
Mildura 3500
Phone: (03) 5051 2200

MOE

40 George Street
Moe 3825
Phone: (03) 5127 1143

SALE

Shop 13-15 Gippsland S/Centre
Sale 3850
Phone: (03) 5144 3677

SHEPPARTON

Cnr Melbourne Road
& Goulburn Valley Highway
Kialla 3631
Phone (03) 5823 2530

SWAN HILL

155 Campbell Street
Swan Hill 3585
Phone: (03) 5032 2901

TRARALGON

123 Argyle Street
Traralgon 3844
Phone (03) 5174 8177

DIRECTORY OF "HARVEY NORMAN" SHOPPING COMPLEXES

WARRNAMBOOL

84 Raglan Parade
Warrnambool 3280
Phone (03) 5564 7700

WANGARATTA

8-12 Murphy Street
Wangaratta 3677
Phone: (03) 5721 6377

WARRAGUL

33 Victoria Street
Warragul 3820
Phone: (03) 5623 1533

WONTHAGGI

128 Graham Street
Wonthaggi 3995
Phone: (03) 5672 1490

SOUTH AUSTRALIA

MARION

822-826 Marion Road
Marion 5043
Phone (08) 8375 7777

ENFIELD

449 Main North Road
Enfield 5085
Phone: (08) 8342 8700

WESTERN AUSTRALIA

PERTH SUBURBAN

BELMONT

Shop 80 Belmont Forum
Abernethy Road
Belmont 6104
Phone: (08) 9479 4377

CANNINGTON

1363 Albany Highway
Cannington 6107
Phone: (08) 9311 1100

CITY WEST

25 Sutherland Street
West Perth 6005
Phone: (08) 9481 4188

FREMANTLE

13-19 William Street
Fremantle 6160
Phone: (08) 9335 6266

JOONDALUP

36 Clark Crescent
Joondalup 6027
Phone: (08) 9301 3311

MADDINGTON

Shop 80 Maddington Shop Centre
Atfield Street
Maddington 6109
Phone: (08) 9459 5222

MANDURAH

Mandurah Forum
6/318 Pinjarrah Road
Mandurah 6210
Phone: (08) 9535 6166

MIDLAND

252-254 Great Eastern Highway
Midland 6056
Phone: (08) 9274 5811

MORLEY

40 Rudloc Road
Morley 6062
Phone: (08) 9337 0888

O'CONNOR

133 Garling Street (Cnr Stock Road)
O'Connor 6163
Phone: (08) 9337 0888

OSBORNE PARK

469-475 Scarborough Beach Road
Osborne Park 6017
Phone: (08) 9441 1100

WESTERN AUSTRALIA COUNTRY

ALBANY

136 Lockyer Avenue
Albany 6330
Phone (08) 9841 1628

BUNBURY

34 Denning Road
East Bunbury 6230
Phone (08) 9721 4811

BUSSELTON

28-34 Bussell Highway
Busselton 6280
Phone (08) 9752 1336

DIRECTORY OF “HARVEY NORMAN” SHOPPING COMPLEXES

GERALDTON (Furniture & Bedding)

38 Chapman Road
Geraldton 6530
Phone (08) 9964 0111

GERALDTON (Computers)

16 Anzac Terrace
Geraldton 6530
Phone (08) 9964 0111

KALGOORLIE

Southland Shopping Centre
Oswald Street
Kalgoorlie 6430
Phone (08) 9021 1400

KARRATHA

Unit 5 Lot 3818
Balmoral Road
Karratha 6174
Phone (08) 9144 1589

PORT HEDLAND

Boulevard Shopping Centre
Anderson Street
Port Hedland 6721
Phone (08) 9173 1497

PORT KENNEDY

400-405 Saltaire Way
Port Kennedy 6168
Phone: (08) 9524 0111

WARWICK

Shop 4, Warwick Grove S/Centre
Warwick 6024
Phone: (08) 9447 6000

LIGHTING SHOWROOMS

AUBURN

241 Parramatta Road
Auburn 2144
Phone (02) 9202 4888

CROWS NEST

Spectrum Building, Podium Level
220 Pacific Highway
Crows Nest 2065
Phone: (02) 9929 3833

ERINA (GOSFORD)

168-170 The Entrance Road
Erina 2250
Phone: (02) 4367 6444

NEW ZEALAND

CHRISTCHURCH

Cnr Moorhouse Ave
& Colombo Street
Christchurch
Phone: 0011 643 353 2440

MANUKAU

Manukau SupaCenta
Cnr Ronwood & Lambie Drives
Manukau City
Auckland
Phone: 0011 649 262 7050

MT WELLINGTON

20-54 Mt Wellington Highway
Mt Wellington
Auckland
Phone: 0011 649 570 3440

PORIRUA

19 Parumoana Street
Porirua
Wellington
Phone: 0011 644 237 2600

WAIRAU PARK

10 Croftfield Lane
Glenfield
Auckland
Phone: 0011 649 441 9750

EAST TIMOR

DILI

Cruzamento Das Ruas Dr
Antonio Carvalho E
Belarmino Lobo Dili
Phone: 0011 67 390 325 020

DIRECTORY OF “HARVEY NORMAN” SHOPPING COMPLEXES

DOMAYNE

AUBURN

103-123 Parramatta Road
Auburn 2144
Phone: (02) 9648 5411

CAMPBELLTOWN

8 Blaxland Road
Campbelltown 2560
Phone: (02) 4627 4311

GOSFORD

Cnr Pacific Highway
& Manns Road
West Gosford 2250
Phone: (02) 4322 5555

LIVERPOOL

Liverpool Mega Centre
Orange Grove Road
Liverpool 2170
Phone: (02) 8778 2222

KOTARA

18 Bradford Place
Kotara 2289
Phone: (02) 4941 3900

JOYCE MAYNE

CARINGBAH

212 Taren Point Road
Taren Point 2229
Phone: (02) 9524 0371

MT DRUITT

Shops 70 & 71 Marketown
Cnr Luxford & Carlisle Avenue
Mt Druitt 2770
Phone: (02) 9832 9400

SINGAPORE (trading as “Pertama”)

PERTAMA BEAUTY WORLD

144 Upper Bukit Timah Road
#02-28 Beauty World Centre
Singapore 588177
Phone: 0011 65 462 6200

PERTAMA FUNAN CENTRE

109 North Bridge Road
#02-02/08 Funan IT Mall
Funan Centre
Singapore 179097
Phone: 0011 65 334 5432

PERTAMA RAFFLES CITY

252 North Bridge Road
#03-22 Raffles City Shopping Centre
Singapore 179103
Phone: 0011 65 339 6777

PERTAMA TIONG BAHRU

302 Tiong Bahru Road
#01-19/20 Tiong Bahru Plaza
Singapore 168732
Phone: 0011 65 271 4200

PERTAMA CENTREPOINT

176 Orchard Road
#03-08 Centrepoint
Singapore 238843
Phone: 0011 65 732 8686

PERTAMA TAMPINES MART

No. 9 Tampines Mart
#02-01 Tampines Street 32
Singapore 529286
Phone: 0011 65 789 3818