


Note: 2012 was a 53-week year.

## to our shareholders

2012 was an exciting year for Target, as we devoted meaningful resources to driving performance in support of our publicly stated sales and financial goals, while transforming Target to seize the tremendous opportunities we see in the most dynamic and disruptive retail landscape in generations.

Total sales and diluted earnings per share reached new highs of $\$ 72.0$ billion and $\$ 4.52$, respectively. We invested $\$ 3.3$ billion of capital in our U.S. and Canadian businesses, and we returned over $\$ 2.7$ billion to our shareholders through share repurchase and dividend payments. And our full-year results were right on track with our Long-Range Plan to reach at least $\$ 100$ billion in sales and \$8 in earnings per share in 2017.

In addition to our financial successes, we achieved significant strategic and operational milestones in 2012, including the launch of our first CityTarget stores in Chicago, Seattle, San Francisco and Los Angeles; extending our fresh-food remodel program to another 238 general merchandise stores; achieving record-setting sales penetration through our 5\% REDcard Rewards loyalty program; and announcing an agreement to sell our U.S. credit card receivables to TD Bank Group, a strong partner aligned with our goals for portfolio growth and profitability. We also surpassed $\$ 4$ million per week in charitable giving to support communities we serve.

In 2013, we'll continue to pursue a strategy that is being shaped by our guests' expectations for more shopping flexibility and price transparency, and the rapid pace of change in technology. To ensure that we continue to strengthen our guests' love for our brand and deliver the surprise and delight they have come to expect, we'll leverage our greatest asset, our stores, in combination with increased investment in our digital platforms, to create a seamless, relevant and personalized experience.

Differentiation with exceptional value, which represents the foundation of our "Expect More. Pay Less." brand promise, will continue to set Target apart in the marketplace. We remain committed to offering a truly unique assortment-through our design partnerships, outstanding portfolio of owned brands and curated selection of signature national brands. And we are equally unwavering in our commitment to provide a compelling value proposition, as we showed by expanding our Price Match Guarantee to include select online competitors. We're also collaborating closely with our vendors on channelmanagement strategies that sharpen prices and improve selection for our guests.

Meanwhile, in 2013, we will also undertake the largest, singleyear store expansion in Target's history. After two years of exceptional dedication and hard work by our team, we've begun
opening Target stores in Canada and are on track to open 124 stores across all 10 provinces by year end. In addition, we'll extend our new CityTarget urban format to additional locations in Los Angeles and San Francisco, and, for the first time, to Portland, Oregon.

We are excited by the physical and digital growth ahead of us. By staying focused on creating a superior shopping experience for our guests-whether they are in urban or suburban markets, in the U.S. or Canada, in our stores or digital channels-we believe Target will continue to thrive. And, this strategic clarity, in combination with our powerful brand, gives us confidence in our future: confidence in the values that have guided our company for 50 years, confidence in the talent and passion of our 361,000 team members and confidence in our continued ability to deliver profitable growth for many years to come.


Gregg Steinhafel | Chairman, President and CEO, Target
Board of Directors Changes: In March 2013, we welcomed Douglas M. Baker Jr., Chairman and CEO of Ecolab, Inc., and Henrique De Castro, Chief Operating Officer of Yahoo! Inc., to our board of directors. Also in March, Stephen W. Sanger, former Chairman and CEO of General Mills, Inc., retired from our board of directors. We thank Steve for his contributions during his 17 years of service.



We know our guests have more shopping choices than ever, so a critical part of our strategy is providing them with compelling reasons and more convenient ways to shop with us. In 2012 we introduced in four key markets our new CityTarget store format, which is merchandised and right-sized for urban dwellers. And we embarked on our first international expansion with 124 stores scheduled to open in Canada in 2013. Domestically, we opened 23 new stores and continued to remodel and re-merchandise existing stores, ensuring that our guests are able to find exactly what they're looking for in a convenient, easy-to-shop format. And, to make sure our guests can always shop at Target with confidence, we introduced new price match and return policies and continued to offer additional savings with our REDcard Rewards. Through the work of Target team members around the globe, we believe we've charted a clear course for success in the years to come.

## new ways to shop

Throughout 2012, we accelerated our investment in our digital channels and began focusing on thoughtful integration of our digital and store experiences to meet our guests' ever-changing needs. For example, we launched free Wi-Fi in all stores, making it easier for guests to access digital tools and services, like the Target app and our QR code programs, to inform their in-store shopping decisions. We're finding new ways for guests to shop, through social shopping programs like Give With Friends, and we're testing, and learning from, innovative new technologies like our buzzed-about shoppable short film that brought our fall marketing campaign to life. Our continued enhancements to mobile technologies and in-store digital campaigns, like Target's Top Toys, earned us Mobile Marketer's 2012 "Mobile Commerce Program of the Year," and underscore our commitment to deliver a seamless, relevant, personalized experience for our guests across all channels.

## crossing borders and entering new neighborhoods

Our entry into Canada in 2013 will mark Target's largest ever single-year of store openings-a remarkable milestone executed through global collaboration. While teams have been focused on the massive makeovers of these former Zellers stores, developing the systems that will power them and constructing the three distribution centers that will serve them, we have been introducing Target to our new guests, delivering a series of buzz-building events tailored just for them. At the same time, in the U.S., we opened the first of our small-format CityTarget stores-five locations in all-in Chicago, Los Angeles, Seattle and San Francisco. CityTarget offers urban dwellers the same one-stop shopping convenience and value they love at other Target locations, but tailored for their lifestyles.

## saving our guests even more

In addition to the great value our guests can find throughout our assortment every day, guests also continue to love REDcard Rewards, which allows them to save an extra 5 percent off nearly all purchases, provides free shipping at Target.com, and offers the benefit of an additional 30 days for most returns. Thanks in large part to these great benefits, we added millions of new REDcard credit and debit accounts in the past year and strengthened our bond with these guests, driving greater shopping frequency and increased sales. And, to help all of our guests continue to shop at Target with confidence, we recently extended our Price Match Guarantee to include select online retailers, providing just the assurance our guests need to know they are getting an exceptional value.


## an eye for design and a passion for partnerships

We're renowned as a purveyor of cheap chic and added a few exciting new collaborations in 2012 to our already impressive list of partnerships. In spring, we teamed up with celebrated designer Jason Wu for an affordable, limited-edition collection of apparel and accessories. With The Shops at Target, the owners of unique, locally loved shops from around the country brought their concepts to life on our shelves and online through special collections. Influential and well-respected interior designer, author and TV personality Nate Berkus added "Target design partner" to his ever-growing resume with an exclusive line of home décor. And just in time for the busy holiday season, we joined forces with Neiman Marcus to bring together 24 of America's most talented designers for one limitededition collection of gifts available simultaneously at both retailers.

## exclusively ours and ever growing

At Target, our owned and exclusive brands have evolved from private labels to a carefully edited assortment of quality brands guests seek. These brands are critical to our success because they're core to our differentiation strategy, and rank as a top reason guests shop at Target. These brands also represent a significant portion of our business. Last year saw continued growth, with Cherokee joining our list of $\$ 1$ billion owned and exclusive brands. It also marked the debut of Threshold, a redesign and re-branding of Target Home with the goal of giving our home collection a distinct personality and stronger point of view to meet the expectations of our design-savvy guests.

## amazing guest experiences

No matter where-or how-they shop with us, guests will continue to enjoy amazing service. Our company is known for its Fast, Fun and Friendly culture, and that extends to the way we treat guests. In 2012, we rolled out our new in-store service model that elevates the shopping experience, building on the great guest experience that already sets Target apart. By encouraging team members to look for chances to create meaningful, memorable moments for guests, we will continue to surprise and delight while differentiating Target. And we're pleased that our work is being recognized. In early 2013, we were proud to be ranked fourth in Forrester's Customer Experience Index for total Target experience, including stores and online, one of just 13 companies of 154 to receive an Excellent rating.


Learn more about our top owned brands.

Scan the code


##  <br> great place to work

The energy and sense of fun our guests feel around our brand doesn't happen by accident. Behind every product and guest experience are more than 361,000 talented and dedicated team members collaborating across our stores, distribution centers and headquarters facilities around the world. To make sure we attract and retain a great team, we cultivate a supportive, fun and inclusive workplace culture. That means building a team of people with diverse backgrounds, supporting their overall well-being, and investing in their professional growth and development. We're proud that these efforts have contributed to outstanding honors, among them: FORTUNE ranked us No. 25 on its 2012 "World's Most Admired Companies" list, and Forbes magazine and the Reputation Institute named us No. 22 on the list of "America's Most Reputable Companies."


## building a diverse team

Every day, our team members bring their talent, commitment and unique perspectives to workmaking our communities and company better. Diversity and inclusion play an important role in every area of our business, from our suppliers, to our teams, to the shopping experience in our stores. We create an inclusive workplace culture that allows our high-performing and diverse teams to innovate and inspire. We see great results when we meet our goals and challenge ourselves to do better. And we take pride in the recognition we earn, including a score of 100 on the Human Rights Campaign 2013 Corporate Equality Index, No. 30 on DiversityInc magazine's "Top 50 Companies for Diversity," and placement on the 2012 Best Companies for Hourly Workers by Working Mother Media.

## investing in team member well-being

Our team members are our most important competitive advantage. That's why our benefits plans and programs are designed to help team members balance five key well-being elements that make life and work meaningful: physical health, financial security, social relationships, career engagement and community involvement.
From comprehensive, quality health care coverage and one of the best 401(k) plans in retail to a wide variety of perks and discounts, we continue to invest in tools, resources and support to help team members and their families achieve their personal best.

## fortifying our team for continued success

Our culture is the foundation for Target's success. One of the ways we stay ahead and sustain our performance in the rapidly changing marketplace is by continuously adapting to meet the needs of our team members and guests. In 2012 we pushed ourselves to collaborate more effectively, and become more nimble, adaptable, and efficient in our work. We made significant investments in new technologies and processes, both to support our core business systems as well as improve the productivity and performance of our team members. From mobile applications and devices to innovative collaboration tools, we're making it easier for team members to put their heads together, no matter where their feet are.


Learn how we're helping communities.

Scan the code

Each year, we give 5 percent of our profit toward building strong, healthy and safe communities, and in 2012 we proudly reached a new company milestone: Our giving now totals more than \$4 million a week. Those dollars go toward fighting hunger, aiding disaster preparedness and relief efforts, supporting the arts and design, and putting more kids on the path to high school graduation. In addition to the funds we gave, our team members donated more than 679,000 hours of volunteer service. As a team, we've challenged ourselves to raise that number even higher-to 700,000 hours annually by the end of 2015. We also continue to integrate sustainable practices across our business with an eye on using our resources responsibly and maintaining the health of our communities. We're honored that Ethisphere Institute, a leading international think tank in the field of corporate social responsibility, continues to acknowledge our hard work, again naming Target one of the "World's Most Ethical Companies" in 2012.

## \$1 billion commitment to education by end of 2015

Education is an important issue to Target, our guests and the community. To give kids more opportunities to reach their full potential, we support programs and activities that help get students reading proficiently by the end of third grade and on the path to high school graduation. Through these programs, we're on track to give $\$ 1$ billion for education by the end of 2015. In August we gave \$5 million to more than 30,000 U.S. schools through our popular Give with Target program. Fans used a Facebook app to cast votes and award $\$ 2.5$ million worth of GiftCards to K-12 schools, while 100 more in-need schools each received \$25,000 grants. In November, visitors to our Target Canada Facebook page used the app to allocate an additional $\$ 1$ million donation among six Canadian nonprofit organizations.

## our goals and progress

June 2012 marked a full year since we set our first public-facing corporate responsibility goals in the areas of education, environment, team member well-being and volunteerism. In our annual Corporate Responsibility Report, we shared our progress toward each goal and also set several new ones.

## promoting safer neighborhoods

Our commitment to strong, healthy communities extends to making the neighborhoods where we do business safer for our guests and team members. That means helping communities prepare for any disaster. Through the work of our public and private partnerships, innovative store designs, and disaster preparedness and response plans, we help bring communities more of the tools and resources they need. In 2012, we donated more than $\$ 1$ million in cash, products and GiftCards to support local relief efforts including wildfires in Colorado, tornadoes in the South and Hurricanes Isaac and Sandy.

## smarter choices for the environment

We build and operate our facilities and supply chains efficiently, and offer guests resources and products that make it easier to live sustainably. For example, our buildings around the world earn accolades for energy efficiency. By the end of 2012, 631 of our facilities had earned the U.S. Department of Energy's ENERGY STAR, and our goal is to have 75 percent of our U.S. buildings certified by the end of 2015. We're pursuing LEED certification for all 124 of our Canada stores opening in 2013, which include features designed to conserve energy and water, reduce greenhouse gas emissions, limit waste sent to landfills during construction and more.


# year-end store count and square footage by state 



| California | 257 | 34,051 |
| :--- | ---: | ---: |
| Colorado | 40 | 6,080 |
| lowa | 22 | 3,015 |
| Maryland | 37 | 4,802 |
| Minnesota | 75 | 10,777 |
| North Dakota | 4 | 554 |
| GROUP TOTAL | 435 | 59,279 |

\$201-\$300

| Arizona | 48 | 6,382 |
| :--- | ---: | ---: |
| Connecticut | 20 | 2,672 |
| Delaware | 3 | 440 |
| Florida | 123 | 17,263 |
| Illinois | 89 | 12,188 |
| Kansas | 19 | 2,577 |
| Massachusetts | 36 | 4,735 |
| Missouri | 36 | 4,735 |
| Montana | 7 | 780 |
| Nebraska | 14 | 2,006 |
| Nevada | 19 | 2,461 |
| New Hampshire | 9 | 1,148 |
| New Jersey | 43 | 5,701 |
| North Carolina | 47 | 6,225 |
| South Dakota | 5 | 580 |
| Texas | 149 | 20,976 |
| Virginia | 57 | 7,650 |
| Washington | 36 | 4,194 |
| Wisconsin | 39 | 4,773 |
| GROUP TOTAL | 799 | 107,486 |

\$151-\$200

| Alaska | 3 | 504 |
| :--- | ---: | ---: |
| Georgia | 55 | 7,515 |
| Hawaii | 4 | 695 |
| Indiana | 33 | 4,377 |
| Louisiana | 16 | 2,246 |
| Michigan | 59 | 7,058 |
| New York | 67 | 9,145 |
| Ohio | 64 | 8,002 |
| Oklahoma | 15 | 2,157 |
| Oregon | 18 | 2,191 |
| Pennsylvania | 63 | 8,239 |
| Tennessee | 32 | 4,114 |
| Utah | 13 | 1,953 |
| GROUP TOTAL | 442 | 58,196 |


$\left.\begin{array}{lrr}\text { SALES PER CAPITA }\end{array} \begin{array}{r}\text { NO. OF } \\ \text { STORES }\end{array} \quad \begin{array}{r}\text { RETAIL } \\ \text { SQ. FT. } \\ \text { (THousANDS) }\end{array}\right]$
total stores: 1,778
total sq. feet:
237,847
in thousands

Learn more about our store formats Scan the code

## financial summary

|  | 2012 (a) |  | 2011 |  | 2010 |  | 2009 |  | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FINANCIAL RESULTS: (in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| Sales | \$ | 71,960 | \$ | 68,466 | \$ | 65,786 | \$ | 63,435 | \$ | 62,884 | \$ | 61,471 |
| Credit card revenues |  | 1,341 |  | 1,399 |  | 1,604 |  | 1,922 |  | 2,064 |  | 1,896 |
| Total revenues |  | 73,301 |  | 69,865 |  | 67,390 |  | 65,357 |  | 64,948 |  | 63,367 |
| Cost of sales |  | 50,568 |  | 47,860 |  | 45,725 |  | 44,062 |  | 44,157 |  | 42,929 |
| Selling, general and administrative expenses (b) |  | 14,914 |  | 14,106 |  | 13,469 |  | 13,078 |  | 12,954 |  | 12,670 |
| Credit card expenses |  | 467 |  | 446 |  | 860 |  | 1,521 |  | 1,609 |  | 837 |
| Depreciation and amortization |  | 2,142 |  | 2,131 |  | 2,084 |  | 2,023 |  | 1,826 |  | 1,659 |
| Gain on receivables held for sale |  | (161) |  | - |  | - |  | - |  | - |  | - |
| Earnings before interest expense and income taxes (c) |  | 5,371 |  | 5,322 |  | 5,252 |  | 4,673 |  | 4,402 |  | 5,272 |
| Net interest expense |  | 762 |  | 866 |  | 757 |  | 801 |  | 866 |  | 647 |
| Earnings before income taxes |  | 4,609 |  | 4,456 |  | 4,495 |  | 3,872 |  | 3,536 |  | 4,625 |
| Provision for income taxes |  | 1,610 |  | 1,527 |  | 1,575 |  | 1,384 |  | 1,322 |  | 1,776 |
| Net earnings | \$ | 2,999 | \$ | 2,929 | \$ | 2,920 | \$ | 2,488 | \$ | 2,214 | \$ | 2,849 |
| PER SHARE: |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic earnings per share | \$ | 4.57 | \$ | 4.31 | \$ | 4.03 | \$ | 3.31 | \$ | 2.87 | \$ | 3.37 |
| Diluted earnings per share | \$ | 4.52 | \$ | 4.28 | \$ | 4.00 | \$ | 3.30 | \$ | 2.86 | \$ | 3.33 |
| Cash dividends declared | \$ | 1.38 | \$ | 1.15 | \$ | 0.92 | \$ | 0.67 | \$ | 0.62 | \$ | 0.54 |
| FINANCIAL POSITION: (in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 48,163 | \$ | 46,630 | \$ | 43,705 | \$ | 44,533 | \$ | 44,106 | \$ | 44,560 |
| Capital expenditures | \$ | 3,277 | \$ | 4,368 | \$ | 2,129 | \$ | 1,729 | \$ | 3,547 | \$ | 4,369 |
| Long-term debt, including current portion | \$ | 17,648 | \$ | 17,483 | \$ | 15,726 | \$ | 16,814 | \$ | 18,752 | \$ | 17,090 |
| Net debt (d) | \$ | 17,518 | \$ | 17,289 | \$ | 14,597 | \$ | 15,288 | \$ | 18,562 | \$ | 15,239 |
| Shareholders' investment | \$ | 16,558 | \$ | 15,821 | \$ | 15,487 | \$ | 15,347 | \$ | 13,712 | \$ | 15,307 |
| U.S. RETAIL SEGMENT FINANCIAL RATIOS: |  |  |  |  |  |  |  |  |  |  |  |  |
| Comparable-store sales growth (e) |  | 2.7\% |  | 3.0\% |  | 2.1\% |  | (2.5\%) |  | (2.9\%) |  | 3.0\% |
| Gross margin (\% of sales) |  | 29.7\% |  | 30.1\% |  | 30.5\% |  | 30.5\% |  | 29.8\% |  | 30.2\% |
| SG\&A (\% of sales) (f) |  | 19.9\% |  | 20.1\% |  | 20.3\% |  | 20.5\% |  | 20.4\% |  | 20.4\% |
| EBIT margin (\% of sales) |  | 7.0\% |  | 7.0\% |  | 7.0\% |  | 6.9\% |  | 6.5\% |  | 7.1\% |
| OTHER: |  |  |  |  |  |  |  |  |  |  |  |  |
| Common shares outstanding (in millions) |  | 645.3 |  | 669.3 |  | 704.0 |  | 744.6 |  | 752.7 |  | 818.7 |
| Cash flow provided by operations (in millions) | \$ | 5,325 | \$ | 5,434 | \$ | 5,271 | \$ | 5,881 | \$ | 4,430 | \$ | 4,125 |
| Revenues per square foot (g)(h) | \$ | 299 | \$ | 294 | \$ | 290 | \$ | 287 | \$ | 301 | \$ | 318 |
| Retail square feet (in thousands) |  | 237,847 |  | 235,721 |  | 233,618 |  | 231,952 |  | 222,588 |  | 207,945 |
| Square footage growth |  | 0.9\% |  | 0.9\% |  | 0.7\% |  | 4.2\% |  | 7.0\% |  | 8.3\% |
| Total number of stores |  | 1,778 |  | 1,763 |  | 1,750 |  | 1,740 |  | 1,682 |  | 1,591 |
| General merchandise |  | 391 |  | 637 |  | 1,037 |  | 1,381 |  | 1,441 |  | 1,381 |
| Expanded food assortment |  | 1,131 |  | 875 |  | 462 |  | 108 |  | 2 |  | - |
| SuperTarget |  | 251 |  | 251 |  | 251 |  | 251 |  | 239 |  | 210 |
| CityTarget |  | 5 |  | - |  | - |  | - |  | - |  | - |
| Total number of distribution centers |  | 40 |  | 37 |  | 37 |  | 37 |  | 34 |  | 32 |

(a) Consisted of 53 weeks.
(b) Also referred to as SG\&A.
(c) Also referred to as EBIT.
(d) Including current portion and short-term notes payable, net of short-term investments of $\$ 130$ million, $\$ 194$ million, $\$ 1,129$ million, $\$ 1,526$ million, $\$ 190$ million and $\$ 1,851$ million, respectively. Management believes this measure is a more appropriate indicator of our level of financial leverage because short-term investments are available to pay debt maturity obligations.
(e) See definition of comparable-store sales in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations.
(f) Effective with the October 2010 nationwide launch of our 5\% REDcard Rewards loyalty program, we changed the formula under which the U.S. Retail Segment charges the U.S. Credit Card Segment to better align with the attributes of this program. Loyalty program charges were $\$ 300$ million, $\$ 258$ million, $\$ 102$ million, $\$ 89$ million, $\$ 117$ million and $\$ 114$ million, respectively. In all periods these amounts were recorded as reductions to SG\&A expenses within the U.S. Retail Segment and increases to operations and marketing expenses within the U.S. Credit Card Segment.
(g) Thirteen-month average retail square feet.
(h) In 2012, revenues per square foot were calculated with 52 weeks of revenues (the 53rd week of revenues was excluded) because management believes that these numbers provide a more useful analytical comparison to other years. Using our revenues for the 53 -week year under generally accepted accounting principles, 2012 revenues per square foot were $\$ 304$.

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

## FORM 10-K

## (Mark One)

TARGET

## TARGET CORPORATION <br> (Exact name of registrant as specified in its charter)

Minnesota<br>(State or other jurisdiction of incorporation or organization)<br>\section*{1000 Nicollet Mall, Minneapolis, Minnesota}<br>41-0215170<br>(I.R.S. Employer Identification No.)<br>(Address of principal executive offices)<br>55403<br>(Zip Code)

Registrant's telephone number, including area code: 612/304-6073
Securities Registered Pursuant To Section 12(B) Of The Act:
Title of Each Class
Name of Each Exchange on Which Registered
New York Stock Exchange
Common Stock, par value $\$ 0.0833$ per share
Securities registered pursuant to Section 12(g) of the Act: None
Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes $\boxtimes$ No $\square$ Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes $\square$ No $\boxtimes$
Note - Checking the box above will not relieve any registrant required to file reports pursuant to Section 13 or 15(d) of the Exchange Act from their obligations under those Sections.
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\mathbb{Q}$ No $\square$
Indicate by checkmark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files. Yes $\mathbb{Q}$ No $\square$
Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K ( $\$ 229.405$ of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form $10-\mathrm{K}$ or any amendment to this Form 10-K. $\boxtimes$
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company (as defined in Rule 12b-2 of the Act).

Large accelerated filer $\boxtimes \quad$ Accelerated filer $\square \quad$| Non-accelerated filer |
| :--- |
| (Do not check if a smaller |
| reporting company) |$\quad$ Smaller reporting company $\square$

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes $\square$ No 区
Aggregate market value of the voting stock held by non-affiliates of the registrant on July 28, 2012 was \$40,108,705,685, based on the closing price of $\$ 61.52$ per share of Common Stock as reported on the New York Stock Exchange Composite Index.
Indicate the number of shares outstanding of each of registrant's classes of Common Stock, as of the latest practicable date. Total shares of Common Stock, par value \$0.0833, outstanding at March 15, 2013 were 641,387,165.

DOCUMENTS INCORPORATED BY REFERENCE

1. Portions of Target's Proxy Statement to be filed on or about April 29, 2013 are incorporated into Part III.

This page has been left blank intentionally

## TABLE OF CONTENTS

PART I
Item 1 Business ..... 2
Item 1A Risk Factors ..... 5
Item 1B Unresolved Staff Comments9
Item 2 PropertiesItem 3 Legal Proceedings10
Item 4 Mine Safety Disclosures11
Item 4A Executive Officers ..... 11
PART II
Item 5 Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities ..... 12
Item 6 Selected Financial Data ..... 14
Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 14
Item 7A Quantitative and Qualitative Disclosures About Market Risk29
Item 8 Financial Statements and Supplementary Data ..... 31
Item 9 Changes in and Disagreements with Accountants on Accounting and Financial Disclosure ..... 65
Item 9A Controls and Procedures ..... 65
Item 9B Other Information ..... 65
PART III
Item 10 Directors, Executive Officers and Corporate Governance66
Item 11 Executive Compensation ..... 66
Item 12 Security Ownership of Certain Beneficial Owners and Management andRelated Stockholder Matters66Item 13 Certain Relationships and Related Transactions, and Director Independence66Item 14 Principal Accountant Fees and Services66
PART IVItem 15 Exhibits and Financial Statement Schedules6770
Signatures
71
Schedule II - Valuation and Qualifying Accounts
72
Exhibit Index
74
Exhibit 12 - Computations of Ratios of Earnings to Fixed Charges for each of the Five Years in the Period Ended February 2, 2013

## PART I

## Item 1. Business

## General

Target Corporation (the Corporation or Target) was incorporated in Minnesota in 1902. We operate as three reportable segments: U.S. Retail, U.S. Credit Card and Canadian.

Our U.S. Retail Segment includes all of our U.S. merchandising operations. We offer both everyday essentials and fashionable, differentiated merchandise at discounted prices. Our ability to deliver a shopping experience that is preferred by our customers, referred to as "guests," is supported by our strong supply chain and technology infrastructure, a devotion to innovation that is ingrained in our organization and culture, and our disciplined approach to managing our current business and investing in future growth. Our business is designed to enable guests to purchase products seamlessly in stores, online or through their mobile device.
Our U.S. Credit Card Segment offers credit to qualified guests through our branded proprietary credit cards: the Target Credit Card and the Target Visa. Additionally, we offer a branded proprietary Target Debit Card. Collectively, these REDcards ${ }^{\circledR}$ help strengthen the bond with our guests, drive incremental sales and contribute to our results of operations. In the first quarter of 2013, we sold our credit card receivables portfolio. Subsequent to the sale, we will perform account servicing and primary marketing functions, and will earn a substantial portion of the profits generated by the portfolio. The transaction does not impact Target's $5 \%$ REDcard Rewards loyalty program and will have minimal impact on Target's current cardholders and guests. Beginning with the first quarter of 2013, income from the profit-sharing arrangement, net of account servicing expenses, will be recognized as an offset to selling, general and administrative (SG\&A) expenses, and we will no longer report a U.S. Credit Card Segment. Refer to Note 7 of the Notes to the Consolidated Financial Statements included in Item 8, Financial Statements and Supplementary Data for more information on our credit card receivables transaction.

Our Canadian Segment includes costs incurred in the U.S. and Canada related to our 2013 Canadian retail market entry.

## Financial Highlights

Our fiscal year ends on the Saturday nearest January 31. Unless otherwise stated, references to years in this report relate to fiscal years, rather than to calendar years. Fiscal 2012 ended on February 2, 2013, and consisted of 53 weeks. Fiscal 2011 ended January 28, 2012, and consisted of 52 weeks. Fiscal 2010 ended January 29, 2011, and consisted of 52 weeks. Fiscal 2013 will end on February 1, 2014, and will consist of 52 weeks.

For information on key financial highlights and segment financial information, see the items referenced in Item 6, Selected Financial Data, Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations and Item 8, Financial Statements and Supplemental Data - Note 29, Segment Reporting, of this Annual Report on Form 10-K.

## Seasonality

Due to the seasonal nature of our business, a larger share of annual revenues and earnings traditionally occurs in the fourth quarter because it includes the peak sales period from Thanksgiving to the end of December.

## Merchandise

We sell a wide assortment of general merchandise and food in our stores. Our general merchandise and City Target stores offer a food assortment on a smaller scale than traditional supermarkets, while our SuperTarget stores offer a
full line of food items comparable to traditional supermarkets. Over the past several years, we remodeled many of our general merchandise stores to expand the food assortment to include perishables and additional dry grocery, dairy and frozen items. Our digital channels include a wide assortment of general merchandise, including many items found in our stores and a complementary assortment, such as extended sizes and colors, that are only sold online.

A significant portion of our sales is from national brand merchandise. Approximately one-third of total sales in 2012 related to our owned and exclusive brands, including but not limited to the following:

Owned Brands

Market Pantry ${ }^{\circledR}$
Merona ${ }^{\circledR}$
Play Wonder ${ }^{\circledR}$
Prospirit®
Room Essentials®
Smith \& Hawken ${ }^{\circledR}$

Genuine Kids by OshKosh® ${ }^{\circledR}$ Giada De Laurentiis ${ }^{T M}$ for Target ${ }^{\circledR}$ Harajuku Mini for Target ${ }^{\circledR}$ Just One You made by Carter's Kitchen Essentials ${ }^{\circledR}$ from Calphalon ${ }^{\circledR}$
Liz Lange ${ }^{\circledR}$ for Target Mossimo ${ }^{\circledR}$

Spritz ${ }^{\text {TM }}$
Sutton \& Dodge ${ }^{\circledR}$
Threshold ${ }^{\text {TM }}$
up \& up ${ }^{\circledR}$
Wine Cube ${ }^{\circledR}$
Xhilaration ${ }^{\circledR}$

Nate Berkus for Target ${ }^{\circledR}$
Nick \& Nora ${ }^{\circledR}$
Paul Frank ${ }^{\circledR}$ for Target
Shaun White
Simply Shabby Chic ${ }^{\circledR}$
Sonia Kashuk ${ }^{\circledR}$
Thomas O'Brien ${ }^{\circledR}$ Vintage Modern

Merchandise is also sold through periodic exclusive design and creative partnerships. We also generate revenue from in-store amenities such as Target Café, Target Clinic, Target Pharmacy and Target Photo, and leased or licensed departments such as Target Optical, Pizza Hut, Portrait Studio and Starbucks.

| Sales by Product Category | Percentage of Sales |  |  |
| :--- | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| Household essentials (a) | $\mathbf{2 5 \%}$ | $25 \%$ | $24 \%$ |
| Hardlines (b) | $\mathbf{1 8}$ | 19 | 20 |
| Apparel and accessories (c) | $\mathbf{1 9}$ | 19 | 20 |
| Food and pet supplies (d) | $\mathbf{2 0}$ | 19 | 17 |
| Home furnishings and décor (e) | $\mathbf{1 8}$ | 18 | 19 |
| Total | $\mathbf{1 0 0 \%}$ | $100 \%$ | $100 \%$ |

(a) Includes pharmacy, beauty, personal care, baby care, cleaning and paper products.
(b) Includes electronics (including video game hardware and software), music, movies, books, computer software, sporting goods and toys.
(c) Includes apparel for women, men, boys, girls, toddlers, infants and newborns, as well as intimate apparel, jewelry, accessories and shoes.
(d) Includes dry grocery, dairy, frozen food, beverages, candy, snacks, deli, bakery, meat, produce and pet supplies.
(e) Includes furniture, lighting, kitchenware, small appliances, home décor, bed and bath, home improvement, automotive and seasonal merchandise such as patio furniture and holiday décor.

## Distribution

The vast majority of our merchandise is distributed through our network of 40 distribution centers, 37 in the United States and 3 in Canada. General merchandise is shipped to and from our distribution centers by common carriers. In addition, third parties distribute certain food items in the U.S. and Canada. Merchandise sold through Target.com is distributed through our own distribution network, through third parties, or shipped directly from vendors.

## Employees

At February 2, 2013, we employed approximately 361,000 full-time, part-time and seasonal employees, referred to as "team members." During our peak sales period from Thanksgiving to the end of December, our employment levels peaked at approximately 409,000 team members. We offer a broad range of company-paid benefits to our team members. Eligibility for, and the level of, these benefits varies, depending on team members' full-time or part-time status, compensation level, date of hire and/or length of service. These company-paid benefits include a pension plan, 401(k) plan, medical and dental plans, a retiree medical plan, disability insurance, paid vacation, tuition reimbursement, various team member assistance programs, life insurance and merchandise discounts. We consider our team member relations to be good.

## Working Capital

Because of the seasonal nature of our business, our working capital needs are greater in the months leading up to our peak sales period from Thanksgiving to the end of December. The increase in working capital during this time is typically financed with cash flow provided by operations and short-term borrowings. Additional details are provided in the Liquidity and Capital Resources section in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations.

Effective inventory management is key to our ongoing success. We utilize various techniques including demand forecasting and planning and various forms of replenishment management. We achieve effective inventory management by being in-stock in core product offerings, maintaining positive vendor relationships, and carefully planning inventory levels for seasonal and apparel items to minimize markdowns.

## Competition

We compete with traditional and off-price general merchandise retailers, apparel retailers, internet retailers, wholesale clubs, category specific retailers, drug stores, supermarkets and other forms of retail commerce. Our ability to positively differentiate ourselves from other retailers largely determines our competitive position within the retail industry.

## Intellectual Property

Our brand image is a critical element of our business strategy. Our principal trademarks, including Target, SuperTarget and our "Bullseye Design," have been registered with the U.S. Patent and Trademark Office. We also seek to obtain and preserve intellectual property protection for our owned brands.

## Geographic Information

Through 2012, all of our revenues were generated within the United States. Beginning in fiscal 2013, a modest percentage of our revenues will be generated in Canada. The vast majority of our long-lived assets are located within the United States and Canada.

## Available Information

Our Annual Report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act are available free of charge at www. Target.com/Investors as soon as reasonably practicable after we file such material with, or furnish it to, the U.S. Securities and Exchange Commission (SEC). Our Corporate Governance Guidelines, Business Conduct Guide, Corporate Responsibility Report and the position descriptions for our Board of Directors and Board committees are also available free of charge in print upon request or at www.Target.com/Investors.

Item 1A. Risk Factors

Our business is subject to many risks. Set forth below are the most significant risks that we face.
If we are unable to positively differentiate ourselves from other retailers, our results of operations could be adversely affected.

The retail business is highly competitive. In the past we have been able to compete successfully by differentiating our guests' shopping experience by creating an attractive value proposition through a careful combination of price, merchandise assortment, convenience, guest service, loyalty programs and marketing efforts. Guest perceptions regarding the cleanliness and safety of our stores, our in-stock levels and other factors also affect our ability to compete. No single competitive factor is dominant, and actions by our competitors on any of these factors could have an adverse effect on our sales, gross margins and expenses.
We sell many products under our owned and exclusive brands discussed on page 2. These brands are an important part of our business because they differentiate us from other retailers, generally carry higher margins than national brand products and represent a significant portion of our overall sales. If one or more of these brands experiences a loss of consumer acceptance or confidence, our sales and gross margins could be adversely affected.

The continuing migration and evolution of retailing to online and mobile channels has increased our challenges in differentiating ourselves from other retailers. In particular, consumers are able to quickly and conveniently comparison shop with digital tools, which can lead to decisions based solely on price. We have been working with our vendors to offer unique and distinctive merchandise, and encouraging our guests to shop with confidence with our price match policy. Failure to effectively execute in these efforts, actions by our competitors in response to these efforts or failure of our vendors to manage their own channels and content could hurt our ability to differentiate ourselves from other retailers and, as a result, have an adverse effect on sales, gross margins and expenses.

Our continued success is substantially dependent on positive perceptions of Target which, if eroded, could adversely affect our business and our relationships with our guests and team members.

We believe that one of the reasons our guests prefer to shop at Target and our team members choose Target as a place of employment is the reputation we have built over many years for serving our four primary constituencies: guests, team members, the communities in which we operate and shareholders. To be successful in the future, we must continue to preserve, grow and leverage the value of Target's reputation. Reputational value is based in large part on perceptions of subjective qualities. While reputations may take decades to build, even isolated incidents can erode trust and confidence, particularly if they result in adverse mainstream and social media publicity, governmental investigations or litigation. Those types of incidents could have an adverse impact on perceptions and lead to tangible adverse effects on our business, including consumer boycotts, lost sales, loss of new store development opportunities, or team member retention and recruiting difficulties.

If we are unable to successfully develop and maintain a relevant and reliable multichannel experience for our guests, our reputation and results of operations could be adversely affected.

Our business has evolved from an in-store experience to interaction with guests across multiple channels (in-store, online, mobile and social media, among others). Our guests are using computers, tablets, mobile phones and other devices to shop in our stores and online and provide feedback and public commentary about all aspects of our business. We currently provide full and mobile versions of our website (Target.com), applications for mobile phones and tablets and interact with our guests through social media. Multichannel retailing is rapidly evolving and we must keep pace with changing guest expectations, and new developments and technology investments by our competitors. If we are unable to attract and retain team members or contract with third parties having the
specialized skills needed to support our multichannel efforts, implement improvements to our guest-facing technology in a timely manner, or provide a convenient and consistent experience for our guests regardless of the ultimate sales channel, our ability to compete and our results of operations could be adversely affected. In addition, if Target.com and our other guest-facing technology systems do not reliably function as designed, we may experience a loss of guest confidence, data security breaches, lost sales or be exposed to fraudulent purchases, which, if significant, could adversely affect our reputation and results of operations.

## If we fail to anticipate and respond quickly to changing consumer preferences, our sales, gross margins and profitability could suffer.

A substantial part of our business is dependent on our ability to make trend-right decisions and effectively manage our inventory in a broad range of merchandise categories, including apparel, home décor, seasonal offerings, food and other merchandise. Failure to accurately predict constantly changing consumer tastes, preferences, spending patterns and other lifestyle decisions may result in lost sales, spoilage and increased inventory markdowns, which would lead to a deterioration in our results of operations by hurting our sales, gross margins and profitability.

## Our earnings are highly susceptible to the state of macroeconomic conditions and consumer confidence in the United States.

Most of our stores and all of our digital sales are in the United States, making our results highly dependent on U.S. consumer confidence and the health of the U.S. economy. In addition, a significant portion of our total sales is derived from stores located in five states: California, Texas, Florida, Minnesota and Illinois, resulting in further dependence on local economic conditions in these states. Deterioration in macroeconomic conditions, consumer confidence and guest financial situations could negatively affect our business in many ways, including slowing sales growth or reduction in overall sales, and reducing gross margins. These same considerations impact the success of our credit card program. Even though we no longer own a consumer credit card receivables portfolio, we share in the economic performance of the credit card program with TD Bank Group (TD). Deterioration in macroeconomic conditions could adversely affect the volume of new credit accounts, the amount of credit card program balances and the ability of credit card holders to pay their balances. These conditions could result in us receiving lower profit-sharing payments.

## If we do not effectively manage our large and growing workforce, our labor costs and results of operations could be adversely affected.

With approximately 361,000 team members, our workforce costs represent our largest operating expense, and our business is dependent on our ability to attract, train and retain qualified team members. Many of those team members are in entry-level or part-time positions with historically high turnover rates. Our ability to meet our labor needs while controlling our costs is subject to external factors such as unemployment levels, prevailing wage rates, collective bargaining efforts, health care and other benefit costs and changing demographics. If we are unable to attract and retain adequate numbers of qualified team members, our operations, guest service levels and support functions could suffer. Those factors, together with increasing wage and benefit costs, could adversely affect our results of operations. As of March 20, 2013, none of our team members were working under collective bargaining agreements. We are periodically subject to labor organizing efforts. If we become subject to one or more collective bargaining agreements in the future, it could adversely affect our labor costs and how we operate our business.

Lack of availability of suitable locations in which to build new stores could slow our growth, and difficulty in executing plans for new stores, expansions and remodels could increase our costs and capital requirements.

Our future growth is dependent, in part, on our ability to build new stores and expand and remodel existing stores in a manner that achieves appropriate returns on our capital investment. We compete with other retailers and
businesses for suitable locations for our stores. In addition, for many sites we are dependent on a third party developer's ability to acquire land, obtain financing and secure the necessary zoning changes and permits for a larger project, of which our store may be one component. Turmoil in the financial markets may make it difficult for third party developers to obtain financing for new projects. Local land use and other regulations applicable to the types of stores we desire to construct may affect our ability to find suitable locations and also influence the cost of constructing, expanding and remodeling our stores. A significant portion of our expected new store sites is located in fully developed markets, which is generally a more time-consuming and expensive undertaking than expansion into undeveloped suburban and ex-urban markets.

Interruptions in our supply chain or increased commodity prices and supply chain costs could adversely affect our gross margins, expenses and results of operations.

We are dependent on our vendors to supply merchandise in a timely and efficient manner. If a vendor fails to deliver on its commitments, whether due to financial difficulties or other reasons, we could experience merchandise out-of-stocks that could lead to lost sales. In addition, a large portion of our merchandise is sourced, directly or indirectly, from outside the United States, with China as our single largest source. Political or financial instability, trade restrictions, the outbreak of pandemics, labor unrest, transport capacity and costs, port security, weather conditions, natural disasters or other events that could slow port activities and affect foreign trade are beyond our control and could disrupt our supply of merchandise and/or adversely affect our results of operations. In addition, changes in the costs of procuring commodities used in our merchandise or the costs related to our supply chain, including labor, fuel, tariffs, and currency exchange rates could have an adverse effect on gross margins, expenses and results of operations.

## Failure to address product safety concerns could adversely affect our sales and results of operations.

If our merchandise offerings, including food, drug and children's products, do not meet applicable safety standards or our guests' expectations regarding safety, we could experience lost sales and increased costs and be exposed to legal and reputational risk. All of our vendors must comply with applicable product safety laws, and we are dependent on them to ensure that the products we buy comply with all safety standards. Events that give rise to actual, potential or perceived product safety concerns, including food or drug contamination, could expose us to government enforcement action or private litigation and result in costly product recalls and other liabilities. In addition, negative guest perceptions regarding the safety of the products we sell could cause our guests to seek alternative sources for their needs, resulting in lost sales. In those circumstances, it may be difficult and costly for us to regain the confidence of our guests.

If our efforts to protect the security of personal information about our guests and team members are unsuccessful, we could be subject to costly government enforcement actions and private litigation and our reputation could suffer.

The nature of our business involves the receipt and storage of personal information about our guests and team members. We have a program in place to detect and respond to data security incidents. To date, all incidents we have experienced have been insignificant. If we experience a significant data security breach or fail to detect and appropriately respond to a significant data security breach, we could be exposed to government enforcement actions and private litigation. In addition, our guests could lose confidence in our ability to protect their personal information, which could cause them to discontinue usage of REDcards, decline to use our pharmacy services, or stop shopping with us altogether. The loss of confidence from a significant data security breach involving team members could hurt our reputation, cause team member recruiting and retention challenges, increase our labor costs and affect how we operate our business.

Our failure to comply with federal, state or local laws, or changes in these laws could increase our costs, reduce our margins and lower our sales.

Our business is subject to a wide array of laws and regulations. Significant legislative changes that affect our relationship with our workforce could increase our expenses and adversely affect our operations. Examples of possible legislative changes affecting our relationship with our workforce include changes to an employer's obligation to recognize collective bargaining units, the process by which collective bargaining agreements are negotiated or imposed, minimum wage requirements, and health care mandates. In addition, changes in the regulatory environment regarding topics such as banking and consumer credit, Medicare reimbursements, privacy and information security, product safety, supply chain transparency or environmental protection, among others, could cause our expenses to increase without an ability to pass through any increased expenses through higher prices. In addition, if we fail to comply with applicable laws and regulations, particularly wage and hour laws, we could be subject to legal risk, including government enforcement action and class action civil litigation, which could adversely affect our results of operations by increasing our costs, reducing our margins and lowering our sales.

Weather conditions where our stores are located may impact consumer shopping patterns, which alone or together with natural disasters, particularly in areas where our sales are concentrated, could adversely affect our results of operations.

Uncharacteristic or significant weather conditions can affect consumer shopping patterns, particularly in apparel and seasonal items, which could lead to lost sales or greater than expected markdowns and adversely affect our short-term results of operations. In addition, our three largest states, by total sales, are California, Texas and Florida, areas where hurricanes and earthquakes are more prevalent. Natural disasters in those states or in other areas where our sales are concentrated could result in significant physical damage to or closure of one or more of our stores or distribution centers, and cause delays in the distribution of merchandise from our vendors to our distribution centers and stores, which could adversely affect our results of operations by increasing our costs and lowering our sales.

## Changes in our effective income tax rate could adversely affect our profitability and results of operations.

Our effective income tax rate is influenced by a number of factors, including changes in tax law, tax treaties, interpretation of existing laws, and our ability to sustain our reporting positions on examination. Changes in any of those factors could change our effective tax rate, which could adversely affect our profitability and results of operations. In addition, the expansion of our retail store operations outside of the United States may cause greater volatility in our effective tax rate.

If we are unable to access the capital markets or obtain bank credit, our financial position, growth plans, liquidity and results of operations could suffer.

We are dependent on a stable, liquid and well-functioning financial system to fund our operations and growth plans. In particular, we have historically relied on the public debt markets to raise capital for new store development and other capital expenditures and the commercial paper market and bank credit facilities to fund seasonal needs for working capital. Our continued access to these markets depends on multiple factors including the condition of debt capital markets, our operating performance and maintaining strong debt ratings. If our credit ratings were lowered, our ability to access the debt markets, our cost of funds and other terms for new debt issuances could be adversely impacted. Each of the credit rating agencies reviews its rating periodically, and there is no guarantee our current credit rating will remain the same. In addition, we use a variety of derivative products to manage our exposure to market risk, principally interest rate and equity price fluctuations. Disruptions or turmoil in the financial markets could reduce our ability to meet our capital requirements or fund our working capital needs, and lead to losses on derivative positions resulting from counterparty failures, which could adversely affect our financial position and results of operations.

## A significant disruption in our computer systems could adversely affect our operations.

We rely extensively on our computer systems to manage inventory, process guest transactions, service REDcard accounts and summarize and analyze results. Our systems are subject to damage or interruption from power outages, telecommunications failures, computer viruses and malicious attacks, security breaches and catastrophic events. If our systems are damaged or fail to function properly, we may incur substantial costs to repair or replace them, experience loss of critical data and interruptions or delays in our ability to manage inventories or process guest transactions, and encounter a loss of guest confidence which could adversely affect our results of operations.

If we do not effectively execute our plan to expand retail store operations into Canada, our financial results could be adversely affected.

Our 2013 entry into the Canadian retail market is our first retail store expansion outside of the United States. Our ability to successfully open the expected number of Canadian Target stores on schedule depends, in large measure, upon our ability to remodel existing assets, build our supply chain capabilities and technology systems and recruit, hire and retain qualified team members. In addition, our ability to offer the expected assortment of merchandise in certain markets may be impacted by the availability of local vendors of certain types of goods. The effective execution of our Canadian retail store expansion is also contingent on our ability to design new marketing programs that positively differentiate us from other retailers in Canada, and achieve market acceptance by Canadian guests. If we do not effectively execute our expansion plan in Canada, our financial performance could be adversely affected.

A disruption in relationships with third parties who provide us services in connection with certain aspects of our business could adversely affect our operations.

We rely on third parties to support a variety of business functions, including our Canadian supply chain, portions of our technology systems, multichannel platforms and distribution network, and extensions of credit for our $5 \%$ REDcard Rewards loyalty program. If we are unable to contract with third parties having the specialized skills needed to support those strategies or integrate their products and services with our business, or if those third parties fail to meet our performance standards and expectations, our reputation, sales and results of operations could be adversely affected. In addition, we could face increased costs associated with finding replacement providers or hiring new team members to provide these services in-house.

## Item 1B. Unresolved Staff Comments

Not applicable.

## Item 2. Properties

At February 2, 2013, we had 1,778 stores in 49 states and the District of Columbia:

|  | Number of Stores | Retail Sq. Ft. (in thousands) |  | Number of Stores | Retail Sq. Ft. (in thousands) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Alabama | 21 | 3,003 | Montana | 7 | 780 |
| Alaska | 3 | 504 | Nebraska | 14 | 2,006 |
| Arizona | 48 | 6,382 | Nevada | 19 | 2,461 |
| Arkansas | 9 | 1,165 | New Hampshire | 9 | 1,148 |
| California | 257 | 34,051 | New Jersey | 43 | 5,701 |
| Colorado | 40 | 6,080 | New Mexico | 9 | 1,024 |
| Connecticut | 20 | 2,672 | New York | 67 | 9,145 |
| Delaware | 3 | 440 | North Carolina | 47 | 6,225 |
| District of Columbia | 1 | 179 | North Dakota | 4 | 554 |
| Florida | 123 | 17,263 | Ohio | 64 | 8,002 |
| Georgia | 55 | 7,515 | Oklahoma | 15 | 2,157 |
| Hawaii | 4 | 695 | Oregon | 18 | 2,191 |
| Idaho | 6 | 664 | Pennsylvania | 63 | 8,239 |
| Illinois | 89 | 12,188 | Rhode Island | 4 | 517 |
| Indiana | 33 | 4,377 | South Carolina | 19 | 2,359 |
| lowa | 22 | 3,015 | South Dakota | 5 | 580 |
| Kansas | 19 | 2,577 | Tennessee | 32 | 4,114 |
| Kentucky | 14 | 1,660 | Texas | 149 | 20,976 |
| Louisiana | 16 | 2,246 | Utah | 13 | 1,953 |
| Maine | 5 | 630 | Vermont | - | - |
| Maryland | 37 | 4,802 | Virginia | 57 | 7,650 |
| Massachusetts | 36 | 4,735 | Washington | 36 | 4,194 |
| Michigan | 59 | 7,058 | West Virginia | 6 | 755 |
| Minnesota | 75 | 10,777 | Wisconsin | 39 | 4,773 |
| Mississippi | 6 | 743 | Wyoming | 2 | 187 |
| Missouri | 36 | 4,735 |  |  |  |
|  |  |  | Total | 1,778 | 237,847 |

The following table summarizes the number of owned or leased stores and distribution centers in the United States at February 2, 2013:

|  |  | Distribution |
| :--- | ---: | ---: |
|  | Stores | Centers (a) |
| Owned | 1,526 | 30 |
| Leased | 88 | 7 |
| Owned buildings on leased land | 164 | - |
| Total | $\mathbf{1 , 7 7 8}$ | $\mathbf{3 7}$ |

(a) The 37 distribution centers have a total of 49,559 thousand square feet.

We have announced plans to open 124 stores in Canada in 2013, with locations in each province. We also own 3 distribution centers in Canada, with a total of 3,963 thousand square feet.

We own our corporate headquarters buildings located in Minneapolis, Minnesota, and we lease and own additional office space in the United States. We lease our Canadian headquarters in Mississauga, Ontario. Our international sourcing operations have 25 office locations in 17 countries, all of which are leased. We also lease office space in Bangalore, India, where we operate various support functions. Our properties are in good condition, well maintained and suitable to carry on our business.

For additional information on our properties, see the Capital Expenditures section in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations and Notes 14 and 22 of the Notes to Consolidated Financial Statements included in Item 8, Financial Statements and Supplementary Data.

## Item 3. Legal Proceedings

No response is required under Item 103 of Regulation S-K. For a description of other legal proceedings, see Note 19 of the Notes to Consolidated Financial Statements included in Item 8, Financial Statements and Supplementary Data.

## Item 4. Mine Safety Disclosures

Not applicable.

## Item 4A. Executive Officers

Executive officers are elected by, and serve at the pleasure of, the Board of Directors. There is neither a family relationship between any of the officers named and any other executive officer or member of the Board of Directors, nor any arrangement or understanding pursuant to which any person was selected as an officer.

| Name | Title and Business Experience | Age |
| :---: | :---: | :---: |
| Timothy R. Baer | Executive Vice President, General Counsel and Corporate Secretary since March 2007. | 52 |
| Anthony S. Fisher | President, Target Canada since January 2011. Vice President, Merchandise Operations from February 2010 to January 2011. From January 1999 to February 2010, Mr. Fisher held several leadership positions with Target in Merchandise and Merchandise Planning. | 38 |
| John D. Griffith | Executive Vice President, Property Development since February 2005. | 51 |
| Beth M. Jacob | Executive Vice President and Chief Information Officer since January 2010. Senior Vice President and Chief Information Officer from July 2008 to January 2010. Vice President, Guest Operations, Target Financial Services from August 2006 to July 2008. | 51 |
| Jeffrey J. Jones II | Executive Vice President and Chief Marketing Officer since April 2012. Partner and President of McKinney Ventures LLC from March 2006 to March 2012. | 45 |
| Jodeen A. Kozlak | Executive Vice President, Human Resources since March 2007. | 49 |
| John J. Mulligan | Executive Vice President and Chief Financial Officer since April 2012. Senior Vice President, Treasury, Accounting and Operations from February 2010 to April 2012. Vice President, Pay and Benefits from February 2007 to February 2010. | 47 |
| Tina M. Schiel | Executive Vice President, Stores since January 2011. Senior Vice President, New Business Development from February 2010 to January 2011. Senior Vice President, Stores from February 2001 to February 2010. | 47 |
| Terrence J. Scully | President, Financial and Retail Services since March 2003. | 60 |
| Gregg W. Steinhafel | Chairman of the Board, President and Chief Executive Officer since February 2009. President and Chief Executive Officer since May 2008. Director since January 2007. President since August 1999. | 58 |
| Kathryn A. Tesija | Executive Vice President, Merchandising and Supply Chain since October 2012. Executive Vice President, Merchandising from May 2008 to September 2012. Senior Vice President, Merchandising from July 2001 to April 2008. | 50 |
| Laysha L. Ward | President, Community Relations and Target Foundation since July 2008. Vice President, Community Relations from February 2003 to July 2008. | 45 |

## PART II

## Item 5. Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Our common stock is listed on the New York Stock Exchange under the symbol "TGT." We are authorized to issue up to $6,000,000,000$ shares of common stock, par value $\$ 0.0833$, and up to $5,000,000$ shares of preferred stock, par value $\$ 0.01$. At March 15, 2013, there were 16,412 shareholders of record. Dividends declared per share and the high and low closing common stock price for each fiscal quarter during 2012 and 2011 are disclosed in Note 30 of the Notes to Consolidated Financial Statements included in Item 8, Financial Statements and Supplementary Data.

During the first quarter of 2012, we completed a $\$ 10$ billion share repurchase program authorized by our Board of Directors in November 2007. In January 2012, our Board of Directors authorized the repurchase of an additional $\$ 5$ billion of our common stock, with no stated expiration for the share repurchase program. Since the inception of the $\$ 5$ billion share repurchase program and through the end of 2012, we have repurchased 27.3 million shares of our common stock for a total cash investment of $\$ 1,621$ million ( $\$ 59.44$ average price per share).
The table below presents information with respect to Target common stock purchases made during the three months ended February 2, 2013 by Target or any "affiliated purchaser" of Target, as defined in Rule 10b-18(a)(3) under the Exchange Act.

|  | Total Number <br> of Shares <br> Purchased (a)(b) | Average <br> Price Paid <br> per Share (a) | Total Number of <br> Shares Purchased <br> as Part of the <br> Current Program (a) | Dollar Value of <br> Shares that May <br> Yet Be Purchased <br> Under the Program |
| :--- | ---: | ---: | ---: | ---: |
| Period | $4,439,108$ | $\$ 62.78$ | $21,304,584$ | $\$ 3,744,999,754$ |
| October 28, 2012 through <br> November 24, 2012 <br> November 25, 2012 through <br> December 29, 2012 <br> December 30, 2012 through <br> February 2, 2013 | $2,711,006$ | 62.10 | $23,984,097$ | $3,578,603,382$ |
|  | $\mathbf{3 , 3 5 1 , 6 3 3}$ | 60.74 | $27,276,377$ | $3,378,630,009$ |

(a) The table above includes shares reacquired upon settlement of prepaid forward contracts. For the three months ended February 2 , 2013, no shares were reacquired through these contracts. At February 2, 2013, we held asset positions in prepaid forward contracts for 1.2 million shares of our common stock, for a total cash investment of $\$ 54$ million, or an average per share price of $\$ 45.46$. Refer to Notes 25 and 27 of the Notes to Consolidated Financial Statements included in Item 8, Financial Statements and Supplementary Data for further details of these contracts.
(b) The number of shares above includes shares of common stock reacquired from team members who tendered owned shares to satisfy the tax withholding on equity awards as part of our long-term incentive plans or to satisfy the exercise price on stock option exercises. For the three months ended February 2, 2013, 91,565 shares were reacquired at an average per share price of $\$ 60.73$ pursuant to our long-term incentive plan.

## Comparison of Cumulative Five Year Total Return



|  | Fiscal Years Ended |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | February 2, | January 31, | January 30, | January 29, | January 28, | February 2, |
|  | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
| Target | $\$ 100.00$ | $\$ 55.44$ | $\$ 92.63$ | $\$ 99.76$ | $\$ 93.85$ | $\$ 117.28$ |
| S\&P 500 Index | 100.00 | 60.63 | 80.72 | 97.88 | 103.10 | 121.25 |
| Previous Peer Group | 100.00 | 77.50 | 95.09 | 106.52 | 117.91 | 146.56 |
| Current Peer Group | 100.00 | 77.58 | 99.38 | 113.90 | 126.61 | 159.53 |

The graph above compares the cumulative total shareholder return on our common stock for the last five fiscal years with (i) the cumulative total return on the S\&P 500 Index, (ii) the peer group used in previous filings consisting of 14 general merchandise, department store, food and specialty retailers which are large and meaningful competitors (Best Buy, Costco, CVS Caremark, Home Depot, J. C. Penney, Kohl's, Kroger, Lowe's, Macy's, Safeway, Sears, Supervalu, Walgreens, and Walmart) (Previous Peer Group), and (iii) a new peer group consisting of the 14 companies in the Previous Peer Group and Amazon.com. The change in peer groups was made to be consistent with the retail peer group used for our definitive Proxy Statement to be filed on or about April 29, 2013.

Both peer groups are weighted by the market capitalization of each component company. The graph assumes the investment of $\$ 100$ in Target common stock, the S\&P 500 Index, the Previous Peer Group and the Current Peer Group on February 2, 2008, and reinvestment of all dividends.

Item 6. Selected Financial Data

| (millions, except per share data) | As of or for the Year Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 (a) | 2011 | 2010 | 2009 | 2008 | 2007 |
| Financial Results: |  |  |  |  |  |  |
| Total revenues | \$73,301 | \$69,865 | \$67,390 | \$65,357 | \$64,948 | \$63,367 |
| Net earnings | 2,999 | 2,929 | 2,920 | 2,488 | 2,214 | 2,849 |
| Per Share: |  |  |  |  |  |  |
| Basic earnings per share | 4.57 | 4.31 | 4.03 | 3.31 | 2.87 | 3.37 |
| Diluted earnings per share | 4.52 | 4.28 | 4.00 | 3.30 | 2.86 | 3.33 |
| Cash dividends declared per share | 1.38 | 1.15 | 0.92 | 0.67 | 0.62 | 0.54 |
| Financial Position: |  |  |  |  |  |  |
| Total assets | 48,163 | 46,630 | 43,705 | 44,533 | 44,106 | 44,560 |
| Long-term debt, including current portion | 17,648 | 17,483 | 15,726 | 16,814 | 18,752 | 16,590 |

(a) Consisted of 53 weeks.

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Executive Summary

Our fiscal year ends on the Saturday nearest January 31. The 2012 period includes 53 weeks, while 2011 and 2010 each consisted of 52 weeks.

Consolidated revenues were $\$ 73,301$ million for 2012, an increase of $\$ 3,436$ million or 4.9 percent from the prior year. Consolidated earnings before interest expense and income taxes for 2012 increased by $\$ 49$ million or 0.9 percent over 2011 to $\$ 5,371$ million. Cash flow provided by operations was $\$ 5,325$ million, $\$ 5,434$ million and $\$ 5,271$ million for 2012, 2011 and 2010, respectively. Diluted earnings per share in 2012 increased 5.6 percent to $\$ 4.52$ from $\$ 4.28$ in the prior year. Adjusted diluted earnings per share, which we believe is useful in providing period-to-period comparisons of the results of our U.S. operations, increased 7.9 percent to $\$ 4.76$ in 2012 from $\$ 4.41$ in the prior year.

| Earnings Per Share |  |  |  | Percent Change |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 2}$ (a) | 2011 | 2010 | $\mathbf{2 0 1 2 / 2 0 1 1}$ | $2011 / 2010$ |  |
| GAAP diluted earnings per share | $\$$ | $\mathbf{4 . 5 2}$ | $\$ 4.28$ | $\$ 4.00$ | $\mathbf{5 . 6 \%}$ | $7.0 \%$ |
| Adjustments (b) |  | $\mathbf{0 . 2 4}$ | 0.13 | $(0.14)$ |  |  |
| Adjusted diluted earnings per share | $\$$ | $\mathbf{4 . 7 6}$ | $\$ 4.41$ | $\$ 3.86$ | $\mathbf{7 . 9 \%}$ | $14.3 \%$ |

Note: A reconciliation of non-GAAP financial measures to GAAP measures is provided on page 22.
(a) Consisted of 53 weeks.
(b) Adjustments represent the diluted EPS impact of our 2013 Canadian market entry, the gain on receivables held for sale, favorable resolution of various income tax matters and the loss on early retirement of debt.
Our 2012 financial results in our U.S. Retail Segment reflect increased sales of 5.1 percent over the same period last year due to a 2.7 percent comparable-store increase, the contribution from new stores and the additional week in 2012. Our 2012 U.S. Retail Segment earnings before interest expense, income taxes, depreciation and amortization (EBITDA) margin rate decreased slightly from the prior period, primarily due to a lower gross margin rate from our $5 \%$ REDcard Rewards loyalty program and our store remodel program. Our earnings before interest expense and income taxes (EBIT) margin rate remained consistent with the prior year due to a decrease in our depreciation and amortization rate.

In the U.S. Credit Card Segment, we experienced a decrease in segment profit due to annualizing over a significant reserve reduction in the prior year and lower finance charge revenue resulting from a smaller portfolio. These changes were partially offset by lower interest expense due to repayment of $\$ 2,769$ million in collateralized debt in the fourth quarter of 2011, as well as the additional week in 2012.

The 2012 and 2011 loss in our Canadian Segment totaling $\$ 369$ million and $\$ 122$ million, respectively, is comprised of start-up costs and depreciation related to our 2013 entry into the Canadian retail market.

## Credit Card Receivables Transaction

On October 22, 2012, we reached an agreement to sell our entire consumer credit card portfolio to TD Bank Group (TD). Historically, our credit card receivables were recorded at par value less an allowance for doubtful accounts. With this agreement, our receivables are classified as held for sale at February 2, 2013, and are recorded at the lower of cost (par) or fair value. We recorded a gain of $\$ 161$ million outside of our segments in 2012, representing the net adjustment to eliminate our allowance for doubtful accounts and record our receivables at lower of cost (par) or fair value.

On March 13, 2013, we completed the sale to TD for cash consideration of $\$ 5.7$ billion, equal to the gross (par) value of the outstanding receivables at the time of closing. Concurrent with the sale of the portfolio for $\$ 5.7$ billion, we repaid the nonrecourse debt collateralized by credit card receivables (2006/2007 Series Variable Funding Certificate) at par of $\$ 1.5$ billion, resulting in net cash proceeds of $\$ 4.2$ billion. As of March 20, 2013, we also have open tender offers to use up to an aggregate of $\$ 1.2$ billion of cash proceeds from the sale to repurchase outstanding debt. Over time, we expect to apply the remaining proceeds from the sale in a manner that will preserve our strong investment-grade credit ratings by further reducing our debt position and continuing our current share repurchase program.
Following this sale, TD will underwrite, fund and own Target Credit Card and Target Visa receivables in the U.S. TD will control risk management policies and oversee regulatory compliance, and we will perform account servicing and primary marketing functions. We will earn a substantial portion of the profits generated by the Target Credit Card and Target Visa portfolios. This transaction will be accounted for as a sale, and the receivables will no longer be reported on our Consolidated Statements of Financial Position.

In the first quarter of 2013, we will recognize a gain on sale of $\$ 391$ million related to consideration received in excess of the recorded amount of the receivables. Consideration received includes cash of $\$ 5.7$ billion and a beneficial interest asset of $\$ 225$ million. The beneficial interest effectively represents a receivable for the present value of future profit-sharing we expect to receive on the receivables sold. Based on historical payment patterns, we estimate that the beneficial interest asset will be reduced over a four year period, with larger reductions in the early years. As a result, a portion of the profit-sharing payments we receive from TD in the first four years of the arrangement will not be recorded as income on our Consolidated Statements of Operations.
Following the sale of our credit card portfolio in 2013, income from the profit-sharing arrangement, net of account servicing expenses, will be recognized within SG\&A expenses. Including the profit-sharing arrangement in the U.S. Segment will reduce the SG\&A rate below the historical U.S. Retail Segment SG\&A rate, and raise EBITDA and EBIT margin rates above historical U.S. Retail Segment rates.

For comparison purposes, historical U.S. Retail Segment and U.S. Credit Card Segment results will be restated to form a new U.S. Segment. The combination of these two historical segments into a single U.S. Segment will result in a higher SG\&A rate in 2013 compared with 2012, 2011 and 2010, reflecting credit card profit that will be retained by TD beginning in 2013.
Although we expect lower EBITDA and EBIT margin rates in the U.S. Segment compared with prior periods, we expect that the impact of the receivables sale transaction will become neutral and ultimately accretive to EPS over time.

Analysis of Results of Operations

## U.S. Retail Segment

| U.S. Retail Segment Results |  |  | Percent Change |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (dollars in millions) | $\mathbf{2 0 1 2}$ (a) | 2011 | 2010 | $\mathbf{2 0 1 2 / 2 0 1 1}$ | $2011 / 2010$ |
| Sales | $\mathbf{\$ 7 1 , 9 6 0}$ | $\$ 68,466$ | $\$ 65,786$ | $\mathbf{5 . 1 \%}$ | $4.1 \%$ |
| Cost of sales | $\mathbf{5 0 , 5 6 8}$ | 47,860 | 45,725 | $\mathbf{5 . 7}$ | 4.7 |
| Gross margin | $\mathbf{2 1 , 3 9 2}$ | 20,606 | 20,061 | $\mathbf{3 . 8}$ | 2.7 |
| SG\&A expenses (b) | $\mathbf{1 4 , 3 4 2}$ | 13,774 | 13,367 | $\mathbf{4 . 1}$ | 3.0 |
| EBITDA | $\mathbf{7 , 0 5 0}$ | 6,832 | 6,694 | $\mathbf{3 . 2}$ | 2.1 |
| Depreciation and amortization | $\mathbf{2 , 0 3 1}$ | 2,067 | 2,065 | $\mathbf{( 1 . 8 )}$ | 0.1 |
| EBIT | $\mathbf{5 , 0 1 9}$ | $\$ 4,765$ | $\$ 4,629$ | $\mathbf{5 . 3 \%}$ | $2.9 \%$ |

Note: See Note 29 to our Consolidated Financial Statements for a reconciliation of our segment results to earnings before income taxes.
(a) Consisted of 53 weeks.
(b) Effective with the October 2010 nationwide launch of our 5\% REDcard Rewards loyalty program, we changed the formula under which the U.S. Retail Segment charges the U.S. Credit Card Segment to better align with the attributes of this program. Loyalty program charges were $\$ 300$ million, $\$ 258$ million and $\$ 102$ million in 2012, 2011 and 2010, respectively. In all periods, these amounts were recorded as reductions to SG\&A expenses within the U.S. Retail Segment and increases to operations and marketing expenses within the U.S. Credit Card Segment.

| U.S. Retail Segment Rate Analysis | $\mathbf{2 0 1 2} \mathbf{( a )}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| :--- | :---: | :---: | :---: |
| Gross margin rate | $\mathbf{2 9 . 7 \%}$ | $30.1 \%$ | $30.5 \%$ |
| SG\&A expense rate | $\mathbf{1 9 . 9}$ | 20.1 | 20.3 |
| EBITDA margin rate | $\mathbf{9 . 8}$ | 10.0 | 10.2 |
| Depreciation and amortization expense rate | $\mathbf{2 . 8}$ | 3.0 | 3.1 |
| EBIT margin rate | $\mathbf{7 . 0}$ | 7.0 | $\mathbf{7 . 0}$ |

Rate analysis metrics are computed by dividing the applicable amount by sales.
(a) Consisted of 53 weeks.

## Sales

Sales include merchandise sales, net of expected returns, and gift card breakage. Refer to Note 2 of the Notes to Consolidated Financial Statements for a definition of gift card breakage. Sales growth in 2012 and 2011 resulted from higher comparable-store sales and the contribution from new stores, with 2012 also benefitting by 1.7 percentage points from the additional week. Inflation did not materially affect sales in any period presented.

Refer to the Merchandise section in Item 1, Business, for additional product category information.
Comparable-store sales is a measure that highlights the performance of our existing stores and digital sales by measuring the change in sales for a period over the comparable, prior-year period of equivalent length. The method of calculating comparable-store sales varies across the retail industry. As a result, our comparable-store sales calculation is not necessarily comparable to similarly titled measures reported by other companies. Comparablestore sales include all sales, except sales from stores open less than thirteen months.

| Comparable-Store Sales | $\mathbf{2 0 1 2}$ | 2011 | 2010 |
| :--- | :---: | :---: | :---: |
| Comparable-store sales change | $\mathbf{2 . 7 \%}$ | $3.0 \%$ | $2.1 \%$ |
| Drivers of change in comparable-store sales: |  |  |  |
| Number of transactions | $\mathbf{0 . 5 \%}$ | $0.4 \%$ | $2.0 \%$ |
| Average transaction amount | $\mathbf{2 . 3 \%}$ | $2.6 \%$ | $0.1 \%$ |
| Selling price per unit | $\mathbf{1 . 3 \%}$ | $0.3 \%$ | $(2.3) \%$ |
| Units per transaction | $\mathbf{1 . 0 \%}$ | $2.3 \%$ | $2.5 \%$ |

The collective interaction of a broad array of macroeconomic, competitive and consumer behavioral factors, as well as sales mix, and transfer of sales to new stores makes further analysis of sales metrics infeasible.

Credit is offered to qualified guests through our branded proprietary credit cards: the Target Credit Card and the Target Visa (Target Credit Cards). Additionally, we offer a branded proprietary Target Debit Card. Collectively, we refer to these products as REDcards ${ }^{\circledR}$. Since October 2010, guests receive a 5 -percent discount on virtually all purchases at checkout, every day, when they use a REDcard. In November 2011, guests also began to receive free shipping at Target.com when they use their REDcard.
We monitor the percentage of store sales that are paid for using REDcards (REDcard Penetration) because our internal analysis has indicated that a meaningful portion of the incremental purchases on our REDcards are also incremental sales for Target, with the remainder representing a shift in tender type.

| REDcard Penetration | $\mathbf{2 0 1 2}$ | 2011 | 2010 |
| :--- | :---: | :---: | :---: |
| Target Credit Cards | $\mathbf{7 . 9 \%}$ | $6.8 \%$ | $5.2 \%$ |
| Target Debit Card | $\mathbf{5 . 7}$ | 2.5 | $0.7 \%$ |
| Total store REDcard Penetration | $\mathbf{1 3 . 6 \%}$ | $9.3 \%$ | $5.9 \%$ |

## Gross Margin Rate

Our gross margin rate was 29.7 percent in 2012, 30.1 percent in 2011 and 30.5 percent in 2010. The decrease in each period reflects the impact of our integrated growth strategies of our 5\% REDcard Rewards loyalty program and our store remodel program, which impacted the rate by 0.4 percent and 0.5 percent in 2012 and 2011, respectively, partially offset by underlying rate improvements within categories in 2011. The REDcard Rewards loyalty program reduces gross margin rates because it drives incremental sales among guests who receive a 5 -percent discount on virtually all items purchased. The remodel program reduces the overall gross margin rate because it drives incremental sales with a stronger-than-average mix in lower-than-average gross margin rate product categories, primarily food.
We changed certain merchandise vendor contracts beginning in 2013. As a result, we expect our gross margin rate to increase by about 20 to 25 basis points from prior years, with an equal and offsetting increase in our SG\&A rate. This shift will result from a larger proportion of vendor income offsetting cost of sales as compared to certain advertising expenses within SG\&A. This change will have no impact on our EBITDA or EBIT margins or margin rates as our SG\&A rate will increase by the same amount.

In January 2013 we announced plans to price match top online retailers year-round. Based on our experience during the 2012 holiday season, we do not expect this change to significantly affect our gross margin rate.

## Selling, General and Administrative Expense Rate

Our SG\&A expense rate was 19.9 percent, 20.1 percent and 20.3 percent in 2012, 2011 and 2010, respectively. The change in 2012 was primarily due to improvements in store hourly payroll expense, which impacted the rate by 0.1 percent, and continued disciplined expense management across the Company, partially offset by technology and multichannel investments, which impacted the rate by nearly 0.2 percent. The change in 2011 was primarily due to increased loyalty program charges to the U.S. Credit Segment and favorable leverage on store hourly payroll expense.

As noted above, a 2013 change to certain merchandise vendor contracts is expected to increase our SG\&A rate by about 20 to 25 basis points because vendor funding will no longer offset certain advertising expenses. This change will have no impact on our EBITDA or EBIT margins or margin rates as our gross margin rate will increase by the same amount.

Following the sale of our credit card portfolio in 2013, income from the profit-sharing arrangement, net of account servicing expenses, will be recognized as an offset to SG\&A expenses.

## Depreciation and Amortization Expense Rate

Our depreciation and amortization expense rate was 2.8 percent, 3.0 percent and 3.1 percent in 2012, 2011 and 2010, respectively. The decrease in 2012 was due to the favorable impact of higher sales combined with stable depreciation and amortization expenses, reflecting the moderate pace of capital investments in recent years, and the impact from the additional week in 2012.

## Store Data

| Change in Number of Stores |  |  | 2012 | 2011 |
| :---: | :---: | :---: | :---: | :---: |
| Beginning store count |  |  | 1,763 | 1,750 |
| Opened |  |  | 23 | 21 |
| Closed |  |  | (5) | (3) |
| Relocated |  |  | (3) | (5) |
| Ending store count |  |  | 1,778 | 1,763 |
| Number of stores remodeled during the year |  |  | 252 | 394 |
| Number of Stores and Retail Square Feet | Number | of Stores | Retail Squa | re Feet (a) |
|  | February 2, 2013 | January 28, 2012 | February 2, 2013 | January 28, 2012 |
| Target general merchandise stores | 391 | 637 | 46,584 | 76,999 |
| Expanded food assortment stores | 1,131 | 875 | 146,249 | 114,219 |
| SuperTarget stores | 251 | 251 | 44,500 | 44,503 |
| CityTarget stores | 5 | - | 514 | - |
| Total | 1,778 | 1,763 | 237,847 | 235,721 |

(a) In thousands, reflects total square feet less office, distribution center and vacant space.

## U.S. Credit Card Segment

Credit is offered to qualified guests through the Target Credit Cards, which support our core retail operations and are important contributors to our overall profitability and engagement with our guests. Credit card revenues are comprised of finance charges, late fees and other revenue, and third party merchant fees, which are amounts received from merchants who accept the Target Visa.

| U.S Credit Card Segment Results (dollars in millions) | 2012 (a) |  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Rate (e) | Amount | Rate (e) | Amount | Rate (e) |
| Finance charge revenue | \$1,089 | 17.8\% | \$1,131 | 17.9\% | \$1,302 | 18.3\% |
| Late fees and other revenue | 173 | 2.8 | 179 | 2.8 | 197 | 2.8 |
| Third party merchant fees | 79 | 1.3 | 89 | 1.4 | 105 | 1.5 |
| Total revenue | 1,341 | 22.0 | 1,399 | 22.1 | 1,604 | 22.6 |
| Bad debt expense (b) | 196 | 3.2 | 154 | 2.4 | 528 | 7.4 |
| Operations and marketing expenses (b) | 562 | 9.2 | 550 | 8.7 | 433 | 6.1 |
| Depreciation and amortization | 13 | 0.2 | 17 | 0.3 | 19 | 0.3 |
| Total expenses | 771 | 12.6 | 721 | 11.4 | 980 | 13.8 |
| EBIT | 570 | 9.3 | 678 | 10.7 | 624 | 8.8 |
| Interest expense on nonrecourse debt collateralized by credit card receivables | 13 |  | 72 |  | 83 |  |
| Segment profit | \$ 557 |  | \$ 606 |  | \$ 541 |  |
| Average receivables funded by Target (c) | \$4,569 |  | \$2,514 |  | \$2,771 |  |
| Segment pretax ROIC (d) | 12.0\% |  | 24.1\% |  | 19.5\% |  |

Note: See Note 29 to our Consolidated Financial Statements for a reconciliation of our segment results to earnings before income taxes.
(a) Consisted of 53 weeks.
(b) The combination of bad debt expense and operations and marketing expenses, less amounts the U.S. Retail Segment charges the U.S. Credit Card Segment for loyalty programs, within the U.S. Credit Card Segment represent credit card expenses on the Consolidated Statements of Operations. For 2012, fourth quarter bad debt expense was replaced by net write-offs in this calculation. See footnote (b) to our U.S. Retail Segment Results table for an explanation of our loyalty program charges.
(c) Amounts represent the portion of average credit card receivables, at par, funded by Target. For 2012, 2011 and 2010, these amounts exclude $\$ 1,423$ million, $\$ 3,801$ million and $\$ 4,335$ million, respectively, of receivables funded by nonrecourse debt collateralized by credit card receivables.
(d) ROIC is return on invested capital. This rate equals our segment profit divided by average credit card receivables, at par, funded by Target, expressed as an annualized rate.
(e) As a percentage of average credit card receivables, at par. For 2012, the additional week has been adjusted to provide comparable results to the prior period.

| Spread Analysis - Total Portfolio (dollars in millions) | 2012 (a) |  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Rate | Amount | Rate | Amount | Rate |
| EBIT | \$570 | 9.3\% (d) | \$678 | 10.7\% (d) | \$624 | 8.8\% |
| LIBOR (b) |  | 0.2\% |  | 0.2\% |  | 0.3\% |
| Spread to LIBOR (c) | \$555 | 9.1\% (d) | \$663 | 10.5\% (d) | \$604 | 8.5\% |

Note: Numbers are individually rounded.
(a) Consisted of 53 weeks.
(b) Balance-weighted one-month LIBOR.
(c) Spread to LIBOR is a metric used to analyze the performance of our total credit card portfolio because the majority of our portfolio earned finance charge revenue at rates tied to the Prime Rate, and the interest rate on all nonrecourse debt securitized by credit card receivables is tied to LIBOR.
(d) As a percentage of average credit card receivables, at par. For 2012, the additional week has been adjusted to provide comparable results to the prior period.

Our primary measure of segment profit is the EBIT generated by our total credit card receivables portfolio less the interest expense on nonrecourse debt collateralized by credit card receivables. We also measure the performance of our overall credit card receivables portfolio by calculating the dollar Spread to LIBOR at the portfolio level. This metric approximates overall financial performance of the entire credit card portfolio by measuring the difference between EBIT earned on the portfolio and a hypothetical benchmark rate financing cost applied to the entire portfolio. The interest rate on all nonrecourse debt securitized by credit card receivables is tied to LIBOR. We
continue to recognize an allowance for doubtful accounts and bad debt expense within our U.S. Credit Card Segment, which allows us to evaluate the performance of the portfolio. The allowance for doubtful accounts is eliminated in consolidation to present the receivables at the lower of cost (par) or fair value. On a consolidated basis, net write-offs are reported within credit card expenses in our Consolidated Statements of Operations.

In 2012 and 2011, segment revenues decreased from the prior year primarily due to lower average receivables resulting in reduced finance charge revenue. In 2012, segment expense increases were driven by higher bad debt expense, primarily attributable to annualizing over a significant reserve reduction in the prior year. In 2011, segment expenses decreased from the prior year as we significantly reduced our bad debt reserve due to improved trends in key measures of risk. Segment interest expense on nonrecourse debt declined in both 2012 and 2011 due to lower outstanding nonrecourse debt securitized by credit card receivables.

| Receivables Rollforward Analysis (dollars in millions) | 2012 |  | 2011 |  | 2010 |  | Percent Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2012/2011 | 2011/2010 |  |  |
| Beginning credit card receivables, at par | \$ | 6,357 |  |  | \$ | 6,843 | \$ | 7,982 | (7.1)\% | (14.3)\% |
| Charges at Target |  | 6,294 |  | 5,098 |  | 3,699 | 23.5 | 37.8 |
| Charges at third parties |  | 4,709 |  | 5,192 |  | 5,815 | (9.3) | (10.7) |
| Payments |  | 12,286) |  | $(11,653)$ |  | $(11,283)$ | 5.4 | 3.3 |
| Other |  | 950 |  | 877 |  | 630 | 8.3 | 39.3 |
| Period-end credit card receivables, at par | \$ | 6,024 | \$ | 6,357 | \$ | 6,843 | (5.2)\% | (7.1)\% |
| Average credit card receivables, at par | \$ | 5,992 | \$ | 6,314 | \$ | 7,106 | (5.1)\% | (11.1)\% |
| Accounts with three or more payments (60+ days) past due as a percentage of period-end credit card receivables, at par |  | 2.7\% |  | 3.3\% |  | 4.2\% |  |  |
| Accounts with four or more payments (90+ days) past due as a percentage of period-end credit card receivables, at par |  | 1.9\% |  | 2.3\% |  | 3.1\% |  |  |
| Allowance for Doubtful Accounts (dollars in millions) |  | 2012 |  | 2011 |  | 2010 | Percent Change |  |
|  |  |  | 2012/2011 |  |  | 2011/2010 |
| Allowance at beginning of period |  |  | \$ 430 |  | \$ 690 |  |  | \$ 1,016 | (37.7)\% | (32.1)\% |
| Bad debt expense |  | 196 |  | 154 |  | 528 | 27.3 | (70.8) |
| Write-offs (a) |  | (424 |  | (572) |  | $(1,007)$ | (25.8) | (43.2) |
| Recoveries (a) |  | 133 |  | 158 |  | 153 | (15.2) | 3.0 |
| Segment allowance at end of period |  | \$ 335 |  | \$ 430 |  | \$ 690 | (22.0)\% | (37.7)\% |
| As a percentage of period-end credit card receivables, at par |  | 5.6 |  | 6.8\% |  | 10.1\% |  |  |
| Net write-offs as an annualized percentage of average credit card receivables, at par |  | 4.9 |  | 6.6\% |  | 12.0\% |  |  |

(a) Write-offs include the principal amount of losses (excluding accrued and unpaid finance charges), and recoveries include current period principal collections on previously written-off balances. These amounts combined represent net write-offs.

Period-end and average credit card receivables, at par, have declined because of an increase in payment rates and a decrease in Target Visa charges at third-parties, partially offset by an increase in charges at Target over the past two years. The decrease in charges at third parties is primarily due to the fact that we no longer issue new Target Visa accounts.

## Canadian Segment

During 2012 and 2011, start-up costs reported in SG\&A expense in the Consolidated Statements of Operations totaled $\$ 272$ million and $\$ 74$ million, respectively, and primarily consisted of compensation, benefits and third-party
service expenses. Additionally, we recorded $\$ 97$ million and $\$ 48$ million in depreciation for 2012 and 2011, respectively.

## Other Performance Factors

## Net Interest Expense

Net interest expense was $\$ 762$ million in 2012, including $\$ 78$ million of interest on Canadian capitalized leases. This decrease of 12.0 percent, or $\$ 104$ million, from 2011 was primarily due to an $\$ 87$ million loss on early retirement of debt in 2011. As of March 20, 2013, we also have open tender offers to use up to an aggregate of $\$ 1.2$ billion of cash proceeds from the sale to repurchase outstanding debt, which will impact interest expense in 2013.
Net interest expense was $\$ 866$ million for 2011, increasing 14.4 percent, or $\$ 109$ million from 2010. This increase was due to an $\$ 87$ million loss on early retirement of debt, $\$ 44$ million of interest on Canadian capitalized leases and higher average debt balances, partially offset by a lower average portfolio interest rate.

## Provision for Income Taxes

Our effective income tax rate increased to 34.9 percent in 2012, from 34.3 percent in 2011, primarily due to a reduction in the favorable resolution of various income tax matters and the unfavorable impact of losses in Canada, which are tax effected at a lower rate than U.S. earnings. Various income tax matters were resolved in 2012 and 2011 which reduced tax expense by $\$ 58$ million and $\$ 85$ million, respectively. A tax rate reconciliation is provided in Note 23 to our Consolidated Financial Statements.

Our effective income tax rate decreased to 34.3 percent in 2011, from 35.1 percent in 2010, primarily due to a reduction in the structural domestic effective tax rate. This reduction was slightly offset by a reduction in the favorable resolution of various income tax matters and the unfavorable impact of losses in Canada, which are tax effected at a lower rate than U.S. earnings. Various income tax matters were resolved in 2011 and 2010 which reduced tax expense by $\$ 85$ million and $\$ 102$ million, respectively.

We expect a 2013 consolidated effective income tax rate of 35.7 percent to 36.7 percent, excluding the impact of resolution of income tax matters.

## Reconciliation of Non-GAAP Financial Measures to GAAP Measures

Our segment measure of profit is used by management to evaluate the return on our investment and to make operating decisions. To provide additional transparency, we have disclosed non-GAAP adjusted diluted earnings per share, which excludes the impact of our 2013 Canadian market entry, the gain on receivables held for sale, favorable resolution of various income tax matters and the loss on early retirement of debt. We believe this information is useful in providing period-to-period comparisons of the results of our U.S. operations. This measure is not in accordance with, or an alternative for, generally accepted accounting principles in the United States. The most comparable GAAP measure is diluted earnings per share. Non-GAAP adjusted EPS should not be considered in isolation or as a substitution for analysis of our results as reported under GAAP. Other companies may calculate non-GAAP adjusted EPS differently than we do, limiting the usefulness of the measure for comparisons with other companies.

| (millions, except per share data) | U.S. Retail | U.S. Credit Card | Total U.S. | Canada | Other |  | Consolidated GAAP Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 (a) |  |  |  |  |  |  |  |
| Segment profit | \$5,019 | \$557 | \$5,576 | \$ (369) | \$ - |  | \$5,206 |
| Other net interest expense (b) |  |  | 672 | 78 | - |  | 749 |
| Adjustment related to receivables held for sale (c) |  |  | - | - | (152) |  | (152) |
| Earnings before income taxes |  |  | 4,904 | (447) | 152 |  | 4,609 |
| Provision for income taxes (d) |  |  | 1,744 | (132) | (3) | (f) | 1,610 |
| Net earnings |  |  | \$3,160 | \$ (315) | \$ 155 |  | \$2,999 |
| Diluted earnings per share (e) |  |  | \$ 4.76 | \$(0.48) | \$0.23 |  | \$ 4.52 |
| 2011 |  |  |  |  |  |  |  |
| Segment profit | \$4,765 | \$606 | \$5,371 | \$ (122) | \$ - |  | \$5,250 |
| Other net interest expense (b) |  |  | 663 | 44 | 87 | (g) | 794 |
| Earnings before income taxes |  |  | 4,708 | (166) | (87) |  | 4,456 |
| Provision for income taxes (d) |  |  | 1,690 | (47) | (117) | (f) | 1,527 |
| Net earnings |  |  | \$3,018 | \$ (119) | \$ 30 |  | \$2,929 |
| Diluted earnings per share (e) |  |  | \$ 4.41 | \$ (0.17) | \$0.04 |  | \$ 4.28 |
| 2010 |  |  |  |  |  |  |  |
| Segment profit | \$4,629 | \$541 | \$5,169 | \$ - | \$ - |  | \$5,169 |
| Other net interest expense (b) |  |  | 674 | - | - |  | 674 |
| Earnings before income taxes |  |  | 4,495 | - | - |  | 4,495 |
| Provision for income taxes (d) |  |  | 1,677 | - | (102) | (f) | 1,575 |
| Net earnings |  |  | \$2,818 | \$ - | \$ 102 |  | \$2,920 |
| Diluted earnings per share (e) |  |  | \$ 3.86 | \$ - | \$ 0.14 |  | \$ 4.00 |

Note: A non-GAAP financial measures summary is provided on page 14. The sum of the non-GAAP adjustments may not equal the total adjustment amounts due to rounding.
(a) Consisted of 53 weeks.
(b) Represents interest expense, net of interest income, not included in U.S. Credit Card Segment profit. For 2012, 2011 and 2010, U.S. Credit Card Segment profit included $\$ 13$ million, $\$ 72$ million and $\$ 83$ million of interest expense on nonrecourse debt collateralized by credit card receivables, respectively. These amounts, along with other net interest expense, equal consolidated GAAP net interest expense.
(c) Represents the gain on receivables held for sale recorded in our Consolidated Statements of Operations, plus the difference between U.S. Credit Card Segment bad debt expense and net write-offs for the fourth quarter of 2012.
(d) Taxes are allocated to our business segments based on income tax rates applicable to the operations of the segment for the period.
(e) For 2012, 2011 and 2010, average diluted shares outstanding were 663.3 million, 683.9 million and 729.4 million, respectively.
(f) Represents the effect of resolution of income tax matters. The 2012 results also include a $\$ 55$ million tax expense for the adjustment related to receivables held for sale, while the 2011 results include a $\$ 32$ million tax benefit related to the loss on early retirement of debt.
(g) Represents the loss on early retirement of debt.

## Analysis of Financial Condition

## Liquidity and Capital Resources

Our period-end cash and cash equivalents balance was $\$ 784$ million compared with $\$ 794$ million in 2011. Short-term investments (highly liquid investments with an original maturity of three months or less from the time of purchase) of $\$ 130$ million and $\$ 194$ million were included in cash and cash equivalents at the end of 2012 and 2011, respectively. Our investment policy is designed to preserve principal and liquidity of our short-term investments. This policy allows investments in large money market funds or in highly rated direct short-term instruments that mature in 60 days or less. We also place certain dollar limits on our investments in individual funds or instruments.

## Cash Flows

Our 2012 operations were funded by both internally and externally generated funds. Cash flow provided by operations was $\$ 5,325$ million in 2012 compared with $\$ 5,434$ million in 2011. During 2012, we issued $\$ 1.5$ billion of unsecured debt that matures in July 2042, and we amended the 2006/2007 Series Variable Funding Certificate to obtain additional funding of $\$ 500$ million and to extend the maturity to 2013. These cash flows, combined with our prior year-end cash position, allowed us to fund capital expenditures, pay current maturities, pay dividends and continue purchases under our share repurchase program.
Our 2012 period-end credit card receivables, at par, were $\$ 6,024$ million compared with $\$ 6,357$ million in 2011, a decrease of 5.2 percent. Average credit card receivables, at par, in 2012 decreased 5.1 percent compared with 2011 levels. This change was driven by the factors indicated in the U.S. Credit Card Segment above. As of February 2, 2013, $\$ 1,500$ million of our credit card receivables portfolio was funded by third parties.
On October 22, 2012, we reached an agreement to sell our entire consumer credit card portfolio to TD Bank Group (TD). On March 13, 2013, we completed the sale to TD for cash consideration of $\$ 5.7$ billion, equal to the gross (par) value of the outstanding receivables at the time of closing. Concurrent with the sale of the portfolio, we repaid the nonrecourse debt collateralized by credit card receivables (2006/2007 Series Variable Funding Certificate) at par of $\$ 1.5$ billion, resulting in net cash proceeds of $\$ 4.2$ billion. As of March 20,2013 , we also have open tender offers to use up to an aggregate of $\$ 1.2$ billion of cash proceeds from the sale to repurchase outstanding debt. Over time, we expect to apply the remaining proceeds from the sale in a manner that will preserve our strong investment-grade credit ratings by further reducing our debt position and continuing our current share repurchase program.
Year-end inventory levels decreased slightly from $\$ 7,918$ million in 2011 to $\$ 7,903$ million in 2012, primarily due to supply chain management improvements and continued disciplined inventory management, partially offset by an increase in inventory for our 2013 Canadian retail market entry. Accounts payable increased by $\$ 199$ million, or 2.9 percent over the same period.

## Share Repurchases

During the first quarter of 2012, we completed a $\$ 10$ billion share repurchase program authorized by our Board of Directors in November 2007, and began repurchasing shares under a new $\$ 5$ billion program authorized by our Board of Directors in January 2012. During 2012, we repurchased 32.2 million shares of our common stock for a total investment of $\$ 1,900$ million ( $\$ 58.96$ per share). During 2011, we repurchased 37.2 million shares of our common stock for a total investment of $\$ 1,894$ million ( $\$ 50.89$ per share).

## Dividends

We paid dividends totaling $\$ 869$ million in 2012 and $\$ 750$ million in 2011, for an increase of 15.9 percent. We declared dividends totaling $\$ 903$ million ( $\$ 1.38$ per share) in 2012, for an increase of 16.2 percent over 2011. We declared dividends totaling $\$ 777$ million ( $\$ 1.15$ per share) in 2011, an increase of 17.8 percent over 2010. We have
paid dividends every quarter since our 1967 initial public offering, and it is our intent to continue to do so in the future.

## Short-term and Long-term Financing

Our financing strategy is to ensure liquidity and access to capital markets, to manage our net exposure to floating interest rate volatility, and to maintain a balanced spectrum of debt maturities. Within these parameters, we seek to minimize our borrowing costs. Our ability to access the long-term debt, commercial paper and securitized debt markets has provided us with ample sources of liquidity. Our continued access to these markets depends on multiple factors, including the condition of debt capital markets, our operating performance and maintaining strong debt ratings. As of February 2, 2013, our credit ratings were as follows:

| Credit Ratings | Standard and |  |  |
| :--- | ---: | ---: | ---: |
|  | Moody's | Poor's | Fitch |
| Long-term debt | A2 | A+ | A- |
| Commercial paper | P-1 | A-1 | F2 |

If our credit ratings were lowered, our ability to access the debt markets, our cost of funds and other terms for new debt issuances could be adversely impacted. Each of the credit rating agencies reviews its rating periodically and there is no guarantee our current credit rating will remain the same as described above.
As a measure of our financial condition, we monitor our interest coverage ratio, representing the ratio of pretax earnings before fixed charges to fixed charges. Fixed charges include interest expense and the interest portion of rent expense. Our interest coverage ratio was 6.1 x in 2012, 5.9 x in 2011 and 6.1 x in 2010.

In 2012, we funded our peak sales season working capital needs through internally generated funds. In 2011, we funded our peak sales season working capital needs through our commercial paper program and used the cash generated from that sales season to repay the commercial paper issued.

| Commercial Paper <br> (dollars in millions) | $\mathbf{2 0 1 2}$ | 2011 | 2010 |
| :--- | ---: | ---: | ---: |
| Maximum daily amount outstanding during the year | $\$ 970$ | $\$ 1,211$ | $\$-$ |
| Average amount outstanding during the year | 120 | 244 | - |
| Amount outstanding at year-end | $\mathbf{9 7 0}$ | - | - |
| Weighted average interest rate | $\mathbf{0 . 1 6 \%}$ | $0.11 \%$ | $-\%$ |

We have additional liquidity through a committed $\$ 2.25$ billion revolving credit facility obtained in October 2011 and expiring in October 2017. No balances were outstanding at any time during 2012 or 2011 under this facility.
Most of our long-term debt obligations contain covenants related to secured debt levels. Our credit facility also contains a debt leverage covenant. We are, and expect to remain, in compliance with these covenants, and these covenants have no practical effect on our ability to pay dividends. Additionally, at February 2, 2013, no notes or debentures contained provisions requiring acceleration of payment upon a debt rating downgrade, except that certain outstanding notes allow the note holders to put the notes to us if within a matter of months of each other we experience both (i) a change in control; and (ii) our long-term debt ratings are either reduced and the resulting rating is non-investment grade, or our long-term debt ratings are placed on watch for possible reduction and those ratings are subsequently reduced and the resulting rating is non-investment grade.
We believe our sources of liquidity will continue to be adequate to maintain operations, finance anticipated expansion and strategic initiatives, pay dividends and continue purchases under our share repurchase program for the foreseeable future. We continue to anticipate ample access to commercial paper and long-term financing.

| Capital Expenditures (a) (millions) | 2012 |  |  | 2011 |  |  | 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | U.S. | Canada | Total | U.S. | Canada | Total |  |
| New stores | \$ 673 | \$417 | \$1,090 | \$ 439 | \$1,619 | \$2,058 | \$ 574 |
| Store remodels and expansions | 690 | - | 690 | 1,289 | - | 1,289 | 966 |
| Information technology, distribution and other | 982 | 515 | 1,497 | 748 | 273 | 1,021 | 589 |
| Total | \$2,345 | \$932 | \$3,277 | \$2,476 | \$1,892 | \$4,368 | \$2,129 |

(a) See Note 29 to our Consolidated Financial Statements for capital expenditures by segment.

The decrease in capital expenditures in 2012 from the prior year was primarily driven by the purchase of Zellers leases in Canada in 2011 and fewer store remodels in the U.S. in 2012, partially offset by continued investment in new stores in the U.S. and Canada and technology and multichannel investments. We expect approximately $\$ 3.8$ billion of capital expenditures in 2013, reflecting an estimated $\$ 2.3$ billion in our U.S. Segment and approximately $\$ 1.5$ billion in our Canadian Segment.

## Commitments and Contingencies

| Contractual Obligations as of February 2, 2013 (millions) | Payments Due by Period |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Less than 1 Year | $\begin{array}{r} 1-3 \\ \text { Years } \end{array}$ | $3-5$ Years | After 5 Years |
| Recorded contractual obligations: |  |  |  |  |  |
| Long-term debt (a) |  |  |  |  |  |
| Unsecured | \$13,179 | \$ 501 | \$1,028 | \$3,002 | \$ 8,648 |
| Nonrecourse | 1,500 | 1,500 | - | - | - |
| Capital lease obligations (b) | 4,997 | 136 | 323 | 294 | 4,244 |
| Real estate liabilities (c) | 316 | 316 | - | - | - |
| Deferred compensation (d) | 505 | 41 | 88 | 99 | 277 |
| Tax contingencies (e) | - | - | - | - | - |
| Unrecorded contractual obligations: |  |  |  |  |  |
| Interest payments - long-term debt |  |  |  |  |  |
| Unsecured | 10,805 | 666 | 1,309 | 1,213 | 7,617 |
| Nonrecourse | 7 | 7 | - | - | - |
| Operating leases (b) | 4,029 | 179 | 343 | 312 | 3,195 |
| Real estate obligations (f) | 812 | 620 | 192 | - | - |
| Purchase obligations (g) | 1,472 | 685 | 646 | 40 | 101 |
| Future contributions to retirement plans (h) | - | - | - | - | - |
| Contractual obligations | \$37,622 | \$4,651 | \$3,929 | \$4,960 | \$24,082 |

(a) Represents principal payments only, and excludes any fair market value adjustments recorded in long-term debt under derivative and hedge accounting rules. See Note 20 of the Notes to Consolidated Financial Statements for further information.
(b) Total contractual lease payments include $\$ 3,323$ million and $\$ 2,039$ million of capital and operating lease payments, respectively, related to options to extend the lease term that are reasonably assured of being exercised. These payments also include $\$ 947$ million and $\$ 181$ million of legally binding minimum lease payments for stores that are expected to open in 2013 or later for capital and operating leases, respectively. Capital lease obligations include interest. See Note 22 of the Notes to Consolidated Financial Statements for further information.
(c) Real estate liabilities include costs incurred but not paid related to the construction or remodeling of real estate and facilities.
(d) Deferred compensation obligations include commitments related to our nonqualified deferred compensation plans. The timing of deferred compensation payouts is estimated based on payments currently made to former employees and retirees, forecasted investment returns, and the projected timing of future retirements.
(e) Estimated tax contingencies of $\$ 280$ million, including interest and penalties, are not included in the table above because we are not able to make reasonably reliable estimates of the period of cash settlement. See Note 23 of the Notes to Consolidated Financial Statements for further information.
(f) Real estate obligations include commitments for the purchase, construction or remodeling of real estate and facilities.
(g) Purchase obligations include all legally binding contracts such as firm minimum commitments for inventory purchases, merchandise royalties, equipment purchases, marketing-related contracts, software acquisition/license commitments and service contracts. We issue inventory purchase orders in the normal course of business, which represent authorizations to purchase that are cancelable by their terms. We do not consider purchase orders to be firm inventory commitments; therefore, they are excluded from the table above. If we choose to cancel a purchase order, we may be obligated to reimburse the vendor for unrecoverable outlays incurred prior to cancellation. We also issue trade letters of credit in the ordinary course of business, which are excluded from this table as these obligations are conditioned on terms of the letter of credit being met.
(h) We have not included obligations under our pension and postretirement health care benefit plans in the contractual obligations table above because no additional amounts are required to be funded as of February 2, 2013. Our historical practice regarding these plans has been to contribute amounts necessary to satisfy minimum pension funding requirements, plus periodic discretionary amounts determined to be appropriate.

Off Balance Sheet Arrangements: Other than the unrecorded contractual obligations above, we do not have any arrangements or relationships with entities that are not consolidated into the financial statements.

## Critical Accounting Estimates

Our analysis of operations and financial condition is based on our consolidated financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP). Preparation of these consolidated financial statements requires us to make estimates and assumptions affecting the reported amounts of assets and liabilities at the date of the consolidated financial statements, reported amounts of revenues and expenses during the reporting period and related disclosures of contingent assets and liabilities. In the Notes to Consolidated Financial Statements, we describe the significant accounting policies used in preparing the consolidated financial statements. Our estimates are evaluated on an ongoing basis and are drawn from historical experience and other assumptions that we believe to be reasonable under the circumstances. Actual results could differ under other assumptions or conditions. However, we do not believe there is a reasonable likelihood that there will be a material change in future estimates or assumptions. Our senior management has discussed the development and selection of our critical accounting estimates with the Audit Committee of our Board of Directors. The following items in our consolidated financial statements require significant estimation or judgment:

Inventory and cost of sales: We use the retail inventory method to account for the majority of our inventory and the related cost of sales. Under this method, inventory is stated at cost using the last-in, first-out (LIFO) method as determined by applying a cost-to-retail ratio to each merchandise grouping's ending retail value. The cost of our inventory includes the amount we pay to our suppliers to acquire inventory, freight costs incurred in connection with the delivery of product to our distribution centers and stores, and import costs, reduced by vendor income and cash discounts. The majority of our distribution center operating costs, including compensation and benefits, are expensed in the period incurred. Since inventory value is adjusted regularly to reflect market conditions, our inventory methodology reflects the lower of cost or market. We reduce inventory for estimated losses related to shrink and markdowns. Our shrink estimate is based on historical losses verified by ongoing physical inventory counts. Historically, our actual physical inventory count results have shown our estimates to be reliable. Markdowns designated for clearance activity are recorded when the salability of the merchandise has diminished. Inventory is at risk of obsolescence if economic conditions change, including changing consumer demand, guest preferences, changing consumer credit markets or increasing competition. We believe these risks are largely mitigated because our inventory typically turns in less than three months. Inventory was $\$ 7,903$ million and $\$ 7,918$ million at February 2, 2013 and January 28, 2012, respectively, and is further described in Note 12 of the Notes to Consolidated Financial Statements.

Vendor income receivable: Cost of sales and SG\&A expenses are partially offset by various forms of consideration received from our vendors. This "vendor income" is earned for a variety of vendor-sponsored programs, such as volume rebates, markdown allowances, promotions and advertising allowances, as well as for our compliance programs. We establish a receivable for the vendor income that is earned but not yet received. Based on the agreements in place, this receivable is computed by estimating when we have completed our performance and when the amount is earned. The majority of all year-end vendor income receivables are collected within the following fiscal quarter, and we do not believe there is a reasonable likelihood that the assumptions used in our estimate will change significantly. Historically, adjustments to our vendor income receivable have not been material. Vendor income receivable was $\$ 621$ million and $\$ 592$ million at February 2, 2013 and January 28, 2012, respectively, and is described further in Note 4 of the Notes to Consolidated Financial Statements.

Credit card receivables accounting: Historically, our credit card receivables were recorded at par value less an allowance for doubtful accounts. When receivables were recorded, we recognized an allowance for doubtful accounts in an amount equal to anticipated future write-offs. The allowance included provisions for uncollectible finance charges and other credit-related fees. We estimated future write-offs based on historical experience of delinquencies, risk scores, aging trends and industry risk trends. Accounts were automatically written off when they became 180 days past due. Management believes the allowance for doubtful accounts was appropriate to cover anticipated losses in our credit card accounts receivable; however, unexpected, significant deterioration in any of the factors mentioned above or in general economic conditions could have materially changed these expectations.

As of February 2, 2013, our consumer credit card receivables are recorded at the lower of cost (par) or fair value because they are classified as held for sale as a result of the credit card receivables transaction. Lower of cost (par) or fair value is determined on a segmented basis using the delinquency and credit-quality segmentation we have historically used to determine the allowance for doubtful accounts. Many nondelinquent balances are recorded at cost (par) because fair value exceeds cost. Delinquent balances are generally recorded at fair value, which reflects our expectation of losses on these receivables. Refer to Note 11 of the Notes to Consolidated Financial Statements for more information on our credit card receivables.

Long-lived assets: Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amounts may not be recoverable. The evaluation is performed at the lowest level of identifiable cash flows independent of other assets. An impairment loss would be recognized when estimated undiscounted future cash flows from the operation and/or disposition of the assets are less than their carrying amount. Measurement of an impairment loss would be based on the excess of the carrying amount of the asset group over its fair value. Fair value is measured using discounted cash flows or independent opinions of value, as appropriate. A 10 percent decrease in the fair value of assets we intend to sell or close as of February 2, 2013 would result in additional impairment of $\$ 4$ million in 2012. Historically, we have not realized material losses upon sale of long-lived assets.

Insurance/self-insurance: We retain a substantial portion of the risk related to certain general liability, workers' compensation, property loss and team member medical and dental claims. However, we maintain stop-loss coverage to limit the exposure related to certain risks. Liabilities associated with these losses include estimates of both claims filed and losses incurred but not yet reported. We use actuarial methods which consider a number of factors to estimate our ultimate cost of losses. General liability and workers' compensation liabilities are recorded at our estimate of their net present value; other liabilities referred to above are not discounted. Our workers' compensation and general liability accrual was $\$ 627$ million and $\$ 646$ million at February 2, 2013 and January 28, 2012, respectively. We believe that the amounts accrued are appropriate; however, our liabilities could be significantly affected if future occurrences or loss developments differ from our assumptions. For example, a 5 percent increase or decrease in average claim costs would impact our self-insurance expense by $\$ 31$ million in 2012. Historically, adjustments to our estimates have not been material. Refer to Item 7A for further disclosure of the market risks associated with these exposures.

Income taxes: We pay income taxes based on the tax statutes, regulations and case law of the various jurisdictions in which we operate. Significant judgment is required in determining the timing and amounts of deductible and taxable items, and in evaluating the ultimate resolution of tax matters in dispute with tax authorities. The benefits of uncertain tax positions are recorded in our financial statements only after determining it is likely the uncertain tax positions would withstand challenge by taxing authorities. We periodically reassess these probabilities, and record any changes in the financial statements as deemed appropriate. Liabilities for uncertain tax positions, including interest and penalties, were $\$ 280$ million and $\$ 318$ million at February 2, 2013 and January 28,2012 , respectively. We believe the resolution of these matters will not have a material adverse impact on our consolidated financial statements. Income taxes are described further in Note 23 of the Notes to Consolidated Financial Statements.

Pension and postretirement health care accounting: We maintain a funded qualified defined benefit pension plan, as well as several smaller and unfunded nonqualified plans and a postretirement health care plan for certain current and retired team members. The costs for these plans are determined based on actuarial calculations using the assumptions described in the following paragraphs. Eligibility and the level of benefits varies depending on team members' full-time or part-time status, date of hire and/or length of service. The benefit obligation and related expense for these plans are determined based on actuarial calculations using assumptions about the expected long-term rate of return, the discount rate and compensation growth rates. The assumptions used to determine the period-end benefit obligation also establish the expense for the next year, with adjustments made for any significant plan or participant changes.

Our expected long-term rate of return on plan assets of 8.0 percent is determined by the portfolio composition, historical long-term investment performance and current market conditions. Our compound annual rate of return on qualified plans' assets was 5.7 percent, 10.0 percent, 7.8 percent and 9.5 percent for the 5 -year, 10-year, 15 -year and 20 -year periods, respectively. A one percentage point decrease in our expected long-term rate of return would increase annual expense by $\$ 27$ million.
The discount rate used to determine benefit obligations is adjusted annually based on the interest rate for long-term high-quality corporate bonds, using yields for maturities that are in line with the duration of our pension liabilities. Our benefit obligation and related expense will fluctuate with changes in interest rates. A 0.5 percentage point decrease to the weighted average discount rate would increase annual expense by $\$ 28$ million.

Based on our experience, we use a graduated compensation growth schedule that assumes higher compensation growth for younger, shorter-service pension-eligible team members than it does for older, longer-service pensioneligible team members.
Pension and postretirement health care benefits are further described in Note 28 of the Notes to Consolidated Financial Statements.

Legal contingencies: We are exposed to claims and litigation arising in the ordinary course of business and use various methods to resolve these matters in a manner that we believe serves the best interest of our shareholders and other constituents. Historically, adjustments to our estimates have not been material. We believe the recorded reserves in our consolidated financial statements are adequate in light of the probable and estimable liabilities. We do not believe that any of the currently identified claims or litigation matters will have a material adverse impact on our results of operations, cash flows or financial condition. However, litigation is subject to inherent uncertainties, and unfavorable rulings could occur. If an unfavorable ruling were to occur, there may be a material adverse impact on the results of operations, cash flows or financial condition for the period in which the ruling occurs, or future periods.

## New Accounting Pronouncements

We do not expect that any recently issued accounting pronouncements will have a material effect on our financial statements.

## Forward-Looking Statements

This report contains forward-looking statements, which are based on our current assumptions and expectations. These statements are typically accompanied by the words "expect," "may," "could," "believe,"' "would," "might," "anticipates," or words of similar import. The principal forward-looking statements in this report include: For our U.S. Credit Card Segment, aggregate portfolio risks; for our Canadian Segment, the timing and amount of future capital investments in Canada and our subsequent financial performance; on a consolidated basis, statements regarding the adequacy of and costs associated with our sources of liquidity, the fair value of our consumer credit card receivables, the pending sale of these receivables and related gain, including beneficial interest, the application of proceeds from the sale and the impact on our future results of operations, earnings and rates, the continued execution of our share repurchase program, our expected capital expenditures, the expected effective income tax rate, the expected compliance with debt covenants, the expected impact of new accounting pronouncements, our intentions regarding future dividends, contributions and payments related to our pension and postretirement health care plans, the expected returns on pension plan assets, the impact of future changes in foreign currency exchange rates, the expected changes in gross margin and SG\&A rates, the effects of macroeconomic conditions, the adequacy of our reserves for general liability, workers' compensation and property loss, the expected outcome of claims and litigation, the expected ability to recognize deferred tax assets and liabilities, including foreign net operating loss carryforwards, and the resolution of tax matters.

All such forward-looking statements are intended to enjoy the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, as amended. Although we believe there is a reasonable basis for the forward-looking statements, our actual results could be materially different. The most important factors which could cause our actual results to differ from our forward-looking statements are set forth on our description of risk factors in Item 1A to this Form 10-K, which should be read in conjunction with the forward-looking statements in this report. Forward-looking statements speak only as of the date they are made, and we do not undertake any obligation to update any forward-looking statement.

## Item 7A. Quantitative and Qualitative Disclosures About Market Risk

At February 2, 2013, our exposure to market risk was primarily from interest rate changes on our debt obligations, some of which are at a LIBOR-plus floating-rate, and on our credit card receivables, the majority of which are assessed finance charges at a Prime-based floating-rate. Historically, to manage our net interest margin, we generally maintained levels of floating-rate debt to generate similar changes in net interest expense as finance charge revenues fluctuated. The degree of floating asset and liability matching varied over time and in different interest rate environments. At February 2, 2013, the amount of floating-rate credit card assets exceeded the amount of net floating-rate debt obligations by approximately $\$ 1$ billion. See further description of our debt and derivative instruments in Notes 20 and 21 of the Notes to Consolidated Financial Statements. As a result of the sale of our consumer credit card portfolio, funding risk was transferred to TD Bank Group. Following the sale, our interest rate exposure will primarily be due to the extent by which our floating rate debt obligations differ from our floating rate short term investments. In general, we expect our floating rate debt to exceed our floating rate short term investments over time but that may vary in different interest rate environments.

We record our general liability and workers' compensation liabilities at net present value; therefore, these liabilities fluctuate with changes in interest rates. Periodically, in certain interest rate environments, we economically hedge a portion of our exposure to these interest rate changes by entering into interest rate forward contracts that partially mitigate the effects of interest rate changes. Based on our balance sheet position at February 2, 2013, the annualized effect of a 0.5 percentage point decrease in interest rates would be to decrease earnings before income taxes by $\$ 9$ million.

In addition, we are exposed to market return fluctuations on our qualified defined benefit pension plans. A 0.5 percentage point decrease to the weighted average discount rate would increase annual expense by $\$ 28$ million. The value of our pension liabilities is inversely related to changes in interest rates. To protect against
declines in interest rates, we hold high-quality, long-duration bonds and interest rate swaps in our pension plan trust. At year-end, we had hedged 36 percent of the interest rate exposure of our funded status.

As more fully described in Note 15 and Note 27 of the Notes to Consolidated Financial Statements, we are exposed to market returns on accumulated team member balances in our nonqualified, unfunded deferred compensation plans. We control the risk of offering the nonqualified plans by making investments in life insurance contracts and prepaid forward contracts on our own common stock that offset a substantial portion of our economic exposure to the returns on these plans. The annualized effect of a one percentage point change in market returns on our nonqualified defined contribution plans (inclusive of the effect of the investment vehicles used to manage our economic exposure) would not be significant.
We are exposed to market risk associated with foreign currency exchange rate fluctuations. We will be further exposed to this risk as we commence Canadian operations during 2013. During 2012 and 2011, gains and losses due to fluctuations in exchange rates were not significant as all stores were located in the United States, and the vast majority of imported merchandise was purchased in U.S. dollars.

There have been no other material changes in our primary risk exposures or management of market risks since the prior year.

## Item 8. Financial Statements and Supplementary Data

## Report of Management on the Consolidated Financial Statements

Management is responsible for the consistency, integrity and presentation of the information in the Annual Report. The consolidated financial statements and other information presented in this Annual Report have been prepared in accordance with accounting principles generally accepted in the United States and include necessary judgments and estimates by management.
To fulfill our responsibility, we maintain comprehensive systems of internal control designed to provide reasonable assurance that assets are safeguarded and transactions are executed in accordance with established procedures. The concept of reasonable assurance is based upon recognition that the cost of the controls should not exceed the benefit derived. We believe our systems of internal control provide this reasonable assurance.

The Board of Directors exercised its oversight role with respect to the Corporation's systems of internal control primarily through its Audit Committee, which is comprised of independent directors. The Committee oversees the Corporation's systems of internal control, accounting practices, financial reporting and audits to assess whether their quality, integrity and objectivity are sufficient to protect shareholders' investments.
In addition, our consolidated financial statements have been audited by Ernst \& Young LLP, independent registered public accounting firm, whose report also appears on this page.


Gregg W. Steinhafel
Chief Executive Officer and President March 20, 2013


John J. Mulligan
Executive Vice President and Chief Financial Officer

## Report of Independent Registered Public Accounting Firm on Consolidated Financial Statements The Board of Directors and Shareholders Target Corporation

We have audited the accompanying consolidated statements of financial position of Target Corporation and subsidiaries (the Corporation) as of February 2, 2013 and January 28, 2012, and the related consolidated statements of operations, comprehensive income, cash flows, and shareholders' investment for each of the three years in the period ended February 2, 2013. Our audits also included the financial statement schedule listed in Item 15(a). These financial statements and schedule are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.
We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.
In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Target Corporation and subsidiaries at February 2, 2013 and January 28, 2012, and the consolidated results of their operations and their cash flows for each of the three years in the period ended February 2, 2013, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Corporation's internal control over financial reporting as of February 2, 2013, based on criteria established in Internal ControlIntegrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 20, 2013, expressed an unqualified opinion thereon.


Minneapolis, Minnesota
March 20, 2013

## Report of Management on Internal Control over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f). Under the supervision and with the participation of our management, including our chief executive officer and chief financial officer, we assessed the effectiveness of our internal control over financial reporting as of February 2, 2013, based on the framework in Internal Control-Integrated Framework, issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our assessment, we conclude that the Corporation's internal control over financial reporting is effective based on those criteria.
Our internal control over financial reporting as of February 2, 2013, has been audited by Ernst \& Young LLP, the independent registered public accounting firm who has also audited our consolidated financial statements, as stated in their report which appears on this page.


Gregg W. Steinhafel
Chief Executive Officer and President March 20, 2013


John J. Mulligan
Executive Vice President and Chief Financial Officer

## Report of Independent Registered Public Accounting Firm on Internal Control over Financial Reporting The Board of Directors and Shareholders Target Corporation

We have audited Target Corporation and subsidiaries' (the Corporation) internal control over financial reporting as of February 2, 2013, based on criteria established in Internal Control_Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). The Corporation's management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Report of Management on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Corporation's internal control over financial reporting based on our audit.
We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.
A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company, and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company's assets that could have a material effect on the financial statements.
Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions or that the degree of compliance with the policies or procedures may deteriorate.
In our opinion, the Corporation maintained, in all material respects, effective internal control over financial reporting as of February 2, 2013, based on the COSO criteria.
We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated statements of financial position of Target Corporation and subsidiaries as of February 2, 2013 and January 28, 2012, and the related consolidated statements of operations, comprehensive income, cash flows and shareholders' investment for each of the three years in the period ended February 2, 2013, and our report dated March 20, 2013, expressed an unqualified opinion thereon.


Minneapolis, Minnesota
March 20, 2013

## Consolidated Statements of Operations

| (millions, except per share data) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Sales | \$71,960 | \$68,466 | \$65,786 |
| Credit card revenues | 1,341 | 1,399 | 1,604 |
| Total revenues | 73,301 | 69,865 | 67,390 |
| Cost of sales | 50,568 | 47,860 | 45,725 |
| Selling, general and administrative expenses | 14,914 | 14,106 | 13,469 |
| Credit card expenses | 467 | 446 | 860 |
| Depreciation and amortization | 2,142 | 2,131 | 2,084 |
| Gain on receivables held for sale | (161) | - | - |
| Earnings before interest expense and income taxes | 5,371 | 5,322 | 5,252 |
| Net interest expense | 762 | 866 | 757 |
| Earnings before income taxes | 4,609 | 4,456 | 4,495 |
| Provision for income taxes | 1,610 | 1,527 | 1,575 |
| Net earnings | \$ 2,999 | \$ 2,929 | \$ 2,920 |
| Basic earnings per share | \$ 4.57 | \$ 4.31 | \$ 4.03 |
| Diluted earnings per share | \$ 4.52 | \$ 4.28 | \$ 4.00 |
| Weighted average common shares outstanding |  |  |  |
| Basic | 656.7 | 679.1 | 723.6 |
| Diluted | 663.3 | 683.9 | 729.4 |

See accompanying Notes to Consolidated Financial Statements.

## Consolidated Statements of Comprehensive Income

| (millions) (unaudited) | $\mathbf{2 0 1 2}$ | 2011 | 2010 |  |
| :--- | ---: | ---: | ---: | ---: |
| Net earnings <br> Other comprehensive income/(loss), net of tax <br> Pension and other benefit liabilities, net of provision/(benefit) for taxes of \$58, \$(56) <br> and $\$(3)$ | $\mathbf{\$ 2 , 9 9 9}$ | $\$ 2,929$ | $\$ 2,920$ |  |
| Currency translation adjustment and cash flow hedges, net of provision/(benefit) for <br> taxes of $\$ 8, \$(11)$ and $\$ 3$ | $\mathbf{9 2}$ | (83) | (4) |  |
| Other comprehensive income/(loss) | $\mathbf{1 3}$ | $\mathbf{1 0 5}$ | (17) | $\mathbf{4}$ |
| Comprehensive income | $\mathbf{\$ 3 , 1 0 4}$ | $\$ 2,829$ | $\mathbf{\$ 2 , 9 2 0}$ |  |

See accompanying Notes to Consolidated Financial Statements.

Consolidated Statements of Financial Position

| (millions, except footnotes) | February 2, 2013 | January 28, 2012 |
| :---: | :---: | :---: |
| Assets |  |  |
| Cash and cash equivalents, including short-term investments of \$130 and \$194 | \$ 784 | \$ 794 |
| Credit card receivables, held for sale | 5,841 | - |
| Credit card receivables, net of allowance of \$0 and \$430 | - | 5,927 |
| Inventory | 7,903 | 7,918 |
| Other current assets | 1,860 | 1,810 |
| Total current assets | 16,388 | 16,449 |
| Property and equipment |  |  |
| Land | 6,206 | 6,122 |
| Buildings and improvements | 28,653 | 26,837 |
| Fixtures and equipment | 5,362 | 5,141 |
| Computer hardware and software | 2,567 | 2,468 |
| Construction-in-progress | 1,176 | 963 |
| Accumulated depreciation | $(13,311)$ | $(12,382)$ |
| Property and equipment, net | 30,653 | 29,149 |
| Other noncurrent assets | 1,122 | 1,032 |
| Total assets | \$ 48,163 | \$ 46,630 |
| Liabilities and shareholders' investment |  |  |
| Accounts payable | \$ 7,056 | \$ 6,857 |
| Accrued and other current liabilities | 3,981 | 3,644 |
| Unsecured debt and other borrowings | 1,494 | 3,036 |
| Nonrecourse debt collateralized by credit card receivables | 1,500 | 750 |
| Total current liabilities | 14,031 | 14,287 |
| Unsecured debt and other borrowings | 14,654 | 13,447 |
| Nonrecourse debt collateralized by credit card receivables | - | 250 |
| Deferred income taxes | 1,311 | 1,191 |
| Other noncurrent liabilities | 1,609 | 1,634 |
| Total noncurrent liabilities | 17,574 | 16,522 |
| Shareholders' investment |  |  |
| Common stock | 54 | 56 |
| Additional paid-in capital | 3,925 | 3,487 |
| Retained earnings | 13,155 | 12,959 |
| Accumulated other comprehensive loss |  |  |
| Pension and other benefit liabilities | (532) | (624) |
| Currency translation adjustment and cash flow hedges | (44) | (57) |
| Total shareholders' investment | 16,558 | 15,821 |
| Total liabilities and shareholders' investment | \$ 48,163 | \$ 46,630 |

Common Stock Authorized 6,000,000,000 shares, $\$ 0.0833$ par value; $\mathbf{6 4 5 , 2 9 4 , 4 2 3}$ shares issued and outstanding at February 2, 2013; 669,292,929 shares issued and outstanding at January 28, 2012.

Preferred Stock Authorized 5,000,000 shares, \$0.01 par value; no shares were issued or outstanding at February 2, 2013 or January 28, 2012.
See accompanying Notes to Consolidated Financial Statements.

## Consolidated Statements of Cash Flows

| (millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Operating activities |  |  |  |
| Net earnings | \$ 2,999 | \$ 2,929 | \$ 2,920 |
| Reconciliation to cash flow |  |  |  |
| Depreciation and amortization | 2,142 | 2,131 | 2,084 |
| Share-based compensation expense | 105 | 90 | 109 |
| Deferred income taxes | (14) | 371 | 445 |
| Bad debt expense (a) | 206 | 154 | 528 |
| Gain on receivables held for sale | (161) | - | - |
| Noncash (gains)/losses and other, net | 14 | 22 | (145) |
| Changes in operating accounts: |  |  |  |
| Accounts receivable originated at Target | (217) | (187) | (78) |
| Inventory | 15 | (322) | (417) |
| Other current assets | (123) | (150) | (124) |
| Other noncurrent assets | (98) | 43 | (212) |
| Accounts payable | 199 | 232 | 115 |
| Accrued and other current liabilities | 138 | 218 | 149 |
| Other noncurrent liabilities | 120 | (97) | (103) |
| Cash flow provided by operations | 5,325 | 5,434 | 5,271 |
| Investing activities |  |  |  |
| Expenditures for property and equipment | $(3,277)$ | $(4,368)$ | $(2,129)$ |
| Proceeds from disposal of property and equipment | 66 | 37 | 69 |
| Change in accounts receivable originated at third parties | 254 | 259 | 363 |
| Other investments | 102 | (108) | (47) |
| Cash flow required for investing activities | $(2,855)$ | $(4,180)$ | $(1,744)$ |
| Financing activities |  |  |  |
| Change in commercial paper, net | 970 | - | - |
| Additions to short-term debt | - | 1,500 | - |
| Reductions of short-term debt | $(1,500)$ | - | - |
| Additions to long-term debt | 1,971 | 1,994 | 1,011 |
| Reductions of long-term debt | $(1,529)$ | $(3,125)$ | $(2,259)$ |
| Dividends paid | (869) | (750) | (609) |
| Repurchase of stock | $(1,875)$ | $(1,842)$ | $(2,452)$ |
| Stock option exercises and related tax benefit | 360 | 89 | 294 |
| Other | (16) | (6) | - |
| Cash flow required for financing activities | $(2,488)$ | $(2,140)$ | $(4,015)$ |
| Effect of exchange rate changes on cash and cash equivalents | 8 | (32) | - |
| Net decrease in cash and cash equivalents | (10) | (918) | (488) |
| Cash and cash equivalents at beginning of period | 794 | 1,712 | 2,200 |
| Cash and cash equivalents at end of period | \$ 784 | \$ 794 | \$ 1,712 |
|  |  |  |  |
| Supplemental information |  |  |  |
| Interest paid, net of capitalized interest | \$ 775 | \$ 816 | \$ 752 |
| Income taxes paid | 1,603 | 1,109 | 1,259 |
| Noncash financing activities |  |  |  |
| Property and equipment acquired through capital lease obligations | 282 | 1,388 | 176 |

(a) Includes both bad debt expense on credit card receivables through the end of the third quarter of 2012 and net write-offs of credit card receivables during the fourth quarter of 2012.

See accompanying Notes to Consolidated Financial Statements.

## Consolidated Statements of Shareholders' Investment

| (millions, except footnotes) | Common Stock Shares | Stock Par Value | Additional Paid-in Capital | Retained Earnings | Accumulated Other Comprehensive Income/(Loss) | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January 30, 2010 | 744.6 | \$62 | \$2,919 | \$12,947 | \$(581) | \$15,347 |
| Net earnings | - | - | - | 2,920 | - | 2,920 |
| Other comprehensive income | - | - | - | - | - | - |
| Dividends declared | - | - | - | (659) | - | (659) |
| Repurchase of stock | (47.8) | (4) | - | $(2,510)$ | - | $(2,514)$ |
| Stock options and awards | 7.2 | 1 | 392 | - | - | 393 |
| January 29, 2011 | 704.0 | \$59 | \$3,311 | \$12,698 | \$ (581) | \$15,487 |
| Net earnings | - | - | - | 2,929 | - | 2,929 |
| Other comprehensive income | - | - | - | - | (100) | (100) |
| Dividends declared | - | - | - | (777) | - | (777) |
| Repurchase of stock | (37.2) | (3) | - | $(1,891)$ | - | $(1,894)$ |
| Stock options and awards | 2.5 | - | 176 | - | - | 176 |
| January 28, 2012 | 669.3 | \$56 | \$3,487 | \$12,959 | \$ (681) | \$15,821 |
| Net earnings | - | - | - | 2,999 | - | 2,999 |
| Other comprehensive income | - | - | - | - | 105 | 105 |
| Dividends declared | - | - | - | (903) | - | (903) |
| Repurchase of stock | (32.2) | (3) | - | $(1,900)$ | - | $(1,903)$ |
| Stock options and awards | 8.2 | 1 | 438 | - | - | 439 |
| February 2, 2013 | 645.3 | \$54 | \$3,925 | \$13,155 | \$(576) | \$16,558 |

Dividends declared per share were \$1.38, \$1.15 and \$0.92 in 2012, 2011 and 2010, respectively.
See accompanying Notes to Consolidated Financial Statements.

## Notes to Consolidated Financial Statements

## 1. Summary of Accounting Policies

Organization Target Corporation (Target, the Corporation, or the Company) operates three reportable segments: U.S. Retail, U.S. Credit Card and Canadian. Our U.S. Retail Segment includes all of our U.S. merchandising operations. Our U.S. Credit Card Segment offers credit to qualified guests through our branded proprietary credit cards: the Target Credit Card and the Target Visa (Target Credit Cards). Additionally, we offer a branded proprietary Target Debit Card. Collectively, we refer to these products as REDcards®, which strengthen the bond with our guests, drive incremental sales and contribute to our profitability. Our Canadian Segment was initially reported in the first quarter of 2011 as a result of our purchase of leasehold interests in Canada from Zellers, Inc. (Zellers). This segment includes costs incurred in the U.S. and Canada related to our 2013 Canadian retail market entry.

Consolidation The consolidated financial statements include the balances of the Corporation and its subsidiaries after elimination of intercompany balances and transactions. All material subsidiaries are wholly owned. We consolidate variable interest entities where it has been determined that the Corporation is the primary beneficiary of those entities' operations, including a bankruptcy remote subsidiary through which we sell certain accounts receivable as a method of providing funding for our accounts receivable.

Use of estimates The preparation of our consolidated financial statements in conformity with U.S. generally accepted accounting principles (GAAP) requires management to make estimates and assumptions affecting reported amounts in the consolidated financial statements and accompanying notes. Actual results may differ significantly from those estimates.

Fiscal year Our fiscal year ends on the Saturday nearest January 31. Unless otherwise stated, references to years in this report relate to fiscal years, rather than to calendar years. Fiscal 2012 ended February 2, 2013 and consisted of 53 weeks. Fiscal 2011 ended January 28, 2012, and consisted of 52 weeks. Fiscal 2010 ended January 29, 2011, and consisted of 52 weeks. Fiscal 2013 will end February 1, 2014, and will consist of 52 weeks.

Accounting policies Our accounting policies are disclosed in the applicable Notes to the Consolidated Financial Statements.

## 2. Revenues

Our retail stores generally record revenue at the point of sale. Sales from our online and mobile applications include shipping revenue and are recorded upon delivery to the guest. Total revenues do not include sales tax because we are a pass-through conduit for collecting and remitting sales taxes. Generally, guests may return merchandise within 90 days of purchase. Revenues are recognized net of expected returns, which we estimate using historical return patterns as a percentage of sales. Commissions earned on sales generated by leased departments are included within sales and were $\$ 25$ million, $\$ 22$ million and $\$ 20$ million in 2012, 2011 and 2010, respectively.

Revenue from gift card sales is recognized upon gift card redemption. Our gift cards do not have expiration dates. Based on historical redemption rates, a small and relatively stable percentage of gift cards will never be redeemed, referred to as "breakage." Estimated breakage revenue is recognized over time in proportion to actual gift card redemptions and was not material in any period presented.

Credit card revenues are recognized according to the contractual provisions of each credit card agreement. When accounts are written off, uncollected finance charges and late fees are recorded as a reduction of credit card revenues. Target retail sales charged on our credit cards totaled $\$ 5,807$ million, $\$ 4,686$ million and $\$ 3,455$ million in 2012, 2011 and 2010, respectively.

Since October 2010, guests receive a 5-percent discount on virtually all purchases at checkout every day when they use a REDcard. In November 2011, guests also began to receive free shipping at Target.com when they use their REDcard. The discounts associated with loyalty programs are included as reductions in sales in our Consolidated Statements of Operations and were $\$ 583$ million, $\$ 340$ million and $\$ 162$ million in 2012, 2011 and 2010, respectively.

## 3. Cost of Sales and Selling, General and Administrative Expenses

The following table illustrates the primary costs classified in each major expense category:

| Cost of Sales | Selling, General and Administrative Expenses |
| :--- | :--- |
| Total cost of products sold including | Compensation and benefit costs including |
| - Freight expenses associated with moving | - Stores |
| merchandise from our vendors to our distribution | - Headquarters |
| centers and our retail stores, and among our | Occupancy and operating costs of retail and |
| distribution and retail facilities | headquarters facilities |
| - Vendor income that is not reimbursement of | Advertising, offset by vendor income that is a |
| specific, incremental and identifiable costs | reimbursement of specific, incremental and |
| Inventory shrink | identifiable costs |
| Markdowns | Pre-opening costs of stores and other facilities |
| Outbound shipping and handling expenses | Other administrative costs |
| associated with sales to our guests |  |
| Payment term cash discounts |  |
| Distribution center costs, including compensation |  |
| and benefits costs |  |
| Import cost |  |

Note: The classification of these expenses varies across the retail industry.

## 4. Consideration Received from Vendors

We receive consideration for a variety of vendor-sponsored programs, such as volume rebates, markdown allowances, promotions and advertising allowances and for our compliance programs, referred to as "vendor income." Vendor income reduces either our inventory costs or SG\&A expenses based on the provisions of the arrangement. Promotional and advertising allowances are intended to offset our costs of promoting and selling merchandise in our stores. Under our compliance programs, vendors are charged for merchandise shipments that do not meet our requirements (violations), such as late or incomplete shipments. These allowances are recorded when violations occur. Substantially all consideration received is recorded as a reduction of cost of sales.

We establish a receivable for vendor income that is earned but not yet received. Based on provisions of the agreements in place, this receivable is computed by estimating the amount earned when we have completed our performance. We perform detailed analyses to determine the appropriate level of the receivable in the aggregate. The majority of year-end receivables associated with these activities are collected within the following fiscal quarter. We have not historically had significant write-offs for these receivables.

## 5. Advertising Costs

Advertising costs, which primarily consist of newspaper circulars, internet advertisements and media broadcast, are expensed at first showing or distribution of the advertisement, and are recorded net of related vendor income.

| Advertising Costs <br> (millions) | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| :--- | ---: | ---: | ---: |
| Gross advertising costs | $\mathbf{\$ 1 , 6 5 3}$ | $\mathbf{\$ 1 , 5 8 9}$ | $\mathbf{\$ 1 , 4 9 0}$ |
| Vendor income | $\mathbf{2 3 1}$ | $\mathbf{2 2 9}$ | $\mathbf{1 9 8}$ |
| Net advertising costs | $\mathbf{\$ 1 , 4 2 2}$ | $\mathbf{\$ 1 , 3 6 0}$ | $\mathbf{\$ 1 , 2 9 2}$ |

## 6. Earnings per Share

Basic earnings per share (EPS) is calculated as net earnings divided by the weighted average number of common shares outstanding during the period. Diluted EPS includes the potentially dilutive impact of share-based awards outstanding at period end, consisting of the incremental shares assumed to be issued upon the exercise of stock options and the incremental shares assumed to be issued under performance share and restricted stock unit arrangements.

| Earnings Per Share <br> (millions, except per share data) | $\mathbf{2 0 1 2}$ | 2011 | $\mathbf{2 0 1 0}$ |
| :--- | ---: | ---: | ---: |
| Net earnings | $\mathbf{\$ 2 , 9 9 9}$ | $\$ 2,929$ | $\$ 2,920$ |
| Basic weighted average common shares outstanding | $\mathbf{6 5 6 . 7}$ | 679.1 | 723.6 |
| Dilutive impact of share-based awards (a) | $\mathbf{6 . 6}$ | 4.8 | 5.8 |
| Dilutive weighted average common shares outstanding | $\mathbf{6 6 3 . 3}$ | 683.9 | $\mathbf{7 2 9 . 4}$ |
| Basic earnings per share | $\mathbf{\$ 4 . 5 7}$ | $\$ 4.31$ | $\$ 4.03$ |
| Dilutive earnings per share | $\mathbf{\$ 4 . 5 2}$ | $\mathbf{\$} 4.28$ | $\$ 4.00$ |

(a) Excludes 5.0 million, 15.5 million and 10.9 million share-based awards for 2012, 2011 and 2010, respectively, because their effects were antidilutive.

## 7. Credit Card Receivables Transaction

On October 22, 2012, we reached an agreement to sell our entire consumer credit card portfolio to TD Bank Group (TD) for cash consideration equal to the gross (par) value of the outstanding receivables at the time of closing. Historically, our credit card receivables were recorded at par value less an allowance for doubtful accounts. With this agreement, our receivables are classified as held for sale at February 2, 2013, and are recorded at the lower of cost (par) or fair value. We recorded a gain of $\$ 161$ million outside of our segments in 2012, representing the net adjustment to eliminate our allowance for doubtful accounts and record our receivables at lower of cost (par) or fair value.

On March 13, 2013, we completed the sale to TD for cash consideration of $\$ 5.7$ billion, equal to the gross (par) value of the outstanding receivables at the time of closing. Subsequent to year-end, and concurrent with the sale of the portfolio, we repaid the nonrecourse debt collateralized by credit card receivables (2006/2007 Series Variable Funding Certificate) at par of $\$ 1.5$ billion, resulting in net cash proceeds of $\$ 4.2$ billion. As of March 20, 2013, we also have open tender offers to use up to an aggregate of $\$ 1.2$ billion of cash proceeds from the sale to repurchase outstanding debt.
Following this sale, TD will underwrite, fund and own Target Credit Card and Target Visa receivables in the U.S. TD will control risk management policies and oversee regulatory compliance, and we will perform account servicing and primary marketing functions. We will earn a substantial portion of the profits generated by the Target Credit Card and Target Visa portfolios. This transaction will be accounted for as a sale, and the receivables will no longer be reported on our Consolidated Statements of Financial Position.

Beginning with the first quarter of 2013, we will no longer report a U.S. Credit Card Segment. Income from the profitsharing arrangement, net of account servicing expenses, will be recognized as an offset to SG\&A expenses.

## 8. Canadian Leasehold Acquisition

During 2011, we purchased the leasehold interests in 189 sites operated by Zellers in Canada, in exchange for $\$ 1,861$ million. In addition, we sold our right to acquire the leasehold interests in 54 of these sites to third-parties for a total of $\$ 225$ million. These transactions resulted in a final net purchase price of $\$ 1,636$ million, which was included in expenditures for property and equipment in the Consolidated Statements of Cash Flows.
As a result of the acquisition, the following net assets were recorded in our Canadian Segment: buildings and improvements of $\$ 2,887$ million; finite-lived intangible assets of $\$ 23$ million; unsecured debt and other borrowings of $\$ 1,274$ million. The finite-lived intangible assets are recorded in other noncurrent assets on the Consolidated Statements of Financial Position and have an amortization period ranging from 3-13 years.
The acquired sites were subleased back to Zellers for various terms, which all end no later than March 31, 2013.

## 9. Fair Value Measurements

Fair value measurements are categorized into one of three levels based on the lowest level of significant input used: Level 1 (unadjusted quoted prices in active markets); Level 2 (observable market inputs available at the measurement date, other than quoted prices included in Level 1); and Level 3 (unobservable inputs that cannot be corroborated by observable market data).

| Fair Value Measurements - Recurring Basis (millions) | Fair Value at February 2, 2013 |  |  |  |  | Fair Value at January 28, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Level 1 | Level 2 |  | Level 3 |  | Level 1 |  | Level 2 |  | Level 3 |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents |  |  |  |  |  |  |  |  |  |  |  |
| Other current assets |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate swaps (a) | - |  | 4 |  | - |  | - |  | 20 |  | - |
| Prepaid forward contracts | 73 |  | - |  | - |  | 69 |  | - |  | - |
| Other noncurrent assets |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate swaps (a) | - |  | 85 |  | - |  | - |  | 114 |  | - |
| Company-owned life insurance |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ 203 | \$ | 358 | \$ | - | \$ | 263 | \$ | 505 | \$ | - |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |
| Other current liabilities Interest rate swaps (a) | \$ - | \$ | 2 | \$ | - | \$ | - | \$ | 7 | \$ | - |
| Other noncurrent liabilities |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate swaps (a) | \$ - | \$ | 54 | \$ | - | \$ | - | \$ | 69 | \$ | - |
| Total | \$ - | \$ | 56 | \$ | - | \$ | - | \$ |  | \$ | - |

(a) There was one interest rate swap designated as an accounting hedge at February 2, 2013 and January 28, 2012. See Note 21 for additional information on interest rate swaps.
(b) Company-owned life insurance investments consist of equity index funds and fixed income assets. Amounts are presented net of nonrecourse loans that are secured by some of these policies. These loan amounts were $\$ 817$ million at February 2,2013 and $\$ 669$ million at January 28, 2012.

| Position | Valuation Technique |
| :--- | :--- |
| Short-term <br> investments | Carrying value approximates fair value because maturities are less than three months. |
| Prepaid forward <br> contracts | Initially valued at transaction price. Subsequently valued by reference to the market price of <br> Target common stock. |
| Interest rate swaps | Valuation models are calibrated to initial trade price. Subsequent valuations are based on <br> observable inputs to the valuation model (e.g., interest rates and credit spreads). Model inputs <br> are changed only when corroborated by market data. A credit-risk adjustment is made on <br> each swap using observable market credit spreads. |
| Company-owned life <br> insurance <br> investments | Includes investments in separate accounts that are valued based on market rates credited by <br> the insurer. |

The following table presents the carrying amounts and estimated fair values of financial instruments not measured at fair value in the Consolidated Statements of Financial Position. The fair value of marketable securities is determined using available market prices at the reporting date and would be classified as Level 1. The fair value of debt is generally measured using a discounted cash flow analysis based on current market interest rates for similar types of financial instruments and would be classified as Level 2.

| Financial Instruments Not Measured at Fair Value (millions) | February 2, 2013 |  | January 28, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount | $\begin{aligned} & \text { Fair } \\ & \text { Value } \end{aligned}$ | Carrying Amount | Fair Value |
| Financial assets |  |  |  |  |
| Other current assets |  |  |  |  |
| Marketable securities (a) | \$ 61 | \$ 61 | \$ 35 | \$ 35 |
| Other noncurrent assets |  |  |  |  |
| Marketable securities (a) | 4 | 4 | 6 | 6 |
| Total | \$ 65 | \$ 65 | \$ 41 | \$ 41 |
| Financial liabilities |  |  |  |  |
| Total debt (b) | \$15,618 | \$18,143 | \$15,680 | \$18,142 |
| Total | \$15,618 | \$18,143 | \$15,680 | \$18,142 |
| (a) Represents held-to-maturity investments and cash equivalents that are held to satisfy the regulatory requirements of Target Bank and Targe National Bank. |  |  |  |  |
| (b) Represents the sum of nonrecourse debt collateralized by unamortized swap valuation adjustments and capital leas | unsecured | debt and ot | er borrowing | excluding |

As of February 2, 2013, our consumer credit card receivables are recorded at the lower of cost (par) or fair value because they are classified as held for sale. We estimated the fair value of our consumer credit card portfolio to be approximately $\$ 6.3$ billion using a cash flow-based, economic-profit model using Level 3 inputs, including the forecasted performance of the portfolio and a market-based discount rate. We used internal data to forecast expected payment patterns and write-offs, revenue, and operating expenses (credit EBIT yield) related to the credit card portfolio. Changes in macroeconomic conditions in the United States could affect the estimated fair value used in our lower of cost (par) or fair value assessment, which could cause gains or losses on our receivables held for sale. A one percentage point change in the forecasted credit EBIT yield would impact our fair value estimate by approximately $\$ 37$ million. A one percentage point change in the forecasted discount rate would impact our fair value estimate by approximately $\$ 8$ million. Refer to Note 7 for more information on our credit card receivables transaction. As of January 28, 2012, we estimated that the fair value of our credit card receivables approximated par value.

The carrying amounts of accounts payable and certain accrued and other current liabilities approximate fair value due to their short-term nature.

## 10. Cash Equivalents

Cash equivalents include highly liquid investments with an original maturity of three months or less from the time of purchase. These investments were $\$ 130$ million and $\$ 194$ million at February 2, 2013 and January 28, 2012, respectively. Cash equivalents also include amounts due from third-party financial institutions for credit and debit card transactions. These receivables typically settle in less than five days and were $\$ 371$ million and $\$ 330$ million at February 2, 2013 and January 28, 2012, respectively. Payables due to Visa resulting from the use of Target Visa Cards are included within cash equivalents and were $\$ 34$ million and $\$ 35$ million at February 2, 2013 and January 28, 2012, respectively.

## 11. Credit Card Receivables

Historically, our credit card receivables were recorded at par value less an allowance for doubtful accounts. As of February 2, 2013, our consumer credit card receivables are recorded at the lower of cost (par) or fair value because they are classified as held for sale. Lower of cost (par) or fair value was determined on a segmented basis using the delinquency and credit-quality segmentation we have historically used to determine the allowance for doubtful accounts. Many nondelinquent balances are recorded at cost (par) because fair value exceeds cost. Delinquent balances are generally recorded at fair value, which reflects our expectation of losses on these receivables. Refer to Note 7 for more information on our credit card receivables transaction.

Credit card receivables are our only significant class of financing receivables. Substantially all past-due accounts accrue finance charges until they are written off. Accounts are written off when they become 180 days past due.

| Age of Credit Card Receivables (dollars in millions) | February 2, 2013 |  | January 28, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent of Receivables | Amount | Percent of Receivables |
| Current | \$5,614 | 93.1\% | \$5,791 | 91.1\% |
| 1-29 days past due | 179 | 3.0 | 260 | 4.1 |
| 30-59 days past due | 70 | 1.2 | 97 | 1.5 |
| 60-89 days past due | 45 | 0.8 | 62 | 1.0 |
| 90+ days past due | 116 | 1.9 | 147 | 2.3 |
| Credit card receivables, at par | \$6,024 | 100\% | \$6,357 | 100\% |
| Lower of cost or fair value adjustment | 183 |  | - |  |
| Allowance for doubtful accounts | - |  | 430 |  |
| Credit card receivables, net | \$5,841 |  | \$5,927 |  |

## Allowance for Doubtful Accounts

Historically, we recognized an allowance for doubtful accounts in an amount equal to the anticipated future write-offs of existing receivables and uncollectible finance charges and other credit-related fees. We estimated future write-offs on the entire credit card portfolio collectively based on historical experience of delinquencies, risk scores, aging trends and industry risk trends. We continue to recognize an allowance for doubtful accounts and bad debt expense within our U.S. Credit Card Segment, which allows us to evaluate the performance of the
portfolio. The allowance for doubtful accounts is eliminated in consolidation to present the receivables at the lower of cost (par) or fair value.

| Allowance for Doubtful Accounts <br> (millions) | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| :--- | ---: | ---: | ---: |
| Allowance at beginning of period | $\mathbf{\$ 4 3 0}$ | $\mathbf{\$}$ | 690 |
| Bad debt expense | $\mathbf{1 9 6}$ | 154 | 528 |
| Write-offs (a) | $\mathbf{( 4 2 4 )}$ | $\mathbf{( 5 7 2 )}$ | $(1,007)$ |
| Recoveries (a) | $\mathbf{1 3 3}$ | 158 | $\mathbf{1 5 3}$ |
| Segment allowance at end of period | $\mathbf{3 3 5}$ | $\mathbf{4 3 0}$ | 690 |
| Elimination of segment allowance | $\mathbf{3 3 5}$ | - | - |
| Allowance at end of period | $\mathbf{\$ ~}$ | $\mathbf{-}$ | $\mathbf{4 3 0}$ |
| W | $\mathbf{\$}$ | $\mathbf{6 9 0}$ |  |

(a) Write-offs include the principal amount of losses (excluding accrued and unpaid finance charges), and recoveries include current period principal collections on previously written-off balances. These amounts combined represent net write-offs.

We monitor both the credit quality and the delinquency status of the portfolio. We consider accounts 30 or more days past due as delinquent, and we update delinquency status daily. We also monitor risk in the portfolio by assigning internally generated scores to each account and by obtaining current FICO scores, a nationally recognized credit scoring model, for a statistically representative sample of accounts each month. The creditquality segmentation presented below is consistent with the approach used in determining our allowance for doubtful accounts in our U.S. Credit Card Segment.

| Receivables Credit Quality (dollars in millions) | February 2, 2013 |  | January 28, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent of Receivables | Amount | Percent of Receivables |
| Nondelinquent accounts |  |  |  |  |
| FICO score of 700 or above | \$2,826 | 46.8\% | \$2,882 | 45.4\% |
| FICO score of 600 to 699 | 2,387 | 39.6 | 2,463 | 38.7 |
| FICO score below 600 | 580 | 9.7 | 706 | 11.1 |
| Total nondelinquent accounts | 5,793 | 96.1 | 6,051 | 95.2 |
| Delinquent accounts (30+ days past due) | 231 | 3.9 | 306 | 4.8 |
| Credit card receivables, at par | 6,024 | 100\% | 6,357 | 100\% |
| Lower of cost or fair value adjustment | 183 |  | - |  |
| Allowance for doubtful accounts | - |  | 430 |  |
| Credit card receivables, net | \$5,841 |  | \$5,927 |  |

## Funding for Credit Card Receivables

As a method of providing funding for our credit card receivables, we sell, on an ongoing basis, all of our consumer credit card receivables to Target Receivables LLC (TR LLC), a wholly owned, bankruptcy remote subsidiary. TR LLC then transfers the receivables to the Target Credit Card Master Trust (the Trust), which from time to time will sell debt securities to third parties, either directly or through a related trust. These debt securities represent undivided interests in the Trust assets. TR LLC uses the proceeds from the sale of debt securities and its share of collections on the receivables to pay the purchase price of the receivables to the Corporation.

We consolidate the receivables within the Trust and any debt securities issued by the Trust, or a related trust, in our Consolidated Statements of Financial Position. The receivables transferred to the Trust are not available to general creditors of the Corporation.

Interests in our credit card receivables issued by the Trust are accounted for as secured borrowings. Interest and principal payments are satisfied provided the cash flows from the Trust assets are sufficient and are nonrecourse to the general assets of the Corporation. If the cash flows are less than the periodic interest, the available amount, if any, is paid with respect to interest. Interest shortfalls will be paid to the extent subsequent cash flows from the
assets in the Trust are sufficient. Future principal payments will be made from the third party's pro rata share of cash flows from the Trust assets.

In March 2012, we amended the 2006/2007 Series Variable Funding Certificate to obtain additional funding of $\$ 500$ million and to extend the maturity to 2013. Parties who hold the Variable Funding Certificate receive interest at a variable short-term market rate. Outstanding debt related to the 2006/2007 securitized borrowing was $\$ 1,500$ million and $\$ 1,000$ million at February 2, 2013 and January 28, 2012, respectively. Collateral related to these borrowings was $\$ 1,899$ million and $\$ 1,266$ million at February 2, 2013 and January 28, 2012, respectively. We repaid this borrowing at par and terminated the Master Trust concurrent with the closing of the credit card receivables transaction described in Note 7.

## 12. Inventory

The majority of our inventory is accounted for under the retail inventory accounting method (RIM) using the last-in, first-out (LIFO) method. Inventory is stated at the lower of LIFO cost or market. The cost of our inventory includes the amount we pay to our suppliers to acquire inventory, freight costs incurred in connection with the delivery of product to our distribution centers and stores, and import costs, reduced by vendor income and cash discounts. The majority of our distribution center operating costs, including compensation and benefits, are expensed in the period incurred. Inventory is also reduced for estimated losses related to shrink and markdowns. The LIFO provision is calculated based on inventory levels, markup rates and internally measured retail price indices.

Under RIM, inventory cost and the resulting gross margins are calculated by applying a cost-to-retail ratio to the inventory retail value. RIM is an averaging method that has been widely used in the retail industry due to its practicality. The use of RIM will result in inventory being valued at the lower of cost or market because permanent markdowns are currently taken as a reduction of the retail value of inventory.
We routinely enter into arrangements with vendors whereby we do not purchase or pay for merchandise until the merchandise is ultimately sold to a guest. Activity under this program is included in sales and cost of sales in the Consolidated Statements of Operations, but the merchandise received under the program is not included in inventory in our Consolidated Statements of Financial Position because of the virtually simultaneous purchase and sale of this inventory. Sales made under these arrangements totaled $\$ 1,800$ million, $\$ 1,736$ million and $\$ 1,581$ million in 2012, 2011 and 2010, respectively.

## 13. Other Current Assets

| Other Current Assets | February 2, | January 28, |  |
| :--- | ---: | ---: | ---: |
| (millions) | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |  |
| Vendor income receivable | $\mathbf{6 2 1}$ | $\mathbf{\$}$ | 592 |
| Other receivables (a) | $\mathbf{3 9 5}$ | 411 |  |
| Prepaid expenses | $\mathbf{3 1 0}$ | 206 |  |
| Deferred taxes | $\mathbf{1 9 3}$ | 275 |  |
| Other | $\mathbf{3 4 1}$ | $\mathbf{3 2 6}$ |  |
| Total | $\mathbf{\$ 1 , 8 6 0}$ | $\mathbf{\$ 1 , 8 1 0}$ |  |

(a) Includes pharmacy receivables and income taxes receivable.

## 14. Property and Equipment

Property and equipment is depreciated using the straight-line method over estimated useful lives or lease terms if shorter. We amortize leasehold improvements purchased after the beginning of the initial lease term over the shorter of the assets' useful lives or a term that includes the original lease term, plus any renewals that are reasonably assured at the date the leasehold improvements are acquired. Depreciation and amortization expense for 2012, 2011 and 2010 was $\$ 2,120$ million, $\$ 2,107$ million and $\$ 2,060$ million, respectively. For income tax
purposes, accelerated depreciation methods are generally used. Repair and maintenance costs are expensed as incurred and were $\$ 695$ million, $\$ 666$ million and $\$ 726$ million in 2012, 2011 and 2010, respectively. Facility pre-opening costs, including supplies and payroll, are expensed as incurred.

| Estimated Useful Lives | Life (Years) |
| :--- | ---: |
| Buildings and improvements | $8-39$ |
| Fixtures and equipment | $3-15$ |
| Computer hardware and software | $4-7$ |

Long-lived assets are reviewed for impairment when events or changes in circumstances indicate that the asset's carrying value may not be recoverable. Impairments of $\$ 37$ million, $\$ 43$ million and $\$ 34$ million in 2012, 2011 and 2010, respectively, were recorded as a result of the reviews performed and project scope changes.

## 15. Other Noncurrent Assets

| Other Noncurrent Assets | February 2, | January 28, |
| :--- | ---: | ---: |
| (millions) | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |
| Company-owned life insurance investments (a) | $\mathbf{2 6 9}$ | $\$ 371$ |
| Goodwill and intangible assets | $\mathbf{2 2 4}$ | 242 |
| Deferred taxes | $\mathbf{2 0 6}$ | 56 |
| Interest rate swaps (b) | $\mathbf{8 5}$ | 114 |
| Other | $\mathbf{3 3 8}$ | $\mathbf{2 4 9}$ |
| Total | $\mathbf{\$ 1 , 1 2 2}$ | $\mathbf{\$ 1 , 0 3 2}$ |

(a) Company-owned life insurance policies on approximately 4,000 team members who have been designated highly compensated under the Internal Revenue Code and have given their consent to be insured. Amounts are presented net of loans that are secured by some of these policies.
(b) See Notes 9 and 21 for additional information relating to our interest rate swaps.

## 16. Goodwill and Intangible Assets

Goodwill totaled $\$ 59$ million at February 2, 2013 and January 28, 2012. No impairments were recorded in 2012, 2011 or 2010 as a result of the goodwill impairment tests performed.

| Intangible Assets | Leasehold Acquisition Costs |  | Other (a) |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (millions) | $\begin{array}{r} \hline \text { February 2, } \\ 2013 \end{array}$ | January 28, 2012 | February 2, 2013 | January 28, 2012 | $\begin{array}{r} \hline \text { February 2, } \\ 2013 \end{array}$ | January 28, 2012 |
| Gross asset | \$ 237 | \$ 243 | \$ 149 | \$146 | \$ 386 | \$ 389 |
| Accumulated amortization | (120) | (119) | (101) | (87) | (221) | (206) |
| Net intangible assets | \$ 117 | \$ 124 | \$ 48 | \$ 59 | \$ 165 | \$ 183 |

(a) Other intangible assets relate primarily to acquired customer lists and trademarks.

We use the straight-line method to amortize leasehold acquisition costs primarily over 9 to 39 years and other definite-lived intangibles over 3 to 15 years. The weighted average life of leasehold acquisition costs and other intangible assets was 29 years and 5 years, respectively, at February 2, 2013. Amortization expense was $\$ 22$ million in 2012 and $\$ 24$ million in each of 2011 and 2010.

| Estimated Amortization Expense <br> (millions) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Amortization expense | 2013 | 2014 | 2015 | 2016 |

## 17. Accounts Payable

At February 2, 2013 and January 28, 2012, we reclassified book overdrafts of $\$ 588$ million and $\$ 575$ million, respectively, to accounts payable.

## 18. Accrued and Other Current Liabilities

| Accrued and Other Current Liabilities <br> (millions) | February 2, <br> $\mathbf{2 0 1 3}$ | January 28, <br> 2012 |
| :--- | ---: | ---: |
| Wages and benefits | $\mathbf{9 3 8}$ | $\$ 898$ |
| Real estate, sales and other taxes payable | 624 | 547 |
| Gift card liability (a) | 503 | 467 |
| Project costs accrual | $\mathbf{3 4 7}$ | 131 |
| Income tax payable | $\mathbf{2 7 2}$ | 257 |
| Straight-line rent accrual (b) | $\mathbf{2 3 5}$ | 215 |
| Dividends payable | 232 | 202 |
| Workers' compensation and general liability (c) | $\mathbf{1 6 0}$ | 164 |
| Interest payable | 91 | 109 |
| Other | $\mathbf{5 7 9}$ | 654 |
| Total | $\$ 3,981$ | $\$ 3,644$ |
| (a) Gift card liability represents the amount of unredeemed gift cards, net of estimated breakage. |  |  |
| (b) Straight-line rent accrual represents the amount of rent expense recorded that exceeds cash payments remitted in connection with |  |  |
| operating leases. |  |  |
| (c) See footnote (a) to the Other Noncurrent Liabilities table in Note 24 for additional detail. |  |  |

## 19. Commitments and Contingencies

Purchase obligations, which include all legally binding contracts such as firm commitments for inventory purchases, merchandise royalties, equipment purchases, marketing-related contracts, software acquisition/license commitments and service contracts, were $\$ 1,472$ million and $\$ 1,396$ million at February 2, 2013 and January 28, 2012, respectively. These purchase obligations are primarily due within three years. We issue inventory purchase orders, which represent authorizations to purchase that are cancelable by their terms. We do not consider purchase orders to be firm inventory commitments. If we choose to cancel a purchase order, we may be obligated to reimburse the vendor for unrecoverable outlays incurred prior to cancellation.
We issue trade letters of credit in the ordinary course of business. Trade letters of credit totaled $\$ 1,539$ million and $\$ 1,516$ million at February 2, 2013 and January 28, 2012, respectively, a portion of which are reflected in accounts payable. Standby letters of credit, relating primarily to retained risk on our insurance claims, totaled $\$ 76$ million and $\$ 66$ million at February 2, 2013 and January 28, 2012, respectively.
We are exposed to claims and litigation arising in the ordinary course of business and use various methods to resolve these matters in a manner that we believe serves the best interest of our shareholders and other constituents. We believe the recorded reserves in our consolidated financial statements are adequate in light of the probable and estimable liabilities. We do not believe that any of the currently identified claims or litigation will be material to our results of operations, cash flows or financial condition.

## 20. Notes Payable and Long-Term Debt

At February 2, 2013, the carrying value and maturities of our debt portfolio were as follows:

| Debt Maturities | February 2, 2013 |  |
| :--- | ---: | ---: |
| (dollars in millions) | Rate (a) | Balance |
| Due 2013-2017 (b) | $3.6 \%$ | $\$ 6,031$ |
| Due 2018-2022 | 4.0 | 2,416 |
| Due 2023-2027 | 6.7 | 171 |
| Due 2028-2032 | 6.6 | 1,060 |
| Due 2033-2037 | 6.8 | 3,501 |
| Due 2038-2042 | 4.0 | 1,469 |
| Total notes and debentures | 4.7 | 14,648 |
| Swap valuation adjustments | 78 |  |
| Capital lease obligations | 1,952 |  |
| Less: Amounts due within one year | $(2,024)$ |  |
| Long-term debt | $\$ 14,654$ |  |

(a) Reflects the weighted average stated interest rate as of year-end.
(b) Includes $\$ 1.5$ billion of nonrecourse debt collateralized by credit card receivables. See Note 11.

| Required Principal Payments <br> (millions) |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Unsecured | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ |
| Nonrecourse | 1,500 | $\$ 1,001$ | $\$ 27$ | $\$ 751$ | $\$ 2,251$ |
| Total required principal payments | $\$ 2,001$ | $\$ 1,001$ | $\$ 27$ | $\mathbf{\$}$ | - |

On March 13, 2013, we repaid $\$ 1.5$ billion of outstanding nonrecourse debt as described in Note 7. As of March 20, 2013, we also have open tender offers to use up to an aggregate of $\$ 1.2$ billion of cash proceeds from the sale of our receivables portfolio to repurchase outstanding debt with original maturities between 2020 through 2038.

We periodically obtain short-term financing under our commercial paper program, a form of notes payable.

| Commercial Paper <br> (dollars in millions) | $\mathbf{2 0 1 2}$ | 2011 | 2010 |
| :--- | ---: | ---: | ---: |
| Maximum daily amount outstanding during the year | $\mathbf{9 7 0}$ | $\mathbf{\$ 1 , 2 1 1}$ | $\$-$ |
| Average amount outstanding during the year | $\mathbf{1 2 0}$ | 244 | - |
| Amount outstanding at year-end | $\mathbf{9 7 0}$ | - | - |
| Weighted average interest rate | $\mathbf{0 . 1 6 \%}$ | $\mathbf{0 . 1 1 \%}$ | $-\%$ |

In October 2011, we entered into a five-year $\$ 2.25$ billion revolving credit facility that expires in October 2017. No balances were outstanding at any time during 2012 or 2011.

In June 2012, we issued $\$ 1.5$ billion of unsecured fixed rate debt at $4.0 \%$ that matures in July 2042. Proceeds from this issuance were used for general corporate purposes.

As described in Note 11, as of February 2, 2013, we maintained an accounts receivable financing program through which we sold credit card receivables to a bankruptcy remote, wholly owned subsidiary, which in turn transferred the receivables to a Trust. The Trust, either directly or through related trusts, sold debt securities to third parties.

| Nonrecourse Debt Collateralized by Credit Card Receivables <br> (millions) | $\mathbf{2 0 1 2}$ | 2011 |
| :--- | ---: | ---: |
| Balance at beginning of period | $\mathbf{\$ 1 , 0 0 0}$ | $\$ 3,954$ |
| Issued | 500 | - |
| Accretion | - | 41 |
| Repaid (a) | - | $(2,995)$ |
| Balance at end of period | $\mathbf{\$ 1 , 5 0 0}$ | $\$ 1,000$ |

(a) Includes repayments of $\$ 226$ million for the 2008 series of secured borrowings during 2011 due to declines in gross credit card receivables and payment of $\$ 2,769$ million in 2011 to repurchase and retire in full this series of secured borrowings.

Other than debt backed by our credit card receivables, substantially all of our outstanding borrowings are senior, unsecured obligations. Most of our long-term debt obligations contain covenants related to secured debt levels. In addition to a secured debt level covenant, our credit facility also contains a debt leverage covenant. We are, and expect to remain, in compliance with these covenants, which have no practical effect on our ability to pay dividends.
In March 2012, we amended the 2006/2007 Series Variable Funding Certificate to obtain additional funding of $\$ 500$ million and to extend the maturity to 2013. We repaid this borrowing at par and terminated the Master Trust concurrent with the closing of the credit card receivables transaction described in Note 7.

## 21. Derivative Financial Instruments

Historically our derivative instruments have primarily consisted of interest rate swaps, which are used to mitigate our interest rate risk. We have counterparty credit risk resulting from our derivative instruments, primarily with large global financial institutions. We monitor this concentration of counterparty credit risk on an ongoing basis. See Note 9 for a description of the fair value measurement of our derivative instruments and their classification on the Consolidated Statements of Financial Position.

As of February 2, 2013 and January 28, 2012, one swap was designated as a fair value hedge for accounting purposes, and no ineffectiveness was recognized in 2012 or 2011.

| Outstanding Interest Rate Swap Summary <br> (dollars in millions) | February 2, 2013 |  |  |
| :---: | :---: | :---: | :---: |
|  | Designated Swap | De-designated Swap |  |
|  | Pay Floating | Pay Floating | Pay Fixed |
| Weighted average rate: |  |  |  |
| Pay | three-month LIBOR | one-month LIBOR | 3.1\% |
| Receive | 1.0\% | 5.3\% | one-month LIBOR |
| Weighted average maturity | 1.5 years | 2.4 years | 2.4 years |
| Notional | \$350 | \$750 | \$750 |


| Derivative Contracts - Type, Statement of Financial Position Classification and Fair Value (millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Classification | Feb. 2, 2013 | $\begin{array}{r} \text { Jan. 28, } \\ 2012 \end{array}$ | Classification | $\begin{array}{r} \text { Feb. 2, } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Jan. 28, } \\ 2012 \end{array}$ |
| Designated as hedging instrument: Interest rate swaps | Other noncurrent assets | \$ 3 | \$ 3 | N/A | \$- | \$- |
| Not designated as hedging instruments: |  |  |  |  |  |  |
| Interest rate swaps | Other current assets | 4 | 20 | Other current liabilities | 2 | 7 |
| Interest rate swaps | Other noncurrent assets | 82 | 111 | Other noncurrent liabilities | 54 | 69 |
| Total |  | \$89 | \$134 |  | \$56 | \$76 |

Periodic payments, valuation adjustments and amortization of gains or losses on our derivative contracts had the following impact on our Consolidated Statements of Operations:

| Derivative Contracts - Effect on Results of Operations <br> (millions) |  |  |  |  |
| :--- | :--- | ---: | ---: | ---: |
| Type of Contract | Classification of Income/(Expense) | $\mathbf{2 0 1 2}$ | 2011 | 2010 |
| Interest rate swaps | Net interest expense | $\$ 44$ | $\$ 41$ | $\$ 51$ |

The amount remaining on unamortized hedged debt valuation gains from terminated or de-designated interest rate swaps that will be amortized into earnings over the remaining lives of the underlying debt totaled $\$ 75$ million, $\$ 111$ million and $\$ 152$ million, at the end of 2012, 2011 and 2010, respectively.

## 22. Leases

We lease certain retail locations, warehouses, distribution centers, office space, land, equipment and software. Assets held under capital leases are included in property and equipment. Operating lease rentals are expensed on a straight-line basis over the life of the lease beginning on the date we take possession of the property. At lease inception, we determine the lease term by assuming the exercise of those renewal options that are reasonably assured. The exercise of lease renewal options is at our sole discretion. The lease term is used to determine whether a lease is capital or operating and is used to calculate straight-line rent expense. Additionally, the depreciable life of leased assets and leasehold improvements is limited by the expected lease term.

Rent expense is included in SG\&A expenses. Some of our lease agreements include rental payments based on a percentage of retail sales over contractual levels and others include rental payments adjusted periodically for inflation. Certain leases require us to pay real estate taxes, insurance, maintenance and other operating expenses associated with the leased premises. These expenses are classified in SG\&A, consistent with similar costs for owned locations. Rent income received from tenants who rent properties is recorded as a reduction to SG\&A expense.

| Rent Expense <br> (millions) |  |  |  |
| :--- | ---: | ---: | ---: |
| Property and equipment | $\mathbf{2 0 1 2}$ | 2011 | 2010 |
| Software | $\mathbf{\$ 1 9 4}$ | $\$ 193$ | $\$ 188$ |
| Rent income (a) | $\mathbf{3 3}$ | 33 | 25 |
| Total rent expense | $\mathbf{( 8 5 )}$ | $(61)$ | $(13)$ |

(a) Rent income in 2012 and 2011 includes $\$ 75$ million and $\$ 51$ million, respectively, related to sites acquired in our Canadian leasehold acquisition that are being subleased back to Zellers for various terms, which all end no later than March 31, 2013.

Total capital lease interest expense was $\$ 109$ million in 2012 (including $\$ 78$ million of interest expense on Canadian capitalized leases), $\$ 69$ million in 2011 (including $\$ 44$ million of interest expense on Canadian capitalized leases) and $\$ 16$ million in 2010, and is included within net interest expense on the Consolidated Statements of Operations.

Most leases include one or more options to renew, with renewal terms that can extend the lease term from one to 50 years. Certain leases also include options to purchase the leased property. Assets recorded under capital leases as of February 2, 2013 and January 28, 2012 were $\$ 2,038$ million and $\$ 1,752$ million, respectively.

| Future Minimum Lease Payments <br> (millions) | Operating Leases (a) | Capital Leases (b) | Rent Income | Total |
| :--- | ---: | ---: | ---: | ---: |
| 2013 | $\$ 179$ | $\$ 136$ | $\$(11) \$ 304$ |  |
| 2014 | 174 | 173 | $(6)$ | 341 |
| 2015 | 169 | 150 | $(5)$ | 314 |
| 2016 | 158 | 148 | $(4)$ | 302 |
| 2017 | 154 | 146 | $(4)$ | 296 |
| After 2017 | 3,195 | 4,244 | $(17)$ | 7,422 |
| Total future minimum lease payments | $\$ 4,029$ | $\$ 4,997$ | $\$(47) \$ 8,979$ |  |
| Less: Interest (c) |  | $(3,035)$ |  |  |

Present value of future minimum capital lease payments (d)
\$ 1,962
(a) Total contractual lease payments include $\$ 2,039$ million related to options to extend lease terms that are reasonably assured of being exercised and also includes $\$ 181$ million of legally binding minimum lease payments for stores that are expected to open in 2013 or later.
(b) Capital lease payments include $\$ 3,323$ million related to options to extend lease terms that are reasonably assured of being exercised and also includes $\$ 947$ million of legally binding minimum payments for stores opening in 2013 or later.
(c) Calculated using the interest rate at inception for each lease.
(d) Includes the current portion of $\$ 21$ million.

## 23. Income Taxes

| Tax Rate Reconciliation <br> (millions) | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| :--- | :---: | :---: | :---: |
| Federal statutory rate | $\mathbf{3 5 . 0 \%}$ | $\mathbf{3 5 . 0 \%}$ | $35.0 \%$ |
| State income taxes, net of the federal tax benefit | $\mathbf{2 . 0}$ | 1.0 | 1.4 |
| International | $\mathbf{( 0 . 6 )}$ | $\mathbf{( 0 . 7 )}$ | $(0.6)$ |
| Other | $\mathbf{( 1 . 5 )}$ | $\mathbf{( 1 . 0 )}$ | $(0.7)$ |
| Effective tax rate | $\mathbf{3 4 . 9 \%}$ | $\mathbf{3 4 . 3 \%}$ | $\mathbf{3 5 . 1 \%}$ |

Certain discrete state income tax items reduced our effective tax rate by 1.0 percentage points, 2.0 percentage points, and 2.4 percentage points in 2012, 2011 and 2010, respectively.

| Provision for Income Taxes (millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Current: |  |  |  |
| Federal | \$1,471 | \$1,069 | \$1,086 |
| State | 135 | 74 | 40 |
| International | 18 | 13 | 4 |
| Total current | 1,624 | 1,156 | 1,130 |
| Deferred: |  |  |  |
| Federal | 124 | 427 | 388 |
| State | 14 | - | 57 |
| International | (152) | (56) | - |
| Total deferred | (14) | 371 | 445 |
| Total provision | \$1,610 | \$1,527 | \$1,575 |
| Net Deferred Tax Asset/(Liability) (millions) | February 20 |  | uary 28, $2012$ |
| Gross deferred tax assets: |  |  |  |
| Accrued and deferred compensation | \$ 5 | 7 | \$ 489 |
| Allowance for doubtful accounts and lower of cost or fair value adjustment on credit card receivables held for sale |  | 7 | 157 |
| Accruals and reserves not currently deductible |  | 2 | 347 |
| Selfinsured benefits |  | 9 | 257 |
| Foreign operating loss carryforward |  | 9 | 43 |
| Other |  | 3 | 149 |
| Total gross deferred tax assets | 1,5 |  | 1,442 |
| Gross deferred tax liabilities: |  |  |  |
| Property and equipment | (1,9 |  | $(1,930)$ |
| Deferred credit card income |  | 1) | (102) |
| Inventory |  | ) | (162) |
| Other |  | ) | (109) |
| Total gross deferred tax liabilities | (2,4 |  | $(2,303)$ |
| Total net deferred tax asset/(liability) | \$ (910 | 2) | \$ (861) |

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to temporary differences between financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted income tax rates in effect for the year the temporary differences are expected to be recovered or settled. Tax rate changes affecting deferred tax assets and liabilities are recognized in income at the enactment date.
At February 2, 2013, we had foreign net operating loss carryforwards of $\$ 714$ million, which are available to offset future income. We expect substantially all of these carryforwards, which generally expire in 2031 and 2032, to be fully utilized prior to expiration.
We have not recorded deferred taxes when earnings from foreign operations are considered to be indefinitely invested outside the U.S. These accumulated net earnings relate to ongoing operations and were $\$ 52$ million ( $\$ 592$ million earnings offset by deficits) at February 2, 2013 and $\$ 300$ million ( $\$ 483$ million earnings offset by deficits) at January 28, 2012. It is not practicable to determine the income tax liability that would be payable if such earnings were repatriated.

We file a U.S. federal income tax return and income tax returns in various states and foreign jurisdictions. The U.S. Internal Revenue Service has completed exams on the U.S. federal income tax returns for years 2010 and prior. With few exceptions, we are no longer subject to state and local or non-U.S. income tax examinations by tax authorities for years before 2003.

| Reconciliation of Liability for Unrecognized Tax Benefits <br> (millions) | $\mathbf{2 0 1 2}$ | 2011 | 2010 |
| :--- | ---: | ---: | ---: |
| Balance at beginning of period | $\mathbf{\$ 2 3 6}$ | $\$ 302$ | $\$ 452$ |
| Additions based on tax positions related to the current year | $\mathbf{1 0}$ | 12 | 16 |
| Additions for tax positions of prior years | $\mathbf{1 9}$ | 31 | 68 |
| Reductions for tax positions of prior years | $\mathbf{( 4 2 )}$ | $(101)$ | $(222)$ |
| Settlements | $\mathbf{( 7 )}$ | $(8)$ | $(12)$ |
| Balance at end of period | $\mathbf{\$ 2 1 6}$ | $\$ 236$ | $\$ 302$ |

If we were to prevail on all unrecognized tax benefits recorded, $\$ 142$ million of the $\$ 216$ million reserve would benefit the effective tax rate. In addition, the reversal of accrued penalties and interest would also benefit the effective tax rate. Interest and penalties associated with unrecognized tax benefits are recorded within income tax expense. During the years ended February 2, 2013, January 28, 2012 and January 29, 2011, we recorded a benefit from the reversal of accrued penalties and interest of $\$ 16$ million, $\$ 12$ million and $\$ 28$ million, respectively. We had accrued for the payment of interest and penalties of $\$ 64$ million, $\$ 82$ million and $\$ 95$ million at February 2, 2013, January 28, 2012 and January 29, 2011, respectively.
It is reasonably possible that the amount of the unrecognized tax benefits with respect to our other unrecognized tax positions will increase or decrease during the next twelve months; however, an estimate of the amount or range of the change cannot be made at this time.

## 24. Other Noncurrent Liabilities

| Other Noncurrent Liabilities | February 2, | January 28, |
| :--- | ---: | ---: |
| (millions) | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |
| Workers' compensation and general liability (a) | $\mathbf{4 6 7}$ | $\$ 482$ |
| Deferred compensation | $\mathbf{4 7 9}$ | 421 |
| Income tax | $\mathbf{1 8 0}$ | 224 |
| Pension and postretirement health care benefits | $\mathbf{1 7 0}$ | 225 |
| Other | $\mathbf{3 1 3}$ | $\mathbf{2 8 2}$ |
| Total | $\mathbf{\$ 1 , 6 0 9}$ | $\$ 1,634$ |

(a) We retain a substantial portion of the risk related to general liability and workers' compensation claims. Liabilities associated with these losses include estimates of both claims filed and losses incurred but not yet reported. We estimate our ultimate cost based on analysis of historical data and actuarial estimates. General liability and workers' compensation liabilities are recorded at our estimate of their net present value.

## 25. Share Repurchase

We repurchase shares primarily through open market transactions under a $\$ 5$ billion share repurchase program authorized by our Board of Directors in January 2012. During the first quarter of 2012, we completed a $\$ 10$ billion share repurchase program that was authorized by our Board of Directors in November 2007.

| Share Repurchases <br> (millions, except per share data) | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| :--- | ---: | ---: | ---: |
| Total number of shares purchased | $\mathbf{3 2 . 2}$ | 37.2 | 47.8 |
| Average price paid per share | $\mathbf{\$ 5 8 . 9 6}$ | $\mathbf{\$ 5 0 . 8 9}$ | $\$ 52.44$ |
| Total investment | $\mathbf{\$ 1 , 9 0 0}$ | $\mathbf{\$ 1 , 8 9 4}$ | $\mathbf{\$ 2 , 5 0 8}$ |

Of the shares reacquired, a portion was delivered upon settlement of prepaid forward contracts as follows:

| Settlement of Prepaid Forward Contracts (a) <br> (millions) | $\mathbf{2 0 1 2}$ | 2011 | 2010 |
| :--- | ---: | ---: | ---: |
| Total number of shares purchased | $\mathbf{0 . 5}$ | 1.0 | 1.1 |
| Total cash investment | $\mathbf{\$ 2 5}$ | $\$ 52$ | $\$ 56$ |
| Aggregate market value (b) | $\mathbf{\$ 2 9}$ | $\$ 52$ | $\$ 61$ |

(a) These contracts are among the investment vehicles used to reduce our economic exposure related to our nonqualified deferred compensation plans. The details of our positions in prepaid forward contracts have been provided in Note 27.
(b) At their respective settlement dates.

## 26. Share-Based Compensation

We maintain a long-term incentive plan (the Plan) for key team members and non-employee members of our Board of Directors. The Plan allows us to grant equity-based compensation awards, including stock options, stock appreciation rights, performance share units, restricted stock units, restricted stock awards or a combination of awards (collectively, share-based awards). The number of unissued common shares reserved for future grants under the Plan was 24.9 million and 32.5 million at February 2, 2013 and January 28, 2012, respectively.

Compensation expense associated with share-based awards is recognized on a straight-line basis over the shorter of the vesting period or the minimum required service period. Total share-based compensation expense recognized in the Consolidated Statements of Operations was $\$ 105$ million, $\$ 90$ million and $\$ 109$ million in 2012, 2011 and 2010, respectively. The related income tax benefit was $\$ 42$ million, $\$ 35$ million and $\$ 43$ million in 2012, 2011 and 2010, respectively.

## Stock Options

We grant nonqualified stock options to certain team members under the Plan that generally vest and become exercisable annually in equal amounts over a four-year period and expire 10 years after the grant date. We also grant options with a ten-year term to the non-employee members of our Board of Directors which vest immediately, but are not exercisable until one year after the grant date. We use a Black-Scholes valuation model to estimate the fair value of the options at the grant date.

| Stock Option Activity | Stock Options |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Outstanding |  |  | Exercisable |  |  |
|  | Number of Options (a) | Exercise Price (b) | Intrinsic Value (c) | Number of Options (a) | Exercise Price (b) | Intrinsic Value (c) |
| January 28, 2012 | 38,154 | \$47.59 | \$166 | 23,283 | \$47.06 | \$121 |
| Granted | 5,063 | 60.57 |  |  |  |  |
| Expired/forfeited | (971) | 49.15 |  |  |  |  |
| Exercised/issued | $(7,788)$ | 42.55 |  |  |  |  |
| February 2, 2013 | 34,458 | \$50.60 | \$366 | 21,060 | \$48.25 | \$273 |

(a) In thousands.
(b) Weighted average per share.
(c) Represents stock price appreciation subsequent to the grant date, in millions.

| Black-Scholes Model Valuation Assumptions | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| :--- | :---: | :---: | :---: |
| Dividend yield | $\mathbf{2 . 4 \%}$ | $2.5 \%$ | $\mathbf{1 . 8 \%}$ |
| Volatility (a) | $\mathbf{2 3 \%}$ | $27 \%$ | $26 \%$ |
| Risk-free interest rate (b) | $\mathbf{1 . 0 \%}$ | $1.0 \%$ | $2.1 \%$ |
| Expected life in years (c) | $\mathbf{5 . 5}$ | 5.5 | 5.5 |
| Stock options grant date fair value | $\mathbf{\$ 9 . 7 0}$ | $\mathbf{\$ 9 . 2 0}$ | $\mathbf{\$ 1 2 . 5 1}$ |

(a) Volatility represents an average of market estimates for implied volatility of Target common stock.
(b) The risk-free interest rate is an interpolation of the relevant U.S. Treasury security maturities as of each applicable grant date.
(c) The expected life is estimated based on an analysis of options already exercised and any foreseeable trends or changes in recipients' behavior.

| Stock Option Exercises |  |  |  |
| :--- | ---: | ---: | ---: |
| (millions) | $\mathbf{2 0 1 2}$ | 2011 | 2010 |
| Cash received for exercise price | $\mathbf{\$ 3 3 1}$ | $\mathbf{\$ 9 3}$ | $\mathbf{\$ 2 7 1}$ |
| Intrinsic value | $\mathbf{1 3 9}$ | 27 | 132 |
| Income tax benefit | $\mathbf{5 5}$ | $\mathbf{1 1}$ | 52 |

At February 2, 2013, there was $\$ 88$ million of total unrecognized compensation expense related to nonvested stock options, which is expected to be recognized over a weighted average period of 1.2 years. The weighted average remaining life of currently exercisable options is 5.1 years, and the weighted average remaining life of all outstanding options is 6.6 years. The total fair value of options vested was $\$ 68$ million, $\$ 75$ million and $\$ 87$ million in 2012, 2011 and 2010, respectively.

## Performance Share Units

We have issued performance share units to certain team members annually since January 2003. These units represent shares potentially issuable in the future. Issuance is based upon our performance relative to a retail peer group over a three-year performance period on two measures: domestic market share change and EPS growth. The fair value of performance share units is calculated based on the stock price on the date of grant. The weighted average grant date fair value for performance share units was \$58.61, \$48.63 and \$52.62 in 2012, 2011 and 2010, respectively.

| Performance Share Unit Activity | Total Nonvested Units |  |
| :--- | ---: | ---: | ---: |
|  | Performance <br> Share Units (a) | Grant Date <br> Price (b) |
| January 28, 2012 | 1,552 | $\$ 39.93$ |
| Granted | 422 | 58.61 |
| Forfeited | $(135)$ | 31.53 |
| Vested | $(583)$ | 27.19 |
| February 2, 2013 | $\mathbf{1 , 2 5 6}$ | $\mathbf{\$ 5 1 . 5 3}$ |

(a) Assumes attainment of maximum payout rates as set forth in the performance criteria based in thousands of share units. Applying actual or expected payout rates, the number of outstanding units at February 2, 2013 was 876 thousand.
(b) Weighted average per unit.

The expense recognized each period is dependent upon our estimate of the number of shares that will ultimately be issued. Future compensation expense for currently unvested awards could reach a maximum of $\$ 24$ million assuming payout of all unvested awards. The unrecognized expense is expected to be recognized over a weighted average period of 0.8 years. The fair value of performance share units vested and converted was $\$ 16$ million in 2012 and was not significant in 2011 and 2010.

## Restricted Stock

We issue restricted stock units and restricted stock awards (collectively restricted stock) to certain team members with three-year cliff vesting from the grant date. We also regularly issue restricted stock units to our Board of Directors, which vest quarterly over a one-year period and are settled in shares of Target common stock upon departure from the Board. Restricted stock units represent shares potentially issuable in the future whereas restricted stock awards represent shares issued upon grant that are restricted. The fair value for restricted stock units and restricted stock awards is calculated based on the stock price on the date of grant. The weighted average grant date fair value for restricted stock was $\$ 60.44$, $\$ 49.42$ and $\$ 55.17$ in 2012, 2011 and 2010, respectively.

| Restricted Stock Activity | Total Nonvested Units |  |
| :--- | ---: | ---: | ---: |
|  | Restricted <br> Stock (a) | Grant Date <br> Price (b) |
| January 28, 2012 | 1,610 | $\$ 50.76$ |
| Granted | 1,540 | 60.44 |
| Forfeited | $(41)$ | 53.88 |
| Vested | $(214)$ | 50.76 |
| February 2, 2013 | $\mathbf{2 , 8 9 5}$ | $\mathbf{\$ 5 6 . 1 2}$ |

(a) Represents the number of restricted stock units and restricted stock awards, in thousands.
(b) Weighted average per unit.

The expense recognized each period is dependent upon our estimate of the number of shares that will ultimately be issued. At February 2, 2013, there was $\$ 103$ million of total unrecognized compensation expense related to restricted stock, which is expected to be recognized over a weighted average period of 1.3 years. The fair value of restricted stock vested and converted was $\$ 11$ million, $\$ 9$ million and $\$ 3$ million in 2012, 2011 and 2010, respectively.

## 27. Defined Contribution Plans

Team members who meet eligibility requirements can participate in a defined contribution 401 (k) plan by investing up to 80 percent of their compensation, as limited by statute or regulation. Generally, we match 100 percent of each team member's contribution up to 5 percent of total compensation. Company match contributions are made to funds designated by the participant.

In addition, we maintain a nonqualified, unfunded deferred compensation plan for approximately 3,000 current and retired team members whose participation in our $401(\mathrm{k})$ plan is limited by statute or regulation. These team members choose from a menu of crediting rate alternatives that are the same as the investment choices in our 401 (k) plan, including Target common stock. We credit an additional 2 percent per year to the accounts of all active participants, excluding members of our management executive committee, in part to recognize the risks inherent to their participation in a plan of this nature. We also maintain a nonqualified, unfunded deferred compensation plan that was frozen during 1996, covering substantially fewer than 100 participants, most of whom are retired. In this plan, deferred compensation earns returns tied to market levels of interest rates plus an additional 6 percent return, with a minimum of 12 percent and a maximum of 20 percent, as determined by the plan's terms. Our total liability under these plans is $\$ 505$ million at February 2, 2013.

We mitigate some of our risk of offering the nonqualified plans through investing in vehicles, including companyowned life insurance and prepaid forward contracts in our own common stock, that offset a substantial portion of our economic exposure to the returns of these plans. These investment vehicles are general corporate assets and are marked to market with the related gains and losses recognized in the Consolidated Statements of Operations in the period they occur.
The total change in fair value for contracts indexed to our own common stock recognized in earnings was pretax income/(loss) of \$14 million, \$(4) million and \$4 million in 2012, 2011 and 2010, respectively. During 2012 and 2011,
we invested $\$ 19$ million and $\$ 61$ million, respectively, in such investment instruments, and this activity is included in the Consolidated Statements of Cash Flows within other investing activities. Adjusting our position in these investment vehicles may involve repurchasing shares of Target common stock when settling the forward contracts as described in Note 25. The settlement dates of these instruments are regularly renegotiated with the counterparty.

| Prepaid Forward Contracts on Target Common Stock (millions, except per share data) | Number of Shares | Contractual Price Paid per Share | Contractual Fair Value | Total Cash Investment |
| :---: | :---: | :---: | :---: | :---: |
| January 28, 2012 | 1.4 | \$44.21 | \$69 | \$61 |
| February 2, 2013 | 1.2 | \$45.46 | \$73 | \$54 |


| Plan Expenses (millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| 401(k) plan |  |  |  |
| Matching contributions expense | \$218 | \$197 | \$190 |
| Nonqualified deferred compensation plans |  |  |  |
| Benefits expense (a) | 78 | 38 | 63 |
| Related investment loss/(income) (b) | (43) | (10) | (31) |
| Nonqualified plan net expense | \$ 35 | \$ 28 | \$ 32 |

(a) Includes market-performance credits on accumulated participant account balances and annual crediting for additional benefits earned during the year.
(b) Includes investment returns and life-insurance proceeds received from company-owned life insurance policies and other investments used to economically hedge the cost of these plans.

## 28. Pension and Postretirement Health Care Plans

We have qualified defined benefit pension plans covering team members who meet age and service requirements, including in certain circumstances, date of hire. We also have unfunded nonqualified pension plans for team members with qualified plan compensation restrictions. Eligibility for, and the level of, these benefits varies depending on team members' date of hire, length of service and/or team member compensation. Upon early retirement and prior to Medicare eligibility, team members also become eligible for certain health care benefits if they meet minimum age and service requirements and agree to contribute a portion of the cost. Effective January 1, 2009, our qualified defined benefit pension plan was closed to new participants, with limited exceptions.

| Change in Projected Benefit Obligation <br> (millions) | Pension Benefits |  |  |  | Postretirement Health Care Benefits |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Qualified Plans |  | Nonqualified Plans |  |  |  |
|  | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 |
| Benefit obligation at beginning of period | \$3,015 | \$2,525 | \$ 38 | \$ 31 | \$ 100 | \$ 94 |
| Service cost | 120 | 116 | 1 | 1 | 10 | 10 |
| Interest cost | 137 | 135 | 2 | 2 | 3 | 4 |
| Actuarial (gain)/loss | 107 | 349 | - | 7 | 18 | - |
| Participant contributions | 1 | 1 | - | - | 5 | 6 |
| Benefits paid | (126) | (111) | (3) | (3) | (12) | (14) |
| Plan amendments | (90) | - | (1) | - | (3) | - |
| Benefit obligation at end of period | \$3,164 | \$3,015 | \$ 37 | \$ 38 | \$ 121 | \$ 100 |


| Change in Plan Assets (millions) | Pension Benefits |  |  |  | Postretirement Health Care Benefits |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Qualified Plans |  | Nonqualified Plans |  |  |  |
|  | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 |
| Fair value of plan assets at beginning of period | \$2,921 | \$2,515 | \$ - | \$ - | \$ | \$ |
| Actual return on plan assets | 305 | 364 | - | - | - | - |
| Employer contributions | 122 | 152 | 3 | 3 | 7 | 8 |
| Participant contributions | 1 | 1 | - | - | 5 | 6 |
| Benefits paid | (126) | (111) | (3) | (3) | (12) | (14) |
| Fair value of plan assets at end of period | 3,223 | 2,921 | - | - | - | - |
| Benefit obligation at end of period | 3,164 | 3,015 | 37 | 38 | 121 | 100 |
| Funded/(underfunded) status | \$ 59 | \$ (94) | \$(37) | \$(38) | \$(121) | \$(100) |
| Recognition of Funded/(Underfunded) Status (millions) |  |  | Qualified Plans |  | Nonqualified Plans (a) |  |
|  |  |  | 2012 | 2011 | 2012 | 2011 |
| Other noncurrent assets |  |  | \$ 81 | \$ 3 | \$ - | \$ - |
| Accrued and other current liabilities |  |  | (1) | (1) | (9) | (9) |
| Other noncurrent liabilities |  |  | (21) | (96) | (149) | (129) |
| Net amounts recognized |  |  | \$ 59 | \$(94) | \$(158) | \$(138) |

(a) Includes postretirement health care benefits.

The following table summarizes the amounts recorded in accumulated other comprehensive income, which have not yet been recognized as a component of net periodic benefit expense:

| Amounts in Accumulated Other Comprehensive Income (millions) | Pension Plans |  |  | Postretirement Health Care Plans |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2012 | 2011 | 2012 | 2011 |
| Net actuarial loss | \$ | 947 | \$1,027 | \$ 58 | \$ 44 |
| Prior service credits |  | (91) | - | (34) | (41) |
| Amounts in accumulated other comprehensive income | \$ | 856 | \$1,027 | \$ 24 | \$ 3 |

The following table summarizes the changes in accumulated other comprehensive income for the years ended February 2, 2013 and January 28, 2012, related to our pension and postretirement health care plans:

| Change in Accumulated Other Comprehensive Income (millions) | Pension Benefits |  | Postretirement Health Care Benefits |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Pretax | Net of Tax | Pretax | Net of Tax |
| January 29, 2011 | \$ 894 | \$543 | \$ (3) | \$ (2) |
| Net actuarial loss | 198 | 120 | - | - |
| Amortization of net actuarial losses | (67) | (41) | (4) | (2) |
| Amortization of prior service costs and transition | 2 | 1 | 10 | 6 |
| January 28, 2012 | 1,027 | 623 | 3 | 2 |
| Net actuarial loss | 23 | 13 | 18 | 11 |
| Amortization of net actuarial losses | (103) | (63) | (4) | (2) |
| Amortization of prior service costs and transition | - | - | 10 | 6 |
| Plan amendments | (91) | (56) | (3) | (2) |
| February 2, 2013 | \$ 856 | \$517 | \$ 24 | \$ 15 |

The following table summarizes the amounts in accumulated other comprehensive income expected to be amortized and recognized as a component of net periodic benefit expense in 2013:

| Expected Amortization of Amounts in Accumulated Other Comprehensive Income <br> (millions) | Pretax | Net of Tax |
| :--- | ---: | ---: |
| Net actuarial loss | $\$ 108$ | $\$ 65$ |
| Prior service credits | $(27)$ | $(16)$ |
| Total amortization expense | $\mathbf{\$ 8 1}$ | $\mathbf{\$ 4 9}$ |

The following table summarizes our net pension and postretirement health care benefits expense for the years 2012, 2011 and 2010:

| Net Pension and Postretirement Health Care Benefits Expense (millions) | Pension Benefits |  |  | Postretirement Health Care Benefits |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2010 |  | 012 |  | 11 |  | 10 |
| Service cost benefits earned during the period | \$ 121 | \$ 117 | \$ 115 | \$ | 10 | \$ | 10 | \$ | 9 |
| Interest cost on projected benefit obligation | 139 | 137 | 129 |  | 3 |  | 4 |  | 4 |
| Expected return on assets | (220) | (206) | (191) |  | - |  | - |  | - |
| Amortization of losses | 103 | 67 | 44 |  | 3 |  | 4 |  | 4 |
| Amortization of prior service cost | - | (2) | (3) |  | (10) |  | (10) |  | (10) |
| Total | \$ 143 | \$ 113 | \$ 94 | \$ | 6 | \$ | 8 | \$ | 7 |

Prior service cost amortization is determined using the straight-line method over the average remaining service period of team members expected to receive benefits under the plan.

| Defined Benefit Pension Plan Information <br> (millions) | $\mathbf{2 0 1 2}$ | 2011 |
| :--- | ---: | ---: |
| Accumulated benefit obligation (ABO) for all plans (a) | $\mathbf{\$ 3 , 1 4 0}$ | $\$ 2,872$ |
| Projected benefit obligation for pension plans with an ABO in excess of plan assets (b) | 59 | 55 |
| Total ABO for pension plans with an ABO in excess of plan assets | $\mathbf{5 3}$ | 48 |

(a) The present value of benefits earned to date assuming no future salary growth.
(b) The present value of benefits earned to date by plan participants, including the effect of assumed future salary increases.

## Assumptions

| Benefit Obligation Weighted Average Assumptions | Pension Benefits |  | Postretirement Health Care Benefits |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Discount rate | 4.40\% | 4.65\% | 2.75\% | 3.60\% |
| Average assumed rate of compensation increase | 3.00 | 3.50 | n/a | n/a |


| Net Periodic Benefit Expense Weighted Average Assumptions | Pension Benefits |  |  | Postretirement Health Care Benefits |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2010 | 2012 | 2011 | 2010 |
| Discount rate | 4.65\% | 5.50\% | 5.85\% | 3.60\% | 4.35\% | 4.85\% |
| Expected long-term rate of return on plan assets | 8.00 | 8.00 | 8.00 | n/a | n/a | n/a |
| Average assumed rate of compensation increase | 3.50 | 4.00 | 4.00 | n/a | n/a | n/a |

The discount rate used to measure net periodic benefit expense each year is the rate as of the beginning of the year (i.e., the prior measurement date). With an essentially stable asset allocation over the following time periods, our most recent compound annual rate of return on qualified plans' assets was 5.7 percent, 10.0 percent, 7.8 percent, and 9.5 percent for the 5 -year, 10-year, 15-year and 20-year periods, respectively.
The market-related value of plan assets, which is used in calculating expected return on assets in net periodic benefit cost, is determined each year by adjusting the previous year's value by expected return, benefit payments and cash contributions. The market-related value is adjusted for asset gains and losses in equal 20 percent adjustments over a five-year period.

Our expected annualized long-term rate of return assumptions as of February 2, 2013 were 8.5 percent for domestic and international equity securities, 5.5 percent for long-duration debt securities, 8.5 percent for balanced funds and 10.0 percent for other investments. These estimates are a judgmental matter in which we consider the composition of our asset portfolio, our historical long-term investment performance and current market conditions. We review the expected long-term rate of return on an annual basis, and revise it as appropriate. Additionally, we monitor the mix of investments in our portfolio to ensure alignment with our long-term strategy to manage pension cost and reduce volatility in our assets.
An increase in the cost of covered health care benefits of 7.5 percent was assumed for 2012 and is assumed for 2013. The rate will be reduced to 5.0 percent in 2019 and thereafter.

| Health Care Cost Trend Rates $-\mathbf{1 \%}$ Change <br> (millions) | $1 \%$ Increase | $1 \%$ Decrease |
| :--- | ---: | ---: |
| Effect on total of service and interest cost components of net periodic postretirement <br> health care benefit expense | $\$ 1$ | $\$(1)$ |
| Effect on the health care component of the accumulated postretirement benefit <br> obligation | 9 | $(8)$ |

## Plan Assets

Our asset allocation policy is designed to reduce the long-term cost of funding our pension obligations. The plan invests with both passive and active investment managers depending on the investment's asset class. The plan also seeks to reduce the risk associated with adverse movements in interest rates by employing an interest rate hedging program, which may include the use of interest rate swaps, total return swaps and other instruments.

| Asset Category | Current Targeted <br> Allocation | Actual Allocation |  |
| :--- | ---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ |  |
| Domestic equity securities (a) | $\mathbf{1 9 \%}$ | $\mathbf{2 0 \%}$ | $19 \%$ |
| International equity securities | $\mathbf{1 2}$ | $\mathbf{1 1}$ | 11 |
| Debt securities | $\mathbf{2 5}$ | $\mathbf{2 7}$ | 29 |
| Balanced funds | $\mathbf{3 0}$ | $\mathbf{2 9}$ | 25 |
| Other (b) | $\mathbf{1 4}$ | $\mathbf{1 3}$ | $\mathbf{1 6}$ |
| Total | $\mathbf{1 0 0 \%}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{1 0 0 \%}$ |

(a) Equity securities include our common stock in amounts substantially less than 1 percent of total plan assets as of February 2, 2013 and January 28, 2012.
(b) Other assets include private equity, mezzanine and high-yield debt, natural resources and timberland funds, multi-strategy hedge funds, derivative instruments and a 4 percent allocation to real estate.

| Fair Value Measurements (millions) | Total | Fair Value at February 2, 2013 |  |  | Total | Fair Value at January 28, 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Level 1 | Level 2 | Level 3 |  | Level 1 | Level 2 | Level 3 |
| Cash and cash equivalents | \$ 174 | \$ 5 | \$ 169 | \$ - | \$ 263 | \$11 | \$ 252 | \$ - |
| Common collective trusts (a) | 878 | - | 878 | - | 653 | - | 653 | - |
| Government securities (b) | 296 | - | 296 | - | 356 | - | 356 | - |
| Fixed income (c) | 560 | - | 560 | - | 466 | - | 466 | - |
| Balanced funds (d) | 925 | - | 925 | - | 744 | - | 744 | - |
| Private equity funds (e) | 236 | - | - | 236 | 283 | - | - | 283 |
| Other (f) | 154 | - | 32 | 122 | 156 | - | 41 | 115 |
| Total plan assets | \$3,223 | \$ 5 | \$2,860 | \$358 | \$2,921 | \$11 | \$2,512 | \$398 |

(a) Passively managed index funds with holdings in domestic and international equities.
(b) Investments in government securities and passively managed index funds with holdings in long-term government bonds.
(c) Investments in corporate bonds, mortgage-backed securities and passively managed index funds with holdings in long-term corporate bonds.
(d) Investments in equities, nominal and inflation-linked fixed income securities, commodities and public real estate.
(e) Includes investments in venture capital, mezzanine and high-yield debt, natural resources and timberland funds.
(f) Investments in multi-strategy hedge funds (including domestic and international equity securities, convertible bonds and other alternative investments), real estate and derivative investments.

| Level 3 Reconciliation |  | Actual Return on Plan Assets (a) |  | Purchases, Sales and Settlements | Transfer in and/or out of Level 3 | Balance at End of Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (millions) | Balance at Beginning of Period | Relating to Assets Still Held at the Reporting Date | Relating to Assets Sold During the Period |  |  |  |
| 2011 |  |  |  |  |  |  |
| Private equity funds | \$327 | \$ (6) | \$26 | \$ (64) | \$- | \$283 |
| Other | 127 | 9 | - | (21) | - | 115 |
| 2012 |  |  |  |  |  |  |
| Private equity funds | \$283 | \$17 | \$25 | \$(89) | \$- | \$236 |
| Other | 115 | 4 | - | 3 | - | 122 |

(a) Represents realized and unrealized gains (losses) from changes in values of those financial instruments only for the period in which the instruments were classified as Level 3.

| Position | Valuation Technique |
| :--- | :--- |
| Cash and cash equivalents | These investments are cash holdings and investment vehicles valued using the Net Asset <br> Value (NAV) provided by the administrator of the fund. The NAV for the investment vehicles <br> is based on the value of the underlying assets owned by the fund minus applicable costs <br> and liabilities, and then divided by the number of shares outstanding. <br> Valued at the closing price reported on the major market on which the individual securities <br> are traded. |
| Equity securities | Valued using the NAV provided by the administrator of the fund. The NAV is a quoted <br> transactional price for participants in the fund, which do not represent an active market. |
| Common collective trusts/ <br> balanced funds/ certain <br> multi-strategy hedge funds |  |
| Fixed income and <br> government securities | Valued using matrix pricing models and quoted prices of securities with similar <br> characteristics. |
| Private equity/ real estate/ | Valued by deriving Target's proportionate share of equity investment from audited financial <br> statements. Private equity and real estate investments require significant judgment on the |
| certalti-strategy |  |
| hedge funds/ other |  |$\quad$| part of the fund manager due to the absence of quoted market prices, inherent lack of |
| :--- |
| liquidity, and the long-term nature of such investments. Certain multi-strategy hedge funds |
| represent funds of funds that include liquidity restrictions and for which timely valuation |
| information is not available. |

## Contributions

Our obligations to plan participants can be met over time through a combination of company contributions to these plans and earnings on plan assets. In 2012 and 2011, we made discretionary contributions of $\$ 122$ million and $\$ 152$ million, respectively, to our qualified defined benefit pension plans. We are not required to make any contributions in 2013. However, depending on investment performance and plan funded status, we may elect to make a contribution. We expect to make contributions in the range of $\$ 6$ million to $\$ 7$ million to our postretirement health care benefit plan in 2013.

## Estimated Future Benefit Payments

Benefit payments by the plans, which reflect expected future service as appropriate, are expected to be paid as follows:

| Estimated Future Benefit Payments <br> (millions) | Pension <br> Benefits | Postretirement <br> Health Care Benefits |
| :--- | ---: | ---: |
| 2013 | $\$ 141$ | $\$ 6$ |
| 2014 | 150 | 7 |
| 2015 | 158 | 7 |
| 2016 | 167 | 8 |
| 2017 | 176 | 8 |
| $2018-2022$ | 1,007 | 48 |

## 29. Segment Reporting

Our segment measure of profit is used by management to evaluate the return on our investment and to make operating decisions.

| Business Segment Results | 2012 (a) |  |  |  | 2011 |  |  |  | 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (millions) | U.S. <br> Retail | U.S. Credit Card | Canadian | Total | U.S. <br> Retail | U.S. Credit Card | Canadian | Total | U.S Retai | U.S. Credit Card | Canadian | Total |
| Sales/Credit card revenues | \$71,960 | \$1,341 | \$ - \$ | \$73,301 | \$68,466 | \$1,399 | \$ - \$ | \$69,865 | \$65,786 | \$1,604 |  | \$67,390 |
| Cost of sales | 50,568 | - | - | 50,568 | 47,860 | - | - | 47,860 | 45,725 | - | - | 45,725 |
| Bad debt expense (b) | - | 196 | - | 196 | - | 154 | - | 154 | - | 528 | - | 528 |
| Selling, general and administrative/ Operations and marketing expenses (b)(c) | 14,342 | 562 | 272 | 15,176 | 13,774 | 550 | 74 | 14,398 | 13,367 | 433 | - | 13,801 |
| Depreciation and amortization | 2,031 | 13 | 97 | 2,142 | 2,067 | 17 | 48 | 2,131 | 2,065 | 19 | - | 2,084 |
| Segment EBIT (d) | 5,019 | 570 | (369) | 5,219 | 4,765 | 678 | (122) | 5,322 | 4,629 | 624 |  | 5,252 |
| Interest expense on nonrecourse debt collateralized by credit card receivables (e) | - | 13 | - | 13 | - | 72 | - | 72 | - | 83 | - | 83 |
| Segment profit/(loss) | \$ 5,019 | \$ 557 | \$(369) \$ | \$ 5,206 | \$ 4,765 | \$ 606 | \$(122) \$ | \$ 5,250 | \$ 4,629 | \$ 541 | \$- | 5,169 |
| Unallocated (income) and expenses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Other net interest expense (e) |  |  |  | 749 |  |  |  | 794 |  |  |  | 674 |
| Adjustment related to receivables held for sale (f) |  |  |  | (152) |  |  |  | - |  |  |  | - |
| Earnings before income taxes |  |  |  | \$ 4,609 |  |  |  | \$ 4,456 |  |  |  | \$ 4,495 |

Note: The sum of the segment amounts may not equal the total amounts due to rounding.
(a) Consisted of 53 weeks.
(b) The combination of bad debt expense and operations and marketing expenses, less amounts the U.S. Retail Segment charges the U.S. Credit Card Segment for loyalty programs, within the U.S. Credit Card Segment represent credit card expenses on the Consolidated Statements of Operations. For the fourth quarter of 2012, bad debt expense was replaced by net write-offs in this calculation.
(c) Effective with the October 2010 nationwide launch of our new $5 \%$ REDcard Rewards loyalty program, we changed the formula under which the U.S. Retail Segment charges the U.S. Credit Card Segment to better align with the attributes of the new program. Loyalty program charges were $\$ 300$ million, $\$ 258$ million and $\$ 102$ million in 2012, 2011 and 2010, respectively. In all periods these amounts were recorded as reductions to SG\&A expenses within the U.S. Retail Segment and increases to operations and marketing expenses within the U.S. Credit Card Segment.
(d) The combination of Segment EBIT and the adjustment related to receivables held for sale represents earnings before interest expense and income taxes on the Consolidated Statements of Operations.
(e) The combination of interest expense on nonrecourse debt collateralized by credit card receivables and other net interest expense represents net interest expense on the Consolidated Statements of Operations.
(f) Represents the gain on receivables held for sale recorded in our Consolidated Statements of Operations, plus the difference between U.S. Credit Card Segment bad debt expense and net write-offs for the fourth quarter of 2012.

| Total Assets by Segment | February 2, |
| :--- | ---: |
| (millions) | January 28, |
| U.S. Retail | $\mathbf{2 0 1 3}$ |
| U.S. Credit Card | $\mathbf{2 0 1 2 , 4 0 4}$ |
| Canadian | $\mathbf{5 , 8 8 5}$ |
| Total segment assets | 6,108 |
| Unallocated assets (a) | $\mathbf{4 , 7 2 2}$ |
| Total assets | $\mathbf{3}, 387$ |

(a) Represents the net adjustment to eliminate our allowance for doubtful accounts and record our credit card receivables at lower of cost (par) or fair value.

| Capital Expenditures by Segment <br> (millions) |  |  |
| :--- | ---: | ---: |
| U.S. Retail | $\mathbf{2 0 1 2 ( a )}$ | $\mathbf{2 0 1 1}$ |
| U.S. Credit Card | $\mathbf{\$ 2 , 3 3 5}$ | $\$ 2,466$ |
| Canadian | $\mathbf{1 0}$ | $\mathbf{1 0} 2,121$ |
| Total | $\mathbf{9 3 2}$ | $\mathbf{1 0 1 0}$ |

(a) Consisted of 53 weeks.

## 30. Quarterly Results (Unaudited)

Due to the seasonal nature of our business, fourth quarter operating results typically represent a substantially larger share of total year revenues and earnings because they include our peak sales period from Thanksgiving through the end of December. We follow the same accounting policies for preparing quarterly and annual financial data. The table below summarizes quarterly results for 2012 and 2011:

| Quarterly Results | First Quarter |  | Second Quarter |  | Third Quarter |  | Fourth Quarter |  |  | Total Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (millions, except per share data) | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 |  | 2012 (a) | 2011 |  | 2012 (a) | 2011 |
| Sales | \$16,537 | \$15,580 | \$16,451 | \$15,895 | \$16,601 | \$16,054 | \$ | 22,370 | \$20,937 | \$ | 71,960 | \$68,466 |
| Credit card revenues | 330 | 355 | 328 | 345 | 328 | 348 |  | 356 | 351 |  | 1,341 | 1,399 |
| Total revenues | 16,867 | 15,935 | 16,779 | 16,240 | 16,929 | 16,402 |  | 22,726 | 21,288 |  | 73,301 | 69,865 |
| Cost of sales | 11,541 | 10,838 | 11,297 | 10,872 | 11,569 | 11,165 |  | 16,160 | 14,986 |  | 50,568 | 47,860 |
| Selling, general and administrative expenses | 3,392 | 3,233 | 3,588 | 3,473 | 3,704 | 3,525 |  | 4,229 | 3,876 |  | 14,914 | 14,106 |
| Credit card expenses | 120 | 88 | 108 | 86 | 106 | 109 |  | 135 | 162 |  | 467 | 446 |
| Depreciation and amortization | 529 | 512 | 531 | 509 | 542 | 546 |  | 539 | 564 |  | 2,142 | 2,131 |
| Gain on receivables held for sale | - |  | - |  | (156) | - |  | (5) |  |  | (161) |  |
| Earnings before interest expense and income taxes | 1,285 | 1,264 | 1,255 | 1,300 | 1,164 | 1,057 |  | 1,668 | 1,700 |  | 5,371 | 5,322 |
| Net interest expense | 184 | 183 | 184 | 191 | 192 | 200 |  | 204 | 292 |  | 762 | 866 |
| Earnings before income taxes | 1,101 | 1,081 | 1,071 | 1,109 | 972 | 857 |  | 1,464 | 1,408 |  | 4,609 | 4,456 |
| Provision for income taxes | 404 | 392 | 367 | 405 | 335 | 302 |  | 503 | 427 |  | 1,610 | 1,527 |
| Net earnings | \$ 697 | \$ 689 | \$ 704 | \$ 704 | \$ 637 | 555 | \$ | 961 | \$ 981 | \$ | 2,999 | \$ 2,929 |
| Basic earnings per share | \$ 1.05 | \$ 0.99 | \$ 1.07 | \$ 1.03 | \$ 0.97 | \$ 0.82 | \$ | 1.48 | \$ 1.46 | \$ | 4.57 | 4.31 |
| Diluted earnings per share | 1.04 | 0.99 | 1.06 | 1.03 | 0.96 | 0.82 |  | 1.47 | 1.45 |  | 4.52 | 4.28 |
| Dividends declared per share | 0.30 | 0.25 | 0.36 | 0.30 | 0.36 | 0.30 |  | 0.36 | 0.30 |  | 1.38 | 1.15 |
| Closing common stock price: |  |  |  |  |  |  |  |  |  |  |  |  |
| High | 58.86 | 55.39 | 61.95 | 51.81 | 65.44 | 55.56 |  | 64.48 | 54.75 |  | 65.44 | 55.56 |
| Low | 50.33 | 49.10 | 54.81 | 46.33 | 60.62 | 46.44 |  | 58.57 | 48.51 |  | 50.33 | 46.33 |

Note: Per share amounts are computed independently for each of the quarters presented. The sum of the quarters may not equal the total year amount due to the impact of changes in average quarterly shares outstanding and all other quarterly amounts may not equal the total year due to rounding.
(a) The fourth quarter and total year 2012 consisted of 14 weeks and 53 weeks, respectively, compared with 13 weeks and 52 weeks in the comparable prior-year periods.

| Sales by Product Category (a) | First Quarter |  | Second Quarter |  | Third Quarter |  | Fourth Quarter |  | Total Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 |
| Household essentials | 26\% | 26\% | 27\% | 26\% | 26\% | 26\% | 21\% | 21\% | 25\% | 25\% |
| Hardlines | 16 | 17 | 15 | 16 | 14 | 15 | 24 | 26 | 18 | 19 |
| Apparel and accessories | 20 | 20 | 20 | 21 | 20 | 20 | 18 | 18 | 19 | 19 |
| Food and pet supplies | 21 | 20 | 20 | 18 | 21 | 20 | 18 | 17 | 20 | 19 |
| Home furnishings and décor | 17 | 17 | 18 | 19 | 19 | 19 | 19 | 18 | 18 | 18 |
| Total | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |

(a) As a percentage of sales.

## Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

Not applicable.
Item 9A. Controls and Procedures
As of the end of the period covered by this Annual Report, we conducted an evaluation, under supervision and with the participation of management, including the chief executive officer and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rules 13a-15 and 15d-15 of the Securities Exchange Act of 1934, as amended (Exchange Act). Based upon that evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures are effective. Disclosure controls and procedures are defined by Rules 13a-15(e) and 15d-15(e) of the Exchange Act as controls and other procedures that are designed to ensure that information required to be disclosed by us in reports filed with the SEC under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in reports filed under the Exchange Act is accumulated and communicated to our management, including our principal executive and principal financial officers, or persons performing similar functions, as appropriate, to allow timely decisions regarding required disclosure.

There were no changes in our internal control over financial reporting during the fourth quarter of fiscal 2012 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

For the Report of Management on Internal Control and the Report of Independent Registered Public Accounting Firm on Internal Control over Financial Reporting, see Item 8, Financial Statements and Supplementary Data.

## Item 9B. Other Information

Not applicable.

## PART III

Certain information required by Part III is incorporated by reference from Target's definitive Proxy Statement to be filed on or about April 29, 2013. Except for those portions specifically incorporated in this Form 10-K by reference to Target's Proxy Statement, no other portions of the Proxy Statement are deemed to be filed as part of this Form 10-K.

## Item 10. Directors, Executive Officers and Corporate Governance

Election of Directors, Section 16(a) Beneficial Ownership Reporting Compliance, Additional Information-Business Ethics and Conduct, and General Information About the Board of Directors and Corporate GovernanceCommittees, of Target's Proxy Statement to be filed on or about April 29, 2013, are incorporated herein by reference. See also Item 4A, Executive Officers of Part I hereof.

## Item 11. Executive Compensation

Executive Compensation and Director Compensation, of Target's Proxy Statement to be filed on or about April 29, 2013, is incorporated herein by reference.

## Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

Beneficial Ownership of Certain Shareholders and Equity Compensation Plan Information, of Target's Proxy Statement to be filed on or about April 29, 2013, is incorporated herein by reference.

Item 13. Certain Relationships and Related Transactions, and Director Independence
Certain Relationships and General Information About the Board of Directors and Corporate Governance-Director Independence, of Target's Proxy Statement to be filed on or about April 29, 2013, are incorporated herein by reference.

## Item 14. Principal Accountant Fees and Services

Audit and Non-Audit Fees, of Target's Proxy Statement to be filed on or about April 29, 2013, are incorporated herein by reference.

## PART IV

## Item 15. Exhibits and Financial Statement Schedules

The following information required under this item is filed as part of this report:

## a) Financial Statements

Consolidated Statements of Operations for the Years Ended February 2, 2013, January 28, 2012 and January 29, 2011
Consolidated Statements of Financial Position at February 2, 2013 and January 28, 2012
Consolidated Statements of Cash Flows for the Years Ended February 2, 2013, January 28, 2012 and January 29, 2011
Consolidated Statements of Shareholders' Investment for the Years Ended February 2, 2013, January 28, 2012 and January 29, 2011
Notes to Consolidated Financial Statements
Report of Independent Registered Public Accounting Firm on Consolidated Financial Statements

## Financial Statement Schedules

For the Years Ended February 2, 2013, January 28, 2012 and January 29, 2011:
II - Valuation and Qualifying Accounts
Other schedules have not been included either because they are not applicable or because the information is included elsewhere in this Report.
b) Exhibits

B First Supplemental Indenture dated as of May 1, 2007 to Indenture dated as of August 4, 2000 between Target Corporation and The Bank of New York Trust Company, N.A. (as successor in interest to Bank One Trust Company N.A.) (10)
C Target agrees to furnish to the Commission on request copies of other instruments with respect to long-term debt.
(10)A * Target Corporation Officer Short-Term Incentive Plan (11)
B * Target Corporation Long-Term Incentive Plan (as amended and restated effective June 8, 2011) (12)
C * Target Corporation SPP I (2011 Plan Statement) (as amended and restated effective June 8, 2011) (13)
D * Target Corporation SPP II (2011 Plan Statement) (as amended and restated effective June 8, 2011) (14)
E * Target Corporation SPP III (2011 Plan Statement) (as amended and restated effective June 8, 2011) (15)
F * Target Corporation Officer Deferred Compensation Plan (as amended and restated effective June 8, 2011) (16)
G * Target Corporation Officer EDCP (2012 Plan Statement) (as amended and restated effective June 5, 2012) (17)
H * Amended and Restated Deferred Compensation Plan Directors (18)
I * Target Corporation DDCP (2011 Plan Statement) (as amended and restated effective June 8, 2011) (19)
J * Target Corporation Officer Income Continuance Policy Statement (as amended and restated effective June 8, 2011) (20)
K * Target Corporation Executive Excess Long Term Disability Plan (21)
L * Director Retirement Program (22)
M * Target Corporation Deferred Compensation Trust Agreement (as amended and restated effective January 1, 2009) (23)
N Five-Year Credit Agreement dated as of October 14, 2011 among Target Corporation, Bank of America, N.A. as Administrative Agent and the Banks listed therein (24)
O Extension and Amendment dated August 28, 2012 to Five-Year Credit Agreement among Target Corporation, Bank of America, N.A. as Administrative Agent and the Banks listed therein (25)
P * Target Corporation 2011 Long-Term Incentive Plan (26)
Q * Amendment to Target Corporation Deferred Compensation Trust Agreement (as amended and restated effective January 1, 2009) (27)
R * Form of Executive Non-Qualified Stock Option Agreement
S * Form of Executive Restricted Stock Unit Agreement
T * Form of Executive Performance Share Unit Agreement (28)
U * Form of Non-Employee Director Non-Qualified Stock Option Agreement (29)
V * Form of Non-Employee Director Restricted Stock Unit Agreement
W * Form of Cash Retention Award
(12) Statements of Computations of Ratios of Earnings to Fixed Charges
(21) List of Subsidiaries
(23) Consent of Independent Registered Public Accounting Firm
(24) Powers of Attorney
(31)A Certification of the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
(31)B Certification of the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
(32)A Certification of the Chief Executive Officer Pursuant to Section 18 U.S.C. Section 1350 Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
(32)B Certification of the Chief Financial Officer Pursuant to Section 18 U.S.C. Section 1350 Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS XBRL Instance Document
101.SCH XBRL Taxonomy Extension Schema

## 101.CAL <br> 101.DEF <br> XBRL Taxonomy Extension Calculation Linkbase <br> 101.LAB XBRL Taxonomy Extension Label Linkbase 101.PRE

Copies of exhibits will be furnished upon written request and payment of Registrant's reasonable expenses in furnishing the exhibits.
$\dagger$ Excludes the Disclosure Letter and Schedule A referred to in the agreement, Exhibits A and B to the First Amending Agreement, and Exhibit A to the Fourth Amending Agreement which Target Corporation agrees to furnish supplementally to the Securities and Exchange Commission upon request.
$\ddagger$ Excludes Schedules A through N, Annex A and Exhibits A-1 through C-2 referred to in the agreement and First Amendment, which Target Corporation agrees to furnish supplementally to the Securities and Exchange Commission upon request.

* Management contract or compensation plan or arrangement required to be filed as an exhibit to this Form 10-K.
(1) Incorporated by reference to Exhibit (2)A to Target's Form 10-Q Report for the quarter ended October 29, 2011.
(2) Incorporated by reference to Exhibit (2)B to Target's Form 10-K Report for the year ended January 28, 2012.
(3) Incorporated by reference to Exhibit (2)C to Target's Form 10-Q Report for the quarter ended July 28, 2012.
(4) Incorporated by reference to Exhibit (2)D to Target's Form 10-Q Report for the quarter ended July 28, 2012.
(5) Incorporated by reference to Exhibit (2)E to Target's Form 10-Q Report for the quarter ended October 27, 2012.
(6) Incorporated by reference to Exhibit (2)G to Target's Form 8-K Report filed March 14, 2013.
(7) Incorporated by reference to Exhibit (3)A to Target's Form 8-K Report filed June 10, 2010.
(8) Incorporated by reference to Exhibit (3)B to Target's Form 8-K Report filed September 10, 2009.
(9) Incorporated by reference to Exhibit 4.1 to Target's Form 8-K Report filed August 10, 2000.
(10) Incorporated by reference to Exhibit 4.1 to the Registrant's Form 8-K Report filed May 1, 2007.
(11) Incorporated by reference to Appendix A to the Registrant's Proxy Statement filed April 30, 2012.
(12) Incorporated by reference to Exhibit (10)B to Target's Form 10-Q Report for the quarter ended July 30, 2011.
(13) Incorporated by reference to Exhibit (10)C to Target's Form 10-Q Report for the quarter ended July 30, 2011.
(14) Incorporated by reference to Exhibit (10)D to Target's Form 10-Q Report for the quarter ended July 30, 2011.
(15) Incorporated by reference to Exhibit (10)E to Target's Form 10-Q Report for the quarter ended July 30, 2011.
(16) Incorporated by reference to Exhibit (10)F to Target's Form 10-Q Report for the quarter ended July 30, 2011.
(17) Incorporated by reference to Exhibit (10)G to Target's Form 10-Q Report for the quarter ended July $28,2012$.
(18) Incorporated by reference to Exhibit (10)I to Target's Form 10-K Report for the year ended February 3, 2007.
(19) Incorporated by reference to Exhibit (10)I to Target's Form 10-Q Report for the quarter ended July 30, 2011.
(20) Incorporated by reference to Exhibit (10)J to Target's Form 10-Q Report for the quarter ended July 30, 2011.
(21) Incorporated by reference to Exhibit (10)A to Target's Form 10-Q Report for the quarter ended October 30, 2010.
(22) Incorporated by reference to Exhibit (10)O to Target's Form 10-K Report for the year ended January 29, 2005.
(23) Incorporated by reference to Exhibit (10)O to Target's Form 10-K Report for the year ended January 31, 2009.
(24) Incorporated by reference to Exhibit (10)O to Target's Form 10-Q Report for the quarter ended October 29, 2011.
(25) Incorporated by reference to Exhibit (10)AA to Target's Form 10-Q Report for the quarter ended October 27, 2012.
(26) Incorporated by reference to Appendix A to Target's Proxy Statement filed April 28, 2011.
(27) Incorporated by reference to Exhibit (10)AA to Target's Form 10-Q Report for the quarter ended July 30, 2011.
(28) Incorporated by reference to Exhibit (10)X to Target's Form 10-K Report for the year ended January 28, 2012.
(29) Incorporated by reference to Exhibit (10)EE to Target's Form 8-K Report filed January 11, 2012.


## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, Target has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Target Corporation


John J. Mulligan
Executive Vice President, Chief Financial
Officer and Chief Accounting Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, the report has been signed below by the following persons on behalf of Target and in the capacities and on the dates indicated.


Dated: March 20, 2013

Dated: March 20, 2013

Gregg W. Steinhafel
Chairman of the Board, Chief Executive Officer and President
sol whiner
John J. Mulligan
Executive Vice President, Chief Financial Officer and
Chief Accounting Officer

ROXANNE S. AUSTIN
CALVIN DAREN
MARY N. DILLON
JAMES A. JOHNSON
MARY E. MINNICK

ANNE M. MULCAHY
DERICA W. RICE
JOHN G. STUMPF
SOLOMON D. TRUJILLO

Constituting a majority of the Board of Directors

John J. Mulligan, by signing his name hereto, does hereby sign this document pursuant to powers of attorney duly executed by the Directors named, filed with the Securities and Exchange Commission on behalf of such Directors, all in the capacities and on the date stated.
By:

John J. Mulligan
Attorney-in-fact

Dated: March 20, 2013

## TARGET CORPORATION <br> Schedule II-Valuation and Qualifying Accounts Fiscal Years 2012, 2011 and 2010

| Column A | Column B | Column C | Column D | Column E |
| :---: | :---: | :---: | :---: | :---: |
| Description | Balance at Beginning of Period | Additions Charged to Cost, Expenses | Deductions | Balance at End of Period |
| Allowance for doubtful accounts: |  |  |  |  |
| 2012 (a) | \$ 430 | 196 | (626) | \$ - |
| 2011 | \$ 690 | 154 | (414) | \$430 |
| 2010 | \$1,016 | 528 | (854) | \$690 |
| Sales returns reserves (b): |  |  |  |  |
| 2012 | \$ 38 | 1,249 | $(1,241)$ | \$ 46 |
| 2011 | \$ 38 | 1,238 | $(1,238)$ | \$ 38 |
| 2010 | \$ 41 | 1,146 | $(1,149)$ | \$ 38 |

(a) As of February 2, 2013, our receivables were classified as held for sale and recorded at the lower of cost (par) or fair value. As a result, we no longer reported an allowance for doubtful accounts in our Consolidated Statements of Financial Position.
(b) These amounts represent the gross margin effect of sales returns during the respective years. Expected merchandise returns after year-end for sales made before year-end were $\$ 114$ million, $\$ 98$ million and $\$ 97$ million for 2012, 2011 and 2010, respectively.

| Exhibit | Description |
| :---: | :---: |
| (2)A | Amended and Restated Transaction Agreement dated |
|  | September 12, 2011 among Zellers Inc., Hudson's Bay Company, Target Corporation and Target Canada Co. |
| (2) B | First Amending Agreement dated January 20, 2012 to Amended and Restated Transaction Agreement among Zellers Inc., Hudson's |
|  | Bay Company, Target Corporation and Target Canada Co. |
| (2)C | Second Amending Agreement dated June 18, 2012 to Amended and Restated Transaction Agreement among Zellers Inc., Hudson's |
|  | Bay Company, Target Corporation and Target Canada Co. |
| (2) D | Third Amending Agreement dated June 18, 2012 to Amended and |
|  | Restated Transaction Agreement among Zellers Inc., Hudson's Bay Company, Target Corporation and Target Canada Co. |
| (2)E | Fourth Amending Agreement dated December 14, 2012 to |
|  | Amended and Restated Transaction Agreement among Zellers Inc., |
|  | Hudson's Bay Company, Target Corporation and Target Canada Co. |
| (2)F | Purchase and Sale Agreement dated October 22, 2012 among |
|  | Target National Bank, Target Receivables LLC, Target Corporation and TD Bank USA, N.A. |
| (2)G | First Amendment to Purchase and Sale Agreement dated |
|  | March 13, 2013 among Target National Bank, Target |
|  | Receivables LLC, Target Corporation and TD Bank USA, N.A. |
| (3) A | Amended and Restated Articles of Incorporation (as amended June 9, 2010) |
| (3) B | By-Laws (as amended through September 9, 2009) |
| (4)A | Indenture, dated as of August 4, 2000 between Target Corporation and Bank One Trust Company, N.A. |
| (4)B | First Supplemental Indenture dated as of May 1, 2007 to Indenture dated as of August 4, 2000 between Target Corporation and The |
|  | Bank of New York Trust Company, N.A. (as successor in interest to Bank One Trust Company N.A.) |
| (4)C | Target agrees to furnish to the Commission on request copies of other instruments with respect to long-term debt. |
| (10) A | Target Corporation Officer Short-Term Incentive Plan |
| (10)B | Target Corporation Long-Term Incentive Plan (as amended and restated effective June 8, 2011) |
| (10)C | Target Corporation SPP I (2011 Plan Statement) (as amended and restated effective June 8, 2011) |
| (10)D | Target Corporation SPP II (2011 Plan Statement) (as amended and restated effective June 8, 2011) |
| (10)E | Target Corporation SPP III (2011 Plan Statement) (as amended and restated effective June 8, 2011) |
| (10)F | Target Corporation Officer Deferred Compensation Plan (as amended and restated effective June 8, 2011) |
| (10)G | Target Corporation Officer EDCP (2012 Plan Statement) (as amended and restated effective June 5, 2012) |
| (10) H | Amended and Restated Deferred Compensation Plan Directors |

Manner of Filing
Incorporated by Reference

Incorporated by Reference

Incorporated by Reference

Incorporated by Reference

Filed Electronically

Incorporated by Reference

Incorporated by Reference

Incorporated by Reference
Incorporated by Reference Incorporated by Reference

Incorporated by Reference

## Filed Electronically

Incorporated by Reference Incorporated by Reference

Incorporated by Reference
Incorporated by Reference
Incorporated by Reference
Incorporated by Reference
Incorporated by Reference
Incorporated by Reference

| Exhibit | Description | Manner of Filing |
| :---: | :---: | :---: |
| (10)I | Target Corporation DDCP (2011 Plan Statement) (as amended and restated effective June 8, 2011) | Incorporated by Reference |
| (10) J | Target Corporation Officer Income Continuance Policy Statement (as amended and restated effective June 8, 2011) | Incorporated by Reference |
| (10)K | Target Corporation Executive Excess Long Term Disability Plan | Incorporated by Reference |
| (10)L | Director Retirement Program | Incorporated by Reference |
| (10)M | Target Corporation Deferred Compensation Trust Agreement (as amended and restated effective January 1, 2009) | Incorporated by Reference |
| (10) N | Five-Year Credit Agreement dated as of October 14, 2011 among Target Corporation, Bank of America, N.A. as Administrative Agent and the Banks listed therein | Incorporated by Reference |
| (10) O | Extension and Amendment dated August 28, 2012 to Five-Year Credit Agreement among Target Corporation, Bank of America, N.A. as Administrative Agent and the Banks listed therein | Incorporated by Reference |
| (10)P | Target Corporation 2011 Long-Term Incentive Plan | Incorporated by Reference |
| (10)Q | Amendment to Target Corporation Deferred Compensation Trust Agreement (as amended and restated effective January 1, 2009) | Incorporated by Reference |
| (10)R | Form of Executive Non-Qualified Stock Option Agreement | Filed Electronically |
| (10)S | Form of Executive Restricted Stock Unit Agreement | Filed Electronically |
| (10) T | Form of Executive Performance Share Unit Agreement | Incorporated by Reference |
| (10) U | Form of Non-Employee Director Non-Qualified Stock Option Agreement | Incorporated by Reference |
| (10)V | Form of Non-Employee Director Restricted Stock Unit Agreement | Filed Electronically |
| (10)W | Form of Cash Retention Award | Filed Electronically |
| (12) | Statements of Computations of Ratios of Earnings to Fixed Charges | Filed Electronically |
| (21) | List of Subsidiaries | Filed Electronically |
| (23) | Consent of Independent Registered Public Accounting Firm | Filed Electronically |
| (24) | Powers of Attorney | Filed Electronically |
| (31) A | Certification of the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 | Filed Electronically |
| (31) B | Certification of the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 | Filed Electronically |
| (32) A | Certification of the Chief Executive Officer Pursuant to Section 18 U.S.C. Section 1350 Pursuant to Section 906 of the SarbanesOxley Act of 2002 | Filed Electronically |
| (32)B | Certification of the Chief Financial Officer Pursuant to Section 18 U.S.C. Section 1350 Pursuant to Section 906 of the SarbanesOxley Act of 2002 | Filed Electronically |
| 101.INS | XBRL Instance Document | Filed Electronically |
| 101.SCH | XBRL Taxonomy Extension Schema | Filed Electronically |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase | Filed Electronically |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase | Filed Electronically |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase | Filed Electronically |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase | Filed Electronically |

TARGET CORPORATION Computations of Ratios of Earnings to Fixed Charges for each of the Five Years in the Period Ended February 2, 2013

| Ratio of Earnings to Fixed Charges (millions) | Fiscal Year Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | February 2, 2013 | January 28, 2012 | January 29, 2011 | January 30, 2010 | January 31, 2009 |
| Earnings from continuing operations before income taxes | \$4,609 | \$4,456 | \$4,495 | \$3,872 | \$3,536 |
| Capitalized interest, net | (12) | 5 | 2 | (9) | (48) |
| Adjusted earnings from continuing operations before income taxes | 4,597 | 4,461 | 4,497 | 3,863 | 3,488 |
| Fixed charges: |  |  |  |  |  |
| Interest expense (a) | 799 | 797 | 776 | 830 | 956 |
| Interest portion of rental expense | 111 | 111 | 110 | 105 | 103 |
| Total fixed charges | 910 | 908 | 886 | 935 | 1,059 |
| Earnings from continuing operations before income taxes and fixed charges | \$5,507 | \$5,369 | \$5,383 | \$4,798 | \$4,547 |
| Ratio of earnings to fixed charges | 6.05 | 5.91 | 6.08 | 5.13 | 4.29 |

(a) Includes interest on debt and capital leases (including capitalized interest) and amortization of debt issuance costs. Excludes interest income and interest associated with unrecognized tax benefit liabilities, which is recorded within income tax expense.

This page has been left blank intentionally

## shareholder information

ANNUAL MEETING
The Annual Meeting of Shareholders is scheduled for June 12, 2013 at 1:00 p.m. (Mountain Daylight Time) at the Target store, 7777 East Hampden Avenue, Denver CO 80231

## SHAREHOLDER

 INFORMATIONQuarterly and annual shareholder information, including the Form 10-Q and Form 10-K Annual

Report, which are filed with the Securities and Exchange Commission, is available at no charge to shareholders. To obtain copies of these materials, you may send an e-mail to Investorrelations@Target.com, call 1-800-775-3110, or write to: Senior Director, Investor Communications (TPN-1146), Target Corporation, 1000 Nicollet Mall, Minneapolis, MN 55403. These documents as well as other information about Target Corporation, including our Business Conduct Guide, Corporate Governance Guidelines, Corporate Responsibility Report and Board of Director Committee Position Descriptions, are also available on the Internet at Target.com/investors.

TRANSFER AGENT, Computershare REGISTRAR
AND DIVIDEND
DISBURSING AGENT

## TRUSTEE,

EMPLOYEE SAVINGS 401(K) AND PENSION PLANS

STOCK EXCHANGE LISTINGS

SHAREHOLDER ASSISTANCE

State Street Bank and Trust Company

Trading Symbol: TGT New York Stock Exchange

For assistance regarding individual stock records, lost certificates, name or address changes, dividend or tax questions, call Computershare at 1-800-794-9871, access their website at https:// www-us.computershare.com/investor/contact, or write to: Computershare, P.O. Box 43006, Providence, RI 02940-3006.

| DIRECT STOCK | Computershare administers a direct service |
| :---: | :---: |
| PURCHASE/ | investment plan that allows interested investors |
| DIVIDEND | to purchase Target Corporation stock directly, |
| REINVESTMENT | rather than through a broker, and become a |
| PLAN | registered shareholder of the company. The |
|  | program offers many features including dividend |
|  | reinvestment. For detailed information regarding |
|  | this program, call Computershare toll free at |
|  | 1-866-353-7849 or write to: Computershare, P.O. |
|  | Box 43006, Providence, RI 02940-3006. |

[^0] SuperTarget, Target, Target Home, Threshold and up \& up are trademarks of Target Brands, Inc.

## directors and management

## DIRECTORS

Roxanne S. Austin President,
Austin Investment
Advisors
(1) (4)

Douglas M. Baker Jr. Chairman and CEO, Ecolab, Inc.
(1) (5)

Henrique De Castro Chief Operating Officer, Yahoo! Inc.
(3) (5)

Calvin Darden Chairman, Darden Development Group, LLC
(2) (5)

Mary N. Dillon
President and Chief
Executive Officer United States Cellular Corporation
(2) (3)

James A. Johnson Founder and Principal, Johnson Capital Partners (2) (3)

Mary E. Minnick Partner, Lion Capital LLP (1) (3)

Anne M. Mulcahy Chairman of the Board of Trustees, Save the Children Federation, Inc. (4) (5)

Derica W. Rice
Executive Vice
President, Global Services and Chief Financial Officer, Eli Lilly \& Company (1) (4)

Gregg W. Steinhafel Chairman, President and Chief Executive Officer, Target

John G. Stumpf Chairman of the Board, President and Chief Executive Officer, Wells Fargo \& Company
(2) (4)

Solomon D. Trujillo Former Chief Executive Officer, Telstra Corporation Limited
(3) (5)
(1) Audit Committee
(2) Compensation Committee
(3) Corporate Responsibility Committee
(4) Finance Committee
(5) Nominating and Governance Committee

## EXECUTIVE OFFICERS

Timothy R. Baer
Executive Vice
President,
General Counsel and Corporate Secretary

Anthony S. Fisher
President,
Target Canada
John D. Griffith
Executive Vice
President,
Property Development

Beth M. Jacob
Executive Vice
President,
Target Technology
Services and Chief Information Officer

| Jeffrey J. Jones II | Gregg W. Steinhafel <br> Chairman, President <br> Executive Vice |
| :--- | :--- |
| President and Chief | and Chief Executive <br> Marketing Officer |
| Officer |  |

Tina M. Schiel
Executive Vice
President,
Stores
Terrence J. Scully
President,
Target Financial and
Retail Services
Retiring 3/31/13

Gregg W. Steinhafel Chairman, President and Chief Executive

Kathryn A. Tesija
Executive Vice President Merchandising and

Laysha L. Ward Community Relations and Target Foundation

Executive Vice
President and Chief

Jodeen A. Kozlak
Executive Vice
President,

John J. Mulligan
xecutive Vice
President and Chief
Financial Officer

OTHER OFFICERS

| Janna Adair-Potts | Tom Butterfield | Bryan Everett | Susan Kahn | John Morioka | Rich Varda |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Senior Vice President, | Senior Vice President, | Senior Vice President, | Senior Vice President, | Senior Vice President, | Senior Vice President |
| Stores Operations | Strategy and Business Technology | Stores | Communications and Reputation | Merchandising, Target Canada | Store Design |
| Patricia Adams |  | Shawn Gensch <br> Senior Vice President, Marketing | Management | Scott Nelson | Todd Waterbury |
| Senior Vice President, | Casey Ca |  |  |  | Senior Vice President, |
| Merchandising, | President |  | Navneet Kapoor | Senior Vice President, | Creativ |
| Apparel and | Multichannel, and |  | President and | Real Estate |  |
| Accessories | Senior Vice President, Enterprise Strategy | Jason Goldberger <br> Senior Vice President, | Managing Director, Target India | Scott Nygaard | Judy Werthauser Senior Vice Presiden |
| Aaron Alt |  | Target.com and Mobile |  | Senior Vice President, <br> Merchandising, <br> Hardlines | Human Resources, Headquarters |
| Senior Vice President | Naomi Cramer |  | Scott Kennedy President, Financial and Retail Services |  |  |
| Business | Senior Vice President, |  |  |  |  |
| Development \& | Human Resources, | Corey Haaland |  |  | Jane Windmeier |
| Treasurer | Stores and Distribution | Senior Vice President, Financial Planning | Effective 4/1/13 | Mike Robbins Senior Vice President, | Senior Vice President, Global Finance |
| Stacia Andersen <br> Senior Vice President, Merchandising, Home |  | Analysis and Tax | Sid Keswani | Distribution | Systems and Chief |
|  | Patricia Dirks Senior Vice President, Organizational Effectiveness | Cynthia Ho Senior Vice President, Target Sourcing Services | Senior Vice President, Stores | Mark Schindele Senior Vice President, Merchandising | Financial Officer, Target Canada |
|  |  |  |  |  |  |
|  |  |  | Timothy Mantel |  |  |
| Jose Barra <br> Senior Vice President, <br> Merchandising, <br> Health and Beauty |  |  | President, Target | Oper |  |
|  | Barbara Dugan Senior Vice President, Human Resources and Administration, Target Sourcing |  | Sourcing Services |  |  |
|  |  | Derek Jenkins |  | Samir Shah |  |
|  |  | Senior Vice President, External Affairs, | Todd Marshall Senior Vice President, | Senior Vice President, Stores |  |
| Bryan Berg <br> Senior Vice President, <br> Stores, <br> Target Canada |  | Target Canada <br> Keri Jones <br> Senior Vice President, <br> Merchandise Planning | Marketing <br> Annette Miller Senior Vice President, Merchandising, Grocery | Cary Strouse <br> Senior Vice President, <br> Stores | Printed on paper with 10 percent post-consumer fiber by Target Printing Services, a zero-landfill facility powered by electrical energy from wind sources. |
|  | Services |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |




Get the 2012 Annual Report with expanded content.
Scan this code.
Need a scanner? Download the Target app
Or visit Target.com/annualreport


[^0]:    ©2013 Target Brands, Inc. Archer Farms, the Bullseye Design, the Bullseye Dog, CityTarget, Expect More. Pay Less., Market Pantry, Merona, REDcard,

