

FLUOR CORPORATION

2004 ANNUAL REPORT



Building a foundation for growth

Financial Highlights

| Year Ended | December 31, 2004 | December 31, 2003 | Percent Change |
|---|-------------------|-------------------|----------------|
| (in thousands, except per share amounts) | | | |
| Revenues | \$ 9,380,277 | \$ 8,805,703 | 7 |
| Earnings from continuing operations | 186,695 | 179,455 | 4 |
| Loss from discontinued operations | – | (11,616) | NM |
| Cumulative effect of change in accounting principle | – | (10,389) | NM |
| Net earnings | 186,695 | 157,450 | 19 |
| Diluted earnings (loss) per share | | | |
| Continuing operations | 2.25 | 2.23 | 1 |
| Discontinued operations | – | (0.15) | NM |
| Cumulative effect of change in accounting principle | – | (0.13) | NM |
| Net earnings | 2.25 | 1.95 | 15 |
| Return on average shareholders' equity | 15.7% | 16.2% | (3) |
| Capital expenditures – continuing operations | \$ 104,432 | \$ 79,183 | 32 |
| New awards | 13,028,600 | 9,976,000 | 31 |
| Backlog | \$14,765,800 | \$10,607,100 | 39 |
| Cash dividends per common share | 0.64 | 0.64 | – |
| <hr/> | | | |
| At Period End | December 31, 2004 | December 31, 2003 | Percent Change |
| (in thousands, except per share amounts) | | | |
| Working capital | \$ 959,333 | \$ 384,506 | 149 |
| Total assets | 3,969,557 | 3,441,306 | 15 |
| Capitalization | | | |
| Short-term debt | 129,940 | 221,469 | (41) |
| Long-term debt | 347,649 | 44,652 | NM |
| Shareholders' equity | 1,335,792 | 1,081,534 | 24 |
| Total capitalization | \$ 1,813,381 | \$ 1,347,655 | 35 |
| Total debt as a percent of total capitalization | 26.3% | 19.7% | 34 |
| Shareholders' equity per common share | \$ 15.81 | \$ 13.17 | 20 |
| Closing stock price | 54.51 | 39.64 | 38 |
| <hr/> | | | |
| Salaried employees | 17,344 | 17,564 | (1) |
| Craft/hourly employees | 17,455 | 11,447 | 52 |
| Total employees | 34,799 | 29,011 | 20 |

NM – Not meaningful

Business Description

Fluor Corporation is one of the world's largest, publicly owned engineering, procurement, construction and maintenance organizations. Our exceptional record of dependability, expertise and safety distinguishes us in the diverse range of industries we serve.

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for growth

a foundation

Building

DEAR VALUED SHAREHOLDER:

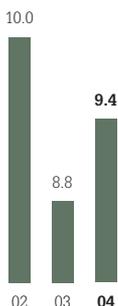
As 2004 began, the management team of Fluor® knew it would be a year to stretch the tremendous potential of this great organization in order to deliver solid performance for our clients and our shareholders. With the global economy strengthening, we set a goal to significantly grow our company and its market share in a number of industry sectors. We planned to do all this while maintaining our discipline to the fundamentals of operational excellence, which have served us well for years.

I am proud to report that the hard work and dedication of our employees worldwide have enabled us to meet and, in many cases, exceed our objectives. We delivered our fifth consecutive year of earnings growth in 2004 and set a record for new awards—the highest in our history—which is a clear reflection of Fluor’s industry leadership. Backlog also ended the year up sharply, building the foundation for further growth in revenues and earnings in 2005 and beyond.

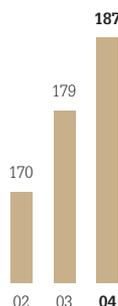


ALAN L. BOECKMANN
Chairman and Chief Executive Officer

Revenues from Continuing Operations
dollars in billions



Earnings from Continuing Operations
dollars in millions



Stock Price At Year-End
dollars



2004 OPERATIONAL PERFORMANCE

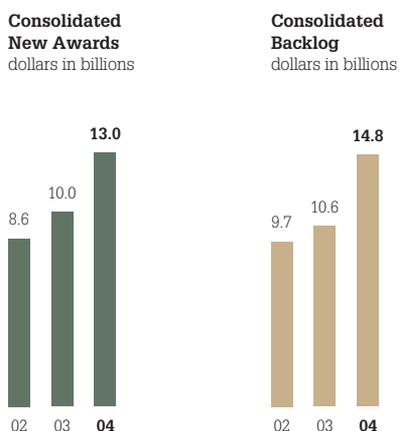
Our strategy of being the most diversified provider of capital services continues to serve us well. In 2004, net earnings were \$187 million, or \$2.25 per share, which was the high end of our guidance to Wall Street. This compares with earnings from continuing operations of \$179 million, or \$2.23 per share, a year ago. Our earnings grew in 2004, offsetting the incremental decline in Power over the past two years. With no further decline expected in this segment, future growth will flow directly to our bottom line. Importantly, Fluor has delivered compounded annual earnings growth of approximately 10 percent over the past five years.

All of our business groups, with the lone exception of Power, increased earnings in 2004, with particular strength coming from our Government and Oil & Gas segments. This performance was achieved by leveraging our competitive strengths and dedication to superior execution across the full spectrum of our markets.

As I previously mentioned, new awards in 2004 were a record \$13.0 billion, up 31 percent from \$10.0 billion last year. As a result, consolidated backlog grew 39 percent to \$14.8 billion, up from \$10.6 billion at the end of 2003. Encouragingly, new awards were quite broad-based, driving backlog growth in all business segments with the exception of Power. Especially strong performance was delivered by our Industrial & Infrastructure segment, which increased its backlog by 73 percent, and in Oil & Gas, which grew 40 percent to \$4.8 billion. Encouragingly, Power began to see a reversal of its downward trend in backlog, rebounding to nearly the same level as a year ago.

Consolidated operating profit increased to \$420 million from \$406 million in 2003. Revenues also grew, increasing 7 percent to \$9.4 billion, while the operating margin declined modestly to 4.5 percent from 4.6 percent last year. The lower margin was primarily due to the significant falloff in Power, which had delivered particularly strong margins as projects were completed in 2003.

We also enjoyed another exceptional year in terms of our safety performance. This past year, the company's lost workday case incidence rate was 52 times better than the U.S. construction industry average, evidence of our steadfast commitment to the well being of our global work force.



BUSINESS STRATEGY AND OUTLOOK

Fluor's market diversity has long been a key strategy in reducing the impact of cyclicality in individual markets and enabling consistency in long-term performance. Using our portfolio management strategy, we have been working to increase the proportion of our more stable businesses, while positioning Fluor to capitalize on developing growth markets, which have greater variability but offer more rapid growth during their cyclical upturns.

This strategy is accompanied by highly disciplined selectivity and risk management processes, as well as a relentless focus on execution excellence. Our long-term client relationships with leading companies have been built over decades of delivering value-added solutions, and our outstanding performance in 2004 continued that tradition.

Our market opportunities continue to be broad-based. The momentum in the oil and gas market is building, and economic expansion globally is stimulating increased capital spending across a number of Fluor's markets. Looking ahead to 2005, we expect to build on the new award and backlog growth achieved during 2004 as expanding market opportunities continue to develop.

With our Oil & Gas backlog up significantly, we remain convinced that the current cycle of investment in this global market is likely to continue for several years. Fluor's capabilities and experience in managing large, complex projects in geographically challenging locations provides a critical expertise that remains in high demand.

Within the industrial markets, we saw significant front-end engineering activity during the year, providing strong evidence that a major cycle of chemical projects is also gaining momentum. The vast majority of these developing chemical projects are located in the Middle East and China, which are both areas of significant strength and experience for Fluor.

The market for new mining projects was exceptionally good for Fluor during 2004, with nearly \$2 billion in new awards booked, including three major copper projects in South America. As one of only a few major global competitors in this market, we are uniquely positioned for this cyclical upturn, which is anticipated to remain strong during the next few years.

In past years, we've outlined our goal to increase the proportion of revenue and operating earnings from two of our more stable markets, primarily our Government and Operations & Maintenance businesses. During 2004, we achieved our goal of growing these businesses to approximately 40 percent of our total business mix. In particular, our Government business delivered outstanding growth, increasing revenue by 34 percent and operating profit by 74 percent.

Contributing to this strong performance in Government was Fluor's participation in the Iraq reconstruction effort, focused largely on the restoration of electrical power and water systems. This is important work, and we are proud to support the effort to improve the quality of life for the Iraqi people. Also, of primary importance, our security group has kept our valiant employees in Iraq out of harm's way and allowed them to safely focus on their critical mission of rebuilding.

Overall, we are particularly encouraged by the strong growth we have achieved in backlog. This backlog represents a number of new multi-year projects that will contribute to future earnings as the new projects ramp up. Looking ahead to 2005, we continue to see a favorable outlook for new project prospects and we intend to capitalize on the broad-based strengthening trends in capital spending globally.

Given these factors, we are optimistic that we will deliver respectable earnings growth in 2005, although we have chosen to remain cautious about the range of guidance we provide at this early stage in the year. We will provide

updated earnings guidance to investors as the year progresses and we gain greater visibility into the variables that could affect our performance.

FINANCIAL STRENGTH

Fluor's financial condition remains strong and continues to be a top priority. Our solid balance sheet provides a valuable competitive advantage and helps ensure cost-effective access to letters of credit and bonding capability that are critical to our business. At the end of 2004, Fluor had cash and securities of \$605 million.

In February, we successfully issued \$330 million in convertible senior notes with very favorable terms. This low-cost debt was used to repay outstanding commercial paper borrowings and lease financings, and to fund increases in working capital as the business continues to grow. This action further strengthened Fluor's balance sheet and our ability to meet both short- and long-term financial requirements. At year-end, including \$130 million of commercial paper outstanding, the debt-to-capital ratio was 26 percent.

PARTNERING AGAINST CORRUPTION

Through our participation in the World Economic Forum, our company is leading an effort to combat corruption in the conduct of international commerce, which Transparency International (TI) estimates equals a full three percent of the world's gross domestic product. Corruption robs local populations in under-developed countries of critically needed resources, curbing economic growth. With the support of TI and the Basel Institute on Governance, the "Partnering Against Corruption Initiative" (PACI) now involves more than 60 corporations from the engineering & construction, energy and mining & metals industries, which have all committed to a zero-tolerance policy against corruption and the implementation or strengthening of internal controls to address this issue within their organizations. The momentum is building, and I believe the PACI will dramatically level the business playing field and spur economic development globally.

ACKNOWLEDGEMENTS AND APPRECIATION

First, I want to congratulate and thank our employees for their outstanding contributions in making Fluor the premier engineering, procurement, construction and maintenance company in the world. I'm extremely proud of the passion they bring to work everyday for our clients, our shareholders and our communities. Their dedication to our guiding values of safety, integrity, teamwork and excellence is the foundation of our success.

I also would like to thank our Board of Directors for their valuable guidance and support throughout the year. At year-end, Dr. Martha Seger retired from our Board, after 13 years of dedicated service. As a financial economist and former member of the Board of Governors of the Federal Reserve System, Martha brought a strong background in finance, economics and government, as well as extensive experience with the domestic and international banking communities.

Finally, let me express my sincere appreciation to our shareholders for their support and confidence in Fluor and its future. We remain steadfastly committed to delivering consistent long-term growth and creating shareholder value.

BUILDING ON THE MOMENTUM IN 2005

Without a doubt, Fluor is a leader in the global engineering and construction industry. The work we've done in the past several years to focus our business on our core competencies and leverage strategies to expand our company has given Fluor a distinct competitive advantage in the marketplace.

Our goal for 2005 is to bring our top-line growth success of this past year down to the bottom line. We will do this by continuing to manage our business judiciously and maintain discipline in our processes. We will have an unwavering attentiveness to the needs of our clients, with the purpose of meeting or exceeding their expectations. Our employees will continue their efforts to safely deliver complex projects around the world—no matter what the obstacles—while meeting clients' requirements for cost, schedule and operational certainty. Finally, the teamwork of our global work force will help turn an impressive backlog into a profitable and growing bottom line.

The opportunities for growth and creation of shareholder value have never been better. It is a very exciting time to be part of Fluor, and I am extremely proud to have the opportunity to lead this great company and help turn our vision of the future into reality.



Alan L. Boeckmann
Chairman and Chief Executive Officer
March 3, 2005

Nearly **35,000** employees worldwide, with a network of offices in **25 countries** across six continents.



At-A-Glance

Oil & Gas Fluor has an extensive history of providing services to the worldwide oil and gas production and processing industries. While Fluor performs projects of all sizes, it is one of the few companies with the global scope, experience and program management capabilities to handle the large,



complex projects in challenging geographic locations, which often characterize the oil and gas industry. Global supply and demand fundamentals have been driving a major cycle of capital investment which is expected to continue for several more years.

Fluor's **Government** business has had a strong strategic focus to expand and diversify its participation in the large, long-term and growing market for Government services. Expansion has been augmented with strategic niche acquisitions which have further extended the company's markets and provided key resources. Fluor has been proud to also assist in the reconstruction of Iraq.

POWER *Fluor is an industry leader in the design and construction of power generation facilities. Over the past 18 months, Fluor successfully completed several projects marking the completion of a major capital investment cycle by the power industry. Fluor remains well positioned in the power market where increasing interest is being directed at new coal-fired facilities.*



Fluor has an international presence with operations around the world.

- Argentina
- Australia
- Azerbaijan
- Bahamas
- Brazil
- Canada
- Cayman Islands
- Chile
- China
- Czech Republic
- Denmark
- France
- India
- Indonesia
- Iraq
- Ireland
- Jamaica
- Japan
- Kazakhstan
- Kuwait
- Malaysia
- Mexico
- The Netherlands

Our global construction safety record is **52 times better** than the U.S. national average.

Fluor delivers dependability, expertise and safety to customers around the globe.

Industrial & Infrastructure

Fluor serves a diverse range of industrial and infrastructure industries which include certain economically sensitive markets. Fluor is continuing to successfully expand its share in large or growing markets, such as life sciences and transportation. Strengthening global economic expansion is driving investment in an increasing number of additional markets such as chemicals, mining and manufacturing.

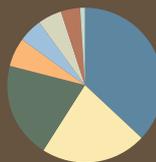


Fluor's *Global Services*

segment is primarily comprised of our Operations & Maintenance business along with other core competencies that are complementary to our EPCM operations. These include our site-based construction equipment business and our fleet management business, which supports both Fluor and third-party contractors on construction and maintenance programs globally. As engineering and construction grows across Fluor's other business segments, the level of support services provided by Global Services should increase.

- Peru
- Philippines
- Poland
- Portugal
- Puerto Rico
- Qatar
- Russia
- Saudi Arabia
- Singapore
- South Africa
- South Korea
- Spain
- United Arab Emirates
- United Kingdom
- United States of America
- Venezuela

Consolidated Backlog by Region



Operating Profit by Segment

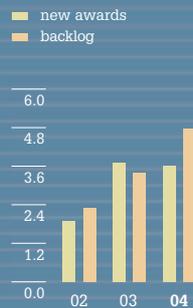




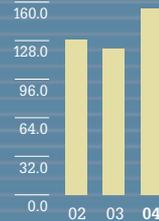
Industries Served

- Gas Processing
- Gas to Liquids (GTL)
- Gasification
- Heavy Oil Upgrading
- Liquefied Natural Gas (LNG)
- Offshore
- Oil & Gas Production
- Oil Sands
- Petroleum Refining
- Pipelines

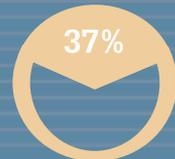
New Awards & Backlog
dollars in billions



Operating Profit
dollars in millions



Percent of Total Operating Profit Oil & Gas



Oil & Gas

Fluor has a legacy of serving the worldwide oil and gas production and processing industries, providing a full scope of engineering, procurement, construction (EPC) and program management services. The Oil & Gas business segment serves the spectrum of markets ranging from upstream oil and gas production and pipelines through downstream refining.

Operating profit for the Oil & Gas segment grew 27 percent in 2004 to \$154 million. New awards in 2004 were \$3.6 billion, continuing the strong booking rate which began in 2003. Backlog rose 40 percent to \$4.8 billion, compared with \$3.4 billion at the end of last year. Strong new awards and growing backlog provide increasing evidence that the global oil and gas industry has entered a major investment cycle, as has been expected.

Importantly, a significant portion of the investment is directed at large, complex and geographically challenging projects that play to Fluor's strengths and experience. These characteristics, along with the associated geopolitical and economic risks, are resulting in a disciplined and deliberate pace of investment by the oil and gas companies that Fluor serves. As a result, it is expected that this cycle of investment represents the potential for a relatively high level of sustainable spending for several years.

These multi-billion dollar programs typically are developed in phases and involve multiple contractors. Fluor's strong program management skills and global experience, which few competitors can match, make the company particularly well suited to perform the role of overall program manager, often with additional EPC responsibility for portions of the project that are critical to bringing the entire project to successful completion. The company is also leveraging its strengths in key technologies, including gas processing and sulfur removal in the upstream market, and in the downstream market, Fluor's capabilities in clean fuels and oil sands continue to lead the industry.

Fluor has been tracking a significant number of major oil and gas programs in widely diverse geographic locations, including the Caspian Sea region, the former Soviet Union, the Middle East, China, West Africa and Canada. These opportunities encompass a wide range of projects, including extensive upstream production and processing of new oil and gas resources and liquefied natural gas (LNG) projects, as well as downstream gas-to-liquids (GTL) and oil sands projects. Fluor has already performed front-end engineering on a number of these projects and is continuing to experience a high level of front-end awards as additional projects move through the development cycle. While some of these projects have entered the implementation phase, numerous additional projects are expected to proceed in 2005 and beyond.

Now located off the coast of Angola, Fluor/AMEC, as Program Management Contractor, provided topsides engineering, operations & maintenance support and commissioning services for the successful completion of Kizomba "A" (pictured)—the largest Floating, Production, Storage and Offloading (FPSO) facility ever built—in record time. This achievement led to a second award by ExxonMobil for FPSO Kizomba "B" where Fluor/AMEC leveraged its past success.



Working with Lukoil's construction affiliate, Fluor recently completed a crude oil and petroleum products export terminal on Vysotsk Island, near St. Petersburg, on the Gulf of Finland for Lukoil, one of Russia's largest oil companies. Fluor also acted as the exclusive financial consultant for the project, assisting in the structure and arrangement of the project's long-term financing.

During 2004, major upstream awards included substantial additional engineering and procurement scope on the Sakhalin 1 project in Eastern Russia, as well as a significant portion of detailed design services for a second major project in Kazakhstan. Development of new oil and gas fields such as these in the Caspian Sea region and former Soviet Union, represent long-term programs which will proceed in multiple stages over as long as 20 years.

Increasing demand for natural gas, particularly in the United States, coupled with plentiful gas resources that are located at distances far too great to be transported by pipelines, continues to drive increasing focus on alternatives such as LNG and GTL projects. Fluor has performed front-end engineering for several regasification plants at proposed LNG receiving terminals, and has numerous additional similar prospects. In addition, the company is involved in construction of the first LNG regasification terminal in Mexico and more recently was awarded an expansion project for another regasification plant in Spain. Fluor also anticipates increased activity on GTL projects in 2005, as clients move forward with their development plans.

A number of significant downstream project awards were received during the year. These included a \$570 million contract to provide detailed engineering and procurement services for three main upgrader process units for a major oil sands project in Canada. Opportunities on additional oil sands projects are anticipated as the technical and economic viability and strategic location of this resource drives continued development. Through its ICA Fluor joint venture in Mexico, the company was successful in winning a major refinery modernization project for Pemex, the Mexican national oil company. Fluor was also selected to provide front-end engineering and design services for a multi-billion dollar refinery in Kuwait, which is the first major new refinery to be constructed in the world in many years. This program represents significant further opportunity for Fluor as the project progresses.

Refinery work related to reducing the sulfur content in on-road diesel also proceeded in 2004, with Fluor receiving numerous project awards based on its strength in defining and implementing clean fuels technologies. These included several front-end studies as well as full project awards for various clients, including Shell, ConocoPhillips, Sunoco, Valero, Citgo and Lyondell-Citgo JV. While the majority of this work is focused on refineries in North America, certain other countries have implemented similar more stringent environmental requirements. In particular, Fluor has received a series of awards from Sasol in South Africa, related to their major clean fuels initiative, including a number of facility upgrades as well as new plants.

TengizChevroil (TCO), a Kazakhstan partnership between ChevronTexaco, ExxonMobil, KazMunaiGaz, and LukArco, is investing approximately \$4.5 billion to further develop the world's deepest super giant Tengiz oil field and Korolev oil field in western Kazakhstan. The Parsons Fluor Daniel (PFD) joint venture is providing EPCM services for the facilities portion of the Sour Gas Injection/Second Generation Project (SGI/SGP) expansion at Tengiz. The PFD team began initial design and engineering work for the project with TCO in 2000 and completion is scheduled for mid-2006.

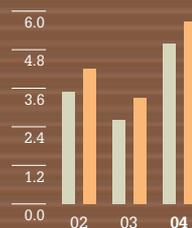


At ExxonMobil's refinery in Baytown, Texas, Fluor provides EPCM services for a variety of clean fuels projects to support the client's emission reduction goals. Pictured above, a new refractory lined expansion joint being installed upstream of a new Ultra Low NOx burner as part of the NOx Reduction project at the refinery.

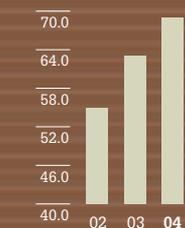


Industries Served
 Alternative Power
 Chemicals
 Commercial & Institutional
 Consumer Products
 Life Sciences
 Manufacturing
 Microelectronics
 Mining
 Petrochemicals
 Telecommunications
 Transportation
 Water Resources

**New Awards
 & Backlog**
 dollars in billions



Operating Profit
 dollars in millions



**Percent of Total
 Operating Profit
 Industrial &
 Infrastructure**



Industrial & Infrastructure

Fluor's Industrial & Infrastructure (I&I) business segment serves a diverse range of markets, including life sciences, mining, chemicals, general manufacturing, micro-electronics, transportation, commercial & institutional and telecommunications.

Operating profit for 2004 increased 10 percent to \$69 million, reflecting growth in several key markets in Fluor's most diversified segment. This growth was partially offset by the residual effect of lower work performed due to the removal of certain projects from backlog and a lower level of new awards in 2003. In addition, operating profit was adversely impacted by a slow startup of certain new projects and an estimated loss on a transportation project. Importantly, strengthening capital investment in several of the segment's markets drove new awards for the year to \$5.0 billion, essentially doubling from 2003. As a result, backlog rose 73 percent to \$5.7 billion.

Serving as the managing partner of the project-execution consortium, Fluor is developing a \$700 million chemicals complex that will be located in the Shanghai Chemicals Industry Park (SCIP), near Shanghai, People's Republic of China. Work is under way in Team IIP's Shanghai office, Daelim's Seoul office and CTCI's Taiwan office with the engineering phase nearing completion and construction well underway. The plant is scheduled to begin beneficial operation in July 2006. (right)



Life sciences continued to be a strong market for Fluor in 2004, with much of the new activity on commercial scale biologics facilities, where Fluor is very strong. In addition, Fluor's validation services business, which provides a key step in bringing new facilities into production as well as keeping existing facilities operating, grew strongly in 2004. Fluor's ability to provide full-scope design/build/

Fluor is managing the design, procurement and construction of a \$2.6 billion integrated petrochemical site in Nanjing, the People's Republic of China, on behalf of BASF-YPC Company Ltd., a joint venture between Germany's BASF and China's Sinopec Corporation. The project, which will include a 600,000 metric tons per year steam cracker and eight downstream plants, will be among the largest Sino-foreign petrochemical enterprises in China and is expected to be fully functional in 2005. (left)

validation services, along with its strong project management skills that address critical time-to-market issues, is a key market differentiator that is unmatched by its competitors.

During 2004, the I&I segment began to benefit from a cyclical upturn in certain of its more economically sensitive markets. This was particularly true in mining where strengthening commodity prices, driven by strong global demand, combined with under investment for several years, stimulated a number of large new projects. Fluor was awarded three significant copper projects in South America. The mining market is anticipated to remain strong over the next few years, with additional opportunities in copper and iron ore, as well as precious metals and diamonds. As one of only a few major global competitors in this market, Fluor is exceptionally well positioned to capitalize on this renewed cycle of investment in the mining industry.

Also during 2004, the chemicals market began to show clear signs of a significant upturn in capital spending. Activity during the year was primarily focused on securing front-end engineering and program management for several large-scale, integrated petrochemical facilities. The vast majority of developing projects are located either in the Middle East, close to low-cost gas feedstock, or in China where the demand for chemical products is the greatest. Both regions represent areas of significant strength and experience for Fluor. As these major projects move ahead in 2005 and 2006, it is expected that Fluor's front-end activities will convert to overall program management responsibility, often including design and construction of the utilities and offsites that are critical to successfully tying together all the parts of a large, complex project.

Growing evidence of a sustained economic recovery is also beginning to stimulate increasing investment in general manufacturing facilities, particularly consumer products. A significant award received during the year was for a \$500 million glass manufacturing plant in Taiwan for Corning. The completed facility will manufacture glass for flat panel monitors, notebook computers and LCD television sets. The market for microelectronics facilities, which has been dormant for several years, appears increasingly poised for an upturn. Despite uncertain timing, Fluor is well positioned to capitalize on the significant potential that this market holds, both in terms of strong client relationships and geographic experience in the Asia Pacific region, where much of the future investment is anticipated.

In transportation, Fluor is continuing to build on the success of its business model that focuses primarily on large, complex design/build and public/private partnership opportunities, and which leverages the company's competitive strengths, including its program management skills. Budget constraints continue to drive increased use of privatization as a solution to state and federal



Operating in rugged, remote areas of Western Australia, a joint venture team of Fluor and a local consulting engineer provided full EPCM services for BHP Billiton Iron Ore's Asset Development Projects (ADP), which included a new mine, mine infrastructure and port expansion. The associated heavy haulage railroad was managed separately by Fluor. Both projects won Engineering Excellence Awards presented by Engineers Australia. All the work was completed ahead of schedule, under budget and with no lost-time injuries. Due to this success, BHP Billiton awarded the study of all new ADP work to the joint venture team.

transportation infrastructure needs. Fluor is also seeing new opportunities to further grow its transportation business in Europe, including a number of potential new toll roads.

Having firmly established a leading position in the growing market for privatized projects, but recognizing that such opportunities typically have long development phases, Fluor has had good success in 2004 by selectively targeting additional transportation opportunities with shorter lead times to help balance out its business portfolio. During the year, Fluor won two key projects related to this strategy. One was a program management award to oversee the upgrade of more than 300 bridges over the next eight years for the Oregon Department of Transportation. Fluor was also awarded a project for the reconstruction of approximately 22 miles of railroad on an existing rail corridor in Southern California.

In addition, important milestones were achieved along the lengthy development path for two large, infrastructure target opportunities. Fluor secured sole-source bidding positions on both of these projects, which are expected to reach final award in 2005. Further progress was also made during 2004 in Fluor's participation in the development of a large-scale offshore wind farm in the United Kingdom. This program, which is being driven by European Union legislation to require at least 15 percent of power to come from green sources, has the potential to be a significant long-term market opportunity for Fluor, but numerous development issues still remain before this represents a fully viable project.

While activity in the telecommunications market remains at modest levels, Fluor is continuing to execute substantial work on two major communications network projects for government clients. Leveraging this experience and its United Kingdom presence, Fluor was selected in November as the preferred bidder by the U.K. Highways Agency for its National Roads Telecommunications Services (NRTS) project. The NRTS project represents significant long-term potential with a new major client.



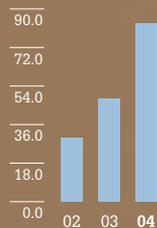
Serving the Texas Department of Transportation, Lone Star Infrastructure, a Fluor-led consortium, continues to provide services for the largest design/build transportation project in the United States—State Highway 130 (SH 130). In the fall of 2004, nearly 40 percent of the 49-mile SH 130 was under active construction. The project is on schedule to be open for traffic by December 2007 to provide relief for the growing congestion in the Austin, Texas, area.



New Awards & Backlog
dollars in billions



Operating Profit
dollars in millions



Percent of Total Operating Profit Government



Government

Fluor's strategic focus on expanding and diversifying its Government business has been achieving considerable success. The U.S. Federal Government represents a large, sustainable, long-term market, offering substantial growth opportunity. Further, this base of annuity-type work helps balance the corporation's overall business mix.

- Agencies Served
- Defense
 - Disaster Relief
 - Energy
 - Homeland Security
 - State

Fluor's Government business segment delivered exceptional growth in 2004, with operating profit increasing 74 percent to \$83 million. New awards grew 13 percent to \$2.3 billion, and backlog rose 2 percent to \$1.5 billion.

Building on its experience and long history working for the Department of Energy (DOE), Fluor has broadened its participation in the government services marketplace and is also now actively working for the Departments of Defense, State, Labor, and Homeland Security, as well as various other federal agencies.

Fluor is continuing to execute work on its two principal DOE contracts for environmental remediation at former nuclear weapons complex sites at Hanford, Washington, and Fernald, Ohio. Fluor has been working at the Fernald site since 1992, and within its current contract will bring the site to closure in 2006 as undeveloped parkland. On July 1, the Hanford project team achieved a major project milestone by moving the last canister of spent nuclear fuel from 50-year-old reactor basins, located just 400 yards from the Columbia River. Together, the two basins once held about 2,106 metric tons of radioactive materials. Achieving this milestone represents a critical step in environmental risk reduction at Hanford. Subsequently, work was initiated to remove the remaining radioactive sludge from the basin floor.

Leveraging its nuclear facility and accelerated cleanup experience at the Hanford and Fernald sites, Fluor will be pursuing additional opportunities with the National Nuclear Security Administration and the DOE, which is expected to oversee an unprecedented level of solicitations over the next two years. Fluor's highly relevant experience and strong 45+ year presence in the United Kingdom also positions the company to assist in the decommissioning of that country's nuclear production facility sites, which is expected to ramp up rapidly over the next two years.

At a dedication ceremony in 2004 of the U.S. Department of State Embassy in Abu Dhabi, Major General (Retired) Charles E. Williams, Director/Chief Operating Officer, congratulated the J.A. Jones International (part of the Fluor Government Group) project team for an innovative design and a successful project, critical to the safety and security of the U.S. diplomatic mission in the United Arab Emirates.



The Qudas Power Plant north of Baghdad, Iraq, is one of several new generators brought online in 2004. Under contract with the U.S. Army Corps of Engineers, Fluor completed the installation and commissioning in 12 months, which included 3.8 million manhours of local Iraqi labor. The completion of this project added more than 10 percent to the Iraqi national electrical grid.

Fluor's focus on the defense market continues to build on its growing track record of contingency support operations with various branches of the military, including the Army, Air Force and the Army Corp of Engineers. These activities support the mission of various military deployments around the world, with a strong current focus on fighting the war against terrorism. Fluor is also participating in the reconstruction of Iraq, which has been primarily involved with power restoration and water sector infrastructure.

With the acquisitions of Del-Jen and Trend Western over the past two years, Fluor is solidly positioned as a key provider of military base operations and maintenance services, and has been steadily building its share of this large market. Additionally, Fluor is working to help Del-Jen and Trend Western expand their market participation by including them on new opportunities being pursued with the DOE in the environment/nuclear market.

A final area of focus within the Department of Defense is expansion within their capital project activities. For example, Fluor provided construction services for the missile defense facilities in Alaska, which were completed over the past year.

Fluor has also expanded its market position with the Department of State, providing design/build services for U.S. embassies and consulates worldwide. With the acquisition of the International Division of J.A. Jones in late 2003, Fluor is now the market leader for these projects, currently working on 10 embassy projects around the world.

Fluor is also actively focused on emerging opportunities with the Department of Homeland Security, including supporting the U.S. Government's rapid response capabilities to address the country's security issues and disaster relief through its work with the Federal Emergency Management Agency (FEMA). Fluor's most recent FEMA activities related to assistance on the hurricane relief efforts in Florida.

The Scrap Recovery Plant, Plant 8, at the DOE's Fernald, Ohio site, recycled residues and scrap from the uranium production process from the 1950s to '80s. Operating engineers use shears to cut away sections of Plant 8 (pictured). Demolition, waste removal and environmental restoration of the entire 1,050-acre site is slated for completion in 2006.



Fluor Hanford transported the last container of spent nuclear fuel to safe, dry storage in October 2004, finishing a 10-year effort to remove 2,300 tons of corroding spent fuel from two leak-prone storage facilities known as the K Basins and removing 95 percent of the radioactivity—over 50 million curies—from reactor-production areas along a national waterway. The fuel removal was called the “largest risk-reducing cleanup to be performed near the Columbia River” by the Environmental Protection Agency.



Global Services

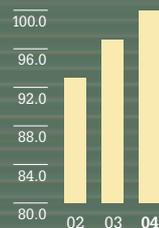
Fluor's Global Services segment delivers value-enhancing services to its clients by providing integrated solutions that leverage its broad range of core competencies and service capabilities. Offering an integrated project execution approach to clients, services include operations and maintenance (O&M), equipment, tool and asset management services, temporary staffing, construction and global procurement. In addition to the value provided directly to clients, Global Services is also an integral part of Fluor's overall engineering, procurement and construction business offering.

New Awards & Backlog
dollars in billions

■ new awards
■ backlog



Operating Profit
dollars in millions



Percent of Total Operating Profit
Global Services



- Industries Served**
- Chemicals
 - Life Sciences
 - Manufacturing
 - Metals & Mining
 - Oil & Gas
 - Power

Operating profit for Global Services in 2004 was \$100 million, modestly above last year. Financial performance reflects reduced company-wide construction support activity early in the year as a number of power and oil and gas projects were completed. This trend began to reverse with higher levels of procurement and staffing services in the second half of the year as Fluor's overall work performed began to grow. New awards for the year increased 23 percent to \$1.5 billion, while backlog grew 24 percent to \$2.3 billion. Continued global economic growth should drive further improvement in business opportunities for Global Services.

Fluor's O&M business provides ongoing plant and facilities services to industrial and commercial clients. Services include startup, plant and facility maintenance, small capital project execution, turnaround and outage support, facility management, and asset optimization. This suite of service capabilities helps customers reduce capital project startup costs, improve plant equipment reliability, reduce total maintenance costs and maximize long-term productivity.

Included within Fluor's O&M business are Plant Performance Services (P2SSM) and TRS[®] Staffing Solutions. P2S is one of the largest specialty, rapid response contractors in the U.S., performing fabrication, electrical and instrumentation, specialty welding, mechanical, turnaround and small capital construction services. Through its contract, direct-hire, and technical staffing services, TRS provides a competent, committed, and flexible workforce to meet the variable demands of its clients. During 2004, TRS expanded its staffing services offering to include construction craft workers.

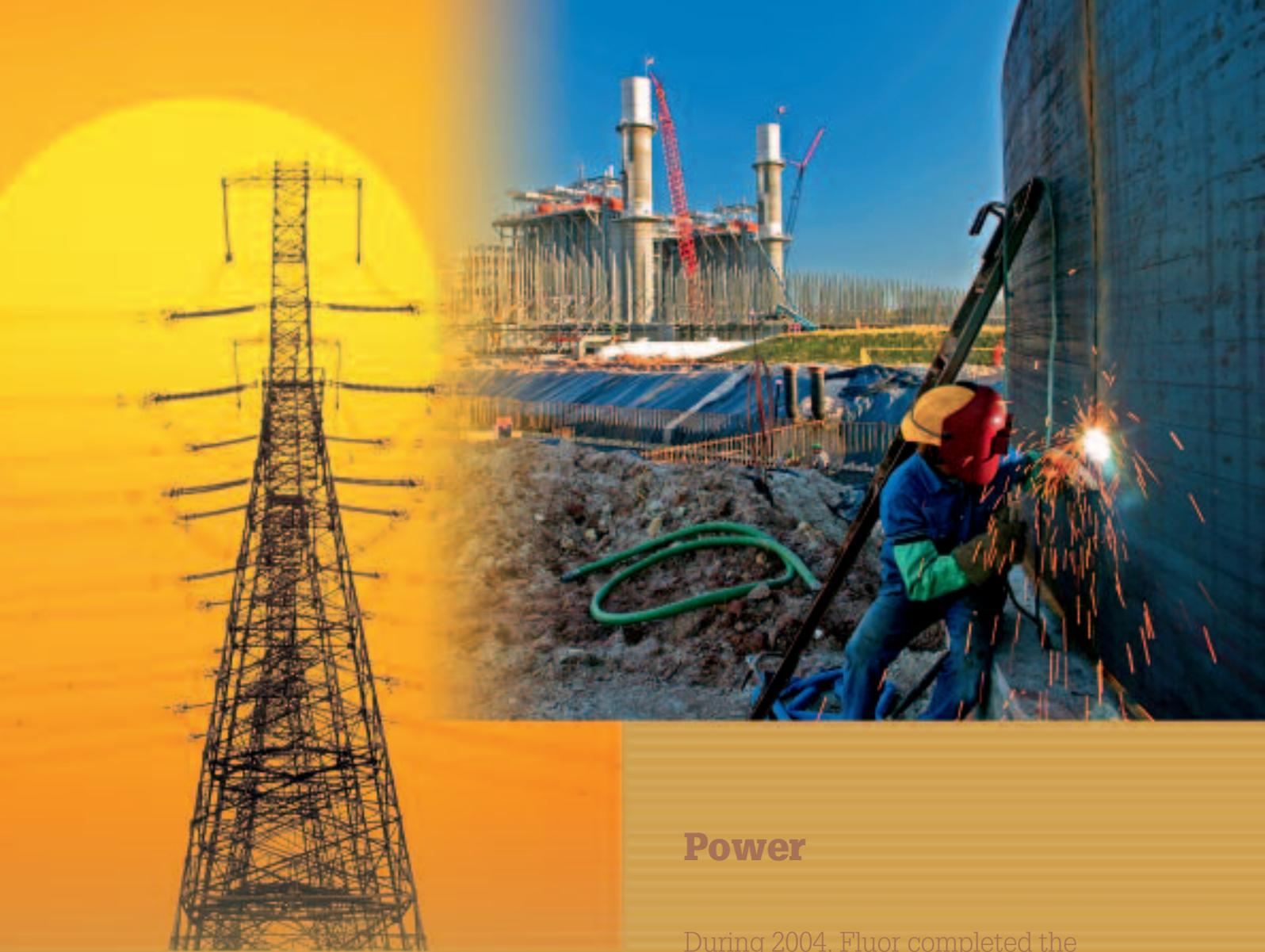
The AMECO[®] unit is a full-service construction and industrial equipment business, operating from strategic locations throughout the world. AMECO provides integrated equipment and tool solutions through two unique business lines, Fleet OutsourcingSM and Site ServicesSM. Fleet Outsourcing serves industrial customers by customizing fleet and tool programs designed to reduce costs, convert fixed costs to variable costs, increase availability and redirect key capital and personnel to core business objectives. Site Services centralizes provision of all construction equipment, tools and indirects to capital projects. Its turnkey approach increases craft productivity, reduces costs and duplication, and standardizes maintenance and safety programs.

Fluor's Construction and Procurement unit focuses on resource solutions which deliver cost, schedule and performance certainty on all company projects. Through leveraging the company's vast network of global expertise, along with its industry-leading technologies, Fluor's Construction group is able to deliver world-class results in the safest manner possible. Fluor's industry-leading Procurement organization is recognized for its delivery of "end-to-end" capital project supply-chain solutions. In successfully leveraging Fluor's global goods and services spend, it provides the best price, delivery, and performance solutions to all company projects. By leveraging the combination of Construction and Procurement together, Fluor has created a significant differentiated service offering in the EPC&M marketplace.

Fluor's proprietary financial modeling capabilities drive the implementation of integrated maintenance and construction solutions for multiple DuPont sites. By leveraging both companies' expertise in cost management and productivity improvement, this expanding relationship helps DuPont operate its production assets more safely, reliably and efficiently.



Selected due to our reputation as a recognized world leader in maintenance and our commitment to safety, Fluor provides maintenance and asset productivity services for Kennecott Utah Copper's (KUC) smelter in Magna, Utah, under a Pay-for-Performance contract. (Photo courtesy of KUC)



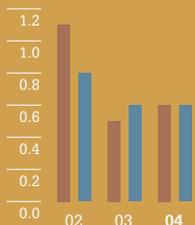
Power

During 2004, Fluor completed the final power projects that had been booked during the strong independent power project investment cycle that occurred between 2000 and early 2002. As expected, results for Fluor's Power segment declined significantly in 2004. Operating profit was \$14 million, while backlog ended the year at \$552 million. New awards, which have been modest in the past two years, began to strengthen late in the year, totaling \$612 million, up 26 percent from \$485 million in 2003.

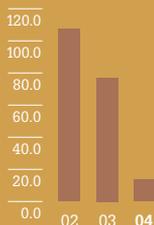
Industries Served
 Coal-Fired Generation
 Gas-Fired Generation
 Oil-Fired Generation
 Plant Betterment/
 Environmental

New Awards & Backlog
 dollars in billions

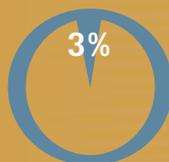
■ new awards
 ■ backlog



Operating Profit
 dollars in millions



Percent of Total Operating Profit Power



While overcapacity still exists in many parts of the U.S., there are certain regions of the country that need

to add new generating capacity to meet current or expected future demand. The high cost of natural gas has caused prospective owners to evaluate other fuels for future generation needs. As a result, there is renewed interest in base load coal-fired facilities, despite their significantly larger capital cost and longer project execution schedules.

While it is too early to suggest a new cycle of investment has begun, Fluor is selectively pursuing a number of coal-fired prospects that could move forward into full project awards during 2005. Of note, the company is currently working on the preliminary design engineering for the Prairie State project, a 1500-megawatt coal-fired generating plant in Illinois for Peabody Energy Company. Fluor expects to negotiate a contract for full engineering, procurement, construction and commissioning of this \$2 billion project in 2005.

Fluor was also selected in late 2004 by Nevada Power to complete construction of a partially built 1200-megawatt, natural gas-fired, combined-cycle power facility in Moapa Valley, northeast of Las Vegas. Fluor had been the original contractor on the facility for the previous owner, who elected in March 2003 to defer completion of the project.

In addition to projects for new generating capacity, the company is also focused on "plant betterment" opportunities related to environmental cleanup of existing facilities. These projects include the addition of selective catalytic reduction units and flue gas desulphurization units to reduce SO_x and NO_x emissions in older coal-fired facilities. Additionally, Fluor is teamed with Powerspan, the developer of a new multi-pollutant reduction technology that is in commercial demonstration. This technology is designed to reduce not only SO_x and NO_x, but also fine particulate and mercury.

Fluor Constructors International

Fluor Constructors International, Inc.SM (FCII) is the union craft arm of Fluor Corporation, providing construction management and direct-hire construction expertise in support of Fluor's operating businesses in North America. Additionally, FCII supports the staffing of international construction projects and has employees working around the world.

FCII has executed projects in virtually every business sector, performing stand-alone construction and providing maintenance services to clients in the United States and Canada. The company has served a diverse range of government agencies as well. FCII is one of only a few construction and maintenance contractors to be ISO-9002 certified.

Fluor is committed to remaining a leader in the power market on a stand-alone basis following the dissolution of its joint venture with Duke Energy in 2003. Fluor's first power project to be won and solely executed by the company is the 620-MW Jack County Generation Facility near Jacksboro, Texas, for Brazos Electric Power Cooperative. This turnkey project for a natural gas-fired, combined-cycle power plant will provide low-cost, reliable electricity beginning in the spring of 2006.



The partnership of Duke/Fluor Daniel and Alstrom Power provided turnkey EPC and commissioning services for Reliant Energy's 521-MW Seward Power Plant in Pennsylvania, operational during 2004. This state-of-the-art clean coal technology facility was named 2004 Plant of the Year by *POWER* magazine, and is the largest waste coal-fired generating plant in the world.

New Awards and Backlog Data

NEW AWARDS BY SEGMENT

| Year ended December 31 (in millions) | 2004 | | 2003 | | 2002 | |
|---|-----------------|-------------|-----------------|-------------|-----------------|-------------|
| | Dollars | Percent | Dollars | Percent | Dollars | Percent |
| Oil & Gas | \$ 3,587 | 27% | \$ 3,686 | 37% | \$ 1,947 | 23% |
| Industrial & Infrastructure | 5,038 | 39% | 2,558 | 26% | 3,461 | 40% |
| Government | 2,254 | 17% | 1,995 | 20% | 1,087 | 12% |
| Global Services | 1,538 | 12% | 1,252 | 12% | 1,014 | 12% |
| Power | 612 | 5% | 485 | 5% | 1,088 | 13% |
| Total new awards | \$13,029 | 100% | \$ 9,976 | 100% | \$ 8,597 | 100% |

NEW AWARDS BY REGION

| Year ended December 31 (in millions) | 2004 | | 2003 | | 2002 | |
|---|-----------------|-------------|-----------------|-------------|-----------------|-------------|
| | Dollars | Percent | Dollars | Percent | Dollars | Percent |
| United States | \$ 4,369 | 34% | \$ 4,818 | 48% | \$ 5,558 | 65% |
| Americas | 4,268 | 33% | 1,004 | 10% | 1,295 | 15% |
| Europe, Africa and Middle East | 3,668 | 28% | 3,682 | 37% | 990 | 11% |
| Asia Pacific (includes Australia) | 724 | 5% | 472 | 5% | 754 | 9% |
| Total new awards | \$13,029 | 100% | \$ 9,976 | 100% | \$ 8,597 | 100% |

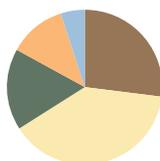
BACKLOG BY SEGMENT

| Year ended December 31 (in millions) | 2004 | | 2003 | | 2002 | |
|---|-----------------|-------------|-----------------|-------------|-----------------|-------------|
| | Dollars | Percent | Dollars | Percent | Dollars | Percent |
| Oil & Gas | \$ 4,778 | 33% | \$ 3,420 | 32% | \$ 2,336 | 24% |
| Industrial & Infrastructure | 5,658 | 38% | 3,273 | 31% | 4,182 | 43% |
| Government | 1,520 | 10% | 1,488 | 14% | 795 | 8% |
| Global Services | 2,258 | 15% | 1,821 | 17% | 1,555 | 16% |
| Power | 552 | 4% | 605 | 6% | 841 | 9% |
| Total backlog | \$14,766 | 100% | \$10,607 | 100% | \$ 9,709 | 100% |

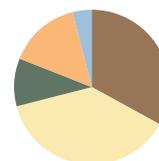
BACKLOG BY REGION

| Year ended December 31 (in millions) | 2004 | | 2003 | | 2002 | |
|---|-----------------|-------------|-----------------|-------------|-----------------|-------------|
| | Dollars | Percent | Dollars | Percent | Dollars | Percent |
| United States | \$ 5,418 | 37% | \$ 5,041 | 48% | \$ 5,608 | 58% |
| Americas | 3,781 | 25% | 1,190 | 11% | 1,819 | 19% |
| Europe, Africa and Middle East | 4,708 | 32% | 3,871 | 36% | 1,570 | 16% |
| Asia Pacific (includes Australia) | 859 | 6% | 505 | 5% | 712 | 7% |
| Total backlog | \$14,766 | 100% | \$10,607 | 100% | \$ 9,709 | 100% |

2004 Consolidated New Awards



2004 Consolidated Backlog



Selected Financial Data

| CONSOLIDATED OPERATING RESULTS | Year Ended December 31, | | | | Year Ended |
|---|-------------------------|------------|------------|------------|-------------|
| | 2004 | 2003 | 2002 | 2001 | October 31, |
| (in millions, except per share amounts) | | | | | 2000 |
| Revenues | \$ 9,380.3 | \$ 8,805.7 | \$ 9,959.0 | \$ 8,972.2 | \$ 9,422.9 |
| Earnings from continuing operations before taxes | 281.2 | 268.0 | 260.5 | 185.3 | 164.3 |
| Earnings from continuing operations | 186.7 | 179.5 | 170.0 | 127.8 | 116.3 |
| Earnings (loss) from discontinued operations | — | (11.6) | (6.4) | (108.4) | 7.7 |
| Cumulative effect of change in accounting principle | — | (10.4) | — | — | — |
| Net earnings | 186.7 | 157.5 | 163.6 | 19.4 | 124.0 |
| Basic earnings (loss) per share | | | | | |
| Continuing operations | 2.29 | 2.25 | 2.14 | 1.64 | 1.55 |
| Discontinued operations | — | (0.15) | (0.08) | (1.39) | 0.10 |
| Cumulative effect of change in accounting principle | — | (0.13) | — | — | — |
| Net earnings | 2.29 | 1.97 | 2.06 | 0.25 | 1.65 |
| Diluted earnings (loss) per share | | | | | |
| Continuing operations | 2.25 | 2.23 | 2.13 | 1.61 | 1.52 |
| Discontinued operations | — | (0.15) | (0.08) | (1.36) | 0.10 |
| Cumulative effect of change in accounting principle | — | (0.13) | — | — | — |
| Net earnings | 2.25 | 1.95 | 2.05 | 0.25 | 1.62 |
| Return on average shareholders' equity | 15.7% | 16.2% | 19.4% | 2.6% | 7.7% |
| Cash dividends per common share | 0.64 | 0.64 | 0.64 | 0.64 | 1.00 |

CONSOLIDATED FINANCIAL POSITION

| | | | | | |
|---|------------|------------|------------|------------|------------|
| Current assets | \$ 2,723.3 | \$ 2,205.5 | \$ 1,924.1 | \$ 1,851.3 | \$ 1,318.3 |
| Current liabilities | 1,764.0 | 1,821.0 | 1,756.2 | 1,862.7 | 1,570.3 |
| Working capital | 959.3 | 384.5 | 167.9 | (11.4) | (252.0) |
| Property, plant and equipment, net | 527.8 | 569.5 | 467.0 | 508.1 | 570.8 |
| Total assets | 3,969.6 | 3,441.3 | 3,142.2 | 3,142.5 | 4,958.4 |
| Capitalization | | | | | |
| Short-term debt* | 129.9 | 221.5 | — | 38.4 | 88.7 |
| Long-term debt | 347.7 | 44.7 | 17.6 | 17.6 | 17.6 |
| Shareholders' equity | 1,335.8 | 1,081.5 | 883.9 | 789.3 | 1,609.2 |
| Total capitalization | 1,813.4 | 1,347.7 | 901.5 | 845.3 | 1,715.5 |
| Total debt as a percent of total capitalization | 26.3% | 19.7% | 2.0% | 6.6% | 6.2% |
| Shareholders' equity per common share | 15.81 | 13.17 | 11.02 | 9.85 | 21.25 |
| Common shares outstanding at period end | 84.5 | 82.1 | 80.2 | 80.1 | 75.7 |

OTHER DATA

| | | | | | |
|---|------------|------------|------------|------------|------------|
| New awards | \$13,028.6 | \$ 9,976.0 | \$ 8,596.8 | \$10,766.6 | \$ 9,644.2 |
| Backlog at year end | 14,765.8 | 10,607.1 | 9,709.1 | 11,505.5 | 10,012.2 |
| Capital expenditures—continuing operations | 104.4 | 79.2 | 63.0 | 148.4 | 156.2 |
| Cash provided by (used in) operating activities | (81.5) | (303.7) | 195.7 | 621.8 | 186.1 |

* Includes commercial paper, loan notes, miscellaneous trade notes payable and the current portion of long-term debt.

In November 2000, a spin-off distribution to shareholders was effected which separated then existing Fluor Corporation into two publicly traded companies — new Fluor ("Fluor" or the "company") and Massey Energy Company ("Massey"). Massey's results of operations for all periods prior to the spin-off are presented as discontinued operations.

In September 2001, the company adopted a plan to dispose of certain non-core construction equipment and temporary staffing businesses. The assets and liabilities (including debt) and results of operations of Massey and the non-core businesses for all periods presented have been reclassified and are presented as discontinued operations. In addition, the company changed to a calendar-year basis of reporting financial results in connection with the spin-off.

See Management's Discussion and Analysis in the Form 10-K on pages 19 to 33 and Notes to Consolidated Financial Statements on pages F-9 to F-35 for information relating to significant items affecting the results of operations.

Officers

Alan L. Boeckmann
Chairman of the Board and
Chief Executive Officer (1979)

SENIOR OFFICERS

Stephen B. Dobbs
Group President,
Industrial & Infrastructure (1980)

Jeffery L. Faulk
Group President,
Energy & Chemicals (1973)

Lawrence N. Fisher
Chief Legal Officer
and Secretary (1974)

H. Steven Gilbert
Senior Vice President,
Human Resources and
Administration (1970)

Kirk D. Grimes
Group President,
Global Services (1980)

John L. Hopkins
Group President,
Government (1984)

Robert A. McNamara
Senior Group Executive (1978)

D. Michael Steuert
Senior Vice President and
Chief Financial Officer (2001)

Mark A. Stevens
Group Executive,
Project Risk (1975)

OTHER CORPORATE OFFICERS

Joanna M. Oliva
Vice President and Treasurer (2001)

Ronald E. Pitts
President,
Fluor Constructors International (1976)

Victor L. Prechtel
Vice President and Controller (1981)

Min-Ying C. Tseng
Vice President, Tax (2000)

Years in parentheses indicate the year each
officer joined the company.

FORWARD-LOOKING STATEMENTS

The information contained in this annual report contains forward-looking statements, including projected earning levels for the calendar year 2005, market outlook, new awards, backlog levels, competition, the adequacy of funds to service debt and the implementation of strategic initiatives and organizational changes. These forward-looking statements reflect the company's current analysis of existing information as of the date of this annual report, and are subject to various risks and uncertainties. As a result, caution must be exercised in relying on forward-looking statements. Due to known and unknown risks, the company's actual results may differ materially from our expectations or projections. The factors potentially contributing to such differences include, among others:

- Changes in global business, economic (including currency risk), political and social conditions;
- The company's failure to receive anticipated new contract awards;
- Customer cancellations of, or scope adjustments to, existing contracts including our government contracts that may be terminated at any time;
- The cyclical nature of many of the markets we serve and their vulnerability to downturns;
- Difficulties or delays incurred in the execution of construction contracts, including performance by our joint venture partners, resulting in cost overruns or liabilities;
- Customer delays or defaults in making payments;
- The impact of past, present and future litigation and claims and environmental, health and safety regulations;
- The availability of qualified personnel to perform our contracts;
- The outcome of pending and future disputes and litigation and any government audits or investigations;
- Competition in the global engineering, procurement and construction industry; and,
- The company's ability to identify and successfully integrate acquisitions.

The forward-looking statements are also based on various operating assumptions regarding, among other things, overhead costs and employment levels that may not be realized. In addition, while most risks affect only future costs or revenues that the company anticipates it will receive, some risks may relate to accruals that have already been reflected in earnings. The company's failure to receive payments of accrued amounts or if liabilities are incurred in excess of amounts previously recognized, a charge against future earnings could result.

Additional information concerning factors that may influence the company's results can be found in its press releases and periodic filings with the Securities and Exchange Commission including the discussion under the heading "Item 1. Business-Other Matters-Company Business Risks" in the company's 10-K filed on or about March 4, 2005. These filings are available publicly and upon request from Fluor's Investor Relations Department: (949) 349-3909. The preceding list is not intended to be all-inclusive, and the company disclaims any intent or obligation to update its forward-looking statements.

Board of Directors



ALAN L. BOECKMANN



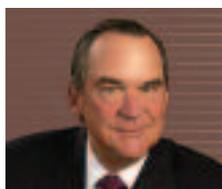
JAMES T. HACKETT



DEAN R. O'HARE



DR. SUZANNE H. WOOLSEY



PETER J. FLUOR



KENT KRESA



ADMIRAL JOSEPH W. PRUEHER



DR. DAVID P. GARDNER



VILMA S. MARTINEZ



LORD ROBIN RENWICK



DR. MARTHA R. SEGER (retired)

Alan L. Boeckmann

56, is chairman of the board and chief executive officer. He also serves as a director of Burlington Northern Santa Fe and Archer Daniels Midland Company. (2001) (1)

Peter J. Fluor

57, is chairman and chief executive officer of Texas Crude Energy, Inc. He is Fluor's lead independent director and served as the company's non-executive chairman of the Board during fiscal 1998. He also serves as a director of Devon Energy Corporation. (1984) (1) (3) (4)

Dr. David P. Gardner

71, is a Professor of Educational Leadership and Policy, University of Utah, and is a former president of both the University of California and the University of Utah. Dr. Gardner is also a director of Waddell & Reed Family of Funds and former chairman of the J. Paul Getty Trust. (1988) (1) (3) (4)

James T. Hackett

51, is president, chief executive officer and a director of Anadarko Petroleum Corporation. Mr. Hackett is also a director of Temple-Inland, Inc. (2001) (2) (4)

Kent Kresa

66, is chairman emeritus and former chairman and chief executive officer of Northrop Grumman Corporation. He is also a director of Avery Dennison Corporation, General Motors Corporation and MannKind Corporation. (2003) (2) (4)

Vilma S. Martinez

61, is a partner at the law firm of Munger, Tolles & Olson. Ms. Martinez is also a director of Anheuser-Busch Companies, Inc., and Burlington Northern Santa Fe Corporation. (1993) (3)

Dean R. O'Hare

62, is the retired chairman and chief executive officer of The Chubb Corporation. He is also a director of H.J. Heinz Company. (1997) (1) (2) (3)

Admiral Joseph W. Prueher

62, U.S. Navy (retired), is a Professor and Senior Advisor, Stanford University, and former U.S. Ambassador to the People's Republic of China. He is also a director of Merrill Lynch & Co., New York Life Insurance Company, and Emerson Electric. (2003) (3) (4)

Lord Robin Renwick

67, is vice chairman, JPMorgan Cazenove, and former British Ambassador to the United States of America (1991-95). He is also a director of British Airways, BHP Billiton, Compagnie Financiere Richemont AG, and SAB Miller Plc. (1997) (2) (3)

Dr. Suzanne H. Woolsey

63, is the former chief communications officer for The National Academies, advisors to the nation on science, engineering and medicine. Dr. Woolsey is also a director of Neurogen Corporation and a trustee for Van Kampen Mutual Funds. (2004) (2) (3)

Retired from Fluor Board on December 31, 2004

Dr. Martha R. Seger

72, is a financial economist and former member of the Board of Governors of the Federal Reserve System. She is also a director of Massey Energy. (1991)

Years in parentheses indicate the year each director was elected to the board.

(1) Executive Committee – Alan L. Boeckmann, Chairman; (2) Audit Committee – Dean R. O'Hare, Chairman; (3) Governance Committee – David P. Gardner, Chairman; (4) Organization and Compensation Committee – Peter J. Fluor, Chairman

Understanding our Form 10-K

PROMOTING TRANSPARENCY FOR OUR SHAREHOLDERS

Fluor is committed to providing clear insight into all aspects of financial performance in order to help investors understand our business. Our 2004 Annual Report includes the complete Form 10-K, which is the report that all U.S. publicly held companies are required to file annually with the Securities and Exchange Commission (SEC).

By including the Form 10-K in our Annual Report, investors have more comprehensive information about our company and its operations in one place. The following overview is designed to help you easily find and understand the financial information in this document.

FORM 10-K OVERVIEW The information contained in the Form 10-K is broken down into Parts, which are then broken down into Items. Our Form 10-K has four parts:

PART I: OUR BUSINESSES In-depth descriptions of our business and segments, competition, employees, company risk factors and properties.

PART II: OUR FINANCIAL PERFORMANCE Contains management's discussion of our results of operations and financial condition, our financial statements, notes and supplementary data.

PART III: OUR MANAGEMENT A listing of our executive officers with brief biographies. Also directs readers to our proxy statement for the details on our board of directors and executive compensation.

PART IV: EXHIBITS A listing of exhibits, certain executive and directors' signatures, and executive officer certifications.

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE EXCHANGE ACT OF 1934
For the fiscal year ended December 31, 2004

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from _____ to _____

Commission file number 1-16129

FLUOR CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

*(State or other jurisdiction of
Incorporation or organization)*

**One Enterprise Drive,
Aliso Viejo, California**

(Address of principal executive offices)

33-0927079

*(I.R.S. Employer
Identification Number)*

92656

(Zip Code)

(949) 349-2000

(Registrant's telephone number, including area code)

Title of Each Class

Name of Each Exchange on Which Registered

Common stock, \$.01 par value

New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is an accelerated filer (as defined in Exchange Act Rule 12b-2). Yes No

Based upon the closing price of the registrant's common stock as of June 30, 2004, the aggregate market value of the common stock held by non-affiliates was \$3,905,716,254.

As of March 1, 2005, there were 85,555,812 shares of Fluor common stock outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

Part III incorporates certain information by reference from the registrant's definitive proxy statement for the annual meeting of shareholders to be held on April 27, 2005, which proxy statement will be filed no later than 120 days after the close of the registrant's fiscal year ended December 31, 2004.

FLUOR CORPORATION
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From time to time, Fluor® Corporation makes certain comments and disclosures in reports and statements, including this report, or statements made by its officers or directors that are not based on historical facts and which may be forward-looking in nature. Under the Private Securities Litigation Reform Act of 1995, a “safe harbor” may be provided to us for certain of these forward-looking statements. We wish to caution readers that forward-looking statements, including disclosures which use words such as the company “believes,” “anticipates,” “expects,” “estimates” and similar statements, are subject to certain risks and uncertainties which could cause actual results of operations to differ materially from expectations.

Any forward-looking statements that we may make are based on our current expectations and beliefs concerning future developments and their potential effects on us. There can be no assurance that future developments affecting us will be those anticipated by us. Any forward-looking statements are subject to the risks and uncertainties that could cause actual results of operations, financial condition, cost reductions, acquisitions, dispositions, financing transactions, operations, expansion, consolidation and other events to differ materially from those expressed or implied in such forward-looking statements. We undertake no obligation to publicly update or revise any forward-looking statements. As a result, the reader is cautioned not to rely on these forward-looking statements. In addition, any forward-looking statements should be considered in context with the various disclosures made by us about our businesses, including without limitation the risk factors more specifically described below in Item 1. Business, under the heading “Company Risk Factors.”

Except as the context otherwise requires, the terms “Fluor” or the “Registrant” as used herein are references to Fluor Corporation and its predecessors and references to the “company,” “we,” “us,” or “our” as used herein shall include Fluor Corporation, its consolidated subsidiaries and divisions.

PART I

Item 1. Business

Fluor Corporation was incorporated in Delaware on September 11, 2000 prior to a reverse spin-off transaction which separated us from our coal business which now operates as Massey Energy Company. However, through various of our predecessors, we have been in business for more than 100 years. Our executive offices are located at One Enterprise Drive, Aliso Viejo, California 92656, telephone number (949) 349-2000. Our common stock currently trades on the New York Stock Exchange under the ticker symbol “FLR”.

The company is structured as a holding company which owns the stock of a number of subsidiaries. It is through these subsidiaries that we perform our business. We operate globally, with workforce of nearly 35,000 employees located in offices in 25 countries across six continents. We define our business as providing engineering, procurement, construction and maintenance services. We serve a diverse set of industries worldwide including chemical and petrochemicals, life sciences, manufacturing, oil and gas, power, telecommunications and transportation infrastructure. We are also a primary service provider to the United States federal government. We perform operations and maintenance activities for major industrial clients. We believe that due to the diversity of the services we provide, coupled with our broad geographic scope and experience across a broad array of markets, we are able to deliver solid returns, more consistent growth and better shareholder value.

We are one of the largest professional services firms, providing services on a global basis in the fields of engineering, procurement, construction and maintenance services. We are aligned into five principal operating segments (each, a “segment”). The five segments are Oil & Gas, Industrial & Infrastructure, Government, Global Services and Power. Fluor Constructors International, Inc. which is organized and operates separately from our business segments, provides unionized management and construction services in the United States and Canada, both independently and as a subcontractor on projects to our segments.

One of our core values and a fundamental business strategy is our constant pursuit of safety. Both for us and our clients, the maintenance of a safe workplace is a key business driver. In the areas in which we provide our services, we have and continue to deliver excellent safety performance, with our safety record being significantly better than the national industry average. We believe that our safety record is one of our most distinguishing features.

During the third quarter of 2004, we moved our Mexican and Central American operations, which we perform through our partnership with Grupo ICA known as ICA Fluor Daniel (“ICA Fluor”), from our Power segment to our Oil & Gas segment. This move reflects a shift toward an increasing dominance of oil and gas-based projects and services being performed by ICA Fluor.

A summary of our operations and activities by business segment and geographical area is set forth below.

General Operations

On a general basis, our services fall into four broad categories: engineering, procurement, construction and maintenance. We offer these services independently and on a fully integrated basis. Our services can range from basic consulting activities, often at the early stages of a project to complete, sole-responsibility, design build contracts.

- In the engineering area, our expertise ranges from traditional engineering disciplines such as piping, mechanical, electrical, civil, structural and architectural to emerging engineering specialties including simulation, enterprise integration, integrated automation processes and interactive 3-D modeling. As part of these services, we often provide conceptual design services, which allow us to align each project's function, scope, cost and schedule with the customer's objectives in order to optimize project success. Also included within these services are such activities as feasibility studies, project development planning, technology evaluation, risk management assessment, global siting, constructability reviews, asset optimization and front-end engineering.
- Our procurement team offers traditional procurement services as well as new strategic sourcing and supply processes that are aimed at improving product quality and performance while also reducing project cost and schedule. Our clients benefit from our global sourcing and supply expertise, global purchasing volume, access, technical knowledge, competitive pricing and attention to service. Our activities include sourcing, material control, buying, procurement management, expediting, supplier quality inspection, logistics and field material management.
- In the construction area, we mobilize, execute, commission and demobilize projects on a self-perform or subcontracted basis or through construction management as the owner's agent. Generally, we are responsible for the completion of a project, often in difficult locations and under difficult circumstances. Often, we are designated as a program manager, where a client has facilities in multiple locations, complex phases in a single project location, or a large-scale investment in a facility. Depending upon the project, we may be the primary contractor or we may act as a subcontractor to another party.
- Under our operations and maintenance contracts, we deliver total maintenance services, facility management, plant readiness, commissioning, start-up and maintenance technology, small capital projects and turnaround and outage services, on a global basis.

We operate in five basic business segments, as described below:

Oil & Gas

The Oil & Gas segment is an integrated service provider offering a full range of design, engineering, procurement, construction and project management services to a broad spectrum of energy-related industries. We serve a number of specific industries which include upstream oil and gas production, and downstream refining and integrated petrochemicals. We also continue to focus on oil sands development, where we see continuing growth prospects especially in Canada, gas field and natural gas projects, where the increase in demand for natural gas has driven growth in areas such as Liquefied Natural Gas and gas-to-liquids projects and in the clean fuels market, both domestically and internationally, where an increasing number of countries continue to implement stronger environmental policies. Our role in each project can vary, but may involve us providing front-end engineering, program management and final design services, construction management services, self-perform construction, or oversight of other contractors and the responsibility for the procurement of labor, materials, equipment and subcontractors. Our typical projects include new facilities, upgrades and revamps of existing facilities, fire and explosion rebuilds, expansions for refineries, pipeline and offshore facility installations. With our partner Grupo ICA, we maintain a joint venture known as ICA Fluor where we continue to participate in the Mexican oil and gas market.

Industrial & Infrastructure

The Industrial & Infrastructure segment provides design, engineering, procurement and construction services to the manufacturing, life sciences, commercial and institutional, chemicals, mining, microelectronics, telecommunications and transportation sectors. We provide our clients with the resources of architecture, industrial design,

engineering, construction, construction management and commissioning (including validation) for new construction and refurbishment of existing facilities. These projects often require state-of-the-art application of our client's process and intellectual knowledge. We focus on providing our clients with solutions to reduce and contain costs, and to compress delivery schedules. By doing so, our clients are able to begin to use their facilities on a quicker, more cost efficient basis.

Key areas of focus in this market during 2004 included life sciences, especially with regard to commercial scale biologics facilities, mining due to strengthening in commodity markets during 2004, chemicals largely in the Middle East and China, and transportation infrastructure projects, mostly with large-scale, complex design-build and public/private partnership opportunities where we can demonstrate our competitive strengths.

Government

The Government segment is a leading provider of project management services to the United States government, particularly to the Department of Energy. This segment is presently providing environmental restoration, engineering, construction, site operations and maintenance services at two major Department of Energy project sites.

We also provide engineering and construction services, as well as contingency operations support to the Departments of Defense, State and Transportation and to agencies such as the Federal Emergency Management Agency. Our contingency operations activities, which support military logistical and infrastructure needs around the world, are evidenced by our recent task orders for the U.S. Army Central Command to upgrade military facilities and electrical infrastructure in Iraq. Through our subsidiary, Del-Jen, Inc., and as a result of its acquisition in February 2004 of Trend Western, Inc., we are a leading provider of outsourced services to the federal government. Del-Jen provides operations and maintenance services at military bases and education and training services to the Department of Labor, particularly through its Job Corps programs. Through our J. A. Jones International subsidiary, we are one of the largest providers for the Department of State's embassy and consulate market. During 2004, we placed focus on successfully growing our Government business and we will continue to explore further growth and expansion opportunities in this segment. We also continue to focus on opportunities with the Department of Homeland Security and the Federal Emergency Management Agency.

Global Services

The Global Services segment brings together a variety of customized service capabilities that complement and support our core businesses. Service areas within this segment include operations and maintenance activities, construction and maintenance site services and industrial fleet outsourcing, plant turnaround services, temporary staffing, materials and subcontract procurement, and construction-related support. These markets are largely driven by the growing demand from clients to outsource non-core services. Global Services' activities in the operations and maintenance markets include providing facility management, maintenance, operations and asset management services to the oil and gas, chemicals and life sciences, fossil and nuclear power, and manufacturing industries. We are a leading supplier of integrated facility management services, including on-site maintenance and operation support services. Included within Global Services is Plant Performance Services, which we also refer to as P2SSM. P2S is one of the largest specialty, rapid response service providers in the United States, performing small capital construction projects, specialty welding, electrical and instrumentation services, fabrication, mechanical and turnaround services.

We also provide Site ServicesSM and Fleet OutsourcingSM through our American Equipment Company, Inc. ("AMECO") subsidiary. AMECO provides integrated construction equipment, tool and fleet outsourcing solutions on a global basis for construction projects and plant sites. With locations throughout North and South America, AMECO supports some of the largest construction projects and plant locations in the world. We serve the temporary staffing market through our TRS[®] Staffing Solutions ("TRS") subsidiary. TRS is a global enterprise of staffing specialists that provide clients with recruiting and placement of temporary, contract and direct hire technical professionals. Our construction and global sourcing and supply organizations provide global resources, processes and technology, market knowledge and experience, and volume-leveraged pricing to the company and third parties.

Power

In the Power segment, we design and construct new power generation facilities, mostly in the fossil fuel power industry. We perform a full range of services, including engineering, procurement, construction, start-up, and maintenance. We also provide the design and installation of emissions equipment to comply with environmental

guidelines. In addition, we have been successfully increasing the in-plant services we provide to the power market where, for example, we can assist clients in operational improvements, predictive and preventative maintenance and turbine fleet management. Previously, we performed the vast majority of our power work through our joint venture with Duke Energy in a venture known as Duke Fluor Daniel. As the power market has cycled down over the past year from historical highs during the past few years, we elected to discontinue this joint venture; however, we continue to complete previously contracted projects as we work towards the liquidation of this venture. We will continue to pursue power generation opportunities, and any new projects will be performed 100% by us.

Discontinued Coal Segment

On November 30, 2000 (the “Distribution Date”), Fluor Corporation (“Old Fluor”), a corporation incorporated in Delaware in 1978 as successor in interest to a California corporation of the same name incorporated in 1924, announced that it had completed a reverse spin-off transaction where Old Fluor’s Coal segment, which previously operated as a subsidiary under the name of A. T. Massey Coal Company, Inc., was separated from the other business segments of Old Fluor.

The separation of the two companies was accomplished through a tax-free dividend (the “Distribution”) by Old Fluor of the company. As a result of the Distribution, we became a new entity comprised of all of Old Fluor’s business segments, other than those involving the Coal segment (the “New Fluor Businesses”). Old Fluor, the continuing entity consisting of the Coal segment of Old Fluor, changed its name to Massey Energy Company (“Massey”). As a result, two publicly-traded companies were created: Massey Energy Company, and a “new” Fluor Corporation which is the company that is the subject of this report. Massey Energy is a publicly-traded company that is listed on the New York Stock Exchange as “MEE”, and files its own reports with the Securities and Exchange Commission. Due to the relative significance of the New Fluor Businesses, the New Fluor Businesses have been treated as the “accounting successor” for financial reporting purposes, and the Coal segment has been classified by us as discontinued operations despite the legal form of the separation resulting from the Distribution.

Other Matters

Backlog

Backlog in the engineering and construction industry is a measure of the total dollar value of work to be performed on contracts awarded and in progress. The following table sets forth the consolidated backlog of the Oil & Gas, Industrial & Infrastructure, Government, Global Services and Power segments at December 31, 2004 and 2003.

| | <u>December 31,</u> <u>2004</u> | <u>December 31,</u> <u>2003</u> |
|---------------------------------------|------------------------------------|------------------------------------|
| | (in millions) | |
| Oil & Gas | \$ 4,778 | \$ 3,420 |
| Industrial & Infrastructure | 5,658 | 3,273 |
| Government | 1,520 | 1,488 |
| Global Services | 2,258 | 1,821 |
| Power | <u>552</u> | <u>605</u> |
| Total | <u>\$14,766</u> | <u>\$10,607</u> |

The following table sets forth the consolidated backlog of the Oil & Gas, Industrial & Infrastructure, Government, Global Services and Power segments at December 31, 2004 and 2003 by region.

| | <u>December 31,</u> <u>2004</u> | <u>December 31,</u> <u>2003</u> |
|--|------------------------------------|------------------------------------|
| | (in millions) | |
| United States | \$ 5,418 | \$ 5,041 |
| Asia Pacific (including Australia) | 859 | 505 |
| Europe, Africa and Middle East | 4,708 | 3,871 |
| The Americas | <u>3,781</u> | <u>1,190</u> |
| Total | <u>\$14,766</u> | <u>\$10,607</u> |

For purposes of the preceding tables, we include our operations and maintenance activities when we compute our backlog for our Global Services segment; however, the equipment, temporary staffing and global sourcing and

procurement operations of our Global Services segment do not report backlog due to the quick turnaround between the receipt of new awards and the recognition of revenue. With respect to backlog in our Government segment, if a contract covers multiple years, we only include the amounts for which Congressional funding has been approved and then only for that portion of the work to be completed in the next twelve months. For projects related to unconsolidated or partially consolidated joint ventures, we include only percentage membership of each joint venture's backlog.

We expect to perform 45% of our backlog in 2005. The dollar amount of the backlog is not necessarily indicative of our future earnings related to the performance of such work. Although backlog represents only business which is considered to be firm, there can be no assurance that cancellations or scope adjustments will not occur. Due to additional factors outside of our control, such as changes in project schedules, we cannot predict with certainty the portion of our December 31, 2004 backlog estimated to be performed subsequent to 2005.

For additional information with respect to our backlog, please refer to Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operation, below.

Types of Contracts

While the basic terms and conditions of the contracts that we perform may vary considerably, generally we perform our work under two groups of contracts: cost reimbursable, and guaranteed maximum and fixed price contracts. As of December 31, 2004, the following table breaks down the percentage and amount of revenue associated with these types of contracts for our existing backlog:

| | <u>2004 Backlog</u> <u>(in millions)</u> |
|--|---|
| Cost Reimbursable | 73% \$10,779 |
| Guaranteed Maximum and Fixed Price | 27% \$ 3,987 |

Under cost reimbursable contracts, the client reimburses our costs in developing a project and pays us a pre-determined fee or a fee based upon a percentage of the costs incurred in completing the project. Our profit may be in the form of a fee, a simple mark-up applied to labor costs incurred in the contract, or a combination of the two. The fee element may also vary. The fee may be an incentive fee based upon achieving certain performance factors, milestones or targets; it may be a fixed amount in the contract; or it may be based upon a percentage of the costs incurred.

Our Government segment, as a prime contractor or a major subcontractor for a number of United States government programs, generally performs its services under cost reimbursable contracts although subject to applicable statutes and regulations. In many cases, these contracts include incentive-fee arrangements. The programs in question often take many years to complete and may be implemented by the award of many different contracts. Despite the fact that these programs are generally awarded on a multi-year basis, the funding for the programs is generally approved on an annual basis by Congress. The government is under no obligation to maintain funding at any specific level, or funds for a program may even be eliminated thereby significantly curtailing or stopping a program.

Some of our government contracts are known as Indefinite Delivery Indefinite Quantity agreements. Under these arrangements, we work closely with the government to define the scope and amount of work required based upon an estimate of the maximum amount that the government desires to spend. While the scope is often not initially fully defined or requires any specific amount of work, once the project scope is determined, additional work may be awarded to us without the need for further competitive bidding.

Guaranteed maximum price contracts, or GMAX contracts, are performed in a manner similar to cost reimbursable contracts except that the total fee plus the total cost cannot exceed an agreed upon guaranteed maximum price. We can be responsible for some or all of the total cost of the project if the cost exceeds the guaranteed maximum price. Where the total cost is less than the negotiated guaranteed maximum price, we will receive the benefit of the cost savings based upon a negotiated agreement with the client.

Fixed price contracts include both negotiated fixed price contracts and lump sum contracts. Under negotiated fixed price contracts, we are selected as contractor first, and then we negotiate price with the client. These types of contracts generally occur where we commence work before a final price is agreed upon. Under lump sum contracts, we competitively bid based upon specifications provided by the client, agreeing to develop a project at a fixed price.

Another type of fixed price contract is a so-called unit price contract under which we are paid a set amount for every “unit” of work performed. In some fixed price contracts, we can benefit from some of the cost savings depending upon whether the client is willing to bear some of the risk if the actual cost exceeds the contract award. As a result, if we perform well, we can benefit from cost savings; however, if the project does not proceed as originally planned, we cannot recover for cost overruns except in certain limited situations.

Competition

We are one of the world’s larger providers of engineering, procurement and construction services. The markets served by our business are highly competitive and for the most part require substantial resources, particularly highly skilled and experienced technical personnel. A large number of companies are competing in the markets served by the business, including U.S.-based companies such as the Bechtel Group, Inc., Jacobs Engineering Group, Halliburton’s Kellogg Brown & Root, CB&I, CH2M Hill Companies, Parsons Engineering and Washington Group International, and international companies such as Foster-Wheeler, Technip and AMEC.

In the engineering and construction arena, our competition is primarily centered on performance and the ability to provide the design, engineering, planning, management and project execution skills required to complete complex projects in a safe, timely and cost-efficient manner. Our engineering, procurement and construction business derives its competitive strength from our diversity, reputation for quality, technology, cost-effectiveness, worldwide procurement capability, project management expertise, geographic coverage and ability to meet client requirements by performing construction on either a union or an open shop basis, ability to execute projects of varying sizes, strong safety record and lengthy experience with a wide range of services and technologies.

The various markets served by the Global Services segment, while containing some similarities, tend also to have discrete issues particularly impacting that unit. Each of the markets we serve has a large number of companies competing in its markets. In the equipment sector, which operates in numerous markets, the equipment industry is highly fragmented and very competitive, with most competitors operating in specific geographic areas. The competition for larger capital project services is more narrow and limited to only those capable of providing comprehensive equipment, tool and management services. Temporary staffing is a highly fragmented market with over 1,000 companies competing nationally. The key competitive factors in this business line are price, service, quality, breadth of service, and the ability to identify and retain qualified personnel and geographical coverage. The barriers to entry in operations and maintenance are both financially and logistically low with the result that the industry is highly fragmented with no single company being dominant. Competition is generally driven by reputation, price and the capacity to perform.

Key competitive factors in our Government segment are primarily centered on performance and the ability to provide the design, engineering, planning, management and project execution skills required to complete complex projects in a safe, timely and cost-efficient manner.

Significant Customers

For 2004, 2003 and 2002, revenues earned directly or indirectly from agencies of the United States Federal Government accounted for 24%, 16%, and 10%, respectively, of our total revenues. However, we are not dependent on any single federal agency or upon any other single customer on an on-going basis, and the loss of any single customer would not have a material adverse effect on our business. Except for the United States Federal Government, no other single customer accounted for over 10% of our revenues in either of the last two years.

Raw Materials

The principal raw materials we use in our business include structural steel, metal plate and concrete. These and the other raw materials and the components we use and which are necessary for the conduct of our business are generally available from numerous sources. We do not foresee any unavailability of raw materials and components that would have a material adverse effect on our business in the near term. However, the price and availability of these raw materials and components may vary significantly from year to year due to various factors including customer demand, producer capacity, market conditions and material shortages and costs.

Research and Development

While we engage in research and development efforts in the development of new products and services, during the past three fiscal years, we have not incurred costs for company-sponsored research and development activities which would be material, special or unusual in any of our business segments.

Patents

We hold patents and licenses for certain items that we use in our operations. However, none is so essential that its loss would materially effect our business.

Environmental, Safety and Health Matters

We believe, based upon present information available to us, that our accruals with respect to future environmental costs are adequate and any future costs will not have a material effect on our consolidated financial position, results of operations or liquidity. Some factors, however could result in additional expenditures or the provision of additional accruals in expectation of such expenditures. These include the imposition of more stringent requirements under environmental laws or regulations, new developments or changes regarding site cleanup costs or the allocation of such costs among potentially responsible parties, or a determination that we are potentially responsible for the release of hazardous substances at sites other than those currently identified.

Number of Employees

The following table sets forth the number of employees of Fluor and its subsidiaries engaged in our continuing business segments as of December 31, 2004:

| | <u>Total Employees</u> |
|-----------------------------------|----------------------------|
| Oil & Gas | 5,184 |
| Industrial & Infrastructure | 3,472 |
| Government | 7,809 |
| Global Services | 15,066 |
| Power | 943 |
| Other | <u>2,325</u> |
| Total | <u><u>34,799</u></u> |

With respect to our total number of employees, as of December 31, 2004 we had 17,344 salaried employees and 17,455 craft and hourly employees. The number of craft and hourly employees varies in relation to the number and size of projects we have in process at any particular time.

Executive Officers of the Registrant

Pursuant to the requirements of Item 401(b) and 401(e) of Regulation S-K, the following information is being furnished with respect to the company's executive officers:

| <u>Name</u> | <u>Age</u> | <u>Position with the Company</u> ⁽¹⁾ |
|------------------------------|------------|---|
| Alan L. Boeckmann | 56 | Chairman and Chief Executive Officer |
| Stephen B. Dobbs | 48 | Group President, Industrial & Infrastructure |
| Jeffery L. Faulk | 54 | Group President, Energy & Chemicals |
| Lawrence N. Fisher | 61 | Chief Legal Officer and Secretary |
| H. Steven Gilbert | 57 | Senior Vice President, Human Resources and Administration |
| Kirk D. Grimes | 47 | Group President, Global Services |
| John L. Hopkins | 50 | Group President, Government |
| Robert A. McNamara | 50 | Senior Group Executive |
| Victor L. Prechtel | 58 | Vice President and Controller |
| D. Michael Steuert | 56 | Senior Vice President and Chief Financial Officer |
| Mark A. Stevens | 52 | Group Executive, Project Risk |

⁽¹⁾ Except where otherwise indicated, all references are to positions held with Fluor Corporation or one of its subsidiaries. All of the officers listed in the preceding table serve in their respective capacities at the pleasure of the Board of Directors.

Alan L. Boeckmann

Chairman and Chief Executive Officer, since February 2002; member of the Board since 2001; formerly, Chief Operating Officer from 2000; President and Chief Executive Officer, Fluor Daniel (now known as Fluor Enterprises, Inc.), a subsidiary of the company, from 1999; joined the company in 1979 with previous service from 1974 to 1977.

Stephen B. Dobbs

Group President, Industrial and Infrastructure, since November 2004; formerly, Group President, Infrastructure, from October 2003; President, Infrastructure from 2002; President, Transportation, from 2001; formerly Vice President, Sales, Infrastructure from 1999; joined the company in 1980.

Jeffery L. Faulk

Group President, Energy & Chemicals, since October 2003; formerly President and Chief Executive Officer of Duke/Fluor Daniel, a joint venture between the company and Duke Energy, from 2001; formerly Senior Vice President Operations, Energy & Chemicals and Vice President Operations, Oil & Gas since 1996; joined the company in 1973.

Lawrence N. Fisher

Chief Legal Officer and Secretary since 1996; joined the company in 1974.

H. Steven Gilbert

Senior Vice President, Human Resources and Administration since February 2002; formerly, Senior Vice President, Business and Work Process Integration from 1999; joined the company in 1970.

Kirk D. Grimes

Group President, Global Services since October 2003; formerly, Group Executive, Oil & Gas from 2001; formerly President, Telecommunications from 1998; joined the company in 1980.

John L. Hopkins

Group President, Government since October 2003; formerly, Group Executive, Sales, Marketing and Strategic Planning from 2002; formerly Group Executive, Fluor Global Services from September 2001; formerly President and Chief Executive Officer, TradeMC, a developer and promoter of supplier networks for the procurement of capital goods, and an affiliate of the company, from March 2000; Group President, Sales & Marketing from 1988; joined the company in 1984 as a result of the company's acquisition of Strategic Organizational Systems, Inc.

Robert A. McNamara

Senior Group Executive since November 2004; formerly, Group President, Industrial, since October 2003; formerly, Group Executive, Industrial & Infrastructure from 2002; formerly, Group Executive, Industrial since 2001; formerly, President, Manufacturing and Life Sciences from 1998; President, ADP Marshall, Inc., a construction subsidiary of the company which was acquired by the company in 1996, which he originally joined in 1978.

Victor L. Prechtl

Vice President and Controller since 1994; joined the company in 1981.

D. Michael Steuert

Senior Vice President and Chief Financial Officer since May 2001; formerly Senior Vice President and Chief Financial Officer, Litton Industries Inc, a major defense contractor from 1999 to 2001; joined the company in May 2001.

Mark A. Stevens

Group Executive, Project Risk since November 2004; formerly, Group Executive, Commercial Strategy & Risk since October, 2003; formerly Group Executive, Global Services from 2002; formerly Senior Executive, Sales, Marketing & Strategic Planning from 2001; formerly, President, Energy & Chemicals from 1997; joined the company in 1975.

Available Information

Our web site address is www.fluor.com. You may obtain free electronic copies of our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and all amendments to those reports on our "Investor Relations" portion of our website, <http://investor.fluor.com/Edgar.cfm>, under the heading "SEC Filings." These reports are available on our web site as soon as reasonably practicable after we electronically file them with the Securities and Exchange Commission. These reports, and any amendments to them, are also available at the internet web site of the Securities and Exchange Commission, <http://www.sec.gov>. The public may also read and copy any materials we file with the SEC at the SEC's Public Reference Room located at 450 Fifth Street, NW, Washington, DC, 20549. In order to obtain information about the operation of the Public Reference Room, you may call 1-800-732-0330. We also maintain various matters related to our corporate governance including our Corporate Governance Guidelines, our Board Committee Charters and our Codes of Conduct at the "Investor Relations" portions of our website, <http://investor.fluor.com>.

Company Risk Factors

We bear the risk of cost overruns in approximately 27% of the dollar-value of our contracts. We may experience reduced profits or, in some cases, losses under these contracts if costs increase above our estimates.

We conduct our business under various types of contractual arrangements. In terms of dollar-value, the majority of our contracts allocate the risk of cost overruns to our client by requiring our client to reimburse us for our costs. Approximately 27% of the dollar-value of our contracts, however, are guaranteed maximum price or fixed price contracts, where we bear a significant portion of the risk for cost overruns. Under these fixed price contracts, contract prices are established in part on cost and scheduling estimates which are based on a number of assumptions, including assumptions about future economic conditions, prices and availability of labor, equipment and materials, and other exigencies. If these estimates prove inaccurate, or circumstances change such as unanticipated technical problems, difficulties in obtaining permits or approvals, changes in local laws or labor conditions, weather delays,

cost of raw materials, our suppliers' or subcontractors' inability to perform, cost overruns may occur, and we could experience reduced profits or, in some cases, a loss for that project. From time to time, we may also assume a project's technical risk, which means that we may have to satisfy certain technical requirements of a project despite the fact that at the time of project award, we may not have previously produced the system or product in question.

Our backlog is subject to unexpected adjustments and cancellations and is, therefore, an uncertain indicator of our future earnings.

As of December 31, 2004, our backlog was approximately \$14.8 billion. We cannot guarantee that the revenues projected in our backlog will be realized or, if realized, will result in profits. Projects may remain in our backlog for an extended period of time. In addition, project cancellations or scope adjustments may occur, from time to time, with respect to contracts reflected in our backlog. Backlog reductions can adversely affect the revenue and profit we actually receive from contracts reflected in our backlog. Future project cancellations and scope adjustments could further reduce the dollar amount of our backlog and the revenues and profits that we actually receive. Finally, poor project or contract performance could also impact our profits.

If we guarantee the timely completion or performance standards of a project, we could incur additional costs to cover our guarantee obligations.

In some instances and in many of our fixed price contracts, we guarantee a customer that we will complete a project by a scheduled date. We sometimes provide that the project, when completed, will also achieve certain performance standards. If we subsequently fail to complete the project as scheduled, or if the project subsequently fails to meet guaranteed performance standards, we may be held responsible for cost impacts to the client resulting from any delay or the costs to cause the project to achieve the performance standards, generally in the form of contractually agreed-upon liquidated damages. To the extent that these events occur, the total costs of the project would exceed our original estimates and we could experience reduced profits or, in some cases, a loss for that project.

The nature of our engineering and construction business exposes us to potential liability claims and contract disputes which may reduce our profits.

We engage in engineering and construction activities for large facilities where design, construction or systems failures can result in substantial injury or damage to third parties. We have been and may in future be named as a defendant in legal proceedings where parties may make a claim for damages or other remedies with respect to our projects or other matters. These claims generally arise in the normal course of our business. When it is determined that we have liability, we may not be covered by insurance or, if covered, the dollar amount of these liabilities may exceed our policy limits. Our professional liability coverage is on a "claims-made" basis covering only claims actually made during the policy period currently in effect. In addition, even where insurance is maintained for such exposures, the policies have deductibles resulting in our assuming exposure for a layer of coverage with respect to any such claims. Any liability not covered by our insurance, in excess of our insurance limits or, if covered by insurance but subject to a high deductible, could result in a significant loss for us, which may reduce our profits and cash available for operations.

We have seen an increase in our claims against project owners for payment and our failure to recover adequately on these and future claims could have a material effect on us.

We have over the past few years seen an increase in the volume and the amount of claims brought by us against project owners for additional costs exceeding the contract price or for amounts not included in the original contract price. These types of claims occur due to matters such as owner-caused delays or changes from the initial project scope, which result in additional costs, both direct and indirect. Often, these claims can be the subject of lengthy arbitration or litigation proceedings, and it is difficult to accurately predict when these claims will be fully resolved. When these types of events occur and unresolved claims are pending, we have used significant working capital in projects to cover cost overruns pending the resolution of the relevant claims, as in the case of our Hamaca project. In connection with disputes relating to the Hamaca project, we have deferred approximately \$249.7 million of incurred costs, as of December 31, 2004. If we fail to obtain a favorable judgment or are unable to collect any awards from a favorable judgment, our profits and financial condition could be materially and adversely affected. A failure to promptly recover on these types of claims could have a material adverse impact on our liquidity and financial condition.

We are vulnerable to the cyclical nature of the markets we serve.

The demand for our services and products is dependent upon the existence of projects with engineering, procurement, construction and management needs. Although downturns can impact our entire business, our telecommunications and power markets exemplify businesses that are cyclical in nature and continue to be affected by a decrease in worldwide demand for these projects during the past year. Industries such as these and many of the others we serve have historically been and will continue to be vulnerable to general downturns and are cyclical in nature. As a result, our past results have varied considerably and may continue to vary depending upon the demand for future projects in these industries.

We have international operations that are subject to foreign economic and political uncertainties. Unexpected and adverse changes in the foreign countries in which we operate could result in project disruptions, increased costs and potential losses.

Our business is subject to fluctuations in demand and to changing domestic and international economic and political conditions which are beyond our control. As of December 31, 2004, approximately 63% of our projected backlog consisted of engineering and construction revenues to be derived from facilities to be constructed in other countries; we expect that a significant portion of our revenues and profits will continue to come from international projects for the foreseeable future.

Operating in the international marketplace exposes us to a number of risks including:

- abrupt changes in foreign government policies and regulations,
- embargoes,
- United States government policies, and
- international hostilities.

The lack of a well-developed legal system in some of these countries may make it difficult to enforce our contractual rights. We also face significant risks due to civil strife, acts of war, terrorism and insurrection. Our level of exposure to these risks will vary with respect to each project, depending on the particular stage of each such project. For example, our risk exposure with respect to a project in an early development stage will generally be less than our risk exposure with respect to a project in the middle of construction. To the extent that our international business is affected by unexpected and adverse foreign economic and political conditions, we may experience project disruptions and losses. Project disruptions and losses could significantly reduce our revenues and profits.

We work in international locations where there are high security risks, which could result in harm to our employees or unanticipated costs.

Some of our services are performed in high risk locations, such as Iraq and Venezuela, where the country or location is suffering from political, social or economic issues, or war or civil unrest. In those locations where we have employees or operations, we may incur substantial costs such as security costs to maintain the safety of our personnel. Moreover, despite these activities, in these locations, we cannot guarantee the safety of our personnel.

Our government contracts may be terminated at any time. Also, if we do not comply with restrictions and regulations imposed by the government, our government contracts may be terminated and we may be unable to enter into future government contracts. The termination of our government contracts could significantly reduce our expected revenues.

We enter into significant government contracts, from time to time, such as those that we have with the U.S. Department of Energy at Fernald and Hanford. Government contracts are subject to various uncertainties, restrictions and regulations, including oversight audits by government representatives and profit and cost controls. Government contracts are also exposed to uncertainties associated with Congressional funding. The government is under no obligation to maintain funding at any specific level and funds for a program may even be eliminated.

In addition, government contracts are subject to specific procurement regulations and a variety of other socio-economic requirements. For example, we must comply with the Federal Acquisition Regulation (“FAR”), the Truth in Negotiations Act, the Cost Accounting Standards (“CAS”), the Service Contract Act and Department of Defense security regulations. We must also comply with various other government regulations and requirements as well as various statutes related to employment practices, environmental protection, recordkeeping and accounting. If we fail

to comply with any of these regulations, requirements or statutes, our existing government contracts could be terminated, and we could be temporarily suspended or even debarred from government contracting or subcontracting.

We also run the risk of the impact of government audits, investigations and proceedings, and so-called “qui tam” actions that, if an unfavorable result occurs, could impact our profits and financial condition, as well as our ability to obtain future government work. For example, government agencies such as the U.S. Defense Contract Audit Agency (the “DCAA”) routinely review and audit government contractors. If these agencies determine that a rule or regulation has been violated, a variety of penalties can be imposed including criminal and civil penalties all of which would harm our reputation with the government or even debar us from future government activities. The DCAA has the ability to review how we have accounted for costs under the FAR and CAS, and if they believe that we have engaged in inappropriate accounting or other activities, payments to us may be disallowed.

If one or more of our government contracts are terminated for any reason, if we are suspended from government contract work, or if payment of our costs is disallowed, we could suffer a significant reduction in expected revenues and profits.

Our use of the percentage-of-completion method of accounting could result in a reduction or reversal of previously recorded revenues or profits.

Under our accounting procedures, we measure and recognize a large portion of our profits and revenues under the percentage of completion accounting methodology. This methodology allows us to recognize revenues and profits ratably over the life of a contract by comparing the amount of the costs incurred to date against the total amount of costs expected to be incurred. The effect of revisions to revenues and estimated costs is recorded when the amounts are known and can be reasonably estimated, and these revisions can occur at any time and could be material. On a historical basis, we believe that we have made reasonably reliable estimates of the progress towards completion on our long term contracts. However, given the uncertainties associated with these types of contracts, it is possible for actual costs to vary from estimates previously made, which may result in reductions or reversals of previously recorded revenues and profits.

We continue to expand our business in areas where bonding is required, but bonding capacity is limited.

We continue to expand our business in areas where the underlying contract must be bonded, especially in the transportation infrastructure arena. Because of the overall lack of worldwide bonding capacity, we can find it difficult to find sureties who will provide the contract-required bonding. In addition, these contracts are often very large and extremely complex, which often necessitates the use of a joint venture, often with a competitor, to bid on and perform these types of contracts, especially since it may be easier to jointly pursue the necessary bonding. However, entering into these types of joint ventures or partnerships exposes us to the credit and performance risks of third parties, many of whom are not as financially strong as we are. If our joint venturers or partners fail to perform, we could suffer negative results.

Our international operations expose us to foreign currency fluctuations that could increase our U.S. dollar costs or reduce our U.S. dollar revenues.

Because our functional currency is the U.S. dollar, we generally try to denominate our contracts in United States dollars. However, from time to time our contracts are denominated in foreign currencies, which results in our foreign operations facing the additional risk of fluctuating currency values and exchange rates, hard currency shortages and controls on currency exchange. Changes in the value of foreign currencies could increase our U.S. dollar costs for, or reduce our U.S. dollar revenues from, our foreign operations. Any increased costs or reduced revenues as a result of foreign currency fluctuations could affect our profits.

Intense competition in the engineering and construction industry could reduce our market share and profits.

We serve markets that are highly competitive and in which a large number of multinational companies compete, such as the Bechtel Group, Inc., Jacobs Engineering Group, Halliburton’s Kellogg Brown & Root, Washington Group International, Parsons Engineering, CH2M Hill Companies, CB&I, Foster Wheeler, Technip and AMEC. In particular, the engineering and construction markets are highly competitive and require substantial resources and capital investment in equipment, technology and skilled personnel. Competition also places downward pressure on our contract prices and profit margins. Intense competition is expected to continue in these markets, presenting us

with significant challenges in our ability to maintain strong growth rates and acceptable profit margins. If we are unable to meet these competitive challenges, we could lose market share to our competitors and experience an overall reduction in our profits.

The success of our joint ventures depend on the satisfactory performance by our joint venture partners of their joint venture obligations. The failure of our joint venture partners to perform their joint venture obligations could impose on us additional financial and performance obligations that could result in reduced profits or, in some cases, significant losses for us with respect to the joint venture.

We enter into various joint ventures as part of our engineering, procurement and construction businesses, such as ICA Fluor and project specific joint ventures. The success of these and other joint ventures depend, in large part, on the satisfactory performance of our joint venture partners of their joint venture obligations. If our joint venture partners fail to satisfactorily perform their joint venture obligations as a result of financial or other difficulties, the joint venture may be unable to adequately perform or deliver its contracted services. Under these circumstances, we may be required to make additional investments and provide additional services to ensure the adequate performance and delivery of the contracted services. These additional obligations could result in reduced profits or, in some cases, significant losses for us with respect to the joint venture.

We could incur substantial tax liabilities if certain representations and warranties made by our predecessor-in-interest are inaccurate.

Prior to the reverse spin-off involving our former coal segment, our predecessor-in-interest received a ruling from the Internal Revenue Service that the reverse spin-off qualified as a tax-free spin-off under Section 355 of the Internal Revenue Code of 1986, as amended. The ruling was granted based upon certain representations made by our predecessor-in-interest. While we are not aware of any facts or circumstances that would cause those representations to be incorrect or incomplete, if those representations were inaccurate, it is possible that the ruling would no longer be valid. In such event, we could incur a significant corporate tax liability that could have a material adverse effect on our financial condition.

Past and future environmental, safety and health regulations could impose significant additional costs on us that reduce our profits.

We are subject to numerous environmental laws and health and safety regulations. Our projects can involve the handling of hazardous and other highly regulated materials which, if improperly handled or disposed of, could subject us to civil and criminal liabilities. It is impossible to reliably predict the full nature and effect of judicial, legislative or regulatory developments relating to health and safety regulations and environmental protection regulations applicable to our operations. The applicable regulations, as well as the technology and length of time available to comply with those regulations, continue to develop and change. In addition, past activities could also have a material impact on us. For example, when we sold our mining business formerly conducted through St. Joe Minerals Corporation, we retained responsibility for certain non-lead related environmental liabilities, but only to the extent that such liabilities were not covered by St. Joe's comprehensive general liability insurance. While we are not currently aware of any material exposure arising from our former St. Joe's business or otherwise, the costs of complying with rulings and regulations or satisfying any environmental remediation requirements for which we are found responsible could be substantial and could reduce our profits. We are also subject to a number of asbestos-related lawsuits.

If we experience delays and/or defaults in customer payments, we could suffer liquidity problems or we could be unable to recover all expenditures.

Because of the nature of our contracts, at times we commit resources to projects prior to receiving payments from the customer in amounts sufficient to cover expenditures on client projects as they are incurred. Delays in customer payments may require us to make a working capital investment. If a customer defaults in making its payments on a project in which we have devoted significant resources, it could have a material negative effect on our results of operations.

Our recent and any future acquisitions may not be successful.

We expect to continue to pursue selective acquisitions of businesses. We cannot assure you that we will be able to locate suitable acquisitions or that we will be able to consummate any such transactions on terms and conditions

acceptable to us, or that such transactions will be successful. Acquisitions may bring us into businesses we have not previously conducted and expose us to additional business risks that are different than those we have traditionally experienced. We also may encounter difficulties integrating acquisitions and successfully managing the growth we expect to experience from these acquisitions.

Delaware law and our charter documents may impede or discourage a takeover or change of control.

We are a Delaware corporation. Various anti-takeover provisions under Delaware law impose impediments on the ability of others to acquire control of us, even if a change of control would be beneficial to our stockholders. In addition, certain provisions of our bylaws may impede or discourage a takeover. For example:

- our Board of Directors is divided into three classes serving staggered three year terms;
- vacancies on the board can only be filled by other directors;
- there are various restrictions on the ability of a shareholder to nominate a director for election; and
- our Board of Directors can authorize the issuance of preference shares.

These types of provisions could make it more difficult for a third party to acquire control of us, even if the acquisition would be beneficial to our shareholders. Accordingly, shareholders may be limited in the ability to obtain a premium for their shares.

As a holding company, we are dependent on our subsidiaries for cash distributions to fund debt payments.

Because we are a holding company, we have no true operations nor significant assets other than the stock we own of our subsidiaries. We depend on dividends, loans and other distributions from these subsidiaries for us to be able to pay our debt and other financial obligations. Contractual limitations and legal regulations may restrict the ability of our subsidiaries to make such distributions or loans to us or, if made, may be insufficient to cover our financial obligations, or to pay interest or principal when due on our debt.

We maintain a workforce based upon current and anticipated workloads. If we do not receive future contract awards or if these awards are delayed, significant costs may result.

Our estimates of future performance depend on, among other matters, whether and when we will receive certain new contract awards. While our estimates are based upon our good faith judgment, these estimates can be unreliable and may frequently change based on newly available information. In the case of large-scale domestic and international projects where timing is often uncertain, it is particularly difficult to predict whether and when we will receive a contract award. The uncertainty of contract award timing can present difficulties in matching our workforce size with our contract needs. If an expected contract award is delayed or not received, we could incur costs resulting from reductions in staff or redundancy of facilities that would have the effect of reducing our profits.

Our credit facilities restrict our ability and the ability of some of our subsidiaries to engage in certain business activities.

On July 28, 2004, we entered into a new senior unsecured credit facility which provides for the financing of our business operations for up to \$800 million in both loans and other financial commitments. This credit facility places certain limitations on our ability and the ability of our subsidiaries to, among other things, incur additional debt beyond specified limits, create or permit liens, consolidate or merge, make material changes in the nature or conduct of our business, or transfer or sell assets. This credit facility contains relatively standard provisions for companies similar to us in size and credit rating. Our ability to continue to borrow under this credit facility depends upon the satisfaction of covenants, some of which are beyond our control to satisfy. If we fail to comply with the terms and conditions of this credit facility, we could be called into default which, if not cured or waived, would allow the lender to accelerate repayment of the debt. We cannot be certain that we can remedy all defaults, and if our debt repayment is accelerated, we may not have the ability to either pay back or refinance the debt.

Item 2. Properties

Major Facilities

Operations of Fluor and its subsidiaries are conducted in both owned and leased properties totaling approximately six (6) million square feet. The offices referenced below are used for general office and engineering purposes; our office located in Aliso Viejo, California also contains our executive offices. As our business and the mix of structures is constantly changing, the extent of utilization of the facilities cannot be accurately stated. In addition, certain owned or leased properties of Fluor and its subsidiaries are leased or subleased to third party tenants. The following table describes the location and general character of the major existing facilities:

| <u>Location</u> | <u>Interest</u> |
|--|------------------|
| United States and Canada: | |
| Aliso Viejo, CA | Owned |
| Calgary, Canada | Owned |
| Charlotte, North Carolina | Leased |
| Greenville, South Carolina | Owned and Leased |
| Houston (Sugar Land), Texas | Leased |
| Long Beach, California | Leased |
| Richland, Washington | Leased |
| Rumford, Rhode Island | Leased |
| San Juan, Puerto Rico | Leased |
| Tucson, Arizona | Leased |
| Vancouver, Canada | Leased |
| The Americas: | |
| Caracas, Venezuela | Leased |
| Mexico City, Mexico | Leased |
| Santiago, Chile | Owned and Leased |
| Europe, Africa and Middle East: | |
| Al Khobar, Saudi Arabia (Dhahran area) | Owned |
| Asturias, Spain | Owned |
| Camberely, England | Owned and Leased |
| Gliwice, Poland | Owned |
| Haarlem, Netherlands | Owned and Leased |
| Sandton, South Africa | Leased |
| Asia and Asia Pacific: | |
| Jakarta, Indonesia | Leased |
| Manila, Philippines | Owned |
| New Delhi, India | Leased |
| Perth Australia | Leased |

In addition to the offices referenced above, we also lease or own a number of sales, administrative and field construction offices, warehouses and equipment yards strategically located throughout the world.

Item 3. *Legal Proceedings*

Fluor and its subsidiaries, as part of their normal business activities, are parties to a number of legal proceedings and other matters in various stages of development. While we cannot predict the outcome of these proceedings, in our opinion and based on reports of counsel, any liability arising from these matters individually and in the aggregate will not have a material adverse effect upon the consolidated financial position, or the results of operations of the company, after giving effect to provisions already recorded.

In addition to the matters described above, we are involved in disputes with respect to the Hamaca Crude Upgrader Project located in Jose, Venezuela. We are part of a joint venture which is actively proceeding on a number of issues under binding arbitration to recover certain costs we have incurred with respect to this project and, if we are not successful in this arbitration, it could have a material adverse effect on us. For additional information on the Hamaca disputes and certain other matters in dispute, see the section entitled "Matters in Dispute Resolution" in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operation, below.

Item 4. *Submission of Matters to a Vote of Security Holders*

The company did not submit any matters to a vote of security holders during the fourth quarter of 2004.

PART II

Item 5. *Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities*

Our common stock is traded on the New York Stock Exchange under the symbol "FLR." The following table sets forth for the quarters indicated the high and low sales prices of our common stock, as reported in the Consolidated Transactions Reporting System, and the cash dividends paid per share of common stock.

| | Common Stock Price Range | | Dividends Per Share |
|-------------------------------------|-----------------------------|----------|------------------------|
| | High | Low | |
| Year Ended December 31, 2004 | | | |
| Fourth Quarter | \$ 55.19 | \$ 42.77 | \$ 0.16 |
| Third Quarter | \$ 47.67 | \$ 41.26 | \$ 0.16 |
| Second Quarter | \$ 48.15 | \$ 36.10 | \$ 0.16 |
| First Quarter | \$ 41.95 | \$ 36.50 | \$ 0.16 |
| Year Ended December 31, 2003 | | | |
| Fourth Quarter | \$ 40.54 | \$ 34.60 | \$ 0.16 |
| Third Quarter | \$ 37.83 | \$ 32.80 | \$ 0.16 |
| Second Quarter | \$ 36.48 | \$ 33.20 | \$ 0.16 |
| First Quarter | \$ 34.99 | \$ 27.18 | \$ 0.16 |

With respect to the dividends referenced above, we expect to pay comparable dividends in the future. However, any future cash dividends will depend upon our results of operations, financial condition, cash requirements, availability of surplus and such other factors as our Board of Directors may deem relevant. See "Risk Factors."

At March 1, 2005, there were 85,555,812 shares outstanding and approximately 10,182 shareholders of record of the company's common stock.

Equity Compensation Plan Information

The following table provides information as of December 31, 2004 with respect to the shares of common stock that may be issued under the Company's equity compensation plans.

| <u>Plan Category</u> | <u>(a)</u> Number of securities to be issued upon exercise of outstanding options, Warrants and Rights | <u>(b)</u> Weighted average exercise price of outstanding options, Warrants and Rights | <u>(c)</u> Number of securities available for future issuance under equity compensation plans (excluding securities listed in column (a)) |
|---|--|--|---|
| Equity compensation plans approved by shareholders ⁽¹⁾ . . . | 1,427,306 | \$31.37 | 3,737,298 |
| Equity compensation plans not approved by shareholders ⁽²⁾ | <u>1,434,648</u> | <u>\$35.69</u> | <u>0</u> |
| Total | <u>2,861,954</u> | <u>\$33.53</u> | <u>3,737,298</u> |

⁽¹⁾ Consists of the 2000 Non-Employee Director Plan (as amended in 2004 with shareholder-approval) and the 2003 Executive Performance Incentive Plan, both of which were approved by shareholders.

⁽²⁾ Consists of 974,648 shares issuable under the Company's 2001 Key Employee Performance Incentive Plan (the "2001 Plan"), and a warrant to purchase 460,000 shares provided to a minority shareholder of a subsidiary of the Company which is an e-commerce procurement venture in order to induce the shareholder to enter into a royalty agreement. The 2001 Plan was a broad-based plan that provided for the issuance of up to 3,600,000 shares of common stock pursuant to stock options, restricted stock, incentive awards or stock units. Any person who was a full-time "exempt" employee or prospective employee of the Company or any consultant or advisor of the Company was eligible for the grant of awards under the 2001 plan. No awards under the 2001 plan were granted to executive officers of the Company. The 2001 plan was terminated when the Company's 2003 Executive Performance Incentive Plan was approved by shareholders at the Company's annual shareholders' meeting in 2003.

Issuer Purchases of Equity Securities

The following table provides information as of the three (3) months ending December 31, 2004 about purchases by the company of equity securities that are registered by the company pursuant to Section 12 of the Exchange Act. Amounts are expressed in thousands, except per share amounts:

| <u>Period</u> | <u>(a)</u> Total Number of Shares Purchased ⁽¹⁾ | <u>(b)</u> Average Price Paid per Share | <u>(c)</u> Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | <u>(d)</u> Maximum Number of Shares that May Yet Be Purchased Under Plans or Programs ⁽²⁾ |
|--------------------------------|--|---|---|--|
| October 1 – October 31, 2004 | 0 | N/A | N/A | 4,141 |
| November 1 – November 30, 2004 | 0 | N/A | N/A | 4,141 |
| December 1 – December 31, 2004 | 66 | \$52.09 | N/A | 4,141 |

⁽¹⁾ Shares cancelled as payment for statutory withholding taxes upon the vesting of restricted stock issued pursuant to equity based employee benefit plans.

⁽²⁾ On September 20, 2001, the company announced that the Board of Directors had approved the repurchase of up to five million shares of our common stock. That authorization is ongoing and does not have an expiration date.

Item 6. Selected Financial Data

The following table presents selected financial data for the last five fiscal years. This selected financial data should be read in conjunction with the consolidated financial statements and related notes included in Item 8 of this Form 10-K. Amounts are expressed in millions, except for per share information:

| | Year Ended December 31, | | | | Year Ended |
|---|-------------------------|------------|------------|-------------|---------------------|
| | 2004 | 2003 | 2002 | 2001 | October 31, 2000 |
| CONSOLIDATED OPERATING RESULTS | | | | | |
| Revenues | \$ 9,380.3 | \$ 8,805.7 | \$ 9,959.0 | \$ 8,972.2 | \$ 9,422.9 |
| Earnings from continuing operations before taxes | 281.2 | 268.0 | 260.5 | 185.3 | 164.3 |
| Earnings from continuing operations | 186.7 | 179.5 | 170.0 | 127.8 | 116.3 |
| Earnings (loss) from discontinued operations | – | (11.6) | (6.4) | (108.4) | 7.7 |
| Cumulative effect of change in accounting principle | – | (10.4) | – | – | – |
| Net earnings | 186.7 | 157.5 | 163.6 | 19.4 | 124.0 |
| Basic earnings (loss) per share | | | | | |
| Continuing operations | 2.29 | 2.25 | 2.14 | 1.64 | 1.55 |
| Discontinued operations | – | (0.15) | (0.08) | (1.39) | 0.10 |
| Cumulative effect of change in accounting principle | – | (0.13) | – | – | – |
| Net earnings | 2.29 | 1.97 | 2.06 | 0.25 | 1.65 |
| Diluted earnings (loss) per share | | | | | |
| Continuing operations | 2.25 | 2.23 | 2.13 | 1.61 | 1.52 |
| Discontinued operations | – | (0.15) | (0.08) | (1.36) | 0.10 |
| Cumulative effect of change in accounting principle | – | (0.13) | – | – | – |
| Net earnings | 2.25 | 1.95 | 2.05 | 0.25 | 1.62 |
| Return on average shareholders' equity | 15.7% | 16.2% | 19.4% | 2.6% | 7.7% |
| Cash dividends per common share | 0.64 | 0.64 | 0.64 | 0.64 | 1.00 |
| CONSOLIDATED FINANCIAL POSITION | | | | | |
| Current assets | \$ 2,723.3 | \$ 2,205.5 | \$ 1,924.1 | \$ 1,851.3 | \$ 1,318.3 |
| Current liabilities | 1,764.0 | 1,821.0 | 1,756.2 | 1,862.7 | 1,570.3 |
| Working capital | 959.3 | 384.5 | 167.9 | (11.4) | (252.0) |
| Property, plant and equipment, net | 527.8 | 569.5 | 467.0 | 508.1 | 570.8 |
| Total assets | 3,969.6 | 3,441.3 | 3,142.2 | 3,142.5 | 4,958.4 |
| Capitalization | | | | | |
| Short-term debt* | 129.9 | 221.5 | – | 38.4 | 88.7 |
| Long-term debt | 347.7 | 44.7 | 17.6 | 17.6 | 17.6 |
| Shareholders' equity | 1,335.8 | 1,081.5 | 883.9 | 789.3 | 1,609.2 |
| Total capitalization | 1,813.4 | 1,347.7 | 901.5 | 845.3 | 1,715.5 |
| Total debt as a percent of total capitalization | 26.3% | 19.7% | 2.0% | 6.6% | 6.2% |
| Shareholders' equity per common share | 15.81 | 13.17 | 11.02 | 9.85 | 21.25 |
| Common shares outstanding at period end | 84.5 | 82.1 | 80.2 | 80.1 | 75.7 |
| OTHER DATA | | | | | |
| New awards | \$ 13,028.6 | \$ 9,976.0 | \$ 8,596.8 | \$ 10,766.6 | \$ 9,644.2 |
| Backlog at year end | 14,765.8 | 10,607.1 | 9,709.1 | 11,505.5 | 10,012.2 |
| Capital expenditures – continuing operations | 104.4 | 79.2 | 63.0 | 148.4 | 156.2 |
| Cash provided (utilized) by operating activities | (81.5) | (303.7) | 195.7 | 621.8 | 186.1 |

* Includes commercial paper, loan notes, miscellaneous trade notes payable and the current portion of long-term debt.

In November 2000, a spin-off distribution to shareholders was effected which separated then existing Fluor Corporation into two publicly traded companies – new Fluor (“Fluor” or the “company”) and Massey Energy Company (“Massey”). Massey’s results of operations for all periods prior to the spin-off are presented as discontinued operations.

In September 2001, the company adopted a plan to dispose of certain non-core construction equipment and temporary staffing businesses. The assets and liabilities (including debt) and results of operations of Massey and the non-core businesses for all periods presented have been reclassified and are presented as discontinued operations. In addition, the company changed to a calendar-year basis of reporting financial results in connection with the spin-off.

See Management’s Discussion and Analysis on pages 19 to 33 and Notes to Consolidated Financial Statements on pages F-9 to F-35 for information relating to significant items affecting the results of operations.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

Introduction

The following discussion and analysis is provided to increase understanding of, and should be read in conjunction with, the Consolidated Financial Statements and accompanying Notes. For purposes of reviewing this document, "operating profit" is calculated as revenues less cost of revenues excluding: corporate administrative and general expense; interest expense; interest income; domestic and foreign income taxes; other non-operating income and expense items; earnings or loss from discontinued operations; and the cumulative effect of a change in accounting principle.

Accounting Pronouncements

Following is a discussion of the impact of accounting and financial reporting pronouncements that have been applied in the preparation of the company's Consolidated Financial Statements and accompanying Notes. This information is provided to assist in an understanding of the impact such changes have had on the company's financial reporting. Unless a specific reference is made to a new pronouncement, the company has determined that the pronouncement either does not apply to its business or that the impact of applying the pronouncement is not significant.

In November 2002, the Financial Accounting Standards Board ("FASB") issued Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others" (FIN 45 or the "Interpretation"). FIN 45 expands on the accounting and disclosure requirements under existing accounting standards. It clarifies that a guarantor is required to recognize, at the inception of a guarantee, a liability for the fair value of the obligation. Disclosures required by the Interpretation are provided below in the Financial Position and Liquidity section of this Management's Discussion and Analysis and in the footnotes to the accompanying financial statements. The accounting requirements of the Interpretation are applicable to transactions entered into beginning January 1, 2003. Application of this Interpretation did not have a significant effect on the company's consolidated results of operations or financial position in 2004 or 2003.

In December 2003, the FASB issued Interpretation No. 46 (Revised), "Consolidation of Variable Interest Entities" (FIN 46-R). FIN 46-R provides the principles to consider in determining when variable interest entities must be consolidated in the financial statements of the primary beneficiary. In general, a variable interest entity is an entity used for business purposes that either (a) does not have equity investors with voting rights or (b) has equity investors that are not required to provide sufficient financial resources for the entity to support its activities without additional subordinated financial support. FIN 46-R requires a variable interest entity to be consolidated by a company if that company is subject to a majority of the risk of loss from the variable interest entity's activities or entitled to receive a majority of the entity's residual returns or both. A company that consolidates a variable interest entity is called the primary beneficiary of that entity.

The company's engineering office facilities in Aliso Viejo, California ("Aliso Viejo") and Calgary, Canada ("Calgary") were leased through arrangements involving variable interest entities. Beginning in the first quarter of 2003, the company consolidated these entities in its financial statements as prescribed by FIN 46-R. At December 31, 2003, the effect of this consolidation resulted in an increase of \$100 million and \$27 million in reported short-term and long-term debt, respectively, and an increase in Property, Plant and Equipment of \$107 million. None of the terms of the leasing arrangements or the company's obligations as a lessee were impacted by this change in accounting. The cumulative impact of the difference in earnings, amounting to a charge of \$10.4 million net of tax, relating to prior years was reported in the first quarter of 2003 as the cumulative effect of a change in accounting principle.

During 2004, the company exercised options to purchase both the Aliso Viejo (\$100 million) and Calgary (\$29 million) engineering and office facilities. These amounts are reported as repayments of facilities financing in the accompanying Consolidated Statement of Cash Flows.

Contracts that are executed jointly through partnerships and joint ventures are proportionally consolidated in accordance with Emerging Issues Task Force ("EITF") Issue 00-01, "Investor Balance Sheet and Income Statement Display under the Equity Method for Investments in Certain Partnerships and Other Ventures" (EITF 00-01) and Statement of Position 81-1, "Accounting for Performance of Construction Type and Certain Production Type Contracts" (SOP 81-1) issued by the American Institute of Certified Public Accountants. The company evaluates the

applicability of FIN 46-R to partnerships and joint ventures at the inception of its participation to ensure its accounting is in accordance with the appropriate standards.

On December 8, 2003, the Medicare Prescription Drug Improvement and Modernization Act of 2003 (the "Act") was signed into law. The Act introduced a prescription drug benefit under Medicare (Medicare Part D) and a federal subsidy to sponsors of retirement health care plans that provide a benefit that is at least actuarially equivalent to Medicare Part D. In May 2004, the FASB issued Staff Position 106-2, "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003" ("FSP 106-2") providing guidance on accounting for the effects of the Act and specific disclosure requirements. Based on an analysis of the Act, the company has concluded that its retiree medical plans provide benefits that are at least actuarially equivalent to Medicare Part D. The company adopted the provisions of FSP 106-2 as of July 1, 2004 and recorded the effects of the subsidy in measuring net periodic postretirement benefit cost during the quarter ended September 30, 2004. This resulted in a reduction in the accumulated postretirement benefit obligation for the subsidy related to benefits attributed to past service of \$2.9 million and a pretax reduction in net periodic postretirement benefit costs of \$0.3 million for the second half of the year.

In September 2004, the EITF reached a final consensus on Issue No. 04-8, "The Effect of Contingently Convertible Debt on Diluted Earnings per Share" ("Issue 04-8"), that became effective for the company on December 31, 2004. Contingently convertible debt instruments (commonly referred to as Co-Cos) are financial instruments that add a contingent feature to a convertible debt instrument. The conversion feature is triggered when one or more specified contingencies occur and at least one of these contingencies is based on market price. Prior to the issuance of the final consensus on Issue No. 04-8 by the EITF, the company applied a widely held interpretation that Statement of Financial Accounting Standards ("SFAS") No. 128, "Earnings per Share," allowed the exclusion of common shares underlying contingently convertible debt instruments from the calculation of diluted earnings per share ("EPS") in instances where conversion depends on the achievement of a specified market price of the issuer's shares and such price had not been attained.

Issue 04-8 requires that these underlying common shares be included in the diluted EPS computations, if dilutive, regardless of whether the market price contingency or any other contingent factor has been met. However, principal amounts that must be settled entirely in cash may be excluded from the computations. Prior to the end of 2004, the company irrevocably elected to pay the principal amount of the convertible debentures in cash, and therefore, there will be no dilutive impact until the average price of the company's stock exceeds the conversion price of \$55.94. Subsequent to December 31, 2004, the conversion price has been exceeded. If the company's stock price is in excess of the conversion price as of March 31, 2005, the company will then use the treasury stock method of accounting for the excess of the market stock price over \$55.94 in calculating diluted EPS. Upon conversion, any stock appreciation amount above the conversion price of \$55.94 will be satisfied by the company through the issuance of common stock which thereafter will be included in calculating both basic and diluted EPS. Because the company has irrevocably elected to pay the principal amount of the debt in cash, previously reported diluted EPS for the first, second, and third quarters of 2004 will not change as a result of the consensus on Issue 04-8.

In December 2004, the FASB issued SFAS 123 (revised 2004), "Share-Based Payment" (SFAS 123-R), which is a revision of SFAS 123, "Accounting for Stock-Based Compensation." SFAS 123-R supersedes Accounting Principles Board (APB) Opinion No. 25, "Accounting for Stock Issued to Employees" (APB 25), and amends SFAS 95, "Statement of Cash Flows." Generally, the approach in SFAS 123-R is similar to the approach described in SFAS 123. However, SFAS 123-R requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. Upon adoption of SFAS 123-R, pro forma disclosure of the impact of share-based payments to employees is no longer permitted.

SFAS 123-R must be adopted no later than July 1, 2005. Early adoption will be permitted in periods in which financial statements have not yet been issued. The company expects to adopt SFAS 123-R on January 1, 2005, using the "modified retrospective" method. Under this method, compensation cost is recognized beginning with the effective date (a) based on the requirements of SFAS 123-R for all share-based payments granted after the effective date and (b) based on the requirements of SFAS 123 for all awards granted to employees prior to the effective date of SFAS 123-R that remain unvested on the effective date.

As permitted by SFAS 123, the company currently accounts for share-based payments to employees using the intrinsic value method pursuant to APB 25 and, as such, recognizes no compensation cost for employee stock options. Accordingly, the adoption of SFAS 123-R's fair value method will have an impact on results of operations, although it will have no impact on overall financial position. The impact of adoption of SFAS 123-R will not be

material based on unvested options outstanding at December 31, 2004. Had SFAS 123-R been adopted in prior periods, the impact would be as presented in the disclosure of pro forma earnings and earnings per share in the Stock Plan footnote under Major Accounting Policies in the accompanying Consolidated Financial Statements. SFAS 123-R also requires the benefits of tax deductions in excess of recognized compensation cost to be reported as a financing cash flow, rather than as an operating cash flow as currently required. This requirement will generally impact cash provided or utilized by operating activities with offsets in cash flows from financing activities in periods after adoption. While the company cannot estimate what those amounts will be in the future (because they depend on, among other things, when employees exercise stock options), the amount of operating cash flows recognized in prior periods for such excess tax deductions were \$14 million, \$4 million, and \$2 million in 2004, 2003 and 2002, respectively.

Discussion of Critical Accounting Policies

The company's discussion and analysis of its financial condition and results of operations is based upon its consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The company's significant accounting policies are described in the Notes to Consolidated Financial Statements. The preparation of the Consolidated Financial Statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. Estimates are based on information available as of the date of the financial statements, and accordingly, actual results in future periods could differ from these estimates. Significant judgments and estimates used in the preparation of the Consolidated Financial Statements apply the following critical accounting policies.

Engineering and Construction Contracts Engineering and construction contract revenues are recognized on the percentage-of-completion method based on contract costs incurred to date compared with total estimated contract costs. This method of revenue recognition requires the company to prepare estimates of costs to complete contracts in progress. In making such estimates, judgments are required to evaluate contingencies such as potential variances in schedule and the cost of materials, labor costs and productivity, the impact of change orders, liability claims, contract disputes, or achievement of contractual performance standards. Changes in total estimated contract costs and losses, if any, are recognized in the period they are determined. The majority of the company's engineering and construction contracts provide for reimbursement of costs plus a fixed or percentage fee. In the highly competitive markets served by the company, there is an increasing trend for cost-reimbursable contracts with incentive-fee arrangements. As of December 31, 2004, 73 percent of the company's backlog was cost reimbursable while 27 percent was for guaranteed maximum, fixed or unit price contracts. In certain instances, the company has provided guaranteed completion dates and/or achievement of other performance criteria. Failure to meet schedule or performance guarantees or increases in contract costs can result in unrealized incentive fees or non-recoverable costs, which could exceed revenues realized from the projects.

Claims arising from engineering and construction contracts have been made against the company by clients, and the company has made certain claims against clients for costs. The company recognizes certain significant claims for recovery of incurred costs when it is probable that the claim will result in additional contract revenue and when the amount of the claim can be reliably estimated. Recognized claims amounted to \$105 million and \$24 million at December 31, 2004 and 2003, respectively. Unapproved change orders are accounted for in revenue and cost when it is probable that the costs will be recovered through a change in the contract price. In circumstances where recovery is considered probable but the revenues cannot be reliably estimated, costs attributable to change orders are deferred pending determination of the impact on contract price.

Backlog in the engineering and construction industry is a measure of the total dollar value of work to be performed on contracts awarded and in progress. Although backlog reflects business that is considered to be firm, cancellations or scope adjustments may occur. Backlog is adjusted to reflect any known project cancellations, deferrals and revised project scope and costs, both upward and downward.

Engineering and Construction Partnerships and Joint Ventures Certain contracts are executed jointly through partnerships and joint ventures with unrelated third parties. The company accounts for its interests in the operations of these ventures on a proportional consolidation basis. Under this method of accounting, the company consolidates its proportional share of venture revenues, costs and operating profits in the Consolidated Statement of Earnings and generally uses the one-line equity method of accounting in the Consolidated Balance Sheet. The most significant application of the proportional consolidation method is in the Power, Oil & Gas and Industrial & Infrastructure segments.

The company's accounting for project specific joint venture or consortium arrangements is closely integrated with the accounting for the underlying engineering and construction project for which the joint venture was established. The company engages in project specific joint venture or consortium arrangements in the ordinary course of business to share risks and/or to secure specialty skills required for project execution. Frequently, these arrangements are characterized by a 50 percent or less ownership or participation interest that requires only a small initial investment. Execution of a project is generally the single business purpose of these joint venture arrangements. When the company is the primary contractor responsible for execution, the project is accounted for as part of normal operations and included in consolidated revenues using appropriate contract accounting principles.

Foreign Currency The company generally limits its exposure to foreign currency fluctuations in most of its engineering and construction contracts through provisions that require client payments in U.S. dollars or other currencies corresponding to the currency in which costs are incurred. As a result, the company generally does not need to hedge foreign currency cash flows for contract work performed. Under certain limited circumstances, such foreign currency payment provisions could be deemed embedded derivatives. As of December 31, 2004 and 2003, the company had no significant foreign currency arrangements that constitute embedded derivatives in any of its contracts. Managing foreign currency risk on projects requires estimates of future cash flows and judgments about the timing and distribution of expenditures of foreign currencies.

The company generally uses forward exchange contracts to hedge foreign currency transactions where contract provisions do not contain foreign currency provisions or the transaction is for a non-contract-related expenditure. The objective of this activity is to hedge the foreign exchange currency risk due to changes in exchange rates for currencies in which anticipated future cash payments will be made. The company does not engage in currency speculation.

In connection with the Hamaca Crude Upgrader Project located in Jose, Venezuela, the company has incurred foreign currency exposures and related translation losses due to weakness in the Venezuelan Bolivar compared with the U.S. dollar. See additional discussion concerning the Hamaca project below under Results of Operations – Oil & Gas.

Deferred Taxes Deferred tax assets and liabilities are recognized for the expected future tax consequences of events that have been recognized in the company's financial statements or tax returns. At December 31, 2004 the company had deferred tax assets of \$272.8 million which were partially offset by a valuation allowance of \$57.9 million and further reduced by deferred tax liabilities of \$55.4 million. The valuation allowance reduces certain deferred tax assets to amounts that are more likely than not to be realized. This allowance primarily relates to the deferred tax assets established for certain tax credit carryforwards, net operating and capital loss carryforwards for U.S. and non-U.S. subsidiaries, and certain project performance reserves. The company evaluates the realizability of its deferred tax assets by assessing its valuation allowance and by adjusting the amount of such allowance, if necessary. The factors used to assess the likelihood of realization are the company's forecast of future taxable income and available tax planning strategies that could be implemented to realize the net deferred tax assets. Failure to achieve forecasted taxable income in the applicable taxing jurisdictions could affect the ultimate realization of deferred tax assets and could result in an increase in the company's effective tax rate on future earnings.

Retirement Benefits The company accounts for its defined benefit pension plans in accordance with Statement of Financial Accounting Standards No. 87, "Employers' Accounting for Pensions," as amended (SFAS 87). As permitted by SFAS 87, changes in retirement plan obligations and assets set aside to pay benefits are not recognized as they occur but are recognized over subsequent periods. Assumptions concerning discount rates, long-term rates of return on assets and rates of increase in compensation levels are determined based on the current economic environment in each host country at the end of each respective annual reporting period. The company evaluates the funded status of each of its retirement plans using these current assumptions and determines the appropriate funding level considering applicable regulatory requirements, tax deductibility, reporting considerations and other factors. Recent decreases in long-term interest rates have the effect of increasing plan liabilities and if expected returns on plan assets are not achieved, future funding obligations could increase substantially. Assuming no changes in current assumptions, the company expects to fund between \$35 million and \$70 million for the calendar year 2005. If the discount rate were reduced by 25 basis points, plan liabilities would increase by approximately \$32 million.

Results of Operations

Summary of Overall Company Results

During 2004, revenue and earnings from continuing operations increased by 7 percent and 4 percent, respectively, compared with 2003. Revenue of the Oil & Gas segment was favorably impacted during the year by increased work performed associated with the transition to field activities on two major international projects. Additionally, a positive trend for new awards in the Government segment resulted in a significant increase in work performed in Iraq on projects for the U.S. Government in 2004. The company also benefited from increased revenues beginning in the first quarter of 2004 from business acquisitions completed in 2003 and early 2004. Offsetting these improvements has been a continued trend away from power projects. Revenues and earnings from continuing operations were also negatively impacted by the lower level of new project awards in the economically sensitive mining, chemicals and manufacturing markets experienced in 2003. In addition, the company's 2003 decision to suspend performance on a mining project and withdraw from certain commercial projects had a negative impact on 2003 backlog and the volume of work performed in 2004.

Revenue declined 12 percent in 2003 compared with 2002 primarily due to declines in the Power and Oil & Gas segments. Earnings from continuing operations increased 6 percent primarily due to the improved performance of the Government, Industrial & Infrastructure and Global Services Segments. Also contributing to the improvement was lower reported corporate administrative and general expense due to the absence of several non-operating charges that were included in 2002, and a lower tax rate on earnings from continuing operations.

The company experienced a significant decline in Power segment revenue and earnings over the last two years as projects in the segment were completed and the contribution from new awards declined due to the cyclical downward trend in the demand for new power plant construction. Partially offsetting this trend in Power is an increasing trend for new awards in the Industrial & Infrastructure and Government segments. Following a low level in 2002, new awards in the Oil & Gas segment have rebounded in 2003 and 2004. The company believes that the global oil and gas industry is in the early stages of a long-term cycle of investment that will continue to develop over the next three to five years. New awards in the Industrial & Infrastructure segment increased significantly in 2004 and were distributed primarily across the mining, chemicals and life sciences markets, reflecting improved economics supporting capital spending commitments. In addition, the trend for new awards in the Government segment has increased due to awards for work in Iraq as well as the completion of the acquisitions of the International Division of J.A. Jones Construction Company ("J.A. Jones") and Trend Western Technical Corporation ("Trend Western"). These acquisitions improve the company's service offering to both the Department of State and Department of Defense.

Earnings from continuing operations before taxes for the three years ended December 31, 2004 were \$281 million, \$268 million and \$261 million, respectively. Because of the decline in Power segment earnings, which related largely to projects located in the United States, domestic operating profit declined significantly during 2004, offset by increases in foreign operating profits.

The company had net earnings of \$2.25 per share in 2004 compared with \$1.95 per share in 2003 and \$2.05 in 2002. Results in 2003 were negatively impacted by a loss from discontinued operations of \$0.15 per share and a loss of \$0.13 per share for the cumulative effect of a change in accounting principle. Results in 2002 include a loss from discontinued operations of \$0.08 per share. The results of discontinued operations are further discussed below. The loss from the cumulative effect of a change in accounting principle is discussed above under Accounting Pronouncements.

Following is a discussion of the operating performance of each business segment, corporate administrative and general expense and other items.

The company provides professional services on a global basis in the fields of engineering, procurement, construction and maintenance ("EPCM") and is organized into five business segments: Oil & Gas, Industrial & Infrastructure, Government, Global Services and Power. The Oil & Gas segment provides engineering and construction professional services for upstream oil and gas production, downstream refining and certain petrochemical markets. The Industrial & Infrastructure segment provides engineering and construction professional services for manufacturing and life sciences facilities, commercial and institutional buildings, mining, microelectronics, chemicals, telecommunications and transportation projects and other facilities. The Government segment provides project management, engineering, construction, and contingency response services to the United States government. The Global Services segment includes operations and maintenance, construction equipment, temporary staffing and

global sourcing and procurement services. The Power segment provides professional services to engineer and construct power generation facilities.

Through the second quarter of 2004, services provided by the Power segment were conducted through two joint ventures; Duke/Fluor Daniel, a 50 percent owned partnership with Duke Energy, and ICA Fluor Daniel (“ICA Fluor”), a 49 percent owned joint venture with Grupo ICA, a Mexican company. As a result of a shift in the markets served by and the types of projects awarded to ICA Fluor, commencing in the third quarter of 2004, its operating results, new awards and backlog are included in the Oil & Gas segment. Prior periods have not been restated for the change in segment classification of ICA Fluor. In July 2003, the company jointly announced with Duke Energy Corporation the decision to terminate the Duke/Fluor Daniel partnership (“D/FD”) as a result of the significant decline in the construction of new power plants. The dissolution is not expected to have a material impact on results of operations or financial position of the company. The dissolution is in progress and is expected to be completed in 2005 as remaining project activities are concluded. The company has continued to identify and pursue power generation opportunities and future projects will be performed 100 percent by Fluor.

Oil & Gas Revenue in the Oil & Gas segment amounted to \$3.2 billion, \$2.6 billion and \$3.5 billion for the years ended December 31, 2004, 2003 and 2002, respectively. The 21 percent increase during 2004 resulted from a global increase in project activity which includes the impact of the transition to field activities on two major international projects where the volume of labor, material and subcontract work is greatest. The decrease in revenue during 2003 reflects the completion of several projects during the year and revenue recognition from projects awarded in 2003 that did not fully replace the revenue on the completed projects. Operating profit margin in the Oil & Gas segment increased slightly, to 4.8 percent in 2004 compared with 2003. The operating profit margin in 2003 increased to 4.6 percent compared with 3.7 percent in 2002 due to the higher content of project completions combined with improved execution performance.

A major project that has reached mechanical completion in the Oil & Gas segment is the Hamaca Crude Upgrader Project (“Hamaca”) located in Jose, Venezuela. Hamaca is a \$1.1 billion lump sum project (including \$92 million of approved change orders) of Grupo Alvica (“GA”), a joint venture including Fluor Daniel (80 percent) and Inelectra C.A. (20 percent), to design and build a petroleum upgrader for a consortium of owners called Petrolera Ameriven (“PA”) including Petroleos de Venezuela S.A., ChevronTexaco and ConocoPhillips.

The GA joint venture is pursuing cost and schedule relief through arbitration proceedings for the following three issues:

- modifications and extra work arising from differing site soil conditions,
- costs arising from the site labor agreement for 2000 called “Acta Convenio” and
- events in Venezuela in early 2003, including a national strike and other force majeure incidents.

Arbitration proceedings were commenced by GA in late 2001. The site soil conditions issue was the subject of arbitration hearings in November 2002. There are no monetary cross-claims by PA in the arbitration. The amount of the claim for site soil conditions of \$159 million includes the direct costs as well as significant delay-related and indirect costs. In April 2004, the arbitration panel awarded GA \$36 million for direct cost of the site soil conditions remediation work, virtually all of the amounts sought by GA for this issue. The client had previously conditionally accepted responsibility relating to the soil conditions matter and \$28 million had been paid. The balance of the award amount was received in April 2004. The award confirmed GA’s methodology for computing the amount of all change orders arising under the contract. In addition, the award also granted GA approximately 14 weeks of schedule relief. The delay and indirect costs were the subject of hearings in June 2004 and a decision is expected shortly.

The hearings on the fundamental cost differences between the earlier 1998 labor agreement and the 2000 Acta Convenio were held in April 2003 and a decision on this issue is also expected shortly. The amount of the claim for Acta Convenio is \$210 million and no payments have been made by the client relating to this matter.

In accordance with the contract, the joint venture is entitled to cost and schedule relief for the impact of the national strike in Venezuela. A change order relating to the national strike in the approximate amount of \$340 million was submitted by GA. This action was followed by the filing of an arbitration claim relating to this issue in January 2004. Hearings on this issue are now scheduled for March and April 2005. Other force majeure incidents occurring prior to the national strike also were the subject of arbitration hearings in October 2003.

Incurred costs associated with delay and indirect costs related to the soil conditions, Acta Convenio, the national strike and other claims are probable of being recovered and thus are being deferred. These costs will be

recognized in revenue when a change order is approved or payment is received. As of December 31, 2004, incurred costs amounting to \$249.7 million have been deferred. Subcontractor close-outs will result in additional costs as contracts are settled. The company believes that schedule relief awarded in connection with the direct costs of the site soil conditions, along with other delay days requested on the other issues, will be sufficient to avoid the imposition of liquidated damages. If costs relating to Acta Convenio, soil conditions, the national strike or other claims are determined to be not recoverable or liquidated damages are assessed, the company could face materially reduced profits or losses on this project, along with lower levels of cash and additional borrowings.

New awards in the Oil & Gas segment were \$3.6 billion in 2004, roughly equal to the \$3.7 billion in 2003. New awards in 2003 increased 89 percent compared with \$1.9 billion in 2002. New project awards in 2004 included a \$570 million oil sands project and a \$244 million clean fuels project, which are both in Canada, a \$346 million refinery complex modernization project in Mexico and a \$176 million refinery upgrade project in South Africa. New project awards in 2003 include the Tengizchevroil (“TCO”) project, a major oil and gas development in Kazakhstan. The increase in 2003 new awards is partly attributable to the TCO project which was expected to be awarded in 2002 but was temporarily suspended due to funding considerations that were resolved early in 2003. Also included in new awards in 2003 is the Sakhalin I program and construction management project led by ExxonMobil and a project for Lukoil, a major Russian oil company. The lower level of new awards in 2002 was primarily due to the previously mentioned temporary suspension of the TCO project. The large size and uncertain timing of complex, international projects can create variability in the segment’s award pattern; consequently, future award trends are difficult to predict with certainty.

Backlog for the Oil & Gas segment was \$4.8 billion at December 31, 2004, an increase of 40 percent compared with \$3.4 billion at December 31, 2003. The 2004 backlog growth included the impacts of new awards and the reclassification of ICA Fluor during the year. The \$3.4 billion backlog at December 31, 2003 compared with \$2.3 billion at December 31, 2002. This increase was due to the higher level of new awards in 2003 and the lower level of work performed on these new awards that were in the early stages of project execution where activity is focused on engineering and project planning.

Total assets in the Oil & Gas segment increased to \$665 million at December 31, 2004 compared with \$508 million at December 31, 2003. The increase includes the impact of the growth in segment revenues, as well as increased deferred costs on the Hamaca project of \$70 million.

Industrial & Infrastructure The Industrial & Infrastructure segment had revenues of \$2.3 billion, \$2.6 billion and \$2.4 billion for the years ended December 31, 2004, 2003 and 2002, respectively. The 12 percent decline in revenues during 2004 resulted from slow start-up progress on recently awarded projects and a lower level of new awards in the latter half of 2003. In addition, as discussed below, certain projects that were removed from backlog in the third quarter of 2003 also had a negative impact on the volume of work performed in 2004. The 8 percent increase in revenues during 2003 primarily reflects the higher volume of work performed on life sciences projects awarded in 2002 partially offset by lower volume of work performed on mining projects as a number of projects were completed in 2002.

Operating profit margin for the Industrial & Infrastructure segment increased to 3.0 percent in 2004 compared with 2.4 percent in 2003. Operating profit for the segment has been impacted in all three years by provisions relating to specific projects. During 2004, a \$28 million provision due to estimated cost overruns resulting in a loss on a transportation infrastructure project was partially offset by a \$7.2 million positive impact from recovery of insurance proceeds relating to the Verde Gold project, which is further discussed below. In 2003 operating profit was negatively impacted by a \$7.4 million charge relating to the write-down of an equity investment in a magnesium smelter project in Australia. The investment was committed in previous years as part of a consulting arrangement with the client wherein the company agreed to be compensated for its services in shares of the client’s capital stock. Due to funding considerations, continued development of the project was suspended, resulting in the client seeking bankruptcy protection. Because the company was not the execution contractor there was no impact on backlog or operating results from project execution.

The 2003 operating profit margin in the Industrial & Infrastructure segment was essentially flat with 2002. In 2003 margins were reduced by the equity investment write-down discussed above, a higher volume of construction management work which has reduced margins due to lower risk and lack of project margin on projects that were removed from backlog which are discussed further below. A \$26 million dispute resolution provision in 2002 primarily relates to an unfavorable arbitration ruling on the Verde Gold project in Chile, a gold ore processing facility completed in 1996. During the second quarter of 2002, the company recognized a loss provision from Verde

Gold of \$20 million representing the arbitration award plus applicable interest, less a \$3 million reserve provided in prior years and expected insurance recoveries. The net impact on results of operations for 2002 was a charge of \$14 million.

New awards in the Industrial & Infrastructure segment increased to \$5.0 billion during 2004, compared with \$2.6 billion during 2003 and \$3.5 billion in 2002. New awards in 2004 include a variety of mining, pharmaceuticals, chemicals and manufacturing projects throughout the world. The decline in new awards in 2003 resulted from economic weakness in the mining, telecommunications and manufacturing markets reflecting overcapacity and poor commodity pricing in these industries. New awards in 2002 included a substantial award for the SH 130 toll road project in Texas.

Backlog for the Industrial & Infrastructure segment grew to \$5.7 billion during 2004 following a decline to \$3.3 billion at the end of 2003, compared with \$4.2 billion at December 31, 2002. The growth during 2004 was reflective of the substantial new awards during the year. Contributing to the 2003 decline was the removal of \$750 million for three projects that had been booked during the previous two years. One of these was a mining project that was removed due to considerations relating to ongoing financing. The other two were commercial projects that the company decided not to execute due to evolving changes in industry liability.

Government The Government segment had revenues of \$2.3 billion, \$1.7 billion and \$1.0 billion for the years ended December 31, 2004, 2003 and 2002, respectively. The 34 percent increase in revenue during 2004 resulted principally from reconstruction activity in Iraq, strong performance on environmental remediation programs for the Department of Energy (“DOE”), and businesses acquired over the last two years. Del-Jen, Inc. (“Del-Jen”) was acquired late in the first quarter of 2003 and J.A. Jones was acquired in the fourth quarter of 2003. In addition, Trend Western was acquired by Del-Jen in the first quarter of 2004. In total, these acquired businesses contributed \$371.1 million of revenue in 2004, compared with \$153.1 million from the acquired businesses in 2003. In addition to the impact of business acquisitions, the 78 percent increase during 2003 included a substantial increase in work performed for the Department of Defense on the Midcourse Missile Defense test bed facilities in Alaska, the Department of State for an embassy project in Brazil and new awards for task orders in Iraq. Revenue in all periods includes work for ongoing environmental restoration, engineering, construction, site operations and maintenance services at two major DOE sites: the Fernald Environmental Management Project (“Fernald”) in Ohio and the Hanford Environmental Management Project in Washington.

The operating profit margin for the Government segment was 3.7 percent during 2004, up from 2.8 percent during 2003. This improvement reflects improved contract performance and a higher level of costs related to proposal activity in the prior year. Operating profit margin for the Government segment declined to 2.8 percent in 2003 compared with 3.1 percent in 2002. Contributing to this decline was the impact of a particularly high level of proposal costs during 2003 as the segment pursued a number of new opportunities. Many projects performed on behalf of U.S. government clients under multi-year contracts provide for annual funding. As a result, new awards for the Government segment only reflect the annual award of work to be performed over the ensuing 12 months.

Total assets in the Government segment increased to \$654 million at December 31, 2004 compared with \$475 million at December 31, 2003. The segment has recognized unbilled fees totaling \$91.1 million related to the Fernald project. The project has moved into the closeout stage and contract terms provide that a portion of the earned fees will not be billed until project completion in 2007. Deferred fees recognized in revenue in 2004, 2003 and 2002 were \$36.8 million, \$21.9 million and \$6.0 million, respectively. Also contributing to the increase in segment assets was a significant increase in accounts receivable and contract work in progress relating to projects performed in the Middle East.

Global Services The Global Services segment had revenues of \$1.3 billion, \$1.1 billion and \$1.0 billion for the years ended December 31, 2004, 2003 and 2002, respectively. The 16 percent growth during 2004 was primarily the result of increased operations and maintenance activity. The 15 percent increase in revenue in 2003 includes \$151.6 million from Plant Performance Services (“P2S”), which was acquired at the end of the first quarter of that year. Revenue during 2002 also reflects the impact of selectivity to improve margins and depressed economic conditions resulting in lower operations and maintenance activity in the manufacturing sector during that year.

Operating profit margin in the Global Services segment was 7.8 percent, 8.7 percent and 9.7 percent 2004, 2003 and 2002, respectively. The declines during 2004 and 2003 were the combined result of lower levels of company-wide construction activity, which impacted the segment’s construction equipment business, and reduced margins that resulted from competitive factors in the operations and maintenance business.

New awards in the Global Services segment for operations and maintenance projects increased 23 percent, to \$1.5 billion during 2004, compared to \$1.3 billion during 2003. A significant multi-year contract for a new client in the United Kingdom was awarded during the fourth quarter of 2004. New awards for 2003 of \$1.3 billion represented an increase of 23 percent over 2002. This increase is primarily due to the contribution from P2S, as well as a lower level of new awards in 2002 that was attributable to increased selectivity and the depressed economic conditions in the manufacturing sector.

Backlog for the Global Services segment increased by 24 percent, to \$2.3 billion, at December 31, 2004, compared with \$1.8 billion at December 31, 2003. This growth was principally the result of the large new award discussed in the preceding paragraph. In previous years, backlog was fairly stable at \$1.8 billion at December 31, 2003 and \$1.6 billion as of December 31, 2002. This relative stability is due in part to the multi-year nature of operations and maintenance contracts where consistent and efficient performance results in long-term client relationships. The equipment, temporary staffing and global sourcing and procurement operations do not report backlog due to the short turnaround between the receipt of new awards and the recognition of revenue. Accordingly, new awards and backlog for the segment relate to the operations and maintenance activities only.

Power The Power segment has experienced significant declines in revenue during recent years, to \$326 million during 2004 from \$759 million for the year ended December 31, 2003 and \$2.2 billion in 2002. This decline is due to the substantial work-off of projects in backlog that were awarded in prior years. The segment has experienced a substantial reduction in new awards over the last several years as demand for new power generation has diminished following a strong cycle of power plant construction activity.

As a result of a shift in the markets served by and the types of projects awarded to ICA Fluor, commencing in the third quarter of 2004, its operating results, new awards and backlog are included in the Oil & Gas segment rather than the Power segment where it was previously reported.

Operating profit margin in the Power segment declined to 4.2 percent during 2004 from a very strong 10.2 percent for the year ended December 31, 2003. The current year performance was negatively impacted by the completion of a major cycle of investment in power projects and unexpected costs associated with the start-up and commissioning of a waste-coal power plant during the third quarter of the year. Operating profit margin during 2002 was 4.9 percent. Although operating profit declined in 2003 to \$77 million compared to \$107 million in 2002 due to the decline in the power market, the strong margin performance in 2003 was attributable to highly successful execution resulting in early completion of projects. Projects in the Power segment are primarily bid and awarded on a fixed price basis. This method of contracting exposes the segment to the risk of cost overruns due to factors such as material cost and labor productivity variances or schedule delays.

New awards in the Power segment recovered somewhat during 2004, to \$612 million from \$485 million for 2003. Two awards during the fourth quarter 2004 were the largest contributors to this growth. One was for the recommissioning of a power plant in South Africa and the other was for the completion of a partially-constructed natural gas-fired plant in Nevada. New awards declined to \$485 million for the year ended December 31, 2003, compared with \$1.1 billion in 2002. Backlog for the Power segment decreased to \$552 million at December 31, 2004 compared with \$605 million at December 31, 2003 and \$841 million at December 31, 2002. The 2004 decline includes the impact of the movement of ICA Fluor to the Oil & Gas segment. Most of the projects awarded in prior years have now been completed. New award activity for the near term future is expected to be modest as existing power generation capacity is expected to meet anticipated demand.

Corporate For the year ended December 31, 2004 corporate administrative and general expenses were \$142.4 million, compared with \$141.5 million in the prior year. Included in the 2004 amount are non-operating pretax gains of \$5.5 million related to the final disposal of a residual interest in a property that was sold by the company in 1985 and \$7.1 million from real estate sales. Those real estate gains, in addition to savings from successful expense reduction programs and favorable pension adjustments, were offset by higher executive incentives and costs of complying with the provisions of the Sarbanes-Oxley Act of 2002. Corporate administrative and general expense, excluding non-operating items, increased four percent in 2003 compared with 2002 primarily due to higher management incentive compensation costs. Non-operating items in 2002 included charges relating to the reevaluation of the company's enterprise resource management ("ERM") system, recognition of a provision for a guarantee obligation and a provision to recognize impairment related to an investment in The Beacon Group Energy Investment Fund, L.P. that were recognized in that year. Partially offsetting these charges in 2002 was the recognition of a gain relating to the demutualization of an insurance company in which the company had an investment.

During 2002 significant cost reductions were realized as a result of the company's reevaluation of the scope of implementation and deployment of its ERM system (formerly known as Knowledge@Work). As part of this reevaluation effort the company altered the original ERM implementation plan and recognized a charge of \$13.0 million in 2002 for abandonment of certain system functionality and to adjust depreciation expense. This charge partially offset the impact of the cost reductions realized upon changing the implementation and deployment plan.

Net interest income was \$3.5 million, \$3.2 million and \$6.4 million for the years ended December 31, 2004, 2003 and 2002, respectively. Lower net interest income in 2004 and 2003 compared with 2002 is primarily the result of lower cash balances and increased short-term borrowings.

The effective tax rates on the company's continuing operations were 33.6 percent, 33.0 percent and 34.8 percent for the years 2004, 2003 and 2002, respectively. The slight rise in the tax rate in 2004 compared with 2003 is primarily due to the increase in non-deductible expenses as well as capital and foreign losses that received no tax benefits. Such increase, however, was partially offset by the decrease in state income taxes largely attributable to the utilization of prior year net operating losses in California, which losses were suspended in 2003 and 2002 due to the state's deficit position. In addition, during 2004 the company disposed of certain business assets, which resulted in a favorable effective tax rate variance due to certain permanent book/tax basis differences. The tax rate in 2003 compared with 2002 was lower substantially due to the tax benefits from favorable tax return adjustments and settlements.

On October 22, 2004, the American Jobs Creation Act of 2004 (the "Act") was signed into law. The Act provides a deduction for income from qualified domestic production activities, which will be phased in from 2005 through 2010. In return, the Act also provides for a two-year phase-out of the existing extraterritorial income exclusion ("ETI") for foreign sales that is viewed to be inconsistent with international trade protocols by the European Union. The company expects the net effect of the phase-out of the ETI and the phase-in of this new deduction to result in an increase in its effective tax rate for fiscal years 2005 and 2006 of approximately one to two percentage points, based on anticipated earnings levels. In the long-term, the company does not expect to receive significant tax benefits from this new qualified domestic production deduction due to a shift of project mix to more international projects.

Under the guidance in FASB Staff Position No. FAS 109-1, *Application of FASB Statement No. 109, "Accounting for Income Taxes,"* to the Tax Deduction on Qualified Production Activities provided by the Act, the deduction will be treated as a "special deduction" as described in FASB Statement No. 109. As such, the special deduction has no effect on the deferred tax assets and liabilities existing at the enactment date. Rather, the impact of this deduction will be reported in the period in which the deduction is claimed on the company's tax return.

Also included in the Act is a provision that incentivizes U.S. multinationals to repatriate certain qualified foreign earnings by providing a special one-time 85 percent dividend received deduction, subject to specific reinvestment and repatriation guidelines and certain limitations. The company may elect to apply this provision in 2005 and is in the process of evaluating its effect on the company, taking into account its reinvestment options and its operational working capital needs worldwide. The amount of the qualified dividend to be repatriated under this provision is yet to be determined, pending the completion of this evaluation, the passage of the Technical Corrections Bill by Congress and the issuance of additional guidance by the United States Department of the Treasury.

Matters in Dispute Resolution During 2004, several matters relating to certain significant completed and in progress projects were in the dispute resolution process. The following discussion provides a background and current status of these matters:

Murrin Murrin

On May 5, 2004, Fluor Australia and its client, Anaconda Nickel ("Anaconda") entered into a settlement agreement resolving all disputes related to the Murrin Murrin Nickel Cobalt project located in Western Australia. Fluor Australia paid the equivalent of approximately US\$120 million to end all remaining claims under both the first and second phases of arbitration, including any appeals. The payment had no material effect on the company's consolidated financial position or results of operations as the amount, including defense costs, was funded by the company's insurers.

In September 2002, the first phase of arbitration resulted in an amended award to Anaconda of approximately US\$84.0 million and an award to Fluor Australia of approximately US\$59.9 million for amounts owing from Anaconda under the contract. The company had previously recovered the first phase award plus substantially all defense costs incurred from available insurance.

Fluor Daniel International and Fluor Arabia Ltd. V. General Electric Company, et al
U.S.D.C., Southern District Court, New York

In October 1998, Fluor Daniel International and Fluor Arabia Ltd. filed a complaint in the United States District Court for the Southern District of New York against General Electric Company and certain operating subsidiaries as well as Saudi American General Electric, a Saudi Arabian corporation. The complaint seeks damages in connection with the procurement, engineering and construction of the Rabigh Combined Cycle Power Plant in Saudi Arabia. Subsequent to a motion to compel arbitration of the matter, the company initiated arbitration proceedings in New York under the American Arbitration Association international rules. The evidentiary phase of the arbitration has been concluded and a decision on entitlement is expected shortly and a decision on damages is expected later in 2005.

Dearborn Industrial Project
Duke/Fluor Daniel (D/FD)

The Dearborn Industrial Project (the "Project") started as a co-generation combined cycle power plant project in Dearborn, Michigan. The initial Turnkey Agreement, dated November 24, 1998, consisted of three phases. Commencing shortly after Notice to Proceed, the owner/operator, Dearborn Industrial Generation ("DIG"), issued substantial change orders enlarging the scope of the project.

The Project was severely delayed with completion of Phase II. DIG unilaterally took over completion and operation of Phase II and commissioned that portion of the plant. Shortly thereafter, DIG drew upon a \$30 million letter of credit which Duke/Fluor Daniel ("D/FD") expects to recover upon resolution of the dispute. D/FD retains lien rights (in fee) against the project. In October 2001, D/FD commenced an action in Michigan State Court to foreclose on the lien interest.

In December 2001, DIG filed a responsive pleading denying liability and simultaneously served a demand for arbitration to D/FD claiming, among other things, that D/FD is liable to DIG for alleged construction delays and defective engineering and construction work at the Dearborn plant. The court has ordered the matter to arbitration. The lien action remains stayed pending completion of the arbitration of D/FD's claims against DIG and DIG's claims against D/FD. An arbitration panel has been appointed and the arbitration is scheduled to begin in October 2005.

Hamaca Crude Upgrader

See discussion regarding the Hamaca project above under Oil & Gas.

Discontinued Operations In September 2001, the Board of Directors approved a plan to dispose of certain non-core operations of the company's construction equipment and non-EPCM components of its temporary staffing businesses. An active program to consummate such disposal was initiated and completed as of the end of 2003. Operating results for these non-core businesses have been reclassified and are reported as discontinued operations in the accompanying Consolidated Statement of Earnings.

During 2003 the last remaining dealership operation was sold generating proceeds of \$31.9 million. In 2002, the sale of one dealership subsidiary resulted in cash proceeds of \$45.9 million. Other dealership asset disposals during 2002 produced proceeds of \$51 million.

During the second quarter of 2002, the Australian operations of the temporary staffing business that was sold resulted in cash proceeds of \$5.1 million. The temporary staffing industry experienced severe competition in 2002 due to depressed economic conditions, which resulted in significant erosion in the fair value of those businesses. As a result, the company recognized adjustments to the carrying value of the U.S. and U.K. based disposal groups. The sales of the U.S. and U.K. operations were completed in the fourth quarter of 2002, resulting in proceeds of \$2 million.

Disposal of the construction equipment operations in Argentina and Peru were finalized in 2002 resulting in proceeds of \$5.1 million primarily from collection of accounts receivable and sales of inventory and equipment.

Interest expense was not reclassified to discontinued operations in connection with the non-core businesses because disposal of these operations did not include any debt to be assumed by the buyers.

Revenue and the results of operations, including loss on disposal, for all discontinued operations are as follows:

| | Year Ended December 31 | |
|---|------------------------|-------------------|
| | 2003 | 2002 |
| (in thousands) | | |
| Revenues: | | |
| Dealership operations | \$ 30,097 | \$ 155,909 |
| Other equipment operations | – | 7,880 |
| Temporary staffing operations | 34 | 67,661 |
| Total revenues | \$ 30,131 | \$ 231,450 |
| Earnings (Loss) from Discontinued Operations: | | |
| Dealership operations | \$ 2,575 | \$ 4,214 |
| Other equipment operations | 117 | 213 |
| Temporary staffing operations | (404) | (4,036) |
| Earnings from discontinued operations before tax | 2,288 | 391 |
| Provision for taxes | 800 | 891 |
| Earnings (loss) from discontinued operations | \$ 1,488 | \$ (500) |
| Loss on disposal before tax | \$ (7,386) | \$ (8,770) |
| Provision for taxes (tax benefit) | 5,718 | (2,909) |
| Loss on disposal | \$ (13,104) | \$ (5,861) |

There have been no results of operations reported as discontinued operations for any period subsequent to June 30, 2003.

The loss on disposal in all periods presented above is for impairment provisions to adjust the carrying value of the assets held for sale of the various individual non-core businesses to fair value. Impairment provisions for the equipment operations included adjustments to the carrying value of equipment inventories, fixed assets and goodwill. Impairment provisions for the temporary staffing operations primarily included adjustments to the carrying value of goodwill.

Financial Position and Liquidity

Cash utilized by operating activities in 2004 and 2003 was primarily due to the significant use of cash to fund project operations. This compares to cash provided by operating activities in 2002. Significant cash was used in 2004, 2003 and 2002 to fund projects in the Power segment resulting in a reduction in advances from affiliate of \$44.5 million, \$212.8 million and \$282.1 million, respectively. These advances represented the company's proportional share of excess cash from Duke/Fluor Daniel that was generated from client advance payments received in 2001 and prior years upon award of projects. The joint venture partners managed excess cash of Duke/Fluor Daniel through these proportional advances. Client advances on Duke/Fluor Daniel projects have been a normal condition of contracts in the power industry where most of the projects are negotiated on a fixed price basis. As these projects progress, the expenditures for labor and materials are partially funded from these advance payments. With the completion of nearly all work on Duke/Fluor Daniel projects as of December 31, 2004, the amounts advanced to the company have been substantially repaid to the partnership and used in project execution. The company jointly announced with Duke Energy Corporation in July 2003, the decision to dissolve the Duke/Fluor Daniel partnership as a result of the significant decline in the construction of new power plants. The dissolution is not expected to have a material impact on future operating cash flows.

The company also used significant cash in 2004 and 2003 to fund ongoing work and the change orders that are in the dispute resolution process relating to the Hamaca project in Venezuela. The company has incurred substantial costs relating to the change orders for which it is not currently being paid pending resolution through arbitration. As of December 31, 2004 and 2003, the company had incurred \$249.7 million and \$179.6 million, respectively, in

deferred costs on this project. During 2004 and 2003, ongoing work on Hamaca not associated with change orders used approximately \$59 million and \$80 million, respectively, of cash from advances received in prior years.

Excluding the impact of the repayment of advances relating to power projects and the funding for the Hamaca project, cash was used to fund other changes in net operating assets and liabilities primarily associated with engineering and construction activities. There has also been a significant increase in operating assets and liabilities totaling approximately \$56 million in 2004 and \$126 million in 2003 relating to work in the Government segment, primarily in connection with start-up and ongoing activities on the CETAC and AFCAP projects in the Middle East in 2004 and 2003, as well as the Missile Defense work in Alaska in 2003. The projects in the Middle East required rapid deployment starting late in the fourth quarter of 2003, which resulted in substantial initial investment of working capital. Reconstruction activity in Iraq during 2004 required additional working capital. Working capital of the Industrial & Infrastructure segment increased by \$108 million during 2004 due to the startup of several large projects in the latter part of the year. Early start-up activities and ongoing progress on major Oil & Gas projects other than Hamaca required investments in operating working capital of \$83 million in 2003. During 2003, approximately \$44 million of working capital was provided to P2S, which was acquired early in that year.

The levels of operating assets and liabilities vary from year to year and are affected by the mix, stage of completion and commercial terms of engineering and construction projects.

Cash utilized by operating activities is also impacted by contributions to the company's defined benefit retirement plans. Contributions in 2004 amounted to \$30 million compared with \$52 million and \$110 million in 2003 and 2002, respectively. The large contributions in 2003 and 2002 were due in part to lower than expected investment results on plan assets coupled with the business objective to utilize available resources to maintain full funding of accumulated benefits in most of the plans. One plan was not fully funded in 2004 and 2003 and the minimum pension liability amounts were \$34 million and \$28 million, respectively, for this plan. The company recognized a minimum liability plus elimination of \$12 million of pension assets in 2002, resulting in an after-tax charge of \$29 million in the accumulated other comprehensive loss component of shareholders' equity.

During 2003 and 2002, the receipt of funds from insurance claims relating to the Murrin Murrin project amounted to \$84.1 million and \$35.4 million, respectively. As of December 31, 2003, amounts due from the insurance companies for claims submitted had been collected except for minor amounts of arbitration defense costs. Activities in 2002 associated with the disposal of certain discontinued equipment and temporary staffing businesses generated \$24 million of cash from liquidation of operating assets and liabilities, primarily from accounts receivable and inventories.

Business acquisitions utilized cash of \$33.0 million during 2004 (for the acquisition of Trend Western) and \$54.5 million during 2003 (for the acquisition of Del-Jen, P2S and J.A. Jones International). Cash flows from investing activities during 2004 included \$58.6 million from the sale of three excess real estate assets and a residual property interest and \$22.2 million from the disposal of other property, plant and equipment. During 2003 the company realized \$26.1 million from the disposal of property, plant and equipment and \$31.9 million in proceeds from the sale of the last discontinued equipment dealership operation. Cash provided by investing activities in 2002 was benefited by the sale and liquidation activities associated with discontinued operations. Sales of discontinued businesses during that year generated \$101 million in proceeds from the liquidation of property, plant and equipment and sales of dealership and temporary staffing businesses. Partially offsetting these proceeds were capital expenditures of \$16 million primarily for the one remaining equipment dealership that was sold later in 2003.

Cash utilized by investing activities in 2004, 2003 and 2002 included capital expenditures of \$104.4 million, \$79.2 million and \$63.0 million, respectively, for continuing operations. Capital expenditures for continuing operations primarily relate to the equipment operations in the Global Services segment that support engineering and construction projects. The increase in these capital expenditures from 2003 to 2004 related largely to rental equipment to support reconstruction activity in Iraq. The decision to divest certain equipment operations substantially reduced the company's capital investment requirements. Capital expenditures in future periods will include equipment purchases for the equipment operations of the Global Services segment, facility renewal and refurbishment, and computer infrastructure in support of the company's continuing investment in automated systems.

In July 2004, the company entered into a new, five-year, \$800 million Senior Credit Facility. The agreement replaced existing facilities totaling \$700 million. Of the total capacity, \$300 million is dedicated to commercial paper back-up lines. The balance is available for letters of credit and funded loans. As of December 31, 2004 and

2003, primarily in response to significant increases in funds required for project operations, the company had outstanding borrowings of \$129.9 million and \$121.5 million, respectively, in the commercial paper market.

Liquidity is further provided by substantial advance billings on contracts in progress, which, prior to 2004 included the company's proportional share of excess cash that was advanced to the company by Duke/Fluor Daniel (see discussion above). As customer advances are used in project execution and not replaced by advances on new projects, the company's cash position will be reduced. Cash has also been required to fund work performed on the Hamaca project in Venezuela. This project incurred significant costs for work relating to change orders that are subject to arbitration proceedings.

The increase in new awards over the last two years will continue to result in start-up activities where the use of cash is greatest on projects for which cash is not provided by advances from clients. As work progresses on individual projects and client payments on invoiced amounts begin, cash used in start-up activities is recovered and cash flows tend to stabilize through project completion. Over the next 12 months cash required to fund start-up and ongoing project activities is expected to result in an increase in net operating assets and liabilities and may reduce available cash balances or require other sources of funding including additional short- or long-term borrowings or equity offerings.

During 2004 the company issued \$330 million of 1.5 percent Convertible Senior Notes due 2024, realizing net proceeds of \$323 million. Proceeds from the Notes were used to pay off all outstanding commercial paper and \$100.0 million was used to obtain ownership of the Aliso Viejo engineering and corporate offices through payoff of the lease financing. In December 2004 the company irrevocably elected to pay the principal amount of the Notes in cash. Ownership of the Calgary, Canada facilities was also obtained during 2004 through the payoff of \$28.6 million of lease financing using available Canadian cash balances.

In December 2004, the company filed a "shelf" registration statement for the issuance of up to \$500 million of any combination of debt securities or common stock, the proceeds from which could be used for debt retirement, the funding of working capital requirements or other corporate purposes. No securities have been issued under this filing.

For the years ended December 31, 2004, 2003 and 2002, exchange rates for functional currencies for most of the company's international operations strengthened against the U.S. dollar, resulting in unrealized translation gains that are reflected in the cumulative translation component of accumulated other comprehensive income (loss). Unrealized gains amounting to \$40.0 million, \$45.1 million and \$20.9 million in 2004, 2003 and 2002, respectively, relate to cash balances held in currencies other than the U.S. dollar. Because most of the cash held in foreign currencies will be used for project related expenditures in those currencies, the company's exposure to realized exchange gains and losses is considered nominal.

Proceeds from stock option exercises provided cash flow of \$61.7 million, \$28.5 million and \$14.9 million during 2004, 2003 and 2002, respectively. The company has a common stock repurchase program, authorized by the Board of Directors, to purchase shares under certain market conditions. No purchases were made during 2004. During 2003 and 2002, the company purchased 94,000 shares for total consideration of \$2.7 million and 726,000 shares for total consideration of \$19.2 million, respectively. The maximum number of shares that could be purchased under the existing repurchase program is 4.1 million shares. There is no present plan to purchase any shares under the existing program.

Cash dividends declared and paid in 2004, 2003 and 2002 were at the rate of \$0.64 per share. The payment and level of future cash dividends will be subject to the discretion of the company's Board of Directors.

The company has sufficient sources of funds to meet its anticipated operating needs. Cash on hand, short- and long-term lines of credit and potential issuances of debt or equity securities under the shelf registration statement give the company significant operating liquidity. For the next 12 months, cash generated from operations supplemented by borrowings under credit facilities and the issuance of debt or equity securities are expected to be sufficient to fund operations.

Off-Balance Sheet Arrangements The company maintains a variety of commercial commitments that are generally made available to provide support for various commercial provisions in its engineering and construction contracts. The company has \$825 million in committed and uncommitted lines of credit to support letters of credit. In addition, the company has \$52 million in uncommitted lines for general cash management purposes. Letters of credit are provided to clients in the ordinary course of business in lieu of retention or for performance and completion guarantees on engineering and construction contracts. At December 31, 2004, the company had utilized

\$392 million of its letter of credit capacity. The company also posts surety bonds primarily on state and local government projects to guarantee its performance on contracts.

Contractual obligations at December 31, 2004 are summarized as follows:

| Contractual Obligations \$ in millions | Amount of Commitment Expiration Per Period | | | | |
|---|--|--------------|---------------|---------------|---------------|
| | Total | Under 1 Year | 1-3 Years | 4-5 Years | Over 5 Years |
| Long-term Debt: | | | | | |
| Convertible Senior Notes | \$ 330 | \$ – | \$ – | \$ – | \$ 330 |
| 5.625% Municipal bonds | 18 | – | – | – | 18 |
| Operating leases ⁽¹⁾ | 275 | 29 | 53 | 42 | 151 |
| Compensation related obligations | 296 | 30 | 67 | 82 | 117 |
| Pollution control bonds | 7 | 2 | 5 | – | – |
| Total | \$ 926 | \$ 61 | \$ 125 | \$ 124 | \$ 616 |

⁽¹⁾ Operating leases are primarily for engineering and project execution office facilities in Sugar Land, Texas, the United Kingdom and various other domestic and international locations.

Guarantees In the ordinary course of business, the company enters into various agreements providing financial or performance assurances to clients on behalf of certain unconsolidated joint ventures and other jointly-executed contracts. These agreements are entered into primarily to support the project execution commitments of these entities. The guarantees have various expiration dates ranging from mechanical completion of the facilities being constructed to a period extending beyond contract completion in certain circumstances. The maximum potential payment amount of an outstanding performance guarantee is the remaining cost of work to be performed by or on behalf of third parties under engineering and construction contracts. The amount of guarantees outstanding measured on this basis totals \$1.8 billion as of December 31, 2004. Amounts that may be required to be paid in excess of estimated costs to complete contracts in progress are not estimable. For cost reimbursable contracts, amounts that may become payable pursuant to guarantee provisions are normally recoverable from the client for work performed under the contract. For lump sum or fixed price contracts, the amount payable under a guarantee is the cost to complete the contracted work less amounts remaining to be billed to the client under the contract. Remaining billable amounts could be greater or less than the cost to complete. In those cases where costs exceed the remaining amounts payable under the contract the company may have recourse to third parties, such as owners, co-venturers, subcontractors or vendors for claims.

Financial guarantees, made in the ordinary course of business on behalf of clients and others in certain limited circumstances, are entered into with financial institutions and other credit grantors and generally obligate the company to make payment in the event of a default by the borrower. Most arrangements require the borrower to pledge collateral in the form of property, plant and equipment which is deemed adequate to recover amounts the company might be required to pay. As of December 31, 2004, the company had extended financial guarantees on behalf of certain clients and other unrelated third parties totaling approximately \$4 million. The remaining outstanding amount of a financial guarantee for \$7 million of pollution control bonds related to zinc operations that were sold in 1987 has been recognized at the full amount of the underlying obligation. The obligation was recognized by a charge to earnings in 2002 due to the obligor's bankruptcy filing and inability to meet the current obligation on the bonds without financial assistance from the company.

Although inflation and cost trends affect the company, its engineering and construction operations are generally protected by the ability to fix costs at the time of bidding or to recover cost increases in cost reimbursable contracts. The company has taken actions to reduce its dependence on external economic conditions; however, management is unable to predict with certainty the amount and mix of future business.

Item 7A. Quantitative and Qualitative Discussions about Market Risk

The company invests excess cash in short-term securities that carry a floating money market rate of return. Additionally, a substantial portion of the company's cash balances are maintained in foreign countries. Debt instruments carry a fixed rate coupon on all long-term debt. The company's exposure to interest rate risk on its long-

term debt is not material due to the low fixed interest rates on the obligations. However, commercial paper is issued at current short-term interest rates, which could increase in the future.

The company does not currently use derivatives, such as swaps, to alter the interest characteristics of its short-term securities or its debt instruments. The company generally utilizes currency options and forward exchange contracts to hedge foreign currency transactions entered into in the ordinary course of business and does not engage in currency speculation. At December 31, 2004, the company had forward foreign exchange contracts of less than 27 months duration, to exchange major world currencies for U.S. dollars. The total gross notional amount of these contracts at December 31, 2004 was \$54 million.

Beginning in 2003 and continuing through 2004, exchange rates for functional currencies for most of the company's international operations strengthened against the U.S. dollar, resulting in unrealized translation gains that are reflected in the cumulative translation component of other comprehensive income. Most of these unrealized gains relate to cash balances held in currencies other than the U.S. dollar. Because it is expected that most of this cash will be used for project execution expenditures in the currency in which it is held, the risk of realized translation losses is mitigated.

In 2001, the company issued a warrant for the purchase of 460,000 shares, at \$36.06 per share, of the company's common stock to a partner in the company's e-commerce procurement venture. Any compensation realized by the holder through exercise of the warrant will offset any royalties otherwise payable under a five-year cooperation and services agreement.

Item 8. *Financial Statements and Supplementary Data*

The information required by this Item is submitted as a separate section of this Form 10-K beginning on page F-1.

Item 9. *Changes in and Disagreements with Accountants on Accounting and Financial Disclosure*

There have been no changes in, or disagreements with, accountants on accounting and financial disclosure.

Item 9A. *Controls and Procedures*

Evaluation of Disclosure Controls and Procedures

The term "disclosure controls and procedures" (defined in Rule 13a-15(e) under the Securities and Exchange Act of 1934 (the "Exchange Act")) refers to the controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files under the Exchange Act is recorded, processed, summarized and reported within the required time periods. Under the supervision and with the participation of our management, including our chief executive officer and chief financial officer, we have conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures, as of December 31, 2004. Based on this evaluation, our chief executive office and our chief financial officer concluded that our disclosure controls and procedures were effective as of the Evaluation Date to ensure the timely disclosure of required information in our Securities and Exchange Commission filings.

Because of inherent limitations, internal control over financial reporting may not prevent or detect misstatements. In addition, the design of any system of control is based upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all future events, no matter how remote. Accordingly, even effective internal control over financial reporting can only provide reasonable assurance of achieving their control objectives.

Management's Report on Internal Control Over Financial Reporting

Management's Report on Internal Control Over Financial Reporting, which appears on page F-2 of this report, is incorporated herein by this reference.

Attestation Report of the Independent Registered Public Accounting Firm

Our management's assessment of the effectiveness of our internal control over financial reporting as of December 31, 2004 has been audited by Ernst & Young LLP, an independent registered public accounting firm, as stated in its report which appears on page F-3 of this report, and which is incorporated herein by this reference.

Changes in Internal Control over Financial Reporting

There have been no changes in our internal control over financial reporting during the fourth quarter of the fiscal year ending December 31, 2004 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART III

Item 10. Directors and Executive Officers of the Registrant

The information required by paragraph (a), and paragraphs (c) through (j) of Item 401 of Regulation S-K (except for information required by paragraph (b) and (e) of Item 401 to the extent the required information pertains to our executive officers, which is set forth below) is hereby incorporated by reference from our definitive proxy statement for our 2005 annual meeting which will be filed with the Securities and Exchange Commission (the “Commission”). Disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is incorporated by reference from the information contained in the section entitled “Section 16(a) Beneficial Ownership Reporting Compliance” in the Corporate Governance portion of our Proxy Statement.

Code of Ethics

We have long maintained and enforced a “Code of Business Conduct and Ethics” which applies to all Fluor officers and employees, including our chief executive officer, chief financial officer, and principal accounting officer and controller. A copy of our Code of Business Conduct and Ethics, as amended has been filed as an exhibit to this Form 10-K and has been posted on the investor relations portion of our website, at www.fluor.com. Shareholders may request a free copy of our Code of Business Conduct and Ethics from:

Fluor Corporation
Attention: Investor Relations
One Enterprise Drive
Aliso Viejo, California 92656
(949) 349-2000

We have disclosed and continue to intend to disclose any changes or amendments to our code of ethics or waivers from our code of ethics applicable to our chief executive officer, chief financial officer, and principal accounting officer or controller by posting such changes or waivers to our website.

Corporate Governance

We have adopted Corporate Governance Guidelines, which are available on our website at www.fluor.com. Shareholders may also request a free copy of our Corporate Governance Guidelines from the address and phone number set forth under “Code of Ethics.”

Certifications

On May 20, 2004 we submitted to the New York Stock Exchange certifications of our Chairman and Chief Executive Officer and our Chief Legal Officer that they were not aware of any violation by Fluor Corporation of the New York Stock Exchange’s corporate governance listing standards as of the date of the certification. In addition, we have filed with the Securities and Exchange Commission, as an exhibit to this Form 10-K with respect to fiscal year 2004, the Sarbanes-Oxley Act Section 302 certifications regarding the quality of our public disclosure.

Item 11. Executive Compensation

Information required by this item is included in the Organization and Compensation Committee Report on Executive Compensation and Executive Compensation and Other Information sections of our Proxy Statement to be filed with the Commission pursuant to Regulation 14A within 120 days following the close of our year, which information is incorporated herein by reference.

Item 12. *Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters*

Information required by this item is included in the Stock Ownership and Stock-Based Holdings of Executive Officers and Directors and Executive Compensation and Other Information sections of our Proxy Statement to be filed with the Commission pursuant to Regulation 14A within 120 days following the close of our year, which information is incorporated herein by reference.

Item 13. *Certain Relationships and Related Transactions*

Information required by this item is included in the Other Matters section of the Corporate Governance portion of our Proxy Statement to be filed with the Commission pursuant to Regulation 14A within 120 days following the close of our year, which information is incorporated herein by reference.

Item 14. *Principal Accountant Fees and Services*

Information required by this item is included in the Ratification of Appointment of Auditors section of our Proxy Statement to be filed with the Commission pursuant to Regulation 14A within 120 days following the close of our year, which information is incorporated herein by reference.

PART IV

Item 15. *Exhibits and Financial Statement Schedules*

(a) Documents filed as part of this report:

1. *Financial Statements:*

Our consolidated financial statements at December 31, 2004 and December 31, 2003 and for each of the three years in the period ended December 31, 2004 and the notes thereto, together with the report of the independent registered accounting firm on those consolidated financial statements are hereby filed as part of this report, beginning on page F-1.

2. Financial Statement Schedules:

No financial statement schedules are presented since the required information is not present or not present in amounts sufficient to require submission of the schedule, or because the information required is included in the consolidated financial statements and notes thereto.

3. Exhibits:

| <u>Exhibit</u> | <u>Description</u> |
|----------------|---|
| 3.1 | Amended and Restated Certificate of Incorporation of the registrant ⁽¹⁾ |
| 3.2 | Amended and Restated Bylaws of the registrant* |
| 4.1 | Indenture between Fluor Corporation and Bank of New York, as trustee dated as of February 17, 2004 ⁽²⁾ |
| 10.1 | Distribution Agreement between the registrant and Fluor Corporation (renamed Massey Energy Company) ⁽³⁾ |
| 10.2 | Tax Sharing Agreement between the Fluor Corporation and A.T. Massey Coal Company, Inc. ⁽⁴⁾ |
| 10.3 | Special Retention Program, dated March 7, 2000, between Fluor Corporation and Alan L. Boeckmann ⁽¹⁾ |
| 10.4 | Special Retention Program, dated September 12, 2000, between Fluor Corporation and Mark A. Stevens ⁽⁸⁾ |
| 10.5 | Fluor Corporation 2000 Executive Performance Incentive Plan ⁽⁵⁾ |
| 10.6 | Fluor Corporation 2000 Restricted Stock Plan for Non-Employee Directors ⁽⁶⁾ |
| 10.7 | Fluor Corporation Executive Deferred Compensation Plan, as amended and restated effective January 1, 2002 ⁽⁷⁾ |
| 10.8 | Fluor Corporation Deferred Directors' Fees Program, as amended and restated effective January 1, 2002 ⁽⁸⁾ |
| 10.9 | Directors' Life Insurance Summary ⁽¹⁾ |
| 10.10 | Fluor Executives' Supplemental Benefit Plan ⁽¹⁾ |
| 10.11 | Fluor Corporation Retirement Plan for Outside Directors ⁽¹⁾ |
| 10.12 | Executive Severance Plan ⁽¹⁰⁾ |
| 10.13 | 2001 Key Employee Performance Incentive Plan ⁽⁷⁾ |
| 10.14 | 2001 Fluor Stock Appreciation Rights Plan ⁽⁷⁾ |
| 10.15 | Fluor Corporation 2003 Executive Performance Incentive Plan ⁽⁸⁾ |
| 10.16 | Form of Compensation Award Agreements for grants under the Fluor Corporation 2003 Executive Performance Incentive Plan ⁽¹¹⁾ |
| 10.17 | Code of Ethics and Business Conduct, as amended and restated ⁽⁹⁾ |
| 10.18 | Offer of Employment Letter dated May 7, 2001 from Fluor Corporation to D. Michael Steuert ⁽⁹⁾ |
| 10.19 | Credit Agreement dated as of July 28, 2004 among Fluor Corporation, the lenders party thereto from time to time, BNP Paribas, as Administrative Agent and an Issuing Lender, and Bank of America, N.A. and Citicorp USA, Inc., as Co-Syndication Agents ⁽¹⁰⁾ |
| 21 | Subsidiaries of the registrant* |
| 23 | Consent of Independent Registered Public Accounting Firm* |
| 31.1 | Certification of Chief Executive Officer of Fluor Corporation pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934* |
| 31.2 | Certification of Chief Financial Officer of Fluor Corporation pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934* |

| <u>Exhibit</u> | <u>Description</u> |
|----------------|--|
| 32.1 | Certification of Chief Executive Officer pursuant to Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350* |
| 32.2 | Certification of Chief Financial Officer pursuant to Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350* |

* New exhibit filed with this report.

- (1) Filed as the same numbered exhibit to the Registrant's Registration Statement on Form 10/A (Amendment No. 1) filed on November 22, 2000 and incorporated herein by reference.
- (2) Filed as an exhibit to the Registrant's report on Form 8-K filed on February 17, 2004 and incorporated herein by reference.
- (3) Filed as Exhibit 10.1 to the Registrant's report on Form 8-K filed on December 7, 2000 and incorporated herein by reference.
- (4) Filed as Exhibit 10.2 to the Registrant's report on Form 8-K filed on December 7, 2000 and incorporated herein by reference.
- (5) Filed as Exhibit 10.1 to the Registrant's report on Form 8-K filed on December 29, 2000 and incorporated herein by reference.
- (6) Filed as Exhibit 10.2 to the Registrant's report on Form 8-K filed on December 29, 2000 and incorporated herein by reference.
- (7) Filed as an exhibit to the Registrant's report on Form 10-K filed on March 21, 2002 and incorporated herein by reference.
- (8) Filed as an exhibit to the Registrant's report on Form 10-K filed on March 31, 2003 and incorporated herein by reference.
- (9) Filed as an exhibit to the Registrant's report on Form 10-K filed on March 15, 2004 and incorporated herein by reference.
- (10) Filed as an exhibit to the Registrant's report on Form 10-Q filed on August 9, 2004 and incorporated herein by reference.
- (11) Filed as an exhibit to the Registrant's report on Form 10-Q filed on November 9, 2004 and incorporated herein by reference.

FLUOR CORPORATION
INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

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FLUOR CORPORATION
MANAGEMENT'S REPORT ON
INTERNAL CONTROL OVER FINANCIAL REPORTING

The management of the company is responsible for establishing and maintaining effective internal control over financial reporting and for the assessment of the effectiveness of internal control over financial reporting. The company's internal control over financial reporting is a process designed, as defined in Rule 13a-15(f) under the Securities and Exchange Act of 1934, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purposes in accordance with generally accepted accounting principles.

The company's internal control over financial reporting is supported by written policies and procedures that:

- pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the company's assets;
- provide reasonable assurance that transactions are recorded as necessary to permit preparation of consolidated financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of the company's management and directors; and
- provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company's assets that could have a material effect on the consolidated financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In connection with the preparation of the company's annual consolidated financial statements, management of the company has undertaken an assessment of the effectiveness of the company's internal control over financial reporting based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission ("the COSO Framework"). Management's assessment included an evaluation of the design of the company's internal control over financial reporting and testing of the operational effectiveness of the company's internal control over financial reporting.

Based on this assessment, management has concluded that the company's internal control over financial reporting was effective as of December 31, 2004.

Ernst & Young LLP, the independent registered public accounting firm that audited the company's consolidated financial statements included in this Annual Report on Form 10-K, has issued an attestation report on management's assessment of internal control over financial reporting which appears on the following page.

By: /s/ ALAN L. BOECKMANN
Alan L. Boeckmann,
Chairman of the Board and
Chief Executive Officer

By: /s/ D. MICHAEL STEUERT
D. Michael Steuert,
Senior Vice President and
Chief Financial Officer

March 3, 2005

Report of Independent Registered Public Accounting Firm on Internal Control over Financial Reporting

Board of Directors and Shareholders Fluor Corporation

We have audited management's assessment, included in the accompanying Management's Report on Internal Control Over Financial Reporting, that Fluor Corporation maintained effective internal control over financial reporting as of December 31, 2004, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Fluor Corporation's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that Fluor Corporation maintained effective internal control over financial reporting as of December 31, 2004, is fairly stated, in all material respects, based on the COSO criteria. Also, in our opinion, Fluor Corporation maintained, in all material respects, effective internal control over financial reporting as of December 31, 2004, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Fluor Corporation as of December 31, 2004 and 2003, and the related consolidated statements of earnings, cash flows, and shareholders' equity for each of the three years in the period ended December 31, 2004 and our report dated March 3, 2005 expressed an unqualified opinion thereon.

/s/ ERNST & YOUNG LLP

Orange County, California
March 3, 2005

Report of Independent Registered Public Accounting Firm

Board of Directors and Shareholders Fluor Corporation

We have audited the accompanying consolidated balance sheets of Fluor Corporation as of December 31, 2004 and 2003, and the related consolidated statements of earnings, cash flows, and shareholders' equity for each of the three years in the period ended December 31, 2004. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Fluor Corporation as of December 31, 2004 and 2003, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2004, in conformity with accounting principles generally accepted in the United States.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Fluor Corporation's internal control over financial reporting as of December 31, 2004, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 3, 2005 expressed an unqualified opinion thereon.

/s/ ERNST & YOUNG LLP

Orange County, California
March 3, 2005

FLUOR CORPORATION
CONSOLIDATED STATEMENT OF EARNINGS

| (in thousands, except per share amounts) | Year Ended December 31 | | |
|---|------------------------|--------------|--------------|
| | 2004 | 2003 | 2002 |
| TOTAL REVENUES | \$ 9,380,277 | \$ 8,805,703 | \$ 9,958,956 |
| TOTAL COST OF REVENUES | 8,960,236 | 8,399,477 | 9,544,785 |
| OTHER (INCOME) AND EXPENSES | | | |
| Corporate administrative and general expense | 142,388 | 141,465 | 160,097 |
| Interest expense | 15,446 | 10,109 | 8,925 |
| Interest income | (18,951) | (13,329) | (15,375) |
| Total cost and expenses | 9,099,119 | 8,537,722 | 9,698,432 |
| EARNINGS FROM CONTINUING OPERATIONS BEFORE TAXES | 281,158 | 267,981 | 260,524 |
| INCOME TAX EXPENSE | 94,463 | 88,526 | 90,548 |
| EARNINGS FROM CONTINUING OPERATIONS | 186,695 | 179,455 | 169,976 |
| EARNINGS (LOSS) FROM DISCONTINUED OPERATIONS, NET OF TAXES | – | 1,488 | (500) |
| LOSS ON DISPOSAL, NET OF TAXES | – | (13,104) | (5,861) |
| CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE | – | (10,389) | – |
| NET EARNINGS | \$ 186,695 | \$ 157,450 | \$ 163,615 |
| BASIC EARNINGS (LOSS) PER SHARE | | | |
| Continuing operations | \$ 2.29 | \$ 2.25 | \$ 2.14 |
| Discontinued operations | – | (0.15) | (0.08) |
| Cumulative effect of change in accounting principle | – | (0.13) | – |
| Net earnings | \$ 2.29 | \$ 1.97 | \$ 2.06 |
| DILUTED EARNINGS (LOSS) PER SHARE | | | |
| Continuing operations | \$ 2.25 | \$ 2.23 | \$ 2.13 |
| Discontinued operations | – | (0.15) | (0.08) |
| Cumulative effect of change in accounting principle | – | (0.13) | – |
| Net earnings | \$ 2.25 | \$ 1.95 | \$ 2.05 |
| SHARES USED TO CALCULATE EARNINGS PER SHARE | | | |
| Basic | 81,562 | 79,796 | 79,344 |
| Diluted | 82,795 | 80,539 | 79,853 |

See Notes to Consolidated Financial Statements.

FLUOR CORPORATION
CONSOLIDATED BALANCE SHEET

| (in thousands, except share amounts) | December 31, 2004 | December 31, 2003 |
|--|----------------------|----------------------|
| ASSETS | | |
| CURRENT ASSETS | | |
| Cash and cash equivalents | \$ 604,517 | \$ 496,502 |
| Accounts and notes receivable | 761,179 | 627,986 |
| Contract work in progress | 1,076,687 | 827,091 |
| Deferred taxes | 127,851 | 118,550 |
| Other current assets | 153,080 | 135,339 |
| Total current assets | 2,723,314 | 2,205,468 |
| PROPERTY, PLANT AND EQUIPMENT | | |
| Land | 40,540 | 62,143 |
| Buildings and improvements | 261,004 | 271,045 |
| Machinery and equipment | 634,402 | 602,454 |
| Construction in progress | 1,156 | 2,061 |
| | 937,102 | 937,703 |
| Less accumulated depreciation | 409,294 | 368,223 |
| Net property, plant and equipment | 527,808 | 569,480 |
| OTHER ASSETS | | |
| Goodwill | 77,036 | 54,157 |
| Investments | 85,189 | 98,206 |
| Deferred taxes | 31,691 | 66,051 |
| Pension assets | 187,455 | 173,613 |
| Other | 337,064 | 274,331 |
| Total other assets | 718,435 | 666,358 |
| | \$ 3,969,557 | \$ 3,441,306 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| CURRENT LIABILITIES | | |
| Trade accounts payable | \$ 722,910 | \$ 571,535 |
| Short-term debt | 129,940 | 221,469 |
| Advances from affiliate | - | 44,548 |
| Advance billings on contracts | 389,895 | 480,881 |
| Accrued salaries, wages and benefits | 308,907 | 306,786 |
| Other accrued liabilities | 212,329 | 195,743 |
| Total current liabilities | 1,763,981 | 1,820,962 |
| LONG-TERM DEBT DUE AFTER ONE YEAR | 347,649 | 44,652 |
| NONCURRENT LIABILITIES | 522,135 | 494,158 |
| CONTINGENCIES AND COMMITMENTS | | |
| SHAREHOLDERS' EQUITY | | |
| Capital stock | | |
| Preferred – authorized 20,000,000 shares (\$0.01 par value), none issued | - | - |
| Common – authorized 150,000,000 shares (\$0.01 par value); issued and outstanding – 84,538,107 and 82,102,029 shares, respectively | 845 | 821 |
| Additional capital | 507,133 | 415,078 |
| Unamortized executive stock plan expense | (33,757) | (24,412) |
| Accumulated other comprehensive income (loss) | 2,970 | (35,335) |
| Retained earnings | 858,601 | 725,382 |
| Total shareholders' equity | 1,335,792 | 1,081,534 |
| | \$ 3,969,557 | \$ 3,441,306 |

See Notes to Consolidated Financial Statements.

FLUOR CORPORATION
CONSOLIDATED STATEMENT OF CASH FLOWS

| (in thousands) | Year Ended December 31 | | |
|--|------------------------|------------|------------|
| | 2004 | 2003 | 2002 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Net earnings | \$ 186,695 | \$ 157,450 | \$ 163,615 |
| Adjustments to reconcile net earnings to cash provided (utilized) by operating activities: | | | |
| Depreciation of fixed assets | 87,036 | 79,676 | 77,989 |
| Amortization of intangibles | 4,852 | 1,257 | — |
| Restricted stock amortization | 16,039 | 12,526 | 10,433 |
| Cumulative effect of change in accounting principle | — | 10,389 | — |
| Deferred taxes | 4,054 | 48,284 | 45,357 |
| Stock option tax benefit | 14,009 | 3,652 | 2,476 |
| Retirement plan accrual (contribution), net | 14,815 | (620) | (79,500) |
| Unbilled fees receivable | (36,792) | (21,940) | (5,999) |
| Special provision, net of cash payments | — | — | (1,558) |
| Provisions for impairment of assets | — | 14,817 | 31,145 |
| Changes in operating assets and liabilities, excluding effects of business acquisitions/dispositions | (343,265) | (672,822) | (23,562) |
| Gain on sale of real estate and residual property interest | (12,545) | — | — |
| Insurance proceeds | 3,832 | 84,055 | 35,411 |
| Equity in earnings of investees | (1,317) | (114) | (13,186) |
| Other, net | (18,928) | (20,336) | (46,876) |
| Cash provided (utilized) by operating activities | (81,515) | (303,726) | 195,745 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Capital expenditures: | | | |
| Continuing operations | (104,432) | (79,183) | (63,014) |
| Discontinued operations | — | (2,583) | (15,960) |
| Acquisitions, net | (33,000) | (54,531) | — |
| Investments, net | 358 | (13,895) | 21,944 |
| Proceeds from sale of real estate and residual property interest | 58,607 | — | — |
| Proceeds from disposal of property, plant and equipment | 22,151 | 26,065 | 63,041 |
| Proceeds from sale of subsidiaries | — | 31,926 | 50,955 |
| Other, net | (4,161) | 1,046 | 2,385 |
| Cash provided (utilized) by investing activities | (60,477) | (91,155) | 59,351 |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Cash dividends paid | (53,476) | (52,287) | (51,485) |
| Proceeds from issuance of convertible debt | 330,000 | — | — |
| Debt issuance costs | (7,490) | — | — |
| Repayment of facilities financing | (128,581) | — | — |
| Increase (decrease) in short-term borrowings, net | 8,471 | 121,469 | (38,175) |
| Stock options exercised | 61,687 | 28,502 | 14,851 |
| Purchases of common stock | — | (2,691) | (19,199) |
| Other, net | (586) | (2,032) | (1,237) |
| Cash provided (utilized) by financing activities | 210,025 | 92,961 | (95,245) |
| Effect of exchange rate changes on cash | 39,982 | 45,055 | 20,862 |
| Increase (decrease) in cash and cash equivalents | 108,015 | (256,865) | 180,713 |
| Cash and cash equivalents at beginning of year | 496,502 | 753,367 | 572,654 |
| Cash and cash equivalents at end of year | \$ 604,517 | \$ 496,502 | \$ 753,367 |

See Notes to Consolidated Financial Statements.

FLUOR CORPORATION

CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY

| (in thousands, except per share amounts) | Shares | Amount | Additional Capital | Unamortized Executive Stock Plan Expense | Accumulated Other Comprehensive Income (Loss) | Retained Earnings | Total |
|--|--------|--------|-----------------------|---|--|----------------------|--------------|
| BALANCE AT DECEMBER 31, 2001 | 80,107 | \$ 801 | \$ 352,960 | \$ (22,779) | \$ (49,805) | \$ 508,089 | \$ 789,266 |
| Comprehensive income | | | | | | | |
| Net earnings | – | – | – | – | – | 163,615 | 163,615 |
| Foreign currency translation adjustment (net of deferred taxes of \$1,623) | – | – | – | – | 2,538 | – | 2,538 |
| Pension plan adjustment (net of deferred taxes of \$12,307) | – | – | – | – | (28,716) | – | (28,716) |
| Comprehensive income | | | | | | | 137,437 |
| Cash dividends (\$0.64 per share) | | | | | | (51,485) | (51,485) |
| Exercise of stock options | 618 | 6 | 14,845 | – | – | – | 14,851 |
| Stock option tax benefit | – | – | 2,476 | – | – | – | 2,476 |
| Amortization of executive stock plan expense | – | – | – | 10,433 | – | – | 10,433 |
| Purchases of common stock | (726) | (7) | (18,869) | – | – | – | (18,876) |
| Cancellation of restricted stock | (56) | – | (1,237) | 1,002 | – | – | (235) |
| Issuance of restricted stock | 245 | 2 | 7,257 | (7,259) | – | – | – |
| BALANCE AT DECEMBER 31, 2002 | 80,188 | 802 | 357,432 | (18,603) | (75,983) | 620,219 | 883,867 |
| Comprehensive income | | | | | | | |
| Net earnings | – | – | – | – | – | 157,450 | 157,450 |
| Foreign currency translation adjustment (net of deferred taxes of \$24,711) | – | – | – | – | 38,650 | – | 38,650 |
| Pension plan adjustment (net of deferred taxes of \$857) | – | – | – | – | 1,998 | – | 1,998 |
| Comprehensive income | | | | | | | 198,098 |
| Cash dividends (\$0.64 per share) | – | – | – | – | – | (52,287) | (52,287) |
| Exercise of stock options | 1,101 | 12 | 28,490 | – | – | – | 28,502 |
| Stock option tax benefit | – | – | 3,652 | – | – | – | 3,652 |
| Amortization of executive stock plan expense | – | – | – | 12,526 | – | – | 12,526 |
| Purchases of common stock | (94) | (1) | (2,690) | – | – | – | (2,691) |
| Restricted stock cancelled for withholding tax | (75) | (1) | (1,684) | – | – | – | (1,685) |
| Conversion of restricted stock units | – | – | 2,387 | 11,196 | – | – | 13,583 |
| Cancellation of restricted stock | (97) | (1) | (3,534) | 1,504 | – | – | (2,031) |
| Issuance of restricted stock | 1,079 | 10 | 31,025 | (31,035) | – | – | – |
| BALANCE AT DECEMBER 31, 2003 | 82,102 | 821 | 415,078 | (24,412) | (35,335) | 725,382 | 1,081,534 |
| Comprehensive income | | | | | | | |
| Net earnings | – | – | – | – | – | 186,695 | 186,695 |
| Foreign currency translation adjustment (net of deferred taxes of \$25,469) | – | – | – | – | 42,103 | – | 42,103 |
| Pension plan adjustment (net of deferred taxes of \$1,628) | – | – | – | – | (3,798) | – | (3,798) |
| Comprehensive income | | | | | | | 225,000 |
| Cash dividends (\$0.64 per share) | – | – | – | – | – | (53,476) | (53,476) |
| Exercise of stock options | 2,011 | 20 | 61,667 | – | – | – | 61,687 |
| Stock option tax benefit | – | – | 14,009 | – | – | – | 14,009 |
| Amortization of executive stock plan expense | – | – | – | 16,039 | – | – | 16,039 |
| Restricted stock cancelled for withholding tax | (213) | (2) | (8,412) | – | – | – | (8,414) |
| Cancellation of restricted stock | (31) | (1) | (698) | 112 | – | – | (587) |
| Issuance of restricted stock | 669 | 7 | 25,489 | (25,496) | – | – | – |
| BALANCE AT DECEMBER 31, 2004 | 84,538 | \$ 845 | \$ 507,133 | \$ (33,757) | \$ 2,970 | \$ 858,601 | \$ 1,335,792 |

See Notes to Consolidated Financial Statements.

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Major Accounting Policies

Principles of Consolidation

The financial statements include the accounts of the company and its subsidiaries. The equity method of accounting is used for investment ownership ranging from 20 percent to 50 percent. Investment ownership of less than 20 percent is accounted for on the cost method. Certain contracts are executed jointly through partnerships and joint ventures with unrelated third parties. The company recognizes its proportional share of venture revenues, costs and operating profits in its Consolidated Statement of Earnings and generally uses the one-line equity method of accounting in the Consolidated Balance Sheet. The company evaluates the applicability of Financial Accounting Standards Board (“FASB”) Interpretation No. 46 (Revised), “Consolidation of Variable Interest Entities” (FIN 46-R) (see Financing Arrangements) to partnerships and joint ventures at the inception of its participation to ensure its accounting is in accordance with the appropriate standards. There are no such financing entities in use at the present time.

As more fully described in the Discontinued Operations Note, in September 2001, the company adopted a plan to dispose of certain non-core operations. As a result, certain non-core operations are presented as discontinued operations. All significant intercompany transactions of consolidated subsidiaries are eliminated. Certain amounts in 2002 and 2003 have been reclassified to conform with the 2004 presentation.

Use of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect reported amounts. These estimates are based on information available as of the date of the financial statements. Therefore, actual results could differ from those estimates.

Cash and Cash Equivalents

Cash and cash equivalents include securities with maturities of 90 days or less at the date of purchase. Securities with maturities beyond 90 days, when present, are classified as marketable securities within current assets and are carried at fair value.

Engineering and Construction Contracts

The company recognizes engineering and construction contract revenues using the percentage-of-completion method, based primarily on contract costs incurred to date compared with total estimated contract costs. Customer-furnished materials, labor and equipment, and in certain cases subcontractor materials, labor and equipment, are included in revenues and cost of revenues when management believes that the company is responsible for the ultimate acceptability of the project. Contracts are segmented between types of services, such as engineering and construction, and accordingly, gross margin related to each activity is recognized as those separate services are rendered. Changes to total estimated contract costs or losses, if any, are recognized in the period in which they are determined. Revenues recognized in excess of amounts billed are classified as current assets under contract work in progress. Amounts billed to clients in excess of revenues recognized to date are classified as current liabilities under advance billings on contracts. The company anticipates that substantially all incurred costs associated with contract work in progress at December 31, 2004 will be billed and collected in 2005. The company recognizes certain significant claims for recovery of incurred costs when it is probable that the claim will result in additional contract revenue and when the amount of the claim can be reliably estimated. Unapproved change orders are accounted for in revenue and cost when it is probable that the costs will be recovered through a change in the contract price. In circumstances where recovery is considered probable but the revenues cannot be reliably estimated, costs attributable to change orders are deferred pending determination of contract price.

Depreciation and Amortization

Additions to property, plant and equipment are recorded at cost. Assets are depreciated principally using the straight-line method over the following estimated useful lives: buildings and improvements — six to 50 years and machinery and equipment — one to 10 years. Leasehold improvements are amortized over the shorter of their economic lives or the lease terms.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

In June 2001, the FASB issued Statement of Financial Accounting Standards (“SFAS”) No. 142, “Goodwill and Other Intangible Assets” (SFAS 142) effective for the company’s calendar year 2002. Under SFAS 142, goodwill is no longer amortized but is subject to annual impairment tests. For purposes of impairment testing, goodwill is allocated to the applicable reporting units based on the current reporting structure. During 2004, the company completed its annual goodwill impairment tests in the first quarter and has determined that none of the goodwill is impaired.

Intangibles arising from business acquisitions are amortized over the useful lives of those assets, ranging from one to nine years.

Income Taxes

Deferred tax assets and liabilities are recognized for the expected future tax consequences of events that have been recognized in the company’s financial statements or tax returns.

Earnings Per Share

Basic earnings per share (“EPS”) are calculated by dividing earnings from continuing operations, loss from discontinued operations, cumulative effect of change in accounting principle and net earnings by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the assumed conversion of all dilutive securities, using the treasury stock method. Potentially dilutive securities outstanding include employee stock options and restricted stock, a warrant for the purchase of 460,000 shares and the 1.5 percent Convertible Senior Notes (see Financing Arrangements below for information about the Notes.)

For the period ended December 31, 2004, 900 shares of unvested restricted stock were not included in the computation of diluted earnings per share because these securities are antidilutive. Antidilutive options and unvested restricted stock not included in the computation of diluted earnings per share for the period ended December 31, 2003 were 887,381 and 17,403, respectively, and 4,430,865 and 763,922, respectively for the period ended December 31, 2002.

Dilutive securities included in the company’s diluted EPS calculation are as follows:

| | Year Ended December 31 | | |
|---|------------------------|------|------|
| | 2004 | 2003 | 2002 |
| (shares in thousands) | | | |
| Employee stock options/restricted stock | 903 | 633 | 509 |
| Warrant | 330 | 110 | – |
| | 1,233 | 743 | 509 |

Advances from Affiliate

Advances from affiliate relate to cash received by a partnership from advance billings on contracts, which are made available to the partners. Such advances, when outstanding, are classified as an operating liability of the company. During 2004, all advances were substantially repaid to the partnership and used in project execution. At December 31, 2004, the company’s net investment in the partnership is included in Investments in the accompanying Consolidated Balance Sheet.

Derivatives and Hedging

The company uses currency options and forward exchange contracts to hedge certain foreign currency transactions entered into in the ordinary course of business. At December 31, 2004, the company had approximately \$54 million of forward exchange contracts outstanding relating to engineering and construction contract obligations. The company does not engage in currency speculation. The forward exchange contracts generally require the company to exchange U.S. dollars for foreign currencies at maturity, at rates agreed to at inception of the contracts. If the counterparties to the exchange contracts do not fulfill their obligations to deliver the contracted currencies, the company could be at risk for any currency related fluctuations. The contracts are of varying duration, none of which extend beyond March 2007. The company formally documents its hedge relationships at the inception of the agreements, including identification of the hedging instruments and the hedged items, as well as its risk management objectives and strategies for undertaking the hedge transaction. The

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

company also formally assesses both at inception and at least quarterly thereafter, whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in the fair value of the hedged items. All existing fair value hedges are determined to be highly effective. As a result, the impact to earnings due to hedge ineffectiveness is immaterial for 2004, 2003 and 2002.

The company limits exposure to foreign currency fluctuations in most of its engineering and construction contracts through provisions that require client payments in U.S. dollars or other currencies corresponding to the currency in which costs are incurred. As a result, the company generally does not need to hedge foreign currency cash flows for contract work performed. Under certain limited circumstances, such foreign currency payment provisions could be deemed embedded derivatives under SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended (SFAS 133). As of December 31, 2004 and 2003, the company had no significant embedded derivatives in any of its contracts.

In April 2003 the FASB issued SFAS No. 149, "Amendments of Statement 133 on Derivative Instruments and Hedging Activities" (SFAS 149). SFAS 149 amends and clarifies accounting for derivative instruments embedded in other contracts, and for hedging activities under SFAS 133. SFAS 149 is effective for contracts entered into or modified after June 30, 2003, and for hedging relationships designated after June 30, 2003. The adoption of the provisions of SFAS 149 did not have a material effect on the company's consolidated financial statements.

Concentrations of Credit Risk

The majority of accounts receivable and all contract work in progress are from clients in various industries and locations throughout the world. Most contracts require payments as the projects progress or in certain cases advance payments. The company generally does not require collateral, but in most cases can place liens against the property, plant or equipment constructed or terminate the contract if a material default occurs. The company maintains adequate reserves for potential credit losses and such losses have been minimal and within management's estimates.

Stock Plans

The company accounts for stock-based compensation using the intrinsic value method prescribed by Accounting Principles Board (APB) Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations (APB 25). Accordingly, compensation cost for stock options is measured as the excess, if any, of the quoted market price of the company's stock at the date of the grant over the amount an employee must pay to acquire the stock. All unvested options outstanding under the company's option plans have grant prices equal to the market price of the company's stock on the date of grant. Compensation cost for stock appreciation rights and performance equity units is recorded based on the quoted market price of the company's stock at the end of the period.

In December 2004, the FASB issued SFAS 123-R, "Share-Based Payment" (SFAS 123-R), which is a revision of SFAS 123, "Accounting for Stock-Based Compensation." SFAS 123-R supersedes APB 25 and amends SFAS 95, "Statement of Cash Flows." Generally, the approach in SFAS 123-R is similar to the approach described in SFAS 123. However, SFAS 123-R requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. Pro forma disclosure is no longer an alternative.

SFAS 123-R must be adopted no later than July 1, 2005. Early adoption will be permitted in periods in which financial statements have not yet been issued. The company will adopt SFAS 123-R on January 1, 2005, using the "modified retrospective" method. Under this method, compensation cost is recognized beginning with the effective date (a) based on the requirements of SFAS 123-R for all share-based payments granted after the effective date and (b) based on the requirements of SFAS 123 for all awards granted to employees prior to the effective date of SFAS 123-R that remain unvested on the adoption date.

As permitted by SFAS 123, the company currently accounts for share-based payments to employees using the intrinsic value method pursuant to APB 25 and, as such, recognizes no compensation cost for employee stock options. Accordingly, the adoption of SFAS 123-R's fair value method will have an impact on results of operations, although it will have no impact on overall financial position. The impact of adoption of SFAS 123-R will not be material based on unvested options outstanding at December 31, 2004. Had SFAS 123-R been adopted in prior periods, the impact of that standard would be as presented in the disclosure of pro forma earnings and earnings per share below.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

Currently under APB 25, no compensation cost is recognized for unvested stock options where the grant price is equal to the market price on the date of grant and the vesting provisions are based only on the passage of time. Had the company recorded compensation expense using the accounting method recommended by SFAS 123, net earnings and diluted earnings per share would have been reduced to the pro forma amounts as follows:

| Year Ended (in thousands) | December 31 | | |
|---|-------------|------------|------------|
| | 2004 | 2003 | 2002 |
| Net earnings | | | |
| As reported | \$ 186,695 | \$ 157,450 | \$ 163,615 |
| Stock-based employee compensation expense, net of tax | (8,642) | (8,577) | (8,340) |
| Pro forma | \$ 178,053 | \$ 148,873 | \$ 155,275 |
| Basic net earnings per share | | | |
| As reported | \$ 2.29 | \$ 1.97 | \$ 2.06 |
| Pro forma | \$ 2.18 | \$ 1.86 | \$ 1.95 |
| Diluted net earnings per share | | | |
| As reported | \$ 2.25 | \$ 1.95 | \$ 2.05 |
| Pro forma | \$ 2.15 | \$ 1.84 | \$ 1.94 |

Comprehensive Income (Loss)

SFAS 130, "Reporting Comprehensive Income," establishes standards for reporting and displaying comprehensive income and its components in the consolidated financial statements. The company reports the cumulative foreign currency translation adjustments and adjustments related to recognition of minimum pension liabilities as components of accumulated other comprehensive income (loss). At December 31, 2004, accumulated other comprehensive income (loss) included cumulative foreign currency translation adjustments of \$33.5 million (net of deferred taxes of \$20.0 million) and adjustments related to recognition of minimum pension liabilities of \$(30.5) million (net of deferred taxes of \$13.1 million).

Beginning in 2003 and continuing through 2004, exchange rates for functional currencies for most of the company's international operations strengthened against the U.S. dollar resulting in unrealized translation gains that are reflected in the cumulative translation component of other comprehensive income. Most of these unrealized gains relate to cash balances held in currencies other than the U.S. dollar.

Discontinued Operations

In September 2001, the Board of Directors approved a plan to dispose of certain non-core elements of the company's construction equipment and temporary staffing operations. In June 2003, the company completed the sale of the last equipment dealership operation resulting in cash proceeds of \$31.9 million, which approximated its carrying value. Prior to completion of the sale, the company recorded an additional after-tax impairment provision in the first quarter of 2003 of \$13.5 million, which included adjustments to deferred taxes, to recognize further deterioration in its fair value due to continued severely depressed conditions in the equipment rental industry.

Results of operations for all periods presented have been reclassified and are presented as discontinued operations. Interest expense was not reclassified to discontinued operations in connection with the non-core businesses because disposal of those operations did not include any debt to be assumed by the buyers.

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The revenues and earnings (loss) from discontinued operations are as follows:

| | Year Ended December 31 | |
|--|------------------------|------------|
| | 2003 | 2002 |
| (in thousands) | | |
| Revenues: | | |
| Dealership operations | \$ 30,097 | \$ 155,909 |
| Other equipment operations | — | 7,880 |
| Temporary staffing operations | 34 | 67,661 |
| Total revenues | \$ 30,131 | \$ 231,450 |
| Earnings (Loss) from Discontinued Operations: | | |
| Dealership operations | \$ 2,575 | \$ 4,214 |
| Other equipment operations | 117 | 213 |
| Temporary staffing operations | (404) | (4,036) |
| Earnings from discontinued operations before tax | 2,288 | 391 |
| Provision for taxes | 800 | 891 |
| Earnings (loss) from discontinued operations | \$ 1,488 | \$ (500) |
| Loss on disposal before tax | \$ (7,386) | \$ (8,770) |
| Provision for taxes (tax benefit) | 5,718 | (2,909) |
| Loss on disposal | \$ (13,104) | \$ (5,861) |

There have been no results of operations or assets or liabilities reported as discontinued operations for any period subsequent to June 30, 2003.

Business Investments and Acquisitions

From time to time, the company enters into investment arrangements, including joint ventures, that are related to its engineering and construction business.

In January 2003, the company acquired Del-Jen, Inc. (“Del-Jen”), a leading provider of services to the Departments of Defense and Labor. The acquisition expanded the company’s ability to provide services in the government outsourcing market and is reported in the company’s Government segment. Del-Jen was acquired for \$33.3 million in cash. In connection with this acquisition, the company recorded goodwill of \$24.0 million and intangible assets of \$3.2 million. The intangible assets are being amortized over useful lives ranging from three to seven years.

In March 2003, the company acquired five specialty operations and maintenance (“O&M”) business groups from Philip Services Corporation. The acquired businesses, which have been named Plant Performance Services (“P2S”), expand and strengthen the O&M services business component of the Global Services segment and complement the company’s core engineering, procurement, and construction business. The business groups were acquired for \$21.2 million in cash. The seller retained the working capital for these businesses. Acquisition cost in excess of tangible assets acquired amounted to \$11.5 million (goodwill of \$8.7 million and intangible assets of \$2.8 million). The intangible assets are being amortized over useful lives ranging from one to five years.

In November 2003, the company acquired the International Division of J.A. Jones Construction Company (J.A. Jones), which provides design-build and construction services to the U.S. Government. This acquisition further expanded the company’s portfolio of government business. J.A. Jones has been renamed J.A. Jones International, LLC and is reported in the Government segment. The acquisition did not have a material impact on the company’s consolidated financial statements.

In February 2004, Del-Jen acquired Trend Western Technical Corporation, a provider of logistics and operations services to military bases in the United States and Guam for \$33.0 million in cash. This acquisition further enhances the company’s ability to serve the federal government marketplace and expands the service offering and the international reach of Del-Jen.

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The company recorded goodwill of \$18.0 million and intangible assets of \$10.0 million. The intangible assets are being amortized over useful lives ranging from four to nine years. The acquisition did not have a material impact on the company's consolidated financial statements.

The company's consolidated financial statements include the operating results of these businesses from the dates of acquisition. Pro forma results of operations have not been presented because the effects of these acquisitions were not material on either an individual or aggregate basis to the company's consolidated results of operations.

Consolidated Statement of Cash Flows

Cash flows as shown in the Consolidated Statement of Cash Flows and changes in operating assets and liabilities shown below include the effects of discontinued operations on a consolidated basis, without separate identification and classification of discontinued operations.

The changes in operating assets and liabilities as shown in the Consolidated Statement of Cash Flows comprise:

| | Year Ended December 31 | | |
|---|------------------------|---------------------|--------------------|
| | 2004 | 2003 | 2002 |
| (in thousands) | | | |
| (Increase) decrease in: | | | |
| Accounts and notes receivable | \$ (116,880) | \$ (81,185) | \$ 70,937 |
| Contract work in progress | (249,596) | (394,475) | (49,361) |
| Inventories | (13,717) | (1,957) | 36,666 |
| Other current assets | 4,114 | (35,935) | (7,392) |
| Increase (decrease) in: | | | |
| Accounts payable | 150,453 | 111,182 | 59,267 |
| Advances from affiliate | (44,548) | (212,782) | (282,084) |
| Advance billings on contracts | (90,986) | (43,780) | 100,419 |
| Accrued liabilities | 17,895 | (13,890) | 47,986 |
| (Increase) in operating assets and liabilities | \$ (343,265) | \$ (672,822) | \$ (23,562) |
| Cash paid during the period for: | | | |
| Interest | \$ 13,685 | \$ 10,028 | \$ 8,780 |
| Income taxes | \$ 62,493 | \$ 22,962 | \$ 46,485 |
| Non-cash investing and financing activities: | | | |
| Consolidation of leased property, plant and equipment | \$ — | \$ (106,957) | \$ — |
| Consolidation of lease financing | \$ — | \$ 127,021 | \$ — |

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

Income Taxes

The income tax expense (benefit) included in the Consolidated Statement of Earnings is as follows:

| | Year Ended December 31 | | |
|---|------------------------|------------------|------------------|
| | 2004 | 2003 | 2002 |
| (in thousands) | | | |
| Current: | | | |
| Federal | \$ 8 | \$ 3,183 | \$ 4,904 |
| Foreign | 78,899 | 37,279 | 33,406 |
| State and local | 4,880 | 5,996 | 4,863 |
| Total current | 83,787 | 46,458 | 43,173 |
| Deferred: | | | |
| Federal | 7,252 | 38,770 | 34,027 |
| Foreign | 6,126 | 3,953 | 14,771 |
| State and local | (2,702) | 409 | (3,441) |
| Total deferred | 10,676 | 43,132 | 45,357 |
| Total income tax expense (benefit) | \$ 94,463 | \$ 89,590 | \$ 88,530 |

The income tax expense (benefit) applicable to continuing operations, discontinued operations and cumulative effect of change in accounting principle is as follows:

| | Year Ended December 31 | | |
|--|------------------------|------------------|------------------|
| | 2004 | 2003 | 2002 |
| (in thousands) | | | |
| Provision for continuing operations: | | | |
| Current | \$ 83,787 | \$ 54,756 | \$ 56,249 |
| Deferred | 10,676 | 33,770 | 34,299 |
| Total provision for continuing operations | 94,463 | 88,526 | 90,548 |
| Provision (benefit) for discontinued operations: | | | |
| Current | — | (8,298) | (13,076) |
| Deferred | — | 14,816 | 11,058 |
| Total provision (benefit) for discontinued operations | — | 6,518 | (2,018) |
| Provision (benefit) for cumulative effect of change in accounting principle: | | | |
| Current | — | — | — |
| Deferred | — | (5,454) | — |
| Total provision (benefit) for cumulative effect of change in accounting principle | — | (5,454) | — |
| Total income tax expense (benefit) | \$ 94,463 | \$ 89,590 | \$ 88,530 |

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

A reconciliation of U.S. statutory federal income tax expense to income tax expense on earnings from continuing operations is as follows:

| | Year Ended December 31 | | |
|---|------------------------|------------------|------------------|
| | 2004 | 2003 | 2002 |
| (in thousands) | | | |
| U.S. statutory federal tax expense | \$ 98,405 | \$ 93,793 | \$ 91,183 |
| Increase (decrease) in taxes resulting from: | | | |
| Valuation allowance | – | 19,471 | – |
| State and local income taxes | 1,416 | 4,163 | 4,214 |
| Items without tax effect, net | 3,910 | 1,440 | 10,066 |
| Tax return adjustments and settlements | (3,315) | (22,279) | (6,671) |
| Foreign Sales Corporation tax benefit | (3,252) | (3,390) | (4,587) |
| Disposition of assets | (1,288) | – | – |
| Utilization of tax credits | – | (2,855) | – |
| Utilization of foreign loss carryforwards/carrybacks | (1,091) | (939) | (2,218) |
| Utilization of domestic loss carryforwards/carrybacks | (730) | (730) | – |
| Other, net | 408 | (148) | (1,439) |
| Total income tax expense – continuing operations | \$ 94,463 | \$ 88,526 | \$ 90,548 |

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

Deferred taxes reflect the tax effects of differences between the amounts recorded as assets and liabilities for financial reporting purposes and the amounts recorded for income tax purposes. The tax effects of significant temporary differences giving rise to deferred tax assets and liabilities are as follows:

| | December 31 | |
|--|-------------------|-------------------|
| | 2004 | 2003 |
| (in thousands) | | |
| Deferred tax assets: | | |
| Accrued liabilities not currently deductible: | | |
| Employee compensation and benefits | \$ 74,126 | \$ 58,289 |
| Employee time-off accrual | 42,313 | 41,155 |
| Project performance and general reserves | 47,555 | 36,829 |
| Workers' compensation insurance accruals | 12,654 | 22,190 |
| Tax credit carryforwards | 24,870 | 46,641 |
| Tax basis of investments in excess of book basis | 23,878 | 23,558 |
| Net operating loss carryforwards | 16,556 | 20,703 |
| Capital loss carryforwards | 10,318 | 10,271 |
| Lease related expenditures | 8,586 | 6,838 |
| Unrealized currency loss | 2,294 | 1,790 |
| Translation adjustments | — | 5,509 |
| Other | 9,656 | 15,012 |
| Total deferred tax assets | 272,806 | 288,785 |
| Valuation allowance for deferred tax assets | (57,914) | (63,670) |
| Deferred tax assets, net | \$ 214,892 | \$ 225,115 |
| Deferred tax liabilities: | | |
| Residual U.S. tax on unremitted non-U.S. earnings | \$ (27,500) | \$ (29,426) |
| Translation adjustments | (14,781) | — |
| Book basis of property, equipment and other capital costs in excess of tax basis | (7,964) | (6,532) |
| Other | (5,105) | (4,556) |
| Total deferred tax liabilities | (55,350) | (40,514) |
| Net deferred tax assets | \$ 159,542 | \$ 184,601 |

The company has U.S. and non-U.S. net operating loss carryforwards of approximately \$40 million and \$10 million, respectively, at December 31, 2004. The utilization of the U.S. losses are subject to certain limitations. Of the \$40 million U.S. losses, \$36 million will expire in the years 2020 and 2021 while the remaining \$4 million will expire in the year 2005. The non-U.S. losses largely relate to the company's operations in the United Kingdom, Germany and Malaysia, and can be carried forward indefinitely until fully utilized.

The company has U.S. and non-U.S. capital loss carryforwards of approximately \$14 million and \$15 million, respectively, at December 31, 2004. The U.S. capital loss will expire in 2006 whereas the non-U.S. losses may be carried forward indefinitely.

The company has foreign tax credit carryforwards of approximately \$17 million, of which \$11 million will expire in 2011 and \$6 million in 2012. The company also has alternative minimum tax credit carryforwards of approximately \$8 million, which will never expire.

The company maintains a valuation allowance to reduce certain deferred tax assets to amounts that are more likely than not to be realized. This allowance primarily relates to the deferred tax assets established for foreign tax credit and capital loss carryforwards, certain project performance reserves and the net operating loss carryforwards of U.S. and certain

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

non-U.S. subsidiaries. The utilization of these carryforwards resulted in a net decrease of \$5.8 million in the valuation allowance as of December 31, 2004.

Residual income taxes of approximately \$5 million have not been provided on approximately \$14 million of undistributed earnings of certain foreign subsidiaries at December 31, 2004 because the company intends to keep those earnings reinvested indefinitely.

United States and foreign earnings from continuing operations before taxes are as follows:

| | Year Ended December 31 | | |
|----------------|------------------------|-------------------|-------------------|
| | 2004 | 2003 | 2002 |
| (in thousands) | | | |
| United States | \$ 39,610 | \$ 113,038 | \$ 116,481 |
| Foreign | 241,548 | 154,943 | 144,043 |
| Total | \$ 281,158 | \$ 267,981 | \$ 260,524 |

The decrease in United States earnings from operations during 2004 was principally the result of the decline in profitability of the Power segment.

Retirement Benefits

The company sponsors contributory and non-contributory defined contribution retirement and defined benefit pension plans for eligible employees. Contributions to defined contribution retirement plans are based on a percentage of the employee's compensation. Expense recognized for these plans of approximately \$46 million, \$50 million and \$52 million in the years ended December 31, 2004, 2003 and 2002, respectively, is primarily related to domestic engineering and construction operations. Contributions to defined benefit pension plans are generally at the minimum annual amount required by applicable regulations. During 2004, the company contributed \$15 million to the domestic defined benefit cash balance plan and an aggregate \$15 million to non-U.S. pension plans. Payments to retired employees under these plans are generally based upon length of service, age and/or a percentage of qualifying compensation. The defined benefit pension plans are primarily related to domestic and international engineering and construction salaried employees and U.S. craft employees.

In December 2003, the FASB issued a revised SFAS 132, "Employers' Disclosures about Pensions and Other Postretirement Benefits" (SFAS 132-R). This statement amends the disclosure requirements of SFAS 132 to require more details about retirement plan assets, benefit obligations, cash flows and other relevant information. SFAS 132-R is effective for years ending after December 15, 2003, except certain benefit payment and international plan disclosures that are effective for fiscal years ending after June 15, 2004. Disclosures relating to international plans are included for all periods in the accompanying information. The adoption of the disclosure provisions of SFAS 132-R did not have a material effect on the company's consolidated financial statements.

Net periodic pension expense for continuing operations defined benefit pension plans includes the following components:

| | Year Ended December 31 | | |
|--------------------------------------|------------------------|------------------|------------------|
| | 2004 | 2003 | 2002 |
| (in thousands) | | | |
| Service cost | \$ 35,490 | \$ 33,634 | \$ 33,928 |
| Interest cost | 42,594 | 38,358 | 33,988 |
| Expected return on assets | (50,667) | (40,318) | (44,252) |
| Amortization of transition asset | (701) | (758) | (1,690) |
| Amortization of prior service cost | (114) | (77) | 36 |
| Recognized net actuarial loss | 18,547 | 20,999 | 8,958 |
| Net periodic pension expense | \$ 45,149 | \$ 51,838 | \$ 30,968 |

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The ranges of assumptions indicated below cover defined benefit pension plans in Australia, Germany, the United Kingdom, the Netherlands and the United States. These assumptions are based on the then current economic environment in each host country at the end of each respective annual reporting period. The company uses December 31 as the measurement date for its plans.

| | December 31 | | |
|--|-------------|------------|------------|
| | 2004 | 2003 | 2002 |
| For determining benefit obligations at year-end: | | | |
| Discount rates | 5.00-6.00% | 5.50-6.00% | 5.75-7.00% |
| Rates of increase in compensation levels | 3.00-4.00% | 3.00-4.00% | 3.00-4.00% |
| For determining net periodic cost for year: | | | |
| Discount rates | 5.00-6.00% | 5.50-7.00% | 5.75-7.00% |
| Rates of increase in compensation levels | 3.00-4.00% | 3.00-4.00% | 3.00-4.00% |
| Expected long-term rates of return on assets | 5.00-8.00% | 5.00-8.00% | 5.00-9.50% |

The following table sets forth the weighted average target and actual allocations of plan assets:

| | U.S. Defined Benefit Plans | | | Non-U.S. Defined Benefit Plans | | |
|-------------------|----------------------------|----------------------------|------|--------------------------------|----------------------------|------|
| | Target Allocation | Plan Assets December 31 | | Target Allocation | Plan Assets December 31 | |
| | | 2004 | 2003 | | 2004 | 2003 |
| Asset category: | | | | | | |
| Equity securities | 60-70% | 63% | 63% | 40% | 39% | 42% |
| Debt securities | 30-40% | 29% | 28% | 50% | 52% | 54% |
| Real estate | 0% | 0% | 0% | 0% | 1% | 1% |
| Other | 0% | 8% | 9% | 10% | 8% | 3% |
| Total | | 100% | 100% | 100% | 100% | 100% |

The company evaluates the funded status of each of its retirement plans using the above assumptions and determines the appropriate funding level considering applicable regulatory requirements, tax deductibility, reporting considerations and other factors. An extended period of low long-term interest rates has had the effect of increasing plan liabilities and if expected long-term returns on plan assets are not achieved, future funding obligations could increase substantially. Assuming no changes in current assumptions, the company expects to fund approximately \$35 million to \$70 million for the calendar year 2005. If the discount rate were reduced by 25 basis points, plan liabilities would increase by approximately \$32 million.

The investment of assets in defined benefit plans is based on the expected long-term capital market outlook. Asset return assumptions utilizing historical returns, correlations and investment manager forecasts are established for each major asset category including public domestic, international and global equities, private equities and government, corporate and emerging market debt. Investment allocations are determined by each Plan's Investment Committee and/or Trustees. Long-term allocation guidelines are set and expressed in terms of a target and target range allocation for each asset class to provide portfolio management flexibility. The asset allocation is diversified to maintain risk at a reasonable level without sacrificing return. Factors including the future growth in the number of plan participants and forecasted benefit obligations, inflation and the rate of salary increases are also considered in developing asset allocations and target return assumptions. In the case of certain foreign plans, asset allocations may be governed by local requirements. While most of the company's plans are not prohibited from investing in the company's capital stock, there are no such directed investments at the present time.

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The following benefit payments for defined benefit pension plans, which reflect expected future service, as appropriate, are expected to be paid:

| Year Ended December 31, (in thousands) | |
|---|-----------|
| 2005 | \$ 42,218 |
| 2006 | 43,943 |
| 2007 | 47,521 |
| 2008 | 50,029 |
| 2009 | 52,632 |
| 2010 – 2014 | 290,245 |

The following table sets forth the change in benefit obligation, plan assets and funded status of all of the company's defined benefit pension plans:

| | December 31 | |
|---|--------------------|--------------------|
| (in thousands) | 2004 | 2003 |
| Change in pension benefit obligation | | |
| Benefit obligation at beginning of period | \$ 747,309 | \$ 600,261 |
| Service cost | 35,490 | 33,634 |
| Interest cost | 42,594 | 38,358 |
| Employee contributions | 4,431 | 3,689 |
| Currency translation | 36,166 | 50,832 |
| Actuarial loss | 10,902 | 54,436 |
| Benefits paid | (37,839) | (33,901) |
| Benefit obligation at end of period | \$ 839,053 | \$ 747,309 |
| Change in plan assets | | |
| Fair value at beginning of period | \$ 686,268 | \$ 533,567 |
| Actual return on plan assets | 48,022 | 89,333 |
| Company contributions | 30,334 | 52,458 |
| Employee contributions | 4,431 | 3,689 |
| Currency translation | 27,368 | 41,122 |
| Benefits paid | (37,839) | (33,901) |
| Fair value at end of period | \$ 758,584 | \$ 686,268 |
| Funded status | \$ (80,469) | \$ (61,041) |
| Unrecognized net actuarial loss | 277,664 | 245,924 |
| Unrecognized prior service cost | (293) | (364) |
| Unrecognized net asset | 23 | (673) |
| Net amount recognized | \$ 196,925 | \$ 183,846 |

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

Defined benefit pension plan amounts recognized in the Consolidated Balance Sheet as of December 31, 2004 and 2003 are as follows:

| | December 31 | |
|--------------------------------------|-------------------|-------------------|
| | 2004 | 2003 |
| (in thousands) | | |
| Pension assets | \$ 187,455 | \$ 173,613 |
| Accrued benefit cost | (34,124) | (27,935) |
| Accumulated other comprehensive loss | 43,594 | 38,168 |
| Net amount recognized | \$ 196,925 | \$ 183,846 |

The following table sets forth selected aggregate information for defined benefit pension plans with benefit obligations in excess of plan assets and accumulated benefit obligation in excess of plan assets as of December 31, 2004 and 2003:

| | Plans with Benefit Obligations in Excess of Plan Assets ⁽¹⁾ | | Plan with Accumulated Benefit Obligations in Excess of Plan Assets | |
|--------------------------------|--|------------|--|------------|
| | December 31 | | December 31 | |
| | 2004 | 2003 | 2004 | 2003 |
| (in thousands) | | | | |
| Projected benefit obligation | \$ 434,723 | \$ 370,639 | \$ 179,864 | \$ 148,104 |
| Accumulated benefit obligation | | | 161,409 | 132,907 |
| Fair value of plan assets | 351,188 | 309,193 | 127,285 | 104,972 |

⁽¹⁾ Includes three non-U.S. plans, one of which also has an accumulated benefit obligations in excess of plan assets

Additional information:

| | | |
|---|----------|----------|
| Increase (decrease) in minimum liability included in other comprehensive loss | \$ 6,189 | \$ (927) |
|---|----------|----------|

In addition to the company's defined benefit pension plans, the company and certain of its subsidiaries provide health care and life insurance benefits for certain retired employees. The health care and life insurance plans are generally contributory, with retiree contributions adjusted annually. Service costs are accrued currently. The accumulated postretirement benefit obligation at December 31, 2004, 2003 and 2002 was determined in accordance with the current terms of the company's health care plans, together with relevant actuarial assumptions and health care cost trend rates projected at annual rates ranging from 10 percent in 2005 down to 5 percent in 2010 and beyond. The effect of a 1 percent annual increase in these assumed cost trend rates would increase the accumulated postretirement benefit obligation and the aggregate of the annual service and interest costs by approximately \$1.7 million and \$0.1 million, respectively. The effect of a 1 percent annual decrease in these assumed cost trend rates would decrease the accumulated postretirement benefit obligation and the aggregate of the annual service and interest costs by approximately \$1.6 million and \$0.1 million, respectively.

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

Net periodic postretirement benefit cost for continuing operations includes the following components:

| | Year Ended December 31 | | |
|---|------------------------|-----------------|-----------------|
| | 2004 | 2003 | 2002 |
| (in thousands) | | | |
| Service cost | \$ — | \$ — | \$ — |
| Interest cost | 1,808 | 2,243 | 2,055 |
| Expected return on assets | — | — | — |
| Amortization of prior service cost | — | — | — |
| Actuarial adjustment | — | — | 165 |
| Recognized net actuarial loss | 746 | 631 | 114 |
| Net periodic postretirement benefit cost | \$ 2,554 | \$ 2,874 | \$ 2,334 |

The following table sets forth the change in benefit obligation of the company's postretirement benefit plans for continuing operations:

| | Year Ended December 31 | | |
|--|------------------------|--------------------|--------------------|
| | 2004 | 2003 | 2002 |
| (in thousands) | | | |
| Change in postretirement benefit obligation | | | |
| Benefit obligation at beginning of period | \$ 34,545 | \$ 41,533 | \$ 31,429 |
| Service cost | — | — | — |
| Interest cost | 1,808 | 2,243 | 2,055 |
| Employee contributions | 5,558 | 4,650 | 4,215 |
| Actuarial (gain) loss | (609) | (4,588) | 12,091 |
| Benefits paid | (10,383) | (9,293) | (8,257) |
| Benefit obligation at end of period | \$ 30,919 | \$ 34,545 | \$ 41,533 |
| Funded status | \$ (30,919) | \$ (34,545) | \$ (41,533) |
| Unrecognized net actuarial loss | 9,239 | 10,594 | 15,813 |
| Accrued postretirement benefit obligation | \$ (21,680) | \$ (23,951) | \$ (25,720) |

The discount rate used in determining the postretirement benefit obligation was 5.75 percent at December 31, 2004, 6.00 percent at December 31, 2003 and 7.00 percent at December 31, 2002. Benefit payments, as offset by employee contributions, are not expected to change significantly in the future.

On December 8, 2003, the Medicare Prescription Drug Improvement and Modernization Act of 2003 (the "Act") was signed into law. The Act introduced a prescription drug benefit under Medicare (Medicare Part D) and a federal subsidy to sponsors of retirement health care plans that provide a benefit that is at least actuarially equivalent to Medicare Part D. In May 2004, the FASB issued Staff Position 106-2, "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003" (FSP 106-2) providing guidance on accounting for the effects of the Act and specific disclosure requirements. Based on an analysis of the Act, the company has concluded that its retiree medical plans provide benefits that are at least actuarially equivalent to Medicare Part D. The company adopted the provisions of FSP 106-2 as of July 1, 2004 and recorded the effects of the subsidy in measuring net periodic postretirement benefit cost during the quarter ended September 30, 2004. This resulted in a reduction in the accumulated postretirement benefit obligation for the subsidy related to benefits attributed to past service of \$2.9 million and a pretax reduction in net periodic postretirement benefit costs of \$0.3 million for the second half of 2004.

The preceding information does not include amounts related to benefit plans applicable to employees associated with certain contracts with the U.S. Department of Energy because the company is not responsible for the current or future funded status of these plans.

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

Fair Value of Financial Instruments

The estimated fair value of the company's financial instruments are as follows:

| | December 31, 2004 | | December 31, 2003 | |
|--|-------------------|------------|-------------------|------------|
| | Carrying Value | Fair Value | Carrying Value | Fair Value |
| (in thousands) | | | | |
| Assets: | | | | |
| Cash and cash equivalents | \$ 604,517 | \$ 604,517 | \$ 496,502 | \$ 496,502 |
| Notes receivable, including noncurrent portion | 14,520 | 14,520 | 18,933 | 18,933 |
| Long-term investments | 8,023 | 8,491 | 7,458 | 7,926 |
| Liabilities: | | | | |
| Commercial paper, loan notes and notes payable | 129,940 | 129,940 | 221,469 | 221,469 |
| Long-term debt | 347,649 | 393,958 | 44,652 | 46,095 |
| Other noncurrent financial liabilities | 15,557 | 15,557 | 15,413 | 15,413 |
| Other financial instruments: | | | | |
| Foreign currency contracts | (739) | (739) | 147 | 147 |
| Letters of credit | - | 2,118 | - | 1,558 |
| Lines of credit | - | 1,513 | - | 446 |

Fair values were determined as follows:

- The carrying amounts of cash and cash equivalents, short-term notes receivable, commercial paper, loan notes and notes payable approximate fair value because of the short-term maturity of these instruments.
- Long-term investments are based on quoted market prices for these or similar instruments. Long-term notes receivable are estimated by discounting future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings.
- The fair value of long-term debt is estimated based on quoted market prices for the same or similar issues or on the current rates offered to the company for debt of the same maturities.
- Other noncurrent financial liabilities consist primarily of deferred payments, for which cost approximates fair value.
- Foreign currency contracts are estimated by obtaining quotes from brokers.
- Letters of credit and lines of credit amounts are based on fees currently charged for similar agreements or on the estimated cost to terminate or settle the obligations.

Financing Arrangements

In July 2004, the company entered into a new, five-year, \$800 million Senior Credit Facility. The agreement replaced existing facilities totaling \$700 million. Of the total capacity, \$300 million is dedicated to commercial paper back-up lines. The balance is available for letters of credit and funded loans. Borrowings on committed lines bear interest at rates based on the London Interbank Offered Rate ("LIBOR") plus an applicable borrowing margin, or the prime rate. At December 31, 2004, the company utilized \$130 million of these lines to support commercial paper and no amounts were outstanding for funded loans.

The company has a total of \$825 million of committed and uncommitted lines of credit to support letters of credit. At December 31, 2004, \$392 million of these lines of credit were used to support outstanding letters of credit. In addition, the company has \$52 million in uncommitted lines for general cash management purposes.

The weighted average effective interest rate of commercial paper issued at December 31, 2004 was 2.40 percent. During 2004, the company issued commercial paper at a discount with a weighted average effective interest rate of 1.65 percent.

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

Short-term debt comprises:

| | December 31 | |
|------------------------------|-------------------|-------------------|
| | 2004 | 2003 |
| (in thousands) | | |
| Commercial paper | \$ 129,940 | \$ 121,469 |
| Facilities financing | – | 100,000 |
| Total short-term debt | \$ 129,940 | \$ 221,469 |

Long-term debt comprises:

| | December 31 | |
|-----------------------------|-------------------|------------------|
| | 2004 | 2003 |
| (in thousands) | | |
| Convertible Senior Notes | \$ 330,000 | \$ – |
| Facilities financing | – | 27,021 |
| 5.625% Municipal bonds | 17,649 | 17,631 |
| Total long-term debt | \$ 347,649 | \$ 44,652 |

In February 2004, the company issued \$330 million of Convertible Senior Notes due February 15, 2024 and received proceeds of \$323 million, net of underwriting discounts. The notes bear interest at a rate of 1.50 percent per annum with interest payable semi-annually on February 15 and August 15 of each year. On or after February 17, 2005, the notes are convertible into shares of the company's common stock at a conversion rate of 17.875 shares per each \$1,000 principal amount of notes at an initial conversion price of \$55.94 per share, if (a) the closing price of the company's common stock exceeds a specified trigger price for a specified period of time, (b) the company calls the notes for redemption or (c) upon the occurrence of specified corporate transactions. Additionally, conversion of the notes may occur only during the fiscal quarter immediately following the quarter in which the trigger price is achieved. Upon conversion, the company initially had the right to deliver, in lieu of common stock, cash or a combination of cash and shares of the company's stock but, as discussed below, has subsequently irrevocably elected to pay the principal in cash. As of December 31, 2004, neither the conversion price nor trigger price had been achieved since the date of issue.

Holder of notes may require the company to purchase all or a portion of their notes on February 15, 2009, February 15, 2014 and February 15, 2019 at 100 percent of the principal amount plus accrued and unpaid interest. After February 16, 2009, the notes are redeemable at the option of the company, in whole or in part, at 100 percent of the principal amount plus accrued and unpaid interest. In the event of a change of control of Fluor, each holder may require the company to repurchase the notes for cash, in whole or in part, at 100 percent of the principal amount plus accrued and unpaid interest.

In September 2004, the Emerging Issues Task Force ("EITF") reached a final consensus on Issue No. 04-8, "The Effect of Contingently Convertible Debt on Diluted Earnings per Share" ("Issue 04-8"). Contingently convertible debt instruments (commonly referred to as Co-Cos) are financial instruments that add a contingent feature to a convertible debt instrument. The conversion feature is triggered when one or more specified contingencies occur and at least one of these contingencies is based on market price. Prior to the issuance of the final consensus on Issue 04-8 by the EITF, the company applied a widely held interpretation that SFAS 128, "Earnings per Share," allowed the exclusion of common shares underlying contingently convertible debt instruments from the calculation of diluted EPS in instances where conversion depends on the achievement of a specified market price of the issuer's shares.

Issue 04-8 requires that these underlying common shares be included in the diluted EPS computations, if dilutive, regardless of whether the market price contingency or any other contingent factor has been met. However, principal amounts that must be settled entirely in cash may be excluded from the computations. On December 30, 2004, the company irrevocably elected to pay the principal amount of the convertible debentures in cash, and, therefore, there will be no dilutive impact on EPS until the average stock price exceeds the conversion price of \$55.94. Subsequent to December 31, 2004, the conversion price has been exceeded. If the company's stock price is in excess of the conversion price as of March 31, 2005, the company will then use the treasury stock method of accounting for the excess of the market stock price over \$55.94 in

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

calculating diluted EPS. Upon conversion, any stock appreciation amount above the conversion price of \$55.94 will be satisfied by the company through the issuance of common stock which thereafter will be included in calculating both basic and diluted EPS. Because the company has irrevocably elected to pay the principal amount of the debt in cash, previously reported diluted EPS for the first, second, and third quarters of 2004 will not change as a result of the consensus on Issue 04-8.

Certain of the company's engineering office facilities, located in Aliso Viejo, California and Calgary, Canada, were leased through arrangements involving variable interest entities. In December 2003, the FASB issued a revised Interpretation No. 46, "Consolidation of Variable Interest Entities" (FIN 46-R). FIN 46-R provides the principles to consider in determining when variable interest entities must be consolidated in the financial statements of the primary beneficiary. In general, a variable interest entity is an entity used for business purposes that either (a) does not have equity investors with voting rights or (b) has equity investors that are not required to provide sufficient financial resources for the entity to support its activities without additional subordinated financial support. FIN 46-R requires a variable interest entity to be consolidated by a company if that company is subject to a majority of the risk of loss from the variable interest entity's activities or entitled to receive a majority of the entity's residual returns or both. A company that consolidates a variable interest entity is called the primary beneficiary of that entity.

The company's engineering office facilities in Aliso Viejo, California ("Aliso Viejo") and Calgary, Canada ("Calgary") were leased through arrangements involving variable interest entities. Beginning in the first quarter of 2003, the company consolidated these entities in its financial statements as prescribed by FIN 46-R. At December 31, 2003, the effect of this consolidation resulted in an increase of \$100 million and \$27 million in reported short-term and long-term debt, respectively, and an increase in Property, Plant and Equipment of \$107 million. None of the terms of the leasing arrangements or the company's obligations as a lessee were impacted by this change in accounting. The cumulative impact of the difference in earnings, amounting to a charge of \$10.4 million net of tax, relating to prior years was reported in the first quarter of 2003 as the cumulative effect of a change in accounting principle. The debt for these entities provided for interest only payments at interest rates based on a reference rate (LIBOR for the Aliso Viejo facility and Canadian banker's acceptance for the Calgary facility) plus a margin. Maturity on the debt coincided with the term of the leases. Rent payments were equal to the debt service on the underlying financing.

During 2004, the company exercised its options to purchase both the Aliso Viejo (\$100 million) and Calgary (\$29 million) engineering and office facilities. These amounts are reported as repayments of facilities financing in the accompanying Consolidated Statement of Cash Flows.

The Municipal bonds are due June 1, 2019 with interest payable semiannually on June 1 and December 1 of each year, commencing December 1, 1999. The bonds are redeemable, in whole or in part, at the option of the company at a redemption price ranging from 100 percent to 102 percent of the principal amount of the bonds on or after June 1, 2009. In addition, the bonds are subject to other redemption clauses, at the option of the holder, should certain events occur, as defined in the offering prospectus.

In December 2004, the company filed a "shelf" registration statement for the issuance of up to \$500 million of any combination of debt securities or common stock, the proceeds from which could be used for debt retirement, the funding of working capital requirements or other corporate purposes. No securities have been issued under this filing.

Other Noncurrent Liabilities

The company maintains appropriate levels of insurance for business risks. Insurance coverages contain various retention amounts for which the company provides accruals based on the aggregate of the liability for reported claims and an actuarially determined estimated liability for claims incurred but not reported. Other noncurrent liabilities include \$16 million and \$35 million at December 31, 2004 and 2003, respectively, relating to these liabilities. For certain professional liability risks the company's retention amount under its claims-made insurance policies does not include an accrual for claims incurred but not reported because there is insufficient claims history or other reliable basis to support an estimated liability. The company believes that retained professional liability amounts are manageable risks and are not expected to have a material adverse impact on results of operations or financial position.

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The company has deferred compensation and retirement arrangements for certain key executives which generally provide for payments upon retirement, death or termination of employment. At December 31, 2004 and 2003, \$258 million and \$236 million were accrued under these plans and included in noncurrent liabilities.

At December 31, 2004 and 2003, \$34 million and \$28 million, respectively, were included in noncurrent liabilities relating to the minimum pension liability for a non-U.S. plan.

As of December 31, 2004, the company has a remaining unexpended reserve of \$0.9 million associated with its 1999 reorganization. That reserve relates to non-U.S. personnel costs and will be paid as follows: 2005 — \$0.4 million; 2006 — \$0.2 million; 2007 — \$0.1 million; 2008 — \$0.1 million; thereafter — \$0.1 million.

Stock Plans

The company's executive stock plans provide for grants of nonqualified or incentive stock options, restricted stock awards and stock appreciation rights ("SARS"). All executive stock plans are administered by the Organization and Compensation Committee of the Board of Directors ("Committee") comprised of outside directors, none of whom are eligible to participate in the plans. Option grant prices are determined by the Committee and are established at the fair value of the company's common stock at the date of grant. Options and SARS normally extend for 10 years and become exercisable over a vesting period determined by the Committee, which can include accelerated vesting for achievement of performance or stock price objectives.

During the year ended December 31, 2004, the company issued no stock options or SARS as part of its executive incentive program. During the year ended December 31, 2003, the company issued 1,085,950 nonqualified stock options and 51,500 SARS with annual vesting of 25 percent. During the year ended December 31, 2002, the company issued 736,660 nonqualified stock options and 34,300 SARS with annual vesting of 25 percent.

Restricted stock awards issued under the plans provide that shares awarded may not be sold or otherwise transferred until restrictions have lapsed or performance objectives have been attained as established by the Committee. Upon termination of employment, shares upon which restrictions have not lapsed must be returned to the company. Restricted stock granted under the plans totaled 671,050 shares, 1,079,813 shares and 245,110 shares in the years ended December 31, 2004, 2003 and 2002, respectively. The weighted-average grant date fair value of restricted stock granted during the years ended December 31, 2004, 2003 and 2002 was \$38, \$29 and \$30 per share, respectively. Recorded compensation cost, net of tax, for restricted stock plans totaled \$10 million, \$7 million and \$4 million for the years ended December 31, 2004, 2003 and 2002, respectively.

For purposes of calculating the proforma stock-based compensation expense as presented in the table on page F-12, the following weighted-average assumptions were used for new grants in 2003 and 2002. No new grants were made in 2004.

| | December 31 | |
|-------------------------------|-------------|--------|
| | 2003 | 2002 |
| Expected option lives (years) | 5 | 6 |
| Risk-free interest rates | 3.00% | 3.25% |
| Expected dividend yield | 2.21% | 2.20% |
| Expected volatility | 42.06% | 45.50% |

The fair value of each option grant is estimated on the date of grant by using the Black-Scholes option-pricing model. The weighted-average fair value of options granted during the years ended December 31, 2003 and 2002 was \$9 and \$12 per share, respectively.

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The following table summarizes stock option activity:

| | Stock Options | Weighted Average Exercise Price Per Share |
|----------------------------------|---------------|---|
| Outstanding at December 31, 2001 | 4,561,312 | \$ 31 |
| Granted | 736,660 | 30 |
| Expired or canceled | (97,421) | 37 |
| Exercised | (627,896) | 24 |
| Outstanding at December 31, 2002 | 4,572,655 | 31 |
| Granted | 1,085,950 | 29 |
| Expired or canceled | (111,177) | 33 |
| Exercised | (1,101,406) | 26 |
| Outstanding at December 31, 2003 | 4,446,022 | 32 |
| Granted | — | — |
| Expired or canceled | (33,070) | 38 |
| Exercised | (2,010,998) | 31 |
| Outstanding at December 31, 2004 | 2,401,954 | \$ 33 |
| Exercisable at: | | |
| December 31, 2004 | 1,986,761 | \$ 33 |
| December 31, 2003 | 2,693,830 | 32 |
| December 31, 2002 | 3,400,858 | 30 |

At December 31, 2004, there are a maximum of 3,737,298 shares available for future grant. Available for grant includes shares which may be granted by the Committee under the company's various stock plans, as either stock options, on a share-for-share basis, or restricted stock, on the basis of one share for each 1.75 available shares.

At December 31, 2004, options outstanding have exercise prices between \$17 and \$45, with a weighted-average exercise price of \$33 and a weighted-average remaining contractual life of 5.7 years. Of the options outstanding, 465,793 have exercise prices between \$17 and \$26, with a weighted-average exercise price of \$25 and a weighted-average remaining contractual life of 4.5 years; all of these options are exercisable with a weighted-average exercise price of \$25. The remaining 1,936,161 outstanding options have exercise prices between \$27 and \$45, with a weighted-average exercise price of \$35 and a weighted-average remaining contractual life of 6.0 years; 1,520,968 of these options are exercisable with a weighted-average exercise price of \$35.

Lease Obligations

Net rental expense for continuing operations amounted to approximately \$95 million, \$90 million and \$83 million in the years ended December 31, 2004, 2003 and 2002, respectively. The company's lease obligations relate primarily to office facilities, equipment used in connection with long-term construction contracts and other personal property.

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The company's obligations for minimum rentals under non-cancelable operating leases are as follows:

| Year Ended December 31, (in thousands) | |
|---|----------------|
| 2005 | \$ 29,309 |
| 2006 | 28,572 |
| 2007 | 23,945 |
| 2008 | 22,301 |
| 2009 | 19,896 |
| Thereafter | <u>150,959</u> |

Contingencies and Commitments

The company and certain of its subsidiaries are involved in litigation in the ordinary course of business. The company and certain of its subsidiaries are contingently liable for commitments and performance guarantees arising in the ordinary course of business. Clients have made claims arising from engineering and construction contracts against the company, and the company has made certain claims against clients for costs incurred in excess of the current contract provisions. Recognized claims against clients amounted to \$105 million and \$24 million at December 31, 2004 and 2003, respectively. Amounts ultimately realized from claims could differ materially from the balances included in the financial statements. The company does not expect that claim recoveries will have a material adverse effect on its consolidated financial position or results of operations.

As of December 31, 2004, several matters on certain completed and in progress projects are in the dispute resolution process. The following discussion provides a background and current status of these matters:

Murrin Murrin

On May 5, 2004, Fluor Australia and its client, Anaconda Nickel ("Anaconda") entered into a settlement agreement resolving all disputes related to the Murrin Murrin Nickel Cobalt project located in Western Australia. Fluor Australia paid the equivalent of approximately US\$120 million to end all remaining claims under both the first and second phases of arbitration, including any appeals. The payment had no material effect on the company's consolidated financial position or results of operations as the amount, including defense costs, was funded by the company's insurers.

In September 2002, the first phase of arbitration resulted in an amended award to Anaconda of approximately US\$84.0 million and an award to Fluor Australia of approximately US\$59.9 million for amounts owing from Anaconda under the contract. The company had previously recovered the first phase award plus substantially all defense costs incurred from available insurance.

Fluor Daniel International and Fluor Arabia Ltd. V. General Electric Company, et al U.S.D.C., Southern District Court, New York

In October 1998, Fluor Daniel International and Fluor Arabia Ltd. filed a complaint in the United States District Court for the Southern District of New York against General Electric Company and certain operating subsidiaries as well as Saudi American General Electric, a Saudi Arabian corporation. The complaint seeks damages in connection with the procurement, engineering and construction of the Rabigh Combined Cycle Power Plant in Saudi Arabia. Subsequent to a motion to compel arbitration of the matter, the company initiated arbitration proceedings in New York under the American Arbitration Association international rules. The evidentiary phase of the arbitration has been concluded and a decision on entitlement is expected shortly and a decision on damages is expected later in 2005.

Dearborn Industrial Project Duke/Fluor Daniel (D/FD)

The Dearborn Industrial Project (the "Project") started as a co-generation combined cycle power plant project in Dearborn, Michigan. The initial Turnkey Agreement, dated November 24, 1998, consisted of three phases. Commencing

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

shortly after Notice to Proceed, the owner/operator, Dearborn Industrial Generation (“DIG”), issued substantial change orders enlarging the scope of the project.

The Project was severely delayed with completion of Phase II. DIG unilaterally took over completion and operation of Phase II and commissioned that portion of the plant. Shortly thereafter, DIG drew upon a \$30 million letter of credit which Duke/Fluor Daniel (“D/FD”) expects to recover upon resolution of the dispute. D/FD retains lien rights (in fee) against the project. In October 2001, D/FD commenced an action in Michigan State Court to foreclose on the lien interest.

In December 2001, DIG filed a responsive pleading denying liability and simultaneously served a demand for arbitration to D/FD claiming, among other things, that D/FD is liable to DIG for alleged construction delays and defective engineering and construction work at the Dearborn plant. The court has ordered the matter to arbitration. The lien action remains stayed pending completion of the arbitration of D/FD’s claims against DIG and DIG’s claims against D/FD. An arbitration panel has been appointed and the arbitration is scheduled to begin in October 2005.

Hamaca Crude Upgrader

A major project that has reached mechanical completion in the Oil & Gas segment is the Hamaca Crude Upgrader Project (“Hamaca”) located in Jose, Venezuela. Hamaca is a \$1.1 billion lump sum project (including \$92 million of approved change orders) of Grupo Alvida (“GA”), a joint venture including Fluor Daniel (80 percent) and Inelectra C.A. (20 percent), to design and build a petroleum upgrader for a consortium of owners called Petrolera Ameriven (“PA”) including Petroleos de Venezuela S.A., ChevronTexaco and ConocoPhillips.

The GA joint venture is pursuing cost and schedule relief through arbitration proceedings for the following three issues:

- modifications and extra work arising from differing site soil conditions,
- costs arising from the site labor agreement for 2000 called “Acta Convenio” and
- events in Venezuela in early 2003, including a national strike and other force majeure incidents.

Arbitration proceedings were commenced by GA in late 2001. The site soil conditions issue was the subject of arbitration hearings in November 2002. There are no monetary cross-claims by PA in the arbitration. The amount of the claim for site soil conditions of \$159 million includes the direct costs as well as significant delay-related and indirect costs. In April 2004, the arbitration panel awarded GA \$36 million for direct cost of the site soil conditions remediation work, virtually all of the amounts sought by GA for this issue. The client had previously conditionally accepted responsibility relating to the soil conditions matter and \$28 million had been paid. The balance of the award amount was received in April 2004. The award confirmed GA’s methodology for computing the amount of all change orders arising under the contract. In addition, the award also granted GA approximately 14 weeks of schedule relief. The delay and indirect costs were the subject of hearings in June 2004 and a decision is expected shortly.

The hearings on the fundamental cost differences between the earlier 1998 labor agreement and the 2000 Acta Convenio were held in April 2003 and a decision on this issue is also expected shortly. The amount of the claim for Acta Convenio is \$210 million and no payments have been made by the client relating to this matter.

In accordance with the contract, the joint venture is entitled to cost and schedule relief for the impact of the national strike in Venezuela. A change order relating to the national strike in the approximate amount of \$340 million was submitted by GA. This action was followed by the filing of an arbitration claim relating to this issue in January 2004. Hearings on this issue are now scheduled for March and April 2005. Other force majeure incidents occurring prior to the national strike also were the subject of arbitration hearings in October 2003.

Incurred costs associated with delay and indirect costs related to the soil conditions, Acta Convenio, the national strike and other claims are probable of being recovered and thus are being deferred. These costs will be recognized in revenue when a change order is approved or payment is received. As of December 31, 2004, incurred costs amounting to \$249.7 million have been deferred. Subcontractor close-outs will result in additional costs as contracts are settled. The company believes that schedule relief awarded in connection with the direct costs of the site soil conditions, along with other delay days requested on the other issues, will be sufficient to avoid the imposition of liquidated damages. If costs relating to Acta Convenio, soil conditions, the national strike or other claims are determined to be not recoverable or liquidated damages are assessed, the

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

company could face materially reduced profits or losses on this project, along with lower levels of cash and additional borrowings.

Following is a discussion of other litigation matters:

Asbestos Matters

The company is a defendant in various lawsuits wherein plaintiffs allege exposure to asbestos fibers and dust due to work that the company may have performed at various locations. The company has substantial third party insurance coverage to cover a significant portion of existing and any potential costs, settlements or judgments. No material provision has been made for any present or future claims and the company does not believe that the outcome of any actions will have a material adverse impact on its financial position, results of operations or cash flows. The company has resolved a number of cases to date, which in the aggregate have not had a material adverse impact.

Securities Class Action Litigation

U.S.D.C., Central District, Southern Division, California

Plaintiffs in this action are alleging that certain Fluor officers and directors violated the Securities Exchange Act of 1934 by providing false or misleading statements about the company's business and prospects. These complaints purport to be class action complaints brought on behalf of purchasers of the company's stock during the period from May 22, 1996 through February 18, 1997. The company's initial motion to dismiss the action was granted by the court with leave to amend. The plaintiffs filed their amended complaint and the company moved the court to dismiss the new amended complaint. The Court granted the company's motion and dismissed plaintiff's action without leave to amend on July 10, 2002. Plaintiffs appealed the dismissal and the Ninth Circuit Court of Appeals has remanded the motion to the trial court with instructions to allow plaintiff an additional chance to plead additional claims. During the first quarter of 2005 the company, its insurer and the plaintiffs have reached an agreement in principal to settle this proceeding. If and when the settlement is consummated, it will have no material effect on the company since substantially all the settlement proceeds will be provided by the company's insurer.

None of the dispute resolution or litigation matters are expected to have a material effect on consolidated financial position or results of operations.

Guarantees

In the ordinary course of business, the company enters into various agreements providing financial or performance assurances to clients on behalf of certain unconsolidated subsidiaries, joint ventures and other jointly executed contracts. These agreements are entered into primarily to support the project execution commitments of these entities. The guarantees have various expiration dates ranging from mechanical completion of the facilities being constructed to a period extending beyond contract completion in certain circumstances. The maximum potential payment amount of an outstanding performance guarantee is the remaining cost of work to be performed by or on behalf of third parties under engineering and construction contracts. The amount of guarantees outstanding measured on this basis totals \$1.8 billion as of December 31, 2004. Amounts that may be required to be paid in excess of estimated costs to complete contracts in progress are not estimable. For cost reimbursable contracts amounts that may become payable pursuant to guarantee provisions are normally recoverable from the client for work performed under the contract. For lump sum or fixed price contracts, this amount is the cost to complete the contracted work less amounts remaining to be billed to the client under the contract. Remaining billable amounts could be greater or less than the cost to complete. In those cases where costs exceed the remaining amounts payable under the contract the company may have recourse to third parties, such as owners, co-venturers, subcontractors or vendors for claims.

Financial guarantees, made in the ordinary course of business on behalf of clients and others in certain limited circumstances, are entered into with financial institutions and other credit grantors and generally obligate the company to make payment in the event of a default by the borrower. Most arrangements require the borrower to pledge collateral in the form of property, plant and equipment which is deemed adequate to recover amounts the company might be required to pay. As of December 31, 2004, the company had extended financial guarantees on behalf of certain clients and other unrelated third parties totaling approximately \$4 million. A financial guarantee for \$7 million of pollution control bonds related to zinc

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

operations that were sold in 1987 has been recognized at the full amount of the underlying obligation. The obligation was recognized by a charge to earnings in 2002 due to the obligor's bankruptcy filing and inability to meet the current obligation on the bonds without financial assistance from the company.

Other Matters

In 2001, the company issued a warrant for the purchase of 460,000 shares at \$36.06 per share of the company's common stock to a partner in the company's e-commerce procurement venture. Any compensation realized by the holder through exercise of the warrant will offset any royalties otherwise payable under a five-year cooperation and services agreement.

The company's operations are subject to and affected by federal, state and local laws and regulations regarding the protection of the environment. The company maintains reserves for potential future environmental costs where such obligations are either known or considered probable, and can be reasonably estimated.

The company believes, based upon present information available to it, that its reserves with respect to future environmental costs are adequate and such future costs will not have a material effect on the company's consolidated financial position, results of operations or liquidity. However, the imposition of more stringent requirements under environmental laws or regulations, new developments or changes regarding site cleanup costs or the allocation of such costs among potentially responsible parties, or a determination that the company is potentially responsible for the release of hazardous substances at sites other than those currently identified, could result in additional expenditures, or the provision of additional reserves in expectation of such expenditures.

Operations by Business Segment and Geographical Area

The company provides professional services on a global basis in the fields of engineering, procurement, construction and maintenance. Operations are organized in five industry segments: Oil & Gas, Industrial & Infrastructure, Government, Global Services and Power. The Oil & Gas segment provides engineering and construction professional services for upstream oil and gas production, downstream refining, and certain petrochemicals markets. The Industrial & Infrastructure segment provides engineering and construction professional services for manufacturing and life sciences facilities, commercial and institutional buildings, mining, microelectronics, chemicals, telecommunications and transportation projects and other facilities. The Government segment provides project management, engineering, construction, and contingency response services to the United States government. The percentages of the company's consolidated revenue from the United States government, which represents a significant customer, were 24 percent, 19 percent and 10 percent, respectively, during the three years ended December 31, 2004. The Global Services segment includes operations and maintenance, equipment and temporary staffing services and the company's global sourcing and procurement services business. The Power segment provides professional services to engineer, construct and maintain power generation facilities. Through the second quarter of 2004, services provided by the Power segment were primarily conducted through two jointly owned groups; Duke/Fluor Daniel, 50 percent owned partnerships with Duke Energy, and ICA Fluor Daniel ("ICA Fluor"), 49 percent jointly owned companies with Grupo ICA, a Mexican company. As the result of a shift in the markets served by and the types of projects awarded to ICA Fluor, commencing in the third quarter of 2004, its operating results and assets are included in the Oil & Gas segment. Prior periods have not been restated for the change in segment classification of ICA Fluor.

In July 2003, the company jointly announced with Duke Energy Corporation the decision to terminate the Duke/Fluor Daniel partnership relationship as a result of the significant decline in the construction of new power plants. The dissolution is not expected to have a material impact on results of operations or financial position of the company. The dissolution is in progress and is expected to be completed in 2005 as remaining project activities are concluded. The company will continue to identify and pursue power generation opportunities and future projects will be performed 100 percent by Fluor.

All segments except Global Services and Government provide design, engineering, procurement and construction services on a world-wide basis to an extensive range of industrial, commercial, utility, natural resources and energy clients. Services provided by these segments include: feasibility studies, conceptual design, detail engineering, procurement, project and construction management and construction.

The Global Services segment provides a variety of services including: equipment services and outsourcing for construction and industrial needs; repair, renovation, replacement, predictive and preventative services for commercial and industrial facilities; and productivity consulting services and maintenance management to the manufacturing and process

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

industries. In addition, Global Services provides temporary staffing specializing in technical, professional and administrative personnel for projects in all segments.

The Government segment provides project management services to the United States government, particularly to the Department of Energy. The segment has recognized unbilled fees totaling \$91.1 million related to the Fernald project. The project has moved into the closeout stage and contract terms provide that a portion of the earned fees will not be billed until project completion in 2007. Deferred fees recognized in revenue in 2004, 2003 and 2002 were \$36.8 million, \$21.9 million and \$6.0 million, respectively.

The reportable segments follow the same accounting policies as those described in the summary of major accounting policies. Management evaluates a segment's performance based upon operating profit. Intersegment revenues are insignificant. The company incurs costs and expenses and holds certain assets at the corporate level which relate to its business as a whole. Certain of these amounts have been charged to the company's business segments by various methods, largely on the basis of usage.

Engineering services for international projects are often performed within the United States or a country other than where the project is located. Revenues associated with these services have been classified within the geographic area where the work was performed.

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

Operating Information by Segment

| | Year Ended December 31 | | |
|--|------------------------|-----------------|-----------------|
| | 2004 | 2003 | 2002 |
| (in millions) | | | |
| External revenues | | | |
| Oil & Gas | \$ 3,207 | \$ 2,647 | \$ 3,482 |
| Industrial & Infrastructure | 2,296 | 2,598 | 2,400 |
| Government | 2,271 | 1,694 | 952 |
| Global Services | 1,280 | 1,108 | 961 |
| Power | 326 | 759 | 2,164 |
| Total external revenues | \$ 9,380 | \$ 8,806 | \$ 9,959 |
| Operating profit | | | |
| Oil & Gas | \$ 154 | \$ 121 | \$ 129 |
| Industrial & Infrastructure | 69 | 63 | 55 |
| Government | 83 | 48 | 30 |
| Global Services | 100 | 97 | 93 |
| Power | 14 | 77 | 107 |
| Total operating profit | \$ 420 | \$ 406 | \$ 414 |
| Depreciation and amortization | | | |
| Oil & Gas | \$ — | \$ — | \$ — |
| Industrial & Infrastructure | — | — | — |
| Government | 2 | 1 | — |
| Global Services | 42 | 40 | 40 |
| Power | — | — | — |
| Corporate and other | 43 | 39 | 38 |
| Total depreciation and amortization | \$ 87 | \$ 80 | \$ 78 |
| Total assets * | | | |
| Oil & Gas | \$ 665 | \$ 508 | \$ 331 |
| Industrial & Infrastructure | 548 | 444 | 469 |
| Government | 654 | 475 | 128 |
| Global Services | 463 | 384 | 318 |
| Power | 61 | 104 | 116 |
| Corporate and other | 1,579 | 1,526 | 1,730 |
| Total assets * | \$ 3,970 | \$ 3,441 | \$ 3,092 |
| Capital expenditures | | | |
| Oil & Gas | \$ — | \$ — | \$ — |
| Industrial & Infrastructure | — | — | — |
| Government | — | — | — |
| Global Services | 81 | 57 | 46 |
| Power | — | — | — |
| Corporate and other | 23 | 22 | 17 |
| Total capital expenditures | \$ 104 | \$ 79 | \$ 63 |

* Continuing operations only

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

Reconciliation of Segment Information to Consolidated Amounts

| | Year Ended December 31 | | |
|---|------------------------|---------------|---------------|
| | 2004 | 2003 | 2002 |
| (in millions) | | | |
| Continuing Operations | | | |
| Total segment operating profit | \$ 420 | \$ 406 | \$ 414 |
| Corporate administrative and general expense | 143 | 141 | 160 |
| Interest (income) expense, net | (4) | (3) | (7) |
| Earnings from continuing operations before taxes | \$ 281 | \$ 268 | \$ 261 |

Non-Operating (Income) and Expense

The following table summarizes non-operating (income) and expense items reported in corporate administrative and general expense:

| | Year Ended December 31 | | |
|--|------------------------|---------------|--------------|
| | 2004 | 2003 | 2002 |
| (in millions) | | | |
| Guarantee obligation | \$ - | \$ - | \$ 14 |
| Enterprise resource management system reevaluation charges | - | - | 13 |
| Investment impairment | - | - | 9 |
| Gain from insurance company demutualization | - | - | (15) |
| Gains from sales of portfolio properties | (7) | - | - |
| Gain from disposal of residual property interest | (6) | - | - |
| Other, net | 4 | (1) | 3 |
| Total | \$ (9) | \$ (1) | \$ 24 |

Enterprise-Wide Disclosures

| | Revenues from Continuing Operations | | | Total Assets | |
|-----------------------------------|-------------------------------------|-----------------|-----------------|-----------------|-----------------|
| | Year Ended December 31 | | | At December 31 | |
| | 2004 | 2003 | 2002 | 2004 | 2003 |
| (in millions) | | | | | |
| United States * | \$ 5,454 | \$ 5,473 | \$ 6,515 | \$ 2,087 | \$ 1,978 |
| Canada | 590 | 560 | 1,620 | 179 | 159 |
| Asia Pacific (includes Australia) | 315 | 333 | 226 | 259 | 114 |
| Europe | 1,737 | 1,001 | 810 | 707 | 522 |
| Central and South America | 897 | 1,069 | 546 | 589 | 576 |
| Middle East and Africa | 387 | 370 | 242 | 149 | 92 |
| | \$ 9,380 | \$ 8,806 | \$ 9,959 | \$ 3,970 | \$ 3,441 |

* Includes export revenues to unaffiliated customers of \$1.2 billion, \$0.6 billion and \$0.8 billion in the years ended December 31, 2004, 2003 and 2002, respectively.

FLUOR CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

Quarterly Financial Data (Unaudited)

The following is a summary of the quarterly results of operations:

| | First Quarter ⁽¹⁾ | Second Quarter | Third Quarter ^{(2), (3)} | Fourth Quarter ⁽⁴⁾ |
|---|---------------------------------|-------------------|--------------------------------------|----------------------------------|
| (in thousands, except per share amounts) | | | | |
| Year ended December 31, 2004 | | | | |
| Revenues | \$ 2,063,254 | \$ 2,214,450 | \$ 2,362,670 | \$ 2,739,903 |
| Cost of revenues | 1,964,433 | 2,114,767 | 2,257,972 | 2,623,064 |
| Earnings before taxes | 70,264 | 67,353 | 72,885 | 70,656 |
| Net earnings | 46,726 | 44,790 | 47,262 | 47,917 |
| Earnings per share | | | | |
| Basic | 0.58 | 0.55 | 0.58 | 0.58 |
| Diluted | 0.57 | 0.54 | 0.57 | 0.57 |
| Year ended December 31, 2003 | | | | |
| Revenues | \$ 2,076,959 | \$ 2,243,400 | \$ 2,120,815 | \$ 2,364,529 |
| Cost of revenues | 1,980,261 | 2,146,339 | 2,023,254 | 2,249,623 |
| Earnings from continuing operations before taxes | 60,648 | 66,087 | 65,072 | 76,174 |
| Earnings from continuing operations | 40,925 | 42,986 | 44,124 | 51,420 |
| Cumulative effect of change in accounting principle | (10,389) | - | - | - |
| Net earnings | 16,912 | 44,994 | 44,124 | 51,420 |
| Basic earnings (loss) per share | | | | |
| Continuing operations | 0.52 | 0.54 | 0.55 | 0.64 |
| Discontinued operations | (0.17) | 0.02 | - | - |
| Cumulative effect of change in accounting principle | (0.13) | - | - | - |
| Net earnings | 0.22 | 0.56 | 0.55 | 0.64 |
| Diluted earnings (loss) per share | | | | |
| Continuing operations | 0.51 | 0.54 | 0.55 | 0.63 |
| Discontinued operations | (0.17) | 0.02 | - | - |
| Cumulative effect of change in accounting principle | (0.13) | - | - | - |
| Net earnings | 0.21 | 0.56 | 0.55 | 0.63 |

⁽¹⁾ In the first quarter of 2004, \$7.9 million of pretax gains from sales of excess portfolio real estate properties were recorded.

⁽²⁾ Cost of revenues for the third quarter of 2004 has been reduced by \$9.2 million to reclassify certain accrual adjustments that were previously reported as corporate administrative and general expense. This reclassification increased previously reported segment operating profit in the following amounts: Oil & Gas, \$4.4 million; Industrial & Infrastructure, \$3.5 million; and Global Services, \$1.3 million.

⁽³⁾ The third quarter of 2004 includes a \$5.5 million pretax gain from disposal of a residual property interest.

⁽⁴⁾ In the fourth quarter of 2004, an aggregate of \$8.5 million in pretax charges were recorded for incentive compensation which were partially offset by a positive adjustment to pension expense.

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER
PURSUANT TO RULE 13a-14(a) OR RULE 15d-14(a)
OF THE SECURITIES EXCHANGE ACT OF 1934**

I, Alan L. Boeckmann, certify that:

1. I have reviewed this annual report on Form 10-K of Fluor Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 3, 2005

By: /s/ Alan L. Boeckmann

Alan L. Boeckmann,
*Chairman of the Board and
Chief Executive Officer*

**CERTIFICATION OF CHIEF FINANCIAL OFFICER
PURSUANT TO RULE 13a-14(a) OR RULE 15d-14(a)
OF THE SECURITIES EXCHANGE ACT OF 1934**

I, D. Michael Steuert, certify that:

1. I have reviewed this annual report on Form 10-K of Fluor Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 3, 2005

By: /s/ D. Michael Steuert

D. Michael Steuert,
*Senior Vice President and
Chief Financial Officer*

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER
PURSUANT TO RULE 13a-14(b) OR RULE 15d-14(b)
OF THE SECURITIES EXCHANGE ACT OF 1934
AND 18 U.S.C. SECTION 1350**

In connection with the Annual Report of Fluor Corporation (the “Company”) on Form 10-K for the period ended December 31, 2004, as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, Alan L. Boeckmann, Chairman and Chief Executive Officer of the Company, certify, for purposes of 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: March 3, 2005

By: /s/ Alan L. Boeckmann

Alan L. Boeckmann,
*Chairman of the Board and
Chief Executive Officer*

A signed original of this written statement required by 18 U.S.C. Section 1350 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

**CERTIFICATION OF CHIEF FINANCIAL OFFICER
PURSUANT TO RULE 13a-14(b) OR RULE 15d-14(b)
OF THE SECURITIES EXCHANGE ACT OF 1934
AND 18 U.S.C. SECTION 1350**

In connection with the Annual Report of Fluor Corporation (the “Company”) on Form 10-K for the period ended December 31, 2004, as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, D. Michael Steuert, Senior Vice President and Chief Financial Officer of the Company, certify, for purposes of 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: March 3, 2005

By: /s/ D. Michael Steuert

D. Michael Steuert,
Senior Vice President and
Chief Financial Officer

A signed original of this written statement required by 18 U.S.C. Section 1350 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

Shareholders' Reference

COMMON STOCK AND DIVIDEND INFORMATION

At March 1, 2005, there were 85,555,812 shares outstanding and approximately 10,182 shareholders of record of Fluor's common stock.

The following table sets forth for the periods indicated the cash dividends paid per share of common stock and the high and low sales prices of such common stock as reported in the Consolidated Transactions Reporting System.

| Year Ended December 31, 2004 | Dividends Per Share | Price Range | |
|------------------------------|------------------------|-------------|---------|
| | | High | Low |
| First Quarter | \$0.16 | \$41.95 | \$36.50 |
| Second Quarter | 0.16 | 48.15 | 36.10 |
| Third Quarter | 0.16 | 47.67 | 41.26 |
| Fourth Quarter | 0.16 | 55.19 | 42.77 |

REGISTRAR AND TRANSFER AGENT

Mellon Investor Services LLC
400 South Hope Street
Fourth Floor
Los Angeles, California 90071

and

Mellon Investor Services LLC
Overpeck Center
85 Challenger Road
Ridgefield Park, NJ 07660-2108

For change of address, lost dividends, or lost stock certificates, write or telephone:

Fluor Corporation
c/o Mellon Investor Services LLC
P. O. Box 3315
South Hackensack, NJ 07606-1915
Attn: Securityholder Relations
(877) 870-2366

WEB PAGE ADDRESS:
www.melloninvestor.com/isd

**INDEPENDENT REGISTERED
PUBLIC ACCOUNTING FIRM**
Ernst & Young LLP
18111 Von Karman Avenue
Irvine, California 92612

ANNUAL SHAREHOLDERS' MEETING

Annual report and proxy statement are mailed on (or before) April 1. Fluor's annual meeting of shareholders will be held at 9:00 a.m. on April 27, 2005 at the Fluor Engineering Campus located at Three Polaris Place, Aliso Viejo, California.

STOCK TRADING

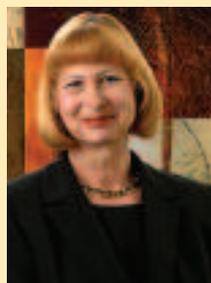
Fluor's stock is traded on the New York Stock Exchange. Common stock domestic trading symbol: FLR.

COMPANY CONTACTS

Shareholders may call
(888) 432-1745

Shareholder Services:
Lawrence N. Fisher
(949) 349-6961

Investor Relations:
Lila J. Churney
(949) 349-3909



DUPLICATE MAILINGS

Shares owned by one person but held in different forms of the same name result in duplicate mailing of shareholder information at added expense to the company. Such duplication can be eliminated only at the direction of the shareholder. Please notify Mellon Investor Services in order to eliminate duplication.

PROXY VOTING

Shareholders may vote their proxies 24 hours a day, 7 days a week. Please refer to your proxy card for control number and complete instructions. Shareholders outside the United States and Canada must vote via the Internet or by mail.

SHAREHOLDERS OF RECORD MAY VOTE:

- electronically via the Internet at www.proxyvoting.com/flr, or
- by phone, (866) 540-5760 within the United States, or
- by mailing the completed, signed and dated proxy card.

In most cases, shares held with a bank or brokerage firm may vote:

- electronically via the Internet at www.proxyvote.com
- by phone, or
- by mailing the completed, signed and dated proxy card.

Please see the instructions provided by your bank or brokerage firm for specific information on how to vote your shares.

ELECTRONIC DELIVERY OF ANNUAL REPORTS AND PROXY STATEMENTS

Register for this online service! For your convenience, we are offering you, as a Fluor shareholder, the option of viewing future Fluor Annual Reports and Proxy Statements on the Internet. You can access them at your convenience and easily print them if you wish. The best part is that you would receive the information earlier than ever before.

Please visit <http://investor.fluor.com> to register and learn more about this cost-effective feature.

Fluor is a registered service mark of Fluor Corporation. Del-Jen is a registered service mark of Del-Jen, Inc. TRS is a registered service mark of TRS Staffing Solutions, Inc. AMECO is a registered service mark of American Equipment Company. Site Services and Fleet Outsourcing are service marks of American Equipment Company. Fluor Constructors International, Inc., J.A. Jones and Plant Performance Services are service marks of Fluor Corporation. P2S is a service mark of Plant Performance Services LLC.



Fluor Corporation
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