



ANNUAL REPORT 2020

AddLife 

www.add.life

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ADDLIFE IN BRIEF

A leading player in Life Science

AddLife is a listed Swedish Medtech company active on the European market. AddLife owns and acquires companies in niche segments with offerings aimed primarily at the healthcare sector, from research to medical care.



The Group's entrepreneur-driven subsidiaries offer high-quality, cost-effective solutions and products to both the private and public sectors. The product portfolio consists partly of self-manufactured products and partly of products made by other manufacturers. The service portfolio includes advisory service, product service and training in all markets where the subsidiaries operate. With this approach AddLife creates added value for customers throughout Europe and builds long-term growth for the Group. AddLife currently has a presence in over 25 countries, mainly in the Nordic region and the rest of Europe.

VISION

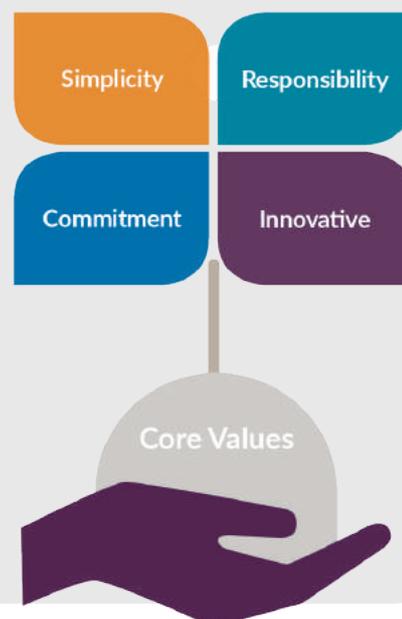
To improve people's lives by being a leading, value-creating player in Life Science

MISSION

AddLife provides added value to its customers who are active in the healthcare sector, from research to medical care. This is done by offering high-quality, cost-effective solutions of services and products to both the private and public sectors in Europe

CORE VALUES

AddLife's success is built on a well-supported corporate culture throughout the Group. Strong values are guiding principles in the daily lives of all employees, regardless of market. The Group's core values that govern AddLife's entrepreneurial business model are simplicity, responsibility, commitment and innovative



THE YEAR IN SHORT

AddLife 2020

The COVID-19 pandemic that hit the world in 2020 led to strong demand in diagnostics and medical technology. Sales increased by 52 percent, of which organic growth amounted to 38 percent. During the year, we made six acquisitions with a total annual turnover of approximately SEK 650 million.



5,273

NET SALES
SEKm

802

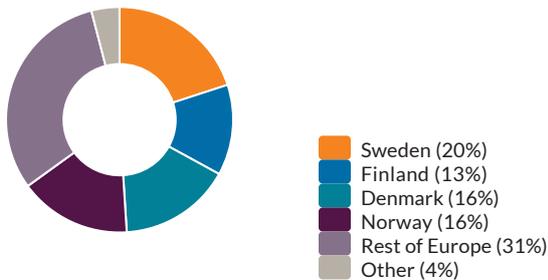
EBITA
SEKm

950

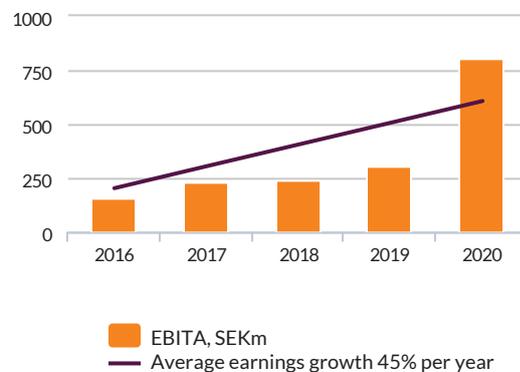
OPERATING
CASH FLOW SEKm

The significant increase in sales in combination with continued good cost control led to a positive earnings effect where EBITA increased by 163 percent compared with 2019. The exceptional result has generated a strong positive operating cash flow, which enables further investments in acquisitions and development for future growth.

ADDLIFE NET SALES BY MARKET 2020



EARNINGS GROWTH



The business situation in all markets was affected by the COVID-19 pandemic. The companies within Labtech have delivered large quantities of instruments and COVID-19 tests. At Medtech, demand for personal protective equipment was high during the first half of the year.



LABTECH

3,212

NET SALES
SEKm



MEDTECH

2,061

NET SALES
SEKm

COMMENTS BY THE CEO

Challenging, but also an amazing year in terms of earnings for AddLife

We have had a challenging, but also an amazing year in terms of earnings for AddLife. I am proud and filled with admiration for my employees and would like to begin by thanking them for their outstanding effort helping our customers to deal with the enormous challenges that accompanied the pandemic. Through great commitment, innovation and responsibility, we have followed our vision of improving people's lives.

The pandemic permeated society and changed daily life for all of us. We learned new ways in which to work and socialise, and became accustomed to living with restrictions that were previously unimaginable. We have not yet seen the far-reaching effects, but I am convinced that the pandemic has strengthened a number of trends that are good for our business in the long term. The restrictions accelerated digitalisation and we have developed widespread use of digital aids and communication channels. Increased use of digital tools in health care and elder care, given the demographic trend, is essential if society is to be able to offer effective high-quality care for everyone. We also see the growing use of diagnostics to make the right medical decisions in health care. Finally, the pandemic has shown the importance of sustainable logistics chains from supplier to patient.

I am convinced that our success is due to our business model, which works even in a time of crisis. Despite major challenges, our decentralised organisation with entrepreneur-driven subsidiaries, that focus on the needs of the customer, has developed the business and found new ways to deliver products and solutions while maintaining their quality. Their efforts to help customers have made an impression, resulting in deeper customer relationships that open up new business opportunities.

Our subsidiaries in diagnostics and medical technology experienced extreme demand and growth in 2020. At the same time, subsidiaries with a focus on advanced elective surgery, home care, or research faced a more challenging market. Surgeries have been postponed, medical research projects unrelated to COVID-19 have been given lower priority and lockdown restrictions, imposed on the elderly, have made it difficult to try out and install assistive technology. However, the medical needs remain and the pandemic has created an extensive medical backlog in all countries. The COVID-19 pandemic highlighted shortcomings in elder care and we see a growing interest in digital care services for home use.

Exceptional sales and earnings growth

Sales rose SEK 1.8 billion, corresponding to growth of 52 percent, 38 percent of which was organic. Adjusted for COVID-19 related sales, we grew organically by 6 percent, which is on par with our historically average organic growth.

The increase in sales was mainly driven by demand for personal protective equipment and COVID-19-related diagnostics, where the diagnostics companies sold both instruments and reagents. The increased sales of instruments means that we have acquired a larger installed base with capacity to handle an array of different tests, which opens the door for increased sales of reagents for many years to come.



EBITA for the year rose 163 percent and the EBITA margin strengthened to 15.8 percent from 8.8 percent in 2019. Earnings growth was mainly an effect of the pronounced increase in volumes, combined with effective cost control measures. We expect continued high demand from health services with respect to both diagnostics and an increase in the number of surgical procedures to catch up on the backlog, albeit at a lower level than in 2020.

Increased acquisition opportunities

Our strategy, to grow both organically and through acquisitions, remains in place. During the year we completed six acquisitions that added sales of SEK 650 million. This year's acquisitions contributed both to developing our position in Central Europe through two acquisitions in advanced surgery and to strengthening our position in home care through two acquisitions in the Nordic region. We also made a major acquisition in January when we took over Euroclone, which is a strong supplier to cell and molecular biology research in Italy.

The acquisition of Biomedica in 2018 and the entry into the European market has clearly paved the way for many new business and acquisition opportunities. We now actively seek acquisitions in both the Nordic countries and the rest of Europe in segments where we already have a presence, as well as companies in new niches that complement our existing business. We attach great importance to get to know the companies, understanding the local business and its development opportunities and ensuring that we share similar values and sustainability goals.

Our vision, to improve people's lives, is only possible through long-term sustainable business practices. We all have a great responsibility and for AddLife, sustainability is an integral component of business value. We accept our responsibility throughout the supply chain as an employer, producer and distributor, as well as in our role as a market participant. The environmental challenges for our industry can mainly be found in transports, as well as in the heavy consumption of disposable plastic products within health services. We are therefore conducting a shipping and logistics project to streamline transports and reduce emissions, while also actively working with our suppliers to find alternative materials wherever possible.

As I write these comments, we are still in the middle of the pandemic, but the ongoing vaccinations give some hope and I believe that we all long for a rapid return to more normal conditions. I am convinced that AddLife is correctly positioned for continued value creation and sustainable growth.



Kristina Willgård

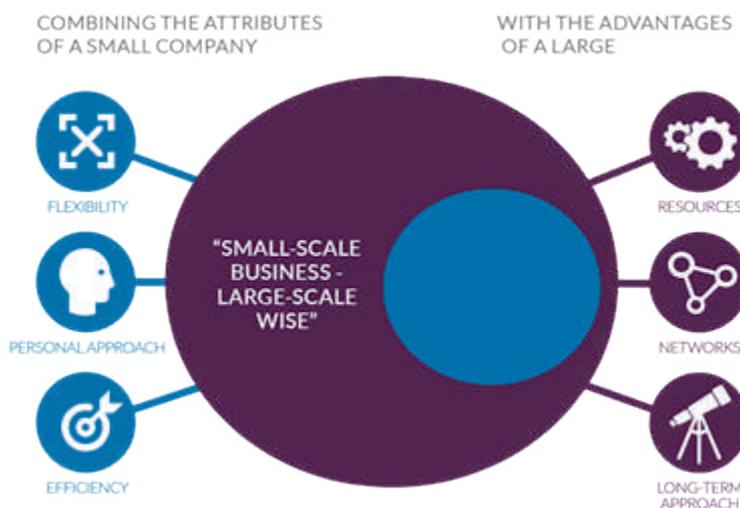
President and CEO

BUSINESS MODEL

Long-term profitable growth

AddLife develops and acquires profitable market-leading niche companies within Life Science. Our goal is to achieve long-term growth and sustainable development.

AddLife combines the strength of a large enterprise with the dedication and business skills of an entrepreneur. The parent company is an active owner with a focus on each subsidiary to promote growth and improve profitability. The subsidiaries are responsible for their own business activities within the context of the requirements that the Group sets for growth, profitability and sustainable development.



The combination of the strength of a large enterprise with the commitment and business skills of the entrepreneur is an important factor for success for the AddLife Group

An entity that works

We combine the advantages of the subsidiaries, such as flexibility, a personal approach and efficiency with AddLife's aggregate resources, networks and industrial expertise. AddLife is an active owner that prioritises business development together with the companies. In this way the Group can optimise long-term sustainable growth and profitability. Our decentralised corporate structure also entails less dependence on individual customers and suppliers.

Market leader in selected niches

The Life Science market is large and relatively fragmented and overall, AddLife has a small market share. We are active in several attractive niches in various product segments and have established stable and growing sales in these areas. We are currently the market leader in several specific niches, in different geographies, and in the fields of biomedical research and laboratory analysis, diagnostics such as blood gas analysis, medical technology, such as ear, nose and throat, and welfare technology.

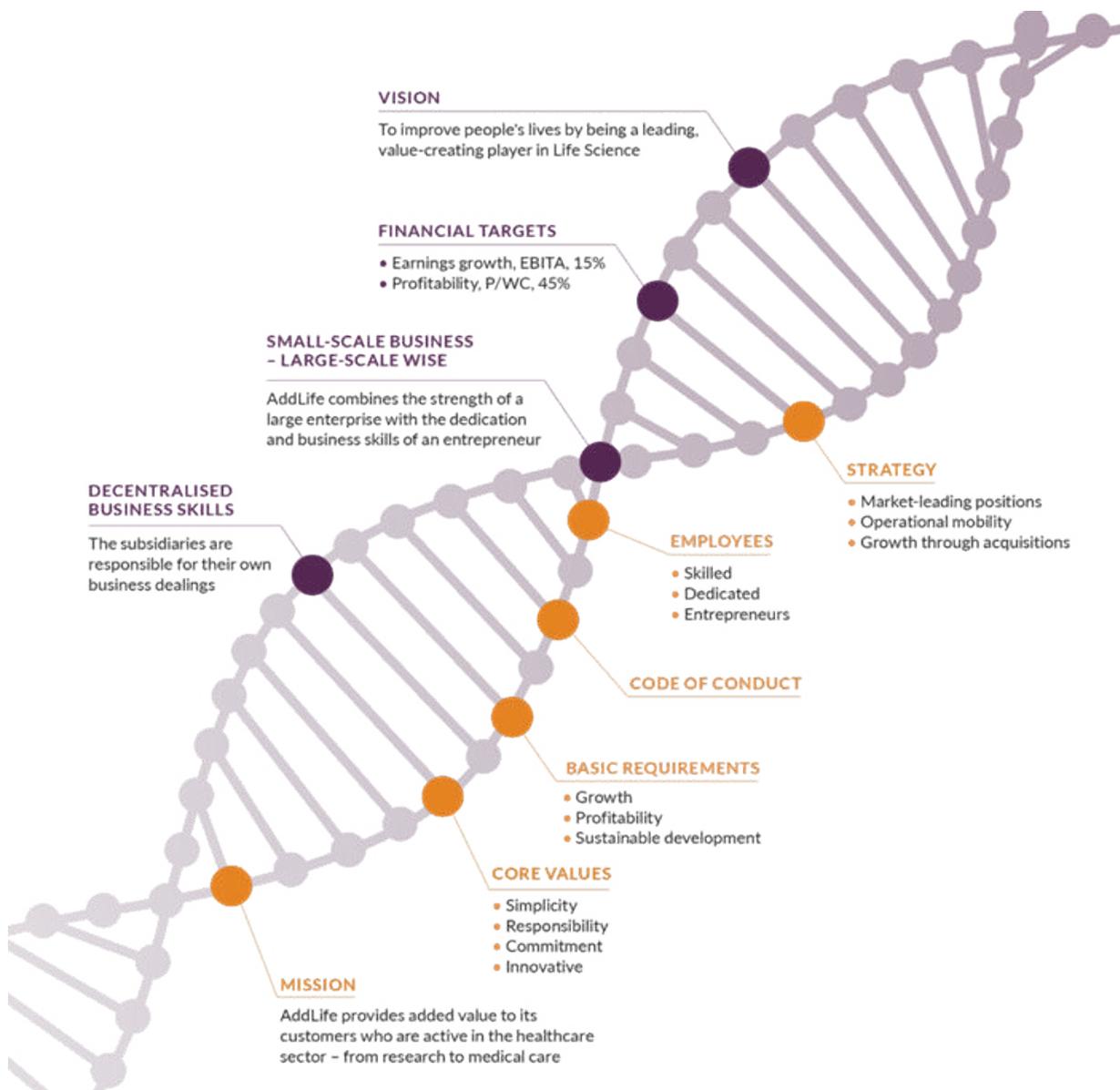
Customer contacts in our operating subsidiaries

AddLife does not have any customer relationships of its own, since all customer contacts and business relationships with customers take place in our operating subsidiaries. Our customers, which can be found in both the private and public sectors, are primarily hospitals, home care, laboratories within the healthcare system, research, colleges, universities and the food and pharmaceutical industries. The majority can be found in the public sector, where sales take place through public procurement.

SMALL-SCALE BUSINESS - LARGE-SCALE WISE

AddLife's organisation is decentralised and entrepreneur- driven. Each subsidiary is responsible for its own business activities within the context of the requirements for growth, profitability and sustainable development set by the Group. At the same time they have access to AddLife's collective resources, networks and industry expertise through the parent company and by exchanging experiences with other companies in the Group. The parent company ensures financial stability, while providing tools and resources designed to help the subsidiaries to run their businesses more easily and efficiently. The parent company also runs the business school, AddLife Academy, that all employees attend and which has an important unifying function. The combination of the strength of a large enterprise with the commitment and business skills of the entrepreneur is an important factor for success for the AddLife Group.

AddLife's DNA



FINANCIAL TARGETS

Long-term financial targets

Profit Growth 15% and high profitability doubles the earnings

The profit target, measured in EBITA, is long term growth of 15 percent per year. A yearly growth of 15 percent will double the profit in five years. The growth will be generated both organic and through acquisitions. Through our high profitability, P/WC 45 percent, we can finance the acquisitions with our own funds.



The goal is to double AddLife's profit in five years and to finance growth with the company's own funds through high profitability

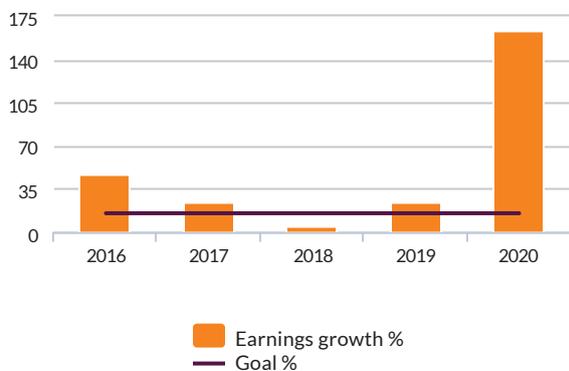
Kristina Willgård

CEO of AddLife

Earnings Growth EBITA, 15%

Earnings growth (EBITA) in the long term shall be 15 percent per year.

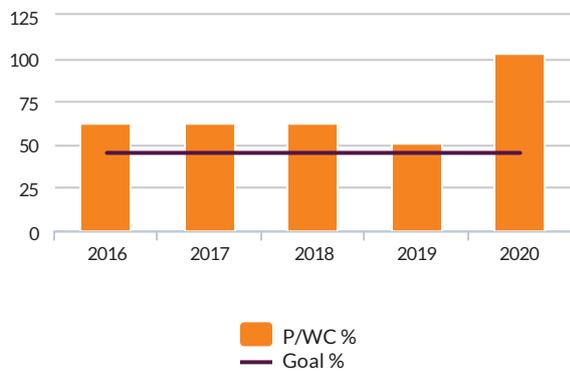
EARNINGS GROWTH



Profitability 45 %

Profitability shall exceed 45 percent, measured as the ratio between operating profit (EBITA) and working capital (P/WC).

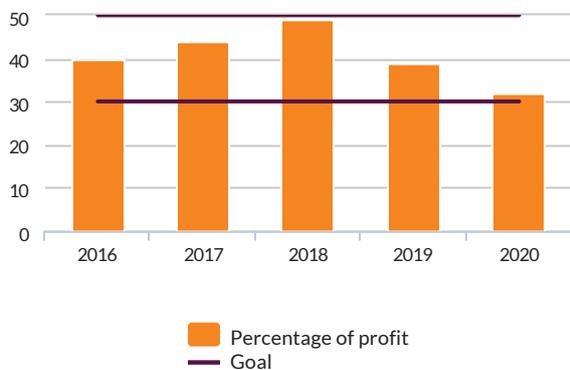
P/WC



Dividend Policy 30-50%

AddLife's dividend policy entails a goal of a dividend corresponding to 30–50 percent of the Group's average profit after tax. Investment needs and other factors that the company's board considers important are taken into account.

DIVIDEND



STRATEGY

Strategy for sustainable growth

AddLife's strategy is based on three basic principles that provide the framework for all of our activities. The strategies help us to take the right decisions to achieve our high financial targets.

1. Market-leading positions

Being a market leader in selected niches is important for AddLife to achieve stable earnings growth and sustainable profitability. To achieve this goal, our subsidiaries will

- Create value and build positions in selected niches
- Be qualified suppliers and advisors to our customers in selected areas
- Build sales based on close relationships with customers, manufacturers and suppliers



2. Operational mobility

Operational mobility is an agile approach to work that enables AddLife to create better conditions for business and profitability growth

- Our subsidiaries should be flexible and agile so that they can seize new business opportunities
- AddLife develops the business through active ownership and board work

3. Acquisitions

Acquisitions are important for AddLife to achieve its financial targets for long-term profit growth

- We continuously search for new Life Science companies with the conditions to take leading niche positions
- We have a successful acquisition process for integration and development
- We acquire companies in order to maintain and further develop them in the long term

MARKET

Life Science market

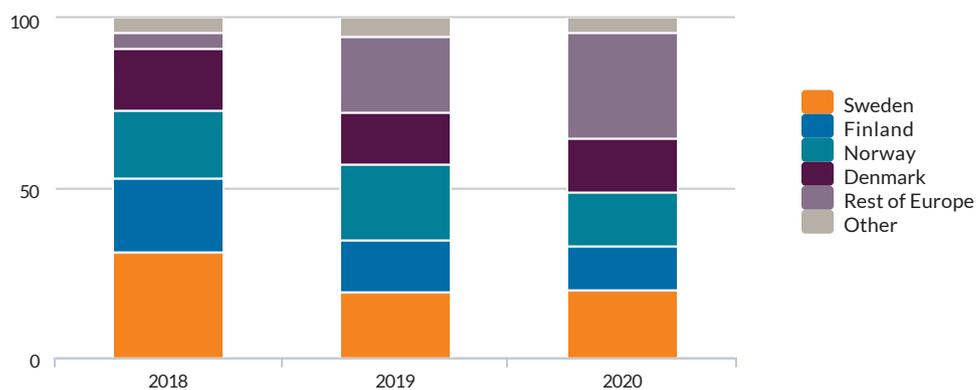
Demand in the Life Science market continues to trend positively and is expected to remain high. Growth depends on the demographic trend with a growing and aging population, as well as technological developments that facilitate new treatment methods, personalised medicines and diagnostics, as well as new digital solutions.



The COVID-19 pandemic has impacted all of 2020. Demand primarily from health services and diagnostic laboratories has been consistently high throughout the year. The focus has been on caring for patients for COVID-19, so the hospitals have re-prioritized their operations and significantly fewer surgeries have been performed. This entails extensive care queues in our markets. As the population becomes vaccinated, the health service will again redistribute resources, in order to gradually reduce the care queues.

In recent years AddLife has developed from a Nordic into a European player. The Nordic region accounted for 65 percent of AddLife's sales in 2020, while the rest of the world accounted for 35 percent, compared with 91 percent and 9 percent, respectively, in 2018.

NET SALES BY MARKET 2018-2020



Market structure

According to Medtech Europé, The European Medical Technology Industry in figures 2020, the European medtech market is worth about EUR 120 billion and in total has grown more than 4 percent per year over the past decade. The market is fragmented and of Europe's 32,000 medical technology companies, 95 percent are small and medium-sized enterprises, the majority with fewer than 50 employees. Large international players and smaller niche companies usually sell products under their own brands and monitor the entire chain from production to distribution.

The market also has independent distributors who, like AddLife, offer products from both large international companies and smaller companies without their own sales channels.

In Europe, an average of about 10 percent of GDP per country is spent on health services, of which about 7.5 percent relates to medical device products. Common to all AddLife markets is that medical care and academic research are largely financed by public funding. This means that most transactions are carried out through public procurement procedures. In many markets, public procurement procedures are becoming larger in scope, often with long terms of contract. This situation may be a threat for smaller players, while also creating new opportunities. Currently, there is also a trend shifting from price-based evaluation towards models in which sustainability, quality of service and support are gaining in significance for the customer.

Increased product and market requirements

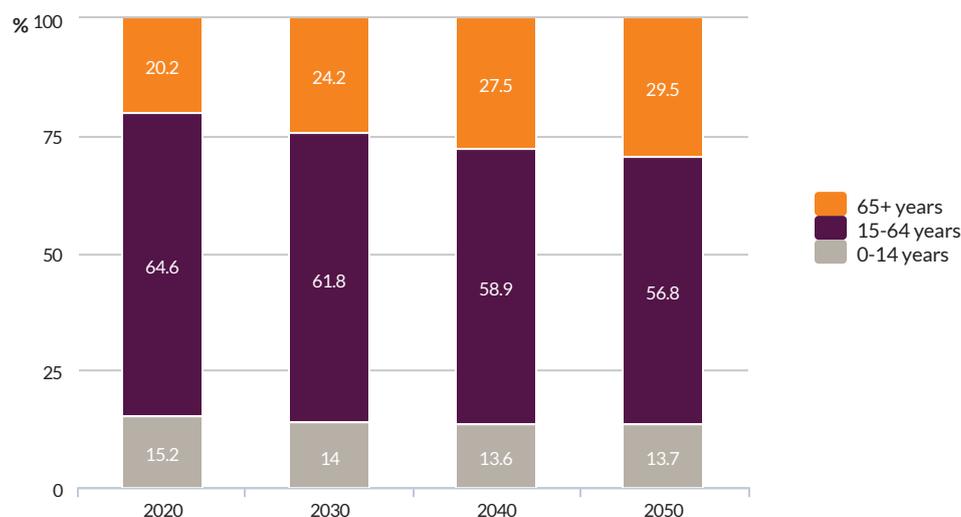
There are a number of entry barriers in the market, such as stringent demands for product safety, regulatory compliance and monitoring. In Europe, medical device products are regulated by EU directives and regulations. Products must be CE certified before they can be marketed in Europe.

New EU directives will be implemented in 2021 for medical devices, MDR and 2022 for *in vitro* diagnostics products, IVDR. For some products, this may require renewed testing for CE certification, which may be both expensive and challenging for small operators with limited resources and cause larger global players to opt out of smaller local markets.

Growing and aging population

Despite the fact that population growth in Europe is expected to slow down over the next ten years, and by 2050 decrease by just under 1%, the number of older people over the age of 65 will continue to increase. The proportion of people over the age of 65 in Europe is expected to amount to about 29 percent by 2050, compared with today's about 20 percent of the population. In the Nordic region, the population increase is expected to amount to 9 percent by 2050 and the proportion over 65 will then amount to 25%. One of the reasons for increased longevity is that many stay healthy in old age. At the same time, however, the proportion of multi- and chronically ill is increasing. Overall, a larger and older population is expected to increase the need for health care and nursing.

POPULATION STRUCTURE OF EUROPEAN COUNTRIES (EU-27)



Source: Eurostat 2020

One effect of the increased need for elderly care is that the home care area will grow as health care providers streamline their operation. Home care can encompass areas such as medical care, diagnostics and treatment in the home, as well as various assistive technology, housing adaptation and monitoring. For the patient, home care provides the opportunity to live at home longer, which is expected to provide a higher quality of life for the individual.

Digitalisation enables new applications and business opportunities

There is a clear digitalisation trend in the market, including connected patient monitoring, connected laboratory instruments, web-based analysis services and development of new digital solutions. Digitalisation also provides new ways to gather, share and analyse data, driven by development in information and communication technology, as well as availability of smart phones, tablets and laptops. This means that patients can also be provided with the opportunity to personally play a role in their own treatment, thereby gaining a better understanding of their condition and relevant treatments. Digitalisation also affects procedures for purchasing and implementing services. Purchase-related service and services such as training, user support and product maintenance will therefore become increasingly important.

Growing application area for diagnostics

The diagnostics market is growing in several areas because of technological developments that have made testing methodology both less expensive and easier to use. During the COVID-19 pandemic we have seen strong interest in blood gas analysis and COVID-19 tests. Another example is the individual tests that identify a certain genetic marker to determine what medicine will be most effective for a cancer patient. We also see a need for advanced DNA analysis, where the trend is moving towards routine large-scale use in various types of cancer. Yet another example is the growing need for rapid tests to address issues related to increasingly widespread antibiotics resistance. In clinical chemistry, prices for standardised tests at central laboratories are subjected to strong pressures. Meanwhile, a decentralisation trend is shifting towards point-of-care analyses, which are often carried out on a hospital ward or at a health center. This decentralisation is expected to continue within an array of niches, where the need for rapid test results is crucial for continued patient treatment.

BUSINESS AREA

Business Area Labtech

The business area Labtech offers products, solutions and services in fields such as diagnostics, biomedical research and laboratory analysis. Customers include hospitals, research laboratories, pharmaceutical companies and participants in the food industry, primarily in the Nordic region and the rest of Europe.



Subsidiaries in the business area Labtech has well developed local sales and service organisations to be able to work closely with customers and suppliers. The companies have strong market positions and highly qualified personnel. The products that are offered are used to diagnose diseases or to conduct research and include equipment, as well as consumables and reagents. Training and technical service are also offered to ensure effective use of the equipment. In all, 90 percent of sales in this business area comprise products from leading manufacturers and 10 percent comprise own brands. About 75 percent of net sales took place through public procurement procedures in 2020.

LABTECH NET SALES BY MARKET



LABTECH IN FIGURES

Net sales: 3,212 SEKm
EBITA: 565 SEKm
Employees: 601
Share of net sales: 61 %

Market trend in 2020

Growth in the Labtech business area has been largely driven by the COVID-19 pandemic, as other treatments have been reduced to a minimum in hospitals. During the year, extensive COVID-19 testing was conducted in all markets and our diagnostic companies were able to offer both instruments and large volumes of certified tests from several different manufacturers. We have mainly sold PCR tests, which are used to detect ongoing infection. For our companies, it has been a competitive advantage to be able to offer solutions from several suppliers in order to secure customers' access to products.

In connection with the treatment of COVID-19 patients, the hospitals' intensive care units, ICU, have had a very high consumption of various tests to obtain information about the patient's status. Our product area Blood Gas Analysis, which provides important information about the patient's lung function, had high growth during the first half of the year, both on new instruments but above all on reagent consumption. During the summer, fewer COVID-19 patients were treated at ICU, but in the autumn a second wave arose and demand increased again.

During the pandemic, many customers have deviated from normal purchasing routines and instead made purchases via direct procurement to gain quick access to products. The extensive sales of instruments to the diagnostic laboratories during the year contribute to a larger installed base, which in turn opens up for increased sales of reagents for many years to come.

Demand was strong within the research companies during the first months of the year, until the outbreak of COVID-19, when the market situation changed radically. Initially, the activity of the academic customers decreased and in several countries the universities were closed due to restrictions, but during the second half of the year we experienced a recovery. Many research teams that work with various COVID-related projects have received increased funding for their research from both private and government actors, which has driven demand for several of our products. Despite a strong focus on virus research, we also see a positive sales trend in other research areas and to the pharmaceutical companies. However, sales to veterinary and food customers have been weaker. Sales of our advanced materials analysis materials to academic clients in China and the US were also relatively weak during the year.

Attractive partner

AddLife and the Labtech business area continue to attract acquisition candidates and leading niche suppliers. In this business area, many players are looking for an attractive partner with access to highly competent staff and a wide distribution network across Europe. The freedom associated with being a distributor enables the companies to quickly respond to a changing market and they have the opportunity to offer customer-tailored solutions.

In January 2020, the business area acquired the Italian company Euroclone. Both integration of the company and its development went smoothly during the year, despite the restrictions on in-person meetings during most of the year.

LABTECH'S STRENGTHS

- Dedicated employees with a high level of education and many years of experience in each segment
- Customers are offered high-quality products, a high level of service, continuing education opportunities and advisory services
- Long-term collaborations with leading suppliers and exclusive distribution rights on AddLife's markets
- Strong organisation for technical service with local support

LABTECH'S PRODUCT SEGMENTS

- Haematology
- Pathology
- POC (point-of-care diagnostics)
- Cell biology
- Genetics
- Microbiology
- Virology
- Molecular biology
- Clinical chemistry
- Immunology
- Consumables
- Analytical instruments



BUSINESS AREA

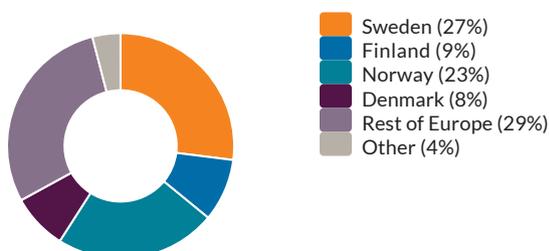
Business Area Medtech

In the business area Medtech, the subsidiaries offer medical device products and services in the field of medical technology, as well as assistive equipment for use in home care. Medtech's offering mainly focuses on publicly funded health services, home care and social services. The business area is primarily active in the Nordic region and the rest of Europe, as well as in Australia to a limited extent.



The subsidiaries in the Medtech business area actively maintain a local presence and awareness, with the total global reach of the Group. Health care today is a matter of national interest that is also part of common and global challenges. Consequently, the need for products and services is essentially similar, regardless of market. The companies offer a broad selection of their own products, products from other suppliers, and a service portfolio consisting of training, support and service. The product line ranges from simple consumables to advanced instruments for surgical procedures, as well as welfare technology, bathroom solutions and various types of assistive technology for fall prevention at home. All in all, the product range requires a solid foundation of medical knowledge to correctly guide customers. In all, 90 percent of sales take place through public procurement procedures.

MEDTECH NET SALES BY MARKET



MEDTECH IN FIGURES

Net sales: 2,061 SEKm

EBITA: 253 SEKm

Employees: 497

Share of net sales: 39%

Market trend in 2020

The year was heavily influenced by the COVID-19 pandemic, where health services in all countries demanded extraordinary quantities of medical device products, especially protective equipment. Our subsidiaries Medioplast and Biomedica both received extra orders during the year, outside of framework agreements, for personal protective equipment for health services. Thanks to our strong, long-term supplier relationships, we have been able to offer deliveries under both existing agreements and extra orders. In addition, we have identified new suppliers in Asia where our own quality procedures have ensured that the products meet regulatory requirements and maintain the quality standard that health services expect. The exceptional situation that arose within health services in several countries during the pandemic, with challenges regarding secure delivery chains, product quality, and stockpiled supplies, led to rewarding, in-depth discussions with several of our larger customers regarding challenges and needs moving forward, ahead of future collaborations.

Sales of products for elective surgery have been substantially lower than normal on all markets, for which reason the percentage of proprietary products is unusually low. Since hospitals have dedicated all resources to COVID-19-related emergency and intensive care, queues for elective procedures have grown. It will take a long time for most countries to work through the backlog of patients waiting for care. The trend related to the need for increased safe health care at home continues to be strong. However, several of our companies in home care have seen delays in projects due to restrictions on physical meetings and on-site customer installations during the pandemic. Housing adaptations in particular have been negatively impacted, while larger construction projects have essentially continued as planned. In May 2021, the new MDR will come into force, which will entail stronger requirements for both distributors and manufacturers of products, including more extensive requirements for risk assessment, product safety and documentation, as well as monitoring of the available range.

During the year, product ownership regarding the product portfolio from Wellspect, which was acquired in 2019, was registered and the product line is now approved for sale with our CE-mark. In 2020, five acquisitions were completed in the business area, which together are expected to contribute a total of about SEK 375 million to annual sales.

MEDTECH'S STRENGTHS

- Broad range of products including both in-house developed products and products from other world-leading manufacturers
- Highly qualified employees with extensive medical experience, local knowledge and a high level of service, as well as product developers in welfare technology
- Great flexibility regarding customised solutions, as well as cutting edge skills in public procurement procedures
- Pan-European distribution and service network for the Group's own products and services, as well as the products and services of other suppliers

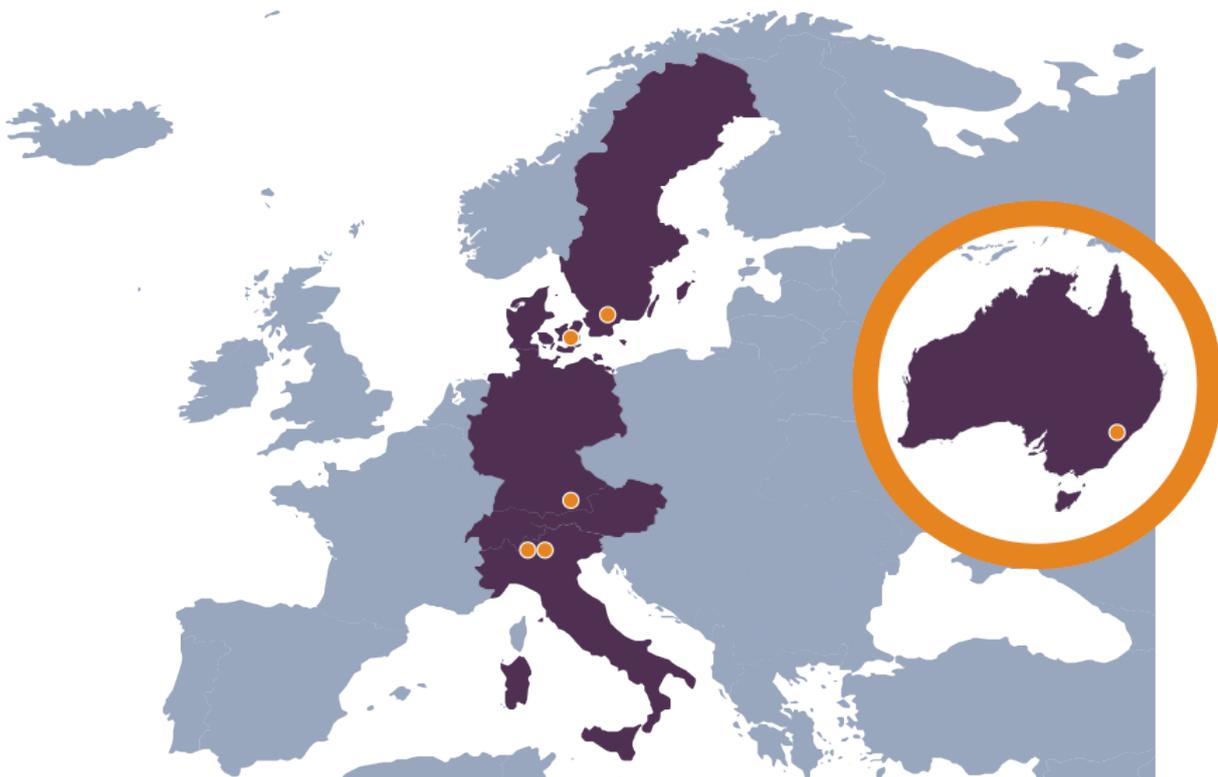
MEDTECH'S PRODUCT SEGMENTS

- | | |
|------------------------|--|
| ● Ear, nose and throat | ● Enteral nutrition |
| ● Respiration | ● Fall prevention |
| ● Intensive care | ● Welfare technology |
| ● Surgery | ● Bathroom-related assistive devices |
| ● Wound care | ● Assistive devices for children with disabilities |

ACQUISITIONS

Acquisitions 2020

Future growth at AddLife is expected to be achieved in part through corporate acquisitions, which is an important component of AddLife's business model. We are constantly looking for interesting companies to acquire and further develop in the long term. AddLife is an active owner and an attractive alternative for those who want to sell their companies.



We are constantly searching for interesting new companies that can strengthen our existing operations in our business areas. New companies provide a presence in new markets, complement product and service offerings and, perhaps most importantly, add talented employees with a strong understanding of how to do business in their area of operation. Over the years AddLife has acquired many companies and we have developed a clear, successful process for integration and development of acquired companies. We supply financial stability, resources and tools that make it easier and more efficient to run and develop the business.

We are looking for profitable companies with growth potential, a high level of knowledge and technological content, and well-developed supplier relationships or strong brands in selected niches. The companies usually continue to be run under their own brands, but are integrated into AddLife's corporate culture and financial governance model. AddLife further develops the companies through active ownership to promote sustainable growth. Our corporate culture grounded in values-governed leadership with extensive freedom, a high degree of self-determination and personal responsibility. Within the Group we actively work with various collaborations and networks that provide opportunities to share experiences between the companies. Our business school, AddLife Academy, offers all employees various types of skills development.

Acquisitions during the year

In 2020 AddLife conducted six strategic acquisitions, which are expected to add a total of about SEK 650 million to annual sales, as well as 197 employees.

Euroclone

In November 2019, AddLife signed an agreement to acquire the Italian company Euroclone S.p.A., which will be included in the Labtech business area. Euroclone markets and sells a broad portfolio of both market-leading brands and proprietary brands in the field of cell and molecular biology. Euroclone has distribution rights in Italy for some of AddLife's current suppliers in the Nordic countries, which further strengthens AddLife's position on the European market. The company also has a small operation in niche products in the Medtech business area. The company's end customers are the foremost hospital laboratories, research centers, private clinics and industrial centers in Italy. The company has 58 employees and sales of about SEK 280 million. The acquisition was completed in January 2020.

TechniPro PulmoMed

In September AddLife acquired the Australian company TechniPro PulmoMed Pty Limited. Technipro PulmoMed primarily markets and sells products from a leading provider of products for care of patients with chronic pulmonary disease such as nebulisers and breathing aids. AddLife already serves as distributor for this agent in the Nordic market. The company, which has sales of SEK 13 million and 5 employees, will be integrated with Medioplast Australia Pty Ltd in 2021.

Ropox

The Danish company Ropox A/S was acquired on 1 October. The company develops, designs and produces customised kitchens, bathroom fittings and aids for the elderly and people with special needs. The products have a reputation for high quality, flexibility and innovative design. Sales are handled by company personnel in Denmark and England, while distributors handle sales to the rest of the Nordic and European markets. The acquisition facilitates entry into the home care segment in Denmark and provides an excellent addition to the company's existing Nordic operations relating to home care in the Medtech business area. Ropox has 73 employees and sales of about SEK 95 million.

DACH Medical Group

In October, AddLife acquired DACH Medical Group Holding AG, a group with operations in Austria, Switzerland and Germany within the advanced surgery product area. DACH markets and sells both own brands and products from leading suppliers in advanced surgery such as laparoscopy, endoscopy, urology, thoracic medicine and gynaecology. The products are sold to customers in both public and privately funded care. The company is a good complement to existing operations in advanced surgery at AddLife. DACH, which conducts business with its own sales force in all three countries, has 23 employees and sales of about SEK 145 million.

Zafe Care Systems

In October, the Swedish company Zafe Care Systems AB was acquired. Zafe Care Systems implements welfare technology in housing for elderly care and ordinary accommodation for the elderly, as well as in LSS group housing for people with disabilities and assistive device centres. Welfare technology contributes to increased security and quality of life for the individual while improving and streamlining efforts in health care and social care. The company, which is a well-established provider of welfare technology to more than 200 of Sweden's municipalities, has 21 employees and sales of about SEK 35 million.

Biomedica Italia

In September AddLife signed an agreement to acquire the Italian company SIAD Healthcare s.p.a. and the deal was closed on 1 December. SIAD Healthcare s.p.a. markets and sells products from leading suppliers in advanced surgery, such as neurosurgery, spinal surgery, plastic surgery, and interventional neuroradiology, as well as products for advanced wound care. The business has 17 employees and sales of about SEK 80 million.

In conjunction with the acquisition, the business was transferred to a newly formed company called Biomedica Italia s.r.l.

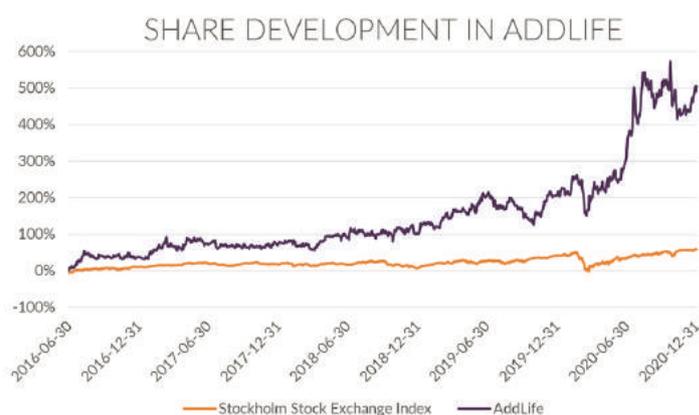
| Acquisitions | Country | Date of acquisition | Net sales, SEKm | Number of employees | Business area |
|-------------------------------|----------------|----------------------------|------------------------|----------------------------|----------------------|
| Euroclone S.p.A. | Italy | January | 280 | 58 | Labtech |
| TechniPro PulmoMed Pty Ltd | Australia | September | 13 | 5 | Medtech |
| Ropox A/S | Denmark | October | 95 | 73 | Medtech |
| Dach Medical Group Holding AG | Austria | October | 145 | 23 | Medtech |
| Zafe Care Systems AB | Sweden | October | 35 | 21 | Medtech |
| Biomedica Italia s.r.l. | Italy | December | 80 | 17 | Medtech |
| | | | 648 | 197 | |



THE SHARE

The AddLife share

The AddLife share was listed on NASDAQ Stockholm, Nordic Mid Cap list, on 16 March 2016. The Company's market capitalisation on 31 December 2020 was SEK 16,488 million (8,273). On 31 December 2020 the number of shareholders amounted to 7,501 (4,331).



Market performance of the share and turnover

AddLife increased 99 percent in value during the financial year. The OMX Stockholm index on the Stockholm Stock Exchange changed 13 percent in the corresponding period. The highest price paid during the year was SEK 160.00 and was noted on 23 October 2020. The lowest was SEK 59.75 on 18 March 2020. The final price paid before the end of the financial year was SEK 144.00. During the financial year from 1 January to 31 December 2020, 20.0 million (22.2) shares were traded with an aggregate value of approximately SEK 2,256.9 million (1,439.4). Broken down by trading day, an average of 79,467 (89,137), AddLife shares were traded at an average value of about SEK 9.0 million (5.8). The average number of transactions per day amounted to 528 (147).

Dividend policy

The Board of Directors of AddLife aims to propose a dividend equivalent to 30-50 percent of profit after tax. When determining dividends, the Company's Board considers investment needs and other factors that it deems relevant.

OWNER STRUCTURE



- Swedish institutions and mutual funds (37.9%)
- Foreign investors (46.6%)
- Swedish private investors (15.5%)

| Shareholder | Proportion of | |
|------------------------------------|---------------|--------------|
| | capital, % | votes, % |
| Roosgruppen AB | 8.08 | 18.37 |
| Tom Hedelius | 1.83 | 13.26 |
| Verdipapirfond Odin | 9.64 | 7.07 |
| SEB Fonder | 8.76 | 6.43 |
| Swedbank Fonder | 7.68 | 5.63 |
| NTC Fidelity Funds Northern Trust | 7.47 | 5.48 |
| State Street Bank & Trust Company | 6.90 | 5.06 |
| J.P. Morgan Chase & Co | 3.99 | 2.93 |
| Sandrew AB | 2.45 | 1.79 |
| Lannebo Fonder | 2.14 | 1.57 |
| Total 10 major shareholders | 58.94 | 67.59 |

THE SHARE

Four reasons to own AddLife

1. Attractive non-cyclical market

The laboratory and medical technology market is relatively insensitive to economic fluctuations. It is characterised by stable growth, mainly driven by population growth with an aging population, which increases the demand for AddLife's products for both health services and research. Historically, annual market growth where we operate has been 2-4 percent.



- 1 Attractive non-cyclical market**
- 2 Cash flow finances growth**
- 3 Clear strategy to create additional growth**
- 4 Strong market position and long contract terms**

2. Cash flow finances growth

AddLife grows with profitability and our subsidiaries have a strong cash-generating ability, which allows for direct yield and financial muscle for acquisitions and investments.

3. Clear strategy to create additional growth

AddLife has substantial experience of acquisitions, with an established process for identifying candidates and for completing successful acquisitions. The aim is for the acquired companies to continue to develop based on their own strengths supported by a financially strong owner with a solid understanding of the market. The acquisitions are an integrated aspect for contributing to profit growth according to the Company's financial targets.

4. Strong market position and long contract terms

AddLife's subsidiaries have strong sales organisations with high technological knowledge and long-term customer relationships. Our broad product portfolio creates advantages of scale and value for the Group.

AddLife from a sustainability perspective

AddLife's vision is to improve people's lives by being a leading, value-creating player in Life Science. We embrace responsible business practices, where sustainability is an integral part of our business value. We take our responsibility for sustainability throughout the supply chain as employer, producer and distributor, as well as in our role as a market participant.



The Life Science industry is characterised by high demands for product safety and regulatory compliance. In Europe, medical device products are regulated by EU directives and regulations. Products must be CE-certified before they can be marketed in Europe. For AddLife, sustainability is a natural part of business value. Sustainability efforts ensure the Group's long-term earning capacity, growth, social responsibility and competitiveness. Ultimate responsibility for AddLife's long-term overarching sustainability targets rests with the Group's board of directors, through Group management. The subsidiaries focus on business value and are responsible for carrying out the sustainability efforts. These activities are carried out in accordance with the Group's fundamental requirements for growth, profitability and sustainable development. The code of conduct and the core values simplicity, accountability, engagement and innovation form the foundation based on which AddLife employees act in their daily work. The Group's strong corporate culture is a contributing factor to the perception of sustainability as a natural part of the job.

In addition to financial requirements and guidelines, business is also conducted with high standards regarding ethics, morality and integrity. At AddLife we believe that business is generated by people and good relationships.

Sustainable supply chain

We work with global suppliers whose production facilities are located all over the world. Our ambition is to take responsibility for the entire supply chain from production to end customer. In those cases where we serve as distributor, which corresponds with about 70% of sales, we only have an indirect impact on the environment. Then it is important for us to set clear requirements for our suppliers. Thanks to our well-established relationships with our suppliers, we also have the opportunity to place high demands on materials and sustainable production at every level. In those cases where we act as producer, which corresponds with about 30% of sales, we can control the supply chain and choice of material in detail. The subsidiaries are responsible for obtaining and delivering the products they sell. Consequently, efficient logistics and warehouse management are essential, which helps both to reduce environmental impact and increase profitability.



The dedication of each employee makes AddLife's successes possible. We place great emphasis on offering all employees the opportunity to grow, to thrive and to be challenged. As employers, we take responsibility for creating a safe and positive work environment. We want to attract and retain employees who support our core values and our code of conduct, and who have the right skills to grow our business. Our employees are continually trained in our corporate culture and have the opportunity to hone their business skills through the courses offered at our business school, AddLife Academy.

As a market player, it is important for us to take ethical responsibility for our business. All of our employees should know our code of conduct and we expect our suppliers to respect internationally recognised principles regarding human rights, anti-corruption and workplace health and safety. Compliance with the code of conduct is evaluated in ongoing contractual relationships.

SUSTAINABILITY REPORT 2020

AddLife has prepared a sustainability report for the 2020 financial year that covers the parent company AddLife AB (publ) company ID no. 556995-8126 and its 62 subsidiaries. The board of directors approved the sustainability report at the same time that it signed the 2020 annual report. No standard template for sustainability reporting has been applied in full. The purpose of the sustainability report is to provide an overarching description of AddLife's business from the perspective of sustainability and to inform about the sustainability aspects that are necessary to understand the company's development, position, and performance, as well as the consequences of its operations. AddLife's sustainability report is integrated in part into the annual report. [AddLife's business model](#) and [Strategy for sustainable growth](#) for sustainable growth can be found on pages 6-10 in the printed annual report. Pages 6-10 and 24-34 comprise AddLife's statutory sustainability report.

Stakeholder dialogue

AddLife's most important stakeholders are customers, employees, suppliers and shareholders. We pursue ongoing dialogues with these parties, which provide important information that we use for both business and sustainable development purposes.

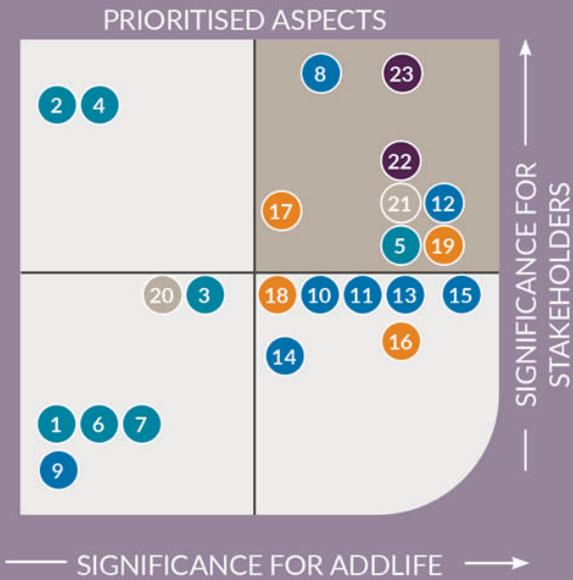
AddLife strives to maintain long-term transparent dialogues with our most important stakeholders. The stakeholders are groups close to us who directly or indirectly affect or are affected by our business. Pursuing continual constructive dialogues with them is therefore an important element in our sustainability efforts. Stakeholders have different expectations and requirements with respect to sustainability. The stakeholder dialogues provide crucial information when we identify the most important sustainability issues for AddLife and how the Group should prioritise its work.

In 2017 AddLife conducted stakeholder dialogues with subsequent materiality analysis. The purpose of the study was to develop the company's sustainability efforts and to create a basis for sustainability reporting. An analysis of stakeholder expectations and requirements, combined with the significance of the areas for the business, including the actual ability to have an influence, helped us to identify eight important issues related to sustainability. Based on these issues we have identified six of the 17 UN global sustainable development goals that we actively work with; Goal 5 - Gender equality, Goal 8 - Decent work and economic growth, Goal 9 - Sustainable industry, innovation and infrastructure, Goal 10 - Reduced inequalities, Goal 12 - Responsible consumption and production and Goal 16 - Peace, justice and strong institutions. We have divided these goals into three focus areas; responsible employer, responsible distributor and producer, as well as responsible market participant.

These focus areas serve as the basis of our sustainability efforts and are shared by the entire Group. In addition to these aspects, the individual subsidiaries can also set and implement their own targets.



- 1** Responsible employer 17 19
- 2** Responsible producer and distributor 5 8 12
- 3** Responsible market participant 21 22 23



- ENVIRONMENT**
 - 1. Energy consumption
 - 2. Climate impact (CO₂ emissions)
 - 3. Waste management
 - 4. Material use/purchasing of material
 - 5. Product lifecycle management**
 - 6. Water
 - 7. Other emissions
- SOCIAL CONDITIONS**
 - 8. Product safety**
 - 9. Fair pricing
 - 10. Ethical marketing
 - 11. Community involvement
 - 12. Production and supply chain management**
 - 13. Innovation (R&D, patents, etc.)**
 - 14. Data privacy (customer data, etc.)
 - 15. Cooperation with partners

- PERSONNEL**
 - 16. Skills development
 - 17. Work environment** (safety, health and well-being)
 - 18. Diversity and equality
 - 19. Discrimination and harassment**
- HUMAN RIGHTS**
 - 20. Human rights
 - 21. Work with the Code of Conduct**
- ANTI-CORRUPTION**
 - 22. Work with the Code of Conduct**
 - 23. Anti-corruption and bribery**

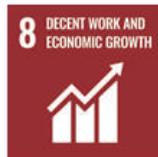
Prioritised Stakeholders

The stakeholder dialogues are ongoing and contribute to our sustainability efforts.

- The ongoing dialogue with customers is conducted through meetings, daily contact, support, training, advisory services, procurement specifications, seminars, trade fairs and customer questionnaires
- The dialogue with suppliers takes place through procurement processes, supplier evaluations and meetings
- The dialogue with employees takes place through daily contact in projects and collaborative initiatives, staff meetings, manager meetings and internal training, as well as on a more structured basis through performance appraisals and employee surveys
- The shareholders ultimately decide on governance within AddLife through the annual general meeting. Individual shareholders also have the opportunity to ask questions to the board and management at the AGM. Shareholders also receive information through the website, annual report, interim reports, investor meetings and analyst meetings

OUTLOOK FOR 2021

- During the year we will conduct new stakeholder dialogues



Responsible employer

The AddLife Group is characterized by strong entrepreneurial energy with dedicated employees who are driven to improve both themselves and the company they work for. Employees are our most important resource and AddLife puts a premium on secure forms of employment, a good work environment and individual growth opportunities.

AddLife's decentralised business model with our strong corporate culture places great responsibility on our employees. Their commitment and high level of expertise create long and successful supplier and customer relationships, which are the foundation of our sustainability efforts and our ability to achieve our business objectives.

Our corporate culture and our decentralised business model



enabled us to quickly adapt to the new conditions in the market that arose during the COVID-19 pandemic, which can be seen in this year's performance.

Work environment is a priority area and we have a zero vision regarding work-related accidents and illnesses. We conduct employee surveys to identify areas for improvement at the Group level, in the subsidiaries and in work groups. In this year's employee survey, 828 people (85%) responded, compared with 556 people (92%) in 2019. A review is carried out at each company to prioritise activities by workplace. The survey also follows up the employee index, which is an important sustainability goal that measures the work environment with respect to health, safety, well-being.

One effect of the COVID-19 pandemic is that we reduced our travel and our physical meetings. We have worked from home to a greater extent than previously and used digital tools to do our jobs. In the employee survey conducted in the autumn, we saw that our employees have been able to work effectively despite the difficulties of meeting in person.

AddLife has high business ethics standards and of course we have zero tolerance for discrimination. This year's employee survey shows that the number of cases of discrimination has relatively doubled. This is very serious and will be reviewed in 2021. Employees will be given equal opportunities regardless of gender, age, ethnic or national affiliation, religion, sexual orientation, or disability. The employee survey is used to ensure that any discrimination is revealed and remedied.



ACTIVITIES COMPLETED DURING THE YEAR

- Completed employee survey
- Implementation of measures identified in last year's employee survey
- Digitalised parts of the course selection at AddLife Academy
- New course in AddLife Academy within public procurement
- Procured common platform for IT

OUTLOOK FOR 2021

- Proactively work against discrimination through leadership training and AddLife Academy
- Continue the digitalisation of the course offering within AddLife Academy
- Begin implementation of Group-common IT platform
- Conduct employee survey

Risk/description

Management

Work environment – health, safety and well-being

Risk that employees are injured in an accident at work in the production environment, or that injury is sustained due to the psychosocial work environment.

Clear occupational health and safety procedures carried out for preventive purposes. Regular evaluation of risks to enable protective measures to be taken to minimise them.

Employee surveys conducted annually. A whistle-blower function has been established.

Discrimination and harassment

Risk that employees, customers, or suppliers do not comply with current legislation related to equal treatment. This can lead to victimisation and damaged relationships, both within the company and with customers and suppliers.

Discrimination, harassment, abuse and threats are not permitted. A well-established corporate culture with a shared value system is a preventive measure that serves as a compass for all employees. A common code of conduct is supported through courses at AddLife Academy. We require that suppliers comply with our code of conduct regarding fundamental principles and rights at work.

AddLife Academy



Corporate culture and business skills

Our own business school, AddLife Academy is a key to success and central to the development of the employees and thus for the development of the entire Group. This is where we build our shared values and ensure that the AddLife Group has a supply of the skills it needs. AddLife Academy provides a forum where we can build internal networks that are important for growth. It increases our competitiveness, which then increases the profitability of the Group. In the Vision and corporate philosophy course, participants develop a solid foundation in AddLife's corporate culture and fundamental business skills. For example, we carefully review our core values and our code of conduct. The course clarifies how we do business and how we conduct ourselves in daily life. In addition, employees learn how AddLife views financial sustainability and we review our fundamental requirements for growth, profitability and sustainable development. Within AddLife Academy, we also offer courses in sales, negotiation techniques, public procurement procedures and leadership, as well as customised courses in marketing, service and finance.

AddLife Academy is intended for all employees. We have had 1,890 course participants since start 2016. In conjunction with acquisitions and hiring, all new employees take the Vision and corporate philosophy course. In 2020 we were unable to carry out Vision and corporate philosophy for the newly acquired companies because of the COVID-19 pandemic. However, all courses in sales were digitalised and carried out during the year. We also held our CEO and finance conference, as well as our marketing meetings digitally. To adapt to the current circumstances, we have decided to digitalise the entire selection of courses offered at AddLife Academy in 2021. The course selection is developed and expanded every year as the Group grows and new skills are added to the companies. This initiative allows us to leverage and develop the talent and commitment found within the Group.

Responsible producer and distributor

Sustainability efforts are ongoing throughout the entire product supply chain, both for our own products and through close cooperation with suppliers.

The majority of AddLife’s product range is produced by leading suppliers around the world. As a distributor, we mainly have an indirect impact on matters such as choice of materials, raw materials, packaging and terms of employment. AddLife aims to work closely with the suppliers to achieve long-term and sustainable development. The goal is for all suppliers to live up to AddLife’s code of conduct and environmental policy. Moreover, AddLife requires suppliers to respect fundamental human rights and to treat employees in accordance with the ILO declaration on fundamental principles and rights at work.

Products must be CE-certified before they can be marketed in Europe.

New EU directives will be implemented in 2021 for medical devices, MDR and 2022 for *in vitro* diagnostics products, IVDR. For some products, this may require renewed testing for CE-certification, which may be both expensive and challenging for small operators with limited resources and cause larger global players to opt out of smaller local markets.

Our subsidiaries continually work to assess new and existing suppliers, clarifying requirements regarding sustainability and the environment, to ensure that we live up to our responsibility as distributor. During the COVID-19 pandemic we identified new suppliers in Asia where our own quality procedures have ensured that the products have been CE-marked and meet regulatory requirements, while maintaining the quality standard that health care expect.



8 ENVIRONMENT AND SOCIAL CONDITIONS

50

CORRECTIVE MEASURES FOR PRODUCTS

Number of notices (FSN and FSCA) from suppliers that entailed corrective actions for products

| Target | 2020 | 2019 |
|--------|------|------|
| 0 | 50 | 33 |

12 SUPPLIER EVALUATION NEW SUPPLIERS

54%

| Target | 2020 | 2019 |
|--------|------|------|
| 100% | 54% | 63% |

EXAMPLES OF ACTIVITIES COMPLETED DURING THE YEAR

- Competitive procurement process for suppliers of shipping services, aimed at reducing costs and environmental impact

OUTLOOK FOR 2021

- Develop the process for evaluation and approval of new suppliers
- Geographic mapping of supplier chain
- Updated green car policy

Risk/description

Management

Product lifecycle management

Customers set requirements for material choices, transport methods and packaging. If the products do not meet customer requirements when a tender is followed up, there is a risk of losing the contract.

The subsidiaries have procedures in their production regarding informed choices of raw materials, packaging and transport methods. Similar requirements are placed on suppliers' products. AddLife's subsidiaries apply recycling procedures. Through support and maintenance of instruments, AddLife helps to maximise their life span. Contaminated products and instruments are destroyed by the customer.

Product safety

Product risk mainly consists of incorrect results from an instrument, or incorrect handling of a product, which could result in injury to patients or staff.

Systems for monitoring products ensure reporting to customers, suppliers and authorities, which in turn entail corrective measures. Relevant product information to prevent risks from reaching the customer, through a system of Field Safety Notices, FSN and Field Safety Corrective Actions, FSCA.

Production and supply chain management

Risk that products that are not CE-marked will come on the market, or that a supplier does not comply with AddLife's code of conduct.

Supplier evaluations are performed before a new supplier is approved. These evaluations ensure that the supplier complies with AddLife's code of conduct or applies its own equivalent code. Supplier evaluations are performed on an ongoing basis to ensure sustainable production.

Responsible market participant

AddLife has set high standards for how we should act and do our part, with high business ethics standards. Consequently, we attach great importance to ensuring employee awareness and knowledge of our code of conduct.

As a serious participant in the market, AddLife takes responsibility for the entire transaction. In this way we create a sustainable delivery chain by ensuring compliance with ethical guidelines, national and international laws and regulations. AddLife wants to serve as a role model and during the ongoing COVID-19 pandemic we have carefully maintained an ethical approach with respect to allocation of products, but also with regard to pricing, in a market that has experienced a huge supply shortage.

AddLife is also active in various industry organizations to ensure a high standard of ethics throughout the market on the regional, national and European levels. We belong to several networks to learn from, contribute to and influence developments in Life Science.

Human rights, a matter of course

For AddLife, protecting human rights is a matter of course. We do not accept corruption, bribery or unfair anti-competitive actions. Our code of conduct supports the UN Global Compact, ILO core conventions and OECD Guidelines for Multinational Enterprises, which are integrated in our business. The code of conduct, which applies to all AddLife subsidiaries and employees, can be read in its entirety on the AddLife website www.add.life.

AddLife's goal is that 100% of all employees shall be aware of AddLife's code of conduct. We also have a whistleblower function, so any inappropriate conditions can be reported anonymously. In 2020 no complaints were received through our whistleblower function.



21 CODE OF CONDUCT



EMPLOYEES AWARE OF ADDLIFE'S CODE OF CONDUCT

| Target | 2020 | 2019 |
|--------|------|------|
| 100% | 83% | 86% |

22 INCIDENTS OF CORRUPTION



| Target | 2020 | 2019 |
|--------|------|------|
| 0 | 0 | 0 |

ACTIVITIES COMPLETED DURING THE YEAR

- New training materials on sustainability have been developed for AddLife Academy

OUTLOOK FOR 2021

- Update of AddLife’s code of conduct
- All new employees will receive training to learn about the code of conduct
- Continued ISO-certification of our companies

Risk/description

Management

Work on Code of Conduct

Risk that employees and suppliers do not comply with AddLife’s code of conduct, including sustainability, working conditions, human rights and anti-corruption.

The work of ensuring that the business is characterised by responsible behavior towards employees, customers, owners, suppliers, government agencies and the community is an ongoing process. The code of conduct is supported on a daily basis internally in relationships and leadership, through employee appraisals, etc. The code of conduct is also supported via AddLife Academy courses. AddLife partners are required to comply with internationally recognised principles regarding anti-corruption, the work environment, sustainability and human rights. Compliance with the code of conduct is evaluated in ongoing contractual relationships.

Anti-corruption and bribery

Risk of incidents of corruption and bribery, persons with inappropriate or criminal behavior aimed at achieving financial or personal gain.

AddLife practises zero tolerance to bribery and corruption, which is clearly stated in the code of conduct and which is to be communicated to and practised by all Group employees. Employees receive training in the corporate philosophy and business skills through AddLife Academy. This creates a corporate culture in which all employees have a common approach with high ethical and moral standards. The whistle-blower function that has been established is available both to employees and externally through the company’s website.

ADMINISTRATION REPORT

1 January 2020 – 31 December 2020

The Board of Directors and Chief Executive Officer for AddLife AB (publ), Company Registration No. 556995-8126, hereby present the annual report and consolidated financial statements for the 2020 financial year. The Corporate Governance report is part of the administration report and is presented on pages 49-65. The Company's sustainability report is incorporated into the annual report and Consolidated Financial Statements on pages 6-10 and 24-34.

Operations

AddLife is a Swedish-listed medical technology company operating mainly in the European market and consisting of 52 operating subsidiaries in the Labtech and Medtech business areas. The Group has 1,112 employees in 24 countries and offers high-quality, cost-effective solutions and products. The product portfolio consists partly of self-manufactured products and partly of products that are made by other manufacturers. The service portfolio includes advice, service and education.

The customers are primarily active in the healthcare sector – from research to medical care. AddLife currently has a presence in over 25 countries, mainly in the Nordic region, Central and Eastern Europe, as well in China and Australia. AddLife shares have been listed on Nasdaq Stockholm since March 2016.

Key events during the year

2020 has been an unusual year for everyone and COVID-19 has had a major impact on the Life Science market. For most of our companies, operations changed radically as the COVID-19 outbreak hit Europe. From mid-March, demand increased significantly with orders from health services and diagnostic laboratories in particular. During the spring it was difficult to obtain products from various manufacturers and to get distribution to work in response to the exceptional increase in demand for similar products simultaneously, all over the world. It has been an intense hard work, ensuring that all products meet both regulatory requirements and the quality that customers expect. In the summer the pressure on hospitals eased somewhat as the number of patients in ICU units declined, but in the autumn the second wave hit hard in most of Europe.

The autumn has not been characterised by the same acute shortage of personal protective equipment, since many hospitals were able to build up a certain number of stockpile, but there was still high pressure on the market. In the summer and autumn, testing capacity for COVID-19 was expanded in most European countries and testing is expected to continue for an extended period of time. The trend entailed a surge in sales for our diagnostics companies during the remainder of the year.

The year has also been turbulent for our companies in research, where many academic customers, such as colleges and universities, temporarily shut down in the spring and summer because of the pandemic. Nevertheless, throughout the year and especially in the second half we have seen increased demand from COVID-19 related research projects, which have received increased funding. Demand has been high for both instruments and various research reagents related to virus research. Sales of our own advanced instruments in the US and China, however, were lower than in previous years.

During the year our companies in home care had difficulties delivering and completing projects because of infection control measures in eldercare. At the same time, the demographic trend with a growing aging population, as well as technological developments also continued to drive underlying growth. One effect of the demographic trend is the growing need for elderly care, which is causing the home care area to grow as healthcare providers streamline services. For the patient, home care provides the opportunity to live at home longer, which is expected to provide a higher quality of life for the individual.

The COVID-19 pandemic left its mark on 2020, clarifying the opportunities that AddLife has to make a difference by helping to benefit both patients and society. AddLife's offer to healthcare services is attractive on the market and we will continue to offer new treatment options, proactive diagnostics, technical aids and digital solutions for both institutional care and care at home. There is a huge backlog of patients waiting for health care in all countries in the wake of the pandemic, which will take a long time to manage.

Acquisitions

AddLife is constantly looking for companies to acquire and is engaged in discussions with several potential companies. Six acquisitions were completed and closed during the financial year. The year's acquisitions were in both the Labtech and Medtech business areas.

AddLife philosophy for acquisitions:

- The subsidiaries can make smaller add-on acquisitions to strengthen operations within their niche
- The business areas can expand and build market and/or product positions in selected market segments
- The business areas can add new market segments in areas where we see opportunities to gain market leadership

The following acquisitions were completed during the year:

- Euroclone S.p.A: On 28 November 2019 AddLife signed an agreement for the acquisition of 100 percent of shares in Euroclone S.p.A, with closing on 8 January 2020. The company is expected to contribute about SEK 280 million to annual sales. The Italian Euroclone is a leading supplier of instruments and consumables in the field of cell and molecular biology. The acquisition represents AddLife's entry into the Italian market in a segment in which the AddLife is already an established supplier in the Nordic market through the BioNordika companies.
- TechniPro Pulmomed Pty Ltd: On 31 August 2020 AddLife acquired all shares in the Australian company Technipro-Pulmomed Pty Limited for the Medtech business area. The company has five employees and sales of about SEK 13 million. The company is a distributor for medical device products for care of chronic lung diseases, the same agent as in the Nordic markets. The company was integrated into the existing company in Australia after the takeover.
- Ropox AS: The Danish company Ropox A/S was acquired on 1 October. The company develops, designs and produces customised kitchens, bathroom fittings and assistive technology for the elderly and people with special needs. The company also sells products from other manufacturers in the same segment. The company has 73 employees and sales of about SEK 95 million. The acquisition facilitates entry into the home care segment in Denmark and complements the company's existing Nordic operations relating to home care in the Medtech business area.
- DACH Medical Group: On 1 October all shares in Dach Medical Group were acquired. The group is active in Austria, Switzerland and Germany in advanced surgery. The company has 23 employees and sales of about SEK 145 million. The acquisition is a good complement to existing operations in advanced surgery at AddLife.
- Zafe Care Systems AB: On 1 October all shares in Zafe Care Systems AB were acquired. The company has 21 employees and sales of approximately SEK 34 million. The company is a well-established supplier of welfare technology to more than 200 municipalities in Sweden and the acquisition strengthens and complements AddLife's existing offering in welfare technology in the Nordic region.
- SIAD Healthcare s.p.a.: On 18 September 2020 AddLife signed an agreement for the acquisition of SIAD Healthcare s.p.a.'s operations in the advanced surgery product area, with sales of about EUR 8 million. The acquisition was approved by the Italian authorities on 1 December 2020. The operation has 17 employees and sales of about SEK 80 million in the Italian market. In conjunction with the acquisition, the business was transferred to a newly formed company called Biomedica Italia s.r.l.

The total purchase price for this year's six acquisitions is SEK 479 million. Had the acquisitions been completed on 1 January 2020, their impact would have been approximately SEK 783 million on consolidated net sales, SEK 94 million on EBITA, about SEK 65 million on operating profit and about SEK 46 million on profit after tax for the year. During the year a total of 197 (43) employees joined AddLife through acquisitions.

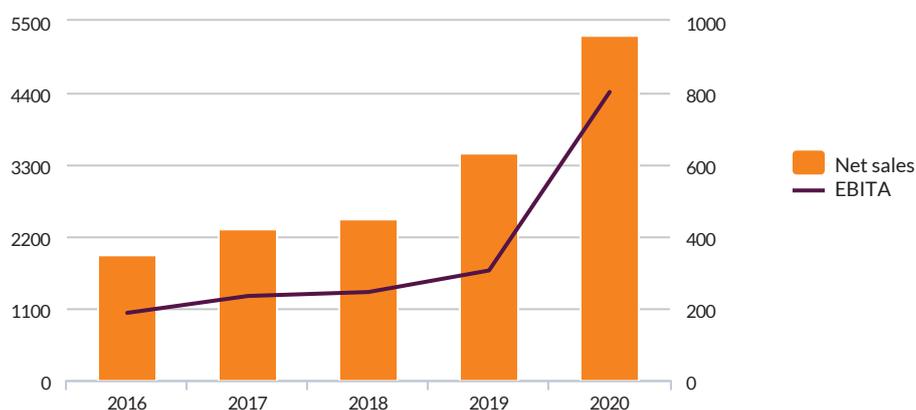
Financial development during the year

Net sales and profit

The AddLife Group's net sales increased by 52 percent (40) and totalled SEK 5,273 million (3,479). Organic growth was 38 percent (5), acquired growth was 17 percent (34) and exchange rate fluctuations had a negative impact of 3 percent (1), corresponding to SEK 121 million (36). During the financial year, EBITA increased by 163 percent (25) to SEK 802 million (305) and the EBITA margin reached 15.2 percent (8.8). The EBITA margin is generally lower in the markets in Central and Eastern Europe. EBITA includes acquisitions costs of a total of SEK 12 million (4) and currency fluctuations had a negative impact on EBITA of 6 percent (1), corresponding to SEK 17 million (3).

Net financial expenses was SEK -13 million (-14) and profit after financial items increased by 261 percent to SEK 659 million (182). Profit after tax rose by 265 percent (10) for the financial year to SEK 520 million (142) and the effective tax rate was 21 percent (22). Earnings per share before dilution for the financial year amounted to SEK 4.63 (1.28).

NET SALES AND EBITA

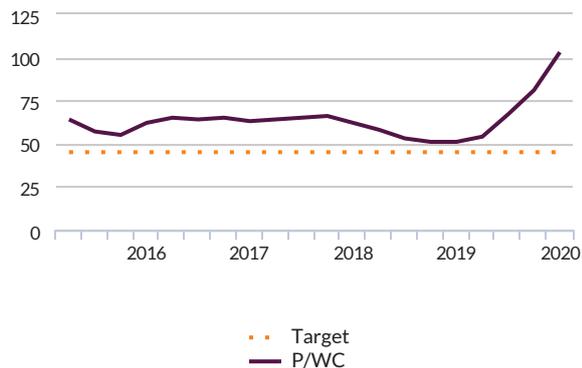


Profitability, financial position and cash flow

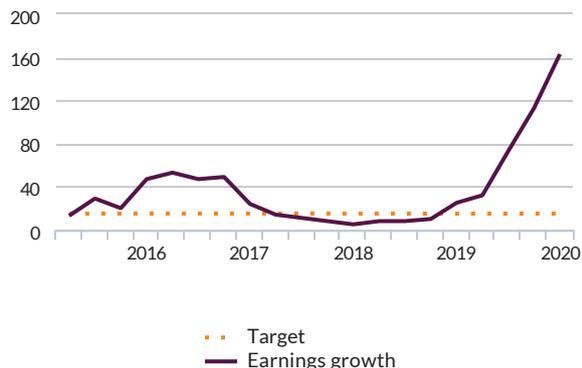
Return on equity at the end of the financial year was 31 percent (10). Return on capital employed totalled 25 percent (8). The equity ratio at the close of the financial year was 46 percent (45). Equity per share, excluding non-controlling interests, totalled SEK 16.73 (13.07).

Return on working capital (P/WC) totalled 103 percent (51). The long-term P/WC target for the Group and all of its companies is 45 percent. The profitability benchmark P/WC ratio encourages high operating profit and low levels of tied-up capital. When combined with the growth target of 15 percent, this creates conditions that promote long-term profitable growth for the companies and the Group. Average working capital, which when calculating P/WC includes inventories with the addition of the net of accounts receivable and accounts payable, amounted to SEK 781 million (598) at the end of the financial year.

P/WC



EARNINGS GROWTH



Cash and cash equivalents, consisting of cash and bank balances together with approved but non-utilised credit facilities, totalled SEK 1,006 million (439) on 31 December 2020. The Group's available credit facilities amounted to SEK 1,492 million (1,102) as of 31 December 2020. The Group's interest-bearing net debt at the close of the financial year stood at SEK 700 million (902), including pension liabilities of SEK 81 million (80), as well as lease liabilities of SEK 233 million (216). The net debt/equity ratio, calculated on the basis of financial net liabilities including provisions for pensions and lease liabilities, totalled 0.4 (0.6).

Cash flow from operating activities reached SEK 950 million (400) during the financial year. The improved cash flow relates to the improved financial performance as well as more efficient management of working capital. Acquisitions of companies amounted to SEK 345 million (325). Investments in non-current assets reached SEK 91 million (85) during the financial year. Disposals of non-current assets totalled SEK 7 million (3). Repurchase of treasury shares amounted to SEK 19 million (43). Issued and exercised call options totalled SEK 58 million (12). A dividend of SEK 59 million (64) was paid.

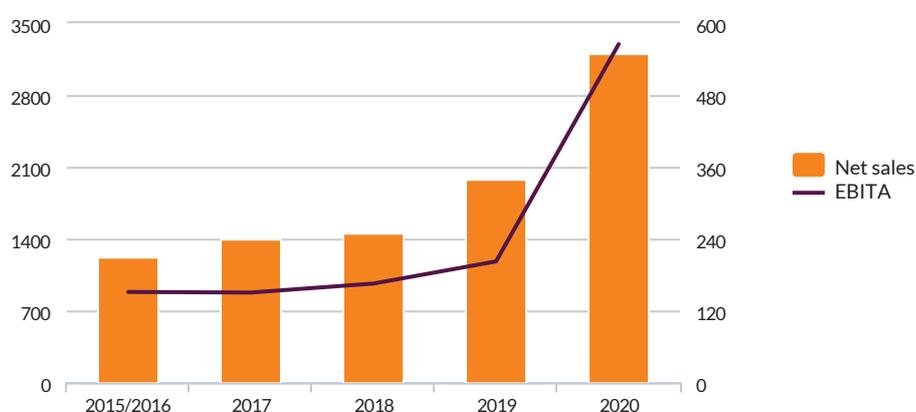
Business areas

AddLife's operations during the financial year were organised in two business areas: Labtech and Medtech.

Labtech

Net sales rose by 62 (37) percent during the financial year to SEK 3,212 million (1,981). Organic growth was 42 percent (4), acquired growth was 23 percent (33) and exchange rate fluctuations had a negative impact of 3 percent (1). EBITA rose by 180 percent (22) to SEK 565 million (202) and EBITA margin amounted to 17.6 percent (10.2).

LABTECH - NET SALES AND EBITA



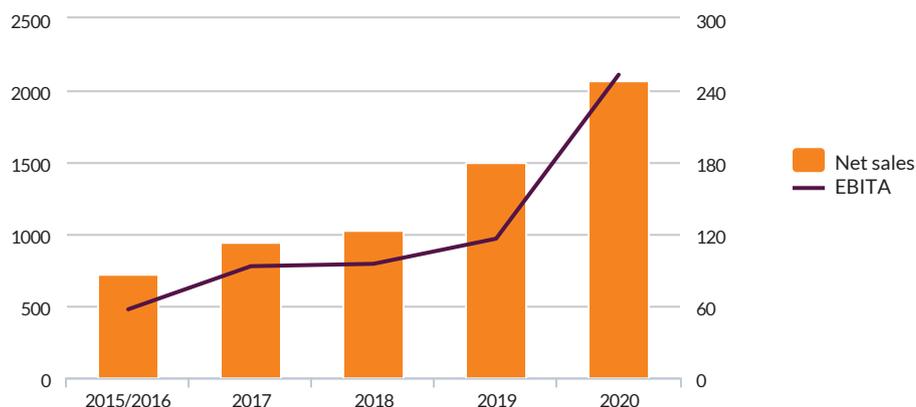
The Labtech business area has undergone strong growth in all geographic markets during the year. The increase for the diagnostics companies is mainly related to sales of certified COVID-19 tests and other tests such as blood gas analysis, used in the hospital ICU units. For other products, which are mainly used in non-emergent medical care, demand has declined since patients have chosen not to seek care during the pandemic.

Research companies have had strong demand for COVID-19 related products, but they were also hit by lower demand when academic institutions were closed.

Medtech

During the financial year net sales totalled SEK 2,061 million (1,498), an increase of 38 percent (45). Organic growth was 31 percent (7), acquired growth was 10 percent (37) and exchange rate fluctuations had a negative impact of 3 percent (1). EBITA rose by 119 percent to SEK 253 million (116), corresponding to an EBITA margin of 12.3 percent (7.7).

MEDTECH - NET SALES AND EBITA

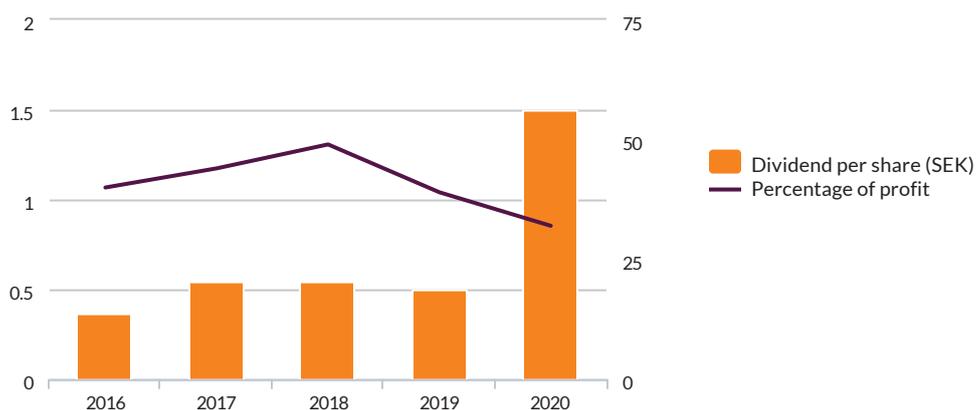


The Medtech business has had extremely strong growth during the year with large deliveries of medical device products and personal protective equipment. The number of elective procedures has been consistently lower than normal, which has resulted in lower demand for non-COVID-19 related products.

Dividend

AddLife's dividend policy is to pay a dividend equivalent to 30-50 percent of average consolidated profit after tax over a business cycle. The Board has resolved to propose that the AGM in May 2021 pay a dividend of SEK 1.50 for the 2020 financial year. Please refer to [note 37](#) for proposal for profit distribution. The Board proposed that no dividend be paid for 2019 at the general meeting. However, a dividend of SEK 0.50 per share was proposed to and approved at the Extraordinary General Meeting in November 2020.

DIVIDEND



Historical data for dividend per share have been restated based on a new issue and share split. The conversion factor is 4.041.

Risks and uncertainties

AddLife works with risk management on both a strategic and operational level. Risk management involves identifying and measuring risks and preventing them from occurring, as well as continually making improvements to reduce future risks. Our risk management focuses on business risks, financial risks and other potentially significant risks such as legal risks. The AddLife Group has policies and guidelines that provide responsible managers with tools to identify deviations that could develop into risks. The level of risk in the operations is systematically followed up in monthly reports, in which negative deviations or risks are identified and remedied.

AddLife's earnings and financial position, as well as its strategic position, are affected by various internal factors within AddLife's control and various external factors over which AddLife has limited influence. The external factors that are most important for AddLife are the economic situation, combined with the market, competition and public procurement and political decisions.

In addition AddLife is affected by financial risks such as transaction exposure, translation exposure, financing and interest rate risk, as well as credit and counterparty risk. See Note 4 for a more detailed description of how AddLife manages financial risks.

| Risk/description | Management |
|---|---|
| Economic cycle and market trends | |
| <p>Demand for AddLife's services is greatly influenced by macroeconomic factors beyond the control of the Company, such as conditions in the global capital market, the state of the economy in general, public finances and events such as the ongoing pandemic. Factors such as business investments, public sector investment, the volatility and strength of the capital market and inflation affect the business and economic climate. A weakening of these conditions on some or all of the markets in which AddLife operates could have material adverse effects on the Company's business, financial condition and results of operations.</p> <p>A significant share of the Company's sales are made to publicly funded activities in medical care, research and health services.</p> <p>Weakened public finances could have a negative impact on AddLife's business and results of operations.</p> | <p>AddLife's subsidiaries are active on a large, or to some extent non-cyclical market, which generally makes the Group less sensitive to economic fluctuations. The strength in AddLife's business model can also be found in the ability of the subsidiaries to retain their flexibility, but with stable funding from the parent company, which makes it simpler to adjust and respond to changes in the market.</p> |
| Public procurement and political decisions | |
| <p>Political decisions in the Nordic countries have resulted in a decline in the number of contract customers because of the consolidation of regions into larger entities. As a result public tenders are now larger and contract periods have often been extended. This change has resulted in an increase in both pressure on prices and competition, while making it difficult for smaller operators in the market to participate in public procurement processes. Furthermore, because the industry is consolidating on the supply side and larger merged suppliers have a broader offering, at the same time that purchase contracts are becoming broader in scope, there is a risk that niche operators like the Company may be unable to participate in the procurement process.</p> | <p>Since agreements covered by public procurement constitute a significant part of AddLife's net sales, there is a strong focus on these in the organization and at the subsidiaries. Great effort is put into preparing and ensuring that the procurement requirements are met, as well as training.</p> |

Risk/description

Management

Technological development

AddLife is exposed to the risk that the various subsidiaries in the AddLife Group may not be able to implement new technology or adapt the product range and business model in time to be able to take advantage of the benefits of new or existing technology. The costs associated with keeping up with product and technological advances may be high and influenced by factors that are fully or partially outside of AddLife's control. Moreover, the level and timing of future operating expenses and capital requirements could significantly differ from current estimates.

There is a strong focus on proactive business development within the subsidiaries, as well as a focus on future technological adaptation with new acquisitions. In several of the subsidiaries major initiatives in research and development are underway, and collaborations with business partners are initiated as needed to ensure technological developments. Regarding distribution of third-party products, there is a strong ongoing collaboration with suppliers with respect to technological developments.

Customers

AddLife has a large number of customers of varying sizes, some of whom are public and some private operators. Because of the number of customers and the Group structure, agreements with customers vary in character with regard to factors such as contract length, warranties, liability limitations and scope, which may cause difficulties in centrally forecasting the operations and development of the different subsidiaries. In some customer relationships there are no written customer agreements, which could result in legal uncertainty regarding the content of the agreement. Moreover, there is a risk that such variation could result in unforeseen liability exposure for AddLife, especially in cases where no standard terms and conditions are applicable for the agreements, or in cases where no specific limitations of liability have been incorporated into the agreements.

Although there are contractual risks associated with the scattered customer base that AddLife subsidiaries have, there are also advantages. An individual subsidiary may be dependent in the short term on a single customer, but AddLife as a Group is not dependent on any single customer and no customer accounts for more than about xx percent of sales. This is a strength in the AddLife business model.

Suppliers

Over the past few years, the industry has undergone consolidation, where the number of suppliers is decreasing. Thus there is a risk that AddLife will lose suppliers that are important for the Company. In order to deliver products, AddLife depends on external suppliers who must meet the terms of the agreements regarding matters such as volume, quality and delivery date. Incorrect, delayed or missing deliveries could in turn cause AddLife's deliveries to be delayed or incorrect. AddLife has agreements with a large number of suppliers over which the Company cannot exercise control nor can it have full insight into their operations. Consequently, AddLife is exposed to the risk that suppliers could act in a way that could harm AddLife. The majority of the Group's supplier agreements have been entered into in accordance with the supplier's terms of agreement and are thus often supplier-friendly.

In a longer perspective, AddLife is not dependent on any single supplier for the survival of the business. The Company's largest supplier amounts to approximately 7 (7) percent of net sales for 2020. AddLife works strategically with the larger suppliers and conducts regular supplier evaluations, with the aim that all suppliers will live up to the AddLife Code of Conduct.

Risk/description

Management

Acquisitions

AddLife has historically completed several acquisitions. Strategic acquisitions will continue to be an important component of AddLife's growth strategy. However, there is a risk that AddLife will not be able to identify acquisition targets or to carry out strategic acquisitions because of, for example, competition with other acquirers or lack of financing.

Acquisitions generally entail integration risks. In addition to company-specific risks, the acquired company's relationships with important customers, key personnel and suppliers could be adversely affected. Integration involves risks relating to the ability to retain skills and to the possibility of creating a common culture. There is also a risk that the integration process may take longer than expected and that unforeseen costs associated with the consolidation of operations may arise. Moreover, expected synergies may totally or partially fail to arise.

Moreover, acquisitions could expose AddLife to unknown obligations. Acquisitions usually involve not only the assumption of all of the assets of the acquired company, but also its obligations. There is a risk that not all potential obligations or commitments have been identified prior to the acquisition, or that the seller lacks the financial ability to compensate AddLife in the event of a breach of warranty.

AddLife constantly pursues acquisitions to ensure that there is an inflow of interesting objects for the Group. AddLife has many years of experience of acquisitions and has a structured process for both acquisition work and integration of completed acquisitions. Guarantees to limit the risk of unknown obligations are one of the tools used in contract negotiation.

Organisational risk

AddLife applies a decentralised organisational model, which means that subsidiaries in the Group are largely responsible for and conduct business independently.

Corporate governance in a decentralised organisation places high demands on financial reporting and monitoring and deficiencies in reporting and monitoring entail a risk of inadequate operational control. The decentralised organisational model has historically been an advantage for the Group. However, there is a risk that the organisational model will prove to be less suitable for meeting any future market challenges that should arise. Moreover, the lack of specialist expertise in the various subsidiaries, such as regarding financial knowledge, could result in incorrect business decisions and slow decision making.

Group Management controls, checks and monitors the business in the subsidiaries, primarily by serving as Chairman of the Board of the companies and by continually monitoring developments. In addition, AddLife works with weekly follow-up of orders received, monthly reporting and follow-up of financial developments in all subsidiaries, which means that the parent company has good insight into and understanding for current and future challenges and opportunities.

Ability to recruit and retain staff

AddLife's continued success depends on experienced employees with specific skills. There are key personnel both among senior executives and among the Group's employees in general. There is a risk that one or several senior executives or other key personnel could leave the AddLife Group on short notice.

AddLife invests time and energy into in-house skills development through AddLife Academy. The aim for each acquisition is for key personnel to remain in the acquired companies and continue to pursue both personal growth and growth of the company within the framework of the Group. AddLife conducts an annual employee survey and follows up the results to ensure that employees are provided with the conditions necessary for personal growth and job satisfaction. AddLife also has an incentive programme for senior management.

Risk/description

Management

Product liability

AddLife's business entails risk associated with product liability. AddLife could be subject to product liability claims if the products that are produced or purchased cause personal injury or property damage. There is a risk that such product liability claims are not fully covered by AddLife's insurance policy. If a product is defective, AddLife may be forced to recall it. In such a situation there is a risk that AddLife cannot make corresponding claims against its own suppliers to receive compensation for the costs incurred by AddLife due to the defective product.

AddLife works continually with suppliers to increase product safety and ensure that products meet the quality requirements that are in place. AddLife regularly reviews its insurance coverage to reduce the risk of unforeseen expenses. AddLife's own products are subjected to ongoing quality assessment and follow-up.

Environmental risk

New environmental legislation linked to transports and product materials could have an impact on sales for AddLife's subsidiaries. AddLife owns a few properties and according to the Swedish Environmental Code, a property owner is responsible for any pollution or other environmental damage, with responsibility for remediation, which may also include damage caused by previous operations.

AddLife's subsidiaries are primarily engaged in commerce and businesses that have a limited direct environmental impact. At the time of each acquisition, earlier environmental impact are noted and reviewed, and contractual protection is negotiated.

Remuneration

Principles for remuneration to senior executives

The Board of Directors intends to propose to the Annual General Meeting in May 2021 that the guidelines for remuneration to senior executives remain unchanged compared with what was decided at the AGM in May 2020:

The guidelines apply to remuneration agreed after the Annual General Meeting 2020 and amendments to agreed remuneration made thereafter. The guidelines do not apply to remuneration resolved by the general meeting. For employments governed by rules other than Swedish, pension benefits and other benefits may be duly adjusted for compliance with mandatory rules or established local practice, taking into account, to the extent possible, the overall purpose of these guidelines. The provisions regarding the Company also apply to the Group where appropriate.

The guidelines' promotion of the Company's business strategy, long-term interests and sustainability

A prerequisite for the successful implementation of the Company's business strategy and safeguarding of its long-term interests, including its sustainability, is that the Company is able to recruit and retain qualified personnel. To this end, it is necessary that AddLife offers competitive remuneration, which these guidelines make possible. Total remuneration should be on market terms and competitive and relate to responsibility and authority.

Types of remuneration, etc.

Remuneration shall be on market terms and may consist of the following components: fixed salary, any variable salary according to separate agreements, pension and other benefits. The general meeting can also, irrespective of these guidelines, resolve on, among other things, share and share price-related remuneration.

Fixed salary

The fixed salary shall consist of fixed cash salary and be reviewed annually. The fixed salary shall be competitive and reflect the position requirements with respect to qualifications, responsibilities, complexity and the manner in which it serves to reach the business objectives. The fixed salary shall also reflect the performance of the senior executive and thus be individual and differentiated.

Variable salary

In addition to fixed salary, the CEO and other senior executives may, according to separate agreements, receive variable salary when fulfilling agreed performance criteria. Any variable salary shall consist of an annual variable cash salary and may amount to a maximum of 40 percent of the fixed annual salary. The variable salary shall be linked to one or several predetermined and measurable criteria, which can be financial, such as consolidated earnings growth, profitability and cash flow, or non-financial, such as individual goals designed to promote the Company's business strategy and long-term interests. Because the goals link the senior executives' remuneration to the Company's earnings, they promote implementation of the Company's business strategy, long-term interests and competitiveness. The terms and bases of calculation for variable remuneration shall be determined annually. The satisfaction of criteria for awarding variable cash remuneration shall be measured over a period of one year. The extent to which the criteria for awarding variable cash remuneration has been satisfied shall be determined when the measurement period has ended. The Board is responsible for the evaluation so far as it concerns variable remuneration to the CEO. For variable cash remuneration to other senior executives, the CEO is responsible for the evaluation. For financial objectives, the evaluation shall be based on the latest financial information made public by the Company. The terms for variable remuneration shall be designed so that the Board of Directors, under exceptional financial conditions, may limit or refuse to pay variable remuneration if such a measure is deemed reasonable.

Further variable cash remuneration may be awarded in extraordinary circumstances, provided that such extraordinary arrangements are limited in time and only made on an individual basis, either for the purpose of recruiting or retaining executives, or as remuneration for extraordinary performance beyond the individual's ordinary tasks. Such remuneration may not exceed an amount corresponding to 50 percent of the fixed annual salary and may not be paid more than once per year and individual. Resolution on such remuneration shall be made by the Board based on a proposal from the Remuneration Committee.

Pension

For the CEO, pension benefits, including health insurance, shall be defined contribution with premiums not exceeding 30 percent of the fixed annual salary. For other senior executives, pension benefits, including health insurance, shall be defined contribution unless the senior executive is subject to defined benefit pension under mandatory collective agreement provisions. Premiums for defined contribution pensions are to be in the form of the Swedish alternative ITP plan, according to a "premium ladder" as stated in AddLife's pension policy, or premiums are not to exceed 30 percent of the fixed annual salary. Variable remuneration shall qualify for pension benefits to the extent required by mandatory collective agreement provisions applicable to the senior executive (applies to Sweden and defined contribution pension).

Other benefits

Other benefits, which may include, for example, company car, travel benefits, cleaning benefits and health insurance, shall be on market terms and only constitute a limited part of the total remuneration. Premiums and other costs associated with such benefits may amount to a maximum of 10 percent of the fixed annual salary.

Termination of employment

For the CEO and other members of Group Management, the notice period shall be six months in case of termination by the senior executive. In case of termination by the Company the maximum notice period shall be 12 months. In case of termination by the Company, severance pay may be payable in an amount corresponding to a maximum of twelve months' fixed salary less any remuneration received from new employments or assignments. Employees who give notice to terminate employment are not entitled to severance pay. Additionally, remuneration may be paid for non-compete undertakings. Such remuneration shall compensate for loss of income and shall only be paid in so far as the previously employed executive is not entitled to severance pay. The remuneration shall be based on the fixed salary at the time of termination of employment and amount to not more than 60 percent of the fixed salary at the time of termination of employment, unless otherwise provided by mandatory collective agreement provisions, and be paid during the time the non-compete undertaking applies, however not for more than 24 months following termination of employment.

Fees to Board members

AddLife's Board members elected by the general meeting may, in specific cases and for limited time, be remunerated for services beyond Board work within their respective areas of expertise. A fee on market terms for these services (including services rendered by a Company wholly owned by a Board member) shall be paid, provided that such services contribute to the implementation of AddLife's business strategy and long-term interests, including its sustainability. Such consultant's fee may, for each Board member, in no case exceed twice the annual Directors' fee.

Salary and employment conditions for employees

In the preparation of the Board of Directors' proposal for these remuneration guidelines, salary and employment conditions for employees of the Company have been taken into account by including information on the employees' total income, the components of the remuneration and increase and growth rate over time, in the Remuneration Committee's and the Board of Directors' basis of decision when evaluating whether the guidelines and the limitations set out herein are reasonable.

Preparation and decision-making process

The Board of Directors has established a Remuneration Committee. The Committee's duties include preparing principles for remuneration to Group Management and the Board of Directors' decision to propose guidelines for remuneration to senior executives. The Board of Directors shall prepare a proposal for new guidelines at least every fourth year and submit it to the general meeting for resolution. The guidelines shall be in force until new guidelines have been adopted by the general meeting. The Remuneration Committee shall also monitor and evaluate programs for variable remuneration to Group Management, the application of the guidelines to senior executives as well as the current remuneration structures and compensation levels in the Company. Remuneration to the CEO shall be decided by the Board of Directors in line with approved policies following preparation and recommendation by the Remuneration Committee. Remuneration to other senior executives shall be decided by the CEO in line with approved policies and after consultation with the Remuneration Committee. The CEO and other members of Group Management do not participate in the Board of Directors' discussions and decisions on remuneration-related matters that pertain to them.

Derogation from these guidelines

The Board of Directors may decide to derogate from these guidelines, in whole or in part, if in a specific case there is special cause and such a derogation is necessary to safeguard the Company's long-term interests, including its sustainability, or to ensure the Company's financial viability. As stated above, the Remuneration Committee's duties include preparing the Board of Directors' decisions on remuneration matters, including decisions to derogate from these guidelines.

Employees, research and development and environment

Employees

At the end of the financial year AddLife had 1,112 employees, compared with 932 at the beginning of the financial year. Completed acquisitions increased the number of employees by 197 (43). The average number of employees in 2020 was 1,004 (903).

| | 2020 | 2019 |
|-----------------------------|-------|------|
| Average number of employees | 1,004 | 903 |
| of which are men | 53% | 50% |
| of which are women | 47% | 50% |
| Age distribution | | |
| up to 29 years | 9% | 10% |
| 30-49 years | 54% | 56% |
| 50 years and older | 37% | 34% |
| Average age | 45 | 45 |

AddLife's own business school – AddLife Academy – provides a growth opportunity for our employees, builds a shared value system and ensures the supply of leaders in the Group. In 2020, AddLife had to find digital solutions for its in-person courses. We held courses in entrepreneurial skills, which is an important platform from which to raise the level of professionalism among our employees, as well as courses adapted to the new conditions, such as “Virtual customer meetings”. AddLife Academy also arranged courses in public procurement procedures and leadership, as well as customised courses in marketing and finance.

Research and development

The Group conducts its own research and development to a limited extent, mainly within Biolin in the Labtech business area.

Environment

None of the Group's Swedish subsidiaries engage in activities that require a permit or notification under the Swedish Environmental Code. None of the foreign subsidiaries engage in activities subject to equivalent requirements for notification or permits. None of the Group's companies are engaged in any environment-related disputes.

Parent company

The operations of the Parent Company AddLife AB comprise Group Management, business area management, consolidated reporting and financial management.

The Parent Company's net sales amounted to SEK 41 million (41) and the loss after financial items was SEK 11 million (-6). Balance sheet appropriations include Group contributions received of SEK 181 million (78) and Group contributions paid of SEK -5 million (-21). Cash flow from investment activities totalled SEK 70 million (-218). The Parent Company's financial net debt at the close of the financial year stood at SEK 407 million (660).

Share capital, share repurchases, incentive programmes and dividends

On 31 December 2020, the Parent Company's share capital amounted to SEK 58,309,340 divided into the number of shares shown below with a nominal value of SEK 0.51 per share.

The AGM on 7 May 2020 resolved to conduct a 4:1 share split. As a result of the split, the number of shares increased to 114,498,292, including 4,625,216 class A shares and 109,873,076 class B shares. The new shares were registered in the shareholders' accounts on 29 May 2020. During the year 10,080 class A shares were converted into 10,080 class B shares. After the conversion the total number of shares and votes in AddLife as of 31 December 2020 was 114,498,292 shares and 156,034,516 votes. Of these shares, 4,615,136 are class A shares, representing 46,151,360 votes, and 109,883,156 are class B shares, representing 109,883,156 votes.

On 31 December 2020 the number of stockholders was 7,501 (4,431).

The Company's class B shares are listed on Nasdaq Stockholm. Two owners each control 10 percent or more of the voting rights. They are RoosGruppen AB (Håkan Roos through companies) with an ownership stake corresponding to 18.37 percent of votes, and Tom Hedelius, who owns shares corresponding to 13.26 percent of votes.

According to Chapter 6, Section 2a of the Swedish Annual Accounts Act, listed companies are required to disclose specific circumstances that may affect the possibility of a take-over of the Company through a public offer for shares in the Company. In the event that the Company is delisted from Nasdaq Stockholm, or that shareholders other than the current principal shareholders may acquire more than 50 percent of the capital or voting rights, the granted credit framework for an overdraft facility at Handelsbanken of SEK 700 million may be terminated.

Repurchase of treasury shares and incentive programs

In May 2020 the AGM authorised the Board of Directors during the period up until the 2021 AGM to buy back a maximum of ten percent of all shares in the Company.

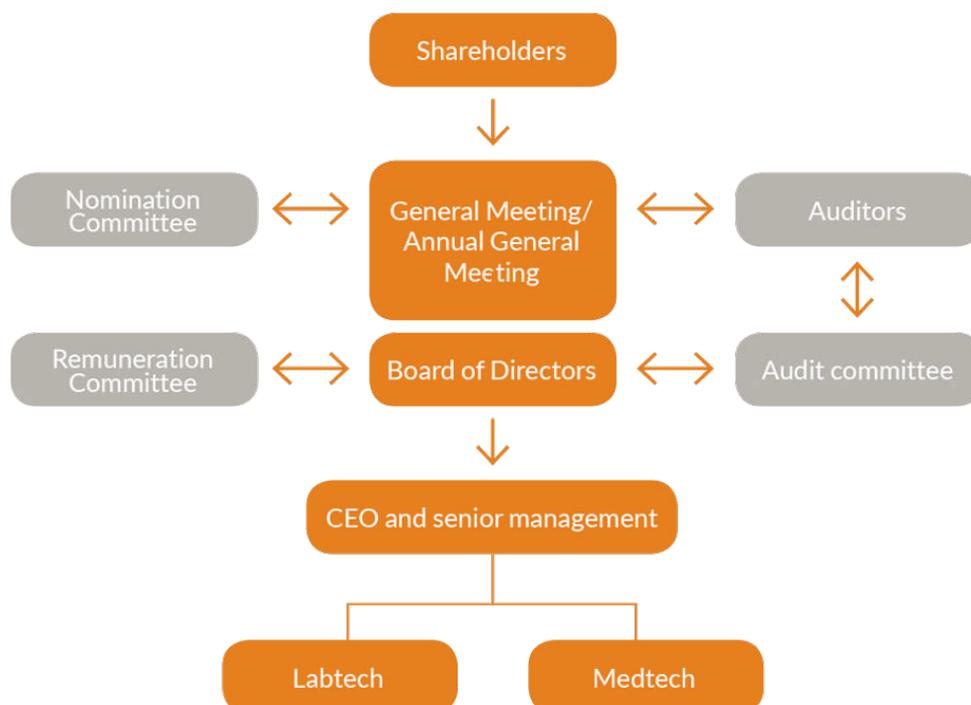
The repurchased shares are intended to cover the Company's commitment to outstanding call options programs. During the financial year, 500,000 (640,000) class B treasury shares were repurchased. The average number of class B treasury shares held during the financial year was 2,370,836 (1,913,620). At year-end the number of class B treasury shares was 2,010,845 (565,250) with an average purchase price of SEK 52.12 (49.94). The shares account for 1.8 percent (2.0) of shares issued and 1.3 percent (1.4) of votes.

At year-end AddLife had four outstanding call option programs. Outstanding call options during the financial year resulted in an estimated dilutive effect based on the period's average share price of approximately 0.1 percent (0.2).

The Board intends to propose to the Annual General Meeting in May 2021 an incentive program based on the same, or substantially similar, model as was approved at the AGM in 2020.

Corporate Governance Principles

AddLife is a public limited liability Company whose class B shares were listed on Nasdaq Stockholm on 16 March 2016, for which reason the Company complies with the Swedish Code of Corporate Governance (the “Code”). The Code applies to all Swedish companies whose shares are listed on a regulated market in Sweden. The Code is part of self-regulation by the Swedish business community and is based on the principle of “comply or explain”. This means that companies are not obliged to apply every rule in the Code, but are allowed the freedom to choose alternative solutions provided that the reasons for any deviation is explained. AddLife has two deviations from the code to report for the 2020 financial year. The deviations and related explanations are presented in the section on the Nomination Committee. This corporate governance report has been reviewed by the auditor. The corporate governance report is available on the Company’s website under Investors, www.add.life/en/investors/corporate-governance/



As of 31 December 2020, the Company had 7,501 shareholders, the 15 largest of whom controlled 67 percent of the share capital and 74 percent of the votes. At the end of the financial year, Swedish investors accounted for 53 percent of shareholders, and foreign investors owned 47 percent of the share capital. The proportion of legal entities was 84 percent, while natural persons accounted for 16 percent of the share capital. Roosgruppen AB (Håkan Roos through companies) and Tom Hedelius are the only shareholders with a direct or indirect shareholding in the Company representing at least one tenth of the voting rights for all shares in the Company.

Articles of Association

According to the Articles of Association, the Company’s name is AddLife AB and it is a public Company. The Company’s most recent financial year extended from 1 January – 31 December.

The Company’s principal business is “to directly or through a wholly or partially owned subsidiary engage in trading with and produce mainly medical equipment and products, and to pursue other compatible business”. The Board of Directors is based in Stockholm and shall comprise at least four and no more than six members. Notice of the Annual General Meeting shall be published in Post- och Inrikes Tidningar (official Swedish gazette) and on the Company’s website. The issuance of

the Notice of the Annual General Meeting shall be advertised in the Swedish newspaper Svenska Dagbladet.

The most recently recorded Articles of Association, adopted at the Extraordinary General Meeting on 13 January 2016, are available in their entirety on the Company's website under investors, www.add.life/en/investors/corporate-governance/articles-of-association/

Compliance with applicable rules for trading

No violations of any applicable stock exchange rules occurred in 2020 and AddLife's operations were conducted in accordance with good practices in the stock market.

Division of responsibilities

The purpose of corporate governance is to establish a clear division of roles and responsibilities between shareholders, the Board of Directors, the Board's committees and Senior Management. Corporate governance within AddLife is based on applicable legislation, primarily the Swedish Companies Act, the listing agreement with Nasdaq Stockholm, the Swedish Code of Corporate Governance (the "Code") and internal guidelines and regulations.

Share structure and shareholders

On 31 December 2020 share capital in AddLife AB amounted to SEK 58,309,340. There were a total of 114,498,292 shares in the Company, including 4,615,136 Class A shares and 109,883,156 Class B shares. The nominal value of each share was SEK 0.51. Each Class A share carries ten votes and each Class B share carries one vote. Only the Class B share is listed on Nasdaq Stockholm.

General Meeting

The Annual General Meeting is the highest decision-making body in which shareholders exercise their voting rights. The Annual General Meeting resolves on the annual report, dividends, appointments to the Board of Directors, election of auditor, compensation to the Board of Directors and remuneration to the auditor, as well as other issues in accordance with the Swedish Companies Act and the Articles of Association. Further information about the Annual General Meeting and minutes from the meetings are available on the Company's website. The Company does not apply any special arrangement in relation to the functions of the General Meeting due to any article in the Articles of Association, or as far as the Company is aware of, any shareholders' agreement.

Information about the 2021 Annual General Meeting is available on the Company's website:

www.add.life/en/investors/corporate-governance/general-meeting/

Right to participate at the General Meeting and shareholders' right of initiative

Shareholders registered in the share register maintained by Euro-clear five days before the General Meeting and who, by the date specified in the Notice of the General Meeting, have informed the Company of their intention to attend, are eligible to participate in the General Meeting and to vote for the number of shares held. Shareholders may attend the Meeting in person or by proxy, and may be accompanied by a maximum of two assistants. Shareholders' assistants may accompany them at a General Meeting if the shareholders provide notification thereof in accordance with the procedure for shareholder registration.

In addition to notifying AddLife, shareholders whose shares are nominee registered at a bank or other nominee must request that their shares be temporarily registered under their own names in the share register maintained by Euroclear to be eligible to participate in the Meeting. Shareholders should inform their nominees in good time before the record date. Shareholders seeking to have a matter addressed at a General Meeting must submit a written request to the Board. The request must normally be received by the Board no later than one week before the earliest point at which the notice of the Meeting may be issued under the Companies Act. Every shareholder that submits a request within the required time has the right to have the issue brought before the General Meeting.

Annual General Meeting 2020

AddLife's Annual General Meeting was held on Thursday, 7 May 2020 in Stockholm. In all, 59 shareholders were present at the meeting, in person or by proxy, representing 62.45 percent of the votes and 51.47 percent of capital. Chairman of the Board Johan Sjö was elected to serve as chairman of the AGM. The meeting was attended by all members of the Board and Group Management.

Authorised public accountant Håkan Olsson Reising, auditor for AddLife, was also present at the meeting as AddLife's elected auditor from KPMG.

The Annual General Meeting 2020 resolved:

- To adopt the financial statements for 2019
- To carry forward the available funds
- To discharge the Board of Directors and Chief Executive Officer from liability for the past financial year
- To re-elect board members Johan Sjö, Håkan Roos, Birgit Stattin Norinder, Eva Nilsagård, Stefan Hedelius and Andreas Göthberg
- To re-elect Johan Sjö to serve as chairman of the Board
- To elect the audit firm KPMG AB to serve as auditor
- To implement a long-term incentive scheme under which the participants will have the opportunity to acquire call options at market prices for shares repurchased by AddLife AB
- To authorise the Board of Directors to acquire, prior to the next AGM, a maximum number of Class B shares so that the Company's own holdings of shares in AddLife does not exceed 10 percent of all shares in the Company at any time
- To authorise the Board of Directors to resolve on a new issue of up to 10 percent of the number of Class B shares for use as payment in acquisitions
- To carry out a share split ("split") of the share, whereby each existing share is divided into four new shares

The AGM's other resolutions are presented in the complete minutes from the AGM, which together with other information about the 2020 AGM can be found at www.add.life/en/investors/corporate-governance/general-meeting/

Extra Annual General Meeting 2020

On Thursday, November 19, 2020, an Extra General Meeting was held in Stockholm. At the meeting, 76 shareholders were represented, in person by proxy or by postal ballot. These represented 60.81 percent of the votes and 49.57 percent of the capital. Johan Sjö, Chairman of the Board, was elected Chairman of the Meeting.

The Extra Annual General Meeting 2020 resolved:

- To distribute SEK 0.50 per share to shareholders, regardless of class of shares

Annual General Meeting 2021

AddLife's 2020 Annual General Meeting will be held on Wednesday 5 May in Stockholm. In order to counteract the spread of COVID-19, the Board of Directors has decided that the Annual General Meeting shall be conducted without the physical presence of shareholders, proxies or outsiders and that the shareholders before the meeting shall have the opportunity to exercise their voting rights by post.

Shareholders who wish to participate in the Annual General Meeting must:

- be entered in the shareholders' register kept by Euroclear Sweden AB as of Tuesday 27 April 2021; and
- have registered by casting their postal vote in accordance with the instructions on postal voting below so that the postal vote is received by the Company no later than Tuesday 4 May 2021.

Shareholders who have had their shares registered under a trustee must, in order to exercise voting rights at the meeting, temporarily register their shares in their own name. Such changes in registration must be completed by Thursday 29 April 2021.

Postal voting

The Board of Directors of the Company has decided that the shareholders of AddLife AB at the Annual General Meeting on May 5, 2021 will be able to exercise their voting rights, only by post and e-mail in accordance with Sections 20 and 22 of the Act (2020: 198) on temporary exemptions to facilitate the executions of general meetings in companies and other associations. For postal voting, shareholders must use the existing postal voting form available on the Company's website, www.add.life/investerare/bolagsstyrning/bolagsstamma/, and at the Company's office.

Completed and signed form for postal voting is sent by post to AddLife AB (publ), Box 3145, 103 62 Stockholm or via email to info@add.life. If shareholders cast a postal vote through a proxy, a power of attorney must be attached to the form. Proxy forms are provided on request and are also available on the Company's website, www.add.life/investerare/bolagsstyrning/bolagsstamma/. If the power of attorney has been issued by a legal entity, a copy of registration certificate should be attached or, if such a document does not exist, the corresponding authorization document is attached the postal voting form. Shareholders may not provide the postal vote with special instructions or conditions. If this happens, the entire postal vote is invalid. Further instructions and conditions can be found in the postal voting form.

Proposal for the Annual General Meeting 5 May 2021:

- Dividend of SEK 1.50 per share for the financial year 2020.

The Board has also decided to propose to the Annual General Meeting the following:

- Incentive program aimed at people in senior positions
- A mandate for the Board of Directors to decide on acquisition and transfer of own shares
- A mandate for the Board of Directors to resolve on a new share issue of up to 10 percent of the number of shares

For additional information about the 2021 AGM please see AddLife's website:

www.add.life/en/investors/corporate-governance/general-meeting/

Nomination Committee

Nomination Committee duties

The Nomination Committee's mandate from the Annual General Meeting is to evaluate the composition and work of the Board of Directors as well as to submit proposals to the AGM for the Chair of the AGM, Directors and Chairman of the Board, auditors, remuneration to directors who are not employed by the Company, election, where appropriate, of a registered auditing firm and auditors' fees, as well as principles for election of members to the Nomination Committee.

Nomination Committee members receive no compensation from the Company for the work of the Committee. The Nomination Committee had two meetings where minutes were taken prior to the 2021 AGM at which all members were present. The complete proposals of the Nomination Committee to the AGM are presented in the notice to attend the meeting and on the Company's website.

Composition of the Nomination Committee

In accordance with the Code, the Company shall have a Nomination Committee. On 1 September 2016 the AGM adopted principles for appointing the Nomination Committee. Consequently, the Annual General Meeting does not decide on these principles and the Nomination Committee mandate annually, unless the principles or the mandate are to be changed. The Nomination Committee consists of representatives of the five largest known shareholders by vote as of 30 September each year, as well as the Chairman of the Board of Directors, who is also tasked with convening the first meeting of the Nomination Committee. The Nomination Committee appoints a Chairman from among its members. The composition of the Nomination Committee shall be announced not later than six months before the Annual General Meeting.

In accordance with the above, the Nomination Committee comprises these appointed members: Johan Sjö, Chairman of the Board, Stefan Hedelius (appointed by Tom Hedelius), Håkan Roos (appointed by RoosGruppen AB), Jonathan Schönbeck (appointed by Odin Fonder), Christofer Geijer (appointed by SEB Investment Management) and Natalie Falkman (appointed by Swedbank Robur Fonder). The composition of the Nomination Committee was announced in conjunction with the presentation of the interim report for the third quarter on 21 October 2020. One Nomination Committee member is a Board member and two members are not independent of the Company's major shareholders. Håkan Roos is Chairman of the Nomination Committee.

The Nomination Committee shall prepare proposals for the Chairman of the Meeting, Board members, remuneration to each of the Board members, the Board members and the Chairman of the Board, as well as the election of a registered firm of auditors and audit fees. The Nomination Committee's proposals to the AGM will be presented in the notice to attend the meeting and on the Company's website. Nomination Committee members receive no compensation from the Company for the work of the Committee. However, the Company is responsible for costs associated with the execution of the Nomination Committee. The Company did not pay any expenses associated with the Nomination Committee's mandate during the year.

Deviations

The Company has two deviations from rule 2.4 of the Code regarding the composition of the Nomination Committee. According to the Code, a Board member should not serve as the chair of the Nomination Committee and at most one Board member should be dependent in relation to the company's major shareholders. Explanation: The Nomination Committee has determined that it is appropriate that the Chairman of the Nomination Committee is the member who represents the largest group of shareholders. The Nomination Committee has also deemed it appropriate that two Board members, who are dependent in relation to major shareholders, are included in the Nomination Committee as they have good knowledge of both the company and other shareholders.

Diversity policy

The Nomination Committee uses 4.1 in the Code as its diversity policy. This means that AddLife's Board of Directors shall consist of a well-balanced mix of skills, experience and background that is important for responsibly and successfully managing AddLife's strategic work. To achieve this, knowledge of Life Science, corporate governance, compliance with rules and regulations, financing and financial analysis and remuneration issues is desirable. In addition, diversity regarding age, gender, education and other professional backgrounds is taken into account.

The goal is to have a Board with good diversity and gender equality. No Board member shall be discriminated against based on religion, ethnic background, age, gender, sexual orientation, disability or for other reasons.

AddLife's Board of Directors



From the left: Chairman Johan Sjö, Birgit Stattin Norinder, Stefan Hedelius, Eva Nilsagård, Andreas Göthberg, Håkan Roos.

According to AddLife's Articles of Association, the Board of Directors must consist of four to six members. Members are elected annually at the AGM for the period extending until the end of the next AGM. There is no limitation on how long a member may serve on the Board of Directors.

Responsibility and work of the Board of Directors

The duties of the Board of Directors are set forth in the Swedish Companies Act, AddLife's Articles of Association and the Code. In addition to this, the work of the Board of Directors is guided by the Rules of Procedure for the Board of Directors, which is adopted by the Board of Directors. The Board of Directors has adopted written rules of procedure governing its work and internal division of labour, including its committees, decision-making procedures within the Board, the Board's meeting procedure and the Chairman's duties. The Board of Directors has also issued instructions for the CEO and instructions for financial reporting to the Board. In addition, the Board has adopted a number of policies for the Group's operations such as the Financial Policy, Communications Policy and Code of Conduct. The Board supervises the work of the CEO through ongoing monitoring of operations over the year and is responsible for the organisation, management and guidelines of the management of the Company's affairs being suitably designed and for the Company maintaining good internal control and effective systems for the monitoring and control of the Company's operations, as well as compliance with the legislation and regulations applicable to the Company's operations. The Board of Directors is also responsible for establishing, developing and monitoring the Company's targets and strategies, decisions on acquisitions and divestments of operations, major investments and appointments and remuneration to Group Management. The Board of Directors and the CEO present the annual accounts to the Annual General Meeting.

An annual evaluation of the work of the Board of Directors shall be performed under the leadership of the Chairman of the Board and the Nomination Committee shall be informed of the outcome of the evaluation. The Board of Directors shall continuously evaluate the work of the CEO. This matter shall be addressed individually each year with no member of Company management being in attendance. Moreover, the Board of Directors shall evaluate and assess any significant appointments which the CEO may have outside of the Company. Under the leadership of the Chairman of the Board, the annual evaluation of the work of the Board was carried out in November 2020, and the Nomination Committee was informed of the outcome of the evaluation.

Johan Sjö

Chairman of the Board since 2015

Born in: 1967

Education: M.Sc. Econ

Professional experience: Chief Executive Officer of Addtech AB, senior management at Bergman & Beving AB and Alfred Berg ABN AMRO

Other appointments: Chairman of the Board of Bergman & Beving AB and OptiGroup AB. Director for Addtech AB, Camfil AB and M2 Asset Management AB

Independent in relation to AddLife and its senior management: Yes

Independent in relation to major shareholders: Yes

Holdings of shares in AddLife: 14,400 Class A shares and 123,398 Class B shares



Andreas Göthberg

Board member since 2018

Born in: 1967

Education: M.Sc. Econ

Professional experience: Chief Executive Officer of Akademikliniken, and previously Chief Executive Officer for Memira Holding AB, Menigo Foodservice AB, Onemed Lab Sweden AB and SATS Group

Independent in relation to AddLife and its senior management: Yes

Independent in relation to major shareholders: Yes

Holdings of shares in AddLife: –



Stefan Hedelius

Board member since 2015

Born: 1969

Education: University studies in finance, various international executive education programmes

Professional experience: Chief Executive Officer of Human Care HC AB, Chief Executive Officer of NOTE AB and senior positions within Scandinavian Airlines (SAS) and Ericsson

Other appointments: Chairman of the board of Momentum Group AB

Independent in relation to AddLife and its senior management: Yes

Independent in relation to major shareholders: No

Holdings of shares in AddLife: 24,964 Class A shares and 4,568 Class B shares



Eva Nilsagård

Board member since 2015

Born in: 1964

Education: M.Sc. Econ

Professional experience: CFO Plastal and Vitrolife AB. Senior positions at the Volvo Group, the AstraZeneca Group and SKF

Other appointments: Chairman of the Board for Spermosens AB. Director for Bufab AB (publ), Irras AB (publ), Hansa Biopharma AB, Xbrane Biopharma AB and Aktiebolaget Svensk Exportkredit

Independent in relation to AddLife and its senior management: Yes

Independent in relation to major shareholders: Yes

Holdings of shares in AddLife: 8,568 Class B shares



Birgit Stattin Norinder

Board member since 2015

Born in: 1948

Education: MPharm

Professional experience: Chief Executive Officer of Prolifix Ltd, Senior Vice President Worldwide Product Development at Pharmacia & Upjohn, Ltd. Leading positions in eg Glaxo and the Astra Group as well as the chairman and board member

of several international Biotech companies

Other appointments: Member of the board of Hansa Medical AB and Jettesta AB

Independent in relation to AddLife and its senior management: Yes

Independent in relation to major shareholders: Yes

Holdings of shares in AddLife: 9,136 Class B shares (including related party holdings)



Håkan Roos

Board member since 2015

Born in: 1955

Education: M.Sc. Econ

Professional experience: Previously Chief Executive Officer of Hallbergs Guld AB and Procurator AB

Other appointments: Chairman of the Board of RoosGruppen AB and Gadelius Japan. Member of the board of OptiGroup AB and Sandå Sverige AB

Independent in relation to AddLife and its senior management: Yes

Independent in relation to major shareholders: No

Holdings of shares in AddLife: 2,156,572 Class A shares and 3,893,759 Class B shares



Information regarding shareholdings as of February 28, 2021.

The Board of Directors' Rules of Procedure

The Rules of Procedure for the Board of Directors shall annually be evaluated, updated and adopted. If the Board establishes any internal committees, the Board's rules of procedure shall specify the duties and decision-making powers delegated to committees by the Board and how the committees are to report to the Board.

The Board of Directors shall hold regular meetings in accordance with a program specified in the Rules of Procedures and such program shall include predetermined decision points and other points if necessary. During the financial year, the Board of Directors held 10 minuted meetings, 5 of which were held before the 2020 AGM and 5 after the AGM. The Board members' attendance is shown in the above table.

At its regular meetings, the Board of Directors addressed the predetermined points on the table at each Board meeting in accordance with the Board's rules (such as the CEO's report on operations, financial reporting, investments and projects).

| Board member | Board meetings | Remuneration committee | Audit committee | Independent in relation to the company | Independent in relation to major shareholders |
|-----------------------------------|-----------------------|-------------------------------|------------------------|---|--|
| <i>Total number of meetings</i> | 10 | 1 | 4 | | |
| Johan Sjö (Chairman of the board) | 10 | 1 | 4 | Yes | Yes |
| Birgit Stattin Norinder | 10 | | 4 | Yes | Yes |
| Eva Nilsagård | 10 | | 4 | Yes | Yes |
| Andreas Göthberg | 10 | | 4 | Yes | Yes |
| Håkan Roos | 10 | 1 | 4 | Yes | No |
| Stefan Hedelius | 10 | | 4 | Yes | No |

Remuneration Committee

Provisions for the establishment of a Remunerations Committee are included in the Code. The Company applies the Code and, as a result, AddLife's Board of Directors has established a Remuneration Committee.

The Board has appointed a Remunerations Committee consisting of Johan Sjö (chairman) and Håkan Roos. The Remuneration Committee has prepared a proposal for principles for remuneration to senior executives. The proposal has been discussed by the Board of Directors and will be presented to the Annual General Meeting for resolution. Based on the decision of the Annual General Meeting, the Board then determines the remuneration of the CEO. The CEO shall not be involved in discussions of her own remuneration. The Remuneration Committee sets the remuneration of other members of Group management based on proposals from the CEO. The Board of Directors shall be informed of the Remuneration Committee's decision. The Remuneration Committee then has the task of monitoring and evaluating application of the guidelines for remuneration to senior management as decided by the Annual General Meeting. The Committee shall also monitor and evaluate programs of variable remuneration to the Group Management in progress and those completed during the year.

The Remunerations Committee held one meeting during the financial year. All Committee members were present at the meeting.

Audit committee

Provisions for the establishment of an Audit Committee are included in the Companies Act and the Code. The Company applies the Code and, as a result, AddLife's Board of Directors has established an Audit Committee consisting of all of the Board members. The Committee's work shall be conducted as an integral part of the Board of Directors' regular meetings. Eva Nilsagård is the appointed chairman of the Audit Committee.

Johan Sjö, Birgit Stattin Norinder, Andreas Göthberg and Eva Nilsagård are independent in relation to the Company and Group Management as well as in relation to the Company's major shareholders, and Johan Sjö, Birgit Stattin Norinder and Eva Nilsagård are skilled in accounting or auditing. Without impacting the Board of Directors' responsibilities and tasks in general, the Audit Committee shall monitor the Company's financial reporting, monitor the effectiveness of the Company's internal control and risk management with respect to financial reporting, keep informed about the audit of the financial

statements, review and monitor the auditor's impartiality and independence and pay special attention to whether the auditors provide the Company with services other than auditing services, and assist in the preparation of proposals for the Annual General Meeting for the election of auditors. In connection with the meeting at which the Board of Directors adopts the annual financial statements, the Board shall receive a report from the Company's external auditors and be briefed on this. The Board of Directors shall on such occasion also have a briefing with the auditors without the presence of the CEO or any other member of the Company Management.

The Audit Committee has had four meetings in 2020 in connection with publication of the interim reports. In addition, AddLife's risk matrix was discussed and the Company's external auditors reported on the interim review.

In connection with the adoption of the annual accounts for 2020 at the Board meeting in February 2021, the Board received a review and a report from the Company's external auditors.

Remuneration to the Board of Directors

Fees to the Chairman and directors shall be resolved on by the General Meeting. In accordance with a decision by the Annual General Meeting on 7 May 2020, the full-year fees to each of the elected Board members amounts to SEK 275,000, and SEK 575,000 to the Chairman. The chairman of the Audit Committee is paid a fee of SEK 50,000 for the full year. In accordance with the decision, the total full-year fees payable amount to SEK 2,000,000.

AddLife's group management



From the left: Peter Simonsbacka, Ove Sandin, Kristina Willgård, Martin Almgren

The CEO, Kristina Willgård, shall manage the operations in accordance with the Companies Act and within the framework established by the Board of Directors. The work and role of the CEO and the division of duties between the Board of Directors and the CEO are detailed in a written set of instructions set out by the Board of Directors ("Instructions to the CEO"). The Board of Directors continuously evaluates the work of the CEO. In consultation with the Chairman, the CEO has prepared the information needed to make decisions at Board meetings and has presented reports and reasoned proposals for decisions.

The CEO shall lead the work of the group management and make decisions in consultation with the other members of the group management. In addition to Kristina Willgård, group management also includes Martin Almgren, CFO, Peter Simonsbacka, Business Area Manager Labtech and Ove Sandin, Business Area Manager Medtech. Until 31 December 2020, Lars-Erik Rydell, Medtech's Business Development Manager, was also part of the group management. Group management has regular business reviews under the management of the CEO.

Operational organisation

During the financial year, the Group's operations were organised into two business areas – Labtech and Medtech. Operations are conducted in subsidiaries in the Nordic region, Central and Eastern Europe, Australia and China. Each operating Company has a board of directors in which the Company's CEO and senior executives from the business area are represented. Each company president reports to a business division manager or business area manager, who, in turn reports to the CEO for AddLife AB.

Kristina Willgård

CEO

Born in: 1965

Member of Group Management since: 2015

Education: M.Sc. Econ.

Professional experience: CFO of Addtech AB, finance director at Ericsson AB, CFO iNetwise, CFO of Frontec, Business controller Spendrups and Auditor Arthur Andersen

Other appointments: Director for Nordic Waterproofing Holding AB, Addnode Group AB and Mölnlycke AB

Holdings of shares in AddLife: 4,608 Class A shares and 508,216 Class B shares (including related party holdings) as well as call options corresponding with 393,800 Class B shares



Martin Almgren

CFO

Born in: 1976

Member of Group Management since: 2015

Education: M.Sc. Econ.

Professional experience: Group Financial Controller for Addtech AB (publ), Group Accounting Manager at Nefab AB, auditor EY

Holdings of shares in AddLife: 276,047 Class B shares as well as call options corresponding with 271,590 Class B shares



Peter Simonsbacka

Business Area Manager Labtech

Born in: 1960

Member of Group Management since: 2017

Education: Engineer

Professional experience: Business area manager in Addtech Nordic AB, CEO BergmanLabora AB and Business area manager at Mettler-Toledo AB

Other appointments: Chairman of the Board for Swedish Labtech

Holdings of shares in AddLife: 75,456 Class B shares as well as call options corresponding with 271,590 Class B shares



Ove Sandin

Business Area Manager Medtech

Born in: 1958

Additional member of Group Management since: 2019

Education: M.Sc. in Engineering

Professional experience: CEO in Triolab AB, Nordisk Business Manager GN ReSound, CEO in GN ReSound AB, Product Manager 3M, Eng. Thoracic medicine, Sahlgrenska

Holdings of shares in AddLife: 15,512 Class B shares as well as call options corresponding with 188,290 Class B shares

Information regarding shareholdings as of 28 February 2021



Internal control of financial reporting

The Board of Directors has established operating procedures with instructions on internal financial reporting. All interim reports and press releases are published on AddLife's website, www.add.life directly adjacent to the announcement.

The Board of Directors' and the CEO's responsibility for internal control is regulated by the Companies Act. The Board of Directors' responsibilities are also regulated in the Code and the Annual Accounts Act. The Board of Directors has overall responsibility for ensuring that the Group has an effective system for management and internal control. This responsibility includes annually evaluating the financial reporting the Board receives and stipulating the content and format of these reports to ensure their quality. This requirement means that the financial reporting must fulfil its purpose and comply with applicable accounting rules and other requirements incumbent on listed companies. The Chief Financial Officer (CFO) has presented reports to the Board on the Group's internal control.

Control environment

AddLife builds and organises its business on the basis of decentralised responsibility for profitability and earnings.

In decentralised operations, the basis for internal control consists of a well-established process aimed at defining targets and strategies for each business. Internal guidelines and policies approved by the Board communicate defined decisionmaking channels, powers of authority and responsibilities. The Group's foremost financial control documents include its financial policy, financial manual and instructions for each financial closing. A Group-wide reporting system with related analysis tools is used for the Group's closing procedures. On a more general level, all operations within the AddLife Group are conducted in accordance with the Group's Code of Conduct.

Risk assessment

AddLife has established procedures for managing risks that the Board of Directors and senior management have deemed essential for the internal control of the Company's financial reporting.

The Board holds the opinion that the Group's exposure to a variety of market and customer segments, and the fact that the operations are conducted in over 45 operating companies, entail significant risk diversification. The risk assessment shall be based on the Group's income statement and balance sheet to identify the risk of significant errors. For the AddLife Group as a whole, the greatest risks are linked to the reported value of intangible assets in relation to acquisitions, inventories and revenue.

Control activities

Control activities include transaction related controls such as spending authorisation and investments, as well as clear disbursement procedures, but can also be analytical controls performed by the Group's controllers and central finance and accounting function. Controllers and financial managers at all levels of the Group play a key role in creating the right environment for transparent and accurate financial reporting. The key roles place high demands on integrity, competence and abilities of individuals.

In order to ensure an efficient exchange of knowledge and experience between the financial functions, regular financial conferences will be held where current issues will be discussed. An important overall control activity is the monthly performance review performed via the internal reporting system and analysed and commented on in the internal work of the Board. The performance review includes reconciliation against set targets and previously achieved results, as well as the review of a number of important key figures.

Each year a "self-assessment" is performed of all Group companies with respect to internal control issues. Companies comment on how important issues have been handled, such as the terms of business in customer contracts, customer credit ratings, valuation and documentation of inventories, payment procedures, documentation and analysis of financial statements and compliance with internal policies and procedures. An accepted minimum level must be established for critical issues and processes, which all companies are expected to meet. Each company's response should be validated and commented on by the relevant company's external auditor in connection with the regular audit. The responses should subsequently be compiled and analysed, after which they are presented to the business area and Group Management teams. The result of the self-evaluations will be taken into account in the planning of the following year's self-evaluations and external auditing.

In addition to the “self-assessment” work, an in-depth analysis of internal control in six of the operating companies was conducted during the year. This work is referred to as an “analysis of internal control” and is performed by the companies’ business controllers and colleagues from the Parent Company’s finance function.

The companies’ key processes and their control activities have been identified and tested. The external auditors have read the records of the internal control in connection with their audit of the companies. The process is expected to provide a good basis to identify and assess the internal controls within the Group.

KPMG provided the Board with a review and accounted for its assessment of the Group’s internal control process.

Review, information and communication

The Board has received monthly comments from the CEO regarding the business situation and the development of the operations. The Board has discussed the quarterly financial statements before these have been published. The Board has received updates on the work on internal controls and its outcome. The Board has also read the assessment made by KPMG of the Group’s internal control processes. The outcome of the internal control has been analysed by the Group’s CFO together with the business controller. An assessment has been made of the improvement measures to be implemented in the various companies. The boards of the various Group companies have been informed of the outcome of the internal control in each company and the improvement measures that should be implemented. The business controller will then continuously follow up the work during the following year together with the Boards of Directors of the Group companies.

Governing guidelines, policies and instructions are available on the Group’s intranet. The documents are regularly updated as needed. Changes are communicated separately via email and at meetings for controllers and financial managers.

For internal information via the intranet, access to the documents is controlled through authorisations. The Group’s employees are divided into various groups whose access to information differs. All financial guidelines, policies and instructions are available for each company’s CEO and CFO, business area managers, business controllers and the central finance staff. Access to Group financial data is also controlled centrally through authorisation.

Internal audit

In light of the risk assessment described above and the structure of control activities, including the process of the “self-evaluation” and the in-depth analysis of the internal control, the Board of Directors has chosen to not have a dedicated internal audit function.

Audit

In accordance with the Articles of Association, a registered auditing firm shall be elected as auditor. KPMG was re-elected as the Company's auditor at the Annual General Meeting on 7 May 2020 for the period until the 2021 Annual General Meeting.

The auditor in charge is Håkan Olsson, aided by Jonas Eriksson. KPMG audits AddLife AB and the majority of its subsidiaries.

The Company's auditors follow an audit plan that includes integrating comments from the Board, and reporting their findings to Company management teams, Group Management and to AddLife's Board of Directors, both during the audit and in connection with the approval of the annual accounts. The Company's auditors also attend the Annual General Meeting, describing and commenting on the audit process.

The independence of the external auditors is regulated by special instructions approved by the Board of Directors, which show the areas for which the external auditors may be engaged on matters beyond the regular audit process. KPMG regularly assesses its independence in relation to the Company and delivers annual written statements to the Board of Directors that the audit firm is independent of AddLife. During the current financial year, KPMG has performed advisory assignments concerning corporate acquisitions. The total fee for KPMG's services in addition to auditing for the 2020 financial year was SEK 1.0 million (0.1).

Quarterly review by auditors

AddLife's nine-month report was reviewed by the Company's auditors during the 2020 financial year.

Håkan Olsson Reising

Auditor in charge, Authorised Public Accountant, Stockholm

Auditor for the company since: January 2017

Born in: 1961

Other assignments: EQT, Bergman & Beving AB, Lagercrantz Group AB and ABB AB

Jonas Eriksson

Assistant Auditor, Authorised Public Accountant, Stockholm

Auditor for the company since: March 2015

Born in: 1974

Other assignments: Audit of Beijer Alma AB, Hufvudstaden AB, Synsam AB, SinterCast AB, Knowit AB and Swedol AB

Consolidated Income Statement

| SEKm | Note | 2020 | 2019 |
|--------------------------------------|-------------------|----------------|----------------|
| Net sales | 5,6 | 5,273.3 | 3,479.4 |
| Cost of goods sold | | -3,454.9 | -2,281.2 |
| Gross profit | | 1,818.4 | 1,198.2 |
| Selling expenses | | -873.6 | -777.1 |
| Administrative expenses | 30 | -272.9 | -232.5 |
| Research and development | | -23.9 | -24.3 |
| Other operating income | 10,30 | 84.3 | 53.1 |
| Other operating expenses | 10 | -59.8 | -21.2 |
| Operating profit | 4-11,17,30 | 672.5 | 196.2 |
| Financial income | 12,30 | 0.7 | 0.9 |
| Finance costs | 12,30 | -14.2 | -14.8 |
| Net financial items | | -13.5 | -13.9 |
| Profit/loss before taxes | | 659.0 | 182.3 |
| Income tax expense | 14 | -139.3 | -40.0 |
| PROFIT FOR THE YEAR | | 519.7 | 142.3 |
| Attributable to: | | | |
| Equity holders of the Parent Company | | 517.8 | 140.6 |
| Non-controlling interests | | 1.9 | 1.7 |
| Earnings per share (SEK) | 34 | 4.63 | 1.28 |
| Diluted EPS (SEK) | | 4.61 | 1.28 |

Consolidated statement of comprehensive income

| SEKm | 2020 | 2019 |
|---|--------------|--------------|
| Profit for the year | 519.7 | 142.3 |
| <i>Components that will be reclassified to profit of the year</i> | | |
| Foreign currency translation differences for the year | -81.7 | 20.6 |
| <i>Components that will not be reclassified to profit of the year</i> | | |
| Revaluations of defined benefit pension plans | -5.0 | -11.8 |
| Tax attributable to items not to be reversed in profit or loss | 1.1 | 2.7 |
| Other comprehensive income | -85.6 | 11.5 |
| Total comprehensive income for the year | 434.1 | 153.8 |
| Attributable to: | | |
| Equity holders of the Parent Company | 432.5 | 152.0 |
| Non-controlling interests | 1.6 | 1.8 |

Consolidated Balance Sheet

| SEKm | Note | 2020-12-31 | 2019-12-31 |
|--|-------|----------------|----------------|
| ASSETS | | | |
| Non-current assets | | | |
| Intangible non-current assets | 15 | 2,002.8 | 1,761.1 |
| Property, plant and equipment | 16 | 433.6 | 352.7 |
| Financial assets | 18 | 8.8 | 12.0 |
| Non-current receivables | 18 | 7.0 | 3.7 |
| Deferred tax assets | 14 | 5.0 | 8.6 |
| Total non-current assets | | 2,457.2 | 2,138.1 |
| Current assets | | | |
| Inventories | 20 | 640.2 | 451.5 |
| Tax assets | | 0.3 | 5.5 |
| Accounts receivable | 21 | 755.2 | 533.7 |
| Prepaid expenses and accrued income | 22 | 46.4 | 28.5 |
| Other receivables | | 34.3 | 18.0 |
| Cash and cash equivalents | | 216.0 | 99.1 |
| Total current assets | | 1,692.4 | 1,136.3 |
| TOTAL ASSETS | | 4,149.6 | 3,274.4 |
| EQUITY AND LIABILITIES | | | |
| Shareholder's equity | | | |
| Share capital | 23 | 58.3 | 58.3 |
| Other contributed capital | | 1,134.3 | 1,134.3 |
| Reserves | | -49.5 | 31.9 |
| Retained earnings, including profit for the year | | 739.0 | 242.4 |
| Equity attributable to equity holders of the Parent Company | | 1,882.1 | 1,466.9 |
| Non-controlling interests | | 8.2 | 9.3 |
| Total equity | | 1,890.3 | 1,476.2 |
| Liabilities | | | |
| Non-current liabilities | | | |
| Non-current interest-bearing liabilities | 18,27 | 99.6 | 23.0 |
| Non-current lease liability | 17,18 | 142.0 | 126.4 |
| Non-current non-Interest-bearing liabilities | 18 | 1.2 | 1.0 |
| Provisions for pensions | 25 | 80.5 | 80.3 |
| Non-current provisions | 26 | 29.5 | 24.0 |
| Deferred tax liabilities | 14 | 161.5 | 127.3 |
| Total non-current liabilities | | 514.3 | 382.0 |
| Current liabilities | | | |
| Current interest-bearing liabilities | 18,28 | 473.0 | 657.6 |
| Current lease liability | 17,18 | 91.2 | 89.3 |
| Accounts payable | 18 | 648.8 | 346.5 |
| Tax liabilities | | 81.1 | 25.0 |
| Other liabilities | | 231.4 | 133.2 |
| Accrued expenses and deferred income | 29 | 210.1 | 161.2 |
| Current provisions | 26 | 9.4 | 3.4 |
| Total current liabilities | | 1,745.0 | 1,416.2 |
| Total liabilities | | 2,259.3 | 1,798.2 |
| TOTAL EQUITY AND LIABILITIES | | 4,149.6 | 3,274.4 |

Consolidated statement of cash flows

| SEKm | Notes | 2020 | 2019 |
|--|-------|---------------|---------------|
| OPERATING ACTIVITIES | | | |
| Profit after financial items | | 659.0 | 182.3 |
| Adjustment for items not included in cash flow | 32 | 280.4 | 239.1 |
| Income tax paid | | -97.0 | -52.1 |
| Cash flow from operating activities before changes in working capital | | 842.4 | 369.3 |
| Cash flow from changes in working capital | | | |
| Changes in inventories | | -119.1 | -7.4 |
| Changes in operating receivables | | -170.6 | 15.8 |
| Changes in operating liabilities | | 397.4 | 22.7 |
| Cash flow from operating activities | | 950.1 | 400.4 |
| INVESTING ACTIVITIES | | | |
| Acquisition of property, plant and equipment | | -62.7 | -65.7 |
| Disposal of property, plant and equipment | | 7.8 | 3.9 |
| Acquisition of intangible assets | | -29.5 | -19.8 |
| Disposal of intangible assets | | 0.8 | - |
| Acquisition of operations | 33 | -345.1 | -324.6 |
| Divestment of operations | | 0.0 | -0.8 |
| Cash flow from investing activities | | -428.7 | -407.0 |
| FINANCING ACTIVITIES | | | |
| Borrowings | 32 | 265.2 | 532.7 |
| Repayments on loans | 32 | -614.4 | -788.6 |
| Right issues | | - | 500.8 |
| Issue expenses | | - | -10.8 |
| Repurchase and disposal of treasury shares | | -19.3 | -43.3 |
| Call options | | 58.2 | 12.4 |
| Other financing | | -3.3 | -96.8 |
| Dividend paid to equity holders of the Parent Company | | -56.2 | -62.1 |
| Dividend paid to non-controlling interests | | -2.7 | -2.1 |
| Cash flow from financing activities | | -372.5 | 42.2 |
| Cash flow for the year | | 148.9 | 35.6 |
| Cash and cash equivalents at beginning of year | | 99.1 | 60.6 |
| Exchange differences on cash and cash equivalents | | -32.0 | 2.9 |
| Cash and cash equivalents at year-end | | 216.0 | 99.1 |

Consolidated statement of changes in equity

| SEKm | Share capital | Other contributed capital | Reserves | Retained earnings, including profit for the year | Equity attributable to shareholders of the Parent | Non-controlling interests | Total equity |
|---|---------------|---------------------------|-------------|--|---|---------------------------|----------------|
| EQUITY, OPENING BALANCE 2019-01-01 | 51.1 | 651.5 | 11.4 | 216.7 | 930.7 | 1.0 | 931.7 |
| Right issues | 7.2 | 493.6 | - | - | 500.8 | - | 500.8 |
| Issue expenses | - | -10.8 | - | - | -10.8 | - | -10.8 |
| Profit for the year | - | - | - | 140.6 | 140.6 | 1.7 | 142.3 |
| Foreign currency translation differens for the year | - | - | 20.5 | - | 20.5 | 0.1 | 20.6 |
| Actuarial effects on defined benefit plan | - | - | - | -11.8 | -11.8 | - | -11.8 |
| Tax attributable to other comprehensive income | - | - | - | 2.7 | 2.7 | - | 2.7 |
| Other comprehensive income | - | - | 20.5 | -9.1 | 11.4 | 0.1 | 11.5 |
| Total comprehensive income | - | - | 20.5 | 131.5 | 152.0 | 1.8 | 153.8 |
| Dividend | - | - | - | -62.1 | -62.1 | -2.1 | -64.2 |
| Call options | - | - | - | 12.4 | 12.4 | - | 12.4 |
| Repurchase of treasury shares | - | - | - | -43.3 | -43.3 | - | -43.3 |
| Acquisition of non-controlling interests | - | - | - | -12.8 | -12.8 | 8.6 | -4.2 |
| EQUITY, CLOSING BALANCE 2019-12-31 | 58.3 | 1,134.3 | 31.9 | 242.4 | 1,466.9 | 9.3 | 1,476.2 |

| SEKm | Share capital | Other contributed capital | Reserves | Retained earnings, including profit for the year | Equity attributable to shareholders of the Parent | Non-controlling interests | Total equity |
|---|---------------|---------------------------|--------------|--|---|---------------------------|----------------|
| EQUITY, OPENING BALANCE 2020-01-01 | 58.3 | 1,134.3 | 31.9 | 242.4 | 1,466.9 | 9.3 | 1,476.2 |
| Profit for the year | - | - | - | 517.8 | 517.8 | 1.9 | 519.7 |
| Foreign currency translation differens for the year | - | - | -81.4 | - | -81.4 | -0.3 | -81.7 |
| Actuarial effects on defined benefit plan | - | - | - | -5.0 | -5.0 | - | -5.0 |
| Tax attributable to other comprehensive income | - | - | - | 1.1 | 1.1 | - | 1.1 |
| Other comprehensive income | - | - | -81.4 | -3.9 | -85.3 | -0.3 | -85.6 |
| Total comprehensive income | - | - | -81.4 | 513.9 | 432.5 | 1.6 | 434.1 |
| Dividend | - | - | - | -56.2 | -56.2 | -2.7 | -58.9 |
| Call options | - | - | - | 58.2 | 58.2 | - | 58.2 |
| Repurchase of treasury shares | - | - | - | -19.3 | -19.3 | - | -19.3 |
| Acquisition of non-controlling interests | - | - | - | - | - | - | 0.0 |
| EQUITY, CLOSING BALANCE 2020-12-31 | 58.3 | 1,134.3 | -49.5 | 739.0 | 1,882.1 | 8.2 | 1,890.3 |

Parent Company Income Statement

| SEKm | Notes | 2020 | 2019 |
|-------------------------------------|--------|--------------|-------------|
| Net sales | | 40.7 | 40.9 |
| Administrative expenses | 7-9,11 | -60.6 | -49.4 |
| Operating profit | | -19.9 | -8.5 |
| Interest income and similar items | 12 | 14.3 | 12.2 |
| Interest expense and similar items | 12 | -5.4 | -9.5 |
| Profit after financial items | | -11.0 | -5.8 |
| Year-end appropriations | 13 | 135.4 | 48.2 |
| Profit before tax | | 124.4 | 42.4 |
| Income tax expense | 14 | -25.8 | -6.1 |
| Profit for the year | | 98.6 | 36.3 |

Parent Company Statement of comprehensive income

| SEKm | 2020 | 2019 |
|--|-------------|-------------|
| Profit for the year | 98.6 | 36.3 |
| Other comprehensive income | - | - |
| Comprehensive income for the year | 98.6 | 36.3 |

Parent Company Balance Sheet

| SEKm | Note | 2020-12-31 | 2019-12-31 |
|---|------|----------------|----------------|
| ASSETS | | | |
| Intangible non-current assets | 15 | 0.1 | 0.2 |
| Property, plant and equipment | 16 | 0.6 | 0.1 |
| Non-current financial assets | | | |
| Interests in Group companies | 19 | 389.1 | 805.6 |
| Receivables from Group companies | 19 | 1,709.2 | 1,278.0 |
| Total non-current financial assets | | 2,098.3 | 2,083.6 |
| Total non-current assets | | 2,099.0 | 2,083.9 |
| Current assets | | | |
| Current receivables from Group companies | | 339.6 | 105.5 |
| Other current receivables | | 0.0 | 2.9 |
| Prepaid expenses and accrued income | 22 | 1.8 | 1.2 |
| Cash and cash equivalents | | 1.5 | - |
| Total current assets | | 342.9 | 109.6 |
| TOTAL ASSETS | | 2,441.9 | 2,193.5 |
| EQUITY AND LIABILITIES | | | |
| Shareholder's equity | | | |
| Restricted equity | | | |
| Share capital | | 58.3 | 58.3 |
| Unrestricted equity | | | |
| Share premium reserve | | 1,134.3 | 1,134.3 |
| Retained earnings | | -57.7 | -76.8 |
| Profit for the year | | 98.6 | 36.3 |
| Total equity | | 1,233.5 | 1,152.1 |
| Untaxed reserves | 24 | 95.9 | 55.9 |
| Liabilities | | | |
| Liabilities to Group companies | | 76.2 | 47.8 |
| Total non-current liabilities | | 76.2 | 47.8 |
| Current interest-bearing liabilities | 28 | 408.8 | 659.8 |
| Current liabilities to Group companies | | 583.5 | 260.0 |
| Accounts payable | | 2.7 | 2.2 |
| Tax liabilities | | 17.3 | - |
| Other liabilities | | 2.6 | 2.1 |
| Accrued expenses and deferred income | 29 | 21.4 | 13.6 |
| Total short-term liabilities | | 1,036.3 | 937.7 |
| Total liabilities | | 1,112.5 | 985.5 |
| TOTAL EQUITY AND LIABILITIES | | 2,441.9 | 2,193.5 |

Parent Company Statement of Cash Flows

| SEKm | Note | 2020 | 2019 |
|--|------|---------------|---------------|
| Profit after financial items | | -11.0 | -5.8 |
| Adjustment for items not included in cash flow | 32 | -21.1 | 0.3 |
| Income tax paid | | -5.7 | -11.3 |
| Cash flow from operating activities before changes in working capital | | -37.8 | -16.8 |
| Cash flow from changes in working capital | | | |
| Increase/decrease other current receivables | | 14.0 | -8.4 |
| Increase/decrease accounts payable | | 0.5 | -7.3 |
| Increase/decrease other current operating liabilities | | 201.1 | 24.2 |
| Cash flow from operating activities | | 177.8 | -8.3 |
| INVESTING ACTIVITIES | | | |
| Investments in intangible non-current assets | | 0.0 | -0.2 |
| Investments in tangible non-current assets | | -0.7 | 0.0 |
| Acquisition of operations | | 0.0 | -8.0 |
| Investments in other non-current financial assets | | 70.9 | -209.7 |
| Cash flow from investing activities | | 70.2 | -217.9 |
| FINANCING ACTIVITIES | | | |
| Right issues | | - | 500.8 |
| Issue expenses | | - | -10.8 |
| Call options | | 58.2 | 12.4 |
| Change in overdraft | 32 | -463.1 | 333.3 |
| Repurchase and disposal of treasury shares | | -19.3 | -43.3 |
| Borrowings | | 233.9 | 196.8 |
| Repayment of loans | 32 | 0.0 | -700.9 |
| Dividend to shareholders of the Parent Company | | -56.2 | -62.1 |
| Cash flow from financing activities | | -246.5 | 226.2 |
| Cash flow for the year | | 1.5 | 0.0 |
| Cash and cash equivalents at beginning of year | | 0.0 | 0.0 |
| Exchange differences on cash and cash equivalents | | 0.0 | 0.0 |
| Cash and cash equivalents at year-end | | 1.5 | 0.0 |

Parent Company Statement of Changes in Equity

| SEKm | Restricted equity | | Unrestricted equity | | Total |
|--|-------------------|-----------------------|--|----------------|-------|
| | Share capital | Share premium reserve | Retained earnings, including profit for the year | | |
| EQUITY, OPENING BALANCE 2019-01-01 | 51.1 | 651.5 | 16.2 | 718.8 | |
| Profit for the year | - | - | 36.3 | 36.3 | |
| Total comprehensive income for the year | - | - | 36.3 | 36.3 | |
| Right issues | 7.2 | 493.6 | - | 500.8 | |
| Issue expenses | - | -10.8 | - | -10.8 | |
| Dividend | - | - | -62.1 | -62.1 | |
| Repurchase of treasury shares | - | - | -43.3 | -43.3 | |
| Call options issued | - | - | 12.4 | 12.4 | |
| EQUITY, CLOSING BALANCE 2019-12-31 | 58.3 | 1,134.3 | -40.5 | 1,152.1 | |

| SEKm | Restricted equity | | Unrestricted equity | | Total |
|--|-------------------|-----------------------|--|----------------|-------|
| | Share capital | Share premium reserve | Retained earnings, including profit for the year | | |
| EQUITY, OPENING BALANCE 2020-01-01 | 58.3 | 1,134.3 | -40.5 | 1,152.1 | |
| Profit for the year | - | - | 98.6 | 98.6 | |
| Total comprehensive income for the year | - | - | 98.6 | 98.6 | |
| Dividend | - | - | -56.2 | -56.2 | |
| Repurchase of treasury shares | - | - | -31.0 | -31.0 | |
| Disposal of treasury shares | - | - | 11.7 | 11.7 | |
| Call options issued | - | - | 58.2 | 58.2 | |
| EQUITY, CLOSING BALANCE 2020-12-31 | 58.3 | 1,134.3 | 40.8 | 1,233.4 | |

Note 1 General information

AddLife AB (Parent Company) and its subsidiaries form the AddLife Group. The Group consists of 63 companies, 52 of which are operational and active mainly in the Nordic countries and Central and Eastern Europe. The Group is a leading independent supplier of equipment, instruments and reagents from leading global suppliers to customers primarily in medical care, research, colleges and universities, as well as the food and pharmaceutical industries.

AddLife AB, corporate identification number 556995-8126, is a registered limited liability company with its registered office in Stockholm, Sweden.

Note 2 Summary of important accounting policies

This section describes the comprehensive basis of preparation which has been applied in preparing the financial statements. Accounting principles for specific accounting areas and individual line items are described in the related notes.

The financial statements for the Group were prepared in compliance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and with interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC) as approved by the European Union (EU). Recommendation RFR 1 Supplementary Accounting Rules for Groups, issued by the Swedish Financial Reporting Board, was also applied. The Parent Company prepared its annual accounts in accordance with the Swedish Annual Accounts Act (1995:1554) and recommendation RFR 2 Accounting for Legal Entities, from the Swedish Financial Reporting Board. The Parent Company applies the same accounting principles as the Group, except in the cases specified in the section entitled 'Differences between the accounting policies of the Group and the Parent Company'.

Presentation of the annual report

The financial statements are in millions of Swedish kronor (SEK million) unless otherwise stated. AddLife AB's functional currency is Swedish kronor, as is the reporting currency for the Group. Assets and liabilities are recognised at historical cost, except for currency derivatives that are measured at fair value.

Assets are divided into current assets and non-current assets. An asset is considered current if it is expected to be realised within 12 months of the end of the reporting period or within the Company's operating cycle. 'Operating cycle' refers to the time elapsed from the start of production until the Company receives payment for goods or services delivered. The Group's operating cycle is judged to be less than one year. If an asset does not fulfil the current asset criterion, it is classified as a non-current asset.

Liabilities are divided into current liabilities and non-current liabilities. Current liabilities are liabilities to be paid within 12 months of the end of the reporting period or, in the case of operating liabilities only, that are expected to be paid within the operating cycle. As this takes into account the operating cycle, no non-interest-bearing liabilities, such as accounts payable or accrued staff costs, are recognised as non-current liabilities.

Receivables and liabilities, as well as income and expenses, are offset only if required or if expressly permitted under IFRS.

Differences between the accounting policies of the Group and the Parent Company

The Parent Company's and the Group's accounting policies are consistent with each other, except for the following areas. The Parent Company has chosen to apply the option in RFR 2 not to apply IFRS 16. In accordance with RFR 2 possible defined benefit plans in the Parent company are reported as defined contribution plans. Tax laws in Sweden allow companies to defer tax payments by making allocations to untaxed reserves in the balance sheet via the income and expense item appropriations. In the consolidated balance sheet these are treated as temporary differences, i.e. a breakdown is made between deferred tax liability and equity. Changes in untaxed reserves are recognised in the consolidated statement of comprehensive income and broken down into deferred tax and profit for the year.

New or amended accounting standards applied in 2020

The new, amended or improved standards did not have any material impact on AddLife's financial statements.

New or amended accounting standards to be applied after 2020

New, amended or improved standards have not yet been endorsed by the EU unless specifically stated above and they are not expected to have any material impact on AddLife's financial statements.

Note 3 Critical estimates and assumptions

The carrying amounts of certain assets and liabilities are based in part on estimates and assumptions. This applies particularly to impairment testing of goodwill ([Note 15](#)) and to defined benefit pension obligations ([Note 25](#)). Assumptions and estimates are continually evaluated and are based on historical experience and expectations regarding future events deemed reasonable under prevailing circumstances. Tests are performed each year to determine if goodwill is impaired. The recoverable amount for cash generating units has been determined by calculating values in use. For these calculations, certain estimates must be made.

A portion of the Group's pension obligations for salaried employees is on a defined benefit basis and is covered by collective policies with Alecta. Currently, it is impossible to obtain data from Alecta on the Group's share of obligations and plan assets, so the pension plan with Alecta must be recognised as a defined-contribution plan. The consolidation ratio reported by Alecta does not indicate any deficit, but it is not possible to obtain detailed information from Alecta about the size of the pension obligation.

The present value of pension obligations recognised as defined benefit plans depends on multiple factors determined on an actuarial basis using a number of assumptions. In establishing these assumptions, AddLife consults with actuaries. The assumptions used to determine the present value of the obligation include the discount rate and salary increases. Each change in these assumptions will affect the carrying amount of pension obligations. See also [Note 25](#).

Changes in tax laws in the countries where AddLife operates could change the amount of tax liabilities and assets recognised. In addition, the interpretation of current tax laws can affect reported tax asset/liability. Assessments are made to determine both current and deferred tax assets/liabilities. The actual results may deviate from these estimates, in part because of changes in the business climate or the tax rules.

Note 4 Financial risk and risk management

Goals and policy for risk management

AddLife strives for structured and efficient management of the financial risks that arise in operations, which is manifest in the financial policy adopted by the Board of Directors. Financial operations are not conducted as a separate line of business, instead they are merely intended to constitute support for the business and reduce risks in financial operations. The policy stipulates goals and risks in the financial operations, and how they are to be managed. The financial policy expresses the goal of minimising and controlling financial risks. The policy defines and identifies the financial risks that arise at AddLife and how responsibility for managing these risks is distributed in the organisation. The financial risks defined in the financial policy are currency risk, interest rate risk, liquidity, financing and issuer/borrower risk. Operational risks, that is, financial risks related to operating activities, are managed by each subsidiary's management according to principles in the financial policy and subordinate process descriptions approved by the Group's Board of Directors and management. The subsidiaries within AddLife include financial derivatives with an external counterparty. Risks such as translation exposure, refinancing risk and interest rate risk are managed by the Parent Company, AddLife AB.

Currency risks

The AddLife Group conducts extensive trading in foreign countries and as such the Group has a material currency exposure, which shall be managed in a way which minimises impact on profit from exchange rate fluctuations.

The AddLife Group practices a decentralised responsibility for currency risk management, which among other things means that risk identification and risk hedging either through matching of currency flows, via currency accounts, or via forward exchange contracts is conducted at the subsidiary level. The companies are responsible for choosing the most appropriate hedging measure from a commercial and risk point of view. To minimise currency risks, matching of inflows and outflows in the same currency shall be prioritised. Currency clauses may be used if the company finds it to be advantageous from a risk and commercial point of view. The main principle for the currency clause is 80 percent compensation for an exchange rate fluctuation of +/-2 percent. If the company determines that currency risk could have a significant impact on profits after the exposure has been reduced through matching and/or currency clauses, the company must hedge its net commercial flows using forward exchange contracts on a monthly basis. For AddLife, currency risk arises as a result of future payment flows in foreign currency, known as transaction exposure, and also because parts of the Group's equity comprise net assets in foreign subsidiaries, known as translation exposure.

Transaction exposure

Transaction exposure comprises all future contracted and forecast ingoing and outgoing payments in foreign currency. The Group's currency flows usually pertain to flows in foreign currency from purchases, sales and dividends. Transaction exposure also comprises financial transactions and balances. During financial years 2019 and 2018, the Group's payment flows in foreign currencies were distributed as follows:

| | 2020 | | | 2019 | | |
|-----|-----------------------|----------|-----------|-----------------------|----------|-----------|
| | Currency flows, gross | | | Currency flows, gross | | |
| | Inflows | Outflows | Net flows | Inflows | Outflows | Net flows |
| EUR | 602.6 | 1,181.4 | -578.8 | 330.8 | 784.0 | -453.2 |
| DKK | 109.8 | 14.8 | 95.0 | 95.0 | 14.2 | 80.8 |
| PLN | 166.2 | 0.5 | 165.7 | 82.9 | 1.2 | 81.7 |
| NOK | 120.6 | 0.9 | 119.7 | 77.8 | 0.6 | 77.2 |
| USD | 44.8 | 517.8 | -473.0 | 38.9 | 246.5 | -207.6 |
| GBP | 38.2 | 49.2 | -11.0 | 33.1 | 14.5 | 18.6 |
| CHF | 7.2 | 57.1 | -49.9 | 1.0 | 7.4 | -6.4 |

The effects of exchange rate fluctuations are reduced by buying and selling in the same currency, through currency clauses in customer contracts and, to a certain degree, by forward purchases or sales of foreign currency. Currency clauses are a common method in the industry for handling uncertainty associated with future cash flows. A currency clause means that compensation will be paid for any changes in the exchange rate that exceed a certain predefined level during the contract period. If these thresholds are not reached, for example when the exchange rate changes by less than two percentage points, no compensation is paid. The currency clauses adjust the exchange rate change between the time the order is placed and the invoice date. Currency clauses are symmetrically designed, which means that compensation is charged or credited when the exchange rate rises or declines beyond the predefined thresholds.

Of AddLife's net sales in 2019, currency clauses cover about 23 (25) percent and sales in the purchasing currency make up about 23 (19) percent. In certain transactions, there is a direct link between the customer's order and the associated purchase order, which is a good basis for effective currency risk management. However, in many cases the dates of the orders do not coincide, which may reduce the effectiveness of these measures. The companies within AddLife have reduced their currency exposure by using forward foreign exchange contracts. At the end of the 2020 financial year, there were outstanding forward foreign exchange contracts in a gross amount of SEK 52.9 million (59.9), of which EUR equalled SEK 45.4 million (39.6) and USD SEK 7.5 million (19.4). All futures refer to currency purchases. Of the total contracts of SEK 52.9 million (59.0), SEK 52.9 million (52.5) mature within six months. Hedge accounting does not apply to forward foreign exchange contracts; instead, they are classified as a financial asset/liability measured at fair value through profit or loss. Currency flows in the Parent Company are mainly in Swedish kronor (SEK). To the extent that internal and external loans and investments in the Parent Company are in foreign currency, 100 percent of the capital amount is hedged.

Translation exposure

AddLife's translation exposure is not hedged at this time, with the exception of some foreign operations denominated in EUR (see hedging of the Group's net investment in foreign operations). AddLife's net assets are distributed among foreign currencies as shown below:

| | 2020 | | 2019 | |
|-----------------|-------|-----------------------------------|-------|-----------------------------------|
| | SEKm | Sensitivity analysis ¹ | SEKm | Sensitivity analysis ¹ |
| Net investments | | | | |
| EUR | 545.7 | 27.3 | 257.6 | 12.9 |
| DKK | 327.4 | 16.4 | 94.5 | 4.7 |
| NOK | 166.8 | 8.3 | 134.4 | 6.7 |
| CHF | 80.2 | 4.0 | 38.0 | 1.9 |

¹ Impact of +/-5% in exchange rate on Group equity

When translating the income statement of units with a functional currency other than SEK, a translation effect arises when exchange rates vary. With the current distribution of Group companies' different functional currencies, a change of 1 percentage point in the exchange rates would have an effect on net sales and on EBITA as follows:

| | 2020 | 2019 |
|-----------|------|------|
| Net sales | 40.3 | 29.3 |
| EBITA | 5.6 | 2.5 |

The exchange rates used in the financial statements are shown in the following table:

| Exchange rate | Average rate | | Closing day rate | |
|---------------|--------------|-------|------------------|------------|
| | 2020 | 2019 | 2020-12-31 | 2019-12-31 |
| AUD | 6.34 | 6.57 | 6.26 | 6.51 |
| CHF | 9.25 | 9.52 | 9.80 | 9.57 |
| CNY | 1.33 | 1.37 | 1.25 | 1.33 |
| DKK | 1.41 | 1.42 | 1.35 | 1.40 |
| EUR | 10.49 | 10.59 | 10.04 | 10.43 |
| GBP | 11.80 | 12.07 | 11.09 | 12.21 |
| NOK | 0.98 | 1.07 | 0.95 | 1.06 |
| PLN | 2.36 | 2.46 | 2.22 | 2.44 |
| USD | 9.20 | 9.46 | 8.19 | 9.32 |

Financing and liquidity

The overall objective of AddLife's financing and debt management is to secure both long term and short term financing for the operations, and to minimise borrowing costs. Capital requirements must be secured through active and professional borrowing procedures involving overdraft and credit facilities. Raising of external financing is centralised to AddLife AB. Satisfactory payment capacity shall be achieved through contractual credit facilities. Excess liquidity is primarily used to pay down outstanding loans. Temporary surpluses of liquid funds are invested with as good a return as possible. Credit, interest rate and liquidity risks should be minimised when investing liquid funds. The fixed interest term and the period during which capital is tied up may not exceed six months. Only counterparties with high credit ratings are permitted. AddLife AB provides an internal bank which lends to and borrows from the subsidiaries. AddLife's current interest-bearing liabilities are shown in [Note 28](#). AddLife Group provides a common cash pool for the countries in which the Group has significant operations. Subsidiaries in these countries have been connected to the cash pool and manage all liquidity within the framework of the cash pool accounts. In cases where there is no cash pool in the country where the subsidiary operates its business, or if an individual foreign currency account does not exist within the cash pool, the subsidiary shall deposit any excess liquidity with AddLife AB.

Temporary excess liquidity in AddLife AB may be invested in accordance with the following guidelines:

- The investment's fixed-interest term and the period during which capital is tied up may not exceed six months.

The following investments are permitted:

- Interest-bearing account at a bank with the right to immediate withdrawal, minimum credit rating of A.
- Deposits in Swedish banks with a minimum credit rating of A.
- Money market instruments (< 1 year) such as treasury bills and commercial paper with credit ratings corresponding to A-1, K-1, P-1 (very high creditworthiness).

Refinancing risk

Refinancing risk is the risk of AddLife not having access to sufficient financing at any given time. The refinancing risk increases if AddLife's credit rating deteriorates or if AddLife becomes too dependent on one source of financing. If all or a large percentage of the debt portfolio falls due at one or more individual occasions it could result in the extension or refinancing of a large percentage of the loan volume having to be made on unfavourable interest and loan terms. In order to limit refinancing risk, procurement of long-term credit facilities is initiated no later than nine months before the credit facility matures. The maturity structure, including interest payments, for the Group's financial interest-bearing liabilities, is distributed over the coming years as follows:

| | Carrying amount | Future payment amount | Matures | | | |
|------------------------------------|-----------------|-----------------------|-----------------|------------------------------|-----------------------------|---------------|
| | | | within 3 months | after 3 months within 1 year | after 1 year within 5 years | after 5 years |
| Interest-bearing liabilities | 486.8 | 488.0 | 410.0 | 43.6 | 34.4 | - |
| Additional purchase consideration | 85.8 | 93.2 | 6.3 | 14.7 | 72.1 | - |
| Accounts payable | 610.4 | 610.4 | 610.4 | - | - | - |
| Forward foreign exchange contracts | 2.1 | 2.1 | 1.1 | 1.0 | - | - |

Other operating liabilities that comprise financial instruments all fall due for payment within 1 year.

Interest rate risk

Interest rate risk define that the risk of actual value on nor Future cash flows by a financial instrument varies because of restatements of market rates. The interest rate risk is regulated by ensuring that the average fixed interest term of the debt portfolio varies between zero and three years. The debt portfolio consists of bank overdraft facilities with fixed interest terms of three months and outstanding external loans with remaining fixed interest terms of six months. AddLife's financial net debt as at 31 December 2020 was SEK 700 million (902). AddLife's net financial debt as at 31 December 2020 affects net financial items by about SEK +/- 7 million (+/-9) if interest rates change by one percentage point.

Issuer/borrower risk and credit risk

Issuer/borrower risk and credit risk are defined as the risk of AddLife's counterparties failing to fulfil their contractual obligations. AddLife is exposed to credit risk in its financial transactions, i.e. in investing its surplus liquidity and executing forward foreign exchange transactions, and in its commercial operations in connection with accounts receivable and advance payments to suppliers. Credit risk exposure consists of the carrying amount of the financial assets. To utilise its companies' detailed knowledge of AddLife's customers and suppliers, each company assesses the credit risk in its commercial transactions. New customers are assessed before credit is granted, and credit limits set are strictly enforced. Short credit periods are pursued and the absence of excessive concentration of business with individual customers and specific sectors contributes to minimising the risks. No individual customer accounts for more than 4 (2) percent of total credit exposure over a one-year period. The equivalent figure for the ten largest customers is approximately 16 (12) percent. Exposure by customer segment and geographic market is shown in the table in [Note 6](#). Credit losses amounted to SEK 27.2 million (3.0) during the year, equal to 5.1 percent (0.1) of net sales.

Note 5 Net sales by revenue type and business area

| Medtech | 2020 | 2019 | | |
|-----------------|----------------|----------------|----------------|--|
| Products | 1,810.1 | 1,310.0 | | |
| Instruments | 226.8 | 157.3 | | |
| Services | 24.6 | 31.1 | | |
| Total | 2,061.5 | 1,498.4 | | |
| Labtech | 2020 | 2019 | | |
| Products | 2,324.4 | 1,368.5 | | |
| Instruments | 709.1 | 430.8 | | |
| Services | 178.3 | 181.7 | | |
| Total | 3,211.8 | 1,981.0 | | |
| 2020 | Labtech | Medtech | Total | |
| Sweden | 521.4 | 555.2 | 1,076.6 | |
| Denmark | 658.7 | 161.7 | 820.4 | |
| Finland | 522.5 | 181.9 | 704.4 | |
| Norway | 360.9 | 469.2 | 830.1 | |
| Other countries | 1,148.3 | 693.5 | 1,841.8 | |
| Total | 3,211.8 | 2,061.5 | 5,273.3 | |
| 2019 | Labtech | Medtech | Total | |
| Sweden | 403.2 | 366.2 | 769.4 | |
| Denmark | 331.9 | 137.0 | 468.9 | |
| Finland | 368.6 | 206.6 | 575.2 | |
| Norway | 291.4 | 297.3 | 588.7 | |
| Other countries | 585.9 | 491.3 | 1,077.2 | |
| Total | 1,981.0 | 1,498.4 | 3,479.4 | |

Regarding other revenue types, dividends and interest income are recognised in financial items, see Note 10.

Parent Company

Of the Parent Company's net sales of SEK 40.7 million (40.9), 100 percent (100) relate to intra-group sales. Of administrative expenses in the Parent Company of SEK 60.6 million (49.4), 0 percent (0) relates to purchases from Group companies.

Accounting principle

The fair value of what has been received, or what will be received, is recognised as sales revenue. Deductions are made for value added tax, returns, discounts and price reductions.

Revenue from sales of goods and instruments

The majority of AddLife's net sales consist of sales of goods and instruments. For these, the revenue recognition takes place at a certain time, which is when control of the products has been transferred to the customer, this is normal upon delivery to the customer. Transfer of control and thus also the revenue recognition normally depends on the delivery terms. The selling company then also has no remaining significant control over the product or involvement in its management.

Rebates

Products may be sold with volume discounts, based on total sales during a certain period of time. Revenues from such agreements are calculated and reported based on experience and probability.

Sales of goods and services combined

The AddLife Group also has certain agreements that cover both goods and services. Revenues from these are reported by distributing the sales value among the various performance commitments. Revenue recognition takes place when the respective performance commitment is fulfilled. For the Group, there are usually two performance commitments at present; products (which includes hardware, installation and training) and licenses. Revenues from products are reported at a certain time. The license provides the licensee a right to access intellectual property throughout the license period and revenue is recognized over time.

Sales of services

Other services form a limited part of AddLife's operations. Services are performed for a limited period of time and are reported in the period when the service has been delivered to the counterparty.

Leasing income

Leasing income is reported on a straight-line basis in the income statement based on the terms of the leasing agreement.

Note 6 Segment reporting

The division into business areas reflects AddLife's internal organisation and reporting system. AddLife reports its business areas as operating segments. The two business areas are Labtech and Medtech. This market grouping reflects a natural division of the Life Science market. AddLife uses EBITA as a performance measure when monitoring the business areas. Intra-Group sales are based on the same prices that an independent party would pay for the product.

Labtech

The companies in the Labtech business area operate within diagnostics and biomedical research, as well as laboratory analysis. The companies deliver directly to customers various products and solutions that include analytical instruments, equipment, microscopes, consumables and reagents, as well as software support and technical service, primarily to laboratories in medicine, research, academia and the food and pharmaceutical industries. The companies within the Labtech business area are mainly active in microbiology, clinical chemistry, coagulation, molecular biology, research, immunology, point-of-care testing, veterinary diagnostics and in the food industry. Customers are also offered training programmes in various areas to ensure that customers have the appropriate skills and to maximise user benefit for the products the Company provides.

Medtech

The companies in the Medtech business area provide medical device products within the medtech market, with a focus on surgery, thoracic medicine, neurology, wound care, anaesthesia, intensive care, ear, nose and throat, ostomies, and home healthcare.

Data by operating segment

During the financial years 2020 and 2019, no internal invoicing occurred between the business areas.

| Net sales | 2020 | 2019 |
|--------------|----------------|----------------|
| | Externally | Externally |
| Medtech | 2,061.6 | 1,498.4 |
| Labtech | 3,211.7 | 1,981.0 |
| Total | 5,273.3 | 3,479.4 |

| EBITA | 2020 | | 2019 | |
|--------------|--------------|-----------------|--------------|-----------------|
| | EBITA | EBITA margin, % | EBITA | EBITA margin, % |
| Medtech | 252.6 | 12.3 | 115.6 | 7.7 |
| Labtech | 565.5 | 17.6 | 201.9 | 10.2 |
| Total | 818.1 | | 317.5 | |

| Operating profit/loss, assets and liabilities | 2020 | | | 2019 | | |
|---|------------------|---------------------|--------------------------|------------------|---------------------|--------------------------|
| | Operating profit | Assets ¹ | Liabilities ¹ | Operating profit | Assets ¹ | Liabilities ¹ |
| Medtech | 170.8 | 2,302.7 | 449.1 | 43.5 | 1,923.6 | 374.5 |
| Labtech | 519.9 | 1,610.4 | 839.5 | 167.6 | 1,321.5 | 460.6 |
| Group items | -18.2 | 236.5 | 970.7 | -14.9 | 29.3 | 963.2 |
| Total | 672.5 | 4,149.6 | 2,259.3 | 196.2 | 3,274.4 | 1,798.3 |
| Finance income and costs | -13.5 | | | | | |
| Profit before taxes | 659.0 | | | | | |

¹ Does not include balances in Group accounts or financial transactions with Group companies.

| Investments in non-current assets | 2020 | | | 2019 | | |
|-----------------------------------|-------------------------|--|--------------|-------------------------|--|--------------|
| | Intangible ¹ | Property, plant and equipment ¹ | Total | Intangible ¹ | Property, plant and equipment ¹ | Total |
| Medtech | 86.6 | 104.6 | 191.2 | 168.0 | 54.6 | 222.6 |
| Labtech | 190.2 | 73.8 | 264.0 | 78.6 | 79.8 | 158.4 |
| Group items | - | 6.3 | 6.3 | 0.2 | 0.9 | 1.1 |
| Total | 276.8 | 184.7 | 461.5 | 246.8 | 135.3 | 382.1 |

¹ The amounts do not include the effects of corporate acquisitions.

| Depreciation/amortisation of non-current assets | 2020 | | | 2019 | | |
|---|---------------|--|---------------|---------------|--|---------------|
| | Intangible | Property, plant and equipment ¹ | Total | Intangible | Property, plant and equipment ¹ | Total |
| Medtech | -81.8 | -57.5 | -139.3 | -58.2 | -49.3 | -107.5 |
| Labtech | -45.5 | -84.5 | -130.0 | -48.1 | -73.8 | -121.9 |
| Group items | -2.4 | -2.5 | -4.9 | -2.7 | -1.2 | -3.9 |
| Total | -129.7 | -144.5 | -274.2 | -109.0 | -124.3 | -233.3 |

¹ Depreciation/amortisation of property, plant and equipment include depreciation/amortisation of right- of-use assets.

Significant profit or loss items, other than depreciation or amortisation, not matched by payments

| | 2020 | | | | 2019 | | | |
|--------------|---------------|-------------------|-------------|------------|---------------|-------------------|-------------|------------|
| | Change in | | | Total | Change in | | | Total |
| | Capital gains | pension liability | Other items | | Capital gains | pension liability | Other items | |
| Medtech | -1.1 | -1.2 | -7.2 | -9.5 | -0.2 | -2.8 | 3.2 | 0.2 |
| Labtech | -2.6 | 0.5 | 0.2 | -1.9 | -0.4 | 3.6 | 0.8 | 4.0 |
| Group items | - | - | 14.4 | 14.4 | - | - | 0.6 | 0.6 |
| Total | -3.7 | -0.7 | 7.4 | 3.0 | -0.6 | 0.8 | 4.6 | 4.8 |

| Data by country | 2020 | | | 2019 | | |
|------------------------------------|--------------------|---------------------|-----------------------------|--------------------|---------------------|-----------------------------|
| | Net sales external | Assets ¹ | Of which non-current assets | Net sales external | Assets ¹ | Of which non-current assets |
| | Sweden | 1,076.6 | 1,438.6 | 1,074.1 | 769.5 | 1,532.1 |
| Denmark | 820.4 | 472.5 | 273.7 | 468.9 | 333.9 | 183.0 |
| Finland | 704.4 | 264.6 | 131.1 | 575.2 | 274.7 | 136.1 |
| Norway | 830.1 | 471.5 | 276.2 | 588.6 | 499.6 | 329.6 |
| Other countries | 1,841.8 | 1,467.6 | 680.9 | 1,077.2 | 926.8 | 376.2 |
| Group items and unallocated assets | - | 34.8 | 21.2 | - | -292.7 | 24.9 |
| Total | 5,273.3 | 4,149.6 | 2,457.2 | 3,479.4 | 3,274.4 | 2,138.1 |

¹ Does not include balances in Group accounts and financial assets. External net sales are based on the customers' location, and the carrying amounts of assets are based on where the assets are located.

| Investments in non-current assets | 2020 | | | 2019 | | |
|-----------------------------------|--------------|-------------------------------|--------------|--------------|-------------------------------|--------------|
| | Intangible | Property, plant and equipment | Total | Intangible | Property, plant and equipment | Total |
| Sweden | 37.7 | 33.8 | 71.5 | 125.6 | 42.2 | 167.8 |
| Denmark | 44.1 | 22.6 | 66.7 | 79.5 | 15.7 | 95.2 |
| Finland | 3.4 | 22.6 | 26.0 | 0.4 | 6.5 | 6.9 |
| Norway | 5.1 | 11.0 | 16.1 | 37.8 | 8.0 | 45.8 |
| Other countries | 186.5 | 94.7 | 281.2 | 3.5 | 62.9 | 66.4 |
| Total | 276.8 | 184.7 | 461.5 | 246.8 | 135.3 | 382.1 |

The Group has no single customer whose revenues account for 10 percent of total revenue, for which reason there is no related reporting.

Note 7 Employees and employee benefits expense

| Average number of employees | 2020 | | | 2019 | | |
|-----------------------------|------------|------------|--------------|------------|------------|------------|
| | Men | Women | Total | Men | Women | Total |
| Sweden | | | | | | |
| Parent Company | 5 | 6 | 11 | 5 | 5 | 10 |
| Other companies | 130 | 98 | 228 | 108 | 94 | 202 |
| Denmark | 127 | 68 | 195 | 76 | 59 | 135 |
| Finland | 59 | 68 | 127 | 56 | 77 | 133 |
| Norway | 87 | 51 | 138 | 69 | 47 | 116 |
| Other countries | 195 | 243 | 438 | 139 | 168 | 307 |
| Total | 603 | 534 | 1,137 | 453 | 450 | 903 |

| Salaries and remuneration | 2020 | | | 2019 | | |
|---------------------------|-------------------|-------------------|-----------------|-------------------|-------------------|-----------------|
| | Senior management | of which variable | Other employees | Senior management | of which variable | Other employees |
| Sweden | | | | | | |
| Parent Company | 19.0 | 5.1 | 5.7 | 12.8 | 2.9 | 5.5 |
| Other companies | 10.7 | 0.0 | 136.1 | 10.8 | 0.3 | 120.6 |
| Denmark | 9.3 | 1.8 | 115.6 | 6.5 | 1.0 | 90.5 |
| Finland | 6.3 | 1.1 | 78.4 | 6.6 | 0.6 | 75.8 |
| Norway | 7.8 | 0.9 | 84.5 | 5.5 | 0.7 | 90.1 |
| Other countries | 22.6 | 3.2 | 171.6 | 15.6 | 1.3 | 49.8 |
| Total | 75.7 | 12.1 | 591.9 | 57.8 | 6.8 | 432.3 |

| Salaries, remuneration and social security costs | Group | | Parent Company | |
|---|--------------|--------------|----------------|-------------|
| | 2020 | 2019 | 2020 | 2019 |
| Salaries and other remuneration | 653.9 | 483.5 | 24.7 | 18.3 |
| Contractually agreed pensions for senior management | 6.6 | 6.2 | 3.4 | 2.5 |
| Contractual pensions to other | 51.1 | 51.5 | 1.1 | 1.1 |
| Other social security costs | 115.8 | 82.4 | 8.9 | 6.9 |
| Total | 827.4 | 623.6 | 38.1 | 28.8 |

| Percentage women | Group | | Parent Company | |
|------------------------------------|------------|------------|----------------|------------|
| | 2020-12-31 | 2019-12-31 | 2020-12-31 | 2019-12-31 |
| Board of Directors | 13% | 12% | 33% | 33% |
| Other members of senior management | 30% | 38% | 20% | 22% |

Senior management are defined as Group Management, the President and Vice President of the Group's subsidiaries.

Remuneration to the Board of Directors and senior management

Preparation and decision-making process for remuneration to the Board of Directors, CEO and Group Management

The guidelines applied in the 2020 financial year for remuneration to senior management were decided by the Nomination Committee. The principle for remuneration to the Board of Directors, Chief Executive Officer (CEO) and Group Management is that remuneration should be competitive. The Nomination Committee proposes Board fees to the Annual General Meeting (AGM). Board fees are paid based on a resolution of the AGM. For committee work, remuneration is paid to the Chairman of the audit committee according to the decision of the AGM, to other members no fee is paid for committee work. For remuneration to the CEO, members of Group Management and other members of senior management in the Group, the Board of Directors has appointed a remuneration committee consisting of the Chairman of the Board and one Board member, with the CEO as the reporting member. A fixed salary, variable remuneration and conventional employment benefits as well as pension benefits are paid to the CEO, Group Management and other members of senior management. In addition, incentive programmes apply as described below. The remuneration committee adheres to the guidelines for remuneration to senior management approved by AddLife AB's AGM.

Call options for senior executives

The Group's share-based long-term incentive scheme makes it easier for senior management to acquire shares in the company. The reason for implementation of the long-term incentive scheme is to give management personnel within the AddLife Group the opportunity to learn about and work towards an increase in the value of the Company's shares through their own investment, thereby achieving greater alignment of interests between them and the Company's shareholders. The purpose of the incentive scheme is also to help senior executives to increase their shareholding in the Company over the long-term. The employees have paid a market-based premium for acquired call options on Class B shares. The option premium in the scheme was calculated by Nordea Bank by applying the established Black & Scholes measurement method. The calculations are based on the following parameters: the exercise price was set at 110 percent of the volume-weighted average price during the measurement period, volatility is based on statistical data derived from historical data, the risk-free interest rate was based on the interest rate for government bonds, maturity and exercise period under the terms of the schemes and dividend according to estimates based on the Group's dividend policy.

The programme includes a subsidy so that the employee receives the same sum as the option premium paid in the form of cash payment, i.e. salary, after two years, provided that the option owner at this point is still employed within the Group. This subsidy and the associated social security costs are accrued as personnel costs over the vesting period. AddLife has the right, but no obligation to repurchase the options when an employee terminates employment. The holder may exercise the options regardless of continued employment in the Group.

AddLife has a total of four outstanding programmes corresponding to a total of 2,819,053 shares. Outstanding call options during the financial year resulted in an estimated dilutive effect based on the year's average share price of approximately 0.5 percent (0.2).

| Outstanding programmes | Number of warrants | Corresponding number of shares | Percentage of total number of shares | Exercise price | Exercise period |
|------------------------|--------------------|--------------------------------|--------------------------------------|----------------|---------------------------|
| 2020/2024 | 250,000 | 1,000,000 | 0.9% | 98.40 | 19 Jun 2023 - 28 Feb 2024 |
| 2019/2023 | 215,000 | 860,000 | 0.8% | 76.60 | 20 Jun 2022 - 28 Feb 2023 |
| 2018/2022 | 170,000 | 714,000 | 0.6% | 56.00 | 16 Jun 2021 - 28 Feb 2022 |
| 2017/2021 | 56,203 | 236,053 | 0.2% | 53.20 | 16 Jun 2020 - 28 Feb 2021 |
| Total | 691,203 | 2,810,053 | | | |

| Remuneration and other benefits in 2020 | Basic salary/ Board fees | Variable remuneration ¹ | Other benefits | Pension costs | Total |
|---|--------------------------|------------------------------------|----------------|---------------|-------------|
| Chairman of the Board | 0.6 | - | - | - | 0.6 |
| Other members of the board | 1.5 | - | - | - | 1.5 |
| Chief Executive Officer | 5.0 | 2.3 | 0.2 | 1.4 | 8.9 |
| Other senior executives ² | 10.9 | 3.7 | 0.5 | 2.7 | 17.8 |
| Total | 18.0 | 6.0 | 0.7 | 4.1 | 28.8 |

¹ Including remuneration for those senior executives participating in incentive programmes

² During the year, other members of Group Management consisted of four people.

| Remuneration and other benefits in 2019 | Basic salary/ Board fees | Variable remuneration ¹ | Other benefits | Pension costs | Total |
|---|--------------------------|------------------------------------|----------------|---------------|-------------|
| Chairman of the Board | 0.5 | - | - | - | 0.5 |
| Other members of the board | 1.5 | - | - | - | 1.5 |
| Chief Executive Officer | 3.7 | 1.3 | 0.2 | 1.0 | 6.2 |
| Other senior executives ² | 7.0 | 1.8 | 0.4 | 1.8 | 11.0 |
| Total | 12.7 | 3.1 | 0.6 | 2.8 | 19.2 |

¹ Including remuneration for those senior executives participating in incentive programmes

² During the year, other members of Group Management consisted of four people.

| Board fees, SEK 000 | Position | 2020 | 2019 |
|-------------------------|-----------------------|------------|------------|
| Johan Sjö | Chairman of the Board | 0.5 | 0.5 |
| Håkan Roos | Board member | 0.3 | 0.3 |
| Stefan Hedelius | Board member | 0.3 | 0.3 |
| Andreas Göthberg | Board member | 0.3 | 0.3 |
| Birgit Stattin Norinder | Board member | 0.3 | 0.3 |
| Eva Nilsagård | Board member | 0.3 | 0.3 |
| Total | | 2.0 | 2.0 |

The Board of Directors

The Board fees of SEK 2,000 thousand set by the Nomination Committee are distributed, as per the AGM decision, among those Board Directors who are not employed by the Parent Company.

Parent Company's CEO

Kristina Willgård, Parent Company CEO, received a fixed salary of SEK 4,999k (3,698) and SEK 2,334k (1,343) in variable pay. Variable remuneration includes SEK 224k regarding the year's cost for a subsidy for participation in the Group's incentive programme. Taxable benefits for the CEO totalling SEK 208k (207) are additional. From age 65, the CEO is covered by a defined contribution pension, the size of which depends on the outcome of pension insurance agreements. In 2020, a total of SEK 1,439k (1,038) in pension premiums, determined annually by the remuneration committee, were paid for the CEO. Variable salary is not pensionable income. Variable remuneration based on Group earnings may amount to 40 percent of fixed salary. Further variable cash remuneration may be awarded in extraordinary circumstances, provided that such extraordinary arrangements are limited in time and only made on an individual basis, for the purpose of recruiting or retaining executives, or as remuneration for extraordinary performance beyond the individual's ordinary tasks. Such remuneration may not exceed an amount corresponding to 50 percent of the fixed annual salary and may not be paid more than once each year per individual. Any resolution on such remuneration shall be made by the Board based on a proposal from the Remuneration Committee. During 2020, the Board decided on additional variable cash compensation for the CEO, which is included in the table above. The period of notice is of 12 months on part of the Company and six months on part of the CEO. In the case of termination on the initiative of the Company, the CEO is entitled to a severance payment equivalent to one year's salary in addition to salary during the period of notice. No severance package is payable if the employee terminates the contract.

Other members of Group Management

Other members of Group Management were paid a total of SEK 10,902k (7,026) in fixed salaries and SEK 3,727k (1,793) in variable remuneration. Variable remuneration includes SEK 101k regarding the year's cost for a subsidy for participation in the Group's incentive programme, which was expensed during the 2020 financial year and will be paid in 2021. Taxable benefits totalling SEK 469k (439) are additional. Persons in Group Management are covered from age 65 by pension entitlements based on individual agreements. Existing pension schemes consist of defined contribution schemes, in which the pension amount depends on the outcome of pension insurance agreements. During 2020, a total of SEK 2,681k (1,797) in pension premiums was paid for the group 'Other members of Group Management'. Variable remuneration based on Group earnings may amount to 40 percent of fixed salary. Further variable cash remuneration may be awarded in extraordinary circumstances, provided that such extraordinary arrangements are limited in time and only made on an individual basis, for the purpose of recruiting or retaining executives, or as remuneration for extraordinary performance beyond the individual's ordinary tasks. Such remuneration may not exceed an amount corresponding to 50 percent of the fixed annual salary and may not be paid more than once each year per individual. Any resolution on such remuneration shall be made by the Board based on a proposal from the Remuneration Committee. During 2020, the Board decided on additional variable cash compensation for the Group Management, which is included in the table above. The period of notice is 12 months on the part of the Company and six months on part of the employee. Severance pay is payable upon termination of employment equivalent to no more than one year's salary. Severance pay is not paid on departure at own request.

Personnel information

The Swedish Annual Accounts Act requires more information than IFRS, including information about the gender of the Board and management. Data on gender distribution refer to the situation at the end of the reporting period. Members of

the Board of Directors' are directors, elected by a general meeting, in the Parent Company and in Group companies. Members of senior management' are people in Group Management and Managing Directors at Group companies.

Note 8 Remuneration to auditors

| | Group | | Parent Company | |
|---|------------|------------|----------------|------------|
| | 2020 | 2019 | 2020 | 2019 |
| KPMG | | | | |
| Audit assignment | 3.7 | 2.4 | 0.9 | 0.9 |
| Tax consultation | 0.4 | 0.0 | 0.0 | 0.0 |
| Other assignments | 1.0 | 0.1 | 0.9 | 0.1 |
| Total remuneration to KPMG | 5.1 | 2.5 | 1.8 | 1.0 |
| Other auditors | | | | |
| Audit assignment | 0.9 | 1.1 | - | - |
| Tax consultation | 0.7 | 0.4 | - | - |
| Other assignments | 0.2 | 0.4 | - | - |
| Total remuneration to other auditors | 1.8 | 1.9 | - | - |
| Total remuneration to auditors | 6.9 | 4.4 | 1.8 | 1.0 |

Audit assignments refers to the statutory audit of the annual and consolidated financial statements and accounting, as well as the administration of the Board of Directors and the Chief Executive Officer, along with auditing and other examinations carried out by agreement or contract. This includes other duties incumbent on the company's auditors, as well as advice or other assistance prompted by observations from such audits or the performance of other tasks

In 2020, remuneration paid to the auditing firm amounted to SEK 5.1 million, distributed between the following categories:

- Audit assignment, SEK 3.7 million, of which SEK 1.7 million refers to KPMG Sweden.
- Tax consultancy, SEK 0.4 million, of which SEK 0 million refers to KPMG Sweden.
- Other services, SEK 1.0 million, of which SEK 1.0 million refers to KPMG Sweden.

Note 9 Depreciation and amortisation

| | Group | | Parent Company | |
|--|---------------|---------------|----------------|-------------|
| | 2020 | 2019 | 2020 | 2019 |
| Depreciation and amortisation, by function | | | | |
| Cost of goods sold | -40.2 | -35.4 | - | - |
| Selling expenses | -192.5 | -160.4 | - | - |
| Administrative expenses | -41.5 | -37.3 | -0.2 | -0.1 |
| Total | -274.2 | -233.3 | -0.2 | -0.1 |
| | 2020 | 2019 | 2020 | 2019 |
| Depreciation and amortisation, by asset class | | | | |
| Intangible assets | -129.7 | -109.0 | -0.1 | -0.1 |
| Buildings and land | -0.6 | -0.4 | - | - |
| Leasehold improvements | -0.9 | -1.1 | - | - |
| Machinery | -3.2 | -2.4 | - | - |
| Equipment | -44.8 | -33.8 | -0.1 | 0.0 |
| Right-of-use assets for leased premises | -58.1 | -49.9 | - | - |
| Right-of-use assets for other | -36.9 | -36.7 | - | - |
| Total | -274.2 | -233.3 | -0.2 | -0.1 |

Note 10 Other operating income and expenses

| Group | 2020 | 2019 |
|---|--------------|-------------|
| Other operating income | | |
| External services | 4.4 | 5.6 |
| External rental income | 1.5 | - |
| Gain on sale of operations and non-current assets | 3.9 | 1.2 |
| Exchange gains, net | - | - |
| Change in loans for contingent considerations | - | 8.3 |
| Remuneration for terminated agency | 13.5 | 6.8 |
| Other | 16.5 | 12.5 |
| Total | 39.8 | 34.4 |
| Other operating expenses | | |
| Loss on sale of operations and non-current assets | -0.2 | -0.6 |
| Exchange losses, net | -7.9 | -1.3 |
| Change in loans for contingent considerations | -1.2 | - |
| Other | -6.0 | -0.6 |
| Total | -15.3 | -2.5 |

Accounting principle

Other operating income and other operating expenses include secondary activities, exchange rate differences in operating activities and gain/loss on the sale of tangible and intangible assets.

Note 11 Operating expenses

| Group | 2020 | 2019 |
|--|----------------|----------------|
| Inventories, raw materials and consumables | 3,174.5 | 2,028.3 |
| Employee benefits expense | 664.0 | 580.8 |
| Depreciation and amortisation | 274.2 | 233.3 |
| Impairment of inventories | 26.4 | 5.1 |
| Impairment of account receivable | 15.2 | -3.0 |
| Other operating expenses | 471.1 | 470.7 |
| Total | 4,625.4 | 3,315.2 |
| Parent Company | 2020 | 2019 |
| Employee benefits expense | 42.0 | 32.8 |
| Depreciation and amortisation | 0.2 | 0.1 |
| Other operating expenses | 18.4 | 16.5 |
| Total | 60.6 | 49.4 |

Accounting principle

Cost of goods sold includes expenses for finished goods i.e. cost for production and sourced products, warranty, warehousing and transportation and exchange-rate changes on payables and receivables and the effects from currency hedging. Selling expenses include expenses for brand communication, sales driving communication and costs for sales and marketing staff. Selling expenses also include the cost for impairment of trade receivables. Administration expenses include expenses for general management, controlling, human resources, shared service and IT expenses related to the named functions.

Note 12 Finance income and costs

| Group | 2020 | 2019 |
|---|--------------|--------------|
| Interest income on bank balances | 0.8 | 0.9 |
| Exchange rate fluctuations, net | 4.8 | - |
| Financial income | 5.6 | 0.9 |
| Interest expense on financial liabilities measured at amortised cost. | -13.1 | -8.0 |
| Interest expense on financial liabilities measured at fair value. | - | - |
| Interest expense on pension liability | -1.2 | -1.6 |
| Interest expense on lease liability | -2.7 | -2.8 |
| Exchange rate fluctuations, net | - | -0.8 |
| Other finance costs | -2.0 | -1.6 |
| Finance costs | -19.0 | -14.8 |
| Net financial items | -13.4 | -13.9 |
| Parent Company | 2020 | 2019 |
| Dividend income | - | - |
| Profit/loss from group companies | - | - |
| Interest income etc.: | | |
| Interest income from Group companies | 14.3 | 12.2 |
| Exchange rate fluctuations, net | 3.3 | - |
| Other interest income and change value of derivatives | - | - |
| Interest income and similiar items | 17.6 | 12.2 |
| Interest expense, etc.: | | |
| Interest expense from Group companies | -0.2 | -0.3 |
| Exchange rate fluctuations, net | - | -1.7 |
| Other interest expense and change value of derivatives | -8.6 | -7.5 |
| Interest expense and similiar items | -8.8 | -9.5 |

Accounting principle

Interest income on receivables and interest expense on liabilities are computed using the effective interest method. The effective rate is the interest rate that makes the present value of all future receipts and payments during the period of fixed interest equal to the carrying amount of the receivable or liability. Interest expenses and income include accrued amounts of any transaction costs, rebates, premiums and other differences between the original value of the item and the amount paid/received upon maturity.

Note 13 Year-end appropriations, parent company

| | 2020 | 2019 |
|--|--------------|-------------|
| Provision made to tax allocation reserve | -40.0 | -9.0 |
| Group contribution paid | -5.3 | -21.0 |
| Group contribution received | 180.7 | 78.2 |
| Total | 135.4 | 48.2 |

Accounting principle

Group contributions are recognised in the Parent Company in accordance with the alternative rule. Group contributions received and paid are recognised as appropriations.

Note 14 Taxes

| Group | 2020 | 2019 |
|-------------------------------------|---------------|--------------|
| Current tax for the period | -158.4 | -47.4 |
| Adjustment from previous years | 7.0 | -4.7 |
| Total current tax expense | -151.4 | -52.1 |
| Deferred tax | 12.1 | 12.1 |
| Total recognised tax expense | -139.3 | -40.0 |

| Group | 2020 | % | 2019 | % |
|--|---------------|-------------|--------------|-------------|
| Profit/loss before taxes | 659.0 | | 182.3 | |
| Weighted average tax based on national tax rates | -140.0 | 21.2 | -36.3 | 19.9 |
| Tax effects of non-deductible costs/non-taxable income | -5.7 | 0.9 | -1.6 | 0.9 |
| Changed tax rate | -1.5 | 0.2 | 1.0 | -0.5 |
| Adjustments from previous years | 7.0 | -1.1 | -4.7 | 2.6 |
| Other | 0.9 | -0.1 | 1.6 | 0.9 |
| Recognised tax expense | -139.3 | 21.1 | -40.0 | 21.7 |

Deferred tax

| Group | 2020-12-31 | | | 2019-12-31 | | |
|---|-------------|---------------|---------------|-------------|---------------|---------------|
| | Receivables | Liabilities | Net | Receivables | Liabilities | Net |
| Non-current assets | 9.6 | -193.0 | -183.4 | 8.2 | -167.2 | -159.0 |
| Pension provisions | 8.3 | 0.0 | 8.3 | 8.2 | -0.7 | 7.5 |
| Tax loss carryforwards | 34.2 | -1.5 | 32.7 | 40.2 | -1.3 | 38.9 |
| Other | 9.0 | -23.0 | -14.0 | 7.1 | -13.2 | -6.1 |
| Net recognised | -56.1 | 56.1 | 0.0 | -55.1 | 55.1 | 0.0 |
| Deferred taxes, net, at year-end | 5.0 | -161.4 | -156.4 | 8.6 | -127.3 | -118.7 |

Unrecognised deferred tax assets

Deductible temporary differences and tax loss carryforwards for which deferred tax assets have not been recognised in the balance sheet:

| | 2020-12-31 | 2019-12-31 |
|---|------------|------------|
| Tax deficits | 22.4 | 25.2 |
| Potential tax benefit | 4.4 | 4.9 |
| Expiry dates of tax loss carryforwards: | | |
| 0 > 10 years | 22.4 | 25.2 |

Deferred tax assets have not been recognised for these items, since it is not probable that the Group will utilise them against future taxable profits

| Parent Company | 2020 | 2019 |
|-------------------------------------|--------------|-------------|
| Current tax for the period | -25.8 | -6.1 |
| Total current tax expense | -25.8 | -6.1 |
| Total recognised tax expense | -25.8 | -6.1 |

| Parent Company | 2020 | % | 2019 | % |
|--|--------------|-------------|-------------|-------------|
| Profit/loss before taxes | 124.4 | | 42.4 | |
| Tax based on current tax rate for Parent Company | -26.6 | 21.4 | -9.1 | 21.4 |
| Tax effects of non-deductible costs/non-taxable income | -0.4 | 0.3 | -0.2 | 0.5 |
| Other | 1.2 | -1.0 | 3.2 | -7.8 |
| Recognised tax expense | -25.8 | 20.7 | -6.1 | 14.1 |

Accounting principle

Income taxes

Tax is recognised in profit or loss, except when the underlying transaction is recognised in other comprehensive income or in equity, in which case the tax effect is also recognised in other comprehensive income or equity. Current tax refers to tax that is to be paid or refunded for the current year. This also includes adjustments of current tax attributable to prior periods.

Deferred tax is calculated using the liability method based on temporary differences between carrying amounts and tax bases of assets and liabilities. The amounts are calculated depending on how the temporary differences are expected to be settled and by applying the tax rates and tax rules enacted or announced at the end of the reporting period. Temporary differences are not taken into account in consolidated goodwill, nor in differences attributable to interests in subsidiaries or associates owned by Group companies outside Sweden that are not expected to be taxed in the foreseeable future. In the consolidated financial statements, untaxed reserves are allocated to deferred tax liability and equity. Deferred tax assets related to deductible temporary differences and tax loss carryforwards are only recognised to the extent it is likely they will reduce tax payments in the future.

Note 15 Intangible non-current assets

| 2020-12-31 Group | Goodwill | Supplier relationships | Customer relationships | Technology | Research and development | Software | Other intangible asset | Total |
|---|----------------|---------------------------|---------------------------|--------------|--------------------------------|--------------|------------------------------|----------------|
| Accumulated cost | | | | | | | | |
| Opening balance | 982.2 | 689.2 | 51.4 | 297.3 | 110.2 | 63.8 | 2.7 | 2,196.8 |
| Acquisitions | 149.3 | 174.3 | 20.6 | 41.8 | 5.6 | 1.5 | 0.6 | 393.7 |
| Investments | - | - | - | 0.4 | 19.6 | 9.4 | - | 29.4 |
| Reclassifications | - | - | - | - | -2.2 | -2.3 | - | -4.5 |
| Divestments and disposals | - | - | - | - | - | -0.4 | - | -0.4 |
| Translation effect | -21.9 | -24.8 | -1.7 | -5.2 | -1.9 | -1.9 | -0.6 | -58.0 |
| Closing balance | 1,109.6 | 838.7 | 70.3 | 334.3 | 131.3 | 70.1 | 2.7 | 2,557.0 |
| Accumulated amortisation and impairment losses | | | | | | | | |
| Opening balance | -10.1 | -265.6 | -2.8 | -58.0 | -54.6 | -43.3 | -1.3 | -435.7 |
| Acquisitions | - | - | - | - | -1.9 | -0.3 | -0.5 | -2.7 |
| Amortisation | 0.0 | -73.9 | -5.6 | -29.4 | -12.7 | -7.6 | -0.4 | -129.6 |
| Reclassifications | - | - | - | - | 1.2 | 0.5 | - | 1.7 |
| Divestments and disposals | - | - | - | - | - | 0.4 | - | 0.4 |
| Translation effect | 0.1 | 8.0 | 0.2 | 1.1 | 0.1 | 1.7 | 0.5 | 11.7 |
| Closing balance | -10.0 | -331.5 | -8.2 | -86.3 | -67.9 | -48.6 | -1.7 | -554.2 |
| Carrying amount at year-end | 1,099.6 | 507.2 | 62.1 | 248.0 | 63.4 | 21.5 | 1.0 | 2,002.8 |
| Carrying amount at start of year | 972.1 | 423.6 | 48.6 | 239.3 | 55.6 | 20.5 | 1.4 | 1,761.1 |

| 2019-12-31 Group | Goodwill | Supplier relationships | Customer relationships | Technology | Research and development | Software | Other intangible asset | Total |
|---|--------------|---------------------------|---------------------------|--------------|--------------------------------|--------------|------------------------------|----------------|
| Accumulated cost | | | | | | | | |
| Opening balance | 832.7 | 662.0 | 10.3 | 129.7 | 99.9 | 58.8 | 0.9 | 1,794.3 |
| Acquisitions | 143.0 | 19.2 | 40.9 | 166.9 | - | 0.3 | 1.6 | 371.9 |
| Investments | - | - | - | - | 10.3 | 7.6 | - | 17.9 |
| Reclassifications | - | - | - | - | 0.0 | -0.2 | - | -0.2 |
| Divestments and disposals | - | - | - | - | -1.2 | -3.2 | - | -4.4 |
| Translation effect | 6.5 | 8.0 | 0.1 | 0.8 | 1.2 | 0.5 | 0.2 | 17.3 |
| Closing balance | 982.2 | 689.2 | 51.3 | 297.4 | 110.2 | 63.8 | 2.7 | 2,196.8 |
| Accumulated amortisation and impairment losses | | | | | | | | |
| Opening balance | -10.1 | -198.6 | - | -35.6 | -46.6 | -37.6 | -0.8 | -329.3 |
| Acquisitions | - | - | - | - | - | -0.3 | - | -0.3 |
| Amortisation | 0.0 | -66.1 | -2.9 | -22.4 | -8.9 | -8.4 | -0.3 | -109.0 |
| Reclassifications | - | - | - | - | 0.1 | 0.0 | 0.0 | 0.1 |
| Divestments and disposals | - | - | - | - | 1.2 | 3.2 | - | 4.4 |
| Translation effect | 0.0 | -0.8 | 0.0 | 0.0 | -0.4 | -0.2 | -0.2 | -1.6 |
| Closing balance | -10.1 | -265.5 | -2.9 | -58.0 | -54.6 | -43.3 | -1.3 | -435.7 |
| Carrying amount at year-end | 972.1 | 423.7 | 48.4 | 239.4 | 55.6 | 20.5 | 1.4 | 1,761.1 |
| Carrying amount at start of year | 822.6 | 463.4 | 10.3 | 94.1 | 53.3 | 21.2 | 0.1 | 1,465.0 |

| Goodwill distributed by business area | 2020-12-31 | 2019-12-31 |
|---------------------------------------|----------------|--------------|
| Labtech | 310.9 | 274.8 |
| Medtech | 788.7 | 697.3 |
| Total | 1,099.6 | 972.1 |

| Parent company | 2020-12-31 | | 2019-12-31 | |
|---|-------------|-------------|-------------|-------------|
| | Software | Total | Software | Total |
| Accumulated cost | | | | |
| Opening balance | 0.6 | 0.6 | 0.4 | 0.4 |
| Investments | - | - | 0.2 | 0.2 |
| At year-end | 0.6 | 0.6 | 0.6 | 0.6 |
| Accumulated amortisation | | | | |
| Opening balance | -0.4 | -0.4 | -0.3 | -0.3 |
| Depreciation and amortisation | -0.1 | -0.1 | -0.1 | -0.1 |
| Closing balance | -0.5 | -0.5 | -0.4 | -0.4 |
| Carrying amount at year-end | 0.1 | 0.1 | 0.2 | 0.2 |
| Carrying amount at start of year | 0.2 | 0.2 | 0.1 | 0.1 |

Accounting principle

An intangible asset is an identifiable nonmonetary asset, without physical substance, that is used for marketing, producing or supplying goods or services, or for rental and administration. To be recognised as an asset, it must be probable that the future economic benefits attributable to the asset will benefit the Company and that the (acquisition) cost can be calculated reliably. Additional expenditure for an intangible asset is only added to the cost if it increases future economic benefits beyond the original assessment and if the expenditure can be calculated reliably. All other expenditure is expensed as it is incurred.

Goodwill is accounted for as an intangible non-current assets with indefinable useful life. Goodwill represents the difference between the cost, in connection with a business combination, and the fair value of acquired assets, assumed liabilities and contingent liabilities. Goodwill and intangible non-current assets with indefinable useful lives are measured at cost, less any accumulated impairment losses. Goodwill and intangible non-current assets with indefinable useful lives are allocated among cash-generating units and are not amortised but are tested for impairment on an annual basis.

When acquiring businesses, supplier relations, customer relations and technology are measured at fair value. AddLife applies a model where average historical costs of acquiring equivalent assets, or discounted future cash flow, is used for valuation.

Intangible assets aside from goodwill are recognised at their original cost, less accumulated amortisation and impairment losses. Amortisation is charged primarily on a straight line basis and is based on the useful lives of the assets, which are reviewed on an annual basis. Amortisation is included in cost of sales, selling expenses or administrative expenses, depending on where in the business the assets are used.

Expenditure for development, in which the results of research or other knowledge are applied to achieve new or improved products or processes, is recognised as an asset in the balance sheet if the product is technically and commercially viable and the company has sufficient resources to complete development and subsequently use or sell the intangible asset. Other development expenditure is expensed as it is incurred.

Amortisation is charged primarily on a straight line basis and is based on the useful lives of the asset.

| | Useful life |
|---------------------------------|--------------------|
| Supplier and customer relations | 10 years |
| Software | 3-5 years |
| Technology | 5-15 years |
| Research and development | 5-10 years |
| Goodwill and trademarks | indeterminable |

Impairment testing of goodwill

At 31 December 2020 AddLife's recognised goodwill amounts of SEK 1,099.6 million (972.1). All intangible assets with indeterminable useful life should be tested for impairment at least annually. Single assets are tested more often in case there are indications of impairment. Impairment testing is performed on the cash-generating units, which equal the business areas. When Addlife makes an acquisition, the acquired business is integrated with to the group to such an extent that it is not possible to separate assets and cash flows attributable to separate companies. The recoverable amount has been calculated based on value in use, using the discounted cash flow model. Assumptions were made concerning net sales, gross margin, overhead costs, working capital required and investments required based on previous experiences. The parameters have been set based on the Group's budget for the upcoming financial year 2020 for each business area, which has been approved by the Board of Directors.

When calculating the recoverable amount for cash-generating units that contain leased assets, the choice has been made to deduct future leasing payments from the expected cash flows. The usufruct assets are included in the unit's carrying amount. In order to obtain a carrying amount for the unit that is consistent with the estimated recoverable amount, the carrying amount is reduced by the unit's leasing liability.

An annual growth rate of 2 percent (2) was assumed for cash flows beyond the budget period. Calculated residual value at the end of the useful life is included in the value in use. Cash flows were discounted using a weighted cost of capital corresponding to 8.8 percent (8.9) before tax. These calculations show that value in use significantly exceeds the carrying amount. Consequently, impairment testing indicated no impairment. No reasonable possible changes in key assumptions are expected to lead to impairment.

Each year, trademarks are tested for impairment applying the same policies as with goodwill. No events or changes in circumstances were identified that would motivate impairment testing for other intangible non-current assets that are amortised.

Note 16 Property, plant and equipment

| 2020-12-31 Group | Buildings & land | Investments in property belonging to third party | Machinery | Equipment | Right- of-use assets for leased premises | Right- of-use assets, other | Total |
|---|---------------------|---|--------------|---------------|---|--------------------------------------|---------------|
| Accumulated cost | | | | | | | |
| Opening balance | 15.8 | 12.5 | 46.0 | 327.2 | 196.5 | 103.6 | 701.5 |
| Corporate acquisitions | 26.6 | 1.2 | 48.9 | 89.8 | - | - | 166.5 |
| Investments | - | 0.5 | 2.9 | 57.7 | 88.4 | 34.3 | 183.8 |
| Divestments and disposals | - | 0.0 | - | -26.7 | -8.8 | -5.8 | -41.3 |
| Reclassifications | - | -0.3 | - | 11.2 | - | - | 10.9 |
| Translation effect for the year | -0.6 | -0.5 | -1.0 | -12.8 | -5.6 | -3.5 | -24.0 |
| Closing balance | 41.8 | 13.4 | 96.8 | 446.4 | 270.5 | 128.6 | 997.4 |
| Accumulated depreciation and impairment losses | | | | | | | |
| Opening balance | -6.5 | -9.2 | -28.1 | -219.4 | -49.7 | -35.9 | -348.8 |
| Corporate acquisitions | -11.3 | -0.4 | -36.1 | -68.6 | - | - | -116.4 |
| Depreciation and amortisation | -0.6 | -0.9 | -3.2 | -44.8 | -58.1 | -36.9 | -144.5 |
| Divestments and disposals | - | - | - | 7.8 | 2.4 | 3.2 | 13.4 |
| Reclassifications | - | - | - | 15.0 | - | - | 15.0 |
| Translation effect for the year | 0.2 | 0.3 | 0.9 | 10.4 | 3.2 | 2.5 | 17.5 |
| Closing balance | -18.2 | -10.2 | -66.5 | -299.6 | -102.2 | -67.1 | -563.8 |
| Carrying amount at year-end | 23.6 | 3.2 | 30.3 | 146.8 | 168.3 | 61.5 | 433.6 |
| Carrying amount at start of year | 9.3 | 3.3 | 17.9 | 107.8 | 146.8 | 67.7 | 352.7 |

| 2019-12-31 Group | Buildings & land | Investments in property belonging to third party | Machinery | Equipment | Right- of-use assets for leased premises | Right- of-use assets, other | Total |
|---|---------------------|---|--------------|---------------|---|--------------------------------------|---------------|
| Accumulated cost | | | | | | | |
| Opening balance | 12.6 | 10.8 | 41.4 | 289.2 | - | - | 354.1 |
| Change in accounting principle, IFRS 16 | - | - | - | - | 172.4 | 57.2 | 229.6 |
| Corporate acquisitions | - | - | - | 4.9 | - | 0.4 | 5.3 |
| Investments | 3.1 | 1.4 | 5.2 | 55.9 | 23.1 | 46.6 | 135.3 |
| Divestments and disposals | - | - | - | -33.4 | - | -1.2 | -34.6 |
| Reclassifications | - | 0.1 | -1.0 | 7.6 | - | - | 6.7 |
| Translation effect for the year | 0.1 | 0.2 | 0.4 | 3.0 | 1.0 | 0.6 | 5.3 |
| Closing balance | 15.8 | 12.5 | 46.0 | 327.2 | 196.5 | 103.6 | 701.5 |
| Accumulated depreciation and impairment losses | | | | | | | |
| Opening balance | -6.1 | -8.3 | -24.6 | -204.9 | - | - | -243.9 |
| Corporate acquisitions | - | - | - | -2.9 | - | - | -2.9 |
| Depreciation and amortisation | -0.4 | -1.1 | -2.4 | -33.8 | -49.9 | -36.7 | -124.3 |
| Divestments and disposals | - | - | - | 30.6 | - | 0.4 | 31.0 |
| Reclassifications | - | 0.3 | -0.8 | -6.3 | - | - | -6.8 |
| Translation effect for the year | 0.0 | -0.1 | -0.3 | -2.1 | 0.2 | 0.4 | -1.9 |
| Closing balance | -6.5 | -9.2 | -28.1 | -219.4 | -49.7 | -35.9 | -348.8 |
| Carrying amount at year-end | 9.3 | 3.3 | 17.9 | 107.8 | 146.8 | 67.7 | 352.7 |
| Carrying amount at start of year | 6.5 | 2.5 | 16.8 | 84.3 | - | - | 110.2 |

| Parent company | 2020-12-31 | | 2019-12-31 | |
|---|-------------|-------------|-------------|-------------|
| | Equipment | Total | Equipment | Total |
| Accumulated cost | | | | |
| Opening balance | 0.2 | 0.2 | 0.2 | 0.2 |
| Investments | 0.7 | 0.7 | - | - |
| At year-end | 0.9 | 0.9 | 0.2 | 0.2 |
| Accumulated amortisation | | | | |
| Opening balance | -0.1 | -0.1 | -0.1 | -0.1 |
| Depreciation and amortisation | -0.2 | -0.2 | 0.0 | 0.0 |
| Closing balance | -0.3 | -0.3 | -0.1 | -0.1 |
| Carrying amount at year-end | 0.6 | 0.6 | 0.1 | 0.1 |
| Carrying amount at start of year | 0.1 | 0.1 | 0.1 | 0.1 |

Accounting principle

Property, plant and equipment are recognised at cost, less accumulated depreciation and any impairment losses. The cost comprises the purchase price, including customs and excise duties, as well as costs directly attributable to the asset to bring it to the location in such condition that it can be used as intended by the acquisition. Discounts and the like are deducted from the purchase price. Examples of directly attributable costs included in the cost are shipping and handling, installation, legal ratification and consulting services.

Additional expenditure for an item of property, plant and equipment is only added to the cost if it increases the future economic benefits. All other expenditure, such as expenditure for repair and maintenance, is expensed on a current basis. A decisive factor as to when an incremental expenditure should be added to the cost is whether the expenditure refers to the replacement of identified components or parts thereof, in which case the expenditure is capitalised. Also, if a new component has been created, the expenditure is added to the cost. Any undepreciated carrying amounts for replaced components, or parts of components, are retired and expensed in conjunction with the replacement.

Depreciation is calculated on a straight line basis over the estimated useful life and taking account of any residual value at the end of that period. Property, plant and equipment comprising parts that have different useful lives are treated as separate components. The carrying amount of an item of property, plant and equipment is removed from the balance sheet

upon retirement or disposal of the asset, or when no future economic benefits are expected to be derived from its use. Gains or losses realised upon the disposal or retirement of an asset consist of the difference between the selling price and the carrying amount of the asset, less direct selling expenses. Gains or losses are recognised as other operating income or other operating expense.

| | Useful life |
|-----------|--------------|
| Buildings | 20-100 years |
| Equipment | 3-5 years |
| Machinery | 3-10 years |

Right-of-use asset

Leases that are longer than 12 months and of material value are initially recognised as a right-of-use asset and a lease liability in the balance sheet. Right-of-use assets are initially recognised at cost, i.e. the original value of the lease liability as well as other prepaid expenses. After initial recognition, the right-of-use assets are recognized on current account at cost less depreciation. Leasing liabilities are initially recognised at the present value of future unpaid leasing payments. Lease payments are discounted at the incremental borrowing rate. The carrying amount is then increased by interest expense and decreased by paid lease payments. Depreciation of right-to-use assets and interest on lease liabilities are recognised through profit or loss. Payments attributable to amortisation of lease liabilities are recognised in cash flow in financing activities and payments in respect of interest as cash flow from operating activities. The lease liability for the Group's premises with indexation is calculated on the rent that applies at the end of the reporting period. The liability is adjusted in relation to the right-to-use asset. The same approach applies in the case of reassessment such as a lease term (when, for example, the earlier termination date has been passed) or in other significant events within the Group's control. Short-term and low value leases are excluded and are recognised as an expense in profit or loss.

Note 17 Leases

| Maturity structure lease liabilities | Group | |
|---|--------------|--------------|
| | 2020 | 2019 |
| Within one year | 92.5 | 89.7 |
| 1-2 years | 61.1 | 53.3 |
| 2-5 years | 79.4 | 64.4 |
| Later than 5 years | 3.9 | 13.0 |
| Total undiscounted lease payments | 236.9 | 220.4 |
| Carrying amount | 233.0 | 215.7 |

| Revenue and costs from lease agreements | Group | |
|--|--------------|--------------|
| | 2020 | 2019 |
| Lease payments received | 1.9 | 1.4 |
| <i>Lease costs</i> | | |
| Depreciation of right-of-use assets | -95.0 | -86.6 |
| Interest on lease liabilities | -2.7 | -2.8 |
| Cost for short-term leasing | -0.6 | -6.1 |
| Cost for leases of low-value | -0.9 | -1.1 |
| Total | -99.2 | -96.6 |

Accounting principle

Lease payments related to short-term leases and leases of low value assets are recognized as operating expenses on a straight-line basis over the term of the lease. Full lease accounting principle can be found in [note 16](#).

Note 18 Financial assets and liabilities – categories and fair value

Carrying amounts on financial instruments are recognised in the balance sheet according to the following tables.

| | Financial assets/liabilities measured at fair value through profit or loss | Financial assets/liabilities measured at amortised cost | Total carrying amount |
|---|--|---|-----------------------------|
| 2020-12-31 | | | |
| Financial assets | - | 8.8 | 8.8 |
| Non-current receivables | - | 7.0 | 7.0 |
| Accounts receivable | - | 755.2 | 755.2 |
| Cash and cash equivalents | - | 216.0 | 216.0 |
| Other receivables ¹ | - | - | 0.0 |
| Total | - | 987.0 | 987.0 |
| Non-current interestbearing liabilities | 65.2 | 34.4 | 99.6 |
| Current interest-bearing liabilities | 20.6 | 452.4 | 473.0 |
| Accounts payable | - | 648.8 | 648.8 |
| Other liabilities ^{2 3} | 2.1 | 1.0 | 3.1 |
| Total | 87.9 | 1,136.6 | 1,224.5 |

| | Financial assets/liabilities measured at fair value through profit or loss | Financial assets/liabilities measured at amortised cost | Total carrying amount |
|---|--|---|-----------------------------|
| 2019-12-31 | | | |
| Financial assets | - | 12.0 | 12.0 |
| Non-current receivables | - | 3.7 | 3.7 |
| Accounts receivable | - | 533.7 | 533.7 |
| Cash and cash equivalents | - | 99.1 | 99.1 |
| Other receivables ¹ | 0.3 | - | 0.3 |
| Total | 0.3 | 648.5 | 648.8 |
| Non-current interestbearing liabilities | 17.9 | 5.1 | 23.0 |
| Current interest-bearing liabilities | - | 657.6 | 657.6 |
| Accounts payable | - | 346.5 | 346.5 |
| Other liabilities ^{2 3} | 1.0 | 1.0 | 2.0 |
| Total | 18.9 | 1,010.2 | 1,029.1 |

¹ Part of other receivables in the consolidated balance sheet.

² Part of other liabilities in the consolidated balance sheet.

³ Includes derivatives measured at fair value through profit or loss.

| Impact of financial instruments on net earnings | 2020-12-31 | 2019-12-31 |
|---|--------------|-------------|
| Trade receivables | -27.2 | 3.0 |
| Interest-bearing liabilities | -13.0 | -8.0 |
| Total | -40.2 | -5.0 |

| | 2020-12-31 | | | 2019-12-31 | | |
|---|--------------------|------------|-------------|--------------------|------------|-------------|
| | Carrying amount | Level 2 | Level 3 | Carrying amount | Level 2 | Level 3 |
| Derivatives measured at fair value through profit and loss | - | - | - | 0.3 | 0.3 | - |
| Total financial assets at fair value per level | - | - | - | 0.3 | 0.3 | - |
| Derivatives measured at fair value through profit or loss | 2.0 | 2.0 | - | 1.0 | 1.0 | - |
| Contingent considerations | 85.8 | - | 85.8 | 17.9 | - | 17.9 |
| Total financial liabilities at fair value per level | 87.8 | 2.0 | 85.8 | 18.9 | 1.0 | 17.9 |

The fair value and carrying amount are recognized in the balance sheet as shown in the table above. For currency contracts and embedded derivatives, the fair value is determined on the basis of observable market data, level 2. For conditional purchase considerations, cash flow analyses, which are not based on observable market data, are carried out, level 3. For the Group's other financial assets and liabilities fair value is estimated to be the same as the carrying amount.

| Contingent considerations | 2020 | 2019 |
|-------------------------------------|-------------|-------------|
| Opening carrying amount | 17.9 | 9.4 |
| Acquisitions during the year | 71.6 | 17.9 |
| Revaluation through profit and loss | 1.2 | - |
| Consideration paid | - | - |
| Reversed through profit and loss | - | -9.4 |
| Interest expenses | - | - |
| Currency exchange differences | -4.9 | - |
| Closing carrying amount | 85.8 | 17.9 |

Accounting principle

Financial assets and liabilities, recognition and derecognition

Financial instruments recognised among assets in the balance sheet include cash and cash equivalents, loan receivables, accounts receivable, financial investments and derivatives. The liabilities include accounts payable, loans payable, contingent considerations and derivatives. A financial asset or financial liability is recognised in the balance sheet when the Company becomes a party to the terms and conditions of the instrument. Accounts receivable are recognised in the balance sheet when an invoice has been sent. A liability is recognised when the counterparty has completed its undertaking and a contractual obligation to pay exists, even if no invoice has yet been received. A financial asset (or part thereof) is removed from the balance sheet when the rights in the contract are realised or expire or the Company loses control over them. A financial liability (or part thereof) is removed from the balance sheet when the obligation in the contract is fulfilled or in some other way ceases to exist. A financial asset and a financial liability are only offset and recognised at the net amount in the balance sheet when the Company is legally entitled to offset their amounts and the Company intends to settle the items with a net amount or simultaneously realise the asset and settle the liability.

Financial assets and liabilities, measurement and classification

Financial assets are classified based on the business model in which the asset is managed and the nature of the cash flows that the asset generates.

Instruments are classified as:

- Amortised cost
- Fair value through profit or loss, and
- Fair value through other comprehensive income

Financial assets are not reclassified after initial recognition, unless the Company changes the business model for management of the financial assets. The asset is classified at amortised cost if the financial asset is held within the framework of a business model whose aim is to collect contractual cash flows and the contractual terms of the financial asset at set points in time give rise to cash flows comprising only payments of the principal and interest on the outstanding principal. Assets that do not meet the criteria for amortised cost are measured at fair value through profit or loss. Gains or losses on a debt instrument after initial recognition are measured at fair value through profit or loss. The Group applies a business model that aims to collect contractual cash flows for intra-group receivables, accounts receivable, cash and cash equivalents, receivables from Group companies, accrued income and other receivables. The Group's financial assets are recognised at amortised cost. The carrying amount of these assets is adjusted by any expected credit losses that have been recognised.

Financial assets and liabilities, measurement and classification

Financial liabilities are measured at fair value through profit or loss if they are a contingent consideration to which IFRS 3 has been applied, held for trading, or if they were initially identified as a liability at fair value through profit or loss. Other financial liabilities are measured at amortised cost. Accounts payable are measured at amortised cost. However, the expected maturity of the accounts payable is short, for which reason the liability is recognised at the nominal amount with no discount. Interest-bearing bank loans and liabilities to subsidiaries are measured at amortised cost according to the effective interest rate method. Any differences between loan amounts received (net after transaction costs) and repayment or amortisation of loans is recognised over the term of the loan.

Calculation of fair value on financial instruments

Financial instruments measured at fair value are classified in a hierarchy based on the origin of the inputs used in the evaluation. At level 1 are financial instruments with a price quoted in an active market. Level 2 comprises financial instruments whose value is determined based on observable market data, though not prices quoted in an active market. Level 3 includes using inputs, such as cash flow analyses, not based on observable market data. The Group has no financial instruments classified at level 1 at this time.

Financial assets and liabilities measured at fair value through profit or loss

This category consists of two subgroups: financial assets and liabilities held for trading, and other financial assets and liabilities that the Company initially chose to place in this category. The first group includes derivatives unless they are designated hedging instruments. The other group contains contingent considerations in conjunction with acquisitions of subsidiaries.

Financial assets are recognised at amortised cost

Loan receivables and accounts receivable are financial assets that are not derivatives, with fixed payments or with payments that can be determined, and that are not quoted on an active market. Assets in this category are measured at amortised cost. Accounts receivable are recognised at the amount expected to be recovered, after deduction for doubtful receivables, assessed individually. The expected maturities of accounts receivable are short, so they are recognised at nominal amounts without discounting. Impairment losses on accounts receivable are recognised in operating expenses.

Cash and cash equivalents

Cash and cash equivalents consist of cash and funds immediately available in banks and equivalent institutions, as well as short-term liquid investments that mature within three months of the time of acquisition and are subject to only a negligible risk of fluctuation in value. Cash and cash equivalents are recognised at nominal amounts.

Equity instruments carried at amortised cost

A holding of unlisted shares in housing companies, whose fair value cannot be reliably calculated, is measured at cost and tested for impairment when an indication of impairment is observed.

Financial liabilities carried at amortised cost

Loans and other financial liabilities, such as accounts payable, are included in this category. These liabilities are measured at amortised cost. Accounts payable are measured at nominal amounts without discounting.

Derivatives and currency hedging

Foreign currency exposure related to future contractual and forecasted flows is hedged with forward exchange contracts, swaps and currency clauses in customer and supplier contracts. An embedded derivative, for example a currency clause, is disclosed separately unless closely related to its host contract. Derivatives are initially recognised at fair value, so transaction costs are charged to profit or loss for the period. After the initial recognition, the derivative instrument is measured at fair value.

Neither futures, swaps nor embedded derivatives in currency clauses are reported as hedging at this time. Increases and decreases in value are recognised as income or expense in operating profit.

Hedging of the Group's net investment in foreign operations

The Group has taken out loans denominated in foreign currency relating to the acquisition of foreign subsidiaries in order to manage the exposure in net investment. The Group applies the hedge accounting requirements of IFRS 9. The Group documents, at the inception of the hedge, the relationship between hedged items (net investments) and hedging instruments (loan in foreign currency), as well as its risk management objective and strategy for undertaking various hedge transactions. Hedge effectiveness is also documented on an ongoing basis regarding the financial relationship between the two items and the hedging ratio. Any gain or loss on the effective portion of the hedge (100%) is reported in equity through other comprehensive income. Gains and losses that have been accumulated in equity are taken to profit or loss when the foreign operation is divested as a portion of the gain or loss on disposal.

Note 19 Non-current financial assets

| Receivables from Group companies | Parent Company | |
|---|-----------------------|-------------------|
| | 2020-12-31 | 2019-12-31 |
| Opening balance | 1,278.0 | 1,027.9 |
| Increase during the year | 731.9 | 419.5 |
| Decrease during the year | -300.7 | -169.4 |
| Carrying amount at year-end | 1,709.2 | 1,278.0 |

| Specification of interests in Group companies | Country | Number of shares | Quotient value | Holding % | Carrying amount | Carrying amount |
|--|----------------|-------------------------|-----------------------|------------------|------------------------|------------------------|
| | | | | | 2020-12-31 | 2019-12-31 |
| AddLife Development AB | Sweden | 1,000 | 100 | 100% | 389.1 | 389.1 |
| Biomedica Holding GmbH | Austria | 37,500 | 1 | 0% | - | 416.5 |

| Interests in Group companies | Parent Company | |
|-------------------------------------|-----------------------|--------------|
| | 2020 | 2019 |
| Accumulated cost | | |
| Opening balance | 805.6 | 797.6 |
| Acquisitions for the year | - | 8.0 |
| Disposals for the year ¹ | -416.5 | - |
| Closing balance | 389.1 | 805.6 |

¹ Internal sale of Biomedica Holding GmbH to AddLife Development AB

Indirect ownership

| Indirect ownership | Ownership | Indirect ownership | Ownership | Indirect ownership | Ownership |
|---------------------------------------|-----------|-------------------------|-----------|-------------------------------------|-----------|
| Biomedica Medizinprodukte GmbH | 100% | Medioplast GmbH | 100% | Lab-Vent Controls A/S | 100% |
| Biomedica Services AG | 100% | Medioplast Holding Aps | 100% | Koldt & Ryø El A/S | 100% |
| Biomedica Medizintechnik AG | 100% | Medioplast A/S | 100% | Immuno Diagnostics Oy | 100% |
| Euromed Swiss AG | 100% | Hospidana A/S | 100% | Bergman Diagnostika AS | 100% |
| Biomedis d.o.o. | 100% | Fenno Medical Oy | 100% | BioNordika (Denmark) A/S | 100% |
| Biomedica MP d.o.o. | 100% | Svan Care AB | 100% | BioNordika Bergman AS | 100% |
| Biomedica Dijagnostika doo | 100% | Hepro AS | 100% | BioNordika (Sweden) AB | 100% |
| Biomedica d.o.o. | 100% | Esthe-Tech AB | 100% | BioNordika (Finland) Oy | 100% |
| Biomedica Bulgaria ood | 100% | V-tech AB | 100% | Funksjonsutstyr AS | 76% |
| Biomedica Medizinprodukte Romania SRL | 100% | Väinö Korpinen Oy | 100% | EuroClone S.p.A. | 100% |
| Biomedica Hungaria Kft. | 100% | Triolab Oy | 100% | TechniPro PulmoMed Pty Ltd | 100% |
| Biomedica CS s.r.o. | 100% | Triolab AB | 100% | Ropox A/S | 100% |
| Biomedica Poland Sp. Zo.o. | 100% | Triolab (Baltics) Oy | 100% | Dach Medical Group Holding AG | 100% |
| Biomedica Dijagnostika d.o.o.el | 100% | LabRobot Products AB | 100% | Dach Austria Medical Group GmbH | 100% |
| Biomedica Slovakita s.r.o. | 80% | BergmanLabora AB | 100% | Dach Switzerland Medical Group GmbH | 100% |
| Medioplast AB | 100% | Biolin Scientific AB | 100% | D-A-CH Germany Medical Group GmbH | 100% |
| Medioplast AS | 100% | Biolin Scientific China | 100% | Zafe Care Systems AB | 100% |
| Medioplast Sataside Oy | 100% | Biolin Scientific Oy | 100% | Biomedica Italia s.r.l | 100% |
| Medioplast S.r.l | 100% | Biolin Scientific LTD | 100% | | |
| Medioplast Benelux B.V. | 100% | Holm & Halby A/S | 100% | | |

Accounting principle

Interests in Group companies are recognised in the Parent Company using the cost method, which means that transaction costs are included in the carrying amount for holdings in subsidiaries. Any changes in liabilities for contingent consideration are added to or reduce the (acquisition) cost. In the Group, transaction costs are expensed and changes in liabilities for contingent considerations are entered as income or expense. Shareholder contributions provided by the Parent Company are recognised in shares, when impairment is not required.

Note 20 Inventories

| Group | 2020-12-31 | 2019-12-31 |
|-------------------------------|--------------|--------------|
| Raw materials and consumables | 33.2 | 50.5 |
| Work in progress | 17.5 | 11.7 |
| Finished goods | 589.5 | 389.3 |
| Total | 640.2 | 451.5 |

Cost of sales for the Group includes impairment losses for inventories of SEK 26.4 million (5.1). No significant reversals of prior impairment losses were made in 2020 or 2019.

Accounting principle

Inventories, that is, raw materials and finished goods for resale, are carried at the lower of cost and net realisable value, thereby taking into account the risk of obsolescence. The cost is calculated using the first in, first out (FIFO) principle or weighted average prices. In the case of finished and semi-finished goods manufactured in-house, the cost consists of direct manufacturing costs and a reasonable portion of indirect manufacturing costs. Normal capacity utilisation is taken into account in valuation.

Note 21 Trade receivables

| Trade receivable | 2020-12-31 | 2019-12-31 |
|--|-------------------|-------------------|
| Acquisition value | 801.1 | 544.1 |
| Impairment losses | -45.9 | -10.4 |
| Carrying amount | 755.2 | 533.7 |
| Change in impairment for trade receivable | 2020 | 2019 |
| Opening balance | -10.4 | -6.9 |
| Acquisition of operations | -8.3 | -0.5 |
| This year's provisions/reversal of provisions | -27.2 | -3.0 |
| Closing balance | -45.9 | -10.4 |
| Timing analysis of trade receivables | 2020-12-31 | 2019-12-31 |
| Not overdue | 568.7 | 412.4 |
| Overdue 1-30 days | 109.3 | 53.1 |
| Overdue 31-60 days | 60.6 | 14.3 |
| Overdue more than 60 days | 62.5 | 64.3 |
| of which are impaired | -45.9 | -10.4 |
| Total | 755.2 | 533.7 |

Accounting principle

Reserve for expected credit losses – financial instruments using simplified approach

Receivables mainly consist of accounts receivable, for which the Group applies the simplified method of accounting for expected credit losses. This entails making credit loss provisions for the remaining lifetime, which is expected to be less than one year for all receivables. The Group's counterparties consist mainly of actors in the public sector, where the majority of sales are made through public procurement for which credit risk is considered very low. The expected loan losses for accounts receivables are calculated using a commission matrix which is based on past events, current conditions and forecasts for future economic conditions and the time value of the money if applicable. The Group defines defaults as being considered unlikely that the counterparty will meet its obligations due to indicators such as financial difficulties and missed payments. Notwithstanding the above, default is deemed to have taken place when the payment is 90 days past due. The Group writes off a receivable when no opportunities for additional cash flows are deemed to exist.

Note 22 Prepaid expenses and accrued income

| | Group | | Parent Company | |
|------------------------|-------------|-------------|----------------|------------|
| | 2020-12-31 | 2019-12-31 | 2020-12-31 | 2019-12-31 |
| Rent | 6.8 | 5.4 | 0.5 | 0.0 |
| Insurance premiums | 3.2 | 2.8 | 0.9 | 0.7 |
| Pension costs | 1.6 | 1.5 | - | - |
| Lease payments | 2.0 | 4.0 | 0.1 | 0.1 |
| License fees | 4.4 | 3.2 | 0.3 | 0.3 |
| Advance to supplier | 15.0 | - | - | - |
| Other prepaid expenses | 7.6 | 8.2 | 0.0 | 0.1 |
| Other accrued income | 5.8 | 3.4 | - | - |
| Total | 46.4 | 28.5 | 1.8 | 1.2 |

Note 23 Shareholder's equity

| Reserves | 2020-12-31 | 2019-12-31 |
|------------------------------------|--------------|-------------|
| Translation reserve | | |
| Opening translation reserve | 31.9 | 11.4 |
| Translation effect for the year | -81.4 | 20.5 |
| Closing translation reserve | -49.5 | 31.9 |

| Number of shares outstanding 2020 | Class A shares | Class B shares | All share classes |
|-----------------------------------|------------------|--------------------|--------------------|
| Opening balance | 4,625,216 | 107,612,076 | 112,237,292 |
| Conversion of shares | -10,080 | 10,080 | - |
| Redemption of warrants | - | 666,947 | 666,947 |
| Repurchase of treasury shares | - | -500,000 | -500,000 |
| Disposal of treasury shares | - | 83,208 | 83,208 |
| Closing balance | 4,615,136 | 107,872,311 | 112,487,447 |

| Number of shares outstanding 2019 | Class A shares | Class B shares | All share classes |
|-----------------------------------|------------------|--------------------|--------------------|
| Opening balance | 4,214,215 | 98,372,185 | 102,586,399 |
| Rights issue | 411,001 | 9,587,091 | 9,998,092 |
| Redemption of warrants | - | 252,800 | 252,800 |
| Repurchase of treasury shares | - | -600,000 | -600,000 |
| Closing balance | 4,625,216 | 107,612,076 | 112,237,291 |

Accounting principle

Shareholder's equity

Repurchasing treasury shares occurs, and the Board normally proposes obtaining a mandate to repurchase treasury shares, which involves acquiring an amount of shares such that AddLife's own holding at no time exceeds ten percent of all shares in the company. The purpose of the repurchase is to provide the Board with increased scope for action in its work with the Company's capital structure, to enable the use of repurchased shares as payment in acquisitions, and to secure the Company's commitments in existing incentive programmes. When treasury shares are repurchased, the entire consideration reduces retained earnings. Proceeds from the disposal of equity instruments are recognised as an increase in retained earnings, as are any transaction costs.

Translation reserve

The translation reserve includes all exchange differences that arise in translating financial statements of foreign operations prepared in a currency other than the Group's presentation currency for financial reports.

Parent company

Restricted reserves

Restricted reserves are funds that cannot be paid out as dividends. Share premium reserve A share premium reserve arises in connection with a rights issue that is subscribed at a premium and is included in unrestricted equity.

Retained earnings

Retained earnings comprises the previous year's unrestricted equity, less any provision to the statutory reserve and less any dividend paid. Together with profit for the year and the share premium reserve, retained earnings constitute the sum of unrestricted equity, that is, the amount available to be paid as dividends to shareholders.

Number of shares

The number of shares at 31 December 2020 consisted of 4,615,136 Class A shares, entitling the holders to 10 votes per share, and 109,883,156 Class B shares, entitling the holders to one vote per share. The quotient value of the share is SEK 0.51. The Company has repurchased 2,010,845 Class B shares, within the Company's ongoing repurchase programme. After subtracting repurchased shares, the number of Class B shares is 107,872,311 net.

Note 24 Untaxed reserves

| Parent Company | 2020-12-31 | 2019-12-31 |
|--|-------------|-------------|
| Tax allocation reserve, allocation for tax assessment 2016 | 5.2 | 5.2 |
| Tax allocation reserve, allocation for tax assessment 2017 | 13.4 | 13.4 |
| Tax allocation reserve, allocation for tax assessment 2018 | 11.3 | 11.3 |
| Tax allocation reserve, allocation for tax assessment 2019 | 17.0 | 17.0 |
| Tax allocation reserve, allocation for tax assessment 2020 | 9.0 | 9.0 |
| Tax allocation reserve, allocation for tax assessment 2021 | 40.0 | - |
| Closing balance | 95.9 | 55.9 |

Accounting principle

The Parent Company recognises untaxed reserves including deferred tax liabilities, rather than dividing them into deferred tax liabilities and equity as is done for the Group.

Note 25 Provisions for pensions and similar obligations

AddLife sponsors pension plans in the countries in which it has activities. Pension plans can be defined contribution or defined benefit plans or a combination of both. AddLife has defined benefit pension plans in Sweden. In these plans, a pension is determined mainly by the salary received at the time of retirement. Subsidiaries in other countries in the Group mainly have defined contribution pension plans.

Obligations for employee benefits, defined benefit pension plans

| Pension liability as per balance sheet | 2020-12-31 | 2019-12-31 |
|---|-------------------|-------------------|
| Pension liability PRI | 79.3 | 77.0 |
| Other pension obligations | 1.2 | 3.3 |
| Total defined benefit pension plans | 80.5 | 80.3 |

Obligations for defined benefits and the value of plan assets

| | 2020-12-31 | 2019-12-31 |
|--|-------------------|-------------------|
| Funded obligations: | | |
| Present value of funded defined benefit obligations | - | - |
| Fair value of plan assets | - | - |
| Net debt, funded obligations | - | - |
| Present value of unfunded defined benefit obligations | 80.5 | 80.3 |
| Net amount in the balance sheet (obligation +, asset -) | 80.5 | 80.3 |

Pension obligations and plan assets by country:

| | | |
|--|-------------|-------------|
| Sweden | | |
| Pension obligations | 79.5 | 77.3 |
| Net amount in Sweden | 79.5 | 77.3 |
| Austria | | |
| Pension obligations | 1.0 | 3.0 |
| Net amount in Austria | 1.0 | 3.0 |
| Net amount in the balance sheet (obligation +, asset -) | 80.5 | 80.3 |

Reconciliation of net amount for pensions in the balance sheet

| | 2020-12-31 | 2019-12-31 |
|--|-------------------|-------------------|
| Opening balance | 80.3 | 76.9 |
| Corporate acquisitions | 1.0 | - |
| Change in accounting for pensions | 1.2 | 2.9 |
| Payment of pension benefits | -2.1 | -2.1 |
| Funds contributed by employer | - | - |
| Translation effects | - | - |
| Revaluations | 0.0 | - |
| Gains and losses from settlements | 0.1 | 2.6 |
| Net amount in the balance sheet (obligation +, asset -) | 80.5 | 80.3 |

| Changes in the obligation for defined benefit plans recognised in the balance sheet | 2020-12-31 | 2019-12-31 |
|--|-------------------|-------------------|
| Opening balance | 80.3 | 76.9 |
| Corporate acquisitions | 1.0 | - |
| Pensions earned during the period | 0.6 | 1.1 |
| Interest on obligations | 1.2 | 1.8 |
| Benefits paid | -2.1 | -2.1 |
| Benefits earned during previous periods, vested | - | - |
| Transferred benefits | - | - |
| Revaluations: | | |
| Gain (-)/loss (+) resulting from demographic assumptions | - | - |
| Gain (-)/loss (+) resulting from financial assumptions | 2.6 | 11.1 |
| Experienced-based gains (-)/losses (+) | -0.2 | -1.0 |
| Translation effects | - | - |
| Gains and losses from settlements | -2.9 | -7.5 |
| Present value of pension obligations | 80.5 | 80.3 |
| Pension costs | 2020 | 2019 |
| Defined benefit plans | | |
| Cost for pensions earned during the year | 3.6 | 4.1 |
| Interest on obligations | 1.7 | 4.8 |
| Total cost of defined benefit plans | 5.3 | 8.9 |
| Total cost of defined contribution plans | 56.0 | 51.9 |
| Social security costs on pension costs | 7.2 | 6.5 |
| Total cost of benefits after termination of employment | 68.5 | 67.3 |
| Allocation of pension costs in the income statement | 2020 | 2019 |
| Cost of goods sold | 14.1 | 15.0 |
| Selling and administrative expenses | 52.7 | 47.5 |
| Net financial items | 1.7 | 4.8 |
| Total pension costs | 68.5 | 67.3 |
| Actuarial assumptions | 2020 | 2019 |
| | Sweden | Sweden |
| The following material actuarial assumptions were applied in calculating obligations: | | |
| Discount rate 1 January, % | 1.5 | 2.3 |
| Discount rate 31 December, % | 1.0 | 1.5 |
| Future salary increases, % | 2.5 | 2.8 |
| Future increases in pensions (change in income base amount), % | 2.0 | 2.3 |
| Employee turnover, % | 10.0 | 10.0 |
| Mortality table | DUS 14 | DUS 14 |
| Actuarial assumptions | 2020 | 2019 |
| | Sweden | Sweden |
| Defined benefit pension obligations at 31 December 2020 | | |
| Discount rate increases by 0.5% | -7.3 | -7.0 |
| Discount rate decreases by 0.5% | 8.4 | 8.0 |
| Expected life expectancy increases by 1 year | 3.9 | 3.8 |

The total number of commitments included in pension liabilities is distributed as follows:

| Comprising | 2020-12-31 | 2019-12-31 |
|--|-------------------|-------------------|
| Active | 12.0 | 11.0 |
| Disability pensioners | 0.0 | 0.0 |
| Paid-up policyholders | 97.0 | 99.0 |
| Pensioners | 77.0 | 78.0 |
| The total number of commitments included in pension liabilities | 186.0 | 188.0 |

Accounting principle

Defined contribution plans

These plans are mainly retirement pension plans, disability pensions and family pensions. Premiums are paid on an ongoing basis during the year by each company to separate legal entities, such as insurance companies. The size of the premium is based on the salary. The pension cost for the period is included in profit or loss. The Group has no further obligations related to the defined contribution plans.

Obligations for retirement pensions and family pensions for salaried employees in Sweden are secured by insurance in Alecta. According to statement UFR 10 of the Swedish Financial Reporting Board, this is a defined benefit plan covering multiple employers. For the 2020 financial year, the Company did not have access to information enabling it to report this plan as a defined benefit plan. Thus the pension plan according to ITP and secured by insurance in Alecta is recognised as a defined-contribution plan. The year's fees for pension insurance with Alecta totalled SEK 11.0 million (10.5). The fees for the next financial year are assessed to be in line with this year's fees. The collective consolidation rate for Alecta in December 2020 was 148 percent (148).

Defined benefit plans

AddLife has defined benefit pension plans in Sweden and cover a small number of employees. Under defined benefit pension plans, the company enters into a commitment to provide post-employment benefits based upon one or several parameters for which the outcome is not known at present. In defined benefit pension plans, benefits are paid to current and former employees based on their salary upon retirement and the number of years of service. The Group bears the risk for payment of promised benefits. These pension plans primarily comprise retirement pensions.

Some funded and unfunded pension plans apply in Sweden. The funded pension obligations are secured by plan assets. When a plan is funded, its assets have been separated into plan assets. These plan assets can only be used for payments of benefits as per the pension agreements. The net value of the estimated present value of the obligations and the fair value of plan assets is recognised in the balance sheet, either as a provision or as a non-current financial receivable. When a surplus in a plan cannot be fully utilised, only the portion of the surplus that the Company can recover through reduced future fees or repayments is recognised. A surplus in one plan can only be used to offset a deficit in another plan if the Company is entitled to utilise a surplus in one plan to settle a deficit in another plan, or if the obligations are intended to be settled on a net basis.

The pension cost and pension obligation for defined benefit pension plans are calculated using the Projected Unit Credit Method. This method distributes the cost of pensions at the rate at which employees perform services for the Company that increase their rights to future benefits. The aim is to expense expected future pension payouts in a manner that provides an even cost over the employee's period of employment. This calculation takes into account anticipated future salary increases and anticipated inflation. The Company's obligation is calculated annually by independent actuaries. The discount rate used is equivalent to the interest rate on high-quality corporate bonds or mortgage-backed bonds with a maturity equivalent to the average maturity of the obligation and currency. For Swedish pension liabilities, the interest rate for Swedish housing bonds is used as a basis.

Revaluations may arise when establishing the obligation's present value and fair value on plan assets. These may arise either because the actual outcome differs from previously made assumptions (experience-based adjustments), or because assumptions were changed. These revaluations are recognised in the balance sheet and the income statement under other comprehensive income. The present value of the defined benefit obligation is determined by discounting the estimated future cash flows.

Payroll tax is a part of the actuarial assumption and is therefore reported as part of the net obligation/asset. The portion of payroll tax calculated based on the Pension Obligations Vesting Act (Tryggandelagen) for a legal entity is stated, for reasons of simplicity, as accrued costs instead of as part of the net obligation/asset.

Tax on returns is reported in the income statement for the period the tax refers to and is thus not included in the calculation of debt. For schemes run as funds, tax is levied on returns for plan assets and reported in other comprehensive income. For schemes not run as funds or run partly as funds, tax is included in profit or loss. When the cost of a pension is determined differently in a legal entity than in the Group, a provision or claim for taxes on pension costs is recognised, such as a special employer's contribution for Swedish companies based on this difference. The present value for the provision or claim is not calculated.

Note 26 Provisions

| Non-current provisions | | 2020 | | | 2019 | | | |
|----------------------------------|------------------|-------------------|--------------|--------------|------------------|-------------------|--------------|--------------|
| Group | Personnel | Warranties | Other | Total | Personnel | Warranties | Other | Total |
| Opening balance | 24.0 | - | - | 24.0 | 19.9 | - | - | 19.9 |
| Provisions of the year | 1.8 | - | - | 1.8 | 4.1 | - | - | 4.1 |
| Provisions through acquisitions | 6.4 | - | - | 6.4 | - | - | - | - |
| Amounts utilised during the year | -1.5 | - | - | -1.5 | - | - | - | - |
| Unutilised amounts reserved | - | - | - | 0.0 | - | - | - | - |
| Translation effects | -1.2 | - | - | -1.2 | - | - | - | - |
| Closing balance | 29.5 | - | - | 29.5 | 24.0 | - | - | 24.0 |

| Current provisions | | 2020 | | | 2019 | | | |
|----------------------------------|------------------|-------------------|--------------|--------------|------------------|-------------------|--------------|--------------|
| Group | Personnel | Warranties | Other | Total | Personnel | Warranties | Other | Total |
| Opening balance | - | 1.2 | 2.0 | 3.2 | - | 1.2 | 2.0 | 3.2 |
| Provisions of the year | - | 1.4 | 3.0 | 4.4 | - | - | 2.2 | 2.2 |
| Provisions through acquisitions | - | 1.9 | - | 1.9 | - | - | - | - |
| Amounts utilised during the year | - | - | - | 0.0 | - | - | -2.0 | -2.0 |
| Unutilised amounts reserved | - | -0.2 | - | -0.2 | - | -0.1 | - | -0.1 |
| Translation effects | - | -0.1 | - | -0.1 | - | 0.1 | - | 0.1 |
| Closing balance | - | 4.2 | 5.0 | 9.2 | - | 1.2 | 2.2 | 3.4 |

Accounting principle

A provision is recognised in the balance sheet when the Company has a formal or informal obligation as a result of a transpired event, it is probable that an outflow of resources will be required to settle the obligation and the amount can be estimated reliably. If the effect is material, the provision is based on a present value calculation.

Warranties

Provisions are made for future costs resulting from warranty undertakings. The calculation is based on expenditure during the financial year for similar undertakings or the estimated costs for each undertaking.

Restructuring costs

A cost for benefits in conjunction with termination of employment is recognised only if there is a formal, detailed plan to terminate employment prior to the normal date. Provisions for restructuring costs are recognised when a detailed restructuring plan has been adopted and the restructuring has either begun or been announced.

Note 27 Non-current interest-bearing liabilities

| | Group | |
|---|-------------|-------------|
| | 2020-12-31 | 2019-12-31 |
| Liabilities to credit institutions: | | |
| Maturing within 2 years | 20.1 | 3.1 |
| Maturing within 3 years | 3.1 | 1.5 |
| Maturing within 4 years | 2.5 | 0.5 |
| Maturing within 5 years and later | 8.7 | - |
| Total non-current liabilities to credit institutions | 34.4 | 5.1 |
| Other interest-bearing liabilities: | | |
| Maturing within 2 years | 9.2 | - |
| Maturing within 3 years | 11.6 | - |
| Maturing within 4 years | - | - |
| Maturing within 5 years and later | 44.4 | 17.9 |
| Total non-current other interest-bearing liabilities | 65.2 | 17.9 |
| Total | 99.6 | 23.0 |

Other interest-bearing liabilities largely consist of additional contingent considerations with estimated interest of 3.0 percent. For more information about the Group's liabilities to credit institutions, see Note 28 Current interest-bearing liabilities.

Note 28 Current interest-bearing liabilities

| | Group | | Parent company | |
|--|--------------|--------------|----------------|--------------|
| | 2020-12-31 | 2019-12-31 | 2020-12-31 | 2019-12-31 |
| Bank overdraft facility | | | | |
| Approved credit limit | 1,200.0 | 1,000.0 | 1,200.0 | 1,000.0 |
| Unutilised portion | -1,200.0 | -536.8 | -1,200.0 | -536.8 |
| Credit amount unutilised | - | 463.2 | - | 463.2 |
| Other liabilities to credit institutions | 452.4 | 194.4 | 408.8 | 196.6 |
| Other interestbearing liabilities | 20.6 | 0.0 | - | - |
| Total | 473.0 | 657.6 | 408.8 | 659.8 |

Other interest-bearing liabilities largely consist of additional contingent considerations with estimated interest of 3.0 percent.

The Group's current liabilities to credit institutions are divided among currencies as follows:

| Currency | 2020-12-31 | | 2019-12-31 | |
|--------------|----------------|--------------|----------------|--------------|
| | Local currency | SEKm | Local currency | SEKm |
| EUR | 37.2 | 373.7 | 18.5 | 193.3 |
| NOK | 0.0 | 0.0 | 0.1 | 0.1 |
| DKK | 57.7 | 78.0 | - | - |
| PLZ | 0.3 | 0.7 | 0.4 | 1.0 |
| Total | | 452.4 | | 194.4 |

The Group's financing is primarily managed by the Parent Company AddLife AB. The Parent Company's bank overdraft facility carried 0.4 percent interest per 31 Dec. 2020.

Note 29 Accrued expenses and deferred income

| | Group | | Parent company | |
|-------------------------------------|--------------|--------------|----------------|-------------|
| | 2020-12-31 | 2019-12-31 | 2020-12-31 | 2019-12-31 |
| Other deferred income | 5.0 | 1.3 | - | - |
| Salaries and holiday pay | 144.7 | 107.3 | 18.0 | 10.7 |
| Social security costs and pensions | 19.2 | 18.7 | 1.8 | 1.5 |
| Other accrued expenses ¹ | 41.2 | 33.9 | 1.6 | 1.4 |
| Total | 210.1 | 161.2 | 21.4 | 13.6 |

¹ Other accrued expenses mainly consist of overhead accruals.

Note 30 Related-party transactions

No transactions with related parties took place during the financial year other than remuneration to senior management. For more information see [Note 7](#).

Note 31 Pledged assets and contingent liabilities

| | Group | | Parent company | |
|---|-------------|------------|----------------|-------------|
| | 2020-12-31 | 2019-12-31 | 2020-12-31 | 2019-12-31 |
| Pledged assets | 12.9 | 0.0 | - | - |
| Total | 12.9 | 0.0 | - | - |
| Contingent liabilities | | | | |
| Guarantees | 29.3 | 6.5 | - | - |
| Guarantee for subsidiaries ¹ | - | - | 41.0 | 41.9 |
| Total | 29.3 | 6.5 | 41.0 | 41.9 |

¹ Relates to PRI liabilities.

Accounting principle

Contingent liabilities are recognised when a possible undertaking exists stemming from past events and the existence of the undertaking is confirmed only by the occurrence or nonoccurrence of one or more uncertain future events not entirely within the Company's control. Other obligations are also recognised as contingent liabilities if they result from past events but are not recognised as a liability or provision because it is unlikely that an outflow of resources will be required to settle the undertaking or because the size of the undertaking cannot be determined with sufficient accuracy.

Note 32 Cash flow statement

| Adjustment for items not included in cash flow | Group | | Parent company | |
|--|--------------|--------------|----------------|------------|
| | 2020 | 2019 | 2020 | 2019 |
| Depreciation and amortisation | 273.7 | 233.3 | 0.2 | 0.1 |
| Gain/loss on sale of operations and non-current assets | -3.7 | -0.6 | - | - |
| Change in pension liability | -0.7 | 0.8 | - | - |
| Change in other provisions and accrued items | 22.5 | 4.3 | - | - |
| Group contributions/ dividends not paid | - | - | - | - |
| Other | -11.4 | 1.3 | -21.3 | 0.2 |
| Total | 280.4 | 239.1 | -21.1 | 0.3 |

For the Group, interest received during the year totalled SEK 0.8 million (0.9), and interest paid was SEK 13.1 million (8.0).

The following adjustments were made as a result of the value of assets and liabilities in companies acquired during the year, together with adjustments such as contingent considerations paid for acquisitions made in previous years:

| | 2020 | 2019 |
|---|--------------|--------------|
| Non-current assets | 310.3 | 229.5 |
| Inventories | 103.1 | 27.4 |
| Receivables | 138.6 | 28.5 |
| Cash and cash equivalents | 68.1 | 17.0 |
| Total | 620.1 | 302.4 |
| Interest-bearing liabilities and provisions | - | - |
| Non-interest-bearing liabilities and provisions | 226.8 | 46.0 |
| Total | 226.8 | 46.0 |
| Consideration paid | -411.2 | -335.3 |
| Cash and cash equivalents in acquired companies | 68.1 | 17.0 |
| Effect on the Group's cash and cash equivalents | 343.1 | 318.3 |

All businesses acquired during the year were consolidated in the accounts using the acquisition method.

Cash and cash equivalents in the cash flow statement consist of cash and bank balances. The same definition applied to determine cash and cash equivalents in the balance sheet was applied in the cash flow statement.

Reconciliation of debts arising from financing activities

| Group | Opening balance 2020-01-01 | Cash flow | Changes that do not affect cash flow | | | | Closing balance 2020-12-31 |
|--|-------------------------------|---------------|--------------------------------------|-----------------------|-----------------------|-------------------------------|-------------------------------|
| | | | Acquisition of subsidiaries | Exchange rate changes | Changes in fair value | Leases | |
| Bank overdraft facility | 463.2 | -463.2 | - | - | - | - | 0.0 |
| Liabilities to credit institutions | 194.4 | 210.5 | 66.9 | -19.4 | - | - | 452.4 |
| Other interest-bearing liabilities | 17.9 | 0.8 | 71.6 | -5.7 | 1.2 | - | 85.8 |
| Lease liability | 215.7 | -99.9 | - | - | - | 117.5 | 233.3 |
| Total | 891.2 | -351.8 | 138.5 | -25.1 | 1.2 | 117.5 | 771.5 |
| Parent Company | Opening balance 2020-01-01 | Cash flow | Exchange rate changes | | | Closing balance 2020-12-31 | |
| Bank overdraft facility | 463.2 | -463.2 | - | | | 0.0 | |
| Current liabilities to credit institutions | 196.6 | 233.9 | -21.7 | | | 408.8 | |
| Total | 659.8 | -229.3 | -21.7 | | | 408.8 | |

Reconciliation of debts arising from financing activities

| Group | Opening balance 2019-01-01 | Cash flow | Change that do not affect cash flow | | | Closing balance 2019-12-31 |
|------------------------------------|-------------------------------|---------------|-------------------------------------|--------------------------|---------------------|-------------------------------|
| | | | Acquisition of subsidiaries | Exchange rate changes | Leases ¹ | |
| Bank overdraft facility | 129.9 | 333.3 | - | - | - | 463.2 |
| Liabilities to credit institutions | 706.2 | -502.8 | -8.5 | -0.5 | - | 194.4 |
| Other interest-bearing liabilities | 9.4 | - | 8.5 | - | - | 17.9 |
| Lease liability | - | -86.4 | - | - | 302.1 | 215.7 |
| Total | 845.5 | -255.9 | 0.0 | -0.5 | 302.1 | 891.1 |

¹ Of which 229.6 relates to the effect of the new accounting standard and the remainder relates to new investments.

| Parent Company | Opening balance | | Closing balance |
|--|-----------------|---------------|-----------------|
| | 2019-01-01 | Cash flow | |
| Bank overdraft facility | 129.9 | 333.3 | 463.2 |
| Current liabilities to credit institutions | 700.7 | -504.1 | 196.6 |
| Total | 830.6 | -170.8 | 659.8 |

Note 33 Acquisitions within business areas

| Acquisitions | Country | Date of acquisition | Net sales, SEKm | Number of employees ¹ | Business area |
|--|-----------|---------------------|-----------------|----------------------------------|---------------|
| Operations from Wellspect HealthCare | Sweden | April, 2019 | 170 | 14 | Medtech |
| Lab-Vent Controls A/S and Koldt & Ryø El A/S | Denmark | August, 2019 | 52 | 20 | Labtech |
| Fysionord i Sollefteå AB | Sweden | September, 2019 | 6 | 2 | Medtech |
| Funksjonsutstyr AS | Norway | December, 2019 | 50 | 7 | Medtech |
| EuroClone S.p.A. | Italy | January, 2020 | 280 | 58 | Labtech |
| TechniPro PulmoMed Pty Ltd | Australia | September, 2020 | 13 | 5 | Medtech |
| Ropox A/S | Denmark | October, 2020 | 95 | 73 | Medtech |
| Dach Medical Group Holding AG | Austria | October, 2020 | 145 | 23 | Medtech |
| Zafe Care Systems AB | Sweden | October, 2020 | 35 | 21 | Medtech |
| Biomedica Italia s.r.l (SIAD Healthcare) | Italy | December, 2020 | 80 | 17 | Medtech |

¹ Refers to conditions at the time of acquisition on a full-year basis.

According to the acquisition analyses, the acquisitions carried out during financial year 2020 were as follows:

| | Fair value |
|--|--------------|
| Intangible non-current assets | 250.5 |
| Other non-current assets | 59.8 |
| Inventories | 103.1 |
| Other current assets | 206.7 |
| Deferred tax liability/tax asset | -68.9 |
| Other liabilities | -226.8 |
| Acquired net assets | 324.4 |
| Goodwill | 154.9 |
| Consideration ¹ | 479.3 |
| Less: cash and cash equivalents in acquired businesses | -68.1 |
| Contingent consideration not yet paid | -70.3 |
| Effect on the Group's cash and cash equivalents | 340.9 |

¹ The consideration is stated excluding acquisition expenses.

According to the acquisition analyses, the acquisitions carried out during financial year 2019 were as follows:

| | Fair value | of which Wellspect |
|--|--------------|-----------------------|
| Intangible non-current assets | 224.6 | 113.0 |
| Other non-current assets | 5.0 | 3.1 |
| Inventories | 27.4 | 17.0 |
| Other current assets | 44.4 | 18.4 |
| Deferred tax liability/tax asset | -48.7 | -24.2 |
| Other liabilities | -46.0 | -26.9 |
| Acquired net assets | 206.7 | 100.4 |
| Goodwill | 145.8 | 74.7 |
| Consideration ¹ | 352.5 | 175.1 |
| Less: cash and cash equivalents in acquired businesses | -17.0 | -9.3 |
| Contingent consideration not yet paid | -17.6 | - |
| Effect on the Group's cash and cash equivalents | 317.9 | 165.8 |

¹ The consideration is stated excluding acquisition expenses.

The combined consideration for the acquisitions was SEK 479.3 million (352.5), of which SEK 154.9 million (145.8) was allocated to goodwill and SEK 250.5 million (224.6) to other intangible assets. The consideration consists only of cash payment. The transaction costs for acquisitions with a takeover date during the 2020 financial year totalled SEK 12.0 million (3.8) and are recognised in selling expenses.

The outcome of additional contingent considerations depends on the results achieved in the companies and has a set maximum level. The fair value of not yet paid contingent consideration for acquisitions made during the financial year is calculated to SEK 68.6 million, which is approximately 86 percent of the maximum outcome. Other relates to the option to acquire the remaining shares.

The values allocated to intangible assets, such as supplier relationships, were assessed at the discounted value of future cash flows. The amortisation period is determined by estimating the annual decrease in sales attributable to each asset. Supplier relationships are generally amortised over a period of 10 years.

The goodwill resulting from the acquisitions is attributable to expectations that the Group's position in the market in question for each acquisition will grow stronger and to the knowledge accumulated in the companies acquired.

The combined effect of the acquisitions, on consolidated net sales was SEK 508 million (20), while the combined effect on EBITA was SEK 64 million (7), operating profit was SEK 51 million (3) and after-tax profit for the year was SEK 36 million (2). Had the acquisitions, been completed on 1 January 2020, their impact would have been approximately SEK 783 million (93) on consolidated net sales, SEK 94 million (24) on EBITA, about SEK 65 million (21) on operating profit, and about SEK 46 million (16) on profit after-tax. The acquisitions were completed at an average EV/EBIT multiple of about 6 (6).

Note 34 Earnings per share (EPS)

| | 2020 | 2019 |
|--------------------------|------|------|
| Earnings per share (SEK) | 4.63 | 1.28 |
| Diluted EPS (SEK) | 4.61 | 1.28 |

The numerators and denominators used to calculate the above EPS are derived as stated below.

Earnings per share (EPS)

Basic earnings per share is calculated by dividing the income for the period attributable to the equity holders of the Parent Company with the average number of shares. The dilution from the options is based on a calculation of how many shares could hypothetically have been purchased during the period of the exercise price. The shares that could not have been purchased lead to dilution. The dilution in the Group is a consequence of its longterm incentive programmes.

The two components are as follows:

| | 2020 | 2019 |
|---|-------------|-------------|
| Profit for the year (SEKm) | 519.7 | 142.3 |
| Weighted average number of shares during the year in thousands of shares | 2020 | 2019 |
| Weighted average number of shares during the year, basic | 112,127 | 111,083 |
| The weighted average number of shares during the year, diluted | 112,652 | 111,297 |

The number of shares from a historical perspective has been restated to take the bonus issue into account (i.e. the value of the subscription right) in the completed new share issue in 2019, as well as the share split (1:4) completed in May 2020 and has been used in all calculations of metrics for SEK per share. The conversion factor is 4.041.

Note 35 Information about the parent company

AddLife AB, corporate ID number 556995-8126, is the Parent Company of the Group.

The Company's registered office is in Stockholm, Stockholm County, and according to Swedish law AddLife AB is a limited liability company.

Head office address:

AddLife AB (publ)

Box 3145

103 62 Stockholm, Sweden

www.add.life

Note 36 Events after the reporting period

No events of significance to the Group occurred after the end of the reporting period.

Note 37 Proposal for profit distribution

The following amounts are available for distribution by the Annual General Meeting of AddLife AB:

| | |
|-----------------------|----------------|
| Share premium reserve | 1,134.3 |
| Retained earnings | -57.7 |
| Profit for the year | 98.6 |
| Total earnings | 1,175.2 |

The Board of Directors propose that the funds available for distribution be allocated as follows:

| | |
|--|---------|
| A dividend paid to shareholders of SEK 1.50 per share ¹ | 168.7 |
| To be carried forward | 1,006.5 |

¹ Calculated based on the number of outstanding shares at the time of the release of the annual report. The number of repurchased class B shares amounts to 2,010,845 at the time of the release of the annual report.

The share

Share capital

On 31 December 2020 share capital in AddLife AB amounted to SEK 58,309,340. There were a total of 114,498,292 shares in the Company, including 4,615,136 Class A shares and 109,883,156 Class B shares. The nominal value of each share was SEK 0.51. Each Class A share carries ten votes and each Class B share carries one vote. All shares give the same right to dividends. Only the Class B share is listed on Nasdaq Stockholm.

Dividend policy

The Board of Directors of AddLife aims to propose a dividend equivalent to 30-50 percent of profit after tax. When determining dividends, the Company's Board considers investment needs and other factors that it deems relevant.

Share split

At the annual general meeting on May 7, 2020, it was resolved on a share split 4:1. After the split the total number of shares amounts to 114,498,292. The new shares were registered on the shareholder's accounts on May 29, 2020. The share capital has not changed due to the split, the nominal value changed from SEK 2.037 to SEK 0.51.

Conversion of shares

According to AddLife Articles of Association, owners of Class A shares have the right to have such shares converted to Class B shares. The conversion reduces the number of votes in the company. 10,080 shares of Class A have been converted to 10,080 shares of Class B during the financial year. There were no conversion of shares in 2019.

Key ratios

| | 2020 | 2019 |
|---|---------|---------|
| Earnings per share (EPS) before dilution, SEK | 4.63 | 1.28 |
| Shareholders' equity per share, SEK | 16.73 | 13.07 |
| P/E ratio | 31.1 | 56.4 |
| Highest price during the financial year, SEK | 160.00 | 75.25 |
| Lowest price during the financial year, SEK | 59.75 | 47.59 |
| Last price paid, SEK | 144.00 | 72.25 |
| Market capitalisation, SEKm | 16,488 | 8,273 |
| Average number of shares outstanding | 112,127 | 111,083 |
| Number of shares outstanding at year-end | 112,487 | 112,237 |
| Number of shareholders at year-end | 7,501 | 4,431 |

Major shareholders

| Shareholder | Class A shares | Class B shares | Proportion of | |
|-----------------------------------|------------------|--------------------|---------------|---------------|
| | | | capital, % | votes, % |
| Roosgruppen AB | 2,156,572 | 7,090,564 | 8.08 | 18.37 |
| Tom Hedelius | 2,066,572 | 23,140 | 1.83 | 13.26 |
| Verdipapirfond Odin | 0 | 11,037,084 | 9.64 | 7.07 |
| SEB Fonder | 0 | 10,030,077 | 8.76 | 6.43 |
| Swedbank Fonder | 0 | 8,791,180 | 7.68 | 5.63 |
| NTC Fidelity Funds Northern Trust | 0 | 8,549,148 | 7.47 | 5.48 |
| State Street Bank & Trust Company | 0 | 7,896,265 | 6.90 | 5.06 |
| J.P. Morgan Chase & Co | 0 | 4,570,296 | 3.99 | 2.93 |
| Sandrew AB | 0 | 2,800,000 | 2.45 | 1.79 |
| Lannebo Fonder | 0 | 2,450,000 | 2.14 | 1.57 |
| HSBC Trinkhaus and Burkhardt AG | 0 | 2,365,772 | 2.07 | 1.52 |
| BNP Paribas SEC Services Paris | 0 | 1,710,972 | 1.49 | 1.10 |
| Per Sève | 86,732 | 1,600,329 | 1.47 | 1.58 |
| Livförsäkringsbolaget Skandia | 0 | 1,681,132 | 1.47 | 1.08 |
| Margareta Von Matérn | 0 | 1,464,256 | 1.28 | 0.94 |
| Total 15 largest owners | 4,309,876 | 72,060,215 | 66.72 | 73.81 |
| Other shareholders | 305,260 | 35,812,096 | 31.52 | 24.90 |
| Total outstanding shares | 4,615,136 | 107,872,311 | 98.24 | 98.71 |
| Repurchased own shares Class B | - | 2,010,845 | 1.76 | 1.29 |
| Total registered shares | 4,615,136 | 109,883,156 | 100.00 | 100.00 |

Class sizes

| Number of shares | Number of shareholders | % of capital | % of number of shareholders |
|------------------|------------------------|---------------|-----------------------------|
| 1 - 500 | 5,238 | 0.56 | 69.83 |
| 501 - 1,000 | 712 | 0.47 | 9.49 |
| 1,001 - 5,000 | 1,042 | 2.12 | 13.89 |
| 5,001 - 10,000 | 205 | 1.28 | 2.73 |
| 10,001 - 15,000 | 68 | 0.74 | 0.91 |
| 15,001 - 100,000 | 146 | 4.61 | 1.95 |
| 100,001 - | 90 | 90.22 | 1.20 |
| Total | 7,501 | 100.00 | 100.00 |

Holdings per category

| Holdings by category 2020 | Number of shareholders | Capital share, % |
|---------------------------|------------------------|------------------|
| Sweidsh owners | 7,089 | 53.34 |
| Foreign owners | 412 | 46.66 |
| Total | 7,501 | 100.00 |
| Legal entities | 624 | 84.01 |
| Natural person | 6,877 | 15.99 |
| Total | 7,501 | 100.00 |

Assurance of the Board of Director

The Board of Directors and the Chief Executive Officer deem the consolidated financial statements and annual accounts to be prepared in accordance with IFRS, as adopted by the EU, and with generally accepted accounting principles, and that they provide a true and fair overview of the financial position and results of operations of the Group and the Parent Company. The administration report for the Group and the Parent Company gives a true and fair overview of the Group's and the Parent Company's operating activities, financial position and results of operations and describes significant risks and uncertainties to which the Parent Company and the companies that comprise the Group are exposed. The other aspects of the results of operations and financial position of the Group and the Parent Company are shown in the income statements, balance sheets, cash flow statements and notes to the financial statements.

The Board approved the Parent Company's annual report and the Group's consolidated financial statements for publication on 30 March 2020. The Parent Company's and Group's respective income statements and balance sheets will be submitted for adoption to the Annual General Meeting on 5 May 2021.

Stockholm 30 March 2021

Johan Sjö
Chairman of the board

Birgit Stattin Norinder
Board member

Eva Nilsagård
Board member

Andreas Göthberg
Board member

Håkan Roos
Board member

Stefan Hedelius
Board member

Kristina Willgård
Chief Executive Officer

Our auditors' report was submitted on 30 March, 2021

KPMG AB

Håkan Olsson Reising
Authorised Public Accountant
Auditor in charge

Jonas Eriksson
Authorised Public Accountant

Auditor's report

To the general meeting of the shareholders of AddLife AB, corp. id 556995-8126

Report on the annual accounts and consolidated accounts

Opinions

We have audited the annual accounts and consolidated accounts of AddLife AB for the year 2020, except for the corporate governance statement on pages 49-65 and the sustainability report on pages 6-10 and 24-34. The annual accounts and consolidated accounts of the company are included on pages 35-118 in this document.

In our opinion, the annual accounts have been prepared in accordance with the Annual Accounts Act, and present fairly, in all material respects, the financial position of the parent company as of 31 December 2020 and its financial performance and cash flow for the year then ended in accordance with the Annual Accounts Act. The consolidated accounts have been prepared in accordance with the Annual Accounts Act and present fairly, in all material respects, the financial position of the group as of 31 December 2020 and their financial performance and cash flow for the year then ended in accordance with International Financial Reporting Standards (IFRS), as adopted by the EU, and the Annual Accounts Act. Our opinions do not cover the corporate governance statement on pages 49-65 and sustainability report on pages 6-10 and 24-34. The statutory administration report is consistent with the other parts of the annual accounts and consolidated accounts. We therefore recommend that the general meeting of shareholders adopts the income statement and balance sheet for the parent company and the group.

Our opinions in this report on the the annual accounts and consolidated accounts are consistent with the content of the additional report that has been submitted to the parent company's audit committee in accordance with the Audit Regulation (537/2014) Article 11.

Basis for Opinions

We conducted our audit in accordance with International Standards on Auditing (ISA) and generally accepted auditing standards in Sweden. Our responsibilities under those standards are further described in the Auditor's Responsibilities section. We are independent of the parent company and the group in accordance with professional ethics for accountants in Sweden and have otherwise fulfilled our ethical responsibilities in accordance with these requirements. This includes that, based on the best of our knowledge and belief, no prohibited services referred to in the Audit Regulation (537/2014) Article 5.1 have been provided to the audited company or, where applicable, its parent company or its controlled companies within the EU.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinions.

Key Audit Matters

Key audit matters of the audit are those matters that, in our professional judgment, were of most significance in our audit of the annual accounts and consolidated accounts of the current period. These matters were addressed in the context of our audit of, and in forming our opinion thereon, the annual accounts and consolidated accounts as a whole, but we do not provide a separate opinion on these matters.

Valuation of acquired intangible assets and parent company's shares in Group companies

See Note 15 in the annual account and consolidated accounts for detailed information, accounting principles and description of the matter.

Description of key audit matter

The carrying value of goodwill in the Group is SEK 1 100 million per 31 December 2020, which represents 27% of total assets.

At least annually, goodwill shall be subject to impairment testing which is both complex and involves significant elements of judgement from Group Management.

According to current regulations, the prescribed method for carrying out impairment tests involves management making forecasts for how internal as well as external conditions and plans may impact the business. Examples of such forecasts include future cash flows, which in turn require assumptions to be made about future market conditions. Another important assumption is which discount rate to use in order to correctly reflect the time value of money of forecast future cash in-flows, which carry a certain level for risk.

The carrying amount of participation in Group companies in the Parent company is SEK 389 million as per 31 December 2020, which represents 16% of total assets. In the event that the participations' equity is less than the value of the participation, an impairment test is performed.

This area, therefore, involves significant levels of judgement which are in turn significant to the Group's accounting.

Response in the audit

We have inspected the company's impairment testing in order to assess whether it is in line with the prescribed methodology. Furthermore, through review of management's written plans and documentation, we have assessed the reasonableness of future cash flows and the assumed discount rate and growth rate. We have conducted discussions with management and evaluated previous year's estimates in relation to actual outcomes.

A critical part of our work has also been evaluation of the sensitivity analysis performed by management that shows how changes in the assumptions can affect the overall valuation and performance of our own sensitivity analysis.

We have also considered the disclosures in the annual accounts for completeness and assessed whether they are in line with the assumptions used by the Group in its impairment testing and whether the information is sufficient to provide understanding of management's judgements.

Other Information than the annual accounts and consolidated accounts

This document also contains other information than the annual accounts and consolidated accounts and is found on pages 1-34 and 124-129. The other information comprises also of the remuneration report which we obtained prior to the date of this auditor's report. The Board of Directors and the Managing Director are responsible for this other information.

Our opinion on the annual accounts and consolidated accounts does not cover this other information and we do not express any form of assurance conclusion regarding this other information.

In connection with our audit of the annual accounts and consolidated accounts, our responsibility is to read the information identified above and consider whether the information is materially inconsistent with the annual accounts and consolidated accounts. In this procedure we also take into account our knowledge otherwise obtained in the audit and assess whether the information otherwise appears to be materially misstated.

If we, based on the work performed concerning this information, conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Board of Directors and the Managing Director

The Board of Directors and the Managing Director are responsible for the preparation of the annual accounts and consolidated accounts and that they give a fair presentation in accordance with the Annual Accounts Act and, concerning the consolidated accounts, in accordance with IFRS as adopted by the EU. The Board of Directors and the Managing Director are also responsible for such internal control as they determine is necessary to enable the preparation of annual accounts and consolidated accounts that are free from material misstatement, whether due to fraud or error.

In preparing the annual accounts and consolidated accounts The Board of Directors and the Managing Director are

responsible for the assessment of the company's and the group's ability to continue as a going concern. They disclose, as applicable, matters related to going concern and using the going concern basis of accounting. The going concern basis of accounting is however not applied if the Board of Directors and the Managing Director intend to liquidate the company, to cease operations, or has no realistic alternative but to do so.

The Audit Committee shall, without prejudice to the Board of Director's responsibilities and tasks in general, among other things oversee the company's financial reporting process.

Auditor's responsibility

Our objectives are to obtain reasonable assurance about whether the annual accounts and consolidated accounts as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and generally accepted auditing standards in Sweden will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these annual accounts and consolidated accounts.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the annual accounts and consolidated accounts, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinions. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of the company's internal control relevant to our audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors and the Managing Director.
- Conclude on the appropriateness of the Board of Directors' and the Managing Director's, use of the going concern basis of accounting in preparing the annual accounts and consolidated accounts. We also draw a conclusion, based on the audit evidence obtained, as to whether any material uncertainty exists related to events or conditions that may cast significant doubt on the company's and the group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the annual accounts and consolidated accounts or, if such disclosures are inadequate, to modify our opinion about the annual accounts and consolidated accounts. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause a company and a group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the annual accounts and consolidated accounts, including the disclosures, and whether the annual accounts and consolidated accounts represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient and appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated accounts. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our opinions.

We must inform the Board of Directors of, among other matters, the planned scope and timing of the audit. We must also inform of significant audit findings during our audit, including any significant deficiencies in internal control that we identified.

We must also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, measures that have been taken to eliminate the threats or related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the annual accounts and consolidated accounts, including the most important assessed risks for material misstatement, and are therefore the key audit matters. We describe these matters in the auditor's report unless law or regulation precludes disclosure about the matter.

Report on other legal and regulatory requirements

Opinions

In addition to our audit of the annual accounts and consolidated accounts, we have also audited the administration of the Board of Directors and the Managing Director of AddLife AB for the year 2020 and the proposed appropriations of the company's profit or loss.

We recommend to the general meeting of shareholders that the profit be appropriated in accordance with the proposal in the statutory administration report and that the members of the Board of Directors and the Managing Director be discharged from liability for the financial year.

Basis for Opinions

We conducted the audit in accordance with generally accepted auditing standards in Sweden. Our responsibilities under those standards are further described in the Auditor's Responsibilities section. We are independent of the parent company and the group in accordance with professional ethics for accountants in Sweden and have otherwise fulfilled our ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinions.

Responsibilities of the Board of Directors and the Managing Director

The Board of Directors is responsible for the proposal for appropriations of the company's profit or loss. At the proposal of a dividend, this includes an assessment of whether the dividend is justifiable considering the requirements which the company's and the group's type of operations, size and risks place on the size of the parent company's and the group's equity, consolidation requirements, liquidity and position in general.

The Board of Directors is responsible for the company's organization and the administration of the company's affairs. This includes among other things continuous assessment of the company's and the group's financial situation and ensuring that the company's organization is designed so that the accounting, management of assets and the company's financial affairs otherwise are controlled in a reassuring manner.

The Managing Director shall manage the ongoing administration according to the Board of Directors' guidelines and instructions and among other matters take measures that are necessary to fulfill the company's accounting in accordance with law and handle the management of assets in a reassuring manner.

Auditor's responsibility

Our objective concerning the audit of the administration, and thereby our opinion about discharge from liability, is to obtain audit evidence to assess with a reasonable degree of assurance whether any member of the Board of Directors or the Managing Director in any material respect:

- has undertaken any action or been guilty of any omission which can give rise to liability to the company, or
- in any other way has acted in contravention of the Companies Act, the Annual Accounts Act or the Articles of Association.

Our objective concerning the audit of the proposed appropriations of the company's profit or loss, and thereby our opinion about this, is to assess with reasonable degree of assurance whether the proposal is in accordance with the Companies Act.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with generally accepted auditing standards in Sweden will always detect actions or omissions that can give rise to liability to the

company, or that the proposed appropriations of the company's profit or loss are not in accordance with the Companies Act.

As part of an audit in accordance with generally accepted auditing standards in Sweden, we exercise professional judgment and maintain professional scepticism throughout the audit. The examination of the administration and the proposed appropriations of the company's profit or loss is based primarily on the audit of the accounts. Additional audit procedures performed are based on our professional judgment with starting point in risk and materiality. This means that we focus the examination on such actions, areas and relationships that are material for the operations and where deviations and violations would have particular importance for the company's situation. We examine and test decisions undertaken, support for decisions, actions taken and other circumstances that are relevant to our opinion concerning discharge from liability. As a basis for our opinion on the Board of Directors' proposed appropriations of the company's profit or loss we examined the Board of Directors' reasoned statement and a selection of supporting evidence in order to be able to assess whether the proposal is in accordance with the Companies Act.

The auditor's examination of the corporate governance statement

The Board of Directors is responsible for that the corporate governance statement on pages 49-65 has been prepared in accordance with the Annual Accounts Act.

Our examination of the corporate governance statement is conducted in accordance with FAR's auditing standard RevR 16 The auditor's examination of the corporate governance statement. This means that our examination of the corporate governance statement is different and substantially less in scope than an audit conducted in accordance with International Standards on Auditing and generally accepted auditing standards in Sweden. We believe that the examination has provided us with sufficient basis for our opinions.

A corporate governance statement has been prepared. Disclosures in accordance with chapter 6 section 6 the second paragraph points 2-6 of the Annual Accounts Act and chapter 7 section 31 the second paragraph the same law are consistent with the other parts of the annual accounts and consolidated accounts and are in accordance with the Annual Accounts Act.

The auditor's opinion regarding the statutory sustainability report

The Board of Directors is responsible for the sustainability report on pages 6-10 and 24-34, and that it is prepared in accordance with the Annual Accounts Act.

Our examination has been conducted in accordance with FAR:s auditing standard RevR 12 The auditor's opinion regarding the statutory sustainability report. This means that our examination of the statutory sustainability report is different and substantially less in scope than an audit conducted in accordance with International Standards on Auditing and generally accepted auditing standards in Sweden. We believe that the examination has provided us with sufficient basis for our opinion.

A statutory sustainability report has been prepared.

KPMG AB, Box 382, 101 27, Stockholm, was appointed auditor of AddLife AB by the general meeting of the shareholders on the 7 May 2020. KPMG AB or auditors operating at KPMG AB have been the company's auditor since 2015/2016.

Stockholm 30 March 2021

KPMG AB

KPMG AB

Håkan Olsson Reising
Authorised public accountant
Responsible auditor

Jonas Eriksson
Authorised public accountant

Multi-year overview

| SEKm, unless stated otherwise | 2020 | 2019 | 2018 | 2017 | 2016 |
|---|--------------|--------------|--------------|--------------|--------------|
| Net sales | 5,273 | 3,479 | 2,482 | 2,333 | 1,938 |
| Operating profit | 673 | 196 | 168 | 166 | 148 |
| Financial income and expenses | -14 | -14 | -10 | -8 | -6 |
| Profit after financial items | 659 | 182 | 158 | 158 | 142 |
| Profit for the year | 520 | 142 | 129 | 120 | 112 |
| Intangible non-current assets | 2,003 | 1,761 | 1,465 | 1,153 | 870 |
| Property, plant and equipment | 434 | 353 | 110 | 75 | 68 |
| Financial assets | 9 | 24 | 48 | 13 | 11 |
| Inventories | 640 | 452 | 408 | 271 | 252 |
| Current receivables | 848 | 586 | 575 | 368 | 361 |
| Cash equivalents | 216 | 99 | 61 | 11 | 15 |
| Total assets | 4,150 | 3,274 | 2,668 | 1,891 | 1,577 |
| Equity attributable to the shareholders | 1,882 | 1,467 | 931 | 748 | 717 |
| Non-controlling interests | 8 | 9 | 1 | - | - |
| Interest-bearing liabilities and provisions | 916 | 1,001 | 943 | 600 | 381 |
| Non-interest-bearing liabilities and provisions | 1,344 | 798 | 794 | 543 | 479 |
| Total equity and liabilities | 4,150 | 3,274 | 2,668 | 1,891 | 1,577 |
| EBITA | 802 | 305 | 245 | 234 | 189 |
| EBITA margin, % | 15.2 | 8.8 | 9.9 | 10.0 | 9.7 |
| Earnings growth EBITA, % | 162.8 | 24.7 | 4.7 | 24.0 | 47.0 |
| Capital employed | 2,806 | 2,477 | 1,874 | 1,347 | 1,098 |
| Working capital, yearly average | 781 | 598 | 397 | 369 | 304 |
| Financial net liabilities | 700 | 902 | 882 | 588 | 366 |
| Operating margin, % | 12.8 | 5.6 | 6.8 | 7.1 | 7.6 |
| Profit margin, % | 12.5 | 5.2 | 6.4 | 6.8 | 7.3 |
| Return on equity, % | 31 | 10 | 16 | 17 | 21 |
| Return on capital employed, % | 25 | 9 | 11 | 13 | 15 |
| Return on working capital (P/WC) | 103 | 51 | 62 | 63 | 62 |
| Equity ratio, % | 46 | 45 | 35 | 40 | 45 |
| Debt/equity ratio, times | 0.5 | 0.7 | 1.0 | 0.8 | 0.5 |
| Net debt/equity ratio, times | 0.4 | 0.6 | 0.9 | 0.8 | 0.5 |
| Interest coverage ratio, times | 40 | 16 | 23 | 33 | 17 |
| Interest-bearing net debt/EBITDA, times | 0.8 | 1.6 | 3.3 | 2.3 | 1.8 |
| Earnings per share before dilution, SEK | 4.63 | 1.28 | 1.29 | 1.19 | 1.22 |
| Cash flow per share, SEK | 8.47 | 3.61 | 1.76 | 2.05 | 1.39 |
| Equity per share, SEK | 16.73 | 13.07 | 9.08 | 7.43 | 7.06 |
| Average number of shares, 000 | 112,127 | 111,083 | 100,458 | 101,302 | 97,729 |
| Share price as at 31 December, SEK | 144.00 | 72.25 | 48.54 | 40.57 | 32.78 |
| Cash flow from operating activities | 950 | 400 | 178 | 208 | 133 |
| Cash flow from investing activities | -429 | -407 | -381 | -338 | -198 |
| Cash flow from financing activities | -372 | 42 | 249 | 125 | -55 |
| Cash flow for the year | 149 | 35 | 46 | -5 | -120 |
| Average number of employees | 1,004 | 903 | 620 | 579 | 459 |
| Number of employees at year-end | 1,112 | 932 | 873 | 592 | 545 |

The key figures presented below are central in order to understand and evaluate AddLifes business and financial position. The key figures are presented in the Multi-year overview and commented in the administration report. The key figures that are the financial targets are commented in the section "Financial targets".

Return on equity

Profit/loss after tax attributable to shareholders, as a percentage of shareholders' proportion of average equity.

Return on equity measures from an ownership perspective the return that is given on the owners' invested capital.

| | 2020 | 2019 |
|----------------------------|---------------------|---------------------|
| Profit/loss for the period | 519.7 | 142.3 |
| Average equity | 1,683.3 | 1,361.7 |
| Return on equity | 519.7/1,683.3=31.5% | 142.3/1,361.7=10.4% |

Return on working capital (P/WC)

EBITA in relation to average working capital.

P/WC is used to analyse profitability and encourage high EBITA earnings and low working capital requirements.

| | 2020 | 2019 |
|--|--------------------|-------------------|
| Operating profit before amortization of intangible assets EBITA, P | 802.1 | 305.2 |
| Average working capital, WC | 780.9 | 597.6 |
| P/WC | 802.1/780.9=102.7% | 305.2/597.6=51.1% |

Return on capital employed

Profit after net financial items plus interest expenses plus/minus exchange rate fluctuations in percent of average capital employed.

| | 2020 | 2019 |
|--|---------------------|--------------------|
| Profit/loss before taxes according to the income statement | 659.0 | 182.3 |
| Interest expenses note 12 (+) | 17.0 | 12.4 |
| Net exchange rate fluctuations, note 12 | -4.8 | 0.8 |
| Profit after net financial items plus exchange rate fluctuations | 671.2 | 195.5 |
| Capital employed yearly average | 2,652.9 | 2,280.8 |
| Return on capital employed | 671.2/2,652.9=25.3% | 195.5/2,280.8=8.6% |

EBITDA

Operating profit before depreciation and amortization of intangible assets and property, plant and equipment.

EBITDA is used to analyse profitability generated by operational activities.

| | 2020 | 2019 |
|---|-------------|-------------|
| Profit/loss according to the income statement | 672.5 | 196.2 |
| Depreciation property, plant and equipment according to Note 16 (+) | 144.5 | 124.2 |
| Amortisation intangible assets according to Note 15 (+) | 129.6 | 108.9 |
| Operating profit before depreciation and amortisation, EBITDA | 946.6 | 429.3 |

EBITA

Operating profit before amortization of intangible assets.

EBITA is used to analyse profitability generated by operational activities.

| | 2020 | 2019 |
|---|-------------|-------------|
| Profit/loss according to the income statement | 672.5 | 196.2 |
| Amortisation intangible assets according to Note 15 (+) | 129.6 | 109.0 |
| Operating profit before amortization of intangible assets | 802.1 | 305.2 |

EBITA margin

EBITA in percentage of net sales.

EBITA margin is used to analyse asset-creating generated from operational activities.

| | 2020 | 2019 |
|---|------------------------|-----------------------|
| Operating profit before amortization of intangible assets | 802.1 | 305.2 |
| Net sales according to the income statement | 5,273.3 | 3,479.4 |
| EBITA margin | $802.1/5,273.3=15.2\%$ | $305.2/3,479.4=8.8\%$ |

Equity per share

Shareholders' proportion of equity divided by the number of shares outstanding at the end of the reporting period.

| | 2020 | 2019 |
|--|-------------------------|-------------------------|
| Shareholders' proportion of equity according to the balance sheet | 1,882.2 | 1,466.9 |
| Number of shares outstanding at the end of the reporting period, 000 | 112,487.0 | 112,237.0 |
| Equity per share | $1,882.2/112,487=16.73$ | $1,466.9/112,237=13.07$ |

Cash flow per share

Cash flow from operating activities, divided by the average number of shares.

| | 2020 | 2019 |
|-------------------------------------|----------------------|----------------------|
| Cash flow from operating activities | 950.1 | 400.4 |
| Average number of shares | 112,127 | 111,083 |
| Cash flow per share | $950.1/112,127=8.47$ | $400.4/111,083=3.61$ |

Net debt/equity ratio

Financial net liabilities in relation to shareholders' equity.

Net debt/equity ratio is used to analyse financial risk.

| | 2020 | 2019 |
|-----------------------------------|---------------------|---------------------|
| Financial net liabilities | 699.8 | 901.5 |
| Equity according to balance sheet | 1,890.3 | 1,476.2 |
| Net debt/equity ratio | $699.8/1,890.3=0.4$ | $901.7/1,476.2=0.6$ |

Earnings per share (EPS)

Shareholders' proportion of profit/loss for the year in relation to the average number of shares outstanding.

| | 2020 | 2019 |
|---|----------------------|----------------------|
| Shareholders' proportion of profit for the year according to the income statement | 517.8 | 140.6 |
| Average number of shares | 112,127 | 111,083 |
| Earnings per share (EPS) | $517.8/112,127=4.63$ | $140.6/111,083=1.28$ |

Profit growth EBITA

This year's EBITA decreased by previous year's EBITA divided by previous year's EBITA.

Earnings growth EBITA is used to analyse asset-creating generated from operational activities.

| | 2020 | 2019 |
|--|-----------------------|---------------------|
| Operating profit before amortisation of intangible assets, EBITA (+) | 802.1 | 305.2 |
| Previous year's operating profit before amortization of intangible assets, EBITA (-) | -305.2 | -244.8 |
| Earnings growth EBITA | 496.9 | 60.4 |
| Profit growth EBITA | $496.9/305.2=162.8\%$ | $60.4/244.8=24.7\%$ |

Financial net liabilities

Interest-bearing liabilities and interest-bearing provisions less cash and cash equivalents.

Net debt is used to monitor debt development and analyse financial leverage and any necessary refinancing.

| | 2020 | 2019 |
|--|--------|---------|
| According to balance sheet | | |
| Non-current interest-bearing liabilities | 241.6 | 149.4 |
| Provisions for pensions | 80.5 | 80.3 |
| Interest-bearing provisions | 29.5 | 24.0 |
| Current interest-bearing liabilities | 564.2 | 746.9 |
| Interest-bearing liabilities and provisions. | 915.8 | 1,000.6 |
| Cash and equivalents (-) | -216.0 | -99.1 |
| Financial net liabilities | 699.8 | 901.5 |

Financial net liabilities/EBITDA

Financial net liabilities divided by EBITDA.

Financial net liabilities compared with EBITDA provides a key financial indicator for financial net liabilities in relation to cash-generated operating profit; i.e., an indication of the ability of the business to pay its debts. This measure is generally used by financial institutions as a measure of creditworthiness.

| | 2020 | 2019 |
|---|-------------------|-------------------|
| Financial net liabilities | 699.8 | 901.5 |
| Operating profit before depreciation and amortisation, EBITDA | 946.6 | 429.3 |
| Financial net liabilities/EBITDA | $699.8/946.6=0.7$ | $901.5/429.4=2.1$ |

Interest coverage ratio

Profit after net financial items plus interest expenses plus/minus exchange rate fluctuations in relation to interest expenses.

| | 2020 | 2019 |
|--|-------------------|---------------------|
| Profit/loss before taxes according to the income statement | 659.0 | 182.3 |
| Interest expenses, note 12 (+) | 0.0 | 12.4 |
| Net exchange rate fluctuations, note 12 | 0.0 | 0.8 |
| Profit after net financial items excluding interest expense and exchange rate fluctuations | 659.0 | 195.5 |
| Interest coverage ratio | $671,2/17,0=39,5$ | $195,5/12,4 = 15,8$ |

Working capital

Sum of inventories and accounts receivable, less accounts payable. Average working capital for the year is used to calculate return on working capital (P/WC).

Working capital is used to analyse how much working capital is tied up in the business.

| | 2020 | 2019 |
|--|-------------|-------------|
| Inventories yearly average (+) | 660.3 | 438.1 |
| Accounts receivable yearly average (+) | 552.8 | 484.7 |
| Accounts payable yearly average (-) | -432.2 | -325.1 |
| Working capital, average (WC) | 780.9 | 597.6 |

Operating margin

Operating profit/loss as a percentage of net sales.

| | 2020 | 2019 |
|---|------------------------|-----------------------|
| Profit/loss according to the income statement | 672.5 | 196.2 |
| Net sales according to the income statement | 5,273.3 | 3,479.4 |
| Operating margin | $672.5/5,273.3=12.8\%$ | $196.2/3,479.4=5.6\%$ |

Equity ratio

Equity as a percentage of total assets

The equity ratio is used to analyse financial risk and shows how much of the assets are financed with equity.

| | 2020 | 2019 |
|---|----------------------------|--------------------------|
| Equity according to balance sheet | 1,890.3 | 1,476.2 |
| Total assets according to balance sheet | 4,149.6 | 3,274.4 |
| Equity ratio | $1,890.3/4,149.6 = 45.6\%$ | $1,476.2/3,274.4=45.1\%$ |

Debt/equity ratio

Interest-bearing liabilities and interest-bearing provisions in relation to equity.

| | 2020 | 2019 |
|---|---------------------|-----------------------|
| According to balance sheet | | |
| Non-current interest-bearing liabilities | 241.6 | 149.4 |
| Provisions for pensions | 80.5 | 80.3 |
| Interest-bearing provisions | 29.5 | 24.0 |
| Current interest-bearing liabilities | 564.2 | 746.9 |
| Interest-bearing liabilities and provisions | 915.8 | 1,000.6 |
| Equity according to balance sheet | 1,890.3 | 1,476.2 |
| Debt/equity ratio | $915.8/1,890.3=0.5$ | $1,000.6/1,476.2=0.7$ |

Capital employed

Total assets less non-interest-bearing liabilities and provisions

| | 2020 | 2019 |
|---|-------------------------------|-----------------------------|
| According to balance sheet | | |
| Deferred tax liabilities | 161.5 | 127.3 |
| Accounts payable | 648.8 | 346.5 |
| Tax liabilities | 81.1 | 25.0 |
| Other liabilities | 231.4 | 134.2 |
| Accrued expenses and deferred income | 210.1 | 161.2 |
| Provisions | 9.4 | 3.4 |
| Non-interest-bearing liabilities and provisions | 1,342.3 | 797.6 |
| Total assets according to balance sheet | 4,149.6 | 3,274.4 |
| Capital employed | $4,149.6 - 1,342.3 = 2,807.3$ | $3,274.4 - 797.6 = 2,476.8$ |

Profit margin

Profit before taxes in percentage of net sales

| | 2020 | 2019 |
|--|------------------------|-----------------------|
| Profit/loss before taxes according to the income statement | 659.0 | 182.3 |
| Net sales according to the income statement | 5,273.3 | 3,479.4 |
| Profit margin | $659.0/5,273.3=12.5\%$ | $182.3/3,479.4=5.2\%$ |