BERKSHIRE HILLS BANCORP

2010 SUMMARY ANNUAL REPORT

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BERKSHIRE HILLS BANCORP
Berkshire Bank - America's Most Exciting Bank

24 North Street • P.O. Box 1308 • Pittsfield, MA 01202

BUILDING AMERICA'S MOST EXCITING BANK

BerkshireBank.com

BUILDING AMERICA'S MOST EXCITING BANK℠

KEY 2010 GROWTH NUMBERS

Loans	+ 9%	Revenue	+ 10%
Deposits	+ 11%	Pre-Provision Profit	+ 32%

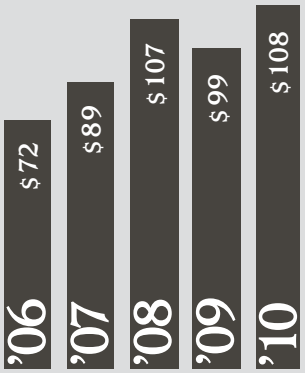
FINANCIAL HIGHLIGHTS

At or for the years ended,	2010	2009	2008
Results (in millions)			
Revenue	$108	$99	$107
Net income (loss)	14	(16)	22
Total assets	2,881	2,700	2,667
Performance			
Return on equity	3.54%	(3.90)%	6.47%
Return on assets	0.50	(0.60)	0.87
Net interest margin	3.27	3.00	3.44
Efficiency ratio	70.59	73.39	61.40
Capital Strength			
Equity/assets	13.47%	14.24%	15.32%
Tangible common equity/assets	7.94	8.26	7.75
Bank risk-based capital	10.58	10.71	12.28

	2010	2009	2008
Asset Quality			
Net charge-offs/average loans	0.42%	1.96%	0.19%
Non-performing/total assets	0.59	1.43	0.48
Loan loss allowance/total loans	1.49	1.62	1.14
Per Share Data			
Net earnings (loss)	$0.99	$(1.52)	$ 2.06
Dividends paid	0.64	0.64	0.63
Tangible common book value	15.27	14.98	15.73
Total book value	27.56	27.64	30.33

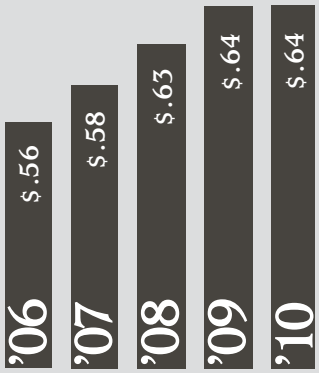
Note: Pre-provision profit is net income before tax and before the provision for loan losses. Tangible equity/assets and tangible book value per share exclude goodwill and other intangible assets. These measures are commonly considered by investors.

GROWING OUR BUSINESS



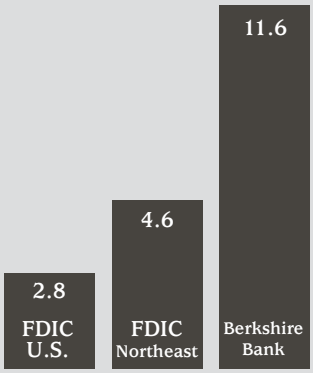
11% AVERAGE ANNUAL REVENUE GROWTH
(millions)

CONSISTENT DIVIDEND SUPPORT



ANNUAL DIVIDENDS
(per share)

STRONG FINANCIAL CONDITION



TIER ONE CAPITAL/NON-CURRENT & REO ASSETS
12/31/10

Executive Management Team

PRESIDENT'S MESSAGE

Dear Fellow Shareowners,

I am pleased to report that our accomplishments in 2010, and the many initiatives underway, have positioned us for rapid earnings expansion in 2011 and beyond. We are committed to creating long-term shareowner value by delivering strong organic growth in our markets and disciplined, targeted acquisitions that build on our franchise value.

We believe our 2010 results demonstrate continued momentum toward the high performance objectives to which we are committed. Our focus resulted in improved earnings, disciplined expense control and exceptional asset quality.

Our top-line growth has translated to bottom-line improvement due to positive operating leverage. While we grew our revenues by 10%, we held our non-interest expense growth to 4%, including the costs of our many initiatives outlined below. As a result, we produced a 32% increase in our pre-tax, pre-provision earnings. This is generally the pace of profitability improvement we are targeting to achieve our objective of a $2.00 core earnings per share run rate by the end of 2012.

We are maintaining a focus on business development efforts and exceptional customer service in all our business lines. We are not distracted by elevated problem asset levels or ongoing problems that are evident in other regions. Our market has been comparatively stable and we are well positioned as the largest locally headquartered regional bank to meet the financial services needs of our regions.

Our strategies produced 2010 earnings of $14 million, or $0.99 per share, exceeding our expectations for both revenue and earnings. Our annualized revenue growth accelerated in the second half of the year, indicating strong momentum going into 2011. In 2009, we committed to strategic initiatives that limited our risk and enhanced future earnings strength. We benefited from these strategies in 2010 as we now move forward with a strong balance sheet reflecting sound asset quality, improving liquidity and solid capital.

Our investment in new product lines produced solid results for their first year of operation. Our Asset Based Lending team booked approximately $100 million in outstandings through year-end as they took market share from national competitors. Our Private Banking team successfully grew deposits by approximately $50 million as they provided high-touch service to their clients.

BUILDING AMERICA'S MOST EXCITING BANK – 2010 ACHIEVEMENTS

- **Added nearly $100 million in new loans from the new Asset Based Lending Group**
- **Added nearly $50 million in new deposits from the new Private Banking Group**
- **Opened new branches in Albany and Latham, New York**
- **Announced two bank merger agreements targeted to increase revenue by 40% + and core earnings per share by 20% + (mergers pending at year-end)**
- **Recruited new Wealth Management leadership to deepen account management and accelerate business development**
- **Executed risk mitigation strategies successfully developed under leadership of new Risk Executive**
- **Created new Insurance Service Center to drive service, revenue, and earnings to new levels**
- **Established AMEB U – America's Most Exciting Bank University for all Berkshire team members**

In 2010, we continued our de novo banking strategy in our New York region by adding two new locations. The Albany region is experiencing economic growth as it attracts large capital investments from major technology firms relocating their operations. Our New York franchise increased deposits by $106 million, or 38%, and commercial loans by $63 million, or 39%.

In the fourth quarter, we announced agreements to acquire Rome Bancorp, Inc. in New York and Legacy Bancorp, Inc. in our hometown of Pittsfield, Massachusetts. We expect to complete the Rome acquisition early in the second quarter of 2011, and the Legacy acquisition in the following quarter. These acquisitions will bring our total assets above $4 billion, with more than 60 branch offices, including 24 in our fast-growing New York region. These transactions are expected to be immediately accretive to earnings per share and offer the promise of strong investment returns, improved performance metrics and higher market share. We are working closely with our partners at Rome and Legacy as we move forward with integration planning. Our seasoned executive team has significant integration experience and I am confident we will provide a smooth and successful transition for our customers. We look forward to welcoming the staff and customers of Rome and Legacy and believe these acquisitions will enhance our franchise.

We reached out to potential merger partners throughout the year and have positioned ourselves as an attractive partner with stock representing desirable merger consideration. Our merger announcements have been well received by the investment community. From the time of our Rome announcement through year-end 2010, our stock rose 18% compared to 11% for the SNL U.S. Bank and Thrift Index. I believe there will continue to be opportunities for bank consolidation in and around our markets, and we will continue to seek opportunities to participate and build on the advantages we have demonstrated.

Our strategy of adding executive talent was furthered during 2010 with the hiring of an experienced risk management executive and the addition of a seasoned executive to our New York team. We believe that these additions, coupled with the executive team in place, will provide strong leadership as we navigate toward our growth objectives.

It is our belief that good companies have a well-defined culture. To that end, we established our America's Most Exciting Bank University, which all of our associates are required to attend. The curriculum is centered on behaviors consistent with the Company's values; we look for the best people, with the right attitude, delivering our brand promise with a high level of energy. We believe these behaviors, consistently demonstrated, will provide distinction and increased loyalty.

We maintained our cash dividend through the recent recession and provided a 3.3% cash yield based on our average stock price in 2010. For the year, our stock provided a 10% total return to shareowners. Based on the pending mergers, we expect our outstanding stock to increase from 14 million shares to 21 million shares, along with an increase in our market capitalization. We expect a more liquid trading volume for our stock, and thus a broader range of potential investors. Our board and executive officers increased their stock ownership in 2010, and those who invested in us during the year, in most cases, enjoyed the benefit of strong returns generated through the fourth quarter.

Perhaps once every decade there are unusual opportunities to build franchise value in our industry, and now is one of those times. As a result of the corrections in the financial sector, we anticipate that there will be sustained reintermediation of savings into the banking industry and increased reliance on banks for traditional credit products, which are core services of regional and community banks. We continue to invest in infrastructure and talent as we build a platform that will deliver the best banking solutions and customer experience. This positions us with both the capabilities and commitment that will distinguish us and earn us more recognition as the preferred provider in our markets.

Part of the AMEB U experience is to draw the clear link, for all our team members, between success in our markets, personal success and success for our investors. We drive ourselves to set demanding goals and celebrate our successes in attaining those goals, as we did in 2010. We have set high expectations for strong earnings growth in the coming years, and we will work vigorously to achieve those goals and to see that our investors are suitably rewarded for their commitment to our stock. My thanks go to our owners, employees and board members, who continue to support us as we build America's Most Exciting Bank.

Sincerely,

Michael P. Daly
President and Chief Executive Officer

CORPORATE PROFILE

- Largest locally headquartered regional bank, with nearly $3 billion in assets
- 42 full-service bank branches in three states - Massachusetts, New York and Vermont
- Retail and commercial banking, integrated with insurance and wealth management services
- Strong asset quality with solid capital and core funding
- Experienced and energetic management team
- Distinctive brand and culture as America's Most Exciting Bank[SM]

BUILDING MOMENTUM

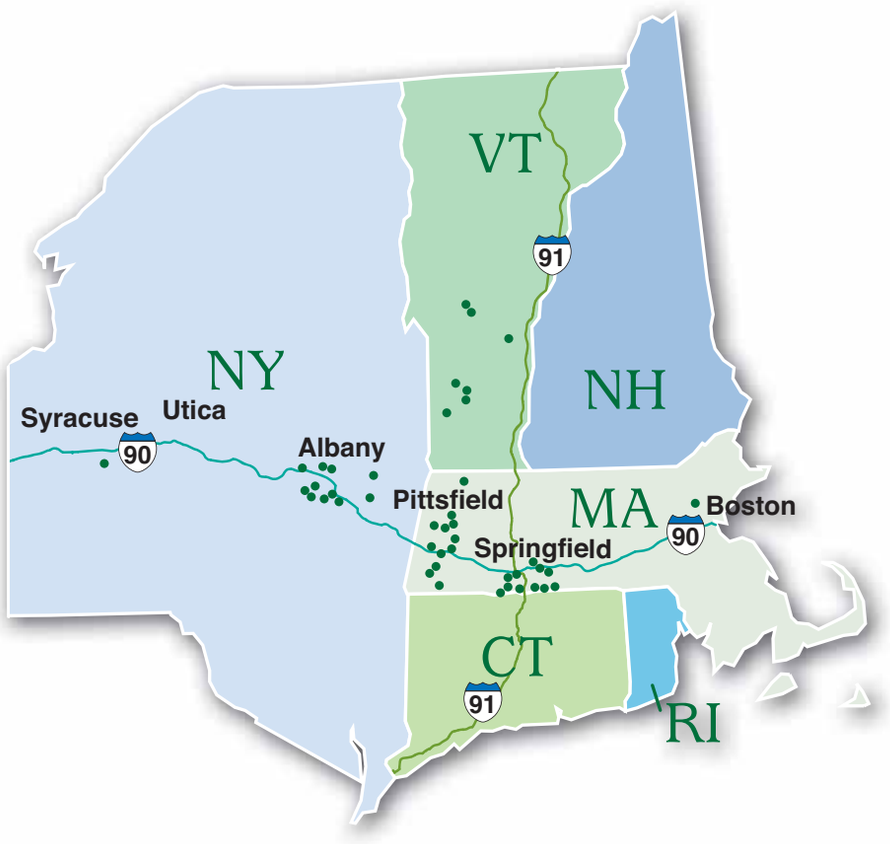
- Double-digit revenue growth from organic, de novo, product and acquisition strategies
- Core earnings advancing at 25% + organic annualized rate
- Pending acquisitions to increase assets and branches by 40% +
- Mergers to provide additional core EPS accretion while also improving most financial performance metrics
- Positioned to be regional consolidator in attractive markets

OUR PERFORMANCE GOALS

Return on Assets	> 1.00%
Return on Equity	> 10%
Annual Core Revenue Growth	> 10%
Fee Income/Revenue	> 35%
Net Interest Margin	> 3.50%
Efficiency Ratio	< 55%

2010 SHAREOWNER RESULTS

Total Stock Return	10%
Dividend Yield (based on average stock price)	3.3%



DISTINCTIVE BRAND & CULTURE – America's Most Exciting Bank℠

Our strong brand is a significant competitive advantage, and in building it, everything matters. Our people, attitude, and energy set us apart and our culture guarantees the RIGHT customer experience.

Our behaviors, values and accountability provide a fresh new attitude to banking and have made us unique in the marketplace. Today, as we move ahead in a proud new era of growth and leadership, our competitive advantage is setting a new standard in the industry for banking relationships where people want to do business and know that they will enjoy the best customer experience.

OUR MISSION

To grow as a high-performance market leader by establishing ourselves as an engaging and exciting environment where customers want to do business and team members want to work.

OUR BRAND - People/Attitude/Energy

People: Most importantly it's all about our people and doing the right thing all the time, ensuring that we provide the customer experience that translates into engagement and results for our customers and our investors.

Attitude: Having the right attitude, energy and passion is essential. It includes getting others excited about our brand and a tireless push toward high performance.

Energy: Going the extra mile for our customers and communities. Having the courage to continually "think outside the box" and inspire others to do the same.

BERKSHIRE BANK LAUNCHES AMEB UNIVERSITY

Our team members understand we are here to make money and that our financial success strengthens our ability to grow and invest for the future. Every day, we keep our focus on translating our brand and vision into superior financial and investment performance.

AMEB University was created in 2010 to further empower our team members to deliver our brand promise, which is a cornerstone of our business success. The response has been overwhelming, leading to increased customer engagement, building a differentiated brand and increased revenue.

Over the course of several weeks, nearly 700 associates in cross-functional groups gathered off-site for a day-long session of informational, motivational and fun-filled activities structured around the framework of the brand promise, business knowledge and tools for creating the best service standards. The University was modeled after similar programs conducted by Disney and the Ritz-Carlton that emphasize the employees' role in delivering an exceptional service experience.

Why do we run a University? Well, for many of us, college was one of the most exciting times of our lives.

VALUE PROPOSITION – Best of Both Worlds

We are the largest locally headquartered regional financial services provider offering comprehensive banking, insurance, and wealth management solutions to our local markets.

From the beginning, we've been a community bank dedicated to offering the sophistication and resources of a larger financial institution combined with local dedication and responsiveness. Our goal is to deliver what matters most to our communities and what is exciting in the lives of our customers.

We've staked out a leadership position by becoming an integral part of our local communities, providing a place where our customers are engaged, where they know there is a commitment to results, as well as to the highest standards and to the economic health of our communities.

A WINNING COMBINATION – Delivered as a Single Relationship

We are using our competitive edge to work together to deliver all of the Company's resources to clients as a single relationship and drive revenue for shareowners.

We offer our customers the unmatched expertise, resources, high-quality personal service, and a variety of financial products and services of a larger financial institution delivered as a single relationship.

Understanding that no two customers are alike, we strive to listen and respond with products and services that are exactly the right fit to reach and exceed customers' financial goals. Building relationships where people signify more than money has a meaningful and exciting impact on our customers' lives and communities.

LOCAL DECISION-MAKING WITH BIG BANK CAPABILITIES

We understand our markets, and provide prompt, local decision–making from people who our customers know and trust. This market understanding allows us to play a leadership role in local economic development and improvement. We share the values and commitments of the customers in our growing markets.

This winning combination of big bank capability and expertise, local decision making and personal relationships has helped attract and retain customers, and positioned Berkshire Bank as the local bank of choice for our personal and business markets.

OUTCOMES - Delivering Value Propositions

Customer Retention and Loyalty

Customer Satisfaction

Ongoing Relationships

Employee Satisfaction

Increased Wallet-Share

LINES OF BUSINESS HIGHLIGHTS

Our team has aggressively pursued growth and profitability initiatives in all business lines, producing high-quality earnings and revenue growth for the year.

RETAIL BANKING

Deposits

We achieved double-digit deposit growth in 2010, with strong growth of both personal and business account balances as we continuously provided competitive products tied to our relationship offerings. We feature our Pure Excitement products and regularly offer pricing promotions for new accounts. Our personal and business Internet banking products feature state-of-the-art technology and functionality. We offer the Intuit FinanceWorks online financial management product and introduced our online Financial Literacy Toolkit, which is cooperatively offered in partnership with the University at Albany School of Social Work.

In 2010, based on new regulations, we reached out to our customers to provide opt-in information for our electronic payment overdraft offerings. Among the customers contacted, more than 80% opted in for the convenience and safety of electronic payment overdraft without the inconvenience of fee charges on small transactions.

Another exciting development in 2010 was the introduction of our Private Banking Group strategically located at our Springfield regional headquarters. Our well-regarded team provides personal, confidential access to the banking products and services that our professional and high net worth clientele desire. This group brought in nearly $50 million in new deposit balances in their first year with us.

New Branches

We added two branches in our New York Capital region in Albany and Latham, bringing us to a total of 12, as we continue our ongoing expansion in this strategically important market. We have another two branches scheduled to open in this market (Rotterdam and Albany) in the coming months of 2011. This is in addition to the new Springfield branch and regional headquarters that we opened near the end of 2009 to raise our profile in the important Springfield market.

All new branches are based on our new branch design featuring customer service kiosks, automated cash handling technology, and multimedia community rooms. These branches create the environment for customer engagement that supports our brand promise as America's Most Exciting Bank[SM].

BUILDING BRANCHES OF THE FUTURE - Innovative Branch Design

We are moving forward with our expansion as an important financial provider for the dynamic New York market.

Our distinctive brand and branch design provide an exciting environment for our customers and communities. These branches are well located to serve our growing customer base in all our regions.

Retail Management Team

Lending

We expanded our consumer lending operations and upgraded our originations systems and Internet mortgage center. Over the last two years, we have provided more than half a billion dollars in mortgage loans to help our markets take advantage of low interest rates and obtain the best financing structures for the circumstances of the current markets.

While housing prices have declined in most markets, the impact in our regions has been comparatively modest. Our credit performance has remained very strong, and we took ownership of only two residential properties through foreclosure in 2010. We also introduced a branded credit card product in 2010, providing our personal and business customers with a full-featured payment and credit vehicle directly through our offices rather than through the mail or an anonymous 1-800 number.

COMMERCIAL BANKING

Lending Teams

Our well-regarded commercial banking teams produced strong originations throughout our banking regions as we continue to garner new accounts from national banks which have reduced the focus and resources that they provided to our markets.

Our teams are increasingly the preferred source for commercial and industrial loans and for non-profit institutions that need the comprehensive array of loan and deposit solutions along with a reliable long-term partner dedicated to serving the market's needs. We continue to enhance our commercial cash management offerings, resulting in more than 30% growth in 2010 to support and expand commercial relationships in our footprint.

Asset Based Lending

Our new Asset Based Lending Group booked nearly $100 million in net new loan outstandings in their first year with Berkshire Bank. This group provides secured working capital financing to growing businesses in need of additional funding sources to support expansion. Located in Woburn in the Greater Boston area and Springfield, our seasoned team calls on businesses throughout New England and our New York markets to provide disciplined financing solutions.

Commercial Management Team

Insurance Service Center

INSURANCE

New Insurance Service Center

We created a consolidated Insurance Service Center to improve speed and turnaround for our customers and to leverage the skills of our insurance professionals across our customer base. The resulting improved efficiencies help us control our costs and provide competitively priced insurance products from strong carriers that meet the changing needs of our markets.

New Products

We have enhanced our commercial insurance offerings with the introduction of services for benefit planning (group health, life, long and short term care) administration, consulting, and regulatory compliance services. This helps our business clients create competitive employee benefit programs while working with their existing provider for routine property, casualty and other commercial insurance needs.

Plus, as a way of saying "thank you" for your business, we introduced a Free StarMinder Service to protect our auto insurance customers from unnecessary fines, surcharges and cancellations. The StarMinder Service provides reminders when driver's licenses, auto inspection stickers, and registrations are due for renewal. Alerts are provided by three convenient methods including email, voicemail or text message.

Lines of Business Alignment

Along with the Service Center, a new Personal Lines Quoting Team now handles 95% of all insurance quoting for rewrites and new policies, and has a turnaround time of less than 48 hours while quoting 300 policies a month. This allows the account managers more time to service existing clients with cross sells and upgrades as their comprehensive insurance partner.

WEALTH MANAGEMENT

Berkshire Bank launched a new approach to client relationships and business development with an expanded team of trust officers, financial advisors and portfolio managers to deepen and broaden client relationships.

We promoted Charles Leach to Senior Vice President and Chief Investment Officer and we recruited Scott Schiff as Senior Vice President responsible for client relationships, business development and operations. Through their combined leadership, Berkshire is optimizing client services and relationship development in our footprint.

Wealth Management Team

THE STRENGTH OF OUR BANK NETWORK

New York

Capital Region

- Albany
- Clifton Park
- Colonie
- Delmar
- East Greenbush
- Glenville
- Guilderland
- Halfmoon
- Latham
- Oriskany Falls

Massachusetts

Pioneer Valley

- Chicopee
- East Longmeadow
- Feeding Hills
- Longmeadow
- Ludlow
- Springfield
- South Hadley
- Southwick
- Westfield

Massachusetts

Berkshire County

- Dalton
- Great Barrington
- Lee
- North Adams
- Pittsfield
- Sheffield
- Stockbridge
- West Stockbridge

Eastern Massachusetts

- Woburn

Vermont

Southern Vermont

- Arlington
- Dorset
- Ludlow
- Manchester Center
- Rutland

MERGER PARTNERS

Our pending merger agreements with Rome Bancorp, Inc. and Legacy Bancorp, Inc. create partnerships that are natural extensions of our business and are complementary to our business model. We anticipate completing the Rome merger early in the second quarter of 2011 and the Legacy merger in the following quarter.

In October 2010 we announced our merger agreement with Rome Bancorp, Inc. the parent of Rome Savings Bank, a five-branch community bank serving the Rome, New York area. Rome is a successful and well-respected company with solid asset quality and strong market share in an attractive market. It provides access to the Utica market and proximity to the Syracuse market, with a combined population of nearly one million people. This merger is a natural westward expansion from our current Capital Region operations in the Albany area. Berkshire has been successful in growing deposits in markets similar to Rome and in developing strong new commercial business in adjacent markets like Syracuse and Utica. With the scope of our regional bank product selection and our energetic brand initiatives, we look forward to joining with the Rome team and expanding our services into this market.

In December 2010 we announced our merger agreement with Legacy Bancorp, Inc. the parent of Legacy Banks. Legacy has nearly $1 billion in assets and 19 branches located in western Massachusetts and northeastern New York. Like Berkshire, Legacy provides a wide range of personal and commercial banking products and services, as well as wealth management, investments, and insurance services. Both banks are headquartered in Pittsfield, Massachusetts and have histories stretching back more than 150 years serving the Berkshire County market. This in-market combination will create a strong platform headquartered in Berkshire County for further growth of our Northeast regional franchise. We look forward to welcoming Legacy executive Patrick Sullivan onto our executive team, along with two Legacy directors onto our Board, including J. Williar Dunlaevy. This merger will solidify Berkshire's leading market position in western Massachusetts. Together with the Rome acquisition, it will double our branch presence in our strategically important New York market.

CORPORATE CITIZENSHIP

As a leader in philanthropy and community involvement, Berkshire Bank plays a vital role in improving the economic development and quality of life in the communities we serve.

Since its formation in 1997, the Berkshire Bank Foundation has awarded more than $15 million to local non-profit organizations based on its mission to support programs that help build vibrant and sustainable communities where educational and economic opportunities are available for everyone.

GRANTS

Funding priorities include education, community and economic development projects that target at-risk populations. During 2010, almost $1 million was awarded to more than 200 local non-profit and community organizations focused on education and community development.

SCHOLARSHIPS

The Berkshire Bank Foundation's 2010 Scholarship Program awarded $38,000 to 19 outstanding high school seniors, in the Bank's footprint, who demonstrated a record of academic excellence, financial need and a commitment to their communities through volunteerism.

VOLUNTEER PROGRAMS

Our employees are encouraged to become involved and participate in their communities through volunteerism. During 2010, more than half of the Company's associates participated in more than 17,000 hours of company-paid and personal time to perform projects throughout Massachusetts, New York and Vermont.

FINANCIAL LITERACY TOOLKIT - **berkshirebank.com/financial-literacy**

A first of its kind in the region and available on the Bank's website, this resource helps schools, non-profit organizations, and people of all ages learn to make sound financial decisions by accessing the latest financial information and experts.

SOCIAL MEDIA - **facebook.com/BerkshireBank**

The Berkshire Bank Foundation launched a Facebook page to increase awareness of its grant awards, community involvement and volunteer projects, and to provide access to financial literacy.

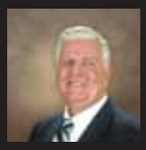
BOARD OF DIRECTORS

Lawrence A. Bossidy

Non-Executive Chairman of the Board of the Company and the Bank and the Retired Chairman & CEO of Honeywell International and AlliedSignal

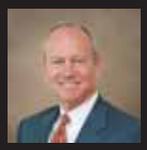
Michael P. Daly

President & Chief Executive Officer of the Company and the Bank



Robert M. Curley

Director & New York Chairman, previously served as Chairman & CEO, Citizens Bank in New York



John B. Davies

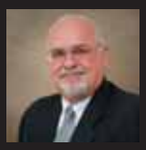
Retired Executive Vice President of Massachusetts Mutual Life Insurance Company

Rodney C. Dimock

Principal in Arrow Capital, LLC and former President of Cornerstone Properties & Aetna Realty Investors, Inc.

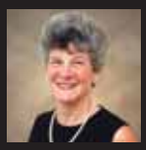
Susan M. Hill, CPA

Founder & President of Hill & Thompson, P.C., an accounting firm in Manchester Center, VT



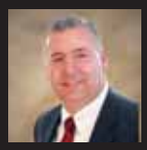
Cornelius D. Mahoney

Retired Chairman, President & CEO of Woronoco Bancorp, Inc. and Woronoco Savings Bank



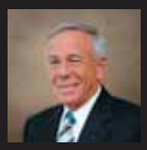
Catherine B. Miller

Former Vice President & owner of Wheeler & Taylor, Inc., an insurance agency headquartered in Great Barrington, MA



David E. Phelps

President & CEO of Berkshire Health Systems, a provider of comprehensive health care services



D. Jeffrey Templeton

Owner & President of The Mosher Company, Inc., located in Chicopee, Massachusetts

Corydon L. Thurston

President & CEO of North Adams Tower Company, Inc.

SHAREOWNER INFORMATION

Corporate Offices

Berkshire Hills Bancorp, Inc.
24 North Street, P.O. Box 1308
Pittsfield, MA 01202-1308
800-773-5601 | www.berkshirebank.com

Stock Listing

Berkshire Hills Bancorp, Inc., is publicly traded on the NASDAQ Global Select Market under the symbol "**BHLB**."

Investor Information

Investor Relations | Attn: Leah Casucci
Berkshire Hills Bancorp, Inc.
24 North Street, P.O. Box 1308
Pittsfield, MA 01202-1308
413-236-3239 | LCasucci@berkshirebank.com

Transfer Agent and Registrar

Shareowners who wish to change the name, address, or ownership of stock, report lost stock certificates, inquire about the Dividend Reinvestment Plan or consolidate stock accounts should contact:

Registrar and Transfer Company
Attn: Investor Relations Department
10 Commerce Drive
Cranford, New Jersey 07016
800-368-5948 | www.rtco.com

2011 Annual Meeting of Shareowners

Thursday, May 5, 2011 | 10 a.m. EST

The Crowne Plaza Hotel
One West Street
Pittsfield, MA 01201

MANAGEMENT

Finance

Kevin P. Riley

Executive Vice President,
Chief Financial Officer

Commercial Banking

Michael J. Oleksak

Executive Vice President,
Commercial Banking

Risk Management

Richard M. Marotta

Executive Vice President,
Chief Risk Officer

Retail Banking

Sean A. Gray

Executive Vice President,
Retail Banking

Human Resources

Linda A. Johnston

Executive Vice President,
Human Resources

SUMMARY FINANCIAL INFORMATION

At or for the years ended December 31,	2010	2009	2008
Balance Sheet ($ millions)			
Total assets	$2,881	$2,700	$2,667
Investment securities	406	421	342
Total loans	2,142	1,962	2,007
Allowance for loan losses	(32)	(32)	(23)
Goodwill and other intangible assets	173	176	179
Deposits	2,204	1,987	1,830
Borrowings and debentures	260	307	375
Shareholders' equity	388	385	408
Operating Results ($ thousands)			
Net interest income	$76,947	$69,596	$75,740
Non-interest income	31,159	28,989	31,595
Total net revenue	108,106	98,585	107,335
Provision for loan losses	8,526	47,730	4,580
Non-interest expense	81,729	78,571	71,699
Income tax expense (benefit)	4,113	(11,649)	8,812
Net income (loss)	13,738	(16,067)	22,244
Share Data			
Earnings (loss) per share, diluted	$0.99	($1.52)	$2.06
Dividends per share	$0.64	$0.64	$0.63
Period end shares outstanding (thousands)	14,076	13,916	12,253

FORWARD-LOOKING STATEMENTS

This document contains forward-looking statements (within the meaning of the Private Securities Litigation Reform Act of 1995) which involve significant risks and uncertainties. Actual results may differ materially from the results discussed in these forward-looking statements, including factors discussed in "Forward-Looking Statements" in the Company's 2010 Annual Report on Form 10-K and Quarterly Reports on Form 10-Q, which are available at the Securities and Exchange Commission's Internet website www.sec.gov and to which reference is hereby made. Except as required by law, the Company assumes no obligation to update any forward-looking statements, and undue reliance should not be placed on these statements.

Annual Report on Form 10-K can be obtained from www.berkshirebank.com or will be furnished upon written request without charge to persons who are beneficial owners of securities of the Company as of the record date for the Annual Meeting of Shareowners.