

PRADA Group



## PRADA Group

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Patrizio Bertelli



Miuccia Prada

## The Group



The structure of  
Terranuova Bracciolini (AR)



The first Prada store,  
Galleria Vittorio Emanuele II  
Milan

## Presentation

*“Prada’s engagement in the world of ideas and innovation, as it has always considered fashion, luxury, and style as an overarching project beyond the continuous production of clothes, shoes, and bags. Careful observation of and curiosity about the world, society, and culture are at the core of Prada’s creativity and modernity. This pursuit has pushed Prada beyond the physical limitations of boutiques and showrooms, provoked an interaction with different and seemingly distant worlds, and introduced a new way to create a natural, almost fashionless fashion”*

Miuccia Prada and Patrizio Bertelli

These values have transformed a family business into a major player in the luxury market worldwide.

The PRADA Group is one of the world’s leaders in design, production and distribution of luxury handbags, small leather goods, footwear, ready-to-wear, accessories, eyewear and fragrances. The Group owns some of the most prestigious international brands: Prada, Miu Miu, Car Shoe and Church’s .

The Group operates in around 80 countries through 265 DOS, 35 franchising and a network of selected high-end multi-brand stores and luxury department stores.

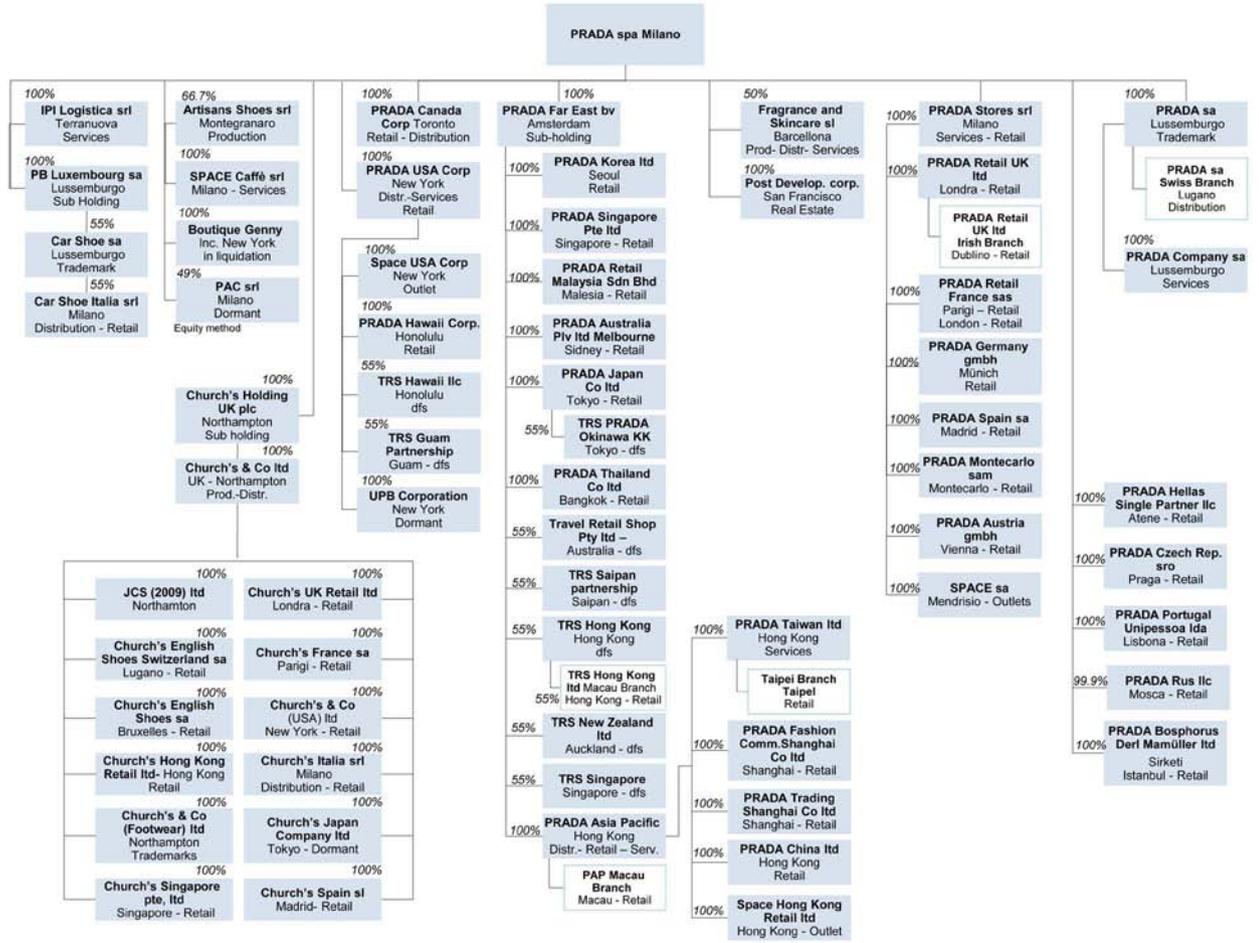
Prada’s distinctive features and prestige derive from its particular industrial process management which allows the Group to offer its customers products of unequalled quality, creativity and exclusivity.

A focus on quality permeates every aspect of the Group’s business. The individual heritage and identity of each brand is rigorously defended thanks to the Group’s designers and craftsmen being constantly challenged to keep tradition alive through a continuous process of re-invention and innovation. Each step of the process, both inside and outside the company, is carefully monitored in order to guarantee uncompromised quality.

The result is the exclusive relationship between each customer and the PRADA Group brands, its products, its communication, its stores. This is why customers recognize in Prada’s products a personal and important part of their desire for self-expression and communication with the world around them.



## Structure of PRADA Group





The first Prada Epicenter Concept Store,  
Broadway, New York  
by architect Rem Koolhaas and Studio OMA



The second Prada Epicenter Concept Store,  
Aoyama, Tokyo  
by architects Herzog & de Meuron



The third Prada Epicenter Concept Store,  
Los Angeles, Beverly Hills  
by architect Rem Koolhaas and Studio OMA



The third Prada Epicenter Concept Store,  
Los Angeles, Beverly Hills  
by architect Rem Koolhaas and Studio OMA



Fall/Winter 2010  
Advertising campaign  
for Prada



Fall/Winter 2010  
Advertising campaign  
for Prada

## History of PRADA Group

The Prada brand dates back to the beginning of the last century. In 1913, Mario Prada opened a luxury store in the Galleria Vittorio Emanuele II in Milan, selling leather handbags, travelling trunks, leather accessories and beauty cases, luxury accessories and precious items which were characterized by an exclusive design and handcrafted using fine materials. Prada rapidly became a reference point for the European aristocracy and for the most elegant members of the haute-bourgeoisie in Europe.

In 1919, Prada became an official supplier to the Italian Royal Family. Over the years, the Prada name gained increasing renown and prestige.

The Group saw a turning point in the development of its activities at the end of the Seventies, when Miuccia Prada, Mario's granddaughter, started with Patrizio Bertelli, a Tuscan entrepreneur already active in the leather goods sector with Granello and Sir Robert companies, a partnership that combined creativity and business genius inaugurating a new era.

In 1977, Patrizio Bertelli set up I.P.I. spa to consolidate the production resources that he had built during the previous ten years, including those of Sir Robert and Granello. In the same year, I.P.I. spa obtained an exclusive license from Miuccia Prada to produce and distribute leather goods bearing the Prada brand name. In the following years, the activities of the two families were gradually brought together within a single Group and, in 2003, IPI spa was merged into PRADA spa.

In 1983, the Prada family opened a second store in the prestigious Via della Spiga in Milan. The new store showcased the new brand image as it blended traditional elements with a modern architectural setting and would represent a revolution and a benchmark for luxury retail. In response to the growing demand for and appreciation of the Prada products offering, the range of products was extended from leather goods (such as bags, luggage and accessories) to include footwear as well as men's and women's ready-to-wear apparel.

In addition, a new brand, Miu Miu, was launched in 1993.

In 1999 Prada acquires the full control of Church's Group, one of the most prestigious brand of English shoes.

In 2001 Prada acquires the control of Car Shoe trademark, an historical Italian brand famous for exclusive driving shoes.

In 2003, Prada entered into a ten-year licensing agreement with Italian eyewear manufacturer Luxottica, one of the world leaders in the eyewear industry. The Luxottica Group currently produces eyewear for the Prada and Miu Miu brands.

In 2003 a joint-venture with Spanish cosmetic manufacturer Puig Beauty & Fashion Group has been set up and launched its new Prada women's fragrance at the end of 2004.



Fall/Winter 2010  
 Advertising campaign  
 for Miu Miu



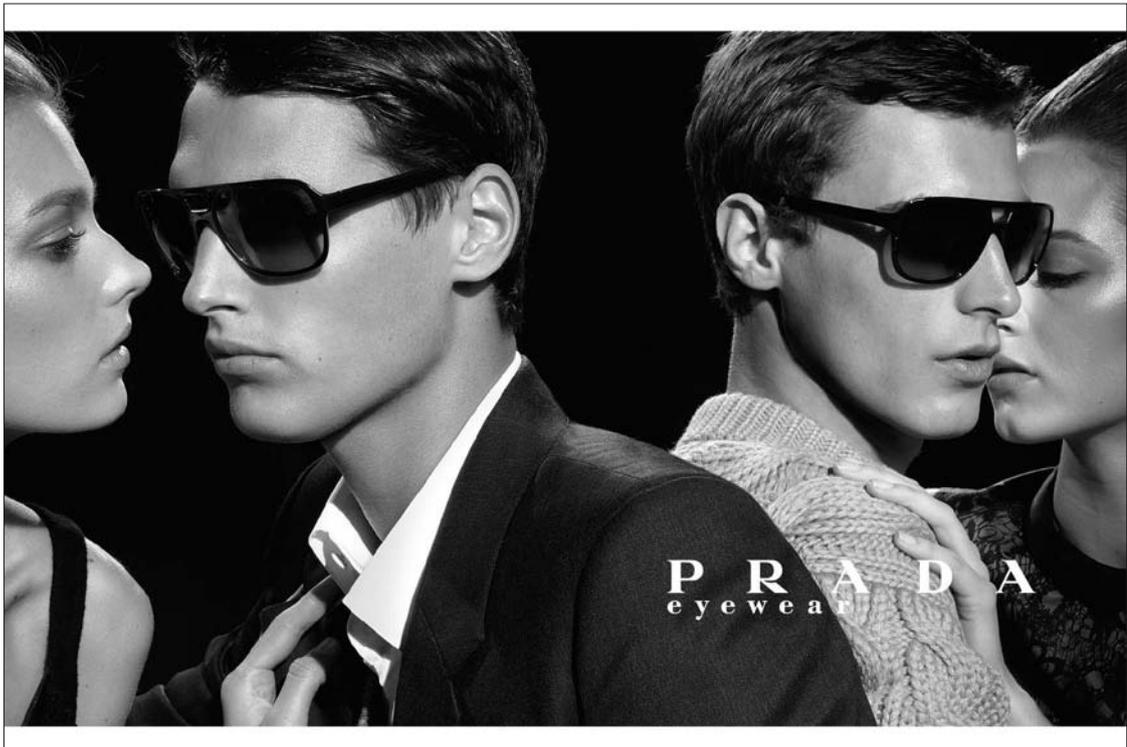
Fall/Winter 2010  
 Advertising campaign  
 for Miu Miu

The main stages in the recent development of the Prada and Miu Miu brands were as follows:

- 1979: launch of Prada women's footwear collection
- 1983: opening of a second store in Via della Spiga, Milan
- 1986: opening of the first store in the United States in New York
- 1989: launch of Prada women's ready-to-wear collection
- 1993: launch of Miu Miu women's collections (ready-to-wear, bags and footwear)  
launch of Prada men's collections (ready-to-wear and footwear)
- 1997: launch of Prada Linea Rossa products
- 2000: launch of Prada eyewear collection
- 2001: opening of the first "Epicenter" store in SoHo, New York
- 2003: opening of the second "Epicenter" store in Aoyama, Tokyo  
joint-venture with Puig Beauty for the fragrance lines
- 2004: opening of the third "Epicenter" store in Beverly Hills, Los Angeles
- 2006: Miu Miu fashion show in Paris  
Prada launches its first men's fragrance
- 2007: launch of Prada phone by LG  
launch of new Prada women's fragrance, Infusion d'Iris
- 2008: launch of Infusion d'Homme, the new Prada men's fragrance  
launch of the new Prada phone by LG
- 2009: launch of "Made to Measure" (customised and made to measure men's shirts) and "Made to Order" (possibility to customize clothes, accessories and shoes) exclusive services available in a new concept renovated store in Corso Venezia, Milan  
launch of Prada women's fragrances Eau Ambrée and Infusion de Fleur d'Oranger



Fall/Winter 2010  
Advertising campaign  
for Prada Eyewear



Fall/Winter 2010  
Advertising campaign  
for Prada Eyewear

## The Group Brands

PRADA spa owns and operates some of the most prestigious luxury brands in the world. These brands, together with the Group's know-how and competencies, represent a significant asset for the company.

Prada: an historic brand that represents the best of Italian culture and tradition with unmistakable style, sophisticated elegance and uncompromising quality. At the same time, this is one of the most innovative fashion brands, able to re-define the norm and set new trends. Prada tends to go beyond conventional solutions to anticipate and satisfy consumers' tastes.

Miu Miu: Miuccia Prada's other soul, a brand with a very strong and autonomous identity, characterized by an avant-garde, sensual, sometimes provocative, style aimed at a clientele particularly focused on research and experimentation.

Church's: founded in Northampton (England) in 1873, is the world renowned symbol of century-old tradition in luxury footwear production, characterized by classic style and sophisticated English elegance. In 2009 the brand proposed a new range of lifestyle items.

Car Shoe: an historic Italian brand, identified for decades with the most exclusive driving shoes with black rubber studded soles that give better grip on the car pedals. More recently, the brand has developed new models and offers a complementary line of accessories.



2010  
 Advertising campaign  
 for Car Shoe



2010  
 Advertising campaign  
 for Church's

## Strategic processes

### Design

The first step of the quality process starts from the creative process.

Miuccia Prada has the ability to combine intellectual curiosity, search for new and unconventional ideas, cultural and social interests with a strong sense of fashion and attention to detail.

This unique approach enables Prada to anticipate and set trends, continually experimenting with shapes, fabrics, leathers and production techniques. This experimentation and exchange of ideas are the essential components of the design content found in each Prada product. The time spent at the so-called “drawing board” is fundamental in defining each collection. Each ready-to-wear collection harmonizes with footwear and accessories to create a well-defined, consistent brand image.

Miuccia Prada and Patrizio Bertelli’s talent, coupled with their extraordinary personalities, continue to attract other internationally renowned talents who want to work with them in many different creative fields. This results in formidable teams in all aspects of the creative process: from design, to architecture, to photography and to the interior design of the stores. Prada products have even been presented and interpreted as works of art.



2010  
Advertising campaign  
for Prada Parfums



2010  
Advertising campaign  
for Prada Parfums

## Production

The second step of the value chain involves the choice and selection of fabrics, leathers and other raw materials. These are always carefully chosen and often exclusively made for Prada based on very detailed specifications. With an annual consumption of some 4 million meters of fabric and a similarly impressive amount of leathers, Prada can benefit from privileged attention of the best fabric makers as well as tanners in the world.

Prada products are made in its 16 state-of-the-art facilities in Italy and in England and through a network of external suppliers, all of them selected for their craftsmanship skills. This system allows strict control of the overall production process and also maximizes the individual capacities of each facility. Furthermore, it guarantees top quality and the greatest level of flexibility.

The core of Prada production employees has been working with the company for an average of 20 years. This means the highest level of specialization as well as dedication to the brand and a smooth transfer of know-how to younger generations.

## Distribution

The Group's innovative approach and quality standards also apply to distribution.

The most evident proof is the Epicenter Concept Store Program. These very special stores, located in New York, Los Angeles and Tokyo, have been designed in collaboration with world-famous architects such as Rem Koolhaas and Herzog & de Meuron, to re-invent and re-visit the concept of shopping. Prada Epicenters blend shopping and interaction with space, creating synergies with new technologies and different cultural influences. This offers customers a multitude of unique experiences and exclusive services.

In terms of distribution channels, the Group has developed a strong network of Directly Operated Stores and integrates this with a significant presence in selected high-end multi-brand stores and luxury department stores.

Directly Operated Stores provide a close relationship with the customers and offer real-time information on the performance of each product category. The retail network is also an effective platform to showcase the product range and to project a strong and consistent brand image.

The wholesale channel (department and multi-brand stores) guarantees a number of points of sale in prestigious locations in key markets and provides a direct and immediate comparison with the competition. The sales performance in the wholesale channel is therefore a very useful indicator of consumers' tastes and the brand's relative strength.

65% of PRADA Group's consolidated sales are generated by the retail channel, while the remaining 35% comes from wholesale.



Luna Rossa  
Valencia 2007



Luna Rossa  
Valencia 2007

## Image and communication

Effective communication is key to building and maintaining a unique and powerful brand image. From impeccably executed fashion shows to award-winning advertising campaigns, Prada continues to successfully create an appealing and cutting-edge image that attracts an international customer base.

Strong editorial coverage of Prada and Miu Miu, featured prominently on hundreds of covers of the most important fashion magazines worldwide, contributes to the visibility of both brands' products.

Cultural and commercial in-store events (such as fashion and trunk shows as well as the highly-acclaimed "Waist Down" skirt exhibition) help raise the brands' profile and increase awareness of the most recent collections in local markets, from Tokyo to New York, from Hong Kong to London.

Prada took part in the America's Cup in 2000, 2003 and 2007 editions. This experience, which led also to the development of a sport clothing and accessories line, has contributed to further spread the image of Prada in the world, associating the brand with one of the oldest and most prestigious international sport competitions.

## Art and culture

Miuccia Prada and Patrizio Bertelli's interest in contemporary art led them to the decision, in 1993, to create a space to hold exhibitions dedicated to acclaimed international artists. The Fondazione Prada was born with the purpose of receiving and communicating what Miuccia Prada calls "the most powerful mental and cultural provocations".

Organized with the full collaboration of the artists themselves, the exhibitions presented by the Fondazione Prada in Milan have so far included artists of international fame such as Anish Kapoor, Mariko Mori, Louise Bourgeois, Laurie Anderson, Walter De Maria, Marc Quinn, Carsten Hoeller, Steve McQueen, Giulio Paolini, Francesco Vezzoli, Tom Sachs, Thomas Demand, Tobias Rehberger, Natalie Djurberg and John Wesley.

The flexible nature of the Fondazione Prada has also developed along a number of different routes, in a variety of fields of cultural research including art, architecture, philosophy, science, design and cinema.



The Calzaturificio Lamos facility  
Montevarchi, (AR)  
by architect Guido Canali



The I.P.I. Amiata facility  
in Piancastagnaio (SI),  
project by Studio Cerri

### Brand recognition and evaluation

Prada is one of the 100 most important brands in the annual Interbrand's ranking and has consistently been one of the few Italian brands present in the ranking year after year.

This gives strength to the Group's "brand equity" as a fashion brand's desirability must be accompanied by an equally strong appeal and recognition.

Prada has managed to gain such a high level of international renown that it has even captured the attention of literature and the movie industry (the best selling novel "The Devil Wears Prada" was published in 2003, followed by a movie of same name in 2006), to testify the fact that this brand is now synonymous with elegance and style.

### PRADA Group's Human Resources

Human Resources are considered a fundamental asset for the development of the Group, which builds its competitive advantage on the skills and commitment of its employees, promoting and rewarding proactivity, goal orientation and teamwork.

The Human Resources Department operates in an international environment, cooperating closely with the business areas in order to verticalize processes and to develop local competencies and specificities.

In 2009 the Human Resources Department has continued its activities aimed at the reorganization of business processes with a view on efficiency and effectiveness, integration between headquarters and subsidiaries and focus on the business.

Through a structured and transparent selection process which is also based on the cooperation with the most prestigious universities and specialized schools, the Group constantly searches for and attracts the best talents in the international labour market.

The training and development policies implemented in 2009 were mainly aimed at strengthening the Retail Stores Area fully in line with the development of this channel.

The Group's presence in the international market through its four brands and the total control over the whole value chain offer to the Group's employees the possibility to grow both inside their areas of competence as well as at horizontal and international level.

## Corporate Information

Miuccia Prada Bianchi (Chairwoman)  
Patrizio Bertelli (Chief Executive Officer)  
Carlo Mazzi (Deputy Chairman)  
Donatello Galli (Managing Director)  
Brian Blake (Managing Director, resigned April 27, 2009)  
Marco Salomoni (Director)  
Marco Cerrina Feroni (Director)  
Francesco Tatò (Director, office expired on May 28, 2009)  
Gian Franco Oliviero Mattei (Independent Director appointed on May 28, 2009)  
Giancarlo Forestieri (Independent Director)

## Internal Control Committee

Gian Franco Oliviero Mattei (Chairman appointed on May 28, 2009)  
Marco Salomoni  
Giancarlo Forestieri  
Francesco Tatò (office expired on May 28, 2009)

## Remuneration Committee

Carlo Mazzi (Chairman)  
Giancarlo Forestieri  
Francesco Tatò (office expired on May 28, 2009)  
Gian Franco Oliviero Mattei (appointed on May 28, 2009)

## Board of Statutory Auditors

Antonino Parisi (Chairman)  
Nino Clerici (office expired on May 28, 2009)  
Olderigo Fantacci (office expired on May 28, 2009)  
Riccardo Perotta (appointed on May 28, 2009)  
Gianandrea Toffoloni (appointed on May 28, 2009)

## Supervisory Board (L. 231/2001)

David Terracina (Chairman)  
Franco Bertoli  
Marco Salomoni

## Majority Shareholder

PRADA Holding bv  
Dam 3-7  
1012 JS Amsterdam  
The Netherlands

## Corporate Headquarter

Via A. Fogazzaro, 28  
20135 Milan  
Italy

## Auditor

Deloitte & Touche Spa  
Via Tortona 25  
20144 Milan  
Italy

## Corporate Governance

The Corporate governance model adopted by the PRADA Group since 2007, consists of a set of legal rules and standards able to grant an efficient and transparent operation of corporate bodies and control systems. The structure, in compliance with applicable regulations and with the guidelines of the “Corporate Governance Code” for Listed Companies, is in line with the models adopted in the most advanced financial markets.

This structure, based on the traditional system of Governance, provides the following Corporate bodies at the Company level:

- Board of Directors (two of whose members meet the requirements of independence);
- Board of Statutory auditors;
- Internal Control Committee;
- Remuneration Committee.

Related parties transactions are regulated by a formal procedure adopted by the Board of Directors held on December 18, 2007.

Finally, the model of organization management and control (according to D. Lgs. 231/2001) established by the Company together with the Supervisory Board during the Board of Directors held on December 18, 2007, was updated in the current year to take account of legislative changes in the meantime.



## Financial review



The report of the Board of Directors refers to the Group of companies controlled by PRADA spa (the "Company"), holding company of the PRADA Group (the "Group") and is based on the Consolidated Financial Statements of the Group at January 31, 2010 (year 2009), prepared in accordance with IAS/IFRS.

The Report must be read together with the Financial Statements and the Notes to the Financial Statements which are an integral part of the Consolidated Financial Statements.

### Consolidated Income Statements

| (amounts in thousands of Euro)                                       | January 31,<br>2010 |        | January 31,<br>2009 |        |
|--|---------------------|--------|---------------------|--------|
|  |                     | %      | (adjusted)          | %      |
| <b>Net sales</b>   | 1,530,577           | 98.0%  | 1,604,148           | 97.6%  |
| <b>Royalties</b>   | 30,661              | 2.0%   | 39,481              | 2.4%   |
| <b>Net revenues</b>  | 1,561,238           | 100.0% | 1,643,629           | 100.0% |
| <b>Cost of goods sold</b>  | (586,582)           | -37.6% | (690,533)           | -42.0% |
| <b>Gross margin</b>  | 974,656             | 62.4%  | 953,096             | 58.0%  |
| <b>Operating expenses</b>  | (787,624)           | -50.4% | (762,142)           | -46.4% |
| <b>EBIT</b>  | 187,032             | 12.0%  | 190,954             | 11.6%  |
| <b>Interest and other financial income (expenses), net</b>           | (31,882)            | -2.0%  | (37,136)            | -2.3%  |
| <b>Profit before taxation</b>  | 155,150             | 10.0%  | 153,818             | 9.4%   |
| <b>Taxation</b>  | (52,503)            | -3.4%  | (52,631)            | -3.2%  |
| <b>Net profit from operations to be continued</b>                    | 102,647             | 6.6%   | 101,187             | 6.2%   |
| <b>Net profit from discontinued operations</b>                       | (2,307)             | -0.1%  | (602)               | 0.0%   |
| <b>Minority interests net result from operations to be continued</b> | 177                 | 0.0%   | 1,779               | 0.1%   |
| <b>Group net result from operations to be continued</b>              | 102,470             | 6.6%   | 99,408              | 6.0%   |
| <b>Depreciation and amortisation</b>                                 | 103,187             | 6.6%   | 91,688              | 5.6%   |
| <b>EBITDA from operations to be continued</b>                        | 290,219             | 18.6%  | 282,642             | 17.2%  |

The "Cheaney" business unit (owned by the Church's Group) was sold on August 7, 2009 therefore, pursuant to IFRS 5, has been classified as "Discontinued operations" in the income statement for the current year and in the previous one, which has been adjusted.

## Key-figures

| <b>Economic key-figures</b><br>(amounts in thousands of Euro) | January 31,<br>2008 | January 31,<br>2009 | January 31,<br>2010 | change %<br>last year |
|---|---------------------|---------------------|---------------------|-----------------------|
|   | (adjusted)          |                     |                     |                       |
| <b>Net revenues from operations to be continued</b>           | 1,660,561           | 1,643,629           | 1,561,238           | -5.0%                 |
| <b>EBITDA from operations to be continued</b>                 | 315,971             | 282,642             | 290,219             | 2.7%                  |
| <b>Total EBITDA</b>   | 318,817             | 282,217             | 288,410             | 2.2%                  |
| <b>EBIT from operations to be continued</b>                   | 239,733             | 190,954             | 187,032             | -2.1%                 |
| <b>Total EBIT</b>   | 242,482             | 190,359             | 184,726             | -3.0%                 |
| <b>Result before taxation from operations to be continued</b> | 199,977             | 153,818             | 155,150             | 0.9%                  |
| <b>Net result for the Group</b>                               | 129,521             | 98,806              | 100,163             | 1.4%                  |
| <b>EBITDA from operations to be continued %</b>               | 19.0%               | 17.2%               | 18.6%               | -                     |
| <b>EBIT from operations to be continued %</b>                 | 14.4%               | 11.6%               | 12.0%               | -                     |
|   |                     |                     |                     |                       |
| <b>Financial figures</b><br>(amounts in thousands of Euro)    | January 31,<br>2008 | January 31,<br>2009 | January 31,<br>2010 | change %<br>last year |
| <b>Non-current assets</b>                                     | 1,282,750           | 1,429,837           | 1,460,521           | 2.1%                  |
| <b>Net working capital</b>                                    | 257,092             | 257,696             | 171,044             | -33.1%                |
| <b>Net operating working capital</b>                          | 286,804             | 271,202             | 259,278             | -4.4%                 |
| <b>Net capital invested</b>                                   | 1,420,078           | 1,549,651           | 1,490,812           | -3.7%                 |
| <b>Net financial position (to third parties)</b>              | 513,421             | 554,776             | 485,338             | -12.5%                |
| <b>Group net equity</b>                                       | 908,410             | 1,003,107           | 1,047,903           | 4.5%                  |
| <b>Investments</b>  | 94,557              | 159,204             | 134,516             | -15.5%                |
| <b>Operating cash flow</b>                                    | 172,004             | 165,912             | 279,886             | 68.7%                 |

## 2009 highlights

In the last two years the world's major economies have been hit by an unprecedented recession in the recent past. International trade and Gross Domestic Product of major countries have suffered a drastic decline, the only significant exceptions were China and India, albeit with a relative slow down in their pace of growth.

In 2009, after a first half in which the crisis intensified and broadened, significantly deteriorating prospects for world economic growth, some signs of recovery emerged from the last quarter. In addition to an improvement in financial market conditions, the real economy began to show some signs of stabilization in terms of international trade and demand, also in the more mature industrialized countries.

The luxury market has also suffered from the crisis, although comparatively less than other sectors, recording, especially in the first half of the year, a major contraction in consumption and consequently, after more than a decade of almost uninterrupted growth, showed in 2009 a 11% fall in real terms.

In light of this complex economic environment, the results achieved in 2009 by PRADA Group can be considered satisfactory, both in terms of operating profitability and cash flow generation, reflecting the effectiveness of strategies undertaken even before the advent of the economic downturn.

The constant development of the retail network, now present in the most prestigious locations of the world, combined with the strength of the brands and the appeal of the products offered,

enabled the PRADA Group to effectively respond to the changing scenarios that have characterized the different markets in 2009. Furthermore the management was focused on stronger actions aimed to cost saving and efficiency that together have contributed to improve profitability and optimize financial resources.

Net revenues for the period ended January 31, 2010 totalled at Euro 1,561.2 million, showing a decrease of 5% (-6.8% at constant exchange rates) compared to Euro 1,643.6 million recorded during the year ended January 31, 2009, albeit with opposite trends in the various distribution channels.

The excellent performance of the retail channel, which scored a sales increase of 13.8% (+10.6% at constant exchange rates), partially offset the loss of revenues of the wholesale channel – which recorded a decrease of 26.4% over the previous year (-26.6% at constant exchange rates) - mainly due to the reduced orders of the independent customers in the markets most affected by economic crisis, primarily the American one.

A great boost to the growth of retail sales was given by 35 new openings including 16 Prada stores, 15 Miu Miu stores, 3 Church's stores and 1 Car Shoe store. The most significant ones were the following: for Prada, the inauguration of the first freestanding in Prague, the entry in Istinye Park malls in Istanbul, The Mix City in Shenzhen (China) and Ion Orchard in Singapore, in addition to the new stores in Madrid and in Tokyo's Ginza; for Miu Miu, it is worth mentioning the stores in Istanbul, Bal Harbour, Honolulu, Shenzhen, Singapore, Seoul, Busan (Korea) and Kuala Lumpur.

It should be noted that on a like-for-like basis (comparable stores and constant exchange rates basis) the retail network was able to keep sales in line with the previous year also thanks to the unremitting work in making the shopping experience always unique and exclusive, consistent with the image of the brands. All the renovations and relocations made on some major stores, including Shanghai (Plaza 66), Hong Kong (Canton Road), Madrid (Calle Serrano), Paris (Faubourg Saint Honore) and Forte dei Marmi, must be read in this sense.

Despite the decline in total revenues, operating profitability of the Group improved during the period. The gross margin amounted to Euro 974.7 million in 2009 (Euro 953.1 million in 2008) and stood at 62.4% of net revenues, increasing by 4.4 percentage points over the previous year, mainly boosted by the increased incidence of the retail channel over the wholesale.

The EBITDA from continuing operations, amounting to Euro 290.2 million (Euro 282.6 million in 2008), raised its incidence on revenues from 17.2% to 18.6%.

The EBIT, which amounted to Euro 187 million, showed a slight decrease compared to 2008 primarily as a result of higher depreciation resulting from the investments plan made during the last two years.

Favored by lower financial charges, the Group net income, which amounted to Euro 100.2 million, shows an increase compared to 2008 (+1.4%).

To be emphasized are the effects of these results on cash flows, that enabled the Group to support the important investments plan, to reward Shareholders and to reduce the Group's global bank debt at the end of the year, which shows a decrease of Euro 69.4 million.

On March 10, 2009, PRADA sa acquired from Telecom Italia spa the remaining 49% share of Luna Rossa Trademark sarl bringing its stake to 100%.

Moreover, as previously noted, on August 7, 2009, the "Cheaney" footwear business has been disposed as it was no longer considered strategic for the Group.

### Communication

In a difficult market environment such as the one that characterized 2009, communication plays an extremely delicate role, that the Group interpreted balancing its actions between cost saving and focus on high-impact initiatives also using unconventional channels.

The innovative architectural project of the Prada Transformer in Seoul should be read in this perspective: the most important effort in communication that engaged Prada in 2009. So called for its ability to "transform" and adapt to multiple needs turning on itself, this particular building, designed by the renowned Dutch architect Rem Koolhaas, combines into one pavillon the four sides of a tetrahedron (hexagon, cross, rectangle and circle), each one was functionally conceived for a specific installation. Then the building has been flipped each time (with the help of cranes) to create four volumes, each of them with their own identity depending on the planned event (retrospective exhibition, film festival, installation of contemporary art). The Prada Transformer was placed right next to the 16th century Seoul's Gyeonghui Imperial Palace in order to juxtapose Korean history, tradition and folklore with the expression of the most advanced architectural thinking. During its life, events of different nature were alternated inside the Prada Transformer, all of them of international importance. The very choice of Seoul, city characterized by a rapid growth rate, plays a strategic role in the development of the Asian market for the Group. The space was opened at the end of April, with the "Waist Down - Skirts by Miuccia Prada" exhibition, an ongoing project by Miuccia Prada in collaboration with AMO: basically a collection of skirts in motion that ranges from the first Prada fashion show to nowadays collections. The space was then converted in June, in a movie theater for the movie retrospective "Flesh, Mind & Spirit" directed by Alejandro González Iñárritu, and in August, into an exhibition space that has hosted the installation "Turn into me" of the young, but already award-winning, Swedish artist Nathalie Djurberg, organized by Fondazione Prada.

The Prada Transformer generated an extraordinary level of press and public interest on a global scale. On September 14, 2009, the President of the Italian Republic, Giorgio Napolitano, during his official trip to Korea visited the Prada Transformer as evidence of deep appreciation into the innovative approach of an Italian company leader in the world ([www.pradatransformer.com](http://www.pradatransformer.com)).

Another noteworthy initiative was the presentation in November 2009 of the "Prada Book". A work that explores and explains the many aspects through which Prada has expressed itself during the years and continues to speak now: from fashion to communication, from research of the excellence to the technology development, from architecture to art. A catalogue that traces the map of a creative activity that exceeds and undermines the simple definition of "fashion house" and that has created, over thirty years, a range of projects that, starting from fashion, are landed to the most diverse fields of culture, art and design. The book is being sold in Prada stores all over the world, on the [www.prada.com](http://www.prada.com) website, as well as in major bookstores, and scored a success in sales that exceeded any expectations.

Moreover, during the year, the traditional communication activity continued to support the brands and commercial development, also through in-store events around the world focused on the strengthening of the relations with customers and with the territory. Among the most important projects it is worth mentioning the initiative called "The Iconoclasts" which took place in February and March, during fashion weeks. The image of the Prada stores, on Broadway in New York, Old Bond Street in London, Via Montenapoleone in Milan and Avenue Montaigne in Paris, was entrusted to four of the world's most famous fashion editor, who played with their vision for the setting and presentation of the Prada woman Spring/Summer 2009 collection.

As part of the continuous research activities that also involves the concept of the stores, which are considered an essential key to the brand image, in September 2009 the new shop in Corso Venezia in Milan was opened with a big event during the Fashion Week.

The shop (run by the company Venezia 3 srl, which is owned by the Prada family) has been completely renovated both in the architecture and in the range of merchandise offered, becoming - in the world of Prada - the first example of a new shopping experience.

This store is the prototype of a more contemporary concept in terms of shopping experience. It unveiled a new vision of Prada which is translated into a unisex offer of ready-to-wear, footwear and accessories where often male style is expressed in female proposals. The centerpiece of the shop is the exclusive "Made To Order" service with which the customer can customize a wide range of products.

## Net sales analysis

| (amounts in thousands of Euro)                         | January 31,<br>2010 |               | January 31,<br>2009 |               | Inc/Dec<br>%  |
|--|---------------------|---------------|---------------------|---------------|---------------|
|  | (adjusted)          |               |                     |               |               |
| <b>Net sales by geographic area</b>                    |                     |               |                     |               |               |
| Italy  | 330,005             | 21.6%         | 385,198             | 24.0%         | -14.3%        |
| Europe   | 372,992             | 24.4%         | 436,332             | 27.2%         | -14.5%        |
| North America  | 227,783             | 14.9%         | 290,041             | 18.1%         | -21.5%        |
| Asia Pacific   | 396,123             | 25.9%         | 282,670             | 17.6%         | 40.1%         |
| Japan  | 189,447             | 12.4%         | 186,828             | 11.6%         | 1.4%          |
| Other countries  | 14,227              | 0.8%          | 23,079              | 1.5%          | -38.4%        |
| <b>Total</b>   | <b>1,530,577</b>    | <b>100.0%</b> | <b>1,604,148</b>    | <b>100.0%</b> | <b>-4.6%</b>  |
| <b>Net sales by trademark</b>                          |                     |               |                     |               |               |
| Prada  | 1,209,465           | 79.0%         | 1,265,637           | 78.9%         | -4.4%         |
| Miu Miu  | 252,304             | 16.5%         | 239,480             | 14.9%         | 5.4%          |
| Church's   | 43,604              | 2.8%          | 49,851              | 3.1%          | -12.5%        |
| Car shoe   | 18,461              | 1.2%          | 34,340              | 2.1%          | -46.2%        |
| Other  | 6,743               | 0.5%          | 14,840              | 1.0%          | -54.6%        |
| <b>Total</b>   | <b>1,530,577</b>    | <b>100.0%</b> | <b>1,604,148</b>    | <b>100.0%</b> | <b>-4.6%</b>  |
| <b>Net sales by product line</b>                       |                     |               |                     |               |               |
| Clothing   | 396,399             | 25.9%         | 470,846             | 29.4%         | -15.8%        |
| Leather goods  | 711,642             | 46.5%         | 634,107             | 39.5%         | 12.2%         |
| Footwear   | 410,493             | 26.8%         | 488,368             | 30.4%         | -15.9%        |
| Other  | 12,043              | 0.8%          | 10,827              | 0.7%          | 11.2%         |
| <b>Total</b>   | <b>1,530,577</b>    | <b>100.0%</b> | <b>1,604,148</b>    | <b>100.0%</b> | <b>-4.6%</b>  |
| <b>Net sales by distribution network</b>               |                     |               |                     |               |               |
| DOS (outlets included)                                 | 991,493             | 64.8%         | 871,266             | 54.3%         | 13.8%         |
| Independent clients, franchises<br>and related parties | 539,084             | 35.2%         | 732,882             | 45.7%         | -26.4%        |
| <b>Total</b>   | <b>1,530,577</b>    | <b>100.0%</b> | <b>1,604,148</b>    | <b>100.0%</b> | <b>-4.6%</b>  |
| <b>Net sales</b>                                       | <b>1,530,577</b>    | <b>98.0%</b>  | <b>1,604,148</b>    | <b>97.6%</b>  | <b>-4.6%</b>  |
| <b>Royalties</b>                                       | <b>30,661</b>       | <b>2.0%</b>   | <b>39,481</b>       | <b>2.4%</b>   | <b>-22.3%</b> |
| <b>Total revenues</b>                                  | <b>1,561,238</b>    | <b>100.0%</b> | <b>1,643,629</b>    | <b>100.0%</b> | <b>-5.0%</b>  |

Consolidated net revenues, for the period ended January 31, 2010, amounted to Euro 1,561.2 million, down 5% over the previous year. At constant exchange rates the decline was 6.8%, with a positive effect almost exclusively due to the revaluation of the Japanese yen (+12%).

### Distribution Network

Opposite trends were recorded, however, in the two different sale channels.

Double-digit growth for sales of the retail network: the 265 owned shops scored revenues for Euro 991.5 million, higher by 13.8% (+10.6% at constant exchange rates) to those of 2008, while revenues of the wholesale channel had a drop of 26.4% (-26.6% at constant exchange rates) resulting from the contraction of orders in markets most affected by the economic crisis.

The incidence of the retail revenues of the Group increased from 54.3% in 2008 to 64.8% in 2009.

## Markets

Particularly brilliant, the Asia Pacific area (excluding Japan) which continues a development trend that has lasted several years now, with a 40.1% growth in 2009 (+37.8% at constant exchange rates) mainly driven by the performance of China and South Korea.

In Europe, the wholesale channel decreased by 33% at constant exchange rates, while the retail channel marked a significant growth of 15% (+19% at constant exchange rates) also affected by the openings in some new countries (Greece, Czech Republic and Turkey) and by the UK market which, for the second year in a row, shows a particularly significant growth trend (+8% like-for-like).

The United States, a country where the crisis has further eroded the spending power of consumers, are in decline by 21.5% (-24.2% at constant exchange rates). Also in this case the wholesale channel is the one to show a stronger decline. The drop in orders from department stores led to a decrease of 36% at constant exchange rates. Better results for owned stores: with a turnaround that began the last quarter sales reduction has been contained at 2% (-6% at constant exchange rates).

Also in Italy the effects of the economic situation had a negative impact on the domestic consumption attitude and further reduced the flow of tourists. The retail channel, even recovering during the last quarter, ended the year with a decline of 6%, while sales to independent stores, decreased by 18% with a performance not different from the other countries.

The Japanese market remains stagnant where sales, which amounted to Euro 189.4 million, recorded only an increase of 1.4% over 2008 (-10.4% at constant exchange rates). In this context, the Group's performance, also helped by Miu Miu's good results, can be positively seen within the industry. Japan, where PRADA Group is present only with owned stores, remains a primary market in terms of image and volumes.

In "Other countries" the Group operates only through independent customers or franchising contracts; the 2009 decrease occurred mainly in the UAE, Kuwait and South Africa.

## Products

Analyzing revenues by product category, it is worth highlighting that, thanks to the 2009 growth, the leather goods now represents almost half of the Group's total revenues. This result is the consequence of a clear business strategy, and has also driven by Asia, where leather goods are the most important part of the sales mix.

## Royalties

The licenses business contributed Euro 30.7 million (Euro 39.5 million in 2008) to the revenues of the period and primarily relate to royalties on sales of eyewear for Euro 23.2 million (Euro 27.7 million in 2008), perfumes for Euro 3.8 million (Euro 5.1 million in 2008), mobile phones for Euro 1.7 million (Euro 4.1 in 2008)

and franchise agreements for Euro 1.6 million (Euro 2.3 million in 2008).

## Brands

As for brands, it is worth noting the continued growth of Miu Miu, which showed a clearly positive result even in the difficult Japanese market (+20.7% and +6.2% at constant exchange rates). Prada, representing 79% of Group revenues, presents trends which do not differ from those previously commented in relation to the consolidated data.

Other trademarks, Church's and even more Car Shoe, suffered the negative trend of the wholesale channel and have been also penalized by the geographical distribution, with a poor presence in the markets with higher growth rate.

## Prada Brand

| (amounts in thousands of Euro)                       | January 31,<br>2010 |               | January 31,<br>2009 |               | Inc/Dec<br>%  |
|--|---------------------|---------------|---------------------|---------------|---------------|
| <b>Net sales by geographic area</b>                  |                     |               |                     |               |               |
| Italy  | 248,993             | 20.6%         | 286,787             | 22.7%         | -13.2%        |
| Europe   | 284,285             | 23.5%         | 331,205             | 26.2%         | -14.2%        |
| North America  | 203,267             | 16.8%         | 254,523             | 20.1%         | -20.1%        |
| Asia Pacific   | 326,939             | 27.0%         | 234,206             | 18.5%         | 39.6%         |
| Japan  | 135,176             | 11.2%         | 140,642             | 11.1%         | -3.9%         |
| Other countries                                      | 10,805              | 0.9%          | 18,274              | 1.4%          | -40.9%        |
| <b>Total</b>   | <b>1,209,465</b>    | <b>100.0%</b> | <b>1,265,637</b>    | <b>100.0%</b> | <b>-4.4%</b>  |
| <b>Net sales by product line</b>                     |                     |               |                     |               |               |
| Clothing   | 347,658             | 28.7%         | 410,038             | 32.4%         | -15.2%        |
| Leather goods  | 553,665             | 45.8%         | 498,608             | 39.4%         | 11.0%         |
| Footwear   | 297,139             | 24.6%         | 346,805             | 27.4%         | -14.3%        |
| Other  | 11,003              | 0.9%          | 10,186              | 0.8%          | 8.0%          |
| <b>Total</b>   | <b>1,209,465</b>    | <b>100.0%</b> | <b>1,265,637</b>    | <b>100.0%</b> | <b>-4.4%</b>  |
| <b>Net sales by distribution network</b>             |                     |               |                     |               |               |
| DOS (outlets included)                               | 779,181             | 64.4%         | 698,779             | 55.2%         | 11.5%         |
| Independent clients, franchisees and related parties | 430,284             | 35.6%         | 566,858             | 44.8%         | -24.1%        |
| <b>Total</b>   | <b>1,209,465</b>    | <b>100.0%</b> | <b>1,265,637</b>    | <b>100.0%</b> | <b>-4.4%</b>  |
| <b>Net sales</b>                                     | <b>1,209,465</b>    | <b>97.7%</b>  | <b>1,265,637</b>    | <b>97.2%</b>  | <b>-4.4%</b>  |
| <b>Royalties</b>                                     | <b>28,621</b>       | <b>2.3%</b>   | <b>36,746</b>       | <b>2.8%</b>   | <b>-22.1%</b> |
| <b>Total revenues</b>                                | <b>1,238,086</b>    | <b>100.0%</b> | <b>1,302,383</b>    | <b>100.0%</b> | <b>-4.9%</b>  |

## Miu Miu brand

| (amounts in thousands of Euro)                       | January 31,<br>2010 |               | January 31,<br>2009 |               | Inc/Dec<br>%  |
|--|---------------------|---------------|---------------------|---------------|---------------|
| <b>Net sales by geographic area</b>                  |                     |               |                     |               |               |
| Italy  | 51,782              | 20.5%         | 55,662              | 23.2%         | -7.0%         |
| Europe   | 55,772              | 22.1%         | 60,825              | 25.4%         | -8.3%         |
| North America  | 22,092              | 8.8%          | 29,966              | 12.5%         | -26.3%        |
| Asia Pacific   | 66,474              | 26.3%         | 45,140              | 18.8%         | 47.3%         |
| Japan  | 53,692              | 21.3%         | 44,494              | 18.6%         | 20.7%         |
| Other countries                                      | 2,492               | 1.0%          | 3,393               | 1.5%          | -26.6%        |
| <b>Total</b>   | <b>252,304</b>      | <b>100.0%</b> | <b>239,480</b>      | <b>100.0%</b> | <b>5.4%</b>   |
| <b>Net sales by product line</b>                     |                     |               |                     |               |               |
| Clothing   | 46,497              | 18.4%         | 54,049              | 22.6%         | -14.0%        |
| Leather goods  | 154,570             | 61.3%         | 128,660             | 53.7%         | 20.1%         |
| Footwear   | 50,198              | 19.9%         | 56,137              | 23.4%         | -10.6%        |
| Other  | 1,039               | 0.4%          | 634                 | 0.3%          | 63.9%         |
| <b>Total</b>   | <b>252,304</b>      | <b>100.0%</b> | <b>239,480</b>      | <b>100.0%</b> | <b>5.4%</b>   |
| <b>Net sales by distribution network</b>             |                     |               |                     |               |               |
| DOS (outlets included)                               | 177,278             | 70.3%         | 132,894             | 55.5%         | 33.4%         |
| Independent clients, franchisees and related parties | 75,026              | 29.7%         | 106,586             | 44.5%         | -29.6%        |
| <b>Total</b>   | <b>252,304</b>      | <b>100.0%</b> | <b>239,480</b>      | <b>100.0%</b> | <b>5.4%</b>   |
| <b>Net sales</b>                                     | <b>252,304</b>      | <b>99.3%</b>  | <b>239,480</b>      | <b>99.0%</b>  | <b>5.4%</b>   |
| <b>Royalties</b>                                     | <b>1,688</b>        | <b>0.7%</b>   | <b>2,378</b>        | <b>1.0%</b>   | <b>-29.0%</b> |
| <b>Total revenues</b>                                | <b>253,992</b>      | <b>100.0%</b> | <b>241,858</b>      | <b>100.0%</b> | <b>5.0%</b>   |

## Church's brand

| (amounts in thousands of Euro)                         | January 31,<br>2010 |               | January 31,<br>2009 (adj) |               | Inc/Dec<br>%  |
|--|---------------------|---------------|---------------------------|---------------|---------------|
| <b>Net sales by geographic area</b>                    |                     |               |                           |               |               |
| Italy  | 13,176              | 30.2%         | 16,277                    | 32.7%         | -19.1%        |
| Europe   | 25,910              | 59.4%         | 28,145                    | 56.5%         | -7.9%         |
| North America  | 1,849               | 4.2%          | 2,666                     | 5.3%          | -30.6%        |
| Asia Pacific   | 2,137               | 4.9%          | 2,168                     | 4.3%          | -1.4%         |
| Japan  | 245                 | 0.6%          | 390                       | 0.8%          | -37.2%        |
| Other countries  | 287                 | 0.7%          | 205                       | 0.4%          | 40.0%         |
| <b>Total</b>   | <b>43,604</b>       | <b>100.0%</b> | <b>49,851</b>             | <b>100.0%</b> | <b>-12.5%</b> |
| <b>Net sales by product line</b>                       |                     |               |                           |               |               |
| Clothing   | 422                 | 1.0%          | 473                       | 0.9%          | -10.8%        |
| Leather goods  | 1,206               | 2.8%          | 1,114                     | 2.2%          | 8.3%          |
| Footwear   | 41,976              | 96.2%         | 48,264                    | 96.9%         | -13.0%        |
| Other  | -                   | -             | -                         | -             | -             |
| <b>Total</b>   | <b>43,604</b>       | <b>100.0%</b> | <b>49,851</b>             | <b>100.0%</b> | <b>-12.5%</b> |
| <b>Net sales by distribution network</b>               |                     |               |                           |               |               |
| DOS (outlets included)                                 | 28,153              | 64.6%         | 30,433                    | 61.0%         | -7.5%         |
| Independent clients, franchises<br>and related parties | 15,451              | 35.4%         | 19,418                    | 39.0%         | -20.4%        |
| <b>Total</b>   | <b>43,604</b>       | <b>100.0%</b> | <b>49,851</b>             | <b>100.0%</b> | <b>-12.5%</b> |
| <b>Net sales</b>                                       | <b>43,604</b>       | <b>99.5%</b>  | <b>49,851</b>             | <b>99.8%</b>  | <b>-12.5%</b> |
| <b>Royalties</b>                                       | <b>209</b>          | <b>0.5%</b>   | <b>111</b>                | <b>0.2%</b>   | <b>88.3%</b>  |
| <b>Total revenues</b>                                  | <b>43,813</b>       | <b>100.0%</b> | <b>49,962</b>             | <b>100.0%</b> | <b>-12.3%</b> |

## Car Shoe brand

| (amounts in thousands of Euro)                      | January 31,<br>2010 |               | January 31,<br>2010 |               | Inc/Dec<br>%  |
|---|---------------------|---------------|---------------------|---------------|---------------|
| <b>Net sales by geographic area</b>                 |                     |               |                     |               |               |
| Italy   | 13,709              | 74.3%         | 21,032              | 61.2%         | -34.8%        |
| Europe  | 3,536               | 19.2%         | 8,865               | 25.8%         | -60.1%        |
| North America                                       | 385                 | 2.1%          | 2,661               | 7.7%          | -85.5%        |
| Asia Pacific  | 175                 | 0.9%          | 464                 | 1.4%          | -62.3%        |
| Japan   | 23                  | 0.1%          | 138                 | 0.4%          | -83.3%        |
| Other countries                                     | 633                 | 3.4%          | 1,180               | 3.5%          | -46.4%        |
| <b>Total</b>  | <b>18,461</b>       | <b>100.0%</b> | <b>34,340</b>       | <b>100.0%</b> | <b>-46.2%</b> |
| <b>Net sales by product line</b>                    |                     |               |                     |               |               |
| Clothing  | -                   | -             | -                   | -             | -             |
| Leather goods                                       | 2,010               | 10.9%         | 4,833               | 14.1%         | -58.4%        |
| Footwear  | 16,451              | 89.1%         | 29,507              | 85.9%         | -44.2%        |
| Other   | -                   | -             | -                   | -             | -             |
| <b>Total</b>  | <b>18,461</b>       | <b>100.0%</b> | <b>34,340</b>       | <b>100.0%</b> | <b>-46.2%</b> |
| <b>Net sales by distribution network</b>            |                     |               |                     |               |               |
| DOS (outlets included)                              | 4,550               | 24.6%         | 4,863               | 14.2%         | -6.4%         |
| Independent clients, franchises and related parties | 13,911              | 75.4%         | 29,477              | 85.8%         | -52.8%        |
| <b>Total</b>  | <b>18,461</b>       | <b>100.0%</b> | <b>34,340</b>       | <b>100.0%</b> | <b>-46.2%</b> |
| <b>Net sales</b>                                    | <b>18,461</b>       | <b>100.0%</b> | <b>34,340</b>       | <b>100.0%</b> | <b>-46.2%</b> |
| <b>Royalties</b>                                    | <b>-</b>            | <b>-</b>      | <b>-</b>            | <b>-</b>      | <b>-</b>      |
| <b>Total revenues</b>                               | <b>18,461</b>       | <b>100.0%</b> | <b>34,340</b>       | <b>100.0%</b> | <b>-46.2%</b> |

## Number of stores

Directly operated stores – including outlet stores – and franchise stores can be summarized as follows:

|                 | January 31, 2010 |            | January 31, 2009 |            |
|-----------------|------------------|------------|------------------|------------|
|                 | Owned            | Franchises | Owned            | Franchises |
| <b>Prada</b>    | 177              | 29         | 166              | 29         |
| <b>Miu Miu</b>  | 51               | 6          | 36               | 3          |
| <b>Car Shoe</b> | 3                | -          | 2                | -          |
| <b>Church's</b> | 34               | -          | 34               | -          |
| <b>Total</b>    | 265              | 35         | 238              | 32         |

|                      | January 31, 2010 |            | January 31, 2009 |            |
|----------------------|------------------|------------|------------------|------------|
|                      | Owned            | Franchises | Owned            | Franchises |
| <b>Italy</b>         | 31               | 5          | 31               | 5          |
| <b>Europe</b>        | 73               | 13         | 63               | 11         |
| <b>North America</b> | 21               | -          | 20               | -          |
| <b>Asia Pacific</b>  | 87               | 15         | 72               | 12         |
| <b>Japan</b>         | 53               | -          | 52               | -          |
| <b>Middle East</b>   | -                | 2          | -                | 4          |
| <b>Total</b>         | 265              | 35         | 238              | 32         |

During the period the Group opened 41 points of sale: 35 owned by the Group (16 Prada, 15 Miu Miu, 3 Church's and 1 Car Shoe) and 6 franchises (2 Prada and 4 Miu Miu).

8 stores owned by the Group (5 Prada and 3 Church's) and 3 franchises (2 Prada and 1 Miu Miu) have been closed during the same period. A list of stores opened and closed during the period is provided below.

|              |                   |                |  |
|--------------|-------------------|----------------|--|
| <b>Prada</b> | <b>Owned</b>      | <b>Opening</b> | Busan, Shinsegae Centum (Korea)              |
|              |                   |                | Tokyo, Ginza Matsuya (Japan)                 |
|              |                   |                | Madrid (Spain)                               |
|              |                   |                | Seoul, Hyundai Mokdong (Korea)               |
|              |                   |                | Prague (Czech Republic)                      |
|              |                   |                | Paris, Printemps (2) (France)                |
|              |                   |                | Singapore ION Orchard (Singapore)            |
|              |                   |                | Shenzhen, MIXC - City Crossing (China)       |
|              |                   |                | Dalian, Time Square (China)                  |
|              |                   |                | Seoul, YDP Shinsegae (Korea)                 |
|              |                   |                | New York, Sacks 5th Avenue (United States)   |
|              |                   |                | Istanbul, Nisantasi (Turkey)                 |
|              |                   |                | Sant'Elpidio (Italy)                         |
|              |                   |                | Fucechio (Italy)                             |
|              |                   |                | Busan, Lotte Gwangbok (Korea)                |
|              | <b>Franchises</b> | <b>Opening</b> | Seoul, Incheon Shilla Airport (Korea)        |
|              |                   |                | Zurich (Switzerland)                         |
|              | <b>Owned</b>      | <b>Closing</b> | Tokyo, Ginza Mitsukoshi (Japan)              |
|              |                   |                | Osaka, Umeda Hankyu (Japan)                  |
|              |                   |                | Florence Men (Italy)                         |
|              |                   |                | Montegrano (Italy)                           |
|              |                   |                | Ancona (Italy)                               |
|              | <b>Franchises</b> | <b>Closing</b> | Dubai, Sack's                                |
|              |                   |                | St Moritz, Trois Pommes Palace (Switzerland) |

|                 |                   |                   |                                     |                                       |
|-----------------|-------------------|-------------------|-------------------------------------|---------------------------------------|
| <b>Miu Miu</b>  | <b>Owned</b>      | <b>Opening</b>    | Honolulu, Ala Moana (United States) |                                       |
|                 |                   |                   | Miami, Bal Arbour (United States)   |                                       |
|                 |                   |                   |                                     | Busan, Shisegae Centum (Korea)        |
|                 |                   |                   |                                     | Shenzhen, MIXC- City Crossing (China) |
|                 |                   |                   |                                     | Singapore ION Orchard (Singapore)     |
|                 |                   |                   |                                     | Tokyo Ginza Matsuya (Japan)           |
|                 |                   |                   |                                     | Paris, Printemps (2) (France)         |
|                 |                   |                   |                                     | Istanbul, Istinye (Turkey)            |
|                 |                   |                   |                                     | Busan, Shinsegae Gangnam (Korea)      |
|                 |                   |                   |                                     | Yokohama, Sogo (Japan)                |
|                 |                   |                   |                                     | Costa Mesa (United States)            |
|                 |                   |                   |                                     | Melbourne, David Jones (Australia)    |
|                 |                   |                   |                                     | Kuala Lumpur (Malaysia)               |
|                 |                   |                   |                                     | Busan, Lotte Gwangbok (Korea)         |
|                 |                   | <b>Franchises</b> | <b>Opening</b>                      | Zurich (Switzerland)                  |
|                 |                   |                   |                                     | Seoul, Hotel Lotte DF (Korea)         |
|                 |                   |                   | Busan, Lotte DF (Korea)             |                                       |
|                 |                   |                   | St Moritz (Switzerland)             |                                       |
|                 | <b>Franchises</b> | <b>Closing</b>    | Dubai                               |                                       |
| <b>Church's</b> | <b>Owned</b>      | <b>Opening</b>    | Madrid (Spain)                      |                                       |
|                 |                   |                   | Geneva (Switzerland)                |                                       |
|                 |                   |                   |                                     | London, White City (Great Britain)    |
|                 |                   | <b>Owned</b>      | <b>Closing</b>                      | London, (Great Britain)               |
|                 |                   |                   |                                     | Houston (United States)               |
|                 |                   |                   |                                     | Washington (United States)            |
| <b>Car Shoe</b> | <b>Owned</b>      | <b>Opening</b>    | Rome (Italy)                        |                                       |

## Operating and financial expenses analysis

### Cost of goods sold and Gross margin

The trend in gross margin which, compared to previous year, increases its incidence on sales of 4.4 percentage points, from 58% to 62.4%, is due to the different channel/markets mix, to the effects of a continuous process of rationalization of the production platform and to the positive impact of foreign exchange rates on the turnover.

### Operating expenses

Operating expenses can be detailed as follows:

| (amounts in thousands of Euro)    | January 31,<br>2010 | % on<br>net<br>revenues | January 31,<br>2009 | % on<br>net<br>revenues |
|-----------------------------------|---------------------|-------------------------|---------------------|-------------------------|
|                                   |                     |                         | (adjusted)          |                         |
| <b>Product and development</b>    | 96,794              | 6.2%                    | 88,206              | 5.4%                    |
| <b>Advertising and promotion</b>  | 75,823              | 4.9%                    | 99,542              | 6.1%                    |
| <b>Selling</b>                    | 484,624             | 31.0%                   | 428,056             | 26.0%                   |
| <b>General and administration</b> | 130,383             | 8.3%                    | 146,338             | 8.9%                    |
| <b>Total</b>                      | <b>787,624</b>      | <b>50.4%</b>            | <b>762,142</b>      | <b>46.4%</b>            |

Operating expenses show a 3.3% increase over the previous year. Excluding the impact of exchange rates, they would be almost unchanged compared to 2008 (+1.1%).

Product and development expenses include both the design phase, intended as research and experimentation of shapes, fabrics, leathers, production techniques and definition of the design concept, and the product development phase meant as product industrialization and production of prototypes. This item is shown net of the tax relief of Euro 0.8 million (Euro 3.8 million in 2008) for industrial research and competitive development pursuant to Law 296 of December 27, 2006.

Advertising and communication expenses include the expenditure incurred to develop advertising campaigns, organize fashion shows and other events, sponsorship fees and overheads attributable to this functional area. Compared to previous year these expenses recorded a significant decrease which is due to a strategic choice that has favoured non-conventional forms of communication.

Selling expenses, increased by 13.2% (+9.7% at constant exchange rates), reached Euro 484.6 million compared to Euro 428.1 million in 2008. The increase is consequent to the expansion of the retail network that had a net increase of 27 stores over the previous year.

To counter the negative effects of the crisis on the profitability of the Group, the management has started, already in the second half of 2008, a review of business processes aimed at cost containment. The effects of these actions are visible in the reduction of general and administration expenses which are in decline by 10.9% (-11.9% at constant exchange rates).

In order to provide further information on the income statement structure, it should be noted that operating expenses include depreciation, amortization and impairment adjustments for both tangible and intangible fixed assets for a total amount of Euro 95.8 million (Euro 84.6 million at January 31, 2009), personnel expenses, excluding industrial employees, for Euro 258.7 million (Euro 250.5 million at January 31, 2009), fixed rents for Euro 118 million (Euro 109.3 million at January 31, 2009 ) and variable rents for Euro 94 million (Euro 70.7 million at January 31, 2009).

## Labour cost

### Employee Remuneration

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009<br>(adjusted) |
|--------------------------------|---------------------|-----------------------------------|
| Manufacturing                  | 74,122              | 76,282                            |
| Design and Product development | 48,572              | 47,879                            |
| Advertising and Promotion      | 8,134               | 8,957                             |
| Selling                        | 149,820             | 139,575                           |
| General & Administrative       | 52,137              | 54,081                            |
| <b>Total</b>                   | <b>332,785</b>      | <b>326,774</b>                    |

### Headcount

| (units)                        | January 31,<br>2010 | January 31,<br>2009<br>(adjusted) |
|--------------------------------|---------------------|-----------------------------------|
| Manufacturing                  | 1,862               | 1,970                             |
| Design and Product development | 743                 | 746                               |
| Advertising and Promotion      | 98                  | 101                               |
| Selling                        | 3,367               | 3,156                             |
| General & Administrative       | 694                 | 721                               |
| <b>Total</b>                   | <b>6,764</b>        | <b>6,694</b>                      |

Employees remuneration and headcount for the year 2009 have been adjusted taking into account the sale of the Cheaney business.

### Interest and other financial income (expenses), net

| (amounts in thousands of Euro)                     | January 31,<br>2010 | January 31,<br>2009<br>(adjusted) |
|--|---------------------|-----------------------------------|
| Net interest income (expenses), to related parties | 334                 | 1,711                             |
| Net interest income (expenses), to third parties   | (16,976)            | (27,211)                          |
| Realized exchange gains (losses), net              | (3,277)             | (217)                             |
| Unrealized exchange gains (losses), net            | (4,671)             | (1,859)                           |
| Other financial income (expenses), net             | (7,292)             | (9,561)                           |
| <b>Total</b>                                       | <b>(31,882)</b>     | <b>(37,137)</b>                   |

The net financial result of the period shows an improvement of Euro 5.2 million compared to previous year.

The trend in net interest income is consistent with the general decline in rates and with the changes in the net financial position and in receivables towards the parent company.

Realized and unrealized exchange losses of the year amounted to Euro 7.9 million (Euro 2.1 million in 2008) and are basically a result of the fluctuations of U.S. Dollar, Japanese Yen, Hong Kong Dollar and British Pound against the Euro.

“Other financial incomes/(expenses)” include expenses resulting from the valuation of investments, as well as financial charges related to the securitization of receivables and financial discounts.

## Statement of financial position analysis

### Net invested capital analysis

In order to better represent the net invested capital, in the following table it is summarized the reclassified statement of financial position.

| (amounts in thousands of Euro)                                      | January 31,<br>2008 | January 31,<br>2009 | January 31,<br>2010 |
|---|---------------------|---------------------|---------------------|
| <b>Fixed assets</b>   | <b>1,282,750</b>    | <b>1,429,837</b>    | <b>1,460,521</b>    |
| <b>Current assets net of financial items</b>                        | <b>641,915</b>      | <b>637,237</b>      | <b>532,446</b>      |
| <b>Current liabilities net of financial items</b>                   | <b>384,823</b>      | <b>379,541</b>      | <b>361,403</b>      |
| <b>Net Working Capital</b>  | <b>257,092</b>      | <b>257,696</b>      | <b>171,043</b>      |
| <b>Assets held for sale</b>   | <b>4,928</b>        | <b>1,413</b>        | <b>1,413</b>        |
| <b>Long term liabilities, deferred tax included</b>                 | <b>80,461</b>       | <b>89,072</b>       | <b>92,195</b>       |
| <b>Post-employment benefits</b>                                     | <b>34,507</b>       | <b>36,103</b>       | <b>36,831</b>       |
| <b>Provisions</b>   | <b>9,724</b>        | <b>14,120</b>       | <b>13,139</b>       |
| <b>Net Invested Capital</b>   | <b>1,420,078</b>    | <b>1,549,651</b>    | <b>1,490,812</b>    |
| <b>Equity of the Group</b>  | <b>908,410</b>      | <b>1,003,107</b>    | <b>1,047,903</b>    |
| <b>Minority interests</b>   | <b>4,121</b>        | <b>9,192</b>        | <b>8,756</b>        |
| <b>Total consolidated net equity</b>                                | <b>912,531</b>      | <b>1,012,299</b>    | <b>1,056,659</b>    |
| <b>Long term financial debts</b>                                    | <b>337,826</b>      | <b>271,695</b>      | <b>119,107</b>      |
| <b>Short term financial debts, net of cash and cash equivalents</b> | <b>169,721</b>      | <b>265,657</b>      | <b>315,046</b>      |
| <b>Net financial debt</b>   | <b>507,547</b>      | <b>537,352</b>      | <b>434,153</b>      |
| <b>Equity of the Group, and net financial debt</b>                  | <b>1,420,078</b>    | <b>1,549,651</b>    | <b>1,490,812</b>    |

#### Index

|   |             |             |             |
|---|-------------|-------------|-------------|
| <b>Net financial debt/equity of the Group</b> | <b>0.56</b> | <b>0.54</b> | <b>0.41</b> |
|---|-------------|-------------|-------------|



|   |             |             |             |
|---|-------------|-------------|-------------|
| <b>Current assets/Current liabilities</b> | <b>1.67</b> | <b>1.67</b> | <b>1.47</b> |
|---|-------------|-------------|-------------|



Net invested capital shows a reduction of Euro 58.8 million compared to previous year. The decrease is mainly due to the contraction in the net working capital. It should be also emphasized the loss of value of the entire invested capital for Euro 23 million resulting from fluctuations in exchange rates.

The increase of the Shareholders' equity, amounted to Euro 44.4 million, mainly ascribable the result of the period net of dividends paid to the Shareholders of PRADA spa for Euro 47.8 million.

## Fixed assets analysis

| (amounts in thousands of Euro)                      | January 31,<br>2008 | January 31,<br>2009 | January 31,<br>2010 |
|---|---------------------|---------------------|---------------------|
| Property, plant and equipment                       | 239,010             | 379,191             | 417,965             |
| Intangible assets                                   | 924,936             | 901,116             | 893,319             |
| Associated undertakings                             | 8,785               | 9,912               | 9,509               |
| Deferred tax assets                                 | 86,993              | 106,185             | 111,373             |
| Other non current assets                            | 23,026              | 33,433              | 28,355              |
| <b>Total fixed assets</b>                           | <b>1,282,750</b>    | <b>1,429,837</b>    | <b>1,460,521</b>    |
| <b>Depreciation ratio of technical fixed assets</b> | <b>0.60</b>         | <b>0.53</b>         | <b>0.53</b>         |

Fixed assets show a net increase of Euro 31 million.

The Group's net investments of the period, amounting to Euro 134.5 million, include: Euro 109.6 million invested into the retail area, with the aim of further developing the distribution network, Euro 15.8 million into the industrial and logistics area and Euro 9.2 million into the corporate area.

In addition the Group invested Euro 9.3 million to purchase the remaining 49% of the Luna Rossa trademark.

Depreciation, amortization and impairment of tangible and intangible fixed assets, charged to the 2009 income statement, amounted to Euro 93.9 million (Euro 80.1 million in 2008). The impairment of tangible and intangible assets amounted to Euro 9.8 million (Euro 11.8 million in 2008).

Deferred tax assets amount to Euro 111.4 million. The increase is substantially attributable to deductible temporary differences relating to the residual useful life of fixed assets and realizable value of stocks.

## Net operating working capital analysis

| (amounts in thousands of Euro)       | January 31,<br>2008 | January 31,<br>2009 | January 31,<br>2010 |
|--------------------------------------|---------------------|---------------------|---------------------|
| Trade receivables                    | 243,032             | 250,512             | 224,198             |
| Inventories                          | 282,263             | 251,197             | 231,476             |
| Trade payables                       | (238,491)           | (230,507)           | (196,396)           |
| <b>Net operating working capital</b> | <b>286,804</b>      | <b>271,202</b>      | <b>259,278</b>      |

The net operating working capital, net of translation differences, is broadly in line with the previous year.

The level of stocks marks a reduction of 7.9% despite the expansion of retail network, thanks to a careful management of inventory levels at all stages of the operating cycle.

## Net financial debt analysis

The following table summarizes the net financial debt.

| (amounts in thousands of Euro)   | January 31,<br>2008 | January 31,<br>2009 | January 31,<br>2010 |
|--|---------------------|---------------------|---------------------|
| <b>Long term debt</b>  | <b>327,704</b>      | <b>264,032</b>      | <b>111,439</b>      |
| <b>Obligations under finance leases</b>  | <b>10,121</b>       | <b>7,663</b>        | <b>7,668</b>        |
| <b>Long term financial debt</b>  | <b>337,826</b>      | <b>271,695</b>      | <b>119,107</b>      |
| <b>Bank overdraft and short term loans</b>   | <b>268,562</b>      | <b>366,538</b>      | <b>459,283</b>      |
| <b>Payables to the parent company and to related parties</b>   | <b>4,919</b>        | <b>2,751</b>        | <b>2,806</b>        |
| <b>Receivables from the parent company and related parties</b>   | <b>(15,715)</b>     | <b>(20,696)</b>     | <b>(54,537)</b>     |
| <b>Obligations under finance leases</b>  | <b>3,364</b>        | <b>3,414</b>        | <b>5,513</b>        |
| <b>Other Shareholders' loan</b>  | <b>4,921</b>        | <b>521</b>          | <b>545</b>          |
| <b>Cash and cash equivalents</b>   | <b>(96,330)</b>     | <b>(86,871)</b>     | <b>(98,564)</b>     |
| <b>Short term financial debt</b>   | <b>169,721</b>      | <b>265,657</b>      | <b>315,046</b>      |
| <b>Total net financial debt</b>  | <b>507,547</b>      | <b>537,352</b>      | <b>434,153</b>      |
| <b>Total financial debt, net of Parent Company, related parties and Other Shareholders' financial payables and receivables (Total net financial debt used to calculate covenants – note 27 of Consolidated Financial Statements)</b> | <b>513,421</b>      | <b>554,776</b>      | <b>485,339</b>      |
| <b>Ratio total net debt/EBITDA</b>   | <b>1.61</b>         | <b>1.97</b>         | <b>1.68</b>         |
| <b>Ratio EBITDA/net financial expenses</b>   | <b>8.01</b>         | <b>7.60</b>         | <b>9.05</b>         |

The Group's total net financial position is Euro 434.2 million, down by Euro 103.2 million over the previous year.

The cash flow generated from the current operations (Euro 279.9 million) fully financed investments for the period (Euro 142.1 million) and, after having distributed dividends to PRADA spa Shareholders (Euro 47.8 million), allowed for a substantial reduction in the net indebtedness of the Group.

## Group and Company risk factors

### Risk factors related to the sector where the Group operates

#### Risks connected to the general state of the economy and to the Group's international operations

Prada's international activities expose the Group to some macro-economic factors that may affect the economic and financial situation of the Group. As described in previous paragraphs, 2009 was characterized by a continued international economic crisis that had already had negative impacts on economic performance last year. The Group's strategy, focused on the development of the international retail channel, has already proved to be an adequate tool to counter the effects of the crisis. The growth of retail sales, both in absolute and relative terms, enabled the Group not to lose profitability during the crisis and to be able to exploit market opportunities from early signs of recovery seen in the last quarter of the period.

### Risks connected to the protection of intellectual property rights

The fashion and luxury market is characterized by the extreme importance vested in trademarks and other intellectual property rights. Prada's success also depends on its capacity to protect and promote its own trademarks and intellectual property rights and to prevent counterfeiting. For this purpose, the Group invests appropriate resources in worldwide trademark protection and in monitoring the market in order to take repressive measures against counterfeiters of trademarks and models.

### Risks connected to brand image and recognizability

The success of the Group in the world luxury market is linked to the image and distinctiveness of owned trademarks. These features depend on many factors, like the style and design of products, the quality of materials and techniques used, the image and location of the Group's directly operated stores, the careful selection of licensees of some product categories and the communications and marketing activities. The preservation of the image and prestige acquired by the Group's trademarks in the luxury industry is an objective that PRADA Group pursues by carefully monitoring each step of the process, both inside and outside the company, in order to guarantee uncompromised quality.

### Risks factors specific to the Group

#### Risks connected to exchange rate fluctuations

The exchange rate risk to which the Group is exposed depends on foreign currency fluctuations against the Euro. In order to hedge this risk, which is mainly concentrated in the parent company PRADA spa as worldwide distributor, the Group enters into option and forward sale and purchase agreements so as to guarantee the counter value in Euro of identified financial and commercial cash flows. The management of exchange rate risk is explained in Note 12.

#### Risks connected to interest rate fluctuations

The interest rate risk translates into the risk that interest outflows can fluctuate following to changes in interest rates structure. In order to hedge this risk, which is mainly concentrated in the parent company PRADA spa, the Group uses interest rate swaps and collars. These instruments have the effect of converting variable rate loans into fixed rate loans or loans at rates within a negotiated range of rates. The management of the interest rate risk is explained in Note 12.

#### Risks connected with key managers

The Group's results depend on one side on the contribution of certain key figures, who played an essential role in the development of the Group thanks to their experience in the fashion and luxury industry, and on the other side on the ability to attract and retain skilled figures in the design, marketing, and merchandising of products. The Directors believe that the Group's management will ensure continuity in operations.

### Risks connected to the implementation of strategic guidelines

The Group's ability to increase revenues and improve profitability depends on the successful implementation of its strategy for each brand, which is based, as described before, on worldwide sales growth through the retail network. The Group pursues this objective through a progressive expansion in geographic areas where its presence can be strengthened further, taking the opportunities offered by the market in the selection of new points of sale and paying great attention to the display of products and brands.

### Risks connected to the outsourcing of manufacturing activities

The Group outsources some manufacturing phases and the production of some finished products to external contract manufacturers. In order to ensure the continuity of the supplying, the Group uses a large number of contract manufacturers and constantly monitors their work through its technicians and inspectors, thus guaranteeing the same high quality standards of in-house production. Finally, external manufacturers are contractually bound to comply with labour and social security rules and regulations provided for by the law and by national collective agreements, as well as laws and regulations on the work environment, health and safety.

### Credit risk

Credit risk is defined as the risk of financial loss due to the default by a party to fulfill its obligations in a transaction. The maximum risk to which an entity is potentially exposed is represented by all financial assets recorded in the financial statements. The Group's Directors essentially believe that the Group's credit risk mainly regards trade receivables generated from the wholesale channel. The Group manages the credit risk and mitigates the related negative effects through its commercial and financial strategy. Credit risk management is performed by controlling and monitoring the reliability and solvency of customers. Moreover, the fact that the total receivables balance is not highly concentrated on individual customers and that the net sales are evenly spread, throughout the world, reduces the risk of financial losses.

### Liquidity risk

The liquidity risk is intended as the difficulty the Group may have in fulfilling its obligations with regard to financial liabilities. The Directors are responsible for managing the liquidity risk while the Group Treasury Department, reporting to the C.F.O., is responsible for optimizing management of financial resources. The Directors believe that the funds and lines of credit currently available, in addition to those that will be generated by operating and financing activities, will allow the Group to meet its needs deriving from investing activities, working capital management and repayment of loans as they fall due, without using all the available funds. The surplus funds can be in case thus allocated to the payment of dividends.

### Legal and regulatory risk

The PRADA Group operates in a complex regulatory environment and it is exposed to legal risks and to risks connected with compliance with applicable laws including:

- the possible inadequacy of corporate procedures designed to assure compliance with the principal Italian and foreign regulations applying to the Group;
- the risks associated with health and safety at work in compliance with Italian Legislative Decree 81/08 and equivalent regulations in each country the Group operates;
- the risks associated with antitrust rules in the areas where the Group operates;
- the risks related to the processing of personal data in compliance with specific regulations;
- the possibility of events that adversely affect the reliability of annual financial reporting and the safeguarding of Group assets;
- changes in international tax laws that could expose the Group to non-compliance risks;
- the possible legal sanctions for wrongful acts pursuant to Law 231/2001 and subsequent amendments;
- the possible risks associated with industrial compliance (i.e. the compliance of finished products marketed and raw and consumption materials used by the Group with national and international laws and regulations).

The Group has adopted appropriate organizational and control models in order to ensure compliance with the above-mentioned laws and regulations and to reduce risks to acceptable levels.

### Risks associated to data processing

Data are processed through information systems ensuring that:

- they are properly protected against unauthorized access, loss (even accidental) and use that is not consistent with the assigned tasks
- data are processed in compliance with applicable laws and regulations.

### Unusual and/or atypical transactions

During the year the Group did not carry out any unusual and/or atypical transactions with a significant impact on the financial statements.

### Information on relationships and transactions with related parties

Information on the Group's relationships and transactions with related parties is provided in the Notes to the Consolidated Financial Statements (note 39).

## Outlook for 2010

The Group has faced the general economic crisis maintaining its leadership in style and innovation with a framework of strict cost control, focusing on strengthening the direct distribution channel and minimizing the investments in working capital.

These initiatives have allowed the results of the period to benefit from the initial recovery in major worldwide markets, seen in the last months of 2009.

The Group then looks at the current year with confidence but, at the same time, knowing that the recovery is not yet solid and that the exit timing and manner from the global recession are still uncertain. For these reasons, the activities of management will remain focused on the continuous optimization of business processes and cost control.

The growth processes will lever the recognized capability to offer consumers products with distinctive features of innovation and quality and will be increasingly focused on the retail channel, through organic growth of the existing locations and through further expansion of the network of stores in emerging and traditional markets.

Chief Executive Officer

Patrizio Bertelli

Milan, March 26, 2010

## Consolidated Financial Statements



## Consolidated Statement of Financial Position

| (amounts in thousands of Euro)                      | Notes | January 31,<br>2010 | January 31,<br>2009<br>(adjusted) |
|---|-------|---------------------|-----------------------------------|
| <b>Assets</b>                                       |       |                     |                                   |
| <b>Current assets</b>                               |       |                     |                                   |
| Cash and cash equivalents                           | 9     | 98,564              | 86,871                            |
| Trade receivables, net                              | 10    | 224,198             | 250,512                           |
| Inventories   | 11    | 231,476             | 251,197                           |
| Derivative financial instruments                    | 12    | 180                 | 3,440                             |
| Receivables from parent company and related parties | 13    | 56,421              | 22,322                            |
| Other current assets                                | 14    | 74,708              | 130,462                           |
| Assets held for sale                                | 15    | 1,413               | 1,413                             |
| <b>Total current assets</b>                         |       | <b>686,960</b>      | <b>746,217</b>                    |
| <b>Non-current assets</b>                           |       |                     |                                   |
| Property, plant and equipment                       | 16    | 417,965             | 379,191                           |
| Intangible assets                                   | 17    | 893,319             | 901,116                           |
| Associated undertakings                             | 18    | 9,509               | 9,912                             |
| Deferred tax assets                                 | 37    | 111,373             | 106,185                           |
| Other non-current assets                            | 19    | 28,355              | 33,433                            |
| <b>Total non-current assets</b>                     |       | <b>1,460,521</b>    | <b>1,429,837</b>                  |
| <b>Total Assets</b>                                 |       | <b>2,147,481</b>    | <b>2,176,054</b>                  |
| <b>Liabilities and Shareholders' equity</b>         |       |                     |                                   |
| <b>Current liabilities</b>                          |       |                     |                                   |
| Bank overdrafts and short-term loans                | 20    | 459,283             | 366,538                           |
| Payables to parent company and related parties      | 21    | 5,620               | 3,226                             |
| Other Shareholders' loans                           | 22    | 545                 | 521                               |
| Trade payables                                      | 23    | 196,396             | 230,507                           |
| Current tax liabilities                             | 24    | 62,189              | 33,904                            |
| Derivative financial liabilities                    | 12    | 9,278               | 21,266                            |
| Obligations under finance leases current            | 25    | 5,513               | 3,414                             |
| Other current liabilities                           | 26    | 90,726              | 93,389                            |
| <b>Total current liabilities</b>                    |       | <b>829,550</b>      | <b>752,765</b>                    |
| <b>Non-current liabilities</b>                      |       |                     |                                   |
| Long-term debt                                      | 27    | 111,439             | 264,032                           |
| Obligations under finance leases non current        | 25    | 7,668               | 7,663                             |
| Post-employment benefits                            | 28    | 36,831              | 36,103                            |
| Provision for contingencies and commitments         | 29    | 13,139              | 14,120                            |
| Deferred tax liabilities                            | 37    | 59,404              | 64,525                            |
| Other non-current liabilities                       | 30    | 32,633              | 22,429                            |
| Derivative financial instruments non current        | 12    | 158                 | 2,118                             |
| <b>Total non-current liabilities</b>                |       | <b>261,272</b>      | <b>410,990</b>                    |
| <b>Total Liabilities</b>                            |       | <b>1,090,822</b>    | <b>1,163,755</b>                  |
| <b>Shareholders' equity</b>                         |       |                     |                                   |
| Share capital                                       |       | 250,000             | 250,000                           |
| Other reserves                                      |       | 743,411             | 681,973                           |
| Translation reserve                                 |       | (45,671)            | (27,672)                          |
| Net result for the period                           |       | 100,163             | 98,806                            |
| <b>Total Group equity</b>                           | 31    | <b>1,047,903</b>    | <b>1,003,107</b>                  |
| <b>Minority interest</b>                            | 32    | <b>8,756</b>        | <b>9,192</b>                      |
| <b>Total liabilities and Shareholders' equity</b>   |       | <b>2,147,481</b>    | <b>2,176,054</b>                  |

In compliance with the revised version of IAS 1, the caption "Derivative financial instruments" as at January 31, 2009 has been adjusted in order to show the non current portion.

## Consolidated Income Statement

| (amounts in thousands of Euro)   | Notes | January 31,<br>2010 | %      | January 31,<br>2009<br>(adjusted) | %      |
|--|-------|---------------------|--------|-----------------------------------|--------|
| <b>Net revenues</b>  | 33    | 1,561,238           | 100.0% | 1,643,629                         | 100.0% |
| <b>Cost of goods sold</b>  | 34    | (586,582)           | -37.6% | (690,533)                         | -42.0% |
| <b>Gross margin</b>  |       | 974,656             | 62.4%  | 953,096                           | 58.0%  |
| <b>Operating expenses</b>  | 35    | (787,624)           | -50.4% | (762,142)                         | -46.4% |
| <b>Interest and other financial income/<br/>(expenses), net</b>            | 36    | (31,882)            | -2.0%  | (37,136)                          | -2.3%  |
| <b>Income before taxes</b>   |       | 155,150             | 9.9%   | 153,818                           | 9.4%   |
| <b>Income taxes</b>  | 37    | (52,503)            | -3.4%  | (52,631)                          | -3.2%  |
| <b>Net income for the year from<br/>operations to be continued</b>         |       | 102,647             | 6.6%   | 101,187                           | 6.2%   |
| <b>Net income of minority interest from<br/>operations to be continued</b> | 32    | 177                 | 0.0%   | 1,779                             | 0.1%   |
| <b>Group net income for the period<br/>from operations to be continued</b> |       | 102,470             | 6.6%   | 99,408                            | 6.0%   |
| <b>Loss from discontinued operations</b>                                   |       | (2,307)             | -0.1%  | (602)                             | 0.0%   |
| <b>Group net income, total</b>   |       | 100,163             | 6.4%   | 98,806                            | 6.0%   |

The “Cheaney” business unit (owned by the Church's Group) was sold on August 7, 2009 therefore, pursuant to IFRS 5, has been classified as “Discontinued operations” in the income statement for the current year and in the previous one, which has been adjusted.

## Consolidated Statement of Cash Flows

| (amounts in thousands of Euro)  | January 31,<br>2010 | January 31,<br>2009<br>(adjusted) |
|---|---------------------|-----------------------------------|
| Profit (loss) before taxation from operations to be continued           | 155,150             | 153,818                           |
| Profit (loss) before taxation from discontinued operations              | (2,307)             | (602)                             |
| <b>Total profit (loss) before taxation</b>                              | <b>152,843</b>      | <b>153,216</b>                    |
| <b>Income statement adjustments:</b>                                    |                     |                                   |
| Depreciation and amortization from operations to be continued           | 93,804              | 79,911                            |
| Depreciation and amortization from discontinued operations              | 497                 | 170                               |
| Impairment of fixed assets  | 9,383               | 11,777                            |
| Financial (income) expenses   | 30,020              | 27,800                            |
| Other not monetary changes  | 4,757               | (463)                             |
| <b>Balance sheet changes</b>  |                     |                                   |
| Other non current assets and liabilities                                | 3,846               | (4,239)                           |
| Trade receivables, net  | 24,445              | 8,578                             |
| Inventories, net  | 15,048              | 41,795                            |
| Trade payables  | (33,519)            | (8,900)                           |
| Other current assets and liabilities                                    | 39,417              | (10,285)                          |
| <b>Cash flows generated by operating activities</b>                     | <b>340,541</b>      | <b>299,360</b>                    |
| Interests paid, net   | (21,208)            | (35,392)                          |
| Taxes paid, net   | (39,447)            | (98,056)                          |
| <b>Net cash flows generated by operating activities</b>                 | <b>279,886</b>      | <b>165,912</b>                    |
| <b>Investing activities</b>   |                     |                                   |
| Purchase of assets  | (132,791)           | (144,307)                         |
| Acquisition of investments  | (9,310)             | (7,788)                           |
| <b>Cash flow used by investing activities</b>                           | <b>(142,101)</b>    | <b>(152,095)</b>                  |
| <b>Financing activities</b>   |                     |                                   |
| Dividends paid to PRADA spa Shareholders                                | (47,750)            | -                                 |
| Dividends paid to other Shareholders                                    | (343)               | (1,262)                           |
| Repayment of short term portion of long term borrowings - third parties | (114,624)           | (117,532)                         |
| Proceeds from long term borrowings – third parties                      | 23,007              | 37,267                            |
| Change in short term borrowings – third parties                         | 38,547              | 94,731                            |
| Change in short term borrowings - parent company and related parties    | (23,960)            | (29,630)                          |
| <b>Cash flow used by financing activities</b>                           | <b>(125,123)</b>    | <b>(16,426)</b>                   |
| <b>Change in cash and cash equivalents net of bank overdraft</b>        | <b>12,662</b>       | <b>(2,609)</b>                    |
| Exchange differences  | (3,329)             | 7,327                             |
| Opening cash and cash equivalents, net of bank overdraft                | 59,862              | 55,144                            |
| <b>Closing cash and cash equivalents, net of bank overdraft</b>         | <b>69,195</b>       | <b>59,862</b>                     |
| Cash and cash equivalents   | 98,564              | 86,871                            |
| Bank overdraft  | (29,369)            | (27,009)                          |
| <b>Closing cash and cash equivalents, net of bank overdraft</b>         | <b>69,195</b>       | <b>59,862</b>                     |

## Statement of changes in Consolidated Shareholders' equity

| (amounts in thousands of Euro,<br>except for the number of shares) | Number of<br>shares | Share<br>capital | Translation<br>reserve | Other<br>reserves | Net result | Consolidated<br>net equity |
|--|---------------------|------------------|------------------------|-------------------|------------|----------------------------|
| <b>Balance as at February 1, 2008</b>                              | 250,000,000         | 250,000          | (47,772)               | 576,661           | 129,521    | 908,410                    |
| Appropriation of 2007 result                                       | -                   | -                | -                      | 129,521           | (129,521)  | -                          |
| Change in the consolidation scope                                  | -                   | -                | -                      | 91                | -          | 91                         |
| Acquisition cost of further shares of<br>controlled companies      | -                   | -                | -                      | (5,817)           | -          | (5,817)                    |
| Other movements  | -                   | -                | -                      | (14)              | -          | (14)                       |
| <b>Total comprehensive income for the<br/>year</b>                 | -                   | -                | 20,100                 | (18,469)          | 98,806     | 100,437                    |
| <b>Balance as at January 31, 2009</b>                              | 250,000,000         | 250,000          | (27,672)               | 681,973           | 98,806     | 1,003,107                  |
| Appropriation of 2008 result                                       | -                   | -                | -                      | 98,806            | (98,806)   | -                          |
| Other movements  | -                   | -                | -                      | (135)             | -          | (135)                      |
| Dividends  | -                   | -                | -                      | (47,750)          | -          | (47,750)                   |
| <b>Total comprehensive income for the<br/>year</b>                 | -                   | -                | (17,999)               | 10,517            | 100,163    | 92,681                     |
| <b>Balance as at January 31, 2010</b>                              | 250,000,000         | 250,000          | (45,671)               | 743,411           | 100,163    | 1,047,903                  |

## Statement of consolidated comprehensive income

| (amounts in thousands of Euro)   | January 31,<br>2010 | January 31,<br>2009 |
|--|---------------------|---------------------|
| <b>Group's net income for the period</b>                                   | 100,163             | 98,806              |
| <b>Minority interest's net income for the period</b>                       | 177                 | 1,779               |
| <b>Consolidated net income for the period</b>                              | 100,340             | 100,585             |
| Profits/(losses) recognized in cash flow hedge reserve                     | 11,332              | (18,743)            |
| Profits/(losses) recognized in actual gain/(losses) reserve                | (817)               | 274                 |
| Profits/(losses) recognized in translation reserve                         | (18,273)            | 20,799              |
| Profits/(losses) recognized in equity (Group + Minority Interests)         | (7,758)             | 2,330               |
| <b>Group Consolidated comprehensive income for the period</b>              | 92,681              | 100,437             |
| <b>Minority interests Consolidated comprehensive income for the period</b> | (100)               | 2,478               |
| <b>Consolidated comprehensive income</b>                                   | 92,581              | 102,915             |

The accounting policies and the following notes constitute an integral part of the Consolidated Financial Statements.

## Notes to the Consolidated Financial Statements



## 1. General Information

PRADA spa (the “Company”) and its subsidiaries (jointly the “Group”) are a world leader in the design, production and distribution of luxury handbags, leather goods, footwear, apparel, accessories, eyewear, fragrances and telephones.

Through its directly-operated–stores network (DOS) and a selected number of wholesalers the Group operates in all major international markets.

The Company is a joint-stock company, incorporated and domiciled in Italy, with registered office in via Fogazzaro 28, Milan, Italy. At the balance sheet date, 94.89% of the share capital was owned by PRADA Holding bv, a company domiciled in The Netherlands, and 5.11% by Intesa SanPaolo, a major banking group domiciled in Italy.

The ultimate Shareholders’ of PRADA Holding bv are Mr. Patrizio Bertelli and the Prada family.

The corporate operations that took place in 2009 are the followings:

- on February 26, 2009 the commercial subsidiary PRADA Bosphorus Deri Mamuller Limited Sirketi was set up to carry out retail activities in Turkey;
- on March 10, 2009 the remaining 49% of the stake in Luna Rossa Trademark sàrl (a Luxembourg company owner of the Luna Rossa trademark) was acquired from Telecom Group;
- on April 16, 2009 ended the liquidation of PRADA Switzerland sa;
- on May 5, 2009 PRADA spa acquired an Italian footwear manufacturing unit;
- on May 11, 2009 the commercial subsidiary Church Spain sl was set up to carry out retail activities in Spain;
- on August 7, 2009 the Cheaney business, active in the classical men shoes market, was sold to third party;
- on August 18, 2009 the commercial subsidiary Church Singapore pte ltd was set up to carry out the Church’s retail activities in Singapore;
- on November 1, 2009 Santacroce srl and Eurobracco srl have been merged in PRADA spa;
- on December 18, 2009 Luna Rossa Trademark sarl has been dissolved and the relevant activities have been transferred to its controlling company PRADA sa.

In terms of Art. 2497 et seq. of the Italian Civil Code, the Company is not subject to the management and control of any company or entity.

## 2. Basis of presentation

The PRADA Group’s Consolidated financial statements as of January 31, 2010, including “Consolidated Statement of Financial Position”, “Consolidated Income Statement”, “Consolidated Comprehensive Income Statement”, “Consolidated Statement of

Cash Flows“, “Statement of changes in consolidated Shareholder’s equity” and “Notes to the Consolidated Financial Statements” are prepared in compliance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standard Board (IASB).

The Group prepares the Consolidated financial statements on the basis of IFRS pursuant to art. 3 paragraph 2 of Legislative Decree n. 38 dated February 28, 2005.

The Group has prepared the Consolidated statement of financial position separately classifying current and non current assets and liabilities. All details needed for a more complete information are provided in the Notes.

The Consolidated income statement is classified by destination.

Cash flow information is reported in the Consolidated statement of cash flows which forms an integral part of consolidated financial information.

Furthermore, a reconciliation between the Company and the Group net result and Shareholders’ equity has been prepared .

Every item in the Consolidated statement of financial position, Consolidated income statement, Consolidated statement of cash flows and Statement of changes in consolidated Shareholder’s equity is detailed in the Notes to the Consolidated financial statements. The Notes are presented in a systematic way.

### 3. Accounting standards amendments

Amendments to IFRS/IAS effective from January 1, 2009 adopted by the Group

#### IAS 1 Revised – Presentation of Financial Statements

The revised version of IAS 1 does not permit the presentation of components of comprehensive income (that is “non-owner changes in equity”) in the statement of changes in equity, requiring these to be presented separately from owner changes in equity. Under the revised standard, all non-owner changes in equity are required to be presented in one statement showing performance for the period (a statement of comprehensive income) or in two statements (an income statement and a statement of comprehensive income). These changes are also required to be shown separately in the Statement of changes in equity. The Group has adopted the revised standard retrospectively from 1 February 2009, electing to present all the non-owner transactions in two statements: Consolidated income statement and the Consolidated Statement of comprehensive income. The Group has consequently amended the presentation of the Statement of changes in the Shareholders’ equity. In addition, as part of its 2008 annual improvements project, the IASB published an amendment to IAS 1 (Revised) which requires an entity to classify hedging derivative financial instruments between current and non-current assets and liabilities in the Statement of financial position. The Group has consequently amended the Statement of Financial position also for the previous year.

## Amendment to IFRS 7 – Improving Disclosures about Financial Instruments

The amendment was issued in order to improve the disclosure requirements for fair value measurements and reinforce existing principles for disclosures concerning the liquidity risk associated with financial instruments. In particular, the amendment requires disclosures to be made on the basis of a hierarchy of the inputs used in valuation techniques to measure fair value. The adoption of the amendment only affected the disclosures in the notes and had no effect on the measurement of items in the financial statements.

## Amendments and interpretations to IAS/IFRS effective from January 1, 2009 but not applicable to the Group.

- Improvement IAS 16 “Property, plant and equipment”
- Improvement IAS 18 “Revenue”
- Improvement IAS 19 “Employee benefits”
- Improvement IAS 20 “Government grants and disclosure of government assistance”
- Amendment to IAS 23 “Borrowing costs”
- Improvement IAS 28 “Investments in associates”
- Improvement IAS 29 “Financial reporting in hyperinflationary economies”
- Improvement IAS 31 “Interests in joint-venture”
- Improvement IAS 36 “Impairment of assets”
- Improvement IAS 38 “Intangible assets”
- Improvement IAS 39 “Financial instruments: recognition and measurement”
- Improvement IAS 40 “Investment property”
- Emendament to IAS 32 “Financial instruments: discosures”
- IFRIC 13 “Customer loyalty programmes”
- IFRIC 15 “Agreement for the construction of real estate”
- IFRIC 16 “Hedges for the net investment in a foreign operation”
- Amendment to IFRS 2 “Share based payment”

## Amendments and interpretations to IAS/IFRS early adopted by the Group

### IFRS 8 – Operating segments

Effective from January 1, 2009 IFRS 8 replaces IAS 14 “Operating segments” requiring that detailed information must be provided for each “operating segment” that makes up the business. An operating segment is intended as a business division whose operating results are regularly reviewed by top management so that they can make decisions about the resources to be allocated to the segment and assess its performance. PRADA Group early adopted this standard starting from the financial statements as of January 31, 2008.

## Amendment to IFRS 3 – Business combinations and to IAS 27 – Consolidate and separate financial statements

On January 10, 2008 the IASB issued a revised version of IFRS 3 – Business Combinations and an amended version of IAS 27 – Consolidated and Separate Financial Statements. The main change is the elimination of the obligation to measure every asset and liability at fair value at each stage in a step acquisition of subsidiaries. In these cases Goodwill is only to be measured on acquiring control as the difference, at acquisition date, between the value of any investment in the business held before the acquisition, the consideration transferred and the net assets acquired. Moreover, for a business combination in which the acquirer achieves control without purchasing all of the acquiree, the remaining (non-controlling) equity interests are measured either at fair value or by using the method already provided previously in IFRS 3. The revised IFRS 3 also requires acquisition-related costs to be recognised as expenses and the acquirer to recognise the obligation to make an additional payment as part of the business combination (contingent consideration). In the amended version of IAS 27, the IASB has added a requirement specifying that changes in a parent's interest in a subsidiary that do not result in the loss of control, as well as of additional shares in companies already controlled, must be accounted for as equity transactions and recognised within equity. Moreover, the amendment to IAS 27 requires losses pertaining to non-controlling interests to be allocated to non-controlling interest equity, even if this results in the non-controlling interest having a deficit balance. Finally, when a parent loses control of a subsidiary, but retains an ownership interest, it must initially measure any retained investment at fair value and recognize any gain or losses, following to the loss of control, to income statement. The Group decided to early adopt the new version of IFRS 3 and IAS 27 starting from the Consolidated Financial Statements as of January 31, 2009.

### 4. Consolidation area

The consolidated financial information comprises the accounts of the PRADA spa and the Italian and foreign companies over which the Company directly or indirectly exercises control through the power to govern their financial and operating policies so as to obtain benefits from their activities.

The companies in which the Group has more than 50% of the voting rights, or that are controlled by the Group in another way, are consolidated on a line by line basis as from the date the Group acquired control and are no longer consolidated from the date control ceases.

Joint-ventures and associated companies are consolidated using the equity method. Associated companies are those in which the Group has a significant influence, but does not exercise effective control. Influence is considered significant when the Group owns between 20% to 50% of the company's share capital or when significant influence can be exercised through existing agreements.

Investments in other companies are those in which the Group has less than 20% of the share capital. These are valued at cost.

The list of the companies included in the consolidated financial statements is provided in Note 41.

## 5. Basis of consolidation

The main consolidation criteria applied when preparing the consolidated financial statements for the years ended January 31, 2010 and January 31, 2009 in accordance with IFRS, are as follows:

- the financial statements of PRADA spa are prepared under IFRS and those of its subsidiaries are adjusted, when necessary, to comply with IFRS and with the standards applied throughout the Group. The financial statements used to prepare the consolidated financial information are those closed at the reporting date;
- assets and liabilities, costs and revenues of companies consolidated on a line-by-line basis are fully included in the consolidated financial statements irrespective of the percentage held. The book value of equity investments, directly or indirectly owned by the holding company, is eliminated against the corresponding portion of Shareholders' equity of the companies in which the interest is held.
- for companies consolidated on a line-by-line basis that are not 100% owned by the Group, the share of net equity and results for the year of minority interests are separately disclosed as "Minority interests" in the consolidated statement of financial position and consolidated income statement. When the net equity pertaining to minority interests is negative, it is shown under other receivables where the minority shareholder has made a binding agreement to cover the losses;
- the difference between the acquisition cost of investments in subsidiaries acquired after January 1, 2004 and the corresponding share of Shareholders' equity at the date of acquisition is allocated, if positive, to assets, liabilities and contingent liabilities based on their fair value at the date of acquisition. Any residual positive amount is accounted for as goodwill while any negative amount is charged to the income statement immediately. The positive difference between the acquisition cost of an additional stake in a controlled company and the value of the interest acquired is directly recognized in equity;
- at the date of the first time application, goodwill was stated at deemed cost less impairment losses if any. Deemed cost is calculated based on the difference between the amount paid for the investment and the relevant net equity. Goodwill arising from various acquisitions is not amortized but tested annually for impairment. Any impairment in the value of goodwill is charged to the income statement;
- profits and losses, assets and liabilities of joint-ventures and associated undertakings are accounted for using the equity method. According to this method, investments in joint-ventures and associated undertakings are recorded in the statement of financial position at cost and adjusted to account for any changes in the companies' net equity post acquisition as well

as any impairment. Losses exceeding the Group's interest are recorded only if the Group has undertaken an obligation to cover them. The excess of the acquisition cost of the investment over the Group's interest in the net fair value of identifiable assets and liabilities acquired and contingent liabilities is recorded as goodwill. Goodwill is included in the book value of the investment and is tested for impairment. If the cost is lower than the Group's interest in the fair value of identifiable assets, liabilities and contingent liabilities, the difference is recorded in the income statement for the year of acquisition;

- during the consolidation process, receivables and payables, costs and revenues arising from inter-company transactions are fully eliminated. Any unrealized gains or losses generated by transactions between the Group's consolidated companies and included in inventories and fixed assets at the reporting date are also eliminated. Unrealized losses are eliminated unless the transaction provides evidence of an impairment of the asset transferred. In this case, the transferred asset is impaired;
- dividends paid by consolidated companies are also eliminated from the income statement and added to prior year retained earnings if, and to the extent that, they have been drawn from the latter;
- the financial statements of each foreign entity are prepared in their respective local currency. The statement of financial position is translated into Euro using the year-end exchange rate, whereas the income statement is translated using the average exchange rate for the year. Translation differences arising on conversion of the statement of financial position, using the exchange rate at the start of the period and the exchange rate at the end of the period and translation differences arising on conversion of the income statement using the average rate of the period and the rate at the end of the period are recorded as a translation reserve in the consolidated Shareholder's equity. The translation reserve in consolidated Shareholder's equity represents translation differences recorded as from first time application on January 1, 2004;
- the reporting currency used to prepare the consolidated financial statements is the Euro. All amounts are stated in thousands of Euro unless otherwise stated.

## 6. Main accounting policies

### Cash and cash equivalents

Cash and cash equivalents are carried in the statement of financial position at nominal value. Cash equivalents include all highly liquid investments with an original maturity of three months or less.

For the purposes of the cash flow statement only, cash and cash equivalents comprise cash on hand, bank accounts, deposit accounts and bank overdrafts. In the statement of financial position, bank overdrafts and current portions of payables to banks for medium and long-term loans are included in "Bank overdrafts and short-term loans".

### Trade account receivables and payables

Trade account receivables are carried at nominal value less an estimate made for doubtful receivables based on a review of all outstanding amounts at year-end. Bad debts are written off when identified. Trade account payables are recorded at their nominal values. Transactions denominated in foreign currencies are recorded at the exchange rate as at the date of the transaction. At the end of the period, the transactions denominated in foreign currencies are translated using the exchange rate as at the end of the period. Gains and losses arising from the translation are reflected in the income statement. The transfer of a financial asset to third parties implies its derecognition only if all risks and rewards connected with the financial asset are substantially transferred. Risks and rewards are considered transferred when the Group is no longer significantly exposed to the variability in the present value of future net cash flows associated with the asset.

### Inventories

Raw materials, work in progress and finished products are recorded at the lower of acquisition cost, production cost and net realizable value. Cost comprises direct production costs and those overheads that have been incurred in bringing the inventories to their present location and condition. Acquisition or production cost is determined on a weighted average basis. Provisions, to directly adjust the value of the inventory, are made for slow moving and obsolete inventories as well as if the estimated selling prices are lower than cost.

### Assets held for sale

A non-current asset is classified as held for sale if its book value is mainly recovered through sale instead of through its continued usage. Assets held for sale are valued at the lower of their net book value and their fair value less any disposal costs.

### Property, plant and equipment

Property, plant and equipment are recorded at acquisition cost or manufacturing cost, including any charges directly attributable, and shown net of accumulated depreciation calculated on the basis of the useful lives of the assets and any impairment losses. Interest costs on borrowings to finance directly acquisition or construction are capitalized to increase the value of the asset. All other borrowing costs are charged to the income statement.

Ordinary maintenance expenses are charged in full to the income statement of the year, when they are incurred.

Extraordinary maintenance expenses are capitalized if they increase the value or useful life of the related asset.

All costs incurred during the period between the renovation starting date and the opening date are capitalized as "Leasehold improvements" as they are deemed necessary to bring the related assets to their working condition in a manner intended by management. The relevant construction or renovation period ranges from six to eighteen months depending on the type of store/work.

The costs included in leasehold improvements relate to assets not owned by the Group companies.

Depreciation methods, useful lives and net book values are reviewed annually.

The depreciation rates representing the useful lives are listed below:

| Fixed asset category           | Depreciation rate            |
|--------------------------------|------------------------------|
| Buildings                      | 3% - 4%                      |
| Plant and production equipment | 10% - 20%                    |
| Leasehold improvements         | Shorter of lease term or 10% |
| Furniture and fittings         | 10% - 20%                    |
| Other Equipments               | 6% - 33%                     |

When assets are disposed of, their cost and accumulated depreciation are eliminated from the financial statements and any gains or losses are recognized in the income statement.

The values of land and buildings are separated and buildings only are depreciated.

Annually and whenever there is an indication of impairment, an impairment test is applied to calculate the recoverable amount of the asset. This calculation is determined by comparing the carrying value of the asset with the recoverable value (i.e. the higher of fair value less selling costs and value in use).

Fair value is determined based on the best information available to reflect the amount that the Group could obtain, at the date of the period end, by disposing of the asset.

The value in use is an estimate of the present value of future cash flows expected to derive from the asset tested for impairment.

Impairment losses are immediately recognized in the income statement.

At every period-end, the Group will assess whether there is any indication that an impairment loss recognized in prior periods may no longer apply or may have decreased. If any such indication exists, the Group will estimate the recoverable amount of that asset. The recoverable value of the asset shall not exceed the carrying amount that would have been determined if no impairment loss had been recognized for the asset in prior years.

Reversal of an impairment loss for an asset will be recorded in the income statement.

### Intangible assets

Only identifiable assets, controlled by the company and producing future economic benefits are included among intangible assets.

Intangible assets include trademarks, licenses, store lease acquisition costs, software, development costs and goodwill.

Trademarks are recorded at cost or at the value attributed upon acquisition and include the cost of trademark registration in the various countries in which the Group operates.

The Directors estimate a useful life of 40 years for trademarks. This assumes there are no risks or limitations on control over their use. Every trademark is tested for impairment if indicators of impairment emerge.

The useful life of trademark registration costs is estimated to be 10 years.

Software refers to Information Technology projects and includes all internal and external costs incurred to put the asset in use. IT projects include costs for the acquisition of licenses as well as costs incurred for their development and installation. Software is capitalized on condition that it is identifiable, reliably measurable and if it is probable that the asset will generate future economic benefits.

Store lease acquisition costs represent expenditures made to enter into or take over retail store lease agreements. These costs are capitalized and amortized over the shorter period of the lease term or 10 years.

Development costs include expenses incurred to strengthen the brand image through the implementation of highly technological retail projects such as the “In-Store Technology” or through projects aimed to develop the store “concept”. The relevant useful life is estimated on a reasonable Directors’ appreciation basis, and it is included between three and ten years.

Intangible assets with a determinate useful life are amortized on a straight-line basis at the following rates:

| <b>Intangible assets categories</b>  | <b>Amortization rate</b>            |
|--------------------------------------|-------------------------------------|
| <b>Trademarks</b>                    | <b>2.5% - 10%</b>                   |
| <b>Store lease acquisition costs</b> | <b>Shorter of lease term or 10%</b> |
| <b>Software</b>                      | <b>10% - 33%</b>                    |
| <b>Other intangible assets</b>       | <b>10% - 33%</b>                    |

All business combinations included within the scope of IFRS 3 are recorded using the acquisition method according to which identifiable assets, liabilities and potential liabilities of the acquired business are measured at their acquisition-date fair value.

The difference between the cost of the business combination and the interest acquired in the net fair value of identifiable assets acquired and liabilities assumed is recorded as goodwill. If additional stakes in subsidiaries already controlled are acquired, the positive difference between the acquisition cost and the value of the interest acquired is recognized in equity.

Goodwill, as an asset that produces future economic benefits but not individually identified and separately measured, is initially recognized at cost.

Goodwill is not amortized, but tested for impairment every year to check if its value has been impaired. If specific events or altered circumstances indicate the possibility that goodwill has been impaired, the impairment test is performed more frequently. If goodwill is initially recorded during the current year, the impairment test is performed before the end of the year.

For impairment test purposes, goodwill acquired in a business combination shall, from the acquisition date, be allocated to each of the acquirer's cash generating units that are expected to benefit from the synergies of the combination. Cash Generating Units are determined based on the organizational structure and represent homogeneous groups of assets that generate independent cash inflows from continuing use of the relevant assets. The PRADA Group's Cash Generating Units include trademarks, sales channels and geographical areas.

The cash generating units to which goodwill has been allocated shall be tested for impairment, annually and, whenever there is an indication of impairment the carrying value of the units are compared with their recoverable amount.

Recoverable value is the higher of the fair value less selling costs and the value in use, as calculated based on an estimate of the future cash flows expected to derive from the Cash Generating Units tested for impairment. Cash flow projections are based on budget, forecast and long-term business plans (generally five years) approved by the management of the relevant business units.

Whenever the recoverable value of the cash generating unit is lower than its carrying value, an impairment loss is recorded.

An impairment loss recorded for goodwill is never reversed in the following years.

### Investments

Investments in associated undertakings and joint-ventures – companies in which the Group generally holds between 20% and 50% of the voting rights or on which the Group has significant influence – are accounted for using the equity method.

Under the equity method of accounting, investments are initially recognized at cost.

The carrying amount is later increased or decreased to reflect the parent company's share of the profit or loss of the investee after the date of acquisition.

Any goodwill included in the investment value is annually tested for impairment.

The parent company's share of the profit or loss of the investee is recorded in its income statement.

Dividends received from the investee company reduce the carrying amount of the investment.

The parent company's share in an associated undertaking's profits and losses resulting from inter-company transactions is eliminated.

The reporting date of associates is the same as the parent company's.

If a subsidiary or associated undertaking uses accounting policies other than IFRS, adjustments are made to bring its accounting policies into line with those of the parent company.

If the parent's share of the losses made by an associated undertaking or joint-venture exceeds the carrying amount of the

investment in the associate or joint-venture, the parent company will recognize a liability for additional losses only to the extent that it has incurred legal or constructive obligations on behalf of the associate undertaking or joint-venture.

#### Other investments and marketable securities

Investments that are acquired principally for the purpose of generating a profit from short-term fluctuations in price are classified as held for trading. They are included in current assets and stated at fair value through profit and loss.

Investments intended to be held for an indefinite period of time that may be sold depending on liquidity requirements, are classified as available-for-sale and stated at fair value through Shareholders' equity. These assets are included in non-current assets unless the Directors intend to hold them for less than twelve months from the reporting date. In such case they are included in current assets.

All purchases and sales of investments are recognized on the trade date (i.e. the date that the Group commits to purchase or sell the asset). Purchase cost includes all transaction costs. Realized and unrealized gains and losses arising from changes in the fair value of trading investments are included in the income statement, while those regarding investments available-for-sale are included in the Shareholders' equity in the period in which they arise.

#### Deferred tax assets

Deferred tax assets are amounts of income taxes recoverable in future periods in relation to deductible timing differences or carryforward of unused tax losses.

Deductible timing differences are differences between the carrying amount of an asset or liability in the statement of financial position and its tax value which, in determining taxable income for future years, will result in deductible amounts when the carrying amount of the asset or liability is realized or settled.

Deferred tax assets are recognized for all deductible timing differences, tax losses carried-forward and unused tax credits only to the extent that is probable that taxable profit will be available in future years against which the deductible timing differences can be used. Recoverability is reviewed at every year-end. Deferred tax assets are measured at the tax rates which are expected to apply to the period when the asset is realized based on tax rates (and tax laws) in force at the reporting date.

Deferred tax assets are not discounted.

Deferred tax assets are recognized through the income statement unless the tax amount is generated from a transaction or an event directly recognized in equity or from a business combination.

Taxation for deferred tax assets relating to items credited or debited directly to Shareholders' equity is also credited or debited directly to Shareholders' equity.

### Derivative financial instruments

Derivative financial instruments that hedge interest rate risk and exchange rate risk exposure are recorded based on hedge accounting rules.

This accounting treatment is used for derivative financial instruments qualified as cash flow hedges. A cash flow hedge is a hedge of the exposure to changes in future cash flows that are attributable to a particular risk associated with a recognized asset or liability or a highly probable forecast transaction and which could affect profit or loss. In this case, the qualified portion of the gain or loss on the hedging instrument is recognized in Shareholders' equity.

Accumulated gains or losses are reversed from Shareholders' equity and recorded in the income statement in the period the relevant hedge operation affects the income statement.

Any gain or loss on a hedging instrument (or portion thereof) which is no longer effective as cash flow hedge is immediately recognized in the income statement. If a hedging instrument has expired, but the hedged transaction has not occurred yet, any gain or loss recognized in Shareholders' equity is recognized in the income statement when the transaction takes place.

If the hedge transaction is no longer expected to take place, any related cumulative gain or loss outstanding in the equity will be recognized in the income statement.

### Obligations under finance leases

Fixed assets acquired under finance leases are recorded at the lower of the market value and the current value of future payments due on the basis of the lease agreement on the date of the transaction and are depreciated based on their useful life.

Short-term portions of obligations related to discounted future lease payments are recorded among current liabilities under "Obligations under finance leases", while medium and long-term portions are recorded among non-current liabilities under "Obligations under finance leases".

### Non-current financial liabilities

Non-current financial liabilities include payables to banks for medium and long term loans. Bank debt includes principal amounts, interest and additional arrangement costs accrued and due at the balance sheet date even when they are charged at a later date.

Non-current financial liabilities are initially recorded at fair value on the transaction date less transaction costs which are directly attributable to the acquisition.

After initial recognition, non-current financial liabilities are valued at amortized amount i.e. at the initial amount less principal repayments plus or minus the cumulative amortization (using the effective interest method) of any difference between that initial

amount and maturity amount.

### Post-employment benefits

Post-employment benefits mainly consist of Italian Staff Leaving Indemnities (hereinafter TFR) which are qualified as defined-benefit plans.

For defined benefit plans, the amount recognized in the statement of financial position, is the present value, estimated by applying actuarial methods, of the expected future payments required to settle the obligation resulting from employee service in the current and past periods. The actuarial valuation is carried out by an independent actuary using the Projected Unit Credit Method. This method considers each period of service provided by the employee as an additional unit right and measures the actuarial liability on the basis of the only matured seniority at the evaluation date. This actuarial liability is then re-measured taking into account the relationship between the service years provided by the employee at the evaluation date and the maturity cumulated at the expected date of settlement of the benefit. Moreover this method includes, within its assumptions, future salary increases whenever due to an employee (such as inflation rates, careers and new agreements) until the estimated termination date of the employment relationship.

The cost of defined-benefit plans, accruing during the year and recorded in the income statement under labor costs, is equal to the discounted average amount of employee entitlements for the current period service, plus the interest cost on the present value of the Group's obligation at the beginning of the year. The interest cost is calculated adopting the previous year discount rate of future outflows used to estimate the liability at the reporting date.

Actuarial gains and losses are recognized directly in equity, net of deferred tax.

Other long-term employee benefits are recorded among non-current liabilities and their value corresponds to the present value of the defined benefit obligation at the reporting date, adjusted according to the relevant agreement's period. The valuation of Other long-term benefits too is carried out using the Projected Unit Credit Method.

### Provisions

Provisions for risks and charges cover costs of specific nature, of certain or probable existence, whose amount or due date was uncertain at year-end.

Provisions are only accrued when the Group has a legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made based on available information.

Where the Group expects reimbursement of a charge that has been provided for (e.g. under an insurance policy) the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain.

## Deferred tax liabilities

Deferred tax liabilities are amounts of income taxes due in future periods in respect of taxable timing differences.

Taxable timing differences are differences between the carrying amount of an asset or liability in the statement of financial position and its tax base which, in determining the taxable income for future years, will result in taxable amounts when the carrying amount of the asset or liability is recovered or settled.

Deferred tax liabilities are recognized for all taxable timing differences except when liability is generated by:

- the initial recognition of goodwill, or
- the initial recognition of an asset or liability in transactions other than business combinations and not affecting the accounting result or the tax result at transaction date.

Deferred tax liabilities are measured at the tax rates which are expected to apply to the period when the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the balance sheet date.

Deferred tax liabilities are not discounted.

Deferred tax liabilities are recognized in the income statement unless the tax amount is generated from a transaction or an event directly recognized in equity or from a business combination.

Taxation for deferred tax liabilities relating to items credited or debited directly to Shareholders' equity is also credited or debited directly to Shareholders' equity.

The provision for deferred taxes is offset against deferred tax assets only when the two items refer to the same tax and to the same period.

## Revenue recognition

Revenues from sales of products are recognized in the income statement when:

- risks and rewards of ownership are transferred to the purchaser;
- the value of revenues can be reliably determined;
- the company's control over the goods sold has ceased;
- economic benefits generated by the transaction will probably flow to the Company;
- the costs pertaining to the transaction can be reliably determined.

Royalties are accounted for based on sales made by the licensees and the terms of the contract. Cash discounts are recognized as financial charges.

Costs are recorded on an accrual basis. In particular, a cost is immediately recognized in the income statement when:

- an expense does not generate any future economic benefit;
- future economic benefits do not qualify or cease to qualify as assets for recognition in the statement of financial position;
- a liability is incurred and no asset has been recorded.

### Operating leases

Operating leases are recorded in the income statement on a straight-line basis for the whole lease term.

When calculating the lease term, renewal periods are also considered if provided for by the agreement and the amount due is known or can be estimated.

### Store opening costs

Costs incurred during the pre-opening period of new or refurbished retail stores are charged to the income statement when incurred, except for those capitalized as leasehold improvements. Upon closure of a store, the net book value of the investment in leasehold improvements, net of the expected recoverable amount, is charged to the income statement.

### Financial charges

Financial charges include interests on bank overdrafts, on short and long term loans, financial charges on financial leases and securitization contracts, amortization of initial costs of loan operations, changes in fair value of derivatives – for the portion that can be recognized to the income statement – and annual interests maturing on the present value of post-employment benefits.

### Income taxes

The provision for income taxes is determined based on a realistic estimate of the tax charge of each consolidated entity, in accordance with the tax rates and tax laws in force or substantially approved in each country at year-end.

Current taxes are recorded in the income statement as an expense. This is except for taxes deriving from transactions or events directly recognized through Shareholders' equity which are directly charged to equity.

### Earnings per share

Basic earnings per share are calculated by dividing Group net profit by the weighted average number of ordinary shares.

### Changes in accounting policies, errors and changes in accounting estimates

The accounting policies adopted are the same as in prior years unless a change is required by an accounting standard or if the change gives more reliable and more relevant information on the effects of operations on the entity's balance sheet, income statement or cash flow.

Changes in accounting policy are applied retrospectively, adjusting the opening balance of each affected component of equity for the earliest prior period presented. Other comparative amounts, disclosed for each prior period presented, are also adjusted as if the new accounting policy had always been applied. A prospective approach is applied only when it is not possible to restate the comparative information.

The adoption of a new or amended accounting standard is implemented in compliance with the requirements of the standard itself. If the new standard does not include specific transition provisions, the change of accounting policy is applied retrospectively or, if this is not feasible, prospectively.

In the case of material errors, the same approach adopted for changes in accounting standards described in the previous paragraph shall be followed. Non material errors are recognized in the income statement in the period in which the error is identified.

The effect of changes in accounting estimates are prospectively recorded in the income statement for the year the change takes place if it is the only year affected. It is also reflected in later years if they are also affected by the change.

### Financial risk management

The Group's international activities expose it to a variety of financial risks including the risk of exchange rate and interest rate fluctuation. The Group's overall risk management policy takes account of the volatility of financial markets and seeks to minimize uncertainty regarding cash flow and the resulting potential adverse effects on results of the Group.

The Group enters into hedging contracts to manage risks arising from exposure to the exchange rate and interest rate risks.

Financial instruments are accounted for based on hedge accounting rules. At the inception of the hedge contract, the Group formally documents the hedging relationship assuming that hedging is effective during the different accounting periods it is designated for.

### Exchange rate risk

The Group's international sales activities and its worldwide structure expose it to an exchange rate risk due to fluctuations in the exchange rate of the Euro against the US Dollar, Hong Kong Dollar, British Pound, Swiss Franc, Japanese Yen and, to a lesser extent, against other currencies. The Corporate Finance Department is responsible for arranging foreign currency hedges by entering into derivative contracts (forward sale and purchase, options) with third parties.

In accordance with IAS 39, these hedging contracts are classed as cash flow hedges. The fair value of the hedging contracts qualified as cash flow hedges is recorded under Shareholders' equity net of the tax effect

### Interest rate risk

Debt taken on by the Group exposes it to the interest rate risk. The Group Treasury Department hedges this risk by arranging Interest Rate Swap and Collar agreements.

In accordance with IAS 39, these hedging contracts are qualified as cash flow hedges. The fair value of the hedging contracts qualified as cash flow hedges is recorded under Shareholders' equity net of the tax effect.

## Use of estimates

The process of preparing these consolidated financial statements in compliance with IAS/IFRS requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues and expenses and when valuing contingent assets and liabilities.

Such assumptions relate primarily to unsettled transactions and events as at the year-end. Accordingly, upon settlement, the actual results may differ from the estimated amounts. Estimates and assumptions are periodically reviewed and the effects of any differences are immediately charged to the income statement.

Estimates are used for impairment tests, in determining provisions, allowance for doubtful accounts, allowance for obsolete and slow moving inventories, derivatives, post-employment benefits and in calculating taxes.

## 7. Significant acquisitions and disinvestments

### Luna Rossa Trademark sàrl acquisition

On March 10, 2009 the subsidiary PRADA sa acquired the remaining 49% stake in Luna Rossa Trademark sàrl, a joint-venture with Telecom Italia spa, incorporated in 2005 for the management of the homonymous trademark during the 2007 America's Cup. The acquired interest basically consists in the Luna Rossa trademark and the price paid, equal to Euro 9.3 million, expresses the fair value of the acquisition asset. In December 2009 Luna Rossa Trademark has been liquidated and its assets and liabilities have been transferred to PRADA sa.

### Cheaney business disposal

In August 2009, the Group disposed of a footwear manufacturing unit – part of the Church's Group - operating in Great Britain. In compliance with IFRS 5 the relevant costs and revenues were shown on a separate line of the consolidated income statement closed as at January 31, 2010, as well as in the income statement as at January 31, 2009, which was accordingly adjusted.

Costs and revenues from discontinued operations as at January 31, 2010 and January 31, 2009, are below detailed by functional area.

| (amounts in thousands of Euro)                      | January 31,<br>2010 | January 31,<br>2009 |
|---|---------------------|---------------------|
| Net revenues  | 1,712               | 4,594               |
| Cost of goods sold                                  | (1,940)             | (4,516)             |
| Operating expenses                                  | (161)               | (673)               |
| Adjustment to fair value                            | (1,917)             | -                   |
| <b>EBIT</b>   | <b>(2,306)</b>      | <b>(595)</b>        |
| Interest and other financial income (expenses), net | (1)                 | (7)                 |
| <b>Net result from discontinued operations</b>      | <b>(2,307)</b>      | <b>(602)</b>        |

## 8. Segment information

Starting from 2007, the PRADA Group took up the option of adopting IFRS 8, which has replaced IAS 14.

IFRS 8 requires that detailed information be provided for each “operating segment” that makes up the business. An operating segment is intended as a business division whose operating results are regularly reviewed by top management so that they can make decisions about the resources to be allocated to the segment and assess its performance.

The Group’s matrix organization structure, based on which responsibilities are assigned cross-functionally among brands, products, channels, geographic areas, together with the complementarity of production processes of the various brands and to the many relationships among the different business segments, does not allow the identification of operating segments in line with IFRS 8. For this reason a single operating segment has been identified.

Nevertheless, in order to provide a better understanding of the effects of the business activities undertaken and the economic context in which the PRADA Group operates over the financial statements, information about the operating results of the various brands is provided in addition to that regarding net sales by trademark, geographical area, product and channel.

Comparative figures for the periods ended January 31, 2010 and January 31, 2009 are shown below:

### Net sales analysis

| (amounts in thousands of Euro)      | January 31,<br>2010 |               | January 31,<br>2009 |               | Inc./Dec.<br>% |
|-------------------------------------|---------------------|---------------|---------------------|---------------|----------------|
|                                     | (adjusted)          |               |                     |               |                |
| <b>Net sales by geographic area</b> |                     |               |                     |               |                |
| <b>Italy</b>                        | 330,005             | 21.6%         | 385,198             | 24.0%         | -14.3%         |
| <b>Europe</b>                       | 372,992             | 24.4%         | 436,332             | 27.2%         | -14.5%         |
| <b>North America</b>                | 227,783             | 14.9%         | 290,041             | 18.1%         | -21.5%         |
| <b>Asia Pacific</b>                 | 396,123             | 25.9%         | 282,670             | 17.6%         | 40.1%          |
| <b>Japan</b>                        | 189,447             | 12.4%         | 186,828             | 11.6%         | 1.4%           |
| <b>Other countries</b>              | 14,227              | 0.8%          | 23,079              | 1.5%          | -38.4%         |
| <b>Total</b>                        | <b>1,530,577</b>    | <b>100.0%</b> | <b>1,604,148</b>    | <b>100.0%</b> | <b>-4.6%</b>   |
| <b>Net sales by trademark</b>       |                     |               |                     |               |                |
| <b>Prada</b>                        | 1,209,465           | 79.0%         | 1,265,637           | 78.9%         | -4.4%          |
| <b>Miu Miu</b>                      | 252,304             | 16.5%         | 239,480             | 14.9%         | 5.4%           |
| <b>Church's</b>                     | 43,604              | 2.8%          | 49,851              | 3.1%          | -12.5%         |
| <b>Car shoe</b>                     | 18,461              | 1.2%          | 34,340              | 2.1%          | -46.2%         |
| <b>Other</b>                        | 6,743               | 0.5%          | 14,840              | 1.0%          | -54.6%         |
| <b>Total</b>                        | <b>1,530,577</b>    | <b>100.0%</b> | <b>1,604,148</b>    | <b>100.0%</b> | <b>-4.6%</b>   |
| <b>Net sales by product line</b>    |                     |               |                     |               |                |
| <b>Clothing</b>                     | 396,399             | 25.9%         | 470,846             | 29.4%         | -15.8%         |
| <b>Leather goods</b>                | 711,642             | 46.5%         | 634,107             | 39.5%         | 12.2%          |
| <b>Footwear</b>                     | 410,493             | 26.8%         | 488,368             | 30.4%         | -15.9%         |
| <b>Other</b>                        | 12,043              | 0.8%          | 10,827              | 0.7%          | 11.2%          |
| <b>Total</b>                        | <b>1,530,577</b>    | <b>100.0%</b> | <b>1,604,148</b>    | <b>100.0%</b> | <b>-4.6%</b>   |

| (amounts in thousands of Euro)                         | January 31,<br>2010 |               | January 31,<br>2009 |               | Inc./Dec.<br>% |
|--|---------------------|---------------|---------------------|---------------|----------------|
|  | (adjusted)          |               |                     |               |                |
| <b>Net sales by distribution network</b>               |                     |               |                     |               |                |
| DOS (outlets included)                                 | 991,493             | 64.8%         | 871,266             | 54.3%         | 13.8%          |
| Independent clients, franchises<br>and related parties | 539,084             | 35.2%         | 732,882             | 45.7%         | -26.4%         |
| <b>Total</b>   | <b>1,530,577</b>    | <b>100.0%</b> | <b>1,604,148</b>    | <b>100.0%</b> | <b>-4.6%</b>   |
| <b>Net sales</b>                                       | <b>1,530,577</b>    | <b>98.0%</b>  | <b>1,604,148</b>    | <b>97.6%</b>  | <b>-4.6%</b>   |
| <b>Royalties</b>                                       | <b>30,661</b>       | <b>2.0%</b>   | <b>39,481</b>       | <b>2.4%</b>   | <b>-22.3%</b>  |
| <b>Total revenues</b>                                  | <b>1,561,238</b>    | <b>100.0%</b> | <b>1,643,629</b>    | <b>100.0%</b> | <b>-5.0%</b>   |

## Prada brand

| (amounts in thousands of Euro)                         | January 31,<br>2010 |               | January 31,<br>2009 |               | Inc./Dec.<br>% |
|--|---------------------|---------------|---------------------|---------------|----------------|
| <b>Net sales by geographic area</b>                    |                     |               |                     |               |                |
| Italy  | 248,993             | 20.6%         | 286,787             | 22.7%         | -13.2%         |
| Europe   | 284,285             | 23.5%         | 331,205             | 26.2%         | -14.2%         |
| North America  | 203,267             | 16.8%         | 254,523             | 20.1%         | -20.1%         |
| Asia Pacific   | 326,939             | 27.0%         | 234,206             | 18.5%         | 39.6%          |
| Japan  | 135,176             | 11.2%         | 140,642             | 11.1%         | -3.9%          |
| Other countries  | 10,805              | 0.9%          | 18,274              | 1.4%          | -40.9%         |
| <b>Total</b>   | <b>1,209,465</b>    | <b>100.0%</b> | <b>1,265,637</b>    | <b>100.0%</b> | <b>-4.4%</b>   |
| <b>Net sales by product line</b>                       |                     |               |                     |               |                |
| Clothing   | 347,658             | 28.7%         | 410,038             | 32.4%         | -15.2%         |
| Leather goods  | 553,665             | 45.8%         | 498,608             | 39.4%         | 11.0%          |
| Footwear   | 297,139             | 24.6%         | 346,805             | 27.4%         | -14.3%         |
| Other  | 11,003              | 0.9%          | 10,186              | 0.8%          | 8.0%           |
| <b>Total</b>   | <b>1,209,465</b>    | <b>100.0%</b> | <b>1,265,637</b>    | <b>100.0%</b> | <b>-4.4%</b>   |
| <b>Net sales by distribution network</b>               |                     |               |                     |               |                |
| DOS (outlets included)                                 | 779,181             | 64.4%         | 698,779             | 55.2%         | 11.5%          |
| Independent clients, franchises<br>and related parties | 430,284             | 35.6%         | 566,858             | 44.8%         | -24.1%         |
| <b>Total</b>   | <b>1,209,465</b>    | <b>100.0%</b> | <b>1,265,637</b>    | <b>100.0%</b> | <b>-4.4%</b>   |
| <b>Net sales</b>                                       | <b>1,209,465</b>    | <b>97.7%</b>  | <b>1,265,637</b>    | <b>97.2%</b>  | <b>-4.4%</b>   |
| <b>Royalties</b>                                       | <b>28,621</b>       | <b>2.3%</b>   | <b>36,746</b>       | <b>2.8%</b>   | <b>-22.1%</b>  |
| <b>Total revenues</b>                                  | <b>1,238,086</b>    | <b>100.0%</b> | <b>1,302,383</b>    | <b>100.0%</b> | <b>-4.9%</b>   |

## Miu Miu brand

| (amounts in thousands of Euro)                         | January 31,<br>2010 |               | January 31,<br>2009 |               | Inc./Dec.<br>% |
|--|---------------------|---------------|---------------------|---------------|----------------|
| <b>Net sales by geographic area</b>                    |                     |               |                     |               |                |
| Italy  | 51,782              | 20.5%         | 55,662              | 23.2%         | -7.0%          |
| Europe   | 55,772              | 22.1%         | 60,825              | 25.4%         | -8.3%          |
| North America  | 22,092              | 8.8%          | 29,966              | 12.5%         | -26.3%         |
| Asia Pacific   | 66,474              | 26.3%         | 45,140              | 18.8%         | 47.3%          |
| Japan  | 53,692              | 21.3%         | 44,494              | 18.6%         | 20.7%          |
| Other countries  | 2,492               | 1.0%          | 3,393               | 1.5%          | -26.6%         |
| <b>Total</b>   | <b>252,304</b>      | <b>100.0%</b> | <b>239,480</b>      | <b>100.0%</b> | <b>5.4%</b>    |
| <b>Net sales by product line</b>                       |                     |               |                     |               |                |
| Clothing   | 46,497              | 18.4%         | 54,049              | 22.6%         | -14.0%         |
| Leather goods  | 154,570             | 61.3%         | 128,660             | 53.7%         | 20.1%          |
| Footwear   | 50,198              | 19.9%         | 56,137              | 23.4%         | -10.6%         |
| Other  | 1,039               | 0.4%          | 634                 | 0.3%          | 63.9%          |
| <b>Total</b>   | <b>252,304</b>      | <b>100.0%</b> | <b>239,480</b>      | <b>100.0%</b> | <b>5.4%</b>    |
| <b>Net sales by distribution network</b>               |                     |               |                     |               |                |
| DOS (outlets included)                                 | 177,278             | 70.3%         | 132,894             | 55.5%         | 33.4%          |
| Independent clients, franchises<br>and related parties | 75,026              | 29.7%         | 106,586             | 44.5%         | -29.6%         |
| <b>Total</b>   | <b>252,304</b>      | <b>100.0%</b> | <b>239,480</b>      | <b>100.0%</b> | <b>5.4%</b>    |
| <b>Net sales</b>                                       | <b>252,304</b>      | <b>99.3%</b>  | <b>239,480</b>      | <b>99.0%</b>  | <b>5.4%</b>    |
| <b>Royalties</b>                                       | <b>1,688</b>        | <b>0.7%</b>   | <b>2,378</b>        | <b>1.0%</b>   | <b>-29.0%</b>  |
| <b>Total revenues</b>                                  | <b>253,992</b>      | <b>100.0%</b> | <b>241,858</b>      | <b>100.0%</b> | <b>5.0%</b>    |

## Church's brand

| (amounts in thousands of Euro)                         | January 31,<br>2010 |               | January 31,<br>2009<br>(adjusted) |               | Inc./Dec.<br>% |
|--|---------------------|---------------|-----------------------------------|---------------|----------------|
| <b>Net sales by geographic area</b>                    |                     |               |                                   |               |                |
| Italy  | 13,176              | 30.2%         | 16,277                            | 32.7%         | -19.1%         |
| Europe   | 25,910              | 59.4%         | 28,145                            | 56.5%         | -7.9%          |
| North America  | 1,849               | 4.2%          | 2,666                             | 5.3%          | -30.6%         |
| Asia Pacific   | 2,137               | 4.9%          | 2,168                             | 4.3%          | -1.4%          |
| Japan  | 245                 | 0.6%          | 390                               | 0.8%          | -37.2%         |
| Other countries  | 287                 | 0.7%          | 205                               | 0.4%          | 40.0%          |
| <b>Total</b>   | <b>43,604</b>       | <b>100.0%</b> | <b>49,851</b>                     | <b>100.0%</b> | <b>-12.5%</b>  |
| <b>Net sales by product line</b>                       |                     |               |                                   |               |                |
| Clothing   | 422                 | 1.0%          | 473                               | 0.9%          | -10.8%         |
| Leather goods  | 1,206               | 2.8%          | 1,114                             | 2.2%          | 8.3%           |
| Footwear   | 41,976              | 96.2%         | 48,264                            | 96.9%         | -13.0%         |
| Other  | -                   | -             | -                                 | -             | -              |
| <b>Total</b>   | <b>43,604</b>       | <b>100.0%</b> | <b>49,851</b>                     | <b>100.0%</b> | <b>-12.5%</b>  |
| <b>Net sales by distribution network</b>               |                     |               |                                   |               |                |
| DOS (outlets included)                                 | 28,153              | 64.6%         | 30,433                            | 61.0%         | -7.5%          |
| Independent clients, franchises<br>and related parties | 15,451              | 35.4%         | 19,418                            | 39.0%         | -20.4%         |
| <b>Total</b>   | <b>43,604</b>       | <b>100.0%</b> | <b>49,851</b>                     | <b>100.0%</b> | <b>-12.5%</b>  |
| <b>Net sales</b>                                       | <b>43,604</b>       | <b>99.5%</b>  | <b>49,851</b>                     | <b>99.8%</b>  | <b>-12.5%</b>  |
| <b>Royalties</b>                                       | <b>209</b>          | <b>0.5%</b>   | <b>111</b>                        | <b>0.2%</b>   | <b>88.3%</b>   |
| <b>Total revenues</b>                                  | <b>43,813</b>       | <b>100.0%</b> | <b>49,962</b>                     | <b>100.0%</b> | <b>-12.3%</b>  |

## Car Shoe brand

| (amounts in thousands of Euro)                         | January 31,<br>2010 |               | January 31,<br>2009 |               | Variazione<br>% |
|--|---------------------|---------------|---------------------|---------------|-----------------|
| <b>Net sales by geographic area</b>                    |                     |               |                     |               |                 |
| Italy  | 13,709              | 74.3%         | 21,032              | 61.2%         | -34.8%          |
| Europe   | 3,536               | 19.2%         | 8,865               | 25.8%         | -60.1%          |
| North America  | 385                 | 2.1%          | 2,661               | 7.7%          | -85.5%          |
| Asia Pacific   | 175                 | 0.9%          | 464                 | 1.4%          | -62.3%          |
| Japan  | 23                  | 0.1%          | 138                 | 0.4%          | -83.3%          |
| Other countries  | 633                 | 3.4%          | 1,180               | 3.5%          | -46.4%          |
| <b>Total</b>   | <b>18,461</b>       | <b>100.0%</b> | <b>34,340</b>       | <b>100.0%</b> | <b>-46.2%</b>   |
| <b>Net sales by product line</b>                       |                     |               |                     |               |                 |
| Clothing   | -                   | -             | -                   | -             | -               |
| Leather goods  | 2,010               | 10.9%         | 4,833               | 14.1%         | -58.4%          |
| Footwear   | 16,451              | 89.1%         | 29,507              | 85.9%         | -44.2%          |
| Other  | -                   | -             | -                   | -             | -               |
| <b>Total</b>   | <b>18,461</b>       | <b>100.0%</b> | <b>34,340</b>       | <b>100.0%</b> | <b>-46.2%</b>   |
| <b>Net sales by distribution network</b>               |                     |               |                     |               |                 |
| DOS (outlets included)                                 | 4,550               | 24.6%         | 4,863               | 14.2%         | -6.4%           |
| Independent clients, franchises<br>and related parties | 13,911              | 75.4%         | 29,477              | 85.8%         | -52.8%          |
| <b>Total</b>   | <b>18,461</b>       | <b>100.0%</b> | <b>34,340</b>       | <b>100.0%</b> | <b>-46.2%</b>   |
| <b>Net sales</b>                                       | <b>18,461</b>       | <b>100.0%</b> | <b>34,340</b>       | <b>100.0%</b> | <b>-46.2%</b>   |
| <b>Royalties</b>                                       | <b>-</b>            | <b>-</b>      | <b>-</b>            | <b>-</b>      | <b>-</b>        |
| <b>Total revenues</b>                                  | <b>18,461</b>       | <b>100.0%</b> | <b>34,340</b>       | <b>100.0%</b> | <b>-46.2%</b>   |

## Analysis of EBITDA by brand

| January 31,<br>2010 | Group            | Prada            | Miu Miu        | Church's      | Car Shoe       | Other          |
|---------------------|------------------|------------------|----------------|---------------|----------------|----------------|
| Net sales           | 1,530,577        | 1,209,465        | 252,304        | 43,604        | 18,461         | 6,743          |
| Royalties           | 30,661           | 28,621           | 1,688          | 209           | -              | 143            |
| <b>Net revenues</b> | <b>1,561,238</b> | <b>1,238,086</b> | <b>253,992</b> | <b>43,813</b> | <b>18,461</b>  | <b>6,886</b>   |
| <b>EBITDA</b>       | <b>290,219</b>   | <b>249,814</b>   | <b>41,971</b>  | <b>1,045</b>  | <b>(1,921)</b> | <b>(690)</b>   |
| <b>EBITDA %</b>     | <b>18.6%</b>     | <b>20.2%</b>     | <b>16.5%</b>   | <b>2.4%</b>   | <b>-</b>       | <b>-</b>       |
| January 31,<br>2009 | Group            | Prada            | Miu Miu        | Church's      | Car Shoe       | Other          |
| Net sales           | 1,604,148        | 1,265,637        | 239,480        | 49,851        | 34,340         | 14,840         |
| Royalties           | 39,481           | 36,746           | 2,378          | 111           | -              | 246            |
| <b>Net revenues</b> | <b>1,643,629</b> | <b>1,302,383</b> | <b>241,858</b> | <b>49,962</b> | <b>34,340</b>  | <b>15,086</b>  |
| <b>EBITDA</b>       | <b>282,641</b>   | <b>250,375</b>   | <b>30,231</b>  | <b>1,354</b>  | <b>2,313</b>   | <b>(1,632)</b> |
| <b>EBITDA %</b>     | <b>17.2%</b>     | <b>19.2%</b>     | <b>12.5%</b>   | <b>2.7%</b>   | <b>6.7%</b>    | <b>-</b>       |

## Notes to the Consolidated Statement of Financial Position

### 9. Cash and cash equivalents

Cash and cash equivalents are detailed as below:

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009 |
|--------------------------------|---------------------|---------------------|
| <b>Cash on hand</b>            | <b>17,273</b>       | <b>9,859</b>        |
| <b>Bank deposits</b>           | <b>277</b>          | <b>10,025</b>       |
| <b>Bank accounts</b>           | <b>81,014</b>       | <b>66,987</b>       |
| <b>Total</b>                   | <b>98,564</b>       | <b>86,871</b>       |

### 10. Trade receivables, net

Trade receivables are detailed as follows:

| (amounts in thousands of Euro)                   | January 31,<br>2010 | January 31,<br>2009 |
|--|---------------------|---------------------|
| <b>Trade receivables – third parties</b>         | <b>204,997</b>      | <b>230,221</b>      |
| <b>Trade receivables – associated companies</b>  | <b>1,430</b>        | <b>1,981</b>        |
| <b>Trade receivables – other related parties</b> | <b>17,771</b>       | <b>18,310</b>       |
| <b>Total</b>                                     | <b>224,198</b>      | <b>250,512</b>      |

In 2005 the Group signed an agreement with Calyon (now Credit Agricole Corporate and Investment Bank - Credit Agricole Group) for the securitization of the trade receivables. The contract provides that PRADA spa can sell, without recourse, the receivables relating to invoices issued to Italian and European customers. The collection service, on behalf of the transferee, is provided by PRADA spa. On January 19, 2010 the parties signed an agreement to anticipate the beginning of the amortization period of the securitization program. This date, originally foreseen starting from August 2011 has been anticipated as at February 20, 2010.

Trade receivables from third parties show a decrease compared to 2008 due to physiological consequence of the decline in wholesale turnover.

Trade receivables from other related parties refer to the sale of finished products (Euro 17 million) and to royalties under franchise agreements (Euro 0.8 million) with retail companies owned by the main Shareholders of PRADA Holding by (note 39).

Trade receivables from other associated companies refer to royalties accrued from Fragrance & Skincare sl and are related to the distribution of Prada fragrances.

| (amounts in thousands of Euro)                   | January 31,<br>2010 | January 31,<br>2009 |
|--|---------------------|---------------------|
| <b>Trade receivables gross – third party</b>     | <b>216,305</b>      | <b>239,645</b>      |
| <b>Provision for bad and doubtful debts</b>      | <b>(11,308)</b>     | <b>(9,424)</b>      |
| <b>Total trade receivables net – third party</b> | <b>204,997</b>      | <b>230,221</b>      |

The allowance for doubtful debts was determined on a detailed basis considering all information available at the date the financial statements were prepared and is revised periodically to adjust the receivables balance to their fair value.

Movements during the period may be analyzed as follows:

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009 |
|--------------------------------|---------------------|---------------------|
| <b>Opening balance</b>         | <b>9,424</b>        | <b>7,984</b>        |
| <b>Exchange differences</b>    | <b>(1,013)</b>      | <b>1,586</b>        |
| <b>Increase</b>                | <b>3,670</b>        | <b>1,605</b>        |
| <b>Decrease</b>                | <b>(773)</b>        | <b>(1,751)</b>      |
| <b>Closing balance</b>         | <b>11,308</b>       | <b>9,424</b>        |

## 11. Inventories

Inventories may be analyzed as follows:

| (amounts in thousands of Euro)                            | January 31,<br>2010 | January 31,<br>2009 |
|---|---------------------|---------------------|
| <b>Raw materials</b>                                      | <b>70,069</b>       | <b>86,795</b>       |
| <b>Work in progress</b>                                   | <b>12,565</b>       | <b>11,734</b>       |
| <b>Finished products</b>                                  | <b>214,620</b>      | <b>214,485</b>      |
| <b>Allowance for obsolete and slow moving inventories</b> | <b>(65,778)</b>     | <b>(61,817)</b>     |
| <b>Total</b>  | <b>231,476</b>      | <b>251,197</b>      |

Work-in-progress includes materials in production by PRADA spa, by Church & Co. ltd and by sub-contractors third parties.

The reduction of raw materials and the substantial stability in stocks of finished products compared to the previous year, despite a net increase of 27 additional stores, are the result of careful and meticulous management of inventories levels throughout the entire value chain.

Movements on the allowance for obsolete and slow moving inventories are detailed as follows:

| (amounts in thousands of Euro)  | Raw materials | Finished products | Total         |
|---------------------------------|---------------|-------------------|---------------|
| <b>Opening balance</b>          | <b>38,562</b> | <b>23,255</b>     | <b>61,817</b> |
| <b>Exchange differences</b>     | <b>2</b>      | <b>(230)</b>      | <b>(228)</b>  |
| <b>Increase (decrease), net</b> | <b>(36)</b>   | <b>4,225</b>      | <b>4,189</b>  |
| <b>Closing balance</b>          | <b>38,528</b> | <b>27,250</b>     | <b>65,778</b> |

In the year ended as at January 31, 2010 a write down totaling Euro 4.2 million was charged to the income statement for slow-moving finished goods. This write-down was recorded in order to bring the cost of this inventory in line with estimated net realizable value.

## 12. Derivative financial instruments: assets and liabilities

Derivative financial instruments: assets and liabilities current portion

| (amounts in thousands of Euro)                   | January 31,<br>2010 | January 31,<br>2009 |
|--|---------------------|---------------------|
| Financial assets for derivative instruments      | 180                 | 3,440               |
| Financial liabilities for derivative instruments | (9,278)             | (21,266)            |
| <b>Net current carrying amount</b>               | <b>(9,098)</b>      | <b>(17,826)</b>     |

Derivative financial instruments: assets and liabilities non current portion

| (amounts in thousands of Euro)                   | January 31,<br>2010 | January 31,<br>2009 |
|--|---------------------|---------------------|
| Financial assets for derivative instruments      | -                   | -                   |
| Financial liabilities for derivative instruments | (158)               | (2,118)             |
| <b>Net non current carrying amount</b>           | <b>(158)</b>        | <b>(2,118)</b>      |

The difference between derivative financial assets and liabilities (current and non-current) is detailed as follows:

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009 | IFRS7 level |
|--------------------------------|---------------------|---------------------|-------------|
| Forward contracts              | 5                   | 881                 | II Level    |
| Options                        | 175                 | 2,559               | II Level    |
| Interest rate swaps            | -                   | -                   |             |
| <b>Positive fair value</b>     | <b>180</b>          | <b>3,440</b>        |             |
| Forward contracts              | (1,271)             | (935)               | II Level    |
| Options                        | (4,211)             | (18,645)            | II Level    |
| Interest rate swaps            | (3,954)             | (3,804)             | II Level    |
| <b>Negative fair value</b>     | <b>(9,436)</b>      | <b>(23,384)</b>     |             |
| <b>Net carrying amount</b>     | <b>(9,256)</b>      | <b>(19,944)</b>     |             |

Following the amendments to IFRS 7 financial instruments valued at fair value are qualified according to three levels of hierarchy:

- Level I, quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level II, inputs, other than quoted prices included within Level I, that are observable for the assets or liabilities, either directly (prices) or indirectly (derived from prices);
- Level III, inputs for the assets or liabilities that are not based on observable market data.

Derivative instruments recorded at January 31, 2010 are all qualified, based on characteristics and determination of fair value, as second level of the hierarchy proposed by IFRS 7.

The Group entered into the financial derivative contracts in the course of its risk management activities so as to hedge financial

risks connected with exchange rate and interest rate fluctuations.

#### Foreign exchange rate transactions

The Group's international activities expose its cash flow to exchange rate volatility. In order to hedge this risk, the Group enters into options and forward sale and purchase agreements so as to guarantee the countervalue in Euro (or in other currencies of the various Group companies) of identified cash flows.

Expected future cash flows mainly consist of collection of trade receivables and payment of trade payables.

The most important currencies in terms of hedged amounts are: U.S. Dollar, British Pound, Hong Kong Dollar, Japanese Yen and Swiss Franc.

The notional amounts of the derivative contracts, designated as cash hedges as at January 31, 2010 (as translated at the European Central Bank exchange rate at January 31, 2010) are stated below.

Hedging contracts regarding projected future trade cash flows as at January 31, 2010.

| (amounts in thousands of Euro) | Options        | Forward contracts | Swaps | January 31, 2010 |
|--------------------------------|----------------|-------------------|-------|------------------|
| <b>Currencies</b>              |                |                   |       |                  |
| U.S. Dollar                    | 49,595         | 1,432             | -     | 51,027           |
| British Pound                  | 19,364         | 288               | -     | 19,652           |
| Japanese Yen                   | 15,949         | 1,189             | -     | 17,138           |
| Hong Kong Dollar               | 37,660         | 922               | -     | 38,582           |
| Swiss Franc                    | 6,875          | 1,136             | -     | 8,011            |
| Others                         | 8,110          | 5,937             | -     | 14,047           |
|                                |                |                   | -     |                  |
| <b>Total</b>                   | <b>137,553</b> | <b>10,904</b>     |       | <b>148,457</b>   |

All the existing contracts are expiring within January 31, 2011.

Hedging contracts regarding projected future trade cash flows as at January 31, 2009.

| (amounts in thousands of Euro) | Options        | Forward contracts | Swaps        | January 31, 2009 |
|--------------------------------|----------------|-------------------|--------------|------------------|
| <b>Currencies</b>              |                |                   |              |                  |
| U.S. Dollar                    | 101,256        | 31,367            |              | 132,623          |
| British Pound                  | 14,702         | 2,228             | (284)        | 16,646           |
| Japanese Yen                   | 58,575         | 870               | -            | 59,445           |
| Hong Kong Dollar               | 50,886         | 22,737            | -            | 73,623           |
| Swiss Franc                    | 8,654          | 7,767             | -            | 16,421           |
| Others                         | 10,218         | 17,336            | -            | 27,554           |
| Euro                           | -              | 1,800             | -            | 1,800            |
| <b>Total</b>                   | <b>244,291</b> | <b>84,105</b>     | <b>(284)</b> | <b>328,112</b>   |

Contracts hedging projected future financial cash flows as at January 31, 2009.

| (amounts in thousands of Euro) | Options | Forward contracts | Swaps | January 31, 2009 |
|--------------------------------|---------|-------------------|-------|------------------|
| <b>Currencies</b>              |         |                   |       |                  |
| Japanese Yen                   | -       | (22,484)          |       | (22,484)         |

All contracts in place as at January 31, 2009 expired within 12 months.

The maturity of these contracts is analyzed in the information on financial risks section of the Notes to the Consolidated Financial Statements.

All contracts in force at the reporting date were entered into with leading financial institutions and the Group does not expect any default by these institutions.

#### Interest rate transactions

In recent years, the Group entered into Interest Rate Swaps contracts (IRS) in order to hedge the risk of interest rate fluctuations regarding some loans payable.

The key features of the IRS agreements in place as at January 31, 2010 and January 31, 2009 are summarized as follows:

| Contract   | Currency | Notional amount | Interest rate | Maturity date | January 31, 2010 | Bank institution of hedged financial debt | Amount  | Due date |
|------------|----------|-----------------|---------------|---------------|------------------|---|---------|----------|
| Fair value |          |                 |               |               |                  |   |         |          |
| IRS        | Euro/000 | 64,500          | 2.62% - 4.00% | 27/07/2010    | (534)            | Syndacated loan                           | 129,000 | 07/2010  |
| IRS        | Euro/000 | 64,500          | 2.62%         | 27/07/2010    | (534)            |   |         |          |
| IRS        | Euro/000 | 30,000          | 4.7475%       | 01/12/2010    | (1,060)          | Intesa-Sanpaolo                           | 30,000  | 06/2014  |
| IRS        | Euro/000 | 30,000          | 4.7490%       | 29/11/2010    | (1,058)          | Unicredit                                 | 30,000  | 05/2012  |
| IRS        | Euro/000 | 10,000          | 3.5%          | 01/08/2012    | (419)            | Carilucca, Pisa and Livorno               | 10,000  | 08/2012  |
| IRS        | USD/000  | 22,000          | 5.7%          | 01/05/2014    | (349)            | Sovereign Bank                            | 22,000  | 05/2014  |

| Contract   | Currency | Notional amount | Interest rate | Maturity date | January 31, 2009 | Bank institution of hedged financial debt | Amount  | Due date |
|------------|----------|-----------------|---------------|---------------|------------------|---|---------|----------|
| Fair value |          |                 |               |               |                  |   |         |          |
| IRS        | Euro/000 | 107,500         | 2.62% - 4.00% | 27/07/2010    | (533)            | Syndacated loan                           | 129,000 | 07/2010  |
| IRS        | Euro/000 | 107,500         | 2.62%         | 27/07/2010    | (582)            |   |         |          |
| IRS        | Euro/000 | 30,000          | 4.7475%       | 01/12/2010    | (1,204)          | Intesa-Sanpaolo                           | 30,000  | 06/2014  |
| IRS        | Euro/000 | 30,000          | 4.7490%       | 29/11/2010    | (1,205)          | Unicredit                                 | 30,000  | 05/2012  |
| IRS        | Euro/000 | 10,000          | 3.5%          | 01/08/2012    | (280)            | Carilucca, Pisa and Livorno               | 10,000  | 08/2012  |

The IRS converts the variable interest rates applying to a series of loans into fixed interest rates.

The IRS have been arranged with leading financial institutions and the Group does not expect them to default.

Under applicable regulations, all of the derivatives in force at the reporting date meet the requirements to be classified as cash flow hedges.

Movements, since February 1, 2009, on the cash flow hedge reserve, recorded as part of the Group's Shareholders' equity before the tax effect, may be analyzed as follows:

| <b>(amounts in thousands of Euro)</b>                   |                 |
|---|-----------------|
| <b>Opening balance as at February 1, 2008</b>           | <b>5,812</b>    |
| <b>Change in the translation reserve</b>                | <b>70</b>       |
| <b>Change in fair value, recognized in equity</b>       | <b>(18,762)</b> |
| <b>Change in fair value, charged to profit and loss</b> | <b>(6,925)</b>  |
| <b>Closing balance as at January 31, 2009</b>           | <b>(19,805)</b> |
| <b>Change in the translation reserve</b>                | <b>(4)</b>      |
| <b>Change in fair value, recognized in equity</b>       | <b>10,679</b>   |
| <b>Change in fair value, charged to profit and loss</b> | <b>5,084</b>    |
| <b>Closing balance as at January 31, 2010</b>           | <b>(4,046)</b>  |

Changes in the reserve that are charged to the income statement are recognized under "Interest and other financial income (expense), net".

#### Information on financial risks

##### Capital management

The Group's strategy in terms of capital management is intended to safeguard the Group's ability to continue guaranteeing the return to Shareholders, protecting the interests of stakeholders and respecting financial covenants as well as maintaining an adequate capital structure.

##### Categories of financial assets and liabilities according to IAS 39

##### Financial assets

| <b>(amounts in thousands of Euro)</b>   | <b>Loans and receivables</b> | <b>Derivative financial instruments</b> | <b>Total</b>   | <b>Notes</b> |
|---|------------------------------|---|----------------|--------------|
| <b>Cash and cash equivalents</b>        | <b>98,564</b>                | <b>-</b>                                | <b>98,564</b>  | <b>9</b>     |
| <b>Trade receivables</b>                | <b>224,198</b>               | <b>-</b>                                | <b>224,198</b> | <b>10</b>    |
| <b>Derivative financial instruments</b> | <b>-</b>                     | <b>180</b>                              | <b>180</b>     | <b>12</b>    |
| <b>Financial receivables</b>            | <b>54,537</b>                | <b>-</b>                                | <b>54,536</b>  | <b>13</b>    |
| <b>Total as at January 31, 2010</b>     | <b>377,299</b>               | <b>180</b>                              | <b>377,478</b> |              |

| <b>(amounts in thousands of Euro)</b>   | <b>Loans and receivables</b> | <b>Derivative financial instruments</b> | <b>Total</b>   | <b>Notes</b> |
|---|------------------------------|---|----------------|--------------|
| <b>Cash and cash equivalents</b>        | <b>86,871</b>                | <b>-</b>                                | <b>86,871</b>  | <b>9</b>     |
| <b>Trade receivables</b>                | <b>250,512</b>               | <b>-</b>                                | <b>250,512</b> | <b>10</b>    |
| <b>Derivative financial instruments</b> | <b>-</b>                     | <b>3,440</b>                            | <b>3,440</b>   | <b>12</b>    |
| <b>Financial receivables</b>            | <b>20,696</b>                | <b>-</b>                                | <b>20,696</b>  | <b>13</b>    |
| <b>Total as at January 31, 2009</b>     | <b>358,079</b>               | <b>3,440</b>                            | <b>361,519</b> |              |

## Financial liabilities

| (amounts in thousands of Euro)          | Loans and payables | Derivative financial instruments | Total          | Notes          |
|---|--------------------|----------------------------------|----------------|----------------|
| <b>Financial debt</b>                   | 574,073            | -                                | 574,073        | 20, 21, 22, 27 |
| <b>Trade payables</b>                   | 196,396            | -                                | 196,396        | 23             |
| <b>Derivative financial instruments</b> | -                  | 9,436                            | 9,436          | 12             |
| <b>Total as at January 31, 2010</b>     | <b>770,469</b>     | <b>9,436</b>                     | <b>779,905</b> |                |

| (amounts in thousands of Euro)          | Loans and payables | Derivative financial instruments | Total          | Notes          |
|---|--------------------|----------------------------------|----------------|----------------|
| <b>Financial debt</b>                   | 633,842            | -                                | 633,842        | 20, 21, 22, 27 |
| <b>Trade payables</b>                   | 230,507            | -                                | 230,507        | 23             |
| <b>Derivative financial instruments</b> | -                  | 23,384                           | 23,384         | 12             |
| <b>Total as at January 31, 2009</b>     | <b>864,349</b>     | <b>23,384</b>                    | <b>887,733</b> |                |

## Credit risk

Credit risk is defined as the risk that a counterpart in a transaction, not fulfilling its obligations, causes a financial loss to another entity. The maximum risk to which an entity is potentially exposed is represented by all financial assets recognized in the financial statements.

The Group's Directors essentially believe that the Group's credit risk mainly regards trade receivables generated from the wholesale channel.

The Group manages the credit risk and mitigates the related negative effects through its commercial and financial strategy. Credit risk management is performed by controlling and monitoring the reliability and solvency of customers and it is under the responsibility of the Group Commercial Department.

At the same time, the fact that the total receivables balance is not highly concentrated on individual customers and the fact that net sales are evenly spread geographically throughout the world, reduce the risk of financial losses.

Finally, it must be noted that, in prior years, the Group entered into a five-year securitization program providing for the assignment without recourse of receivables, through which the credit risk is transferred to third parties.

The following table contains a summary of total receivables before the allowance for doubtful debts at reporting date:

| (amounts in thousands of Euro) | January 31, 2010 | Overdue from  |              |              |              |               |
|--------------------------------|------------------|---------------|--------------|--------------|--------------|---------------|
|                                |                  | 0 < 30        | 31 < 60      | 61 < 90      | 91 < 120     | More than 120 |
| Trade receivables              | 235,506          | 18,491        | 3,949        | 3,351        | 2,021        | 21,711        |
| <b>Total</b>                   | <b>235,506</b>   | <b>18,491</b> | <b>3,949</b> | <b>3,351</b> | <b>2,021</b> | <b>21,711</b> |

| (amounts in thousands of Euro) | January 31, 2009 | Overdue from  |              |              |              |               |
|--------------------------------|------------------|---------------|--------------|--------------|--------------|---------------|
|                                |                  | 0 < 30        | 31 < 60      | 61 < 90      | 91 < 120     | More than 120 |
| Trade receivables              | 259,936          | 20,807        | 9,235        | 3,757        | 2,604        | 18,335        |
| <b>Total</b>                   | <b>259,936</b>   | <b>20,807</b> | <b>9,235</b> | <b>3,757</b> | <b>2,604</b> | <b>18,335</b> |

At the reporting date the loss expected by the management is entirely covered by the allowance for doubtful receivables.

Movements on the allowance for doubtful debts are shown in Note 10.

#### Liquidity risk

The liquidity risk is intended as the difficulty the Group may have in fulfilling its obligations with regard to financial liabilities. The Directors are responsible for managing the liquidity risk, while the Group Treasury Department, reporting to the C.F.O, is responsible for optimizing management of financial resources.

The Directors believe that the funds and lines of credit currently available, in addition to those that will be generated by operating and financing activities, will allow the Group to meet its needs deriving from investing activities, working capital management and repayment of loans as they fall due, without using all available funds that can thus be allocated to the payment of dividends.

As at January 31, 2010 the Group had unused and available credit lines totaling Euro 254.3 million (Euro 302.5 million as at January 31, 2009).

Financial liabilities associated with trade accounts payable (Euro 196.4 million as at January 31, 2010 and Euro 228.2 million as at January 31, 2009) fall due within 12 months.

The following table details the maturity of derivative and non-derivative financial liabilities showing the earliest date on which the Group could be called upon to make payment (worst-case scenario).

## Derivative financial liabilities

| (amounts in thousands of Euro)                           | Contractual cash flow at January 31, 2010 | Up to 6 months | From 6 to 12 months | From 1 to 2 years | From 2 to 3 years | From 3 to 4 years | From 4 to 5 years |
|--|---|----------------|---------------------|-------------------|-------------------|-------------------|-------------------|
| <b>Forward contracts designated as cash flow hedging</b> |   |                |                     |                   |                   |                   |                   |
| Cash outflow   | (3,641)                                   | (1,055)        | (2,586)             | -                 | -                 | -                 | -                 |
| Cash inflow  | 2,375                                     | 329            | 2,046               | -                 | -                 | -                 | -                 |
| <b>Other cash flow hedging contracts</b>                 |   |                |                     |                   |                   |                   |                   |
| Cash outflow   | (1,570)                                   | (1,184)        | (386)               | -                 | -                 | -                 | -                 |
| Cash inflow  | 865                                       | 865            | -                   | -                 | -                 | -                 | -                 |
| Interest rate swaps cash flow hedge                      | (4,097)                                   | (2,590)        | (1,324)             | (425)             | (25)              | 185               | 82                |
| <b>Net value</b>   | <b>(6,068)</b>                            | <b>(3,635)</b> | <b>(2,250)</b>      | <b>(425)</b>      | <b>(25)</b>       | <b>185</b>        | <b>82</b>         |

| (amounts in thousands of Euro)                           | Contractual cash flow at January 31, 2009 | Up to 6 months  | From 6 to 12 months | From 1 to 2 years | From 2 to 3 years | From 3 to 4 years | From 4 to 5 years |
|--|---|-----------------|---------------------|-------------------|-------------------|-------------------|-------------------|
| <b>Forward contracts designated as cash flow hedging</b> |   |                 |                     |                   |                   |                   |                   |
| Cash outflow   | (2,819)                                   | (1,342)         | (1,477)             | -                 | -                 | -                 | -                 |
| Cash inflow  | 1,918                                     | 906             | 1,012               | -                 | -                 | -                 | -                 |
| <b>Other cash flow hedging contracts</b>                 |   |                 |                     |                   |                   |                   |                   |
| Cash outflow   | (19,343)                                  | (11,602)        | (7,741)             | -                 | -                 | -                 | -                 |
| Cash inflow  | 2,374                                     | 971             | 1,403               | -                 | -                 | -                 | -                 |
| Interest rate swaps cash flow hedge                      | (3,855)                                   | (550)           | (993)               | (2,243)           | (69)              | -                 | -                 |
| <b>Net value</b>   | <b>(21,725)</b>                           | <b>(11,617)</b> | <b>(7,796)</b>      | <b>(2,243)</b>    | <b>(69)</b>       | <b>-</b>          | <b>-</b>          |

## Non-derivative financial liabilities

| (amounts in thousands of Euro)  | Carrying amount | Contractual cash flow at January 31, 2010 | On demand     | 6 months or less | between 6 and 12 months | between 1 and 2 years | between 2 and 3 years | between 3 and 4 years | between 4 and 5 years | Beyond 5 years |
|---|-----------------|---|---------------|------------------|-------------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------|
| Obligations under finance lease   | 13,181          | 13,979                                    | -             | 2,961            | 3,004                   | 5,443                 | 1,437                 | 610                   | 524                   | -              |
| Financial liabilities – third parties   | 572,403         | 593,720                                   | 29,357        | 406,931          | 36,111                  | 36,719                | 40,918                | 18,200                | 22,881                | 2,603          |
| Financial liabilities – to other Shareholders, to parent company and other companies controlled by PRADA Holding bv | 3,351           | 3,351                                     | 3,351         | -                | -                       | -                     | -                     | -                     | -                     | -              |
| <b>Total</b>  | <b>588,935</b>  | <b>611,050</b>                            | <b>32,708</b> | <b>409,892</b>   | <b>39,115</b>           | <b>42,162</b>         | <b>42,355</b>         | <b>18,810</b>         | <b>23,405</b>         | <b>2,603</b>   |

| (amounts in thousands of Euro)  | Carrying amount | Contractual cash flow at January 31, 2009 | On demand     | 6 months or less | between 6 and 12 months | between 1 and 2 years | between 2 and 3 years | between 3 and 4 years | between 4 and 5 years | Beyond 5 years |
|---|-----------------|---|---------------|------------------|-------------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------|
| Obligations under finance lease   | 11,077          | 11,947                                    | -             | 2,010            | 1,725                   | 2,708                 | 3,362                 | 968                   | 601                   | 573            |
| Financial liabilities – third parties   | 633,208         | 655,058                                   | 29,704        | 246,009          | 105,710                 | 178,151               | 36,793                | 27,446                | 19,707                | 11,538         |
| Financial liabilities – to other Shareholders, to parent company and other companies controlled by PRADA Holding bv | 3,272           | 3,272                                     | 3,272         | -                | -                       | -                     | -                     | -                     | -                     | -              |
| <b>Total</b>  | <b>647,557</b>  | <b>670,277</b>                            | <b>32,976</b> | <b>248,019</b>   | <b>107,435</b>          | <b>180,859</b>        | <b>40,155</b>         | <b>28,414</b>         | <b>20,308</b>         | <b>12,111</b>  |

Some non-derivative financial liabilities provide financial parameters to be met by certain Group's companies. These covenants are described in notes 27 and 20 of Consolidated Financial Statements.

### Exchange rate risk

The exchange rate risk to which the Group is exposed depends on foreign currency fluctuations, mainly against the Euro. It is largely concentrated in PRADA spa.

The exchange rate risk translates into the risk that Group's distributor cash flows may fluctuate as a result of changes in exchange rates. The most important currencies for the Group are: U.S. Dollar, Hong Kong Dollar, Japanese Yen and British Pound.

In addition to the company that acts as worldwide distributor, other Group companies also have cash flows in currencies other than their own. They are exposed to the exchange rate risk as well.

The following table represents the sensitivity of the Group's net result and net equity to a range of fluctuations of the main foreign currencies against Euro, based on the net balance of assets and liabilities as at January 31, 2010.

| (amounts in thousands of Euro) | Euro --> + 5%        |                      | Euro --> - 5%        |                      |
|--------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                | Effect on net income | Effect on net equity | Effect on net income | Effect on net equity |
| British pound                  | (1,212)              | (302)                | 975                  | 179                  |
| Hong Kong Dollar               | 2,894                | 3,694                | (1,208)              | (4,547)              |
| Japanese Yen                   | 1,565                | 2,341                | (488)                | (2,763)              |
| US dollar                      | 2,342                | 3,553                | (615)                | (4,322)              |
| Other currencies               | (924)                | 28                   | 1,171                | (272)                |
| <b>Total</b>                   | <b>4,665</b>         | <b>9,314</b>         | <b>(165)</b>         | <b>(11,725)</b>      |

The impact on net equity (Euro 9.3 million positive and Euro 11.7 million negative ) is the sum of the effect on the income statement and on the cash flow hedge reserve of a hypothetical strengthening/weakening of the Euro against other currencies.

The effects on the above-mentioned items are recorded before the tax effect. Management believes that this sensitivity analysis is purely indicative, as it is based on the period end exposure, that might not reflect effects actually generated during the year.

### Interest rate risk

The PRADA Group is exposed to interest rate fluctuations mainly with regard to the amount of interest charges on the debt carried by parent company PRADA spa and some of its subsidiaries.

Management of this risk falls within the scope of the risk management activities the Group carries out through the centralized Treasury Department.

The following table shows the sensitivity, of the Group net result

and net equity, to a shift in the interest rate curve to which the Group companies' financial position was exposed as at January 31, 2010.

| (Amounts in thousands of Euro) | Shift interest rate curve | Effect on net result | Effect on net equity | Shift interest rate curve | Effect on net result | Effect on net equity |
|--------------------------------|---------------------------|----------------------|----------------------|---------------------------|----------------------|----------------------|
| <b>Euro</b>                    | + 0.50%                   | (1,154)              | (860)                | - 0.50%                   | 2,045                | 1,886                |
| <b>Japanese Yen</b>            | + 0.50%                   | (272)                | (272)                | - 0.50%                   | 272                  | 272                  |
| <b>US Dollar</b>               | + 0.50%                   | 68                   | 500                  | - 0.50%                   | (408)                | (571)                |
| <b>Other currencies</b>        | from + 0.50% to + 1%      | 74                   | 74                   | from - 0.50% to - 1%      | (74)                 | (74)                 |
| <b>Total</b>                   |                           | (1,284)              | (558)                |                           | 1,835                | 1,513                |

The total impact on net equity (Euro 0.6 million negative and Euro 1.5 million positive) should be considered as the sum of the effect of an hypothetical shift in the interest rate curve on the income statement and on the cash flow hedge reserve.

The effects on the above-mentioned items are recorded before the tax effect.

The sensitivity analysis was based on the period end net financial position, so it might not reflect the actual exposure to the interest rate risk during the year. Therefore, this analysis should be considered as indicative only.

### 13. Receivables from parent companies and related parties

Receivables from parent companies and related parties are detailed below:

| (amounts in thousands of Euro)  | January 31, 2010 | January 31, 2009 |
|---|------------------|------------------|
| <b>Financial receivables - PRADA Holding bv</b>                               | 54,462           | 20,626           |
| <b>Financial receivables – other companies controlled by PRADA Holding bv</b> | 75               | 70               |
| <b>Other receivables - PRADA Holding bv</b>                                   | 623              | 383              |
| <b>Other receivables – other related parties</b>                              | 1,095            | 1,061            |
| <b>Other receivables – other companies controlled by PRADA Holding bv</b>     | 166              | 182              |
| <b>Total</b>  | 56,421           | 22,322           |

Financial receivables from PRADA Holding bv amounted to Euro 54.5 million; during the year they have been increased by Euro 78.8 million due to new loans and have been reduced for refunds by Euro 44.9 million.

This receivable will be repaid in 2010 through financial resources resulting from the flow of dividends from PRADA spa, currently under deliberation.

The principal amount is repayable upon request within 15 days of notice while interest accrues at a rate equal to Euribor plus a 1% spread.

Details are listed in note 39.

#### 14. Other current assets

Other current assets are detailed as follows:

| (amounts in thousands of Euro)              | January 31,<br>2010 | January 31,<br>2009 |
|---|---------------------|---------------------|
| VAT, income taxes and other tax receivables | 18,612              | 66,896              |
| Other current assets                        | 20,142              | 20,144              |
| Prepayments and accrued income              | 30,514              | 35,108              |
| Deposits                                    | 5,440               | 8,314               |
| <b>Total</b>                                | <b>74,708</b>       | <b>130,462</b>      |

##### VAT, income taxes and other tax receivables

The decrease in “VAT, income taxes and other tax receivables” is mainly due to the settlement of a tax litigation on transfer prices with Japanese tax authorities (note 29 Provisions) and to the collection of fiscal receivables in the United States.

##### Other current assets

| (amounts in thousands of Euro)                     | January 31,<br>2010 | January 31,<br>2009 |
|--|---------------------|---------------------|
| Advertising contributions under license agreements | 10,505              | 13,072              |
| Advances to suppliers                              | 1,151               | 2,547               |
| Incentives for retail investments                  | 4,487               | 2,729               |
| Advances to employees                              | 527                 | 510                 |
| Other receivables                                  | 3,472               | 1,286               |
| <b>Total</b>                                       | <b>20,142</b>       | <b>20,144</b>       |

“Advertising contributions under license agreements” refer to PRADA sa receivables towards licensees which manufacture and distribute Prada and Miu Miu eyewear and telephones and relate to contributions on costs incurred for advertising campaigns during the period 2009.

##### Prepayments and accrued income

| (amounts in thousands of Euro)          | January 31,<br>2010 | January 31,<br>2009 |
|---|---------------------|---------------------|
| Rental charges                          | 9,962               | 10,599              |
| Insurance                               | 822                 | 592                 |
| Design costs                            | 11,903              | 13,872              |
| Fashion shows and advertising campaigns | 1,732               | 1,323               |
| Sponsorship                             | 595                 | 1,233               |
| Securitization agreements               | -                   | 353                 |
| Consulting                              | 3,032               | 2,508               |
| Other                                   | 2,468               | 4,628               |
| <b>Total</b>                            | <b>30,514</b>       | <b>35,108</b>       |

“Design costs” mainly include costs incurred for the realization of collections whose revenues will be recorded in the following year.

“Sponsorship ” mainly refers to sponsorships to related parties which are detailed in note 39.

## Deposit

“Deposits” mainly include guarantee deposits paid under store leases.

### 15. Assets held for sale

This item includes assets no longer considered strategic by the Group and whose value will be recovered mainly through disposal and not through continued use.

### 16. Property, plant and equipment

Movements in the historic cost of “Property, plant and equipment” during the period ended January 31, 2010 and January 31, 2009 are as follows:

| (amounts in thousands of Euro)          | Land & Buildings | Plant & Production Machinery | Leasehold Improvements | Furniture & Fittings | Other equipment | Construction in progress | Gross value |
|---|------------------|------------------------------|------------------------|----------------------|-----------------|--------------------------|-------------|
| <b>Balance as at January 31, 2008</b>   | 62,918           | 80,619                       | 251,551                | 99,186               | 71,334          | 26,654                   | 592,262     |
| <b>Change in the consolidation area</b> | 41,011           | -                            | -                      | 821                  | -               | -                        | 41,832      |
| <b>Additions</b>                        | 17,620           | 6,761                        | 61,942                 | 22,794               | 4,187           | 27,094                   | 140,398     |
| <b>Disposals</b>                        | -                | 624                          | 180                    | 621                  | 1,236           | (1)                      | 2,660       |
| <b>Exchange differences</b>             | 1,884            | (1,541)                      | 34,729                 | 5,673                | 940             | 1,657                    | 43,342      |
| <b>Other movements</b>                  | 6,385            | -                            | (1,134)                | 838                  | (91)            | (4,926)                  | 1,072       |
| <b>Impairment</b>                       | -                | (111)                        | (8,951)                | (2,787)              | (913)           | (95)                     | (12,857)    |
| <b>Balance as at January 31, 2009</b>   | 129,818          | 85,104                       | 337,957                | 125,904              | 74,221          | 50,385                   | 803,389     |
| <b>Change in the consolidation area</b> | -                | -                            | -                      | -                    | -               | -                        | -           |
| <b>Additions</b>                        | 2,201            | 5,874                        | 65,686                 | 19,254               | 3,549           | 23,585                   | 120,149     |
| <b>Disposals</b>                        | 448              | 1,042                        | 1,024                  | 589                  | 4,625           | 12                       | 7,740       |
| <b>Exchange differences</b>             | (2,259)          | 259                          | (16,548)               | (2,230)              | (424)           | (466)                    | (21,668)    |
| <b>Other movements</b>                  | (518)            | 268                          | 7,780                  | 3,098                | 638             | (11,876)                 | (610)       |
| <b>Impairment</b>                       | -                | (344)                        | (11,327)               | (1,374)              | (511)           | -                        | (13,556)    |
| <b>Balance as at January 31, 2010</b>   | 128,794          | 90,119                       | 382,524                | 144,063              | 72,848          | 61,616                   | 879,964     |

Movements in the accumulated depreciation of "Property, plant and equipment" during the period ended January 31, 2010 and January 31, 2009 are as follows:

| (amounts in thousands of Euro)          | Land & Buildings | Plant & Production Machinery | Leasehold Improvements | Furniture & Fittings | Other equipment | Total accumulated depreciation |
|---|------------------|------------------------------|------------------------|----------------------|-----------------|--------------------------------|
| <b>Balance as at January 31, 2008</b>   | 9,767            | 67,520                       | 163,451                | 67,203               | 45,311          | 353,252                        |
| <b>Change in the consolidation area</b> | 3,066            | -                            | -                      | 697                  | -               | 3,763                          |
| <b>Depreciation</b>                     | 2,719            | 5,808                        | 27,897                 | 9,937                | 7,540           | 53,901                         |
| <b>Disposals</b>                        | -                | 609                          | 27                     | 379                  | 1,172           | 2,187                          |
| <b>Exchange differences</b>             | 394              | (1,280)                      | 20,059                 | 3,065                | 622             | 22,860                         |
| <b>Other movements</b>                  | 3,465            | -                            | (1,539)                | (16)                 | 21              | 1,931                          |
| <b>Impairment</b>                       | -                | (111)                        | (6,280)                | (2,332)              | (599)           | (9,322)                        |
| <b>Balance as at January 31, 2009</b>   | 19,411           | 71,328                       | 203,561                | 78,175               | 51,723          | 424,198                        |
| <b>Change in the consolidation area</b> | -                | -                            | -                      | -                    | -               | -                              |
| <b>Depreciation</b>                     | 3,290            | 6,099                        | 37,186                 | 12,787               | 6,891           | 66,253                         |
| <b>Disposals</b>                        | 109              | 987                          | 310                    | 512                  | 4,517           | 6,435                          |
| <b>Exchange differences</b>             | (174)            | 223                          | (9,954)                | (1,286)              | (294)           | (11,485)                       |
| <b>Other movements</b>                  | (81)             | (21)                         | (727)                  | (163)                | 109             | (883)                          |
| <b>Impairment</b>                       | -                | (43)                         | (7,980)                | (1,142)              | (484)           | (9,649)                        |
| <b>Balance as at January 31, 2010</b>   | 22,337           | 76,599                       | 221,776                | 87,859               | 53,428          | 461,999                        |

Movements in the net book value of "Property, plant and equipment" during the period ended January 31, 2010 and January 31, 2009 are as follows:

| (amounts in thousands of Euro)          | Land & Buildings | Plant & Production Machinery | Leasehold improvements | Furniture & Fittings | Other Equipment | Construction in progress | Net book value |
|---|------------------|------------------------------|------------------------|----------------------|-----------------|--------------------------|----------------|
| <b>Balance as at January 31, 2008</b>   | 53,151           | 13,099                       | 88,100                 | 31,983               | 26,023          | 26,654                   | 239,010        |
| <b>Change in the consolidation area</b> | 37,945           | -                            | -                      | 124                  | -               | -                        | 38,069         |
| <b>Additions</b>                        | 17,620           | 6,761                        | 61,942                 | 22,794               | 4,187           | 27,094                   | 140,398        |
| <b>Depreciation</b>                     | (2,719)          | (5,808)                      | (27,897)               | (9,937)              | (7,540)         | -                        | (53,901)       |
| <b>Disposals</b>                        | -                | 15                           | 153                    | 242                  | 64              | (1)                      | 473            |
| <b>Exchange differences</b>             | 1,490            | (261)                        | 14,670                 | 2,608                | 318             | 1,657                    | 20,482         |
| <b>Other movements</b>                  | 2,920            | -                            | 405                    | 854                  | (112)           | (4,926)                  | (859)          |
| <b>Impairment</b>                       | -                | -                            | (2,671)                | (455)                | (314)           | (95)                     | (3,535)        |
| <b>Balance as at January 31, 2009</b>   | 110,407          | 13,776                       | 134,396                | 47,729               | 22,498          | 50,385                   | 379,191        |
| <b>Change in the consolidation area</b> | -                | -                            | -                      | -                    | -               | -                        | -              |
| <b>Additions</b>                        | 2,201            | 5,874                        | 65,686                 | 19,254               | 3,549           | 23,585                   | 120,149        |
| <b>Depreciation</b>                     | (3,290)          | (6,099)                      | (37,186)               | (12,787)             | (6,891)         | -                        | (66,253)       |
| <b>Disposals</b>                        | 339              | 55                           | 714                    | 77                   | 108             | 12                       | 1,305          |
| <b>Exchange differences</b>             | (2,085)          | 36                           | (6,594)                | (944)                | (130)           | (466)                    | (10,183)       |
| <b>Other movements</b>                  | (437)            | 289                          | 8,507                  | 3,261                | 529             | (11,876)                 | 273            |
| <b>Impairment</b>                       | -                | (301)                        | (3,347)                | (232)                | (27)            | -                        | (3,907)        |
| <b>Balance as at January 31, 2010</b>   | 106,457          | 13,520                       | 160,748                | 56,204               | 19,420          | 61,616                   | 417,965        |

The increase in "Land and Buildings" mainly refers to renovations carried out on a building located in Tuscany, where footwear division production activities have been concentrated.

The acquisitions under the item "Plant and machinery" are related to equipment used in production processes of footwear division.

Also this year the bulk of the Group investments focused on the retail network, with a cost of Euro 109.6 million, mainly included in the categories "Leasehold improvements", "Furniture and Fixtures" and "Construction in progress". Of these, Euro 57 million were invested for the opening of new stores (Euro 43.6 million on the 35 DOS opened in 2009 and Euro 13.4 million on stores opening next year), while Euro 52.6 million relate to expansion and renovation of stores existing at the beginning of the period.

Additions to "Other equipment" mainly refer to hardware purchases.

"Construction in progress", whose balance as at January 31, 2010 amounted to Euro 61.6 million, relates:

- Euro 31.6 million (including Euro 4 million invested in 2009) to the construction of the new operating offices of PRADA spa in Tuscany, where the leather goods division's laboratories, raw material's warehouse and some corporate offices will be based;
- Euro 2.5 million to a building located in Milan and used for offices;
- Euro 23.1 million to Prada and Miu Miu stores opening next year. In particular, Euro 15.5 million are related to investments in the Far East, Euro 4 million in America, and Euro 3.6 million in Europe.

The impairment writedowns recorded as at January 31, 2010 refer to stores that are no longer being used.

At January 31, 2010 "Land and Building" included capitalized interest charges as follows:

| (Amounts in thousands of Euro) | Opening book value | Additions | Exchange differences | Depreciations | Change in consolidation scope | Other movements | Closing net book value |
|--------------------------------|--------------------|-----------|----------------------|---------------|-------------------------------|-----------------|------------------------|
| Land and Buildings             | 7,991              | 384       | (617)                | (298)         | -                             | -               | 7,460                  |

## 17. Intangible fixed assets

Movements in the historic cost of "Intangible assets", in the period ended January 31, 2010 and January 31, 2009, are as follows:

| (amounts in thousands of Euro)          | Trademarks | Goodwill | Store Lease Acquisitions | Software | Development costs | Construction in progress | Total gross value |
|---|------------|----------|--------------------------|----------|-------------------|--------------------------|-------------------|
| <b>Balance as at January 31, 2008</b>   | 394,293    | 535,201  | 82,825                   | 53,580   | 39,093            | 1,058                    | 1,106,050         |
| <b>Change in the consolidation area</b> | -          | -        | -                        | -        | -                 | -                        | -                 |
| <b>Additions</b>                        | 177        | -        | 13,767                   | 2,394    | 1,975             | 493                      | 18,806            |
| <b>Disposals</b>                        | -          | -        | -                        | -        | -                 | -                        | -                 |
| <b>Exchange differences</b>             | (10,772)   | (5,205)  | (266)                    | 137      | 36                | 4                        | (16,066)          |
| <b>Other movements</b>                  | -          | -        | 1,255                    | 643      | 25                | (883)                    | 1,040             |
| <b>Impairment</b>                       | -          | -        | -                        | (337)    | (3)               | -                        | (340)             |
| <b>Balance as at January 31, 2009</b>   | 383,698    | 529,996  | 97,581                   | 56,417   | 41,126            | 672                      | 1,109,490         |
| <b>Change in the consolidation area</b> | 9,311      | -        | -                        | -        | -                 | -                        | 9,311             |
| <b>Additions</b>                        | 168        | 2,060    | 7,517                    | 1,226    | 2,871             | 525                      | 14,367            |
| <b>Disposals</b>                        | -          | -        | -                        | 153      | -                 | -                        | 153               |
| <b>Exchange differences</b>             | 1,937      | 936      | (16)                     | (175)    | (16)              | (4)                      | 2,662             |
| <b>Other movements</b>                  | -          | -        | 428                      | (236)    | 52                | (325)                    | (81)              |
| <b>Impairment</b>                       | -          | -        | -                        | (65)     | -                 | (52)                     | (117)             |
| <b>Balance as at January 31, 2010</b>   | 395,114    | 532,992  | 105,510                  | 57,014   | 44,033            | 816                      | 1,135,479         |

Movements in the accumulated amortization of "Intangible assets" during the period ended January 31, 2010 and January 31, 2009 are as follows:

| (amounts in thousands of Euro)          | Trademarks | Goodwill | Store lease acquisitions | Software | Development costs | Total accumulated amortization |
|---|------------|----------|--------------------------|----------|-------------------|--------------------------------|
| <b>Balance as at January 31, 2008</b>   | 47,961     | 19,564   | 49,491                   | 42,106   | 21,992            | 181,114                        |
| <b>Change in the consolidation area</b> | -          | -        | -                        | -        | -                 | -                              |
| <b>Amortization</b>                     | 10,365     | -        | 5,769                    | 5,367    | 4,678             | 26,179                         |
| <b>Disposals</b>                        | -          | -        | -                        | -        | -                 | -                              |
| <b>Exchange differences</b>             | (2,328)    | (2,307)  | 288                      | 124      | 1                 | (4,222)                        |
| <b>Other movements</b>                  | -          | -        | 201                      | -        | (27)              | 174                            |
| <b>Impairment</b>                       | -          | 5,444    | -                        | (315)    | -                 | 5,129                          |
| <b>Balance as at January 31, 2009</b>   | 55,998     | 22,701   | 55,749                   | 47,282   | 26,644            | 208,374                        |
| <b>Change in the consolidation area</b> | -          | -        | -                        | -        | -                 | -                              |
| <b>Amortization</b>                     | 10,487     | -        | 7,446                    | 4,539    | 5,156             | 27,628                         |
| <b>Disposals</b>                        | -          | -        | -                        | 143      | -                 | 143                            |
| <b>Exchange differences</b>             | 475        | 567      | (247)                    | (159)    | (2)               | 634                            |
| <b>Other movements</b>                  | -          | -        | 110                      | (213)    | (9)               | (112)                          |
| <b>Impairment</b>                       | -          | 5,835    | -                        | (56)     | -                 | 5,779                          |
| <b>Balance as at January 31, 2010</b>   | 66,960     | 29,103   | 63,058                   | 51,250   | 31,789            | 242,160                        |

Movements in the net book value of "Intangible assets" in the period ended January 31, 2010 and January 31, 2009 are as follows:

| (amounts in thousands of Euro)          | Trademarks | Goodwill | Store lease acquisitions | Software | Development costs | Construction in progress | Total net book value |
|---|------------|----------|--------------------------|----------|-------------------|--------------------------|----------------------|
| <b>Balance as at January 31, 2008</b>   | 346,332    | 515,637  | 33,334                   | 11,474   | 17,101            | 1,058                    | 924,936              |
| <b>Change in the consolidation area</b> | -          | -        | -                        | -        | -                 | -                        | -                    |
| <b>Additions</b>                        | 177        | -        | 13,767                   | 2,394    | 1,975             | 493                      | 18,806               |
| <b>Amortization</b>                     | (10,365)   | -        | (5,769)                  | (5,367)  | (4,678)           | -                        | (26,179)             |
| <b>Disposals</b>                        | -          | -        | -                        | -        | -                 | -                        | -                    |
| <b>Exchange differences</b>             | (8,444)    | (2,898)  | (554)                    | 13       | 35                | 4                        | (11,844)             |
| <b>Other movements</b>                  | -          | -        | 1,054                    | 643      | 52                | (883)                    | 866                  |
| <b>Impairment</b>                       | -          | (5,444)  | -                        | (22)     | (3)               | -                        | (5,469)              |
| <b>Balance as at January 31, 2009</b>   | 327,700    | 507,295  | 41,832                   | 9,135    | 14,482            | 672                      | 901,116              |
| <b>Change in the consolidation area</b> | 9,311      | -        | -                        | -        | -                 | -                        | 9,311                |
| <b>Additions</b>                        | 168        | 2,060    | 7,517                    | 1,226    | 2,871             | 525                      | 14,367               |
| <b>Amortization</b>                     | (10,487)   | -        | (7,446)                  | (4,539)  | (5,156)           | -                        | (27,628)             |
| <b>Disposals</b>                        | -          | -        | -                        | 10       | -                 | -                        | 10                   |
| <b>Exchange differences</b>             | 1,462      | 369      | 231                      | (16)     | (14)              | (4)                      | 2,028                |
| <b>Other movements</b>                  | -          | -        | 318                      | (23)     | 61                | (325)                    | 31                   |
| <b>Impairment</b>                       | -          | (5,835)  | -                        | (9)      | -                 | (52)                     | (5,896)              |
| <b>Balance as at January 31, 2010</b>   | 328,154    | 503,889  | 42,452                   | 5,764    | 12,244            | 816                      | 893,319              |

The change in the consolidation area refers to the acquisition of the remaining 49% of the share capital of Luna Rossa Trademark sarl.

The net book value of trademarks is provided below:

| (amounts in thousands of Euro) | January 31, 2010 | January 31, 2009 |
|--------------------------------|------------------|------------------|
| <b>Miu Miu</b>                 | 187,687          | 193,262          |
| <b>Church's</b>                | 119,188          | 121,706          |
| <b>Luna Rossa</b>              | 9,074            | -                |
| <b>Car Shoe</b>                | 6,363            | 6,560            |
| <b>Prada</b>                   | 4,800            | 4,963            |
| <b>Other</b>                   | 1,042            | 1,209            |
| <b>Total</b>                   | 328,154          | 327,700          |

Group's trademarks have not been impaired during 2009.

"Other" includes trademark registration expenses.

"Store lease acquisition costs" (Key Money) include intangible assets recorded with reference to costs incurred by the Group to enter into, take over or extend lease agreements for retail premises in the most prestigious retail areas.

The increase recorded during the period is attributable to two lease agreements in Italy and in Germany.

Acquisitions under the heading "Software" refer for Euro 1.2

million to the development of software used for in accounting, finance and retail departments.

The following table contains details of investments in tangible and intangible fixed assets by business area:

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009 |
|--------------------------------|---------------------|---------------------|
| <b>Retail</b>                  | <b>109,601</b>      | <b>112,040</b>      |
| <b>Industrial and logistic</b> | <b>15,759</b>       | <b>37,384</b>       |
| <b>Corporate</b>               | <b>9,156</b>        | <b>9,780</b>        |
| <b>Total</b>                   | <b>134,516</b>      | <b>159,204</b>      |

### Goodwill

As at January 31, 2010 “Goodwill” amounted to Euro 503.9 million.

Goodwill split by Cash Generating Unit (CGU) is detailed below:

| (amounts in thousands of Euro)            | January 31,<br>2010 | January 31,<br>2009 |
|---|---------------------|---------------------|
| <b>Italian wholesale</b>                  | <b>78,355</b>       | <b>78,355</b>       |
| <b>Asia Pacific and Japan retail</b>      | <b>311,936</b>      | <b>311,936</b>      |
| <b>Italian retail</b>                     | <b>25,850</b>       | <b>25,850</b>       |
| <b>Germany and Austria retail</b>         | <b>5,064</b>        | <b>5,064</b>        |
| <b>UK retail</b>                          | <b>9,300</b>        | <b>9,300</b>        |
| <b>Spain retail</b>                       | <b>1,400</b>        | <b>1,400</b>        |
| <b>France and Montecarlo retail</b>       | <b>11,700</b>       | <b>11,700</b>       |
| <b>North America retail and wholesale</b> | <b>48,000</b>       | <b>48,000</b>       |
| <b>Industrial goodwill</b>                | <b>3,492</b>        | <b>1,432</b>        |
| <b>Church’s</b>                           | <b>8,792</b>        | <b>14,257</b>       |
| <b>Total</b>                              | <b>503,889</b>      | <b>507,924</b>      |

As required by IAS 36 the value of goodwill is not amortized. Instead, it is tested for impairment at least once a year.

The method used to identify the recoverable value (value in use) is based on the discounted expected free cash-flow (hereinafter DCF) generated by the assets directly attributable to the business to which the goodwill has been allocated (Cash Generating Units, hereinafter CGUs).

The value in use is calculated as the sum of the present value of future free cash-flows expected from the business plan projections prepared for each CGU and the present value of the operating activities of the sector at the end of the business plan period (terminal value).

Business plans cover a period of five years and the discount rate applied is calculated using the weighted average cost of capital approach (W.A.C.C.). For the test performed as at January 31, 2010 the W.A.C.C. used for discounting purposes is in the range between 5.66% to 8.84%.

Following to the test performed as at January 31, 2010 an impairment loss, attributable to the “Church’s” Cash Generating

Unit, was recorded in the income statement for an amount of euro 5.8 million.

## 18. Investments

| (amounts in thousands of Euro)                            | January 31,<br>2010 | January 31,<br>2009 |
|---|---------------------|---------------------|
| Investments in associated undertakings and joint-ventures | 9,495               | 9,898               |
| Other investments   | 14                  | 14                  |
| <b>Total</b>  | <b>9,509</b>        | <b>9,912</b>        |

Investments in associated undertakings and joint-ventures are accounted for using the equity method.

Details of associated undertakings and joint-ventures as at January 31, 2010 and January 31, 2009 are as follows:

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009 |
|--------------------------------|---------------------|---------------------|
| Pac Srl                        | 1,738               | 1,738               |
| Fragrance & Skincare sl        | 7,757               | 8,160               |
| <b>Total</b>                   | <b>9,495</b>        | <b>9,898</b>        |

Fragrance & Skincare sl is a joint-venture, with the Spanish manufacturer Puig Beauty & Fashion, for distributing of fragrances.

PRADA spa, which owns 50% of shares, acquired it in 2007 from the controlling company PRADA Holding BV. The value of the investment includes a goodwill amounting to Euro 4.4 million annually tested for impairment.

## 19. Other non-current assets

Other non-current assets may be analyzed as follows:

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009 |
|--------------------------------|---------------------|---------------------|
| Guarantee deposits             | 24,347              | 31,056              |
| Deferred revenue for rent      | 1,650               | -                   |
| Other receivables              | 2,358               | 2,377               |
| <b>Total</b>                   | <b>28,355</b>       | <b>33,433</b>       |

Guarantee deposits are analyzed by type and expiry date as follows:

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009 |
|--------------------------------|---------------------|---------------------|
| Type:                          |                     |                     |
| Stores                         | 22,194              | 27,938              |
| Offices                        | 1,055               | 1,904               |
| Warehouses                     | 125                 | 184                 |
| Other                          | 973                 | 1,030               |
| <b>Total</b>                   | <b>24,347</b>       | <b>31,056</b>       |

| (amounts in thousands of Euro) | January 31,<br>2010 |
|--------------------------------|---------------------|
| <b>Expiry date:</b>            |                     |
| By 2011                        | 8,018               |
| By 2012                        | 1,702               |
| By 2013                        | 1,872               |
| After 2013                     | 12,755              |
| <b>Total</b>                   | <b>24,347</b>       |

## 20. Short-term financial payables and bank overdrafts

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009 |
|--------------------------------|---------------------|---------------------|
| Bank overdrafts                | 29,369              | 27,009              |
| Short-term loans               | 430,912             | 341,229             |
| Deferred cost on loans         | (998)               | (1,700)             |
| <b>Total</b>                   | <b>459,283</b>      | <b>366,538</b>      |

### Short-term financial loans

| (amounts in thousands of Euro)     | January 31,<br>2010 | January 31,<br>2009 |
|------------------------------------|---------------------|---------------------|
| Short-term bank loans              | 260,039             | 224,987             |
| Current portion of long-term loans | 170,873             | 112,763             |
| Current portion of debentures      | -                   | 3,479               |
| <b>Total</b>                       | <b>430,912</b>      | <b>341,229</b>      |

The Group generally borrows at variable rates and manages the risk associated with interest rate fluctuations signing interest rate swaps and collars, as cash flow hedges of future interest payments. These instruments have the effect of converting variable rate loans into fixed rate loans or loans at rates within an agreed interval.

Including hedge instruments in force at the reporting date, 84% of medium and long term loans are at fixed rate of interest (74% as at January 31, 2009) while 16% are at floating rate of interest (26% as at January 31, 2009).

This debt structure allows the Group to mitigate the negative effects of possible increases in interest rates.

The increase from Euro 341.2 million to Euro 430.9 million in short-term loans, together with the significant decrease in medium and long-term syndicated loans, are mainly due to a shift of the debt structure toward short-term profile.

In 2005, the PRADA Group obtained a long-term syndicated loan organized and underwritten by IntesaSan Paolo spa, Calyon sa, HSBC Bank plc and Unicredit. As at January 31, 2010 the outstanding portion of this loan amounted to Euro 239.4 million, of which Euro 129 million and Japanese Yen 1,000 million are included in current portion of long - term loans, whereas Euro 80 million and Japanese Yen 2,832 million are included in short-term loans.

This long-term facility is subject to certain financial covenants and conditions, which are based on the consolidated financial statements of the Group. These covenants and conditions refer to a minimum amount of consolidated net worth that shall not be less than Euro 320 million, a maximum level of the ratio of total net borrowings to EBITDA, that shall not exceed 3.5 at the year-end and a minimum level of the ratio of EBITDA to financial charges, that shall not be lower than 4. As of January 31, 2010 the Group fully respected these covenants.

Short-term bank loans and the current position of long-term debt may be analyzed by currency as follows:

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009 |
|--------------------------------|---------------------|---------------------|
| <b>Euro</b>                    | <b>352,415</b>      | <b>273,533</b>      |
| <b>Japanese Yen</b>            | <b>61,426</b>       | <b>66,018</b>       |
| <b>Other currencies</b>        | <b>17,071</b>       | <b>1,678</b>        |
| <b>Total</b>                   | <b>430,912</b>      | <b>341,229</b>      |

Financial payables are stated net of amortized costs, of Euro 1.7 million, incurred to arrange the loans (Euro 1 million deducted from Short-term loans and Euro 0.7 million deducted from Long-term loans).

## 21. Payables to parent companies and related parties

Payables to parent companies and related parties may be detailed as follows:

| (amounts in thousands of Euro)   | January 31,<br>2010 | January 31,<br>2009 |
|--|---------------------|---------------------|
| <b>Financial payables – PRADA Holding bv</b>                               | <b>2,573</b>        | <b>2,500</b>        |
| <b>Financial payables - other companies controlled by PRADA Holding bv</b> | <b>233</b>          | <b>251</b>          |
| <b>Other payables – PRADA Holding bv</b>                                   | <b>1,796</b>        | <b>2</b>            |
| <b>Other payables - other related parties</b>                              | <b>1,013</b>        | <b>462</b>          |
| <b>Other payables – associated companies</b>                               | <b>-</b>            | <b>8</b>            |
| <b>Other payables- other companies controlled by PRADA Holding bv</b>      | <b>5</b>            | <b>3</b>            |
| <b>Total</b>   | <b>5,620</b>        | <b>3,226</b>        |

Financial payables to PRADA Holding bv bear interests at a rate equal to Euribor/Libor plus a 1% spread and the principal amount is reimbursable upon request within 15 days of notice.

Details are provided in note 39.

## 22. Other Shareholders' loans

| (amounts in thousands of Euro)   | January 31,<br>2010 | January 31,<br>2009 |
|----------------------------------|---------------------|---------------------|
| <b>Other Shareholders' loans</b> | <b>545</b>          | <b>521</b>          |
| <b>Total</b>                     | <b>545</b>          | <b>521</b>          |

At reporting date, payables to other Shareholders refer to loans provided by minority Shareholders of TRS (Travel Retail Shop).

### 23. Trade payable

Trade payables can be summarized as follows:

| (amounts in thousands of Euro)        | January 31,<br>2010 | January 31,<br>2009 |
|---------------------------------------|---------------------|---------------------|
| Trade payables – third parties        | 195,577             | 229,156             |
| Trade payables – related parties      | 819                 | 1,258               |
| Trade payables – associated companies | -                   | 93                  |
| <b>Total</b>                          | <b>196,396</b>      | <b>230,507</b>      |

Trade payables towards related parties refer to purchases of finished goods from retail companies owned by PRADA Holding bv's main Shareholders, as detailed in Note 39.

### 24. Current tax liabilities

Current tax liabilities can be summarized as follows:

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009 |
|--------------------------------|---------------------|---------------------|
| Income tax payables            | 45,199              | 18,768              |
| VAT and other tax payables     | 16,990              | 15,136              |
| <b>Total</b>                   | <b>62,189</b>       | <b>33,904</b>       |

### 25. Obligations under finance leases

The increase in Obligations under finance leases is due to new lease agreements signed in Japan.

### 26. Other current liabilities

“Other current liabilities” can be detailed as follows:

| (amounts in thousands of Euro)       | January 31,<br>2010 | January 31,<br>2009 |
|--------------------------------------|---------------------|---------------------|
| Payables for capital expenditure     | 28,247              | 32,368              |
| Accrued expenses and deferred income | 23,659              | 21,181              |
| Other payables                       | 38,820              | 39,840              |
| <b>Total</b>                         | <b>90,726</b>       | <b>93,389</b>       |

“Accrued expenses and deferred income” can be detailed as follows:

| (amounts in thousands of Euro)       | January 31,<br>2010 | January 31,<br>2009 |
|--------------------------------------|---------------------|---------------------|
| Deferred income                      | 1,837               | 2,467               |
| Advertising contributions            | 1,319               | 373                 |
| Lease charges                        | 10,388              | 6,539               |
| Consultancies                        | 855                 | 937                 |
| Maintenance, utilities and insurance | 3,261               | 4,332               |
| Commissions                          | 687                 | 1,072               |
| Personnel costs                      | 1,227               | 1,849               |
| Other                                | 4,085               | 3,612               |
| <b>Total</b>                         | <b>23,659</b>       | <b>21,181</b>       |

“Other payables” are as follows:

| (amounts in thousands of Euro)                  | January 31,<br>2010 | January 31,<br>2009 |
|---|---------------------|---------------------|
| Short-term benefits employees and collaborators | 26,524              | 27,099              |
| Customer payments                               | 834                 | 1,881               |
| Advances from customers                         | 2,723               | 1,239               |
| Customs duties                                  | 1,516               | 1,533               |
| Returns from customers                          | 4,651               | 2,721               |
| Other   | 2,572               | 5,367               |
| <b>Total</b>                                    | <b>38,820</b>       | <b>39,840</b>       |

## 27. Long-term debt

Long-term financial payables are detailed as follows:

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009 |
|--------------------------------|---------------------|---------------------|
| Long-term bank debt            | 112,121             | 264,970             |
| Deferred costs on loans        | (682)               | (938)               |
| <b>Total</b>                   | <b>111,439</b>      | <b>264,032</b>      |

The decrease in long-term financial payables, from Euro 265 million to Euro 112.1 million, not including the new loans arranged during the year, was due to the repayment of instalments in compliance with the amortization plans provided for by the loan agreements.

Long-term loans include fixed interest rate loans (81% compared to 78% as at January 31, 2009) and floating interest rate loans (19% compared to 22% as at January 31, 2009).

Long term liabilities at January 31, 2010 are detailed as follows:

| (amounts in thousands of Euro)            | Debt           | Currency      | Lending bank              | Expiry date | Interest rate |
|---|----------------|---------------|---------------------------|-------------|---------------|
|   |                |               |                           |             | (1)           |
| Post Development corp                     | 15,028         | US Dollar     | Sovereign Bank            | 05/2014     | 5.70%         |
| PRADA Fashion Commerce (Shanghai) Co. Ltd | 3,147          | Renminbi      | Bank of China             | 09/2012     | 5.40%         |
| PRADA spa                                 | 5,400          | Euro          | Monte dei Paschi di Siena | 07/2015     | 2.09%         |
| PRADA spa                                 | 26,250         | Euro          | IntesaSanPaolo            | 06/2014     | 5.60%         |
| PRADA spa                                 | 24,000         | Euro          | Unicredit                 | 05/2012     | 5.50%         |
| PRADA spa                                 | 8,750          | Euro          | C.R. Lucca. Pisa. Livorno | 08/2012     | 4.40%         |
| PRADA spa                                 | 13,843         | Euro          | Cariparma                 | 06/2015     | 1.94%         |
| PRADA Japan Co. Ltd                       | 13,231         | Japanese Yen  | Mizhuo Bank               | 07/2013     | 2.09%         |
| Church & Co plc                           | 2,472          | British Pound | HSBC                      | 07/2013     | 1.20%         |
| <b>Totale</b>                             | <b>112,121</b> |               |                           |             |               |

(1) interest rates include the effect of interest rate risk hedging transactions.

The long-term facility obtained from Unicredit spa (ex Banca di Roma) is repayable in four installments (three instalments of Euro 6 million due from November 2010 to November 2011 and the remaining Euro 12 million as a bullet repayment in May 2012).

Pursuant to the agreement, PRADA spa may exercise – within 60 days from the expiry date - a term out option thus extending the loan term by two years. In this case, the remaining amount of Euro 12 million may be repaid in five equal installments.

The loan facilities signed with Intesa Sanpaolo spa and Unicredit (ex Banca di Roma spa) are subject to certain financial covenants and conditions, which are based on the consolidated financial statements of the Group. These financial covenants and conditions refer to a minimum amount of consolidated net worth, that shall not be less than Euro 320 million, a maximum level of the ratio of total net borrowings to EBITDA, that shall not exceed 3.5 at the year-end and a minimum level of the ratio of EBITDA to financial charges, that shall not be lower than 4. As of January 31, 2010 the Group fully respected these covenants.

On July 31, 2008 Cassa di Risparmio Parma e Piacenza spa granted PRADA spa a seven-year mortgage loan of Euro 20 million disbursable based on the progress of works on a property located in Tuscany. As at January 31, 2010 the amount received was Euro 13.8 million (Euro 11.1 million as at January 31, 2009). The loan is guaranteed by a mortgage on the property. On January 18, 2010 the amortization schedule was amended while the final maturity remained as the original (June 30, 2015). Following this amendment the reimbursement is established in 7 semi-annual installments starting from December 2012.

The 7 years loan granted in 2008 by Banca Monte dei Paschi di Siena is guaranteed by a mortgage on a property located in Tuscany and acquired during 2008.

On April 3, 2009 Sovereign Bank granted Post Development Corp a five-year mortgage loan of USD 22 million, of which USD 3.3 million are repayable in 59 monthly instalments, due from June 2009 to April 2014 and the remainder through a bullet repayment in May 2014. The loan is guaranteed by a mortgage on the property in New York, head-office of PRADA USA corp. This loan is subject to certain financial covenants that are based on the financial statements of PRADA USA corp and Post Development corp and they have been fully respected as at January 31, 2010.

On September 20, 2009 PRADA Fashion Commerce (Shanghai) Co Limited was granted a three years loan from Bank of China for a total of Renminbi 30 million. The reimbursement is bullet at maturity.

Long-term loans by currency and maturity date may be detailed as follows:

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009 |
|--------------------------------|---------------------|---------------------|
| <b>Currency</b>                |                     |                     |
| <b>Euro</b>                    | <b>78,243</b>       | <b>220,123</b>      |
| <b>Japanese Yen</b>            | <b>13,231</b>       | <b>42,063</b>       |
| <b>British Pound</b>           | <b>2,472</b>        | <b>2,784</b>        |
| <b>US Dollar</b>               | <b>15,028</b>       | <b>-</b>            |
| <b>Renminbi</b>                | <b>3,147</b>        | <b>-</b>            |
| <b>Total</b>                   | <b>112,121</b>      | <b>264,970</b>      |

| (amounts in thousands of Euro) | January 31,<br>2010 |
|--------------------------------|---------------------|
| <b>Maturity date:</b>          |                     |
| <b>2011</b>                    | <b>32,324</b>       |
| <b>2012</b>                    | <b>38,183</b>       |
| <b>2013</b>                    | <b>16,638</b>       |
| <b>After 2013</b>              | <b>24,976</b>       |
| <b>Total</b>                   | <b>112,121</b>      |

## 28. Post-employment benefits

| (amounts in thousands of Euro)  | January 31,<br>2010 | January 31,<br>2009 |
|---------------------------------|---------------------|---------------------|
| <b>Post-employment benefits</b> | <b>35,786</b>       | <b>35,595</b>       |
| <b>Other long-term benefits</b> | <b>1,045</b>        | <b>508</b>          |
| <b>Total</b>                    | <b>36,831</b>       | <b>36,103</b>       |

### Post-employment benefits

Post-employment benefits liabilities amounted to Euro 35.8 million as at January 31, 2010 (Euro 35.6 million as at January 31, 2009) and they must be considered defined benefit plans.

The balance includes Euro 10 million of liabilities posted by foreign companies and Euro 25.8 million recorded by Italian companies. The Italian post employment benefits are “Trattamento di fine rapporto” (hereinafter “TFR” i.e. staff leaving indemnity) and the balance - which reflects fair value - was determined projecting the benefit, accruing under Italian law at the reporting date, to the future date when the employment relationship will be terminated and discounting it at the reporting date using the actuarial “Projected Unit Credit Method”.

The following table shows movements in caption Post-employment benefit liabilities as at January 31, 2010:

|                                 | Post-employment benefits – Italian companies (TFR) | Post employment benefits – non-Italian companies | Group Total |
|---------------------------------|--|--|-------------|
| <b>Opening balance</b>          | 26,146   | 9,449  | 35,595      |
| <b>Current service cost</b>     | 81   | 2,670  | 2,751       |
| <b>Curtailement</b>             | -  | -  | -           |
| <b>Interest cost</b>            | 755  | 528  | 1,283       |
| <b>Actuarial (gains)/losses</b> | 860  | 249  | 1,109       |
| <b>Benefits paid</b>            | (2,271)  | (2,419)  | (4,690)     |
| <b>Exchange differences</b>     | -  | (513)  | (513)       |
| <b>Other movements</b>          | 251  | -  | 251         |
| <b>Closing balance</b>          | 25,822   | 9,964  | 35,786      |

The TFR liability was determined based on an independent appraisal which considered demographic, economic and financial evidence and assumptions.

The technical basis for the computation was based on an historical analysis of the data. For the demographic assumptions, variables such as mortality, early retirement and resignation, dismissal, expiry of employment contract, advance payment on leaving indemnities and supplementary pension schemes were considered. Economic and financial assumptions were made based on variables such as inflation and discount rates.

Post-employment benefits of non-Italian companies also include the fair value of pension schemes attributable to Group companies operating in the United Kingdom. These pension funds provide pensions to employees.

The fair value of the pension funds as at January 31, 2010 was negative for Euro 1 million and was determined by an independent actuary using the Projected Unit Credit Method.

The fair value of the funds is as follows:

| (amounts in thousands of Euro)        | January 31, 2010 | January 31, 2009 |
|---------------------------------------|------------------|------------------|
| <b>Fair value of fund assets</b>      | 39,709           | 31,960           |
| <b>Fair value of fund liabilities</b> | (40,756)         | (32,468)         |
| <b>Fund net Fair value</b>            | (1,047)          | (508)            |

At the reporting date the main fund assets, along with the relevant expected rates of return, were as follows:

| (amounts in thousands of Euro) | Assets | Rate of return |
|--------------------------------|--------|----------------|
| <b>Equities</b>                | 11,954 | 7.4%           |
| <b>Alternatives</b>            | 4,846  | 7.4%           |
| <b>Bonds</b>                   | 17,930 | 5.1%           |
| <b>Other</b>                   | 4,979  | 1%             |
| <b>Total</b>                   | 39,709 |                |

### Other long-term benefits

The Group signs agreements with some key employees in order to retain them until a certain future date against payment of allowances (the so-called Stability Agreements).

These stability agreements can be considered “Other long-term employee benefits” in compliance with IAS19. They were subjected to actuarial appraisal.

Their fair value, which was determined using the Projected Unit Credit Method, was Euro 1 million as at January 31, 2010.

## 29. Provisions

Movements on provisions are summarized as follows:

| (amounts in thousands of Euro)      | Provision for litigation | Provision for tax disputes | Other provisions | Provision for Investment | Total         |
|-------------------------------------|--------------------------|----------------------------|------------------|--------------------------|---------------|
| <b>Opening balance</b>              | <b>1,803</b>             | <b>6,866</b>               | <b>5,386</b>     | <b>65</b>                | <b>14,120</b> |
| <b>Change in consolidation area</b> | -                        | -                          | -                | (65)                     | (65)          |
| <b>Exchange differences</b>         | (23)                     | 23                         | (272)            | -                        | (272)         |
| <b>Reversals</b>                    | (476)                    | (4,345)                    | (1,578)          | -                        | (6,399)       |
| <b>Increase</b>                     | <b>165</b>               | <b>4,709</b>               | <b>881</b>       | -                        | <b>5,755</b>  |
| <b>Closing balance</b>              | <b>1,469</b>             | <b>7,253</b>               | <b>4,417</b>     | -                        | <b>13,139</b> |

The provisions represent the Directors’ best estimate of the maximum contingent liabilities. In the Directors’ opinion, and based on the information available to them, as supported by the opinions of independent experts, at the balance sheet date, the total amount provided for risks and charges was reasonable considering the contingent liabilities that might arise.

### Provision for litigation

The provision for litigation amounts to Euro 1.5 million and mainly regards disputes with suppliers and employees of the Group. The amounts utilized during the year regarded the settlement of a dispute with a supplier.

### Provision for tax disputes

On December 30, 2005, Genny spa (a company incorporated into PRADA spa) received two notices of tax assessment for VAT purposes for the 2002 fiscal year. The assessments regarded the sales of the Byblos and Genny businesses (the latter transaction involved two Group companies) and amounted to about Euro 20 million. The Company appealed to the Provincial Tax Commission of Ancona and a hearing took place on January 16, 2007. On May 15, 2007, the Provincial Tax Commission issued its decision which was favorable to the Company.

On June 7, 2008 the Revenue Agency of Ancona filed an appeal against these decisions and on September 18, 2008 PRADA spa filed a counterclaim.

On August 4, 2006 IPI Italia spa (a company incorporated into PRADA spa), as purchaser of the Genny business, received a

demand for VAT penalties totalling Euro 5.7 million for the year 2002. On November 14, 2006 the Company submitted defensive arguments against this claim. On October 9, 2007 the Company received a request for penalties against which it filed an appeal with the Milan Tax Commission on December 14, 2007. On January 19, 2009 the recourse was rejected. On December 1, 2009 the dispute was discussed with the Regional Tax Commission that rejected the appeal on January 20, 2010. The Company will file an appeal to the Supreme Court, but, taking into consideration the evolution of the judgment, it has deemed reasonable to accrue the whole disputed amount.

On November 30, 2005 PRADA Retail France sas received a notice of assessment following an inspection by the French Tax Authorities. The assessment regarded inter-company transfer prices in 2003 and 2004. The dispute essentially concerned the adjustment of the tax losses forwarded by the French company.

Since no agreement was reached with French Tax Authorities, on May 31, 2007, PRADA Retail France filed an application to open a mutual agreement procedure between the French and Swiss authorities.

On December 9, 2009 PRADA Retail France sas has received a notice of assessment, following an inspection by the French Tax Authorities with regard to transfer pricing in 2005, 2006 and 2007. Even with regard to this second notice of assessment, on February 17, 2010 PRADA Retail France filed a mutual agreement procedure between the French authorities, on one side, and Swiss and Italian on the other side. On the basis of the evaluation of the risks involved in this litigation, the management, also supported by the opinion of a well known tax advisor, has decided not to post any provision.

In 2008 PRADA Germany received a notice of assessment following an inspection by the German tax authorities. The assessment regarded inter-company transfer prices in 2001, 2002, 2003 and 2004. In July 2008 started the mutual agreement procedure provided for by the Treaty against double taxation between Germany and Switzerland. On September 10, 2008 the German tax authorities communicated the suspension of the ordinary procedure of opposition and of the payment due. Following to this assessment PRADA Germany, in the previous year, accrued Euro 0.4 million deemed reasonable.

During the years 2003-2005 the Japanese Tax Authorities conducted an investigation on PRADA Japan Co. Ltd with regard to transfer prices. On December 27, 2005 Japanese tax authorities issued a formal tax assessment notice for the years from 1999 to 2003. On February 24, 2006 the Company appealed against these assessments in compliance with Japanese laws. PRADA Japan Co. Ltd then requested the suspension of the ordinary dispute procedure to start the mutual agreement procedure in compliance with the Treaties against double taxation involving Japanese, Dutch and Luxembourg Competent Authorities. The mutual agreement procedure was formally started between the Japanese Competent Authorities on one side and the Dutch and Luxembourg Competent Authorities on the other side. Then the

Dutch and Luxembourg authorities appointed the Swiss authorities to conduct negotiations with the Japanese authorities. They held several meetings and exchanged documents; at the end of first half 2009 an agreement was finalized to reduce the assessment by around 50% of the original requested amount. According to this agreement also corresponding adjustments have been recognized during second half of 2009. The related provision was accrued in previous year.

In 2007, PRADA Korea ltd was subject to a tax inspection, mainly in relation to transfer prices, with a total assessment of around Euro 0.8 million of additional taxes, interests and penalties. In 2008 PRADA Korea ltd received a notice of tax assessment against which PRADA Korea took all the necessary steps provided by the local law, before the starting of the litigation. Furthermore, as required by local laws, PRADA Korea paid in advance the full amount. This amount will be refunded at the end of the litigation in case of positive outcome of the dispute. In September 2008, since an agreement was not reached with Korean authorities, PRADA Korea appealed to the competent Tax Commission. At the reporting date PRADA Korea ltd posted a provision of Euro 0.8 million.

During the tax inspection at PRADA Korea, Korean authorities verified the existence of a stable organization of PRADA Asia Pacific ltd. in Korea. As a consequence of this inspection, in 2008 PRADA Asia Pacific received a notice of tax assessment for a total amount of Euro 0.6 million of additional taxes, interests and penalties. As required by local laws the Company paid the full amount, which will be refunded at the end of the litigation in case of positive outcome of the dispute. As at January 31, 2010 PRADA Asia Pacific ltd has a provision of Euro 0.6 million.

In some countries Tax Authorities requested information to assess the consistency of transfer prices of products for the determination of income taxes and the imposition of customs duties on imports. Following the likely requirements relating to customs duties, a provision, that represents the best estimate of contingent liability, has been accrued during the year.

#### Other provisions

“Other provisions” amounts to Euro 4.4 million as at January 31, 2010. They mainly include the provisions made in relation to lease agreements which may be defined as onerous under IAS 37. Reversals of the period mainly relate to early exit from an onerous contract in the United States.

### 30. Other non-current liabilities

“Other non-current liabilities” amount to Euro 32.6 million (Euro 22.4 million as at January 31, 2009). They mainly regard liabilities to be recognized on a straight-line basis in relation to costs of commercial leases.

### 31. Shareholders' equity

The Group's Shareholders' equity is as follows:

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009 |
|--------------------------------|---------------------|---------------------|
| Share capital                  | 250,000             | 250,000             |
| Other reserves                 | 743,411             | 681,973             |
| Translation reserves           | (45,671)            | (27,672)            |
| Net result of the period       | 100,163             | 98,806              |
| <b>Total</b>                   | <b>1,047,903</b>    | <b>1,003,107</b>    |

#### Share capital

As at January 31, 2010 PRADA spa has 250,000,000 ordinary shares with a nominal value of Euro 1 each. This made for total subscribed and paid share capital of Euro 250 million.

At the reporting date 94.89% of the share capital is owned by PRADA Holding bv and 5.11% by Intesa Sanpaolo spa.

#### Other reserves

"Other reserves" amount to Euro 743.4 million and they mainly consist of prior year retained earnings. The balance as at January 31, 2010 also includes, without the tax impact, actuarial differences resulting from the evaluation of Post-employment benefits, for negative Euro 4.1 million and the fair value of derivative instruments hedging cash flows, for negative Euro 2.8 million.

On August 27, 2009 an ordinary Shareholders' Meeting approved the distribution of dividends of Euro 47,8 million, attributed to a rate of Euro 0.1910 per share.

#### Net profit for the period

The net profit for the period for the Group was Euro 100.2 million (Euro 98.8 million as at January 31, 2009).

### 32. Minority interests

The following table summarizes movements in Shareholders' equity pertaining to Minority interests, in the period ended January 31, 2010 and January 31, 2009.

| (amounts in thousands of Euro)                     | January 31,<br>2010 | January 31,<br>2009 |
|--|---------------------|---------------------|
| <b>Opening balance</b>                             | <b>9,192</b>        | <b>4,121</b>        |
| Translation reserve                                | (275)               | 699                 |
| Dividends  | (343)               | (1,262)             |
| Recapitalization                                   | -                   | 4,300               |
| Disposal of a 4% stake in Car Shoe sa to the Group | -                   | (354)               |
| Other movements                                    | 7                   | -                   |
| Net profit for the period                          | 177                 | 1,779               |
| Change in consolidation area                       | -                   | (91)                |
| Actuarial Gain/losses                              | (2)                 | -                   |
| <b>Closing balance</b>                             | <b>8,756</b>        | <b>9,192</b>        |

The recapitalization of last year refers to the capital contribution underwritten by the minority Shareholder of Car Shoe sa on March 31, 2008.

#### Notes to the Consolidated Income Statement

### 33. Net revenues

Consolidated net revenues are mainly generated by sales of products and they are stated net of returns and discounts.

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009<br>(adjusted) |
|--------------------------------|---------------------|-----------------------------------|
| Net sales                      | 1,530,577           | 1,604,148                         |
| Royalties                      | 30,661              | 39,481                            |
| <b>Total</b>                   | <b>1,561,238</b>    | <b>1,643,629</b>                  |

Royalties are paid by licensees on sales of eyewear, fragrances, mobile phones and under franchise agreements.

This royalty income may be detailed as follows:

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009<br>(adjusted) |
|--------------------------------|---------------------|-----------------------------------|
| Eyewear                        | 23,240              | 27,655                            |
| Perfumes                       | 3,778               | 5,087                             |
| Mobile phones                  | 1,674               | 4,118                             |
| Franchise agreements           | 1,617               | 2,265                             |
| Other                          | 352                 | 356                               |
| <b>Total</b>                   | <b>30,661</b>       | <b>39,481</b>                     |

This item includes Euro 4.6 million (Euro 6 million as at January 31, 2009) of royalties earned from related parties (Note 39 "Transactions with related parties").

A breakdown of net revenues by brands, geographical areas and products is provided in the Report of the Directors and in Note 8 "Segmental Information".

### 34. Cost of good sold

| (amounts in thousands of Euro)                            | January 31,<br>2010 | January 31,<br>2009<br>(adjusted) |
|---|---------------------|-----------------------------------|
| <b>Raw materials purchases and manufacturing expenses</b> | <b>483,627</b>      | <b>555,891</b>                    |
| <b>Logistics costs, duties, freight and insurance</b>     | <b>90,272</b>       | <b>89,327</b>                     |
| <b>Change in inventory</b>                                | <b>12,683</b>       | <b>45,315</b>                     |
| <b>Total</b>  | <b>586,582</b>      | <b>690,533</b>                    |

The trend in cost of good sold which, compared to previous year, decreases its incidence on sales by 4.4 percentage points, from 42% to 37,6%, is due to the different channel/markets mix, to the effects of a continuous process of rationalization of the production platform and to the positive impact of foreign exchange rates on the turnover.

### 35. Operating costs

Operating expenses can be detailed as follows:

| (amounts in thousands of Euro)    | January 31,<br>2010 | % on<br>net<br>revenues | January 31,<br>2009<br>(adjusted) | % on<br>net<br>revenues |
|-----------------------------------|---------------------|-------------------------|-----------------------------------|-------------------------|
| <b>Product and development</b>    | <b>96,794</b>       | <b>6.2%</b>             | <b>88,206</b>                     | <b>5.4%</b>             |
| <b>Advertising and promotion</b>  | <b>75,823</b>       | <b>4.9%</b>             | <b>99,542</b>                     | <b>6.1%</b>             |
| <b>Selling</b>                    | <b>484,624</b>      | <b>31.0%</b>            | <b>428,056</b>                    | <b>26.0%</b>            |
| <b>General and administration</b> | <b>130,383</b>      | <b>8.3%</b>             | <b>146,338</b>                    | <b>8.9%</b>             |
| <b>Total</b>                      | <b>787,624</b>      | <b>50.4%</b>            | <b>762,142</b>                    | <b>46.4%</b>            |

Operating expenses show a 3.3% increase over the previous year. Excluding the impact of exchange rates, they would be almost unchanged compared to 2008 (+1.1%).

Product and development expenses include both the design phase - intended as research and experimentation of shapes, fabrics, leathers, production techniques and definition of the design concept - and the product development phase meant as product industrialization and production of prototypes. This item is shown net of the tax relief of Euro 0.8 million (Euro 3.8 million in 2008) for industrial research and competitive development pursuant to Law 296 of 27 December 2006.

Advertising and promotion expenses include the expenditure incurred to develop advertising campaigns, organize fashion shows and other events, sponsorship fees and overheads attributable to this functional area. Compared to previous year these expenses recorded a large decrease which is due to a strategic choice that has favoured non-conventional forms of communication.

Selling expenses, increased by 13.2% (+9.7% at constant exchange rates), reaching Euro 484.6 million compared to Euro 428.1 million in 2008. The increase is consequent to the expansion of the retail network that has a net increase of 27 stores over the previous year.

To counter the negative effects of the crisis on the profitability of

the Group, the management has started, already in the second half of 2008, a policy of review of business processes aimed at corporate costs containment. The effects of this initiative are visible in the reduction of general and administration expenses which are in decline by 10.9% (-11.9% at constant exchange rates).

In order to provide further information on the income statement structure, it should be noted that operating expenses include depreciation, amortization and impairment adjustments for both tangible and intangible fixed assets for a total amount of Euro 95.8 million (Euro 84.6 million at January 31, 2009), personnel expenses, excluded industrial employees, for Euro 258.7 million (Euro 250.5 million at January 31, 2009), fixed rents for Euro 118 million (Euro 109.3 million at January 31, 2009 ) and variable rents for Euro 94 million (Euro 70.7 million at January 31, 2009).

### 36. Interest and other financial income (expense), net

| (amounts in thousands of Euro)                            | January 31,<br>2010 | January 31,<br>2009<br>(adjusted) |
|---|---------------------|-----------------------------------|
| <b>Net interest income (expenses), to related parties</b> | <b>334</b>          | <b>1,711</b>                      |
| <b>Net interest income (expenses), to third parties</b>   | <b>(16,976)</b>     | <b>(27,211)</b>                   |
| <b>Realized exchange gains (losses), net</b>              | <b>(3,277)</b>      | <b>(217)</b>                      |
| <b>Unrealized exchange gains (losses), net</b>            | <b>(4,671)</b>      | <b>(1,859)</b>                    |
| <b>Other financial income (expenses), net</b>             | <b>(7,292)</b>      | <b>(9,561)</b>                    |
| <b>Total</b>  | <b>(31,882)</b>     | <b>(37,137)</b>                   |

The net financial result of the period shows an improvement of Euro 5.2 million compared to previous year.

The trend in the net interests is consistent with the general decline in rates and with the changes in the net financial position and receivables towards the parent company.

Realized and unrealized exchange losses of the year amounted to Euro 7.9 million (Euro 2.1 million in 2008) and are basically a result of the fluctuations of U.S. Dollar, Japanese Yen, Hong Kong Dollar and British Pound against the Euro.

Other financial income/(expenses) include expenses resulting from the valuation of investments, as well as financial charges related to the securitization of receivables and financial discounts.

### 37. Taxation

The income tax charge for the period ended as at January 31, 2010 and January 31, 2009 is detailed as follows.

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009 |
|--------------------------------|---------------------|---------------------|
| <b>Current taxation</b>        | <b>70,558</b>       | <b>61,121</b>       |
| <b>Deferred taxation</b>       | <b>(18,055)</b>     | <b>(8,490)</b>      |
| <b>Total</b>                   | <b>52,503</b>       | <b>52,631</b>       |

The following table shows the reconciliation between the effective

tax rate of the Group and the theoretical tax rate of the parent company PRADA spa:

|   | January 31,<br>2010 |
|---|---------------------|
| Italian tax rate  | 31.4%               |
| Tax effect of expenses/income that are not deductible/taxable in determining taxable profit | 8.7%                |
| Tax effect of utilisation of tax losses carried forward                                     | -1.9%               |
| Effect of different tax rates of subsidiaries operating in other jurisdictions              | -4.4%               |
| <b>Group effective tax rate</b>   | <b>33.8%</b>        |

Movements in net deferred tax assets and deferred tax liabilities are shown in the following table:

| amounts in thousands of Euro)                 | January 31,<br>2010 | January 31,<br>2009 |
|---|---------------------|---------------------|
| Opening balance                               | 41,660              | 21,216              |
| Exchange differences                          | (3,716)             | 7,491               |
| Deferred tax from acquisition                 | -                   | (1,615)             |
| Change in the consolidation area              | -                   | (213)               |
| Deferred tax on cash flow hedge reserve       | (4,336)             | 6,944               |
| Deferred tax on actuarial gain/losses reserve | 239                 | (128)               |
| Other movements                               | 67                  | (525)               |
| Deferred tax for the period                   | 18,055              | 8,490               |
| <b>Closing balance</b>                        | <b>51,969</b>       | <b>41,660</b>       |

The following table shows deferred tax assets and liabilities classified by nature:

| (amounts in thousands of Euro)              | January 31,<br>2010    |                             | January 31,<br>2009    |                             |
|---|------------------------|-----------------------------|------------------------|-----------------------------|
|   | Deferred tax<br>assets | Deferred tax<br>liabilities | Deferred tax<br>assets | Deferred tax<br>liabilities |
| Inventory                                   | 44,536                 | -                           | 36,337                 | -                           |
| Receivables and other assets                | 473                    | 1,490                       | 403                    | 1,752                       |
| Depreciation                                | 46,698                 | 11,957                      | 43,290                 | 12,874                      |
| Deferred taxes from acquisitions            | -                      | 40,920                      | -                      | 42,292                      |
| Provision for risks/<br>Accrued liabilities | 6,255                  | 267                         | 7,800                  | 267                         |
| Non taxable income/expenses                 | 1,977                  | 847                         | 2,413                  | 3,062                       |
| Losses carried forward                      | 3,796                  | -                           | 2,764                  | -                           |
| Financial instruments                       | 1,429                  | -                           | 5,853                  | -                           |
| Post-employment benefits                    | 3,533                  | 883                         | 3,483                  | 1,183                       |
| Other                                       | 2,676                  | 3,040                       | 3,842                  | 3,095                       |
| <b>Total</b>                                | <b>111,373</b>         | <b>59,404</b>               | <b>106,185</b>         | <b>64,525</b>               |

Tax losses carried forward as at January 31, 2010 are detailed below:

| (amounts in thousands of Euro)                 | January 31,<br>2010 |
|--|---------------------|
| Expiring within 5 years                        | 3,780               |
| Expiring after 5 years                         | 15,397              |
| Available for carry forward with no time limit | 62,862              |
| <b>Total losses carried forward</b>            | <b>82,039</b>       |

The Directors have updated their assessment of tax losses carried forward and, considering the current uncertain macroeconomic scenario, they have reasonably estimated to recognize deferred tax assets in some cases only.

### 38. Additional information

#### Earnings and dividends per share

Basic earnings per share are calculated by dividing the net profit attributable to Shareholders by the weighted average number of ordinary shares.

|   | January 31,<br>2010 | January 31,<br>2009 |
|---|---------------------|---------------------|
| Group result in Euro  | 100,163,294         | 98,806,152          |
| Weighted average number of ordinary outstanding shares                                  | 250,000,000         | 250,000,000         |
| Basic earning per share in Euro   | 0,401               | 0,395               |
| Basic earning per share, on the number of ordinary shares at the reporting date in Euro | 0,401               | 0,395               |

#### Headcount

The average headcount by function as at January 31, 2010 and 2009 was as follows:

| (in units)                     | January 31,<br>2010 | January 31,<br>2009<br>(adjusted) |
|--------------------------------|---------------------|-----------------------------------|
| Manufacturing                  | 1,862               | 1,970                             |
| Design and Product development | 743                 | 746                               |
| Advertising and Promotion      | 98                  | 101                               |
| Selling                        | 3,367               | 3,156                             |
| General & Administrative       | 694                 | 721                               |
| <b>Total</b>                   | <b>6,764</b>        | <b>6,694</b>                      |

## Employee remuneration

Employee remuneration in the years ending January 31, 2010 and January 31, 2009 was as follows:

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009<br>(adjusted) |
|--------------------------------|---------------------|-----------------------------------|
| Manufacturing                  | 74,122              | 76,282                            |
| Design and Product development | 48,572              | 47,879                            |
| Advertising and Promotion      | 8,134               | 8,957                             |
| Selling                        | 149,820             | 139,575                           |
| General & Administrative       | 52,137              | 54,081                            |
| <b>Total</b>                   | <b>332,785</b>      | <b>326,774</b>                    |

Employees remuneration and headcount as at January 31, 2009, have been adjusted for the business unit Cheaney.

## PRADA spa Board of Directors' fees

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009 |
|--------------------------------|---------------------|---------------------|
| Directors' fees                | 2,505               | 3,280               |
| Compensation and remuneration  | 15,079              | 15,767              |
| Bonus and other incentives     | 6,482               | 69                  |
| Non monetary benefits          | 153                 | 117                 |
| <b>Total</b>                   | <b>24,219</b>       | <b>19,233</b>       |

## Reconciliation between PRADA spa financial statements and Consolidated financial statements

### Net income

| (amounts in thousands of Euro)                                    | January 31,<br>2010 | January 31,<br>2009 |
|---|---------------------|---------------------|
| <b>A) Net income for the year of PRADA spa</b>                    | <b>59,594</b>       | <b>(15,774)</b>     |
| <b>Consolidation adjustments:</b>                                 |                     |                     |
| Net results of consolidated companies and adjustments to IAS/IFRS | 103,990             | 87,804              |
| Adj. to investments in associates measured with the equity method | (403)               | 1,015               |
| Intercompany transactions and other adjustments                   | 62,841              | 27,540              |
| <b>Consolidated net income</b>                                    | <b>100,340</b>      | <b>100,585</b>      |
| Minority interest   | 177                 | 1,779               |
| <b>PRADA Group consolidated net income</b>                        | <b>100,163</b>      | <b>98,806</b>       |

### Net equity

| (amounts in thousands of Euro)  | January 31,<br>2010 | January 31,<br>2009 |
|---|---------------------|---------------------|
| <b>B) Net Equity of PRADA spa</b>                                       | <b>790,176</b>      | <b>767,766</b>      |
| <b>Consolidation adjustments:</b>                                       |                     |                     |
| Shareholders' equity of consolidated companies and IAS/IFRS adjustments | 892,209             | 799,350             |
| Adj. to investments in associates measured with the equity method       | 707                 | (9,161)             |
| Book value of the consolidated investments in subsidiaries              | (1,083,901)         | (1,041,935)         |
| Higher values assigned to the assets of the consolidated companies      | 507,936             | 522,691             |
| Intercompany transactions and other adjustments                         | (50,468)            | (26,412)            |
| <b>Consolidated Shareholders' equity</b>                                | <b>1,056,659</b>    | <b>1,012,299</b>    |
| Minority interest   | 8,756               | 9,192               |
| <b>PRADA Group Shareholders' equity</b>                                 | <b>1,047,903</b>    | <b>1,003,107</b>    |

## Distributable reserves of parent company PRADA spa

| (amounts in thousands of Euro)                                  | January 31, 2010 | Possible utilization | Distributable amount | Summary of last three years' utilizations |                            |
|---|------------------|----------------------|----------------------|---|----------------------------|
|   |                  |                      |                      | For losses coverage                       | For dividends distribution |
| Share capital   | 250,000          |                      | 166,202              |   |                            |
| Share premium reserve   | 209,298          | A,B,C                |                      |   |                            |
| Legal reserve   | 6,905            | B                    | 182,899              |   |                            |
| Other reserves  | 182,899          | A,B,C                |                      |   |                            |
| Non distributable reserves art. 7 of legislative decree 38/2005 | 20,516           |                      |                      |   |                            |
| Retained earnings   | 65,658           | A,B,C                | 60,965               |   |                            |
| Actuarial gain and losses reserve                               | (1,922)          |                      |                      |   |                            |
| Fair Value reserve  | (2,771)          |                      |                      |   |                            |
| <b>Distributable amount</b>                                     |                  |                      | <b>410,066</b>       | <b>-</b>                                  | <b>-</b>                   |

A Share capital increase

B Coverage of losses

C Distributable to Shareholders

Under the article 2431 of the Italian Civil Code, the share premium reserve is fully distributable only when the legal reserve reaches an amount equal to the 20% of the share capital.

The adjustment required to reach this level as at January 31, 2010 would amount to Euro 43.1 million.

## Exchange rates

The exchange rates against the Euro used to consolidate the statement of financial position and income statement prepared in other currencies as at January 31, 2010 and January 31, 2009 are as follows:

| Currencies         | Average rate | Avg rate previous year | Closing rate | Opening rate |
|--------------------|--------------|------------------------|--------------|--------------|
| U.S. Dollar        | 1,402        | 1,458                  | 1,397        | 1,282        |
| Canadian Dollar    | 1,575        | 1,569                  | 1,492        | 1,590        |
| British Pound      | 0,888        | 0,810                  | 0,867        | 0,898        |
| Swiss Franc        | 1,509        | 1,577                  | 1,466        | 1,487        |
| Australian Dollar  | 1,743        | 1,765                  | 1,564        | 2,012        |
| Korean Won         | 1,759,456    | 1,639,965              | 1,622        | 1,787,830    |
| Japanese Yen       | 131,140      | 149,067                | 126.15       | 114,980      |
| Hong Kong Dollar   | 10,870       | 11,349                 | 10,847       | 9,940        |
| Singapore Dollar   | 2,025        | 2,065                  | 1,961        | 1,935        |
| Thailand Bath      | 47,870       | 48,562                 | 46,332       | 44,811       |
| Taiwan Dollar      | 46,109       | 45,974                 | 44,698       | 43,068       |
| Russian Rouble     | 44,162       | 36,909                 | 42.34        | 45,758       |
| Czech Crown        | 26,372       | 25,053                 | 26,223       | 27,882       |
| Macau Pataca       | 11,196       | 11,689                 | 11,169       | 10,238       |
| China Remimbi      | 9,577        | 10,090                 | 9,534        | 8,764        |
| New Zealand Dollar | 2,180        | 2,117                  | 1,977        | 2,527        |
| Ringgit - Malaysia | 4,913        | 4,881                  | 4,764        | 4,623        |
| Turkish lira       | 2,163        |                        | 2,079        |              |

### 39. Transactions with related parties

The Group enters into commercial and financial transactions with companies owned by entities that directly or indirectly control PRADA spa (“related parties”).

These transactions mainly refer to the sale of goods, the supply of services, the granting and borrowing of loans and sponsorship and franchising agreements. These transactions take place at the same economic terms as those with third parties.

The following tables show details of related parties transactions for each Statement of Financial Position and income statement item. They also show their incidence on the relevant financial statement item.

#### Statement of financial position details as of January 31, 2010

| (amounts in thousands of Euro)                        | Trade receivables | Receivables from controlling companies and related parties | Prepayments | Trade payables | Payables to controlling companies and related parties |
|---|-------------------|--|-------------|----------------|---|
| PRADA Holding bv                                      | -                 | 55,085   | -           | -              | 4,369   |
| Other related parties                                 | 17,771            | 1,095  | 455         | 819            | 1,013   |
| Venezia 3 srl   | 3,407             | -  | -           | 64             | 296   |
| F.lli PRADA srl                                       | 5,128             | -  | -           | 211            |   |
| Montenapoleone 6 srl                                  | 3,252             | -  | -           | 102            | 2   |
| IPR srl   | 3,677             | -  | -           | 231            |   |
| Spiga 1 srl   | 2,014             | -  | -           | 53             |   |
| PRADA Italia spa                                      | 115               | -  | -           | 76             | 5   |
| Stellarea   | -                 | 28   | -           | -              | -   |
| Luna Rossa Challenge 2007                             | 178               | -  | 300         | 82             | 8   |
| Stiching Fondazione PRADA/<br>Progetto PRADA Arte srl | -                 | 887  | 155         | -              | 689   |
| Gipafin srl   | -                 | 20   | -           | -              | 1   |
| CID USA corp  | -                 | 74   | -           | -              | -   |
| HMP srl   | -                 | 75   | -           | -              | 12  |
| Other   | -                 | 11   | -           | -              | 1   |
| Other companies controlled by<br>PRADA Holding        | -                 | 241  | -           | -              | 238   |
| EXHL Design llc                                       | -                 | 125  | -           | -              | -   |
| Prapar Corporation                                    | -                 | -  | -           | -              | 238   |
| EXHL Retail USA llc                                   | -                 | 99   | -           | -              | -   |
| EXHL Italia   | -                 | 7  | -           | -              | -   |
| Other   | -                 | 10   | -           | -              | -   |
| Other associated undertakings                         | 1,430             | -  | -           | -              | -   |
| Fragrance and Skincare sl                             | 1,430             | -  | -           | -              | -   |
| Members of the Board of Directors                     |                   |  |             |                | 2,040   |
| Statutory Auditors                                    |                   |  |             |                | 115   |
| Other related parties                                 |                   |  |             |                | 122   |
| <b>Total as at<br/>January 31, 2010</b>               | <b>19,201</b>     | <b>56,421</b>  | <b>455</b>  | <b>819</b>     | <b>7,897</b>  |

Statement of financial position details as of January 31, 2009

| (amounts in thousands of Euro)              | Trade receivables | Receivables from controlling companies and related parties | Prepay-ments | Trade payables | Payables to controlling companies and related parties |
|---|-------------------|--|--------------|----------------|---|
| PRADA Holding bv                            | -                 | 21,009   | -            | -              | 2,502   |
| Other related parties                       | 18,310            | 1,061  | -            | 1,258          | 462   |
| Venezia 3 srl                               | 2,675             | -  | -            | 214            | 283   |
| F.lli PRADA srl                             | 5,700             | -  | -            | 332            | -   |
| Montenapoleone 6 srl                        | 2,733             | -  | -            | 104            | 6   |
| IPR srl                                     | 4,530             | -  | -            | 492            | -   |
| Spiga 1 srl                                 | 2,395             | -  | -            | 61             | -   |
| PRADA Italia spa                            | 193               | 2  | -            | 1              | 5   |
| Stellarea                                   | -                 | 28   | -            | -              | -   |
| Luna Rossa Challenge 2007                   | 84                | -  | -            | 36             | 7   |
| Stiching Fondazione PRADA                   | -                 | 134  | -            | -              | 32  |
| Progetto PRADA Arte srl                     | -                 | 687  | -            | -              | 128   |
| Gipafin sarl                                | -                 | 20   | -            | -              | 1   |
| CID USA corp                                | -                 | 73   | -            | -              | -   |
| HMP srl                                     | -                 | 67   | -            | -              | -   |
| Other                                       | -                 | 50   | -            | 18             | -   |
| Other companies controlled by PRADA Holding | -                 | 250  | -            | -              | 254   |
| EXHL Design llc                             | -                 | 135  | -            | -              | 2   |
| Prapar Corporation                          | -                 | -  | -            | -              | 252   |
| EXHL Retail USA llc                         | -                 | 98   | -            | -              | -   |
| EXHL Italia                                 | -                 | 17   | -            | -              | -   |
| Other                                       |                   |  |              |                |   |
| Other associated undertakings               | 1,981             | 2  | -            | 93             | 8   |
| Fragrance and Skincare sl                   | 1,981             | -  | -            | 93             | 5   |
| Luna Rossa Trademark sarl                   | -                 | 2  | -            | -              | 3   |
| Members of the Board of Directors           | -                 | -  | -            | -              | 190   |
| Statutory Auditors                          | -                 | -  | -            | -              | 105   |
| Other related parties                       | -                 | -  | -            | -              | 180   |
| <b>Total as at January 31, 2009</b>         | <b>20,291</b>     | <b>22,322</b>  | <b>-</b>     | <b>1,351</b>   | <b>3,701</b>  |

Economic details as at January 31, 2010

| (amounts in thousands of Euro)              | Net revenues  | Cost of goods sold | Operating costs (revenues) | Royalties received | Royalties paid | Financial income | Financial charges |
|---|---------------|--------------------|----------------------------|--------------------|----------------|------------------|-------------------|
| PRADA Holding bv                            | -             | -                  | (253)                      | -                  | -              | 383              | 44                |
| Other related parties                       | 31,471        | 3,300              | 7,121                      | 822                | 1              | -                | 4                 |
| Venezia 3 srl                               | 5,116         | 553                | (2,023)                    | 132                | -              | -                | -                 |
| F.lli PRADA srl                             | 10,257        | 970                | (112)                      | 279                | -              | -                | -                 |
| Montenapoleone 6 srl                        | 4,705         | 405                | 44                         | 123                | -              | -                | -                 |
| IPR srl                                     | 7,535         | 1,104              | (42)                       | 184                | -              | -                | -                 |
| Spiga 1 srl                                 | 3,856         | 274                | (112)                      | 104                | -              | -                | -                 |
| PRADA Italia spa                            | -             | -                  | (283)                      | -                  | -              | -                | -                 |
| Luna Rossa Challenge 2007                   | -             | (10)               | (35)                       | -                  | 1              | -                | -                 |
| HMP srl                                     | -             | -                  | 477                        | -                  | -              | -                | 4                 |
| Stitching Fondazione                        | 2             | 3                  | 4,838                      | -                  | -              | -                | -                 |
| Maestrato Holding                           | -             | -                  | 3,500                      | -                  | -              | -                | -                 |
| Other                                       | -             | 1                  | 869                        | -                  | -              | -                | -                 |
| Other companies controlled by PRADA Holding | -             | -                  | (14)                       | -                  | -              | 1                | 3                 |
| Prapar Corporation                          | -             | -                  | -                          | -                  | -              | -                | 3                 |
| EXHL Retail USA Ilc                         | -             | -                  | -                          | -                  | -              | 1                | -                 |
| EXHL Italia srl                             | -             | -                  | (6)                        | -                  | -              | -                | -                 |
| EXHL Japan Co. Ltd                          | -             | -                  | (3)                        | -                  | -              | -                | -                 |
| PRADA Arte bv                               | -             | -                  | (5)                        | -                  | -              | -                | -                 |
| Other                                       | -             | -                  | -                          | -                  | -              | -                | -                 |
| Other associated undertakings               | -             | -                  | (545)                      | 3,778              | -              | -                | -                 |
| Fragrance and Skincare sl                   | -             | -                  | (545)                      | 3,778              | -              | -                | -                 |
| <b>Total as at January 31, 2010</b>         | <b>31,471</b> | <b>3,300</b>       | <b>6,309</b>               | <b>4,600</b>       | <b>1</b>       | <b>384</b>       | <b>51</b>         |

Economic details as at January 31, 2009

| (amounts in thousands of Euro)              | Net revenues  | Cost of goods sold | Operating costs (revenues) | Royalties received | Royalties paid | Financial income | Financial charges |
|---|---------------|--------------------|----------------------------|--------------------|----------------|------------------|-------------------|
| PRADA Holding bv                            | -             | -                  | (222)                      | -                  | -              | 1,868            | 266               |
| Other related parties                       | 32,889        | 2,043              | 1,940                      | 879                | 2              | 20               | -                 |
| Venezia 3 srl                               | 4,224         | 162                | (1,761)                    | 120                | -              | -                | -                 |
| F.lli PRADA srl                             | 10,724        | 701                | (100)                      | 296                | -              | -                | -                 |
| Montenapoleone 6 srl                        | 4,883         | 267                | (97)                       | 125                | -              | -                | -                 |
| IPR srl                                     | 8,965         | 756                | (135)                      | 224                | -              | -                | -                 |
| Spiga 1 srl                                 | 4,092         | 175                | (218)                      | 114                | -              | -                | -                 |
| PRADA Italia spa                            | -             | -                  | (288)                      | -                  | -              | -                | -                 |
| Luna Rossa Challenge 2007                   | -             | (18)               | (33)                       | -                  | 2              | -                | -                 |
| HMP srl                                     | -             | -                  | 463                        | -                  | -              | 12               | -                 |
| Stitching Fondazione PRADA                  | -             | -                  | 2,439                      | -                  | -              | -                | -                 |
| Progetto PRADA Arte srl                     | -             | -                  | 821                        | -                  | -              | -                | -                 |
| Other                                       | 1             | -                  | 849                        | -                  | -              | 8                | -                 |
| Other companies controlled by PRADA Holding | -             | -                  | (8)                        | -                  | -              | 91               | 2                 |
| EXHL Design Ilc                             | -             | -                  | -                          | -                  | -              | -                | -                 |
| Prapar Corporation                          | -             | -                  | -                          | -                  | -              | -                | 2                 |
| EXHL Retail USA Ilc                         | -             | -                  | -                          | -                  | -              | 3                | -                 |
| EXHL Italia srl                             | -             | -                  | (6)                        | -                  | -              | -                | -                 |
| EXHL Japan Co. ltd                          | -             | -                  | (2)                        | -                  | -              | -                | -                 |
| Immobiliare 3                               | -             | -                  | -                          | -                  | -              | 25               | -                 |
| PRADA Arte bv                               | -             | -                  | -                          | -                  | -              | 56               | -                 |
| Other                                       | -             | -                  | -                          | -                  | -              | 7                | -                 |
| Other associated undertakings               | -             | 17                 | (729)                      | 5,087              | -              | -                | -                 |
| Fragrance and Skincare sl                   | -             | 17                 | (729)                      | 5,087              | -              | -                | -                 |
| <b>Total as at January 31, 2009</b>         | <b>32,889</b> | <b>2,060</b>       | <b>981</b>                 | <b>5,966</b>       | <b>2</b>       | <b>1,979</b>     | <b>268</b>        |

## Statement of financial position

| (amounts in thousands of Euro)                      | January 31,<br>2010 | Of which related<br>parties | Incid.<br>% | January 31,<br>2009 | Of which related<br>parties | Incid.<br>% |
|---|---------------------|-----------------------------|-------------|---------------------|-----------------------------|-------------|
| <b>Assets</b>                                       |                     |                             |             |                     |                             |             |
| <b>Current assets</b>                               |                     |                             |             |                     |                             |             |
| Cash and cash equivalents                           | 98,564              |                             |             | 86,871              |                             |             |
| Trade receivables, net                              | 224,198             | 19,201                      | 8.6%        | 250,512             | 20,291                      | 8.1%        |
| Inventories   | 231,476             |                             |             | 251,197             |                             |             |
| Derivative financial instruments, current           | 180                 |                             |             | 3,440               |                             |             |
| Receivables from parent company and related parties | 56,421              | 56,421                      | 100%        | 22,322              | 22,322                      | 100%        |
| Other current assets                                | 74,708              | 455                         | 0.6%        | 130,462             |                             |             |
| Assets held for sale                                | 1,413               |                             |             | 1,413               |                             |             |
| <b>Total current assets</b>                         | <b>686,960</b>      |                             |             | <b>746,217</b>      |                             |             |
| <b>Non-current assets</b>                           |                     |                             |             |                     |                             |             |
| Property, plant and equipment                       | 417,965             | 28,903                      | 6.9%        | 379,191             | 32,740                      | 8.6%        |
| Intangible assets                                   | 893,319             | 198,505                     | 22.2%       | 901,116             | 235,554                     | 26.1%       |
| Associated undertakings                             | 9,509               | 7,000                       | 81.6%       | 9,912               | 7,000                       | 82.3%       |
| Deferred tax assets                                 | 111,373             |                             |             | 106,185             |                             |             |
| Other non-current assets                            | 28,355              |                             |             | 33,433              |                             |             |
| <b>Total non-current assets</b>                     | <b>1,460,521</b>    |                             |             | <b>1,429,837</b>    |                             |             |
| <b>Total Assets</b>                                 | <b>2,147,481</b>    |                             |             | <b>2,176,054</b>    |                             |             |
| <b>Liabilities and Shareholders' equity</b>         |                     |                             |             |                     |                             |             |
| <b>Current liabilities</b>                          |                     |                             |             |                     |                             |             |
| Bank overdrafts and short-term loans                | 459,283             |                             |             | 366,538             |                             |             |
| Payables to parent company and related parties      | 5,620               | 5,620                       | 100%        | 3,226               | 3,226                       | 100%        |
| Other Shareholders' loans                           | 545                 |                             |             | 521                 |                             |             |
| Trade payables                                      | 196,396             | 819                         | 0.4%        | 230,507             | 1,351                       | 0.6%        |
| Current tax liabilities                             | 62,189              |                             |             | 33,904              |                             |             |
| Derivative financial liabilities, current           | 9,278               |                             |             | 21,266              |                             |             |
| Obligations under finance leases, current           | 5,513               |                             |             | 3,414               |                             |             |
| Other current liabilities                           | 90,726              |                             |             | 93,389              | 475                         | 0.5%        |
| <b>Total current liabilities</b>                    | <b>829,550</b>      |                             |             | <b>752,765</b>      |                             |             |
| <b>Non-current liabilities</b>                      |                     |                             |             |                     |                             |             |
| Long-term debt                                      | 111,439             |                             |             | 264,032             |                             |             |
| Obligations under finance leases - non current      | 7,668               |                             |             | 7,663               |                             |             |
| Post-employment benefits                            | 36,831              |                             |             | 36,103              |                             |             |
| Provision for contingencies and commitments         | 13,139              |                             |             | 14,120              |                             |             |
| Deferred tax liabilities                            | 59,404              |                             |             | 64,525              |                             |             |
| Other non-current liabilities                       | 32,633              |                             |             | 22,429              |                             |             |
| Derivative financial instruments - non current      | 158                 |                             |             | 2,118               |                             |             |
| <b>Total non-current liabilities</b>                | <b>261,272</b>      |                             |             | <b>410,990</b>      |                             |             |
| <b>Total Liabilities</b>                            | <b>1,090,822</b>    |                             |             | <b>1,163,755</b>    |                             |             |
| <b>Shareholders' equity</b>                         |                     |                             |             |                     |                             |             |
| Share capital                                       | 250,000             |                             |             | 250,000             |                             |             |
| Other reserves                                      | 743,411             |                             |             | 681,973             |                             |             |
| Translation reserve                                 | (45,671)            |                             |             | (27,672)            |                             |             |
| Net result for the period                           | 100,163             |                             |             | 98,806              |                             |             |
| <b>Group Shareholders' equity, total</b>            | <b>1,047,903</b>    |                             |             | <b>1,003,107</b>    |                             |             |
| <b>Minority interest</b>                            | <b>8,756</b>        |                             |             | <b>9,192</b>        |                             |             |
| <b>Total Liabilities and Shareholders' equity</b>   | <b>2,147,481</b>    |                             |             | <b>2,176,054</b>    |                             |             |

## Income Statement

| (amount in thousands of Euro)  | January 31,<br>2010 | Of which<br>related<br>parties | Incid.<br>% | January 31,<br>2009 | Of which<br>related<br>parties | Incid.<br>% |
|--|---------------------|--------------------------------|-------------|---------------------|--------------------------------|-------------|
| Net revenues   | 1,561,238           | 36,071                         | 2.31%       | 1,643,629           | 38,855                         | 2.36%       |
| Cost of goods sold   | (586,582)           | (3,300)                        | 0.56%       | (690,533)           | (2,060)                        | 0.30%       |
| <b>Gross margin</b>  | <b>974,656</b>      |                                |             | <b>953,096</b>      |                                |             |
| Operating expenses (*)   | (787,624)           | (39,261)                       | 4.98%       | (762,142)           | (29,033)                       | 3.81%       |
| Interest and other financial income/(expenses), net                    | (31,882)            | 334                            | 1.05%       | (37,136)            | 1,710                          | 4.60%       |
| <b>Income before taxes</b>   | <b>155,150</b>      |                                |             | <b>153,818</b>      |                                |             |
| Income taxes   | (52,503)            |                                |             | (52,631)            |                                |             |
| <b>Net income for the year from operations to be continued</b>         | <b>102,647</b>      |                                |             | <b>101,187</b>      |                                |             |
| Net income of minority interest from operations to be continued        | 177                 |                                |             | 1,779               |                                |             |
| <b>Group net income for the period from operations to be continued</b> | <b>102,470</b>      |                                |             | <b>99,408</b>       |                                |             |
| Loss from discontinued operations                                      | (2,307)             |                                |             | (602)               |                                |             |
| <b>Group net income, total</b>   | <b>100,163</b>      |                                |             | <b>98,806</b>       |                                |             |

(\*) In addition to the costs by company detailed earlier in this section, this item includes amortization of intangible fixed assets of Euro 8.7 million (Euro 8.8 million in 2008) and Directors remunerations of Euro 24.2 million (Euro 19.2 million in 2008).

The main impacts of transactions with related parties on consolidated cash flow for the period, amount to Euro 65 million (of which Euro 72 million shown in Cash Flow Statement within the section “Cash flow used by financing activities”)

### 40. Commitments

#### Operating leases

As at January 31, 2010 commitments under operating leases were due as follows:

| (amounts in thousands of Euro)       | January 31,<br>2010 | January 31,<br>2009 |
|--------------------------------------|---------------------|---------------------|
| Within one year                      | 175,938             | 156,969             |
| Between two and five years inclusive | 572,981             | 529,228             |
| After five years                     | 494,964             | 596,452             |
| <b>Total</b>                         | <b>1,243,883</b>    | <b>1,282,649</b>    |

The following table shows the amounts paid in 2009 and 2008:

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009<br>(adjusted) |
|--------------------------------|---------------------|-----------------------------------|
| Minimum fixed lease amounts    | 124,979             | 117,961                           |
| Variable lease amounts         | 93,992              | 70,732                            |
| <b>Total</b>                   | <b>218,971</b>      | <b>188,693</b>                    |

Some Group companies are required to pay lease charges based on a fixed percentage of net sales.

#### Finance leases

“Property, plant and equipment” includes the following assets held under finance leases:

| (amounts in thousands of Euro) | January 31,<br>2010 | January 31,<br>2009 |
|--------------------------------|---------------------|---------------------|
| Land and building              | 34,811              | 45,758              |
| Furniture and fixture          | 12,167              | -                   |
| Other Equipment                | 3,215               | 223                 |
| Accumulated depreciation       | (14,445)            | (7,834)             |
| <b>Total</b>                   | <b>35,748</b>       | <b>38,147</b>       |

The present value of lease payments due after January 31, 2010 is detailed below:

| (amounts in thousands of Euro) |               |
|--------------------------------|---------------|
| <b>Payable by:</b>             |               |
| January 31, 2011               | 5,513         |
| January 31, 2012               | 5,222         |
| January 31, 2013               | 1,365         |
| January 31, 2014               | 578           |
| January 31, 2015               | 503           |
| After January 31, 2015         | -             |
| <b>Total</b>                   | <b>13,181</b> |

#### Guarantees

The Company has issued guarantees to third parties, in the interest of Group companies, amounting to Euro 38.9 million and comfort letters in favor of banks for 3.3 million.

#### 41. Consolidated companies

The companies included in the consolidation area are as follows:

| Legal entity  | Local currency | Share capital (value in thousands loc.curr.) | Group ownership | Registered office          | Main business                      |
|---|----------------|--|-----------------|----------------------------|------------------------------------|
| <b>Italy</b>  |                |  |                 |                            |                                    |
| PRADA spa   | EURO           | 250,000                                      |                 | Milan, Italy               | Production/Wholesale/Group Holding |
| Artisans Shoes srl(*)                                     | EURO           | 1,000  | 66.73           | Montegrano, Italy          | Shoes production                   |
| Space Caffè srl (*) (ex PRADA Advertising srl)            | EURO           | 20   | 100.00          | Milan, Italy               | Services                           |
| IPI Logistica srl(*)                                      | EURO           | 600  | 100.00          | Milan, Italy               | Services                           |
| PRADA Stores srl(*)                                       | EURO           | 520  | 100.00          | Milan, Italy               | Retail/Sub-holding                 |
| Car Shoe Italia srl                                       | EURO           | 10   | 55.00           | Milan, Italy               | Wholesale/Retail                   |
| Church Italia srl   | EURO           | 51   | 100.00          | Milan, Italy               | Wholesale/Retail                   |
| <b>Europe</b>   |                |  |                 |                            |                                    |
| PRADA Retail UK ltd (**)                                  | GBP            | 0  | 100.00          | London, UK                 | Retail                             |
| PRADA Germany gmbh  | EURO           | 215  | 100.00          | Munich, Germany            | Retail                             |
| PRADA Austria gmbh  | EURO           | 40   | 100.00          | Wien, Austria              | Retail                             |
| PRADA Spain sa  | EURO           | 240  | 100.00          | Madrid, Spain              | Retail                             |
| PRADA Retail France sas                                   | EURO           | 4,000  | 100.00          | Paris, France              | Retail                             |
| PRADA Hellas Single Partner Limited Liability Company (*) | EURO           | 6,000  | 100.00          | Athens, Greece             | Retail                             |
| PRADA Monte-Carlo sam                                     | EURO           | 150  | 100.00          | Monte-Carlo, Monaco        | Retail                             |
| PRADA sa(*)   | EURO           | 31   | 100.00          | Luxemburg                  | Services/trademark owner           |
| PRADA Company sa  | EURO           | 3,204  | 100.00          | Luxemburg                  | Services                           |
| PB Luxembourg sa(*)                                       | EURO           | 31   | 100.00          | Luxemburg                  | Sub-holding                        |
| Car Shoe sa   | EURO           | 2,100  | 55.00           | Luxemburg                  | Service/Trademark owner            |
| PRADA Far East bv(*)                                      | EURO           | 20   | 100.00          | Amsterdam, The Netherlands | Sub-holding /Services              |
| Space sa  | CHF            | 200  | 100.00          | Lugano, Switzerland        | Retail                             |
| Church Holding UK plc (*)                                 | GBP            | 78,126                                       | 100.00          | Northampton, UK            | Sub-holding                        |
| Church France sa  | EURO           | 241  | 100.00          | Paris, France              | Retail                             |
| Church UK Retail ltd                                      | GBP            | 1,021  | 100.00          | Northampton, UK            | Retail                             |
| Church's English Shoes Swiss sa                           | CHF            | 100  | 100.00          | St. Moritz / Switzerland   | Retail                             |
| Church & Co. Ltd  | GBP            | 2,811  | 100.00          | Northampton, UK            | Sub-holding/Production/Wholesale   |
| Church & Co. (Footwear) ltd                               | GBP            | 44   | 100.00          | Northampton, UK            | Trademark owner                    |
| Church English Shoes sa                                   | EURO           | 75   | 100.00          | Brussels, Belgium          | Retail                             |
| PRADA Czech Republic sro(*)                               | CZK            | 2,500  | 100.00          | Prague, Czech Republic     | Retail                             |
| PRADA Portugal. Unipessoal lda(*)                         | EUR            | 5  | 100.00          | Lisbon, Portugal           | Retail                             |
| PRADA Rus llc(*)  | RUR            | 315  | 100.00          | Moscow, Russia             | Retail                             |
| Church Spain, S.L.  | EUR            | 3  | 100.00          | Madrid, Spain              | Retail                             |
| PRADA Bosphorus Deri Mamuller Ticaret Limited Sirketi     | TRY            | 7,630  | 100.00          | Northampton, UK            | Retail                             |
| JCS (2009) ltd  | GBP            | 90   | 100.00          | Northampton, UK            | Dormant                            |
| <b>North America</b>                                      |                |  |                 |                            |                                    |
| PRADA USA corp (*)  | USD            | 152,211                                      | 100.00          | New York, U.S.A            | Services / Wholesale / Retail      |
| PRADA Hawaii corp   | USD            | 14,400                                       | 100.00          | Delaware, U.S.A.           | Retail                             |
| Space USA corp  | USD            | 301  | 100.00          | New York, U.S.A.           | Retail                             |
| UPB corp  | USD            | 70   | 100.00          | New York, U.S.A.           | Services                           |
| TRS Hawaii llc  | USD            | 400  | 55.00           | Honolulu, U.S.A            | Duty-free retail                   |
| PRADA Canada corp (*)                                     | CAD            | 300  | 100.00          | Toronto, Canada            | Wholesale / Retail                 |
| Boutique Genny inc (*)                                    | USD            | 500  | 100.00          | New York, U.S.A.           | Services                           |
| Church & Co. (USA) ltd                                    | USD            | 85   | 100.00          | New York, U.S.A.           | Retail                             |
| Post Development corp                                     | USD            | 42,221                                       | 100.00          | New York, U.S.A.           | Real estate                        |

| Legal entity  | Local currency | Share capital (value in thousands loc.curr.) | Group ownership | Registered office     | Main business      |
|---|----------------|--|-----------------|-----------------------|--------------------|
| <b>Asia-Pacific and Japan</b>                             |                |  |                 |                       |                    |
| PRADA Asia Pacific Ltd                                    | HKD            | 3,000  | 100.00          | Hong Kong             | Retail / Wholesale |
| PRADA Taiwan Ltd  | TWD            | 3,800  | 100.00          | Hong Kong             | Retail             |
| Space HK Retail Ltd                                       | HKD            | 1,000  | 100.00          | Hong Kong             | Retail             |
| PRADA Retail Malaysia sdn bnd                             | MYR            | 1,000  | 100.00          | Hong Kong             | Retail             |
| PRADA China Ltd   | HKD            | 7,000  | 100.00          | Hong Kong             | Retail             |
| TRS Hong Kong   | HKD            | 500  | 55.00           | Hong Kong             | Duty-free retail   |
| PRADA Singapore pte Ltd                                   | SGD            | 1,000  | 100.00          | Singapore             | Retail             |
| TRS Singapore   | SGD            | 500  | 55.00           | Singapore             | Duty-free retail   |
| PRADA Korea Ltd   | KOW            | 8,125,000                                    | 100.00          | Seoul, Korea          | Retail             |
| PRADA (Thailand) Co. Ltd                                  | BTH            | 172,000                                      | 100.00          | Bangkok, Thailand     | Retail             |
| PRADA Japan Co. Ltd                                       | JPY            | 200,000                                      | 100.00          | Tokyo, Japan          | Retail             |
| TRS Guam Partnership                                      | USD            | 1,095  | 55.00           | Guam                  | Duty-free retail   |
| TRS Saipan Partnership                                    | USD            | 1,405  | 55.00           | Saipan                | Duty-free retail   |
| TRS New Zealand Ltd                                       | NZD            | 100  | 55.00           | Auckland, New Zealand | Duty-free retail   |
| PRADA Australia Pty Ltd                                   | AUD            | 3,500  | 100.00          | Sydney, Australia     | Retail             |
| Travel Retail Shop Pty Ltd                                | AUD            | 600  | 55.00           | Sydney, Australia     | Duty-free retail   |
| PRADA Trading (Shanghai)                                  | RMB            | 1,653  | 100.00          | Shanghai, China       | Retail             |
| TRS Okinawa KK  | JPY            | 10,000                                       | 55.00           | Tokyo, Japan          | Duty-free retail   |
| PRADA Fashion Commerce (Shanghai) Co. Ltd                 | RMB            | 48,966                                       | 100.00          | Shanghai, China       | Retail             |
| Church Japan Co. Ltd                                      | JPY            | 3,050  | 100.00          | Tokyo, Japan          | Retail             |
| Church Hong Kong Retail Ltd                               | HKD            | 1,000  | 100.00          | Hong Kong             | Retail             |
| Church Singapore pte Ltd. (**)                            | SGD            | 0  | 100.00          | Singapore             | Retail             |
| (*) Directly controlled by PRADA spa                      |                |  |                 |                       |                    |
| (**) Share capital lower than thousands of local currency |                |  |                 |                       |                    |

The following table shows the companies not included in the consolidation area and the related consolidation method:

| Company                 | Direct ownership as at January 31, 2010 | Direct ownership as at January 31, 2009 | Definition             | Consolidation method |
|-------------------------|---|---|------------------------|----------------------|
| PAC srl                 | 49.00                                   | 49.00                                   | Associated undertaking | Equity method        |
| Fragrance & Skincare sl | 50.00                                   | 50.00                                   | Joint-venture          | Equity method        |

#### 42. Post-balance sheet events

There were no significant events



## Independent Auditors' Report

**AUDITORS' REPORT  
PURSUANT TO ARTICLE 2409 - ter OF THE CIVIL CODE  
(NOW ART. 14 OF LEGISLATIVE DECREE No. 39 OF JANUARY 27, 2010)**

**To the Shareholders of  
PRADA S.p.A.**

1. We have audited the consolidated financial statements of PRADA S.p.A. and subsidiaries (the "PRADA Group"), which comprise the statement of financial position as of January 31, 2010, and the income statement, statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, and the related notes to the financial statements. These consolidated financial statements prepared in accordance with International Financial Reporting Standards as adopted by the European Union are the responsibility of the Company's Directors. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.
2. We conducted our audit in accordance with Auditing Standards issued by the Italian Accounting Profession (CNDCEC) and recommended by Consob, the Italian Commission for listed Companies and the Stock Exchange. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the Directors, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion. The audit of the consolidated financial statements as of January 31, 2010 has been performed in accordance with the legal requirements in force during that period.

For the opinion on the prior year's consolidated financial statements, whose data are presented for comparative purposes, reference should be made to our auditors' report issued on May 13, 2009.

3. In our opinion, the consolidated financial statements give a true and fair view of the financial position of the PRADA Group as of January 31, 2010, and of the results of its operations and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

Ancona Bari Bergamo Bologna Brescia Cagliari Firenze Genova Milano Napoli Padova Parma Perugia  
Roma Torino Treviso Verona

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Member of Deloitte Touche Tohmatsu

4. The directors of PRADA S.p.A. are responsible for the preparation of the report on operations in accordance with the applicable laws. Our responsibility is to express an opinion on the consistency of the report on operations with the financial statements, as required by law. For this purpose, we have performed the procedures required under Auditing Standard n. 001 issued by the Italian Accounting Profession (CNDCEC). In our opinion the Report on Operations is consistent with the consolidated financial statements of the PRADA Group as of January, 31 2010.

DELOITTE & TOUCHE S.p.A.

*Signed by*  
Patrizia Arienti  
Partner

Milan, Italy,  
April, 13 2010

*This report has been translated into the English language solely  
for the convenience of international readers.*