

Gusbourne

Gusbourne PLC
Report and financial statements
for the year ended 31 December 2014



“ We are firmly committed to producing the highest quality sparkling wines made exclusively from grapes grown in our own vineyards ”

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Strategic Report

Chairman's statement



“
The ongoing dedication and hard work from the entire team has ensured that 2014 will be recorded as a year of progress and solid achievement

”

I am pleased to report that 2014 has been a successful year of further growth and development for the Group, in line with our long-term plans. The year ended 31 December 2014 has been our first full year of trading since the acquisition of the Gusbourne Estate business on the 27 September 2013.

Our long term plans to expand the production and sales of one of England's premier sparkling wine businesses alongside further development of the Gusbourne brand remains unchanged. We are firmly committed to producing the highest quality sparkling wines made exclusively from grapes grown in our own vineyards and ageing these wines for an extended period in order to fully realise their potential. We use best practice in establishing our vineyards and in their day-to-day management. Our winemaking process remains traditional in every way but one that is open to innovation where appropriate.

During the year we continued to invest in the business through capital expenditure on vineyard establishment of £588,000 (2013: £418,000) and on vineyard and winery equipment of £137,000 (2013: £538,000). Our principal working capital investment has been in wine stocks in respect of the successful 2014 harvest which has added a further £210,000

(2013: £290,000) to the carrying value of our stocks. Increasing stock levels are planned to be a continuing feature of our balance sheet until all vineyards reach maturity and the resulting wine stocks are available for sale, which is on average 4 years after harvest. It is important to note that our stocks are currently reflected in the balance sheet at the lower of cost and net realisable value. To the extent that net realisable values are higher than cost, which we would expect them to be in normal trading conditions, this potential uplift is of course not reflected in the balance sheet. The anticipated underlying surplus of net realisable value over cost of these wine inventories will become an increasingly significant factor of the Group's asset base.

We have also invested through the statement of comprehensive income in terms of developing our sales and marketing strategies and in further developing the Gusbourne brand.

At 31 December 2014 our net assets per share amounted to 44.1 pence (2013: 46.8 pence). Net tangible assets per share were 38.4 pence (2013: 40.2 pence). As noted above these figures are based on book values and do not reflect any potential underlying uplift in

the value of our freehold land, wine inventories and brand. Our operating loss for the year amounted to £919,000 (2013: £636,000) which included development expenditure on sales and marketing and on brand development.

Highlights of 2014 include:

- The planting of an additional 50.7 acres of vineyards, in May 2014 on our 352 acre freehold estate in Kent. This is a proven location for growing our sparkling wine grapes and with our existing 50.8 mature acres brings our total acreage under vine in Kent to 101.5 acres.
- Our 2013 plantings on our long leasehold land in West Sussex are progressing well and we expect to harvest an initial crop from these vineyards in autumn 2015. These grapes, along with grapes from our existing mature freehold vineyard site in West Sussex, will complement those harvested in Kent to ensure Gusbourne continues to produce wine from only the highest quality grapes.
- With good weather throughout the key stages of the growing season, the 2014 harvest was very successful and the second earliest in the Group's history. The quality was excellent



Above: Our winemaking process remains traditional in every way but one that is open to innovation where appropriate.

Chairman's statement continued

and yield volumes were in line with expectations. The resulting wine production has considerably added to the Group's wine stocks for sale in future years and will help to satisfy the growing demand for our wines in the United Kingdom and abroad.

- Awards: In May 2014 we were delighted that our key product, Gusbourne Brut Reserve 2009 won a gold medal at the prestigious International Wine Challenge (IWC) competition. Our flagship wine, Gusbourne Blanc de Blancs was awarded a silver medal at the equally prestigious Decanter World Wine Awards (DWAA 2014) for the 2009 vintage.

Finally, the talented staff at Gusbourne have worked tirelessly to meet and exceed our expectations. In the vineyards they have overseen the expansion of our estate with new plantings whilst maintaining the mature vineyards and nurturing last year's plantings to the highest possible standards. Similarly our winery staff have worked meticulously to produce and lay down our stocks for the future.

The ongoing dedication and hard work from the entire team has ensured that 2014 will be recorded as a year of progress and solid achievement for the Group. We remain passionate about our wines and firmly on track towards achieving our long term plans.

Andrew Weeber
Chairman



Gusbourne Brut Reserve 2009 won a gold medal at the prestigious International Wine Challenge (IWC) competition in 2014.

We interfere as little as possible
with nature's own processes.





We use best practice in establishing our vineyards and in their day-to-day management, including hand pruning and hand picking our grapes.

Chief Executive's review



“
The 2007
Gusbourne Blanc
de Blancs Late
Disgorged was met
with praise from
wine critics and
consumers alike
and was a great
demonstration of
the exceptional
quality of our
wines.

”

Introduction

I am delighted to report the continued and very pleasing progress of the Group during the year in line with our long term strategic development plans. We have increased year on year sales and further developed our distribution channels. We have invested in new vineyards, expanded winery capacity, brand development and wine stocks. The Gusbourne sparkling wine products remain at the luxury end of the English sparkling wines market and we remain committed to maintaining this premium position.

Activities and recent developments

Gusbourne PLC (“the Company”) is engaged, through its wholly owned subsidiary Gusbourne Estate Limited (together the “Group”), in the production and distribution of a range of high quality and award winning English sparkling wines from grapes grown in its own vineyards in Kent and West Sussex. The majority of the Group’s mature vineyards are located at its freehold estate at Appledore in Kent where the winery is also based. Additional vineyards were planted in West Sussex in May 2013 and in Kent

in May 2014. Further plantings are planned in 2015 on our own sites in both Kent and West Sussex.

In February 2015, a further 50 year farm business tenancy was executed for 29 acres, on which the Group plans to establish a further 25.8 acres of vineyards in May 2015.

Gusbourne Wines

The Group is dedicated to the production of premium sparkling wines exclusively from its own vineyards. Our processes, both in establishing and maintaining the vineyards and in making wine, continue to follow the principles laid down by Andrew Weeber when he established Gusbourne Estate 10 years ago in 2004, including his fastidious and scientific attention to detail. An important aspect of the Group’s production of traditional method sparkling wines is the extended lees ageing with an average production cycle of four years.

Towards the end of 2014 we released the 2007 Gusbourne Blanc de Blancs Late Disgorged; our very first late disgorged sparkling wine. This was met with praise from wine critics and consumers alike and was a great demonstration of the exceptional quality of our wines.

Recent awards

The Gusbourne wines are at the luxury end of the sparkling wine market and are regarded as some of the best English wines available. They have won numerous awards. In November 2013 Gusbourne won the trophy for “English Wine Producer of the Year” from the International Wine and Spirit Competition (“IWSC”). At the same time Gusbourne also won the IWSC international trophy for “Best Bottle Fermented Sparkling Wine” in respect of the Gusbourne Brut Reserve 2008. In May 2014 Gusbourne won an International Wine Challenge gold medal for the Gusbourne Brut Reserve 2009. Our flagship wine, Gusbourne Blanc de Blancs was awarded a silver medal at the equally prestigious Decanter World Wine Awards (DWAA 2014) for the 2009 vintage.

Development strategy

Meeting growing customer demand for the Group’s wines requires careful long term planning and key elements of the Group’s development strategy include:

- The establishment of further vineyards in Kent and West Sussex;

- The expansion of the winery and storage facilities to process and store the increasing production volumes as vineyards reach maturity;
- The further development of the Gusbourne brand; and
- The development of exports as a significant contributor to sales.

2014 harvest

The 2014 harvest was the second earliest in the Group’s history, with good weather throughout the key stages of the growing season. The quality was excellent and yield volumes were in line with expectations. The resulting wine production has considerably added to the Group’s wine stocks for sale in future years.

As in prior years, the grape picking at our vineyards in Kent involved the local community and the Group remains grateful to the regular contingent of 30 local residents who helped to gather in the harvest.

Results for the year

The results for the year ended 31 December 2014 include the results of the Gusbourne Estate business from 1 January 2014, the first full year of trading since the

acquisition of Gusbourne Estate on 27 September 2013. Sales for the year, which comprise solely those of Gusbourne wines, amounted to £434,000 (2013: £129,000). Whilst these sales reflect the sale of limited stock availability at this time, they were however approximately 56 per cent higher than those made by the Gusbourne Estate business and the Group in the comparative 12 month period in 2013 and reflect a steady like for like growth in the sale of Gusbourne wines. Administrative expenses of £918,000 for the year ended 31 December 2014 compare with £832,000 for the 9 month period ended 31 December 2013 and reflect the growth in the business following the acquisition of the Gusbourne Estate business in September 2013, additional staff and investment in sales, marketing and brand development.

The operating loss for the year was £919,000 (£636,000 for the period ended 31 December 2013). The loss before tax was £1,104,000 (£666,000 for the period ended 31 December 2013) after net finance costs of £185,000 (£30,000 for the period ended 31 December 2013). These planned losses are in line with the long-term development strategy of the Group.

Chief Executive's review continued

Balance Sheet

The main changes in the Group's balance sheet during the year reflect expenditure on the ongoing investment in, and development of, the Group's business, net of income from wine sales. This expenditure includes the establishment of additional vineyards in Kent and West Sussex at a cost of £588,000, the purchase of additional plant and equipment for the vineyards and the winery amounting to £137,000 and the planned ongoing development of the business, which is reflected in the net loss for the period of £1,044,000.

Total assets at 31 December 2014 of £12,073,000, (£11,235,000 at 31 December 2013) include freehold land and buildings of £4,578,000 (£4,601,000 at 31 December 2013), inventories of wine stocks amounting to £1,435,000 (£1,310,000 at 31 December 2013), £1,237,000 of biological assets (£1,240,000 at 31 December 2013) and £1,842,000 of cash (£1,703,000 at 31 December 2013). Intangible assets of £1,007,000 (£1,007,000 at 31 December 2013) arise from the acquisition of the Gusbourne Estate business in 2013.

Biological assets reflect the fair value of grape vines calculated in accordance with International Accounting Standard 41.

It is worth noting that the Group's inventories are reported at the lower of cost and net realisable value and that these inventories are expected to grow significantly until the Group reaches full production maturity, bearing in mind the long production cycle in relation to sparkling wine and related vineyard establishment. The anticipated underlying surplus of net realisable value over cost of these wine inventories will become an increasingly significant factor of the Group's asset base.

The Group's net tangible assets at 31 December 2014 amount to £6,864,000 (£6,124,000 at 31 December 2013) and represent 87% of total equity (86% at 31 December 2013).

Financing

The Group's activities are financed by its own cash resources, bank loans and convertible bonds. Bank loans and convertible bonds at 31 December 2014 amount in total to £3,866,000 (£3,720,000 at 31 December 2013) and represent 49% (2013 - 52%) of total equity.

On 11 November 2014, the Group completed a placing of ordinary shares for cash proceeds of £1,788,000. The cash proceeds of the placing will be used to support the ongoing development and expansion of the business.

The achievement of the Group's long term development strategy will depend on the raising of further equity and/or debt funds to achieve those goals. The production of premium quality wine from new vineyards is, by its very nature a long term project. It takes four years to bring a vineyard into full production and a further four years to transform these grapes into Gusbourne's premium sparkling wine. Additional funding will be sought by the Company over the coming few years to invest in additional vineyards, winery capacity, and stocks of wine as well as brand development, in line with its development strategy.

Principal risks and uncertainties

Details of these are shown on page 16.

Ben Walgate

Chief Executive

Key Performance Indicators

	Year ended 31 December 2014 £'000	Period 1 April to 31 December 2013 £'000
Sales	434	129
Capital expenditure		
Investment in vineyard establishment	588	418
Other capital expenditure	159	653
Total capital expenditure	747	1,071
	At 31 December 2014 £'000	At 31 December 2013 £'000
Total assets	12,073	11,235
Net tangible assets	6,864	6,124
Total equity	7,871	7,131
Net tangible assets as per cent of total equity	87%	86%
Gearing	49%	52%



Gusbourne wines are at the luxury end of the sparkling wine market and are regarded as some of the best English wines available.

In May 2014 we planted an additional
50.7 acres of vineyards on our
352 acre freehold estate in Kent.



Principal risk and uncertainties

Financing

The Group plans to raise further equity funds in the future to fund the Group's development strategy over the coming years, through the issue of Gusbourne PLC shares. Such funding may not be achieved and additional shares may have a dilutive effect on existing shareholders.

Mitigation: The Group's senior management team has carefully developed its long term business planning processes in support of any such new investment and the Group benefits from a loyal and supportive shareholder base.

Climate change

The Directors believe that climatic conditions in the South of England in recent years have generally been favourable to the growing of grapes used in sparkling wine production. However grape yields can be affected by certain adverse weather patterns such as late frosts and lack of sunshine during the flowering period. These climatic impacts can be quite localised. Please also refer to the paragraph ("Crop disease") below.

Mitigation: The Group's strategy to mitigate this risk is to monitor the micro climate in its existing vineyards through

the use of temperature loggers and weather stations, with particular regard to late frosts, so that appropriate action can be promptly taken with the use of specialist frost prevention equipment. The Group has also mitigated this risk by planting vines in both West Sussex and Kent which are each subject to separate climatic conditions.

Crop disease

Commercial viticulture is a farming system prone to disease pressures. The relatively cool climate of the UK can exacerbate these pressures. While there is no significant pressure from fatal diseases threatening vine growing in the UK at present, there are certain diseases which may reduce yield under adverse climatic circumstances.

Mitigation: These risks can be mitigated through good husbandry and management practices. Please also refer to the paragraph "Climate change" above.

Competition

With the anticipated continuing growth in vineyard plantings in the South of England, the supply of English sparkling wine is likely to continue to increase and provide increased competition

from other suppliers. This may adversely affect retail prices of English sparkling wine and the assumed levels of pricing in the Group's development strategy may not be achieved. The English sparkling wine industry may also face stronger competition from similar overseas products, which could also adversely affect the retail prices of the Gusbourne wines.

Mitigation: The Group's strategy remains to produce the highest quality products and develop the Gusbourne brand with related support to attract and retain customer loyalty. The Group's strategy to develop exports as a significant contribution to sales will also mitigate this competitive risk in the UK market.

The strategic report on pages 4 to 16 has been approved by the Board and signed on its behalf by:

Ben Walgate

Chief Executive

29 April 2015

Board of Directors

Andrew Weeber BSc, MB ChB, FCS, Non-Executive Chairman

Member of the Audit, Remuneration and Nomination Committees

After graduating from the University of Stellenbosch in 1968 with a BSc in Biochemistry & Physiology, Andrew continued to a Bachelor of Medicine and Surgery. He specialised at the University of Cape Town, and was awarded his FCS in Trauma and Orthopaedic Surgery in 1984.

Andrew went on to pursue a career spanning more than 20 years practising as a consultant orthopaedic surgeon in South Africa and the United Kingdom, whilst simultaneously pursuing his entrepreneurial interests. In 1986 he co-founded, and successfully exited, the 247-bed private Vergelegen Mediclinic Hospital, near Cape Town. In 1988 Andrew's interest in wine and biochemistry led him to acquire a 50% stake in a Robertson wine estate. He sold the estate in 1991 and moved to the United Kingdom in 1992.

In the United Kingdom, he developed an orthopaedic unit within the Friarage Hospital in North Yorkshire. He oversaw its growth to a regional specialisation centre, employing

21 surgeons. During this time, Andrew was appointed to the Medical Committee of the Football Association of England. Andrew retired from medicine in 2004 and focused on his personal business interests, primarily the development of the Gusbourne Estate; a project which he had established a year earlier on his 500 acre Estate in Kent. The first vintage was released in 2010 to critical acclaim and received numerous awards. This firmly established Gusbourne Estate's position at the forefront of premium English wine. Andrew is a key opinion leader in the English wine industry, and is closely involved with the English Wine Producers Association.

Andrew has held several board memberships, including 6 years at the 15,000 acre Alpheus Williams & Son Timber Corporation, until its successful acquisition by the SAPP 1 Group.

Ben Walgate BSc, Director and Chief Executive

Since university, Ben's career has been focussed on the wine industry. After a summer spent working in the vineyards and cellars of Western Europe, Ben returned to England to study Viticulture (grape growing) and Oenology (winemaking) for two years at Plumpton College.

After Plumpton College, Ben ran his own business, involving the importation and sale of rare and unusual wines into the UK. This provided him with direct experience of the wine wholesale and retail market in the UK. Following the disposal of this business Ben took over the management of one of the UK's oldest vineyards, replanting and rejuvenating the 40 plus year old vineyards. The refurbishment of the winery and winemaking procedures increased both quantity and quality of wine produced.

Ben was instrumental in developing the Group's initial business strategy (under the Shellproof PLC banner) which included the establishment of the Company's vineyards in Sussex and the acquisition of the Gusbourne Estate business in 2013.

Paul Bentham, Non-Executive Director

Chairman of the Remuneration and Nomination Committees and member of the Audit Committee

Paul is the founder and currently the Non-Executive Chairman of Retail Merchant Group Ltd. With a background in card payment services and retail banking projects he was the founder

Board of Directors (continued)

and previously the Executive Chairman of Cardsave UK Ltd. He is also engaged in various commercial and residential property projects, including investment-grade office and warehouse sites.

**Ian Robinson BA FCA,
Non-Executive Director**

Chairman of the Audit Committee and member of the Remuneration and Nomination Committees

Ian is currently non-executive Chairman of Jaywing Plc, an AIM listed digital marketing and consulting business, a non-executive director of Gusbourne Plc, an AIM listed English sparkling-wine business and a non-executive director of TLA Worldwide Plc, an AIM listed athlete representation and sports marketing business. He is non-executive Chairman of LT Pub Management Plc, a privately owned pub and leisure asset management business. He is also a director of a number of other privately owned businesses.

Previously he was chief financial officer of Carlisle Group's UK staffing and facilities services operations. He has held other senior financial appointments both in the UK and overseas. He is a Fellow of the Institute

of Chartered Accountants in England & Wales, having trained with Peat, Marwick, Mitchell & Co (now KPMG) in London.

Report of the Directors

for the year ended 31 December 2014

The Directors present their report together with the audited financial statements for the year ended 31 December 2014.

Results and dividends

The consolidated statement of comprehensive income is set out on page 23 and shows the result for the year. No dividend was declared (December 2013: £Nil).

Principal activities

The principal activities of Gusbourne PLC ("the Company") and its subsidiaries ("the Group") comprise the production, sale and distribution of English sparkling wine.

Review of the business and future developments

A review of the business together with an indication of future developments is given in the Chairman's statement on pages 4 to 6 and in the Chief Executive's review on pages 10 to 13.

Principal risks and uncertainties are shown on page 16.

Post balance sheet events

There have been no significant events to report since the date of the balance sheet.

Directors

The Directors of the Company during the year were as follows:

Andrew Weeber
(Non-Executive Chairman)

Ben Walgate
(Chief Executive)

Paul Bentham
(Non-Executive Director)

Ian Robinson
(Non-Executive Director)

Andrew Wilson
(Non-Executive Director)

(appointment terminated by death on 15 May 2014)

The beneficial interest of Directors who held office at 31 December 2014 in the share capital of the Company are shown below:

Ordinary shares

	Dec 2014	Dec 2013
Andrew Weeber	10.9%	12.8%
Ben Walgate	0.3%	0.4%
Paul Bentham	3.4%	4.0%
Ian Robinson	0.5%	0.4%

Corporate governance

The Remuneration Committee comprises Paul Bentham

(Chairman), Andrew Weeber and Ian Robinson and meets at least twice a year and at such other times as the Chairman of the Committee requires. The Committee considers all material elements of the remuneration policy to ensure that remuneration is sufficient to attract, retain and motivate Executive Directors and senior management of the quality required to manage the Group successfully. This is performed with reference to independent remuneration research and professional advice. The Committee recommends to the Board the framework for the remuneration packages of the individual Executive Directors. The Board is then responsible for implementing the recommendations although no Director is involved in deciding his own remuneration. The Directors are not permitted to vote on their own terms and conditions of remuneration.

The Audit Committee comprises Ian Robinson (Chairman), Andrew Weeber and Paul Bentham and meets at least twice a year and at such other times as the Chairman of the Committee requires. The external auditors attend for part or all of each meeting. The Committee is responsible for reviewing a wide range of matters, including half-year and annual results before their

Report of the Directors continued

submission to the Board, and for monitoring the controls that are in force to ensure the integrity of information reported to shareholders. The Committee advises the Board on the appointment of external auditors and on their remuneration for both audit and non-audit work, and discusses the nature, scope and results of the audit with the external auditors. The Committee keeps under review the cost effectiveness and the independence and objectivity of the external auditors. The Audit Committee is further responsible for ensuring that the ethical and compliance commitments of management and employees are understood throughout the Group.

The Committee has considered that in light of the present size of the Group that a separate internal audit function is not currently required. The Committee's position on the internal audit function is reviewed regularly, at least once a year.

The Nomination committee comprises Paul Bentham (Chairman), Andrew Weeber and Ian Robinson and meets at least twice a year. The Committee is responsible for reviewing the composition and structure of the Board and for making recommendations to the Board for its consideration and approval.

Substantial shareholdings

Current shareholdings in excess of 3%:

Shareholder	Shareholding
Lord Ashcroft KCMG PC	64.4%
Andrew Weeber	10.9%
Paul Bentham	3.4%
Cluny Hill LLP	3.4%

At 31 December 2014 the ultimate controlling party of the company is Lord Ashcroft KCMG PC.

Creditor payment policy and practice

The Group's policy for the year to 31 December 2014, for all suppliers, is to abide by the agreed terms of payment. The number of days' purchases represented by year-end trade creditors at 31 December 2014 was 34 (December 2013 - 30).

Charitable and political donations

During the year, the Group made charitable and political donations of £Nil (December 2013: £Nil).

Directors' third party indemnity provisions

The Group maintains appropriate insurance to cover Directors' and Officers' liability. The Group provides an indemnity in respect of all the Group's Directors.

Neither the insurance nor the indemnity provides cover where the Director has acted fraudulently or dishonestly.

Financial risk management

The Group's objectives and policies relating to financial risk management are fully explained in Note 3 on pages 35 and 36.

Directors' responsibilities

The Directors are responsible for preparing the strategic report, director's report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the Group financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union and the Company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Standards and applicable law).

Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and Company and of the profit or loss of the Group

for that year. The Directors are also required to prepare financial statements in accordance with the rules of the London Stock Exchange for companies trading securities on the Alternative Investment Market.

In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether the Group financial statements have been prepared in accordance with IFRSs as adopted by the European Union and the Company financial statements have been prepared in accordance with UK GAAP, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to

show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the requirements of the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Website publication

The Directors are responsible for ensuring the annual report and the financial statements are made available on a website. Financial statements are published on the Company's website in accordance with legislation in the United Kingdom governing the preparation and dissemination of financial statements, which may vary from legislation in other jurisdictions. The maintenance and integrity of the Company's website is the responsibility of the Directors. The Directors' responsibility also extends to the ongoing integrity of the financial statements contained therein.

Auditors

All of the current Directors have taken all the steps that they ought to have taken to

make themselves aware of any information needed by the Company's auditors for the purpose of their audit and to establish that the auditors are aware of that information. The Directors are not aware of any relevant audit information of which the auditors are unaware.

A resolution to reappoint BDO LLP as auditors will be proposed at the next annual general meeting.

By order of the Board

Ian Robinson

Secretary and Non-Executive Director

Date: 29 April 2015

Report of the independent auditors for the year ended 31 December 2014

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF GUSBOURNE PLC

We have audited the financial statements of Gusbourne PLC for the year ended 31 December 2014 which comprise the consolidated statement of comprehensive income, the consolidated statement of financial position, the consolidated statement of cash flows, the consolidated statement of changes in equity and the related notes and company balance sheet.

The financial reporting framework that has been applied in the preparation of the consolidated financial statements is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union. The financial reporting framework that has been applied in preparation of the parent company financial statements is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Company's members, as a body, in accordance with sections Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the statement of directors'

responsibilities, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Financial Reporting Council's Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www.frc.org.uk/auditscopeukprivate.

Opinion on financial statements

In our opinion:

- the financial statements give a true and fair view of the state of the Group's and the parent Company's affairs as at 31 December 2014 and of the Group's loss for the year then ended;
- the consolidated financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union;
- the parent Company's financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent Company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent Company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Geraint Jones
(senior statutory auditor)

*For and on behalf of BDO LLP,
statutory auditor
London*

Date: 29 April 2015

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

Consolidated statement of comprehensive income

for the year ended 31 December 2014

	Note	Year ended 31 December 2014 £'000	Period 1 April to 31 December 2013 £'000
Revenue		434	129
Cost of sales		(361)	(78)
Gross profit		73	51
Change in fair value of biological assets	14	(74)	145
Transaction expenses - stamp duty land tax	11	-	(211)
Transaction expenses - other	11	-	(187)
Other administrative expenses		(918)	(434)
Total administrative expenses		(918)	(832)
Loss from operations	5	(919)	(636)
Finance income	8	38	29
Finance expense	8	(223)	(59)
Loss before tax		(1,104)	(666)
Tax expense	9	60	(60)
Loss for the year/period attributable to owners of the parent		(1,044)	(726)
Total comprehensive loss attributable to owners of the parent		(1,044)	(726)
Loss per share attributable to the ordinary equity holders of the parent:	10		
Basic (pence)		(6.70)	(6.88)
Diluted (pence)		(6.70)	(6.88)

The notes on pages 28 to 50 form part of these financial statements.

Consolidated statement of financial position

at 31 December 2014

	Note	December 2014 £'000	December 2013 £'000
Assets			
Non-current assets			
Intangibles	12	1,007	1,007
Property, plant and equipment	13	6,339	5,724
Biological assets	14	1,237	1,240
		8,583	7,971
Current assets			
Inventories	15	1,435	1,310
Trade and other receivables	16	213	251
Cash and cash equivalents		1,842	1,703
		3,490	3,264
Total assets		12,073	11,235
Liabilities			
Current liabilities			
Trade and other payables	17	(336)	(324)
		(336)	(324)
Non-current liabilities			
Loans and borrowings	18	(2,025)	(2,025)
Convertible deep discount bonds	19	(1,841)	(1,695)
Deferred tax liabilities	20	-	(60)
		(3,866)	(3,780)
Total liabilities		(4,202)	(4,104)
Net assets		7,871	7,131

	Note	December 2014 £'000	December 2013 £'000
Issued capital and reserves attributable to owners of the parent			
Share capital	22	8,927	7,612
Share premium	23	815	346
Merger reserve	23	(13)	(13)
Convertible bond reserve	23	95	95
Retained earnings	23	(1,953)	(909)
Total equity		7,871	7,131

The financial statements on pages 23 to 50 were approved and authorised for issue by the Board of Directors on 29 April 2015 and were signed on its behalf by:

Andrew Weeber

Non-Executive Chairman

Ben Walgate

Chief Executive

The notes on pages 28 to 50 form part of these financial statements.

Consolidated statement of cash flows

for the year ended 31 December 2014

	Note	December 2014 £'000	Period 1 April to 31 December 2013 £'000
Cash flows from operating activities			
Loss for the year/period before tax		(1,104)	(666)
Adjustments for:			
Depreciation of property, plant and equipment	13	130	36
Profit on disposal of property, plant and equipment		(4)	(8)
Finance expense	8	223	59
Finance income	8	(38)	(29)
Movement in biological assets	14	74	(302)
		(719)	(910)
Decrease in trade and other receivables		38	44
Increase in inventories		(195)	(17)
Increase in trade and other payables		12	130
Cash outflow from operations		(864)	(753)
Income taxes paid		-	-
Investing activities			
Purchases of property, plant and equipment, excluding vineyard establishment	13	(159)	(653)
Investment in vineyard establishment	13	(588)	(418)
Acquisition of Gusbourne Estate business	11	-	(4,263)
Sale of property, plant and equipment		5	35
Interest received		33	29
Net cash from investing activities		(709)	(5,270)
Financing activities			
Bank loan	18	-	2,025
Redemption of redeemable preference shares		-	(50)
Interest paid		(72)	(19)
Issue of ordinary shares	22	1,788	2,851
Share issue expenses		(4)	(209)
Net cash from financing activities		1,712	4,598
Net increase/(decrease) in cash and cash equivalents		139	(1,425)
Cash and cash equivalents at the beginning of the year/period		1,703	3,128
Cash and cash equivalents at the end of the year/period		1,842	1,703

The notes on pages 28 to 50 form part of these financial statements.

Consolidated statement of changes in equity

for the year ended 31 December 2014

	Share capital £'000	Share premium £'000	Merger reserve £'000	Convertible bond reserve	Retained earnings £'000	Total attributable to equity holders of parent £'000
1 April 2013	4,000	266	(266)	-	(183)	3,817
Shares issued	3,612	80	-	-	-	3,692
Equity recognised on issue of convertible bonds	-	-	-	95	-	95
Excess of fair value over nominal value of shares Issued	-	-	253	-	-	253
Comprehensive loss for the year	-	-	-	-	(726)	(726)
Total comprehensive profit/ (loss) for the year	-	-	-	-	(726)	(726)
31 December 2013	7,612	346	(13)	95	(909)	7,131
1 January 2014	7,612	346	(13)	95	(909)	7,131
Shares issued	1,315	469	-	-	-	1,784
Comprehensive loss for the year	-	-	-	-	(1,044)	(1,044)
Total comprehensive profit/ (loss) for the year	-	-	-	-	(1,044)	(1,044)
31 December 2014	8,927	815	(13)	95	(1,953)	7,871

Notes forming part of the financial statements

for the year ended 31 December 2014

1 Accounting policies

Gusbourne PLC (the "Company") is a company incorporated and domiciled in the United Kingdom and quoted on the London Stock Exchange's AIM market. The consolidated financial statements of the Group for the year ended 31 December 2014 comprise the Company and its subsidiaries (together referred to as the "Group").

Basis of preparation

The Group's consolidated financial statements have been prepared in accordance with International Financial Reporting Standards as adopted for use in the EU ("IFRS"). The Company has elected to prepare its parent Company financial statements in accordance with UK Generally Accepted Accounting Practice ("UK GAAP"). These are presented on pages 51 to 56.

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the Group's financial statements.

The financial statements are presented in pounds sterling. They have been prepared on the historical cost basis except that biological assets and convertible bonds are stated at their fair value.

Going concern

The Directors believe the Group to be a going concern on the basis that it has sufficient cash to continue operations for at least 12 months from the date these financial statements were approved.

The Directors have reviewed the Group's cash flow forecasts and note that the achievement of the Group's long term development strategy will depend on the raising of further equity and/or debt funds to achieve those goals. The production of premium quality wine from new vineyards is, by its very nature a long term project. It takes four years to bring a vineyard into full production and, an average of four years to transform these grapes into the Group's premium sparkling wine. Additional funding will be sought by the Group over the coming few years to invest in additional vineyards, winery capacity, and stocks of wine as well as brand development, in line with its development strategy. The Directors believe that future fundraisings will be successful and have therefore prepared the financial statements on a going concern basis.

New accounting standards and changes to existing accounting standards

i. New standards and interpretations adopted in the current year:

- IFRS 10 Consolidated Financial Statements
- IFRS 12 Disclosure of Interests in Other Entities
- IAS 27 Separate Financial Statements
- Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance (Amendments to IFRS 10, IFRS 11 and IFRS 12)

1 Accounting policies (continued)

- Offsetting Financial Assets and Financial Liabilities (Amendments to IAS 32)
- Recoverable amounts disclosures for non-financial assets (Amendments to IAS 36)

These had no material impact on the financial statements.

- ii. Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Group:

At the date of authorisation of these financial statements, the following standards and interpretations applicable to the Group's financial statements were in issue but not yet effective at the year end. They have not been adopted early and when they come into effect are deemed not to have a material impact on its financial statements:

- Annual Improvements to IFRSs 2010-2012 Cycle
- Annual Improvements to IFRSs 2011-2013 Cycle
- Accounting for Acquisitions of Interests in Joint Operations: Amendments to IFRS 11
- Clarification of Acceptable Methods of Depreciation and Amortisation: Amendments to IAS 16 and IAS 38
- Equity Method in Separate Financial Statements (Amendments to IAS 27)
- Sale or contribution of assets between an investor and its associate or joint venture (Amendments to IFRS 10 and IAS 28)
- Annual Improvements to IFRSs (2012-2014 Cycle)
- Disclosure Initiative: Amendments to IAS 1
- IFRS 15 Revenue from Contracts with Customers
- IFRS 9 Financial Instruments

The following standards and interpretations have not been adopted early and when they come into effect will have an impact on the Group's financial statements:

- Amendments to IAS 16 and IAS 41: Agriculture: Bearer Plants

The amendments change the financial reporting for bearer plants, such as grape vines.

It requires that bearer plants should be accounted for in the same way as property, plant and equipment in IAS 16 Property, Plant and Equipment, because their operation is similar to that of manufacturing. Consequently, the amendments include them within the scope of IAS 16, instead of IAS 41.

Basis of consolidation

The Group's financial statements consolidate the financial statements of the Company and its subsidiary undertakings. Subsidiaries are entities controlled by the Company. Control exists when the Company has the power, directly

Notes forming part of the financial statements continued

1 Accounting policies (continued)

or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities and the ability to use its power over the investee to affect the amounts of the Group's returns and which generally accompanies interest of more than one half of the voting rights. In assessing control, potential voting rights that presently are exercisable or convertible are taken into account. The results of any subsidiaries sold or acquired are included in the Group income statement up to, or from, the date control passes. Intra-Group sales and profits are eliminated fully on consolidation.

On acquisition of a subsidiary, all of the subsidiary's separable, identifiable assets and liabilities existing at the date of acquisition are recorded at their fair values reflecting their condition at that date. On disposal of a subsidiary, the consideration received is compared with the carrying cost at the date of disposal and the gain or loss is recognised in the income statement. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets is recorded as goodwill. Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated. Subsidiaries' results are amended where necessary to ensure consistency with the policies adopted by the Group.

Revenue

Revenue from the sales of goods is recognised when the Group has transferred the significant risks and rewards of ownership to the buyer and it is probable that the Group will receive the previously agreed upon payment. These criteria are considered to be met when the goods are delivered to the buyer. Where the buyer has a right of return, revenue is recognised in the year where the goods are delivered less an appropriate provision for returns based on past experience.

Financial assets

Loans and receivables

These assets are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise principally through the provision of goods to customers (e.g. trade receivables), but also incorporate other types of contractual monetary asset. They are initially recognised at fair value plus transaction costs that are directly attributable to their acquisition or issue, and are subsequently carried at amortised cost using the effective interest rate method, less provision for impairment.

Impairment provisions are recognised when there is objective evidence (such as significant financial difficulties on the part of the counterparty or default or significant delay in payment) that the Group will be unable to collect all of the amounts due under the terms receivable, the amount of such a provision being the difference between the net carrying amount and the present value of the future expected cash flows associated with the impaired receivable. For trade receivables, which are reported net, such provisions are recorded in a separate allowance account with the loss being recognised within

1 Accounting policies (continued)

administrative expenses in the consolidated statement of comprehensive income. On confirmation that the trade receivable will not be collectable, the gross carrying value of the asset is written off against the associated provision.

Cash and cash equivalents

Cash and cash equivalents includes cash in hand, deposits held at call with banks, other short term highly liquid investments with original maturities of three months or less.

Financial liabilities

Borrowings

Borrowings are initially recognised at fair value net of any transaction costs directly attributable to the loan. They are subsequently measured at amortised cost with interest charged to the statement of comprehensive income based on the effective interest rate of the borrowings.

Convertible deep discount bonds

Convertible deep discount bonds are redeemable at their nominal price at maturity. The bonds may be converted into the Company's shares at the holders' option and are therefore classified as compound financial instruments in accordance with the requirements of IAS 32. The debt element is calculated as the present value of future cash flows assuming the bonds are redeemed on the redemption date, discounted at the market rate for an equivalent debt instrument with no option to convert to equity. The difference between the cash payable on maturity and the present value of the debt element is recognised within equity. The discount is charged over the life of the bond to the statement of comprehensive income and included within finance expenses.

Trade and other payables

Comprises trade payables and other short-term monetary liabilities, which are initially recognised at fair value and subsequently carried at amortised cost using the effective interest method.

Share capital

Financial instruments issued by the Group are classified as equity only to the extent that they do not meet the definition of a financial liability.

The Group's ordinary shares are classified as equity instruments.

Deferred taxation

Deferred tax assets and liabilities are recognised where the carrying amount of an asset or liability in the consolidated statement of financial position differs from its tax base, except for differences arising on:

- the initial recognition of goodwill;

Notes forming part of the financial statements continued

1 Accounting policies (continued)

- the initial recognition of an asset or liability in a transaction which is not a business combination and at the time of the transaction affects neither accounting or taxable profit; and
- investments in subsidiaries and jointly controlled entities where the Group is able to control the timing of the reversal of the difference and it is probable that the difference will not reverse in the foreseeable future.

Recognition of deferred tax assets is restricted to those instances where it is probable that taxable profit will be available against which the difference can be utilised.

The amount of the asset or liability is determined using tax rates that have been enacted or substantively enacted by the reporting date and are expected to apply when the deferred tax liabilities/(assets) are settled/(recovered).

Deferred tax assets and liabilities are offset when the Group has a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority on either:

- the same taxable group company; or
- different group entities which intend either to settle current tax assets and liabilities on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax assets or liabilities are expected to be settled or recovered.

Intangible Assets

Goodwill

Goodwill arises where a business is acquired and a higher amount is paid for that business than the fair value of the assets and liabilities acquired. Transaction costs attributable to acquisitions are expensed to the income statement.

Goodwill is recognised as an asset in the statement of financial position and is not amortised but is subject to an annual impairment review. Impairment occurs when the carrying value of goodwill is greater than the recoverable amount which is the higher of the value in use and fair value less disposal costs. The present value of the estimated future cash flows from the separately identifiable assets, termed a 'cash generating unit' is used to determine the fair value less cost of disposal to calculate the recoverable amount. The Group prepares and approves formal long term business plans for its operations which are used in these calculations.

Brand

Brand names acquired as part of acquisitions of businesses are capitalised separately from goodwill as intangible assets if their value can be measured reliably on initial recognition and it is probable that the expected future economic benefits that are attributable to the asset will flow to the Group.

1 Accounting policies (continued)

Brand names have been assessed as having an indefinite life and are not amortised but are subject to an annual impairment review. Impairment occurs when the carrying value of the brand name is greater than the present value of the estimated future cash flows.

Property, plant and equipment

Items of property, plant and equipment are initially recognised at cost. As well as the purchase price, cost includes directly attributable costs.

Freehold land is not depreciated.

Vineyard establishment represents the expenditure incurred to plant and maintain new vineyards until the vines reach productivity. Once the vineyards are productive the vines are remeasured at fair value less costs to sell and transferred to biological assets. The remaining vineyard establishment costs will then be depreciated over their expected useful economic lives.

Depreciation is provided on all other items of property, plant and equipment so as to write off their carrying value over their expected useful economic lives. It is provided at the following rates:

Freehold buildings	4% per annum straight line
Plant, machinery and motor vehicles	5-20% per annum straight line
Computer equipment	33% per annum straight line

The carrying value of property, plant and equipment is reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

Biological assets and produce

Biological assets consist of grape vines and are included in the statement of financial position at fair value less costs to sell. The determination of the fair value of grape vines requires significant management judgement and, amongst others, the following factors are considered: discount rate, the productive life and yield of the vines, notional rents for land (to allow comparability between freehold and leasehold vineyards) and expected sales prices. Detailed explanations of the methods employed to value the vines are described in note 14 to the accounts. Gains and losses arising from changes in fair value are included in the income statement in the year in which they arise.

Harvesting of the grape crop is ordinarily carried out in October. The costs of growing the grapes are capitalised in the year in which they are incurred. Grapes that are used in production of the Group's own wine are included at fair value in wine inventory. The fair value of grapes is determined by reference to estimated market prices at the time of harvest.

Notes forming part of the financial statements continued

1 Accounting policies (continued)

Inventories

Inventories are initially recognised at cost, and subsequently at the lower of cost and net realisable value. Cost comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition. Grapes grown in the Group's vineyards are transferred into inventory from biological assets at fair value less costs to sell at the point of harvest which is the deemed cost for the grapes.

Weighted average cost is used to determine the cost of ordinarily interchangeable items.

Business combinations

Acquisitions of businesses are accounted for using the acquisition method. The cost of the acquisition is measured at the aggregate fair value of the consideration given. The related transaction expenses are recognised in the statement of comprehensive income as incurred.

The acquiree's identifiable assets, liabilities and contingent liabilities are recognised at their fair value at the acquisition date.

Operating Leases

Payments under operating leases are expensed to the income statement on a straight-line basis over the period of the lease.

2 Critical accounting estimates and judgements

The Group makes certain estimates and judgements regarding the future. Estimates and judgements are continually evaluated based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. In the future, actual experience may differ from these estimates. The estimates and judgements that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year relate are set out below.

Biological assets valuation

Biological assets are stated at fair value which requires the use of certain unobservable inputs in the Group's valuation model. The techniques and assumptions used are set out in note 14.

Fair value of biological produce

The Group's biological produce is measured at fair value at the point of harvest. This is based on a deemed market value less costs to sell. Generally there is no readily obtainable market price for the Group's grapes because they are not sold on the open market, therefore management set the values based on their experience and knowledge of the sector including past purchase transactions.

2 Critical accounting estimates and judgements (continued)

Impairment reviews

The Group is required to test annually whether goodwill and brand names have suffered any impairment. The recoverable amount is determined based on fair value less costs of disposal calculations, which requires the estimation of the value and timing of future cash flows and the determination of a discount rate to calculate the present value of the cash flows. Further information is set out in note 12.

Useful lives of plant, property and equipment

The charge in respect of depreciation is calculated based on management's estimate of an asset's useful economic life and its residual value at the end of that life. An increase in the useful life or residual value would result in a decreased depreciation charge in the statement of consolidated income.

3 Financial instruments - risk management

The Group is exposed to risks that arise from its use of financial instruments. This note describes the Group's objectives, policies and processes for managing those risks and the methods used to measure them. Further quantitative information in respect of these risks is presented throughout these financial statements.

There have been no substantive changes in the Group's exposure to financial instrument risks, its objectives, policies and processes for managing those risks or the methods used to measure them from previous periods unless otherwise stated in this note.

Principal financial instruments

The principal financial instruments used by the Group, from which financial instrument risk arises, are as follows:

- Bank loans
- Convertible debt
- Trade receivables
- Cash and cash equivalents
- Trade and other payables

The carrying amounts are a reasonable estimate of fair values because of the short maturity of such instruments or their interest bearing nature.

Notes forming part of the financial statements continued

3 Financial instruments - risk management (continued)

Liquidity risk

The Group closely monitors and manages its liquidity risk. Cash forecasts are regularly produced and sensitivities run for different scenarios.

Capital risk management

The Group's objectives when managing capital are to safeguard the group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares and increase or decrease debt.

Credit risk

Credit risk arises from cash and cash equivalents and deposits with banks and financial institutions and the risk of default by these institutions. The Group reviews the creditworthiness of such financial institutions on a regular basis to satisfy itself that such risks are mitigated. The Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of the cash and cash equivalents as shown in the consolidated statement of financial position.

Interest rate risk

The Group's main debt is exposed to interest rate fluctuations. The Group considers that the risk is not significant in the context of its business plans. Should there be a 0.5% increase in the bank's lending rate, the finance charge in the statement of comprehensive income would increase by £10,000.

4 Segmental information

The Directors consider the Group to have only one operating segment. Details of the sole operating segment are shown in the consolidated statement of comprehensive income, statement of financial position and consolidated statement of cash flows on pages 23 to 26.

All operations are conducted in the United Kingdom.

The Directors do not consider the Group place's reliance on any major customers.

5 Loss from operations

Loss from operations has been arrived at after charging:

	Year ended December 2014 £'000	Period 1 April to 31 December 2013 £'000
Depreciation of property, plant and equipment	130	36
Profit on disposal of property, plant and equipment	(4)	(8)
Staff costs (see note 7)	516	201

6 Auditor's remuneration

	Year ended 31 December 2014 £'000	Period 1 April to 31 December 2013 £'000
Auditor's remuneration		
- Audit: consolidation and parent	26	27
- Audit: subsidiaries	9	7
Auditor's remuneration: services relating to corporate finance transactions	-	132
	35	166

Notes forming part of the financial statements continued

7 Staff costs

	Year ended 31 December 2014 £'000	Period 1 April to 31 December 2013 £'000
Staff costs (including Directors) comprise:		
Wages and salaries	471	188
Social security contributions and similar taxes	45	13
	516	201

The average number of employees of the Group, including Directors, during the year was 17 (December 2013: 8). Directors' remuneration was as follows:

	Salaries £'000	Fees £'000	Year ended 31 December 2014 £'000	Period 1 April to 31 December 2013 £'000
Andrew Weeber	50	-	50	13
Ben Walgate	80	-	80	60
Paul Bentham	15	-	15	5
Ian Robinson	-	15	15	30
Andrew Wilson	-	7	7	15
	145	22	167	123

Ben Walgate is the highest paid director. Fees in respect of Ian Robinson and Andrew Wilson (deceased) are payable to Anne Street Partners Limited under the terms of agreements dated 8 October 2012.

The Directors are considered to be key management.

	Year ended 31 December 2014 £'000	Period 1 April to 31 December 2013 £'000
Key management personnel costs were as follows:		
Short term employment benefits	167	123
Social security contributions	17	8
	184	131

8 Finance income and expense

	Year ended 31 December 2014 £'000	Period 1 April to 31 December 2013 £'000
Finance income		
Amortisation of bank loan incentive	14	-
Interest received on bank deposits	24	29
Total finance income	38	29
Finance expense		
Interest payable on borrowings	72	19
Amortisation of bank transaction costs	5	-
Convertible deep discount bond charge	146	40
Total finance expense	223	59

9 Taxation

	Year ended 31 December 2014 £'000	Period 1 April to 31 December 2013 £'000
Current tax expense		
Current tax on profits for the year	-	-
Total current tax	-	-
Deferred tax expense		
Origination and reversal of temporary differences	(60)	60
Total deferred tax	(60)	60
Total tax (Income)/expense	(60)	60

Notes forming part of the financial statements continued

9 Taxation (continued)

	Year ended 31 December 2014 £'000	Period 1 April to 31 December 2013 £'000
Loss on ordinary activities before tax	(1,104)	(666)
Loss on ordinary activities at the standard rate of corporation tax in the UK for the year of 21.49% (December 2013: 23.25%)	(237)	(155)
Effects of:		
Expenses not deductible for tax purposes	62	77
Unprovided deferred tax movements on short term temporary differences	(113)	(67)
Unrecognised losses c/f	325	81
Effect of changes in tax rate in prior years	23	4
Tax charge for the year	(60)	60

No deferred tax asset has been recognised on unutilised taxable losses due to the lack of certainty over the taxable profits being available against which deductible temporary differences can be utilised. The unutilised tax losses carried forward are £2,153,260 (December 2013: £833,000)

10 Loss per share

Basic earnings per ordinary share are based on a loss of £1,044,000 (December 2013: £726,000) and 15,592,073 ordinary shares (December 2013: 10,548,391) of 50 pence each, being the weighted average number of shares in issue during the year. There is no adjustment to be made for diluted earnings per ordinary share.

	Loss £'000	Weighted average number of shares	Loss per ordinary share pence
Year ended 31 December 2014	(1,044)	15,592,073	(6.70)
Period ended 31 December 2013	(726)	10,548,391	(6.88)

11 Business combinations

On 27 September 2013 Gusbourne Estate Limited, a wholly owned subsidiary of the Group, acquired the Gusbourne Estate business and related freehold property for a total consideration of £7,316,000. The principal reason for this acquisition was to invest in, and further develop, the Gusbourne Estate business including, in particular, its award winning Gusbourne brand to take advantage of further anticipated market growth in this sector of the wine industry.

Details of the fair value of identifiable assets and liabilities acquired, purchase consideration and goodwill are as follows:

Net assets at the acquisition date	Book value £'000	Fair value adjustment £'000	Fair value £'000
Property, plant and equipment	4,369	-	4,369
Biological assets	1,074	-	1,074
Inventories	641	225	866
Brand	-	230	230
Total net assets	6,084	455	6,539
Fair value of consideration paid:			£'000
Cash			4,263
Shares			1,303
Convertible bond – present value of debt element			1,655
Convertible bond – equity element			95
Total consideration			7,316
Goodwill			777

Transaction costs of £187,000 and Stamp Duty Land Tax of £211,000 in connection with the acquisition have been recognised in the statement of comprehensive income in the period ended 31 December 2013.

The fair value of the Group's shares issued in consideration for the acquisition has been based on the acquisition date share price of £0.67 per share. The convertible bond was also fair valued at the date of acquisition.

The main factors leading to the recognition of goodwill are the presence of intangible assets, such as the workforce of the acquired entity, which do not qualify for separate recognition, and synergies resulting from material cost savings and sharing of expertise and systems which will enable future growth.

Notes forming part of the financial statements continued

12 Intangibles

	Goodwill £'000	Brand £'000	Total £'000
Cost			
At 1 January 2014 and 31 December 2014	777	230	1,007
Impairment losses			
At 1 January 2014 and 31 December 2014	-	-	-
Net book value			
At 31 December 2013 and 31 December 2014	777	230	1,007

The carrying value of goodwill is allocated to the following cash-generating units:

	December 2014 £'000	December 2013 £'000
Gusbourne Estate	777	777

Goodwill is the premium paid to acquire the Gusbourne Estate business over the fair value of its net assets.

The Group's management prepare long term cash flow forecasts for up to 12 years, and then apply a discount rate to determine the present value of the future cash flows of the cash-generating unit to arrive at the fair value less costs of disposal. Where this amount is lower than the carrying value of goodwill allocated to the cash-generating unit an impairment charge is made. The discount rate used is 17% based on the Group's estimated weighted cost of capital. A growth rate of 3% has been applied over the term of the long term cash flow forecasts.

13 Property, plant and equipment

	Freehold Land and Buildings £'000	Plant, machinery and motor vehicles £'000	Vineyard establishment £'000	Computer equipment £'000	Total £'000
Cost					
At 1 April 2013	222	108	40	3	373
Acquisition of the Gusbourne Estate business	4,289	80	-	-	4,369
Additions	99	538	418	16	1,071
Disposals	-	(40)	-	-	(40)
At 31 December 2013	4,610	686	458	19	5,773
At 1 January 2014	4,610	686	458	19	5,773
Additions	14	137	588	8	747
Disposals	-	(1)	-	-	(1)
At 31 December 2014	4,624	822	1,046	27	6,519

Notes forming part of the financial statements continued

13 Property, plant and equipment (continued)

	Freehold land and buildings £'000	Plant, Machinery and motor Vehicles £'000	Vineyard establishment £'000	Computer equipment £'000	Total £'000
Accumulated depreciation					
At 1 April 2013	-	25	-	1	26
Depreciation charge for the year	9	26	-	1	36
Depreciation on disposals	-	(12)	-	-	(12)
At 31 December 2013	9	39	-	2	50
At 1 January 2014	9	39	-	2	50
Depreciation charge for the year	37	85	-	8	130
Depreciation on disposals	-	-	-	-	-
At 31 December 2014	46	124	-	10	180
Net book value					
At 31 December 2013	4,601	647	458	17	5,723
At 31 December 2014	4,578	698	1,046	17	6,339

14 Biological assets

The fair value of biological assets at the balance sheet date was:

	Vines £'000
At 1 April 2013	154
Arising on acquisition of Gusbourne Estate business	1,074
Fair value of grapes harvested and transferred to inventory	(290)
Crop growing costs	157
Change in fair value due to price, yield and maturity	145
At 31 December 2013	1,240
At 1 January 2014	1,240
Fair value of grapes harvested and transferred to inventory	(210)
Crop growing costs	281
Change in fair value due to price, yield and maturity	(74)
At 31 December 2014	1,237

The Group owns bearer biological assets in the form of grape vines, which are cultivated on land owned by the Group. The grapes produced from these vines are used in the production of the Group's own wines.

The total area of vines at December 2014 amounted to 155.5 acres (December 2013: 104.8 acres) of which approximately 58.5 acres (December 2013: 58.5 acres) can be classified as mature (i.e. four years after planting). The average peak productive life of grape vines is estimated to be 25 years.

The fair value of mature grape vines was calculated by discounting the net cash flows thereof over their remaining lives at a pre-tax discount rate of 17% (December 2013: 17%).

Notes forming part of the financial statements continued

14 Biological assets (continued)

The net cash flows were calculated with reference to the following significant assumptions

	December 2014	December 2013
i) Average remaining life of grape vines	25 years	25 years
ii) Average yield per acre of mature vineyards	3.0 tonnes per acre	3.0 tonnes per acre
iii) Market price of grapes	£2,000 per tonne	£2,000 per tonne
iv) Annual rate of inflation to cost and revenue inputs	3%	3%
v) Vineyard maintenance costs	£2,710 per acre	£2,710 per acre

Planting expenditure is carried forward at cost in the statement of financial position with property, plant and equipment until the vines reach maturity, at which point they are re-measured at fair value and re-classified as biological assets.

Fair value

The fair value of vines is determined based on a level 3 valuation method, that is, using valuation methods that include inputs that are not based on market data. The significant unobservable inputs used in the discounted cash flow model developed to value the vines are the discount rate, yields and fair value of grapes.

For example, a 10% increase in the discount rate to 18.7% would result in a decrease in fair value of the biological assets by £103,200. In addition cashflows are projected over a number of years and based on estimated harvest yields. Yields are based on an average of the performance of the Group's vines over previous harvests.

Changes in these estimates could materially impact estimates of future cashflows used in the assessment of the fair values.

15 Inventories

	December 2014 £'000	December 2013 £'000
Finished goods	126	171
Work in progress	1,309	1,139
Total inventories	1,435	1,310

During the year £334,000 (December 2013: £66,000) was transferred to cost of sales.

16 Trade and other receivables

	December 2014 £'000	December 2013 £'000
Trade receivables	107	66
Prepayments	28	19
Other receivables	78	166
Total trade and other receivables	213	251

Trade and other receivables are due within 1 year apart from £50,000 (December 2013: £50,000) included within other receivables which is due in more than 1 year.

17 Trade and other payables

	December 2014 £'000	December 2013 £'000
Trade payables	192	173
Accruals	72	86
Other payables	59	54
Total financial liabilities, excluding loans and borrowings classified as financial liabilities measured at amortised cost	323	313
Other payables - tax and social security payments	13	11
Total trade and other payables	336	324

Book values are approximate to fair value at 31 December 2014 and 31 December 2013.

Notes forming part of the financial statements continued

18 Loans and borrowings

	December 2014 £'000	December 2013 £'000
Bank loans	2,025	2,025
Total loans and borrowings	2,025	2,025

The bank loan of £2,025,000 is at an interest rate of 3% over Barclays Bank plc base rate and is due for repayment in full in September 2018. It is secured by way of a fixed charge over the Group's land and buildings at Appledore, Kent, shown at a cost of £4,356,000 within property, plant and equipment and a floating charge over all other property and undertakings.

19 Convertible bonds

	£'000
Present value of debt element at issue on 27 September 2013	1,655
Equity element	95
Nominal value of bond at issue date	1,750
Present value of debt element at 1 January 2014	1,695
Discount expense for the year	146
Fair value of debt element at 31 December 2014	1,841
Equity element at 31 December 2014	95
Total carrying value at 31 December 2014	1,936

Convertible bonds represent the debt element of a deep discount convertible bond issued to Mr A C V Weeber and Mrs C Weeber as part of the consideration for the acquisition of the Gusbourne Estate business on 27 September 2013. The bond is secured by a fixed charge over the Group's land and buildings at Appledore, Kent. The bond is redeemable on 27 September 2017 and attracts a coupon rate of 7.5% per annum which is rolled up annually. From 27 September 2015 until the 26 September 2016 the holders of the bond can convert some or all of the bond into Gusbourne PLC ordinary shares at a price of 66 pence per share.

The bond is classified as a compound financial instrument containing an element of debt and equity. The debt element is calculated as the present value of future cash flows assuming the bond is redeemed on the redemption date, discounted at the market rate for an equivalent debt instrument with no option to convert to equity. A rate of 9% has been used. The difference between the cash payable on maturity and the present value of the debt element is recognised in equity. The discount is charged over the life of the bond to the statement of comprehensive income and included within finance expenses.

20 Deferred tax liabilities

	£'000
At 1 January 2014	60
Reversal of timing differences	(60)
At 31 December 2014	-

21 Operating lease commitments

The future aggregate minimum lease payments under non-cancellable operating leases are as follows:

	December 2014 £000	December 2013 £000
Operating leases which expire:		
Within one year	47	15
Within two to five years	189	61
More than five years	2,015	663
	2,251	739

22 Share capital

	Ordinary shares of 50p each	
	Number	£'000
Issued and fully paid		
At 1 April 2013	8,000,003	4,000
Issued for cash during the year	5,280,367	2,640
Issued as consideration for acquisition	1,944,444	972
At 31 December 2013	15,224,814	7,612
Issued for cash during the year	2,628,462	1,315
At 31 December 2014	17,853,276	8,927

On 11 November 2014 Gusbourne PLC issued 2,628,462 50 pence ordinary shares at a price of 68 pence per share. The shares were fully subscribed and paid up.

Notes forming part of the financial statements continued

23 Reserves

The following describes the nature and purpose of each reserve within equity:

Reserve	Description and purpose
Share Premium	The share premium account arose on the issue of shares by the Company at a premium to their nominal value. Expenses of share issues are charged to this account.
Merger reserve	The merger reserve arose on the business combination and is the difference between the nominal value of the shares issued and the market value of the shares acquired.
Convertible bond reserve	The convertible bond reserve is the equity element of the bonds as disclosed in note 20.
Retained earnings	The retained earnings represent cumulative net gains and losses recognised in the Group's statement of consolidated income.

24 Related party transactions

At 31 December 2014 £1,493,000 (31 December 2013 - £1,500,000) of cash and cash equivalents were held on deposit at British Caribbean Bank Limited ('BCBL'), a related party. BCBL is a wholly owned subsidiary of Waterloo Investment Holdings Limited ('WIHL'). Lord Ashcroft, KCMG PC, is a controlling shareholder in both the Company and WIHL.

Anne Street Partners Limited is considered a related party by virtue of the fact that Ian Robinson, a director of Gusbourne PLC, is also a director of Anne Street Partners Limited. During the year Anne Street Partners Limited charged the Company in total £62,473 (December 2013 - £137,500). Of this, £22,473 was in relation to directors fees (December 2013 - £45,000) and £40,000 relates to management services (December 2013 - £92,500). At 31 December 2014 an amount of £77,000 inclusive of VAT (December 2013 - £111,000) was due to Anne Street Partners Limited and is shown within trade and other payables.

Included within other payables at 31 December 2014 is an amount of £431 due to Andrew Weeber, Non-Executive Chairman (December 2013 - £41,000 due from Andrew Weeber).

Parent company financial statements

Company balance sheet

at 31 December 2014

	Note	December 2014 £'000	December 2013 £'000
Fixed assets			
Investments	3	-	-
Current assets			
Debtors	4	9,135	7,823
Cash at bank and in hand		1,752	1,609
		10,887	9,432
Creditors: amounts due within one year	5	(173)	(170)
Creditors: amounts due in more than one year	6	(1,935)	(1,790)
Net assets		8,779	7,472
Capital and reserves			
Called up share capital	7	8,927	7,612
Share premium	9	815	346
Profit and loss account	9	(963)	(486)
Shareholders' funds		8,779	7,472

The financial statements were approved and authorised for issue by the Board on 29 April 2015 and were signed on its behalf by Ian Robinson.

Ian Robinson

Secretary and Non-Executive Director

The notes on pages 53 to 56 form part of these financial statements

Notes forming part of the company financial statements

for the year 31 December 2014

1 Accounting policies

The following principal accounting policies have been applied:

Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with UK GAAP and Company law.

The following principal accounting policies have been applied:

Investments

Investments in subsidiary undertakings are carried at cost less any provision for impairment.

Related party disclosures

The Company has taken advantage of the exemption conferred by FRS 8 Related Party Disclosures, not to disclose transactions with other wholly owned group companies.

2 Loss for the financial year

In accordance with Section 408 of the Companies Act 2006, the Company has not presented its own profit and loss account in these financial statements. The Company results for the year include a loss after tax and before dividends payable of £477,000 (2013: £278,000) which is dealt with in the consolidated financial statements of the Group.

Notes forming part of the company financial statements continued

3 Fixed asset investments

The following were the principal subsidiary undertakings at the end of the year:

Name	Country of incorporation	Proportion of ownership interest at 31 December 2014
Gusbourne Estate Limited	England and Wales	100%
Gusbourne Wines Limited	England and Wales	100%

Gusbourne Estate Limited is involved in the production, sale and distribution of English sparkling wine. Gusbourne Wines Limited is dormant.

4 Debtors

	December 2014 £'000	December 2013 £'000
Amounts due from group undertakings	9,122	7,772
Other debtors	4	44
Prepayments and accrued income	9	7
	9,135	7,823

5 Creditors: amounts due within one year

	December 2014 £'000	December 2013 £'000
Trade creditors	113	111
Accruals and deferred income	60	59
	173	170

6 Creditors: amounts due after more than one year

	December 2014 £'000	December 2013 £'000
Convertible bonds	1,935	1,790
	1,935	1,790

Convertible bonds represent the deep discount convertible bond issued to A C V Weeber and Mrs C Weeber as part of the consideration for the acquisition of the Gusbourne Estate business. The bond is secured by a fixed charge over the Group's land and buildings at Appledore, Kent. The bond is redeemable on 27 September 2017 and attracts a coupon rate of 7.5% per annum which is rolled up annually.

From 27 September 2015 until the 26 September 2016 the holders of the bond can convert some or all of the bond into Gusbourne PLC ordinary shares at a price of 66 pence per share.

7 Share Capital

Details of the share capital of the Company are included in note 22 to the consolidated financial statements.

8 Reconciliation of movements in shareholders' funds

	Shareholders' funds £'000
At 1 April 2013	4,058
Issue of shares	3,612
Premium on shares issued	80
Loss for the period ended 31 December 2013	(278)
At 31 December 2013	7,472
Loss for the year ended 31 December 2014	(477)
Issue of shares	1,315
Premium on shares issued	469
At 31 December 2014	8,779

Notes forming part of the company financial statements continued

9 Capital and reserves

	Share capital £'000	Share premium £'000	Retained earnings £'000	Total £'000
At 1 January 2014	7,612	346	(486)	7,472
Issue of ordinary shares	1,315	469	-	1,784
Retained earnings during the year	-	-	(477)	(477)
At 31 December 2014	8,927	815	(963)	8,779

10 Ultimate controlling party

In the opinion of the Directors the ultimate controlling party at 31 December 2014 is Lord Ashcroft KCMG PC.

11 Related party transactions

At 31 December 2014 £1,493,000 (31 December 2013 - £1,500,000) of cash and cash equivalents were held on deposit at British Caribbean Bank Limited ('BCBL'), a related party. BCBL is a wholly owned subsidiary of Waterloo Investment Holdings Limited ('WIHL'). Lord Ashcroft, KCMG PC, is a controlling shareholder in both the Company and WIHL.

Anne Street Partners Limited is considered a related party by virtue of the fact that Ian Robinson, a director of Gusbourne PLC, is also a director of Anne Street Partners Limited. During the year Anne Street Partners Limited charged the Company in total £62,473 (December 2013 - £137,500). Of this, £22,473 was in relation to directors fees (December 2013 - £45,000) and £40,000 relates to management services (December 2013 - £92,500). At 31 December 2014 an amount of £77,000 inclusive of VAT (December 2013 - £111,000) was due to Anne Street Partners Limited and is shown within trade creditors.

Company information

Country of incorporation of parent company

England and Wales

Legal form

Public limited company

Directors

A C V Weeber (*Non-Executive Chairman*)
B J Walgate (*Chief Executive*)
I G Robinson (*Non-Executive Director*)
P G Bentham (*Non-Executive Director*)

Secretary and registered office

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Company number

08225727

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Nominated adviser and broker

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Solicitors

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55 King Street
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Bankers

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Gusbourne

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