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SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE FISCAL YEAR ENDED OCTOBER 31, 1995

COMMISSION FILE NO. 1-8597

THE COOPER COMPANIES, INC. (EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

DELAWARE
(STATE OR OTHER JURISDICTION
OF INCORPORATION)

94-2657368 (I.R.S. EMPLOYER IDENTIFICATION NO.)

6140 STONERIDGE MALL ROAD, SUITE 590 PLEASANTON, CALIFORNIA (ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

94588 (ZIP CODE)

510-460-3600 (REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE)

SECURITIES REGISTERED PURSUANT TO SECTION 12(B) OF THE ACT:

NAME OF EACH EXCHANGE ON WHICH REGISTERED

TITLE OF EACH CLASS

Common Stock, \$.10 Par Value, and associated Rights 10 5/8% Convertible Subordinated Reset Debentures due 2005 10% Senior Subordinated Secured Notes due 2003

New York Stock Exchange Pacific Stock Exchange New York Stock Exchange Pacific Stock Exchange Pacific Stock Exchange

SECURITIES REGISTERED PURSUANT TO SECTION 12(G) OF THE ACT: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes [x] No [

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [x]

Aggregate market value of the voting stock held by non-affiliates of the registrant as of December 31, 1995: Common Stock, \$.10 Par Value -- \$66,383,460.

Number of shares outstanding of the registrant's common stock, as of December 31, 1995: 11,582,186.

DOCUMENTS INCORPORATED BY REFERENCE:

The Proxy Statement for the registrant's 1996 Annual Meeting of Stockholders is incorporated by reference into Part III of this Form 10-K.

ITEM 1. BUSINESS.

INTRODUCTION

The Cooper Companies, Inc. ('TCC' or the 'Company'), through its subsidiaries, develops, manufactures and markets healthcare products, including a range of contact lenses and diagnostic and surgical instruments and accessories, and provides healthcare services through the ownership and operation of certain psychiatric facilities. TCC is a Delaware corporation which was organized on March 4, 1980.

COOPERVISION

CooperVision, Inc. ('CooperVision' or 'CVI') develops, manufactures and markets a range of contact lenses in the United States and Canada. Approximately 75% of the lenses sold are conventional daily or flexible wear lenses and approximately 25% constitute planned replacement lenses.

CooperVision's major brand name lenses are Hydrasoft'r', Preference'r', Vantage'r', Permaflex'r', Permalens'r' and Cooper Clear'tm'. These and other products enable CooperVision to fit the needs of a diverse group of wearers by offering lenses formulated from a variety of polymers containing varying amounts of water and different degrees of oxygen permeability, and having different design parameters, diameters, base curves and lens edges. Certain lenses offer special features such as protection against ultraviolet light, color tint, astigmatic correction or aphabic correction.

Preference'r', which was introduced in fiscal 1992, is a planned replacement product manufactured from the Tetrafilcon A polymer. Three clinical studies, conducted at 31 investigative sites using 603 patients, have demonstrated Preference's superior performance in connection with deposit resistance, visual acuity and handling.

In April 1993, CooperVision acquired CoastVision, Inc. ('CoastVision'), a contact lens company which designs, manufactures and markets high quality soft toric lenses (the majority of which are custom made) designed to correct astigmatism. The acquisition has enabled CooperVision to expand into an additional niche in the contact lens market and to enlarge its customer base.

In October 1994, CooperVision introduced Preference Toric'tm', a toric planned replacement product. Preference Toric'tm' combines the benefits of the Tetrafilcon A polymer with the low cost 'fips' manufacturing techniques and design characteristics of the Hydrasoft'r' toric lens. This new product enables CooperVision to compete in the fast-growing toric planned replacement market segment.

CooperVision Pharmaceuticals, now reorganized as part of CooperVision, has completed all of the clinical trials conducted during the past four years with respect to CalOptic'tm', its proprietary calcium channel blocker compound being developed for the topical treatment of glaucoma. Those clinical trials demonstrated safety and efficacy, but also indicated that considerable further research would be necessary to establish the compound's full potential and to obtain regulatory approvals to market the product. Exploratory discussions with prospective partners are continuing in an attempt to share the risks and costs of the necessary further research, as well as the potential profits that may ultimately be obtained if the product is approved for sale.

CooperVision is continuing to explore opportunities to expand and diversify its business into additional niche markets.

COOPERSURGICAL

CooperSurgical, Inc. ('CooperSurgical') was established in November 1990 to compete in niche segments of the rapidly expanding worldwide market for diagnostic and surgical instruments, accessories and disposable devices. During the past few years, increasing emphasis has been given to developing, manufacturing and distributing diagnostic and surgical instruments, disposable devices and equipment used selectively in both traditional and minimally invasive surgical procedures, especially

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those performed by gynecologists. By the $\,$ end of fiscal 1995, approximately $\,$ 75% of CooperSurgical's net revenue related to women's healthcare products.

CooperSurgical's loop electrosurgical excision procedure products, marketed under the LEEP'tm' brand name, are primarily used for the removal of cervical and vaginal pre-cancerous tissue and benign external lesions. Unlike laser ablation, which tends to destroy tissue, the electrosurgery procedure removes affected tissue with minimal charring, thereby improving the opportunity to obtain an accurate histological analysis of the patient's condition by producing a viable tissue specimen for biopsy purposes. In addition, the loop electrosurgical excision procedure is less painful to the patient than laser ablation and is easily learned by practitioners. Because this procedure enables a gynecologist to both diagnose and treat a patient in one office visit,

patients incur lower costs.

CooperSurgical's LEEP System 6000'r' branded products include an electrosurgical generator, sterile single application LEEP Electrodes'tm', the CooperSurgical Smoke Evacuation System 6080'tm', a single application LEEP RediKit'r', a series of educational video tapes and a line of autoclavable coated LEEP'tm' surgical instruments. LEEP System 1000'tm' branded products have been introduced for use abroad.

CooperSurgical's Euro-Med mail order business offers over 400 products for use in gynecologic and general surgical procedures. Over 60% of these products are exclusive to Euro-Med, including its 'signature' instrument series, cervical biopsy punches, clear plastic instruments used for unobstructed viewing, titanium instruments used in laser surgeries, colposcopy procedure kits and instrument care and sterilization systems.

CooperSurgical's Frigitronics'r' instruments for cryosurgery are used primarily in dermatologic procedures to treat skin cancers, in ophthalmic procedures to treat retinal detachments and remove cataracts, and in certain gynecologic, cardiovascular and general surgical procedures. The primary products bearing the Frigitronics brand name are the Model 310 Zoom Colposcope, the CCS-200 Cardiac Cryosurgical System, the Model 2000 Ophthalmic Cryosurgical System and the Cryo-Plus System for gynecologic office procedures.

In May 1995, CooperSurgical terminated its agreement with InnerDyne, Inc. to develop their endometrial ablation technology to control excessive uterine bleeding.

In June 1995, CooperSurgical acquired a proprietary line of products that facilitate the performance of gynecological procedures where uterine manipulation is required. Compared to competing products, the new CooperSurgical products offer the gynecologist substantially improved pelvic exposure, access and traction during laparoscopic surgery, and facilitate dye injection during fertility studies. Since acquiring this product line, CooperSurgical has completed development of a proprietary line extension designed to enable gynecologists to perform minimally invasive hysterectomies, which will be launched after market clearance by the FDA.

Outside the U.S., CooperSurgical received regulatory approval during 1995 for its operating room laparoscopy products in Japan.

HOSPITAL GROUP OF AMERICA

In May 1992, TCC acquired Hospital Group of America, Inc. ('HGA'), which owns and operates three psychiatric facilities: Hartgrove Hospital in Chicago, Illinois (which currently has 119 licensed beds), Hampton Hospital in Rancocas, New Jersey (which currently has 100 licensed beds) and MeadowWood Hospital in New Castle, Delaware (which currently has 50 licensed beds). Also in May 1992, a subsidiary of the Company entered into a management services agreement under which it assumed the management of three additional psychiatric facilities. The management services agreement, which provided for monthly payments to the Company of \$166,667, expired by its terms in May 1995. Also in May 1995, HGA settled a purchase price adjustment and other disputes that had been pending since 1992 with the former owner of its hospitals.

HGA's psychiatric facilities provide intensive and structured treatment for children, adolescents and adults suffering from a variety of mental illnesses and/or chemical dependencies, including treatment for women, older adults, survivors of psychological trauma and alcohol and substance abusers. Services

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include comprehensive psychiatric and chemical dependency evaluations, inpatient and outpatient treatment and partial hospitalization.

In response to market demands for an expanded continuum of care, HGA is in the process of expanding its outpatient and partial hospitalization programs. Several of those facilities offer day-treatment to children and adolescents, others offer treatment to chronically mentally ill adults and others offer outpatient counseling. During 1995, the number of day-treatment sites was increased to eight at Hartgrove Hospital and to four at MeadowWood Hospital. Additional programs are expected to commence operations in 1996.

The following is a comparison of certain statistical data relating to inpatient treatment for fiscal years 1993, 1994 and 1995 for the psychiatric facilities owned by HGA:

FISCAL	YEAR	ENDED	OCTOBER
	3	31,	

1995	1994	1993

Admissions	4,782	4,787	4,310
Average length of stay (in days)	12.9	15.0	16.8
Average occupancy	63.7%	73.2%	76.2%

During the three-year period for which information is provided, total patient days, average length of stay, and average occupancy have declined. This trend is due, in part, to pressure from managed care groups to limit the length of hospital stays.

Each psychiatric facility is accredited by the Joint Commission of Accreditation of Healthcare Organizations (JCAHO), a national organization which periodically undertakes a comprehensive review of a facility's staff, programs, physical plant and policies and procedures for purposes of accreditation of such healthcare facility. Accreditation generally is required for patients to receive insurance company reimbursement and for participation by the facility in government sponsored provider programs.

Until December 31, 1995, a medical group not affiliated with HGA was responsible for providing both clinical and clinical administrative services at Hampton Hospital. In December 1995, the Company announced the settlement of a dispute with the management of that medical group. (See Note 14.(1))

Patient and Third Party Payments. HGA receives payment for its psychiatric services either from patients, from their health insurers or through the Medicare, Medicaid and Civilian Health and Medical Program of Uniformed Services ('CHAMPUS') governmental programs. Medicare is a federal program which entitles persons 65 and over to a lifetime benefit of up to 190 days as an inpatient in an acute psychiatric facility. Persons defined as disabled, regardless of age, also receive this benefit. Medicaid is a joint federal and state program available to persons with limited financial resources. CHAMPUS is a federal program which provides health insurance for active and retired military personnel and their dependents.

While other programs may exist or be adopted in different jurisdictions, the following four categories reflect the primary methods by which HGA's facilities receive payment for services:

- (a) Standard reimbursement, consisting of payment by patients and their health insurers, is based on a facility's schedule of rates and is not subject to negotiation with insurance companies, competitive bidding or governmental limitation.
- (b) Negotiated rate reimbursement is at prices established in advance by negotiation or competitive bidding for contracts with insurers and other payors such as managed care companies, health maintenance organizations ('HMO'), preferred provider organizations ('PPO') and similar organizations which can provide a reasonable number of referrals.
- (c) Cost-based reimbursement is predicated on the allowable cost of services, plus, in certain cases, an incentive payment where costs fall below a target rate. It is used by Medicare, Medicaid
- (1) All references to Note numbers shall constitute the incorporation by reference of the text of the specific Note contained in the Notes to Consolidated Financial Statements of the Company and its subsidiaries located in Item 8, into the Item number in which it appears.

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and certain Blue Cross insurance programs to provide reimbursement in amounts generally lower than the standard or negotiated schedule of rates in effect at an HGA facility.

(d) CHAMPUS reimbursement is at either (1) regionally set rates, (2) a national rate adjusted upward periodically on the basis of the Medicare Market Basket Index or (3) a fixed discount rate per day at certain facilities where CHAMPUS contracts with a benefit administration group.

The Medicare, Medicaid and CHAMPUS programs are subject to statutory and regulatory changes and interpretations, utilization reviews and governmental funding restrictions, all of which may materially increase or decrease program payments and the cost of providing services, as well as the timing of payments to the facilities.

Limits on Reimbursement. Changes in government reimbursement programs have resulted in limitations on increases in, and in some cases in reduced levels of reimbursement for healthcare services, and additional changes are anticipated. Such changes are likely to result in further limitations on reimbursement levels. In addition, private payors, including managed care payors, increasingly are demanding discounted fee structures. Inpatient hospital utilization, average lengths of stay and occupancy rates continue to be negatively affected by payor-required pre-admission authorization and utilization review and by payor pressure to maximize outpatient and alternative healthcare delivery services for less acutely ill patients. In addition, efforts to impose reduced allowances, greater discounts and more stringent cost controls by government and other

payors are expected to continue. Although the Company is unable to predict the effect these changes will have on its operations, as the number of patients covered by managed care payors increases, significant limits on the scope of services reimbursed and on reimbursement rates and fees could have a further adverse effect on HGA's business and earnings.

RESEARCH AND DEVELOPMENT

During the fiscal years ended October 31, 1995, 1994 and 1993, expenditures for Company-sponsored research and development were \$2,914,000, \$4,407,000 and \$3,209,000, respectively. During fiscal 1995, approximately 43% of those expenditures was incurred by CooperVision Pharmaceuticals, primarily in connection with completing the CalOptic'tm' clinical trials, 29% was incurred by CooperVision and the balance was incurred by CooperSurgical. No customer-sponsored research and development has been conducted.

The Company employs 16 people in its research and development and manufacturing engineering departments. Product development and clinical research for CooperVision products are supported by outside specialists in lens design, formulation science, polymer chemistry, microbiology and biochemistry. Product research and development for CooperSurgical is conducted in-house and by outside surgical specialists, including members of both the CooperSurgical and Euro-Med surgical advisory boards.

GOVERNMENT REGULATION

Healthcare Products. The development, testing, production and marketing of the Company's healthcare products are subject to the authority of the U.S. Food and Drug Administration ('FDA') and other federal agencies as well as foreign ministries of health. The Federal Food, Drug and Cosmetic Act and other statutes and regulations govern the testing, manufacturing, labeling, storage, advertising and promotion of such products. Noncompliance with applicable regulations can result in fines, product recall or seizure, suspension of production and criminal prosecution.

The Company is currently developing and marketing medical devices, which are subject to different levels of FDA regulation depending upon the classification of the device. Class III devices, such as flexible and extended wear contact lenses, require extensive premarket testing and approval procedures, while Class I and II devices are subject to substantially lower levels of regulation.

A multi-step procedure must be completed before a new contact lens can be sold commercially. Data must be compiled on the chemistry and toxicology of the lens, its microbiological profile and the proposed manufacturing process. All data generated must be submitted to the FDA in support of an application for an Investigational Device Exemption. Once granted, clinical trials may be initiated

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subject to the review and approval of an Institutional Review Board and, where a lens is determined to be a significant risk device, the FDA. Upon completion of clinical trials, a Premarket Approval Application must be submitted and approved by the FDA before commercialization may begin.

The Company, in connection with some of its new surgical products, can submit premarket notification to the FDA under an expedited procedure known as a 510(k) application, which is available for any product that can be demonstrated to be substantially equivalent to a device marketed prior to May 28, 1976. If the new product is not substantially equivalent to a pre-existing device or if the FDA were to reject a claim of substantial equivalence, extensive preclinical and clinical testing would be required, additional costs would be incurred and a substantial delay would occur before the product could be brought to market.

FDA and state regulations also require adherence to applicable 'good manufacturing practices' ('GMP'), which mandate detailed quality assurance and record-keeping procedures. In conjunction therewith, the Company is subject to unscheduled periodic regulatory inspections. The Company believes it is in substantial compliance with GMP regulations.

The Company also is subject to foreign regulatory authorities governing human clinical trials and pharmaceutical/medical device sales that vary widely from country to country. Whether or not FDA approval has been obtained, approval of a product by comparable regulatory authorities of foreign countries must be obtained before products may be marketed in those countries. The approval process varies from country to country, and the time required may be longer or shorter than that required for FDA approval.

The procedures described above involve the expenditure of considerable resources and usually result in a substantial time lag between the development of a new product and its introduction into the marketplace. There can be no assurance that all necessary approvals will be obtained, or that they will be obtained in a time frame that allows the product to be introduced for commercial sale in a timely manner. Furthermore, product approvals may be withdrawn if compliance with regulatory standards is not maintained or if problems occur after marketing has begun.

Healthcare Services. The healthcare services industry is subject to substantial federal, state and local regulation. Government regulation affects the Company's business by controlling the use of its properties and controlling reimbursement for services provided. Licensing, certification and other applicable governmental regulations vary from jurisdiction to jurisdiction and are revised periodically.

The Company's facilities must comply with the licensing requirements of federal, state and local health agencies and with the requirements of municipal building codes, health codes and local fire department codes. In granting and renewing a facility's license, a state health agency considers, among other things, the condition of the physical buildings and equipment, the qualifications of the administrative personnel and professional staff, the quality of professional and other services and the continuing compliance of such facility with applicable laws and regulations.

The states in which the Company operates hospital facilities have in effect certificate of need statutes. State certificate of need statutes provide, generally, that prior to the construction of new healthcare facilities, the addition of new beds or the introduction of a new service, a state agency must determine that a need exists for those facilities, beds or services. A certificate of need is generally issued for a specific maximum amount of expenditures or number of beds or types of services to be provided, and the holder is generally required to implement the approved project within a specific time period. Certificate of need issuances for new facilities are extremely competitive, often with several applicants for a single certificate of need.

All of HGA's facilities are certified or approved as providers under one or more of the Medicaid or Medicare programs. In order to receive Medicare reimbursement, each facility must meet the applicable conditions promulgated by the United States Department of Health and Human Services relating to the type of facility, its equipment, its personnel and its standards of patient care.

The Social Security Act contains a number of provisions designed to ensure that services rendered to Medicare and Medicaid patients are medically necessary and meet professionally recognized standards. Those provisions include a requirement that admissions of Medicare and Medicaid patients to healthcare facilities must be reviewed in a timely manner to determine the medical necessity of the

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admissions. In addition, the Peer Review Improvement Act of 1982 provides that a healthcare facility may be required by the federal government to reimburse the government for the cost of Medicare-paid services determined by a peer review organization to have been medically unnecessary.

Various state and federal laws regulate the relationships between providers of healthcare services and physicians. Among these laws are the Medicare and Medicaid Anti-Fraud and Abuse Amendments to the Social Security Act, which prohibit individuals or entities participating in the Medicare or Medicaid programs from knowingly and willfully offering, paying, soliciting or receiving 'remuneration' (which includes anything of value) in order to induce referrals for items or services reimbursed under those programs. Sanctions for violating the Amendments include criminal penalties and civil sanctions, including fines and possible exclusion from the Medicare and Medicaid programs. In addition, Section 1877 of the Social Security Act was amended, effective January 1, 1995, to significantly broaden the prohibitions against physicians making referrals under Medicare and Medicaid programs to providers with which the physicians have financial arrangements. Many states have adopted, or are considering, similar legislative proposals, some of which (including statutes in effect in New Jersey and Illinois) extend beyond the Medicare and Medicaid programs to all healthcare services.

In addition, specific laws exist that regulate certain aspects of the Company's business, such as the commitment of patients to psychiatric hospitals and disclosure of information regarding patients being treated for chemical dependency. Many states have adopted a 'patient's bill of rights' which sets forth standards for dealing with issues such as use of the least restrictive treatment, patient confidentiality, patient access to telephones, mail and legal counsel and requiring the patient to be treated with dignity.

Healthcare Reform. In recent years, an increasing number of legislative initiatives have been introduced or proposed in Congress and in state legislatures that would effect major changes in the healthcare system, either nationally or at the state level. Among the proposals under consideration are price controls on hospitals, insurance market reforms to increase the availability of group health insurance to small businesses, requirements that all businesses offer health insurance coverage to their employees and the creation of a government health insurance plan or plans that would cover all citizens. There continue to be efforts at the federal level to introduce various insurance market reforms, expanded fraud and abuse and anti-referral legislation and further reductions in Medicare and Medicaid reimbursement. A broad range of both similar and more comprehensive healthcare reform initiatives is likely to be considered at the state level. It is uncertain which, if any, of these or other proposals will be adopted. The Company cannot predict the effect such reforms or the prospect of their enactment may have on the business of the

Company and its subsidiaries.

RAW MATERIALS

In general, raw materials required by CooperVision consist of various polymers as well as packaging materials. Alternative sources of all of these materials are available. Raw materials used by CooperSurgical or its suppliers are generally available from a variety of sources. Products manufactured for CooperSurgical are generally available from more than one source. However, because some products require specialized manufacturing procedures, CooperSurgical could experience inventory shortages if an alternative manufacturer had to be secured on short notice.

MANUFACTURING

CooperVision manufactures products in the United States and Canada. CooperSurgical manufactures products in the United States and Europe.

Pursuant to a supply agreement entered into in May 1989 and subsequently amended between the Company and Pilkington plc, the buyer of the Company's contact lens business outside of the United States and Canada, CooperVision purchases certain of its lenses from Pilkington plc (see Note 14). These purchased lenses represented approximately 10%, 13% and 28% of the total number of lenses sold by the Company in fiscal 1995, 1994 and 1993, respectively.

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MARKETING AND DISTRIBUTION

Healthcare Products. In the United States and Canada, CooperVision markets its products through its field sales representatives, who call on ophthalmologists, optometrists, opticians and optical chains. In the United States, field sales representatives also call on distributors.

CooperSurgical's LEEP'tm', Frigitronics'r' and hysteroscopy products are marketed worldwide by a network of independent sales representatives and distributors. Euro-Med'r' instruments, as well as certain LEEP'tm' disposable products, are marketed in the United States through direct mail catalog programs.

Healthcare Services. HGA's marketing concept aims to position each psychiatric facility as the provider of the highest quality mental health services in its marketplace. HGA employs a combination of general advertising, toll-free 'help lines,' community education programs and facility-based continuing education programs to underscore the facility's value as a mental health resource center. HGA's marketing emphasizes discrete programs for select illnesses or disorders because of its belief that marketing with program differentiation will be valuable to a referral source seeking treatment for specific disorders. Referral sources include psychiatrists, other physicians, psychologists, social workers, school guidance counselors, police, courts, clergy, care-provider organizations and former patients.

PATENTS, TRADEMARKS AND LICENSING AGREEMENTS

 ${\tt TCC}$ owns or licenses a variety of domestic and foreign patents which, in the aggregate, are material to its businesses. Unexpired terms of ${\tt TCC's}$ United States patents range from less than one year to a maximum of 20 years.

As indicated in the references to such products in this Item 1, the names of certain of TCC's products are protected by trademark registrations in the United States Patent and Trademark Office and, in some instances, in foreign trademark offices as well. Applications are pending for additional trademark registrations. TCC considers these trademarks to be valuable because of their contribution to the market identification of its various products.

DEPENDENCE UPON CUSTOMERS

No material portion of TCC's businesses is dependent upon any one customer or upon any one affiliated group of customers. However, approximately 21% and 29%, respectively, of HGA's fiscal 1995 net patient revenue was generated by Medicaid and Medicare.

GOVERNMENT CONTRACTS

No material portion of TCC's businesses is subject to renegotiation of profits or termination of contracts or subcontracts at the election of the United States government.

COMPETITION

Each of TCC's businesses operates within a highly competitive environment. Competition in the healthcare industry revolves around the search for technological and therapeutic innovations in the prevention, diagnosis and treatment of illness or disease. TCC competes primarily on the basis of product quality, program differentiation, technological benefit, service and reliability, as perceived by medical professionals.

Healthcare Products. Numerous companies are engaged in the development and manufacture of contact lenses. CooperVision competes primarily on the basis of product quality, service and reputation among medical professionals and by its participation in specialty niche markets. It has been, and continues to be, the sponsor of clinical lens studies intended to generate information leading to the improvement of CooperVision's lenses from a medical point of view. Major competitors have greater financial resources and larger research and development and sales forces than CooperVision. Furthermore, many of these competitors offer a greater range of contact lenses, plus a variety of other

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eyecare products, including lens care products and ophthalmic pharmaceuticals, which may give them a competitive advantage in marketing their lenses to high volume contract accounts.

In the surgical segment, competitive factors are technological scientific advances, product quality, price and effective communication of product information to physicians and hospitals. CooperSurgical believes that it benefits, in part, from the technological advantages of certain of its products and from the ongoing development of new medical procedures, which creates a market for equipment and instruments specifically tailored for use in such new procedures. CooperSurgical competes by focusing on distinct niche markets and supplying medical personnel working in those markets with equipment, instruments and disposable products that are high in quality and that, with respect to certain procedures, enable a medical practitioner to obtain from one source all of the equipment, instruments and $\,$ disposable products required to perform $\,$ such procedure. As CooperSurgical develops products to be used in the performance of new medical procedures, it offers training to medical professionals in the performance of such procedures. CooperSurgical competes with a number of manufacturers in each of its niche markets, including larger manufacturers that have greater financial and personnel resources and sell a substantially larger number of product lines.

Healthcare Services. In most areas in which HGA operates, there are other psychiatric facilities that provide services comparable to those offered by HGA's facilities. Some of those facilities are owned by governmental organizations, not-for-profit organizations or investor-owned companies having substantially greater resources than HGA and, in some cases, tax-exempt status. Psychiatric facilities frequently draw patients from areas outside their immediate locale, therefore, HGA's psychiatric facilities compete with both local and distant facilities. In addition, psychiatric facilities compete with psychiatric units in acute care hospitals. HGA's strategy is to develop high quality programs designed to target specific disorders and to retain a highly qualified professional staff.

BACKLOG

TCC does not consider backlog to be a material factor in its businesses.

SEASONALITY

HGA's psychiatric facilities experience a decline in occupancy rates during the summer months when school is not in session and during the year-end holiday season. No other material portion of TCC's businesses is seasonal.

COMPLIANCE WITH ENVIRONMENTAL LAWS

Federal, state and local provisions regulating the discharge of materials into the environment, or otherwise relating to the protection of the environment, do not currently have a material effect upon TCC's capital expenditures, earnings or competitive position.

WORKING CAPITAL

TCC's businesses have not required any material working capital arrangements in the past five years. In light of the substantial reduction in TCC's current asset base and the potential cash outflow which may occur in connection with the acquisition of new products, the Company has obtained a line of credit from a commercial lender and is pursuing a variety of other alternatives to obtain funds. See Item 7 'Management's Discussion and Analysis of Financial Condition' and 'Results of Operations -- Capital Resources and Liquidity.'

FINANCIAL INFORMATION ABOUT BUSINESS SEGMENTS, GEOGRAPHIC AREAS, FOREIGN OPERATIONS AND EXPORT SALES

Note 16 sets $% \left(1\right) =1$ formation with respect to TCC's business segments and sales in different geographic areas.

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EMPLOYEES

On October 31, 1995, TCC and its subsidiaries employed approximately 1,000

persons. In addition, HGA's psychiatric facilities are staffed by licensed physicians who have been admitted to the medical staff of an individual facility. Certain of those physicians are not employees of HGA. TCC believes that its relations with its employees are good.

EXECUTIVE OFFICERS OF THE COMPANY

Set forth below is information regarding the current executive officers of the Company or its principal subsidiaries who are not also directors:

NAME	AGE	OFFICE
Gregory A. Fryling	41	Vice President, Business Development, President of CooperVision Pharmaceuticals, Inc.
Robert S. Holcombe	53	Senior Vice President and General Counsel
Marisa F. Jacobs	38	Secretary and Associate General Counsel
Carol R. Kaufman	46	Vice President and Chief Administrative Officer
Audrey A. Murray	51	Vice President of Risk Management and Employee Benefits
Nicholas J. Pichotta	51	President and Chief Executive Officer of CooperSurgical, Inc.
Mark R. Russell	46	President and Chief Executive Officer of Hospital Group of America, Inc.
Robert S. Weiss	49	Executive Vice President, Treasurer and Chief Financial Officer
Stephen C. Whiteford	55	Vice President and Corporate Controller

Gregory A. Fryling has served as Vice President, Business Development since January 1993 and has been serving as President of CooperVision Pharmaceuticals, Inc. since May 1994. He has been an officer of various subsidiaries including Vice President and Controller of The Cooper Healthcare Group from January 1990 through December 1992 and Vice President and Controller of CooperVision from October 1988 through December 1989. He also served as Vice President and Controller of Cooper Life Sciences ('CLS') (then, a manufacturer of surgical laser and ultrasonic devices) from September 1986 to September 1988.

Robert S. Holcombe has served as Senior Vice President since October 1992 and as General Counsel since December 1989. He served as Vice President from December 1989 until October 1992. From October 1988 through June 1989 he served as Assistant General Counsel, and from June 1987 through September 1988, as General Attorney of Emhart Corporation (a manufacturer of consumer and industrial products and provider of computer based services). From September 1979 until May 1987, he served as Vice President and General Counsel of Planning Research Corporation (a professional services firm).

Marisa F. Jacobs has served as Secretary since April 1992 and as Associate General Counsel since November 1989. From July 1987 until October 1989, she served as Senior Vice President of Prism Associates, Inc. (a business consulting firm of which she was a co-founder). From September 1981 to October 1987, she was an associate with the law firm of Reavis & McGrath (now Fulbright & Jaworski L.L.P.).

Carol R. Kaufman has served as Vice President and Chief Administrative Officer since October 1995. From January 1989 through September 1995, she served as Vice President, Chief Administrative Officer and Secretary of Cooper Development Company ('CDC') (a healthcare and consumer products company), a former affiliate of the Company; from June 1985 through January 1989 she served as Vice President of Cooper & Company, CDC's mergers and acquisitions subsidiary. From October 1971 until June 1985 she held a variety of offices at Cooper Laboratories, Inc. (the Company's former parent).

Audrey A. Murray has served as Vice President of Risk Management and Employee Benefits since November 1993. She served as Director of Risk Management from July 1988 until November 1993. From November 1985 until July 1988, she held the positions of Senior Risk Analyst and then Associate Director of Risk Management. From October 1984 until November 1985, she served as Employee Benefits Manager at GTE Sprint (a long distance telephone company). From June 1977 until October

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1984, she served as Risk Manager at $\,$ The O'Brien Corporation (a manufacturer of paints and technical coatings).

Nicholas J. Pichotta has served as President and Chief Executive Officer of CooperSurgical since September 1992. He served as Vice President of the Company from December 1992 to May 1993 and as Vice President, Corporate Development -- Healthcare from December 1991 to December 1992 and as President of CooperVision from November 1990 to June 1991. He has served in a number of other positions since joining the Company in January 1989. From May to October 1988 he was Managing Director of Heraeus LaserSonics and from December 1986 to May 1988 he served as President of the Surgical Laser Division of CLS.

Mark R. Russell has served as the President and Chief Executive Officer of Hospital Group of America, Inc. since June 1993 and served as Executive Vice President and Chief Operating Officer from January 1987 (through the time of its acquisition by the Company in May 1992) until June 1993. From May 1986 to

January 1987 he served as Senior Vice President and Chief Operating Officer of Nu-Med Psychiatric and from February 1981 to May 1986, he served as Senior Vice President and Chief Operating Officer of the Kennedy Health Care Foundation (the parent organization for a diversified healthcare services company).

Robert S. Weiss became the Executive Vice President in October 1995. He has been the Treasurer and Chief Financial Officer of the Company since 1989. From October 1992 until October 1995, he was also as a Senior Vice President; from March 1984 to October 1992 he served as a Vice President, and from 1984 through July 1990 he served as Corporate Controller. He served as Corporate Controller of Cooper Laboratories, Inc. (the Company's former parent) from 1980 until March 1984 and as Vice President from March 1983 until March 1984.

Stephen C. Whiteford has served as Vice President and Corporate Controller since July 1992. He served as Assistant Corporate Controller from March 1988 to July 1992, as International Controller from August 1986 to February 1988 and as Vice President and Controller of CooperVision Ophthalmic Products from June 1985 to August 1986.

There is no family relationship between any of the above-named officers $\,$ or between any such officer and any director of the Company.

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ITEM 2. PROPERTIES.

The following are TCC's principal facilities as of December 31, 1995:

LOCATION	OPERATIONS	APPROXIMATE FLOOR AREA (SQ. FT.)	APPROXIMATE ANNUAL RENT	LEASE EXPIRATION
United States				
Pleasanton, CA Fort Lee, NJ Chicago, IL	Offices Psychiatric Hospital	14,000 11,000(1) 74,000	\$212,000 \$231,000(1) Owned in fee	N/A(2)
New Castle, DE Mt. Holly, NJ Rancocas, NJ Irvine, CA	Psychiatric Hospital Learning Facility Psychiatric Hospital CVI Offices, distribution and	45,000 22,000 65,000 17,500	Owned in fee \$235,000 Owned in fee \$120,000	N/A(2) Sept. 1997 N/A(2) Jan. 1998
Huntington Beach, CA	<pre>customer service CVI Manufacturing & technical offices</pre>	21,000	\$185,000	April 1999
Fairport, NY	CVI Administrative offices & marketing	15,000	\$237,000(3)	March 1999
Scottsville, NY	2	35,000	Owned in fee	N/A
Shelton, CT	CSI Manufacturing, research and development, marketing, distribution and warehouse facilities	25,000	\$250,000	Dec. 2001
Canada				
Markham, Ont	CVI Offices, manufacturing distribution and warehouse facilities	21,000	\$ 75,000	Feb. 2000

⁽¹⁾ On December 9, 1994, the Company entered into a sublease pursuant to which it has subleased to a third party approximately 6,000 square feet of its Fort Lee, NJ, office space at an annual base rent commencing at \$113,924 in year one and increasing to \$125,916 in years two through five, the last year of the sublease. The subtenant has an option to renew the sublease for an additional five years. An agreement in principal has been reached to sublease the remaining 5,000 square feet of this office to the same subtenant for four years beginning April 1, 1996, with a similar option to renew for an additional five years.

(3) Includes utilities, common area charges and taxes.

⁽²⁾ Outstanding loans, totaling \$11,347,000 as of October 31, 1995, were secured by these properties.

The Company believes its properties are suitable and adequate for its businesses.

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ITEM 3. LEGAL PROCEEDINGS.

See the discussion of legal proceedings contained in Note 14.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

The 1995 Annual Meeting of Stockholders was held on September 20, 1995.

Each of the seven individuals nominated to serve as directors of the Company were re-elected to office. Information with respect to votes cast for or withheld from such nominee is set forth below:

DIRECTOR	VOTES FOR	VOTES WITHHELD
A. Thomas Bender	30,526,290	1,676,845
Mark A. Filler	30,420,947	1,782,188
Michael H. Kalkstein	30,421,005	1,782,130
Moses Marx	30,526,563	1,676,572
Donald Press	30,525,770	1,677,365
Steven Rosenberg	30,421,723	1,781,412
Allan E. Rubenstein	30,422,094	1,781,041

Stockholders were asked to approve proposals to reduce the authorized capital stock of the Company and to effectuate a one-for-three reverse common stock split. A total of 29,108,488 and 28,569,024 shares, respectively, voted in favor of the proposals, 2,772,727 and 3,486,291 shares, respectively, voted against the two proposals, and a total of 321,720 and 147,190 shares, respectively, abstained from voting.

Stockholders were also asked to ratify the appointment of KPMG Peat Marwick LLP as independent certified public accountants for the Company for the fiscal year which ended October 31, 1995. A total of 30,510,989 shares were voted in favor of the ratification, 1,617,037 shares were voted against it and 75,809 shares abstained. The numbers contained in this section have not been adjusted to reflect the one-for-three reverse stock split which was effectuated on the day following the Annual Meeting.

PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS.

The Company's common stock is traded on The New York Stock Exchange, Inc. and the Pacific Stock Exchange Incorporated. No cash dividends were paid with respect to the common stock in fiscal 1995 or 1994.

The Indenture, dated as of March 1, 1985, governing the Company's Debentures, as amended by the First Supplemental Indenture dated as of June 29, 1989 and the Second Supplemental Indenture dated as of January 6, 1994, and the Indenture dated as of January 6, 1994 governing the Company's 10% Senior Subordinated Secured Notes due 2003 (collectively, the 'Indentures'), prohibit the payment of cash dividends on the Company's common stock unless (i) no defaults exist or would exist under the Indentures, (ii) the Company's Cash Flow Coverage Ratio (as defined in the Indentures) for the most recently ended four full fiscal quarters has been at least 1.5 to 1, and (iii) such cash dividend, together with the aggregate of all other Restricted Payments (as defined in the Indentures), is less than the sum of 50% of the Company's cumulative net income plus the proceeds of certain sales of the Company's or its subsidiaries' capital stock subsequent to February 1, 1994. The Company does not anticipate, in the foreseeable future, paying cash dividends on its common stock.

The ability of the Company to declare and pay dividends is also subject to restrictions set forth in the Delaware General Corporation Law (the 'Delaware GCL'). As a general rule, a Delaware corporation may pay dividends under the Delaware GCL either out of its 'surplus,' as defined in the Delaware GCL, or, subject to certain exceptions, out of its net profits for the fiscal year in which the dividend is declared and/or the preceding fiscal year. The Company's ability to pay cash dividends depends upon whether the Company satisfies the requirements of the Delaware GCL at the time any such proposed dividend is declared.

Other information called for by this Item is set forth in Note 17.

THE COOPER COMPANIES, INC. AND SUBSIDIARIES FIVE YEAR FINANCIAL HIGHLIGHTS CONSOLIDATED OPERATIONS

	YEARS ENDED OCTOBER 31,					
	1995	1994	1993	1992	1991	
	()	IN THOUSANDS,		ARE FIGURES)		
Net sales of products Net service revenue	\$55,296 41,794	\$ 51,034 44,611	\$ 47,369 45,283	\$ 43,873 19,406	\$ 35,524 	
Net operating revenue	97,090	95,645	92,652	63,279	35,524	
Cost of products sold	17,549 40,454 2,914 25,826 1,480	17,906 41,039 4,407 31,027	17,538 42,754 3,209 49,382 451	18,236 17,353 3,267 44,600	16,979 2,268 45,627	
Amortization of intangibles	859	843	772	742	946	
Income (loss) from operations	8,008	423	(21,454)	(20,919)	(30,296)	
Settlement of disputes, net. Debt restructuring costs	3,532 444 51 4,741	4,950 340 (153) 214 42 4,533	6,350 2,131 1,615 620 174 6,129	4,498 14,254 1,030 772 6,697	12,268 574 7,148	
Income (loss) from continuing operations before income taxes	230	(9,297) (4,600)	(33,655) 417	(16,058) 100	(24,602)	
Income (loss) from continuing operations before extraordinary items	115		(34,072) (13,657)	(16,158) (9,300)	(24,803)	
Income (loss) before extraordinary items	115 	(4,697) 	(47,729) 924	(25,458) 640	(24,803) 5,428	
Net income (loss)	115	(4,697) 89	(46,805) 320	(24,818) 1,804	(19,375) 2,325	
Net income (loss) applicable to common stock	\$ 115 	\$ (4,786) 	\$(47,125) 	\$(26,622) 	\$(21,700) 	
Net income (loss) per common share*: Continuing operations	\$.01	\$ (.47)	\$ (3.43)	\$ (1.96)	\$ (3.18)	
Loss on sale of discontinued operations			(1.36)	(1.01)		
Income (loss) before extraordinary items	.01	(.47) 	(4.79) .09	(2.97)	(3.18)	
Net income (loss) per common share	\$.01	\$ (.47) 	\$ (4.70)	\$ (2.90)	\$ (2.54)	
Average number of common shares outstanding*	11,576	10,193	10,035	9,167	8,530	

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES FIVE YEAR FINANCIAL HIGHLIGHTS CONSOLIDATED FINANCIAL POSITION

			OCTOBER 31,		
	1995	1994	1993	1992	1991
		(IN THOUSANDS		
Current assets		\$ 43,505 34,787			\$173,857 3,593

^{*} Prior periods have been restated to reflect the impact of the one-for-three reverse stock split effected in September 1995.

Intangible assets, net	14,933 1,769	15,327 1,439	16,285 1,469	10,083 3,910	8,843 1,340
Total assets	\$ 91,992	\$ 95,058	\$109,524	\$173,007	\$187,633
Current liabilities Long-term debt Other long-term liabilities	\$ 39,613 43,490 10,638	\$ 42,256 46,184 10,272	\$ 51,995 48,077 9,000	\$ 68,119 58,591	\$ 67,274 48,657
Total liabilities	93,741	98,712	109,072	126,710	115,931
Stockholders' equity (deficit)	(1,749)	(3,654)	452	46,297	71,702
Total liabilities and stockholders' equity (deficit)	\$ 91,992	\$ 95,058	\$109,524	\$173,007	\$187,633

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

References to Note numbers herein are references to the 'Notes to Consolidated Financial Statements' of the Company located in Item 8 herein. Reference is also made to Part I, Item 1 'Business' herein.

CAPITAL RESOURCES & LIQUIDITY

The Company's financial condition improved significantly in 1995, driven by both the successful settlement of various disputes and improved operating results. Primary contributors include continued strong performance by CooperVision, Inc. ('CVI'), the Company's contact lens business, and decreased legal fees. In addition, with a view toward leveraging its net operating loss carryforwards, the Company adjusted its focus in 1995 to favor acquiring products ready for market, and/or already in the market, rather than funding longer-term, higher risk research and development projects.

Cash provided by the Company's operating activities overcame an operating cash flow deficit of \$5.0 million in the first quarter of 1995, generating \$8.4 million of cash in the succeeding nine months, including \$2.0 million from the successful settlement of certain disputes. This resulted in positive operating cash flow of \$3.4 million for fiscal 1995 vs. negative operating cash flows of \$2.0 million in 1994 and \$44.8 million in 1993. Investing cash flow was \$2.4 million negative in 1995, as the Company expended cash primarily to expand its manufacturing capacity for contact lenses in response to strong market acceptance of new product offerings, to upgrade certain manufacturing equipment and to purchase a product line for its gynecology business. The corresponding figures for 1994 and 1993 were positive investing cash flows of \$9.1 million and \$26.6 million, respectively, primarily reflecting cash received from the sale by the Company of its temporary investments, which sales were necessitated by the negative operating cash flows in those years.

Management believes that, absent extraordinary events, the Company is now positioned to generate sufficient operating cash flow to fund its day-to-day needs, and, based on the expectation of sales growing faster than expenses, expects that operating cash flow will continue to increase in the future. As with fiscal 1995, the Company expects that operating cash flow for the first quarter of 1996 will be negative, due to scheduled payments to Dr. Pottash of \$3.1 million (see Note 4).

The Company is evaluating various acquisition opportunities which, if consummated, would be funded by a combination of cash then on hand, financing vehicles now in place (see Note 11 'Loan and Security Agreement') and other methods of raising additional capital currently being explored.

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RESULTS OF OPERATIONS

Comparison of each of the years in the three-year period ended October $\,$ 31, 1995:

NET SALES OF PRODUCTS

The following table summarizes the increases and decreases in net sales of products of the Company's CooperVision, Inc. ('CVI') and CooperSurgical, Inc. ('CSI') business units over the three-year period. Sales generated by the Company's CooperVision Pharmaceuticals, Inc. ('CVP') unit were \$16 thousand in 1995, \$394 thousand in 1994 and \$570 thousand in 1993.

			INCREASE	(DECREASE)				
1995	VS.	1994			1994	VS.	1993	
			(DOLLARS	IN THOUSAND	s)			

Business Unit CVI	\$	4,663	12%	\$ 5,673	18%
CSI	 s	(23)	%	 (1,832)	(12)%
			Ü	 	

1995 VS. 1994

Net sales of CVI increased both domestically and in Canada. The primary contributors to the growth included increased sales of the Preference'r' spherical product line and the Hydrasoft'r' Toric and Preference Toric'tm' product lines (the latter of which was launched in the fourth quarter of fiscal 1994). Sales of toric lenses in the United States grew by approximately 50% in 1995. Toric and other specialty lenses now account for approximately two-thirds of CooperVision's total sales. The 1995 increases were partially offset by anticipated decreases in sales of more mature product lines. CVI's sales mix continues to shift toward daily wear, planned replacement and other specialty products and away from extended wear products. The Company expects this trend to continue and considers itself to be well positioned to compete successfully in specialty niches of the contact lens market, particularly with its Preference'r' line of planned replacement lenses and its line of custom toric lenses.

Net sales of CSI products were essentially flat in 1995 as compared to 1994. Nearly 75% of CSI's net sales now relate to womens' healthcare products, as the unit continues to direct its sales efforts towards the gynecology market to take advantage of the lower cost to service a highly focused market niche.

1994 VS. 1993

The increase in CVI net sales was primarily due to CoastVision, Inc. ('CoastVision'), a manufacturer of custom toric contact lenses for use by patients with astigmatic vision, being included in fiscal 1993 results for only seven months, as this company was acquired on April 1, 1993.

Net sales of CSI declined primarily due to slower domestic sales of its capital equipment, including surgical systems launched in 1992 for use in the loop electrosurgical excision procedure, used diagnostically and operatively in the treatment of cervical cancer and other indications in gynecology. This decline was partially offset by increased sales in the international arena.

Consolidated $% \left(1\right) =\left(1\right) \left(1\right)$ net sales of products $% \left(1\right) \left(1\right)$ have grown 8% per $% \left(1\right) \left(1\right)$ year over the three year period.

NET SERVICE REVENUE

Net service revenue consists of the following:

	1995	1994	1993
	(I	N THOUSANDS)	
Net patient revenue	\$40,643 1,151	\$42,611 2,000	\$43,283 2,000
	\$41 , 794	\$44,611 	\$45,283

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Net patient revenue by major providers was as follows:

	19	95	199	94	19	93
	AMOUNT	% TOTAL	AMOUNT	% TOTAL	AMOUNT	% TOTAL
			(DOLLARS IN	THOUSANDS)		
Commercial Ins	\$ 5,055 11,767	13% 29	\$ 9,170 9,225	21% 22	\$15,081 6,654	35% 15

Medicaid. Blue Cross. HMOs. Other.	8,566	21	7,254	17	4,353	10
	4,015	10	4,729	11	5,821	13
	8,714	21	7,722	18	8,408	20
	2,526	6	4,511	11	2,966	7
	\$40,643	100% 	\$42,611	100%	\$43,283	100%

NET PATIENT REVENUE (SEE NOTE 1 'NET SERVICE REVENUE')

Net patient revenue decreased by \$2.0 million or 4.6% in 1995. Revenue has been pressured by the current industry trend towards increased managed care, which results in decreased daily rates and declines in average lengths of stay. Management is endeavoring to mitigate those pressures by increasing the number of admissions to its hospitals, and by providing outpatient and other ancillary services. In addition, management estimates that the dispute with the Hampton Medical Group, P.A., which was recently settled (see Note 14), reduced revenue during 1995 at Hampton Hospital by approximately \$2 million compared with 1994.

MANAGEMENT FEES

On May 29, 1992, PSG Management, Inc. ('PSG Management'), a subsidiary of the Company, entered into a three-year management agreement with three indirectly owned subsidiaries of Nu-Med, Inc. ('Nu-Med'), under which PSG Management managed three hospitals owned by those subsidiaries, having a total of 220 licensed beds. PSG Management received a management fee of \$166,667 per month under the agreement, which expired by its terms in May 1995.

COST OF SERVICES PROVIDED

Cost of services provided represents all normal operating costs incurred by Hospital Group of America, Inc. ('HGA') in generating net service revenue. The results of subtracting cost of services provided from net service revenue is an operating profit of \$1.3 million, or 3%, of net service revenue in 1995, \$3.6 million, or 8%, of net service revenue in 1994 and \$2.5 million, or 6%, of net service revenue in 1993. The decreased percentage of operating profits in 1995 compared with 1994 is primarily attributable to lower revenue as described above, partially offset by lower cost of services. The 1994 increased percentage of operating profit over 1993 is primarily attributable to reduced service costs. Also, in 1993, HGA incurred nonrecurring charges of approximately \$360 thousand associated with severance and approximately \$400 thousand to write down certain receivables.

COST OF PRODUCTS SOLD

Gross profit (net sales of products less cost of products sold) as a percentage of net sales of products ('margin') was as follows:

		MARGIN	
	1995	1994	1993
CVI	73%	71%	69%
CSI	52%	48%	49%
Consolidated	68%	65%	63%

1995 VS. 1994

CVI's margin has increased due to efficiencies associated with higher production levels, as well as a favorable product mix. CSI's margin increased due to a favorable product mix in the United States.

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Internationally, the margin increase was primarily due to cost reductions accomplished within the LEEP product line. Also, 1994 CSI margins were impacted by a \$200 thousand write-down of endoscopy inventory, which reduced margins by 2%.

1994 VS. 1993

Margin for CVI increased due to the inclusion of higher margin CoastVision products for a full year in 1994 and also reduced unit costs of manufactured products as a result of higher production levels. The margin decrease at CSI primarily related to increased sales in the lower margin international division and the impact of the inventory write-down disclosed above.

RESEARCH AND DEVELOPMENT EXPENSE

Research and development expense was \$2.9 million or 5% of net sales of products in 1995 compared to \$4.4 million or 9% in 1994 and \$3.2 million or 7% in 1993

The decrease in 1995 is primarily attributable to reduced development activity related to CVP's calcium channel blocker, CalOptic'tm'. Discussions continue with potential strategic partners to out-license CalOptic'tm'. The increase in 1994 vs. 1993 is primarily attributable to the increased development activity related to CalOptic'tm' at that time. CVP accounted for 43%, 63% and 51% of consolidated research and development expense in 1995, 1994 and 1993, respectively. This percentage, as well as the overall level of R&D expenditures, is expected to decrease in the future, reflective of the 1995 shift in the Company's focus to leverage its net operating loss carryforwards by acquiring products ready for market rather than funding their development in-house.

In 1994, CSI signed an agreement with InnerDyne, Inc. covering the development and commercialization of InnerDyne's proprietary thermal ablation technology for gynecological applications. In May 1995, after spending approximately \$214 thousand in 1994 and \$381 thousand in 1995, CSI announced that it had discontinued funding this project.

SELLING, GENERAL AND ADMINISTRATIVE EXPENSE

The Company's selling, general and administrative expense ('SGA') by business unit and corporate was as follows:

	1995	1994	1993
	(1	N THOUSANDS)
CVI CSI CVP Corporate/Other	\$15,949 5,520 76 4,281	\$13,621 6,125 369 10,912	\$13,386 10,305 598 25,093
	\$25 , 826	\$31,027	\$49,382

The 61% decrease in 1995 vs. 1994 in Corporate/Other SGA reflects the resolution of various legal matters, a reduction in the level of corporate staffing, a credit of \$648 thousand for the recovery of the Company's claim against the Cooper Laboratories, Inc. Liquidating Trust, representing payment for previously rendered administrative services, the reversal of a \$649 thousand receivable reserve and certain other accruals no longer required and a significant reduction in the cost of the Company's Directors and Officers insurance. The decrease in 1994 vs. 1993 in Corporate/Other SGA reflects the impact on legal costs of an agreement reached on September 30, 1993 with Medical Engineering Corporation and its parent, Bristol-Myers Squibb Company (the 'MEC Agreement'), which limited the Company's liability for breast implant litigation (see Note 4). This reduction, coupled with reductions in staffing related costs, legal fees and costs in other areas, resulted in a 57% reduction in Corporate/Other SGA.

SGA for CVI increased by 17% and 2% in 1995 vs. 1994 and 1994 vs. 1993, respectively. The increase in 1995 vs. 1994 was due primarily to costs associated with the successful launch of the Preference Toric'tm' line of contact lenses and the cost of programs associated with the launch of additional new products. The inclusion of SGA for CoastVision accounted for the 1994 vs. 1993

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increase. As a percentage of sales, CVI's SGA was 38% in 1995, 36% in 1994 and 42% in 1993. The 1994 vs. 1993 decrease in SGA cost as a percentage of sales reflected cost synergies effected as a result of merging CoastVision's operations into CVI.

The 1995 and 1994 decreases at CSI reflect savings generated by the consolidation of CSI facilities with attendant efficiencies.

COSTS ASSOCIATED WITH RESTRUCTURING OPERATIONS (SEE NOTE 8)

In 1995, the Company recorded \$1.5 million of restructuring costs to provide for costs primarily associated with the closure of facilities in the Company's CVP, CSI and corporate operations and downsizing HGA headquarters. In 1993, the Company recorded \$451 thousand of restructuring costs for consolidation of CSI facilities and related reorganization and relocation costs.

AMORTIZATION OF INTANGIBLES

Amortization of intangibles was \$859 thousand in 1995, \$843 thousand in 1994 and \$772 thousand in 1993. The changes in each year reflect acquisition and divestiture activity during the three-year period. (See Note 3.)

INCOME (LOSS) FROM OPERATIONS

As a result of the variances discussed above, income (loss) from operations has improved by \$29.5 million over the three-year period. Income (loss) from operations by business unit and corporate was as follows:

	OCTOBER 31,			
	1995	1994	1993	
	(IN THOUSANDS)	
CVI		\$ 11,963 (3,063)		
CSIHGA.	(425)	(932) 3,321	(3,407)	
Corporate/Other	(4,979)	•	•	
	\$ 8,008	\$ 423	\$(21,454)	

SETTLEMENT OF DISPUTES, NET

In 1995, the Company recorded a charge of \$5.6 million for the settlement of the Hampton Medical Group, P.A. dispute. (See Note 14.) This charge was partially offset by net credits to income of \$2.0 million, which primarily represented cash received by the Company in connection with the settlement of other litigation matters. (See Note 7.)

In 1994, the Company recorded the following items related to settlement of disputes:

A credit of \$850 thousand following receipt of funds by the Company to settle certain of the Company's claims associated with a real estate transaction.

A charge of \$5.8 million which represented the Company's estimate of costs required to settle certain disputes and other litigation matters, including \$3.5 million associated with the Company's criminal conviction and the related SEC enforcement action against the Company.

The charge of \$6.4 million in 1993 was comprised of \$4.9 million paid in connection with the settlement reached between the Company and Cooper Life Sciences, Inc. ('CLS') (see Note 15), and \$1.5 million for certain other disputes.

DEBT RESTRUCTURING COSTS

The \$2.1 million charge for debt restructuring costs in 1993 reflected the Company's estimate of transaction costs associated with the Exchange Offer and Solicitation. (See Note 11.) An additional charge of \$340 thousand was required in 1994.

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INVESTMENT INCOME (LOSS), NET

Investment income (loss), net includes interest income of \$394 thousand in 1995, \$377 thousand in 1994 and \$2.4 million in 1993. The decrease in interest income from 1993 reflects the Company's use of cash for the acquisition of CoastVision on April 1, 1993 (see Note 3) and the purchase of a portion of its Debentures, operating cash use, declining interest rates and a shift in investment strategy towards more conservative instruments with lower risk and correspondingly lower returns. Also included in investment income, net is a net gain on marketable securities of \$50 thousand in 1995, and losses thereon of \$530 thousand in 1994 and \$824 thousand in 1993.

${\tt GAIN}$ ON SALES OF ASSETS AND BUSINESSES, NET

In 1994, the Company sold two parcels of land for cash and notes, for a net gain of \$134 thousand, and its EYEscrub'tm' trademark in Canada, for a net gain of \$80 thousand. In 1993, the Company sold its EYEscrub'tm' product line for \$1.4 million, which sale resulted in a \$620 thousand gain.

Other income, net was \$51 thousand in 1995, \$42 thousand in 1994 and \$174 thousand in 1993. Other income, net includes foreign exchange gains (losses) of (\$130 thousand), \$53 thousand and (\$550 thousand) in 1995, 1994 and 1993, respectively, on transactions denominated in currencies other than the local currency of the subject business units. Other income, net in 1993 included consent fees, extension fees and collection fees related to the Company's temporary investment activity and rental income from the Company's real estate ventures, all of which were partially offset by the foreign exchange loss.

INTEREST EXPENSE

Interest expense was \$4.7 million in 1995, \$4.5 million in 1994 and \$6.1 million in 1993. The increase in interest expense in 1995 was primarily a result of the increased borrowing related to a line of credit, partially offset by reduced interest expense due to the Exchange Offer and Consent Solicitation which occurred in the first quarter of fiscal 1994. (See Note 11.) The decrease in interest expense in 1994 v. 1993 relates to: 1) reduction of outstanding debt, 2) reduced interest rate on approximately \$22.0 million of outstanding debt and 3) amortization of deferred premium, all as a result of the Exchange Offer and Consent Solicitation (see Note 11) and reduced HGA debt.

PROVISION FOR (BENEFIT OF) INCOME TAXES

Details with regard to the Company's provision for income taxes for each of the years in the three-year period ended October 31, 1995 are set forth in Note 10. The 1995 provision for state income and franchise taxes of \$315 thousand was partially offset by a reversal of \$200 thousand of tax accruals no longer required. The 1994 provision for state income and franchise taxes of \$400 thousand was offset by a reversal of \$5.0 million of tax accruals no longer required following the successful resolution of certain tax issues. The 1993 provision of \$417 thousand related entirely to state income and franchise taxes.

LOSS ON SALE OF DISCONTINUED OPERATIONS

A charge of \$14 million in 1993 represented an increase to the Company's accrual for contingent liabilities associated with breast implant litigation involving the plastic and reconstructive surgical division of the Company's former Cooper Surgical business segment which was sold in fiscal 1989. (See Note 4.) In 1993, the Company also recorded a reversal of \$343 thousand of accruals no longer necessary related to another discontinued business. No tax benefit has been applied against the above figures, as the Company was not profitable in 1993.

EXTRAORDINARY ITEM

Extraordinary item represents the gain recorded by the Company in 1993 associated with the early retirement of \$4.8\$ million principal amount of its long-term debt.

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INFLATION AND CHANGING PRICES

Inflation has had little affect on the Company's operations in the last three years. Revenue resulting from stays at HGA facilities has been decreasing due to a shift from commercial insurance to lower rate managed care providers. (See 'Net Service Revenue,' above.)

IMPACT OF STATEMENTS OF FINANCIAL ACCOUNTING STANDARDS ISSUED BUT NOT ADOPTED

In October 1995, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards (SFAS) No. 123, Accounting for Stock-Based Compensation. SFAS No. 123 applies to all transactions in which an entity acquires goods or services by issuing equity instruments such as common stock, except for employee stock ownership plans. SFAS No. 123 establishes a new method of accounting for stock-based compensation arrangements with employees which is fair value based. The statement encourages (but does not require) employers to adopt the new method in place of the provisions of Accounting Principles Board (APB) Opinion No. 25, 'Accounting for Stock Issued to Employees.' Companies may continue to apply the accounting provisions of APB No. 25 in determining net income, however, they must apply the disclosure requirements of SFAS No. 123. Companies that adopt the fair value based method of SFAS No. 123 would typically incur a higher compensation cost for fixed stock option plans and a different compensation cost for contingent or variable stock option plans. The recognition provisions and disclosure requirements of SFAS No. 123 are effective for fiscal years beginning after December 15, 1995. The Company will adopt the disclosure requirements in its 1997 fiscal year. Such adoption will have no impact on reported results.

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The Board of Directors and Stockholders The COOPER COMPANIES, INC.:

We have audited the accompanying consolidated balance sheets of The Cooper Companies, Inc. and subsidiaries as of October 31, 1995 and 1994 and the related consolidated statements of operations, stockholders' equity (deficit) and cash flows for each of the years in the three-year period ended October 31, 1995. In connection with our audits of the consolidated financial statements, we also have audited financial statement schedules I and II. These consolidated financial statements and financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Cooper Companies, Inc. and subsidiaries at October 31, 1995 and 1994 and the results of their operations and their cash flows for each of the years in the three-year period ended October 31, 1995, in conformity with generally accepted accounting principles. Also in our opinion, the related financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein

KPMG PEAT MARWICK LLP

San Francisco, California December 11, 1995

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ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

THE COOPER COMPANIES, INC. AND SUBSIDIARIES STATEMENT OF CONSOLIDATED OPERATIONS

		YEARS ENDED OCTOBER 31,			
		1994			
		SANDS, EXCEPT FIGURES)			
Net sales of products Net service revenue	\$55,296 41,794	\$51,034 44,611	\$ 47,369 45,283		
Net operating revenue	97,090	95,645	92,652		
Cost of products sold. Cost of services provided. Research and development expense. Selling, general and administrative expense. Costs associated with restructuring operations. Amortization of intangibles.	17,549 40,454 2,914 25,826 1,480 859	17,906 41,039 4,407 31,027	17,538 42,754 3,209 49,382 451 772		
Income (loss) from operations	8,008	423	(21,454)		
Settlement of disputes, net Debt restructuring costs Investment income (loss), net. Gain on sales of assets and businesses, net Other income, net Interest expense.	3,532 444 51 4,741	4,950 340 (153) 214 42 4,533	6,350 2,131 1,615 620 174 6,129		
Income (loss) from continuing operations before income taxes Provision for (benefit of) income taxes	230 115	(9,297) (4,600)	(33,655) 417		
Income (loss) from continuing operations before extraordinary items Loss on sale of discontinued operations	115	(4,697) 	(34,072) (13,657)		
Income (loss) before extraordinary item	115	(4,697) 	(47,729) 924		
Net income (loss) Less preferred stock dividends	115 	(4,697) 89	(46,805) 320		
Net income (loss) applicable to common stock	\$ 115 	\$(4,786) 	\$ (47,125)		

Source: COOPER COMPANIES INC, 10-K405, January 16, 1996

Net income (loss) per common share (See Note 2): Continuing operations	\$.01	\$(.47) 	\$(3.43) (1.36)
Income (loss) before extraordinary item	.01	(.47)	(4.79) .09
Net income (loss) per common share	\$.01 11,576	\$(.47) 10,193	\$(4.70) 10,035

See accompanying notes to consolidated financial statements.

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET

		R 31,
	1995	1994
	(IN THO	
ASSETS Current assets:		
Cash and cash equivalents	\$11,207	\$ 10,320
\$2,647,000 in 1994	17,717 9,570	18,181 11,696
Prepaid expenses and other current assets	2,734 41,228	3,308 43,505
Property, plant and equipment at cost	46,597	45,470
Less accumulated depreciation and amortization	12,535	10,683
	34,062	34,787
Goodwill and other intangibles, net Other assets	14,933 1,769	15,327 1,439
	\$ 91,992 	\$ 95,058
LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT) Current liabilities: Current installments of long-term debt. Borrowings under line of credit. Accounts payable. Employee compensation, benefits and severance. Other accrued liabilities.	\$ 2,190 1,025 5,828 6,978 13,596	\$ 1,453 6,580 6,390 17,728
Accrued income taxes Total current liabilities	9,996 39,613	10,105 42,256
Long-term debt Other noncurrent liabilities	43,490 10,638	46,184 10,272
Total liabilities	93,741	98,712
Commitments and Contingencies (See Note 14) Stockholders' equity (deficit): Preferred stock, \$.10 par value, shares authorized: 1,000,000; zero shares issued or outstanding at October 31, 1995 and 1994	 1,158	1,129
Additional paid-in capitalTranslation adjustmentsAccumulated deficit	183,840 (333) (186,414)	182,142 (396) (186,529)
Total stockholders' equity (deficit)	(1,749)	(3,654)
	\$ 91,992	\$ 95,058

See accompanying notes to consolidated financial statements.

THE COOPER COMPANIES, INC. AND SUBSIDIARIES STATEMENT OF CONSOLIDATED STOCKHOLDERS' EQUITY (DEFICIT) YEARS ENDED OCTOBER 31, 1995, 1994 AND 1993

		EABLE IABLE CTED NG		RRED CK	COMMON				
		PAR		PAR	SHARES	PAR VALUE	CAPITAL	TRANSLATION ADJUSTMENTS	ACCUMULATED DEFICIT
Balance October 31, 1992 Net loss	151 	\$ 15 	0 	\$ 0 	10,060	\$1,006 	\$182,509 	\$ (66) (157)	\$ (134,938) (46,805)
Unamortized stock compensation related to restricted stock grants					48	5	85		
issuance, forfeiture and lifting of restrictions					(65)	(7)	(791)		
Preferred Stock Issuance of Senior Preferred Stock	10						(320) 320		
CLS Exchange Agreement June 14, 1993 (see Note 15)	(161)	(16)	345				16		==
Balance October 31, 1993	0	\$ 0	345	\$ 0		\$1,004	\$181,819		\$ (181,743)
Net loss								 (173)	(4,697)
restrictions Exercise of stock options Dividend requirements on Series B		 		 	99 1	10	436 2		
Preferred Stock Conversion of Series B Preferred to					4.450				(89)
Common (see Note 15) Balance October 31, 1994	 0	 \$ 0	(345)	 \$ 0	1,150	115 \$1,129		 \$ (396)	\$ (186,529)
Net income									115
Aggregate translation adjustment Restricted stock amortization and share issuance, forfeiture and lifting of				==	176	18	1 526	63	
restrictions Exercise of stock options Exercise of warrants and warrant	==	==	==		5	1	1,526 9		
valuation					102	10	163	 	
Balance October 31, 1995	0		0					\$ (333) 	
	STC AWA	RICTED OCK	TOTAL	-					
Balance October 31, 1992 Net loss	\$ (2 		\$ 46,29 (46,80	5) 57)					
to restricted stock grants Restricted stock amortization and share issuance, forfeiture and lifting of	1	(88)		2					
restrictions Dividend requirements on Senior Preferred Stock		, 912	1,11						
Issuance of Senior Preferred Stock CLS Exchange Agreement June 14, 1993			32						
(see Note 15)		(405)	\$ 45						
Net loss			(4,69						
Aggregate translation adjustment Restricted stock amortization and share issuance, forfeiture and lifting of restrictions		405	(17						
Exercise of stock options Dividend requirements on Series B Preferred Stock Conversion of Series B Preferred to				2					
Common (see Note 15)	s	 0	\$ (3,65						
Net income			11	-					
Aggregate translation adjustment Restricted stock amortization and share issuance, forfeiture and lifting of				53					
restrictions Exercise of stock options Exercise of warrants and warrant			1,54 1						

See accompanying notes to consolidated financial statements.

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS

	YEARS ENDED OCTOBER 31,		
	1995	1994	1993
	(IN THOUSAND	
Cash flows from operating activities: Net income (loss).	\$ 115	\$(4,786)	\$(46,805)
Adjustments to reconcile net income (loss) to net cash provided (used) by operating activities:	\$ 115	\$ (4,700)	\$ (40,003)
Current and deferred income taxes	(224)	(132)	417
Depreciation expense.	2,704	2,870	2,624
Provision for doubtful accounts	2,300	2,431	3,202
Amortization expenses:	2,000	2,101	0,202
Intangible assets	992	975	904
Debt discount	(443)	(499)	201
Restricted stock Net (gain) loss from:		853	1,084
Sales of assets and businesses		(214)	(620)
Investments	(50)	530	824
Debt restructuring costs	(30)	340	024
Extraordinary items		240	(924)
Change in assets and liabilities net of effects from acquisitions and sales of assets and businesses:			(924)
Net (increases) decreases in assets:			
Restricted cash.		(8)	441
Receivables	(1,918)	(5,373)	5,101
Aecervalies. Inventories	2,126	3,291	1,150
Other current assets	668	(423)	(383)
Other assets	(393)	836	282
Net increases (decreases) in liabilities:	(393)	030	202
Accounts payable	(1,050)	2,311	(10,055)
Accrued liabilities	(2,000)	(925)	(10,704)
Income taxes payable	115	(4,600)	(581)
Other long-term liabilities	429	524	9,000
Net cash provided (used) by operating activities	3,371	(1,999)	(44,842)
Cash flows from investing activities:			
Sales of assets and businesses (including releases of cash from escrow), and			
cash from Progressions settlement, recorded as a reduction to goodwill	594	2,720	9,700
Purchases of assets and businesses, net	(821)		(9,794)
Purchases of property, plant and equipment	(2, 185)	(938)	(1,749)
Sales of temporary investments, net	50	7,302	28,399
Net cash provided (used) by investing activities	(2,362)	9,084	26,556

See accompanying notes to consolidated financial statements.

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS -- (CONCLUDED)

	YEARS	YEARS ENDED OCTOBER 31,			
	1995	1995 1994)5 1994 199	1993
	(IN THOUSANDS	3)		
Cash flows from financing activities: Payments associated with the Exchange Offer and Consent Solicitation					
including debt restructuring costs Purchase of the Company's 10-5/8% Debentures Proceeds from line of credit, net	\$ 1,025	\$ (5,416) 	\$ (3,861) 		
Net payments of notes payable and current long-term debt Proceeds from exercise of warrants and options	(1,270) 123	(1,462) 	(5,818) 		

Net cash used by financing activities	(122)	(6,878)	(9,679)
Net cash used by illiancing activities	(122)	(0,070)	(9,079)
Net increase (decrease) in cash and cash equivalents	887 10,320		(27,965) 38,078
Cash and cash equivalents at end of year	\$11,207	\$10,320	\$ 10,113
Supplemental disclosures of cash flow information: Cash paid for:			
Interest (net of amounts capitalized)	\$ 4,755 	\$ 4,791 	\$ 6,275
Dividends on Preferred Stock	\$	\$ 89	\$
Income taxes	\$ 224	\$ 132	\$ 90
Supplemental schedule of noncash investing and financing activities: Paid-in-kind Senior Preferred Stock dividends	\$	\$	\$ 320

In January 1994, the Company issued \$22,000,000 of 10% Senior Subordinated Secured Notes due 2003 (the 'Notes') and paid approximately \$4,350,000 in cash (exclusive of transaction costs) in exchange for approximately \$30,000,000 of Debentures. (See Note 11.)

During 1993, the Company acquired businesses and entered into certain licensing and distribution agreements. In connection with these acquisitions and agreements, the Company assumed liabilities as follows:

	YEAR ENDED OCTOBER 31, 1993
	(IN THOUSANDS)
Fair value of assets and businesses acquired including capitalized costs	\$ 10,517 (9,794)
Liabilities assumed	\$ 723

See accompanying notes to consolidated financial statements.

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

GENERAL

The Cooper Companies, Inc., (together with its subsidiaries, the 'Company') develops, manufactures and markets healthcare products, including a range of hard and soft daily, flexible and extended wear contact lenses, and diagnostic and surgical instruments. The Company also provides healthcare services through the ownership of psychiatric facilities, and through May 1995, the management of other such facilities.

PRINCIPLES OF CONSOLIDATION

Intercompany transactions and accounts are eliminated in consolidation. Certain reclassifications have been applied to prior years' financial statements to conform such statements to the current year's presentation. None of these reclassifications had any impact on results of operations, although the restatement following the September 1995 one-for-three reverse stock split (see Note 2) impacted previously reported earnings per share amounts and the average number of shares outstanding.

FOREIGN CURRENCY TRANSLATION

Assets and liabilities of the Company's operations located outside the United States (primarily Canada) are translated at prevailing year-end rates of exchange. Related income and expense accounts are translated at weighted average rates for each year. Gains and losses resulting from the translation of

Source: COOPER COMPANIES INC, 10-K405, January 16, 1996

financial statements in foreign currencies into U. S. dollars are recorded in the equity section of the consolidated balance sheet. Gains and losses resulting from the impact of changes in exchange rates on transactions denominated in foreign currencies are included in the determination of net income or loss for each period. Foreign exchange gains (losses) included in the Company's consolidated statement of income for each of the years ended October 31, 1995, 1994 and 1993 were (\$130,000), \$53,000 and (\$550,000), respectively.

NET SALES OF PRODUCTS

Net sales of products consists primarily of sales generated by the Company's CooperVision, Inc. ('CVI') and CooperSurgical, Inc. ('CSI') businesses. The Company recognizes revenue when risk of ownership has transferred to the buyer, with appropriate provisions for sales returns.

With respect to net sales of products, management believes trade receivables do not include any concentrated groups of credit risk.

NET SERVICE REVENUE

Net service revenue consists primarily of net patient service revenue, which is based on the Hospital Group of America, Inc. ('HGA') hospitals' established billing rates less allowances and discounts principally for patients covered by Medicare, Medicaid, Blue Cross, HMO's and other contractual programs. Payments under these programs are based on either predetermined rates or the cost of services. Settlements for retrospectively determined rates are estimated in the period the related services are rendered and are adjusted in future periods as final settlements are determined. Management believes that adequate provision has been made for adjustments that may result from the final determination of amounts earned under these programs. In 1995, the Company received and recognized revenue of approximately \$2 million associated with prior year cost report settlements. Approximately 50%, 39% and 25%, respectively, of 1995, 1994 and 1993 net service revenue is from participation by hospitals in Medicare and Medicaid programs.

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

The Company provides care to indigent patients who meet certain criteria under its charity care policy without charge or at amounts less than its established rates. Because the Company does not pursue collection of amounts determined to qualify as charity care, they are not reported as revenue. The Company maintains records to identify and monitor the level of charity care it provides. These records include the amount of charges foregone for services and supplies furnished under its charity care policy. Charges at the Company's established rates foregone for charity care provided by the Company amounted to \$2,142,000, \$2,498,000 and \$3,220,000 for 1995, 1994 and 1993, respectively. Hampton Hospital is required by its Certificate of Need to incur not less than 5% of total patient days as free care.

With respect to net service revenue, receivables from government programs represent the only concentrated group of potential credit risk to the Company. Management does not believe that there are any credit risks associated with these governmental agencies. Negotiated and private receivables consist of receivables from various payors, including individuals involved in diverse activities, subject to differing economic conditions, and do not represent any concentrated credit risks to the Company. Furthermore, management continually monitors and, where indicated, adjusts the allowances associated with these receivables.

CASH AND CASH EQUIVALENTS

Cash and cash equivalents includes commercial paper and other short-term income producing securities with a maturity date at purchase of three months or less. These investments are readily convertible to cash, and are carried at cost which approximates market.

INVENTORIES

Inventories are stated at the lower of cost, determined on a first-in, first-out or average cost basis, or market.

The components of inventories are as follows:

OCTOBER 31,

1995 1994

(IN THOUSANDS)

	\$9 , 570	\$11,696
Tinibhea goods		
Finished goods	6.244	7.526
Work-in-process	1,114	973

PROPERTY, PLANT AND EQUIPMENT AT COST

L B M

	OCTOBER 31,	
	1995	1994
	(IN THOUSANDS)	
Land and improvementsBuildings and improvements	\$ 1,360 34,005 11,232	\$ 1,360 33,391 10,719
	\$46,597	\$45,470

Depreciation is computed on the straight-line method in amounts sufficient to write-off depreciable assets over their estimated useful lives. Leasehold improvements are amortized over the shorter of their estimated useful lives or the period of the related lease.

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Depreciation expense amounted to \$2,704,000, \$2,870,000 and \$2,624,000 for the years ended October 31, 1995, 1994 and 1993, respectively.

Expenditures for maintenance and repairs are expensed; major replacements, renewals and betterments are capitalized. The cost and accumulated depreciation of depreciable assets retired or otherwise disposed of are eliminated from the asset and accumulated depreciation accounts, and any gains or losses are reflected in operations for the period.

AMORTIZATION OF INTANGIBLES

Amortization is provided for on all intangible assets (primarily goodwill, which represents the excess of purchase price over fair value of net assets acquired) on a straight-line basis over periods of up to thirty years. Accumulated amortization at October 31, 1995 and 1994 was \$3,909,000 and \$2,916,000, respectively. The Company assesses the recoverability of goodwill and other long-lived assets by determining whether the amortization of the related balance over its remaining life can be recovered through reasonably expected future cash flow.

RESTRICTED STOCK AND COMPENSATION EXPENSE

Under the Company's various stock plans for employees and directors (see Note 12), certain directors, officers and key employees designated by the Board of Directors or a committee thereof have purchased, for par value, shares of the Company's common stock restricted as to resale ('Restricted Shares') unless or until certain prescribed objectives are met or certain events occur. The difference between market value and par value of the Restricted Shares on the date of grant is recorded as unamortized restricted stock award compensation, an equity account, and charged to operations as earned.

INCOME TAXES (SEE NOTE 10)

Effective with the beginning of fiscal 1994, the Company adopted the liability method of accounting for income taxes as prescribed by Statement of Financial Accounting Standards No. 109, 'Accounting for Income Taxes' ('FAS 109'). The liability method under FAS 109 measures the expected tax impact of future taxable income or deductions resulting from temporary differences in the tax and financial reporting bases of assets and liabilities reflected in the consolidated balance sheet. Deferred tax assets and liabilities are determined using the enacted tax rates in effect for the year in which these differences are expected to reverse. Under FAS 109, the effect on deferred tax assets and liabilities of a change in tax rates is recognized in the period that the change was enacted. In 1993 and prior years, the Company accounted for income taxes under Accounting Principles Board Opinion No. 11.

EARNINGS PER COMMON SHARE

Net income (loss) per common share is determined by using the weighted average number of common shares and common share equivalents (stock warrants and stock options) outstanding during each year (except where antidilutive). Fully diluted net income (loss) per common share is not materially different from primary net income (loss) per common share.

NOTE 2. REVERSE COMMON STOCK SPLIT AND AUTHORIZED SHARE REDUCTION

In September 1995, at the Annual Stockholders Meeting, stockholders approved a 1-for-3 reverse split of the Company's common stock. Also, the stockholders approved an amendment to the Company's Certificate of Incorporation to decrease the number of shares of common stock authorized to be issued from 100 million to 20 million and the number of shares of preferred stock authorized to be issued from 10 million to 1 million.

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Except where noted to the contrary, all share and per share data included in this annual report have been restated to reflect the reverse stock split.

NOTE 3. ACQUISITIONS AND DISPOSITIONS

ACOUISITIONS

In June 1995, CSI acquired from Blairden Precision Instruments the exclusive worldwide rights to RUMI'tm'uterine manipulator injector and related products for \$1,000,000. Payments of \$800,000 have been made through October 31, 1995, and the balance of \$200,000 is due at the earlier of June 15, 1996 or the date certain contractual milestones are met. No goodwill arose from the recording of this acquisition.

On April 1, 1993, CVI acquired via a purchase transaction the stock of CoastVision, Inc. ('CoastVision') for approximately \$9,800,000 cash. CoastVision manufactured and marketed a range of contact lens products, primarily custom soft toric contact lenses, which are designed to correct astigmatism. The purchase of CoastVision expanded CooperVision's customer base for its existing product lines. CoastVision had net sales of \$9,600,000 in its fiscal year ended October 31, 1992. Excess cost over net assets acquired recorded on the purchase was \$7,279,000, which is being amortized over 30 years.

DISPOSITIONS

In January 1994, the Company's Canadian subsidiary, CooperVision Inc. ('CooperVision Canada'), sold its EYEscrub'tm' trademark for \$110,000\$ cash, resulting in an \$80,000\$ gain.

On February 12, 1993, the Company sold its EYEscrub'tm' product line for \$1,400,000 cash, which resulted in a \$620,000 gain.

NOTE 4. DISCONTINUED OPERATIONS

In 1993, the Company recorded a charge of \$14,000,000 to increase the Company's accrual (the 'Breast Implant Accrual') for contingent liabilities associated with breast implant litigation involving the plastic and reconstructive surgical division of the Company's former Cooper Surgical business segment ('Surgical') which was sold in fiscal 1989 to Medical Engineering Corporation ('MEC'), a subsidiary of Bristol-Myers Squibb Company ('Bristol-Myers'). The Breast Implant Accrual will be charged for payments made and to be made to MEC under the agreement reached in September 1993 with MEC and which limited the Company's liability for breast implant Bristol-Mvers. litigation (the 'MEC Agreement') (see Note 14 for the schedule of payments), as well as certain related charges. In October 1993 the Company made the initial payment of \$3,000,000 to MEC. At October 31, 1995, the Company's balance sheet included \$6,250,000 of the Breast Implant Accrual in other noncurrent liabilities' and \$1,500,000 in accounts payable (which was paid to MEC on December 31, 1995) for future payments to MEC. The Company also recorded, in 1993, a reversal of \$343,000 of accruals no longer necessary related to another discontinued business.

No $\,$ tax benefit was applied $\,$ against the above figures, $\,$ as the Company was not profitable.

NOTE 5. EXTRAORDINARY ITEMS

The extraordinary gain of \$924,000, or \$.09 per share, in 1993 represented gains on the Company's purchases of \$4,846,000 principal amount of its 10 5/8% Convertible Subordinated Reset Debentures due 2005 ('Debentures'). The purchases were privately negotiated and executed at prevailing market prices.

THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

NOTE 6. STOCKHOLDERS RIGHTS PLAN

On October 29, 1987, the Board of Directors of the Company declared a dividend distribution of one right for each outstanding share of the Company's common stock, par value \$.10 per share (a 'Right'). Following the effectiveness of the one-for-three reverse stock split in September 1995, the number of Rights associated with each share of the Company's common stock increased from one to three. Each Right entitles the registered holder of an outstanding share of the Company's common stock to initially purchase from the Company a unit consisting of one one-hundredth of a share of Series A Junior Participating Preferred Stock (a 'Unit'), par value \$.10 per share, at a purchase price of \$60.00 per Unit, subject to adjustment. The Rights are exercisable only if a person or group acquires (an 'Acquiring Person'), or generally obtains the right to acquire beneficial ownership of 20% or more of the Company's common stock, or commences a tender or exchange offer which would result in such person or group beneficially owning 30% or more of the Company's common stock.

If, following the acquisition of 20% or more of the Company's common stock, (i) the Company is the surviving corporation in a merger with an Acquiring Person and its common stock is not changed, (ii) a person or entity becomes the beneficial owner of more than 30% of the Company's common stock, except in certain circumstances such as through a tender or exchange offer for all the Company's common stock which the Board of Directors determines to be fair and otherwise in the best interests of the Company and its stockholders, (iii) an Acquiring Person engages in certain self-dealing transactions or (iv) an event occurs which results in such Acquiring Person's ownership interest being increased by more than 1%, each holder of a Right, other than an Acquiring Person, will thereafter have the right to receive, upon exercise, the Company's common stock (or, in certain circumstances, cash, property or other securities of the Company) having a value equal to two times the exercise price of the Right.

Under certain circumstances, if (i) the Company is acquired in a merger or other business combination transaction in which the Company is not the surviving corporation, unless (a) the transaction occurs pursuant to a transaction which the Board of Directors determines to be fair and in the best interests of the Company and its stockholders (b) the price per share of common stock offered in the transaction is not less than the price per share of common stock paid to all holders pursuant to the tender or exchange offer, and (c) the consideration used in the transaction is the same as that paid pursuant to the offer, or (ii) 50% or more of the Company's assets or earning power is sold or transferred, each holder of a Right, other than an Acquiring Person, shall thereafter have the right to receive, upon exercise, common stock of the acquiring company having a value equal to two times the exercise price of the Right.

At any time until the close of business on the tenth day following a public announcement that an Acquiring Person has acquired, or generally obtained the right to acquire, beneficial ownership of 20% or more of the Company's common stock, the Company will generally be entitled to redeem the Rights in whole, but not in part, at a price of \$.05 per Right. After the redemption period has expired, the Company's right of redemption may be reinstated if an Acquiring Person reduces his beneficial ownership to 10% or less of the outstanding shares of common stock in a transaction or series of transactions not involving the Company.

Until a Right is exercised, the holder thereof, as such, will have no rights as a stockholder of the Company, including, without limitation, the right to vote or to receive dividends. The Rights expire on October 29, 1997.

In June 1993, the Board of Directors amended the Rights Agreement dated as of October 29, 1987, between the Company and The First National Bank of Boston, as Rights Agent, so that Cooper Life Sciences, Inc. ('CLS') and its affiliates and associates as of the amendment date would not be Acquiring Persons thereunder as a result of CLS's beneficial ownership of more than 20% of the outstanding common stock of the Company by reason of its ownership of Series B Preferred Stock or common stock issued upon conversion thereof. In January 1995, the Rights Agreement was further amended to provide that any person who becomes the beneficial owner of 10% or more, but not more

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

than 30%, of the outstanding common stock of CLS, and is, therefore, deemed to be the beneficial owner of the shares of common stock of the Company held by CLS would not be an Acquiring Person, provided that such person is not otherwise, and does not thereafter become, the beneficial owner of more than 1% of the Company's outstanding common stock. (See 'Agreements With CLS' in Note 15.)

NOTE 7. SETTLEMENT OF DISPUTES, NET

In 1995, the Company recorded a charge of \$5,551,000 for the settlement of a dispute with the Hampton Medical Group, P.A. The charge was partially offset

by the favorable impact of settlements regarding a refund of \$915,000 for directors and officers insurance premiums and disgorgement of \$648,000 from a former officer of the Company. In addition, in April 1995, HGA and Progressions Health Systems, Inc. entered into the purchase price agreement which settled cross claims between the parties related to purchase price adjustments (which were credited to goodwill) and other disputes and provided for a series of payments to be made to HGA. Pursuant to this agreement, HGA received approximately \$853,000 in 1995, \$421,000 of which has been credited to Settlement of Disputes, Net.

In 1994, the Company recorded the following items related to settlement of disputes:

A credit of \$850,000 following receipt of funds by the Company to settle certain claims made by the Company associated with a real estate transaction.

A charge of \$5,800,000, which represents the Company's estimate of costs required to settle certain disputes and other litigation matters including \$3,450,000 associated with the criminal conviction and related SEC enforcement action. (See Note 14.)

The Company and CLS entered into a settlement agreement, dated June 14, 1993, pursuant to which CLS delivered a general release of claims against the Company, subject to exceptions for specified ongoing contractual obligations, and agreed to certain restrictions on its acquisitions, voting and transfer of securities of the Company, in exchange for the Company's payment of \$4,000,000 in cash and delivery of 200,000 shares of common stock of CLS owned by the Company and a general release of claims against CLS, subject to similar exceptions. See Note 15 for a discussion of the settlement terms. The cash paid and fair value of CLS shares returned to CLS were charged to the Company's statement of operations for 1993 as settlement of disputes. In addition, the Company charged another \$1,500,000 for certain other disputes.

NOTE 8. COSTS ASSOCIATED WITH RESTRUCTURING OPERATIONS

In 1995, the Company recorded \$1,480,000 of restructuring costs to provide for costs primarily associated with the closure of facilities, with attendant reductions in personnel, in the Company's CVP, CSI and corporate operations and downsizing HGA headquarters. Approximately 85% of the \$1,480,000 provision related to severance benefits accrued for 16 employees. The balance primarily reflected provisions for unproductive assets. In 1993, the Company recorded \$451,000 of restructuring costs for consolidation of CSI facilities and related reorganization and relocation costs.

NOTE 9. PREFERRED STOCK

On June 14, 1993, the Company acquired from CLS all of the remaining outstanding shares of the Company's Senior Exchangeable Redeemable Restricted Voting Preferred Stock ('SERPS'), having an aggregate liquidation preference of \$16,060,000, together with all rights to any dividends or distributions thereon, in exchange for shares of Series B Preferred Stock having an aggregate liquidation preference of \$3,450,000 and a par value of \$.10 per share. The 345 shares of the Series B Preferred Stock, and any shares of the Series B Preferred Stock issued as dividends, were convertible into one share of common stock of the Company for each \$3.00 of liquidation preference, subject to customary antidilution adjustments. The Company also had the right to compel conversion of the Series B Preferred Stock at any time after the market price of the common stock on its principal trading market averaged at least

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

\$4.125 for 90 consecutive calendar days and closed at not less than \$4.125 on at least 80% of the trading days during such period.

On September 26, 1994, the Company's common stock met the above requirements, and the Series B Preferred Stock was converted into 1,150,000 shares (see Note 2) of the Company's common stock.

During 1994 the Company paid \$89,000 or \$258.90 per share in dividends on the Series B Preferred Stock.

NOTE 10. INCOME TAXES

The income tax provision (benefit) in the statement of consolidated operations is related solely to current state provisions (benefits).

A reconciliation of the provision for (benefit of) income taxes included in the Company's statement of consolidated operations and the amount computed by applying the federal income tax rate to income (loss) from continuing operations before extraordinary items and income taxes follows:

	1995	1994	1993
	(IN THOUSANDS)		DS)
Computed expected provision for (benefit of) taxes Increase (decrease) in taxes resulting from: Income outside the United States operations, subject to	\$ 78	\$(3,161)	\$(11,443)
different tax rates	132	(65)	(186)
Amortization of intangibles	185	185	148
State taxes, net of federal income tax benefit	76	264	275
required	(200)	(5,000)	
Amortization of restricted stock compensation		(31)	335
Net operating losses for which no tax benefit was recognized		3,293	11,546
Interest expense related to original issue discount	(100)	(100)	
Other, net	(56)	15	(258)
Actual provision for (benefit of) income taxes	\$ 115 	\$(4,600)	\$ 417

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities are as follows:

	OCTOBER 31,	
	1995	1994
	(IN THO	USANDS)
Deferred Tax Assets: Accounts receivable, principally due to allowances for doubtful accounts Inventories, principally due to obsolescence reserves Investments, principally due to unrealized losses and other reserves Accrued liabilities, principally due to litigation reserves and	\$ 1,138 871 73	\$ 886 675 112
compensation accruals. Deferred income, principally due to the debenture exchange. Net operating loss carryforwards. Capital loss carryforwards. Tax credit carryforwards. Other.	,	4,571 1,199 83,417 2,455 259
Total gross deferred tax assets	95,557 (88,755)	93,574 (87,175)
Net deferred tax assets	6,802	6,399
Deferred Tax Liabilities: Plant and equipment, principally due to purchase accounting requirements Other, principally due to differences in accounting methods for financial and tax purposes	(6 , 507)	(6,037) (362)
Total gross deferred tax liabilities	(6,802)	(6,399)
Net deferred tax assets	\$ 	\$

The net change in the total valuation allowance for the years ended October 31, 1995 and 1994 was an increase of \$1,580,000 and \$2,327,000, respectively.

Subsequently recognized tax benefits relating to the valuation allowance for deferred tax assets as of October 31, 1995 will be allocated as follows:

(IN THOUSANDS)

YEAR ENDED OCTOBER 31,

Income tax benefit that would be reported in the consolidated statement of income	\$87 , 264
Goodwill and other noncurrent intangible assets	1,491
	\$88,755

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

At October 31, 1995 the Company had capital loss, net operating loss, and tax credit carryforwards for federal tax purposes expiring as follows:

YEAR OF EXPIRATION		CAPITAL LOSSES	OPERATING LOSSES	TAX CREDITS
			(IN THOUSANDS)	
1998		\$ 5 , 925	\$	\$
1999 2000		1,216	6,745 725	867 1 , 132
2001			70,473	202
2002			27 , 326	29
2003 2004			1,378 22,241	330
2004			11,006	
2006			22,265	
2007			22,155	
2008 2009	• • • • • • • • • • • • • • • • • • • •		49,535 6,553	
2010			396	
		\$ 7,141	\$ 240,798	\$ 2,560

NOTE 11. LONG-TERM DEBT

Long-term debt consists of the following:

	OCTOBER 31,	
	1995	1994
	(IN THOUSANDS)	
10% Senior Subordinated Secured Notes due 2003 ('Notes') 10 5/8% Convertible Subordinated Reset Debentures due 2005	\$24,816	\$25,410
('Debentures')	9,215	9,210
Bank term loan ('HGA Term Loan')	9,889	10,556
Industrial Revenue Bonds ('HGA IRB')	1,458	2,000
maturing 1997	302	461
	45,680	47,637
Less current installments	2,190	1,453
	\$43,490	\$46,184

Aggregate annual maturities, including current installments, for each of the five years subsequent to October 31, 1995 are as follows:

(IN THOUSANDS)

1996	\$2,190
1997	\$9,323
1998	127
1999	9
2000	

In January 1994, the Company completed an Exchange Offer and Consent Solicitation, pursuant to which the Company issued approximately \$22,000,000 aggregate principal amount of Notes and paid approximately \$4,350,000 in cash (\$725 principal amount of Notes and \$145 in cash for each \$1,000 principal amount of Debentures) in exchange for approximately \$30,000,000 aggregate principal amount

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

of its Debentures (out of \$39,384,000 aggregate principal amount then outstanding). \$9,290,000 aggregate principal amount of Debentures remains outstanding.

In connection with the Exchange Offer and Consent Solicitation, the Company amended the indenture governing the Debentures (the 'Indenture') to, among other things, eliminate a covenant, with which the Company was not in compliance, requiring the Company to repurchase Debentures. The amendment also reduced the conversion price at which holders may convert Debentures into shares of the Company's common stock from \$82.35 to \$15.00 per share, subject to adjustment under certain conditions to prevent dilution to the holders. The Company also obtained a waiver (the 'Waiver') of any and all Defaults and Events of Default (as such terms are defined in the Indenture) that occurred or may have occurred prior to the expiration of the Exchange Offer and Consent Solicitation.

The Exchange Offer and Consent Solicitation was accounted for in accordance with Statement of Financial Accounting Standards No. 15 'Accounting by Debtors and Creditors for Troubled Debt Restructurings.' Consequently, the difference between the carrying value of the Debentures exchanged less the face value of the Notes issued and the aggregate cash payment for the Debentures was recorded as a deferred premium aggregating approximately \$4,000,000 as of the date of the Exchange. The Company is recognizing the benefit of the deferred premium as a reduction to the effective interest rate on the Notes over the life of the issue. In addition, the Company recorded a charge of \$2,131,000 in the fourth quarter of fiscal 1993 and an additional charge of \$340,000 in fiscal 1994 for costs related to the Exchange Offer and Consent Solicitation. The Debentures mature on March 1, 2005, with interest payments due semi-annually each March 1 and September 1.

The Notes mature on June 1, 2003. Interest at 10% per annum is payable quarterly on each March 1, June 1, September 1 and December 1. The Notes are redeemable solely at the option of the Company, in whole or in part, at any time, at a redemption price equal to 100% of their principal amount, together with accrued and unpaid interest thereon to the redemption date. The Company is not required to effect any mandatory redemptions or make any sinking fund payments with respect to the Notes, except in connection with certain sales or other dispositions of, or certain financings secured by, the collateral securing the Notes. Pursuant to a pledge agreement dated as of January 6, 1994, between the Company and the trustee for the holders of the Notes, the Company has pledged a first priority security interest in all of its right, title and interest in stock of its subsidiaries HGA and CSI, all additional shares of stock of, or other equity interests in HGA and CSI from time to time acquired by the Company, all intercompany indebtedness of HGA and CSI from time to time held by the Company, except as $% \left(1\right) =\left(1\right) +\left(1\right) +$ the proceeds received from the sale or disposition of any or all of the foregoing.

The Debentures and the Notes each contain various covenants, including limitations on incurrence and ranking of indebtedness, payment of cash dividends, acquisition of the Company's common stock and transactions with affiliates.

HGA DEBT

Substantially all of the property and equipment and accounts receivable of HGA collateralize its outstanding debt. The HGA Term Loan carries interest at 4 percentage points over the prime interest rate, with a floor of 12% per annum. The rate in effect at October 31, 1995 was 12.75%. Interest and principal payments on the HGA Term Loan are due monthly through August 1997. The HGA IRB carries interest at 85% of prime, or approximately 7.44% per annum at October 31, 1995. Interest and principal payments on the HGA IRB are due monthly and holders have elected their right to accelerate all payments of outstanding principal at December 31, 1995. The HGA IRB of \$1,336,000 was paid and the amount was rolled into the HGA Term Loan due August 1997. The HGA Term Loan contains and the HGA IRB contained covenants including the maintenance by HGA of certain ratios and levels of net worth (as defined), capital expenditures, interest and debt payments, as well as restrictions on payment of cash

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

LOAN AND SECURITY AGREEMENT

In September 1994, CVI entered into a Loan and Security Agreement ('Line of Credit') with a commercial lender providing for revolving advances of up to \$8,000,000. On October 31, 1995 the balance outstanding on the line of credit was \$1,025,000. Advances under the Line of Credit bear interest at 2 1/2 percentage points above the highest most recently announced prime rate of the three financial institutions of national repute named in the agreement, with a floor of 8.5% per annum. The rate in effect at October 31, 1995 was 11.25% per annum. CVI agreed to the payment of various fees and minimum annual interest of \$150,000. The aggregate amount of advances under the agreement is capped at the lesser of \$8,000,000, or a percentage of CVI's levels of eligible receivables and inventory as defined in the agreement (approximately \$5,900,000 in total line availability at October 31, 1995) and is collateralized by virtually all of the assets of CVI.

The Line of Credit provides that CVI (provided that no Event of Default, as defined, has occurred and is continuing) may make loans, advances, investments, capital contributions and distributions to the Company, and pay management fees to the Company, so long as the total amount of all such amounts does not exceed an amount equal to the sum of (i) 75% of CVI's Tangible Net Worth, as defined, on the closing date, plus (ii) all amounts in excess of required increases in CVI's Tangible Net Worth for each fiscal year ending after October 31, 1994. On the closing date, CVI's Tangible Net Worth was \$11,480,000. At October 31, 1995, CVI had Tangible Net Worth of \$9,492,000, of which \$6,142,000 was unrestricted under the terms of the Loan and Security Agreement.

The Line of Credit contains various covenants, including the maintenance of certain ratios and levels of net worth (as defined), limitations on capital expenditures and incurrence of indebtedness as well as limitations regarding change in control and transactions with affiliates.

In connection with the Line of Credit, the Company guaranteed all of the obligations under the HGA Term Loan and CVI's obligations under the Line of Credit and the Company pledged all of the outstanding stock of CVI as collateral for the HGA Term Loan guaranty.

UNAMORTIZED BOND DISCOUNT AND DEFERRED PREMIUM

The difference between the carrying amount and the principal amount of the Company's Debentures represents unamortized discount which is being charged to expense over the life of the issue. As of October 31, 1995, the amount of unamortized discount was approximately \$75,000.

The carrying value of the Debentures exchanged less the face value of the Notes issued and the aggregate cash payment for the Debentures was recorded as a deferred premium. The Company is recognizing the benefit of the deferred premium as a reduction to the effective interest rate on the Notes over the life of the issue. As of October 31, 1995, the amount of the unamortized deferred premium was \$2.873,000.

NOTE 12. EMPLOYEE STOCK PLANS

1988 LONG-TERM INCENTIVE PLAN ('LTIP')

The LTIP is a vehicle for the Company to attract, retain and motivate key employees and consultants to the Company and its subsidiaries and affiliates, who are directly linked to the profitability of the Company and to increasing stockholder value.

The LTIP authorizes a committee consisting of three or more individuals not eligible to participate in the LTIP or, if no committee is appointed, the Company's Board of Directors, to grant to eligible individuals during a period of ten years from September 15, 1988, stock options, stock appreciation rights, restricted stock, deferred stock, stock purchase rights, phantom stock units and long-term performance awards for up to 2,125,570 shares of common stock, subject to adjustment for future stock

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

splits, stock dividends, expirations, forfeitures and similar events. As of October 31, 1995, 903,868 shares remained available under the LTIP for future grants.

As of August 1, 1993, there were outstanding options to purchase an

aggregate of 367,500 shares of common stock granted to, and not subsequently forfeited by, optionholders at exercise prices ranging from \$2.07 to \$12.75. The Company offered each employee who held options granted under the LTIP an opportunity to exchange those options for a smaller number of substitute options. Each new option is exercisable at \$1.68 per share. The number of shares each employee was entitled to purchase pursuant to such option was computed by an independent nationally recognized compensation consulting firm using an option exchange ratio derived under the Black-Scholes option pricing model. Each person who elected to participate in the option exchange program received an option to purchase an individually calculated percentage ranging from 21% to 70% of the shares such person was originally entitled to purchase. A percentage of the new option, equal to the percentage of the outstanding option that was already exercisable, was immediately exercisable, and the remainder became exercisable in 1994 in 25% tranches when the trading price of the Company's common stock over 30 days averaged, \$3.00, \$4.50, \$6.00 and \$7.50 per share, respectively. The option exchange program provided optionholders the opportunity to exchange options with exercise prices well in excess of the then current market price of the Company's common stock with a lesser number of options exercisable at a price that, while still above the then price, was lower than the exercise price on the surrendered options. Under the terms of the option exchange offer, each person who elected to participate waived the vesting of options that otherwise would have resulted from the Change in Control (as such term is defined in the LTIP) that occurred when stockholders approved the conversion rights of the Series B Preferred Stock on September 14, 1993. (See Note 9.)

1990 NON-EMPLOYEE DIRECTORS RESTRICTED STOCK PLAN ('NEDRSP')

Under the terms of the NEDRSP, upon joining the Board of Directors, each director of the Company who is not also an employee of or a consultant to the Company or any subsidiary of the Company ('Non-Employee Director') is granted the right to purchase, for \$.10 per share, 1,666 shares of the Company's common stock, subject to restrictions, which can be lifted either upon the fair market value of the Company's common stock achieving stated targets, or upon the passage of a stated period of time, typically 9 1/2 years after the date of grant. A total of 33,333 shares of such common stock were authorized and reserved for issuance under the NEDRSP. Shares which are forfeited become available for new awards under such plan. At October 31, 1995, there were 15,000 shares of the Company's common stock available for future grants under the NEDRSP. Upon approval by the Company's stockholders of the 1996 Long Term Incentive Plan for Non-Employee Directors, which is described below, the NEDRSP will terminate.

Transactions involving the grant of options or restricted shares of the Company's common stock in connection with the LTIP and NEDRSP during each of the years in the three year period ended October 31, 1995 are summarized below.

Options issued and outstanding have option prices ranging from \$1.68\$ to \$11.25 per share.

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

	NUMBER OF SHARES	
	LTIP	NEDRSP
1995 Balance at beginning of year	977,078 131,111 (62,683) 176,196	18,333
Balance at end of year	1,221,702	18,333
Consisting of: Options issued but not exercisable. Options issued and exercisable. Options exercised at \$1.68 to \$2.07 per share. Restricted shares issued with restrictions in force. Restricted shares issued with restrictions removed.	250,191 78,650 6,226 91,659 794,976	 18,333
	1,221,702	18,333

NUMBER OF SHARES

	NUMBER OF	SHARES
	LTIP	NEDRSP
1994 Balance at beginning of year	789,265 136,667 (48,113) 99,259	18,333
Balance at end of year	977 , 078	18,333
Consisting of: Options issued but not exercisable Options issued and exercisable Options exercised at \$1.68 per share Restricted shares issued with restrictions in force Restricted shares issued with restrictions removed	195,552 70,004 1,073 54,444 656,005	 18,333
	977,078	18,333

THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

	NUMBER OF SHARES	
	LTIP	NEDRSP
1993 Balance at beginning of year	935,173 206,666 (320,696) 41,666 (65,544) (8,000)	11,666 6,667
Balance at end of year	789 , 265	18,333
Consisting of:		
Options issued but not exercisable	173,090 4,986 60,870 550,319	 1,666 16,667
	789 , 265	18,333

The excess of market value over \$.10 per share of LTIP and NEDRSP restricted shares on respective dates of grant is initially recorded as unamortized restricted stock award compensation, a separate component of stockholders' equity and charged to operations as earned. Restricted shares and other stock compensation charged against income from operations for the years ended October 31, 1995, 1994 and 1993 was none, \$55,000 and \$1,084,000, respectively.

1996 LONG-TERM INCENTIVE PLAN FOR NON-EMPLOYEE DIRECTORS

On December 12, 1995 the Board of Directors of the Company adopted a proposal to reduce the annual cash stipend paid to Non-Employee Directors and to

award grants of restricted stock and options annually at the start of each fiscal year. Specifically, each Non-Employee Director will be awarded the right to purchase stock worth \$7,500 each year (or \$9,375 in the case of the Chairman of the Board who is a Non-Employee Director) and be granted an option to purchase 5,000 shares of the Company's common stock in fiscal 1996 and 3,333 shares in each subsequent fiscal year (or, in the case of a Chairman of the Board who is a Non-Employee Director, 6,250 shares in fiscal 1996 and 4,167 shares in each subsequent fiscal year) through fiscal 2000. A total of 215,000 shares of the Company's authorized but unissued common stock have been reserved for issuance under the plan. Final adoption of the plan requires stockholder approval, which will be sought at the 1996 Annual Meeting of Stockholders scheduled to be held in March 1996.

PRIOR STOCK OPTION PLANS

Prior to the September 15, 1988 implementation of the LTIP, the Company had two stock option plans (the 'Stock Option Plans'). With the adoption of the LTIP, all authorized but unallocated shares of stock reserved under the Stock Option Plans (options for approximately 143,500 shares of the Company's common stock) were transferred to the LTIP. No further grants are allowed from the Stock Option Plans, although previously existing grants remain in effect. On October 31, 1995, there were 7,483 outstanding shares with option prices per share ranging from \$48.39 - \$59.25.

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

NOTE 13. EMPLOYEE BENEFITS

THE COMPANY'S RETIREMENT INCOME PLAN

The Company sponsors a defined benefit Retirement Income Plan which covers substantially all full-time United States employees of CVI, CVP and the Company's Corporate Headquarters. The Company's contributions are designed to fund normal cost on a current basis and to fund over thirty years the estimated prior service cost of benefit improvements (fifteen years for annual gains and losses). The unit credit actuarial cost method is used to determine the annual cost. The Company pays the entire cost of the Retirement Plan and funds such costs as they accrue. Virtually all of the assets of the Plan are comprised of participations in equity and fixed income funds.

Net periodic pension cost of the Plan was as follows:

	YEARS ENDED OCTOBER 31,						
	1995 1994 1993						
	(IN THOUSANDS)						
Service cost	\$ 188 521 (982)	\$ 173 479 (531)	\$ 180 453 (628)				
Net amortization and deferral	491	2	176				
Net periodic pension cost	\$ 218 	\$ 123 	\$ 181 				

The actuarial present value of benefit obligations and funded status for the Plan was as follows:

	OCTOBE	R 31,
	1995	
	(IN THO	USANDS)
Vested benefit obligation	\$7 , 250 77	\$5,861 84
Accumulated benefit obligation	7,327 825	5,945 546
Projected benefit obligation	8,152 6,545	6,491 5,828
Projected benefit obligation in excess of assets	1,607	663

Unrecognized net gain (loss)	(386)	379
Prior service cost remaining to be amortized, including unrecognized		
net asset	(439)	(465)
Pension liability recognized	\$ 782	\$ 577

Assumptions used in developing the projected benefit obligation as of October 31 were:

	1995	1994
Assumptions: Discount rate on plan liabilities	7.5%	8 US
Long-range rate of return on plan assets	9.0% 6.0%	9.0%

THE COMPANY'S 401(K) SAVINGS PLAN

The Company's 401(k) Savings Plan provides for the deferral of compensation as described in the Internal Revenue Code, and is available to substantially all full-time United States employees of the Company. United States resident employees of the Company who participate in the 401(k) Plan may

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

elect to have from 2% to 10% of their pre-tax salary or wages, (but not more than \$5,000 for highly compensated employees) for the calendar year ended December 31, 1995, deferred and contributed to the trust established under the 401(k) Plan. The Company's contribution to the 401(k) Plan on account of the Company's participating employees, net of forfeiture credits, was \$95,000, \$0,000 and \$90,000 for the years ended October 31, 1995, 1994 and 1993, respectively.

THE COMPANY'S INCENTIVE PAYMENT PLAN

The Company's Incentive Payment Plan is available to officers and other key executives. Participants may, in certain years, receive bonuses based on Company and subsidiary performance. Total payments earned for the years ended October 31, 1995, 1994 and 1993, were approximately \$1,504,000, \$1,296,000 and \$439,000, respectively.

THE COMPANY'S TURN-AROUND INCENTIVE PLAN

The Company's Turn-Around Incentive Plan ('TIP') was adopted by the Board of Directors in May 1993. The TIP was adopted, upon the recommendation of the Company's independent compensation consultants, to recognize the special efforts of certain individuals in guiding the Company through a resolution of its difficulties arising from its then current capital structure and its former ownership of companies that manufactured and distributed breast implants.

The TIP provided for awards in varying amounts to be made to designated participants. Before any awards could become payable, however, the Company had to significantly reduce its liabilities relating to the former breast implant business to levels approved by the Board of Directors, which condition was satisfied when the MEC Agreement became final on January 6, 1994 (see Note 4). Upon satisfaction of such condition, one-third of the award was payable when the average per share price of the Company's common stock over a period of thirty days equaled or exceeded \$4.50 per share. That occurred in May 1994, and participants in the TIP were, therefore, awarded one-third of the total award for which they were eligible under the TIP. The payments were made in cash (\$246,667) and by means of the issuance of 99,259 shares of restricted stock under the Company's 1988 LTIP. That stock generally will remain restricted and nontransferable until May 1996. The remaining two-thirds of the allocated TIP awards were paid August 30, 1995, the date that the 30-day average of the price of the Company's common stock equaled \$9.00 per share. Payments were made in cash (\$475,833) and by means of the issuance of 97,316 shares of restricted stock under the LTIP. One-half of that stock generally will remain restricted and nontransferable for a period of one year from the date of grant. The remaining shares will generally remain restricted and nontransferable for a period of two years from the date of grant.

NOTE 14. COMMITMENTS, CONTINGENCIES AND LITIGATION

Total minimum annual rental obligations (net of sublease revenue of

approximately \$125,000 per year, through 2000) under noncancelable operating leases (substantially all real property and equipment) in force at October 31, 1995 are payable in subsequent years as follows:

(IN THOUSANDS)

1996. 1997. 1998. 1999. 2000. 2001 and thereafter.	1,638 1,042 836 727
	\$7,865

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Aggregate rental expense for both cancelable and noncancelable contracts amounted to \$2,354,000, \$2,438,000 and \$2,105,000 in 1995, 1994 and 1993, respectively.

The remaining liability recorded for payments to be made to MEC under the MEC Agreement (see Note 4) become due as follows:

DECEMBER 31,	(IN	THOUSANDS)
1995		\$1,500
1996		1,750
1997		2,000
1998		2,500
		\$7 , 750
	-	

Additional payments to be made to MEC beginning December 31, 1999 are contingent upon the Company's earning net income before taxes in each fiscal year subsequent to the fiscal year ending October 31, 1999, and are, therefore, not recorded in the Company's financial statements. Such payments are limited to the smaller of 50% of the Company's net income before taxes in each such fiscal year on a noncumulative basis or the amounts shown below:

DECEMBER 31,	(IN	THOUSANDS)
1999		\$3,000
2000		\$3,500
2001		\$4,000
2002		\$4,500
2003		\$3,000

Under the terms of a supply agreement most recently modified in 1993, the Company agreed to purchase by December 31, 1997, certain contact lenses from Pilkington plc, with an aggregate cost of approximately 'L'4,063,000. Lenses with an aggregate value of approximately 'L'477,000, 'L'400,000 and 'L'213,000 were purchased under the terms of the supply agreement in fiscal years 1995, 1994 and 1993, respectively. As of December 31, 1995, there remained a commitment of approximately 'L'2,747,000.

Payments amounting to \$3,100,000 were made related to a settlement with Hampton Medical Group, P.A. ('HMG') and Dr. Pottash (see Litigation below) in December 1995. Two additional payments are scheduled to be made to HMG in May 1997 and 1998, each in the amount of \$1,537,500. These amounts were charged against net income in fiscal 1995.

WARRANTS

In connection with agreements to extend the due date on certain of the

Company's outstanding debt in 1988, the Company issued warrants to a group of its lenders, which after a series of adjustments had an exercise price of \$1.11 per share. Warrants to purchase 219,650 shares of the Company's common stock vested in December 1988 and had an expiration date of December 29, 1995. Warrants to purchase 167,227 shares of common stock were exercised by the expiration date.

The Company issued a warrant to Foothill Capital Corporation ('Foothill') to purchase 26,666 shares of the Company's common stock at \$5.625 per share in connection with the loan and security agreement among Foothill, CVI, and CooperVision Canada. (See Note 11 'Loan and Security Agreement.') The warrant becomes exercisable on September 21, 1997 and expires on May 26, 1999. Both the number of shares under the warrant and the exercise price per share are adjustable under certain circumstances to avoid dilution.

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

LITTGATION

The Company is a defendant in a number of legal actions relating to its past or present businesses in which plaintiffs are seeking damages. In the opinion of Management, after consultation with counsel, the ultimate disposition of those actions will not materially affect the Company's financial position.

In January 1994, the Company was found guilty on six counts of mail fraud and one count of wire fraud based upon the conduct of a former Co-Chairman relating to a 'trading scheme' to 'frontrun' high yield bond purchases, but was acquitted of charges of conspiracy and aiding and abetting violations of the Investment Advisers Act of 1940. The Company was sentenced on July 15, 1994, which time it was ordered to make restitution to Keystone Custodian Funds, Inc. of \$1,310,166, which was paid August 15, 1994. In addition, the Company was ordered to pay a noninterest bearing fine over the next three years in the amount of \$1,831,568. A total of \$350,000 was paid on July 14, 1995, with the additional payments of \$350,000 and \$1,131,568 payable on July 15, 1996 and 1997, respectively. These amounts were charged against net income in previous fiscal years. Also the Company settled in December 1994 a related SEC action under which the Company agreed to the disgorgement of \$1,621,474 and the payment of a civil penalty of \$1,150,000. The Company had already disgorged \$1,310,166 in connection with the sentence imposed in a related criminal action involving the 'frontrunning' arrangement; the balance of the disgorgement was paid in January 1995. The civil penalty imposed by the SEC is offset by the larger fine to which the Company was sentenced in the criminal action. In the SEC settlement, the Company also consented to being permanently enjoined from violating certain provisions of the Securities Exchange Act of 1934, from aiding and abetting violations of certain provisions of the Investment Advisers Act and from further employing certain former employees and/or any of their relatives.

The Company was named as a nominal defendant in a shareholder derivative action entitled Harry Lewis and Gary Goldberg v. Gary A. Singer, Steven G. Singer, Arthur C. Bass, Joseph C. Feghali, Warren J. Keegan, Robert S. Holcombe and Robert S. Weiss, which was filed on May 27, 1992 in the Court of Chancery, State of Delaware, New Castle County. Lewis and Goldberg subsequently amended their complaint, and the Delaware Chancery Court consolidated the amended complaint with a similar complaint filed by another plaintiff as In re The Cooper Companies, Inc. Litigation, Consolidated C.A. 12584. The Lewis and Goldberg amended complaint was designated as the operative complaint (the 'Derivative Complaint').

The Derivative Complaint alleges that certain directors of the Company and Gary A. Singer, as Co-Chairman of the Board of Directors, caused or allowed the Company to be a party to a 'trading scheme' to 'frontrun' high yield bond purchases by the Keystone Custodian Fund, Inc., a group of mutual funds. The Derivative Complaint also alleges that the defendants violated their fiduciary duties to the Company by not vigorously investigating certain allegations of securities fraud. The Derivative Complaint requests that the Court order the defendants (other than the Company) to pay damages and expenses to the Company and certain of the defendants to disgorge their profits to the Company. The parties have been engaged in negotiations and have agreed upon the terms of a settlement, which will have no material impact on the Company. Upon completion of the settlement documentation, the proposed settlement will be submitted to the Court for approval following notice to the Company's shareholders and a hearing. Accordingly, there can be no assurance that the proposed settlement will ultimately end the litigation. The individual defendants have advised the Company that they believe they have meritorious defenses to the lawsuit and that, in the event the case proceeds to trial, they intend to defend vigorously against the allegations in the Derivative Complaint.

The Company was also named as a nominal defendant in a shareholder derivative action entitled Bruce D. Sturman v. Gary A. Singer, Steven G. Singer, Brad C. Singer, Dorothy Singer as the Executrix of the Estate of Martin Singer, Karen Sue Singer, Norma Singer Brandes, Normel Construction Corp., Brandes & Singer, and Romulus Holdings, Inc., which was filed on June 6, 1995 in the Court of Chancery of the State of Delaware, New Castle County. The complaint is similar to a derivative

THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

complaint filed by Mr. Sturman in the Supreme Court of the State of New York on May 26, 1992, which was dismissed under New York Civil Practice Rule 327(a) on August 17, 1993. The dismissal of the New York case was affirmed by the Appellate Division on March 28, 1995. The allegations in the Delaware complaint relate to substantially the same facts and events at issue in In re The Cooper Companies, Inc. Litigation described above, and similar relief is sought. The parties have tentatively agreed that plaintiff's action will be consolidated into and settled with In re The Cooper Companies, Inc. Litigation (see above).

In two virtually identical actions, Frank H. Cobb, Inc. v. The Cooper Companies, Inc., et al., and Arthur J. Korf v. The Cooper Companies, Inc., et al., class action complaints were filed in the United States District Court for the Southern District of New York in August 1989, against the Company and certain individuals who served as officers and/or directors of the Company after June 1987. The complaints, as amended, alleged that the defendants knew or recklessly disregarded and failed to disclose to the investing public material adverse information about the Company. The amended complaints also alleged that the defendants are liable for having violated Section 10(b) of the Securities Exchange Act and Rule 10(b)-5 thereunder and having engaged in common law fraud. The Company reached a settlement with counsel for the class plaintiffs, which had no material impact on the Company's financial condition. On May 5, 1995, the settlement was approved by the court.

Under an agreement dated July 11, 1985, as amended (the 'HMG Agreement'), Hampton Medical Group, P.A. ('HMG'), which is not affiliated with the Company, contracted to provide clinical and clinical administrative services at Hampton Psychiatric Institute ('Hampton Hospital'), the primary facility operated by Hospital Group of New Jersey, Inc. ('HGNJ'), a subsidiary of the Company's psychiatric hospital holding company, Hospital Group of America, Inc. ('HGA'). In late 1993 and early 1994, HGNJ delivered notices to HMG asserting that HMG had defaulted under the HMG Agreement based upon billing practices by HMG that HGNJ believed to be fraudulent. At the request of HMG, a New York state court enjoined HGNJ from terminating the HMG Agreement based upon the initial notice and ordered the parties to arbitrate whether HMG had defaulted.

On February 2, 1994, HMG commenced an arbitration in New York, New York (the 'Arbitration'), entitled Hampton Medical Group, P.A. and Hospital Group of New Jersey, P.A. (American Arbitration Association), in which it contested the alleged default. In addition, HMG made a claim against HGNJ for unspecified damages based on allegedly foregone fees on the contention that HMG had the right to provide services at all HGNJ-owned facilities in New Jersey, including certain outpatient clinics and the Hampton Academy, at which non-HMG physicians have been employed.

On December 30, 1994, Blue Cross and Blue Shield of New Jersey, Inc. commenced a lawsuit in the Superior Court of New Jersey entitled Blue Cross and Blue Shield of New Jersey, Inc. v. Hampton Medical Group, et al. against HMG and certain related entities and individuals unrelated to HGNJ or its affiliates alleging, among other things, fraudulent billing practices (the 'Blue Cross Action').

On or about April 12, 1995, an individual defendant in the Blue Cross Action who was formerly employed by HMG, Dr. Charles Dackis, commenced a third party claim in the Blue Cross Action against HGNJ, HGA and the Company, alleging a right under the HMG Agreement to indemnity in an unspecified amount for fees, expenses and damages that he might incur in that action. In a letter brief filed on or about April 17, 1995, HMG indicated an intention to bring a similar claim at a later date. On or about May 16, 1995, HGNJ, HGA and the Company filed an answer to the complaint, and HGNJ and HGA brought counterclaims against Dr. Dackis and cross-claims against HMG and Dr. A.L.C. Pottash, another individual defendant and the owner of HMG, in an amount to be determined, based on allegations of fraudulent and improper billing practices.

On October 27, 1995, the Court dismissed with prejudice all claims asserted by Dr. Dackis against HGA, HGNJ and the Company in the Blue Cross Action. On December 11, 1995, the Company announced a settlement of all disputes with HMG and Dr. Pottash. Pursuant to the settlement, (i) the parties released each other from, among other things, the claims underlying the Arbitration, (ii) HGA

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

purchased HMG's interest in the HMG Agreement on December 31, 1995, and (iii) HGNJ agreed to make certain payments to Dr. Pottash in respect of claims he had asserted. While only HMG and Dr. Pottash are parties to the settlement with HGA, HGNJ and the Company, the Company has not been notified of any claims by other third party payors or others relating to the billing or other practices at

Hampton Hospital, although it continues to respond voluntarily to requests for information from the State of New Jersey Department of Insurance and other government agencies with respect to these matters. The settlement with HMG and Dr. Pottash resulted in a one-time charge with a present value of \$5,551,000 to fourth quarter fiscal 1995 earnings. That charge reflects amounts paid to Dr. Pottash in December 1995 of \$3,100,000 included in other current liabilities at October 31, 1995, as well as two payments scheduled to be made to HMG in May 1997 and 1998, each in the amount of \$1,537,500.

NOTE 15. RELATIONSHIPS AND TRANSACTIONS BETWEEN THE COMPANY, CLS, COOPER DEVELOPMENT COMPANY ('CDC') AND THE COOPER LABORATORIES, INC. STOCKHOLDERS' LIQUIDATING TRUST (THE 'TRUST')

ADMINISTRATIVE SERVICES

Pursuant to separate agreements between the Company and CDC, CLS and the Trust, which was formed in connection with the liquidation of the Company's parent, Cooper Laboratories, Inc., the Company provided certain administrative services to CDC, CLS and the Trust, including the services of the Company's treasury, legal, tax, data processing, corporate development, investor relations and accounting staff. Expenses were charged on the basis of specific utilization or allocated based on personnel, space, percent of assets used or other appropriate bases. The agreements relating to the provision of administrative services to CDC and CLS terminated on September 17, 1988. The Company has not performed any services for CDC and CLS since September 17, 1988, other than historic tax services. Combined corporate administrative expenses charged to the Trust by the Company were \$213,000 in 1992 and \$560,000 in 1991. On July 9, 1992, the Trust filed a petition in Bankruptcy under Chapter 7 of the Bankruptcy Code; and, effective July 31, 1992, the Company ceased providing services to the Trust. The Company has asserted a claim for approximately \$750,000 in the Trust's bankruptcy proceedings, primarily representing unpaid administrative service fees and expenses and legal fees advanced by the Company on behalf of the Trust. In October 1995, in connection with a final distribution of assets from the Trust, the Company received a payment of \$648,000 in partial satisfaction of its outstanding claim, which was recorded as a reduction of general and administrative expenses.

AGREEMENTS WITH CLS

On June 12, 1992, the Company consummated a transaction (the '1992 CLS Transaction') with CLS, which eliminated approximately 80% of the Company's then outstanding SERPS. (See Note 8.) Pursuant to an Exchange Agreement between the Company and CLS dated as of June 12, 1992 (the '1992 Exchange Agreement'), the Company acquired from CLS, among other things, 488,004 shares of the SERPS owned by CLS, and all of CLS's right to receive, by way of dividends pursuant to the terms of the SERPS, an additional 11,996 shares of SERPS (such 11,996 shares together with the 488,004 shares being referred to collectively as the SERPS) in exchange for 1,616,667 newly issued shares of the Company common stock (the 'Company Shares'). In addition, the Company entered into a settlement agreement with CLS dated as of June 12, 1992 (the '1992 Settlement Agreement'), with respect to certain litigation and administrative proceedings in which the Company and CLS were involved. Pursuant to the 1992 Settlement Agreement, the Company agreed, among other things, that, if requested by CLS, it would use its reasonable best efforts to cause the election to the Company's Board of Directors of one or two designees of CLS, reasonably acceptable to the Company (the number of designees depending, respectively, on whether CLS owns more than 333,333 but less than 800,000 shares, or more than 800,000 shares of the Company's common stock).

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

On June 14, 1993, the Company acquired from CLS all of the remaining outstanding SERPS of the Company, having an aggregate liquidation preference of \$16,060,000, together with all rights to any dividends or distributions thereon, in exchange for shares of Series B Preferred Stock having an aggregate liquidation preference of \$3,450,000 and a par value of \$.10 per share (the '1993 Exchange Agreement'). Such shares, and any shares of Series B Preferred Stock issued as dividends, were convertible into one share of common stock of the Company for each \$3.00 of liquidation preference, subject to customary antidilution adjustments.

The Company also had the right to compel conversion of Series B Preferred Stock at any time after the market price of the common stock on its principal trading market averaged at least \$4.125 for 90 consecutive calendar days and closed at not less than \$4.125 on at least 80% of the trading days during such period. On September 26, 1994, the Company's common stock met the above requirements, and the Series B Preferred Stock was converted into 1,150,000 shares of the Company's common stock.

No dividends accrued on the Series B Preferred Stock through June 14, 1994. Subsequently, dividends accrued and were paid in cash, at the rate of 9% (of liquidation preference) per annum, through the date of conversion.

The Company and CLS also entered into a Registration Rights Agreement,

dated June 14, 1993, providing for the registration under the Securities Act of the shares of common stock issued upon such conversion of any of the Series B Preferred Stock and any of the 1,616,667 shares of common stock currently owned by CLS which have not been sold prior thereto.

On June 14, 1993, the Board of Directors amended the Rights Agreement dated as of October 29, 1987, between the Company and The First National Bank of Boston, as Rights Agent, so that CLS and its affiliates and associates as of the amendment date would not be Acquiring Persons thereunder as a result of CLS's beneficial ownership of more than 20% of the outstanding common stock of the Company by reason of its ownership of Series B Preferred Stock or common stock issued upon conversion thereof. (See Note 9.)

CLS obtained 1,616,667 shares of the Company's common stock pursuant to the 1992 Exchange Agreement described above. In Amendment No. 1 to its Schedule 13D, filed with the SEC on November 12, 1992, CLS disclosed that 'in light of the recent public disclosures relating to the Company and the recent significant decline in the public trading price of the common stock, CLS is presently considering various courses of action which it may determine to be necessary or appropriate in order to maintain and restore the value of the common stock. Included among the actions which CLS is considering pursuing are the initiation of litigation against the Company and the replacement of management and at least a majority of the members of the Board of Directors of the Company.

On June 14, 1993, in order to resolve all disputes with CLS, the Company and CLS entered into a Settlement Agreement (the '1993 Settlement Agreement'), pursuant to which CLS delivered a general release of claims against the Company, subject to exceptions for specified ongoing contractual obligations, and agreed to certain restrictions on its voting and transfer of securities of the Company, in exchange for the Company's payment of \$4,000,000 in cash and delivery of 200,000 shares of common stock of CLS owned by the Company and a general release of claims against CLS, subject to similar exceptions.

Pursuant to the 1993 Settlement Agreement, the Company agreed to nominate, and to vote all of its shares of common stock of the Company in favor of the election of, a Board of Directors of the Company consisting of eight members, up to three of whom will, at CLS's request, be designated by CLS (such designees to be officers or more than 5% stockholders of CLS as of June 14, 1993 or otherwise be reasonably acceptable to the Company). The number of CLS designees will decline as CLS's ownership of common stock declines. A majority of the Board members (other than CLS designees) are to be individuals who are not officers or employees of the Company. Pursuant to the Settlement Agreement, CLS designated, and on August 10, 1993 the Board of Directors elected, one person to serve as a director of the Company until the 1993 Annual Meeting. CLS also designated that

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

individual along with two other people as its three designees to the eight-member Board of Directors that was elected at the 1993 Annual Meeting. Three CLS designees were elected or reelected to the Board at the 1994 and 1995 Annual Meetings.

CLS also agreed in the 1993 Settlement Agreement not to acquire any additional securities of the Company and to certain limitations on its transfer of securities of the Company. In addition, CLS agreed, among other things, not to seek control of the Company or the Board or otherwise take any action contrary to the 1993 CLS Settlement Agreement. CLS is free, however, to vote all voting securities owned by it as it deems appropriate on any matter before the Company's stockholders.

The agreements with respect to Board representation and voting, and the restrictions on CLS's acquisition and transfer of securities of the Company, were to terminate on June 14, 1995, or earlier if CLS beneficially owned less than 333,333 shares of common stock (including as owned the common stock into which shares of Series B Preferred Stock owned by CLS were converted). The agreements were to be extended if the market price of the common stock increased to specified levels prior to each of June 12, 1995, and June 12, 1996, or if the Company agreed to nominate one CLS designee, who was independent of CLS and reasonably acceptable to the Company, in addition to that number of designees to which CLS was then entitled on each such date, which would have resulted in such agreements continuing through October 31, 1996, and CLS having up to five designees on the Board (which would then have a total of ten members, or eleven members if a new chairman or chief executive officer was then serving on the Board). In January 1995, in connection with the further amendment to the Rights Agreement (see Note 6), the Company and CLS amended the 1993 Settlement Agreement to provide that the provisions relating to CLS representation on the Company's Board, CLS's obligations with respect to voting its securities of the Company and the restrictions on CLS's acquisition and transfer of securities of the Company, will now end on the earlier of (i) the first date on which CLS beneficially owns fewer than 333,333 shares of the Company's outstanding common stock or (ii) October 31, 1996, or if any person (other than two specified individuals) becomes the beneficial owner of 20% or more of the outstanding shares of common stock of CLS, April 30, 1997.

Following termination of the 1993 Settlement Agreement and through June 12, 2002, CLS will continue to have the contractual right that it had pursuant to the 1992 CLS Settlement Agreement to designate two directors of the Company, so long as CLS continues to own at least 800,000 shares of common stock, or one director, so long as it continues to own at least 333,333 shares of common stock.

OTHER

CLS was formerly an 89.5% owned subsidiary of the Company's former parent, Cooper Laboratories, Inc.

As of December 31, 1995, CLS owned 2,322,533 shares (or approximately 20%) of common stock of the Company.

Two members of the Company's Board of Directors are also directors and/or officers of CLS. Moses Marx is a Director of CLS. Steven Rosenberg is serving as Acting President, Vice President and Chief Financial Officer of CLS and he is also a Director of CLS. In addition to shares purchased on the open market, Mr. Marx owns 1,333 shares and Mr. Rosenberg owns 1,666 shares of the Company's common stock, obtained through the NEDRSP. (See Note 12.)

NOTE 16. BUSINESS AND GEOGRAPHIC SEGMENT INFORMATION

The Company's operations are attributable to four business segments:

HGA, which provides healthcare services for inpatient and outpatient treatment and partial hospitalization programs through the ownership and operation of certain psychiatric facilities, and through May 1995 also managed other such facilities,

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

CVI, which develops, manufactures and markets a range of contact lenses,

CSI, which develops, manufactures and distributes diagnostic and surgical equipment, instruments and disposables, primarily for gynecology.

Total net revenue by business segment represents service and sales revenue as reported in the Company's statement of consolidated operations. Total net revenue by geographic area includes intercompany sales which are generally priced at terms that allow for a reasonable profit for the seller. Operating income (loss) is total net revenue less cost of products sold (or services provided, in the case of HGA revenue), research and development expenses, selling, general and administrative expenses, costs of restructuring and amortization of intangible assets. Corporate operating loss is principally corporate headquarters expense. Investment income, net, settlement of disputes, net, debt restructuring costs, gain on sales of assets and businesses, net, other income (expense), net, and interest expense were not allocated to individual business or geographic segments.

Identifiable assets are those assets used in continuing operations (exclusive of cash and cash equivalents) or which are allocated thereto when used jointly. Corporate assets include cash and cash equivalents and temporary investments.

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Information by business segment for each of the years in the three-year period ended October 31, follows:

1995	HGA(1)	CVI	CVP	CSI	CORPORATE & ELIMINATIONS	CONSOLIDATED
			(IN	THOUSANDS)		
Net revenue from non-affiliates	\$41 , 794	\$42,456	\$ 16	\$12,824 	\$	\$ 97,090
Operating income (loss)	\$ 878 	\$13,959	\$ (1,425)	\$ (425)	\$(4,979)	\$ 8,008

Investment income, net						444 (3,532) 51 (4,741)
Income from continuing operations before income taxes						\$ 230
Identifiable assets	\$48,086	\$21 , 965	\$ 285	\$ 8,953	\$12 , 703	\$ 91,992
Depreciation Expense	\$ 1,443	\$ 863	\$ 27	\$ 288	\$ 83	\$ 2,704
Amortization Expense	\$ 205	\$ 448	\$ 22	\$ 317	\$ 	\$ 992
Capital Expenditures	\$ 335 	\$ 1,449	\$ 1 	\$ 267	\$ 133	\$ 2,185

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1994	HGA	CVI	CVP	CSI	CORPORATE & ELIMINATIONS	CONSOLIDATED
			(IN	THOUSANDS)		
Net revenue from non-affiliates	\$44,611	\$37 , 793	\$ 394	\$12,847 	\$ 	\$ 95,645
Operating income (loss)	\$ 3,321	\$11,963 	\$(3,063)	\$ (932) 	\$ (10,866)	\$ 423
Investment income (loss), net Settlement of disputes, net Debt restructuring costs Gain on sale of assets and businesses,						(153) (4,950) (340)
net						214 42 (4,533)
Loss from continuing operations before income taxes						\$ (9,297)
Identifiable assets	\$50,522 	\$22,814	\$ 442	\$ 9,289	\$ 11,991 	\$ 95,058
Depreciation expense	\$ 1,387	\$ 1,025	\$ 36	\$ 339	\$ 83	\$ 2,870
Amortization expense	\$ 205	\$ 448 	\$ 22	\$ 302	\$ 	\$ 977
Capital expenditures	\$ 338	\$ 524	\$ 12	\$ 58	\$ 6 	\$ 938

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

1993	HGA	CVI	CVP	CSI	CORPORATE & ELIMINATIONS	CONSOLIDATED
			(IN	THOUSANDS)		
Net revenue from non-affiliates	\$45,283	\$32 , 120	\$ 570 	\$14 , 679	\$ 	\$ 92,652
Operating income (loss)	\$ 2,124	\$ 7,842	\$(2,045)	\$(3,407)	\$ (25,968)	\$(21,454)
Investment income, net						1,615 (6,350)

⁽¹⁾ Results include Management fee revenue through May 1995.

Debt restructuring costs						(2,131)
businesses, net						620 174 (6,129)
Loss from continuing operations before income taxes and extraordinary items						\$(33,655)
Identifiable assets	\$48,434	\$24,339	\$ 833	\$12,133 	\$ 23,785 	\$109,524
Depreciation Expense	\$ 1,324	\$ 807	\$ 46	\$ 343	\$ 104	\$ 2,624
Amortization Expense	\$ 205	\$ 187	\$ 90	\$ 290	\$	\$ 772
Capital Expenditures	\$ 774 	\$ 398	\$ 91 	\$ 305	\$ 181 	\$ 1,749

Information by geographic area for each of the years in the three year period ended October 31, 1995 follows:

1995	UNITED STATES	EUROPE	CANADA	OTHER	ELIMINATIONS AND CORPORATE	CONSOLIDATED
			(IN THOUSAN		
Revenue from non-affiliates	\$85,730 5,192	\$1,063 867	\$8,054 	\$2,243	\$ (6,059)	\$ 97,090
Net operating revenue	\$90,922	\$1,930 	\$8,054	\$2,243	\$ (6,059)	\$ 97,090
Operating income(loss)	\$12,595	\$ (81) 	\$ (126) 	\$ 599 	\$ (4,979)	\$ 8,008
Identifiable assets	\$76,490	\$ 267 	\$2,532	\$ \$	\$ 12,703	\$ 91,992
1994	_					
Revenue from non-affiliates	\$84,871 3,859	\$ 946 	\$7,406 	\$2,422 	\$ (3,859)	\$ 95,645
Net operating revenue	\$88,730	\$ 946	\$7,406	\$2,422	\$ (3,859)	\$ 95,645
Operating income (loss)	\$10,939	\$ 12	\$ 168 	\$ 170	\$ (10,866)	\$ 423
Identifiable assets	\$80,084	\$ 603	\$3,560	\$	\$ 10,811	\$ 95,058
1993	-					
Revenue from non-affiliates	\$83,189 4,593	\$ 795 	\$7,131 	\$1,537 	\$ (4,593)	\$ 92,652
Net operating revenue	\$87,782	\$ 795	\$7,131	\$1,537	\$ (4,593)	\$ 92,652
Operating income (loss)	\$ 4,161 	\$ (72)	\$ 561 	\$ (136) 	\$ (25,968)	\$(21,454)
Identifiable assets	\$85,962	\$ 832	\$3 , 059	\$	\$ 19,671	\$109 , 524

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

NOTE 17. QUARTERLY FINANCIAL DATA (UNAUDITED)

	FIRST QUARTER	SECOND QUARTER	THIRD QUARTER	FOURTH QUARTER
	(IN THOUS	ANDS, EXCEPT	PER SHARE	FIGURES)
1995 Net operating revenue	\$23,210 275	\$23,794 605	\$25,249 2,820	\$24,837 (3,585)
Income (loss) applicable to common stock	\$ 275	\$ 605	\$ 2,820	\$(3,585)
Net income (loss) per common share*:	\$.02 \$.02	\$.05 \$.05	\$.24 \$.24	\$ (.31) \$ (.31)
Common Stock price range: High Low	\$ 8.625 \$ 6.375	\$ 8.250 \$ 5.625	\$ 9.000 \$ 5.250	\$10.500 \$ 5.875
Net operating revenue	\$22,907 (5,150)	\$24,455 (3,850)	\$23,901 3,000	\$24,382 1,214
Net income (loss) applicable to common stock	\$(5,150)	\$(3,850) 	\$ 3,000	\$ 1,214
Net income (loss) per common share*: Continuing operations	\$ (.51)	\$ (.38)	\$.26	\$.11
Net income (loss) per common share	\$ (.51) 	\$ (.38) 	\$.26	\$.11
Common Stock price range: High Low	\$ 2.250 \$ 1.500	\$ 3.750 \$ 1.406	\$ 5.625 \$ 3.000	\$10.500 \$ 4.875

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONCLUDED)

	FIRST QUARTER	SECOND QUARTER	THIRD QUARTER	FOURTH QUARTER
Included in the 1995 quarters are the following items: Investment income (loss), net. Interest expense. Settlement of disputes, net. Cost of restructuring operations. Adjustment to tax and receivable provisions. CLI Trust Collection. All other components of net income (loss).	\$ 124 (1,090) 328 913	\$ 76 (1,190) 140 1,579	\$ 93 (1,192) 1,031 2,888	\$ 151 (1,269) (5,031) (1,480) 849 648 2,547
Income (loss) applicable to common stock	\$ 275	\$ 605 	\$ 2,820	\$(3,585)
Included in the 1994 quarters are the following items: Investment income (loss), net	\$ (351) (1,402) (1,950) 214 (1,661) \$ (5,150)	\$ (129) (1,024) (2,000) (697) \$ (3,850)	\$ 209 (1,042) (1,000) (54) 4,000 887 \$ 3,000	\$ 118 (1,065) (35) 1,000 1,196 \$ 1,214

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^{*} The sum of income (loss) per common share for the four quarters is different from the full year net income (loss) per common share as a result of computing the quarterly and full year amounts on the weighted average number of common shares outstanding in the respective periods.

At December 31, 1995 and 1994 there were 3,067 and 4,495 common stockholders of record, respectively.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

During fiscal years 1995 and 1994, TCC neither changed its accountants nor reported a disagreement on Form 8-K on any matter of accounting principles or practices of financial statement disclosure.

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PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT.

The information contained under the heading 'Election of Directors' in the Company's Proxy Statement for the Annual Meeting of Stockholders scheduled to be held in March 1996 is incorporated herein by reference with respect to each of the Company's directors. For information relating to executive officers who are not also directors of the Company, see, 'Executive Officers of the Company,' located in Part T.

ITEM 11. EXECUTIVE COMPENSATION.

The information contained under the sub-heading 'Executive Compensation' of the 'Election of Directors' section of the Company's Proxy Statement for the Annual Meeting of Stockholders scheduled to be held in March 1996 is incorporated herein by reference with respect to the Company's chief executive officer, the most highly compensated executive officers of the Company and the directors.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT.

The information contained under the sub-heading 'Securities Held by Management' of the 'Election of Directors' section of the Company's Proxy Statement for the Annual Meeting of Stockholders scheduled to be held in March 1996 is incorporated herein by reference with respect to certain beneficial owners, the directors and management.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS.

The information contained under the sub-heading 'Certain Relationships and Related Transactions' of the 'Election of Directors' section of the Company's Proxy Statement for the Annual Meeting of Stockholders scheduled to be held in March 1996 is incorporated herein by reference with respect to each of the Company's executive officers and directors.

PART IV

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K.

- (a) Documents filed as part of this report:
- 1. FINANCIAL STATEMENTS OF THE COMPANY.

The Consolidated Financial Statements and the Notes thereto, the Financial Statement Schedules identified in (2) below and the Accountants' Report on the foregoing are included in Part II, Item 8 of this report.

2. FINANCIAL STATEMENT SCHEDULES OF THE COMPANY.

SCHEDULE
NUMBER DESCRIPTION

- I. Condensed Financial Information of Registrant
- II. Valuation and Qualifying Accounts

All other schedules for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission are not required under the related instructions or are not applicable and, therefore, have been omitted.

Also included herein are separate company Financial Statements and the Notes thereto, the Accountants' Report thereon and required Financial Statement Schedules of:

 $\mbox{\sc Hospital}$ Group of America, $\mbox{\sc Inc.}$ and Subsidiaries and CooperSurgical, $\mbox{\sc Inc.}$

THE COOPER COMPANIES, INC. CONDENSED STATEMENT OF OPERATIONS

	YEAR ENDED OCTOBER 31,		
	1995	1994	1993
	(, IGURES)	
General and administrative expense. Costs associated with restructuring operations. (Charge) credit for settlement of disputes, net Debt restructuring costs. Equity in earnings of subsidiaries. Investment income (loss), net. Other income (expense), net Interest expense.	\$ (4,274) (705) 1,681 5,809 299 111 (2,691)	\$ (10,781) (4,292) (340) 9,390 (307) (54) (2,913)	\$ (24,134) (6,350) (2,131) 1,894 1,415 (113) (4,236)
Income (loss) from continuing operations before income taxes Provision for (benefit of) income taxes	230 115	(9,297) (4,600)	(33,655)
Income (loss) from continuing operations before extraordinary items Loss on sale of discontinued operations, net of taxes	115	(4,697) 	(34,072) (13,657)
Income (loss) before extraordinary items	115	(4,697) 	(47,729) 924
Net income (loss)	115	(4,697)	(46,805)
Less, preferred stock dividends		89	320
Net income (loss) applicable to common stock	\$ 115 	\$ (4,786)	\$(47,125)
Net income (loss) per common share:* Continuing operations	\$.01 .01	\$ (.47) (.47)	\$ (3.43) (1.36) (4.79)
Extraordinary items Net income (loss) per common share Average number of common shares outstanding*	11,576	10,193	.09 \$(4.70) 10,035

The condensed financial statements presented in this Schedule I are the parent company only condensed financial statements of The Cooper Companies, Inc. (the 'Registrant'). The Registrant accounts for its investments in its consolidated subsidiaries, all of which are virtually wholly owned, under the equity method. Accordingly, net income (loss) applicable to common stock and shareholders' equity (deficit) reported in this Schedule I are equal to the figures reported in the consolidated financial statements of The Cooper Companies, Inc. and Subsidiaries ('Consolidated Financial Statements') located herein. See Note 14 of Notes to Consolidated Financial Statements for disclosures concerning the material contingencies and long-term obligations of the Registrant.

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See Note 2 of Notes to Consolidated Financial Statements.

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SCHEDULE I (CONTINUED)

THE COOPER COMPANIES, INC. CONDENSED BALANCE SHEET

OCTOBE	R 31,
1995	1994
(IN THO	USANDS)

ASSETS

Current assets:

 Cash and cash equivalents...
 \$ 8,484
 \$ 5,270

 Other current assets...
 492
 1,189

Total current assets	8,976	6,459
Property, plant and equipment, at cost	1,199 891	1,141 880
	308	261
Investments in and advances to subsidiaries	49,951 164	59 , 180 221
	\$ 59,399	\$ 66,121
LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)		
Current liabilities: Accounts payable	\$ 2,946 9,996 6,538	\$ 3,634 10,105 11,844
Total current liabilities	19,480	25,583
Long-term debt: 10% Senior Subordinated Secured Notes due 2003	24,816 9,215	25,410 9,210
	34,031	34,620
Other noncurrent liabilities	7,637	9,572
Total liabilities	61,148	69,775
Commitments and contingencies Stockholders' equity (deficit): Preferred stock, \$.10 par value. Common stock, \$.10 par value. Additional paid-in capital. Translation adjustments. Accumulated deficit.	1,158 183,840 (333) (186,414)	1,129 182,142 (396) (186,529)
Total stockholders' equity (deficit)	(1,749)	(3,654)
	\$ 59,399	\$ 66,121

SCHEDULE I (CONCLUDED)

THE COOPER COMPANIES, INC. CONDENSED STATEMENT OF CASH FLOWS

	YEAR :	ER 31,	
		1994	
	(IN THOUSAND	
Net cash provided (used) by operating activities	\$3,001	\$(5,172)	\$(54,620)
Sales of assets and businesses (including releases of cash from escrow) Purchases of property, plant and equipment	173 (133)	2,610 	8,300
Sales of temporary investments Purchases of temporary investment	50 	7,302 	32,088 (3,689)
Net cash provided (used) by investing activities	90	9,912	36,699
Cash flows from financing activities: Cash from warrants exercised	123		
including debt restructuring costs		(5,416) 	(3,861)
Net cash used by financing activities	123	(5,416)	(3,861)
Net increase (decrease) in cash and cash equivalents	3,214 5,270	(676) 5,946	(21,782) 27,728
Cash and cash equivalents at end of year	\$8,484	\$ 5,270	\$ 5,946
Supplemental disclosures of cash flow information:			
Cash paid for: Interest (net of amounts capitalized)	\$3,001	\$ 3,063	\$ 4,339

Income taxes	 \$ 224	\$ 132	\$ 90
Dividends on preferred stock	 \$	\$ 89	\$

For other supplemental disclosures, all of which relate to the Cooper Companies, Inc., see 'The Cooper Companies, Inc. and Subsidiaries Consolidated Statement of Cash Flows' herein.

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SCHEDULE II

THE COOPER COMPANIES, INC. AND SUBSIDIARIES VALUATION AND QUALIFYING ACCOUNTS THREE YEARS ENDED OCTOBER 31,1995

	BALANCE AT BEGINNING OF YEAR	ADDITIONS CHARGED TO COSTS AND EXPENSES	ADDITIONS CHARGED TO OTHER ACCOUNTS	DEDUCTIONS/ RECOVERIES/ OTHER	BALANCE AT END OF YEAR
			(IN THOUSANDS)		
Allowance for doubtful accounts : Year ended October 31, 1995	\$2,647	\$2,300	\$	\$(2,706)(2)	\$2,241
Year ended October 31, 1994	\$3,240	\$2,431	\$	\$ (3,024) (2)	\$2,647
Year ended October 31, 1993	\$3,031	\$3,202	\$ 	\$(2,993)(1)(2)	\$3,240

- (1) Represents acquired reserve of CoastVision, Inc.
- (2) Uncollectible accounts written off, recovered accounts receivable previously written off and other items.

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INDEPENDENT AUDITORS' REPORT

Board of Directors HOSPITAL GROUP OF AMERICA, INC.:

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We have audited the accompanying consolidated balance sheets of Hospital Group of America, Inc. (a wholly owned subsidiary of The Cooper Companies, Inc.) and subsidiaries as of October 31, 1995 and 1994, and the related consolidated statements of operations, stockholder's equity (deficiency) and cash flows for each of the years in the three-year period ended October 31, 1995. In connection with our audits of the consolidated financial statements, we also audited financial statement Schedule II. These consolidated financial statements and financial statement schedule are the responsibility of HGA's management. Our responsibility is to express an opinion on these consolidated financial statements and financial statements schedule based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Hospital Group of America, Inc. and subsidiaries at October 31, 1995 and 1994, and the results of their operations, and their cash flows for each of the years in the three-year period ended October 31, 1995, in conformity with generally accepted accounting principles. Also in our opinion, the related financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

KPMG PEAT MARWICK LLP

HOSPITAL GROUP OF AMERICA, INC. AND SUBSIDIARIES (A WHOLLY OWNED SUBSIDIARY OF THE COOPER COMPANIES, INC.) CONSOLIDATED BALANCE SHEETS

	OCTOBE	
	1995	1994
	(IN THOU	
ASSETS		
Current Assets: Cash and cash equivalents Accounts receivable, net of estimated uncollectibles of \$1,693 in 1995 and \$1,834 in	\$ 2,314	\$ 3,593
1994	10,996	10,341
Other receivables Supplies. Prepaid expenses and other current assets.	64 238 1,135	893 258 1,006
Total current assets	14,747	16,091
Property and equipment:		
Land Buildings and improvements Equipment, furniture and fixtures	1,305 31,521 1,988	1,305 31,496 1,680
Less accumulated depreciation	34,814 (4,726)	34,481 (3,285)
Total property and equipment, net	30,088	31,196
Goodwill, net of accumulated amortization of \$701 in 1995 and \$497 in 1994	5,032 353	5,658 502
	\$ 50,220	\$53,447
LIABILITIES AND STOCKHOLDER'S EQUITY (DEFICIENCY)		
Current Liabilities: Accounts payable	\$ 577	\$ 891
Accrued liabilities	4,751	2,208
Accrued salaries and related expenses	2,565	2,257
Accrued interest payable	177	142
Net estimated third-party payor settlements	1,918	2,511
Current portion of long-term debt	2,124	1,187
Current portion of due to parent	17,340	12,559
Total current liabilities	29,452	21,755
Long-term debt, less current portion	9,222	11,369
Other noncourrent liabilities	3,001	700
Due to parentStockholder's equity (deficiency):	16,000	16,000
Common stock, \$.01 par value, 1,000 shares authorized, issued and outstanding	0	0
Additional paid-in capital	12,324	12,324
Accumulated deficit	(19,779)	(8,701)
Total stockholder's equity (deficiency)	(7,455)	3,623
	\$ 50,220	\$53,447

See accompanying notes to consolidated financial statements.

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HOSPITAL GROUP OF AMERICA, INC. AND SUBSIDIARIES
(A WHOLLY OWNED SUBSIDIARY OF THE COOPER COMPANIES, INC.)
CONSOLIDATED STATEMENTS OF OPERATIONS

	OCTOBER 31,	
1995	1994	1993
(IN THOUSANDS)

Net patient service revenue	\$ 38,392 2,520	\$40,365 2,675	\$41,330 2,644
Net operating revenue	40,912	43,040	43,974
Costs and expenses: Salaries and benefits. Purchased services. Professional fees. Supplies expense. Other operating expenses. Settlement of disputes, net. Bad debt expense. Depreciation and amortization Interest on long-term debt. Interest on due to parent note.	23,654 1,865 3,312 1,938 7,832 5,213 1,551 1,790 1,377 3,458	23,348 2,044 3,177 1,929 8,620 1,508 1,753 1,735 1,365 2,795	23,737 2,202 2,681 2,026 8,612 2,792 1,674 1,599 1,821
Total costs and expenses	51,990	48,274	47,144
Net loss	\$(11,078)	\$(5,234)	\$(3,170)

See accompanying notes to consolidated financial statements.

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HOSPITAL GROUP OF AMERICA, INC. AND SUBSIDIARIES
(A WHOLLY OWNED SUBSIDIARY OF THE COOPER COMPANIES, INC.)
CONSOLIDATED STATEMENTS OF STOCKHOLDER'S EQUITY (DEFICIENCY)
YEARS ENDED OCTOBER 31, 1995, 1994 AND 1993

	COMMON STOCK	ADDITIONAL PAID-IN CAPITAL	ACCUMULATED DEFICIT	TOTAL STOCKHOLDER'S EQUITY (DEFICIENCY)
	(IN THOUSANDS OF DOLLARS))
Balance November 1, 1992 Net Loss.	\$ 0 	\$ 12,324 	\$ (297) (3,170)	\$ 12,027 (3,170)
Balance October 31, 1993.	 \$ 0	\$ 12,324	\$ (3,467)	\$ 8,857
Balance				
November 1, 1993			(3,467) (5,234)	
Balance October 31, 1994	\$ 0 	\$ 12,324 	\$ (8,701)	3,623
Balance November 1, 1994 Net Loss	\$ 0 	12,324	(8,701) (11,078)	3,623 (11,078)
Balance October 31, 1995	\$ 0 	\$ 12,324 	\$ (19,779) 	\$ (7,455)

See accompanying notes to consolidated financial statements.

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HOSPITAL GROUP OF AMERICA, INC. AND SUBSIDIARIES
(A WHOLLY OWNED SUBSIDIARY OF THE COOPER COMPANIES, INC.)
CONSOLIDATED STATEMENTS OF CASH FLOWS

	OCTOBER	31,	
1995	199	4	1993
(IN	THOUSANDS	OF DOLL	ARS)

Cash flows from operating activities:			
Net loss	\$(11,078)	\$(5,234)	\$(3,170)
Adjustments to reconcile net loss to net cash provided by operating activities:			
Depreciation and amortization of goodwill and loan fees	1,790	1,735	1,674
Accrued interest, management fees and net expenses due to Parent Change in operating assets and liabilities:	4,328	5,477	1,658
(Increase) decrease in accounts receivable(Increase) decrease in supplies, other current assets and other	(174)	(1,698)	1,114
noncurrent assets	312	(570)	60
third party payor settlements, and other noncurrent liabilities	5,060	3,785	(2,649)
Net cash provided by (used in) operating activities	238	3,495	(1,313)
Proceeds from the sale of property	0	121	0
Capital expenditures	(333)	(375)	(781)
Proceeds from progressions settlement	421	0	0
Other	5	58	62
Net cash from investing activities	93	(196)	(719)
Principal payments on long-term debt	(1,210)	(1, 162)	(5,168)
Cash advance (to) from parent	(400)	1,000	2,321
Net cash used by financing activities	(1,610)	(162)	(2,847)
Net (decrease) increase in cash and cash equivalents		3,137	(4,879)
Cash and cash equivalents, beginning of period.	3,593	456	5,335
Cash and cash equivalents, end of period.	\$ 2,314	\$ 3,593	\$ 456
cash and cash equivalence, one of periodi.			
Supplemental disclosure of cash flow information:			
Interest paid during the period	\$ 1,452	\$ 1,452	\$ 1,520

See accompanying notes to consolidated financial statements.

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HOSPITAL GROUP OF AMERICA, INC. AND SUBSIDIARIES
(A WHOLLY OWNED SUBSIDIARY OF THE COOPER COMPANIES, INC.)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
YEARS ENDED OCTOBER 31, 1995, 1994 AND 1993

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting -- On May 29, 1992, The Cooper Companies, Inc. ('Cooper' or 'Parent') acquired all of the common stock of Hospital Group of America, Inc. (HGA) from its ultimate parent, Nu-Med, Inc. (Nu-Med). The acquisition of HGA was accounted for as a purchase and the purchase adjustments were 'pushed-down' to the separate financial statements of HGA resulting in a new basis of accounting as of May 30, 1992. The Parent's cost of the acquisition was approximately \$50 million, including the assumption of approximately \$22 million of third-party debt of HGA. The purchase price was allocated to assets and liabilities based on their estimated fair values as of the acquisition date. The purchase price exceeded the estimated fair value of the identifiable net assets acquired resulting in goodwill. The estimated goodwill amount of \$6,155,000 was recorded as of May 30, 1992 and is being amortized over 30 years on a straight-line basis.

Business -- The accompanying consolidated financial statements include the accounts of HGA and its wholly owned subsidiaries (the 'Company'). All intercompany balances and transactions have been eliminated. The Company owns and operates the following psychiatric facilities:

NAME OF FACILITY LOCATION

Hartgrove Hospital Chicago, Illinois
Hampton Hospital Rancocas, New Jersey
Meadow Wood Hospital New Castle, Delaware

Effective May 30, 1992, PSG Management, Inc. (PSG), a sister company to HGA and a wholly-owned subsidiary of Cooper, entered into a three year agreement to manage two psychiatric hospitals and the substance abuse treatment center owned by the subsidiaries of Nu-Med, Inc. HGA was not a party to this agreement and therefore the management fee earned by PSG from the subsidiaries of Nu-Med, Inc. is not recognized in the accompanying financial statements. However, in connection with this agreement, HGA performed services on behalf of PSG for which it earns a fee of 25% of certain of its corporate headquarters' cost plus 20% mark-up. Such fees earned by HGA from PSG amounted to \$269,000, \$428,000 and \$691,000 for 1995, 1994 and 1993, respectively. The agreement expired by its

Net Patient Service Revenue -- Net patient service revenue is recorded at the estimated net realizable amounts from patients, third-party payors, and others for services rendered, including estimated retroactive adjustments under reimbursement agreements with third-party payors. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in the period as final settlements are determined. In 1995, HGA received and recognized approximately \$2,000,000 associated with prior year cost report settlements.

Charity Care -- The Company provides care to indigent patients who meet certain criteria under its charity care policy without charge or at amounts less than its established rates. Because the Company does not pursue collection of amounts determined to qualify as charity care, they are not reported as revenue. The Company maintains records to identify and monitor the level of charity care it provides. These records include the amount of charges foregone for services and supplies furnished under its charity care policy. Charges at the Company's established rates foregone for charity care provided by the Company amounted to \$2,142,000, \$2,498,000 and \$3,220,000 for 1995, 1994 and 1993 respectively. Hampton Hospital is required by its Certificate of Need to incur not less than 5% of total patient days as free care.

Health Insurance Coverage -- The Company is self-insured for the health insurance coverage offered to its employees. The provision for estimated self-insured health insurance costs includes management's estimates of the ultimate costs for both reported claims and claims incurred but not reported.

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HOSPITAL GROUP OF AMERICA, INC. AND SUBSIDIARIES
(A WHOLLY OWNED SUBSIDIARY OF THE COOPER COMPANIES, INC.)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
YEARS ENDED OCTOBER 31, 1995, 1994 AND 1993

Supplies -- Supplies consist principally of medical supplies and are stated at the lower of cost (first-in, first-out method) or market.

Property and Equipment -- Property and equipment are stated at fair value as of May 29, 1992, the date of the acquisition of HGA by Cooper. Depreciation is computed on the straight-line method over the estimated useful lives of the respective assets, which range from 20 to 40 years for buildings and improvements, and 5 to 10 years for equipment, furniture and fixtures.

Goodwill -- Goodwill is amortized on a straight-line basis over thirty years. Goodwill is reviewed for impairment whenever events or circumstances provide evidence that suggest that the carrying amount of goodwill may not be recoverable. The Company assesses the recoverability of goodwill by determining whether the amortization of the goodwill balance over its remaining life can be recovered through reasonably expected future results.

Other Assets -- Loan fees incurred in obtaining long-term financing are deferred and recorded as other assets. Loan fees are amortized over the terms of the related loans. The balance of unamortized loan fees amounted to \$258,000, \$399,000 and \$540,000 respectively, for 1995, 1994 and 1993.

Income Taxes -- The Company is included in the consolidated income tax returns of the Parent. The consolidated federal, state and local taxes are subject to a tax sharing agreement under which the Company's liability is computed on a non-consolidated basis using a combined rate of 40%.

Effective November 1, 1993, the Company adopted the liability method of accounting for income taxes as prescribed by Statement of Financial Accounting Standards No. 109, 'Accounting for Income Taxes' (FAS 109). The liability method under FAS 109 measures the expected tax impact of future taxable income or deductions resulting from temporary differences in the tax and financial reporting bases of assets and liabilities reflected in the consolidated balance sheet. Deferred tax assets and liabilities are determined using the enacted tax rates in effect for the year in which these differences are expected to reverse. Under FAS 109, the effect on deferred tax assets and liabilities of a change in tax rates is recognized in the period that the change was enacted. In 1993, the Company accounted for income taxes under APB Opinion II.

Cash and Cash Equivalents -- Cash and cash equivalents include investments in highly liquid debt instruments with a maturity of three months or less.

B. NET PATIENT SERVICE REVENUE

The Company has agreements with third-party payors that provide for payments to the Company at amounts different from its established rates. A summary of the payment arrangements with major third-party payors follows:

Commercial Insurance -- Most commercial insurance carriers reimburse the Company on the basis of the hospitals' charges, subject to the rates and limits specified in their policies. Patients covered by commercial insurance generally remain responsible for any differences between insurance proceeds and total charges.

Blue Cross -- Reimbursement under Blue Cross plans varies depending on the areas in which the Company presently operates facilities. Benefits paid to the Company can be charge-based, cost-based, negotiated per diem rates or approved through a state rate setting process.

Medicare -- Services rendered to Medicare program beneficiaries are reimbursed under a retrospectively determined reasonable cost system with final settlement determined after submission of annual cost reports by the Company and audits thereof by the Medicare fiscal intermediary.

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HOSPITAL GROUP OF AMERICA, INC. AND SUBSIDIARIES
(A WHOLLY OWNED SUBSIDIARY OF THE COOPER COMPANIES, INC.)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
YEARS ENDED OCTOBER 31, 1995, 1994 AND 1993

Managed Care -- Services rendered to subscribers of health maintenance organizations, preferred provider organizations and similar organizations are reimbursed based on prospective negotiated rates.

Medicaid -- Services rendered to State Medicaid program beneficiaries are reimbursed based on rates established by each individual State program.

The Company's business activities are primarily with large insurance companies and federal and state agencies or their intermediaries. Other than adjustments arising from audits by certain of these agencies, the risk of loss arising from the failure of these entities to perform according to the terms of their respective contracts is considered remote.

C. RELATED PARTY TRANSACTIONS

The current portion of Due to Parent at October 31, 1995 consists of costs of amounts due under a Demand Note (Demand Note) for costs incurred or paid by the Parent in connection with the acquisition, cash advances from the Parent, interest payable on the subordinated note in the amount of \$1,920,000, and an allocation of Cooper corporate services amounting to \$892,000, net of payments to the Parent.

All current and future borrowings under the terms of the Demand Note bear interest, payable monthly, commencing on December 1, 1993 at the rate of 15% per annum (17% in the event principal and interest is not paid when due), and all principal and all accrued and unpaid interest under the Demand Note shall be completely due and payable on demand. Prior to December 1, 1993, the Parent did not charge the Company for amounts due to it except for amounts due under the Subordinated Promissory Note. The Parent has indicated that a demand for payment will not be made prior to November 1, 1996.

The non-current portion of Due to Parent consists of a \$16,000,000 subordinated note. The annual interest rate on the note is 12%. The principal amount of this Note shall be due and payable on May 29, 2002 unless payable sooner pursuant to the terms of the Note.

HGA allocates interest expense to PSG primarily to reflect an estimate of the interest cost on debt incurred by HGA in connection with the May 29, 1992 acquisition which relates to the PSG management agreement with Nu-Med. Such allocations amounted to \$163,000, \$254,000 and \$194,000 for 1995, 1994 and 1993, respectively and are recorded as reductions of interest on long-term debt and interest on due to Parent note.

D. EMPLOYEE BENEFITS

The Company participates in Cooper's 401(k) plan (the 'Plan'), which covers substantially all full-time employees with more than 60 days of service. The Company matches employee contributions up to certain limits. These costs were \$58,000, \$61,000 and \$40,000 for 1995, 1994 and 1993, respectively.

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HOSPITAL GROUP OF AMERICA, INC. AND SUBSIDIARIES
(A WHOLLY OWNED SUBSIDIARY OF THE COOPER COMPANIES, INC.)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
YEARS ENDED OCTOBER 31, 1995, 1994 AND 1993

E. LONG TERM DEBT

Long-term debt at October 31, 1995 and 1994 consists of the following:

	(IN THOU	JSANDS)
Bank term loan, interest at 4% above the bank's prime rate (8.75% at October 31, 1995), subject to a minimum rate of 12%, payable monthly, principal payable in installments from September 1992 through August 1997	\$ 9,889	\$10,556
31, 1995	1,457	2,000
Less current portion	11,346 (2,124)	12,556 (1,187)
	\$ 9,222	\$11,369

Annual maturities of long-term debt are as follows:

YEAR ENDING OCTOBER 31

(IN THOUSANDS)

1995

1994

9,222 \$ 11,346		
,		\$ 11,346
1996	1996	. ,

The long-term debt agreements contain several covenants, including the maintenance of certain ratios and levels of net worth (as defined), restrictions with respect to the payments of cash dividends on common stock and on the levels of capital expenditures, interest and debt payments. The Industrial Revenue Bonds ('IRB') carries interest at 85% of prime, or approximately 7.44% per annum at October 31, 1995. The holders of the IRB have exercised their right to accelerate all payments of outstanding principal to December 31, 1995.

Substantially all of the property and equipment and accounts receivable $\,$ of the Company collateralize the debt outstanding.

F. COMMITMENTS AND CONTINGENCIES

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In the normal course of business, the Company is involved in various litigation cases. In the opinion of management, the disposition of such litigation will not have a material adverse effect on the Company's consolidated financial position.

The Company leases certain space and equipment under operating lease agreements. The following is a schedule of estimated minimum payments due under such leases with an initial term of more than one year as of October 31, 1995:

YEAR ENDING OCTOBER 31	BUILDINGS	EQUIPMENT	TOTAL
		N THOUSANDS)	
1996	\$ 452 238 127 26	\$ 155 118 51 19	\$ 607 356 178 45
	\$ 843	\$ 343	\$1,186

Some of the operating leases contain provisions for renewal or increased rental (based upon increases in the Consumer Price Index), none of which are taken into account in the above table. Rental expense under all operating leases amounted to \$840,000, \$706,000, and \$736,000 for 1995, 1994 and 1993, respectively.

G. INCOME TAXES

A reconciliation of the provision for (benefit of) income taxes included in the Company's statement of consolidated operations and the amount computed by applying the federal income tax rate to loss from continuing operations follows:

	YEAR E	ENDED OCTOBER	31,
	1995	1994	1993
	(1	IN THOUSANDS)	
Computed expected (benefit of) taxes	\$(3,766)	\$(1,780)	\$(1,078)
Amortization of intangibles Net operating losses for which no tax benefit was	70	70	70
recognized Other	3,680 16	1,704 6	1,002 6
Actual provision for income taxes	\$ 0	\$ 0	\$ 0

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities are as follows:

	YEAR ENDE	D OCTOBER 31,
		1994
	(IN THOUSANDS)	
Deferred tax assets: Accounts receivable, principally due to allowance for doubtful accounts	\$ 677 2,830 6,341	•
Total gross deferred tax assets(Valuation allowance)/offset to consolidated valuation allowance	9,848	6,482 678
Net deferred tax assets	6 , 598	7 , 160
Deferred tax liabilities: Plant and equipment, principally due to purchase accounting requirements Other, principally due to differences in accounting methods for financial and tax purposes.	(6,303) (295)	(6,734) (426)
Total gross deferred tax liabilities	(6 , 598)	(7,160)
Net deferred tax liability	\$ 0	\$ 0

The Company's net deferred tax liability was offset against the Parent's consolidated valuation allowance. The net change in the total valuation allowance for the year ended October 31, 1995 was an increase of \$3,928,000. At October 31, 1994, the net change in the offset against the Parent's consolidated valuation allowance was a decrease of \$3,272,000.

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HOSPITAL GROUP OF AMERICA, INC. AND SUBSIDIARIES
(A WHOLLY OWNED SUBSIDIARY OF THE COOPER COMPANIES, INC.)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
YEARS ENDED OCTOBER 31, 1995, 1994 AND 1993

At October 31, 1995 the Parent had consolidated net operating loss carryforwards, of which approximately \$10,000,000 related to the Company. The tax benefit of an additional \$5,000,000 of the Company's net operating loss carryforwards which have been utilized in the Parent's consolidated return are available in the future should the Company have sufficient taxable income during the carryforward period. The net operating loss carryforwards expire commencing in 2001.

H. PLEDGE AGREEMENT

Pursuant to a pledge agreement dated as of January 6, 1994, between the Parent and the Trustee for the holders of a new class of debt issued by the Parent (the 'Notes') the Parent has pledged a first priority security interest in all of its right, title and interest of its investment in the Company, all additional shares of stock of, or other equity interest in the Company from time to time acquired by the Parent, all additional intercompany indebtedness of the Company from time to time held by the Parent and except as set forth in the indenture to the Notes, the proceeds received from the sale or disposition of any or all of the foregoing.

I. SETTLEMENTS

Under an agreement dated July 11, 1985, as amended (the 'HMG Agreement'), Hampton Medical Group, P.A. ('HMG'), which is not affiliated with HGA, contracted to provide clinical and clinical administrative services at Hampton Psychiatric Institute ('Hampton Hospital'), the primary facility operated by Hospital Group of New Jersey, Inc. ('HGNJ'), a subsidiary of HGA. In late 1993 and early 1994, HGNJ delivered notices to HMG asserting that HMG had defaulted under the HMG Agreement based upon billing practices by HMG that HGNJ believed to be fraudulent. At the request of HMG, a New York state court enjoined HGNJ from terminating the HMG Agreement based upon the initial notice and ordered the parties to arbitrate whether HMG had defaulted.

On February 2, 1994, HMG commenced an arbitration in New York, New York (the 'Arbitration'), entitled Hampton Medical Group, P.A. and Hospital Group of New Jersey, P.A. (American Arbitration Association), in which it contested the alleged default. In addition, HMG made a claim against HGNJ for unspecified damages based on allegedly foregone fees on the contention that HMG had the right to provide services at all HGNJ-owned facilities in New Jersey, including certain outpatient clinics and the Hampton Academy, at which non-HMG physicians have been employed.

On December 30, 1994, Blue Cross and Blue Shield of New Jersey, Inc. commenced a lawsuit in the Superior Court of New Jersey entitled Blue Cross and Blue Shield of New Jersey, Inc. v. Hampton Medical Group, et al. against HMG and certain related entities and individuals unrelated to HGNJ or its affiliates alleging, among other things, fraudulent billing practices (the 'Blue Cross Action').

On or about April 12, 1995, an individual defendant in the Blue Cross Action who was formerly employed by HMG, Dr. Charles Dackis, commenced a third party claim in the Blue Cross Action against HGNJ, HGA and the Parent, alleging a right under the HMG Agreement to indemnify in an unspecified amount for fees, expenses and damages that he might incur in that action. In a letter brief filed on or about April 17, 1995, HMG indicated an intention to bring a similar claim at a later date. On or about May 16, 1995, HGNJ, HGA and the Parent filed an answer to the complaint, and HGNJ and HGA brought counterclaims against Dr. Dackis and cross-claims against HMG and Dr. A.L.C. Pottash, another individual defendant and the owner of HMG, in an amount to be determined, based on allegations of fraudulent and improper billing practices.

On October 27, 1995, the Court dismissed with prejudice all claims asserted by Dr. Dackis against HGA, HGNJ and the Parent in the Blue Cross Action. On December 11, 1995, the Parent announced a settlement of all disputes with HMG and Dr. Pottash. Pursuant to the settlement, (i) the parties released

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HOSPITAL GROUP OF AMERICA, INC. AND SUBSIDIARIES
(A WHOLLY OWNED SUBSIDIARY OF THE COOPER COMPANIES, INC.)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONCLUDED)
YEARS ENDED OCTOBER 31, 1995, 1994 AND 1993

each other from, among other things, the claims underlying the Arbitration, (ii) HGA purchased HMG's interest in the HMG Agreement on December 31, 1995, and (iii) HGNJ agreed to make certain payments to Dr. Pottash in respect of claims he had asserted. While only HMG and Dr. Pottash are parties to the settlement with HGA, HGNJ and the Parent, HGA has not been notified of any claims by other third party payors or others relating to the billing or other practices at Hampton Hospital, although it continues to respond voluntarily to requests for information from the State of New Jersey Department of Insurance and other government agencies with respect to these matters. The settlement with HMG and Dr. Pottash resulted in a one-time charge with a present value of \$5,551,000 to fourth quarter fiscal 1995 earnings. That charge reflects amounts paid to Dr. Pottash in December 1995 of \$3,100,000 included in other current liabilities at October 31, 1995 as well as two payments scheduled to be made to HMG in May 1997 and 1998, each in the amount of \$1,537,500.

HGA and Progressions Health Systems, Inc. entered into the purchase price agreement which settled cross claims between the parties related to purchase price adjustments (which were credited to goodwill) and other disputes and provided for a series of payments to be made to HGA. Pursuant to this agreement, HGA received approximately \$853,000 in 1995, \$421,000 of which has been credited to Settlement of Disputes, Net.

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SCHEDULE II

HOSPITAL GROUP OF AMERICA, INC. AND SUBSIDIARIES VALUATION AND QUALIFYING ACCOUNTS YEAR ENDED OCTOBER 31, 1995, 1994 AND 1993

	BALANCE AT BEGINNING OF PERIOD	ADDITIONS CHARGED TO COSTS AND EXPENSES	ADDITIONS CHARGED TO OTHER ACCOUNTS	DEDUCTIONS/ WRITE OFFS/ RECOVERIES/ OTHER	BALANCE AT END OF PERIOD
		(I	N THOUSANDS)		
Allowance for doubtful accounts: October 31, 1995 October 31, 1994 October 31, 1993	\$1,834 \$2,067 \$2,556	\$1,551 \$1,753 \$2,792	\$0 \$0 \$0	\$(1,692) \$(1,986) \$(3,281)	\$1,693 \$1,834 \$2,067

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INDEPENDENT AUDITORS' REPORT

The Board of Directors and Stockholders COOPERSURGICAL, INC.:

We have audited the accompanying balance sheets of CooperSurgical, Inc. as of October 31, 1995 and 1994, and the related statements of operations, stockholders' equity (deficit), and cash flows for each of the years in the three-year period ended October 31, 1995. In connection with our audits of the financial statements, we also have audited financial statement schedule II. These financial statements and the financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and the financial statement schedule based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of CooperSurgical, Inc. as of October 31, 1995 and 1994, and the results of its operations and its cash flows for each of the years in the three-year period ended October 31, 1995, in conformity with generally accepted accounting principles. Also in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

KPMG PEAT MARWICK LLP

Stamford, Connecticut December 4, 1995

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COOPERSURGICAL, INC. BALANCE SHEETS

(OCTOBER	31,	
1995		1	1994
(TN	THOUSAN	IDS	OF

DOLLARS)

ASSETS

ADDETO		
Current assets: Cash	\$ 197	\$ 247
Receivables Trade, less allowance for doubtful accounts of \$574 in 1995 and \$542 in 1994 Other receivables	1,598 13	1,649 53
	1,611	1,702
Inventories Raw materials Work-in-process. Finished goods.	2,068 260 1,121	2,544 283 1,535
	3,449	4,362
Prepaid expenses	246	253
Total current assets	5,503	6,564
Furniture and equipmentLess accumulated depreciation	1,725 (1,242)	1,499 (989)
	483	510
Intangibles, net of accumulated amortization		
Patents. Goodwill Non-compete agreements Distribution rights.	1,005 1,486 45 132	1,584 224 157
	2,668	1,965
Other assets	496	496
	\$ 9,150	\$ 9,535
LIABILITIES & STOCKHOLDERS' EQUITY Current liabilities:		
Current liabilities: Current installments of long-term debt Accounts payable	\$ 940 1,617	\$ 15 941 1,531
Total current liabilities	2,557	2,487
Long-term debt Due to Parent	153 3,967	105 3,147
Total liabilities	6,677	5,739
Commitments and contingencies (see note 8) Stockholders' equity: Series A Convertible Preferred stock: 10,633,572 shares authorized, 10,436,660 issued and outstanding at October 31, 1995 and 1994, par value per share \$.0001, aggregate liquidation preference of \$20,253 at October 31, 1995 and 1994 plus cumulative dividend of \$4,299 at October		
31, 1995 (\$2,274 in 1994). Common stock: 12,000,000 shares authorized, 23,212 issued and outstanding, par value per share \$.0001 at October 31, 1995 and 1994	1 20,252	1 20,252 (67)
Accumulated deficit	(17,780)	(16,390)
Total stockholders' equity	2,473	3,796
	\$ 9,150 	\$ 9,535

See accompanying notes to financial statements.

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COOPERSURGICAL, INC. STATEMENTS OF OPERATIONS

	YEAR ENDED OCTOBER 31,			
	1995 1994		1993	
	(IN TH	OUSANDS OF	DOLLARS)	
Net sales Cost of goods sold	\$12,824 6,182	\$12,847 6,680	\$14,679 7,429	

Gross profit	6,642	6 , 167	7,250
Costs and expenses			
Research and development expense	804	673	778
Selling, general and administrative expense	5,909	6,513	10,507
Costs associated with restructuring operations	425		
Other expense	140	9	460
Amortization of intangibles	318	303	290
Interest:			
Parent promissory notes	429	1,062	2,240
Other	7	11	18
	8,032	8,571	14,293
Net loss	\$(1,390)	\$(2,404)	\$(7,043)

See accompanying notes to financial statements.

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COOPERSURGICAL, INC. STATEMENTS OF STOCKHOLDERS' EQUITY (DEFICIT) YEARS ENDED OCTOBER 31, 1995, 1994 AND 1993

	SERIES A PREFERRED STOCK	COMMON STOCK	ADDITIONAL PAID-IN CAPITAL	TRANSLATION ADJUSTMENT	RETAINED EARNINGS (ACCUMULATED DEFICIT)	TOTAL STOCKHOLDERS EQUITY (DEFICIT)
			(IN THOU	JSANDS OF DOLLAR	S)	
Balance at October 31, 1992 Net Loss	\$ 	\$ 	\$ 1,242 	\$ 33	\$ (6,943) (7,043)	\$ (5,701) (7,043) 33
Balance at October 31, 1993 Issuance of 9,796,660 shares of Series A convertible preferred			1,242	33	(13,986)	(12,711)
stock (see note 5) Net Loss Aggregate translation adjustment	1 	 	19,010 	 (100)	(2,404) 	19,011 (2,404) (100)
Balance at October 31, 1994 Net Loss	1 	 	20 , 252 	(67) 67	(16,390) (1,390) 	3,796 (1,390) 67
Balance at October 31, 1995	\$ 1 	\$ 	\$ 20,252	\$	\$(17,780)	\$ 2,473

See accompanying notes to financial statements.

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COOPERSURGICAL, INC. STATEMENTS OF CASH FLOWS YEARS ENDED OCTOBER 31, 1995, 1994 AND 1993

	1995	1994	1993
	(IN THO)LLARS)	
Cash flows provided (used) by operating activities: Net loss	\$(1,390)	\$(2,404)	\$(7,043)
Depreciation and amortization	585	629	540
Bad debt expense	18	70	191
Interest on Parent advances			2,240
Management fees to Parent			1,312
Change in assets and liabilities:			
(Increase) decrease in receivables	73	487	(463)
(Increase) decrease in inventories	913	1,579	(1,286)
(Increase) decrease in other current assets	7	113	288
(Increase) in other assets		(3)	(330)
Increase (decrease) in accounts payable	(201)	(109)	(724)
Increase (decrease) in accrued liabilities and other	138	(187)	517
Net cash provided (used) by operating activities	143	175	(4,758)

Cash flows used in investing activities:						
Capital expenditures Purchase of patent		(168) (821)		(30)		(302)
ratemase of pateme						
Net cash (used) by investing activities		(989)		(30)		(302)
Cash flows provided (used) by financing activities:						
Proceeds from (repayment of) Parent advances		820		(167)		5,554
Repayment of long-term debt		(24)		(28)		(404)
Net cash provided (used) by financing activities		796		(195)		5,150
Net increase (decrease) in cash and cash equivalents		(50)		(50)		90
Cash and cash equivalents, beginning of period		247		297		207
		197		247		297
Cash and cash equivalents, end of period	۶ 	197	۶ 	247	۶ 	297
Cash paid for: Interest	Ś	429	٠.	L.062	Ś	
interest	ب 	429	ې . 		ې 	
Income taxes	\$ - 		\$ - 		\$ 	

Non-cash investing and financing activities:

During fiscal 1994, CooperSurgical's Parent converted \$19,011,000 of Parent advances into 9,796,660 shares of CooperSurgical Series A convertible preferred stock.

See accompanying notes to financial statements.

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COOPERSURGICAL, INC. NOTES TO FINANCIAL STATEMENTS

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

GENERAL

CooperSurgical, Inc. ('CooperSurgical'), a Delaware corporation, develops, manufactures and distributes electrosurgical, cryosurgical and general application diagnostic surgical instruments and equipment. The Cooper Companies, Inc. ('Parent'), a Delaware corporation, owns 100% of CooperSurgical's Series A convertible preferred stock. CooperSurgical's outstanding common stock is 100% owned by individuals on the CooperSurgical Advisory Board which provides counsel and management of clinical trials in the area of minimally invasive surgery. The accompanying financial statements have been prepared from the separate records of CooperSurgical and may not be indicative of conditions which would have existed or the results of its operations if CooperSurgical operated autonomously (see Note 5). Foreign exchange translation and transactions are immaterial.

DEPENDENCE UPON PARENT

CooperSurgical believes that the acquisition of certain patented products in fiscal 1995, the continued consolidation of administrative, selling and marketing functions to its Shelton facility, and continued inventory reductions will permit it to meet its cash obligations until its liability to its Parent matures.

CooperSurgical's liability to Parent matures on May 1, 1997, and the Parent is committed to funding the Company's cash requirements, as necessary, until that date.

CooperSurgical does not expect to be able to repay its liability to Parent at maturity without a significant improvement in operating results from present levels. There can be no assurance that such an improvement will be achieved or that the Parent will extend further the maturity date of CooperSurgical's liability.

REVENUE RECOGNITION

CooperSurgical recognizes product revenue when risk of ownership has transferred to the buyer, net of appropriate provisions for sales returns and bad debts.

INCOME TAXES

CooperSurgical is included in the consolidated income tax returns of the Parent. The consolidated federal, state and local taxes are subject to a tax sharing agreement under which CooperSurgical's liability is computed on a non-consolidated basis using a combined rate of 40%.

Effective November 1, 1993, CooperSurgical adopted the liability method of accounting for income taxes as prescribed by Statement of Financial Accounting

Standards No. 109, 'Accounting for Income Taxes' (FAS 109). The liability method under FAS 109 measures the expected tax impact of future taxable income or deductions resulting from temporary differences in the tax and financial reporting bases of assets and liabilities reflected in the consolidated balance sheet. Deferred tax assets and liabilities are determined using the enacted tax rates in effect for the year in which these differences are expected to reverse. Under FAS 109, the effect on deferred tax assets and liabilities of a change in tax rates is recognized in the period that the change is enacted. In 1993 and prior years, the Company accounted for income taxes under APB Opinion 11.

POSTEMPLOYMENT BENEFITS

Effective November 1, 1994, CooperSurgical, Inc. adopted Statement of Financial Accounting Standards No. 112, 'Employer's Accounting for Postemployment Benefits' ('FAS 112'). FAS 112 establishes accounting standards for employers who provide benefits to former or inactive employees

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COOPERSURGICAL, INC. NOTES TO FINANCIAL STATEMENTS -- (CONTINUED)

after employment but before retirement ('postemployment benefit'). Postemployment benefits are all types of benefits provided to former or inactive employees, their beneficiaries, and covered dependents. Those benefits include, but are not limited to, salary continuation, supplemental unemployment benefits, severance benefits, disability-related benefits (including workers' compensation), job training and counseling, and continuation of benefits such as healthcare benefits and life insurance coverage.

The termination benefits portion of the restructuring charge, discussed in note 2, has been accounted for in accordance with the provisions of FAS 112.

INVENTORIES

Inventories are carried at the lower of cost, determined on an average cost basis, or \max

ADVERTISING

CooperSurgical expenses the production costs of advertising the first time the advertising takes place, except for direct-response advertising, which is capitalized and amortized over its expected period of future benefits.

Direct Response advertising consists primarily of catalog mailings that include order forms for CooperSurgical's products. The capitalized costs of the advertising are amortized over a three to four month period or until the next catalog mailing is made.

At October 31, 1995 and 1994, direct response advertising costs of \$136,000 and \$45,000, respectively, were included in prepaid expenses. Advertising expense was \$839,000, \$1,033,000 and \$1,300,000 in fiscal 1995, 1994, and 1993, respectively.

FURNITURE AND EQUIPMENT

Furniture and equipment are carried at cost. Depreciation is computed on the straight-line method over the estimated useful lives of depreciable assets.

AMORTIZATION OF INTANGIBLES

Amortization is currently provided on all intangible assets on a straight-line basis over periods up to 20 years. Accumulated amortization at October 31, 1995 and 1994 was \$1,454,000 and \$1,136,000, respectively. The Company assesses the recoverability of goodwill and other long-lived assets by determining whether the amortization of these assets over their remaining life can be recovered through reasonably expected future cash flow.

STOCK BASED COMPENSATION

In October, 1995, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards 123, 'Accounting for Stock-Based Compensation (FAS 123).' FAS 123 applies to all transactions in which an entity acquires goods or services by issuing equity instruments such as common stock, except for employee stock ownership plans. FAS 123 establishes a new method of accounting for stock-based compensation arrangements with employees which is fair value based. The statement encourages (but does not require) employers to adopt the new method in place of the provisions of Accounting Principles Board Opinion (APB) No. 25, Accounting for Stock Issued to Employees. Companies may continue to apply the accounting provisions of APB No. 25 in determining net income, however, they must apply the disclosure requirements of FAS 123. If the Company adopts the fair value based method of FAS 123, a higher compensation cost would result for fixed stock option plans and a different compensation cost will result for the Company's contingent or variable stock option plans. The recognition provisions and disclosure requirements of FAS 123 are effective for fiscal

COOPERSURGICAL, INC. NOTES TO FINANCIAL STATEMENTS -- (CONTINUED)

years beginning after December 15, 1995. The Company will adopt the disclosure requirements but not the recognition requirements in its 1997 fiscal year. Such adoption will have no impact on reported results.

(2) SIGNIFICANT EVENTS

RESTRUCTURING

During fiscal 1995, CooperSurgical closed their Redmond, Washington and Belgium field offices whereby all employees at these locations and certain support personnel at CooperSurgical's Shelton, Connecticut headquarters were terminated, resulting in a \$425,000 restructuring charge. The restructuring charge includes termination benefits of \$314,000 which covers eight employees. As of October 31, 1995, \$262,000 of these termination benefits had been paid and five employees had been officially terminated.

PATENT ACQUISITION

During fiscal 1995, CooperSurgical acquired the rights to certain patented products for \$1,000,000. As of October 31, 1995, \$800,000 had been paid, the final \$200,000 installment (reported in accounts payable at October 31, 1995) is due at the earlier of June 15, 1996 or the date certain contractual milestones are met

(3) EXPORT SALES

CooperSurgical had export sales of \$2,118,000, \$2,441,000, and \$2,200,000 for the years ended October 31, 1995, 1994 and 1993, respectively.

(4) ACCOUNTS PAYABLE

CooperSurgical utilized a cash concentration account with the Parent whereby approximately \$180,000 and \$193,000 of checks issued and outstanding at October 31, 1995 and 1994, respectively, in excess of related bank cash balances were reclassified to accounts payable. Sufficient funds were available from the Parent to cover these checks.

(5) RELATED PARTY TRANSACTIONS

Included in CooperSurgical's selling, general and administrative expense are Parent allocations for technical service fees of \$389,000, \$514,000, and \$1,312,000 for the years ended October 31, 1995, 1994 and 1993, respectively. Technical service fees for the year ended October 31, 1993 include \$134,000 relating to redetermination of the appropriate amount for the year ended October 31, 1992. These costs are charges from the Parent for accounting, legal, tax and other services provided to CooperSurgical and are added to the balance Due to Parent.

On January 24, 1994, CooperSurgical's Parent converted \$19,011,000 of Parent advances into 9,796,660 shares of CooperSurgical Series A convertible preferred stock and converted the remaining \$3,313,000 balance of Parent advances into a Term Note, with principal and interest due January 24, 1996, bearing interest at 12%, compounded monthly (Parent advances in excess of \$4,000,000 bear interest at 15%, compounded monthly). On January 10, 1995, the maturity date of this Term Note for principal plus any accrued unpaid interest was extended to May 1, 1997.

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COOPERSURGICAL, INC. NOTES TO FINANCIAL STATEMENTS -- (CONTINUED)

(6) INCOME TAXES

A reconciliation of the provision for (benefit of) income taxes included in CooperSurgical's statement of operations and the amount computed by applying the federal income tax rate to income (loss) from continuing operations before extraordinary items and income taxes follows:

YEARS ENDED OCTOBER 31,
----1995 1994 1993
---- (IN THOUSANDS OF DOLLARS)

Increase (decrease) in taxes resulting from:			
Amortization of intangibles		33	29
Net operating losses for which no tax benefit was recognized	432	781	2,364
Other	8		2
Actual provision for income taxes	\$	\$	\$

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred liabilities are as follows:

	OCTOBER 31,	
	1995	1994
	(IN THOUSANDS OF DOLLARS)	
Deferred tax assets:		
Accounts receivable, principally due to allowance for doubtful accounts Inventories, principally due to obsolescence reserves Accrued liabilities, principally due to compensation accruals	\$ 230 697 327	\$ 152 594 148
Net operating loss carryforwards.	5,731 98	5,675 11
Total gross deferred tax assets	7,083 (7,083)	6,580 (6,580)
Net deferred tax asset	\$	\$

The valuation allowance increased \$503,000 and \$1,250,000 for the years ended October 31, 1995 and 1994, respectively.

At October 31, 1995, the Parent had consolidated net operating loss carryforwards of which approximately \$11,400,000 related to CooperSurgical. The tax benefit of an additional \$3,000,000 of CooperSurgical net operating loss carryforwards which have been utilized in the Parent's consolidated return are available in the future should CooperSurgical have sufficient taxable income during the carryforward period. The net operating loss carryforwards expire commencing in 2006.

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COOPERSURGICAL, INC. NOTES TO FINANCIAL STATEMENTS -- (CONTINUED)

(7) LONG-TERM DEBT

Long-term debt consists of the following:

	OCTOBE	R 31,
	1995	1994
	(IN THO	
Note payable; interest at 9%, maturing 1998	\$105 48	\$120
Less current portion	153	120 (15)
	\$153	\$105

During fiscal 1995, CooperSurgical acquired a new telephone system under the terms of a capital lease for 72,000 whereby CooperSurgical can purchase the system for 1 at the end of the 48 month lease term. As of October 31, 1995, accumulated depreciation associated with the telephone system totaled 5,000.

Annual maturities of long-term debt, including current installments thereof, are as follows:

1996	\$
1997	35
1998	109
1999	9

(8) COMMITMENTS AND CONTINGENCIES

In the normal course of its business, CooperSurgical is involved in various litigation cases. In the opinion of management, the disposition of such litigation will not have a materially adverse effect on CooperSurgical's financial condition.

CooperSurgical leases certain property and equipment under noncancelable operating lease agreements. The following is a schedule of the estimated minimum payment due under such leases with an initial term of more than one year as of October 31, 1995:

YEAR ENDING OCTOBER 31,	(IN THOUSANDS OF DOLLARS)
1996	1 =
1997 1998	
1999	
2001 and thereafter	

Rental expense for all leases amounted to approximately \$317,000, \$311,000, and \$340,000 for the years ended October 31, 1995, 1994 and 1993, respectively.

(9) EMPLOYEE BENEFITS

CooperSurgical employees are eligible to participate in the Parent's 401(k) Savings Plan, a defined contribution plan and the Parent's Retirement Income Plan, a defined benefit plan. As of October 31, 1995, CooperSurgical has not elected to participate in the Parent's Retirement Income Plan. Employer contributions to the Parent's 401(k) Savings Plan, as well as costs and expenses of administering the

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COOPERSURGICAL, INC. NOTES TO FINANCIAL STATEMENTS -- (CONCLUDED)

Plan, are allocated to CooperSurgical as appropriate. These amounts were not significant for the years ended October 31, 1995, 1994 and 1993.

(10) SERIES A CONVERTIBLE PREFERRED STOCK

The Series A Convertible Preferred Stock is convertible into Common Stock on a one-to-one basis, subject to adjustment for stock splits, dividends and certain other distributions of Common Stock and has voting rights equal to the number of shares of Common Stock into which it is convertible. CooperSurgical is required to reserve for issuance, shares of Common Stock equal to the shares of Preferred Stock issued and outstanding at any given date. The Preferred Stock has a liquidation preference of \$1.940625 per share and accrues cumulative dividends of \$0.1940625 per share per annum. The aggregate liquidation preference of the Preferred Stock at October 31, 1995 is \$20,253,000, plus cumulative dividends of \$4,299,000. The Preferred Stock participates ratably with the Common Stock in any additional dividends declared beyond the cumulative dividends and in any remaining assets beyond the liquidation preference. The Series A Convertible Preferred Stock represents 99.8% of the total voting rights of all outstanding CooperSurgical stock.

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SCHEDULE II

COOPERSURGICAL, INC. VALUATION AND QUALIFYING ACCOUNTS THREE YEARS ENDED OCTOBER 31, 1995

BALANCE AT BEGINNING OF YEAR	CHARGED TO COSTS AND EXPENSES	ADDITIONS CHARGED TO OTHER ACCOUNTS	DEDUCTIONS	BALANCE END OF YEAR
	(AMOUNTS IN	THOUSANDS OF I	DOLLARS)	
\$542 	\$ 18 	\$ 38 	\$ 24 	\$ 574
\$472	\$ 70	\$ 	\$ 	\$ 542
\$281	\$197	\$ \$	\$ 6 	\$ 472
	\$542 	### BEGINNING OF YEAR EXPENSES	BALANCE AT CHARGED TO CHARGED TO BEGINNING OF YEAR EXPENSES ACCOUNTS (AMOUNTS IN THOUSANDS OF I	## BALANCE AT CHARGED TO CHARGED TO BEGINNING OF YEAR EXPENSES ACCOUNTS DEDUCTIONS (AMOUNTS IN THOUSANDS OF DOLLARS)

3. EXHIBITS.

EXHIBIT NUMBER		PAGE
	-	
3.1	Restated Certificate of Incorporation, as partially amended, incorporated by reference to Exhibit 4(a) to the Company's Registration Statement on Form S-3 (No. 33-17330) and Exhibits 19(a) and 19(c) to the Company's Quarterly Report on Form 10-Q for the Fiscal Quarter ended April 30, 1988.	
3.2	Certificate of Amendment of Restated Certificate of Incorporation dated September 21, 1995.	
3.3	Amended and Restated By-Laws, incorporated by reference to Exhibit 3.2 to the Company's Report on Form 8-A dated January 18, 1994.	
4.1	Second Supplemental Indenture, dated as of January 6, 1994, between the Company and Bankers Trust Company, as successor trustee, with respect to the 10 5/8% Convertible Subordinated Reset Debentures due 2005, incorporated by reference to Exhibit 4.3 to the Company's Report on Form 8-A dated January 18, 1994.	
4.2	Indenture, dated as of January 6, 1994, between the Company and IBJ Schroder Bank & Trust Company, as trustee, with respect to the 10% Senior Subordinated Secured Notes due 2003, incorporated by reference to Exhibit 4.8 to the Company's Report on Form 8-A dated January 18, 1994.	
4.3	Pledge Agreement, dated January 6, 1994, by the Company in favor of IBJ Schroder Bank & Trust Company, as Trustee, incorporated by reference to Exhibit 4.9 to the Company's Report on Form 8-A dated January 18, 1994.	
4.4	Rights Agreement, dated as of October 29, 1987, between the Company and The First National Bank of Boston, incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K dated October 29, 1987.	
4.5	Amendment No. 1 to Rights Agreement, dated as of June 14, 1993, between the Company and The First National Bank of Boston, incorporated by reference to Exhibit 10.4 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended April 30, 1993.	
4.6	Amendment No. 2 to Rights Agreement, dated as of January 16, 1995, between the Company and The First National Bank of Boston, incorporated by reference to Exhibit 4.6 to the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 1994.	
4.7	Certificate of Designation, Preferences and Rights of Series A Junior Participating Preferred Stock of The Cooper Companies, Inc., incorporated by reference to Exhibit 4.10 of the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 1989.	
10.1	1988 Long Term Incentive Plan, Amended and Restated as of January 16, 1995, incorporated by reference to Exhibit 10.1 to the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 1994.	
10.2	Turn-Around Incentive Plan, incorporated by reference to Exhibit 10.2 to the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 1994.	
10.3	Severance Agreement entered into as of June 10, 1991, by and between CooperVision, Inc. and A. Thomas Bender, incorporated by reference to Exhibit 10.26 to Amendment No. 1 to the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 1992.	
10.4	Letter dated March 25, 1994, to A. Thomas Bender from the Chairman of the Compensation Committee of the Company's Board of Directors, incorporated by reference to Exhibit 10.4 to the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 1994.	

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EXHIBIT
NUMBER

PAGE

⁻⁻ Employment Agreement dated as of December 1, 1991, by and between Robert S. Holcombe and the Company, incorporated by reference to Exhibit 10.27 to Amendment No. 1 to the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 1992.

⁻⁻ Letter Agreement dated November 16, 1994, by and between Robert S. Holcombe and the Company, incorporated by reference to Exhibit 10.6 to the Company's Annual Report on Form 10-K for the 10.6

- fiscal year ended October 31, 1994.
- 10.7 -- Letter Agreement dated October 3, 1995, by and between Robert S. Holcombe and the Company.
- -- Severance Agreement entered into as of April 26, 1990, by and between Nicholas J. Pichotta and 10.8 the Company.
- 10.9
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 -- Employment Agreement entered into as of May 27, 1992, by and between Mark R. Russell and Hospital 10.10 Group of America, Inc., incorporated by reference to Exhibit 10.20 to Form 10-K-A dated February 27, 1995.
- 10.11 Letter Agreement dated June 18, 1993, by and between Mark R. Russell and Hospital Group of America, Inc., incorporated by reference to Exhibit 10.21 to Form 10-K-A dated February 27, 1995.
- 10.12 -- Letter Agreement dated January 11, 1995, by and between Mark R. Russell and Hospital Group America, Inc., incorporated by reference to Exhibit 10.22 to Form 10-K-A dated February 27, 1995.
- -- Severance Agreement entered into as of August 21, 1989, by and between Robert S. Weiss and the Company, incorporated by reference to Exhibit 10.28 to Amendment No. 1 to the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 1992.
- -- 1990 Restricted Stock Plan for Non-Employee Directors of The Cooper Companies, Inc., incorporated 10.14 by reference to the Company's Proxy Statement dated June 15, 1990.
- -- 1996 Long Term Incentive Plan for Non-Employee Directors of The Cooper Companies, Inc., incorporated by reference to the Company's proxy statement for its 1996 Annual Meeting of 10 15 Stockholders.
- -- Exchange Agreement, dated June 12, 1992 by and between the Company and Cooper Life Sciences, 10.16 Inc., incorporated by reference to Exhibit 28(d) to the Company's Current Report on Form 8-K dated June 12, 1992.
- -- Settlement Agreement, dated June 12, 1992, by and between the Company and Cooper Life Sciences, 10.17 Inc., incorporated by reference to Exhibit 28(e) to the Company's Current Report on Form 8-K dated June 12, 1992.
- 10.18 -- Exchange Agreement, dated June 14, 1993, between the Company and Cooper Life Sciences, Inc., incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended April 30, 1993.
- -- Registration Rights Agreement, dated June 14, 1993, between the Company and Cooper Life Sciences, 10.19 Inc., incorporated by reference to Exhibit 10.3 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended April 30, 1993.
- -- Settlement Agreement, dated June 14, 1993, between the Company and Cooper Life Sciences, Inc., 10 20 incorporated by reference to Exhibit 10.5 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended April 30, 1993.

EXHIBIT NUMBER

PAGE

- -- Amendment No. 1 to Settlement Agreement of June 14, 1993, dated as of January 16, 1995, between the Company and Cooper Life Sciences, Inc., incorporated by reference to exhibit 10.14 to the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 1994.

 -- Agreement dated as of September 28, 1993, among Medical Engineering Corporation, Bristol-Myers 10.21
- 10.22 Squibb Company and the Company, incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K dated October 1, 1993.
- 11 -- Calculation of Net Income per Common Share.
- -- Subsidiaries.
- 23 -- Consent of KPMG Peat Marwick LLP.
- 27 -- Financial Data Schedule.
- (b) Reports on Form 8-K.

September 27, 1995 -- Item 5. Other Events

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on January 12, 1996.

THE COOPER COMPANIES, INC.

/S/ A. Thomas Bender

A. THOMAS BENDER PRESIDENT, CHIEF EXECUTIVE OFFICER AND DIRECTOR

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities indicated on the dates set forth opposite their respective names.

/s/ ALLAN E. RUBENSTEIN

Chairman of the Board of Directors

ALLAN E. RUBENSTEIN		
/s/ A. THOMAS BENDER A. THOMAS BENDER	President, Chief Executive Officer and Director	January 12, 1996
/s/ ROBERT S. WEISS ROBERT S. WEISS	Executive Vice President, Treasurer and Chief Financial Officer	January 12, 1996
/s/ STEPHEN C. WHITEFORD	Vice President and Corporate Controller	January 12, 1996
/s/ MARK A. FILLER MARK A. FILLER	Director	January 12, 1996
/s/ MICHAEL H. KALKSTEIN MICHAEL H. KALKSTEIN	Director	January 12, 1996
/s/ MOSES MARX MOSES MARX	Director	January 12, 1996
/s/ DONALD PRESS DONALD PRESS	Director	January 12, 1996
/s/ STEVEN ROSENBERG STEVEN ROSENBERG	Director	January 12, 1996

STATEMENT OF DIFFERENCES

The British pound sign shall be expressed as 'L'
The trademark symbol shall be expressed as 'tm'
The registered trademark symbol shall be expressed as 'r'

EXHIBIT INDEX

EXHIBIT NUMBER	DESCRIPTION OF DOCUMENT	LOCATION OF EXHIBIT IN SEQUENTIAL NUMBERING SYSTEM
3.1	Restated Certificate of Incorporation, as partially amended, incorporated by reference to Exhibit 4(a) to the Company's Registration Statement on Form S-3 (No. 33-17330) and Exhibits 19(a) and 19(c) to the Company's Quarterly Report on Form 10-Q for the Fiscal Ouarter ended April 30, 1988.	
3.2	Certificate of Amendment of Restated Certificate of Incorporation dated September 21, 1995.	
3.3	Amended and Restated By-Laws, incorporated by reference to Exhibit 3.2 to the Company's Report on Form 8-A dated January 18, 1994	
4.1	Second Supplemental Indenture, dated as of January 6, 1994, between the Company and Bankers Trust Company, as successor trustee, with respect to the 10 5/8% Convertible Subordinated Reset Debentures due 2005, incorporated by reference to Exhibit 4.3 to the Company's Report on Form 8-A dated January 18, 1994	
4.2	Indenture, dated as of January 6, 1994, between the Company and IBJ Schroder Bank & Trust Company, as trustee, with respect to the 10% Senior Subordinated Secured Notes due 2003, incorporated by reference to Exhibit 4.8 to the Company's Report on Form 8-A dated January 18, 1994.	
4.3	Pledge Agreement, dated January 6, 1994, by the Company in favor of IBJ Schroder Bank & Trust Company, as Trustee, incorporated by reference to Exhibit 4.9 to the Company's Report on Form 8-A dated January 18, 1994	
4.4	Rights Agreement, dated as of October 29, 1987, between the Company and The First National Bank of Boston, incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K dated October 29, 1987	
4.5	Amendment No. 1 to Rights Agreement, dated as of June 14, 1993, between the Company and The First National Bank of Boston, incorporated by reference to Exhibit 10.4 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended April 30, 1993	
4.6	Amendment No. 2 to Rights Agreement, dated as of January 16, 1995, between the Company and The First National Bank of Boston, incorporated by reference to Exhibit 4.6 to the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 1994	
4.7	Certificate of Designation, Preferences and Rights of Series A Junior Participating Preferred Stock of The Cooper Companies, Inc., incorporated by reference to Exhibit 4.10 of the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 1989	

10.1	1988 Long Term Incentive Plan, Amended and Restated as of January 16, 1995, incorporated by reference to Exhibit 10.1 to the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 1994
10.2	Turn-Around Incentive Plan, incorporated by reference to Exhibit 10.2 to the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 1994
10.3	Severance Agreement entered into as of June 10, 1991, by and between CooperVision, Inc. and A. Thomas Bender, incorporated by reference to Exhibit 10.26 to Amendment No. 1 to the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 1992
10.4	Letter dated March 25, 1994, to A. Thomas Bender from the Chairman of the Compensation Committee of the Company's Board of Directors, incorporated by reference to Exhibit 10.4 to the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 1994
10.5	Employment Agreement dated as of December 1, 1991, by and between Robert S. Holcombe and the Company, incorporated by reference to Exhibit 10.27 to Amendment No. 1 to the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 1992
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IN SEQUENTIAL
NUMBERING
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23	Subsidiaries Consent of KPMG Peat Marwick LLP
27	Financial Data Schedule.

STATE OF DELAWARE OFFICE OF THE SECRETARY OF STATE

I, Edward J. Freel, Secretary of State of the State of Delaware, do hereby certify the attached is a true and correct copy of the Certificate of Amendment of 'The Cooper Companies, Inc.', filed in this office on the twenty-first day of September, A.D. 1995, at 9 o'clock a.m.

A certified copy of this Certificate has been forwarded to the Kent County Recorder of Deeds for recording.

[SECRETARY'S OFFICE SEAL]

EDWARD J. FREEL

Edward J. Freel, Secretary of State

AUTHENTICATION: 7648348

DATE: 09-21-95

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CERTIFICATE OF AMENDMENT
OF RESTATED CERTIFICATE OF INCORPORATION
OF
THE COOPER COMPANIES, INC.

(PURSUANT TO SECTION 242 OF THE GENERAL CORPORATION LAW OF THE STATE OF DELAWARE)

The Cooper Companies, Inc., a corporation duly organized and existing under the laws of the State of Delaware (the 'Corporation'), does hereby certify as follows:

- 1. The name of the Corporation is The Cooper Companies, Inc.
- 2. The Restated Certificate of Incorporation is hereby amended by changing Article IV(a) thereof so that, as amended, such Article IV(a) shall read in its entirety as follows:
 - (a) Number of Shares. The total number of shares of all classes of stock which the Corporation shall have authority to issue is 21,000,000, consisting of (i) 20,000,000 shares of Common Stock ('Common Stock'), each share having a par value of \$.10, and (ii) 1,000,000 shares of Preferred Stock ('Preferred Stock'), each share having a par value of \$.10.
- 3. The Restated Certificate of Incorporation is hereby amended by adding Paragraph (c) to Article IV thereof, which paragraph shall read in its entirety as follows:
 - (c) Simultaneously with the effective date of this amendment (the 'Effective Date'), each share of the Company's Common Stock, par value \$.10 per share, issued and outstanding immediately prior to the Effective Date (the 'Old Common Stock') shall automatically and without any action on the part of the holder thereof be reclassified as and changed into one-third (1/3) of a share of the Company's Common Stock, par value \$.10 per share (the 'New Common Stock'), subject to the treatment of fractional share interests as described below. Each holder of a certificate or certificates which immediately prior to the Effective Date represented outstanding shares of Old Common Stock (the 'Old Certificates', whether one or more) shall be entitled to receive upon surrender of such Old Certificates to American Stock Transfer and Trust Company (the 'Exchange Agent' or 'Transfer Agent') for cancellation, a certificate or certificates (the 'New Certificates', whether one or more) representing the number of whole shares of the New Common Stock formerly represented by such Old Certificates so surrendered, are reclassified under the terms hereof. From and after the Effective Date, Old Certificates (and, where applicable, cash in lieu of fractional shares, as provided below) pursuant to the provisions hereof. No certificates of scrip representing fractional share interests in New Common Stock will be issued, and no such fractional share interest will

Source: COOPER COMPANIES INC, 10-K405, January 16, 1996

vote, or to any rights of a stockholder of the Company. In lieu of any fraction of a share, a certificate or certificates evidencing the aggregate of all fractional shares otherwise issuable (rounded, if necessary, to the next highest whole share) shall be issued to the Exchange Agent or its nominee, as agent for the accounts of all holders of Common Stock otherwise entitled to have a fraction of a share issued to them in connection with the Reverse Split. Sales of fractional interest will be effected by the Exchange Agent or its nominee as soon as practicable on the basis of prevailing market prices of the Common Stock on the New York Stock Exchange at the time of sale. After the Reverse Split Effective Date, the Exchange Agent will pay to such stockholders their pro rata share of the net proceeds derived from the sale of their fractional interest upon surrender of their stock certificates. If more than one Old Certificate shall be surrendered at one time for the account of the same stockholder, number of full shares of New Common Stock for which New Certificates shall be issued shall be issued shall be computed on the basis of the aggregate number of shares represented by the Old Certificates so surrendered. In the event that the Company's Transfer Agent determines that a holder of Old Certificates has not tendered all of his certificates for exchange, the Transfer Agent shall carry forward any fractional share until all certificates of that holder have been presented for exchange such that payment for fraction shares to any one person shall not exceed the value of one share. If any New Certificate is to be issued in a name other than that in which the Old Certificates surrendered for exchange are issued, the Old Certificates so surrendered shall be properly endorsed and otherwise in proper form for transfer, and the person or persons requesting such exchange shall affix any requisite stock transfer stamps to the Old Certificates surrendered, or provide funds for their purchase, or establish to the satisfaction of the Transfer Agent that such taxes are not payable. From after the Effective Date, the amount of capital represented by the shares of the New Common Stock into which and for which the shares of the Old Common Stock are reclassified under the terms hereof shall be the same as the amount of capital represented by the shares of Old Common Stock so reclassified, until thereafter reduced or increased in accordance with applicable law.

4. Such Amendments of the Restate Certificate of Incorporation have been duly adopted in accordance with the provisions of Section 242 of the General Corporation Law of the State of Delaware. The Board of Directors of the Corporation adopted resolutions setting forth these Amendments, declaring their advisability and calling for submission of such Amendments to the stockholder of the Corporation for vote at the Corporation's 1995 Annual Meeting of Stockholders. The stockholders approved such Amendments at the Annual Meeting of Stockholders held on September 20, 1995.

IN WITNESS WHEREOF, the Corporation has caused this certificate to be signed by A. Thomas Bender, its President and Chief Executive Officer, and attested by Marisa F. Jacobs, its Secretary, this 21 day of September, 1995.

THE COOPER COMPANIES, INC.

By: A. THOMAS BENDER

A. Thomas Bender

President and Chief Executive Officer

ATTEST:

By: MARISA F. JACOBS

Marisa F. Jacobs
Secretary

[The Cooper Companies Logo]

The Cooper Companies, Inc. 1 Bridge Plaza, Sixth Floor Fort Lee, NJ 07024 USA 201-585-5100 201-585-5355 Fax

October 3, 1995

Robert S. Holcombe 547 Brook Avenue River Vale, NJ 07642

Dear Bob:

In view of the decision to close the Fort Lee office, this letter sets forth the agreement between us with respect to the termination of your employment with The Cooper Companies, Inc. ('Cooper'). As used in this letter, 'Employment Agreement' shall refer to the Employment Agreement, dated as of December 1, 1991, between you and Cooper, as amended on November 16, 1994. Each capitalized term used herein which is not otherwise defined shall have the meaning assigned to it in the Employment Agreement. To the extent there is any inconsistency between the Employment Agreement and this letter agreement, the provisions of this letter agreement shall be controlling. This letter shall also constitute the Notice of Termination called for under Section 4(c) of the Employment Agreement.

By signing this agreement, you acknowledge that you were advised by the Company to consult with another attorney before signing, that you negotiated the agreement and that this agreement accurately sets forth the terms of our agreement regarding termination of your employment. Should you decide to sign the agreement, you will have a period of seven calendar days following your execution of the agreement in which to revoke your consent, which revocation must be in writing signed by you.

- 1. Termination. (a) The termination of your employment with Cooper shall be effective April 30, 1996 (the 'Termination Date'). Subject to the last sentence of this subparagraph (a) and to subparagraph 1 (b) below, you shall continue to fully and faithfully perform those duties assigned to you by Cooper in your current capacity as Senior Vice President and General Counsel and continue to receive your Annual Salary at your current rate and all other rights and benefits to which you are entitled under your Employment Agreement until the close of business on the Termination Date. Notwithstanding the foregoing, from March 1, 1996 through and including April 30, 1996, you shall work at the rate of 18.75 hours per week and shall receive an Annual Salary payable at a rate equal to 50% of your current Annual Salary.
- (b) Should you notify the Company in writing at least 30 days before its effectiveness of a decision to end your employment prior to the Termination Date, you shall continue to receive your Annual Salary through such earlier termination date at the rate currently in effect (or 50% of that rate if subsequent to February 29, 1996) and all other rights and benefits to which you are entitled. All of the severance benefits described in Section 2 below shall remain due to you on exactly the same terms as described therein except that provision of the same shall begin on the early

Robert S. Holcombe October 3, 1995 Page 2

termination date, rather than on April 30, 1996. Upon delivery of the notice provided for herein, such early termination date shall become the new Termination Date.

- 2. Benefits. (a) Your employment has been terminated by Cooper without Cause, thereby entitling you to all of the benefits specified in Section 5(c) of the Employment Agreement.
- (b) On the Termination Date, Cooper shall deliver to you a check in payment of all accrued but unused vacation time less all amounts required to be withheld in connection with ordinary tax withholding rules and regulations.
- (c) Following the Termination Date, Cooper will facilitate the transfer of any funds in which you are vested under the Cooper 401(k) Plan.
- (d) All rights with respect to options or restricted stock issued under the 1988 Long Term Incentive Plan shall be governed by the provisions of such Plan, the various Option Certificates and Restricted Stock Agreements issued in

Source: COOPER COMPANIES INC, 10-K405, January 16, 1996

accordance with such Plan and the Turn-Around Incentive Plan.

- (e) With respect to your 1995 and pro rata 1996 Incentive Payment Plan bonuses, in view of the changed circumstances all of your MBOs will be deemed to have been achieved and there will be no negative distinction made in comparison with other senior Cooper executives when determining the amount of your bonus payments.
- (f) In full satisfaction of Cooper's obligations to you under Section 5(c) (iii) of the Employment Agreement, Cooper shall pay you on the Termination Date a lump sum retirement benefit in the amount of \$48,330.60.
- 3. Release. On the Termination Date, you will execute and deliver to Cooper a General Release in the form attached hereto.
- 4. Return of Records. You hereby agree and confirm that, on or prior to the Termination Date, you will return to the Company all documents containing Non-Public Information relating to the Company or entities in or with which the Company has, or has contemplated or is contemplating any investment or other transaction which you obtained during your employment with Cooper. As used herein, 'Non-Public Information' shall mean any information relating to the Company, its investments and acquisitions and proposed investments and acquisitions, and entities affiliated with any of the foregoing that you have acquired by reason of your employment with the Company, except for (A) information which is in the public domain at the time of receipt by you, and (B) information which, after receipt thereof by you, becomes part or the public domain through no improper act or omission of yours.

Robert S. Holcombe October 3, 1995
Page 3

- 5. Remaining Agreement. Except as modified by the terms of this letter agreement, all of the terms and conditions of your Employment Agreement shall remain in full force and effect.
- 6. Notice. Notices to be given hereunder shall be deemed given if made in accordance with Section 10 of the Employment Agreement, provided that the address to be used for the Company shall be: 6140 Stoneridge Mall Road, Pleasanton, CA 94588, and the address to be used for you shall be your address as specified on the first page of this letter, or such other address as either party shall specify in a written notice given to the other in accordance with such Section 10 and this provision.

You hereby confirm and acknowledge that you have read this letter agreement and fully understand the provisions contained herein. If the foregoing sets forth your understanding of our agreement, please sign in the space provided below-v for your signature, whereupon this letter shall become a binding agreement.

This letter agreement will be governed by the laws of the State of California (without giving effect to its choice of law provisions).

Very truly yours, THE COOPER COMPANIES, INC.

By: ROBERT L. WEISS

ACCEPTED AND AGREED as of the date first written above

ROBERT S. HOLCOMBE

- -----

 ${\tt Robert S. Holcombe}$

SEVERANCE AGREEMENT

This AGREEMENT, entered into as of April 26, 1990, by and between NICHOLAS J. PICHOTTA (the 'Employee') and THE COOPER COMPANIES, INC., a Delaware corporation (together with its subsidiaries referred to herein as the 'Company'),

WITNESSETH:

WHEREAS the Company recognizes that the Employee's contribution to the betterment of the Company has been substantial; and

WHEREAS the Company believes it to be important both to the Company's future prosperity and to its general interests to obtain assurance concerning the continuation of the Employee's employment and to provide the Employee with incentives:

NOW, THEREFORE, in consideration of the mutual covenants herein $% \left(1\right) =\left(1\right) +\left(1\right) +\left($

1. Term of Agreement.

This Agreement shall be in effect from the date hereof until the earliest of the following:

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- (a) The date when the Employee ceases to be employed by the Company, if no severance benefit is provided under this Agreement as a result of the employment termination; or
- (b) The date when all obligations of the parties under this Agreement have been satisfied, if the Employee ceases to be employed by the Company and a severance benefit is provided under this Agreement as a result of the employment termination.
 - 2. Employment and Compensation.
- (a) The Company agrees to employ the Employee during the Employment Period (as hereinafter defined) as Vice-President of Corporate Development of CooperVision, Inc. (together with its predecessor, CooperVision Ophthalmic Products, Inc., hereinafter referred to as 'CVI'), reporting to the Co-Chairmen of the Board of Directors of the Company and to the President of CVI, and the Employee agrees to be so employed by the Company, all subject to the terms and conditions of this Agreement.
- (b) Annual Base Salary: During the Employee's employment hereunder, the Company shall pay the Employee, through its wholly-owned subsidiary, CVI, a salary at the rate of not less than \$140,000 (One Hundred Forty Thousand Dollars) per annum ('Annual Base Salary'), payable in equal regular installments on the 15th and last day of each month. The Board of Directors of the Company may from time to time, in its sole

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and absolute discretion, increase the Employee's Annual Base Salary. Any such increased salary shall become the Annual Base Salary on and after the effective date of such increase.

(c) Incentive Payment Plan: The Employee shall be eligible to participate in the CVI Incentive Payment Plan ('IPP') at the 35% award level. Such IPP bonus shall be payable to the Employee if and only if (i) the Board of Directors of the Company shall have established criteria for the earning of an IPP bonus by CVI employees and (ii) such criteria shall have been achieved and IPP bonuses shall have been paid thereunder to other eligible CVI employees.

(d) Restricted Stock Grant:

(i) The Company agrees to submit for stockholder approval, not later than at the next annual stockholders meeting of the Company, a new incentive stock plan. Promptly following the approval of such plan, the Employee shall be granted the right to purchase 40,000 shares of restricted common stock of the Company at a purchase price of \$0.10 per share (the 'Restricted Shares'), to be purchased and held in accordance with the terms of such incentive stock plan (the 'Plan'). The restrictions on the Restricted Shares shall be removed as set

forth in Section 2(d)(ii) hereof.

(ii) The restrictions on the Restricted Shares shall be removed in the following percentages of the total number of such shares, provided the average closing price of the Company's common stock over a consecutive thirty day period

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achieves the indicated stock price during the Employment Period:

STOCK PRICE	% UNRESTRICTED
\$4.43 5.22	20% 40%
6.16	60%
7.27	80%
8.58	100%

Promptly following the last day of the Employment Period, the Employee shall sell to the Company, and the Company shall repurchase, at \$0.10 per share all the Restricted Shares from which restrictions shall not have been removed pursuant to this Section 2(d) during the Employment Period. Notwithstanding the foregoing, upon a resignation following a Change in Control, pursuant to Section 5 hereof, all restrictions shall be removed from the Restricted Shares and the certificates evidencing such shares promptly shall be delivered to the Employee. The Employee agrees to execute a restricted stock agreement with respect to the Restricted Shares in a form reasonably acceptable to counsel to the Company.

(e) Relocation Expenses and Loan: The Employee agrees to relocate to the State of Connecticut for the purpose of establishing a new headquarters for CVI. The Company shall reimburse the Employee for the reasonable expense associated with such relocation in accordance with the Company's Employee Transfer Expense Policy dated August 21, 1989; except that, with respect to such relocation to Connecticut, the Employee waives any right, pursuant to Section IV.C of such policy or otherwise, to reimbursement by the Company of any loss incurred

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upon the sale of the Employee's house in California. Upon such relocation, the Company shall pay to Employee a one-time lump sum transition allowance in the amount of \$33,600 (Thirty-three Thousand Six Hundred Dollars). Upon such relocation, the Company agrees to offer to the Employee a relocation housing loan in an amount up to \$90,000 secured by either (i) a valid and enforceable first lien of mortgage upon the home purchased with such funds; or (ii) a valid and enforceable second lien of mortgage upon the home purchase with such funds, provided that such second lien is permitted by the terms of any first lien and that the total indebtedness secured by the home purchased shall not exceed 85% of the lesser of the purchase price or the appraised value therefor. The loan shall bear interest at the Prime Rate of interest charged by the Chase Manhattan Bank, as from time to time adjusted, with interest only to be paid quarterly in arrears and principal and unpaid interest, if any, due in full on the 120th day following Date of Termination. The Employee shall execute a loan agreement and such other document as shall reasonably be required by the Company, all in form acceptable to counsel for the Company. Such documents shall provide, inter alia, that the Company may offset any unpaid principal and interest against any severance benefit or compensation due upon termination, if any.

(f) Automobile Allowance: From and after the date upon which the Employee relocates pursuant to Section $2\,(\mathrm{e})$ and continuing through the Date of Termination, the Company shall pay to the Employee an automobile allowance of \$300 per month

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and shall reimburse the Employee for the reasonable operating cost associated with the business use of such automobile.

(g) Benefits: During the Employment Period, the Employee shall participate in all employee benefit plans and receive such fringe benefits as are from time

to time made generally available to CVI's senior management including, without limitation, life insurance, accidental death and dismemberment insurance, surgical, medical and hospital expense benefits, long-term disability plans, Stock Purchase Savings and Retirement Income Plans. Upon presentation of appropriate documentation, the Company shall reimburse the Employee for all proper expenses incurred by him in the performance of his duties, in accordance with the policies and procedures established by the Company.

(h) Sales Bonus: The Company agrees to submit to the Board of Directors for approval a program for the payment of a sale bonus (the 'Sale Bonus') to CVI Headquarters Staff, to be earned only upon the closing of a sale by the Company of CVI to a third party buyer. If approved, such Sale Bonus would total, in the aggregate for all eligible employees of CVI and of the Company, an amount equal to 1% (one percent) of the Sale Price, as hereinafter defined. Promptly following the approval of such program, the Employee shall assist the President of CVI in submitting for approval to the Co-Chairmen of the Company a list of proposed eligible employees of CVI and the Company, together with the proposed percentage of the aggregate pool to be allocated to each eligible employee. For purposes hereof,

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the 'Sale Price' shall be deemed to be the total consideration paid in cash and securities for CVI, inclusive of all long-term debt, if any, assumed by the purchaser. Securities, if any, included in the Sale Price shall be valued at the fair market value therefor on the date of closing.

3. Involuntary Termination Without Cause.

If the Company terminates the Employee's employment without Cause, the Company shall pay the Employee a severance benefit in an amount equal to 200% of the Employee's Annual Base Salary and shall deliver to the Employee all certificates evidencing those of the Restricted Shares from which restrictions shall have been removed prior to the Date of Termination pursuant to Section 2(d). Promptly following such termination, the Employee shall sell to the Company, and the Company shall repurchase at \$0.10 per share, all of the Restricted Shares from which restrictions shall not have been removed prior to the Date of Termination. For purposes of this Agreement, a termination without cause shall include but not be limited to the Employee ceasing to be employed by the Company as a result of the Employee's continuing in the employ of a division, subsidiary or other business unit of the Company that has been sold, transferred or otherwise conveyed to a third party. The Company shall give the Employee not less than 90 days' advance notice in writing of any termination without Cause.

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4. Resignation for Good Reason.

If the Employee terminates his employment for Good Reason then, following the Date of Termination, the Company shall pay the Employee a severance benefit in an amount equal to 200% of the Employee's Annual Base Salary and shall deliver to the Employee all certificates evidencing those of the Restricted Shares from which restrictions shall have been removed prior to the Date of Termination pursuant to Section 2(d). Promptly following such termination, the Employee shall sell to the Company, and the Company shall repurchase at \$0.10 per share, all of the Restricted Shares from which restrictions shall not have been removed prior to the Date of Termination.

5. Resignation After Change in Control.

If the Employee terminates his employment without Good Reason within 90 days after a Change in Control, the Company shall pay the Employee a severance benefit in an amount equal to 150% of the Employee's Annual Base Salary; in addition, all restrictions shall be removed from the Restricted Shares and the certificates, evidencing such shares shall be delivered to the Employee promptly following the Date of Termination.

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6. Resignation With Notice.

If the Employee terminates his employment other than pursuant to Section 4, 5 or 7 hereof, and provided that the Employee shall have given the Company not

less than 90 days' advance written notice of such termination, then the Company shall pay to the Employee a severance benefit in an amount equal to 25% of the Employee's Annual Base Salary and the Company shall have no further obligations to the Employee under this Agreement other than for those benefits provided under the Company's Retirement Income and Stock Purchase Savings Plan or those benefits, if any, which the Company is required by law to provide notwithstanding any agreement to the contrary. Promptly following such resignation, the Employee shall sell to the Company, and the Company shall repurchase at \$0.10 per share, all the Restricted Shares from which restrictions shall not have been removed prior to the Date of Termination.

7. Relocation.

If the Company notifies the Employee that his principal workplace will be moved to any location more than 50 miles from his present principal workplace except to any location maintained as the headquarters of any business unit acquired by the Company or by CVI and the Employee elects not to relocate, then the Employee's employment shall terminate on the relocation date specified in the notice referred to in this

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Section 7 and the Company shall pay the Employee a severance benefit in an amount equal to 150% of the Employee's Annual Base Salary and shall deliver to the Employee all certificates evidencing those of the Restricted Shares from which restrictions shall have been removed prior to the Date of Termination pursuant to Section 2(d). Promptly following such termination, the Employee shall sell to the Company, and the Company shall repurchase at \$0.10 per share, all of the Restricted Shares from which restrictions shall not have been removed prior to the Date of Termination. The Company shall give the Employee not less than 90 days' advance notice of any relocation described in this Section 7. The Employee shall consent to or decline the relocation within 90 days of receipt of notice. The Employee hereby consents to the relocation of his principal workplace to the Sate of Connecticut as set forth in Section 2(e), or to another headquarters location maintained by any business unit acquired by the Company or by CVI, and hereby waives any right to benefits pursuant to this Section 7 on account of such relocations. Following any relocation of the Employee pursuant to this Section 7, the location of the CVI corporate headquarters in Connecticut or of the afore-referenced headquarters location maintained by any business unit acquired by the Company or by CVI shall be deemed to be Employee's principal workplace for the purpose of this Section 7.

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8. DEATH

If the Employee's employment shall be terminated by reason of his death, the Company shall pay to such person as the Employee shall have designated in a notice filed with the Company or, if no such person shall have been designated, to the Employee's estate, a severance benefit in an amount equal to 200% of the Employee's Annual Base Salary and shall deliver to the Employee all certificates evidencing those of the Restricted Shares from which restrictions shall have been removed prior to the Date of Termination pursuant to Section 2(d). Promptly following such termination, the Employee shall sell to the Company, and the Company shall repurchase at \$0.10 per share, all of the Restricted Shares from which restrictions shall not have been removed prior to the Date of Termination.

9. TERMINATION FOR CAUSE.

If the Company terminates the Employee's employment for Cause, the Company shall pay to the Employee his Annual Base Salary through the Date of Termination and the Company shall have not further obligations to the Employee under this Agreement other than for those benefits provided under the Company's Retirement Income and Stock Purchase Savings Plan or those benefits, if any, which the Company is required by law to provide notwithstanding any agreement to the contrary. Promptly following such termination, the Employee shall sell to

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the Company, and the Company shall repurchase at \$0.10 per share, all the Restricted Shares from which restrictions shall not have been removed prior to

- 10. PAYMENT OF SEVERANCE BENEFIT.
- (a) Election. If the Employee becomes entitled to a severance benefit under the preceding sections of this Agreement, he may elect whether such benefit is to be paid in a lump sum under Subsection (b) below or in installments under Subsection (c) below. Such an election shall be submitted to the Company in writing within five business days after the Date of Termination. If the Employee fails to submit a timely written election to the Company, such benefit shall be paid in a lump sum under Subsection (b) below.
- (b) Lump Sum. A benefit payable under this Subsection (b) shall be paid in a single lump sum within 10 business days after the Date of Termination.
- (c) Installments. A benefit payable under this Subsection (c) shall be paid by continuing the Employee's Annual Base Salary in accordance with the Company's regular payroll practices until such benefit is exhausted, commencing with the period next following the last payroll period during which the Employee was employed by the Company.
- (d) Withholding. All payments made under this Agreement shall be subject to reduction to reflect any

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withholding taxes or other amounts required by applicable law or regulation.

- (e) Death. Any amount payable under this Section 10 after the Employee's death shall be paid to the beneficiary or beneficiaries designated by him for this purpose in writing or, if there is no surviving beneficiary, to his estate.
 - 11. GROUP INSURANCE.
- (a) General. If the Employee becomes entitled to a benefit payable under Section 3, 4, 5, or 7 hereof the Employee's participation (including dependent coverage) in the life, accident, disability, health and dental insurance plans of the Company, shall be continued, or equivalent benefits provided by the Company at no cost to the Employee until the earlier of 24 months following the Date of Termination or the date the Employee becomes covered by equivalent benefits by a subsequent employer;
- (b) Coordination with COBRA Coverage. For purposes of determining the required duration of any contribution coverage under the Company's health care plans mandated by law, the period of any continued coverage under this Agreement following the termination of the Employee's employment shall be counted as all or part of such required duration.

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12. OTHER BENEFITS

- If the Employee becomes entitled to a benefit under Section 3, 4, 5 or 7, he shall also receive the following benefits:
 - (a) The Employee shall be entitled to receive a pro rata share of any amounts payable, if any, under the CVI Headquarters Incentive Payment Plan approved by the Board of Directors of the Company, based on the number of months the Employee served as an employee during the fiscal year completed or already underway, payable if and when other participants in the Plan receive payment from the Company thereunder.
 - (b) The Employee shall fully vest in all benefits due under the Company's Retirement Income Plan or, if prohibited by the terms thereof, shall be entitled to receive benefits substantially equivalent to the benefits accrued thereunder. Whether benefits are substantially equivalent for purposes of the preceding sentence shall be determined without regards to the tax consequences thereof.
 - (c) The Company shall continue to pay to the Employee, for a period of $90~{\rm days}$ from the Date of Termination, the automobile allowance described in Section 2 hereof.

13. NO MITIGATION REQUIRED.

The Employee shall not be required to mitigate the amount of any benefit provided under this Agreement by seeking new employment or otherwise.

14. COMPETITIVE ACTIVITY.

During the Employment Period and for a further period of one year thereafter, the Employee shall not:

- (a) Participate, without the written consent of the Board of Directors or a person authorized thereby, in the management or control of, or act as an executive for or employee of, any business operation or any enterprise if such operation or enterprise engages in substantial competition with any material line of business at the time actively conducted by the Company or any of its subsidiaries, divisions, affiliates or new business or business units including, without limitation, CVI (collectively, the 'Companies'); provided, however, that the foregoing shall not include the mere ownership of not more than five percent of the equity securities of any enterprise or the participation in an investment banking firm or otherwise engaging in investment banking activities and in that capacity serving or advising enterprises in competition with the Companies;
- (b) Solicit, in competition $% \left(1\right) =\left(1\right)$ with the Companies, any person who is a customer of the business conducted by the

1.5

Companies or of any business in which the Companies are substantially engaged at any time during the Employment Period; and

(c) Induce or attempt to persuade any employee of the Companies to terminate his or her employment relationship in order to enter into competitive employment.

15. UNAUTHORIZED DISCLOSURE.

During the Employment Period and for a further period of ten years thereafter, the Employment shall not, except as required by any court or administrative agency, without the written consent of the Board of Directors or a person authorized thereby, disclose to any person, other than an employee of the Company or a person to whom disclosure is reasonably necessary or appropriate in connection with the performance by the Employee or his duties to the Company, any confidential information obtained by him while in the employ of the Company with respect to any of the Company's inventions, processes, customers, methods of distribution, methods of manufacturing, attorney-client communications, pending or contemplated acquisitions, other trade secrets, or any other material which the Company is obliged to keep confidential pursuant to any confidentiality agreement or protective order; provided, however, that confidential information shall not include any information now known or which becomes known

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generally to the public (other than as a result of an unauthorized disclosure by The Employee) or any information of a type not otherwise considered confidential by a person engaged in the same business or a business similar to that conducted by the Companies.

16. SCOPE OF COVENANTS; REMEDIES.

The following provisions shall apply to the covenants contained in Section 14 and 15 hereof.

- (a) The covenants contained in Sections $14\,(a)$ and $14\,(b)$ shall apply within the territories in which any of the Companies are actively engaged in the conduct of business during the Employment Period including, without limitation, the territories in which customers are then being solicited;
- (b) Without limiting the right of the Company to pursue all other legal and equitable remedies available for violation by the Employee of the covenants contained in Sections 14 and 15 hereof, it is expressly agreed by the Employee and the Company that such other remedies cannot fully compensate the Company for any such violation and that the Company shall be entitled to injunctive relief to prevent any such violation or any continuing violation thereof;
 - (c) Each party intends and agrees that if, in any action before any

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restriction, covenant or promise contained therein is found to be unreasonable and accordingly unenforceable, then such term, restriction, covenant or promise shall be deemed modified to the extent necessary to make it enforceable by such court or agency; and

- (d) The covenants contained in Sections 14 and 15 hereof shall survive the conclusion of the Employment Period.
- 17. MISCELLANEOUS PROVISIONS.
- (a) Limitation on Severance Benefits. The severance benefits set forth in Sections 3, 4, 5, 6, 7 and 8 of this Agreement shall be mutually exclusive. Nothing contained herein shall be construed to permit the payment of severance benefits under more than one of said Sections 3, 4, 5, 6, 7 and 8.
- (b) Excess Parachute Cap. In the event that any payments or benefits received or to be received by the Employee pursuant to this Agreement in connection with a Change in Control as defined herein or upon the termination of the Employee's employment would not be deductible to the Company, in whole or in part, as a result of Section 280G of the Internal Revenue Code, then such payments or benefits shall be reduced by the minimum amounts necessary so that no portion thereof is not deductible. Any determination with regard to whether or not any such payment or benefits would be deductible as a result of Section 280G shall be made by tax counsel

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selected by the Company's independent auditors, in accordance with the principles of Section 280c.

(c) Delivery of Notice. All notices, requests, demands and other communications made pursuant to this Agreement shall be in writing and shall be deemed duly given (a) if delivered by hand, and the time delivered or (b) if mailed, at the time mailed at any general or branch United States Post Office enclosed in a registered or certified postpaid envelope addresses to the respective parties as follows:

If to the company:

The Cooper Companies, Inc. 3145 Porter Drive Palo Alto, California 94304 Att: Corporate Secretary

with a copy to: 250 Park Avenue 6th Floor New York, New York 10177 Att: General Counsel

If to The Employee:

c/o The Cooper Companies, Inc.
3145 Porter Drive
Palo Alto, California 94304

with a copy to:

or to such other address $% \left(1\right) =\left(1\right) +\left(1\right) +\left$

above, provided that such notice of change of address shall only be effective upon receipt.

- (d) Waiver. No provision of this Agreement shall be modified, waived or discharged unless the modification, waiver or discharge is agreed to in writing and signed by the Employee and the company. No waiver by either party of any breach of, or of compliance with, any condition or provision shall be construed as a waiver of any breach of, or compliance with, any other condition or provision or of the same condition or provision at another time.
- (e) Assignment and Successors. Neither party shall assign any right or delegate any obligation hereunder without the other party's written consent, and any purported assignment or delegation by a party hereto without the other party's written consent shall be void. The Company shall require any successor (whether direct or indirect and whether by purchase, lease, merger, consolidation, liquidation or otherwise) to all or substantially all of the company's business and/or assets, by an agreement in substance and form satisfactory to the Employee, to assume this Agreement in the same manner and to the same extent as the Company would be required to perform it in the absence of a succession. The Company's failure to obtain such agreement prior to the effectiveness of a succession shall be a breach of this Agreement and shall entitle the Employee to all of the compensation and benefits to which he would have been entitled hereunder if the Company had involuntarily terminated his employment without Cause on the

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date when such succession becomes effective. For all purposes under this Agreement, the term 'Company' shall include any successor to the Company's business and/or assets which executes and delivers the assumption agreement described in the preceding sentence of this Subsection (d) or which becomes bound by this Agreement by operation of law. This Agreement and all rights of the Employeee hereunder shall inure to the benefit of, and be enforceable by, the Employee's personal or legal representatives, executors, administrators, successors, heirs, distributees, devisees and legatees.

- (f) Whole Agreement. No agreements, representations or understandings (whether oral or written and whether express or implied) which are not expressly set forth or incorporated in this Agreement have been made or entered into by either party with respect to the subject matter hereof. Effective as of the date hereof, this Agreement supersedes any prior employment or severance agreement between the Employee and the Company.
- (g) Choice of Law. The validity, interpretation, construction and performance of this Agreement shall be governed by the laws of the State of New York.
- (h) Severability. The invalidity of enforceability of any provision or provisions of this Agreement shall not affect the validity or enforceability of any other provision hereof, which shall remain in full force and effect.

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18. Definitions.

- (a) 'Cause' shall mean (i) gross misconduct injurious to the company, as determined in a written opinion rendered to the Company's board of directors by the Company's outside counsel, (ii) conduct by the Employee constituting or competitive activity in violation of Section 14; or (iii) the willful making by the Employee of any unauthorized disclosure in violation of Section 15.
- (b) 'Change in Control' shall mean that: (i) a sufficient number of individuals who were not nominated by management are elevated to the board of directors of the Company to constitute 50% or more of the Company's board of directors; (ii) the Company's stockholders adopt a plan of liquidation; (iii) a third party, pursuant to a tender offer to the Company's stockholders, acquires at least a majority of the shares of Common Stock of the company; or (iv) none of Gary A. Singer, Bruce D. Sturman, or another member of the Singer family shall continue to serve as Chairman or Co-Chairman of the Board of Directors of the Company.
- (c) 'Good Reason' shall mean (i) any assignment to the Employee of any duties, other than those assigned to him on the date of this Agreement, which are not mutually acceptable to the parties hereto, (ii) any removal of the Employee from, or any failure to reelect the Employee to, any of the positions held by him on the date of this Agreement, except in connection with the termination of the Employee's employment for Cause, or

- (iii) a reduction in the Employee's rate of compensation or fringe benefits.
- (e) 'Date of Termination' shall mean (i) if the Consultant's employment is terminated by his death, the date of his death; (ii) in the case of a termination by the Company pursuant to Section 9, the date specified in the notice of termination; (iii) in the case of a termination by the Company other than pursuant to Section 9, the date specified in the notice of termination which date shall be at least 90 days after the date of such notice; (iv) in the case of a termination by the Employee, the date specified in the notice of termination, which date shall be at least 90 days after the date of such notice.

IN WITNESS WHEREOF, each of the parties has executed this Agreement, in the case of the Company by its duly authorized officer, as of the day and year first above written.

NICHOLAS J. PICHOTTA
----Nicholas J. Pichotta
THE COOPER COMPANIES, INC.

BY STEVEN G. SINGER
Steven G. Singer

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[The Cooper Companies Logo]

The Cooper Companies, Inc. 50 Park Avenue, Sixth Floor New York, NY 10177 USA 212-557-2690

November 1, 1992

Mr. Nicholas J. Pichotta The Cooper Companies, Inc. 2 Corporate Drive, Suite 600 Shelton, CT 06484

Dear Nick:

Reference is made to your Severance Agreement with The Cooper Companies, Inc. (the 'Company') entered into as of April 26, 1990 (the 'Severance Agreement'). The purpose of this letter is to amend and supplement the Severance Agreement to reflect (i) your recent promotion to the position of Chairman and Chief Executive Officer of CooperSurgical, Inc. ('CSI'), a subsidiary of the Company, and (ii) the satisfaction of the Company's potential obligations, if any, under Section 5 of the Severance Agreement. Capitalized terms in this letter, unless otherwise defined herein, shall have the same meanings as those set forth in the Severance Agreement.

The Company and the Employee hereby ratify and confirm the Severance Agreement in all respects except as hereby amended, effective as of October 1, 1992, as follows:

Section 2(a) is hereby amended to read in its entirety as follows:

'(a) The Company agrees to employ the Employee during the Employment Period (as hereinafter defined) as Vice President of the Company, and as Chairman and Chief Executive Officer of CooperSurgical, Inc. ('CSI'), reporting to the Chief Operating Officer of the Company, and the Employee agrees to be so employed, all subject to the terms and conditions of this Agreement.'

The first sentence of Section 2(b) is hereby amended to read as follows:

'(b) Annual Base Salary: Effective October 1, 1992, the Company shall pay the Employee, through its subsidiary, CSI, a salary at the rate of not less than \$190,000 (One Hundred Ninety Thousand Dollars) per annum ('Annual Base Salary'), payable in equal regular installments on the 15th and last day of each month.'

Mr. Nicholas J. Pichotta The Cooper Companies, Inc. Page 2 November 1, 1992

The first sentence of Section 2(c) is hereby amended to read as follows:

'(c) Incentive Payment Plan: The Employee shall be eligible to participate in the CSI Incentive Payment Plan ('IPP') at the 40% award level.'

The references to 'CVI' in the $\,$ second sentence of said Section 2(c) $\,$ shall be changed to 'CSI'.

Section 2(d) is hereby deleted in its entirety and the following substituted therefor:

'(d) Restricted Shares: The restrictions on the unvested 24,000 shares of restricted common stock of the Company granted to the Employee on July 12, 1990, shall be removed in two equal installments of 12,000 shares on January 4, 1993, and January 3, 1994, provided the Employment Period shall not have earlier terminated. The Employee agrees to execute an amendment to his restricted stock agreement with respect to said restricted shares, in a form reasonably acceptable to counsel to the Company, effecting such removal of restrictions. There shall be no change in the schedule for removal of restrictions on the 16,000 shares of restricted common stock of the Company granted to the Employee on February 11, 1992.'

Section 2(e) is hereby deleted in its entirety and the following substituted therefor:

'(e) Forgiveness of Relocation Housing Loan: On January 15, 1993, the Company shall cancel and forgive (provided that the Employment Period shall not have earlier terminated) the principal of and all accrued interest on

Source: COOPER COMPANIES INC, 10-K405, January 16, 1996

the Employee's \$90,000 relocation housing loan provided by the Company. Promptly following such forgiveness and cancellation, the Company shall prepare and cause to be recorded a discharge of mortgage or other appropriate instrument to evidence the removal of the Company's lien on the Employee's residence.'

Section 2(g) is hereby amended by changing the reference to 'CVI's' in the first sentence thereof to 'CSI's'.

Mr. Nicholas J. Pichotta The Cooper Companies, Inc. Page 3 November 1, 1992

Section $2\,(h)$ is hereby deleted in its entirety and the following substituted therefor:

'(h) Deferred Compensation: In addition to the Employee's Annual Base Salary, the Company shall pay to the Employee (subject to appropriate withholdings and provided that the Employment Period shall not have earlier terminated) \$62,000 (Sixty-Two Thousand Dollars) of Deferred Compensation payable in twenty-four equal installments of \$2,583.33 (Two Thousand Five Hundred Eighty-Three Dollars and Thirty-Three Cents) on the first day of each month commencing November 1, 1992 until October 1, 1994.

Section 3 is hereby amended to read in its entirety as follows:

'3. Termination Without Cause or for Good Reason.

If the Company terminates the Employee's employment without Cause, or if the Employee terminates his employment for Good Reason, the Company shall pay the Employee a severance benefit in an equal amount to the applicable percentage of the Employee's Annual Base Salary set forth below:

DATE OF TERMINATION	용	OF	ANNUAL	BASE	SALARY

Prior to April 1, 1993	50.0%
During April, 1993	58.3%
During May, 1993	66.7%
During June, 1993	75.0%
During July, 1993	83.3%
During August, 1993	91.7%
After September 1, 1993	100.0%

The Company shall deliver to the Employee all certificates evidencing those restricted shares of the Company's common stock owned by the Employee from which restrictions shall have been removed prior to the Date of Termination pursuant to Section 2(d) or the applicable restricted stock agreement. Promptly following such termination, the Employee shall sell to the Company, and the Company shall repurchase at \$0.10 per share, all of the restricted shares of the Company's common stock owned by the Employee from which restrictions shall not

Mr. Nicholas J. Pichotta The Cooper Companies, Inc. Page 4 November 1, 1992

have been removed prior to the Date of Termination. For purposes of this Agreement, a termination without Cause shall include but not to be limited to the Employee ceasing to be employed by the Company as a result of the Employee's continuing in the employ of a division, subsidiary or other business unit of the Company that has been sold, transferred or otherwise conveyed to a third party. The Company shall give the Employee not less than 90 days advance notice in writing of any termination without Cause.'

Section $\, 4 \,$ is hereby deleted in $\,$ its entirety and the following substituted therefor:

- ${}^{\prime}4$. Resignation or Termination After Change in Control.
- If (i) within 90 days after a Change in Control the Employee terminates his employment without Good Reason, the Company shall pay the Employee a

severance benefit in an amount equal to 100% of the Employee's Annual Base Salary, or (ii) within six months after a Change of Control the Company terminates the Employee's employment without Cause, the Company shall pay the Employee a severance benefit in an amount equal to 150% of the Employee's Annual Base Salary; in addition, in either such case, all restrictions shall be removed from the 24,000 shares of restricted common stock of the Company referred to in Section 2(d) and the certificates evidencing such shares shall be delivered to the Employee promptly following the Date of Termination.'

Section $\ 5$ is hereby deleted in $\$ its entirety and the following substituted therefor:

'5. 'Catch-Up' Provision.

Notwithstanding any other provision of this Agreement, if, prior to October 1, 1994, either (a) the Employee's employment is terminated by the Company without Cause following a Change in Control or (b) Steven G. Singer ceases to be the Chief Operating Officer of the Company and such position is filled with someone other than A. Thomas Bender or the Employee, then, in addition to any severance benefit to which the Employee may be entitled hereunder, (i) the Company shall be obligated to pay the Employee an amount equal to the differ-

Mr. Nicholas J. Pichotta The Cooper Companies, Inc. Page 5 November 1, 1992

ence between \$62,000 and the aggregate of all amounts of Deferred Compensation previously received by the Employee pursuant to Section 2(h) hereof, (ii) if such termination occurs prior to January 3, 1994, the restrictions shall be removed from all of the Employee's 24,000 shares of restricted common stock of the Company referred to in Section 2(d) hereof, and (iii) if such termination occurs prior to January 15, 1993, the Employee's relocation housing loan shall nonetheless be canceled and forgiven as provided in Section 2(e) hereof.'

The reference to 'Section 4, 5 or 7' in the first sentence of Section 6 shall be changed to 'Section 3, 4 or 7'.

The addresses set forth in Section $17\,\mathrm{(c)}$ shall be amended to read as follows:

If to the Company:

The Cooper Companies, Inc. 250 Park Avenue Sixth Floor New York, NY 10177 Attention: Chief Operating Officer

with a copy to:

The Cooper Companies, Inc. 250 Park Avenue Sixth Floor New York, NY 10177 Attention: General Counsel

If to the Employee:

c/o The Cooper Companies, Inc.
2 Corporate Drive
Shelton, CT 06484

with a copy to:

Nicholas J. Pichotta 300 Chestnut Hill Road Wilton, CT 06897

Mr. Nicholas J. Pichotta The Cooper Companies, Inc. Page 6 November 1, 1992

Section 18(b) is hereby amended by inserting 'or' at the end of clause (ii) thereof, by deleting '; or ' at the end of clause (iii) and all of clause (iv) thereof, and by inserting a period in lieu of such deletion

at the end of clause (iii) thereof.

In consideration of your entering into this amendment of the Severance Agreement, the Company has paid you the sum of One Hundred Thousand Dollars (\$100,000), less applicable withholdings, and you hereby release the Company from any and all claims for payment of any amounts that might otherwise be claimed by or payable to you based on a Change in Control of the Company or any other provision of the Severance Agreement that might have resulted in a liability of the Company to you prior to the date hereof.

If the foregoing is acceptable to you please sign where indicated below and return a copy of this letter to me.

Sincerely,

STEVEN G. SINGER

Steven G. Singer
Executive Vice President
and Chief Operating Officer

Agreed to and accepted:

NICHOLAS J. PICHOTTA
----Nicholas J. Pichotta

EXHIBIT 11

THE COOPER COMPANIES, INC. AND SUBSIDIARIES CALCULATION OF NET INCOME (LOSS) PER COMMON SHARE

	Years Ended October 31,			
	1995	1994	1993	
	(In thousa	 nds, except per sha	re figures)	
Primary:				
Income (loss) from continuing operations before extraordinary items(1)	\$ 115	\$(4,786)	\$(34,392)	
Loss on sale of operations	=	=	(13,657)	
Income (loss) before extraordinary items	115	(4,786)	(48,049) 924	
Net income (loss)	115	\$(4,786)	\$(47,125)	
Weighted average number of common shares outstanding	11,576	10,193	10,035	
Primary net income (loss) per common share: Continuing operations	.01	(0.47)	\$ (3.43)	
Loss on sale of operations	=	=	(1.36)	
Income (loss) before extraordinary items Extraordinary items	.01	(0.47)	(4.79) 0.09	
Net income (loss) per common share	\$0.01	\$ (0.47)	\$ (4.70)	
Fully diluted:	=====	======	=====	
Income (loss) from continuing operations before extraordinary items(1) Discontinued operations:	\$ 115	\$(4,786)	\$(34,392)	
Loss on sale of operations	=	=	(13,657)	
<pre>Income (loss) before extraordinary items Extraordinary items on a fully diluted basis</pre>	115	(4,786)	(48,049) 924	
Net income (loss) on a fully diluted basis	\$ 115 ======	\$ (4,786)	\$ (47,125) =======	
Weighted average number of common shares outstanding	11,576 ======	10,193	10,035	
Total common shares assuming			=======	
full dilution 11,615 Fully diluted net income (loss) per common share:	10,193	10,035		
Continuing operations		\$ 0.01	\$ (0.47)	
Loss on sale of operations		-		
<pre>Income (loss) before extraordinary items Extraordinary items</pre>		0.01	(0.47)	
Net income (loss) per common share on a fully diluted basis		\$ 0.01		
		======		

</TABLE>

⁽¹⁾ After dividend requirements on Senior Exchangeable Redeemable Restricted Voting Preferred Stock of \$320 in 1993 and after dividend requirements on Series B Preferred Stock of \$89 in 1994.

SUBSIDIARIES OF THE COOPER COMPANIES, INC. A DELAWARE CORPORATION

NAME 	JURISDICTION OF INCORPORATION
The Cooper Healthcare Group, Inc. CooperVision Pharmaceuticals, Inc. CooperVision, Inc. CooperVision Inc.	Delaware Delaware New York Canada
Hospital Group of America, Inc. Hospital Group of Delaware, Inc. Hospital Group, Inc. Residential Centers of Delaware, Inc. Hospital Group of Illinois, Inc. Hospital Group of Louisiana, Inc. Hospital Group of New Jersey, Inc. Hampton Learning Center, Inc. HGNJ, Inc.	Delaware Delaware Delaware Delaware Illinois Louisiana New Jersey New Jersey
CooperSurgical, Inc. HBH Medizintechnik GmbH	Delaware Germany
The Cooper Real Estate Group, Inc.	Delaware

NOTE: Except for CooperSurgical and its 52% owned subsidiary, HBH Medizintechnik GmbH, each subsidiary is wholly-owned either by The Cooper Companies, Inc. or by the wholly-owned subsidiary under which it is indented in the list above. In the case of CooperSurgical, Inc., 97.5% of the company is owned by The Cooper Companies, Inc. and the remaining 2.5% is owned by members of CooperSurgical's Medical Advisory Board.

</TABLE>

ACCOUNTANT'S CONSENT

The Board of Directors
The Cooper Companies, Inc.

We consent to incorporation by reference in the Registration Statement Nos. 33-50016 and 33-11298 on Form S-3 and Registration Statement Nos. 33-27938, 33-36325 and 33-36326 on Form S-8 of The Cooper Companies, Inc. of our reports dated December 11, 1995, relating to the consolidated balance sheets of The Cooper Companies, Inc. and subsidiaries as of October 31, 1995 and 1994 and the related consolidated statements of operations, stockholders' equity (deficit) and cash flows for each of the years in the three-year period ended October 31, 1995, and all related schedules, and the consolidated balance sheets of Hospital Group of America, Inc. and subsidiaries as of October 31, 1995 and 1994 and the related consolidated statements of operations, stockholders' equity (deficiency) and cash flows for each of the years in the three-year period ended October 31, 1995, and related schedule, and of our report dated December 4, 1995 relating to the balance sheets of CooperSurgical, Inc. as of October 31, 1995 and 1994 and the related statements of operations, stockholders' equity (deficit) and cash flows for each of the years in the three-year period ended October 31, 1995, and related schedule, which reports appear in the October 31, 1995 Annual Report on Form 10-K of The Cooper Companies, Inc.

San Francisco, California January 11, 1996 Created by 10KWizard <u>www.10KWizard.com</u>