

To get to the other side.

1999 Annual Report

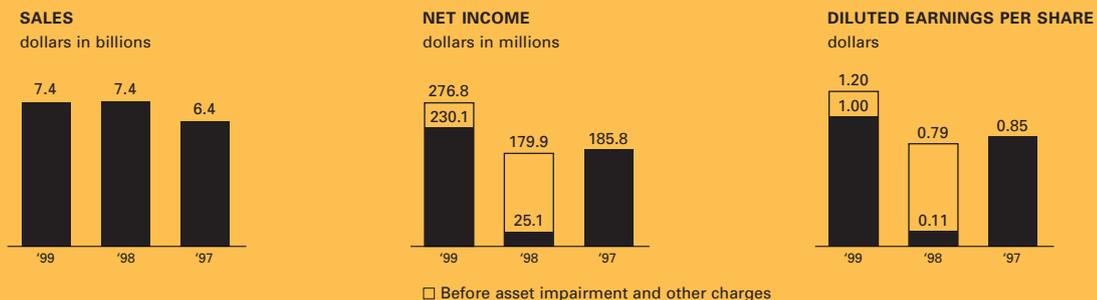




## 1999 financial highlights

TYSON FOODS, INC. 1999 ANNUAL REPORT

	in millions, except per share data		
	1999	1998	% Change
Sales	<b>\$7,362.9</b>	\$7,414.1	(0.7)
Gross profit	<b>1,308.8</b>	1,154.0	13.4
Operating income	<b>486.9</b>	203.6	139.1
Income before taxes on income and minority interest	<b>371.0</b>	71.0	422.5
Provision for income taxes	<b>129.4</b>	45.9	181.9
Net income	<b>230.1</b>	25.1	816.7
Diluted earnings per share	<b>1.00</b>	0.11	809.1
Diluted earnings per share before asset impairment and other charges	<b>1.20</b>	0.79	51.9
Asset impairment and other charges	<b>76.9</b>	214.6	(64.2)
Shareholders' equity	<b>2,128.0</b>	1,970.4	8.0
Book value per share	<b>9.31</b>	8.53	9.1
Total assets	<b>5,082.7</b>	5,242.5	(3.0)
Depreciation and amortization	<b>291.1</b>	276.4	5.3
Total debt	<b>1,803.8</b>	2,128.9	(15.3)
Capital expenditures	<b>\$ 363.3</b>	\$ 310.4	17.0
Shares outstanding	<b>228.6</b>	230.9	(1.0)
Diluted average shares outstanding	<b>231.0</b>	227.9	1.4



## 1999 annual report

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At Tyson Foods, it's our job to have answers.



Standing tall at the Tyson Management Development Center from left to right: Michelle Hutcheison, Robards, Ky.; Milo Hughes, Waldron, Ark.; Florence Sims, Cleveland, Miss.; Urbano Rodriguez, Seguin, Texas; Basilio Zuniga, Chicago, Ill.; Jimmy Robinson, Forest, Miss.; Carolyn Lindsey, Union City, Tenn.; Michael Smith, Dardanelle, Ark.



## is there a better way?

Yes. Tyson is the largest poultry producer in the world, and 1999 was a year when we reexamined ourselves. We reorganized our company into four groups focused on their respective markets – Food Service, Consumer Products, International and Prepared Foods. Sales and production are aligned in a collaborative effort with definitive goals and responsibilities, all so we can better serve our customers and consumers.

Our structure allows team members to grow through business responsibility and personal opportunity. We believe in diversity, promoting from within and providing the training people need to maximize their potential and to cultivate leadership. Our corporate scorecard approach of aligning individual performance with corporate objectives motivates the Tyson team to work together toward common goals and reap the rewards of success.

# who's chicken?

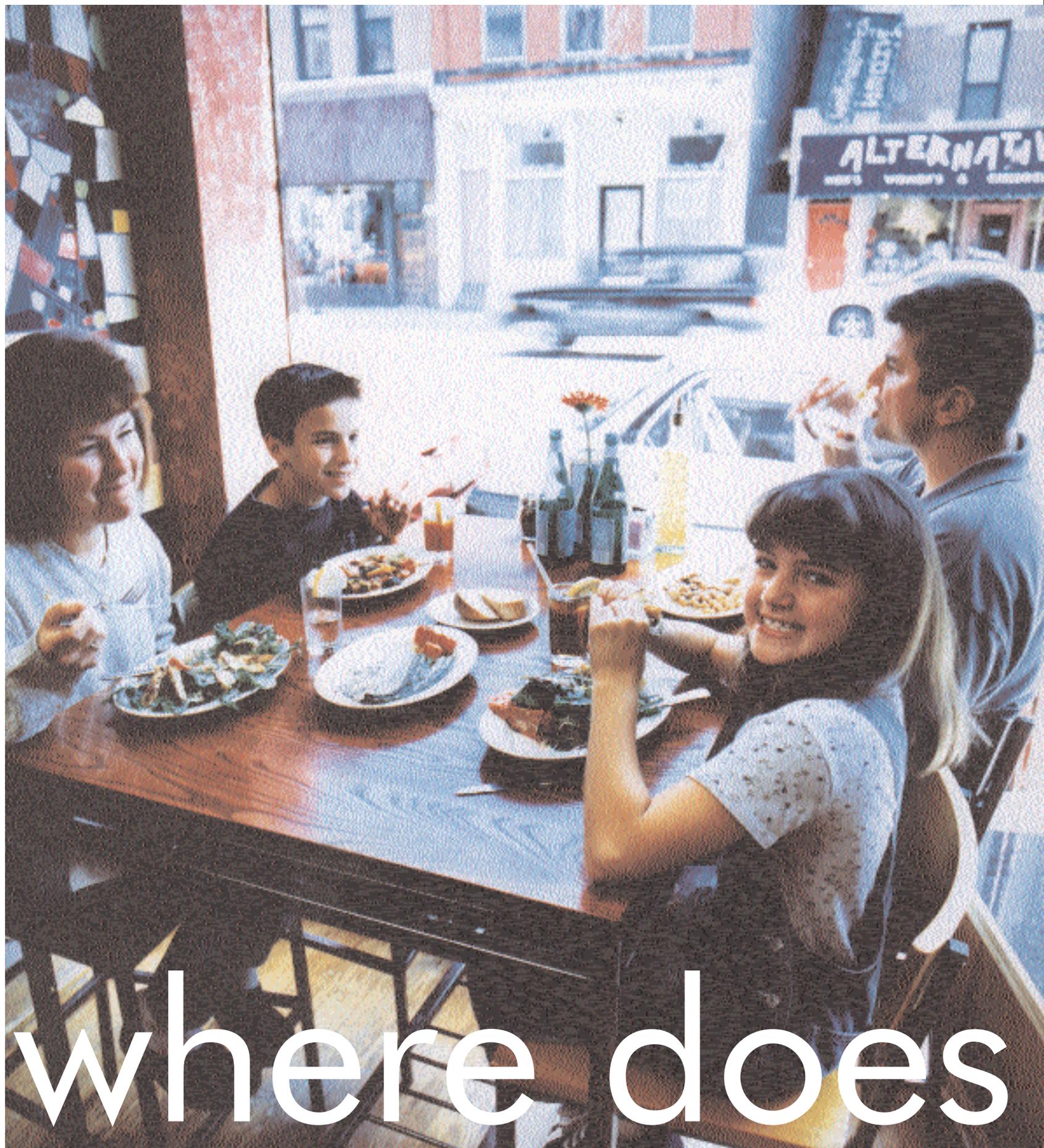
We're Chicken. The Tyson brand is the most well known and trusted brand of chicken in America. When shown the Tyson logo, a staggering 85 percent of people say "chicken." This kind of recognition puts the Tyson brand on the same level as other well known national brands like Coca-Cola® and Pillsbury®.\*

To further build on our strong brand equity, this year we created a corporate marketing group responsible for coordinating our communications, market research and product innovation efforts across the company. This is a new and resourceful way to help us harness our brand building activities and ensure that we deliver on our Tyson brand promise of "Quality Chicken You Can Trust."

\* 1999 brand tracking study







where does

No matter where our products are served, at home or in a restaurant, food safety is our top priority. We have embraced the USDA Hazard Analysis and Critical Control Point program from its inception and were a leader in developing formalized team member training. In addition to our in-house programs, Tyson is the founder and sponsor of the food safety curriculum to be offered by the University of Arkansas.

We recognize that food safety starts right on the farm and continues beyond the plant. We developed an awareness and education program to inform consumers of safe handling and preparation procedures. Our trademarked 3 C's (Chill, Cook, Clean) program is promoted on all fresh chicken packaging, in-store materials and the Tyson web site.

We will continue to be the industry leader in testing and using emerging food safety technology.

# safety start?

# is the market ready?

Chicken is the only major protein expected to show an increase in consumption over the next five years. Tyson delivers products that offer great taste, outstanding quality and convenience. We are strengthening chicken's position as the protein of choice by quickly responding to – even anticipating – changing consumer tastes and trends. Our research and development team continues to set the pace with innovative products to satisfy the marketplace.

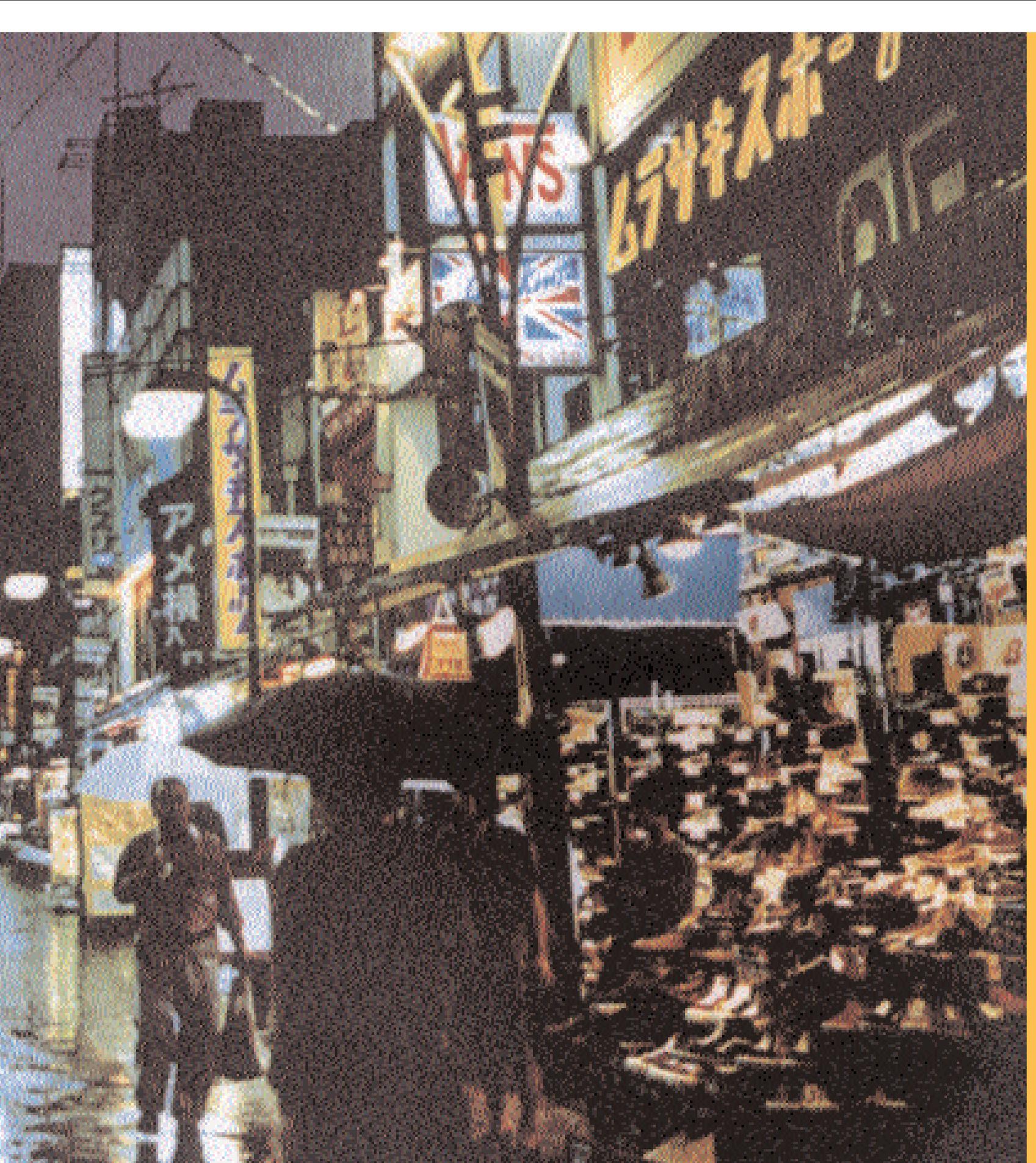


In a recent market test in a college food court, the new Tyson chicken burger outsold beef burgers by a margin of two to one.



# is the world ready?

The world is ready for value-added chicken, and Tyson is ready for the world. Emerging markets hold a tremendous opportunity to grow the Tyson brand. We have the capability to tailor products to suit international tastes and customs. World consumers will know the Tyson oval stands for "Quality Chicken You Can Trust," just as it does in the United States.



# how high tech is chicken?



Technology is changing all parts of business, and Tyson is the undeniable leader in the use of technology in our industry. Our supply chain systems are second to none, from the use of Electronic Data Interchange for receiving and invoicing customer orders to satellite tracking capabilities in our transportation fleet. Our in-line bar code labeling systems and our computer based warehouse management systems ensure that we track our product from the production line to our customer's warehouse. We communicate with our sales representatives and customers through the Internet, providing up-to-the-minute product and business information. Tyson is on the front lines of the e-commerce revolution, building on our solid foundation of doing business electronically. At Tyson, innovation extends beyond our products.

In 1999 *PC Week* magazine's Fast-Track 100 list of Internet Technology Innovators included the well-known computer and telecommunications companies, but there was only one perishable food company in the top 50 – Tyson, ranked 31st. There is no doubt our use of technology gives us a competitive advantage, but its greatest benefit is realized by our customers. Through innovations like Internet, intranet and extranet programs, Tyson is poised to serve our customers in the most efficient and effective manner possible.





United Way Day of Caring in Fayetteville, Ark.

## who cares?

Tyson team members! Whether it was Vienna, Ga., and Oklahoma City after devastating tornadoes or the North Carolina coast damaged by Hurricane Floyd, Tyson Foods and its team members were there as a key part of the relief efforts. We not only supplied food, we also prepared and distributed it to both the storm victims and thousands of volunteers. As a major food supplier and responsible community member, disaster and hunger relief are at the core of our corporate giving.

In addition to disaster and hunger relief, our team members have a special enthusiasm for children. Our sponsorship of children's reading and development programs and the Tyson Foundation's annual award of approximately 100 scholarships are just a few examples of both our company's and our team members' generosity.

# to Tyson shareholders:

In our letter to you last year we defined 1998 as a year of transition, refining and strengthening. Nineteen ninety-nine was a culmination and manifestation of these endeavors. This year we put an organization in place to better identify, develop and execute strategic objectives around the marketplace we serve. But first let's review our financial results for 1999.

Diluted earnings per share, before asset impairment, loss on the divestiture of the seafood business and loss on the anticipated divestiture of the swine business, were \$1.20, an increase of 51.9 percent over last year's \$0.79. Reported sales were \$7.4 billion in both 1998 and 1999. Reported diluted earnings per share were \$1.00 compared to \$0.11 last year. Reported earnings were a record \$230.1 million. Sales and earnings in 1999 were adversely affected by market conditions in our live swine business throughout the year, as well as by deteriorating poultry markets later in the year. When adjusted for businesses sold and the difference caused by the 53-week accounting period in 1998, sales increased 2.8 percent in 1999. In addition, volume of pounds sold increased 12.3 percent. With strong operational cash flow and proceeds from the sale of assets, the Company reduced total indebtedness from \$2.1 billion in 1998 to \$1.8 billion in 1999 with a debt to capital ratio of 45.9 percent.

Tyson continued focusing on its core business, chicken. The Company completed the sale of turkey and egg operations acquired in 1998 with Hudson Foods. In July we finalized the sale of our Seafood Division. We signed a letter of intent in September

As part of our desire to achieve clarity and purpose in our Company, we initiated a new organizational structure in March.

with Smithfield Foods, Inc. for the sale of The Pork Group. These businesses, which have struggled in difficult operating environments, will be in the hands of people who specialize in seafood and pork while

As we look forward, we are excited about the Company. Tyson Foods is a stronger company than it was even just two years ago.

we concentrate on improving our leadership position in the chicken industry.

The Company's operating environment in the second half of fiscal 1999 was a difficult one for the entire food business and particularly for the chicken industry. An oversupply of meat proteins led to depressed market conditions. To bring our production and current market demand in balance, we announced a reduction in production of live birds effective the first quarter of fiscal 2000. These relatively depressed market conditions are expected to continue until meat supplies are back in balance.

As part of our desire to achieve clarity and purpose in our Company, we initiated a new organizational structure in March. After considerable introspection and deliberate study, we determined we needed an organization with a greater effort directed toward the marketplace along with defined financial objectives. While our previous organization was divided along the lines of sales and production, the new organization aligns sales and production together into market



John Tyson (far right) and Wayne Britt (middle left) with Carlos Reyes and Kathy Holmes at the Springdale Berry Street Plant quality assurance lab.

focused business groups – Food Service, Consumer Products, International and Prepared Foods. Each business group is responsible for sales and production, operational planning, efficient use of capital and profitability. These groups are supported by typical shared services activities including finance, legal, human resources, quality assurance and supply chain. In addition, we centralized two new functions. We formed Production and Technical Services groups to ensure consistency and advance the Company's industry leadership in production practices and cost management. The Company consolidated its marketing activities under a Chief Marketing Office to maximize efforts in building the Tyson brand among all products and business groups.

Greater responsibility for operating and financial decisions have been established, delegated in a structural manner, with accountability readily determined. The people within these business groups, as well as all our other support groups, responded remarkably to this change.

To complement our organizational realignment, we formed a Tyson team to develop a "balanced scorecard" measurement system emphasizing return on invested capital. Along with a corporate scorecard, balanced scorecards have been developed for each of our operating divisions. The scorecards are based on specific objectives not only for returns on investments but also for earnings, sales growth, operational performance, customer satisfaction and emphasis on our people. Our incentive pay plan for fiscal 2000 will reward our people for performance against these objectives – objectives centered on increasing value for our shareholders.

As we look forward, we are excited about the Company. Tyson Foods is a stronger company than it was even just two years ago. Change isn't easy, not for individuals, groups or a company. But it is clear this year's changes have laid the foundation for our Company to achieve the performance we want in the 21st Century. Our business organization and operations are aligned with both our customers and our financial objectives. Tyson is among the most recognized brands in the food industry. It stands for high quality products, food safety, service, social responsibility and environmental consciousness.

We would like to thank the Tyson team members for their commitment to building upon the foundation we have today for the Company's future success. It is a success that is more assured than ever thanks to the countless people in our Company who can't wait to get to work every morning to make a difference in what we do.

A handwritten signature in cursive script that reads "John Tyson".

JOHN TYSON  
Chairman of the Board

A handwritten signature in cursive script that reads "Wayne Britt".

WAYNE BRITT  
Chief Executive Officer



## a message from the senior chairman

It's the end of an era at Tyson Foods. After 39 years with the Company, Donald E. "Buddy" Wray, President of Tyson Foods, is retiring in March 2000.

After serving in the U.S. Army, Buddy, a native of Des Arc, Ark., and a graduate of the University of Arkansas, joined Tyson Foods in 1961 as a field service-man. He was promoted to production supervisor in 1963, to director of sales in 1964, to director of processing and sales in 1967, to vice president of sales and marketing in 1982 and to senior vice president of sales and marketing in 1984. He became chief operating officer in 1991, and in 1995 president was added to his title. Buddy also has been a member of the Board of Directors since 1994.

This year the members of the Arkansas Poultry Federation gave Buddy Wray their highest honor by naming him "Man of the Year." Buddy has served on the board of the International Food Manufacturers Association, the National Board of Advisors of the American Studies Institute at Harding University, the Dean's Advisory Council for the University of Arkansas College of Business Administration and the board of American Poultry U.S.A., where he also has been vice president.

It would be impossible to list all of Buddy's accomplishments and his contributions to Tyson Foods. The Company has seen remarkable changes during his tenure, and he led many of them. Perhaps the most visible mark Buddy created was the Tyson logo. In the 1960s, Buddy designed the original Tyson blue oval logo to fit the Cornish hen package. It later evolved to today's famous red and orange logo, but the integrity and simplicity of Buddy's original design remain. It is one of the most recognizable trademarks in the world.

I appreciate everything Buddy has done in helping make this company what it is today. He has been a mentor to so many and a constant guiding force. I am also grateful that he will be available as a consultant and will remain on the Board of Directors.

Buddy, thank you for helping build Tyson Foods.

A handwritten signature in black ink that reads "Don Tyson".

DON TYSON  
Senior Chairman  
Tyson Foods, Inc.

# food service



The Food Service Group develops, produces and markets quality chicken products to national restaurant chains, food service distributors, supermarket delis, health care food service and school food service operators. The Food Service Group provides solutions, not just chicken.

Our customers' top issues are the cost and availability of labor in addition to food safety. Value-added items address these customer concerns and are where Tyson places the majority of our attention.

In a recent Gallop study, 66 percent of food service operators surveyed said Tyson was the best brand of chicken – eight times greater than the nearest competitor.

New products this year included chicken burger, an alternative to the hamburger that is positioned for the

**Breast strips, Popcorn Chicken Bites™ and glazed wings continue to be popular choices for food service patrons and leading sellers for Tyson.**

burger crowd. The Food Service Group also added new products to our Specialties™ line, including Asian chicken skewers, ancho chicken empanar and prosciutto-wrapped smoked gouda chicken breasts.

Tyson received *Institutional Distributor* magazine's overall industry leader award for the 12th consecutive year as voted by distributor management and sales representatives. In addition to the overall award, we won the general frozen food category and the frozen poultry category.

# consumer products



The Consumer Products Group develops, produces and markets quality chicken products relevant to today's lifestyle. From fresh chicken to fully cooked refrigerated and frozen products, Tyson is the name consumers trust in retail supermarkets, wholesale club stores and military commissaries. We sell to every grocery store chain and every wholesale club chain in the United States and to every U.S. military commissary in the world.

As the retail grocery industry continues to consolidate, the way we serve these customers must change as well. The Consumer Products Group is combining our Fresh and Further Processed Sales and Marketing departments into one team. This realignment will allow us to focus on specific consumer and customer needs.

Successful new product introductions in 1999 included fresh ground chicken, frozen ground chicken patties and ground chicken meatballs. A convenient product line of family favorites such as Buffalo Style Chicken Strips and Popcorn Chicken Bites™ packaged in resealable family size bags was well received.

In a continuing effort to promote food safety, the Consumer Products Group launched the Cooking Smart™ 3 C's (Chill, Cook, Clean) program. The program includes outreach to consumers and retailers with safe handling tips and materials distributed with the 3 C's logo on fresh chicken.

Because the Consumer Products Group serves consumers through the retail channel, it plays an important role in shaping perception of the Tyson brand.

# international

The International Group is a domestic and foreign manufacturer, exporter and marketer of quality chicken products for worldwide consumption. It also provides process technology, management systems and marketing expertise to key business partners in selected foreign markets.

The Group manages operations in three distinct geographic regions – Asia Pacific, The Americas/Africa and Russia/Europe/Middle East. It is led by a U.S.-based president who oversees regional heads as well as foreign and domestic-based support staffs.

The objective of the international group is to do worldwide what Tyson has done in the United States – build a valuable, trusted brand by providing consumers with high quality, value-added chicken. And in many ways we are well positioned to do this internationally precisely because of our domestic success. Because, as international chicken markets evolve toward higher value items, many local competitors face product, processing and branding obstacles that Tyson Foods cleared years ago as it grew in the United States. That's a big advantage. And it's an advantage that we take directly to our international consumers.

**Kirimi is the world's most popular use of leg meat. In Japan alone, nine million pounds of kirimi and karaage (battered and fried kirimi) are sold each week. Tyson now has the ability to produce kirimi, which can lead to tremendous growth in Asian markets.**



# prepared foods



The Prepared Foods Group consists of Culinary Foods, Mexican Original®, Mallard's Food Products and an entrée production facility. Last year the Company placed these businesses together to create the Prepared Foods Group. It has allowed us to concentrate on their unique qualities and markets.

Culinary Foods is a developer, marketer and manufacturer of value-added, frozen meals and upscale banquet and catering products for the hospitality, retail and transportation markets.

Mexican Original® is the country's second largest manufacturer, marketer and distributor of flour and corn

**The Prepared Food Group began producing flatbread for the largest national Mexican food chain in 1999.**

tortilla products. In 2000 Mexican Original® will continue to expand its business by targeting underdeveloped markets including schools, healthcare and sports and entertainment venues as well as promoting value-added products and services.

Mallard's Food Products is the leader in branded refrigerated meals and one of the country's largest producer of gourmet fresh pasta.

# Eleven-year financial summary

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	1999	1998	1997	1996
<b>Operating Results for Fiscal Year</b>				
Sales	\$7,362.9	\$7,414.1	\$6,355.7	\$6,453.8
Cost of sales	6,054.1	6,260.1	5,318.0	5,505.7
Gross profit	1,308.8	1,154.0	1,037.7	948.1
Operating expenses	821.9	950.4	637.8	678.5
Interest expense	124.0	139.1	110.4	132.9
Provision for income taxes	129.4	45.9	143.9	49.0
Net income (loss)	230.1	25.1	185.8	86.9
Diluted earnings (loss) per share	1.00	0.11	0.85	0.40
Basic earnings (loss) per share	1.00	0.11	0.86	0.40
Dividends per share:				
Class A	0.115	0.100	0.095	0.080
Class B	\$ 0.104	\$ 0.090	\$ 0.086	\$ 0.072
Capital expenditures	\$ 363.3	\$ 310.4	\$ 291.2	\$ 214.0
Depreciation and amortization	291.1	276.4	230.4	239.3
Total assets	5,082.7	5,242.5	4,411.0	4,544.1
Net property, plant and equipment	2,184.5	2,256.5	1,924.8	1,869.2
Total debt	1,803.8	2,128.9	1,690.1	1,975.1
Shareholders' equity	\$2,128.0	\$1,970.4	\$1,621.5	\$1,541.7
Year end shares outstanding	228.6	230.9	213.4	217.4
Diluted average shares outstanding	231.0	227.9	218.2	218.0
Book value per share	\$ 9.31	\$ 8.53	\$ 7.60	\$ 7.09
Total debt to capitalization	45.9%	51.9%	51.0%	56.2%
Return on sales	3.1%	0.3%	2.9%	1.4%
Annual sales growth (decline)	(0.7)%	16.7%	(1.5)%	17.1%
Five-year compounded annual sales growth	7.6%	9.5%	8.8%	10.5%
Gross margin	17.8%	15.6%	16.3%	14.7%
Return on beginning assets	4.4%	0.6%	4.1%	2.0%
Return on beginning shareholders' equity	11.7%	1.5%	12.1%	5.9%
Five-year return on beginning shareholders' equity	9.6%	7.1%	10.1%	10.9%
Effective tax rate	34.9%	64.7%	43.6%	37.0%
Closing stock price high	\$ 25.38	\$ 24.44	\$ 23.63	\$ 18.58
Closing stock price low	15.00	16.50	17.75	13.83

1. The results for 1999 include a \$19.2 million pre-tax charge for loss on sale of seafood assets, a \$35.2 million pre-tax impairment charge for loss on the anticipated sale of The Pork Group and a \$22.5 million pre-tax charge for write-down of impaired assets of Mallard's Food Products.

2. Significant business combinations accounted for as purchases: Hudson Foods, Inc., Arctic Alaska Fisheries Corporation and Holly Farms Corporation on Jan. 9, 1998, Oct. 5, 1992, and July 19, 1989, respectively. See Footnote 3 to the Consolidated Financial Statements for acquisitions during the three-year period ended Oct. 2, 1999.

in millions, except per share data

1995	1994	1993	1992	1991	1990	1989
\$5,511.2	\$5,110.3	\$4,707.4	\$4,168.8	\$3,922.1	\$3,825.3	\$2,538.2
4,423.1	4,149.1	3,796.5	3,390.3	3,147.5	3,081.7	2,056.1
1,088.1	961.2	910.9	778.5	774.6	743.6	482.1
616.4	766.0	535.4	446.8	441.4	423.4	271.5
114.9	86.1	72.8	76.9	95.5	128.6	45.0
131.0	120.7	129.3	100.5	97.0	80.1	62.9
219.2	(2.1)	180.3	160.5	145.5	120.0	100.6
1.01	(0.01)	0.81	0.77	0.70	0.60	0.52
1.01	(0.01)	0.82	0.78	0.71	0.61	0.52
0.053	0.047	0.027	0.027	0.020	0.013	0.013
\$ 0.044	\$ 0.039	\$ 0.022	\$ 0.022	\$ 0.017	\$ 0.011	\$ 0.011
\$ 347.2	\$ 232.1	\$ 225.3	\$ 108.0	\$ 213.6	\$ 163.8	\$ 128.9
204.9	188.3	176.6	148.9	135.8	123.4	84.8
4,444.3	3,668.0	3,253.5	2,617.7	2,645.8	2,501.1	2,586.1
2,013.5	1,610.0	1,435.3	1,142.2	1,162.0	1,071.1	1,020.8
1,984.7	1,455.1	1,024.3	825.6	984.0	1,020.5	1,374.4
\$1,467.7	\$1,289.4	\$1,360.7	\$ 980.2	\$ 822.5	\$ 663.0	\$ 447.7
217.2	217.8	220.9	206.2	206.1	204.9	194.0
217.7	221.7	222.5	207.6	207.1	199.3	194.6
\$ 6.76	\$ 5.92	\$ 6.16	\$ 4.75	\$ 3.99	\$ 3.24	\$ 2.31
57.5%	53.0%	42.9%	45.7%	54.5%	60.6%	75.4%
4.0%	0.0%	3.8%	3.9%	3.7%	3.1%	4.0%
7.9%	8.6%	12.9%	6.3%	2.5%	50.7%	31.1%
7.6%	15.0%	19.5%	18.5%	21.1%	27.5%	27.6%
19.7%	18.8%	19.4%	18.7%	19.8%	19.4%	19.0%
6.0%	(0.1)%	6.9%	6.1%	5.8%	4.6%	11.3%
17.0%	(0.2)%	18.4%	19.5%	22.0%	26.8%	29.5%
13.8%	14.1%	21.7%	23.9%	26.8%	29.7%	31.8%
38.1%	101.8%	41.8%	38.5%	40.0%	40.0%	38.5%
\$ 18.17	\$ 16.67	\$ 18.08	\$ 15.08	\$ 15.58	\$ 11.79	\$ 8.63
13.83	12.50	12.83	10.17	8.46	7.17	4.92

3. The results for 1998 include a \$214.6 million pre-tax charge for asset impairment and other charges.

4. The results for 1997 include a \$41 million pre-tax gain (\$4 million after-tax) from the sale of the beef division assets.

5. The results for 1994 include a \$205 million after-tax charge due to the write-down of certain long-lived assets of Arctic Alaska Fisheries Corporation.

# Management's discussion and analysis

TYSON FOODS, INC. 1999 ANNUAL REPORT

**ACQUISITIONS** On Jan. 9, 1998, the Company completed the acquisition of Hudson Foods, Inc. (Hudson or Hudson Acquisition). At the effective time of the acquisition, the Class A and Class B shareholders of Hudson received approximately 18.4 million shares of the Company's Class A common stock valued at approximately \$363.5 million and approximately \$257.4 million in cash. The Company borrowed funds under its commercial paper program to finance the cash portion of the Hudson Acquisition and to repay approximately \$61 million under Hudson's revolving credit facilities. The Hudson Acquisition has been accounted for as a purchase and the excess of investment over net assets acquired is being amortized straight-line over 40 years. The Company's consolidated results of operations include the operations of Hudson since the acquisition date.

**DISPOSITIONS** During fiscal 1999, management completed the following transactions in furtherance of the Company's previously stated objective to focus on its core business, chicken.

Effective Sept. 28, 1999, the Company signed a letter of intent to sell its wholly-owned subsidiary The Pork Group, Inc. (The Pork Group) to Smithfield Foods, Inc. (Smithfield). The Company will receive approximately three million shares of Smithfield common stock, subject to certain restrictions. Certain assets of The Pork Group with a fair value of approximately \$70 million are classified as assets held for sale at Oct. 2, 1999. Additionally, the Company has accrued expenses related to the closure of certain assets not purchased by Smithfield. The Company's operating results for the fiscal year ended Oct. 2, 1999, include a pretax charge of \$35.2 million related to the anticipated loss on the sale and closure of these assets. The transaction is subject to the successful negotiation of a definitive agreement and is expected to close by the second quarter of fiscal 2000.

On July 17, 1999, the Company completed the sale of the assets of Tyson Seafood Group in two separate transactions. Under the terms of the agreements, the Company received net proceeds of approximately \$165 million, which was used to reduce indebtedness, and subsequently collected receivables totaling approximately \$16 million. The Company recognized a pretax loss of approximately \$19.2 million on the sale of the seafood assets.

Effective Dec. 31, 1998, the Company sold Willow Brook Foods, its integrated turkey production and processing business, and its Albert Lea, Minn., processing facility which primarily produced sausages, lunch and deli meats. In addition, on Dec. 31, 1998, the Company sold its National Egg Products Company operations in Social Circle, Ga. These facilities were sold for amounts that approximated their carrying values. These operations, which were reflected in assets held for sale at Oct. 3, 1998, were acquired as part of the Hudson Acquisition.

**IMPAIRMENT AND OTHER CHARGES** In July 1999, the Company signed a letter of intent to sell Mallard's Food Products (Mallard's) for an amount less than net book value. The sale of Mallard's was not consummated. However, based upon these negotiations and the Company's cash flow projections, management believes that certain long-lived assets and related excess of investments over net assets acquired are impaired. The Company recorded in the fourth quarter of 1999 pretax charges totaling \$22.5 million (\$0.10 per share) for impairment of property and equipment and write-down of related excess of investments over net assets acquired of Mallard's. Management expects that Mallard's will continue to be a part of the Prepared Foods Group.

On Aug. 28, 1998, the Company's Board of Directors approved management's proposed restructure plan. The restructuring, which resulted in asset impairment and related charges described below, was in furtherance of the Company's previously stated objective to focus on its core business, chicken. The acquisition of Hudson and the assimilation of Hudson's facilities and operations into the Company's business permitted the Company to review and rationalize the productive capabilities and cost structure of its core business. The restructuring included, among other things, the closure of eight plants and feedmills resulting in work force reductions, the write-down of excess of investments over net assets acquired allocated to closed facilities, the reconfiguration of various production facilities and the write-down to estimated net realizable value of certain seafood assets which were sold in fiscal 1999.

# Management's discussion and analysis

TYSON FOODS, INC. 1999 ANNUAL REPORT

In 1998, as a result of the restructuring, the Company recorded pretax charges totaling \$214.6 million (\$0.68 per share) consisting of \$142.2 million for asset impairment of property, plant and equipment, write-down of related excess of investments over net assets acquired and severance costs, \$48.4 million for losses in the Company's export business to Russia, which had been adversely affected by the continuing economic problems in Russia, and \$24 million for other charges related primarily to workers compensation and employment practice liabilities. These charges were classified in the Consolidated Statements of Income as \$142.2 million asset impairment and other charges, \$48.4 million in selling expenses, \$20.5 million in cost of sales and \$3.5 million in other expense. During the fourth quarter of 1998, the Russian Ruble devalued resulting in the losses described above. The Company recognizes that conducting business in or selling products into foreign countries, including Russia, entails inherent risks. The Company, however, is continually monitoring its international business practices and, whenever possible, will attempt to minimize the Company's financial exposure to these risks.

**RESULTS OF OPERATIONS** The Company's accounting cycle resulted in a 52-week year for both 1999 and 1997 compared to a 53-week year for 1998.

## 1999 vs. 1998

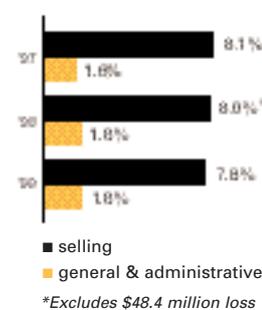
**Sales** for 1999 decreased 0.7% from sales for 1998. The operating results for 1999 were affected negatively by the excess supply of chicken and other meats during the last six months of the fiscal year, offset somewhat by the volume gained from the Hudson Acquisition and the inclusion of Tyson de Mexico on a consolidated basis. Management anticipates this excess supply of all meats will continue through the first six months of fiscal 2000.

The following is an analysis of net sales by segment:

	dollars in millions				
	1999	1998	change	% change	% change of total
Food Service	\$3,353.9	\$3,329.4	\$ 24.5	0.7	0.3
Consumer Products	2,251.9	2,074.0	177.9	8.6	2.4
International	645.2	592.5	52.7	8.9	0.7
Swine	109.5	160.4	(50.9)	(31.7)	(0.7)
Seafood	189.2	214.1	(24.9)	(11.6)	(0.3)
Other	813.2	1,043.7	(230.5)	(22.1)	(3.1)
	\$7,362.9	\$7,414.1	\$ (51.2)	(0.7)	(0.7)

Food Service sales accounted for an increase of 0.3% of the total change in sales for 1999 as compared to 1998. This increase was mainly due to a 2.6% increase in tonnage offset mostly by a 1.8% decrease in average sales prices. Consumer Products sales accounted for an increase of 2.4% of the total change in sales for 1999 as compared to 1998. This increase was mainly due to a 10.5% increase in tonnage largely offset by a 1.8% decrease in average sales prices. International sales accounted for an increase of 0.7% of the change in total sales in 1999. This increase is mostly the result of a 29.6% increase in tonnage offset by a 15.9% decrease in average sales prices. The increase in tonnage for the international segment is mainly due to the consolidation of Tyson de Mexico. Swine sales accounted for a decrease of 0.7% of the change in total sales for 1999 as compared to last year. The swine business experienced a significant decrease in market prices during fiscal 1999 compared to fiscal 1998, resulting in a swine group net loss of \$0.18 per share for fiscal 1999. Seafood sales accounted for a decrease of 0.3% of the change in total sales for 1999 as compared to 1998. This decrease mostly was due to the sale of the seafood business at the beginning of the fourth

## EXPENSES AS A PERCENT OF SALES



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quarter of fiscal 1999. Other miscellaneous sales as a group accounted for a decrease of 3.1% of the change in total sales for 1999 as compared to 1998, mostly due to the sale of non-core businesses at the end of the first quarter.

**Cost of goods sold** decreased 3.3% for 1999 as compared to 1998. This decrease is mainly the result of decreased sales and lower grain costs. As a percent of sales, cost of sales was 82.2% for 1999 compared to 84.4% for 1998 primarily due to lower grain costs.

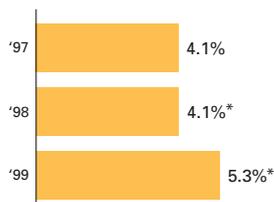
**Operating expenses** for 1999 decreased 13.5% from 1998, mostly due to impairment and other charges of \$76.9 million in 1999 compared to \$142.2 million in 1998. As a percent of sales, selling expense decreased to 7.8% in 1999 compared to 8.7% in 1998, mainly due to the \$48.4 million charge in 1998 for losses in the Company's export business to Russia. General and administrative expense, as a percent of sales, was 1.8% in 1999 and 1998. Amortization expense, as a percent of sales, was 0.5% in 1999 compared to 0.4% in 1998.

The following is an analysis of segment profit defined as gross profit less selling expenses:

	dollars in millions		
	1999	1998	change
Food Service	\$311.0	\$232.0	\$ 79.0
Consumer Products	241.7	179.3	62.4
International	67.5	8.4	59.1
Swine	(63.0)	(20.7)	(42.3)
Seafood	22.2	3.2	19.0
Other	154.8	109.6	45.2
	<b>\$734.2</b>	<b>\$511.8</b>	<b>\$222.4</b>

Food Service segment profit increased 34.1% to \$311 million mostly due to lower grain prices, a 2.6% increase in tonnage and a change in product mix. Consumer Products segment profits increased 34.8% to \$241.7 million also due to lower grain prices and a 10.5% increase in tonnage. International segment profits increased \$59.1 million to \$67.5 million due to the consolidation of Tyson de Mexico in 1999 resulting in a 29.6% increase in tonnage. Swine segment loss increased \$42.3 million to a loss of \$63 million due to depressed market conditions. Swine average sales prices decreased 23.2% compared to the same period last year. Seafood segment profits increased \$19 million to \$22.2 million largely due to a 4.9% increase in average sales prices offset somewhat by decreased tonnage due to the sale of the seafood business at the end of the third quarter.

## RETURN ON BEGINNING ASSETS



\*Excluding asset impairment and other charges.

**Interest expense** decreased 10.9% in 1999 compared to 1998. As a percent of sales, interest expense was 1.7% in 1999 compared to 1.9% in 1998. The Company had a lower level of borrowing in 1999, which decreased the Company's average indebtedness by 6.4% over the same period last year. The Company's short-term interest rates were slightly lower than the same period last year, and the net average effective interest rate on total debt for 1999 was 6.2% compared to 6.6% for 1998.

**The effective tax rate** for 1999 was 34.9% compared to 64.7% for 1998. The effective tax rate for 1999 has decreased due in part to Tyson de Mexico earnings being taxed at the applicable foreign rate. The 1998 effective tax rate was affected by certain costs related to asset impairment and foreign losses not deductible for tax purposes.

**Return on beginning assets** for 1999 was 4.4% compared to 0.6% for 1998. Excluding the \$76.9 million charge for asset impairment and other charges, the return on beginning assets for 1999 was 5.3%. Excluding the \$214.6 million charge for asset impairment and other charges, the return on beginning assets for 1998 was 4.1%. The five-year average return

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on beginning assets is 3.3%. Return on beginning shareholders' equity for 1999 was 11.7% compared to 1.5% for 1998, with a five-year average of 9.6%.

## 1998 vs. 1997

**Sales** for 1998 increased 16.7% over sales for 1997. A significant portion of the increase in total sales for 1998 compared to 1997 is due to the Hudson Acquisition. The operating results for 1998 were affected negatively by the excess supply of poultry during the first six months of the fiscal year, excess supply of other proteins for the entire fiscal year and the more commodity-based Hudson sales mix. Additionally, the collapse of the Russian economy and the devaluation of the Ruble weakened leg quarter prices and slowed volume.

The following is an analysis of net sales by segment:

	dollars in millions				
	1998	1997	change	% change	% change of total
Food Service	\$3,329.4	\$2,793.3	\$ 536.1	19.2	8.4
Consumer Products	2,074.0	1,829.6	244.4	13.4	3.9
International	592.5	664.1	(71.6)	(10.8)	(1.1)
Swine	160.4	217.6	(57.2)	(26.3)	(0.9)
Seafood	214.1	266.0	(51.9)	(19.5)	(0.8)
Other	1,043.7	585.1	458.6	78.4	7.2
	\$7,414.1	\$6,355.7	\$1,058.4	16.7	16.7

Food Service sales accounted for an increase of 8.4% of the total change in sales for 1998 as compared to 1997. This increase was mainly due to a 34.9% increase in tonnage offset slightly by an 11.6% decrease in average sales prices. Consumer Products sales accounted for an increase of 3.9% of the total change in sales for 1999 as compared to 1998. This was mainly due to a 13.5% increase in tonnage. International sales accounted for a decrease of 1.1% of the change in total sales for 1998 compared to 1997. This was mainly the result of a 19% decrease in average sales prices somewhat offset by a 10.1% increase in tonnage. Swine sales accounted for a decrease of 0.9% of the change in total sales for 1998 as compared 1997. This decrease was due to a 25.6% decrease in average sales prices and a 0.9% decrease in tonnage. The swine business experienced a significant decrease in market prices in 1998, resulting in a swine group net loss of \$0.06 per share for fiscal 1998. Seafood sales accounted for a decrease of 0.8% of the change in total sales for 1998 as compared to 1997. This decrease was due to a 25.9% decrease in tonnage partially offset by an 8.6% increase in average sales prices. Decreased seafood volume was mainly due to weakness in the surimi business caused in large part by the Asian economic crisis. However, this was partially offset by improvements in the analog business. Other miscellaneous sales as a group accounted for an increase of 7.2% of the change in total sales for 1998 as compared to 1997, mostly due to non-core businesses obtained with the Hudson Acquisition.

**Cost of goods sold** increased 17.7% for 1998 as compared to 1997. This increase is mainly the result of the Hudson Acquisition. As a percent of sales, cost of sales was 84.4% for 1998 compared to 83.7% for 1997.

**Operating expenses** for 1998 increased 49% from 1997, mostly due to the asset impairment and other charges. As a percent of sales, selling expense increased to 8.7% in 1998 compared to 8.1% in 1997 mainly due to a \$48.4 million charge for losses in the Company's export business to Russia. Selling expense, as a percent of sales, excluding the \$48.4 million loss in 1998, was 8%. General and administrative expense, as a percent of sales, increased to 1.8% in 1998 compared to 1.6% in 1997, partly due to penalties and costs associated with the plea agreement by the Company with respect to the investigation by the Office of Independent Counsel in connection with former Secretary of Agriculture Michael Espy. Amortization expense, as a percent of sales, was 0.4% in 1998 and 1997.

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The following is an analysis of segment profit defined as gross profit less selling expenses:

	dollars in millions		
	1998	1997	change
Food Service	\$232.0	\$187.9	\$ 44.1
Consumer Products	179.3	108.3	71.0
International	8.4	28.5	(20.1)
Swine	(20.7)	22.8	(43.5)
Seafood	3.2	24.3	(21.1)
Other	109.6	152.6	(43.0)
	\$511.8	\$524.4	\$(12.6)

Food Service segment profit increased 23.5% to \$232 million mostly due to lower grain prices, a 34.9% increase in tonnage and a change in product mix. Consumer Products segment profits increased 65.6% to \$179.3 million also due to lower grain prices and a 13.5% increase in tonnage. International segment profits decreased \$20.1 million to \$8.4 million due to a 19% decrease in average sales prices. Swine segment loss increased \$43.5 million to a loss of \$20.7 million due to depressed market conditions. Swine average sales prices decreased 25.6% compared to the same period last year. Seafood segment profits decreased \$21.1 million to \$3.2 million largely due to a 25.9% decrease in tonnage offset somewhat by an 8.6% increase in average sales prices.

**Interest expense** increased 26% in 1998 compared to 1997. As a percent of sales, interest expense was 1.9% in 1998 compared to 1.7% in 1997. The Company had a higher level of borrowing in 1998, which increased the Company's average indebtedness by 18% over the same period last year mainly due to the Hudson Acquisition. The Company's short-term interest rates were slightly higher than the same period last year, and the net average effective interest rate on total debt for 1998 was 6.6% compared to 6.2% for 1997.

**The effective tax rate** for 1998 was 64.7% compared to 43.6% for 1997. The 1998 effective tax rate was affected by certain costs related to asset impairment and foreign losses not deductible for tax purposes. The 1997 effective tax rate was affected by the taxes on the gain from the sale of the beef division assets. Certain costs were allocated to the beef division which were not deductible for tax purposes, resulting in a higher effective tax rate.

**Return on beginning assets** for 1998 was 0.6% compared to 4.1% for 1997, with a five-year average of 2.5%. Return on beginning assets for 1998, excluding the \$214.6 million for asset impairment and other charges, was 4.1%. Return on beginning shareholders' equity for 1998 was 1.5% compared to 12.1% for 1997, with a five-year average of 7.1%. Return on beginning shareholders' equity for 1998, excluding the \$214.6 million for asset impairment and other charges, was 11.1%.

## CASH PROVIDED BY OPERATING ACTIVITIES

dollars in millions



**LIQUIDITY AND CAPITAL RESOURCES** Cash provided by operations continues to be the Company's primary source of funds to finance operating needs and capital expenditures. In 1999, net cash of \$546.7 million was provided by operating activities, an increase of \$50.3 million from 1998. The Company used cash from operations to pay down debt and to fund additions to property, plant and equipment. The expenditures for property, plant and equipment were related to acquiring new equipment, upgrading facilities to maintain competitive standing and to position the Company for future opportunities. Additionally, the Company makes a continuing effort to increase efficiencies, reduce overall cost and meet or exceed environmental laws and regulations, which requires investments.

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The Company's foreseeable cash needs for operations and capital expenditures will continue to be met through cash flows from operations and borrowings supported by existing credit facilities, as well as additional credit facilities which the Company believes are available.

At 1999 fiscal year end, working capital was \$739.9 million compared to \$934.1 million at the end of 1998, a decrease of \$194.2 million mostly due to an increase in the current portion of long-term debt. The current ratio for 1999 was 1.75 to 1 compared to 2.12 to 1 for 1998. Working capital levels are adequate to meet the operating needs of the Company. Total assets have increased by \$1.4 billion or 38.6% over the past five years inclusive of acquisitions.

Additions, net of dispositions, to total property, plant and equipment for the last five years were \$1.1 billion including acquisitions, an increase of 43.7% over the last five years. At 1999 fiscal year end, the Company had construction projects in progress that will require approximately \$134.2 million to complete. Cash from operations or additional borrowings will provide funding for these expenditures.

Total debt at 1999 fiscal year end was \$1.8 billion, a decrease of \$325.1 million from fiscal 1998 year end. The Company has an unsecured revolving credit agreement totaling \$1 billion that supports the Company's commercial paper program. This \$1 billion facility expires in May 2002. At Oct. 2, 1999, \$290.5 million in commercial paper was outstanding under this \$1 billion facility. Additional outstanding long-term debt at Oct. 2, 1999, consisted of \$879.8 million of public debt, \$111.6 million of institutional notes, \$154.5 million of leveraged equipment loans and \$78.8 million of other indebtedness. The Company may use funds borrowed under its revolving credit facility, commercial paper program or through the issuance of additional debt securities from time to time in the future to finance acquisitions as opportunities may arise, to refinance other indebtedness or capital leases of the Company, and for other general corporate purposes.

The revolving credit agreement and notes contain various covenants, the more restrictive of which require maintenance of a minimum net worth, current ratio, cash flow coverage of interest and a maximum total debt-to-capitalization ratio. The Company is in compliance with these covenants at fiscal year end.

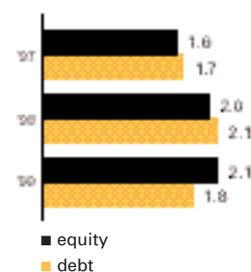
The Company prefers to maintain a mix of fixed and floating debt. Management believes that, over the long-term, variable-rate debt may provide more cost-effective financing than fixed-rate debt; however, the Company issues fixed-rate debt when advantageous market opportunities arise.

Shareholders' equity increased 8% during 1999 and has grown at a compounded annual rate of 10.5% over the past five years, inclusive of \$76.9 million loss on the sale of assets and asset impairment in 1999, \$214.6 million in asset impairment and other charges in 1998 and \$363.5 million for the purchase of Hudson in 1998.

**IMPACT OF YEAR 2000** The Year 2000 Issue is the result of computer programs being written using two digits rather than four to define the applicable year. Any of the Company's computer programs that have date-sensitive software may recognize a date using "00" as the year 1900 rather than the year 2000. This could result in a system failure or miscalculations causing disruptions of operations, including among other things, a temporary inability to process transactions, send invoices or engage in similar normal business activities.

Because of the nature of the Year 2000 issue, older software is more likely to have issues with Year 2000 readiness, while newer software is more likely to be Year 2000 compliant. The Company has replaced its entire computer software applications portfolio since 1990. Nonetheless, the Company has been working on testing and ensuring application readiness since 1996. Many of the applications that are used to support core business processes have been taken to offsite computer testing facilities to ensure their Year 2000 readiness. This includes core application functionality as well as interfaces to other applications and outside partners.

**TOTAL CAPITALIZATION**  
dollars in billions



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In addition to the testing that has been done, the Company has been in contact with the providers of packaged software applications to ensure that these packages are also Year 2000 ready. To this point, all suppliers of software have provided some approach for the Company to ensure readiness, either through upgrades or new products. Most of these solutions already have been implemented.

In certain instances, software has been purchased to provide new functionality for the Company replacing software that was not compliant. These purchases were not predicated by the Year 2000 issue; however, the result is that the new systems are compliant and non-compliant systems were ultimately retired. Two examples of this are the implementation of new accounting software from SAP that the Company installed at the beginning of the 1999 fiscal year, and the new payroll and human resource software also from SAP installed at the beginning of the 2000 fiscal year.

Because many of the systems were already compliant, did not require significant modifications to make them compliant, or were replaced for other business reasons, the costs incurred specifically to address Year 2000 readiness are not material to the Company. Since 1996, the expenses that resulted from Year 2000 readiness activities have been absorbed through the annual Management Information Systems operational budget and funded from internally generated funds. These specifically identifiable costs can be described primarily as personnel costs and have increased each year since 1996 because of increased activity from testing. Identifiable costs incurred in fiscal 1999 totaled approximately \$0.4 million and since 1996 are approximately \$1.9 million. No projects under consideration by the Company have been deferred because of Year 2000 efforts.

Because of the rapid pace of change in technology, especially in the area of hardware, the Company regularly upgrades and replaces hardware platforms such as database and application servers. Consequently, all of the servers are Year 2000 ready. In addition, all personal computers in use by the Company are currently Year 2000 ready.

The telephone systems in use by the Company have also been surveyed. There are more than 170 of these systems currently in use. All systems are currently Year 2000 ready.

The embedded technology in the production environment, such as programmable logic controllers, computer-controlled valves and other equipment, has been inventoried, and the Company has contacted the vendors who supplied this technology with respect to their Year 2000 readiness. The Company is confident that all production related technology is Year 2000 ready.

The Company has initiated formal communications with all of its significant suppliers and large customers to determine the extent to which the Company's interface systems are vulnerable to those third parties' failure to remediate their own Year 2000 issues. Through written and verbal communications with all suppliers and vendors, all of the issues that have previously been identified with Year 2000 readiness have been addressed.

The Company's total Year 2000 project cost, which is not expected to have a material effect on the Company's results of operations, includes the estimated costs and time associated with the impact of third party Year 2000 issues based upon presently available information. However, there can be no guarantee that the systems of other companies on which the Company's systems rely will be converted in a timely manner or would not have an adverse effect on the Company's systems.

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Because the Company's year 2000 compliance is dependent upon key third parties also being Year 2000 compliant on a timely basis, there can be no guarantee that the Company's efforts will prevent a material adverse impact on its results of operations, financial condition and cash flows. The possible consequences to the Company due to its business partners not being fully Year 2000 compliant include temporary plant closings, delays in the delivery of finished products, delays in the receipt of key ingredients, containers and packaging supplies, invoice and collection errors, and inventory and supply obsolescence. These consequences could have a material adverse impact on the Company's results of operations, financial condition and cash flows if the Company is unable to conduct its business in the ordinary course. The Company believes that its readiness program should significantly reduce the adverse effect any such disruptions may have.

To date, the Company has completed 100 percent of the assessment and remediation phases. The Company will continue to test various components of the software portfolio until Dec. 31, 1999. The Company has not established a contingency plan for possible Year 2000 issues. However, all information systems personnel will be available over the New Year's holiday should any unforeseen problem arise. The information systems group has also implemented a technology "quiet period" for the last eight weeks of the year during which changes to the current technology architecture and portfolio will be limited.

**MARKET RISK** Market risks relating to the Company's operations result primarily from changes in commodity prices, interest rates and foreign exchange rates as well as credit risk concentrations. To address these risks the Company enters into various hedging transactions as described below. The Company seldom uses financial instruments which do not qualify for hedge accounting. In those situations in which instruments do not qualify for hedge accounting, the Company marks the instrument to fair value and recognizes the gains or losses currently in earnings.

**Commodities Risk** The Company is a purchaser of certain commodities, primarily corn and soybeans. The Company periodically uses commodity futures and options for hedging purposes to reduce the effect of changing commodity prices and as a mechanism to procure the grains. The contracts that effectively meet risk reductions and correlation criteria are recorded using hedge accounting. Gains and losses on closed hedge transactions are recorded as a component of the underlying inventory purchase.

The following table provides information about the Company's corn, soybean and other feed ingredient inventory and financial instruments that are sensitive to changes in commodity prices. The table presents the carrying amounts and fair values at Oct. 2, 1999 and Oct. 3, 1998. Additionally, for puts and futures contracts, the latest of which expires or matures 15 months from the reporting date, the table presents the notional amounts in units of purchase and the weighted average contract prices.

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volume and dollars in millions, except per unit amounts

	Volume	Weighted average strike price per unit	Fair value
<b>As of Oct. 2, 1999</b>			
Recorded Balance Sheet Commodity Position:			
Commodity inventory (book value of \$33.8)	—	\$ —	\$ 33.8
Hedging Positions			
Corn futures contracts (volume in bushels)			
Long (buy) positions	84.4	2.21	(7.7)
Short (sell) positions	1.4	2.32	0.3
Soybean meal futures contracts (volume in tons)			
Long (buy) positions	0.1	143.14	0.4
Trading Positions			
Corn puts sold (volume in bushels)	27.5	2.10	(2.5)
<b>As of Oct. 3, 1998</b>			
Recorded Balance Sheet Commodity Position:			
Commodity inventory (book value of \$36.0)	—	\$ —	\$ 36.0
Hedging Positions			
Corn futures contracts (volume in bushels)			
Long (buy) positions	7.5	2.33	(0.4)
Short (sell) positions	9.7	2.11	0.3
Soybean oil futures contracts (volume in cwt)			
Long (buy) positions	0.1	24.24	—
Short (sell) positions	0.1	24.40	—

**Interest Rate and Foreign Currency Risks** The Company hedges exposure to changes in interest rates on certain of its financial instruments. Under the terms of various leveraged equipment loans, the Company enters into interest rate swap agreements to effectively lock in a fixed interest rate for these borrowings. The maturity dates of these leveraged equipment loans range from 2005 to 2008 with interest rates ranging from 4.7% to 6%.

The Company also periodically enters into foreign exchange forward contracts and option contracts to hedge some of its foreign currency exposure. In 1999, the Company used such contracts to hedge exposure to changes in foreign currency exchange rates, primarily Mexican Peso, associated with debt denominated in U.S. dollars held by Tyson de Mexico. In 1998, the Company used such contracts to hedge exposure to changes in foreign currency exchange rates, primarily Japanese Yen, associated with sales denominated in foreign currency. Gains and losses on these contracts are recognized as an adjustment of the subsequent transaction when it occurs. Forward and option contracts generally have maturities or expirations not exceeding 12 months.

The following tables provide information about the Company's derivative financial instruments and other financial instruments that are sensitive to changes in interest rates. The tables present the Company's debt obligations, principal cash flows, related weighted-average interest rates by expected maturity dates and fair values. For interest rate swaps, the tables present notional amounts, weighted-average interest rates or strike rates by contractual maturity dates and fair values. Notional amounts are used to calculate the contractual cash flows to be exchanged under the contract.

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dollars in millions

	2000	2001	2002	2003	2004	There- after	Total	Fair value 10/2/99
<b>As of Oct. 2, 1999</b>								
Liabilities								
Long-term debt, including current portion								
Fixed rate	\$172.5	\$125.7	\$ 30.5	\$177.8	\$29.2	\$794.3	\$1,330.0	\$1,299.1
Average interest rate	6.82%	8.18%	7.83%	6.18%	7.08%	6.78%	6.87%	
Variable rate	\$ 50.2	\$ 17.2	\$290.5	—	—	\$ 50.0	\$ 407.9	\$ 407.9
Average interest rate	5.51%	7.67%	5.85%	—	—	3.90%	5.65%	
Interest rate derivative financial instruments related to debt								
Interest rate swaps								
Pay fixed	\$ 17.2	\$ 18.4	\$ 19.6	\$ 21.6	\$21.1	\$ 29.2	\$ 127.1	\$ (0.7)
Average pay rate	6.71%	6.69%	6.73%	6.73%	6.71%	6.50%	6.66%	
Average receive rate – USD 6 month LIBOR								

dollars in millions

	1999	2000	2001	2002	2003	There- after	Total	Fair value 10/3/98
<b>As of Oct. 3, 1998</b>								
Liabilities								
Long-term debt, including current portion								
Fixed rate	\$73.6	\$226.7	\$125.2	\$ 31.4	\$178.5	\$823.3	\$1,458.7	\$1,533.7
Average interest rate	9.37%	6.39%	8.25%	7.88%	6.20%	6.79%	6.93%	
Variable rate	\$ 4.0	\$ 24.6	—	\$506.9	—	\$ 50.0	\$ 585.5	\$ 585.5
Average interest rate	4.15%	7.67%	—	5.57%	—	3.73%	5.49%	
Interest rate derivative financial instruments related to debt								
Interest rate swaps								
Pay fixed	\$16.1	\$ 17.2	\$ 18.4	\$ 19.6	\$ 20.2	\$ 50.2	\$ 141.7	\$ (8.1)
Average pay rate	6.71%	6.71%	6.69%	6.73%	6.74%	6.59%	6.67%	
Average receive rate – USD 6 month LIBOR								

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The following tables summarize information on instruments and transactions that are sensitive to foreign currency exchange rates. The tables present the notional amounts, weighted-average exchange rates by expected (contractual) maturity dates and fair values. These notional amounts generally are used to calculate the contractual payments to be exchanged under the contract.

	dollars in millions				
	2000	2001- 2004	There- after	Total	Fair value 10/2/99
<b>As of Oct. 2, 1999</b>					
Forward exchange contracts to sell foreign currencies for US\$					
Mexican Peso					
Notional amount	\$ 7.3	—	—	\$7.3	\$(0.6)
Weighted average strike price	10.13				

	dollars in millions				
	1999	2000- 2003	There- after	Total	Fair value 10/3/98
<b>As of Oct. 3, 1998</b>					
Sold option contracts to sell foreign currencies for US\$					
Japanese Yen					
Notional amount	\$6.5	—	—	\$6.5	—
Weighted average strike price	¥109.48				
Purchased option contracts to sell foreign currencies for US\$					
Japanese Yen					
Notional amount	\$5.6	—	—	\$5.6	\$0.4
Weighted average strike price	¥126.69				

**RECENTLY ISSUED ACCOUNTING STANDARDS** In June 1998, the Financial Accounting Standards Board issued Statement No. 133, Accounting for Derivative Instruments and Hedging Activities, which requires adoption in the first quarter of fiscal 2001. The statement establishes accounting and reporting standards which require that all derivative instruments be recorded on the balance sheet at fair value. This statement also establishes "special accounting" for fair value hedges, cash flow hedges, and hedges of foreign currency exposures of net investments in foreign operations. Derivatives that are not hedges must be adjusted to fair value through income. If the derivative is a hedge, depending on the nature of the hedge, changes in the fair value of derivatives will either be offset against the change in fair value of the hedged item through earnings or recognized in other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's change in fair value will be immediately recognized in earnings. The effect on the Company's financial position and results of operations has not yet been determined.

# Management's discussion and analysis

TYSON FOODS, INC. 1999 ANNUAL REPORT

In March 1998, the American Institute of Certified Public Accountants (AICPA) issued Statement of Position 98-1, Accounting for the Costs of Computer Software Developed or Obtained for Internal Use (SOP 98-1). This statement provides guidance on the capitalization of certain costs incurred in developing or acquiring internal-use computer software. The Company believes the adoption of SOP 98-1 in the first quarter of fiscal 2000 will not have a material impact on its financial position or results of operations.

In April 1998, the AICPA issued Statement of Position 98-5, Reporting on the Costs of Start-up Activities. This statement requires that the costs of start-up activities be expensed as incurred. Start-up activities are defined as one-time activities related to opening a new facility, introducing a new product or service, conducting business in a new territory, conducting business with a new class of customer, initiating a new process in an existing facility or beginning some new operation. This statement is effective beginning in the first quarter of fiscal 2000. Upon adoption any capitalized start-up costs are to be written off and reported as a cumulative effect of an accounting change. At Oct. 2, 1999, the Company has no capitalized start-up costs.

**CAUTIONARY STATEMENTS RELEVANT TO FORWARD-LOOKING INFORMATION** This annual report and other written reports and oral statements made from time to time by the Company and its representatives may contain forward-looking statements, including forward-looking statements made in this report, with respect to their current views and estimates of future economic circumstances, industry conditions, company performance and financial results. These forward-looking statements are subject to a number of factors and uncertainties which could cause the Company's actual results and experiences to differ materially from the anticipated results and expectations, expressed in such forward-looking statements. In light of these risks, uncertainties and assumptions, the Company wishes to caution readers not to place undue reliance on any forward-looking statements. The Company undertakes no obligation to publicly update or revise any forward-looking statements based on the occurrence of future events, the receipt of new information or otherwise.

Among the factors that may affect the operating results of the Company are the following: (i) fluctuations in the cost and availability of raw materials, such as feed grain costs; (ii) changes in the availability and relative costs of labor and contract growers; (iii) market conditions for finished products, including the supply and pricing of alternative proteins; (iv) effectiveness of advertising and marketing programs; (v) the ability of the Company to make effective acquisitions and to successfully integrate newly acquired businesses into existing operations; (vi) risks associated with leverage, including cost increases due to rising interest rates; (vii) changes in regulations and laws, including changes in accounting standards, environmental laws, occupational, health and safety laws, and laws regulating fishing and seafood processing activities; (viii) access to foreign markets together with foreign economic conditions, including currency fluctuations; and (ix) the effect of, or changes in, general economic conditions.

# Consolidated statements of income

TYSON FOODS, INC. 1999 ANNUAL REPORT

	in millions, except per share data		
three years ended Oct. 2, 1999	1999	1998	1997
Sales	<b>\$7,362.9</b>	\$7,414.1	\$6,355.7
Cost of Sales	<b>6,054.1</b>	6,260.1	5,318.0
	<b>1,308.8</b>	1,154.0	1,037.7
<b>Operating Expenses:</b>			
Selling	<b>574.6</b>	642.2	513.3
General and administrative	<b>134.5</b>	132.7	96.9
Amortization	<b>35.9</b>	33.3	27.6
Asset impairment and other charges	<b>76.9</b>	142.2	—
	<b>821.9</b>	950.4	637.8
Operating Income	<b>486.9</b>	203.6	399.9
<b>Other expense (income):</b>			
Interest	<b>124.0</b>	139.1	110.4
Foreign currency exchange	<b>(2.7)</b>	—	—
Other	<b>(5.4)</b>	(6.5)	(40.2)
	<b>115.9</b>	132.6	70.2
Income Before Taxes on Income and Minority Interest	<b>371.0</b>	71.0	329.7
Provision for Income Taxes	<b>129.4</b>	45.9	143.9
Minority Interest in Net Income of Consolidated Subsidiary	<b>11.5</b>	—	—
Net Income	<b>\$ 230.1</b>	\$ 25.1	\$ 185.8
Basic Earnings Per Share	<b>\$ 1.00</b>	\$ 0.11	\$ 0.86
Diluted Earnings Per Share	<b>\$ 1.00</b>	\$ 0.11	\$ 0.85

See accompanying notes.

# Consolidated balance sheets

TYSON FOODS, INC. 1999 ANNUAL REPORT

	in millions, except per share data	
Oct. 2, 1999 and Oct. 3, 1998	1999	1998
<b>Assets</b>		
Current Assets:		
Cash and cash equivalents	\$ 30.3	\$ 46.5
Accounts receivable	602.5	631.0
Inventories	989.4	984.1
Assets held for sale	74.5	65.2
Other current assets	30.2	38.3
<b>Total Current Assets</b>	<b>1,726.9</b>	<b>1,765.1</b>
Net Property, Plant and Equipment	2,184.5	2,256.5
Excess of Investments Over Net Assets Acquired	962.5	1,035.8
Other Assets	208.8	185.1
<b>Total Assets</b>	<b>\$5,082.7</b>	<b>\$5,242.5</b>
<b>Liabilities and Shareholders' Equity</b>		
Current Liabilities:		
Notes payable	\$ 65.9	\$ 84.7
Current portion of long-term debt	222.7	77.6
Trade accounts payable	351.9	330.6
Accrued salaries and wages	102.0	98.4
Federal and state income taxes payable	13.0	0.9
Accrued interest payable	22.9	22.3
Other current liabilities	208.6	216.5
<b>Total Current Liabilities</b>	<b>987.0</b>	<b>831.0</b>
Long-Term Debt	1,515.2	1,966.6
Deferred Income Taxes	398.0	434.4
Other Liabilities	54.5	40.1
Shareholders' Equity:		
Common stock (\$.10 par value):		
Class A-authorized 900 million shares:		
Issued 137.9 million shares in 1999 and 1998	13.8	13.8
Class B-authorized 900 million shares:		
Issued 102.7 million shares in 1999 and 1998	10.3	10.3
Capital in excess of par value	740.0	740.5
Retained earnings	1,599.0	1,394.2
Other accumulated comprehensive income	(1.5)	(1.0)
	<b>2,361.6</b>	<b>2,157.8</b>
Less treasury stock, at cost – 12 million shares in 1999 and 9.7 million shares in 1998	232.0	185.1
Less unamortized deferred compensation	1.6	2.3
<b>Total Shareholders' Equity</b>	<b>2,128.0</b>	<b>1,970.4</b>
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$5,082.7</b>	<b>\$5,242.5</b>

See accompanying notes.

# Consolidated statements of shareholders' equity

TYSON FOODS, INC. 1999 ANNUAL REPORT

in millions, except per share data

three years ended Oct. 2, 1999	1999		1998		1997	
	Shares	Amount	Shares	Amount	Shares	Amount
<b>Class A Common Stock</b>						
Beginning balance	137.9	\$ 13.8	119.5	\$ 11.9	79.7	\$ 8.0
Three-for-two stock split					39.8	3.9
Acquisition			18.4	1.9		
Ending balance	137.9	13.8	137.9	13.8	119.5	11.9
<b>Class B Common Stock</b>						
Beginning balance	102.7	10.3	102.7	10.3	68.5	6.8
Three-for-two stock split					34.2	3.5
Ending balance	102.7	10.3	102.7	10.3	102.7	10.3
<b>Capital in Excess of Par Value</b>						
Beginning balance		740.5		379.1		375.4
Exercise of options		(0.5)		(0.2)		(0.3)
Acquisitions				361.6		4.0
Ending balance		740.0		740.5		379.1
<b>Retained Earnings</b>						
Beginning balance		1,394.2		1,390.8		1,232.4
Net income		230.1		25.1		185.8
Three-for-two stock split						(7.4)
Dividends		(25.3)		(21.7)		(20.0)
Ending balance		1,599.0		1,394.2		1,390.8
<b>Other Accumulated Comprehensive Income</b>						
Beginning balance		(1.0)		(2.5)		(2.8)
Currency translation adjustment		(0.5)		1.5		0.3
Ending balance		(1.5)		(1.0)		(2.5)
<b>Treasury Stock</b>						
Beginning balance	9.7	(185.1)	8.8	(165.6)	3.2	(75.4)
Purchases	2.7	(52.1)	1.1	(22.3)	5.2	(109.6)
Exercise of options	(0.4)	5.7	(0.2)	2.8	(0.2)	2.6
Acquisition					(1.0)	16.8
Three-for-two stock split					1.6	
Restricted shares cancelled		(0.5)				
Ending balance	12.0	(232.0)	9.7	(185.1)	8.8	(165.6)
<b>Unamortized Deferred Compensation</b>						
Beginning balance		(2.3)		(2.5)		(2.7)
Amortization of deferred compensation		0.2		0.2		0.2
Cancellation of shares		0.5				
Ending balance		(1.6)		(2.3)		(2.5)
<b>Total Shareholders' Equity</b>	<b>228.6</b>	<b>\$2,128.0</b>	<b>230.9</b>	<b>\$1,970.4</b>	<b>213.4</b>	<b>\$1,621.5</b>
<b>Total Comprehensive Income</b>		<b>\$ 229.6</b>		<b>\$ 26.6</b>		<b>\$ 186.1</b>

See accompanying notes.

# Consolidated statements of cash flows

TYSON FOODS, INC. 1999 ANNUAL REPORT

	in millions		
three years ended Oct. 2, 1999	1999	1998	1997
<b>Cash Flows From Operating Activities:</b>			
Net income	\$ 230.1	\$ 25.1	\$ 185.8
Adjustments to reconcile net income to cash provided by operating activities:			
Depreciation	255.2	243.1	202.8
Amortization	35.9	33.3	27.6
Asset impairment and other charges	76.9	214.6	—
Deferred income taxes	(13.5)	(144.5)	10.5
Minority interest	11.5	—	—
Foreign currency exchange loss	(2.7)	—	—
Gain on dispositions of property, plant and equipment	(0.5)	(2.3)	(34.8)
Decrease (increase) in accounts receivable	24.8	32.8	(68.4)
(Increase) decrease in inventories	(98.8)	79.8	143.6
Increase (decrease) in trade accounts payable	20.4	(6.6)	19.2
Net change in other current assets and liabilities	7.4	21.1	54.7
Cash Provided by Operating Activities	546.7	496.4	541.0
<b>Cash Flows From Investing Activities:</b>			
Net cash paid for acquisitions	—	(258.5)	(4.3)
Additions to property, plant and equipment	(363.3)	(310.4)	(291.2)
Proceeds from sale of assets	233.8	136.0	223.4
Net change in other assets and liabilities	(36.4)	(13.3)	(63.8)
Cash Used for Investing Activities	(165.9)	(446.2)	(135.9)
<b>Cash Flows From Financing Activities:</b>			
Decrease in notes payable	(18.8)	(74.4)	(2.2)
Proceeds from long-term debt	76.1	1,027.1	131.4
Repayments of long-term debt	(382.4)	(954.7)	(420.8)
Purchase of treasury shares	(52.1)	(22.3)	(109.6)
Other	(17.6)	(2.9)	(17.2)
Cash Used for Financing Activities	(394.8)	(27.2)	(418.4)
Effect of Exchange Rate Change on Cash	(2.2)	(0.1)	0.3
(Decrease) Increase in Cash	(16.2)	22.9	(13.0)
Cash and Cash Equivalents at Beginning of Year	46.5	23.6	36.6
Cash and Cash Equivalents at End of Year	\$ 30.3	\$ 46.5	\$ 23.6

See accompanying notes.

# Notes to consolidated financial statements

TYSON FOODS, INC. 1999 ANNUAL REPORT

## NOTE 1: BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Description of Business:** The Company is a fully integrated producer, processor and marketer of chicken and chicken-based food products. The Company is a comprehensive supplier of value-added chicken products through food service, retail grocery stores, club stores and international distribution channels. Although its core business is chicken, in the United States the Company is also the second largest maker of corn and flour tortillas under the Mexican Original® brand and through its subsidiary Cobb Vantress, a leading chicken breeding stock supplier.

**Consolidation:** The consolidated financial statements include the accounts of subsidiaries including the Company's majority ownership in Tyson de Mexico. All significant intercompany accounts and transactions have been eliminated in consolidation.

**Fiscal Year:** The Company utilizes a 52- or 53- week accounting period which ends on the Saturday closest to Sept. 30.

**Cash and Cash Equivalents:** Cash equivalents consist of investments in short-term, highly liquid securities having original maturities of three months or less, which are made as part of the Company's cash management activity. The carrying values of these assets approximate their fair market values. As a result of the Company's cash management system, checks issued, but not presented to the banks for payment, may create negative cash balances. Checks outstanding in excess of related cash balances totaling approximately \$135.4 million at Oct. 2, 1999, and \$158.8 million at Oct. 3, 1998, are included in trade accounts payable, accrued salaries and wages and other current liabilities.

**Inventories:** Live poultry consists of broilers and breeders. Broilers are stated at the lower of cost (first-in, first-out) or market and breeders are stated at cost less amortization. Breeder costs are accumulated up to the production stage and amortized into broiler costs over the estimated production lives based on historical egg production. Live hogs consist of breeding stock and finishing hogs which are carried at lower of cost (first-in, first-out) or market. The cost of live hogs is included in cost of sales when the hogs are sold. Broilers, live hogs, dressed and further-processed products, seafood-related products, hatchery eggs and feed and supplies are valued at the lower of cost (first-in, first-out) or market. At Oct. 2, 1999, live hog inventory is classified on the Consolidated Balance Sheets as assets held for sale.

	in millions	
	1999	1998
Dressed and further-processed products	\$549.2	\$410.4
Live poultry	290.8	286.9
Seafood and swine	—	136.5
Hatchery eggs and feed	67.4	71.5
Supplies	82.0	78.8
	<b>\$989.4</b>	<b>\$984.1</b>

**Depreciation:** Depreciation is provided primarily by the straight-line method using estimated lives for buildings and leasehold improvements of 10 to 39 years, machinery and equipment of three to 12 years, vessels of 16 to 30 years and other of three to 20 years.

**Excess of Investments Over Net Assets Acquired:** Costs in excess of net assets of businesses purchased are amortized on a straight-line basis over periods ranging from 15 to 40 years. The Company reviews the carrying value of excess of investments over net assets acquired at each balance sheet date to assess recoverability from future operations using undiscounted cash flows. Impairments are recognized in operating results to the extent that carrying value exceeds fair value. At Oct. 2, 1999, and Oct. 3, 1998, the accumulated amortization of excess of investments over net assets acquired was \$225.4 million and \$196.4 million, respectively.

# Notes to consolidated financial statements

TYSON FOODS, INC. 1999 ANNUAL REPORT

**Capital Stock:** Holders of Class B common stock (Class B stock) may convert such stock into Class A common stock (Class A stock) on a share-for-share basis. Holders of Class B stock are entitled to 10 votes per share while holders of Class A stock are entitled to one vote per share on matters submitted to shareholders for approval. Cash dividends cannot be paid to holders of Class B stock unless they are simultaneously paid to holders of Class A stock, and the per share amount of the cash dividend paid to holders of Class B stock cannot exceed 90% of the cash dividend simultaneously paid to holders of Class A stock. The Company pays quarterly cash dividends to Class A and Class B shareholders. The Company paid Class A dividends per share of \$0.115, \$0.10 and \$0.095 and Class B dividends per share of \$0.104, \$0.09 and \$0.086 in 1999, 1998 and 1997, respectively.

On Jan. 10, 1997, the Company's Board of Directors authorized a three-for-two stock split in the form of a stock dividend, effective Feb. 15, 1997, for shareholders of record on Feb. 1, 1997.

**Stock-Based Compensation:** Stock-based compensation is recognized using the intrinsic value method. For disclosure purposes, pro forma net income and earnings per share impacts are provided as if the fair value method had been applied.

**Financial Instruments:** Periodically, the Company uses derivative financial instruments to reduce its exposure to various market risks. The Company does not regularly engage in speculative transactions, nor does the Company regularly hold or issue financial instruments for trading purposes. Contracts that effectively meet risk reduction and correlation criteria are recorded using hedge accounting. Financial instruments which do not meet the criteria for hedge accounting are marked-to-market with gains or losses reported currently in earnings. Interest rate swaps are used to hedge exposure to changes in interest rates under various leveraged equipment loans. Settlements of interest rate swaps are accounted for as an adjustment to interest expense. Commodity futures and options are used to hedge a portion of the Company's purchases of certain commodities for future processing requirements. Such contracts are accounted for as hedges, with gains and losses recognized as part of cost of goods sold, and generally have terms of less than 15 months. Foreign currency forwards and option contracts are used to hedge sale and debt transactions denominated in foreign currencies to reduce the currency risk associated with fluctuating exchange rates. Such contracts generally have terms of less than one year. Unrealized gains and losses are deferred as part of the basis of the underlying transaction.

**Advertising and Promotion Expenses:** Advertising and promotion expenses are charged to operations in the period incurred. Advertising and promotion expenses for 1999, 1998 and 1997 were \$300.6 million, \$294.2 million and \$233.2 million, respectively.

**Use of Estimates:** The consolidated financial statements are prepared in conformity with generally accepted accounting principles which require management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

## NOTE 2: DISPOSITIONS AND ASSETS HELD FOR SALE

Effective Sept. 28, 1999, the Company signed a letter of intent to sell its wholly-owned subsidiary, The Pork Group, Inc. (The Pork Group) to Smithfield Foods, Inc. (Smithfield). The Company will receive approximately three million shares of Smithfield common stock, subject to certain restrictions. Certain assets of The Pork Group with a fair value of approximately \$70 million are classified as assets held for sale at Oct. 2, 1999. Additionally, the Company has accrued expenses related to the closure of certain assets not purchased by Smithfield. The Company's operating results for the fiscal year ended Oct. 2, 1999 include a pretax charge of \$35.2 million related to the anticipated loss on the sale and closure of these assets. The transaction is subject to the successful negotiation of a definitive agreement and is expected to close by the second quarter of fiscal 2000.

# Notes to consolidated financial statements

TYSON FOODS, INC. 1999 ANNUAL REPORT

On July 17, 1999, the Company completed the sale of the assets of Tyson Seafood Group in two separate transactions. Under the terms of the agreements, the Company received proceeds of approximately \$165 million, which was used to reduce indebtedness, and subsequently collected receivables totaling approximately \$16 million. The Company recognized a pretax loss of approximately \$19.2 million on the sale of the seafood assets.

Effective Dec. 31, 1998, the Company sold Willow Brook Foods, its integrated turkey production and processing business, and its Albert Lea, Minn., processing facility which primarily produced sausages, lunch and deli meats. In addition, on Dec. 31, 1998, the Company sold its National Egg Products Company operations in Social Circle, Ga. These facilities were sold for amounts that approximated their carrying values. These operations, which were reflected in assets held for sale at Oct. 3, 1998, were acquired as part of the acquisition of Hudson Foods, Inc. (Hudson or Hudson Acquisition) in January 1998. The remaining balance of assets held for sale at Oct. 3, 1998, relates to facilities identified for closing under the Company's restructuring program which are expected to be disposed of within the next 12 months.

Effective Nov. 25, 1996, the Company sold its beef further-processing operations, known as Gorges/Quik-to-Fix Foods, resulting in a pretax gain of \$41 million which was recorded in other income for fiscal 1997 in the Consolidated Statements of Income. The operating results of this facility were not material to the Company in 1997.

## NOTE 3: ACQUISITIONS

On Jan. 9, 1998, the Company completed the acquisition of Hudson Foods, Inc. At the effective time of the acquisition, the Class A and Class B shareholders of Hudson received approximately 18.4 million shares of the Company's Class A common stock valued at approximately \$363.5 million and approximately \$257.4 million in cash. The Company borrowed funds under its commercial paper program to finance the cash portion of the Hudson Acquisition and repay approximately \$61 million under Hudson's revolving credit facilities. The Hudson Acquisition has been accounted for as a purchase and the excess of investment over net assets acquired is being amortized straight-line over 40 years. The Company's consolidated results of operations include the operations of Hudson since the acquisition date. The following unaudited pro forma information shows the results of operations as though the purchase of Hudson had been made at the beginning of fiscal 1997.

	in millions, except per share data	
	1998	1997
Net sales	\$7,831.0	\$8,020.8
Net income	16.8	140.3
Basic Earnings Per Share	0.07	0.60
Diluted Earnings Per Share	\$ 0.07	\$ 0.59

The unaudited pro forma results are not necessarily indicative of the actual results of operations that would have occurred had the purchase actually been made at the beginning of 1997, or the results that may occur in the future.

## NOTE 4: IMPAIRMENT AND OTHER CHARGES

In July 1999, the Company signed a letter of intent to sell Mallard's Food Products (Mallard's) for an amount less than net book value. The sale of Mallard's was not consummated. However, based upon these negotiations and the Company's cash flow projections, management believes that certain long-lived assets and related excess of investments over net assets acquired are impaired. The Company recorded in the fourth quarter of 1999 pretax charges totaling \$22.5 million (\$0.10 per share) for impairment of property and equipment and write-down of related excess of investments over net assets acquired of Mallard's. Management expects that Mallard's will continue to be a part of the Prepared Foods Group.

## Notes to consolidated financial statements

TYSON FOODS, INC. 1999 ANNUAL REPORT

On Aug. 28, 1998, the Company's Board of Directors approved management's proposed restructure plan. The restructuring, which resulted in asset impairment and other charges described below, was in furtherance of the Company's previously stated objective to focus on its core business, chicken. The acquisition of Hudson in 1998, and the assimilation of Hudson's facilities and operations into the Company's business permitted the Company to review and rationalize the productive capabilities and cost structure of its core business. The restructuring included, among other things, the closure of eight plants and feedmills resulting in work force reductions, the write-down of excess of investments over net assets acquired allocated to closed facilities, the reconfiguration of various production facilities and the write-down to estimated net realizable value of certain seafood assets which were sold in fiscal 1999.

In 1998, as a result of the restructuring, the Company recorded pretax charges totaling \$214.6 million (\$0.68 per share) consisting of \$142.2 million for asset impairment of property, plant and equipment, write-down of related excess of investments over net assets acquired and severance costs, \$48.4 million for losses in the Company's export business to Russia which had been adversely affected by the continuing economic problems in Russia and \$24 million for other charges related primarily to workers compensation and employment practice liabilities. These charges were classified in the Consolidated Statements of Income as \$142.2 million in asset impairment and other charges, \$48.4 million in selling expenses, \$20.5 million in cost of sales and \$3.5 million in other expense. Additionally, the foreign losses were netted with accounts receivable on the Consolidated Balance Sheets.

During the fourth quarter of fiscal 1998, the Russian Ruble was devalued from 6.3 to 16.0. This event and other related economic factors in Russia resulted in the Company recognizing losses of \$48.4 million.

The majority of the \$24 million charge noted above relates primarily to revisions to the Company's estimated liabilities for workers compensation and employment practice related matters. This charge is based upon two separate actuarial studies completed during the fourth quarter of fiscal 1998.

The major components of the asset impairment and related charges consisted of the following:

	in millions	
	1999	1998
Impairment of property, plant and equipment	<b>\$36.2</b>	\$120.7
Write-down of related excess of investments over net assets acquired	<b>21.5</b>	19.3
Loss on sale of seafood assets	<b>19.2</b>	—
Severance and other related costs	<b>—</b>	2.2
	<b>\$76.9</b>	\$142.2

The impairment charge represents the excess of the carrying value of those assets discussed above over their fair value less cost to sell. Impaired assets that are expected to be disposed of within the next 12 months are included in assets held for sale.

The write-down of excess of investments over net assets acquired is related to plant closings and related book value impairments, which originated from prior business acquisitions. Substantially, all of the severance and related costs were paid in fiscal 1999.

# Notes to consolidated financial statements

TYSON FOODS, INC. 1999 ANNUAL REPORT

## NOTE 5: FINANCIAL INSTRUMENTS

**Interest Rate Instruments:** The Company uses interest rate swap contracts on certain borrowing transactions. Interest rate swaps with notional amounts of \$127.1 million and \$141.7 million were in effect at Oct. 2, 1999, and Oct. 3, 1998, respectively. Fair values of these swaps were (\$0.7) million and (\$8.1) million at Oct. 2, 1999, and Oct. 3, 1998, respectively. Fair values of interest rate instruments are estimated amounts the Company would receive or pay to terminate the agreements at the reporting dates. These swaps mature from 2005 to 2008.

**Commodity and Foreign Currency Contracts:** At Oct. 2, 1999, and Oct. 3, 1998, the Company held the following commodity and foreign currency contracts:

notional amounts and fair values in millions							
	Units	Notional amount		Weighted average contract/strike price		Fair value	
		1999	1998	1999	1998	1999	1998
<b>Hedging Positions</b>							
Long position in corn	bushels	84.4	7.5	\$ 2.21	\$ 2.33	\$(7.7)	\$(0.4)
Short position in corn	bushels	1.4	9.7	2.32	2.11	0.3	(0.3)
Long positions in soybean oil	cwt	—	0.1	—	24.24	—	—
Short positions in soybean oil	cwt	—	0.1	—	24.40	—	—
Long positions in soybean meal	tons	0.1	—	143.14	—	0.4	—
Sold option contracts to sell Japanese Yen for US\$	dollars	—	\$6.5	—	¥109.48	—	—
Purchased option contracts to sell Japanese Yen for US\$	dollars	—	\$5.6	—	¥126.69	—	0.4
Foreign forward exchange contracts	dollars	\$ 7.3	—	\$ 10.13	—	(0.6)	—
<b>Trading Positions</b>							
Short positions in corn puts	bushels	27.5	—	2.10	—	(2.5)	—

**Fair Value of Financial Instruments:** The Company's significant financial instruments include cash and cash equivalents, investments and debt. In evaluating the fair value of significant financial instruments, the Company generally uses quoted market prices of the same or similar instruments or calculates an estimated fair value on a discounted cash flow basis using the rates available for instruments with the same remaining maturities. As of Oct. 2, 1999, and Oct. 3, 1998, the fair value of financial instruments held by the Company approximated the recorded value except for long-term debt. Fair value of long-term debt including current portion was \$1.7 billion and \$2.1 billion at Oct. 2, 1999, and Oct. 3, 1998, respectively.

**Concentrations of Credit Risk:** The Company's financial instruments that are exposed to concentrations of credit risk consist primarily of cash equivalents and trade receivables. The Company's cash equivalents are in high quality securities placed with major banks and financial institutions. Concentrations of credit risk with respect to receivables are limited due to the large number of customers and their dispersion across geographic areas. The Company performs periodic credit evaluations of its customers' financial condition and generally does not require collateral. No single group or customer represents greater than 10% of total accounts receivable. Allowance for doubtful accounts was \$21.8 million and \$85.3 million at Oct. 2, 1999, and Oct. 3, 1998, respectively.

# Notes to consolidated financial statements

TYSON FOODS, INC. 1999 ANNUAL REPORT

## NOTE 6: PROPERTY, PLANT AND EQUIPMENT

The major categories of property, plant and equipment and accumulated depreciation, at cost, are as follows:

	in millions	
	1999	1998
Land	\$ 56.8	\$ 57.8
Buildings and leasehold improvements	1,179.7	1,163.0
Machinery and equipment	2,033.5	2,004.6
Vessels	—	83.8
Land improvements and other	111.7	112.6
Buildings and equipment under construction	223.8	262.6
	<b>3,605.5</b>	<b>3,684.4</b>
Less accumulated depreciation	<b>1,421.0</b>	<b>1,427.9</b>
	<b>\$2,184.5</b>	<b>\$2,256.5</b>

The Company capitalized interest costs of \$5.2 million in 1999, \$1.8 million in 1998 and \$3.4 million in 1997 as part of the cost of major asset construction projects. Approximately \$134.2 million will be required to complete construction projects in progress at Oct. 2, 1999.

## NOTE 7: CONTINGENCIES

The Company is involved in various lawsuits and claims made by third parties on an ongoing basis as a result of its day-to-day operations. Although the outcome of such items cannot be determined with certainty, the Company's general counsel and management are of the opinion that the final outcome should not have a material effect on the Company's results of operations or financial position.

On June 22, 1999, 11 current and/or former employees of the Company filed the case of *M.H. Fox, et al. v. Tyson Foods, Inc.* in the U.S. District Court for the Northern District of Alabama claiming that the Company has violated the requirements of the Fair Labor Standards Act. The suit alleges that the Company has failed to pay employees for all hours worked and/or has improperly paid them for overtime hours. The suit alleges that employees should be paid for the time it takes them to put on and take off certain working supplies at the beginning and end of their shifts and breaks. The suit also alleges that the use of "mastercard" or "line" time fails to pay employees for all time actually worked. Plaintiffs purport to represent themselves and a class of all similarly situated current and former employees of the Company. A total of 159 consents were filed with the complaint on behalf of persons to join the lawsuit and, to date, approximately 3,100 consents have been filed with the court. The Company believes it has substantial defenses to the claims made in this case and intends to vigorously defend the case. However, neither the likelihood of unfavorable outcome nor the amount of ultimate liability, if any, with respect to this case can be determined at this time.

On Feb. 20, 1998, the Company and others were named as defendants in a putative class action suit brought on behalf of all individuals who sold beef cattle to beef packers for processing between certain dates in 1993 and 1998. This action, captioned *Wayne Newton, et al. v. Tyson Foods, Inc., et al., U.S. District Court, Northern District of Iowa, Civil Action No. 98-30*, asserts claims under the Racketeer Influenced and Corrupt Organizations statute as well as a common-law claim for intentional interference with prospective economic advantage. Plaintiffs allege that the gratuities which were the subject of a prior plea agreement by the Company resulted in a competitive advantage for poultry products vis-a-vis beef products. Plaintiffs request trebled damages in excess of \$3 billion, plus attorney's fees and costs. The U.S. District Court for the Northern District of Iowa granted the Company's Motion to Dismiss on March 26, 1999, holding that plaintiffs

# Notes to consolidated financial statements

TYSON FOODS, INC. 1999 ANNUAL REPORT

lacked standing to sue. Plaintiffs timely appealed to the U.S. Court of Appeals for the Eighth circuit. The Company is vigorously contesting the case. Briefing of the appeal was completed in August 1999, but no date has been set for oral argument. Based on the current status of the matter, the Company does not believe any significant exposure exists.

On or about July 23, 1998, the Maryland Department of the Environment (MDE) filed a Complaint for Injunctive Relief and Civil Penalty (the Complaint) against the Company in the Circuit Court of Worcester County, Md., for the alleged violation of certain Maryland water pollution control laws with respect to the Company's land application of sludge to Company owned agricultural land near Berlin, Md. The MDE seeks, in addition to injunctive and equitable relief, civil penalties of up to \$10,000 per day for each day the Company had allegedly operated in violation of the Maryland water pollution control laws. The Company does not believe any penalties, if imposed, would have a material adverse effect on the Company's results of operations or financial condition.

On Dec. 16, 1998, Hudson Foods, Inc., Michael Gregory, Hudson's former Director of Customer Relations and Quality Control, and Brent Wolke, the former plant manager of Hudson's Columbus, Neb. facility, were indicted by a federal grand jury in Omaha, Neb. on two counts – making false statements to the U.S. Department of Agriculture and conspiracy to make such statements – in connection with the August 1997 recall of Hudson beef products suspected of containing E-Coli 0157:H7. The charges arise out of presentations made on behalf of Hudson between Food Safety Inspection Service officials during Hudson's cooperation with the government in attempting to identify potentially contaminated product. The government has conceded that the contamination did not originate in the Hudson plant, and it does not appear that any statements at issue in the indictment resulted in or is alleged to have resulted in any illnesses. All defendants have entered not guilty pleas and intend to vigorously defend the case at a trial which will be held in the federal courthouse in Lincoln, Neb. According to the government, the potential penalty for Hudson is a fine of up to \$500,000 and the individual defendants each face the possibility of up to five years imprisonment and fines of up to \$250,000.

The Company received notice from the Environmental Crimes Section of the Department of Justice and the U.S. Attorney's Office for the Southern District of Mississippi indicating that McCarty Farms, Inc. (McCarty), a former subsidiary of the Company which has been merged into the Company, may be pursued for alleged violations of the Federal Clean Water Act arising out of its partial ownership of Central Industries, Inc. (Central), which operates a rendering plant in Forest, Miss. The allegations arise from the alleged discharge of pollutants from Central's rendering facility in Forest, Miss. in the summer of 1995, which was prior to the Company's purchase of McCarty in September 1995. Neither the likelihood of unfavorable outcome nor the amount of ultimate liability, if any, with respect to this case can be determined at this time.

## **NOTE 8: COMMITMENTS**

The Company leases certain farms and other properties and equipment for which the total rentals thereon approximated \$64.2 million in 1999, \$46.7 million in 1998 and \$34 million in 1997. Most farm leases have terms ranging from one to 10 years with various renewal periods. The most significant obligations assumed under the terms of the leases are the upkeep of the facilities and payments of insurance and property taxes.

Minimum lease commitments under noncancelable leases at Oct. 2, 1999, total \$133.8 million composed of \$45.2 million for 2000, \$33.8 million for 2001, \$25.3 million for 2002, \$16.4 million for 2003, \$8 million for 2004 and \$5.1 million for later years. These future commitments are expected to be offset by future minimum lease payments to be received under subleases of approximately \$15.5 million.

The Company assists certain of its swine and poultry growers in obtaining financing for growout facilities by providing the growers with extended growout contracts and conditional operation of the facilities should a grower default under their growout or loan agreement. The Company also guarantees debt of outside third parties of \$64.8 million.

# Notes to consolidated financial statements

TYSON FOODS, INC. 1999 ANNUAL REPORT

## NOTE 9: LONG-TERM DEBT

The Company has an unsecured revolving credit agreement totaling \$1 billion that supports the Company's commercial paper program. This \$1 billion facility expires in May 2002. At Oct. 2, 1999, \$290.5 million in commercial paper was outstanding under this facility.

At Oct. 2, 1999, the Company had outstanding letters of credit totaling approximately \$112.6 million issued primarily in support of workers' compensation insurance programs, industrial revenue bonds and the leveraged equipment loans.

Under the terms of the leveraged equipment loans, the Company had restricted cash totaling approximately \$47 million which is included in other assets at Oct. 2, 1999. Under these leveraged loan agreements, the Company entered into interest rate swap agreements to effectively lock in a fixed interest rate for these borrowings.

Annual maturities of long-term debt for the five years subsequent to Oct. 2, 1999, are: 2000-\$222.7 million; 2001-\$142.9 million; 2002-\$321.1 million; 2003-\$177.8 million and 2004-\$29.2 million.

The revolving credit agreement and notes contain various covenants, the more restrictive of which require maintenance of a minimum net worth, current ratio, cash flow coverage of interest and fixed charges and a maximum total debt-to-capitalization ratio. The Company was in compliance with these covenants at fiscal year end.

Industrial revenue bonds are secured by facilities with a net book value of \$69.5 million at Oct. 2, 1999. The weighted average interest rate on all outstanding short-term borrowing was 5.5% at Oct. 2, 1999, and Oct. 3, 1998.

Long-term debt consists of the following:

		in millions	
	Maturity	1999	1998
Commercial paper (5.9% effective rate at 10/2/99)	2002	\$ 290.5	\$ 506.9
Debt securities:			
6.75% notes	2005	149.5	149.3
6.625% notes	2005	149.6	149.5
6.39-6.41% notes	2000	50.0	50.0
6% notes	2003	147.7	146.8
7% notes	2028	146.3	145.9
7% notes	2018	236.5	236.3
Institutional notes:			
10.61% notes	1999-2001	53.1	106.3
10.84% notes	2002-2006	50.0	50.0
11.375% notes	1999-2002	8.5	12.8
Mandatory Par Put Remarketed Securities			
(5.5% effective rate at 10/2/99)	2010	0.1	50.2
6.08% notes	2010	0.1	100.4
Leveraged equipment loans (rates ranging from 4.7% to 6.0%)	2005-2008	154.5	170.5
Other	various	78.8	91.7
		<b>\$1,515.2</b>	<b>\$1,966.6</b>

# Notes to consolidated financial statements

TYSON FOODS, INC. 1999 ANNUAL REPORT

## NOTE 10: RESTRICTED STOCK AND STOCK OPTIONS

The Company has outstanding 141,750 restricted shares of Class A stock. The restriction expires over periods ranging from 10 to 26 years. The unamortized portion of the restricted stock is classified on the Consolidated Balance Sheets as deferred compensation in shareholders' equity.

The Company has a nonqualified stock option plan that provides for granting options for shares of Class A stock at a price not less than the fair market value at the date of grant. The options generally become exercisable ratably over three to eight years from the date of grant and must be exercised within 10 years of the grant date.

A summary of the Company's stock option activity for the plan is as follows:

	Shares under option	Weighted average exercise price per share
Outstanding, Sept. 28, 1996	5,468,261	\$14.55
Exercised	(163,906)	13.83
Canceled	(560,296)	15.06
Granted	3,598,275	17.92
Outstanding, Sept. 27, 1997	8,342,334	15.99
Exercised	(178,467)	14.18
Canceled	(313,019)	15.84
Granted	504,700	18.00
Outstanding, Oct. 3, 1998	8,355,548	16.15
Exercised	(359,999)	14.23
Canceled	(631,717)	16.35
Granted	4,722,500	15.00
Outstanding, Oct. 2, 1999	12,086,332	\$15.74

The number of options exercisable was as follows: Oct. 2, 1999—1,870,893, Oct. 3, 1998—1,202,498 and Sept. 27, 1997—806,837. The remainder of the options outstanding at Oct. 2, 1999, are exercisable ratably through November 2007. The number of shares available for future grants was 2,368,619 and 6,459,402 at Oct. 2, 1999, and Oct. 3, 1998, respectively.

The following table summarizes information about stock options outstanding at Oct. 2, 1999:

Range of exercise prices	Options outstanding			Options exercisable	
	Shares outstanding	Weighted average remaining contractual life (in years)	Weighted average exercise price	Shares exercisable	Weighted average exercise price
\$ 4.82 - 6.58	7,902	3.3	\$ 6.43	7,902	\$ 6.43
14.33 - 14.50	2,265,105	5.0	14.40	1,485,741	14.40
14.58 - 15.17	6,291,350	7.0	15.01	327,750	15.04
17.92 - 18.00	3,521,975	7.1	17.93	49,500	17.93
	12,086,332			1,870,893	

# Notes to consolidated financial statements

TYSON FOODS, INC. 1999 ANNUAL REPORT

The weighted average fair value of options granted during 1999 and 1998 is approximately \$5.06 and \$7.10, respectively. The fair value of each option grant is established on the date of grant using the Black-Scholes option-pricing model. Assumptions include an expected life of 5.5 years in 1999 and eight years in 1998 and prior years, risk-free interest rates ranging from 5.5% to 6.4%, expected volatility of 0.2% and dividend yield of 0.5% in both 1999 and 1998.

The Company applies Accounting Principles Board Opinion No. 25 and related interpretations in accounting for its employee stock option plans. Accordingly, no compensation expense was recognized for its stock option plans. Had compensation cost for the employee stock option plans been determined based on the fair value method of accounting for the Company's stock option plans, the tax-effected impact would be as follows:

	in millions, except per share data		
	1999	1998	1997
Net Income			
As reported	<b>\$230.1</b>	\$25.1	\$185.8
Pro forma	<b>226.3</b>	21.0	182.0
Earnings Per Share			
As reported			
Basic	<b>1.00</b>	0.11	0.86
Diluted	<b>1.00</b>	0.11	0.85
Pro forma			
Basic	<b>0.98</b>	0.09	0.84
Diluted	<b>0.98</b>	0.09	0.83

Pro forma net income reflects only options granted in 1999, 1998 and 1997. Additionally, the pro forma disclosures are not likely to be representative of the effects on reported net income for future years.

## NOTE 11: BENEFIT PLANS

The Company has defined contribution retirement and incentive benefit programs for various groups of Company personnel. Company discretionary contributions, which are determined by the Board of Directors, totaled \$33.1 million, \$31.8 million and \$26.8 million in 1999, 1998 and 1997, respectively.

## NOTE 12: TRANSACTIONS WITH RELATED PARTIES

The Company has operating leases for farms, equipment and other facilities with the Senior Chairman of the Board of Directors of the Company and certain members of his family, as well as a trust controlled by him, for rentals of \$7.4 million in 1999, \$5.4 million in 1998 and \$5.6 million in 1997. Other facilities have been leased from the Company's profit sharing plan and other officers and directors for rentals totaling \$3.3 million in 1999, \$3.4 million in 1998 and \$5.3 million in 1997.

Certain officers and directors are engaged in poultry and swine growout operations with the Company whereby these individuals purchase animals, feed, housing and other items to raise the animals to market weight. The total value of these transactions amounted to \$10.4 million in 1999, \$11.5 million in 1998 and \$12.3 million in 1997.

# Notes to consolidated financial statements

TYSON FOODS, INC. 1999 ANNUAL REPORT

## NOTE 13: INCOME TAXES

Detail of the provision for income taxes consists of:

	in millions		
	1999	1998	1997
Federal	<b>\$121.2</b>	\$50.1	\$129.7
State	<b>8.2</b>	(4.2)	14.2
	<b>\$129.4</b>	\$45.9	\$143.9
Current	<b>\$142.9</b>	\$80.6	\$133.4
Deferred	<b>(13.5)</b>	(34.7)	10.5
	<b>\$129.4</b>	\$45.9	\$143.9

The reasons for the difference between the effective income tax rate and the statutory U.S. federal income tax rate are as follows:

	1999	1998	1997
U.S. federal income tax rate	<b>35.0%</b>	35.0%	35.0%
Amortization of excess of investments over net assets acquired	<b>5.3</b>	23.6	8.6
State income taxes (benefit)	<b>1.6</b>	(3.8)	2.8
Foreign losses (benefit)	<b>(6.3)</b>	10.9	—
Other	<b>(0.7)</b>	(1.0)	(2.8)
	<b>34.9%</b>	64.7%	43.6%

The Company follows the liability method in accounting for deferred income taxes. The liability method provides that deferred tax liabilities are recorded at current tax rates based on the difference between the tax basis of assets and liabilities and their carrying amounts for financial reporting purposes referred to as temporary differences. Significant components of the Company's deferred tax liabilities as of Oct. 2, 1999, and Oct. 3, 1998, are as follows:

	in millions	
	1999	1998
Basis difference in property, plant and equipment	<b>\$236.8</b>	\$289.9
Suspended taxes from conversion to accrual method	<b>127.6</b>	135.1
Other	<b>33.6</b>	9.4
	<b>\$398.0</b>	\$434.4

The Omnibus Budget Reconciliation Act of 1987 required family-owned farming businesses to use the accrual method of accounting for tax purposes. Internal Revenue Code Section 447(i) provides that if any family corporation is required to change its method of accounting for any taxable year, such corporation shall establish a suspense account in lieu of taking the adjustments into taxable income. The suspense account represents the initial catch-up adjustment to change from the cash to accrual method of accounting and any related income taxes are deferred. However, legislation was enacted in 1997 that now requires the Company to pay down the suspense account over 20 years.

# Notes to consolidated financial statements

TYSON FOODS, INC. 1999 ANNUAL REPORT

## NOTE 14: EARNINGS PER SHARE

The Company adopted Financial Accounting Standards Board (FASB) Statement No.128, Earnings Per Share, effective for the year ending Oct. 3, 1998. All prior-period earnings per share data have been restated. This Statement requires dual presentation of basic and diluted earnings per share on the face of the income statement. Stock options issued pursuant to Company compensation plans are the only dilutive securities in all periods presented.

The following table sets forth the computation of basic and diluted earnings per share:

	in millions, except per share data		
	1999	1998	1997
Numerator:			
Net income	\$230.1	\$ 25.1	\$185.8
Denominator:			
Denominator for basic earnings per share-weighted average shares	229.9	226.7	216.3
Effect of dilutive securities:			
Employee stock options	1.1	1.2	1.9
Denominator for diluted earnings per share-adjusted weighted average shares and assumed conversions	231.0	227.9	218.2
Basic earnings per share	\$ 1.00	\$ 0.11	\$ 0.86
Diluted earnings per share	\$ 1.00	\$ 0.11	\$ 0.85

## NOTE 15: COMPREHENSIVE INCOME

Effective at the beginning of fiscal 1999, the Company adopted the provisions of FASB Statement No.130, Reporting Comprehensive Income, which modifies the financial statement presentation of comprehensive income and its components. This statement requires companies to classify items of comprehensive income by their nature in a financial statement and display the accumulated balance of other comprehensive income separately from retained earnings and capital in excess of par value in the consolidated financial statements. The Company's comprehensive income item consists of foreign currency translation adjustments.

## NOTE 16: SEGMENT REPORTING

In 1999, the Company adopted FASB Statement No.131, Disclosures about Segments of an Enterprise and Related Information. Under the provisions of Statement No.131, a public business enterprise must report financial and descriptive information about its reportable segments.

The Company is a fully-integrated producer, processor and marketer of a variety of food products. The Company identifies segments based on the products offered and the nature of customers which results in five reported business segments: Food Service, Consumer Products, International, Swine and Seafood. Food Service includes fresh, frozen and value-enhanced poultry products sold through food service and specialty distributors who deliver to restaurants, schools and other accounts. Consumer Products include fresh, frozen and value-enhanced poultry products sold through retail markets for at-home consumption and through wholesale club markets targeted to small food service operators, individuals and small businesses. The Company's international segment markets and sells the full line of Tyson chicken products throughout the world. The Company's swine segment includes feeder pig finishing and marketing of swine to regional and national packers. The Company has signed a letter of intent to sell the swine business which is expected to close in the second quarter of fiscal 2000. Seafood, which was sold on July 17, 1999, includes branded surimi-based seafood offerings, such as analog crabmeat, lobster, shrimp and scallops marketed both domestically and internationally.

# Notes to consolidated financial statements

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The Company measures segment profit as gross profit less selling expenses. The majority of revenue included in the other category is derived from the Company's specialty products and prepared foods groups, the Company's wholly-owned subsidiaries involved in supplying poultry breeding stock and trading agricultural goods worldwide as well as the Company's turkey and egg products facilities which were sold on Dec. 31, 1998. Sales between reportable segments are recorded at cost. The majority of identifiable assets in the other category includes excess of investments over net assets acquired, investments and other assets and other corporate unallocated assets.

Information on segments and a reconciliation to income before taxes and minority interest are as follows:

	in millions						
	Food Service	Consumer Products	International	Swine	Seafood	Other	Consolidated
<b>Fiscal year ended Oct. 2, 1999</b>							
Sales	\$3,353.9	\$2,251.9	\$645.2	\$109.5	\$189.2	\$ 813.2	\$7,362.9
Gross profit less selling expenses	311.0	241.7	67.5	(63.0)	22.2	154.8	734.2
Other operating expenses							247.3
Other expense							115.9
Income before taxes on income and minority interest							371.0
Depreciation	114.2	57.6	0.7	3.8	28.7	50.2	255.2
Asset impairment and other charges	—	—	—	35.2	19.2	22.5	76.9
Identifiable assets	1,924.8	1,161.4	194.0	70.0	—	1,732.5	5,082.7
Additions to property, plant and equipment	153.2	129.8	15.5	4.5	6.1	54.2	363.3
<b>Fiscal year ended Oct. 3, 1998</b>							
Sales	\$3,329.4	\$2,074.0	\$592.5	\$160.4	\$214.1	\$1,043.7	\$7,414.1
Gross profit less selling expenses	232.0	179.3	8.4	(20.7)	3.2	109.6	511.8
Other operating expenses							308.2
Other expense							132.6
Income before taxes on income and minority interest							71.0
Depreciation	108.1	62.1	1.2	3.7	22.8	45.2	243.1
Asset impairment and other charges	50.7	38.6	48.3	—	47.0	30.0	214.6
Identifiable assets	1,822.2	1,037.7	188.4	128.2	221.0	1,845.0	5,242.5
Additions to property, plant and equipment	154.6	69.0	0.1	5.0	26.9	54.8	310.4
<b>Fiscal year ended Sept. 27, 1997</b>							
Sales	\$2,793.3	\$1,829.6	\$664.1	\$217.6	\$266.0	\$ 585.1	\$6,355.7
Gross profit less selling expenses	187.9	108.3	28.5	22.8	24.3	152.6	524.4
Other operating expenses							124.5
Other expense							70.2
Income before taxes on income and minority interest							329.7
Depreciation	84.6	49.6	1.1	3.5	20.8	43.2	202.8
Identifiable assets	1,538.3	824.2	179.9	134.6	288.1	1,445.9	4,411.0
Additions to property, plant and equipment	168.8	49.3	0.4	3.6	21.7	47.4	291.2

# Notes to consolidated financial statements

TYSON FOODS, INC. 1999 ANNUAL REPORT

The majority of the Company's operations are domiciled in the United States. More than 97% of sales to external customers for the fiscal years ended 1999, 1998 and 1997 were sourced from the United States. Approximately \$3 billion of long-lived assets were located in the United States at fiscal years ended 1999, 1998 and 1997. Approximately \$74 million, \$64 million and \$9 million of long-lived assets were located in foreign countries, primarily in Mexico, at fiscal years ended 1999, 1998 and 1997, respectively.

The Company sells certain of its products in foreign markets, primarily Canada, China, Georgia, Guatemala, Japan, Puerto Rico, Russia and Singapore as well as certain Middle Eastern and Caribbean countries. The Company's export sales for 1999, 1998 and 1997 totaled \$546 million, \$687 million and \$762.5 million, respectively. Substantially all of the Company's export sales are transacted through unaffiliated brokers, marketing associations and foreign sales staffs. Foreign sales were less than 10% of total consolidated sales for 1999, 1998 and 1997, respectively.

## NOTE 17: SUPPLEMENTAL INFORMATION

	in millions		
	1999	1998	1997
<b>Supplemental Cash Flow Information</b>			
Cash paid during the period for:			
Interest	<b>\$128.3</b>	\$159.9	\$123.4
Income taxes	<b>125.4</b>	196.9	124.1

## NOTE 18: QUARTERLY FINANCIAL DATA (UNAUDITED)

	in millions, except per share data			
	First quarter	Second quarter	Third quarter	Fourth quarter
<b>1999</b>				
Sales	<b>\$1,824.7</b>	<b>\$1,841.3</b>	<b>\$1,881.3</b>	<b>\$1,815.6</b>
Gross profit	<b>305.3</b>	<b>322.2</b>	<b>350.2</b>	<b>331.1</b>
Net income	<b>55.8</b>	<b>64.6</b>	<b>68.4</b>	<b>41.3</b>
Basic earnings per share	<b>0.24</b>	<b>0.28</b>	<b>0.30</b>	<b>0.18</b>
Diluted earnings per share	<b>0.24</b>	<b>0.28</b>	<b>0.30</b>	<b>0.18</b>
<b>1998</b>				
Sales	\$1,520.8	\$1,870.8	\$1,953.6	\$2,068.9
Gross profit	260.7	268.8	308.4	316.1
Net income (loss)	44.9	23.3	46.6	(89.7)
Basic earnings (loss) per share	0.21	0.10	0.20	(0.39)
Diluted earnings (loss) per share	0.21	0.10	0.20	(0.39)

# Report of management

TYSON FOODS, INC. 1999 ANNUAL REPORT

The management of Tyson Foods, Inc., (the Company) has the responsibility of preparing the accompanying financial statements and is responsible for their integrity and objectivity. The statements were prepared in conformity with generally accepted accounting principles applied on a consistent basis. Such financial statements are necessarily based, in part, on best estimates and judgments.

The Company maintains a system of internal accounting controls and a program of internal auditing designed to provide reasonable assurance that the Company's assets are protected and that transactions are executed in accordance with proper authorization and are properly recorded. This system of internal accounting controls is continually reviewed and modified in response to changing business conditions and operations and to recommendations made by the independent auditors and the internal auditors. During 1999, certain of these controls were reviewed and strengthened. Additionally, the Company has a code of conduct and an experienced full-time compliance officer. The management of the Company believes that the accounting and control systems provide reasonable assurance that assets are safeguarded and financial information is reliable.

The Audit Committee of the Board of Directors meets regularly with the Company's financial management and counsel, with the Company's internal auditors, and with the independent auditors engaged by the Company. These meetings include discussions of internal accounting controls and the quality of financial reporting. The independent auditors and the Internal Audit Department have free and independent access to the Audit Committee to discuss the results of their audits or any other matters relating to the Company's financial affairs.

Ernst & Young LLP, independent auditors, have audited the accompanying consolidated financial statements.

November 18, 1999



WAYNE BRITT  
Chief Executive Officer



STEVEN HANKINS  
Executive Vice President and Chief Financial Officer

# Report of independent auditors

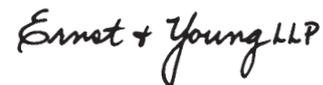
TYSON FOODS, INC. 1999 ANNUAL REPORT

## **BOARD OF DIRECTORS AND SHAREHOLDERS**

We have audited the accompanying consolidated balance sheets of Tyson Foods, Inc., as of October 2, 1999, and October 3, 1998, and the related consolidated statements of income, shareholders' equity, and cash flows for each of the three years in the period ended October 2, 1999. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Tyson Foods, Inc., at October 2, 1999, and October 3, 1998, and the consolidated results of its operations and its cash flows for each of the three years in the period ended October 2, 1999, in conformity with generally accepted accounting principles.



Ernst & Young LLP  
Tulsa, Oklahoma  
November 18, 1999

## Board of directors

TYSON FOODS, INC. 1999 ANNUAL REPORT



Pictured from left to right: Jim Kever, Don Tyson, Barbara Tyson, John Tyson, Wayne Britt, Fred Vorsanger, Gerald Johnston, Shelby Massey, Joe Starr, Neely Cassady, Donald Wray, Lloyd Hackley and Leland Tollett.

**DON TYSON**, 69, senior chairman of the board of directors, served as chairman of the board until April 1995 when he was named senior chairman. Mr. Tyson served as chief executive officer until March 1991 and has been a member of the board since 1952.<sup>1</sup>

**JOE STARR**, 66, a private investor, served as a vice president of Tyson until 1996. Mr. Starr has been a member of the board since 1969.

**NEELY CASSADY**, 71, is chairman of the board of Cassady Investments, Inc. and served as a senator in the Arkansas General Assembly from 1983 to 1996. Mr. Cassady has been a member of the board since 1974.<sup>2,3,4</sup>

**FRED VORSANGER**, 71, is a private business consultant, manager of Bud Walton Arena and vice president emeritus of finance and administration at the University of Arkansas. He is a director of McLroy Bank & Trust Co. of Fayetteville, Ark. Mr. Vorsanger was a city director and mayor of Fayetteville and was a vice president at the U of A from 1968 until 1988. He has been a member of the board since 1977.<sup>2,3,4</sup>

**LELAND TOLLETT**, 62, retired as chairman and chief executive officer Oct. 1, 1998. He had been chairman of the board since April 1995. He had served as vice chairman, president and chief executive officer since March 1991 and as president and chief operating officer from 1983 until 1991. Mr. Tollett has been a member of the board since 1984.<sup>1</sup>

**JOHN TYSON**, 46, was named chairman of the board of directors effective Oct. 1, 1998. He had served as vice chairman since 1997. Previously he was president of the beef and pork division and director of governmental, media and public relations. He also has served as vice president and director of engineering/environmental/capital spending, as vice president of marketing/corporate accounts and as special projects manager. Mr. Tyson has been a member of the board since 1984.<sup>1</sup>

**SHELBY MASSEY**, 66, is a farmer and a private investor. He served as senior vice chairman of the board of directors from 1985 to 1988 and has been a member of the board since 1985.<sup>3,4</sup>

**BARBARA TYSON**, 50, is vice president of the company. Ms. Tyson has served in related capacities for the past eight years and was previously a regional sales manager in the food service division. Ms. Tyson has been a member of the board since 1988.

**LLOYD HACKLEY**, 58, is president and chief executive officer of Lloyd V. Hackley and Associates, Inc. He was president of the North Carolina Community College System from 1995 to 1997 and was chancellor and a tenured professor of political science at Fayetteville State University, Fayetteville, N.C., from 1988 to 1995. Mr. Hackley has been a member of the board since 1992.<sup>2,4</sup>

**DONALD WRAY**, 62, is president of Tyson Foods. He was named president and chief operating officer in April 1995 after serving as COO since 1991 and as senior vice president of the sales and marketing division since 1985. Mr. Wray has been a member of the board since 1994. Although he plans to retire in March 2000, Mr. Wray will remain a member of the board.<sup>1</sup>

**GERALD JOHNSTON**, 56, a private investor, was executive vice president of finance for Tyson from 1981

to 1996 when he stepped down and became a consultant to the company. Mr. Johnston has been a member of the board since 1996.

**WAYNE BRITT**, 50, was named chief executive officer and was elected to the board of directors of Tyson effective Oct. 1, 1998. In his 27 years with Tyson, Mr. Britt has served as executive vice president and chief financial officer; senior vice president, international division; vice president, wholesale club sales and marketing; secretary-treasurer; controller; cost and budget manager; and complex controller.<sup>1</sup>

**JIM KEVER**, 46, founder of ENVOY Corporation of Nashville, Tenn., was elected to the Tyson Board of Directors in May 1999. ENVOY Corporation, an innovator in electronic claims processing, merged with Quintiles Transnational, a multi-national clinical research organization. Mr. Kever serves as head of the ENVOY division of Quintiles and serves on the Quintiles Board of Directors.<sup>2</sup>

<sup>1</sup> Executive Committee

<sup>2</sup> Audit Committee

<sup>3</sup> Compensation Committee

<sup>4</sup> Special Committee

# Corporate and executive officers

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**Mike Baker**

President,  
Production Services

**Les R. Baledge**

Executive Vice President and  
Associate General Counsel

**James Bell**

President,  
Cobb-Vantress, Inc.

**Wayne Britt**

Chief Executive Officer

**Roy D. Brister**

Vice President, Poultry  
Research and Nutrition

**Ellis Brunton**

Vice President,  
Research and  
Quality Assurance

**Wayne Butler**

President,  
Prepared Foods Group

**Jim Cate**

President,  
Specialty Products Group

**Gary D. Cooper**

Vice President and  
Chief Information Officer

**John D. Copeland**

Executive Vice President,  
Ethics, Food Safety and  
Environmental Compliance

**James G. Ennis**

Vice President,  
Controller and Chief  
Accounting Officer

**Louis C. Gottspomer, Jr.**

Assistant Secretary and  
Director of Investor Relations

**Steven Hankins**

Executive Vice President  
and Chief Financial Officer

**R. Read Hudson**

Secretary

**Greg Huett**

Senior Vice President  
and General Manager,  
Wholesale Club Division

**Clark Irwin**

Senior Vice President  
and General Manager,  
Food Service Distribution  
and Chain Accounts

**Carl G. Johnson**

Executive Vice President,  
Administrative Services

**John S. Lea**

Executive Vice President  
and Chief Marketing Officer

**Dennis Leatherby**

Senior Vice President,  
Finance and Treasurer

**Greg W. Lee**

Chief Operating Officer

**Bernard Leonard**

Senior Vice President  
and General Manager,  
QSR Chain Division

**Bob E. Love**

Vice President,  
Research and Development

**Bill Lovette**

President,  
International Group

**Joe Moran**

Senior Vice President  
and General Manager,  
Food Service Refrigerated  
and Deli Divisions

**Cary Richardson**

Senior Vice President  
and General Manager,  
Retail Division

**Donnie Smith**

Executive Vice President,  
Supply Chain Management

**Randy Smith**

Senior Vice President  
and General Manager,  
QSR Chain Division

**John Thomas**

President,  
The Pork Group, Inc.

**John H. Tyson**

Chairman of the  
Board of Directors

**David L. Van Bebber**

Vice President and Director  
of Legal Services

**William E. Whitfield III**

Senior Vice President  
and General Manager  
of Accounting,  
Poultry Operations

**Donald E. Wray**

President,  
Tyson Foods, Inc.

# Corporate information

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## CLOSING PRICE OF COMPANY'S COMMON STOCK

	Fiscal Year 1999		Fiscal Year 1998	
	High	Low	High	Low
First Quarter	\$25.38	\$19.56	\$23.88	\$17.88
Second Quarter	21.75	18.56	20.81	18.06
Third Quarter	23.56	19.19	24.13	18.94
Fourth Quarter	23.31	15.00	24.44	16.50

As of Oct. 2, 1999, the Company had 34,828 Class A common shareholders of record and 17 Class B common shareholders of record.

### DirectSERVICE™ Shareholder Investment Program

Tyson has authorized First Chicago Trust Company to implement its program for dividend reinvestment and direct purchase of shares for current as well as new investors of Tyson Class A Common Stock. This program provides alternatives to traditional retail brokerage methods of purchasing, holding and selling Tyson stock. All inquiries concerning this program should be directed to:

DirectSERVICE™ Program for  
Shareholders of Tyson Foods, Inc.  
c/o First Chicago Trust Company  
P.O. Box 2598  
Jersey City, New Jersey 07303-2598  
1-800-317-4445 (current shareholders)  
1-800-822-7096 (non-shareholders)

### Change of Address

If your Tyson stock is registered in your own name(s), send change of address information to First Chicago Trust Company.

### Multiple Dividend Checks and Duplicate Mailings

If your Tyson stock is registered in similar but different names (e.g. Jane A. Doe and J.A. Doe) we are required to create separate accounts and mail dividend checks and proxy materials separately, even if the mailing addresses are the same. To consolidate accounts, contact First Chicago Trust Company.

### Lost or Stolen Stock Certificates or Legal Transfers

If your stock certificates are lost, stolen or in some way destroyed, or if you wish to transfer registration, notify First Chicago Trust Company in writing. Include the exact name(s) and Social Security or tax identification number(s) in which the stock is registered and, if possible, the numbers and issue dates of the certificates.

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## Corporate Data

Tyson Foods, Inc., which employs approximately 69,000 people, is the world's largest fully integrated producer, processor and marketer of chicken and chicken-based food products. Tyson is a comprehensive supplier of value-added chicken products through food service, retail grocery stores, club stores and international distribution channels. Although its core business is chicken, in the United States, Tyson is also the second largest maker of corn and flour tortillas under the Mexican Original® brand and, through its subsidiary, Cobb Vantress, a leading chicken breeding stock supplier.

## Stock Exchange Listings

The Class A common stock of the Company is traded on the New York Stock Exchange under the symbol TSN.

## Corporate Headquarters

2210 West Oaklawn Drive  
Springdale, Arkansas 72762-6999  
Telephone (501) 290-4000

## Availability of Form 10-K

A copy of the Company's Form 10-K, as filed with the Securities and Exchange Commission for fiscal 1999, may be obtained by Tyson shareholders by writing to:

Director of Investor Relations  
Tyson Foods, Inc.  
P.O. Box 2020  
Springdale, Arkansas 72765-2020  
Telephone (501) 290-4826  
Fax (501) 290-6577  
E-mail: tysonir@tyson.com

## Annual Meeting

The Annual Meeting of Shareholders will be held at 10 a.m. Friday, January 14, 2000, at the Walton Arts Center, Fayetteville, Arkansas. Shareholders who cannot attend the meeting are urged to exercise their right to vote by proxy.

## General Counsel

James B. Blair, Esq.  
5200 S. Thompson  
Springdale, AR 72764

## Independent Auditors

Ernst & Young LLP  
3900 One Williams Center  
Tulsa, Oklahoma 74101  
Telephone (918) 560-3600

## Transfer Agent

First Chicago Trust Company of New York,  
a division of EquiServe  
P.O. Box 2500  
Jersey City, New Jersey 07303  
Telephone (800) 317-4445  
Hearing Impaired Telephone TDD (201) 222-4955  
Shareholders also may contact First Chicago Trust Company via the Internet at [www.equiserve.com](http://www.equiserve.com).

## Investor Relations

Financial analysts and others seeking investor-related information should contact:  
Director of Investor Relations  
Tyson Foods, Inc.  
P.O. Box 2020  
Springdale, AR 72765-2020  
Telephone (501) 290-4826  
Fax (501) 290-6577  
E-mail: tysonir@tyson.com

## News Releases

News releases and other information concerning Tyson Foods can be faxed by calling PR Newswire at (800) 758-5804, ext. 113769.

## Tyson on the Internet

Information about Tyson Foods is available on the Internet at [www.tyson.com](http://www.tyson.com).

## Legal Notice

The term "Tyson" and such terms as "the company," "our," "we" and "us" may refer to Tyson Foods, Inc., to one or more of its consolidated subsidiaries or to all of them taken as a whole. These terms are used for convenience only and are not intended as a precise description of any of the separate companies, each of which manages its own affairs.



Tyson Foods, Inc. 2210 West Oaklawn Drive  
Springdale, Arkansas 72762-6999  
[www.tyson.com](http://www.tyson.com)