

Economic Investment Trust Limited



ANNUAL REPORT

**2017**



# *Economic Investment Trust Limited*

## **THE YEAR AT A GLANCE** **91st Annual Report**

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	<b>2017</b>	2016
Net equity value per Common Share <sup>1</sup>	<b>\$ 151.98</b>	\$ 138.26
Net investment income per Common Share <sup>1</sup>	<b>\$ 2.00</b>	\$ 1.94
Net income per Common Share	<b>\$ 16.26</b>	\$ 7.09
Dividends per Common Share		
Quarterly	<b>\$ 1.20</b>	\$ 0.60
Additional <sup>2</sup>	<b>\$ 1.34</b>	\$ 0.85
Net assets <sup>3</sup>	<b>\$ 853,474</b>	\$ 776,400
Net investment income <sup>1,3</sup>	<b>\$ 11,257</b>	\$ 10,905
Number of Common Shares outstanding at year end	<b>5,615,535</b>	5,615,535

<sup>1</sup> See Management's Discussion and Analysis for Use of Non-GAAP Measures.

<sup>2</sup> This additional dividend represents the distribution of the previous fiscal year's net investment income, after payment of quarterly dividends.

<sup>3</sup> In thousands of Canadian dollars.

The financial statements have been prepared under International Financial Reporting Standards ("IFRS").

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### **ANNUAL MEETING OF SHAREHOLDERS**

The Annual Meeting of Shareholders will be held at Vantage Venues, Caledonia Room, 150 King Street West, 27th Floor, Toronto, Ontario, on Thursday, April 26, 2018 at 11:30 a.m. All shareholders are invited to attend.

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# *Economic Investment Trust Limited*

## **BOARD OF DIRECTORS**

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DUNCAN N. R. JACKMAN  
Chairman and President  
Economic Investment Trust Limited

J. CHRISTOPHER BARRON  
Corporate Director

WILLIAM J. CORCORAN  
Corporate Director

M. VICTORIA D. JACKMAN  
Executive Director  
Hal Jackman Foundation

JONATHAN SIMMONS  
Chief Financial Officer  
OMERS Administration Corporation

MARK M. TAYLOR  
Corporate Director

KEVIN J. WARN-SCHINDEL  
Managing Director  
HarbourVest Partners, LLC

STUART D. WAUGH  
Managing Director  
Northleaf Capital Partners

## **HONORARY DIRECTOR**

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THE HONOURABLE HENRY N. R. JACKMAN  
Honorary Chairman of the Board  
The Empire Life Insurance Company

## **OFFICERS**

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DUNCAN N. R. JACKMAN  
Chairman and President

RICHARD B. CARTY  
Corporate Secretary

SCOTT F. EWERT  
Vice-President

FRANK J. GLOSNEK  
Treasurer

# *Economic Investment Trust Limited*

## **MANAGEMENT'S DISCUSSION AND ANALYSIS**

This document has been prepared for the purpose of providing Management's Discussion and Analysis ("MD&A") of the financial position and results of operations for the years ended December 31, 2017 and 2016. This MD&A should be read in conjunction with the December 31, 2017 year-end financial statements of Economic Investment Trust Limited ("Economic" or the "Company") which form part of this Annual Report. The financial statements have been prepared in compliance with International Financial Reporting Standards ("IFRS") as set out in the Handbook of the Chartered Professional Accountants of Canada. IFRS constitutes Canadian generally accepted accounting principles ("GAAP"). The reporting currency for the Company is the Canadian dollar, and all amounts in the following discussion are in Canadian dollars.

This MD&A may contain certain forward-looking statements that are subject to risks and uncertainties that may cause the results or events mentioned in this discussion to differ materially from actual results or events. No assurance can be given that results, performance or achievement expressed in, or implied by, any forward-looking statements within this discussion will occur, or if they do, that any benefits may be derived from them.

### **Overview**

Economic is a closed-end investment corporation, the shares of which trade on the Toronto Stock Exchange under the symbol "EVT". Economic is an investment vehicle for long-term growth through investments in common equities, as management believes that over long periods of time, common equities, as an asset class, will outperform fixed-income instruments or balanced funds. From time to time, however, assets of the Company may be invested in interest-bearing short-term securities pending the selection of suitable equity investments.

The Company has been a closed-end investment corporation since 1927 and has never bought back its Common Shares. The Common Shares have traded at a discount to their net asset value, ranging from a 40% discount to a 15% discount over the past 10 years. Management believes that shareholders who have invested in the Common Shares of the Company recognize that the Common Shares of the Company usually trade at a discount to their net asset value.

Closed-end investment corporations have the following benefits: they often allow investors the opportunity to purchase assets at a discounted price; they have management expense ratios which are generally much lower than those for actively-managed, open-ended funds; and the management of a closed-end investment corporation's portfolio is not impacted by shareholder subscription or redemption activities.

Economic has no plans to become an open-ended investment fund.

The Company owns, directly and indirectly, long-term investments in the common shares of some publicly-traded Canadian companies, and a managed global investment portfolio of common shares of publicly-traded global companies.

The long-term investments consist primarily of the publicly-traded common shares of E-L Financial Corporation Limited ("E-L Financial"), Algoma Central Corporation ("Algoma"), a shipping company, and The Bank of Nova Scotia. At December 31, 2017, E-L Financial represented 41.6% (2016 – 41.0%) of total equity investments, Algoma 5.3% (2016 – 4.4%) and The Bank of Nova Scotia 6.6% (2016 – 6.7%). E-L Financial, Algoma and the Company are related parties. In management's view, these investments are consistent with the Company's investment strategy and contribute to achieving the investment objective. Further related party information is provided in Note 12 to the financial statements in this Annual Report and in the schedule of investment portfolio beginning on page 28.

E-L Financial operates as an investment and insurance holding company with two operating segments, E-L Corporate and The Empire Life Insurance Company ("Empire Life"). E-L Corporate's operations include the oversight of investments in global equities held through direct and indirect holdings of common shares, investment funds, closed-end investment companies and private companies.

# *Economic Investment Trust Limited*

## **MANAGEMENT'S DISCUSSION AND ANALYSIS**

E-L Financial has a 51.9% (2016 - 51.8%) interest in a closed-end investment corporation, United Corporations Limited ("United"), which is an investment vehicle for long-term growth through investments in common equities. In addition, E-L Financial has a 36.3% interest in Algoma and a 24.0% interest in Economic. E-L Financial also owns 99.3% (2016 - 99.2%) of Empire Life which underwrites life and health insurance policies and provides segregated funds, mutual funds and annuity products in Canada. Each of E-L Financial, Empire Life, United and Algoma are related parties and are reporting issuers which trade on the Toronto Stock Exchange and have profiles on SEDAR.

The balance of Economic's investment portfolio is managed by Burgundy Asset Management Ltd. ("Burgundy"), a global equity manager based in Toronto. Burgundy manages the portfolio using a long-term bottom-up investment philosophy, which is to purchase good companies with strong economics and management, whose shares are selling below Burgundy's estimate of intrinsic value. The portfolio, of approximately 40 - 60 publicly-traded companies, invests primarily in mid to large capitalization companies which are publicly traded. At December 31, 2017, 96.7% (2016 - 97.5%) of the fair value of the global investment portfolio was made up of non-Canadian companies.

At December 31, 2017, approximately 54.6% (2016 - 53.2%) of the investment portfolio was held in long-term investments and 45.4% (2016 - 46.8%) was managed by Burgundy. Over time these percentages will vary based on the market value of the two portfolios and as a result of any purchases or sales of investments.

### **Investment Strategy**

The objective of the Company is to earn an above-average rate of return, primarily through long-term capital appreciation and dividend income. Short-term volatility is expected and tolerated. Management remains confident that the Company's investment strategy will reward shareholders over the long term.

The investment portfolio of the Company comprises a mix of Canadian and foreign investments. Net equity value and net investment income may vary significantly from period to period depending on the economic environment and market conditions.

### **Use of Non-GAAP Measures**

This MD&A contains references to "net equity value per Common Share" and "net investment income per Common Share". These terms do not have any standardized meanings in GAAP and therefore may not be comparable to similar measures presented by other companies. The Company believes that these measures provide information useful to our shareholders in evaluating the Company's financial results.

Net equity value per Common Share is used by investors and management as a comparison to the market price of its Common Shares to determine the discount or premium at which the Company's Common Shares are trading relative to the net equity value per Common Share.

Net investment income per Common Share is used by both investors and management to assess the approximate amount of dividends to be distributed on Common Shares.

Net equity value per Common Share is calculated as follows (in thousands of dollars, except number of Common Shares and per Common Share amounts):

	<b>December 31 2017</b>	December 31 2016
Net assets	<b>\$ 853,474</b>	\$ 776,400
Common Shares outstanding	<b>5,615,535</b>	5,615,535
Net equity value per Common Share	<b>\$ 151.98</b>	\$ 138.26

# Economic Investment Trust Limited

## MANAGEMENT'S DISCUSSION AND ANALYSIS

Net investment income per Common Share is calculated as follows (in thousands of dollars, except number of Common Shares and per Common Share amounts):

	Three months ended December 31		Year ended December 31	
	2017	2016	2017	2016
Net income	\$ 25,869	\$ 22,409	\$ 91,337	\$ 39,837
Add (deduct):				
Fair value change in investments	(26,593)	(22,926)	(92,291)	(33,461)
Tax on fair value change in investments	3,524	3,038	12,229	4,434
Net increase (decrease) in refundable dividend taxes on hand	92	1	(18)	95
Net investment income <sup>1</sup>	\$ 2,892	\$ 2,522	\$ 11,257	\$ 10,905
Common Shares outstanding	5,615,535	5,615,535	5,615,535	5,615,535
Net investment income per Common Share <sup>1</sup>	\$ 0.51	\$ 0.45	\$ 2.00	\$ 1.94

<sup>1</sup> On an after-tax basis.

### Net Equity Value per Common Share

The Company's net equity value per Common Share increased to \$151.98 at December 31, 2017 from \$138.26 at the prior year end.

With dividends reinvested at month-end net equity values, the Company's net equity value return was 11.8% in 2017, compared to a return of 5.4% during 2016.

Long-term investments had a pre-tax return of 14.0% in 2017 compared to a return of 7.2% during 2016. On a pre-tax basis, the shares of E-L Financial had a return of 12.1% during 2017 (2016 – 5.2%), the shares of Algoma had a return of 33.6% (2016 – (10.5%)), and the shares of the Bank of Nova Scotia had a return of 12.6% (2016 – 38.7%).

The global investment portfolio had a pre-tax return, gross of fees, of 11.5% during 2017 versus a comparative return of 4.5% during 2016.

As the Company is a taxable Canadian corporation, the Company's net equity value is net of a provision for income taxes on investment income and realized gains on investments, and net of a deferred income tax provision on its change in unrealized appreciation of investments.

In Canadian dollar terms, total returns (capital gains plus dividends), for Economic's net equity value and stock market indices, were as follows:

	Year ended Dec. 31, 2017	(%)	Year ended Dec. 31, 2016
Economic net equity value	11.8		5.4
S&P/TSX Composite Index	9.1		21.1
MSCI All Country World Index	15.5		4.8
S&P 500 Index	13.8		8.6

# *Economic Investment Trust Limited*

## MANAGEMENT'S DISCUSSION AND ANALYSIS

### Net Equity Value per Common Share

#### Growth in Net Equity Value ("NAV")

Set out below is a table that shows annual growth in NAV in each of the past 10 years:

#### Annual growth in NAV\*

	NAV per Common Share	Annual Growth %
2008	\$ 73.50	(34.7)
2009	86.24	18.2
2010	91.65	7.0
2011	74.81	(17.8)
2012	83.98	13.9
2013	123.60	48.8
2014	122.43	4.5
2015	132.62	9.5
2016	138.26	5.4
2017	151.98	11.8

#### Compound annual growth\*

2008 - 2017 - 10 years	4.5
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\*This chart was drawn from the individual annual reports and any NAV amounts prior to 2014 have not been restated for any subsequent changes in accounting policies.

### Operating Results - 2017

#### Net income

The Company reported net income of \$91,337,000 in 2017 compared to \$39,837,000 in 2016. On a per Common Share basis, earnings per share increased to \$16.26 in 2017 compared to \$7.09 for 2016.

The fair value change in investments was a gain of \$92,291,000 in 2017 compared to \$33,461,000 for 2016.

The fair value change for long-term investments was a gain of \$54,742,000 in 2017 compared to a gain of \$23,684,000 for 2016. The Company's year-to-date long-term investment gain was comprised primarily of gains in E-L Financial of \$38,336,000, Algoma of \$10,997,000 and The Bank of Nova Scotia of \$4,647,000.

The global investment portfolio had a fair value gain \$37,549,000 in 2017 compared to \$9,777,000 during 2016.

The 2017 gain for the global investment portfolio included investment gains from North America of \$18,150,000, Asia \$7,897,000, Europe \$6,669,000 and United Kingdom \$5,299,000. The top three contributors included Microsoft Corporation, Union Pacific Corporation, and McDonald's Corporation. The largest detractors to the investment performance included Walgreen Boots Alliance and Sabre Corporation.

The Company's net realized gain, all of which relates to the global investment portfolio, was \$15,455,000 in 2017 compared to \$26,031,000 in 2016. The largest contributors to 2017 realized gains included BWX Technologies, Inc., Equifax, Inc., Rockwell Collins, Inc., and Apple Inc. with realized gains totaling \$10,360,000.



# *Economic Investment Trust Limited*

## **MANAGEMENT'S DISCUSSION AND ANALYSIS**

### **Operating Results - 2017 (continued)**

#### *Net investment income*

The Company's net investment income in 2017 increased to \$11,257,000 compared to \$10,905,000 in 2016, an increase of 3.2%. On a per Common Share basis, net investment income for the year increased to \$2.00 in 2017 compared to \$1.94 in 2016.

Foreign dividend income in 2017 increased by 5.8% to \$9,262,000 from \$8,755,000 in 2016. Foreign dividend income is impacted by changes in the composition of the investment portfolio, variability in foreign exchange rates and dividend yields.

Canadian dividend income in 2017 increased by 6.8% to \$6,886,000 from \$6,449,000 in 2016. The increase includes an increase in year over year dividends paid by The Bank of Nova Scotia, Algoma, and an increase in dividends earned in the Canadian portion of Burgundy's global investment portfolio.

Interest and securities lending income increased in 2017 to \$261,000 from \$153,000 in 2016. The increase over the prior year resulted primarily from a higher average balance of short-term investments.

The expenses of the Company increased by 8.0% to \$3,575,000 from \$3,310,000 in 2016. The majority of the year-over-year increase relates to increased investment management fees as a result of an increase in the average market value of the global investment portfolio. The Company's management expense ratio decreased in 2017 to 0.43% of average net assets compared to 0.45% of average net assets in the prior year. The management expense ratio is determined using total expenses as an annualized percentage of average monthly net asset values during the period. There are no investment management or administrative fees charged on the Company's long-term investments.

### **Operating Results - Fourth Quarter, 2017**

The Company's net equity value per Common Share increased to \$151.98 at December 31, 2017 from \$147.68 at September 30, 2017. With dividends reinvested at month-end net equity values, the Company's net equity value return was 3.1% in the fourth quarter of 2017 compared to a return of 3.0% for the same period in 2016.

On a pre-tax basis, the shares of E-L Financial had a negative return of 3.5% during the fourth quarter of 2017 compared to a positive return of 4.6% in 2016, the shares of Algoma had a positive return of 33.3% (2016 - 6.2%) and the shares of The Bank of Nova Scotia had a positive return of 2.1% (2016 - 8.6%), respectively.

The global investment portfolio had a pre-tax return, gross of fees, of 7.1% in the fourth quarter of 2017 versus a return of 1.1% for the same period in 2016.

In Canadian dollar terms, in the fourth quarter of 2017, the S&P/TSX Composite Index increased 4.5%, the MSCI All Country World Index 6.1% and the S&P 500 Index 7.2%.

# *Economic Investment Trust Limited*

## MANAGEMENT'S DISCUSSION AND ANALYSIS

### Three-Year Results

A summary of various financial data for each of the last three years is as follows (in thousands of dollars, except per share amounts):

	2017	2016	2015
Net fair value change in investments <sup>1</sup>	\$ 80,062	\$ 29,027	\$ 56,720
Net fair value change in investments per Common Share <sup>1</sup>	14.26	5.17	10.10
Total assets	933,126	846,924	812,219
Net investment income <sup>1</sup>	11,257	10,905	8,129
Net investment income per Common Share	2.00	1.94	1.45
Dividends per Common Share:			
Quarterly	1.20	0.60	0.60
Additional	1.34	0.85	0.76

<sup>1</sup> On an after-tax basis.

Economic's investment portfolio is affected by equity markets, stock selection and currency movements.

In 2017, the performance of Economic was favourably affected by strong returns from its long-term investments, in particular, E-L Financial, Algoma and The Bank of Nova Scotia. The global investment portfolio had a total return of 11.5%.

In 2016, the performance of Economic was favourably affected by strong returns from its long-term investments, in particular, E-L Financial and The Bank of Nova Scotia. The global investment portfolio had a Canadian dollar return of 4.5%. The return was negatively impacted, in part, by the rise of the Canadian dollar relative to other major foreign currencies.

In 2015, the performance of Economic was favourably affected by strong returns from the global investment portfolio, along with the impact of foreign exchange including the rise of the U.S. dollar. These returns were offset, in part, by negative returns from the Company's investments in Algoma and The Bank of Nova Scotia.

The fluctuations in net investment income are due primarily to changes in dividend income that is earned by the Company, net of management fees. The dividend income is determined by the dividend policies of the corporations that are held as investments in our total investment portfolio. In 2016, the Company's largest investment, E-L Financial, increased its quarterly dividend on its common shares from \$0.125 per common share to \$1.25 per common share. The impact of this increase amounted to an additional \$1,738,000 of dividend income compared to the prior year.

# *Economic Investment Trust Limited*

## MANAGEMENT'S DISCUSSION AND ANALYSIS

### Quarterly Review - 2017 and 2016

The following tables summarize various financial results on a quarterly basis for the current and prior year:

	2017			
	Quarter ended			
	Mar. 31	Jun. 30	Sep. 30	Dec. 31
	(In thousands of dollars, except per share amounts)			
Net investment income <sup>1</sup>	\$ 3,030	\$ 3,268	\$ 2,067	\$ 2,892
Net fair value change in investments <sup>1</sup>	53,981	15,088	(12,076)	23,069
Per Common Share:				
Net investment income <sup>1</sup>	\$ 0.54	\$ 0.58	\$ 0.37	\$ 0.51
Net fair value change in investments <sup>1</sup>	9.62	2.68	(2.15)	4.11
Net income (loss)	10.16	3.26	(1.76)	4.60
	2016			
	Quarter ended			
	Mar. 31	Jun. 30	Sep. 30	Dec. 31
	(In thousands of dollars, except per share amounts)			
Net investment income <sup>1</sup>	\$ 2,830	\$ 3,077	\$ 2,476	\$ 2,522
Net fair value change in investments <sup>1</sup>	(29,221)	16,694	21,666	19,888
Per Common Share:				
Net investment income <sup>1</sup>	\$ 0.50	\$ 0.55	\$ 0.44	\$ 0.45
Net fair value change in investments <sup>1</sup>	(5.20)	2.97	3.86	3.54
Net income (loss)	(4.71)	3.51	4.30	3.99

<sup>1</sup> On an after-tax basis.

# *Economic Investment Trust Limited*

## **MANAGEMENT'S DISCUSSION AND ANALYSIS**

Investment income is derived primarily from dividend income that is earned by the Company. While North American investments usually pay regular quarterly dividends, investments outside of North America often pay less frequently. In general, dividends earned on investments outside of North America peak in the second quarter of the year. There is no guarantee that the Company will receive dividend income on its investments at current dividend payout levels.

Overall returns are determined by the performance of the Company's long-term investments and the performance of the global investment portfolio and may fluctuate significantly as illustrated by the past eight quarters. The returns generated within each portfolio may also not correlate with benchmark returns.

### **Disclosure Controls and Procedures**

The Company's disclosure controls and procedures are designed to provide reasonable assurance that information required to be disclosed by the Company under Canadian securities laws is recorded, processed, summarized and reported within the specified time periods, and include controls and procedures that are designed to ensure that information is accumulated and communicated to management on a timely basis to allow appropriate decisions regarding public disclosure. Under the supervision of management, an evaluation was carried out on the effectiveness of the Company's disclosure controls and procedures as at December 31, 2017. Based on that evaluation, management concluded that the Company's disclosure controls and procedures were effective as at December 31, 2017.

### **Internal Control Over Financial Reporting**

Management is responsible for establishing and maintaining adequate internal control over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with International Financial Reporting Standards. Under the supervision of management, an evaluation of the Company's internal control over financial reporting was carried out as at December 31, 2017. Based on that evaluation, management concluded that the Company's internal control over financial reporting was effective as at December 31, 2017. No changes were made in the Company's internal control over financial reporting during the year ended December 31, 2017, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

### **Risks**

As the Company is a closed-end investment corporation, Economic faces various risks arising from its investments. Under the supervision of the Board of Directors, management has developed policies to identify and monitor these risks. Note 4 to the December 31, 2017 financial statements provide disclosures surrounding risks arising from its financial instruments. These risks include market, liquidity, credit and certain concentration risks.

#### *Market risk*

The most significant risk that is faced by Economic is market risk which represents exposures to changes in the fair value of its investment portfolio. As the Company's investment portfolio is represented by Canadian and global equities, the value of its investments will vary from day to day depending on a number of market factors including economic conditions, global events, market news, and on the performance of the issuers of the securities in which the Company invests. Changes in foreign currency exchange rates will also affect the value of investments of non-Canadian dollar securities. As of December 31, 2017, 24% (2016 – 27%) of the investment portfolio including cash and cash equivalents was denominated in U.S. dollars, 7% (2016 – 7%) Euro, 5% (2016 – 4%) British pound, 3% (2016 – 3%) Swiss franc, 3% (2016 – 2%) Japanese yen and 1% (2016 – 0%) Brazilian real.

# *Economic Investment Trust Limited*

## **MANAGEMENT'S DISCUSSION AND ANALYSIS**

### *Concentration risk*

Concentration risk exists when a significant portion of the equity investment portfolio is invested in a small number of companies or geographical areas. Concentration reduces the diversification of the investment portfolio and may result in greater volatility. At December 31, 2017, the Company's carrying value of its direct and indirect investment in E-L Financial of \$375,750,000 (2016 - \$337,414,000) represents 41.6% (2016 - 41.0%) of Economic's total equity investments. E-L Financial is subject to market risks as its investing activities are influenced by market price and interest rate risk. E-L Financial's subsidiary, Empire Life, is impacted by a number of risks including investment, insurance, operational, competition, regulatory and other risks.

### *Credit risk*

Economic participates in securities lending which could expose the Company to the risk of counterparty failure. RBC Investor Services Trust ("RBC IS"), the Company's custodian, acts as lending agent. RBC IS is responsible to return the borrowed securities to the Company when required, and RBC IS indemnifies the Company in the event of borrower default. The Company has recourse to the Royal Bank of Canada in the event of a failure to indemnify by RBC IS.

The Company's exposure to risks is also addressed in the Company's Annual Information Form. Further information on risks related to E-L Financial are disclosed in its Annual Information Form available on [www.sedar.com](http://www.sedar.com).

### **Share Data**

At December 31, 2017, there are 5,615,535 Common Shares issued and outstanding and each share is entitled to one vote.

### **Liquidity and Capital Resources**

The Company's dividend policy is to distribute annual net investment income in the form of dividends. The distributions are composed of quarterly dividends together with an additional dividend representing the balance of net investment income for the previous fiscal year. During the year, the Company paid quarterly dividends totaling \$1.20 (2016 - \$0.60) per Common Share and an additional dividend of \$1.34 (2016 - \$0.85) per Common Share.

On February 8, 2017, the Board of Directors approved an increase in the quarterly dividends from \$0.15 to \$0.30 per Common Share, effective for the first quarter of 2017.

An additional dividend of \$0.80 per Common Share will be paid in the first quarter of fiscal 2018 along with the \$0.30 quarterly dividend.

The Company's dividend policy is established by the Board of Directors at its discretion and is subject to change.

### **Related Party Transactions**

The Company has investments in related parties (see Schedule of Investment Portfolio) with a fair value at December 31, 2017 of \$492,968,000 (2016 - \$438,226,000) representing 54.6% (2016 - 53.2%) of the total investments. Dividends from these companies for the year ended December 31, 2017 amounted to \$6,673,000 (2016 - \$6,310,000).

E-L Financial holds a 24% interest in the Company. Included in investment management and administrative costs are fees for administrative services paid to E-L Financial. These fees are calculated at 0.1% per annum of the fair value of the investments managed by the external investment manager and are paid monthly. The total fees for the year ended December 31, 2017 amounted to \$480,000 (2016 - \$442,000).

The ultimate controlling party of the Company and of these related parties is The Honourable Henry N.R. Jackman together with a trust created in 1969 by his father, Henry R. Jackman.

# *Economic Investment Trust Limited*

## **MANAGEMENT'S DISCUSSION AND ANALYSIS**

### **Critical Accounting Estimates**

The preparation of the financial statements require management to make estimates and assumptions that affect the reported amounts of assets, liabilities and earnings. Note 2 to the financial statements describes the significant accounting policies and note 3 contains critical accounting estimates and judgments. In measuring the fair value of investments, management exercises judgment in the selection of fair value inputs and in determining their significance to the fair value estimate.

### **Changes in Accounting Policies**

IFRS 9 – “Financial Instruments” addresses the classification, measurement and derecognition of financial assets and liabilities. It replaces the multiple classification and measurement models in IAS 39 and is effective for reporting periods beginning on or after January 1, 2018. On adoption of IFRS 9, the Company's investment portfolio will continue to be classified as fair value through profit or loss. As a result, adoption of IFRS 9 is not expected to have a material impact on the Company's financial statements.

### **Additional Information**

Additional information relating to Economic, including the Company's Annual Information Form, is available at [www.sedar.com](http://www.sedar.com).

Economic's website, [www.evt.ca](http://www.evt.ca), also provides further information on the Company, including historical information on the net equity value per Common Share which is updated weekly.



Duncan N.R. Jackman  
Chairman and President

February 13, 2018

# *Economic Investment Trust Limited*

## FINANCIAL HIGHLIGHTS

For each of the years in the five-year period ended December 31, 2017:

DATA PER COMMON SHARE	2017	2016	2015	2014	2013
NET EQUITY VALUE, beginning of year	<b>\$ 138.26</b>	\$ 132.62	\$ 122.43	\$ 124.69	\$ 84.90
NET INCOME AVAILABLE TO COMMON SHAREHOLDERS					
Net investment income <sup>1</sup>	<b>2.00</b>	1.94	1.45	1.36	7.65
Net fair value change in investments	<b>14.26</b>	5.17	10.10	3.88	33.42
Net (increase) decrease in refundable dividend taxes on hand	<b>—</b>	(0.02)	—	0.15	(0.15)
	<b>16.26</b>	7.09	11.55	5.39	40.92
CASH DIVIDENDS TO COMMON SHAREHOLDERS					
Quarterly	<b>(1.20)</b>	(0.60)	(0.60)	(0.60)	(0.60)
Additional	<b>(1.34)</b>	(0.85)	(0.76)	(7.05)	(0.53)
	<b>(2.54)</b>	(1.45)	(1.36)	(7.65)	(1.13)
NET EQUITY VALUE, end of year	<b>\$ 151.98</b>	\$ 138.26	\$ 132.62	\$ 122.43	\$ 124.69

<sup>1</sup> Net investment income per Common Share is a Non-GAAP measure. See Management's Discussion and Analysis on page 4.

# *Economic Investment Trust Limited*

## **MANAGEMENT'S REPORT**

The accompanying financial statements have been prepared by management and approved by the Board of Directors of the Company. Management is responsible for the information and representations contained in these financial statements and other sections of the Annual Report.

The Company maintains appropriate processes to ensure that relevant and reliable financial information is produced. The financial statements have been prepared in accordance with International Financial Reporting Standards and include certain amounts that are based on estimates and judgement. The significant accounting policies which management believes are appropriate for the Company are described in Note 2 to the financial statements. Financial information disclosed elsewhere in the Annual Report is consistent with the financial statements.

The Board of Directors is responsible for reviewing and approving the financial statements and overseeing management's performance of its financial reporting responsibilities. The Board of Directors carries out its responsibilities principally through the Audit Committee. The Audit Committee reviews the financial statements, the adequacy of internal controls, the audit process and financial reporting with management and the external auditor prior to recommending the audited financial statements and related disclosure for approval by the Board of Directors.

The shareholders of the Company appointed the external auditor, PricewaterhouseCoopers LLP. The external auditor audited the financial statements in accordance with Canadian generally accepted auditing standards to enable them to express to the shareholders their opinion on the financial statements. Their report is set out on the following page.



Duncan N.R. Jackman  
Chairman and President



Frank J. Glosnek  
Treasurer

February 13, 2018



# *Economic Investment Trust Limited*

## **INDEPENDENT AUDITOR'S REPORT**

### **To the Shareholders of**

#### **Economic Investment Trust Limited:**

We have audited the accompanying financial statements of Economic Investment Trust Limited, which comprise the statements of financial position as at December 31, 2017 and 2016 and the statements of comprehensive income, changes in shareholders' equity and cash flows for the years then ended, and the related notes, which comprise a summary of significant accounting policies and other explanatory information.

#### **Management's responsibility for the financial statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements present fairly, in all material respects, the financial position of Economic Investment Trust Limited as at December 31, 2017 and 2016 and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards.

*PricewaterhouseCoopers LLP*

February 13, 2018  
Toronto, Canada

Chartered Professional Accountants, Licensed Public Accountants

# Economic Investment Trust Limited

## STATEMENTS OF FINANCIAL POSITION

	Year ended December 31	
	2017	2016
	(000's)	
<b>ASSETS</b>		
Cash and cash equivalents	\$ 5,773	\$ 12,941
Short-term investments	23,373	9,580
Investments (cost - \$303,539; 2016 \$300,995) (Notes 4, 6 and 12)	902,692	823,312
Dividends and interest receivable	968	810
Other assets	320	281
	<u>933,126</u>	<u>846,924</u>
<b>LIABILITIES</b>		
Accrued expenses	751	674
Income taxes payable	399	1,551
Deferred tax liabilities (Note 8)	78,502	68,299
	<u>79,652</u>	<u>70,524</u>
Net assets	<u>\$ 853,474</u>	<u>\$ 776,400</u>
<b>SHAREHOLDERS' EQUITY</b>		
Share capital (Note 11)	\$ 204,691	\$ 204,691
Share premium	1,474	1,474
Retained earnings	647,309	570,235
Total shareholders' equity	<u>\$ 853,474</u>	<u>\$ 776,400</u>

APPROVED BY THE BOARD:



DUNCAN N.R. JACKMAN

Director



JONATHAN SIMMONS

Director

(See accompanying notes)

# *Economic Investment Trust Limited*

## STATEMENTS OF COMPREHENSIVE INCOME

	Year ended December 31	
	2017	2016
	(000's)	
<b>INCOME</b>		
Dividends		
Foreign	\$ 9,262	\$ 8,755
Canadian (Note 12)	6,886	6,449
	<u>16,148</u>	<u>15,204</u>
Interest and securities lending income	261	153
Fair value change in investments (Note 9)	92,291	33,461
	<u>108,700</u>	<u>48,818</u>
<b>EXPENSES</b>		
Investment management and administrative costs (Note 12)	2,872	2,659
Directors' remuneration	273	213
Office and miscellaneous	239	207
Transfer, registrar and custody fees	133	143
Professional fees	58	88
	<u>3,575</u>	<u>3,310</u>
<b>INCOME BEFORE INCOME TAXES</b>	<b>105,125</b>	<b>45,508</b>
Provision for income taxes (Note 8)	13,788	5,671
<b>NET INCOME</b>	<b>\$ 91,337</b>	<b>\$ 39,837</b>
<b>EARNINGS PER COMMON SHARE</b>		
- BASIC AND DILUTED (Note 13)	<u>\$ 16.26</u>	<u>\$ 7.09</u>

(See accompanying notes)

# Economic Investment Trust Limited

## STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

	Share capital	Share premium	Retained earnings	Total
	(000's)			
<b>At January 1, 2017</b>	<b>\$ 204,691</b>	<b>\$ 1,474</b>	<b>\$ 570,235</b>	<b>\$ 776,400</b>
<b>Net income for the year</b>	<b>—</b>	<b>—</b>	<b>91,337</b>	<b>91,337</b>
<b>Dividends (Note 11)</b>	<b>—</b>	<b>—</b>	<b>(14,263)</b>	<b>(14,263)</b>
<b>At December 31, 2017</b>	<b>\$ 204,691</b>	<b>\$ 1,474</b>	<b>\$ 647,309</b>	<b>\$ 853,474</b>
At January 1, 2016	\$ 204,691	\$ 1,474	\$ 538,541	\$ 744,706
Net income for the year	—	—	39,837	39,837
Dividends (Note 11)	—	—	(8,143)	(8,143)
At December 31, 2016	\$ 204,691	\$ 1,474	\$ 570,235	\$ 776,400

## STATEMENTS OF CASH FLOW

	Year ended December 31	
	2017	2016
	(000's)	
<b>Net inflow (outflow) of cash related to the following activities:</b>		
<b>Operating</b>		
Net income	\$ 91,337	\$ 39,837
Adjustments for:		
Fair value change in investments	(92,291)	(33,461)
Net purchases of short-term investments	(13,793)	(9,580)
Purchases of investments	(36,587)	(96,242)
Proceeds from sale of investments	49,498	91,154
Dividends and interest receivable	(158)	(322)
Deferred taxes	10,203	2,829
Net change in other assets and liabilities	(1,114)	3,728
	<b>7,095</b>	<b>(2,057)</b>
<b>Financing</b>		
Dividends paid to shareholders	(14,263)	(8,143)
<b>Net decrease in cash and cash equivalents</b>	<b>(7,168)</b>	<b>(10,200)</b>
Cash and cash equivalents at beginning of the year	12,941	23,141
<b>Cash and cash equivalents at end of the year (Note 7)</b>	<b>\$ 5,773</b>	<b>\$ 12,941</b>
Additional information for operating activities:		
Interest received	\$ 145	\$ 49
Dividends received, net of withholding taxes	14,918	13,629

(See accompanying notes)

# *Economic Investment Trust Limited*

## **NOTES TO FINANCIAL STATEMENTS - DECEMBER 31, 2017**

### **1. Description of business**

Economic Investment Trust Limited (“Economic” or the “Company”) is a closed-end investment corporation. The head office, principal address and registered office of the Company is located at 165 University Avenue, Toronto, Ontario, M5H 3B8.

Economic trades on the Toronto Stock Exchange under the symbol EVT. Economic is an investment vehicle for long-term growth through investments in common equities, as management believes that over long periods of time, common equities, as an asset class, will outperform fixed-income instruments or balanced funds. From time to time, however, assets of the Company may be invested in interest-bearing short-term securities pending the selection of suitable equity investments.

The financial statements are presented in Canadian dollars which is the functional and presentation currency. These financial statements were approved by the Company’s Board of Directors on February 13, 2018.

### **2. Summary of significant accounting policies**

#### *Basis of presentation*

These financial statements have been prepared in compliance with International Financial Reporting Standards (“IFRS”) as published by the International Accounting Standards Board (“IASB”). The financial statements have been prepared under the historical cost convention, as modified by the revaluation of financial assets and financial liabilities at fair value through profit or loss (“FVTPL”).

#### *Investment entity*

The Company has determined that it meets the definition of investment entity and as a result, it measures its investment in associate at FVTPL. An investment entity is an entity that (i) obtains funds from one or more investors for the purposes of providing them with investment management services; (ii) commits to its investors that its business purpose is to invest funds solely for returns from capital appreciation, investment income or both; and (iii) measures and evaluates the performance of substantially all of its investments on a fair value basis.

#### *Financial instruments*

The Company recognizes financial instruments at fair value upon initial recognition, plus transaction costs in the case of financial instruments measured at amortized cost. The Company’s investments are measured at FVTPL, which are designated at FVTPL at inception. All other financial assets and liabilities are measured at amortized cost. Under this method, financial assets and liabilities reflect the amount required to be received or paid, discounted, when appropriate, at the contract’s effective interest rate. The cost of each investment, realized and unrealized gains and losses from investment transactions are determined on an average cost basis.

Interest income from short-term investments is recognized at the effective interest rate. Dividends are recognized as income on the ex-dividend date. The cost of investments is determined using the average cost method.

Purchases and sales of financial assets are recognized at their trade date. Receivables in respect to investments sold and payables in respect to investments purchased represent unsettled investment transactions.

#### *Fair value measurement*

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

For publicly listed investments, the Company uses the last traded market price where this price falls within that day’s bid-ask spread. In circumstances where the last traded price is not within the bid-ask spread, the Company determines the point within the bid-ask spread that is most representative of fair value based on the specific facts and circumstances.

# *Economic Investment Trust Limited*

## **NOTES TO FINANCIAL STATEMENTS - DECEMBER 31, 2017 (continued)**

### **2. Summary of significant accounting policies (continued)**

The investments in private companies that are not listed on a stock exchange are measured using the adjusted net asset method. This method estimates the fair values of the underlying assets and liabilities of the private companies and considers adjustments for characteristics such as a minority marketability discount and control block premiums. The changes in fair value of each private company are included in Fair value change in investments in the statements of comprehensive income.

#### *Foreign currency translation*

Foreign currency transactions are translated into Canadian dollars using the exchange rates prevailing at the dates that transactions occur. Assets and liabilities denominated in a foreign currency are translated into Canadian dollars using the exchange rate prevailing at the measurement date. Foreign exchange gains and losses relating to financial assets and liabilities are included as a component of the Fair value change in investments in the statement of comprehensive income.

#### *Cash and cash equivalents*

Cash and cash equivalents includes cash in hand and short term, highly liquid instruments with maturities of three months or less from the date of acquisition.

#### *Short-term investments*

Short-term investments include short-term, highly liquid instruments with maturities of greater than three months but less than a year from the date of acquisition. Short-term investments are Level 2 investments.

#### *Securities lending income*

Securities lending income is recognized as earned.

#### *Comprehensive income*

The Company does not have any other comprehensive income and therefore comprehensive income equals net income which it reports in its statement of comprehensive income.

#### *Earnings per share ("EPS")*

Basic and diluted EPS is calculated by dividing the net income attributed to common shareholders of the Company by the weighted average number of Common Shares outstanding for the period. Refer to Note 13 for the calculation.

#### *Income taxes*

Income tax comprises both current and deferred tax. Income tax is recognized in the statement of income.

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute these amounts are those that are enacted or substantively enacted at the end of each reporting period.

Deferred income tax assets and liabilities are recorded for the expected future income tax consequences of events that have been reflected in the statements or income tax returns.

Deferred income taxes are provided for using the liability method. Under the liability method, deferred income taxes are recognized for all significant temporary differences between the tax and financial statement bases for assets and liabilities and for certain carry-forward items.

Deferred income tax assets are recognized only to the extent that, in the opinion of management, it is probable that the deferred income tax assets will be realized. Deferred income tax assets and liabilities are adjusted for the effects of changes in tax laws and rates, on the date of the enactment or substantive enactment.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets and they relate to income taxes levied by the same tax authority on the same taxable entity.

# *Economic Investment Trust Limited*

## **NOTES TO FINANCIAL STATEMENTS - DECEMBER 31, 2017 (continued)**

### **2. Summary of significant accounting policies (continued)**

The Company currently incurs withholding taxes imposed by certain countries on investment income. Such income is recorded on a gross basis and the related withholding taxes are reflected within the "Provision for income taxes" in the statement of comprehensive income.

#### *Future Accounting Changes*

IFRS 9 – "Financial Instruments" addresses the classification, measurement and derecognition of financial assets and liabilities. It replaces the multiple classification and measurement models in IAS 39 and is effective for reporting periods beginning on or after January 1, 2018. On adoption of IFRS 9, the Company's investment portfolio will continue to be classified as fair value through profit or loss. As a result, adoption of IFRS 9 is not expected to have a material impact on the Company's financial statements.

### **3. Critical accounting estimates and judgments**

The preparation of financial statements requires management to use judgment in applying its accounting policies and to make estimates and assumptions about the future. The following discusses the most significant accounting judgments and estimates that the Company has made in preparing the financial statements:

#### *Classification and measurement of investments*

In classifying and measuring financial instruments held by the Company, the Company is required to make significant judgments about whether or not the business of the Company is to invest on a total return basis for the purpose of applying the fair value option for financial assets. The most significant judgment made includes the determination that the Company can apply the fair value option to its investments.

#### *Fair value of investments in private companies*

The fair value of investments in private companies is measured using the adjusted net asset method which estimates the fair value of the underlying assets and liabilities of the private companies. Refer to Note 5 for further details.

#### *Deferred taxes*

Estimates and assumptions are used primarily in the determination of the Company's deferred tax liabilities, as the income tax rates used in determining the liability is dependent on an assumption as to when a deferred tax liability is expected to be realized.

### **4. Risks associated with financial instruments**

The Company faces various risks arising from its financial instruments. Under the supervision of the Board of Directors, management has developed policies to identify, measure and monitor these risks. These risks and their management are described below:

#### *Credit risk*

Credit risk is the risk of financial loss resulting from a counterparty's failure to discharge an obligation. The Company has a securities lending agreement with its custodian, RBC Investor Services Trust ("RBC IS"), whereby RBC IS lends securities to borrowers for a fee, which is shared with the Company. RBC IS receives fixed income and equities as collateral from borrowers, of at least 105% of the value of the securities loaned. In the event that the loaned securities are not returned to the Company by the borrower, RBC IS is responsible to restore the securities or pay to the Company the market value of the loaned securities. If the collateral is not adequate to pay the market value to the Company, RBC IS indemnifies the Company for the difference. The Company has recourse to the Royal Bank of Canada should RBC IS fail to discharge its obligations to the Company. At December 31, 2017 the Company had loaned securities with a fair value of approximately \$92,487,000 (2016 - \$115,000,000) and received approximately \$97,111,000 (2016 - \$120,750,000) in collateral. There was no significant exposure to credit risk to other receivable balances because of their short-term nature.

# Economic Investment Trust Limited

## NOTES TO FINANCIAL STATEMENTS - DECEMBER 31, 2017 (continued)

### 4. Risks associated with financial instruments (continued)

#### Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they come due. Sufficient liquidity is maintained by regular monitoring of cash flow requirements. All liabilities, other than deferred tax liabilities, settle within three months of the year end.

#### Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices which includes interest rate risk, foreign currency risk and other price risk.

The Company is not subject to significant interest rate risk, as its only fixed-interest investments are short term in nature.

Currency risk arises from financial instruments denominated in foreign currencies. IFRS 7 - "Financial Instrument Disclosures" considers the foreign exchange exposures relating to non-monetary financial instruments to be a component of other price risk. The Company's distribution of underlying currency risk exposure of investments is as follows:

	2017	2016
	(000's)	
Canadian dollar	\$ 506,552	\$ 447,840
U.S. dollar	219,403	228,937
European Union euro	65,079	59,612
British pound sterling	45,532	35,505
Japanese yen	29,059	18,902
Swiss franc	26,780	24,757
Other	10,287	7,759
Investments	<u>\$ 902,692</u>	<u>\$ 823,312</u>

The Company is exposed to other price risk through its investment in equity securities. These risks are mitigated by using an investment manager that manages a diversified portfolio of securities.

A 10% fluctuation in global equity market prices, assuming all other factors are constant, would have an after-tax impact of approximately \$78,309,000 (2016 - \$71,422,000) on net income.

#### Concentration risk

Concentration risk exists when a significant portion of the investment portfolio is invested in a small number of companies or geographical areas. Concentration reduces the diversification of the investment portfolio and may result in greater volatility. At December 31, 2017, the Company's fair value of its direct and indirect investment in E-L Financial of \$375,750,000 (2016 - \$337,414,000) represented 41.6% (2016 - 41.0%) of Economic's total equity investments.

### 5. Financial instruments

The Company classifies fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted unadjusted prices in active markets for identical assets or liabilities (Level 1);
- Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly (Level 2); and
- Inputs for the asset or liability that are not based on observable market data (unobservable inputs) (Level 3).



# Economic Investment Trust Limited

## NOTES TO FINANCIAL STATEMENTS - DECEMBER 31, 2017 (continued)

### 5. Financial instruments (continued)

If a fair value measurement uses observable inputs that require significant adjustment based on unobservable inputs, that measurement is a Level 3 measurement. Assessing the significance of a particular input to the fair value measurement in its entirety requires judgement, considering factors specific to the asset or liability. The determination of what constitutes 'observable' requires judgement by the Company. The Company considers observable data to be market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market.

The Company utilizes the adjusted net asset method to derive the fair value of investments in private companies by reference to the fair value of its assets and liabilities, along with assessing a minority marketability discount and control block premiums, if any. These adjustments are unobservable inputs for fair value measurement. The adjusted net asset method has been determined most appropriate for an investment whose value is mainly derived from the holding of assets rather than from deploying those assets as part of a broader business. The assets and liabilities of the private companies primarily include listed investments and deferred tax liabilities. The Company identified a range of possible valuations which market participants could apply to the private companies. This analysis resulted in a range of plus or minus 10% of the fair value of the underlying net assets with a best estimate adjustment of zero. Taking this into account, the Company applied no minority marketability discount or premium to the net asset value estimate of the private companies. If the minority marketability discount was 10%, compared to a premium of 10%, with all other variables remaining constant, net assets would have decreased or increased by approximately \$12,507,000 (2016 - \$11,266,000).

At December 31, 2017, the Company had \$758,516,000 (2016 - \$693,451,000) of Level 1 and \$144,176,000 (2016 - \$129,861,000) of Level 3 equity investments. There were no transfers between Level 1, 2 or 3 equity investments during the current or prior year.

The fair value change in private company investments was an increase of \$14,315,000 (2016 - \$15,239,000) recognized in the statement of comprehensive income. There were no purchases, sales, issues or settlements of these investments during either year.

All cash equivalents at the year end and the prior year end are Level 2 investments. The carrying values of cash and cash equivalents, receivable in respect of investments sold, dividends and interest receivable, accrued expenses, payable in respect of investments purchased, and income taxes payable approximate their fair values due to their short-term nature.

### 6. Investment in associate

The Company has the following investment in an associate.

TGV Holdings Limited ("TGV") is a private investment company incorporated in Canada. The principal address of TGV is located at 165 University Avenue, Toronto, ON, M5H 3B8. TGV is an investment vehicle for long-term growth through investments in common equities and is consistent with the Company's investment strategy and contributes to achieving the investment objective. TGV is exposed to other price risk and concentration risk primarily through indirect investments in The Bank of Nova Scotia.

	Ownership interest %	Carrying value	
		2017	2016
		(000's)	
TGV Holdings Limited	47.7%	\$ 14,374	\$ 13,221

# Economic Investment Trust Limited

## NOTES TO FINANCIAL STATEMENTS - DECEMBER 31, 2017 (continued)

### 7. Cash and cash equivalents

Components of cash and cash equivalents for purposes of the statements of cash flows are as follows:

	<u>2017</u>	<u>2016</u>
	(000's)	
Cash	\$ 2,330	\$ 1,271
Cash equivalents	3,443	11,670
Total	<u>\$ 5,773</u>	<u>\$ 12,941</u>

The following table presents cash and cash equivalents classified by the fair value hierarchy:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total fair value</u>
	(000's)			
<b>December 31, 2017</b>	<b>\$ 2,330</b>	<b>\$ 3,443</b>	<b>\$ —</b>	<b>\$ 5,773</b>
December 31, 2016	1,271	11,670	—	12,941

### 8. Income taxes

The Company is a public corporation under the Income Tax Act and is subject to tax at normal corporate rates on its net realized gains (Note 10) and on investment income other than taxable dividends received from corporations resident in Canada. Income taxes are assessed on income before income taxes. The current enacted corporate tax rates as they impact the Company stand at 26.5%. The effective tax rate varies from the combined statutory rate as follows:

	<u>2017</u>	<u>2016</u>
	(000's)	
Income taxes at statutory rate	\$ 27,858	\$ 12,060
Variance as a result of:		
Non-taxable portion of gains	(12,229)	(4,434)
Tax-paid dividends	(1,825)	(1,709)
Other	(16)	(246)
Provision for income taxes	<u>\$ 13,788</u>	<u>\$ 5,671</u>

The Company's provision for income taxes includes provisions for current and deferred income taxes as follows:

	<u>2017</u>	<u>2016</u>
	(000's)	
Current	\$ 3,585	\$ 2,842
Deferred	10,203	2,829
Provision for income taxes	<u>\$ 13,788</u>	<u>\$ 5,671</u>

# Economic Investment Trust Limited

## NOTES TO FINANCIAL STATEMENTS - DECEMBER 31, 2017 (continued)

### 8. Income taxes (continued)

Deferred tax liabilities arise primarily from the timing of the inclusion of accrued dividends for income tax purposes and from differences between the carrying value and the tax cost of the investments. Details of the deferred tax liabilities are as follows:

	2017	2016
	(000's)	
Unrealized appreciation of investments	\$ 78,286	\$ 68,105
Accrued dividends receivable	216	194
Deferred tax liabilities	<u>\$ 78,502</u>	<u>\$ 68,299</u>

Deferred tax expense included in net income represents movements related to the following items:

	2017	2016
	(000's)	
Investments	\$ 10,181	\$ 703
Capital loss carryforwards utilized	—	2,066
Accrued dividends	22	60
Deferred income taxes	<u>\$ 10,203</u>	<u>\$ 2,829</u>

During the year ended December 31, 2017, the Company paid tax instalments and assessments totaling \$3,703,000 (2016 - \$601,000) and received income tax refunds totaling \$nil (2016 - \$358,000). These items are classified as cash flows from operating activities in the cash flow statement.

The Company is also subject to a special tax of up to approximately 38% on taxable dividends received from corporations resident in Canada. This tax is refundable on payment of taxable dividends to shareholders at the rate of approximately 38% of such dividends paid. The accumulated amount of refundable dividend tax at December 31, 2017 amounts to approximately \$95,000 (2016 - \$113,000).

### 9. Fair value change in investments

The fair value change in investments is comprised as follows:

	2017	2016
	(000's)	
Net realized gains	\$ 15,455	\$ 26,031
Net change in unrealized appreciation	76,836	7,430
	<u>\$ 92,291</u>	<u>\$ 33,461</u>

# Economic Investment Trust Limited

## NOTES TO FINANCIAL STATEMENTS - DECEMBER 31, 2017 (continued)

### 10. Net realized gain

The following are the details of the net realized gain during the years indicated:

	2017	2016
	(000's)	
Proceeds on sales of investments	\$ 49,498	\$ 91,154
Cost of investments, beginning of year	300,995	269,876
Cost of investments purchased during year	36,587	96,242
	337,582	366,118
Cost of investments, end of year	303,539	300,995
Cost of investments, sold during year	34,043	65,123
Net realized gain	\$ 15,455	\$ 26,031

### 11. Share capital

The Company's Articles of Continuance provide for an authorized capital of 200,000 Preferred Shares, issuable in series, and an unlimited number of Common Shares. Of the 200,000 Preferred Shares so authorized, 100,000 are designated as 5% Cumulative Preferred Shares Series A ("Preferred Shares Series A").

The capital stock account of the Company is as follows:

	Authorized	Issued and Outstanding	2017	2016
	(000's)			
Common Shares				
Issued and outstanding	unlimited	5,615,535	\$ 204,691	\$ 204,691

Dividends during the year were paid as follows:

	2017	2016
	(000's)	
On 5,615,535 Common Shares:		
Quarterly - \$0.30 (2016 - \$0.15) quarterly per share	\$ 6,739	\$ 3,369
Additional - \$1.34 (2016 - \$0.85) per share	7,524	4,774
Total	\$ 14,263	\$ 8,143

The Company's dividend policy is to distribute annual net investment income in the form of dividends. The distributions are composed of quarterly dividends together with an additional dividend representing the balance of net investment income for the previous fiscal year. During the year, the Company paid quarterly dividends totaling \$1.20 (2016 - \$0.60) per Common Share and an additional dividend of \$1.34 per (2016 - \$0.85) Common Share.

On February 8, 2017, the Board of Directors approved an increase in the quarterly dividends from \$0.15 to \$0.30 per Common Share, effective for the first quarter of 2017.

An additional dividend of \$0.80 per Common Share, and the \$0.30 regular quarterly dividend, were declared by the Board of Directors at its meeting on February 13, 2018, with a record and payable date of March 15, 2018 and March 29, 2018, respectively.

The Company's dividend policy is established by the Board of Directors at its discretion and is subject to change.

# Economic Investment Trust Limited

## NOTES TO FINANCIAL STATEMENTS - DECEMBER 31, 2017 (continued)

### 12. Related party information

The Company has investments in related parties (see Schedule of Investment Portfolio) with a fair value at December 31, 2017 of \$492,968,000 (2016 - \$438,226,000) representing 54.6% (2016 - 53.2%) of the total investments. Dividends from these companies for the year ended December 31, 2017 amounted to \$6,673,000 (2016 - \$6,310,000).

E-L Financial holds a 24.0% interest in the Company. Included in investment management and administrative costs are fees for administrative services paid to E-L Financial. These fees are calculated at 0.1% per annum of the fair value of the investments managed by the external investment manager and are paid monthly. The total fees for the year ended December 31, 2017 amounted to \$480,000 (2016 - \$442,000).

The ultimate controlling party of the Company and of these related parties is The Honourable Henry N.R. Jackman together with a trust created in 1969 by his father, Henry R. Jackman.

#### *Compensation of key management personnel*

Key management personnel comprise the directors of the Company and their remuneration is as follows:

	<u>2017</u>	<u>2016</u>
	(000's)	
Directors' compensation and other short-term benefits	<u>\$ 273</u>	<u>\$ 213</u>

### 13. Earnings per share ("EPS")

#### *Basic and diluted EPS*

EPS is calculated as follows (in thousands of dollars, except for weighted average number of Common Shares outstanding and per Common Share amounts):

	<u>2017</u>	<u>2016</u>
Net income	<u>\$ 91,337</u>	<u>\$ 39,837</u>
Weighted average number of Common Shares outstanding	<u>5,615,535</u>	<u>5,615,535</u>
Basic and diluted earning per Common Share	<u>\$ 16.26</u>	<u>\$ 7.09</u>

### 14. Capital

The Company's capital comprises shareholders' equity, which is invested, directly and indirectly, in long-term investments in the common shares of some publicly-traded Canadian companies, and a managed diversified portfolio of common shares of publicly-traded global companies. The Company's strategy is to earn an above-average rate of return, primarily through long-term capital appreciation and dividend income. Short-term volatility is expected and tolerated. Management remains confident that the Company's investment strategy will reward shareholders over the long term. The Company monitors its capital via its assessment of shareholders' equity.

# *Economic Investment Trust Limited*

## SCHEDULE OF INVESTMENT PORTFOLIO AS AT DECEMBER 31, 2017

Number of shares		Cost	Carrying value	% of Carrying value
		(000's)		
<b>North America</b>				
<b>Canada</b>				
2,126,380	Algoma Central Corporation <sup>1</sup> .....	\$ 2,974	\$ 34,107	
760,348	Cenovus Energy Inc. ....	10,021	8,729	
386,206	E-L Financial Corporation Limited <sup>1</sup> .....	26,116	314,685	
33,101	Ecando Investments Limited Classes A, B and common <sup>1, 2, 3</sup> .....	4,139	62,743	
176,414	The Fulcrum Investment Company Limited <sup>1, 2</sup> .....	464	15,478	
216,900	NVG Holdings Limited Classes B, C, D, E and common <sup>1, 2, 4</sup> .....	2,115	51,581	
151,435	Prairiesky Royalty Ltd. ....	3,353	4,855	
4,837	TGV Holdings Limited Class B <sup>1, 2, 4, 5</sup> .....	318	14,374	
		<u>49,500</u>	<u>506,552</u>	56.1
<b>United States</b>				
168,644	Allison Transmission Holdings Inc. ....	5,544	9,112	
95,019	AmerisourceBergen Corporation .....	7,228	10,945	
23,227	Apple Inc. ....	2,116	4,931	
14,215	AutoZone, Inc. ....	12,782	12,686	
204,378	BB&T Corporation .....	7,433	12,748	
29,277	Becton, Dickinson and Company .....	2,803	7,862	
170,072	Cisco Systems, Inc. ....	4,211	8,172	
42,540	Gentex Corporation .....	799	1,118	
46,497	Harris Corporation .....	4,576	8,263	
76,205	Johnson & Johnson .....	6,063	13,357	
16,283	Kimberly-Clark Corporation .....	2,489	2,465	
49,142	McDonald's Corporation .....	5,573	10,611	
156,236	Microsoft Corporation .....	6,422	16,766	
89,075	Northern Trust Corporation .....	5,550	11,162	
122,812	Oracle Corporation .....	4,474	7,284	
54,515	PepsiCo, Inc. ....	4,397	8,201	
85,319	Philip Morris International Inc. ....	8,120	11,308	
433,716	Sabre Corporation .....	14,273	11,154	
48,486	Texas Instruments Incorporated .....	4,888	6,353	
102,064	Union Pacific Corporation .....	9,376	17,170	
89,626	United Technologies Corporation .....	8,877	14,343	
147,004	Walgreen Boots Alliance Inc. ....	10,420	13,392	
		<u>138,414</u>	<u>219,403</u>	24.3
	Total North America .....	<u>187,914</u>	<u>725,955</u>	80.4

# Economic Investment Trust Limited

## SCHEDULE OF INVESTMENT PORTFOLIO AS AT DECEMBER 31, 2017

Number of shares		Cost	Carrying value	% of Carrying value
		(000's)		
	<b>Europe, excluding United Kingdom</b>			
100,238	Brenntag AG .....	\$ 6,493	\$ 7,962	
212,371	Bureau Veritas S.A. ....	5,348	7,285	
102,822	Colruyt S.A. ....	5,530	6,711	
42,107	Hannover Rueckversicherung SE.....	2,842	6,649	
72,068	Heineken Holding N.V.....	3,705	8,948	
95,433	Henkel AG & Co. KGaA.....	6,192	14,365	
63,911	Nestle S.A. ....	4,790	6,885	
122,884	Novartis AG.....	9,556	13,016	
154,334	Publicis Groupe .....	10,936	13,160	
21,707	Roche Holding AG .....	5,283	6,878	
		<u>60,675</u>	<u>91,859</u>	10.2
	<b>United Kingdom</b>			
175,138	British American Tobacco plc.....	9,854	14,906	
142,979	Imperial Brands plc .....	5,503	7,678	
73,158	Micro Focus International plc.....	2,434	3,131	
365,166	Sage Group plc (The) .....	2,032	4,942	
358,839	UBM plc .....	4,020	4,546	
147,608	Unilever plc.....	5,806	10,329	
		<u>29,649</u>	<u>45,532</u>	5.0
	<b>Japan</b>			
198,000	Kakaku.com Inc. ....	3,789	4,202	
74,400	Kao Corporation.....	2,566	6,315	
9,300	Keyence Corporation .....	1,257	6,539	
155,100	Komatsu Ltd.....	3,704	7,046	
151,900	Unicharm Corporation.....	3,404	4,957	
		<u>14,720</u>	<u>29,059</u>	3.2
	<b>Brazil</b>			
684,312	Cielo S.A. ....	5,872	6,095	0.7
	<b>Cayman Islands</b>			
3,987,000	Want Want China Holdings Ltd.....	4,709	4,192	0.5
	<b>Total investments</b> .....	<u>\$ 303,539</u>	<u>\$ 902,692</u>	<u>100.0</u>

<sup>1</sup> These companies and Economic are related parties.

<sup>2</sup> Not listed on a stock exchange.

<sup>3</sup> The net assets of Ecando Investments Limited are invested primarily in shares of E-L Financial Corporation Limited.

<sup>4</sup> The net assets of NVG Holdings Limited and TGV Holdings Limited are invested primarily in the shares of The Bank of Nova Scotia.

<sup>5</sup> Investment in associate (see Note 6).

# *Economic Investment Trust Limited*

Economic Investment Trust Limited was the first closed-end investment trust formed in Canada in the 1920's. The trust was sponsored by the chartered accounting firm of George A. Touche & Company.

The initial capitalization consisted of 32,250 shares issued in 1927 at \$50 for a total of \$1,612,500. In addition, \$1,000,000 of 30 year 5% Collateral Trust Gold Bonds were issued in 1927, making the total amount of initial capital subscribed \$2,612,500.

## **FINANCIAL RECORD - 1928 - 2017 (Unaudited)**

Year Ended March 31	Total Net Assets at Carrying Value*	Funded Debt	Preferred Shares Outstanding**	Net Equity Behind Common Shares	Net Investment Income Available For Common Shares	Net Equity Value per Common Share=
1928	\$ 2,776,143	\$ 1,000,000	\$ —	\$ 1,776,143	\$ 59,836	\$ 0.81
1929	2,990,242	1,000,000	—	1,990,242	108,757	0.77
1930	3,064,552	1,000,000	—	2,064,552	132,219	0.76
1931	2,344,127	1,000,000	—	1,344,127	109,133	0.50
1932	1,412,796	990,000	—	422,796	69,803	0.16
1933	1,161,715	962,500	—	199,215	36,538	0.07
1934	1,808,188	959,500	—	848,688	29,378	0.31
1935	1,838,293	949,500	—	888,793	27,665	0.33
1936	2,353,313	949,500	—	1,403,813	39,181	0.52
1937	3,084,608	949,500	—	2,135,108	83,259	0.79
1938	2,028,005	1,000,000	—	1,028,005	89,611	0.38
1939	2,322,361	1,000,000	—	1,322,361	73,262	0.49
1940	2,779,329	1,000,000	—	1,779,329	64,964	0.66
1941	2,350,199	1,000,000	—	1,350,199	89,373	0.50
1942	2,145,074	1,000,000	—	1,145,074	86,242	0.42
1943	2,604,866	1,000,000	—	1,604,866	79,552	0.59
1944	2,889,930	1,000,000	—	1,889,930	91,189	0.70
1945	3,238,955	1,000,000	—	2,238,955	93,286	0.82
1946	3,896,005	1,000,000	—	2,896,005	83,594	1.07
1947	3,663,744	1,000,000	—	2,663,744	88,005	0.98
1948	3,522,969	1,000,000	—	2,522,969	103,576	0.93
1949	3,555,427	1,000,000	—	2,555,427	146,777	0.94
1950	3,835,291	1,000,000	—	2,835,291	164,712	1.04
1951	5,083,980	1,250,000	—	3,833,980	187,339	1.13
1952	5,242,547	1,250,000	—	3,992,547	224,680	1.18
Year End Dec. 31						
1953	5,197,984	1,250,000	—	3,947,984	189,902	1.16
1954	6,579,007	1,250,000	—	5,329,007	203,946	1.57
1955	8,972,261	2,000,000	—	6,972,261	244,543	1.71
1956	9,927,524	3,000,000	—	6,927,524	268,643	1.70
1957	8,299,244	2,940,000	—	5,359,244	267,456	1.30
1958	10,802,381	2,940,000	—	7,862,381	244,745	1.91
1959	11,125,555	2,920,000	—	8,205,555	250,593	1.99
1960	11,462,158	2,902,500	—	8,559,658	279,614	2.06
1961	15,222,285	2,509,500	—	12,712,785	348,260	2.41
1962	15,959,655	2,000,000	2,100,000	11,859,655	373,627	2.11
1963	17,633,299	2,000,000	2,100,000	13,533,299	395,390	2.41
1964	20,955,088	—	5,250,000	15,705,088	426,318	2.80
1965	21,897,735	—	5,250,000	16,647,735	457,768	2.97
1966	19,613,106	—	5,250,000	14,363,106	487,222	2.56
1967	23,076,097	—	5,128,462	17,947,635	540,082	3.20
1968	27,392,675	—	5,061,263	22,331,412	490,882	3.98
1969	25,942,615	—	5,061,263	20,881,352	518,281	3.72



# *Economic Investment Trust Limited*

## FINANCIAL RECORD - 1928 - 2017 (continued) (Unaudited)

Year Ended Dec 31	Total Net Assets at Carrying Value*	Funded Debt	Preferred Shares Outstanding**	Net Equity Behind Common Shares	Net Investment Income Available For Common Shares	Net Equity Value per Common Share=
1970	\$ 24,365,591	\$ —	\$ 5,061,263	\$ 19,304,328	\$ 557,159	\$ 3.44
1971	27,254,532	—	5,056,013	22,198,519	540,382	3.95
1972	34,888,401	—	5,056,013	29,832,388	594,727	5.31
1973	32,612,656	—	5,056,013	27,556,643	621,910	4.91
1974	24,135,473	—	5,024,513	19,110,960	726,197	3.40
1975	26,585,662	—	4,870,950	21,714,712	863,375	3.87
1976	31,637,836	3,000,000	4,738,387	23,899,449	875,571	4.26
1977	36,995,088	3,000,000	4,685,677	29,309,411	901,695	5.22
1978	47,494,243	4,000,000	4,622,677	38,871,556	1,252,333	6.92
1979	57,999,880	4,000,000	4,526,340	49,473,540	1,324,406	8.81
1980	76,697,109	4,000,000	4,375,665	68,321,444	2,194,507	12.17
1981	64,064,872	4,000,000	4,239,165	55,825,707	1,639,037	9.94
1982	68,178,899	4,000,000	4,104,503	60,074,396	2,020,002	10.70
1983	89,218,448	4,000,000	3,973,253	81,245,195	1,999,146	14.47
1984	92,329,348	4,000,000	3,792,915	84,536,433	2,300,654	15.06
1985	110,213,106	4,000,000	3,588,690	102,624,416	2,255,834	18.28
1986	116,528,995	—	3,582,600	112,946,395	3,010,235	20.11
1987	107,137,081	—	3,388,350	103,748,731	3,262,872	18.48
1988	117,278,175	—	3,388,350	113,889,825	4,057,330	20.28
1989	138,902,425	—	3,209,850	135,692,575	11,033,069	24.16
1990	111,688,074	—	3,078,600	108,609,474	4,507,819	19.34
1991	121,167,500	—	2,947,350	118,220,150	3,686,237	21.05
1992	118,601,216	—	2,816,100	115,785,116	4,425,086	20.62
1993	160,510,602	—	2,684,850	157,825,752	4,132,163	28.11
1994	157,005,838	—	2,553,600	154,452,238	3,607,944	27.50
1995	173,784,673	—	2,411,850	171,372,823	3,707,690	30.52
1996	220,022,041	—	2,267,475	217,754,566	4,229,442	38.78
1997	315,642,038	—	2,151,975	313,490,063	4,496,004	55.82
1998	312,297,757	—	1,957,725	310,340,032	5,020,547	55.26
1999	335,118,175	—	1,847,475	333,270,700	4,053,649	59.35
2000	409,292,748	—	1,758,225	407,534,523	4,681,449	72.57
2001	374,087,462	—	1,600,725	372,486,737	5,039,506	66.33
2002	344,740,715	—	1,539,038	343,201,677	4,380,966	61.12
2003	407,910,297	—	1,528,538	406,381,759	4,658,868	72.37
2004	459,289,335	—	1,523,288	457,766,047	8,655,782	81.52
2005	560,240,525	—	1,523,288	558,717,237	5,671,936	99.49
2006	691,296,065	—	404,250	690,891,815	7,241,971	123.03
2007	636,213,949	—	404,250	635,809,699	7,938,813	113.22
2008	413,157,193	—	404,250	412,752,943	8,582,896	73.50
2009	484,281,125	—	—	484,281,125	6,032,950	86.24
2010	514,671,117	—	—	514,671,117	5,374,380	91.65
2011	420,120,642	—	—	420,120,642	6,446,173	74.81
2012	471,609,113	—	—	471,609,113	6,367,642	83.98
2013	694,064,708	—	—	694,064,708	42,951,106	123.60
2014	687,494,354	—	—	687,494,354	7,619,908	122.43

# Economic Investment Trust Limited

## FINANCIAL RECORD - 1928 - 2017 (Unaudited)

Year Ended Dec 31	Total Net Assets at Carrying Value*	Funded Debt	Preferred Shares Outstanding**	Net Equity Behind Common Shares	Net Investment Income Available For Common Shares	Net Equity Value per Common Share=
2015	\$ 744,706,000	\$ —	\$ —	\$ 744,706,000	\$ 8,129,097	\$ 132.62
2016	776,400,585	—	—	776,400,585	10,904,424	138.26
2017	853,473,765	—	—	853,473,765	11,257,055	151.98

This chart is drawn from the individual annual reports and has not been restated for any subsequent changes in accounting policies.

\* Total assets at fair value less current liabilities exclusive of funded debt and preferred shares. For the years 1972 to 2000, total net assets include refundable capital gains taxes on hand.

\*\* Preferred Shares at redemption price of \$52.50 per share.

= As of December 31, 2017 there were 5,615,535 common shares outstanding. The calculation of net equity value is restated to reflect the following:

Historical Stock Dividends								
Date	Stock dividend rate	Issue price	Date	Stock dividend rate	Issue price	Date	Stock dividend rate	Issue price
1951	5 for 2	Split	1988	1 for 63	\$ 64.26	1997	1 for 13.3767	\$ 160.52
1963	5 for 1	Split	1989	1 for 67	70.35	1998	1 for 29.0495	152.51
1982	1 for 8	\$ 50.08	1990	1 for 56	82.32	1999	1 for 35.8532	144.13
1983	1 for 7	49.07	1991	1 for 30	64.80	2000	1 for 30.4794	148.13
1984	1 for 20	60.00	1994	1 for 27.7	91.41	2001	1 for 5.81549	172.72
1985	1 for 22	59.40	1995	1 for 28.78	86.34	2001	2 for 1	Split
1986	1 for 31	69.75	1996	1 for 38.4246	96.83	2001	1 for 24.1111	69.44
1987	1 for 17	71.40	1997	1 for 37.6442	117.45			

# *Economic Investment Trust Limited*

## **CORPORATE INFORMATION**

### **HEAD OFFICE**

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Tel: 416-947-2578  
Fax: 416-362-2592

### **EXTERNAL INVESTMENT MANAGER**

Burgundy Asset Management Ltd., Toronto

### **AUDITOR**

PricewaterhouseCoopers LLP, Toronto

### **CUSTODIAN**

RBC Investor & Treasury Services

### **TRANSFER AGENT AND REGISTRAR**

Computershare Investor Services Inc.  
100 University Avenue, 8th Floor, Toronto, Ontario, M5J 2Y1  
Toll Free: 1-800-564-6253  
[www.computershare.com](http://www.computershare.com)

### **TORONTO STOCK EXCHANGE LISTING**

Common Shares, ticker symbol EVT

### **NET EQUITY VALUE**

The Company's net equity value per Common Share is published weekly on the Company's website.

### **REPORTING PROCEDURE FOR ACCOUNTING AND AUDITING MATTERS**

Please refer to the "Contact Us" section of our website if you have questions or concerns regarding accounting or auditing matters.

### **WEBSITE**

[www.evt.ca](http://www.evt.ca)

