



2019  
ANNUAL REPORT

# About Our Company

New Senior Investment Group Inc. (NYSE: SNR) is a publicly-traded real estate investment trust with a diversified portfolio of senior housing properties located across the United States. New Senior is one of the largest owners of senior housing properties in the United States.



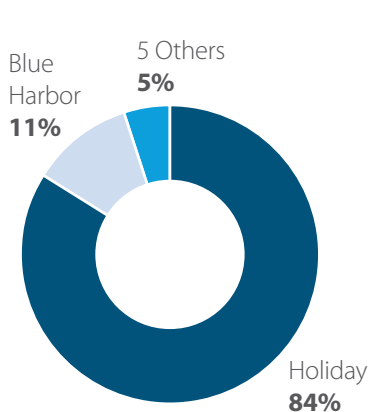
Featured Location:  
**Orchard Terrace**

# Financial Highlights

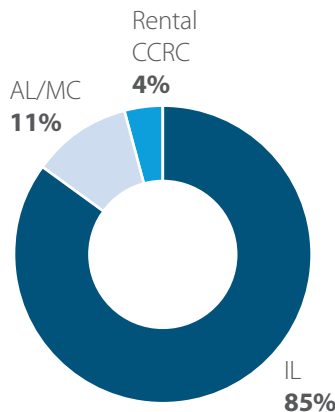
**\$163mm Annualized NOI**

As of 12/31/2019; percentages calculated based on 4Q19 NOI

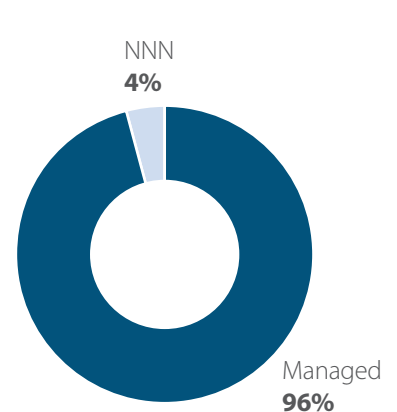
**By Operator/Manager**



**By Property Type**



**By Business Model**



**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-K**

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

For the annual period ended December 31, 2019

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 001-36499

**New Senior Investment Group Inc.**

(Exact name of registrant as specified in its charter)

Delaware

80-0912734

(State or other jurisdiction of incorporation  
or organization)

(I.R.S. Employer Identification No.)

55 West 46th Street

New York

NY

10036

(Address of principal executive offices)

(Zip Code)

(646)

822-3700

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12 (b) of the Act:

| <u>Title of each class:</u>              | <u>Trading Symbol</u> | <u>Name of exchange on which<br/>registered:</u> |
|--|-----------------------|--|
| Common stock, \$0.01 par value per share | SNR                   | New York Stock Exchange ("NYSE")                 |

Securities registered pursuant to Section 12 (g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulations S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of “large accelerated filer,” “accelerated filer,” “smaller reporting company” and “emerging growth company” in Rule 12b-2 of the Exchange Act:

|                           |                                     |                   |                          |                          |                          |
|---------------------------|-------------------------------------|-------------------|--------------------------|--------------------------|--------------------------|
| Large accelerated filer   | <input checked="" type="checkbox"/> | Accelerated filer | <input type="checkbox"/> | Non-accelerated filer    | <input type="checkbox"/> |
| Smaller reporting company | <input type="checkbox"/>            |                   | Emerging growth company  | <input type="checkbox"/> |                          |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

The aggregate market value of the common stock held by non-affiliates as of June 30, 2019 (computed based on the closing price on such date as reported on the NYSE) was approximately \$600 million.

Indicate the number of shares outstanding of each of the issuer’s classes of common stock, as of the last practicable date.

**Common stock, \$0.01 par value per share: 82,880,222 shares outstanding as of February 21, 2020.**

#### **DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the Definitive Proxy Statement for New Senior's 2019 Annual Meeting of Stockholders are incorporated by reference in Part III of this Annual Report on Form 10-K

## CAUTIONARY NOTE REGARDING FORWARD LOOKING STATEMENTS

This report contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements relate to, among other things, the operating performance of New Senior Investment Group Inc.’s (“New Senior,” the “Company,” “we,” “us” or “our”) investments, the stability of our earnings, and our financing needs. Forward-looking statements are generally identifiable by use of forward-looking terminology such as “may,” “will,” “would,” “should,” “potential,” “intend,” “expect,” “plan,” “endeavor,” “seek,” “anticipate,” “estimate,” “believe,” “could,” “project,” “predict,” “continue” or other similar words or expressions. Forward-looking statements are based on certain assumptions, discuss future expectations, describe future plans and strategies, contain projections of results of operations or of financial condition or state other forward-looking information. Our ability to predict results or the actual outcome of future plans or strategies is inherently uncertain. Although we believe that the expectations reflected in such forward-looking statements are based on reasonable assumptions, our actual results and performance could differ materially from those set forth in the forward-looking statements. These forward-looking statements involve risks, uncertainties and other factors that may cause our actual results in future periods to differ materially from forecasted results. Factors which could have a material adverse effect on our operations and future prospects include, but are not limited to:

- our ability to successfully manage our 2019 transition to self-management and its impact on our business and operations;
- our ability to comply with the terms of our financings, which depends in part on the performance of our operators;
- any increase in our borrowing costs as a result of rising interest rates or other factors;
- our ability to pay down, refinance, restructure or extend our indebtedness as it becomes due or as needed to comply with the terms of our covenants or to facilitate our ability to sell assets;
- our ability to manage our liquidity and sustain distributions to our stockholders, particularly in light of the cash shortfall described in our Risk Factors under Item 1A. and under Item 7. “Management’s Discussion and Analysis of Financial Condition and Results of Operations-Liquidity and Capital Resources”;
- our dependence on our property managers and tenant to operate our properties successfully and in compliance with the terms of our agreements with them, applicable law and the terms of our financings;
- factors affecting the performance of our properties, such as increases in costs (including, but not limited to, the costs of labor, supplies, insurance and property taxes);
- concentration risk with respect to Holiday Retirement (“Holiday”), which, for the year ended December 31, 2019, accounted for 94.3% of total net operating income (“NOI”) from continuing operations;
- risks associated with a change of control in the ownership or senior management of Holiday;
- our ability and the ability of our property managers and tenant to obtain and maintain adequate property, liability and other insurance from reputable, financially stable providers;
- changes of federal, state and local laws and regulations relating to employment, fraud and abuse practices, Medicaid reimbursement and licensure, etc., including those affecting the healthcare industry that affect our costs of compliance or increase the costs, or otherwise affect the operations or our property managers or tenant;
- the ability of our property managers and tenant to maintain the financial strength and liquidity necessary to satisfy their respective obligations and liabilities to us and third parties;
- the quality and size of our investment pipeline, our ability to execute investments at attractive risk-adjusted prices, our ability to finance our investments on favorable terms, and our ability to deploy investable cash in a timely manner;
- our ability to sell properties on favorable terms and to realize the anticipated benefits from any such dispositions;
- changes in economic conditions generally and the real estate, senior housing and bond markets specifically;
- our stock price performance and any disruption or lack of access to the capital markets or other sources of financing;
- the impact of any current or future legal proceedings and regulatory investigations and inquiries on us or our operators;
- our reliance on our operators for timely delivery of accurate property-level financial results; and
- our ability to maintain our qualification as a Real Estate Investment Trust (“REIT”) for U.S. federal income tax purposes and the potentially onerous consequences that any failure to maintain such qualification would have on our business.

Although we believe that the expectations reflected in any forward-looking statements contained herein are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. The factors noted above could cause our actual results to differ significantly from those indicated by any forward-looking statement.

Readers are cautioned not to place undue reliance on any of these forward-looking statements, which reflect our management’s views only as of the date of this Annual Report on Form 10-K. We are under no duty to update any of the forward-looking statements after the date of this report to conform these statements to actual results.

## **SPECIAL NOTE REGARDING EXHIBITS**

In reviewing the agreements included as exhibits to this Annual Report on Form 10-K, please remember they are included to provide you with information regarding their terms and are not intended to provide any other factual or disclosure information about the Company or the other parties to the agreements. The agreements contain representations and warranties by each of the parties to the applicable agreement. These representations and warranties have been made solely for the benefit of the other parties to the applicable agreement and:

- should not in all instances be treated as categorical statements of fact, but rather as a way of allocating the risk to one of the parties if those statements prove to be inaccurate;
- have been qualified by disclosures that were made to the other party in connection with the negotiation of the applicable agreement, which disclosures are not necessarily reflected in the agreement;
- may apply standards of materiality in a way that is different from what may be viewed as material to you or other investors; and
- were made only as of the date of the applicable agreement or such other date or dates as may be specified in the agreement and are subject to more recent developments.

Accordingly, these representations and warranties may not describe the actual state of affairs as of the date they were made or at any other time. Additional information about the Company may be found elsewhere in this Annual Report on Form 10-K and the Company's other public filings, which are available without charge through the Securities and Exchange Commission's ("SEC") website at [www.sec.gov](http://www.sec.gov).

**NEW SENIOR INVESTMENT GROUP INC. AND SUBSIDIARIES**  
**FORM 10-K**

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## **PART I**

### **ITEM 1. BUSINESS**

#### **COMPANY OVERVIEW**

We are a publicly traded REIT with a diversified portfolio of primarily private pay senior housing properties located across the United States. We are one of the largest owners of senior housing properties in the United States. As of December 31, 2019, our portfolio was comprised of 131 primarily private pay senior housing properties located across 37 states. We operate in two reportable segments: (1) Managed Independent Living (“IL”) Properties, and (2) Other Properties.

We were formed as a Delaware limited liability company and wholly owned subsidiary of Drive Shack Inc., formerly Newcastle Investment Corp. (“Drive Shack”), on May 17, 2012. On November 6, 2014, we were spun off from Drive Shack and listed on the NYSE under the symbol “SNR.” We are headquartered in New York, New York.

Through December 31, 2018, we were externally managed and advised by an affiliate of Fortress Investment Group LLC (the “Former Manager”). On November 19, 2018, we entered into definitive agreements with the Former Manager to internalize our management, effective December 31, 2018 (the “Internalization”). In connection with the Internalization, we also entered into a Transition Services Agreement with the Former Manager to continue to provide certain services for a transition period. Following the effectiveness of the Internalization, our board of directors concluded its formal review of strategic alternatives, which the Company initially announced in February 2018.

The majority of our portfolio is managed by some of the largest and most experienced operators in the United States. Currently, our managed properties are managed by affiliates or subsidiaries of Holiday Retirement (“Holiday”), FHC Property Management LLC (together with its subsidiaries, “Blue Harbor”), Jerry Erwin Associates, Inc. (“JEA”), Grace Management, Inc. (“Grace”), Watermark Retirement Communities, Inc. (“Watermark”), Integral Senior Living Management, LLC (“Integral”) and Phoenix Senior Living LLC (“Phoenix”). We also own and triple net lease one property to Watermark. Holiday is among the top three largest senior housing operators in the United States. The assets in our portfolio are described in more detail below under “Our Portfolio.”

Our investment strategy is focused on acquiring private pay senior housing properties. However, from time to time, we may explore new business opportunities and asset categories as part of our business strategy.

#### **INVESTMENT ACTIVITY**

On February 10, 2020, we completed the sale of all 28 managed assisted living/memory care (“AL/MC”) properties pursuant to a Purchase and Sale Agreement, dated as of October 31, 2019 (the “Sale Agreement”), with affiliates of ReNew REIT for a gross sales price of \$385 million (“AL/MC Portfolio Disposition”). The sale of these properties represents a strategic shift that will have a major effect on our operations and financial results. Accordingly, the operations of these properties for the current and prior periods are classified as discontinued operations in the financial statements included in this Annual Report on Form 10-K. Refer to Note 5 – Discontinued Operations for additional details.

In conjunction with the AL/MC Portfolio Disposition, we repaid existing loan agreements and entered into a new financing for \$270 million which is secured by 14 managed IL properties. We also entered into an amended and restated \$125 million credit facility (the “Revolver”) secured by nine managed IL assets. The maturity of the Revolver has been extended to February 2024, compared to the previous maturity date in December 2021. The Revolver borrowing capacity may be increased from \$125 million to \$500 million, subject to customary terms and conditions.

As a result of these refinancing initiatives, the Company’s weighted average debt maturity increases from four years to over six years. The Company has no significant near-term debt maturities until 2025.

During 2019, we sold two AL/MC assets in the Other Properties segment. We did not buy any properties. See Note 4 – Dispositions to our consolidated financial statements for additional information.



## **MARKET OPPORTUNITY**

### **Opportunity to Consolidate Large and Fragmented Industry**

We believe there are significant investment opportunities in the U.S. senior housing market driven by three factors: (i) growing demand from significant increases in the senior citizen population, (ii) highly fragmented ownership of senior housing properties among many smaller local and regional owner/operators and (iii) operational improvement opportunities to increase property-level net operating income. We estimate the size of the senior housing industry in the United States to be approximately \$300 billion, and, according to the 2019 American Seniors Housing Association 50 Report, approximately 62% of these senior housing facilities are owned by operators with five or fewer properties.

### **Attractive Demand - Supply Fundamentals to Drive Organic Growth**

We believe that the rapidly growing senior citizen population in the U.S. will result in a substantially increased demand for senior housing properties as the baby boomer generation ages, life expectancies lengthen and more health-related services are demanded. The U.S. Census Bureau estimates that the total number of people aged 65 and older is expected to increase from approximately 49.2 million in 2016 to 78.0 million by 2035, with the number of citizens aged 65 and older expected to grow at four times the rate of the overall population by 2035. Healthcare is the largest private-sector industry in the U.S., with healthcare expenditures in the U.S. accounting for approximately 18% of gross domestic product in 2018. According to the Center for Medicare and Medicaid Services (“CMS”), the average annual compounded growth rate for national healthcare expenditures from 2018 through 2027 is expected to be 5.5%. Additionally, senior citizens are the largest consumers of healthcare services. The target age group for our properties is seniors over 70 years old while a typical resident is 80 to 85 years of age. According to CMS, average per capita healthcare expenditures by those 65 years and older continue to be about three times more than the average spent by those 19 to 64 years old. Demand for senior housing is driven both by growth of an aging population and by an increasing array of services and support required by residents. According to the U.S. Census Bureau, the percentage of Americans between ages 75 and 79 seeking assistance with basic and instrumental activities of daily living is 15%, increasing to 30% for Americans over 80 years of age. According to the Alzheimer’s Association, approximately one-third of individuals over age 85 have Alzheimer’s disease. To address these resident needs, senior housing provides varying and flexible levels of services. While our target population is growing, the rate of supply growth has also increased in recent years. However, according to the National Investment Center for Seniors Housing and Care (“NIC”), senior housing occupancy is projected to be stable in 2020.

### **Differentiated Strategy Focused on Private Pay Senior Housing**

We have generally sought investments in senior housing facilities that have an emphasis on private pay sources of revenue which we believe is more stable and predictable compared to government reimbursed property types. We believe this strategy distinguishes us from our publicly traded peers. Private pay residents are individuals who are personally obligated to pay the costs of their housing and services without relying significantly on reimbursement payments from Medicaid or Medicare. Sources for these private payments include: (i) pensions, savings and retirement funds; (ii) proceeds from the sale of real estate and personal property; (iii) assistance from residents’ families; and (iv) private insurance. While our investments may have some level of revenues related to government reimbursements, we focus on investments with high levels of private pay revenue and, for the year ended December 31, 2019, private pay sources represented 99.6% of the property level revenue from continuing operations derived from the residents at our facilities. Private pay facilities are not subject to governmental rate setting and, accordingly, we believe they provide for more predictable and higher rental rates from residents than facilities primarily reliant on government-funded sources.

The senior housing industry offers a full continuum of care to seniors with product types that range from “mostly housing” (i.e., senior apartments) to “mostly healthcare” (i.e., skilled nursing, hospitals, etc.). We primarily focus on product types at the center of this continuum, namely IL properties and, prior to the AL/MC Portfolio Disposition, AL/MC properties. Many of our peers have significant exposure to skilled nursing facilities and hospitals providing higher acuity levels of healthcare. Accordingly, these peers have higher levels of exposure to revenues derived from Medicaid and Medicare reimbursements. Our facilities are predominantly reliant on private pay sources of revenue and have reduced risk exposure to regulatory changes in the healthcare arena. We believe that our focused portfolio of primarily IL and AL/MC properties will allow investors to participate in the positive fundamentals of the senior housing sector without similar levels of risk exposure associated with higher acuity types of healthcare real estate.

## **Attractive Portfolio Diversified by Product Type and Geography**

We started building our platform in July 2012 and owned 131 properties with a gross real estate value of \$2.6 billion as of December 31, 2019. Our portfolio is diversified in terms of product type and geography. As of December 31, 2019, we had 102 IL properties, 28 AL/MC properties (all of which were sold in February 2020 in the AL/MC Portfolio Disposition) and one rental Continuing Care Retirement Community (“CCRC”) across 37 states. All but one of our properties is owned on a managed basis. Our CCRC property is leased.

## **SENIOR HOUSING INDUSTRY**

### **Overview**

For an overview of the senior housing industry, see “Opportunity to Consolidate Large and Fragmented Industry” and “Attractive Demand - Supply Fundamentals to Drive Organic Growth.”

Following the completion of the AL/MC Portfolio Disposition, we only have one property in our portfolio that has health care components that are licensed by the state and that participates in Medicare and Medicaid. This property is a CCRC, which has independent senior housing units, assisting living units (“AL”), memory care (“MC”), and skilled nursing facility (“SNF”) beds. We will also have one independent senior housing property that participates in a state Medicaid Waiver Program (the “Waiver Property”). AL, MC, SNF, CCRCs and properties participating in Medicaid Waiver Programs (collectively “Licensed Healthcare Properties”) are subject to unique risks due to their regulated nature.

### **Government Regulations**

Our CCRC and the Waiver Property and their operations are subject to extensive and complex federal, state and local healthcare laws and regulations relating to fraud and abuse practices, government reimbursement, licensure and certificate of need (“CON”) and similar laws governing the operation of healthcare properties. While the CCRC and the Waiver Property within our portfolio are subject to varying types of regulatory and licensing requirements, we expect that the healthcare industry, in general, will continue to face increased regulation, enforcement and pressure in the areas of fraud, waste and abuse, cost control, healthcare management and provision of services, among others. In fact, some states have revised and strengthened their regulation of senior housing properties and that trend may continue. In addition, efforts by third-party payors, such as Governmental Programs (as defined below) and private insurance payor organizations (which include insurance companies, health maintenance organizations and other types of health plans/managed care organizations) to impose more stringent controls upon operators are expected to intensify and continue. Changes in applicable federal, state or local laws and regulations and new interpretations of existing laws and regulations could have a material adverse effect on our business.

As used in this section, “Governmental Program” means, individually and collectively, any federal, state or local governmental reimbursement programs administered through a governmental body, agency thereof or contractor thereof (including a Governmental Program Payor) including, without limitation, the Medicare and Medicaid programs, waiver programs under the aforementioned programs or successor programs to any of the aforementioned programs. “Governmental Program Payor” means a private insurance payor organization which has a contract with a Governmental Program to arrange for the provision of assisted living property or SNF services to Governmental Program beneficiaries and which receives reimbursement from the Governmental Program to do so.

Our CCRC and our Waiver Property are regulated by state and local laws governing licensure, provision of services, staffing requirements and other operational matters. Owners and/or operators of certain senior housing properties, including, but not limited to, AL/MC properties, are required to be licensed or certified by the state in which they operate. In granting and renewing such licenses, the state regulatory agencies consider numerous factors relating to a property’s physical plant and operations, including, but not limited to, admission and discharge standards, staffing and training. A decision to grant or renew a license may also be affected by a property’s record with respect to licensure compliance, patient and consumer rights, medication guidelines and other regulations. Certain states require additional licensure and impose additional staffing and other operational standards in order for a property to provide higher levels of assisted living services. Senior housing properties may also be subject to state and/or local building, zoning, fire and food service laws before licensing or certification may be granted. Senior housing properties may also be subject to additional building code requires under the licensing process such as the National Fire Protection Association Life Safety Code and these components may be more restrictive than local residential building codes. Our CCRC and Waiver Property may also be affected by changes in accreditation standards or procedures of accreditation bodies that are recognized by states or a Governmental Program in the licensure or certification process.

In the future, we may also acquire senior housing properties that include SNFs. SNFs are licensed by the state in which the facility is located, and, if an owner chooses to participate in Medicaid, Medicare or certain other Governmental Programs, the facility must also be certified to participate in such programs. In that regard, SNFs are particularly subject to myriad, comprehensive federal Medicare and Medicaid certification requirements that not only require state licensure but also separately (apart from state licensure) regulate the type, quantity and quality of the medical and/or nursing care provided, ancillary services (e.g., respiratory, occupational, physical and infusion therapies), qualifications of the administrative personnel and nursing staff, the adequacy of the physical plant and equipment, reimbursement and rate setting and other operational issues and policies.

In the future, we may also acquire certain healthcare properties (including assisted living properties in some states and SNFs in most states) that are subject to a variety of CON or similar laws. Where applicable, such laws generally require, among other requirements, as a prerequisite to licensure that a facility demonstrate the need for (i) constructing a new facility, (ii) adding beds or expanding an existing facility, (iii) investing in major capital equipment or adding new services, (iv) changing the ownership or control of an existing licensed facility, or (v) terminating services that have been previously approved through the CON process. These laws could affect, and even restrict, our ability to expand into new markets and to expand our properties and services in existing markets. In addition, CON laws may constrain the ability of an operator to transfer responsibility for operating a particular facility to a new operator. If we have to replace a facility operator who is excluded from participating in a federal or state healthcare program (as discussed below), our ability to replace the operator may be affected by a particular state's CON laws, regulations and applicable guidance governing changes in provider control.

Aside from CON considerations, transfers of ownership, provider control and/or operations of assisted living properties and SNFs are subject to licensure and other regulatory approvals not required for transfers of other types of commercial operations and real estate. These regulations may also constrain or even impede our ability to replace property managers or tenant of our properties, and they may also impact our acquisition or sale of senior housing properties. In addition, if any of our licensed properties operate outside of its licensed authority, doing so could subject the facility to penalties, including fines, a denial of new admissions, suspension of its license, revocation of its license or closure of the facility. Failure to obtain licensure or loss or suspension of licensure or certification may prevent an assisted living property or SNF from operating or result in a suspension of Governmental Program reimbursement payment until all licensure or certification issues have been resolved.

The level of assisted living Medicaid reimbursement varies from state to state. Thus, the revenues generated by our CCRC and Waiver Property may be adversely affected by payor mix, acuity level, changes in Medicaid eligibility and reimbursement levels. In addition, a state could lose its Medicaid waiver and no longer be permitted to utilize Medicaid dollars to reimburse for assisted living services. Such changes in revenues could in turn have a material adverse effect on our business. Many states are now reimbursing providers of Long Term Care Services, which includes SNFs, through mandatory Medicaid Managed Care Organizations ("MMCOs"). These arrangements may result in an increase in denied claims and/or reduced Medicaid rates as a result of contracting pressures.

A significant portion of the revenues received by our CCRC and Waiver Property are from self-pay residents. The remaining revenue source is primarily Medicare and Medicaid under certain federal waiver programs. As a part of the Omnibus Budget Reconciliation Act of 1981 ("OBRA"), Congress established a waiver program enabling some states to offer Medicaid reimbursement to assisted living providers as an alternative to institutional long-term care services. The provisions of OBRA and subsequent federal enactments permit states to seek a waiver from typical Medicaid requirements to develop cost-effective alternatives to long-term care, including Medicaid payments for assisted living and, in some instances, including payment for such services through Governmental Program Payors. There can be no guarantee that a state Medicaid program operating pursuant to a waiver will be able to maintain its waiver status that funding levels will not decrease or that eligibility requirements will not change.

Rates paid by self-pay residents of properties within our Managed IL Properties segments are determined in accordance with applicable provisions of the management agreements entered into with our property managers, and are impacted by local market conditions and operating costs. Rates paid by self-pay residents of properties within our Other Properties segment are determined by the tenant.

Unlike assisted living operators, SNF operators typically receive most of their revenues from the Medicare and Medicaid programs, with the balance representing reimbursement payments from private insurance payor organizations (and perhaps minimal self-pay). Consequently, changes in federal or state reimbursement policies may also adversely affect our business if we acquire properties with a SNF component.

The percentage of federal Medicaid revenue support used for long-term care varies from state to state, due in part to different ratios of elderly population and eligibility requirements. Within certain federal guidelines, states have a fairly wide range of discretion to determine eligibility and to establish a reimbursement methodology for SNF Medicaid patients. Many states reimburse SNFs pursuant to fixed daily Medicaid rates which are applied prospectively based on patient acuity and the historical costs incurred in providing patient care. Reasonable costs typically include allowances for staffing, administrative and general expenses, property and equipment (e.g., real estate taxes, depreciation and fair rental).

The Medicare SNF benefit covers skilled nursing care, rehabilitation services and other goods and services, and the facility receives a pre-determined daily rate for each day of care, up to 100 days. These prospective payment system (“PPS”) rates are expected to cover all operating and capital costs that efficient properties would be expected to incur in furnishing most SNF services, with certain high-cost, low-probability ancillary services paid separately.

There is a risk that some skilled nursing facilities’ costs could exceed the fixed payments under the prospective payment system for skilled nursing facilities (“SNF PPS”), and there is also a risk that payments under the SNF PPS may be set below the costs to provide certain items and services, which could have a material adverse effect on an SNF. Further, SNFs are subject to periodic pre- and post-payment reviews and other audits by federal and state authorities. Such a review or audit could result in recoupments, denials, or delay of payments in the future, which could have a material adverse effect on the business of a SNF. In addition, the implementation of the “Patient Driven Payment Model” which revises the payment classification system for therapy services in skilled nursing facilities, may impact reimbursement by revising the classifications of certain patients.

In the ordinary course of business, our CCRC and Waiver Property have been and are subject regularly to inspections, inquiries, investigations and audits by state agencies that oversee applicable laws and regulations. State licensure laws and, where applicable, Governmental Program certification, require license renewals and compliance surveys on an annual or bi-annual basis. The failure of our CCRC and Waiver Property manager to maintain or renew any required license or regulatory approval, as well as the failure of our managers to correct serious deficiencies identified in a compliance survey, could result in the suspension of operations at a property. In addition, if our CCRC or Waiver Property, where applicable, are found to be out of compliance with Governmental Program conditions of participation, the property’s manager may be excluded from participating in those Governmental Programs. Any such occurrence may impair the ability of a property manager to meet its obligations. If we have to replace a property manager, our ability to do so may be affected by the federal and state regulations governing such changes. This may result in payment delays, an inability to find a replacement property manager or other difficulties. Unannounced surveys or inspections of a property may occur annually or bi-annually or following a regulator’s receipt of a complaint regarding the property. From time-to-time, our properties receive deficiency reports from state regulatory bodies resulting from such inspections or surveys. Most deficiencies are resolved through a plan of corrective action relating to the property’s operations but, whether the deficiencies are cured or not, the applicable governmental authority typically has the authority to take further action against a licensee. Such an action could result in the imposition of fines, imposition of a provisional or conditional license, suspension or revocation of a license or Governmental Program participation, suspension or denial of admissions or imposition of other sanctions, including criminal penalties. The imposition of such sanctions may adversely affect our business.

Licensed Healthcare Properties that participate in Governmental Programs are subject to numerous federal, state and local laws, including implementing regulations and applicable governmental guidance that govern the operational, financial and other arrangements that may be entered into by healthcare properties and other providers. Certain of these laws prohibit direct or indirect payments of any kind for the purpose of inducing or encouraging the referral of patients for medical products or services reimbursable by Governmental Programs. All healthcare providers, including, but not limited to, assisted living properties and SNFs that participate in Governmental Programs, are also subject to the Federal Anti-Kickback Statute, a criminal statute which generally prohibits persons from offering, providing, soliciting or receiving remuneration to induce either the referral of an individual or the furnishing of a good or service for which payment may be made under a federal Governmental Program. SNFs and certain other types of healthcare properties and providers are also subject to the Federal Ethics in Patient Referral Act of 1989, commonly referred to as the “Stark Law.” The Stark Law generally prohibits the submission of claims to Medicare for payment if the claim results from a physician referral for certain designated services and the physician has a financial relationship with the health service provider that does not qualify under one of the exceptions for a financial relationship under the Stark Law. Many states have similar prohibitions on physician self-referrals and submission of claims which are applicable to all payor sources, including state Medicaid programs.

Other laws require providers to furnish only medically necessary services and submit to the Governmental Program and Governmental Program Payors valid and accurate statements for each service, and other laws require providers to comply with a variety of safety, health and other requirements relating to the condition of the licensed property and the quality of care provided. Sanctions for violations of these laws may include, but are not limited to, criminal and/or civil penalties and fines, loss of licensure, immediate termination of government payments and exclusion from any Governmental Program participation. In certain circumstances, violation of these laws (such as those prohibiting abusive and fraudulent behavior and, in the case of Governmental Program Payors, also prohibiting insurance fraud) with respect to one property may subject other properties under common control or ownership to sanctions, including exclusion from participation in Governmental Programs. In the ordinary course of business, our properties are regularly subjected to inquiries, investigations and audits by the federal and state agencies that oversee these laws.

Further, healthcare properties and other providers, including, but not limited to, assisted living properties and SNFs, that receive Governmental Program payments, are subject to substantial financial and other (in some cases, criminal) penalties under the Civil Monetary Penalties Act, the Federal False Claims Act and, in particular, actions under the Federal False Claims Act's "whistleblower" provisions. Violations of these laws can also subject persons and entities to termination from participation in Governmental Programs or result in the imposition of substantial damages, fines or other penalties. Private enforcement of healthcare fraud has increased due in large part to amendments to the Federal False Claims Act that encourage private individuals to sue on behalf of the government. These whistleblower suits brought by private individuals, known as "qui tam actions," may be filed by almost anyone, including present and former patients, nurses and other employees. Significantly, if a claim is successfully adjudicated, the Federal False Claims Act provides for treble damages in addition to penalties up to \$22,363 per claim. Various state false claim act and anti-kickback laws may also apply to each property operator, regardless of payor source (i.e., such as a private insurance payor organization or a Governmental Program), and violations of those state laws can also result in substantial fines and/or adverse licensure actions to our material detriment.

Government investigations and enforcement actions brought against the healthcare industry have increased dramatically over the past several years and are expected to continue. Some of these enforcement actions represent novel legal theories and expansions in the application of the Federal False Claims Act. Governmental agencies, both state and federal, are also devoting increasing attention and resources to anti-fraud initiatives against healthcare properties and other providers. Legislative developments, including changes to federal Health Insurance Portability and Accountability Act of 1996 ("HIPAA"), have greatly expanded the definition of healthcare fraud and related offenses and broadened its scope to include certain private insurance payor organizations in addition to Governmental Programs. Congress also has greatly increased funding for the Department of Justice, Federal Bureau of Investigation and the Office of the Inspector General of the Department of Health and Human Services ("HHS") to audit, investigate and prosecute suspected healthcare fraud. Moreover, a significant portion of the billions in healthcare fraud recoveries over the past several years has also been returned to government agencies to further fund their fraud investigation and prosecution efforts. Responding to, and defending against, any of these potential government investigations and enforcement actions, or any state or federal false claims act actions, is expensive, and the cost, including attorneys' fees, may be substantial and adversely impact our performance. Any of these actions could result in a financial payment to state and federal authorities, which payments could adversely impact our performance. In addition, the Office of Inspector General could require in the settlement of an investigation that some or all of our facilities operate under a Corporate Integrity Agreement for a number of years, which could be costly and adversely affect our performance.

HIPAA regulations provide for communication of health information through standard electronic transaction formats and for the privacy and security of health information. In order to comply with the regulations, healthcare providers that meet the definition of a Covered Entity as defined by HIPAA often must undertake significant operational and technical implementation efforts. Operators also may face significant financial exposure if they fail to maintain the privacy and security of medical records and other personal health information about individuals. The Health Information Technology for Economic and Clinical Health Act ("HITECH"), passed in February 2009, strengthened the HHS Secretary's authority to impose civil money penalties for HIPAA violations occurring after February 18, 2009. HITECH directs the HHS Secretary to provide for periodic audits to ensure that covered entities and their business associates (as that term is defined under HIPAA) comply with the applicable HITECH requirements, increasing the likelihood that a HIPAA violation will result in an enforcement action. The CMS issued an interim final rule which conformed HIPAA enforcement regulations to HITECH, increasing the maximum penalty for multiple violations of a single requirement or prohibition to \$1.5 million. Higher penalties may accrue for violations of multiple requirements or prohibitions. Additionally, on January 17, 2013, the CMS released a final rule, which expands the applicability of HIPAA and HITECH and strengthens the government's ability to enforce these laws. The final rule broadens the definition of "business associate" and provides for civil money penalty liability against covered entities and business associates for the acts of their agents regardless of whether a business associate agreement is in place. Additionally, the final rule adopts certain changes to the HIPAA enforcement regulations to incorporate the increased and tiered civil monetary penalty structure provided

by HITECH, and makes business associates of covered entities directly liable under HIPAA for compliance with certain of the HIPAA privacy standards and HIPAA security standards. HIPAA violations are also potentially subject to criminal penalties.

The Patient Protection and Affordable Care Act (the “Affordable Care Act”) and the HealthCare and Education Reconciliation Act of 2010, which amends the Affordable Care Act (collectively, the “Health Reform Laws”), and the June 28, 2012 United States Supreme Court ruling upholding the individual mandate of the Health Reform Laws and partially invalidating the expansion of Medicaid (further discussed below) may have a significant impact on Medicare, Medicaid and other Governmental Programs, as well as private insurance payor organizations, which in turn may impact the reimbursement amounts received by our properties which participate in Governmental Programs. In fact, the Health Reform Laws could have a substantial and material adverse effect on all parties directly or indirectly involved in the healthcare system. Together, the Health Reform Laws make the most sweeping and fundamental changes to the U.S. healthcare system undertaken since the creation of Medicare and Medicaid and contain various provisions that may directly impact our business.

Finally, entities that run IL facilities, AL facilities and SNFs can be subject to private causes of action that may be brought by plaintiff’s counsel against these facilities, which can raise allegations under state law facilities for among other things elder abuse, wrongful death, negligence, failure to provide care and for other causes of action designed to redress injuries allegedly suffered by residents. These actions can be brought as class actions, and whether pursued on behalf of an individual or a class may result in substantial financial recoveries.

These Health Reform Laws include, without limitation, the expansion of Medicaid eligibility, requiring most individuals to have health insurance, establishing new regulations on certain private insurance payor organizations (including Governmental Program Payors), establishing health insurance exchanges and modifying certain payment systems to encourage more cost-effective care and a reduction of inefficiencies and waste, including through new tools to address fraud and abuse. Because many of our properties deliver healthcare services, we will be impacted by the risks associated with the healthcare industry, including the Health Reform Laws. While the expansion of healthcare coverage may result in some additional demand for services provided by our properties, reimbursement levels may be lower than the costs required to provide such services, which could materially adversely affect our business. The Health Reform Laws also enhance certain fraud and abuse penalty provisions in the event of one or more violations of the federal healthcare regulatory laws. In addition, the Health Reform Laws have provisions that impact the health coverage that our property managers or tenant provide to their respective employees. We cannot predict whether the existing Health Reform Laws, or future healthcare reform legislation or regulatory changes, will have a material impact on our business.

Additionally, certain provisions of the Health Reform Laws are designed to increase transparency and program integrity of SNFs. Specifically, SNFs will be required to institute compliance and ethics programs. Additionally, the Health Reform Laws make it easier for consumers to file complaints against nursing homes by mandating that states establish complaint websites. The provisions calling for enhanced transparency will increase the administrative burden and costs on SNF providers.

## OUR PORTFOLIO

The key characteristics of our senior housing portfolio, excluding properties classified as discontinued operations, are set forth in the tables below (dollars in thousands):

|                      | As of December 31, 2019  |                   |   |  |   | Year ended<br>December 31, 2019  |                                 |                     |
|----------------------|--------------------------|-------------------|---|--|---|----------------------------------|---------------------------------|---------------------|
|                      | Number of<br>Communities | Number<br>of Beds | Real Estate<br>Investments,<br>at Cost <sup>(A)</sup> | Percent of<br>Total Real<br>Estate<br>Investment | Real<br>Estate<br>Investment<br>per Bed | Total<br>Revenues <sup>(B)</sup> | Percent of<br>Total<br>Revenues | Number<br>of States |
| Managed IL           | 102                      | 11,976            | \$ 2,051,860  | 97.1 %   | \$ 171                                  | \$ 336,367                       | 97.2 %                          | 36                  |
| Other <sup>(C)</sup> | 1                        | 463               | 60,461  | 2.9 %  | —                                       | 9,536                            | 2.8 %                           | 1                   |
| <b>Total</b>         | <b>103</b>               | <b>12,439</b>     | <b>\$ 2,112,321</b>                                   | <b>100.0 %</b>                                   |   | <b>\$ 345,903</b>                | <b>100.0 %</b>                  |                     |

(A) Real estate investments, at cost represents the gross carrying value of real estate before accumulated depreciation and amortization.

(B) Revenues relate to the period the properties were owned by us in a calendar year and, therefore, are not indicative of full-year results for all properties.

(C) Includes FF&E for corporate office space.

|              | As of December 31, 2018  |                   |   |  |   | Year ended<br>December 31, 2018  |                                 |                     |
|--------------|--------------------------|-------------------|---|--|---|----------------------------------|---------------------------------|---------------------|
|              | Number of<br>Communities | Number<br>of Beds | Real Estate<br>Investments,<br>at Cost <sup>(A)</sup> | Percent of<br>Total Real<br>Estate<br>Investment | Real<br>Estate<br>Investment<br>per Bed | Total<br>Revenues <sup>(B)</sup> | Percent of<br>Total<br>Revenues | Number<br>of States |
| Managed IL   | 102                      | 11,974            | \$ 2,030,886  | 97.2 %   | \$ 170                                  | \$ 273,685                       | 84.7 %                          | 36                  |
| Other        | 3                        | 742               | 58,130  | 2.8 %  | —                                       | 49,340                           | 15.3 %                          | 2                   |
| <b>Total</b> | <b>105</b>               | <b>12,716</b>     | <b>\$ 2,089,016</b>                                   | <b>100.0 %</b>                                   |   | <b>\$ 323,025</b>                | <b>100.0 %</b>                  |                     |

(A) Real estate investments, at cost represents the gross carrying value of real estate before accumulated depreciation and amortization and excludes two AL/MC assets held for sale.

(B) Revenues relate to the period the properties were owned by us in a calendar year and, therefore, are not indicative of full-year results for all properties.

We classify our properties by asset type and operating model, as described in more detail below.

### Product Type

***IL Properties:*** IL properties are age-restricted, multifamily properties with central dining that provide residents access to meals and other services such as housekeeping, linen service, transportation and social and recreational activities. A typical resident is 80 to 85 years old and is relatively healthy. Residents are typically charged all-inclusive monthly rates.

***CCRC Properties:*** CCRCs are a particular type of retirement community that offer several levels (generally more than three) of health care at one facility or campus, often including independent living, assisted living/memory care and skilled nursing. CCRCs offer a tiered approach to the aging process, accommodating residents' changing needs as they age.

***Former AL/MC Properties:*** Prior to the AL/MC Portfolio Disposition we also focused on AL/MC properties, which are state-regulated rental properties that provide the same services as IL properties and additionally have staff to provide residents assistance with activities of daily living, such as management of medications, bathing, dressing, toileting, ambulating and eating. AL/MC properties may include memory care properties that specifically provide care for individuals with Alzheimer's disease and other forms of dementia or memory loss. The average age of an AL/MC resident is similar to that of an IL resident, but AL/MC residents typically have greater healthcare needs. Residents are typically charged all-inclusive monthly rates for IL services and additional "care charges" for AL/MC services, which vary depending on the types of services required. AL/MC properties are generally private pay, although many states will allow residents to cover a portion of the cost with Medicaid.

## Operating Model

Our current operating model is focused on Managed Properties and Triple Net Lease Properties.

*Managed Properties:* We have entered into long-term property management agreements for our managed properties with Holiday, Blue Harbor, and Grace. Our property management agreements have initial five-year or 10-year terms, with successive, automatic one-year renewal periods. We pay property management fees of 4.5% to 5.0% of effective gross income pursuant to our property management agreements and, in some cases, the property managers are eligible to earn an incentive fee based on operating performance. As the owner of the Managed Properties, we are responsible for the properties' operating costs, including maintenance, utilities, taxes, insurance, repairs, capital improvements and the payroll expense of property-level employees. The payroll expense is structured as a reimbursement to the property manager, who is the employer of record. We have various rights as the property owner under our property management agreements, including rights to set budget guidelines and to terminate and exercise remedies under those agreements as provided therein. However, we rely on our property managers' personnel, expertise, technical accounting resources and information systems, proprietary information, good faith and judgment to manage our senior housing operations efficiently and effectively. We also rely on our property managers to otherwise operate our properties in compliance with the terms of the management agreements, although we have various rights as the property owner to terminate and exercise remedies under the management agreements.

*Triple Net Lease Properties:* We own one CCRC property that is leased to the tenant pursuant to a triple net lease. Our triple net lease arrangement has an initial term of approximately 15 years and include renewal options and annual rent increases ranging from 2.75% to 3.25%. Under the triple net lease, the tenant is typically responsible for (i) operating its portion of the portfolio and bearing the related costs, including maintenance, utilities, taxes, insurance, repairs, capital improvements, and the payroll expense of property-level employees, and (ii) complying with the terms of the mortgage financing documents.

Prior to 2019, we had additional triple net lease agreements with affiliates of Holiday. On May 9, 2018, we entered into a lease termination agreement to terminate our triple net leases with affiliates of Holiday relating to 51 IL properties (the "Holiday Portfolio"). The lease termination was effective May 14, 2018 (the "Lease Termination"). Concurrently with the Lease Termination, we entered into property management agreements with Holiday to manage the properties in the Holiday Portfolio following the Lease Termination in exchange for a property management fee. As a result, such properties are now included in the Managed IL Properties segment. Refer to Note 3 – Lease Termination to our consolidated financial statements for additional details.

## FINANCING STRATEGY

Our ability to access capital in a timely and cost effective manner is critical to the success of our business strategy because it affects our ability to make future investments. Our access to and cost of external capital are dependent on various factors, including general market conditions, interest rates, credit ratings on our securities, expectations of our potential future earnings and cash distributions and the trading price of our common stock.

We employ leverage as part of our investment strategy. We do not have a predetermined target debt to equity ratio as we believe the appropriate leverage for the particular assets we are financing depends on the credit quality of those assets. We utilize leverage for the sole purpose of financing our portfolio and not for the purpose of speculating on changes in interest rates. We strive to maintain our financial strength and invest profitably by actively managing our leverage, optimizing our capital structure and developing our access to multiple sources of liquidity. Historically, we have relied primarily on non-recourse U.S. government agency financing to finance a portion of our real estate investments. We may, over time, seek access to additional sources of liquidity, including revolving credit agreements, bank debt, and the unsecured public debt and equity markets. Generally, we attempt to match the long-term duration of our investments in senior housing properties with staggered maturities of long-term debt and equity. As of December 31, 2019, 71.0% of our consolidated debt was variable rate debt.

Subject to maintaining our qualification as a REIT, we may, from time to time, utilize derivative financial instruments to manage interest rate risk associated with our borrowings. These derivative instruments may include interest rate swap agreements, interest rate cap agreements, interest rate floor or collar agreements or other financial instruments that we deem appropriate.



## **POLICIES WITH RESPECT TO CERTAIN OTHER ACTIVITIES**

Subject to the approval of our board of directors, we have the authority to offer our common stock or other equity or debt securities in exchange for property and to repurchase or otherwise reacquire our common stock or any other securities and may engage in such activities in the future.

We also may make loans to, or provide guarantees of certain obligations of, our subsidiaries.

Subject to the percentage ownership and gross income and asset tests necessary for REIT qualification, we may invest in securities of other REITs, other entities engaged in real estate activities or securities of other issuers, including for the purpose of exercising control over such entities.

We may engage in the purchase and sale of investments.

Our officers and directors may change any of these policies without a vote of our stockholders.

In the event that we determine to raise additional equity capital, our board of directors has the authority, without stockholder approval (subject to certain NYSE requirements), to issue additional common stock or preferred stock in any manner and on such terms and for such consideration it deems appropriate, including in exchange for property.

## **OPERATIONAL AND REGULATORY STRUCTURE**

### **REIT Qualification**

We are organized and conduct our operations to qualify as a REIT for U.S. federal income tax purposes. Our qualification as a REIT depends upon our ability to meet, on a continuing basis, various complex requirements under the Internal Revenue Code (“Code”), relating to, among other things, the sources of our gross income, the composition and values of our assets, our distribution levels to our stockholders and the concentration of ownership of our capital stock. Commencing with our initial taxable year ending December 31, 2014, we have been organized in conformity with the requirements for qualification and taxation as a REIT under the Code and we believe that our intended manner of operation will continue to enable us to meet the requirements for qualification and taxation as a REIT.

### **COMPETITION**

We generally compete for investments in senior housing with other market participants, such as other REITs, real estate partnerships, private equity and hedge fund investors, banks, insurance companies, finance and investment companies, government-sponsored agencies, healthcare operators, developers and other investors. Many of our anticipated competitors are significantly larger than we are, have better access to capital and other resources and may have other advantages over us. In addition, some of our competitors may have higher risk tolerances or different risk assessments, which could lead them to offer higher prices for assets that we might be interested in acquiring and cause us to lose bids for those assets. In addition, other potential purchasers of senior housing properties may be more attractive to sellers of senior housing properties if the sellers believe that these potential purchasers could obtain any necessary third party approvals and consents more easily than us.

Our property managers and tenant compete on a local and regional basis with operators of properties that provide comparable services. Operators compete for residents based on a number of factors including quality of care, reputation, physical appearance of properties, location, services offered, family preferences, staff and price. We also face competition from other healthcare facilities for residents, such as physicians and other healthcare providers that provide comparable properties and services, as well as home care options, including technology-enabled home health care options.

### **EMPLOYEES**

As of December 31, 2019, we had 19 employees.

Prior to the Internalization, we did not have any employees. Our officers and other individuals who provided services to us prior to the Internalization were employed by the Former Manager. In connection with the Internalization, we hired 16 employees previously employed by the Former Manager, including our executive officers.

As the owner of managed properties, we are responsible for the payroll expense of property-level employees (as well as the properties' other operating costs). The payroll expense is structured as a reimbursement to the property manager, who is the employer of record.

#### **ADDITIONAL INFORMATION**

We file annual, quarterly and current reports, proxy statements and other information required by the Securities Exchange Act of 1934, as amended (the "Exchange Act"), with the SEC. Our SEC filings are available to the public from the SEC's website at [www.sec.gov](http://www.sec.gov). We make the materials available free of charge through our website, [www.newseniorinv.com](http://www.newseniorinv.com), as soon as reasonably practicable after we electronically file such material with, or furnish it to, the SEC. Information on, or accessible through, our website is not a part of, and is not incorporated into, this report.

## ITEM 1A. RISK FACTORS

*You should carefully consider the following risks and other information in this Form 10-K in evaluating us and our common stock. Any of the following risks, as well as additional risks and uncertainties not currently known to us or that we currently deem immaterial, could materially and adversely affect our results of operations or financial condition. The risk factors generally have been separated into the following groups: risks related to our business, risks related to our taxation as a REIT and risks related to our common stock. However, these categories do overlap and should not be considered exclusive.*

### **RISKS RELATED TO OUR BUSINESS**

#### **We may not be able to attract and retain management and other key employees.**

Our employees, particularly our management, are vital to our success and difficult to replace. We may be unable to retain them or to attract other highly qualified individuals, particularly if we do not offer employment terms competitive with the rest of the market. Failure to attract and retain highly qualified employees, or failure to develop and implement a viable succession plan, could result in inadequate depth of institutional knowledge or skill sets, adversely affecting our business.

#### **Covenants in our debt instruments limit our operational flexibility (including our ability to sell assets) and impose requirements on our operators, and breaches of these covenants could materially adversely affect our business, results of operations and financial condition.**

The terms of our financings require us to comply with a number of customary financial and other covenants, minimum tangible net worth requirements, REIT status and certain levels of debt service coverage. Our continued ability to conduct business in general is subject to compliance with these financial and other covenants, which limit our operational flexibility and depend on the compliance of our tenant with the terms of the applicable lease. The terms of the financings of our leased asset generally treat an event of default by the tenant or guarantor under the related lease and guaranty as an event of default under the financing. Therefore, our ability to comply with certain terms of our financings depends on the actions and operating results of our tenant and guarantor, which is outside of our control.

Mortgages on our properties contain customary covenants such as those that limit or restrict our ability, without the consent of the lender, to further encumber or sell the applicable properties, or to replace the applicable tenant or operator. Breaches of certain covenants may result in defaults under the mortgages on our properties and cross-defaults under certain of our other indebtedness, even if we satisfy our payment obligations to the respective obligee. Covenants that limit our operational flexibility as well as defaults resulting from the breach of any of these covenants could materially adversely affect our business, results of operations and financial condition. A failure to comply with the terms of our financings could result in the acceleration of the requirement to repay all or a portion of our outstanding indebtedness. In addition, the terms of our financings may prohibit or limit our ability to amend or terminate our triple net lease if we desired to do so, including in situations where our tenant and guarantor may not have the resources to make payments under the terms of the lease or guaranty, respectively.

#### **Our inability to obtain financing (including through refinancing existing debt) on favorable terms, if at all, may impede our ability to grow or to make distributions to our stockholders.**

We do not currently retain any cash from operations on account of the distributions we make to stockholders (see “We have not established a minimum distribution payment level, and we cannot assure you of our ability to pay any distributions in the future.”) If we are unable to generate enough cash flow, we have relied in the past and may need to rely in the future on external sources of capital, including debt and equity financing or asset sales, to fulfill our capital requirements. If we cannot access these external sources of capital, we may not be able to make the investments needed to grow our business or to make distributions to stockholders. In addition, we may seek to refinance the debt on our leased asset if we anticipate that our tenant may not be able to comply with the terms of the applicable lease, which could result in an event of default and there can be no assurance that we will be able to obtain such refinancing on attractive terms or at all.

Our ability to obtain financing or refinance existing debt depends upon a number of factors, some of which we have little or no control over, including but not limited to:

- general availability of credit and market conditions, including rising interest rates and increasing borrowing costs;
- the market price of the shares of our equity securities;

- the market’s perception of our growth potential, compliance with applicable laws and our historic and potential future earnings and cash distributions;
- our degree of financial leverage and operational flexibility;
- the financing integrity of our lenders, which might impact their ability to meet their commitments to us or their willingness to make additional loans to us, and our inability to replace the financing commitment of any lender who loses such financing integrity on favorable terms, or at all;
- the stability in the market value of our properties;
- the financial performance and general market perception of our property managers and tenant;
- changes in the credit ratings on United States government debt securities or default or delay in payment by the United States of its obligations; and
- issues facing the healthcare industry, including, but not limited to, healthcare reform and changes in government reimbursement policies.

Any limitation on our access to financing as a result of these or other factors could impede our ability to grow and have a material adverse effect on our liquidity, ability to fund operations, make payments on our debt obligations, fund distributions to our stockholders, including distributions or redemption obligations under our Redeemable Series A Preferred Stock, acquire properties and undertake development activities.

**Our determination of how much leverage to apply to our investments may adversely affect our return on our investments and may reduce cash available for distribution.**

We have leveraged our assets through a variety of borrowings, including floating rate financings. We do not have any policies that limit the amount or type of leverage we may incur. The return we are able to earn on our investments and cash available for distribution to our stockholders may be significantly reduced due to changes in market conditions, which may cause the cost of our financing to increase relative to the income that can be derived from our assets (see “We have not established a minimum distribution payment level, and we cannot assure you of our ability to pay any distributions in the future.”).

**We rely on a limited number of operators and are subject to manager concentration risk.**

Following the completion of the AL/MC Portfolio Disposition, all of our managed properties were subject to management agreements with Holiday, Blue Harbor and Grace, and Holiday serves as the manager of 98 of the 102 properties in our Managed IL Properties segment, representing 98.5% of the NOI from our Managed IL Properties segments as of December 31, 2019, after giving effect to the AL/MC Portfolio Disposition.

The risks of relying significantly on a small number of managers is that we rely upon our property managers’ personnel, expertise, technical resources and information systems, compliance procedures and programs, proprietary information, good faith and judgment to manage our senior housing operations efficiently and effectively (see “We are dependent on our operators for the performance of our assets, and, as a REIT, we are not able to operate our managed properties.”). Any failure, inability or unwillingness on the part of our property managers to satisfy their respective obligations under our management agreements, or any change of control, acquisition, wind down or other change in the business operations of our property managers, or adverse developments in our property managers’ business and affairs or financial condition that impacts or impairs their ability to manage our properties efficiently and effectively and in compliance with applicable laws, could have a material adverse effect on our business, results of operations or financial condition.

**We may not be able to complete new investments, and the investments we do complete may not be successful.**

We may not be able to redeploy the proceeds from asset sales into new investments. We may not be able to consummate attractive acquisition opportunities because of market conditions, liquidity constraints, regulatory reasons or other factors. The current low interest rate environment may create difficulties for sourcing new investments, for instance by driving sales prices up.

We face significant competition from other REITs, investment companies, private equity and hedge fund investors, sovereign funds, healthcare operators, lenders, developers and other institutional investors, some of whom may have greater resources or

lower costs of capital than we do. Increased competition makes it more challenging for us to identify and successfully capitalize on opportunities that meet our business goals and could improve the bargaining power of property owners seeking to sell, thereby impeding our investment, acquisition and development activities. A failure to make investments at favorable prices, or to finance acquisitions on commercially favorable terms, could have a material adverse effect on our business, results of operations or financial condition.

We might never realize the anticipated benefits of the investments we do complete. We might encounter unanticipated difficulties and expenditures relating to any investments. Notwithstanding pre-acquisition due diligence, newly acquired properties might require significant management attention or may have unexpected issues. For example, we could acquire a property that contains undisclosed defects in design or construction. In addition, after our acquisition of a property, the market in which the acquired property is located may experience unexpected changes that adversely affect the property's value. The occupancy of properties that we acquire may decline during our ownership, and rents or returns that are in effect or expected at the time a property is acquired may decline. Also, our operating costs for acquired properties may be higher than we anticipate, acquisitions of properties may not yield the returns we expect and, if financed using debt or new equity issuances, may result in stockholder dilution. For these reasons, among others, any acquisitions of additional properties may adversely affect our business, results of operations or financial condition.

**Real estate investments are relatively illiquid.**

Real estate investments are relatively illiquid, and our ability to quickly sell or exchange our properties in response to changes in economic or other conditions is limited. In the event we desire or need to sell any of our properties, the value of those properties and our ability to sell at a price or on terms acceptable to us could be adversely affected by factors including a downturn in the real estate industry or any weakness in the senior housing industry. We cannot assure you that we will recognize the full value of any property that we sell, and our inability to respond quickly to changes in the performance of our investments could adversely affect our business, results of operations or financial condition.

**We are dependent on our operators for the performance of our assets, and, as a REIT, we are not able to operate certain types of managed properties.**

During the year ended December 31, 2019, 98.2% of our NOI from continuing operations was attributable to our managed portfolio. We have engaged third parties to operate all of our managed assets on our behalf. The income generated by our managed properties depends on the ability of our property managers to successfully manage these properties, which is a complex task. Although we have various rights pursuant to our property management agreements, we rely upon our property managers' personnel, expertise, technical resources and information systems, compliance procedures and programs, proprietary information, good faith and judgment to manage our senior housing operations efficiently and effectively. We also rely on our property managers to set appropriate resident fees, to provide accurate property-level financial results for our properties in a timely manner and to otherwise operate our senior housing properties in compliance with the terms of our property management agreements and all applicable laws and regulations. We rely on our property managers to attract and retain skilled management personnel and property level personnel who are responsible for the day-to-day operations of our properties. We have various rights as the property owner under our property management agreements, including various rights to set budget guidelines and to terminate and exercise remedies under those agreements as provided therein. A failure to effectively manage property operating expense, including, without limitation, labor costs and resident referral fees, or significant changes in our property managers' ability to manage our properties efficiently and effectively, could adversely affect the income we receive from our properties and have a material adverse effect on us. Any failure, inability or unwillingness on the part of our property managers to satisfy their respective obligations under our management agreements, or any change of control, acquisition, wind down or other change in the business operations of our property managers, or adverse developments in our property managers' business and affairs or financial condition that impacts or impairs their ability to manage our properties efficiently and effectively and in compliance with applicable laws, could have a material adverse effect on our business, results of operations or financial condition.

While we monitor our property managers' performance, we have limited recourse under our property management agreements to address poor performance other than through exercising our termination rights. Termination may be an unattractive remedy since we may not be able to identify a suitable alternative operator and transitioning management is subject to risks and in some cases we may incur termination fees.

U.S. federal income tax laws generally restrict REITs and their subsidiaries from operating healthcare properties. Accordingly, as a REIT, we are not able to manage AL/MC senior housing properties. Our AL/MC investments were structured to be

compliant with the REIT Investment Diversification and Empowerment Act of 2007 (“RIDEA”), which permits a REIT to lease properties to a TRS if the TRS hires an “eligible independent contractor” (“EIK”) to manage the property. Under this structure, the REIT (i.e., a disregarded subsidiary of New Senior) is the property owner, and it leases the property to the TRS (another subsidiary of New Senior). The REIT receives rent from the TRS, and the TRS is entitled to the income from the properties, less the rent paid to the REIT and a management fee paid to the EIK. In addition, the TRS pays tax on its taxable income. As of February 10, 2020, following the completion of the AL/MC Portfolio Disposition, we no longer own any AL/MC properties, however we may determine to purchase such properties again in the future and hold them in the RIDEA structure discussed above.

In summary, our performance is almost entirely dependent on the abilities and performance of our property managers, and even if we desired to take management control of our properties, due to tax law restrictions we are unable to self-manage certain types of senior housing properties that we have owned in the past and may own again in the future.

**Various factors can result in our managed properties performing poorly, such as weak occupancy or increased expenses.**

Currently, all but one of our properties are owned on a managed basis. Compared to leased properties, which generally provide a steady and predictable cash flow, properties owned on a managed basis are generally subject to more volatility in NOI. This could have an adverse effect on our results of operations and cash flows. In addition, we are required to cover all property-related expenses for our managed portfolio, including maintenance, utilities, taxes, insurance, repairs and capital improvements, which could have an adverse effect on our liquidity.

A failure by our operators to grow or maintain occupancy could adversely affect the NOI generated by our managed properties. Unlike a typical apartment leasing arrangement that involves lease agreements with terms of a year or longer, resident agreements at our senior housing properties generally allow residents to terminate their agreements with 30 days’ notice. In an effort to increase occupancy or avoid a decline in occupancy, our property managers may offer incentives or discounts, which could also have a material adverse effect on our results of operations.

Occupancy levels at our properties may not increase, or may decline, due to a variety of factors, including, without limitation, falling home prices, declining incomes, stagnant home sales, competition from other senior housing developments, reputational issues faced by our operators, a regulatory ban on admissions or forced closure. In addition, the senior housing sector may experience a decline in occupancy due to the state of the national, regional or local economies and the related decision of certain potential residents to elect home care options instead of senior housing. Occupancy levels may also decline due to seasonal contagious illnesses such as influenza. New supply is expected to remain at elevated levels for 2020. This new supply has had, and is expected to continue to have, a negative impact on our portfolio.

In terms of expenses, wages and employee benefits represent a significant part of the expense structure at our properties. AL/MC properties are particularly labor intensive, which makes financial results at those properties particularly susceptible to rising labor costs. We rely on our property managers to attract and retain skilled management personnel and property level personnel who are responsible for the day-to-day operations of our properties, but we are responsible for the payroll expense of property-level employees (as well as the properties’ other operating costs). Our property managers may be required to pay increased compensation or offer other incentives to retain key personnel and other employees. In particular, the market for qualified nurses and healthcare professionals is highly competitive. Periodic and geographic area shortages of nurses or other trained personnel may require our property managers to increase the wages and benefits offered to their employees in order to attract and retain these personnel or to hire temporary personnel, which are generally more expensive than regular employees. In addition, certain states have recently increased or proposed to increase the minimum wage, which could increase our property operating expenses and adversely affect our results of operations. Changes in minimum wage laws can have an impact beyond the expense of minimum wage workers, because an increase in the minimum wage can result in an increase in wages for workers who are relatively close to the minimum wage. In addition to pressure from wages, employee benefits costs, including employee health insurance and workers’ compensation insurance costs, have materially increased in recent years. Increasing employee health and workers’ compensation insurance costs may materially and negatively affect the NOI of our properties. We cannot assure you that labor costs at our properties will not increase or that any increase will be matched by corresponding increases in rates charged to residents. Any significant failure by our property managers to control labor costs or to pass on increased labor costs to residents through rate increases could have a material adverse effect on our business, financial condition and results of operations.

Property-level insurance coverage, in particular property and casualty insurance and general and professional liability insurance, is also a significant expense for us and is managed for us by our property managers. We have seen significant

increases in costs in recent years, due to claims data and a general tightening of the insurance markets, and the failure by or inability of our property managers to control the rising costs of insurance could have a material adverse effect on our business, financial condition and results of operations.

**We and our operators rely on information technology in our operations, and any material failure, inadequacy, interruption or breach of that technology could harm our business.**

We and our operators rely on information technology networks and systems to process, transmit and store electronic information and to manage or support a variety of our business processes, including financial transactions and maintenance of records, which may include personal identifying information of the residents at our properties. We rely on commercially available systems, software, tools and monitoring to provide security for processing, transmitting and storing this confidential information, such as individually identifiable information relating to financial accounts. Although we and our operators have taken steps to protect the security of the data maintained in our information systems, it is possible that such security measures will not be able to prevent the systems' improper functioning, or the improper disclosure of personally identifiable information such as in the event of cyber-attacks. Security breaches, including physical or electronic break-ins, computer viruses, attacks by hackers and similar breaches, can create system disruptions, shutdowns or unauthorized disclosure of confidential information. We employ a number of measures to prevent, detect and mitigate these threats; however, there is no guarantee such efforts will be successful in preventing or promptly detecting a cyber-attack. A cybersecurity attack could compromise the confidential information of our employees, our tenant, our vendors and the residents. A successful attack could disrupt and otherwise adversely affect our business operations and financial prospects, damage our reputation and involve significant legal and/or financial liabilities and penalties, including through lawsuits by third-parties. A cybersecurity attack could trigger mandatory self-reporting to the federal Office of Civil Rights with the Department of Health and Human Services and could result in civil fines under the Health Insurance Portability and Accountability Act ("HIPAA"). Any failure to maintain proper function, security and availability of our information systems could interrupt our operations, damage our reputation, subject us to liability claims or regulatory penalties and could materially and adversely affect our business, financial condition and results of operations.

**Our property managers and our tenant may be faced with significant potential litigation and rising insurance costs that not only affect their ability to obtain and maintain adequate liability and other insurance, but also may affect, in the case of our triple net lease property, our tenant's ability to pay its lease payments and generally to fulfill its insurance and indemnification obligations to us.**

In some states, advocacy groups monitor the quality of care at assisted and independent living communities, and these groups have brought litigation against operators. Also, in several instances, private litigation by assisted and independent living community residents or their families have succeeded in winning very large damage awards for alleged neglect or mistreatment and we cannot assure you that we will not be subject to these types of claims. The effect of this litigation and potential litigation has been to, amongst other matters, materially increase the costs of monitoring and reporting quality of care compliance. The cost of liability and medical malpractice insurance has increased and may continue to increase. This may affect the ability of some of our property managers and our tenant to obtain and maintain adequate liability and other insurance and manage their related risk exposures. In addition to causing some of our property managers and our tenant to be unable to fulfill their insurance, indemnification and other obligations to us under their property management agreements or leases and thereby potentially exposing us to those risks, these litigation risks and costs could cause our tenant to become unable to pay rents due to us. Such nonpayment could potentially affect our ability to meet future monetary obligations under our financing arrangements.

**The failure of our operators to comply with laws relating to the operation of our properties may have a material adverse effect on the ability of our tenant to provide services, pay us rent, the profitability of our managed properties and the value of our properties.**

We and our operators are subject to or impacted by extensive, frequently changing federal, state and local laws and regulations. Some of these laws and regulations include: state laws related to patient abuse and neglect; laws protecting consumers against deceptive practices; laws relating to the operation of our properties and how our property managers and our tenant conduct their operations, such as fire, health and safety laws and privacy laws; the Americans with Disabilities Act, the Fair Housing Act, and similar state and local laws; and safety and health standards set by the Occupational Safety and Health Administration. We and our operators expend significant resources to maintain compliance with these laws and regulations, and responding to any allegations of noncompliance would result in the expenditure of significant resources. If we or our operators fail to comply with any applicable legal requirements, or are unable to cure deficiencies, certain sanctions may be imposed and, if imposed, may

materially and adversely affect our tenant's ability to pay its rent, the profitability of our managed properties, the values of our properties, our ability to complete additional acquisitions in the state in which the violation occurred, and our reputation. Further, changes in the regulatory framework could have a material adverse effect on the ability of our tenant to pay us rent (and any such nonpayment could potentially affect our ability to meet future monetary obligations under our financing arrangements), as well as the profitability of, and the values of, our properties.

We and our operators are required to comply with federal and state laws governing the privacy, security, use and disclosure of individually identifiable information, including financial information and protected health information. When one of our communities operates in such a way as to meet the definition of a Covered Entity under HIPAA, we and our operators are required to comply with the HIPAA privacy rule, security standards and standards for electronic healthcare transactions. State laws also govern the privacy of individual health information, and these laws are, in some jurisdictions, more stringent than HIPAA. Other federal and state laws govern the privacy of individually identifiable information. The management of infectious medical waste, including handling, storage, transportation, treatment and disposal, is also subject to regulation under various laws, including federal and state environmental laws. While we are not aware of non-compliance with environmental laws related to infectious medical waste at our senior housing properties, these environmental laws are amended from time to time and we cannot predict when and to what extent liability may arise. In addition, because these environmental laws vary from state to state, expansion of our operations to states where we do not currently operate may subject us to additional restrictions on the manner in which we operate our senior housing properties. If we or our operators fail to comply with applicable federal or state standards, we or they could be subject to civil sanctions and criminal penalties, which could materially and adversely affect our business, financial condition and results of operations.

**Senior housing and healthcare properties are at greater risk for civil lawsuits involving negligent care and breach of duty.**

Senior Housing and healthcare properties are at greater risk for civil lawsuits alleging negligent care and/or breach of duty due to the oversight and care services provided. Such suits can be costly to defend and can negatively impact the reputation of a community, which in turn can have a negative impact on occupancy and operations. Judgements can be significant and could affect our property managers' and our tenant's ability to satisfy their obligations to us. If any of our property managers or our tenant becomes unable to operate our properties, or if our tenant becomes unable to pay its rent because of a judgement, we may experience difficulty in finding a substitute tenant or property manager or selling the affected property for a fair and commercially reasonable price, and the value of an affected property may decline materially.

**Our investments are concentrated in senior housing real estate, and in certain geographic areas.**

To date, our investments have been in the senior housing sector. Any factors that affect real estate and the senior housing industry will have a more pronounced effect on our portfolio relative to a portfolio of more diversified investments. In addition, the geographic concentration of our assets in certain states may result in losses due to our significant exposure to the effects of economic and real estate conditions in those markets. The geographic location of our properties and the percentage of total revenues by geographic location are set forth under Item 1. Business-Our Portfolio of our Form 10-K. As a result of this concentration, a material portion of our portfolios are significantly exposed to the effects of economic and real estate conditions in those particular markets, such as the supply of competing properties, home prices, income levels, the financial condition of our tenant, and general levels of employment and economic activity, which has been, and may continue to be, adversely affected by the recent decline in oil prices. To the extent that weak economic or real estate conditions affect markets in which we have a significant presence more severely than other areas of the country, our financial performance could be negatively impacted. Some or all of these properties could be affected if these regions experience severe weather or natural disasters; delays in obtaining regulatory approvals; delays or decreases in the availability of personnel or services; and/or changes in the regulatory, political or fiscal environment.

**Competition may affect our operators' ability to meet their obligations to us.**

Our property managers compete with other companies on a number of different levels, including: the quality of care provided, reputation, the physical appearance of a property, price and range of services offered, alternatives for healthcare delivery, the supply of competing properties, physicians, staff, referral sources, location, the size and demographics of the population in surrounding areas and the financial condition of our tenant and managers. A property manager's inability to successfully



compete with other companies on one or more of the foregoing levels could adversely affect the senior housing property and materially reduce our property-level NOI.

The healthcare industry is also highly competitive, and our operators may encounter increased competition for residents and patients, including with respect to the scope and quality of care and services provided, reputation and financial condition, physical appearance of the properties, price and location. The operations of our properties depend on the competitiveness and financial viability of the properties. If our managers are unable to successfully compete with other operators and managers by maintaining profitable occupancy and rate levels, their ability to generate income for us may be materially adversely affected. The operations of our triple net lease tenant also depend upon its ability to successfully compete with other operators. If our tenant is unable to successfully compete, its ability to fulfill its obligations to us, including the ability to make rent payments to us, may be materially adversely affected.

**Overbuilding in markets in which our senior housing properties are located could adversely affect our future occupancy rates, operating margins and profitability.**

The senior housing industry generally has limited barriers to entry, and, as a consequence, the development of new senior housing properties could outpace demand. If development outpaces demand for those asset types in the markets in which our properties are located, those markets may become saturated, and we could experience decreased occupancy, reduced operating margins and lower profitability. New supply is expected to remain at elevated levels for 2020 and has had, and is expected to continue to have, a negative impact on our portfolio.

**Our current tenant and any future tenants may be unable or unwilling to satisfy their lease obligations to us, and there can be no assurance that the applicable guarantor of our lease will be able to cover any shortfall or maintain compliance with applicable financial covenants, which may have a material adverse effect on our financial condition, cash flows, results of operations and liquidity.**

Following the Lease Termination, effective as of May 14, 2018, the remaining property in our Other Properties segment (previously in the Triple Net Lease Properties segment) is leased on a triple net basis to a tenant. Rental income from our triple net lease represented 1.8% of our NOI during the year ended December 31, 2019.

Our triple net lease and any triple net leases we may enter into in the future subject us to credit and other risks from our tenant. Any failure by a tenant to effectively conduct its operations or to maintain and improve our properties could adversely affect its business reputation and its ability to attract and retain residents in our properties, which could impair such tenant's ability to generate sufficient income to satisfy its obligations to us. Our tenant has also agreed, and we expect future tenants will also agree, to indemnify, defend and hold us harmless from and against various claims, litigation and liabilities arising in connection with their respective businesses, and we cannot assure you that they will have sufficient assets, income, access to financing and insurance coverage to enable them to satisfy their respective indemnification obligations.

If a tenant is not able to satisfy its obligations to us, we would be entitled, among other remedies, to use any funds of such tenant then held by us and to seek recourse against the guarantor under its guaranty of the applicable lease. The guaranty of the applicable lease subjects us to credit risk from our guarantor. There can be no assurance that a guarantor will have the resources necessary to satisfy its obligations to us under its guaranty of the applicable lease in the event that a tenant fails to satisfy its lease obligations to us in full, which would have a material adverse effect on our financial condition, results of operations, liquidity and ability to make payments on our financings. In addition, a guarantor's obligations to us may be limited to an amount that is less than our damages under the related lease.

We cannot assure you that our tenant and lease guarantor will remain in compliance with any applicable financial covenants, either through the performance of the underlying portfolio or through the use of cash cures, if permitted. A failure to comply with or cure a financial covenant, if applicable, would generally give rise to an event of a default under a lease, and such event of default could result in an event of default under our financing for the applicable property, which could have a material adverse effect on our financial position, cash flows, results of operations and liquidity.

Even if our tenant is current on its obligations to make payments to us, a breach of a non-curable financial covenant applicable to a tenant or guarantor could result in an event of default under the applicable financing, which could have a material adverse effect on our financial position, cash flows, results of operations and liquidity. The failure of our tenant or any of our lease guarantors to comply with the terms of their respective leases, or the termination of any of our leases before the expiration of

the original term (even in the absence of a breach by the tenant), could have a material adverse effect on our financial position, cash flows, results of operations and liquidity.

In addition, we cannot predict whether our tenant will satisfy its obligations to us or renew their leases at the end of the applicable term, and we may agree to voluntarily terminate a lease prior to the end of its stated term.

If there is a default under one or more of our leases, or these leases are not renewed or they are terminated before the expiration of the original term, it may not be feasible to re-lease such properties to a new tenant. There can be no assurance that we would be able to identify a suitable replacement tenant, enter into a lease with a new tenant on terms as favorable to us as the current leases or that we would be able to lease those properties at all.

Upon the termination of any lease, we may decide to sell the properties or to operate such properties on a managed basis. A sale would subject us to reinvestment risk, and owning the properties on a managed basis could be meaningfully less profitable than owning such properties subject to a lease.

Our tenant and guarantor may not be able to satisfy the payments due to us or otherwise comply with the terms of the applicable lease or guaranty, which may result in a tenant or guarantor bankruptcy or insolvency, or a tenant or guarantor might become subject to bankruptcy or insolvency proceedings for other reasons, which could have a material adverse effect on us.

We may be required to fund certain expenses (e.g., real estate taxes and maintenance) to preserve the value of our property, avoid the imposition of liens on a property and/or transition a property to a new tenant. If we cannot transition a leased property to a new tenant, we may take possession of that property, which may expose us to certain successor liabilities. Should such events occur, our revenue and operating cash flow may be adversely affected.

**If any of our properties are found to be contaminated, or if we become involved in any environmental disputes, we could incur substantial liabilities and costs.**

Under federal and state environmental laws and regulations, a current or former owner of real property may be liable for costs related to the investigation, removal and remediation of hazardous or toxic substances or petroleum that are released from or are present at or under, or that are disposed of in connection with such property. Owners of real property may also face other environmental liabilities, including government fines and penalties imposed by regulatory authorities and damages for injuries to persons, property or natural resources. Environmental laws and regulations often impose liability without regard to whether the owner was aware of, or was responsible for, the presence, release or disposal of hazardous or toxic substances or petroleum. In certain circumstances, environmental liability may result from the activities of a current or former operator of the property. Although we are generally indemnified by our property managers and our tenant of our properties for contamination caused by them, these indemnities may not adequately cover all environmental costs.

## **RISKS RELATED TO OUR CCRC PROPERTY AND THE POTENTIAL FUTURE ACQUISITION OF AL/MC, SNF, AND CCRC PROPERTIES (“LICENSED HEALTHCARE PROPERTIES”)**

Following the completion of the AL/MC Portfolio Disposition, we only have one property in our portfolio that has health care components that are licensed by the state and that participates in Medicare and Medicaid. This property is a continuing care retirement community (“CCRC”), which has independent senior housing units, assisting living units, memory care, and skilled nursing facility (“SNF”) beds. We will also have one independent senior housing property that participates in a state Medicaid Waiver Program (the “Waiver Property”). AL/MC, SNF, CCRCs and properties participating in Medicaid Waiver Programs (collectively “Licensed Healthcare Properties”) are subject to unique risks due to their regulated nature.

**Our current Licensed Healthcare Properties and any that we might buy in the future are subject to extensive regulations. Failure to comply, or allegations of failing to comply, could have a material adverse effect on us.**

Various governmental authorities mandate certain physical and operational characteristics of senior housing properties. Changes in laws and regulations relating to these matters may require significant expenditures. Our property management agreements and triple net leases generally require our operators to maintain our properties in compliance with applicable laws and regulations, and we expend resources to monitor their compliance. However, our monitoring efforts may fail to detect weaknesses in our operators’ performance on the clinical and other aspects of their duties, which could expose the operator to the risk of penalties, license suspension or revocation, criminal sanctions and civil litigation. Any such actions, even if

ultimately dismissed or decided in our favor, could have a material adverse effect on our reputation and results of operations. In addition, our operators may neglect maintenance of our properties if they suffer financial distress. In the case of our triple net lease property, we may agree to fund capital expenditures in return for rent increases or other concessions. Our available financial resources or those of our tenant may be insufficient to fund the expenditures required to operate our properties in accordance with applicable laws and regulations. If we fund these expenditures, our tenant's financial resources may be insufficient to satisfy its increased rental payments to us or other incremental obligations. Failure to obtain a license or registration, or loss of a required license or registration, would prevent a property from operating in the manner intended by the property managers or our tenant, which could have a material adverse effect on our property managers' ability to generate income for us or our tenant's ability to make rent payments to us. Any compliance issues could also make it more difficult to obtain or maintain required licenses and registrations.

Licensing, Medicare and Medicaid and other laws may also require some or all of our operators to comply with extensive standards governing their operations and such operations are subject to routine inspections. In addition, certain laws prohibit fraud by senior housing operators and other healthcare communities, including civil and criminal laws that prohibit false claims in Medicare, Medicaid and other programs that regulate patient referrals. In recent years, federal and state governments have devoted increasing resources to monitoring the quality of care at senior housing communities and to anti-fraud investigations in healthcare operations generally. When violations of applicable laws are identified, federal or state authorities may impose civil monetary damages, treble damages, repayment requirements and criminal sanctions. In addition to these penalties, violation of any of these laws may subject our operators to exclusion from participation in any federal or state healthcare program. For example, if an operator is subject to a criminal conviction relating to the delivery of goods or services under the Medicare or Medicaid programs, the operator would be excluded from participation in those programs for five years. These fraud and abuse laws and regulations are complex, and we and our operators do not always have the benefit of significant regulatory or judicial interpretation of these laws and regulations. While we do not believe our operators are in violation of these prohibitions, we cannot assure you that governmental officials charged with the responsibility of enforcing the provisions of these prohibitions will not assert that an operator is in violation of such laws and regulations. Violations of law often result in significant media attention. Healthcare communities may also be subject to license revocation or conditional licensure and exclusion from or conditional Medicare or Medicaid participation. When quality of care deficiencies or improper billing are alleged or identified, various laws, including laws prohibiting patient abuse and neglect, may authorize civil money penalties or fines; the suspension, modification or revocation of a license (which could result in the suspension of operations) or Medicare or Medicaid participation; the suspension or denial of admissions of residents; the removal of residents from properties; the denial of payments in full or in part; the implementation of state oversight, temporary management or receivership; and the imposition of criminal penalties. We, our property managers and our tenant have received inquiries and requests from various government agencies and we have in the past and may in the future receive notices of potential sanctions, and governmental authorities may impose such sanctions from time to time on our properties based on allegations of violations or alleged or actual failures to cure identified deficiencies. If imposed, such sanctions may adversely affect the profitability of managed properties, the ability to maintain managed properties (including properties unrelated to the property in question) in a given state, our ability to continue to engage certain managers and our tenant's ability to pay rents to us (and any such nonpayment could potentially affect our ability to meet future monetary obligations or could trigger an event of default under our financing arrangements). Any such claims could also result in material civil litigation. Federal and state requirements for change in control of healthcare communities, including, as applicable, approvals of the proposed operator for licensure, certificate of need ("CON"), Medicare and Medicaid participation, and the terms of our debt may also limit or delay our ability to find a substitute tenant or property managers. If any of our property managers or our tenant becomes unable to operate our properties, or if our tenant becomes unable to pay its rent because it has violated government regulations or payment laws, we may experience difficulty in finding a substitute tenant or property manager or selling the affected property for a fair and commercially reasonable price, and the value of an affected property may decline materially.

Future changes in government regulation may adversely affect the healthcare industry, including our senior housing properties and healthcare operations, property managers and tenant, and our property managers and our tenant may not achieve and maintain occupancy and rate levels that will enable them to satisfy their obligations to us. Any adverse changes in the regulation of the healthcare industry or the competitiveness of our property managers and our tenant could have a more pronounced effect on us than if we had investments outside the senior housing and healthcare industries.

**The future of the comprehensive healthcare regulation enacted in 2010 on us and our operators cannot accurately be predicted.**

The Health Reform Laws provide states with an increased federal medical assistance percentage under certain conditions, but there is considerable uncertainty regarding the future of the Health Reform Laws. Increased costs imposed on states beginning

in 2020 to pay for Medicaid expansion under the Health Reform Laws could result in a reduction in other healthcare-related spending by states, which could affect our property managers' and tenant's revenue streams, which could materially and adversely affect our business, financial condition and results of operations. In addition, the current presidential administration and certain members of Congress have stated their intent to repeal or make significant changes to the Health Reform Laws, their implementation or their interpretation. Furthermore, on December 14, 2018, a U.S. District Court judge in the Northern District of Texas ruled the individual mandate provisions, and therefore the entirety of the Affordable Care Act, was no longer constitutional after the elimination of the individual mandate penalty in 2019. This ruling has been appealed to the U.S. Court of Appeals for the Fifth Circuit, and will likely be appealed to the United States Supreme Court. Although the Health Reform Laws remain in place currently, we are unable to predict the final outcome of legislative or legal challenges to the Health Reform Laws and their potential impact on our business, financial condition and results of operations.

**The impact of Healthy Adult Opportunity Medicaid demonstration initiative authorized in 2020 on us and our operators cannot be accurately predicted.**

On January 30, 2020, CMS announce the Healthy Adult Opportunity demonstration initiative, which will allow states the opportunity to apply for approval to waive certain requirements of State Medicaid programs and to change benefit packages. There is considerable uncertainty regarding how this initiative will affect state Medicaid programs. Changes under this initiative could result in a reduction in rates, other healthcare-related spending by states, and changes to eligibility, which could affect our property managers' and tenant's revenue streams, which could materially and adversely affect our business, financial condition and results of operations.

**Transfers of healthcare properties may require regulatory approvals, and these properties may not have efficient alternative uses.**

Transfers of healthcare properties to successor operators frequently are subject to regulatory approvals or notifications, including, but not limited to, change of ownership approvals under a CON or determination of need laws, state licensure laws, Medicare and Medicaid provider arrangements that are not required for transfers of other types of real estate. The replacement of a healthcare property operator could be delayed by the approval process of any federal, state or local agency necessary for the transfer of the property or the replacement of the operator licensed to manage the property, whether as a result of regulatory issues identified elsewhere in this report or otherwise. Alternatively, given the specialized nature of our properties, we may be required to spend substantial time and funds to adapt these properties to other uses. If we are unable to timely transfer properties to successor operators or find efficient alternative uses, our revenue and operations may be adversely affected.

**Changes in reimbursement rates, payment rates or methods of payment from government and other third-party payors, including Medicaid and Medicare, could have a material adverse effect on us and our operators.**

Certain of our operators rely on reimbursement from third-party payors, including the Medicare and Medicaid programs. Medicare and Medicaid programs, as well as numerous private insurance and managed care plans, generally require participating providers to accept government-determined reimbursement levels as payment in full for services rendered, without regard to the facility's charges. Changes in the reimbursement rate or methods of payment from third-party payors, including Medicare and Medicaid, or the implementation of other measures to reduce reimbursements for services provided by our property managers or our tenant, could result in a substantial reduction in our and our tenant's revenues. In addition, the implementation of the Patient Driven Payment Model which revises the payment classification system for therapy services in skilled nursing facilities, may impact our tenant by revising the classifications of certain patients.

Additionally, revenue under third-party payor agreements can change after examination and retroactive adjustment by payors during the claims settlement processes or as a result of post-payment audits. Payors may disallow requests for reimbursement based on determinations that certain costs are not reimbursable or reasonable or because additional documentation is necessary or because certain services were not covered or were not medically necessary. We cannot assure you that our operators who currently depend on governmental or private payor reimbursement will be adequately reimbursed for the services they provide. Significant limits by governmental and private third-party payors on the scope of services reimbursed or on reimbursement rates and fees, whether from legislation, administrative actions or private payor efforts, could have a material adverse effect on liquidity, financial condition and results of operations, which could affect adversely their ability to comply with the terms of our leases and have a material adverse effect on us.

## **RISKS RELATED TO OUR TAXATION AS A REIT**

### **Our failure to qualify as a REIT would result in higher taxes and reduced cash available for distribution to our stockholders.**

We are organized and conduct our operations to qualify as a REIT for U.S. federal income tax purposes. Our ability to satisfy the REIT asset tests depends upon our analysis of the fair market values of our assets, some of which are not susceptible to a precise determination, and for which we do not obtain independent appraisals. Our compliance with the REIT income and quarterly asset requirements also depends upon our ability to successfully manage the composition of our income and assets on an ongoing basis. Moreover, the proper classification of one or more of our investments may be uncertain in some circumstances, which could affect the application of the REIT qualification requirements. Accordingly, there can be no assurance that the Internal Revenue Service will not contend that our investments violate the REIT requirements.

If we were to fail to qualify as a REIT in any taxable year, we would be subject to U.S. federal income tax, including any applicable alternative minimum tax, on our taxable income at regular corporate rates and distributions to stockholders would not be deductible by us in computing our taxable income. Any such corporate tax liability could be substantial and would reduce the amount of cash available for distribution to our stockholders, which in turn could have an adverse impact on the value of, and trading prices for, our stock. Unless entitled to relief under certain provisions of the Code, we also would be disqualified from taxation as a REIT for the four taxable years following the year during which we initially ceased to qualify as a REIT.

### **Drive Shack's failure to qualify as a REIT could cause us to lose our REIT status.**

If Drive Shack failed to qualify as a REIT for a taxable year ending on or before December 31, 2015, the rule against re-electing REIT status following a loss of such status could also apply to us if we were treated as a successor to Drive Shack for U.S. federal income tax purposes, which could cause us to fail to qualify for taxation as a REIT for our 2019 and/or earlier years. Although Drive Shack has provided (i) a representation in the Separation and Distribution Agreement that it had no knowledge of any fact or circumstance that would cause us to fail to qualify as a REIT and (ii) a covenant in the Separation and Distribution Agreement to use its reasonable best efforts to maintain its REIT status for each of Drive Shack's taxable years ending on or before 2015 (unless Drive Shack obtains an opinion from a nationally recognized tax counsel or a private letter ruling from the IRS to the effect that Drive Shack's failure to maintain its REIT status will not cause us to fail to qualify as a REIT under the successor REIT rule referred to above), no assurance can be given that such representation and covenant would prevent us from failing to qualify as a REIT. In the event of a breach of this covenant, we may be able to seek damages from Drive Shack, but there can be no assurance that such damages, if any, would appropriately compensate us. In addition, if Drive Shack were to fail to qualify as a REIT despite its reasonable best efforts, we would have no claim against Drive Shack.

### **Our failure to continue to qualify as a REIT would cause our stock to be delisted from the NYSE.**

The NYSE requires, as a condition to the continued listing of our shares, that we maintain our REIT status. Consequently, if we fail to maintain our REIT status, our shares would promptly be delisted from the NYSE, which would significantly decrease the trading activity in our shares and make it more difficult to raise equity financing or complete acquisitions in the future.

If we were delisted as a result of losing our REIT status and desired to relist our shares on the NYSE, we would have to reapply to the NYSE to be listed as a domestic corporation. As the NYSE's listing standards for REITs are less onerous than its standards for domestic corporations, we might not be able to satisfy the NYSE's listing standards for a domestic corporation. As a result, if we were delisted from the NYSE, we might not be able to relist as a domestic corporation, in which case our shares could not trade on the NYSE.

### **Qualifying as a REIT involves highly technical and complex provisions of the Code.**

Qualification as a REIT involves the application of highly technical and complex Code provisions for which only limited judicial and administrative authorities exist. Even a technical or inadvertent violation could jeopardize our REIT qualification. Our qualification as a REIT will depend on our satisfaction of certain asset, income, organizational, distribution, stockholder ownership and other requirements on a continuing basis. Compliance with these requirements must be carefully monitored, and there can be no assurance that we will be able to successfully monitor our compliance.

**Dividends payable by REITs do not qualify for the reduced tax rates available for some “qualified dividends.”**

Dividends payable to domestic stockholders that are individuals, trusts and estates are generally taxed at reduced tax rates applicable to “qualified dividends.” Dividends payable by REITs, however, generally are not eligible for those reduced rates. The more favorable rates applicable to regular corporate dividends could cause investors who are individuals, trusts and estates to perceive investments in REITs to be relatively less attractive than investments in the stocks of non-REIT corporations that pay dividends, which could adversely affect the value of the stock of REITs, including our common stock. In addition, the relative attractiveness of real estate in general may be adversely affected by the favorable tax treatment given to non-REIT corporate dividends, which could affect the value of our real estate assets negatively.

**We may be unable to pay sufficient distributions to our stockholders to satisfy the REIT distribution requirements, and such requirements could adversely affect our liquidity and our ability to execute our business plan.**

We generally must distribute at least 90% of our REIT taxable income annually, excluding any net capital gain, in order for corporate income tax not to apply to earnings that we distribute. To qualify for the tax benefits accorded to REITs, we intend to make distributions to our stockholders in amounts such that we distribute an amount at least equal to all or substantially all of our REIT taxable income each year, subject to certain adjustments. However, differences in timing between the recognition of taxable income and the actual receipt of cash could cause us to fail to meet, or could require us to sell assets, borrow funds on a short-term or long-term basis or take other disadvantageous actions to meet, the 90% distribution requirement of the Code. Certain of our assets may generate substantial mismatches between taxable income and available cash. As a result, the requirement to distribute a substantial portion of our REIT taxable income could cause us to, without limitation: (i) sell assets in adverse market conditions; (ii) borrow on unfavorable terms; (iii) distribute amounts that would otherwise be invested in future acquisitions, capital expenditures or repayment of debt; or (iv) make taxable distributions of our capital stock or debt securities in order to comply with REIT requirements. Further, amounts distributed will not be available to fund investment activities. If we fail to obtain debt or equity capital in the future, it could limit our ability to satisfy our liquidity needs, which could adversely affect the value of our common stock.

**The stock ownership limit imposed by the Code on REITs and our certificate of incorporation may inhibit market activity in our stock and restrict our business combination opportunities.**

In order for us to maintain our qualification as a REIT under the Code, not more than 50% in value of our outstanding stock may be owned, directly or indirectly, by five or fewer individuals (as defined in the Code to include certain entities) at any time during the last half of each taxable year after our first taxable year. Our certificate of incorporation, with certain exceptions, authorizes our board of directors to take the actions that are necessary and desirable to preserve our qualification as a REIT. Unless exempted by our board of directors, no person may own more than 9.8% of the aggregate value of our outstanding capital stock. Our board of directors may grant an exemption in its sole discretion, subject to such conditions, representations and undertakings as it may determine in its sole discretion. These ownership limits could delay or prevent a transaction or a change in control that might involve a premium price for our common stock or otherwise be in the best interest of our stockholders.

**Even if we remain qualified as a REIT, we may face other tax liabilities that reduce our cash flow.**

Even if we remain qualified for taxation as a REIT, we may be subject to certain federal, state and local taxes on our income and assets, including taxes on any undistributed income, tax on income from some activities conducted as a result of a foreclosure, and state or local income, property and transfer taxes. Moreover, if a REIT distributes less than the sum of 85% of its ordinary income, 95% of its capital gain net income and any undistributed shortfall from prior year (“Required Distribution”) to its stockholders during any calendar year (including any distributions declared by the last day of the calendar year but paid in the subsequent year), then it is required to pay an excise tax on 4% of any shortfall between the Required Distribution and the amount that was actually distributed. If we are subject to any of these taxes, they would decrease cash available for our operations and distribution to our stockholders. In addition, our TRS will become subject to corporate level income tax at regular rates.

**Complying with REIT requirements may negatively impact our investment returns or cause us to forgo otherwise attractive opportunities, liquidate assets or contribute assets to the TRS.**

To qualify as a REIT for U.S. federal income tax purposes, we must continually satisfy tests concerning, among other things, the sources of our income, the nature and diversification of our assets, the amounts we distribute to our stockholders and the ownership of our stock. As a result of these tests, we may be required to make distributions to stockholders at disadvantageous times or when we do not have funds readily available for distribution, forgo otherwise attractive investment opportunities, liquidate assets in adverse market conditions or contribute assets to a TRS that is subject to regular corporate federal income tax. Our ability to acquire investments will be subject to the applicable REIT qualification tests, and we may have to hold these interests through our TRS, which would negatively impact our returns from these assets. In general, compliance with the REIT requirements may hinder our ability to make and retain certain attractive investments.

**Complying with the REIT requirements may limit our ability to hedge effectively.**

The existing REIT provisions of the Code may substantially limit our ability to hedge our operations because a significant amount of the income from those hedging transactions is likely to be treated as non-qualifying income for purposes of both REIT gross income tests. In addition, we must limit our aggregate income from non-qualified hedging transactions, from our provision of services and from other non-qualifying sources, to less than 5% of our annual gross income (determined without regard to gross income from qualified hedging transactions). As a result, we may have to limit our use of certain hedging techniques or implement those hedges through total return swaps. This could result in greater risks associated with changes in interest rates than we would otherwise want to incur or could increase the cost of our hedging activities. If we fail to comply with these limitations, we could lose our REIT qualification for U.S. federal income tax purposes, unless our failure was due to reasonable cause, and not due to willful neglect, and we meet certain other technical requirements. Even if our failure were due to reasonable cause, we might incur a penalty tax.

**Distributions to tax-exempt investors may be classified as unrelated business taxable income.**

An investor that is a tax-exempt organization for U.S. federal income tax purposes and therefore generally exempt from U.S. federal income taxation may nevertheless be subject to tax on its “unrelated business taxable income.” Neither ordinary nor capital gain distributions with respect to our stock nor gain from the sale of stock should generally constitute unrelated business taxable income to a tax-exempt investor. However, there are certain exceptions to this rule. In particular:

- part of the income and gain recognized by certain qualified employee pension trusts with respect to our stock may be treated as unrelated business taxable income if shares of our stock are predominantly held by qualified employee pension trusts, and we are required to rely on a special look-through rule for purposes of meeting one of the REIT ownership tests, and we are not operated in a manner to avoid treatment of such income or gain as unrelated business taxable income; and
- part of the income and gain recognized by a tax-exempt investor with respect to our stock would constitute unrelated business taxable income if the investor incurs debt in order to acquire the stock.

**The tax on prohibited transactions will limit our ability to engage in certain transactions which could be treated as prohibited transactions for U.S. federal income tax purposes.**

Net income that we derive from a prohibited transaction is subject to a 100% tax. The term “prohibited transaction” generally includes a sale or other disposition of property that is held primarily for sale to customers in the ordinary course of our trade or business. We might be subject to this tax if we were to dispose of our property in a manner that was treated as a prohibited transaction for U.S. federal income tax purposes.

We generally intend to conduct our operations so that no significant asset that we own (or are treated as owning) will be treated as, or as having been, held for sale to customers, and that a sale of any such asset will not be treated as having been in the ordinary course of our business. As a result, we may choose not to engage in certain sales at the REIT level due to the risk of prohibited transaction treatment, even though the sales might otherwise be beneficial to us. In addition, whether property is held “primarily for sale to customers in the ordinary course of a trade or business” depends on the particular facts and circumstances. No assurance can be given that any property that we sell will not be treated as property held for sale to customers, or that we can comply with certain safe-harbor provisions of the Code that would prevent such treatment as a prohibited transaction. The

100% prohibited transaction tax does not apply to gains from the sale of property that is held through a TRS or other taxable corporation, although such income will be subject to tax in the hands of the corporation at regular corporate rates.

**Liquidation of assets may jeopardize our REIT qualification or create additional tax liability for us.**

To qualify as a REIT, we must comply with requirements regarding the composition of our assets and our sources of income. If we are compelled to liquidate our investments to repay obligations to our lenders, we may be unable to comply with these requirements, ultimately jeopardizing our qualification as a REIT, or we may be subject to a 100% tax on any resultant gain if we sell assets that are treated as dealer property or inventory.

**The lease of our properties to a TRS is subject to special requirements.**

Under the provisions of RIDEA, we currently lease certain “qualified healthcare properties” (which generally include assisted living properties and certain independent living properties) to our TRS (or a disregarded entity owned by a TRS). The TRS, in turn, contracts with a third party operator to manage the healthcare operations at these properties. The rents paid by the TRS in this structure will be treated as qualifying rents from real property for purposes of the REIT requirements only if (i) they are paid pursuant to an arm’s-length lease of a qualified healthcare property and (ii) the operator qualifies as an “eligible independent contractor” with respect to the property. An operator will qualify as an eligible independent contractor if it meets certain ownership tests with respect to us, and if, at the time the operator enters into the property management agreement, the operator is actively engaged in the trade or business of operating qualified healthcare properties for any person who is not a related person to us or the TRS. If any of the above conditions were not satisfied, then the rents would not be considered income from a qualifying source for purposes of the REIT rules, which could cause us to incur penalty taxes or to fail to qualify as a REIT.

**Changes to U.S. federal income tax laws could materially and adversely affect us and our stockholders.**

The present U.S. federal income tax treatment of REITs and their stockholders may be modified, possibly with retroactive effect, by legislative, judicial or administrative action at any time, which could affect the U.S. federal income tax treatment of an investment in our shares. The U.S. federal income tax rules, including those dealing with REITs, are constantly under review by persons involved in the legislative process, the IRS and the U.S. Treasury Department, which results in statutory changes as well as frequent revisions to regulations and interpretations.

The Tax Cuts and Jobs Act (the “Tax Act”), which was enacted in 2017, made substantial changes to the Internal Revenue Code. Among those changes are a significant permanent reduction in the generally applicable corporate tax rate, changes in the taxation of individuals and other non-corporate taxpayers that generally but not universally reduce their taxes on a temporary basis subject to “sunset” provisions, the elimination or modification of various currently allowed deductions (including substantial limitations on the deductibility of interest and, in the case of individuals, the deduction for personal state and local taxes), certain additional limitations on the deduction of net operating losses and preferential rates of taxation on most ordinary REIT dividends and certain business income derived by non-corporate taxpayers in comparison to other ordinary income recognized by such taxpayers. The effect of these, and the many other changes in the Tax Act remain highly uncertain both in terms of their direct effect on the taxation of an investment in our common stock and their indirect effect on the value of our assets or market conditions generally. Furthermore, many of the provisions of the Tax Act still require guidance through the issuance of Treasury regulations in order to assess their effect. There may be a substantial delay before such regulations are promulgated, increasing the uncertainty as to the ultimate effect of the statutory amendments on us. There may also be technical corrections legislation proposed with respect to the Tax Act, the effect of which cannot be predicted and may be adverse to us or our stockholders.

**RISKS RELATED TO OUR COMMON STOCK**

**We have not established a minimum distribution payment level, and we cannot assure you of our ability to pay any distributions in the future.**

Our cash flows from operating activities, less capital expenditures and principal payments, have been, and continue to be, less than the amount of distributions to our stockholders. There can be no assurance that we will pay cash dividends in an amount



consistent with prior quarters. Any difference between the amount of any future dividend and the amount of dividends in prior quarters could be material, and there can be no assurance that our board will declare any dividend at all.

We cannot assure you that we will be able to successfully operate our business, execute our investment strategy or generate sufficient liquidity to make or sustain distributions to our stockholders. Our ability to make distributions to our stockholders depends, in part, on the liquidity we generate on a recurring basis as well as the liquidity generated from episodic asset sales. The liquidity we generate on a recurring basis, which is generally equal to our cash flows from operating activities, less capital expenditures and principal payments on our debt, has consistently been less than the amount of distributions to our stockholders in prior quarters. We have funded the shortfall using cash on hand. A portion of that amount is held in operating accounts used to fund expenses at our managed properties and, therefore, may not be available for distribution to stockholders. For further information about factors that could affect our liquidity, see Part I, Item 7 “Management’s Discussion and Analysis of Financial Condition and Results of Operations-Liquidity and Capital Resources” and Item 7A3, “Quantitative and Qualitative Disclosures About Market Risk.”

In the case of any future dividend, we may, but are not obligated to, fund the shortfall described above using cash generated from asset sales, but there can be no assurance that we will have such sources of cash or other potential sources of cash from non-operating activities. See “Real estate investments are relatively illiquid,” and “The tax on prohibited transactions will limit our ability to engage in certain transactions which would be treated as prohibited transactions for U.S. federal income tax purposes.” Moreover, we may decide to use cash generated from asset sales for other corporate purposes, such as new investments or capital expenditures. A failure to deploy the proceeds of asset sales into investments with an adequate cash yield could exacerbate the shortfall while increasing our reliance on liquidity generated other than through operations to fund distributions, which could further impair our ability to make distributions at the current level or even at a lower level. The reduction in the amount of any future dividend could be material.

Furthermore, while we are required to make distributions in order to maintain our REIT status (see “We may be unable to generate sufficient revenue from operations to pay our operating expenses and to pay distributions to our stockholders.”), we may elect not to maintain our REIT status, in which case we would no longer be required to make such distributions. Moreover, even if we do elect to maintain our REIT status, we may elect to comply with the applicable requirements by, after completing various procedural steps, distributing, under certain circumstances, a portion of the required amount in the form of shares of our common stock in lieu of cash. If we elect not to maintain our REIT status or to satisfy any required distributions in shares of common stock in lieu of cash, such action could negatively affect our business and financial condition as well as the price of our common stock. No assurance can be given that we will pay any dividends on shares of our common stock in the future.

**There can be no assurance that the market for our stock will provide you with adequate liquidity, which may make it difficult for you to sell the common stock when you want or at prices you find attractive.**

The market price of our common stock may fluctuate widely, depending upon many factors, some of which may be beyond our control. These factors include, without limitation:

- a shift in our investor base;
- our quarterly or annual earnings, or those of other comparable companies;
- actual or anticipated fluctuations in our operating results;
- our dependence on our property managers and tenant to operate our properties successfully and in compliance with the terms of our agreements with them, applicable law and the terms of our financings;
- changes in accounting standards, policies, guidance, interpretations or principles;
- announcements by us or our competitors of significant investments, acquisitions or dispositions;
- the failure of securities analysts to cover our common stock;
- changes in earnings estimates by securities analysts or our ability to meet those estimates;
- the operating and stock price performance of other comparable companies;
- overall market fluctuations; and
- general economic conditions.

Stock markets in general have experienced volatility that has often been unrelated to the operating performance of a particular company. These broad market fluctuations may adversely affect the trading price of our common stock.

**Your percentage ownership in our Company may be diluted in the future.**

Your percentage ownership in our Company may be diluted in the future because of equity awards that we expect will be granted to our directors, officers and employees, as well as other equity instruments such as debt and equity financing. Our board of directors has approved an Amended and Restated Nonqualified Stock Option and Incentive Award Plan (the “Plan”) providing for the grant of equity-based awards, including restricted stock, stock options, stock appreciation rights, performance awards and other equity-based and non-equity based awards, in each case to our directors, officers, employees, service providers, consultants and advisors. We have reserved 27,922,570 shares of our common stock for issuance under the Plan and as of December 31, 2019 had 23,098,613 shares remaining available for issuance under the Plan.

**Our outstanding Redeemable Series A Preferred stock as well as any debt, equity or equity-related securities, including additional preferred stock that we may issue in the future, may negatively affect the market price of our common stock.**

As of December 31, 2019, there are issued and outstanding 400,000 shares of Redeemable Series A Preferred Stock. Additionally, we may in the future incur or issue debt or issue equity or equity-related securities. Upon our liquidation, dissolution or winding up, lenders and holders of our debt and holders of our preferred stock, including holders of the outstanding shares of our Redeemable Series A Preferred Stock, would receive a distribution of our available assets before common stockholders. Any future incurrence or issuance of debt would increase our interest cost and could adversely affect our results of operations and cash flows. We are not required to offer any additional equity securities to existing common stockholders on a preemptive basis. Therefore, additional issuances of common stock, directly or through convertible or exchangeable securities (including limited partnership interests in our operating partnership), warrants or options, will dilute the holdings of our existing common stockholders and such issuances, or the perception of such issuances, may reduce the market price of our common stock. Our outstanding Redeemable Series A Preferred Stock provides that, subject to certain exceptions, no dividend or other distribution may be declared, made or paid or set apart for payment upon a class of capital stock ranking junior to or on parity with the Redeemable Series A Preferred Stock. Additionally, any preferred stock issued by us in the future would likely have a preference on distribution payments, periodically or upon liquidation, which could eliminate or otherwise limit our ability to make distributions to common stockholders. Because our decision to incur or issue debt or issue equity or equity-related securities, including additional preferred stock, in the future will depend on market conditions and other factors beyond our control, we cannot predict or estimate the amount, timing, nature or success of our future capital raising efforts. Thus, common stockholders bear the risk that our future incurrence or issuance of debt or issuance of equity or equity-related securities, including additional preferred stock, will adversely affect the market price of our common stock.

**We may in the future choose to pay dividends in our own stock, in which case you could be required to pay income taxes in excess of the cash dividends you receive.**

We may in the future distribute taxable dividends that are payable in cash and shares of our common stock at the election of each stockholder. Taxable stockholders receiving such dividends will be required to include the full amount of the dividend as ordinary income to the extent of our current and accumulated earnings and profits for U.S. federal income tax purposes. As a result, stockholders may be required to pay income taxes with respect to such dividends in excess of the cash dividends received. If a U.S. stockholder sells the stock that it receives as a dividend in order to pay this tax, the sale proceeds may be less than the amount included in income with respect to the dividend, depending on the market price of our stock at the time of the sale. Furthermore, with respect to certain non-U.S. stockholders, we may be required to withhold U.S. tax with respect to such dividends, including in respect of all or a portion of such dividend that is payable in stock. In addition, if a significant number of our stockholders determine to sell shares of our common stock in order to pay taxes owed on dividends, it may put downward pressure on the trading price of our common stock.

In August 2017, the IRS issued guidance authorizing elective cash/stock dividends to be made by public REITs where there is a minimum (of at least 20%) amount of cash that may be paid as part of the dividend, provided that certain requirements are met. It is unclear whether and to what extent we would be able to or choose to pay taxable dividends in cash and stock. No assurance can be given that the IRS will not impose additional requirements in the future with respect to taxable cash/stock dividends, including on a retroactive basis, or assert that the requirements for such taxable cash/stock dividends have not been met.

**An increase in market interest rates may have an adverse effect on the market price of our common stock.**

One of the factors that investors may consider in deciding whether to buy or sell shares of our common stock is our distribution rate as a percentage of our share price relative to market interest rates. If the market price of our common stock is based primarily on the earnings and return that we derive from our investments and income with respect to our investments and our related distributions to stockholders, and not from the market value of the investments themselves, then interest rate fluctuations and capital market conditions will likely affect the market price of our common stock. For instance, if market interest rates rise without an increase in our distribution rate, the market price of our common stock could decrease as potential investors may require a higher distribution yield on our common stock or seek other securities paying higher distributions or interest. In addition, rising interest rates would result in increased interest expense on our floating rate debt, thereby adversely affecting cash flow and our ability to service our indebtedness and pay distributions.

In addition, we have loans, derivative contracts, and other financial instruments with terms that are benchmarked to LIBOR, which is expected to be discontinued at the end of 2021. It is unclear whether new methods of calculating LIBOR will be established such that it continues to exist after 2021 or whether LIBOR will be replaced by alternative reference rates. Certain of our newer loans and financial instruments have alternative LIBOR provisions which give our lenders substantial flexibility in setting alternative rates if and when LIBOR is discontinued. It is not possible to predict the effect of these changes, other reforms or the establishment of alternative reference rates and their impact on the market for or value of any LIBOR-linked securities, loans, derivatives and other financial obligations or extensions of credit held by or due to us or on our overall financial condition or results of operations.

**Provisions in our certificate of incorporation and bylaws and of Delaware law may prevent or delay an acquisition of our company, which could decrease the trading price of our common stock.**

Our certificate of incorporation, bylaws and Delaware law contain provisions that are intended to deter coercive takeover practices and inadequate takeover bids by making such practices or bids unacceptably expensive to the raider and to encourage prospective acquirers to negotiate with our board of directors rather than to attempt a hostile takeover. These provisions include, among others:

- a classified board of directors with staggered three-year terms;
- amendment of provisions in our certificate of incorporation and bylaws regarding the election of directors, classes of directors, the term of office of directors, the filling of director vacancies and the resignation and removal of directors only upon the affirmative vote of at least 80% of the then issued and outstanding shares of our capital stock entitled to vote thereon;
- amendment of provisions in our certificate of incorporation regarding corporate opportunity only upon the affirmative vote of at least 80% of the then issued and outstanding shares of our capital stock entitled to vote thereon;
- removal of directors only for cause and only with the affirmative vote of at least 80% of the then issued and outstanding shares of our capital stock entitled to vote in the election of directors;
- our board of directors to determine the powers, preferences and rights of our preferred stock and to issue such preferred stock without stockholder approval;
- advance notice requirements applicable to stockholders for director nominations and actions to be taken at annual meetings; and
- a prohibition, in our certificate of incorporation, stating that no holder of shares of our common stock will have cumulative voting rights in the election of directors, which means that the holders of a majority of the issued and outstanding shares of common stock can elect all the directors standing for election.

Public stockholders who might desire to participate in these types of transactions may not have an opportunity to do so, even if the transaction is considered favorable to stockholders. These anti-takeover provisions could substantially impede the ability of public stockholders to benefit from a change in control or a change in our management and board of directors and, as a result, may adversely affect the market price of our common stock and stockholders' ability to realize any potential change of control premium.

## **ERISA may restrict investments by plans in our common stock.**

A plan fiduciary considering an investment in our common stock should consider, among other things, whether such an investment is consistent with the fiduciary obligations under the Employee Retirement Income Security Act of 1974, as amended (“ERISA”), including whether such investment might constitute or give rise to a prohibited transaction under ERISA, the Code or any substantially similar federal, state or local law and, if so, whether an exemption from such prohibited transaction rules is available.

## **ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.

## **ITEM 2. PROPERTIES**

Our direct investments in senior housing are described under “Business - Our Portfolio.”

We lease our principal executive and administrative offices located at 55 West 46th St, Suite 2204, New York, New York, 10036.

We maintain our properties in good condition and believe that our current facilities are adequate to meet the present needs of our business. We do not believe any individual property is material to our financial condition or results of operations.

## **ITEM 3. LEGAL PROCEEDINGS**

We are and may become involved in legal proceedings, including regulatory investigations and inquiries, in the ordinary course of our business. Although we are unable to predict with certainty the eventual outcome of any litigation, regulatory investigation or inquiry, in the opinion of management, we do not expect our current and any threatened legal proceedings to have a material adverse effect on our financial position or results of operations. Given the inherent unpredictability of these types of proceedings, however, it is possible that future adverse outcomes could have a material adverse effect on our financial results.

## **ITEM 4. MINE SAFETY DISCLOSURES**

None.

## **EXECUTIVE OFFICERS OF THE REGISTRANT**

The current executive officers of the Company, as of February 1, 2020, are listed below.

| <b>Name</b>     | <b>Age</b> | <b>Current Position</b>  |
|-----------------|------------|--|
| Susan L. Givens | 43         | Chief Executive Officer  |
| Lori B. Marino  | 45         | Executive Vice President, General Counsel and Corporate Secretary                      |
| Bhairav Patel   | 41         | Executive Vice President of Finance and Accounting and Interim Chief Financial Officer |

**Susan L. Givens** was appointed Chief Executive Officer and a director of the Company in October 2014, which included serving as the Chief Executive Officer of the Company while the Company was externally managed by the Fortress from 2014 through the Internalization. Ms. Givens has nearly 20 years of private equity, capital markets, mergers and acquisitions, general management and finance experience. Prior to her current appointment, Ms. Givens was a Managing Director in the Private Equity group at Fortress Investment Group, where she served from 2001 to 2014. While at the Fortress she also served as the Chief Financial Officer and Treasurer of New Residential Investment Corp., and was responsible for various real estate, healthcare, financial services, infrastructure and leisure investments during her tenure. In addition, Ms. Givens was also responsible for overseeing equity capital markets transactions in the Fortress’ Private Equity group. Prior to joining the Fortress, she held various private equity and investment banking roles at Seaport Capital and Deutsche Bank in New York and

London. Ms. Givens is a member of the Advisory Board of Governors and the Audit & Investment Committee of NAREIT. She is also a member of The Real Estate Roundtable.

**Lori B. Marino** has served as the Executive Vice President, General Counsel and Secretary of the Company since April 2019. Prior to joining the Company, Ms. Marino served as Vice President, Deputy General Counsel & Secretary at ITT Inc., a publicly-traded global multi-industrial manufacturer, from 2016 to 2019 and as Vice President, Chief Corporate Counsel & Secretary from 2013 to 2016. Prior to that, she held various positions from 2007 through 2012 at Medco Health Solutions, Inc., most recently as Vice President, Assistant General Counsel and Assistant Secretary. She began her career as a corporate associate at the law firm of Cravath, Swaine & Moore LLP in New York.

**Bhairav Patel** has served as the Executive Vice President of Finance and Accounting since January 2019 and as the interim Chief Financial Officer since October 2019. Mr. Patel previously served as a Managing Director at Fortress from 2014 to 2018. Mr. Patel joined Fortress in 2007 and has served in various capacities within the corporate accounting and finance divisions, including as head of Fortress' financial planning and analysis group. Prior to joining Fortress, Mr. Patel served as an accounting manager at GSC Group, a credit-based alternative investment manager. Mr. Patel is also a Certified Public Accountant.

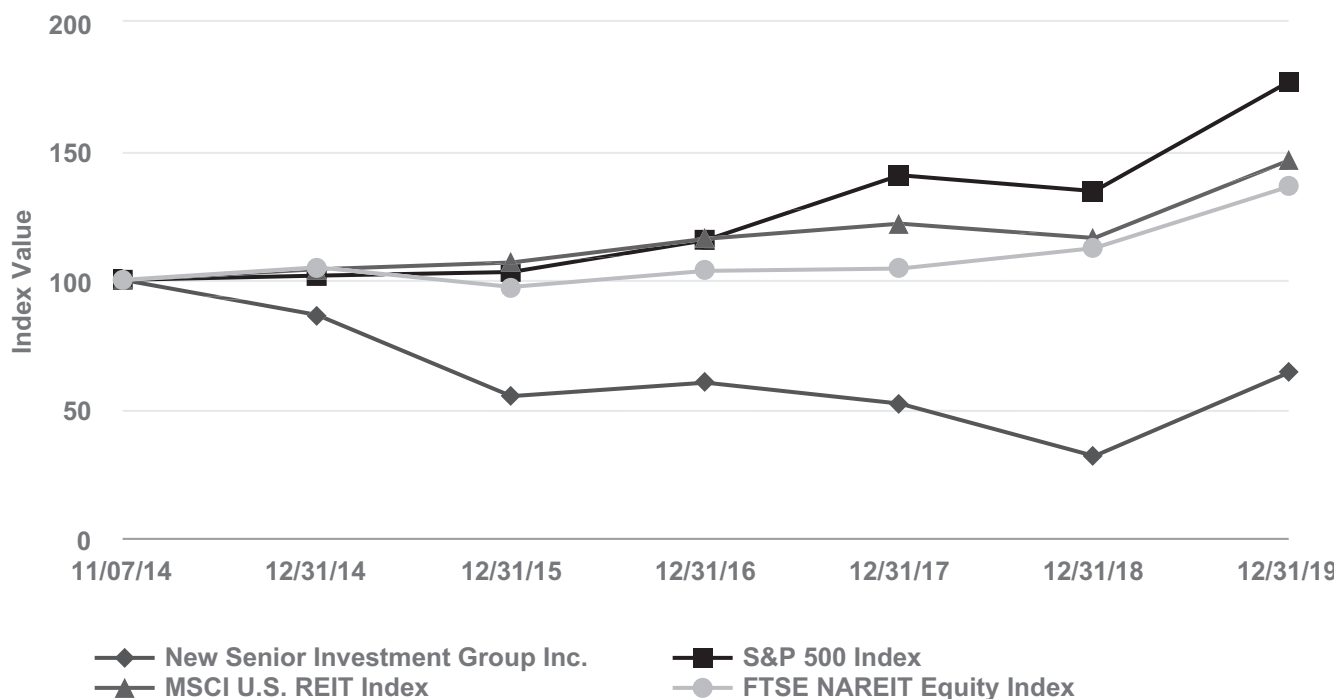
## PART II

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

We have one class of common stock which trades on the NYSE under the trading symbol "SNR". On February 21, 2020, the closing sale price for our common stock, as reported on the NYSE, was \$8.29 and there were approximately 26 stockholders of record. This figure does not reflect the beneficial ownership of shares held in nominee name.

#### PERFORMANCE GRAPH

The following graph compares the cumulative total return for our shares (stock price change plus reinvested dividends) with the comparable return of three indices: S&P 500 Index, MSCI US REIT Index and FTSE NAREIT Equity Index. The graph assumes an investment of \$100 in our shares and in each of the indices on November 7, 2014, and that all dividends were reinvested. The past performance of our shares is not an indication of future performance.



| Index                            | Period Ending |          |          |          |          |          |          |
|----------------------------------|---------------|----------|----------|----------|----------|----------|----------|
|                                  | 11/07/14      | 12/31/14 | 12/31/15 | 12/31/16 | 12/31/17 | 12/31/18 | 12/31/19 |
| New Senior Investment Group Inc. | 100.00        | 86.42    | 54.93    | 60.17    | 52.03    | 31.72    | 64.02    |
| S&P 500 Index                    | 100.00        | 101.64   | 103.05   | 115.38   | 140.56   | 134.40   | 176.72   |
| MSCI US REIT Index               | 100.00        | 104.12   | 106.74   | 115.92   | 121.80   | 116.23   | 146.26   |
| FTSE NAREIT Equity Index         | 100.00        | 104.86   | 97.26    | 103.49   | 104.39   | 112.31   | 136.12   |

#### Equity Compensation Plans Not Approved by Security Holders

None.

## ITEM 6. SELECTED FINANCIAL DATA

The financial data as of and for the years ended December 31, 2019, 2018 and 2017 has been derived from our audited financial statements for those dates included elsewhere in this Annual Report on Form 10-K. The financial data for the years ended December 31, 2016 and 2015 has been derived from our audited financial statements that are not included in this Annual Report on Form 10-K. The selected financial data provided below should be read in conjunction with “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and our historical consolidated financial statements and related notes.

Operating results for the periods presented are not necessarily indicative of the results that may be expected for any future period. The data should be read in conjunction with the consolidated financial statements, related notes and other financial information included herein.

We have reclassified income and expenses attributable to properties classified as discontinued operations at December 31, 2019 to “Loss from discontinued operations” for all the period presented. See Note 5 – Discontinued Operations to our consolidated financial statements for more information.

### Operating Data

| (dollars in thousands, except share data)                                    | Years Ended December 31, |                     |                   |                    |                    |
|--|--------------------------|---------------------|-------------------|--------------------|--------------------|
|  | 2019                     | 2018                | 2017              | 2016               | 2015               |
| Total revenues   | \$ 345,903               | \$ 323,024          | \$ 324,465        | \$ 345,446         | \$ 267,877         |
| Total expenses   | 375,111                  | 509,792             | 376,229           | 424,897            | 349,239            |
| Income (Loss) before income taxes  | 8,978                    | (146,678)           | 19,999            | (66,095)           | (81,362)           |
| Income tax expense (benefit)   | 210                      | 4,950               | 2,378             | (861)              | (3,655)            |
| Income (Loss) from continuing operations                                     | 8,768                    | (151,628)           | 17,621            | (65,234)           | (77,707)           |
| Loss from discontinued operations  | (6,754)                  | (7,727)             | (5,413)           | (7,015)            | (4,718)            |
| Net income (loss)  | 2,014                    | (159,355)           | 12,208            | (72,249)           | (82,425)           |
| Deemed dividend on redeemable preferred stock                                | (2,407)                  | —                   | —                 | —                  | —                  |
| Net income (loss) attributable to common stockholders                        | <u>\$ (393)</u>          | <u>\$ (159,355)</u> | <u>\$ 12,208</u>  | <u>\$ (72,249)</u> | <u>\$ (82,425)</u> |
| <b>Basic earnings per common share <sup>(A)</sup>:</b>                       |                          |                     |                   |                    |                    |
| Income (Loss) from continuing operations attributable to common stockholders | \$ 0.08                  | \$ (1.85)           | \$ 0.21           | \$ (0.79)          | \$ (1.01)          |
| Discontinued operations  | (0.08)                   | (0.09)              | (0.06)            | (0.09)             | (0.07)             |
| Net income (loss) attributable to common stockholders                        | <u>\$ —</u>              | <u>\$ (1.94)</u>    | <u>\$ 0.15</u>    | <u>\$ (0.88)</u>   | <u>\$ (1.08)</u>   |
| <b>Diluted earnings per common share:</b>                                    |                          |                     |                   |                    |                    |
| Income (Loss) from continuing operations attributable to common stockholders | \$ 0.08                  | \$ (1.85)           | \$ 0.21           | \$ (0.79)          | \$ (1.01)          |
| Discontinued operations  | \$ (0.08)                | \$ (0.09)           | \$ (0.06)         | \$ (0.09)          | \$ (0.07)          |
| Net income (loss) attributable to common stockholders                        | <u>\$ —</u>              | <u>\$ (1.94)</u>    | <u>\$ 0.15</u>    | <u>\$ (0.88)</u>   | <u>\$ (1.08)</u>   |
| Basic  | 82,208,173               | 82,148,869          | 82,145,295        | 82,357,349         | 76,601,161         |
| Diluted  | <u>82,208,173</u>        | <u>82,148,869</u>   | <u>82,741,322</u> | <u>82,357,349</u>  | <u>76,601,161</u>  |
| Dividends declared per share of common stock                                 | <u>\$ 0.52</u>           | <u>\$ 0.78</u>      | <u>\$ 1.04</u>    | <u>\$ 1.04</u>     | <u>\$ 0.75</u>     |

(A) Basic earnings per share (“EPS”) is calculated by dividing net income (loss) attributable to common stockholders by the weighted average number of shares of common stock outstanding. The outstanding shares used to calculate the weighted average basic shares excludes 754,594 restricted stock awards, net of forfeitures, as of December 31, 2019, as those shares were issued but were not vested and therefore, not considered outstanding for purposes of computing basic income (loss) per share. Diluted EPS is computed by dividing net income (loss) attributable to common stockholders by the weighted average number of shares of common stock outstanding plus the additional dilutive effect, if any, of common stock equivalents during each period.

(B) Dilutive share equivalents and options were excluded for the years ended December 31, 2018, 2016 and 2015 as their inclusion would have been anti-dilutive given our loss position.

## Cash Flow Data

| (dollars in thousands)          | Years Ended December 31, |            |           |            |             |
|---------------------------------|--------------------------|------------|-----------|------------|-------------|
|                                 | 2019                     | 2018       | 2017      | 2016       | 2015        |
| Net cash provided by (used in): |                          |            |           |            |             |
| Operating activities            | \$ 75,411                | \$ 121,077 | \$ 60,445 | \$ 102,345 | \$ 76,966   |
| Investing activities            | (15,009)                 | (19,162)   | 319,895   | 2,144      | (1,274,109) |
| Financing activities            | (89,229)                 | (166,744)  | (320,372) | (146,479)  | 1,098,280   |

## Balance Sheet Data

The following table presents data on a consolidated basis including assets and liabilities relating to properties classified as discontinued operations:

| (dollars in thousands)     | December 31, |              |              |              |              |
|----------------------------|--------------|--------------|--------------|--------------|--------------|
|                            | 2019         | 2018         | 2017         | 2016         | 2015         |
| Total assets               | \$ 2,194,709 | \$ 2,286,258 | \$ 2,508,027 | \$ 2,821,728 | \$ 3,017,459 |
| Total debt, net            | 1,845,727    | 1,884,882    | 1,907,928    | 2,130,387    | 2,151,317    |
| Total liabilities          | 1,917,808    | 1,963,806    | 2,002,142    | 2,242,833    | 2,250,134    |
| Redeemable preferred stock | 40,506       | 40,000       | —            | —            | —            |
| Total equity               | 236,395      | 282,452      | 505,885      | 578,895      | 767,325      |

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's discussion and analysis of financial condition and results of operations is intended to help the reader understand the results of operations and financial condition of New Senior. The following should be read in conjunction with the consolidated financial statements and notes thereto included within this Annual Report on Form 10-K. This discussion contains forward-looking statements that are subject to known and unknown risks and uncertainties. Actual results and the timing of events may differ significantly from those expressed or implied in such forward-looking statements due to a number of factors, including those included in Part I, Item 1A "Risk Factors."

## OVERVIEW

### Our Business

As of December 31, 2019, we were a REIT with a portfolio of 131 senior housing properties located across the United States. We believe that we are the only REIT focused solely on senior housing and we are one of the largest owners of senior housing properties. We are listed on the NYSE under the symbol "SNR" and are headquartered in New York, New York. Subsequent to year end, we completed the AL/MC Portfolio Disposition and our portfolio is now consisted of 103 properties.

We conduct our business through two reportable segments, Managed IL Properties, and Other Properties. See our consolidated financial statements and the related notes included in Part II, Item 8.

### Recent Developments

On February 10, 2020, we completed the sale of all 28 AL/MC senior living facilities to affiliates of ReNew REIT for a gross sale price of \$385 million.

In conjunction with the AL/MC Portfolio Disposition, we repaid existing loan agreements and entered into a new financing for \$270 million which is secured by 14 managed IL properties. We also entered into an amended and restated \$125 million Revolver secured by nine managed IL assets. The maturity of the Revolver has been extended to February 2024, compared to the previous maturity date in December 2021. The Revolver borrowing capacity may be increased from \$125 million to \$500 million, subject to customary terms and conditions.



As a result of these refinancing initiatives, the Company's weighted average debt maturity increases from four years to over six years. The Company has no significant near-term debt maturities until 2025.

## **MARKET CONSIDERATIONS**

Senior housing is a \$300 billion market, and ownership of senior housing assets is highly fragmented. Given these industry fundamentals and compelling demographics that we expect will drive increased demand for senior housing, we believe the senior housing industry could present attractive investment opportunities. However, increased competition from other buyers of senior housing assets, as well as liquidity constraints and other factors, could impair our ability to source attractive investment opportunities within the senior housing industry and thus to seek investments in the broader healthcare industry. There can be no assurance that any investments we may make will be successful, and investments in asset classes other than senior housing could involve additional risks and uncertainties.

According to data from the National Investment Center for Seniors Housing and Care ("NIC"), occupancy in the fourth quarter increased 10 basis points year over year. New Senior's occupancy results underperformed the industry in the fourth quarter of 2019, with adjusted same store managed occupancy down 80 basis points year over year.

Industry occupancy for IL facilities was down 10 basis points year over year, while industry occupancy for AL facilities was up 30 basis points year over year. Industry occupancy is expected to remain flat over the next four quarters.

Industry-wide, new supply remains elevated compared to pre-2015 levels but continues to decrease. Units under construction represent 6.2% of inventory, but the ratio has decreased 110 basis points from a peak in the third quarter of 2016. The ratio of AL construction to inventory (6.2%) is slightly higher than that for IL (6.1%).

Pressures from new competition remain significant for AL facilities in particular. Industry-wide, for AL facilities, occupancy remains near its lowest level since 2006 and labor cost growth is near its highest level since 2007. However, industry rate growth has held steady throughout 2019, increasing 2.7% year over year, with IL (up 2.9%) outperforming AL (up 2.5%). These were some of the factors that we considered when we determined to sell our AL/MC Portfolio.

The value of our existing portfolio could be impacted by new construction, as well as increased availability and popularity of home health care or other alternatives to senior housing, by hampering occupancy and rate growth, along with increasing operating expenses.

## **RESULTS OF OPERATIONS**

### **Segment Overview**

We evaluate our business operations and allocate resources based on two reportable operating segments, Managed IL Properties and Other Properties. Under our Managed IL Properties segment, we own 102 properties, which are managed by property managers under property management agreements. Under our Other Properties segment, we own and lease a CCRC under a triple net master lease agreement. The Other Properties segment includes operations of certain managed AL/MC properties and triple net lease properties we no longer own or have transitioned to the Managed IL Properties segment as a result of the Lease Termination. All properties included in the Other Properties segment were included in either the Managed AL/MC Properties or the Triple Net Lease Properties segments prior to the fourth quarter of 2019, when we disclosed three reportable segments. During the fourth quarter of 2019, we entered into the Sale Agreement, which represented the disposition of our entire Managed AL/MC Properties segment. The properties qualified for held for sale accounting effective as of the date of the Sale Agreement. As the sale represents a strategic shift that will have a major effect on our operations and financial results, the operations of the 28 AL/MC properties are classified as discontinued operations in the financial statements included in this Annual Report on Form 10-K. As a result, the Managed AL/MC Properties and Triple Net Lease Properties segments no longer meet the quantitative thresholds to qualify as reportable operating segments and have been combined in the Other Properties segment. The presentation is consistent with how the Company's chief operating decision maker currently allocates resources and evaluates the performance of our business.

### *Net Operating Income*

We evaluate performance of these reportable business segments based on segment NOI. We consider NOI an important supplemental measure used to evaluate the operating performance of our segments because it allows investors, analysts and our management to assess our unleveraged property-level operating results and to compare our operating results between periods

and to the operating results of other real estate companies on a consistent basis. We define NOI as total revenues less property-level operating expenses, which include property management fees and travel cost reimbursements.

Our Managed IL Properties segment is comprised of independent living senior housing properties that are operated by property managers to which we pay a management fee. Our Other Properties segment is comprised of senior housing properties leased on a long-term basis, and our tenant is typically responsible for bearing property-related expenses including maintenance, utilities, taxes, insurance, repairs, capital improvements and the payroll expense of property-level employees. Depreciation and amortization, interest expense, acquisition, transaction and integration expense, termination fee, management fees and incentive compensation to affiliate, general and administrative expense, loss on extinguishment of debt, impairment of real estate, other expense (income), gain (loss) on sale of real estate, gain on lease termination, litigation proceeds, net, and income tax expense (benefit) are not allocated to individual segments for purposes of assessing segment performance. Because of such differences in our exposure to property operating results, each segment requires a different type of management focus. As such, these segments are managed separately. In deciding how to allocate resources and assess performance, our chief operating decision maker regularly evaluates the performance of our reportable segments on the basis of NOI.

Effective May 14, 2018, we terminated our triple net leases with respect to the properties in the Holiday Portfolio and concurrently entered into property management agreements with Holiday with respect to such properties. The NOI for such properties following the Lease Termination has been included in the Managed IL Properties segment. This resulted in a significant increase in the segment NOI of the Managed IL Properties with a corresponding decrease in the segment NOI of the Other Properties during the years ended December 31, 2019 and 2018.

#### *Same Store*

Same store information is intended to enable management to evaluate the performance of a consistent portfolio of real estate in a manner that eliminates variances attributable to changes in the composition of our portfolio over time, due to sales and various other factors. Properties acquired, sold, transitioned to other operators or between segments, or classified as held for sale or discontinued operations during the comparable periods are excluded from the same store amounts. Accordingly, same store segment results exclude the performance of the Holiday Portfolio, which was transitioned from the Other Properties segment to the Managed IL Properties segment as a result of the Lease Termination in May 2018.

## Year ended December 31, 2019 compared to the year ended December 31, 2018

The following table provides a reconciliation of our segment NOI to net income (loss), and compares the results of operations for the respective periods:

| (dollars in thousands)                                | Years Ended December 31, |              | Increase (Decrease) |          |
|---|--------------------------|--------------|---------------------|----------|
|   | 2019                     | 2018         | Amount              | %        |
| Segment NOI for Managed IL Properties                 | \$ 135,767               | \$ 110,713   | \$ 25,054           | 22.6 %   |
| Segment NOI for Other Properties                      | 5,779                    | 39,824       | (34,045)            | (85.5)%  |
| Total segment NOI                                     | 141,546                  | 150,537      | (8,991)             | (6.0)%   |
| <b>Expenses</b>                                       |                          |              |                     |          |
| Interest expense                                      | 76,364                   | 85,643       | (9,279)             | (10.8)%  |
| Depreciation and amortization                         | 68,806                   | 80,129       | (11,323)            | (14.1)%  |
| General and administrative expense                    | 21,672                   | 13,382       | 8,290               | 61.9 %   |
| Acquisition, transaction and integration expense      | 1,501                    | 15,905       | (14,404)            | (90.6)%  |
| Termination fee to affiliate                          | —                        | 50,000       | (50,000)            | NM       |
| Management fees to affiliate                          | —                        | 14,814       | (14,814)            | NM       |
| Loss on extinguishment of debt                        | 335                      | 64,746       | (64,411)            | (99.5)%  |
| Impairment of real estate held for sale               | —                        | 8,725        | (8,725)             | NM       |
| Other expense   | 2,076                    | 3,961        | (1,885)             | (47.6)%  |
| Total expenses  | 170,754                  | 337,305      | (166,551)           | (49.4)%  |
| Loss on sale of real estate                           | (122)                    | —            | (122)               | NM       |
| Gain on lease termination                             | —                        | 40,090       | (40,090)            | NM       |
| Litigation proceeds, net                              | 38,308                   | —            | 38,308              | NM       |
| Income (Loss) before income taxes                     | 8,978                    | (146,678)    | 155,656             | NM       |
| Income tax expense                                    | 210                      | 4,950        | (4,740)             | (95.8)%  |
| Income (Loss) from continuing operations              | 8,768                    | (151,628)    | 160,396             | (105.8)% |
| Loss from discontinued operations                     | (6,754)                  | (7,727)      | 973                 | (12.6)%  |
| Net income (loss)                                     | 2,014                    | (159,355)    | 161,369             | (101.3)% |
| Deemed dividend on redeemable preferred stock         | (2,407)                  | —            | (2,407)             | NM       |
| Net income (loss) attributable to common stockholders | \$ (393)                 | \$ (159,355) | \$ 158,962          | NM       |

NM – Not meaningful

## Managed IL Properties

The following table presents same store and total portfolio results as of and for the years ended December 31, 2019 and 2018:

| (dollars in thousands, except per bed data) | Same Store Portfolio |            |          |        | Total Portfolio |            |           |        |
|---|----------------------|------------|----------|--------|-----------------|------------|-----------|--------|
|   | 2019                 | 2018       | Change   | %      | 2019            | 2018       | Change    | %      |
| Resident fees and services                  | \$ 172,263           | \$ 172,457 | \$ (194) | (0.1)% | \$ 336,367      | \$ 273,684 | \$ 62,683 | 22.9 % |
| Less: Property operating expense            | 102,565              | 102,211    | 354      | 0.3 %  | 200,600         | 162,971    | 37,629    | 23.1 % |
| NOI   | \$ 69,698            | \$ 70,246  | \$ (548) | (0.8)% | \$ 135,767      | \$ 110,713 | \$ 25,054 | 22.6 % |

|   |         |         |  |  |         |         |  |  |
|---|---------|---------|--|--|---------|---------|--|--|
| Total properties as of year end                         | 51      | 51      |  |  | 102     | 102     |  |  |
| Average available beds                                  | 6,127   | 6,127   |  |  | 11,975  | 9,538   |  |  |
| Average occupancy (%)                                   | 85.9    | 87.5    |  |  | 87.1    | 87.8    |  |  |
| Average monthly revenue per occupied bed <sup>(A)</sup> | \$2,728 | \$2,663 |  |  | \$2,688 | \$2,710 |  |  |

(A) In accordance with ASC 842 effective January 1, 2019, collectability of receivables is assessed and incorporated in lease revenue. In order to facilitate a comparison between periods, the average monthly revenue per occupied bed for the period ended December 31, 2018 incorporates a similar adjustment of \$1.1 million and \$1.5 million for the same store portfolio and the total portfolio, respectively.

### Resident fees and services

Total resident fees and services increased \$62.7 million, primarily due to fees from the Holiday Portfolio, which are included in the Managed IL Properties segment following the Lease Termination.

Same store resident fees and services decreased \$0.2 million primarily due to a decrease in average occupancy. This decrease was partially offset by an increase in average rates.

### Property operating expense

Total property operating expense increased \$37.6 million due to the property operating expense related to the Holiday Portfolio, which is included in the Managed IL Properties segment following the Lease Termination.

Same store property operating expense increased \$0.4 million primarily due to higher labor costs.

### Segment NOI

Total segment NOI and same store segment NOI increased \$25.1 million and decreased \$0.5 million, respectively, from the prior year. See above for the variance explanations.

## Other Properties

The following table presents same store and total portfolio results as of and for the years ended December 31, 2019 and 2018, including two AL/MC properties sold in 2019 but excluding properties whose operations were classified as discontinued operations:

| (dollars in thousands, except per bed data) | Same Store Portfolio |                 |             |            | Total Portfolio |                  |                    |                |
|---|----------------------|-----------------|-------------|------------|-----------------|------------------|--------------------|----------------|
|   | 2019                 | 2018            | Change      | %          | 2019            | 2018             | Change             | %              |
| Resident fees and services                  | \$ —                 | \$ —            | \$ —        | — %        | \$ 3,206        | \$ 9,933         | \$ (6,727)         | (67.7)%        |
| Rental revenue                              | 6,330                | 6,327           | 3           | — %        | 6,330           | 39,407           | (33,077)           | (83.9)%        |
| Less: Property operating expense            | —                    | —               | —           | — %        | 3,757           | 9,516            | (5,759)            | (60.5)%        |
| NOI   | <u>\$ 6,330</u>      | <u>\$ 6,327</u> | <u>\$ 3</u> | <u>— %</u> | <u>\$ 5,779</u> | <u>\$ 39,824</u> | <u>\$ (34,045)</u> | <u>(85.5)%</u> |
| Total properties as of year end             | 1                    | 1               |             |            | 1               | 3                |                    |                |
| Average available beds                      | 463                  | 463             |             |            | 570             | 2,691            |                    |                |

### Resident fees and services

Resident fees and services represent residents' monthly rental and care fees from our managed AL/MC properties. Total resident fees and services decreased \$6.7 million due to the sale of two AL/MC assets in the second quarter of 2019.

### Rental Revenue

Rental revenue relates to rents from our triple net lease properties. Total rental revenue decreased \$33.1 million due to the Lease Termination effective May 14, 2018. As a percentage of rental revenue, segment NOI was 100% of revenue for each fiscal year as the lessee operates the property and bears the related costs, including maintenance, utilities, taxes, insurance, repairs, capital improvements and the payroll expense of property-level employees.

Same store rental revenue remained relatively unchanged for the comparative periods.

### Property operating expense

Property operating expense relates to costs incurred at our AL/MC properties. Total property operating expense decreased \$5.8 million due to the sale of two AL/MC assets in the second quarter of 2019.

### Segment NOI

Total segment NOI decreased \$34.0 million from the prior year. See above for the variance explanations.

Same store segment NOI remained relatively unchanged for the comparative periods.

## Expenses

### Interest expense

Interest expense decreased \$9.3 million primarily due to lower effective interest rates as a result of debt refinancings in conjunction with the Lease Termination in May 2018 and the Term Loan in October 2018, partially offset by an increase in the average LIBOR rates for the comparative periods.

### Depreciation and amortization

Depreciation and amortization expense decreased \$11.3 million primarily due to certain intangible assets becoming fully amortized and certain furniture, fixtures and equipment becoming fully depreciated during the year ended December 31, 2018.

#### *General and administrative expense*

General and administrative expense increased \$8.3 million primarily due to additional compensation expense, including the amortization of equity-based compensation, as a result of the Internalization effective December 31, 2018.

#### *Acquisition, transaction and integration expense*

Acquisition, transaction and integration expense decreased \$14.4 million primarily due to costs associated with the strategic review during the year ended December 31, 2018.

#### *Termination fee to affiliate*

In connection with the termination of the Management Agreement effective December 31, 2018, we incurred a termination fee of \$50.0 million due to the Former Manager during the year ended December 31, 2018.

#### *Management fees to affiliate*

Management fees to affiliate decreased \$14.8 million primarily due to the termination of the Management Agreement with the Former Manager as a result of the Internalization effective December 31, 2018.

#### *Loss on extinguishment of debt*

Loss on extinguishment of debt decreased \$64.4 million primarily due to \$58.5 million of prepayment penalties and write off of unamortized deferred financing costs related to the debt paid off in conjunction with the Lease Termination and \$6.2 million for the write off of unamortized deferred financing costs in conjunction with the refinancing of the Term Loan in October 2018.

#### *Impairment of real estate held for sale*

During 2018, we recognized an impairment of \$8.7 million related to two properties, which were classified as held for sale as of December 31, 2018. No impairment was recorded in 2019.

#### *Other expense*

Other expense decreased \$1.9 million primarily due to a reduction in the value of our interest rate caps during the year ended December 31, 2019.

#### *Loss on sale of real estate*

During the year ended December 31, 2019, we sold two properties and recognized a loss on sale of \$0.1 million. There were no asset sales in 2018.

#### *Gain on lease termination*

During the year ended December 31, 2018, we recognized a gain of \$40.1 million as a result of the Lease Termination in May 2018. There were no lease terminations in 2019.

#### *Litigation proceeds, net*

On July 31, 2019, the derivative lawsuit, captioned *Cumming v. Edens, et al.*, C.A. No. 13007-VCS was settled and approved by the relevant court. During the year ended December 31, 2019, we recorded \$38.3 million in litigation proceeds net of a court-approved fee and an expense award to the plaintiff's counsel and certain unreimbursed legal fees of the Company.

## Income tax expense

We are organized and conduct our operations to qualify as a REIT under the requirements of the Code. However, certain of our activities are conducted through our TRS and therefore are subject to federal and state income taxes. Income tax expense decreased \$4.7 million primarily due to a valuation allowance recorded against our net deferred tax assets during the year ended December 31, 2018 as management believes that it is more likely than not that our net deferred tax assets will not be realized.

## Loss from discontinued operations

For the years ended December 31, 2019 and 2018, loss from discontinued operations reflects the operations of the 28 AL/MC properties that were sold in February 2020. Loss from discontinued operations decreased \$1.0 million primarily due to a valuation allowance recorded against our net deferred tax assets during the year ended December 31, 2018 as management believes that it is more likely than not that our net deferred tax assets will not be realized. Refer to Note 5 – Discontinued Operations in our consolidated financial statements for additional details.

## Year ended December 31, 2018 compared to the year ended December 31, 2017

The following table provides a reconciliation of our segment NOI to net income (loss), and compares the results of operations for the respective periods:

| (dollars in thousands)                                  | Years Ended December 31, |           | Increase (Decrease) |         |
|---|--------------------------|-----------|---------------------|---------|
|   | 2018                     | 2017      | Amount              | %       |
| Segment NOI for Managed IL Properties                   | \$ 110,713               | \$ 70,195 | \$ 40,518           | 57.7 %  |
| Segment NOI for Other Properties                        | 39,824                   | 118,608   | (78,784)            | (66.4)% |
| Total Segment NOI                                       | 150,537                  | 188,803   | (38,266)            | (20.3)% |
| Expenses  |                          |           |                     |         |
| Interest expense  | 85,643                   | 79,628    | 6,015               | 7.6 %   |
| Depreciation and amortization                           | 80,129                   | 120,779   | (40,650)            | (33.7)% |
| General and administrative expense                      | 13,382                   | 15,300    | (1,918)             | (12.5)% |
| Acquisition, transaction and integration expense        | 15,905                   | 2,304     | 13,601              | NM      |
| Termination fee to affiliate                            | 50,000                   | —         | 50,000              | NM      |
| Management fees and incentive compensation to affiliate | 14,814                   | 18,225    | (3,411)             | (18.7)% |
| Loss on extinguishment of debt                          | 64,746                   | 3,607     | 61,139              | NM      |
| Impairment on real estate held for sale                 | 8,725                    | —         | 8,725               | NM      |
| Other expense   | 3,961                    | 724       | 3,237               | 447.1 % |
| Total expenses  | 337,305                  | 240,567   | 96,738              | 40.2 %  |
| Gain on sale of real estate                             | —                        | 71,763    | (71,763)            | NM      |
| Gain on lease termination                               | 40,090                   | —         | 40,090              | NM      |
| Income (Loss) before income taxes                       | (146,678)                | 19,999    | (166,677)           | NM      |
| Income tax expense                                      | 4,950                    | 2,378     | 2,572               | 108.2 % |
| Income (Loss) from continuing operation                 | (151,628)                | 17,621    | (169,249)           | NM      |
| Loss from discontinued operations                       | (7,727)                  | (5,413)   | (2,314)             | 42.7 %  |
| Net income (loss)                                       | \$ (159,355)             | \$ 12,208 | \$ (171,563)        | NM      |

NM – Not meaningful

## Managed IL Properties

The following table presents same store and total portfolio results as of and for the years ended December 31, 2018 and 2017, including two IL properties sold in 2017:

| (dollars in thousands, except per bed data)             | Same Store Portfolio |            |          |       | Total Portfolio |            |            |        |
|---|----------------------|------------|----------|-------|-----------------|------------|------------|--------|
|   | 2018                 | 2017       | Change   | %     | 2018            | 2017       | Change     | %      |
| Resident fees and services                              | \$ 169,924           | \$ 167,197 | \$ 2,727 | 1.6 % | \$ 273,684      | \$ 172,952 | \$ 100,732 | 58.2 % |
| Less: Property operating expense                        | 100,214              | 98,881     | 1,333    | 1.3 % | 162,971         | 102,757    | 60,214     | 58.6 % |
| NOI   | \$ 69,710            | \$ 68,316  | \$ 1,394 | 2.0 % | \$ 110,713      | \$ 70,195  | \$ 40,518  | 57.7 % |
| Total properties as of year end                         | 50                   | 50         |          |       | 102             | 51         |            |        |
| Average available beds                                  | 6,005                | 6,000      |          |       | 9,538           | 6,246      |            |        |
| Average occupancy (%)                                   | 87.7                 | 88.2       |          |       | 87.8            | 88.1       |            |        |
| Average monthly revenue per occupied bed <sup>(A)</sup> | \$2,673              | \$2,619    |          |       | \$2,710         | \$2,605    |            |        |

(A) In accordance with ASC 842 effective January 1, 2019, collectability of receivables is assessed and incorporated in lease revenue. In order to facilitate a comparison between periods, the average monthly revenue per occupied bed for the years ended December 31, 2018 and December 31, 2017 incorporated a similar adjustment of \$1.1 million and \$1.0 million, respectively, for the same store portfolio, and \$1.5 million and \$1.0 million, respectively, for the total portfolio.

### Resident fees and services

Total resident fees and services increased \$100.7 million primarily due to fees from the Holiday Portfolio, which are included in the Managed IL Properties segment following the Lease Termination in May 2018.

Same store resident fees and services increased \$2.7 million primarily due an increase in average rental rates.

### Property operating expense

Total property operating expense increased \$60.2 million primarily due to the property operating expense related to the Holiday Portfolio, which is included in the Managed IL Properties segment following the Lease Termination in May 2018.

Same store property operating expense increased \$1.3 million primarily due to higher labor costs in the year ended December 31, 2018.

### Segment NOI

Total segment NOI and same store segment NOI increased \$40.5 million and \$1.4 million, respectively. See above for the variance explanations.



## Other Properties

The following table presents total portfolio results as of and for the years ended December 31, 2018 and 2017, including 11 managed AL/MC properties and six triple net lease properties sold in 2017 but excluding properties whose operations were classified as discontinued operations:

| (dollars in thousands, except per bed data) | Total Portfolio  |                   |                    |                |
|---|------------------|-------------------|--------------------|----------------|
|   | 2018             | 2017              | Change             | %              |
| Resident fees and services                  | \$ 9,933         | \$ 39,122         | \$ (29,189)        | (74.6)%        |
| Rental revenue                              | 39,407           | 112,391           | (72,984)           | (64.9)%        |
| Less: Property operating expense            | 9,516            | 32,905            | (23,389)           | (71.1)%        |
| NOI   | <u>\$ 39,824</u> | <u>\$ 118,608</u> | <u>\$ (78,784)</u> | <u>(66.4)%</u> |
| Total properties as of year end             | 3                | 54                |                    |                |
| Average available beds                      | 2,691            | 8,896             |                    |                |

### Resident fees and services

Resident fees and services represent residents' monthly rental and care fees from our AL/MC properties. Total resident fees and services decreased \$29.2 million in 2018 compared to 2017 primarily due to the revenue of 11 properties sold in 2017.

Resident fees and services for the remaining two AL/MC properties remained relatively unchanged for the comparative periods.

### Rental revenue

Rental revenue relates to rents from our triple net lease properties. Total rental revenue decreased \$73.0 million in 2018 compared to 2017 primarily due to the Holiday Portfolio Lease Termination effective May 14, 2018 and the sale of six triple net lease properties in the fourth quarter of 2017.

Rental revenue for the remaining property remained relatively unchanged for the comparative periods.

### Property operating expense

Property operating expense relates to costs incurred at our AL/MC properties. Total property operating expense decreased \$23.4 million in 2018 compared to 2017 primarily due to operating expense of 11 properties sold in the fourth quarter of 2017.

Property operating expense for the remaining two AL/MC properties remained relatively unchanged for the comparative periods.

### Segment NOI

Total segment NOI decreased \$78.8 million in 2018 compared to 2017. See above for the variance explanations.

## Expenses

### Interest expense

Interest expense increased \$6.0 million primarily due to higher effective interest rates on the Term Loan with an aggregate principal amount of \$720.0 million, which was used to repay \$663.8 million of secured loans in conjunction with the Lease Termination, offset by repayment of debt in conjunction with the sale of 19 assets in 2017.

### Depreciation and amortization

Depreciation and amortization expense decreased \$40.7 million primarily due to certain intangible assets becoming fully amortized.

#### *General and administrative expense*

General and administrative expense decreased \$1.9 million primarily due to lower reimbursement to the Former Manager and a decrease in professional fees and franchise taxes during the year ended December 31, 2018.

#### *Acquisition, transaction and integration expense*

Acquisition, transaction and integration expense increased \$13.6 million primarily due to costs associated with our review of strategic alternatives to maximize stockholder value during the year ended December 31, 2018.

#### *Termination fee to affiliate*

In connection with the termination of the Management Agreement effective December 31, 2018, we incurred a termination fee of \$50.0 million due to the Former Manager during the year ended December 31, 2018.

#### *Management fees and incentive compensation to affiliate*

Management fees and incentive compensation to affiliate expense decreased \$3.4 million, primarily due to incentive compensation of \$2.9 million earned by the Former Manager from the sale of two properties in June 2017.

#### *Loss on extinguishment of debt*

Loss on extinguishment of debt increased \$61.1 million primarily due to \$58.5 million of prepayment penalties and write off of unamortized deferred financing fees related to debt paid off in conjunction with the Lease Termination and \$6.2 million for the write off of unamortized deferred financing costs in conjunction with the refinancing of the Term Loan in October 2018. This increase was offset by loss recognized for debt repaid associated with property sales in 2017.

#### *Impairment of real estate held for sale*

During 2018, we recognized an impairment of \$8.7 million related to two properties, which are classified as held for sale as of December 31, 2018. No impairment was recorded in 2017.

#### *Other expense*

Other expense increased \$3.2 million primarily due to a fair value loss on our interest rate caps.

#### *Gain on sale of real estate*

Gain on sale of real estate decreased \$71.8 million primarily due to a gain recognized for the sale of 19 properties in 2017. No properties were sold in 2018.

#### *Gain on lease termination*

Gain on lease termination increased \$40.1 million from the prior year, primarily due to the Lease Termination in 2018. No gain on lease termination was recognized during 2017.

#### *Income tax expense*

We are organized and conduct our operations to qualify as a REIT under the requirements of the Code. However, certain of our activities are conducted through our TRS and therefore are subject to federal and state income taxes. Income tax expense increased \$2.6 million from the prior year, primarily due to the following:

During 2018, we recorded a valuation allowance of \$4.7 million against our net deferred tax assets as management believes that it is more likely than not that our net deferred tax assets will not be realized.

On December 22, 2017, the Tax Cuts and Jobs Act (the “Tax Act”) was signed into law. The Tax Act includes a number of significant changes to existing U.S. corporate income tax laws, most notably a reduction of the U.S. corporate income tax rate from 35 percent to 21 percent, effective January 1, 2018. Accordingly, our deferred tax assets were remeasured, resulting in a non-recurring \$3.6 million increase in income tax expense for the year ended December 31, 2017 and a corresponding decrease of the same amount in our deferred tax assets as of December 31, 2017.

#### *Loss from discontinued operations*

For the years ended December 31, 2018 and 2017, loss from discontinued operations reflects the operations of the 28 AL/MC properties that were sold in February 2020. Loss from discontinued operations increased \$2.3 million primarily due to a decrease in average occupancy which was partially offset by an increase in average rental rates. Refer to Note 5 – Discontinued Operations in our consolidated financial statements for additional details.

## **LIQUIDITY AND CAPITAL RESOURCES**

Our principal liquidity needs are to (i) fund operating expenses, (ii) meet debt service requirements, (iii) fund recurring capital expenditures and investment activities, if applicable, and (iv) make distributions to stockholders. As of December 31, 2019, we had approximately \$39.6 million in liquidity, consisting of unrestricted cash and cash equivalents. A portion of this amount is held in operating accounts used to fund expenses at our managed properties and, therefore, may not be available for distribution to stockholders.

Our principal sources of liquidity are (i) cash flows from operating activities, (ii) proceeds from financing in the form of mortgage debt, and, from time to time, (iii) proceeds from dispositions of assets and (iv) proceeds from the issuance of equity securities. Our cash flows from operating activities are primarily driven by (i) rental revenues and fees received from residents of our managed properties, and (ii) rental revenues from the tenant of our triple net lease property, less (iii) operating expenses (primarily property operating expense of our managed properties, general and administrative expenses, professional fees, insurance and taxes) and (iv) interest payments on the mortgage notes payable. Our principal uses of liquidity are the expenses included in cash flows from operating activities, plus capital expenditures, principal payments on debt, and distributions to our stockholders.

We anticipate that our cash on hand, our cash flows provided by operating activities, and cash available to be drawn down from our revolving credit facility will be sufficient to fund our business operations, recurring capital expenditures, principal payments, and the distributions we are required to make to comply with REIT requirements over the next 12 months. Our actual distributions to stockholders have historically been higher than the REIT distribution requirement.

Our cash flows from operating activities, less capital expenditures and principal payments, have been, and continue to be, less than the amount of distributions to our stockholders. We have funded the shortfall using cash on hand, including proceeds from asset sales and the Lease Termination. There can be no assurance that we will pay cash dividends in an amount consistent with prior quarters. Any difference between the amount of any future dividend and the amount of dividends in prior quarters could be material, and there can be no assurance that our board will declare any dividend at all. See Part I, Item IA. Risk Factors for more details.

In December 2018, we entered into a three-year secured revolving credit facility with KeyBank National Association (“KeyBank”) in the amount of \$125.0 million bearing interest at LIBOR plus 2.5% (the “Revolver”), which is secured by eight AL/MC properties (classified as discontinued operations as of December 31, 2019) and the pledge of equity interests of certain of our wholly owned subsidiaries that directly or indirectly own such properties. Concurrently on the same day, we used the funds from the financing to prepay an aggregate of \$125.4 million of secured loans. We recognized a loss on extinguishment of debt of \$1.5 million, comprising of \$1.2 million in prepayment penalties and \$0.3 million in the write-off of unamortized deferred financing costs on the loans, which is included in “Loss from discontinued operations” in our Consolidated Statements of Operations. We incurred a total of \$3.1 million in deferred financing costs, which have been capitalized and are being amortized over the life of the Revolver and the amortization is included in “Loss from discontinued operations” in our Consolidated Statements of Operations. As of December 31, 2019 and 2018, there was \$50.0 million and \$69.0 million, respectively, of borrowings outstanding under the Revolver collateralized by properties classified as discontinued operations, and the outstanding balance is included in “Liabilities from discontinued operations” in our Consolidated Balance Sheets. The Revolver may be increased up to a maximum aggregate amount of \$300.0 million, of which (i) a portion in an amount of 10% of the Revolver may be used for the issuance of letters of credit, and (ii) a portion in an amount of 10% of the Revolver may be drawn by us in the form of swing loans. We pay a fee for unused amounts of the Revolver under certain circumstances of \$0.2

million for the year ended December 31, 2019, which is included in “Loss from discontinued operations” in our Consolidated Statements of Operations. The fee for unused amounts of the Revolver was immaterial for the year ended December 31, 2018. On February 10, 2020, in connection with the AL/MC Portfolio Disposition, we amended the Revolver. The amendment allows the Revolver to be increased to a maximum aggregate amount of \$500.0 million, of which (i) a portion in an amount of 10% of the Revolver may be used for the issuance of letters of credit, and (ii) a portion in an amount of 10% of the Revolver may be drawn by us in the form of swing loans. As of February 10, 2020, the Revolver bears an interest rate of, at our option, (i) the sum of LIBOR plus 2.00% or, in the case of a swing line loan, (ii) the greater of (a) the fluctuating annual rate of interest announced from time to time by KeyBank as its “prime rate,” plus 1.00% (b) 1.50% above the effective federal funds rate and (c) the sum of LIBOR for a one-month interest period plus 2.00%, and is secured by nine of our IL properties and the pledge of the equity interests of certain of our wholly owned subsidiaries. We continue to pay a fee for unused amounts of the Revolver under certain circumstances.

On February 10, 2020, in connection with the AL/MC Portfolio Disposition, we also obtained mortgage financing comprised of 14 loans in the aggregate amount of \$270.0 million from KeyBank and assigned to Federal Home Loan Mortgage Corporation (the “2020 Freddie Financing”). The 2020 Freddie Financing is secured by 14 of our IL properties, matures on February 10, 2030, and bears interest at an adjustable rate, adjusted monthly, equal to the sum of the one month LIBOR index rate plus 2.12%. The 2020 Freddie Financing includes an initial interest only period for 48 months after closing.

The expectations set forth above are forward-looking and subject to a number of uncertainties and assumptions, which are described below under “Factors That Could Impact Our Liquidity, Capital Resources and Capital Obligations” as well as “Part I, Item 1A. Risk Factors.” If our expectations about our liquidity prove to be incorrect, we could be subject to a shortfall in liquidity in the future, and this shortfall may occur rapidly and with little or no notice, which would limit our ability to address the shortfall on a timely basis.

### **Factors That Could Impact Our Liquidity, Capital Resources and Capital Obligations**

The following factors could impact our liquidity, capital resources and capital obligations:

- **Access to Financing:** Decisions by investors, counterparties and lenders to enter into transactions with us will depend upon a number of factors, such as our historical and projected financial performance, compliance with covenant terms, industry and market trends, the availability of capital and our investors’, counterparties’ and lenders’ policies and rates applicable thereto and the relative attractiveness of alternative investment or lending opportunities.
- **Impact of Expected Additional Borrowings or Sales of Assets on Cash Flows:** The availability and timing of and proceeds from additional borrowings or refinancing of existing debt may be different than expected or may not occur as expected. The timing of any sale of assets, and the proceeds from any such sales, are unpredictable and may vary materially from an asset’s estimated fair value and carrying value.
- **Compliance with Debt Obligations:** Our financings subject us and our operators to a number of obligations, and a failure to satisfy certain obligations, including (without limitation) a failure by the guarantors of our leases to satisfy certain financial covenants that depend in part on the performance of our leased assets, which is outside of our control, could give rise to a requirement to prepay outstanding debt or result in an event of default and the acceleration of the maturity date for repayment. We may also seek amendments to these debt covenants, and there can be no assurance that we will be able to obtain any such amendment on commercially reasonable terms, if at all.

### **Debt Obligations**

Our debt contains various customary financial and other covenants, and in certain cases include a Debt Service Coverage Ratio, Project Yield or Minimum Net Worth, Minimum Consolidated Tangible Net Worth, Adjusted Consolidated EBITDA to Fixed Charges and Liquid Assets provision, as defined in the agreements. As of December 31, 2019, we were in compliance with all of such covenants.

## Capital Expenditures

For our Managed IL Properties and Other Properties segments, we anticipate that capital expenditures will be funded through operating cash flows from the Managed IL Properties. Capital expenditures, net of insurance proceeds for the Managed IL Properties and Other properties segments were \$19.3 million for the year ended December 31, 2019.

With respect to our property under a triple net lease arrangement in the Other Properties segment, the terms of this arrangement require the tenant to fund all necessary capital expenditures in order to maintain and improve the applicable senior housing properties. To the extent that our tenant is unwilling or unable to fund these capital expenditure obligations under the existing lease arrangement, we may fund capital expenditures with additional borrowings or cash flow from the operations of the senior housing properties. We may also provide corresponding loans or advances to our tenant which would increase the rent payable to us. For further information regarding capital expenditures related to our triple net lease property, see “Contractual Obligations” below and Note 18 – Commitments and Contingencies to our consolidated financial statements.

## Cash Flows

The following table provides a summary of our cash flows:

| (dollars in thousands)  | Years Ended December 31, |            |            |
|---|--------------------------|------------|------------|
|   | 2019                     | 2018       | 2017       |
| Net cash provided by (used in)  |                          |            |            |
| Operating activities  | \$ 75,411                | \$ 121,077 | \$ 60,445  |
| Investing activities  | (15,009)                 | (19,162)   | 319,895    |
| Financing activities  | (89,229)                 | (166,744)  | (320,372)  |
| Net increase (decrease) in cash, cash equivalents and restricted cash | (28,827)                 | (64,829)   | 59,968     |
| Cash, cash equivalents and restricted cash, beginning of year         | 92,656                   | 157,485    | 97,517     |
| Cash, cash equivalents and restricted cash, end of year               | \$ 63,829                | \$ 92,656  | \$ 157,485 |

### *Operating activities*

Net cash provided by operating activities was \$75.4 million, \$121.1 million and \$60.4 million for the years ended December 31, 2019, 2018 and 2017, respectively.

The decrease of \$45.7 million in net cash provided by operating activities from 2018 to 2019 was primarily due to the receipt of \$70.0 million from Holiday due to the Lease Termination in May 2018 and a one-time Termination Fee of \$10.0 million paid to the Former Manager as result of the Internalization in January 2019. The decrease was partially offset by litigation proceeds of \$38.3 million received in 2019.

The increase of \$60.6 million in net cash provided by operating activities from 2017 to 2018 was primarily due to the receipt of \$70.0 million from Holiday due to the Lease Termination in May 2018.

### *Investing activities*

Net cash used in investing activities was \$15.0 million and \$19.2 million and net cash provided by investing activities was \$319.9 million for the years ended December 31, 2019, 2018 and 2017, respectively.

The decrease of \$4.2 million in net cash used in investing activities from 2018 to 2019 was primarily due to the receipt of \$13.1 million in proceeds from the sale of two AL/MC assets in 2019, partially offset by \$7.0 million of higher capital expenditures in 2019, primarily on the Holiday Portfolio following the Lease Termination in May 2018 and \$2.4 million of higher capital expenditures related to properties classified as discontinued operations.

The period-over period change of \$339.1 million from 2017 to 2018 was primarily due to the receipt of \$339.6 million in proceeds from the sale of 19 properties in 2017.

## *Financing activities*

Net cash used in financing activities was \$89.2 million, \$166.7 million and \$320.4 million for the years ended December 31, 2019, 2018 and 2017, respectively.

The decrease of net cash used in financing activities of \$77.5 million from 2018 to 2019 was primarily due to a decrease of \$51.7 million in exit fees paid on the extinguishment of debt primarily associated with refinancing the Term Loan in May 2018 and a decrease of \$21.3 million in dividends paid due to a decrease in the per share dividend paid from \$0.78 per share for the year ended December 31, 2018 to \$0.52 per share during the year ended December 31, 2019.

The decrease of net cash used in financing activities of \$153.6 million from 2017 to 2018 was primarily due to net debt repayments of \$187.9 million associated with the sale of 19 properties in 2017, a decrease in mortgage notes payable principal payments of \$8.6 million from 2017 to 2018, and a decrease of \$21.4 million in dividends paid due to a decrease in per share dividend paid from \$1.04 per share for the year ended December 31, 2017 to \$0.78 per share during the year ended December 31, 2018. This decrease was partially offset by an increase of \$48.6 million in exit fees paid on the extinguishment of debt primarily associated with the refinancing of the Term Loan in May 2018 and \$24.0 million of deferred financing costs paid in 2018.

## **REIT Compliance Requirements**

We are organized and conduct our operations to qualify as a REIT for U.S. federal income tax purposes. U.S. federal income tax law generally requires that a REIT distribute annually at least 90% of its REIT taxable income, excluding net capital gains. We intend to pay dividends greater than all of our REIT taxable income to holders of our common stock in 2018, if, and to the extent, authorized by our board of directors. We note that a portion of this requirement may be able to be met in future years with stock dividends, rather than cash distributions, subject to limitations. We expect that our operating cash flows will exceed REIT taxable income due to depreciation and other non-cash deductions in computing REIT taxable income. However, before we pay any dividend, whether for U.S. federal income tax purposes or otherwise, we must first meet both our operating requirements and debt service on our obligations. If we do not have sufficient liquid assets to enable us to satisfy the 90% distribution requirement, or if we decide to retain cash, we may sell assets, issue additional equity securities or borrow funds to make cash distributions, or we may make a portion of the required distribution in the form of a taxable stock distribution or distribution of debt securities.

## **Income Tax**

We are organized and conduct our operations to qualify as a REIT under the requirements of the Code. Currently, certain of our activities are conducted through our TRS and therefore are subject to federal and state income taxes at regular corporate tax rates.

## **OFF-BALANCE SHEET ARRANGEMENTS**

As of December 31, 2019, we do not have any off-balance sheet arrangements. We do not have any relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured investment vehicles, special purpose or variable interest entities established to facilitate off-balance sheet arrangements. Further, we have not guaranteed any obligations of unconsolidated entities or entered into any commitment or intend to provide additional funding to any such entities.

## CONTRACTUAL OBLIGATIONS

As of December 31, 2019, we had the following material contractual obligations including estimates of interest payments on our floating rate debt (dollars in thousands):

|  | 2020      | 2021      | 2022       | 2023      | 2024      | Thereafter | Total      |
|--|-----------|-----------|------------|-----------|-----------|------------|------------|
| Principal payments   | \$ 9,621  | \$ 16,918 | \$ 21,123  | \$ 19,817 | \$ 20,619 | \$ 16,560  | \$ 104,658 |
| Balloon payments   | —         | —         | 400,704    | —         | —         | 1,098,354  | 1,499,058  |
| Subtotal   | 9,621     | 16,918    | 421,827    | 19,817    | 20,619    | 1,114,914  | 1,603,716  |
| Redeemable preferred stock   | 20,000    | 20,000    | —          | —         | —         | —          | 40,000     |
| Interest and redeemable preferred stock dividend <sup>(A)(B)</sup> | 69,138    | 67,197    | 53,838     | 47,735    | 47,024    | 39,216     | 324,148    |
| Leases   | 491       | 481       | 467        | 466       | 235       | 310        | 2,450      |
| Total obligations of continuing operations <sup>(C)</sup>          | 99,250    | 104,596   | 476,132    | 68,018    | 67,878    | 1,154,440  | 1,970,314  |
| Total obligations of discontinued operations <sup>(C)</sup>        | \$ 14,845 | \$ 64,651 | \$ 202,890 | \$ —      | \$ —      | \$ —       | \$ 282,386 |

(A) Estimated interest payments on floating rate debt are calculated using LIBOR rates in effect at December 31, 2019 and may not be indicative of actual payments. Actual payments may vary significantly due to LIBOR fluctuations. See Note 9 – Debt, net to our consolidated financial statements for further information about interest rates.

(B) Includes obligations to pay dividends of \$2.4 million and \$1.2 million in 2020 and 2021, respectively, on the Series A redeemable preferred stock.

(C) Total obligations include an estimate of interest payments on floating rate debt, see Note A above.

In addition to our debt, we are a party to property management agreements with property managers. See Note 16 – Concentration of Credit Risk to our consolidated financial statements for information related to our capital improvement, repair and lease commitments.

## INFLATION

Our triple net lease provides for either fixed increases in base rents and/or indexed escalators, based on the Consumer Price Index. In our Managed IL Properties segments, resident agreements are generally month to month agreements affording us the opportunity to increase prices subject to market and other conditions.

## NON-GAAP FINANCIAL MEASURES

A non-GAAP financial measure is a measure of historical or future financial performance, financial position or cash flows that excludes or includes amounts that are not excluded from or included in the most comparable GAAP measure. We consider certain non-GAAP financial measures to be useful supplemental measures of our operating performance. GAAP accounting for real estate assets assumes that the value of real estate assets diminishes predictably over time, even though real estate values historically have risen or fallen with market conditions. As a result, many industry investors look to non-GAAP financial measures for supplemental information about real estate companies.

You should not consider non-GAAP measures as alternatives to GAAP net (loss) income, which is an indicator of our financial performance, or as alternatives to GAAP cash flow from operating activities, which is a liquidity measure. Additionally, non-GAAP measures are not intended to be a measure of our ability to satisfy our debt and other cash requirements. In order to facilitate a clear understanding of our consolidated historical operating results, you should examine our non-GAAP measures in conjunction with GAAP net (loss) income, cash flow from operating activities, investing activities and financing activities, as presented in our consolidated financial statements, and other financial data included elsewhere in this report. Moreover, the comparability of non-GAAP financial measures across companies may be limited as a result of differences in the manner in which real estate companies calculate such measures.

Below is a description of the non-GAAP financial measures used by our management and reconciliations of these measures to the most directly comparable GAAP measures.

## **Funds From Operations, Normalized Funds From Operations and Adjusted Funds from Operations**

We use Funds From Operations (“FFO”) and Normalized FFO as supplemental measures of our operating performance. We use the National Association of Real Estate Investment Trusts (“NAREIT”) definition of FFO. NAREIT defines FFO as GAAP net income (loss) attributable to common stockholders, which includes loss from discontinued operations, excluding gains (losses) from sales of depreciable real estate assets and impairment charges of depreciable real estate, plus real estate depreciation and amortization, and after adjustments for unconsolidated entities and joint ventures to reflect FFO on the same basis. FFO does not account for debt principal payments and is not intended as a measure of a REIT’s ability to satisfy such payments or any other cash requirements.

Normalized FFO, as defined below, measures the financial performance of our portfolio of assets excluding items that, although incidental to, are not reflective of the day-to-day operating performance of our portfolio of assets. We believe that Normalized FFO is useful because it facilitates the evaluation of our portfolio’s operating performance (i) between periods on a consistent basis and (ii) to the operating performance of other real estate companies. However, comparability may be limited because our calculation of Normalized FFO may differ significantly from that of other companies or because of features of our business that are not present in other companies.

We define Normalized FFO as FFO excluding the following income and expense items, as applicable: (a) acquisition, transaction and integration related expenses; (b) the write off of unamortized discounts, premiums, deferred financing costs, or additional costs, make whole payments and penalties or premiums incurred as the result of early repayment of debt (collectively “Gain (Loss) on extinguishment of debt”); (c) incentive compensation recognized as a result of sales of real estate; (d) the remeasurement of deferred tax assets; (e) valuation allowance on deferred tax assets, net; (f) termination fee to affiliate; (g) gain on lease termination; (h) compensation expense related to transition awards; (i) litigation proceeds; and (j) other items that we believe are not indicative of operating performance, generally reported as “Other expense (income)” in our Consolidated Statements of Operations.

We also use Adjusted FFO (“AFFO”) as a supplemental measure of our operating performance. We believe AFFO is useful because it facilitates the evaluation of (i) the current economic return on our portfolio of assets between periods on a consistent basis and (ii) our portfolio versus those of other real estate companies that report AFFO. However, comparability may be limited because our calculation of AFFO may differ significantly from that of other companies, or because of features of our business that are not present in other companies.

We define AFFO as Normalized FFO excluding the impact of the following: (a) straight-line rents; (b) amortization of above / below market lease intangibles; (c) amortization of deferred financing costs; (d) amortization of premium or discount on mortgage notes payable; (e) amortization of deferred community fees and other, which includes the net change in deferred community fees and other rent discounts or incentives; and (f) amortization of equity-based compensation expense.



The following table sets forth a reconciliation of net income (loss) attributable to common stockholders to FFO, Normalized FFO and Adjusted FFO; adjustments below include amounts related to properties classified as discontinued operations:

| (dollars in thousands)                                       | <b>Year Ended December 31,</b> |                  |                  |
|--|--------------------------------|------------------|------------------|
|  | <b>2019</b>                    | <b>2018</b>      | <b>2017</b>      |
| Net income (loss) attributable to common stockholders        | \$ (393)                       | \$ (159,355)     | \$ 12,208        |
| (Gain) Loss on sale of real estate                           | 122                            | —                | (71,763)         |
| Depreciation and amortization                                | 81,297                         | 95,950           | 139,942          |
| Impairment of real estate held for sale                      | —                              | 8,725            | —                |
| FFO  | 81,026                         | (54,680)         | 80,387           |
| Acquisition, transaction and integration expense             | 2,081                          | 15,919           | 2,453            |
| Loss on extinguishment of debt                               | 335                            | 66,219           | 3,902            |
| Compensation expense related to transition awards            | 1,925                          | —                | —                |
| Incentive compensation on sale of real estate <sup>(A)</sup> | —                              | —                | 2,930            |
| Remeasurement of deferred tax assets                         | —                              | —                | 2,966            |
| Non-cash valuation allowance on deferred tax assets, net     | —                              | 5,354            | —                |
| Termination fee to affiliate                                 | —                              | 50,000           | —                |
| Gain on lease termination                                    | —                              | (40,090)         | —                |
| Litigation proceeds, net                                     | (38,308)                       | —                | —                |
| Other expense <sup>(B)</sup>                                 | 2,051                          | 4,576            | 1,702            |
| Normalized FFO   | 49,110                         | 47,298           | 94,340           |
| Straight line rent   | (590)                          | (5,365)          | (17,865)         |
| Amortization of equity-based compensation expense            | 2,022                          | —                | —                |
| Amortization of deferred financing costs                     | 4,004                          | 10,519           | 9,090            |
| Amortization of deferred community fees and other            | 1,303                          | 2,935            | (405)            |
| Adjusted FFO   | <u>\$ 55,849</u>               | <u>\$ 55,387</u> | <u>\$ 85,160</u> |

(A) Represents incentive compensation directly related to the gain on sale of real estate, which may represent a portion of total incentive compensation earned by the Former Manager in a given quarter, as reported in “Management fees and incentive compensation to affiliate” in our Consolidated Statements of Operations. The calculation of gain on sale for purposes of the incentive compensation calculation differs significantly from gain on sale calculated in accordance with GAAP.

(B) Primarily includes damage remediation costs due to Hurricane Irma, changes in the fair value of financial instruments and casualty related charges.

## Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization

Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization (“Adjusted EBITDA”) facilitates an assessment of the operating performance of our existing portfolio of assets on an unleveraged basis by eliminating the impact of our capital structure and tax position. We define Adjusted EBITDA as net income (loss) attributable to common stockholders, which includes loss from discontinued operations, before interest, taxes, depreciation and amortization (including non-cash equity-based compensation expense), excluding gain or loss on sale of real estate, impairment of real estate held for sale, acquisition, transaction and integration expense, loss on extinguishment of debt, compensation expense related to transition awards, incentive compensation on sale of real estate, termination fee to affiliate, gain on lease termination, litigation proceeds, and other expense.

The following table sets forth a reconciliation of net income (loss) attributable to common stockholders to Adjusted EBITDA; adjustments below include amounts related to properties classified as discontinued operations:

| (dollars in thousands)                                       | Years Ended December 31, |                   |                   |
|--|--------------------------|-------------------|-------------------|
|  | 2019                     | 2018              | 2017              |
| Net income (loss) attributable to common stockholders        | \$ (393)                 | \$ (159,355)      | \$ 12,208         |
| (Gain) Loss on sale of real estate                           | 122                      | —                 | (71,763)          |
| Depreciation and amortization                                | 81,297                   | 95,950            | 139,942           |
| Impairment of real estate held for sale                      | —                        | 8,725             | —                 |
| Acquisition, transaction and integration expense             | 2,081                    | 15,919            | 2,453             |
| Loss on extinguishment of debt                               | 335                      | 66,219            | 3,902             |
| Compensation expense related to transition awards            | 1,925                    | —                 | —                 |
| Incentive compensation on sale of real estate <sup>(A)</sup> | —                        | —                 | 2,930             |
| Termination fee to affiliate                                 | —                        | 50,000            | —                 |
| Gain on lease termination                                    | —                        | (40,090)          | —                 |
| Litigation proceeds, net                                     | (38,308)                 | —                 | —                 |
| Other expense <sup>(B)</sup>                                 | 2,051                    | 4,772             | 1,702             |
| Amortization of equity-based compensation expense            | 2,022                    | —                 | —                 |
| Interest expense   | 90,935                   | 101,176           | 93,597            |
| Income tax expense <sup>(C)</sup>                            | 308                      | 5,794             | 3,512             |
| Adjusted EBITDA  | <u>\$ 142,375</u>        | <u>\$ 149,110</u> | <u>\$ 188,483</u> |

(A) Represents incentive compensation directly related to the gain on sale of real estate, which may represent a portion of total incentive compensation earned by the Former Manager in a given quarter, as reported in “Management fees and incentive compensation to affiliate” in our Consolidated Statements of Operations. The calculation of gain on sale for purposes of the incentive compensation calculation differs significantly from gain on sale calculated in accordance with GAAP.

(B) Primarily includes damage remediation costs due to Hurricane Irma, changes in the fair value of financial instruments and casualty related charges.

(C) 2018 includes a valuation allowance of \$5.4 million recorded against our net deferred tax assets and 2017 includes a charge of \$3.6 million due to the remeasurement of our deferred tax assets to reflect a reduction in the U.S. corporate income tax rate.

## APPLICATION OF CRITICAL ACCOUNTING POLICIES

Management’s discussion and analysis of financial condition and results of operations is based upon our historical financial statements, which have been prepared in accordance with GAAP. The preparation of financial statements in conformity with GAAP requires the use of estimates and assumptions that could affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities and the reported amounts of revenue and expenses. Our estimates are based on information available to management at the time of preparation of the financial statements, including the result of historical analysis, our understanding and experience of our operations, our knowledge of the industry and market-participant data available to us.

Actual results have historically been in line with management’s estimates and judgments used in applying each of the accounting policies described below, and management periodically re-evaluates accounting estimates and assumptions. Actual results could differ from these estimates and materially impact our consolidated financial statements. However, we do not expect our assessments and assumptions below to materially change in the future.

A summary of our significant accounting policies is presented in Note 2 to our consolidated financial statements. The following is a summary of our accounting policies that are most effected by judgments, estimates and assumptions.

### **Revenue Recognition**

On January 1, 2018, we adopted Accounting Standards Update (“ASU”) 2014-09, *Revenues from Contracts with Customers* (“ASC 606”) using the modified retrospective method of adoption. This standard requires revenue to be recognized when promised goods or services are transferred to the customer in an amount that reflects the consideration expected in exchange for those goods or services. The adoption did not result in an adjustment to beginning retained earnings and did not have a significant impact on our consolidated financial statements. Substantially all of our revenue has been generated through our triple net lease and managed property leasing arrangements, which are specifically excluded from ASC 606, and are accounted for under other applicable GAAP standards. We account for ancillary revenue under ASC 606. The timing and pattern of revenue recognition of our ancillary revenue under ASC 606 is consistent with that under the prior accounting model.

*Resident Fees and Services* - Resident fees and services include monthly rental revenue, care income and ancillary income recognized from the Managed IL Properties segments. Resident fees and services are recognized monthly as services are provided. Most lease agreements with residents are cancellable by the resident with 30 days’ notice. Ancillary income primarily relates to non-refundable community fees. Non-refundable community fees are recognized on a straight-line basis over the estimated length of stay of residents, which management estimates to be approximately 24 months for AL/MC properties and 33 months for IL properties.

### **Acquisition Accounting**

On January 1, 2017, we adopted ASU 2017-01, *Clarifying the Definition of a Business* (“ASU 2017-01”) which narrows the Financial Accounting Standards Board’s (“FASB”) definition of a business and provides a framework that gives entities a basis for making reasonable judgments about whether a transaction involves an asset or a business. ASU 2017-01 states that when substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets, the acquired asset is not a business. If this initial test is not met, an acquired asset cannot be considered a business unless it includes an input and a substantive process that together significantly contribute to the ability to create output. The primary differences between business combinations and asset acquisitions include recording the asset acquisition at relative fair value, capitalizing transaction costs, recording contingent consideration when the contingency is resolved and the elimination of the measurement period in which to record adjustments to the transaction. We did not have any acquisitions subsequent to our adoption of ASU 2017-01.

Regardless of whether an acquisition is considered a business combination or an asset acquisition, the cost of the business or asset acquired is allocated to tangible and intangible assets and assumed liabilities at their fair values, as of the respective transaction dates. The determination of the fair value of net assets acquired involves significant judgment and estimates, such as estimated future cash flow projections, appropriate discount and capitalization rates and other estimates based on available market information. Estimates of future cash flows are based on a number of factors including property operating results, known and anticipated trends, as well as market and economic conditions.

In measuring the fair value of tangible and identified intangible assets acquired and liabilities assumed, management uses information obtained as a result of pre-acquisition due diligence, marketing, leasing activities and independent appraisals. In the case of real property, the fair value of the tangible assets acquired is determined by valuing the property as if it were vacant. Significant estimates impacting the measurement at fair value of our real estate property include expected future rental rates and occupancy, construction cost data and qualitative selection of comparable market transactions as well as the assessment of the relative quality and condition of our acquired properties.

Recognized intangible assets primarily include the fair value of in-place resident leases. We estimate the fair value of in-place leases as (i) the present value of the estimated rental revenue that would have been forgone, offset by variable costs that would have otherwise been incurred during a reasonable lease-up period, as if the acquired units were vacant and (ii) the estimated absorption costs, such as additional marketing costs that would have been incurred during the lease-up period. The acquisition fair value of the in-place lease intangibles is amortized over the estimated length of stay of the residents at the senior housing properties on a straight-line basis, which approximates 24 months for AL/MC and CCRC properties and 33 months for IL properties.

## **Impairment of Long Lived Assets**

We periodically evaluate long-lived assets, including definite lived intangible assets, primarily consisting of our real estate investments, for impairment indicators. If indicators of impairment are present, we evaluate the carrying value of the related real estate investments in relation to the future undiscounted cash flows of the underlying operations. In performing this evaluation, market conditions and our current intentions with respect to holding or disposing of the asset are considered. If the sum of the expected future undiscounted cash flows is less than book value, we recognize an impairment loss equal to the amount by which the asset's carrying value exceeds its fair value. An impairment loss is recognized at the time any such determination is made.

## **Income Taxes**

As a REIT, we are generally not subject to federal income tax on income that we distribute as dividends to our stockholders. Our determination that we qualify as a REIT is based on interpretation of tax laws and our conclusion has an impact on the measurement and recognition of income tax expense. If we were to fail to qualify as a REIT in any taxable year, we would be subject to U.S. federal income tax, including any applicable alternative minimum tax, on our taxable income at regular corporate rates and distributions to stockholders would not be deductible by us in computing our taxable income. Failing to qualify as a REIT could materially and adversely affect our financial position, performance and liquidity.

## **RECENT ACCOUNTING PRONOUNCEMENTS**

See Note 2 to our consolidated financial statements for information about recent accounting pronouncements.

## **ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Market risk is the exposure to loss resulting from changes in interest rates, credit spreads, foreign currency exchange rates, commodity prices and equity prices. The primary market risks that we are exposed to are interest rate risk and credit risk. These risks are highly sensitive to many factors, including governmental monetary and tax policies, domestic and international economic and political considerations and other factors beyond our control. All of our market risk sensitive assets and liabilities are for non-trading purposes only. In addition, we are exposed to liquidity risk.

### **Interest Rate Risk**

We are exposed to market risk related to changes in interest rates on borrowings under our mortgage loans that are floating rate obligations. These market risks result primarily from changes in LIBOR or prime rates. We continuously monitor our level of floating rate debt with respect to total debt and other factors, including our assessment of current and future economic conditions.

For fixed rate debt, interest rate fluctuations generally affect the fair value, but do not impact our earnings or cash flows. Therefore, interest rate risk does not have a significant impact on our fixed rate debt obligations until such obligations mature or until we elect to prepay and refinance such obligations. If interest rates have risen at the time our fixed rate debt matures or is refinanced, our future earnings and cash flows could be adversely affected by additional borrowing costs. Conversely, lower interest rates at the time of maturity or refinancing may lower our overall borrowing costs.

For floating rate debt, interest rate fluctuations can affect the fair value, as well as earnings and cash flows. If market interest rates rise, our earnings and cash flows could be adversely affected by an increase in interest expense. In contrast, lower interest rates may reduce our borrowing costs and improve our operational results. We continuously monitor our interest rate exposure and may elect to use derivative instruments to manage interest rate risk associated with floating rate debt.

In May 2019, we entered into an interest rate swap with a notional amount of \$350.0 million and a maturity date of May 2022 that effectively converts LIBOR-based floating-rate debt to fixed-rate debt, thus reducing the impact of interest-rate changes on future interest expense. After considering the effect of the interest rate swap, \$0.8 billion of our floating rate debt with an average coupon rate of 4.05% would be subject to interest rate fluctuations. As a result, a 100 basis point change in interest rates would change annual interest expense by \$8.0 million.

The table below sets forth the outstanding face amount of our debt subject to LIBOR fluctuations after incorporating the impact of the interest rate swap discussed above, excluding debt associated with assets classified as discontinued operations:

|               | <b>December 31, 2019</b> | <b>December 31, 2018</b> |
|---------------|--------------------------|--------------------------|
| Floating Rate | \$ 789,036               | \$ 1,158,896             |
| Fixed Rate    | 814,680                  | 464,680                  |
| <b>Total</b>  | <b>\$ 1,603,716</b>      | <b>\$ 1,623,576</b>      |

### **Liquidity Risk**

As described further in Part I, Item IA. “Risk Factors,” the following factors could affect our liquidity, access to capital resources and our capital obligations.

- Our stock price performance could impair our ability to access the capital markets, and any disruption to the capital markets or other sources of financing generally could also negatively affect our liquidity.
- Our failure to comply with the terms of our financings could result in the acceleration of the requirement to repay our indebtedness or require us to seek amendments to such agreements, which we may not be able to obtain on commercially reasonable terms, if at all.
- Our ability to obtain financing or refinancing on favorable terms, if at all.
- Real estate investments are relatively illiquid, and our ability to quickly sell or exchange our properties in response to changes in economic or other conditions is limited. In the event we desire or need to sell any of our properties, the value of those properties and our ability to sell at a price or on terms acceptable to us could be adversely affected by a downturn in the real estate industry generally, weakness in the senior housing and healthcare industries or other factors.
- Because we derive substantially all of our revenue from operations conducted by third parties, any inability or unwillingness by these operators to satisfy their respective obligations to us or to renew their leases with us upon expiration of the terms thereof could have a material adverse effect on our liquidity, financial condition, our ability to service our indebtedness and to make distributions to our stockholders.
- To comply with the 90% distribution requirement applicable to REITs and to avoid income and excise taxes, we must make distributions to our stockholders. Our actual distributions to stockholders have historically been higher than the REIT distribution requirement. Distributions will limit our ability to finance investments and may limit our ability to engage in transactions that are otherwise in the best interests of our stockholders. Although we do not anticipate any inability to satisfy the REIT distribution requirement, from time to time, we may not have sufficient cash or other liquid assets to do so. For example, timing differences between the actual receipt of income and actual payment of deductible expenses, on the one hand, and the inclusion of that income and deduction of those expenses in arriving at our taxable income, on the other hand, or non-deductible expenses such as principal amortization or repayments or capital expenditures in excess of non-cash deductions may cause us to fail to have sufficient cash or liquid assets to enable us to satisfy the 90% distribution requirement. In the event that timing differences occur or we decide to retain cash or to distribute such greater amount as may be necessary to avoid income and excise taxation, we may seek to borrow funds, issue additional equity securities, pay taxable stock dividends, distribute other property or securities or engage in a transaction intended to enable us to meet the REIT distribution requirements. Any of these actions may require us to raise additional capital to meet our obligations; however, limitations on our ability to access capital, as described above, could have an adverse effect on our ability to make required payments on our debt obligations, make distributions to our stockholders or make future investments necessary to implement our business strategy. The terms of the instruments governing our existing indebtedness restrict our ability to engage in certain types of these transactions.

## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

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## **Report of Independent Registered Public Accounting Firm**

To the Shareholders and the Board of Directors of  
New Senior Investment Group Inc. and Subsidiaries

### **Opinion on the Financial Statements**

We have audited the accompanying consolidated balance sheets of New Senior Investment Group Inc. and Subsidiaries (the Company) as of December 31, 2019 and 2018, and the related consolidated statements of operations, comprehensive income (loss), changes in equity and cash flows for each of the three years in the period ended December 31, 2019, and the related notes and financial statement schedules listed in the Index at Item 15 (collectively referred to as the “consolidated financial statements”). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company at December 31, 2019 and 2018, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2019, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company’s internal control over financial reporting as of December 31, 2019, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) and our report dated February 27, 2020 expressed an unqualified opinion thereon.

### **Basis for Opinion**

These financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on the Company’s financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

### **Critical Audit Matter**

The critical audit matter communicated below is a matter arising from the current period audit of the financial statements that was communicated or required to be communicated to the audit committee and that: (1) relates to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective or complex judgments. The communication of the critical audit matter does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the account or disclosure to which it relates.

## Impairment of Real Estate Investments

### *Description of the Matter*

At December 31, 2019, the Company's net real estate investments balance was \$1,758.5 million. As discussed in Note 2 of the consolidated financial statements, the Company evaluates their real estate investments periodically or whenever events or changes in circumstances indicate that the carrying amounts may not be recoverable.

Auditing management's impairment assessment for real estate investments was especially challenging and involved a high degree of subjectivity as a result of the assumptions and estimates inherent in estimating the future net cash flows of the properties used in the assessment. The Company's impairment assessment for real estate investments is sensitive to the significant assumptions including, management's intentions with respect to holding or disposing of individual real estate investments, uncertainty related to significant changes in the Company's use of assets or the strategy for their overall business, as well as possible negative economic or industry trends for the Company or their tenants. These assumptions are forward-looking and could be affected by future economic and market conditions.

### *How We Addressed the Matter in Our Audit*

We obtained an understanding, evaluated the design and tested the operating effectiveness of controls over the Company's process to evaluate real estate investments for impairment. For example, we tested controls over management's process for timely identification of impairment indicators and review of significant assumptions and data inputs used to develop the properties' expected future net cash flows.

To test the Company's impairment assessment for real estate investments, we performed audit procedures that included, among others, identifying and evaluating indicators of impairment and testing significant assumptions described above and the underlying data used in the impairment assessment. For example, we compared the significant assumptions and inputs used by management to market data including occupancy trends, absorption and rent trends. We also tested the completeness and accuracy of the underlying data used in the Company's impairment analysis. We held discussions with management about the current status of potential transactions and about management's judgments to understand the probability of future events that could affect the hold period for the properties. In addition, we searched for and evaluated information that corroborated or contradicted the Company's assumptions.

/s/ Ernst & Young LLP

We have served as the Company's auditor since 2014.

New York, New York

February 27, 2020



## **Report of Independent Registered Public Accounting Firm**

To the Shareholders and the Board of Directors of  
New Senior Investment Group Inc. and Subsidiaries

### **Opinion on Internal Control over Financial Reporting**

We have audited New Senior Investment Group Inc. and Subsidiaries' internal control over financial reporting as of December 31, 2019, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria). In our opinion, New Senior Investment Group Inc. and Subsidiaries (the Company) maintained, in all material respects, effective internal control over financial reporting as of December 31, 2019, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheets of the Company as of December 31, 2019 and 2018, the related consolidated statements of operations, comprehensive income (loss), changes in equity and cash flows for each of the three years in the period ended December 31, 2019, and the related notes and financial statement schedules listed in the Index at Item 15 and our report dated February 27, 2020 expressed an unqualified opinion thereon.

### **Basis for Opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting and for their assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects.

Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

### **Definition and Limitations of Internal Control Over Financial Reporting**

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ Ernst & Young LLP  
New York, New York  
February 27, 2020

**NEW SENIOR INVESTMENT GROUP INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
(dollars in thousands, except share data)

|  | December 31,        |                     |
|--|---------------------|---------------------|
|  | 2019                | 2018                |
| <b>Assets</b>  |                     |                     |
| Real estate investments:   |                     |                     |
| Land   | \$ 134,643          | \$ 134,643          |
| Buildings, improvements and other  | 1,970,036           | 1,946,731           |
| Accumulated depreciation   | (351,555)           | (283,140)           |
| Net real estate property   | 1,753,124           | 1,798,234           |
| Acquired lease and other intangible assets   | 7,642               | 7,642               |
| Accumulated amortization   | (2,238)             | (1,881)             |
| Net real estate intangibles  | 5,404               | 5,761               |
| Net real estate investments  | 1,758,528           | 1,803,995           |
| Assets from discontinued operations  | 363,489             | 364,996             |
| Cash and cash equivalents  | 39,614              | 72,422              |
| Receivables and other assets, net  | 33,078              | 44,845              |
| <b>Total Assets</b>  | <b>\$ 2,194,709</b> | <b>\$ 2,286,258</b> |
| <b>Liabilities, Redeemable Preferred Stock and Equity</b>  |                     |                     |
| <b>Liabilities</b>   |                     |                     |
| Debt, net  | \$ 1,590,632        | \$ 1,607,512        |
| Liabilities from discontinued operations   | 267,856             | 289,365             |
| Accrued expenses and other liabilities   | 59,320              | 44,160              |
| Due to affiliates  | —                   | 22,769              |
| <b>Total Liabilities</b>   | <b>1,917,808</b>    | <b>1,963,806</b>    |
| <b>Commitments and contingencies (Note 18)</b>   |                     |                     |
| Redeemable Preferred Stock, \$0.01 par value with \$100 liquidation preference, 400,000 shares authorized, issued and outstanding as of December 31, 2019 and 2018                           | 40,506              | 40,000              |
| <b>Equity</b>  |                     |                     |
| Preferred Stock \$0.01 par value, 99,600,000 shares (excluding 400,000 shares of redeemable preferred stock) authorized and none issued or outstanding as of both December 31, 2019 and 2018 | —                   | —                   |
| Common stock \$0.01 par value, 2,000,000,000 shares authorized, 82,964,438 and 82,148,869 shares issued and outstanding as of December 31, 2019 and 2018, respectively                       | 830                 | 821                 |
| Additional paid-in capital   | 901,889             | 898,135             |
| Accumulated deficit  | (660,588)           | (616,504)           |
| Accumulated other comprehensive loss   | (5,736)             | —                   |
| <b>Total Equity</b>  | <b>236,395</b>      | <b>282,452</b>      |
| <b>Total Liabilities, Redeemable Preferred Stock and Equity</b>  | <b>\$ 2,194,709</b> | <b>\$ 2,286,258</b> |

See accompanying notes to consolidated financial statements.

**NEW SENIOR INVESTMENT GROUP INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(dollars in thousands, except share data)

|  | Years Ended December 31, |              |            |
|--|--------------------------|--------------|------------|
|  | 2019                     | 2018         | 2017       |
| <b>Revenues</b>  |                          |              |            |
| Resident fees and services   | \$ 339,573               | \$ 283,617   | \$ 212,074 |
| Rental revenue   | 6,330                    | 39,407       | 112,391    |
| Total revenues   | 345,903                  | 323,024      | 324,465    |
| <b>Expenses</b>  |                          |              |            |
| Property operating expense   | 204,357                  | 172,487      | 135,662    |
| Interest expense   | 76,364                   | 85,643       | 79,628     |
| Depreciation and amortization  | 68,806                   | 80,129       | 120,779    |
| General and administrative expense   | 21,672                   | 13,382       | 15,300     |
| Acquisition, transaction, and integration expense                            | 1,501                    | 15,905       | 2,304      |
| Termination fee to affiliate   | —                        | 50,000       | —          |
| Management fees and incentive compensation to affiliate                      | —                        | 14,814       | 18,225     |
| Loss on extinguishment of debt   | 335                      | 64,746       | 3,607      |
| Impairment of real estate held for sale                                      | —                        | 8,725        | —          |
| Other expense  | 2,076                    | 3,961        | 724        |
| Total expenses   | 375,111                  | 509,792      | 376,229    |
| Gain (Loss) on sale of real estate   | (122)                    | —            | 71,763     |
| Gain on lease termination  | —                        | 40,090       | —          |
| Litigation proceeds, net   | 38,308                   | —            | —          |
| Income (Loss) before income taxes  | 8,978                    | (146,678)    | 19,999     |
| Income tax expense   | 210                      | 4,950        | 2,378      |
| Income (Loss) from continuing operations                                     | 8,768                    | (151,628)    | 17,621     |
| Loss from discontinued operations  | (6,754)                  | (7,727)      | (5,413)    |
| Net income (loss)  | 2,014                    | (159,355)    | 12,208     |
| Deemed dividend on redeemable preferred stock                                | (2,407)                  | —            | —          |
| Net income (loss) attributable to common stockholders                        | \$ (393)                 | \$ (159,355) | \$ 12,208  |
| <b>Basic earnings per common share: <sup>(A)</sup></b>                       |                          |              |            |
| Income (Loss) from continuing operations attributable to common stockholders | \$ 0.08                  | \$ (1.85)    | \$ 0.21    |
| Discontinued operations  | (0.08)                   | (0.09)       | (0.06)     |
| Net income (loss) attributable to common stockholders                        | \$ —                     | \$ (1.94)    | \$ 0.15    |
| <b>Diluted earnings per common share:</b>                                    |                          |              |            |
| Income (Loss) from continuing operations attributable to common stockholders | \$ 0.08                  | \$ (1.85)    | \$ 0.21    |
| Discontinued operations  | (0.08)                   | (0.09)       | (0.06)     |
| Net income (loss) attributable to common stockholders                        | \$ —                     | \$ (1.94)    | \$ 0.15    |
| <b>Weighted average number of shares of common stock outstanding</b>         |                          |              |            |
| Basic  | 82,208,173               | 82,148,869   | 82,145,295 |
| Diluted <sup>(B)</sup>   | 82,208,173               | 82,148,869   | 82,741,322 |
| Dividends declared per share of common stock                                 | \$ 0.52                  | \$ 0.78      | \$ 1.04    |

(A) Basic earnings per share ("EPS") is calculated by dividing net income (loss) attributable to common stockholders by the weighted average number of shares of common stock outstanding. The outstanding shares used to calculate the weighted average basic shares excludes 754,594 restricted stock awards, net of forfeitures, as of December 31, 2019, as those shares were issued but had not vested and therefore, not considered outstanding for purposes of computing basic income (loss) per share. Diluted EPS is computed by dividing net income (loss) attributable to common stockholders by the weighted average number of shares of common stock outstanding plus the additional dilutive effect, if any, of common stock equivalents during each period.

(B) Dilutive share equivalents and options were excluded for the year ended December 31, 2018 as their inclusion would have been anti-dilutive given our loss position.

See accompanying notes to consolidated financial statements.

**NEW SENIOR INVESTMENT GROUP INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**  
**(dollars in thousands, except share data)**

|                                    | Years Ended December 31, |              |           |
|------------------------------------|--------------------------|--------------|-----------|
|                                    | 2019                     | 2018         | 2017      |
| Net income (loss)                  | \$ 2,014                 | \$ (159,355) | \$ 12,208 |
| Other comprehensive income (loss): |                          |              |           |
| Unrealized loss on cash flow hedge | (5,736)                  | —            | —         |
| Total other comprehensive loss     | (5,736)                  | —            | —         |
| Total comprehensive income (loss)  | \$ (3,722)               | \$ (159,355) | \$ 12,208 |

See accompanying notes to consolidated financial statements.

**NEW SENIOR INVESTMENT GROUP INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**  
(dollars in thousands, except share data)

|  | Common Stock |        | Accumulated Deficit | Additional Paid-in Capital | Accumulated Other Comprehensive Income (Loss) | Total Equity |
|--|--------------|--------|---------------------|----------------------------|---|--------------|
|  | Shares       | Amount |                     |                            |   |              |
| Equity at December 31, 2016                                    | 82,127,247   | \$ 821 | \$ (319,844)        | \$ 897,918                 | \$ —  | \$ 578,895   |
| Director shares issued   | 21,622       | —      | —                   | 214                        | —   | 214          |
| Dividends declared (\$1.04 per share)                          | —            | —      | (85,432)            | —                          | —   | (85,432)     |
| Net income   | —            | —      | 12,208              | —                          | —   | 12,208       |
| Equity at December 31, 2017                                    | 82,148,869   | \$ 821 | \$ (393,068)        | \$ 898,132                 | \$ —  | \$ 505,885   |
| Fair value of stock options issued                             | —            | —      | —                   | 3                          | —   | 3            |
| Dividends declared (\$0.78 per share)                          | —            | —      | (64,081)            | —                          | —   | (64,081)     |
| Net loss   | —            | —      | (159,355)           | —                          | —   | (159,355)    |
| Equity at December 31, 2018                                    | 82,148,869   | \$ 821 | \$ (616,504)        | \$ 898,135                 | \$ —  | \$ 282,452   |
| Restricted stock awards issued                                 | 916,415      | 9      | —                   | (9)                        | —   | —            |
| Amortization of equity-based compensation                      | —            | —      | —                   | 3,488                      | —   | 3,488        |
| Director shares issued   | 60,975       | 1      | —                   | 274                        | —   | 275          |
| Restricted stock awards forfeited                              | (161,821)    | (1)    | —                   | 1                          | —   | —            |
| Dividends declared - common stock (\$0.52 per share)           | —            | —      | (42,749)            | —                          | —   | (42,749)     |
| Dividends declared - equity awards (\$0.26 - \$0.52 per share) | —            | —      | (942)               | —                          | —   | (942)        |
| Deemed dividend on redeemable preferred stock                  | —            | —      | (506)               | —                          | —   | (506)        |
| Dividends declared on redeemable preferred stock               | —            | —      | (1,901)             | —                          | —   | (1,901)      |
| Other comprehensive income (loss)                              | —            | —      | —                   | —                          | (5,736)                                       | (5,736)      |
| Net income   | —            | —      | 2,014               | —                          | —   | 2,014        |
| Equity at December 31, 2019                                    | 82,964,438   | \$ 830 | \$ (660,588)        | \$ 901,889                 | \$ (5,736)                                    | \$ 236,395   |

See accompanying notes to consolidated financial statements.

**NEW SENIOR INVESTMENT GROUP INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(dollars in thousands)**

|  | Years Ended December 31, |              |            |
|--|--------------------------|--------------|------------|
|  | 2019                     | 2018         | 2017       |
| <b>Cash Flows From Operating Activities</b>  |                          |              |            |
| Net income (loss)  | \$ 2,014                 | \$ (159,355) | \$ 12,208  |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |                          |              |            |
| Depreciation of tangible assets and amortization of intangible assets                    | 68,806                   | 80,165       | 120,916    |
| Amortization of deferred financing costs   | 2,450                    | 9,725        | 8,335      |
| Amortization of deferred revenue, net  | 1,768                    | 2,795        | (173)      |
| Amortization of premium on mortgage notes payable  | —                        | —            | (512)      |
| Non-cash straight-line rental revenue  | (590)                    | (5,365)      | (17,865)   |
| Gain (Loss) on sale of real estate   | 122                      | —            | (71,763)   |
| Non-cash adjustment on lease termination <sup>(A)</sup>                                  | —                        | 29,910       | —          |
| Loss on extinguishment of debt   | 335                      | 64,746       | 3,607      |
| Non-cash termination fee to affiliate  | —                        | 40,000       | —          |
| Impairment of real estate held for sale  | —                        | 8,725        | —          |
| Provision for bad debt   | —                        | 1,699        | 1,614      |
| Amortization of equity-based compensation  | 3,488                    | —            | —          |
| Remeasurement of deferred tax assets   | —                        | —            | 3,625      |
| Non-cash valuation allowance on deferred tax assets, net                                 | —                        | 4,715        | —          |
| Other non-cash expense   | 1,564                    | 4,418        | 471        |
| Changes in:  |                          |              |            |
| Receivables and other assets, net  | (876)                    | (5,107)      | (378)      |
| Due to affiliates  | (22,520)                 | 16,371       | (2,107)    |
| Accrued expenses and other liabilities   | 4,937                    | 9,717        | (15,995)   |
| Net cash provided by operating activities - continuing operations                        | 61,498                   | 103,159      | 41,983     |
| Net cash provided by operating activities - discontinued operations                      | 13,913                   | 17,918       | 18,462     |
| Net cash provided by operating activities  | 75,411                   | 121,077      | 60,445     |
| <b>Cash Flows From Investing Activities</b>  |                          |              |            |
| Proceeds from the sale of real estate, net   | 13,086                   | —            | 339,624    |
| Capital expenditures   | (21,131)                 | (14,155)     | (13,690)   |
| Insurance proceeds   | 1,423                    | 971          | 922        |
| Net cash provided by (used in) investing activities - continuing operations              | (6,622)                  | (13,184)     | 326,856    |
| Net cash provided by (used in) investing activities - discontinued operations            | (8,387)                  | (5,978)      | (6,961)    |
| Net cash provided by (used in) investing activities                                      | (15,009)                 | (19,162)     | 319,895    |
| <b>Cash Flows From Financing Activities</b>  |                          |              |            |
| Principal payments of mortgage notes payable and capital lease obligations               | (6,748)                  | (13,343)     | (21,916)   |
| Proceeds from mortgage notes payable   | —                        | 1,440,000    | —          |
| Repayments of mortgage notes payable   | (13,272)                 | (1,383,785)  | (187,904)  |
| Payment of exit fee on extinguishment of debt  | (206)                    | (51,908)     | (3,264)    |
| Payment of common stock dividend   | (42,749)                 | (64,081)     | (85,432)   |
| Payment of redeemable preferred stock dividend   | (1,901)                  | —            | —          |
| Payment of deferred financing costs, net   | (349)                    | (23,992)     | —          |
| Purchase of interest rate caps   | (35)                     | (2,746)      | —          |
| Net cash provided by (used in) financing activities - continuing operations              | (65,260)                 | (99,855)     | (298,516)  |
| Net cash provided by (used in) financing activities - discontinued operations            | (23,969)                 | (66,889)     | (21,856)   |
| Net cash provided by (used in) financing activities                                      | (89,229)                 | (166,744)    | (320,372)  |
| Net increase (decrease) in cash, cash equivalents and restricted cash                    | (28,827)                 | (64,829)     | 59,968     |
| Cash, cash equivalents and restricted cash, beginning of year                            | 92,656                   | 157,485      | 97,517     |
| Cash, cash equivalents and restricted cash, end of year                                  | \$ 63,829                | \$ 92,656    | \$ 157,485 |

(A) Primarily includes the non-cash write-offs of straight-line rent receivables and net above-market rent lease intangible assets, offset by the fair value of furniture, fixtures, equipment and other improvements received by us as a result of the Lease Termination (as defined in Note 1). Refer to Note 3 for additional details related to the Lease Termination.

|   | Years Ended December 31, |           |           |
|---|--------------------------|-----------|-----------|
|   | 2019                     | 2018      | 2017      |
| <b>Supplemental Disclosure of Cash Flow Information</b>                     |                          |           |           |
| Cash paid during the year for interest expense                              | \$ 87,454                | \$ 89,505 | \$ 85,373 |
| Cash paid during the year for income taxes                                  | 349                      | 326       | 274       |
| <b>Supplemental Schedule of Non-Cash Investing and Financing Activities</b> |                          |           |           |
| Issuance of common stock and exercise of options                            | \$ 275                   | \$ —      | \$ 214    |
| Issuance of Redeemable Preferred Stock                                      | —                        | 40,000    | —         |
| Capital lease assets  | 764                      | 569       | —         |
| Furniture, fixtures, equipment and other improvements <sup>(A)</sup>        | —                        | 10,065    | —         |

(A) Fair value of furniture, fixtures, equipment and other improvements received by us as a result of the Lease Termination. Refer to Note 3 for additional details related to the Lease Termination.

|   | Years Ended December 31, |                   |                   |
|---|--------------------------|-------------------|-------------------|
|   | 2019                     | 2018              | 2017              |
| <b>Reconciliation of Cash, Cash Equivalents and Restricted Cash</b> |                          |                   |                   |
| Cash and cash equivalents   | \$ 72,422                | \$ 137,327        | \$ 58,048         |
| Restricted cash <sup>(A)</sup>                                      | 20,234                   | 20,158            | 39,469            |
| Total including discontinued operations, beginning of period        | <u>\$ 92,656</u>         | <u>\$ 157,485</u> | <u>\$ 97,517</u>  |
| <b>Reconciliation of Cash, Cash Equivalents and Restricted Cash</b> |                          |                   |                   |
| Cash and cash equivalents   | \$ 39,614                | \$ 72,422         | \$ 137,327        |
| Restricted cash <sup>(A)</sup>                                      | 24,215                   | 20,234            | 20,158            |
| Total including discontinued operations, end of period              | <u>\$ 63,829</u>         | <u>\$ 92,656</u>  | <u>\$ 157,485</u> |

(A) Consists of (i) amounts held by lender in tax, insurance, replacement reserve and other escrow accounts and (ii) security deposits; amounts relating to continuing operations are included in "Receivables and other assets, net" in our Consolidated Balance Sheets.

See accompanying notes to consolidated financial statements.

**NEW SENIOR INVESTMENT GROUP INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2019, 2018 and 2017**  
**(dollars in tables in thousands, except share data)**

**1. ORGANIZATION**

New Senior Investment Group Inc. (“New Senior,” “we,” “us” or “our”) is a Real Estate Investment Trust (“REIT”) primarily focused on investing in private pay senior housing properties. We were formed as a Delaware limited liability company in 2012 and converted to a Delaware corporation on May 30, 2014 and changed our name to New Senior Investment Group Inc. on June 16, 2014. We are listed on the New York Stock Exchange (“NYSE”) under the symbol “SNR” and are headquartered in New York, New York.

As of December 31, 2019, we owned a diversified portfolio of 131 primarily private pay senior housing properties, consisting of 102 Independent Living (“IL”) properties, 28 Assisted Living/Memory Care (“AL/MC”) properties and one Continuing Care Retirement Community (“CCRC”), located across 37 states. On February 10, 2020, we completed the sale of all 28 AL/MC properties (the “AL/MC Portfolio Disposition”) pursuant to a Purchase and Sale Agreement, dated as of October 31, 2019 (the “Sale Agreement”), with affiliates of ReNew REIT. Effective October 31, 2019 we classified the AL/MC properties as held for sale and, accordingly, the operations of these properties for the current and prior periods have been classified as discontinued operations in our Consolidated Statements of Operations. Refer to Note 5 – Discontinued Operations and Note 19 – Subsequent Events for additional details.

Through December 31, 2018, we were externally managed and advised by an affiliate of Fortress Investment Group LLC (the “Former Manager”). On November 19, 2018, we entered into definitive agreements with the Former Manager to internalize our management, effective December 31, 2018 (the “Internalization”). In connection with the Internalization, we also entered into a Transition Services Agreement with the Former Manager to continue to provide certain services for a transition period. In connection with the termination of the Management Agreement, we (i) made a one-time cash payment of \$10.0 million to the Former Manager in January 2019, and (ii) issued to the Former Manager 400,000 shares of our newly created Redeemable Series A Cumulative Perpetual Preferred Stock (the “Redeemable Preferred Stock”), with an aggregate fair value of \$40.5 million and \$40.0 million for the years ended December 31, 2019 and 2018, respectively.

We operate in two reportable segments: (1) Managed IL Properties, and (2) Other Properties.

**Managed IL Properties** – We own 102 IL properties managed by Holiday Retirement (“Holiday”), a portfolio company that is majority owned by private equity funds managed by an affiliate of FIG LLC (the “Former Manager”), a subsidiary of Fortress Investment Group LLC (“Fortress”), FHC Property Management LLC (together with its subsidiaries, “Blue Harbor”), a former affiliate of our Former Manager, and Grace Management, Inc. (“Grace”) (collectively, the “Property Managers”), under Property Management Agreements (collectively, the “Property Management Agreements”). Under the Property Management Agreements, the Property Managers are responsible for the day-to-day operations of our senior housing properties and are entitled to a management fee in accordance with the terms of the Property Management Agreements. Our Property Management Agreements have initial five-year or ten-year terms, with successive, automatic one-year renewal periods. We pay property management fees of 4.5% to 5.0% of effective gross income pursuant to our Property Management Agreements and, in some cases, the Property Managers are eligible to earn an incentive fee based on operating performance.

On May 9, 2018, we entered into a lease termination agreement to terminate our triple net leases with affiliates of Holiday relating to 51 IL properties (the “Holiday Portfolio”). The lease termination was effective May 14, 2018 (the “Lease Termination”). Concurrently with the Lease Termination, we entered into property management agreements with Holiday to manage the properties in the Holiday Portfolio following the Lease Termination in exchange for a property management fee. As a result, such properties are now included in the Managed IL Properties segment. Refer to Note 3 – Lease Termination for additional details.

**Other Properties** – We own one CCRC and lease this property to a healthcare operating company under a triple net lease agreement. In a triple net lease arrangement, the lessee agrees to operate and maintain the property at its own expense, including maintenance, utilities, taxes, insurance, repairs, capital improvements and the payroll expense of property-level employees. Our triple net lease agreement has an initial term of 15 years and includes a renewal option and annual rent increases ranging from 2.75% to 3.25%.



**NEW SENIOR INVESTMENT GROUP INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2019, 2018 and 2017**  
**(dollars in tables in thousands, except share data)**

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Basis of Presentation and Principles of Consolidation**

The accompanying consolidated financial statements are prepared in accordance with U.S. Generally Accepted Accounting Principles (“GAAP”) with the instructions to Form 10-K and Article 10 of Regulation S-X. The consolidated financial statements include the accounts of New Senior and its consolidated subsidiaries. All significant intercompany transactions and balances have been eliminated. We consolidate those entities in which we have control over significant operating, financial and investing decisions of the entity. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included.

Certain prior period amounts have been reclassified to conform to the current period’s presentation, primarily related to classification of certain properties as discontinued operations.

**Use of Estimates**

Management is required to make estimates and assumptions when preparing financial statements in conformity with GAAP. These estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the accompanying consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results may differ from management’s estimates.

**Revenue Recognition**

On January 1, 2018, we adopted Accounting Standards Update (“ASU”) 2014-09, *Revenues from Contracts with Customers* (“ASC 606”) using the modified retrospective method of adoption. This standard requires revenue to be recognized when promised goods or services are transferred to the customer in an amount that reflects the consideration expected in exchange for those goods or services. The adoption did not result in an adjustment to beginning retained earnings and did not have a significant impact on our consolidated financial statements. Substantially all of our revenue has been generated through our triple net lease and managed property leasing arrangements, which are specifically excluded from ASC 606, and are accounted for under other applicable GAAP standards. We account for ancillary revenue under ASC 606. The timing and pattern of revenue recognition of our ancillary revenue under ASC 606 is consistent with that under the prior accounting model.

*Resident Fees and Services* – Resident fees and services include monthly rental revenue, care income and ancillary income recognized from the Managed IL Properties segments. Resident fees and services are recognized monthly as services are provided. Most lease agreements with residents are cancelable by the resident with 30 days’ notice. Ancillary income primarily relates to non-refundable community fees. Non-refundable community fees are recognized on a straight-line basis over the estimated lengths of stay of residents, which approximate 24 months for AL/MC properties and 33 months for IL properties.

*Rental Revenue* – Rental revenue from the triple net lease property is recognized on a straight-line basis over the applicable term of the lease when collectability is reasonably assured. Recognizing rental revenue on a straight-line basis typically results in recognizing revenue in excess of cash amounts contractually due from our tenant during the first half of the lease term, creating a straight-line rent receivable.

**Acquisition Accounting**

On January 1, 2017, we adopted ASU 2017-01, *Clarifying the Definition of a Business* (“ASU 2017-01”) which narrows the Financial Accounting Standards Board’s (“FASB”) definition of a business and provides a framework that gives entities a basis for making reasonable judgments about whether a transaction involves an asset or a business. ASU 2017-01 states that when substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets, the acquired asset is not a business. If this initial test is not met, an acquired asset cannot be considered a business unless it includes an input and a substantive process that together significantly contribute to the ability to create output. The primary differences between business combinations and asset acquisitions include recording the asset acquisition at relative fair value, capitalizing transaction costs, recording contingent consideration when the contingency is resolved and the elimination of the measurement period in which to record adjustments to the transaction. We did not have any acquisitions subsequent to our adoption of ASU 2017-01.

**NEW SENIOR INVESTMENT GROUP INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
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**(dollars in tables in thousands, except share data)**

Regardless of whether an acquisition is considered a business combination or an asset acquisition, the cost of the business or asset acquired is allocated to tangible and intangible assets and assumed liabilities at their fair values, as of the respective transaction dates. The determination of the fair value of net assets acquired involves significant judgment and estimates, such as estimated future cash flow projections, appropriate discount and capitalization rates and other estimates based on available market information. Estimates of future cash flows are based on a number of factors including property operating results, known and anticipated trends, as well as market and economic conditions.

In measuring the fair value of tangible and identified intangible assets acquired and liabilities assumed, management uses information obtained as a result of pre-acquisition due diligence, marketing, leasing activities and independent appraisals. In the case of buildings, the fair value of the tangible assets acquired is determined by valuing the property as if it were vacant. Significant estimates impacting the measurement at fair value of our real property include construction cost data and qualitative selection of comparable market transactions as well as the assessment of the relative quality and condition of the acquired properties.

Recognized intangible assets primarily include the fair value of in-place resident leases. We estimate the fair value of in-place leases as (i) the present value of the estimated rental revenue that would have been forgone, offset by variable costs that would have otherwise been incurred during a reasonable lease-up period, as if the acquired units were vacant and (ii) the estimated absorption costs, such as additional marketing costs that would have been incurred during the lease-up period. The acquisition fair value of the in-place lease intangibles is amortized over the estimated length of stay of the residents on a straight-line basis.

#### **Real Estate Investments**

Real estate investments are recorded at cost less accumulated depreciation or accumulated amortization.

Depreciation is calculated on a straight-line basis using estimated remaining useful lives not to exceed 40 years for buildings, 3 to 10 years for building improvements and 3 to 5 years for other fixed assets.

Amortization for in-place lease intangibles, ground lease intangibles and other intangibles is calculated on a straight-line basis using estimated useful lives of 24 to 33 months, 74 to 82 years and 5 to 13 years, respectively. Amortization for above/below market lease intangibles is calculated on a straight-line basis using estimated useful lives of 15 to 17 years.

#### **Impairment of Long Lived Assets**

We periodically evaluate long-lived assets, including definite lived intangible assets, primarily consisting of our real estate investments, for impairment indicators. If indicators of impairment are present, we evaluate the carrying value of the related real estate investments in relation to the future undiscounted cash flows of the underlying operations. In performing this evaluation, market conditions and our current intentions with respect to holding or disposing of the asset are considered. If the sum of the expected future undiscounted cash flows is less than book value, we recognize an impairment loss equal to the amount by which the asset's carrying value exceeds its fair value. An impairment loss is recognized at the time any such determination is made.

#### **Cash and Cash Equivalents**

Cash and cash equivalents consist of cash on hand and all highly liquid short term investments with maturities of 90 days or less, when purchased.

#### **Restricted Cash**

Restricted cash primarily consists of (i) amounts held by lenders in tax, insurance, replacement reserve and other escrow accounts and (ii) security deposits and is included in "Receivables and other assets, net" in our Consolidated Balance Sheets.

**NEW SENIOR INVESTMENT GROUP INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
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**(dollars in tables in thousands, except share data)**

### **Deferred Financing Costs**

Deferred financing costs consist of fees and direct costs incurred in obtaining financing. Deferred financing costs are presented as a direct deduction from the carrying amount of the related debt liability. Deferred financing costs related to debt instruments, excluding the revolving credit facility, are amortized over the terms of the related borrowings using the effective interest rate method as a component of interest expense. Deferred financing costs related to the revolving credit facility are amortized over the term of the debt using the straight-line method, which approximates the effective interest method. Amortized costs of \$2.5 million, \$9.7 million and \$8.3 million are included in “Interest expense” in our Consolidated Statements of Operations for the years ended December 31, 2019, 2018 and 2017, respectively.

### **Deferred Revenue**

Deferred revenue primarily includes non-refundable community fees received when residents move in, and are included within “Accrued expenses and other liabilities” in our Consolidated Balance Sheets. Deferred revenue amounts are amortized into income on a straight-line basis over the estimated length of stay of the resident, and are included within “Resident fees and services” in our Consolidated Statements of Operations.

### **Income Taxes**

New Senior is organized and conducts its operations to qualify as a REIT under the requirements of the Internal Revenue Code of 1986, as amended (“Code”). Requirements for qualification as a REIT include various restrictions on ownership of stock, requirements concerning distribution of taxable income and certain restrictions on the nature of assets and sources of income. A REIT must distribute at least 90% of its taxable income to its stockholders of which 85% plus any undistributed amounts from the prior year must be distributed within the taxable year in order to avoid the imposition of an excise tax. Distribution of the remaining balance may extend until timely filing of our tax return in the subsequent taxable year. Qualifying distributions of taxable income are deductible by a REIT in computing taxable income.

Certain activities are conducted through a taxable REIT subsidiary (“TRS”) and therefore are subject to federal and state income taxes. Accordingly, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period of the enactment date. A valuation allowance is provided if we believe it is more likely than not that all or some portion of the deferred tax asset will not be realized. Any increase or decrease in the valuation allowance that results from a change in circumstances, and that causes us to change our judgment about the realizability of the related deferred tax asset, is included in the tax provision when such changes occur.

We recognize tax benefits for uncertain tax positions only if it is more likely than not that the position is sustainable based on its technical merits. Interest and penalties on uncertain tax positions are included as a component of the provision for income taxes in our Consolidated Statements of Operations. As of December 31, 2019 and 2018, we had no uncertain tax positions.

### **Fair Value Measurement**

Fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. As such, fair value is a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. A three-tier fair value hierarchy, which is described below, prioritizes the inputs we use in measuring fair value:

- Level 1 - Quoted prices for identical instruments in active markets.
- Level 2 - Quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model-derived valuations, in which all significant inputs are observable in active markets.
- Level 3 - Unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.

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### **Derivative Instruments**

In the normal course of business, we may use derivative instruments to manage, or hedge, interest rate risk. We do not use derivative instruments for trading or speculative purposes. To qualify for hedge accounting, derivative instruments used for risk management purposes must effectively reduce the risk exposure that they are designed to hedge. In addition, at inception of a qualifying cash flow hedging relationship, the underlying transaction or transactions, must be, and are expected to remain, probable of occurring in accordance with our related assertions. Our derivative instruments were executed with investment grade counterparties.

We recognize all derivatives as either assets or liabilities at fair value as of the reporting date in “Receivables and other assets, net” or “Accrued expenses and other liabilities”, respectively, on our Consolidated Balance Sheets. Derivative valuation requires us to make estimates and judgments that affect the fair value of the instruments. We apply hedge accounting on our interest rate swap and therefore, changes in fair value of the instrument are recorded in “Accumulated other comprehensive income (loss)” in our Consolidated Balance Sheets. We do not apply hedge accounting on our interest rate caps and therefore, changes in fair value of these instruments are recorded in “Other expense” in our Consolidated Statements of Operations.

### **Assets Held for Sale and Discontinued Operations**

We classify certain long-lived assets as held for sale once the criteria, as defined by GAAP, has been met. Assets held for sale are included in “Receivables and other assets, net” in our Consolidated Balance Sheets. Long-lived assets to be disposed of are reported at the lower of their carrying amount or fair value less cost to sell and are no longer depreciated. We estimate the fair value of assets held for sale based on sales price expectation less estimated cost to sell.

We report discontinued operations when a component of the Company or group of components that has been disposed of or classified as held for sale and represents a strategic shift that has or will have a major effect on the Company’s operations and financial results. The results of operations for assets meeting the definition of discontinued operations are reflected in our Consolidated Statements of Operations as “Discontinued operations” for all periods presented. Interest expense on the mortgages collateralized by properties classified as discontinued operations, which is required to be repaid upon the disposal of the properties, is reclassified to “Discontinued operations” in our Consolidated Statements of Operations.

### **Sale of Assets**

On January 1, 2018, we adopted ASU 2017-05, *Other Income - Gains and Losses from the Derecognition of Nonfinancial Assets* (“ASU 2017-05”), which clarifies the scope of subtopic 610-20, *Other Income - Gains and Losses from Derecognition of Nonfinancial Assets*. We recognize sales of assets only upon the closing of the transactions with the purchaser. We recognize gains on assets sold when we transfer control of the asset upon closing and if the collectability of the sales price is reasonably assured. Sales of our real estate are generally not executory across points in time and our performance obligations from these contracts are expected to fall within a single period.

Gains on our asset sales that occurred prior to our adoption of ASU 2017-05 were recognized using the full accrual method upon closing if the collectability of the sales price was reasonably assured, we were not obligated to perform any significant activities after the sale to earn the profit, we received adequate initial investment from the purchaser, and other profit recognition criteria had been satisfied.

### **Equity-Based Compensation**

Compensation expense for all equity-based awards including those with graded vesting schedules granted to employees and non-employees is recognized in “General and administrative expense” in our Consolidated Statements of Operations on a straight-line basis over the vesting period based on the grant date fair value of the award. Forfeitures of equity-based awards are recognized as they occur.

### **Termination Fee to Affiliate**

This represents amount due to the Former Manager pursuant to the termination of the Management Agreement with the Former Manager.

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### **Redeemable Preferred Stock**

On December 31, 2018, we issued 400,000 shares of our Redeemable Preferred Stock to the Former Manager as consideration for the termination of the Management Agreement. The Redeemable Preferred Stock are non-voting and have a \$100 liquidation preference. Holders of the Redeemable Preferred Stock are entitled to cumulative cash dividends at a rate per annum of 6.00% on the liquidation preference amount plus all accumulated and unpaid dividends.

In the event of any voluntary or involuntary liquidation, dissolution or winding up, the holders of shares of the Redeemable Preferred Stock will receive out of the assets of the Company legally available for distribution to its stockholders before any payment is made to the holders of any series of preferred stock ranking junior to the Redeemable Preferred Stock or to any holder of the Company's common stock but subject to the rights of any class or series of securities ranking senior to or on parity with the Redeemable Preferred Stock, a payment per share equal to the liquidation preference plus any accumulated and unpaid dividends.

We may redeem, at any time, all but not less than all of the shares of Redeemable Preferred Stock for cash at a price equal to the liquidation preference amount of the Series A Preferred Stock plus all accumulated and unpaid dividends thereon (the "Redemption Price"). On or after December 31, 2020, the holders of a majority of the then outstanding shares of Redeemable Preferred Stock will have the right to require us to redeem up to 50% of the outstanding shares of Redeemable Preferred Stock, and on or after December 31, 2021, the holders of a majority of the then outstanding shares of Redeemable Preferred Stock will have the right to require us to redeem all or any portion of the outstanding shares of Redeemable Preferred Stock, in each case, for cash at the Redemption Price. Upon the occurrence of a Change of Control (as defined in the certificate of designation governing the Redeemable Preferred Stock), the Redeemable Preferred Stock is required to be redeemed in whole at the Redemption Price. Due to the ability of the holders to require us to redeem the outstanding shares, the Redeemable Preferred Stock is excluded from Equity in our Consolidated Balance Sheets.

### **Earnings per Share**

Basic earnings per share of common stock is computed by dividing net income (loss) applicable to common stockholders by the weighted average number of shares of common stock outstanding during the period. Diluted earnings per share of common stock is calculated by including the effect of dilutive securities.

### **Recently Adopted Accounting Pronouncements**

In February 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-02, (codified under Accounting Standards Codification ("ASC") 842, *Leases*). This standard amends the existing accounting standards for lease accounting, including requiring lessees to recognize most leases on their balance sheets and making targeted changes to lessor accounting. As lessee, a right-of-use asset and corresponding liability for future obligations under a leasing arrangement would be recognized on the balance sheet. As lessor, gross leases will be subject to allocation between lease and non-lease service components, with the latter accounted for under the new revenue recognition standard. Additionally, under the new lease standard, only incremental initial direct costs incurred in the execution of a lease can be capitalized by the lessor and lessee.

We adopted ASC 842 on January 1, 2019 under the modified retrospective transition approach using the effective date as the date of initial application. Therefore, financial information and disclosures under ASC 842 have not been provided for periods prior to January 1, 2019. We elected the "package of practical expedients", which permits us not to reassess under the new standard our prior conclusions about lease identification, lease classification and initial direct costs. We also elected the short-term lease practical expedient, which permits us to not recognize right-of-use asset or lease liability for operating leases with an initial lease term equal to or less than 12 months. In addition, we made an accounting policy election to treat lease and related non-lease components in a contract as a single performance obligation to the extent that the timing and pattern of revenue recognition are the same for the lease and non-lease components and the combined single lease component is classified as an operating lease.

#### Lessor Accounting

As a lessor, our recognition of rental revenue remained consistent with prior accounting guidance. Rental revenue from our triple net lease property is recognized on a straight-line basis over the applicable term of the lease. When collectability is

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determined not probable, any lease income is limited to the lesser of the lease income reflected on a straight-line basis or the cash collected.

Resident leases associated with our managed IL and AL/MC properties contain service components. We elected the practical expedient to account for our resident leases as a single lease component. We elected the practical expedient to account for our resident leases as a single lease component since (1) the timing and pattern or transfer of the lease and non-lease components is the same, (2) the lease component is the predominant component, and (3) the combined single lease component would be classified as an operating lease.

*Lessee Accounting*

We determine if a contract is or contains a lease at inception. Right-of-use assets represent our right to use an underlying asset for the lease term and lease liabilities represent our obligation to make lease payments arising from the lease. Right-of-use asset and lease liability are recognized at the commencement date based on the present value of lease payments over the lease term. We use our incremental borrowing rate to determine the present value of lease payments as the rates implicit in our leases are not readily determinable. Upon adoption on January 1, 2019 and as of December 31, 2019, our operating lease right-of-use asset, which approximates our operating lease liability, was \$2.2 million and \$1.8 million, respectively, for our corporate office, land and equipment leases. Our operating lease right-of-use asset is included in “Buildings, improvements and other” and our operating lease liability is included in “Accrued expenses and other liabilities” in our Consolidated Balance Sheets. The weighted average remaining lease term for our operating leases was 4.2 years and 5.1 years at December 31, 2019 and 2018, respectively. The weighted average discount rate was 6.04% and 6.02% at December 31, 2019 and 2018, respectively.

Upon the adoption of ASC 842, capital leases under prior accounting guidance were classified as finance leases, which did not have a significant change to our accounting for such leases.

On January 1, 2018, we adopted ASU 2016-18, *Statement of Cash Flows (Topic 230) - Restricted Cash*, which requires that the statement of cash flows include a reconciliation and explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. This standard impacts the presentation of our Consolidated Statements of Cash Flows as activity between cash and cash equivalents and restricted cash is no longer presented in our operating, financing or investing activities. Upon adoption, the changes in classification within the statement of cash flows is applied retrospectively to all periods presented. As a result of the retrospective application, our net cash provided by operating and investing activities decreased by \$1.1 million and \$6.9 million, respectively, for the year ended December 31, 2017.

On January 1, 2018, we adopted ASU 2016-15, *Statement of Cash Flows – Classification of Certain Cash Receipts and Cash Payments*, which provides guidance on how certain cash receipts and cash payments are to be presented and classified on the statement of cash flows. The adoption of this standard did not have a material impact on our consolidated financial statements.

**Recently Issued Accounting Pronouncements Not Yet Adopted**

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments - Credit Losses, Measurement of Credit Losses on Financial Instruments*. This standard replaces the current incurred loss methodology with a methodology that reflects expected credit losses. Under this methodology, a company would recognize an impairment allowance equal to its current estimate of all contractual cash flows that it does not expect to collect from financial assets measured at amortized cost. The effective date of the standard will be for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019, and early adoption is permitted beginning after December 15, 2018. We have performed an assessment of the impact this guidance may have on our consolidated financial statements and noted that our entire balance of receivables relates to lease agreements with our residents and tenant, which are specifically excluded from this standard. As a result, the adoption of this ASU on January 1, 2020 is not expected to have a significant impact on our consolidated financial statements.

**Segment Reporting**

Our reportable business segments, which are based on how we evaluate our business and allocates resources, are Managed IL Properties and Other Properties. Under our Managed IL Properties segment, we own 102 properties, which are managed by property managers under property management agreements. Under our Other Properties segment, we own and lease a CCRC under a triple net master lease agreement. The Other Properties segment includes operations of certain managed AL/MC properties and triple net lease properties we no longer own or have transitioned to the Managed IL Properties segment as a

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result of the Lease Termination. All properties included in the Other Properties segment were included in either the Managed AL/MC Properties or the Triple Net Lease Properties segments prior to the fourth quarter of 2019, when we disclosed three reportable segments. During the fourth quarter of 2019, we entered into the Sale Agreement, which represented the disposition of our entire Managed AL/MC Properties segment. The properties qualified for held for sale accounting effective as of the date of the Sale Agreement. As the sale represents a strategic shift that will have a major effect on our operations and financial results, the operations of the 28 AL/MC properties are classified as discontinued operations in our consolidated financial statements. All prior period segment information has been reclassified to conform to the current period presentation. As a result, the Managed AL/MC Properties and Triple Net Lease Properties segments no longer meet the quantitative thresholds to qualify as reportable segments and have been combined in the Other Properties segment. The presentation is consistent with how the Company's chief operating decision maker currently allocates resources and evaluates the performance of our business. Refer to Note 4 – Dispositions for additional details on these sold properties and Note 3 - Lease Termination for additional details on the Lease Termination.

### **3. LEASE TERMINATION**

On May 9, 2018, we entered into a lease termination agreement with affiliates of Holiday to terminate our triple net leases relating to the Holiday Portfolio. The Lease Termination was effective May 14, 2018. We received total consideration of \$115.6 million, including a \$70.0 million termination payment and retention of \$45.6 million in security deposits held by us. In connection with the Lease Termination, we also assumed ownership of certain furniture, fixtures, equipment and other improvements with a fair market value of \$10.1 million. As a result of the Lease Termination, we recognized a gain on lease termination of \$40.1 million after adjusting for write-offs of straight-line rent receivables of \$84.3 million and net above-market rent lease intangible assets of \$1.2 million.

Concurrently with the Lease Termination, we entered into property management agreements with Holiday pursuant to which we pay a management fee equal to a monthly base fee in the amount of 5% of effective gross income in the first year of the term and 4.5% of effective gross income for the remainder of the term. In addition, Holiday is eligible to earn an annual incentive fee of up to 2% of effective gross income if the Holiday Portfolio achieves certain performance thresholds. The agreements may be terminated without penalty after the first year of the term.

### **4. DISPOSITIONS**

#### *2019 Activity*

During the year ended December 31, 2019, we sold two AL/MC properties in the Other Properties segment for a combined sale price of \$13.8 million, and recognized a loss on sale of \$0.1 million, which is included in "Loss on sale of real estate" in our Consolidated Statements of Operations. In connection with these dispositions, we repaid \$13.7 million of debt. Prior to the sale, both assets were classified as "Assets held for sale" and included in "Receivables and other assets, net" in our Consolidated Balance Sheet as of December 31, 2018.

#### *2018 Activity*

We did not have any dispositions during the year ended December 31, 2018.

#### *2017 Activity*

In November, we sold a portfolio of nine AL/MC properties in the Other Properties segment for a purchase price of \$109.5 million and recognized a gain on sale of \$6.9 million, net of selling costs. In connection with this sale, we repaid \$78.7 million of debt.

In December, we sold a portfolio of six triple net lease properties (four CCRCs, one IL and one AL/MC) in the Other Properties segment for a purchase price of \$186.0 million, including lease termination fees, and recognized a gain on sale of \$42.3 million, net of selling costs. In connection with this sale, we repaid \$98.1 million of debt.

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The following table presents the revenues and expenses of the above portfolios:

|                               | <u>Year ended<br/>December 31, 2017</u> |
|-------------------------------|---|
| <b>Revenues</b>               |   |
| Resident fees and services    | \$ 28,910                               |
| Rental revenue                | 16,893                                  |
| Total revenues                | 45,803                                  |
| <b>Expenses</b>               |   |
| Property operating expense    | 23,413                                  |
| Depreciation and amortization | 7,212                                   |
| Interest expense              | 7,262                                   |
| Total expenses                | <u>\$ 37,887</u>                        |

In addition to the above transactions, we sold four properties (two AL/MC and two IL in the Other Properties segment and Managed IL Properties segment, respectively) for a purchase price of \$48.5 million and recognized a gain on sale of \$22.5 million, net of selling costs. In connection with these sales, we repaid \$28.0 million of debt.

## 5. DISCONTINUED OPERATIONS

On October 31, 2019, we entered into a Sale Agreement with affiliates of ReNew REIT to sell our entire AL/MC portfolio consisting of 28 AL/MC properties, and we completed this transaction on February 10, 2020. As a result of the Sale Agreement, these properties have been reclassified as discontinued operations in our consolidated financial statements.

As of December 31, 2019 and 2018, the assets and liabilities associated with discontinued operations are as follows:

|  | <u>December 31,</u> |                   |
|--|---------------------|-------------------|
|  | <u>2019</u>         | <u>2018</u>       |
| <b>Assets</b>                              |                     |                   |
| Real estate investments:                   |                     |                   |
| Land                                       | \$ 43,313           | \$ 43,313         |
| Buildings, improvements and other          | 397,808             | 389,082           |
| Accumulated depreciation                   | (87,719)            | (75,228)          |
| Net real estate property                   | 353,402             | 357,167           |
| Acquired lease and other intangible assets | 996                 | 996               |
| Accumulated amortization                   | (996)               | (996)             |
| Net real estate intangibles                | —                   | —                 |
| Net real estate investments                | 353,402             | 357,167           |
| Receivables and other assets, net          | 10,087              | 7,829             |
| Assets from discontinued operations        | <u>\$ 363,489</u>   | <u>\$ 364,996</u> |
| <b>Liabilities</b>                         |                     |                   |
| Debt, net                                  | \$ 255,096          | \$ 277,370        |
| Accrued expenses and other liabilities     | 12,760              | 8,520             |
| Due to affiliates                          | —                   | 3,475             |
| Liabilities from discontinued operations   | <u>\$ 267,856</u>   | <u>\$ 289,365</u> |



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The following is a summary of the loss from discontinued operations, net of tax for the years ended December 31, 2019, 2018 and 2017:

|   | Years Ended December 31, |                   |                   |
|---|--------------------------|-------------------|-------------------|
|   | 2019                     | 2018              | 2017              |
| <b>Revenues</b>                                   |                          |                   |                   |
| Resident fees and services                        | \$ 119,307               | \$ 121,274        | \$ 124,665        |
| Total revenues                                    | 119,307                  | 121,274           | 124,665           |
| <b>Expenses</b>                                   |                          |                   |                   |
| Property operating expense                        | 98,447                   | 95,299            | 94,383            |
| Depreciation and amortization                     | 12,491                   | 15,821            | 19,163            |
| Interest expense                                  | 14,571                   | 15,533            | 13,969            |
| Acquisition, transaction, and integration expense | 580                      | 14                | 149               |
| General and administrative expense                | 32                       | 6                 | 7                 |
| Loss on extinguishment of debt                    | —                        | 1,473             | 295               |
| Other (income) expense                            | (158)                    | 11                | 978               |
| Total expenses                                    | 125,963                  | 128,157           | 128,944           |
| Loss before income taxes                          | (6,656)                  | (6,883)           | (4,279)           |
| Income tax expense                                | 98                       | 844               | 1,134             |
| Loss from discontinued operations                 | <u>\$ (6,754)</u>        | <u>\$ (7,727)</u> | <u>\$ (5,413)</u> |

## 6. SEGMENT REPORTING

We operate in two reportable business segments, Managed IL Properties and Other Properties. Our Managed IL Properties segment includes 102 IL properties throughout the United States managed by Holiday, Blue Harbor and Grace under Property Management Agreements. Our Other Properties segment includes one CCRC property, which is currently leased to a healthcare operating company under a triple net lease agreement that obligates the tenant to pay all property-related expenses, including maintenance, utilities, taxes, insurance, repairs, capital improvements and the payroll expense of property-level employees. It also includes operations of certain managed AL/MC properties and triple net lease properties we no longer own or have transitioned to the Managed IL Properties segment as a result of the Lease Termination. All the properties included in the Other Properties segment were previously included in either the Managed AL/MC Properties or Triple Net Lease segments prior to the fourth quarter of 2019, when we operated in three reportable segments. During the fourth quarter of 2019, we entered into the Sale Agreement for the AL/MC Portfolio Disposition. As the sale represents a strategic shift that will have a major effect on our operations and financial results, the operations of the 28 AL/MC properties have been classified as discontinued operations on our Consolidated Statements of Operations. As a result, the Managed AL/MC Properties and Triple Net Lease Properties segments no longer meet the quantitative thresholds to qualify as reportable segments and have been combined in the Other Properties segment. The presentation is consistent with how the Company's chief operating decision maker allocates resources and evaluates the performance of the business.

We evaluate performance of the combined properties in each reportable business segment based on segment NOI. We define NOI as total revenues less property-level operating expenses, which include property management fees and travel cost reimbursements. We believe that net income, as defined by GAAP, is the most appropriate earnings measurement. However, we believe that segment NOI serves as a useful supplement to net income because it allows investors, analysts and management to measure unlevered property-level operating results and to compare our operating results between periods and to the operating results of other real estate companies on a consistent basis. Segment NOI should not be considered as an alternative to net income as determined in accordance with GAAP.

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Effective May 14, 2018, we terminated our triple net leases with respect to the properties in the Holiday Portfolio and concurrently entered into property management agreements with Holiday with respect to such properties. The NOI for such properties following the Lease Termination has been included in the Managed IL Properties segment. This resulted in a significant increase in the segment NOI of the Managed IL Properties with a corresponding decrease in the segment NOI of the Other Properties during the years ended December 31, 2019 and 2018.

Depreciation and amortization, interest expense, acquisition, transaction and integration expense, termination fee, management fees and incentive compensation to affiliate, general and administrative expense, loss on extinguishment of debt, impairment of real estate, other expense (income), gain (loss) on sale of real estate, gain on lease termination, litigation proceeds, net, and income tax expense (benefit) are not allocated to individual segments for purposes of assessing segment performance. There are no intersegment sales.

|  | Year Ended December 31, 2019 |                  |                 |
|--|------------------------------|------------------|-----------------|
|  | Managed IL Properties        | Other Properties | Consolidated    |
| Revenues   |                              |                  |                 |
| Resident fees and services                       | \$ 336,367                   | \$ 3,206         | \$ 339,573      |
| Rental revenue                                   | —                            | 6,330            | 6,330           |
| Less: Property operating expense                 | 200,600                      | 3,757            | 204,357         |
| Segment NOI                                      | <u>\$ 135,767</u>            | <u>\$ 5,779</u>  | <u>141,546</u>  |
| Interest expense                                 |                              |                  | 76,364          |
| Depreciation and amortization                    |                              |                  | 68,806          |
| General and administrative expense               |                              |                  | 21,672          |
| Acquisition, transaction and integration expense |                              |                  | 1,501           |
| Loss on extinguishment of debt                   |                              |                  | 335             |
| Other expense                                    |                              |                  | 2,076           |
| Total expenses                                   |                              |                  | <u>170,754</u>  |
| Loss on sale of real estate                      |                              |                  | (122)           |
| Litigation proceeds, net                         |                              |                  | <u>38,308</u>   |
| Income before income taxes                       |                              |                  | 8,978           |
| Income tax expense                               |                              |                  | <u>210</u>      |
| Income from continuing operations                |                              |                  | 8,768           |
| Loss from discontinued operations                |                              |                  | <u>(6,754)</u>  |
| Net income                                       |                              |                  | <u>\$ 2,014</u> |

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|   | Year Ended December 31, 2018 |                  |                     |
|---|------------------------------|------------------|---------------------|
|   | Managed IL Properties        | Other Properties | Consolidated        |
| Revenues  |                              |                  |                     |
| Resident fees and services                              | \$ 273,684                   | \$ 9,933         | \$ 283,617          |
| Rental revenue  | —                            | 39,407           | 39,407              |
| Less: Property operating expense                        | 162,971                      | 9,516            | 172,487             |
| Segment NOI   | <u>\$ 110,713</u>            | <u>\$ 39,824</u> | <u>150,537</u>      |
| Interest expense  |                              |                  | 85,643              |
| Depreciation and amortization                           |                              |                  | 80,129              |
| General and administrative expense                      |                              |                  | 13,382              |
| Acquisition, transaction and integration expense        |                              |                  | 15,905              |
| Termination fee to affiliate                            |                              |                  | 50,000              |
| Management fees and incentive compensation to affiliate |                              |                  | 14,814              |
| Loss on extinguishment of debt                          |                              |                  | 64,746              |
| Impairment of real estate held for sale                 |                              |                  | 8,725               |
| Other expense   |                              |                  | 3,961               |
| Total expenses  |                              |                  | <u>337,305</u>      |
| Gain on lease termination                               |                              |                  | 40,090              |
| Loss before income taxes                                |                              |                  | (146,678)           |
| Income tax expense                                      |                              |                  | 4,950               |
| Loss from continuing operations                         |                              |                  | (151,628)           |
| Loss from discontinued operations                       |                              |                  | (7,727)             |
| Net loss  |                              |                  | <u>\$ (159,355)</u> |

|   | Year Ended December 31, 2017 |                   |                  |
|---|------------------------------|-------------------|------------------|
|   | Managed IL Properties        | Other Properties  | Consolidated     |
| Revenues  |                              |                   |                  |
| Resident fees and services                              | \$ 172,952                   | \$ 39,122         | \$ 212,074       |
| Rental revenue  |                              | 112,391           | 112,391          |
| Less: Property operating expense                        | 102,757                      | 32,905            | 135,662          |
| Segment NOI   | <u>\$ 70,195</u>             | <u>\$ 118,608</u> | <u>188,803</u>   |
| Interest expense  |                              |                   | 79,628           |
| Depreciation and amortization                           |                              |                   | 120,779          |
| General and administrative expense                      |                              |                   | 15,300           |
| Acquisition, transaction and integration expense        |                              |                   | 2,304            |
| Management fees and incentive compensation to affiliate |                              |                   | 18,225           |
| Loss on extinguishment of debt                          |                              |                   | 3,607            |
| Other expense   |                              |                   | 724              |
| Total expenses  |                              |                   | <u>240,567</u>   |
| Gain on sale of real estate                             |                              |                   | 71,763           |
| Income before income taxes                              |                              |                   | 19,999           |
| Income tax expense                                      |                              |                   | 2,378            |
| Income from continuing operations                       |                              |                   | 17,621           |
| Loss from discontinued operations                       |                              |                   | (5,413)          |
| Net income  |                              |                   | <u>\$ 12,208</u> |

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Property operating expense includes property management fees, property-level payroll expense and travel reimbursement costs. See Note 13 – Transactions With Affiliates for additional information on these expenses related to Blue Harbor and Holiday.

Assets by reportable business segment are reconciled to total assets as follows:

|                                 | December 31, 2019   |                | December 31, 2018   |                |
|---------------------------------|---------------------|----------------|---------------------|----------------|
|                                 | Amount              | Percentage     | Amount              | Percentage     |
| Managed IL Properties           | \$ 1,748,787        | 79.7 %         | \$ 1,796,474        | 78.6 %         |
| Other Properties                | 63,616              | 2.9 %          | 82,355              | 3.6 %          |
| All other assets <sup>(A)</sup> | 382,306             | 17.4 %         | 407,429             | 17.8 %         |
| Total assets                    | <u>\$ 2,194,709</u> | <u>100.0 %</u> | <u>\$ 2,286,258</u> | <u>100.0 %</u> |

(A) Includes \$363.5 million and \$365.0 million of assets classified as discontinued operations for the years ended December 31, 2019 and 2018, respectively. The remaining balance primarily consists of corporate cash which is not directly attributable to our reportable business segments.

Capital expenditures, net of insurance proceeds in the Managed IL Properties segment, including investments in real estate property, were \$19.3 million, \$12.2 million and \$9.0 million for the years ended December 31, 2019, 2018 and 2017, respectively. Capital expenditures, net of insurance proceeds in the Other Properties segment were not material for the year ended December 31, 2019. Capital expenditures, net of insurance proceeds in the Other Properties segment were \$0.4 million and \$3.8 million for the years ended December 31, 2018 and 2017, respectively.

For the year ended December 31, 2019, no rental revenue was attributable to Holiday due to the Lease Termination in May 2018. For the years ended December 31, 2018 and 2017, rental revenue from Holiday in the Other Properties segment accounted for 10.2% and 27.5%, respectively, of our total revenues.

The following table presents the percentage of total revenues by geographic location (excluding properties classified as discontinued operations):

|                | As of and for the year ended<br>December 31, 2019 |                       | As of and for the year ended<br>December 31, 2018 |                       |
|----------------|---|-----------------------|---|-----------------------|
|                | Number of<br>Communities                          | % of Total<br>Revenue | Number of<br>Communities                          | % of Total<br>Revenue |
| Florida        | 9   | 9.0 %                 | 9   | 9.2 %                 |
| Texas          | 9   | 8.0 %                 | 9   | 7.4 %                 |
| California     | 9   | 10.6 %                | 9   | 10.6 %                |
| North Carolina | 8   | 8.4 %                 | 8   | 8.4 %                 |
| Pennsylvania   | 5   | 6.1 %                 | 6   | 7.3 %                 |
| Oregon         | 8   | 7.1 %                 | 8   | 6.5 %                 |
| Other          | 55  | 50.8 %                | 56  | 50.6 %                |
| Total          | <u>103</u>  | <u>100.0 %</u>        | <u>105</u>  | <u>100.0 %</u>        |

## 7. REAL ESTATE INVESTMENTS

The following table summarizes our real estate investments (excluding properties classified as discontinued operations):

|                                   | December 31, 2019           |                             |                          | December 31, 2018           |                             |                          |
|-----------------------------------|-----------------------------|-----------------------------|--------------------------|-----------------------------|-----------------------------|--------------------------|
|                                   | Gross<br>Carrying<br>Amount | Accumulated<br>Depreciation | Net<br>Carrying<br>Value | Gross<br>Carrying<br>Amount | Accumulated<br>Depreciation | Net<br>Carrying<br>Value |
| Land                              | \$ 134,643                  | \$ —                        | \$ 134,643               | \$ 134,643                  | \$ —                        | \$ 134,643               |
| Building and improvements         | 1,863,866                   | (266,420)                   | 1,597,446                | 1,848,248                   | (213,102)                   | 1,635,146                |
| Furniture, fixtures and equipment | 106,170                     | (85,135)                    | 21,035                   | 98,483                      | (70,038)                    | 28,445                   |
| Total real estate investments     | <u>\$ 2,104,679</u>         | <u>\$ (351,555)</u>         | <u>\$ 1,753,124</u>      | <u>\$ 2,081,374</u>         | <u>\$ (283,140)</u>         | <u>\$ 1,798,234</u>      |

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Depreciation expense was \$68.4 million, \$72.0 million and \$76.1 million for the years ended December 31, 2019, 2018 and 2017, respectively.

The following table summarizes our real estate intangibles (excluding properties classified as discontinued operations):

|                         | December 31, 2019     |                          |                    |  | December 31, 2018     |                          |                    |  |
|-------------------------|-----------------------|--------------------------|--------------------|--|-----------------------|--------------------------|--------------------|--|
|                         | Gross Carrying Amount | Accumulated Amortization | Net Carrying Value | Weighted Average Remaining Amortization Period | Gross Carrying Amount | Accumulated Amortization | Net Carrying Value | Weighted Average Remaining Amortization Period |
| Intangible lease assets | \$ 7,642              | \$ (2,238)               | \$ 5,404           | 43.0 years                                     | \$ 7,642              | \$ (1,881)               | \$ 5,761           | 42.1 years                                     |

Amortization expense was \$0.4 million, \$8.1 million and \$44.6 million for the years ended December 31, 2019, 2018 and 2017, respectively.

The following table sets forth the estimated future amortization of intangible assets (excluding properties classified as discontinued operations) as of December 31, 2019:

| Years Ending December 31 |          |
|--------------------------|----------|
| 2020                     | \$ 354   |
| 2021                     | 354      |
| 2022                     | 354      |
| 2023                     | 354      |
| 2024                     | 354      |
| Thereafter               | 3,634    |
| Total intangibles        | \$ 5,404 |

### **Real estate impairment**

We evaluated long-lived assets, primarily consisting of our real estate investments, for impairment indicators. In performing this evaluation, market conditions and our current intentions with respect to holding or disposing of the asset are considered. Where indicators of impairment are present, we evaluated whether the sum of the expected future undiscounted cash flows is less than book value.

We recognized impairment of real estate held for sale of \$8.7 million for the year ended December 31, 2018 in our Consolidated Statements of Operations, which represents the charge necessary to adjust the carrying values of two AL/MC properties classified as held for sale, included in the Other Properties segment, to their estimated fair values less costs to sell. No impairment was recognized for the years ended December 31, 2019 and 2017.

### **Impact of hurricanes**

During the year ended 2018, we recognized \$0.6 million for damage remediation and other incremental costs for six properties impacted by Hurricane Florence, which are included in "Other expense" in our Consolidated Statements of Operations.

During the year ended 2017, we recognized \$0.3 million for damage remediation and other incremental costs for 16 properties impacted by Hurricane Irma, which are included in "Other expense" in our Consolidated Statements of Operations.

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**8. RECEIVABLES AND OTHER ASSETS, NET**

The following table summarizes our receivables and other assets, net (excluding properties classified as discontinued operations):

|  | <b>December 31, 2019</b> | <b>December 31, 2018</b> |
|--|--------------------------|--------------------------|
| Escrows held by lenders <sup>(A)</sup>         | \$ 15,895                | \$ 13,294                |
| Straight-line rent receivable                  | 4,084                    | 3,494                    |
| Prepaid expenses                               | 3,534                    | 4,252                    |
| Security deposits                              | 2,763                    | 2,947                    |
| Resident receivables, net                      | 1,345                    | 1,757                    |
| Income tax receivable                          | 821                      | 782                      |
| Assets held for sale <sup>(B)</sup>            | —                        | 13,223                   |
| Other assets and receivables                   | 4,636                    | 5,096                    |
| <b>Total receivables and other assets, net</b> | <b>\$ 33,078</b>         | <b>\$ 44,845</b>         |

(A) Represents amounts held by lenders in tax, insurance, replacement reserve and other escrow accounts that are related to mortgage notes collateralized by New Senior's properties.

(B) The balance as of December 31, 2018 represents two AL/MC properties in the Other Properties segment and primarily consists of the carrying value of buildings and land.

The following table summarizes the allowance for doubtful accounts and the related provision for resident receivables (excluding properties classified as discontinued operations):

|  | <b>Years Ended December 31,</b> |                 |               |
|--|---------------------------------|-----------------|---------------|
|  | <b>2019</b>                     | <b>2018</b>     | <b>2017</b>   |
| Balance, beginning of period                           | \$ 1,075                        | \$ 588          | \$ 592        |
| Provision for uncollectible receivables <sup>(A)</sup> | —                               | 1,699           | 1,614         |
| Write-offs, net of recoveries                          | (1,075)                         | (1,212)         | (1,618)       |
| Balance, end of period                                 | <b>\$ —</b>                     | <b>\$ 1,075</b> | <b>\$ 588</b> |

(A) In accordance with ASC 842 effective January 1, 2019, collectability of receivables is assessed and incorporated in lease revenue.

For the year ended December 31, 2018, the provision for resident receivables and related write-offs are included in "Property operating expense" in our Consolidated Statements of Operations.

**Straight-line Rent Receivable**

Rental revenue from our triple net lease properties is recognized on a straight-line basis over the applicable term of the lease when collectability of substantially all rents is probable. Recognizing rental revenue on a straight-line basis typically results in recognizing revenue in excess of cash amounts contractually due from our tenant during the first half of the lease term, creating a straight-line rent receivable.

We assess the collectability of straight-line rent receivables on an ongoing basis. This assessment is based on several qualitative and quantitative factors, including and as appropriate, the payment history of the triple net lease tenant, the tenant's ability to satisfy its lease obligations, the value of the underlying collateral or deposit, if any, and current economic conditions. If our evaluation of these factors indicates it is not probable that we will collect substantially all rents, any lease income is limited to the lesser of the lease income reflected on a straight-line basis or cash collected.

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**9. DEBT, NET**

The following table summarizes our debt, net (excluding debt secured by properties classified as discontinued operations):

|                                 | December 31, 2019             |                                  |                        |  | December 31, 2018                       |                               |                                  |
|---------------------------------|-------------------------------|----------------------------------|------------------------|--|---|-------------------------------|----------------------------------|
|                                 | Outstanding<br>Face<br>Amount | Carrying<br>Value <sup>(A)</sup> | Maturity<br>Date       | Stated Interest<br>Rate                    | Weighted<br>Average<br>Maturity (Years) | Outstanding<br>Face<br>Amount | Carrying<br>Value <sup>(A)</sup> |
| Floating Rate <sup>(B)(C)</sup> | \$ 1,139,036                  | \$ 1,128,100                     | Mar 2022 -<br>Nov 2025 | 1M LIBOR +<br>2.32% to 1M<br>LIBOR + 2.75% | 4.5                                     | \$ 1,158,896                  | \$ 1,145,373                     |
| Fixed Rate                      | 464,680                       | 462,532                          | Sep 2025               | 4.25%                                      | 5.5                                     | 464,680                       | 462,139                          |
| <b>Total</b>                    | <b>\$ 1,603,716</b>           | <b>\$ 1,590,632</b>              |                        |  | <b>4.8</b>                              | <b>\$ 1,623,576</b>           | <b>\$ 1,607,512</b>              |

(A) The totals are reported net of deferred financing costs of \$13.1 million and \$16.1 million as of December 31, 2019 and 2018, respectively.

(B) Substantially all of these loans have LIBOR caps that range between 3.66% and 3.75% as of December 31, 2019.

(C) As of December 31, 2019, \$350.0 million of total floating rate debt that has been hedged using an interest rate swap, which is carried at fair value. See Note 10 - Derivative Instruments for more information.

The carrying values of the collateral relating to the floating rate and fixed rate debt were \$1.2 billion and \$0.5 billion as of December 31, 2019 and \$1.3 billion and \$0.5 billion, respectively as of December 31, 2018.

In December 2018, we entered into a three-year secured revolving credit facility in the amount of \$125.0 million bearing interest at LIBOR plus 2.5% (the “Revolver”), which is secured by eight AL/MC properties (classified as discontinued operations as of December 31, 2019) and the pledge of equity interests of certain of our wholly owned subsidiaries that directly or indirectly own such properties. Concurrently on the same day, we used the funds from the financing to prepay an aggregate of \$125.4 million of secured loans. We recognized a loss on extinguishment of debt of \$1.5 million, comprising of \$1.2 million in prepayment penalties and \$0.3 million in the write-off of unamortized deferred financing costs on the loans, which is included in “Loss from discontinued operations” in our Consolidated Statements of Operations. We incurred a total of \$3.1 million in deferred financing costs, which have been capitalized and are being amortized over the life of the Revolver and the amortization is included in “Loss from discontinued operations” in our Consolidated Statements of Operations. As of December 31, 2019 and 2018, there was \$50.0 million and \$69.0 million, respectively, of borrowings outstanding under the Revolver collateralized by properties classified as discontinued operations, and the outstanding balance is included in “Liabilities from discontinued operations” in our Consolidated Balance Sheets. The Revolver may be increased up to a maximum aggregate amount of \$300.0 million, of which (i) a portion in an amount of 10% of the Revolver may be used for the issuance of letters of credit, and (ii) a portion in an amount of 10% of the Revolver may be drawn by us in the form of swing loans. We pay a fee for unused amounts of the Revolver under certain circumstances of \$0.2 million for the year ended December 31, 2019, which is included in “Loss from discontinued operations” in our Consolidated Statements of Operations. The fee for unused amounts of the Revolver was immaterial for the year ended December 31, 2018.

On February 10, 2020, in connection with the AL/MC Portfolio Disposition, we amended the Revolver. The amendment allows the Revolver to be increased to a maximum aggregate amount of \$500.0 million, of which (i) a portion in an amount of 10% of the Revolver may be used for the issuance of letters of credit, and (ii) a portion in an amount of 10% of the Revolver may be drawn by us in the form of swing loans. As of February 10, 2020, the Revolver bears an interest rate of, at our option, (i) the sum of LIBOR plus 2.0% or, in the case of a swing line loan, (ii) the greater of (a) the fluctuating annual rate of interest announced from time to time by KeyBank as its “prime rate,” plus 1.0% (b) 1.5% above the effective federal funds rate and (c) the sum of LIBOR for a one-month interest period plus 2.0%, and is secured by nine of our IL properties and the pledge of the equity interests of certain of our wholly owned subsidiaries. We continue to pay a fee for unused amounts of the Revolver under certain circumstances.

In May 2018, we repaid \$663.8 million of secured loans in conjunction with the Lease Termination. We recognized a loss on extinguishment of debt of \$58.5 million, comprising of \$51.9 million in prepayment penalties and \$6.6 million in the write-off of unamortized deferred financing costs on the loans. The repayment was facilitated by a one-year secured term loan of \$720.0 million bearing interest at LIBOR plus 4.0% for the first six months and increasing by 50 basis points after the sixth monthly payment date and by an additional 50 basis points after the ninth monthly payment date (the “Term Loan”). We incurred a total of \$12.3 million in deferred financing costs, which have been capitalized and amortized over the life of the Term Loan and the amortization is included in “Interest expense” in our Consolidated Statements of Operations. In October 2018, we refinanced the Term Loan with a seven-year secured loan of \$720.0 million bearing interest at LIBOR plus 2.32%.



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We recognized a loss on extinguishment of debt of \$6.2 million, which represents the write off of unamortized deferred financing costs. We incurred a total of \$11.8 million in deferred financing costs, which have been capitalized and are being amortized over the life of the loan and the related amortization is included in “Interest expense” in our Consolidated Statements of Operations.

We repaid \$13.3 million and \$1.4 billion of debt during the years ended December 31, 2019 and 2018, respectively, and recognized a loss on extinguishment of debt of \$0.3 million and \$64.7 million, respectively, which represents exit fees and the write-off of related unamortized deferred financing costs.

Our debt (excluding debt collateralized by properties classified as discontinued operations) has contractual maturities as follows:

|                               | <u>Principal Payments</u> | <u>Balloon Payments</u> | <u>Total</u>        |
|-------------------------------|---------------------------|-------------------------|---------------------|
| 2020                          | \$ 9,621                  | \$ —                    | \$ 9,621            |
| 2021                          | 16,918                    | —                       | 16,918              |
| 2022                          | 21,123                    | 400,704                 | 421,827             |
| 2023                          | 19,817                    | —                       | 19,817              |
| 2024                          | 20,619                    | —                       | 20,619              |
| Thereafter                    | 16,560                    | 1,098,354               | 1,114,914           |
| Total outstanding face amount | <u>\$ 104,658</u>         | <u>\$ 1,499,058</u>     | <u>\$ 1,603,716</u> |

Our debt contains various customary financial and other covenants, in some cases including Debt Service Coverage Ratio, Project Yield or Minimum Net Worth, Minimum Consolidated Tangible Net Worth, Adjusted Consolidated EBITDA to Fixed Charges and Liquid Assets provision, as defined in the agreements. We were in compliance with the covenants in our debt agreements as of December 31, 2019.

## 10. DERIVATIVE INSTRUMENTS

Our objectives in using interest rate derivatives are to add stability to interest expense and to manage our exposure to interest rate movements.

### Derivatives Designated as Hedging Instruments

#### *Interest rate swap*

In May 2019, we entered into a \$350.0 million notional interest rate swap with a maturity of May 2022 that effectively converts LIBOR-based floating rate debt to fixed rate debt, thus reducing the impact of interest-rate changes on future interest expense. The interest rate swap was designated and qualified as a cash flow hedge with the change in fair value included in the assessment of hedge effectiveness deferred as a component of other comprehensive income (“OCI”), and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings.

As of December 31, 2019, our interest rate swap liability of \$5.9 million was recorded in “Accrued expenses and other liabilities” in our Consolidated Balance Sheets. For the year ended December 31, 2019, \$0.2 million of loss was reclassified from accumulated other comprehensive income (loss) into earnings and was recorded in “Interest expense” in our Consolidated Statements of Operations. As of December 31, 2019, approximately \$1.9 million of our swap liability, which is included in accumulated other comprehensive income (loss), is expected to be reclassified into earnings in the next 12 months.

### Derivatives Not Designated as Hedging Instruments

#### *Interest rate caps*

We recognized fair value losses of \$0.6 million, \$2.1 million for the years ended December 31, 2019 and 2018, respectively, which are included in “Other expense” in our Consolidated Statements of Operations and “Other non-cash expense” in our Consolidated Statements of Cash Flows. The fair value loss recognized in 2017 was not material. The fair value of the interest



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rate caps was not material as of December 31, 2019 and is included in "Receivables and other assets, net" in our Consolidated Balance Sheets. The fair value of the interest rate caps as of December 31, 2018 was \$0.6 million.

In October 2018, we paid \$2.5 million to enter into an interest rate cap on the refinancing of the Term Loan, which caps LIBOR at 3.68%, has a notional value of \$720.0 million and is effective through November 1, 2021.

In May 2018, we paid \$0.1 million to enter into an interest rate cap on the Term Loan, which caps LIBOR at 3.50%, had a notional value of \$720.0 million and is effective through May 2019. This interest rate cap was terminated when the Term Loan was refinanced in October 2018.

## 11. ACCRUED EXPENSES AND OTHER LIABILITIES

The following table summarizes our accrued expenses and other liabilities (excluding properties classified as discontinued operations):

|   | <b>December 31, 2019</b> | <b>December 31, 2018</b> |
|---|--------------------------|--------------------------|
| Accounts payable and accrued expenses               | \$ 17,554                | \$ 16,680                |
| Security deposits payable                           | 2,486                    | 2,738                    |
| Due to property managers <sup>(A)</sup>             | 6,752                    | —                        |
| Mortgage interest payable                           | 5,665                    | 6,402                    |
| Deferred community fees, net                        | 5,865                    | 4,872                    |
| Rent collected in advance                           | 2,099                    | 2,421                    |
| Property tax payable                                | 5,627                    | 3,786                    |
| Operating lease liability                           | 1,942                    | —                        |
| Derivative liability                                | 5,896                    | —                        |
| Other liabilities                                   | 5,434                    | 7,261                    |
| <b>Total accrued expenses and other liabilities</b> | <b>\$ 59,320</b>         | <b>\$ 44,160</b>         |

(A) Amounts due to Holiday and Blue Harbor as of December 31, 2018 were included in "Due to affiliates" in our Consolidated Balance Sheets. Subsequent to the Internalization effective December 31, 2018, amounts due to Holiday and Blue Harbor as of December 31, 2019 are included in "Accrued expenses and other liabilities" in our Consolidated Balance Sheets.

## 12. FAIR VALUE MEASUREMENTS

The carrying amounts and fair values of our financial instruments were as follows (excluding properties classified as discontinued operations):

|  | <b>Fair Value Hierarchy</b> | <b>December 31, 2019</b> |                   | <b>December 31, 2018</b> |                   |
|--|-----------------------------|--------------------------|-------------------|--------------------------|-------------------|
|  |                             | <b>Carrying Value</b>    | <b>Fair Value</b> | <b>Carrying Value</b>    | <b>Fair Value</b> |
| <b>Financial Assets:</b>                 |                             |                          |                   |                          |                   |
| Cash and cash equivalents <sup>(A)</sup> | 1                           | \$ 39,614                | \$ 39,614         | \$ 72,422                | \$ 72,422         |
| Restricted cash <sup>(A)</sup>           | 1                           | 18,658                   | 18,658            | 16,241                   | 16,241            |
| Interest rate caps <sup>(B)(D)</sup>     | 2                           | IMM                      | IMM               | 601                      | 601               |
| <b>Financial Liabilities:</b>            |                             |                          |                   |                          |                   |
| Mortgage debt <sup>(C)</sup>             | 3                           | \$ 1,590,632             | \$ 1,592,855      | \$ 1,607,512             | \$ 1,607,001      |
| Interest rate swap <sup>(B)</sup>        | 2                           | 5,736                    | 5,736             | —                        | —                 |

(A) The carrying approximates fair values.

(B) Fair value based on pricing models that consider inputs including forward yield curves, cap strike rates, cap volatility and discount rates.

(C) Fair value based on a discounted cash flow valuation model. Significant inputs in the model include amounts and timing of expected future cash flows and market yields which are constructed based on inputs implied from similar debt offerings. Our mortgage debt is not measured at fair value on our Consolidated Balance Sheets.

(D) As of December 31, 2019, the carrying and fair values of our interest rate caps were not material.

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**13. TRANSACTIONS WITH AFFILIATES**

The following disclosures describe transactions with Fortress, Holiday and Blue Harbor prior to the Internalization. For additional information regarding the Internalization, the termination of the Management Agreement with our Former Manager and the transition arrangements between the parties, please refer to Note 1.

**Management Agreements**

Prior to January 1, 2019, we were party to a management agreement (the “Management Agreement”) with the Former Manager, under which the Former Manager advised us on various aspects of our business and managed our day-to-day operations, subject to the supervision of our board of directors. For its management services, the Former Manager was entitled to a base management fee of 1.5% per annum of our gross equity. Gross equity was generally defined as the equity invested by Drive Shack Inc. (“Drive Shack”) (including cash contributed to us) as of the completion of the spin-off from Drive Shack, plus the aggregate offering price from stock offerings, plus certain capital contributions to subsidiaries, less capital distributions (calculated without regard to depreciation and amortization) and repurchases of common stock, calculated and payable monthly in arrears in cash. We incurred \$14.8 million and \$15.3 million of management fees during the years ended December 31, 2018 and 2017 respectively, under the Management Agreement, which are included in “Management fees and incentive compensation to affiliate” in our Consolidated Statements of Operations. As of December 31, 2018, we had management fee payable of \$3.7 million, which is included in “Due to affiliates” in our Consolidated Balance Sheets.

The Former Manager was entitled to receive, on a quarterly basis, incentive compensation on a cumulative, but not compounding basis, in an amount equal to the product of (A) 25% of the dollar amount by which (1)(a) funds from operations (as defined in the Management Agreement) before the incentive compensation per share of common stock, plus (b) gains (or losses) from sales of property per share of common stock, plus (c) internal and third party acquisition-related expenses, plus (d) unconsummated transaction expenses, and plus (e) other non-routine items (as defined in the Management Agreement), exceed (2) an amount equal to (a) the weighted average value per share of the equity invested by Drive Shack in the assets of New Senior (including cash contributed to us) as of the completion of the spin-off and the price per share of our common stock in any offerings by us (adjusted for prior capital dividends or capital distributions, which shall be calculated without regard to depreciation and amortization and repurchases of common stock) multiplied by (b) a simple interest rate of 10% per annum, multiplied by (B) the weighted average number of shares of common stock outstanding. The Former Manager did not earn incentive compensation during the year ended December 31, 2018. The Former Manager was also entitled to receive, upon the successful completion of an equity offering, options with respect to 10% of the number of shares sold in the offering with an exercise price equal to the price paid by the purchaser in the offering.

Because the Former Manager’s employees performed certain legal, accounting, due diligence, asset management and other services that outside professionals or outside consultants otherwise would perform, the Former Manager was paid or reimbursed, pursuant to the Management Agreement, for the cost of performing such tasks, provided that such costs and reimbursements are no greater than those which would be paid to outside professionals or consultants on an arm’s-length basis. We were also required to pay all operating expenses, except those specifically required to be borne by the Former Manager under the Management Agreement. We were required to pay expenses that included, but were not limited to, issuance and transaction costs incidental to the sourcing, evaluation, acquisition, management, disposition, and financing of our investments, legal, underwriting, sourcing, asset management and accounting and auditing fees and expenses, the compensation and expenses of independent directors, the costs associated with the establishment and maintenance of any credit facilities and other indebtedness (including commitment fees, legal fees, closing costs, etc.), expenses associated with other securities offerings, the costs of printing and mailing proxies and reports to our stockholders, costs incurred by employees or agents of the Former Manager for travel on our behalf, costs associated with any computer software or hardware that was used by us, costs to obtain liability insurance to indemnify directors and officers and the compensation and expenses of our transfer agent.

For the year ended December 31, 2018, our reimbursement to the Former Manager for costs incurred for tasks and other services performed under the Management Agreement was \$7.5 million, of which \$6.3 million was included in “General and administrative expense” and \$1.2 million was included in “Acquisition, transaction and integration expense” in our Consolidated Statements of Operations.

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For the year ended December 31, 2017, our reimbursement to the Former Manager for costs incurred for tasks and other services performed under the Management Agreement was \$9.3 million, of which \$7.6 million was included in “General and administrative expense” and \$1.7 million was included in “Acquisition, transaction and integration expense” in our Consolidated Statements of Operations.

As of December 31, 2018, we had reimbursements payable to the Former Manager of \$2.2 million, which is included in “Due to affiliates” in our Consolidated Balance Sheets.

#### **Property Management Agreements**

We are party to property management agreements with Blue Harbor, a former affiliate of Fortress, and Holiday, a portfolio company that is majority owned by a private equity fund managed by an affiliate of Fortress, to manage most of our senior housing properties. Pursuant to these property management agreements, we pay monthly property management fees. For AL/MC properties managed by Blue Harbor and Holiday, we pay management fees equal to 6% of effective gross income for the first two years and 7% thereafter. For IL properties managed by Blue Harbor and Holiday, we generally pay management fees equal to 4.5% to 5% of effective gross income. For certain property management agreements, we may also pay an incentive fee based on operating performance of the properties. No incentive fees were incurred during the years ended December 31, 2018 and 2017. Property management fees are included in “Property operating expense” in our Consolidated Statements of Operations. Other amounts paid to managers affiliated with the Former Manager that are included in property operating expense are payroll expense and travel reimbursement costs. The payroll expense is structured as a reimbursement to the property manager, who is the employer of record.

For the year ended December 31, 2018, we incurred property management fees and property-level payroll expenses of \$14.3 million and \$65.8 million, respectively, with respect to property managers affiliated with the Former Manager (excluding properties classified as discontinued operations), which are included in “Property operating expense” in our Consolidated Statements of Operations. Travel reimbursement costs were not material.

For the year ended December 31, 2017, we incurred property management fees and property-level payroll expenses of \$11.5 million, and \$54.7 million, respectively, with respect to property managers affiliated with the Former Manager (excluding properties classified as discontinued operations), which are included in “Property operating expense” in our Consolidated Statements of Operations. Travel reimbursement costs were not material.

As of December 31, 2018, we had payables for property management fees of \$1.4 million, and property-level payroll expenses of \$5.4 million, with respect to property managers affiliated with the Former Manager (excluding properties classified as discontinued operations), which are included in “Due to affiliates” in our Consolidated Balance Sheets. The property management agreements with managers affiliated with the Former Manager have initial terms of 5 or 10 years and provide for automatic one-year extensions after the initial term, subject to termination rights.

#### **14. INCOME TAXES**

New Senior is organized and conducts its operations to qualify as a REIT under the requirements of the Code. However, certain of our activities are conducted through our TRS and therefore are subject to federal and state income taxes at regular corporate tax rates.

The following table presents the provision (benefit) for income taxes (excluding discontinued operations):

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|  | Years Ended December 31, |          |          |
|--|--------------------------|----------|----------|
|  | 2019                     | 2018     | 2017     |
| Current                                    |                          |          |          |
| Federal                                    | \$ —                     | \$ (26)  | \$ (10)  |
| State and local                            | 210                      | 260      | 229      |
| Total current provision                    | 210                      | 234      | 219      |
| Deferred                                   |                          |          |          |
| Federal                                    | —                        | 3,699    | 2,553    |
| State and local                            | —                        | 1,017    | (394)    |
| Total deferred provision                   | —                        | 4,716    | 2,159    |
| Total provision (benefit) for income taxes | \$ 210                   | \$ 4,950 | \$ 2,378 |

The income tax provision relating to properties classified as discontinued operations was \$0.1 million, \$0.8 million, and \$1.1 million for the years ended December 31, 2019, 2018, and 2017, respectively.

Generally, our effective tax rate differs from the federal statutory rate as a result of state and local taxes and non-taxable REIT income. The table below provides a reconciliation of our provision for income taxes, based on the statutory rate of 21%, to the effective tax rate (excluding discontinued operations).

|  | Years Ended December 31, |          |          |
|--|--------------------------|----------|----------|
|  | 2019                     | 2018     | 2017     |
| Statutory U.S. federal income tax rate | 21.00 %                  | 21.00 %  | 35.00 %  |
| Non-taxable REIT (loss)                | (30.33)%                 | (20.91)% | (41.98)% |
| State and local taxes                  | 2.26 %                   | (0.85)%  | (1.16)%  |
| Change in federal tax rate             | — %                      | — %      | 23.49 %  |
| Valuation allowance                    | 9.24 %                   | (2.56)%  | — %      |
| Other                                  | 0.17 %                   | — %      | 0.06 %   |
| Effective income tax rate              | 2.34 %                   | (3.32)%  | 15.41 %  |

The tax effects of temporary differences that give rise to significant portions of our deferred tax assets and deferred tax liabilities (excluding discontinued operations) are presented below:

|                                | December 31, |       |
|--------------------------------|--------------|-------|
|                                | 2019         | 2018  |
| Deferred tax assets:           |              |       |
| Prepaid fees and rent          | \$ 9         | \$ 81 |
| Net operating loss             | 7,330        | 5,860 |
| Deferred rent                  | 152          | 146   |
| Depreciation and amortization  | 377          | 451   |
| Other                          | —            | 103   |
| Total deferred tax assets      | 7,868        | 6,641 |
| Less valuation allowance       | 7,857        | 6,641 |
| Net deferred tax assets        | 11           | —     |
| Deferred tax liabilities:      |              |       |
| Depreciation and amortization  | —            | —     |
| Other                          | 11           | —     |
| Total deferred tax liabilities | 11           | —     |
| Total net deferred tax assets  | \$ —         | \$ —  |

Net deferred tax assets are included within “Receivables and other assets, net” in our Consolidated Balance Sheets.

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As of December 31, 2019, our TRS had a loss carryforward of approximately \$28.4 million for federal income tax purposes and \$32.9 million for state income tax purposes, which will begin to expire at the end of 2034. The net operating loss carryforward can generally be used to offset future taxable income, if and when it arises.

On December 22, 2017, the Tax Cuts and Jobs Act (the “Tax Act”) was signed into law. The Tax Act includes a number of significant changes to existing U.S. corporate income tax laws, most notably a reduction of the U.S. corporate income tax rate from 35 percent to 21 percent, effective January 1, 2018. We measure deferred tax assets using enacted tax rates that will apply in the years in which the temporary differences are expected to be recovered or paid. Accordingly, our deferred tax assets were remeasured to reflect the reduction in the U.S. corporate income tax rate, resulting in a non-recurring \$3.6 million increase in income tax expense for the year ended December 31, 2017 and a corresponding decrease of the same amount in our deferred tax assets as of December 31, 2017.

In assessing the recoverability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income by the TRS during the periods in which temporary differences become deductible and before the net operating loss carryforward expires. We have recorded a valuation allowance of \$7.9 million against our net deferred tax assets as of December 31, 2019 as management believes that it is more likely than not that our net deferred tax assets will not be realized. However, the amount of the deferred tax asset considered realizable could be adjusted if (i) estimates of future taxable income during the carryforward period are reduced or increased or (ii) objective negative evidence in the form of cumulative losses is no longer present.

New Senior and our TRS file income tax returns with the U.S. federal government and various state and local jurisdictions. Generally, we are no longer subject to tax examinations by tax authorities for tax years ended prior to December 31, 2015. The examination of our TRS federal income tax return for the year ended December 31, 2013 was completed and is no longer subject to examination. The conclusion of the examination resulted in a minimal reduction to the TRS’s net operating loss carryforward. We have assessed our tax positions for all open years and concluded that there are no material uncertainties to be recognized. As of December 31, 2019, we do not believe that there will be a significant change to uncertain tax positions during the next 12 months.

## **15. REDEEMABLE PREFERRED STOCK, EQUITY AND EARNINGS PER SHARE**

### **Redeemable Preferred Stock**

On December 31, 2018, we issued 400,000 shares of our Redeemable Preferred Stock to the Manager as consideration for the termination of the Management Agreement. The Redeemable Preferred Stock is non-voting and has a \$100 liquidation preference. Holders of the Redeemable Preferred Stock are entitled to cumulative cash dividends at a rate per annum of 6.0% on the liquidation preference amount plus all accumulated and unpaid dividends.

In the event of any voluntary or involuntary liquidation, dissolution or winding up, the holders of shares of the Redeemable Preferred Stock will receive out of the assets of the Company legally available for distribution to its stockholders before any payment is made to the holders of any series of preferred stock ranking junior to the Redeemable Preferred Stock or to any holder of the Company’s common stock but subject to the rights of any class or series of securities ranking senior to or on parity with the Redeemable Preferred Stock, a payment per share equal to the liquidation preference plus any accumulated and unpaid dividends.

We may redeem, at any time, all but not less than all of the shares of Redeemable Preferred Stock for cash at a price equal to the liquidation preference amount of the Redeemable Preferred Stock plus all accumulated and unpaid dividends thereon (the “Redemption Price”). On or after December 31, 2020, the holders of a majority of the then outstanding shares of Redeemable Preferred Stock will have the right to require us to redeem up to 50% of the outstanding shares of Redeemable Preferred Stock, and on or after December 31, 2021, the holders of a majority of the then outstanding shares of Redeemable Preferred Stock will have the right to require us to redeem all or any portion of the outstanding shares of Redeemable Preferred Stock, in each case, for cash at the Redemption Price. Upon the occurrence of a Change of Control (as defined in the certificate of designation governing the Redeemable Preferred Stock), the Redeemable Preferred Stock is required to be redeemed in whole at the Redemption Price. Due to the ability of the holders to require us to redeem the outstanding shares, the Redeemable Preferred Stock is excluded from Equity and reflected in our Consolidated Balance Sheets at its initial fair value of \$40.0 million. The carrying value of the Redeemable Preferred Stock is increased by the accumulated and unpaid dividends in the period with a

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corresponding increase in accumulated deficit. Accrued dividends are treated as deductions in the calculation of net income (loss) applicable to common stockholders.

The following table is a rollforward of our Redeemable Preferred Stock for the year ended December 31, 2019:

|  |           |               |
|--|-----------|---------------|
| Balance as of December 31, 2018                | \$        | 40,000        |
| Accrued dividend on Redeemable Preferred Stock |           | 506           |
| Balance as of December 31, 2019                | <u>\$</u> | <u>40,506</u> |

**Amended and Restated Stock Option and Incentive Award Plan**

On January 1, 2019, our board of directors adopted an Amended and Restated Nonqualified Stock Option and Incentive Award Plan (the “Plan”) providing for the grant of equity-based awards, including restricted stock awards (RSAs), restricted stock units (RSUs), stock options, stock appreciation rights, performance awards and other equity-based and non-equity based awards, in each case to our directors, officers, employees, service providers, consultants and advisors. We have reserved 27,922,570 shares of our common stock for issuance under the Plan.

Stock Options

During the year ended December 31, 2019, the Company granted options to purchase 3,572,817 shares to officers and certain employees, including options to purchase 2,999,900 shares in connection with the Internalization, with a weighted average strike price of \$4.47 per share.

The fair value of our stock options as of the date of grant was determined using the Black-Scholes option-pricing model with the following weighted average assumptions:

|   | Range           | Weighted Average |
|---|-----------------|------------------|
| Expected volatility (mix of historical and implied) | 32.0% - 34.0%   | 33.7%            |
| Expected dividend yield                             | 9.3% - 9.6%     | 9.3%             |
| Expected remaining term                             | 6 years         | 6 years          |
| Risk free rate                                      | 2.4% - 2.7%     | 2.7%             |
| Fair value per option at valuation date             | \$0.50 - \$0.64 | \$0.52           |

During the year ended December 31, 2019, 666,600 options with a weighted average strike price of \$4.12, per share, were forfeited and the reversal of equity-based compensation expense was recognized in “General and administrative expense” in our Consolidated Statements of Operations. None of the options have vested and the total unrecognized compensation expense of \$1.1 million as of December 31, 2019 is expected to be amortized over a weighted average term of 2.1 years.

The following is a summary of stock option activity in 2019:

|                                     | Shares            | Weighted Average<br>Exercise Price | Weighted Average<br>Remaining<br>Contractual Life<br>(years) | Intrinsic Value  |
|-------------------------------------|-------------------|------------------------------------|--|------------------|
| Outstanding as of December 31, 2018 | 7,167,024         | \$10.90                            |  |                  |
| Options granted                     | 3,572,817         | 4.47                               |  |                  |
| Options exercised                   | —                 |                                    |  |                  |
| Options forfeited                   | (666,600)         | 4.12                               |  |                  |
| Options expired                     | —                 |                                    |  |                  |
| Outstanding as of December 31, 2019 | <u>10,073,241</u> | 9.07                               | <u>5.4</u>   | <u>\$ 14,594</u> |
| Exercisable as of December 31, 2019 | <u>7,167,024</u>  | 10.9                               | <u>3.9</u>   | <u>\$ 5,596</u>  |

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Restricted Stock Awards ("RSAs")

During the year ended December 31, 2019, the Company granted 916,415 RSAs to officers and certain employees, including 800,381 RSAs issued in connection with the Internalization, with a weighted average grant date fair value of \$4.40 per share and a vesting period of 1 to 3 years.

During the year ended December 31, 2019, 161,821 RSAs, with a weighted average grant date fair value of \$4.12 per share, were forfeited and the reversal of equity-based compensation expense was recognized in "General and administrative expense" in our Consolidated Statements of Operations. None of the RSAs have vested and the total unrecognized compensation expense of \$2.1 million as of December 31, 2019 is expected to be amortized on a straight-line basis over a weighted average term of 2.0 years. The fair value of the RSAs as of the date of grant was determined using the Company's stock price on such date.

No RSAs were granted during the years ended December 31, 2018 and 2017.

Restricted Stock Units ("RSUs")

During the year ended December 31, 2019, the Company granted 287,270 RSUs to officers and non-employee directors with a weighted average grant date fair value of \$7.06 per share and vesting period of 1 to 2.8 years.

During the year ended December 31, 2019, 21,238 RSUs, with a weighted average grant date fair value of \$7.39 per share, were forfeited and the reversal of equity-based compensation expense was recognized in "General and administrative expense" in our Consolidated Statements of Operations. None of the RSUs have vested and the total unrecognized compensation expense of \$1.1 million as of December 31, 2019 is expected to be amortized on a straight-line basis over a weighted average term of 1.6 years. The fair value of the RSUs as of the date of grant was determined using the Company's stock price on such date.

No RSUs were granted during the years ended December 31, 2018 and 2017.

Performance Stock Units ("PSUs")

During the year ended December 31, 2019, the Company granted 992,686 PSUs to officers with a weighted average grant date fair value of \$12.44 per share and vesting period of 2.4 years. Actual PSUs earned may range from 0%-200% of the PSUs allocated to the award recipient, based on the Company's total shareholder return ("TSR") compared to a peer group based on companies with similar assets and revenue over a three-year performance period that commenced on their respective grant dates.

The fair value of the PSUs as of the date of grant was determined using a Monte Carlo simulation using the following inputs:

|   | <b>Range</b>     | <b>Weighted Average</b> |
|---|------------------|-------------------------|
| Expected volatility (historical)        | 28.0%            | 28.0%                   |
| Expected dividend yield                 | 9.1%             | 9.1%                    |
| Expected remaining term                 | 2.4 years        | 2.4 years               |
| Fair value per option at valuation date | \$9.96 - \$13.30 | \$12.44                 |

During the year ended December 31, 2019, 95,571 PSUs, with a weighted average grant date fair value of \$10.10 per share, were forfeited and the reversal of equity-based compensation expense was recognized in "General and administrative expense" in our Consolidated Statements of Operations. None of the PSUs have vested and the total unrecognized compensation expense of \$4.9 million as of December 31, 2019 is expected to be amortized on a straight-line basis over a weighted average term of 2.0 years.

For the year ended December 31, 2019, we recognized \$3.5 million of compensation expense relating to the equity-based awards, which is included in "General and administrative expense" in our Consolidated Statements of Operations.

No PSUs were granted during the years ended December 31, 2018 and 2017.

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**Equity and Dividends**

During the years ended December 31, 2019, 2018 and 2017, we declared dividends per common share of \$0.52, \$0.78 and \$1.04, respectively.

*2019 Activity*

In the first quarter of 2019, strike prices for outstanding options were reduced by \$0.78, reflecting the portion of our 2018 dividends which were deemed return of capital.

Prior to the spin-off, Drive Shack had issued rights relating to shares of Drive Shack's common stock (the "Drive Shack options") to the Former Manager in connection with capital raising activities. In connection with the spin-off, 5.5 million options that were held by the Former Manager, or by the directors, officers or employees of the Former Manager, were converted into an adjusted Drive Shack option and a right relating to a number of shares of New Senior common stock (the "New Senior option"). The exercise price of each adjusted Drive Shack option and New Senior option was set to collectively maintain the intrinsic value of the Drive Shack option immediately prior to the spin-off and to maintain the ratio of the exercise price of the adjusted Drive Shack option and the New Senior option, respectively, to the fair market value of the underlying shares as of the spin-off date, in each case based on the five day average closing price subsequent to the spin-off date. The options expired or expire, as applicable, between January 12, 2015 and August 18, 2024. In January 2020, strike prices for outstanding options as of December 31, 2019 were reduced by a range of \$0.26 and \$0.52, reflecting the portion of our 2019 dividends which were deemed return of capital pursuant to the terms of the Plan.

*2018 Activity*

In the first quarter of 2018, strike prices for outstanding options were reduced by \$1.04, reflecting the portion of our 2017 dividends which were deemed return of capital.

In March 2018, we granted options to a new director relating to 5,000 shares of common stock, the grant date fair value of which was not material.

*2017 Activity*

In the first quarter of 2017, strike prices for outstanding options were reduced by \$0.97, reflecting the portion of our 2016 dividends which were deemed return of capital.



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**Earnings Per Share**

Basic EPS is calculated by dividing net income (loss) by the weighted average number of shares of common stock outstanding. Diluted EPS is computed by dividing net income (loss) by the weighted average number of shares of common stock outstanding plus the additional dilutive effect, if any, of common stock equivalents during each period. Our common stock equivalents are our outstanding stock options.

The following table presents the amounts used in computing our basic EPS and diluted EPS:

|  | <b>Years Ended December 31,</b> |                     |                   |
|--|---------------------------------|---------------------|-------------------|
|  | <b>2019</b>                     | <b>2018</b>         | <b>2017</b>       |
| <b>Numerator for basic and diluted earnings per share:</b>                   |                                 |                     |                   |
| Income (Loss) from continuing operations attributable to common stockholders | \$ 6,361                        | \$ (151,628)        | \$ 17,621         |
| Discontinued operations  | (6,754)                         | (7,727)             | (5,413)           |
| Net income (loss) attributable to common stockholders                        | <u>\$ (393)</u>                 | <u>\$ (159,355)</u> | <u>\$ 12,208</u>  |
| <b>Denominator:</b>  |                                 |                     |                   |
| Basic weighted average shares of common stock outstanding <sup>(A)</sup>     | 82,208,173                      | 82,148,869          | 82,145,295        |
| Dilutive common shares - equity awards and options <sup>(B)</sup>            | 1,664,085                       | —                   | 596,027           |
| Diluted weighted average shares of common stock                              | <u>83,872,258</u>               | <u>82,148,869</u>   | <u>82,741,322</u> |
| <b>Basic earnings per common share:</b>                                      |                                 |                     |                   |
| Income (Loss) from continuing operations attributable to common shares       | \$ 0.08                         | \$ (1.85)           | \$ 0.21           |
| Discontinued operations  | (0.08)                          | (0.09)              | (0.06)            |
| Net income (loss) attributable to common shares                              | <u>\$ —</u>                     | <u>\$ (1.94)</u>    | <u>\$ 0.15</u>    |
| <b>Diluted earnings per common share:</b>                                    |                                 |                     |                   |
| Income (Loss) from continuing operations attributable to common shares       | \$ 0.08                         | \$ (1.85)           | \$ 0.21           |
| Discontinued operations  | (0.08)                          | (0.09)              | (0.06)            |
| Net income (loss) attributable to common shares                              | <u>\$ —</u>                     | <u>\$ (1.94)</u>    | <u>\$ 0.15</u>    |

(A) The outstanding shares used to calculate the weighted average basic shares excludes 754,594 restricted stock awards as of December 31, 2019, net of forfeitures, as those shares were issued but were not vested and therefore, not considered outstanding for purposes of computing basic loss per share for the year ended December 31, 2019.

(B) During the year ended December 31, 2018, 499,957 dilutive share equivalents and options were excluded given our loss position.

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**16. CONCENTRATION OF CREDIT RISK**

The following table presents our managed properties and other properties as a percentage of total real estate investments (based on their carrying amount and excluding properties classified as held for sale or discontinued operations):

|  | December 31, |        |        |
|--|--------------|--------|--------|
|  | 2019         | 2018   | 2017   |
| Holiday - Managed Properties <sup>(A)</sup>          |              |        |        |
| IL Properties  | 95.5 %       | 95.7 % | 50.6 % |
| Other Properties                                     | — %          | — %    | 0.5 %  |
| Holiday - Triple Net Lease Properties <sup>(A)</sup> | — %          | — %    | 44.0 % |
| Blue Harbor  |              |        |        |
| IL Properties  | 0.9 %        | 0.9 %  | 0.8 %  |
| Other Properties                                     | — %          | — %    | 0.7 %  |
| All other  | 3.6 %        | 3.4 %  | 3.4 %  |

(A) Effective May 14, 2018, we terminated our triple net leases with respect to the properties in the Holiday Portfolio and concurrently entered into property management agreements with Holiday with respect to such properties. These assets are included in the Holiday Managed IL Properties as of the date of the lease termination.

**Managed Properties**

The following table presents the properties managed by Holiday and Blue Harbor as a percentage of segment real estate investments, net, segment revenue and segment NOI (excluding properties classified as discontinued operations):

|   | As of and for the year ended December 31, |             |         |             |         |             |
|---|---|-------------|---------|-------------|---------|-------------|
|   | 2019                                      |             | 2018    |             | 2017    |             |
|   | Holiday                                   | Blue Harbor | Holiday | Blue Harbor | Holiday | Blue Harbor |
| <b>Segment real estate investments, net</b> |   |             |         |             |         |             |
| IL Properties                               | 98.4 %                                    | 0.9 %       | 98.5 %  | 0.9 %       | 97.3 %  | 1.6 %       |
| Other Properties                            | — %                                       | — %         | — %     | — %         | 37.8 %  | 62.2 %      |
| <b>Segment revenue</b>                      |   |             |         |             |         |             |
| IL Properties                               | 97.0 %                                    | 2.3 %       | 96.3 %  | 2.8 %       | 95.1 %  | 4.0 %       |
| Other Properties                            | 29.0 %                                    | 71.0 %      | 37.5 %  | 62.5 %      | 86.1 %  | 13.9 %      |
| <b>Segment NOI</b>                          |   |             |         |             |         |             |
| IL Properties                               | 98.5 %                                    | 1.3 %       | 98.0 %  | 1.5 %       | 97.7 %  | 1.9 %       |
| Other Properties                            | 36.4 %                                    | 63.6 %      | 14.5 %  | 85.5 %      | 96.8 %  | 3.2 %       |

Effective May 14, 2018, we terminated our triple net leases with respect to the properties in the Holiday Portfolio and concurrently entered into property management agreements with Holiday with respect to such properties. The real estate investments, net, revenue and NOI for such properties following the Lease Termination have been included in the Managed IL Properties segment above. This resulted in a significant increase in the segment real estate investments, net, revenue and NOI of the Managed IL Properties.

Because Holiday and Blue Harbor manage, but do not lease our properties in the Managed IL Properties segment, we are not directly exposed to their credit risk in the same manner or to the same extent as that of our triple net lease tenant. However, we rely on Holiday and Blue Harbor's personnel, expertise, accounting resources and information systems, proprietary information, good faith and judgment to manage our properties efficiently and effectively. We also rely on Holiday and Blue Harbor to otherwise operate our properties in compliance with the terms of the Property Management Agreements, although we have various rights as the property owner to terminate and exercise remedies under the Property Management Agreements. Holiday's and Blue Harbor's inability or unwillingness to satisfy their obligations under those agreements, to efficiently and effectively manage our properties, or to provide timely and accurate accounting information could have a material adverse effect on us.

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Additionally, significant changes in Holiday’s and Blue Harbor’s senior management or adverse developments in their business and affairs or financial condition could have a material adverse effect on us.

**17. FUTURE MINIMUM RENTS**

The following table sets forth future contracted minimum rents from the tenant within the Other Properties segment, excluding contingent payment escalations, as of December 31, 2019:

| Years Ending December 31   |                  |
|----------------------------|------------------|
| 2020                       | \$ 5,904         |
| 2021                       | 6,066            |
| 2022                       | 6,233            |
| 2023                       | 6,405            |
| 2024                       | 6,581            |
| Thereafter                 | 38,888           |
| Total future minimum rents | <u>\$ 70,077</u> |

**18. COMMITMENTS AND CONTINGENCIES**

As of December 31, 2019, management believes there are no material contingencies that would affect our results of operations, cash flows or financial position.

**Certain Obligations, Liabilities and Litigation**

We are and may become subject to various obligations, liabilities, investigations, inquiries and litigation assumed in connection with or arising from our on-going business, as well as acquisitions, sales, leasing and other activities. These obligations and liabilities (including the costs associated with investigations, inquiries and litigation) may be greater than expected or may not be known in advance. Any such obligations or liabilities could have a material adverse effect on our financial position, cash flows and results of operations, particularly if we are not entitled to indemnification, or if a responsible third party fails to indemnify us.

**Certain Tax-Related Covenants**

If we are treated as a successor to Drive Shack under applicable U.S. federal income tax rules, and if Drive Shack failed to qualify as a REIT for a taxable year ending on or before December 31, 2015, we could be prohibited from electing to be a REIT. Accordingly, in the separation and distribution agreement entered into to effect our spin-off from Drive Shack (“Separation and Distribution Agreement”), Drive Shack (i) represented that it had no knowledge of any fact or circumstance that would cause us to fail to qualify as a REIT, (ii) covenanted to use commercially reasonable efforts to cooperate with New Senior as necessary to enable us to qualify for taxation as a REIT and receive customary legal opinions concerning REIT status, including providing information and representations to us and our tax counsel with respect to the composition of Drive Shack’s income and assets, the composition of its stockholders and its operation as a REIT, and (iii) covenanted to use its reasonable best efforts to maintain its REIT status for each of Drive Shack’s taxable years ending on or before December 31, 2015 (unless Drive Shack obtains an opinion from a nationally recognized tax counsel or a private letter ruling from the Internal Revenue Service (“IRS”) to the effect that Drive Shack’s failure to maintain its REIT status will not cause us to fail to qualify as a REIT under the successor REIT rule referred to above).

**Proceedings Indemnified and Defended by Third Parties**

From time to time, we are party to certain legal actions, regulatory investigations and claims for which third parties are contractually obligated to indemnify, defend and hold us harmless. While we are presently not being defended by any tenant and other obligated third parties in these types of matters, there is no assurance that our tenant, their affiliates or other obligated

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third parties will continue to defend us in these matters, or that such parties will have sufficient assets, income and access to financing to enable them to satisfy their defense and indemnification obligations to us.

**Environmental Costs**

As a commercial real estate owner, we are subject to potential environmental costs. As of December 31, 2019, management is not aware of any environmental concerns that would have a material adverse effect on our financial position or results of operations.

**Capital Improvement, Repair and Lease Commitments**

We have agreed to make \$1.0 million available for capital improvements during the 15-year lease period, which ends in 2030, to the triple net lease property under Watermark, none of which has been funded as of December 31, 2019. Upon funding these capital improvements, we will be entitled to a rent increase.

**Leases**

As the lessee, we currently lease our corporate office space located in New York, New York under an operating lease agreement. The lease requires fixed monthly rent payments, expires on June 30, 2024 and does not have any renewal option. We also currently lease equipment (dishwashers, copy machines and buses) used at certain of our managed properties under operating lease agreements. Our leases have remaining lease terms ranging from 1 month to 4.5 years. We do not include any renewal options in our lease terms for calculating our lease liability because as of December 31, 2019, we were not reasonably certain if we will exercise these renewal options at this time.

As of December 31, 2019, our future minimum lease obligations (excluding expense escalations) under our operating leases, including our office lease disclosed above and excluding discontinued operations are as follows:

| Years                               | Operating Leases |
|-------------------------------------|------------------|
| 2020                                | \$ 491           |
| 2021                                | 481              |
| 2022                                | 467              |
| 2023                                | 466              |
| 2024                                | 235              |
| Thereafter                          | 310              |
| Total future minimum lease payments | 2,450            |
| Less imputed interest               | (508)            |
| Total operating lease liability     | <u>\$ 1,942</u>  |

**Litigation Settlement**

As previously described in Item 3 of our Annual Report on Form 10-K for the year ended December 31, 2018 and in our Quarterly Reports on Form 10-Q for the quarters ended March 31, 2019, June 30, 2019 and September 30, 2019, a derivative lawsuit, captioned Cumming v. Edens, et al., C.A. No. 13007-VCS, was brought on behalf of the Company against certain current and former members of the Company's board of directors, Fortress Investment Group LLC and certain affiliates and Holiday Acquisition Holdings LLC. On April 23, 2019, the parties reached an agreement to settle the derivative lawsuit. The settlement provided for the payment of \$53.0 million to the Company and the recommendation of certain corporate governance changes in exchange for customary releases. The settlement was approved by the Delaware Court of Chancery on July 31, 2019 and a judgment issued the same day. Cash proceeds of \$38.6 million were distributed to the Company, which reflected a court-approved fee and expense award to plaintiff's counsel of \$14.5 million. The Company also paid \$0.3 million in unreimbursed legal fees. These proceeds were recorded in "Litigation proceeds, net" in our Consolidated Statements of Operations. The Company previously submitted and recommended the agreed-upon governance changes to its stockholders at the Company's annual meeting of shareholders which was held in June 2019.

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**19. SUBSEQUENT EVENTS**

These consolidated financial statements include a discussion of material events, if any, which have occurred subsequent to December 31, 2019 (referred to as subsequent events) through the issuance of the consolidated financial statements.

On February 25, 2020, our board of directors declared a cash dividend on our common stock of \$0.13 per common share for the quarter ended December 31, 2019. The dividend is payable on March 27, 2020 to shareholders of record on March 13, 2020.

On February 10, 2020, we completed the sale of all 28 AL/MC properties pursuant to the Sale Agreement, with affiliates of ReNew REIT for a gross sales price of \$385.0 million.

In conjunction with the AL/MC Portfolio Disposition, we repaid existing loan agreements and entered into a new financing for \$270.0 million which is secured by 14 managed IL properties. We also entered into an amended and restated \$125.0 million Revolver secured by nine managed IL assets. The maturity of the Revolver has been extended to February 2024, compared to the previous maturity date in December 2021. The Revolver borrowing capacity may be increased from \$125.0 million to \$500.0 million, subject to customary terms and conditions.

**20. QUARTERLY FINANCIAL INFORMATION (UNAUDITED)**

|  | Quarters Ended    |                   |                   |                   | Year Ended<br>December 31 |
|--|-------------------|-------------------|-------------------|-------------------|---------------------------|
|  | March 31          | June 30           | September 30      | December 31       |                           |
| <b>2019</b>  |                   |                   |                   |                   |                           |
| Revenue  | \$ 87,331         | \$ 86,404         | \$ 85,956         | \$ 86,212         | \$ 345,903                |
| Net operating income   | 34,392            | 35,711            | 35,380            | 36,063            | 141,546                   |
| Litigation proceeds, net   | —                 | —                 | 38,226            | 82                | 38,308                    |
| Income (Loss) from continuing operations                                     | (9,317)           | (6,962)           | 31,348            | (6,301)           | 8,768                     |
| Income (Loss) from discontinued operations                                   | (1,876)           | (2,624)           | (2,499)           | 245               | (6,754)                   |
| Net income (loss)  | (11,193)          | (9,586)           | 28,849            | (6,056)           | 2,014                     |
| Net income (loss) attributable to common stockholders                        | \$ (11,791)       | \$ (10,185)       | \$ 28,244         | \$ (6,661)        | \$ (393)                  |
| <b>Basic earnings per common share:</b>                                      |                   |                   |                   |                   |                           |
| Income (Loss) from continuing operations attributable to common stockholders | \$ (0.12)         | \$ (0.09)         | \$ 0.37           | \$ (0.08)         | \$ 0.08                   |
| Discontinued operations  | (0.02)            | (0.03)            | (0.03)            | 0.00              | (0.08)                    |
| Net income (loss) attributable to common stockholders                        | <u>\$ (0.14)</u>  | <u>\$ (0.12)</u>  | <u>\$ 0.34</u>    | <u>\$ (0.08)</u>  | <u>\$ —</u>               |
| <b>Diluted earnings per common share:</b>                                    |                   |                   |                   |                   |                           |
| Income (Loss) from continuing operations attributable to common stockholders | \$ (0.12)         | \$ (0.09)         | \$ 0.37           | \$ (0.08)         | \$ 0.08                   |
| Discontinued operations  | (0.02)            | (0.03)            | (0.03)            | 0.00              | (0.08)                    |
| Net income (loss) attributable to common stockholders                        | <u>\$ (0.14)</u>  | <u>\$ (0.12)</u>  | <u>\$ 0.34</u>    | <u>\$ (0.08)</u>  | <u>\$ —</u>               |
| <b>Weighted average number of shares of common stock outstanding</b>         |                   |                   |                   |                   |                           |
| Basic  | <u>82,203,069</u> | <u>82,209,844</u> | <u>82,209,844</u> | <u>82,209,844</u> | <u>82,208,173</u>         |
| Diluted  | <u>82,203,069</u> | <u>82,209,844</u> | <u>83,964,231</u> | <u>82,209,844</u> | <u>82,208,173</u>         |

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
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**(dollars in tables in thousands, except share data)**

|  | Quarters Ended    |                   |                   |                   | Year Ended<br>December 31 |
|--|-------------------|-------------------|-------------------|-------------------|---------------------------|
|  | March 31          | June 30           | September 30      | December 31       |                           |
| <b>2018</b>  |                   |                   |                   |                   |                           |
| Revenue  | \$ 69,046         | \$ 78,744         | \$ 87,417         | \$ 87,817         | \$ 323,024                |
| Net operating income   | 40,396            | 38,767            | 34,451            | 36,923            | 150,537                   |
| Termination fee to affiliate   | —                 | —                 | —                 | 50,000            | 50,000                    |
| Loss on extinguishment of debt   | —                 | 58,544            | —                 | 6,202             | 64,746                    |
| Gain on lease termination  | —                 | 40,090            | —                 | —                 | 40,090                    |
| Income (Loss) from continuing operations                                     | (12,412)          | (37,705)          | (18,623)          | (82,888)          | (151,628)                 |
| Income (Loss) from discontinued  | (937)             | (1,376)           | (1,676)           | (3,738)           | (7,727)                   |
| Net income (loss)  | (13,349)          | (39,081)          | (20,299)          | (86,626)          | (159,355)                 |
| Net income (loss) attributable to common stockholders                        | \$ (13,349)       | \$ (39,081)       | \$ (20,299)       | \$ (86,626)       | \$ (159,355)              |
| <b>Basic earnings per common share:</b>                                      |                   |                   |                   |                   |                           |
| Income (Loss) from continuing operations attributable to common stockholders | \$ (0.15)         | \$ (0.46)         | \$ (0.23)         | \$ (1.01)         | \$ (1.85)                 |
| Discontinued operations  | (0.01)            | (0.02)            | (0.02)            | (0.05)            | (0.09)                    |
| Net income (loss) attributable to common stockholders                        | <u>\$ (0.16)</u>  | <u>\$ (0.48)</u>  | <u>\$ (0.25)</u>  | <u>\$ (1.05)</u>  | <u>\$ (1.94)</u>          |
| <b>Diluted earnings per common share:</b>                                    |                   |                   |                   |                   |                           |
| Income (Loss) from continuing operations attributable to common stockholders | \$ (0.15)         | \$ (0.46)         | \$ (0.23)         | \$ (1.01)         | \$ (1.85)                 |
| Discontinued operations  | (0.01)            | (0.02)            | (0.02)            | (0.05)            | (0.09)                    |
| Net income (loss) attributable to common stockholders                        | <u>\$ (0.16)</u>  | <u>\$ (0.48)</u>  | <u>\$ (0.25)</u>  | <u>\$ (1.05)</u>  | <u>\$ (1.94)</u>          |
| <b>Weighted average number of shares of common stock outstanding</b>         |                   |                   |                   |                   |                           |
| Basic  | <u>82,148,869</u> | <u>82,148,869</u> | <u>82,148,869</u> | <u>82,148,869</u> | <u>82,148,869</u>         |
| Diluted  | <u>82,148,869</u> | <u>82,148,869</u> | <u>82,148,869</u> | <u>82,148,869</u> | <u>82,148,869</u>         |

**NEW SENIOR INVESTMENT GROUP INC. AND SUBSIDIARIES**  
**SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION**  
**December 31, 2019**  
**(dollars in thousands)**

| Property Name                | Type | Location      |       |              | Initial Cost to the Company |                            |                                   | Gross Amount Carried at Close of Period     |       |                            | Accumulated Depreciation | Net Book Value | Year Constructed / Renovated | Year Acquired | Life on Which Depreciation in Income Statement is Computed |                                   |                      |         |      |            |
|------------------------------|------|---------------|-------|--------------|-----------------------------|----------------------------|-----------------------------------|---|-------|----------------------------|--------------------------|----------------|------------------------------|---------------|--|-----------------------------------|----------------------|---------|------|------------|
|                              |      | City          | State | Encumbrances | Land                        | Buildings and Improvements | Furniture, Fixtures and Equipment | Costs Capitalized Subsequent to Acquisition | Land  | Buildings and Improvements |                          |                |                              |               |  | Furniture, Fixtures and Equipment | Total <sup>(A)</sup> |         |      |            |
| <i>Managed IL Properties</i> |      |               |       |              |                             |                            |                                   |   |       |                            |                          |                |                              |               |  |                                   |                      |         |      |            |
| Andover Place                | IL   | Little Rock   | AR    | \$           | 13,995                      | \$                         | 630                               | \$  | 1,038 | \$                         | 1,025                    | \$             | 17,115                       | \$            | (2,668)  | \$                                | 14,447               | 1991/NA | 2015 | 3-40 years |
| Vista de la Montana          | IL   | Surprise      | AZ    |              | 12,450                      |                            | 1,131                             |   | 333   |                            | 852                      |                | 13,176                       |               | (2,507)  |                                   | 10,669               | 1998/NA | 2013 | 3-40 years |
| Arcadia Place                | IL   | Vista         | CA    |              | 16,575                      |                            | 1,570                             |   | 1,148 |                            | 1,392                    |                | 17,774                       |               | (2,801)  |                                   | 14,973               | 1989/NA | 2015 | 3-40 years |
| Chateau at Harveston         | IL   | Temecula      | CA    |              | 24,126                      |                            | 1,564                             |   | 324   |                            | 924                      |                | 30,258                       |               | (4,292)  |                                   | 25,966               | 2008/NA | 2015 | 3-40 years |
| Golden Oaks                  | IL   | Yucaipa       | CA    |              | 21,702                      |                            | 772                               |   | 449   |                            | 1,087                    |                | 27,077                       |               | (4,263)  |                                   | 22,814               | 2008/NA | 2015 | 3-40 years |
| Rancho Village               | IL   | Palmdale      | CA    |              | 17,812                      |                            | 323                               |   | 563   |                            | 1,286                    |                | 24,109                       |               | (4,022)  |                                   | 20,087               | 2008/NA | 2015 | 3-40 years |
| Simi Hills                   | IL   | Simi Valley   | CA    |              | 26,025                      |                            | 3,209                             |   | 245   |                            | 906                      |                | 26,183                       |               | (4,221)  |                                   | 21,962               | 2006/NA | 2013 | 3-40 years |
| The Remington                | IL   | Hanford       | CA    |              | 13,628                      |                            | 1,300                             |   | 634   |                            | 1,250                    |                | 18,762                       |               | (2,975)  |                                   | 15,787               | 1997/NA | 2015 | 3-40 years |
| The Springs of Escondido     | IL   | Escondido     | CA    |              | 15,375                      |                            | 670                               |   | 1,897 |                            | 1,412                    |                | 17,680                       |               | (3,143)  |                                   | 14,537               | 1986/NA | 2015 | 3-40 years |
| The Springs of Napa          | IL   | Napa          | CA    |              | 15,408                      |                            | 2,420                             |   | 539   |                            | 1,042                    |                | 15,637                       |               | (2,465)  |                                   | 13,172               | 1996/NA | 2015 | 3-40 years |
| The Westmont                 | IL   | Santa Clara   | CA    |              | 25,725                      |                            | —                                 |   | 1,630 |                            | 1,343                    |                | 20,433                       |               | (3,847)  |                                   | 16,586               | 1991/NA | 2013 | 3-40 years |
| Courtyard at Lakewood        | IL   | Lakewood      | CO    |              | 13,875                      |                            | 1,327                             |   | 566   |                            | 750                      |                | 16,441                       |               | (2,779)  |                                   | 13,662               | 1992/NA | 2013 | 3-40 years |
| Greeley Place                | IL   | Greeley       | CO    |              | 9,000                       |                            | 237                               |   | 619   |                            | 796                      |                | 15,311                       |               | (2,840)  |                                   | 12,471               | 1986/NA | 2013 | 3-40 years |
| Parkway Estates              | IL   | Fort Collins  | CO    |              | 12,787                      |                            | 638                               |   | 408   |                            | 748                      |                | 19,728                       |               | (3,492)  |                                   | 16,236               | 1987/NA | 2013 | 3-40 years |
| Pueblo Regent                | IL   | Pueblo        | CO    |              | 9,225                       |                            | 446                               |   | 302   |                            | 461                      |                | 14,925                       |               | (2,544)  |                                   | 12,381               | 1985/NA | 2013 | 3-40 years |
| Quincy Place                 | IL   | Denver        | CO    |              | 16,435                      |                            | 1,180                             |   | 863   |                            | 1,135                    |                | 21,068                       |               | (3,238)  |                                   | 17,830               | 1996/NA | 2015 | 3-40 years |
| Lodge at Cold Spring         | IL   | Rocky Hill    | CT    |              | 14,039                      |                            | —                                 |   | 516   |                            | 892                      |                | 26,928                       |               | (4,720)  |                                   | 22,208               | 1998/NA | 2013 | 3-40 years |
| Village Gate                 | IL   | Farmington    | CT    |              | 23,700                      |                            | 3,592                             |   | 689   |                            | 802                      |                | 27,803                       |               | (4,081)  |                                   | 23,722               | 1989/NA | 2013 | 3-40 years |
| Augustine Landing            | IL   | Jacksonville  | FL    |              | 19,076                      |                            | 680                               |   | 644   |                            | 979                      |                | 21,729                       |               | (3,174)  |                                   | 18,555               | 1999/NA | 2015 | 3-40 years |
| Cherry Laurel                | IL   | Tallahassee   | FL    |              | 12,750                      |                            | 1,100                             |   | 703   |                            | 1,140                    |                | 22,928                       |               | (4,125)  |                                   | 18,803               | 2001/NA | 2013 | 3-40 years |
| Desoto Beach Club            | IL   | Sarasota      | FL    |              | 17,925                      |                            | 668                               |   | 421   |                            | 1,031                    |                | 25,701                       |               | (4,561)  |                                   | 21,140               | 2005/NA | 2013 | 3-40 years |
| Marion Woods                 | IL   | Ocala         | FL    |              | 19,936                      |                            | 540                               |   | 919   |                            | 1,289                    |                | 22,389                       |               | (3,728)  |                                   | 18,661               | 2003/NA | 2015 | 3-40 years |
| Regency Residence            | IL   | Port Richey   | FL    |              | 15,075                      |                            | 1,100                             |   | 785   |                            | 1,407                    |                | 16,744                       |               | (3,141)  |                                   | 13,603               | 1987/NA | 2013 | 3-40 years |
| Sterling Court               | IL   | Deltona       | FL    |              | 8,939                       |                            | 1,095                             |   | 725   |                            | 1,215                    |                | 16,734                       |               | (3,122)  |                                   | 13,612               | 2008/NA | 2015 | 3-40 years |
| University Pines             | IL   | Pensacola     | FL    |              | 21,057                      |                            | 1,080                             |   | 854   |                            | 989                      |                | 21,861                       |               | (3,160)  |                                   | 18,701               | 1996/NA | 2015 | 3-40 years |
| Venetian Gardens             | IL   | Venice        | FL    |              | 15,812                      |                            | 865                               |   | 501   |                            | 1,183                    |                | 23,399                       |               | (3,934)  |                                   | 19,465               | 2007/NA | 2015 | 3-40 years |
| Windward Palms               | IL   | Boynton Beach | FL    |              | 16,041                      |                            | 1,564                             |   | 1,078 |                            | 1,112                    |                | 23,606                       |               | (3,926)  |                                   | 19,680               | 2007/NA | 2015 | 3-40 years |
| Pinegate                     | IL   | Macon         | GA    |              | 12,902                      |                            | 540                               |   | 1,265 |                            | 1,715                    |                | 14,906                       |               | (2,422)  |                                   | 12,484               | 2001/NA | 2015 | 3-40 years |
| Kalama Heights               | IL   | Kihei         | HI    |              | 22,896                      |                            | 3,360                             |   | 656   |                            | 1,193                    |                | 32,074                       |               | (4,528)  |                                   | 27,546               | 2000/NA | 2015 | 3-40 years |
| Ilihaee Hills                | IL   | Urbandale     | IA    |              | 10,464                      |                            | 694                               |   | 346   |                            | 771                      |                | 13,496                       |               | (2,507)  |                                   | 10,989               | 1995/NA | 2013 | 3-40 years |
| Palmer Hills                 | IL   | Bettendorf    | IA    |              | 10,367                      |                            | 1,488                             |   | 739   |                            | 868                      |                | 13,571                       |               | (2,375)  |                                   | 11,196               | 1990/NA | 2013 | 3-40 years |
| Blair House                  | IL   | Normal        | IL    |              | 11,914                      |                            | 329                               |   | 263   |                            | 789                      |                | 15,717                       |               | (2,982)  |                                   | 12,735               | 1989/NA | 2013 | 3-40 years |
| Redbud Hills                 | IL   | Bloomington   | IN    |              | 16,500                      |                            | 2,140                             |   | 554   |                            | 1,006                    |                | 21,330                       |               | (3,038)  |                                   | 18,292               | 1998/NA | 2015 | 3-40 years |
| Grasslands Estates           | IL   | Wichita       | KS    |              | 13,237                      |                            | 504                               |   | 235   |                            | 992                      |                | 19,429                       |               | (3,674)  |                                   | 15,755               | 2001/NA | 2013 | 3-40 years |

**NEW SENIOR INVESTMENT GROUP INC. AND SUBSIDIARIES**  
**SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION**  
**December 31, 2019**  
**(dollars in thousands)**

| Property Name             | Type | Location        |       |              | Initial Cost to the Company |                            |                                   |   |       | Gross Amount Carried at Close of Period |                                   |                      |         |        | Year Acquired | Year Renovated / Constructed | Net Book Value | Accumulated Depreciation | Life on Which Depreciation in Income Statement is Computed |
|---------------------------|------|-----------------|-------|--------------|-----------------------------|----------------------------|-----------------------------------|---|-------|---|-----------------------------------|----------------------|---------|--------|---------------|------------------------------|----------------|--------------------------|--|
|                           |      | City            | State | Encumbrances | Land                        | Buildings and Improvements | Furniture, Fixtures and Equipment | Costs Capitalized Subsequent to Acquisition | Land  | Buildings and Improvements              | Furniture, Fixtures and Equipment | Total <sup>(6)</sup> |         |        |               |                              |                |                          |  |
| Greenwood Terrace         | IL   | Lenexa          | KS    | 19,643       | 950                         | 21,883                     | 811                               | 1,133                                       | 950   | 22,181                                  | 1,646                             | 24,777               | (4,086) | 20,691 | 2003/NA       | 2015                         | 3-40 years     |                          |  |
| Thornton Place            | IL   | Topeka          | KS    | 11,111       | 327                         | 14,415                     | 734                               | 280   | 327   | 14,510                                  | 919                               | 15,756               | (3,187) | 12,569 | 1998/NA       | 2013                         | 3-40 years     |                          |  |
| Jackson Oaks              | IL   | Paducah         | KY    | 6,450        | 267                         | 19,195                     | 864                               | 269   | 267   | 19,334                                  | 994                               | 20,595               | (3,916) | 16,679 | 2004/NA       | 2013                         | 3-40 years     |                          |  |
| Summerfield Estates       | IL   | Shreveport      | LA    | —            | 525                         | 5,584                      | 175                               | 367   | 525   | 5,670                                   | 456                               | 6,651                | (1,207) | 5,444  | 1988/NA       | 2013                         | 3-40 years     |                          |  |
| Waterview Court           | IL   | Shreveport      | LA    | 6,233        | 1,267                       | 4,070                      | 376                               | 1,754                                       | 1,267 | 5,497                                   | 703                               | 7,467                | (1,758) | 5,709  | 1999/NA       | 2015                         | 3-40 years     |                          |  |
| Bluebird Estates          | IL   | East Longmeadow | MA    | 21,081       | 5,745                       | 24,591                     | 954                               | 491   | 5,745 | 24,957                                  | 1,079                             | 31,781               | (4,605) | 27,176 | 2008/NA       | 2015                         | 3-40 years     |                          |  |
| Quail Run Estates         | IL   | Agawam          | MA    | 18,799       | 1,410                       | 21,330                     | 853                               | 730   | 1,410 | 21,675                                  | 1,238                             | 24,323               | (4,066) | 20,257 | 1996/NA       | 2015                         | 3-40 years     |                          |  |
| Blue Water Lodge          | IL   | Fort Gratiot    | MI    | 16,400       | 62                          | 16,034                     | 833                               | 212   | 62    | 16,110                                  | 969                               | 17,141               | (3,433) | 13,708 | 2001/NA       | 2013                         | 3-40 years     |                          |  |
| Genesee Gardens           | IL   | Flint Township  | MI    | 15,900       | 420                         | 17,080                     | 825                               | 645   | 420   | 17,493                                  | 1,057                             | 18,970               | (3,009) | 15,961 | 2001/NA       | 2015                         | 3-40 years     |                          |  |
| Briarcrest Estates        | IL   | Ballwin         | MO    | 11,287       | 1,255                       | 16,509                     | 525                               | 640   | 1,255 | 16,831                                  | 843                               | 18,929               | (3,227) | 15,702 | 1990/NA       | 2013                         | 3-40 years     |                          |  |
| Country Squire            | IL   | St. Joseph      | MO    | 12,467       | 864                         | 16,353                     | 627                               | 409   | 864   | 16,443                                  | 946                               | 18,253               | (3,332) | 14,921 | 1990/NA       | 2013                         | 3-40 years     |                          |  |
| Orchid Terrace            | IL   | St. Louis       | MO    | 23,929       | 1,061                       | 26,636                     | 833                               | 116   | 1,061 | 26,664                                  | 921                               | 28,646               | (4,965) | 23,681 | 2006/NA       | 2013                         | 3-40 years     |                          |  |
| Chateau Ridgeland         | IL   | Ridgeland       | MS    | 7,492        | 967                         | 7,277                      | 535                               | 362   | 967   | 7,403                                   | 771                               | 9,141                | (1,834) | 7,307  | 1986/NA       | 2013                         | 3-40 years     |                          |  |
| Aspen View                | IL   | Billings        | MT    | 14,110       | 930                         | 22,611                     | 881                               | 990   | 930   | 23,414                                  | 1,068                             | 25,412               | (3,860) | 21,552 | 1996/NA       | 2015                         | 3-40 years     |                          |  |
| Grizzly Peak              | IL   | Missoula        | MT    | 16,717       | 309                         | 16,447                     | 658                               | 267   | 309   | 16,541                                  | 831                               | 17,681               | (3,273) | 14,408 | 1997/NA       | 2013                         | 3-40 years     |                          |  |
| Cedar Ridge               | IL   | Burlington      | NC    | 15,637       | 1,030                       | 20,330                     | 832                               | 506   | 1,030 | 20,692                                  | 976                               | 22,698               | (3,230) | 19,468 | 2006/NA       | 2015                         | 3-40 years     |                          |  |
| Crescent Heights          | IL   | Concord         | NC    | 20,318       | 1,960                       | 21,290                     | 867                               | 385   | 1,960 | 21,476                                  | 1,066                             | 24,502               | (3,979) | 20,523 | 2008/NA       | 2015                         | 3-40 years     |                          |  |
| Durham Regent             | IL   | Durham          | NC    | 16,425       | 1,061                       | 24,149                     | 605                               | 500   | 1,061 | 24,479                                  | 775                               | 26,315               | (4,423) | 21,892 | 1989/NA       | 2013                         | 3-40 years     |                          |  |
| Forsyth Court             | IL   | Winston Salem   | NC    | 12,829       | 1,428                       | 13,286                     | 499                               | 1,673                                       | 1,428 | 14,512                                  | 946                               | 16,886               | (2,835) | 14,051 | 1989/NA       | 2015                         | 3-40 years     |                          |  |
| Jordan Oaks               | IL   | Cary            | NC    | 19,950       | 2,103                       | 20,847                     | 774                               | 442   | 2,103 | 20,908                                  | 1,155                             | 24,166               | (4,207) | 19,959 | 2003/NA       | 2013                         | 3-40 years     |                          |  |
| Lodge at Wake Forest      | IL   | Wake Forest     | NC    | 21,783       | 1,209                       | 22,571                     | 867                               | 547   | 1,209 | 22,882                                  | 1,103                             | 25,194               | (3,985) | 21,209 | 2008/NA       | 2015                         | 3-40 years     |                          |  |
| Shads Landing             | IL   | Charlotte       | NC    | 21,005       | 1,939                       | 21,988                     | 846                               | 310   | 1,939 | 22,167                                  | 977                               | 25,083               | (4,164) | 20,919 | 2008/NA       | 2015                         | 3-40 years     |                          |  |
| Woods at Holly Tree       | IL   | Wilmington      | NC    | 27,382       | 3,310                       | 24,934                     | 811                               | 630   | 3,310 | 25,140                                  | 1,235                             | 29,685               | (4,110) | 25,575 | 2001/NA       | 2015                         | 3-40 years     |                          |  |
| Rolling Hills Ranch       | IL   | Omaha           | NE    | 13,817       | 1,022                       | 16,251                     | 846                               | 309   | 1,022 | 16,452                                  | 954                               | 18,428               | (3,202) | 15,226 | 2007/NA       | 2015                         | 3-40 years     |                          |  |
| Maple Suites              | IL   | Dover           | NH    | 24,060       | 1,084                       | 30,943                     | 838                               | 458   | 1,084 | 31,175                                  | 1,064                             | 33,323               | (5,452) | 27,871 | 2007/NA       | 2015                         | 3-40 years     |                          |  |
| Montara Meadows           | IL   | Las Vegas       | NV    | 11,670       | 1,840                       | 11,654                     | 1,206                             | 2,041                                       | 1,840 | 12,583                                  | 2,318                             | 16,741               | (3,574) | 13,167 | 1986/NA       | 2015                         | 3-40 years     |                          |  |
| Sky Peaks                 | IL   | Reno            | NV    | 18,900       | 1,061                       | 19,793                     | 605                               | 322   | 1,061 | 19,870                                  | 850                               | 21,781               | (3,836) | 17,945 | 2002/NA       | 2013                         | 3-40 years     |                          |  |
| Fleming Point             | IL   | Greece          | NY    | 19,875       | 699                         | 20,644                     | 668                               | 678   | 699   | 21,062                                  | 928                               | 22,689               | (3,992) | 18,697 | 2004/NA       | 2013                         | 3-40 years     |                          |  |
| Manor at Woodside         | IL   | Poughkeepsie    | NY    | 16,576       | —                           | 12,130                     | 670                               | 1,496                                       | —     | 12,919                                  | 1,377                             | 14,296               | (3,359) | 10,937 | 2001/NA       | 2013                         | 3-40 years     |                          |  |
| Maple Downs               | IL   | Fayetteville    | NY    | 20,850       | 782                         | 25,656                     | 668                               | 562   | 782   | 25,984                                  | 902                               | 27,668               | (4,733) | 22,935 | 2003/NA       | 2013                         | 3-40 years     |                          |  |
| Alexis Gardens            | IL   | Toledo          | OH    | 17,384       | 450                         | 18,412                     | 811                               | 666   | 450   | 18,871                                  | 1,018                             | 20,339               | (3,169) | 17,170 | 2002/NA       | 2015                         | 3-40 years     |                          |  |
| Copley Place              | IL   | Copley          | OH    | 14,796       | 553                         | 19,125                     | 867                               | 315   | 553   | 19,335                                  | 972                               | 20,860               | (3,531) | 17,329 | 2008/NA       | 2015                         | 3-40 years     |                          |  |
| Lionwood                  | IL   | Oklahoma City   | OK    | 4,372        | 744                         | 5,180                      | 383                               | 1,121                                       | 744   | 6,264                                   | 420                               | 7,428                | (1,570) | 5,858  | 2000/NA       | 2015                         | 3-40 years     |                          |  |
| Fountains at Hidden Lakes | IL   | Salem           | OR    | 9,750        | 903                         | 6,568                      | —                                 | 343   | 903   | 6,893                                   | 18                                | 7,814                | (1,132) | 6,682  | 1990/NA       | 2013                         | 3-40 years     |                          |  |



**NEW SENIOR INVESTMENT GROUP INC. AND SUBSIDIARIES**  
**SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION**  
**December 31, 2019**  
**(dollars in thousands)**

| Property Name                      | Type | Location       |       |                  | Initial Cost to the Company |                            |                                   |   |                | Gross Amount Carried at Close of Period |                                   |                      |                  |                            | Accumulated Depreciation | Net Book Value | Year Constructed / Renovated | Year Acquired | Life on Which Depreciation in Income Statement is Computed |
|------------------------------------|------|----------------|-------|------------------|-----------------------------|----------------------------|-----------------------------------|---|----------------|---|-----------------------------------|----------------------|------------------|----------------------------|--------------------------|----------------|------------------------------|---------------|--|
|                                    |      | City           | State | Encumbrances     | Land                        | Buildings and Improvements | Furniture, Fixtures and Equipment | Costs Capitalized Subsequent to Acquisition | Land           | Buildings and Improvements              | Furniture, Fixtures and Equipment | Total <sup>(A)</sup> | Land             | Buildings and Improvements |                          |                |                              |               |  |
| Hidden Lakes                       | IL   | Salem          | OR    | 17,325           | 1,389                       | 16,639                     | 893                               | 621   | 1,389          | 17,024                                  | 1,129                             | 19,542               | (3,605)          | 15,937                     | 1990/NA                  | 2013           | 3-40 years                   |               |  |
| Parkrose Chateau                   | IL   | Portland       | OR    | 12,569           | 2,742                       | 17,472                     | 749                               | 737   | 2,742          | 17,981                                  | 977                               | 21,700               | (3,098)          | 18,602                     | 1991/NA                  | 2015           | 3-40 years                   |               |  |
| Rock Creek                         | IL   | Hillsboro      | OR    | 16,427           | 1,617                       | 11,783                     | 486                               | 194   | 1,617          | 11,823                                  | 640                               | 14,080               | (2,381)          | 11,699                     | 1996/NA                  | 2013           | 3-40 years                   |               |  |
| Sheldon Oaks                       | IL   | Eugene         | OR    | 14,325           | 1,577                       | 17,380                     | 675                               | 286   | 1,577          | 17,545                                  | 796                               | 19,918               | (3,472)          | 16,446                     | 1995/NA                  | 2013           | 3-40 years                   |               |  |
| Stone Lodge                        | IL   | Bend           | OR    | 19,675           | 1,200                       | 25,753                     | 790                               | 847   | 1,200          | 26,311                                  | 1,079                             | 28,590               | (3,931)          | 24,659                     | 1999/NA                  | 2015           | 3-40 years                   |               |  |
| Stoneybrook Lodge                  | IL   | Corvallis      | OR    | 25,875           | 1,543                       | 18,119                     | 843                               | 312   | 1,543          | 18,264                                  | 1,010                             | 20,817               | (3,761)          | 17,056                     | 1999/NA                  | 2013           | 3-40 years                   |               |  |
| The Regent                         | IL   | Corvallis      | OR    | 11,325           | 1,111                       | 7,720                      | 228                               | 350   | 1,111          | 7,807                                   | 491                               | 9,409                | (1,538)          | 7,871                      | 1983/NA                  | 2013           | 3-40 years                   |               |  |
| Essex House                        | IL   | Lemoyne        | PA    | 16,050           | 936                         | 25,585                     | 668                               | 324   | 936            | 25,648                                  | 929                               | 27,513               | (4,715)          | 22,798                     | 2002/NA                  | 2013           | 3-40 years                   |               |  |
| Manor at Oakridge                  | IL   | Harrisburg     | PA    | 15,150           | 992                         | 24,379                     | 764                               | 233   | 992            | 24,498                                  | 878                               | 26,368               | (4,543)          | 21,825                     | 2000/NA                  | 2013           | 3-40 years                   |               |  |
| Niagara Village                    | IL   | Erie           | PA    | 12,845           | 750                         | 16,544                     | 790                               | 675   | 750            | 16,984                                  | 1,025                             | 18,759               | (2,993)          | 15,766                     | 1999/NA                  | 2015           | 3-40 years                   |               |  |
| Walnut Woods                       | IL   | Boyetown       | PA    | 15,600           | 308                         | 18,058                     | 496                               | 699   | 308            | 18,552                                  | 701                               | 19,561               | (3,353)          | 16,208                     | 1997/NA                  | 2013           | 3-40 years                   |               |  |
| Indigo Pines                       | IL   | Hilton Head    | SC    | 15,334           | 2,850                       | 15,970                     | 832                               | 1,729                                       | 2,850          | 16,692                                  | 1,839                             | 21,381               | (3,408)          | 17,973                     | 1999/NA                  | 2015           | 3-40 years                   |               |  |
| Holiday Hills Estates              | IL   | Rapid City     | SD    | 12,063           | 430                         | 22,209                     | 790                               | 497   | 430            | 22,547                                  | 949                               | 23,926               | (3,442)          | 20,484                     | 1999/NA                  | 2015           | 3-40 years                   |               |  |
| Echo Ridge                         | IL   | Knoxville      | TN    | 20,910           | 1,522                       | 21,469                     | 770                               | 517   | 1,522          | 21,812                                  | 944                               | 24,278               | (3,544)          | 20,734                     | 1997/NA                  | 2015           | 3-40 years                   |               |  |
| Uffelman Estates                   | IL   | Clarksville    | TN    | 9,600            | 625                         | 10,521                     | 298                               | 428   | 625            | 10,746                                  | 501                               | 11,872               | (2,022)          | 9,850                      | 1993/NA                  | 2013           | 3-40 years                   |               |  |
| Arlington Plaza                    | IL   | Arlington      | TX    | 7,135            | 319                         | 9,821                      | 391                               | 277   | 319            | 9,912                                   | 577                               | 10,808               | (2,029)          | 8,779                      | 1987/NA                  | 2013           | 3-40 years                   |               |  |
| Cypress Woods                      | IL   | Kingwood       | TX    | 16,991           | 1,376                       | 19,815                     | 860                               | 500   | 1,376          | 20,096                                  | 1,079                             | 22,551               | (3,747)          | 18,804                     | 2008/NA                  | 2015           | 3-40 years                   |               |  |
| Dogwood Estates                    | IL   | Denton         | TX    | 15,779           | 1,002                       | 18,525                     | 714                               | 238   | 1,002          | 18,659                                  | 818                               | 20,479               | (3,670)          | 16,809                     | 2005/NA                  | 2013           | 3-40 years                   |               |  |
| Madison Estates                    | IL   | San Antonio    | TX    | 9,262            | 1,528                       | 14,850                     | 268                               | 998   | 1,528          | 15,249                                  | 867                               | 17,644               | (2,876)          | 14,768                     | 1984/NA                  | 2013           | 3-40 years                   |               |  |
| Pinewood Hills                     | IL   | Flower Mound   | TX    | 15,000           | 2,073                       | 17,552                     | 704                               | 321   | 2,073          | 17,728                                  | 849                               | 20,650               | (3,524)          | 17,126                     | 2007/NA                  | 2013           | 3-40 years                   |               |  |
| The Bentley                        | IL   | Dallas         | TX    | 13,725           | 2,351                       | 12,270                     | 526                               | 583   | 2,351          | 12,596                                  | 783                               | 15,730               | (2,561)          | 13,169                     | 1996/NA                  | 2013           | 3-40 years                   |               |  |
| The El Dorado                      | IL   | Richardson     | TX    | 7,350            | 1,316                       | 12,220                     | 710                               | 374   | 1,316          | 12,365                                  | 939                               | 14,620               | (2,758)          | 11,862                     | 1996/NA                  | 2013           | 3-40 years                   |               |  |
| Ventura Place                      | IL   | Lubbock        | TX    | 14,100           | 1,018                       | 18,034                     | 946                               | 594   | 1,018          | 18,194                                  | 1,380                             | 20,592               | (4,032)          | 16,560                     | 1997/NA                  | 2013           | 3-40 years                   |               |  |
| Whiterock Court                    | IL   | Dallas         | TX    | 10,239           | 2,837                       | 12,205                     | 446                               | 505   | 2,837          | 12,401                                  | 755                               | 15,993               | (2,531)          | 13,462                     | 2001/NA                  | 2013           | 3-40 years                   |               |  |
| Chateau Brickyard                  | IL   | Salt Lake City | UT    | 6,300            | 700                         | 3,297                      | 15                                | 1,717                                       | 700            | 4,596                                   | 433                               | 5,729                | (1,511)          | 4,218                      | 1984/2007                | 2012           | 3-40 years                   |               |  |
| Olympus Ranch                      | IL   | Murray         | UT    | 18,032           | 1,407                       | 20,515                     | 846                               | 597   | 1,407          | 20,933                                  | 1,025                             | 23,365               | (3,585)          | 19,780                     | 2008/NA                  | 2015           | 3-40 years                   |               |  |
| Pioneer Valley                     | IL   | North Logan    | UT    | 5,908            | 1,049                       | 17,920                     | 740                               | 226   | 1,049          | 18,003                                  | 883                               | 19,935               | (3,657)          | 16,278                     | 2001/NA                  | 2013           | 3-40 years                   |               |  |
| Colonial Harbor                    | IL   | Yorktown       | VA    | 16,389           | 2,211                       | 19,523                     | 689                               | 503   | 2,211          | 19,606                                  | 1,109                             | 22,926               | (3,944)          | 18,982                     | 2005/NA                  | 2013           | 3-40 years                   |               |  |
| Elm Park Estates                   | IL   | Roanoke        | VA    | 13,582           | 990                         | 15,648                     | 770                               | 568   | 990            | 15,939                                  | 1,047                             | 17,976               | (2,777)          | 15,199                     | 1991/NA                  | 2015           | 3-40 years                   |               |  |
| Heritage Oaks                      | IL   | Richmond       | VA    | 11,025           | 1,630                       | 9,570                      | 705                               | 1,860                                       | 1,630          | 10,763                                  | 1,372                             | 13,765               | (3,095)          | 10,670                     | 1987/NA                  | 2013           | 3-40 years                   |               |  |
| Bridge Park                        | IL   | Seattle        | WA    | 15,168           | 2,315                       | 18,607                     | 1,135                             | 502   | 2,315          | 18,833                                  | 1,411                             | 22,559               | (3,670)          | 18,889                     | 2008/NA                  | 2015           | 3-40 years                   |               |  |
| Peninsula                          | IL   | Gig Harbor     | WA    | 20,480           | 2,085                       | 21,983                     | 846                               | 224   | 2,085          | 22,132                                  | 921                               | 25,138               | (3,706)          | 21,432                     | 2008/NA                  | 2015           | 3-40 years                   |               |  |
| Oakwood Hills                      | IL   | Eau Claire     | WI    | 13,275           | 516                         | 18,872                     | 645                               | 182   | 516            | 18,904                                  | 795                               | 20,215               | (3,642)          | 16,573                     | 2003/NA                  | 2013           | 3-40 years                   |               |  |
| The Jefferson                      | IL   | Middleton      | WI    | 13,394           | 1,460                       | 15,540                     | 804                               | 584   | 1,460          | 15,947                                  | 981                               | 18,388               | (2,781)          | 15,607                     | 2005/NA                  | 2015           | 3-40 years                   |               |  |
| <b>Managed IL Properties Total</b> |      |                |       | <b>1,553,978</b> | <b>126,068</b>              | <b>1,781,720</b>           | <b>71,208</b>                     | <b>65,222</b>                               | <b>126,068</b> | <b>1,816,961</b>                        | <b>101,189</b>                    | <b>2,044,218</b>     | <b>(343,438)</b> | <b>1,700,780</b>           |                          |                |                              |               |  |

**NEW SENIOR INVESTMENT GROUP INC. AND SUBSIDIARIES**  
**SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION**  
**December 31, 2019**  
**(dollars in thousands)**

| Property Name   | Type  | City           | State | Encumbrances | Initial Cost to the Company |                            |                                   | Gross Amount Carried at Close of Period |                            |                                   | Accumulated Depreciation Value | Net Book Value | Year Constructed/<br>Renovated | Year Acquired | Life on Which Depreciation in Income Statement is Computed |                      |            |  |
|---|-------|----------------|-------|--------------|-----------------------------|----------------------------|-----------------------------------|---|----------------------------|-----------------------------------|--------------------------------|----------------|--------------------------------|---------------|--|----------------------|------------|--|
|   |       |                |       |              | Land                        | Buildings and Improvements | Furniture, Fixtures and Equipment | Land                                    | Buildings and Improvements | Furniture, Fixtures and Equipment |                                |                |                                |               |  | Total <sup>(A)</sup> |            |  |
| <b>Other Properties</b>                                     |       |                |       |              |                             |                            |                                   |   |                            |                                   |                                |                |                                |               |  |                      |            |  |
| Watermark at Logan Square                                   | CCRC  | Philadelphia   | PA    | 49,738       | 8,575                       | 46,031                     | 2,380                             | 990                                     | 8,575                      | 46,776                            | 2,625                          | 57,976         | 49,963                         | 1984/2009     | 2015   | 3-40 years           |            |  |
| <b>Other Properties Total</b>                               |       |                |       |              | 49,738                      | 8,575                      | 46,031                            | 2,380                                   | 990                        | 8,575                             | 46,776                         | 2,625          | 57,976                         | 49,963        |  |                      |            |  |
| <b>All Other Assets</b>                                     |       |                |       |              |                             |                            |                                   |   |                            |                                   |                                |                |                                |               |  |                      |            |  |
| Corporate FF&E & Leasehold Improvements                     | N/A   | New York       | NY    | —            | —                           | —                          | —                                 | 635                                     | —                          | 129                               | 506                            | 635            | (104)                          | 531           | N/A  | 2018                 | 3-5 years  |  |
| Right-of-use asset  | N/A   | N/A            | N/A   | —            | —                           | —                          | —                                 | 1,850                                   | —                          | —                                 | 1,850                          | 1,850          | —                              | 1,850         | N/A  | N/A                  | 3-5 years  |  |
| <b>All Other Assets Total</b>                               |       |                |       |              | —                           | —                          | —                                 | —                                       | 2,485                      | 129                               | 2,356                          | 2,485          | (104)                          | 2,381         |  |                      |            |  |
| <b>Properties Classified As Continuing Operations Total</b> |       |                |       |              |                             |                            |                                   |   |                            |                                   |                                |                |                                |               |  |                      |            |  |
|   |       |                |       |              | \$ 1,603,716                | \$ 134,643                 | \$ 1,827,751                      | \$ 73,588                               | \$ 68,697                  | \$ 134,643                        | \$ 1,863,866                   | \$ 106,170     | \$ 2,104,679                   | \$ (351,555)  | \$ 1,753,124   |                      |            |  |
| <b>Properties Classified As Discontinued Operations</b>     |       |                |       |              |                             |                            |                                   |   |                            |                                   |                                |                |                                |               |  |                      |            |  |
| Desert Flower   | AL/MC | Scottsdale     | AZ    | 5,697        | 2,295                       | 16,901                     | 101                               | 1,770                                   | 2,295                      | 18,117                            | 655                            | 21,067         | \$ (4,206)                     | \$ 16,861     | 1999/2005  | 2012                 | 3-40 years |  |
| Orchard Park  | AL/MC | Clovis         | CA    | 4,591        | 1,126                       | 16,889                     | 45                                | 1,796                                   | 1,126                      | 18,154                            | 576                            | 19,856         | (3,989)                        | 15,867        | 1998/2007  | 2012                 | 3-40 years |  |
| Sunshine Villa  | AL/MC | Santa Cruz     | CA    | 11,003       | 2,242                       | 21,082                     | 58                                | 1,163                                   | 2,242                      | 21,699                            | 604                            | 24,545         | (4,784)                        | 19,761        | 1990/NA  | 2012                 | 3-40 years |  |
| Barkley Place   | AL/MC | Fort Myers     | FL    | 10,877       | 1,929                       | 9,158                      | 1,040                             | 2,257                                   | 1,929                      | 10,426                            | 2,029                          | 14,384         | (3,434)                        | 10,950        | 1988/NA  | 2013                 | 3-40 years |  |
| Grace Manor   | AL/MC | Port Orange    | FL    | 4,044        | 950                         | 4,482                      | 135                               | 529                                     | 950                        | 4,784                             | 362                            | 6,096          | (818)                          | 5,278         | 2011/NA  | 2015                 | 3-40 years |  |
| Royal Palm  | AL/MC | Port Charlotte | FL    | 13,698       | 2,018                       | 13,696                     | 1,370                             | 3,000                                   | 2,018                      | 15,602                            | 2,464                          | 20,084         | (4,927)                        | 15,157        | 1985/NA  | 2013                 | 3-40 years |  |
| Summerfield   | AL/MC | Bradenton      | FL    | 11,870       | 1,367                       | 14,361                     | 1,247                             | 2,204                                   | 1,367                      | 15,062                            | 2,750                          | 19,179         | (4,766)                        | 14,413        | 1988/NA  | 2013                 | 3-40 years |  |
| Sunset Lake Village   | AL/MC | Venice         | FL    | 9,598        | 1,073                       | 13,254                     | 838                               | 969                                     | 1,073                      | 13,413                            | 1,648                          | 16,134         | (3,570)                        | 12,564        | 1998/NA  | 2013                 | 3-40 years |  |
| Village Place   | AL/MC | Port Charlotte | FL    | 7,985        | 1,064                       | 8,503                      | 679                               | 1,608                                   | 1,064                      | 8,877                             | 1,913                          | 11,854         | (2,773)                        | 9,081         | 1998/NA  | 2013                 | 3-40 years |  |
| Ivy Springs Manor   | AL/MC | Buford         | GA    | 13,366       | 1,230                       | 13,067                     | 270                               | 385                                     | 1,230                      | 13,203                            | 519                            | 14,952         | (2,022)                        | 12,930        | 2012/NA  | 2015                 | 3-40 years |  |
| Willow Park   | AL/MC | Boise          | ID    | 7,883        | 1,456                       | 13,548                     | 58                                | 1,392                                   | 1,456                      | 14,682                            | 316                            | 16,454         | (3,317)                        | 13,137        | 1997/2011  | 2012                 | 3-40 years |  |
| Grandview   | AL/MC | Peoria         | IL    | 10,977       | 1,606                       | 12,015                     | 280                               | 510                                     | 1,606                      | 12,291                            | 514                            | 14,411         | (2,114)                        | 12,297        | 2014   | 2014                 | 3-40 years |  |
| The Gardens   | AL/MC | Ocean Springs  | MS    | 5,904        | 850                         | 7,034                      | 460                               | 766                                     | 850                        | 7,481                             | 779                            | 9,110          | (1,856)                        | 7,254         | 1999/2004/2013   | 2014                 | 3-40 years |  |
| Courtyards at Berne Village                                 | AL/MC | New Bern       | NC    | 14,456       | 1,657                       | 12,893                     | 1,148                             | 1,589                                   | 1,657                      | 13,847                            | 1,783                          | 17,287         | (4,150)                        | 13,137        | 1985/2004  | 2013                 | 3-40 years |  |
| Kirkwood Corners  | AL/MC | Lee            | NH    | 2,377        | 578                         | 1,847                      | 124                               | 568                                     | 578                        | 2,159                             | 380                            | 3,117          | (680)                          | 2,437         | 1996   | 2014                 | 3-40 years |  |
| Pine Rock Manor   | AL/MC | Warner         | NH    | 7,803        | 780                         | 8,580                      | 378                               | 581                                     | 780                        | 8,928                             | 611                            | 10,319         | (2,169)                        | 8,150         | 1994   | 2014                 | 3-40 years |  |
| Pines of New Market   | AL/MC | Newmarket      | NH    | 5,680        | 629                         | 4,879                      | 353                               | 523                                     | 629                        | 5,189                             | 566                            | 6,384          | (1,303)                        | 5,081         | 1999   | 2014                 | 3-40 years |  |
| Sheldon Park  | AL/MC | Eugene         | OR    | 8,585        | 929                         | 20,662                     | 91                                | 1,736                                   | 929                        | 22,028                            | 461                            | 23,418         | (4,777)                        | 18,641        | 1998/NA  | 2012                 | 3-40 years |  |
| Glen Riddle   | AL/MC | Media          | PA    | 19,092       | 1,931                       | 16,169                     | 870                               | 1,949                                   | 1,931                      | 17,635                            | 1,353                          | 20,919         | (4,315)                        | 16,604        | 1995/NA  | 2013                 | 3-40 years |  |
| Maple Court   | AL/MC | Powell         | TN    | 3,551        | 761                         | 6,482                      | 305                               | 169                                     | 761                        | 6,522                             | 434                            | 7,717          | (1,358)                        | 6,359         | 2013   | 2014                 | 3-40 years |  |
| Raintree Terrace  | AL/MC | Knoxville      | TN    | 6,346        | 643                         | 8,643                      | 490                               | 696                                     | 643                        | 8,883                             | 946                            | 10,472         | (2,395)                        | 8,077         | 2012   | 2014                 | 3-40 years |  |
| Courtyards at River Park                                    | AL/MC | Fort Worth     | TX    | 19,831       | 2,140                       | 16,671                     | 672                               | 2,368                                   | 2,140                      | 18,118                            | 1,593                          | 21,851         | (4,963)                        | 16,888        | 1986/NA  | 2012                 | 3-40 years |  |
| Legacy at Bear Creek  | AL/MC | Keller         | TX    | 3,873        | 1,770                       | 11,468                     | 810                               | 404                                     | 1,770                      | 11,585                            | 1,097                          | 14,452         | (2,063)                        | 12,389        | 2013/NA  | 2015                 | 3-40 years |  |
| Legacy at Georgetown  | AL/MC | Georgetown     | TX    | 3,797        | 3,540                       | 14,653                     | 840                               | 267                                     | 3,540                      | 14,739                            | 1,021                          | 19,300         | (2,429)                        | 16,871        | 2013/NA  | 2015                 | 3-40 years |  |
| Windsor   | AL/MC | Dallas         | TX    | 20,735       | 5,580                       | 31,306                     | 1,250                             | 3,030                                   | 5,580                      | 33,363                            | 2,223                          | 41,166         | (6,351)                        | 34,815        | 1972/2009  | 2014                 | 3-40 years |  |

**NEW SENIOR INVESTMENT GROUP INC. AND SUBSIDIARIES**  
**SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION**  
**December 31, 2019**  
**(dollars in thousands)**

| Property Name   | Type  | City               | State | Encumbrances | Initial Cost to the Company                 |                            |                                   | Gross Amount Carried at Close of Period |                            |                                   |                      |                          | Year Constructed / Renovated | Year Acquired | Life on Which Depreciation in Income Statement is Computed |                |            |
|---|-------|--------------------|-------|--------------|---|----------------------------|-----------------------------------|---|----------------------------|-----------------------------------|----------------------|--------------------------|------------------------------|---------------|--|----------------|------------|
|   |       |                    |       |              | Land  | Buildings and Improvements | Furniture, Fixtures and Equipment | Land                                    | Buildings and Improvements | Furniture, Fixtures and Equipment | Total <sup>(A)</sup> | Accumulated Depreciation |                              |               |  | Net Book Value |            |
|   |       |                    |       |              | Costs Capitalized Subsequent to Acquisition |                            |                                   |   |                            |                                   |                      |                          |                              |               |  |                |            |
| Canyon Creek  | AL/MC | Cottonwood Heights | UT    | 4,320        | 1,488                                       | 16,308                     | 59                                | 1,302                                   | 1,488                      | 17,103                            | 566                  | 19,157                   | (3,917)                      | 15,240        | 2001/NA  | 2012           | 3-40 years |
| Golden Living   | AL/MC | Taylorsville       | UT    | 7,116        | 1,111                                       | 3,126                      | 39                                | 1,372                                   | 1,111                      | 3,900                             | 637                  | 5,648                    | (1,347)                      | 4,301         | 1976/1994  | 2012           | 3-40 years |
| Heritage Place  | AL/MC | Bountiful          | UT    | 13,335       | 570   | 9,558                      | 50                                | 1,488                                   | 570                        | 10,564                            | 532                  | 11,666                   | (2,926)                      | 8,740         | 1978/2000  | 2012           | 3-40 years |
| Right of use asset  | N/A   | N/A                | N/A   | —            | —   | —                          | —                                 | 122                                     | —                          | —                                 | 122                  | 122                      | —                            | 122           | N/A  | N/A            | 3-5 years  |
| <b>Properties Classified As Discontinued Operations Total</b> |       |                    |       |              |   |                            |                                   |   |                            |                                   |                      |                          |                              |               |  |                |            |
|   |       |                    |       | 258,390      | 43,313                                      | 347,235                    | 14,060                            | 36,513                                  | 43,313                     | 368,354                           | 29,454               | 441,121                  | (87,719)                     | 353,402       |  |                |            |
| <b>Grand Total</b>  |       |                    |       | \$ 1,862,106 | \$ 177,956                                  | \$ 2,174,986               | \$ 87,648                         | \$ 105,210                              | \$ 177,956                 | \$ 2,232,220                      | \$ 135,624           | \$2,545,800              | \$ (439,274)                 | \$ 2,106,526  |  |                |            |

(A) For United States federal income tax purposes, the initial aggregate cost basis, including furniture, fixtures, and equipment, was approximately \$2.55 billion as of December 31, 2019.

**NEW SENIOR INVESTMENT GROUP INC. AND SUBSIDIARIES**  
**SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION**  
**December 31, 2019**  
**(dollars in thousands)**

The following table is a rollforward of the gross carrying amount and accumulated depreciation of real estate assets (depreciation is calculated on a straight line basis using the estimated useful lives detailed in Note 2):

|  | Years Ended December 31, |                     |                     |
|--|--------------------------|---------------------|---------------------|
|  | 2019                     | 2018                | 2017                |
| Gross carrying amount                          |                          |                     |                     |
| Beginning of period                            | \$ 2,513,769             | \$ 2,511,762        | \$ 2,773,179        |
| Acquisitions                                   | —                        | —                   | —                   |
| Additions <sup>(A)</sup>                       | 33,380                   | 32,072              | 20,667              |
| Sales and/or transfers to assets held for sale | —                        | (18,294)            | (280,593)           |
| Impairment of real estate held for sale        | —                        | (8,725)             | —                   |
| Disposals and other                            | (1,349)                  | (3,046)             | (1,491)             |
| End of period                                  | <u>\$ 2,545,800</u>      | <u>\$ 2,513,769</u> | <u>\$ 2,511,762</u> |
| <u>Accumulated depreciation</u>                |                          |                     |                     |
| Beginning of period                            | \$ (358,368)             | \$ (275,794)        | \$ (218,968)        |
| Depreciation expense                           | (80,937)                 | (87,698)            | (91,623)            |
| Sales and/or transfers to assets held for sale | —                        | 5,124               | 34,728              |
| Disposals and other                            | 31                       | —                   | 69                  |
| End of period                                  | <u>\$ (439,274)</u>      | <u>\$ (358,368)</u> | <u>\$ (275,794)</u> |

(A) For the year ended December 31, 2019, this amount includes our operating lease right-of-use asset of \$2.0 million.

## **ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

### **ITEM 9A. CONTROLS AND PROCEDURES**

- a. **Disclosure Controls and Procedures.** The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as such term defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. The Company's disclosure controls and procedures are designed to provide reasonable assurance that information is recorded, processed, summarized and reported accurately and on a timely basis. Based on such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures are effective.
- b. **Changes in Internal Control Over Financial Reporting.** There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### **Management's Report on Internal Control Over Financial Reporting**

Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act of 1934, as a process designed by, or under the supervision of, the Company's principal executive and principal financial officers and effected by the Company's board of directors, management and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States and includes those policies and procedures that:

- pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Company;
- provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and
- provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect all misstatements. Projections of any evaluation of effectiveness to future periods are subject to the risks that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2019. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in the 2013 Internal Control-Integrated Framework.

Based on our assessment, management concluded that, as of December 31, 2019, the Company's internal controls over financial reporting was effective.

The effectiveness of the Company's internal control over financial reporting as of December 31, 2019 has been audited by Ernst & Young LLP, an independent registered public accounting firm, as stated in their report included herein.

## **ITEM 9B. OTHER INFORMATION**

None.

## **PART III**

### **ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

Information regarding our executive officers is provided in Part I of this Annual Report on Form 10-K under the heading "Executive Officers of the Registrant".

### **ITEM 11. EXECUTIVE COMPENSATION**

Incorporated by reference to our definitive proxy statement for the 2019 annual meeting of stockholders to be filed with the Securities and Exchange Commission pursuant to Regulation 14A Exchange Act, within 120 days after the fiscal year ended December 31, 2019.

### **ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

Incorporated by reference to our definitive proxy statement for the 2019 annual meeting of stockholders to be filed with the Securities and Exchange Commission pursuant to Regulation 14A Exchange Act, within 120 days after the fiscal year ended December 31, 2019.

### **ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE**

Incorporated by reference to our definitive proxy statement for the 2019 annual meeting of stockholders to be filed with the Securities and Exchange Commission pursuant to Regulation 14A Exchange Act, within 120 days after the fiscal year ended December 31, 2019.

### **ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES**

Incorporated by reference to our definitive proxy statement for the 2019 annual meeting of stockholders to be filed with the Securities and Exchange Commission pursuant to Regulation 14A Exchange Act, within 120 days after the fiscal year ended December 31, 2019.

## **PART IV**

### **ITEM 15. EXHIBITS; FINANCIAL STATEMENT SCHEDULES**

(a) Financial statements and schedules:

See “Financial Statements and Supplementary Data” included in Part II, Item 8 of this Form 10-K

(b) Exhibits filed with this Form 10-K:

- 2.1 Separation and Distribution Agreement dated October 16, 2014, between New Senior Investment Group Inc, and Drive Shack (incorporated by reference to Drive Shack’s Quarterly Report on Form 10-Q, Exhibit 2.2, filed on November 5, 2014).
- 3.1 Amended and Restated Certificate of Incorporation of New Senior Investment Group Inc.. (incorporated by reference to New Senior’s Current Report on Form 8-K, Exhibit 3.1, filed on June 13, 2019).
- 3.2 Certificate of Designation for the Series A Preferred Stock (incorporated by reference to New Senior’s Current Report on Form 8-K, Exhibit 3.1, filed on January 3, 2019).
- 3.3 Amended and Restated Bylaws of New Senior Investment Group Inc. (incorporated by reference to New Senior’s Report on Form 8-K, Exhibit 3.1, filed on February 26, 2020).
- 4.1 Description of Securities.
- 10.1 Management and Advisory Agreement between New Senior Investment Group Inc. and FIG LLC (incorporated by reference to the New Senior’s Current Report on Form 8-K, filed November 12, 2014).
- 10.2 Lease Termination Agreement dated as of May 9, 2018, by and among NCT Master Tenant I LLC and NCT Master Tenant II LLC (as Tenants), Holiday AL Holdings LP (as Guarantor) and the other parties named therein (incorporated by reference to New Senior’s Annual Report on Form 10-K, Exhibit 10.2, filed on February 26, 2019).
- 10.3 Termination and Cooperation Agreement, dated November 19, 2018, by and between New Senior Investment Group Inc. and FIG LLC (incorporated by reference to New Senior’s Current Report on Form 8-K, Exhibit 10.1, filed on November 20, 2018).
- 10.4 Transition Services Agreement, dated December 31, 2018, by and between New Senior Investment Group Inc. and FIG LLC (incorporated by reference to New Senior’s Current Report on Form 8-K, Exhibit 10.1, filed on January 3, 2019).
- 10.5\*\* Letter Agreement, dated November 16, 2018, by and between New Senior Investment Group Inc. and Susan Givens (incorporated by reference to New Senior’s Annual Report on Form 10-K, Exhibit 10.5, filed on February 26, 2019).
- 10.6\*\* Letter Agreement, dated December 18, 2018, by and between New Senior Investment Group Inc. and Bhairav Patel (incorporated by reference to New Senior’s Annual Report on Form 10-K, Exhibit 10.7, filed on February 26, 2019).
- 10.7\*\* Letter Agreement, dated April 9, 2020, by and between New Senior Investment Group Inc. and Lori B. Marino.
- 10.8\*\* Form of Indemnification Agreement by and between New Senior Investment Group Inc. and its directors and officers (incorporated by reference to Amendment No. 1 to New Senior’s Registration Statement on Form 10, filed July 29, 2014).
- 10.9\*\* Amended and Restated New Senior Investment Group Inc. Nonqualified Stock Option and Incentive Award Plan (incorporated by reference to New Senior’s Registration Statement on Form S-8, Exhibit 99.1, filed on January 22, 2019)
- 10.10\*\* Form of Restricted Stock Award Agreement (incorporated by reference to New Senior’s Annual Report on Form 10-K, Exhibit 10.10, filed on February 26, 2019).
- 10.11\*\* Form of Option Award Agreement (incorporated by reference to New Senior’s Annual Report on Form 10-K, Exhibit 10.11, filed on February 26, 2019).
- 10.12\*\* Form of Restricted Stock Unit Award Agreement for Directors (incorporated by reference to New Senior’s Quarterly Report on Form 10-Q, Exhibit 10.1, filed on August 5, 2019).
- 10.13\*\* Form of Restricted Stock Unit Award Agreement for Executive Officers (incorporated by reference to New Senior’s Quarterly Report on Form 10-Q, Exhibit 10.2, filed on August 5, 2019).
- 10.14\*\* Form of Performance Stock Unit Award Agreement for Executive Officers (incorporated by reference to New Senior’s Quarterly Report on Form 10-Q, Exhibit 10.3, filed on August 5, 2019).
- 10.15 Multifamily Loan and Security Agreement - Seniors Housing dated as of August 12, 2015, by and between SNR 27 Alexis Gardens Owner LLC, a Delaware limited liability company, as Borrower (“Borrower”), and Walker & Dunlop, LLC, as Lender (“Lender”) (incorporated by reference to New Senior’s Current Report on Form 8-K, Exhibit 10.1, filed on August 17, 2015).

- 10.16 Multifamily Note - Fixed Rate Defeasance, dated as of August 12, 2015, executed by Borrower in favor of Lender, as defined in Exhibit 10.10 (incorporated by reference to New Senior's Current Report on Form 8-K, Exhibit 10.2, filed on August 17, 2015).
- 10.17 Master Multifamily Loan and Security Agreement - Senior Housing, dated as of October 10, 2018, by and among the entities listed on Schedule 1 thereto, as Borrowers, and Lender (incorporated by reference to New Senior's Current Report on Form 8-K, Exhibit 10.1, filed on October 15, 2018).
- 10.18 Multifamily Note - Floating Rate, dated as of October 10, 2018, executed by Borrowers in favor of Lender (incorporated by reference to New Senior's Current Report on Form 8-K, Exhibit 10.2, filed on October 15, 2018).
- 10.19 Credit Agreement, dated as of December 13, 2018, by and among the Company, as borrower, Agent, the lenders that are parties therein, and KeyBanc Capital Markets Inc., as lead arranger (incorporated by reference to New Senior's Current Report on Form 8-K, Exhibit 10.1, filed December 19, 2018).
- 10.20 First Amendment to Credit Agreement, dated as of May 10, 2019, by and among the Company, as borrower, Agent, the lenders that are parties therein, and KeyBanc Capital Markets Inc., as lead arranger.
- 10.21 Second Amendment to Credit Agreement and Other Loan Documents, dated as of February 10, 2020, by and among the Company, as borrower, Agent, the lenders that are parties therein, and KeyBanc Capital Markets Inc., as lead arranger (incorporated by reference to New Senior's Current Report on Form 8-K, Exhibit 10.1, filed on February 11, 2020).
- 10.22 Multifamily Loan and Security Agreement, dated as of February 10, 2020, by and between SNR 24 Bluebird Estates Owner LLC, as Borrower, and KeyBank National Association, as Lender (incorporated by reference to New Senior's Current Report on Form 8-K, Exhibit 10.2, filed on February 11, 2020).
- 10.23 Multifamily Note – Floating Rate, dated as of February 10, 2020, executed by SNR 24 Bluebird Estates Owner LLC in favor of KeyBank National Association (incorporated by reference to New Senior's Current Report on Form 8-K, Exhibit 10.3, filed on February 11, 2020).
- 10.24 Purchase and Sale Agreement, dated October 31, 2019, by and among the Seller and various purchaser parties named therein (incorporated by reference to New Senior's Current Report on Form 8-K, Exhibit 10.4, filed on February 11, 2020).
- 21.1 Subsidiaries of the registrant.
- 23.1 Consent of Ernst & Young LLP, independent registered accounting firm.
- 31.1 Certification of Chief Executive Officer as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS\* Inline XBRL Instance Document.
- 101.SCH\* Inline XBRL Taxonomy Extension Schema Document.
- 101.CAL\* Inline XBRL Taxonomy Extension Calculation Linkbase Document.
- 101.DEF\* Inline XBRL Taxonomy Extension Definition Linkbase Document.
- 101.LAB\* Inline XBRL Taxonomy Extension Label Linkbase Document.
- 101.PRE\* XBRL Taxonomy Extension Presentation Linkbase Document.
- 104 Cover Page Interactive Data File (formatted in Inline XBRL and contained in Exhibit 101
- \* XBRL (Extensible Business Reporting Language) information is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.
- \*\* Management contract or compensatory plan or arrangement.



In accordance with Instruction 2 to Item 601 of Regulation S-K, the Company has filed only one of 28 Multifamily Loan and Security Agreements dated as of August 12, 2015 and the related Multifamily Notes as Exhibit 10.15 and Exhibit 10.16, respectively, as the omitted Multifamily Loan and Security Agreements and the related Multifamily Notes are substantially identical in all material respects to the loan and note filed as exhibits, except as to the borrower thereto, the principal amount and certain property-specific provisions.

In accordance with Instruction 2 to Item 601 of Regulation S-K, the Company has filed only one of 50 Multifamily Loan and Security Agreements dated as of October 10, 2018 and the related Multifamily Notes as Exhibit 10.17 and Exhibit 10.18, respectively, as the omitted Multifamily Loan and Security Agreements and the related Multifamily Notes are substantially identical in all material respects to the loan and note filed as exhibits, except as to the borrower thereto, the principal amount and certain property-specific provisions.

In accordance with Instruction 2 to Item 601 of Regulation S-K, the Company has filed only one of the 14 Multifamily Loan and Security Agreements dated February 10, 2020 and the related Multifamily Notes as Exhibit 10.22 and Exhibit 10.23, respectively, as the omitted Multifamily Loan and Security Agreements and the related Multifamily Notes are substantially identical in all material respects to the loan and note filed as exhibits, except as to the borrower thereto, the principal amount and certain property-specific provisions.

#### **ITEM 16. FORM 10-K SUMMARY**

None.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized:

### NEW SENIOR INVESTMENT GROUP

By: /s/ Bhairav Patel  
Name: Bhairav Patel  
Title: Executive Vice President of Finance and Accounting and Interim Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, this report has been signed below by the following person on behalf of the Registrant and in the capacities and on the dates indicated.

| <b><u>Signature</u></b>   | <b><u>Title</u></b>   | <b><u>Date</u></b> |
|---|---|--------------------|
| <u>/s/ Susan L. Givens</u><br>Susan L. Givens                   | Director and Chief Executive Officer (Principal Executive Officer)  | February 27, 2020  |
| <u>/s/ Bhairav Patel</u><br>Bhairav Patel                       | Executive Vice President of Finance and Accounting and Interim Chief Financial Officer (Principal Accounting Officer) | February 27, 2020  |
| <u>/s/ Robert F. Savage</u><br>Robert F. Savage                 | Chairman of the Board   | February 27, 2020  |
| <u>/s/ Virgis W. Colbert</u><br>Virgis W. Colbert               | Director  | February 27, 2020  |
| <u>/s/ Michael D. Malone</u><br>Michael D. Malone               | Director  | February 27, 2020  |
| <u>/s/ Stuart A. McFarland</u><br>Stuart A. McFarland           | Director  | February 27, 2020  |
| <u>/s/ David H. Milner</u><br>David H. Milner                   | Director  | February 27, 2020  |
| <u>/s/ Cassia van Hoof Holstein</u><br>Cassia van Hoof Holstein | Director  | February 27, 2020  |

## Executive Officers

### Susan L. Givens

Chief Executive Officer  
and President

### Lori B. Marino

Executive Vice President,  
General Counsel and  
Corporate Secretary

### Bhairav Patel

Executive Vice President,  
Finance and Accounting

## Board of Directors

### Virgis W. Colbert

Board Member  
*Audit Committee*

### Susan L. Givens

Board Member  
*Investment Committee*

### Michael D. Malone

Board Member  
*Audit Committee*  
*Compensation Committee (Chair)*

### Stuart A. McFarland

Board Member  
*Audit Committee (Chair)*  
*Compensation Committee*

### David H. Milner

Board Member  
*Investment Committee*  
*Nominating & Corporate*  
*Governance Committee (Chair)*

### Robert F. Savage

Chairman of the Board  
*Compensation Committee*  
*Investment Committee (Chair)*  
*Nominating & Corporate*  
*Governance Committee*

### Cassia van der Hoof Holstein

Board Member  
*Compensation Committee*  
*Nominating & Corporate*  
*Governance Committee*

## Shareholder Information

### Corporate Headquarters

New Senior Investment Group Inc.  
55 W. 46th Street, Suite 2204  
New York, NY 10036

### Investor Relations

(646) 822-3700  
ir@newseniorinv.com

### Transfer Agent

Computershare  
P.O. BOX 505000  
Louisville, KY 40233-5000  
(800) 736-3001

## Stock Exchange Information

New Senior Investment Group Inc. is  
listed on the New York Stock Exchange  
under the ticker symbol SNR



Rolling Hills Ranch



Oakwood Hills



55 W. 46<sup>TH</sup> STREET, SUITE 2204, NEW YORK, NY 10036  
(646) 822-3700 | [WWW.NEWSENIORINV.COM](http://WWW.NEWSENIORINV.COM)