

# RISING TO THE OCCASION

**FIRST BANK**

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**2015 Annual Report**

*Welcome Home.*



# FIRST BANK:

## A RECAP

In October 2008, an investor group led by Patrick L. Ryan and Leslie E. Goodman recapitalized the Bank with an investment of \$19 million from various local investors.

In February 2009, First Bank opened its second branch office in **Lawrence, New Jersey**. A third branch office was opened shortly thereafter in **Ewing, NJ**. Both locations were examples of the Bank's low-cost strategy of entering previously-occupied bank locations and re-opening with minimal cost and capital investment. Construction of the Bank's full-service branch location in **Williamstown** was completed in September of 2009.

In December of 2010, First Bank established a true corporate headquarters by moving into the old Yardville National Bank (YNB) headquarters building located in **Hamilton, NJ** at 2465 Kuser Road. The former YNB branch at that same location was opened as a First Bank branch one year later in December 2011. As the Bank has continued to expand, the First Bank team now occupies the entire first floor of the building and part of the second floor.

In May of 2011 Mr. Patrick M. Ryan and Mr. Samuel Marrazzo were added to the Board of Directors. Mr. Ryan was appointed Vice Chairman.

In July 2013, First Bank announced the acquisition of Heritage Community Bank (HCB) based in **Morris County, NJ**. The merger closed on March 7, 2014.

On September 16, 2013, we opened a new branch location in **Somerset, New Jersey** at 225 DeMott Lane. This location provides another example of our low-cost approach to branch banking with its smaller footprint, reasonable rental rate, and minimal capital investment required (since it was previously used as a bank branch location). Our Somerset location also helps to bridge the gap between our Mercer County locations, and our new Morris County locations.

On November 20, 2013, we completed our initial public offering, raising \$23 million before underwriting discounts, commissions, and expenses. Our stock trades on the NASDAQ Global Market under the ticker symbol FRBA. The new capital was used to support the HCB acquisition as well as support continued organic growth.

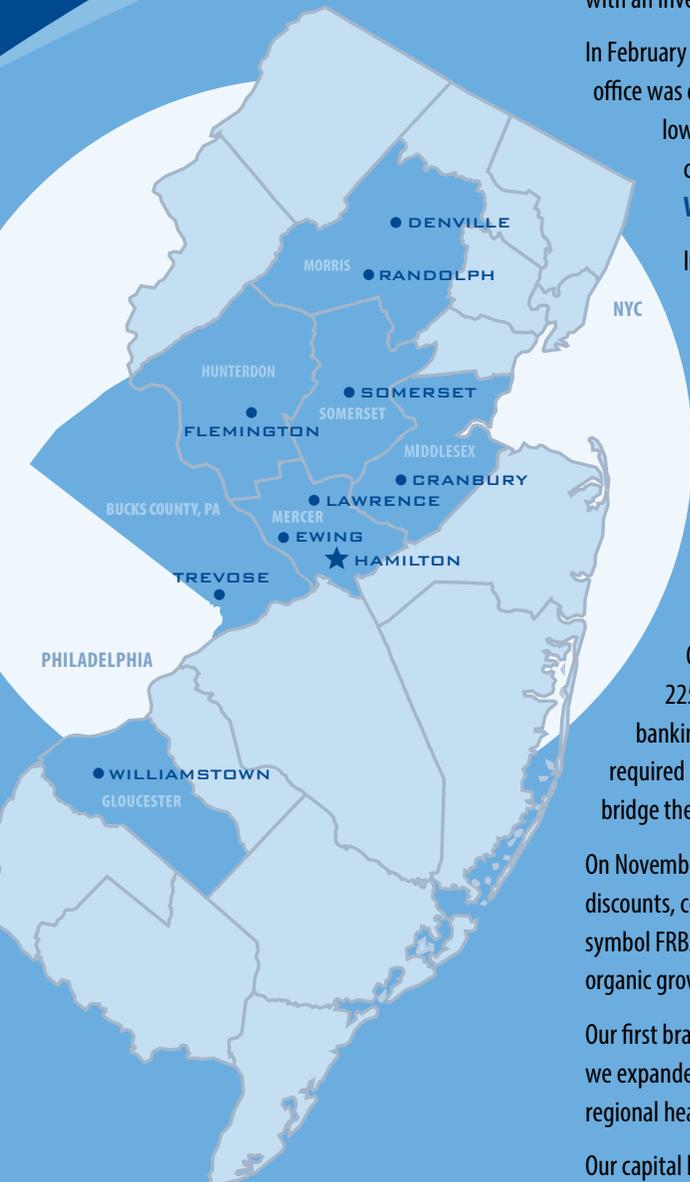
Our first branch in Middlesex County was opened on October 20, 2014 in Cranbury, NJ. In April of 2015, we expanded into Bucks County, PA with a new location in **Trevose**. That location operates as a mini regional headquarters with a lending team occupying the second floor.

Our capital base was enhanced in April 2015 through the successful completion of a \$22 million subordinated debt offering which provided Tier 2 capital to the Bank through the issuance of a ten-year note.

As of December 31, 2015, First Bank had nine branches, \$856 million in assets, \$690 million in loans, and \$739 million in deposits. We have approximately 100 employees working across two states and seven counties.

Our market expansion continued in early 2016 as we opened our tenth branch with a new location in Hunterdon County, NJ. On January 19th, we opened our newest office in **Flemington, NJ**.

As we continue to grow and expand, we remain committed to doing our part to help grow the economy and create value for our shareholders and stakeholders. With new branches, new markets, new products, and new technology all under consideration, we're excited for the future...



# LETTER TO

# SHAREHOLDERS

To our Shareholders, Stakeholders, Employees and Friends:

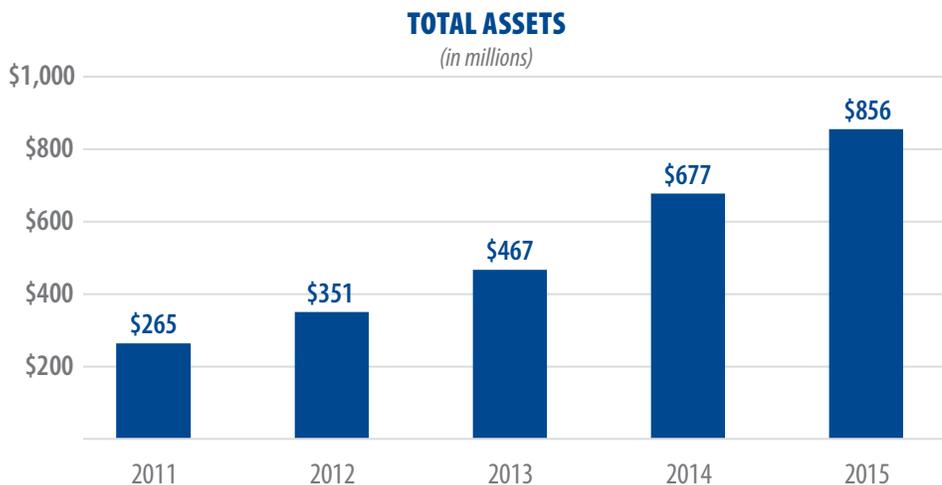
## 2015: SPREADING OUR WINGS

While I try to live in the present and keep looking forward, the year-end letter is a nice, annual ritual of reflection. With that in mind, I'm feeling particularly nostalgic about how far we've come at First Bank in a fairly short period of time. From a statistical point of view, we ended 2015 with \$856 million in assets, up \$389 million (83%) from where we were just twenty-four months ago. Here's another data point to provide some perspective: in the fourth quarter of 2015, we grew loans \$81 million. That's more growth in one quarter than we generated in the entire year of 2013. We now have ten offices, spread across two states and seven counties. The franchise is expanding nicely.

The overarching theme for 2015 was **growth and investment**. Overall, loans increased by \$142 million during the year. Loan growth of that magnitude could not be achieved without deposits and capital. To that end, in April we successfully completed a \$22 million subordinated debt offering, which qualifies as Tier 2 capital, and we opened a new regional office in Bucks County, Pennsylvania in May. We also began expanding our market into Hunterdon County, New Jersey toward the end of the year. We hired Gene McCarthy as Market Executive and Team Leader to help lead our efforts in that area and we finalized a lease for an excellent location on Route 31 in Flemington (our branch opened on January 19, 2016). These efforts provided the fuel for continued growth, but also came with added expense. As a result, our profitability lagged. Expansion efforts alone did not curtail profits. Low interest rates worked to squeeze margins as well.

“ We now have ten offices, spread across two states and seven counties.

The franchise is expanding nicely. ”



As the year progressed, it became clear that rates and margins would not be getting better any time soon. This led to a strategic review of our cost base to see where we could find savings opportunities while not constricting our growth efforts. Cost saving measures implemented in the latter half of 2015 should help drive improved profitability in 2016.

### BEFORE WE DISCUSS OUR PLANS MOVING FORWARD, LET'S START WITH A QUICK REVIEW OF 2015:

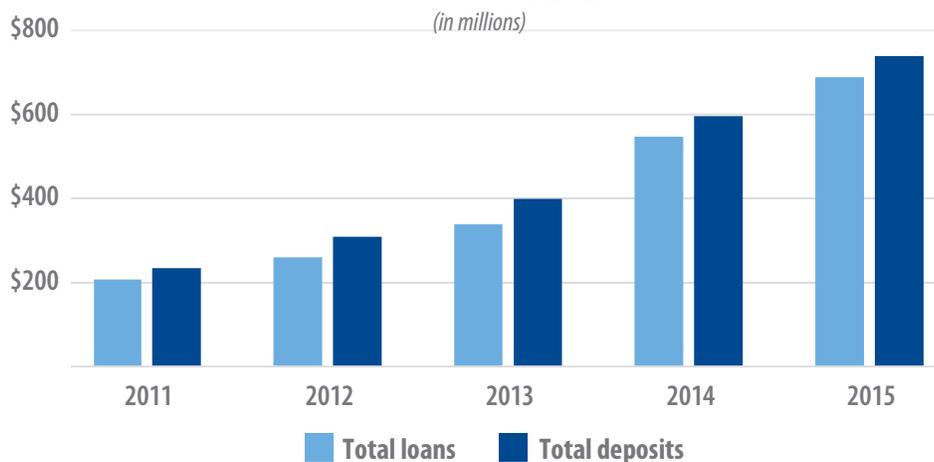
We showed continued, strong balance sheet growth in 2015. Overall our total assets increased from \$677 million at the end of 2014 to \$856 million at the end of 2015, an increase of 26%.

**LOAN GROWTH:** The loan portfolio increased from \$548 million at the end of 2014 to \$690 million at the end of 2015, an increase of \$142 million or 26%. Growth came from our commercial real estate segments: investor real-estate (CREI) loans and owner-occupied real estate (CREO) loans. CREI loans made up a larger proportion of loan growth during the year. We watch this segment closely to make sure we avoid risk-concentration issues. Within CREI, we saw growth across all sector types including retail, industrial, office, mixed-use and multi-family. Overall, our risk diversification within CREI loans improved with concentration within the retail property sector declining (from 40% of CREI loans in 2012 to 30% at year end 2015).

**DEPOSIT GROWTH:** Our total deposits increased from \$596 million at the end of 2014 to \$739 million at the end of 2015, an increase of \$143 million or 24%. Our non-interest bearing deposits were 13.5% of total deposits at the end of 2015. This is a ratio we watch closely and we'll be working hard to increase non-interest bearing deposits going forward. We do not have any brokered deposits and Internet (listing service) deposits make up only 5.8% of total deposits. Overall, we have a good mix of core deposits. We enjoyed deposit growth throughout our branch network during 2015. Competitive pressures throughout the year drove deposit costs higher as our cost of interest-bearing deposits increased from 0.88% to 0.99% for 2015.

“Our expansion efforts into Hunterdon County, NJ are expected to provide the fuel for continued growth.”

### TOTAL LOANS AND TOTAL DEPOSITS



## THERE WERE SEVERAL IMPORTANT DEVELOPMENTS THAT IMPACTED RESULTS DURING 2015

**STRONG LOAN GROWTH, BUT WEIGHTED TOWARD THE END OF THE YEAR:** Loans are the Bank's primary source of revenue. Higher loan balances usually translate to higher revenue and higher profit. However, the timing of loan growth matters as it relates to annual profitability. As many of you know, interest income is earned over the life of a loan, but reserves for loan losses are generally established when a loan is booked. In 2015, 77% of our loan growth came in the second half of the year. Therefore, simplistically speaking, we only earned interest income for a few months on a large portion of the new loans, but we booked additional reserves for the full amount of the growth during the year.

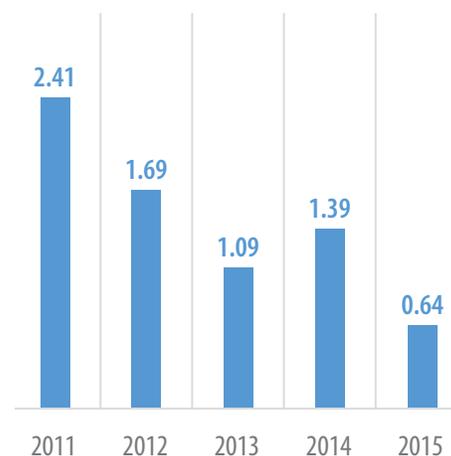
**MARGIN COMPRESSION:** Net interest margin compression came from two sources in 2015: increased interest expense and continued low market interest rates. \$22 million in new subordinated debt generated additional interest expense of \$1.1 million during the year. Until the new capital is fully deployed, this additional interest expense works to reduce our margin. Low interest rates also worked to squeeze margins. Market loan yields continue to come down as banks compete for new customers. As a result of these factors, our net interest margin in 2015 was 3.27%, down 48 basis points compared to 3.75% in 2014.

**IMPROVING ASSET QUALITY:** While our asset quality numbers have been good for quite some time, we saw continued, significant improvement in 2015. Our ratio of non-performing assets (NPAs) to total assets declined from 1.39% at the end of 2014 to 0.64% at the end of 2015. NPAs declined from \$9.4 million to \$5.5 million. Our ratio of reserves to non-performing loans increased from 85.8% to 203.4%. Net charge offs to average loans declined from 0.22% in 2014 to 0.14% in 2015. Improving asset quality doesn't always drive short term profitability as there are costs associated with resolving problems, but it usually portends lower expenses moving forward.

**TARGETED EXPENSE CONTROL:** In a world with low rates and compressed margins, we need to keep a close eye on expenses. Going forward, we do not expect expenses to decline as growth initiatives will require added costs. Nevertheless, we have found ways to control expenses. Specifically, we consolidated a branch office in our Northern Region into a nearby facility and we held headcount steady by reducing administrative staff while adding revenue-producing professionals. If you take out the severance and branch closing costs incurred in the fourth quarter, you see quarterly, recurring non-interest expense of \$4.4 million, \$4.3 million, \$4.3 million, and \$4.3 million in quarters 1 - 4 respectively throughout 2015. This is no small feat when you consider the strong growth generated throughout the year.

“As our loan portfolio has grown our asset quality has remained good and we saw continued significant improvement in 2015.”

NPAs to Total Assets (%)



“**Loan growth and expense control measures... have helped establish a stronger base to drive profits higher in 2016 and beyond.**”

## SO, HOW DID THOSE DEVELOPMENTS IMPACT PROFITABILITY IN 2015?

**NET INCOME:** Overall, net income did not meet our expectations due primarily to the timing of loan growth during 2015. We knew net income would be lower in 2015 compared to 2014 because of the \$2.6 million bargain purchase gain related to the Heritage Community Bank transaction in 2014 and the addition of \$1.1 million in subordinated debt interest expense in 2015. Regardless, we would have liked to do better. Net income was \$3.9 million, down \$1.9 million compared to \$5.8 million in 2014.

**PRE-PROVISION, NET REVENUE (PPNR):** This is a metric we follow to see how we’re progressing when you extract some of the more volatile components of profitability. The metric is calculated by taking our net interest income (before the provision for loan losses), adding non-interest income excluding non-recurring items (e.g. gains or losses on sales or securities, bargain purchase gains, and gains on recovery of acquired loans), and subtracting non interest expense excluding non-recurring items (e.g. merger-related expenses). We look at this on a quarterly basis to get a sense of the core operating earnings trends. This is a non-U.S. GAAP measure.

PPNR of \$7.5 million in 2015 was up \$0.5 million (6.9%) compared to \$7.0 million in 2014. However, the quarterly trends did not show the progress we would have liked. Prior to issuing the subordinated debt, we achieved PPNR of \$2.1 million in the first quarter. It declined in the second and third quarters, as the cost of the subordinated debt, coupled with competitive pressures, drove profitability lower. By the fourth quarter PPNR returned to \$2.0 million.

In summary, loan growth and expense control measures came at a point later in the year which minimized the positive profit impact in 2015. But, they have helped establish a stronger base to drive profits higher in 2016.

**NET INTEREST INCOME**  
(in millions)



## 2016: RISING TO THE OCCASION

**WE ARE POISED FOR SIGNIFICANTLY IMPROVED PROFITABILITY:** The important strategic steps taken throughout the year (additional capital, strong loan and deposit growth, and cost-control initiatives) have us well-positioned for strong profit growth in 2016.

**WE EXPECT CONTINUED GROWTH IN CENTRAL NJ, NORTHERN NJ, AND EASTERN PA:** With operations in three distinct markets, we have a broader universe of opportunities to drive growth. Importantly, when looking at new loan production in 2015, 15% came from Eastern PA, 29% came from Northern NJ, and the remaining 56% came from our Central NJ market. We expect to see continued growth in each of these markets. To that end, we have promoted David DiStefano to Market

Executive to help lead our operations in Northern NJ, we have promoted Marianne DeSimone to Market Executive in Eastern PA, and Gene McCarthy (FSVP, Market Executive), Scott Civil (SVP, Team Leader) John Samborski (SVP, Commercial Lending) and Mike Cook (SVP, CREI Lending) are helping to lead our efforts throughout Central NJ.

**STRONG GROWTH DRIVES THE NEED FOR ADDITIONAL CAPITAL:** With our plans for continued growth, capital must remain an important part of our strategic planning. After several quarters of very strong growth, we have leveraged our subordinated debt. With our stock trading at levels below book value, we need to be thoughtful about how best to raise additional capital. Nevertheless, continued growth (in assets and profits) will be our best way to further increase franchise value. As such, the Board continues to review various potential capital alternatives.

Our current thinking is that a smaller (“bridge”) capital raise would be the best next step. The term bridge relates to the idea that it would be a smaller raise (compared to our last couple of offerings) as a bridge to get to a position where better valuation and performance metrics could create the opportunity for additional capital at better terms. The capital raise would need to be Tier 1 capital to help support those ratios.

### WHAT COULD PREVENT US FROM ACHIEVING OUR GOALS IN 2016?

**ASSET QUALITY ISSUES:** As always, asset quality deterioration remains our biggest risk. We watch asset quality very closely, as evidenced by our strong asset quality profile. Positive improvements in asset quality metrics throughout 2015 were the welcome result of our efforts. The better these ratios are the more strength we have to weather future economic turmoil. While recent improvements in labor markets and commodity prices have reduced some of the anxiety about a potential recession, we need to be vigilant and remember where we are in the credit cycle after six-plus years of economic growth. We certainly don’t plan to stop lending, but we will continue to maintain our appropriate credit standards.

**AN INABILITY TO RAISE CAPITAL:** Our strategic plan calls for growth. Growth would need to slow if we cannot find access to reasonably priced capital. At the moment, we remain confident that capital can be raised to help fund our continued expansion efforts.

“ **When looking at new loan production, 15% came from Eastern PA, 29% came from Northern NJ, and the remaining 56% came from our Central NJ market.**

**We expect to see continued growth in each of these markets.** ”

**TOTAL STOCKHOLDERS’ EQUITY**  
(in millions)



**RAPID CHANGES IN INTEREST RATES:** We have been and continue to be thoughtful about changing interest rate scenarios. In reality, as long as rates move up or down in a methodical manner, we should be able to position ourselves to mitigate the potential negative impact from the change. However, any sort of rapid shift could impact near-term profits. While no one really knows what a negative rate environment in the U.S. would look like, it would not be a positive development. Not only could it make managing rate spreads difficult, but a move into negative rates would probably be driven by significant economic deterioration which would likely be accompanied by softer loan demand and credit quality. Conversely, a rapid shift up in rates, something that is unlikely to happen without significant improvement in the American and worldwide economies, could cause margin pressure in the short run. But, improvements in loan demand and credit quality might help offset some of the negative impact.

Other notable threats include cyber security, additional regulatory and audit scrutiny when we move above \$1 billion in assets, and the competitive threats from marketplace lenders. Our IT team, led by experienced CTO Dave Lidster, has been working hard to strengthen our cyber security program. While we do not believe we'd be a cyber criminal's top target, we also know they will attack the weakest link in the system. Examination and audit feedback have confirmed we have a strong program in place, but we're always on the lookout for enhancements. Similarly, we are spending time and money on our internal control framework. As it relates to marketplace lenders, we have not yet seen them become major disruptors of our business. I worry most about the players focused on small business borrowers, an important customer segment for us. Their turnaround time and ease of use makes them a compelling option for smaller borrowers. On the other hand, as new players in the business credit market, their underwriting algorithms have not been tested in a down economy. We are currently researching partnership opportunities and/or systems for creating our own, streamlined application and decision-making process for smaller business loans. It does appear that some of these newer "Fintech" companies will choose to partner with banks rather than compete directly, but time will tell. Regardless, we are pushing forward to enhance our micro/small business credit offering.

**“ The behavior of our stock over the past couple of years supports the theory that we just have not gotten to a size where the market fully notices our story. ”**

## **READY TO GET NOTICED**

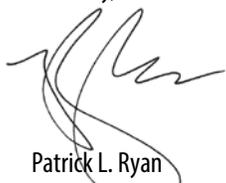
The behavior of our stock over the past couple of years supports the theory that we just have not gotten to a size where the market fully notices our story. For example, in 2014 we recorded record profits, successfully integrated an acquisition, and grew over \$200 million in assets. That year, our stock price actually declined slightly even as the broader markets were up about 10%. In 2015, we continued to grow but profitability was down compared to 2014. Over the course of the year, our stock moved higher by more than 10% despite the broader markets being flat to down slightly. Similarly, so far in 2016, bank stock indices are down about 10% and we are basically flat to down slightly (depending on the day).

Essentially, we're left asking ourselves the same question many small businesses across the country are asking: "How do I get noticed?" Our plan to get noticed in 2016 is straightforward – deliver excellent profit growth and reach the \$1 billion assets threshold. Right or wrong, it seems many investors in the community bank space really don't pay attention until you're \$1 billion or larger. Well, we're almost there. Our focus on growth and enhanced profitability is our attempt to make sure we are well positioned once we're finally getting noticed.

In closing, I'd like to recognize the tremendous support and assistance we received from two retiring board members. Former Director Peter Kenny, the former President and CEO of Heritage Community Bank, retired in January 2016. Peter was a great asset for us in the Northern Region, and he will be missed. Also, Director David Gibbons will be stepping down in April. Dave was one of the original investors in the recapitalization of the Bank and he has been a Board member for over seven years. Our organization has benefitted greatly from Dave's leadership, knowledge and network of connections. We are sorry to see him go, but we certainly expect to retain a close relationship with Dave as a customer and as a shareholder.

Lastly, a special thanks to our customers, employees and shareholders. Without all three working together the Bank cannot be successful. We appreciate your support and dedication and we hope to have more good news to report as we move forward.

Sincerely,



Patrick L. Ryan  
President and CEO

“ Our plan to get noticed in 2016 is straightforward – deliver excellent profit growth and reach the \$1B in assets threshold. ”

*Note: The foregoing material contains forward-looking statements concerning the financial condition, results of operations and business of the Bank. We caution that such statements are subject to a number of uncertainties, including but not limited to those set forth under the caption "Item 1A – Risk Factors" in the accompanying annual report, as well as changes in economic activity in our markets, changes in interest rates and changes in regulation and the regulatory environment, and actual results could differ materially, and, therefore, readers should not place undue reliance on any forward-looking statements. The Bank does not undertake, and specifically disclaims, any obligation to publicly release the results of any revisions that may be made to any forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements.*

# MARKET

# EXPANSION

## TREVOSE

The Trevose branch marks First Bank's entry into a new region – Eastern Pennsylvania – and the highly desirable Bucks County market. The branch is located on Old Street Road just off of Street Road.

Trevose has a rich history dating back to 1681 when land was granted to Joseph Growden by William Penn. Trevose Manor (the Growden Mansion) located at 5408 Old Street Road was entered on the National Register of Historic Places in 1976. Joseph Growden was a judge and close associate of William Penn who is believed to have visited the house often. Benjamin Franklin is also believed to have been a frequent Trevose visitor.

The branch is close to Route 1 as well as the Pennsylvania Turnpike interchange. There are many small businesses in the area as well as residential neighborhoods. Street Road is one of the main thoroughfares, connecting businesses and neighbors to one another. The Bucks County Visitor's Center is located on Street Road and is a great source of information about the variety of great places to visit and patronize in Bucks County.



## FLEMINGTON

The Flemington branch in Hunterdon County opened in January 2016 and is our tenth branch. This branch expands our footprint into Hunterdon County in Central New Jersey which is a market we're very familiar with.

Flemington is surrounded by the Township of Raritan and is located in the near geographic center of the Township. The Borough is also the County Seat of Hunterdon. In 1756, Samuel Fleming purchased part of this land and built his home which still stands on Bonnell Street, and "Fleming's Town" was born. Historic Flemington is a community which maintains many faces from the Flemington Fair to Liberty Village, from art and craft shows to stock car racing, from small family owned businesses to large industrial enterprises and it is all maintained in a quaint country atmosphere. First Bank is a great fit to join the community and offer community banking to the residents and businesses of Flemington. The Flemington team is knowledgeable about the market and has existing relationships.

The teams at the Trevose and Flemington branches are excited to take the Bank into our new markets and introduce hometown banking to our new neighbors!



**Federal Deposit Insurance Corporation  
Washington, D.C. 20439**

**FORM 10-K**

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2015

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**FDIC Certificate No: 58481**

**FIRST BANK**

(Exact name of registrant as specified in its charter)

**(609) 643-4211**

(Registrant's telephone number, including area code)

New Jersey

(State or other jurisdiction of  
incorporation or organization)

20-8164471

(I.R.S. Employer  
Identification No.)

2465 Kuser Road,

Hamilton, New Jersey

(Address of principal executive offices)

08690

(Zip Code)

Securities registered under Section 12(b) of the Exchange Act:

Common Stock, par value \$5.00 per share

(Title of each class)

NASDAQ Global Market

(Name of each exchange on which registered)

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  
Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act.  
Yes  No

Check whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Check if there is no disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "small reporting company" in Rule 12b-2 of the Exchange Act. Large accelerated filer  Accelerated filer  Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

The aggregate market value of the voting common stock held by non-affiliates computed by reference to the price at which the common equity was last sold as of June 30, 2015, the last business day of the registrant's most recently completed second fiscal quarter, was \$38.7 million.

There were 9,486,110 shares of common stock outstanding at March 1, 2016.

## **DOCUMENTS INCORPORATED BY REFERENCE**

Certain portions of the registrant's definitive Proxy Statement for the 2016 Annual Meeting of Shareholders to be held April 26, 2016 are incorporated by reference in Part III of this Annual Report on Form 10-K. The 2016 Proxy Statement will be filed within 120 days of December 31, 2015.

### **Form 10-K Item Incorporated by Reference**

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| <b>Item 11.</b> | Executive Compensation   |
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## **Forward-Looking Statements**

*The Private Securities Litigation Reform Act of 1995 provides a “safe harbor” for forward-looking statements. Certain information included in this Annual Report on Form 10-K and other materials we file with the Federal Deposit Insurance Corporation, as well as information included in oral statements or other written statements made or to be made by us, contain statements that are forward-looking. These may include statements that relate to, among other things, profitability, liquidity, allowance for loan losses adequacy, plans for growth, acquisitions, market risk, regulatory compliance, and financial and other goals. These statements may be identified by such forward-looking terminology as “should”, “expect”, “look”, “believe”, “view”, “opportunity”, “allow”, “continues”, “reflects”, “typically”, “usually”, “anticipate”, “may”, “will”, or similar statements or variations of such terms. Although we believe that the expectations reflected in such forward-looking statements are based on reasonable assumptions, we can give no assurance that our expectations will be achieved.*

*Forward-looking statements are subject to risks, uncertainties and other factors that could cause actual results to differ materially from expected results. Factors that could cause actual results to differ materially from our current expectations include, among other things: adverse changes in our loan quality; the level of our loan origination volume; our ability to attract core deposits; interest rate changes and other economic conditions; competition in product offerings and product pricing; future changes in regulations and regulatory requirements; our ability to execute our business plan and manage our growth; other risks which may be disclosed in our future filings under the Securities Exchange Act of 1934, as amended; and other factors, including those discussed in additional detail in Part I in the section, Item 1A. Risk Factors.*

*Readers are cautioned not to place undue reliance on any forward-looking statements. We assume no obligation to update or supplement forward-looking statements, except as required by applicable law or regulation.*

*Throughout this Annual Report on Form 10-K, references to “we”, “us”, “our”, “Bank” and “Company” refer to First Bank and its wholly-owned subsidiaries unless otherwise indicated.*

## **PART I**

### **Item 1. Business.**

#### **General**

We are a New Jersey chartered commercial bank which commenced operations in April 2007. We are regulated by the New Jersey Department of Banking and Insurance (“DOBI”) and the Federal Deposit Insurance Corporation (“FDIC”). We are headquartered in Hamilton, Mercer County, in central New Jersey. We currently operate ten full-service branches located in Cranbury, Denville, Ewing, Flemington, Hamilton, Lawrence, Somerset, Randolph and Williamstown, New Jersey, and Trevoise, Pennsylvania. Our primary service areas include Mercer, Burlington, Hunterdon, Middlesex and Somerset Counties in central New Jersey, Morris County in northern New Jersey, Gloucester, Atlantic and Camden Counties in southern New Jersey and Bucks County in eastern Pennsylvania. We target business from individuals, businesses, and governmental entities located in our primary service areas, as well as throughout New Jersey, with a particular focus on the corridor between New York City and Philadelphia.

We believe our market area remains one of the more desirable banking markets in the country, and that our recent entry into Hunterdon County and eastern Pennsylvania will only enhance the desirability of our markets. By providing a superior customer experience, including access to our decision makers, and by expanding our brand into local communities located in our target markets, we can continue to grow our business, increase profitability and create value for our shareholders.

We focus on traditional deposit and loan products and expect that businesses and individuals living and working in our markets will be the source of most of our customer deposits and lending business. The majority of our deposits come from individuals living within close proximity to our branches. Most of our lending customers come from throughout the New York City to Philadelphia corridor area.

On March 7, 2014, we acquired Heritage Community Bank (“HCB”). Our branches in Randolph and Denville, Morris County, New Jersey were formerly branches of HCB. As part of the acquisition, we acquired \$132.3 million in assets, \$123.4 million in deposits, and \$98.2 million in loans as of the closing date.

#### **Business Strategy**

We provide personalized banking services to satisfy the needs of our individual and business customers, as we strive to position our business for long-term growth and profitability. We believe that our relationship-oriented approach is key to our growth. We believe that consolidation of larger financial institutions has resulted in competitors that are

not intimately familiar with the needs of individuals and businesses in our service areas and a general curtailment of services and increased fees. Our business strategy is to continue to pursue business from those customers who, as a result of these trends, are underserved or undervalued by larger financial institutions.

In addition to planned organic growth, we continue to consider opportunities to grow our business through acquisitions of whole banks, business lines or branches that complement our growth strategy and market expansion objectives. Our acquisition of HCB in 2014 is an example of an acquisition consistent with our strategy.

### **Lending Activities**

We offer a traditional set of lending products to meet the needs of our customers located within our market areas, including commercial and industrial loans, commercial real estate loans (including owner-occupied, investor, construction and development, and multi-family loans), residential real estate loans and consumer and other loans.

**Commercial and Industrial Loans.** We offer commercial and industrial loans to small to mid-sized businesses for general business purposes. Commercial and industrial loans are made on a line of credit and term basis to finance inventory, equipment or short-term working capital. These loans are generally secured by business assets with the personal guarantees of the principal owners. The terms of these loans are generally 1-5 years.

**Commercial Real Estate Loans.** We offer a variety of real estate loans to businesses and real estate investors for the acquisition and refinancing of commercial real estate. Commercial real estate loans represent the largest component of our loan portfolio and are composed of owner-occupied, investor, construction and development, and multi-family loans.

- **Owner-occupied (“CREO”).** CREO loans are made for the acquisition of new property or the refinancing of existing property. These loans typically relate to commercial businesses and are secured by the underlying real estate used in the business or real property of the principals.
- **Investor (“CREI”).** CREI loans include investor-owned and tenanted investment properties. We provide a variety of CREI loans secured by different types of properties including retail, industrial, office and mixed use.
- **Construction and Development Loans.** Construction and development loans are generally made to builders and developers who wish to build new commercial structures. Construction and development loans include land loans to acquire vacant land for future development.
- **Multi-Family Loans.** Multi-family loans generally consist of loans secured by apartment buildings.

**Residential Real Estate Loans.** Residential real estate loans are comprised of residential mortgages, first and second lien home equity loans and revolving lines of credit. Residential mortgages and first lien home equity loans are comprised of loans made with first liens on owner-occupied 1-4 family residences. These loans tend to have longer terms of 15-30 years and are typically originated on a fixed rate basis. We also offer home equity loans as second lien loans and revolving lines of credit. Second lien home equity loans are usually originated on a fixed rate basis with terms of 5, 10 or 15 years. Revolving lines of credit allow customers to borrow and pay back over the life of the loan (5, 10 or 15 years) with full repayment due at maturity and tend to be floating rate products.

**Consumer and Other Loans.** We offer a variety of non-residential real estate loans to individuals for personal and household purposes, such as to finance the purchase of an automobile, and other loans.

In managing the growth of the loan portfolio, we have focused on: (i) the application of prudent underwriting criteria; (ii) active involvement by senior management and the Board of Directors in the loan approval process; (iii) active monitoring of loans to ensure that repayments are made in a timely manner and to identify potential problem loans; and (iv) the review of various aspects of our loan portfolio by independent consultants. We work throughout the lending process to manage and mitigate risks within our portfolio.

For further information on the composition of our loan portfolio, see Note 4 of the Notes to Consolidated Financial Statements located elsewhere in this Annual Report on Form 10-K.

### **Investment Activities**

We have legal authority to invest in various types of liquid assets, including U.S. Treasury obligations, securities of various federal agencies, state and municipal governments, mortgage-backed securities and certificates of deposit of federally-insured institutions. Within certain regulatory limits, we also may invest a portion of our assets in corporate debt securities, mutual funds, certain restricted bank stock and other investments. Our investment objectives are to provide and maintain liquidity, maintain acceptable levels of interest rate and credit risk, provide an alternate source of low risk investments when demand for loans is weak and generate a favorable return.

## **Deposit Activities and Other Sources of Funds**

Deposits, borrowings and loan repayments are the major sources of our funds for lending and investment purposes. Scheduled loan repayments are a relatively stable source of funds, while deposit inflows and outflows and loan prepayments are significantly influenced by interest rates and general economic conditions.

**Deposits.** Deposits are generated in our markets through the offering of a broad selection of deposit instruments, including non-interest bearing demand deposits (such as checking accounts), interest bearing demand accounts, money market accounts, savings accounts and certificates of deposit. In addition to accounts for individuals, we also offer commercial checking accounts designed for the businesses operating in our market areas. We do not have any brokered deposits. From time to time we promote various products in an effort to increase deposits.

With deposits representing our principal funding source, our focus continues to be further expanding our geographic footprint, strengthening our brand image through marketing initiatives and providing products and services that attract lower cost core deposits. Bringing our relationship-driven brand of banking to new markets and neighborhoods is an important factor in attracting a lower cost diversified deposit base to fund loans at appropriate spreads.

Deposit account terms vary according to the minimum balance required, the time the funds must remain on deposit and the interest rate, among other factors. In determining the terms of our deposit accounts, we consider the rates offered by our competition, our liquidity needs, profitability, and customer preferences and needs. Our deposit pricing strategy has generally been to offer competitive rates and to be near the top of the local market to ensure we can continue to generate deposits to fund loan growth.

**Borrowings and Subordinated Debentures.** Although deposits are our primary source of funds, we may utilize various types of borrowings when they are a less costly source of funds and can be invested at a positive interest rate spread, when we desire additional capacity to fund loan demand or when they meet our asset and liability management goals.

Our borrowings historically have consisted of advances from the FHLB. The FHLB functions as a government-sponsored enterprise providing credit for member financial institutions. As a member, we are required to own FHLB capital stock and may apply for advances on the security of such stock and certain of our commercial real estate loans and other assets (principally securities which are obligations of, or guaranteed by, the United States), provided certain standards related to creditworthiness have been met. Advances are made under several different programs, each having its own interest rate and range of maturities. Depending on the program, limitations on the amount of advances are based either on a fixed percentage of an institution's net worth or on the FHLB's assessment of the institution's creditworthiness.

Atlantic Community Bankers Bank ("ACBB") provides credit and noncredit correspondent banking services to financial institutions in the Mid-Atlantic region. As a member, we are required to own ACBB capital stock and have access to an unsecured line of credit.

On April 30, 2015, we completed a \$22 million private placement of fixed-to-floating rate subordinated debentures. The subordinated debt has been structured to qualify as Tier 2 capital for regulatory capital purposes. We plan to use the additional capital for general corporate purposes including organic growth initiatives and potential merger and acquisition opportunities.

## **Competition**

The banking business is highly competitive. We face substantial competition and potential future competition both in attracting deposits and in originating loans. We compete with numerous commercial banks, savings banks and savings and loan associations, many of which have assets, capital and lending limits larger than those that we have. Our larger competitors have greater financial resources to finance wide-ranging advertising campaigns. Other competitors also include money market mutual funds, mortgage bankers, insurance companies, stock brokerage firms, regulated small loan companies, credit unions and issuers of commercial paper and other securities.

We compete for business by providing high quality, personal service to customers, customer access to our decision makers and competitive interest rates and fees. We seek to hire and retain quality employees who desire greater responsibility than may be available working for a larger employer. Additionally, the local real estate and other business activities of our Board of Directors help us develop business relationships by increasing our profile in the communities and markets we serve.

We expect competition to remain intense in the future as a result of legislative, regulatory and technological changes and consolidation in the financial services industry. Technological advances, for example, have lowered barriers to entry, allowed banks to expand their geographic reach by providing services over the Internet and made it possible for non-depository institutions to offer products and services that traditionally have been provided by banks. Federal

law permits affiliation among banks, securities firms and insurance companies, which promotes a competitive environment in the financial services industry.

### **Employees**

At December 31, 2015, we employed 92 full-time employees and 9 part-time employees. None of these employees are covered by a collective bargaining agreement, and we believe that our employee relations are good.

### **Corporate Information**

Our corporate office is located at 2465 Kuser Road, Hamilton, New Jersey 08690, and our telephone number is (609) 643-4211. Our website is [www.firstbanknj.com](http://www.firstbanknj.com). Our website and the information contained on, or that can be accessed through, the website will not be deemed to be incorporated by reference in, and are not considered part of, this document.

Our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K and amendments thereto are available on our website without charge as soon as reasonably practicable after filing or furnishing them to the FDIC. Also available on the website are the Company's corporate code of ethics that applies to all of our employees, including principal officers and directors, and charters for the Nominating and Governance Committee, the Audit and Risk Management Committee and the Compensation and Personnel Committee.

## **SUPERVISION AND REGULATION**

### **Regulatory Developments**

The Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"), enacted in July 2010, significantly changed the bank regulatory landscape and has impacted and will continue to impact the lending, deposit, investment, trading and operating activities of insured depository institutions and their holding companies. The Dodd-Frank Act requires various federal agencies to adopt a broad range of new rules and regulations. The Dodd-Frank Act, among other things:

- increases the FDIC minimum reserve ratio for the Deposit Insurance Fund from 1.15% to 1.35% and changes the basis for determining FDIC premiums from deposits to assets;
- permanently increased the deposit insurance coverage to \$250,000 and allowed depository institutions to pay interest on checking accounts;
- created a new Consumer Financial Protection Bureau ("CFPB") that has rulemaking authority for a wide range of consumer financial protection laws that apply to all banks and has broad authority to enforce these laws;
- provided for new disclosure and other requirements relating to executive compensation and corporate governance;
- changed standards for federal preemption of state laws related to federally-chartered institutions and their subsidiaries;
- provided mortgage reform provisions regarding a customer's ability to repay, restricting variable rate lending by requiring the ability to repay to be determined for variable rate loans by using the maximum rate that will apply during the first 5 years of a variable rate loan term, and making more loans subject to provisions for higher cost loans, new disclosures, and certain other revisions; and
- created a financial stability oversight council that will recommend to the Federal Reserve increasingly strict rules for capital, leverage, liquidity, risk management and other requirements as companies grow in size and complexity.

The requirements of the Dodd-Frank Act and other regulatory reforms continue to be implemented. It is difficult to predict at this time what specific impact certain provisions and yet-to-be-finalized rules and regulations will have on us, including any regulations promulgated by the CFPB. Financial reform legislation and rules could have adverse implications on the financial industry, the competitive environment, and our ability to conduct business. Management will have to apply resources to ensure compliance with all applicable provisions of regulatory reforms, including the Dodd-Frank Act and any implementing rules, which may increase our costs of operations and adversely impact our earnings.

### **Consumer Protection**

We are subject to a number of federal and state laws designed to protect borrowers and promote lending to various sectors of the economy and population. These laws include the Equal Credit Opportunity Act, the Fair Credit Reporting Act, the Truth in Lending Act, the Home Mortgage Disclosure Act, the Real Estate Settlement Procedures Act, various

state law counterparts, and the Consumer Financial Protection Act of 2010, which constitutes part of the Dodd-Frank Act and established the CFPB.

In 2013, the CFPB issued a final rule implementing the ability-to-repay and qualified mortgage (“QM”) provisions of the Truth in Lending Act, as amended by the Dodd-Frank Act (the “QM Rule”). The ability-to-repay provision requires creditors to make reasonable, good faith determinations that borrowers are able to repay their mortgages before extending the credit based on a number of factors and consideration of financial information about the borrower from reasonably reliable third-party documents. Under the Dodd-Frank Act and the QM Rule, loans meeting the definition of “qualified mortgage” are entitled to a presumption that the lender satisfied the ability-to-repay requirements. The presumption is a conclusive presumption/safe harbor for prime loans meeting the QM requirements, and a rebuttable presumption for higher-priced/subprime loans meeting the QM requirements. The definition of a “qualified mortgage” incorporates the statutory requirements, such as not allowing negative amortization or terms longer than 30 years. The QM Rule also adds an explicit maximum 43% debt-to-income ratio for borrowers if the loan is to meet the QM definition, though some mortgages that meet GSE, FHA and VA underwriting guidelines may, for a period not to exceed 7 years, meet the QM definition without being subject to the 43% debt-to-income limits. The QM Rule became effective for us on January 10, 2014 and did not have a significant impact on our lending operations.

### **Insured Deposits**

Our deposits are insured by the Deposit Insurance Fund (“DIF”), which is administered by the FDIC. The Dodd-Frank Act permanently increased deposit insurance coverage to \$250,000 for most depository institutions, including us.

The FDIC’s risk-based premium system provides for quarterly assessments. Each insured institution is placed in one of four risk categories depending on supervisory and capital considerations. Within its risk category, an institution is assigned an initial base assessment rate which is then adjusted to determine its final assessment rate based on its brokered deposits, secured liabilities and unsecured debt. As directed by the Dodd-Frank Act, the FDIC amended its deposit insurance regulations to (i) change the assessment base for insurance from domestic deposits to average total consolidated assets minus average tangible stockholders’ equity, and (ii) lower overall assessment rates. The revised assessment rates are between 2.5 to 9 basis points for banks in the lowest risk category and between 30 to 45 basis points for banks in the highest risk category. The amendments became effective during 2011 and reduced our insurance premium expense.

In addition, all institutions with deposits insured by the FDIC are required to pay assessments to fund interest payments on bonds issued by the Financing Corporation, a mixed-ownership government corporation established to recapitalize a predecessor to the DIF. These assessments will continue until the Financing Corporation bonds mature in 2019.

The FDIC may terminate the deposit insurance of any insured depository institution, including us, if it determines after a hearing that the institution has engaged or is engaging in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations, or has violated any applicable law, regulation, order or any condition imposed by an agreement with the FDIC. It also may suspend deposit insurance temporarily during the hearing process for the permanent termination of insurance, if the institution has no tangible capital. If deposit insurance is terminated, the accounts at the institution at the time of the termination, less subsequent withdrawals, shall continue to be insured for a period of 6 months to 2 years, as determined by the FDIC. Management is aware of no existing circumstances that would result in termination of our deposit insurance.

### **Capital Adequacy Guidelines**

In December 2010 and January 2011, the Basel Committee on Banking Supervision (the “Basel Committee”) published the final texts of reforms on capital and liquidity generally referred to as “Basel III.” In July 2013, the Federal Reserve Bank, the FDIC and the Comptroller of the Currency adopted final rules (the “New Rules”), which implement certain provisions of Basel III and the Dodd-Frank Act. The New Rules replaced the existing general risk-based capital rules of the federal banking agencies with a single, integrated regulatory capital framework. The New Rules require higher capital cushions and more stringent criteria for what qualifies as regulatory capital. The New Rules were effective for the Company on January 1, 2015.

Under the New Rules, the Company is required to maintain the following minimum capital ratios, expressed as a percentage of risk-weighted assets:

- Common Equity Tier 1 capital ratio (“CET1”) of 4.5%;
- Tier 1 capital ratio (CET1 capital plus “Additional Tier 1 capital”) of 6.0%; and
- Total capital ratio (Tier 1 capital plus Tier 2 capital) of 8.0%.

In addition, the Company will be subject to a Tier 1 leverage ratio of 4.0% (calculated as Tier 1 capital divided by average consolidated assets).

The New Rules also require a “capital conservation buffer.” When fully phased in on January 1, 2019, the Company will be required to maintain a 2.5% capital conservation buffer, which is composed entirely of CET1, on top of the minimum risk-weighted asset ratios described above, resulting in the following minimum capital ratios:

- CET1 of 7%;
- Tier 1 capital ratio of 8.5%; and
- Total capital ratio of 10.5%.

The purpose of the capital conservation buffer is to absorb losses during periods of economic stress. Banking institutions with a CET1, Tier 1 capital ratio and total capital ratio above the minimum set forth above but below the capital conservation buffer will face constraints on their ability to pay dividends, repurchase equity and pay discretionary bonuses to executive officers, based on the amount of the shortfall. The implementation of the capital conservation buffer began on January 1, 2016 at a level of 0.625%, and it increases by 0.625% every January 1 until it reaches 2.5% on January 1, 2019.

The New Rules provide for several deductions from and adjustments to CET1, which are being phased in between January 1, 2015 and January 1, 2018. For example, mortgage servicing rights, deferred tax assets dependent upon future taxable income and significant investments in common equity issued by nonconsolidated financial entities must be deducted from CET1 to the extent that any one of those categories exceeds 10% of CET1 or all such categories in the aggregate exceed 15% of CET1.

Under the New Rules, banking organizations such as the Company may make a one-time permanent election regarding the treatment of accumulated other comprehensive income items in determining regulatory capital ratios. Effective as of January 1, 2015, the Company elected to exclude accumulated other comprehensive income items for purposes of determining regulatory capital.

While the New Rules generally require the phase-out of non-qualifying capital instruments such as trust preferred securities and cumulative perpetual preferred stock, holding companies with less than \$15 billion in total consolidated assets as of December 31, 2009 may permanently include non-qualifying instruments that were issued and included in Tier 1 or Tier 2 capital prior to May 19, 2010 in Additional Tier 1 or Tier 2 capital until they redeem such instruments or until the instruments mature.

The New Rules prescribe a standardized approach for calculating risk-weighted assets. Depending on the nature of the assets, the risk categories generally range from 0% for U.S. Government and agency securities, to 600% for certain equity exposures, and result in higher risk weights for a variety of asset categories. In addition, the New Rules provide more advantageous risk weights for derivatives and repurchase-style transactions cleared through a qualifying central counterparty and increase the scope of eligible guarantors and eligible collateral for purposes of credit risk mitigation.

Consistent with the Dodd-Frank Act, the New Rules adopt alternatives to credit ratings for calculating the risk-weighting for certain assets.

Pursuant to the Federal Deposit Insurance Corporation Improvement Act of 1991 (“FDICIA”), each federal banking agency has promulgated regulations specifying the levels at which an insured depository institution such as the Bank would be considered “well capitalized,” “adequately capitalized,” “undercapitalized,” “significantly undercapitalized,” or “critically undercapitalized,” and to take certain mandatory and discretionary supervisory actions based on the capital level of the institution. To qualify to engage in financial activities under the Gramm-Leach-Bliley Act, all depository institutions must be “well capitalized.”

The New Rules also revised the regulations implementing these provisions of FDICIA to change the capital levels applicable to each designation. Under the New Rules, an institution will be classified as “well capitalized” if it (i) has a total risk-based capital ratio of at least 10.0%, (ii) has a Tier 1 risk-based capital ratio of at least 8.0%, (iii) has a Tier 1 leverage ratio of at least 5.0%, (iv) has a CET1 capital ratio of at least 6.5%, and (v) meets certain other requirements. An institution will be classified as “adequately capitalized” if it (i) has a total risk-based capital ratio of at least 8.0%, (ii) has a Tier 1 risk-based capital ratio of at least 6.0%, (iii) has a Tier 1 leverage ratio of at least 4.0%, has a CET1 capital ratio of at least 4.5%, and (v) does not meet the definition of “well capitalized.” An institution will be classified as “undercapitalized” if it (i) has a total risk-based capital ratio of less than 8.0%, (ii) has a Tier 1 risk-based capital ratio of less than 6.0%, (iii) has a Tier 1 leverage ratio of less than 4.0%, or (iv) has a CET1 capital ratio of less than 4.5%. An institution will be classified as “significantly undercapitalized” if it (i) has a total risk-based capital ratio of less than 6.0%, (ii) has a Tier 1 risk-based capital ratio of less than 4.0%, (iii) has a Tier 1 leverage ratio of less than

3.0%, or (iv) has a CET1 capital ratio of less than 3.0%. An institution will be classified as “critically undercapitalized” if it has a tangible equity to total assets ratio that is equal to or less than 2.0%. An insured depository institution may be deemed to be in a lower capitalization category if it receives an unsatisfactory examination rating.

### **Liquidity**

We are required to maintain a sufficient amount of liquid assets to ensure our safe and sound operation.

### **Dividends**

Under New Jersey law, we may declare and pay dividends only if after payment of the dividend our capital stock will be unimpaired and either the Bank will have a surplus of not less than 50% of its capital stock or the payment of the dividend will not reduce its surplus. In addition, we cannot pay dividends in such amounts as would reduce our capital below regulatory imposed minimums, including, pursuant to FDIC regulations, if the payment of the dividend would cause us to become undercapitalized or in the event the Bank is already undercapitalized.

### **Community Reinvestment Act**

The Community Reinvestment Act of 1977, as amended (the “CRA”), requires that banks meet the credit needs of all of their assessment area (as established for these purposes in accordance with applicable regulations based principally on the location of branch offices), including those of low income areas and borrowers. The CRA does not establish specific lending requirements or programs for financial institutions nor does it limit an institution’s discretion to develop the types of products and services that it believes are best suited to its particular community, consistent with the CRA. The CRA requires the FDIC to assess an institution’s record of meeting the credit needs of its community and to take such record into account in the evaluation of certain applications by such institution. The CRA requires public disclosure of an institution’s CRA rating and requires that a written evaluation of an institution’s performance utilizing a four-tiered descriptive rating system be undertaken. An institution’s CRA rating is considered in determining whether to grant charters, branches and other deposit facilities, relocations, mergers, consolidations and acquisitions. Performance less than satisfactory may be the basis for denying an application. The Bank received a “Satisfactory” rating on its last CRA Performance Evaluation.

### **USA PATRIOT Act**

Under the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 (the “USA PATRIOT Act”), all financial institutions are required to take certain measures to identify their customers, prevent money laundering, monitor customer transactions and report suspicious activity to U.S. law enforcement agencies. Financial institutions also are required to respond to requests for information from federal banking agencies and law enforcement agencies. Information sharing among financial institutions for the above purposes is encouraged by an exemption granted to complying financial institutions from the privacy provisions of the Gramm-Leach-Bliley Act and other privacy laws. Financial institutions that hold correspondent accounts for foreign banks or provide private banking services to foreign individuals are required to take measures to avoid dealing with certain foreign individuals or entities, including foreign banks with profiles that raise money laundering concerns, and are prohibited from dealing with foreign “shell banks” and persons from jurisdictions of particular concern. The primary federal banking agencies and the U.S. Treasury Department have adopted regulations to implement several of these provisions. Financial institutions also are required to establish internal anti-money laundering programs. The effectiveness of institutions in combating money laundering activities is a factor to be considered in applications submitted to regulators under several federal laws, including the Bank Merger Act. We have in place a Bank Secrecy Act and USA PATRIOT Act compliance program and engage in very few transactions of any kind with foreign financial institutions or foreign persons. We do not believe that the USA PATRIOT Act has a material effect on our business or operations; however, the effect of the compliance burden imposed by the USA PATRIOT Act on our operations cannot be predicted with certainty.

### **Office of Foreign Assets Control Regulation**

The U.S. has imposed economic sanctions that affect transactions with designated foreign countries, nationals and others. These are typically known as the “OFAC” rules based on their administration by the U.S. Treasury Department’s Office of Foreign Assets Control (“OFAC”). The OFAC-administered sanctions targeting countries take many different forms. Generally, the sanctions contain one or more of the following elements: (i) restrictions on trade with or investment in a sanctioned country, including prohibitions against direct or indirect imports from and exports to a sanctioned country and prohibitions on “U.S. persons” engaging in financial transactions relating to making investments in, or providing investment-related advice or assistance to, a sanctioned country; and (ii) a blocking of assets in which the government or specially designated nationals of the sanctioned country have an interest, by prohibiting transfers of property subject to U.S. jurisdiction (including property in the possession or control of U.S.

persons). Blocked assets (e.g., property and bank deposits) cannot be paid out, withdrawn, set off or transferred in any manner without a license from OFAC. Failure to comply with these sanctions could have serious legal and reputational consequences.

### **Other Legislative Initiatives**

From time to time, various legislative and regulatory initiatives are introduced in Congress and state legislatures, as well as by regulatory agencies. Such initiatives may include proposals to expand or contract the powers of banks and savings and loan holding companies and/or insured depository institutions or proposals to substantially change the financial institution regulatory system. Such legislation could change banking statutes and our operating environment in substantial and unpredictable ways. If enacted, such legislation could increase or decrease the cost of doing business, limit or expand permissible activities or affect the competitive balance among banks, savings associations, credit unions, and other financial institutions. We cannot predict whether any such legislation will be enacted, and, if enacted, the effect that it or any implementing regulations would have on our financial condition or results of operations. A change in statutes, regulations or regulatory policies applicable to us could have a material effect on our business.

### **Item 1A. Risk Factors.**

*An investment in our common stock involves a high degree of risk. There are risks, many beyond our control, that could cause our financial condition or results of operations to differ materially from management's expectations. Some of the risks that may affect us are described below. Before deciding to invest in our common stock, you should carefully consider the risks described below together with all the information contained herein, including our financial statements and the notes thereto. Any risk described below, by itself or together with one or more other factors, may adversely affect our business, results of operations, financial condition, prospects and the market price and liquidity of our common stock, perhaps materially. The risks presented below are not the only risks that we face. Additional risks that we do not presently know or that we currently deem immaterial may also have an adverse effect on our business, results of operations, financial condition, prospects and the market price and liquidity of our common stock. In such a case, you may lose all or part of your investment. Further, to the extent that any of the information contained in this document constitutes forward-looking statements, the risk factors below also are cautionary statements identifying important factors that could cause actual results to differ materially from those expressed in any forward-looking statements made by us or on our behalf. See "Forward-Looking Statements" on Page 1 of this document.*

#### **Risks Related to Our Business:**

***Competition from other financial institutions in originating loans and attracting deposits may adversely affect our profitability.***

We face substantial competition in originating loans. This competition comes principally from other banks, savings institutions, mortgage banking companies, credit unions and other lenders. Many of our competitors enjoy advantages, including greater financial resources and higher lending limits, a wider geographic presence, more accessible branch office locations, the ability to offer a wider array of services or more favorable pricing alternatives, as well as lower origination and operating costs. This competition could reduce our net income by decreasing the number and size of loans that we originate and the interest rates we may charge on these loans.

In attracting deposits, we face substantial competition from other insured depository institutions such as banks, savings institutions and credit unions, as well as institutions offering uninsured investment alternatives, including money market funds. Many of our competitors enjoy advantages, including greater financial resources, more aggressive marketing campaigns, better brand recognition and more branch locations. These competitors may offer higher interest rates than we do, which could decrease the deposits that we attract or require us to increase our rates to retain existing deposits or attract new deposits. Increased deposit competition could adversely affect our ability to generate the funds necessary for lending operations and may increase our cost of funds.

We also compete with non-bank providers of financial services, such as brokerage firms, consumer finance companies, insurance companies and governmental organizations which may offer more favorable terms. Some of our non-bank competitors are not subject to the same extensive regulations that govern our operations. As a result, such non-bank competitors may have advantages over us in providing certain products and services. This competition may reduce or limit our margins on banking services, reduce our market share and adversely affect our results of operations and financial condition.

***Our growth has substantially increased our expenses and impacted our results of operations.***

Although we believe that our growth strategy will support our long term profitability and franchise value, the expense associated with our growth, including compensation expense for the employees needed to support this growth and leasehold and other expenses associated with our locations, has and may continue to negatively affect our results. In addition, in order for our existing branches to contribute to our long term profitability, we will need to be successful in attracting and maintaining cost-efficient deposits at these locations. In order to successfully manage our growth, we need to effectively execute policies, procedures and controls to maintain our credit quality and oversee our operations. We can provide no assurance that we will be successful in this strategy.

***Our growth-oriented business strategy could be adversely affected if we are not able to attract and retain skilled employees.***

We may not be able to successfully manage our business as a result of the strain on our management and operations that may result from growth. Our ability to manage growth will depend upon our ability to continue to attract, hire and retain skilled employees. Our success will also depend on the ability of our officers and key employees to continue to implement and improve our operational and other systems, to manage multiple, concurrent customer relationships and to hire, train and manage our employees.

***We will likely need to raise additional capital to execute our growth-oriented business strategy.***

In order to continue our growth, we will be required to maintain our regulatory capital ratios at levels higher than the minimum ratios set by our regulators. The implementation of certain new regulatory requirements, such as the Basel III accord and the Dodd-Frank Act, has established higher tangible capital requirements for financial institutions. These developments will likely require us to raise additional capital in the future. We can offer no assurance that we will be able to raise capital in the future, or that the terms of any such capital will be beneficial to our existing shareholders. In the event we are unable to raise capital in the future, we may not be able to continue our growth strategy.

***We have not paid cash dividends on shares of our common stock.***

We have not paid cash dividends on our common stock since the formation of the Bank in 2007. Therefore, investors should not purchase shares of common stock with a view for a current return on their investment in the form of cash dividends.

***Our loan portfolio has a significant concentration in commercial loans.***

Our loan portfolio is made up largely of commercial real estate loans and commercial and industrial loans. These types of loans generally expose a lender to a higher degree of credit risk of nonpayment and loss than other loans because of several factors, including dependence on the successful operation of a business or a project for repayment, the collateral securing these loans may not be sold as easily as for other loans, and loan terms may include a balloon payment rather than full amortization over the loan term. In addition, commercial real estate and commercial and industrial loans typically involve larger loan balances to single borrowers or groups of related borrowers. Underwriting and portfolio management activities cannot completely eliminate all risks related to these loans. Any significant failure to pay on time by our customers or a significant default by our customers could materially and adversely affect us.

At December 31, 2015, we had \$519.2 million of commercial real estate loans, which represented 75.3% of our total loan portfolio. Our commercial real estate loans include loans secured by owner-occupied and non-owner-occupied tenanted properties for commercial uses, construction and development loans and multi-family loans. In addition, we make both secured and unsecured commercial and industrial loans. At December 31, 2015, we had \$99.9 million of commercial and industrial loans, which represented 14.5% of our total loan portfolio. Unsecured loans generally involve a higher degree of risk of loss than do secured loans because, without collateral, repayment is wholly dependent upon the success of the borrowers' businesses. Secured commercial and industrial loans are generally collateralized by accounts receivable, inventory, equipment or other assets owned by the borrower and typically include a personal guaranty of the business owner. Compared to real estate, such collateral is more difficult to monitor, its value is harder to ascertain, it may depreciate more rapidly and it may not be as readily saleable if repossessed.

Loans secured by owner-occupied real estate and commercial and industrial loans are both reliant on the underlying operating businesses to provide cash flow to meet debt service obligations, and as a result they are more susceptible to the general impact on the economic environment affecting those operating companies as well as the real estate market.

Although the economy in our market areas generally, and the real estate market in particular, is improving, we can give you no assurance that it will continue to grow or that the rate of growth will accelerate to historical levels. Many factors, including continuing European economic difficulties could reduce or halt growth in our local economy and real estate market. Accordingly, it may be more difficult for commercial real estate borrowers to repay their loans in

a timely manner in the current economic climate, as commercial real estate borrowers' ability to repay their loans frequently depends on the successful development of their properties. The deterioration of one or a few of our commercial real estate loans could cause a material increase in our level of nonperforming loans, which would result in a loss of revenue from these loans and could result in an increase in the provision for loan losses and/or an increase in charge offs, all of which could have a material adverse impact on our net income. We also may incur losses on commercial real estate loans due to declines in occupancy rates and rental rates, which may decrease property values and may decrease the likelihood that a borrower may find permanent financing alternatives. Any weakening of the commercial real estate market may increase the likelihood of default on these loans, which could negatively impact our loan portfolio's performance and asset quality. If we are required to liquidate the collateral securing a loan to satisfy the debt during a period of reduced real estate values, we could incur material losses. Any of these events could increase our costs, require management time and attention, and materially and adversely affect us.

Federal banking agencies have issued guidance regarding high concentrations of commercial real estate loans within bank loan portfolios. The guidance requires financial institutions that exceed certain levels of commercial real estate lending compared with their total capital to maintain heightened risk management practices that address the following key elements: board and management oversight and strategic planning, portfolio management, development of underwriting standards, risk assessment and monitoring through market analysis and stress testing, and maintenance of increased capital levels as needed to support the level of commercial real estate lending. If there is any deterioration in our commercial real estate portfolio or if our regulators conclude that we have not implemented appropriate risk management practices, it could adversely affect our business, and could result in the requirement to maintain increased capital levels or restrict our ability to originate new loans secured by commercial real estate. We can provide no assurance that capital would be available at that time.

***The nature of our commercial loan portfolio may expose us to increased lending risks.***

Given the recent growth in our loan portfolio, a portion of our commercial loans are unseasoned, meaning that they were originated relatively recently. Our limited time with these loans does not provide us with a significant payment history pattern with which to judge future collectability. As a result, it may be difficult to predict the future performance of our loan portfolio. These loans may have delinquency or charge off levels above our expectations, which could negatively affect our performance.

***The small to mid-sized businesses that we lend to may have fewer resources to weather a downturn in the economy, which may impair a borrower's ability to repay a loan to us that could materially harm our operating results.***

We target our business development and marketing strategy primarily to serve the banking and financial services needs of small to mid-sized businesses. These small to mid-sized businesses frequently have smaller market share than their competition, may be more vulnerable to economic downturns, often need substantial additional capital to expand or compete and may experience significant volatility in operating results. Any one or more of these factors may impair the borrower's ability to repay a loan. In addition, the success of a small to mid-sized business often depends on the management talents and efforts of one or two persons or a small group of persons, and the death, disability or resignation of one or more of these persons could have a material adverse impact on the business and its ability to repay a loan. Economic downturns and other events that negatively impact our market areas could cause us to incur substantial credit losses that could negatively affect our results of operations and financial condition.

***Our lending limit may restrict our growth.***

We are limited in the amount we can loan to a single borrower by the amount of our capital. Generally, under current law, we may lend up to 15% of our unimpaired capital and surplus, including capital notes, to any one borrower. Based upon our current capital levels, the amount we may lend is less than that of many of our larger competitors and may discourage potential borrowers who have credit needs in excess of our lending limit from doing business with us. We may accommodate larger loans by selling participations in those loans to other financial institutions, but this ability may not always be available.

***We must maintain and follow high underwriting standards to grow safely.***

Our ability to grow our assets safely depends on maintaining disciplined and prudent underwriting standards and ensuring that our relationship managers and lending personnel follow those standards. The weakening of these standards for any reason, such as to seek higher yielding loans, or a lack of discipline or diligence by our employees in underwriting and monitoring loans, may result in loan defaults, foreclosures and additional charge offs and may necessitate that we significantly increase our allowance for loan losses. As a result, our business, results of operations, financial condition or prospects could be adversely affected.

***Our allowance for loan losses may not be adequate to cover actual losses.***

Like all financial institutions, we maintain an allowance for loan losses to provide for loan defaults and nonperformance. The process for determining the amount of the allowance is critical to our financial results and condition. It requires difficult, subjective and complex judgments about the future, including the impact of national and regional economic conditions on the ability of our borrowers to repay their loans. If our judgment proves to be incorrect, our allowance for loan losses may not be sufficient to cover losses inherent in our loan portfolio. Further, state and federal regulatory agencies, as an integral part of their examination process, review our loans and allowance for loan losses and may require an increase in our allowance for loan losses.

Although we believe that our allowance for loan losses at December 31, 2015 is adequate to cover known and probable incurred losses included in the portfolio, we cannot provide assurances that we will not further increase the allowance for loan losses or that our regulators will not require us to increase this allowance. Either of these occurrences could adversely affect our earnings.

***Historically low interest rates may adversely affect our net interest income and profitability.***

For several years it has been the policy of the Federal Reserve to maintain interest rates at historically low levels through its targeted federal funds rate and, for a period, the purchase of mortgage-backed securities. As a result, yields on securities we have purchased and market rates on the loans we have originated have been at levels lower than were available prior to 2008. Consequently, the average yield on our interest earning assets has decreased during the low interest rate environment period. As a general matter, our interest bearing liabilities re-price or mature more quickly than our interest earning assets, which have contributed to increases in net interest income (the difference between interest income earned on assets and interest expense paid on liabilities) in the short term. However, our ability to lower our interest expense is limited at these interest rate levels, while the average yield on our interest earning assets may continue to decrease. The Federal Reserve increased the federal funds rate in late 2015 and has indicated its intention to further increase interest rates in the future, depending on the performance of the U.S. economy. Accordingly, our net interest income may decrease, which may have an adverse effect on our profitability. For information with respect to changes in interest rates, see the Risk Factor entitled, "Changes in interest rates may adversely affect our earnings and financial condition".

***We are a community bank and our ability to maintain our reputation is critical to the success of our business and the failure to do so may materially adversely affect our performance.***

We are a community bank, and our reputation is one of the most valuable components of our business. As such, we strive to conduct our business in a manner that enhances our reputation. This is done, in part, by recruiting, hiring and retaining employees who share our core values of being an integral part of the communities we serve, delivering superior service to our customers and caring about our customers and associates. If our reputation is negatively affected, by the actions of our employees or otherwise, our business and, therefore, our operating results may be materially adversely affected. Additionally, damage to our reputation could undermine the confidence of our current and potential clients in our ability to provide financial services. Such damage could also impair the confidence of our counterparties and business partners, and ultimately affect our ability to effect transactions. Maintenance of our reputation depends not only on our success in maintaining our service-focused culture and controlling and mitigating the various risks described herein, but also on our success in identifying and appropriately addressing issues that may arise in areas such as potential conflicts of interest, anti-money laundering, client personal information and privacy issues, record-keeping, regulatory investigations and any litigation that may arise from the failure or perceived failure of us to comply with legal and regulatory requirements. Maintaining our reputation also depends on our ability to successfully prevent third-parties from infringing on the "First Bank" brand and associated trademarks. Defense of our reputation, including through litigation, could result in costs adversely affecting our business, results of operations, financial condition or prospects.

***Our internal control systems could fail to detect certain events.***

We are subject to certain operational risks, including but not limited to data processing system failures and errors and customer or employee fraud. We maintain a system of internal controls to mitigate such occurrences and maintain insurance coverage for such risks. However, should such an event occur that is not prevented or detected by our internal controls, is uninsured or in excess of applicable insurance limits, it could have a significant adverse effect on our business, results of operations, financial condition or prospects.

***If and when the Bank becomes subject to increased internal control reporting under FDIC regulations, if it cannot favorably assess the effectiveness of its internal controls over financial reporting or if its independent registered public accounting firm is unable to provide an unqualified attestation report on the Bank's internal controls, we may be subject to additional regulatory scrutiny.***

If and when the Bank's total assets exceed \$1.0 billion, it will be subject to further reporting requirements under the rules of the FDIC as of and for the fiscal year in which it exceeds such threshold. Pursuant to these rules, management will be required to prepare a report that contains an assessment by management of the Bank's effectiveness of internal control structure and procedures for financial reporting as of the end of such fiscal year. The Bank will also be required to obtain an independent public accounting firm's attestation report concerning the Bank's internal control over financial reporting including the Call Report that is submitted to the FDIC. The rules that must be met for management to assess the Bank's internal control over financial reporting are complex and require significant documentation and testing and possible remediation of internal control weaknesses. The effort to comply with regulatory requirements relating to internal controls will likely cause us to incur increased expenses and will cause a diversion of management's time and other internal resources. We also may encounter problems or delays in completing the implementation of any changes necessary to make a favorable assessment of the Bank's internal controls over financial reporting. In addition, in connection with the attestation process, the Bank may encounter problems or delays in completing the implementation of any requested improvements or receiving a favorable attestation from its independent registered public accounting firm. If the Bank cannot favorably assess the effectiveness of its internal control over financial reporting, or if its independent registered public accounting firm is unable to provide an unqualified attestation report on the Bank's internal controls, investor confidence and the price of our common stock could be adversely affected and we may be subject to additional regulatory scrutiny.

#### **Risks Related to the Banking Industry Generally:**

***The financial services industry is undergoing a period of great volatility and disruption.***

Beginning in mid-2007, there has been significant turmoil and volatility in global financial markets. Market uncertainty regarding the financial sector increased. In addition to the impact on the economy generally, changes in interest rates, in the shape of the yield curve, or in valuations in the debt or equity markets or disruptions in the liquidity or other functioning of financial markets, most of which have occurred, could directly impact us in one or more of the following ways:

- Net interest income, the difference between interest earned on interest earning assets and interest paid on interest bearing liabilities, represents a significant portion of our earnings. Both increases and decreases in the interest rate environment may reduce our profits. We expect that we will continue to realize income from the spread between the interest we earn on loans, securities and other interest earning assets, and the interest we pay on deposits, borrowings and other interest bearing liabilities. The net interest spread is affected by the differences between the maturity and repricing characteristics of our interest earning assets and interest bearing liabilities. Our interest earning assets may not reprice as slowly or rapidly as our interest bearing liabilities.
- The market value of our securities portfolio may decline and result in other than temporary impairment charges. The value of the securities in our portfolio is affected by factors that impact the U.S. securities markets in general as well as specific financial sector factors and entities. Recent uncertainty in the market regarding the financial sector has at times negatively impacted the value of securities within our portfolio. Further declines in these sectors may result in future other than temporary impairment charges.
- Asset quality may deteriorate as borrowers become unable to repay their loans.

***Changes in interest rates may adversely affect our earnings and financial condition.***

Our net income depends primarily upon our net interest income. The level of net interest income is primarily a function of the average balance of our interest earning assets, the average balance of our interest bearing liabilities, and the spread between the yield on such assets and the cost of such liabilities. These factors are influenced by both the pricing and mix of our interest earning assets and our interest bearing liabilities which, in turn, are impacted by such external factors as the local economy, competition for loans and deposits, the monetary policy of the Federal Open Market Committee of the Federal Reserve, and market interest rates.

A sustained increase in market interest rates could adversely affect our earnings if our cost of funds increases more rapidly than our yield on our interest earning assets, and compresses our net interest margin. In addition, the economic value of equity would decline if interest rates increase. Different types of assets and liabilities may react differently,

and at different times, to changes in market interest rates. We expect that we will periodically experience gaps in the interest rate sensitivities of our assets and liabilities. That means either our interest bearing liabilities will be more sensitive to changes in market interest rates than our interest earning assets, or vice versa. When interest bearing liabilities mature or re-price more quickly than interest earning assets, an increase in market rates of interest could reduce our net interest income. Likewise, when interest earning assets mature or re-price more quickly than interest bearing liabilities, falling interest rates could reduce our net interest income. We are unable to predict changes in market interest rates, which are affected by many factors beyond our control, including inflation, deflation, recession, unemployment, money supply, domestic and international events and changes in the United States and other financial markets.

We also attempt to manage risk from changes in market interest rates, in part, by controlling the mix of interest rate sensitive assets and liabilities. However, interest rate risk management techniques are not exact. A rapid increase or decrease in interest rates could adversely affect our results of operations and financial performance.

***We are subject to significant government regulation, which could affect our business, financial condition and results of operations.***

We are subject to extensive governmental supervision, regulation and control. These laws and regulations are subject to change, and may require substantial modifications to our operations or may cause us to incur substantial additional compliance costs. In addition, future legislation and government policy could adversely affect the commercial banking industry and our operations. Such governing laws can be anticipated to continue to be the subject of future modification. Our management cannot predict what effect any such future modifications will have on our operations. In addition, the primary focus of federal and state banking regulation is the protection of depositors and not the shareholders of the regulated institutions.

For example, the Dodd-Frank Act may result in substantial new compliance costs. Although signed into law in 2010, different effective dates apply to specific sections of the Dodd-Frank Act, many of which will not become effective until various federal regulatory agencies have promulgated rules implementing the statutory provisions. Uncertainty remains as to the ultimate impact of the Dodd-Frank Act, which could have a material adverse impact either on the financial services industry as a whole, or on our business, results of operations and financial condition. The Dodd-Frank Act impacts, among other things, the rules and regulations of the CFPB, the underwriting and securitization of residential mortgages, regulatory capital requirements and deposit insurance assessments.

These provisions, as well as any other aspects of current or proposed regulatory or legislative changes to laws applicable to the financial industry, may impact the profitability of our business activities and may change certain of our business practices, including the ability to offer new products, obtain financing, attract deposits, make loans, and achieve satisfactory interest spreads, and could expose us to additional costs, including increased compliance costs. These changes also may require us to invest significant management attention and resources to make any necessary changes to operations in order to comply, and could therefore also materially and adversely affect our business, financial condition and results of operations.

Our management is actively reviewing the provisions of the Dodd-Frank Act, many of which are to be phased-in over the next several months and years, and assessing the probable impact on our operations. However, the ultimate effect of these changes on the financial services industry in general, and us in particular, is uncertain at this time.

***The laws that regulate our operations are designed for the protection of depositors and the public, not our shareholders.***

The federal and state laws and regulations applicable to our operations give regulatory authorities extensive discretion in connection with their supervisory and enforcement responsibilities, and generally have been promulgated to protect depositors and the Deposit Insurance Fund and not for the purpose of protecting shareholders. These laws and regulations can materially affect our future business. Laws and regulations now affecting us may be changed at any time, and the interpretation of such laws and regulations by bank regulatory authorities is also subject to change.

We can give no assurance that future changes in laws and regulations or changes in their interpretation will not adversely affect our business. Legislative and regulatory changes may increase our cost of doing business or otherwise adversely affect us and create competitive advantages for non-bank competitors.

***We cannot predict how changes in technology will impact our business; increased use of technology may expose us to service interruptions.***

The financial services market, including banking services, is increasingly affected by advances in technology, including developments in:

- telecommunications;
- data processing;
- automation;
- Internet banking, including mobile banking;
- social media;
- debit cards and so-called “smart cards”; and
- remote deposit capture.

Our ability to compete successfully in the future will depend, to a certain extent, on whether we can anticipate and respond to technological changes. We offer electronic banking services for our consumer and business customers including Internet banking, mobile banking and electronic bill payment, as well as banking by phone. We also offer ATM and debit cards, wire transfers, and automatic and ACH transfers. The successful operation and further development of these and other new technologies will likely require additional capital investment in the future. In addition, increased use of electronic banking creates opportunities for interruptions in service which could expose us to claims by customers or other third parties. We can provide no assurance that we will have sufficient resources or access to the necessary technology to remain competitive in the future.

***We may be vulnerable to cyberattacks or other security breaches affecting our electronic data and product delivery systems.***

The financial services industry has experienced an increase in both the number and severity of reported cyberattacks aimed at gaining unauthorized systems access as a way to misappropriate assets and sensitive information, corrupt and destroy data, or cause operational disruptions. We are increasingly dependent on technology systems to run our core operations and as a delivery channel to provide products and services to our customers. We also rely on the integrity and security of a variety of third party processors, payment, clearing and settlement systems, as well as the various participants involved in these systems, many of which have no direct relationship with us. Failure by these participants or their systems to protect our customers’ transaction data may put us at risk for possible losses due to fraud or operational disruption. In many cases, in order for these systems to function, they must be connected to the Internet, directly or indirectly. These connections open our systems to potential attacks by third parties seeking to steal our data, our customers’ information or to disable our systems. A successful attack on our systems could adversely affect our results of operations by, among other things, harming our reputation among current and potential customers if their information is stolen, disrupting our operations if our systems are impaired, the loss of assets which could be stolen in an attack and the costs of remediating our systems after an attack. Although we have security safeguards and take numerous steps to protect our systems from a potential attack, we can provide no assurance that these measures will be successful in preventing intrusions into our systems. The occurrence of a breach of security involving our customers could damage our reputation and result in a loss of customers and business, subject us to additional regulatory scrutiny and could expose us to litigation and possible financial liability. Any of these events could have a material adverse effect on our financial condition and results of operations.

#### **Item 1B. Unresolved Staff Comments.**

None.

#### **Item 2. Properties.**

As of December 31, 2015, our properties consisted of leased premises for our corporate office and full-service branch offices, except for our Denville property which we own, as indicated below:

- Our corporate office and main branch office are located at 2465 Kuser Road, Hamilton, New Jersey. We occupy approximately 12,000 square feet under a lease with a term of ten years term that expires on June 30, 2025 and includes two 5-year renewal options;
- Our Ewing branch is located at 1340 Parkway Avenue, Ewing, New Jersey. We occupy this 2,900 square foot location under a lease with a term of five years that expires on April 1, 2019 and includes two remaining 5-year renewal options;

- Our Lawrenceville branch is a 3,600 square foot building located at 590 Lawrence Square Boulevard South, Lawrenceville, New Jersey. Our lease has a term of ten years that expires on November 10, 2023 and includes one 5-year renewal option;
- Our Williamstown branch is a 3,500 square foot building located at 1020 N. Black Horse Pike, Williamstown, New Jersey, on property for which the Bank has a 20-year ground lease that expires on October 31, 2029 and includes six 5-year options;
- Our Somerset branch is composed of 3,100 square feet space that is located at DeMott Lane and New Brunswick Road, Somerset, New Jersey. Our lease has a term of seven years that expires on December 31, 2019, and includes one 7-year renewal option;
- Our Randolph branch is located at 1206 Sussex Turnpike, Randolph, New Jersey. The branch is a 3,300 square foot facility with a lease that has a term of 5 years and expires on July 31, 2020. There are three 5-year renewal options remaining on this lease.
- Our Cranbury branch is a 2,200 square foot building located at 2664 U.S. Route 130, Cranbury, New Jersey. The lease has a term of ten years and three months that expires on October 31, 2024 and includes two 5-year renewal options;
- Our Trevoise branch is a 4,000 square foot branch located at 4956 Old Street Road, Trevoise, Bucks County, Pennsylvania. The lease has a term of ten years that expires on April 30, 2025 and has four 5-year renewal options;
- Our Flemington branch is located at 312 U.S. Route 31, Flemington, New Jersey. The branch is a 3,300 square foot facility with a lease that has a term of 15 years and expires on January 31, 2031. There are three 5-year renewal options on this lease; and
- We own our Denville branch property located at 530 E. Main Street, Denville, New Jersey. The building is composed of 4,000 square feet.

We believe each of our facilities is suitable and adequate to meet our current operational needs.

**Item 3. Legal Proceedings.**

From time to time we are a party to various litigation matters incidental to the conduct of our business. There are no material pending legal proceedings, other than ordinary routine litigation incidental to our business, to which we are a party or to which any of our property is subject, and the results of such matters will not have a material effect on our business or financial condition.

**Item 4. Mine Safety Disclosures.**

Not applicable.

## PART II

### Item 5. Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

#### Market Information for Common Stock

The Company’s common stock is traded on the NASDAQ Global Market exchange under the symbol “FRBA”. The following table sets forth the high and low closing sales prices of the Company’s common stock as reported on the NASDAQ Global Market exchange on the last trading day of the periods indicated.

	<b>FRBA Closing Sales Price</b>			
	<b>2015</b>		<b>2014</b>	
	<b>High</b>	<b>Low</b>	<b>High</b>	<b>Low</b>
Fourth Quarter	\$ 7.11	\$ 6.16	\$ 6.24	\$ 5.35
Third Quarter	6.40	5.96	6.39	5.94
Second Quarter	6.38	5.94	6.80	5.90
First Quarter	6.35	5.82	6.96	5.90

The Company has not paid cash dividends on its common stock since the formation of the Bank in 2007 and expects that it will continue to retain earnings to augment capital and finance future growth. Therefore, investors should not purchase shares of the Company’s common stock in the expectation of current liquidity through cash dividends.

As of March 14, 2016, there were approximately 302 stockholders of record of the Company’s common stock. Certain shares of the Company’s common stock are held in “nominee” or “street” name and therefore the number of such holders is not known or included in the foregoing number.

#### Equity Compensation Plan Information

The following table presents certain information regarding the Company’s equity compensation plans as of December 31, 2015.

<b>Plan category</b>	<b>Number of securities to be issued upon exercise of outstanding options, warrants and rights (a)</b>	<b>Weighted average exercise price of outstanding options, warrants and rights (b)</b>	<b>Number of securities remaining available for future issuance under equity compensation plans excluding securities reflected in column (a) (c)</b>
Equity compensation plans approved by security holders	616,500	\$ 5.48	589,454
Equity compensation plans not approved by security holders	-	-	-
Total	616,500	\$ 5.48	589,454

## Item 6. Selected Financial Data.

The following selected consolidated financial data should be read in connection with Item 7. “Management’s Discussion and Analysis of Financial Condition and Results of Operations”, and the Company’s consolidated financial statements and the related notes appearing in Item 8. “Financial Statements and Supplementary Data” of this Annual Report on Form 10-K.

The Company derived the consolidated statements of income data for the years ended December 31, 2015 and 2014 and the consolidated statements of financial condition data at December 31, 2015 and 2014 from the audited consolidated financial statements appearing in Item 8. of this Annual Report on Form 10-K. The Company derived the consolidated statements of income data for the years ended December 31, 2013, 2012 and 2011 and the consolidated statements of financial condition data at December 31, 2013, 2012 and 2011 from audited consolidated financial statements that are not included in this Annual Report on Form 10-K. The Company’s historical results are not necessarily indicative of the results to be expected in any future period.

	<b>At or For the Year Ended December 31,</b>				
	<b>2015</b>	<b>2014 (1)</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
	(in thousands)				
<b>SELECTED BALANCE SHEET DATA</b>					
Total assets	\$ 855,501	\$ 677,458	\$ 466,792	\$ 350,782	\$ 264,914
Total loans	689,887	547,759	339,975	260,039	207,024
Allowance for loan losses	7,940	6,104	4,675	4,084	3,307
Total deposits	739,021	596,482	399,113	309,048	234,666
Total borrowings	24,000	14,000	14,000	10,219	5,428
Total subordinated debentures	21,533	-	-	-	-
Total stockholders' equity	68,763	64,759	52,507	31,025	23,982
Average total assets	764,400	597,811	396,974	311,809	237,589
Average common stockholders' equity	67,708	61,530	34,107	26,348	21,860
<b>SELECTED INCOME STATEMENT DATA</b>					
Interest and dividend income	\$ 30,764	\$ 25,350	\$ 16,620	\$ 14,210	\$ 11,562
Interest expense	6,941	4,137	3,414	3,278	2,944
Net interest income	23,823	21,213	13,206	10,932	8,618
Provision for loan losses	2,669	2,438	1,543	1,366	2,080
Net interest income after provision for loan losses	21,154	18,775	11,663	9,566	6,538
Non-interest income	1,643	5,099	512	394	440
Non-interest expense	17,725	15,820	9,388	7,702	6,662
Income before income taxes	5,072	8,054	2,787	2,258	316
Income tax expense (benefit)	1,185	2,218	1,079	(330)	(1,787)
Net income	<u>\$ 3,887</u>	<u>\$ 5,836</u>	<u>\$ 1,708</u>	<u>\$ 2,588</u>	<u>\$ 2,103</u>
<b>COMMON SHARE DATA</b>					
Basic earnings per share	\$ 0.41	\$ 0.63	\$ 0.33	\$ 0.63	\$ 0.54
Diluted earnings per share	0.41	0.63	0.33	0.63	0.54
Basic weighted average common shares outstanding	9,423,029	9,244,005	5,128,061	4,083,012	3,886,965
Diluted weighted average common shares outstanding	9,492,289	9,309,134	5,172,233	4,083,012	3,886,965
Book value per common share	\$ 7.26	\$ 6.88	\$ 6.16	\$ 6.62	\$ 6.17
Common shares outstanding	9,470,407	9,408,491	8,520,299	4,686,965	3,886,965

	<b>At or For the Year Ended December 31,</b>				
	<b>2015</b>	<b>2014 (1)</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
	<b>(in thousands, except share data)</b>				
<b>SELECTED PERFORMANCE RATIOS</b>					
Return on average assets	0.51%	0.98%	0.43%	0.83%	0.89%
Return on average equity	5.74%	9.48%	5.01%	9.82%	9.62%
Net interest margin, tax equivalent (2)	3.27%	3.75%	3.47%	3.68%	3.74%
Efficiency ratio (3)	71.73%	69.34%	68.55%	68.00%	75.89%
<b>SELECTED ASSET QUALITY RATIOS</b>					
Nonaccrual loans to total loans	0.55%	0.85%	0.98%	1.28%	2.76%
Nonperforming loans to total loans (4)	0.57%	1.30%	0.98%	1.28%	2.78%
Nonperforming assets to total assets (5)	0.64%	1.39%	1.09%	1.69%	2.41%
Allowance for loan losses to total loans	1.15%	1.11%	1.38%	1.57%	1.60%
Allowance for loan losses to nonaccrual loans	209.22%	130.87%	140.14%	122.90%	57.93%
Net loan charge offs to average loans	0.14%	0.22%	0.32%	0.25%	0.67%
<b>CAPITAL RATIOS</b>					
Tangible stockholders' equity to assets (3)	8.01%	9.51%	11.25%	8.84%	9.05%
Stockholders' equity to assets	8.04%	9.56%	11.25%	8.84%	9.05%
Tier 1 leverage capital	8.22%	9.72%	11.89%	8.89%	9.29%
Common equity tier 1 capital (6)	8.58%	-	-	-	-
Tier 1 risk-based capital	8.58%	10.96%	14.11%	10.53%	10.31%
Total risk-based capital	12.29%	12.00%	15.35%	11.78%	11.56%

(1) Includes effects of the acquisition of Heritage Community Bank. See Note 2 of the Notes to Consolidated Financial Statements for more information.

(2) The tax equivalent adjustment is calculated using a federal income tax rate of 34 percent.

(3) This measure is not recognized under generally accepted accounting principles in the United States of America ("U.S. GAAP"), and is therefore considered to be a non-U.S. GAAP financial measure. See the section entitled "Non-U.S. GAAP Financial Measures" for a definition and a reconciliation.

(4) Nonperforming loans consist of nonaccrual loans and loans past due 90 days or more and still accruing.

(5) Nonperforming assets consist of nonperforming loans, other real estate owned and other repossessed assets.

(6) New regulatory capital measure calculated under Basel III rules which became effective January 1, 2015.

### **Non-U.S. GAAP Financial Measures**

The Company reports certain financial measures it believes are widely followed in the banking industry that are not recognized under generally accepted accounting principles in the United States of America ("U.S. GAAP").

The efficiency ratio measures adjusted non-interest expense as a percentage of adjusted total revenue. The following table provides a reconciliation between certain U.S. GAAP financial measures (net interest income, non-interest income and non-interest expense) and the related non-U.S. GAAP measures (adjusted non-interest expense, total revenue and adjusted total revenue) to derive the efficiency ratio measure:

	<b>Year Ended December 31,</b>				
	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
	(dollars in thousands)				
Non-interest expense	\$ 17,725	\$ 15,820	\$ 9,388	\$ 7,702	\$ 6,662
Less: Merger-related expenses	-	590	88	-	-
Adjusted non-interest expense (numerator)	<u>\$ 17,725</u>	<u>\$ 15,230</u>	<u>\$ 9,300</u>	<u>\$ 7,702</u>	<u>\$ 6,662</u>
Net interest income	\$ 23,823	\$ 21,213	\$ 13,206	\$ 10,932	\$ 8,618
Non-interest income	1,643	5,099	512	394	440
Total revenue	25,466	26,312	13,718	11,326	9,058
Less:					
Gains on sales of investment securities, net	11	34	18	-	41
Gains on sales of loans held for sale	-	283	134	-	239
Gains on acquisition of					
Heritage Community Bank	-	2,606	-	-	-
Gains on recovery of acquired loans	744	1,425	-	-	-
Adjusted total revenue (denominator)	<u>\$ 24,711</u>	<u>\$ 21,964</u>	<u>\$ 13,566</u>	<u>\$ 11,326</u>	<u>\$ 8,778</u>
Efficiency ratio	71.73%	69.34%	68.55%	68.00%	75.89%

The tangible stockholders' equity ratio measures stockholders' equity as a percentage of total assets after deducting intangible assets. The following table provides a reconciliation between certain U.S. GAAP financial measures (stockholders' equity and total assets) and the related non-U.S. GAAP measures (tangible stockholders' equity and adjusted total assets) to derive the tangible stockholders' equity ratio:

	<b>Year Ended December 31,</b>				
	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
	(dollars in thousands)				
Stockholder's equity	\$ 68,763	\$ 64,759	\$ 52,507	\$ 31,025	\$ 23,982
Less: Intangible assets	286	356	-	-	-
Tangible stockholders' equity (numerator)	<u>\$ 68,477</u>	<u>\$ 64,403</u>	<u>\$ 52,507</u>	<u>\$ 31,025</u>	<u>\$ 23,982</u>
Total assets	\$ 855,501	\$ 677,458	\$ 466,792	\$ 350,782	\$ 264,914
Less: Intangible assets	286	356	-	-	-
Adjusted total assets (denominator)	<u>\$ 855,215</u>	<u>\$ 677,102</u>	<u>\$ 466,792</u>	<u>\$ 350,782</u>	<u>\$ 264,914</u>
Tangible stockholders' equity ratio	8.01%	9.51%	11.25%	8.84%	9.05%

## **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

The purpose of this discussion and analysis is to provide the reader with information pertinent to understanding and assessing First Bank and Subsidiaries financial condition and results of operations for each of the years ended December 31, 2015 and 2014. The discussion and analysis should be read in conjunction with the consolidated financial statements and accompanying notes included elsewhere in this document.

Management's Discussion and Analysis of Financial Condition and Results of Operations contains forward-looking statements with respect to the financial condition, results of operations and business of First Bank. These forward-looking statements involve risks and uncertainties. Certain factors that may cause actual results to differ materially from those contemplated by such forward-looking statements are described in the section "Forward-Looking Statements" on Page 1 of this document.

### **Company Overview**

We are a New Jersey state-chartered commercial bank headquartered in Hamilton in Mercer County, New Jersey that began operations on April 23, 2007. We provide a traditional set of lending, deposit and other financial products

and services with an emphasis on commercial real estate and commercial and industrial loans to small to mid-sized businesses and individuals. Our existing and targeted markets are located in the corridor between New York City and Philadelphia. As of December 31, 2015, we operated 9 full-service branches, including 3 branches and our corporate office in our primary market of Mercer County, New Jersey. Our other branches are located in Williamstown, Gloucester County, Somerset, Somerset County, Cranbury, Middlesex County, and Morris County (2), all in New Jersey, and a branch in Trevoise, Bucks County, Pennsylvania. Also, in January 2016, we expanded our central New Jersey presence by opening a new full-service branch in the Flemington, Hunterdon County, New Jersey market.

In the first quarter of 2014, we acquired Heritage Community Bank (“HCB”), which at the time had 2 branches in Randolph and 1 in Denville, in Morris County, New Jersey. In December 2015, we consolidated 1 of our Randolph branches with our other Morris County branches.

The acquisition of HCB, previously a New Jersey state-chartered commercial bank, was consummated on March 7, 2014. We acquired total assets, loans and deposits of \$132.3 million, \$98.2 million and \$123.4 million, respectively. The loan portfolio primarily included commercial real estate mortgages, term and working capital commercial loans and home equity lines of credit. There was a tax-free bargain purchase gain on the acquisition of \$2.6 million.

During 2014, we expanded into eastern Pennsylvania with our retention of a team of lenders to service the Bucks County, Pennsylvania market. To further develop and service that market, in the first quarter of 2015 we opened our first branch in Pennsylvania, in Trevoise, Bucks County.

As part of a tax planning strategy we formed a New Jersey real estate investment trust indirect subsidiary and a Delaware investment company direct subsidiary in the fourth quarter of 2014. We also have 5 wholly-owned subsidiaries which hold foreclosed assets.

As a provider of traditional loan and deposit services we face continuous competitive pressures as both banks and nonbanks compete for customers with a broad array of banking, investment and capital market products. Despite the increased competition we have grown our loan portfolio both in our existing markets and by expanding into contiguous markets, and we see opportunities for continued growth. We believe these markets have customers with banking needs that desire the personalized service we can provide. We believe that the key differentiating factors between us and our competitors is our philosophy of relationship banking and our in-market expertise. We remain committed to building customer relationships and delivering quality service to the banking markets we serve.

We expect to continue to grow our balance sheet organically. Our loan pipeline and deposit generation activities remain very active despite increasing competition. We also continue to explore merger and acquisition opportunities that would help us achieve additional economies of scale and enhanced earnings per share growth.

### **Critical Accounting Policies and Estimates**

Our consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America (“U.S. GAAP”). In the preparation of our consolidated financial statements we are required to make estimates, judgments and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses as well as the disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

Our significant accounting policies are fundamental to understanding Management’s Discussion and Analysis of Financial Condition and Results of Operations. Our significant accounting policies are more fully described in Note 1 of the Notes to Consolidated Financial Statements located elsewhere in this document.

We define our critical accounting policies as those accounting principles generally accepted in the United States of America that require us to make subjective estimates and judgments about matters that are uncertain and are likely to have a material impact on our financial condition and results of operations as well as the specific manner in which we apply those principles. We believe our accounting policies governing the determination of the fair value of acquired loans and the allowance for loan losses, the assessment of other than temporary impairment of securities, intangible assets and the determination of income taxes are critical accounting policies. Management has reviewed and approved these critical accounting policies and has discussed these policies with the Audit and Risk Management Committee of our Board of Directors. We believe the critical accounting policies used in the preparation of our financial statements that require significant estimates and judgments are as follows:

**Acquired Loans.** Acquired loans are recorded at fair value with no carryover of the related allowance for loan losses at the time of acquisition. Determining the fair value of the loans involves estimating the amount and timing of principal and interest cash flows expected to be collected on the loans and discounting those cash flows at a market rate of interest.

For acquired loans accounted for under ASC 310-30, *Accounting for Purchased Loans with Deteriorated Credit Quality*, individual acquired loans determined to have evidence of deterioration in credit quality are accounted for individually. Acquired loans that are not individually in the scope of ASC 310-30 because they do not meet the criteria above are accounted for under ASC 310-20, *Nonrefundable Fees and Other Costs*.

For acquired loans accounted for under ASC 310-30, the excess of expected cash flows from acquired loans over the estimated fair value of acquired loans at acquisition is called the accretable discount and is recognized in interest income over the remaining life of the acquired loans using the interest method. The difference between contractually required payments at acquisition and the cash flows expected to be collected at acquisition is referred to as the non-accretable discount. The non-accretable discount represents estimated future credit losses expected to be incurred over the life of the acquired loans. Subsequent decreases to the expected cash flows require us to evaluate the need for an addition to the allowance for loan losses. Subsequent improvements in expected cash flows result in the reversal of a corresponding amount of the non-accretable discount which we can then reclassify as accretable discount that is recognized in interest income over the remaining life of the loan using the interest method. Our evaluation of the amount of future cash flows that we expect to collect takes into account actual credit performance of the acquired loans to date and our best estimates for the expected lifetime credit performance of the loans using currently available information. Charge offs of the principal amount on acquired loans would be first applied to the non-accretable discount portion of the fair value adjustment. To the extent that we experience a deterioration in credit quality in our expected cash flows subsequent to the acquisition of the loans, an allowance for loan losses would be established based on our estimate of future credit losses over the remaining life of the loans.

In accordance with ASC 310-30, recognition of income is dependent on having a reasonable expectation about the timing and amount of cash flows expected to be collected. We perform such an evaluation on a quarterly basis on our acquired loans individually accounted for under ASC 310-30. To the extent that we cannot reasonably estimate cash flows, interest income recognition is discontinued.

Principal and interest payments on ASC 310-30 loans that were written down to \$0 at the acquisition date are reported in the consolidated statements of income as gains on recovery of acquired loans. Payoffs on loans that had partial charge offs at the time of acquisition are reported in the consolidated statements of income in interest and dividend income on loans, including fees, after retirement of principal.

***Allowance for Loan Losses.*** The allowance for loan losses represents our best estimate of probable credit losses inherent in the loan portfolio. The adequacy of our allowance for loan losses is evaluated regularly. The allowance for loan losses has been determined in accordance with U.S. GAAP, under which we are required to maintain an adequate allowance for loan losses. The allowance for loan losses is based upon our assessment of several factors including an assessment of probable losses included in the portfolio, giving consideration to the size and composition of the loan portfolio, actual loan loss experience, level of delinquencies, detailed analysis of specific loans for which full collectability may not be assured, the existence and estimated net realizable value of any underlying collateral and guarantees securing the loans, and current economic and market conditions. Although management uses the best information available, the level of the allowance for loan losses remains an estimate which is subject to significant judgment and short-term change. Various regulatory agencies, as an integral part of their examination process, periodically review our allowance for loan losses. Such agencies may require us to make additional provisions for loan losses based upon information available to them at the time of their examination. Furthermore, the majority of our loans are secured by real estate in New Jersey. Accordingly, the collectability of a substantial portion of the carrying value of our loan portfolio is susceptible to changes in local market conditions and may be adversely affected by declines in real estate values. Future adjustments to the allowance for loan losses may be necessary due to economic, operating, regulatory and other conditions beyond our control. We believe that our allowance for loan losses is adequate to cover probable loan losses which are specifically identifiable, as well as losses inherent in our portfolio which are probable but not specifically identifiable.

For acquired loans accounted for under ASC 310-30, our allowance for loan losses is estimated based upon our expected cash flows of those acquired loans. To the extent that we experience a deterioration in borrower credit quality resulting in a decrease in our expected cash flows subsequent to the acquisition of the loans, an allowance for loan losses would be established based on our estimate of future credit losses over the remaining life of the loans.

For acquired loans accounted for under ASC 310-20, we establish our allowance for loan losses through a provision for loan losses based upon an evaluation process that is similar to our evaluation process used for originated loans. This evaluation, which includes a review of loans on which full collectability may not be reasonably assured, considers, among other matters, the estimated fair value of the underlying collateral, economic conditions, historical net loan loss experience, carrying value of the loans and other factors that warrant recognition in determining our allowance for loan losses.

Note 1 of the Notes to Consolidated Financial Statements located elsewhere in this document describes the methodology used to determine the allowance for loan losses.

**Assessment of Other than Temporary Impairment.** Certain of our assets are carried in the consolidated statements of financial condition at fair value or at the lower of cost or fair value. Valuation allowances are established when necessary to recognize impairment of such assets. We periodically perform analyses to test for impairment of various assets. In addition to our impairment analyses related to loans, other real estate owned and other repossessed assets, another significant analysis relates to other than temporary declines in the value of our securities. We conduct a quarterly review and evaluation of the investment securities portfolio, restricted stocks and other investments to determine if the value of any security has declined below its carrying value and whether such decline is other than temporary. If such decline is deemed other than temporary, we would adjust the carrying value of the security by writing down the security to fair value through a charge to current period earnings. At December 31, 2015, we determined that all unrealized losses on such items were temporary in nature.

**Intangible Assets.** Our intangible assets consist of a core deposit intangible that is amortized on an accelerated basis using an estimated life of 10 years. The core deposit intangible is evaluated annually for impairment in accordance with U.S. GAAP. An impairment loss will be recognized if the carrying amount of the intangible asset is not recoverable and exceeds fair value. The carrying amount of the intangible asset is not considered recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use of the asset. We believe that the fair value of the core deposit intangible was in excess of its carrying amount and therefore there was no impairment to intangible assets at December 31, 2015.

**Income Taxes.** We are subject to the income tax laws of the United States of America and the State of New Jersey where we conduct our business. We account for income taxes by recognizing the amount of taxes payable or refundable for the current year and deferred tax assets and liabilities for estimated future tax consequences, which require judgment with respect to events that have been recognized in our consolidated financial statements or tax returns. Fluctuations in the actual outcome of future tax consequences, including the recoverability of deferred tax assets, could materially impact our consolidated financial condition or results of operations.

As of December 31, 2015, we had net deferred tax assets of \$7.9 million. These deferred tax assets can only be realized if we generate taxable income in the future. We regularly evaluate the realizability of deferred tax asset positions. In determining whether a valuation allowance is necessary, we consider the level of taxable income in prior years to the extent that carrybacks are permitted under current tax laws, as well as estimates of future pre-tax and taxable income and tax planning strategies that would, if necessary, be implemented. We expect to realize our deferred tax assets over the allowable carryback and/or carryforward periods. Therefore, no valuation allowance was deemed necessary against our deferred tax assets as of December 31, 2015. However, if an unanticipated event occurred that materially changed pre-tax and taxable income in future periods, a valuation allowance may become necessary and could have a material effect on our consolidated financial statements.

See Notes 1 and 12 of the Notes to Consolidated Financial Statements located elsewhere in this document for further information on our accounting for income taxes.

## **RESULTS OF OPERATIONS**

### **Years Ended December 31, 2015 and 2014**

#### **Net Income**

Net income for the years ended December 31, 2015 and 2014 was \$3.9 million and \$5.8 million, respectively, or \$0.41 and \$0.63 per diluted share, respectively. The decrease in net income for the comparative periods was due primarily to the tax-free bargain purchase gain on acquisition of HCB of \$2.6 million which occurred in 2014 and interest expense of \$1.1 million associated with \$22.0 million of subordinated debentures that we issued in late April 2015. Partially offsetting these factors was higher net interest income during 2015.

Pre-tax income was \$5.1 million for 2015 compared to \$8.1 million for 2014. Excluding the bargain purchase gain of \$2.6 million and lower gains on recovery of acquired loans in 2015 compared to 2014 of \$681,000, pre-tax income growth for 2015 compared to 2014 was driven by net interest income growth. Net interest income grew primarily due to strong loan growth, mainly in commercial loans, and, to a lesser extent, interest income on investment securities. Strong deposit growth primarily funded our loan growth at comparatively higher interest rates during 2015 compared to 2014. Incremental borrowings and subordinated debentures supplemented the funding growth. Pressure on loan yields due to refinancing activity, competition and a continued low interest rate environment contributed to a lower earning asset yield in 2015. Combined with higher deposit and subordinated debentures costs the result was a lower net interest margin in 2015 compared to 2014.

Partially offsetting the net interest income increase were higher salaries and employee benefits, occupancy and equipment expense, other real estate owned expense, net, and other operating expenses commensurate with our growth.

### Net Interest Income

Our results of operations depend primarily on our net interest income, the largest and most significant component of our operating income. Net interest income is the difference between income on interest earning assets and the expense on interest bearing liabilities, primarily deposits. Net interest income depends upon the relative amounts and types of interest earning assets and interest bearing liabilities, and the interest rate earned or paid on them. Net interest income is also impacted by changes in interest rates and the shape of market yield curves. Net interest spread is the difference between the weighted average rate received on interest earning assets and the weighted average rate paid on interest bearing liabilities to fund those interest earning assets.

The following table provides an analysis of net interest income by each major category of average interest earning assets and interest bearing liabilities, and the related yields and cost rates for the years ended December 31, 2015, 2014 and 2013. Average yields are derived by dividing interest income by the average balance of the related assets, and average cost rates are derived by dividing interest expense by the average balance of the related liabilities. The yields and cost rates include fees, costs, premiums and discounts, which are considered adjustments to interest.

### AVERAGE BALANCE SHEETS WITH INTEREST AND AVERAGE RATES

	Year Ended December 31,								
	2015			2014			2013		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
	(dollars in thousands)								
<b>Interest earning assets</b>									
Investment securities (1) (2)	\$ 94,773	\$ 2,029	2.14%	\$ 73,741	\$ 1,678	2.28%	\$ 59,118	\$ 1,154	1.95%
Loans (3)	586,574	28,642	4.88%	456,105	23,536	5.16%	294,751	15,340	5.20%
Federal funds sold and interest bearing deposits in other banks	44,980	130	0.29%	31,508	101	0.32%	21,861	61	0.28%
Restricted investment in bank stocks	1,387	54	3.89%	1,337	53	3.96%	997	34	3.41%
Other investments	5,000	63	1.26%	5,000	81	1.62%	5,000	78	1.56%
<b>Total interest earning assets (2)</b>	<u>732,714</u>	<u>30,918</u>	<u>4.22%</u>	<u>567,691</u>	<u>25,449</u>	<u>4.48%</u>	<u>381,727</u>	<u>16,667</u>	<u>4.37%</u>
Allowance for loan losses	(6,817)			(5,138)			(4,405)		
Non-interest earning assets	38,503			35,258			19,652		
<b>Total assets</b>	<u>\$ 764,400</u>			<u>\$ 597,811</u>			<u>\$ 396,974</u>		
<b>Interest bearing liabilities</b>									
Interest bearing demand deposits	\$ 52,971	\$ 375	0.71%	\$ 19,380	\$ 84	0.43%	\$ 11,556	\$ 40	0.35%
Money market deposits	112,504	766	0.68%	91,121	521	0.57%	71,134	488	0.69%
Savings deposits	89,852	477	0.53%	113,415	713	0.63%	87,471	670	0.77%
Time deposits	316,149	4,040	1.28%	218,934	2,601	1.19%	140,669	2,017	1.43%
Total interest bearing deposits	571,476	5,658	0.99%	442,850	3,919	0.88%	310,830	3,215	1.03%
Borrowings	14,072	218	1.55%	14,000	218	1.56%	11,843	199	1.68%
Subordinated debentures	14,506	1,065	7.34%	-	-	-	-	-	-
<b>Total interest bearing liabilities</b>	<u>600,054</u>	<u>6,941</u>	<u>1.16%</u>	<u>456,850</u>	<u>4,137</u>	<u>0.91%</u>	<u>322,673</u>	<u>3,414</u>	<u>1.06%</u>
Non-interest bearing deposits	94,817			77,831			39,030		
Other liabilities	1,821			1,600			1,164		
Stockholders' equity	67,708			61,530			34,107		
<b>Total liabilities and stockholders' equity</b>	<u>\$ 764,400</u>			<u>\$ 597,811</u>			<u>\$ 396,974</u>		
Net interest income/interest rate spread (2)		23,977	3.06%		21,312	3.57%		13,253	3.31%
Net interest margin (2) (4)			3.27%			3.75%			3.47%
Tax-equivalent adjustment (2)		(154)			(99)			(47)	
Net interest income		<u>\$ 23,823</u>			<u>\$ 21,213</u>			<u>\$ 13,206</u>	

(1) Average balances of investment securities available for sale are based on amortized cost.

(2) Interest and average rates are presented on a tax equivalent basis using a federal income tax rate of 34 percent.

(3) Average balances of loans include loans on nonaccrual status.

(4) Net interest income divided by average total interest earning assets.

### Rate/Volume Analysis.

Changes in net interest income and margin result from the interaction between the volume and composition of interest earning assets, interest bearing liabilities, related yields and associated funding costs.

The following table demonstrates the impact on net interest income of changes in the volume of interest earning assets and interest bearing liabilities and changes in interest rates earned and paid for the years presented.

### CHANGES IN NET INTEREST INCOME

	Year Ended December 31, 2015 Compared to 2014			Year Ended December 31, 2014 Compared to 2013		
	Increase (Decrease) Due to Change (1) in			Increase (Decrease) Due to Change (1) in		
	Average Volume	Average Rate	Net Change	Average Volume	Average Rate	Net Change
	(in thousands)					
<b>Interest income</b>						
Investment securities (2)	\$ 455	\$ (104)	\$ 351	\$ 314	\$ 210	\$ 524
Loans	6,428	(1,322)	5,106	8,327	(131)	8,196
Federal funds sold and interest bearing deposits in other banks	40	(11)	29	30	10	40
Restricted investment in bank stocks	2	(1)	1	13	6	19
Other investments	-	(18)	(18)	-	3	3
<b>Total interest income (2)</b>	<u>6,925</u>	<u>(1,456)</u>	<u>5,469</u>	<u>8,684</u>	<u>98</u>	<u>8,782</u>
<b>Interest expense</b>						
Interest bearing demand deposits	213	78	291	32	12	44
Money market deposits	135	110	245	123	(90)	33
Savings deposits	(135)	(101)	(236)	177	(134)	43
Time deposits	1,230	209	1,439	975	(391)	584
Total interest bearing deposits	1,443	296	1,739	1,307	(603)	704
Borrowings	1	(1)	-	34	(15)	19
Subordinated debentures	1,065	-	1,065	-	-	-
<b>Total interest expense</b>	<u>2,509</u>	<u>295</u>	<u>2,804</u>	<u>1,341</u>	<u>(618)</u>	<u>723</u>
<b>Net interest income (2)</b>	<u>\$ 4,416</u>	<u>\$ (1,751)</u>	<u>\$ 2,665</u>	<u>\$ 7,343</u>	<u>\$ 716</u>	<u>\$ 8,059</u>

(1) Changes in interest income or expense attributable to both changes in volume and changes in rate have been allocated in proportion to the relationship of the absolute dollar amount of change in each category.

(2) Interest is presented on a tax equivalent basis using a federal income tax rate of 34 percent.

Our tax equivalent net interest margin for 2015 was 3.27% compared to 3.75% for 2014. The net interest margin is calculated by dividing net interest income by average interest earning assets. As has been the case over the last several years, the Federal Open Market Committee kept the targeted federal funds rate at 25 basis points during most of 2015, having increased the rate to 50 basis points in mid-December 2015. As a result of this prolonged low interest rate environment and increased competition for loans we experienced a lower net interest margin in 2015 compared to 2014, due primarily to lower loan yields and higher interest bearing liabilities costs.

Despite the interest rate increase by the Federal Open Market Committee in December 2015, we believe that, based on the expectation of a continued low interest rate environment and the shape of the U.S. Treasury yield curve at year-end 2015, there will be continued pressure on our net interest margin until the yield curve steepens further. Additionally, competition for loans and deposits is expected to continue to put pressure on our net interest margin during 2016.

Net interest income on a tax equivalent basis increased \$2.7 million, or 12.5%, to \$24.0 million for 2015, compared to \$21.3 million for 2014. The increase for the comparative years is attributed primarily to average loan growth, partially offset by a lower average yield on loans. To a lesser extent, the increase in average investment securities also contributed to higher net interest income in 2015. Also partially offsetting the increase in net interest income was a higher volume of interest bearing liabilities, mainly deposits and, to a lesser extent, subordinated debentures, and the related interest expense. For the comparative years presented, interest income rose primarily due to higher interest income on loans. For 2015, interest income rose \$5.5 million, or 21.5%, to \$30.9 million from \$25.4 million in 2014. Average loans for the comparative annual periods increased \$130.5 million or 28.6%. Average interest earning assets increased \$165.0 million, or 29.1%, to \$732.7 million in 2015 from \$567.7 million in 2014.

Interest and fees on loans increased 21.7% to \$28.6 million for 2015 compared to \$23.5 million for 2014 primarily due to significant loan volume, as the average loan yield declined 28 basis points to 4.88% for 2015 compared to

5.16% for 2014. Our loan yield is affected by market rates, the level of adjustable rate loans, repayment, re-pricing and refinancing of higher rate fixed rate loans, prepayment penalties, interest income on certain paid off nonaccrual and ASC 310-30 acquired loans, the level of fees paid and other factors. Increased competition in our markets was reflected in competitive terms and interest rates on fixed rate loans, which contributed to a lower average loan yield in 2015.

Average investment securities increased \$21.0 million, or 28.5%, to \$94.8 million in 2015, compared to \$73.7 million in 2014, while the portfolio yield decreased by 14 basis points to 2.14% for 2015, compared to 2.28% in 2014. As a result, interest income on investment securities on a tax equivalent basis for 2015 increased \$351,000 to \$2.0 million compared to \$1.7 million for 2014. The increase in average investment securities in 2015 was due primarily to investment of excess liquidity from lower yielding overnight invested funds.

Average interest bearing liabilities increased \$143.2 million, or 31.3%, to \$600.1 million for 2015 compared to \$456.9 million for 2014. During 2015, competitive pricing attracted deposits to fund loan growth. In addition, we issued subordinated debentures in 2015, which qualify as Tier 2 capital, to provide for future asset growth. The cost of interest bearing liabilities increased 25 basis points to 1.16% for 2015 compared to 0.91% for 2014. Interest expense on average interest bearing liabilities increased \$2.8 million, or 67.8%, for the year ended December 31, 2015 compared to the same period in 2014 due to higher average deposits and the addition of subordinated debentures.

Average interest bearing deposit growth of \$128.6 million in 2015 was led primarily by time deposits and, to a lesser extent, interest bearing demand deposits. Time deposits and interest bearing demand deposits grew \$97.2 million and \$33.6 million, respectively. Both of these products were competitively priced during 2015 to attract deposits in order to fund commercial loan growth. As a result, our average cost of deposits increased 11 basis points to 0.99% during 2015.

Average non-interest bearing demand deposits increased \$17.0 million to \$94.8 million in 2015 compared to \$77.8 million in 2014. The increase was primarily due to growth in business accounts.

Average borrowed funds were \$14.1 million for 2015 and \$14.0 million for 2014. The average rate paid on borrowings was 1.55% and 1.56% for 2015 and 2014, respectively. We generally use FHLB advances to provide loan funding and manage interest rate risk. FHLB advances have generally been purchased with 3-5 year terms attempting to match fund commercial loans, thereby limiting interest rate risk exposure.

Average subordinated debentures were \$14.5 million in 2015. In April 2015, we completed a \$22.0 million private placement of fixed-to-floating rate subordinated debentures with a 10-year maturity at a fixed interest rate of 6.75% for the first 5 years. We plan to use the additional capital for general corporate purposes including organic growth initiatives and potential merger and acquisition opportunities. Subordinated debentures in our consolidated statements of financial condition and our average balance sheets include related unamortized debt issuance costs. The debt issuance costs are being amortized into interest expense. The average rate on our subordinated debentures for 2015 was 7.34%.

In 2016, we expect continued competition for commercial loans and retail deposits. To achieve our profitability goals in 2016 we will need to increase commercial loans, maintain a stable sound asset quality profile, effectively price deposits and continue to build our lower cost core deposit base in the expanded markets we now serve.

### **Provision for Loan Losses**

We provide for loan losses by a charge to current income to maintain the allowance for loan losses at an adequate level to absorb probable losses inherent in our loan portfolio, determined according to our documented allowance adequacy methodology. The provision for loan losses is determined after a detailed review of our loan portfolio which focuses on, including other things, credit risk ratings, delinquent and nonaccrual loans and the level of problem credits.

The provision for loan losses for the year ended December 31, 2015 was \$2.7 million compared to \$2.4 million for 2014. Despite significant loan growth, a marked improvement in the loan portfolio's asset quality coupled with lower net charge offs limited the increase in the provision for loan losses to \$231,000 for the year ended December 31, 2015 compared to the year ended December 31, 2014. Net charge offs were 0.14% and 0.22% of average loans for the years ended December 31, 2015 and 2014, respectively. At December 31, 2015 and 2014, the allowance for loan losses to total loans ratio was 1.15% and 1.11%, respectively.

### **Non-Interest Income**

The two largest components of our non-interest income in 2015 were gains on recovery of acquired loans and income on bank-owned life insurance ("BOLI"). We also earned non-interest income from service charges and related fees on deposit accounts, loan fees and fees for other banking services. For the year ended December 31, 2015, non-interest income excluding gains on recovery of acquired loans represented less than 3% of our gross revenue.

Non-interest income for 2015 totaled \$1.6 million compared to \$5.1 million in 2014. The decrease in non-interest income in 2015 compared to 2014 was due primarily to the gain on acquisition of HCB of \$2.6 million and gains on

recovery of acquired loans totaling \$1.4 million in 2014. Gains on recovery of acquired loans totaled \$744,000 in 2015, a decrease of \$681,000 compared to 2014. In addition, in 2014 non-interest income included gains on the sale of Small Business Administration loans of \$283,000.

Income on BOLI was \$425,000 in 2015, an increase of \$83,000, or 24.3%, from \$342,000 in 2014. BOLI income is exempt from federal and state income taxes as long as the policies are held until the death of the insured individuals and the income is retained within the policy. BOLI assets are single premium policies purchased from multiple carriers to offset the costs of employee benefits. The level of these assets is generally limited to 25% of Tier 1 capital at the time of purchase.

Service fees on deposit accounts totaled \$128,000 in 2015, a decrease of \$8,000 compared to \$136,000 in 2014. Loan fee income increased \$22,000 to \$44,000 in 2015. Other non-interest income increased by \$40,000 in 2015 to \$291,000, compared to \$251,000 in 2014. Other non-interest income includes debit card income, remote deposit capture fees, ATM fees and wire transfer fees.

As we add new branches and customers, we expect the level of our non-interest income to grow in service fees on deposit accounts. With our focus on net interest income generation, however, non-interest income is expected to remain a minor portion of our gross revenue.

### **Non-Interest Expense**

Non-interest expense consists of salaries and employee benefits, occupancy, equipment and other expenses related to conducting our operations and growing our business. Other expenses include loan origination expenses and expenses associated with the management of problem assets, including OREO, data processing fees, marketing expenses and regulatory and professional fees.

Non-interest expense has increased as we have grown and invested in our staffing and infrastructure. For 2015, non-interest expense totaled \$17.7 million, a \$1.9 million or 12.0% increase from \$15.8 million in 2014. The year over year increase was primarily due to higher salaries and employee benefits, occupancy and equipment expense, other real estate expense, other professional fees and other expenses related to our growth. Non-interest expense for 2015 included no merger-related expenses compared to \$590,000 in 2014. Merger-related expenses included fees paid to our financial advisor, merger proxy-related costs, integration and conversion costs and legal fees associated with our acquisition of HCB.

Salaries and employee benefits is the largest component of non-interest expense. Benefits expense includes the cost of health insurance, other benefit plans and payroll taxes, which have increased as we have employed more personnel as we have grown. Salaries and employee benefits increased \$1.3 million, or 16.7%, to \$9.2 million in 2015 compared to \$7.9 million for 2014. Salary expense rose \$1.1 million to \$7.6 million in 2015 due to several factors, including: (i) severance costs associated with the resignation of our Chief Operating Officer; (ii) staff hired during 2015, including staffing associated with the opening of our Trevese, Pennsylvania branch in May 2015; (iii) the full year impact of staffing associated with our Cranbury, New Jersey branch which opened in October 2014 and acquired HCB branches; and (iv) annual merit pay increases and performance-based incentive bonus payments. Benefits expense increased \$245,000, or 17.9%, due to higher benefit costs, including health insurance costs, payroll taxes associated with our increase in employees and stock-based compensation expense.

Full-time equivalent employees increased to 99 at December 31, 2015 from 94 at December 31, 2014.

Occupancy and equipment expense increased \$391,000, or 19.7%, to \$2.4 million for 2015 compared to \$2.0 million in 2014. Occupancy and equipment expense consists primarily of rent, real estate taxes, depreciation, maintenance and expenses associated with equipment. The principal increase was in occupancy expense, which increased \$333,000 primarily due to additional rent associated with our Trevese branch which opened in May 2015 and the full year impact of rent expense for our Cranbury branch and acquired HCB branches. In addition, building repairs and maintenance costs have increased as we have added facilities.

Other professional fees increased \$134,000, or 12.3%, to \$1.2 million for 2015 compared to \$1.1 million in 2014. The increase was primarily due to higher consulting fees. Consulting fees increased, in part, due to the use of consultants to improve operational efficiencies as we have grown and increased compliance costs associated with being a growing public company.

Other real estate owned expense, net, increased \$366,000, or 84.1%, to \$801,000 for 2015 compared to \$435,000 in 2014. The increase was due primarily to the writedown of certain OREO properties as we actively work to dispose of these nonperforming assets.

Other non-interest expenses that increased due to our growth included directors' fees, data processing fees and insurance costs. Directors' fees increased \$99,000, or 30.0%, to \$429,000 in 2015 compared to \$330,000 in 2014,

reflective of increases to bring our directors' fees in line with that of peer institutions. Data processing fees increased \$81,000, or 11.1%, to \$811,000 in 2015 compared to \$730,000 in 2014. Insurance expense increased \$29,000, or 17.4%, to \$196,000 in 2015 compared to \$167,000 in 2014 due primarily to increased coverage limits and insurance associated with additional branches.

We continue to actively manage the level of our non-interest expense growth. During 2015 we streamlined our administrative structure to help reduce costs going forward. In the fourth quarter of 2015 we finalized the closure of our Route 10 branch in Randolph, New Jersey. While non-interest expense will continue to increase in 2016 as we grow, the cost containment efforts instituted in 2015 are expected to reduce the level of non-interest expense growth compared to prior years.

The efficiency ratio, a non-U.S. GAAP financial measure that we believe is widely followed in the banking industry, measures adjusted non-interest expense as a percentage of adjusted total revenue. Our efficiency ratio for 2015 was 71.73% compared to 69.34% for 2014.

The following table provides a reconciliation between certain U.S. GAAP financial measures (net interest income, non-interest income and non-interest expense) and the related non-U.S. GAAP measures (adjusted non-interest expense, total revenue and adjusted total revenue) to derive the efficiency ratio measure:

	<b>Year Ended December 31,</b>	
	<b>2015</b>	<b>2014</b>
	<b>(dollars in thousands)</b>	
Non-interest expense	\$ 17,725	\$ 15,820
Less: Merger-related expenses	-	590
Adjusted non-interest expense (numerator)	<u>\$ 17,725</u>	<u>\$ 15,230</u>
Net interest income	\$ 23,823	\$ 21,213
Non-interest income	<u>1,643</u>	<u>5,099</u>
Total revenue	25,466	26,312
Less:		
Gains on sale of investment securities, net	11	34
Gains on sales of loans held for sale	-	283
Gains on acquisition of Heritage Community Bank	-	2,606
Gains on recovery of acquired loans	<u>744</u>	<u>1,425</u>
Adjusted total revenue (denominator)	<u>\$ 24,711</u>	<u>\$ 21,964</u>
Efficiency ratio	71.73%	69.34%

### **Income Taxes**

In 2015, we recorded income tax expense of \$1.2 million compared to \$2.2 million for the year ended December 31, 2014. In the fourth quarter of 2014, we implemented a tax planning strategy that reduced our state taxes and our overall effective tax rate in 2015. Additionally, in the third quarter of 2015 we recorded a tax benefit for a change in estimate relating to our 2014 income tax provision.

Our effective tax rate for 2015 was 23.36% compared to 27.54% for 2014. Our effective tax rates for 2015 and 2014 reflect the ownership of tax-exempt BOLI and tax-free municipal securities and for 2015 reflects the results of our real estate investment trust tax planning strategy. Also, our effective tax rate for 2014 reflects the \$2.6 million tax-free bargain purchase gain on the acquisition of HCB. Absent these tax advantages, our effective tax rate would have been 39.94%, which is the combined federal and state statutory tax rate for a New Jersey corporation.

### **FINANCIAL CONDITION**

#### **Assets**

Total assets increased from \$677.5 million at December 31, 2014 to \$855.5 million at December 31, 2015, an increase of \$178.0 million or 26.3%. The increase was primarily attributable to loan growth. The growth in assets was funded primarily by an increase in deposits of \$142.5 million and borrowings and subordinated debentures of \$31.5 million.

We expect robust asset growth in 2016 as we continue to grow our commercial loan portfolio in our new and established markets. In January 2016, we expanded our central New Jersey market and opened a branch in Hunterdon County, New Jersey. In 2015 we entered the Bucks County, Pennsylvania market, opening a branch in Trevoise. In 2014 we created a northern New Jersey market presence by adding branches in Morris County through the acquisition of HCB and also added a branch in Middlesex County in our central New Jersey market.

## Investment Securities

At December 31, 2015, the investment securities portfolio was comprised of obligations of U.S. government agencies, agency mortgage-backed securities, tax-exempt obligations of state and political subdivisions, asset-backed securities and corporate obligations. There were no securities issued by any one issuer exceeding 10% of stockholders' equity, except for securities issued by U.S. government-sponsored agencies, including mortgage-backed securities issued by the Government National Mortgage Association, the Federal National Mortgage Association and the Federal Home Loan Mortgage Corporation.

Our securities are investment grade as rated by Moody's and/or Standard and Poor's and conform to our investment policy guidelines.

The investment securities portfolio is used principally to manage liquidity, interest rate risk and regulatory capital, and to take advantage of market opportunities that provide favorable returns with limited credit risk. The portfolio is generally structured to provide consistent cash flows to enhance liquidity and provide funding for loan growth.

Investment securities are classified as "held to maturity" ("HTM"), "available for sale" ("AFS"), or "trading" at time of purchase. We held no trading securities at December 31, 2015 or 2014. Securities are classified as HTM based upon our intent and ability to hold them to maturity. Such securities are stated at amortized cost or book value and adjusted for unamortized purchase premiums and discounts. Securities which are bought and held principally for resale in the near term are classified as trading securities and are carried at market value. Realized gains and losses as well as gains and losses from marking the portfolio to fair value are included in trading revenue. Securities not classified as HTM are classified as AFS. AFS securities are those securities that we intend to hold for an indefinite period of time but not necessarily to maturity and are carried at fair value. Unrealized gains and losses on AFS securities are reported as a component of accumulated other comprehensive income, net of tax, which is included in stockholders' equity unless a decline in value is deemed to be other-than-temporary, in which case the decline is reported in current period results. Any decision to sell a security classified as AFS would be based on various factors, including significant movements in interest rates, changes in the maturity mix of assets and liabilities, liquidity needs, regulatory capital considerations and other factors.

At December 31, 2015, the investment securities portfolio totaled \$98.6 million or 11.5% of assets, compared to \$74.7 million or 11.0% of assets at December 31, 2014. The increase was due primarily to the purchase of residential mortgage-backed securities and obligations of state and municipal subdivisions or municipal bonds. Agency mortgage-backed securities represented 60.4% of the total investment portfolio at year-end 2015. In 2015 we purchased securities during periods of slower loan growth to reduce levels of excess liquidity.

### Investment Securities Available for Sale

The following tables present the amortized cost and estimated fair values of our available for securities portfolio at December 31, 2015 and 2014:

	December 31, 2015			Fair Value
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	
	(in thousands)			
Investment securities available for sale:				
Residential mortgage-backed securities:				
Issued by FNMA and FHLMC	\$ 32,638	\$ 212	\$ (163)	\$ 32,687
Issued by GNMA	3,321	3	(39)	3,285
Asset-backed securities	3,485	-	(157)	3,328
Corporate obligations	6,154	1	(114)	6,041
Total	<u>\$ 45,598</u>	<u>\$ 216</u>	<u>\$ (473)</u>	<u>\$ 45,341</u>

	December 31, 2014			Fair Value
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	
	(in thousands)			
Investment securities available for sale:				
Residential mortgage-backed securities:				
Issued by FNMA and FHLMC	\$ 32,759	\$ 404	\$ (59)	\$ 33,104
Issued by GNMA	4,524	3	(54)	4,473
Corporate obligations	2,799	14	-	2,813
Total	<u>\$ 40,082</u>	<u>\$ 421</u>	<u>\$ (113)</u>	<u>\$ 40,390</u>

## Investment Securities Held to Maturity

The following tables present the amortized cost and estimated fair values of our held to maturity securities portfolio at December 31, 2015 and 2014:

	<b>December 31, 2015</b>			
	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Fair Value</b>
		(in thousands)		
Investment securities held to maturity:				
U.S. Government-sponsored agency securities	\$ 2,000	\$ 156	\$ -	\$ 2,156
Residential mortgage-backed securities:				
Issued by FNMA and FHLMC	21,444	192	(148)	21,488
Issued by GNMA	2,171	-	(46)	2,125
Obligations of state and political subdivisions	27,647	404	(27)	28,024
Total	<u>\$ 53,262</u>	<u>\$ 752</u>	<u>\$ (221)</u>	<u>\$ 53,793</u>
	<b>December 31, 2014</b>			
	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Fair Value</b>
		(in thousands)		
Investment securities held to maturity:				
U.S. Government-sponsored agency securities	\$ 2,000	\$ 194	\$ -	\$ 2,194
Residential mortgage-backed securities:				
Issued by FNMA and FHLMC	13,106	168	(22)	13,252
Obligations of state and political subdivisions	19,167	171	(50)	19,288
Total	<u>\$ 34,273</u>	<u>\$ 533</u>	<u>\$ (72)</u>	<u>\$ 34,734</u>

As of December 31, 2015, our AFS investment securities totaled \$45.3 million, an increase of \$4.9 million from \$40.4 million at December 31, 2014. The AFS portfolio represented 46.0% of the total investment portfolio at December 31, 2015 and was composed primarily of residential mortgage-backed securities (“MBS”). The increase in the AFS portfolio in 2015 compared to 2014 was due primarily to the purchase of asset-backed securities and corporate obligations, partially offset by lower MBS balances. There was an unrealized loss on AFS securities, net of tax, of \$154,000 at December 31, 2015 compared to an unrealized gain, net of tax, of \$185,000 at December 31, 2014.

HTM investment securities totaled \$53.3 million at December 31, 2015 compared to \$34.3 million at December 31, 2014. The increase in the HTM portfolio in 2015 was due to the purchase of MBS and tax-free municipal bonds. The HTM portfolio is composed primarily of municipal bonds. At December 31, 2015, our municipal bond portfolio totaled \$27.6 million or 51.9% of the HTM portfolio. The majority of the municipal bond portfolio was made up of New Jersey school-based bonds further secured through the New Jersey Fund for Support of Free Public Schools. Each New Jersey school-based bond has an implicit AA rating. Increasing the holding of tax-free municipal bonds reduces our effective tax rate and enhances the tax equivalent yield of our investment portfolio. At December 31, 2015, the HTM MBS portfolio totaled \$23.6 million or 44.3% of total HTM securities. Certain MBS at the time of purchase in 2015 were classified as HTM due to potential market value fluctuations in a rising rate environment.

We evaluate all securities with unrealized losses quarterly to determine whether the losses are other than temporary. At December 31, 2015 and 2014, we determined that all unrealized losses were temporary in nature. This conclusion was based on several factors, including the strong credit quality of the securities. We believe that the unrealized losses in the investment portfolio were caused by changes in interest rates, market credit spreads, and perceived and actual changes in prepayment speeds on MBS.

The following table presents the maturity distribution and weighted average yields of our investment securities portfolio on a contractual maturity basis at December 31, 2015:

	<b>December 31, 2015</b>					
	<b>Available for Sale</b>			<b>Held to Maturity</b>		
	<b>Amortized Cost</b>	<b>Fair Value</b>	<b>Weighted Average Yield (1)</b>	<b>Amortized Cost</b>	<b>Fair Value</b>	<b>Weighted Average Yield (1)</b>
	(in thousands)					
Due within one year	\$ -	\$ -	-	\$ 546	\$ 547	1.61%
Due after one year through five years	1,745	1,738	2.60%	14,723	14,962	2.30%
Due after five years through ten years	7,894	7,631	1.06%	12,849	13,122	2.79%
Due after ten years	-	-	-	1,529	1,549	3.47%
Residential mortgage-backed securities:						
Issued by FNMA and FHLMC	32,638	32,687	2.25%	21,444	21,488	2.00%
Issued by GNMA	3,321	3,285	1.66%	2,171	2,125	2.97%
<b>Total</b>	<b>\$ 45,598</b>	<b>\$ 45,341</b>	<b>2.01%</b>	<b>\$ 53,262</b>	<b>\$ 53,793</b>	<b>2.36%</b>

(1) Presented on a tax equivalent basis using a federal income tax rate of 34 percent.

### **Mortgage-Backed Securities**

We had \$59.6 million and \$50.7 million of residential MBS at December 31, 2015 and 2014, respectively. All of the MBS we own were issued by FNMA, FHLMC or GNMA. The MBS have generally been purchased with 3-4 year average lives in the base case. MBS are expected to provide stable cash flows in rising or falling interest rate environments. These securities provide liquidity through the monthly cash flow of principal and interest. Cash flows from the MBS portfolio totaled \$10.2 million and \$7.3 million in 2015 and 2014, respectively. Included in our MBS portfolio at December 31, 2015 were \$30.4 million of U.S. agency CMOs.

Like all securities we own, MBS are sensitive to changes in interest rates, increasing and decreasing in market value as interest rates rise and fall. As interest rates rise, cash flows from MBS prepayments generally decline while the duration extends. On the other hand, when interest rates fall, prepayments generally increase, which may reduce the yield on mortgage-backed securities, with reinvestment of the proceeds generally at lower yields.

In 2016, we will continue to monitor the impact of changes in interest rates, cash flows and duration to investment portfolio performance and adjust our strategy accordingly, consistent with our asset and liability objectives. We anticipate the continued purchase of tax-exempt municipal securities to lower our effective income tax rate.

See Note 3 of the Notes to Consolidated Financial Statements included elsewhere in this document for more information regarding our investment securities portfolio.

### **Other Investments**

Other investments consist of the Solomon Hess SBA Loan Fund (“Fund”), which we hold to assist in satisfying our CRA lending requirements. An investor can have its interest in the Fund redeemed for the balance of its capital account at any quarter end, assuming it gives the Fund 60 days’ notice. The investment in this Fund is recorded at cost. At December 31, 2015 and 2014, our balance in the Fund was \$5.0 million.

### **Loans**

Our loan portfolio consists primarily of commercial real estate loans and commercial and industrial loans. We have experienced consistent loan growth over the last several years. Our loan portfolio is the highest yielding component of our interest earning assets.

Total loans at December 31, 2015 were \$689.9 million, an increase of \$142.1 million, or 25.9%, compared to \$547.8 million at year end 2014. Growth was primarily in commercial real estate loans. Growth in average loans for 2015 was \$130.5 million.

We continue to experience increased competition reflected in aggressive pricing and terms offered by our competitors. We continue to focus our efforts on building new relationships with creditworthy borrowers in our markets and providing quality service to our established loan customers who value our relationship banking philosophy.

The following table reflects the composition of the loan portfolio at each year-end presented:

	<b>December 31,</b>				
	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
	<b>(in thousands)</b>				
Commercial and industrial	\$ 99,852	\$ 101,090	\$ 60,407	\$ 52,246	\$ 33,788
Commercial real estate:					
Owner-occupied	158,939	122,283	80,140	58,685	53,259
Investor	273,532	196,992	122,499	82,668	63,185
Construction and development	44,169	35,601	23,537	13,692	17,657
Multi-family	42,558	26,987	17,028	15,950	10,889
Residential real estate:					
Residential mortgage and first lien home equity loans	33,691	33,858	22,635	19,885	13,395
Home equity—second lien loans and revolving lines of credit	22,946	23,977	7,851	9,560	5,690
Consumer and other	15,426	7,666	6,366	7,648	9,343
	<u>691,113</u>	<u>548,454</u>	<u>340,463</u>	<u>260,334</u>	<u>207,206</u>
Net deferred loan fees and costs	(1,226)	(695)	(488)	(295)	(182)
Total loans	<u>\$ 689,887</u>	<u>\$ 547,759</u>	<u>\$ 339,975</u>	<u>\$ 260,039</u>	<u>\$ 207,024</u>

At December 31, 2015, total commercial loans represented 89.7% of total loans. We manage risk associated with our commercial loan portfolio through underwriting policies and procedures, diversification and loan monitoring efforts. Our underwriting standards include requiring independent third-party appraisals, periodic property inspections, analyses of the quality and experience of the organization or developer managing each property, and evaluations of the cash flow capability of borrowers to repay loans. In addition to real estate collateral, the majority of our commercial loans are secured by business assets and many are supported by personal guarantees and other assets of the principals or the borrower.

Commercial and industrial loans consist of lines of credit, term loans and demand loans. Commercial and industrial loans typically consist of loans to finance equipment, inventory, receivables, and other working capital needs to small to mid-sized businesses. Commercial and industrial loans declined \$1.2 million, or 1.2%, to \$99.9 million in 2015 from \$101.1 million in 2014. Our commercial and industrial loan portfolio encompasses a wide variety of industry classifications. Industry classifications include real estate-related, construction and services. Loans to the service industry, for example, include loans made to healthcare facilities, professionals and hotels, among others. There are no significant concentrations of loans to any particular sector of the services industry. We will continue to monitor loan concentrations by industry classification and diversify risk as we deem appropriate.

Commercial real estate loans, the largest component of our loan portfolio, are composed of owner-occupied, investor, construction, land development and other land loans and multi-family loans. Commercial real estate loans grew \$137.3 million, or 36.0%, to \$519.2 million in 2015 from \$381.9 million in 2014. The principal areas of growth were in commercial real estate investor (“CREI”) and commercial real estate owner-occupied (“CREO”) loans. CREI and CREO loans grew 38.9% and 30.0%, respectively. CREI and CREO loans are generally offered on a fixed and variable rate basis with a 5-year repricing and a term of 5-15 years.

CREI loans grew \$76.5 million to \$273.5 million in 2015. CREI loans include investor-owned and tenanted investment properties. CREI loans are secured by different types of properties including retail, office, industrial and mixed use. Retail properties make up our largest concentration, comprising \$96.6 million of CREI loans. Our retail concentration is further broken down into 3 categories: single tenant/credit rated, single tenant/non-credit rated and strip mall/multiple tenants. Loans secured by office buildings make up our next largest concentration totaling \$35.8 million. Loans secured by industrial properties totaled \$40.6 million. Mixed use properties totaled \$28.1 million. Other types of investor loans include medical buildings and hotels.

CREO loans grew \$36.7 million to \$158.9 million in 2015. CREO loans are made for the acquisition of new property or the refinancing of existing property. These loans are typically related to commercial businesses and secured by the underlying real estate used in the business or real property of the principals.

Construction and development loans primarily fund residential and commercial projects, and to a lesser extent, acquisition of land for future development. Residential construction loans include single family and multi-family projects. Commercial construction loans include office and professional development, retail development and other

commercial-related projects. Generally, construction loans have terms of 1-2 years, are interest only, and have floating rates of interest indexed to the prime rate. Construction, land development and other land loans represented 6.4% of the loan portfolio or \$44.2 million at December 31, 2015. Multi-family loans consist primarily of loans secured by apartment buildings and are generally originated on a fixed rate basis for 5-10 year terms. Multi-family loans grew \$15.6 million, or 57.7%, to \$42.6 million in 2015 from \$27.0 million in 2014.

The following tables provide information concerning the maturities and interest rate sensitivity of our commercial and industrial and commercial real estate—construction and development portfolios at December 31, 2015:

	<b>December 31, 2015</b>			<b>Total</b>
	<b>Due Under 1 Year</b>	<b>Due 1 to 5 Years</b>	<b>Due Over 5 Years</b>	
	(in thousands)			
<b>Maturities by Portfolio Type</b>				
Commercial and industrial	\$ 29,539	\$ 45,101	\$ 25,212	\$ 99,852
Construction and development	30,005	11,043	3,121	44,169
Total	<u>\$ 59,544</u>	<u>\$ 56,144</u>	<u>\$ 28,333</u>	<u>\$ 144,021</u>
<b>Maturities by Interest Rate Type</b>				
Fixed rate	\$ 10,981	\$ 39,729	\$ 23,214	\$ 73,924
Floating rate	48,563	16,415	5,119	70,097
Total	<u>\$ 59,544</u>	<u>\$ 56,144</u>	<u>\$ 28,333</u>	<u>\$ 144,021</u>

Residential real estate loans are composed of loans secured by 1-4 family properties, in two main categories: (i) residential mortgage and first lien home equity loans, and (ii) second lien home equity loans and revolving lines of credit. Generally, 1-4 family residential loans are made in connection with a broader loan relationship. We underwrite home equity loans to the same credit standards as single family homes. We generally underwrite residential real estate loans to conform to standards required by the Federal National Mortgage Association and the Federal Home Loan Mortgage Corporation. Residential real estate loans totaled \$56.6 million at December 31, 2015 and declined \$1.2 million in 2015 compared to 2014. Residential mortgage and first lien home equity loans decreased \$167,000 to \$33.7 million at December 31, 2015. Second lien home equity loans and revolving lines of credit declined \$1.0 million during 2015. At December 31, 2015, residential real estate loans represented 8.2% of total loans.

Consumer and other loans include auto loans, personal loans, traditional installment loans and other loans. At December 31, 2015, consumer and other loans totaled \$15.4 million compared to \$7.7 million at December 31, 2014. Consumer and other loans represented 2.2% of total loans at December 31, 2015.

We believe we can achieve our loan origination goals in 2016 by capitalizing on our strength as a commercial lender and continuing to develop business in new markets. With a higher legal lending limit of \$14.7 million at December 31, 2015, we can compete for larger loan relationships. Commercial loan growth will remain an important contributor to enhancing our profitability and franchise value.

For further information about our loan portfolio, see Note 4 of the Notes to Consolidated Financial Statements located elsewhere in this document.

### **Asset Quality**

While the most profitable part of our business is commercial lending, the risk and complexity of that business is also the greatest. Extending credit to our borrowers exposes us to credit risk, which is the risk that the principal balance of a loan and related interest will not be collected due to the inability of the borrower to repay the loan. We seek to manage credit risk by carefully analyzing both the debt service capacity of a borrower and the underlying collateral securing their loan. Through our lending and credit risk management functions we continuously review our loan portfolio for credit risk. We manage credit risk in our loan portfolio through written loan policies, which establish underwriting standards or limits deemed necessary or prudent. These guidelines are approved by our Board of Directors.

Nonperforming assets as a percentage of total assets were 0.64% at the end of 2015 compared to 1.39% at the end of 2014. Our allowance for loan losses as a percentage of nonperforming loans increased to 203.43% at the end of 2015 compared to 85.83% at the end of 2014. Net charge offs as a percentage of average loans were 0.14% for 2015 and 0.22% for 2014.

Lastly, our Texas Ratio was 7.18% at the end of 2015 compared to 13.32% at the end of 2014. The Texas Ratio is a non-U.S. GAAP financial measure which we believe is widely followed in the banking industry. The following table provides a reconciliation and calculation of the non-U.S. GAAP Texas Ratio measure:

	<b>December 31,</b>	
	<b>2015</b>	<b>2014</b>
	<b>(in thousands)</b>	
Nonperforming assets (numerator)	<u>\$ 5,490</u>	<u>\$ 9,394</u>
Stockholders' equity	\$ 68,763	\$ 64,759
Plus: Allowance for loan losses	7,940	6,104
Less: Intangible assets	286	356
Total (denominator)	<u>\$ 76,417</u>	<u>\$ 70,507</u>
Texas Ratio	7.18%	13.32%

### Asset Classification

Federal banking regulations and our policies require that we utilize an internal asset classification system as a means of reporting and tracking problem and potential problem assets. Federal banking regulations set forth a grid for classifying problem and potential problem assets as “substandard,” “doubtful” or “loss” assets. Loans classified as “substandard” have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. An asset is considered “substandard” if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. “Substandard” assets include those characterized by the distinct possibility that the insured institution will sustain some loss if the deficiencies are not corrected. Assets classified as “doubtful” have all of the weaknesses inherent in those classified “substandard” with the added characteristic that the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly improbable. Assets classified as “loss” are those considered uncollectible and are charged to the allowance for loan losses. Assets which do not currently expose us to sufficient risk to warrant adverse classification in one of the aforementioned categories but possess weaknesses are designated “special mention”. Loans not classified are rated “pass”.

On a quarterly basis our Asset Quality Review (“AQR”) Committee formally reviews the ratings on all criticized and classified loans. While we make every effort to accurately assess the loan portfolio, we can give no assurance that we have identified all of our potential problem loans. We also engage an independent third-party loan review consultant to review the loan portfolio. As part of their scope they review a significant portion of criticized and classified loans.

The following tables provide information on our “substandard” loans and those designated “special mention” as of the dates indicated. There were no loans classified as “doubtful” or “loss” at December 31, 2015 and 2014.

	<b>December 31, 2015</b>			
	<b>Pass</b>	<b>Special Mention</b>	<b>Substandard</b>	<b>Total</b>
	<b>(in thousands)</b>			
Commercial and industrial	\$ 95,713	\$ 1,531	\$ 2,608	\$ 99,852
Commercial real estate:				
Owner-occupied	152,772	3,454	2,713	158,939
Investor	273,093	100	339	273,532
Construction and development	44,169	-	-	44,169
Multi-family	39,800	2,758	-	42,558
Residential real estate:				
Residential mortgage and first lien home equity loans	32,122	-	1,569	33,691
Home equity–second lien loans and revolving lines of credit	21,944	-	1,002	22,946
Consumer and other	15,203	-	223	15,426
Total	<u>\$ 674,816</u>	<u>\$ 7,843</u>	<u>\$ 8,454</u>	<u>\$ 691,113</u>

	<b>December 31, 2014</b>			
	<b>Pass</b>	<b>Special Mention</b>	<b>Substandard</b>	<b>Total</b>
	(in thousands)			
Commercial and industrial	\$ 97,512	\$ 1,597	\$ 1,981	\$ 101,090
Commercial real estate:				
Owner-occupied	113,333	4,321	4,629	122,283
Investor	196,122	783	87	196,992
Construction and development	35,601	-	-	35,601
Multi-family	24,118	2,869	-	26,987
Residential real estate:				
Residential mortgage and first lien home equity loans	32,567	-	1,291	33,858
Home equity—second lien loans and revolving lines of credit	22,740	133	1,104	23,977
Consumer and other	7,429	-	237	7,666
<b>Total</b>	<b>\$ 529,422</b>	<b>\$ 9,703</b>	<b>\$ 9,329</b>	<b>\$ 548,454</b>

### Past Due Loans

The following tables show the delinquencies in our loan portfolio as of the dates indicated.

	<b>December 31, 2015</b>						
	<b>30-59 Days Past Due</b>	<b>60-89 Days Past Due</b>	<b>Past Due &gt; 90 Days and Still Accruing</b>	<b>Nonaccrual</b>	<b>Total Past Due</b>	<b>Total Current</b>	<b>Total Loans</b>
	(in thousands)						
Commercial and industrial	\$ 1,339	\$ -	\$ -	\$ 1,759	\$ 3,098	\$ 96,292	\$ 99,390
Commercial real estate:							
Owner-occupied	5,333	907	-	987	7,227	151,520	158,747
Investor	100	-	-	-	100	273,373	273,473
Construction and development	550	175	-	-	725	43,444	44,169
Multi-family	157	2,352	-	-	2,509	40,049	42,558
Residential real estate:							
Residential mortgage and first lien home equity loans	-	-	-	414	414	32,011	32,425
Home equity—second lien loans and revolving lines of credit	130	-	75	412	617	21,720	22,337
Consumer and other	177	84	33	223	517	14,909	15,426
<b>Total</b>	<b>\$ 7,786</b>	<b>\$ 3,518</b>	<b>\$ 108</b>	<b>\$ 3,795</b>	<b>\$ 15,207</b>	<b>\$ 673,318</b>	<b>\$ 688,525</b>

	<b>December 31, 2014</b>						
	<b>30-59 Days Past Due</b>	<b>60-89 Days Past Due</b>	<b>Past Due &gt; 90 Days and Still Accruing</b>	<b>Nonaccrual</b>	<b>Total Past Due</b>	<b>Total Current</b>	<b>Total Loans</b>
	(in thousands)						
Commercial and industrial	\$ 1,782	\$ 597	\$ 20	\$ 1,731	\$ 4,130	\$ 96,549	\$ 100,679
Commercial real estate:							
Owner-occupied	921	400	-	1,700	3,021	118,898	121,919
Investor	-	104	-	423	527	196,373	196,900
Construction and development	550	-	-	-	550	35,051	35,601
Multi-family	-	442	2,428	-	2,870	24,117	26,987
Residential real estate:							
Residential mortgage and first lien home equity loans	98	-	-	222	320	32,336	32,656
Home equity—second lien loans and revolving lines of credit	521	-	-	436	957	22,312	23,269
Consumer and other	39	-	-	152	191	7,475	7,666
<b>Total</b>	<b>\$ 3,911</b>	<b>\$ 1,543</b>	<b>\$ 2,448</b>	<b>\$ 4,664</b>	<b>\$ 12,566</b>	<b>\$ 533,111</b>	<b>\$ 545,677</b>

Nonaccrual loans in the preceding tables do not include \$2.6 million and \$2.8 million of loans acquired with deteriorated loan quality, which were recorded at fair value at acquisition, at December 31, 2015 and 2014, respectively.

## Nonperforming Assets and Troubled Debt Restructured Loans

Nonperforming loans consist of loans on a nonaccrual basis and loans past due 90 days or more and still accruing. Nonperforming assets include nonperforming loans, other real estate owned (“OREO”) and other repossessed assets.

The following table provides information concerning our nonperforming assets and performing troubled debt restructured loans as of the dates indicated:

	<b>December 31,</b>				
	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
	(dollars in thousands)				
Nonaccrual loans:					
Commercial and industrial	\$ 1,759	\$ 1,731	\$ 1,640	\$ 286	\$ 224
Commercial real estate:					
Owner-occupied	987	1,700	1,187	1,486	2,445
Investor	-	423	121	265	1,573
Residential real estate:					
Residential mortgage and first lien home equity loans	414	222	172	502	673
Home equity—second lien loans and revolving lines of credit	412	436	145	458	461
Consumer and other	223	152	71	326	333
Total nonaccrual loans	<u>3,795</u>	<u>4,664</u>	<u>3,336</u>	<u>3,323</u>	<u>5,709</u>
Loans past due 90 days or more and still accruing	108	2,448	-	-	52
Total nonperforming loans	3,903	7,112	3,336	3,323	5,761
Other real estate owned, net	1,557	2,182	1,664	2,604	623
Other repossessed assets	30	100	87	-	-
Total nonperforming assets	<u>\$ 5,490</u>	<u>\$ 9,394</u>	<u>\$ 5,087</u>	<u>\$ 5,927</u>	<u>\$ 6,384</u>
Performing troubled debt restructured loans	<u>\$ 481</u>	<u>\$ 585</u>	<u>\$ 209</u>	<u>\$ 32</u>	<u>\$ -</u>
Nonaccrual loans to total loans	0.55%	0.85%	0.98%	1.28%	2.76%
Nonperforming loans to total loans	0.57%	1.30%	0.98%	1.28%	2.78%
Nonperforming assets to total assets	0.64%	1.39%	1.09%	1.69%	2.41%

Nonperforming loans totaled \$3.9 million, or 0.57% of total loans, at December 31, 2015, and \$7.1 million, or 1.30% of total loans, at December 31, 2014. Nonperforming loans at December 31, 2015 and 2014 exclude \$2.6 million and \$2.8 million, respectively, of loans acquired with deteriorated credit quality which were recorded at their fair value at acquisition. Nonperforming loans at December 31, 2014 included a \$2.4 million loan that was 90 days or more past due and still accruing and in the process of collection. Such loan was a performing loan at December 31, 2015. Loans 90 days or more past due and still accruing at December 31, 2015 totaled \$108,000.

The accrual of interest is discontinued on a loan, meaning the loan is placed on nonaccrual status, when the contractual payment of principal or interest has become 90 days past due or management has serious doubt about further collectability of principal or interest, even though the loan is currently performing. A loan may remain on accrual status if it is in the process of collection and is well secured. When a loan is placed on nonaccrual status, unpaid interest credited to income is reversed. Interest income is not accrued on these loans until the loan is brought current, is performing in accordance with the contractual terms for a reasonable period of time, and the ultimate collectability of principal and interest is no longer in doubt.

During 2015, had the nonaccrual loans and the troubled debt restructured loans (“TDRs”), described below, performed in accordance with their original terms, we would have recorded \$327,000 in interest income. Interest income on these loans recognized in 2015 was \$29,000.

Real estate that is acquired through foreclosure or deed in lieu of foreclosure in partial or total satisfaction of loans is classified as OREO. The properties are recorded at fair value less estimated costs to sell at the date acquired. When a property is acquired, the excess of the loan balance over the fair value is charged to the allowance for loan losses. Any subsequent write downs that may be required to the carrying value of the property are recorded in non-interest expense. At December 31, 2015, OREO totaled \$1.6 million compared to \$2.2 million at December 31, 2014. We also had other repossessed assets of \$30,000 and \$100,000 at December 31, 2015 and 2014, respectively, which consist of manufactured housing units.

Loans whose terms have been restructured because of deterioration in the financial position of the borrower are classified as TDRs. On a case by case basis, we may extend, restructure or otherwise modify the terms of existing loans to remain competitive and retain certain borrowers, as well as assist other borrowers who may be experiencing financial difficulties. If a borrower is experiencing financial difficulties and a concession is made by way of a modification of terms we would not otherwise consider, the loan would be classified as a TDR. At December 31, 2015, we had 1 nonperforming TDR for \$1.0 million and 5 performing TDRs totaling \$481,000. At December 31, 2014, we had 5 performing TDRs totaling \$585,000.

We account for our impaired loans in accordance with U.S. GAAP. Impaired loans include nonaccrual loans and performing and nonperforming TDRs. An impaired loan generally is one for which it is probable, based on current information and events, that we will not collect all the amounts due under the contractual terms of the loan agreement. Impairment is measured on a loan-by-loan basis by either the present value of expected future cash flows discounted at the loan's effective interest rate or the fair value of the collateral, if the loan is collateral dependent. Most of our impaired loans are collateral dependent. Total impaired loans amounted to \$4.3 million and \$5.2 million at December 31, 2015 and 2014, respectively.

We remain focused on maintaining sound asset quality. We have worked diligently since the HCB acquisition to actively manage and reduce acquired problem loans. We have had some success in reducing such problem loan assets as reflected by gains on the recovery of acquired loans in 2015 and 2014, which include payoffs on ASC 310-30 loans that were written down to \$0 at the time of acquisition. We also continue to actively work on nonaccrual loans to maximize our collection of principal and interest. We continue to actively work on disposition of our OREO and thereby eliminate the expenses associated with those properties. Since the majority of our loans are backed by real estate collateral, if it were necessary to liquidate our real estate collateral during a period of reduced real estate values, earnings could be negatively impacted.

#### **Allowance for Loan Losses**

The allowance for loan losses ("ALL") is maintained at a level considered adequate to absorb losses inherent in the loan portfolio. The level of the allowance is based on our evaluation of estimated losses in the portfolio, after consideration of risk characteristics of the loans and prevailing and anticipated economic conditions.

Our methodology for evaluating the adequacy of the ALL consists of specific and general components. The specific component relates to loans that are classified as impaired. The general component covers pools of loans by loan class including loans not considered impaired and other loans which have not been otherwise reviewed or measured on an individual basis. These pools of loans are evaluated for loss exposure based upon historical loss rates for each of these classes of loans, adjusted for qualitative factors. Qualitative factors include, among other things, assessments of the amounts and trends of delinquencies, concentrations, risk ratings, charge offs, lending policies and procedures, and experience, ability and depth of lending management and staff. The formal evaluation process for determining the adequacy of the ALL takes place quarterly.

As part of our formal process, our lending staff evaluates and rates our commercial loans at origination based on their respective risk characteristics. On a quarterly basis our AQR Committee, which includes the President and CEO, Chief Lending Officer, Chief Financial Officer and loan relationship and workout managers, formally reviews the ratings on all criticized and classified loans. The AQR Committee oversees higher risk performing loans classified as special mention and substandard, and nonperforming loans. We define higher risk loans as those loans that exhibit certain weaknesses and require a higher level of monitoring because of factors such as payment performance, business conditions, nature of collateral or other factors. The AQR Committee reviews changes in risk ratings, approves strategies regarding problem credits and reviews the impaired loan analyses. Risk classifications range from one to ten or from minimal risk to loss. Charge offs are determined based on this review process. The AQR Committee confirms ALL allocations for all impaired loans and ASC 310-30 loans each quarter. The ALL associated with these loans are based on an analysis of the most probable source of repayment which is normally the liquidation of collateral but could also include discounted future cash flows.

Acquired loans accounted for under ASC 310-30 are individually evaluated for impairment quarterly. To the extent that we experience deterioration in credit quality of the expected cash flows subsequent to acquisition of the loans, an allowance for loan losses would be established based on estimates of future credit losses over the remaining life of the loans. In accordance with U. S. GAAP, there was no carryover of the allowance for loan losses that had been previously recorded by HCB. For additional information on the accounting of acquired loans under ASC 310-30, see Note 1 of the Notes to Consolidated Financial Statements located elsewhere in this document.

Results of regulatory examinations may also impact our allowance for loan losses, as a review of loan quality and the related ALL is an integral part of the regulatory examination process.

We provide for probable loan losses inherent in the loan portfolio by a charge to current income to maintain the allowance for loan losses at an adequate level according to our documented ALL methodology. For additional information on the allowance for loan losses, see Notes 1 and 5 of the Notes to Consolidated Financial Statements located elsewhere in this document.

The following table provides information regarding loans charged off, loan recoveries, the provision for loan losses and the allowance for loan losses for each of the years presented.

	<b>Year Ended December 31,</b>	
	<b>2015</b>	<b>2014</b>
	<b>(in thousands)</b>	
Balance - beginning of year	\$ 6,104	\$ 4,675
Loans charged off:		
Commercial and industrial	(30)	(221)
Commercial real estate:		
Owner-occupied	(728)	(162)
Investor	(103)	(346)
Residential real estate:		
Residential mortgage and first lien home equity loans	(41)	(173)
Home equity—second lien loans and revolving lines of credit	(226)	-
Consumer and other	(19)	(116)
Total charge offs	<u>(1,147)</u>	<u>(1,018)</u>
Recoveries of loans previously charged off:		
Commercial and industrial	32	6
Commercial real estate:		
Owner-occupied	55	-
Investor	175	-
Residential real estate:		
Residential mortgage and first lien home equity loans	39	-
Home equity—second lien loans and revolving lines of credit	10	-
Consumer and other	3	3
Total recoveries	<u>314</u>	<u>9</u>
Net charge offs	(833)	(1,009)
Provision for loan losses	2,669	2,438
Balance - end of year	<u>\$ 7,940</u>	<u>\$ 6,104</u>
Net charge offs to average loans	0.14%	0.22%
Allowance for loan losses to year-end loans	1.15%	1.11%
Allowance for loan losses to nonperforming loans	203.43%	85.83%

The ALL is increased by provisions charged to expense. Loans or portions of loans deemed uncollectible are charged off and deducted from the ALL, while recoveries of amounts previously charged off, if any, are added to the allowance. Recoveries on ASC 310-30 loans that had been partially charged off at the time of acquisition are recognized in interest income on loans since there was no carryover of HCB's ALL at acquisition. Net loan charge offs were \$833,000 for the year ended December 31, 2015 and \$1.0 million for the year ended December 31, 2014. The ratio of net charge offs to average loans was 0.14% for 2015 and 0.22% for 2014. We recorded provisions for loan losses of \$2.7 million and \$2.4 million in 2015 and 2014, respectively.

At December 31, 2015, the ALL totaled \$7.9 million, reflecting an increase of \$1.8 million, or 30.1%, from \$6.1 million at December 31, 2014. The ratio of the allowance for loan losses to total loans was 1.15% and 1.11% at December 31, 2015 and December 31, 2014, respectively. It is our assessment, based on our ALL methodology, judgment and analysis, that the allowance for loan losses was adequate in relation to losses inherent in the portfolio at December 31, 2015 and 2014.

#### **Allocation of the Allowance for Loan Losses**

The general allocation of the ALL is important to maintain the overall allowance at a level that is adequate to absorb credit losses inherent in the total loan portfolio. The allocation is not necessarily indicative of the loan classes in which future loan losses may occur. The total ALL is available to absorb losses from any class of loans.

The following table illustrates the allocation of the ALL among the various loan classes and provides certain other information as of the dates indicated:

	December 31, 2015			December 31, 2014		
	ALL Amount	% of Total ALL	% of Total Loans (dollars in thousands)	ALL Amount	% of Total ALL	% of Total Loans
Commercial and industrial	\$ 1,240	15.62%	0.18%	\$ 1,135	18.60%	0.21%
Commercial real estate:						
Owner-occupied	2,258	28.44%	0.33%	1,355	22.20%	0.25%
Investor	2,838	35.74%	0.41%	2,265	37.11%	0.41%
Construction and development	375	4.72%	0.06%	274	4.49%	0.05%
Multi-family	362	4.56%	0.05%	245	4.01%	0.04%
Residential real estate:						
Residential mortgage and first lien home equity loans	400	5.04%	0.06%	422	6.91%	0.08%
Home equity—second lien loans and revolving lines of credit	232	2.92%	0.03%	221	3.62%	0.04%
Consumer and other	235	2.96%	0.03%	187	3.06%	0.03%
Total	<u>\$ 7,940</u>	<u>100.00%</u>	<u>1.15%</u>	<u>\$ 6,104</u>	<u>100.00%</u>	<u>1.11%</u>

## Deposits

Deposits are our primary source of funds to support growth in earning assets. Total deposits reached \$739.0 million at December 31, 2015, an increase of \$142.5 million, or 23.9%, from \$596.5 million at December 31, 2014. At December 31, 2015, each of our existing branches at that date held an average of \$82.1 million in deposits. We had no brokered deposits at December 31, 2015 or 2014.

In 2015 we expanded our geographic footprint into Trevoze, Bucks County, Pennsylvania. Throughout 2015 we marketed our products and services to attract core deposits. Expanding our geographic footprint into new markets is an important factor in attracting a lower cost diversified deposit base to fund loans at appropriate margin spreads. In January 2016, we opened a branch in the new market of Flemington, Hunterdon County, New Jersey.

The cost of interest bearing deposits was 0.99% for 2015 compared to 0.88% for 2014. During 2015 we competitively priced deposits, particularly certificates of deposit and interest bearing demand deposits, to fund loan growth, which resulted in a higher average cost of interest bearing deposits.

The following table sets forth the average balances and average interest rates of deposits for the years indicated:

	Year Ended December 31,			
	2015		2014	
	Average Balance	Average Rate	Average Balance	Average Rate
	(dollars in thousands)			
Non-interest bearing demand deposits	\$ 94,817	-	\$ 77,831	-
Interest bearing demand deposits	52,971	0.71%	19,380	0.43%
Money market deposits	112,504	0.68%	91,121	0.57%
Savings deposits	89,852	0.53%	113,415	0.63%
Time deposits	316,149	1.28%	218,934	1.19%
Total deposits	<u>\$ 666,293</u>	<u>0.85%</u>	<u>\$ 520,681</u>	<u>0.75%</u>

Average total deposits increased \$145.6 million, or 28.0%, to \$666.3 million for 2015 from \$520.7 million in 2014. The average interest rate paid on total deposits for 2015 was 0.85% compared to 0.75% for 2014. The average interest rate paid on deposits during 2015 increased due to pricing competitively in the marketplace. Throughout 2015 we priced our deposits to fund loan growth and enhance liquidity. As a result of this, we experienced growth in all of our deposit types during the year except savings deposits. Average savings balances declined as depositors moved funds from savings accounts into higher yielding deposit products. Significant growth occurred primarily in average interest bearing demand deposits and time deposits in 2015 which increased 173.3% and 44.4%, respectively. The increase in interest bearing demand deposits was due to several factors including a competitive interest rate and the continued addition of new business relationships. For 2015, average non-interest bearing deposits increased \$17.0 million, or

21.8%, to \$94.8 million compared to \$77.8 million for 2014. The increase was due primarily to new and expanded deposit relationships with our borrowing customers.

The following table summarizes the maturity distribution of time deposits in denominations of \$100,000 or more as of December 31, 2015:

	<b>December 31, 2015</b>
	<b>(in thousands)</b>
3 months or less	\$ 20,423
3 to 6 months	19,012
6 to 12 months	62,016
Over 12 months	<u>113,233</u>
Total	<u>\$ 214,684</u>

Our objective is to continue to attract lower cost deposits enabling us to effectively manage our cost of funds, increase profitability and enhance shareholder value. In an increasingly more competitive deposit marketplace we have continued to increase our deposit base in both existing and new branches. Additional branch opportunities continue to be explored so that we may further increase our funding base and strengthen liquidity.

### **Borrowings**

Borrowings consist primarily of Federal Home Loan Bank (“FHLB”) advances. We are a member of the FHLB of New York and use FHLB advances as an alternative source of funds and to manage interest rate risk. Outstanding advances are secured by eligible investment securities and qualifying commercial mortgage loans.

Borrowings totaled \$24.0 million and \$14.0 million at December 31, 2015 and 2014, respectively, which represented 2.8% and 2.1% of total assets at those respective year ends. As a result of strong loan growth in the fourth quarter of 2015, we purchased a short-term \$10 million advance in December to bolster our liquidity position. For the years ended December 31, 2015 and 2014, borrowings averaged \$14.1 million and \$14.0 million, respectively, and the average cost of borrowings was 1.55% and 1.56%, respectively.

### **Subordinated Debentures**

On April 30, 2015, we completed a \$22.0 million private placement of fixed-to-floating rate subordinated debentures. The notes have a maturity date of May 1, 2025 and carry a fixed interest rate of 6.75% for the first 5 years. Thereafter, the notes will pay interest at 3-month LIBOR plus 5.30%. The notes include a right of prepayment, without penalty, on or after May 1, 2020. The subordinated debt qualifies as Tier 2 capital for regulatory capital purposes. We plan to use the additional capital for general corporate purposes including organic growth initiatives and potential merger and acquisition opportunities. Our subordinated debentures, net, totaled \$21.5 million at December 31, 2015, which includes \$467,000 of remaining unamortized debt issuance costs which are being amortized into interest expense over the expected life of the issue. Given these issuance costs, the effective interest rate of the subordinated debentures is 7.24%.

For the year ended December 31, 2015, subordinated debentures averaged \$14.5 million and the average cost of subordinated debentures was 7.34%.

### **Liquidity**

The Bank’s liquidity is a measure of its ability to fund loans, withdrawals of deposits and other cash outflows in a cost-effective manner. Liquidity risk arises from the possibility we may not be able to satisfy current or future financial commitments or unexpected deposit outflows or other cash needs. Our principal sources of funds include deposit growth, scheduled amortization and prepayments of loan principal, principal cash flows from mortgage-backed securities, and funds provided by operations. While scheduled loan payments and principal cash flows from mortgage-backed securities are relatively predictable sources of funds, deposit flow and loan prepayments are greatly influenced by general interest rates, economic conditions and competition.

The Board of Director’s Asset and Liability Committee (“ALCO”) is responsible for liquidity risk management. This committee recommends liquidity policy guidelines to the Board for approval. Each quarter management presents detailed reports to the ALCO on our liquidity position, including compliance with limits and guidelines. The ALCO reviews forecasted liquidity needs and the adequacy of deposits and other funding sources to meet these needs. As part of our liquidity risk management, we have developed a detailed contingency funding plan. On a quarterly basis, the ALCO reviews the adequacy of funding in adverse environments due to changes in interest rates, credit markets and other internal or external risks through our contingency funding report.

At December 31, 2015, the Bank's liquid assets remained at a level management deemed adequate to ensure that, on a short and long-term basis, contractual liabilities, depositors' withdrawal requirements and other operational and customer credit needs could be satisfied. Liquid assets (cash and due from banks, interest bearing deposits in other banks and unpledged securities) were \$79.7 million at December 31, 2015, which represented 9.3% of total assets on that date.

Our cash and cash equivalents increased by \$12.9 million from \$20.4 million at December 31, 2014 to \$33.3 million at December 31, 2015. The increase was largely due to \$174.3 million from financing activities, primarily an increase in deposits and, to a lesser extent, subordinated debentures, partially offset by \$166.5 million used in investing activities, primarily an increase in loans.

As a member of the FHLB, we are eligible to borrow funds up to 50% of total assets from the FHLB, subject to its stock and collateral requirements. FHLB advances are collateralized by certain securities and commercial mortgage loans. Based on available qualified collateral as of December 31, 2015, we had the ability to borrow \$67.8 million. In addition, we have \$10.0 million in unsecured borrowing capacity through a correspondent bank.

We believe by pricing competitively and continuing to enter into new markets we can attract lower cost core deposits and further strengthen liquidity. Our liquidity profile is further enhanced by consistent cash flows generated by our investment portfolio. Additionally, we have reliable secondary sources of liquidity that we can use as needed. Based on projected loan and deposit growth, we anticipate having adequate liquidity using available sources to meet our funding goals for 2016.

### Off-Balance Sheet Arrangements

We are a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers. These financial instruments include commitments to extend credit and letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated statements of financial condition. Our exposure to credit loss in the event of non-performance by the counterparty to these instruments is represented by the contractual amount of those instruments. We use the same credit analyses in making commitments and conditional obligations as we do for on-balance-sheet instruments.

The contractual amounts of off-balance sheet financial instruments as of December 31, 2015 was \$123.9 million for commitments to extend credit and \$2.8 million for performance letters of credit. Commitments under performance standby letters of credit do not necessarily represent future cash requirements, in that these commitments often expire without being drawn upon.

Further discussion of these commitments is included in Note 17 of the Notes to Consolidated Financial Statements located elsewhere in this document.

### Contractual Obligations

The following table presents the Bank's contractual obligations by expected maturity or payment period, as of December 31, 2015:

	December 31, 2015				
	Less Than 1 Year	1-3 Years	4-5 Years	Over 5 Years	Total
	(in thousands)				
Time deposits	\$ 163,954	\$ 140,889	\$ 50,840	\$ -	\$ 355,683
Operating lease obligations	1,118	2,287	2,128	5,271	10,804
Borrowings	19,000	5,000	-	-	24,000
Subordinated debentures	-	-	-	22,000	22,000
Total	<u>\$ 184,072</u>	<u>\$ 148,176</u>	<u>\$ 52,968</u>	<u>\$ 27,271</u>	<u>\$ 412,487</u>

Time deposits have stated maturities. Operating lease obligations represent obligations entered into by us for the use of land and premises. The leases generally have escalation terms based upon certain defined indexes. Borrowings are advances from the FHLB. Subordinated debentures are private placement debt instruments. For additional information on our contractual obligations, refer to Notes 8, 9 and 10 of the Notes to Consolidated Financial Statements located elsewhere in this document.

### Asset and Liability Management

Asset and liability management involves the evaluation, monitoring, and managing of market risk, interest rate risk, liquidity risk and the appropriate use of capital, while maximizing profitability. ALCO provides oversight to the asset and liability management process and recommends policy guidelines regarding interest rate risk, liquidity and capital limits for approval by our Board of Directors. One of the primary goals of asset and liability management is to prudently maximize net interest income while maintaining acceptable levels of interest rate risk. The risk to net interest income is derived from the difference in the maturity and repricing characteristics between assets and liabilities.

### ***Market and Interest Rate Risk***

Market risk is the risk of loss from adverse changes in market prices and rates. Market risk arises from interest rate risk inherent in loans, securities, deposits and borrowings. We seek to manage our asset and liability portfolios to help reduce any adverse impact on net interest income and earnings caused by fluctuating interest rates.

The primary goals of our interest rate risk management process are to control exposure to interest rate risk inherent in our balance sheet, determine the appropriate risk level given our strategic objectives, and manage the risk consistent with limits and guidelines approved by ALCO and our Board of Directors. On a quarterly basis, we provide a detailed analysis of our interest rate risk position to ALCO and the Board of Directors.

We manage and control interest rate risk by identifying and quantifying interest rate risk exposures through the use of net interest income simulation and economic value at risk models. Various assumptions are used to produce these analyses, including, but not limited to, the rate paid on interest bearing nonmaturity deposits relative to market interest rates, the level of new and existing business, loan and investment prepayment speeds, the shape of the yield curve and competitive pricing.

We also use a traditional gap analysis that complements the simulation and economic value at risk modeling. The gap analysis does not assess the relative sensitivity of assets and liabilities to changes in interest rates and also does not fully account for embedded options, caps and floors. The gap analysis is prepared based on the maturity characteristics of interest earning assets and interest bearing liabilities for selected time periods.

### ***Interest Rate Sensitivity Analysis***

At December 31, 2015 and 2014, the results of our simulation and economic value at risk models were within guidelines prescribed by our Board of Directors. If model results were to fall outside prescribed ranges, action plans would be required, including additional monitoring and reporting to the Board, until results were back within prescribed limits.

We believe that the simulation of net interest income in different interest rate environments provides a more meaningful measure of our interest rate risk position than gap analysis. Our simulation model measures the volatility of net interest income to changes in market interest rates. We model our interest income and interest expense dynamically over specified time periods under different interest rate scenarios and balance sheet structures. We measure the sensitivity of net interest income over 12 and 24-month time horizons, based on assumptions established by ALCO and approved by our Board of Directors. Policy guidelines have been established for interest rate shocks, positive and negative, ranging from 200 to 400 basis points. Rates are shocked immediately in year 1 with rates remaining stable in year 2. Yield curve shifts are parallel and instantaneous. We generally focus on interest rates +/- 200 basis points. ALCO has established a policy guideline that net interest income sensitivity is acceptable if net interest income in the +/- 200 basis points scenarios are within a -12% change in net interest income in the first 12 months and within a -22% change over the 2 year time frame. The net interest income simulation model for December 31, 2015 shows that over the next 12 month period, a +200 basis points rate shock will increase our net interest income by 1.4%. For a -200 basis points rate shock, net interest income over that next year is estimated to decrease 2.2%. As of December 31, 2015, net interest income in year 2 is projected in a +200 basis points rate shock to decrease 3.7% and decrease 2.6% in a -200 basis point rate shock. At the end of 2015 we were liability sensitive from a modeling perspective with a 12-month gap position of -2.4%. Our objective for our interest rate risk position is to be relatively balanced in an increasing or decreasing interest rate environment.

We also measure, through simulation analysis, the impact to net interest income based on our 2016 financial plan or growth scenario in both a higher and lower interest rate environment. Assuming rising interest rates with +300 basis points rate increase over 12 months with lagging core deposit rates in relation to market rates, net interest income increases 1.7% in year 1. In year 1, assuming declining interest rates with -300 basis points, net interest income decreases 0.1%. We also review a rising rate simulation scenario with a flattening yield curve, which we believe to be a worst case scenario, to understand the potential impact to our net interest income over a 1 and 2-year period.

Due to the assumptions used in preparing our simulation analysis, actual outcomes could differ significantly from the simulation outcomes.

### ***Economic Value at Risk***

We measure long-term interest rate risk through an Economic Value of Equity (“EVE”) model. This model involves projecting our asset and liability cash flows to their maturity dates, discounting those cash flows at appropriate interest rates, and then aggregating the discounted cash flows. Our EVE is the estimated net present value of these discounted cash flows. The variance in the economic value of equity is measured as a percentage of the present value of equity. The sensitivity of EVE to changes in the level of interest rates is a measure of the sensitivity of long-term earnings

to changes in interest rates. We use the sensitivity of EVE principally to measure the exposure of equity to changes in interest rates over a relatively long time horizon. Based on the underlying assumptions, we were within our policy guidelines at December 31, 2015 and 2014. Our EVE as of December 31, 2015 would decline by 13.5% with a rate shock of +200 basis points and increase by 0.5% with a rate shock of -200 basis points. Our policy guideline is -25%. We believe our EVE market risk at December 31, 2015 is within acceptable ranges.

Modeling changes in the simulation and EVE analyses require the making of certain assumptions, which may or may not reflect the manner in which actual yields or costs respond to changes in market interest rates. In addition, on an annual basis we perform assumption sensitivity testing, which includes faster deposit betas, the modification of prepayment speeds and the flattening of the U.S. Treasury yield curve to analyze the impacts to net interest income over a 1 and 2-year period. Although the models discussed above provide an indication of our interest rate risk exposure at a particular point in time, such measurements are not intended to and do not provide a precise forecast of the effect of changes in market interest rates on our net interest income or economic value of equity and may differ from actual results.

We believe that any changes to interest rate levels are likely to occur gradually. We continue to monitor our gap position and rate ramp and shock analyses to detect changes to our exposure to fluctuating interest rates. We have the ability to shorten or lengthen maturities on assets, sell securities, or seek funding sources with different repricing characteristics in order to change our asset and liability structure for the purpose of mitigating the effect of interest rate risk changes.

### Capital Management

We manage capital in a highly regulated environment which requires a balance between earning the highest return for our stockholders while maintaining sufficient capital levels for proper risk management and satisfying regulatory requirements. Our capital management is designed to ensure that we are always well capitalized, while having the necessary capital to support future growth.

A significant measure of the strength of a financial institution is its stockholders' equity. Stockholders' equity at December 31, 2015 totaled \$68.8 million compared to \$64.8 million at December 31, 2014, an increase of \$4.0 million or 6.2%. The increase in stockholders' equity in 2015 resulted primarily from net income of \$3.9 million. Stockholders' equity to assets was 8.04% and 9.56% at December 31, 2015 and 2014, respectively.

Our tangible stockholders' equity ratio was 8.01% as of December 31, 2015 and 9.51% as of December 31, 2014. Tangible stockholders' equity and the tangible stockholders' equity ratio are non-U.S. GAAP financial measures which we believe are widely followed in the banking industry. Both measure stockholders' equity after deduction of intangible assets.

The decreases in both the stockholders' equity ratio and tangible stockholder's equity ratio from December 31, 2014 to December 31, 2015 were due primarily to the increase in total assets in 2015.

The following table provides a reconciliation of certain U.S. GAAP financial measures (stockholders' equity and total assets) and the related non-U.S. GAAP financial measures (tangible stockholders' equity and adjusted total assets) to derive the tangible stockholders' equity ratio measure.

	<b>December 31,</b>	
	<b>2015</b>	<b>2014</b>
	<b>(dollars in thousands)</b>	
Stockholders' equity	\$ 68,763	\$ 64,759
Less: Intangible assets	286	356
Tangible Stockholders' equity (numerator)	<u>\$ 68,477</u>	<u>\$ 64,403</u>
Total assets	\$ 855,501	\$ 677,458
Less: Intangible assets	286	356
Adjusted total assets (denominator)	<u>\$ 855,215</u>	<u>\$ 677,102</u>
Tangible stockholders' equity ratio	8.01%	9.51%

Unrealized gains and losses on AFS investment securities are recognized in accumulated other comprehensive income which is a component of stockholders' equity. Our accumulated other comprehensive loss increased as AFS investment securities values moved lower at the end of 2015 compared to 2014, due primarily to changes in the U.S. Treasury yield curve which resulted in higher long term market interest rates. When interest rates rise, fixed rate investment securities will decrease in value, resulting in unrealized losses. Accumulated other comprehensive loss in the consolidated statement of financial condition at December 31, 2015 totaled \$398,000 and consisted of 2

components: (i) an unrealized loss, net of tax, of \$154,000 on AFS investment securities, and (ii) the unrealized tax-effected loss and amortization on AFS securities transferred to HTM, which was \$244,000. The unrealized loss on securities transferred from AFS to HTM is being amortized over the average life of those securities, approximately 5 years.

### Regulatory Capital

We are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet the minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on our consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, we must meet specific capital guidelines that involve quantitative measures of our assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices.

Effective January 1, 2015 (with some changes transitioned into full effectiveness over 2-4 years), we became subject to new capital requirements. The federal banking agencies have adopted regulations that substantially amend the previous capital regulations. These regulations implement the Basel III regulatory capital reforms and changes required by the Dodd-Frank Act. The new requirements create a required ratio for common equity Tier 1 (“CET1”) capital, increase the leverage and Tier 1 capital ratios, change the risk weight of certain assets for purposes of the risk-based capital ratios, create an additional capital conservation buffer over the required capital ratios and change what qualifies as capital for purposes of meeting these various capital requirements. Beginning in 2016, failure to maintain the required capital conservation buffer will limit our ability to pay dividends, repurchase shares or pay discretionary bonuses.

Under the new capital regulations, the minimum capital ratios are: (i) a Tier 1 leverage ratio of 4.0%; (ii) CET1 capital of 4.5% of risk-weighted assets; (iii) Tier 1 capital of 6.0% of risk-weighted assets; and (iv) total capital of 8.0% of risk-weighted assets. CET1 generally consists of common stock and retained earnings, subject to applicable regulatory adjustments and deductions.

In addition to the minimum capital ratios, we are required to maintain a capital conservation buffer consisting of additional CET1 capital greater than 2.5% of risk-weighted assets above the required minimum levels in order to avoid limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses based on percentages of eligible retained income that could be utilized for such actions. This new capital conservation buffer requirement is being phased in beginning January 1, 2016 at 0.625% of risk-weighted assets and increases each year until fully implemented in January 2019.

The regulatory prompt corrective action standards also changed effective January 1, 2015. Under the new standards, in order to be considered well capitalized, the Company must have: (i) a Tier 1 leverage ratio of 5.0%; (ii) CET1 capital of 6.5% of risk-weighted assets, (iii) Tier 1 capital of 8.0% of risk-weighted assets, and (iv) total risk-based ratio of 10.0% of risk-based assets.

Our capital amounts and classification are subject to qualitative judgments by the regulators about components, risk weightings and other factors.

The following tables present our regulatory capital amounts and ratios as well as the required regulatory minimums of as the dates indicated:

	Actual		Minimum For Capital Adequacy Purposes		Minimum To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
(dollars in thousands)						
<b>December 31, 2015: (1)</b>						
Tier 1 leverage capital	\$ 68,224	8.22%	\$ 33,186	4.00%	\$ 41,483	5.00%
Common equity tier 1 capital	68,224	8.58%	35,777	4.50%	51,687	6.50%
Tier 1 risk-based capital	68,224	8.58%	47,703	6.00%	63,604	8.00%
Total risk-based capital	97,697	12.29%	63,604	8.00%	79,505	10.00%
<b>December 31, 2014</b>						
Tier 1 leverage capital	\$ 64,533	9.72%	\$ 26,562	4.00%	\$ 33,203	5.00%
Tier 1 risk-based capital	64,533	10.96%	23,533	4.00%	35,329	6.00%
Total risk-based capital	70,637	12.00%	47,105	8.00%	58,882	10.00%

(1) December 31, 2015 capital positions and ratios were calculated under Basel III rules which became effective January 1, 2015.

We believe as of December 31, 2015 and 2014 that the Bank met all capital adequacy requirements to which it is subject. First Bank is considered “well capitalized” under the FDIC’s prompt corrective action capital provisions.

### **Recent Accounting Pronouncements**

**ASU 2014-04, “Receivables–Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure.”** ASU 2014-04 clarifies that an in-substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (a) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (b) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additionally, ASU 2014-04 requires interim and annual disclosure of both (a) the amount of foreclosed residential real estate property held by the creditor and (b) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. The amendments in ASU 2014-04 are effective for fiscal years, and interim periods within those years, beginning after December 15, 2014. An entity can elect to adopt the amendments using either a modified retrospective transition method or a prospective transition method. The Company has adopted these amendments as of January 1, 2015 using the prospective transition method. There was no material effect on the Company’s financial position or results of operations.

**ASU 2014-09, “Revenue from Contracts with Customers (Topic 606).”** The objective of ASU 2014-09 is to require an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. ASU 2014-09 will replace most existing revenue recognition guidance under U.S. GAAP when it becomes effective. The amendments in ASU 2014-09 are effective for annual reporting periods beginning after December 15, 2017, including interim periods within that reporting period. Early application is permitted for annual reporting periods beginning after December 31, 2016, including interim periods within that reporting period. The standard allows an entity to apply the amendments in ASU 2014-09 using either the retrospective or cumulative effect transition method. The Company is currently evaluating the impact of these amendments on its consolidated financial statements.

**ASU 2014-15, “Disclosure of Uncertainties about an Entity’s Ability to Continue as a Going Concern.”** This ASU requires management to determine whether substantial doubt exists regarding the entity’s going concern presumption, which generally refers to an entity’s ability to meet its obligations as they become due. If substantial doubt exists, certain disclosures are required. As such, management will now have primary responsibility for the going concern assessment under U.S. GAAP. To date, this responsibility has rested principally with the independent auditor. The amendments in ASU 2014-15 apply to all entities, unless they have adopted the liquidation basis of accounting under Subtopic 205-30. The new standard applies prospectively to annual periods ending after December 15, 2016, and to interim and annual periods thereafter. Early application is permitted. The Company is currently evaluating the impact of these amendments on its consolidated financial statements.

**ASU 2015-01, “Income Statement—Extraordinary and Unusual Items (Subtopic 225-20): Simplifying Income Statement Presentation by Eliminating the Concept of Extraordinary Items.”** This ASU eliminates the requirement in Subtopic 225-20 to consider whether an underlying event or transaction is extraordinary, and if so, to separately present the item in the income statement net of tax, after income from continuing operations. Items that are either unusual in nature or infrequently occurring will continue to be reported as a separate component of income from continuing operations. Alternatively, these amounts may still be disclosed in the notes to the financial statements. The same requirement has been expanded to include items that are both unusual and infrequent, i.e., they should be separately presented as a component of income from continuing operations or disclosed in the footnotes. The amendments in ASU 2015-01 are effective for the Company for fiscal years, and interim periods within those years, beginning after December 15, 2015. The Company is currently evaluating the impact of this ASU on its consolidated financial statements.

**ASU 2015-02, “Consolidation (Topic 810): Amendments to the Consolidation Analysis.”** The amendments in ASU 2015-02 affect the following areas in the consolidation guidance: i) limited partnerships and similar legal entities; ii) evaluating fees paid to a decision maker or a service provider as a variable interest; iii) the effect of fee arrangements on the determination of the primary beneficiary of an entity; iv) the effect of related parties on the determination of the primary beneficiary of an entity; and v) certain investment funds. The amendments in ASU 2015-02 are effective for fiscal years, and interim periods within those years, beginning after December 15, 2015. Early adoption is permitted. An entity may apply the provisions in these amendments using a retrospective approach or a modified retrospective method. The Company is currently evaluating the impact of these amendments on its consolidated financial statements.

**ASU 2015-03, “Simplifying the Presentation of Debt Issuance Costs.”** This ASU revises Subtopic 835-30 to require that debt issuance costs be reported in the balance sheet as a direct deduction from the face of the related liability, consistent with the presentation of debt discounts. Prior to the amendments, debt issuance costs were presented as a deferred charge, i.e., an asset, on the balance sheet. Further, the amendments require the amortization of debt issuance costs to be reported as interest expense. Similarly, debt issuance costs and any discount or premium are to be considered in the aggregate when determining the effective interest rate on the debt. The amendments are effective for the Company for fiscal years beginning after December 31, 2015, and interim periods within those fiscal years, and must be applied retrospectively. Early adoption is permitted as of an earlier date for which financial statements have not been previously issued. The Company early-adopted the provisions of this ASU effective with its consolidated financial statements as of and for the period ended June 30, 2015, which was the period in which the Company initially adopted an accounting principle in recognition of a debt issuance cost transaction occurring for the first time. There was no material effect on the Company’s financial position or results of operations. See Note 9 of the Notes to Consolidated Financial Statements located elsewhere in this document for more information on the Company’s debt issuance costs and related subordinated debentures.

**ASU 2016-01, “Financial Instruments—Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities.”** This new guidance makes targeted improvements to existing U.S. GAAP by: (i) requiring equity investments (except those accounted for under the equity method of accounting, or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income; (ii) requiring public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes; (iii) requiring separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (that is, securities or loans and receivables) on the balance sheet or the accompanying notes to the financial statements; (iv) eliminating the requirement to disclose the fair value of financial instruments measured at amortized cost for organizations that are not public business entities; (v) eliminating the requirement for public business entities to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet; and (vi) requiring a reporting organization to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk (also referred to as “own credit”) when the organization has elected to measure the liability at fair value in accordance with the fair value option for financial instruments. Public business entities must apply the new requirements for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The Company is currently evaluating the impact of this ASU on its consolidated financial statements.

**ASU 2016-02, “Leases (Topic 842).”** Under this new guidance, a lessee will be required to recognize assets and liabilities for leases with lease terms of more than 12 months. Consistent with current U.S. GAAP, the recognition, measurement, and presentation of expenses and cash flows arising from a lease by a lessee primarily will depend on its classification as a finance or operating lease. However, unlike current U.S. GAAP, which requires only capital leases to be recognized on the balance sheet, the new ASU will require both types of leases to be recognized on the balance sheet. The ASU also will require disclosures to help investors and other financial statement users better understand the amount, timing, and uncertainty of cash flows arising from leases. These disclosures include qualitative and quantitative requirements, providing additional information about the amounts recorded in the financial statements. The ASU will take effect for public companies for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. Early adoption will be permitted. The Company is currently evaluating the impact of this new guidance on its consolidated financial statements.

#### **Impact of Inflation and Changing Prices**

Our consolidated financial statements and notes thereto, located elsewhere in this document, have been prepared in accordance with U.S. GAAP which requires the measurement of financial position and operating results in terms of historical dollars without considering the change in the relative purchasing power of money over time and due to inflation. The impact of inflation is reflected in the increased cost of our operations. Unlike most industrial companies, nearly all of our assets and liabilities are monetary. Therefore, interest rates have a greater impact on our performance than do the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the prices of goods and services.

#### **Item 7A. Quantitative and Qualitative Disclosures about Market Risk.**

See the section entitled, “Interest Rate Sensitivity Analysis” in Item 7, Management’s Discussion and Analysis of Financial Condition and Results of Operations herein for a discussion of our management of our interest rate risk.

#### **Item 8. Financial Statements and Supplementary Data.**

The audited consolidated financial statements are set forth in this Annual Report on Form 10-K on the pages listed in the Index to First Bank and Subsidiaries Consolidated Financial Statements which follows.

## INDEX

### FIRST BANK AND SUBSIDIARIES CONSOLIDATED FINANCIAL STATEMENTS

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## Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders  
First Bank

We have audited the accompanying Consolidated Statements of Financial Condition of First Bank and Subsidiaries (“the Company”) as of December 31, 2015 and 2014, and the related Consolidated Statements of Income, Comprehensive Income, Changes in Stockholders’ Equity and Cash Flows for the years then ended. These Consolidated Financial Statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company’s internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the Consolidated Financial Statements referred to above present fairly, in all material respects, the financial position of First Bank and Subsidiaries as of December 31, 2015 and 2014 and the results of their operations and their cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles.

/s/ RSM US LLP  
Blue Bell, Pennsylvania  
March 30, 2016

**FIRST BANK AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION**  
**(in thousands, except for share data)**

	<b>December 31,</b>	
	<b>2015</b>	<b>2014</b>
<b>Assets</b>		
Cash and due from banks.....	\$ 10,032	\$ 4,352
Interest bearing deposits in other banks.....	23,299	16,018
Cash and cash equivalents .....	33,331	20,370
Interest bearing time deposits in other banks.....	4,125	5,183
Investment securities available for sale .....	45,341	40,390
Investment securities held to maturity (fair value of \$53,793 and \$34,734 at December 31, 2015 and 2014, respectively).....	53,262	34,273
Restricted investment in bank stocks.....	1,862	1,304
Other investments .....	5,000	5,000
Loans, net of deferred fees and costs .....	689,887	547,759
Less: Allowance for loan losses.....	7,940	6,104
Net loans .....	681,947	541,655
Premises and equipment, net.....	3,449	3,452
Other real estate owned, net.....	1,557	2,182
Accrued interest receivable.....	2,056	1,724
Bank-owned life insurance .....	14,572	14,147
Intangible assets, net .....	286	356
Deferred income taxes .....	7,935	6,864
Other assets .....	778	558
Total assets .....	\$ 855,501	\$ 677,458
<b>Liabilities and Stockholders' Equity</b>		
Deposits:		
Non-interest bearing.....	\$ 99,966	\$ 91,972
Interest bearing.....	639,055	504,510
Total deposits .....	739,021	596,482
Borrowings.....	24,000	14,000
Subordinated debentures.....	21,533	-
Accrued interest payable.....	612	337
Other liabilities.....	1,572	1,880
Total liabilities.....	786,738	612,699
Stockholders' Equity:		
Preferred stock, par value \$2.00 per share; authorized 5,000,000 shares no shares issued and outstanding .....	-	-
Common stock, par value \$5 per share; authorized 20,000,000 shares issued and outstanding 9,470,157 shares and 9,408,491 shares at December 31, 2015 and 2014, respectively .....	47,218	47,042
Additional paid-in capital .....	14,510	14,301
Retained earnings.....	7,433	3,546
Accumulated other comprehensive loss.....	(398)	(130)
Total stockholders' equity .....	68,763	64,759
Total liabilities and stockholders' equity.....	\$ 855,501	\$ 677,458

*The accompanying notes are an integral part of these consolidated financial statements.*

**FIRST BANK AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**  
**(in thousands, except for share data)**

	<b>Year Ended December 31,</b>	
	<b>2015</b>	<b>2014</b>
<b>Interest and Dividend Income</b>		
Investment securities - taxable.....	\$ 1,423	\$ 1,288
Investment securities - tax-exempt .....	452	291
Federal funds sold.....	-	2
Interest bearing deposits and other .....	247	233
Loans, including fees .....	28,642	23,536
Total interest and dividend income .....	<u>30,764</u>	<u>25,350</u>
<b>Interest Expense</b>		
Deposits.....	5,658	3,919
Borrowings.....	218	218
Subordinated debentures.....	1,065	-
Total interest expense.....	<u>6,941</u>	<u>4,137</u>
Net interest income .....	23,823	21,213
Provision for loan losses .....	2,669	2,438
Net interest income after provision for loan losses.....	<u>21,154</u>	<u>18,775</u>
<b>Non-Interest Income</b>		
Service fees on deposit accounts.....	128	136
Loan fees.....	44	22
Income on bank-owned life insurance .....	425	342
Gains on sale of investment securities .....	11	34
Gains on sale of loans held for sale .....	-	283
Gains on acquisition of Heritage Community Bank.....	-	2,606
Gains on recovery of acquired loans.....	744	1,425
Other non-interest income.....	291	251
Total non-interest income.....	<u>1,643</u>	<u>5,099</u>
<b>Non-Interest Expense</b>		
Salaries and employee benefits .....	9,221	7,904
Occupancy and equipment.....	2,372	1,981
Legal fees.....	336	346
Other professional fees .....	1,225	1,091
Regulatory fees .....	507	539
Directors' fees .....	429	330
Data processing.....	811	730
Marketing and advertising .....	503	511
Travel and entertainment .....	269	238
Insurance.....	196	167
Other real estate owned expense, net.....	801	435
Merger-related expenses .....	-	590
Other expense.....	1,055	958
Total non-interest expense .....	<u>17,725</u>	<u>15,820</u>
<b>Income Before Income Taxes</b> .....	5,072	8,054
Income tax expense.....	1,185	2,218
<b>Net Income</b> .....	<u>\$ 3,887</u>	<u>\$ 5,836</u>
Basic earnings per share.....	\$ 0.41	\$ 0.63
Diluted earnings per share .....	\$ 0.41	\$ 0.63
Basic weighted average common shares outstanding.....	9,423,029	9,244,005
Diluted weighted average common shares outstanding.....	9,492,289	9,309,134

*The accompanying notes are an integral part of these consolidated financial statements.*

FIRST BANK AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(in thousands)

	Year Ended December 31,	
	2015	2014
Net income .....	\$ 3,887	\$ 5,836
Other comprehensive income:		
Unrealized gains (losses) on investment securities available for sale and transfered securities:		
Net unrealized (losses) gains arising during the period .....	(554)	1,175
Reclassification adjustment for net gains included in net income .....	(11)	(34)
Amortization of unrealized losses on investment securities transferred to held to maturity .....	119	69
	(446)	1,210
Income tax effect .....	178	(483)
Total other comprehensive (loss) income .....	(268)	727
Total comprehensive income .....	\$ 3,619	\$ 6,563

*The accompanying notes are an integral part of these consolidated financial statements.*

FIRST BANK AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY  
(in thousands, except share and per share amounts)

	Common Stock	Additional Paid-In Capital	(Accumulated Deficit) Retained Earnings	Accumulated Other Comprehensive Loss	Total Stockholders' Equity
<b>Balance - December 31, 2013</b> .....	\$ 42,602	\$ 13,052	\$ (2,290)	\$ (857)	52,507
Acquisition of Heritage Community Bank, 875,193 shares at \$6.28 per share .....	4,375	1,121	-	-	5,496
Net income .....	-	-	5,836	-	5,836
Other comprehensive income, net of tax .....	-	-	-	727	727
Exercise of stock options, 12,999 shares .....	65	-	-	-	65
Stock-based compensation .....	-	115	-	-	115
Recapture of 2013 common stock issuance costs .....	-	13	-	-	13
<b>Balance - December 31, 2014</b> .....	47,042	14,301	3,546	(130)	64,759
Net income .....	-	-	3,887	-	3,887
Other comprehensive income, net of tax .....	-	-	-	(268)	(268)
Exercise of stock options, 35,166 shares .....	176	1	-	-	177
Tax benefit from stock option exercises .....	-	7	-	-	7
Stock-based compensation .....	-	201	-	-	201
<b>Balance - December 31, 2015</b> .....	<u>\$ 47,218</u>	<u>\$ 14,510</u>	<u>\$ 7,433</u>	<u>\$ (398)</u>	<u>\$ 68,763</u>

*The accompanying notes are an integral part of these consolidated financial statements.*

FIRST BANK AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(in thousands)

	<b>Year Ended December 31,</b>	
	<b>2015</b>	<b>2014</b>
<b>Cash flows from operating activities:</b>		
Net income .....	\$ 3,887	\$ 5,836
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses .....	2,669	2,438
Depreciation and amortization of premises and equipment .....	538	434
Amortization and accretion of premiums/discounts on investment securities, net .....	635	331
Amortization and accretion of fair value adjustments, net .....	(761)	(759)
Amortization and accretion of deferred loan fees and costs, net .....	(718)	(616)
Amortization of intangible assets .....	70	63
Amortization of subordinated debentures issuance cost .....	71	-
Stock-based compensation .....	201	115
Gains on sales of investment securities available for sale .....	(11)	(34)
Origination of loans held for sale .....	-	(3,522)
Proceeds from sales of loans held for sale .....	-	2,931
Gains on sales of loans held for sale .....	-	(283)
Losses on sales of other real estate owned and other repossessed assets .....	34	9
Gain on acquisition of Heritage Community Bank .....	-	(2,606)
Writedowns of other real estate owned and other repossessed assets .....	498	193
Increase in income on bank-owned life insurance .....	(425)	(342)
Changes in assets and liabilities:		
Increase in accrued interest receivable .....	(332)	(243)
(Increase) decrease in deferred income taxes .....	(893)	150
(Increase) decrease in other assets .....	(291)	449
Increase (decrease) in accrued interest payable .....	275	(19)
(Decrease) increase in other liabilities .....	(308)	311
Net cash provided by operating activities .....	<u>5,139</u>	<u>4,836</u>
<b>Cash flows from investing activities:</b>		
Net decrease in interest bearing time deposits in other banks .....	1,058	156
Net loan originations .....	(141,579)	(108,699)
Purchases of investment securities available for sale .....	(20,500)	(6,443)
Purchases of investment securities held to maturity .....	(23,222)	(7,430)
Proceeds from sales of investment securities available for sale .....	7,123	13,239
Proceeds from maturities, calls and paydowns of investment securities available for sale ...	7,613	6,291
Proceeds from maturities, calls and paydowns of investment securities held to maturity ....	3,976	1,024
(Purchases) redemptions of restricted stocks .....	(558)	40
Proceeds from sales of other real estate owned and other repossessed assets .....	164	176
Purchases of bank-owned life insurance .....	-	(5,000)
Purchases of premises and equipment .....	(539)	(425)
Cash and cash equivalents acquired in acquisition of Heritage Community Bank .....	-	24,693
Net cash used in investing activities .....	<u>(166,464)</u>	<u>(82,378)</u>
<b>Cash flows from financing activities:</b>		
Net increase in deposits .....	142,640	74,120
Proceeds from borrowings .....	10,000	-
Proceeds from issuance of subordinated debentures .....	21,462	-
Proceeds from stock option exercises .....	177	65
Tax benefit from stock option exercises .....	7	-
Recapture of common stock issuance cost .....	-	13
Net cash provided by financing activities .....	<u>174,286</u>	<u>74,198</u>
Net decrease in cash and cash equivalents .....	12,961	(3,344)
Cash and cash equivalents at beginning of year .....	20,370	23,714
Cash and cash equivalents at end of year .....	<u>\$ 33,331</u>	<u>\$ 20,370</u>

*The accompanying notes are an integral part of these consolidated financial statements.*

FIRST BANK AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)  
(in thousands)

	<b>Year Ended December 31,</b>	
	<b>2015</b>	<b>2014</b>
<b>Supplementary disclosures of cash flow information:</b>		
Cash payments for:		
Interest on deposits and borrowings .....	\$ 6,666	\$ 3,956
Income taxes .....	2,634	2,183
<b>Supplemental schedule of non-cash investing activities:</b>		
Available for sale securities transferred to held to maturity .....	\$ -	\$ 12,569
Loans transferred to other real estate owned and other repossessed assets .....	-	243
Loans transferred to loans held for sale .....	-	127
Acquisition of Heritage Community Bank:		
Non-cash assets acquired:		
Interest bearing time deposits with banks .....	\$ -	\$ 436
Restricted investment in banks stocks .....	-	213
Loans .....	-	98,215
Premises and equipment, net .....	-	1,678
Other real estate owned, net .....	-	665
Accrued interest receivable .....	-	249
Core deposit intangible .....	-	419
Deferred tax assets .....	-	5,207
Other assets .....	-	522
Total non-cash assets acquired .....	-	107,604
Liabilities assumed:		
Deposits .....	-	123,381
Accrued interest payable .....	-	200
Other liabilities .....	-	614
Total liabilities assumed .....	-	124,195
Net liabilities assumed .....	\$ -	\$ 16,591
Net cash and cash equivalents acquired .....	\$ -	\$ 24,693
Gain on acquisition .....	-	2,606
Shares of common stock issued in acquisition .....	-	5,496

*The accompanying notes are an integral part of these consolidated financial statements.*

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### FIRST BANK AND SUBSIDIARIES

Years Ended December 31, 2015 and 2014

#### Note 1 – Summary of Significant Accounting Policies

##### Business

First Bank (the “Company”) is a New Jersey chartered commercial bank, incorporated in 2007. The Company provides a wide range of lending, deposit and other financial products and services with an emphasis on commercial real estate and commercial and industrial loans to small to mid-sized businesses and individuals. Our existing and targeted markets are located in the corridor between New York City and Philadelphia. As of December 31, 2015, we operated 9 full-service branches, including 3 branches and our corporate office in our primary market of Mercer County, New Jersey. Five (5) other branch facilities are also located in New Jersey, including 1 in Williamstown, Gloucester County, 1 in Somerset, Somerset County, 1 in Cranbury, Middlesex County, and 2 in Morris County. We also have a branch in Trevese, Bucks County, Pennsylvania.

In January 2016, we expanded our central New Jersey presence by opening a full-service branch in Flemington, Hunterdon County, New Jersey.

In the first quarter of 2014, the Company acquired Heritage Community Bank, headquartered in Randolph, Morris County, New Jersey, which at the time had 2 branches in Randolph and 1 branch in Denville, New Jersey. In the fourth quarter of 2015 we consolidated 1 of the Randolph branches with our other Morris County branches.

The Company formed a New Jersey real estate investment trust indirect subsidiary and a Delaware investment company direct subsidiary in the fourth quarter of 2014. The Company also has wholly-owned subsidiaries which hold foreclosed assets.

The Company is subject to regulation by the New Jersey Department of Banking and Insurance and the Federal Deposit Insurance Corporation.

The Company is subject to competition from other financial institutions and non-bank providers of financial services.

##### Basis of Financial Statement Presentation

The consolidated financial statements of First Bank and Subsidiaries have been prepared in conformity with generally accepted accounting principles in the United States of America (“U.S. GAAP”).

The consolidated financial statements are prepared on an accrual basis and include the accounts of First Bank’s wholly-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated from the accompanying consolidated financial statements.

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, assessment of other than temporary impairment of securities, restricted stocks and other investments, the valuation of other real estate owned, the income tax provision and the valuation of deferred tax assets.

Certain reclassifications have been made to the prior year to conform to the current year presentation, with no impact on prior year results of operations or stockholders’ equity.

##### Business Segments

ASC 280, *Business Segments*, establishes standards for the way business enterprises report information about operating segments in annual consolidated financial statements. The Company has one reportable segment, “Community Banking”. Community Banking encompasses the Company’s primary business which includes providing a wide range of commercial and retail and related banking services. The Company’s primary focus within Community Banking is to grow the loan portfolio, primarily in commercial loans, and fund these loans using deposits generated by the Company’s branches.

##### Significant Group Concentrations of Credit Risk

During 2015 and 2014, our business was generated principally in central and northern New Jersey. We generated additional business in Gloucester, Atlantic and Camden Counties in southern New Jersey and in Bucks County,

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 1 – Summary of Significant Accounting Policies (Continued)

Pennsylvania. Note 3 discusses the types of securities in which the Company invests. Note 4 discusses the types of lending that the Company engages in. Although the Company intends to have a diversified loan portfolio, its debtors' ability to honor their contracts will be influenced by the region's economy. The Company does not have any significant concentrations to any one industry or customer.

#### Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, amounts due from banks, interest bearing deposits in other banks and federal funds sold. Cash and due from banks includes \$7.8 million and \$3.6 million at December 31, 2015 and 2014, respectively, representing reserve balances required by federal banking regulations to be on deposit with the Federal Reserve Bank.

#### Investment Securities

Management determines the appropriate classification of investment securities at the time of purchase and re-evaluates such designation as of each balance sheet date. Investment securities classified as available for sale are those securities that the Company intends to hold for an indefinite period of time, but not necessarily to maturity. Investment securities available for sale are carried at fair value. Any decision to sell a security classified as available for sale would be based on various factors, including significant movements in interest rates, changes in the maturity mix of assets and liabilities, liquidity needs, regulatory capital considerations and other similar factors. Unrealized gains and losses are reported as increases or decreases in other comprehensive income. Realized gains or losses, determined on the basis of the cost of the specific securities sold, are included in earnings. Amortization of premiums and accretion of discounts are recognized in interest income using the interest method over the terms of the securities.

Investment securities that the Company has the positive intent and ability to hold to maturity regardless of changes in market conditions, liquidity needs or changes in general economic conditions are classified as held to maturity. These securities are carried at amortized cost adjusted for the amortization of premiums and accretion of discounts, computed by a method which approximates the interest method over the terms of the securities.

If transfers between the available for sale and held to maturity portfolios occur, they are accounted for at fair value and unrealized holdings gains and losses are accounted for at the date of transfer. For securities transferred to available for sale from held to maturity, unrealized gains or losses at the date of transfer are recognized in other comprehensive income, a separate component of stockholders' equity. For securities transferred into the held to maturity portfolio from the available for sale portfolio, unrealized gains or losses as of the date of transfer continue to be reported in other comprehensive income, and are amortized over the remaining life of the security as an adjustment to its yield, consistent with amortization of the premium or accretion of the discount.

Declines in the fair value of investment securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses if the decline is related to credit losses. Other than temporary impairment losses related to other factors are recognized in other comprehensive income, net of tax. In estimating other than temporary impairment losses, management considers (i) the length of time and the extent to which the fair value has been less than cost, (ii) the financial condition and near-term prospects of the issuer, (iii) the ability of the Company to hold its investment, and (iv) whether the Company will be required to sell the security before a recovery in fair value. The Company recorded no impairment losses on investment securities for the years ended December 31, 2015 and 2014.

#### Other Investments

Other investments consist of the Solomon Hess SBA Loan Fund ("Fund"), purchased for the purpose of assisting the Company in satisfying its CRA lending requirements. As this fund operates as a private fund, shares in the Fund are not publicly traded and therefore have no readily determinable market value. An investor can have its interest in the Fund redeemed for the balance of its capital account at any quarter end, assuming it gives the 60 days notice. The investment in this Fund is recorded at cost. The Company does not record other investments at fair value on a recurring basis, as this investment's carrying amount approximates fair value. The Company recorded no impairment charge on its other investments for the years ended December 31, 2015 and 2014.

#### Restricted Investment in Bank Stocks

Restricted stock, which represents required investments in the common stock of certain correspondent banks, is carried at cost and consists of common stock of the Federal Home Loan Bank of New York ("FHLB") and Atlantic Community Bankers Bank ("ACBB"). Management evaluates the restricted stock for impairment in accordance with ASC 320, *Investments in Debt and Equity*. Management's determination of whether these investments are impaired is based on an assessment of the ultimate recoverability of their cost rather than by recognizing temporary declines

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 1 – Summary of Significant Accounting Policies (Continued)

in value. The determination of whether a decline affects the ultimate recoverability of their cost is influenced by criteria such as: (i) the significance of the decline in net assets of the FHLB and ACBB as compared to the capital stock amount for the FHLB and ACBB and the length of time this situation has persisted; (ii) commitments by the FHLB and ACBB to make payments required by law or regulation and the level of such payments in relation to the operations of the FHLB and ACBB; (iii) the impact of legislative and regulatory changes on institutions and, accordingly, on the customer base of the FHLB and ACBB; and (iv) the liquidity position of the FHLB or ACBB. The Company recorded no impairment charge related to the FHLB or ACBB stocks for the years ended December 31, 2015 and 2014.

#### Loans

The loan portfolio includes commercial and industrial, commercial real estate, residential real estate and consumer and other loan segments. Commercial and industrial loans typically consist of loans to finance equipment, inventory, receivables and other working capital needs of small to mid-sized businesses. The commercial real estate portfolio includes mortgage loans on owner-occupied and tenanted investment properties, construction and land development loans and multi-family loans. Residential real estate loans are composed of loans secured by 1-4 family residential properties. Consumer and other loans include auto loans, personal loans, traditional installment loans and other loans.

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are stated at their outstanding unpaid principal balances, net of an allowance for loan losses, unearned discount and deferred fees and costs. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the yield (interest income) of the related loans. The Company generally amortizes these amounts over the contractual life of the loan.

The accrual of interest is discontinued when the contractual payment of principal or interest has become 90 days past due or management has serious doubts about the collectability of principal or interest even though the loan is currently performing. A loan may remain on accrual status if it is in the process of collection and is either guaranteed or well secured. When a loan is placed on nonaccrual status, unpaid interest accrued to income is reversed. Interest received on nonaccrual loans is subsequently recognized only to the extent cash payments are received in excess of principal due. Generally, loans are restored to accrual status when the obligation is brought current, has performed in accordance with the contractual terms for a reasonable period of time, and the ultimate collectability of the total contractual principal and interest is no longer in doubt.

#### Acquired Loans

Acquired loans are recorded at fair value with no carryover of the related allowance for loan losses at the time of acquisition. Determining the fair value of the loans involves estimating the amount and timing of principal and interest cash flows expected to be collected on the loans and discounting those cash flows at a market rate of interest.

For acquired loans accounted for under ASC 310-30, *Loan and Debt Securities Acquired with Deteriorated Credit Quality*, acquired loans determined to have evidence of deterioration in credit quality are accounted for individually. Acquired loans that were not in the scope of ASC 310-30 because they did not meet the criteria above were accounted for under ASC 310-20, *Nonrefundable Fees and Other Costs*.

For acquired loans accounted for under ASC 310-30, the excess of expected cash flows from acquired loans over the estimated fair value of acquired loans at acquisition is called the accretable discount and is recognized into interest income over the remaining life of the acquired loans using the interest method. The difference between contractually required payments at acquisition and the cash flows expected to be collected at acquisition is referred to as the non-accretable discount. The non-accretable discount represents estimated future credit losses expected to be incurred over the life of the acquired loans. Subsequent decreases to the expected cash flows require us to evaluate the need for an addition to the allowance for loan losses. Subsequent improvements in expected cash flows result in the reversal of a corresponding amount of the non-accretable discount which we can then reclassify as accretable discount that is recognized in interest income over the remaining life of the loan using the interest method. Our evaluation of the amount of future cash flows that we expect to collect takes into account actual credit performance of the acquired loans to date and our best estimates for the expected lifetime credit performance of the loans using currently available information. Charge offs of the principal amount on acquired loans would be first applied to the non-accretable discount portion of the fair value adjustment. To the extent that we experience a deterioration in credit quality in our expected cash flows subsequent to the acquisition of the loans, an allowance for loan losses would be established based on our estimate of future credit losses over the remaining life of the loans.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 1 – Summary of Significant Accounting Policies (Continued)

In accordance with ASC 310-30, recognition of income is dependent on having a reasonable expectation about the timing and amount of cash flows expected to be collected. We perform such an evaluation on a quarterly basis on our acquired loans individually accounted for under ASC 310-30. To the extent that we cannot reasonably estimate cash flows, interest income recognition is discontinued.

Principal and interest payments on ASC 310-30 loans that were written off at the acquisition date are reported in the consolidated statements of income as gains on recovery of acquired loans.

#### Allowance for Loan Losses

The allowance for loan losses represents management's estimate of losses inherent in the loan portfolio as of the balance sheet date and is recorded as a reduction to loans. The allowance for loan losses is increased by the provision for loan losses and decreased by charge offs, net of recoveries. Loan charge offs are charged against the allowance for loan losses and subsequent recoveries, if any, are credited to the allowance. All, or part, of the principal balance of loans are either reserved for specifically or charged off to the allowance as soon as it is determined that the repayment of all, or part, of the principal balance is highly unlikely. Nonresidential consumer loans are generally charged off no later than the point they are 120 days past due on a contractual basis, earlier in the event of bankruptcy, or if there is an amount deemed uncollectible. The total allowance for loan losses is available to absorb losses from any category of loans.

The allowance for loan losses is maintained at a level considered adequate to provide for losses that can be reasonably anticipated. Management performs a quarterly evaluation of the adequacy of the allowance. The allowance is based on past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral, composition of the loan portfolio, current economic conditions and other relevant factors. This evaluation is inherently subjective as it requires material estimates that may be susceptible to significant revision as more information becomes available.

The allowance for loan losses consists of specific and general components. The specific component relates to loans that are classified as impaired. A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis by either the present value of expected future cash flows discounted at the loan's effective interest rate or the fair value of the collateral if the loan is collateral dependent.

For loans that are classified as impaired, an allowance is established when the discounted cash flows, collateral value or observable market price of the impaired loan is lower than the carrying value. A general component covers pools of loans by loan class including loans not considered impaired and other loans which have not been otherwise reviewed or measured on an individual basis. These pools of loans are evaluated for loss exposure based upon historical loss rates for each of these classes of loans, adjusted for qualitative factors. These qualitative risk factors include:

- lending policies and procedures, including underwriting standards and collection, charge off, and recovery practices;
- national, regional, and local economic and business conditions as well as the condition of various market segments;
- nature and volume of the portfolio and terms of loans;
- experience, ability, and depth of lending management and staff;
- volume and severity of past due, classified and nonaccrual loans as well as other loan modifications;
- quality of the Company's loan review system, and the degree of oversight by the Board of Directors;
- existence and effect of any concentrations of credit and changes in the level of such concentrations; and
- effect of external factors, such as competition and legal and regulatory requirements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 1 – Summary of Significant Accounting Policies (Continued)

Each factor is assigned a value to reflect improving, stable or declining conditions based on management's best judgment using relevant information available at the time of the evaluation. Adjustments to the factors are supported through documentation of changes to the allowance for loan loss calculation.

An allowance for loan losses is established for an impaired loan if its carrying value exceeds its estimated fair value. Most of the Company's loans are collateral dependent, for which impairment is measured based on the estimated fair value of the loan's collateral. For commercial loans secured by real estate, which are comprised of investor-owned, owner-occupied, construction, land development and other land loans, and multi-family loans, fair values of collateral are determined primarily through third-party appraisals. When a real estate secured loan becomes impaired, a decision is made regarding whether an updated certified appraisal of the real estate is necessary. This decision is based on various considerations, including the age of the most recent appraisal, the loan-to-value ratio based on the original appraisal and the condition of the property. Appraised values are discounted to arrive at the estimated selling price of the collateral, which is considered to be the fair value. The discounts include estimated costs to sell the property.

For commercial and industrial loans secured by non-real estate collateral, such as accounts receivable, inventory and equipment, impairment is measured based on the present value of expected future cash flows discounted at the loan's effective interest rate. Fair values are determined using the borrower's financial statements, inventory reports, accounts receivable aging or equipment appraisals or invoices. Indications of value from these sources are generally discounted based on the age of the financial information or the quality of the assets.

Loans whose terms are modified are classified as troubled debt restructurings if the Company grants such borrowers concessions and it is deemed that those borrowers are experiencing financial difficulty. Concessions granted under a troubled debt restructuring generally involve a reduction in interest rate, an extension of a loan's stated maturity date or a period of interest only payments. Loans classified as troubled debt restructurings are designated as impaired. Troubled debt restructurings are individually measured for impairment based on the estimated fair value of the loan's collateral, for collateral dependent loans, or the present value of expected future cash flows discounted at the loan's effective interest rate, for non-collateral dependent loans, using the loan's modified terms as the basis. Nonaccrual troubled debt restructurings are generally restored to an accrual status if principal and interest payments, under the modified terms, are current for 6 consecutive months after modification.

The allowance calculation methodology includes further segregation of loan classes into risk rating categories. The borrower's overall financial condition, repayment sources, guarantors and value of collateral, if appropriate, are evaluated annually for commercial and industrial and commercial real estate loans or when credit deficiencies arise, such as delinquent loan payments, for residential and consumer and other loans.

For acquired loans accounted for under ASC 310-20, the Company establishes the allowance for loan losses through a provision for loan losses based upon an evaluation process that is similar to the evaluation process used for originated loans. This evaluation, which includes a review of loans on which full collectability may not be reasonably assured, considers, among other matters, the estimated fair value of the underlying collateral, economic conditions, historical net loan loss experience, carrying value of the loans and other factors that warrant recognition in determining our allowance for loan losses.

Credit quality risk ratings include the regulatory classifications of special mention, substandard, doubtful and loss. Loans classified as special mention have potential weaknesses that deserve management's close attention. If uncorrected, the potential weaknesses may result in deterioration of the repayment prospects. Loans classified as substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They include loans that are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans classified as doubtful have all the weaknesses inherent in loans classified as substandard with the added characteristic that collection or liquidation in full, on the basis of current conditions and facts, is highly improbable. Loans classified as loss are considered uncollectible and are charged to the allowance for loan losses.

On a quarterly basis, the Company's Asset Quality Review Committee formally reviews the risk ratings on all criticized and classified loans. The Company also engages an independent third-party loan review consultant to review the loan portfolio. As part of their scope they review a significant portion of criticized and classified loans. In addition, federal and state regulatory agencies, as an integral part of their examination process, periodically review the quality of our loans and the related allowance for loan losses and may require the Company to recognize additions to the allowance based on their judgments about information available to them at the time of their examination, which may not be currently available to management. Based on its analysis of the loan portfolio, management believes that the level of the allowance for loan losses at December 31, 2015 and 2014 was adequate.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 1 – Summary of Significant Accounting Policies (Continued)

#### Reserve for Unfunded Loan Commitments

The reserve for unfunded loan commitments represents management's estimate of losses inherent in its unfunded loan commitments and is recorded in other liabilities in the consolidated statements of financial condition. The determination of the adequacy of the reserve is based upon an evaluation of the unfunded credit facilities, including an assessment of historical commitment utilization experience and credit risk. Net adjustments to the reserve for unfunded loan commitments are recorded to non-interest expense.

#### Premises and Equipment, net

Land is carried at cost and premises and equipment are stated at cost less accumulated depreciation and amortization. Depreciation is calculated using the straight-line method over the estimated useful lives of 10 to 40 years for buildings and 3 to 20 years for furniture, fixtures and equipment. Leasehold improvements are amortized using the straight-line method over the terms of the respective leases or the useful lives of the respective assets, whichever is less.

#### Other Real Estate Owned, net

Other real estate owned is real estate that is acquired through foreclosure or deed in lieu of foreclosure in partial or total satisfaction of loans and is held for sale. Properties are recorded at fair value less estimated disposal costs at the date acquired. When a property is acquired, the excess of the loan balance over the fair value is charged to the allowance for loan losses. Any subsequent writedown that may be required to the carrying value of the property is recorded to non-interest expense and a corresponding valuation reserve.

#### Bank-Owned Life Insurance

The Company owns bank-owned life insurance ("BOLI") to help offset the cost of employee benefits. BOLI is recorded at its cash surrender value. The change in the cash surrender value is included as a component of non-interest income and is exempt from federal and state income taxes as long as the policies are held until the death of the insured individuals and all earnings are retained in the policy.

#### Intangible Assets, net

The Company's intangible assets consist of a core deposit intangible in connection with the acquisition of HCB that is amortized on an accelerated basis using an estimated life of 10 years. The intangible is evaluated annually for impairment in accordance with U.S. GAAP. An impairment loss will be recognized if the carrying amount of the intangible asset is not recoverable and exceeds fair value. The carrying amount of the intangible asset is not considered recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use of the asset. The Company recorded no impairment charge on its core deposit intangible for the years ended December 31, 2015 and 2014.

#### Transfers of Financial Assets

Transfers of financial assets, including loan and loan participation sales, are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (i) the assets have been isolated from the Company, (ii) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (iii) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity. During the normal course of business, the Company may transfer a portion of a financial asset, for example, a participation in a loan. In order to be available for sale treatment, the transfer of the portion of the loan must meet the criteria of a participating interest. If it does not meet the criteria of a participating interest, the transfer must be accounted for as a secured borrowing. In order to meet the criteria for a participating interest, all cash flows from the loan must be divided proportionately, the rights of each loan holder must have the same priority, the loan holders must have no recourse to the transferor other than standard representations and warranties and no loan holder has the right to pledge or exchange the entire loan.

#### Subordinated Debt Issuance Costs

Subordinated debt issuance costs are presented in the consolidated statements of financial condition as a deduction from the carrying amount of the related debt and are being amortized over the expected life of the issue as interest expense.

#### Advertising Costs

Advertising costs are expensed as incurred.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 1 – Summary of Significant Accounting Policies (Continued)

#### Income Taxes

Income taxes are accounted for in accordance with ASC Topic 740, *Income Taxes*. Income tax accounting results in two components of income tax expense: current and deferred. Current income tax expense reflects taxes to be paid or refunded for the current period by applying the provisions of the enacted tax law to taxable income. The Company determines deferred income taxes using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax bases of assets and liabilities, and enacted changes in tax rates and laws are recognized in the period in which they occur.

Deferred income tax expense or benefit results from changes in deferred tax assets and liabilities between periods. Deferred tax assets are reduced by a valuation allowance if, based on the weight of evidence available, it is more likely than not that some portion or all of a deferred tax asset will not be realized.

The Company accounts for uncertain tax positions if it is more likely than not, based on the technical merits, that the tax position will be realized or sustained upon examination. The term “more likely than not” means a likelihood of more than 50%; the terms “examined” and “upon examination” also include resolution of the related appeals or litigation processes, if any. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50% likelihood of being realized upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-likely-than-not recognition threshold considers the facts, circumstances, and information available at the reporting date and is subject to management’s judgment. The Company recognizes interest and penalties on income taxes, if any, as a component of income tax expense.

#### Off-Balance Sheet Financial Instruments

In the ordinary course of business, the Company enters into off-balance sheet financial instruments consisting of loan commitments and letters of credit. Such financial instruments are recorded in the consolidated statements of financial condition when they are funded.

#### Stock-Based Compensation

The Company applies ASC 718, *Compensation—Stock-Based Compensation*, which contains a fair value-based method for valuing stock-based compensation, and measures compensation cost at the grant date based on the fair value of the award. Compensation is recognized over the service period, which is usually the vesting period.

#### Earnings Per Share

Basic earnings per share represent the effect of earnings upon the weighted average number of shares outstanding for the period. Diluted earnings per share reflects the effect of earnings upon weighted average shares including the potential dilution that could occur if securities or contracts to issue common stock were converted or exercised, utilizing the treasury stock method.

#### Other Comprehensive Income

Although certain changes in assets and liabilities, such as unrealized gains and losses on available for sale securities, are reported as a separate component of the stockholders’ equity section of the consolidated statements of financial condition, such items, along with net income, are components of other comprehensive income.

The components of accumulated other comprehensive income included in stockholders’ equity are as follows:

	<b>December 31,</b>	
	<b>2015</b>	<b>2014</b>
	<b>(in thousands)</b>	
Net unrealized (losses) gains on investment securities available for sale	\$ (257)	\$ 308
Net unrealized losses on investment securities transferred to held to maturity, net of amortization	(406)	(525)
Income tax effect	265	87
Accumulated other comprehensive loss	<u>\$ (398)</u>	<u>\$ (130)</u>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 1 – Summary of Significant Accounting Policies (Continued)

#### Recent Accounting Pronouncements

**ASU 2014-04, “Receivables–Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure.”** ASU 2014-04 clarifies that an in-substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (i) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (ii) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additionally, ASU 2014-04 requires interim and annual disclosure of both (i) the amount of foreclosed residential real estate property held by the creditor and (ii) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. The amendments in ASU 2014-04 are effective for fiscal years, and interim periods within those years, beginning after December 15, 2014. An entity can elect to adopt the amendments using either a modified retrospective transition method or a prospective transition method. The Company has adopted these amendments as of January 1, 2015 using the prospective transition method.

**ASU 2014-09, “Revenue from Contracts with Customers (Topic 606).”** The objective of ASU 2014-09 is to require an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. ASU 2014-09 will replace most existing revenue recognition guidance under U.S. GAAP when it becomes effective. The amendments in ASU 2014-09 are effective for annual reporting periods beginning after December 15, 2017, including interim periods within that reporting period. Early application is permitted for annual reporting periods beginning after December 31, 2016, including interim periods within that reporting period. The standard allows an entity to apply the amendments in ASU 2014-09 using either the retrospective or cumulative effect transition method. The Company is currently evaluating the impact of these amendments on its consolidated financial statements.

**ASU 2014-15, “Disclosure of Uncertainties about an Entity’s Ability to Continue as a Going Concern.”** This ASU requires management to determine whether substantial doubt exists regarding the entity’s going concern presumption, which generally refers to an entity’s ability to meet its obligations as they become due. If substantial doubt exists, certain disclosures are required. As such, management will now have primary responsibility for the going concern assessment under U.S. GAAP. To date, this responsibility has rested principally with the independent auditor. The amendments in ASU 2014-15 apply to all entities, unless they have adopted the liquidation basis of accounting under Subtopic 205-30. The new standard applies prospectively to annual periods ending after December 15, 2016, and to interim and annual periods thereafter. Early application is permitted. The Company is currently evaluating the impact of these amendments on its consolidated financial statements.

**ASU 2015-01, “Income Statement–Extraordinary and Unusual Items (Subtopic 225-20): Simplifying Income Statement Presentation by Eliminating the Concept of Extraordinary Items.”** The FASB believes that eliminating the concept of extraordinary items from U.S. GAAP will save time and reduce costs for financial statement preparers, and will alleviate uncertainty for preparers, auditors and regulators because auditors and regulators no longer will need to evaluate whether a preparer presented an unusual and/or infrequent item appropriately. The presentation and disclosure guidance for items that are unusual in nature or infrequent in occurrence has been retained and has been expanded to include items that are both unusual in nature and infrequent in occurrence. The nature and financial effects of each event or transaction is required to be presented as a separate component of income from continuing operations or, alternatively, in the notes to the financial statements. The ASU is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015. A reporting entity may apply the amendments prospectively. A reporting entity also may apply the amendments retrospectively to all prior periods presented in the financial statements. Early adoption is permitted, provided that the guidance is applied from the beginning of the fiscal year of adoption. The Company is currently evaluating the impact of this ASU on its consolidated financial statements.

**ASU 2015-02, “Consolidation (Topic 810): Amendments to the Consolidation Analysis.”** The amendments in ASU 2015-02 affect the following areas in the consolidation guidance: i) limited partnerships and similar legal entities; ii) evaluating fees paid to a decision maker or a service provider as a variable interest; iii) the effect of fee arrangements on the determination of the primary beneficiary of an entity; iv) the effect of related parties on the determination of the primary beneficiary of an entity; and v) certain investment funds. The amendments in ASU 2015-02 are effective for fiscal years, and interim periods within those years, beginning after December 15, 2015. Early adoption is permitted. An entity may apply the provisions in these amendments using a retrospective approach or a modified retrospective method. The Company is currently evaluating the impact of this ASU on its consolidated financial statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 1 – Summary of Significant Accounting Policies (Continued)

**ASU 2015-03, “Simplifying the Presentation of Debt Issuance Costs.”** This ASU revises Subtopic 835-30 to require that debt issuance costs be reported in the balance sheet as a direct deduction from the face of the related liability, consistent with the presentation of debt discounts. Prior to the amendments, debt issuance costs were presented as a deferred charge, i.e., an asset, on the balance sheet. Further, the amendments require the amortization of debt issuance costs to be reported as interest expense. Similarly, debt issuance costs and any discount or premium are to be considered in the aggregate when determining the effective interest rate on the debt. The amendments are effective for the Company for fiscal years beginning after December 31, 2015, and interim periods within those fiscal years, and must be applied retrospectively. Early adoption is permitted as of an earlier date for which financial statements have not been previously issued. The Company early-adopted the provisions of this ASU effective with its consolidated financial statements as of and for the period ended June 30, 2015, which was the period in which the Company initially adopted an accounting principle in recognition of a debt issuance cost transaction occurring for the first time. There was no material effect on the Company’s financial position or results of operations. See Note 9 for more information on the Company’s debt issuance costs and related subordinated debentures.

**ASU 2016-01, “Financial Instruments—Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities.”** This new guidance makes targeted improvements to existing U.S. GAAP by: (i) requiring equity investments (except those accounted for under the equity method of accounting, or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income; (ii) requiring public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes; (iii) requiring separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (that is, securities or loans and receivables) on the balance sheet or the accompanying notes to the financial statements; (iv) eliminating the requirement to disclose the fair value of financial instruments measured at amortized cost for organizations that are not public business entities; (v) eliminating the requirement for public business entities to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet; and (vi) requiring a reporting organization to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk (also referred to as “own credit”) when the organization has elected to measure the liability at fair value in accordance with the fair value option for financial instruments. Public business entities must apply the new requirements for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The Company is currently evaluating the impact of this ASU on its consolidated financial statements.

**ASU 2016-02, “Leases (Topic 842).”** Under this new guidance, a lessee will be required to recognize assets and liabilities for leases with lease terms of more than 12 months. Consistent with current U.S. GAAP, the recognition, measurement, and presentation of expenses and cash flows arising from a lease by a lessee primarily will depend on its classification as a finance or operating lease. However, unlike current U.S. GAAP, which requires only capital leases to be recognized on the balance sheet, the new ASU will require both types of leases to be recognized on the balance sheet. The ASU also will require disclosures to help investors and other financial statement users better understand the amount, timing, and uncertainty of cash flows arising from leases. These disclosures include qualitative and quantitative requirements, providing additional information about the amounts recorded in the financial statements. The ASU will take effect for public companies for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. Early adoption will be permitted. The Company is currently evaluating the impact of this new guidance on its consolidated financial statements.

### Note 2 – Business Combinations

On March 7, 2014, the Company completed its merger with Heritage Community Bank (“HCB”), a New Jersey chartered commercial bank that was headquartered in Randolph, Morris County, New Jersey. HCB shareholders received 0.4534 shares of the Company’s common stock for each share of HCB common stock they owned as of the effective date of the acquisition. The aggregate consideration paid to HCB shareholders was \$5.5 million. The results of HCB’s operations are included in the Company’s consolidated statements of income beginning March 7, 2014, the date of the acquisition.

The acquisition of HCB added market share in one of our target markets, specifically in Morris County, New Jersey. The acquisition originally resulted in 3 new branches, namely, 2 in Randolph and 1 in Denville, New Jersey. In the fourth quarter of 2015, the Company consolidated one of its Randolph branches with its other Morris County branches.

The acquisition of HCB was accounted for using the purchase method of accounting and, accordingly, assets acquired, liabilities assumed and consideration paid were recorded at their estimated fair values as of the acquisition date. The

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 2 – Business Combinations (Continued)

excess of the fair value of net assets acquired over the consideration paid of \$2.6 million has been reported as a gain in the Company's consolidated statements of income for the year ended December 31, 2014. The gain was due, in part, to the discount the Company paid on loans acquired with deteriorated credit quality. The gain is not considered taxable income for tax purposes.

In connection with the acquisition, the consideration paid and the fair value of identifiable assets acquired and liabilities assumed as of the date of acquisition are summarized in the following table:

	(in thousands)
Consideration paid:	
Common stock issued in acquisition	\$ 5,496
Assets acquired	
Cash and cash equivalents	\$ 24,693
Interest bearing time deposits in other banks	436
Restricted investment in bank stocks	213
Loans	98,215
Premises and equipment, net	1,678
Other real estate owned, net	665
Accrued interest receivable	249
Core deposit intangible	419
Deferred tax asset	5,207
Other assets	<u>522</u>
Total assets acquired	<u>132,297</u>
Liabilities assumed:	
Deposits	123,381
Accrued interest payable	200
Other liabilities	<u>614</u>
Total liabilities assumed	<u>124,195</u>
Net assets acquired	<u>\$ 8,102</u>
Gain on acquisition	\$ 2,606

The following details the loans that are accounted for in accordance with ASC 310-30, as of March 7, 2014:

	(in thousands)
Contractually required principal and interest at acquisition	\$ 12,608
Contractual cash flows not expected to be collected (non-accretable difference)	<u>9,192</u>
Expected cash flows at acquisition	3,416
Interest component of expected cash flows (accretable discount)	<u>454</u>
Fair value of loans acquired accounted for under FASB ASC 310-30	<u>\$ 2,962</u>

The following table details loans that are not accounted for in accordance with ASC 310-30, as of March 7, 2014:

	(in thousands)
Contractually required principal and interest at acquisition	\$ 96,995
Contractual cash flows not expected to be collected (credit mark)	<u>2,398</u>
Expected cash flows at acquisition	94,597
Interest rate premium mark	<u>656</u>
Fair value of loans acquired not accounted for under FASB ASC 310-30	<u>\$ 95,253</u>

In accordance with U.S. GAAP, there was no carryover of the allowance for loan losses that had previously been recorded by HCB.

In connection with the acquisition of HCB, the Company recorded a net deferred income tax asset of \$5.2 million related to HCB's net operating loss carryforward, as well as other tax attributes of the acquired company, along with the effects of fair value adjustments resulting from applying the purchase method of accounting.

The fair value of savings and transaction deposit accounts acquired from HCB provide value to the Company as a source of below market rate funds. The fair value of the core deposit intangible ("CDI") was determined based on a discounted cash flow analysis using a discount rate based on the estimated cost of capital for a market participant. To

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 2 – Business Combinations (Continued)

calculate cash flows, deposit account servicing costs (net of deposit fee income) and interest expense on deposits were compared to the cost of alternative funding sources available to the Company. The life of the deposit base and projected deposit attrition rates were determined using HCB's historical deposit data. The CDI was valued at \$419,000 or 0.62% of deposits. The intangible asset is being amortized on an accelerated basis over ten years. Amortization expense for 2015 and 2014 was \$70,000 and \$63,000, respectively.

The fair value of certificates of deposit accounts was determined by compiling individual account data into groups of equal remaining maturities with corresponding calculated weighted average rates. Each maturity group's weighted average rate was compared to market rates for similar maturities and then priced to yield market rates. This valuation adjustment was determined to be \$304,000 and is being amortized in line with the expected cash flows driven by the maturities of these deposits primarily over five years. Amortization expense for 2015 and 2014 was \$100,000 and \$132,000, respectively.

Direct costs related to the merger were expensed as incurred. For the year ended December 31, 2014, the Company recorded \$590,000 in merger-related expenses, including a fee paid to a financial advisor, merger proxy expenses, integration and conversion fees, legal fees and other merger-related expenses. There were no merger-related expenses in 2015.

### Note 3 – Investment Securities

The amortized cost and fair value of investment securities available for sale are as follows:

	<b>December 31, 2015</b>			
	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Fair Value</b>
	(in thousands)			
Investment securities available for sale:				
Residential mortgage-backed securities:				
Issued by FNMA and FHLMC	\$ 32,638	\$ 212	\$ (163)	\$ 32,687
Issued by GNMA	3,321	3	(39)	3,285
Asset-backed securities	3,485	-	(157)	3,328
Corporate obligations	6,154	1	(114)	6,041
Total	<u>\$ 45,598</u>	<u>\$ 216</u>	<u>\$ (473)</u>	<u>\$ 45,341</u>

	<b>December 31, 2014</b>			
	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Fair Value</b>
	(in thousands)			
Investment securities available for sale:				
Residential mortgage-backed securities:				
Issued by FNMA and FHLMC	\$ 32,759	\$ 404	\$ (59)	\$ 33,104
Issued by GNMA	4,524	3	(54)	4,473
Corporate obligations	2,799	14	-	2,813
Total	<u>\$ 40,082</u>	<u>\$ 421</u>	<u>\$ (113)</u>	<u>\$ 40,390</u>

The amortized cost and fair value of investment securities held to maturity are as follows:

	<b>December 31, 2015</b>			
	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Fair Value</b>
	(in thousands)			
Investment securities held to maturity:				
U.S. Government-sponsored agency securities	\$ 2,000	\$ 156	\$ -	\$ 2,156
Residential mortgage-backed securities:				
Issued by FNMA and FHLMC	21,444	192	(148)	21,488
Issued by GNMA	2,171	-	(46)	2,125
Obligations of state and political subdivisions	27,647	404	(27)	28,024
Total	<u>\$ 53,262</u>	<u>\$ 752</u>	<u>\$ (221)</u>	<u>\$ 53,793</u>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 3 – Investment Securities (Continued)

	December 31, 2014			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
		(in thousands)		
Investment securities held to maturity:				
U.S. Government-sponsored agency securities	\$ 2,000	\$ 194	\$ -	\$ 2,194
Residential mortgage-backed securities:				
Issued by FNMA and FHLMC	13,106	168	(22)	13,252
Obligations of state and political subdivisions	19,167	171	(50)	19,288
Total	<u>\$ 34,273</u>	<u>\$ 533</u>	<u>\$ (72)</u>	<u>\$ 34,734</u>

The amortized cost, fair value and contractual maturities of investment securities available for sale and held to maturity are shown in the table below. Certain of these securities have call features which allow the issuer to call the security prior to maturity at the issuer's discretion. Expected maturities may differ from contractual maturities because the underlying mortgages supporting mortgage-backed securities may be prepaid without penalties. Consequently, mortgage-backed securities are not presented by maturity category.

	December 31, 2015			
	Available for Sale		Held to Maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
(in thousands)				
Due within one year	\$ -	\$ -	\$ 546	\$ 547
Due after one year through five years	1,745	1,738	14,723	14,962
Due after five years through ten years	7,894	7,631	12,849	13,122
Due after ten years	-	-	1,529	1,549
Residential mortgage-backed securities:				
Issued by FNMA and FHLMC	32,638	32,687	21,444	21,488
Issued by GNMA	3,321	3,285	2,171	2,125
Total	<u>\$ 45,598</u>	<u>\$ 45,341</u>	<u>\$ 53,262</u>	<u>\$ 53,793</u>

The unrealized losses, categorized by the length of time of continuous loss position, and the fair value of related investment securities available for sale are as follows, as of the dates indicated:

	December 31, 2015								
	Less than 12 months			12 months or longer			Total		
	Number of Losses	Fair Value	Unrealized Losses	Number of Losses	Fair Value	Unrealized Losses	Number of Losses	Fair Value	Unrealized Losses
(dollars in thousands)									
Investment securities available for sale:									
Residential mortgage-backed securities:									
Issued by FNMA and FHLMC	4	\$ 6,609	\$ (91)	3	\$ 5,246	\$ (72)	7	\$ 11,855	\$ (163)
Issued by GNMA	1	325	(1)	3	2,532	(38)	4	2,857	(39)
Asset-backed securities	2	3,328	(157)	-	-	-	2	3,328	(157)
Corporate obligations	3	5,541	(114)	-	-	-	3	5,541	(114)
Total	<u>10</u>	<u>\$ 15,803</u>	<u>\$ (363)</u>	<u>6</u>	<u>\$ 7,778</u>	<u>\$ (110)</u>	<u>16</u>	<u>\$ 23,581</u>	<u>\$ (473)</u>

	December 31, 2014								
	Less than 12 months			12 months or longer			Total		
	Number of Losses	Fair Value	Unrealized Losses	Number of Losses	Fair Value	Unrealized Losses	Number of Losses	Fair Value	Unrealized Losses
(dollars in thousands)									
Investment securities available for sale:									
Residential mortgage-backed securities:									
Issued by FNMA and FHLMC	-	\$ -	\$ -	4	\$ 6,823	\$ (59)	4	\$ 6,823	\$ (59)
Issued by GNMA	-	-	-	4	3,935	(54)	4	3,935	(54)
Total	<u>-</u>	<u>\$ -</u>	<u>\$ -</u>	<u>8</u>	<u>\$ 10,758</u>	<u>\$ (113)</u>	<u>8</u>	<u>\$ 10,758</u>	<u>\$ (113)</u>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 3 – Investment Securities (Continued)

The unrealized losses, categorized by the length of time of continuous loss position, and the fair value of related investment securities held to maturity are as follows, as of the dates indicated:

	December 31, 2015								
	Less than 12 months			12 months or longer			Total		
	Number of Losses	Fair Value	Unrealized Losses	Number of Losses	Fair Value	Unrealized Losses	Number of Losses	Fair Value	Unrealized Losses
	(dollars in thousands)								
Investment securities held to maturity:									
Residential mortgage-backed securities:									
Issued by FNMA and FHLMC	8	\$ 13,966	\$ (148)	-	\$ -	\$ -	8	\$ 13,966	\$ (148)
Issued by GNMA	1	2,125	(46)	-	-	-	1	2,125	(46)
Obligations of state and political subdivisions	9	4,255	(16)	3	1,389	(11)	12	5,644	(27)
Total	18	\$ 20,346	\$ (210)	3	\$ 1,389	\$ (11)	21	\$ 21,735	\$ (221)

	December 31, 2014								
	Less than 12 months			12 months or longer			Total		
	Number of Losses	Fair Value	Unrealized Losses	Number of Losses	Fair Value	Unrealized Losses	Number of Losses	Fair Value	Unrealized Losses
	(dollars in thousands)								
Investment securities held to maturity:									
Residential mortgage-backed securities:									
Issued by FNMA and FHLMC	2	\$ 3,257	\$ (22)	-	\$ -	\$ -	2	\$ 3,257	\$ (22)
Obligations of state and political subdivisions	11	5,501	(22)	6	2,408	(28)	17	7,909	(50)
Total	13	\$ 8,758	\$ (44)	6	\$ 2,408	\$ (28)	19	\$ 11,166	\$ (72)

Investment securities with unrealized losses are evaluated quarterly to determine whether the losses are other than temporary. At December 31, 2015 and 2014, the Company determined that all unrealized losses were temporary in nature. This conclusion was based on several factors, including the strong credit quality of the securities with unrealized losses, the low level and short time frame of the unrealized losses, which were driven by changes in the yield curve, and because the Company does not intend to sell the investment securities.

Proceeds from the sale of securities available for sale during 2015 were \$7.1 million. Gross gains of \$31,000 and gross losses of \$20,000 were realized on those sales. Proceeds from the sale of securities available for sale during 2014 were \$13.2 million. Gross gains of \$151,000 and gross losses of \$117,000 were realized on those sales.

Investment securities with a carrying value of \$27.1 million and \$18.6 million at December 31, 2015 and 2014, respectively, were pledged to the FHLB as collateral for advances and for other purposes as required or permitted by law.

### Note 4 – Loans

The composition of loans is as follows as of the dates indicated:

	December 31,	
	2015	2014
	(in thousands)	
Commercial and industrial	\$ 99,852	\$ 101,090
Commercial real estate:		
Owner-occupied	158,939	122,283
Investor	273,532	196,992
Construction and development	44,169	35,601
Multi-family	42,558	26,987
Residential real estate:		
Residential mortgage and first lien home equity loans	33,691	33,858
Home equity—second lien loans and revolving lines of credit	22,946	23,977
Consumer and other	15,426	7,666
	691,113	548,454
Net deferred loan fees and costs	(1,226)	(695)
Total loans	\$ 689,887	\$ 547,759

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 4 – Loans (Continued)

From time to time, the Company sells commercial real estate loans consisting of the guaranteed portion of Small Business Administration (“SBA”) loans. There were no loans sold in 2015. For the year ended December 31, 2014, the Company sold four SBA loans totaling \$2.6 million.

#### **Credit Risk Management and Loan Portfolio Risk Elements**

***Credit risk management.*** The Company adheres to a credit policy designed to minimize credit risk in the loan portfolio. Management reviews and approves this policy and related procedures on a regular basis with approval by the Board of Directors annually. The Company’s credit focus is on commercial lending. The Company manages risk associated with our commercial portfolio through underwriting policies and procedures, diversification and loan monitoring efforts. The Company’s underwriting standards include requiring independent third-party appraisals, periodic property inspections, analyses of the quality and experience of the organization or developer managing each property, and evaluations of the cash flow capability of borrowers to repay loans. The Company’s lending staff evaluates and rates all loans at origination based on their respective risk characteristics. On a quarterly basis our Asset Quality Review Committee formally reviews the ratings on all criticized and classified assets. At this meeting management reviews reports concerning loan quality, loan delinquencies, nonperforming loans and potential problem loans.

***Commercial and industrial loans.*** Commercial and industrial loans are generally made to borrowers of proven ability and strong repayment performance. Underwriting standards are designed to assess the borrower’s ability to generate recurring cash flow sufficient to meet the debt service requirements of loans granted. While such recurring cash flow serves as the primary source of repayment, a significant number of the loans are collateralized by borrower assets intended to serve as a secondary source of repayment should the need arise.

***Commercial real estate loans.*** Commercial real estate loans are composed of owner-occupied, investor, construction and development, and multi-family loans. Commercial real estate loans are subject to underwriting standards and processes similar to commercial and industrial loans. Commercial real estate loans are viewed primarily as cash flow loans and secondarily as loans secured by real property. These loans generally involve larger principal balances and longer repayment periods as compared to commercial and industrial loans. Repayment of most loans is dependent upon the cash flow generated from the property securing the loan or the business that occupies the property. Since commercial real estate loans may be more adversely impacted by conditions in the real estate market or in the general economy, conservative loan to value ratios are required at origination and loans are stress-tested to evaluate the impact of market changes relating to key underwriting elements. Construction and development loans are generally secured by the real estate to be developed and may also be secured by additional real estate to mitigate the risk. Sources of repayment for these types of loans may be from pre-committed permanent loans from other lenders, sales of developed property, or an interim commitment from the Company until permanent financing is obtained.

***Residential real estate loans.*** Residential real estate loans are composed of loans secured by 1-4 family properties including residential mortgages, first lien home equity loans, second lien home equity loans and home equity revolving lines of credit. The Company generally underwrites residential real estate loans to the same credit standards required by the Federal National Mortgage Association and the Federal Home Loan Mortgage Corporation. Generally, 1-4 family residential loans are made in connection with a broader relationship. The Company underwrites home equity loans to the same credit standards as single family loans. The Company is not engaged in the sub-prime residential lending market.

***Consumer and other loans.*** Consumer and other loans include auto loans, personal loans, traditional installment loans and other loans. Consumer loans are generally secured.

#### **Summary of Loan Ratings.**

The following tables present the classes of the loan portfolio summarized by the aggregate “pass” rating and the classified ratings of “special mention” and “substandard” within the Company’s internal risk rating system. There were no loans classified as “doubtful” or “loss” at December 31, 2015 and 2014.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 4 –Loans (Continued)

	December 31, 2015			
	Pass	Special		Total
		Mention	Substandard	
	(in thousands)			
Commercial and industrial	\$ 95,713	\$ 1,531	\$ 2,608	\$ 99,852
Commercial real estate:				
Owner-occupied	152,772	3,454	2,713	158,939
Investor	273,093	100	339	273,532
Construction and development	44,169	-	-	44,169
Multi-family	39,800	2,758	-	42,558
Residential real estate:				
Residential mortgage and first lien home equity loans	32,122	-	1,569	33,691
Home equity—second lien loans and revolving lines of credit	21,944	-	1,002	22,946
Consumer and other	15,203	-	223	15,426
Total	<u>\$ 674,816</u>	<u>\$ 7,843</u>	<u>\$ 8,454</u>	<u>\$ 691,113</u>

	December 31, 2014			
	Pass	Special		Total
		Mention	Substandard	
	(in thousands)			
Commercial and industrial	\$ 97,512	\$ 1,597	\$ 1,981	\$ 101,090
Commercial real estate:				
Owner-occupied	113,333	4,321	4,629	122,283
Investor	196,122	783	87	196,992
Construction and development	35,601	-	-	35,601
Multi-family	24,118	2,869	-	26,987
Residential real estate:				
Residential mortgage and first lien home equity loans	32,567	-	1,291	33,858
Home equity—second lien loans and revolving lines of credit	22,740	133	1,104	23,977
Consumer and other	7,429	-	237	7,666
Total	<u>\$ 529,422</u>	<u>\$ 9,703</u>	<u>\$ 9,329</u>	<u>\$ 548,454</u>

### Summary of Past Due Loans

The performance and credit quality of the loan portfolio are also monitored by analyzing the length of time a loan payment is past due.

The following tables present the classes of the loan portfolio summarized by past due status as of the dates indicated:

	December 31, 2015						
	30-59	60-89	Past Due > 90		Total	Total	Total
	Days	Days	Days and Still	Nonaccrual			
	Past Due	Past Due	Accruing	(in thousands)			
Commercial and industrial	\$ 1,339	\$ -	\$ -	\$ 1,759	\$ 3,098	\$ 96,292	\$ 99,390
Commercial real estate:							
Owner-occupied	5,333	907	-	987	7,227	151,520	158,747
Investor	100	-	-	-	100	273,373	273,473
Construction and development	550	175	-	-	725	43,444	44,169
Multi-family	157	2,352	-	-	2,509	40,049	42,558
Residential real estate:							
Residential mortgage and first lien home equity loans	-	-	-	414	414	32,011	32,425
Home equity—second lien loans and revolving lines of credit	130	-	75	412	617	21,720	22,337
Consumer and other	177	84	33	223	517	14,909	15,426
Total	<u>\$ 7,786</u>	<u>\$ 3,518</u>	<u>\$ 108</u>	<u>\$ 3,795</u>	<u>\$ 15,207</u>	<u>\$ 673,318</u>	<u>\$ 688,525</u>

Nonaccrual loans in the table above do not include \$2.6 million of loans acquired with deteriorated loan quality, which were recorded at fair value at acquisition.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 4 –Loans (Continued)

	December 31, 2014						
	30-59 Days Past Due	60-89 Days Past Due	Past Due > 90 Days and Still Accruing	Nonaccrual (in thousands)	Total Past Due	Total Current	Total Loans
Commercial and industrial	\$ 1,782	\$ 597	\$ 20	\$ 1,731	\$ 4,130	\$ 96,549	\$ 100,679
Commercial real estate:							
Owner-occupied	921	400	-	1,700	3,021	118,898	121,919
Investor	-	104	-	423	527	196,373	196,900
Construction and development	550	-	-	-	550	35,051	35,601
Multi-family	-	442	2,428	-	2,870	24,117	26,987
Residential real estate:							
Residential mortgage and first lien home equity loans	98	-	-	222	320	32,336	32,656
Home equity—second lien loans and revolving lines of credit	521	-	-	436	957	22,312	23,269
Consumer and other	39	-	-	152	191	7,475	7,666
Total	<u>\$ 3,911</u>	<u>\$ 1,543</u>	<u>\$ 2,448</u>	<u>\$ 4,664</u>	<u>\$ 12,566</u>	<u>\$ 533,111</u>	<u>\$ 545,677</u>

Nonaccrual loans in the preceding table do not include \$2.8 million of loans acquired with deteriorated loan quality, which have been recorded at fair value at acquisition.

The total recorded investment in loans secured by residential real estate property that were in the process of foreclosure was \$826,000 and \$659,000 at December 31, 2015 and 2014, respectively. The amount of foreclosed residential real estate property held by the Company at December 31, 2015 and 2014 was \$141,000 and \$216,000, respectively.

The outstanding principal balance and related carrying amount of loans acquired with deteriorated credit quality, for which the Company applies the provisions of ASC 310-30, are as follows as of the dates indicated:

	December 31,	
	2015	2014
Outstanding principal balance	\$ 7,395	\$ 8,882
Carrying amount	2,588	2,777

The following table presents the change in the accretable discount on loans acquired with deteriorated credit quality for the periods presented:

	Year Ended December 31,	
	2015	2014
	(in thousands)	
Accretable discount balance – beginning of year	\$ 464	\$ -
Addition resulting from acquisition	-	454
Reclassifications from nonaccretable (1)	-	245
Accretion recorded to interest income	(374)	(235)
Accretable discount balance – end of year	<u>\$ 90</u>	<u>\$ 464</u>

(1) Reclassifications were due to subsequent improvements in expected cash flows and/or collateral values.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 5 – Allowance for Loan Losses

The changes in the allowance for loan losses by loan class are as follows for the periods presented:

	<b>Year Ended December 31,</b>	
	<b>2015</b>	<b>2014</b>
	<b>(in thousands)</b>	
Balance - beginning of year	\$ 6,104	\$ 4,675
Loans charged off:		
Commercial and industrial	(30)	(221)
Commercial real estate:		
Owner-occupied	(728)	(162)
Investor	(103)	(346)
Residential real estate:		
Residential mortgage and first lien home equity loans	(41)	(173)
Home equity—second lien loans and revolving lines of credit	(226)	-
Consumer and other	(19)	(116)
Total charge offs	<u>(1,147)</u>	<u>(1,018)</u>
Recoveries of loans previously charged off:		
Commercial and industrial	32	6
Commercial real estate:		
Owner-occupied	55	-
Investor	175	-
Residential real estate:		
Residential mortgage and first lien home equity loans	39	-
Home equity—second lien loans and revolving lines of credit	10	-
Consumer and other	3	3
Total recoveries	<u>314</u>	<u>9</u>
Net charge offs	(833)	(1,009)
Provision for loan losses	2,669	2,438
Balance - end of year	<u>\$ 7,940</u>	<u>\$ 6,104</u>

The following tables summarize information regarding the allowance for loan losses by impairment methodology and class within the loan portfolio as of the dates indicated:

	<b>December 31, 2015</b>							
	<b>Loan Balances</b>				<b>Allowance for Loan Losses Balances</b>			
	Individually Evaluated For Impairment	Collectively Evaluated For Impairment	Acquired with Deteriorated Credit Quality(1)	Total	Individually Evaluated For Impairment	Collectively Evaluated For Impairment	Acquired with Deteriorated Credit Quality(1)	Total
	<b>(in thousands)</b>							
Commercial and industrial	\$ 2,086	\$ 97,304	\$ 462	\$ 99,852	\$ 134	\$ 1,106	\$ -	\$ 1,240
Commercial real estate:								
Owner-occupied	987	157,760	193	158,939	-	2,258	-	2,258
Investor	-	273,473	59	273,532	-	2,838	-	2,838
Construction and development	-	44,169	-	44,169	-	375	-	375
Multi-family	-	42,558	-	42,558	-	362	-	362
Residential real estate:								
Residential mortgage and first lien home equity loans	414	32,011	1,266	33,691	-	400	-	400
Home equity—second lien loans and revolving lines of credit	412	21,925	609	22,946	-	232	-	232
Consumer and other	377	15,049	-	15,426	-	235	-	235
Total	<u>\$ 4,276</u>	<u>\$ 684,249</u>	<u>\$ 2,588</u>	<u>\$ 691,113</u>	<u>\$ 134</u>	<u>\$ 7,806</u>	<u>\$ -</u>	<u>\$ 7,940</u>

(1) Loans acquired with deteriorated credit quality are evaluated on an individual basis. In accordance with U.S. GAAP, at acquisition there was no carryover of the allowance for loan losses.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Note 5 – Allowance for Loan Losses (Continued)**

	December 31, 2014							
	Loan Balances				Allowance for Loan Losses Balances			
	Individually Evaluated For Impairment	Collectively Evaluated For Impairment	Acquired with Deteriorated Credit Quality(1)	Total	Individually Evaluated For Impairment	Collectively Evaluated For Impairment	Acquired with Deteriorated Credit Quality(1)	Total
	(in thousands)							
Commercial and industrial	\$ 2,099	\$ 98,580	\$ 411	\$ 101,090	\$ -	\$ 1,135	\$ -	\$ 1,135
Commercial real estate:								
Owner-occupied	1,700	120,219	364	122,283	-	1,355	-	1,355
Investor	423	196,477	92	196,992	-	2,215	50	2,265
Construction and development	-	35,601	-	35,601	-	274	-	274
Multi-family	-	26,987	-	26,987	-	245	-	245
Residential real estate:								
Residential mortgage and first lien home equity loans	222	32,434	1,202	33,858	-	422	-	422
Home equity—second lien loans and revolving lines of credit	436	22,833	708	23,977	-	210	11	221
Consumer and other	369	7,297	-	7,666	-	187	-	187
Total	<u>\$ 5,249</u>	<u>\$ 540,428</u>	<u>\$ 2,777</u>	<u>\$ 548,454</u>	<u>\$ -</u>	<u>\$ 6,043</u>	<u>\$ 61</u>	<u>\$ 6,104</u>

(1) Loans acquired with deteriorated credit quality are evaluated on an individual basis. In accordance with U.S. GAAP, at acquisition there was no carryover of the allowance for loan losses.

The recorded investment and unpaid principal balances of impaired loans and the related allowance for loan losses were as follows as of the dates indicated:

	December 31, 2015			December 31, 2014		
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Recorded Investment	Unpaid Principal Balance	Related Allowance
	(in thousands)					
Impaired loans without a valuation allowance:						
Commercial and industrial	\$ 1,815	\$ 1,815	\$ -	\$ 2,099	\$ 2,199	\$ -
Commercial real estate:						
Owner-occupied	987	987	-	1,700	2,036	-
Investor	-	213	-	423	741	-
Residential real estate:						
Residential mortgage and first lien home equity loans	414	414	-	222	222	-
Home equity—second lien loans and revolving lines of credit	412	638	-	436	436	-
Consumer and other	377	429	-	369	444	-
Total	<u>\$ 4,005</u>	<u>\$ 4,496</u>	<u>\$ -</u>	<u>\$ 5,249</u>	<u>\$ 6,078</u>	<u>\$ -</u>
Impaired loans with a valuation allowance:						
Commercial and industrial	\$ 271	\$ 271	\$ 134	\$ -	\$ -	\$ -
Total	<u>\$ 271</u>	<u>\$ 271</u>	<u>\$ 134</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Total impaired loans:						
Commercial and industrial	\$ 2,086	\$ 2,086	\$ 134	\$ 2,099	\$ 2,199	\$ -
Commercial real estate:						
Owner-occupied	987	987	-	1,700	2,036	-
Investor	-	213	-	423	741	-
Residential real estate:						
Residential mortgage and first lien home equity loans	414	414	-	222	222	-
Home equity—second lien loans and revolving lines of credit	412	638	-	436	436	-
Consumer and other	377	429	-	369	444	-
Total	<u>\$ 4,276</u>	<u>\$ 4,767</u>	<u>\$ 134</u>	<u>\$ 5,249</u>	<u>\$ 6,078</u>	<u>\$ -</u>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 5 – Allowance for Loan Losses (Continued)

Impaired loans in the preceding table do not include \$2.6 million and \$2.8 million of loans acquired with deteriorated loan quality, which were recorded at fair value at acquisition, at December 31, 2015 and 2014, respectively.

Other information regarding impaired loans is presented below for the periods indicated:

	Year Ended December 31, 2015			Year Ended December 31, 2014		
	Average Recorded Investment	Interest Income Recognized	Interest Income Recognized on a Cash Basis	Average Recorded Investment	Interest Income Recognized	Interest Income Recognized on a Cash Basis
(in thousands)						
Impaired loans without a valuation allowance:						
Commercial and industrial	\$ 1,969	\$ 19	\$ 12	\$ 1,853	\$ 20	\$ -
Commercial real estate:						
Owner-occupied	1,852	-	-	1,211	-	-
Investor	354	-	17	273	-	-
Residential real estate:						
Residential mortgage and first lien home equity loans	276	-	4	209	-	-
Home equity—second lien loans and revolving lines of credit	483	-	-	259	-	-
Consumer and other	297	10	-	242	13	-
Total	<u>\$ 5,231</u>	<u>\$ 29</u>	<u>\$ 33</u>	<u>\$ 4,047</u>	<u>\$ 33</u>	<u>\$ -</u>
Impaired loans with a valuation allowance:						
Commercial and industrial	\$ 102	\$ -	\$ -	\$ -	\$ -	\$ -
Total	<u>\$ 102</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Total impaired loans:						
Commercial and industrial	\$ 2,071	\$ 19	\$ 12	\$ 1,853	\$ 20	\$ -
Commercial real estate:						
Owner-occupied	1,852	-	-	1,211	-	-
Investor	354	-	17	273	-	-
Residential real estate:						
Residential mortgage and first lien home equity loans	276	-	4	209	-	-
Home equity—second lien loans and revolving lines of credit	483	-	-	259	-	-
Consumer and other	297	10	-	242	13	-
Total	<u>\$ 5,333</u>	<u>\$ 29</u>	<u>\$ 33</u>	<u>\$ 4,047</u>	<u>\$ 33</u>	<u>\$ -</u>

The information in the preceding table does not include loans acquired with deteriorated credit quality which were recorded at fair value at acquisition.

### Troubled Debt Restructured Loans

Impaired loans generally include nonaccrual loans but also include performing and nonperforming troubled debt restructured loans (“TDRs”). From time to time, the Company may extend, restructure, or otherwise modify the terms of existing loans, on a case-by-case basis, to remain competitive and retain certain borrowers, as well as assist other borrowers who may be experiencing financial difficulties. If a borrower is experiencing financial difficulties and a concession is made by way of a modification of terms the Company would not otherwise consider, the loan is classified as a TDR.

At December 31, 2015, the Company had one TDR on nonaccrual status for \$1.0 million and five TDRs totaling \$481,000 which were performing according to the terms of their modification. At December 31, 2014, the Company had five TDRs totaling \$585,000 which were performing according to the terms of their modification.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 5 – Allowance for Loan Losses (Continued)

The following table summarizes by loan class the TDRs that were executed during the years indicated:

	Year Ended December 31,					
	2015			2014		
	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
						(dollars in thousands)
Commercial and industrial	1	\$ 1,036	\$ 1,036	1	\$ 373	\$ 373
Consumer and other	-	-	-	1	38	38
Total	1	\$ 1,036	\$ 1,036	2	\$ 411	\$ 411

The commercial and industrial loan that was restructured as a TDR in 2015 had an interest rate reduction and an extension of term. Regarding the two consumer and other loans that were restructured as TDRs in 2014, one loan for \$372,000 had a period of interest only and the other loan for \$38,000 had an extension of term.

TDRs are individually evaluated for impairment and are included in impaired loans. There were no TDRs that subsequently defaulted during 2015 and 2014. There was no related allowance for any TDR included within the allowance for loan losses as of December 31, 2015 and 2014.

### Note 6 – Premises and Equipment

The components of premises and equipment, net were as follows as of the dates indicated:

	December 31,	
	2015	2014
	(in thousands)	
Land	\$ 707	\$ 705
Buildings	1,090	1,084
Leasehold improvements	3,145	2,968
Furniture and fixtures	693	641
Equipment and software	2,028	1,803
Construction in process	82	-
	7,745	7,201
Accumulated depreciation and amortization	(4,296)	(3,749)
Total premises and equipment, net	\$ 3,449	\$ 3,452

Depreciation and amortization expense on premises and equipment for the years ended December 31, 2015 and 2014 was \$542,000 and \$438,000, respectively.

### Note 7 – Intangible Assets

In 2014, the Company recorded a core deposit intangible asset in connection with the acquisition of HCB. The intangible asset is being amortized on an accelerated basis over 10 years. The following table summarizes the activity within the core deposit intangible asset for the years indicated:

	Year Ended December 31,	
	2015	2014
	(in thousands)	
Balance – beginning of year	\$ 356	\$ -
Addition from acquisition	-	419
Accumulated amortization	(70)	(63)
Balance – end of year	\$ 286	\$ 356

Amortization expense related to the core deposit intangible asset was \$70,000 and \$63,000 for the years ended December 31, 2015 and 2014, respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 7 – Intangible Assets (Continued)

The schedule of remaining amortization of the core deposit intangible asset is as follows:

	<u>Amortization</u> <u>(in thousands)</u>
2016	\$ 62
2017	55
2018	47
2019	39
2020	32
Thereafter	51
Total	<u>\$ 286</u>

The core deposit intangible asset is evaluated annually for impairment. The Company believes that the fair value of the core deposit intangible asset was in excess of its carrying amount and therefore there was no impairment of intangible assets at December 31, 2015 or 2014.

### Note 8 – Deposits

The components of deposits were as follows as of the dates indicated:

	<u>December 31,</u>	
	<u>2015</u>	<u>2014</u>
	<u>(in thousands)</u>	
Non-interest bearing demand	\$ 99,966	\$ 91,972
Interest bearing demand	76,866	30,989
Money market and savings	206,506	203,658
Time, \$100 and over	214,684	150,788
Time, other	140,999	119,075
Total deposits	<u>\$ 739,021</u>	<u>\$ 596,482</u>

The aggregate amount of demand and savings deposit overdrafts that has been reclassified as loans was \$5,000 and \$8,000 at December 31, 2015 and 2014. The aggregate amount of time deposit accounts in denominations that meet or exceed the FDIC insurance limit of \$250,000 at December 31, 2015 and 2014 was \$52.4 million and \$39.4 million, respectively. The Company had no brokered deposits at December 31, 2015 and 2014.

At December 31, 2015, the contractual maturities of time deposits were as follows:

	<u>December 31,</u> <u>2015</u>
	<u>(in thousands)</u>
2016	\$ 163,954
2017	122,786
2018	18,103
2019	26,706
2020	24,134
Total	<u>\$ 355,683</u>

### Note 9 – Borrowings and Subordinated Debentures

Borrowings at December 31, 2015 and 2014 consisted of FHLB advances.

At December 31, 2015, there were 4 outstanding advances with fixed interest rates. Two (2) of the advances are due in 2016 and 2017 and have initial terms of 5 years, are collateralized by investment securities and carry interest rates of 2.41% and 1.07%, respectively. The other 2 advances are due in 2016 and have initial terms of 1 month and 3 years, respectively, are collateralized by commercial real estate loans and carry interest rates of 0.53% and 1.04%, respectively.

At December 31, 2014, there were 3 outstanding advances with fixed interest rates. Two (2) of the advances are due in 2016 and 2017 and had initial terms of 5 years, are collateralized by investment securities and carry interest rates of

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 9 – Borrowings and Subordinated Debentures (Continued)

2.41% and 1.07%, respectively. The other advance is due in 2016 and has an initial term of 3 years, is collateralized by commercial real estate loans and carries an interest rate of 1.04%.

As a member of the FHLB, the Company is eligible to borrow funds up to 50% of total assets from the FHLB subject to its stock and collateral requirements. Based on available qualified collateral as of December 31, 2015, the Company had the ability to borrow \$67.8 million. The Company's borrowing facility at December 31, 2015 included \$46.4 million in unpledged securities and \$21.4 million in commercial real estate loan collateral. At December 31, 2014, the Company had \$37.6 million in unpledged securities and \$37.4 million in commercial real estate loans available as collateral for borrowing.

Borrowings totaled \$24.0 million with a weighted average rate of 1.13% at December 31, 2015. At December 31, 2014, borrowings totaled \$14.0 million with a weighted average rate of 1.56%. Maximum borrowings outstanding were \$24.0 million in 2015 and \$14.0 million in 2014. Average borrowings and the average cost of borrowings were \$14.1 million and 1.55%, respectively, for 2015 and \$14.0 million and 1.56%, respectively, for 2014.

The following table presents the contractual maturities of borrowings at December 31, 2015:

	<b>December 31, 2015</b>
	<b>(in thousands)</b>
2016	\$ 19,000
2017	5,000
Total	<u>\$ 24,000</u>

The Company also had a line of credit for \$10.0 million for short-term borrowings with ACBB at December 31, 2015 and 2014. There were no borrowings on this facility at either date.

On April 30, 2015, the Company completed a \$22.0 million private placement of fixed-to-floating rate subordinated debentures. The notes have a maturity date of May 1, 2025 and carry a fixed interest rate of 6.75% for the first 5 years. Thereafter, the notes will pay interest at 3-month LIBOR plus 5.30% and reprice quarterly. The notes include a right of prepayment, without penalty, on or after May 1, 2020. Subordinated debentures totaled \$21.5 million at December 31, 2015, which includes \$467,000 of remaining unamortized debt issuance costs. The debt issuance costs are being amortized over the expected life of the issue. The effective interest rate of the subordinated debentures is 7.24%. Average subordinated debentures and the average cost of subordinated debentures were \$14.5 million and 7.34%, respectively, in 2015.

### Note 10 – Lease Commitments

The Company presently has lease agreements for 9 of its branches and corporate office space. The lease agreements generally include costs related to real estate taxes, insurance, utilities and maintenance costs in addition to the base rent.

Future minimum lease payments by year and in the aggregate, required under the Company's operating lease agreements, are as follows:

	<b>December 31, 2015</b>
	<b>(in thousands)</b>
2016	\$ 1,118
2017	1,139
2018	1,148
2019	1,113
2020	1,015
Thereafter	5,271
Total	<u>\$ 10,804</u>

Total lease rental expense was \$1.1 million and \$881,000 for the years ended December 31, 2015 and 2014, respectively.

The Company has a lease agreement for corporate office and main office branch with North Buffalo Advisors II, LLC, an entity in which certain members of the Board of Directors have a significant ownership interest. The lease has a term of 10 years with options to extend. Minimum lease payments are \$360,000 for 2016 through 2019, \$367,000 for 2020 and \$1,683,000 thereafter.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 10 – Lease Commitments (Continued)

The Company has a lease agreement with Serenity Point, LLC, an entity for which Samuel D. Marrazzo, a member of the Board of Directors, is President. The lease was entered into before Mr. Marrazzo became a Director and is for our branch facility in Ewing, New Jersey. The lease has a term of 5 years and has options to extend. Minimum lease payments are \$55,000 for 2016 through 2018, \$14,000 for 2019 and \$0 thereafter.

### Note 11 – Stockholders' Equity

In its initial stock offering in 2007, the Company issued warrants of which 96,620 warrants are issued and outstanding with a fair value of \$205,250. These warrants are immediately exercisable at \$10.00 per share and expire in 2017. None of these warrants have been exercised.

### Note 12 – Income Taxes

The components of income tax expense consisted of the following for the years ended December 31, 2015 and 2014:

	<b>Year Ended December 31,</b>	
	<b>2015</b>	<b>2014</b>
	<b>(in thousands)</b>	
Federal income tax:		
Current	\$ 2,074	\$ 1,586
Deferred	(590)	135
Total	<u>1,484</u>	<u>1,721</u>
State income tax:		
Current	4	482
Deferred	(303)	15
Total	<u>(299)</u>	<u>497</u>
Total income tax expense	<u>\$ 1,185</u>	<u>\$ 2,218</u>

The Company recognizes interest and/or penalties related to income tax matters in income tax expense. There was no interest or penalty recorded in income tax expense for the years ended December 31, 2015 and 2014.

The components of the net deferred tax asset were as follows as of the dates indicated:

	<b>December 31,</b>	
	<b>2015</b>	<b>2014</b>
	<b>(in thousands)</b>	
Deferred tax asset:		
Allowance for loan losses	\$ 2,722	\$ 1,877
Organization costs	8	9
Net deferred loan fees	471	126
Nonaccrual interest	266	185
Net operating losses	895	877
Purchase accounting	2,681	3,399
Depreciation	132	13
Restricted stock	18	-
Unrealized losses on investment securities available for sale	265	87
Other	629	387
Total deferred tax asset	<u>8,087</u>	<u>6,960</u>
Deferred tax liability:		
Prepaid expenses	(130)	(72)
Other	(22)	(24)
Total deferred tax liability	<u>(152)</u>	<u>(96)</u>
Net deferred tax asset	<u>\$ 7,935</u>	<u>\$ 6,864</u>

The Company had federal net operating loss carryforwards of \$2.4 million and \$2.6 million for the years ended December 31, 2015 and 2014, respectively, that were originated by HCB. These net operating losses are subject to an annual limitation of \$195,000 under IRC Section 382 that will begin to expire in 2031. At December 31, 2015, the Company had \$1.4 million of state net operating loss carryforwards that will begin to expire in 2035.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 12 – Income Taxes (Continued)

The Company's federal income tax returns are open for examination from 2012 and from 2011 for state income tax returns.

Reconciliations of the statutory federal income tax at a rate of 34% to the income tax expense reported in the consolidated statements of income are as follows as of the dates indicated:

	Year Ended December 31,	
	2015	2014
Federal income tax at statutory rate	34.0%	34.0%
State income tax, net of federal benefit	-3.9%	4.1%
Changes in taxes resulting from:		
Net tax-exempt income	-2.8%	-1.1%
Bank-owned life insurance income	-2.9%	-1.4%
Stock-based compensation expense	-	0.3%
Incentive stock options	0.7%	-
Non-deductible expenses	0.2%	0.2%
Bargain purchase gain	-	-11.0%
Merger expenses	-	2.4%
Other	-2.0%	-
Total	<u>23.3%</u>	<u>27.5%</u>

### Note 13 – Earnings Per Share

The Company's calculation of earnings per share in accordance with ASC Topic 260, *Earnings per Share*, is as follows:

	Year Ended December 31,	
	2015	2014
	(in thousands, except per share data)	
Net income available to common stockholders	<u>\$ 3,887</u>	<u>\$ 5,836</u>
Basic weighted average common shares outstanding	9,423	9,244
Effect of dilutive common stock equivalents	<u>69</u>	<u>65</u>
Diluted weighted average common shares outstanding	<u>9,492</u>	<u>9,309</u>
Earnings per share:		
Basic	\$ 0.41	\$ 0.63
Diluted	\$ 0.41	\$ 0.63

Number of common stock equivalents excluded from the calculation of earnings per share as the exercise prices were greater than the average price of the common stock	247	132
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### Note 14 – Stock-Based Compensation

The Company has adopted various stock-based compensation plans (the "Plans"). The First Bank 2009 Stock Option Plan-A authorizes the Board of Directors to grant options to purchase up to an aggregate of 409,640 shares of common stock, up to 170,547 of which may be non-qualified options ("NQOs"). Under the First Bank 2009 Stock Option Plan-B (the "B Plan"), the Company may grant options to purchase up to an aggregate of 102,000 shares of common stock to officers, other employees and directors. Shares granted under the B Plan to directors are NQOs. The shares granted under the B Plan to officers and other employees can be NQOs or incentive stock options ("ISOs"). The First Bank 2014 Equity Compensation Plan-C authorizes a maximum of 342,833 shares of common stock to be issued as ISOs, NQOs or restricted stock awards ("RSAs") to officers or directors, of which the maximum number of shares which may be purchased pursuant to NQOs or issued as RSAs is 157,327. The First Bank 2014 Equity Compensation Plan-D authorizes a maximum of 426,146 shares of common stock to be issued which may be purchased pursuant to NQOs or granted as RSAs to officers or directors.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 14 – Stock-Based Compensation (Continued)

The following presents the number of shares authorized to be awarded under the Plans and the number of remaining shares available for grant at December 31, 2015:

Awards authorized	1,280,619
Cumulative granted awards, net of cancellations	<u>691,165</u>
Awards available for grant	<u>589,454</u>

All options granted under the Plans have a term that shall not exceed 10 years and all options granted to date have a vesting period of 3 years. The exercise price of the options granted under the Plans must be at least 100% of the fair market value of the Company's common stock on the date of grant. Fair market value is to be determined by the Board of Directors in good faith. Terms and conditions of restricted stock awards are determined by the Board of Directors at the time of grant.

The tables below reflect stock option activity in the Company's stock-based compensation plans for the periods indicated.

	<u>Shares</u>	<u>Weighted Average Exercise Price</u>	<u>Weighted Average Remaining Contractual Life (years)</u>	<u>Aggregate Intrinsic Value</u>
Outstanding - December 31, 2014	538,500	\$ 5.34		
Granted	132,000	6.01		
Exercised	(35,166)	5.02		
Expired	(833)	6.01		
Forfeited	<u>(18,001)</u>	6.01		
Outstanding - December 31, 2015	<u>616,500</u>	<u>\$ 5.48</u>	<u>6.7</u>	<u>\$ 695,000</u>
Exercisable - December 31, 2015	<u>439,653</u>	<u>\$ 5.24</u>		
Weighted average fair value of options granted during the period		<u>\$ 1.65</u>		

	<u>Shares</u>	<u>Weighted Average Exercise Price</u>	<u>Weighted Average Remaining Contractual Life (years)</u>	<u>Aggregate Intrinsic Value</u>
Outstanding - December 31, 2013	511,500	\$ 5.24		
Granted	47,500	6.43		
Exercised	(12,999)	5.03		
Forfeited	<u>(7,501)</u>	5.66		
Outstanding - December 31, 2014	<u>538,500</u>	<u>\$ 5.34</u>	<u>7.1</u>	<u>\$ 484,000</u>
Exercisable - December 31, 2014	<u>397,642</u>	<u>\$ 5.12</u>		
Weighted average fair value of options granted during the period		<u>\$ 2.21</u>		

The aggregate intrinsic values in the preceding tables represent the pre-tax intrinsic values calculated by multiplying the number of in-the-money shares by the difference between the Company's closing price on the last trading day of the period and the exercise price.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 14 – Stock-Based Compensation (Continued)

The fair values of stock options granted in 2015 and 2014 were estimated at the date of grant using the Black-Scholes option pricing model with the following assumptions:

	<b>Year Ended December 31,</b>	
	<b>2015</b>	<b>2014</b>
Expected volatility	23.39% - 25.63%	31.39% - 31.83%
Dividend yield	0.00%	0.00%
Expected life	6.0 years	6.0 years
Risk-free rate	1.44% - 1.63%	1.91% - 2.03%
Fair value	\$1.64 - \$1.71	\$2.21 - \$2.22

The following table summarizes information about stock options outstanding and exercisable at December 31, 2015:

<b>Range of Exercise Prices</b>	<b>Number of Options Outstanding</b>	<b>Weighted Average Remaining Contractual Life (years)</b>	<b>Weighted Average Exercise Price</b>	<b>Number of Options Exercisable</b>	<b>Weighted Average Exercise Price</b>
\$ 0.00 - 5.00	265,500	4.9	\$ 5.00	265,500	\$ 5.00
5.01 - 5.25	104,500	6.8	5.24	104,500	5.24
5.26 - 6.47	246,500	8.6	6.11	69,653	6.15
Total	<u>616,500</u>	<u>6.7</u>	<u>\$ 5.48</u>	<u>439,653</u>	<u>\$ 5.24</u>

Stock-based compensation expense related to outstanding stock options was \$156,000 and \$115,000 for the years ended December 31, 2015 and 2014, respectively. As of December 31, 2015, there was \$206,000 of unrecognized compensation cost related to unvested stock options which is expected to be recognized over an average remaining vesting period of 1.4 years. As of December 31, 2014, there was \$273,000 of unrecognized compensation cost related to unvested stock options which is expected to be recognized over an average remaining vesting period of 1.5 years.

Restricted stock activity for 2015 under the Company's Plans is presented in the following table. There was no restricted stock awarded prior to 2015.

	<b>Restricted Shares</b>	<b>Weighted Average Grant Date Fair Value</b>	<b>Weighted Average Remaining Contractual Life (years)</b>
Outstanding - December 31, 2014	-	\$ -	
Granted	28,750	6.00	
Exercised	-	-	
Forfeited	<u>(2,250)</u>	6.00	
Outstanding - December 31, 2015	<u>26,500</u>	<u>\$ 6.00</u>	<u>2.2</u>

Restricted stock awarded to date has a 3-year vesting schedule.

Stock-based compensation expense related to restricted stock awards was \$45,000 for the year ended December 31, 2015. Unrecognized compensation expense related to restricted stock was \$111,000 as of December 31, 2015 and is expected to be recognized over a period of 1.5 years.

The Company issues shares from its authorized but unissued common stock to satisfy stock option exercises and restricted stock awards.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 15 – Benefit Plans

#### Employee 401(k) Plan

The Company has a 401(k) savings plan covering substantially all employees. Under the plan, the Company matches 50% of employee contributions for all participants, not to exceed 3% of their salary. The Company's 401(k) savings plan expense was \$87,000 and \$66,000 for the years ended December 31, 2015 and 2014, respectively.

#### Director Deferred Fee Plan

The Company's Director Deferred Fee Plan ("DDFP") is a non-qualified deferred compensation benefit plan designed to provide participating non-employee directors with the ability to defer a certain portion of their fees to be earned in the future in the form of a deferred compensation benefit. A participating director can defer up to 100% of his or her monthly fees. Interest is credited on each director's deferral account at the Prime Rate, adjusted annually. The minimum interest rate is 4% per annum with a maximum of 10% per annum. At benefit eligibility date, the DDFP will pay the accrued benefits over a 10-year period, with interest, or as a lump sum at the discretion of each director. For the years ended December 31, 2015 and 2014, \$13,000 and \$7,000, respectively, was contributed to the DDFP by the Company and charged to operations.

### Note 16 – Transactions with Executive Officers, Directors and Principal Stockholders

The Company has had, and may be expected to have in the future, banking transactions, including the extension of credit, in the ordinary course of business with its executive officers, directors, principal stockholders, their immediate families and affiliated companies (commonly referred to as "related parties"). These transactions are on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other customers of the Company.

The following table summarizes activity with respect to related party loans for the periods indicated:

	<u>Year Ended December 31,</u>	
	<u>2015</u>	<u>2014</u>
	<u>(in thousands)</u>	
Balance - beginning of year	\$ 19,063	\$ 9,554
New loans and advances	5,871	9,881
Repayments	(2,370)	(372)
Other changes (1)	(1,477)	-
Balance - end of year	<u>\$ 21,087</u>	<u>\$ 19,063</u>

(1) For the year ended December 31, 2015, other changes consisted of the removal of loans related to a deceased Director.

There were no related party loans past due or on nonaccrual status as of December 31, 2015 and 2014.

The Company has a lease agreement with North Buffalo Advisors II, LLC, an entity in which certain members of our Board of Directors have a significant ownership interest. The lease has a term of 10 years with options to extend. Under the terms of the lease, the Company is currently obligated to pay \$29,967 per month. The lease agreement includes costs related to real estate taxes, insurance, utilities and maintenance costs in addition to the base rent, and is subject to escalation increases.

The Company has a lease agreement with Serenity Point, LLC, an entity in which a member of our Board of Directors is President. The lease has a term of 5 years with options to extend. Under the terms of the lease, the Company is currently obligated to pay \$4,531 per month. The lease agreement includes costs related to real estate taxes, insurance, utilities and maintenance costs in addition to the base rent.

### Note 17 – Other Commitments and Contingencies

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and letters of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated statements of financial condition.

The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and letters of credit is represented by the contractual amount of those instruments.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 17 – Other Commitments and Contingencies (Continued)

The credit risk associated with these financial instruments is essentially the same as that involved in extending loans to customers. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Since many of the commitments are expected to expire without being fully drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Commitments generally have fixed expiration dates up to two years or other termination clauses and may require payment of a fee. The Company evaluates each customer's creditworthiness on a case-by-case basis. The majority of the Company's commitments are collateralized. The amount of collateral obtained is based on management's credit evaluation. Collateral held varies but may include personal or commercial real estate, accounts receivable, inventory and equipment.

At December 31, 2015 and 2014, total commitments to extend credit amounted to \$123.9 million and \$82.8 million, respectively. At December 31, 2015 and 2014, the Company had performance standby letters of credit of \$2.8 million and \$1.7 million, respectively. These letters of credit are primarily related to performance guarantees on real estate development.

The Company is party, in the ordinary course of business, to litigation involving collection matters, contract claims and other miscellaneous causes of action arising from its business. Management does not consider that any such proceedings depart from usual routine litigation.

### Note 18 – Capital and Regulatory Matters

The Company is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet the minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company must meet specific capital guidelines that involve quantitative measures of the Company's assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices.

Effective January 1, 2015 (with some changes transitioned into full effectiveness over two to four years), the Company became subject to new capital requirements. The federal banking agencies have adopted regulations that substantially amend the previous capital regulations. These regulations implement the Basel III regulatory capital reforms and changes required by the Dodd-Frank Act. The new requirements create a required ratio for common equity Tier 1 ("CET1") capital, increase the leverage and Tier 1 capital ratios, change the risk weight of certain assets for purposes of the risk-based capital ratios, create an additional capital conservation buffer over the required capital ratios and change what qualifies as capital for purposes of meeting these various capital requirements. Beginning in 2016, failure to maintain the required capital conservation buffer will limit the ability of the Company to pay dividends, repurchase shares or pay discretionary bonuses.

Under the new capital regulations, the minimum capital ratios are: (i) a Tier 1 leverage ratio of 4.0%; (ii) CET1 capital of 4.5% of risk-weighted assets; (iii) Tier 1 capital of 6.0% of risk-weighted assets; and (iv) total capital of 8.0% of risk-weighted assets. CET1 generally consists of common stock and retained earnings, subject to applicable regulatory adjustments and deductions.

In addition to the minimum capital ratios, the Company is required to maintain a capital conservation buffer consisting of additional CET1 capital greater than 2.5% of risk-weighted assets above the required minimum levels in order to avoid limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses based on percentages of eligible retained income that could be utilized for such actions. This new capital conservation buffer requirement is being phased in beginning January 1, 2016 at 0.625% of risk-weighted assets and increasing each year until fully implemented in January 2019.

The regulatory prompt corrective action standards also changed effective January 1, 2015. Under the new standards, in order to be considered well capitalized, the Company must have: (i) a Tier 1 leverage ratio of 5.0%; (ii) CET1 capital of 6.5% of risk-weighted assets, (iii) Tier 1 capital of 8.0% of risk-weighted assets and (iv) total risk-based ratio of 10.0% of risk-weighted assets.

The Company's capital amounts and classification are subject to qualitative judgments by the regulators about components, risk weightings and other factors.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 18 – Capital and Regulatory Matters (Continued)

The Company's capital amounts, ratios and regulatory minimums are presented below as of the dates indicated:

	Actual		Minimum For Capital Adequacy Purposes		Minimum To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>December 31, 2015:</b> (1)						
Tier 1 leverage capital	\$ 68,224	8.22%	\$ 33,186	4.00%	\$ 41,483	5.00%
Common equity tier 1 capital	68,224	8.58%	35,777	4.50%	51,678	6.50%
Tier 1 risk-based capital	68,224	8.58%	47,703	6.00%	63,604	8.00%
Total risk-based capital	97,697	12.29%	63,604	8.00%	79,505	10.00%
<b>December 31, 2014:</b>						
Tier 1 leverage capital	\$ 64,533	9.72%	\$ 26,562	4.00%	\$ 33,203	5.00%
Tier 1 risk-based capital	64,533	10.96%	23,533	4.00%	35,329	6.00%
Total risk-based capital	70,637	12.00%	47,105	8.00%	58,882	10.00%

(1) December 31, 2015 capital positions and ratios were calculated under Basel III rules which became effective January 1, 2015.

Management believes, as of December 31, 2015 and 2014, that the Company met all capital adequacy requirements to which it is subject. First Bank is considered "well capitalized" under the FDIC's prompt corrective action capital provisions.

The Company is subject to certain restrictions on the amount of dividends that it may declare due to regulatory considerations. The New Jersey Banking Act of 1948 provides that cash dividends may be declared and paid out of accumulated net earnings or out of surplus, provided that the Company's surplus may not be less than 50% of the Company's capital account.

### Note 19 – Fair Value Measurements and Fair Values of Financial Instruments

Management uses its best judgment in estimating the fair value of the Company's financial instruments; however, there are inherent weaknesses in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates herein are not necessarily indicative of the amounts the Company could have realized in a sale transaction on the dates indicated. The fair value amounts have been measured as of their respective year-ends and have not been re-evaluated or updated for purposes of these financial statements subsequent to those respective dates. As such, the fair values of these financial instruments subsequent to the respective reporting dates may be different than the amounts reported at each year-end.

The Company follows ASC Topic 820, *Fair Value Measurement*, which establishes a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are as follows:

- Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical unrestricted assets or liabilities.
- Level 2: Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability.
- Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported with little or no market activity).

An asset's or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 19 – Fair Value Measurements and Fair Values of Financial Instruments (Continued)

For financial assets measured at fair value on a recurring basis, the fair value measurements by level within the fair value hierarchy are as follows as of the dates indicated:

	<b>December 31, 2015</b>			
	<b>Total</b>	<b>Quoted Prices in Active Markets for Identical Assets (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>
	(in thousands)			
Investment securities available for sale:				
Residential mortgage-backed securities:				
Issued by FNMA and FHLMC	\$ 32,687	\$ -	\$ 32,687	\$ -
Issued by GNMA	3,285	-	3,285	-
Asset-backed securities	3,328	-	3,328	-
Corporate obligations	6,041	-	6,041	-
<b>Total</b>	<b>\$ 45,341</b>	<b>\$ -</b>	<b>\$ 45,341</b>	<b>\$ -</b>

	<b>December 31, 2014</b>			
	<b>Total</b>	<b>Quoted Prices in Active Markets for Identical Assets (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>
	(in thousands)			
Investment securities available for sale:				
Residential mortgage-backed securities:				
Issued by FNMA and FHLMC	\$ 33,104	\$ -	\$ 33,104	\$ -
Issued by GNMA	4,473	-	4,473	-
Corporate obligations	2,813	-	2,813	-
<b>Total</b>	<b>\$ 40,390</b>	<b>\$ -</b>	<b>\$ 40,390</b>	<b>\$ -</b>

For financial assets measured at fair value on a nonrecurring basis, the fair value measurements by level within the fair value hierarchy are as follows as of the dates indicated:

	<b>December 31, 2015</b>			
	<b>Total</b>	<b>Quoted Prices in Active Markets for Identical Assets (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>
	(in thousands)			
Impaired loans, collateral dependent	\$ 2,757	\$ -	\$ -	\$ 2,757
Impaired loans, non-collateral dependent	1,385	-	-	1,385
Other real estate owned	1,376	-	-	1,376
<b>Total</b>	<b>\$ 5,518</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 5,518</b>

	<b>December 31, 2014</b>			
	<b>Total</b>	<b>Quoted Prices in Active Markets for Identical Assets (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>
	(in thousands)			
Impaired loans, collateral dependent	\$ 3,735	\$ -	\$ -	\$ 3,735
Impaired loans, non-collateral dependent	1,514	-	-	1,514
Other real estate owned and other repossessed assets	820	-	-	820
<b>Total</b>	<b>\$ 6,069</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 6,069</b>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 19 – Fair Value Measurements and Fair Values of Financial Instruments (Continued)

The tables below present additional information about Level 3 assets measured at fair value on a nonrecurring basis as of the dates indicated:

#### Quantitative Information about Level 3 Fair Value Measurements December 31, 2015

	<u>Fair Value</u>	<u>Valuation Method</u>	<u>Unobservable Input</u> (dollars in thousands)	<u>Range of Discount</u> (3)	<u>Weighted Average</u> (3)
Impaired loans	\$ 4,142	Fair value of collateral (1)	Appraised Value (2)	0% - 13%	10%
Other real estate owned	1,376	Fair value of collateral (1)	Appraised Value (2) Sales Price	5% - 14%	8%

(1) Fair value is generally determined through independent appraisals of the underlying collateral, which include level 3 inputs that are not identifiable.

(2) Appraisals may be adjusted by management for qualitative factors such as economic conditions and estimated liquidation expenses.

(3) The range and weighted average of qualitative factors such as economic conditions and estimated liquidation expenses are presented as a percent of the appraised value.

#### Quantitative Information about Level 3 Fair Value Measurements December 31, 2014

	<u>Fair Value</u>	<u>Valuation Method</u>	<u>Unobservable Input</u> (dollars in thousands)	<u>Range of Discount</u> (3)	<u>Weighted Average</u> (3)
Impaired loans	\$ 5,249	Fair value of collateral (1)	Appraised Value (2)	0% - 13%	10%
Other real estate owned	762	Fair value of collateral (1)	Appraised Value (2) Sales Price	6% - 14%	8%
Other repossessed assets	58	Fair value of collateral (1)	Appraised Value (2) Sales Price	6% - 11%	7%

(1) Fair value is generally determined through independent appraisals of the underlying collateral, which include level 3 inputs that are not identifiable.

(2) Appraisals may be adjusted by management for qualitative factors such as economic conditions and estimated liquidation expenses.

(3) The range and weighted average of qualitative factors such as economic conditions and estimated liquidation expenses are presented as a percent of the appraised value.

The significant unobservable inputs for impaired loans and other real estate owned are the appraised value or an agreed upon sales price. These values are adjusted for estimated costs to sell which are incremental direct costs to transact a sale such as broker commissions, legal fees and title transfer fees. The costs must be considered essential to the sale and would not have been incurred if the decision to sell had not been made.

#### Fair Value of Financial Instruments

ASC 825, *Financial Instruments*, requires the disclosure of the estimated fair value of certain financial instruments, including those financial instruments for which the Company did not elect the fair value option. Estimated fair values have been determined using available market information and appropriate valuation methodologies. Considerable judgment is required to interpret market data to develop estimates of fair value. The estimates presented are not necessarily indicative of amounts the Company could realize in a current market exchange. The use of alternative market assumptions and estimation methodologies could have a material effect on these estimates of fair value.

The following information should not be interpreted as an estimate of the fair value of the entire Company since a fair value calculation is only provided for a limited portion of the Company's assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparisons between the Company's disclosures and those of other companies may not be meaningful.

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

### **Note 19 – Fair Value Measurements and Fair Values of Financial Instruments (Continued)**

The following methods and assumptions were used to estimate the fair value of financial instruments for which it is practicable to estimate that value at December 31, 2015 and 2014:

#### **Cash and Cash Equivalents (Carried at Cost)**

The carrying amounts for cash and cash equivalents approximate those assets' fair values.

#### **Interest Bearing Time Deposits in Other Banks (Carried at Cost)**

The fair value of interest bearing time deposits in other banks is estimated using a discounted cash flow analysis and rate that approximates certificates of deposit with comparable remaining terms.

#### **Investment Securities**

The fair value of investment securities available for sale (carried at fair value) and held to maturity (carried at amortized cost) are determined by obtaining quoted market prices on nationally recognized securities exchanges (Level 1), or matrix pricing (Level 2), which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted market prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted prices. For certain securities which are not traded in active markets or are subject to transfer restrictions, valuations are adjusted to reflect illiquidity or non-transferability, and such adjustments are based on available market evidence (Level 3). In the absence of such evidence, management's best estimate is used. Management's best estimate consists of both internal and external support on certain Level 3 investments. Internal cash flow models using a present value formula that includes assumptions market participants would use along with indicative exit pricing obtained from broker/dealers, where available, are used to support the fair values of certain Level 3 investments.

#### **Restricted Investment in Bank Stocks (Carried at Cost)**

The carrying amount of restricted investment in the Federal Home Loan Bank of New York stock and Atlantic Community Bankers Bank stock approximates fair value and considers the limited marketability of such securities.

#### **Other Investments (Carried at Cost)**

The Solomon Hess SBA Loan Fund operates as a private fund. Shares in the Fund are not publicly traded and therefore have no readily determinable market value. Therefore, this investment's carrying value approximates fair value.

#### **Loans (Carried at Cost)**

The fair value of loans is estimated using discounted cash flow analyses, using market rates at the balance sheet date that reflect the credit and interest rate risk inherent in the loans. Projected future cash flows are calculated based upon contractual maturity or call dates, projected repayments and prepayments of principal. Generally, for variable rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values.

#### **Impaired Loans (Generally Carried at Fair Value)**

Impaired loans are generally measured based on the fair value of the loan's collateral. Fair value is generally determined based upon independent third-party appraisals of the properties, or discounted cash flows based upon the expected proceeds. Impaired loans excluding accruing TDRs are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements.

#### **Loans Acquired with Deteriorated Credit Quality (Carried at Fair Value)**

Acquired loans are recorded at their fair values which are determined by estimating the cash flows expected to result from those loans and discounting them at appropriate market rates. Acquired loans accounted for under ASC 310-30 are included as Level 3 fair values.

#### **Other Real Estate Owned (Carried at Fair Value)**

Other real estate owned and other repossessed assets are measured at fair value less costs to sell. Fair value is determined by sales agreements or appraisals by qualified licensed appraisers, adjusted by management as necessary to reflect current market conditions. Costs to sell are based on estimation per the terms and conditions of the sales agreements or appraisals. These are included as Level 3 fair values.

#### **Accrued Interest Receivable and Payable (Carried at Cost)**

The carrying amounts of accrued interest receivable and accrued interest payable approximate their fair values.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 19 – Fair Value Measurements and Fair Values of Financial Instruments (Continued)

#### Deposits (Carried at Cost)

The fair values of nonmaturity deposits (e.g., interest and non-interest checking, savings and money market accounts) are, by definition, equal to the amounts payable on demand at the reporting date (i.e., their carrying amounts). The fair value of time deposits is estimated using a discounted cash flow calculation that uses FHLB interest rates (which approximate time deposit rates) to discount the monthly maturities of time deposits.

#### Borrowings (Carried at Cost)

Borrowings consist of FHLB advances. The fair value of FHLB advances is estimated using a discounted cash flow analysis, based on quoted prices for new FHLB advances with similar terms and remaining maturities offered by FHLB of New York. The prices obtained from this active market represent a market value that is deemed to represent the transfer price if the liability were assumed by a third party.

#### Subordinated Debentures (Carried at Cost)

The fair value of subordinated debentures is estimated by using a discounted cash flow calculation that applies a 5.90% credit spread plus the U.S. Treasury rate (all-in issue spread) to the time remaining until the issue's call option date.

#### Off-Balance Sheet Financial Instruments (Disclosed at Cost)

The fair value of off-balance sheet financial instruments (loan commitments and letters of credit are disclosed in Note 17) is based on fees currently charged in the market to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing. The fair value of these instruments was considered immaterial at December 31, 2015 and 2014.

The carrying amounts and estimated fair values of the Company's financial instruments are provided in the following tables as of the dates indicated:

	December 31, 2015				
	Carrying Amount	Estimated Fair Value	Fair Value Measurements Using:		
Quoted Prices in Active Markets for Identical Assets (Level 1) (in thousands)			Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Financial Assets:					
Cash and cash equivalents	\$ 33,331	\$ 33,331	\$ 33,331	\$ -	\$ -
Interest bearing time deposits in other banks	4,125	4,128	-	4,128	-
Investment securities available for sale	45,341	45,341	-	45,341	-
Investment securities held to maturity	53,262	53,793	-	53,793	-
Restricted investment in bank stocks	1,862	1,862	-	1,862	-
Other investments	5,000	5,000	-	5,000	-
Net loans (1)	681,947	689,127	-	683,149	5,978
Accrued interest receivable	2,056	2,056	-	2,056	-
Financial Liabilities:					
Demand, savings and money market deposits	383,338	383,338	-	383,338	-
Time deposits	355,683	355,931	-	355,931	-
Borrowings	24,000	23,992	-	23,992	-
Subordinated debentures	21,533	21,412	-	21,412	-
Accrued interest payable	612	612	-	612	-

(1) Level 2 for non-impaired loans and accruing TDRs; Level 3 for acquired ASC 310-30 loans and impaired loans excluding accruing TDRs.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 19 – Fair Value Measurements and Fair Values of Financial Instruments (Continued)

	December 31, 2014				
	Carrying Amount	Estimated Fair Value	Fair Value Measurements Using:		
			Quoted Prices in Active Markets for Identical Assets (Level 1) (in thousands)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Financial Assets:					
Cash and cash equivalents	\$ 20,370	\$ 20,370	\$ 20,370	\$ -	\$ -
Interest bearing time deposits in other banks	5,183	5,188	-	5,188	-
Investment securities available for sale	40,390	40,390	-	40,390	-
Investment securities held to maturity	34,273	34,734	-	34,734	-
Restricted investment in bank stocks	1,304	1,304	-	1,304	-
Other investments	5,000	5,000	-	5,000	-
Net loans (1)	541,655	550,192	-	542,812	7,380
Accrued interest receivable	1,724	1,724	-	1,724	-
Financial Liabilities:					
Demand, savings and money market deposits	326,619	326,619	-	326,619	-
Time deposits	269,863	270,704	-	270,704	-
Borrowings	14,000	14,056	-	14,056	-
Accrued interest payable	337	337	-	337	-

(1) Level 2 for non-impaired loans and accruing TDRs; Level 3 for acquired ASC 310-30 loans and impaired loans excluding accruing TDRs.

### Note 20 – Subsequent Events

Management has evaluated subsequent events through the date of issuance of the consolidated financial statements and does not believe any such events warrant recording or disclosure in these consolidated financial statements.

### Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.

Not applicable.

#### Item 9A. Controls and Procedures.

##### (a) Evaluation of disclosure controls and procedures

First Bank's Chief Executive Officer and Chief Financial Officer (collectively, the "Certifying Officers"), have evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) of the Securities Exchange Act of 1934). Based on that evaluation, management concluded that the Company's disclosure controls and procedures were effective as of December 31, 2015.

##### (b) Management's report on internal control over financial reporting

The Company's management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rule 13a-15(f) of the Exchange Act. Because of their inherent limitations, systems of internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can only provide reasonable assurance with respect to financial statement preparation and presentation.

Our control over financial reporting includes policies and procedures that pertain to the maintenance of records that accurately and fairly reflect, in reasonable detail, transactions and dispositions of assets, and provide reasonable assurances that: (i) transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States; (ii) receipts and expenditures are being made only in accordance with authorizations of management and the Directors of the Company; and (iii) unauthorized use or disposition of the Company's assets that could have a material effect on the Company's financial statements are prevented or timely detected.

**Item 9A. Controls and Procedures. (Continued)**

Management conducted a review and assessment of the effectiveness of the Company's internal control over financial reporting as of December 31, 2015 utilizing the framework established in *Internal Control—Integrated Framework (2013)*, issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). Based on this assessment, management determined that as of December 31, 2015 the Company's internal control over financial reporting was effective to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with U. S. generally accepted accounting principles.

This Annual Report on Form 10-K does not include an attestation report of the Company's independent registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Company's registered public accounting firm pursuant to rules of the SEC that permit the Company to provide only management's report in this Annual Report on Form 10-K.

(c) Changes in internal control over financial reporting.

There have been no changes in the Company's internal control over financial reporting during the quarter ended December 31, 2015 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**Item 9B. Other Information.**

None.

## PART III

### **Item 10. Directors, Executive Officers and Corporate Governance.**

Information required by this Item is included in the definitive Proxy Statement for the Company's 2015 Annual Meeting under the captions "ELECTION OF DIRECTORS" and "SECTION 16(A) BENEFICIAL OWNERSHIP REPORTS COMPLIANCE," each of which is incorporated herein by reference. It is expected that such Proxy Statement will be filed with the FDIC within 120 days of December 31, 2015.

### **Item 11. Executive Compensation.**

Information required by this Item is included in the definitive Proxy Statement for the Company's 2016 Annual Meeting under the captions "EXECUTIVE COMPENSATION" and "DIRECTOR COMPENSATION", which is incorporated by reference herein. It is expected that such Proxy Statement will be filed with the FDIC within 120 days of December 31, 2015.

### **Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.**

Information required by this Item is included in the definitive Proxy Statement for the Company's 2016 Annual Meeting under the caption "SECURITY OWNERSHIP OF MANAGEMENT", which is incorporated herein by reference. It is expected that such Proxy Statement will be filed with the FDIC within 120 days of December 31, 2015.

### **Item 13. Certain Relationships and Related Transactions, and Director Independence.**

Information required by this Item is included in the definitive Proxy Statement for the Company's 2016 Annual Meeting under the caption "INTEREST OF MANAGEMENT AND OTHERS IN CERTAIN TRANSACTIONS", which is incorporated herein by reference. It is expected that such Proxy Statement will be filed with the FDIC within 120 days of December 31, 2015.

### **Item 14. Principal Accountant Fees and Services.**

Information required by this Item as well as related pre-approval policies under the caption "RATIFICATION OF INDEPENDENT AUDITORS" in the Proxy Statement for the Company's 2016 Annual Meeting of Shareholders is incorporated by reference herein. It is expected that such Proxy Statement will be filed with the FDIC within 120 days of December 31, 2015.

## PART IV

### Item 15. Exhibits, Financial Statement Schedules

- (a) The following portions of the Company's audited consolidated financial statements are set forth in Part II, Item 8. of this Annual Report on Form 10-K:
- i. Consolidated Statements of Financial Condition as of December 31, 2015 and 2014
  - ii. Consolidated Statements of Income for the Years Ended December 31, 2015 and 2014
  - iii. Consolidated Statements of Comprehensive Income for the Years Ended December 31, 2015 and 2014
  - iv. Consolidated Statements of Changes in Stockholders' Equity for the Years Ended December 31, 2015 and 2014
  - v. Consolidated Statements of Cash Flows for the Years Ended December 31, 2015 and 2014
  - vi. Notes to Consolidated Financial Statements

(b) Financial Statement Schedules

All financial statement schedules are omitted as the information, if applicable, is presented in the consolidated financial statements and notes thereto in Part II, Item 8. Financial Statements and Supplementary Data.

(c) Exhibits

<u>Exhibit No.</u>	<u>Description</u>
3(i)	Certificate of Incorporation, as amended on July 20, 2011 and August 7, 2013 (1)
3(ii)	Bylaws (1)
10.1	Employment Agreement of Patrick L. Ryan dated March 1, 2016 (2) (5)
10.2	Employment Agreement of Peter J. Cahill dated March 1, 2016 (2) (5)
10.3	Employment Agreement of Stephen F. Carman dated March 1, 2016 (2) (5)
10.4	First Bank 2009 Stock Option Plan-A (1) (2)
10.5	First Bank 2009 Stock Option Plan-B (1) (2)
10.6	First Bank 2014 Equity Compensation Plan-C (2) (4)
10.7	First Bank 2014 Equity Compensation Plan-D (2) (4)
10.8	Subordinated Note Purchase Agreement (5)
10.9	Form of 6.75% Fixed to Floating Rate Subordinated Note (5)
21	Subsidiaries of the Registrant
31.1	Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) or Rule 15d-14(a) and Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) or Rule 15d-14(a) and Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of Chief Executive Officer and Chief Financial Officer Pursuant to Rule 13a-14(b) or Rule 15d-14(b) and Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350

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(1) Filed as a part of the registrant's Registration Statement on Form 10 filed on October 1, 2013.

(2) Management contract or compensatory plan, contract or arrangement.

(3) Incorporated by reference to Annex E and Annex F of the registrant's Proxy Statement filed on February 7, 2014.

(4) Incorporated by reference from Exhibits 10.1 and 10.2 to the registrant's Current Report on Form 8-K filed on May 4, 2015.

(5) Incorporated by reference from Exhibits 10.1, 10.2 and 10.3 to the registrant's Current Report on Form 8-K filed on March 7, 2016.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized on March 30, 2016.

**FIRST BANK**  
(Registrant)

/s/ Patrick L. Ryan  
Patrick L. Ryan  
President & Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed by the following persons on behalf of the registrant and in the capacities indicated below on March 30, 2016.

Signature	Title
<u>/s/ Patrick M. Ryan</u> Patrick M. Ryan	Chairman
<u>/s/ Patrick L. Ryan</u> Patrick L. Ryan	Director, Principal Executive Officer
<u>/s/ Stephen F. Carman</u> Stephen F. Carman	Principal Financial and Accounting Officer
<u>/s/ Leslie E. Goodman</u> Leslie E. Goodman	Vice Chairman
<u>/s/ Elbert G. Basolis, Jr.</u> Elbert G. Basolis, Jr.	Director
<u>/s/ David H. Gibbons</u> David H. Gibbons	Director
<u>/s/ Peter D. Halstead</u> Peter D. Halstead	Director
<u>/s/ Maria K. Jinks, D.C.</u> Maria K. Jinks, D.C.	Director
<u>/s/ Glenn M. Josephs</u> Glenn M. Josephs	Director
<u>/s/ Samuel D. Marrazzo</u> Samuel D. Marrazzo	Director
<u>/s/ Raymond F. Nisovoccia</u> Raymond F. Nisovoccia	Director
<u>/s/ John E. Strydesky</u> John E. Strydesky	Director

SUBSIDIARIES OF THE REGISTRANT

<u>Name of Subsidiary</u>	<u>Jurisdiction of Incorporation or Formation</u>
BC1, LLC	New Jersey
BC2, LLC	New Jersey
BC3, LLC	New Jersey
FB Delaware Investment Company, Inc.	Delaware
FB Preferred Capital, Inc.	New Jersey
HCBOREO 1, LLC	New Jersey
HCBOREO 2, LLC	New Jersey

CERTIFICATION OF CHIEF EXECUTIVE OFFICER  
PURSUANT TO RULE 13A-14(A) OR RULE 15D-14(A) AND SECTION 302  
OF THE SARBANES-OXLEY ACT OF 2002

I, Patrick L. Ryan, Chief Executive Officer of First Bank, certify that:

1. I have reviewed this Annual Report on Form 10-K of First Bank;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15-d-15(f)) for the registrant and we have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 30, 2016

/s/ Patrick L. Ryan

Patrick L. Ryan

President and Chief Executive Officer

(Principal Executive Officer)

CERTIFICATION OF CHIEF FINANCIAL OFFICER  
PURSUANT TO RULE 13A-14(A) OR RULE 15D-14(A) AND SECTION 302  
OF THE SARBANES-OXLEY ACT OF 2002

I, Stephen F. Carman, Chief Financial Officer of First Bank, certify that:

1. I have reviewed this Annual Report on Form 10-K of First Bank;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15-d-15(f)) for the registrant and we have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 30, 2016

/s/ Stephen F. Carman

Stephen F. Carman  
Executive Vice President, Treasurer and Chief Financial Officer  
(Principal Financial and Accounting Officer)

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350  
AS ADOPTED PURSUANT TO  
SECTION 906 OF SARBANES-OXLEY ACT OF 2002

Pursuant to 18 U.S.C. Section 1350, in connection with the Annual Report on Form 10-K of First Bank for the period ended December 31, 2015, as filed with the Federal Deposit Insurance Corporation on the date hereof (the "Report"), each of the undersigned officers of the Company, certifies, to the best knowledge and belief of the signatory, that the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as applicable; and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of First Bank.

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Report or as a separate disclosure document.

Date: March 30, 2016

/s/ Patrick L. Ryan

Patrick L. Ryan  
President and Chief Executive Officer  
(Principal Executive Officer)

/s/ Stephen F. Carman

Stephen F. Carman  
Executive Vice President, Treasurer and Chief Financial Officer  
(Principal Financial and Accounting Officer)

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# FIRST BANK



## BOARD OF

## DIRECTORS

### BACK ROW FROM LEFT TO RIGHT

Raymond F. Nisivoccia, Leslie E. Goodman, Patrick M. Ryan, Glenn M. Josephs, Elbert G. Basolis Jr., Samuel D. Marrazzo, John E. Strydesky.

### FRONT ROW FROM LEFT TO RIGHT:

Patrick L. Ryan, Maria K. Jinks, Peter D. Halstead, David H. Gibbons.

# FIRST BANK

## OFFICERS

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### PRESIDENT & CEO

Patrick L. Ryan

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### EXECUTIVE VICE PRESIDENTS

Peter J. Cahill  
*Chief Lending Officer*

Stephen F. Carman  
*Treasurer / Chief Financial Officer*

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### FIRST SENIOR VICE PRESIDENTS

Gene C. McCarthy  
*Market Executive and Commercial Lending Team Leader*

Susan M. Paglione  
*Senior Business Development Officer  
Retail Administration*

Marian Sorrentino  
*Bank Secrecy Act and Security Officer*

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### SENIOR VICE PRESIDENTS

Kimberly Cerasi  
*Human Resources*

Scott W. Civil  
*Commercial Lending-Relationship Manager and Team Leader*

Michael B. Cook  
*Commercial Lending-Relationship Manager*

Marianne E. DeSimone  
*Market Executive*

David J. DiStefano  
*Market Executive*

David D. Lidster  
*Chief Technology Officer*

John P. Samborski  
*Commercial Lending-Relationship Manager*

Donald Theobald, Jr.  
*Controller*

---

### VICE PRESIDENTS

Kristin M. Bachik  
*Branch Manager*

Belinda L. Blazic  
*Manager-Loan Administration*

Joseph F. Browarski  
*Commercial Lending-Relationship Manager*

Elizabeth F. Camishion  
*IT Support Specialist*

Brian T. Collins  
*Commercial Lending-Relationship Manager*

Brent C. Cronnell  
*Branch Manager*

Kimberly Dargay  
*Branch Manager*

Anthony DeLuca  
*Commercial Lending-Relationship Manager*

Margaret A. Frey  
*Commercial Lending-Relationship Manager*

Nancy C. German  
*Deposit Operations Officer*

Elizabeth Gorman  
*Senior Credit Analyst*

Robert Gossenberger  
*Branch Manager  
Business Development Officer*

Cindy Robins Herrera  
*Branch Manager*

Christopher M. Kelly  
*Commercial Lending-Relationship Manager*

Stephen J. Mauger  
*Assistant Controller*

Daniel C. McAdams  
*Branch Manager*

Carol Monaghan  
*Branch Manager*

Gregorio Perri, Jr.  
*Consumer Lending Manager*

John C. Pettit  
*Branch Manager  
Business Development Officer*

Donna M. Picciallo  
*Commercial Lending-Relationship Manager*

Frank P. Puleio  
*Business Development Officer*

Kathryn F. Rosa  
*Compliance Officer*

Katherine M. Rowley  
*Branch Manager*

---

### ASSISTANT VICE PRESIDENTS

Brian W. Ballentine  
*Assistant Branch Manager*

James Bernhard  
*Assistant Security Officer and  
BSA Investigator*

Sharon E. Bokma  
*Assistant Branch Manager*

Michael P. Cahill  
*Commercial Lending-Relationship Manager*

Brian C. Kelly  
*Commercial Lending-Relationship Manager*

Sandra K. Ryan  
*Branch Manager*

Stacy L. Schwartz  
*Deposit Operations Supervisor*

Sharon A. Unger  
*Assistant Branch Manager  
IRA Specialist*

Gregory Weckel  
*Network Administrator*

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### ASSISTANT TREASURERS

Donna Bencivengo  
*Executive Assistant  
Corporate Secretary*

Jo Ann W. Cackowski  
*Commercial Real Estate Loan Administrator*

Joan S. Costa  
*Commercial Loan Administrator*

Deborah Josephson  
*Loan Accounting Manager*

Traci L. Sundberg  
*BSA Specialist*

Carrie M. Walchko  
*Assistant Branch Manager*

Jennifer Wallace-Dressner  
*Senior Finance and  
Operations Assistant*

# SHAREHOLDER INFORMATION

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## CORPORATE HEADQUARTERS

### FIRST BANK

2465 Kuser Road  
Hamilton, NJ 08690  
609.643.4211

[www.firstbanknj.com](http://www.firstbanknj.com)

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## ANNUAL SHAREHOLDER MEETING INFORMATION

The Annual Shareholders' Meeting will be held at  
10:00 a.m. on Tuesday, April 26, 2016 at:

### The Stone Terrace

2275 Kuser Road  
Hamilton, NJ 08690

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## INVESTOR RELATIONS

Shareholders seeking information about us may  
obtain press releases and FDIC filings by visiting  
[www.firstbanknj.com](http://www.firstbanknj.com). Additional inquiries can  
be directed to:

Chief Financial Officer  
2465 Kuser Road  
Hamilton, New Jersey 08690  
or by calling 609.643.0136

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## SHAREHOLDER ACCOUNT INQUIRIES

Shareholders who wish to change the name, address or ownership of their  
stock or replace lost certificates or require additional services should contact  
our Stock Registrar and Transfer Agent at the address and phone number  
below.

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## STOCK REGISTRAR AND TRANSFER AGENT

### Computershare

P.O. Box 30170  
College Station, TX 77842-3170  
800.368.5948

### Overnight Mailing Address:

### Computershare

211 Quality Circle, Suite 210  
College Station, TX 77845

Website: <https://www-us.computershare.com/investor>

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## STOCK LISTING

First Bank's common stock is traded on the NASDAQ Global Market under the  
symbol **FRBA**.

# OFFICE

# LOCATIONS

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## ADMINISTRATIVE OFFICES

2465 Kuser Road  
Hamilton, NJ 08690  
609.643.4211

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## CRANBURY

2664 US Route 130  
Cranbury, NJ 08512  
609.642.1064

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## RANDOLPH

1206 Sussex Turnpike  
Randolph, NJ 07869  
973.895.5800

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## DENVILLE

530 E. Main St. (Rte 53)  
Denville, NJ 07834  
973.625.1407

---

## SOMERSET

225 DeMott Lane  
Somerset, NJ 08873  
732.649.1999

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## EWING

1340 Parkway Avenue  
Ewing, NJ 08628  
609.643.0470

---

## TREVOSE

4956-66 Old Street Road  
Trevose, PA 19053  
267.984.4537

---

## FLEMINGTON

334 Highway 31 North  
Flemington, NJ 08822  
908.751.0318

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## WILLIAMSTOWN

1020 North Black Horse Pike  
Williamstown, NJ 08094  
856.728.3400

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## HAMILTON

2465 Kuser Road  
Hamilton, NJ 08690  
609.528.4400

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## LAWRENCE

590 Lawrence Square Blvd. South  
Lawrence, NJ 08648  
609.587.3111



First Bank is a member of the FDIC, an Equal Opportunity Employer and an Equal Housing Lender.



**FIRST BANK**

*Welcome Home.*



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