

# Holdings Technology

Annual Report and Accounts 2009

Stock Code: HDT

Specialised materials, equipment and services

# Welcome

to Holders Technology plc

**Holders Technology** products are used in a wide range of applications. Holders supplies special laminates and materials to make printed circuit boards for a variety of industries, including the medical, telecommunications, defence and automotive sectors.

## Telecom

PCBs are used in mobile phones, transmitters and antennas and many other applications in the telecommunications industry.

Holders Technology supplies special PTFE laminates that have particular advantages in microwave applications.



## Automotive

The cars we drive rely on electronics more than ever before.

Not only are electronics essential to the inner workings of our cars' chemical functions; they now provide us with stability control, navigation and entertainment during our drive. Holders Technology supplies materials used in the manufacture of the sophisticated electronic circuits which provide these functions.



## Medical

Hearing aids, pacemakers, sonographs, defibrillators and electrocardiographs

— just some examples of the demanding equipment requiring PCBs fabricated with the specialised materials that Holders Technology can provide.



## Aerospace

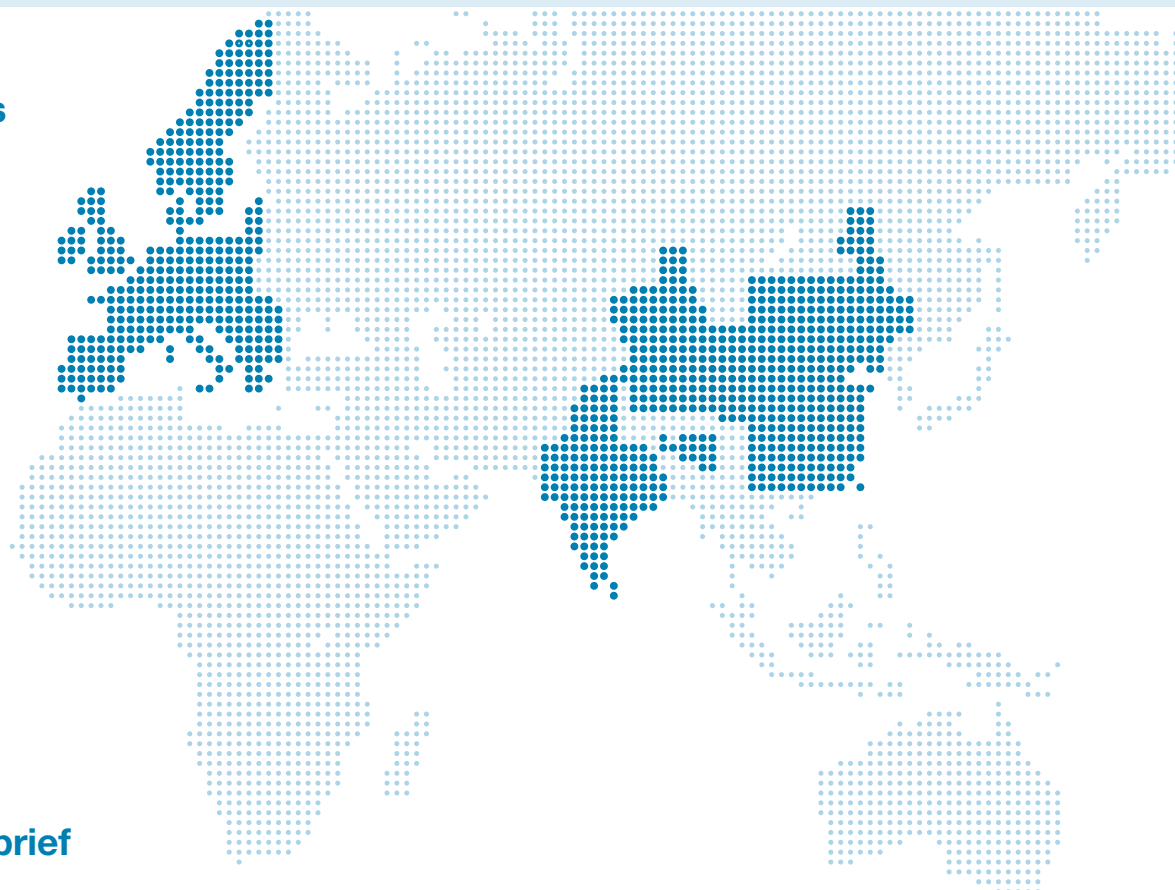
The defence industry has many applications requiring PCBs.

For example, military computers, radar and instrumentation. Holders Technology provides specialised laminates, prepregs and soldermask that are used to make these PCBs.



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## Our Markets



## The year in brief

The European printed circuit board (PCB) industry suffered a sharp decline in late 2008 and the first half of 2009. Thereafter conditions stabilised. Holders Technology recorded the following results:

- Revenue declined 26% to £13.0m (2008: £17.5m)
- Gross profit of £3.2m (2008: £4.4m)
- Operating loss of £0.2m before exceptional items (2008: £0.7m profit)
- The Dutch business successfully merged with German operations
- £0.8m positive cash flow generated from operations
- Net cash of £2.1m at year end (2008: £1.5m)
- Second interim dividend of 3.25p to be paid on 31 March 2010 in place of final dividend

## Chairman's statement

The current year will enjoy the full benefit of the restructuring savings and we hope to see gains from the measures we have taken both to extend our specialised product ranges and more competitively to source certain of our commodity product offerings.



The first half of the year to 30 November 2009 was a period which saw a dramatic downturn in a number of our markets and a pre-tax loss of £0.6m was recorded.

I am glad to be able to report that the second half of the year saw a recovery in profitability with the pre-tax loss for the year as a whole reduced to £0.4m.

The loss of £0.4m was in large part attributable to the £0.2m of costs incurred in restructuring our operations.

Revenue for the year at £13.0m showed a marked reduction from the £17.5m recorded in the preceding year; the recovery in profitability in the second half of the year was largely due to the cost reduction measures undertaken. The reduced revenue and the rigorous control of working capital coupled with the benefits accruing from the cost reduction programme led to the year end net cash position improving to £2.1m. In light of the improved trading in the second half of the year and the strong cash position the board felt justified in declaring a second interim dividend for the year in lieu of a final dividend.

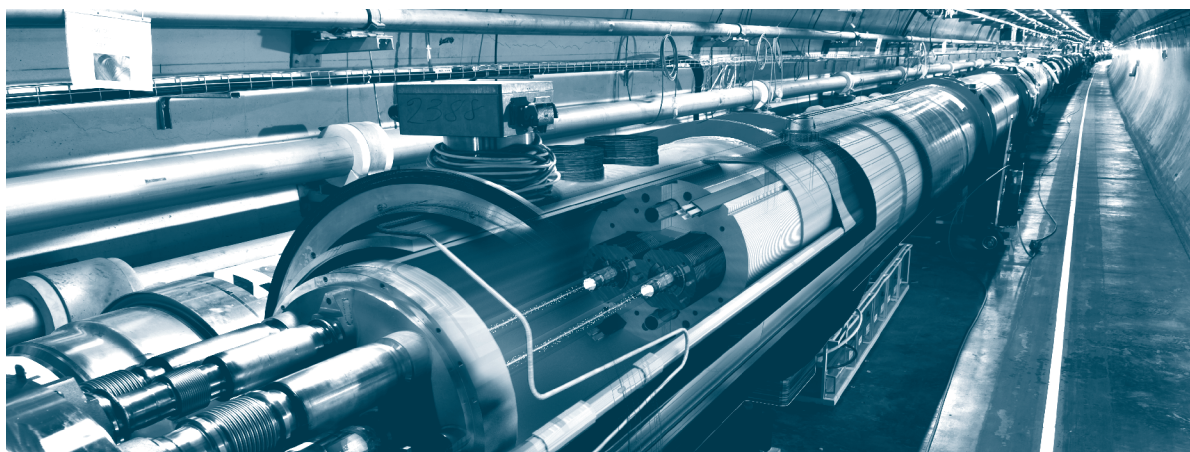
It is still early to comment on the current year but to date we have seen some

recovery particularly as compared to the exceptionally difficult comparable months of the preceding year. The current year will enjoy the full benefit of the restructuring savings and we hope to see gains from the measures we have taken both to extend our specialist product ranges and more competitively to source certain of our commodity product offerings.

In short we expect to achieve some recovery in the current year but I would caution against any expectations that the PCB markets we serve will continue to be anything other than challenging. The continuing difficulties in securing insurance in respect of debtors may have some impact on sales as we are unwilling unduly to extend credit to customers.

On behalf of the board and, I am sure, all shareholders I would like to thank all our staff for the sacrifices they have made and continue to make. Their willingness to accept the measures we have been obliged to introduce has ensured that as a group we have been able to maintain the service levels necessary to retain customers in difficult market conditions.

In previous statements I have commented on our wish to consider acquisitions. Over



the past two years we have considered a number of opportunities but they have failed to match the criteria we set ourselves. In order to reduce risk we sought only to consider areas where we could understand both the technology and the markets served. While we sought areas where we could see significant growth we were concerned to ensure that we had the ability to add value to any acquisition made.

In late December we completed the acquisition of JK Components Ltd (JK) a distributor of Light Emitting Diode (LED) components. JK while small has a range of products sourced from established Far Eastern suppliers and has established a market position in the UK. We believe we are well placed further to extend both the range of products offered and the markets served.

The markets for LEDs are growing very quickly and while there are a significant number of companies competing in these markets we expect to be able to build further on the base JK has created. We anticipate that evidence of this progress will be forthcoming in the current year

but our key objective this year is to invest and build a platform for sustained growth both within the UK and throughout the geographical markets we currently address in future years.

The current year will present challenges but the measures we have already taken will, we believe, lead to a year of improved overall trading in our established PCB market. I anticipate that the acquisition and development of JK will enable us to provide evidence of an attractive widening of the group's activities.

**R W Weinreich**  
Chairman and Chief Executive

9 February 2010

**Pictured:**

One of Holders Technology's major customers supplies printed circuit boards to CERN, the organisation based in Switzerland, famous for the Large Hadron Collider.  
Image ©CERN

# Business review

The group took strong measures to reduce costs in line with the lower level of demand, especially in continental Europe.



## Operating Review

### Corporate strategy

The board is committed to enhancing shareholder value over the medium to long term, whilst maintaining a conservative financial framework. Where an opportunity to increase market share or to lower operating costs is identified, this is addressed within the bounds of internally generated cash flow and bank facilities.

When appropriate, acquisitions will be made to strengthen Holders' position in its existing markets or to expand its operations into other sectors of the electronics industry.

### Product strategy

In its traditional markets, Holders continues to pursue its successful strategy based on dual positioning: on the one hand, as a low-cost source of standard products used throughout the printed circuit board industry; on the other hand, as an exclusive supplier of technically sophisticated products to the PCB sector.

The two elements of this strategy are interdependent and complementary. The high volumes achieved on standard products ensure a competitive cost-base for this part of the business thus enabling the territorial coverage and technical support levels needed to attract suppliers

of and customers for sophisticated niche products.

This approach limits the company's exposure to any one market or product. It also ensures that Holders is well placed to benefit, as these products gain wider acceptance in a technical market, which demands innovation.

### Economic environment

Over the last few years, much of the high volume production of PCBs for electronic consumer goods has migrated from the USA and Europe to the Far East. The European PCB industry was hit hard by the 2008/2009 recession with many of the larger PCB manufacturers having to close factories and restructure their operations in order to adjust to lower levels of demand. The European PCB industry is now mainly focused on the aerospace, automotive and medical sectors.

### Holdings Technology

#### UK Operations

UK trading operations are based in Galashiels, Scotland. The PCB industry in the UK is oriented towards the aerospace industry and requires a broad range of products. The UK market was relatively resilient in the year and revenue was just 1% lower than last year at £5.2m.

### German and Dutch operations

The German PCB industry is highly dependent on demand from the automotive and capital goods sectors. During the first half of 2009, the activity in these sectors shrank by more than 50% compared with 2008. Faced with such a substantial fall in demand for PCB supplies, it was decided to merge the Dutch operation with its German counterpart. Consequently, the Dutch operation at Dussen was closed in July 2009. The Dutch plant and equipment was relocated to Kirchheimbolanden, where the Holders German operations are based. This transition was achieved without interruption to the provision of supplies to customers, due to the careful planning and hard work of the staff concerned.

The restructuring of the Dutch and German operations resulted in one-off costs of £0.2m. The group expects to achieve savings of approximately £0.2m per annum as a result of the merging of the Dutch and German operations.

### Swedish operations

The Swedish subsidiary was closed in the early part of 2009. Scandinavian customers are now supported from the group's UK and German operations. The group has retained a dedicated agent, based near Stockholm, to maintain liaison with Scandinavian customers.

### Far East operations

Far East operations comprise: Topgrow Technologies Limited (Topgrow), a Hong Kong based holding company, and Dongguan Hui Zhan Electronic Company (DHZ), its main operating subsidiary. DHZ provides materials and services to the PCB industry from its base in Dongguan, Southern China.

DHZ, which had been loss-making in previous years, achieved a profit in the final

quarter of the year, in large measure due to the cost-cutting programme that was implemented during the year.

As part of the cost-cutting programme, Holders and its fellow shareholder invested £0.2m into Topgrow. This enabled Topgrow to repay its overdraft, saving the relatively high interest expense in Hong Kong. Following the injection, the holding company's guarantee was released.

### India

Holders Technology (India) Private Limited was established as a joint venture (60% owned by Holders Technology plc) in April 2007. The JV company has continued to make good progress and recorded a modest profit for the year.

### Post-balance sheet event

On 21 December 2009, the company acquired 100% of the share capital of J K Components Limited (JK). JK is a distributor of components to the electronics industry. JK recorded a loss of £40,000 on revenue of £1.1m in the year ended 28 February 2009. The consideration for the acquisition was £1 plus an element of deferred consideration based on the net profits for each of the three years following the date of acquisition. The group will initially invest approximately £150,000 in JK to enhance JK's working capital.

### Financial Review

#### Key performance indicators

The directors believe that the following key performance indicators are of most significance to assessment of the group's performance and financial position:

- Revenue

The level of turnover gives an important view of the strength of the group's product range and coverage.

# Business review

- Profitability

Profitability is largely a function of the gross margins achieved and management's success in containing administrative expenses in relation to turnover.

- Gearing and liquidity

The group operates in a cyclical industry and the directors have consistently applied a conservative approach to financing the group's activities. The key measures here are net liquid funds and gearing, which are described in more detail below.

### Revenue

Group turnover in continuing operations decreased from £17.5m to £13.0m. Whilst revenue in the UK was almost unchanged from 2008, Germany and the Netherlands together experienced a 38% decline to £6.8m.

Revenues in Asia grew by 9% to £1.0m.

### Profitability

Operating profit before exceptional items fell from £0.7m in 2008 to a loss of £0.2m in 2009. The gross profit margin dipped slightly from 25.3% in 2008 to 25.0%.

The group took strong measures to reduce costs in line with the lower level of demand, especially in continental Europe. The closure of the Dutch facility and the reduction in the workforce in Germany were achieved with an exceptional cost of £0.2m; however, this is expected to result in savings of £0.2m in the current year.

In addition, the directors, both on the main board and in the subsidiaries, accepted a cut in salaries. Short-time working programmes were put into effect in both the UK and Germany. As a result of these measures, admin expenses were reduced by £0.2m to £3.1m.

The final result before tax was a loss of £0.4m compared with a profit of £0.5m in 2008, reflecting the reduction in revenue and gross profit which was only partially offset by the reduction in administrative expenses.

### Taxation

The group incurred a normal tax charge on its UK profits; however, there was only limited relief available for the losses incurred in Germany and the Netherlands. Unrelieved losses in these countries can be carried forward to future years. The net effect was a tax credit in the income statement of £9,000 (2008: charge of £454,000).

### Post-tax result

The loss for the financial year after tax, attributable to equity shareholders was £0.4m (2008: profit of £0.3m). As a result the loss per share (both basic and fully diluted) amounted to 9.52p per share (2008: earnings of 8.21p per share).

### Dividends

The board has declared a second interim dividend of 3.25p per share to be paid on 31 March 2010 to shareholders on the register on 5 March 2010. Including the 2.10p interim dividend already paid on 6 October 2010 the total dividend for 2009 will be 5.35p (2008: 5.35p).

### Principal risks and uncertainties

The directors believe that the following are the principal risks and uncertainties faced by the group:

- Competition

Supply to the PCB industry is highly competitive and the group faces competition from a wide range of companies.



- Customers

Within the major European markets, the group insures its receivables, where possible, and maintains appropriate credit limits where insurance is not available.

- Suppliers

The group has a number of key suppliers. As in any distributor business, there is a dependency on maintaining supply.

### Cash flow, liquidity and financing

Careful management of working capital enabled the group to generate £0.8m of operating cash flow (2008: £1.3m).

The group maintains overdraft facilities with its banks to meet short term financing requirements during the year. European requirements were denominated in euros. Borrowing requirements for Hong Kong and China were denominated in Hong Kong dollars. At 30 November 2009, the group had net cash of £2.1m compared with £1.5m at the previous year end.

At 30 November 2009 the group had net liquid funds (trade and other receivables plus cash minus current liabilities) of £3.3m compared to £2.5m in the preceding year.

Net assets per ordinary share at 30 November 2009 were £1.42 compared with £1.48 in 2008.

### Derivatives and other financial instruments

Operations are financed by a mixture of retained profits and overdrafts. The board's current policy is to use variable rate overdraft facilities in order to maintain short term flexibility. At 30 November 2009, the group had gearing, being debt divided by debt plus shareholders' funds, of nil (2008: 3.1%).

The group's financial instruments, other than derivatives, comprise borrowings,

cash and items such as trade receivables and payables that arise directly from its operations. The main purpose of these instruments is to raise finance for operations.

It is, and has been throughout the period under review, the group's policy that no trading in financial instruments shall be undertaken.

### Currency risk and exposure

The group enters into derivatives transactions, in the form of forward currency contracts that are used to manage the currency risks arising from purchases from foreign suppliers where the products are to be sold in local currencies. Forward currency contracts have also been used to reduce the company's foreign currency exposure when it has provided euro loans to finance its European subsidiaries.

The overseas sales operations are in the European Community, China and India. The group has currency exposures in US dollars, euros, Hong Kong dollars and the Chinese renminbi. Although day-to-day transactional exposures are regularly covered by forward contracts, the group has an underlying exposure, particularly to the euro.

### Conclusion

The group continues to operate a conservative financial policy, which leaves it well placed to benefit from future growth opportunities.

### Jim Shawyer

Group Finance Director

9 February 2010

# Directors



## **Rudi Weinreich**

Chairman and Chief Executive

Aged 63. Chairman and Chief Executive, was born in Austria. He has been responsible for all aspects of the business since he started it in 1972, particularly the assessment of new products and distributorship agreements.



## **Victoria Blaisdell**

Corporate Development Director

Aged 37. Joined the group in 2004 and is now the Corporate Development Director. She has worked in the IT industry for over 12 years and has previously worked in several countries as a Senior Consultant for CGI Group Inc.



## **Jim Shawyer**

Group Finance Director

Aged 56. Joined the group in 2000 as Group Finance Director and Company Secretary. He previously held senior financial roles in international companies, including Xerox Limited and Vale International Limited.



## **David Mahony**

Senior Non-executive Director

Aged 66, is the Senior Non-executive Director, appointed in 1988. He is Chairman of Opsec Security Group plc.

# Company information

Business Review

Governance

Accounts

## Directors

### **R W Weinreich:**

Chairman and Chief Executive

### **J S Shawyer** BA, FCA

Group Finance Director

### **V M Blaisdell** BSc

Corporate Development Director

### **D A Mahony** BA (Econ), MSc

Senior Non-executive Director

## Secretary

**J S Shawyer** BA, FCA

## Registered office

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Hertfordshire

WD6 1QQ

## Website

[www.holderstechnology.com](http://www.holderstechnology.com)

## Registered number

1730535

## Auditors

### **Grant Thornton UK LLP**

Byron House

Cambridge Business Park

Cambridge

CB4 0WZ

## Bankers

**Barclays Bank PLC**

**Fortis Bank S.A./N.V.**

**HSBC**

## Registrars

### **Neville Registrars**

Neville House

18 Laurel Lane

Halesowen

West Midlands

B63 3DA

## Nominated Advisor and Broker

### **Astaire Securities plc**

30 Old Broad Street

London

EC2N 1HT

## Solicitors

### **Osborne Clarke**

2 Temple Back East

Temple Quay

Bristol

BS1 6EG

# Report of the directors

## Principal activities

The principal activity of the group is to provide specialised materials, equipment and services for the electronics and telecommunications industries.

## Business review and future developments

A review of the year and likely developments is contained in the Chairman's Statement and the Business Review.

## Results and dividends

The group made a loss after taxation for the financial year attributable to shareholders of £375,000 (2008: profit of £322,000).

Full details are contained in the consolidated income statement on page 18. The directors have declared a second interim dividend of 3.25p per share payable on 31 March 2010 to shareholders on the register at close of business on 5 March 2010. This is in place of the final dividend, which for 2008 was 3.25p and paid on 19 May 2009. The total dividend for the year, including the first interim dividend of 2.1p (2008: 2.1p) per share paid on 6 October 2009, amounts to £211,000 (2008: £211,000), which is equivalent to 5.35p (2008: 5.35p) per share.

## Payment of suppliers

The group's policy is to use its best endeavours to settle with suppliers in accordance with agreed payment terms. For the group, the average number of days' credit taken from trade suppliers at 30 November 2009 was 15 days (2008: 18 days). For the company the average number of days' credit taken from trade suppliers at 30 November 2009 was 12 days (2008: 13 days).

## Financial risk management

Details of the group's financial risk management are contained in note 4 to the financial statements.

## Post-balance sheet event

Details of a post-balance sheet event are contained in note 32 to the financial statements.

## Directors

The directors currently holding office are listed on page 9. All served throughout the year. The beneficial shareholdings of the directors at 30 November 2009 are set out in note 28 to the financial statements.

Rudi Weinreich, aged 63, Chairman and Chief Executive, was born in Austria. He has been responsible for all aspects of the business since he started it in 1972, particularly the assessment of new products and distributorship agreements.

Jim Shawyer, aged 56, joined the group in 2000 as Group Finance Director and Company Secretary. He previously held senior financial roles in international companies, including Xerox Limited and Vale International Limited.

Victoria Blaisdell, aged 37, joined the group in 2004 and is now the Corporate Development Director. She has worked in the IT industry for over 12 years and has previously worked in several countries as a Senior Consultant for CGI Group Inc.

David Mahony, aged 66, is the Senior Non-executive Director, appointed in 1988. He is Chairman of Opsec Security Group plc.

### Substantial shareholdings

At 1 February 2010 the company had been informed of the following interests, in addition to the interests of R W Weinreich, amounting to 3% or more in the issued ordinary share capital of the company, excluding treasury shares:

	Number	%
Andre Marcou	347,083	8.81%
Armstrong Investments Limited	275,000	6.98%
Rath Dhu Limited	272,500	6.92%
Stockinvest Limited	171,500	4.35%
Hugh S Pearson Gregory	136,109	3.45%

### Annual General Meeting

The Annual General Meeting of the company will be held at Devonshire House, Manor Way, Borehamwood, Hertfordshire, WD6 1QQ at 11.30 a.m. on 26 April 2010.

### Special business at the Annual General Meeting

At the Annual General Meeting, a special resolution (set out as resolution 4 in the Notice of the Annual General Meeting) will be proposed in relation to the adoption of revised articles of association following the full implementation of the Companies Act 2006 in October 2009. The principal changes are set out in the annexe to the notice of the meeting.

An ordinary resolution (set out as resolution 5 in the Notice of the Annual General Meeting) will be proposed to give the directors authority to allot 1,386,517 ordinary shares being approximately 33% of the issued ordinary share capital of the company as at the date of this report which includes 255,000 ordinary shares being the maximum number of shares the company may be obliged to issue under its employee share option scheme. The authority, when given, will expire at the conclusion of next year's Annual General Meeting. The directors have no present intention of exercising this authority.

A special resolution (set out as resolution 6 in the Notice of Annual General Meeting) will be proposed to empower the directors to allot securities of the company up to a specified amount in connection with rights issues without having to obtain prior approval from shareholders on each occasion and also to allot a smaller number of these for cash without first being required to offer such shares to existing shareholders. The number of ordinary shares which may be issued for cash under the latter authority will not exceed 207,978 being approximately 5% of the issued ordinary share capital of the company as at the date of this report. The proposed power will expire at the conclusion of next year's Annual General Meeting.

A special resolution (set out as resolution 7 in the Notice of Annual General Meeting) will be proposed to authorise the company to buy on the open market up to 393,955 ordinary shares of 10p each, representing 10% of the issued ordinary share capital of the company as at the date of this report, excluding treasury shares. The directors, in reaching any decision to purchase ordinary shares, will take into account the company's cash resources, capital requirements and the effect of any purchase on earnings per share.

### Going Concern

The directors confirm that, after having made appropriate enquiries, they have a reasonable expectation that the group and company have adequate resources to continue operating for the foreseeable future. Accordingly, the directors continue to adopt the going concern basis in the preparation of the accounts.

# Report of the directors continued

## Statement of directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have to prepare financial statements in accordance with International Financial Reporting Standards as adopted by the European Union (IFRSs). The financial statements are required by law to give a true and fair view of the state of affairs of the group and parent company and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent
- ensure that IFRSs have been followed, subject to any material departures disclosed and explained in the financial statements
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as each of the directors is aware:

- there is no relevant audit information of which the company's auditors are unaware; and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

## Directors' indemnity arrangements

The company has purchased and maintained throughout the year directors' and officers' liability insurance in respect of its directors. The directors also have the benefit of the indemnity provision contained in the company's Articles of Association. These provisions, which are qualifying third party indemnity provisions as defined by the Companies Act, were in force since 30 April 2007, when the Articles of Association were approved by the shareholders, and are currently in force.

## Auditors

The auditors, Grant Thornton UK LLP, are willing to continue in office as auditors of the company and a resolution to reappoint them will be proposed at the forthcoming Annual General Meeting.

By order of the board

**Jim Shawyer**  
Secretary

9 February 2010

**12** Holders Technology plc

# Directors' remuneration report

The directors present the directors' remuneration report for the financial year ended 30 November 2009.

This report has not been prepared in accordance with the Directors' Report Regulations 2002 because as an AIM listed company Holders Technology plc does not fall within the scope of the regulations.

## Remuneration policy

The company policy is to design prudent executive remuneration packages to attract, motivate and retain directors of a high calibre and to reward them for enhancing value to shareholders. The determination of the annual remuneration packages of the senior executive directors and key members of senior management are undertaken as set out in the corporate governance report on page 14.

There are three main elements of the remuneration packages of the executive directors:

- Basic annual salary and benefits;
- Share option incentives; and
- Pension arrangements.

The company believes that share option incentives encourage long term commitment to shareholder value and ensure that rewards for executive directors and senior managers are aligned with the interests of shareholders.

There is no company pension scheme in place. Contributions are made to the personal pension schemes of certain directors.

Executive directors may accept up to two external non-executive appointments, as long as these are not with competing companies and are not likely to lead to conflicts of interest. This policy is followed where such appointments would beneficially broaden experience and knowledge.

## Executive directors' remuneration and terms of appointment

Base salaries are reviewed annually and are set to reflect responsibilities, experience and marketability. Regard is also given to the level of rewards made in the year to staff. The mechanism for supervising the company share option scheme and the granting of options under it is as set out in the corporate governance report on page 14.

None of the directors have service contracts with a notice period exceeding one year. Each director is entitled to contributions to personal pension schemes and benefits in kind, which include car allowance and private health insurance.

## Non-executive directors' remuneration

The fees paid to non-executive directors are determined by the board. Non-executive directors are normally appointed for an initial period of three years. Appointments are made subject to retirement by rotation or removal under the company's articles of association. Non-executive directors do not participate in the company's option scheme.

Details of the directors' remuneration, pension entitlements, shareholdings and share options are included in note 28 to the financial statements.

# Corporate governance

## Board composition and responsibility

During the year the board comprised three executive directors and one non-executive director. None of the directors are independent. The appointment of another non-executive director will be considered when it is judged appropriate. Given the size of the company it is not considered by the board that it is either necessary or appropriate to incur the cost of employing a separate chairman. All directors are required to retire and submit themselves for re-election at three yearly intervals. No director has a service agreement requiring more than twelve months notice of termination to be given.

All directors receive management information in advance of board meetings, which are held monthly, and the board visits subsidiary companies as appropriate. There is a schedule of matters requiring board approval, including corporate strategy, acquisitions and disposals, key appointments and group funding strategy. All directors have access to the advice and services of the Company Secretary (and there are processes in place enabling directors to take independent legal advice at the company's expense in the furtherance of their duties).

The following table shows the number of scheduled board and board committee meetings held during the year ended 30 November 2009 and details of each director's attendance.

	<i>Board</i>	<i>Audit Remuneration</i>	
<i>Number held</i>	12	2	1
R Weinreich	11	–	–
J Shawyer	12	2	–
V Blaisdell	12	–	–
D Mahony	12	2	1

– indicates not a member of that committee in 2008/9

## Audit Committee

The Group Finance Director and the Non-executive Director act as the audit committee which is responsible for reviewing a range of financial matters, including the interim and final accounts, and monitoring the controls which are in force to ensure the integrity of the financial information reported to the shareholders. The committee reviews the need for internal audit on an annual basis and, due to the size of the company, the committee believes that the cost of introducing this function would outweigh any perceived benefits. The audit committee has met twice in the year. The Non-executive Director meets separately with the auditors as part of such meetings.

## Remuneration Committee

During the year, the Non-executive Director has acted as the sole member of the remuneration committee.

The principal function of the remuneration committee is to determine on behalf of the board the remuneration and other benefits of the executive directors, including pensions, share options, service contracts and compensation payments. The remuneration policy and key elements of the remuneration packages of the executive directors are included in the Directors' Remuneration Report on page 13.



The principal objectives of the remuneration committee in respect of executive directors and the board in respect of the company as a whole are to ensure that the company's senior management remuneration policies and practice facilitate the recruitment, retention and motivation of top quality personnel and to ensure that senior management remuneration operates on a best-practice basis, aligning, where practicable, the remuneration of executives with the interests of shareholders.

Each of the company's executive directors is subject to an annual appraisal of their performance as executives which is conducted by the Non-executive Director.

### Board nominations

The company has formal procedures for making appointments to the board and these would be applied to ensure that any new appointments that might be made meet the desired criteria.

### Shareholder relationships

The objective of the board is to create increased shareholder value by growing the business in a manner that delivers sustainable improvement in earnings over the medium and long term.

The board regards the Annual General Meeting as an important opportunity to communicate with private investors in particular. Directors make themselves available to shareholders both before and after the Annual General Meeting and at other times.

### Internal Control

The system of internal controls established by the directors is intended to be comprehensive, although the limitations of any system of control is such that it is designed to manage rather than eliminate the risk of failure to achieve business objectives and to provides a reasonable, rather than absolute, level of assurance against material misstatement or loss. The directors acknowledge their responsibilities for the group's system of internal control and for reviewing its effectiveness.

The principal features of the system of internal financial controls are:

- budgetary control over all operating units, measuring performance against pre-determined targets on at least a monthly basis;
- regular forecasting and reviews covering trading performance, assets, liabilities and cash flows;
- delegated limits of authority covering key financial commitments including capital expenditure and recruitment;
- identification and management of key business risks.

The board continually reviews the effectiveness of other internal controls, including financial, operational, compliance controls and risk management.

# Corporate governance continued

## Financial reporting

- A detailed formal budgeting process for all group businesses culminates in an annual group budget which is approved by the board. Results for the company and for its main constituent businesses are reported monthly to the board against this budget and revised forecasts for the year are prepared each quarter.

## Financial and accounting principles

- A comprehensive financial and accounting controls manual sets out the principles of and minimum standards required by the board for effective financial control. The manual sets out the financial and accounting policies and procedures to be applied throughout the group. Compliance with the policies and procedures set out in the manual is reviewed on a regular basis.

## Internal financial controls assurance

- In addition to the existing procedures, during the year senior executives have prepared detailed reports on the operation of those elements of the system for which they are responsible.

## Capital investment

- The group has clearly defined guidelines for capital expenditure. These include annual budgets, detailed appraisals and review procedures, levels of authority and due diligence requirements where businesses are being acquired.

## Turnbull risk assessment

- The group has implemented a process for identifying, reporting and assessing risk at each subsidiary. The board regularly reviews the subsidiaries' risk assessments.

The directors confirm that they have reviewed the effectiveness of the system of internal controls in operation during the year and the period to the date of the approval of the annual report and accounts.

The board is committed to the principles of openness, integrity and accountability in dealing with the company's affairs. It believes it has always acted with probity in the best interests of the company, its employees and shareholders and fully intends to continue to do so in the future.

# Independent auditors' report to the members of Holders Technology plc

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We have audited the financial statements of Holders Technology plc for the year ended 30 November 2009 which comprise consolidated income statement, statements of recognised income and expenses, the balance sheets and the cash flow statements and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union and as regards the parent company financial statements, as applied in accordance with the provisions of the Companies Act 2006.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 12, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

## Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at [www.frc.org.uk/apb/scope/UKNP](http://www.frc.org.uk/apb/scope/UKNP).

## Opinion on financial statements

In our opinion:

- the financial statements give a true and fair view of the state of the group's and of the parent company's affairs as at 30 November 2009 and of the group's loss for the year then ended;
- the financial statements have been properly prepared in accordance with IFRS as adopted by the European Union;
- the parent company financial statements have been properly prepared in accordance with IFRS as adopted by the European Union and as applied in accordance with the provisions of the Companies Act 2006; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the group financial statements are prepared is consistent with the group financial statements.

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

## Paul Naylor

Senior Statutory Auditor

for and on behalf of Grant Thornton UK LLP

Statutory Auditor, Chartered Accountants

Cambridge

9 February 2010

# Consolidated income statement

for the year ended 30 November 2009

	Note	Before exceptional items 2009 £'000	Exceptional items 2009 £'000	Total 2009 £'000	Total 2008 £'000
<b>Continuing operations</b>					
Revenue	5	12,966	–	12,966	17,481
Cost of sales		(9,770)	–	(9,770)	(13,057)
<b>Gross profit</b>		<b>3,196</b>	<b>–</b>	<b>3,196</b>	4,424
Distribution costs		(301)	–	(301)	(427)
Administrative expenses		(3,044)	–	(3,044)	(3,285)
Fundamental restructuring	8	–	(176)	(176)	(64)
Impairment of goodwill	8	–	–	–	(100)
Impairment of investment in associates	8	–	–	–	(51)
Other operating expenses		(90)	–	(90)	11
<b>Operating (loss)/profit</b>		<b>(239)</b>	<b>(176)</b>	<b>(415)</b>	508
Finance income	6	20	–	20	43
Finance expenses	7	(13)	–	(13)	(38)
<b>(Loss)/profit before taxation</b>	8	<b>(232)</b>	<b>(176)</b>	<b>(408)</b>	513
Taxation	9	9	–	9	(243)
<b>(Loss)/profit after taxation</b>		<b>(223)</b>	<b>(176)</b>	<b>(399)</b>	270
Attributable to:					
Equity shareholders of the company				(375)	322
Minority interests – equity				(24)	(52)
<b>(Loss)/profit for the financial year</b>				<b>(399)</b>	270
<b>Total and continuing</b>					
<b>Basic (loss)/earnings per share</b>	11			<b>(9.52p)</b>	8.21p
<b>Diluted (loss)/earnings per share</b>	11			<b>(9.52p)</b>	8.21p

## Statements of recognised income and expense

for the year ended 30 November 2009

	Group		Company	
	2009 £'000	2008 £'000	2009 £'000	2008 £'000
Exchange differences on translation of foreign operations	288	568	–	–
(Loss)/profit for the year	(399)	270	330	128
<b>Total recognised income and expense for the year</b>	<b>(111)</b>	838	<b>330</b>	128
Attributable to:				
Equity shareholders of the company	(64)	805	330	128
Minority interests – equity	(47)	33	–	–
<b>(Loss)/profit for the financial year</b>	<b>(111)</b>	838	<b>330</b>	128

# Balance sheets

at 30 November 2009

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Company number: 1730535	Note	Group		Company	
		2009 £'000	2008 £'000	2009 £'000	2008 £'000
<b>Assets</b>					
<b>Non-current assets</b>					
Goodwill	13	207	201	–	–
Property, plant and equipment	14	655	651	3	3
Investments in subsidiaries	15	–	–	2,669	2,352
Investment in joint venture	16	–	–	15	15
Investments in associates	17	–	–	–	–
Deferred tax assets	24	29	31	2	–
		<b>891</b>	883	<b>2,689</b>	2,370
<b>Current assets</b>					
Inventories	18	1,866	2,808	–	–
Trade and other receivables	19	2,301	2,700	557	472
Current tax assets		69	99	–	16
Cash and cash equivalents		2,095	1,774	127	297
		<b>6,331</b>	7,381	<b>684</b>	785
<b>Liabilities</b>					
<b>Current liabilities</b>					
Trade and other payables	20	(1,107)	(1,663)	(454)	(377)
Borrowings	21	–	(237)	–	–
Current tax liabilities		(35)	(33)	(32)	–
		<b>(1,142)</b>	(1,933)	<b>(486)</b>	(377)
<b>Net current assets</b>		<b>5,189</b>	5,448	<b>198</b>	408
<b>Non-current liabilities</b>					
Retirement benefit liability	23	(176)	(165)	–	–
Deferred tax liabilities	24	(8)	–	–	–
		<b>(184)</b>	(165)	–	–
		<b>5,896</b>	6,166	<b>2,887</b>	2,778
<b>Shareholders' equity</b>					
Share capital	25	416	416	416	416
Share premium account	26	1,531	1,531	1,531	1,531
Capital redemption reserve	26	1	1	1	1
Retained earnings	26	2,972	3,568	939	830
Cumulative translation adjustment reserve	26	831	520	–	–
<b>Equity attributable to the shareholders of the parent</b>		<b>5,751</b>	6,036	<b>2,887</b>	2,778
<b>Minority interests in equity</b>		<b>145</b>	130	–	–
		<b>5,896</b>	6,166	<b>2,887</b>	2,778

The financial statements were approved by the board on 9 February 2010 and signed on its behalf by:

**R W Weinreich**

Director

# Cash flow statements

for the year ended 30 November 2009

	Note	Group		Company	
		2009 £'000	2008 £'000	2009 £'000	2008 £'000
<b>Cash flows from operating activities</b>					
Operating profit		(415)	508	(215)	(120)
Share-based payment (credit)/charge		(10)	12	(10)	12
Depreciation		180	184	2	1
Impairment of goodwill		-	100	-	-
Impairment of investment in subsidiary		-	-	177	-
Impairment of investment in associates		-	51	-	-
Currency translation		182	293	-	-
Loss on sale of property, plant and equipment		13	2	-	-
Decrease/(increase) in inventories		942	(140)	-	-
Decrease/(increase) in trade and other receivables		410	(86)	(85)	(266)
(Decrease)/increase in trade and other payables		(517)	349	77	(277)
Cash generated from/(used in) operations		785	1,273	(54)	(650)
Corporation tax received/(paid)		51	(566)	47	(46)
Net cash generated from/(used in) operations		836	707	(7)	(696)
<b>Cash flows from investing activities</b>					
Increase in investment in associate		-	(23)	-	-
Increase in investment in subsidiaries		-	-	(494)	-
Investment in joint venture		-	-	-	-
Purchase of property, plant and equipment		(168)	(132)	(2)	(2)
Proceeds from sale of property, plant and equipment		-	24	-	-
Income from investments		-	-	541	499
Interest received		20	43	3	24
Net cash generated from/(used in) operations		(148)	(88)	48	521
<b>Cash flows from financing activities</b>					
Proceeds from exercise of employee share options		-	13	-	13
Interest paid		(13)	(38)	-	-
Equity dividends paid		(211)	(210)	(211)	(210)
Net cash used in financing activities		(224)	(235)	(211)	(197)
<b>Net change in cash and cash equivalents</b>					
Cash and cash equivalents at start of period		1,537	1,101	297	669
Effect of foreign exchange rates		94	52	-	-
<b>Cash and cash equivalents at end of period</b>	27	<b>2,095</b>	1,537	<b>127</b>	297

# Notes to the financial statements

Year ended 30 November 2009

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## 1. General information

Holders Technology plc is incorporated in the United Kingdom under the Companies Act.

These consolidated financial statements are presented in pounds sterling and all information has been rounded to the nearest thousand. Foreign operations are consolidated in accordance with the policies set out in note 2 below.

## 2. Accounting policies

### Basis of preparation

The group and parent company financial statements have been prepared in accordance with EU endorsed International Financial Reporting Standards (IFRS), International Financial Reporting Interpretations Committee (IFRIC) interpretations and with those parts of the Companies Act applicable to companies reporting under IFRS. All accounting standards and interpretations issued by the International Accounting Standards Board and the International Financial Reporting Interpretations Committee effective at the time of preparing these financial statements have been applied.

The group and parent company financial statements have been prepared under the historical cost convention. A summary of the significant group accounting policies adopted in the preparation of the financial statements is set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### Going concern

The group's business activities are described in the operating review on page 4. The factors affecting performance are described in the Chairman's statement on page 2 and in the business review on page 5. The recent economic environment resulted in lower sales volumes and the directors introduced measures to reduce costs, to preserve cash and better utilise working capital. The directors review projected financial performance at a high level on a rolling basis, with detailed analysis on a monthly basis.

The directors have every expectation that the group has adequate resources to continue in operational existence for the foreseeable future and continue to adopt the going concern basis of accounting in preparing the annual financial statements.

### Standards and Interpretations to Standards not yet effective

The following Standards and Interpretations have been issued, but are not yet effective and have not been early adopted by the group:

IFRS 8 Operating Segments (effective 1 January 2009)

Amendment to IFRS 2 Vesting Conditions and Cancellations (effective 1 January 2009)

Improvements to IFRS 2008 (various effective dates, mostly effective 1 January 2009 other than changes relating to business combinations)

IAS 1 (Revised 2007) Presentation of Financial Statements (effective 1 January 2009)

IAS 23 (Revised 2007) Borrowing Costs (effective 1 January 2009)

Amendment to IAS 27 Consolidated and Separate Financial Statements (effective 1 January 2009)

Amendment to IAS 32 Financial Instruments: Puttable Financial Instruments and Obligations Arising on Liquidation (effective 1 January 2009)

Amendment to IFRS 7 Improving Disclosures about Financial Instruments (effective 1 January 2009)

IFRIC 15 Agreements for the Construction of Real Estate (effective 1 January 2009)

IFRS 9 Financial Instruments (effective 1 January 2013)

IAS 24 (Revised 2009) Related Party Disclosures (effective 1 January 2011)

IAS 27 Consolidated and Separate Financial Statements (Revised 2008) (effective 1 July 2009)

Amendment to IAS 39 Financial Instruments: Recognition and Measurement – Eligible Hedged Items (effective 1 July 2009)

## 2. Accounting policies continued

Group Cash-settled Share-based Payment Transactions – Amendment to IFRS 2 (effective 1 January 2010)  
 Improvements to IFRSs 2009 (various effective dates, earliest of which is 1 July 2009, but mostly 2010)  
 IFRS 3 Business Combinations (Revised 2008) (effective 1 July 2009)  
 IFRIC 17 Distributions of Non-cash Assets to Owners (effective 1 July 2009)  
 IFRIC 18 Transfers of Assets from Customers (effective prospectively for transfers on or after 1 July 2009)  
 IFRIC 19 Extinguishing Financial Liabilities with Equity Instruments (effective 1 July 2010)  
 Prepayments of a Minimum Funding Requirement – Amendments to IFRIC 14 (effective 1 January 2011)  
 Amendment to IFRS 1 Additional Exemptions for First-time Adopters (effective 1 January 2010)  
 Amendment to IAS 32 Classification of Rights Issues (effective 1 February 2010)

With the exception of IFRS 3 and IAS 1, the directors anticipate that the adoption of these standards and interpretations in future periods will have no material impact on the financial statements of the group except for additional disclosures when the relevant standard comes into effect.

The adoption of IFRS 3 (revised) will require the group to recognise future acquisition related costs through the income statement rather than within fixed assets. IAS 1 will have an impact only on the presentation of the financial statements.

### Use of estimates

The preparation of financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. Critical judgements and key estimates and assumptions are disclosed in note 3.

### Principles of consolidation

The consolidated financial statements incorporate the financial statements of the company and all its subsidiaries. Intra-group transactions, including sales, profits, receivables and payables, have been eliminated in the group consolidation.

### Subsidiaries

Subsidiaries are entities controlled by the company. Control exists when the company has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account. The financial statements of subsidiaries are included from the date that control commences until the date that control ceases.

### Joint ventures

Jointly controlled entities are those for which the group exercises joint control over the operating and financial policies. These investments are dealt with by proportionate consolidation whereby the consolidated financial statements include the appropriate share of these companies' assets, liabilities, income and expenses on a line by line basis.

### Associates

An entity is treated as an associated undertaking where the group has a participating interest and exercises significant influence over its operating and financial policy decisions. In the group accounts, interests in associated undertakings are accounted for using the equity method of accounting. The consolidated profit and loss account includes the group's share of the operating results, interest, pre-tax results and attributable taxation of such undertakings based on audited financial statements. In the consolidated balance sheet, the interests in associated undertakings are shown as the group's share of the identifiable net assets.



## 2. Accounting policies continued

### Goodwill and business combinations

The results of subsidiaries acquired in the period are included in the income statement from the date they are acquired. On acquisition, all of the subsidiaries' assets and liabilities that exist at the date of acquisition are recorded at their fair values reflecting their condition at that date.

All business combinations are accounted for by applying the purchase method. Goodwill represents the excess of the fair value of the consideration paid on date of exchange of a business over the fair value of the assets, including any intangible assets identified and liabilities acquired. Goodwill is not amortised but is measured at cost less impairment losses. Impairment losses are immediately recognised in the income statement and are not subsequently reversed. In determining the fair value of consideration, the fair value of equity issued is the market value of equity at the date of completion, and the fair value of contingent consideration is based upon the extent to which the directors believe performance conditions will be met and thus whether any further consideration will be payable.

As permitted by IFRS 1, goodwill arising on acquisitions before 1 December 2005 (date of transition to IFRS) has been frozen at the UK GAAP amounts subject to being tested for impairment at that date. Goodwill is tested for impairment annually. The company performs its annual impairment review at the cash generating unit level.

### Impairment charges

The company considers at each reporting date whether there is any indication that assets are impaired. If there is such an indication, the company carries out an impairment test by measuring an asset's recoverable amount, which is the higher of its fair value less costs to sell and its value in use. Goodwill, which is allocated to individual cash generating units, is reviewed annually for impairment. Value in use represents the present value of the future cash flows expected to be derived from the asset of the cash generating unit. The present value is discounted using a pre-tax rate that reflects current market assessments of the time value of money and of the risks specific to the asset for which future cash flow estimates have not been adjusted. If the recoverable amount is less than the carrying amount an impairment loss is recognised, and the asset is written down to its recoverable amount.

### Revenue recognition

Revenue comprises the value of sales of goods and services to third party customers occurring in the period, stated exclusive of value added tax and net of trade discounts and rebates.

Revenue on the sale of goods is recognised when substantially all of the risks and rewards in the product have passed to the customer, which is usually upon delivery to the customer. Services are recorded as they are delivered.

Revenue is recognised to the extent that it is probable that the economic benefits associated with the transaction will flow into the company.

### Exceptional items

Exceptional items comprise items of income and expense that are material in amount which merit separate disclosure in order to provide an understanding of the group's underlying financial performance. Examples of events giving rise to the disclosure of material items of income and expense as exceptional items include, but are not limited to, impairment events, reorganisation of the group's operations and profits and losses on sale of businesses.

### Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits. The company considers all highly liquid investments with original maturity dates of three months or less to be cash equivalents. Bank overdrafts that are repayable on demand and form an integral part of the group's cash management system are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

## 2. Accounting policies *continued*

### Trade and other receivables

Trade and other receivables do not carry interest and are initially stated at fair value and subsequently measured at amortised cost using the effective interest rate, as reduced by appropriate allowances for estimated irrecoverable amounts. A provision for impairment of trade receivables is established when there is evidence that the group will not be able to collect all amounts due according to the original terms of these receivables. The amount of the provision is the difference between the carrying value and the present value of estimated future cash flows, discounted at the effective interest rate. Impairment losses are recognised in the income statement.

### Trade and other payables

Trade and other payables are not interest bearing and are initially stated at fair value and subsequently measured at amortised cost using the effective interest rate.

### Borrowings

Borrowings are recognised initially at fair value, net of transaction costs. Subsequent measurement is at amortised cost. Finance charges, including any premiums payable or discounts, and direct issue costs are recognised in the income statement over the period of the borrowings using the effective interest rate method.

Borrowings are classified as current liabilities unless the group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

### Inventory

Inventory is stated at the lower of cost and net realisable value. Cost is determined on a first in, first out basis. Net realisable value is based on the estimated sales price after allowing for all further costs of completion and disposal. Where necessary, provision is made for obsolete, slow-moving and defective inventory.

### Property, plant and equipment

The cost of items of property, plant and equipment is its purchase cost, together with any incidental costs of acquisition.

Depreciation is calculated to write off assets over their expected useful lives. Where there is evidence of impairment, property, plant and equipment is written down to the recoverable amount. No depreciation is provided on freehold land. Depreciation is calculated at the following rates:

Leasehold building improvements	Over the period of the lease
Motor vehicles	20% on either cost or written down value
Plant and machinery	20% – 33% on either cost or written down value
Office equipment	25% on cost

Methods of depreciation, recoverable amounts and useful lives are reviewed and adjusted, if appropriate, at each balance sheet date.

Provision is made against the carrying value of items of property, plant and equipment where an impairment in value is deemed to have occurred.

### Leased assets

Leases are classified as operating leases when a significant portion of the risks and rewards of ownership are retained by the lessor. Rentals payable under operating leases are charged to the income statement on a straight-line basis over the periods of the leases.

## 2. Accounting policies continued

### Foreign currencies

Transactions in foreign currencies are translated at the exchange rate ruling at the date of each transaction. Foreign currency monetary assets and liabilities are retranslated using the exchange rates at the balance sheet date. Gains and losses arising from changes in exchange rates after the date of the transaction are recognised in the income statement. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated at the exchange rate at the date of the original transaction.

In the consolidated financial statements, the net assets of the group's foreign operations are translated at the rate of exchange at the balance sheet date. Income and expense items are translated at the average rates for the period where these rates approximate to actual rates. Otherwise actual rates are used. The resulting exchange differences are recognised in equity and included in the cumulative translation adjustment reserve. Such translation differences are recognised in the income statement on the disposal of the foreign operation. All other currency differences are taken to the income statement. Profit and losses on holding foreign currency balances are treated as a finance cost.

### Derivative financial instruments

The group uses derivative financial instruments to hedge its exposure to foreign exchange risks arising from operational, financing and investment activities. In accordance with its treasury policy, the group does not hold or issue derivative financial instruments for trading purposes. However, derivatives that do not qualify for hedge accounting are accounted for as trading instruments.

Derivative financial instruments are recognised initially at cost. Subsequent to initial recognition, derivative financial instruments are stated at fair value. The gain or loss on remeasurement to fair value is recognised immediately in the income statement. However, where derivatives qualify for hedge accounting, recognition of any resultant gain or loss depends on the nature of the item being hedged.

### Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all its liabilities. Equity instruments issued by the company are recorded at the proceeds received, net of directly attributable issue costs.

### Taxes

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured using the tax rates that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the asset is realised or the liability settled.

Provision is not made for deferred tax on the unremitted earnings of foreign subsidiaries where such remittances are not considered probable as the group's policy is to reinvest profits to fund growth locally. Provision is made where it is likely that dividends will be remitted within the foreseeable future.

A deferred tax asset is recognised only when it is probable that suitable taxable profits will be available in the foreseeable future from which the reversal of the temporary differences can be deducted.

### Employee share option scheme

The fair value of employee share plans is calculated using a Black-Scholes model. In accordance with IFRS 2 the resulting cost is charged to the income statement over the vesting period of the plans, with a corresponding credit to retained earnings. The value of the charge is adjusted to reflect the expected and the actual levels of options vesting. IFRS 2 has been applied to all grants of equity instruments after 7 November 2002 that were unvested as of 1 December 2005, in accordance with the transitional arrangements of IFRS 1.

## 2. Accounting policies continued

The proceeds received, net of any directly attributable transaction costs, are credited to share capital and share premium when the options are exercised.

### Pension contributions

The group does not operate a pension scheme. Pension costs relate to group contributions to the personal pension schemes of certain directors and employees. The contributions are recognised as an employee benefit expense when they are due.

### Investment income

Investment income relates to interest income, which is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable.

### Dividends payable

Distributions to equity holders are disclosed as a component of the movement in shareholders' equity. A liability is recorded for a final dividend when the dividend is approved by the company's shareholders, and, for an interim dividend, when the dividend is paid.

### Provisions

A provision is recognised in the balance sheet when the group has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation.

### Treasury shares

When the company purchases its own equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (net of tax), is deducted from equity attributable to the company's equity holders until the shares are cancelled, reissued or disposed of. Where such shares are subsequently sold or reissued, any consideration received, net of any directly attributable incremental transaction costs and the related tax effects, is included in equity attributable to the company's equity holders.

## 3. Critical accounting judgements and key sources of estimation uncertainty

### Critical judgement in applying the group's accounting policies

#### Income taxes

The determination of the group's tax liabilities requires the interpretation of tax law. The group obtains appropriate professional advice from its tax advisors in relation to all significant tax matters. The directors believe that the judgements made in determining the group's tax liabilities are reasonable and appropriate; however, actual experience may differ and materially affect future tax charges.

#### Impairment testing

Impairment testing of goodwill involves comparing the carrying value of an asset with its value in use, based upon a discounted cash flow model. This model involves making assumptions involving future revenues and profits as well as long term growth rates and the appropriate discount rate. Further details are set out in note 13.

## 4. Financial risk management

### Treasury management

Group treasury policies are reviewed and approved by the board. The objectives of group treasury policies are to ensure that adequate financial resources are available for development of the business while at the same time managing financial risks. Derivative financial instruments are used to reduce financial risk exposures arising from the group's business activities and not for speculative purposes.

#### 4. Financial risk management continued

The group's treasury activities are managed by the Group Finance Director. The Group Finance Director reports to the board on the implementation of group treasury policy.

The group's business activities expose it to a variety of financial risks that include:

- Liquidity risk;
- Credit risk;
- Cash flow interest rate risk; and
- Currency risk.

The policies for managing these risks are described below:

##### Liquidity risk

The group finances its operations through a combination of bank borrowings, finance leases and cash generated from operations. The group's treasury policy aims to ensure that there are sufficient funds available to meet the projected cash flow requirements in the business plan.

The group's principal source of funding is cash generated from operations. Liquidity is maintained through committed bank credit facilities (note 21).

##### Credit risk

Credit risk on trade receivables is managed by monitoring the amount and duration of exposures to individual customers depending on their credit rating. Where possible, trade receivables are insured. The amounts of trade receivables presented in the balance sheet are net of allowances for doubtful accounts estimated by management based on prior experience and their assessment of the current economic environment.

The credit risk on liquid funds and derivative financial instruments is limited because the counterparties are high credit quality financial institutions.

The group has no significant concentration of credit risk, with exposure spread over a large number of customers and counterparties.

##### Currency risk

The group is exposed to currency risk through movements in exchange rates on its purchases and sales that are not denominated in the local functional currencies. The group uses forward foreign exchange contracts to hedge the currency risk associated with these transactions, where material exposure exists. The contracts are denominated primarily in US dollars and euros. Such contracts are designated as cash flow hedges of highly probable forecast transactions and are accounted for in accordance with the policies set out in note 2.

##### Cash flow interest rate risk

The group is exposed to cash flow interest rate risk on bank borrowings, which are, arranged at floating rates. The board monitors the overall level of bank debt and interest costs to limit any adverse effects on the financial performance of the group. The group does not use interest rate swaps to hedge its exposure to interest rate fluctuations at the present time.

##### Fair value estimation

The fair values of cash and cash equivalents, receivables, payables and borrowings with a maturity of less than one year approximate their book values.

The fair value of forward foreign exchange contracts has been determined based on market forward exchange rates at the balance sheet date.

## 5. Segmental analysis

The primary format used for segmental reporting is by geographic segment, as the group operates in only one business segment. Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. The group operates in the UK, Europe and Asia.

### Analysis by geographic segment

	UK		Rest of Europe		Asia		Eliminations		Total	
	2009 £'000	2008 £'000	2009 £'000	2008 £'000	2009 £'000	2008 £'000	2009 £'000	2008 £'000	2009 £'000	2008 £'000
<b>Continuing operations</b>										
Revenue	<b>5,218</b>	5,271	<b>6,788</b>	11,329	<b>960</b>	881	–	–	<b>12,966</b>	17,481
Inter-segment revenue	<b>56</b>	27	<b>235</b>	242	<b>41</b>	84	<b>(332)</b>	(353)	–	–
	<b>5,274</b>	5,298	<b>7,023</b>	11,571	<b>1,001</b>	965	<b>(332)</b>	(353)	<b>12,966</b>	17,481
Segment result	<b>199</b>	472	<b>(567)</b>	249	<b>(47)</b>	(213)	–	–	<b>(415)</b>	508
Finance income									<b>20</b>	43
Finance expenses									<b>(13)</b>	(38)
Profit before taxation									<b>(408)</b>	513
Taxation									<b>9</b>	(243)
Profit for the year from continuing operations									<b>(399)</b>	270
Total assets	<b>6,874</b>	6,605	<b>4,425</b>	4,273	<b>1,578</b>	1,842	<b>(5,655)</b>	(4,456)	<b>7,222</b>	8,264
Total liabilities	<b>1,402</b>	1,645	<b>1,375</b>	836	<b>304</b>	663	<b>(1,755)</b>	(1,046)	<b>1,326</b>	2,098
Other segment items:										
Capital expenditure (including acquisitions)										
– Property, plant and equipment (note 14)	<b>81</b>	22	<b>79</b>	97	<b>8</b>	13	–	–	<b>168</b>	132
Depreciation (note 14)	<b>50</b>	36	<b>116</b>	120	<b>14</b>	28	–	–	<b>180</b>	184
Share option (credit)/charge	<b>(10)</b>	12	–	–	–	–	–	–	<b>(10)</b>	12
Impairment of goodwill	–	100	–	–	–	–	–	–	–	100
Restructuring costs	–	–	<b>176</b>	64	–	–	–	–	<b>176</b>	64

**6. Finance income**

	2009 £'000	2008 £'000
Interest on bank deposits	20	43

**7. Finance expenses**

	2009 £'000	2008 £'000
Bank loans and overdrafts	13	17
Other	–	21
	<b>13</b>	<b>38</b>

**8. Profit for the year**

The following items have been included in arriving at profit for the year:

	2009 £'000	2008 £'000
Costs of inventories recognised as an expense	7,834	12,191
Write-down of inventory to net realisable value	112	114
Depreciation of property, plant and equipment (note 14)	180	184
Trade receivables impairment	127	(17)
Loss on sale of property, plant and equipment	13	2
Fees payable to the company's auditors for the audit of the financial statements	11	13
Fees payable to the company's auditors and its associates for other services:		
– Audit of the financial statements of the company's subsidiaries (associates) pursuant to legislation	39	42
– Other services relating to taxation	40	24
Operating leases – land and buildings	225	287
Operating leases – plant and machinery	6	11
Exchange (profit)/loss	(2)	31

Exceptional items consist of the following:

	2009 £'000	2008 £'000
Fundamental restructuring	(176)	(64)
Impairment of goodwill	–	(100)
Impairment of investment in associate	–	(51)
	<b>(176)</b>	<b>(215)</b>

The fundamental restructuring charge consists of redundancy and lease termination costs at the group's Dutch operation and redundancies at the German operation.

**9. Taxation**

	2009 £'000	2008 £'000
<b>Analysis of the charge in the period</b>		
Current tax		
– Current period	18	228
– Adjustments in respect of prior periods	(38)	(3)
	(20)	225
Deferred tax (note 24)	11	18
Total tax	(9)	243

**Tax reconciliation**

The tax for the period is higher (2008: higher) than the standard rate of corporation tax in the UK, effectively 28% (2008: 28.67%) for the company's financial year. The differences are explained below:

	2009 £'000	2008 £'000
(Loss)/profit before taxation	(408)	513
(Loss)/profit before taxation multiplied by rate of corporation tax in the UK of 28% (2008: 28.67%)	(113)	147
Effects of:		
Differences between capital allowances and depreciation	(9)	(3)
Amounts not deductible for taxation purposes	(24)	79
Adjustments in respect of prior years	9	2
Taxation losses	99	34
Other timing differences	29	(8)
Different overseas tax rates	–	(8)
Taxation	(9)	243

**10. Profits of the parent company for the financial year**

The profit for the financial year dealt with in the accounts of the parent company was £330,000 (2008: £128,000).

As permitted by Section 408 of the Companies Act 2006, no separate income statement is presented in respect of the parent company.



## 11. Earnings per share

Basic earnings per share is calculated by dividing the earnings attributable to ordinary shareholders by the weighted average number of ordinary shares outstanding during the period. The weighted average number of treasury shares is deducted from the number of shares issued in arriving at the weighted average number of shares outstanding during the period.

For diluted earnings per share the weighted average number of ordinary shares in issue is adjusted to assume conversion of all potentially dilutive ordinary shares. Potentially dilutive ordinary shares are those share options granted to employees where the exercise price is less than the average market price of the company's ordinary shares during the period.

Reconciliations of the earnings and weighted average number of shares used in the calculations are set out below.

	Earnings £'000	2009 Basic loss per share	Diluted loss per share	Earnings £'000	2008 Basic earnings per share	Diluted earnings per share
(Loss)/profit attributable to equity shareholders	<b>(375)</b>	<b>(9.52p)</b>	<b>(9.52p)</b>	322	8.21p	8.21p

	2009 Number	2008 Number
Weighted average number of ordinary shares	<b>3,939,551</b>	3,922,611
Dilutive effect of share options	—	—
Fully diluted weighted average number of ordinary shares	<b>3,939,551</b>	3,922,611

## 12. Ordinary dividends

	2009 £'000	2008 £'000
Final dividend for the year ended 30 November 2008 of 3.25p (year ended 30 November 2007: 3.25p)	<b>128</b>	128
Interim dividend paid in respect of the year of 2.1p (2008: 2.1p)	<b>83</b>	82
Amounts recognised as distributions to equity holders	<b>211</b>	210

In addition, the directors have declared a second interim dividend in respect of the year ended 30 November 2009 of 3.25p per share, which will be paid on 31 March 2010 to shareholders who are on the register of members on 5 March 2010.

**13. Goodwill**

<b>Group</b>	<b>2009</b>	2008
	<b>£'000</b>	£'000
<b>Cost</b>		
At 1 December	<b>201</b>	397
Currency translation	<b>6</b>	8
Release of deferred consideration	-	(104)
Impairment charge	-	(100)
At 30 November	<b>207</b>	201
	<b>£'000</b>	£'000
<b>Analysis by geographic segment</b>		
Europe	<b>150</b>	144
Asia	<b>57</b>	57
	<b>207</b>	201

As permitted by IFRS 1, goodwill arising on acquisitions before 1 December 2005 (date of transition to IFRS) has been frozen at the UK GAAP amounts subject to being tested for impairment at that date, the results of which assessment indicated no such impairment.

Under UK GAAP, goodwill of £239,000 arising on acquisitions prior to 1 July 1998 was eliminated directly against reserves. The gain or loss on the disposal of a previously acquired business reflects the attributable amount of purchased goodwill in respect of that business. As the group has opted not to restate business combinations prior to the date of transition, the goodwill written off to reserves under UK GAAP has been frozen and remains in reserves. Goodwill previously written off to reserves is not written back to the income statement on subsequent disposal.

The recoverable amount of a cash generating unit is based on its value-in-use. Value-in-use is the present value of the projected cash flows of the cash generating unit. The key assumptions regarding the value-in-use calculations were budgeted growth in revenues, budgeted gross profit margins and the discount rate applied. Budgeted revenue growth and budgeted gross profit margins were estimated based on actual performance over the past two financial years and expected market changes. The discount rate used is a pre-tax rate and reflects the risks specific to the relevant business segment.

The group prepares cash flow forecasts based on the most recent financial budgets approved by management, which cover a two year period. Cash flows beyond this period are extrapolated using a growth rate approximating the long term average growth rates for the economies concerned. The discount rate applied was 10.0%.

## 14. Property, plant and equipment

	Short leasehold land and buildings £'000	Group Motor vehicles, plant and machinery and office equipment £'000	Company		
			Total £'000	Office equipment £'000	Total £'000
<b>Cost</b>					
At 1 December 2007	94	1,895	1,989	15	15
Currency translation	–	236	236	–	–
Additions	–	132	132	2	2
Disposals	–	(113)	(113)	–	–
At 30 November 2008	94	2,150	2,244	17	17
Currency translation	–	97	97	–	–
Additions	–	168	168	2	2
Disposals	–	(45)	(45)	–	–
<b>At 30 November 2009</b>	<b>94</b>	<b>2,370</b>	<b>2,464</b>	<b>19</b>	<b>19</b>
<b>Depreciation</b>					
At 1 December 2007	73	1,294	1,367	13	13
Currency translation	–	129	129	–	–
Provided in year	9	175	184	1	1
Disposals	–	(87)	(87)	–	–
At 30 November 2008	82	1,511	1,593	14	14
Currency translation	–	68	68	–	–
Provided in year	9	171	180	2	2
Disposals	–	(32)	(32)	–	–
<b>At 30 November 2009</b>	<b>91</b>	<b>1,718</b>	<b>1,809</b>	<b>16</b>	<b>16</b>
<b>Net book value</b>					
<b>At 30 November 2009</b>	<b>3</b>	<b>652</b>	<b>655</b>	<b>3</b>	<b>3</b>
At 30 November 2008	12	639	651	3	3

**15. Investments in subsidiaries**

	Shares £'000	Loans £'000	Total £'000
<b>Cost</b>			
At 1 December 2007	1,799	781	2,580
Impairment provision	(104)	(124)	(228)
At 1 December 2008	1,695	657	2,352
Addition	–	494	494
Impairment provision	–	(177)	(177)
<b>At 30 November 2009</b>	<b>1,695</b>	<b>974</b>	<b>2,669</b>

The following were subsidiary undertakings at the end of the year and have all been included in the consolidated financial statements.

Name	Country of incorporation and operation	Nature of business	Interest in ordinary shares and voting rights
Holders Technology GmbH	Germany	Specialised materials and equipment	100%
Holders Technology BV	The Netherlands	Specialised materials and equipment	100%
Holders Technology AB	Sweden	Specialised materials and equipment	100%
Holders Technology UK Limited	England and Wales	Specialised materials and equipment	100%
Holders Marketing Co Limited	England and Wales	Dormant	100%
Topgrow Technologies Limited	Hong Kong	Specialised materials and equipment	70%
Dongguan Hui Zhan Electronic Limited*	China	Specialised materials and equipment	70%
Holders Property GmbH	Germany	Dormant	100%

\* Dongguan Hui Zhan Electronic Limited is owned indirectly through Topgrow Technologies Limited. The latter owns 100% of Dongguan Hui Zhan Electronic Limited.

**16. Investment in Joint Venture**

In April 2007, the company formed a joint venture called Holders Technology (India) Private Limited, based in Mysore, India to service the Indian market.

	Company 2009 £'000	2008 £'000
<b>Cost</b>		
Investment at 30 November	<b>15</b>	15

## 17. Investments in associates

The group has the following investment in associate:

Name	Country of incorporation and operation	Nature of business	Interest in ordinary shares and voting rights
Waysky Technology Limited	Hong Kong	Specialised materials and equipment	34%

Group	Interest in associates £'000	Group loan to associates £'000	Total £'000
At 1 December 2007	14	14	28
Addition	–	23	23
Impairment provision	(14)	(37)	(51)
At 1 December 2008	–	–	–
<b>At 30 November 2009</b>	<b>–</b>	<b>–</b>	<b>–</b>

Waysky has encountered difficult trading conditions since 2007 and it is uncertain whether it will be able to continue as a going concern. The directors have concluded that the investment in this company is impaired and have fully provided against the investment.

## 18. Inventories

	Group		Company	
	2009 £'000	2008 £'000	2009 £'000	2008 £'000
Raw materials and consumables	966	962	–	–
Goods for resale	900	1,846	–	–
	<b>1,866</b>	2,808	–	–

## 19. Trade and other receivables

	Group		Company	
	2009 £'000	2008 £'000	2009 £'000	2008 £'000
Trade receivables	<b>2,230</b>	2,430	–	–
Less: provision for impairment	<b>(129)</b>	(29)	–	–
Net trade receivables	<b>2,101</b>	2,401	–	–
Amounts due from group undertakings	–	–	<b>537</b>	457
Other receivables	<b>31</b>	99	<b>18</b>	10
Prepayments and accrued income	<b>169</b>	200	<b>2</b>	5
	<b>2,301</b>	2,700	<b>557</b>	472

The group has provided for all amounts that are deemed doubtful, based on all trade receivables that are more than 365 days overdue except in certain circumstances where moneys have been received after the reporting date. The group also provides for all other specifically identified amounts that are less than 365 days overdue based on known impairment indicators including known trading difficulties. The table below shows the movements in the provision for impairment of trade receivables:

Group	2009 £'000	2008 £'000
Impairment at 1 December 2008	<b>29</b>	70
Currency translation	<b>1</b>	–
Impairment losses recognised	<b>121</b>	41
Amounts written off as irrecoverable	<b>(25)</b>	(24)
Amounts recovered	<b>3</b>	–
Impairment losses reversed	–	(58)
Balance 30 November 2009	<b>129</b>	29

Ageing of receivables:

	2009 Gross £'000	2009 Impairment £'000	2008 Gross £'000	2008 Impairment £'000
Not past due	<b>1,704</b>	<b>14</b>	1,887	–
Past due 0-30 days	<b>355</b>	<b>2</b>	416	–
Past due 31-60 days	<b>14</b>	–	78	9
Past due 61-90 days	<b>2</b>	–	8	1
Past due 91-365 days	<b>155</b>	<b>113</b>	36	14
Past due > 365 days	–	–	5	5
	<b>2,230</b>	<b>129</b>	2,430	29

**20. Trade and other payables**

	Group		Company	
	2009 £'000	2008 £'000	2009 £'000	2008 £'000
Trade payables	647	950	8	8
Amounts due to group undertakings	–	–	426	343
Other taxation and social security	147	242	–	–
Other payables	87	159	5	5
Accruals	226	312	15	21
	<b>1,107</b>	1,663	<b>454</b>	377

**21. Borrowings**

	Group		Company	
	2009 £'000	2008 £'000	2009 £'000	2008 £'000
<b>Current</b>				
Bank overdraft	–	237	–	–
	–	237	–	–

Overdrafts are denominated in sterling, euros or Hong Kong dollars and bear interest rates related to LIBOR, EURIBOR or Hong Kong base rates respectively. The bank overdraft facilities are secured by a multilateral guarantee by the holding company and the main trading subsidiaries.

The weighted average effective interest rates on the group and company's borrowings were as follows:

	2009 %	2008 %
Bank overdrafts – floating rates	2.0	5.2

**22. Financial instruments****a) The carrying amount and fair value of financial assets and liabilities at 30 November**

	Group		Company	
	2009 £'000	2008 £'000	2009 £'000	2008 £'000
<b>Financial assets</b>				
Cash and cash equivalents	2,095	1,774	127	297
Trade and other receivables	2,132	2,500	555	467
	<b>4,227</b>	4,274	<b>682</b>	764
<b>Financial liabilities</b>				
Trade and other payables	960	1,421	454	377
Bank overdraft	-	237	-	-
	<b>960</b>	1,658	<b>454</b>	377

The carrying value of the group's financial assets and liabilities are considered to approximate their respective fair values.

**b) Interest rate and currency profile of financial assets and liabilities**

Currency profiles of the group's financial assets and liabilities are set out below:

	Group			Company		
	Financial assets £'000	Financial liabilities £'000	Net financial assets/ (liabilities) £'000	Financial assets £'000	Financial liabilities £'000	Net financial assets/ (liabilities) £'000
Sterling	1,674	123	1,551	562	321	241
Euro	1,778	421	1,357	119	133	(14)
Swedish krona	98	28	70	-	-	-
US dollar	196	254	(58)	1	-	1
Indian rupee	16	5	11	-	-	-
Hong Kong dollar	124	12	112	-	-	-
Renminbi	341	117	224	-	-	-
<b>At 30 November 2009</b>	<b>4,227</b>	<b>960</b>	<b>3,267</b>	<b>682</b>	<b>454</b>	<b>228</b>
Sterling	1,656	130	1,526	501	377	124
Euro	1,848	551	1,297	262	-	262
Swedish krona	69	97	(28)	1	-	1
US dollar	248	479	(231)	-	-	-
Indian rupee	21	9	12	-	-	-
Hong Kong dollar	82	263	(181)	-	-	-
Renminbi	350	129	221	-	-	-
<b>At 30 November 2008</b>	<b>4,274</b>	<b>1,658</b>	<b>2,616</b>	<b>764</b>	<b>377</b>	<b>387</b>

All the group's financial assets and liabilities are non-interest bearing or have floating interest rates. There are no fixed rate financial assets. Floating rate financial assets earn interest at rates based on local bank deposit rates. Floating rate financial liabilities bear interest at rates based on the Bank of England Base Rate or relevant national equivalents.



## 22. Financial instruments *continued*

### c) Currency profile of net foreign currency monetary assets and liabilities

The table below shows the net unhedged monetary assets/(liabilities) of the group that are not denominated in the functional currency of the operating unit and which therefore give rise to exchange gains and losses in the income statement.

	Group				Company			
	Swedish krona £'000	Euro £'000	US dollar £'000	Total £'000	Swedish krona £'000	Euro £'000	US dollar £'000	Total £'000
Sterling	–	196	(58)	138	–	(14)	1	(13)
<b>At 30 November 2009</b>	<b>–</b>	<b>196</b>	<b>(58)</b>	<b>138</b>	<b>–</b>	<b>(14)</b>	<b>1</b>	<b>(13)</b>
Sterling	1	282	(231)	(52)	1	262	–	263
At 30 November 2008	1	282	(231)	(52)	1	262	–	263

### d) Market risk: objectives, policies and strategies

The group's interest rate risks, liquidity risks and currency risks are managed centrally within policies approved by the board.

No hedging of interest rates has been undertaken. The net interest receivable for the year was £7,000 compared to £5,000 receivable last year. No speculative transactions are undertaken.

At present there is no policy to hedge the group's currency exposures arising from the profit translation or the effect of exchange rate movements on the group's overseas net assets.

### e) Market risk: sensitivities

A sensitivity analysis for financial assets and liabilities affected by market risk is set out below. Each risk is analysed separately and shows the sensitivity of financial assets and liabilities when a certain parameter is changed. The sensitivity analysis has been performed on balances at 30 November each year and therefore is not representative of transactions throughout the year. The rates used are based on historical trends and, where relevant, projected forecasts.

#### (i) Currencies

The group is exposed to currency risk in relation to the value of its financial assets and liabilities that are denominated in currencies other than sterling (see note 22(b) above), arising from fluctuations in exchange rates. The table below shows the impact on the value of the group's reported net financial assets at 30 November of exchange rates either strengthening or weakening by 10% against sterling and the impact this would have on the reported profit or loss and equity. The group's reported profit is not materially impacted by the effect of changes in exchange rates on the value of its net financial assets, but equity would be £329,000 lower if sterling strengthened by 10% and £402,000 higher if sterling weakened by 10%.

## 22. Financial instruments continued

## e) Market risk: sensitivities continued

Group	2009 As reported £'000	Effect of sterling strengthening by 10%			Effect of sterling weakening by 10%		
		Rate +10% £'000	Profit £'000	Equity £'000	Rate -10% £'000	Profit £'000	Equity £'000
<b>Net financial assets/(liabilities)</b>							
Denominated in sterling	1,551	-	-	-	-	-	-
Not denominated in sterling	1,716	(156)	(1)	(329)	191	1	402
Net financial assets	3,267	(156)	(1)	(329)	191	1	402

2008	As reported £'000	Effect of sterling strengthening by 10%			Effect of sterling weakening by 10%		
		Rate +10% £'000	Profit £'000	Equity £'000	Rate -10% £'000	Profit £'000	Equity £'000
<b>Net financial assets/(liabilities)</b>							
Denominated in sterling	1,526	-	-	-	-	-	-
Not denominated in sterling	1,090	(99)	(3)	(361)	121	4	442
Net financial assets	2,616	(99)	(3)	(361)	121	4	442

Company	2009 As reported £'000	Effect of sterling strengthening by 10%			Effect of sterling weakening by 10%		
		Rate +10% £'000	Profit £'000	Equity £'000	Rate -10% £'000	Profit £'000	Equity £'000
<b>Net financial assets/(liabilities)</b>							
Denominated in sterling	241	-	-	-	-	-	-
Not denominated in sterling	(14)	1	1	-	(1)	(1)	-
Net financial assets	228	1	1	-	(1)	(1)	-

2008	As reported £'000	Effect of sterling strengthening by 10%			Effect of sterling weakening by 10%		
		Rate +10% £'000	Profit £'000	Equity £'000	Rate -10% £'000	Profit £'000	Equity £'000
<b>Net financial assets/(liabilities)</b>							
Denominated in sterling	124	-	-	-	-	-	-
Not denominated in sterling	263	(24)	(24)	-	29	29	-
Net financial assets	387	(24)	(24)	-	29	29	-

## (ii) Interest rates

Changes in market interest rates expose the group to the risk of fluctuations in the cash flow relating to its financial assets and liabilities that attract interest at floating rates (see note 22(b) above). Based upon the interest rate profile of the group's financial assets and liabilities as at both 30 November 2008 and 30 November 2009, there would be no material impact of a one percentage point change in the market interest rates on the group's profit and equity.

## 22. Financial instruments continued

### f) Liquidity risk

The group monitors its liquidity to maintain a sufficient level of undrawn committed debt facilities together with central management of the group's cash resources to minimise liquidity risk.

All the trade and other payables at 30 November 2009 amounting to £960,000 (2008: £1,421,000) are payable within three months.

### Borrowings

Overdraft borrowings attract interest rates of 1.5% above relevant base rates. The sterling interest rate is linked to the UK clearing bank base rate, the euro interest rate is linked to the European Central Bank base rate and the Hong Kong dollar interest rate is linked to the Hong Kong Central Bank rate. Overdrafts are repayable on demand. The amounts borrowed were:

	Group		Company	
	2009 £'000	2008 £'000	2009 £'000	2008 £'000
Euro	–	–	–	–
Hong Kong dollar	–	237	–	–

### Borrowing facilities

The group has various borrowing facilities available to it. The company and the main operating subsidiaries are parties to a multilateral guarantee that secures part of the group's overdraft facilities, all of which expire within one year. The group has eliminated unnecessary facilities during the year. The unutilised portion of the remaining facilities at 30 November 2009 amounted to £745,000 (2008: £2,037,000).

### g) Credit risk

Group policies are aimed at minimising losses due to customer payment default. Deferred payment terms are only granted to those customers who satisfy creditworthiness criteria and individual exposures to customers are monitored. Where possible, operations purchase credit insurance.

The maximum exposure to credit risk for trade and other receivables at the reporting date by geographic region is as follows:

	Group		Company	
	2009 £'000	2008 £'000	2009 £'000	2008 £'000
UK	914	1,161	555	456
Rest of Europe	778	960	–	11
Asia	440	379	–	–
At 30 November	2,132	2,500	555	467

### h) Capital risk

The group's objective is to minimise any capital risk by maintaining a conservative financing structure. The board's current policy is to use the group's cash resources for any capital requirements. At 30 November 2009, the group had gearing, being debt divided by debt plus shareholders' funds, of nil (2008: 3.8%).

### i) Hedging instruments

The group held no forward exchange contracts at 30 November 2009 (2008: £195,000). When appropriate during the year, contracts were taken out to hedge trade payables denominated in foreign currencies.

## 23. Provisions

<b>Group</b>	<b>Retirement benefit liability £'000</b>	<b>Deferred consider- ation £'000</b>	<b>Total £'000</b>
At 1 December 2007	139	104	243
Currency translation	17	–	17
Charge to income statement	9	–	9
Credit to goodwill	–	(104)	(104)
At 1 December 2008	165	–	165
Currency translation	13	–	13
Utilised	(2)	–	(2)
<b>At 30 November 2009</b>	<b>176</b>	<b>–</b>	<b>176</b>

<b>Company</b>	<b>Deferred consideration £'000</b>
At 1 December 2007	104
Credit to investment in subsidiaries	(104)
At 1 December 2008	–
<b>At 30 November 2009</b>	<b>–</b>

Deferred consideration is payable in respect of the acquisition of shares in Topgrow Technologies Limited at 30% of profits above £24,000 in each of the eight years following the acquisition in 2004, subject to an overall maximum of £104,000. In view of the losses incurred by Topgrow in the current year and forecast for the next two years, the directors consider the likelihood of paying any deferred consideration to be remote.

The retirement benefit liability arose from the 2002 acquisition of assets by Holders Technology GmbH from Cimatic GmbH. Following the bankruptcy of Cimatic GmbH, a German court determined that Cimatic's pension obligation to one former Cimatic employee must be met by Holders Technology GmbH. The provision represents the estimated net present value of the liability to pay an annuity to that employee upon retirement, which began in 2008. No other Holders Technology employees have any retirement benefit rights from their previous employment at Cimatic.

## 24. Deferred tax

Deferred tax is calculated in full on temporary differences under the liability method using tax rates of 28% to 31% (2008: 28% to 38%).

The movement on the deferred tax account is as shown below:

	Group		Company	
	2009 £'000	2008 £'000	2009 £'000	2008 £'000
At 1 December – deferred tax assets	31	49	–	4
Income statement (charge)/credit	(1)	(18)	2	(4)
Transfer to deferred tax liabilities	(1)	–	–	–
At 30 November	29	31	2	–

The movements in deferred tax assets and liabilities (prior to the offsetting of balances within the same jurisdiction as permitted by IAS 12) during the period are shown below:

### Deferred tax assets

Group	Accelerated capital allowances £'000	Other £'000	Total £'000
At 1 December 2007	37	12	49
(Charged)/credited to income statement	(36)	18	(18)
At 30 November 2008	1	30	31
(Charged)/credited to income statement	–	(1)	(1)
Transfer to deferred tax liabilities	(1)	–	(1)
<b>At 30 November 2009</b>	<b>–</b>	<b>29</b>	<b>29</b>

At the year end the amount of temporary differences associated with the undistributed earnings of overseas subsidiaries for which deferred tax liabilities had not been recognised was insignificant.

**24. Deferred tax** continued**Deferred tax assets**

<b>Company</b>	<b>Accelerated capital allowances £'000</b>	<b>Other £'000</b>	<b>Total £'000</b>
At 1 December 2007	4	–	4
Credited to income statement	(4)	–	(4)
At 30 November 2008	–	–	–
(Charged)/credited to income statement	2	–	2
<b>At 30 November 2009</b>	<b>2</b>	<b>–</b>	<b>2</b>

**Deferred tax liabilities**

<b>Group</b>	<b>Accelerated capital allowances £'000</b>	<b>Other £'000</b>	<b>Total £'000</b>
At 30 November 2008	–	–	–
Charged)/credited to income statement	9	–	9
Transfer from deferred tax assets	(1)	–	(1)
<b>At 30 November 2009</b>	<b>8</b>	<b>–</b>	<b>8</b>

**25. Share Capital**

Authorised	<b>2009 £'000</b>	2008 £'000
6,000,000 ordinary shares of 10p each (2008: 6,000,000)	<b>600</b>	600
Allotted and fully paid ordinary shares of 10p each	<b>Number of shares</b>	<b>£'000</b>
<b>At 30 November 2008 and 30 November 2009</b>	<b>4,159,551</b>	<b>416</b>

220,000 (2008: 220,000) 10p ordinary shares with an aggregate nominal value of £22,000 (2008: £22,000) are held in treasury.

## 26. Statement of changes in shareholders' equity

Group	Share capital £'000	Share redemption premium £'000	Capital redemption reserve £'000	Cumulative translation adjust- ment £'000	Retained earnings £'000	Share- holders' equity £'000	Minority interest £'000	Total equity £'000
<b>Balance at 1 December 2007</b>	416	1,531	1	37	3,431	5,416	97	5,513
Profit/(loss) for the period	-	-	-	-	322	322	(52)	270
Dividends	-	-	-	-	(210)	(210)	-	(210)
Issue of treasury shares	-	-	-	-	13	13	-	13
Currency translation differences	-	-	-	483	-	483	85	568
Share-based payment credit	-	-	-	-	12	12	-	12
<b>Balance at 30 November 2008</b>	416	1,531	1	520	3,568	6,036	130	6,166
(Loss)/profit for the period	-	-	-	-	(375)	(375)	(24)	(399)
Dividends	-	-	-	-	(211)	(211)	-	(211)
Minority interest investment	-	-	-	-	-	-	62	62
Currency translation differences	-	-	-	311	-	311	(23)	288
Share-based payment charge	-	-	-	-	(10)	(10)	-	(10)
<b>Balance at 30 November 2009</b>	<b>416</b>	<b>1,531</b>	<b>1</b>	<b>831</b>	<b>2,972</b>	<b>5,751</b>	<b>145</b>	<b>5,896</b>

Company	Share capital £'000	Share redemption premium £'000	Capital redemption reserve £'000	Retained earnings £'000	Total equity £'000
<b>Balance at 1 December 2007</b>	416	1,531	1	887	2,835
Profit for the period	-	-	-	128	128
Dividends	-	-	-	(210)	(210)
Issue of treasury shares	-	-	-	13	13
Share-based payment credit	-	-	-	12	12
<b>Balance at 30 November 2008</b>	416	1,531	1	830	2,778
Profit for the period	-	-	-	330	330
Dividends	-	-	-	(211)	(211)
Share-based payment charge	-	-	-	(10)	(10)
<b>Balance at 30 November 2009</b>	<b>416</b>	<b>1,531</b>	<b>1</b>	<b>939</b>	<b>2,887</b>

### Treasury shares

The purchase of treasury shares is recognised as a deduction from retained earnings. 25,000 of the treasury shares were issued during 2008 upon the exercise of employee share options. The remainder are held in treasury and are available for issue upon the exercise of options under the company's employee share option scheme.

**27. Cash and cash equivalents for the cash flow statement**

	Group		Company	
	2009 £'000	2008 £'000	2009 £'000	2008 £'000
Cash and cash equivalents	2,095	1,774	127	669
Bank overdrafts	-	(237)	-	-
	<b>2,095</b>	1,537	<b>127</b>	669

**28. Employees and staff costs**

	Group		Company	
	2009 £'000	2008 £'000	2009 £'000	2008 £'000
Wages and salaries	1,791	2,020	262	274
Social security costs	268	309	31	34
Other pension costs	102	96	38	20
Share-based payments	(10)	12	(10)	12
	<b>2,151</b>	2,437	<b>321</b>	340

Average monthly number of permanent employees, including executive directors:

Group	2009 Number	2008 Number
Administration and sales	39	42
Service and fabrication	65	60
	<b>104</b>	102
Part-time	5	9
	<b>109</b>	111

**Directors' remuneration**

Directors' remuneration for the year was as follows:

	Basic salary fees, bonuses and expenses £'000	Benefits in kind £'000	Total emoluments 2009 £'000	2008 £'000
	R W Weinreich (Chairman)*	150	-	150
J S Shawyer	55	-	55	66
V M Blaisdell	58	-	58	60
D A Mahony	25	-	25	23
	<b>288</b>	-	<b>288</b>	306

\* The company paid £19,000 (2008: £19,000) in respect of director's fees for Mr R W Weinreich to the third party Vingnum Limited. This is included within directors' emoluments above.



**28. Employees and staff costs** continued*Pension entitlement*

Directors are entitled to receive their remuneration either as salary or as pension contributions.

Pension contributions to directors' personal pension schemes are as follows:

	Pension Contributions	
	2009 £'000	2008 £'000
J S Shawyer	25	16
V M Blaisdell	9	1
	<b>34</b>	17

*Directors' shareholdings*

The shareholdings of those serving at the end of the year were as follows:

	Ordinary shares	
	2009	2008
R W Weinreich	1,851,202	1,851,202
J S Shawyer	40,000	40,000
D A Mahony	26,300	26,300
V M Blaisdell	32,102	32,102

The shareholdings are all beneficial and have not changed between 30 November 2009 and 9 February 2010.

*Directors' interests in share options*

	At start of year or on date of appointment	No. of options granted/ (exercised) during year	At end of year	Exercise price	Date from which exercisable	Expiry date
J S Shawyer	25,000	–	25,000	80.5p	26/04/07	25/04/10
J S Shawyer	25,000	–	25,000	93.5p	11/08/08	10/08/11
J S Shawyer	25,000	–	25,000	87.2p	15/03/09	14/03/12
J S Shawyer	25,000	–	25,000	133.91p	09/05/10	08/05/13
J S Shawyer	18,324	–	18,324	116.5p	14/03/11	13/03/14
J S Shawyer	1,676	–	1,676	77.4p	04/08/11	03/08/14
J S Shawyer	–	25,000	25,000	68.5p	28/07/12	27/07/15
V M Blaisdell	15,000	–	15,000	90.5p	11/04/09	10/04/12
V M Blaisdell	20,000	–	20,000	133.91p	09/05/10	08/05/13
V M Blaisdell	15,000	–	15,000	116.5p	14/03/11	13/03/14
V M Blaisdell	–	12,500	12,500	68.5p	28/07/12	27/07/15

The share price at 30 November 2009 was 72.5p (2008: 66.5p) whilst during the year the high and low prices were 79.65p and 58.0p.

No option may be exercised unless there is (as shown by the audited accounts) an increase in the fully diluted earnings per share for the financial year immediately prior to the date of exercise compared with the highest earnings per share figure for the three preceding years unless the board in its absolute discretion decides otherwise.

**28. Employees and staff costs** continued**Key management compensation**

<b>Group</b>	<b>2009 £'000</b>	<b>2008 £'000</b>
Short term employee benefits	<b>642</b>	794
Post-employment benefits	<b>70</b>	50
Termination benefits	<b>–</b>	–
Share-based payments	<b>(10)</b>	12
	<b>702</b>	856

Key management includes directors and senior executives.

**29. Financial commitments****Capital commitments**

There were no capital expenditure commitments at 30 November 2009 (2008: nil).

**Operating lease commitments**

The total aggregate minimum lease payments under non-cancellable operating leases were as follows:

	<b>2009 £'000</b>	<b>2008 £'000</b>
<b>Land and buildings</b>		
– No later than one year	<b>176</b>	177
– Later than one year and no later than five years	<b>420</b>	568
<b>Motor vehicles, plant and machinery</b>		
– No later than one year	<b>22</b>	25
– Later than one year and no later than five years	<b>9</b>	28
<b>Other equipment</b>		
– No later than one year	<b>3</b>	6
– Later than one year and no later than five years	<b>–</b>	2

### 30. Share-based payments

The company operates a share option scheme under which options are exercisable at a price equal to the average quotation of a share as derived from the AIM appendix of the Daily Official List of the London Stock Exchange for the five dealing days immediately preceding the date of grant, subject to relevant performance criteria, as described in note 28, being satisfied. The normal minimum vesting period is three years.

Options to subscribe for ordinary shares of 10p each are as follows:

Subscription price	Dates when exercisable	Number of shares	
		2009	2008
80.5p	26 April 2007 to 25 April 2010	25,000	25,000
93.5p	11 August 2008 to 10 August 2011	25,000	25,000
87.2p	15 March 2009 to 14 March 2012	25,000	25,000
90.5p	11 April 2009 to 10 April 2012	40,000	40,000
96.4p	26 July 2009 to 25 July 2012	60,000	60,000
133.91p	9 May 2010 to 8 May 2013	45,000	45,000
116.5p	14 March 2011 to 13 March 2014	33,324	33,324
77.4p	4 August 2011 to 3 August 2014	1,676	1,676
68.5p	28 July 2012 to 27 July 2015	67,500	–

The estimated fair values were calculated using the Black–Scholes option pricing model with the following inputs:

Grant date	15 March 2006	11 April 2006	26 July 2006	9 May 2007	14 March 2008	4 August 2008	28 July 2009
Share price at date of grant	87.20p	90.50p	96.40p	133.91p	116.5p	77.4p	68.5p
Exercise price	87.20p	90.50p	96.40p	133.91p	116.5p	77.4p	68.5p
No. of employees	1	2	4	2	2	1	5
Shares under option	25,000	40,000	60,000	45,000	33,324	1,676	67,500
Vesting period (years)	3	3	3	3	3	3	3
Expected volatility	30%	30%	30%	30%	50%	50%	30%
Option life (years)	6	6	6	6	6	6	6
Expected life (years)	4.5	4.5	4.5	4.5	4.5	4.5	4.5
Risk-free rates	4.2%	4.2%	4.2%	4.6%	4.6%	4.6%	4.6%
Expected dividends	4.2%	4.2%	4.2%	3.7%	8.0%	8.0%	7.4%
Possibility of ceasing employment before vesting	25.0%	25.0%	25.0%	25.0%	25.0%	25.0%	25.0%
Expectations of meeting performance criteria	95%	95%	95%	95%	95%	95%	95%
Fair value of option	15p	16p	17p	27p	27p	18p	8p

The expected volatility is based on historical volatility over the expected life period. The expected life is the average expected period to exercise based on historical experience and the terms of the scheme. The risk-free return is the yield on zero-coupon UK government bonds of a term consistent with the assumed option life.

The group recognised a total credit of £10,000 (2008: charge of £12,000) related to equity-settled share-based payment transactions during the year.

# Notes to the financial statements

Year ended 30 November 2009

## 31. Related party transactions

### Group

Transactions between the company and its subsidiaries, which are related parties, have been eliminated on consolidation and are not disclosed.

### Company

The company carried out the following transactions with its subsidiaries and joint venture:

	2009 £'000	2008 £'000
Consultancy fees charged to subsidiaries and joint venture	395	382
Interest on short term loans	1	6

## 32. Post-balance sheet acquisition

On 21 December 2009, the company acquired 100% of the share capital of J K Components Limited (JK). JK is a distributor of components to the electronics industry. JK recorded a loss of £40,000 on revenue of £1.1m in the year ended 28 February 2009. The consideration for the acquisition was £1 plus deferred consideration representing 50%, 30% and 15% respectively of the net profits for each of the three years following the date of acquisition.

Costs of £26,000 relating to the acquisition are expected to be charged to the income statement in the year ending 30 November 2010.

# Notice of Annual General Meeting

Business Review

Governance

Accounts

**Notice is hereby given** that the Annual General Meeting of Holders Technology plc (the “company”) will be held at Devonshire House, Manor Way, Borehamwood, Hertfordshire, WD6 1QQ on 26 April 2010 at 11.30 a.m. for the following purposes:

## Ordinary business

1. To receive and adopt the accounts of the company together with the directors’ and auditors’ reports thereon for the year ended 30 November 2009.
2. To re-elect J Shawyer as a director.
3. To reappoint Grant Thornton UK LLP as auditors and to authorise the directors to fix their remuneration.

## Special business

To consider and, if thought fit, pass the following resolution as a Special Resolution:

4. That:
  - (a) the articles of association of the company be and they are amended by deleting to the fullest extent permitted by law all of the provisions of the company’s memorandum of association which, by virtue of Section 28 of the Companies Act 2006 (the “Act”), are to be treated as provisions of the company’s articles of association; and
  - (b) the draft articles of association produced to the meeting and initialled for the purposes of identification by the Chairman of the meeting be and they are adopted by the company in substitution for, and to the exclusion of, its existing articles of association.

To consider and, if thought fit, pass the following resolution as an Ordinary Resolution:

5. That, in substitution for any equivalent authorities and powers granted to the directors prior to the passing of this resolution, the directors be and they are generally and unconditionally authorised pursuant to Section 551 of the Act to exercise all powers of the company to allot shares in the company, and grant rights to subscribe for or to convert any security into shares of the company (such shares, and rights to subscribe for or to convert any security into shares of the company being “relevant securities”) up to an aggregate nominal amount of £138,651.70, provided that, unless previously revoked, varied or extended, this authority shall expire on the conclusion of the Annual General Meeting of the company to be held in 2011, except that the company may at any time before such expiry make an offer or agreement which would or might require relevant securities to be allotted after such expiry and the directors may allot relevant securities in pursuance of such an offer or agreement as if this authority had not expired.

To consider and, if thought fit, pass the following resolutions as Special Resolutions:

6. That the directors be and they are empowered pursuant to Section 570(1) of the Act to allot equity securities (as defined in Section 560(1) of the Act) of the company wholly for cash pursuant to the authority of the directors under Section 551 of the Act conferred by resolution 5 above, and/or by way of a sale of treasury shares (by virtue of Section 573 of the Act), in each case as if Section 561(1) of the Act did not apply to such allotment, provided that:

# Notice of Annual General Meeting

continued

- (a) the power conferred by this resolution shall be limited to:
    - (i) the allotment of equity securities in connection with an offer of equity securities to the holders of ordinary shares in the capital of the company in proportion as nearly as practicable to their respective holdings of such shares, but subject to such exclusions or other arrangements as the directors may deem necessary or expedient to deal with fractional entitlements or legal or practical problems arising under the laws or requirements of any overseas territory or by virtue of shares being represented by depository receipts or the requirements of any regulatory body or stock exchange or any other matter whatsoever; and
    - (ii) the allotment, otherwise than pursuant to sub-paragraph (i) above, of equity securities up to an aggregate nominal value equal to £20,797.80; and
  - (b) unless previously revoked, varied or extended, this power shall expire on the conclusion of the Annual General Meeting of the company to be held in 2011 except that the company may before the expiry of this power make an offer or agreement which would or might require equity securities to be allotted after such expiry and the directors may allot equity securities in pursuance of such an offer or agreement as if this power had not expired.
7. That the company be and it is hereby generally and unconditionally authorised to make market purchases (within the meaning of Section 693(4) of the Act) of Ordinary Shares of 10p each in the capital of the company ("Ordinary Shares") provided that:
- (a) the maximum number of Ordinary Shares hereby authorised to be purchased is 393,955 (representing 10% of the issued share capital of the company, excluding treasury shares);
  - (b) the minimum price which may be paid for each Ordinary Share is 10p (nominal value);
  - (c) the maximum price which may be paid for each Ordinary Share is an amount equal to 105% of the average of the middle market quotations for an Ordinary Share as derived from The London Stock Exchange for the five business days immediately preceding the day on which the Ordinary Shares are purchased;
  - (d) the authority hereby conferred shall expire at the conclusion of the next Annual General Meeting of the company to be held in 2011, unless such authority is renewed prior to such time; and
  - (e) the company may make a contract to purchase its Ordinary Shares under the authority hereby conferred prior to the expiry of such authority, which will or may be executed wholly or partially after the expiry of such authority, and may purchase its Ordinary Shares in pursuance of any such contract.

By order of the board

**Jim Shawyer**

Secretary

25 March 2010

Registered Office:

Devonshire House

Manor Way

Borehamwood

Hertfordshire

WD6 1QQ

## Notes

1. A member who is entitled to attend, speak and vote may appoint a proxy to attend, speak and vote instead of him.
2. A proxy need not also be a member of the company but must attend the meeting in order to represent his appointor. A member may appoint more than one proxy provided each proxy is appointed to exercise rights attached to different shares (so a member must have more than one share to be able to appoint more than one proxy). A form of proxy is enclosed. The notes to the form of proxy include instructions on how to appoint the Chairman of the meeting or another person as proxy. To be effective, forms of proxy must be duly completed and returned so as to reach Neville Registrars, New Issue Department, Neville House, 18 Laurel Lane, Halesowen, West Midlands, B63 3BR not less than 48 hours before the time appointed for the meeting, or adjourned meeting, as the case may be.
3. Only those shareholders registered in the register of members of the company as at 6.00 p.m. on Friday 23 April 2010 shall be entitled to attend and vote at the meeting in respect of the number of shares registered in their name at that time. Changes to entries on the relevant register of securities after 6.00 p.m. on Friday 23 April 2010 shall be disregarded in determining the rights of any person to attend and vote at the meeting.
4. As at 19 March 2010 (being the latest practicable date prior to the publication of this notice of Annual General Meeting) the company's issued share capital consists of 4,159,551 ordinary shares carrying one vote each. There are currently 220,000 ordinary shares held in treasury which currently do not carry the right to vote. Therefore, the total voting rights in the company as at 19 March 2010 are 3,939,551.
5. To appoint a proxy or to amend an instruction to a previously appointed proxy via the CREST system, the CREST message must be received by the issuer's agent (ID 7RA11) by 11.30 a.m. on Friday 23 April 2010. For this purpose, the time of receipt will be taken to be the time (as determined by the timestamp applied to the message by the CREST Applications Host) from which the issuer's agent is able to retrieve the message. After this time any change of instructions to a proxy appointed through CREST should be communicated to the proxy by other means. CREST should be communicated to the proxy by other means. CREST Personal Members or other CREST sponsor or voting service provider(s) should contact their CREST sponsor or voting service provider(s) for assistance with appointing proxies via CREST. For further information on CREST procedures, limitations and system timings, please refer to the CREST Manual. We may treat as invalid a proxy appointment sent by CREST in the circumstances set out in Regulation 35(5)(a) of the Uncertificated Securities Regulations 2001.
6. The following documents are available for inspection at the registered office of the company during the usual business hours on any weekday (Saturday, Sunday or public holidays excluded) from the date of this notice until the conclusion of the Annual General Meeting and will also be available for inspection at the place of the meeting from 11.15 a.m. on the day of the meeting until its conclusion:
  - (a) copies of the executive directors' service contracts with the company and any of its subsidiary undertakings and letters of appointment of the non-executive directors; and
  - (b) a copy of the proposed new articles of association of the company, and a copy of the existing articles of association marked to show the changes being proposed in resolution 4(b).

## Five year summary

	2009 IFRS £'000	2008 IFRS £'000	2007 IFRS £'000	2006 IFRS £'000	2005 UK GAAP £'000
Group revenue	<b>12,966</b>	17,481	18,853	18,822	14,740
Cost of sales	<b>(9,770)</b>	(13,057)	(13,866)	(13,891)	(10,471)
Gross profit	<b>3,196</b>	4,424	4,987	4,931	4,269
Distribution costs	<b>(301)</b>	(427)	(463)	(446)	(406)
Administrative expenses	<b>(3,044)</b>	(3,285)	(3,398)	(3,561)	(3,404)
Fundamental restructuring and impairment	<b>(176)</b>	(215)	–	–	(215)
Deferred consideration on sale of former subsidiary	<b>–</b>	–	–	39	24
Other operating income/(expense)	<b>(90)</b>	11	76	38	46
Group operating profit	<b>(415)</b>	508	1,202	1,001	314
Share of associate's operating (loss)/profit	<b>–</b>	–	–	(25)	(25)
Finance income	<b>20</b>	43	27	9	5
Finance expenses	<b>(13)</b>	(38)	(23)	(26)	(24)
Profit before taxation	<b>(408)</b>	513	1,206	959	270
Taxation	<b>9</b>	(243)	(454)	(390)	88
Profit after tax	<b>(399)</b>	270	752	569	358
Attributable to:					
Equity shareholders of the company	<b>(375)</b>	322	744	591	351
Minority interests – equity	<b>(24)</b>	(52)	8	(22)	7
	<b>(399)</b>	270	752	569	358
Earnings per share – basic	<b>(9.52p)</b>	8.21p	17.97p	14.24p	8.47p
Earnings per share – diluted	<b>(9.52p)</b>	8.21p	17.78p	14.24p	8.29p
Dividends per share in respect of each year	<b>5.35p</b>	5.35p	5.35p	5.00p	4.75p
Equity shareholders' funds	<b>5,751</b>	6,036	5,416	5,149	4,823

The figures for 2006 have been restated for the effects of IFRS; 2005 has not been restated.





# Form of proxy

## Holdings Technology plc

Form of proxy for use at the Annual General Meeting of Holdings Technology plc ("the company") to be held on 26 April 2010 at 11.30 a.m.

I/We .....

of .....  
being a member/members of the company entitled to receive notice, attend, speak and vote at general meetings of the company, hereby appoint the Chairman of the Meeting (note (1))

..... as my/our proxy to vote for me/us and on my/our behalf at the Annual General Meeting and at any adjournment and any other business of it which may properly come before the Meeting or any adjournment of it.

I/We direct my/our proxy to attend, speak and vote as follows in respect of the resolutions set out in the Notice of Annual General Meeting (note (2)):

Ordinary business	For	Against	Abstain
1. To receive and adopt the accounts of the company, together with the directors' and auditors' reports thereon, for the year ended 30 November 2009.			
2. To re-elect J Shawyer as a director.			
3. To reappoint Grant Thornton UK LLP as auditors of the company and to authorise the directors to fix their remuneration.			
<b>Special business</b>			
4. To adopt revised articles of association (Special Resolution).			
5. To authorise the directors to allot shares (Ordinary Resolution).			
6. To empower the directors to allot shares outside of statutory pre-emption rights subject to normal conditions (Special Resolution).			
7. To empower the company to repurchase ordinary shares (Special Resolution).			

In the absence of instructions the proxy is authorised to vote (or abstain from voting) on the resolutions at his or her discretion. The proxy is also authorised to vote (or abstain from voting) on any other business which may properly come before the Meeting.

Signed ..... Dated ..... 2010

### Notes:

- (1) A member who is entitled to attend, speak and vote may appoint a proxy to attend, speak and vote instead of him. A member wishing to appoint someone other than the Chairman of the Meeting as his or her proxy (who need not be a member of the company) should insert that person's name in the space provided in substitution for the reference to "the Chairman of the Meeting" and initial the alteration. You may appoint more than one proxy provided each proxy is appointed to exercise rights attached to different shares (so a shareholder must hold more than one share to appoint more than one proxy). A member wishing to exercise this right should contact Neville Registrars.
- (2) Please indicate by inserting an "X" under "FOR" or "AGAINST" or "ABSTAIN" how you wish your vote to be cast on each resolution. On receipt of this form of proxy duly signed but without any specific directions as to how you wish your vote to be cast, you will be considered to have authorised the proxy to vote or abstain at his or her discretion.
- (3) To be effective, this form of proxy together with any power of attorney or other authority under which it is signed or notarially certified copy thereof must either (a) reach Neville Registrars, New Issue Department, Neville House, 18 Laurel Lane, Halesowen, West Midlands B63 3BR not less than 48 hours before the time fixed for the holding of the Meeting or (b) be lodged using the CREST Proxy Voting Service – see note 8 below. The completion and return of a form of proxy will not preclude a member from attending the Meeting and voting in person.
- (4) In the case of a corporation, this form of proxy must be under the common seal or signed by an officer or attorney duly authorised in writing.
- (5) In the case of joint holders, the vote of the senior who tenders a vote will be accepted to the exclusion of the votes of the other joint holders. For this purpose, seniority is determined by the order in which the names stated in the register of members of the company in respect of the joint holding.
- (6) Any alterations made to this form of proxy should be initialled.
- (7) Pursuant to Regulation 41 of the Uncertificated Securities Regulations 2001, to be entitled to vote at the Meeting (and for the purposes of the determination by the company of the number of votes they may cast) members must be entered on the register of members of the company by 6.00 p.m. on 23 April 2010.
- (8) CREST members who wish to appoint a proxy or proxies by utilising the proxy voting service may do so for the Meeting (and any adjournment thereof) by following the procedures described in the CREST Manual. CREST Personal Members or other CREST sponsored members (and those CREST members who have appointed a voting service provider) should refer to their CREST sponsor or voting service provider, who will be able to take the appropriate action on their behalf.  
In order for a proxy appointment made by means of CREST to be valid, the appropriate CREST message (a "CREST Proxy Instruction") must be properly authenticated in accordance with CRESTCo's specifications and must contain the information required for such instructions, as described in the CREST Manual. The message (regardless of whether it relates to the appointment of a proxy, the revocation of a proxy appointment or to an amendment to the instruction given to a previously appointed proxy) must, in order to be valid, be transmitted so as to be received by the issuer's agent (ID 7RA11) by the last time(s) for receipt of proxy appointments specified in note 3 above. For this purpose, the time of receipt will be taken to be the time (as determined by the timestamp applied to the message by the CREST Applications Host) from which Neville Registrars is able to retrieve the message by enquiry to CREST in the manner prescribed by CREST.



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BUSINESS REPLY SERVICE  
Licence No. MB 3865



**Neville Registrars Limited  
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and tuck in flap opposite

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