



Midway

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Annual Report  
2017



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# Australia's largest high-quality woodfibre processor and exporter.

Founded in 1980, Midway is involved in the production and export of high-quality woodfibre.

Midway's primary business is the purchasing, processing, marketing and exporting of woodfibre. Our operating environment consists of plantation and land ownership, the procurement of timber resources within Australia, processing, materials handling and exporting of woodfibre, and the international woodfibre market.

Our woodfibre exports focus predominately on the Chinese and Japanese pulp and paper markets.

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**+ 5.3%**

NPAT against pro forma forecast

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**\$ 209.2M**

Revenue

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**\$ 16.3M**

Operational cash flow

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**\$ 0.18**

Fully franked dividend per share in accordance with the prospectus guidance



# Overview of Business Activities

Midway is an Australian forestry company based in Geelong, Victoria, with majority shareholdings in South West Fibre Pty Ltd (SWF) based in the Green Triangle (SW Victoria), and Queensland Commodity Exports Pty Ltd (QCE) based in Brisbane.

Midway's core business is the production and marketing of woodfibre for supply to producers of pulp, paper and associated products in the Asian region. Woodfibre is primarily produced from plantation hardwood which represents approximately 90% of the Company's export sales, with the balance comprising woodfibre produced from plantation softwood logs and hardwood timber residues generated from the harvest of sawlogs from hardwood native forests. The Company has interests in three processing and export facilities in mainland Australia.

Midway has diversified since it commenced exporting 30 years ago in terms of geographical representation, product range, supply source and customer base. Growing from one export facility, one product, one customer and one supplier in 1986, today Midway:

- has well-developed processing and export facilities in three locations;
- supplies a diverse range of products in terms of species, quality and certification levels;
- sources timber supply from numerous major timber suppliers; and
- has strong relationships with key customers in the two major importing countries of Japan and China.

Midway engages contractors to conduct mechanical harvesting of logs in plantations which are then transported to processing mills. Woodfibre is produced by both fixed chippers and mobile chippers, and is stockpiled at export facilities.

Woodfibre is used in the production of pulp which is primarily used for the production of paper products such as writing and printing paper, newsprint, cardboard and tissue. Some hardwood woodfibre is also used for the production of dissolving pulp and chemi-thermomechanical pulp. Dissolving pulp is produced by additional chemical refinement and is used in textile manufacture such as rayon. The pulp and paper industry consumes the majority of the total traded woodfibre volume, with the balance being used in the production of reconstituted boards, speciality pulps and, more recently, biomass.

The primary use of internationally traded woodfibre is for the production of Kraft pulp. The Kraft process involves the chemical breakdown of the woodfibre into lignin (usually used as a fuel in the pulp mill) and cellulose fibre used for the production of a wide range of paper products. The uses of hardwood Kraft pulp are printing and writing papers, and in tissue products, whereas softwood

Kraft pulp is mainly used in packaging but also in tissue and to add strength to other paper grades.

In 2016 Midway accounted for 11% of total exports from Australia for hardwood woodfibre. The demand for woodfibre from China is expected to continue to grow with Chinese hardwood woodfibre up 12.5% in 2017.

Midway aims to expand its market share of hardwood woodfibre exports through securing additional supply and seeking out new opportunities to acquire businesses in key forestry areas in Australia and overseas, such as the recently acquired plantation management business (Plantation Management Partners Pty Ltd (PMP) in Northern Australia.



## Plantation

Pulpwood is sourced from freehold plantation land, leasehold land and third party suppliers.



## Harvest

Harvesting contractors harvest pulpwood using mechanical harvester.



## Haul

Haulage contractors transport product from plantations to the mill.



## Mill

Mills located at Geelong, Myamyn and Brisbane convert pulplogs to woodfibre.



## Stockpile

Chip stockpiles located at mills and ports.



## Export

Ships carry woodfibre for export from GeelongPort, Port of Portland and Port of Brisbane.



# Port and Processing Facilities

The Company has geographically diversified port and processing facilities allowing the flexibility to supply customers differing species dependent on requirements. With a combined production capacity of 4.0M GMT pa across all segments, and combined stockpile capacity of 380,000 GMT, Midway is able to provide certainty of supply to its customers.

Hardwood woodfibre capacity

4.0M

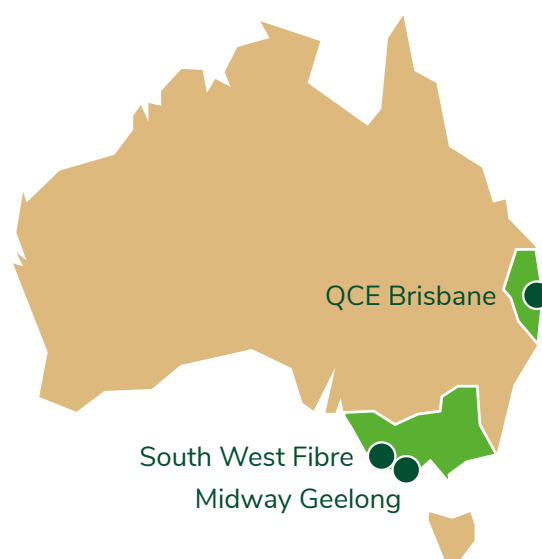
GMT per annum

Softwood woodfibre capacity

0.4M

GMT per annum

- Export Facilities
- Wood Supply Area





## Midway Geelong

- 19 hectares of freehold land adjacent to GeelongPort.
- Two woodfibre mills (separate plantation and native processing facilities).
- Three stockpiles including three reclaimers with 200,000 green metric tonnes (GMT) total capacity.
- Capacity to process and export up to 1.8 million GMT per annum of hardwood.

## QCE Brisbane

- Sole woodfibre exporter from Port of Brisbane – provides geographic and marketing diversity.
- 15 year leases on a four hectare site with the Port of Brisbane for producing, storing and loading.
- GrainCorp provides toll ship loading.
- 300,000 GMT per annum softwood export capacity.
- Hardwood exports commenced in 2016. Capacity of 300,000 GMT per annum.
- Stockpile capacity: 100,000 GMT of softwood and/or hardwood.

## South West Fibre/Portland

- South West Fibre is the first plantation hardwood processing and marketing operation in the Green Triangle – provides geographic and future market diversity.
- Myamyn – 1.2 million GMT per annum current site capacity + in-field chipping and 'upstream' chip and log storage.
- 10 year x 1.2 million GMT per annum supply agreement with Australian Bluegum Plantations, signed in July 2010.
- 51 per cent owned joint venture with Mitsui.
- Portside woodfibre receipt, storage and loading facilities contracted with GrainCorp.
- 80,000 GMT woodfibre stockpile capacity.
- Woodfibre receipt capacity of 1.8 million GMT per annum.



# Chairman's Letter

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**“The Board of Directors of Midway Limited expects continued strong export demand, particularly in China, and constrained global supply for high-quality hardwood woodfibre to underpin a positive price outlook in the next 12 months.”**

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I am pleased to report to shareholders that Midway Limited has completed a successful first year as a company listed on the Australian Stock Exchange, meeting the earnings forecasts contained in the IPO prospectus.

For the full fiscal year 2017, pro forma sales revenue was \$209.2 million against a prospectus forecast of \$206.5 million, pro forma EBITDA was \$28.4 million against a prospectus forecast of \$28.1 million and pro forma net profit after tax was \$17.3 million against a prospectus forecast of \$16.5 million.

As a result, the Board of Directors of Midway Limited has approved a fully franked final dividend of nine cents per share, which will be paid on 9 October 2017.

The final dividend payment, in addition to the fully franked interim dividend of nine cents per share, means that shareholders will have received a fully franked dividend of 18 cents per share for the 2017 financial year. This is in line with our dividend policy outlined in the prospectus of a 70 to 90 per cent payout of pro forma net profit after tax.

By delivering on our prospectus forecasts, Midway has demonstrated to our shareholders the quality of management

and staff, the sustainability of our business model based on a diversified geographic resource base, processing facilities and ports, and the strength of our customer relationships.

With another year of solid performance and a continued positive outlook, the Board is very supportive of Midway's plans to assess both organic and strategic acquisitions that are earnings accretive for the business and meet the standards of our disciplined approach to capital management, which prioritises the maintenance of a strong balance sheet.

Midway remains committed to building shareholder value over time. As such, we have developed a growth strategy with a range of initiatives to deliver on this commitment, including:

- securing additional plantation supply to meet expected unfulfilled demand from existing and potential customers;
- proactively seeking new opportunities to more fully utilise spare capacity at existing processing and port facilities;
- continuous improvement in plantation, supply chain, processing and export operations to minimise production costs and maximise margins;
- exploring complementary business opportunities that utilise our supply chain, processing and marketing skills; and
- continuing to evaluate potential acquisitions of existing Australian and overseas woodfibre production and export businesses.

The announcement since the end of the 2017 financial year that Midway Limited has acquired the management rights to plantation hardwood supplies, woodchip processing and exports on the Tiwi Islands is a good example of how the Company can leverage its existing skills base through complementary business opportunities.

The Board notes that Midway Limited recorded strong operational cash flows in the 2016–17 results and retains a preference to utilise cash generated within the business to fund organic growth and bolt-on acquisitions.

If appropriate, Midway Limited has the option of generating additional cash from the sale of plantation land that is better suited for higher value uses. If strategic acquisitions arise that require substantially more capital than we can generate

internally, the Board also has the financial flexibility to pursue these if it generates shareholder value in the longer term.

Since Midway Limited listed on the Australian Stock Exchange in December 2016, there has been limited trading of its shares given the 20 per cent free float available for trading.

As outlined in the prospectus, major existing shareholders are subject to voluntary escrow arrangements until Midway Limited lodges its Appendix 4E for FY2018.

Other existing shareholders were voluntarily restricted from selling their shares until Midway Limited lodged its Appendix 4E for FY2017.

Given the encouraging progress made by Midway since listing in December 2016, the Board expects that existing and new shareholders will continue to support the Company.

## Outlook

The Board of Directors of Midway Limited expects continued strong export demand, particularly in China, and constrained global supply for high-quality hardwood woodfibre to underpin a positive price outlook in the next 12 months.

While we are optimistic, we take nothing for granted and therefore management continues to closely manage key value drivers including softwood and hardwood log supply, supply chain and processing costs, shipping schedules, and foreign exchange exposures.

We will continue to assess opportunities to acquire businesses in key forestry areas across growing regions within Australia as part of a disciplined approach to capital management that aims to maximise long-term shareholder value.

Sincerely,



**Gregory McCormack**  
Chairman







# Managing Director's Review

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“It was particularly pleasing for the management team that Midway Limited met its prospectus forecast for sales and earnings, marking the end of a successful first year as a listed company on the Australian Stock Exchange.”

The last 12 months have been very exciting for Midway Limited. We have made solid progress in a number of key areas, despite some supply challenges caused by adverse weather conditions that affected parts of our business, and we are now well established as one of Australia's leading woodfibre processors and exporters.

It was particularly pleasing for the management team that Midway Limited met its prospectus forecast for sales and earnings, marking the end of a successful first year as a listed company on the Australian Stock Exchange.

We recognise that meeting shareholder expectations and delivering long-term shareholder value is fundamental for a listed company.

Our business partners and our customers in Japan and China were also vital in ensuring that we met our prospectus forecasts, so we thank them for their business and look forward to continued success with them over the next 12 months.

Most importantly for the management team, we are very pleased to report an improvement in our safety statistics and we continue to strive for zero accidents and incidents. The health and safety of our 95 staff, our contractors and their employees, which Midway estimates is equivalent to more than 500 full-time employees, is an unwavering priority for us at every stage of the production process.

## Operational conditions

Our financial success over the last 12 months demonstrates the risk management benefits of our operational diversity across the country and our ability to manage the business to meet our forecasts.

Despite heavy rainfall in the Otway region of Victoria, which affected the supply of logs to our wholly owned woodfibre facility at Geelong, we met all our financial forecasts as we effectively managed our cost of goods sold (COGS), benefited from a higher dry fibre content in the finished product, and achieved higher export prices which compensated for the supply shortfall.

Good financial performances in Geelong and in our jointly owned business in Portland, South West Fibre (SWF), also offset adverse weather impacts on our jointly owned softwood and hardwood business, Queensland Commodity Exports (QCE), based at the Port of Brisbane.

The effects of Cyclone Debbie in northern NSW in March 2017 meant that QCE did not meet internal expectations for hardwood log supply through the Port of Brisbane, which was further exacerbated by lower demand for softwood chips and, as a result, our woodfibre production and shipment volumes at QCE were lower than forecast. Under normal weather conditions we expect this business to rebound in line with initial expectations during fiscal year 2018.

## Market conditions

In May 2017, we were pleased to announce a new price agreement with our customers in Japan that resulted in the first price increase in five years after a decade low in 2016. The 3 per cent price rise meant the annual price increased from US\$148.50 per tonne in 2016 to US\$152.00 per tonne in 2017.

These price negotiations reflect the strong demand growth for high-quality hardwood woodfibre for paper production, particularly from China, and the constrained global supply of hardwood woodfibre.

We expect this supply/demand imbalance to continue for the foreseeable future and underpin good price conditions in export markets for our softwood and hardwood products in Asia.

These market conditions reinforce our focus on increasing supply capacity and more fully utilising spare capacity at our production facilities over the next few years.

## Environmental protection

As a sustainable forest management company, Midway takes its statutory and community environmental obligations very seriously, going to great lengths to minimise our environmental footprint. The Company is certified to AS4708 'Australian Standard – Sustainable Forest Management' and to the FSC Controlled Wood Standards FSC-STD-40-005 and FSC-STD-30-010.

During the year, Midway Limited worked closely with the Environmental Protection Agency in Victoria to mitigate wastewater overflow after an incident caused by unseasonably heavy rain at the Geelong facility.

This was a legacy issue that Midway Limited inherited at the Geelong site and we were not aware of the potential for a spill. However, we have accepted responsibility for the incident and have taken remedial action to minimise the risk of future overflows.

We have adopted a management regime reviewed by the Environmental Protection Agency in Victoria and are confident that we have a strong remedial plan in place.

We were pleased that a claim against Midway Limited for alleged contamination of a neighbouring property from herbicide





spraying and turbid water run-off at one of our hardwood plantations near Kilmore East, north of Melbourne, has recently been dismissed by the Victorian Civil and Administrative Tribunal (VCAT). The Tribunal found that the alleged run-off was the work of nature following the Black Saturday bushfires in 2009 rather than being caused by Midway Limited.

The State Government in Victoria also introduced new legislative requirements during the last 12 months to better manage koala populations that exist in hardwood plantations. We have fully embraced the new legislative requirements by developing an approved Koala Management Plan, which has resulted in Midway Limited becoming licensed to manage wildlife. The Management Plan ensures that we adopt the right harvesting safeguards to avoid harming koalas.

### Growth strategy

Over the last 12 months, Midway Limited has focused on securing additional plantation supply to meet unfulfilled demand from existing and potential customers.

This focus underpinned our investment in the expansion of our facility in the Port of Brisbane, and despite some weather induced teething problems in the hardwood plantations in northern NSW, we remain confident of long-term success of this business.

We continue to explore complementary business opportunities that utilise our plantation management, supply chain, processing and marketing skills. This has recently resulted in the acquisition of the plantation management company Plantation Management Partners Pty Ltd, which manages plantation projects in South East Asia and on Melville Island.

We remain focused on organic growth through continuous improvement in plantation, supply chain, processing and export operations to minimise production costs and maximise margins.

Where it generates longer-term shareholder value, we will continue to evaluate potential acquisitions of existing Australian and overseas woodfibre production and export businesses.

### Future priorities

We are confident about the global trading outlook for the business and will continue to prioritise building long-term customer relationships with our key Asian clients to grow woodfibre export volumes.

Management will also continue to actively manage key value drivers including hardwood and softwood log supply, plantation management, processing and handling costs, shipping schedules and foreign exchange exposures.

We are confident that we have our hands on the right levers to drive short-term revenue and profit and will actively pursue all opportunities to grow long-term shareholder value.

**Anthony Price**  
Managing Director

Japan price  
rise from 2016

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+3%

Koala  
Management  
Plan approved

Certification

AS4708  
FSC-STD-40-005  
FSC-STD-30-010

# Operational Review

Midway Limited takes great pride in being one of Australia's largest forest products processors and exporters, providing high-quality woodfibre for pulp, paper and associated products in China and Japan.

Key assets include 16,800 hectares of freehold forestry land valued at \$64.0 million (as at 30 June 2017). The Company will continue to evaluate the highest and best use of this land when the existing tree crop is progressively harvested and processed over the next 10 to 12 years.

## Midway employment and safety

Midway currently provides employment for 95 staff and has estimates that the cumulative hours worked by direct and indirect contractors on Midway activities would be equivalent to more than 500 full-time employees, who live and work in regional Victoria, South Australia, Queensland, northern NSW and the Northern Territory. The Midway operations therefore make a significant contribution to regional employment and income.

The Midway head office is relatively small with only six executives and a small support team based at Geelong. In all, there are only 95 employees of the Company across the three sites.

Employee and contractor safety is a critical priority for the Board of Directors and the management team of Midway Limited. Safety standards and performance against them are regularly monitored and form part of management remuneration targets.

The Company is certified to AS4801 'Occupational Health and Safety Management Systems'.

Midway Limited is committed to reducing the Lost Time Injury Frequency Rate experienced on our sites, most of which are manual handling injuries given the nature of the production processes. In FY17, a 13% LTIFR reduction was achieved across the Group.

## Midway Geelong

The Geelong facility is the headquarters for Midway Limited, located on 19 hectares of freehold land at Corio Bay, with two woodfibre processing lines. The site includes three woodfibre stockpiles with three shiploading reclaimers.

## South West Fibre (SWF)

South West Fibre was established as a joint venture in 2008 with Mitsui Bussan Woodchip Oceania Pty Ltd (a wholly owned subsidiary of Mitsui & Co Ltd). Midway owns 51 per cent and manages the operation. SWF is the only high-capacity static plantation hardwood processing and marketing operation in the Green Triangle of Victoria and provides geographic diversity. The woodfibre receipt, storage and loading process at Portland is contracted to GrainCorp Limited.

## Queensland Commodity Exports (QCE)

Midway Limited owns 90 per cent of Queensland Commodity Exports (QCE), with GrainCorp owning the remaining 10 per cent.

The QCE facility is the only woodfibre exporter from the Port of Brisbane and holds a 15-year lease, expiring in 2022, on the four-hectare site for production, storage and loading facilities. GrainCorp provides toll ship loading.

## Log supply

Midway has a number of short and long-term (one-year to 10-year) agreements in place with a number of large plantation managers in each of our operating regions.

Midway is also regularly securing volumes from a large number of smaller plantation owners and is actively engaged in encouraging private growers to establish future plantations in the Geelong and Portland catchment.

A large volume of softwood and hardwood plantations is available from south-east Queensland and northern NSW for use by the Brisbane facility, up to 400,000 GMT per annum for eight to 10 years.

## Customers

Midway Limited has established strong relationships with a number of significant woodchip buyers in the Asian region, starting with Jujo Paper (now Nippon Paper) in 1986. Nippon currently buys about 17 per cent of Midway woodfibre export volume, including 28 per cent from SWF.

Since the initial Japanese sales contracts, Midway has worked closely with customers to build a significant export business in China, which has become the biggest Asian market for high-quality hardwood woodfibre.

Quality of woodfibre exports, reliability of supply and regular after sales service have been the key drivers of our growth in customer sales contracts in Japan and China.

## Product quality

Product quality is carefully managed in accordance with Midway's certification to ISO9001 'Quality Management Systems', as it can have a significant impact on the performance of our customers' pulp mills.

Hardwood pulp yield is another key variable that is closely monitored. The higher the pulp yield, the more pulp a producer will get from a given quantity of hardwood woodfibre. This can be influenced by species, growth rate and genetics.

Pulp mill parameters will also affect production. As most of Midway production occurs in static mills, rather than mobile chippers, size distribution is easier to monitor and control.





“Employee and contractor safety is a critical priority for the Board of Directors and the management team of Midway Limited. Safety standards and performance against them are regularly monitored and form part of management remuneration targets.”

# Sustainability

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Midway continuously strives for more effective and efficient ways to create value for our customers and shareholders, while operating in a sustainable manner.

We seek to manage the business to the highest possible environmental standards.

The Company is a strong advocate for sustainable forestry and we are committed to the development of productive and viable forest estates, ensuring that they co-exist with other community values.

Our forestry operations are certified to Australian Forestry Standard (AS4708), and to the FSC Controlled Wood Standards (FSC-STD-40-005 and FSC-STD-30-010).

The Company is committed to supply chain management to ensure that Chain of Custody (CoC) systems (AS 4707 and FSC-STD-40-004) complement AFS and FSC certification as an assurance to buyers of Midway products and their downstream consumers that the certified forest products they purchase are from sustainably managed forests.

Midway utilises a comprehensive process for the management and protection of koalas in Bluegum plantations managed by Midway Group. The process includes training of staff, pre-operational planning and surveys, and operational protocols including use of spotters and reservation of trees from harvest.

## FY2017 performance

- Biodiversity monitoring program established for plantations we manage, including baseline monitoring assessment.
- CO<sub>2</sub> emissions from transport of wood for FY2017 were estimated at 1,511 t CO<sub>2</sub> e. Storage in plantation trees on land owned by Midway was estimated at 3,200,000 t CO<sub>2</sub> e.
- At the Geelong site a storm water reuse pilot project was implemented for storm water capture, storage and irrigation reuse.

“Midway aims to be a trusted corporate citizen respected and valued in the communities in which we operate.”

## Safety

Midway is committed to protecting the safety and health of our employees, our contractors, customers and the people of the communities in which we operate.

### FY2017 performance

- 13 per cent reduction in Lost Time Injury Frequency Rate (LTIFR) across the Midway Group.
- Safety leadership – the ‘Be a Legend’ safety leadership training course program was implemented across the Group. In order to build upon the ‘Be a Legend’ program and to provide practical tools to maintain focus on behavioural safety, implementation of a Behavioural Safety Observation program (BSOP) is scheduled for FY2018.
- Contractor audits – a forestry industry health and safety auditing standard based on AS 4801 has been developed by Forest Works for the Forest Owners & Service Providers Committee. Expressions of interest were called for auditing Midway’s harvesting contractors to the standard, and audits are planned for FY2018.
- Drug and alcohol testing – drug and alcohol testing commenced in June 2017, with random tests conducted monthly.
- Risk management – the risk management model undergoes annual revision to ensure it reflects industry best practices. Further, new Health, Safety and Environment (HSE) terms and conditions have been included as a standard part of all new purchase orders, requiring contractors to provide risk assessment, training certificates, manage reporting and legislative requirements.

## Quality management

We provide a high-quality product through effective quality management, allowing us to maximise sales volume and price. Our business operations are controlled in accordance with the Company’s quality management system certified to AS/NZS ISO 9001, and we regularly review business activities and performance to establish quality objectives that will continually improve the quality management system.

## People

Midway is committed to maintain a competent and focused management team with clear objectives directly aligned with the business needs.

### FY2017 performance

- An organisational structural review was completed across the Midway Group, reviewing position descriptions, aligning roles with the appropriate levels, addressing the requirements for a listed organisation, and providing a structure compatible with new business acquisitions. This has led to updated position descriptions, changes to reporting relationships and the identification of some new roles.
- Preparation for a leadership development program to be implemented across the Group in FY2018.

## Community

Midway aims to be a trusted corporate citizen, who is respected and valued in the communities in which we operate. We are a significant employer in regional communities and our policy is to support communities in the areas where we conduct our business and where our employees live. In addition to our direct economic support for employment and the local economy, we provide sponsorship to a range of community organisations in these areas.





# Directors' Report

The Directors present their report together with the Consolidated Financial Statements of the Group comprising of Midway Limited (the Company) and its subsidiaries for the financial year ended 30 June 2017 and the Auditor's Report thereon.

## Directors

The names and details of the Company's Directors in office during the financial year and until the date of this report are as follows:

Name	Position held	Employment status
<b>Directors</b>		
Gregory McCormack	Non-Executive Chairman	
Nils Gunnersen	Non-Executive Director	
Thorold Gunnersen AM	Non-Executive Director	(resigned as a Director 09/11/2016; reappointed 10/02/2017)
Gordon Davis	Independent Non-Executive Director	
Thomas Keene	Independent Non-Executive Director	
Anthony Bennett	Independent Non-Executive Director	
Anthony Price	Managing Director and CEO	

All of the Directors have been in office for the entire period unless otherwise stated.

## Directors' information

### Gregory McCormack

#### Non-Executive Chairman

Mr McCormack was the founding Director of Midway in 1980. Mr McCormack holds a Bachelor of Business and has a long-term commitment to the Australian forest products industry, holding senior positions with both the National and the Victorian Association of Forest Industries (having served as President of both associations). Mr McCormack is the current President of the Australian Forest Products Association and is currently a Director of Millennium Services Group Limited. Mr McCormack is a member of the Audit and Risk Management Committee.

### Anthony Price

#### Managing Director and CEO

Mr Price holds a Bachelor of Science (Forestry) and a Post Graduate Diploma in Business Management, has attended the International Executive Programme at INSEAD in France and is a graduate member of the Australian Institute of Company Directors. Before joining Midway, he held a number of senior management positions in the hardwood plantation sector, and has also run his own consultancy business. Mr Price has over 30 years' experience in the forestry sector. He is also currently a Director of Forestworks Ltd, an organisation that provides training packages to the forest industry.

### Anthony Bennett

#### Independent Non-Executive Director

Mr Bennett holds a Diploma in Civil Engineering and a Graduate Diploma in Industrial Management. He has extensive background in production management, particularly in the manufacture of high-volume/low-margin products for use in civil engineering construction.

### Gordon Davis

#### Independent Non-Executive Director

Mr Davis holds a Master of Business Administration, a Master of Agricultural Science, and a Bachelor of Forest Science. Mr Davis is currently a Non-Executive Director of Nufarm Limited, where he chairs the Health, Safety and Environment Committee and serves on the Audit and Risk, and Human Resources Committees. He is also a Non-Executive Director of Primary Health Care Limited, where he is a member of the Risk Committee. Mr Davis was Managing Director and CEO of AWB Limited from 2006 to 2011. He was also Chairman of VicForests from 2011 to 2016. He is currently the Chairman of Greening Australia, and a Trustee of The Nature Conservancy. Mr Davis is the Chairman of the Remuneration and Nomination Committee and a member of the Audit and Risk Management and Occupational Health & Safety and Management Systems Committees.



## Nils Gunnersen

### Non-Executive Director

Mr Gunnersen holds a Bachelor of Business (Agricultural Commerce) and is a graduate of the Australian Rural Leadership Programme. He is Executive Director of Gunnersen Pty Ltd and a Trustee of the JW Gottstein Trust, with over 25 years' management experience in forest industries businesses across resources, operations, finance, IT, compliance, sales and marketing within Australia and overseas. He was appointed a Director on the Board of Midway Limited in 2012, he is Chairman of the Occupational Health & Safety and Management Systems Committee. Mr Gunnersen is currently a Director of Chebmont Pty Ltd.

## Thorold Gunnersen AM

### Non-Executive Director

Mr Gunnersen AM holds a Bachelor of Commerce and Master of Science (Social Science) degrees. He is Chairman of the Gunnersen family investment companies and Gunnersen Companies Pty Ltd. He was Managing Director of Gunnersen Companies Pty Ltd (formerly Marbut-Gunnersen Pty Ltd) between 1970 and 2008. He was awarded a Gottstein Fellowship in 1977 and invited to join the Weyerhaeuser Leadership Institute in 1986. He was Chairman of the Co-operative Research Centre in Wood Innovations and has served as Australia's Director on the Board of the World Forestry Center in Portland, Oregon (Chairman 1997–2000), receiving the Harry M. Merlo award for 'Extraordinary Commitment to Forest Stewardship' in 2007. He was President of NAFI (1996–2000) and Chairman of the Forest and Wood Products Research and Development Corporation (2000–2006). He is a member of the Remuneration and Nomination Committee. Mr Gunnersen is currently a Director of Chebmont Pty Ltd.

## Thomas Keene

### Independent Non-Executive Director

Mr Keene holds a Bachelor of Economics and is a Fellow of the Australian Institute of Company Directors. He has a strong commercial and agribusiness background, having held the position of Managing Director of GrainCorp Ltd between 1993 and 2008. In 2007, Mr Keene was awarded the NAB Agribusiness Leader of the Year. He was appointed a Director of Midway Limited in 2008. He is the former Chairman of Allied Mills Ltd and Grain Trade Australia and also a former Director of Cotton Seed Distributors Ltd. He is currently a Director of AACo Ltd. Mr Keene is Chairman of the Audit and Risk Management Committee and is a member of the Remuneration and Nomination and Occupational Health & Safety and Management Systems Committees.

## Committee membership

As at the date of this report, the Company has an Audit & Risk Management Committee (ARMC), a Remuneration & Nomination Committee (RNC) and an Occupational Health & Safety & Management Systems Committee (OHS) of the Board of Directors.

Name	ARMC	OHS	RNC	Comments
<b>Directors</b>				
Gregory McCormack	✓			
Anthony Bennett				
Gordon Davis	✓	✓	✓	Chair RNC
Nils Gunnersen		✓		Chair OHS
Thorold Gunnersen AM			✓	
Thomas Keene	✓	✓	✓	Chair ARMC
Anthony Price				CEO

## Company Secretary

Sophie Karzis (B. Juris, LLB).

# Directors' Report continued

## Meetings of Directors

The number of meetings of the Company's Board of Directors and of each Board committee held during the year and the number of meetings attended by each Director were as follows:

Directors	Board		ARMC		RNC		OHS	
	Held	Attended	Held	Attended	Held	Attended	Held	Attended
Gregory McCormack	10	10	4	4	-	-	-	-
Anthony Bennett	10	8	-	-	-	-	-	-
Gordon Davis	10	10	4	4	3	3	3	3
Nils Gunnersen	10	10	-	-	-	-	3	3
Thorold Gunnersen AM	8	2	-	-	3	1	-	-
Thomas Keene	10	10	4	4	3	3	3	3
Anthony Price	10	10	-	-	-	-	-	-

## Principal activities

The principal activities of the Group during the 2017 financial year were the production and export of woodfibre to producers of pulp, paper and associated products in Japan and China. The Group derives income from producing hardwood and softwood woodchips mostly from logs acquired from private plantation owners in Victoria, South Australia, New South Wales and Queensland.

The Group owns a processing and export facility in Geelong and has majority shareholdings in processing and export facilities in Portland and Brisbane.

## Operating and finance review

### Financial results (pro forma)

### Full year results in line with prospectus forecasts

- The full year 2017 financial results were in line with the Groups' prospectus forecasts, achieving revenue of \$209.2M (\$2.7M above forecast) and EBITDA of \$28.4M (\$0.4M above forecast).
- Net profit before tax was \$23.4M and NPAT was \$17.3M, both slightly ahead of the prospectus forecast.
- Shareholders will receive a fully franked final dividend of \$0.09 cents per share in line with prospectus forecast. This means a total dividend for the year of \$0.18 cents per share.

### Segment performance

- Operations in Geelong performed well throughout the year (despite exceptionally wet conditions early in the financial year), with a slight decrease in sales volume being offset by higher dry fibre content, better US dollar sales and a favourable exchange rate position (gains resulting from hedging).
- South West Fibre (SWF) performed strongly and better than the prospectus forecast.
- Geelong and SWF performance offset lower sales volumes by Queensland Commodity Exports (QCE) which was adversely affected by lower softwood export volumes and adverse weather conditions in northern NSW, due to Cyclone Debbie, which affected hardwood harvesting.

### Good progress against strategic objectives

- The Company has continued to maximise long-term supply by replanting seedlings where commercially viable.
- Midway continues to assess opportunities to acquire value accretive businesses in key forestry areas in Australia and overseas.
- The Group maintains a disciplined approach to capital management to ensure shareholder wealth maximisation.



A reconciliation of the pro forma result against the pro forma forecast has been provided below to allow shareholders to make a meaningful analysis of the Groups results:

\$'000	Pro forma FY2017			Pro forma FY2016	
	Actual	Prospectus forecast	Change	Actual	Change
<b>Revenue and other income</b>					
Sales revenue	209,214	206,493	2,721	200,275	8,939
Other income	4,155	3,533	622	3,624	531
	<b>213,369</b>	<b>210,026</b>	<b>3,343</b>	<b>203,899</b>	<b>9,470</b>
Less: expenses					
Changes in inventories of finished goods and work in progress	(4,029)	(5,636)	1,607	1,274	(5,303)
Raw materials, consumables and other procurement expenses	(126,488)	(127,302)	814	(116,816)	(9,672)
Employee benefits expense	(8,829)	(9,121)	292	(8,662)	(167)
Plantation management expenses	(841)	(1,539)	698	(1,143)	302
Freight and shipment costs	(37,235)	(29,071)	(8,164)	(38,384)	1,149
Repairs and maintenance costs	(4,097)	(4,220)	123	(4,008)	(89)
Other operating expenses	(6,291)	(5,834)	(457)	(6,216)	(75)
Share of profit/(loss) of equity accounted investments	2,808	786	2,022	5,663	(2,855)
<b>EBITDA before significant items</b>	<b>28,367</b>	<b>28,089</b>	<b>278</b>	<b>35,607</b>	<b>(7,240)</b>
Significant items	-	-	-	-	-
<b>EBITDA</b>	<b>28,367</b>	<b>28,089</b>	<b>278</b>	<b>35,607</b>	<b>(7,240)</b>
Depreciation and amortisation	(3,387)	(3,521)	134	(3,466)	79
<b>EBIT</b>	<b>24,980</b>	<b>24,568</b>	<b>412</b>	<b>32,141</b>	<b>(7,161)</b>
Net finance expense	(1,588)	(1,375)	(213)	(1,202)	(386)
<b>Net profit before tax</b>	<b>23,392</b>	<b>23,193</b>	<b>199</b>	<b>30,939</b>	<b>(7,547)</b>
Income tax expense	(6,055)	(6,722)	667	(7,541)	1,486
<b>Net profit after tax</b>	<b>17,337</b>	<b>16,471</b>	<b>866</b>	<b>23,398</b>	<b>(6,061)</b>

### Reconciliation to statutory net profit after tax

	2017 \$'000	2016 \$'000
<b>Pro forma NPAT</b>	<b>17,337</b>	23,398
less		
IPO costs	(2,161)	(1,375)
Legal fees – Speechley matter	(255)	-
Add		
Sale of Treecrop adjustments (sale to strategy)	-	3,833
Compliance costs	-	560
<b>Statutory NPAT</b>	<b>14,921</b>	26,416

# Directors' Report continued

## Operating and finance review continued

### Segment performance against pro forma forecast

#### Midway (Geelong)

Midway	2017		Metric	Δ
	Pro forma actual	Δ		
Revenue	182,637	+6%	Dry fibre	+1%
EBITDA	24,112	+11%	FX	+1%
NPAT	13,856	+8%	Volume	-1%
			Sales prices	+1%

The Geelong operation has performed strongly throughout the year. Sales volume was impacted by more wet weather than anticipated in the Otway region (predominately first half impact); however, favourable dry fibre content percentage and USD sales negated this impact.

In addition, the Geelong operation implemented tighter fiscal controls on supply costs and also ended with a favourable FX position for the year.

Geelong has maintained strong relationships with its key customer base in China and Japan, with strong demand for product expected to continue into FY2018.

#### Queensland Commodity Exports Pty Ltd (QCE)

QCE	2017		Metric	Δ
	Pro forma actual	Δ		
Revenue	26,577	-23%	Dry fibre	+1%
EBITDA	1,205	-78%	FX	-
NPAT	673	-81%	Volume	-18%
			Sales prices	-10%

QCE Brisbane had an unfavourable result, mainly due to poor softwood market conditions and some unanticipated challenges with the ramp-up of plantation hardwood exports, which was affected by production constraints due to difficult harvest conditions (mainly weather and in particular Cyclone Debbie) contributing to a lower volume (18 per cent) than expected.

Partially offsetting the fall in profit was an uplift in the dry fibre content percentage.

#### South West Fibre Pty Ltd (SWF)

SWF	2017		Metric	Δ
	Pro forma actual	Δ		
Revenue	77,603	-3%	Dry fibre	+1%
EBITDA	5,446	+101%	FX	-
NPAT	2,808	+257%	Volume	-6%
			Sales prices	-4%

SWF continues to perform better than management expectations.



## Financial position

	2017 \$'000	2016 \$'000
Current assets	35,713	39,016
Non-current assets	119,095	117,295
<b>Total assets</b>	<b>154,808</b>	156,311
Current liabilities	19,873	20,872
Non-current liabilities	43,890	44,893
<b>Total liabilities</b>	<b>63,763</b>	65,765
<b>Net assets</b>	<b>91,045</b>	90,546

### Highlights

- Strong cash flow for the year (operating +\$16.2M).
- Strong working capital position leading into FY2018.
- Low credit risk on receivables.

### Net debt

	2017 \$'000	2016 \$'000
Borrowings – current	714	465
Borrowings – non-current	30,949	30,436
	<b>31,663</b>	30,901
less cash		
Cash and cash equivalents	<b>(15,025)</b>	(11,180)
<b>Net debt</b>	<b>16,638</b>	19,721

### Highlights

- Compliant with all financial undertakings throughout the period.
- Refinancing and extension of debt maturity to 31 March 2019.

## Non-IFRS measures

Throughout this report the Group has used certain non-IFRS measures, predominately EBIT and EBITDA. The non-IFRS measures have been deemed useful for recipients in measuring the underlying performance of the Group. The non-IFRS measures have not been audited.

Non-IFRS measure	Description
EBIT	Earnings, before interest and tax.
EBITDA	Earnings, before interest, tax, depreciation and amortisation.
Pro forma NPAT	Statutory net profit after tax adjusted to remove impact of one-off or non-recurring items.
Pro forma EBITDA	Earnings, before interest, tax, depreciation and amortisation adjusted to remove impact of one-off or non-recurring items.

# Directors' Report continued

## Outlook

The Group's corporate strategy includes a number of initiatives aimed at long-term sustainability and growth including:

- secure existing supply stocks through active engagement with major plantation managers;
- continue investment in replanting, where appropriate, on existing and newly acquired land portfolio to maximise supply in the long term; and
- seek out new opportunities to acquire businesses in key forestry areas in Australia and overseas.

## Market

The long-term outlook for export demand is forecast to remain strong, especially in China, contributing to positive pricing trends.

In 2017 Chinese hardwood woodfibre imports are up 12.5 per cent year on year (yoy). Overall, Asian demand is up 5.4 per cent or approximately 2.5 million GMT.

Further expansion of pulp processing capacity in China, for both paper and textile end uses is currently under construction and is expected to commence production in 2018–19. This is expected to drive further demand in woodfibre consumption.

Midway has continued to cement key trading relationships with our export customers in China and Japan.

## Key risks and business challenges

The principal risks and business challenges for the Group are:

- Security of supply – there is a risk that Midway may not be able to secure sufficient timber supply necessary to meet growing customer demand.
- Customer demand – as most sales are achieved on a short-term contractual basis, there can be no guarantee that these relationships will continue.
- Exposure to foreign exchange rates – as sales are denominated in USD whilst costs are in AUD, any adverse exchange rate fluctuations would have an adverse effect on its future financial performance and position.
- Banking facilities – there is a risk that Midway may not be able to refinance its existing or future bank facilities as and when they fall due, or that the terms available to Midway on refinancing may not be as favourable as the terms of its existing or future bank facilities. In addition, Midway has a debt facility that is subject to various covenants. Factors such as a decline in Midway's operations and financial performance (including any decline arising from any adverse exchange rate fluctuations) could lead to a breach of its banking covenants. If a breach occurs, Midway's financier may seek to exercise enforcement rights under the debt facility, including requiring immediate repayment, which may have a materially adverse effect on Midway's future financial performance and position.
- Excess system capacity – Midway is subject to a number of contracts that contain minimum annual volume commitments. Financial costs are imposed if these volume commitments are not met.
- Contamination of product – woodfibre export contracts all contain similar contamination requirements. There is a risk of financial recourse in the event of a breach of contract.
- Costs – Midway's profitability could be materially and adversely affected by increases in costs that are in many respects beyond its reasonable control.
- Sale of freehold plantation land – in the event freehold plantation land is sold after harvest of the current rotation of trees, there is a risk Midway may not be able to achieve sales for some or all of the estate within its optimal timeframe at or in excess of book value.
- Vessel chartering – an increasing proportion of Midway's export sales is executed on a cost, insurance and freight (CIF) basis, and there is a risk that Midway may not be able to finalise an export sale contract rendering the vessel idle.
- Employee recruitment risk and retention – there is a risk that Midway may not be able to attract and retain key staff.
- Port of Brisbane tenure – there is a risk that QCE will be unable to renew the lease expiring in 2022 and, therefore, would need to seek access to an alternative export facility.
- Risk of fire affecting timber supply – loss of plantation resource and therefore supply due to fire is an ever-present industry risk.
- Other risks facing the Company include failure to comply with laws, regulations and industry standards generally (and environmental matters and industry accreditations specifically); risk of litigation, claims and disputes; and bribery and corruption in foreign jurisdictions.



In order to manage these challenges, the Company hedges a significant proportion of its forward sales through foreign exchange hedging contracts and continues to maintain and strengthen its business relationships including entering into strategic alliances with key suppliers. Additionally, imposing a strong control environment focusing on preventative controls acts to further manage these business challenges.

## Dividends

Dividends declared and paid in respect of the financial year 2017:

Declared and paid in respect of during the year 2017	Cents per share	Total amount \$	Date of payment
Interim dividend (fully franked)	9.0	6,733,794	21/04/2017
Final dividend (fully franked)	9.0	6,733,794	09/10/2017

## Corporate governance

The Group has adopted a range of charters and policies aimed at ensuring that the Group's business is conducted in an ethical manner and in accordance with the highest standards of corporate governance.

## Significant changes in the state of affairs

On 8 December 2016, the Company successfully completed its Initial Public Offering (IPO) of securities and was admitted to the Australian Securities Exchange (ASX). The IPO comprised the sell-down by pre-existing shareholders of 14,967,691 shares at \$2.50 per share. The majority of pre-existing shareholders have entered into escrow arrangements that restrict dealing in relation to pre-IPO issued shares until the lodgement of this report with the ASX, and the two major shareholders are escrowed until the Company lodges its Appendix 4E for FY2018.

There has been no change in the amount of ordinary shares issued by the Company since the previous corresponding period.

## Significant events subsequent to the end of the financial year

The Directors are not aware of any other matter or circumstance that has arisen since 30 June 2017 that has significantly affected or may significantly affect the operations of the Group in subsequent financial years, the results of those operations or the state of affairs of the Group in future financial years.

## Likely developments and expected results of operations

The Directors expect that, in the short term, demand from key customers in Japan and China is likely to exceed our supply arrangements. As additional supply opportunities are secured, we will seek to satisfy this excess demand as well as broaden our customer base in Japan and China.

Midway will continue to pursue further growth opportunities through:

- securing additional supply to meet expected unfulfilled demand from existing and potential customers, including through strategic supply arrangements with large plantation managers and collaboration with other interested parties;
- proactively seeking new opportunities to utilise spare capacity at the three processing and export facilities used by Midway;
- continuing to evaluate the potential acquisition of existing Australian woodfibre production and exporting businesses; and
- exploring complementary business opportunities that utilise our marketing, plantation management, processing and supply chain management skills.

# Directors' Report continued

## Environmental regulation

The Chief Executive Officer reports to the Board on any environmental and regulatory issues at each Directors' meeting, if required. During the year, Midway worked closely with the Environmental Protection Agency Victoria (EPA) to mitigate wastewater overflow after storm water contamination incidents caused by unseasonably heavy rain at the Geelong facility. On 14 September 2016 and 10 January 2017, the EPA issued Midway with Penalty Infringement Notices in relation to the incidents and associated penalties totalling \$15,168. Remedial action has been taken to minimise the risk of future overflows.

## Greenhouse gas and energy data reporting requirements

The Company is not subject to the reporting requirements of either the *Energy Efficiency Opportunities Act 2006* or the *National Greenhouse and Energy Reporting Act 2007*.

## Share option plan

The Company has adopted a Long Term Incentive Plan (LTIP) under which it has issued 229,000 Performance Rights to Key Management Personnel (KMP) and other senior managers. No rights have vested in the year ending 30 June 2017. Refer to the Remuneration Report for details on the rights issued to KMP.

## Indemnification and insurance of Directors and officers

### Indemnification

The Company has indemnified the Directors and officeholders of the Company for costs incurred, in their capacity as a Director or officeholder, for which they may be held personally liable, except where there is a lack of good faith.

### Insurance of Directors and officers

During the year the Company paid a premium for a Directors and Officers Liability Insurance Policy. This policy covers Directors and officers of the Company and the Company. In accordance with normal commercial practices under the terms of the insurance contracts, the nature of the liabilities insured against and the amount of the premiums are confidential.

### Insurance of auditor

No payment has been made to indemnify the Company's auditor during or since the financial year.

## Proceedings on behalf of the Company

Legal proceedings on the previously reported Speechley case at the Victorian Civil and Administrative Tribunal (VCAT) are now in the process of being resolved. The hearing was conducted in June 2017 and all claims have been dismissed. There are no other legal proceedings currently outstanding.

## Non-audit services

The Company may decide to employ the auditor on assignments additional to its statutory audit duties where the auditor's expertise and experience with the Company are important.

The Board of Directors has considered the position and, in accordance with the advice received from the Audit & Risk Management Committee is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*. The Directors are satisfied that the provision of non-audit services by the auditor, as set out below, did not compromise the auditor independence requirements of the *Corporations Act 2001* for the following reasons:

- all non-audit services have been reviewed by the Audit & Risk Management Committee to ensure they do not impact the impartiality and objectivity of the auditor; and
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the Group, acting as an advocate for the Group or jointly sharing risks and rewards.



	2017 \$	2016 \$
<b>KPMG Australia</b>		
Audit and assurance services		
Statutory audit fees	160,000	65,000
Assurance services – IPO-related services	236,752	650,000
Other services		
Non-assurance services – other advisory services	10,000	18,300
<b>Pitcher Partners Melbourne<sup>1</sup></b>		
Audit and assurance services		
Statutory audit fees	-	54,715
Other services		
Non-assurance services – taxation services	-	14,300
Non-assurance services – other advisory services	-	129,724
Non-assurance services – IPO-related services	-	167,898

1. Pitcher Partners Melbourne resigned as auditors of the Company on 8 June 2016.

## Auditor's Independence Declaration

A copy of the Auditor's Independence Declaration as required under section 307C of the Corporations Act 2001 in relation to the audit for the financial year is set out on page 34 and forms part of this report.

## Rounding off

The Group is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191b and in accordance with that Instrument, amounts in the Consolidated Financial Statements and Directors' Report have been rounded off to the nearest thousand dollars, unless otherwise stated.

Signed in accordance with a resolution of the Directors.



**Gregory McCormack**  
Chairman

Melbourne  
28 August 2017

# Remuneration Report (Audited)

## Introduction

The Directors are pleased to present the FY2017 Remuneration Report, which forms part of the Midway Limited (Company) Directors' Report. It outlines the Board's remuneration philosophy and remuneration information for the Company's Non-Executive Directors, Executive Directors and other Key Management Personnel (KMP) in accordance with the requirements of the Corporations Act 2001 and its regulations.

For the purposes of this report, KMP is defined as those persons having authority and responsibility for planning, directing and controlling the major activities of the Company, directly or indirectly, including any Director (whether executive or otherwise) of the Company.

Executive remuneration represents remuneration for the Executive KMPs and other members of senior management. This report discloses remuneration as it relates to Executive KMPs; however, the framework is applied more broadly to other members of senior management.

The information provided in this Remuneration Report, which forms part of the Directors' Report, has been audited as required by section 308(3C) of the Corporations Act 2001.

## Key Management Personnel disclosed in this Report

Name	Position held	Employment status
<b>Directors</b>		
Gregory McCormack	Non-Executive Chairman	
Anthony Bennett	Independent Non-Executive Director	
Nils Gunnersen	Non-Executive Director	
Thorold Gunnersen AM	Non-Executive Director	(Resigned as a Director 08/11/2016; reappointed 10/02/2017)
Gordon Davis	Independent Non-Executive Director	
Thomas Keene	Independent Non-Executive Director	
<b>Executives</b>		
Anthony Price	Chief Executive Officer <sup>1</sup>	
Ashley Merrett	Chief Financial Officer	

1. The CEO is also the Managing Director.

## Principles used to determine nature and amount of remuneration

The performance of the Group depends upon the quality and performance of its Directors and executives. To this end, the Company embodies the following principles in its remuneration framework:

- provide competitive rewards to attract high-performing executives;
- link executive rewards to shareholder value;
- have a portion of executive remuneration variable, dependent upon meeting performance benchmarks; and
- establish appropriate and demanding performance benchmarks in relation to variable executive remuneration.

This section of the Remuneration Report outlines the Company's remuneration framework and philosophy, which is designed to attract, motivate and retain highly skilled Directors and executives.



## Remuneration and Nomination Committee

The Board has established a Remuneration and Nomination Committee to assist the Board in reviewing and making recommendations to the Board in relation to the Company's remuneration policy and remuneration arrangements for the Directors and executives.

The Remuneration and Nomination Committee assesses the appropriateness of the nature and amount of remuneration of executives on a periodic basis by reference to relevant employment market conditions with the overall objective of ensuring maximum stakeholder benefit from the retention of high-quality, high-performing Directors and executives.

The Remuneration and Nomination Committee is comprised of Non-Executive Directors, the majority of whom are independent in accordance with the Remuneration and Nomination Committee Charter. The Board considers that having a separate remuneration committee serves as an efficient and effective mechanism to bring the transparency, focus and independent judgement needed on remuneration decisions.

The Board has also adopted a number of key policies to support the Company's remuneration framework. The Company's policies and the Remuneration and Nomination Committee Charter, which sets out the functions and responsibilities of that committee, are available at [www.midwaylimited.com.au](http://www.midwaylimited.com.au).

## Remuneration framework

In accordance with best practice corporate governance standards, the Company's remuneration policies and practices regarding the remuneration of Non-Executive Directors are separate and distinct from the remuneration of Executive Directors and other senior executives.

These policies and practices appropriately reflect the different roles and responsibilities of Non-Executive Directors compared with Executive Directors and other senior executives of the Company.

## Use of remuneration consultants

The Remuneration and Nomination Committee may, from time to time, engage external remuneration consultants to provide it with advice, information on current market practices, and other matters to assist the Committee in the performance of its duties.

The Remuneration and Nomination Committee did not seek the services of any external remuneration consultants in FY2017.

In FY2016, KPMG was engaged to provide remuneration advice in the event the Company successfully listed on the ASX. The fees paid for this engagement were \$14,500.

## Non-Executive Director remuneration

### Objective

Fees and payments to Non-Executive Directors reflect the demands that are made on, and the responsibilities of, the Directors.

The Board seeks to set aggregate remuneration at a level that provides the Company with the ability to attract and retain Directors of the highest calibre, whilst incurring a cost that is acceptable to shareholders.

### Framework

Under the Company's Constitution, the Non-Executive Directors as a whole may be paid or remunerated for their services a total amount or value not exceeding \$1M per annum or such other maximum amount fixed by the Company in general meeting. An amount not exceeding the amount determined is then divided between the Non-Executive Directors as approved by the Board upon recommendation from the Remuneration and Nomination Committee.

The remuneration may be by way of salary or commission or participation in profits or by all or any of these modes, but may not be by commission on, or a percentage of, operating revenue.

Non-Executive Directors' fees and payments are reviewed periodically by the Remuneration and Nomination Committee.

Directors may also be reimbursed for expenses properly incurred by the Directors in connection with the affairs of the Company including travel and other expenses in attending to the Company's affairs.

# Remuneration Report (Audited) continued

## Non-Executive Director Remuneration continued

### Current structure

The current structure of fees paid to Non-Executive Directors includes:

	Board base fee \$	Additional fee \$
Non-Executive Director	110,000	
Chairman	200,000	
Chairman – Audit and Risk Management Committee		10,000
Chairman – Remuneration and Nomination Committee		10,000

The aggregate remuneration of Non-Executive Directors for the year ended 30 June 2017 was \$742,615.

## Executive remuneration

In determining the level and make-up of executive remuneration, the Remuneration and Nomination Committee uses a combination of business experience, comparisons with executive remuneration of comparable companies and comparative remuneration in the market and makes its recommendations to the Board.

The executive remuneration and reward framework includes both fixed and 'at risk' reward components. 'At risk' reward includes short and long-term incentives that are based on performance outcomes. The structure has four components:

- base pay and non-monetary benefits;
- short-term performance incentives;
- long-term share-based performance incentives; and
- other remuneration such as superannuation and long service leave.

From time to time the Remuneration and Nomination Committee may consider 'one-off' payments to executives as part of their remuneration in relation to specific events.

The combination of these comprises each executive's total remuneration.

### Fixed remuneration

Fixed remuneration, consisting of base salary, superannuation and non-monetary benefits, is reviewed annually by the Remuneration and Nomination Committee based on individual and business unit performance, the overall performance of the Company, relevant comparative remuneration externally and internally and, where appropriate, external advice on policies and practices.

The level of fixed remuneration is set so as to provide a base level of remuneration that is both appropriate to the position and competitive in the market.

### Variable remuneration

#### Objective

The objective of the variable remuneration component of executive remuneration, comprising short-term performance incentives and share-based performance incentives, is to link the achievement of the Company's targets with the remuneration received by the executives charged with meeting those targets, and to reward executives in a manner that is consistent with the interests of shareholders.

The total potential variable component is set at a level so as to provide sufficient incentive to the executive to achieve the targets and such that the cost to the Company is reasonable in the circumstances.



## Structure

Actual variable incentives granted to each executive depend on the extent to which specific targets set at the beginning of the financial year are met. The targets consist of a number of key performance indicators (KPIs) covering both financial and non-financial measures of performance. Typically included are measures such as contribution to operational profit, occupational health and safety and risk management, leadership and team contribution. The Company has predetermined benchmarks that must be met in order to trigger payments.

The type of variable incentives and performance against KPIs of the Company and the individual performance of each executive are taken into account when determining the amount, if any, of the variable incentive that is to be awarded to each executive. Any variable incentives to be awarded to executives across the Company are subject to the approval of the Remuneration and Nomination Committee.

## 2017 Executive remuneration

Total remuneration for the CEO and CFO includes a combination of fixed remuneration, short-term incentives and long-term incentives in the form of issued Performance Rights. The long-term incentives did not vest in this financial year.

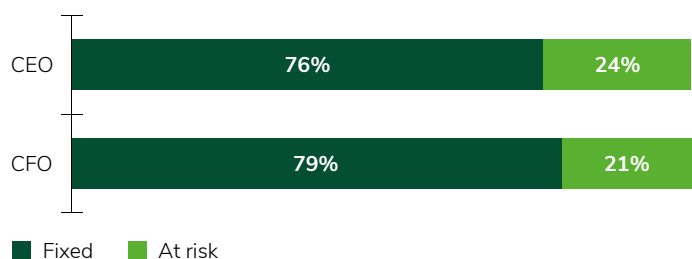
In assessing whether the KPIs for each variable component have been met, the Company measures audited results against internal targets.

A summary of contractual arrangements is provided below:

	Base salary <sup>1</sup> \$	Maximum STI \$	Eligibility LTIP	Termination notice	Restraint of trade provisions
Chief Executive Officer	487,500	162,500	✓	3 months	✓
Chief Financial Officer	325,000	100,000	✓	3 months	✓

1. Includes superannuation and car allowances.

The remuneration mix is outlined below:



## Short Term Incentive Plan

The Company's KMP and other members of senior management are eligible to participate in the Company's Short Term Incentive Plan (STI Plan).

Participants in the STI Plan have a maximum cash payment, which is set as a percentage of their total fixed remuneration (TFR). Actual short-term incentive payments in any given year are dependent on the achievement of financial and non-financial criteria as set by the Remuneration and Nomination Committee. No incentive payment is payable if the threshold performance target is not met.

## FY2017 short-term incentives

In FY2017, an offer to participate in the STI Plan was made to the Company's executives including Executive KMP and other senior managers. Under the offer, employees will receive a short-term incentive (STI) payment calculated as a percentage of their TFR conditional on achieving performance measures including:

- Board-approved earnings before interest, tax, depreciation and amortisation (EBITDA) actual vs budget measured annually;
- Lost Time Injury Frequency Rate (LTIFR) actual vs previous year measured annually; and
- agreed and documented objectives specific to each executive's position measured annually.

# Remuneration Report (Audited) continued

## 2017 Executive remuneration continued

### FY2017 short-term incentives continued

EBITDA represents how the Company monitors its performance against budget, including achieving its strategic goals. Achieving the targeted EBITDA has a linkage to shareholder returns and therefore is an appropriate measure to incentivise executive performance.

LTIFR is an appropriate operational performance target as it is critical to the Company on two fronts:

1. It ensures the occupational health and safety measures implemented by the Company are first class to ensure employees are appropriately protected from any hazards in the workplace; and
2. By having limited downtime due to workplace injuries ensures maximum operational time of the Company's equipment.

A summary of the key terms of the Company's FY2017 STI Plan is set out as follows:

Term	Description												
Objective	To reward participants for achieving targets linked to the Company's business strategy												
Participants	All Key Management Personnel and selected senior management members												
Performance period	Financial year ended 30 June 2017												
Performance measures	STI is assessed against both financial and non-financial measures with the following weighting:												
	<table border="1"> <thead> <tr> <th>Measure</th> <th>Weighting (CEO)</th> <th>Weighting (CFO)</th> </tr> </thead> <tbody> <tr> <td>EBITDA<sup>1</sup></td> <td>40%</td> <td>40%</td> </tr> <tr> <td>LTIFR<sup>2</sup></td> <td>20%</td> <td>40%</td> </tr> <tr> <td>Individual performance measures</td> <td>40%</td> <td>20%</td> </tr> </tbody> </table>	Measure	Weighting (CEO)	Weighting (CFO)	EBITDA <sup>1</sup>	40%	40%	LTIFR <sup>2</sup>	20%	40%	Individual performance measures	40%	20%
Measure	Weighting (CEO)	Weighting (CFO)											
EBITDA <sup>1</sup>	40%	40%											
LTIFR <sup>2</sup>	20%	40%											
Individual performance measures	40%	20%											
Payment	Upon final endorsement by Board												

A sliding scale exists for each KPI target in relation to percentage of STI paid as set out below:

	% of target KPI (Maximum STI)	% of target KPI (Minimum STI)
EBITDA CEO	120% (max. \$65,000)	90% <sup>1</sup>
EBITDA CFO	125% (max. \$40,000)	75% <sup>1</sup>
LTIFR CEO	200% (max. \$48,750)	100% <sup>1</sup>
LTIFR CFO	200% (max. \$40,000)	0% <sup>1</sup>

1. No incentive will be paid if the minimum percentage of the KPI target is not met.

### FY2017 short-term incentive outcomes

The following is a breakdown of the short-term incentive outcomes achieved by Key Management Personnel at the end of the 2017 financial year:

KMP	Maximum STI	% of maximum STI achieved
CEO	162,500	56.1%
CFO	100,000	54.5%

## Long Term Incentive Plan

### Objective

The Company has established and adopted a Long Term Incentive Plan (LTIP), which is intended to assist in the motivation, retention and reward of certain executives. The LTIP is designed to align the interests of executives more closely with the interests of shareholders by providing an opportunity for senior executives to receive an equity interest in Midway through the granting of awards including shares, options and Performance Rights, subject to satisfaction of certain conditions.

In FY2017, only the Performance Rights issued to the Chief Executive Officer have performance based conditions. The Bonus Rights issued to Executive KMP and other senior managers are not at risk, as the rights issue was only enacted on the basis the Company listed on the ASX, which was seen by the Remuneration and Nomination Committee as a significant milestone worthy of recognition. It is anticipated that all future LTIP arrangements will include elements of performance-based metrics.

## Structure

The key terms of the LTIP are summarised below.

Term	Description
Administration	The Board has the discretion to determine which Directors and employees of Midway or any related company are eligible to participate in the LTIP (Eligible Employees).
Eligibility	The awards (Awards) that may be issued under the LTIP currently include: <ul style="list-style-type: none"><li>• shares;</li><li>• options; and</li><li>• Performance Rights.</li></ul>
Awards	The Board may determine that the Awards will be subject to performance, service or other conditions (Vesting Conditions) and, if so, will specify those Vesting Conditions in the offer. Vesting Conditions may include conditions relating to continuous employment, performance of the participant or the occurrence of particular events.
Vesting Conditions	Subject to the satisfaction of any applicable Vesting Conditions, Awards held by a participant will vest on the date specified in the terms of the offer for those Awards, which are to be determined by the Board at the time of offer and advised to the participant in individual offer documents.
Vesting date	Shares allocated on vesting of an Award carry the same rights and entitlements as other issued shares, including dividend and voting rights.
Shares as an Award, or on vesting of an Award	Depending on the terms issued, the Shares may be subject to disposal and/or forfeiture restrictions, which means that they may not be disposed of or dealt with for a period of time and/or may be forfeited if certain further conditions are not satisfied.
Dividend and voting entitlements	Awards other than shares are not entitled to dividend or voting rights.
Change of control	Upon the occurrence of a change of control of Midway, the Board may at its discretion and subject to such terms and conditions as it determines, resolve that the Vesting Conditions applicable to any unvested Awards be waived.
Restrictions	Without the prior approval of the Board or as expressly provided in the LTIP: <ul style="list-style-type: none"><li>• options and Performance Rights may not be disposed of, transferred or encumbered; and</li><li>• unvested shares may not be disposed of, dealt with or encumbered or transferred in any way whatsoever until the first to occur of the following: (i) the satisfaction of the applicable Vesting Conditions; and (ii) the time when the participant is no longer employed by the Company or a related company.</li></ul>
Loans	At the direction of the Board, the Company or a related company may offer a participant a loan for the purpose of acquiring any shares offered to the participant under the LTIP.
Amendments	To the extent permitted by the listing rules, Midway may amend all or any of the provisions of the LTIP rules.
Other terms	The LTIP also contains customary and usual terms having regard to Australian law for dealing with the administration, variation, suspension and termination of the LTIP.



# Remuneration Report (Audited) continued

## 2017 Executive remuneration continued

### 2017 Long-term incentives

In FY2017 an offer to participate in the LTIP was made to Midway's Executive KMP and other senior executives, as summarised below:

#### (a) IPO Bonus Rights

On 8 December 2016, following successful completion of Midway's IPO and ASX listing, a number of IPO Bonus Rights were issued to the Chief Executive Officer and other senior executives under the LTIP, as summarised in the table below. The IPO Bonus Rights were issued to the executives in order to:

- reward them for the significant additional work exerted in enabling the Company to achieve the milestone of listing on the ASX;
- align their interests with shareholder interests through the provision of equity; and
- act as a retention mechanism in the period following Midway's ASX listing.

Term	Description
Eligibility	Chief Executive Officer, Chief Financial Officer and other senior management personnel
Consideration for grant	Nil
Instrument	Performance Rights issued on 9 February 2017
Number of rights granted	164,000 CEO (80,000); CFO (48,000); other (36,000)
Service conditions	Remain in employment over designated period (see Vesting Conditions)
Performance conditions	Nil
Fair value at grant date	2.59 <sup>1</sup>
Vesting of Performance Rights	<p>The Performance Rights will vest as follows:</p> <p>50 per cent of the Performance Rights issued to the participant will vest on the date that is 12 months after completion of the IPO provided the participant remains in continuous employment with the Company until the vesting date; and</p> <p>50 per cent of the Performance Rights issued to the participant will vest on the date that is 24 months after completion of the IPO provided the participant remains in continuous employment with the Company until the vesting date.</p> <p>If the participant ceases to be an employee or Director of the Company or any of its subsidiaries by reason of:</p> <p>(a) the termination of the participant's employment because of a breach by the participant of the terms of the participant's employment; or</p> <p>(b) resignation of the participant as employee or Director for a reason other than death, illness or injury, those options or rights held by the participant that could not have been exercised on or before the date the Participant ceased to be an employee or Director shall thereupon lapse and terminate unless the Board determines otherwise.</p>
Board discretion	Vesting Conditions may be reduced or waived in whole or in part at any time by the Board.
Entitlement	Each Performance Right entitles the participant, on vesting of the Performance Right, to receive (at the discretion of the Board, other than as provided in the Plan Rules) by issue or transfer, one fully paid ordinary share in the capital of the Company (share).

1. Fair value represents the share price at grant date (9 February 2017).

### (b) Performance Rights

In December 2016, following the successful completion of the IPO, the Board offered to grant the Chief Executive Officer 65,000 Performance Rights, subject to Vesting Conditions (see below). Following satisfaction of the Vesting Conditions the rights will automatically vest and the underlying shares will be issued. The performance period is until 30 June 2019. The offer was accepted on 9 February 2017 (grant date).

Term	Description
Eligibility	Chief Executive Officer
Consideration for grant	Nil
Instrument	Performance Rights issued on 9th February 2017
Number of rights granted	65,000
Service conditions	Participant must maintain continuous employment over the performance period
Performance period	From the date of listing until 30 June 2019
Performance measure	<p>The percentage of Performance Rights that will vest will depend on Midway's total shareholder return (TSR) over the performance period relative to the comparator company (companies in the S&amp;P/ASX 300 Index excluding mining and energy companies). Performance Rights will only vest on the following conditions:</p> <ul style="list-style-type: none"><li>• less than median of the comparator company, no Performance Rights will vest;</li><li>• between median and the 75th percentile of the comparator company, a straight-line pro rata vesting between 50 per cent and 100 per cent of the Performance Rights will occur;</li><li>• at median of the comparator company, 50 per cent of the Performance Rights will vest; and</li><li>• greater than 75th percentile of the comparator company, 100 per cent of the Performance Rights will vest.</li></ul>
Entitlement	Each Performance Right entitles the participant, on vesting of the Performance Right, to receive (at the discretion of the Board, other than as provided in the Plan Rules) by issue or transfer, one fully paid ordinary share in the capital of the Company (share).
Restrictions	<p>Performance Rights are subject to the restrictions set out in the Plan Rules. In particular the participants must not:</p> <ul style="list-style-type: none"><li>• dispose of any Performance Rights without the prior consent of the Board or otherwise in connections with the Plan Rules; or</li><li>• enter into any arrangement for the purpose of hedging or otherwise affecting the participants' economic exposure to the Performance Rights.</li></ul>
Fair value at grant date	1.49 <sup>1</sup>

1. Represents the fair value as calculated using a Monte Carlo Simulation model which incorporates the TSR performance conditions.

# Remuneration Report (Audited) continued

## Relationships between Company remuneration policy and Company performance

Since the Company was not a disclosing entity during or prior to financial year 30 June 2016, the relationship between remuneration policy and Company performance is only assessed for the current financial year and the prior comparative period.

Key performance indicator \$'000	FY2017 actual \$'000	FY2017 pro forma <sup>1</sup> \$'000	FY2016 actual \$'000	FY2016 pro forma <sup>1</sup> \$'000
Revenue	213,369	213,369	213,144	203,899
EBITDA	24,916	28,367	40,758	35,607
Dividend paid (cents)	18	18	96	96

1. Pro forma figures have not been audited.

Dividends paid in FY2016 include special dividends of \$0.65 per share. Dividends paid out in FY2017 are consistent with the Company's divided policy of a target payout of between 70 per cent and 90 per cent of NPAT depending on whether the Company achieves its targets.

## Key Management Personnel remuneration

The statutory remuneration disclosures for the year ended 30 June 2017 are detailed below and are prepared in accordance with Australian Accounting Standards (AASBs).

		Short-term benefits			Post-employment	Long-term benefits	Share-based payments	Total
		Salary and fees	STI <sup>1</sup>	Non-monetary <sup>2</sup>	Super-annuation	Other <sup>3</sup>		
<b>Directors</b>								
Gregory McCormack	2017	182,428	-	-	17,572	-	-	200,000
	2016	182,789	-	-	17,211	-	-	200,000
Anthony Bennett	2017	100,383	-	-	9,617	-	-	110,000
	2016	100,486	-	-	9,514	-	-	110,000
Gordon Davis <sup>4</sup>	2017	109,703	-	-	10,297	-	-	120,000
	2016	26,065	-	-	2,476	-	-	28,541
Nils Gunnensen	2017	100,408	-	-	9,592	-	-	110,000
	2016	100,461	-	-	9,539	-	-	110,000
Thorold Gunnensen AM <sup>6</sup>	2017	75,447	-	-	7,168	-	-	82,615
	2016	109,669	-	-	10,331	-	-	120,000
Thomas Keene	2017	97,438	-	-	22,562	-	-	120,000
	2016	98,424	-	-	21,576	-	-	120,000
<b>Executives</b>								
Anthony Price <sup>5</sup>	2017	400,150	91,189	52,704	34,646	12,350	108,007	699,046
	2016	273,455	72,000	39,564	26,534	11,981	-	423,534
Ashley Merrett	2017	276,985	54,512	23,000	25,015	28,305	52,112	459,929
	2016	234,245	65,235	23,000	22,253	9,450	-	354,183

1. Relates to the 2017 performance STI accrued but not paid until FY2018.

2. Relates to vehicle allowance paid by the Group.

3. Includes the movement in annual leave and long service leave provisions.

4. Commenced as a Director 06/04/2016.

5. Commenced as Chief Executive Officer 01/10/2015.

6. Resigned as a Director 08/11/2016; reappointed 10/02/2017.



## Equity instruments

KMP	Held at 1 July 2016	Shares acquired	Shares sold	Other changes	Held at 30 June 2017
Gregory McCormack	12,978,379	60,000	-	-	13,038,379
Anthony Bennett	5,075,356	20,000	2,400,000	-	2,695,356
Gordon Davis	-	30,000	-	-	30,000
Nils Gunnensen	-	6,200	-	-	6,200
Thorold Gunnensen AM	28,525,892	-	-	-	28,525,892
Thomas Keene	224,378	-	-	-	224,378
Anthony Price	-	16,000	-	-	16,000
Ashley Merrett	55,000	-	55,000	-	-

## Other transactions with KMP

There are no other transactions between any of the KMP with any of the companies that are related to or provide services to the Company unless disclosed in this Remuneration Report.

# Auditor's Independence Declaration



## Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To the Directors of Midway Limited

I declare that, to the best of my knowledge and belief, in relation to the audit of Midway Limited for the year ended 30 June 2017 there have been:

- i. no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- ii. no contraventions of any applicable code of professional conduct in relation to the audit.

KPMG

KPMG

A handwritten signature in black ink, appearing to read 'Paul J McDonald'.

Paul J McDonald

*Partner*

Melbourne

28 August 2017

KPMG, an Australian partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

Liability limited by a scheme approved under Professional Standards Legislation.

# Financial Report

## Introduction

This is the Financial Report of Midway Limited (the Company) and its subsidiaries (the Group). The Company is a for-profit entity for the purposes of preparing a Financial Report.

Accounting policies and critical accounting judgements applied to the preparation of the Financial Report have been moved to where the related accounting balance or financial statement matter is discussed and we have refined wording of the policies to allow them to be easily understood by the users of this report.

References to pro forma numbers relate to statutory numbers adjusted to remove the impact of IPO costs and legal fees incurred relating to the Speechley matter.

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# Consolidated Statement of Comprehensive Income

For the year ended 30 June 2017

	Notes	2017 \$'000	2016 \$'000
<b>Revenue and other income</b>			
Sales revenue	1.1	209,214	208,504
Other income	4.8	4,155	4,640
		<b>213,369</b>	213,144
<b>Less: expenses</b>			
Changes in inventories of finished goods and work in progress		(4,029)	1,274
Materials, consumables and other procurement expenses		(126,488)	(126,753)
Depreciation and amortisation expense	2.1	(3,387)	(3,460)
Employee benefits expense		(8,829)	(8,112)
Finance expense	3.1	(1,588)	(2,048)
Biological assets net fair value increment		-	2,770
Plantation management expenses		(841)	(631)
Freight and shipping expense		(37,235)	(34,177)
Repairs and maintenance expense		(4,097)	(4,008)
Other expenses		(9,742)	(8,412)
		<b>(196,236)</b>	(183,557)
Share of net profits from equity accounted investments	4.2	2,808	5,663
<b>Profit before income tax expense</b>		<b>19,941</b>	35,250
Income tax expense	1.3	(5,020)	(8,834)
<b>Profit for the period</b>		<b>14,921</b>	26,416
Items that will not be reclassified to profit and loss			
Revaluation of land fair value adjustment, net of tax	2.1	(3,369)	(5,296)
Items that may be reclassified subsequently to profit and loss			
Cash flow hedges – effective portion of changes in fair value, net of tax		(163)	256
Equity accounted investees – share of OCI		134	-
Other comprehensive income for the period		(3,398)	(5,040)
<b>Total comprehensive income for the period</b>		<b>11,523</b>	21,376
<b>Profit is attributable to:</b>			
Owners of Midway Limited		14,854	26,181
Non-controlling interests		67	235
		<b>14,921</b>	26,416
<b>Total comprehensive income is attributable to:</b>			
Owners of Midway Limited		11,456	21,141
Non-controlling interests		67	235
		<b>11,523</b>	21,376
<b>Earnings per share for profit attributable to equity holders:</b>			
Basic earnings per share		\$0.20	\$0.35
Diluted earnings per share		\$0.20	\$0.35

The above Consolidated Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

# Consolidated Balance Sheet

As at 30 June 2017

	Notes	2017 \$'000	2016 \$'000
<b>Current assets</b>			
Cash and cash equivalents	3.1	15,025	11,180
Receivables	2.4	7,781	9,915
Inventories	2.4	7,682	11,711
Derivative financial assets	3.2	135	366
Biological assets	2.2	-	2,146
Other assets		3,827	3,698
Current tax receivable	1.3	1,263	-
<b>Total current assets</b>		<b>35,713</b>	<b>39,016</b>
<b>Non-current assets</b>			
Biological assets	2.2	5,416	809
Investments accounted for using the equity method	4.2	13,390	12,998
Intangible assets		1,971	1,971
Property, plant and equipment	2.1	98,318	101,517
<b>Total non-current assets</b>		<b>119,095</b>	<b>117,295</b>
<b>Total assets</b>		<b>154,808</b>	<b>156,311</b>
<b>Current liabilities</b>			
Trade and other payables	2.4	17,458	17,954
Borrowings	3.1	714	465
Provisions		1,701	1,490
Current tax liabilities		-	963
<b>Total current liabilities</b>		<b>19,873</b>	<b>20,872</b>
<b>Non-current liabilities</b>			
Borrowings	3.1	30,949	30,436
Provisions		59	88
Deferred tax liabilities	1.3	12,882	14,369
<b>Total non-current liabilities</b>		<b>43,890</b>	<b>44,893</b>
<b>Total liabilities</b>		<b>63,763</b>	<b>65,765</b>
<b>Net assets</b>		<b>91,045</b>	<b>90,546</b>
<b>Contributed equity</b>			
Share capital	3.3	28,833	28,833
Reserves	3.3	59,049	58,617
Retained earnings		1,614	1,614
<b>Equity attributable to owners of Midway Limited</b>		<b>89,496</b>	<b>89,064</b>
Equity attributable to non-controlling interests		1,549	1,482
<b>Total equity</b>		<b>91,045</b>	<b>90,546</b>

The above Consolidated Balance Sheet should be read in conjunction with the accompanying notes.

# Consolidated Statement of Changes in Equity

	Share capital \$'000	Reserves \$'000	Retained earnings \$'000	Non- controlling interests \$'000	Total equity \$'000
<b>Balance as at 1 July 2015</b>	28,833	48,823	62,132	1,286	141,074
Profit for the year	-	-	26,181	235	26,416
Revaluation of land, net of tax	-	(5,296)	-	-	(5,296)
Cash flow hedges effective portion of changes in fair value, net of tax	-	256	-	-	256
<b>Total comprehensive income for the year</b>	-	(5,040)	26,181	235	21,376
<b>Other transactions:</b>					
Reclassification to retained earnings on sale of biological assets	-	1,723	(1,723)	-	-
Transfer to retained earnings	-	(181)	181	-	-
Transfers to profits reserve	-	26,181	(26,181)	-	-
Transfer to retained earnings for dividend	-	(12,889)	12,889	-	-
<b>Transactions with owners in their capacity as owners:</b>					
Dividends	-	-	(71,865)	(39)	(71,904)
<b>Total transactions</b>	-	14,834	(86,699)	(39)	(71,904)
<b>Balance as at 30 June 2016</b>	28,833	58,617	1,614	1,482	90,546
<b>Balance as at 1 July 2016</b>	<b>28,833</b>	<b>58,617</b>	<b>1,614</b>	<b>1,482</b>	<b>90,546</b>
Profit for the year	-	-	14,854	67	14,921
Revaluation of land, net of tax	-	(3,369)	-	-	(3,369)
Cash flow hedges – effective portion of changes in fair value, net of tax	-	(29)	-	-	(29)
<b>Total comprehensive income for the year</b>	-	<b>(3,398)</b>	<b>14,854</b>	<b>67</b>	<b>11,523</b>
<b>Other transactions:</b>					
Share-based payments expense	-	199	-	-	199
Transfers to profits reserve	-	14,854	(14,854)	-	-
<b>Transactions with owners in their capacity as owners:</b>					
Dividends	-	(11,223)	-	-	(11,223)
<b>Total other transactions</b>	-	<b>3,830</b>	<b>(14,854)</b>	-	<b>(11,024)</b>
<b>Balance as at 30 June 2017</b>	<b>28,833</b>	<b>59,049</b>	<b>1,614</b>	<b>1,549</b>	<b>91,045</b>

The above Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying notes.



# Consolidated Statement of Cash Flows

For the year ended 30 June 2017

	Notes	2017 \$'000	2016 \$'000
<b>Cash flow from operating activities</b>			
Receipts from customers		216,857	213,174
Payments to suppliers and employees		(192,478)	(182,230)
Interest received		239	777
Interest paid		(1,183)	(1,244)
Income tax paid		(7,197)	(27,463)
<b>Net cash provided by operating activities</b>	3.1	<b>16,238</b>	3,014
<b>Cash flow from investing activities</b>			
Proceeds from sale of property, plant and equipment		253	372
Payment for property, plant and equipment		(3,201)	(6,649)
Net proceeds from tree crop sale		-	55,271
Repayment of loan from associates		-	2,662
Dividends received from associates		2,550	-
<b>Net cash (used)/provided by investing activities</b>		<b>(398)</b>	51,656
<b>Cash flow from financing activities</b>			
Net finance lease payments		(772)	(768)
Dividends paid		(11,223)	(71,904)
Proceeds from bank borrowings		-	29,400
Repayment of bank borrowings		-	(29,400)
<b>Net cash used in financing activities</b>		<b>(11,995)</b>	(72,672)
<b>Reconciliation of cash</b>			
Cash at beginning of the financial period		11,180	29,182
Net increase/(decrease) in cash held		3,845	(18,002)
<b>Cash at end of financial period (net of overdrafts)</b>	3.1	<b>15,025</b>	11,180

The above Consolidated Statement of Cash Flows should be read in conjunction with the accompanying notes.

# Notes to the Consolidated Financial Statements

## Section 1: Our performance

This section provides an insight into the performance of Midway and its subsidiaries including highlights of:

- net profit after tax (NPAT) of \$14.9M, meeting the pro forma forecast on both NPAT and revenue measures;
- statutory EPS of \$0.20 per share; and
- fully franked dividend of \$0.18 in line with the current dividend policy.

### 1.1 Segment reporting

#### (a) Description of segments

The Group reports segment information based on the internal reporting used by management for making decisions and assessing performance. The operating segments are reported in a manner consistent with internal reporting provided to the chief operating decision maker. The chief operating decision maker, who is responsible for allocating resources and assessing performance of the operating segments, is the Chief Executive Officer.

The Group manages its business primarily on a geographic basis. Accordingly, the Group determined its reportable operating segments, which are generally based on the location of its operations, to be Midway, Queensland Commodity Exports (QCE) and South West Fibre (SWF) (51 per cent). Each operating segment provides similar products.

The Group evaluates the performance of its operating segments based on net sales (net of insurance and freight costs). Net sales for geographic segments are generally based on the location of customers. Earnings before interest, tax, depreciation and amortisation (EBITDA) for each segment includes net sales to third parties, related cost of sales and operating expenses directly attributable to the segment. EBITDA for each segment excludes other income and expense and certain expenses managed outside the operating segments. The Group does not include inter-company transfers between segments for management reporting purposes.

Segment assets include cash, receivables, biological assets, inventories and property, plant and equipment. Midway sells hardwood chips to export markets and provides plantation management services to third party tree owners. QCE sells hardwood and softwood chips to export markets and SWF sells hardwood chips to export markets.

Key adjustment items relate to the gross up of revenue and operating and other expenses to reflect cost, insurance and freight (CIF) sales and principal sales. Management accounts are prepared on a segment basis with 51 per cent share of SWF joint venture included. For statutory accounts, SWF is equity accounted with revenue and expenses of SWF eliminated.

## (b) Segment information provided to senior management

The following table shows information by segment:

	100% Midway \$'000	100% QCE \$'000	51% SWF \$'000	Adjustments \$'000	Total \$'000
<b>2017</b>					
Sales revenue	154,587	26,577	77,603	(49,553)	209,214
Other income	3,114	8	733	300	4,155
<b>Total income</b>	<b>157,701</b>	<b>26,585</b>	<b>78,336</b>	<b>(49,253)</b>	<b>213,369</b>
Operating and other expenses	(133,955)	(25,380)	(72,890)	44,048	(188,177)
Share of profit/(loss) of equity accounted investments	-	-	-	2,808	2,808
<b>EBITDA before significant items</b>	<b>23,746</b>	<b>1,205</b>	<b>5,446</b>	<b>(2,397)</b>	<b>28,000</b>
Significant items	(3,084)	-	-	-	(3,084)
<b>EBITDA</b>	<b>20,662</b>	<b>1,205</b>	<b>5,446</b>	<b>(2,397)</b>	<b>24,916</b>
Depreciation and amortisation	(3,092)	(295)	(1,460)	1,460	(3,387)
<b>EBIT</b>	<b>17,570</b>	<b>910</b>	<b>3,986</b>	<b>(937)</b>	<b>21,529</b>
Net finance expense	(1,354)	7	25	(266)	(1,588)
<b>Net profit before tax</b>	<b>16,216</b>	<b>917</b>	<b>4,011</b>	<b>(1,203)</b>	<b>19,941</b>
Income tax expense	(5,790)	(275)	(1,203)	2,248	(5,020)
<b>Net profit after tax</b>	<b>10,426</b>	<b>642</b>	<b>2,808</b>	<b>1,045</b>	<b>14,921</b>
Other material non-cash items:	-	-	-	-	-
Fair value gain on biological assets	-	-	-	-	-
<b>Segment assets</b>	<b>168,398</b>	<b>11,093</b>	<b>8,618</b>	<b>(33,300)</b>	<b>154,809</b>
Equity accounted investees	13,390	-	-	-	13,390
Capital expenditure	(4,161)	(988)	(1,110)	1,110	(5,149)
<b>Segment liabilities</b>	<b>(64,025)</b>	<b>(2,013)</b>	<b>(8,360)</b>	<b>10,634</b>	<b>(63,764)</b>
	100% Midway \$'000	100% QCE \$'000	51% SWF \$'000	Adjustments \$'000	Total \$'000
<b>2016</b>					
Sales revenue	162,270	16,337	85,484	(55,587)	208,504
Other income	4,202	(97)	99	436	4,640
<b>Total income</b>	<b>166,472</b>	<b>16,240</b>	<b>85,583</b>	<b>(55,151)</b>	<b>213,144</b>
Operating and other expenses	(133,267)	(12,294)	(76,224)	45,700	(176,085)
Share of profit/(loss) of equity accounted investments	-	-	-	5,663	5,663
<b>EBITDA before significant items</b>	<b>33,205</b>	<b>3,946</b>	<b>9,359</b>	<b>(3,788)</b>	<b>42,722</b>
Significant items	(1,964)	-	-	-	(1,964)
<b>EBITDA</b>	<b>31,241</b>	<b>3,946</b>	<b>9,359</b>	<b>(3,788)</b>	<b>40,758</b>
Depreciation and amortisation	(2,881)	(580)	(1,312)	1,313	(3,460)
<b>EBIT</b>	<b>28,360</b>	<b>3,366</b>	<b>8,047</b>	<b>(2,475)</b>	<b>37,298</b>
Net finance expense	(1,018)	9	50	(1,089)	(2,048)
<b>Net profit before tax</b>	<b>27,342</b>	<b>3,375</b>	<b>8,097</b>	<b>(3,564)</b>	<b>35,250</b>
Income tax expense	(7,813)	(1,022)	(2,434)	2,435	(8,834)
<b>Net profit after tax</b>	<b>19,529</b>	<b>2,353</b>	<b>5,663</b>	<b>(1,129)</b>	<b>26,416</b>
Other material non-cash items:	-	-	-	-	-
Fair value gain on biological assets	2,770	-	-	-	2,770
<b>Segment assets</b>	<b>135,558</b>	<b>12,017</b>	<b>23,347</b>	<b>(14,611)</b>	<b>156,311</b>
Equity accounted investees	12,998	-	-	-	12,998
Capital expenditure	(7,503)	(585)	(828)	828	(8,088)
<b>Segment liabilities</b>	<b>(61,216)</b>	<b>(3,594)</b>	<b>(10,349)</b>	<b>9,394</b>	<b>(65,765)</b>

# Notes to the Consolidated Financial Statements continued

## Section 1: Our performance continued

### 1.1 Segment reporting continued

#### Policy

#### Revenue

Sales revenue is recognised on transfer of the significant risks and rewards to the customer. Export woodfibre sales are generally on cost, insurance, freight (CIF) or free on board (FOB) shipping terms, with revenue recognised when last goods are loaded on-board. All other sales are generally recognised as revenue at the time of delivery of the goods to the customer.

Revenue from the rendering of services is recognised upon the rendering of the service to the customers.

### 1.2 Individually material items

	2017 \$'000	2016 \$'000
Initial Public Offering transaction costs	3,084	1,964

On 8 December 2016, the Company successfully completed its Initial Public Offering (IPO) of securities and was admitted to the Australian Securities Exchange (ASX). The IPO comprised the sell-down by pre-existing shareholders of 14,967,691 shares at \$2.50 per share. The majority of pre-existing shareholders have entered into escrow arrangements that restrict dealing in relation to pre-IPO issued shares until the Company lodgement of this document with the ASX, and the two major shareholders are escrowed until the Company lodges its Appendix 4E for FY2018.

There has been no change in the amount of ordinary shares issued by the Company since 30 June 2016.

### 1.3 Income tax

	2017 \$'000	2016 \$'000
<b>(a) Current tax reconciliation</b>		
Current tax	5,177	24,665
Deferred tax	27	(15,778)
Over provision in prior years	(184)	(53)
	<b>5,020</b>	<b>8,834</b>
<b>(b) Prima facie tax payable</b>		
The prima facie tax payable on profit before income tax is reconciled to the income tax expense as follows:		
Prima facie income tax payable on profit before income tax at 30.0 per cent (2016: 30.0 per cent)	5,982	10,575
Add tax effect of:		
Other non-allowable items	64	11
	<b>6,046</b>	<b>10,586</b>
Less tax effect of:		
Over provision for income tax in prior years	184	53
Share of SWF profits accounted for using the equity method	842	1,699
	<b>1,026</b>	<b>1,752</b>
<b>Income tax expense attributable to profit</b>	<b>5,020</b>	<b>8,834</b>



	2017 \$'000	2016 \$'000
<b>(c) Deferred tax</b>		
<b>Deferred tax assets</b>		
Payables	636	782
Blackhole expenditure	1,042	685
Other	260	-
	<b>1,938</b>	<b>1,467</b>
<b>Deferred tax liabilities</b>		
Biological assets	731	243
Property, plant and equipment	14,049	15,330
Other	40	263
	<b>14,820</b>	<b>15,836</b>
<b>Net deferred tax liabilities</b>	<b>12,882</b>	<b>14,369</b>
<b>(e) Deferred income tax (revenue)/expense included in income tax expense comprises</b>		
Decrease/(increase) in deferred tax assets	(471)	(184)
(Decrease)/increase in deferred tax liabilities <sup>1</sup>	498	(15,594)
	<b>27</b>	<b>(15,778)</b>
<b>(f) Deferred income tax related to items charged or credited directly to equity</b>		
Decrease in deferred tax liabilities	<b>1,514</b>	<b>(2,160)</b>

1. Deferred tax liabilities relating to biological assets were derecognised in line with the sale as outlined in section 2.2.

### Policy

Current income tax expense or revenue is the tax payable on the current period's taxable income based on the applicable income tax rate adjusted by changes in deferred tax assets and liabilities attributable to temporary differences between the tax base of assets and liabilities and their carrying amounts in the financial statements.

A balance sheet approach is adopted under which deferred tax assets and liabilities are recognised for temporary differences at the applicable tax rates when the assets are recovered or liabilities are settled. No deferred tax asset or liability is recognised in relation to temporary differences if they arose in a transaction, other than a business combination, that at the time of the transaction did not affect either accounting profit or taxable profit or loss.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in controlled entities where the parent entity is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Current and deferred tax balances attributable to amounts recognised directly in equity are also recognised directly in equity.

# Notes to the Consolidated Financial Statements continued

## Section 1: Our performance continued

### 1.3 Income tax continued

#### Policy continued

#### Tax consolidation

The parent entity Midway Limited and its subsidiaries have implemented the tax consolidation legislation and have formed a tax consolidated group from 1 July 2002. The parent entity and subsidiaries in the tax consolidated group have entered into a tax funding agreement such that each entity in the tax consolidated group recognises the assets, liabilities, expenses and revenues in relation to its own transactions, events and balances only.

### 1.4 Earnings per share

#### (a) Earnings per share

	2017 cents	2016 cents
Earnings per share	\$0.20	\$0.35
Diluted earnings per share*	\$0.20	\$0.35

\*Diluted earnings per share is basic earnings per share adjusted for the effects of all dilutive potential ordinary shares.

	2017 number	2016 number
Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	74,819,933	74,819,933
Adjustments for calculation of diluted earnings per share:		
Performance Rights	88,463	-
	74,908,396	74,819,933

Basic earnings per share is calculated on the profit attributable to ordinary shareholders and weighted average number of ordinary shares outstanding.

### 1.5 Dividends

	2017 \$'000	2016 \$'000
Fully franked at 30 per cent (2016: 30 per cent)	11,223	71,904

On 28 August 2017, a final dividend was declared for 9.0 cents per share (fully franked).

The balance of the franking account at 30 June 2017 is 3,388,252 (2016: 2,139,013).

## Section 2: Our asset base

This section provides an insight into the asset base the Group requires to operate a woodfibre export business.

- The Group sources wood supply from owned and third party plantation land, which is used to grow hardwood trees.
- The Group's plantation land portfolio decreased in value by \$4.8M in current year, based on an independent valuation (see section 2.1a).
- The Group holds biological assets for harvest. \$1.6M plantation hardwood (seedlings) was planted in the current year and \$3.0M held on the balance sheet is plantation hardwood, which has been purchased under the Strategy agreement (see section 2.2).
- The Group has very low credit risk due to the nature and size of customers and use of letters of credit.
- The Group optimises its working capital position regularly and excess cash is used to grow the business or returned to shareholders.

### 2.1 Property, plant and equipment

Each class of property, plant and equipment is set out below:

	Plantation land \$'000	Freehold land \$'000	Buildings \$'000	Plant and equipment \$'000	Roading \$'000	Total \$'000
Depreciation rate			2.5–27%	3–25%	5–15%	
<b>Year ended 30 June 2016</b>						
Opening carrying amount	70,856	12,670	2,058	13,678	5,688	104,950
Additions	5,222	-	-	2,790	75	8,087
Disposals	(216)	-	-	(278)	-	(494)
Depreciation	-	-	(77)	(2,888)	(495)	(3,460)
Revaluation	(7,566)	-	-	-	-	(7,566)
<b>Closing carrying amount</b>	<b>68,296</b>	<b>12,670</b>	<b>1,981</b>	<b>13,302</b>	<b>5,268</b>	<b>101,517</b>
<b>Year ended 30 June 2017</b>						
Opening carrying amount	68,296	12,670	1,981	13,302	5,268	101,517
Additions	565	-	-	3,853	731	5,149
Disposals	-	-	-	(148)	-	(148)
Depreciation	-	-	(73)	(2,806)	(508)	(3,387)
Revaluation	(4,813)	-	-	-	-	(4,813)
<b>Closing carrying amount</b>	<b>64,048</b>	<b>12,670</b>	<b>1,908</b>	<b>14,201</b>	<b>5,491</b>	<b>98,318</b>

#### (a) Key estimates and judgements – fair value

	2017 fair value \$'000	Valuation technique	Description of valuation technique
Freehold land	12,670	Market approach <sup>1</sup>	The Company's freehold land is stated at the revalued amount, being the assets' fair value for its highest and best use at the date of revaluation. The fair value measurements of the Company's land as at 30 June 2017 were performed by independent valuers. The valuation was performed using a direct market comparison approach. A change to inputs to the market approach assessment would result in differing valuation results.
Plantation land	64,048	Market approach/ net present value approach <sup>1</sup>	The Company's plantation land is stated at revalued amounts, being the assets' fair value for its highest and best use at the date of revaluation. The highest and best use is subjective and judgemental given potential alternate uses. It requires careful analysis and detailed knowledge of the local market conditions and recent sales trends. As a result, the Group engaged an independent valuer to provide an independent valuation on an unencumbered basis as at 30 June 2017.  The independent valuation is adjusted by the Directors using a DCF methodology to estimate the fair value on an encumbered basis. Assumptions about clear fall period and reversion costs have been included where/as appropriate. In some instances, the valuation highest and best use is lifestyle, differing from actual use, forestry. A change to inputs to the valuer's and/or the Directors' assessment would result in differing valuation results.

1. The same valuation technique was used in 2016.

# Notes to the Consolidated Financial Statements continued

## Section 2: Our asset base continued

### 2.1 Property, plant and equipment continued

#### (a) Key estimates and judgements – fair value continued

Freehold and forest plantation land have been classified as level three on the fair value hierarchy. Level three represents inputs that are not based on observable market data. No transfers in and out of level three occurred during the period.

#### 2017 plantation land measurement

The unencumbered value of the plantation land is \$78.3M (2016: \$94.8M). The Directors have subsequently valued the land on an encumbered basis (i.e. in recognition of the existing tree crops being grown on the land that are largely owned by third parties), taking into account reversionary costs and utilising a discounted cash flow analysis from the best use determined by the professional valuation expert.

The decrease in value compared to 2016 is attributable to a change in assumptions regarding the highest and best use of many blocks within the portfolio. In the current year valuation, there were more blocks assessed as having forestry as its highest and best use, which has a lower dollar per hectare rate compared with the prior year, where other uses such as agriculture were considered highest and best use.

The \$3.4M net decrement on an encumbered, after tax basis was recorded in the asset revaluation reserve offsetting previous increments.

The key assumptions used in determining the encumbered land valuation are:

Assumption	Variable
Discount rate	7.25%
Growth rate	2% to 3%
Reversionary costs	\$0–\$1,550 per hectare

#### (b) Sensitivity analysis

As at the balance date, the impact of a change of assumptions on the assets of Midway Limited (all other things being equal) would have resulted in the following impacts on other comprehensive income (OCI):

	2017		2016	
	Increase \$'000	Decrease \$'000	Increase \$'000	Decrease \$'000
<b>Plantation land at fair value</b>				
Discount rate +/- 1%	(2,991)	3,214	(3,772)	4,074
Growth rate +/- 1%	3,384	(3,204)	4,462	(4,197)
Reversionary costs +/- 10%	(162)	148	(541)	492

A change in assumptions regarding the highest and best use of each block within the portfolio may have a significant impact on the value of the portfolio dependent on the assumptions utilised, as there is significant judgement involved.

#### Freehold land

A 1 per cent change in assumptions to the dollar rate per hectre applied will increase the value by \$0.1M (2016: \$0.1M), or decrease by \$0.1M (2016: \$0.1M). Based on current and prior valuations of the land, a 1 per cent rate change is reasonable.

#### (c) Policy

##### Freehold and plantation land

Freehold and plantation land is measured at fair value. At each balance date the carrying amount of each asset is reviewed to ensure that it does not differ materially from the asset's fair value at reporting date.

Increases in the carrying amounts arising on revaluation of land are recognised in other comprehensive income and accumulated in equity in the asset revaluation reserve. To the extent that the increase reverses a decrease of the same asset previously recognised in profit or loss, the increase is recognised in profit or loss. Decreases that offset previous increases of the same asset are recognised in other comprehensive income with a corresponding decrease to the asset revaluation reserve; all other decreases are charged to the Statement of Profit or Loss.



### Other items of property, plant and equipment

Other items of property, plant and equipment are measured on the cost basis and are a separate asset class to land assets. Where roading is capitalised on third party or leased blocks, it is classified as an other asset if it is expected to be utilised within 12 months, or an item of property, plant and equipment (leasehold improvement) if it will be used for a period greater than 12 months.

### Depreciation

The depreciable amount of all property, plant and equipment is depreciated over their estimated useful lives commencing from the time the asset is held ready for use. Land and the land component of any class of property, plant and equipment is not depreciated. Roading that has been built on land owned by Midway is amortised on a straight-line basis over the period of one harvest. Roading that is built on third party properties is amortised using the unit production method at the earliest of the lease agreement with the supplier or the wood supply running out for a particular operation to which the roading relates.

## 2.2 Biological assets

	2017 \$'000	2016 \$'000
<b>Current</b>		
Plantation hardwood at fair value (trees ready for harvest)	-	2,146
<b>Non-current</b>		
Plantation hardwood at fair value (trees ready for harvest)	2,979	-
Plantation hardwood at fair value (new plantings)	2,437	809
	<b>5,416</b>	<b>2,955</b>

### Policy

Biological assets at cost comprise new plantings and trees purchased from third parties.

The fair value net increase or decrease to the carrying value of the standing timber revaluation is recognised in the Statement of Profit or Loss and Other Comprehensive Income.

Biological assets are classified as level three on the fair value hierarchy. There were no transfers between level 1, 2 or 3 on the fair value hierarchy.

### New plantings

Fair value is unable to be reliably measured until year three; however, cost approximates fair value. Once the trees are three years old they are measured at fair value and remeasured each year thereafter via an independent valuation if the carrying amount is significant.

Site preparation costs are capitalised into the cost of the asset. Where there are no plantings, these costs are expensed.

### Trees ready for harvest

Trees ready for harvest are carried at fair value.

### Strategy agreement

In February 2016, the majority of the standing trees were sold to Strategy Timber Pty Ltd as trustee for the Strategy Timber Trust (Strategy), an investment trust managed by GMO Renewable Resources, LLC (Renewable Resources), a Timber Investment Management Organisation (TIMO).

The sale resulted in a gain of \$615,713 being recognised in profit and loss in the previous period.

# Notes to the Consolidated Financial Statements continued

## Section 2: Our asset base continued

### 2.2 Biological assets continued

#### Strategy agreement continued

Set out below is a summary of the key features of the agreements between Midway and Strategy:

- Midway Plantations Pty Ltd (Midway Plantations) and Strategy entered into a Sale Agreement on 5 February 2016 pursuant to which Midway Plantations sold substantially all of the *Pinus radiata* plantation trees (Softwood Trees) and *Eucalyptus* plantation trees (Eucalypt Trees) standing on Midway Plantations' freehold and leasehold land in Victoria (Strategy Trees). The sale of those trees was completed on 29 February 2016.
- Midway and Strategy entered into a Forest Management Agreement on 29 February 2016 pursuant to which Midway is contractually engaged to manage the Strategy Trees on behalf of Strategy on commercial terms.
- Midway Plantations and Strategy entered into a Stumpage Sale Agreement on 29 February 2016 pursuant to which Midway Plantations agrees to acquire back from Strategy the Eucalypt Trees. The agreement requires Midway Plantations to acquire the Eucalypt Trees by the end of specified five-year harvest windows in respect of those trees for a price that is determined in accordance with the agreement. The amount payable by Midway Plantations for each compartment of Eucalypt Trees repurchased under the agreement is based on a fixed quantity of timber that will be deemed to be derived from the compartment, regardless of the actual yield from or quantity of timber standing within the compartment when repurchased. The price per GMT of such fixed quantity payable by Midway Plantations is a price initially specified in the agreement as varied in accordance with a review mechanism, which takes into account changes in the prevailing market FOB export pricing for *E. globulus* from the Port of Geelong and movements in the consumer price index.
- Midway Plantations and Strategy entered into a Softwood Harvest and Marketing Agreement on 29 February 2016 pursuant to which Midway Plantations is contractually engaged to provide various services on commercial terms to Strategy in relation to the harvesting, marketing and ultimate sale of the Softwood Trees.
- To facilitate the arrangements set out above, Midway Plantations granted to Strategy forestry rights registrable on title under the *Climate Change Act (Vic) 2010* (in respect of the freehold land owned by Midway Plantations on which the Strategy Trees stand) and a forestry licence agreement (in respect of the leasehold land on which the Strategy Trees stand). The documents, amongst other things, grant Strategy the right to access, maintain, manage, protect and harvest the Strategy Trees on the land.
- To secure the repurchase obligations of Midway Plantations under the Stumpage Sale Agreement, Midway Plantations has granted to Strategy a mortgage over its freehold land on which the Strategy Trees stand.

See section 4.10 for the impact of new accounting standard AASB 15 has on the accounting for this transaction in the period beginning 1 July 2018.

#### Risk management strategy in relation to biological assets

Midway manages its own plantation estate and estates of third parties using well-equipped, trained forestry staff to achieve production wood flow consistent with the business plan and to mitigate against the risk of damage (including holding insurance against catastrophic events such as fire).

## 2.3 Commitments

	2017 \$'000	2016 \$'000
<b>Operating lease commitments</b>		
Non-cancellable operating leases contracted for but not capitalised in the financial statements:		
Payable		
not later than one year	1,445	1,583
later than one year and not later than five years	4,936	5,678
later than five years	264	951
	<b>6,645</b>	<b>8,212</b>
<b>Other commitments</b>		
Payable		
not later than one year	25,079	23,966
later than one year and not later than five years	104,774	91,565
later than five years	184,617	148,737
	<b>314,470</b>	<b>264,268</b>

Other commitments relate to the minimum charges under the Port of Geelong bulk loader agreement and various supply agreements for the supply of timber to be used in production for which the Group is required to purchase minimum quantities. In addition, the Group has also secured a significant proportion of its long-term supply of woodfibre through a number of executory contracts that allow for the Group to purchase woodfibre at market prices.

### Policy

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are recognised as an expense on a straight-line basis over the term of the lease.

Lease incentives received under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

## 2.4 Working capital

	Section	2017 \$'000	2016 \$'000
<b>Working capital</b>			
Cash and cash equivalents		15,025	11,180
Inventory	a	7,682	11,711
Trade and other receivables	b	7,781	9,915
Trade and other payables	c	(17,458)	(17,954)
Employee provisions		(1,701)	(1,490)
Employee provisions – non-current		(59)	(88)
		<b>11,270</b>	<b>13,274</b>

### (a) Inventories

	2017 \$'000	2016 \$'000
At cost		
Finished goods	7,172	11,711
Work in progress	510	-
	<b>7,682</b>	<b>11,711</b>

# Notes to the Consolidated Financial Statements continued

## Section 2: Our asset base continued

### 2.4 Working capital continued

#### Policy

Inventories are measured at the lower of cost and net realisable value. The cost of woodfibre includes direct material, direct labour and a proportion of manufacturing overheads based on normal operating capacity.

There were no write-downs of inventories to net realisable value during the period.

#### Key estimates and judgements

Woodfibre is purchased in green metric tonnes (GMTs) (fibre inclusive of moisture), and is sold in bone dry metric tonnes (BDMTs) (fibre exclusive of moisture). Cost is determined on an actual cost basis. Moisture content and production losses are applied to the GMT values. Factors vary depending on the timber species type and seasonal factors.

Volumetric chip stack surveys are used in determining inventory volumes at year end. Conversion from M3 to GMT ranges from 2.2 to 2.4 – the range depends upon factors such as timber species type and seasonal factors.

#### (b) Trade receivables

	2017 \$'000	2016 \$'000
Trade debtors	6,374	8,343
GST receivable	1,407	1,572
	<b>7,781</b>	9,915

#### Policy

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

With the exception of receivables for sale of woodfibre, loans and receivables are subsequently measured at amortised cost using the effective interest rate method.

Receivables relating to revenue recognised on the sale of woodfibre to overseas customers are recognised at fair value through profit and loss. Cost approximates fair value.

#### (c) Trade and other payables

	2017 \$'000	2016 \$'000
Unsecured liabilities		
Trade creditors	15,837	14,317
Sundry creditors and accruals	1,621	3,637
	<b>17,458</b>	17,954

#### Policy

Financial liabilities include trade payables, other creditors and loans from third parties including inter-company balances and loans from or other amounts due to Director-related entities.

Non-derivative financial liabilities are subsequently measured at amortised cost, comprising original debt less principal payments and amortisation.

Financial liabilities are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period.



## Section 3: Funding structures

The Company has a disciplined approach applying key principles in capital management and maximising shareholder returns. This includes:

- returning the maximum amount of capital to shareholders where possible (78 per cent of pro forma NPAT in FY2017);
- complying with all debt covenants with the financier; and
- forward cover taken out against the USD in accordance with the Group's hedging policy to safeguard against volatility and maximise profits (see section 3.2).

### 3.1 Net debt

	2017 \$'000	2016 \$'000
Bank loans – non-current	29,400	29,400
Other finance arrangements <sup>1</sup>	2,263	1,681
Cash and cash equivalents	(15,025)	(11,180)
	<b>16,638</b>	<b>19,901</b>

1. Consists of current and non-current balances for finance lease liabilities and accrued interest.

#### i. Assets pledged as security

The Midway facilities are secured by the following:

- a fixed and floating charge granted by Midway Limited and Midway Plantations Pty Ltd.

A property mortgage over:

- the property situated at 150–190 Corio Quay Road, North Shore VIC, granted by Midway Limited;
- the property situated at 10 The Esplanade, North Shore, VIC, granted by Midway Properties Pty Ltd; and the property situated at 1A The Esplanade, North Shore VIC, granted by Midway Limited

#### ii. Refinancing

During the period, the Group renegotiated the terms of its facilities as below:

Type	Utilised \$'000	Total \$'000	Maturity
Term debt	29,400	29,400	31-Mar-19
Working capital, asset finance	2,263	13,950	31-Mar-18
Acquisition debt facility	-	15,000	31-Mar-19

The Group has the ability to enter into purchase arrangements under the asset finance facility until it expires on 31 March 2018. Each outstanding finance arrangement will then be repaid within a five year period.

The Company has complied with all financial undertakings of the facility agreement.

#### Policy

Borrowings are initially recognised at fair value, net of transactions costs incurred. Borrowings are subsequently measured at amortised cost using the effective interest method.

Borrowings are classified as current unless the Group has an unconditional right to defer settlement of the liability for at least 12 months following the reporting period.

# Notes to the Consolidated Financial Statements continued

## Section 3: Funding structures continued

### 3.1 Net debt continued

#### (a) Cash and cash equivalents

Cash at the end of the financial year as shown in the Consolidated Statement of Cash Flows is reconciled to the related items in the consolidated balance sheet is as follows:

	2017 \$'000	2016 \$'000
Cash on hand	1	1
Cash at bank	15,024	7,679
At call deposits with financial institutions	-	3,500
	<b>15,025</b>	<b>11,180</b>

#### Reconciliation of cash flow from operations with profit after income tax

Profit from ordinary activities after income tax	14,921	26,416
<b>Adjustments and non-cash items</b>		
Depreciation and amortisation	3,387	3,460
Sundry movements	170	(915)
Share of equity accounted SWF net profit	(2,808)	(5,663)

#### Changes in operating assets and liabilities

(Increase)/decrease in receivables	1,969	1,970
(Increase) in other assets	(457)	(824)
(Increase)/decrease in inventories	4,029	(1,274)
(Increase) in biological assets (net of revaluation increment/decrement)	(2,461)	(2,955)
Increase/(decrease) in payables	(496)	1,564
(Increase)/decrease in deferred taxes	27	(15,778)
Increase/(decrease) in tax provision	(2,226)	(136)
Increase/(decrease) in provisions	183	(2,851)
<b>Cash flows provided from operating activities</b>	<b>16,238</b>	<b>3,014</b>

#### Policy

Cash and cash equivalents include cash on hand and at banks, short-term deposits with an original maturity of three months or less held at call with financial institutions, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the consolidated balance sheet.

#### (b) Finance costs

	2017 \$'000	2016 \$'000
Interest expenses	1,399	1,822
Bank charges	104	187
Finance lease charges	85	39
	<b>1,588</b>	<b>2,048</b>

## 3.2 Financial risk management

### Capital risk management

The Group's objectives when managing capital is to safeguard its ability to continue as a going concern and to maintain an optimal capital structure to reduce the cost of capital, so that it can provide returns to the shareholders and benefits for other stakeholders. This is achieved through the monitoring of historical and forecast performance and cash flows.

### Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Board of Directors has established the Audit & Risk Management Committee, which is responsible for developing and monitoring the Group's risk management policies. The committee reports regularly to the Board of Directors on its activities.

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies are reviewed regularly to reflect changes in market conditions and the Group's activities.

The Group, through its training and management standards and procedures, aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Board of Directors have overall responsibility for identifying and managing operational and financial risks.

The Group is exposed to a variety of financial risks comprising:

- (a) Market risk
- (b) Credit risk
- (c) Liquidity risk

The Group holds the following financial instruments:

	2017 \$'000	2016 \$'000
<b>Financial assets</b>		
Cash and cash equivalents	15,025	11,180
Receivables	6,374	8,343
Other receivables	1,407	1,572
Derivatives	135	366
	<b>22,941</b>	<b>21,461</b>
<b>Financial liabilities</b>		
Bank and other loans	29,400	29,400
Creditors	15,837	14,317
Finance lease liability	2,263	1,501
Other payables	1,621	3,637
	<b>49,121</b>	<b>48,855</b>

#### (a) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices such as foreign exchange rates, interest rates and equity prices. The Group's financial instruments consist mainly of deposits with banks, accounts receivable and payable, bills, leases and derivatives. The objective of market risk management is to maintain and control market risk exposures within acceptable parameters, while optimising the return.

# Notes to the Consolidated Financial Statements continued

## Section 3: Funding structures continued

### 3.2 Financial risk management continued

#### i. Currency risk

The Group has an Australian Dollar (AUD) presentation currency, which is also the functional currency of its Australian entities. The Group is exposed to currency risk as below:

What is the risk?	How does Midway manage the risk?	Impact at 30 June 2017
<p>If transactions are denominated in currencies other than AUD. There is a risk of an unfavourable financial impact if there is an adverse movement in foreign currency.</p> <p>Export Sales are denominated in US Dollars (USD), with one of the Group's bank accounts being in USD.</p>	<p>The Group mitigates currency risk by entering into forward exchange and swap contracts to sell specified amounts of USD usually within 12 months at stipulated exchange rates in accordance with the Groups hedging policy. The objective in entering the forward exchange and swap contracts is to protect the Group against unfavourable exchange rate movements for contracted and anticipated future sales undertaken in USD.</p>	<p>At balance date the notional amount of outstanding forward exchange contracts was \$2,996,867 (2016: \$32,717,768).</p> <p>In FY2017 the Group hedged the majority of its foreign currency sales.</p> <p>Sensitivity analysis has been performed below.</p>

#### Policy

Certain derivatives are designated as hedging instruments and are further classified as either fair value hedges or cash flow hedges.

At the inception of each hedging transaction, the Group documents the relationship between the hedging instruments and hedged items, its risk management objective and its strategy for undertaking the hedge transaction. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions have been and will continue to be highly effective in offsetting changes in fair value or cash flows of hedged items.

The effective portion of changes in the fair value of the derivatives that are designated and qualify as cash flow hedges is recognised in other comprehensive income and accumulated in the cash flow hedge reserve in equity. The gain or loss relating to the ineffective portion is recognised immediately in profit or loss. The Group does not speculate in the trading of derivative instruments.

All exchange differences arising on settlement or revaluation are recognised as revenues and expenses for the financial year.

	2017 USD \$'000	2016 USD \$'000
Cash	1,195	3,316
Trade Receivables	4,105	7,428

The forward exchange and swap contracts in place are to hedge cash flows associated with the above mentioned trade receivables and expected future sales.

#### Sensitivity

If foreign exchange rates were to change by 10 per cent from \$USD rates used to determine fair values as at the reporting date, assuming all other variables that might impact on fair value remain constant, including effective hedging, then the impact on profit for the year and equity is as follows:

USD movement impact (+/- 10%)	2017		2016	
	Increase \$'000	Decrease \$'000	Increase \$'000	Decrease \$'000
Impact on profit after tax	(265)	274	(301)	332
Impact on equity	276	(106)	2,316	(2,008)

A 10 per cent change is deemed reasonable given recent historical trends in the AUD/USD.

## ii. Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market interest rates.

What is the risk?	How does Midway manage the risk?	Impact at 30 June 2017
The Group has variable interest rate debt, and therefore if interest rates increase, the amount of interest the Group is required to pay will also increase.	Monitoring of announcements from the central banking authority and other sources which may impact movements in the variable rate.  No swaps are currently taken out.	If interest rates were to increase/decrease by 100 basis points from rates applicable at the reporting date, assuming all other variables that might impact on fair value remain constant, the impact on profit for the year and equity is not significant.

The Group's exposure to interest rate risk in relation to future cash flows and the effective weighted average interest rates on classes of financial assets and financial liabilities is as follows:

2017	Interest bearing \$'000	Non-interest bearing \$'000	Total carrying amount \$'000	Weighted average effective interest rate	
<b>Financial assets</b>					
Cash	15,024	1	15,025	1.00%	Floating
Trade receivables	-	6,374	6,374		
Other receivables	-	1,407	1,407		
Derivatives	-	135	135		
	15,024	7,917	22,941		
<b>Financial liabilities</b>					
Bank and other loans	29,400	-	29,400	3.45%	Floating
Trade creditors	-	15,837	15,837		
Finance lease liability	2,263	-	2,263	4.46%	Fixed
Sundry creditors and accruals	-	1,621	1,621		
	31,663	17,458	49,121		
<b>2016</b>					
<b>Financial assets</b>					
Cash	7,679	1	7,680	1.75%	Floating
Trade receivables	-	8,343	8,343		
Other receivables	-	1,572	1,572		
Derivatives	-	366	366		
Term deposit	3,500	-	3,500	2.84%	Fixed
	11,179	10,282	21,461		
<b>Financial liabilities</b>					
Bank and other loans	29,400	-	29,400	3.66%	Floating
Trade creditors	-	14,317	14,317		
Finance lease liability	1,501	-	1,501	4.51%	Fixed
Sundry creditors and accruals	-	3,637	3,637		
	30,901	17,954	48,855		

No other financial assets or financial liabilities are expected to be exposed to interest rate risk.



# Notes to the Consolidated Financial Statements continued

## Section 3: Funding structures continued

### 3.2 Financial risk management continued

#### (b) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date of recognised financial assets is the carrying amount of those assets, net of any provisions for impairment of those assets, as disclosed in Statement of Financial Position and Notes to Financial Statements.

Credit risk for derivative financial instruments arises from the potential failure by counterparties to the contract to meet their obligations. The credit risk exposure of forward exchange and swap contracts is the net fair value of these contracts.

What is the risk?	How does Midway manage the risk?	Impact at 30 June 2017
The Group has significant exposure to export customers in China, as they represent a significant portion of the Group's annual sales.	Letters of credit with reputable financial institutions are used to mitigate credit risk with all Chinese customers which comprises the majority of the Group's annual sales.  The balance of sales are made to long standing Japanese customers with the short trading terms applicable to these customers, being payment within seven business days of invoicing,	As at 30 June 2017 there is only a receivable for one vessel outstanding, of which the cash was collected within 10 days as expected.  Based on Management's assessment of its exposure, the Group has low credit risk

Refer to section 2.4 for receivable balances.

#### (c) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

The Group manages liquidity risk by monitoring forecast cash flows and ensuring that adequate unutilised borrowing facilities are maintained.

#### Maturity analysis

The table below represents the undiscounted contractual settlement terms for financial assets and liabilities and managements expectation for settlement of undiscounted maturities.

	< 6 months \$'000	6–12 months \$'000	1–5 years \$'000	Total contractual cash flows \$'000	Carrying amount \$'000
<b>2017</b>					
Cash and cash equivalents	15,025	-	-	15,025	15,025
Receivables	7,781	-	-	7,781	7,781
Derivatives	135	-	-	135	135
Payables	(17,458)	-	-	(17,458)	(17,458)
Borrowings	(361)	(684)	(30,618)	(31,663)	(31,663)
Net maturities	5,122	(684)	(30,618)	(26,180)	(26,180)
<b>2016</b>					
Cash and cash equivalents	7,680	3,500	-	11,180	11,180
Receivables	9,915	-	-	9,915	9,915
Derivatives	366	-	-	366	366
Payables	(17,954)	-	-	(17,954)	(17,954)
Borrowings	(29,632)	(232)	(1,036)	(30,900)	(30,900)
Net maturities	(29,625)	3,268	(1,036)	(27,393)	(27,393)

### 3.3 Contributed equity

#### (a) Ordinary share capital

	2017 \$'000	2016 \$'000
Issued and paid up capital		
74,819,933 (2016: 74,819,933) ordinary shares	28,833	28,833

The Company does not have authorised capital or par value in respect of its issued shares.

#### (b) Reserves

	2017 \$'000	2016 \$'000
<b>Reserves</b>		
Movements:		
Cash flow hedge <sup>1</sup>		
Opening balance	256	-
Cash flow hedges – effective portion	(99)	366
Deferred tax	70	(110)
<b>Balance 30 June</b>	<b>227</b>	<b>256</b>
Share based payments <sup>2</sup>		
Opening balance	-	-
Performance Rights granted	199	-
Deferred tax	-	-
<b>Balance 30 June</b>	<b>199</b>	<b>-</b>
Asset Revaluation Reserve <sup>3</sup>		
Opening balance	32,180	37,657
Revaluation of land	(4,813)	(7,566)
Transfer to retained earnings	-	(181)
Deferred tax	1,444	2,270
<b>Balance 30 June</b>	<b>28,811</b>	<b>32,180</b>
Profit Reserve <sup>4</sup>		
Opening balance	26,181	12,889
Transfers of current year profits	14,854	26,181
Transfers to retained earnings	-	(12,889)
Dividends Paid	(11,223)	-
<b>Balance 30 June</b>	<b>29,812</b>	<b>26,181</b>

##### 1. Cash flow hedge

The hedging reserve is used to record the effective portion of gains and losses on cash flow hedges that are recognised in other comprehensive income as described in section 3.2. Amounts are reclassified to profit or loss when the associated hedged transaction affects profit or loss.

##### 2. Share based payment

The shared based payment reserve is used to recognise the expense over the vesting period.

##### 3. Asset Revaluation Reserve

The asset revaluation reserve is used to record increments and decrements on the revaluation of land and reclassified to retained earnings on disposal. Movements in the year relate to revaluation and sale of plantation land.

##### 4. Profit Reserve

The profits reserve is used to record transfers of profits that would otherwise be offset against accumulated losses. The balance of the profits reserve is available for distribution as a dividend in future periods. Movements in the current year relate to transfers to retained earnings for dividend payments and transfers in of current year profits.

# Notes to the Consolidated Financial Statements continued

## Section 4: Other disclosures

This section includes additional financial information that is required by the accounting standards and the Corporations Act 2001.

### 4.1 Subsidiaries

	Ownership interest held by the Company		Ownership interest held by NCI <sup>3</sup>	
	2017 %	2016 %	2017 %	2016 %
Subsidiaries of Midway Limited:				
Queensland Commodity Exports Pty Ltd	90	90	10	10
Midway Plantations Pty Ltd	100	100	-	-
Midway Properties Pty Ltd	100	100	-	-
Midway Tree Farms Pty Ltd <sup>1</sup>	-	100	-	-
Midway Tasmania Pty Ltd <sup>2</sup>	100	-	-	-

1. Midway Tree Farms Pty Ltd was deregistered 12 June 2016.

2. Midway Tasmania Pty Ltd was incorporated on 5th September 2016.

3. Non-controlling interests.

#### Policy

The Consolidated Financial Statements are those of the Company, comprising the financial statements of the parent entity and all of the entities the parent controls. The Company controls an entity where it has the power, for which the parent has exposure or rights to variable returns from its involvement with the entity, and for which the parent has the ability to use its power over the entities to affect the amount of its returns.

### 4.2 Interest in South West Fibre Pty Ltd (joint venture)

#### (a) Carrying amount

	Nature of relationship	Ownership interest		Carrying amount	
		2017 %	2016 %	2017 \$'000	2016 \$'000
South West Fibre Pty Ltd	Ordinary shares	51	51	13,390	12,998

#### Policy

Joint arrangements represent the contractual sharing of control between parties in a business venture where unanimous decisions about the relevant activities are required. Joint arrangements are classified as either joint operations or joint ventures based on the rights and obligations of the parties to the arrangement.

The Company's interest in joint ventures are bought to account using the equity method after initially being recognised at cost. Under the equity method, the profits or losses of the joint venture are recognised in the Company's profit or loss and the Company's share of the joint venture's other comprehensive income is recognised in the Company's other comprehensive income.

#### Key estimates and judgements

South West Fibre Pty Ltd (SWF) is a joint venture in which the Company has a 51 per cent ownership interest. Voting rights are proportionately in line with share ownership. The Company has joint but not ultimate control over the venture as the shareholder agreement requires a special resolution when making key decisions.

SWF is structured as a separate vehicle and the Company has a residual interest in the net assets of SWF. Accordingly, the Company has classified the interest in SWF as a joint venture as the Company does not have clear control over the entity.

#### (b) South West Fibre Pty Ltd financial information

	2017 \$'000	2016 \$'000
Cash and cash equivalents	11,184	9,291
Other current assets	14,404	18,623
Total current assets	25,588	27,914
Property, plant and equipment	17,172	17,864
Total non-current assets	17,172	17,864
Total current liabilities	(16,162)	(20,137)
Total non-current liabilities	(343)	(154)
<b>Net assets</b>	<b>26,255</b>	<b>25,487</b>
Revenue	152,162	167,668
Interest Income	86	107
Depreciation and amortisation	(2,862)	(2,573)
Income tax expense	(2,360)	(4,773)
<b>Total comprehensive income</b>	<b>5,768</b>	<b>11,104</b>
<b>Reconciliation to carrying amount of interest in joint venture:</b>		
Opening net assets	25,487	14,383
Add: Current year profit	5,768	11,104
Less: Dividends paid	5,000	-
Closing net assets	26,255	25,487
Company's 51 per cent share of net assets	13,390	12,998
<b>Carrying amount of investment</b>	<b>13,390</b>	<b>12,998</b>

#### 4.3 Midway Limited – parent entity

	2017 \$'000	2016 \$'000
<b>Summarised balance sheet</b>		
<b>Assets</b>		
Current assets	31,951	27,351
Non-current assets	68,936	70,088
<b>Total assets</b>	<b>100,887</b>	<b>97,439</b>
<b>Liabilities</b>		
Current liabilities	16,534	18,527
Non-current liabilities	30,072	29,648
<b>Total liabilities</b>	<b>46,606</b>	<b>48,175</b>
<b>Net assets</b>	<b>54,281</b>	<b>49,264</b>
<b>Equity</b>		
Share capital	28,833	28,833
Retained earnings	21,159	16,313
Reserves	4,289	4,118
<b>Total equity</b>	<b>54,281</b>	<b>49,264</b>
<b>Summarised Statement of Profit or Loss and Other Comprehensive Income</b>		
Profit for the year after income tax	16,069	75,589
<b>Total comprehensive income</b>	<b>16,041</b>	<b>75,845</b>

# Notes to the Consolidated Financial Statements continued

## Section 4: Other disclosures continued

### 4.4 Share-based payments

The Board has established a Long Term Incentive Plan (LTIP) under which Directors and employees of Midway may be invited by the Board to participate. The awards which may be issued under the LTIP include:

- Shares;
- Options; and
- Performance Rights.

Currently the following share based payment arrangements are in effect under the LTIP:

#### (a) Initial Public Offering (IPO) Bonus Rights Issue (equity settled)

On 8 December 2016, upon successfully completing the IPO, the Board established an IPO Bonus Rights Issue for the Managing Director and other senior management personnel in order to:

- reward individuals for the significant additional work exerted in order for the Company to achieve the milestone of listing on the ASX;
- align the individual with Shareholders through the provision of equity; and
- act as a retention mechanism for these individuals in the period following listing on the ASX.

Under this program Performance Rights have been issued with the following vesting conditions:

Grant date/ employees entitled	Number of instruments	Vesting conditions
Performance Rights granted to Key Management Personnel <sup>1</sup>	128,000	50 per cent of the Performance Rights issued to the participant will vest on the date that is 12 months after Completion of the IPO provided the participant remains in continuous employment with the Company until the vesting date; and
Performance Rights granted to other senior management personnel <sup>1</sup>	36,000	50 per cent of the Performance Rights issued to the participant will vest on the date that is 24 months after Completion of the IPO provided the participant remains in continuous employment with the Company until the vesting date.

1. The fair value at grant date is \$2.59 derived from the market value of shares on 9th February 2017.

#### (b) Long Term Incentive Rights (equity settled)

In December 2016, following the successful completion of the IPO the Board offered to grant the Managing Director 65,000 Performance Rights, subject to vesting conditions (see below). Following successful completion of the vesting conditions the rights will automatically vest and the underlying shares will be issued. The performance period is until 30 June 2019. The offer was accepted on 9 February 2017 (grant date).

The fair value at grant date is \$1.49, which is derived using a Monte Carlo Simulation model which incorporates the TSR performance conditions. Inputs utilised in the assessment include:

Assumption		Vesting conditions
Share price	\$2.59	• Participant must maintain continuous employment over the performance period
Risk free rate	1.8%	• The percentage of Performance Rights that will vest at the end of the performance period will depend on Midway's total shareholder return (TSR) over the performance period, relative to a comparator group of companies in the S&P/ASX 300 Index.
Dividend yield	7.0%	
Volatility	32.0%	
Initial TSR	10.7%	

The Group recorded a share based payments expense of \$0.2M in 2017 (2016: 0).



## 4.5 Related parties

### (a) Key Management Personnel

	2017 \$'000	2016 \$'000
Short-term employee benefits	1,565	1,517
Post-employment benefits	136	85
Share based payments	160	-
Other long-term incentives	41	21
	<b>1,902</b>	<b>1,623</b>

Transactions between related parties are on normal commercial terms no more favourable than those available to other parties unless otherwise stated. An accrual for Directors fees was recorded for eight days to year end to 30 June 2017.

The aggregate shareholdings of KMP at 30 June 2017 are 44,536,205 (2016: 47,558,161).

### (b) Transactions with South West Fibre Pty Ltd

	2017 \$'000	2016 \$'000
<b>Nature</b>		
Operator fee income	2,282	2,514
Reimbursement of costs	269	313
Loan repayments (net)	-	2,662
Dividends received	2,550	-
Sale of wood products (at cost)	6,964	9,778
Purchase of wood products (at cost)	(371)	(4,206)
Sale of fixed assets	-	2
	<b>11,694</b>	<b>11,063</b>

The outstanding receivable balance from South West Fibre Pty Ltd at 30 June 2017 is \$0.6M (2016: \$1.2M).

## 4.6 Contingent liabilities

### (a) Outstanding matters

As at the date of this report there are no claims or contingent liabilities that are expected to materially impact, either individually or in aggregate, the Company's financial position or results from operations.

### (b) Bank guarantees

	2017 \$'000	2016 \$'000
<b>Consolidated group</b>		
Limit	5,200	5,200
Amount Utilised	3,109	2,461
<b>Parent entity</b>		
Limit	4,250	4,250
Amount Utilised	2,684	2,236

# Notes to the Consolidated Financial Statements continued

## Section 4: Other disclosures continued

### 4.7 Remuneration of auditors

	2017 \$	2016 \$
<b>KPMG Australia</b>		
Audit and assurance services		
Statutory audit fees	160,000	65,000
Assurance services – IPO related services	236,752	650,000
Other services		
Non-assurance services – other advisory services	10,000	18,300
<b>Pitcher Partners Melbourne<sup>1</sup></b>		
Audit and assurance services		
Statutory audit fees	-	54,715
Other services		
Non-assurance services – taxation services	-	14,300
Non-assurance services – other advisory services	-	129,724
Non-assurance services – IPO related services	-	167,898

1. Pitcher Partners Melbourne resigned as auditors of the Company on 8 June 2016 and therefore no amounts have been disclosed in 2017.

### 4.8 Other income

	2017 \$'000	2016 \$'000
Interest income	152	846
Plantation management fees	1,012	636
SWF operating fee	2,282	2,510
Other	709	648
	<b>4,155</b>	<b>4,640</b>

#### Policy

##### Dividend income

Dividend revenue is recognised when the right to receive a dividend has been established. Dividends received from joint venture entities are accounted for in accordance with the equity method of accounting.

##### Other revenue

Interest revenue is recognised when it becomes receivable on a proportional basis taking in to account the interest rates applicable to the financial assets.

Rental revenue is recognised on a straight line basis over the rental term.

If the Group acts in the capacity of an agent rather than as the principal in a transaction, the revenue recognised is the net amount of commissions made by the Group.

Royalty revenue is recognised on an accruals basis in accordance with the substance of the relevant agreement when it is probable that the royalty will be received, which is normally when the event has occurred.

All revenue is measured net of the amount of goods and services tax (GST).

## 4.9 Subsequent Events

### (a) Dividend

A final dividend of \$6.7M was declared on 28 August 2017 for 9.0 cents per share.

Other than the above, there have been no other matters or circumstances, which have arisen since 30 June 2017 that has significantly affected or may significantly affect:

- (a) The operations, in financial years subsequent to 30 June 2017, of the Group, or
- (b) The results of those operations, or
- (c) The state of affairs, in financial years subsequent to 30 June 2017 of the Group.

## 4.10 Basis of preparation

This financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, Interpretations and other applicable authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001.

The financial report was approved by the Directors as at the date of the Directors' Report.

The financial report is for Midway Limited and its consolidated entities. Midway Limited is a company limited by shares, incorporated and domiciled in Australia. Midway Limited is a for profit entity for the purpose of preparing financial statements.

Unless explicitly highlighted in the financial report, cost approximates fair value for the carrying amounts of assets and liabilities held on the balance sheet.

### Compliance with IFRS

The Consolidated Financial Statements of the Company also comply with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB).

### Historical cost convention

The financial report has been prepared under the historical cost convention, as modified by revaluations to fair value for certain classes of assets and liabilities as described in the accounting policies.

### Significant accounting estimates and judgements

The preparation of the financial report requires the use of certain estimates and judgements in applying the Company's accounting policies. Those estimates and judgements significant to the financial report are disclosed throughout the financial report.

### Comparatives

Where necessary, comparative information has been reclassified and repositioned for consistency with current year disclosures.

Accounting policies for subsidiaries are consistently applied. Adjustments are made to bring into line any dissimilar accounting policies which may exist.

All inter-company balances and transactions, including any unrealised profits or losses have been eliminated on consolidation. Subsidiaries are consolidated from the date on which control is transferred to the Company and are derecognised from the date that control ceases.

Equity interests in a subsidiary not attributable, directly or indirectly, to the Company are presented as non-controlling interests. Non-controlling interests in the result of subsidiaries are shown separately in the Consolidated Statement of Profit or Loss and other Comprehensive Income and Consolidated Statement of Financial Position respectively.

### Functional and presentation currency

The financial statements of each entity within the Group are measured using the currency of the primary economic environment in which that entity operates (the functional currency). The Consolidated Financial Statements are presented in Australian dollars which is the parent entity's functional and presentation currency.

# Notes to the Consolidated Financial Statements continued

## Section 4: Other disclosures continued

### 4.10 Basis of preparation continued

#### Transactions and balances

Transactions in foreign currencies of entities within the Group are translated into functional currency at the rate of exchange ruling at the date of the transaction.

Foreign currency monetary items that are outstanding at the reporting date (other than monetary items arising under foreign currency contracts where the exchange rate for that monetary item is fixed in the contract) are translated using the spot rate at the end of the financial year.

A monetary item arising under a foreign currency contract outstanding at the reporting date where the exchange rate for the monetary item is fixed in the contract is translated at the exchange rate fixed in the contract.

Except for certain foreign currency hedges, all resulting exchange differences arising on settlement or restatement are recognised as revenues and expenses for the financial year.

#### Impairment of non-financial assets

Goodwill is tested annually for impairment or more frequently if events or changes in circumstances indicate that they might be impaired.

For impairment assessment purposes, assets are generally grouped at the lowest levels for which there are largely independent cash flows ('cash generating units'). Accordingly, most assets are tested for impairment at the cash generating unit level. Because it does not generate cash flows independently of other assets or groups of assets, goodwill is allocated to the cash generating unit or units that are expected to benefit from the synergies arising from the business combination that gave rise to the goodwill.

Assets other than goodwill are assessed for impairment whenever events or circumstances arise that indicate the asset may be impaired.

An impairment loss is recognised when the carrying amount of an asset or cash generating unit exceeds the asset's or cash generating unit's recoverable amount. The recoverable amount of an asset or cash generating unit is defined as the higher of its fair value less costs to sell and value in use.

Impairment losses in respect of individual assets are recognised immediately in profit or loss unless the asset is carried at a revalued amount such as property, in which case the impairment loss is treated as a revaluation decrease in accordance with the applicable Standard. Impairment losses in respect of cash generating units are allocated first against the carrying amount of any goodwill attributed to the cash generating unit with any remaining impairment loss allocated on a pro rata basis to the other assets comprising the relevant cash generating unit.

#### New standards not yet effective

The Australian Accounting Standards Board (AASB) has issued a number of new and amended Accounting Standards and Interpretations that have mandatory application dates for future reporting periods, some of which are relevant to the Group. The Group has decided not to early adopt any of these new and amended pronouncements. The Group's assessment of the new and amended pronouncements that are relevant to the Group but applicable in future reporting periods is set out below.

#### AASB 9: Financial Instruments

AASB 9 Financial Instruments addresses the classification, measurement and derecognition of financial assets and financial liabilities, introduces new rules for hedge accounting and a new impairment model for financial assets.

The Group does not believe that the new classification requirements, if applied at 30 June 2017, would have had a material impact on its accounting for trade receivables or other assets that are managed on a fair value basis, as they are short term in nature and the Group makes use of letters of credit resulting in minimal credit risk with export customers.

There will be no impact on the Group's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss and the Group does not have any such liabilities.

The new hedge accounting rules will align the accounting for hedging instruments more closely with the Group's risk management practices. As a general rule, more hedge relationships might be eligible for hedge accounting. The Group's current hedging relationships would qualify as continuing hedges upon the adoption of AASB 9. Accordingly, the Group does not expect a significant impact on the accounting for its hedging relationships.

The new impairment model requires the recognition of impairment provisions based on expected credit losses (ECL) rather than only incurred credit losses as is the case under AASB 139. It applies to financial assets classified at amortised cost, debt instruments measured at FVOCI, contract assets under AASB 15 Revenue from Contracts with Customers, lease receivables, loan commitments and certain financial guarantee contracts. If the standard was applied at 30 June 2017, no material provision for ECL would be recognised on the basis the receivables are short term in nature and the Group has historically had minimal to no write downs on receivables from export customers.

The new standard also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of the Group's disclosures about its financial instruments particularly in the year of the adoption of the new standard.

AASB 9 is effective for annual periods beginning on or after 1 July 2018, with early adoption permitted. Management currently plans to apply AASB 9 initially on 1 July 2018.

### AASB 15: Revenue from Contracts with Customers

AASB 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaces existing revenue recognition guidance, including AASB 18 Revenue, AASB 11 Construction Contracts and IFRIC Customer Loyalty Programmes.

AASB 15 is effective for annual period beginning on or after 1 July 2018, with early adoption permitted.

The Group has performed an initial assessment of the potential impact of the adoption of AASB 15 on its Consolidated Financial Statements.

### Strategy arrangement

In relation to the sale of hardwood trees to Strategy, recognised as a sale by Midway in February 2016, it is expected that the transaction would not meet the requirements for recognition of a sale under AASB 15.

Accordingly, from 1 July 2018 it is expected that the biological assets would again be recognised on the balance sheet as non-current assets of the Group at fair value, with subsequent changes in fair value recognised in the Statement of Profit or Loss and Other Comprehensive Income. The Strategy arrangement would be treated as a financing arrangement, which would result in the recognition of a financial liability, initially recognised at fair value and subsequently carried at amortised cost using the effective interest rate method.

It is expected that Midway will adopt AASB 15 from 1 July 2018. In applying the new standard for the first time, AASB 15 provides a number of transition options, which may involve an adjustment to opening retained earnings at 1 July 2018 or the restatement of comparatives. The full impacts of the transition provisions have not yet been assessed by the Group.

The Group anticipates a valuation on the fair value of the trees will be performed and recognised at the effective date of implementation and will provide an estimate of the financial impacts at that date, as the value of the trees is dependent on a number of factors which does not allow the Group to make a current reliable estimate.

### Sale of goods

A portion of the Group's export sales are sold on CIF (cost, insurance and freight) terms. Currently revenue is recognised when the significant risk and rewards of the goods are transferred to the customer. Under CIF terms this is with when the last chip is loaded on the Ship at the port of origin.

Under AASB 15, the Group must identify the performance obligations in each contract by identifying distinct goods or services. As the Group arranges the insurance and freight for CIF vessels, this may be deemed a separate performance obligation.

The Group has assessed the performance obligation is satisfied at the same point the risks and rewards of ownership of the underlying goods are transferred to the buyer. The Group also performs the administrative function of arranging freight and insurance, however the benefits arising from any claim against insurance will be provided to the buyer. The buyer has access to substantially all the benefits from the insurance cover and the freight at the point the last woodchips are loaded on the vessel.

As a consequence the Group may act in a capacity as an agent for this separate performance obligation.



# Notes to the Consolidated Financial Statements continued

## Section 4: Other disclosures continued

### 4.10 Basis of preparation continued

#### AASB 16: Leases

AASB 16 Leases introduces a single, on-balance lease sheet accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are optional exemptions for short-term leases and leases of low value items. The new accounting standard is effective for annual periods starting on or after 1 January 2019. Management does not expect to early adopt this standard.

The Group has made an initial assessment of the potential impact on its Consolidated Financial Statements. So far, the most significant impact identified is that the Group will recognise new assets and liabilities for its operating leases of plantation land.

As a lessee, the Group can either apply the standard using a:

- retrospective approach; or
- modified retrospective approach with optional practical expedients.

The Group will apply the election consistently to all of its leases. The Group has not yet determined which transition approach to apply. As a lessor, the Group is not required to make any adjustments for leases in which it is a lessor except where it is an intermediate lessor in a sub-lease.

As at the reporting date, the Group has non-cancellable operating lease commitments of \$5.5M, see section 2.3. However, the Group has not yet determined to what extent these commitments will result in the recognition of an asset and a liability for future payments and how this will affect the Group's profit and classification of cash flows. Some of the commitments may be covered by the exception for short-term and low value leases and some commitments may relate to arrangements that will not qualify as leases under AASB 16.

The Group expects that adoption of AASB 16 will not impact its ability to comply with any banking covenants.

There are no other standards that are not yet effective and that are expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

# Directors Declaration

The Directors of the Company declare that:

1. The consolidated financial statements and notes, as set out on pages 30 to 60 are in accordance with the Corporations Act 2001 including;
  - (a) comply with Accounting Standards in Australia and the Corporations Regulations 2001; and
  - (b) as stated in Section 4.10, the consolidated financial statements also comply with International Financial Reporting Standards; and
2. give a true and fair view of the financial position of the Company as at 30 June 2017 and its performance for the year ended on that date.
3. In the Directors' opinion there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

The Directors have been given the declarations by the Chief Executive Officer and Chief Financial Officer as required by S 295A of the Corporations Act 2001.

This declaration is made in accordance with a resolution of the Board of Directors.



**Gregory McCormack**  
Chairman

28 August 2017

# Independent Auditor's Report

This is the original version of the audit report over the financial statements signed by the Directors on 28th August 2017. Page references should be read as follows to reflect the correct references now that the financial statements have been presented in the context of the Annual Report in its entirety: the Remuneration Report is now set out on pages 24 to 33 as opposed to pages 15 to 24 below.



## Independent Auditor's Report

To the shareholders of Midway Limited

### Report on the audit of the Financial Report

#### Opinion

We have audited the **Financial Report** of Midway Limited (the Company).

In our opinion, the accompanying Financial Report of the Company is in accordance with the *Corporations Act 2001*, including:

- giving a true and fair view of the **Group's** financial position as at 30 June 2017 and of its financial performance for the year ended on that date; and
- complying with *Australian Accounting Standards* and the *Corporations Regulations 2001*.

The **Financial Report** comprises:

- *Consolidated balance sheet* as at 30 June 2017
- *Consolidated statement of comprehensive income, Consolidated statement of changes in equity, and Consolidated statement of cash flows* for the year then ended
- Notes including a summary of significant accounting policies
- *Directors' Declaration*.

The **Group** consists of the Company and the entities it controlled at the year end or from time to time during the financial year.

#### Basis for opinion

We conducted our audit in accordance with *Australian Auditing Standards*. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report.

We are independent of the Group in accordance with *the Corporations Act 2001* and the ethical requirements of the *Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the Financial Report in Australia. We have fulfilled our other ethical responsibilities in accordance with the Code.

KPMG, an Australian partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

Liability limited by a scheme approved under Professional Standards Legislation.



## Key Audit Matters

Key Audit Matters are those matters that, in our professional judgement, were of most significance in our audit of the Financial Report of the current period.

This matter was addressed in the context of our audit of the Financial Report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on this matter.

Valuation of Land (AUD \$76.8m)	
Refer to Note 2.1 Property, Plant and Equipment	
The key audit matter	How the matter was addressed in our audit
<p>The Group's land assets are predominantly forestry plantation land which is measured at fair value. The valuation of land assets was a key audit matter for us given the size of the balance (being 49.6% of total assets) and due to the complexity and judgement involved in determining fair value.</p> <p>Management engaged an independent expert to perform a valuation of the unencumbered market value of the Group's land assets. Where appropriate, management adjust this valuation using a discounted cashflow model to determine the encumbered land valuation as at balance date. Determining the fair value of land asset's therefore involves significant estimation and judgement, including assessments of:</p> <ul style="list-style-type: none"> <li>• general market conditions and expected future market volatility and fluctuation;</li> <li>• the highest and best use of the land;</li> <li>• comparability of the Group's land to available market evidence, including sales of forestry and non-forestry land;</li> <li>• the physical condition of the land and the amount of any reversionary costs to be incurred post-harvest in order to revert the land to its assessed highest and best use; and</li> <li>• appropriate growth and discount rates.</li> </ul> <p>We spent considerable time and effort during the audit assessing the independent expert's work and management's discounted cashflow model. We involved KPMG property valuation specialists to supplement our senior audit team members in assessing this key audit matter.</p>	<p>Working with our property valuation specialists, our procedures included:</p> <ul style="list-style-type: none"> <li>• reading the independent expert's report and making inquiries of the independent expert in order to assess our ability to rely on the unencumbered land valuation, including an assessment of their independence, objectivity, competence and scope of work;</li> <li>• performing a sensitivity analysis on the key assumptions in management's discounted cashflow model including growth and discount rates and reversionary costs to focus our work on the more sensitive assumptions;</li> <li>• checking the consistency of key assumptions such as highest and best use, growth and discount rates, and reversionary costs used in management's discounted cashflow model to those in the independent expert's report;</li> <li>• using our industry knowledge and experience, to assess the reasonableness of data and assumptions in management's discounted cashflow model. This included comparing a sample of data to underlying management actual and forecast information;</li> <li>• assessing the integrity of management's discounted cashflow model, including the accuracy of the underlying calculation formulas;</li> <li>• recalculating the reduction in fair value of the land and agreeing it to the amount recorded in the asset revaluation reserve; and</li> <li>• assessing the land fair value disclosures in the financial report against accounting standard requirements.</li> </ul>

# Independent Auditor's Report continued



## Other Information

Other Information is financial and non-financial information in Midway Limited's annual reporting which is provided in addition to the Financial Report and the Auditor's Report. The Directors are responsible for the Other Information.

The Other Information we obtained prior to the date of this Auditor's Report was the *Director's Report including the Operating and Financial Review and the Remuneration Report*. The *Letter from the Chairman, Managing Director's Review, Midway Operational Review, Sustainability Report, Shareholder Information and Corporate Directory* are expected to be made available to us after the date of the Auditor's Report.

Our opinion on the Financial Report does not cover the Other Information and, accordingly, we do not and will not express an audit opinion or any form of assurance conclusion thereon, with the exception of the Remuneration Report.

In connection with our audit of the Financial Report, our responsibility is to read the Other Information. In doing so, we consider whether the Other Information is materially inconsistent with the Financial Report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We are required to report if we conclude that there is a material misstatement of this Other Information, and based on the work we have performed on the Other Information that we obtained prior to the date of this Auditor's Report we have nothing to report.

## Responsibilities of the Directors for the Financial Report

The Directors are responsible for:

- preparing the Financial Report that gives a true and fair view in accordance with *Australian Accounting Standards* and the *Corporations Act 2001*
- implementing necessary internal control to enable the preparation of a Financial Report that gives a true and fair view and is free from material misstatement, whether due to fraud or error
- assessing the Group and Company's ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate the Group and Company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the Financial Report

Our objective is:

- to obtain reasonable assurance about whether the Financial Report as a whole is free from material misstatement, whether due to fraud or error; and
- to issue an Auditor's Report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with *Australian Auditing Standards* will always detect a material misstatement when it exists.





Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Financial Report.

A further description of our responsibilities for the audit of the Financial Report is located at the *Auditing and Assurance Standards Board* website at: [http://www.auasb.gov.au/auditors\\_files/ar2.pdf](http://www.auasb.gov.au/auditors_files/ar2.pdf). This description forms part of our Auditor's Report.

### Report on the Remuneration Report

#### Opinion

In our opinion, the Remuneration Report of Midway Limited for the year ended 30 June 2017, complies with *Section 300A of the Corporations Act 2001*.

#### Directors' responsibilities

The Directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with *Section 300A of the Corporations Act 2001*.

#### Our responsibilities

We have audited the Remuneration Report included in *pages 15 to 24* of the Directors' report for the year ended 30 June 2017.

Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with *Australian Auditing Standards*.

KPMG

Paul J McDonald

*Partner*

Melbourne

28 August 2017

# Additional Shareholder Information

For the year ended 30 June 2017

## Additional securities exchange information

In accordance with ASX Listing Rule 4.10, the Company provides the following information to shareholders not elsewhere disclosed in this Annual Report. The information provided is current as at 21 August 2017 (Reporting Date).

## Corporate Governance Statement

The Company's Directors and management are committed to conducting the Group's business in an ethical manner and in accordance with the highest standards of corporate governance. The Company has adopted and substantially complies with the ASX Corporate Governance Principles and Recommendations (Third Edition) (Recommendations) to the extent appropriate to the size and nature of the Group's operations.

The Company has prepared a statement which sets out the corporate governance practices that were in operation throughout the financial year for the Company, identifies any Recommendations that have not been followed, and provides reasons for not following such Recommendations (Corporate Governance Statement).

In accordance with ASX Listing Rules 4.10.3 and 4.7.4, the Corporate Governance Statement will be available for review on the Company's website ([www.midwaylimited.com.au](http://www.midwaylimited.com.au)), and will be lodged together with an Appendix 4G with ASX at the same time that this Annual Report is lodged with ASX.

The Appendix 4G will particularise each Recommendation that needs to be reported against by the Company, and will provide shareholders with information as to where relevant governance disclosures can be found.

The Company's corporate governance policies and charters are all available on its website [www.midwaylimited.com.au](http://www.midwaylimited.com.au)

## Substantial shareholders

The substantial holders in the Company as at the Reporting Date were:

<b>Substantial holders</b>	<b>Number of shares held</b>	<b>% of total issued share capital</b>
Midway Limited	59,644,569	79.72
Chebmont Pty Ltd (as trustee for Gunnensen Investment Trust)	28,525,892	38.13
Gregory McCormack and McCormack Timbers	13,038,379	17.43
E.T. and E.W. Murnane Pty Ltd	4,688,526	6.27

Note: Midway Limited has a deemed relevant interest in 79.72 per cent of its own shares pursuant to section 608(1)(c) of the Corporations Act, arising from the restriction on the disposal of shares under Voluntary Restriction Deeds Poll and Share Sale & Escrow Deeds as disclosed in the Company's Substantial Holder notice dated 8 December 2016. Accordingly, the total relevant interest attributed to Midway Limited includes shares which are held by other substantial holders.

## Number of holders

As at the Reporting Date, the number of holders in each class of equity securities is as follows:

<b>Class of equity securities</b>	<b>No. holders</b>
Fully Paid Ordinary Shares	1,072
Performance Rights (Class A)	5
Performance Rights (Class B)	1

## Voting rights

The only class of equity securities on issue in the Company which carries voting rights is ordinary shares.

As at the Reporting Date, there were 1,072 holders of a total of 74,819,933 ordinary shares in the Company.

At a general meeting of the Company, every holder of ordinary shares present in person or by proxy, attorney or representative has one vote on a show of hands and on a poll, one vote for each ordinary share held. On a poll, every member (or his or her proxy, attorney or representative) is entitled to vote for each fully paid share held and in respect of each partly paid share, is entitled to a fraction of a vote equivalent to the proportion which the amount paid up (not credited) on that partly paid share bears to the total amounts paid and payable (excluding amounts credited) on that share. Amounts paid in advance of a call are ignored when calculating the proportion.

## Distribution of holders of equity securities

The distribution of holders of equity securities on issue in the Company as at the Reporting Date is as follows:

### Distribution of Ordinary Shareholders

Holdings ranges	No. holders	Total ordinary shares	%
100,001 and over	39	63,373,777	84.70
10,001 to 100,000	284	7,713,653	10.31
5,001 to 10,000	299	2,424,548	3.24
1,001 to 5,000	380	1,258,845	1.68
1 to 1,000	70	49,110	0.07
<b>Total</b>	<b>1,072</b>	<b>74,819,933</b>	<b>100.00</b>

### Distribution of Performance Rights Holders

Holdings ranges	No. holders (Class A)	No. holders (Class B)
100,001 and over	0	0
10,001 to 100,000	3	1
5,001 to 10,000	2	0
1,001 to 5,000	0	0
1 to 1,000	0	0
<b>Total</b>	<b>5</b>	<b>1</b>

# Additional Shareholder Information continued

For the year ended 30 June 2017

## Unquoted equity securities

The number of each class of unquoted equity securities on issue, and the number of their holders, are as follows:

Class of unquoted equity securities	No. of securities	No. of holders
Class A IPO Bonus Performance Rights	164,000	5
Class B CEO LTIP Performance Rights	65,000	1
<b>Total performance shares on issue</b>	<b>229,000</b>	<b>6</b>

As at the Reporting Date, no persons held 20 per cent or more of the equity securities in any unquoted class that were not issued or acquired under an employee incentive scheme.

## Less than marketable parcels of ordinary shares (ump shares)

The number of shareholders holding less than a marketable parcel of shares as at the Reporting Date (being 1,117 Midway shares at \$2.30) was 12.

## Twenty largest shareholders

The names of the twenty largest security holders of quoted equity securities (being ordinary shares) as at the Reporting Date are listed below:

### Ordinary shares

Rank	Name	No. of shares	%
1.	CHEBMON PTY LTD	28,525,892	38.13
2.	MCCORMACK TIMBERS PTY LTD	6,446,932	8.62
3.	MCCORMACK TIMBER HOLDINGS PTY LTD	5,193,036	6.94
4.	E.T. AND E.W. MURNANE PTY LTD	4,688,526	6.27
5.	W.H. BENNETT & SONS PTY LTD	2,555,356	3.42
6.	J R MICAH PTY LTD <J R MICAH SUPER FUND A/C>	1,732,467	2.32
7.	J & J CORRIGAN NOMINEES PTY LTD <EUREKA TIMBER A/C>	1,513,530	2.02
8.	MCCORMACK TIMBERS PTY LTD <STAFF SUPER FUND A/C>	1,338,411	1.79
9.	MR MERVYN LOUIS BRUNT	1,255,736	1.68
10.	MS ESMA CLARA THIELE + MR MURRAY EDWARD THIELE	916,843	1.23
11.	JANAKIS PTY LTD <PETER STOLL FAMILY A/C>	650,215	0.87
12.	J & J CORRIGAN NOMINEES PTY LTD <CORRIGAN FAMILY A/C>	640,436	0.86
13.	BNP PARIBAS NOMINEES PTY LTD <AGENCY LENDING DRP A/C>	629,161	0.84
14.	JANAKIS PTY LTD <TIM STOLL FAMILY A/C>	620,670	0.83
15.	UBS NOMINEES PTY LTD	575,011	0.77
16.	ALEX DEMBY TIMBER CO PTY LTD	491,960	0.66
17.	HAMILTON STREET PTY LTD <SH BENNETT INVESTMENT A/C>	459,076	0.61
18.	TELUNAPA PTY LTD <TELUNAPA CAPITAL A/C>	400,000	0.53
19.	BRISPOT NOMINEES PTY LTD <HOUSE HEAD NOMINEE A/C>	397,581	0.53
20.	MR WILLIAM MICAH + MS RHONDA MICAH <MICAH FAMILY SUPER FUND A/C>	379,384	0.51
	<b>Total</b>	<b>59,410,223</b>	<b>79.40</b>
	<b>Balance of register</b>	<b>15,409,710</b>	<b>20.60</b>
	<b>Grand total</b>	<b>74,819,933</b>	<b>100.00</b>

## Voluntary escrow

59,644,569 of the ordinary shares in the Company are subject to escrow restrictions, as follows:

- 18,140,298 ordinary shares are subject to voluntary escrow until lodgement of the FY17 Appendix 4E. These shares are quoted on the ASX.
- 41,504,271 of the performance shares in the Company are subject to voluntary escrow until lodgement of the FY18 Appendix 4E. These shares are quoted on the ASX.

## Stock exchange listing

The Company's ordinary shares are quoted on the Australian Securities Exchange (ASX) (ASX issuer code: MWY).

## On-market buyback

The Company is not currently conducting an on-market buy-back.

No securities were purchased on-market during the reporting period under or for the purposes of an employee incentive scheme or to satisfy the entitlements of the holders of options or other rights to acquire securities granted under an employee incentive scheme.

## Item 7 issues of securities

There are no issues of securities approved for the purposes of item 7 of section 611 of the Corporations Act which have not yet been completed.

# Corporate Directory

## Midway Limited

ABN 44 005 616 044

## Registered Office & Principal Place of Business

10 The Esplanade  
North Shore Victoria 3214  
Australia

T +61 3 5277 9255  
F +61 3 5277 0667

## Website

[www.midwaylimited.com.au](http://www.midwaylimited.com.au)

## Board of Directors

Gregory McCormack (Chairman & Non-Executive Director)  
Anthony Price (Chief Executive Officer & Executive Director)  
Anthony Bennett (Non-Executive Director)  
Gordon Davis (Non-Executive Director)  
Nils Gunnensen (Non-Executive Director)  
Thorold Gunnensen (Non-Executive Director)  
Thomas Keene (Non-Executive Director)

## Company Secretary

Sophie Karzis

## Auditor

KPMG Australia  
727 Collins Street  
Melbourne Victoria 3008  
Australia

T +61 3 9288 5555

## Solicitors

SBA Law  
Level 13, 607 Bourke Street  
Melbourne Victoria 3000  
Australia

T + 61 3 9614 7000

## Share Registry

Computershare Investor Services Pty Limited  
Yarra Falls, 452 Johnston Street  
Abbotsford Victoria 3067  
Australia

T 1300 850 505 (within Australia) or + 61 3 9415 4000 (international)





Midway

[midwaylimited.com.au](http://midwaylimited.com.au)