FINANCIAL HIGHLIGHTS

Revenue in $ millions

- 08 09 10 11 12

EBITDA in $ millions

- 08 09 10 11 12

Cash Flow from Operations in $ millions

- 08 09 10 11 12

COMPARISON OF 5-YEAR CUMULATIVE TOTAL RETURN*

Among Trimble Navigation Limited, the NASDAQ composite index and the S&P Information technology sector index

The above graph compares the cumulative 5-year total return provided shareholders on Trimble Navigation Limited's common stock relative to the cumulative total returns of the NASDAQ Composite index and the S&P Information Technology index. An investment of $100 (with reinvestment of all dividends) is assumed to have been made in our common stock and in each of the indices on 12/31/2007 and its relative performance is tracked through 12/28/2012. The Company has never paid dividends on its common stock and has no present plans to do so.

* The Company adopted a 52-53 week fiscal year effective upon the end of fiscal year 1997 and the actual date of the Company's 2012 fiscal year end was December 28, 2012. Any variations due to any differences between the actual date of a particular fiscal year end and the calendar year end for such year are not expected to be material.

MANAGEMENT INFORMATION

EXECUTIVE MANAGEMENT

Steven W. Berglund
President and Chief Executive Officer
Rajat Bahri
Vice President, Chief Financial Officer
Bryan A. Fosburgh
Vice President
Christopher W. Gibson
Vice President
Mark A. Harrington
Vice President
James M. Venezeleo
Vice President

Erik J. Arvesen
Vice President, Survey Division
Douglas R. Brent
Vice President, Technology Innovation
Roz D. Bulkin, Ph.D.
Vice President, Heavy Civil Construction Division
Ann M. Ciganer
Vice President, Strategic Policy
Joseph F. Demniston, Jr.
Vice President, Agriculture Division
Prakash Iyer
Vice President, Software Architecture and Strategy

John E. Huey
Treasurer
James A. Kirkland
Vice President and General Counsel
Jürgen D. Kliem
Vice President, Strategy and Business Development
Leah K. Lamberton
Vice President, Operations
Peter O. Large
Vice President, Channel Development
Julie A. Shepard
Vice President, Finance
Christopher J. Shephard
Vice President, Construction Solutions Group
Mary Kay Strangis
Vice President, Human Resources

BOARD OF DIRECTORS

Ulf J. Johansson, Ph.D.
Chairman
Director, Telefon AB LM Ericsson
Chairman, Nove Nordisk Group

Nickolas W. Vande Steeg
Vice Chairman
Trustee, Azusa Pacific University
Chairman, APOU
Founder, Kollaborate.org
Director, Wabtec Corporation

Steven W. Berglund
Vice President and Chief Executive Officer
John B. Goodrich
Secretary
William Hart
Venture Capital Investor
Merit E. Janov

Ronald S. Nersesian
President and Chief Operating Officer, Agilent Technologies
Bradford W. Parkinson, Ph.D.
Executive Consultant
Professor (Emeritus), Stanford University
Mark S. Peek
Chief Financial Officer, Workday

Mary Kay Strangis
Vice President, Human Resources

SPECIAL NOTE ON FORWARD-LOOKING STATEMENTS

This Annual Report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, which are subject to the “safe harbor” created by those sections. The forward-looking statements regarding future events and the future results of Trimble Navigation Limited (“Trimble” or “the Company” or “we” or “our” or “us”) are based on current expectations, estimates, forecasts, and projections about the industries in which Trimble operates and the beliefs and assumptions of the management of Trimble. Examples of such forward-looking statements may include, but are not limited to, our expectation that our ROIC will recover as we realize the benefits of the acquisitions and as our capital base re-aligns to the revenue base as our acquisition activity returns to historical patterns; and our belief that acquisitions are intended to augment our strategy and do not play a central role in our growth expectations – which are founded on organic growth. Discussions containing forward-looking statements may also be found under “Management’s Discussion and Analysis of Financial Condition and Results of Operations” of our Annual Report on Form 10-K. In some cases, forward-looking statements can be identified by terminology such as “may,” “will,” “should,” “could,” “predicts,” “potential,” “continues,” “expects,” “anticipates,” “future,” “intends,” “plans,” “believes,” “estimates,” and similar expressions. These forward-looking statements involve certain risks and uncertainties that could cause actual results, levels of activity, performance, achievements, and events to differ materially from those implied by such forward-looking statements, but are not limited to those discussed in this Report under the section entitled “Risk Factors” and elsewhere, and in other reports Trimble files with the Securities and Exchange Commission (“SEC”), specifically the most recent reports on Form B-K and Form 10-Q, such as it may be amended from time to time. For example, acquisitions are inherently opportunistic, and we may choose to pursue a significant acquisition which may impact our growth expectations as well as our ROIC. These forward-looking statements are made as of the date of this Annual Report. We reserve the right to update these statements for any reason, including the occurrence of material events. The risks and uncertainties under the caption “Risks and Uncertainties” contained herein, among other things, should be considered in evaluating our prospects and future financial performance. We have attempted to identify forward-looking statements in this report by placing an asterisk (*) before paragraphs containing such material.

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**FINANCIAL HIGHLIGHTS**

**Revenue in $ millions**  
- 2008: $150  
- 2009: $200  
- 2010: $250  
- 2011: $300  
- 2012: $350

**EBITDA in $ millions**  
- 2008: $100  
- 2009: $150  
- 2010: $200  
- 2011: $250  
- 2012: $300

**Cash Flow from Operations in $ millions**  
- 2008: $50  
- 2009: $100  
- 2010: $150  
- 2011: $200  
- 2012: $250

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**COMPARISON OF 5-YEAR CUMULATIVE TOTAL RETURN**  
Among Trimble Navigation Limited, the NASDAQ composite index and the S&P information technology sector index.

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**EXECUTIVE MANAGEMENT**

Steven W. Berglund  
President and Chief Executive Officer

Rajat Bahri  
Vice Chairman, President, and Chief Executive Officer

Bryn A. Fosburgh  
Chairman of the Board

Christopher W. Gibson  
Vice President, Heavy Civil Construction Division

Mark A. Harrington  
Vice President, Survey Division

James M. Venezia  
Vice President, Government Relations

**BOARD OF DIRECTORS**

Ulf J. Johansson, Ph.D.  
Chairman, Business Consultant

Prakash Iyer  
Vice President, Corporate Strategy

William Hart  
Vice President and Chief Financial Officer

Steven W. Berglund  
President and Chief Executive Officer

John B. Goodrich  
Secretary

Merit E. Janow  
President and Chief Operating Officer

Ronald S. Herasen  
President and Chief Operating Officer

Bradford W. Parkinson, Ph.D.  
Executive Chairman

Mark S. Peek  
Chief Financial Officer, Workday

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