

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the fiscal year ended December 31, 2020

or  
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File Number: 001-38046

**ICC Holdings, Inc.**

(Exact name of registrant as specified in its charter)

**Pennsylvania**  
(State or other jurisdiction of  
incorporation or organization)

**225 20th Street, Rock Island, Illinois**  
(Address of principal executive offices)

**(309) 793-1700**

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

**Common Stock, par value \$0.01 per share**  
Title of each class

**The NASDAQ Stock Market, LLC**  
Name of exchange on which registered

**81-3359409**  
(I.R.S. Employer  
Identification No.)

**61201**  
(Zip Code)

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. Yes  No

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405) is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company)

Accelerated filer   
Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The aggregate market value of the registrant's common stock held by non-affiliates as of June 30, 2020, based upon the closing sale price of the Common Stock on June 30, 2020 as reported on the NASDAQ Stock Market, LLC, was \$24,426,126. Shares of Common Stock held directly or indirectly by each reporting officer and director along with shares held by the Company ESOP have been excluded in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

The number of shares of the registrant's common stock outstanding as of March 15, 2021 was 3,296,555.

**DOCUMENTS INCORPORATED BY REFERENCE:**

Portions of the definitive Proxy Statement for our 2020 Annual Meeting of Shareholders which is to be filed within 120 days after the end of the fiscal year ended December 31, 2020, are incorporated by reference into Part III of this Form 10-K, to the extent described in Part III.

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## Item 1. Business

### Overview

ICC Holdings, Inc. is a Pennsylvania corporation that was organized in 2016. As used in this Form 10-K, references to the “Company,” “we,” “us,” and “our” refer to the consolidated group. On a stand-alone basis ICC Holdings, Inc. is referred to as the “Parent Company.” The consolidated group consists of the holding company, ICC Holdings, Inc.; ICC Realty, LLC, a real estate services and holding company; Beverage Insurance Agency, Inc., a non-insurance subsidiary; Estrella Innovative Solutions, Inc., an outsourcing company; and Illinois Casualty Company (ICC), an operating insurance company. ICC is an Illinois domiciled company.

We are a specialty insurance carrier primarily underwriting commercial multi-peril, liquor liability, workers’ compensation, and umbrella liability coverages for the food and beverage industry through our subsidiary insurance company, ICC. ICC writes business in Arizona, Colorado, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Ohio, Pennsylvania, and Wisconsin and markets through independent agents. Approximately 25.1% and 26.1% of the premium was written in Illinois for the years ended December 31, 2020 and December 31, 2019, respectively. The Company operates as a single segment.

We primarily market our products through a network of 178 independent agents in the states that we write in. ICC has been assigned, as of June 3, 2020, a “B++” (Good) financial strength rating by A.M. Best Company, Inc. (A.M. Best), which is the fifth highest out of fifteen possible ratings. ICC’s upcoming evaluation by A.M. Best is occurring on April 28, 2021 and therefore the ratings from this evaluation will not be available at the time of this report. ICC’s prior evaluation with A.M. Best occurred on April 14, 2020, when A.M. Best affirmed its Financial Strength Rating (FSR) of “B++” and affirmed the Issuer Credit Rating (ICR) of “bbb+”. At that time, the outlook of the FSR as well as the Long-Term ICR is stable. A.M. Best also affirmed the Long-Term ICR of “bb+” of ICC Holdings, Inc. The outlook assigned, as of June 3, 2020, to the credit rating of the Company is stable.

Since inception, ICC has specialized in providing customized insurance products and aggressive claims defense for customers exclusively in the food and beverage industry.

ICC was founded as an inter-insurance exchange in 1950 based upon the recognition that establishments serving alcohol require unique insurance protection. Beginning in 1998, we expanded the scope of our product offerings beyond liquor liability to include property, general liability, and umbrella. Workers’ compensation coverage was added in 2007. Our goal is to meet the full range of business insurance needs of our clients in the food and beverage industry.

In 1999, ICC recognized the significant need to automate. Upon determining available commercial software was inadequate to meet our long-term vision, we contracted the development of an integrated platform to handle agency, policy, and vendor management. Introduced in 2001, the first module successfully improved productivity and reporting capabilities. We built on that success by adding document imaging, claims, billing, and risk management modules. As it has grown, our information management system has provided us with a unique and comprehensive ability to automate processes, track and examine risk traits, and monitor claims development. As a result, ICC has constructed and leveraged a multi-variant pricing algorithm that allows us to better analyze our business in order to more effectively price to actual exposure.

ICC mutualized in 2004 and began to expand its territory geographically within the Midwest. We are an admitted carrier in 15 states: Arizona, Colorado, Illinois, Indiana, Iowa, Kansas, Minnesota, Michigan, Missouri, Ohio, Oregon, Pennsylvania, Tennessee, Utah and Wisconsin. As we expand our territory and product lines, we maintain our focus and commitment to the food and beverage industry. As a result, we have developed an expertise in our niche, particularly within the areas of underwriting, loss control, and claims management. ICC continues to leverage that experience into the ongoing development of innovative insurance products and services uniquely tailored to the food and beverage industry.

ICC is subject to examination and comprehensive regulation by the Illinois Department of Insurance. See *Item 1. Business — Regulation*.

Our executive offices are located at 225 20th Street, Rock Island, Illinois 61201, and our phone number is (309) 793-1700. Our corporate website address is <http://IR.ICCHoldingsInc.com>. Information contained on our website is not incorporated by reference into this Annual Report on Form 10-K and such information should not be considered to be part of this Annual Report on Form 10-K.

## Our Business Strategies

We believe that our mission is to deliver expertly crafted insurance products and services for the food and beverage industry. Accordingly, we believe that this focus positions us to write profitable business in both hard insurance markets (where industry capital is constricted, competition is low, and premium rates are rising) and soft insurance markets (where industry capital is rising, competition is high and premium rates are falling). As part of our business process, we have developed our business strategy and focus using the following guiding principles to reflect the essence of who we aspire to be:

- we exist to return value to our stakeholders in the form of strong financial performance and sustained surplus growth;
- we conduct our business with the highest ethics and unquestionable integrity;
- we recognize and reward the commitment of all associates who make ICC a success, by challenging them, valuing them, and recognizing their contribution, while cultivating a mutually supporting culture;
- we are committed to the independent agency system and our mutual drive to deliver the highest quality products at competitive prices;
- customer service—understanding and meeting the needs and expectations of our policyholder and agents—is at the fundamental core of our existence;
- we thrive in the marketplace by pursuing a unique understanding of the niche, offering customized products, and aggressively defending our insureds;
- we identify worthy causes to support with our company and associate resources. We promote good corporate citizenship; and
- innovation drives our efficiency, quality, and effectiveness. We proactively improve our products and processes by intelligent investment in talent and technology that meets the exacting needs of our customer.

In order to effectuate our mission and guiding principles, we have identified the following core strategies to achieve our long-term success:

- design and market commercial property and casualty products customized for the food and beverage industry;
- pursue deliberate geographic expansion;
- foster partnerships with independent agents who focus on the food and beverage industry and appreciate the Company's commitment and expertise;
- leverage data and technology to maximize operational efficiency, maintain sustainable pricing and drive continuous innovation;
- implement an investment strategy that maximizes return within acceptable risk tolerances;
- promote a culture of excellence that encourages teamwork and contributes to talent attraction, development, and retention; and
- maintain a robust and comprehensive Enterprise Risk Management program, focused on upside optimization and downside mitigation.

### *Competitive Growth Strategies*

*Technology* – We believe that existing and developing technology and information systems are impacting and will continue to impact the insurance industry's use of risk analysis in the underwriting process, providing tools for reduction of claims, and modernizing the claims handling process. As part of our focus, we have internally developed a completely integrated policy management system. This system allows us to leverage loss control data for predictive analytics in both the claims and underwriting areas. For example, in the underwriting area, we create pricing models taking into account the unique characteristics of our customers, with industry-specific variables such as latest hour of close, type and frequency of on-site entertainment, and average alcoholic beverage pricing. We also have achieved better efficiency by moving to a more paperless organization and have integrated off-site employees in our claims, underwriting, accounting, loss control and IT development areas. We intend to remain a leader in the industry in utilizing technology and data analysis to price our coverage based on the risk assumed, reduce accidents and provide prompt claims response.

*Industry Expertise* – We have provided the food and beverage industry insurance products and services since 1950. By leveraging our experience, we better understand our customers and their needs, which allows us to better price our products and services and defend claims aggressively and economically using the experience of our in-house legal department and an established network of specialized defense attorneys. As a result, we are the exclusively endorsed property and liability insurance provider for the Arizona Licensed Beverage Association, the Indiana Restaurant and Lodging Association, the Illinois Licensed Beverage Association, the Minnesota Licensed Beverage Association, the Ohio Licensed Beverage Association, and the Tavern League of Colorado. We also provide insurance agents with continuing education on industry topics, such as liquor liability, kitchen fire prevention, and alcohol server training. For policyholders serving liquor, we provide certified alcohol server training as a value-added service and risk elimination/mitigation tool. Our employees are also regular panel speakers at local and national claims conferences.

*Enterprise Risk Management* – As part of our effort to grow responsibly, we have put in place a cross-functional, multi-dimensional enterprise risk management program. The program is focused on financial, organization, operational, tactical, market and legal risks and is managed at two different levels: the enterprise risk committee of our board of directors and our internal enterprise risk management committee. The focus of the enterprise risk committee of our board of directors is on oversight, top tier risk, emerging risks, and risk optimization. The internal enterprise risk committee is comprised of our executive team, along with our actuarial manager, which is focused on conducting a review of all risks attendant to the Company at least annually; rating triaged risks for severity, frequency, and control; completing risk control reports for stress testing, risk tolerance, and mitigation plans; measuring and monitoring risk on an ongoing basis; and tying enterprise risk management to individual performance evaluations and compensation. Annually the Company, working with its reinsurance broker, completes an economic capital model for the insurance operations of ICC.

#### *Growth Strategies*

While we have established a significant market share in our existing territories, we believe that there is still opportunity for growth within our existing footprint. We will continue to seek out insurance agency partners who have a commitment to our niche and an ability to sell the value represented by our products. Our long-term growth plan also involves expanding geographically into states where we believe current insurance laws provide an attractive market within our niche for our existing products and services. We will consider geographic expansion opportunities that allow us to leverage existing agency relationships whose footprints overlap our own. Growth opportunities will always be carefully evaluated with long term profitability at the forefront of the decision making process.

Although we do not have any current plans or intent to expand or grow our business by acquisition, we will consider opportunities that are presented to us.

#### *Reaction to Market Cycles*

Many insurance companies sporadically target businesses within our niche; however, a relatively small number make a long-term commitment to the niche through changing insurance market cycles. When the insurance market is “hard” and premium growth is achievable in less specialized segments, many carriers exit this niche. Large and diversified insurance carriers have the ability to shift their focus and resources to less challenging areas. When market conditions “soften,” those same carriers often aggressively move back into our niche for premium growth. Because we specialize in the niche, we do not shift resources to other market segments. Therefore, the Company generally maintains pricing stability throughout market cycles by relying on our strong loss control, underwriting and claims expertise, and our customer service commitment. We react to market cycles by adjusting our appetite for risks based on pricing and cycle conditions, but we maintain a consistent commitment to the food and beverage industry. Due to the relatively small number of insurance companies that make a long-term commitment to this niche, the insurance market does not fluctuate to the same extent as the insurance market for the general commercial market.

## **Our Challenges**

Our business faces significant challenges that can impede our goal of growing our business while realizing operating profits, including the following:

### *Estimating Our Loss Reserves.*

We maintain loss reserves to cover our estimated ultimate liability for unpaid losses and settlement expenses for reported and unreported claims incurred as of the end of each accounting period. These reserves represent management's estimates of what the ultimate settlement and administration of claims will cost. Pursuant to applicable insurance regulations, these reserves are reviewed by an independent actuary on at least an annual basis. Setting reserves is inherently uncertain and there can be no assurance that current or future reserves will prove adequate. If our loss reserves are inadequate, it will have an unfavorable impact on our results. See *Item 1. Business — Losses and Settlement Expense* for a summary of the favorable and unfavorable developments in our loss reserves in the previous 10-year period.

### *Reliance on Independent Agents.*

Our product is distributed through a contracted network of independent insurance agents. Independent agents are typically contracted with a number of insurance carriers. The producers within an agency will determine which product is most appropriate to recommend to their client or prospective client. The agency will select a product based on a variety of factors such as: premium; coverage; service including billing and claims; agency compensation and agency/company relationship. Establishing and maintaining long term financially successful agency relationships is very important to the long term success of a company.

### *Maintaining Our Financial Strength Ratings.*

In June 2020, A.M. Best affirmed ICC's financial strength rating of "B++" stable outlook. A key to achieving our goal of significant growth in our premiums written is obtaining an A.M. Best rating of "A-" or better. Increasing our capitalization and maintaining strong operating performance are significant rating components reviewed by A.M. Best. This is combined with a review of various other rating requirements. If we are not able to increase our rating or if A.M. Best downgrades our rating, it is likely that we will not be able to compete as effectively and our ability to sell insurance policies could decline. As a result, our financial results would be adversely affected. A.M. Best reviews our rating approximately once per year.

### *Attracting, Developing and Retaining Experienced Personnel.*

To sustain our growth as a property and casualty insurance company operating in a specialty niche market, we must continue to attract, develop and retain management, marketing, distribution, underwriting, customer service, and claims personnel with expertise in the products we offer. The loss of key personnel, or our inability to recruit, develop and retain additional qualified personnel, could materially and adversely affect our business, growth and profitability.

## **Competitive Strengths**

Our opportunity for growth is driven by our competitive strengths, which include the following:

### *Use of Data and Metrics to Improve our Underwriting Results.*

Our analysis of data available through both governmental and other industry resources, combined with our internal data, drive our underwriting and pricing decisions. We have developed a multi-variant risk grading system and pricing algorithm that combines both objective and subjective inputs that drive both whether to provide coverage and pricing. This information helps us avoid providing coverage to higher risk insureds while improving our overall risk profile. Most risks we insure are inspected within the first 60 days of policy binding, which permits us to cancel the policy if we determine that the insured is not an acceptable risk or pricing is inadequate. Each inspection consists of an extensive risk profile questionnaire as well as 25 to 100 pictures of the insured's place of business. We believe this approach reduces claims frequency.

*Focus on niche food and beverage business.*

We target niche markets within the food and beverage industry that support adequate pricing and believe we are able to adapt to changing market needs ahead of our competitors through our strategic focus. We develop and deliver specialty insurance products priced to meet our customers' needs and strive to generate consistent underwriting profit. We believe that our extensive experience and expertise specific to underwriting and claims management in the food and beverage industry will allow continued loss ratio improvement going forward. The Company is committed to retaining this underwriting and claim handling expertise as a core competency as the volume of business increases.

*Strong market presence with name recognition and long-standing producer relationships.*

We have been writing insurance for the food and beverage industry in Illinois since 1950. Approximately 25.1% of current direct premium was generated in Illinois for the year ended December 31, 2020.

Great care is taken in building the ICC brand in all states of operation and the Company holds significant market share in nearly all states serviced. ICC acknowledges that each state, each agency and each customer is unique. A commitment to quality of product and services is universally important and recognized.

*Scalable operations positioned for growth.*

We are focused on automation and operating efficiencies across our core functional areas. We have consistently increased premium per full time equivalent employee for five consecutive years with the exception of 2020 during which we experienced a decrease in written premium per full time equivalent employee due to the disproportionate negative impact COVID-19 had on the Company's market niche. We believe we are well-positioned in both terms of personnel and systems to increase written premiums and to expand into new geographic markets with better than industry level profitability using the efficient operating infrastructure we have developed.

*Experienced management team.*

We are managed by an experienced group of executives led by Arron K. Sutherland, our President and Chief Executive Officer. Mr. Sutherland has served in his current position since June 2010, joined ICC in 2006 and has worked in the insurance industry for over 24 years. Michael R. Smith, our Vice President – Chief Financial Officer, has served with ICC since 2011. Mr. Smith has more than 24 years of experience in the insurance industry. Howard J. Beck, our Vice President – Chief Underwriting Officer, has been with ICC since 2004 and has over 32 years of insurance experience and 25 years of property and casualty underwriting experience. Norman D. Schmeichel, our Vice President – Chief Information Officer, has served with ICC since 2002. Mr. Schmeichel has more than 24 years' experience in information technologies and 17 years' experience in the insurance industry. Additionally, Julia B. Suiter, our Chief Legal Officer, has served with ICC since 2009 and has over 24 years' experience in insurance defense and contract law. Kathleen S. Springer, our Chief Human Resources Officer, has served with ICC since 2008 and has over 24 years' experience in benefits, compensation, and talent acquisition and more than 11 years' experience in the insurance industry. As a group, our executive officers have on average more than 21 years' experience in the property and casualty insurance industry.

## **Products**

ICC has specialized in the food and beverage industry since 1950. Our product language is based on Insurance Services Offices (ISO) forms, which is an industry standard, but tailored to the specific needs of our clients. We began by writing liquor liability or dram shop insurance and that remains a prominent line of business today. Commercial property and liability are written in a single policy as a business owners policy (BOP). ICC also writes workers' compensation and commercial umbrella policies which are written as complementary lines to the BOP and liquor liability and are not offered on a stand-alone basis. As of December 31, 2020, ICC had 5,802 BOP policies, 6,080 liquor liability policies, 1,893 workers' compensation policies and 1,441 commercial umbrella policies. 88.4% of BOP policies and 92.6% of liquor liability policies are for either restaurants or taverns. While we do not currently write commercial auto insurance, we do insure risks associated with the delivery of food or beverage.

## **Marketing and Distribution**

Our commercial insurance product is sold by over 178 independent insurance agents, also referred to as producers. These agencies access multiple insurance companies and are typically established businesses in the communities in which they operate. We view these agents as our primary customers because they are in a position to recommend either our insurance products or those of a competitor to their customers. We consider our relationships with these agencies to be a core strength of the Company.



We manage our producers through quarterly business reviews utilizing various internally generated reports. Our quantitative agency review (QAR) measures each agency on a variety of weighted metrics and ranks them from high to low. The measurement is updated on a weekly basis and is available for all company employees' review.

For the year ended December 31, 2020, one of our producers was responsible for more than 5% of our direct premiums written and our top 10 producers accounted for approximately 38.0% of direct premiums written.

Our agency partners are supported by our Marketing Department. These representatives also identify and train new agents. We conduct regularly scheduled webinars for agents as well as onsite training on company products and services. These include technical training about our products as well as sales training to effectively market our products. We also offer our agents industry specific training that qualifies for continuing education credit for state insurance license requirements.

Agents are compensated through a fixed base commission with an opportunity for profit sharing depending on the producer's premiums written and profitability. Agents receive commission as a percentage of premiums (generally 15% for most lines, except worker's compensation policies which are generally at 7.5%) as their primary compensation from us. We offer a contingent compensation plan as an incentive for producers to place high-quality business with us and to support our loss control efforts. We believe that the contingent compensation paid to our producers is comparable with those offered by other insurance companies and is designed to reward agents for growth and profitability.

Our marketing efforts are also supported by our claims, litigation, billing, underwriting and loss control departments. As industry specialists, we are able to offer expertise in all interactions with agents and/or policyholders. For example, our claims philosophy is to provide prompt and efficient service and claims processing, resulting in a positive experience for both the agents and policyholders. We take an aggressive, defense-oriented position on third party liability claims which is recognized and appreciated by our policyholders. We believe that these positive experiences result in higher policyholder retention and create new business opportunities for our agents. While we rely on our agents for front line distribution and customer support, underwriting, billing, loss control and claim handling responsibilities are retained by us. Many of our agents have had direct relationships with us for a number of years.

### **Underwriting, Risk Assessment and Pricing**

Our underwriting philosophy is aimed at consistently generating profits through sound risk selection, stringent loss control and pricing discipline. One key element in sound risk selection is our use of risk characteristic metrics. Through our practice of focused underwriting, we have identified predictive metrics of data that many other insurance companies do not recognize or measure. Use of these metrics allows us to more effectively price risks, thereby improving our profitability and allowing us to compete favorably with other insurance carriers. We also are very active in leveraging our onsite loss control inspections. An example would be the monitoring of kitchen fire suppression systems servicing to reduce kitchen fire losses.

Our philosophy is to understand our industry and be disciplined in our underwriting efforts. We will not compromise profitability for top line growth.

Our competitive strategy in underwriting is:

- Maximize the use of available information acquired through a wide variety of industry resources.
- Allow our internal metrics and rating to establish risk pricing and use sound underwriting judgment for risk selection and pricing modification.
- Utilize our risk grading system, which combines both objective and subjective inputs, to quantify desirability of risks and improve our overall risk profile.
- Physically inspect most new insureds within the first 60 days of policy binding with our in-house loss control representatives. Our inspection consists of an extensive risk profile questionnaire and includes 25 to 100 electronic photos of the insured's place of business. Inspections that demonstrate that a risk is not desirable is a basis for revoking coverage.
- Provide very high-quality service to our agents and insureds by responding quickly and effectively to information requests and policy submissions. Treat our agents as partners and have the same expectation of them.

Our underwriting department works in teams with each agent assigned to one of three teams. We underwrite our accounts by evaluating each risk with consistently applied standards. Each policy undergoes a thorough evaluation process prior to every renewal.

Our underwriting staff of 20 employees has an average of 18 years of insurance industry experience. Howard J. Beck, our Vice President – Chief Underwriting Officer, has been with ICC since 2004 and has over 32 years of insurance experience with 25 years of property and casualty underwriting experience.

We strive to be disciplined in our pricing by pursuing targeted rate changes to continually improve our underwriting profitability while still being able to attract and retain profitable customers. Our pricing reviews involve evaluating our claims experience, loss trends, data acquired from inspections, applications and other data sources to identify characteristics that drive the frequency and severity of our claims. These results drive changes to rates and rating metrics as well as understanding what portions of our business are most profitable.

This knowledge and analysis enables us to price risks accurately, improve account retention, and drive profitable new business.

### **Claims and Litigation Management**

Our claims team supports our underwriting strategy by working to provide a timely, good faith claims handling response to our policyholders. Claims excellence is achieved by timely investigation and handling of claims, settlement of meritorious claims for equitable amounts, maintenance of adequate case reserves, and control of claims loss settlement expenses.

Claims on insurance policies are received directly from the insured or through our independent agents. Our claims department supports our producer relationship strategy by working to provide a consistently responsive level of claim service to our policyholders.

Chief Legal Officer, Julia Suiter, provides oversight of our claims and legal departments. She has over 24 years' experience in insurance defense litigation and contract law. Ms. Suiter, supervises a legal department staff that includes a Litigation Manager, a Litigation Counsel, a Paralegal, a Claims Manager and a claims staff of 17 employees with considerable years of experience in processing property and casualty insurance claims.

### **Technology**

Our technology efforts are focused on supporting our strategy of differentiating ourselves from our competitors through use of data mining, business intelligence solutions, and data analysis to determine profitability of new and existing business and to better price risks that we underwrite.

We have streamlined internal processes to achieve operational efficiencies through the implementation of a policy and claim imaging and workflow system. This system provides online access to electronic copies of policies, quotes, inspections, and any other correspondence enabling our associates to quickly and efficiently underwrite policies, adjust claims, and respond to our producers' inquiries.

Since the system integrates all aspects of the policy life cycle, from underwriting to billing to claims, we are able to better automate all internal workflows through electronic routing thus lowering costs and providing better service to our customers. This system allows us to leverage loss control data for predictive analytics in both the claims and underwriting areas. For example, in the underwriting area, we can create pricing models taking into account the unique characteristics of our customers, such as neighborhoods, entertainment on site and average alcoholic beverage pricing.

We have implemented best in class virus or malware protections while still enabling our employees to work from any location. We are tested on a periodic basis to ensure our protections are sufficient.

We have the ability to scale since we are almost entirely a paperless organization. This allows us to integrate off-site employees just as if they are in the office. We intend to remain a leader in the industry by utilizing technology and data analysis to price our coverage based on the risk assumed and to both reduce accidents and provide a prompt response to claims.

As part of our disaster recovery program, we utilize a third party backup software package to provide a complete copy of our production systems at an off-site location that is updated on a daily basis. We also have a generator that will allow the home office to operate in the event power or access to our headquarters is disrupted. We test this disaster recovery plan annually as well as continually expand its capabilities to eliminate business interruption to the best of our ability.

**Reinsurance**

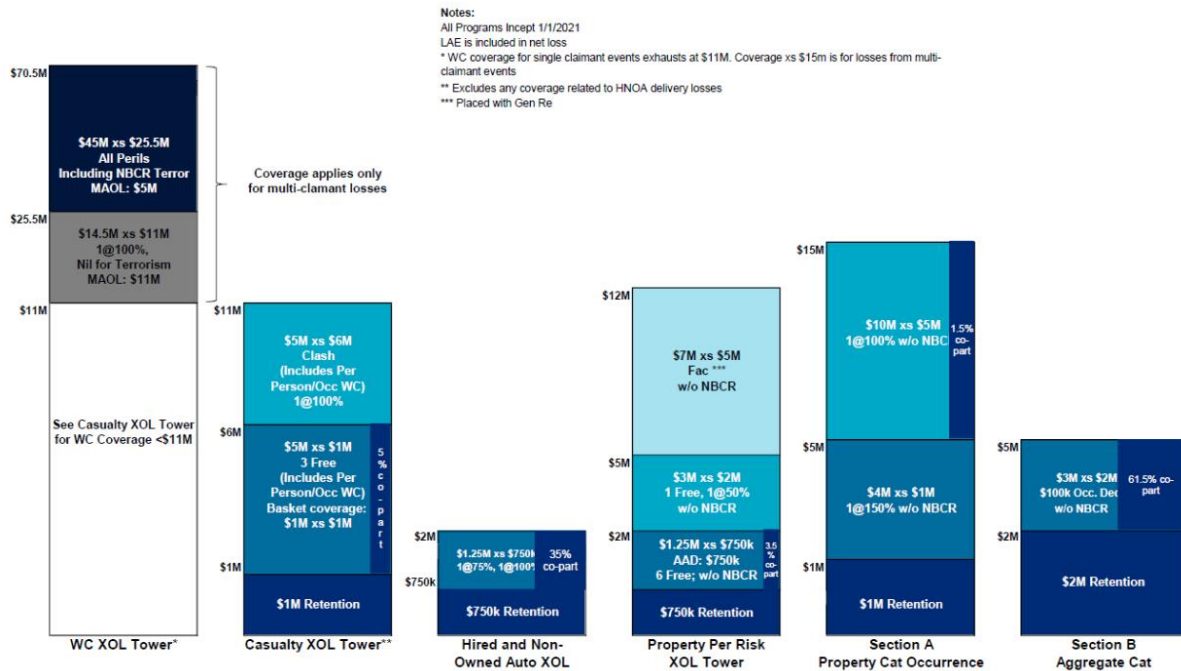
In accordance with insurance industry practice, we reinsure a portion of our exposure and pay to the reinsurers a portion of the premiums received on all policies reinsured. Insurance policies written by us are reinsured with other insurance companies principally to:

- reduce net liability on individual risks;
- mitigate the effect of individual loss occurrences (including catastrophic losses);
- stabilize underwriting results;
- decrease leverage; and
- increase our underwriting capacity.

Reinsurance can be facultative or treaty. Under facultative reinsurance, each policy or portion of a risk is reinsured individually. Under treaty reinsurance, an agreed-upon portion of a class of business is automatically reinsured. Reinsurance also can be classified as quota share reinsurance, pro rata reinsurance or excess of loss reinsurance. Under quota share reinsurance and pro rata reinsurance, the insurance company issuing the policy cedes a percentage of its insurance liability to the reinsurer in exchange for a like percentage of premiums, less a ceding commission. The company issuing the policy in turn recovers from the reinsurer the reinsurer’s share of all loss and settlement expenses incurred on those risks. Under excess of loss reinsurance, an insurer limits its liability to all or a particular portion of the amount in excess of a predetermined deductible or retention. Regardless of type, reinsurance does not legally discharge the insurance company issuing the policy from primary liability for the full amount due under the reinsured policies. However, the assuming reinsurer is obligated to reimburse the company issuing the policy to the extent of the coverage ceded.

We determine the amount and scope of reinsurance coverage to purchase each year based on a number of factors. These factors include the evaluation of the risks accepted, consultations with reinsurance intermediates and a review of market conditions, including the availability and pricing of reinsurance. A primary factor in the selection of reinsurers from whom we purchase reinsurance is their financial strength. Our reinsurance arrangements are generally renegotiated annually. We expect 2021s reinsurance spend to be slightly lower than 2020. For the year ended December 31, 2020, we ceded to reinsurers \$10.1 million of written premiums, compared to \$10.0 million of written premiums for the year ended December 31, 2019.

The chart below illustrates the 2021 reinsurance coverage under our excess of loss treaty for individual liability and property risks (with the defined terms following the chart):



Term	Meaning
1 @ x%	“1” refers to the number of times that we reinstate the coverage. The number prior to the “%” sign indicates the overall cost to us when reinstating coverage.
AAD	This is short for Aggregate Annual Deductible. Aggregate annual deductible is the maximum amount ICC needs to pay within a policy period before the reinsurer pays for covered losses.
Aggregate Catastrophe	An aggregate catastrophe treaty is a reinsurance cover designed to help us manage the effects of multiple catastrophe events on our results.
Basket Coverage	Excess liability reinsurance that attaches once retained losses in combined property and casualty occurrences (i.e. those that involve BOP property <i>and</i> BOP liability, or Liquor Liability or Workers’ Compensation or Hired and Non-owned Auto) exceed \$1 million. If ICC has an occurrence where the combined property and casualty retention is greater than \$1 million then the company would recover up to \$1 million of loss in excess of that \$1 million retention. The basket coverage limits the Company’s retention in any one combined occurrence to \$1 million and not the combined separate retentions provided for in the casualty reinsurance (\$1.0 million), Workers Compensation reinsurance (\$1.0 million), Hired and Non-owned Auto reinsurance (\$750,000) and Property reinsurance (\$750,000).
Casualty	For this chart, this refers to our Liquor Liability, BOP liability, Workers’ Compensation and any Umbrella policies.
Catastrophe	Reflects the sum of all individual losses directly resulting from any one occurrence, disaster, accident or loss or a series of occurrences, disasters, accidents or losses arising out of one event.
F&U	Short for Free and Unlimited. Refers to the number and cost of reinstating reinsurance coverage. With this wording, each separate loss occurrence above the retention is covered by the treaty.
Inures	Our Workers’ Compensation reinsurance contracts are first applied to reduce the loss subject to the Casualty XOL contract and are said to inure to the benefit of the Casualty XOL contract.
MAOL	This reinsurance sublimit puts a cap on the maximum loss any one life/claimant can contribute to the reinsurance recoverable.
Per Risk	Reinsurance in which the reinsurance limit and our loss retention apply “per risk,” rather than per accident, per event, or in the aggregate.
Retention	The amount of loss and settlement expense retained by us either per occurrence on casualty losses or per risk on property claims.
WC	This is short for Workers’ Compensation.
XOL	This is short for Excess of Loss reinsurance coverage.
XS	This is short for Excess. For example, our Property per Risk tower has three separate contracts providing coverage. The top layer in that tower provides \$7.0 million coverage for each risk for losses in excess of \$5.0 million.

We retain the first \$1.0 million of workers’ compensation losses. Losses in excess of the \$1.0 million are covered under our casualty excess of loss program within the Casualty XOL Tower up to \$6.0 million. Losses above the \$6.0 million are then covered under the second workers’ compensation treaty through \$11.0 million. Above \$11.0 million, losses are covered under a workers’ compensation cover within the WC XOL Tower that provides \$14.5 million in excess of \$11.0 million. We have an additional cover that provides \$45.0 million of coverage in excess of \$25.5 million for six direct policies issued by the Company.

Casualty risks (Casualty XOL Tower) (business owners, liability, liquor liability, umbrella) are covered for \$10.0 million in loss above a \$1.0 million retention for each loss occurrence.

Property per risk excess of loss program (Property Per Risk XOL Tower) provides coverage above our \$750,000 retention up to \$12.0 million on a treaty basis and facultative for a few risks above that to their full limits.

Property catastrophe reinsurance (Section A Property Cat Occurrence) provides coverage in any one event for \$14.0 million of loss in excess of our \$1.0 million retention.

We also have aggregate catastrophe protection (Section B Aggregate Catastrophe) in the event that catastrophe losses retained by us exceeds \$2.0 million in such year. This program allows us to aggregate catastrophe events where losses exceed \$100,000 but fall below the \$1 million occurrence retention.

The insolvency or inability of any reinsurer to meet its obligations to us could have a material adverse effect on our results of operations or financial condition. Our reinsurance providers, the majority of whom are longstanding partners who understand our business, are all carefully selected with the help of our reinsurance broker. We monitor the solvency of reinsurers through regular review of their financial statements and, if available, their A.M. Best ratings. All of our reinsurance partners have at least an “A-” rating from A.M. Best. According to A.M. Best, companies with a rating of “A-” or better “have an excellent ability to meet their ongoing obligations to policyholders.”

The following table sets forth the largest amounts of loss and loss expenses recoverable from reinsurers as of December 31, 2020:

<b>Reinsurance Company</b>	<b>Losses and Settlement Expense Recoverable On Unpaid Claims (In thousands) (In thousands)</b>	<b>Percentage of Total Recoverable</b>	<b>A.M. Best Rating</b>
Platinum Underwriters	\$ 2,337	17.9%	A+
Hannover Ruckversicherungs	1,750	13.4%	A+
Aspen Insurance UK Ltd	1,561	12.0%	A
Everest Reinsurance Company	1,495	11.5%	A+
Partner Reinsurance Company	1,425	10.9%	A+
Swiss Reinsurance	1,226	9.4%	A+
Endurance Reinsurance	565	4.3%	A+
Liberty Mutual Insurance Company	461	3.5%	A
Toa Reinsurance Company	325	2.5%	A
Allied World Insurance Company	154	1.3%	A
All other reinsurers including anticipated subrogation	1,721	13.3%	A- or better
<b>Total</b>	<b>\$ 13,020</b>	<b>100.0%</b>	

#### Losses and Settlement Expense Reserves

We are required by applicable insurance laws and regulations to maintain reserves for payment of loss and settlement expenses. These reserves are established for both reported claims and for claims incurred but not reported (IBNR), arising from the policies we have issued. The laws and regulations require that provision be made for the ultimate cost of those claims without regard to how long it takes to settle them or the time value of money. The determination of reserves involves actuarial and statistical projections of what we expect to be the cost of the ultimate settlement and administration of such claims. The reserves are set based on facts and circumstances then known, estimates of future trends in claims severity, and other variable factors such as inflation and changing judicial theories of liability.

Estimating the ultimate liability for losses and settlement expense is an inherently uncertain process. Therefore, the reserve for losses and settlement expense does not represent an exact calculation of that liability. Our reserve policy recognizes this uncertainty by maintaining reserves at a level providing for the possibility of adverse development relative to the estimation process. We do not discount our reserves to recognize the time value of money.

When a claim is reported to us, our claims personnel establish a “case reserve” for the estimated amount of the ultimate payment. This estimate reflects an informed judgment based upon general insurance reserving practices and on the experience and knowledge of our claims staff. In estimating the appropriate reserve, our claims staff considers the nature and value of the specific claim, the severity of injury or damage, and the policy provisions relating to the type of loss. Case reserves are adjusted by our claims staff as more information becomes available. It is our policy to resolve each claim as expeditiously as possible.

We maintain IBNR reserves to provide for already incurred claims that have not yet been reported and developments on reported claims. The IBNR reserve is determined by estimating our ultimate net liability for both reported and IBNR claims and then subtracting the case reserves and paid loss and settlement expense for reported claims.

Each quarter, we compute our estimated ultimate liability using principles and procedures applicable to the lines of business written. However, because the establishment of loss reserves is an inherently uncertain process, we cannot provide assurance that ultimate losses will not exceed the established loss reserves. Adjustments in aggregate reserves, if any, are reflected in the operating results of the period during which such adjustments are made.

The following table provides information about open claims, reserves, and paid loss and settlement expense on a direct basis only:

As of and for the year ended December 31, 2020					
<i>(In millions, except open claims count)</i>	Open Claims	Total Reserves <sup>1</sup>	Case Reserves	IBNR Reserves	Paid Losses and Settlement Expense
Commercial Multi-Peril (non-liability portion)	379	\$ 7.89	\$ 7.66	\$ 0.23	\$ 13.25
Commercial Multi-Peril (liability portion)	387	26.95	11.92	15.03	8.55
Workers' Compensation	204	9.58	5.87	3.72	3.77
Other Liability - occurrence	162	16.81	7.53	9.27	4.24
<b>Total</b>	<b>1,132</b>	<b>\$ 61.23</b>	<b>\$ 32.98</b>	<b>\$ 28.25</b>	<b>\$ 29.81</b>

<sup>1</sup> Assumed reserves of \$0.35 million are excluded from the Total Gross Reserves. Workers' Compensation (\$0.34 million assumed reserve) and Umbrella Liability (\$0.01 million assumed reserve) are the only lines of business that have assumed reserves.

The following table provides a reconciliation of beginning and ending unpaid losses and settlement expense reserve balances for the years ended December 31, 2020 and 2019, prepared in accordance with GAAP.

<i>(In thousands)</i>	2020	2019
<b>Unpaid losses and settlement expense - beginning of the period:</b>		
Gross	\$ 56,838	\$ 51,447
Less: Ceded	11,036	6,736
<b>Net</b>	<b>45,802</b>	<b>44,711</b>
<b>Increase in incurred losses and settlement expense:</b>		
Current year	31,356	33,564
Prior years	1,206	151
<b>Total incurred</b>	<b>32,562</b>	<b>33,715</b>
<b>Deduct: Loss and settlement expense payments for claims incurred:</b>		
Current year	13,054	15,285
Prior years	16,754	17,339
<b>Total paid</b>	<b>29,808</b>	<b>32,624</b>
<b>Net unpaid losses and settlement expense - end of the period</b>	<b>48,556</b>	<b>45,802</b>
<b>Plus: Reinsurance recoverable on unpaid losses</b>	<b>13,020</b>	<b>11,036</b>
<b>Gross unpaid losses and settlement expense - end of the period</b>	<b>\$ 61,576</b>	<b>\$ 56,838</b>

The estimation process for determining the liability for unpaid losses and settlement expense inherently results in adjustments each year for claims incurred (but not paid) in preceding years. Negative amounts reported for claims incurred related to prior years are a result of claims being settled for amounts less than originally estimated (favorable development). Positive amounts reported for claims incurred related to prior years are a result of claims being settled for amounts greater than originally estimated (unfavorable or adverse development).

#### *Reconciliation of Reserve for Loss and Settlement Expenses*

The following table shows the development of our reserves for unpaid loss and settlement expense from 2011 through 2020 on a GAAP basis. The top line of the table shows the liabilities at the balance sheet date, including losses incurred but not yet reported. The upper portion of the table shows the cumulative amounts subsequently paid as of successive years with respect to the liability. The lower portion of the table shows the re-estimated amount of the previously recorded liability based on experience as of the end of each succeeding year. The estimates change as more information becomes known about the frequency and severity of claims for individual years. The redundancy (deficiency) exists when the re-estimated liability for each reporting period is less (greater) than the prior liability estimate. The "cumulative redundancy (deficiency)" depicted in the table, for any particular calendar year, represents the aggregate change in the initial estimates over all subsequent calendar years.

Gross deficiencies and redundancies may be significantly more or less than net deficiencies and redundancies due to the nature and extent of applicable reinsurance.

As noted in the table below, since 2011 the Company has principally selected initial ultimate loss picks that have proven to be deficient over time.

<i>(In thousands)</i>	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>Liability for unpaid loss and settlement expense, net of reinsurance recoverable</b>	\$ 36,204	\$ 35,976	\$ 36,340	\$ 38,795	\$ 41,898	\$ 40,702	\$ 41,048	\$ 44,714	\$ 45,802	\$ 48,556
<b>Cumulative amount of liability paid through:</b>										
One year later	12,175	12,188	12,509	14,088	17,686	16,841	17,122	17,311	16,752	
Two years later	21,071	20,899	22,677	26,877	29,066	26,640	28,219	27,734		
Three years later	27,245	27,481	29,923	34,742	35,548	34,275	34,970			
Four years later	31,109	31,900	33,651	37,926	39,047	37,916				
Five years later	32,978	33,842	35,207	39,452	40,607					
Six years later	33,933	34,593	36,053	40,239						
Seven years later	34,285	34,854	36,371							
Eight years later	34,422	34,997								
Nine years later	34,440									
<b>Liability estimated after:</b>										
One year later	35,534	35,113	36,765	38,237	40,417	39,667	42,525	44,839	47,008	
Two years later	35,706	35,574	36,209	39,598	42,176	41,573	44,176	45,646		
Three years later	36,093	35,379	36,766	41,569	42,294	43,011	45,171			
Four years later	35,486	36,029	37,274	41,348	43,108	43,787				
Five years later	35,172	35,744	36,958	41,519	43,170					
Six years later	34,804	35,471	37,045	41,370						
Seven years later	34,686	35,350	36,939							
Eight years later	34,647	35,240								
Nine years later	34,579									
<b>Cumulative total redundancy (deficiency):</b>										
Gross liability - end of year	51,432	54,623	57,334	64,618	61,054	52,817	51,074	51,447	56,838	61,576
Reinsurance recoverable	15,228	18,647	20,994	25,823	19,156	12,115	10,030	6,736	11,036	13,020
Net liability - end of year	36,204	35,976	36,340	38,795	41,898	40,702	41,044	44,711	45,802	48,556
Gross re-estimated liability - latest	51,742	56,175	58,585	68,246	60,905	54,273	52,447	53,412	56,520	
Re-estimated reinsurance recoverables - latest	17,163	20,935	21,646	26,876	17,735	10,486	7,276	7,766	9,512	
Net re-estimated liability - latest	34,579	35,240	36,939	41,370	43,170	43,787	45,171	45,646	47,008	
Gross cumulative redundancy (deficiency)	(310)	(1,552)	(1,251)	(3,628)	149	(1,456)	(1,373)	(1,965)	318	



**Investments**

Our investments in debt are classified as available for sale (AFS) and are carried at fair value with unrealized gains and losses reflected as a component of comprehensive earnings and equity net of deferred taxes. Our investment in equity securities are carried at fair value with subsequent changes in fair value recorded in net earnings effective January 1, 2019. The goal of our investment activities is to complement and support our overall mission. As such, the investment portfolio's goal is to maximize after-tax investment income and price appreciation while maintaining the portfolio's target risk profile.

An important component of our operating results has been the return on invested assets. Our investment objectives are (i) to preserve and grow capital and surplus, in order to improve our competitive position and allow for expansion of insurance operations; (ii) to ensure sufficient cash flow and liquidity to fund expected liability payments and otherwise support our underwriting strategy; (iii) to provide a reasonable and stable level of income; and (iv) to maintain a portfolio which will assist in attaining the highest possible rating from A.M. Best. See *Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations —Quantitative and Qualitative Information about Market Risk*.

In addition to any investments prohibited by the insurance laws and regulations of Illinois and any other applicable states, our investment policy prohibits the following investments and investing activities:

- short sales;
- purchase of securities on margin;
- hedge funds;
- derivatives;
- investment in commodities;
- mortgage derivatives such as inverse floaters, interest only strips and principal only strips;
- options, puts and futures contracts;
- private placements; and
- non-U.S. dollar denominated securities.

Our board of directors developed our investment policy and reviews the policy periodically. Exceptions to prohibitions discussed above are allowed with express written authority of the board of directors investment committee, but under no circumstance may such exception exceed 5% of our invested assets.

Our investment portfolio is managed by two independent third party firms.

The following table sets forth information concerning our investments in available for sale (AFS) securities, as of December 31:

<i>(In thousands)</i>	<b>2020</b>	
	<b>Amortized Cost</b>	<b>Estimated Fair Value</b>
<b>Fixed maturity securities</b>		
U.S. Treasury	\$ 1,353	\$ 1,385
MBS/ABS/CMBS	40,509	41,743
Corporate	39,186	43,581
Municipal	17,489	18,790
Redeemable preferred stock	216	242
<b>Total AFS securities</b>	<b>\$ 98,753</b>	<b>\$ 105,741</b>
<i>(In thousands)</i>	<b>2019</b>	
	<b>Amortized Cost</b>	<b>Estimated Fair Value</b>
<b>Fixed maturity securities</b>		
U.S. Treasury	\$ 800	\$ 800
MBS/ABS/CMBS	33,803	34,291
Corporate	39,442	41,915
Municipal	14,303	15,082
<b>Total AFS securities</b>	<b>\$ 88,348</b>	<b>\$ 92,088</b>



The following table summarizes the distribution of our portfolio of fixed maturity investments as a percentage of total estimated fair value based on credit ratings assigned by Standard & Poor's Corporation (S&P), as of December 31:

Rating <sup>1</sup>	2020		2019	
	Estimated Fair Value (In thousands)	Percent of Total <sup>2</sup>	Estimated Fair Value (In thousands)	Percent of Total <sup>2</sup>
AAA	\$ 25,272	23.9%	\$ 25,508	27.7%
AA	31,934	30.2%	22,838	24.8%
A	29,079	27.5%	29,284	31.8%
BBB	17,553	16.6%	13,905	15.1%
BB	1,903	1.8%	553	0.6%
Total	\$ 105,741	100.0%	\$ 92,088	100.0%

<sup>1</sup>The ratings set forth in this table are based on the ratings assigned by S&P. If S&P's ratings were unavailable, the equivalent ratings supplied by Moody's Investor Service, Fitch Investors Service, Inc. or the NAIC were used where available.

<sup>2</sup>Represents percent of fair value for classification as a percent of the total portfolio.

The table below sets forth the maturity profile of our debt securities, as of December 31, 2020. Expected maturities could differ from contractual maturities because borrowers may have the right to call or prepay obligations, with or without call or prepayment penalties.

(In thousands)	Amortized Cost	Estimated Fair Value <sup>1</sup>
Less than one year	\$ 1,001	\$ 1,022
One through five years	20,290	21,820
Five through ten years	15,176	17,064
Greater than ten years	21,561	23,850
MBS/ABS	40,509	41,743
Redeemable preferred stock	216	242
Total debt securities	\$ 98,753	\$ 105,741

<sup>1</sup>Debt securities are carried at fair value in our financial statements

At December 31, 2020, the average maturity of our fixed maturity investment portfolio was 8.38 years and the average duration was 5.29 years. As a result, the fair value of our investments may fluctuate significantly in response to changes in interest rates. In addition, we may experience investment losses to the extent our liquidity needs require the disposition of fixed maturity securities in unfavorable interest rate environments.

We use quoted values and other data provided by independent pricing services as inputs in our process for determining fair values of our investments. The pricing services cover substantially all of the securities in our portfolio for which publicly quoted values are not available. The pricing services' evaluations represent an exit price, a good faith opinion as to what a buyer in the marketplace would pay for a security in a current sale. The pricing is based on observable inputs either directly or indirectly, such as quoted prices in markets that are active, quoted prices for similar securities at the measurement date, or other inputs that are observable.

Our independent third party investment managers provide us with pricing information that they obtain from independent pricing services, to determine the fair value of our fixed maturity securities. After performing a detailed review of the information obtained from the pricing service, limited adjustments may be made by the managers to the values provided.

Our average cash and invested assets, net investment income and return on average cash and invested assets, for the years ended December 31, 2020 and 2019 were as follows:

(In thousands)	2020	2019
Average cash and invested assets	\$ 127,158	\$ 113,802
Net investment income	3,498	3,185
Return on average cash and invested assets	2.8%	2.8%

## **A.M. Best Rating**

A.M. Best Company, Inc. (“A.M. Best”) rates insurance companies based on factors of concern to policyholders. A.M. Best currently assigns a “B++” (Good) rating to ICC. This rating is the fifth highest out of 15 rating classifications. The next rating evaluation by A.M. Best is occurring on April 28, 2021 and therefore the report from this evaluation has not yet been released. According to the A.M. Best guidelines, companies rated “B++” are considered by A.M. Best to have “a good ability to meet their ongoing insurance obligations.” The rating evaluates the claims paying ability of a company, and is not a recommendation on the merits of an investment in our common stock.

In evaluating a company’s financial and operating performance, A.M. Best reviews:

- the company’s profitability, leverage and liquidity;
- its book of business;
- the adequacy and soundness of its reinsurance;
- the quality and estimated fair value of its assets;
- the adequacy of its reserves and surplus;
- its capital structure;
- the experience and competence of its management; and
- its marketing presence.

In its ratings report on ICC, A.M. Best stated that ICC’s rating reflected ICC’s balance sheet strength, which A.M. Best categorizes as very strong, as well as its adequate operating performance, limited business profile and appropriate enterprise risk management. A.M. Best also stated that ICC’s balance sheet reflects the company’s strongest level of risk-adjusted capitalization, as measured by Best’s Capital Adequacy Ratio (BCAR), its favorable underwriting leverage measures compared with the commercial casualty composite averages, and its conservative reserving practices. A.M. Best has assigned the Parent Company’s outlook to the Issuer Credit Rating as stable.

## **Competition**

Given our exclusive focus on providing insurance products and services for the food and beverage industry, the market conditions for our business and, accordingly, our competition, varies geographically based upon the states in which we operate and also by the segment of the food and beverage industry (e.g., bars versus fine dining). In some states (Illinois, Iowa, Minnesota and Wisconsin) competition is primarily from Midwest based regional carriers with products targeting the food and beverage industry, such as Society Mutual Insurance Company, Badger Mutual Insurance Company, Midwest Family Mutual Insurance Company and West Bend Mutual Insurance Company. We have experienced increased competition in Missouri from larger regional and national insurance companies without a focus on the food and beverage industry (such as Allied Insurance Company, Auto-Owners Insurance Company and Travelers Insurance Company) and excess and surplus line insurance companies (such as EverGuard Insurance Services, Inc. and Lloyd’s of London). In our eastern most states of Michigan, Ohio and Pennsylvania, the primary competitors are well established national carriers with a strong presence in those states such as Auto Owners, Erie and Cincinnati. In our most western states of Arizona and Colorado, we have found market opportunities initially due to a lack of strong regional competition, however, Society Mutual has now entered Colorado and Illinois based SPRISKA appears to be targeting both states. When evaluating the franchise and fine dining segment of the food and beverage industry, we compete with national insurance carriers, such as Allied Insurance Company, Travelers Insurance Company and The Hartford Insurance Company. For risks with greater alcohol and entertainment exposures, competition for liquor liability comes from primarily excess and surplus lines companies such as USLI and Conifer.

Despite significant competition, we believe we continue to maintain strong market share.

	Number of Eating and Drinking Places in 2020	Number of Locations Insured by ICC at December 31, 2020	Approximate Market Share (%)
Arizona <sup>1</sup>	10,281	218	2.1%
Colorado	12,031	1,127	9.4%
Illinois	25,488	4,425	17.4%
Iowa	6,285	2,739	43.6%
Indiana	12,196	1,177	9.7%
Kansas	5,328	123	2.3%
Michigan	16,543	417	2.5%
Minnesota	10,681	1,925	18.0%
Missouri	11,200	1,682	15.0%
Ohio	22,547	741	3.3%
Pennsylvania	26,548	119	0.4%
Wisconsin	12,796	474	3.7%
<b>Total</b>	<b>171,924</b>	<b>15,167</b>	<b>8.8%</b>

Source: National Restaurant Association; ICC

<sup>1</sup>We began accepting business in Arizona in 2020

## Talent

We recognize that our employees are our most valuable asset. We are committed to building an inclusive and diverse workforce and promoting a culture of respect where individual viewpoints are heard. The Company's Chief Human Resources Officer (CHRO), with oversight by the executive team, leads our talent management initiatives. The CHRO's key responsibilities include developing programs that advocate diversity, equity and inclusion within the Company's recruiting, selection, training and development practices.

The Company's Total Rewards program is a competitive compensation package that supports the Company's commitment to attracting and retaining a talented workforce. In addition to base salaries or hourly wages, Total Rewards includes an annual profit-sharing incentive for all employees, an executive long-term incentive plan, and retirement, health, disability and life insurance benefits. Local, regional and national compensation surveys are used by the Human Resources Department to ensure a competitive compensation package exists for the Company's positions.

An important component of the annual profit-sharing incentive is the Company's Employee Stock Ownership Plan (ESOP), a qualified retirement plan that grants shares of the Company's stock to eligible employees. The ESOP provides an avenue for employee shareholders to actively participate in building value that is alignment with the interests of other shareholders. In addition to the ESOP, executives participate in a discretionary bonus program where restricted stock units are awarded annually.

As of December 31, 2020, we had 94.5 full-time equivalent employees. None of these employees are covered by a collective bargaining agreement, and we believe that our employee relations are good.

## Regulation

### General

We are subject to extensive regulation, particularly at the state level. The method, extent and substance of such regulation varies by state, but generally has its source in statutes and regulations that establish standards and requirements for conducting the business of insurance and that delegate regulatory authority to state insurance regulatory agencies. In general, such regulation is intended for the protection of those who purchase or use insurance products, not the companies that write the policies. These laws and regulations have a significant impact on our business and relate to a wide variety of matters including accounting methods, agent and company licensure, claims procedures, corporate governance, examinations, investing practices, policy forms, pricing, trade practices, reserve adequacy and underwriting standards.

State insurance laws and regulations require ICC to file financial statements with state insurance departments everywhere it does business, and the operations of ICC and its accounts are subject to examination by those departments at any time. ICC prepares statutory financial statements in accordance with accounting practices and procedures prescribed or permitted by these departments.

Premium rate regulation varies greatly among jurisdictions and lines of insurance. In most states in which our subsidiaries write insurance, premium rates for the various lines of insurance are subject to either prior approval or limited review upon implementation. States require rates for property-casualty insurance that are adequate, not excessive, and not unfairly discriminatory.

Many jurisdictions have laws and regulations that limit an insurer's ability to withdraw from a particular market. For example, states may limit an insurer's ability to cancel or non-renew policies. Laws and regulations that limit cancellation and non-renewal may restrict our ability to exit unprofitable marketplaces in a timely manner.

#### *Examinations*

Examinations are conducted by the Illinois Department of Insurance every three to five years. The Illinois Department of Insurance's last examination of ICC was in November 2017 covering the period from 2012-2016. The report from this exam became available to other states or the public on May 16, 2018. The 2016 examination did not result in any adjustments to our financial position. In addition, there were no substantive qualitative matters indicated in the examination report that had a material adverse impact on our operations.

#### *NAIC Risk-Based Capital Requirements*

In addition to state-imposed insurance laws and regulations, the NAIC has adopted risk-based capital requirements that require insurance companies to calculate and report information under a risk-based formula. These risk-based capital requirements attempt to measure statutory capital and surplus needs based on the risks in a company's mix of products and investment portfolio. Under the formula, a company first determines its "authorized control level" risk-based capital. This authorized control level takes into account (i) the risk with respect to the insurer's assets; (ii) the risk of adverse insurance experience with respect to the insurer's liabilities and obligations, (iii) the interest rate risk with respect to the insurer's business; and (iv) all other business risks and such other relevant risks as are set forth in the risk-based capital instructions. A company's "total adjusted capital" is the sum of statutory capital and surplus and such other items as the risk-based capital instructions may provide. The formula is designed to allow state insurance regulators to identify weakly capitalized companies.

The requirements provide for four different levels of regulatory attention. The "company action level" is triggered if a company's total adjusted capital is less than 2.0 times its authorized control level but greater than or equal to 1.5 times its authorized control level. At the company action level, the company must submit a comprehensive plan to the regulatory authority that discusses proposed corrective actions to improve the capital position. The "regulatory action level" is triggered if a company's total adjusted capital is less than 1.5 times but greater than or equal to 1.0 times its authorized control level. At the regulatory action level, the regulatory authority will perform a special examination of the company and issue an order specifying corrective actions that must be followed. The "authorized control level" is triggered if a company's total adjusted capital is less than 1.0 times but greater than or equal to 0.7 times its authorized control level; at this level the regulatory authority may take action it deems necessary, including placing the company under regulatory control. The "mandatory control level" is triggered if a company's total adjusted capital is less than 0.7 times its authorized control level; at this level the regulatory authority is mandated to place the company under its control. The capital levels of ICC have never triggered any of these regulatory capital levels. We cannot provide assurance, however, that the capital requirements applicable to ICC will not increase in the future.

#### *NAIC Ratios*

The NAIC also has developed a set of 13 financial ratios referred to as the Insurance Regulatory Information System (IRIS). On the basis of statutory financial statements filed with state insurance regulators, the NAIC annually calculates these IRIS ratios to assist state insurance regulators in monitoring the financial condition of insurance companies. The NAIC has established an acceptable range for each of the IRIS financial ratios. If four or more of its IRIS ratios fall outside the range deemed acceptable by the NAIC, an insurance company may receive inquiries from individual state insurance departments. During each of the years ended December 31, 2020, 2019 and 2018, ICC did not receive inquiries from regulators on results for any of the IRIS tests.

*Enterprise Risk Assessment*

In 2012, the NAIC adopted the NAIC Amendments. The NAIC Amendments, when adopted by the various states, are designed to respond to perceived gaps in the regulation of insurance holding company systems in the United States. One of the major changes is a requirement that an insurance holding company system's ultimate controlling person submit annually to its lead state insurance regulator an "enterprise risk report" that identifies activities, circumstances or events involving one or more affiliates of an insurer that, if not remedied properly, are likely to have a material adverse effect upon the financial condition or liquidity of the insurer or its insurance holding company system as a whole. Other changes include requiring a controlling person to submit prior notice to its domiciliary insurance regulator of its divestiture of control, having detailed minimum requirements for cost sharing and management agreements between an insurer and its affiliates and expanding of the agreements between an insurer and its affiliates to be filed with its domiciliary insurance regulator. In addition, in 2012 the NAIC adopted the Own Risk Solvency Assessment (ORSA) Model Act. The ORSA Model Act, when adopted by the various states, requires an insurance holding company system's chief risk officer to submit at least annually to its lead state insurance regulator a confidential internal assessment appropriate to the nature, scale and complexity of an insurer, conducted by that insurer of the material and relevant risks identified by the insurer associated with an insurer's current business plan and the sufficiency of capital resources to support those risks. Although ICC is exempt from ORSA because of its size, we have incorporated elements of ORSA, that we believe constitute "best practices", into our annual internal enterprise risk assessment.

*Market Conduct Regulation*

State insurance laws and regulations include numerous provisions governing trade practices and the marketplace activities of insurers, including provisions governing the form and content of disclosure to consumers, illustrations, advertising, sales practices and complaint handling. State regulatory authorities generally enforce these provisions through periodic market conduct examinations.

*Property and Casualty Regulation*

Our property and casualty operations are subject to rate and policy form approval, as well as laws and regulations covering a range of trade and claim settlement practices. State insurance regulatory authorities have broad discretion in approving an insurer's proposed rates. The extent to which a state restricts underwriting and pricing of a line of business may adversely affect an insurer's ability to operate that business profitably in that state on a consistent basis.

State insurance laws and regulations require us to participate in mandatory property-liability "shared market," "pooling" or similar arrangements that provide certain types of insurance coverage to individuals or others who otherwise are unable to purchase coverage voluntarily provided by private insurers. Shared market mechanisms include assigned risk plans and fair access to insurance requirement or "FAIR" plans. In addition, some states require insurers to participate in reinsurance pools for claims that exceed specified amounts. Our participation in these mandatory shared market or pooling mechanisms generally is related to the amount of our direct writings for the type of coverage written by the specific arrangement in the applicable state. We cannot predict the financial impact of our participation in these arrangements. See *Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations*.

*Guaranty Fund Laws*

All states have guaranty fund laws under which insurers doing business in the state can be assessed to fund policyholder liabilities of insolvent insurance companies. Under these laws, an insurer is subject to assessment depending upon its market share in the state of a given line of business. For the years ended December 31, 2020 and 2019, we incurred \$11,000 and recovered \$29,000, respectively, in assessments pursuant to state insurance guaranty association laws. We establish reserves relating to insurance companies that are subject to insolvency proceedings when we are notified of assessments by the guaranty associations. We cannot predict the amount and timing of any future assessments on ICC under these laws. See *Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations*.

*Federal Regulation*

The U.S. federal government generally has not directly regulated the insurance industry except for certain areas of the market, such as insurance for flood, nuclear and terrorism risks. However, the federal government has undertaken initiatives or considered legislation in several areas that may impact the insurance industry, including tort reform, corporate governance and the taxation of reinsurance companies. The Dodd-Frank Act established the Federal Insurance Office which is authorized to study, monitor and report to Congress on the insurance industry and to recommend that the Financial Stability Oversight Council designate an insurer as an entity posing risks to the U.S. financial stability in the event of the insurer's material financial distress or failure. In December 2013, the Federal Insurance Office issued a report on alternatives to modernize and improve the system of insurance regulation in the United States, including increasing national uniformity through either a federal charter or effective action by the states. Changes to federal legislation and administrative policies in several areas, including changes in federal taxation, can also significantly impact the insurance industry and us.

*Sarbanes-Oxley Act of 2002*

Enacted in 2002, the stated goals of the Sarbanes-Oxley Act of 2002, or SOX, are to increase corporate responsibility, to provide for enhanced penalties for accounting and auditing improprieties at publicly traded companies and to protect investors by improving the accuracy and reliability of corporate disclosures pursuant to the securities laws. We became subject to most of the provisions of the SOX immediately after completion of the mutual-to-stock conversion.

The SOX includes very specific disclosure requirements and corporate governance rules and requires the SEC and securities exchanges to adopt extensive additional disclosure, corporate governance and other related regulations.

*Terrorism Risk Insurance Act of 2002*

In January 2015 and December 2019, Congress passed the Terrorism Risk Insurance Program Reauthorization Act of 2015 and 2019, respectively, which amended and extended the Terrorism Insurance Program through December 31, 2027. Under this law, coverage provided by an insurer for losses caused by certified acts of terrorism is partially reimbursed by the United States under a formula under which the government pays 80% of covered terrorism losses exceeding a prescribed deductible. The act limits an insurer's exposure to certified terrorist acts (as defined by the Act) to the prescribed deductible amount. The insurance industry's aggregate deductible is \$41.7 billion in 2020. Each insurer's deductible is capped at 20% of the insurer's direct earned premium for commercial property and casualty policies. Coverage under the act must be offered to all property, casualty and surety insureds.

The new law also amended the Gramm-Leach-Bliley Act to establish the National Association of Registered Agents and Brokers as a nonprofit corporation with the purpose of prescribing licensing and producer qualification requirements and conditions on a multi-state basis.

*Privacy*

As mandated by the Gramm-Leach-Bliley Act, states continue to promulgate and refine laws and regulations that require financial institutions, including insurance companies, to take steps to protect the privacy of certain consumer and customer information relating to products or services primarily for personal, family or household purposes. An NAIC initiative that affected the insurance industry was the adoption in 2000 of the Privacy of Consumer Financial and Health Information Model Regulation, which assisted states in promulgating regulations to comply with the Gramm-Leach-Bliley Act. In 2002, to further facilitate the implementation of the Gramm-Leach-Bliley Act, the NAIC adopted the Standards for Safeguarding Customer Information Model Regulation. Several states have now adopted similar provisions regarding the safeguarding of customer information. We have implemented procedures to comply with the Gramm-Leach-Bliley Act's related privacy requirements.

*OFAC*

The Treasury Department's Office of Foreign Asset Control (OFAC) maintains a list of "Specifically Designated Nationals and Blocked Persons" (the SDN List). The SDN List identifies persons and entities that the government believes are associated with terrorists, rogue nations or drug traffickers. OFAC's regulations prohibit insurers, among others, from doing business with persons or entities on the SDN List. If the insurer finds and confirms a match, the insurer must take steps to block or reject the transaction, notify the affected person and file a report with OFAC.

*JOBS Act*

We are an “emerging growth company,” as defined in the Jumpstart Our Business Startups Act of 2012 (the “JOBS Act”), and we may take advantage of certain exemptions from various reporting requirements that are applicable to other public companies that are not emerging growth companies, such as reduced public company reporting, accounting and corporate governance requirements. We currently avail ourselves of the reduced disclosure obligations regarding executive compensation.

Section 107 of the JOBS Act also provides that an “emerging growth company” can take advantage of the extended transition period provided in Section 7(a)(2)(B) of the Securities Act for complying with new or revised accounting standards. In other words, an “emerging growth company” can delay the adoption of certain accounting standards until those standards would otherwise apply to private companies. We have taken advantage of the extended transition period provided by Section 107 of the JOBS Act. We decided to comply with the effective dates for financial accounting standards applicable to emerging growth companies at a later date in compliance with the requirements in Sections 107(b)(2) and (3) of the JOBS Act. Such decision is irrevocable.

We will remain an “emerging growth company” for up to five years following our IPO, or until the earliest of (i) the last day of the first fiscal year in which our annual gross revenue exceeds \$1 billion, (ii) the date that we become a “large accelerated filer” as defined in Rule 12b-2 under the Securities Exchange Act of 1934, as amended (the “Exchange Act”), which would occur if the market value of our common stock that is held by non-affiliates exceeds \$700 million as of the last business day of our most recently completed second fiscal quarter, or (iii) the date on which we have issued more than \$1 billion in non-convertible debt during the preceding three year period.

In addition, as an emerging growth company, we are exempt from Section 14A (a) and (b) of the Securities Exchange Act of 1934, which require shareholder approval of executive compensation and golden parachutes.

*Dividends*

Illinois law sets the maximum amount of dividends that may be paid by ICC during any twelve-month period after notice to, but without prior approval of, the Illinois Department of Insurance. This amount cannot exceed the greater of 10% of the insurance company’s surplus as regards policyholders as reported on the most recent annual statement filed with the Illinois Department of Insurance, or the insurance company’s statutory net income for the period covered by the annual statement as reported on such statement. As of December 31, 2020, the amount available for payment of dividends by ICC in 2021 without the prior approval of the Illinois Department of Insurance is approximately \$5.9 million. “Extraordinary dividends” in excess of the foregoing limitations may only be paid with prior notice to, and approval of, the Illinois Department of Insurance. See *Item 7. Management Discussion and Analysis – Liquidity and Capital Resources*.

*Holding Company Laws*

Most states have enacted legislation that regulates insurance holding company systems. Each insurance company in a holding company system is required to register with the insurance supervisory agency of its state of domicile and furnish certain information. This includes information concerning the operations of companies within the holding company group that may materially affect the operations, management or financial condition of the insurers within the group. Pursuant to these laws, the Illinois Department of Insurance requires disclosure of material transactions involving ICC and its affiliates, and requires prior notice and/or approval of certain transactions, such as “extraordinary dividends” distributed by ICC. Under these laws, the Illinois Department of Insurance also has the right to examine us at any time.

All transactions within our consolidated group affecting ICC must be fair and equitable. Notice of certain material transactions between ICC and any person or entity in our holding company system will be required to be given to the Illinois Department of Insurance. Certain transactions cannot be completed without the prior approval of the Illinois Department of Insurance.

Approval of the state insurance commissioner is required prior to any transaction affecting the control of an insurer domiciled in that state. In Illinois, the acquisition of 10% or more of the outstanding voting securities of an insurer or its holding company is presumed to be a change in control. Illinois law also prohibits any person or entity from (i) making a tender offer for, or a request or invitation for tenders of, or seeking to acquire or acquiring any voting security of an Illinois insurer if, after the acquisition, the person or entity would be in control of the insurer, or (ii) effecting or attempting to effect an acquisition of control of or merger with an Illinois insurer, unless the offer, request, invitation, acquisition, effectuation or attempt has received the prior approval of the Illinois Department of Insurance.



## Item 1A. Risk Factors

In addition to all other information contained in this Annual Report on Form 10-K, a potential investor should carefully consider the following risk factors in deciding whether to purchase our common stock.

### ***Risks Related to Our Business***

#### **A reduction in our A.M. Best rating could affect our ability to write new business or renew our existing business.**

Ratings assigned by A.M. Best are an important factor influencing the competitive position of insurance companies. A.M. Best ratings, which are reviewed at least annually, represent independent opinions of financial strength and ability to meet obligations to policyholders and are not directed toward the protection of investors. Therefore, our A.M. Best rating should not be relied upon as a basis for an investment decision to purchase our common stock.

ICC holds a financial strength rating of “B++” (Good) by A.M. Best, the fifth highest rating out of 15 rating classifications. Our upcoming evaluation by A.M. Best will occur on April 28, 2021, with the ratings from this evaluation being released thereafter. Our most recent prior evaluation occurred on April 14, 2020, when A.M. Best assigned its outlook as stable for ICC’s issuer credit rating, and affirmed its financial strength rating of “B++” and affirmed its issuer credit rating of “bbb+”. Financial strength ratings are used by producers and customers as a means of assessing the financial strength and quality of insurers. Issuer credit ratings is an opinion by A.M. Best of an entity’s ability to meet its ongoing financial obligations. If our financial position deteriorates, we may not maintain our favorable financial strength and issuer credit ratings from A.M. Best. A downgrade of our rating could severely limit or prevent us from writing desirable business or from renewing our existing business. In addition, a downgrade could negatively affect our ability to implement our strategy. See *Item 1. Business — A.M. Best Rating*.

#### **Our food and beverage customers have been the target of claims and lawsuits. Proceedings of this nature, if successful, could result in our payment of substantial costs and damages.**

Occasionally, patrons of our food and beverage industry insured customers file complaints or lawsuits against our insureds alleging a variety of claims arising in the ordinary course of their business, including personal injury claims, contract claims and claims alleging violations of federal and state laws. In addition, certain of our insured customers who serve alcohol are subject to state “dram shop” or similar laws that generally allow a person to sue our customer if that person was injured by a legally intoxicated person who was wrongfully served alcoholic beverages by our customer. A number of these lawsuits in the food and beverage industry have resulted in the payment of substantial damages by us on behalf of our insureds.

Additionally, states have, from time to time, explored lowering the blood alcohol content levels for criminal statutes related to driving under the influence or similar laws, removing or increasing caps for liability with respect to injuries by a legally intoxicated person, or preventing or limiting rate changes by insurance companies.

Regardless of whether any claims against our customers are valid or whether they are liable, claims may be expensive to defend and may result in significant liabilities. Defense costs, even for unfounded claims, or a judgment or other liability in excess of our reinsurance limits for any claims or any adverse publicity resulting from claims could adversely affect our business, results of operations and financial condition.

#### **Our strategy for growing our business may not be profitable.**

Over the past several years, we have made, and our current plans are to continue to make, investments in our lines of business, and we have increased expenses in order to, among other things, strengthen our product offerings and service capabilities, expand into new geographic areas, improve technology and our operating models, build expertise in our personnel, and expand our distribution capabilities, with the ultimate goal of achieving significant, sustained growth. The ability to achieve significant profitable premium growth in order to earn adequate returns on such investments and expenses, and to grow further without proportionate increases in expenses, is an important part of our current strategy. There can be no assurance that we will be successful at profitably growing our business, or that we will not alter our current strategy due to changes in our markets or an inability to successfully maintain acceptable margins on new business or for other reasons, in which case premiums written and earned, operating income and net book value could be adversely affected.



**Our investment performance may suffer as a result of adverse capital market developments, which may affect our financial results and ability to conduct business.**

We invest the premiums we receive from policyholders until cash is needed to pay insured claims or other expenses. We had net realized investment losses of \$245,000 and net realized investment gains of \$1.2 million for the years ended December 31, 2020 and December 31, 2019, respectively. Our investments will be subject to a variety of investment risks, including risks relating to general economic conditions, market volatility, interest rate fluctuations, liquidity risk and credit risk. An unexpected increase in the volume or severity of claims may force us to liquidate securities, which may cause us to incur capital losses. If we do not structure the duration of our investments to match our insurance liabilities, we may be forced to liquidate investments prior to maturity at a significant loss to cover such payments. Investment losses could significantly decrease our asset base and statutory surplus, thereby affecting our ability to conduct business. See *Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations—Quantitative and Qualitative Information About Market Risk*.

**The geographic distribution of our business exposes us to significant natural disasters, which may negatively affect our financial and operating results.**

For the year ended December 31, 2020, approximately 25.1% of our direct premiums written originated from business written in Illinois, and therefore, we have a greater exposure to catastrophic or other significant natural or man-made losses in that geographic region. The incidence and severity of such events are inherently unpredictable. In recent years, changing climate conditions have increased the unpredictability, severity and frequency of tornados, hurricanes, and other storms.

States and regulators from time to time have taken action that has the effect of limiting the ability of insurers to manage these risks, such as prohibiting insurers from reducing exposures or withdrawing from catastrophe-prone areas, or mandating that insurers participate in residual markets. Our ability or willingness to manage our exposure to these risks may be limited due to considerations of public policy, the evolving political environment, or social responsibilities. We may choose to write business in catastrophe-prone geographic areas that we might not otherwise write for strategic purposes, such as improving our access to other underwriting opportunities.

Our ability to properly estimate reserves related to tornados and storms can be affected by the inability to access portions of the impacted areas, the complexity of factors contributing to the losses, the legal and regulatory uncertainties, and the nature of the information available to establish the reserves. These complex factors include, but are not limited to the following:

- determining whether damages were caused by flooding versus wind;
- evaluating general liability and pollution exposures;
- the impact of increased demand for products and services necessary to repair or rebuild damaged properties;
- infrastructure disruption;
- fraud;
- the effect of mold damage;
- business interruption costs; and
- reinsurance collectability.

The estimates related to catastrophes are adjusted as actual claims are filed and additional information becomes available. This adjustment could reduce income during the period in which the adjustment is made, which could have a material adverse impact on our financial condition and results of operations.

**Large-scale natural disasters may have a material adverse effect on our business, financial condition and results of operations.**

The Midwest has historically been at a relatively high risk of natural disasters such as tornados, blizzards and flooding. If the Midwest were to experience a large-scale natural disaster, claims incurred would likely increase and our insured's properties may incur substantial damage, which could have a material adverse effect on our business, financial condition and results of operations.

**Our results may fluctuate as a result of many factors, including cyclical changes in the insurance industry, which may lead to reduced premium volume.**

Results of companies in the insurance industry, and particularly the property and casualty insurance industry, historically have been subject to significant fluctuations and uncertainties. The industry's profitability can be affected significantly by:

- rising levels of actual costs that are not known by companies at the time they price their products;
- volatile and unpredictable developments, including man-made and natural catastrophes;
- changes in reserves resulting from the general claims and legal environments as different types of claims arise and judicial interpretations relating to the scope of insurers' liability develop; and
- fluctuations in interest rates, inflationary pressures and other changes in the investment environment, which affect returns on invested capital and may impact the ultimate payout of losses.

Historically, the financial performance of the insurance industry has fluctuated in cyclical periods of low premium rates and excess underwriting capacity resulting from increased competition (a so-called "soft market"), followed by periods of high premium rates and a shortage of underwriting capacity resulting from decreased competition (a so-called "hard market"). Fluctuations in underwriting capacity, demand and competition, and the impact on our business of the other factors identified above, could have a negative impact on our results of operations and financial condition.

**Because estimating future losses is difficult and uncertain, if our actual losses exceed our loss reserves, our operating results may be adversely affected.**

We maintain reserves to cover amounts we estimate will be needed to pay for insured losses and for the expenses necessary to settle claims. Estimating loss and loss expense reserves is a difficult and complex process involving many variables and subjective judgments. We regularly review our reserve estimate protocols and our overall amount of reserves. We review historical data and consider the impact of various factors such as:

- trends in claim frequency and severity;
- information regarding each claim for losses;
- legislative enactments, judicial decisions and legal developments regarding damages; and
- trends in general economic conditions, including inflation.

Our actual losses could exceed our reserves. If we determine that our loss reserves are inadequate, we will have to increase them. This adjustment would reduce income during the period in which the adjustment is made, which could have a material adverse impact on our financial condition and results of operations. Such adjustments to loss reserve estimates are referred to as "loss development." If existing loss reserves exceed the revised estimate, it is referred to as positive loss development. Negative loss development occurs when the revised estimate of expected losses with respect to a calendar year exceed existing loss reserves. For additional information, see *Item 1. Business — Loss and Settlement Expense Reserves*.

**If our reinsurers do not pay our claims in accordance with our reinsurance agreements, we may incur losses.**

We are subject to loss and credit risk with respect to the reinsurers with whom we deal because buying reinsurance does not relieve us of our liability to policyholders. If our reinsurers are not capable of fulfilling their financial obligations to us, our insurance losses would increase. For the year ended December 31, 2020, we ceded 17.2% of our direct written premiums to our reinsurers. We secure reinsurance coverage from a number of reinsurers. The lowest A.M. Best rating issued to any of our reinsurers is "A" (Excellent), which is the fourth highest of fifteen ratings. See *Item 1. Business — Reinsurance*.

**The property and casualty insurance market in which we operate is highly competitive, which limits our ability to increase premiums for our products and recruit new producers.**

Competition in the property and casualty insurance business is based on many factors. These factors include the perceived financial strength of the insurer, premiums charged, policy terms and conditions, services provided, reputation, financial ratings assigned by independent rating agencies and the experience of the insurer in the line of insurance to be written. We compete with stock insurance companies, mutual companies, local cooperatives and other underwriting organizations. Many of these competitors have substantially greater financial, technical and operating resources than we have. Many of the lines of insurance we write are subject to significant price competition. If our competitors price their products aggressively, our ability to grow or renew our business may be adversely affected. We pay producers on a commission basis to produce business. Some of our competitors may offer higher commissions or insurance at lower premium rates through the use of salaried personnel or other distribution methods that do not rely on independent agents. Increased competition could adversely affect our ability to attract and retain business and thereby reduce our profits from operations.

**Our results of operations may be adversely affected by any loss of business from key producers.**

Our products are primarily marketed by independent agents. Other insurance companies compete with us for the services and allegiance of these producers. These producers may choose to direct business to our competitors, or may direct less desirable risks to us. We had one producer that was responsible for more than 5% of our direct premiums written. This producer accounted for \$4.33 million or approximately 7.3% of our direct premiums written in 2020. No other producer accounted for more than 5% of our 2020 direct premiums written. If we experience a significant decrease in business from, or lose entirely, our largest producers, it would have a material adverse effect on us.

**Our revenues may fluctuate with our investment results and changes in interest rates.**

Our investment portfolio contains a significant amount of fixed income securities. The fair values of these invested assets fluctuate depending upon economic conditions, particularly changes in interest rates. We may not be able to prevent or minimize the negative impact of interest rate changes on equity, for unrealized losses. Additionally, unforeseen circumstances may force us to sell certain of our invested assets at a time when their fair values are less than their original cost, resulting in realized capital losses, which would reduce our net earnings.

**Proposals to federally regulate the insurance business could affect our business.**

Currently, the U.S. federal government does not directly regulate the insurance business. However, federal legislation and administrative policies in several areas can significantly and adversely affect insurance companies. These areas include financial services regulation, securities regulation, pension regulation, privacy, tort reform legislation and taxation. In addition, various forms of direct federal regulation of insurance have been proposed. These proposals generally would maintain state-based regulation of insurance, but would affect state regulation of certain aspects of the insurance business, including rates, producer and company licensing, and market conduct examinations. We cannot predict whether any of these proposals will be adopted, or what impact, if any, such proposals or, if enacted, such laws may have on our business, financial condition or results of operations.

**If we fail to comply with insurance industry regulations, or if those regulations become more burdensome, we may not be able to operate profitably.**

We are regulated by the Illinois Department of Insurance, as well as, to a more limited extent, the federal government and the insurance departments of other states in which we do business. For the year ended December 31, 2020, approximately 25.1% of our direct premiums written originated from business written in Illinois. Therefore, the cancellation or suspension of our license in Illinois, as a result of any failure to comply with the applicable insurance laws and regulations, may negatively impact our operating results.

Most insurance regulations are designed to protect the interests of policyholders rather than shareholders and other investors. These regulations relate to, among other things:

- approval of policy forms and premium rates;
- standards of solvency, including establishing requirements for minimum capital and surplus, and for risk-based capital;
- classifying assets as admissible for purposes of determining solvency and compliance with minimum capital and surplus requirements;
- licensing of insurers and their producers;

- advertising and marketing practices;
- restrictions on the nature, quality and concentration of investments;
- assessments by guaranty associations and mandatory pooling arrangements;
- restrictions on the ability to pay dividends;
- restrictions on transactions between affiliated companies;
- restrictions on the size of risks insurable under a single policy;
- requiring deposits for the benefit of policyholders;
- requiring certain methods of accounting;
- periodic examinations of our operations and finances;
- claims practices;
- prescribing the form and content of reports of financial condition required to be filed; and
- requiring reserves for unearned premiums, losses and other purposes.

The Illinois Department of Insurance also conducts periodic examinations of the affairs of insurance companies and requires the filing of annual and other reports relating to financial condition, holding company issues and other matters. These regulatory requirements may adversely affect or inhibit our ability to achieve some or all of our business objectives. Our last examination by the Illinois Department of Insurance was in November 2017.

In addition, regulatory authorities have relatively broad discretion to deny or revoke licenses for various reasons, including the violation of regulations. Further, changes in the level of regulation of the insurance industry or changes in laws or regulations themselves or interpretations by regulatory authorities could adversely affect our ability to operate our business.

**Our ability to manage our exposure to underwriting risks depends on the availability and cost of reinsurance coverage.**

Reinsurance is the practice of transferring part of an insurance company's liability and premium under an insurance policy to another insurance company. We use reinsurance arrangements to limit and manage the amount of risk we retain, to stabilize our underwriting results and to increase our underwriting capacity. The availability and cost of reinsurance are subject to current market conditions and may vary significantly over time. Any decrease in the amount of our reinsurance will increase our risk of loss. We may be unable to maintain our desired reinsurance coverage or to obtain other reinsurance coverage in adequate amounts and at favorable rates. If we are unable to renew our expiring coverage or obtain new coverage, it will be difficult for us to manage our underwriting risks and operate our business profitably.

It is also possible that the losses we experience on risks we have reinsured will exceed the coverage limits on the reinsurance. If the amount of our reinsurance coverage is insufficient, our insurance losses could increase substantially.

**The Company relies on information technology and telecommunication systems, and the disruption or failure of these systems, or the compromise of the security of the systems that results in the misuse of confidential information, could materially and adversely affect its business.**

The Company's business is highly dependent upon the successful and uninterrupted functioning of the information technology and telecommunications systems of ICC and its third party vendors. We have established security policies, processes and layers of defense designed to help identify and protect against intentional and unintentional misappropriation or corruption of our systems and information and disruption of our operations. Our employees participate in ongoing security awareness training focused on the prevention and identification of possible threats. We also have security measures in place which are focused on the prevention, detection and remediation of damage from computer viruses, natural disasters, unauthorized access, cyber attack and other similar disruptions.

Despite these efforts, our systems may be damaged, disrupted, or shut down due to attacks by unauthorized access, malicious software, undetected intrusion, hardware failures, or other events, and in these circumstances our disaster recovery planning may be ineffective or inadequate. Information technology security threats from user error to cybersecurity attacks are increasing in frequency and sophistication. Cybersecurity attacks may range from random attempts to coordinated and targeted attacks, including sophisticated computer crime and advanced threats. These threats pose a risk to the security of our systems and networks and the confidentiality, availability and integrity of our data. No cybersecurity attack has had a material impact on our financial condition, results of operations or liquidity. However, the potential consequences of a material cybersecurity attack include reputational damage, litigation with third parties, and increased cybersecurity protection and remediation costs. A sustained business interruption or system failure could adversely impact our ability to process our business, provide customer service, pay claims in a timely manner or perform other necessary business functions. We could also be subject to fines and penalties from a security breach. The cost to remedy a severe breach could be substantial.

**We could be adversely affected by the loss of our existing management or key employees.**

The success of our business is dependent, to a large extent, on our ability to attract and retain key employees, in particular our senior officers. Our business may be adversely affected if labor market conditions make it difficult for us to replace our current key officers with individuals having equivalent qualifications and experience at compensation levels competitive for our industry. In particular, because of the shortage of experienced underwriters and claims personnel who have experience or training in the liquor liability sector of the insurance industry, replacing key employees in that line of our business could be challenging. Our key officers include: Arron K. Sutherland, our President and Chief Executive Officer, Michael R. Smith, our Vice President – Chief Financial Officer, Norman D. Schmeichel, our Vice President – Chief Information Officer, Howard J. Beck, our Vice President – Chief Underwriting Officer, Julia B. Suiter, our Chief Legal Officer, and Kathleen S. Springer, our Chief Human Resources Officer. These key officers have an average of more than 21 years of experience in the property and casualty insurance industry.

We do not have agreements not to compete or employment agreements with our employees, except for our employment agreement with Mr. Sutherland and change in control agreements with certain officers, including Messrs. Smith, Schmeichel, and Beck, and Mesdames Suiter and Springer. Our employment agreement with Mr. Sutherland and change in control agreements have change of control provisions that provide for certain payments and the continuation of certain benefits in the event such officer is terminated without cause or such officer voluntarily quits for good reason after a change in control.

**Losses resulting from political instability, acts of war or terrorism may negatively affect our financial and operating results.**

Numerous classes of business are exposed to terrorism related catastrophic risks. The frequency, number and severity of these losses are unpredictable. As a result, we have changed our underwriting protocols to address terrorism and the limited availability of terrorism reinsurance. However, given the uncertainty of the potential threats, we cannot be sure that we have addressed all the possibilities.

The Terrorism Risk Insurance Act of 2002, as extended by the Terrorism Risk Insurance Program Reauthorization Acts of 2015 and 2019, is effective through December 31, 2027. Prior to the act, insurance coverage from private insurers for losses (other than workers' compensation) arising out of acts of terrorism was severely limited. The act provides, among other things, that all licensed insurers must offer coverage on most commercial lines of business for acts of terrorism. Losses arising out of acts of terrorism that are certified as such by the Secretary of the Treasury of the United States (in consultation with the Secretary of Homeland Security) and that exceed \$200 million in any year will be reimbursed by the federal government subject to a limit of \$100 billion. Each insurance company is responsible for a deductible equal to 20% of its direct earned premiums in the previous calendar year, up to the insurer's proportionate share of the \$100 billion. Our deductible is approximately \$11.92 million for 2020. For losses in excess of the deductible, the federal government will reimburse 80% of the insurer's loss.

Notwithstanding the protection provided by reinsurance and the Terrorism Risk Insurance Act of 2002, the risk of severe losses to us from acts of terrorism has not been eliminated. Our reinsurance contracts include various limitations or exclusions limiting the reinsurers' obligation to cover losses caused by acts of terrorism. Accordingly, events constituting acts of terrorism may not be covered by, or may exceed the capacity of, our reinsurance and could adversely affect our business and financial condition

**We could be adversely affected by any interruption to our ability to conduct business at our current location.**

Our business operations could be substantially interrupted by flooding, snow, ice, and other weather-related incidents, or from fire, power loss, telecommunications failures, terrorism, or other such events. In such an event, we may not have sufficient redundant facilities to cover a loss or failure in all aspects of our business operations and to restart our business operations in a timely manner. Any damage caused by such a failure or loss may cause interruptions in our business operations that may adversely affect our service levels and business. See *Item 1. Business — Technology*.

**Changes in accounting standards issued by the Financial Accounting Standards Board (FASB) or other standard-setting bodies may adversely affect our consolidated financial statements.**

Our consolidated financial statements are subject to the application of GAAP, which is periodically revised and/or expanded. Accordingly, we are required to adopt new or revised accounting standards from time to time issued by recognized authoritative bodies, including the FASB. It is possible that future changes we are required to adopt could change the current accounting treatment that we apply to our consolidated financial statements and that such changes could have a material effect on our financial condition and results of operations.

**Assessments and premium surcharges for state guaranty funds, second injury funds and other mandatory pooling arrangements may reduce our profitability.**

Most states require insurance companies licensed to do business in their state to participate in guaranty funds, which require the insurance companies to bear a portion of the unfunded obligations of impaired, insolvent or failed insurance companies. These obligations are funded by assessments, which are expected to continue in the future. State guaranty associations levy assessments, up to prescribed limits, on all member insurance companies in the state based on their proportionate share of premiums written in the lines of business in which the impaired, insolvent or failed insurance companies are engaged. Accordingly, the assessments levied on us may increase as we increase our written premiums. Some states also have laws that establish second injury funds to reimburse insurers and employers for claims paid to injured employees for aggravation of prior conditions or injuries. These funds are supported by either assessments or premium surcharges based on incurred losses. See *Item 1. Business — Regulation*.

In addition, as a condition to conducting business in some states, insurance companies are required to participate in residual market programs to provide insurance to those who cannot procure coverage from an insurance carrier on a negotiated basis. Insurance companies generally can fulfill their residual market obligations by, among other things, participating in a reinsurance pool where the results of all policies provided through the pool are shared by the participating insurance companies. Although we price our insurance to account for our potential obligations under these pooling arrangements, we may not be able to accurately estimate our liability for these obligations. Accordingly, mandatory pooling arrangements may cause a decrease in our profits. At December 31, 2020, we participated in mandatory pooling arrangements in four states. As we write policies in new states that have mandatory pooling arrangements, we will be required to participate in additional pooling arrangements. Further, the impairment, insolvency or failure of other insurance companies in these pooling arrangements would likely increase the liability for other members in the pool. The effect of assessments and premium surcharges or increases in such assessments or surcharges could reduce our profitability in any given period or limit our ability to grow our business. See *Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations*.

**Our operations in Mexico expose us to additional risks, which could negatively impact our business, operating results and financial condition.**

The Company utilizes resources in Mexico through operations at Estrella. These operations expose us to additional risks including currency exchange rate fluctuations. The Company is paid and is billed for services in U.S. dollars based on the exchange rate to the Mexican Peso. Any changes to the exchange rate could adversely affect our business and financial condition.

**Failure to achieve and maintain effective internal controls in accordance with Section 404 of the Sarbanes-Oxley Act could have a material adverse effect on our business and operating results.**

We are subject to the ongoing internal control provisions of Section 404 of the Sarbanes-Oxley Act of 2002, as applicable to emerging growth companies, which requires management to assess the effectiveness of internal controls. As described in Item 9A of Part II of this Annual Report on Form 10-K, management concluded that our disclosure controls and procedures were effective as of December 31, 2020. The process of designing and implementing effective internal controls is a continuous effort that requires us to anticipate and react to changes in our business and the economic and regulatory environments and to expend significant resources to maintain a system of internal controls that is adequate to satisfy our reporting obligations as a public company. We cannot assure you that the measures we will take will remediate any material weaknesses identified or that we may identify in the future, or that we will implement and maintain adequate controls over our financial process and reporting in the future.

Pursuant to Section 404 of the Sarbanes-Oxley Act and current SEC regulations, we are required to prepare assessments regarding internal control over financial reporting and furnish a report by our management on our internal control over financial reporting. Failure to achieve and maintain an effective internal control environment or complete our Section 404 certifications could have a material adverse effect on our stock price.

Any failure to complete our assessment of our internal control over financial reporting, to remediate any material weaknesses or to implement new or improved controls could harm our operating results, cause us to fail to meet our reporting obligations or result in material misstatements in our consolidated financial statements. Any such failure could also adversely affect the results of the periodic management evaluations of our internal controls and, in the case of a failure to remediate any material weaknesses that we may identify, would adversely affect the annual auditor attestation reports regarding the effectiveness of our internal control over financial reporting that are required under Section 404 of the Sarbanes-Oxley Act. Inadequate internal controls could also cause investors to lose confidence in our reported financial information, which could have a negative effect on the trading price of our common stock.

***Risk Factors Related to Ownership of Our Common Stock***

**A small number of shareholders collectively own a substantial portion of our common stock and voting power, and, because of restrictions on their ability to buy or sell our shares, our public float will be limited.**

Collectively, the three investors who purchased shares from us pursuant to investment agreements (the Clinton-Flood Purchasers, Rock Island Investors, LLC, and Tuscarora Wayne) own or exercise voting and investment control of 1.2 million of our shares, or 36.5% of our outstanding common stock. Pursuant to their respective purchase agreement, each investor has agreed to, among other things, vote as recommended by our board of directors (subject to limited exceptions), agree to a standstill provision, including from purchasing shares of our common stock except as provided by a contractual preemptive right, for up to seven years, agreed to restrictions on their respective ability to sell their shares of our common stock.

If and for so long as an investor beneficially owns two percent (2.0%) or more of the shares of our common stock and a standstill termination event has not occurred, the investor shall generally vote and cause to be voted all shares of common stock beneficially owned by such investor (a) for persons nominated and recommended by ICC Holdings' Board of Directors for election as directors of ICC Holdings' Board of Directors and against any person nominated for election as a director by any other person or entity, and (b) as directed or recommended by ICC Holdings' Board of Directors with respect to any proposal presented at any meeting of ICC Holdings' shareholders, including, but not limited to (i) the entire slate of directors recommended for election by the ICC Holdings' Board of Directors to the shareholders of ICC Holdings at any meeting of ICC Holdings' shareholders at which any directors are elected, (ii) any shareholder proposal submitted for a vote at any meeting of ICC Holdings' shareholders, and (iii) any proposal submitted by ICC Holdings for a vote at any meeting of ICC Holdings' shareholders relating (A) to the appointment of ICC Holdings' accountants, or (B) an equity compensation plan of ICC Holdings and/or any material revisions thereto. This provision may have the effect of entrenching our board of directors and management team and may deprive a shareholder of the opportunity to sell shares to potential acquirers at a premium over prevailing prices. As a result, other shareholders may be prevented from affecting matters involving our company, including:

- the composition of our board of directors and, through it, any determination with respect to our business direction and policies, including the appointment and removal of officers;
- any determinations with respect to mergers or other business combinations;
- our acquisition or disposition of assets; and
- our corporate financing activities.



Furthermore, this concentration of voting power could have the effect of delaying, deterring or preventing a change of control or other business combination that might otherwise be beneficial to our shareholders. This significant concentration of share ownership may also adversely affect the trading price for our common stock because investors may perceive disadvantages in owning stock in a company that is controlled by a small number of shareholders.

In addition, these investors are restricted from buying or selling shares of our common stock pursuant to their respective investment agreements and, in some cases, by restrictions under applicable securities laws. For three years following the closing, each of the investors are generally prohibited from selling any shares of our common stock. Effective March 2020, the third anniversary of the closing date, subject to our right of first refusal in favor of us, each investor is authorized to sell no more than six and one-quarter percent (6-1/4%) of the number of shares purchased at the closing of the offering every ninety days. Upon the occurrence of a death or disability of R. Kevin Clinton, no more than six and one-quarter percent (6-1/4%) of the number of shares purchased at the closing of the offering by R. Kevin Clinton and certain other purchasers who together purchased 800,000 shares of our common stock every ninety days by their trusts, estate or spouse could be sold beginning, unless an earlier date has been approved by a majority of the members of our board of directors other than R. Kevin Clinton or his replacement on our board of directors, (a) one year following such occurrence, if such event occurs during the first year following the closing date, (b) six months following such occurrence, if such event occurs during the second year following the closing date, or (c) following such occurrence, if such event occurs during the third year following the closing date. Until the expiration of the standstill provision discussed below, each investor is restricted from buying any shares of our common stock other than those acquired pursuant to their respective investment agreements and pursuant to their respective preemptive right thereunder. As a result, the liquidity of our common stock relative to what it would have been had these shares been purchased by other investors may be reduced.

For so long as an investor beneficially owns two percent (2.0%) or more of the issued and outstanding shares of our common stock, these standstill provisions will continue until the earliest of (a) the seventh anniversary of the closing of the offering, or (b) the date on which ICC Holdings includes a balance sheet in a filing with the SEC in which its "adjusted shareholders' equity" at the end of such fiscal quarter is less than 85% of the "starting shareholders' equity". We received gross proceeds of \$29.1 million in the offering, using information as of December 31, 2020 as the starting shareholders' equity, the adjusted shareholders equity would have to be \$9.5 million lower in order to trigger a termination of the standstill provisions. Following the expiration of the standstill and other provisions, if these investors retain their ownership levels, such investors together may be able to exhibit significant control over us and our management and will have significant influence over matters requiring shareholder approval, including future amendments to our amended and restated articles of incorporation or other significant or extraordinary transactions. The interests of these investors may differ from the interests of our other shareholders with respect to certain matters.

**Our Employee Stock Option Plan (ESOP) and stock-based incentive plan will increase our costs, which will reduce our income.**

As of December 31, 2020, our ESOP holds 10.6% of our outstanding shares of common stock, with such shares acquired with funds borrowed from us prior to the expiration of our IPO. The cost of acquiring the shares of common stock for the ESOP, and therefore the amount of the loan, was \$3.5 million. The loan will be repaid over a fifteen year period. We record employee stock ownership plan expense in an amount equal to the fair value of the shares of common stock committed to be released to employees under the ESOP for each year. If shares of our common stock appreciate in value over time, compensation expense relating to the employee stock ownership plan will increase.

Our board of directors adopted a stock-based incentive plan that was submitted to, and approved by, our shareholders in 2017. Under this plan, we may award participants restricted shares of our common stock, restricted stock units denominated in shares of our common stock, or options to purchase shares of our common stock. Restricted stock and restricted stock unit awards will be made at no cost to the participants. Restricted stock units are payable in shares of common stock or in cash in the discretion of the compensation committee. The number of shares of common stock that may be issued pursuant to restricted stock and restricted stock unit awards (to the extent that such restricted stock unit awards are not paid in cash) or upon exercise of stock option awards under the stock-based incentive plan may not exceed 10% and 4%, respectively, of the total number of shares sold in the offering.

The costs associated with the grant of restricted stock awarded under the stock-based incentive plan will be recognized and expensed over the vesting period of the award at the fair market value of the shares on the date they are awarded. The costs associated with the grant of restricted stock unit awards to be settled in cash will similarly be recognized and expensed over their vesting period at the fair market value of the shares on the date they are awarded. However, unlike awards of restricted stock, the fair market value will be remeasured on a quarterly basis until the award vests or is otherwise settled. Therefore, in addition to reducing our net earnings by recording this compensation and benefit expense, increases in our stock price will increase this expense for restricted stock unit awards settled in cash, thereby further reducing our net earnings.



Finally, accounting rules require companies to recognize as compensation expense the award-date fair value of stock options. This compensation expense will be recognized over the appropriate service period. When we record an expense for the award of options using the fair value method, we will incur significant compensation and benefits expense, which will reduce our net earnings.

**The valuation of our common stock in the initial public offering is not necessarily indicative of the future price of our common stock, and the price of our common stock may decline.**

There can be no assurance that shares of our common stock will be able to be sold in the market at or above the \$10.00 per share initial offering price in the future. The final aggregate purchase price of our common stock in the offering was based upon an independent appraisal. The appraisal is not intended, and should not be construed, as a recommendation of any kind as to the advisability of purchasing shares of common stock. The valuation is based on estimates of a number of matters, all of which are subject to change from time to time. See “The Conversion and Offering — The Valuation” in our final prospectus filed with the SEC on February 13, 2017 for the factors considered by Feldman Financial in determining the appraisal.

The price of shares of our common stock may decline for many reasons, some of which are beyond our control, including among others:

- Capital market conditions generally;
- quarterly variations in our results of operations;
- changes in expectations as to our future results of operations, including financial estimates by securities analysts and investors;
- announcements by third parties of claims against us;
- changes in law and regulation;
- results of operations that vary from those expected by investors; and
- future sales of shares of our common stock.

In addition, the stock market routinely experiences substantial price and volume fluctuations that sometimes have been unrelated or disproportionate to the operating performance of companies. As a result, the trading price of shares of our common stock may be below the initial public offering price, and a shareholder may not be able to sell shares at or above the price paid to purchase them.

**Statutory provisions and our articles and bylaws may discourage takeover attempts on the Company that shareholders may believe are in their best interests or that might result in a substantial profit to them.**

We are subject to provisions of Pennsylvania corporate law and Illinois insurance law that hinder a change of control. Illinois law requires the Illinois Department of Insurance’s prior approval of a change of control of an insurance holding company. Under Illinois law, the acquisition of 10% or more of the outstanding voting stock of an insurer or its holding company is presumed to be a change in control. Approval by the Illinois Department of Insurance may be withheld even if the transaction would be in the shareholders’ best interest if the Illinois Department of Insurance determines that the transaction would be detrimental to policyholders.

Our articles of incorporation and bylaws also contain provisions that may discourage a change in control. These provisions include:

- a prohibition on a person, including a group acting in concert, from acquiring voting control of more than 10% of our outstanding stock without prior approval of the board of directors;
- a classified board of directors divided into three classes serving for successive terms of three years each;
- the prohibition of cumulative voting in the election of directors;
- the requirement that nominations for the election of directors made by shareholders and any shareholder proposals for inclusion on the agenda at any annual meeting must be made by notice (in writing) delivered or mailed to us not less than 90 days prior to the meeting;
- the prohibition of shareholders’ action without a meeting and of shareholders’ right to call a special meeting;
- unless otherwise waived by the board of directors, to be elected as a director, a person must be a shareholder of ICC Holdings, Inc. for the lesser of one year or the time that has elapsed since the completion of the conversion;
- the requirement imposing a mandatory tender offering requirement on a shareholder that has a combined voting power of 25% or more of the votes that our shareholders are entitled to cast;

- the requirement that certain provisions of our articles of incorporation can only be amended by an affirmative vote of shareholders entitled to cast at least 80% of all votes that shareholders are entitled to cast, unless approved by an affirmative vote of at least 80% of the members of the board of directors; and
- the requirement that certain provisions of our bylaws can only be amended by an affirmative vote of shareholders entitled to cast at least 66 2/3%, or in certain cases 80%, of all votes that shareholders are entitled to cast.

These provisions may serve to entrench management and may discourage a takeover attempt that a shareholder may consider to be in his or her best interest or in which the shareholder would receive a substantial premium over the current market price. These provisions may make it extremely difficult for any one person, entity or group of affiliated persons or entities to acquire voting control of the Company, with the result that it may be extremely difficult to bring about a change in the board of directors or management. Some of these provisions also may perpetuate present management because of the additional time required to cause a change in the control of the board. Other provisions make it difficult for shareholders owning less than a majority of the voting stock to be able to elect even a single director.

**If ICC is not sufficiently profitable, our ability to pay dividends will be limited.**

We are a separate entity with no operations of our own other than holding the stock of ICC; ICC Realty, LLC; Beverage Insurance Agency, Inc; and Estrella Innovative Solutions, Inc. We depend primarily on dividends paid by ICC, distributions from ICC Realty, LLC, and any proceeds from the offering that are not contributed to ICC to pay the debt service on our existing loans and to provide funds for the payment of dividends. We will receive dividends only after all of ICC's obligations and regulatory requirements with the Illinois Department of Insurance have been satisfied. During any twelve-month period, the amount of dividends paid by ICC to us, without the prior approval of the Illinois Department of Insurance, may not exceed the greater of 10% of ICC's surplus as regards policyholders as reported on its most recent annual statement filed with the Illinois Department of Insurance or ICC's statutory net income as reported on such statement. We presently do not intend to pay dividends to our shareholders. If ICC is not sufficiently profitable, our ability to pay dividends in the future will be limited.

**Ongoing compliance with the requirements of the Securities Exchange Act and the Sarbanes-Oxley Act could result in higher operating costs and adversely affect our results of operations.**

With the completion of our initial public offering, we are now subject to the periodic reporting, proxy solicitation, insider trading prohibitions and other obligations imposed under the Securities Exchange Act. In addition, certain of the provisions of the Sarbanes-Oxley Act became applicable to us at the completion of the offering. Compliance with these requirements will increase our legal, accounting and other compliance costs and the cost of directors and officer's liability insurance, and will require management to devote substantial time and effort to ensure initial and ongoing compliance with these obligations. A key component of compliance under the Exchange Act is to produce quarterly and annual financial reports within prescribed time periods after the close of our fiscal year and each fiscal quarter. Historically, we have not been required to prepare such financial reports within these time periods. Failure to satisfy these reporting requirements may result in delisting of our common stock by the NASDAQ Capital Market, and inquiries from or sanctions by the SEC. Moreover, the provision of the Sarbanes-Oxley Act that requires public companies to review and report on the adequacy of their internal controls over financial reporting may be applicable to us in 2022. We expect these rules, regulations and requirements to significantly increase our accounting, legal, compliance and other costs and to make some activities more time-consuming and costly. We also may need to hire additional accounting, legal, compliance and administrative staff with experience working for public companies. We may be unable to hire such additional staff on terms that are favorable to us, or at all. In addition, such additional staff may not be able to provide such services at levels sufficient to comply with these requirements. Moreover, the rules that became applicable to us as a public company could make it more difficult and expensive for us to attract and retain qualified members of our board of directors and qualified executive officers. We also anticipate that these rules will make it more expensive for us to obtain directors' and officers' insurance, and we may be required to incur substantially higher costs to obtain such coverage. If we fail to predict these costs accurately or to manage these costs effectively, our operating results could be adversely affected.

**Our high price-to-earnings ratio may cause our stock to trade at less than \$10 per share in the secondary market obtained in the offering.**

Because of our relatively low returns on equity in recent reporting periods, the price-to-earnings ratio of our shares may be substantially higher than our peers. This may result in our shares trading in the secondary market at less than the \$10 per share offering price.

**If we fail to maintain the necessary requirements to be listed on the NASDAQ Capital Market, the price and liquidity of our stock may be adversely affected.**

In order to remain listed on the NASDAQ Capital Market, we must meet certain minimum requirements for our shareholders' equity, net earnings, the market value and number of publicly held shares, the number of shareholders, and the market price of our stock. In addition, we must have up to four market makers making a market in our stock under certain continued listing standards. Delisting from the NASDAQ Capital Market may adversely affect the market price for our stock and reduce the liquidity of our common stock, and therefore, make it more difficult for a shareholder to sell our stock. For more information regarding the reduced liquidity as a result of our agreements with the investors, see *Item 1A. Risk Factors—Risks Related to the Ownership of Our Common Stock — A small number of shareholders will collectively own a substantial portion of our common stock and voting power, and, because of restrictions on their ability to buy or sell our shares, our public float will be limited.*

**The COVID-19 pandemic has adversely affected, and could continue to adversely affect, our business, financial condition, liquidity, and results of operations.**

The COVID-19 pandemic has negatively impacted the U.S. and global economy; disrupted U.S. and global supply chains; lowered equity market valuations; created significant volatility and disruption in financial markets; contributed to a decrease in the rates and yields on U.S. Treasury securities; resulted in ratings downgrades, credit deterioration, and defaults in many industries; increased demands on capital and liquidity; and increased unemployment levels and decreased consumer confidence. In addition, the pandemic has resulted in temporary closures of many businesses, especially bars and restaurants, and the institution of social distancing and sheltering in place requirements in many states and communities, including those in our footprint. The pandemic has caused us, and could continue to cause us, to recognize losses in our investment portfolios and increases in our allowance for losses. Furthermore, the pandemic could cause us to recognize impairment of our financial assets. Sustained adverse effects may also increase our cost of capital, prevent us from satisfying our minimum regulatory capital and surplus, or result in downgrades in our A.M. Best ratings. The extent to which the COVID-19 pandemic impacts our business, financial condition, liquidity, and results of operations will depend on future developments, which are highly uncertain and cannot be predicted, including the scope and duration of the pandemic, the continued effectiveness of our business continuity plan, the direct and indirect impact of the pandemic on our customers, colleagues, counterparties and service providers, and actions taken by governmental authorities and other third parties in response to the pandemic.

Governmental authorities have taken significant measures to provide economic assistance to individual households and businesses, stabilize the markets, and support economic growth. The success of these measures is unknown, and they may not be sufficient to fully mitigate the negative impact of the pandemic. Additionally, some measures, such as a suspension of insurance premium payments and the reduction in interest rates to near zero, may have a negative impact on our business, financial condition, liquidity, and results of operations. We also may become subject to legislative and/or regulatory action that retroactively mandates coverage for losses that our insurance policies were not intended or priced to cover, including business interruption claims, despite terms included in our policies to preclude coverage or that creates presumptions of compensability not otherwise present (including for example in workers' compensations exposures). Regulatory requirements could also impact pricing, risk selection and our rights and obligations with respect to our policies and insureds, including our ability to cancel policies, collect premiums, or requiring us to refund premiums in a manner not otherwise required. We also face an increased risk of litigation and governmental and regulatory scrutiny as a result of the effects of the pandemic on market and economic conditions and actions governmental authorities take in response to those conditions. These potential exposures include direct claims relating to COVID-19 (e.g., business interruption following a shelter in place order) and indirect exposures arising from an economic downturn.

The length of the pandemic and the effectiveness of the measures put in place to address it are unknown. Until the effects of the pandemic subside, we could experience reduced revenues in our businesses. To the extent the pandemic adversely affects our business, financial condition, liquidity, or results of operations, it may also have the effect of heightening many of the other risks described in this "Risk Factors" section and any subsequent Quarterly Reports on Form 10-Q.

**Item 1B. Unresolved Staff Comments**

None.

**Item 2. Properties**

Our headquarters are located at 225 20th Street, Rock Island, Illinois. We own this approximately 24,000 square foot facility. We also own and operate investment property comprising of 67 apartment rental units located in Milan, Illinois; Moline, Illinois; Rock Island, Illinois; Silvis, Illinois; and Le Claire, Iowa.

**Item 3. Legal Proceedings**

We are a party to litigation in the normal course of business. Based upon information presently available to us, we do not consider any litigation to be material. However, given the uncertainties attendant to litigation, we cannot provide assurance that our results of operations and financial condition will not be materially adversely affected by any litigation.

### Item 3A. Forward-Looking Information

The Private Securities Litigation Reform Act of 1995 (the “Reform Act”) provides a safe harbor for forward-looking statements made by or on behalf of ICC Holdings, Inc. ICC Holdings, Inc. and its representatives may, from time to time, make written or verbal forward-looking statements, including statements contained in ICC Holdings, Inc.’s filings with the Securities and Exchange Commission (SEC) and its reports to shareholders. Generally, the inclusion of the words “anticipates,” “believe,” “estimate,” “expect,” “future,” “intend,” “estimate,” “may,” “plans,” “seek,” “will,” or the negative of such terms and similar expressions identify statements that constitute “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 and that are intended to come within the safe harbor protection provided by those sections. All statements addressing operating performance, events, or developments that ICC Holdings, Inc. expects or anticipates will occur in the future, including statements relating to sales growth, earnings or earnings per share growth, and market share, as well as statements expressing optimism or pessimism about future operating results, are forward-looking statements within the meaning of the Reform Act. The forward-looking statements are and will be based on management’s then-current beliefs and assumptions regarding future events and operating performance and on information currently available to management, and are applicable only as of the dates of such statements.

Forward-looking statements involve risks, uncertainties and assumptions, including, among other things, the factors discussed under the heading “Item 1A. Risk Factors” and those listed below. Although we do not make forward-looking statements unless we believe we have a reasonable basis for doing so, we cannot guarantee their accuracy. Actual results may differ materially from those expressed in these forward-looking statements due to a number of uncertainties and risks, including the risks described in this Annual Report on Form 10-K and other unforeseen risks. Readers should not put undue reliance on any forward-looking statements. These statements speak only as of the date of this Annual Report on Form 10-K, even if subsequently made available by us on our website or otherwise, and we undertake no obligation to update or revise these statements to reflect events or circumstances occurring after the date of this Annual Report on Form 10-K.

All of these factors are difficult to predict and many are beyond our control. These important factors include those discussed under *Item 1A. Risk Factors* and those listed below

- the potential impact of fraud, operational errors, systems malfunctions, or cybersecurity incidents;
- future economic conditions in the markets in which we compete that are less favorable than expected;
- our ability to expand geographically;
- the effects of weather-related and other catastrophic events;
- the effect of legislative, judicial, economic, demographic and regulatory events in the jurisdictions where we do business, especially changes with respect to laws, regulations and judicial decisions relating to liquor liability;
- our ability to enter new markets successfully and capitalize on growth opportunities either through acquisitions or the expansion of our producer network;
- the impacts of negative social media and the cancel culture;
- financial market conditions, including, but not limited to, changes in interest rates and the stock markets causing a reduction of investment income or investment gains and a reduction in the value of our investment portfolio;
- heightened competition, including specifically the intensification of price competition, the entry of new competitors and the development of new products by new or existing competitors, resulting in a reduction in the demand for our products;
- the impact of acts of terrorism and acts of war;
- the effects of terrorist related insurance legislation and laws;
- changes in general economic conditions, including inflation, unemployment, interest rates and other factors;
- the cost, availability and collectability of reinsurance;
- estimates and adequacy of loss reserves and trends in loss and settlement expenses;
- changes in the coverage terms selected by insurance customers, including higher limits;
- our inability to obtain regulatory approval of, or to implement, premium rate increases;
- our ability to obtain reinsurance coverage at reasonable prices or on terms that adequately protect us;
- the potential impact on our reported net earnings that could result from the adoption of future auditing or accounting standards issued by the Public Company Accounting Oversight Board or the Financial Accounting Standards Board or other standard-setting bodies;
- unanticipated changes in industry trends and ratings assigned by nationally recognized rating organizations;

- adverse litigation or arbitration results; and
- adverse changes in applicable laws, regulations or rules governing insurance holding companies and insurance companies, and environmental, tax or accounting matters including limitations on premium levels, increases in minimum capital and reserves, and other financial viability requirements, and changes that affect the cost of, or demand for our products.

Because forward-looking information is subject to various risks and uncertainties, actual results may differ materially from that expressed or implied by the forward-looking information.

ALL SUBSEQUENT WRITTEN AND ORAL FORWARD-LOOKING INFORMATION ATTRIBUTABLE TO ICC HOLDINGS, INC OR ANY PERSON ACTING ON OUR BEHALF IS EXPRESSLY QUALIFIED IN ITS ENTIRETY BY THE CAUTIONARY STATEMENTS CONTAINED OR REFERRED TO IN THIS SECTION.

**Item 4. Mine Safety Disclosures**

Not applicable.

**Item 5. Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities**

In March 2017, the Company completed its IPO. The Company’s common stock trades on the NASDAQ Capital Market under the symbol “ICCH.” As of March 15, 2021, there were approximately 148 registered holders of the Company’s common stock. A substantially greater number of holders of the Company’s common stock are “street name” or beneficial holders, whose shares of record are held by banks, brokers, and other financial institutions.

The following table provides information related to equity compensation plans as of December 31, 2020:

Plan Category	Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants, and Rights (a)	Weighted-average Exercise Price of Outstanding Options, Warrants, and Rights (b)	Number of Securities Remaining for Future Issuance Under Equity Compensation Plans (excluding securities reflected in column (a)) (c)
Equity compensation plans approved by security holders	42,811	— <sup>(1)</sup>	307,189
Equity compensation plans not approved by security holders	—	—	—
<b>Total</b>	<b>42,811</b>	<b>—</b>	<b>307,189</b>

(1) All awards under the ICC Holdings, Inc. Executive Discretionary Bonus Program are in the form of restricted stock units. Accordingly, they were not included in calculating the weight-average exercise price because shares of common stock will be issued for no consideration.

**Dividends**

We have never paid or declared any cash dividends on our common stock, and we have certain restrictions from doing so under Pennsylvania and Illinois law. For more information, see *Item 1. Business – Regulation – Dividends*. We currently intend to retain any earnings for future growth and, therefore, do not expect to pay any cash dividends on our common stock in the foreseeable future.

**Purchases of Equity Securities by the Issuer and Affiliated Purchasers**

The following table summarizes repurchases of common stock pursuant to share repurchase programs authorized by the Board of Directors.

**Purchases of Equity Securities**

<b>Period</b>	<b>(a) Total number of shares (or units) purchased</b>	<b>(b) Average price paid per share (or unit)</b>	<b>(c) Total number of shares (or units) purchased as part of publicly announced plans or programs</b>	<b>(d) Maximum number (or approximate dollar value) of shares (or units) that may be purchased under the plans or programs (1)</b>
October 1 – October 31, 2020	900	\$ 11.75	900	\$ 2,818,821
November 1 – November 30, 2020	100	13.00	100	2,817,521
December 1 – December 31, 2020	2,100	13.96	2,100	2,788,205
Total	3,100	\$ 11.61	3,100	

- (1) In August 2018, the Company announced the establishment of a \$3.0 million share repurchase program, for each year respectively, with no expiration date. The authorization is in addition to the existing share repurchase program.



**Item 6. Selected Financial Data**

The following tables include selected financial data derived from the audited consolidated financial statements of the Company for the years ended and as of December 31, 2020, 2019 and 2018. This data should be read in conjunction with “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and our financial statements and the related notes thereto included elsewhere in this report.

We evaluate our insurance operations by monitoring certain key measures of growth and profitability. In addition to GAAP measures, we utilize certain non-GAAP financial measures that we believe are valuable in managing our business and for providing comparisons to our peers. These non-GAAP measures are loss and settlement expense ratios, expense ratios and combined ratios, written premiums, and net written premiums to statutory surplus ratio.

These historical results are not necessarily indicative of future results.

<i>(In thousands)</i>	At or for the twelve months ended December 31,		
	2020	2019	2018
<b>Statement of Earnings Data:</b>			
Direct premiums written	\$ 58,982	\$ 62,983	\$ 61,125
Net premiums written	\$ 49,047	\$ 53,235	\$ 50,013
Net premiums earned	\$ 49,689	\$ 52,842	\$ 47,117
Net investment income	3,498	3,185	2,890
Net realized investment gains	(245)	1,200	960
Net unrealized gains on equity securities	2,167	2,351	-
Gain on extinguishment of debt	1,641	-	-
Other (loss) income	(231)	(53)	196
Consolidated revenue	\$ 56,519	\$ 59,525	\$ 51,163
<b>Expenses:</b>			
Losses and settlement expenses	\$ 32,562	\$ 33,715	\$ 31,262
Amortization of deferred acquisition costs	10,034	10,395	8,396
Underwriting and administrative expense	8,495	9,625	9,819
Other expenses	849	708	687
Total expenses	\$ 51,940	\$ 54,443	\$ 50,164
Earnings before income taxes	\$ 4,579	\$ 5,082	\$ 999
Income tax expense	1,047	787	106
Net earnings	\$ 3,532	\$ 4,295	\$ 893

(In thousands)	At or for the years ended December 31,		
	2020	2019	2018
<b>Balance Sheet Data:</b>			
Total investments and cash	\$ 135,921	\$ 118,395	\$ 109,210
Premiums receivable, net of allowance	23,506	22,369	21,404
Reinsurance receivable	13,020	11,036	6,736
Total assets	183,939	163,004	150,283
Unpaid loss and settlement expenses	61,576	56,838	51,447
Unearned premiums	29,789	30,393	29,973
Total liabilities	111,195	96,662	91,690
Equity	72,744	66,342	58,593
<b>Operational Ratios:</b>			
Losses and settlement expense ratio <sup>1</sup>	65.53%	63.80%	66.35%
Expense ratio <sup>2</sup>	37.29%	37.89%	38.66%
Combined ratio <sup>3</sup>	102.82%	101.69%	105.01%
Return on average equity	5.08%	6.88%	1.46%
<b>Statutory Data:</b>			
Statutory net income	\$ 2,256	\$ 3,038	\$ 1,206
Statutory surplus	58,801	55,357	50,552
Ratio of net premiums written to statutory surplus	83.41%	96.17%	98.93%

<sup>1</sup>Calculated by dividing loss and settlement expenses by net premiums earned.

<sup>2</sup>Calculated by dividing amortization of deferred policy acquisition costs and other operating expenses including underwriting and administrative expenses by net premiums earned.

<sup>3</sup>The sum of the losses and settlement expense ratio and the expense ratio. A combined ratio of under 100% indicates an underwriting profit. A combined ratio over 100% indicates an underwriting loss.

## Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the financial statements and accompanying notes included elsewhere in this Form 10-K. Some of the information contained in this discussion and analysis or set forth elsewhere in this Form 10-K constitutes forward-looking information that involves risks and uncertainties. Please see Item 3A. *Forward-Looking Information* and Item 1A. *Risk Factors* for more information. Please see Item 1A. *Risk Factors* for a discussion of important factors that could cause actual results to differ materially from the results described, or implied by, the forward-looking statements contained herein.

### Overview

ICC is a regional property and casualty insurance company incorporated in Illinois and focused exclusively on the food and beverage industry. On the effective date of the conversion, ICC became a wholly owned subsidiary of ICC Holdings, Inc.

For the year ended December 31, 2020, we had direct written premiums of \$59.0 million, net premiums earned of \$49.7 million, and net earnings of \$3.5 million. For the year ended December 31, 2019, we had direct premiums written of \$63.0 million, net premiums earned of \$52.8 million, and net earnings of \$4.3 million. At December 31, 2020, we had total assets of \$183.9 million and equity of \$72.7 million. At December 31, 2019, we had total assets of \$163.0 million and equity of \$66.3 million.

We are an “emerging growth company” as defined in the JOBS Act, and we may take advantage of certain exemptions from various reporting requirements that are applicable to other public companies that are not “emerging growth companies” including, but not limited to: not required to comply with the auditor attestation requirements of Section 404 of the Sarbanes-Oxley Act; reduced disclosure obligations regarding executive compensation in our periodic reports and proxy statements; exemptions from the requirements of holding an annual non-binding advisory vote on executive compensation and nonbinding stockholder approval of any golden parachute payments not previously approved.

In addition, Section 107 of the JOBS Act also provides that an “emerging growth company” can take advantage of the extended transition period provided in Section 7(a)(2)(B) of the Securities Act for complying with new or revised accounting standards. In other words, an “emerging growth company” can delay the adoption of certain accounting standards until those standards would otherwise apply to private companies. We have taken advantage of the extended transition period provided by Section 107 of the JOBS Act. We decided to comply with the effective dates for financial accounting standards applicable to emerging growth companies at a later date in compliance with the requirements in Sections 107(b)(2) and (3) of the JOBS Act. Such decision is irrevocable.

### Principal Revenue and Expense Items

We derive our revenue primarily from premiums earned, net investment income and net realized gains (losses) from investments.

#### *Gross and net premiums written*

Gross premiums written is equal to direct and assumed premiums before the effect of ceded reinsurance. Net premiums written is the difference between gross premiums written and premiums ceded or paid to reinsurers (ceded premiums written).

#### *Premiums earned*

Premiums earned is the earned portion of our net premiums written. Gross premiums written include all premiums recorded by an insurance company during a specified policy period. Insurance premiums on property and casualty insurance contracts are recognized in proportion to the underlying risk insured and are earned ratably over the duration of the policies. At the end of each accounting period, the portion of the premiums that is not yet earned is included in unearned premiums and is realized as revenue in subsequent periods over the remaining term of the policy. Our policies typically have a term of twelve months. Thus, for example, for a policy that is written on July 1, 2020, one-half of the premiums would be earned in 2020 and the other half would be earned in 2021.

*Net investment income and net realized gains (losses) on investments*

We invest our surplus and the funds supporting our insurance liabilities (including unearned premiums and unpaid loss and settlement expenses) in cash, cash equivalents, equities, fixed maturity securities and real estate. Investment income includes interest and dividends earned on invested assets. Net realized gains and losses on invested assets are reported separately from net investment income. We recognize realized gains when invested assets are sold for an amount greater than their cost or amortized cost (in the case of fixed maturity securities) and recognize realized losses when investment securities are written down as a result of an other than temporary impairment or sold for an amount less than their cost or amortized cost, as applicable. Our portfolio of investment securities is managed by two independent third parties with managers specializing in the insurance industry.

ICC's expenses consist primarily of:

*Loss and settlement expenses*

Loss and settlement expenses represent the largest expense item and include: (1) claim payments made, (2) estimates for future claim payments and changes in those estimates from prior periods, and (3) costs associated with investigating, defending and adjusting claims.

*Amortization of deferred policy acquisition costs and other operating expenses*

Expenses incurred to underwrite risks are referred to as policy acquisition expenses. Variable policy acquisition costs consist of commission expenses, premium taxes and certain other underwriting expenses that vary with, and are primarily related to, the writing and acquisition of new and renewal business. These policy acquisition costs are deferred and amortized over the effective period of the related insurance policies. Fixed policy acquisition costs, referred to herein as underwriting and administrative expenses are expensed as incurred. These costs include salaries, rent, office supplies, and depreciation. Other operating expenses consist primarily of information technology costs, accounting and internal control salaries, as well as audit and legal expenses.

*Income taxes*

We use the asset and liability method of accounting for income taxes. Deferred income taxes arise from the recognition of temporary differences between financial statement carrying amounts and the tax bases of our assets and liabilities. A valuation allowance is provided when it is more likely than not that some portion of the deferred tax asset will not be realized. The effect of a change in tax rates is recognized in the period of the enactment date.

**Key Financial Measures**

We evaluate our insurance operations by monitoring certain key measures of growth and profitability. In addition to reviewing our financial performance based on results determined in accordance with generally accepted accounting principles in the United States (GAAP), we utilize certain non-GAAP financial measures that we believe are valuable in managing our business and for comparison to our peers. These non-GAAP measures are combined ratio, written premiums, underwriting income, the loss and settlement expense ratio, the expense ratio, the ratio of net written premiums to statutory surplus and return on average equity.

We measure growth by monitoring changes in gross premiums written and net premiums written. We measure underwriting profitability by examining losses and settlement expenses, underwriting expenses and combined ratios. We also measure profitability by examining underwriting income (loss) and net earnings (loss).

*Loss and settlement expense ratio*

The loss and settlement expense ratio is the ratio (expressed as a percentage) of loss and settlement expenses incurred to premiums earned. We measure the loss ratio on an accident year and calendar year loss basis to monitor underwriting profitability. An accident year loss ratio measures loss and settlement expenses for insured events occurring in a particular year, regardless of when they are reported, as a percentage of premiums earned during that year. A calendar year loss ratio measures loss and settlement expense for insured events occurring during a particular year and the change in loss reserves from prior accident years as a percentage of premiums earned during that year.

*Expense ratio*

The underwriting expense ratio is the ratio (expressed as a percentage) of amortization of deferred policy acquisition costs and other operating expenses to net premiums earned, and measures our operational efficiency in producing, underwriting and administering our insurance business.

*GAAP combined ratio*

Our GAAP combined ratio is the sum of the loss and settlement expense ratio and the expense ratio and measures our overall underwriting profit. If the GAAP combined ratio is below 100%, we are making an underwriting profit. If our combined ratio is at or above 100%, we are not profitable without investment income and may not be profitable if investment income is insufficient.

*Net premiums written to statutory surplus ratio*

The net premiums written to statutory surplus ratio represents the ratio of net premiums written, after reinsurance ceded, to statutory surplus. This ratio measures our exposure to pricing errors in our current book of business. The higher the ratio, the greater the impact on surplus should pricing prove inadequate.

*Underwriting income (loss)*

Underwriting income (loss) measures the pre-tax profitability of our insurance operations. It is derived by subtracting loss and settlement expense, amortization of deferred policy acquisition costs, and underwriting and administrative expenses from earned premiums. Each of these items is presented as a caption in our statements of earnings.

*Net earnings (loss) and return on average equity*

We use net earnings (loss) to measure our profit and return on average equity to measure our effectiveness in utilizing equity to generate net earnings. In determining return on average equity for a given year, net earnings (loss) is divided by the average of the beginning and ending equity for that year.

**Critical Accounting Policies**

*General*

The preparation of financial statements in accordance with GAAP requires both the use of estimates and judgment relative to the application of appropriate accounting policies. We are required to make estimates and assumptions in certain circumstances that affect amounts reported in our financial statements and related footnotes. We evaluate these estimates and assumptions on an on-going basis based on historical developments, market conditions, industry trends and other information that we believe to be reasonable under the circumstances. There can be no assurance that actual results will conform to our estimates and assumptions and that reported results of operations will not be materially adversely affected by the need to make accounting adjustments to reflect changes in these estimates and assumptions from time to time. We believe the following policies are the most sensitive to estimates and judgments.

*Investments*

*Available-for-Sale Securities*—Debt securities are classified as available-for-sale (AFS) and reported at fair value. Unrealized gains and losses on these securities are excluded from net earnings but are recorded as a separate component of comprehensive earnings and policyholders' equity, net of deferred income taxes.

*Equity Securities*—Equity securities include common stock, mutual funds, and non-redeemable preferred stock. Equity securities are carried at fair value with subsequent changes in fair value recorded in net earnings effective January 1, 2019.

*Other-Than-Temporary Impairment*—Under current accounting standards, an OTTI write-down of debt securities, where fair value is below amortized cost, is triggered by circumstances where (1) an entity has the intent to sell a security, (2) it is more likely than not that the entity will be required to sell the security before recovery of its amortized cost basis or (3) the entity does not expect to recover the entire amortized cost basis of the security. If an entity intends to sell a security or if it is more likely than not the entity will be required to sell the security before recovery, an OTTI write-down is recognized in earnings equal to the difference between the security's amortized cost and its fair value. If an entity does not intend to sell the security or it is not more likely than not that it will be required to sell the security before recovery, the OTTI write-down is separated into an amount representing the credit loss, which is recognized in earnings, and the amount related to all other

factors, which is recognized in other comprehensive income. Impairment losses result in a reduction of the underlying investment's cost basis.

The Company regularly evaluates its fixed income securities using both quantitative and qualitative criteria to determine impairment losses for other-than-temporary declines in the fair value of the investments. The following are the key factors for determining if a security is other-than-temporarily impaired:

- The extent to which the fair value is less than cost,
- The assessment of significant adverse changes to the cash flows on a fixed income investment,
- The occurrence of a discrete credit event resulting in the issuer defaulting on a material obligation, the issuer seeking protection from creditors under the bankruptcy laws, the issuer proposing a voluntary reorganization under which creditors are asked to exchange their claims for cash or securities having a fair value substantially lower than par value,
- The probability that the Company will recover the entire amortized cost basis of the fixed income securities prior to maturity, or
- The ability and intent to hold fixed income securities until maturity.

Quantitative and qualitative criteria are considered during this process to varying degrees depending on the sector the analysis is being performed:

*Corporates*—The Company performs a qualitative evaluation of holdings that fall below the price threshold. The analysis begins with an opinion of industry and competitive position. This includes an assessment of factors that enable the profit structure of the business (e.g., reserve profile for exploration and production companies), competitive advantage (e.g., distribution system), management strategy, and an analysis of trends in return on invested capital. Analysts may also review other factors to determine whether an impairment exists including liquidity, asset value cash flow generation, and industry multiples.

*Municipals*—The Company analyzes the screened impairment candidates on a quantitative and qualitative basis. This includes an assessment of the factors that may be contributing to the unrealized loss and whether the recovery value is greater or less than current market value.

*Structured Securities*—The “stated assumptions” analytic approach relies on actual 6-month average collateral performance measures (voluntary prepayment rate, gross default rate, and loss severity) sourced through third party data providers or remittance reports. The analysis applies the stated assumptions throughout the remaining term of the transaction using forecasted cash flows, which are then applied through the transaction structure (reflecting the priority of payments and performance triggers) to determine whether there is a loss to the security (“Loss to Tranche”). For securities or sectors for which no actual loss or minimal loss has been observed (certain Prime Residential Mortgage Backed Securities (RMBS) and Commercial Mortgage Backed Securities (CMBS), for example), sector-based assumptions are applied or an alternative quantitative or qualitative analysis is performed.

*Property Held for Investment*—Property held for investment purposes is initially recorded at the purchase price, which is generally fair value, and is subsequently reported at cost less accumulated depreciation. Buildings are depreciated on a straight-line bases over the estimated useful lives of the building, which we estimate to be 39 years. Income from property held for investment is reported as net investment income

*Investment Income*—Interest on fixed maturities and short-term investments is credited to earnings on an accrual basis. Premiums and discounts are amortized or accreted over the lives of the related fixed maturities. Dividends on equity securities are credited to earnings on the ex-dividend date. Realized gains and losses on disposition of investments are based on specific identification of the investments sold on the settlement date, which does not differ significantly from trade date accounting.

#### *Cash and Cash Equivalents*

Cash consists of uninvested balances in bank accounts. Cash equivalents consist of investments with original maturities of 90 days or less, primarily AAA-rated prime and government money market funds. Cash equivalents are carried at cost, which approximates fair value. The Company has not experienced losses on these instruments.

*Loss and Settlement Expense Reserves*

We maintain reserves for the payment of claims (incurred losses) and expenses related to adjusting those claims (loss settlement expenses). Our loss reserves consist of case reserves, which are reserves for claims that have been reported to us, loss settlement expense reserve, which includes all defense and litigation-related expenses, whether internal or external to us, and reserves for claims that have been incurred but have not yet been reported or for case reserve deficiencies or redundancies (IBNR).

When a claim is reported to us, our claims personnel establish a case reserve for the estimated amount of the ultimate payment. The amount of the loss reserve for the reported claim is based primarily upon a claim-by-claim evaluation of coverage, liability, injury severity or scope of property damage, and any other information considered pertinent to estimating the exposure presented by the claim. Each claim is settled individually based upon its merits, and some claims may take years to settle, especially if legal action is involved. Case reserves are reviewed on a regular basis and are updated as new data becomes available.

In addition to case reserves, we maintain an estimate of reserves for loss and settlement expenses incurred but not reported. Some claims may not be reported for several years. As a result, the liability for unpaid loss and settlement expense reserves includes significant estimates for IBNR.

We utilize an independent actuary to assist with the estimation of our loss and settlement expense reserves bi-annually. This actuary prepares estimates of the ultimate liability for unpaid losses and settlement expenses based on established actuarial methods described below. Our management reviews these estimates and supplements the actuarial analysis with information not fully incorporated into the actuarially based estimate, such as changes in the external business environment and changes in internal company processes and strategy. We may adjust the actuarial estimates based on this supplemental information in order to arrive at the amount recorded in the financial statements.

*Reserving Methods*

In developing our loss and settlement expense reserve estimates, we relied upon widely used and accepted loss reserving methods (described below). Based on the deemed predictive qualities of each of the applied methods, we selected estimated ultimates by year in order to determine our reserve estimates. Our estimates can be considered actuarial central estimates, which means that they represent an expected value over the range of reasonably possible outcomes.

*Loss Development Methods (Paid and Incurred Loss and Settlement Expense)*—Loss development ultimates are determined by multiplying current reported values by cumulative loss development factors. Incremental loss development factors are determined by analyzing historical development of losses and assuming that future development will mimic historical. Cumulative development factors are calculated from the selection of incremental factors.

This method is also applied to incurred settlement expense to incurred loss ratios and paid settlement expense to paid loss ratios to estimate ultimate settlement expense.

Loss development methods are particularly appropriate when historical loss development patterns have been relatively stable and can be predicted with reasonable accuracy.

*Expected Loss Ratio Method*—The expected loss ratio method applies a selected ultimate loss ratio to premium to determine ultimate losses and settlement expenses. Expected loss ratios for 2007 and prior were selected based on the results of the loss development methods discussed above, industry experience, actual loss experience of ICC to date and general industry conditions. Beginning with 2008, expected loss ratios have been calculated based on the prior expected loss ratios, rate changes and loss trend.

*Bornhuetter-Ferguson (B-F) Methods (Paid and Incurred Loss)*—The Loss Development Methods rely heavily on data as of the most recent evaluation date, and a relatively small swing in early reported (or paid) losses may result in a large swing in the ultimate loss projections. Therefore, other methods may also be considered.

The B-F Methods offer a blend of stability and responsiveness by estimating ultimate losses as a weighted combination of an expected loss estimate and current loss data. The weight applied to the expected loss estimate is based on the appropriate cumulative loss development factor from the Loss Development Methods. This percentage is multiplied by expected losses to determine expected future development. This estimate of future loss development is then added to losses as of the current evaluation date to project ultimate losses.

*A&OE Method*—In 2012, we implemented a new approach to reserving for unpaid Adjusting & Other Expenses (A&OE). This method is referred to as the “Wendy Johnson Method” where historical A&OE payments are measured against certain claim units to develop an average rate for projecting into future years. These claim units are defined as a means of measuring the overall level of claim activity in a year as follows:

$$\text{Units} = 2 \times (\text{Newly Reported Claims in Year } X) + (\text{Number of Claims Open at Start of Year } X)$$

Future A&OE costs are projected by inflating the selected average A&OE per unit rate, 1.0% annually, against future units calculated by claims runoff patterns.

#### *Range of Estimates*

In addition to our actuarial central estimate, we have also developed a range of estimates. This range is not designed to represent minimum or maximum possible outcomes. It is developed to represent low and high ends for a reasonable range of expected outcomes given the selection of alternative, but reasonable assumptions. Actual results may fall outside of this range.

High and low net reserve estimates were developed by stressing our expected loss ratio and loss development factor selections. By applying a factor to increase (and decrease) these assumptions, we developed high (and low) ultimate loss and settlement expense estimates. These estimates, along with paid and incurred loss information, result in a range of reserves. The gross reserve range is based on selected percentages which produce a range which is slightly wider than the net range.

We estimate IBNR reserves by first deriving an actuarially based estimate of the ultimate cost of total loss and settlement expenses incurred by line of business as of the financial statement date. We then reduce the estimated ultimate loss and settlement expenses by loss and settlement expense payments and case reserves carried as of the financial statement date. The actuarially determined estimate is based upon indications from one of the above actuarial methodologies or uses a weighted average of these results. The specific method used to estimate the ultimate losses for individual lines of business, or individual accident years within a line of business, will vary depending on the judgment of the actuary as to what is the most appropriate method for a line of business’ unique characteristics. Finally, we consider other factors that impact reserves that are not fully incorporated in the actuarially based estimate, such as changes in the external business environment and changes in internal company processes and strategy.

The process of estimating loss reserves involves a high degree of judgment and is subject to a number of variables. These variables can be affected by both internal and external events, such as changes in claims handling procedures, economic inflation, legal trends, and legislative changes, among others. The impact of many of these items on ultimate costs for claims and claim adjustment expenses is difficult to estimate. Loss reserve estimation difficulties also differ significantly by line of business due to differences in claim complexity, the volume of claims, the potential severity of individual claims, the determination of occurrence date for a claim, and reporting lags (the time between the occurrence of the policyholder event and when it is actually reported to the insurer). Informed judgment is applied throughout the process, including the application of various individual experiences and expertise to multiple sets of data and analyses. We continually refine our loss reserve estimates in a regular ongoing process as historical loss experience develops and additional claims are reported and settled. We consider all significant facts and circumstances known at the time loss reserves are established.

Due to the inherent uncertainty underlying loss reserve estimates, final resolution of the estimated liability for loss and settlement expenses may be higher or lower than the related loss reserves at the reporting date. Therefore, actual paid losses, as claims are settled in the future, may be materially higher or lower in amount than current loss reserves. We reflect adjustments to loss reserves in the results of operations in the period the estimates are changed.

We accrue liabilities for unpaid loss and settlement expenses based upon estimates of the ultimate amount payable.

#### *Policy Acquisition Costs and Other Operating Expenses*

The Company defers commissions, premium taxes, and certain other costs that are incrementally or directly related to the successful acquisition of new or renewal insurance contracts. Acquisition-related costs may be deemed ineligible for deferral when they are based on contingent or performance criteria beyond the basic acquisition of the insurance contract or when efforts to obtain or renew the insurance contract are unsuccessful. All eligible costs are capitalized and charged to expense in proportion to premium revenue recognized. The method followed in computing deferred policy acquisition costs limits the amount of such deferred costs to their estimated realizable value. This deferral methodology applies to both gross and ceded premiums and acquisition costs. Other operating expenses consist primarily of information technology costs, accounting and internal control salaries, as well as audit and legal expenses.



### *Premiums*

Premiums are recognized ratably over the term of the contracts, net of ceded reinsurance. Unearned premiums represent the portion of premiums written relative to the unexpired terms of coverage. Unearned premiums are calculated on a daily pro rata basis.

### *Reinsurance*

Ceded unearned premiums and reinsurance balances recoverable on paid and unpaid losses and settlement expenses are reported separately as assets instead of being netted with the related liabilities, since reinsurance does not relieve us of our legal liability to our policyholders.

Quarterly, the Company monitors the financial condition of its reinsurers. The Company's monitoring efforts include, but are not limited to, the review of annual summarized financial data and analysis of the credit risk associated with reinsurance balances recoverable by monitoring the A.M. Best and Standard & Poor's (S&P) ratings. In addition, the Company subjects its reinsurance recoverables to detailed recoverable tests, including an analysis based on average default by A.M. Best rating. Based upon the review and testing, the Company's policy is to charge to earnings, in the form of an allowance, an estimate of unrecoverable amounts from reinsurers. This allowance is reviewed on an ongoing basis to ensure that the amount makes a reasonable provision for reinsurance balances that the Company may be unable to recover.

### *Income Taxes*

The Company files a consolidated federal income tax return. Federal income taxes are accounted for using the asset and liability method under which deferred income taxes are recognized for the tax consequences of "temporary differences" by applying enacted statutory tax rates applicable to future years to differences between the financial statement carrying amounts and the tax bases of existing assets and liabilities, operating losses and tax credit carry forwards. The effect on deferred taxes for a change in tax rates is recognized in income in the period that includes the enactment date. Deferred tax assets are reduced by a valuation allowance if it is more likely than not all or some of the deferred tax assets will not be realized.

The Company considers uncertainties in income taxes and recognizes those in its financial statements as required. As it relates to uncertainties in income taxes, unrecognized tax benefits, including interest and penalty accruals, are not considered material to the consolidated financial statements. Also, no tax uncertainties are expected to result in significant increases or decreases to unrecognized tax benefits within the next 12-month period. Penalties and interest related to income tax uncertainties, should they occur, would be included in income tax expense in the period in which they are incurred.

As an insurance company, the Company is subject to minimal state income tax liabilities. On a state basis, since the majority of income is from insurance operations, the Company pays premium taxes in lieu of state income tax. Premium taxes are a component of policy acquisition costs and calculated as a percentage of gross premiums written.

### *Comprehensive Earnings*

Comprehensive earnings include net earnings plus unrealized gains (losses) on AFS investment securities, net of tax. In reporting the components of comprehensive earnings on a net basis in the statement of earnings, the Company used a 21% tax rate for 2020, 2019, and 2018.

## **Results of Operations**

Our results of operations are influenced by factors affecting the property and casualty insurance industry in general. The operating results of the United States property and casualty insurance industry are subject to significant variations due to competition, weather, catastrophic events, regulation, general economic conditions, judicial trends, fluctuations in interest rates and other changes in the investment environment.

Our premium growth and underwriting results have been, and continue to be, influenced by market conditions. Pricing in the property and casualty insurance industry historically has been cyclical. During a soft market cycle, price competition is more significant than during a hard market cycle and makes it difficult to attract and retain properly priced commercial business. A hard market typically has a positive effect on premium growth.

The major components of operating revenues and net earnings are as follows:

<i>(In thousands)</i>	For the Twelve-Months Ended December 31,	
	2020	2019
<b>Revenues</b>		
Net premiums earned	\$ 49,689	\$ 52,842
Investment income, net of investment expense	3,498	3,185
Realized investment (losses) gains, net	(245)	1,200
Net unrealized gains on equity securities	2,167	2,351
Gain on extinguishment of debt	1,641	-
Other loss	(231)	(53)
Total revenues	<u>\$ 56,519</u>	<u>\$ 59,525</u>
<b>Summarized components of net earnings</b>		
Underwriting loss <sup>1</sup>	\$ (1,402)	\$ (893)
Investment income, net of investment expense	3,498	3,185
Realized investment (losses) gains, net	(245)	1,200
Net unrealized gains on equity securities	2,167	2,351
Gain on extinguishment of debt	1,641	-
Other loss	(231)	(53)
General corporate expenses	641	580
Interest expense	208	129
Earnings, before income taxes	4,579	5,081
Income tax expense	1,047	787
Net earnings	<u>\$ 3,532</u>	<u>\$ 4,294</u>
Total other comprehensive earnings	2,566	3,169
Comprehensive earnings	<u>\$ 6,098</u>	<u>\$ 7,463</u>

<sup>1</sup>Calculated by subtracting the sum of loss and settlement expenses (2020 - \$32,562 and 2019 - \$33,715) and policy and acquisition costs and other operating expenses (2020 - \$18,529 and 2019 - \$20,020) from net premiums earned (2020 - \$49,689 and 2019 - \$52,842).

**Year Ended December 31, 2020 Compared to Year Ended December 31, 2019**

*Premiums*

Direct premiums written decreased by \$4,001,000, or 6.4%, primarily from the disproportionate negative impact COVID-19 had on the Company's market niche in 2020 compared to the pre-COVID-19 environment in 2019, and net written premium decreased by \$4,188,000, or 7.9%, during the same period. Net premiums earned decreased by \$3,153,000, or 6.0%.

For the years ended December 31, 2020, and 2019, we ceded to reinsurers \$10,080,000 and \$9,925,000 of earned premiums, respectively. Ceded earned premiums as a percent of direct premiums written were 17.1% in 2020, and 15.8% in 2019.

Premiums are earned ratably over the term of the policy whereas written premiums are reflected on the effective date of the policy.

*Other income*

Other income is derived from policies we write and represents additional charges to policyholders for services outside of the premium charge, such as installment billing or policy issuance costs. Another component of other income was historically attributable to sales made by the Company's subsidiary, Estrella Innovative Solutions, Inc. Other income decreased by \$178,000, or 335.8%, in 2020 as compared to 2019 primarily as a result of an increase in premiums written off.

*Unpaid Losses and Settlement Expenses*

The following table details our unpaid losses and settlement expenses.

<i>(In thousands)</i>	2020	2019
Unpaid losses and settlement expense - beginning of the period:		
Gross	\$ 56,838	\$ 51,447
Less: Ceded	11,036	6,736
Net	45,802	44,711
Increase in incurred losses and settlement expense:		
Current year	31,356	33,564
Prior years	1,206	151
Total incurred	32,562	33,715
Deduct: Loss and settlement expense payments for claims incurred:		
Current year	13,054	15,285
Prior years	16,754	17,339
Total paid	29,808	32,624
Net unpaid losses and settlement expense - end of the period	48,556	45,802
Plus: Reinsurance recoverable on unpaid losses	13,020	11,036
Gross unpaid losses and settlement expense - end of the period	\$ 61,576	\$ 56,838

Differences from the initial reserve estimates emerged as changes in the ultimate loss estimates were updated through the reserve analysis process. The recognition of the changes in initial reserve estimates occurred over time as claims were reported, initial case reserves were established, initial reserves were reviewed in light of additional information and ultimate payments were made on the collective set of claims incurred as of that evaluation date. The new information on the ultimate settlement value of claims is updated until all claims in a defined set are settled. As a small specialty insurer with a niche product portfolio, our experience will ordinarily exhibit fluctuations from period to period. While management attempts to identify and react to systematic changes in the loss environment, management must also consider the volume of experience directly available to the Company and interpret any particular period's indications with a realistic technical understanding of the reliability of those observations.

For calendar year 2020, the Company experienced unfavorable development relative to prior years' reserve estimates in both its property and liability lines of business relating to Businessowners Property 2019 accident year claims and Businessowners Liability 2016 accident year claims, respectively. These adverse developments were largely offset by favorable development in Liquor Liability.

For calendar year 2019, the Company experienced adverse development relative to prior years' reserve estimates in its liability line of business relating to Liquor Liability and Business Liability, primarily from the 2015 and 2016 accident years. This adverse development was largely offset by favorable development Workers' Compensation.

*Policy Acquisition Costs and Other Operating Expenses and the Expense Ratio*

Policy acquisition costs are costs we incur to issue policies, which include commissions, premium taxes, underwriting reports, and underwriter compensation costs. The Company offsets the direct commissions it pays with ceded commissions it receives from reinsurers. Other operating expenses consist primarily of information technology costs, accounting and internal control salaries, as well as audit and legal expenses. Policy acquisition costs and other operating expenses decreased by \$1,491, or -7.4%. The primary driver for this decrease was the decrease in both written premium and loss-sensitive agency contingent commissions.

Our expense ratio is calculated by dividing the sum of policy acquisition costs and operating expenses by net earned premiums. We use the expense ratio to evaluate the operating efficiency of our consolidated operations. Costs that cannot be readily identifiable as a direct cost of a product line remain in Corporate and Other expenses.

Our expense ratio decreased 60 basis points from 37.89% to 37.29% for the year ended December 31, 2020 as compared to 2019.

*General Corporate Expenses*

General corporate expenses consist primarily of occupancy costs, such as rent and utilities. These costs are largely fixed and, therefore, do not vary significantly with premium volume but do vary with the Company's changes in properties held for investment. Our general corporate expenses increased by \$61,000, or 10.5%, in 2020 as compared to 2019.

*Investment Income*

Our investment portfolio consisted of 86.6% and 86.4% of readily marketable, investment-grade fixed-maturity securities as of December 31, 2020 and 2019, respectively. The remainder of the portfolio is comprised of rental real estate, perpetual preferred stock and common stock. Net investment income is primarily comprised of interest earned and dividends paid on these securities and rental income on investment real estate, net of related investment expenses, and excludes realized gains and losses.

Net investment income increased by \$313,000 for the year ended December 31, 2020 as compared to 2019. The growth in net investment income for the twelve months ended December 31, 2020, was driven by increased rental income and an increase in net investment asset value in the latter half of 2020. Average invested assets for 2020 were \$127,158,000 compared to \$113,802,000 for 2019, an increase of \$13,356,000, or 11.7%.

For additional information, see *Item 1. Business — Investments* above.

*Interest Expense*

Interest expense increased to \$208,000 for the year ended December 31, 2020 from \$129,000 for the year ended December 31, 2019 which reflects the cost of the \$6.0 million FLHB and the \$1.6 million Paycheck Protection Program loan agreements entered into in 2020.

*Income Tax Expense*

We reported income tax expense of \$1,047,000 in 2020, as compared to \$787,000 in 2019. Total income tax expense increased in 2020 due to the increase in investment income and unrealized gains on equity securities in 2020 compared to 2019.

The Company has not established a valuation allowance against any of the net deferred tax assets.

**Financial Position**

The major components of our assets and liabilities are as follows:

	As of	
	December 31, 2020	December 31, 2019
<i>(In thousands)</i>		
<b>Assets</b>		
Investments and cash:		
Fixed maturity securities (amortized cost - \$98,753 at 12/31/2020 and \$88,348 at 12/31/2019)	\$ 105,740	\$ 92,087
Common stocks at fair value	14,725	14,449
Preferred stocks at fair value	1,684	—
Other invested assets	1,773	878
Property held for investment, at cost, net of accumulated depreciation of \$465 at 12/31/2020 and \$332 at 12/31/2019	5,400	4,354
Cash and cash equivalents	6,599	6,627
<b>Total investments and cash</b>	<b>135,921</b>	<b>118,395</b>
Accrued investment income	660	646
Premiums and reinsurance balances receivable, net of allowances for uncollectible amounts of \$150 at 12/31/2020 and \$100 at 12/31/2019	23,506	22,369
Ceded unearned premiums	861	823
Reinsurance balances recoverable on unpaid losses and settlement expenses, net of allowances for uncollectible amounts of \$0 at 12/31/2020 and 12/31/2019	13,020	11,036
Income taxes - current	373	193
Deferred policy acquisition costs, net	5,430	5,269
Property and equipment, at cost, net of accumulated depreciation of \$6,080 at 12/31/2020 and \$5,620 at 12/31/2019	2,860	3,033
Other assets	1,308	1,240
<b>Total assets</b>	<b>\$ 183,939</b>	<b>\$ 163,004</b>
<b>Liabilities and Equity</b>		
Liabilities:		
Unpaid losses and settlement expenses	\$ 61,576	\$ 56,838
Unearned premiums	29,789	30,393
Reinsurance balances payable	371	375
Corporate debt	13,465	3,475
Accrued expenses	3,472	4,217
Income taxes - deferred	1,231	39
Other liabilities	1,291	1,325
<b>Total liabilities</b>	<b>111,195</b>	<b>96,662</b>
Equity:		
Common stock <sup>1</sup>	35	35
Treasury stock, at cost <sup>2</sup>	(3,154)	(3,147)
Additional paid-in capital	32,780	32,703
Accumulated other comprehensive earnings, net of tax	5,520	2,954
Retained earnings	40,141	36,609
Less: Unearned ESOP shares at cost <sup>3</sup>	(2,578)	(2,812)
<b>Total equity</b>	<b>72,744</b>	<b>66,342</b>
<b>Total liabilities and equity</b>	<b>\$ 183,939</b>	<b>\$ 163,004</b>

<sup>1</sup> Par value \$0.01; authorized: 2020 - 10,000,000 shares and 2019 - 10,000,000 shares; issued: 2020 - 3,500,000 and 2019 - 3,500,000 shares; outstanding: 2020 - 3,033,314 shares and 2019 - 3,014,941 shares.

<sup>2</sup> 2020 - 208,875 shares and 2019 - 203,811 shares

<sup>3</sup> 2020 - 257,811 shares and 2019 - 281,248 shares

*Unpaid Losses and Settlement Expense*

Our reserves for unpaid loss and settlement expense are summarized below:

<i>(In thousands)</i>	As of December 31, 2020	As of December 31, 2019
Case reserves	\$ 27,901	\$ 24,370
IBNR reserves	20,655	21,432
Net unpaid losses and settlement expense	48,556	45,802
Reinsurance recoverable on unpaid loss and settlement expense	13,020	11,036
Reserves for unpaid loss and settlement expense	<u>\$ 61,576</u>	<u>\$ 56,838</u>

Actuarial Ranges

The selection of the ultimate loss is based on information unique to each line of business and accident year and the judgment and expertise of our actuary and management.

The following table provides case and IBNR reserves for losses and settlement expenses as of December 31, 2020 and 2019.

**As of December 31, 2020**

<i>(In thousands)</i>	Case Reserves	IBNR Reserves	Total Reserves	Actuarially Determined Range of Estimates	
				Low	High
Commercial liability	\$ 19,019	\$ 17,661	\$ 36,680		
Property	4,075	(39)	4,036		
Other	4,807	3,033	7,840		
Total net reserves	27,901	20,655	48,556	\$ 42,860	\$ 50,780
Reinsurance recoverables	5,281	7,739	13,020	10,962	14,742
Gross reserves	<u>\$ 33,182</u>	<u>\$ 28,394</u>	<u>\$ 61,576</u>	<u>\$ 53,822</u>	<u>\$ 65,522</u>

**As of December 31, 2019**

<i>(In thousands)</i>	Case Reserves	IBNR Reserves	Total Reserves	Actuarially Determined Range of Estimates	
				Low	High
Commercial liability	\$ 18,406	\$ 18,249	\$ 36,655		
Property	2,706	(178)	2,528		
Other	3,258	3,361	6,619		
Total net reserves	24,370	21,432	45,802	\$ 41,371	\$ 47,312
Reinsurance recoverables	4,488	6,548	11,036	11,067	15,046
Gross reserves	<u>\$ 28,858</u>	<u>\$ 27,980</u>	<u>\$ 56,838</u>	<u>\$ 52,438</u>	<u>\$ 62,358</u>

Our actuary determined a range of reasonable reserve estimates which reflect the uncertainty inherent in the loss reserve process. This range does not represent the range of all possible outcomes. We believe that the actuarially-determined ranges represent reasonably likely changes in the loss and settlement expense estimates, however, actual results could differ significantly from these estimates. The range was determined by line of business and accident year after a review of the output generated by the various actuarial methods utilized. The actuary reviewed the variance around the select loss reserve estimates for each of the actuarial methods and selected reasonable low and high estimates based on his knowledge and judgment. In making these judgments the actuary typically assumed, based on his experience, that the larger the reserve the less volatility and that property reserves would exhibit less volatility than casualty reserves. In addition, when selecting these low and high estimates, the actuary considered:

- historical industry development experience in our business line;
- historical company development experience;
- the impact of court decisions on insurance coverage issues, which can impact the ultimate cost of settling claims;
- changes in our internal claims processing policies and procedures; and
- trends and risks in claim costs, such as risk that medical cost inflation could increase.

Our actuary is required to exercise a considerable degree of judgment in the evaluation of all of these and other factors in the analysis of our loss and settlement expense reserves, and related range of anticipated losses. Because of the level of uncertainty impacting the estimation process, it is reasonably possible that different actuaries would arrive at different conclusions. The method of determining the reserve range has not changed and the reserve range generated by our actuary is consistent with the observed development of our loss reserves over the last few years.

The width of the range in reserves arises primarily because specific losses may not be known and reported for some period and the ultimate losses paid and settlement expenses incurred with respect to known losses may be larger than currently estimated. The ultimate frequency or severity of these claims can be very different than the assumptions we used in our estimation of ultimate reserves for these exposures.

Specifically, the following factors could impact the frequency and severity of claims, and therefore, the ultimate amount of loss and settlement expense paid:

- the rate of increase in labor costs, medical costs, and material costs that underlie insured risks;
- development of risk associated with our expanding producer relationships and our growth in new states or states where we currently have small market share; and
- impact of changes in laws or regulations.

The estimation process for determining the liability for unpaid loss and settlement expense inherently results in adjustments each year for claims incurred (but not paid) in preceding years. Negative amounts reported for claims incurred related to prior years are a result of claims being settled for amounts less than originally estimated (favorable development). Positive amounts reported for claims incurred related to prior years are a result of claims being settled for amounts greater than originally estimated (unfavorable development). For the years ended December 31, 2020 and 2019, we experienced adverse development of \$1,206,000 and \$151,000, respectively.

Potential for variability in our reserves is evidenced by this development. As further illustration of reserve variability, we initially estimated unpaid loss and settlement expense net of reinsurance at the end of 2019 at \$45,802,000. As of December 31, 2020, that amount was re-estimated at \$47,008,000, which is \$1,206,000, or 2.6%, higher than the initial estimate.

As discussed earlier, the estimation of our reserves is based on several actuarial methods, each of which incorporates many quantitative assumptions. The judgment of the actuary plays an important role in selecting among various loss development factors and selecting the appropriate method, or combination of methods, to use for a given accident year. The ranges presented above represent the expected variability around the actuarially determined central estimate. The total range around our actuarially determined estimate varies from (11.7)% to 4.6%. As shown in the table below, since 2015 the variance in our originally estimated accident year loss reserves has ranged from (1.3)% deficient to 8.0% redundant as of December 31, 2020.

**Recent Variabilities of Incurred Losses and Settlement Expense, Net of Reinsurance**

<i>(In thousands)</i>	<b>Accident Year Data</b>				
	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>
As originally estimated	\$ 24,293	\$ 25,619	\$ 29,801	\$ 29,762	\$ 33,564
As estimated at December 31, 2020	22,354	25,952	29,802	28,048	33,958
Net cumulative (deficiency) redundancy	\$ 1,939	\$ (332)	\$ (1)	\$ 1,714	\$ (394)
% (deficiency) redundancy	8.0%	(1.3)%	(0.0)%	5.8%	(1.2)%

The table below summarizes the impact on equity, net of tax, from changes in estimates of net unpaid loss and settlement expense:

<i>(In thousands)</i>	December 31,			
	2020		2019	
	Aggregate Loss and Settlement Reserve	Percentage Change in Equity	Aggregate Loss and Settlement Reserve	Percentage Change in Equity
<b>Reserve Range for Unpaid Losses and Settlement Expense</b>				
Low End	\$ 42,860	6.2%	\$ 41,371	5.3%
Recorded	48,556	0.0%	45,802	0.0%
High End	50,780	(2.4)%	47,312	(1.8)%

If the net loss and settlement expense reserves were recorded at the high end of the actuarially-determined range as of December 31, 2020, the loss and settlement expense reserves would increase by \$2,224,000 before taxes. This increase in reserves would have the effect of decreasing net earnings and equity as of December 31, 2020 by \$1,757,000. If the loss and settlement expense reserves were recorded at the low end of the actuarially-determined range as of December 31, 2020, the net loss and settlement expense reserves at December 31, 2020 would be reduced by \$5.7 million with corresponding increases in net earnings and equity of \$4.5 million.

*Investments*

Debt securities are classified as available-for-sale (AFS) and reported at fair value as determined by management based upon quoted market prices or a recognized pricing service at the reporting date for those or similar investments. Changes in unrealized investment gains or losses on our AFS investments, net of applicable income taxes, are reflected directly in equity as a component of comprehensive earnings (loss) and, accordingly, have no effect on net earnings (loss). Equity securities are carried at fair value with subsequent changes in fair value recorded in net earnings effective January 1, 2019. Investment income is recognized when earned, and capital gains and losses are recognized when investments are sold, or other-than-temporarily impaired.

Corporate Bonds

The net unrealized gain in the Corporate bond portfolio increased about \$1.92 million from a gain of \$2.47 million at the end of 2019 to a gain of \$4.39 million at the end of 2020. This sharp increase in unrealized gains was driven by the sharp drop in Treasury rates in 2020 (5 year Treasury rate dropped 133 bps, 10 year Treasury rate dropped 100 bps) due to concerns over COVID-19 and the negative impact it would have on economic growth. This drop in yields drove prices up in all bonds, including Corporates.

Municipal Bonds

The net unrealized gain in the Municipal portfolio increased from \$778,000 at the end of 2019 to \$1.30 million, an increase of \$522,000. This increase was driven by the drop in Treasury rates. Throughout 2020, Treasury rates dropped across the curve, with the 5 year Treasury rate dropping 133 bps and the 10 year Treasury rate dropping 100 bps. This helped drive prices up on all bonds, including Municipals.

The fair value and unrealized losses for our securities that were temporarily impaired are as follows:

	December 31, 2020					
	Less than 12 Months		12 Months or Longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<i>(In thousands)</i>						
U.S. Treasury	\$ 299	\$ (1)	\$ —	\$ —	\$ 299	\$ (1)
MBS/ABS/CMBS	7,120	(116)	2,010	(17)	9,130	(133)
Corporate	1,740	(35)	—	—	1,740	(35)
Municipal	757	(16)	—	—	757	(16)
Total temporarily impaired fixed maturity securities	\$ 9,916	\$ (168)	\$ 2,010	\$ (17)	\$ 11,926	\$ (185)

	December 31, 2019					
	Less than 12 Months		12 Months or Longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<i>(In thousands)</i>						
U.S. Treasury	\$ —	\$ —	\$ 699	\$ (1)	\$ 699	\$ (1)
MBS/ABS/CMBS	6,399	(22)	5,057	(31)	11,456	(53)
Corporate	1,397	(9)	—	—	1,397	(9)
Municipal	1,969	(30)	—	—	1,969	(30)
Total temporarily impaired fixed maturity securities	\$ 9,765	\$ (61)	\$ 5,756	\$ (32)	\$ 15,521	\$ (93)



The unrealized losses as of December 31, 2020 and 2019 were primarily related to changes in the interest rate environment. Fair values of interest rate sensitive instruments may be affected by increases and decreases in prevailing interest rates which generally translate, respectively, into decreases and increases in fair values of fixed maturity investments. The fair values of interest rate sensitive instruments also may be affected by the credit worthiness of the issuer, prepayment options, relative values of other investments, the liquidity of the instrument, and other general market conditions.

We monitor our investment portfolio and review securities that have experienced a decline in fair value below cost to evaluate whether the decline is other than temporary. When assessing whether the amortized cost basis of the security will be recovered, we compare the present value of the cash flows likely to be collected, based on an evaluation of all available information relevant to the collectability of the security, to the amortized cost basis of the security. The shortfall of the present value of the cash flows expected to be collected in relation to the amortized cost basis is referred to as the "credit loss." If there is a credit loss, the impairment is considered to be other-than-temporary. If we identify that an other-than-temporary impairment loss has occurred, we then determine whether we intend to sell the security, or if it is more likely than not that we will be required to sell the security prior to recovering the amortized cost basis less any current-period credit losses. If we determine that we do not intend to sell, and it is not more likely than not that we will be required to sell the security, the amount of the impairment loss related to the credit loss will be recorded in earnings, and the remaining portion of the other-than-temporary impairment loss will be recognized in other comprehensive income (loss), net of tax. If we determine that we intend to sell the security, or that it is more likely than not that we will be required to sell the security prior to recovering its amortized cost basis less any current-period credit losses, the full amount of the other-than-temporary impairment (OTTI) will be recognized in earnings.

There were no other-than-temporary impairment losses recognized in net earnings during the years ended December 31, 2020 and 2019. Adverse investment market conditions, or poor operating results of underlying investments, could result in impairment charges in the future.

We use quoted values and other data provided by independent pricing services in our process for determining fair values of our investments. The evaluations of such pricing services represent an exit price and a good faith opinion as to what a buyer in the marketplace would pay for a security in a current sale. This pricing service provides us with one quote per instrument. For fixed maturity securities that have quoted prices in active markets, market quotations are provided. For fixed maturity securities that do not trade on a daily basis, the independent pricing service prepares estimates of fair value using a wide array of observable inputs including relevant market information, benchmark curves, benchmarking of like securities, sector groupings, and matrix pricing. The observable market inputs that our independent pricing service utilizes may include (listed in order of priority for use) benchmark yields, reported trades, broker-dealer quotes, issuer spreads, two-sided markets, benchmark securities, market bids/offers, and other reference data on markets, industry, and the economy. Additionally, the independent pricing service uses an option adjusted spread model to develop prepayment and interest rate scenarios. The pricing service did not use broker quotes in determining fair values of our investments.

Should the independent pricing service be unable to provide a fair value estimate, we would attempt to obtain a non-binding fair value estimate from a number of broker-dealers and review this estimate in conjunction with a fair value estimate reported by an independent business news service or other sources. In instances where only one broker-dealer provides a fair value for a fixed maturity security, we use that estimate. In instances where we are able to obtain fair value estimates from more than one broker-dealer, we would review the range of estimates and would select the most appropriate value based on the facts and circumstances. Should neither the independent pricing service nor a broker-dealer provide a fair value estimate, we would develop a fair value estimate based on cash flow analyses and other valuation techniques that utilize certain unobservable inputs. Accordingly, we would classify such a security as a Level 3 investment.

The fair value estimates of our investments provided by the independent pricing service at December 31, 2020 and December 31, 2019, respectively, were utilized, among other resources, in reaching a conclusion as to the fair value of our investments.

Management reviews the reasonableness of the pricing provided by the independent pricing service by employing various analytical procedures. We review all securities to identify recent downgrades, significant changes in pricing, and pricing anomalies on individual securities relative to other similar securities. This will include looking for relative consistency across securities in common sectors, durations, and credit ratings. This review will also include all fixed maturity securities rated lower than "A" by Moody's or S&P. If, after this review, management does not believe the pricing for any security is a reasonable estimate of fair value, then it will seek to resolve the discrepancy through discussions with the pricing service. In our review we did not identify any such discrepancies for the years ended December 31, 2020 and 2019, and no adjustments were made to the estimates provided by the pricing service. The classification within the fair value hierarchy of Accounting Standards Codification (ASC) Topic 820, Fair Value Measurement, is then confirmed based on the final conclusions from the pricing review.

### *Deferred Policy Acquisition Costs*

Certain acquisition costs consisting of direct and ceded commissions, premium taxes and certain other direct underwriting expenses that vary with and are primarily related to the production of business are deferred and amortized over the effective period of the related insurance policies as the underlying policy premiums are earned. At December 31, 2020 and December 31, 2019, deferred acquisition costs and the related unearned premium reserves were as follows:

<i>(In thousands)</i>	December 31, 2020		December 31, 2019	
Deferred acquisition costs	\$	5,430	\$	5,269
Unearned premium reserves		29,789		30,393

The method followed in computing deferred acquisition costs limits the amount of deferred costs to their estimated realizable value, which gives effect to the premium to be earned, related investment income, loss and settlement expenses, and certain other costs expected to be incurred as the premium is earned. Future changes in estimates, the most significant of which is expected loss and settlement expenses, may require adjustments to deferred policy acquisition costs. If the estimation of net realizable value indicates that the deferred acquisition costs are not recoverable, they would be written off.

### *Income Taxes*

We use the asset and liability method of accounting for income taxes. Deferred income taxes arise from the recognition of temporary differences between financial statement carrying amounts and the tax bases of our assets and liabilities. A valuation allowance is provided when it is more likely than not that some portion of the deferred tax asset will not be realized. The effect of a change in tax rates is recognized in the period of the enactment date.

We had a net deferred tax liability of \$1.2 million and \$39,000 at December 31, 2020 and 2019, respectively. A valuation allowance is required to be established for any portion of a deferred tax asset for which we believe it is more likely than not that it will not be realized. At December 31, 2020 and 2019, we had no valuation allowance with respect to a deferred tax asset.

We exercise significant judgment in evaluating the amount and timing of recognition of the resulting tax liabilities and assets. These judgments require us to make projections of future taxable income. The judgments and estimates we make in determining our deferred tax assets, which are inherently subjective, are reviewed on a continual basis as regulatory and business factors change. Any reduction in estimated future taxable income may require us to record an additional valuation allowance against our deferred tax assets.

As of December 31, 2020 and 2019, we had no material unrecognized tax benefits or accrued interest and penalties. Periods still subject to Internal Revenue Service (IRS) audit include 2017 through current year. There are currently no open tax exams. The tax return related to the year ended December 31, 2020 has not yet been filed.

### *Other Assets*

As of December 31, 2020 and 2019, other assets totaled \$1.3 million and \$1.2 million, respectively. The increase in other assets primarily relates to an increase in the Corporate Owned Life Insurance asset value as of December 31, 2020 compared to the same period of 2019. The Company owns life insurance policies on Arron K. Sutherland, President and Chief Executive Officer, and Norman D. Schmeichel, Vice President – Chief Information Officer.

### *Outstanding Debt Obligation*

ICC Holdings, Inc. secured a loan with a commercial bank in March 2017 in the amount of \$3.5 million and used the proceeds to repay ICC for the money borrowed by the ESOP. The term of the loan is five years bearing interest at 3.65% and the Company pledged stock and \$1.0 million of marketable assets as collateral for the loan.

In response to COVID-19, the Company obtained in March 2020 and May 2020 a \$6.0 million and a \$4.0 million loan, respectively, from the FHLBC as a precautionary measure to increase its cash position and compensate for potential reductions in premium receivable collections.

As of December 31, 2020 and 2019, outstanding debt balances totaled \$13,466,000 and \$3,475,000, respectively.

### *Revolving Line of Credit*

We maintained a revolving line of credit with a commercial bank, which permitted borrowing up to an aggregate principal amount of \$1.75 million. This facility was entered into during 2013 and expired August 5, 2020. The line of credit was priced at 30-day LIBOR plus 2% with a floor of 3.5%. In order to secure the lowest rate possible, the Company pledged marketable securities not to exceed \$5.0 million in the event the Company draws down on the line of credit. There was no interest paid on the line of credit during the years ended December 31, 2020 and December 31, 2019. There were no financial covenants governing this agreement.

Effective August 3, 2020, the Company replaced its expiring line of credit with a \$2.0 million revolving line of credit with another commercial bank, which renews annually and has a current expiration date of August 3, 2021. This new line of credit is priced at Prime plus 0.5%. The Company pledged \$2.0 million of business assets in the event the Company draws down on the line of credit. There are no financial covenants governing this line of credit.

For information regarding our reinsurance program, investment portfolio, unpaid losses and settlement information, see *Item 1. Business*.

### **ESOP**

In connection with our conversion and public offering, we established an ESOP. The ESOP borrowed from the Company to purchase 350,000 shares in the offering. The issuance of the shares to the ESOP resulted in a contra account established in the shareholder's equity section of the balance sheet for the unallocated shares at an amount equal to their \$10.00 per share purchase price.

The Company may make discretionary contributions to the ESOP and pay dividends on unallocated shares to the ESOP. The ESOP uses funds it receives to repay the loan. When loan payments are made, ESOP shares are allocated to participants based on relative compensation and expense is recorded. The Company contributed \$294,000 and \$289,000 to the ESOP during the twelve months ended December 31, 2020 and 2019, respectively.

A compensation expense charge is booked monthly during each year for the shares committed to be allocated to participants that year, determined with reference to the fair market value of our stock at the time the commitment to allocate the shares is accrued and recognized. For the year ended December 31, 2020, we recognized compensation expense of \$283,000 related to 23,437 shares of our common stock that were committed to be released to participants' accounts for the year ended December 31, 2020. Of the 23,437 shares committed to be released, 1,985 shares were committed on December 31, 2020 and had no impact on the weighted average common shares outstanding for the year ended December 31, 2020. For the year ended December 31, 2019, we recognized compensation expense of \$324,000 related to 23,437 shares of our common stock that were committed to be released to participants' accounts for the year ended December 31, 2019. Of the 23,437 shares committed to be released, 1,991 shares were committed on December 31, 2019 and had no impact on the weighted average common shares outstanding for the year ended December 31, 2019. The fair value of the unearned ESOP shares as of December 31, 2020 and December 31, 2019 was \$3,687,000 and \$3,963,000, respectively.

### **Restricted Stock Units**

RSUs were granted for the first time in February 2018 with additional RSUs being granted in March 2019 and April 2020. RSUs have a grant date value equal to the closing price of the Company's stock on the dates the shares are granted. The RSUs vest 1/3 over three years from the date of grant.

As of December 31, 2020, 11,700, 13,071 and 18,040 RSUs have been granted at a fair market value of \$15.10, \$13.70 and \$11.03, respectively. As of December 31, 2019, 11,700 and 13,071 RSUs have been granted at a fair market value of \$15.10 and \$13.70 per share, respectively. We recognized \$172,000 and \$108,000 of expense on these units in the twelve months ended December 31, 2020 and 2019, respectively. Total unrecognized compensation expense relating to outstanding and unvested RSUs was \$224,000 and \$197,000 as of December 31, 2020 and 2019, respectively, which is recognized over the remainder of the three-year vesting periods.

### **Liquidity and Capital Resources**

We generate sufficient funds from our operations and maintain a high degree of liquidity in our investment portfolio to meet the demands of claim settlements and operating expenses. The primary sources of funds are premium collections, investment earnings and maturing investments.

In response to COVID-19, the Company obtained in March 2020 and May 2020 a \$6.0 million loan and a \$4.0 million loan, respectively, from the Federal Home Loan Bank of Chicago (FHLBC) as a precautionary measure to increase its cash position and compensate for potential reductions in premium receivable collections. On July 30, 2020, the Company secured through the FHLBC a \$4.0 million loan that becomes effective May 3, 2021, upon the maturity of the existing \$4.0 million FHLBC loan. No collateral was pledged for this forward advance. The Company has borrowing capacity up to approximately \$37 million in the aggregate from the FHLBC.

In April 2020, the Company obtained a \$1.6 million loan (the PPP loan) from a commercial bank pursuant to the federally authorized Paycheck Protection Program (Program) administered by the Small Business Administration (the SBA). The Company applied for loan forgiveness in the fourth quarter of 2020 and received full forgiveness from the SBA. Both the \$1.6 million in principal and \$11,000 in accrued interest were forgiven effective December 30, 2020 and recognized as a non-taxable gain on extinguishment of debt.

In addition to both operational funding and the recent loan proceeds, we maintained a revolving line of credit with a commercial bank, which permitted borrowing up to an aggregate principal amount of \$1.75 million. This line of credit expired August 5, 2020 and was replaced, effective August 3, 2020, with a \$2.0 million revolving line of credit with another commercial bank. The Company's access to readily available funds is expected to sufficiently support the Company's operational needs.

We maintain investment and reinsurance programs that are intended to provide sufficient funds to meet our obligations without forced sales of investments. We maintain a portion of our investment portfolio in relatively short-term and highly liquid assets to ensure the availability of funds.

Cash flows from continuing operations for the years ended December 31, 2019 and 2018 were as follows:

<i>(In thousands)</i>	<b>Year Ended December 31,</b>	
	<b>2020</b>	<b>2019</b>
Net cash provided by operating activities	\$ 1,613	\$ 2,532
Net cash used in investing activities	(13,111)	(394)
Net cash provided by (used in) financing activities	11,470	(156)
Net (decrease) increase in cash and cash equivalents	\$ (28)	\$ 1,982

The Parent Company's principal source of liquidity is dividend payments and other fees received from ICC, Beverage Insurance Agency Inc. and ICC Realty, LLC. ICC is restricted by the insurance laws of Illinois as to the amount of dividends or other distributions it may pay to us. Under Illinois law, there is a maximum amount that may be paid by ICC during any twelve-month period. ICC may pay dividends to us after notice to, but without prior approval of the Illinois Department of Insurance in an amount "not to exceed" the greater of (i) 10% of the surplus as regards policyholders of ICC as reported on its most recent annual statement filed with the Illinois Department of Insurance, or (ii) the statutory net income of ICC for the period covered by such annual statement. Dividends in excess of this amount are considered "extraordinary" and are subject to the approval of the Illinois Department of Insurance.

The amount available for payment of dividends from ICC in 2021 without the prior approval of the Illinois Department of Insurance is approximately \$5.9 million based upon the insurance company's 2020 annual statement. Prior to its payment of any dividend, ICC is required to provide notice of the dividend to the Illinois Department of Insurance. This notice must be provided to the Illinois Department of Insurance 30 days prior to the payment of an extraordinary dividend and 10 days prior to the payment of an ordinary dividend. The Illinois Department of Insurance has the power to limit or prohibit dividend payments if ICC is in violation of any law or regulation. These restrictions or any subsequently imposed restrictions may affect our future liquidity.

The following table summarizes, as of December 31, 2020, our future payments under contractual obligations and estimated claims and claims related payments for continuing operations. As of December 31, 2020, the Company had received 1,289 claims for business interruption related to COVID-19. Based on policy language, the Company does not anticipate that coverage will be triggered for these property claims requiring loss payment.

<i>(In thousands)</i>	<b>Payments Due by Period</b>				
	<b>Total</b>	<b>Less than 1 year</b>	<b>1-3 years</b>	<b>3-5 years</b>	<b>More than 5 years</b>
Estimated gross loss and settlement expense payments	\$ 61,576	\$ 22,064	\$ 21,585	\$ 11,994	\$ 5,933
Debt obligations	18,172	4,245	3,862	10,065	-
Operating lease obligations	94	41	53	-	-
Total	<u>\$ 79,842</u>	<u>\$ 26,350</u>	<u>\$ 25,500</u>	<u>\$ 22,059</u>	<u>\$ 5,933</u>

The timing of the amounts of the gross loss and settlement expense payments is an estimate based on historical experience and the expectations of future payment patterns. However, the timing of these payments may vary from the amounts stated above.

#### **Off-Balance Sheet Arrangements**

We have no off-balance sheet arrangements that have, or are reasonably likely to have, a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures, or capital reserves.

#### **Recently Issued Accounting Pronouncements**

For a discussion of new accounting pronouncements affecting us, see *Note 1 – Summary of Significant Accounting Policies* to the consolidated financial statements.

**Item 7A. Quantitative and Qualitative Information about Market Risk***Market Risk*

Market risk is the risk that we will incur losses due to adverse changes in the fair value of financial instruments. We have exposure to three principal types of market risk through our investment activities: interest rate risk, credit risk and equity risk. Our primary market risk exposure is to changes in interest rates. We have not entered, and do not plan to enter, into any derivative financial instruments for hedging interest rate risk, trading or speculative purposes.

*Interest Rate Risk*

Interest rate risk is the risk that we will incur economic losses due to adverse changes in interest rates. Our exposure to interest rate changes primarily results from our significant holdings of fixed rate investments. Fluctuations in interest rates have a direct impact on the fair value of these securities.

The average maturity of the debt securities in our investment portfolio at December 31, 2020, was 8.38 years. Our debt securities investments include U.S. government bonds, securities issued by government agencies, obligations of state and local governments and governmental authorities, and corporate bonds, most of which are exposed to changes in prevailing interest rates and which may experience moderate fluctuations in fair value resulting from changes in interest rates. We carry these investments as available for sale. This allows us to manage our exposure to risks associated with interest rate fluctuations through active review of our investment portfolio by our management and board of directors and consultation with our third party investment managers.

Fluctuations in near-term interest rates could have an impact on our results of operations and cash flows. Certain securities may have call features. In a declining interest rate environment these securities may be called by their issuer and replaced with securities bearing lower interest rates. If we are required to sell these securities in a rising interest rate environment we may recognize losses.

As a general matter, we attempt to match the durations of our assets with the durations of our liabilities. Our investment objectives include maintaining adequate liquidity to meet our operational needs, optimizing our after-tax investment income, and our after-tax total return, all of which are subject to our tolerance for risk.

The table below shows the interest rate sensitivity of our fixed maturity investments measured in terms of fair value (which is equal to the carrying value for all of our investment securities that are subject to interest rate changes):

<b>Hypothetical Change in Interest Rates</b> <i>(In thousands)</i>	<b>December 31, 2020</b>	
	<b>Estimated Change in Fair Value</b>	<b>Fair Value</b>
200 basis point increase	\$ (10,437)	\$ 95,304
100 basis point increase	(5,329)	100,412
No change	—	105,741
100 basis point decrease <sup>1</sup>	3,405	109,146
200 basis point decrease <sup>1</sup>	4,822	110,563

<sup>1</sup>Assumes U.S. rates are floored at 0%

*Credit Risk*

Credit risk is the potential economic loss principally arising from adverse changes in the financial condition of a specific debt issuer. We address this risk by investing primarily in fixed maturity securities that are rated investment grade and at least 70% of our investment securities must be rated at least "A" by Moody's or an equivalent rating quality. We also independently, and through our independent third party investment managers, monitor the financial condition of all of the issuers of fixed maturity securities in the portfolio. To limit our exposure to risk, we employ diversification rules that limit the credit exposure to any single issuer or asset class.

*Equity Risk*

Equity price risk is the risk that we will incur economic losses due to adverse changes in equity prices.

**Impact of Inflation**

Inflation increases our customers' needs for property and casualty insurance coverage due to the increase in the value of the property covered and any potential liability exposure. Inflation also increases claims incurred by property and casualty insurers as property repairs, replacements and medical expenses increase. These cost increases reduce profit margins to the extent that rate increases are not implemented on an adequate and timely basis. We establish property and casualty insurance premium levels before the amounts of loss and loss expenses, or the extent to which inflation may impact these expenses, are known. Therefore, we attempt to anticipate the potential impact of inflation when establishing rates. Because inflation has remained relatively low in recent years, financial results have not been significantly affected by it.

**Item 8. Financial Statements and Supplementary Data**

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**Report of Independent Registered Public Accounting Firm**

Audit Committee, Board of Directors, and Shareholders  
ICC Holdings, Inc. and Subsidiaries

***Opinion on the Financial Statements***

We have audited the accompanying consolidated balance sheets of ICC Holdings, Inc. and Subsidiaries (the Company) as of December 31, 2020 and 2019, and the related consolidated statements of earnings, comprehensive earnings, stockholders' equity, and cash flows, for the years then ended, and the related notes and financial statement schedules listed in Item 15 of the Company's Form 10-K (collectively referred to as the "financial statements"). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2020 and 2019, and the results of its operations and its cash flows for each of the years then ended, in conformity with accounting principles generally accepted in the United States of America.

***Basis for Opinion***

These consolidated financial statements are the responsibility of the entity's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audits we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control over financial reporting. Accordingly, we express no such opinion.

Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.



We have served as Illinois Casualty Company's auditor since 2019.

Park Ridge, IL

March 30, 2021

**ICC Holdings, Inc. and Subsidiaries  
Consolidated Balance Sheets**

	As of	
	December 31, 2020	December 31, 2019
<b>Assets</b>		
Investments and cash:		
Fixed maturity securities (amortized cost - \$98,753,027 at 12/31/2020 and \$88,348,415 at 12/31/2019)	\$ 105,740,566	\$ 92,087,572
Common stocks at fair value	14,724,814	14,448,773
Preferred stocks at fair value	1,683,892	—
Other invested assets	1,772,867	877,900
Property held for investment, at cost, net of accumulated depreciation of \$465,364 at 12/31/2020 and \$332,218 at 12/31/2019	5,399,826	4,353,713
Cash and cash equivalents	6,598,842	6,626,585
<b>Total investments and cash</b>	<b>135,920,807</b>	<b>118,394,543</b>
Accrued investment income	660,793	646,504
Premiums and reinsurance balances receivable, net of allowances for uncollectible amounts of \$150,000 at 12/31/2020 and \$100,000 at 12/31/2019	23,506,171	22,368,526
Ceded unearned premiums	860,905	822,818
Reinsurance balances recoverable on unpaid losses and settlement expenses, net of allowances for uncollectible amounts of \$0 at 12/31/2020 and 12/31/2019	13,019,865	11,036,170
Income taxes - current	372,986	192,559
Deferred policy acquisition costs, net	5,429,620	5,269,256
Property and equipment, at cost, net of accumulated depreciation of \$6,079,728 at 12/31/2020 and \$5,619,706 at 12/31/2019	2,860,331	3,033,348
Other assets	1,307,794	1,239,794
<b>Total assets</b>	<b>\$ 183,939,272</b>	<b>\$ 163,003,518</b>
<b>Liabilities and Equity</b>		
Liabilities:		
Unpaid losses and settlement expenses	\$ 61,575,666	\$ 56,838,307
Unearned premiums	29,788,834	30,392,817
Reinsurance balances payable	371,195	374,998
Corporate debt	13,465,574	3,475,088
Accrued expenses	3,472,511	4,216,988
Income taxes - deferred	1,231,271	39,213
Other liabilities	1,290,532	1,324,273
<b>Total liabilities</b>	<b>111,195,583</b>	<b>96,661,684</b>
Equity:		
Common stock <sup>1</sup>	35,000	35,000
Treasury stock, at cost <sup>2</sup>	(3,153,838)	(3,146,576)
Additional paid-in capital	32,780,436	32,703,209
Accumulated other comprehensive earnings, net of tax	5,520,091	2,953,936
Retained earnings	40,140,115	36,608,750
Less: Unearned Employee Stock Ownership Plan shares at cost <sup>3</sup>	(2,578,115)	(2,812,485)
<b>Total equity</b>	<b>72,743,689</b>	<b>66,341,834</b>
<b>Total liabilities and equity</b>	<b>\$ 183,939,272</b>	<b>\$ 163,003,518</b>

<sup>1</sup> Par value \$0.01; authorized: 2020 – 10,000,000 shares and 2019 – 10,000,000 shares; issued: 2020 – 3,500,000 and 2019 – 3,500,000 shares; outstanding: 2020 – 3,033,314 and 2019 – 3,014,941 shares.

<sup>2</sup> 2020 – 208,875 shares and 2019 – 203,811 shares

<sup>3</sup> 2020 – 257,811 shares and 2019 – 281,248 shares

See accompanying notes to consolidated financial statements.

**ICC Holdings, Inc. and Subsidiaries**  
**Consolidated Statements of Earnings and Comprehensive Earnings**

	For the Twelve-Months Ended December 31,	
	2020	2019
Net premiums earned	\$ 49,689,202	\$ 52,841,766
Net investment income	3,497,702	3,185,153
Net realized investment (losses) gains	(245,323)	1,200,765
Net unrealized gains on equity securities	2,167,417	2,350,513
Gain on extinguishment of debt	1,641,299	—
Other loss	(231,024)	(53,297)
Consolidated revenues	56,519,273	59,524,900
Losses and settlement expenses	32,561,988	33,714,837
Policy acquisition costs and other operating expenses	18,529,446	20,020,005
Interest expense on debt	207,719	128,790
General corporate expenses	641,763	579,708
Total expenses	51,940,916	54,443,340
Earnings before income taxes	4,578,357	5,081,560
Income tax expense:		
Current	537,078	568,893
Deferred	509,915	218,322
Total income tax expense	1,046,993	787,215
Net earnings	\$ 3,531,364	\$ 4,294,345
Earnings per share:		
Basic:		
Basic net earnings per share	\$ 1.17	\$ 1.43
Diluted:		
Diluted net earnings per share	\$ 1.16	\$ 1.42
Weighted average number of common shares outstanding:		
Basic	3,027,903	3,008,564
Diluted	3,041,898	3,013,867
Net earnings	\$ 3,531,364	\$ 4,294,345
Other comprehensive earnings, net of tax		
Unrealized gains and losses on fixed maturity securities:		
Unrealized holding gains arising during the period, net of income tax expense of \$802,634 in 2020 and \$902,092 in 2019	\$ 3,019,434	\$ 3,393,585
Reclassification adjustment for gains included in net income, net of income tax expense of \$120,492 in 2020 and \$59,802 in 2019	(453,279)	(224,970)
Total other comprehensive earnings	2,566,155	3,168,615
Comprehensive earnings	\$ 6,097,519	\$ 7,462,960

See accompanying notes to consolidated financial statements.

**ICC Holdings, Inc. and Subsidiaries**  
**Consolidated Statements of Stockholders' Equity**

	Common stock	Treasury stock	Unearned ESOP	Additional paid-in capital	Retained earnings	Accumulated other comprehensive earnings (loss)	Total equity
<b>Balance, January 1, 2019</b>	\$ 35,000	\$ (2,999,995)	\$ (3,046,855)	\$ 32,505,423	\$ 33,680,702	\$ (1,580,976)	\$ 58,593,299
Cumulative-effect adjustment from ASU 2016-01 <sup>1</sup>	—	—	—	—	(1,366,297)	1,366,297	—
Purchase of treasury stock	—	(146,581)	—	—	—	—	(146,581)
Net earnings	—	—	—	—	4,294,345	—	4,294,345
Other comprehensive earnings, net of tax	—	—	—	—	—	3,168,615	3,168,615
Restricted stock unit expense	—	—	—	108,115	—	—	108,115
ESOP compensation expense	—	—	234,370	89,671	—	—	324,041
<b>Balance, December 31, 2019</b>	\$ 35,000	\$ (3,146,576)	\$ (2,812,485)	\$ 32,703,209	\$ 36,608,750	\$ 2,953,936	\$ 66,341,834
Purchase of treasury stock	—	(150,642)	—	—	—	—	(150,642)
Net earnings	—	—	—	—	3,531,365	—	3,531,365
Other comprehensive earnings, net of tax	—	—	—	—	—	2,566,155	2,566,155
Restricted stock unit expense	—	143,380 <sup>2</sup>	—	28,375	—	—	171,755
ESOP compensation expense	—	—	234,370	48,852	—	—	283,222
<b>Balance, December 31, 2020</b>	\$ 35,000	\$ (3,153,838)	\$ (2,578,115)	\$ 32,780,436	\$ 40,140,115	\$ 5,520,091	\$ 72,743,689

<sup>1</sup>See discussion of Accounting Standards Update 2016-01 adoption in Note 1 - Summary of Significant Accounting Policies

<sup>2</sup>Amount represents restricted stock units that have fully vested in the period

See accompanying notes to consolidated financial statements.

**ICC Holdings, Inc. and Subsidiaries**  
**Consolidated Statements of Cash Flows**

	Twelve-Month Periods Ended December 31,	
	2020	2019
<b>Cash flows from operating activities:</b>		
Net earnings	\$ 3,531,364	\$ 4,294,345
Adjustments to reconcile net earnings to net cash provided by operating activities		
Net realized investment losses (gains)	245,323	(1,200,765)
Net unrealized gains on equity securities	(2,167,417)	(2,350,513)
Depreciation	684,744	794,506
Deferred income tax	509,915	218,322
Amortization of bond premium and discount	292,502	257,685
Stock-based compensation expense	454,977	432,156
Paycheck Protection Program loan forgiveness	(1,641,299)	—
Change in:		
Accrued investment income	(14,289)	1,817
Premiums and reinsurance balances receivable	(1,137,645)	(964,182)
Ceded unearned premiums	(38,087)	(26,753)
Reinsurance balances payable	(3,803)	(618,006)
Reinsurance balances recoverable	(1,983,695)	(4,300,206)
Deferred policy acquisition costs	(160,364)	(22,068)
Unpaid losses and settlement expenses	4,737,359	5,390,867
Unearned premiums	(603,983)	420,194
Accrued expenses	(744,477)	(319,230)
Current federal income tax	(180,427)	654,712
Other	(167,351)	(131,331)
Net cash provided by operating activities	<u>1,613,347</u>	<u>2,531,550</u>
<b>Cash flows from investing activities:</b>		
Purchases of:		
Fixed maturity securities, available-for-sale	(27,284,955)	(26,101,621)
Common stocks	(4,300,890)	(7,563,198)
Preferred stocks	(1,768,862)	—
Other invested assets	(995,567)	(738,300)
Property held for investment	(1,276,802)	(876,833)
Property and equipment	(385,966)	(444,430)
Proceeds from sales, maturities and calls of:		
Fixed maturity securities, available-for-sale	17,174,787	27,033,200
Common stocks	5,224,984	8,238,753
Preferred stocks	297,609	—
Other invested assets	100,000	—
Property held for investment	86,145	—
Property and equipment	18,783	58,779
Net cash used in investing activities	<u>(13,110,734)</u>	<u>(393,650)</u>
<b>Cash flows from financing activities:</b>		
Proceeds from loans	11,629,800	—
Repayments of borrowed funds	(9,514)	(9,518)
Purchase of treasury stock	(150,642)	(146,581)
Net cash provided by (used in) financing activities	<u>11,469,644</u>	<u>(156,099)</u>
Net (decrease) increase in cash and cash equivalents	<u>(27,743)</u>	<u>1,981,801</u>
Cash and cash equivalents at beginning of year	6,626,585	4,644,784
Cash and cash equivalents at end of period	<u>\$ 6,598,842</u>	<u>\$ 6,626,585</u>
<b>Supplemental information:</b>		
Federal income tax paid (recovered)	\$ 718,000	\$ (164,543)
Interest paid	200,500	128,800
Non-cash transaction: Paycheck Protection Program loan forgiveness	1,641,299	—

See accompanying notes to consolidated financial statements.

## Notes to Consolidated Financial Statements

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### A. DESCRIPTION OF BUSINESS

ICC Holdings, Inc. is a Pennsylvania corporation that was organized in 2016. As used in these financial statements, references to the “Company,” “we,” “us,” and “our” refer to the consolidated group. In March 2017, the Company’s stock began trading on the NASDAQ Capital Market under the ticker symbol “ICCH”. On a stand-alone basis ICC Holdings, Inc. is referred to as the “Parent Company.” The consolidated group consists of the holding company, ICC Holdings, Inc.; ICC Realty, LLC, a real estate services and holding company; Beverage Insurance Agency, Inc., a non-insurance subsidiary; Estrella Innovative Solutions, Inc., an outsourcing company; and Illinois Casualty Company (ICC), an operating insurance company. ICC is an Illinois domiciled company.

We are a specialty insurance carrier primarily underwriting commercial multi-peril, liquor liability, workers’ compensation, and umbrella liability coverages for the food and beverage industry through our subsidiary insurance company, ICC. ICC writes business in Arizona, Colorado, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Ohio, Pennsylvania, and Wisconsin and markets through independent agents. Approximately 25.1% and 26.1% of the premium was written in Illinois for the years ended December 31, 2020 and December 31, 2019, respectively. The Company operates as a single segment.

#### B. PRINCIPLES OF CONSOLIDATION AND BASIS OF PRESENTATION

The accompanying consolidated financial statements were prepared in conformity with U.S. generally accepted accounting principles (GAAP), which differ in some respects from those followed in reports to insurance regulatory authorities. The consolidated financial statements include the accounts of our subsidiaries. All significant intercompany balances and transactions have been eliminated.

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet, revenues and expenses for the periods then ended, and the accompanying notes to the consolidated financial statements. Such estimates and assumptions could change in the future as more information becomes known which could impact the amounts reported and disclosed herein. The most significant of these amounts is the liability for unpaid losses and settlement expenses. Other estimates include investment valuation and other-than-temporary impairments (OTTIs), reinsurance recoverables and the collectability of reinsurance balances, recoverability of deferred tax assets, and deferred policy acquisition costs. These estimates and assumptions are based on management’s best estimates and judgment. Management evaluates its estimates and assumptions on an ongoing basis using historical experience and other factors, including the current economic environment, which management believes to be reasonable under the circumstances. Management adjusts such estimates and assumptions when facts and circumstances dictate. Although recorded estimates are supported by actuarial computations and other supportive data, the estimates are ultimately based on expectations of future events. As future events and their effects cannot be determined with precision, actual results could differ significantly from these estimates. Changes in those estimates resulting from continuing changes in the economic environment will be reflected in the consolidated financial statements in future periods.

#### C. INVESTMENTS

##### AVAILABLE-FOR-SALE SECURITIES

Debt securities are classified as available-for-sale (AFS) and reported at fair value. Unrealized gains and losses on these securities are excluded from net earnings but are recorded as a separate component of comprehensive earnings and shareholders’ equity, net of deferred income taxes.

##### EQUITY SECURITIES

Equity securities include common stock, mutual funds, and non-redeemable preferred stock. Equity securities are carried at fair value with subsequent changes in fair value recorded in net earnings effective January 1, 2019.

## *OTHER-THAN-TEMPORARY IMPAIRMENT*

Under current accounting standards, an OTTI write-down of fixed maturity securities, where fair value is below amortized cost, is triggered by circumstances where (1) an entity has the intent to sell a security, (2) it is more likely than not that the entity will be required to sell the security before recovery of its amortized cost basis or (3) the entity does not expect to recover the entire amortized cost basis of the security. If an entity intends to sell a security in a loss position or if it is more likely than not the entity will be required to sell the security before recovery, an OTTI write-down is recognized in earnings equal to the difference between the security's amortized cost and its fair value. If an entity does not intend to sell the security or it is not more likely than not that it will be required to sell the security before recovery, the OTTI write-down is separated into an amount representing the credit loss, which is recognized in earnings, and the amount related to all other factors is recognized in other comprehensive income. Impairment losses result in a reduction of the underlying investment's cost basis.

The Company regularly evaluates its fixed maturity securities using both quantitative and qualitative criteria to determine impairment losses for other-than-temporary declines in the fair value of the investments. The following are the key factors for determining if a security is other-than-temporarily impaired:

- The extent to which the fair value is less than cost,
- The assessment of significant adverse changes to the cash flows on a fixed maturity investment,
- The occurrence of a discrete credit event resulting in the issuer defaulting on a material obligation, the issuer seeking protection from creditors under the bankruptcy laws, the issuer proposing a voluntary reorganization under which creditors are asked to exchange their claims for cash or securities having a fair value substantially lower than par value,
- The probability that the Company will recover the entire amortized cost basis of the fixed income securities prior to maturity, or
- The ability and intent to hold fixed maturity securities until maturity.

Quantitative and qualitative criteria are considered to varying degrees depending on the sector the analysis is being performed. The sectors are as follows:

### **Corporates**

The Company performs a qualitative evaluation of holdings that fall below the price threshold. The analysis begins with an opinion of industry and competitive position. This includes an assessment of factors that enable the profit structure of the business (e.g., reserve profile for exploration and production companies), competitive advantage (e.g., distribution system), management strategy, and an analysis of trends in return on invested capital. Analysts may also review other factors to determine whether an impairment exists including liquidity, asset value cash flow generation, and industry multiples.

### **Municipals**

The Company analyzes the screened impairment candidates on a quantitative and qualitative basis. This includes an assessment of the factors that may be contributing to the unrealized loss and whether the recovery value is greater or less than current market value.

### **Structured Securities**

The "stated assumptions" analytic approach relies on actual 6-month average collateral performance measures (voluntary prepayment rate, gross default rate, and loss severity) sourced through third party data providers or remittance reports. The analysis applies the stated assumptions throughout the remaining term of the transaction using forecasted cashflows, which are then applied through the transaction structure (reflecting the priority of payments and performance triggers) to determine whether there is a loss to the security ("Loss to Tranche"). For securities or sectors for which no actual loss or minimal loss has been observed (certain Prime Residential Mortgage Backed Securities (RMBS) and Commercial Mortgage Backed Securities (CMBS), for example), sector-based assumptions are applied, or an alternative quantitative or qualitative analysis is performed.

## *INVESTMENT INCOME*

Interest on fixed maturities and short-term investments is credited to earnings on an accrual basis. Premiums and discounts are amortized or accreted over the lives of the related fixed maturities. Dividends on equity securities are credited to earnings on the ex-dividend date. Realized gains and losses on disposition of investments are based on specific identification of the investments sold on the settlement date, which does not differ significantly from trade date accounting.

*D. OTHER INVESTED ASSETS*

Other invested assets include privately held investments and promissory notes. Privately held investments are carried at cost and given that there is no readily available market for these to trade in, management believes cost accurately reflects fair value. The promissory notes are carried at cost which management believes reflects fair value.

*E. PROPERTY HELD FOR INVESTMENT*

Property held for investment purposes is initially recorded at the purchase price, which is generally fair value, and is subsequently reported at cost less accumulated depreciation. Buildings are depreciated on a straight-line basis over the estimated useful life of the building, which we estimate to be 39 years. Income from property held for investment is reported as net investment income.

*F. CASH AND CASH EQUIVALENTS*

Cash consists of uninvested balances in bank accounts. Cash equivalents consist of investments with original maturities of 90 days or less, primarily AAA-rated prime and government money market funds. Cash equivalents are carried at cost, which approximates fair value. The Company has not experienced losses on these instruments. We maintain cash balances primarily at one bank, which is insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000. During the normal course of business, balances are maintained above the FDIC insurance limit.

*G. REINSURANCE*

Ceded unearned premiums and reinsurance balances recoverable on paid and unpaid losses and settlement expenses are reported separately as assets instead of being netted with the related liabilities, since reinsurance does not relieve us of our legal liability to our policyholders.

Quarterly, the Company monitors the financial condition of its reinsurers. The Company's monitoring efforts include, but are not limited to, the review of annual summarized reinsurer financial data and analysis of the credit risk associated with reinsurance balances recoverable by monitoring the A.M. Best and Standard & Poor's (S&P) ratings. In addition, the Company subjects its reinsurance recoverables to detailed recoverable tests, including an analysis based on average default by A.M. Best rating. Based upon the review and testing, the Company's policy is to charge to earnings, in the form of an allowance, an estimate of unrecoverable amounts from reinsurers. This allowance is reviewed on an ongoing basis to ensure that the amount makes a reasonable provision for reinsurance balances that the Company may be unable to recover.

*H. POLICY ACQUISITION COSTS*

The Company defers commissions, premium taxes, and certain other costs that are incrementally or directly related to the successful acquisition of new or renewal insurance contracts. Acquisition-related costs may be deemed ineligible for deferral when they are based on contingent or performance criteria beyond the basic acquisition of the insurance contract or when efforts to obtain or renew the insurance contract are unsuccessful. All eligible costs are capitalized and charged to expense in proportion to premium revenue recognized. The method followed in computing deferred policy acquisition costs limits the amount of such deferred costs to their estimated realizable value. This deferral methodology applies to both gross and ceded premiums and acquisition costs.



**I. PROPERTY AND EQUIPMENT**

Property and equipment are presented at cost, less accumulated depreciation, and are depreciated using accelerated methods for financial statement purposes for a period based on their economic life. Computer equipment is depreciated over 3 years and equipment over a range of 5 to 7 years. Buildings are depreciated over 39 years and related improvements over 15 years. Annually, the Company reviews the major asset classes held for impairment. For the years ended December 31, 2020 and 2019, the Company recognized no impairments. Property and equipment are summarized as follows:

	As of	
	December 31, 2020	December 31, 2019
Automobiles	\$ 530,722	\$ 505,788
Furniture and fixtures	491,766	457,218
Computer equipment and software	3,971,272	3,823,416
Home office	3,946,299	3,866,632
Total cost	8,940,059	8,653,054
Accumulated depreciation	(6,079,728)	(5,619,706)
Net property and equipment	\$ 2,860,331	\$ 3,033,348

**J. UNPAID LOSSES AND SETTLEMENT EXPENSES**

The liability for unpaid losses and settlement expenses represents estimates of both reported and unreported claims and related expenses. The estimates are based on various actuarial reserving methodologies and other assumptions related to the ultimate cost to settle such claims. The reserving methodologies used are Loss Development for paid and incurred loss and settlement expense, Expected Loss Ratio for ultimate loss and settlement expense, Bornhuetter-Ferguson (B-F) for paid and incurred loss, and A&OE (also known as the "Wendy Johnson Method") for unpaid adjusting and other expense. The assumptions used are subject to occasional changes due to evolving economic, social, and political conditions. There were no changes to the core methodologies used as of December 31, 2020.

All estimates are periodically reviewed and, as experience develops and new information becomes known, the reserves are adjusted as necessary. Such adjustments are reflected in the results of operations in the period in which they are determined. Due to the inherent uncertainty in estimating reserves for losses and settlement expenses, there can be no assurance that the ultimate liability will not exceed recorded amounts. If actual liabilities do exceed recorded amounts, there will be an adverse effect. Based on the current assumptions used in estimating reserves, we believe that our overall reserve levels at December 31, 2020, make a reasonable provision to meet our future obligations. See *Note 7 – Unpaid Losses and Settlement Expenses* for further discussion.

**K. PREMIUMS**

Premiums are recognized ratably over the term of the contracts, net of ceded reinsurance. Unearned premiums represent the portion of premiums written relative to the unexpired terms of coverage. Unearned premiums are calculated on a daily pro rata basis. A premium deficiency reserve should be recognized if the sum of expected claim costs and claim adjustment expenses, expected dividends to policyholders, unamortized acquisition costs, and maintenance costs exceeds related unearned premiums. The Company utilizes anticipated investment income as a factor in its premium deficiency calculation. The Company concluded that no premium deficiency adjustments were necessary in either of the years ended December 31, 2020 and 2019.

**L. GENERAL CORPORATE EXPENSES**

General corporate expenses consist primarily of real estate and occupancy costs, such as utilities and maintenance. These costs do not vary significantly with premium volume but rather with square footage of real estate owned.

**M. INCOME TAXES**

The Company files a consolidated federal income tax return. Federal income taxes are accounted for using the asset and liability method under which deferred income taxes are recognized for the tax consequences of “temporary differences” by applying enacted statutory tax rates applicable to future years to differences between the financial statement carrying amounts and the tax bases of existing assets and liabilities, operating losses and tax credit carry forwards. The effect on deferred taxes for a change in tax rates is recognized in income in the period that includes the enactment date. Deferred tax assets are reduced by a valuation allowance if it is more likely than not all or some of the deferred tax assets will not be realized.

The Company considers uncertainties in income taxes and recognizes those in its consolidated financial statements as required. As it relates to uncertainties in income taxes, unrecognized tax benefits, including interest and penalty accruals, are not considered material to the consolidated financial statements. Also, no tax uncertainties are expected to result in significant increases or decreases to unrecognized tax benefits within the next 12-month period. Penalties and interest related to income tax uncertainties, should they occur, would be included in income tax expense in the period in which they are incurred.

ICC is subject to minimal state income tax liabilities. On a state basis, since the majority of income is from insurance operations, the Company pays premium taxes in lieu of state income tax. Premium taxes are a component of policy acquisition costs and calculated as a percentage of gross premiums written.

**N. EMPLOYEE STOCK OWNERSHIP PLAN**

The Company recognizes employee stock ownership plan (ESOP) compensation expense ratably during each year for the shares committed to be allocated to participants that year. This expense is determined by the fair market value of our stock at the time the commitment to allocate the shares is accrued and recognized. For purposes of balance sheet disclosures of shares outstanding, the Company includes only the number of ESOP shares that have been committed to be released for the period. For purposes of calculating earnings per share, the Company includes the weighted average ESOP shares committed to be released for the period. The ESOP covers all employees who have worked a minimum of 1,000 hours in the plan year.

**O. EARNINGS PER SHARE**

Basic and diluted earnings per share (EPS) are calculated by dividing earnings available to common shareholders by the weighted average number of common shares outstanding during the period. The denominator for basic and diluted EPS includes ESOP shares committed to be released. Dilutive earnings per share includes the effect of all potentially dilutive instruments, such as restricted stock units (RSUs), outstanding during the period.

**P. COMPREHENSIVE EARNINGS**

Comprehensive earnings include net earnings plus unrealized (gains) losses on AFS investment securities, net of tax. In reporting the components of comprehensive earnings on a net basis in the consolidated statement of earnings, the Company used a 21% tax rate for the years ended December 31, 2020, and 2019. Other comprehensive earnings, as shown in the consolidated statements of earnings and comprehensive earnings, is net of tax expense of \$682,142 and \$842,290 for 2020 and 2019, respectively.

The following table presents changes in accumulated other comprehensive earnings for unrealized gains and losses on available-for-sale fixed maturity securities:

	Year Ended December 31,	
	2020	2019
Beginning balance	\$ 2,953,936	\$ (1,580,976)
Cumulative effect of adoption of ASU 2016-01	-	1,366,297
Adjusted beginning balance	2,953,936	(214,679)
Other comprehensive earnings before reclassification	3,019,434	3,393,585
Amount reclassified from accumulated other comprehensive earnings	(453,279)	(224,970)
Net current period other comprehensive earnings	2,566,155	3,168,615
Ending balance	\$ 5,520,091	\$ 2,953,936

The following table provides the reclassifications out of accumulated other comprehensive income for the periods presented:

Details about Accumulated Other Comprehensive Earnings Component	Amounts Reclassified from Accumulated Other Comprehensive Earnings		Affected Line Item in the Statement where Net Earnings is Presented
	Twelve-Month Periods Ended		
	December 31,		
	2020	2019	
Unrealized (gains) on AFS investments:			
	\$ (573,771)	\$ (284,772)	Net realized investment (gains)
	120,492	59,802	Income tax expense
Total reclassification adjustment, net of tax	\$ (453,279)	\$ (224,970)	

**Q. ADOPTED ACCOUNTING PRONOUNCEMENTS**

**Revenue Recognition (ASU 2017-13, ASU 2016-20, ASU 2016-12, ASU 2016-11, ASU 2016-10, ASU 2016-08, ASU 2015-14 and ASU 2014-09)** – This update supersedes the revenue recognition requirements in Topic 605, Revenue Recognition. The ASU is based on the principle that revenue is recognized to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The ASU also requires additional disclosure about the nature, amount, timing, and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract. We adopted these updates effective January 1, 2019. All contracts within the scope of Topic 944, Financial Services – Insurance, investment income, investment related gains and losses and equity in earnings of unconsolidated investees are outside the scope of this ASU. As such, the adoption did not have a material effect on our consolidated financial statements.

**Statement of Cash Flows – Classification of Certain Cash Receipts and Cash Payments (ASU 2016-15)** – This guidance addresses eight specific cash flow issues with the objective of reducing existing diversity in practice. We adopted this update effective January 1, 2019, and the adoption did not have a material effect on our consolidated financial statements.

**Financial Instruments – Recognition and Measurement (ASU 2016-01)** – This guidance affects the accounting for equity investments, financial liabilities under the fair value option, and the presentation and disclosure requirements of financial instruments. This update requires equity investments to be measured at fair value with subsequent changes recognized in net earnings, except for those accounted for under the equity method or requiring consolidation. Prior to the effective date of this update, changes in fair value related to available-for-sale (AFS) equity securities were recognized in OCI. We adopted this update effective January 1, 2019. Upon adoption, we recognized a cumulative-effect decrease to beginning retained earnings of \$1.4 million and a corresponding increase to accumulated other comprehensive income (AOCI).

**Fair Value Measurement – Disclosure Requirements (ASU 2018-13)** – The amendments in this update modify the disclosure requirements for fair value measurements by removing, modifying or adding certain disclosures. We adopted this update on January 1, 2020.

**R. PROSPECTIVE ACCOUNTING STANDARDS**

The dates presented below represent the implementation dates for the Company. The Company’s status as an Emerging Growth Company could delay the required adoption of each of these standards.

**Financial Instruments Credit Losses (ASU 2018-19 and ASU 2016-13)** – This update is designed to reduce complexity by limiting the number of credit impairment models used for different assets. The model will result in accelerated credit loss recognition on assets held at amortized cost, which includes our commercial and residential mortgage investments and reinsurance balances recoverable. The identification of credit-deteriorated securities will include all assets that have experienced a more-than-insignificant deterioration in credit since origination. Additionally, any changes in the expected cash flows of credit-deteriorated securities will be recognized immediately in the income statement. AFS fixed maturity securities are not in scope of the new credit loss model, but will undergo targeted improvements to the current reporting model including the establishment of a valuation allowance for credit losses versus the current direct write down approach. We will be required to adopt this update effective January 1, 2023. We are currently evaluating the impact of this guidance on our consolidated financial statements.

**Leases (ASU 2018-20, ASU 2018-11, ASU 2018-10, ASU 2018-01, ASU 2017-13 and ASU 2016-02)** – These updates are intended to increase transparency and comparability for lease transactions. ASU 2016-02 requires a lessee to recognize a right-of-use asset and lease liability on the balance sheet for all leases with an original term longer than twelve months and disclose key information about leasing arrangements. Lessor accounting is largely unchanged. The updates are effective for the Company's year-end December 31, 2021 and quarters beginning January 1, 2022. ASU 2016-02 required the adoption on a modified retrospective basis. However, with the issuance of ASU 2018-11, we have the option to recognize the cumulative effect as an adjustment to the opening balance of retained earnings in the year of adoption, while continuing to present all prior periods under the previous lease guidance. These updates provide optional practical expedients in transition. The effect of applying the new lease guidance on the consolidated financial statements is expected to be minimal due to current and future lease obligations being immaterial.

**Income Taxes – Simplifying the Accounting for Income Taxes (ASU 2019-12)** – The amendments in this update simplify the accounting for income taxes by eliminating certain exceptions to the tax accounting guidance related to the approach for intraperiod tax allocation, the methodology for calculating income taxes in an interim period, and the recognition of deferred tax liabilities related to foreign investment ownership changes. It also simplifies aspects of the accounting for franchise taxes and enacted changes in tax laws or rates and clarifies the accounting for transactions that result in a step-up in the tax basis of goodwill and allocating consolidated income taxes to separate financial statements of entities not subject to income tax. We will be required to adopt this update January 1, 2021 and apply certain aspects of the update retrospectively while other aspects will be applied on a modified retrospective basis. Early adoption is permitted. We are currently evaluating the impact of this guidance on our consolidated financial statements.

## S. RISKS AND UNCERTAINTIES

Certain risks and uncertainties are inherent to day-to-day operations and to the process of preparing the Company's consolidated financial statements. The more significant risks and uncertainties, as well as the Company's attempt to mitigate, quantify, and minimize such risks, are presented below and throughout the notes to the consolidated financial statements.

### Catastrophe Exposures

The Company's insurance coverages include exposure to catastrophic events. All catastrophe exposures are monitored by quantifying exposed policy limits in each region and by using computer-assisted modeling techniques. Additionally, the Company limits its risk to such catastrophes through restraining the total policy limits written in each region and by purchasing reinsurance. The Company's major catastrophe exposure is to losses caused by tornado/hail and freeze to commercial properties throughout the Midwest.

The Company had protection of \$14 million and \$14.5 million in excess of \$1 million and \$500,000 for the years ended December 31, 2020 and 2019, respectively. The catastrophe program is actively managed to keep net retention in line with risk tolerances and to optimize the risk/return trade off. The catastrophe reinsurance treaty renewed on January 1, 2021.

### Reinsurance

Reinsurance does not discharge the Company from its primary liability to policyholders, and to the extent that a reinsurer is unable to meet its obligations, the Company would be liable. On a quarterly basis, the financial condition of prospective and existing reinsurers is monitored. As a result, the Company purchases reinsurance from several financially strong reinsurers. Accordingly, no allowance for reinsurance balances deemed uncollectible has been made. See *Note 6 – Reinsurance* for further discussion.

### Investment Risk

The investment portfolio is subject to market, credit, and interest rate risks. The equity portfolio will fluctuate with movements in the overall stock market. While the equity portfolio has been constructed to have lower downside risk than the market, the portfolio is sensitive to movements in the market. The bond portfolio is affected by interest rate changes and movement in credit spreads. The Company attempts to mitigate its interest rate and credit risks by constructing a well-diversified portfolio with high-quality securities with varied maturities. Downturns in the financial markets could have a negative effect on the portfolio. However, the Company attempts to manage this risk through asset allocation, duration, and security selection.

## Liquidity Risk

Liquidity is essential to the Company's business and a key component of the concept of asset-liability matching. The Company's liquidity may be impaired by an inability to collect premium receivable or reinsurance recoverable balances in a timely manner, an inability to sell assets or redeem investments, unforeseen outflows of cash or large claim payments, or an inability to access debt. Liquidity risk may arise due to circumstances that the Company may be unable to control, such as a general market disruption, an operational problem that affects third parties or the Company, or even by the perception among market participants that the Company, or other market participants, are experiencing greater liquidity risk.

The Company's A.M. Best rating is important to its liquidity. A reduction in credit ratings could adversely affect the Company's liquidity and competitive position by increasing borrowing costs or limiting access to the capital markets.

## External Factors

The Company is highly regulated by the state of Illinois and by the states in which it underwrites business. Such regulations, among other things, limit the amount of dividends, impose restrictions on the amount and types of investments, and regulate rates insurers may charge for various coverages. The Company is also subject to insolvency and guarantee fund assessments for various programs designed to ensure policyholder indemnification. Assessments are generally accrued during the period in which it becomes probable that a liability has been incurred from an insolvency and the amount of the related assessment can be reasonably estimated.

The National Association of Insurance Commissioners (NAIC) has developed Property/Casualty Risk-Based Capital (RBC) standards that relate an insurer's reported statutory surplus to the risks inherent in its overall operations. The RBC formula uses the statutory annual statement to calculate the minimum indicated capital level to support asset (investment and credit) risk and underwriting (loss reserves, premiums written and unearned premium) risk. The NAIC model law calls for various levels of regulatory action based on the magnitude of an indicated RBC capital deficiency, if any. As of December 31, 2020, the Company determined that its capital levels are well in excess of the minimum capital requirements for all RBC action levels and that its capital levels are sufficient to support the level of risk inherent in its operations. See *Note 10 – Statutory Information and Dividend Restrictions* for further discussion of statutory information and related insurance regulatory restrictions.

In addition, ratings are a critical factor in establishing the competitive position of insurance companies. The Company is rated by A.M. Best. This rating reflects their opinion of the insurance company's financial strength, operating performance, strategic position, and ability to meet its obligations to policyholders.

## COVID-19 Risk

The COVID-19 pandemic has negatively impacted the U.S. and global economy; disrupted U.S. and global supply chains; lowered equity market valuations; created significant volatility and disruption in financial markets; contributed to a decrease in the rates and yields on U.S. Treasury securities; resulted in ratings downgrades, credit deterioration, and defaults in many industries; increased demands on capital and liquidity; and increased unemployment levels and decreased consumer confidence. In addition, the pandemic has resulted in temporary closures of many businesses, especially bars and restaurants, and the institution of social distancing and sheltering in place requirements in many states and communities, including those in our footprint. The pandemic has caused us, and could continue to cause us, to recognize losses in our investment portfolios and increases in our allowance for losses. Furthermore, the pandemic could cause us to recognize impairment of our financial assets. Sustained adverse effects may also increase our cost of capital, prevent us from satisfying our minimum regulatory capital and surplus, or result in downgrades in our A.M. Best ratings. The extent to which the COVID-19 pandemic impacts our business, financial condition, liquidity, and results of operations will depend on future developments, which are highly uncertain and cannot be predicted, including the scope and duration of the pandemic, the continued effectiveness of our business continuity plan, the direct and indirect impact of the pandemic on our customers, colleagues, counterparties and service providers, and actions taken by governmental authorities and other third parties in response to the pandemic.

Governmental authorities have taken significant measures to provide economic assistance to individual households and businesses, stabilize the markets, and support economic growth. The success of these measures is unknown, and they may not be sufficient to fully mitigate the negative impact of the pandemic. Additionally, some measures, such as a suspension of insurance premium payments and the reduction in interest rates to near zero, may have a negative impact on our business, financial condition, liquidity, and results of operations. We also may become subject to legislative and/or regulatory action that retroactively mandates coverage for losses that our insurance policies were not intended or priced to cover, including business interruption claims, despite terms included in our policies to preclude coverage or that creates presumptions of compensability not otherwise present (including for example in workers' compensations exposures). Regulatory requirements could also impact pricing, risk selection and our rights and obligations with respect to our policies and insureds, including our ability to cancel policies, collect premiums, or requiring us to refund premiums in a manner not otherwise required. We also face an increased risk of litigation and governmental and regulatory scrutiny as a result of the effects of the pandemic on market and economic conditions and actions governmental authorities take in response to those conditions. These potential exposures include direct claims relating to COVID-19 (e.g., business interruption following a shelter in place order) and indirect exposures arising from an economic downturn.

The length of the pandemic and the effectiveness of the measures put in place to address it are unknown. Until the effects of the pandemic subside, we could experience reduced revenues in our businesses. To the extent the pandemic adversely affects our business, financial condition, liquidity, or results of operations, it may also have the effect of heightening many of the other risks described in this "Risks and Uncertainties" section and any subsequent Quarterly Reports on Form 10-Q.

## 2. INVESTMENTS

### NET INVESTMENT INCOME

A summary of net investment income for the years ended December 31, 2020 and 2019 is as follows:

	2020	2019
AFS, fixed maturity securities	\$ 2,975,341	\$ 2,998,342
Investment property	770,981	610,642
Equity securities	556,920	300,584
Cash and short-term investments	34,460	75,585
Investment revenue	4,337,702	3,985,153
Less investment expenses	(840,000)	(800,000)
Net investment income	<u>\$ 3,497,702</u>	<u>\$ 3,185,153</u>

### INVESTMENT RELATED GAINS (LOSSES)

The following is a summary of the proceeds from sales, maturities, and calls of fixed maturity and equity securities and the related gross realized gains and losses for the years ended December 31, 2020 and 2019.

	Proceeds	Gains	Losses	Net Realized Gains (Losses)
<b>2020</b>				
Fixed maturity securities	\$ 17,174,787	\$ 574,697	\$ (926)	\$ 573,771
Common stocks	5,224,984	618,946	(1,435,514)	(816,568)
Preferred stocks	297,609	8,887	(11,412)	(2,525)
<b>2019</b>				
Fixed maturity securities	\$ 27,033,200	\$ 321,032	\$ (36,260)	\$ 284,772
Common stocks	8,238,753	1,443,507	(527,514)	915,993

The amortized cost and estimated fair value of fixed income securities at December 31, 2020, are shown as follows:

	Amortized Cost	Fair Value
Due in one year or less	\$ 1,000,699	\$ 1,022,316
Due after one year through five years	20,290,337	21,819,449
Due after five years through 10 years	15,176,189	17,064,205
Due after 10 years	21,560,825	23,848,853
Asset and mortgage backed securities without a specific due date	40,509,172	41,743,304
Redeemable preferred stocks	215,805	242,439
<b>Total fixed maturity securities</b>	<b>\$ 98,753,027</b>	<b>\$ 105,740,566</b>

Expected maturities may differ from contractual maturities due to call provisions on some existing securities.

The following table is a schedule of amortized cost and estimated fair values of investments in securities classified as available for sale at December 31, 2020 and 2019.

	Amortized Cost	Fair Value	Gross Unrealized	
			Gains	Losses
<b>2020</b>				
Fixed maturity securities:				
U.S. Treasury	\$ 1,352,758	\$ 1,385,406	\$ 33,336	\$ (688)
MBS/ABS/CMBS	40,509,172	41,743,304	1,367,411	(133,279)
Corporate	39,186,671	43,580,743	4,429,000	(34,928)
Municipal	17,488,621	18,788,674	1,316,358	(16,305)
Redeemable preferred stock	215,805	242,439	26,634	—
<b>Total fixed maturity securities</b>	<b>\$ 98,753,027</b>	<b>\$ 105,740,566</b>	<b>\$ 7,172,739</b>	<b>\$ (185,200)</b>

	Amortized Cost	Fair Value	Gross Unrealized	
			Gains	Losses
<b>2019</b>				
Fixed maturity securities:				
U.S. Treasury	\$ 800,462	\$ 800,219	\$ 684	\$ (927)
MBS/ABS/CMBS	33,802,911	34,290,995	540,743	(52,659)
Corporate	39,442,202	41,915,103	2,482,378	(9,477)
Municipal	14,302,840	15,081,255	808,081	(29,666)
<b>Total fixed maturity securities</b>	<b>\$ 88,348,415</b>	<b>\$ 92,087,572</b>	<b>\$ 3,831,886</b>	<b>\$ (92,729)</b>

**MORTGAGE-BACKED, COMMERCIAL MORTGAGE-BACKED AND ASSET-BACKED SECURITIES**

All of the Company's collateralized securities carry an average credit rating of AA+ by one or more major rating agency and continue to pay according to contractual terms. Included within MBS/ABS/CMBS are residential mortgage backed securities with fair values of \$16,220,343 and \$9,909,462 and commercial mortgage backed securities of \$12,721,455 and \$13,408,898 at December 31, 2020 and 2019, respectively.

## UNREALIZED LOSSES ON AFS SECURITIES

The following table is also used as part of the impairment analysis and displays the total value of securities that were in an unrealized loss position as of December 31, 2020 and 2019. The table segregates the securities based on type, noting the fair value, amortized cost, and unrealized loss on each category of investment as well as in total. The table further classifies the securities based on the length of time they have been in an unrealized loss position.

	December 31, 2020			December 31, 2019		
	< 12 Months	12 Months & Greater	Total	< 12 Months	12 Months & Greater	Total
<b>Fixed Maturity Securities:</b>						
<b>U.S. Treasury</b>						
Fair value	\$ 299,391	\$ —	\$ 299,391	\$ —	\$ 699,391	\$ 699,391
Amortized cost	300,078	—	300,078	—	700,318	700,318
Unrealized loss	(688)	—	(688)	—	(927)	(927)
<b>MBS/ABS/CMBS</b>						
Fair value	7,120,339	2,010,434	9,130,773	6,398,581	5,056,732	11,455,313
Amortized cost	7,236,360	2,027,692	9,264,052	6,420,488	5,087,484	11,507,972
Unrealized loss	(116,021)	(17,258)	(133,279)	(21,907)	(30,752)	(52,659)
<b>Corporate</b>						
Fair value	1,739,691	—	1,739,691	1,396,706	—	1,396,706
Amortized cost	1,774,619	—	1,774,619	1,406,183	—	1,406,183
Unrealized loss	(34,928)	—	(34,928)	(9,477)	—	(9,477)
<b>Municipal</b>						
Fair value	756,678	—	756,678	1,969,468	—	1,969,468
Amortized cost	772,984	—	772,984	1,999,134	—	1,999,134
Unrealized loss	(16,306)	—	(16,306)	(29,666)	—	(29,666)
<b>Total</b>						
Fair value	9,916,099	2,010,434	11,926,533	9,764,755	5,756,123	15,520,878
Amortized cost	10,084,041	2,027,692	12,111,733	9,825,805	5,787,802	15,613,607
Unrealized loss	\$ (167,942)	\$ (17,258)	\$ (185,200)	\$ (61,050)	\$ (31,679)	\$ (92,729)

As of December 31, 2020, the Company held 111 equity securities that were in unrealized loss positions. Of these 111 securities, 35 were in an unrealized loss position for 12 consecutive months or longer prior to December 31, 2019.

The fixed income portfolio contained 26 securities in an unrealized loss position as of December 31, 2020. Of these 26 securities, 4 have been in an unrealized loss position for 12 consecutive months or longer and represent \$17,258 in unrealized losses. All fixed income securities in the investment portfolio continue to pay the expected coupon payments under the contractual terms of the securities. Credit-related impairments on fixed income securities that we do not plan to sell, and for which we are not more likely than not to be required to sell, are recognized in net earnings. Any non-credit related impairment is recognized in comprehensive earnings. Based on management's analysis, the fixed income portfolio is of a high credit quality and it is believed it will recover the amortized cost basis of the fixed income securities. Management monitors the credit quality of the fixed income investments to assess if it is probable that the Company will receive its contractual or estimated cash flows in the form of principal and interest.

There were no other-than-temporary impairment losses recognized in net earnings during the year ended December 31, 2020 and 2019. For all fixed income securities at a loss at December 31, 2020, management believes it is probable that the Company will receive all contractual payments in the form of principal and interest. In addition, the Company is not required to, nor does it intend to sell these investments prior to recovering the entire amortized cost basis for each security, which may be maturity. The fixed income securities in an unrealized loss position were not other-than-temporarily impaired at December 31, 2020 and December 31, 2019.

As required by law, certain fixed maturity investments amounting to \$3,916,710 and \$3,827,627 at December 31, 2020 and 2019, respectively, were on deposit with either regulatory authorities or banks.

## UNREALIZED GAINS AND LOSSES ON EQUITY SECURITIES

Net unrealized gains for the twelve months ended December 31, 2020 and 2019 for equity securities held as of December 31, 2020 and December 31, 2019 were \$2,167,417 and \$2,350,513, respectively.

## OTHER INVESTED ASSETS

Other invested assets as of December 31, 2020 and December 31, 2019 were \$1,772,867 and \$877,900, respectively.



Other invested assets include membership in the Federal Home Loan Bank of Chicago (FHLBC), which occurred in February 2018. Our \$200,000 investment in FHLBC stock is carried at cost. Due to the nature of our membership in the FHLBC, the carrying amount approximates fair value.

In addition, other invested assets include privately held investments of \$204,000 and notes issued. Two of the notes, issued for \$625,000 and \$650,000 on July 30, 2019 and January 28, 2020, respectively, bear interest at 6.5% and are amortized over 20 years with a balloon payment due July 30, 2029. A third note was issued for \$94,000 on October 30, 2020 and bears interest at 6.0% and is amortized over 29 years with monthly payments due beginning July 31, 2021. The Company had no allowance recorded related to uncollectible notes receivables at December 31, 2020 and 2019.

### PROPERTY HELD FOR INVESTMENT

As of December 31, 2020, investment property comprised of one storage facility in Davenport, Iowa and 65 apartment rental units located in Milan, Illinois; Moline, Illinois; Rock Island, Illinois; Silvis, Illinois; and Le Claire, Iowa. As of December 31, 2019, investment property comprised of 67 apartment rental units located in Milan, Illinois; Moline, Illinois; Rock Island, Illinois; Silvis, Illinois; and Le Claire, Iowa. Property held for investment is net of accumulated depreciation of \$465,364 and \$332,218 as of December 31, 2020, and 2019, respectively. Related depreciation expense was \$144,545 and \$109,393 for the years ended December 31, 2020, and 2019, respectively.

### 3. FAIR VALUE DISCLOSURES

Fair value is defined as the price in the principal market that would be received for an asset to facilitate an orderly transaction between market participants on the measurement date. We determined the fair value of certain financial instruments based on their underlying characteristics and relevant transactions in the marketplace. GAAP guidance requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The guidance also describes three levels of inputs that may be used to measure fair value.

The following are the levels of the fair value hierarchy and a brief description of the type of valuation inputs that are used to establish each level:

- **Level 1** is applied to valuations based on readily available, unadjusted quoted prices in active markets for identical assets.
- **Level 2** is applied to valuations based upon quoted prices for similar assets in active markets, quoted prices for identical or similar assets in inactive markets; or valuations based on models where the significant inputs are observable (e.g. interest rates, yield curves, prepayment speeds, default rates, loss severities) or can be corroborated by observable market data.
- **Level 3** is applied to valuations that are derived from techniques in which one or more of the significant inputs are unobservable. Financial assets are classified based upon the lowest level of significant input that is used to determine fair value.

As a part of the process to determine fair value, management utilizes widely recognized, third-party pricing sources to determine fair values. Management has obtained an understanding of the third-party pricing sources' valuation methodologies and inputs. The following is a description of the valuation techniques used for financial assets that are measured at fair value, including the general classification of such assets pursuant to the fair value hierarchy.

**Corporate, Agencies, and Municipal Bonds**—The pricing vendor employs a multi-dimensional model which uses standard inputs including (listed in order of priority for use) benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, market bids/offers and other reference data. The pricing vendor also monitors market indicators, as well as industry and economic events. All bonds valued using these techniques are classified as Level 2. All Corporate, Agencies, and Municipal securities are deemed Level 2.

**Mortgage-backed Securities (MBS), Collateralized Mortgage Obligations (CMO), Commercial Mortgage-backed Securities (CMBS) and Asset-backed Securities (ABS)**—The pricing vendor evaluation methodology includes principally interest rate movements and new issue data. Evaluation of the tranches (non-volatile, volatile, or credit sensitivity) is based on the pricing vendors’ interpretation of accepted modeling and pricing conventions. This information is then used to determine the cash flows for each tranche, benchmark yields, pre-payment assumptions and to incorporate collateral performance. To evaluate CMO volatility, an option-adjusted spread model is used in combination with models that simulate interest rate paths to determine market price information. This process allows the pricing vendor to obtain evaluations of a broad universe of securities in a way that reflects changes in yield curve, index rates, implied volatility, mortgage rates, and recent trade activity. MBS, CMBS, CMO and ABS with corroborated and observable inputs are classified as Level 2. All MBS, CMBS, CMO and ABS holdings are deemed Level 2.

**U.S. Treasury Bonds, Common Stocks, and Exchange Traded Funds**—U.S. treasury bonds and exchange traded equities have readily observable price levels and are classified as Level 1 (fair value based on quoted market prices). All common stock holdings are deemed Level 1.

**Preferred Stock**—Preferred stocks do not have readily observable prices, but do have quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets in markets that are not active; and inputs other than quoted prices are classified as Level 2. All preferred stock holdings are deemed Level 2.

Due to the relatively short-term nature of cash and cash equivalents, their carrying amounts are reasonable estimates of fair value. Other invested assets as well as debt obligations are carried at cost and given that there is no readily available market for these to trade in, management believes that cost accurately reflects fair value.

Assets measured at fair value on a recurring basis as of December 31, 2020, are as summarized below:

	Quoted in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
<b>AFS securities</b>				
<b>Fixed maturity securities</b>				
U.S. treasury	\$ 1,385,406	\$ —	\$ —	\$ 1,385,406
MBS/ABS/CMBS	—	41,743,304	—	41,743,304
Corporate	—	43,580,743	—	43,580,743
Municipal	—	18,788,674	—	18,788,674
Redeemable preferred stocks	—	242,439	—	242,439
Total fixed maturity securities	1,385,406	104,355,160	—	105,740,566
<b>Equity securities</b>				
Common stocks	14,724,814	—	—	14,724,814
Perpetual preferred stocks	—	1,683,892	—	1,683,892
Total equity securities	14,724,814	1,683,892	—	16,408,706
<b>Total marketable investments measured at fair value</b>	<b>\$ 16,110,220</b>	<b>\$ 106,039,052</b>	<b>\$ —</b>	<b>\$ 122,149,272</b>

Assets measured at fair value on a recurring basis as of December 31, 2019, are as summarized below:

	Quoted in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
<b>AFS securities</b>				
<b>Fixed maturity securities</b>				
U.S. treasury	\$ 800,219	\$ —	\$ —	\$ 800,219
MBS/ABS/CMBS	—	34,290,995	—	34,290,995
Corporate	—	41,915,103	—	41,915,103
Municipal	—	15,081,255	—	15,081,255
Total fixed maturity securities	800,219	91,287,353	—	92,087,572
<b>Equity securities</b>				
Common stocks	14,448,773	—	—	14,448,773
Total marketable investments measured at fair value	\$ 15,248,992	\$ 91,287,353	\$ —	\$ 106,536,345

#### 4. POLICY ACQUISITION COSTS

Policy acquisition costs deferred and amortized to income for the years ended December 31 are summarized as follows:

	2020	2019
Deferred policy acquisition costs (DAC), beginning of year	\$ 5,269,256	\$ 5,247,188
<b>Deferred:</b>		
Direct commission	8,804,039	9,172,742
Premium taxes	1,145,935	1,091,575
Ceding commissions	(762,528)	(738,756)
Underwriting	1,007,055	891,612
Net deferred	10,194,501	10,417,173
Amortized	10,034,137	10,395,105
DAC, end of year	\$ 5,429,620	\$ 5,269,256
<b>Policy acquisition costs:</b>		
Amortized to expense	\$ 10,034,137	\$ 10,395,105
<b>Period costs:</b>		
Contingent commission	746,518	1,365,254
Other underwriting expenses	7,748,791	8,259,646
Total policy acquisition costs	\$ 18,529,446	\$ 20,020,005

#### 5. DEBT

##### Debt Obligation

ICC Holdings, Inc. secured a loan with a commercial bank in March 2017 in the amount of \$3.5 million and used the proceeds to repay ICC for the money borrowed by the ESOP. The term of the loan is five years bearing interest at 3.65%. The Company pledged stock and \$1.0 million of marketable assets as collateral for the loan.

The Company also has borrowing capacity up to approximately \$37 million in the aggregate from its membership with the Federal Home Loan Bank of Chicago (FHLBC).

In March 2020, the World Health Organization declared a pandemic related to the rapidly spreading coronavirus (COVID-19) outbreak, which has led to a global health emergency. As part of the Company's response to COVID-19, the Company obtained, in March 2020, a \$6.0 million loan from the FHLBC as a precautionary measure to increase its cash position and compensate for potential reductions in premium receivable collections. The term of the loan is five years bearing interest at 1.4%. The Company pledged \$6.8 million of fixed income securities as collateral for this loan. The Company also obtained, in May 2020, a \$4.0 million 0% interest, one-year loan from the FHLBC as an additional precautionary measure to increase its cash position and compensate for potential reductions in premium receivable collections as a result of the Company's announcement in March 2020 to temporarily suspend all insurance premium billing for 30 days. The Company pledged an additional \$7.4 million of fixed income securities as collateral for both FHLBC loans.

In April 2020, the Company obtained a \$1.6 million loan (the PPP loan) from a commercial bank pursuant to the federally authorized Paycheck Protection Program (Program) administered by the Small Business Administration (the SBA). The PPP loan's interest rate was 1.0% per annum with a maturity set for the second quarter of 2022. The Company applied for loan forgiveness in the fourth quarter of 2020 and received full forgiveness from the SBA. Both the \$1.6 million in principal and \$11,000 in accrued interest were forgiven effective December 30, 2020 and recognized as a non-taxable gain on extinguishment of debt.

The total balance of debt agreements at year end 2020 and 2019 was \$13,465,574 and \$3,475,088, respectively.

On July 30, 2020, the Company secured through the FHLBC a fixed 0.74% borrowing rate for a future \$4.0 million loan that becomes effective May 3, 2021, upon the maturity of the existing \$4.0 million FHLBC loan. No collateral was pledged for this forward advance.

### **Revolving Line of Credit**

We maintained a revolving line of credit with a commercial bank, which permitted borrowing up to an aggregate principal amount of \$1.75 million. This facility was initially entered into during 2013 and expired August 5, 2020. The line of credit was priced at 30-day LIBOR plus 2% with a floor of 3.5%. In order to secure the lowest rate possible, the Company pledged marketable securities not to exceed \$5.0 million in the event the Company would draw down on the line of credit. There was no interest paid on the line of credit during the twelve months ended December 31, 2020 and 2019. There were no financial covenants governing this agreement.

Effective August 3, 2020, the Company replaced its expiring line of credit with a \$2.0 million revolving line of credit with another commercial bank, which renews annually and has a current expiration date of August 3, 2021. This new line of credit is priced at Prime plus 0.5%. The Company pledged \$2.0 million of business assets in the event the Company draws down on the line of credit. There are no financial covenants governing this line of credit.

## **6. REINSURANCE**

In the ordinary course of business, the Company assumes and cedes premiums and selected insured risks with other insurance companies, known as reinsurance. A large portion of the reinsurance is put into effect under contracts known as treaties and, in some instances, by negotiation on each individual risk (known as facultative reinsurance). In addition, there are several types of treaties including quota share, excess of loss and catastrophe reinsurance contracts that protect against losses over stipulated amounts arising from any one occurrence or event. The arrangements allow the Company to pursue greater diversification of business and serve to limit the maximum net loss to a single event, such as a catastrophe. Through the quantification of exposed policy limits in each region and the extensive use of computer-assisted modeling techniques, management monitors the concentration of risks exposed to catastrophic events.

Through the purchase of reinsurance, the Company also generally limits its net loss on any individual risk to a maximum of \$1,000,000 for casualty and workers' compensation business and \$750,000 for property, although certain treaties contain an annual aggregate deductible before reinsurance applies.

Premiums, written and earned, along with losses and settlement expenses incurred for the years ended December 31 are summarized as follows:

	2020	2019
<b>WRITTEN</b>		
Direct	\$ 58,982,300	\$ 62,982,820
Reinsurance assumed	183,204	204,268
Reinsurance ceded	(10,118,373)	(9,951,880)
Net	<u>\$ 49,047,131</u>	<u>\$ 53,235,208</u>
<b>EARNED</b>		
Direct	\$ 59,587,071	\$ 62,559,208
Reinsurance assumed	182,416	207,685
Reinsurance ceded	(10,080,285)	(9,925,127)
Net	<u>\$ 49,689,202</u>	<u>\$ 52,841,766</u>
<b>LOSSES AND SETTLEMENT EXPENSES INCURRED</b>		
Direct	\$ 47,067,297	\$ 44,334,298
Reinsurance assumed	73,597	139,618
Reinsurance ceded	(14,578,906)	(10,759,079)
Net	<u>\$ 32,561,988</u>	<u>\$ 33,714,837</u>

The reinsurance assumed business consists of assigned risk pools, which require the Company to participate in certain workers' compensation and other liability pools, as a result of their licensure and premium writings in the various states in which it does business.

At December 31, 2020 and 2019, the Company had reinsurance recoverable on unpaid losses and settlement expenses totaling \$13,019,865 and \$11,036,170, respectively. All of the Company's reinsurance recoverables are due from companies with financial strength ratings of "A" or better by A.M. Best.

The following table displays net reinsurance balances recoverable, after consideration of collateral, on paid losses and settlement expenses, known case and IBNR loss and settlement expense reserves, unearned premiums, and contingent commissions from the Company's top 10 reinsurers as of December 31, 2020. These reinsurers all have financial strength ratings of "A" or better by A.M. Best. Also shown are the amounts of written premium ceded to these reinsurers during the calendar year 2020.

<i>(In thousands)</i>	A.M. Best Rating	Net Reinsurer Exposure as of December 31, 2020	Percent of Total	Ceded Premiums Written	Percent of Total
Platinum Underwriters	A+	\$ 2,724	18.0%	\$ 1,988	19.6%
Hannover Ruckversicherungs	A+	1,961	12.9%	1,592	15.7%
Everest Reinsurance Company	A+	1,684	11.1%	878	8.7%
Aspen Insurance UK Ltd	A	1,570	10.4%	268	2.6%
Partner Reinsurance Company	A+	1,495	9.9%	249	2.5%
Swiss Reinsurance	A+	1,230	8.1%	274	2.7%
XL Reinsurance	A	699	4.6%	—	0.1%
General Reinsurance Corporation	A++	677	4.5%	1,364	13.5%
Endurance Reinsurance	A+	591	3.9%	276	2.7%
Liberty Mutual Insurance Company	A	577	3.8%	807	8.0%
All other reinsurers including anticipated subrogation		1,959	12.9%	2,422	23.9%
		<u>\$ 15,167</u>	<u>100.0%</u>	<u>\$ 10,118</u>	<u>100.0%</u>

Ceded unearned premiums and reinsurance balances recoverable on paid losses and settlement expenses are reported separately as an asset, rather than being netted with the related liability, since reinsurance does not relieve the Company of its liability to policyholders. Such balances are subject to the credit risk associated with the individual reinsurer. On a quarterly basis, the financial condition of the Company's reinsurers is monitored. As part of the monitoring efforts, management reviews annual summarized financial data and publicly available information. The credit risk associated with the reinsurance balances recoverable is analyzed by monitoring the A.M. Best and S&P ratings of the reinsurers. In addition, the Company subjects its reinsurance recoverables to detailed recoverability tests, including one based on average default by A.M. Best rating.

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Once regulatory action (such as receivership, finding of insolvency, order of conservation or order of liquidation) is taken against a reinsurer, the paid and unpaid recoverable for the reinsurer are specifically identified and written off through the use of the allowance for estimated unrecoverable amounts from reinsurers. When such a balance is written off, it is done in full. The Company then re-evaluates the remaining allowance and determines whether the balance is sufficient as detailed above, and if needed, an additional allowance is recognized and income charged. The Company had no allowance recorded related to uncollectible amounts on paid and unpaid recoverables at December 31, 2020 and 2019. The Company has no receivables with a due date that extends beyond 90 days from the date of billing that are not included in the allowance for uncollectible amounts.

**7. UNPAID LOSSES AND SETTLEMENT EXPENSES**

**Loss Development Tables**

The following tables represent cumulative incurred losses and settlement expenses, net of reinsurance, by accident year and cumulative paid loss and settlement expenses, net of reinsurance, by accident year, for the years ended December 31, 2011 to 2020, as well as total IBNR and the cumulative number of reported claims for the year ended December 31, 2019. The information about incurred and paid claims development for the years ended December 31, 2011 to 2019, is presented as unaudited required supplementary information. The property line of business has been disaggregated based on the shorter payout period in comparison to the workers compensation and liability lines of business.

<b>PROPERTY LINES</b>												
<b>Incurred loss and settlement expenses, net of reinsurance (in thousands)</b>											<b>As of December 31, 2020</b>	
<b>Year Ended December 31,</b>												
<b>Accident Year</b>	<b>2011*</b>	<b>2012*</b>	<b>2013*</b>	<b>2014*</b>	<b>2015*</b>	<b>2016*</b>	<b>2017*</b>	<b>2018*</b>	<b>2019*</b>	<b>2020</b>	<b>Total IBNR plus expected development on reported claims</b>	<b>Cumulative number of reported claims</b>
2011	\$ 7,427	\$ 6,708	\$ 6,621	\$ 6,752	\$ 6,733	\$ 6,645	\$ 6,631	\$ 6,632	\$ 6,621	\$ 6,620	\$ 1	904
2012		6,143	6,374	6,406	6,546	6,482	6,411	6,455	6,167	6,161	—	668
2013			9,266	8,302	8,290	8,415	8,471	8,282	8,272	8,270	15	626
2014				8,865	7,586	7,798	7,883	7,817	7,785	7,784	6	740
2015					7,693	7,494	7,717	7,634	7,654	7,636	21	554
2016						8,941	7,981	8,372	8,381	8,404	41	576
2017							13,993	13,568	13,741	13,825	71	715
2018								11,454	11,114	10,966	59	725
2019									13,933	14,758	(180)	828
2020										13,997	(20)	885
									<b>Total\$</b>	<b>98,421</b>		

<b>Cumulative paid loss and settlement expenses, net of reinsurance (in thousands)</b>													
<b>Year Ended December 31,</b>													
<b>Accident Year</b>	<b>2011*</b>	<b>2012*</b>	<b>2013*</b>	<b>2014*</b>	<b>2015*</b>	<b>2016*</b>	<b>2017*</b>	<b>2018*</b>	<b>2019*</b>	<b>2020</b>			
2011	\$ 5,327	\$ 6,351	\$ 6,459	\$ 6,520	\$ 6,556	\$ 6,589	\$ 6,623	\$ 6,623	\$ 6,620	\$ 6,620	\$ 6,620	6,620	
2012		4,949	6,401	6,369	6,362	6,326	6,472	6,469	6,176	6,176	6,176	6,176	
2013			6,856	8,079	8,200	8,238	8,265	8,272	8,271	8,271	8,271	8,270	
2014				6,243	7,631	7,746	7,796	7,795	7,795	7,795	7,795	7,801	
2015					5,057	7,040	7,474	7,645	7,660	7,660	7,660	7,657	
2016						6,157	7,624	8,236	8,356	8,356	8,356	8,437	
2017							10,055	13,482	13,610	13,610	13,610	13,595	
2018								8,487	11,009	11,009	11,009	11,025	
2019									11,621	11,621	11,621	14,161	
2020												10,620	
									<b>Total</b>			<b>94,362</b>	
												<b>Unpaid losses and settlement expense - years 2011 through 2020</b>	4,059
												<b>Unpaid losses and settlement expense - prior to 2011</b>	(24)
												<b>Unpaid loss and settlement expense, net of reinsurance\$</b>	<b>4,035</b>

\*Presented as unaudited required supplementary information.

**WORKERS' COMPENSATION AND LIABILITY LINES**

<b>Incurred loss and settlement expenses, net of reinsurance (in thousands)</b>											<b>As of December 31, 2020</b>	
<b>Year Ended December 31,</b>												
<b>Accident Year</b>	<b>2011*</b>	<b>2012*</b>	<b>2013*</b>	<b>2014*</b>	<b>2015*</b>	<b>2016*</b>	<b>2017*</b>	<b>2018*</b>	<b>2019*</b>	<b>2020</b>	<b>Total IBNR plus expected development on reported claims</b>	<b>Cumulative number of reported claims</b>
2011	\$ 12,375	\$ 12,126	\$ 11,894	\$ 12,039	\$ 12,098	\$ 12,027	\$ 11,819	\$ 11,723	\$ 11,720	\$ 11,706	\$ (11)	1,102
2012		13,122	11,338	11,407	11,638	12,692	12,845	12,632	12,836	12,801	9	1,155
2013			12,584	13,559	13,169	12,960	13,696	13,858	14,076	14,081	23	1,145
2014				13,385	14,744	15,341	16,718	16,881	16,996	16,953	107	1,213
2015					16,596	13,876	13,440	13,862	14,486	14,714	68	1,094
2016						16,677	14,843	16,240	16,855	17,547	291	1,040
2017							15,808	15,803	15,842	15,977	689	1,038
2018								18,308	17,122	17,082	2,829	1,117
2019									19,631	19,200	6,221	1,034
2020										17,359	10,403	526
									<b>Total\$</b>	<b>157,420</b>		

<b>Cumulative paid loss and settlement expenses, net of reinsurance (in thousands)</b>														
<b>Year Ended December 31,</b>														
<b>Accident Year</b>	<b>2011*</b>	<b>2012*</b>	<b>2013*</b>	<b>2014*</b>	<b>2015*</b>	<b>2016*</b>	<b>2017*</b>	<b>2018*</b>	<b>2019*</b>	<b>2020</b>				
2011	\$ 1,669	\$ 3,761	\$ 5,841	\$ 8,072	\$ 10,122	\$ 10,971	\$ 11,484	\$ 11,627	\$ 11,682	\$ 11,686				
2012		1,180	3,021	5,589	8,327	10,913	11,753	12,156	12,572	12,698				
2013			1,579	4,156	7,634	10,423	12,181	12,980	13,565	13,741				
2014				1,539	4,087	9,515	13,602	15,232	15,912	16,374				
2015					1,405	4,319	7,400	10,527	12,485	13,261				
2016						1,490	5,485	8,189	12,205	14,206				
2017							1,523	5,419	8,753	11,878				
2018								1,964	5,656	9,312				
2019									3,664	7,453				
2020										2,434				
									<b>Total</b>	<b>113,043</b>				
												<b>Unpaid losses and settlement expense - years 2011 through 2020</b>	<b>44,377</b>	
													<b>Unpaid losses and settlement expense - prior to 2011</b>	<b>144</b>
													<b>Unpaid loss and settlement expense, net of reinsurance\$</b>	<b>44,521</b>

\*Presented as unaudited required supplementary information.



TOTAL LINES											As of December 31, 2020	
Incurred loss and settlement expenses, net of reinsurance (in thousands)											Total IBNR plus expected development on reported claims	Cumulative number of reported claims
Year Ended December 31,												
Accident Year	2011*	2012*	2013*	2014*	2015*	2016*	2017*	2018*	2019*	2020		
2011	\$ 19,802	\$ 18,834	\$ 18,515	\$ 18,791	\$ 18,831	\$ 18,672	\$ 18,450	\$ 18,355	\$ 18,341	\$ 18,326	\$ (10)	2,006
2012		19,265	17,712	17,813	18,184	19,174	19,256	19,087	19,003	18,962	9	1,823
2013			21,850	21,861	21,459	21,375	22,167	22,140	22,348	22,351	38	1,771
2014				22,250	22,330	23,139	24,601	24,698	24,781	24,737	113	1,953
2015					24,289	21,370	21,157	21,496	22,140	22,350	89	1,648
2016						25,618	22,824	24,612	25,236	25,951	332	1,616
2017							29,801	29,371	29,583	29,802	760	1,753
2018								29,762	28,236	28,048	2,888	1,842
2019									33,564	33,958	6,041	1,862
2020										31,356	10,383	1,411
										<b>Total</b>	<b>255,841</b>	

Cumulative paid loss and settlement expenses, net of reinsurance (in thousands)												
Year Ended December 31,												
Accident Year	2011*	2012*	2013*	2014*	2015*	2016*	2017*	2018*	2019*	2020		
2011	\$ 6,996	\$ 10,112	\$ 12,300	\$ 14,592	\$ 16,678	\$ 17,560	\$ 18,107	\$ 18,250	\$ 18,302	\$ 18,306		
2012		6,129	9,422	11,958	14,689	17,239	18,225	18,625	18,748	18,874		
2013			8,435	12,235	15,834	18,661	20,446	21,252	21,836	22,011		
2014				7,782	11,718	17,261	21,398	23,027	23,707	24,175		
2015					6,462	11,359	14,874	18,172	20,145	20,918		
2016						7,647	13,109	16,425	20,561	22,643		
2017							11,578	18,901	22,363	25,473		
2018								10,451	16,665	20,337		
2019									15,285	21,614		
2020										13,054		
										<b>Total</b>	<b>207,405</b>	
											<b>Unpaid losses and settlement expense - years 2011 through 2020</b>	<b>48,436</b>
											<b>Unpaid losses and settlement expense - prior to 2011</b>	<b>120</b>
											<b>Unpaid loss and settlement expense, net of reinsurance</b>	<b>48,556</b>

\*Presented as unaudited required supplementary information.

The following table reconciles the loss development information to the consolidated balance sheet for the year ended December 31, 2020, by reportable segment.

	December 31, 2020
Net unpaid losses and settlement expense	
Property Lines	\$ 4,035
Workers' Compensation and Liability Lines	44,521
Total unpaid losses and settlement expense, net of reinsurance	48,556
Reinsurance recoverable on losses and settlement expense	
Property Lines	3,856
Workers' Compensation and Liability Lines	9,163
Total reinsurance recoverable on unpaid losses and settlement expense	13,020
Total gross unpaid losses and LAE	\$ 61,576

## Loss Duration Disclosure

The following table represents the average annual percentage payout of incurred losses by age, net of reinsurance and is presented as unaudited required supplementary information.

	Average annual percentage payout of incurred losses by age, net of reinsurance								
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9+
Property Lines	73.7%	23.8%	1.3%	-0.4%	0.4%	1.3%	0.0%	-0.1%	0.0%
Liability Lines	11.7%	20.6%	21.9%	20.6%	11.3%	6.0%	4.6%	1.6%	1.8%
Total Lines	35.8%	21.2%	13.9%	12.6%	6.9%	4.4%	3.0%	1.1%	1.1%

The following table is a reconciliation of the Company's unpaid losses and settlement expenses for the years 2020 and 2019.

(In thousands)	2020	2019
Unpaid losses and settlement expense - beginning of the period:		
Gross	\$ 56,838	\$ 51,447
Less: Ceded	11,036	6,736
Net	45,802	44,711
Increase in incurred losses and settlement expense:		
Current year	31,356	33,564
Prior years	1,206	151
Total incurred	32,562	33,715
Deduct: Loss and settlement expense payments for claims incurred:		
Current year	13,054	15,285
Prior years	16,754	17,339
Total paid	29,808	32,624
Net unpaid losses and settlement expense - end of the period	48,556	45,802
Plus: Reinsurance recoverable on unpaid losses	13,020	11,036
Gross unpaid losses and settlement expense - end of the period	\$ 61,576	\$ 56,838

Differences, from the initial reserve estimates, emerged as changes in the ultimate loss estimates were updated through the reserve analysis process. The recognition of the changes in initial reserve estimates occurred over time as claims were reported, initial case reserves were established, initial reserves were reviewed in light of additional information and ultimate payments were made on the collective set of claims incurred as of that evaluation date. The new information on the ultimate settlement value of claims is updated until all claims in a defined set are settled. As a small specialty insurer with a niche product portfolio, the Company's experience will ordinarily exhibit fluctuations from period to period. While management attempts to identify and react to systematic changes in the loss environment, it must also consider the volume of experience directly available to the Company and interpret any particular period's indications with a realistic technical understanding of the reliability of those observations.

A discussion of significant components of reserve development for the two most recent calendar years follows:

### 2020

For calendar year 2020, the Company experienced unfavorable development relative to prior years' reserve estimates in both its property and liability lines of business relating to Businessowners Property 2019 accident year claims and Businessowners Liability 2016 accident year claims, respectively. These adverse developments were largely offset by favorable development in Liquor Liability.

### 2019

For calendar year 2019, the Company experienced adverse development relative to prior years' reserve estimates in its liability line of business relating to Liquor Liability and Business Liability, primarily from the 2015 and 2016 accident years. This adverse development was largely offset by favorable development in Workers' Compensation.

## 8. INCOME TAXES

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities are summarized as follows:

	December 31,	
	2020	2019
<b>Deferred tax assets:</b>		
Tax discounting of claim reserves	\$ 834,092	\$ 765,820
Unearned premium reserve	1,236,617	1,264,887
Deferred compensation	152,646	140,141
Provision for uncollectible accounts	31,500	21,000
Net unrealized depreciation of securities	—	—
Other	(31,340)	93,631
Deferred tax assets before allowance	2,223,515	2,285,479
Less valuation allowance	—	—
Total deferred tax assets	\$ 2,223,515	\$ 2,285,479
<b>Deferred tax liabilities:</b>		
Transition Adjustment for Loss Reserve Discounting	\$ 188,480	\$ 226,176
Net unrealized appreciation of securities	2,099,499	959,204
Deferred policy acquisition costs	1,140,220	1,110,676
Property and equipment	22,963	25,093
Other	3,624	3,543
Total deferred tax liabilities	3,454,786	2,324,692
Net deferred tax liability	\$ (1,231,271)	\$ (39,213)

In July 2019, the Treasury issued Rev Proc 2019-31, which included final revised loss reserve discounting factors and transitional guidance necessary to complete the accounting for the impacts of the Tax Act. The transitional adjustment for loss reserve discounting was recalculated as of January 1, 2018 and the resulting adjustment is being recognized in taxable income evenly over an eight-year period beginning in 2018.

Management believes it is more likely than not that all deferred tax assets will be recovered as the result of future operations, which will generate sufficient taxable income to realize the deferred tax asset.

Income tax expense for the years ended December 31, 2020 and 2019, differed from the amounts computed by applying the U.S. federal tax rate of 21% to pretax income from continuing operations as demonstrated in the following table:

	For the Year Ended December 31,	
	2020	2019
Provision for income taxes at the statutory federal tax rates	\$ 961,455	\$ 1,067,128
Increase (reduction) in taxes resulting from:		
Paycheck Protection Program loan forgiveness	(344,673)	—
Dividends received deduction	(29,474)	(22,542)
Tax-exempt interest income	(61,956)	(75,766)
Proration of tax-exempt interest and dividends received deduction	22,199	24,034
Officer life insurance, net	5,784	(14,004)
Nondeductible expenses	41,418	57,980
Prior year true-up and other	452,240	(249,615)
Total	\$ 1,046,993	\$ 787,215

The Company's effective tax rate was 22.9% and 15.5% for 2020 and 2019, respectively. Effective rates are dependent upon components of pretax earnings and the related tax effects.

As of December 31, 2020, the Company does not have any capital or operating loss carryforwards. Periods still subject to Internal Revenue Service (IRS) audit include 2017 through current year. There are currently no open tax exams.

## 9. EMPLOYEE BENEFITS

### *401(K) AND BONUS AND INCENTIVE PLANS*

The Company maintains a 401(k) and bonus and incentive plans covering executives, managers, and employees. Excluding the 401(k), at the CEO's discretion, funding of these plans is primarily dependent upon reaching predetermined levels of combined ratio, reduction in operating expenses, growth in direct written premium, and overall renewal retention ratios. Bonuses are earned as the Company generates earnings in excess of this required return. While some management incentive plans may be affected somewhat by other performance factors, the larger influence of corporate performance ensures that the interests of the executives, managers, and employees corresponds with those of the stakeholders.

The 401(k) plan offers a matching percentage up to 4% of eligible compensation, as well as a profit sharing percentage of each employee's compensation. Participants are 100% vested in the matching percentage and vest at a rate of 25% per year for the profit sharing distribution. The total contribution to the 401(k) profit sharing plan was \$266,024 and \$311,370 for 2020 and 2019, respectively. Additionally, bonuses may be awarded to executives, managers, and associates through company incentive plans, provided certain financial or operational goals are met.

### *DEFERRED COMPENSATION*

In November 2012, the Company entered into a deferred compensation agreement with an executive of the Company. The agreement requires the Company to make payments to the executive beginning at retirement (age 62). In the event of separation of service without cause prior to age 62, benefits under this agreement vest 25% in November 2017, 50% in November 2022, 75% in November 2027, and 100% on January 1, 2032. In the event of death prior to retirement, benefits become fully vested and are payable to the executive's beneficiaries. Using a discount rate of 3.6%, the fully vested obligation under the agreement would total approximately \$1,689,467 on January 1, 2032. As of December 31, 2020 and 2019, the accrued liability related to this agreement totaled \$470,446 and \$347,987, respectively. The Company recognized \$122,459 and \$112,055 of expense in 2020 and 2019, respectively.

### *ESOP*

In connection with our conversion and public offering, we established an ESOP. The ESOP borrowed from the Company to purchase 350,000 shares in the offering. The issuance of the shares to the ESOP resulted in a contra account established in the equity section of the balance sheet for the unallocated shares at an amount equal to their \$10.00 per share purchase price.

The Company may make discretionary contributions to the ESOP and pay dividends on unallocated shares to the ESOP. The ESOP uses funds it receives to repay the loan. When loan payments are made, ESOP shares are allocated to participants based on relative compensation and expense is recorded. The Company contributed \$294,734 and \$288,538 to the ESOP during the twelve months ended December 31, 2020 and 2019.

A compensation expense charge is booked monthly during each year for the shares committed to be allocated to participants that year, determined with reference to the fair market value of our stock at the time the commitment to allocate the shares is accrued and recognized. For the year ended December 31, 2020, we recognized compensation expense of \$283,222 related to 23,437 shares of our common stock that were committed to be released to participants' accounts for the year ended December 31, 2020. Of the 23,437 shares committed to be released, 1,985 shares were committed on December 31, 2020 and had no impact on the weighted average common shares outstanding for the year ended December 31, 2020. For the year ended December 31, 2019, we recognized compensation expense of \$324,041 related to 23,437 shares of our common stock that were committed to be released to participants' accounts for the year ended December 31, 2019. Of the 23,437 shares committed to be released, 1,991 shares were committed on December 31, 2019 and had no impact on the weighted average common shares outstanding for the year ended December 31, 2019. The fair value of the unearned ESOP shares as of December 31, 2020 and December 31, 2019 was \$3,686,702 and \$3,962,789, respectively.

### *RESTRICTED STOCK UNITS*

RSUs were granted for the first time in February 2018 with additional RSUs being granted in March 2019 and April 2020. RSUs have a grant date value equal to the closing price of the Company's stock on the dates the shares are granted. The RSUs vest 1/3 over three years from the date of grant.

As of December 31, 2020, 11,700, 13,071 and 18,040 RSUs have been granted at a fair market value of \$15.10, \$13.70 and \$11.03 per share, respectively. As of December 31, 2019, 11,700 and 13,071 RSUs have been granted at a fair market value of \$15.10 and \$13.70 per share, respectively. We recognized \$171,755 and \$108,115 of expense on these units in the twelve months ended December 31, 2020 and 2019, respectively. Total unrecognized compensation expense relating to outstanding and unvested RSUs was \$224,192 and \$196,967 as of December 31, 2020 and 2019, respectively, which is recognized over the remainder of the three-year vesting periods.

## 10. STATUTORY INFORMATION AND DIVIDEND RESTRICTIONS

The statutory financial statements of ICC are presented on the basis of accounting practices prescribed or permitted by the Illinois Department of Insurance, which has adopted the National Association of Insurance Commissioners (NAIC) statutory accounting practices as the basis of its statutory accounting practices. ICC did not use any permitted statutory accounting practices that differ from NAIC prescribed statutory accounting practices. In converting from statutory to GAAP, typical adjustments include deferral of policy acquisition costs, the inclusion of statutory non-admitted assets, recording debt securities at fair value versus amortized cost, net unrealized gains or losses on equity securities are recorded in earnings as opposed to being a component of surplus, and the reclassification of surplus notes from equity to debt.

The NAIC has Risk-Based Capital (RBC) standards that require insurance companies to calculate and report information under a risk-based formula, which measures statutory capital and surplus needs based upon a regulatory definition of risk relative to the Company's balance sheet and mix of products. As of December 31, 2020 and 2019, ICC had RBC amounts in excess of the authorized control level RBC, as defined by the NAIC. ICC's statutory capital and surplus as of December 31, 2020 and 2019 were \$58,801,101 and \$55,357,446, respectively.

The following table includes selected information for our insurance subsidiary:

	As of and Periods Ended December 31,	
	2020	2019
Net income, statutory basis	\$ 2,255,503	\$ 3,037,554
Surplus, statutory basis	\$ 58,801,101	\$ 55,357,446

No Illinois domiciled company may pay any extraordinary dividend or make any other extraordinary distribution to its security holders until: (a) 30 days after the Director has received notice of the declaration thereof and has not within such period disapproved the payment, or (b) the Director approves such payment within the 30-day period. For purposes of this subsection, an extraordinary dividend or distribution is any dividend or distribution of cash or other property whose fair market value, together with that of other dividends or distributions, made within the period of 12 consecutive months ending on the date on which the proposed dividend is scheduled for payment or distribution exceeds the greater of: (a) 10% of the Company's surplus as regards policyholders as of the 31st day of December next preceding, or (b) the net income of the Company for the 12-month period ending the 31st day of December next preceding, but does not include pro rata distributions of any class of the Company's own securities. As of December 31, 2020, the amount available for payment of dividends by ICC in 2021 without the prior approval of the Illinois Department of Insurance is approximately \$5.9 million.

The Company did not pay any dividends to security holders in 2020 or 2019. It did, however, make cash dividend payments in the amount of \$13,156 and \$18,793 in 2020 and 2019, respectively, to Wisconsin policyholders in accordance with policy contractual obligations.

## 11. COMMITMENTS AND CONTINGENT LIABILITIES

The Company is party to numerous claims, losses, and litigation matters that arise in the normal course of business. Many of such claims, losses, or litigation matters involve claims under policies that the Company underwrites as an insurer. Management believes that the resolution of these claims and losses will not have a material adverse effect on the Company's financial condition, results of operations, or cash flows.

The Company has operating lease obligations related to managing the business. Minimum future rental payments under non-cancellable agreements total \$41,324 and \$52,618 in 2021 and 2022, respectively.

## 12. SUBSEQUENT EVENTS

Subsequent events have been evaluated through the date the financial statements were issued.

**ICC HOLDINGS, INC.**  
 Schedule II — Condensed Financial Information of Registrant  
 Balance Sheet – Parent Company Only

	As of December 31, 2020	As of December 31, 2019
<b>Assets</b>		
Investment in subsidiaries	\$ 76,680,023	\$ 70,094,982
Fixed maturity securities	3,238,560	3,360,454
Common Stocks	1,115,545	1,172,369
Other invested assets	201,900	117,000
Cash and cash equivalents	462,185	791,266
Due from subsidiaries	81,166	385,693
Accrued investment income	14,002	18,124
Income taxes - current	387,407	37,496
Other assets	264,622	408,776
<b>Total assets</b>	<b>\$ 82,445,410</b>	<b>\$ 76,386,160</b>
<b>Liabilities and Shareholders' Equity</b>		
<b>Liabilities:</b>		
Debt	\$ 9,059,767	\$ 9,284,640
Accrued expenses	44,176	104,618
Income taxes - deferred	73,663	32,529
Other liabilities	524,115	622,539
<b>Total liabilities</b>	<b>9,701,721</b>	<b>10,044,327</b>
<b>Equity:</b>		
Common stock <sup>1</sup>	35,000	35,000
Treasury stock, at cost	(3,153,838)	(3,146,576)
Additional paid-in capital	32,780,436	32,703,209
Accumulated other comprehensive earnings, net of tax	5,520,091	2,953,936
Retained earnings	40,140,115	36,608,750
Less: Unearned Employee Stock Ownership Plan shares at cost <sup>2</sup>	(2,578,115)	(2,812,485)
<b>Total equity</b>	<b>72,743,689</b>	<b>66,341,833</b>
<b>Total liabilities and equity</b>	<b>\$ 82,445,410</b>	<b>\$ 76,386,160</b>

<sup>1</sup> Par value \$0.01; authorized: 2020 - 10,000,000 shares and 2019 – 10,000,000 shares; issued: 2020 - 3,500,000 and 2019 – 3,500,000 shares; outstanding: 2020 - 3,033,314 and 2019 - 3,014,941 shares.

<sup>2</sup> 2020 – 208,875 shares and 2019 – 203,811 shares

<sup>3</sup> 2020 – 257,811 shares and 2019 – 281,248 shares

**ICC HOLDINGS, INC.**  
Schedule II — Condensed Financial Information of Registrant  
Statement of Earnings and Comprehensive Earnings – Parent Company Only

	Year Ended December 31, 2020	Year Ended December 31, 2019
Net investment income	\$ 67,727	\$ 419,752
Net realized investment (losses) gains	(79,924)	15,695
Net unrealized gains on equity securities	85,397	217,376
Other (loss) income	(99,008)	21,810
Total revenue	<u>(25,808)</u>	<u>674,633</u>
Policy acquisition costs and other operating expenses	1,439,908	1,749,159
Interest expense on debt	128,786	128,790
General corporate expenses	875	—
Total expenses	<u>1,569,570</u>	<u>1,877,949</u>
Loss before equity earnings of subsidiaries and income taxes	(1,595,378)	(1,203,316)
Total income tax (benefit) expense	(387,336)	88,782
Net loss before equity earnings of subsidiaries	<u>(1,208,042)</u>	<u>(1,292,098)</u>
Equity earnings in subsidiaries	4,739,406	5,586,443
Net earnings	<u>\$ 3,531,364</u>	<u>\$ 4,294,345</u>
Other comprehensive earnings, net of tax	111,334	68,144
Equity in other comprehensive earnings of subsidiaries	2,454,821	3,100,471
Comprehensive earnings	<u>\$ 6,097,519</u>	<u>\$ 7,462,960</u>

*Certain balances in the 2019 financial statement have been reclassified to conform to the 2020 presentation.*

**ICC HOLDINGS, INC.**  
Schedule II — Condensed Financial Information of Registrant  
Statement of Cash Flows – Parent Company Only

	Year Ended December 31, 2020	Year Ended December 31, 2019
<b>Cash flows from operating activities:</b>		
Net earnings	\$ 3,531,364	\$ 4,294,345
Adjustments to reconcile net earnings to net cash provided by operating activities		
Net realized and unrealized gains on equity securities	(5,473)	(15,695)
Depreciation	98,211	363,242
Deferred income tax	11,539	22,911
Equity in undistributed income of subsidiaries	(4,739,406)	(5,282,698)
Amortization of bond premium and discount	11,950	7,934
Stock-based compensation expense	311,598	432,156
Change in:		
Intercompany notes receivable	(650,000)	(630,000)
Due from subsidiaries	304,527	(492,051)
Accrued investment income	4,122	(8,721)
Accrued expenses	(60,443)	(40,467)
Current federal income tax	(349,910)	400,851
Other	20,771	315,033
Net cash used in operating activities	<u>(1,511,150)</u>	<u>(633,161)</u>
<b>Cash flows from investing activities:</b>		
Contributions from (to) subsidiaries	1,220,000	(831,380)
Purchases of:		
Fixed maturity securities	—	(1,502,582)
Common stocks	(284,298)	(367,425)
Other invested assets	(100,000)	(2,000)
Property and equipment	(52,641)	(56,022)
Proceeds from sales, maturities and calls of:		
Fixed maturity securities	250,874	269,076
Common stocks	261,880	341,047
Other invested assets	100,000	—
Property and equipment	18,389	33,208
Net cash provided by (used in) investing activities	<u>1,414,204</u>	<u>(2,116,078)</u>
<b>Cash flows from financing activities:</b>		
Proceeds from loan	—	3,000,000
Repayments of borrowed funds	(224,874)	(174,652)
Purchase of treasury stock	(7,262)	(146,581)
Net cash (used in) provided by financing activities	<u>(232,135)</u>	<u>2,678,766</u>
Net decrease in cash and cash equivalents	<u>(329,081)</u>	<u>(70,473)</u>
Cash and cash equivalents at beginning of year	791,266	861,739
Cash and cash equivalents at end of period	<u>\$ 462,185</u>	<u>\$ 791,266</u>
<b>Supplemental information:</b>		
Federal income tax paid	\$ —	\$ —
Interest paid	128,823	159,909

*Certain balances in the 2019 financial statement have been reclassified to conform to the 2020 presentation.*



**ICC HOLDINGS, INC. AND SUBSIDIARIES**  
Schedule III — Supplemental Insurance Information  
Years ended December 31, 2020 and 2019

<i>(In thousands)</i>	Deferred policy acquisition costs	Future policy benefits, losses, claims and loss expenses	Unearned premiums	Other policy and benefits payable	Net premiums earned
December 31, 2020					
Commercial Business	\$ 5,430	\$ 61,576	\$ 29,789	\$ 371	\$ 49,689
Total	\$ 5,430	\$ 61,576	\$ 29,789	\$ 371	\$ 49,689
December 31, 2019					
Commercial Business	\$ 5,269	\$ 56,838	\$ 30,393	\$ 375	\$ 52,842
Total	\$ 5,269	\$ 56,838	\$ 30,393	\$ 375	\$ 52,842

<i>(In thousands)</i>	Net investment income	Benefits, claims, losses and settlement expenses	Amortization of DAC	Other operating expenses	Net premiums written
December 31, 2020					
Commercial Business	\$ 3,498	\$ 32,562	\$ 10,034	\$ 9,344	\$ 49,047
Total	\$ 3,498	\$ 32,562	\$ 10,034	\$ 9,344	\$ 49,047
December 31, 2019					
Commercial Business	\$ 3,185	\$ 33,715	\$ 10,395	\$ 10,333	\$ 53,235
Total	\$ 3,185	\$ 33,715	\$ 10,395	\$ 10,333	\$ 53,235

See accompanying notes to consolidated financial statements and report of independent registered public accounting firm.

**ICC HOLDINGS, INC. AND SUBSIDIARIES**  
Schedule IV — Reinsurance  
Years ended December 31, 2020 and 2019

<i>(In thousands)</i> Premiums earned	Gross amount	Ceded to other companies	Assumed from other companies	Net amount	Percentage of amount assumed to net
2020	\$ 59,587	\$ 10,080	\$ 182	\$ 49,689	0.4%
2019	\$ 62,559	\$ 9,925	\$ 208	\$ 52,842	0.4%

*See accompanying notes to consolidated financial statements and report of independent registered public accounting firm.*

**ICC HOLDINGS, INC. AND SUBSIDIARIES**  
Schedule V — Allowance for Uncollectible Premiums and Other Receivables  
Years ended December 31, 2020 and 2019

<i>(In thousands)</i>	2020	2019
Beginning balance	\$ 100	\$ 50
Additions	50	50
Deletion	—	—
Ending balance	\$ 150	\$ 100

*See accompanying notes to consolidated financial statements and report of independent registered public accounting firm.*

**ICC HOLDINGS, INC. AND SUBSIDIARIES**  
Schedule VI — Supplemental Information  
Years ended December 31, 2020 and 2019

<i>(In thousands)</i>	Deferred policy acquisition costs	Reserve for losses and settlement expenses	Discount if any deducted from reserves	Unearned premium	Net earned premiums	Net investment income
2020	\$ 5,430	\$ 61,576	\$ —	\$ 29,789	\$ 49,689	\$ 3,498
2019	\$ 5,269	\$ 56,838	\$ —	\$ 30,393	\$ 52,842	\$ 3,185

<i>(In thousands)</i>	Losses and settlement expenses incurred related to		Amortization of DAC	Paid losses and settlement expenses	Net written premiums
	Current year	Prior year			
2020	\$ 31,356	\$ 1,206	\$ 10,034	\$ (29,808)	\$ 49,047
2019	\$ 33,564	\$ 151	\$ 10,395	\$ (32,624)	\$ 53,235

*See accompanying notes to consolidated financial statements and report of independent registered public accounting firm.*

**Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

None.

**Item 9A. Controls and Procedures**

A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected.

***Disclosure Controls and Procedures***

The Company maintains disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act") that are designed to ensure that required information is recorded, processed, summarized and reported within the required timeframe as specified in the SEC's rules and forms of the SEC. Our disclosure controls and procedures are also designed to ensure that information required to be disclosed is accumulated and communicated to the Company's management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

Our management, with the participation of the Chief Executive Officer and the Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures at December 31, 2020. Based on this evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that our disclosure controls and procedures were effective as of December 31, 2020.

***Management's Report on Internal Control Over Financial Reporting***

The Company's management is responsible for establishing and maintaining adequate internal control over financial reporting, as defined in Exchange Act Rules 13a-15(f) and 15d-15(f). The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's internal control over financial reporting based on the framework in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this evaluation, the Company's management has concluded that, as of December 31, 2020, the Company's internal control over financial reporting was effective.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

***Attestation Report of the Registered Public Accounting Firm***

This Annual Report does not include an attestation report of our registered public accounting firm regarding internal control over financial reporting as required by Section 404(b) of the Sarbanes Oxley Act of 2002. Because we qualify as an emerging growth company under the JOBS Act, management's report was not subject to attestation by our independent registered public accounting firm.

***Changes in Internal Control over Financial Reporting***

There were no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) during the year ended December 31, 2020 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**Item 9B. Other Information**

None.

**PART III**

**Items 10 to 14**

Items 10 through 14 (inclusive) of this Part III are not included herein because the Company will file a definitive Proxy Statement with the SEC that will include the information required by such Items, and such information is incorporated herein by reference. The Company's Proxy Statement will be filed with the SEC and delivered to stockholders in connection with the Annual Meeting of Shareholders to be held on May 18, 2021, and the information under the following captions is included in such incorporation by reference: "Proposal One: Election of Directors," "Corporate Governance and Board Matters," "Committees of the Board of Directors," "Board Meetings and Compensation," "Compensation Committee Interlocks and Insider Participation," "Executive Compensation Practices," "Share Ownership of Certain Beneficial Owners," "Executive Management," and "Executive Compensation."

**PART IV**

**Item 15. Exhibits, Financial Statement Schedules**

- (a) (1-2) See Item 8 for Consolidated Financial Statements and Schedules included in this report.
- (3) Exhibits. See Exhibit Index on page 105.
- (b) Exhibits. See Exhibit Index on page 105.
- (c) Financial Statement Schedules. See Financial Statement Schedules on pages 94-100.

/s/SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ICC HOLDINGS, INC.

By: /s/ Arron K. Sutherland  
Arron K. Sutherland, President and  
Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<u>Signature</u>	<u>Capacity</u>	<u>Date</u>
<u>/s/ Arron K. Sutherland</u> Arron K. Sutherland	President and Chief Executive Officer (Principal Executive Officer)	March 30, 2021
<u>/s/ Joel K. Heriford</u> Joel K. Heriford	Director	March 30, 2021
<u>/s/ Gerald J. Pepping</u> Gerald J. Pepping	Director	March 30, 2021
<u>Mark J. Schwab</u>	Director	March 30, 2021
<u>/s/ James R. Dingman</u> James R. Dingman	Director	March 30, 2021
<u>/s/ R. Kevin Clinton</u> R. Kevin Clinton	Director	March 30, 2021
<u>/s/ John R. Klockau</u> John R. Klockau	Director	March 30, 2021
<u>/s/ Daniel H. Portes</u> Daniel H. Portes	Director	March 30, 2021
<u>/s/ Christine C. Schmitt</u> Christine C. Schmitt	Director	March 30, 2021
<u>/s/ Michael R. Smith</u> Michael R. Smith	Chief Financial Officer (Principal Financial and Accounting Officer)	March 30, 2021



## EXHIBIT INDEX

Exhibit Number	Description
3.1	<u>Form of Amended and Restated Articles of Incorporation of ICC Holdings, Inc. (incorporated by reference to Exhibit 3.1 to Amendment No. 2 to the Registrant's Registration Statement on Form S-1 (File No. 333-214081) filed on December 23, 2016)</u>
3.2	<u>Form of Amended and Restated Bylaws of ICC Holdings, Inc. (incorporated by reference to Exhibit 3.2 to Amendment No. 2 to the Registrant's Registration Statement on Form S-1 (File No. 333-214081) filed on December 23, 2016)</u>
10.1	<u>ICC Holdings, Inc. 2016 Equity Incentive Plan (incorporated by reference to Appendix A to the Registrant's Definitive Proxy Statement on Schedule 14A (File No. 001-38046) filed on April 13, 2017).</u>
10.2	<u>Employment Agreement among ICC Holdings, Inc., Illinois Casualty Company and Arron K. Sutherland (incorporated by reference to Exhibit 10.1 to Amendment No. 1 to the Registrant's Registration Statement on Form S-1 (File No. 333-214081) filed on November 7, 2016)</u>
10.3	<u>Form of Change of Control Agreement among ICC Holdings, Inc., Illinois Casualty Company and an employee (incorporated by reference to Exhibit 10.2 to Amendment No. 1 to the Registrant's Registration Statement on Form S-1 (File No. 333-214081) filed on November 7, 2016)</u>
10.4	<u>ICC Holdings, Inc. Employee Stock Ownership Plan (incorporated by reference to Exhibit 10.3 to Amendment No. 1 to the Registrant's Registration Statement on Form S-1 (File No. 333-214081) filed on November 7, 2016)</u>
10.5	<u>Purchase Agreement among ICC Holdings, Inc., Illinois Casualty Company, and certain investors, including R. Kevin Clinton (incorporated by reference to Exhibit 10.4 to the Registrant's Registration Statement on Form S-1 (File No. 333-214081) filed on October 13, 2016)</u>
10.6	<u>Purchase Agreement among ICC Holdings, Inc., Illinois Casualty Company, and Rock Island Investors, LLC (incorporated by reference to Exhibit 10.5 to the Registrant's Registration Statement on Form S-1 (File No. 333-214081) filed on October 13, 2016)</u>
10.7	<u>Purchase Agreement among ICC Holdings, Inc., Illinois Casualty Company, and Tuscarora Wayne (incorporated by reference to Exhibit 10.6 to the Registrant's Registration Statement on Form S-1 (File No. 333-214081) filed on October 13, 2016)</u>
10.8	<u>Illinois Casualty Company Profit Sharing Cash Bonus Program (incorporated by reference to Exhibit 10.7 to the Registrant's Registration Statement on Form S-1 (File No. 333-214081) filed on October 13, 2016)</u>
10.9	<u>Form of Restricted Stock Units Award Agreement (Chief Executive Officer) (incorporated by reference to Exhibit 10.9 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2017 (File No. 001-38406) filed on April 2, 2018)</u>
10.10	<u>Form of Restricted Stock Units Award Agreement (incorporated by reference to Exhibit 10.10 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2017 (File No. 001-38406) filed on April 2, 2018)</u>
10.11	<u>Stock Purchase Agreement, dated August 31, 2018, by and between ICC Holdings, Inc. and certain entities and individuals identified on Annex A thereto (incorporated by reference to Exhibit 3 to Amendment No. 1 to the Schedule 13D/A (File No. 000-1701992) filed by R. Kevin Clinton on September 12, 2018)</u>
21.1	<u>Subsidiaries of ICC Holdings, Inc.</u>
23.1	<u>Consent of Johnson Lambert LLP</u>
31.1	<u>Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u>
31.2	<u>Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u>
32.1	<u>Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u>
32.2	<u>Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u>
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase
101.DEF	XBRL Taxonomy Extension Definition Linkbase
101.LAB	XBRL Taxonomy Extension Label Linkbase
101.PRE	XBRL Taxonomy Extension Presentation Linkbase

**Subsidiaries of  
ICC Holdings, Inc.**

Illinois Casualty Company	Illinois
ICC Realty, LLC	Illinois
Beverage Insurance Agency, Inc.	Illinois
Estrella Innovative Solutions, Inc.	Illinois

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CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in the registration statement on (Form S-8) (No. 333-219916) of ICC Holdings, Inc. of our report dated March 30, 2021 with respect to the consolidated financial statements and financial statement schedules included in this Annual Report (Form 10-K) for the year ended December 31, 2020.

*Johnson Lambert LLP*

Park Ridge, Illinois  
March 30, 2021

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## CHIEF EXECUTIVE OFFICER'S 302 CERTIFICATION

I, Arron K. Sutherland, certify that:

1. I have reviewed this Annual Report on Form 10-K of ICC Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 30, 2021

/s/ Arron K. Sutherland

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Arron K. Sutherland

*Chief Executive Officer*

(principal executive officer)

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## CHIEF FINANCIAL OFFICER'S 302 CERTIFICATION

I, Michael R. Smith, certify that:

1. I have reviewed this Annual Report on Form 10-K of ICC Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 30, 2021

/s/ Michael R. Smith

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Michael R. Smith  
*Chief Financial Officer*  
(principal financial officer)

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**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report of ICC Holdings, Inc. (the "Company") on Form 10-K for the year ended December 31, 2020, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Arron K. Sutherland, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: March 30, 2021

/s/Arron K. Sutherland  
Arron K. Sutherland  
*Chief Executive Officer*

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**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report of ICC Holdings, Inc. (the "Company") on Form 10-K for the year ended December 31, 2020, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Michael R. Smith, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: March 30, 2021

/s/ Michael R. Smith

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Michael R. Smith

*Chief Financial Officer*

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