# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549
FORM 10-K
(Mark One)
[X] ANNUAL REPORT UNDER SECTION 13 OR 15 (D) OF THE SECURITIES EXCHANGE ACT OF 1934 (FEE REQUIRED)

For the fiscal period ended December 31, 1999
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (D) OF THE SECURITIES EXCHANGE ACT OF 1934 (NO FEE REQUIRED)

Commission File Number 0-19509
EQUUS II INCORPORATED
(Exact name of registrant as specified in its charter)


Registrant's telephone number, including area code: (713) 529-0900
Securities registered pursuant to Section 12 (b) of the Act:
Title of each class Name of each exchange on which registered

Common Stock
New York Stock Exchange

Securities registered pursuant to Section $12(\mathrm{~g})$ of the Act: None
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation $S-K$ is not contained herein, and will not be contained, to the best of registrant's knowledge, in the definitive proxy or information statement incorporated by reference in Part III of this 10-K. [ ]

Approximate aggregate market value of common stock held by non-affiliates of the registrant: $\$ 53,656,566$, computed on the basis of $\$ 10.1875$ per share, closing price of the common stock on the New York Stock Exchange on February 29, 2000. For purposes of calculating this amount only, all directors and executive officers of the registrant have been treated as affiliates. There were 6,744,700 shares of the registrant's common stock, $\$ .001$ par value, outstanding as of February 29, 2000. The net asset value of a share at December 31, 1999 was \$16.61.

Documents incorporated by reference: Proxy Statement for 2000 Annual Meeting of Stockholders is incorporated by reference in Part III.

TABLE OF CONTENTS

## Page

PART I
Item 1. Business. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 1
Item 2. Properties.......................................................................... . . 18
Item 3. Legal Proceedings.................................................................... 18
Item 4. Submission of Matters to a Vote of Security Holders................ 18

## PART II

Item 5. Market for Registrant's Common Equity and Related

$$
\text { Stockholder Matters. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . } 18
$$

Item 6. Selected Financial Data.......................................................... 20
Item 7. Management's Discussion and Analysis of Financial
Condition and Results of Operations.................................... 21

Item 7A. Quantitative and Qualitative Disclosure About Market Risk........ 30
Item 8. Financial Statements and Supplementary Data........................... 32
Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure...................................................... . . 55

PART III

ii
ITEM 1. BUSINESS.

Equus II Incorporated (the "Fund") is a Delaware corporation that seeks to achieve capital appreciation principally by making investments in equity and equity-oriented securities issued by privately-owned companies in transactions negotiated directly with such companies ("Portfolio Companies"). The Fund seeks to invest primarily in companies that intend to acquire other businesses, including through leveraged buyouts. The Fund may also invest in recapitalizations of existing businesses or special situations from time to time. The Fund's investments in Portfolio Companies consist principally of equity securities such as common and preferred stock, but also include other equity-oriented securities such as debt convertible into common or preferred stock or debt combined with warrants, options or other rights to acquire common or preferred stock. Current income is not a significant factor in the selection of investments. The Fund has elected to be treated as a business development company under the Investment Company Act of 1940 (the "Investment Company Act").

The Fund has eight directors. Five of such directors are disinterested individuals (the "Independent Directors") as defined by the Investment Company Act. The directors are responsible for providing overall guidance and supervision of the Fund, approving the valuation of the Fund's investments and performing various duties imposed on directors of a business development company by the Investment Company Act. Among other things, the Independent Directors supervise the management arrangements for the Fund, the custody arrangements with respect to portfolio securities, the selection of independent public accountants, fidelity bonding and any transactions with affiliates.

The Fund has engaged Equus Capital Management Corporation, a Delaware corporation (the "Management Company"), to provide certain investment management and administrative services to the Fund. Subject to the supervision of the directors, the Management Company performs, or arranges for third parties to perform, the management, administrative, certain investment advisory and other services necessary for the operation of the Fund. The Management Company identifies, evaluates, structures, monitors and disposes of the Fund's investments. The Management Company also manages the Fund's cash and short-term interest-bearing investments and provides the Fund, at the Management Company's expense, with the office space, facilities, equipment and personnel (whose salaries and benefits are paid by the Management Company) necessary to enable the Fund to conduct its business.

The Management Company, its officers and directors and the officers of the Fund are collectively referred to herein as "Management". The Fund's principal office is located at 2929 Allen Parkway, Suite 2500, Houston, Texas 77019-2120, and the telephone number is (713) 529-0900.

## INVESTMENT PRACTICES

Substantially all of the net assets of the Fund are invested or committed to be invested in securities of Portfolio Companies. Substantially all amounts not invested in securities of Portfolio Companies are invested in short-term, highly liquid investments consisting of interest-bearing bank accounts, certificates of deposit or securities issued or guaranteed as to interest and principal by the United States or by a person or entity controlled or supervised by and acting as an instrumentality of the government of the United States that have maturities of less than one year from the date of investment or other short-term, highly liquid investments providing, in the opinion of the Management Company, appropriate safety of principal.

The Fund's investments in portfolio securities are usually structured in private transactions negotiated directly with the owner or issuer of the securities acquired.

## 1

The Fund is concentrating its investment efforts on companies of a type and size that, in management's view, provide opportunities for significant capital appreciation, relative ease of acquisition and disposition, reduced competition for investments and prudent diversification of risk.

The enterprise value of a Portfolio Company typically ranges from $\$ 15,000,000$ to $\$ 75,000,000$, at the time of the Fund's initial investment. The Fund's initial investment in a Portfolio Company typically ranges from $\$ 2,000,000$ to $\$ 8,000,000$, depending on the investment. The balance of the
purchase price of a Portfolio Company is supplied by debt financing and other equity investors, if necessary.

The Fund is attempting to reduce certain of the risks inherent in private equity-oriented investments by investing in a portfolio of companies involved in different industries. The Fund has limited its initial investment (whether in the form of equity or debt securities, commitments to purchase securities or debt guaranties) in any Portfolio Company to no more than $15 \%$ of the Fund's net assets. However, if a follow-on investment is available or required, as discussed below, the Fund's investment in a particular Portfolio Company may exceed these initial investment limitations. Also, investments in certain Portfolio Companies may be in excess of the Fund's initial investment limitations due to increases in the value of such investments.

The Fund may make investments as a sole investor, with other professional investors or with other persons. The Fund ordinarily will not be the sole investor in a Portfolio Company. Joint equity participants may include management of the Portfolio Company, other business development companies, small business investment companies, other institutional or individual investors or venture capital groups. The investment position of the Fund and its co-investors, if any, in Portfolio Companies will typically involve a substantial, and may constitute a controlling, interest in such companies.

The Fund may borrow funds to make new or follow-on investments, to maintain its pass through tax status, or to pay contingencies and expenses. See "Borrowing" and "Loss of Conduit Tax Treatment" under "Factors that May Affect Future Results, the Market Price of Common Stock, and the Accuracy of Forward Looking Statements."

## INVESTMENT CRITERIA

Prospective investments are evaluated by Management based upon criteria that may be modified from time to time. The criteria currently being used by Management in determining whether to make an investment in a prospective Portfolio Company include:

1. The presence or availability of competent management;
2. The existence of a substantial market for the products or services of the company characterized by favorable growth potential, or a substantial market position in a stable industry;
3. The existence of a history of profitable operations or a reasonable expectation that operations can be conducted at a level of profitability acceptable in relation to the proposed investment; and
4. The willingness of the company to permit the Fund and its co-investors, if any, to take a substantial position in the company and have representation on its board of directors, so as to enable the Fund to influence the selection of management and basic policies of the company.

## CO-INVESTMENTS

The Fund has coinvested in certain Portfolio Companies with Equus Capital Partners, L.P., a Delaware limited partnership and an affiliate of the Fund ("ECP"). The Fund and Management obtained an order from the Securities and Exchange Commission (the "SEC") exempting the Fund from certain prohibitions contained in the Investment Company Act relating to coinvestments by the Fund and ECP. Under the terms of the order, Portfolio Securities purchased by the Fund and ECP were required to meet certain guidelines or be approved in advance by the Independent Directors and were required to satisfy certain conditions established by the SEC.

## INVESTMENT OPERATIONS

The investment operations of the Fund consist principally of the following basic activities:

IDENTIFYING INVESTMENTS. Investment opportunities are identified for the Fund by the Management Company and its officers and directors. Investment proposals may, however, come to the Fund from many other sources, and may include unsolicited proposals from the public and referrals from banks, lawyers, accountants and members of the financial community. Subject to the approval of the Board of Directors, the Fund may pay such persons (including affiliates of Management other than directors, officers and employees of the Management Company) finder's fees to the extent permissible under applicable law and consistent with industry practice.

EVALUATING INVESTMENT OPPORTUNITIES. Prior to committing funds to an investment opportunity, due diligence is conducted to assess the prospects and risks of the potential investment. See "Investment Criteria" above.
the purchase price, the type of security to be purchased and the future involvement of the Fund and affiliates in the Portfolio Company's business (including representation on its board of directors). The Management Company seeks to structure the terms of the investment so as to provide for the capital needs of the Portfolio Company and at the same time maximize the Fund's opportunities for capital appreciation in its investment.

PROVIDING MANAGEMENT ASSISTANCE AND MONITORING OF INVESTMENTS. Successful private equity investments typically require active monitoring of, and significant participation in, major business decisions of Portfolio Companies. In most cases, officers of the Fund serve as members of the boards of directors of Portfolio Companies. Such management assistance is required of a business development company under the Investment Company Act and is intended to enable the Fund to provide guidance and management assistance with respect to such matters as capital structure, budgets, profit goals, diversification strategy, financing requirements, management additions or replacements and development of a public or private market for the securities of the Portfolio Company. In connection with their service as directors of Portfolio Companies, officers and directors of Management may receive and retain directors' fees or reimbursement for expenses incurred, and may participate in incentive stock option plans for non-employee directors, if any. When necessary, the Management Company, on behalf of the Fund, may also assign staff professionals with financial or management expertise to assist Portfolio Company management on specific problems.

## CURRENT PORTFOLIO COMPANIES

The following is a description of the Fund's investments in its 26 Portfolio Companies at December 31, 1999.

## A. C. LIQUIDATING CORPORATION

A. C. Liquidating Corporation ("ACL"), Houston, Texas, has disposed of its operating businesses and real estate. ACL intends to liquidate in 2000 and will distribute its remaining cash, if any, to its shareholders as soon as possible. At December 31, 1999, the Fund's investment in ACL consisted of $\$ 188,014$ in 10\% secured promissory notes, which was recorded at no value. Nolan Lehmann, President of the Fund, serves as a director of ACL.

ALLIED WASTE INDUSTRIES, INC. (NYSE: AW)
Allied Waste Industries, Inc. ("AW"), Scottsdale, Arizona, is a vertically integrated solid waste management company providing non-hazardous waste collection, transfer, recycling and disposal services to residential, municipal and commercial customers. At December 31, 1999, the Fund's investment in AW, valued at $\$ 7,561,125$ with a cost of $\$ 3,121,565$, consisted of 900,000 shares of common stock valued at a discounted average of $\$ 8.40$ per share. The December 31, 1999 closing price of AW's common stock on the New York Stock Exchange was $\$ 8.813$ per share. Due to restrictions on the Fund's ability to sell a portion of the common stock, the aggregate value recorded by the Fund was $\$ 370,125$ less than the aggregate value based on the market price at December 31, 1999. The Fund's investment in AW represents less than a $1 \%$ equity interest in AW. Mr. Lehmann serves on AW's Board of Directors.

CHAMPION WINDOW, INC.
Champion Window, Inc. ("Champion"), Houston, Texas, manufactures and sells aluminum windows for single and multi-family residential purposes, primarily in Houston, San Antonio and Austin, Texas. At December 31, 1999, the Fund's investment in Champion, valued at $\$ 9,100,000$ with a cost of $\$ 6,900,000$, consisted of $1,400,000$ shares of common stock, 20,000 shares of preferred stock and a $12 \%$ subordinated promissory note in the amount of $\$ 3,500,000$. The Fund's investment in Champion represents a $32.4 \%$ fully-diluted equity interest. Mr. Lehmann and Patrick M. Cahill, a Vice President of the Fund, serve as directors of Champion.

CONTAINER ACQUISITION, INC.
Container Acquisition, Inc. ("Container"), Houston, Texas, is a logistics and maintenance services company serving owners of international shipping containers. At December 31, 1999, the Fund's investment in Container, valued at $\$ 9,840,000$ with a cost of $\$ 7,340,000$, consisted of $1,370,000$ shares of common stock, 59,690 shares of preferred stock and a warrant, exercisable under certain conditions, to buy 370,588 shares of common stock at $\$ 0.01$ per share. The Fund's investment in Container represents a $65 \%$ fully-diluted equity interest Mr. Lehmann, and Randall B. Hale, a Vice President of the Fund, serve on Container's Board of Directors.

CRC HOLDINGS, CORP.
CRC Holdings, Corp. ("CRC"), Houston, Texas, was formed to acquire CRC Evans Pipeline International, Inc., which designs, manufactures, and services specialized pipeline construction and
automatic welding equipment which it rents and sells worldwide. In July 1999, the Fund sold its interest in CRC to LG\&E Energy Corp ("LGE"). The Fund received $\$ 12,128,572$ in cash and 121,504 shares of LGE common stock valued at $\$ 2,039,748$ on the date such shares were received. In addition, the Fund was repaid its $\$ 959,700$ promissory note due from CRC, and 115,860 shares of LGE common stock are being held in escrow to support representations and warranties made by the Fund in the sale agreement. The Fund is entitled to additional consideration of up to $\$ 11.7$ million pursuant to an earn-out agreement that is based on the performance of CRC over its last two and the next three fiscal years. The remaining earnout receivable and shares held in escrow at December 31, 1999, with a cost of $\$ 3,754,199$, is valued at $\$ 6,800,000$.

## THE DRILLTEC CORPORATION

The Drilltec Corporation ("Drilltec"), Houston, Texas, provides protection and packaging of premium oil tubular goods, drill pipe and line pipe and manufactures thread protectors for customers worldwide. At December 31, 1999, the Fund's investment in Drilltec, which was recorded at $\$ 524,000$ with an original cost of $\$ 8,169,000$, consisted of $1,400,000$ shares of common stock, 62,450 shares of preferred stock, a warrant to purchase $10 \%$ of the common equity for $\$ 100$ and a prime $+9.75 \%$ promissory note in the amount of $\$ 524,000$. The Fund's investment in Drilltec represents a $70 \%$ fully-diluted equity interest. The Fund has committed to invest up to an additional \$476,000 under certain circumstances. Gary L. Forbes, a Vice President of the Fund, and Mr. Cahill serve on Drilltec's Board of Directors.

DRYPERS CORPORATION (NASDAQ: DYPR)
Drypers Corporation ("DYPR"), Houston, Texas, manufactures and distributes disposable diapers and baby wipes sold under the trade name Drypers(R) and under various store label brands. DYPR is believed to be the third leading branded diaper manufacturer in the United States, and has manufacturing facilities in Marion, Ohio; Vancouver, Washington; Buenos Aires, Argentina; Guadalajara, Mexico; Sao Paulo, Brazil, and in Puerto Rico and Malaysia. The December 31, 1999 closing price of DYPR's common stock on the NASDAQ National Market was $\$ 2.406$ per share. At December 31, 1999, the Fund's investment in DYPR, valued at $\$ 7,078,291$ with a cost of $\$ 9,328,556$, consisted of $3,677,906$ shares of common stock. The stock was valued at a discounted average of $\$ 1.92$ per share due to restrictions on the Fund's ability to sell such stock, which resulted in an aggregate reduction in value from the market price on such date of $\$ 1,771,486$. The Fund's investment in DYPR represents an approximate $21 \%$ fully-diluted equity interest. Mr. Lehmann and Mr. Forbes serve as directors of DYPR.

EQUICOM, INC. (FORMERLY TEXROCK RADIO, INC.)
Equicom, Inc. ("Equicom"), Austin, Texas, was formed to acquire radio stations in small to medium-sized cities in Texas. At December 31, 1999, Equicom owned and operated 26 radio stations. At December 31, 1999, the Fund's investment in Equicom, valued at $\$ 3,990,754$ with a cost of $\$ 8,708,114$, consisted of 452,000 shares of common stock, 657,611 shares of preferred stock and $\$ 1,990,754$ in a $10 \%$ promissory note. The Fund's investment in Equicom represents a $50 \%$ fully-diluted equity interest at December 31, 1999. The Fund has committed to invest up to an additional $\$ 147,766$ in Equicom under certain circumstances. Mr. Hale and Tracy H. Cohen, a Vice President of the Fund, serve on Equicom's Board of Directors.

$$
5
$$

EQUIPMENT SUPPORT SERVICES, INC.
Equipment Support Services, Inc. ("ESS"), Houston, Texas, was formed to buy various companies in the equipment rental business including Carruth-Doggett Industries, Inc. and CDI Rental Services, Inc. in which the Fund had an investment. At December 31, 1999, the Fund's investment in ESS, valued at its original cost of $\$ 3,168,500$, consisted of 35,000 shares of common stock, 35,000 shares of preferred stock and $\$ 1,138,000$ in an $8 \%$ promissory note. The Fund's investment in ESS represents a 3.5\% fully diluted equity interest at December 31, 1999.

GCS RE, INC.
GCS RE, Inc. ("GCS"), Houston, Texas, was formed to be a general partner of a real estate partnership, which owns a warehouse that is leased to a former subsidiary of a previously owned portfolio company. At December 31, 1999, the Fund's investment in GCS consisted of 1,000 shares of common stock that was valued at $\$ 300,000$, with a cost of $\$ 132,910$. The Fund owns $100 \%$ of the stock of GCS, and GCS owns 50\% of the real estate partnership. Sam P. Douglass, Chairman and CEO of the Fund, and Mr. Lehmann serve on the Board of Directors of GCS.

## HOT \& COOL HOLDINGS, INC.

Hot \& Cool Holdings, Inc. ("Hot \& Cool"), Laredo, Texas, is a manufacturer and distributor of automotive radiators and other heat transfer products. At December 31, 1999, the Fund's investment in Hot \& Cool, valued at $\$ 5,275,000$ with a cost of $\$ 6,361,631$, consisted of $\$ 1,075,000$ in a $9 \%$ increasing rate subordinated promissory note, $\$ 2,200,000$ in $10 \%$ subordinated notes, $\$ 1,500,000$ in a $12 \%$ senior unsecured promissory note, 19,665 shares of Series A $8 \%$ preferred stock, 6,000 shares of Series B 8\% preferred stock, 5000 shares of

Series C preferred stock, and warrants to buy up to $16,316,14,942$, and 10,000 shares of common stock for $\$ 26, \$ 0.01$ and $\$ 0.01$ per share, respectively. The Fund has committed to invest up to an additional \$500,000 in Hot \& Cool under certain circumstances. The Fund's investment represents an approximate $25.8 \%$ fully-diluted equity interest in Hot \& Cool. Mr. Lehmann serves on Hot \& Cool's Board of Directors.

## LG\&E ENERGY CORP. (NYSE: LGE)

LG\&E Energy Corp. ("LGE"), Louisville, Kentucky, is a regulated electric and gas public utility engaged in the generation, transmission, distribution and sale of natural gas in Louisville and adjacent areas of Kentucky. The December 31, 1999 closing price of LGE's common stock on the New York Stock Exchange was $\$ 17.438$ per share. At December 31, 1999, the Fund's investment in LGE, valued at $\$ 1,800,917$ with a cost of $\$ 1,719,838$, consisted of 121,504 shares of common stock. The common stock of LGE was valued by the Fund at a discounted average of $\$ 14.82$ per share at December 31, 1999, due to restrictions on the Fund's ability to sell such stock, which resulted in an aggregate reduction in value from the market price on such date of $\$ 317,809$. The Fund's investment in LGE represents less than an 1\% equity interest in LGE.

NCI BUILDING SYSTEMS, INC. (NYSE: NCS)
NCI Building Systems, Inc. ("NCS"), Houston, Texas, manufactures and markets metal building systems, components and roll up doors for non-residential users from operating facilities located throughout the U.S. and Mexico. The December 31, 1999 closing price of NCS's common stock on the New York Stock Exchange was $\$ 18.50$ per share. At December 31, 1999, the Fund's investment in NCS consisted of 200,000 shares of common stock valued at $\$ 3,700,000$ with a cost of $\$ 159,784$, which

6
represents an approximate $1 \%$ fully-diluted equity interest in NCI. Mr. Forbes serves as a director of NCS.

PARACELSUS HEALTHCARE CORPORATION (NYSE: PLS)
Paracelsus Healthcare Corporation ("PLS"), Houston, Texas, owns or operates, directly or through hospital partnerships, ten acute-care hospitals in six states. The December 31, 1999 closing price of PLS's common stock on the New York Stock Exchange was $\$ 0.438$ per share. At December 31, 1999, the Fund's investment in PLS, valued at $\$ 788,372$ with a cost of $\$ 5,278,748$, consisted of $2,018,213$ shares of common stock. The common stock of PLS was valued by the fund at a discounted average of $\$ 0.39$ per share at December 31, 1999, due to restrictions on the Fund's ability to sell such stock, which resulted in an aggregate reduction in value from the market price on such date of $\$ 94,597$. The Fund's investment in PLS represents an approximate 3\% fully-diluted equity interest in PLS. Mr. Lehmann serves on PLS' Board of Directors.

PETROCON ENGINEERING, INC.
Petrocon Engineering, Inc. ("Petrocon"), Houston, Texas, is an international engineering, systems and construction management firm, servicing industrial customers with a primary focus in the process industries - oil, chemical, petrochemical and forest products. At December 31, 1999, the Fund's investment, valued at its original cost of $\$ 7,323,323$, consisted of 887,338 shares of common stock, $\$ 2,659,332$ in an $8 \%$ Series B junior subordinated promissory note, $\$ 4,663,356$ in a $12 \%$ promissory note and a warrant to buy $1,552,571$ shares of common stock for $\$ 0.01$.

## RAYTEL MEDICAL CORPORATION (NASDAQ: RTEL)

Raytel Medical Corporation ("RTEL"), San Mateo, California, is a leading nationwide provider of alternate-site medical service to physicians, hospitals, patients and managed care groups. The closing price of RTEL's common stock on the NASDAQ National Market was $\$ 3.063$ per share. At December 31, 1999, the Fund's investment in RTEL, valued at $\$ 101,286$ with a cost of $\$ 330,730$, consisted of 33,073 shares of common stock. The Fund's investment in RTEL represents less than a 1\% equity interest.

SOVEREIGN BUSINESS FORMS, INC.

Sovereign Business Forms, Inc. ("Sovereign"), Houston, Texas, is a manufacturer of wholesale business forms in four states. At December 31, 1999, the Fund's investment in Sovereign, valued at $\$ 4,396,343$ with a cost of $\$ 3,764,800$, consisted of 14,648 shares of preferred stock, $\$ 2,300,000$ in 15\% promissory notes and warrants to buy up to $551,894,25,070$ and 273,450 shares of common stock at $\$ 1, \$ 1.25$ and $\$ 1$ per share, respectively. The Fund's investment represents a $31 \%$ fully-diluted equity interest in Sovereign. Mr. Forbes serves on Sovereign's Board of Directors.

SPECTRUM MANAGEMENT, LLC
Spectrum Management, LLC ("Spectrum"), Dallas, Texas, was formed to acquire a business which provides security devices to financial institutions. At December 31, 1999, the Fund's investment in Spectrum, valued at its original cost of $\$ 2,850,000$, consisted of 285,000 units of Class A equity interests. The

Fund's investment in Spectrum represents a 79\% fully-diluted equity interest in Spectrum. Mr. Forbes and Mr. Hale serve on the Board of Directors of Spectrum.

STEPHEN L. LAFRANCE HOLDINGS, INC.
Stephen L. LaFrance Holdings, Inc. ("LaFrance"), Pine Bluff, Arkansas, owns and operates 98 retail drug stores primarily in Arkansas, Mississippi and Tennessee. At December 31, 1999, the Fund's investment in LaFrance, valued at $\$ 5,498,452$ with a cost of $\$ 2,498,452$, consisted of $2,498,452$ shares of preferred stock and a warrant to buy 269 shares of common stock at $\$ 0.01$ per share. The Fund's investment in LaFrance represents an approximate 20\% fully-diluted equity interest. Mr. Forbes serves on the Board of Directors of LaFrance.

STRATEGIC HOLDINGS, INC. AND RELATED ENTITY
Strategic Holdings, Inc. ("SHI"), Houston, Texas, was formed to acquire Strategic Materials, Inc., formerly known as Allwaste Recycling, Inc., the glass recycling division of Allwaste, Inc. SHI receives and processes used glass, which is then sold to the container, fiberglass and bead industries as a raw material source. At December 31, 1999, the Fund's investment in SHI was valued at $\$ 15,170,624$ with an original cost of $\$ 13,659,013$. The Fund's investment in SHI consists of $3,089,751$ shares of common stock, $3,822,157$ shares of Series B preferred stock, $\$ 6,750,000$ in a $15 \%$ promissory note and warrants to buy $225,000,100,000$ and $2,219,237$ shares of SHI at $\$ 0.4643, \$ 1.50$ and $\$ 0.01$ per share, respectively. Mr. Lehmann and Mr. Hale serve as directors of SHI.

SMIP, Inc. ("SMIP"), Houston, Texas, was formed to be the general partner of a limited partnership which owns an $18 \%$ fully-diluted interest in SHI. Management personnel of Strategic Materials, Inc. are the limited partners of the partnership. At December 31, 1999, the Fund's investment in SMIP was valued at $\$ 325,000$, its original cost. The Fund's investment in SMIP consists of 1,000 shares of common stock and a $\$ 175,000$, $15 \%$ promissory note. SMIP is wholly-owned by the Fund. Mr. Lehmann and Mr. Hale serve as directors of SMIP.

The Fund's investments in SHI and SMIP represent an approximate 85\% fully-diluted equity interest in SHI.

SUMMIT/DPC PARTNERS, L. P.
Summit/DPC Partners, L. P. ("DPC"), Houston, Texas, was formed to invest in Doane Pet Care Enterprises, Inc., which owns Doane Pet Care Company and Windy Hill Pet Food Holdings, Inc., which combined are believed to be the largest manufacturer of private label dry pet food in the United States. At December 31, 1999, the Fund's investment in DPC was valued at $\$ 5,500,000$, with an original cost of $\$ 2,600,000$. The Fund's investment consists of an approximate $36.11 \%$ limited partnership interest in DPC, which in turn owns an approximate 16\% fully-diluted interest in Doane Pet Care Enterprises, Inc.

TRAVIS INTERNATIONAL, INC.
Travis International, Inc. ("Travis"), Houston, Texas, distributes specialty products for industrial and commercial use, including o-rings, gaskets and sealants, builders' hardware and various other products used in the construction industry. At December 31, 1999, the Fund's investment in Travis, valued at $\$ 1,000,000$ with a cost of $\$ 5,398$, consisted of 98,761 shares of common stock, which represents an approximate $6.8 \%$ fully-diluted equity interest in Travis. Mr. Lehmann serves as a director of Travis.

8
TULSA INDUSTRIES, INC.
Tulsa Industries, Inc. ("Tulsa"), Broken Arrow, Oklahoma, manufactures equipment for the oil and gas industry. At December 31, 1999, the Fund's investment in Tulsa, was valued at $\$ 1,713,769$ with an original cost of $\$ 7,213,769$. The Fund's investment consisted of 27,500 shares of common stock, 181,589 shares of Series A preferred stock, 1,058 shares of Series B preferred stock and $\$ 655,769$ in a junior participation promissory note representing an approximate $26.3 \%$ fully-diluted equity interest. Mr. Forbes and Mr. Hale serve on Tulsa's Board of Directors.

TURFGRASS AMERICA, INC.
Turfgrass America, Inc. ("Turfgrass"), Granbury, Texas, was formed for the purpose of acquiring all the outstanding stock of C\&D Turfgrass, Ltd., Crenshaw \& Doguet Turfgrass, Inc., Millberger Turf Farms, Inc., Millberger Turf Sales, Inc., and 5-T Enterprises, Inc. (the parent of Thomas Bros. Grass, Ltd.). The combination of these companies has created one of the largest warm season turfgrass companies in the country. At December 31, 1999, the Fund's investment in Turfgrass was valued at its cost of $\$ 4,075,000$. The Fund's investment consisted of $3,167,756$ shares of common stock and $\$ 3,475,000$ in a $12 \%$ subordinated promissory note, representing an approximate 11\% fully-diluted equity interest in Turfgrass. Mr. Hale serves as a director of Turfgrass.

United Industrial Services, Inc. ("UIS"), Houston, Texas, specializes in field services for the petrochemical and power generation industries. At December 31, 1999, the Fund's investment in UIS was recorded at its original cost of $\$ 3,500,100$ and consisted of 35,000 shares of preferred stock and warrants to buy up to 63,637 shares of common stock at $\$ 0.01$ through June 2008 . The Fund's investment in UIS represents an approximate $38 \%$ fully-diluted equity interest. Mr. Forbes serves on UIS's Board of Directors.

## VRPI SPIN OFF, INC. AND RELATED ENTITY

VRPI Spin Off, Inc. ("VRS"), Houston, Texas, owns the rights to receive over $50 \%$ of all general partner distributions from a limited partnership that has franchise rights to operate 12 BLOCKBUSTER(R) Entertainment Corporation video cassette stores in the Pittsburgh, Pennsylvania area. At December 31, 1999, the Fund's investment in VRS, valued at its original cost of $\$ 3,972,349$, consisted of 100 shares of common stock, $\$ 1,050,000$ in a $12 \%$ promissory note and $\$ 2,672,349$ in a $10 \%$ promissory note. VRS is wholly-owned by the Fund. Messrs. Douglass, Lehmann and Dr. Williams, a director of the Fund, serve as directors of VRS and Video Rental of Pennsylvania, Inc. ("VRP"), the managing general partner of the limited partnership.

Equus Video Corporation ("Video"), Houston, Texas, owns an 80\% limited partnership interest in a partnership whose sole general partner is VRS. The limited partnership operates 8 additional BLOCKBUSTER(R) Entertainment Corporation video cassette stores in and around Pittsburgh. At December 31, 1999, the Fund's investment in 10,000 shares of common stock of Video was valued at $\$ 20,000$, with an original cost of $\$ 25,000$. Mr. Douglass and Mr. Lehmann serve as directors of Video.

## TEMPORARY INVESTMENTS

Pending investment in Portfolio Companies, the Fund invests its available funds in interest-bearing bank accounts, money market mutual funds, U.S. Treasury securities and/or certificates of
deposit with maturities of less than one year (collectively, "Temporary Investments"). Temporary Investments may also include commercial paper (rated or unrated) and other short-term securities. Temporary Investments constituting cash, cash items, securities issued or guaranteed by the U.S. Treasury or U.S. Government agencies and high quality debt securities (commercial paper rated in the two highest rating categories by Moody's Investor Services, Inc. or Standard \& Poor's Corporation, or if not rated, issued by a company having an outstanding debt issue so rated with maturities of less than one year at the time of investment) will qualify for determining whether the Fund has 70\% of its total assets invested in Managed Companies (as hereafter defined) or in qualified Temporary Investments for purposes of the business development company provisions of the Investment Company Act. See "Regulation" below.

## FOLLOW-ON INVESTMENTS

Following its initial investment in a Portfolio Company, the Fund may be requested to make follow-on investments in the company. Follow-on investments may be made to take advantage of warrants or other preferential rights granted to the Fund or otherwise to increase the Fund's position in a successful or promising Portfolio Company. The Fund may also be called upon to provide additional equity or loans needed by a Portfolio Company to fully implement its business plans, to develop a new line of business or to recover from unexpected business problems. The Fund may make follow-on investments in Portfolio Companies from funds on hand or may borrow all or a portion of the funds required to make such follow-on investments.

## DISPOSITION OF INVESTMENTS

The method and timing of the disposition of the Fund's portfolio investments is critical to the realization of capital appreciation and to the minimization of any capital losses. The Fund expects to dispose of its portfolio securities through a variety of transactions, including sales of portfolio securities in underwritten public offerings, public sales of such securities and negotiated private sales of such securities to the Portfolio Company itself or to other investors. In addition, the Fund may distribute its portfolio securities in-kind to its shareholders. In structuring investments, the Fund endeavors to reach such agreements or understandings with a prospective Portfolio Company as may be appropriate with respect to the method and timing of the disposition of the Fund's investment and, if appropriate, seeks to obtain registration rights at the expense of the Portfolio Company. The Fund bears the costs of disposing of investments to the extent not paid by the Portfolio Company.

## OPERATING EXPENSES

The Management Company, at its expense, provides the Fund with office space, facilities, equipment and personnel (whose salaries and benefits are paid by the Management Company) necessary for the conduct of the Fund's business and pays all costs related to proposed acquisitions of portfolio securities that are not completed, unless such proposed acquisitions have been previously approved by the Board of Directors of the Fund.

The Fund is responsible for paying certain expenses relating to its operations, including: management fees to the Management Company; fees and expenses of the Independent Directors; finder's fees; direct costs of proposed investments in Portfolio Companies, whether or not completed, if such proposed investments have been approved for acquisition by the Board of Directors of the Fund; depositary fees of unaffiliated depositaries; fees of unaffiliated transfer agents, registrars and disbursing agents; the administrative fee to the Management Company; portfolio transaction expenses; interest; legal and accounting expenses; costs of printing and mailing proxy materials and reports to shareholders;

New York Stock Exchange fees; custodian fees; litigation costs; costs of disposing of investments including brokerage fees and commissions; and other extraordinary or nonrecurring expenses and other expenses properly payable by the Fund.

## VALUATION

On a quarterly basis, the Management Company performs a valuation of the investments in portfolio securities of the Fund, subject to the approval of the Board of Directors of the Fund. Valuations of portfolio securities are done in accordance with generally accepted accounting principles and the financial reporting policies of the SEC. The applicable methods prescribed by such principles and policies are described below.

The fair value of investments for which no market exists (including most investments made by the Fund) is determined on the basis of procedures established in good faith by the Board of Directors of the Fund. As a general principle, the current "fair value" of an investment being valued by the directors would be the amount the Fund might reasonably expect to receive for it upon its current sale. There is a range of values that are reasonable for such investments at any particular time. Generally, cost is the primary factor used to determine fair value until significant developments affecting the Portfolio Company (such as results of operations or changes in general market conditions) provide a basis for use of an appraisal valuation.

Appraisal valuations are based upon such factors as the Portfolio Company's earnings, cash flow and net worth, the market prices for similar securities of comparable companies and an assessment of the company's future financial prospects. In the case of unsuccessful operations, the appraisal may be based upon liquidation value. Appraisal valuations are necessarily subjective.

The Fund may also use, when available, third-party transactions in a Portfolio Company's securities as the basis of valuation (the "private market method"). The private market method will be used only with respect to completed transactions or firm offers made by sophisticated, independent investors. Securities with legal, contractual or practical restrictions on transfer may be valued at a discount from their value determined by the foregoing method to reflect such restrictions.

Fund investments for which market quotations are readily available and which are freely transferable are valued as follows: (i) securities traded on a securities exchange or the NASDAQ National Market are valued at the closing price on the date of valuation and (ii) securities traded in the over-the-counter market are valued at the average of the closing bid and asked prices on the date of valuation. For securities which are in a class of public securities but are restricted from free trading (such as Rule 144 stock), valuation is set by discounting the closing sales or bid price to reflect the estimated effects of the illiquidity caused by such restrictions. The fair values of debt securities, which are generally held to maturity, are determined on the basis of the terms of the debt securities and the financial condition of the issuer. Certificates of deposit purchased by the Fund generally will be valued at their face value, plus interest accrued to the date of valuation.

The directors review the valuation policies on a quarterly basis to determine their appropriateness and may also hire independent firms to review the Management Company's methodology of valuation or to conduct an independent valuation.

On a daily basis, the Fund adjusts its net asset value for the changes in the value of its publicly held securities and material changes in the value of its private securities and reports those amounts to

## 11

Lipper Analytical Services, Inc. Weekly and daily net asset values appear in various publications, including BARRON'S and THE WALL STREET JOURNAL and on the Fund's website at www.equuscap.com.

## CUSTODIAN

The Fund acts as the custodian of its securities to the extent permitted under the Investment Company Act and is subject to the restrictions imposed on self-custodians by the Investment Company Act and the rules and regulations
thereunder. The Fund has entered into an agreement with Bank of America, N.A. with respect to the safekeeping of such securities. The principal business office of the custodian is 700 Louisiana Street, Suite 3200, Houston, Texas 77002.

## TRANSFER AND DISBURSING AGENT

The Fund employs American Stock Transfer \& Trust Company as its transfer agent to record transfers of the shares, maintain proxy records and to process distributions. The principal business office of such company is 40 Wall Street, New York, NY, 10005.

FACTORS THAT MAY AFFECT FUTURE RESULTS, THE MARKET PRICE OF COMMON STOCK, AND THE ACCURACY OF FORWARD-LOOKING STATEMENTS

In the normal course of its business, the Fund, in an effort to keep its stockholders and the public informed about the Fund's operations and portfolio of investments, may from time-to-time issue certain statements, either in writing or orally, that contain or may contain forward-looking information. Generally, these statements relate to business plans or strategies of the Fund or Portfolio Companies in which it invests, projected or anticipated benefits or consequences of such plans or strategies, projected or anticipated benefits of new or follow-on investments made by or to be made by the Fund, or projections involving anticipated purchases or sales of securities or other aspects of the Fund's operating results. Forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties that could cause actual results to differ materially. As noted elsewhere in this report, the Fund's operations and portfolio of investments are subject to a number of uncertainties, risks, and other influences, many of which are outside the control of the Fund, and any one of which, or a combination of which, could materially affect the results of the Fund's operations or net asset value, the market price of its common stock, and whether forward-looking statements made by the Fund ultimately prove to be accurate.

The following discussion outlines certain factors that in the future could affect the Fund's results for 2000 and beyond and cause them to differ materially from those that may be set forth in any forward-looking statement made by or on behalf of the Fund:

LONG-TERM OBJECTIVE. The Fund is intended for investors seeking long-term capital growth. The Fund is not meant to provide a vehicle for those who wish to play short-term swings in the stock market. The portfolio securities acquired by the Fund generally require four to seven years to reach maturity and generally are illiquid. An investment in shares of the Fund should not be considered a complete investment program. Each prospective purchaser should take into account his investment objectives as well as his other investments when considering the purchase of shares of the Fund.

NON-DIVERSIFIED STATUS; NUMBER OF INVESTMENTS. The Fund is classified as a "non-diversified" investment company under the Investment Company Act, which means the Fund is not limited in the proportion of its assets that may be invested in the securities of a single issuer. Generally, the Fund does not intend to initially invest more than $15 \%$ of the value of its net assets in a single portfolio company.

## 12

However, follow-on investments or a disproportionate increase in the value of one portfolio company may result in greater than $15 \%$ of the Fund's net assets being invested in a single portfolio company. While these restrictions limit the exposure of the capital of the Fund in any single investment, to the extent the Fund takes large positions in the securities of a small number of issuers, the Fund will be exposed to a greater risk of loss and the Fund's net asset value and the market price of its common stock may fluctuate as a result of changes in the financial condition, the stock price of, or in the market's assessment of any single Portfolio Company to a greater extent than would be the case if it were a "diversified" company holding numerous investments. The Fund currently has investments in 26 Portfolio Companies, of which one exceeds $15 \%$ of the value of its net assets and none of the remaining investments exceed $10 \%$.

LEVERAGED PORTFOLIO INVESTMENTS. While leveraged buyout investments and investments in highly leveraged companies offer the opportunity for significant capital gains and current income, such investments involve a high degree of business and financial risk and can result in substantial losses. The Fund's Portfolio Companies incur substantial indebtedness in connection with leveraged buyout or other highly leveraged transactions. Such indebtedness generally represents from 66\% to $90 \%$ of the capitalization of a Portfolio Company. In the event a Portfolio Company cannot generate adequate cash flow to meet the principal and interest payments on such indebtedness, the Fund's equity investment could be reduced or eliminated through foreclosure on the Portfolio Company's assets or the Portfolio Company's reorganization or bankruptcy. A substantial portion of the indebtedness incurred by Portfolio Companies may bear interest at rates that will fluctuate in accordance with a stated interest rate index or the prime lending rate. The cash flow of a Portfolio Company may not be sufficient to meet increases in interest payments on its indebtedness. Accordingly, the profitability of the Fund's Portfolio Companies, as well as appreciation of the investments in such companies, will depend in a significant part upon prevailing interest rates.

LACK OF LIQUIDITY OF PORTFOLIO INVESTMENTS. The portfolio investments of the Fund consist principally of securities that are subject to restrictions on sale because they were acquired from the issuer in "private placement" transactions or because the Fund is deemed to be an affiliate of the issuer. Generally, the Fund will not be able to sell these securities publicly without the expense and time required to register the securities under the Securities Act and applicable state securities law unless an exemption from such registration requirements is available. In addition, contractual or practical limitations may restrict the Fund's ability to liquidate its securities in Portfolio Companies since in many cases the securities of such companies will be privately held and the Fund may own a relatively large percentage of the issuer's outstanding securities. Sales may also be limited by securities market conditions, which may be unfavorable for sales of securities of particular issuers or issuers in particular industries. The above limitations on liquidity of the Fund's securities could preclude or delay any disposition of such securities or reduce the amount of proceeds that might otherwise be realized.

NEED FOR FOLLOW-ON INVESTMENTS IN PORTFOLIO COMPANIES. After its initial investment in a Portfolio Company, the Fund may be called upon from time to time to provide additional funds to such company or have the opportunity to increase its investment in a successful situation, e.g., the exercise of a warrant to purchase common stock. There is no assurance that the Fund will make, or have sufficient funds to make, follow-on investments. Any decision by the Fund not to make a follow-on investment or any inability on its part to make such an investment may have a negative impact on a Portfolio Company in need of such an investment or may result in a missed opportunity for the Fund to increase its participation in a successful operation and may dilute the Fund's equity interest in or reduce the expected yield on its investment.

COMPETITION FOR INVESTMENTS. The Fund encounters competition from other persons or entities
with similar investment objectives. These competitors include leveraged buyout partnerships, other business development companies, investment partnerships and corporations, small business investment companies, large industrial and financial companies investing directly or through affiliates, foreign investors of various types and individuals. Many of these competitors have greater financial resources and more personnel than the Fund and may be subject to different and frequently less stringent regulation.

BORROWING. The Fund may borrow funds to make new or follow-on investments, to maintain its pass-through tax status as a regulated investment company under Subchapter M of the Code or to pay contingencies and expenses. The Fund is permitted under the Investment Company Act to borrow funds if, immediately after the borrowing, it will have an asset coverage of at least $200 \%$. That is, the Fund may borrow funds in an amount up to $50 \%$ of the value of its assets (including investments made with borrowed funds). The amount and nature of any Fund borrowings will depend upon a number of factors over which the Fund has no control, including general economic conditions, conditions in the financial markets and the impact of the financing on the tax treatment of the stockholders. The use of leverage, even on a short-term basis, could have the effect of magnifying increases or decreases in the Fund's net asset value. While the "spread" between the current yield on the Fund's investments and the cost of any loan would augment the stockholders' return from the Fund, if the spread narrows (because of an increase in the cost of debt or insufficient income on the Fund's investments), distributions to the stockholders would be adversely affected. If the spread were reversed, the Fund might be unable to meet its obligations to its lenders, which might then seek to cause the Fund to liquidate some or all of its investments. There can be no assurance that the Fund would realize full value for its investments or recoup all of its capital if its portfolio investments were involuntarily liquidated.

The costs of borrowing money may exceed the income from the portfolio securities purchased by the Fund with the borrowed money. The Fund will suffer a decline in net asset value if the investment performance of the additional securities purchased with borrowed money fails to cover their cost to the Fund (including any interest paid on the money borrowed). A decline in net asset value could affect the ability of the Fund to make distributions on its common stock. Failure by the Fund to distribute a sufficient portion of its net investment income and net realized capital gains could result in a loss of pass-through tax status or subject the Fund to a $4 \%$ excise tax. See "Tax Matters." If the asset coverage for debt securities issued by the Fund declines to less than $200 \%$ (as a result of market fluctuations or otherwise), the Fund may be required to sell a portion of its investments when it may be disadvantageous to do so.

Because of the nature and size of its portfolio investments, the Fund borrows money from time to time to make qualifying investments to maintain its tax status under the Code. There can be no assurance that debt financing will be available on terms that the Fund considers to be acceptable and in the best interests of the Fund. If borrowing is unavailable, the Fund may be required to make an untimely disposition of an investment or lose its pass-through tax status. See "Loss of Conduit Tax Treatment" below.
tax treatment if it is unable to comply with the diversification requirements contained in Subchapter $M$ of the Code. Subchapter $M$ requires that at the end of each quarter (i) at least $50 \%$ of the value of the Fund's assets must consist of cash, government securities and other securities of any one issuer that do not represent more than $5 \%$ of the value of the Fund's total assets and $10 \%$ of the outstanding voting securities of such issuer, and (ii) no more than $25 \%$ of the value of the Fund's assets may be invested in the securities of any one issuer (other than United States government securities), or of two or more issuers that are controlled by the Fund and are engaged in the same or similar or related trades or businesses. The Fund

## 14

will borrow funds if necessary to make qualifying investments to satisfy the foregoing diversification requirements. If the Fund fails to satisfy such diversification requirements and ceases to qualify for conduit tax treatment, the Fund will be subject to income tax on its income and gains and stockholders will be subject to income tax on distributions. The Fund may also cease to qualify for conduit tax treatment, or be subject to a $4 \%$ excise tax, if it fails to distribute a sufficient portion of its net investment income and net realized capital gains.

MARKET VALUE AND NET ASSET VALUE. The shares of the Fund's common stock are listed on the NYSE. Investors desiring liquidity may trade their shares of Common Stock on the NYSE at current market value, which may differ from the then current net asset value. Shares of closed-end investment companies frequently trade at a discount from net asset value. This characteristic of shares of a closed-end fund is a risk separate and distinct from the risk that the Fund's net asset value will decrease. The risk of purchasing shares of a closed-end fund that might trade at a discount is more pronounced for investors who wish to sell their shares in a relatively short period of time because for those investors, realization of a gain or loss on their investments is likely to be more dependent upon the existence of a premium or discount than upon portfolio performance. The Fund's shares have traded at a discount to net asset value since they began trading. For information concerning the trading history of the Fund's shares see "Market for Registrant's Common Stock and Related Stockholder Matters."

VALUATION OF INVESTMENTS. The Fund's net asset value is based on the value assigned to its portfolio investments. Investments in companies whose securities are publicly traded are valued at their quoted market price, less a discount to reflect the estimated effects of restrictions on the sale of such securities, if applicable. The Fund adjusts its net asset value for changes in the value of its publicly held securities on a daily basis. The value of the Fund's investments in securities for which market quotations are not available is determined as of the end of each calendar quarter, unless there is a significant event requiring a change in valuation in the interim. Cost is used to approximate fair value of such investments until significant developments affecting an investment provide a basis for use of an appraisal valuation. Thereafter, such portfolio investments are carried at appraised values as determined quarterly. Because of the inherent uncertainty of the valuation of portfolio securities which do not have readily ascertainable market values, the Fund's estimate of fair value may significantly differ from the fair value that would have been used had a ready market existed for the securities. At December 31, 1999, approximately $82 \%$ of the Fund's fair value of portfolio securities were invested in securities for which market quotations were not readily available. See "Valuation".

POSSIBLE VOLATILITY OF STOCK PRICE. The market price of the Fund's common stock could be subject to significant fluctuations in response to variations in the net asset value of the Fund, its quarterly operating results, and other factors. The market price of the common stock may be significantly affected by such factors as the announcement of new or follow-on investments in portfolio companies, the sale or proposed sale of a portfolio investment, the results of operations or fluctuations in the market prices or appraised value of one or more of the Fund's portfolio companies, changes in earnings estimates by market analysts, speculation in the press or analyst community and general market conditions or market conditions specific to particular industries. From time to time in recent years, the securities markets have experienced significant price and volume fluctuations that have often been unrelated or disproportionate to the operating performance of particular companies. These broad fluctuations may adversely affect the market price of the common stock. In addition, the Fund is subject to the risk of the securities markets in which the portfolio securities of the Fund are traded. Securities markets are cyclical and the prices of the securities traded in such markets rise and fall at various times. These cyclical periods may extend over significant periods of time.

## REGULATION

The Investment Advisers Act generally prohibits investment advisers from entering into investment advisory contracts with an investment company that provides for compensation to the investment adviser on the basis of a share of capital gains or capital appreciation of the portfolio investments or any portion of the funds of the investment company or pursuant to a stock option plan. The Investment Advisers Act, however, does permit the payment of compensation based on capital gains or the issuance of incentive stock options to management in an investment advisory contract between an investment adviser
and a business development company. The Fund has elected to be treated as a business development company under the Investment Company Act. Accordingly, it has provided for incentive compensation to the Management Company based on the capital appreciation of the Fund's investments through March 31, 1997, and for an incentive stock option plan thereafter.

The Fund may not withdraw its election to be treated as a business development company without first obtaining the approval of a majority in interest of its shareholders. The following brief description of the Investment Company Act is qualified in its entirety by reference to the full text of the Investment Company Act and the rules thereunder.

A business development company must be operated for the purpose of investing in the securities of certain present and former "eligible portfolio companies" or certain bankrupt or insolvent companies and must make available significant managerial assistance to portfolio companies. An eligible portfolio company generally is a company that (i) is organized under the laws of, and has its principal place of business in, any state or states, (ii) is not an investment company and (iii)(a) does not have a class of securities registered on an exchange or included in the Federal Reserve Board's over-the-counter margin list, (b) is actively controlled by the business development company acting either alone or as part of a group acting together and an affiliate of the business development company is a member of the portfolio company's board of directors or (c) meets such other criteria as may be established by the SEC. Control is presumed to exist where the business development company owns more than 25 \% of the outstanding voting securities of a portfolio company.
"Making available significant managerial assistance" is defined under the Investment Company Act to mean (i) any arrangement whereby a business development company, through its directors, officers or employees, offers to provide and, if accepted, does provide significant guidance and counsel concerning the management, operations or business objectives or policies of a portfolio company or (ii) the exercise of a controlling influence over the management or policies of a portfolio company by the business development company acting individually or as part of a group of which the business development company is a member acting together which controls such company ("Managed Company"). A business development company may satisfy the requirements of clause (i) with respect to a portfolio company by purchasing securities of such a company as part of a group of investors acting together if one person in such group provides the type of assistance described in such clause. However, the business development company will not satisfy the general requirement of making available significant managerial assistance if it only provides such assistance indirectly through an investor group. A business development company need only extend significant managerial assistance with respect to portfolio companies which are treated as Qualifying Assets (as defined below) for the purpose of satisfying the 70\% test discussed below.

The Investment Company Act prohibits or restricts the Fund from investing in certain types of companies, such as brokerage firms, insurance companies, investment banking firms and investment companies. Moreover, the Investment Company Act limits the type of assets that the Fund may acquire to "Qualifying Assets" and certain assets necessary for its operations (such as office furniture, equipment

16
and facilities) if, at the time of the acquisition, less than $70 \%$ of the value of the Fund's total assets consists of qualifying assets. Qualifying Assets include (i) securities of companies that were eligible portfolio companies at the time that the Fund acquired their securities; (ii) securities of companies that are actively controlled by the Fund; (iii) securities of bankrupt or insolvent companies that are not otherwise eligible portfolio companies; (iv) securities acquired as follow-on investments in companies that were eligible portfolio companies at the time of the Fund's initial acquisition of their securities but are no longer eligible portfolio companies, provided that the Fund has maintained a substantial portion of its initial investment in such companies; (v) securities received in exchange for or distributed on or with respect to any of the foregoing; and (vi) cash items, government securities and high-quality, short-term debt. The Investment Company Act also places restrictions on the nature of the transactions in which, and the persons from whom, securities can be purchased in order for such securities to be considered Qualifying Assets. As a general matter, Qualifying Assets may only be purchased from the issuer or an affiliate in a transaction not constituting a public offering. The Fund may not purchase any security on margin, except such short-term credits as are necessary for the clearance of portfolio transactions, or engage in short sales of securities.

The Fund is permitted by the Investment Company Act, under specified conditions, to issue multiple classes of senior debt and a single class of preferred stock senior to the common stock if its asset coverage, as defined in the Investment Company Act, is at least 200\% after the issuance of the debt or the senior stockholders' interests. In addition, provisions must be made to prohibit any distribution to common shareholders or the repurchase of any shares unless the asset coverage ratio is at least $200 \%$ at the time of the distribution or repurchase.

The Fund generally may sell its securities at a price that is below the prevailing net asset value per share only upon the approval of the policy by
shareholders holding a majority of the shares issued by the Fund, including a majority of shares held by nonaffiliated shareholders. The Fund may, in accordance with certain conditions established by the SEC, sell shares below net asset value in connection with the distribution of rights to all of its stockholders. The Fund may also issue shares at less than net asset value in payment of dividends to existing shareholders.

Since the Fund is a closed-end business development company, stockholders have no right to present their shares to the Fund for redemption. Recognizing the possibility that the Fund's shares might trade at a discount, the Board of Directors of the Fund has determined that it would be in the best interest of stockholders for the Fund to be authorized to attempt to reduce or eliminate a market value discount from net asset value. Accordingly, the Fund from time to time may, but is not required to, repurchase its shares (including by means of tender offers) to attempt to reduce or eliminate any discount or to increase the net asset value of its shares, or both.

The Fund may repurchase its shares, subject to the restrictions of the Investment Company Act. On September 28, 1999, the Board of Directors approved a program to purchase up to 300,000 shares of the Fund's common stock pursuant in open market transactions, to which the Fund repurchased 108,873 shares for $\$ 1,211,298$ through December 31, 1999. Such stock was repurchased at an average discount of $32.3 \%$ from its net asset value.

Many of the transactions involving the Fund and its affiliates (as well as affiliates of such affiliates) require the prior approval of a majority of the Independent Directors and a majority of the Independent Directors having no financial interest in the transactions. However, certain transactions involving closely affiliated persons of the Fund, including the Management Company, require the prior approval of the SEC. In general (a) any person who owns, controls or holds with power to vote more than $5 \%$ of the outstanding shares, (b) any director or executive officer and (c) any person who directly
or indirectly controls, is controlled by or is under common control with such person, must obtain the prior approval of a majority of the Independent Directors and, in some situations, the prior approval of the SEC, before engaging in certain transactions involving the Fund or any company controlled by the Fund. In accordance with the Investment Company Act, a majority of the directors must be persons who are not "interested persons" as defined in such act. Except for certain transactions which must be approved by the Independent Directors, the Investment Company Act generally does not restrict transactions between the Fund and its Portfolio Companies.

ITEM 2. PROPERTIES.
The Fund does not have an interest in any physical properties.

## ITEM 3. LEGAL PROCEEDINGS.

The Fund, its affiliates and certain of the Portfolio Companies are involved in asserted claims and have the possibility for unasserted claims which may ultimately affect the net asset value of the Fund or the fair value of the Fund's portfolio investments. In the opinion of Management, the financial position or results of operations of the Fund will not be materially affected by these claims.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.
No matters were submitted to a vote of security holders during the fourth quarter of 1999.

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS.

The Fund's shares of common stock began to trade on the New York Stock Exchange on May 13, 1998, under the symbol "EQS". Prior to May 13, 1998, the Fund's shares traded on the American Stock Exchange under the same symbol. The Fund had approximately 7,469 shareholders at December 31, 1999, 1,494 of which were registered holders. Registered holders do not include those shareholders whose stock has been issued in street name. The net asset value per share of the Fund's common stock at December 31, 1999, was $\$ 16.61$.

The following table reflects the high and low sales prices per share of the Fund's common stock on the New York Stock Exchange or American Stock Exchange for the two years ended December 31, 1999, by quarter.

| QUARTER <br> ENDED | HIGH | LOW |
| :---: | :---: | :---: |
| -------- | ------- | ------- |
| $03 / 31 / 98$ | $\$ 28.875$ | $\$ 22.125$ |
| $06 / 30 / 98$ | $\$ 28.563$ | $\$ 26.063$ |
| $09 / 30 / 98$ | $\$ 26.500$ | $\$ 17.625$ |
| $12 / 31 / 98$ | $\$ 19.500$ | $\$ 15.188$ |
| $03 / 31 / 99$ | $\$ 16.625$ | $\$ 14.063$ |
| $06 / 30 / 99$ | $\$ 16.250$ | $\$ 14.188$ |
| $09 / 30 / 99$ | $\$ 16.750$ | $\$ 14.875$ |

As a regulated investment company under Subchapter $M$ of the Code, the Fund is required to distribute to its shareholders, in a timely manner, at least 90\% of its taxable net investment income each year. If the Fund distributes, in a timely manner, 98\% of its
taxable net capital gains and 98\% of its taxable net investment income each year (as well as any portion of the respective $2 \%$ balances not distributed in the previous year), it will not be subject to the 4\% non-deductible federal excise tax on certain undistributed income of regulated investment companies. Under the Investment Company Act, the Fund is not permitted to pay dividends to shareholders unless it meets certain asset coverage requirements.

Historically, net investment income and net realized gains from the sale of portfolio investments have been distributed at least annually. The Fund declared dividends of $\$ 23,814,714$ ( $\$ 4.25$ per share), $\$ 3,138,520$ ( $\$ 0.65$ per share) and $\$ 2,380,327$ ( $\$ 0.50$ per share) during 1999, 1998 and 1997, respectively. The Fund has adopted a policy to make dividend distributions of at least $\$ 0.50$ per share on an annual basis. In the event that taxable income, including realized capital gains, exceeds $\$ 0.50$ per share in any year, additional dividends may be declared to distribute such excess. The 1999 and 1998 dividends were paid in additional shares of common stock or in cash by specific election of the shareholder in December 1999 and 1998, respectively, and represented long-term capital gains. The 1997 dividend, which represented a return of capital for tax purposes, was paid in additional shares of common stock or in cash by specific election of the shareholders in January 1998. The Fund paid $\$ 9,511,374, \$ 991,853$ and $\$ 828,556$ in cash and issued 1,337,542, 125,812, and 67,837 additional shares of stock at $\$ 10.69375, \$ 17.0625$ and $\$ 22.875$ per share in December 1999 and 1998 and January 1998, respectively, in connection with such dividends.

The Fund is investing in companies that it believes have a high potential for capital appreciation, and the Fund intends to realize the majority of its profits upon the sale of its investments in Portfolio Companies. Consequently, most of the companies in which the Fund invests do not have established policies of paying annual dividends.

A portion of the investments in portfolio securities held by the Fund is comprised of interest-bearing subordinated debt securities or dividend-paying preferred stock. The Fund will continue to distribute taxable net investment income earned on these investments from time to time, to the extent not retained for follow-on investments, expenses and contingencies. If taxable net investment income is retained, the Fund will be subject to federal income tax.

The Fund reserves the right to retain net long-term capital gains in excess of net short-term capital losses for reinvestment or to pay contingencies and expenses. Such retained amounts, if any, will be taxable to the Fund as long-term capital gains and shareholders will be able to claim their proportionate share of the federal income taxes paid by the Fund on such gains as a credit against their own federal income tax liabilities. Stockholders will also be entitled to increase the adjusted tax basis of their Fund shares by the difference between their undistributed capital gains and their tax credit.

## ITEM 6. SELECTED FINANCIAL DATA.

Following is a summary of selected financial data and per share data of the Fund and its predecessors for the five years ended December 31, 1999. Amounts are in thousands except per share data.

|  |  | 1999 |  | 1998 |  | 1997 |  | 1996 |  | 1995 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total investment income | \$ | 5,157 | \$ | 3,774 | \$ | 4,013 | \$ | 2,590 | \$ | 3,075 |
| Net investment loss | \$ | $(2,177)$ | \$ | $(2,179)$ | \$ | (922) | \$ | $(8,267)$ | \$ | (668) |
| of portfolio securities, net | Realized gain (loss) on sales |  |  |  |  | 7,566 | \$ | 4,037 | \$ | 7,669 |
| portfolio securities, net |  | Increase unrealize $(45,412)$ |  | rease) in preciatio $(21,581)$ |  | 24,222 | \$ | 33,696 | \$ | $(1,281)$ |
| net assets from operations | Total increase (decrease) in |  |  |  |  | 30,865 | \$ | 29,467 | \$ | 5,720 |
| Dividends | \$ | 23,815 | \$ | 3,139 | \$ | 2,380 | \$ | 3,180 | \$ | 5,815 |
| Total assets at end of year |  | 175,022 | \$ | 215,603 | \$ | 228,095 | \$ | 181,166 | \$ | 132,450 |
| Net assets at end of year |  | 101,419 | \$ | 116,155 | \$ | 144,471 | \$ | 103,223 | \$ | 61,853 |
| activities | Net cash used by operating |  |  |  |  | $(1,043)$ | \$ | $(2,494)$ | \$ | (403) |
| of year ...................... | Shares outstanding at end |  |  |  |  | 4,828 |  | 4,301 |  | 3,139 |
| during year | Average shares outstanding |  |  |  |  | 4,733 |  | 3,819 |  | 2,968 |

PER SHARE DATA:

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

## LIQUIDITY AND CAPITAL RESOURCES

At December 31, 1999, the Fund had $\$ 115,373,205$ of its assets invested in portfolio securities of 26 companies, and has committed to invest up to an additional $\$ 1,123,766$ in three of such companies. Current temporary cash investments, anticipated future investment income, proceeds from borrowings, and proceeds from the sale of existing portfolio securities are believed to be sufficient to finance these commitments. At December 31, 1999, the Fund had $\$ 22,400,000$ outstanding on a $\$ 40,000,000$ revolving line of credit loan from a bank.

Net cash used by operating activities was $\$ 3,302,678, \$ 4,298,452$ and $\$ 1,043,710$ for the three years ended December 31, 1999, respectively.

At December 31, 1999, the Fund had $\$ 50,334,180$ of its total assets of $\$ 175,022,415$ invested in temporary cash investments consisting of money market securities. This amount includes proceeds of $\$ 50,000,000$ from a $\$ 100,000,000$ note payable to a bank that is utilized to enable the Fund to achieve adequate diversification to maintain its pass-through tax status as a regulated investment company. Such amount was repaid to the bank on January 3, 2000.

The Fund has the ability to borrow funds and issue forms of senior securities representing indebtedness or stock, such as preferred stock, subject to certain restrictions. Net investment income and net realized gains from the sales of portfolio investments are intended to be distributed at least annually, to the extent such amounts are not reserved for payment of contingencies or to make follow-on or new investments. Management believes that the availability under its line of credit, as well as the ability to sell its investments in publicly traded securities, are adequate to provide payment for any expenses and contingencies of the Fund.

The Fund reserves the right to retain net long-term capital gains in excess of net short-term capital losses for reinvestment or to pay contingencies and expenses. Such retained amounts, if any, will be taxable to the Fund as long-term capital gains and stockholders will be able to claim their proportionate share of the federal income taxes paid by the Fund on such gains as a credit against their own federal income tax liabilities. Stockholders will also be entitled to increase the adjusted tax basis of their Fund shares by the difference between their undistributed capital gains and their tax credit.

The Fund may repurchase its shares, subject to the restrictions of the Investment Company Act. On September 28, 1999, the Board of Directors approved a program to purchase up to 300,000 shares of the Fund's common stock, pursuant to which the Fund repurchased 108,873 shares for $\$ 1,211,298$ through December 31, 1999. Such stock was repurchased at an average discount of $32.3 \%$ from its net asset value.

## INVESTMENT INCOME AND EXPENSE

Net investment loss after all expenses amounted to $\$ 2,177,164, \$ 2,178,659$ and $\$ 922,117$ for the three years ended December 31, 1999. Income from portfolio securities was $\$ 5,060,617$ in $1999, \$ 3,726,430$ in 1998 and $\$ 3,926,814$ in 1997. Amounts invested in interest- and dividend- bearing portfolio securities were higher during 1999 as compared to 1998 and 1997. Interest from temporary

## 21

cash investments was $\$ 57,908$ in $1999, \$ 48,004$ in 1998 , and $\$ 85,861$ in 1997. The decrease in 1999 and 1998 as compared to 1997 was a result of lower investable balances throughout the year. Interest income on notes receivable from officers was $\$ 38,405$ during 1999. The notes receivable from the officers of the Fund were received on September 30, 1999 as payment for common stock issued upon exercise of stock options pursuant to the Stock Incentive Plan discussed below.

The larger net investment loss in 1999 and 1998 as compared to 1997 was primarily attributable to interest expense which increased to $\$ 2,163,593$ and $\$ 1,970,973$ in 1999 and 1998, respectively, as compared to \$429,940 in 1997. In addition, due to the limited recourse provision of the notes receivable from the officers issued in 1999, generally accepted accounting principles require that any dividends paid on the non-recourse portion of the notes be treated as non-cash compensation expense in the statement of operations. Accordingly, the Fund recorded non-cash compensation expense of $\$ 2,085,766$ related to its dividend in 1999. The amount of the compensation expense was also recorded as an increase in additional paid in capital, and therefore had no effect on the Fund's net asset value.

Mailing, printing and other expenses were $\$ 214,947$ during 1999, as compared to $\$ 383,664$ during 1998 and $\$ 337,531$ during 1997 , due to the lower cost for the preparation and distribution of the annual report and proxy statement for the annual shareholders' meeting to be held in May 2000. Interest expense was $\$ 2,163,593$ in 1999 as compared to $\$ 1,970,973$ in 1998 and $\$ 429,940$ in 1997 due to changes in the average daily balances outstanding on the lines of credit to $\$ 26,855,068$ in 1999, from $\$ 23,469,957$ in 1998 and $\$ 4,284,027$ in 1997.

Professional fees decreased to $\$ 279,141$ during 1999 as compared to $\$ 490,954$ during 1998 and $\$ 520,161$ during 1997. The decrease in 1999 compared to 1998 and 1997 is due primarily to the higher costs associated with the New York Stock Exchange listing in 1998 and the Special Meeting of Stockholders (the "Special Meeting") held during 1997. In addition, in 1997, the costs included the Fund's portion of the independent third party appraisal of the Fund's investment in portfolio securities and the legal expenses related to the filing of an application for an exemptive order with the SEC related to the restructuring of management compensation.

The Management Company receives management fee compensation at an annual rate of $2 \%$ of the net assets of the Fund paid quarterly in arrears. Such fees amounted to $\$ 2,179,413, \$ 2,706,325$ and $\$ 2,794,795$ during 1999, 1998 and 1997, respectively. The lower amount during the year ended December 31, 1999 was due to the decrease in net assets during the year.

Through March 31, 1997, the Management Company also received a management incentive fee equal to $20 \%$ of net realized capital gains less unrealized capital depreciation, computed on a cumulative basis over the life of the Fund. Management incentive fees of $\$ 55,825$ were accrued during the year ended December 31, 1997. Deferred management incentive fee expense for the year ended December 31, 1997 totaled $\$ 426,501$. Pursuant to a vote of the stockholders at the Special Meeting, the Fund entered into a new management agreement with the Management Company which eliminated incentive fees based on capital gains effective April 1, 1997. Pursuant to the vote of the stockholders, the deferred incentive fee of $\$ 11,210,529$ at March 31, 1997, was paid on May 15, 1997, by the issuance of 459,973 unregistered shares of common stock of the Fund. The number of shares issued was determined by dividing the deferred incentive fee by $\$ 24.37$ per share, the net asset value per share at March 31, 1997.

Shareholders have approved the Equus II Incorporated 1997 Stock Incentive Plan ("Stock Incentive Plan") which authorizes the Fund to issue options to the directors and officers of the Fund in an aggregate amount of up to $20 \%$ of the outstanding shares of common stock of the Fund. Implementation of this plan was subject to the receipt of an exemptive order from the SEC, which was received on May

8, 1997

The Stock Incentive Plan also provides that each director who is not an officer of the Fund is, on the first business day following each annual meeting, granted an incentive stock option to purchase 2,000 shares of the Fund's common stock. On May 7, 1999, options to acquire a total of 12,000 shares at $\$ 15.56$ per share were issued to the directors. During 1999, two directors each exercised 1,000 of their options to acquire a total of 2,000 shares for $\$ 15.5625$ per share.

Under the Stock Incentive Plan, options to purchase 294,773 and 939,131 shares of the Fund's common stock with a weighted average exercise price of $\$ 19.07$ and $\$ 17.66$ per share were outstanding at December 31, 1999 and 1998, respectively. The Fund had 91,150 and 671,849 shares in exercisable options with a weighted average exercise price per share of $\$ 22.33$ and $\$ 17.58$ at December 31, 1999 and 1998, respectively. Outstanding options at December 31, 1999 have exercise prices ranging from $\$ 15.56$ to $\$ 27.44$ and expire in May 2007 through May 2009. On September 30, 1999, options to purchase 654,358 shares of common stock of the Fund were exercised by the officers of the Fund for $\$ 17$ per share. The exercise price of $\$ 11,124,086$ was paid in the form of promissory notes from the officers to the Fund. The notes bear interest at $5.42 \%$ per annum, have limited recourse and are due on or before September 30, 2008. The notes are secured by the 654,358 shares, including any proceeds or dividends paid thereon. During 1999, a dividend of $\$ 4.25$ per share was paid. As a result of the dividend, 135,608 additional shares were issued to the officers and pledged to the Fund. In addition, principal payments of $\$ 991,161$, representing 58,304 shares, were made on the notes. As a result of the additional shares issued and payments made, the notes are secured by 789,966 shares of common stock and the outstanding note balance is $\$ 10,132,925$.

The notes receivable, as well as 731,662 of such shares of common stock, are not included in the Fund's net asset value per share. The shares of stock financed by the notes from the officers will be included in the net asset value per share as the shares are paid for or released from collateral. Shares may be released as payments on the notes are made or as the value of the collateral increases. Generally accepted accounting principles require that the options issued to the officers be accounted for using variable plan accounting due to the limited recourse provision of such notes. Additionally, the dividends paid on the non-recourse portion of the notes are required to be recorded as compensation expense in the statements of operations, and interest recorded on the non-recourse portion of the notes is required to be recorded as an increase to additional paid-in capital. Accordingly, for the year ended December 31, 1999, dividends of $\$ 2,085,766$ were recorded as non-cash compensation expense and interest of $\$ 115,217$ was credited to additional paid-in capital. Additionally, the limited recourse note receivable from the officers is required to be recorded as a reduction of net assets. If the notes and the shares were included in the Fund's balance sheet, the net asset value would have been $\$ 16.31$ per share at December 31, 1999.

As of December 31, 1999 and 1998, all outstanding options were "out of the money" and would not have had a dilutive effect on net assets per share if exercised, assuming the Fund would use the proceeds from the exercise of such options to repurchase shares at the market price pursuant to the treasury stock method.

REALIZED GAINS AND LOSSES ON SALES OF PORTFOLIO SECURITIES
During the year ended December 31, 1999, the Fund realized a net capital gain of $\$ 40,352,644$ from the sale of securities of Portfolio Companies as follows:

- 54,334 shares of United Rentals, Inc. for $\$ 1,738,036$, realizing a capital gain of $\$ 1,737,639$;
- 135,472 common shares of United States Filter Corporation for $\$ 3,884,978$, realizing a capital gain of $\$ 2,324,700$;
- 100,000 shares of Allied Waste Industries, Inc. common stock for $\$ 1,832,122$, realizing a capital gain of $\$ 1,357,966$;
- 1,125,000 shares of American Residential Services, Inc. for $\$ 6,468,750$, realizing a capital gain of $\$ 3,468,478$;
- 149,337 shares of Travis International, Inc. for $\$ 6,668,987$, realizing a capital gain of $\$ 6,114,095$;
- its investments in HTD Corporation for $\$ 12,877,114$, realizing a capital gain of $\$ 3,341,547$;
- its investment in CRC Holdings, Corp., realizing a capital gain of \$12,128,572;
- its investment in Carruth-Doggett Industries, Inc. for $\$ 7,309,250$, realizing a capital gain of $\$ 5,059,250$;
o its investment in CDI Rental Services Inc. for $\$ 2,103,250$, realizing a capital gain of $\$ 103,250$; and
- 474,942 shares of Garden Ridge Corporation for $\$ 5,461,833$, resulting in a capital gain of $\$ 4,776,803$.

During 1999, the Fund sold CRC Holdings to LG\&E Corp. ("LGE") and received $\$ 12,128,572$ in cash and 121,504 shares of LGE common stock. An additional 115,860 shares of LGE stock are being held in escrow to secure contractual representations and warranties. In addition, LGE is obligated to pay up to an
additional $\$ 11.7$ million to the Fund if the CRC business sold to LGE achieves certain annual levels of financial performance through March 31, 2002.

The Fund also realized a capital gain as a result of the receipt of $\$ 654,570$ in additional compensation from the escrow account related to the 1998 sale of WMW Industries. In addition, Atlas Acquisition paid $\$ 128,298$ in principal on its outstanding junior participation note and the Fund realized a loss of $\$ 721,702$ on the remaining balance of the note. The Fund also realized a capital gain as a result of the receipt of $\$ 7,536$, as payment on preferred stock of Springtime, Inc., which had been previously written off as having no value. In addition, a capital loss of $\$ 60$ was realized on the write-off of CDR Fleet Services as a result of the CDI Rental Services and Carruth-Doggett Industries, Inc. sale.

During the year ended December 31, 1998, the Fund realized a net capital loss of $\$ 3,563,556$ from the sale or write-off of securities of eleven Portfolio Companies as follows:

- 143,112 shares of Coach USA, Inc. common stock for $\$ 6,620,305$, realizing a capital gain of $\$ 4,756,948$;
- 32,128 shares of United States Filter Corporation common stock for \$1,059,964, realizing a capital gain of $\$ 679,111 ;$
- 225,000 shares of Allied Waste Industries, Inc. for $\$ 4,710,866$, realizing a capital gain of $\$ 3,644,015$;
- its investment in Atlas Acquisition, Inc. was written off, realizing a capital loss of $\$ 2,000,000$;
- its investment in Brazos Sportswear, Inc. was written off, realizing a capital loss of $\$ 8,235,367$; and

24
o its investment in Restaurant Development Group was liquidated, realizing a capital loss of $\$ 2,089,432$.

In addition, the Fund realized a capital gain due to the receipt of $\$ 6,825$ in additional compensation from the escrow account related to the 1997 sale of Cardiovascular Ventures, Inc. The Fund realized a capital loss of $\$ 735,525$ on the conversion of its prime $+1 \%$ note due from Triad Medical Inc. into a non-interest bearing loan due in 2005. The value of the note was discounted by $\$ 735,525$, representing original issue discount that will be accreted to income over the life of the loan. The Fund also realized a loss of $\$ 212,980$ from the reduction in the value of the royalty receivable due from United Rentals, Inc. related to the 1997 sale of J\&J Rental Services, Inc. The Fund realized a capital gain due to the receipt of additional proceeds of $\$ 575,708$ related to the 1997 sale of the Fund's investment in Industrial Equipment Rentals, Inc. The Fund also realized a capital gain due to the receipt of $\$ 47,141$, as payment on preferred stock of Springtime, Inc., which had been previously written off as having no value.

During the year ended December 31,1997, the Fund had a net realized capital gain of $\$ 7,565,699$ from the sale of investments in eight Portfolio Companies, as follows:

- 251,449 shares of Allied Waste Industries, Inc. for $\$ 4,236,177$, realizing a capital gain of $\$ 3,163,942$;
- 96,035 shares of American Residential Services, Inc. for $\$ 2,186,926$, realizing a capital gain of $\$ 2,130,098$;
- its investment in Industrial Equipment Rentals, Inc. for $\$ 6,736,956$, realizing a capital gain of $\$ 4,370,256$;
- its investment in J\&J Rental Services, Inc. and 62,149 share of United Rentals, Inc. of $\$ 2,977,400$, including an $\$ 840,000$ receivable, realizing a capital gain of $\$ 977,400$;
- its investment in David's Supermarkets for $\$ 5,546,800$, realizing a capital gain of $\$ 1,477,350$; and
- its investment in Midway Airlines for $\$ 271,000$, realizing a capital loss of $\$ 3,943,226$.

In August 1997, the Fund sold its investment in Cardiovascular Ventures, Inc. to Raytel Medical Corporation ("RTEL") receiving cash proceeds of $\$ 2,170,891$ and 33,073 shares of RTEL common stock, valued at $\$ 330,730$. The Fund recognized a capital loss of $\$ 121,621$ on such sale. In December 1997, the Fund realized a loss of $\$ 488,500$ on its investment in A.C. Liquidating preferred stock which was deemed worthless.

UNREALIZED APPRECIATION AND DEPRECIATION OF PORTFOLIO SECURITIES
in the estimated fair value of securities of nine of the Fund's Portfolio Companies aggregating $\$ 24,818,186$, an increase in the estimated fair value of securities of seven of the Fund's Portfolio Companies of $\$ 9,528,986$ and the transfer of $\$ 30,123,085$ in net unrealized appreciation to net realized gains from the sale or disposition of investments in ten Portfolio Companies. The significant increase in net unrealized depreciation in 1999 as compared to 1998 was primarily attributable to the transfer of unrealized appreciation resulting from the sales of CRC Holdings, Inc. and Travis International, Inc. and the decline in stock prices of the Fund's publicly-traded securities.

## 25

Net unrealized appreciation on investments decreased \$21,581,656 during the year ended December 31, 1998, from $\$ 65,893,353$ to $\$ 44,311,697$. Such net decrease resulted from decreases in the estimated fair value of securities of eight of the Fund's Portfolio Companies aggregating $\$ 35,408,412$, an increase in the estimated fair value of securities of twelve portfolio companies of $\$ 30,539,019$, and the transfer of $\$ 5,504,231$ and $\$ 11,208,032$ in net unrealized appreciation to net realized losses from the sale of investments in three companies and the write off of investments in two companies, respectively. The significant decrease in net unrealized appreciation in 1998 as compared to 1997 is primarily attributable to the decline in stock price of the Fund's publicly-traded securities, the write down of investments in two other portfolio companies providing equipment and services to the oil and gas industry and the write off of investments in two other portfolio companies.

Net unrealized appreciation of investments increased $\$ 24,221,889$ during the year ended December 31, 1997, from $\$ 41,671,464$ to $\$ 65,893,353$. Such net increase resulted from increases in the estimated fair value of securities of twelve of the Fund's Portfolio Companies aggregating $\$ 33,857,604$, a decrease in the estimated fair value of securities of five Portfolio Companies of $\$ 9,475,904$ and the transfer of $\$ 159,811$ in net unrealized appreciation to net realized gains from the sale of investments in six companies.

## DIVIDENDS

The Fund declared dividends of $\$ 23,814,714$ ( $\$ 4.25$ per share), $\$ 3,138,520$ ( $\$ 0.65$ per share) and $\$ 2,380,327$ ( $\$ 0.50$ per share) during 1999, 1998 and 1997, respectively. The Fund has adopted a policy to make dividend distributions of at least $\$ 0.50$ per share on an annual basis. In the event that taxable income, including realized capital gains, exceeds $\$ 0.50$ per share in any year, additional dividends may be declared to distribute such excess. The 1999 and 1998 dividends represented long-term capital gains and were paid in additional shares of common stock or in cash by specific election of the shareholders in December 1999 and 1998, respectively. The 1997 dividend, which represented a return of capital for tax purposes, was paid in additional shares of common stock or in cash by specific election of the shareholders in January 1998. The Fund paid $\$ 9,511,374, \$ 991,853$ and $\$ 828,556$ in cash and issued 1,337,542, 125,812 and 67,837 additional shares of stock at $\$ 10.69375, \$ 17.0625$ and $\$ 22.875$ per share, in December 1999 and 1998 and January 1998, respectively, in connection with such dividends. The stock issued in January 1998 is reflected as outstanding as of December 31, 1997 in the accompanying financial statements.

## PORTFOLIO INVESTMENTS

During the year ended December 31, 1999, the Fund invested $\$ 20,638,398$ in six new companies and made follow-on investments of $\$ 10,591,965$ in eleven portfolio companies. These follow-on investments include $\$ 1,388,132$ in accrued interest and dividends received in the form of additional portfolio securities and accretion of original issue discount on a promissory note. The Fund also received note payments and proceeds from the sale of portfolio securities of $\$ 4,933,338$ in the form of additional portfolio securities.

On January 29, 1999, Brazos Sportswear, Inc. filed a voluntary petition under Chapter 11 of the Bankruptcy Code. The Fund's investment in Brazos Sportswear, Inc. was written off as of December 31, 1998.

In February 1999, unaffiliated co-investors in Equicom, Inc. ("Equicom") purchased 48,000 shares of Equicom's common stock at its original cost of $\$ 15,000$ from the Fund. Co-investors in

## 26

Equicom also purchased $\$ 1,043,500$ of the $\$ 2,682,000$ 10\% promissory note due to the Fund. During the year ended December 31, 1999, the Fund invested $\$ 1,143,810$ in Equicom and received 114,381 shares of preferred stock. In addition, in 1999, the Fund advanced an additional \$352,254 to Equicom pursuant to the $10 \%$ promissory note.

In February 1999, the Fund invested $\$ 2,000,000$ in CDI Rental Services, Inc., a company primarily focused on acquiring existing construction equipment rental businesses. The Fund's investment consisted of a $10 \%$ senior subordinated promissory note and warrants to buy up to 12,500 and 21,250 shares of common stock for $\$ 0.01$ and $\$ 0.0127$ per share, respectively, through February 2009. In September 1999, the Fund purchased 5,972 shares of common stock of CDR Fleet Services for $\$ 60$.

Engineering, Inc. ("Petrocon"). The Fund exchanged its investment in OEI of $\$ 2,500,000$ in a promissory note and accrued interest of $\$ 159,332$, its investment in Petrocon of $\$ 2,500,000$ in a promissory note and accrued interest of $\$ 163,356$, warrants to purchase $1,000,000$ common shares of Petrocon and $\$ 2,000,000$ in a cash advance for a $12 \%$ senior subordinated note from Petrocon in the amount of $\$ 4,663,356, \$ 2,659,332$ in an $8 \%$ Series $B$ junior subordinated note and warrants to purchase $1,552,571$ shares of Petrocon common stock. The Fund also exchanged its investment in 566,201 common shares of OEI for 887,338 shares of Petrocon common stock.

In March 1999, the Fund acquired 499 common shares of Champion Window, Inc. ("Champion") for $\$ 499$. Champion was formed to acquire the assets of a company that manufactures aluminum windows for residential use. In May 1999, this acquisition was completed and the Fund acquired 1,399,501 additional shares of common stock and 20,000 shares of preferred stock of Champion for $\$ 1,399,501$ and $\$ 2,000,000$ respectively. In addition, the Fund advanced $\$ 3,500,000$ to Champion in exchange for a $12 \%$ subordinated promissory note.

In March 1999, the Fund received 5,172 additional common shares of U.S. Filter related to a purchase price adjustment from the 1998 sale of WMW Industries, Inc. to U.S. Filter. The transaction with U.S. Filter in 1998 was a tax-free exchange; therefore the Fund did not realize a capital gain from the receipt of these additional common shares. In June 1999, U.S. Filter released $\$ 654,570$ of additional cash which had been held in escrow to the Fund. This amount was recorded as a capital gain.

In the first quarter of 1999, the Fund acquired 6,000 shares of Series B 8\% preferred stock from Hot \& Cool Holdings, Inc. for $\$ 300,000$. During the second quarter of 1999, the Fund advanced $\$ 500,000$ to Hot \& Cool Holdings, Inc. in exchange for a $12 \%$ subordinated promissory note. During the third quarter of 1999, the Fund received 7,518 shares of Hot \& Cool Series A 8\% preferred stock in payment of $\$ 45,000$ on the $9 \%$ promissory note and $\$ 255,735$ in payment of accrued interest receivable. During the fourth quarter of 1999, the Fund acquired 5,000 shares of Series C preferred stock and a warrant to purchase 10,000 shares of common stock for $\$ 0.01$ for $\$ 500,000$.

During the quarter ended March 31, 1999, the Fund advanced $\$ 655,769$ to Tulsa Industries, Inc. pursuant to a $8.75 \%$ junior participation in a promissory note. During the fourth quarter of 1999, Tulsa Industries, Inc. was restructured. The Fund acquired 1,058 shares of Series B preferred stock for $\$ 1,058,000$. In addition, pursuant to the restructuring, the Fund exchanged its 546,615 shares of Series A preferred stock for 181,589 shares of common stock and surrendered its warrant to purchase 31,731 shares.

In April 1999, the Fund sold its interest in American Residential Services, Inc. ("ARS"), to The ServiceMaster Company ("SVM") and in conjunction with such sale, the Fund's warrants to buy 100,000

27
shares of ARS for $\$ 15$ per share were converted into warrants to buy 29,411 shares of SVM for $\$ 51$ per share through September 2001.

In May 1999, the Fund acquired 3,167,756 shares of Turfgrass America, Inc. ("Turfgrass") common stock for $\$ 600,000$ and advanced $\$ 3,400,000$ in exchange for a $12 \%$ subordinated promissory note, with a face value at maturity of $\$ 4,000,000$ from Turfgrass. Turfgrass grows, sells and installs warm season turfgrasses, commonly referred to as "sod", for residential, commercial and sports applications. During 1999, the original issue discount accretion amounted to \$75, 000 .

During the second quarter 1999, Travis International, Inc. completed a 4.5 to 1 stock split pursuant to which the Fund received an additional 76,814 shares of common stock.

On July 26, 1999, the Fund exercised its warrant to buy 125,000 shares of common stock of Allied Waste Industries, Inc. for $\$ 625,000$.

In July 1999, the Fund sold its interest in CRC Holdings, Inc. ("CRC") to LG\&E Energy Corp ("LGE"). The Fund received $\$ 12,128,572$ in cash and 121,504 shares of LGE common stock valued at $\$ 2,039,748$ on the date such shares were received. In addition, the Fund was repaid its $\$ 959,700$ promissory note due from $C R C$, and 115,860 shares of LGE common stock are being held in escrow to support representations and warranties made by the Fund in the sale agreement. The Fund is entitled to additional consideration of up to $\$ 11.7$ million pursuant to an earn-out agreement that is based on the performance of CRC over its last two and the next three fiscal years.

For the year ended December 31, 1999, the Fund advanced $\$ 524,000$ to The Drilltec Corporation pursuant to a prime $+9.75 \%$ promissory note. In addition, the Fund received warrants to buy 10\% of the company through September 2002.

During the third quarter 1999, the Fund received an additional 755,155 shares of common stock of Paracelsus Healthcare Corporation ("PLS") pursuant to a purchase price adjustment related to the merger of Champion Healthcare Corporation, a former portfolio company, with PLS in 1996.

5,612 and 1,248 shares of preferred stock of Container Acquisition, Inc. and Sovereign Business Forms, Inc. in payment of $\$ 561,200$ and $\$ 124,800$ in dividends, respectively. In addition, in October 1999, the Fund advanced $\$ 1,500,000$ to Sovereign pursuant to a $15 \%$ promissory note and received a warrant to buy 273,450 shares of Sovereign common stock for $\$ 1$ per share through October 2009.

During the year ended December 31, 1999, the original issue discount accretion for the discounted $\$ 2,025,000$ non-interest-bearing note due from HTD Corporation ("HTD") amounted to $\$ 33,037$. Such original issue discount was being accreted over the life of the note, but the remaining balance was recognized as a capital gain during the second quarter as a result of the sale of HTD and payment in full of the note.

In December 1999, the Fund received 35,000 shares of common stock valued at $\$ 101,500,35,000$ shares of preferred stock valued at $\$ 1,929,000$ and an $8 \%$ promissory note in the amount of $\$ 1,138,000$ from Equipment Support Services, Inc. ("ESS") in conjunction with the sale of its investments in Carruth-Doggett Industries, Inc. and CDI Rental Services, Inc. ESS is involved in the sales and rental of construction and farm equipment.

During the fourth quarter of 1999, the Fund received 285,000 Class A units of equity interest in

28

Spectrum Management, LLC ("Spectrum") for $\$ 2,850,000$. Spectrum provides security devices to financial institutions.

During the year ended December 31, 1998, the Fund invested $\$ 13,645,100$ in three new companies and made follow-on investments of $\$ 33,087,284$ in eleven portfolio companies, including $\$ 1,998,989$ in dividends and accrued interest received in the form of additional portfolio securities and accretion of original issue discount on a promissory note.

During the year ended December 31, 1997, the Fund invested \$27,644,902 in eleven new companies and made follow-on investments of $\$ 5,952,669$ in eight portfolio companies, including $\$ 1,238,434$ in dividends and accrued interest received in the form of additional portfolio securities and $\$ 330,730$ in securities received upon the sale of securities of another portfolio company.

For a description of the business of each Portfolio Company in which the Fund has invested, see "Current Portfolio Companies".

Of the companies in which the Fund has investments at December 31, 1999, only AW, DYPR, LGE, NCS, PLS, RTEL and SVM, are publicly held. The others each have a small number of shareholders and do not generally make financial information available to the public. However, each company's operations and financial information are reviewed by Management to determine the proper valuation of the Fund's investment. See "Valuation".

YEAR 2000
Many computer software systems could not properly process date-related information from and after January 1, 2000. Should any of the computer systems employed by the Management Company, any of the Fund's other major service providers, or companies in which the Fund has an investment, fail to process this type of information properly, that could have a negative impact on the Fund's operations and the services provided to the Fund's stockholders.

In order to address the Year 2000 issue, the Management Company identified its computer systems to be replaced and modified for the Year 2000 compliance with installation completed by year end. In addition, the Fund completed its inquiry of its major service providers as well as its Portfolio Companies to determine if they were in the process of reviewing their systems with the same goals. As of December 31, 1999, the Fund had received assurances from all of its major service providers and its Portfolio Companies regarding Year 2000 compliance. However, although the Fund had received assurances, there could be no guarantee that Year 2000 problems originating from these third parties, whose systems affect the Fund, would not occur. The Fund did not incur any expenses related to Year 2000 issues.

As of February 29, 2000, the Fund has not experienced and does not anticipate any significant problems related to the Year 2000 issue. The Fund's revenue and spending patterns were not affected by any issues related to the Year 2000 problem. Based on information available at this time, the Fund cannot be certain that Year 2000 problems originating internally or from its major service providers or Portfolio Companies will not occur. The Fund will develop a plan to address problems related to the Year 2000 if problems are identified.

## SUBSEQUENT EVENTS

Subsequent to December 31, 1999, the Fund repaid a net $\$ 55,100,000$ of notes payable to the

From January through February 29, 2000, the Fund repurchased an additional 94,631 shares of common stock for $\$ 959,060$.

Subsequent to December 31, 1999, the Fund advanced an additional \$160,000 to The Drilltec Corporation on a prime $+9.75 \%$ promissory note and $\$ 147,746$ to Equicom, Inc. on a $10 \%$ promissory note.

In February 2000, the Fund realized a capital gain as a result of the receipt of $\$ 654,570$ in additional compensation for the escrow account related to the 1998 sale of WMW Industries.

In February 2000, the Fund advanced an additional $\$ 500,000$ to Hot and Cold Holdings, Inc. under a $12 \%$ promissory note.

On February 28, 2000, the Fund purchased 80,951 shares of common stock of Doane Pet Care Enterprises, Inc. ("Doane") for $\$ 726,565$ from a current shareholder of Doane. The Fund indirectly owns 1,039,968 shares of Doane common stock through its ownership of Summit/DPC Partners. The shares of Doane were purchased subject to the existing Doane shareholders' right of first refusal after an independent third party offered to buy the shares from the current shareholder. The Fund's investment in Summit/DPC was valued at $\$ 5,500,000$ at December 31,1999 . The fair value of the Fund's investment, using the price paid in this transaction, will be raised to \$9,300,000 effective March 1, 2000.

In February 2000, the Fund committed to invest up to $\$ 3,000,000$ in Sternhill Partners I, L.P., a fund formed to invest in private, early-stage, emerging-growth companies in the information technology and, on limited occasions, life sciences industries.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK
The Fund is subject to financial market risks, including changes in interest rates with respect to its investments in debt securities and its outstanding debt payable, as well as changes in marketable equity security prices. The Fund does not use derivative financial instruments to mitigate any of these risks. The return on the Fund's investments is generally not affected by foreign currency fluctuations.

The Fund's investment in portfolio securities consists of some fixed rate debt securities. Since the debt securities are generally priced at a fixed rate, changes in interest rates do not directly impact interest income. In addition, changes in market interest rates are not typically a significant factor in the Fund's determination of fair value of these debt securities. The Fund's debt securities are generally held to maturity and their fair values are determined on the basis of the terms of the debt security and the financial condition of the issuer.

The Fund's liabilities consist of debt payable to a financial institution. The revolving credit facilities are priced at floating rates of interest, with a basis of LIBOR or prime rate at the Fund's option. As a result of the floating rate, a change in interest rates could result in either an increase or decrease in the Fund's interest expense.

A portion of the Fund's investment portfolio consists of debt and equity investments in private companies. The Fund would anticipate no impact on these investments from modest changes in public market equity prices. However, should significant changes in market equity prices occur, there could be a longer-term effect on valuations of private companies, which could affect the carrying value and the
amount and timing of gains realized on these investments. A portion of the Fund's investment portfolio also consists of common stocks and warrants to purchase common stock in publicly traded companies. These investments are directly exposed to equity price risk, in that a hypothetical ten percent change in these equity prices would result in a similar percentage change in the fair value of these securities.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.
Report of Independent Public Accountants
To Equus II Incorporated:
We have audited the accompanying balance sheets of Equus II Incorporated (a Delaware corporation), including the schedules of portfolio securities, as of December 31, 1999 and 1998, and the related statements of operations, changes in net assets and cash flows for each of the three years in the period ended December 31, 1999, and the selected per share data and ratios for each of the five years in the period ended December 31, 1999. These financial statements and selected per share data and ratios are the responsibility of the management of Equus II Incorporated. Our responsibility is to express an opinion on these financial statements and selected per share data and ratios based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements and selected per share data and ratios are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. Our procedures included physical inspection or confirmation of securities owned as of December 31, 1999, by correspondence with the custodian and brokers. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 3, the financial statements include investments in portfolio securities valued at $\$ 111,571,919$ ( $110 \%$ of net assets) and $\$ 143,689,403$ (124\% of net assets) as of December 31, 1999 and 1998, respectively, whose values have been estimated by Equus Capital Management Corporation (the "Management Company") and approved by the Board of Directors of Equus II Incorporated in the absence of readily ascertainable market values. We have reviewed the procedures used by the Management Company in arriving at their estimates of value of such securities and have inspected the underlying documentation, and in the circumstances we believe the procedures are reasonable and the documentation is appropriate. However, because of the inherent uncertainty of valuation, the Management Company's estimates of values may differ significantly from the values that would have been used had a ready market existed for the securities and the differences could be material.

In our opinion, the financial statements and selected per share data and ratios referred to above present fairly, in all material respects, the financial position of Equus II Incorporated as of December 31, 1999 and 1998, the results of its operations, changes in net assets and cash flows for each of the three years in the period ended December 31, 1999, and the selected per share data and ratios for each of the five years in the period ended December 31, 1999, in conformity with generally accepted accounting principles.
/s/ ARTHUR ANDERSEN LLP ARTHUR ANDERSEN LLP

Houston, Texas
February 29, 2000

## Assets

Investments in portfolio securities at fair value
(cost $\$ 116,473,793$ and $\$ 109,937,121$, respectively) ...... $\$ 115,373,205$ Temporary cash investments, at cost which
 Cash 5,485,502
Accounts receivable 1,050,606
 Commitment fees

Liabilities and net assets
Liabilities:


EQUUS II INCORPORATED
STATEMENTS OF OPERATIONS
FOR THE YEARS ENDED DECEMBER 31, 1999, 1998 AND 1997


The accompanying notes are an
integral part of these financial statements.
34
EQUUS II INCORPORATED
STATEMENTS OF CHANGES IN NET ASSETS
FOR THE YEARS ENDED DECEMBER 31, 1999, 1998 AND 1997

## Operations:



Capital transactions:


The accompanying notes are an
integral part of these financial statements.
35
EQUUS II INCORPORATED
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 1999, 1998 AND 1997
1999
-------------1
$\qquad$
1998 $\qquad$

Cash flows from operating activities:

Interest and dividends received . . . . . . . . . . . . . . . . . \$ $\quad 1,780,944$
Cash paid to management company,
directors, bank and suppliers
......................... $(5,083,622)$

Net cash used by operating activities

$$
(3,302,678)
$$

$\$ \quad 1,614,656$
$(5,913,108)$
$(4,298,452)$
$\$ \quad 3,157,683$ $(4,201,393)$ $(1,043,710)$

Cash flows from investing activities:


Cash flows from financing activities:

| Advances from bank | 225,000,000 | 341,700,000 | 354,100,000 |
| :---: | :---: | :---: | :---: |
| Repayments to bank | $(251,100,000)$ | $(325,100,000)$ | $(337,500,000)$ |
| Repurchase of common stock | $(1,095,365)$ | -- | - -- |
| Dividends paid | $(9,505,282)$ | $(1,820,409)$ | $(1,209,850)$ |
| Net cash provided (used) by financing activities | $(36,700,647)$ | 14,779,591 | 15,390,150 |
| increase (decrease) in cash and cash equivalents | $(4,434,308)$ | $(14,926,752)$ | 6,051,452 |
| and cash equivalents at beginning of year | 60,253,990 | 75,180,742 | 69,129,290 |
| and cash equivalents at end of year | \$ $55,819,682$ | \$ 60,253,990 | \$ 75,180,742 |

EQUUS II INCORPORATED
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 1999, 1998 AND 1997
(Continued)
_-_-_-_-_-_-_

Reconciliation of increase (decrease) in net assets from operations to net cash used by operating activities:


> Adjustments to reconcile increase (decrease) from
> operations to net cash used by operating activities: Realized (gain) loss on sales of portfolio


The accompanying notes are an
integral part of these financial statements.
37
EQUUS II INCORPORATED
SELECTED PER SHARE DATA AND RATIOS
FOR THE FIVE YEARS ENDED DECEMBER 31,1999

## SELECTED PER SHARE DATA:



The accompanying notes are an integral part of these financial statements.

38
EQUUS II INCORPORATED
SCHEDULE OF PORTFOLIO SECURITIES
DECEMBER 31, 1999

DATE OF
A. C. Liquidating Corporation
$-10 \%$ secured promissory notes
Allied Waste Industries, Inc. (NYSE - AW)
-900,000 shares of common stock
Champion Window, Inc.
$-1,400,000$ shares of common stock
$-20,000$ shares of preferred stock
-12\% subordinated promissory note
Container Acquisition, Inc.
-1,370,000 shares of common stock
-59,690 shares of preferred stock
-Conditional warrant to buy up to 370,588
shares of common stock at $\$ 0.01$ per share
through June 2003
The Drilltec Corporation
$-1,400,000$ shares of common stock
-62,450 shares of preferred stock
-Prime $+9.75 \%$ promissory note
-Warrant to buy 10\% of the common
equity for $\$ 100$ through September 2002
Drypers Corporation (NASDAQ - DYPR)
$-3,677,906$ shares of common stock
Equicom, Inc. (formerly Texrock Radio, Inc.)
-452,000 shares of common stock
-657,611 shares of preferred stock
-10\% promissory note
Equipment Support Services, Inc.
$-35,000$ shares of common stock
-35,000 shares of preferred stock
-8\% promissory note
integral part of these financial statements. 39

EQUUS II INCORPORATED SCHEDULE OF PORTFOLIO SECURITIES DECEMBER 31, 1999
(Continued)

February 1985
\$ 188,014 \$ --
March 1989

$$
3,121,565 \quad 7,561,125
$$

March 1999
1,400,000 3,500,000
2,000,000 2,100,000
$3,500,000 \quad 3,500,000$
February 1997
1,370,000 3,870,000
5,969,000 5,969,000
$1,000 \quad 1,000$
August 1998
1,400,000 --
6,245,000 --

524,000 524,000

July 1991
9,328,556 7,078,291
July 1997
141,250 --
6,576,110 2,000,000
1,990,754 1,990,754
December 1999
101,500 101,500
1,929,000 1,929,000
1,138,000 1,138,000


Raytel Medical Corporation (NASDAQ - RTEL)
-33,073 shares of common stock
The ServiceMaster Company (NYSE-SVM)
-Warrant to buy up to 29,411 shares of common stock at $\$ 51$ per share through September 2001

Sovereign Business Forms, Inc.
$-14,648$ shares of preferred stock
-15\% promissory notes
-Warrant to buy 551,894 shares of common
stock at $\$ 1$ per share through August 2006
-Warrant to buy 25,070 shares of common stock
at $\$ 1.25$ per share through October 2007
-Warrant to buy 273,450 shares of common
stock at \$1 per share through October 2009
August 1997
\$ 330,730
May 1999

August 1996

1,464,800 1,464,800
2,300,000 2,300,000
-- 413,920
-- 12,535
-- 205,088
Spectrum Management, LLC
December 1999
-285,000 Units of Class A equity interest
$2,850,000 \quad 2,850,000$
Stephen L. LaFrance Holdings, Inc.
September 1997
$-2,498,452$ shares of preferred stock
2,498,452 2,498,452
-Warrant to buy 269 shares of common stock
for $\$ 0.01$ per share through September 2007
-- 3,000,000

Strategic Holdings, Inc.
September 1995
-3,089,751 shares of common stock
3,088,389
2,568,287
-3,822,157 shares of Series B preferred stock
3,820,624
6,750,000
3,820,624
-15\% promissory note
-Warrants to buy 225,000 shares of common stock at $\$ 0.4643$ per share through August 2005
-Warrant to buy 100,000 shares of common stock
at $\$ 1.50$ per share through August 2005
-Warrant to buy $2,219,237$ shares of common

| -- | 187,026 |
| :---: | ---: |
| -- | -- |
| -- | $1,844,687$ |
| 150,000 | 150,000 |
| 175,000 | 175,000 |

stock at $\$ 0.01$ per share through November 2005
-1,000 shares of SMIP, Inc. common stock
175,000
150,000
-15\% promissory note of SMIP, Inc.
175,000
The accompanying notes are an
integral part of these financial statements. 41

EQUUS II INCORPORATED
SCHEDULE OF PORTFOLIO SECURITIES
DECEMBER 31, 1999
(Continued)
PORTFOLIO COMPANY

Summit/DPC Partners, L.P.
-36.11\% limited partnership interest
Travis International, Inc.
-98,761 shares of common stock
Tulsa Industries, Inc.
$-27,500$ shares of common stock
-181,589 shares of Series A preferred stock
$-1,058$ shares of Series B preferred stock
-Junior participation in promissory note
Turfgrass America, Inc.
$-3,167,756$ shares of common stock
$-12 \%$ subordinated promissory note
United Industrial Services, Inc.
-35,000 shares of preferred stock
-Warrants to buy 63,637 shares of common
stock at $\$ 0.01$ through June 2008
VRPI Spin Off, Inc.
-100 shares of common stock
-10\% secured promissory note
-12\% secured promissory note

100
DATE OF COST INITIAL INVESTMENT

October 1995
\$ 2,600,000
December 1986
5,398
December 1997
33,846
5,466,154
1,058,000
655,769
May 1999 600,000
3,475,000
July 1998
3,500,000

January 1988
250,000
2,672,349
1,050,000

$$
-10,000 \text { shares of common stock of }
$$

Equus Video Corporation

Total

FAIR VALUE
$\$ 5,500,000$
$1,000,000$
--
1,058,000 655,769

600,000
3,475,000

3,500,000
100

250,000
2,672,349
1,050,000
20,000

EQUUS II INCORPORATED
SCHEDULE OF PORTFOLIO SECURITIES
DECEMBER 31, 1999
(Continued)
Substantially all of the Fund's portfolio securities are restricted from public sale without prior registration under the Securities Act of 1933. The Fund negotiates certain aspects of the method and timing of the disposition of the Fund's investment in each portfolio company, including registration rights and related costs.

In connection with the investments in Allied Waste Industries, Inc., Champion Window, Inc., Container Acquisition, Inc., The Drilltec Corporation, Drypers Corporation, Hot \& Cool Holdings, Inc., Sovereign Business Forms, Inc., Strategic Holdings, Inc., Turfgrass America, Inc. and United Industrial Services, Inc. rights have been obtained to demand the registration of such securities under the Securities Act of 1933, providing certain conditions are met. The Fund does not expect to incur significant costs, including costs of any such registration, in connection with the future disposition of its portfolio securities.

As defined in the Investment Company Act of 1940, during the year ended December 31, 1999, the Fund was considered to have a controlling interest in Champion Window, Inc., Container Acquisition, Inc., The Drilltec Corporation, Drypers Corporation, Equicom, Inc., Sovereign Business Forms, Inc., Spectrum Management LLC, Strategic Holdings, Inc., Tulsa Industries, Inc., United Industrial Services, Inc. and VRPI Spin Off, Inc. The fair values of the Fund's investments in publicly traded securities include discounts from the closing market prices to reflect the estimated effects of restrictions on the sale of such securities at December 31, 1999. Such discounts, shown in the following table, total $\$ 2,554,017$ or $\$ 0.42$ per share as of December 31, 1999.


Income was earned in the amount of $\$ 2,251,120, \$ 2,542,677$ and $\$ 2,102,520$ for the years December 31, 1999, 1998 and 1997 respectively, on portfolio securities of companies in which the Fund has a controlling interest.

As defined in the Investment Company Act of 1940, all of the Fund's investments are in eligible portfolio companies. The Fund provides significant managerial assistance to all of the portfolio companies in which it has invested, except Equipment Support Services, Inc., LG\&E Energy Corp., Raytel Medical Corporation and Summit/DPC Partners, L.P. The Fund provides significant managerial assistance to portfolio companies that comprise $85 \%$ of the total value of the investments in portfolio companies at December 31, 1999.

The accompanying notes are an
integral part of these financial statements.
43
EQUUS II INCORPORATED
SCHEDULE OF PORTFOLIO SECURITIES
DECEMBER 31, 1998

DATE OF
A. C. Liquidating Corporation
$-10 \%$ secured promissory notes
Allied Waste Industries, Inc. (NYSE - AW)
$-875,000$ shares of common stock
-Warrants to buy up to 125,000 shares of common
stock at $\$ 5$ per share through August 1999
February 1985
\$ 188,014 \$ --

March 1989
2,970,721 20,051,719
--

December 1995
American Residential Services, Inc. (NYSE - ARS)
3,000,272
-Warrants to buy up to 100,000 shares of common stock at $\$ 15$ per share through September 2001

Atlas Acquisition, Inc. May 1997
-Junior participation in prime $+1.5 \%$ note
850,000

December 1995
Carruth-Doggett Industries, Inc.
$-10 \%$ senior subordinated promissory note 2,250,000
-Warrant to buy up to 33,333 shares of common
stock at $\$ 0.01$ per share through December 2005
--
-Warrant to buy up to 249 shares of common
stock of CDE Corp. at $\$ 0.01$ per share through
December 2005

Container Acquisition, Inc.
February 1997
$-1,370,000$ shares of common stock
1,370,000
5,407,800
-Warrant to buy up to 370,588 shares of common
stock at $\$ 0.01$ per share through June 2003
1,000
CRC Holdings, Corp.
-59,891 shares of common stock
$-12 \%$ subordinated promissory note
June 1997
$5,474,037 \quad 20,961,850$ 959,700 959,700
$-1,400,000$ shares of common stock 1,400,000 --
$-62,450$ shares of preferred stock 6,245,000 ---

The accompanying notes are an
integral part of these financial statements. 44

EQUUS II INCORPORATED
SCHEDULE OF PORTFOLIO SECURITIES
DECEMBER 31, 1998
(Continued)


The accompanying notes are an
integral part of these financial statements. 45

EQUUS II INCORPORATED SCHEDULE OF PORTFOLIO SECURITIES

DECEMBER 31, 1998
(Continued)

Petrocon Engineering, Inc.

Raytel Medical Corporation (NASDAQ - RTEL)
$\$ 2,500,000 \quad \$ \quad 2,500,000$
-15\% promissory note
August 1997
330,730 153,988
Sovereign Business Forms, Inc.
August 1996
1,340,000 1,340,000
$-13,400$ shares of preferred stock
$1,340,000$
800,000 800,000
-Warrant to buy 551,894 shares of common stock at \$1 per share through August 2006
-- $\quad 1,440,818$
-Warrant to buy 25,070 shares of common stock at $\$ 1.25$ per share through October 2007

59,182
Stephen L. LaFrance Holdings, Inc.
September 1997
$-2,498,452$ shares of preferred stock
2,498,452
-Warrant to buy 269 shares of common stock
for $\$ 0.01$ per share through September 2007
--
September 1995
Strategic Holdings, Inc.
$-3,089,751$ shares of common stock
$-3,822,157$ shares of Series B preferred stock
-15\% promissory note 3,088,389 3,820,624
-Warrants to buy 225,000 shares of common 6,750,000 3,820,624 stock at $\$ 0.4643$ per share through August 2005

| -- | 26,249 |
| :---: | ---: |
| -- | -- |

at $\$ 1.50$ per share through August 2005

$$
\text { -Warrant to buy } 2,219,237 \text { shares of common }
$$

stock at $\$ 0.01$ per share through November 2005
1,267,105
$\begin{array}{lrr}-1,000 & \text { shares of SMIP, Inc. common stock } & -150,000 \\ 150,000\end{array}$
$-15 \%$ promissory note of SMIP, Inc. 175,000
Summit/DPC Partners, L.P.
October 1995
-36.11\% limited partnership interest
2,600,000
175,000

4,600,000
The accompanying notes are an
integral part of these financial statements.
46
EQUUS II INCORPORATED
SCHEDULE OF PORTFOLIO SECURITIES
DECEMBER 31, 1998
(Continued)
PORTFOLIO COMPANY

Travis International, Inc.
December 1986
-66,784 shares of common stock
-104,500 shares of Class A common stock
Tulsa Industries, Inc.
-27,500 shares of common stock
$-546,615$ shares of Series A preferred stock
-Warrants to buy 31,731 shares of common stock at $\$ 0.001$ per share

United Industrial Services, Inc.
-Warrants to buy 63,637 shares of common
-35,000 shares of preferred stock

United Rentals, Inc. (NYSE - URI)
$-54,334$ shares of common stock
United States Filter Corporation (NYSE - USF)
$-54,334$ shares of common stock
United States Filter Corporation (NYSE - USF)
-130,300 shares of common stock
VRPI Spin Off, Inc.
-100 shares of common stock
$-10 \%$ secured promissory note
-12\% secured promissory note

$$
-10,000 \text { shares of common stock of }
$$

Equus Video Corporation
Total

July 1998
3,500,000
\$ 2,537,792 3,971,000

December 1997
33,846
5,466,154

0
3,500,000

100
October 1997
100

$$
1,799,814
$$

October 1989
1,544,606
January 1988
250,000
2,672,349
1,050,000


## (1) ORGANIZATION AND BUSINESS PURPOSE

Equus II Incorporated (the "Fund"), a Delaware corporation with perpetual existence, was formed by Equus Investments II, L.P. (the "Partnership") on August 16, 1991. On July 1, 1992, the Partnership was reorganized and all of the assets and liabilities of the Partnership were transferred to the Fund in exchange for shares of common stock of the Fund. The shares of the Fund trade on the New York Stock Exchange under the symbol EQS.

The Fund seeks to achieve capital appreciation by making investments in equity and equity-oriented securities issued by privately-owned companies in transactions negotiated directly with such companies. The Fund seeks to invest primarily in companies which intend to acquire other businesses, including leveraged buyouts. The Fund may also invest in recapitalizations of existing businesses or special situations from time to time. The Fund's investments in Portfolio Companies consist principally of equity securities such as common and preferred stock, but also include other equity-oriented securities such as debt convertible into common or preferred stock or debt combined with warrants, options or other rights to acquire common or preferred stock. Current income is not a significant factor in the selection of investments. The Fund elected to be treated as a business development company under the Investment Company Act of 1940, as amended.

## (2) MANAGEMENT

The Fund has entered into a management agreement with Equus Capital Management Corporation, a Delaware corporation (the "Management Company"). Pursuant to such agreement, the Management Company performs certain services, including certain management and administrative services necessary for the operation of the Fund. The Management Company receives a management fee at an annual rate of $2 \%$ of the net assets of the Fund, paid quarterly in arrears. The Management Company also receives compensation for providing certain investor communication services, of which $\$ 50,000$ is included in the accompanying Statements of Operations for each of the three years ended December 31, 1999.

Through March 31, 1997, the Management Company also received a management incentive fee equal to $20 \%$ of net realized capital gains less unrealized capital depreciation, computed on a cumulative basis over the life of the Fund. The management incentive fee was paid quarterly in arrears. Pursuant to the vote of the stockholders at a special meeting held on April 9, 1997 ("Special Meeting"), the Fund entered into a new management agreement with the Management Company. The only significant change from the previous management agreement was the elimination of incentive fees based on capital gains effective as of April 1, 1997. As a result, the Fund did not incur a management incentive fee for the years ended December 31, 1999 and 1998. Management incentive fees of $\$ 55,825$ were included in the accompanying Statements of Operations for the year ended December 31, 1997.

Pursuant to the vote of the stockholders at the Special Meeting, the deferred incentive fee, which was calculated on the net unrealized appreciation of investments in portfolio securities and which amounted to $\$ 11,210,529$ at March 31, 1997, was paid on May 15, 1997, by the issuance to the Management Company of 459,973 unregistered shares of common stock of the Fund. The number of shares issued was determined by dividing the deferred incentive fee by $\$ 24.37$ per share, the net asset value per share at March 31, 1997. Deferred management incentive fee expense of $\$ 426,501$, resulting
from increases in net unrealized appreciation on portfolio securities, has been included in the accompanying Statements of Operations for the year ended December 31, 1997.

The Management Company is controlled by a privately-owned corporation.
As compensation for services rendered to the Fund, each director who is not an officer of the Fund receives an annual fee of $\$ 25,000$ paid quarterly in arrears, a fee of $\$ 3,000$ for each meeting of the Board of Directors attended in person, a fee of $\$ 1,500$ for participation in each telephonic meeting of the Board of Directors and for each committee meeting attended ( $\$ 500$ for each committee meeting if attended on the same day as a Board Meeting), and reimbursement of all out-of-pocket expenses relating to attendance at such meetings. In addition, each director who is not an officer of the Fund is granted incentive stock options to purchase shares of the Fund's stock from time to time. (See Note 10). Certain officers and directors of the Fund serve as directors of Portfolio Companies, and may receive and retain fees, including non-employee director stock options, from such Portfolio Companies in consideration for such service.

## (3) SIGNIFICANT ACCOUNTING POLICIES

with the net change in unrealized appreciation or depreciation included in the determination of net assets. Investments in companies whose securities are publicly traded are valued at their quoted market price, less a discount to reflect the estimated effects of restrictions on the sale of such securities ("Valuation Discount"), if applicable. Cost is used to approximate fair value of other investments until significant developments affecting an investment provide a basis for use of an appraisal valuation. Thereafter, portfolio investments are carried at appraised values as determined quarterly by the Management Company, subject to the approval of the Board of Directors. The fair market values of debt securities, which are generally held to maturity, are determined on the basis of the terms of the debt securities and the financial conditions of the issuer. Because of the inherent uncertainty of the valuation of portfolio securities which do not have readily ascertainable market values, amounting to $\$ 111,571,919$ (including $\$ 17,228,705$ in publicly-traded securities, net of a $\$ 2,554,017$ Valuation Discount) and $\$ 143,689,403$ (including $\$ 40,505,183$ in publicly-traded securities, net of a $\$ 4,382,822$ Valuation Discount) at December 31, 1999 and 1998, respectively, the Fund's estimate of fair value may significantly differ from the fair value that would have been used had a ready market existed for the securities. Appraised values do not reflect brokers' fees or other normal selling costs or management incentive fees which might become payable on disposition of such investments.

On a daily basis, the Fund adjusts its net asset value for the changes in the value of its publicly held securities and material changes in the value of its private securities and reports those amounts to Lipper Analytical Services, Inc. Weekly and daily net asset values appear in various publications, including BARRON'S and THE WALL STREET JOURNAL and the Fund's website, www.equuscap.com.

Investment Transactions - Investment transactions are recorded on the accrual method. Realized gains and losses on investments sold are computed on a specific identification basis.

Cash Flows - For purposes of the Statements of Cash Flows, the Fund considers all highly liquid temporary cash investments purchased with an original maturity of three months or less to be cash equivalents.

Income Taxes - No provision for federal income taxes has been made in the accompanying financial statements as the Fund has qualified for pass-through treatment as a "regulated investment company" under Subchapter $M$ of the Internal Revenue Code of 1986. As such, all net income is

49
allocable to the stockholders for inclusion in their respective tax returns. Net capital losses are not allocable to the shareholders but can be carried over to offset future earnings of the Fund.

## (4) BOOK TO TAX RECONCILIATION

The Fund accounts for dividends in accordance with Statement of Position 93-2 which relates to the amounts distributed by the Fund as net investment income or net capital gains, which are often not equal to the corresponding income or gains shown in the Fund's financial statements. The Internal Revenue Service approved the Fund's request, effective October 31, 1998, to change its year-end for determining capital gains for federal income tax from December 31 to October 31, which allows current year dividends to be paid prior to the end of the year.

For the year ended December 31, 1999, the Fund had a net investment loss for book purposes of $\$ 2,177,164$ and net investment income of $\$ 108,174$ for tax purposes. The difference between book and tax was primarily non-cash compensation expense recorded on the books related to dividends paid on shares owned by officers which secure limited recourse notes receivable by the Fund. For tax purposes, the Fund distributed net capital gains of $\$ 23,814,714$ for the twelve months ended October 31, 1999. For the period from November 1, 1999 to December 31, 1999, the Fund had undistributed capital gains of $\$ 9,946,780$. Therefore, the Fund for book purposes, had net capital gains of $\$ 40,352,644$ as of December 31, 1999.

For the year ended December 31, 1998, the Fund had a net investment loss for tax purposes and did not distribute investment income. On November 4, 1998, the Fund declared undistributed net capital gains for the ten months ended October 31, 1998 of $\$ 2,995,079$ as a dividend. In addition, on July 1, 1998, the Fund declared undistributed capital gains for 1997 of $\$ 132,677$ as a dividend. For the period from November 1, 1998 to December 31, 1998, the Fund had undistributed net capital losses of $\$ 6,558,635$. For book purposes, the Fund had net capital losses of $\$ 3,563,556$ as of December 31, 1998.

The following is a reconciliation of the difference in the Fund's net realized gain or loss on the sale of portfolio securities for book and tax purposes:

Net realized gain (loss) on the sales

(5) DIVIDENDS

The Fund declared dividends of $\$ 23,814,714$ ( $\$ 4.25$ per share), $\$ 3,138,520$ ( $\$ 0.65$ per share) and $2,380,327$ ( $\$ 0.50$ per share) during 1999, 1998 and 1997, respectively. The Fund has adopted a policy to

## 50

make dividend distributions of at least $\$ 0.50$ per share on an annual basis. In the event that taxable income, including realized capital gains, exceeds $\$ 0.50$ per share in any year, additional dividends may be declared to distribute such excess. The 1999 and 1998 dividend were paid in additional shares of common stock or in cash by specific election of the shareholders in December 1999 and 1998, and represented long-term capital gains. The 1997 dividend, which represented the Fund's net investment income and net capital gains for tax purposes, was paid in additional shares of common stock or in cash by specific election of the shareholders in January 1998. The Fund paid $\$ 9,511,374, \$ 991,853$ and $\$ 828,556$ in cash and issued $1,337,542,125,812$ and 67,837 additional shares of stock at $\$ 10.69375$, $\$ 17.0625$ and $\$ 22.875$ per share, in December 1999 and 1998 and January 1998, respectively, in connection with such dividends. The stock issued in January 1998 is reflected as outstanding as of December 31, 1997 in the accompanying financial statements.

## (6) TEMPORARY CASH INVESTMENTS

Temporary cash investments, which represent the short-term utilization of cash prior to investment in securities of portfolio companies, distributions to the shareholders or payment of expenses, consist of $\$ 50,334,180$ and $\$ 60,214,266$ in money market accounts with NationsBank, N.A. earning interest at rates ranging from $4.64 \%$ to $5.21 \%$ and $3.50 \%$ to $5.30 \%$ at December 31, 1999 and 1998, respectively.

## (7) ACCOUNTS RECEIVABLE

At December 31, 1999, the accounts receivable balance was $\$ 1,050,606$, and primarily consisted of $\$ 991,161$ in principal due on the notes receivable from officers that were issued to the Fund when the officers exercised some of their stock options. The $\$ 991,161$ was received in January 2000. In addition, $\$ 38,818$ was included in receivables due from two portfolio companies as reimbursement for expenses related to such investments.

## (8) PORTFOLIO SECURITIES

During the year ended December 31, 1999, the Fund invested $\$ 20,638,398$ in six new companies and made follow-on investments of $\$ 10,591,965$ in eleven companies, including $\$ 1,388,132$ in accrued interest and dividends received in the form of additional portfolio securities and accretion of original issue discount on a promissory note. The Fund also received note payments and proceeds from the sale of portfolio securities of $\$ 4,933,338$ in the form of additional portfolio securities. In addition, the Fund realized a net capital gain of $\$ 40,352,644$ during the year ended December 31, 1999 .

During the year ended December 31, 1998, the Fund invested $\$ 13,645,100$ in three new companies and made follow-on investments of $\$ 33,087,284$ in eleven portfolio companies, including $\$ 1,998,989$ in accrued interest and dividends received in the form of additional portfolio securities and accretion of original issue discount on a promissory note. In addition, the Fund realized a net capital loss of $\$ 3,563,556$ during the year ended December 31, 1998.

During the year ended December 31, 1997, the Fund invested $\$ 27,644,902$ in eleven new companies and made follow-on investments of $\$ 5,952,669$ in eight portfolio companies, including $\$ 1,238,434$ in accrued interest and dividends received in the form of additional portfolio securities and $\$ 330,730$ in securities received upon the sale of securities of another portfolio company. In addition, the Fund realized a net capital gain of $\$ 7,565,699$ during the year ended December 31, 1997.

The Fund has a $\$ 100,000,000$ line of credit promissory note with Bank of America N.A., with interest payable at $1 / 2 \%$ over the rate earned in its money market account at December 31, 1999. The Fund had a $\$ 150,000,000$ line of credit promissory note with Bank of America, N.A., with interest payable at $1 \%$ over the rate earned in its money market at December 31, 1998. The Fund had $\$ 50,000,000$ and $\$ 60,000,000$ outstanding on such notes, at December 31, 1999 and 1998, respectively, that was secured by $\$ 50,000,000$ and $\$ 60,000,000$ of the Fund's temporary cash investments. The Fund paid $\$ 37,500$ in commitment fees in 1998, which were capitalized and amortized over the commitment period. Effective June 1, 1999, the Fund extended the line of credit promissory note to June 1, 2000.

The Fund has a $\$ 40,000,000$ revolving line of credit with Bank of America, N.A. that expires on June 1, 2000. The Fund had $\$ 22,400,000$ and $\$ 38,500,000$ outstanding under such line of credit at December 31, 1999 and 1998, respectively, which is secured by the Fund's investments in portfolio securities. The interest rate ranges from prime $-1 / 2 \%$ to prime $+1 / 4 \%$ or LIBOR + $1.65 \%$. The Fund also pays interest at the rate of $1 / 4 \%$ per annum on the unused portion of the line of credit.

The average daily balances outstanding on the Fund's notes payable during the years ended December 31, 1999 and 1998, were $\$ 26,855,068$ and $\$ 23,469,957$, respectively.

## (10) STOCK OPTION PLAN

Shareholders have approved the Equus II Incorporated 1997 Stock Incentive Plan ("Stock Incentive Plan"), which authorizes the Fund to issue options to the directors and officers of the Fund in an aggregate amount of up to $20 \%$ of the outstanding shares of common stock of the Fund. Implementation of this plan was subject to the receipt of an exemptive order from the Securities and Exchange Commission ("SEC"), which was received on May 8, 1997.

The Stock Incentive Plan also provides that each director who is not an officer of the Fund is, on the first business day following each annual meeting, granted an incentive stock option to purchase 2,000 shares of the Fund's common stock. On May 7, 1999, options to acquire a total of 12,000 shares at $\$ 15.56$ per share were issued to the directors. During 1999, two directors each exercised 1,000 of their options to acquire a total of 2,000 shares for $\$ 15.5625$ per share.

Under the Stock Incentive Plan, options to purchase 294,773 and 939,131 shares of the Fund's common stock with a weighted average exercise price of $\$ 19.07$ and $\$ 17.66$ per share were outstanding at December 31, 1999 and 1998, respectively. The Fund had 91,150 and 671,849 shares in exercisable options with a weighted average exercise price per share of $\$ 22.33$ and $\$ 17.58$ at December 31, 1999 and 1998, respectively. Outstanding options at December 31, 1999 have exercise prices ranging from $\$ 15.56$ to $\$ 27.44$ and expire in May 2007 through May 2009. On September 30, 1999, options to purchase 654,358 shares of common stock of the Fund were exercised by the officers of the Fund for $\$ 17$ per share. The exercise price of $\$ 11,124,086$ was paid in the form of promissory notes from the officers to the Fund. The notes bear interest at 5.42\% per annum, have limited recourse and are due on or before September 30, 2008. The notes are secured by the 654,358 shares, including any proceeds or dividends paid thereon. During 1999, a dividend of $\$ 4.25$ per share was paid by the Fund. As a result of this dividend, 135,608 additional shares were issued to the officers and pledged to the Fund. In addition, principal payments of $\$ 991,161$, representing 58,304 shares, were made on the notes. As a result of the additional shares issued and payments made, the notes are secured by 789,966 shares of common stock and the outstanding note balance is $\$ 10,132,925$.

The notes receivable, as well as 731,662 of such shares of pledged common stock, are not
included in the Fund's net asset value per share. The shares of stock financed by the notes from the officers will be included in the net asset value per share as the shares are paid for or released from collateral. Shares may be released as payments on the notes are made or as the value of the collateral increases. Generally accepted accounting principles require that the options issued to the officers be accounted for using variable plan accounting due to the limited recourse provision of such notes. Additionally, the dividends paid on the non-recourse portion of the notes are required to be recorded as compensation expense in the statements of operations, and interest recorded on the non-recourse portion of the notes is required to be recorded as an increase to additional paid-in capital. Accordingly, for the year ended December 31, 1999, dividends of $\$ 2,085,766$ were recorded as non-cash compensation expense and interest of $\$ 115,217$ was credited to additional paid-in capital. Additionally, the limited recourse note receivable from the officers is required to be recorded as a reduction of net assets. If the notes and the shares were included in the Fund's balance sheet, the net asset value would have been $\$ 16.31$ per share at December 31, 1999.

As of December 31, 1999 and 1998, all outstanding options were "out of the money" and would not have had a dilutive effect on net assets per share if exercised, assuming the Fund would use the proceeds from the exercise of such options to purchase shares at the market price pursuant to the treasury stock method.

In accordance with the terms of Accounting Principles Board Opinion No. 25 Accounting for Stock Issued to Employees ("APB 25"), because the exercise price of the Fund's Incentive Options equals the market price of the underlying stock on the date of grant, the Fund records no compensation expense for its stock option awards. As required by the Financial Accounting Standards Board Statement No. 123, Accounting for Stock-based Compensation ("SFAS 123"), the Fund provides the following disclosure of hypothetical values for these awards. The weighted average grant-date fair value of options granted during 1999, 1998 and 1997 was $\$ 1.80$, $\$ 6.39$ and $\$ 3.86$ per share, respectively. These values for 1999,1998 and 1997 were estimated using the Black-Scholes option-pricing model with the following weighted average assumptions: expected dividend of $8.3 \%, 4.9 \%$ and $5.1 \%$, expected volatility of $27.6 \%, 28.8 \%$ and $25.3 \%$ and risk free interest rates of $6.0 \%$, $5.8 \%$ and $6.4 \%$, respectively. An expected life of 10 years was used for 1999, 1998 and 1997. Had compensation expense been recorded based on these hypothetical values, the Fund's 1999, 1998 and 1997 change in net assets from operations would have been reduced by $\$ 1,146,718, \$ 1,135,967$ and $\$ 712,734$, respectively. Because options vest over several years and additional grants are expected, the effects of these hypothetical calculations are not likely to be representative of similar future calculations.

## (11) COMMITMENTS AND CONTINGENCIES

The Fund has made commitments to invest, under certain circumstances, up to an additional $\$ 476,000$ in The Drilltec Corporation, $\$ 147,766$ in Equicom, Inc. and $\$ 500,000$ in Hot \& Cool Holdings, Inc.

The Fund and certain of the portfolio companies are involved in asserted claims and have the possibility for unasserted claims which may ultimately affect the fair value of the Fund's portfolio investments. In the opinion of Management, the financial position or operating results of the Fund will not be materially affected by these claims.

On October 1, 1999, the Fund announced it would purchase up to 300,000 shares of its common stock in open market transactions over the next six months, subject to market conditions and limitations. As of December 31, 1999, the Fund had repurchased 108,873 shares of common stock for $\$ 1,211,298, \$ 115,932$ of which is included in accounts payable at December 31, 1999. The stock repurchased in 1999 was repurchased at an average discount of $32.3 \%$ from its net asset value.

53
(12) SUBSEQUENT EVENTS

Subsequent to December 31, 1999, the Fund repaid a net $\$ 55,100,000$ of notes payable to the bank.

From January through February 29, 2000, the Fund repurchased an additional 94,631 shares of common stock for $\$ 959,060$.

Subsequent to December 31, 1999, the Fund advanced an additional \$160,000 to The Drilltec Corporation on a prime $+9.75 \%$ promissory note and $\$ 147,746$ to Equicom, Inc. on a 10\% promissory note.

In February 2000, the Fund realized a capital gain as a result of the receipt of $\$ 654,570$ in additional compensation from the escrow account related to the 1998 sale of WMW Industries.

In February 2000, the Fund advanced an additional \$500,000 to Hot \& Cool Holdings, Inc. under a $12 \%$ promissory note.

On February 28, 2000, the Fund purchased 80,951 shares of common stock of Doane Pet Care Enterprises, Inc. ("Doane") for $\$ 726,565$ from a current shareholder of Doane. The Fund indirectly owns 1,039,968 shares of Doane common stock through its ownership of Summit/DPC Partners. The shares of Doane were purchased subject to the existing Doane shareholders' right of first refusal after an independent third party offered to buy the shares from the current shareholder. The Fund's investment in Summit/DPC was valued at $\$ 5,500,000$ at December 31, 1999. The fair value of the Fund's investment, using the price paid in this transaction, will be raised to $\$ 9,300,000$ effective March 1, 2000.

In February 2000, the Fund committed to invest up to $\$ 3,000,000$ in Sternhill Partners I, L.P., a fund formed to invest in private, early-stage, emerging-growth companies in the information technology and, on limited occasions, life sciences industries.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

None.
ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT.
under the Securities and Exchange Act of 1934, as amended, prior to April 30, 2000 (the " 2000 Proxy Statement").

ITEM 11. EXECUTIVE COMPENSATION.
Information regarding Executive Compensation is incorporated by reference to the Fund's 2000 Proxy Statement.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT.
Information regarding Security Ownership of Certain Beneficial Owners and Management is incorporated by reference to the Fund's 2000 Proxy Statement.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS.
Information regarding Certain Relationships and Related Transactions is incorporated by reference to the Fund's 2000 Proxy Statement.

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K.
(a) (1) FINANCIAL STATEMENTS

Report of Independent Public Accountants
$\qquad$32

Balance Sheets
December 31, 1999 and 1998 33

Statements of Operations for the years ended December 31, 1999, 1998 and 1997 34

Statements of Changes in Net Assets for the years ended December 31, 1999, 1998 and 199735
Statements of Cash Flows for the years ended December 31, 1999, 1998 and 1997 ..... 36
Selected Per Share Data and Ratios for the
five years ended December 31, 1999 ..... 38
Schedule of Portfolio Securities

December 31, 1999 ..... 39

Schedule of Portfolio Securities
December 31, 1998
Notes to Financial Statements 48
All other information required in the financial statement schedules has been incorporated in the financial statements or notes thereto or has been omitted since the information is not applicable, not present or not present in amounts sufficient to require submission of the schedule.
(a) (3) EXHIBITS
3. Articles of Incorporation and by-laws
(a) Restated Certificate of Incorporation of the Fund dated March 4, 1992. [Incorporated by reference to Exhibit 3(a) to Registrant's Annual Report on Form 10-K for the year ended December 31, 1991]
(b) Certificate of Merger dated June 30, 1993, between the Fund and Equus Investments Incorporated [Incorporated by reference to Exhibit 3(c) to Registrant's Annual Report on Form 10-K for the year ended December 31, 1993]
(c) Amended and Restated Bylaws of the Fund. [Incorporated by reference to Exhibit 3(c) to Registrant's Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 1995]
10. Material Contracts
(a) Form of Management Agreement between the Fund and Equus Capital Management Corporation. [Incorporated by reference to Exhibit A to the Definitive Proxy Statement dated February 24, 1997]
(b) 1997 Stock Incentive Plan [Incorporated by reference to Exhibit B to the Registrant's Definitive Proxy Statement dated February 24, 1997]
(c) Amended and Restated Loan Agreement by and between Equus II Incorporated and NationsBank of Texas, N.A., dated March 29, 1996 [Incorporated by reference to Exhibit $10(\mathrm{~g})$ to Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 1996.]
(d) Second Amendment and Restated Loan Agreement by and between Equus

II Incorporated and Nations Bank, N.A., d/b/a Bank of America, N.A. dated June 1,1999. [Incorporated by reference to Exhibit 10 to Registrant's Quarterly Report on form 10-Q for the quarter ended June 30, 1999.]
(e) Form of promissory note and security agreement-pledge dated September 30, 1999. [Incorporated by reference to Exhibit 10 to Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 1999.]
(b) REPORTS ON FORM 8-K

56
No reports on Form $8-\mathrm{K}$ were filed by the Fund during the last quarter of the period covered by this report.

Pursuant to the requirements of Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934, the Registrant has caused this report to be signed by the undersigned, thereunto duly authorized.

EQUUS II INCORPORATED
/s/ NOLAN LEHMANN
Nolan Lehmann, President

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

TITLE
-----

Date: March 2, 2000

SIGNATURE
/s/ GREGORY J. FLANAGAN
/s/ ROBERT L. KNAUSS
/s/ GARY R. PETERSEN
/s/ JOHN W. STORMS
/s/ FRANCIS D. TUGGLE
/s/ EDWARD E. WILLIAMS
/s/ NOLAN LEHMANN
/s/ SAM P. DOUGLASS


Director

- ------------------------
(Gregory J. Flanagan)
Director
March 2, 2000
(Robert L. Knauss)
Director
(Gary R. Petersen)
Director
(John W. Storms)
Director
(Francis D. Tuggle)
Director
March 2, 2000
(Edward E. Williams)

President and Director
March 2, 2000
(principal financial and accounting officer)
(Nolan Lehmann)
Chairman of the Board and Chief
March 2, 2000
Executive Officer (principal executive officer)
(Sam P. Douglass)

72,400,000
1,203,595

$$
73,603,595
$$

$102,676,963$
6,839,331 $4,954,304$

0
9,968,531
$(1,100,588)$
$101,418,820$
1, 011,359
4,145,571
7,334,094
$(2,177,164)$
$40,352,644$
$(45,412,285)$
$(7,236,805)$
0
$23,814,714$
0
108,873
$1,337,542$
$(14,736,208)$
$(6,569,399)$
0
2,179,413
$2,163,593$
7,334,094
108,786,924
23.45
(1.02)
(4.25)

0
0
16.61
6.74

